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ARCH COAL INC  
Form 8-K  
July 19, 2002

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
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FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 18, 2002 (July 18, 2002)

Arch Coal, Inc.  
(Exact name of registrant as specified in its charter)

Delaware	1-13105	43-0921172
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

One CityPlace Drive, Suite 300, St. Louis, Missouri 63141  
(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (314) 994-2700

Page 1 of 4 pages.  
Exhibit Index begins on page 4.

Item 5. Other Events.

On July 18, 2002, Arch Coal, Inc. (the "Company"), announced via press release its earnings and operating results for the second quarter of 2002. A copy of the Company's press release is attached hereto and incorporated herein by reference in its entirety.

Item 7. Financial Statements and Exhibits.

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(c) The following Exhibit is filed with this Current Report on Form 8-K:

Exhibit No.	Description
99	Press Release dated as of July 18, 2002

Page 2 of 4 pages.  
Exhibit Index begins on page 4.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 18, 2002

ARCH COAL, INC.

By: /s/ Robert G. Jones  
Robert G. Jones  
Vice President - Law, General Counsel  
and Secretary

Page 3 of 4 pages.  
Exhibit Index begins on page 4.

EXHIBIT INDEX

Exhibit No.	Description
99	Press Release dated as of July 18, 2002

Page 4 of 4 pages.

Exhibit 99

News from  
Arch Coal, Inc.

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FOR FURTHER INFORMATION:

Deck S. Slone  
Vice President,  
Investor and Public Relations  
(314) 994-2717

FOR IMMEDIATE RELEASE  
July 18, 2002

Arch Coal, Inc. reports second quarter results

Highlights:

- o Net income of \$2.1 million, or \$.04 per share, vs. net income of \$0.8 million, or \$.02 per share, in 2Q01
- o Adjusted EBITDA of \$62.7 million, vs. \$68.3 million in 2Q01
- o Total revenues of \$374.5 million, vs. \$368.6 million in 2Q01
- o Coal sales of 24.9 million tons, vs. 26.7 million tons in 2Q01

St. Louis - Arch Coal, Inc. (NYSE:ACI) today announced that it had net income of \$2.1 million, or \$.04 per share, for its second quarter ended June 30, 2002. In the same quarter of 2001, Arch had net income of \$0.8 million, or \$.02 per share.

"Our decision to reduce production in response to weak coal demand and pricing continues to be the single most significant factor in our financial performance," said Steven F. Leer, Arch Coal's president and chief executive officer. "We remain confident that this decision is in the best interest of the company and its shareholders. However, it has had an adverse impact on our financial performance during the first two quarters of the year."

Arch had announced in March that it would reduce production at its mining operations by an estimated 7% due to weak coal demand resulting from a very mild winter and the U.S. economic downturn. In keeping with this announcement, Arch's shipped volumes were down approximately 7% in the second quarter compared to the

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same period of 2001.

Late in the quarter, Arch settled certain coal contracts with a customer that was unwinding its coal supply position and desired to buy out of the remaining terms of those contracts. These settlements resulted in a pre-tax gain of \$5.6 million. Without the settlements, Arch's results would have been within the projected range announced by the company in April.

### U.S. coal markets

"Although stockpiles at coal-fired power plants remain at higher-than-optimal levels, we are optimistic about the potential for a rebound in U.S. coal markets in the near future," Leer said. "Several recent developments support that view. First, above-average temperatures during the first half of the summer have led to substantially higher air conditioning load, which has likely resulted in a draw-down of stockpiles. The summer months have been 19% warmer than normal when measured by cooling degree days. Second, U.S. coal production is down nearly 4% year to date through July 6, according to the U.S. Energy Information Administration."

Coal supply is likely to remain constrained in the near term, especially in the eastern United States, Leer added. "Not only are eastern producers struggling to remain profitable given recent spot coal prices, but they are also facing challenges related to permitting, trucking, bonding, access to capital and insurance. Smaller producers continue to be most distressed."

Given these trends, and the potential for a stronger U.S. economy in the year's second half, the prospects for better supply-demand balance and stronger coal pricing appear strong, according to Leer.

"Although we are continuing to restrict production, we are seeing signs that the market is progressing towards a healthier balance between supply and demand," Leer said. In fact, coal prices have begun to move higher in recent weeks.

"Spot pricing for eastern coal has strengthened by \$1 to \$2 per ton in recent weeks, and we expect further increases as the summer wears on," Leer said. "In the west, we have committed in recent weeks approximately 3 million tons of Powder River Basin coal for delivery in 2003 or 2004, at an average price of approximately \$7 per ton."

Leer noted that the company had participated in recent contract negotiations in a limited fashion only. "We are very comfortable with our position and feel no sense of urgency to sign contracts at current pricing levels," Leer said. "We continue to believe that the current market has far more upside potential than downside."

### Operating statistics

Regional analysis: Of the 24.9 million tons of coal that Arch sold during the second quarter, approximately 8.0 million tons originated at its eastern operations and 16.9 million tons originated at its western operations. Arch Coal had an average realized sales price of \$14.40 per ton and average operating costs of \$13.67 per ton. The eastern operations had an average realized sales price of \$30.47 per ton and an average cost of \$29.12 per ton during the quarter. The western operations had an average realized sales price of \$6.85 per ton and an average cost of \$6.39 per ton during the quarter. (Western operations data does not include the results of 65%-owned Canyon Fuel Company, which is

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accounted for on the equity method.)

Expected sales volume for the third quarter of 2002: In the east, Arch expects to sell a total of approximately 7.4 million tons of coal in the third quarter of 2002 from its mines in Central Appalachia, excluding brokered tons. In the west, Arch expects to sell approximately 18 million tons of coal at its Black Thunder mine in the Powder River Basin of Wyoming, and roughly 1.5 million tons at the West Elk mine in Colorado, excluding brokered tons. Total sales (on a 100% basis) at Arch's 65%-owned Canyon Fuel operations in Utah are expected to be approximately 3.4 million tons for the quarter.

Financial: Arch expects depreciation, depletion and amortization to total approximately \$210 million for the full year. Capital expenditures are expected to total approximately \$150 million. (Projections for depreciation, depletion and amortization and capital expenditures include Arch's ownership percentage in Canyon Fuel Company.)

Looking ahead

"While we are enthusiastic about recent developments in the contract market, demand for spot coal in the year's second half remains relatively light," Leer said. "As a result, we do not expect to increase shipments significantly during the third quarter, traditionally our weakest earnings period. At present, we expect roughly breakeven results for the third quarter."

Regardless of spot market activity, the fourth quarter should be stronger, but the company is not yet prepared to project earnings for that period, Leer said. "We continue to take steps to maximize the efficiency of our operations, without compromising our ability to return our mines to optimal levels of production when coal markets rebound," he added.

Leer also noted that the performances of both the West Elk and Samples mines had improved substantially in the second quarter. "We are increasingly confident that these mines have worked through their recent challenges and will once again make positive contributions to the company's financial results once market conditions rebound," he said.

"For the remainder of 2002, we will continue to ship most of our production under contracts that were signed during the latter half of the 1990s," Leer said. "Over the next 18 months, the vast majority of those contracts will roll off. If we are able to replace those low-priced contracts in an improved market environment, with commitments characterized by the more favorable terms and pricing that the market currently seems to be indicating, we should see significant improvements in our financial results."

A conference call concerning second quarter earnings will be webcast live today at 11 a.m. Eastern time. The conference call can be accessed via the "investor" section of the Arch Coal Web site ([www.archcoal.com](http://www.archcoal.com)).

Arch Coal is the nation's second largest coal producer, with subsidiary operations in West Virginia, Kentucky, Virginia, Wyoming, Colorado and Utah. Through these operations, Arch Coal provides the fuel for approximately 6% of the electricity generated in the United States.

Definition: Adjusted EBITDA is presented above because it is a widely accepted financial indicator of a company's ability to incur and service debt. Adjusted EBITDA should not be considered in isolation or as an alternative to net income, operating income, cash flows from operations, or as a measure of a

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company's profitability, liquidity or performance under generally accepted accounting principles. Adjusted EBITDA is defined as income from operations before the effect of net interest expense, income taxes, and depreciation, depletion and amortization for Arch Coal, Inc., its subsidiaries and its ownership percentage in its equity investments.

**Forward-Looking Statements:** Statements in this press release which are not statements of historical fact are forward-looking statements within the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on information currently available to, and expectations and assumptions deemed reasonable by, the company. Because these forward-looking statements are subject to various risks and uncertainties, actual results may differ materially from those projected in the statements. These expectations, assumptions and uncertainties include: the company's expectation of continued growth in the demand for electricity; belief that legislation and regulations relating to the Clean Air Act and the relatively higher costs of competing fuels will increase demand for its compliance and low-sulfur coal; expectation of continued improved market conditions for the price of coal; expectation that the company will continue to have adequate liquidity from its cash flow from operations, together with available borrowings under its credit facilities, to finance the company's working capital needs; a variety of operational, geologic, permitting, labor and weather related factors; and the other risks and uncertainties which are described from time to time in the company's reports filed with the Securities and Exchange Commission.

### Arch Coal, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (In thousands, except per share data)

	Three Months Ended June 30		Six Mo Ju
	2002	2001	2002
	(Unaudited)		(Una
<b>Revenues</b>			
Coal sales	\$ 358,990	\$ 350,214	\$ 717,585
Income (loss) from equity investment	(198)	4,247	1,070
Other revenues	15,684	14,119	24,287
	374,476	368,580	742,942
<b>Costs and expenses</b>			
Cost of coal sales	340,928	332,577	688,139
Selling, general and administrative expenses	10,071	12,043	19,940
Amortization of coal supply agreements	5,374	7,575	10,488

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Other expenses	5,781	4,196	13,373
	-----	-----	-----
	362,154	356,391	731,940
	-----	-----	-----
Income from operations	12,322	12,189	11,002
Interest expense, net:			
Interest expense	(14,356)	(14,726)	(26,358)
Interest income	314	3,386	582
	-----	-----	-----
	(14,042)	(11,340)	(25,776)
	-----	-----	-----
Income (loss) before income taxes	(1,720)	849	(14,774)
Benefit from income taxes	(3,800)	-	(9,500)
	-----	-----	-----
Net Income (loss)	\$ 2,080	\$ 849	\$ (5,274)
	=====	=====	=====
Earnings (loss) per common share			
Basic	\$ 0.04	\$ 0.02	\$ (0.10)
Diluted	\$ 0.04	\$ 0.02	\$ (0.10)
	=====	=====	=====
Weighted average shares outstanding			
Basic	52,377	48,194	52,367
Diluted	52,672	49,585	52,591
	=====	=====	=====
Dividends declared per share	\$ 0.0575	\$ 0.0575	\$ 0.1150
	=====	=====	=====
Adjusted EBITDA (A)	\$ 62,658	\$ 68,274	\$ 111,795
	=====	=====	=====

(A) Adjusted EBITDA is defined as income from operations before the effect of net interest expense; income taxes; and depreciation, depletion and amortization for Arch Coal, Inc., its subsidiaries and its ownership percentage in its equity investments.

Arch Coal, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets  
(In thousands)

June 30,  
2002

-----  
(Unaudited)

Assets



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Current assets		
Cash and cash equivalents	\$	1,343
Trade receivables		145,970
Other receivables		32,318
Inventories		76,084
Prepaid royalties		2,460
Deferred income taxes		23,840
Other		11,118
		<hr/>
Total current assets		293,133
		<hr/>
Property, plant and equipment, net		1,406,681
		<hr/>
Other assets		
Prepaid royalties		51,116
Coal supply agreements		70,936
Deferred income taxes		202,178
Investment in Canyon Fuel		153,978
Other		45,021
		<hr/>
		523,229
		<hr/>
Total assets	\$	2,223,043
		<hr/> <hr/>
Liabilities and stockholders' equity		
Current liabilities		
Accounts payable	\$	124,036
Accrued expenses		141,004
Current portion of debt		6,497
		<hr/>
Total current liabilities		271,537
Long-term debt		790,641
Accrued postretirement benefits other than pension		323,571
Accrued reclamation and mine closure		127,557
Accrued workers' compensation		82,631
Accrued pension cost		839
Obligations under capital leases		519
Other noncurrent liabilities		61,517
		<hr/>
Total liabilities		1,658,812
		<hr/>
Stockholders' equity		
Common stock		527
Paid-in capital		835,716
Retained deficit		(250,631)
Treasury stock, at cost		(5,047)
Accumulated other comprehensive loss		(16,334)
		<hr/>
Total stockholders' equity		564,231
		<hr/>
Total liabilities and stockholders' equity	\$	2,223,043
		<hr/> <hr/>

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Arch Coal, Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
(In Thousands)

	Six Months End June 30,
	2002
	(Unaudited)
Operating activities	
Net income (loss)	\$ (5,274)
Adjustments to reconcile to cash provided by operating activities:	
Depreciation, depletion and amortization	86,589
Prepaid royalties expensed	3,674
Net gain on disposition of assets	(607)
Income from equity investment	(1,070)
Net distributions from equity investment	17,778
Changes in:	
Receivables	3,971
Inventories	(15,951)
Accounts payable and accrued expenses	13,898
Income taxes	(9,640)
Accrued postretirement benefits other than pension	(2,527)
Accrued reclamation and mine closure	3,796
Accrued workers' compensation benefits	3,863
Other	(1,029)
	-----
Cash provided by operating activities	97,471
	-----
Investing activities	
Additions to property, plant and equipment	(96,089)
Proceeds from dispositions of property, plant and equipment	2,162
Additions to prepaid royalties	(20,037)
	-----
Cash used in investing activities	(113,964)
	-----
Financing activities	
Net proceeds from (payments on) revolver and lines of credit	23,283
Payments on term loans	-
Debt financing costs	(8,127)
Proceeds from sale and leaseback of equipment	9,213
Reductions of obligations under capital lease	(7,691)
Dividends paid	(6,021)
Proceeds from sale of common stock	289
	-----
Cash provided by (used in) financing activities	10,946
	-----
Decrease in cash and cash equivalents	(5,547)
Cash and cash equivalents, beginning of period	6,890

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Cash and cash equivalents, end of period

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\$ 1,343  
=====

Canyon Fuel Company cash flow information (Arch Coal ownership percentage)

Depreciation, depletion and amortization 14,204

Additions to property, plant and equipment (5,021)