

VOIP INC  
Form 10QSB/A  
June 23, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**FORM 10-QSB/A**

**(Amendment No. 2)**

(Mark one)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2005

Or

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

*Commission File Number: 000-28985*

**VoIP, Inc.**

(Exact name of small business issuer as specified in its charter)

Texas

75-2785941

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

151 So. Wymore Rd. Suite 3000, Altamonte Springs, FL 32714

(Address of principal executive offices)

(407) 389-3232

(Issuer's telephone number)

12330 SW 53<sup>rd</sup> Street, Suite 712, Ft. Lauderdale, FL 33330

(Former address)

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Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date: August 2, 2005: 47,750,975.

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

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### **Explanatory Note**

VoIP, Inc. (the "Company") is filing this Amendment No. 2 to its Quarterly Report on Form 10-QSB for the quarterly period ended June 30, 2005 (the "June 30, 2005 10-QSB"), which was originally filed on August 19, 2005, and amended on October 11, 2005. This Amendment No. 2 is being filed to restate the Company's financial statements for the three and six months ended June 30, 2005, which were misstated, resulting in overstated revenues, expenses, receivables and inventory, and understated net loss.

These misstatements were discovered by senior financial management personnel that commenced their employment with the Company in the fourth quarter of 2005, during their review and analysis in connection with the preparation of the Company's 2005 annual consolidated financial statements. These misstatements occurred in the financial statements of the Company's consolidated subsidiary, VCG Technologies, Inc., doing business as DTNet Technologies ("DTNet"), which was acquired in June 2004. The Company has therefore decided to restate its consolidated financial statements for the three and six months ended June 30, 2005 to correct these misstatements.

In addition, this Amendment No. 2 restates the Company's consolidated balance sheet as of December 31, 2004, to reflect the Company's Amendment No. 2 to its Annual Report on Form 10-KSB/A, filed on May 11, 2006.

This Amendment No.2 revises (i) Part I, Item 1. Financial Statements to provide the restated financial statements and notes thereto for the three and six months ended June 30, 2005; (ii) Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations to reflect the restated results of operations for this same period; (iii) Part I, Item 3. Controls and Procedures to report management's assessment of the Company's disclosure controls as of the date of the filing of this Amendment No. 2; and (iv) the certifications required under Rules 13a-15 and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") so that they be dated as of a current date as required by Rule 12b-15 of the Exchange Act.

This Amendment No. 2 does not reflect events occurring after the original filing of the Company's June 30, 2005 10-QSB, and does not update or modify the disclosures therein in any way other than as required to reflect the amendments described above.

**VoIP, Inc.**

**Form 10-QSB/A for the Quarter Ended June 30, 2005**

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**PART I - FINANCIAL INFORMATION****ITEM 1 - FINANCIAL STATEMENTS****VoIP, Inc.  
Consolidated Balance Sheets**

|  | June 30, 2005<br>(Unaudited<br>and Restated) | December 31,<br>2004<br>(As Restated) |
|--|--|---------------------------------------|
| <b>ASSETS</b>  |  |                                       |
| Current assets   |  |                                       |
| Cash and cash equivalents  | \$ 1,068,514                                 | \$ 1,141,137                          |
| Accounts receivable, net of allowance of<br>\$99,047 and \$136,795, respectively   | 932,575                                      | 166,239                               |
| Due from related parties   | -  | 245,402                               |
| Inventory  | 628,878                                      | 324,185                               |
| Assets from discontinued operations  | 192,000                                      | 412,419                               |
| Other current assets   | 209,884                                      | -                                     |
| <b>Total current assets</b>  | <b>3,031,851</b>                             | <b>2,289,382</b>                      |
| Property and equipment, net  | 8,637,267                                    | 419,868                               |
| Goodwill and other intangibles   | 30,765,594                                   | 6,923,854                             |
| Other assets   | 294,884                                      | 23,580                                |
| <b>TOTAL ASSETS</b>  | <b>\$ 42,729,596</b>                         | <b>\$ 9,656,684</b>                   |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |  |                                       |
| Current liabilities  |  |                                       |
| Accounts payable and accrued expenses  | \$ 10,472,720                                | \$ 1,148,833                          |
| Loans payable  | 5,130,818                                    | 200,000                               |
| Convertible notes payable  | 1,552,925                                    | -                                     |
| Notes payable to related parties   | 1,053,186                                    | 560,000                               |
| Other current liabilities  | 2,333,343                                    | 103,031                               |
| <b>Total liabilities</b>   | <b>20,542,992</b>                            | <b>2,011,864</b>                      |
| Shareholders' equity   |  |                                       |
| Common stock - \$0.001 par value;<br>100,000,000 shares authorized;<br>47,166,380 and 24,258,982 issued<br>and outstanding, respectively | 47,167                                       | 24,259                                |
| Additional paid in capital   | 33,717,706                                   | 14,107,328                            |
| Accumulated deficit  | (11,578,269)                                 | (6,486,767)                           |
| <b>Total shareholders' equity</b>  | <b>22,186,604</b>                            | <b>7,644,820</b>                      |

|   |    |            |    |           |
|---|----|------------|----|-----------|
| TOTAL LIABILITIES AND SHAREHOLDERS'<br>EQUITY | \$ | 42,729,596 | \$ | 9,656,684 |
|---|----|------------|----|-----------|

The accompanying notes are an integral part of these consolidated financial statements.

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**VoIP, Inc.**  
**Consolidated Statements of Operations (Unaudited)**

|   | Six Months Ended June 30 |              | Three Months Ended June 30 |              |
|---|--------------------------|--------------|----------------------------|--------------|
|   | 2005                     | 2004         | 2005                       | 2004         |
|   | (As Restated)            |              | (As Restated)              |              |
| Revenues  | \$ 3,312,242             | \$ 85,298    | \$ 1,909,773               | \$ 85,298    |
| Cost of sales   | 2,605,006                | 58,923       | 1,303,911                  | 58,923       |
| Gross profit  | 707,236                  | 26,375       | 605,862                    | 26,375       |
| Operating expenses:   |                          |              |                            |              |
| Employee compensation   | 1,734,750                | 97,700       | 822,078                    | 97,700       |
| General and administrative expenses   | 4,063,988                | 359,656      | 3,319,888                  | 337,333      |
| Loss from operations,<br>before income taxes  | (5,091,502)              | (430,981)    | (3,536,104)                | (408,658)    |
| Provision for income taxes  | -                        | -            | -                          | -            |
| Net loss  | \$ (5,091,502)           | \$ (430,981) | \$ (3,536,104)             | \$ (408,658) |
| Loss per weighted average share of<br>common stock outstanding - basic<br>and fully diluted   | \$ (0.19)                | \$ (0.05)    | \$ (0.12)                  | \$ (0.03)    |
| Weighted average number of shares<br>of common stock outstanding - basic<br>and fully diluted | 26,940,458               | 8,255,570    | 30,012,632                 | 16,233,813   |

The accompanying notes are an integral part of these consolidated financial statements.

**VoIP, Inc.**  
**Consolidated Statements of Cash Flows (Unaudited)**

|   | Six Months Ended June 30 |              |
|---|--------------------------|--------------|
|   | 2005                     | 2004         |
|   | (As Restated)            |              |
| Cash flows from operating activities:   |                          |              |
| Net loss  | \$ (5,091,502)           | \$ (430,981) |
| Adjustments to reconcile net loss to net cash used in operating activities:         |                          |              |
| Depreciation and amortization   | 540,400                  | 293          |
| Provision for bad debt  | 99,047                   | -            |
| Provision for assets of discontinued operations                                     | 200,000                  | -            |
| Common shares issued for services   | 748,325                  | 143,000      |
| Employee stock option expense   | 127,238                  | -            |
| Common shares exchanged for warrants  | 239,500                  | -            |
| Changes in operating assets and liabilities net of assets and liabilities acquired: |                          |              |
| Accounts receivable   | (735,772)                | -            |
| Due from related parties  | 169,537                  | -            |
| Inventory   | (304,693)                | (2,460)      |
| Other current assets  | 298,764                  | (33,719)     |
| Accounts payable and accrued expenses   | (58,315)                 | 83,455       |
| Other current liabilities   | (816,109)                | -            |
| Net cash used in operating activities   | (4,583,580)              | (240,412)    |
| Cash flows from investing activities:   |                          |              |
| Cash from acquisitions  | -                        | (173,182)    |
| Purchase of property and equipment  | (37,779)                 | (20,231)     |
| Purchase of other assets  | -                        | -            |
| Net cash used in investing activities   | (37,779)                 | (193,413)    |
| Cash flows from financing activities:   |                          |              |
| Proceeds from issuance of notes payable   | 2,615,339                | -            |
| Payments of notes payable   | (769,228)                | -            |
| Proceeds from sales of common stock   | 2,702,625                | 591,400      |
| Net cash flow provided by financing activities                                      | 4,548,736                | 591,400      |
| Net increase in cash and cash equivalents   | (72,623)                 | 157,575      |
| Cash and cash equivalents at beginning of period                                    | 1,141,137                | 3,499        |
| Cash and cash equivalents at end of period  | \$ 1,068,514             | \$ 161,074   |
| Non-cash investing and financing activities:  |                          |              |
| Goodwill and intangible assets recorded on acquisition                              | \$ (24,101,000)          | \$ -         |
| Issuance of common stock and warrants   |                          |              |



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|   |    |            |    |   |
|---|----|------------|----|---|
| on acquisition                                      | \$ | 13,819,119 | \$ | - |
| Issuance of stock for debt conversion               | \$ | 1,996,478  | \$ | - |
| Net liabilities assumed on acquisition, net of cash | \$ | 8,285,403  | \$ | - |

The accompanying notes are an integral part of these consolidated financial statements.

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**VoIP, Inc.**  
**Notes to Consolidated Financial Statements**

**NOTE A - ORGANIZATION AND DESCRIPTION OF BUSINESS**

The Company was incorporated on August 3, 1998 under its original name of Millennia Tea Masters, Inc. under the laws of the State of Texas.

On February 27, 2004 the Company entered into a stock purchase agreement that provided for the sale of 12,500,000 shares of its common stock in exchange for \$12,500 and a commitment by the purchaser to contribute the assets of two start-up companies in the telecommunications business, eGlobalphone, Inc. (“eGlobalphone”) and VOIP Solutions, Inc. (“VoIP Solutions”).

On April 13, 2004 the Company changed its name to VoIP, Inc. and began to develop and manufacture internet protocol telephony customer premise equipment, and provide voice over the internet subscriber based telephony services and long range WiFi technology solutions for residential and enterprise customers including multimedia applications.

During December 2004, the Company decided to exit the tea import business in order to focus its efforts and resources in the voice over Internet protocol (“VoIP”) telecommunications industry. In connection with the decision, the Company sold its imported tea inventory and began to wind down its tea import operations. The assets, liabilities, and results of operations of the imported tea business have been classified as discontinued operations on the accompanying consolidated financial statements.

On May 31, 2005 the Company acquired 100% of Caerus, Inc. (“Caerus”) and its wholly-owned subsidiaries Volo Communications, Inc., (“Volo”), Caerus Networks, Inc., and Caerus Billing, Inc. in exchange for 16.9 million of the Company's common shares.

Volo is a licensed facilities-based competitive local exchange carrier and interexchange carrier. Volo markets its network products and services under the VoiceOne brand name, and has network access points operating in Orlando, Atlanta, New York, Dallas and Los Angeles. Caerus Networks, Inc. is a technology research and development subsidiary, and Caerus Billing, Inc. is a billing and mediation subsidiary.

The Company offers quality VoIP-based solutions offering residential and business customers more user friendly and affordable ways to communicate. The Company also manufactures products and provides services to Internet Service Providers, Telecommunication Service Providers and Cable Operators in strategic countries around the world. The Company, through its subsidiaries, provides a comprehensive portfolio of IP multimedia-based solutions ranging from subscriber based voice services, to SIP based infrastructure design and deployment, to broadband customer premise equipment design and implementation services, as well as engineering design, manufacturing and distribution of wireless broadband technology.

The Company's operations consist of one segment.

**NOTE B - RESTATEMENT OF FINANCIAL STATEMENTS**

On March 22, 2006, the Company concluded that its consolidated financial statements for the three and six months ended June 30, 2005 were misstated, resulting in overstated revenues, expenses, receivables and inventory, and understated net loss. These misstatements were discovered by senior financial management personnel that commenced their employment with the Company in the fourth quarter of 2005, during their review and analysis in connection with the preparation of the Company's 2005 annual financial statements. The misstatements occurred in the financial

statements of the Company's consolidated subsidiary VCG Technologies, Inc., doing business as DTNet Technologies ("DTNet"), which was acquired in June 2004. The Company therefore restated its consolidated financial statements for the three and six months ended June 30, 2005 to correct these misstatements. Adjustments to reduce (i) the overstatement of receivables (including amounts due from related parties); (ii) the overstatement of inventory; (iii) the overstatement of revenues; (iv) the overstatement of cost of sales; and (v) the understatement of net loss, aggregated \$260,188, \$260,495, \$604,678, \$499,840, and \$58,065, respectively, for the six months ended June 30, 2005.

In addition, during the preparation of the financial statements for the quarter ended September 30, 2005, the Company discovered that it did not recognize in its consolidated financial statements the full amount of compensation expense that should have been recognized on warrants issued to employees, or the compensation expense for the vested portion of approximately 4,000,000 stock options issued to employees during the three months ended September 30, 2004, in accordance with Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123"). The compensation expense that was not recognized relating to these options and warrants was \$1,384,763 in 2004. The Company therefore restated its consolidated financial statements for the year ended December 31, 2004 to correct these misstatements.

The following table sets forth the impact of these restatements on certain amounts previously reported in our consolidated financial statements for the three and six months ended June 30, 2005.

| Balance Sheet Data                    | As of June 30, 2005    |              | As of December 31, 2004 |             |
|---------------------------------------|------------------------|--------------|-------------------------|-------------|
|                                       | As Previously Reported | As Restated  | As Previously Reported  | As Restated |
| Accounts receivable                   | \$ 1,023,226           | \$ 932,575   | \$ 818,071              | \$ 166,239  |
| Due from related parties              | 169,537                | -            | 245,402                 | 245,402     |
| Inventory                             | 889,373                | 628,878      | 187,451                 | 324,185     |
| Other current assets                  | 209,884                | 209,884      | 43,702                  | -           |
| Accounts payable and accrued expenses | 10,472,720             | 10,472,720   | 1,224,974               | 1,148,833   |
| Other current liabilities             | 2,333,343              | 2,333,343    | 123,140                 | 103,031     |
| Additional paid in capital            | 32,332,943             | 33,717,706   | 12,722,565              | 14,107,328  |
| Accumulated deficit                   | (9,672,823)            | (11,578,269) | (4,639,386)             | (6,486,767) |

| Statement of Operations Data | Six Months Ended<br>June 30, 2005 |              | Three Months Ended<br>June 30, 2005 |              |
|------------------------------|-----------------------------------|--------------|-------------------------------------|--------------|
|                              | As Previously Reported            | As Restated  | As Previously Reported              | As Restated  |
| Revenue                      | \$ 3,916,920                      | \$ 3,312,242 | \$ 1,909,773                        | \$ 1,909,773 |
| Cost of goods sold           | 3,104,846                         | 2,605,006    | 1,303,911                           | 1,303,911    |
| Operating expenses           | 5,845,511                         | 5,798,738    | 4,132,002                           | 4,141,966    |
| Loss from operations         | (5,033,437)                       | (5,091,502)  | (3,526,140)                         | (3,536,104)  |

## NOTE C - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, eGlobalphone, VoIP Solutions, DTNet, and Vox Consulting Group, Inc., d/b/a VoIP Americas ("VoIP Americas") from their respective dates of acquisition. All significant intercompany balances and transactions have been eliminated in consolidation.

### Unaudited Consolidated Interim Financial Statements

The accompanying consolidated financial statements for the three and six months ended June 30, 2005 and 2004 are unaudited but, in the opinion of management, include all necessary adjustments (consisting of normal, recurring adjustments) for a fair presentation of the Company's consolidated financial position, results of operations and cash flows for the interim periods presented. Interim results are not necessarily indicative of results for a full year. Therefore, the results of operations for the three and six months months ended June 30, 2005 are not necessarily indicative of operating results to be expected for a full year.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of

revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents**

For purposes of reporting cash flows, the Company considers all cash on hand, in banks, including amounts in book overdraft positions, certificates of deposit and other highly liquid debt instruments with a maturity of three months or less at the date of purchase to be cash and cash equivalents. Cash overdraft positions may occur from time to time due to the timing of making bank deposits and releasing checks, in accordance with the Company's cash management policies.

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Caerus has cash restrictions to support letters of credit which in turn support operating license bonds required by several states' regulatory agencies. The amount of restricted cash as of June 30, 2005 was \$60,000.

### **Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts based on its assessment of the current status of the individual receivables and after using reasonable collection efforts. As of June 30, 2005 and December 31, 2004, the balance of the allowance for uncollectible accounts amounted to \$99,047 and \$136,795, respectively.

### **Inventory**

Inventory consists of finished goods and is valued at the lower of cost or market using the first-in, first-out method.

### **Advertising Expenses**

Advertising and marketing expenses are charged to operations as incurred.

### **Income Taxes**

The Company and its subsidiaries file consolidated federal and state income tax returns. The Company has adopted Statement of Financial Accounting Standards No. 109 in the accompanying consolidated financial statements. The only temporary differences included therein are attributable to differing methods of reflecting depreciation for financial statement and income tax purposes.

### **Earnings (loss) per share**

Basic earnings (loss) per share is computed by dividing the net income (loss) for the period by the weighted-average number of shares of common stock outstanding. The calculation of fully diluted earnings (loss) per share assumes the dilutive effect of the exercise of outstanding options and warrants at either the beginning of the respective period presented or the date of issuance, whichever is later. Common stock equivalents represent the dilutive effect of the assumed exercise of the outstanding stock options and warrants, using the treasury stock method.

### **Fair Value of Financial Instruments**

The carrying amount of cash, accounts receivable, accounts payable and notes payable, as applicable, approximates fair value due to the short term nature of these items and/or the current interest rates payable in relation to current market conditions.

### **Revenue Recognition**

Revenue from product sales is recognized when persuasive evidence of an arrangement exists, delivery to customer has occurred, the sales price is fixed and determinable, and collectibility of the related receivable is probable. The recognition of revenues from Internet telephony services are deferred for new subscribers of eGlobalphone and VoIP Solutions until it deems that the customer has accepted the service. Subsequent revenues are recognized at the beginning of each customer's month. The recognition of revenue from Internet telephony services are recorded as rendered. Revenues related to long distance, carrier access service and certain other usage-driven charges are billed monthly in arrears and the associated revenues are recognized during the month of service.

### **Property, plant, and equipment**

Property, plant, and equipment are stated at cost. Depreciation is provided over the estimated useful lives of the related assets using the straight line method. The useful life of assets ranges from three to five years. The leasehold improvements are amortized over the life of the related lease.

Under the Statement of Position 98-1 ("SOP 98-1"), "Accounting for the Cost of Computer Software Developed or Obtained for Internal Use," the Company expenses computer software costs related to internal-use software that is incurred in the preliminary project stage. When the capitalization criteria of SOP 98-1 have been met, costs of developing or obtaining internal-use computer software are capitalized. Amortization of internal-use software over a five-year estimated useful life commenced upon the software being placed in service beginning January 1, 2004. Amortization of internal-use software for the period ended June 30, 2005 was approximately \$77,000.

### **Business combinations**

The Company accounts for business combinations in accordance with Statement of Financial Accounting Standard No. 141 "Business Combinations" ("SFAS No. 141"). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations. SFAS No. 141 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually by comparing carrying value to the respective fair value in accordance with the provisions of Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142"). This pronouncement also requires that the intangible assets with finite useful lives be amortized over their respective estimated useful lives.

### Impairment of long-lived assets

The Company reviews the recoverability of its long-lived assets, such as plant, equipment and intangibles when events or changes in circumstances occur that indicate that the carrying value of the asset group may not be recoverable. The assessment of possible impairment is based on the Company's ability to recover the carrying value of the asset or asset group from the expected future pre-tax cash flows (undiscounted and without interest charges) of the related operations. If these cash flows are less than the carrying value of such asset, an impairment loss is recognized for the difference between estimated fair value and carrying value. The measurement of impairment requires management to estimate future cash flows and the fair value of long-lived assets.

### Concentration of Credit Risk

Financial instruments that may subject the Company to concentrations of credit risk consist principally of cash and cash equivalents and accounts receivable. The Company has investment policies and procedures that are reviewed periodically to minimize credit risk.

One customer represented approximately 98% of our subsidiary Caerus' accounts receivable as of June 30, 2005 and approximately 91% of Caerus' revenues for the six months ended June 30, 2005.

### NOTE D - ACQUISITION OF CAERUS, INC.

On May 31, 2005 the Company acquired 100% of Caerus and its wholly owned subsidiaries Volo, Caerus Networks, Inc., and Caerus Billing, Inc. in exchange for 16.9 million of the Company's common shares. The acquisition was accounted for as a business combination in accordance with SFAS No. 141.

The purchase price was allocated to the identifiable net assets acquired including the identifiable intangible assets based on their estimated fair market values at the date of acquisition. The goodwill, intangible assets and property recorded for the acquisition of Caerus represent the fair market value of liabilities as of the date of acquisition, plus \$13,819,118, which represents the value of the Company's common stock and options issued pursuant to the acquisition, plus acquisition-related costs. The common stock issued to acquire Caerus was valued at the closing market price of the stock on the date of the acquisition, less a 25% discount due to restrictions on the shares. The amortizable lives of the intangible assets recorded for Caerus range from one to nine years.

The fair market value of the assets acquired on May 31, 2005 is as follows:

|                             | Fair Value of<br>Assets Acquired |
|-----------------------------|----------------------------------|
| Cash                        | \$ 66,485                        |
| Accounts receivable         | 285,578                          |
| Deposits                    | 108,500                          |
| Other current assets        | 156,659                          |
| Property and equipment, net | 8,451,763                        |
| Other assets                | 271,609                          |
| Accounts payable            | (9,382,323)                      |
| Note payable                | (6,960,818)                      |
| Customer deposits           | (1,026,750)                      |
| Other current liabilities   | (2,252,703)                      |
| Sub total                   | (10,282,000)                     |
| Intangible assets           | 13,800,000                       |



|                |               |
|----------------|---------------|
| Goodwill       | 10,301,000    |
| Sub total      | 24,101,000    |
| Purchase price | \$ 13,819,000 |

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**NOTE E - GOODWILL AND OTHER INTANGIBLE ASSETS**

a) As of June 30, 2005 goodwill consisted of the following:

|                              | <b>Amount</b> |
|------------------------------|---------------|
| Acquisition of Caerus        | \$ 10,301,000 |
| Acquisition of DTNet         | 5,210,553     |
| Acquisition of VoIP Americas | 1,408,30      |
| Sub total                    | 16,919,854    |

b) As of June 30, 2005 intangible assets consisted of the following:

Intangibles with finite lives:

|   | <b>Useful Life Years</b> | <b>Amount</b> |
|---|--------------------------|---------------|
| Technology - Caerus                       | 4.0                      | \$ 6,000,000  |
| Customer relationships - Caerus           | 6.0                      | 5,800,000     |
| Trade names - Caerus                      | 9.0                      | 1,300,000     |
| Non-compete agreements - Caerus           | 1.0                      | 500,000       |
| Carrier licenses - Caerus                 | Unamortized              | 200,000       |
| Sub total                                 |                          | 13,800,000    |
| Less accumulated amortization             |                          | (259,260)     |
| Sub total                                 |                          | 13,540,740    |
| <b>Intangibles with indefinite lives:</b> |                          |               |
| Intellectual property                     |                          | 305,000       |
| Sub total                                 |                          | 13,840,740    |
| Total                                     |                          | \$ 30,765,594 |

The goodwill on the acquisition of DTNet represents the fair market value of DTNet liabilities as of the date of the acquisition plus \$4,750,000, which represents the market value of 2,500,000 shares of Company stock issued pursuant to its acquisition.

The goodwill on the acquisition of VoIP Americas represents the fair market value of VoIP Americas' liabilities as of the date of the acquisition plus \$1,100,000, which represents the market value of 1,000,000 shares of the Company's stock pursuant to this acquisition.

Intellectual property is carried at cost which is comprised of \$200,000 paid in cash and the value assigned to 100,000 Company common shares and 400,000 warrants issued pursuant to this transaction. The valuation of the shares was \$1.05 while the value was \$105,000. The value of the warrants was determined using the Black-Scholes model calculated as of October 14, 2004. This model uses the annualized deviation calculation and utilized industry averages as a comparison for adequate statistical results in the valuation. This is a standard financial model that considers the statistical annual volatility of the market changes in a stock price.

Intellectual property consists of the following:

- a) all rights of the Company of record in the telephone numbers 1(800)TALKTIME, 1(888)TALKTIME, AND 1(877)TALKTIME.COM;
- b) all rights to the URL's (domain names) 800TALKTIME.COM, 1800TALKTIME.COM, and 1-800-TALKTIME.COM; and
- c) all rights to U.S. Trademark Registration No. 2,209,316 directed to 1-800-TALKTIME and the goodwill associated therewith.

**NOTE F - EXCHANGE OF WARRANTS FOR SHARES**

In February, 2005 an executive of the Company and the Company agreed to exchange his 2,200,000 warrants for 750,000 restricted shares of the Company. This created additional compensation of \$239,500, shown in the compensation and related expenses in the consolidated statement of operations, which is the difference between the market price on the date of exchange and the value on the date of the issuance of the warrants.

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**NOTE G - STOCK OPTION PLAN**

On January 26, 2005, the Company filed a Form S-8 registration statement in connection with the Company's stock option plan (the "Option Plan"). The Option Plan provides for the grant to eligible employees, consultants, and directors of options for the purchase of the Company's common stock. The Option Plan covers, in the aggregate, a maximum of 4,000,000 shares of common stock and provides for the granting of both incentive stock options (as defined in Section 422 of the Internal Revenue Code of 1986, as amended) and nonqualified stock options (options which do not meet the requirements of Section 422). Under the Option Plan, the exercise price may not be less than the fair market value of the common stock on the date of the grant of the option.

The Company uses the fair value method of SFAS No. 123 in accounting for its stock options. This standard states that compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. The fair value for each option granted is estimated on the date of the grant using the minimum value method.

The vested options as of June 30, 2005 amounting to \$127,238 are shown under the compensation and related expenses on the Consolidated Statement of Operations.

**NOTE H - NOTES PAYABLE**

As of June 30, 2005, Notes Payable consist of the following:

|  |              |
|--|--------------|
| a. Note Payable to Shareholder         | \$ 1,053,196 |
| b. Note Payable - Convertible          | 1,427,925    |
| c. Note Payable - Convertible          | 125,000      |
| d. Note Payable to lending institution | 5,130,818    |
| Notes Payable Total                    | \$ 7,736,939 |

a. Represents the balance due a shareholder at an interest rate of 3.75% with a maturity date of December 31, 2005.

b. Represents 8% notes issued pursuant to a subscription agreement, convertible into 1,784,895 shares of common stock. In connection with these notes, the holders received warrants to purchase 829,447 shares of common stock at \$1.60 per share and warrants to purchase 892,448 shares of common stock at \$1.43 per share. The subscription agreement for these notes requires the issuance of an additional \$1,427,916 of these 8% notes, convertible into 1,784,895 shares of common stock, within five business days following the effective date of a Company registration statement on Form SB-2. In connection with these notes, the Company will issue warrants to purchase 892,447 shares of common stock at \$1.60 per share and warrants to purchase 892,448 shares of common stock at a per share price equal to 110% of the volume weighted average price for the five business days immediately preceding the effective date of the Form SB-2.

c. This note bears interest at 12% and in July, 2005 was converted into 166,667 shares of common stock.

d. Represents the balance of a loan payable by Caerus. These borrowings are repayable over a three-year period and bear interest at 12.5% per annum. Additional borrowings under this facility are contingent upon, among other things, the Company raising certain levels of additional equity financing. The loan agreement contains customary covenants and restrictions and provides the lender the right to a perfected first-priority, secured interest in all of the Caerus, Inc.'s assets, as well as rights to preferred stock warrants. Caerus is currently in violation of certain requirements of the debt facility. Accordingly, the full amount of the note at June 30, 2005 has been classified as current. No default on this loan has been declared.

## NOTE I - LITIGATION

On April 8, 2005, Volo (a wholly-owned subsidiary of Caerus) filed suit against MCI Worldcom Network Services, Inc. d/b/a UUNET ("MCI"). Volo alleges that MCI engaged in a pattern and practice of over-billing Volo for the telecommunications services it provided pursuant to the parties' Services Agreement, and that MCI refused to negotiate such overcharges in good faith. Volo also seeks damages arising out of MCI's fraudulent practice of submitting false bills by, among other things, re-routing long distance calls over local trunks to avoid access charges, and then billing Volo for access charges that were never incurred. On April 4, 2005, MCI declared Volo in default of its obligations under the Services Agreement, claiming that Volo owes a past due amount of \$8,365,980, and threatening to terminate all services to Volo within 5 days. By this action Volo alleges claims for (1) breach of contract; (2) fraud in the inducement; (3) primary estoppel; and (4) deceptive and unfair trade practices. Volo also seeks a declaratory judgment that (1) MCI is in breach of the Services Agreement; (2) \$8,365,980 billed by MCI is not "due and payable" under that agreement; and (3) MCI's default letter to Volo is in violation of the Services Agreement. Volo seeks direct, indirect and punitive damages in an amount to be determined at trial.

On May 26, 2005, MCI filed an Answer, Affirmative Defenses, Counterclaim and Third-Party Complaint naming Caerus as a third-party defendant. MCI asserts a breach of contract claim against Volo, a breach of guarantee claim against Caerus, and a claim for unjust enrichment against both parties, seeking an amount to be determined at trial. On July 11, 2005, Volo and Caerus answered the counterclaim and third-party complaint, and filed a third-party counterclaim against MCI for declaratory judgment, fraud in the inducement, and breach of implied duty of good faith and fair dealing. Volo and Caerus seek direct, indirect, and punitive damages in an amount to be determined at trial. Discovery should commence shortly. The Company is currently unable to assess the likelihood of a favorable or unfavorable outcome.

**NOTE J - SUBSEQUENT EVENT**

On October 6, 2005, the Company, through a wholly-owned subsidiary, purchased substantially all of the assets of WQN, Inc. relating to WQN's VoIP business. Pursuant to the Asset Purchase Agreement between WQN, the Company and an acquisition subsidiary, the acquisition subsidiary purchased the "WQN" assets for a purchase price consisting of (1) a Convertible Promissory Note, in the principal amount of \$3,700,000 and convertible into 3,557,692 shares of the Company's common stock, (2) 1,250,000 restricted shares of the Company's common stock, and (3) a warrant to purchase 5,000,000 shares of common stock for \$0.001 per share. In addition, the Asset Purchase Agreement provides that, in the event that the accounts payable of WQN transferred to the Company in the asset purchase exceed the accounts receivable transferred to the Company in the asset purchase, WQN will pay the Company the difference. If WQN is required to pay such difference, the Company will issue additional shares of Common Stock at the rate of one share per dollar of such excess, up to 500,000 shares.

**VOIP, INC. AND SUBSIDIARIES**  
**UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENTS OF OPERATIONS**

The following unaudited pro forma condensed combined statements of operations are derived from and should be read in conjunction with the historical consolidated financial statements and related notes of the Company and Caerus. On June 1, 2005, the Company and Caerus announced the closing of the merger of Volo Acquisition Corp., a wholly-owned subsidiary of the Company with and into Caerus, with Caerus as the surviving corporation (the "Merger"). The Merger was completed pursuant to an Agreement and Plan of Merger (the "Merger Agreement"), executed on May 31, 2005.

The unaudited pro forma condensed statements of operations for the three months ended June 30, and six months ended June 30, 2005, give effect to the merger of Caerus and the Company with the conversion of all Caerus capital stock into 16,434,470 shares of common stock, par value \$0.001, of the Company.

The unaudited pro forma condensed combined statements of operations assume that the Merger was consummated on January 1, 2005.

The unaudited pro forma condensed combined statement of operations has been prepared based on currently available information and assumptions that we deem appropriate. The pro forma information is for informational purposes only and is not intended to be indicative of the actual consolidated results that would have been reported had the transactions occurred on the dates indicated, nor does the information represent a forecast of the consolidated financial position at any future date or the combined financial results of the Company and Caerus for any future period.

**VoIP Inc.****Proforma Condensed Combined Statement of Operations (Unaudited) Three Months Ended June 30, 2005**

|   | <b>VoIP, Inc.</b> | <b>Caerus, Inc.</b> | <b>Adjustments</b> | <b>Consol</b>  |
|---|-------------------|---------------------|--------------------|----------------|
| Revenues                                      | \$ 1,260,274      | \$ 2,289,399        | \$ —               | 3,549,673      |
| Cost of Sales                                 | 638,369           | 2,785,740           | —                  | 3,424,109      |
| Gross Profit (Loss)                           | 621,905           | (496,341)           | —                  | 125,564        |
| Operating expenses                            | 3,143,603         | 2,246,261           | 518,518            | 5,908,382      |
| Loss from operations                          | (2,521,698)       | (2,742,602)         | (518,518)          | (5,782,818)    |
| Provision for income taxes                    | —                 | —                   | —                  | —              |
| Net Loss                                      | \$ (2,521,698)    | \$ (2,742,602)      | \$ (518,518)       | \$ (5,782,818) |
| Basic and diluted loss per share:             |                   |                     |                    | \$ (0.19)      |
| Weighted average number of shares outstanding |                   |                     |                    | 30,012,632     |

The accompanying notes are an integral part of this pro forma statement of operations.



**VoIP Inc.****Proforma Condensed Combined Statement of Operations (Unaudited) Six Months Ended June 30, 2005**

|   | <b>VoIP, Inc.</b> | <b>Caerus, Inc.</b> | <b>Adjustments</b> | <b>Consol</b>   |
|---|-------------------|---------------------|--------------------|-----------------|
| Revenues                                      | \$ 2,662,743      | \$ 7,284,244        | \$ —               | \$ 9,946,987    |
| Cost of Sales                                 | 1,939,464         | 9,143,457           | —                  | 11,082,921      |
| Gross Profit (Loss)                           | 723,279           | (1,859,213)         | —                  | (1,135,934)     |
| Operating expenses                            | 4,800,375         | 4,098,918           | 1,296,295          | 10,195,588      |
| Loss from operations                          | (4,077,096)       | (5,958,131)         | (1,296,295)        | (11,331,522)    |
| Provision for income taxes                    | —                 | —                   | —                  | —               |
| Net Loss                                      | \$ (4,077,096)    | \$ (5,958,131)      | \$ (1,296,295)     | \$ (11,331,522) |
| Basic and diluted loss per share:             |                   |                     |                    | \$ (0.42)       |
| Weighted average number of shares outstanding |                   |                     |                    | 26,940,458      |

The accompanying notes are an integral part of this proforma statement of operations.

**VoIP Inc.****Proforma Condensed Combined Statement of Operations (Unaudited) Three Months Ended June 30, 2004**

|   | <b>VoIP, Inc.</b> | <b>Caerus, Inc.</b> | <b>Adjustments</b> | <b>Consol</b>  |
|---|-------------------|---------------------|--------------------|----------------|
| Revenues                                      | \$ 85,298         | \$ 2,332,453        | \$ —               | 2,417,751      |
| Cost of Sales                                 | 58,923            | 2,700,914           | —                  | 2,759,837      |
| Gross Profit (Loss)                           | 26,375            | (368,461)           | —                  | (342,086)      |
| Operating expenses                            | 435,033           | 1,793,909           | 777,777            | 3,006,719      |
| Loss from operations                          | (408,658)         | (2,162,370)         | (777,777)          | (3,348,805)    |
| Provision for income taxes                    | —                 | —                   | —                  | —              |
| Net Loss                                      | \$ (408,658)      | \$ (2,162,370)      | \$ (777,777)       | \$ (3,348,805) |
| Basic and diluted loss per share:             |                   |                     |                    | \$ (0.10)      |
| Weighted average number of shares outstanding |                   |                     |                    | 32,668,283     |

The accompanying notes are an integral part of this pro forma statement of operations.

**VoIP Inc.****Proforma Condensed Combined Statement of Operations (Unaudited) Six Months Ended June 30, 2004**

|  | <b>VoIP, Inc.</b> | <b>Caerus, Inc.</b> | <b>Adjustments</b> | <b>Consol</b>  |
|--|-------------------|---------------------|--------------------|----------------|
| Revenues   | \$ 85,298         | \$ 5,369,624        | \$ —               | 5,454,922      |
| Cost of Sales                                    | 58,923            | 5,348,592           | —                  | 5,407,515      |
| Gross Profit (Loss)                              | 26,375            | 21,032              | —                  | 47,407         |
| Operating expenses                               | 457,356           | 2,746,438           | 1,555,554          | 4,759,348      |
| Loss from operations                             | (430,981)         | (2,725,406)         | (1,555,554)        | (4,711,941)    |
| Provision for income taxes                       | —                 | —                   | —                  | —              |
| Net Loss   | \$ (430,981)      | \$ (2,725,406)      | \$ (1,555,554)     | \$ (4,711,941) |
| Basic and diluted loss per share:                |                   |                     |                    | \$ (0.19)      |
| Weighted average number of shares<br>outstanding |                   |                     |                    | 24,690,040     |

The accompanying notes are an integral part of this statement of operations.

**VOIP, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED**  
**FINANCIAL STATEMENTS**

(1) VoIP, Inc. Basis of Presentation

Historical financial information for the Company for the three and six months ended June 30, 2005 and June 30, 2004 has been derived from the Company's historical financial statements.

(2) Caerus, Inc. Basis of Presentation

Financial information for Caerus as of and for the three and six months ended June 30, 2005 and June 30, 2004 has been derived from Caerus' historical financial statements.

(3) VoIP, Inc. and Caerus Merger

On June 1, 2005, the Company and Caerus announced the closing of the Merger. The Merger was completed pursuant to the Merger Agreement executed on May 31, 2005 by the conversion of all of Caerus' capital stock into 16,434,470 shares of the Company's common stock, par value \$0.001. See NOTE D to the Company's Consolidated Financial Statements.

(4) Pro Forma Statements of Operations Adjustments

Adjustments to the Pro Forma Statements of Operations represent amortization of certain intangible assets recorded in connection with the acquisition.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Caution Regarding Forward-Looking Information**

This Quarterly Report contains certain forward-looking statements and information relating to the Company that are based on the beliefs of the Company or management as well as assumptions made by and information currently available to the Company or management. When used in this document, the words "anticipate," "believe," "estimate," "expect" and "intend" and similar expressions, as they relate to the Company or its management, are intended to identify forward-looking statements. Such statements reflect the current view of the Company regarding future events and are subject to certain risks, uncertainties and assumptions, including the risks and uncertainties noted. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or intended. In each instance, forward-looking information should be considered in light of the accompanying meaningful cautionary statements herein.

### **Restatement of Financial Statements**

On March 22, 2006, we concluded that our consolidated financial statements for the three and six months ended June 30, 2005 were misstated, resulting in overstated revenues, expenses, receivables and inventory, and understated net loss. These misstatements were discovered by senior financial management personnel that commenced their employment with the Company in the fourth quarter of 2005, during their review and analysis in connection with the preparation of the Company's 2005 annual financial statements. The misstatements occurred in the financial statements of our consolidated subsidiary DTNet, which was acquired in June 2004. We therefore restated our consolidated financial statements for the three and six months ended June 30, 2005 to correct these misstatements. Adjustments to reduce (i) the overstatement of receivables (including amounts due from related parties); (ii) the overstatement of inventory; (iii) the overstatement of revenues; (iv) the overstatement of cost of sales; and (v) the understatement of net loss, aggregated \$260,188, \$260,495, \$604,678, \$499,840, and \$58,065, respectively, for the six months ended June 30, 2005.

In addition, during the preparation of the financial statements for the quarter ended September 30, 2005, we discovered that we did not recognize in our consolidated financial statements the full amount of compensation expense that should have been recognized on warrants issued to employees, or the compensation expense for the vested portion of approximately 4,000,000 stock options issued to employees during the three months ended September 30, 2004, in accordance with SFAS No. 123. The compensation expense that was not recognized relating to these options and warrants was \$1,384,763 in 2004. We therefore restated our consolidated financial statements for the year ended December 31, 2004 to correct these misstatements.

The following table sets forth the impact of these restatements on certain amounts previously reported in our consolidated financial statements for the three and six months ended June 30, 2005.

**Balance Sheet Data**

|                                       | <b>As of June 30, 2005</b> |                    | <b>As of December 31, 2004</b> |                    |
|---------------------------------------|----------------------------|--------------------|--------------------------------|--------------------|
|                                       | <b>As Previously</b>       | <b>As Restated</b> | <b>As Previously</b>           | <b>As Restated</b> |
|                                       | <b>Reported</b>            |                    | <b>Reported</b>                |                    |
| Accounts receivable                   | \$ 1,023,226               | \$ 932,575         | \$ 818,071                     | \$ 166,239         |
| Due from related parties              | 169,537                    | -                  | 245,402                        | 245,402            |
| Inventory                             | 889,373                    | 628,878            | 187,451                        | 324,185            |
| Other current assets                  | 209,884                    | 209,884            | 43,702                         | -                  |
| Accounts payable and accrued expenses | 10,472,720                 | 10,472,720         | 1,224,974                      | 1,148,833          |
| Other current liabilities             | 2,333,343                  | 2,333,343          | 123,140                        | 103,031            |
| Additional paid in capital            | 32,332,943                 | 33,717,706         | 12,722,565                     | 14,107,328         |
| Accumulated deficit                   | (9,672,823)                | (11,578,269)       | (4,639,386)                    | (6,486,767)        |

**Statement of Operations Data**

|                           | <b>Six Months Ended</b> |                    | <b>Three Months Ended</b> |                    |
|---------------------------|-------------------------|--------------------|---------------------------|--------------------|
|                           | <b>June 30, 2005</b>    |                    | <b>June 30, 2005</b>      |                    |
|                           | <b>As Previously</b>    | <b>As Restated</b> | <b>As Previously</b>      | <b>As Restated</b> |
| <b>Reported</b>           | <b>Reported</b>         |                    |                           |                    |
| Revenue                   | \$ 3,916,920            | \$ 3,312,242       | \$ 1,909,773              | \$ 1,909,773       |
| Cost of goods sold        | 3,104,846               | 2,605,006          | 1,303,911                 | 1,303,911          |
| Operating expenses        | 5,845,511               | 5,798,738          | 4,132,002                 | 4,141,966          |
| Loss from operations      | (5,033,437)             | (5,091,502)        | (3,526,140)               | (3,536,104)        |
| Net loss                  | (5,033,437)             | (5,091,502)        | (3,526,140)               | (3,536,104)        |
| Net loss per common share | (0.19)                  | (0.19)             | (0.12)                    | (0.12)             |

For a discussion of the impact of these restatements on current management's evaluation of disclosure controls and procedures, the separate Board of Directors of the Company (the "Board") investigation of these misstatements, and the steps we are taking to address concerns associated with these misstatements, see Item 3. "Controls and Procedures."

**Financial Condition and Results of Operations**

On May 31 2005, we completed the acquisition of Caerus and immediately began the process of merging operations. As part of the merger agreement, we acquired 100% of the business of Caerus and its wholly owned subsidiaries Volo, Caerus Networks, Inc., and Caerus Billing, Inc. in exchange for 16,900,000 shares of the Company's common stock.

Volo is a licensed facilities-based competitive local exchange carrier ("CLEC") and inter-exchange carrier ("IXC"). Caerus Networks, Inc. is a technology research and development subsidiary, and Caerus Billing, Inc. is a billing and mediation subsidiary. Caerus, Inc. and its three subsidiaries (collectively referred to herein as Caerus) generated revenues during calendar year 2004 that totaled \$14 million.

Through the wholesale-only model, Volo is a "carrier's carrier," and will continue its focus on the broadband voice marketplace, marketing its network products and services under the VoiceOne brand name.

Volo currently has network access points operating in Orlando, Atlanta, New York, Dallas and Los Angeles.

Caerus' network operations center ("NOC") is a fully manned, 24 x 7 operation and is the heartbeat of Volo. The NOC is where the company monitors all aspects of the technical environment, from its nationwide OC-12 backbone to network routers, SIP proxies and numerous routing gateways, soft switches and other aspects of its voice over Internet

protocol (“VoIP”) infrastructure. Fully redundant technologies are deployed in a scalable network environment that enables the company to compete in the ever-evolving and demanding IP telecommunications marketplace. The VoiceOne network incorporates a multi-protocol label switching architecture which is designed and operated to offer world-class services to carriers and service providers. VoiceOne features direct interconnection facilities with multiple local exchange carriers, CLECs, IXC, service providers, cable operators, wireless carriers, and resellers.

In June 2004, we acquired DTNet, and in September 2004 we acquired VoIP Americas. DTNet provides customer premises equipment to cable and DSL Internet providers throughout North America. VoIP Americas provides international and domestic wholesale terminations, as well as a turn key solution for virtual service providers via the internet. We believe that these acquisitions complement our strategy to deliver VoIP services over a wireless local loop, and to deliver service provider solutions to cable operators and small to medium size carriers and virtual service providers. DTNet has the distribution channels for the end users and VoIP Americas has the market know-how, systems, and turn key solutions for today's sophisticated end users.

For the six months ended June 30, 2005 and 2004, the Company had revenues of \$3,312,242 and \$85,298, respectively. For the three months ended June 30, 2005 and 2004, the Company had revenues of \$1,909,773 and \$85,298 respectively. Most of the revenue increase for both the six months and three months ended June 30, 2005 compared to the same periods in the prior year were due to the acquisitions of DTNet and Caerus. Revenues from Caerus and DTNet were \$649,499 and \$866,446, respectively, for the six months ended June 30, 2005 and \$649,499 and \$1,000,044 respectively, for the three months ended June 30, 2005.

The cost of sales consists primarily of purchases, assembly and testing of customer premise equipment performed by third party vendors. Additionally, it includes the direct costs associated with the origination and termination of international and domestic wholesale minutes.

The gross profit of \$707,236 for the six months ended June 30, 2005 represents a gross margin of 21%. We anticipate that the gross profit margin percentage will improve with additional growth in revenue. We are attaining discounts from our suppliers based on the volumes. We believe that these discounts will continue to improve as our sales strategy is deployed through out our different product lines.

Operating expenses consist primarily of salaries and related personnel costs, general corporate functions including finance, human resources, facilities, legal and professional fees, insurance and general corporate overhead costs. Total operating expenses for the six months ended June 30, 2005 and June 30, 2004 were \$5,798,738 and \$457,356, respectively. The components for 2005 are general and administrative expenses (\$2,279,641), employee compensation (\$1,734,750), commissions (\$1,173,136), and professional fees (\$611,211). The expense increases were primarily due our entrance into the VoIP business, expansion via marketing as well as acquisition, and the related legal and professional costs of operating a public company.

Net losses for the quarters ended June 30, 2005 and 2004 were \$3,536,104 and \$408,658, respectively, and the net loss per share was \$0.12 and \$0.03, respectively. This included an exchange of shares of the Company's common stock for warrants issued to an executive in the first quarter of 2005. The market value of the shares amounting to \$239,500 as of the transaction date was recognized as compensation expense in our consolidated statement of operations.

Total assets at June 30, 2005 were \$42,729,596, up \$33,072,912 from December 31, 2004. This increase in assets and the corresponding increases in accounts payable and other current liabilities are almost entirely related to the acquisition of Caerus on May 31, 2005. We recorded significant amounts of goodwill and intangible assets in connection with the acquisition of Caerus and for the acquisition of DTNet. Goodwill and intangible assets comprised 72% of our total assets at June 30, 2005. We expect to record additional amounts of goodwill and intangible assets in connection with our WQN acquisition, which was completed on October 6, 2005.

Under SFAS No. 142, we are required to periodically evaluate the carrying value of our goodwill and intangible assets. If in the future such carrying values exceed fair market value, we will be required to record an impairment charge in our statement of operations. Such an impairment charge could have a significant adverse impact on both our operating results and stock price.

### **Liquidity and Capital Resources**

As of June 30, 2005, we had cash and cash equivalents of \$1,068,514, as compared to \$1,141,137 at December 31, 2004. Cash and cash equivalents decreased by \$72,623 for the six months ended June 30, 2005. We used \$4,583,580 in cash for our operating activities. We funded our operating activities through private placements of notes payable and common stock. These financing activities provided us with net cash of \$4,548,736 for the six months ended June 30, 2005.



Liquidity for the period from inception through June 30, 2005 has been mainly provided by sales of common stock through private placements and borrowing from affiliates. We anticipate that we will continue to experience negative cash flows from operations. We expect that we will continue to depend upon sales of common stock or debt securities to continue operations. However, we may not be successful in obtaining further equity or debt financing for our business.

### Payments Due by Period

The following table illustrates our outstanding debt and the terms of that debt as of June 30, 2005:

| Contractual Obligations | Total        | Less than 1 Year | 1-3 Years  | 3-5 Years |
|-------------------------|--------------|------------------|------------|-----------|
| Long-Term Debt          | \$ 0         | \$ 0             | \$ 0       | \$ 0      |
| Notes Payable           | \$ 7,736,929 | \$ 7,736,929     | \$ 0       | \$ 0      |
| Operating Leases        | \$ 594,905   | \$ 149,905       | \$ 445,000 | \$ 0      |
| Purchase Obligations    | \$ 0         | \$ 0             | \$ 0       | \$ 0      |
| Total                   | \$ 8,331,834 | \$ 7,886,834     | \$ 445,000 | \$ 0      |

## **Plan of Operations**

We have incurred losses since the Company's inception and, as of June 30, 2005, have an accumulated deficit of \$11,578,269. We have not achieved profitability on an annual or quarterly basis and may incur additional net losses in future quarters and years.

We anticipate that the revenue growth will be achieved by acquisitions and the launch of new products and services.

We do not expect material research and development expenses during the year or the purchase of substantial equipment.

We currently have 55 employees and do not expect a significant change in the number of employees other than the addition of new employees as a result of the WQN acquisition.

We are constantly exploring acquisitions, and any material acquisition could have a substantial impact on these plans.

### ITEM 3. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15(b) under the Exchange Act, as of the end of the period covered by this Quarterly Report, our management conducted an evaluation with the participation of our Chief Executive Officer and Chief Accounting Officer (collectively, the "Certifying Officers") regarding the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Our management, with the participation of the Certifying Officers, also conducted an evaluation of our Company's internal control over financial reporting and identified three control deficiencies, which in combination resulted in a material weakness.

A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects our ability to initiate, authorize, record, process or report external financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement our annual or interim financial statements that is more than inconsequential will not be prevented or detected. A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of a company's annual or interim financial statements will not be prevented or detected, as of June 30, 2005. The control deficiencies identified by our management and the Certifying Officers, which in combination resulted in a material weakness, were (a) misstatements in amounts reported for a consolidated subsidiary, and (b) insufficient personnel resources with appropriate accounting expertise.

Based on this evaluation and in accordance with the requirements of Auditing Standard No. 2 of the Public Company Accounting Oversight Board, our Certifying Officers concluded that our disclosure controls and procedures were ineffective as of June 30, 2005.

Our management, including the Certifying Officers, does not expect that our disclosure controls and procedures will prevent all errors and all improper conduct. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute assurance that the objectives of the control system are met. Further, a design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of improper conduct, if any, have been detected. These inherent limitations include the realities that judgments and decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more persons, or by management override of the control. Further, the design of any system of controls is also based in part upon assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations and a cost-effective control system, misstatements due to error or fraud may occur and may not be detected.

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles, and includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;

- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles and, that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Our management, including the Certifying Officers, assessed the effectiveness of our internal control over financial reporting as of June 30, 2005, and have concluded that we had the following control deficiencies as of June 30, 2005 that, when combined, resulted in a material weakness:

- (a) In March 2006, during their review and analysis of 2005 results and financial condition in connection with the preparation of the Company's 2005 consolidated financial statements and the 2005 Annual Report on Form 10-KSB, our senior financial management discovered certain overstatements of the revenues, expenses and receivables reported, and understatement of net loss, for our consolidated subsidiary DTNet. Based upon an assessment of the impact of the adjustments to our financial results arising from this matter, we have restated the financial information presented in this Form 10-QSB/A for the period ended June 30, 2005. Adjustments to reduce (i) the overstatement of receivables (including amounts due from related parties); (ii) the overstatement of inventory; (iii) the overstatement of revenues; and (iv) the understatement of net loss, aggregated \$260,188, \$260,495, \$604,678, and \$58,065, respectively, for the six months ended June 30, 2005.

- (b) During the preparation of the financial statements for the period ended September 30, 2005, we discovered that we did not recognize in our 2004 financial statements the full amount of compensation expense that should have been recognized on warrants issued to employees, or the compensation expense for the vested portion of approximately 4,000,000 stock options issued to employees during the three months ended September 30, 2004, in accordance with SFAS No. 123. The compensation expense that was not recognized relating to these options and warrants was \$1,384,763 for the three months ended September 30, 2004. We therefore restated our consolidated financial statements for the year ended December 31, 2004 to correct these misstatements.
- (c) We do not have sufficient personnel resources with appropriate accounting expertise or experience in financial reporting for public companies. Our management with the participation of the Certifying Officers determined that the potential magnitude of a misstatement arising from this deficiency is more than inconsequential to the annual and/or interim financial statements.

Management has concluded that the above deficiencies when combined together have resulted in a material weakness in its internal control of financial reporting because the quantitative effect of any errors resulting from these deficiencies when taken together could result in a material misstatement of our interim and annual financial reports. Based on this evaluation and in accordance with the requirements of Auditing Standard No. 2 of the Public Company Accounting Oversight Board, the Certifying Officers concluded that we did not maintain effective internal control over financial reporting as of June 30, 2005 based on the criteria in the Internal Control - Integrated Framework.

#### **Remediation Steps to Address Control Deficiencies**

We are in the process of addressing the identified material weakness by remediating the control deficiencies in our internal control over financial reporting which comprise this material weakness as follows:

- (a) In March 2006, our Board retained counsel to conduct a thorough investigation of the accounting misstatements of our DTNet subsidiary. Such counsel, in turn, retained an independent forensic accounting firm to assist its investigation. Based on this investigation, our Board and management have concluded that these intentional overstatements of revenues, expenses and receivables were limited to the unauthorized actions of two individuals. One of these individuals was employed at corporate headquarters and the other was employed at DTNet's headquarters. The individual employed at corporate headquarters resigned shortly after the initiation of the investigation, and we terminated the employment of the other individual immediately following the receipt of the preliminary findings of the investigation in early April 2006. We changed the individual responsible for the day-to-day management of DTNet, relocated its accounting to our corporate offices and increased our analysis of this subsidiary's transactions. In April 2006, the Company sold this subsidiary to its former Chief Operating Officer.
- (b) We continue to seek to improve our in-house accounting resources. During the fourth quarter of 2005 we hired a new CFO with significant accounting and public company experience. During the first quarter of 2006 we did not hire any new accounting personnel. However, we significantly supplemented our internal accounting resources during these three months by using independent accounting and financial consulting firms. We expect to continue to use such third parties until such time as we are able to hire sufficient in-house accounting expertise. In April 2006, we promoted the former Finance Director of one of our recently acquired subsidiaries to the position of Corporate Controller. This individual has significant financial experience (including five years with the audit department of the accounting firm of KPMG Peat Marwick), has served as the CFO and/or controller of various companies (including a public registrant), and is a Certified Public Accountant. In May 2006, in conjunction with the resignation of the Company's Chief Financial Officer, the Corporate Controller was elected Chief Accounting Officer, pending a search to replace the Chief Financial Officer position.

**Changes in Control Over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the evaluation of such internal control that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**ITEM 6. EXHIBITS**

- 31.1 Certification by CEO under SEC Rule 15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by CFO under SEC Rule 15d-14(a) as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification by CEO pursuant to 18 USC Section 1350 as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification by CFO pursuant to 18 USC Section 1350 as adopted by Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this Quarterly Report on Form 10-QSB/A for the period ended June 30, 2005 to be signed on its behalf by the undersigned, thereunto duly authorized.

**VoIP, INC.**

Date: June 23, 2006

*/s/ Gary Post*

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Gary Post  
Chief Executive Officer

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