### JOHN HANCOCK INVESTORS TRUST

Form N-CSR December 27, 2018 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM N-CSR**

### CERTIFIED SHAREHOLDER REPORT OF REGISTERED

### MANAGEMENT INVESTMENT COMPANIES

Investment Company Act file number <u>811-4173</u>

### John Hancock Investors Trust

(Exact name of registrant as specified in charter)

### 200 Berkeley Street, Boston, Massachusetts 02116

(Address of principal executive offices) (Zip code)

Salvatore Schiavone

Treasurer

200 Berkeley Street

#### Boston, Massachusetts 02116

(Name and address of agent for service)

Registrant's telephone number, including area code: 617-663-4497

Date of fiscal year end:

October 31

Date of reporting period: October 31, 2018

ITEM 1. REPORTS TO STOCKHOLDERS.

John Hancock

**Investors Trust** 

Ticker: JHI

Annual report 10/31/18

A message to shareholders

Dear shareholder,

It has been a challenging year for fixed-income investors, as both short- and long-term yields rose steadily higher. Inflation fears sparked a sell-off in credit segments of the markets in early 2018, while a strong economy led the U.S. Federal Reserve (Fed) to continue normalizing monetary policy. Meanwhile, foreign bonds, especially emerging-market debt, suffered declines as the U.S. dollar strengthened against a range of major currencies. Recent questions about the solvency of some of the European Union's more heavily indebted nations also raised concerns.

Diversification in a fixed-income portfolio remains a time-tested strategy, but periods such as this year when a number of typically uncorrelated markets moved in the same direction do sometimes occur. They also tend to be relatively short-lived, and eventually fundamentals including credit risk, the direction of interest rates, and foreign exchange rates reassert themselves to drive performance.

Your best resource in unpredictable and volatile markets is your financial advisor, who can help position your portfolio so that it's sufficiently diversified to meet your long-term objectives and to withstand the inevitable turbulence along the way.

On behalf of everyone at John Hancock Investments, I'd like to take this opportunity to welcome new shareholders and to thank existing shareholders for the continued trust you've placed in us.

Sincerely,

Andrew G. Arnott
President and CEO,
John Hancock Investments
Head of Wealth and Asset Management,
United States and Europe

This commentary reflects the CEO's views, which are subject to change at any time. Investing involves risks, including the potential loss of principal. Diversification does not guarantee a profit or eliminate the risk of a loss. It is not possible to invest directly in an index. For more up-to-date information, please visit our website at jhinvestments.com.

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### John Hancock Investors Trust

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Your fund at a glance

### INVESTMENT OBJECTIVE

The fund seeks to generate income for distribution to its shareholders, with capital appreciation as a secondary objective.

#### AVERAGE ANNUAL TOTAL RETURNS AS OF 10/31/18 (%)

The Bloomberg Barclays U.S. Government/Credit Bond Index is an unmanaged index of U.S. government bonds, U.S. corporate bonds, and Yankee bonds.

It is not possible to invest directly in an index. Index figures do not reflect expenses and sales charges, which would result in lower returns.

The performance data contained within this material represents past performance, which does not guarantee future results.

Investment returns and principal value will fluctuate and a shareholder may sustain losses. Further, the fund's performance at net asset value (NAV) is different from the fund's performance at closing market price because the closing market price is subject to the dynamics of secondary market trading. Market risk may be augmented when shares are purchased at a premium to NAV or sold at a discount to NAV. Current month-end performance may be higher or lower than the performance cited. The fund's most recent performance can be found at jhinvestments.com or by calling 800-852-0218.

#### PERFORMANCE HIGHLIGHTS OVER THE LAST TWELVE MONTHS

### Bonds finished the period with negative returns

The bond market came under pressure from the combination of stronger U.S. growth and tighter monetary policy by the U.S. Federal Reserve.

### The fund underperformed a comparative index

The fund posted a loss and lagged the Bloomberg Barclays U.S. Government/Credit Bond Index.

### The fund's use of leverage which amplifies the impact of falling bond prices detracted from results

The adverse effect of leverage was somewhat offset by security selection and asset allocation.

### PORTFOLIO COMPOSITION AS OF 10/31/18 (%)

#### A note about risks

As is the case with all exchange-listed, closed-end funds, shares of this fund may trade at a discount or a premium to the fund's net asset value (NAV). An investment in the fund is subject to investment and market risks, including the possible loss of the entire principal invested. There is no guarantee prior distribution levels will be maintained, and distributions may include a substantial return of capital. Cybersecurity incidents may allow an unauthorized party to gain access to fund assets, customer data, or proprietary information, or cause a fund or its service providers to suffer data corruption or lose operational functionality. Similar incidents affecting issuers of fund securities may negatively impact performance. Fixed-income investments are subject to interest-rate and credit risk; their value will normally decline as interest rates rise or if a creditor, grantor, or counterparty is unable or unwilling to make principal, interest, or settlement payments. Investments in higher-yielding, lower-rated securities are subject to a higher risk of default. An issuer of securities held by the fund may default, have its credit rating downgraded, or otherwise perform poorly, which may affect fund performance. Liquidity the extent to which a security may be sold or a derivative position closed without negatively affecting its market value may be impaired by reduced trading volume, heightened volatility, rising interest rates, and other market conditions. The fund's use of leverage creates additional risks, including greater volatility of the fund's NAV, market price, and returns. There is no assurance that the fund's leverage strategy will be successful. Derivatives transactions, such as hedging and other strategic transactions, may increase a fund's volatility and could produce disproportionate losses, potentially more than the fund's principal investment.

### Discussion of fund performance

An interview with Portfolio Manager Jeffrey N. Given, CFA, John Hancock Asset Management a division of Manulife Asset Management (US) LLC

### Jeffrey N. Given, CFA

Portfolio Manager John Hancock Asset Management

### How would you describe investment conditions during the 12 months ended October 31, 2018?

The past year proved to be a challenging time for the global fixed-income markets, primarily as a result of the U.S. Federal Reserve's (Fed's) continued shift toward tighter monetary policy. Strong economic growth in the United States, in combination with an uptick in inflation, prompted the Fed to raise short-term interest rates by a quarter point on four separate occasions. The benchmark rate stood at 2.25% at the close of the period, and consensus expectations favored three to four more quarter-point increases before the end of 2019. In addition to raising rates, the Fed continued to unwind its stimulative quantitative easing policy by reducing the size of its balance sheet.

These developments put downward pressure on U.S. Treasury prices and weighed on returns across the investment-grade market. Securitized assets and investment-grade corporate bonds both finished with losses as a result. High-yield bonds, while generally holding up better than higher-quality issues due to the backdrop of improving growth, also produced lackluster absolute returns due to their poor performance in February and October. Emerging-market bonds, which were hurt not just by rising rates, but also by protectionist U.S. trade policies and economic disruptions in Turkey and Argentina, finished as the worst-performing segment of the fixed-income market.

#### What factors helped and hurt the fund's results?

The fund experienced a small loss and lagged a comparative index, the Bloomberg Barclays U.S. Government/Credit Bond Index. The use of leverage was a significant detractor from performance, outweighing the positive effects of security selection, asset allocation, and duration positioning.

Our use of leverage was the primary reason for the shortfall. Leverage is the use of borrowed capital to allow the fund to hold a larger invested position than it would without the use of leverage. At the close of the period, the fund had \$236.1 million in total assets, with \$86.9 million outstanding under a liability agreement. Since leverage increases the size of a portfolio's invested asset base, it can lead to a larger contribution from income and augment returns in a rising market. However, it

"The past year proved to be a challenging time for the global fixed-income markets ..." can also exacerbate the impact of a market downturn such as that which occurred in the past 12 months. Additionally, the cost of leverage increased due to rising interest rates.

On the plus side, our individual security selection contributed to performance. The information technology and healthcare industries were the most notable areas of strength, with smaller contributions coming from oil field services, electric utilities, and banking, among other areas. Conversely, the fund lost some ground through our selection in the wire line telecommunication and independent energy industries.

With regard to asset allocation, the largest contribution came from the fund's sizable allocation to high-yield bonds. The fund averaged a weighting of about 65% of net assets in the category, allowing it to capitalize on its positive relative performance. The fund further benefited from having a zero weighting in U.S. Treasuries, which made up more than half of a comparative index.

The fund's positioning with respect to duration (interest-rate sensitivity) further aided results. We kept duration below that of a comparative index, which helped protect the portfolio from the full

### QUALITY COMPOSITION AS OF 10/31/18 (%)

impact of rising yields. The fund's duration stood at 4.8 years on October 31, 2018, compared with 6.3 years for the index.

How would you describe your overall view on the investment backdrop, and how was that reflected in the fund's activity?

We retain a reasonably positive outlook on the U.S. economy, and we believe the tax reduction bill passed in late 2017 continues to aid domestic corporations' free cash flow. The Fed, while remaining poised to maintain its monetary policy tightening, is demonstrating its commitment to a gradual, data-dependent, and well-communicated approach designed to minimize market disruptions. We're also encouraged by the fact that the credit markets remain free of the excesses that typically precede a severe downturn in the credit cycle. Absolute yields in the domestic high-yield space finished October at the highest level in more than two years, indicating that investors were being well compensated for the risks.

With that said, we continued to pursue a fairly defensive approach. Instead of trying to boost the portfolio's yield by establishing a large weighting in lower-quality issues, we emphasized bonds that offer attractive yields in relation to the underlying risks. Specifically, we sought securities with the potential for positive price performance stemming from favorable catalysts in the underlying businesses. The financials sector, where we identified a number of securities lower in the capital structures of investment-grade banks, was one such area of opportunity. In addition to featuring high yields relative to the risks of the underlying issuers, some bonds in this segment offer floating rates an attractive attribute given the Fed's current policy direction. We also liked the communication and cable/media industries due to their stable, subscription-based revenues. In addition, a number of issuers in these areas may benefit from merger-and-acquisition activity. The

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### COUNTRY COMPOSITION AS OF 10/31/18 (%)

United States	64.3
Mexico	6.6
United Kingdom	3.6
France	3.3
Netherlands	3.0
Brazil	2.9
Ireland	1.9
Chile	1.8
Canada	1.8
Luxembourg	1.7
Other countries	9.1
TOTAL	100.0

As a percentage of total investments.

technology and midstream energy (pipelines) industries also featured a high representation of bonds with favorable risk/reward profiles.

Conversely, we maintained underweights in segments of the energy sector with a higher sensitivity to oil prices. We also avoided a number of issuers in the consumer noncyclical area, including those in the retail, auto, leisure, and home construction categories. We believe the economic cycle is relatively advanced, which argues for lower exposure to consumer noncyclicals.

Outside of the corporate bond space, we maintained a preference for agency mortgage-backed securities (MBS). In addition to offering moderately attractive yields, agency MBS can provide a measure of protection against the possibility of economic growth failing to live up to expectations.

We believe this strategy, which combines overweights in the higher-yielding credit sectors with a defensive posture and a continued focus on individual security selection, is well suited to an environment that features both healthy fundamentals and the potential for increased risk.

#### **MANAGED BY**

Dennis F. McCafferty, CFA
On the fund since 2013
Investing since 1995
John F. Addeo, CFA
On the fund since 2012
Investing since 1984
Jeffrey N. Given, CFA
On the fund since 2002
Investing since 1993

The views expressed in this report are exclusively those of Jeffrey N. Given, CFA, John Hancock Asset Management, and are subject to change. They are not meant as investment advice. Please note that the holdings discussed in this report may not have been held by the fund for the entire period. Portfolio composition is subject to review in accordance with the fund's investment strategy and may vary in the future. Current and future portfolio holdings are subject to risk.

Fund's investments AS OF 10-31-18

AS OF 10-31-18				
	Rate (%	(b) Maturity date	Par value^	Value
U.S. Government and Agency obligation	ns 4.7% (	3.0% of Total	varue	Φ.C. 0.C. 7. 0.0.3
investments)	· ·			\$6,865,082
(Cost \$7,098,748)				
U.S. Government Agency 4.7%				6,865,082
Federal National Mortgage Association				
30 Yr Pass Thru	4.000	12-01-40	1,839,290	1,857,670
30 Yr Pass Thru	4.000	09-01-41		1 1,645,017
30 Yr Pass Thru	4.000	10-01-41	959,897	969,490
30 Yr Pass Thru	4.000	01-01-42	466,709	471,372
30 Yr Pass Thru	4.500	10-01-40	1,220,095	5 1,263,658
30 Yr Pass Thru	5.000	04-01-41	261,499	277,331
30 Yr Pass Thru	5.500	08-01-40	74,240	80,034
30 Yr Pass Thru	6.500	01-01-39	270,367	300,510
Foreign government obligations 0.9% (0	0.5% of T			
investments)				\$1,243,371
(Cost \$1,320,000)				
Oman 0.9%				1,243,371
Oman Sovereign Sukuk SAOC	4 207	06.01.24	1 220 000	1 242 271
Bond (A)	4.397	06-01-24	1,320,000	1,243,371
Corporate bonds 140.0% (89.8% of Total	al investn	nents)		\$207,092,891
(Cost \$215,887,103)				
Communication services 31.6%				46,816,878
Diversified telecommunication services	7.6%			
C&W Senior Financing DAC (A)	7.500	10-15-26	415,000	416,038
CSC Holdings LLC (A)(B)(C)	5.500	04-15-27	1,245,000	1,195,200
Frontier Communications Corp. (B)(C)	7.125	03-15-19	530,000	531,325
GCI LLC	6.875	04-15-25	935,000	964,798
Intelsat Connect Finance SA (A)	9.500	02-15-23	480,000	461,400
Intelsat Jackson Holdings SA (B)(C)	7.500	04-01-21	702,000	710,775
Intelsat Jackson Holdings SA (A)(B)(C)		10-15-24	735,000	722,138
Level 3 Financing, Inc. (B)(C)	5.250	03-15-26		1,310,400
Level 3 Financing, Inc.	5.625	02-01-23	825,000	
Telecom Italia Capital SA (B)(C)	6.000	09-30-34		1,407,900
Turk Telekomunikasyon AS (A)	4.875	06-19-24		1,055,739
Windstream Services LLC (A)(B)(C)	6.375	08-01-23	1,159,000	
Windstream Services LLC (A)	8.625	10-31-25	1,220,000	1,140,700
Entertainment 1.5%				
Lions Gate Capital Holdings LLC (A)	5.875	11-01-24		1,100,475
Netflix, Inc. $(A)(B)(C)$	5.875	11-15-28	1,220,000	1,198,650
Interactive media and services 1.8%				
Cimpress NV (A)	7.000	06-15-26		1,298,375
Uber Technologies, Inc. (A)	8.000	11-01-26	1,350,000	1,356,750
Media 13.4%				
Altice Financing SA (A)(B)(C)	7.500	05-15-26	1,000,000	•
Altice France $SA(A)(B)(C)$	6.250	05-15-24		1,608,000
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	Rate (%)	Maturity date	Par value^	Value
Communication services (continued)				
Media (continued)				
Cablevision Systems Corp. (B)(C)	8.000	04-15-20	1,000,000	\$1,043,650
CCO Holdings LLC (A)(B)(C)	5.000	02-01-28	1,630,000	1,522,013
CCO Holdings LLC	5.125	02-15-23	950,000	945,250
CCO Holdings LLC (A)(B)(C)	5.125	05-01-27	1,245,000	1,171,856
CCO Holdings LLC (A)(B)(C)	5.750	02-15-26	1,000,000	990,000
Cengage Learning, Inc. (A)	9.500	06-15-24	1,350,000	1,159,313
Cequel Communications Holdings I LLC (A)(B)(C)	7.500	04-01-28	855,000	886,182
Grupo Televisa SAB (B)(C)	4.625	01-30-26	725,000	719,580
Grupo Televisa SAB	8.490	05-11-37	MXN26,200,000	01,064,912
McGraw-Hill Global Education Holdings LLC (A)(B)(C)	7.875	05-15-24	1,100,000	936,375
MDC Partners, Inc. $(A)(B)(C)$	6.500	05-01-24	1,955,000	1,603,100
Myriad International Holdings BV (A)	5.500	07-21-25	915,000	933,941
National CineMedia LLC	6.000	04-15-22	1,250,000	1,262,500
Time Warner Cable LLC	4.500	09-15-42	815,000	659,206
Viacom, Inc. (C)	5.850	09-01-43	1,125,000	1,123,074
Viacom, Inc. (6.250% to 2-28-27, then 3 month LIBOR + 3.899%)	6.250	02-28-57	1,250,000	1,205,201
Wireless telecommunication services 7.3%				
America Movil SAB de CV	6.000	06-09-19	MXN37,470,000	01,804,304
America Movil SAB de CV	6.450	12-05-22	MXN10,370,000	0453,838
Colombia Telecomunicaciones SA ESP (A)	5.375	09-27-22	1,000,000	994,260
Comunicaciones Celulares SA (A)	6.875	02-06-24	1,775,000	1,815,603
Sprint Communications, Inc.	6.000	11-15-22	935,000	943,766
Sprint Corp. (B)(C)	7.125	06-15-24	750,000	766,875
Telefonica Celular del Paraguay SA (A)	6.750	12-13-22	1,000,000	1,015,090
T-Mobile USA, Inc.	4.750	02-01-28	640,000	592,800
T-Mobile USA, Inc. (B)(C)	6.500	01-15-26	1,125,000	1,186,875
United States Cellular Corp.	6.700	12-15-33	1,195,000	1,214,419
Consumer discretionary 6.9%				10,209,462
Auto components 1.3%				
Adient Global Holdings, Ltd. (A)(B)(C)	4.875	08-15-26	805,000	690,288
American Tire Distributors, Inc. (A)(D)	10.250	03-01-22	270,000	45,900
Lear Corp. (B)(C)	5.250	01-15-25	1,210,000	1,239,535
Automobiles 0.7%				
General Motors Financial Company, Inc. (6.500% to 9-30-28, then 3	3	00.20.20	1 000 000	0.42.750
month LIBOR + $3.436\%$ ) (B)(C)(E)	6.500	09-30-28	1,000,000	943,750
Hotels, restaurants and leisure 2.0%				
Eldorado Resorts, Inc. (A)(B)(C)	6.000	09-15-26	590,000	578,938
GLP Capital LP	5.375	04-15-26	815,000	809,906
MGM Resorts International (B)(C)	6.000	03-15-23	395,000	400,925
Waterford Gaming LLC (A)(D)(F)	8.625	09-15-14	377,791	0
SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPOR			·	

	Rate (%)	Maturity date	Par value	Value
Consumer discretionary (continued)				
Hotels, restaurants and leisure (continued)	<b>7</b> 100	10.01.05	1 100 000	<b>41 104 050</b>
Wyndham Destinations, Inc. (B)(C)	5.100	10-01-25	1,190,000	\$1,184,050
Household durables 0.8%	5 500	06.15.06	<b>625</b> 000	571 075
Tempur Sealy International, Inc. (B)(C)	5.500	06-15-26	625,000	571,875
William Lyon Homes, Inc.	6.000	09-01-23	720,000	657,000
Internet and direct marketing retail 1.3%	<b>5</b> 000	02 15 26	1 000 000	1 001 440
Expedia Group, Inc.	5.000	02-15-26	, ,	1,001,448
QVC, Inc.	5.950	03-15-43	1,000,000	892,347
Specialty retail 0.8%	5 250	10 15 02	1 240 000	1 102 500
Group 1 Automotive, Inc. (A)	5.250	12-15-23	1,240,000	1,193,500
Consumer staples 3.1% Food and staples retailing 0.8%				4,568,299
Rite Aid Corp. (A)(B)(C)	6.125	04-01-23	1 500 000	1,274,063
Food products 0.7%	0.123	04-01-23	1,500,000	1,274,003
Post Holdings, Inc. (A)(B)(C)	5.500	03-01-25	540,000	522,113
Post Holdings, Inc. (A)(B)(C)	5.625	03-01-23	510,000	479,553
Personal products 0.6%	3.023	01-13-20	310,000	77,555
Revlon Consumer Products Corp. (B)(C)	6.250	08-01-24	1,490,000	845 575
Tobacco 1.0%	0.230	00-01-24	1,470,000	043,373
Reynolds American, Inc. (C)	6.875	05-01-20	720,000	755,395
Vector Group, Ltd. (A)	6.125	02-01-25	760,000	691,600
Energy 24.9%	0.123	02 01 23	700,000	36,896,438
Energy equipment and services 2.4%				30,070,130
Archrock Partners LP	6.000	10-01-22	1 185 000	1,173,150
CSI Compressco LP	7.250	08-15-22		1,520,550
Diamond Offshore Drilling, Inc. (B)(C)	7.875	08-15-25	400,000	394,000
Transocean Guardian, Ltd. (A)	5.875	01-15-24	450,000	445,500
Oil, gas and consumable fuels 22.5%			,	- ,
Andeavor Logistics LP	5.250	01-15-25	870,000	887,400
Blue Racer Midstream LLC (A)(B)(C)	6.125	11-15-22		1,254,600
Blue Racer Midstream LLC (A)(B)(C)	6.625	07-15-26	595,000	
Cheniere Corpus Christi Holdings LLC	5.875	03-31-25	995,000	1,022,363
Cheniere Corpus Christi Holdings LLC (B)(C)	7.000	06-30-24	800,000	865,000
Chesapeake Energy Corp.	7.500	10-01-26	1,325,000	1,298,500
Chesapeake Energy Corp. (B)(C)	8.000	06-15-27	925,000	919,219
DCP Midstream Operating LP (B)(C)	5.375	07-15-25	1,600,000	1,622,480
DCP Midstream Operating LP (5.850% to 5-21-23, then 3 month LIBOR	5.850	05 21 42	1 060 000	049 700
+3.850%) (A)	3.830	05-21-43	1,060,000	948,700
Denbury Resources, Inc. (A)	7.500	02-15-24	715,000	698,913
Diamondback Energy, Inc. (A)	4.750	11-01-24	930,000	904,425
Kinder Morgan, Inc. (B)(C)	5.550	06-01-45	500,000	505,131
Laredo Petroleum, Inc.	6.250	03-15-23	1,195,000	1,174,088
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	Rate (%)	Maturity date	Par value^	Value
Energy (continued)				
Oil, gas and consumable fuels (continued)	. = - 0			*
Marathon Petroleum Corp. (B)(C)	4.750	09-15-44		\$1,375,772
Oasis Petroleum, Inc. $(A)(B)(C)$	6.250	05-01-26	985,000	967,763
Oasis Petroleum, Inc. (B)(C)	6.875	03-15-22	667,000	671,169
Odebrecht Offshore Drilling Finance, Ltd. (A)	6.720	12-01-22	191,027	182,431
Odebrecht Offshore Drilling Finance, Ltd. (1.000% Cash or 6.720%	7.720	12-01-26	660,634	199,842
PIK)(A)			·	•
Odebrecht Oil & Gas Finance, Ltd. (A)(E)	0.000	12-03-18	100,959	1,828
Parsley Energy LLC (A)	5.375	01-15-25	370,000	362,600
Parsley Energy LLC (A)(B)(C)	5.625	10-15-27	590,000	581,604
PBF Holding Company LLC	7.250	06-15-25	455,000	468,650
Petrobras Global Finance BV (B)(C)	7.375	01-17-27	1,755,000	1,821,427
Petroleos Mexicanos	5.500	01-21-21	755,000	761,040
Petroleos Mexicanos (A)(B)(C)	6.500	01-23-29	1,140,000	1,089,270
Petroleos Mexicanos	7.470	11-12-26	MXN61,356,000	2,432,242
Phillips 66 Partners LP (B)(C)	4.900	10-01-46	1,585,000	1,463,187
Sabine Pass Liquefaction LLC (C)	5.000	03-15-27		1,004,748
Sabine Pass Liquefaction LLC (B)(C)	5.875	06-30-26	610,000	647,662
SM Energy Company	5.625	06-01-25	880,000	847,000
SM Energy Company (B)(C)	6.750	09-15-26	530,000	531,325
Sunoco Logistics Partners Operations LP (C)	3.900	07-15-26	925,000	859,215
Tallgrass Energy Partners LP (A)(B)(C)	5.500	09-15-24	915,000	920,719
Tapstone Energy LLC (A)	9.750	06-01-22	540,000	477,900
The Oil and Gas Holding Company BSCC (A)(B)(C)	7.500	10-25-27	•	1,590,444
Whiting Petroleum Corp. $(B)(C)$	5.750	03-15-21	705,000	709,406
WPX Energy, Inc. (B)(C)	5.250	09-15-24	700,000	691,250
Financials 29.2%	3.230	07-13-24	700,000	43,142,791
Banks 17.1%				73,172,771
Banco BTG Pactual SA (A)	5.750	09-28-22	2,540,000	2 425 725
Banco de Credito del Peru (A)	4.850	10-30-20	PEN 3,405,000	
Banco Nacional de Comercio Exterior SNC (3.800% to 8-11-21, the	4.030	10-30-20	1 LIV 3,403,000	1,012,401
5 Year CMT + 3.000%) (A)(B)(C)	3.800	08-11-26	1,385,000	1,328,921
Bank of America Corp. (6.100% to 3-17-25, then 3 month LIBOR +	<i>(</i> 100	02 17 25	1 205 000	1 421 256
3.898%) (B)(C)(E)	6.100	03-17-25	1,385,000	1,421,356
Barclays PLC (7.750% to 9-15-23, then 5 Year U.S. Swap Rate +	7.750	00 15 00	2 420 000	0.404.411
4.842%) (B)(C)(E)	7.750	09-15-23	2,430,000	2,424,411
BBVA Bancomer SA (A)(B)(C)	6.500	03-10-21	870,000	896,100
BNP Paribas SA (7.000% to 8-16-28, then 5 Year U.S. Swap Rate +			·	
3.980%) (A)(B)(C)(E)	7.000	08-16-28	1,205,000	1,186,925
Corp. Group Banking SA (A)	6.750	03-15-23	1,000,000	974.010
Credit Agricole SA (7.875% to 1-23-24, then 5 Year U.S. Swap Rate				•
+ 4.898%) (A)(E)	7.875	01-23-24	865,000	894,301
SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPORT	Т   ЈО	HN HANCO	OCK INVESTORS	TRUST1

	Rate (%)	Maturity date	Par value^Value
Financials (continued)			
Banks (continued)			
Credit Agricole SA (8.125% to 12-23-25, then 5 Year U.S. Swap Rate + 6.185%) (A)(B)(C)(E)	8.125	12-23-25	2,165,000 \$2,321,837
Freedom Mortgage Corp. (A)	8.250	04-15-25	840,000 777,000
HSBC Holdings PLC (6.875% to 6-1-21, then 5 Year U.S. ISDAFIX +			
5.514%) (B)(C)(E)	6.875	06-01-21	760,000 787,550
HSBC Holdings PLC (6.500% to 3-23-28, then 5 Year U.S. ISDAFIX +	6.500	03-23-28	2,015,000 1,891,581
3.606%) (B)(C)(E)	0.000	00 20 20	2,010,000 1,001,001
ING Groep NV (6.500% to 4-16-25, then 5 Year U.S. Swap Rate + 4.446%) (B)(C)(E)	6.500	04-16-25	1,060,000 1,004,880
JPMorgan Chase & Co. (6.750% to 2-1-24, then 3 month LIBOR +	6.750	02-01-24	1,500,000 1,599,750
3.780%) (B)(C)(E)	0.750	02-01-24	1,500,000 1,599,750
Lloyds Banking Group PLC (7.500% to 6-27-24, then 5 Year U.S. Swap Rate + 4.760%) (B)(C)(E)	7.500	06-27-24	1,465,000 1,477,819
Societe Generale SA (7.375% to 9-13-21, then 5 Year U.S. Swap Rate +			
6.238%) (A)(C)(E)	7.375	09-13-21	1,470,000 1,490,213
Wells Fargo & Company, Series U (5.875% to 6-15-25, then 3 month	5.875	06-15-25	1,365,000 1,405,950
LIBOR + 3.990%) (C)(E)			, , ,
Capital markets 2.0%			
Credit Suisse Group AG (7.250% to 9-12-25, then 5 Year U.S. Swap Rate + 4.332%) (A)(E)	7.250	09-12-25	1,500,000 1,483,125
Morgan Stanley (C)	5.750	01-25-21	1,000,000 1,045,440
The Goldman Sachs Group, Inc. (B)(C)	3.750	05-22-25	375,000 363,322
Consumer finance 5.4%	3.730	03 22 23	373,000 303,322
American Express Company (4.900% to 3-15-20, then 3 month LIBOR +			
3.285%) (B)(C)(E)	4.900	03-15-20	1,300,000 1,295,125
Avolon Holdings Funding, Ltd. (A)(B)(C)	5.125	10-01-23	805,000 789,906
Enova International, Inc. (A)	8.500	09-01-24	465,000 437,100
Enova International, Inc. (A)	8.500	09-15-25	1,200,000 1,137,000
Springleaf Finance Corp. (B)(C)	6.875	03-15-25	1,650,000 1,579,875
Springleaf Finance Corp.	7.125	03-15-26	1,375,000 1,302,813
Trust F/1401 (A)(B)(C)	5.250	12-15-24	1,475,000 1,470,221
Diversified financial services 1.1%			, , , , ,
ASP AMC Merger Sub, Inc. (A)	8.000	05-15-25	835,000 626,250
Jefferies Financial Group, Inc.	5.500	10-18-23	600,000 620,634
Lincoln Finance, Ltd. (A)	7.375	04-15-21	385,000 390,775
Insurance 1.2%			,
Aquarius & Investments PLC (6.375% to 9-1-19, then 5 Year U.S. Swap		00.01.01	1 200 000 1 217 010
Rate + 5.210%)	6.375	09-01-24	1,200,000 1,217,040
Ardonagh Midco 3 PLC (A)	8.625	07-15-23	545,000 506,850
12JOHN HANCOCK INVESTORS TRUST   ANNUAL REPORTSEE I	NOTES	TO FINANC	IAL STATEMENTS

	Rate (%)	Maturity date	Par value	Value
Financials (continued)				
Mortgage real estate investment trusts 0.7%				
Starwood Property Trust, Inc. (C)	5.000	12-15-21	970,000	\$965,150
Thrifts and mortgage finance 1.7%				
MGIC Investment Corp.	5.750	08-15-23		1,194,125
Quicken Loans, Inc. (A)(B)(C)	5.250	01-15-28	900,000	798,750
Stearns Holdings LLC (A)	9.375	08-15-20	600,000	598,500
Health care 9.0%				13,273,285
Health care providers and services 7.1%				
DaVita, Inc. (B)(C)	5.125	07-15-24	1,145,000	1,093,475
Encompass Health Corp.	5.750	11-01-24	1,545,000	1,541,138
HCA, Inc.	5.250	04-15-25	1,000,000	1,021,250
HCA, $Inc.$ $(B)(C)$	5.500	06-15-47	1,760,000	1,731,840
MEDNAX, Inc. (A)	5.250	12-01-23	1,475,000	1,475,000
Select Medical Corp.	6.375	06-01-21	1,500,000	1,513,125
Team Health Holdings, Inc. (A)(B)(C)	6.375	02-01-25	1,240,000	1,066,400
Tenet Healthcare Corp. (B)(C)	6.750	06-15-23	1,110,000	1,106,892
Pharmaceuticals 1.9%				
Endo Finance LLC (A)	5.375	01-15-23	932,000	794,530
Mallinckrodt International Finance SA (A)(B)(C)	5.500	04-15-25	865,000	696,325
Teva Pharmaceutical Finance Netherlands III BV	6.000	04-15-24	520,000	517,491
Teva Pharmaceutical Finance Netherlands III BV	6.750	03-01-28	700,000	715,819
Industrials 7.8%				11,582,843
Air freight and logistics 1.6%				
Mexico City Airport Trust (A)	5.500	10-31-46	2,990,000	2,380,040
Airlines 0.9%				,
Virgin Australia Holdings Ltd. (A)	8.500	11-15-19	1,250,000	1,264,375
Building products 0.8%				,
Standard Industries, Inc. (A)	5.375	11-15-24	1,220,000	1,175,775
Commercial services and supplies 1.2%				,
LSC Communications, Inc. (A)(B)(C)	8.750	10-15-23	1.050.000	1,124,813
Tervita Escrow Corp. (A)		12-01-21	655,000	
Construction and engineering 0.5%			,	, , ,
AECOM (B)(C)	5.125	03-15-27	850,000	790,500
Industrial conglomerates 0.8%			,	,
General Electric Company (5.000% to 1-21-21, then 3 month LIBOR +				
3.330%) (B)(C)(E)	5.000	01-21-21	1,250,000	1,153,125
Machinery 0.5%				
Stevens Holding Company, Inc. (A)	6.125	10-01-26	775,000	772,187
SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPORT			•	,
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	Rate (%)	Maturity date	Par value^	Value
Industrials (continued)				
Trading companies and distributors 1.5%				
AerCap Global Aviation Trust (6.500% to 6-15-25, then 3 month LIBOR	6.500	06-15-45	800,000	\$820,000
+ 4.300%) (A)		00-13-43	000,000	φ020,000
United Rentals North America, Inc. (B)(C)	5.500	07-15-25	1,475,000	01,437,203
Information technology 7.7%				11,328,630
Electronic equipment, instruments and components 0.8%				
TTM Technologies, Inc. $(A)(B)(C)$	5.625	10-01-25	1,200,000	01,170,000
IT services 1.3%				
Sixsigma Networks Mexico SA de CV (A)	7.500	05-02-25	-	684,219
Travelport Corporate Finance PLC (A)	6.000	03-15-26	1,250,000	01,253,125
Semiconductors and semiconductor equipment 1.7%				
Advanced Micro Devices, Inc.	7.000	07-01-24	, ,	01,155,788
NXP BV (A)(B)(C)	4.625	06-01-23	1,385,000	01,372,881
Software 1.5%				
CDK Global, Inc.	5.875	06-15-26	-	453,375
j2 Cloud Services LLC (A)	6.000	07-15-25	848,000	•
RP Crown Parent LLC (A)	7.375	10-15-24	930,000	953,250
Technology hardware, storage and peripherals 2.4%				
Dell International LLC $(A)(B)(C)$	6.020	06-15-26		01,503,554
Dell International LLC $(A)(B)(C)$	8.350	07-15-46		694,795
Western Digital Corp. (B)(C)	4.750	02-15-26	1,350,000	01,247,063
Materials 11.4%				16,891,199
Chemicals 4.1%				
Ashland LLC	6.875	05-15-43		855,563
Braskem Finance, Ltd.	6.450	02-03-24		735,175
Braskem Netherlands Finance BV (A)	3.500	01-10-23		01,041,131
Mexichem SAB de CV (A)	5.500	01-15-48		01,055,412
Platform Specialty Products Corp. (A)(B)(C)	6.500	02-01-22		01,128,938
The Chemours Company (B)(C)	6.625	05-15-23	1,240,000	01,267,900
Containers and packaging 1.1%				
ARD Finance SA (7.125% Cash or 7.875% PIK)		09-15-23	-	486,249
Ardagh Packaging Finance PLC (A)(B)(C)	6.000	02-15-25	1,185,000	01,110,938
Metals and mining 5.7%				
AngloGold Ashanti Holdings PLC	5.375	04-15-20	675,000	683,444
Corp. Nacional del Cobre de Chile (A)(B)(C)	4.875	11-04-44		02,284,583
First Quantum Minerals, Ltd. (A)(B)(C)	7.250	05-15-22	875,000	832,344
First Quantum Minerals, Ltd. (A)(B)(C)	7.500	04-01-25	600,000	535,500
FMG Resources August 2006 Pty, Ltd. (A)(B)(C)	5.125	05-15-24	440,000	418,000
Freeport-McMoRan, Inc. (B)(C)	6.875	02-15-23	840,000	878,850
MMC Norilsk Nickel OJSC (A)	5.550	10-28-20	750,000	759,584
Teck Resources, Ltd.	6.250	07-15-41	830,000	827,925
14JOHN HANCOCK INVESTORS TRUST   ANNUAL REPORTSEE	NOTES	TO FINANC	IAL STAT	EMENTS

Materials (continued)         Metals and mining (continued)         Vale Overseas, Ltd. (B)(C)       6.250       08-10-26       1,165,000 \$1,243,638         Paper and forest products 0.5%       735,000       746,025         Norbord, Inc. (A)       6.250       04-15-23       735,000       746,025         Real estate 0.9%       5.250       03-15-28       815,000       731,463         Real estate investment trusts 0.5%       7.875       12-15-22       575,000       590,813         Real estate management and development 0.4%       815,000       731,463       735,000       590,813         Williams Scotsman International, Inc. (A)       7.875       12-15-22       575,000       590,813         Utilities 7.5%       12-15-22       575,000       590,813         Electric utilities 5.0%       487       04-30-43       2,004,828 2,227,865         Empresa Electrica Angamos SA (A)       6.875       04-30-43       2,004,828 2,227,865         Empresa Electrica Angamos SA (A)       6.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000		Rate (%)	Maturity date	Par value^	Value
Vale Overseas, Ltd. (B)(C)         6.250         08-10-26         1,165,000 \$1,243,638           Paper and forest products 0.5%         735,000         746,025           Norbord, Inc. (A)         6.250         04-15-23         735,000         746,025           Real estate 0.9%         1,322,276         1,322,276           Equity real estate investment trusts 0.5%         5.250         03-15-28         815,000         731,463           Real estate management and development 0.4%         815,000         755,000         590,813           Williams Scotsman International, Inc. (A)         7.875         12-15-22         575,000         590,813           Utilities 7.5%         7.875         12-15-22         575,000         590,813           Utilities 5.0%         7.875         12-15-22         575,000         590,813           BY Transmision Sur SA (A)         6.875         04-30-43         2,004,828 2,227,865           Empresa Electrica Angamos SA (A)         6.875         04-30-43         2,004,828 2,227,865           Empresa Electrica Corp., Ltd. (A)(C)         4.250         08-14-28         2,320,000 2,195,639           Vistra Operations Company LLC (A)         5.00         08-14-28         2,320,000 2,195,639           Vistra Operations Company LLC (A)         5.625					
Paper and forest products 0.5%         Actor         6.250         04-15-23         735,000         746,025           Real estate 0.9%         5.250         03-15-28         815,000         731,463           Equity real estate investment trusts 0.5%         5.250         03-15-28         815,000         731,463           Real estate management and development 0.4%         7.875         12-15-22         575,000         590,813           Utilities 7.5%         7.875         12-15-22         575,000         590,813           Utilities 5.0%         847 Transmision Sur SA (A)         6.875         04-30-43         2,004,828 2,227,865           Empresa Electrica Angamos SA (A)         4.875         05-25-29         956,500         932,286           Instituto Costarricense de Electricidad (A)         6.375         05-15-43         1,595,000 1,130,456         1,304,56           Israel Electric Corp., Ltd. (A)(C)         4.250         08-14-28         2,320,000 2,195,639         90,000         865,00           Vistra Operations Company LLC (A)         5.625         05-20-24         900,000         864,000           AmeriGas Partners LP (B)(C)         5.625         05-20-24         900,000         20,250           Clearway Energy Operating LLC         5.375         08-15-24         1,					
Norbord, Inc. (A)         6.250         04-15-23         735,000         746,025           Real estate 0.9%         1,322,276           Equity real estate investment trusts 0.5%         5.250         03-15-28         815,000         731,463           Real estate management and development 0.4%         7.875         12-15-22         575,000         590,813           Utilities 7.5%         11,060,790         11,060,790           Electric utilities 5.0%         815,000         590,813           ABY Transmision Sur SA (A)         6.875         04-30-43         2,004,828 2,227,865           Empresa Electrica Angamos SA (A)         4.875         05-25-29         956,500         932,286           Instituto Costarricense de Electricidad (A)         6.375         05-15-43         1,595,000 1,130,456           Israel Electric Corp., Ltd. (A)(C)         4.250         08-14-28         2,320,000 2,195,639           Vistra Operations Company LLC (A)         5.500         09-01-26         900,000         866,500           AmeriGas Partners LP (B)(C)         5.625         05-20-24         900,000         864,000           AmeriGas Partners LP         5.750         05-20-27         1,000,000 927,500           Independent power and renewable electricity producers 1.3%         5.375         08-1		6.250	08-10-26	1,165,00	0\$1,243,638
Real estate 0.9%       1,322,276         Equity real estate investment trusts 0.5%       1,322,276         Iron Mountain, Inc. (A)(B)(C)       5.250       03-15-28       815,000       731,463         Real estate management and development 0.4%       7.875       12-15-22       575,000       590,813         Williams Scotsman International, Inc. (A)       7.875       12-15-22       575,000       590,813         Utilities 7.5%       To 1,000,709       1,000,709       1,000,709         Electric utilities 5.0%       4.875       04-30-43       2,004,828-2,227,865       2,227,865         Empresa Electrica Angamos SA (A)       6.875       04-30-43       2,004,828-2,227,865       2,227,865         Empresa Electric Corp. Ltd. (A)(C)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000       1,304,86         Strael Electric Corp. Ltd. (A)(C)       4.250       08-14-28       2,320,000       2,195,639         Vistra Operations Company LLC (A)       5.50       09-01-26       900,000       864,500         Gas utilities 1.2%       4       1,000,000       900,000       864,500         AmeriGas Partners LP (B)(C)       5.25					
Equity real estate investment trusts 0.5%  Iron Mountain, Inc. (A)(B)(C) 5.250 03-15-28 815,000 731,463  Real estate management and development 0.4%  Williams Scotsman International, Inc. (A) 7.875 12-15-22 575,000 590,813  Utilities 7.5% 12-15-22 575,000 590,813  Utilities 7.5% 12-15-22 575,000 590,813  Utilities 7.5% 12-15-22 575,000 590,813  Utilities 5.0%  ABY Transmision Sur SA (A) 6.875 04-30-43 2,004,828 2,227,865  Empresa Electrica Angamos SA (A) 4.875 05-25-29 956,500 932,286  Instituto Costarricense de Electricidad (A) 6.375 05-15-43 1,595,000 1,130,456  Israel Electric Corp., Ltd. (A)(C) 4.250 08-14-28 2,320,000 2,195,639  Vistra Operations Company LLC (A) 5.500 09-01-26 900,000 866,000  Gas utilities 1.2%  AmeriGas Partners LP (B)(C) 5.625 05-20-24 900,000 864,000  AmeriGas Partners LP  5.750 05-20-27 1,000,000 927,500  Independent power and renewable electricity producers 1.3%  Clearway Energy Operating LLC  5.375 08-15-24 1,290,000 1,276,294  NRG Energy, Inc. (B)(C) 6.625 01-15-27 600,000 620,250  Convertible bonds 1.2% (0.7% of Total investments)		6.250	04-15-23	735,000	•
Iron Mountain, Inc. (A)(B)(C)       5.250       03-15-28       815,000       731,463         Real estate management and development 0.4%       7.875       12-15-22       575,000       590,813         Williams Scotsman International, Inc. (A)       7.875       12-15-22       575,000       590,813         Utilities 7.5%       11,060,790       11,060,790         Electric utilities 5.0%       8875       04-30-43       2,004,828 2,227,865         ABY Transmision Sur SA (A)       6.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 2,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       866,000         Gas utilities 1.2%       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.75       08-15-24       1,290,000 1,276,294         NRG Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000					1,322,276
Real estate management and development 0.4%       7.875       12-15-22       575,000       590,813         Williams Scotsman International, Inc. (A)       7.875       12-15-22       575,000       590,813         Utilities 7.5%       11,060,790         Electric utilities 5.0%       3       2,004,828       2,227,865         ABY Transmision Sur SA (A)       6.875       04-30-43       2,004,828       2,227,865         Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000       1,30,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000       2,195,639         Vistra Operations Company LLC (A)       5.50       09-01-26       900,000       886,500         Gas utilities 1.2%       3       09-01-26       900,000       864,000         AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.750       08-15-24       1,290,000       1,276,294         NG Energy Operating LLC       5.375       08-15-24       1,290,000       1,276,294         NG Energy, Inc. (B)(C)       6.625       01-15-27	1 2				
Williams Scotsman International, Inc. (A)       7.875       12-15-22       575,000       590,813         Utilities 7.5%       11,060,790       11,060,790         Electric utilities 5.0%       3       2,004,828       2,227,865         ABY Transmision Sur SA (A)       6.875       04-30-43       2,004,828       2,227,865         Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,0001       1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000       2,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       8       2,320,000       2,195,639       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30       30		5.250	03-15-28	815,000	731,463
Utilities 7.5%       11,060,790         Electric utilities 5.0%       ABY Transmision Sur SA (A)       6.875       04-30-43       2,004,828 2,227,865         Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 2,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.750       05-20-27       1,000,000       927,500         Independent power and renewable electricity producers 1.3%       Clearway Energy Operating LLC       5.375       08-15-24       1,290,000       1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       5.875       08-15-24       1,313,664         Entertainment 0.4%       DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630	*				
Electric utilities 5.0%         ABY Transmision Sur SA (A)       6.875       04-30-43       2,004,828 ≥,227,865         Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 ≥,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       3.500       05-20-24       900,000       864,000         AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.750       05-20-27       1,000,000 927,500         Independent power and renewable electricity producers 1.3%       8.500       05-20-27       1,000,000 927,500         Clearway Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       1		7.875	12-15-22	575,000	590,813
ABY Transmision Sur SA (A)       6.875       04-30-43       2,004,828 ≥,227,865         Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 ≥,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       T       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP (B)(C)       5.625       05-20-27       1,000,000       927,500         Independent power and renewable electricity producers 1.3%       T       1,290,000       1,276,294         NRG Energy, Inc. (B)(C)       5.375       08-15-24       1,290,000       1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       \$1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       DISH Network Corp.       33.375       08-15-26       825,000       735,0	Utilities 7.5%				11,060,790
Empresa Electrica Angamos SA (A)       4.875       05-25-29       956,500       932,286         Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000       1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000       2,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.750       05-20-27       1,000,000       927,500         Independent power and renewable electricity producers 1.3%       Clearway Energy Operating LLC       5.375       08-15-24       1,290,000       1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       Communication services 0.9%       \$1,313,664         Entertainment 0.4%       DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       DISH Network Corp.       3.375       08-15-26       825,000	Electric utilities 5.0%				
Instituto Costarricense de Electricidad (A)       6.375       05-15-43       1,595,000 1,130,456         Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 2,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       AmeriGas Partners LP (B)(C)       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP       5.750       05-20-27       1,000,000 927,500         Independent power and renewable electricity producers 1.3%       05-20-27       1,000,000 927,500         Clearway Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       \$1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630         DISH Network Corp.       3.375       08-15-26       825,000       735,034	ABY Transmision Sur SA (A)	6.875		2,004,82	82,227,865
Israel Electric Corp., Ltd. (A)(C)       4.250       08-14-28       2,320,000 ≥,195,639         Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%       4.250       05-20-24       900,000       864,000         AmeriGas Partners LP (B)(C)       5.625       05-20-27       1,000,000 927,500         Independent power and renewable electricity producers 1.3%       5.375       08-15-24       1,290,000 1,276,294         Clearway Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       \$1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       DISH Network Corp.       3.375       08-15-26       825,000       735,034	Empresa Electrica Angamos SA (A)	4.875	05-25-29	·	•
Vistra Operations Company LLC (A)       5.500       09-01-26       900,000       886,500         Gas utilities 1.2%	Instituto Costarricense de Electricidad (A)	6.375	05-15-43		
Gas utilities 1.2%       5.625       05-20-24       900,000       864,000         AmeriGas Partners LP (B)(C)       5.750       05-20-27       1,000,000 927,500         Independent power and renewable electricity producers 1.3%       Clearway Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       \$1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       DISH Network Corp.       3.375       08-15-26       825,000       735,034	Israel Electric Corp., Ltd. (A)(C)	4.250	08-14-28	2,320,00	02,195,639
AmeriGas Partners LP (B)(C) 5.625 05-20-24 900,000 864,000 AmeriGas Partners LP 5.750 05-20-27 1,000,000 927,500 Independent power and renewable electricity producers 1.3% Clearway Energy Operating LLC 5.375 08-15-24 1,290,000 1,276,294 NRG Energy, Inc. (B)(C) 6.625 01-15-27 600,000 620,250 Convertible bonds 1.2% (0.7% of Total investments) \$1,742,234 (Cost \$2,046,065) Communication services 0.9% 1,313,664 Entertainment 0.4% DHX Media, Ltd. (A) 5.875 09-30-24 CAD 999,000 578,630 Media 0.5% DISH Network Corp. 3.375 08-15-26 825,000 735,034	Vistra Operations Company LLC (A)	5.500	09-01-26	900,000	886,500
AmeriGas Partners LP Independent power and renewable electricity producers 1.3%  Clearway Energy Operating LLC S.375 08-15-24 1,290,000 1,276,294  NRG Energy, Inc. (B)(C) 6.625 01-15-27 600,000 620,250  Convertible bonds 1.2% (0.7% of Total investments) \$1,742,234  (Cost \$2,046,065)  Communication services 0.9% Entertainment 0.4%  DHX Media, Ltd. (A) 5.875 09-30-24 CAD 999,000 578,630  Media 0.5%  DISH Network Corp. 3.375 08-15-26 825,000 735,034	Gas utilities 1.2%				
Independent power and renewable electricity producers 1.3%   Clearway Energy Operating LLC   5.375   08-15-24   1,290,000 1,276,294     NRG Energy, Inc. (B)(C)   6.625   01-15-27   600,000   620,250     Convertible bonds 1.2% (0.7% of Total investments)   \$1,742,234     (Cost \$2,046,065)	AmeriGas Partners LP (B)(C)	5.625	05-20-24	900,000	864,000
Clearway Energy Operating LLC       5.375       08-15-24       1,290,000 1,276,294         NRG Energy, Inc. (B)(C)       6.625       01-15-27       600,000       620,250         Convertible bonds 1.2% (0.7% of Total investments)       \$1,742,234         (Cost \$2,046,065)       1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       3.375       08-15-26       825,000       735,034	AmeriGas Partners LP	5.750	05-20-27	1,000,00	0927,500
NRG Energy, Inc. (B)(C) 6.625 01-15-27 600,000 620,250 Convertible bonds 1.2% (0.7% of Total investments) \$1,742,234 (Cost \$2,046,065)	Independent power and renewable electricity producers 1.3%				
Convertible bonds 1.2% (0.7% of Total investments) (Cost \$2,046,065)  Communication services 0.9%  Entertainment 0.4%  DHX Media, Ltd. (A)  Media 0.5%  DISH Network Corp.  \$1,742,234  \$1,313,664  \$2,046,065)  \$1,313,664  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$2,046,065)  \$3,375 09-30-24 CAD 999,000 578,630  \$3,375 08-15-26 825,000 735,034	Clearway Energy Operating LLC	5.375	08-15-24	1,290,00	01,276,294
(Cost \$2,046,065)       1,313,664         Communication services 0.9%       1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       3.375       08-15-26       825,000       735,034	NRG Energy, Inc. (B)(C)	6.625	01-15-27	600,000	620,250
Communication services 0.9%       1,313,664         Entertainment 0.4%       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       3.375       08-15-26       825,000       735,034	Convertible bonds 1.2% (0.7% of Total investments)				\$1,742,234
Entertainment 0.4%  DHX Media, Ltd. (A)  Media 0.5%  DISH Network Corp.  5.875 09-30-24 CAD 999,000 578,630  825,000 735,034	(Cost \$2,046,065)				
DHX Media, Ltd. (A)       5.875       09-30-24       CAD 999,000       578,630         Media 0.5%       5.875       09-30-24       CAD 999,000       578,630         DISH Network Corp.       3.375       08-15-26       825,000       735,034	Communication services 0.9%				1,313,664
Media 0.5% DISH Network Corp. 3.375 08-15-26 825,000 735,034	Entertainment 0.4%				
DISH Network Corp. 3.375 08-15-26 825,000 735,034	DHX Media, Ltd. (A)	5.875	09-30-24	CAD 999,000	578,630
•	Media 0.5%				
Information technology 0.3% 428 570	DISH Network Corp.	3.375	08-15-26	825,000	735,034
120,370	Information technology 0.3%				428,570
Semiconductors and semiconductor equipment 0.3%	Semiconductors and semiconductor equipment 0.3%				
Novellus Systems, Inc. 2.625 05-15-41 100,000 428,570	Novellus Systems, Inc.	2.625	05-15-41	100,000	428,570
Capital preferred securities (G) 0.4% (0.3% of Total investments) \$623,000	Capital preferred securities (G) 0.4% (0.3% of Total investments)				\$623,000
(Cost \$684,405)	(Cost \$684,405)				
Financials 0.4% 623,000	Financials 0.4%				623,000
Diversified financial services 0.4%	Diversified financial services 0.4%				
ILFC E-Capital Trust II (Highest of 3 month LIBOR/10 Year CMT/30 5.030 12-21-65 700,000 623,000	ILFC E-Capital Trust II (Highest of 3 month LIBOR/10 Year CMT/3	05,020	12 21 45	700 000	622 000
Year CMT + $1.800\%$ ) (A)(H) 700,000 623,000	Year CMT + $1.800\%$ ) (A)(H)	3.030	12-21-03	/00,000	023,000
SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPORT   JOHN HANCOCK INVESTORS TRUST5	SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPORT	ΓΙЈΟΗ	IN HANCO	CK INVESTOR	S TRUS <b>T</b> 5

	Rate (%	) Maturity date	Par value	Value
Term loans (I) 3.3% (2.1% of Total investments)		•		\$4,932,136
(Cost \$5,184,699)				
Communication services 0.6%				866,112
Interactive media and services 0.6%				
Ancestry.com Operations, Inc. (1 month LIBOR + 3.250%)	5.550	10-19-23	863,952	866,112
Consumer discretionary 1.0%				1,532,811
Auto components 1.0%				
American Tire Distributors, Inc. (3 month LIBOR + 4.250%)	6.636	09-01-21	1,497,416	1,323,341
American Tire Distributors, Inc. (3 month LIBOR + 8.750%)	11.237	10-05-19	211,586	209,470
Financials 0.8%				1,236,463
Capital markets 0.8%				
Refinitiv US Holdings, Inc. (1 month LIBOR + 3.750%)	6.052	10-01-25	1,250,000	1,236,463
Industrials 0.0%				0
Airlines 0.0%				
Global Aviation Holdings, Inc., PIK (D)(F)	3.000	03-13-19	514,063	0
Global Aviation Holdings, Inc., PIK (D)(F)	10.000	07-13-19	51,038	0
Real estate 0.9%				1,296,750
Equity real estate investment trusts				
0.9%				
iStar, Inc. (1 month LIBOR + 2.750%)	5.028	06-28-23	1,296,750	1,296,750
Collateralized mortgage obligations 1.0% (0.7% of Total inve	stments)			\$1,464,433
(Cost \$1,134,749)				1.061.101
Commercial and residential 0.9%				1,264,184
HarborView Mortgage Loan Trust	0.250	05.10.45	2 555 501	62.120
Series 2007-3, Class ES IO (A)	0.350	05-19-47	3,557,501	
Series 2007-4, Class ES IO	0.350	07-19-47	3,681,982	·
Series 2007-6, Class ES IO (A)	0.353	08-19-37	3,114,730	55,419
IndyMac Index Mortgage Loan Trust	1 444	10.25.26	4 000 071	166.005
Series 2005-AR18, Class 1X IO	1.444	10-25-36	4,988,071	·
Series 2005-AR18, Class 2X IO	1.066	10-25-36	4,425,870	11,365
MSCG Trust	6.550	11-15-34	926,500	912,794
Series 2016-SNR, Class D (A)				200 240
U.S. Government Agency 0.1%				200,249
Federal Home Loan Mortgage Corp.	1 400	12 25 21	3,260,405	100 720
Series K700, Class X1 IO	1.482	12-25-21		*
Series K709, Class X1 IO Series K710, Class X1 IO	1.627 1.858	03-25-19 05-25-19	2,583,204 2,833,538	
·	1.838	03-23-19	2,833,338	14,074
Government National Mortgage Association Series 2012-114, Class IO	0.786	01-16-53	1,408,972	72,834
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	Rate (%	) Maturity date	Par value <sup>^</sup>	Value
Asset backed securities 0.6% (0.4% of To	otal inves	tments)		\$935,790
(Cost \$924,260)				
Asset backed securities 0.6%				935,790
Coinstar Funding LLC	5.216	04-25-47	147,750	148,779
Series 2017-1A, Class A2 (A)	0.210	04-23-47	147,730	140,779
ContiMortgage Home Equity Loan Trust	8 100	08-15-25	19,495	12.502
Series 1995-2, Class A5	0.100	00-13-23	17,475	12,302
Driven Brands Funding LLC	5.216	07-20-45	756,600	774,509
Series 2015-1A, Class A2 (A)	J.210	07-20-43	750,000	117,309

	Shares	Value
Common stocks 0.2% (0.2% of Total investments)		\$395,081
(Cost \$1,121,517)		
Communication services 0.0%		0
Media 0.0%		
Vertis Holdings, Inc. (F)(J)	34,014	10
Health care 0.2%		393,603
Pharmaceuticals 0.2%		
Allergan PLC	2,491	393,603
Industrials 0.0%		0
Airlines 0.0%		
Global Aviation Holdings, Inc., Class A (F)(J)	82,159	90
Information technology 0.0%		1,478
Software 0.0%		
Avaya Holdings Corp. (B)(C)(J)	90	1,478
Preferred securities (K) 2.2% (1.4% of Total investments)		\$3,227,756
(Cost \$3,325,508)		
Energy 0.2%		302,088
Energy equipment and services 0.2%		
Nabors Industries, Ltd., 6.000%	7,950	302,088
Financials 0.8%		1,100,557
Banks 0.8%		
GMAC Capital Trust I (3 month LIBOR + 5.785%), 8.099% (H)	41,910	1,100,557
Utilities 1.2%		1,825,111
Multi-utilities 1.2%		
Dominion Energy, Inc., 6.750%	25,000	1,198,750
DTE Energy Company, 6.500%	11,745	5626,361
Warrants 0.1% (0.0% of Total investments)		\$91,755
(Cost \$0)		
Avaya Holdings Corp. (Expiration Date: 12-15-22; Strike Price: \$25.55) (J)	20,390	)91,755

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### Yield\* (%) Maturity date Par value^ Value

Short-term investments 1.4% (0.9% of Total invest	\$2,071,000	
(Cost \$2,071,000)		
U.S. Government Agency 1.4%		2,071,000
Federal Home Loan Bank Discount Note 2.050	11-01-18	2,071,000 2,071,000

Total investments (Cost \$230,684,529 \$240,798,054) 156.0% Other assets and liabilities, net (56.0%) Total net assets 100.0% \$147,902,918

The percentage shown for each investment category is the total value of the category as a percentage of the net assets of the fund unless otherwise indicated.

^All par values are denominated in U.S. dollars unless otherwise indicated.

**Currency Abbreviations** 

CAD Canadian Dollar

MXN Mexican Peso

PEN Peruvian Nuevo Sol

Security Abbreviations and Legend

CMT Constant Maturity Treasury

IO Interest-Only Security - (Interest Tranche of Stripped Mortgage Pool). Rate shown is the annualized yield at the end of the period.

ISDAFIX International Swaps and Derivatives Association Fixed Interest Rate Swap Rate

LIBOR London Interbank Offered Rate

- PIK Pay-in-Kind Security Represents a payment-in-kind which may pay interest in additional par and/or cash. Rates shown are the current rate and most recent payment rate.
  - These securities are exempt from registration under Rule 144A of the Securities Act of 1933. Such
- (A) securities may be resold, normally to qualified institutional buyers, in transactions exempt from registration. Rule 144A securities amounted to \$108,043,689 or 73.1% of the fund's net assets as of 10-31-18.
- (B) All or a portion of this security is on loan as of 10-31-18, and is a component of the fund's leverage under the Liquidity Agreement.
- All or a portion of this security is pledged as collateral pursuant to the Liquidity Agreement. Total collateral value at 10-31-18 was \$87,322,462. A portion of the securities pledged as collateral were loaned pursuant to
- the Liquidity Agreement. The value of securities on loan amounted to \$75,539,243.
- (D) Non-income producing Issuer is in default.
- (E) Perpetual bonds have no stated maturity date. Date shown as maturity date is next call date.
- (F) Security is valued using significant unobservable inputs and is classified as Level 3 in the fair value hierarchy.
- (G) Includes hybrid securities with characteristics of both equity and debt that trade with, and pay, interest income.
- (H) Variable rate obligation. The coupon rate shown represents the rate at period end.
- (I) Term loans are variable rate obligations. The coupon rate shown represents the rate at period end.
- (J) Non-income producing security.

- (K) Includes preferred stocks and hybrid securities with characteristics of both equity and debt that pay dividends on a periodic basis.
- \* Yield represents either the annualized yield at the date of purchase, the stated coupon rate or, for floating rate securities, the rate at period end.

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### DERIVATIVES

### FORWARD FOREIGN CURRENCY CONTRACTS

Contract to buy Contract to sell	Counterparty (OTC)	Contractual unrealized settlement date unrealized appreciation	Unrealized depreciation
CAD100,000 USD 76,964	Royal Bank of Canada	12/19/2018 —	\$(928)
USD 333,947 CAD 430,458	JPMorgan Chase Bank N.A.	12/19/2018 \$6,643	_
USD 93,295 CAD 120,630	Morgan Stanley Capital Services, Inc.	12/19/2018 1,572	
USD 239,613 CAD 309,912	Toronto Dominion Bank	12/19/2018 3,967	
USD 4,214,222 MXN 83,000,00	0Goldman Sachs Bank USA	12/19/2018 157,677	
USD 1,005,760 PEN 3,405,000	State Street Bank and Trust Company	10/30/2019 10,638	_
		\$180,497	\$(928)

Derivatives Currency

Abbreviations

CAD Canadian Dollar

MXNMexican Peso

PEN Peruvian Nuevo Sol

USD U.S. Dollar

At 10-31-18, the aggregate cost of investments for federal income tax purposes was \$241,654,317. Net unrealized depreciation aggregated to \$10,790,219, of which \$2,046,054 related to gross unrealized appreciation and \$12,836,273 related to gross unrealized depreciation.

OTC is an abbreviation for over-the-counter. See Notes to financial statements regarding investment transactions and other derivatives information.

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### Financial statements

### STATEMENT OF ASSETS AND LIABILITIES 10-31-18

Assets	
Unaffiliated investments, at value (Cost \$240,798,054)	\$230,684,529
Unrealized appreciation on forward foreign currency contracts	180,497
Cash	146,045
Foreign currency, at value (Cost \$356)	349
Dividends and interest receivable	3,366,250
Receivable for investments sold	2,811,389
Other assets	222,229
Total assets	237,411,288
Liabilities	
Unrealized depreciation on forward foreign currency contracts	928
Liquidity agreement	86,900,000
Payable for investments purchased	2,275,136
Interest payable	215,901
Payable to affiliates	
Accounting and legal services fees	24,831
Trustees' fees	280
Other liabilities and accrued expenses	91,294
Total liabilities	89,508,370
Net assets	\$147,902,918
Net assets consist of	
Paid-in capital	\$172,098,095
Accumulated distributable earnings (accumulated loss)	(24,195,177)
Net assets	\$147,902,918
Net asset value per share	
Based on 8,707,025 shares of beneficial interest outstanding - unlimited number of shares authorized	\$ 16.99
with no par value 20JOHN HANCOCK INVESTORS TRUST   ANNUAL REPORTEE NOTES TO FINANCIAL ST	ATEMENTS

### STATEMENT OF OPERATIONS For the year ended 10-31-18

Investment income	
Interest	\$14,145,141
Dividends	274,634
Less foreign taxes withheld	(2,233)
Total investment income	14,417,542
Expenses	
Investment management fees	1,311,009
Interest expense	2,164,963
Accounting and legal services fees	50,658
Transfer agent fees	64,867
Trustees' fees	45,040
Custodian fees	35,472
Printing and postage	80,747
Professional fees	134,226
Stock exchange listing fees	23,779
Other	11,000
Total expenses	3,921,761
Less expense reductions	(20,518)
Net expenses	3,901,243
Net investment income	10,516,299
Realized and unrealized gain (loss)	
Net realized gain (loss) on	
Unaffiliated investments and foreign currency transactions	(1,968,451)
Forward foreign currency contracts	85,368
	(1,883,083)
Change in net unrealized appreciation (depreciation) of	
Unaffiliated investments and translation of assets and liabilities in foreign currencies	(13,831,811)
Forward foreign currency contracts	176,229
	(13,655,582)
Net realized and unrealized loss	(15,538,665)
Decrease in net assets from operations	\$(5,022,366)

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### STATEMENTS OF CHANGES IN NET ASSETS

	Year ended 10-31-18	8 Year ended 10-31-17
Increase (decrease) in net assets		
From operations		
Net investment income	\$10,516,299	\$11,113,968
Net realized gain (loss)	(1,883,083)	4,746,769
Change in net unrealized appreciation (depreciation)	(13,655,582)	1,546,854
Increase (decrease) in net assets resulting from operations	(5,022,366)	17,407,591
Distributions to shareholders		
From net investment income and net realized gain	(10,818,479)	_
From net investment income		(11,315,651)
Total distributions	(10,818,479)	_
Total increase (decrease)	(15,840,845)	6,091,940
Net assets		
Beginning of year	163,743,763	157,651,823
End of year <sup>1</sup>	\$147,902,918	\$163,743,763
Share activity		
Shares outstanding		
Beginning of year	8,707,025	8,707,025
End of year	8,707,025	8,707,025

Net assets - End of year includes undistributed net investment income of \$1,166,787 in 2017. The SEC eliminated the requirement to disclose undistributed net investment income in 2018.

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### STATEMENT OF CASH FLOWS For the year ended 10-31-18

Cash flows from operating activities	
Net decrease in net assets from operations	\$(5,022,366)
Adjustments to reconcile net decrease in net assets from operations to net cash provided by operating	
activities:	
Long-term investments purchased	(124,355,375)
Long-term investments sold	122,339,011
Net purchases and sales in short-term investments	1,677,000
Net amortization of premium (discount)	283,368
(Increase) Decrease in assets:	
Unrealized appreciation on forward foreign currency contracts	(177,157)
Foreign currency, at value	(349)
Dividends and interest receivable	139,334
Receivable for investments sold	(612,729)
Other assets	4,614
Increase (Decrease) in liabilities:	
Unrealized depreciation on forward foreign currency contracts	928
Payable for investments purchased	(364,251)
Interest payable	78,348
Payable to affiliates	21,261
Other liabilities and accrued expenses	(10,373)
Net change in unrealized (appreciation) depreciation on:	
Investments	13,822,252
Net realized (gain) loss on:	
Investments	1,945,320
Net cash provided by operating activities	\$9,768,836
Cash flows provided by (used in) financing activities	
Distributions to shareholders	\$(10,818,479)
Net cash used in financing activities	\$(10,818,479)
Net decrease in cash	\$(1,049,643)
Cash at beginning of year	\$1,195,688
Cash at end of year	\$146,045
Supplemental disclosure of cash flow information:	
Cash paid for interest	\$2,086,615
SEE NOTES TO FINANCIAL STATEMENTS ANNUAL REPORT   JOHN HANCOCK INVEST	

Financial highlights					
Period ended	10-31-1	810-31-1	710-31-1	610-31-1	510-31-14
Per share operating performance					
Net asset value, beginning of period	\$18.81	\$18.11	\$17.20	\$19.56	\$19.76
Net investment income <sup>1</sup>	1.21	1.28	1.32	1.41	1.58
Net realized and unrealized gain (loss) on investments	(1.79)	0.72	0.96	(2.28)	(0.14)
Total from investment operations	(0.58)	2.00	2.28	(0.87)	1.44
Less distributions					
From net investment income	(1.24)	(1.30)	(1.39)	(1.49)	(1.64)
Anti-dilutive impact of repurchase plan	_		$0.02^{2}$	_	
Anti-dilutive impact of shelf offering			_	_	3
Net asset value, end of period	\$16.99	\$18.81	\$18.11	\$17.20	\$19.56
Per share market value, end of period	\$15.51	\$17.87	\$16.73	\$15.20	\$19.06
Total return at net asset value $(\%)^{4,5}$	(2.74)	11.87	14.95	(3.85)	7.65
Total return at market value (%) <sup>4</sup>	(6.54)	15.05	20.17	(12.80)	7.40
Ratios and supplemental data					
Net assets, end of period (in millions)	\$148	\$164	\$158	\$151	\$172
Ratios (as a percentage of average net assets):					
Expenses before reductions	2.52	1.95	1.79	1.54	1.38
Expenses including reductions <sup>6</sup>	2.51	1.94	1.78	1.53	1.37
Net investment income	6.76	6.96	7.75	7.70	7.94
Portfolio turnover (%)	52	53	62	74	71
Senior securities					
Total debt outstanding end of period (in millions)	\$87	\$87	\$87	\$87	\$87
Asset coverage per \$1,000 of debt <sup>7</sup>	\$2,702	\$2,884	\$2,814	\$2,741	\$2,979

<sup>&</sup>lt;sup>1</sup> Based on average daily shares outstanding.

Total return based on net asset value reflects changes in the fund's net asset value during each period. Total return

The repurchase plan was completed at an average repurchase price of \$13.99 for 84,400 shares for the period ended 10-31-16.

<sup>3</sup> Less than \$0.005 per share.

<sup>&</sup>lt;sup>4</sup> based on market value reflects changes in market value. Each figure assumes that distributions from income, capital gains and tax return of capital, if any, were reinvested.

<sup>&</sup>lt;sup>5</sup> Total returns would have been lower had certain expenses not been reduced during the applicable periods.

Expenses including reductions excluding interest expense were 1.12%, 1.06%, 1.16%, 1.06% and 1.05% for the periods ended 10-31-18, 10-31-17, 10-31-16, 10-31-15 and 10-31-14, respectively.

Asset coverage equals the total net assets plus borrowings divided by the borrowings of the fund outstanding at

<sup>&</sup>lt;sup>7</sup> period end (Note 8). As debt outstanding changes, the level of invested assets may change accordingly. Asset coverage ratio provides a measure of leverage.

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Notes to financial statements

#### Note 1 Organization

John Hancock Investors Trust (the fund) is a closed-end management investment company organized as a Massachusetts business trust and registered under the Investment Company Act of 1940, as amended (the 1940 Act).

In 2012, 2015 and 2018, the fund filed registration statements with the Securities and Exchange Commission (SEC), in each case registering an additional 1,000,000 common shares, through equity shelf offering programs. Under these programs, the fund, subject to market conditions, may raise additional equity capital from time to time by offering new common shares at a price equal to or above the fund's net asset value (NAV) per common share.

#### Note 2 Significant accounting policies

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (US GAAP), which require management to make certain estimates and assumptions as of the date of the financial statements. Actual results could differ from those estimates and those differences could be significant. The fund qualifies as an investment company under Topic 946 of Accounting Standards Codification of US GAAP.

Events or transactions occurring after the end of the fiscal period through the date that the financial statements were issued have been evaluated in the preparation of the financial statements. The following summarizes the significant accounting policies of the fund:

**Security valuation.** Investments are stated at value as of the scheduled close of regular trading on the New York Stock Exchange (NYSE), normally at 4:00 p.m., Eastern Time. In case of emergency or other disruption resulting in the NYSE not opening for trading or the NYSE closing at a time other than the regularly scheduled close, the NAV may be determined as of the regularly scheduled close of the NYSE pursuant to the fund's Valuation Policies and Procedures.

In order to value the securities, the fund uses the following valuation techniques: Debt obligations are valued based on the evaluated prices provided by an independent pricing vendor or from broker-dealers. Independent pricing vendors utilize matrix pricing which takes into account factors such as institutional-size trading in similar groups of securities, yield, quality, coupon rate, maturity, type of issue, trading characteristics and other market data, as well as broker supplied prices. Equity securities held by the fund are typically valued at the last sale price or official closing price on the exchange or principal market where the security trades. In the event there were no sales during the day or closing prices are not available, the securities are valued using the last available bid price. Foreign securities, including forward foreign currency contracts, are valued in U.S. dollars based on foreign currency exchange rates supplied by an independent pricing vendor.

In certain instances, the Pricing Committee may determine to value equity securities using prices obtained from another exchange or market if trading on the exchange or market on which prices are typically obtained did not open for trading as scheduled, or if trading closed earlier than scheduled, and trading occurred as normal on another exchange or market.

Other portfolio securities and assets, for which reliable market quotations are not readily available, are valued at fair value as determined in good faith by the fund's Pricing Committee following procedures established by the Board of Trustees. The frequency with which these fair valuation procedures are used cannot be predicted and fair value of securities may differ significantly from the value that would have been used had a ready market for such securities existed.

The fund uses a three-tier hierarchy to prioritize the pricing assumptions, referred to as inputs, used in valuation techniques to measure fair value. Level 1 includes securities valued using quoted prices in active markets for identical securities. Level 2 includes securities valued using other significant observable inputs. Observable inputs may include quoted prices for similar securities, interest rates, prepayment speeds and credit risk. Prices for securities valued using these inputs are received from independent pricing vendors and brokers and are based on an evaluation of the inputs described. Level 3 includes securities valued using significant unobservable inputs when market prices are not readily available or reliable, including the fund's own assumptions in determining the fair value of investments. Factors used in determining value may include market or issuer specific events or trends, changes in interest rates and credit quality. The inputs or methodology used for valuing

securities are not necessarily an indication of the risks associated with investing in those securities. Changes in valuation techniques and related inputs may result in transfers into or out of an assigned level within the disclosure hierarchy.

The following is a summary of the values by input classification of the fund's investments as of October 31, 2018, by major security category or type:

	Total value at 10-31-18	Level 1 quoted price	Level 2 significant observable inputs	Level 3 significant unobservable inputs
Investments in securities:			_	_
Assets				
U.S. Government and Agency obligations	\$6,865,082		\$6,865,082	
Foreign government obligations	1,243,371		1,243,371	
Corporate bonds	207,092,891		207,092,891	
Convertible bonds	1,742,234		1,742,234	
Capital preferred securities	623,000		623,000	
Term loans	4,932,136		4,932,136	
Collateralized mortgage obligations	1,464,433		1,464,433	
Asset backed securities	935,790		935,790	
Common stocks	395,081	\$395,081		
Preferred securities	3,227,756	3,227,756		
Warrants	91,755		91,755	
Short-term investments	2,071,000		2,071,000	
Total investments in securities	\$230,684,529	\$3,622,837	\$227,061,692	
<b>Derivatives:</b>				
Assets				
Forward foreign currency contracts	\$180,497		\$180,497	
Liabilities				
Forward foreign currency contracts	(928	)	(928	)

**Term loans (Floating rate loans).** The fund may invest in term loans, which are debt securities and are often rated below investment grade at the time of purchase. Term loans are generally subject to legal or contractual restrictions on resale and generally have longer settlement periods than conventional debt securities. Term loans involve special types of risk, including credit risk, interest-rate risk, counterparty risk and risk associated with extended settlement. The liquidity of term loans, including the volume and frequency of secondary market trading in such loans, varies significantly over time and among individual loans. During periods of infrequent trading, valuing a term loan can be more difficult and buying and selling a term loan at an acceptable price can be more difficult and delayed, which could result in a loss.

The fund's ability to receive payments of principal, interest and other amounts in connection with term loans will depend primarily on the financial condition of the borrower. The fund's failure to receive scheduled payments on a term loan due to a default, bankruptcy or other reason would adversely affect the fund's income and would likely reduce the value of its assets. Transactions in loan investments typically take a significant amount of time (i.e., seven days or longer) to settle. This could pose a liquidity risk to the fund and, if the fund's exposure to such investments is substantial, could impair the fund's ability to meet redemptions. Because term loans may not be rated by independent credit rating agencies, a decision to invest in a particular loan could depend exclusively on the subadvisor's credit analysis of the borrower and/or term loan agents. There is greater risk that the fund may have limited rights to enforce the terms of an underlying loan than for other types of debt instruments.

Security transactions and related investment income. Investment security transactions are accounted for on a trade date plus one basis for daily NAV calculations. However, for financial reporting purposes, investment transactions are reported on trade date. Interest income is accrued as earned. Interest income includes coupon interest and amortization/accretion of premiums/discounts on debt securities. Debt obligations may be placed in a non-accrual status and related interest income may be reduced by stopping current accruals and writing off interest receivable when the collection of all or a portion of interest has become doubtful. Dividend income is recorded on the ex-date, except for dividends of foreign securities where the dividend may not be known until after the ex-date. In those cases, dividend income, net of withholding taxes, is recorded when the fund becomes aware of the dividends. Distributions received on securities that represent a tax return of capital or capital gain are recorded as a reduction of cost of investments and/or as a realized gain if amounts are estimable. Gains and losses on securities sold are determined on the basis of identified cost and may include proceeds from litigation.

**Foreign investing.** Assets, including investments and liabilities denominated in foreign currencies, are translated into U.S. dollar values each day at the prevailing exchange rate. Purchases and sales of securities, income and expenses are translated into U.S. dollars at the prevailing exchange rate on the date of the transaction. The effect of changes in foreign currency exchange rates on the value of securities is reflected as a component of the realized and unrealized gains (losses) on investments. Foreign investments are subject to a decline in the value of a foreign currency versus the U.S. dollar, which reduces the dollar value of securities denominated in that currency.

Funds that invest internationally generally carry more risk than funds that invest strictly in U.S. securities. These risks are heightened for investments in emerging markets. Risks can result from differences in economic and political conditions, regulations, market practices (including higher transaction costs), accounting standards and other factors.

**Foreign taxes.** The fund may be subject to withholding tax on income, capital gains or repatriation taxes imposed by certain countries, a portion of which may be recoverable. Foreign taxes are accrued based upon the fund's understanding of the tax rules and rates that exist in the foreign markets in which it invests. Taxes are accrued based on gains realized by the fund as a result of certain foreign security sales. In certain circumstances, estimated taxes are accrued based on unrealized appreciation of such securities. Investment income is recorded net of foreign withholding taxes.

**Stripped securities.** Stripped securities are financial instruments structured to separate principal and interest cash flows so that one class receives principal payments from the underlying assets (PO or principal only), while the other class receives the interest cash flows (IO or interest only). Both PO and IO investments represent an interest in the cash flows of an underlying stripped security. If the underlying assets experience greater than anticipated prepayments of principal, the fund may fail to fully recover its initial investment in an IO security. The market value of these securities can be extremely volatile in response to changes in interest rates or prepayments on the underlying securities. In addition, these securities also have the risk that the fund may not receive all or part of its principal or interest payments because the borrower or issuer has defaulted on its obligation.

**Overdrafts.** Pursuant to the custodian agreement, the fund's custodian may, in its discretion, advance funds to the fund to make properly authorized payments. When such payments result in an overdraft, the fund is obligated to repay the custodian for any overdraft, including any costs or expenses associated with the overdraft. The custodian may have a lien, security interest or security entitlement in any fund property that is not otherwise segregated or pledged, to the maximum extent permitted by law, to the extent of any overdraft.

**Expenses.** Within the John Hancock group of funds complex, expenses that are directly attributable to an individual fund are allocated to such fund. Expenses that are not readily attributable to a specific fund are allocated among all funds in an equitable manner, taking into consideration, among other things, the nature and type of expense and the fund's relative net assets. Expense estimates are accrued in the period to which they relate and adjustments are made when actual amounts are known.

**Federal income taxes.** The fund intends to continue to qualify as a regulated investment company by complying with the applicable provisions of the Internal Revenue Code and will not be subject to federal income tax on taxable income that is distributed to shareholders. Therefore, no federal income tax provision is required.

Under the Regulated Investment Company Modernization Act of 2010, the fund is permitted to carry forward capital losses incurred in taxable years beginning after December 22, 2010 for an unlimited period. Any losses incurred during those taxable years will be required to be utilized prior to the losses incurred in pre-enactment taxable years. As a result of this ordering rule, pre-enactment capital loss carryforwards may be more likely to expire unused. Additionally, post-enactment capital losses that are carried forward will retain their character as either short-term or long-term capital losses rather than being considered all short-term as under previous law.

For federal income tax purposes, as of October 31, 2018, the fund has a capital loss carryforward of \$14,374,463 available to offset future net realized capital gains. The following table details the capital loss carryforward available as of October 31, 2018:

# Capital loss carryforward expiring October 31 No expiration date 2019 Short term Long term

\$2,044,097

\$2,191,776 \$10,138,590

As of October 31, 2018, the fund had no uncertain tax positions that would require financial statement recognition, derecognition or disclosure. The fund's federal tax returns are subject to examination by the Internal Revenue Service for a period of three years.

**Distribution of income and gains.** Distributions to shareholders from net investment income and net realized gains, if any, are recorded on the ex-date. The fund generally declares and pays dividends quarterly and capital gain distributions, if any, annually.

The tax character of distributions for the years ended October 31,2018 and 2017 was as follows:

#### October 31, 2018 October 31, 2017

Ordinary income \$10,818,479 \$11,315,651

As of October 31, 2018, the components of distributable earnings on a tax basis consisted of \$991,000 of undistributed ordinary income.

Such distributions and distributable earnings, on a tax basis, are determined in conformity with income tax regulations, which may differ from US GAAP. Distributions in excess of tax basis earnings and profits, if any, are reported in the fund's financial statements as a return of capital.

Capital accounts within the financial statements are adjusted for permanent book-tax differences. These adjustments have no impact on net assets or the results of operations. Temporary book-tax differences, if any, will reverse in a subsequent period. Book-tax differences are primarily attributable to contingent payment debt instruments, foreign currency transactions, derivative transactions, and amortization and accretion on debt securities.

**Statement of cash flows.** A Statement of cash flows is presented when a fund has a significant amount of borrowing during the period, based on the average total borrowing in relation to total assets, or when a certain percentage of the fund's investments is classified as Level 3 in the fair value hierarchy. Information on financial transactions that have been settled through the receipt and disbursement of cash is presented in the Statement of cash flows. Information on financial transactions that have been settled through the receipt and disbursement of cash is presented in the Statement of cash flows. The cash amount shown in the Statement of cash flows is the amount included in the fund's Statement of assets and liabilities and represents the cash on hand at the fund's custodian and does not include any short-term

investments or Collateral held at broker for futures contracts.

#### Note 3 Derivative instruments

The fund may invest in derivatives in order to meet its investment objective. Derivatives include a variety of different instruments that may be traded in the over-the-counter (OTC) market, on a regulated exchange or through a clearing facility. The risks in using derivatives vary depending upon the structure of the instruments, including the use of leverage, optionality, the liquidity or lack of liquidity of the contract, the creditworthiness of the counterparty or clearing organization and the volatility of the position. Some derivatives involve risks that are potentially greater than the risks associated with investing directly in the referenced securities or other referenced underlying instrument. Specifically, the fund is exposed to the risk that the counterparty to an OTC derivatives contract will be unable or unwilling to make timely settlement payments or otherwise honor its obligations. OTC derivatives transactions typically can only be closed out with the other party to the transaction.

Forward foreign currency contracts are typically traded through the OTC market. Certain forwards are regulated by the Commodity Futures Trading Commission. Derivative counterparty risk is managed through an ongoing evaluation of the creditworthiness of all potential counterparties and, if applicable, designated clearing organizations. The fund attempts to reduce its exposure to counterparty risk for derivatives traded in the OTC market, whenever possible, by entering into an International Swaps and Derivatives Association (ISDA) Master Agreement with each of its OTC counterparties. The ISDA gives each party to the agreement the right to terminate all transactions traded under the agreement if there is certain deterioration in the credit quality or contractual default of the other party, as defined in the ISDA. Upon an event of default or a termination of the ISDA, the non-defaulting party has the right to close out all transactions and to net amounts owed.

Forward foreign currency contracts. A forward foreign currency contract is an agreement between two parties to buy and sell specific currencies at a price that is set on the date of the contract. The forward contract calls for delivery of the currencies on a future date that is specified in the contract. Risks related to the use of forwards include the possible failure of counterparties to meet the terms of the forward agreement, the failure of the counterparties to timely post collateral if applicable, the risk that currency movements will not favor the fund thereby reducing the fund's total return, and the potential for losses in excess of the amounts recognized on the Statement of assets and liabilities.

The market value of a forward foreign currency contract fluctuates with changes in foreign currency exchange rates. Forward foreign currency contracts are marked-to-market daily and the change in value is recorded by the fund as an unrealized gain or loss. Realized gains or losses, equal to the difference between the value of the contract at the time it was opened and the value at the time it was closed, are recorded upon delivery or receipt of the currency or settlement with the counterparty.

During the year ended October 31, 2018, the fund used forward foreign currency contracts to manage currency exposure. The fund held forward foreign currency contracts with U.S. Dollar notional values ranging from \$1.0 million to \$6.1 million as measured at each quarter end.

#### Fair value of derivative instruments by risk category

The table below summarizes the fair value of derivatives held by the fund at October 31, 2018 by risk category:

Risk	Statement of assets and liabilities location	Financial instruments location	Assets derivatives fair value	Liabilities derivatives fair value	
Foreign	Unrealized appreciation (depreciation)	Forward foreign	\$180,497	(\$928	`
currency	on forward foreign currency contracts	currency contracts			)
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## Effect of derivative instruments on the Statement of operations

The table below summarizes the net realized gain (loss) included in the net increase (decrease) in net assets from operations, classified by derivative instrument and risk category, for the year ended October 31, 2018:

Statement of operations location - net realized gain (loss) on:

Risk Forward foreign currency contracts

Foreign currency \$85,368

The table below summarizes the net change in unrealized appreciation (depreciation) included in the net increase (decrease) in net assets from operations, classified by derivative instrument and risk category, for the year ended October 31, 2018:

Statement of operations location - change in net unrealized appreciation (depreciation) of:

Forward foreign

currency contracts
Foreign currency \$176,229

Note 4 Guarantees and indemnifications

Under the fund's organizational documents, its Officers and Trustees are indemnified against certain liabilities arising out of the performance of their duties to the fund. Additionally, in the normal course of business, the fund enters into contracts with service providers that contain general indemnification clauses. The fund's maximum exposure under these arrangements is unknown, as this would involve future claims that may be made against the fund that have not yet occurred. The risk of material loss from such claims is considered remote.

#### Note 5 Fees and transactions with affiliates

John Hancock Advisors, LLC (the Advisor) serves as investment advisor for the fund. John Hancock Funds, LLC (the Distributor), an affiliate of the Advisor, serves as distributor for the common shares offered through the equity shelf offering. The Advisor is an indirect, wholly owned subsidiary of Manulife Financial Corporation (MFC).

**Management fee.** The fund has an investment management agreement with the Advisor under which the fund pays a daily management fee to the Advisor, equivalent on an annual basis, to the sum of (a) 0.650% of the first \$150 million of the fund's average daily managed assets (net assets plus borrowings under the Liquidity Agreement (see Note 8), (b) 0.375% of the next \$50 million of the fund's average daily managed assets, (c) 0.350% of the next \$100 million of the fund's average daily managed assets and (d) 0.300% of the fund's average daily managed assets in excess of \$300 million. The Advisor has a subadvisory agreement with John Hancock Asset Management a division of Manulife Asset Management (US) LLC, an indirectly owned subsidiary of MFC and an affiliate of the Advisor. The fund is not responsible for payment of the subadvisory fees.

The Advisor has contractually agreed to waive a portion of its management fee and/or reimburse expenses for certain funds of the John Hancock group of funds complex, including the fund (the participating portfolios). This waiver is based upon aggregate net assets of all the participating portfolios. The amount of the reimbursement is calculated daily and allocated among all the participating portfolios in proportion to the daily net assets of each fund. During the year ended October 31, 2018, this waiver amounted to 0.01% of the fund's average daily managed assets. This agreement expires on June 30, 2020, unless renewed by mutual agreement of the Fund and the Advisor based upon a

determination that this is appropriate under the circumstances at that time.

The expense reductions described above amounted to \$20,518 for the year ended October 31, 2018.

The investment management fees, including the impact of the waivers and reimbursements as described above, incurred for the year ended October 31, 2018 were equivalent to a net annual effective rate of 0.53% of the fund's average daily managed assets.

**Accounting and legal services.** Pursuant to a service agreement, the fund reimburses the Advisor for all expenses associated with providing the administrative, financial, legal, compliance, accounting and recordkeeping services to the fund, including the preparation of all tax returns, periodic reports to shareholders and regulatory reports, among other services. These accounting and legal services fees incurred for the year ended October 31, 2018 amounted to an annual rate of 0.02% of the fund's average daily managed assets.

**Distributor.** The fund will compensate the Distributor with respect to sales of the common shares offered through the equity shelf offering at a commission rate of 1.00% of the gross proceeds of the sale of common shares, a portion of which is allocated to the selling dealers. During the years ended October 31, 2018 and 2017, there was no compensation paid to the Distributor. The Distributor has an agreement with a sub-placement agent in the sale of common shares. The fund is not responsible for payment of commissions to the sub placement agent.

**Trustee expenses.** The fund compensates each Trustee who is not an employee of the Advisor or its affiliates. These Trustees receive from the fund and the other John Hancock closed-end funds an annual retainer. In addition, compensation and expenses are allocated to the fund based on its net assets relative to other funds within the John Hancock group of funds complex.

#### Note 6 Fund share transactions

On December 10, 2015, the Board of Trustees approved a share repurchase plan, which is subsequently reviewed and approved by the Board of Trustees each year in December. Under the current share repurchase plan, the fund may purchase in the open market, up to 10% of its outstanding common shares as of December 31, 2017. The current share repurchase plan will remain in effect between January 1, 2018 to December 31, 2018.

During the years ended October 31, 2018 and 2017, the fund had no activities under the repurchase program. Shares repurchased and corresponding dollar amounts are included on the Statements of changes in net assets. The anti-dilutive impact of these share repurchases is included in the Financial highlights. Transactions in common shares for the years ended October 31, 2018 and 2017 are presented in the statements of changes in net assets. Proceeds received in connection with the shelf offering are net of commissions and offering costs. Total Offering costs of \$248,706 have been prepaid by the fund. As of October 31, 2018, \$44,629 has been deducted from proceeds of shares issued and the remaining \$204,077 is included in Other receivables and prepaid expenses on the Statement of assets and liabilities.

#### Note 7 Leverage risk

The fund utilizes a Liquidity Agreement to increase its assets available for investment. When the fund leverages its assets, common shareholders bear the fees associated with the Liquidity Agreement and have potential to benefit or be disadvantaged from the use of leverage. The Advisor's fee is also increased in dollar terms from the use of leverage. Consequently, the fund and the Advisor may have differing interests in determining whether to leverage the fund's assets. Leverage creates risks that may adversely affect the return for the holders of shares, including:

the likelihood of greater volatility of NAV and market price of shares;

fluctuations in the interest rate paid for the use of the Liquidity Agreement;

increased operating costs, which may reduce the fund's total return;

the potential for a decline in the value of an investment acquired through leverage, while the fund's obligations under such leverage remains fixed; and

the fund is more likely to have to sell securities in a volatile market in order to meet asset coverage or other debt compliance requirements.

To the extent the income or capital appreciation derived from securities purchased with funds received from leverage exceeds the cost of leverage, the fund's return will be greater than if leverage had not been used; conversely, returns

would be lower if the cost of the leverage exceeds the income or capital appreciation derived. The use of securities lending to obtain

leverage in the fund's investments may subject the fund to greater risk of loss than would reinvestment of collateral in short-term highly rated investments.

In addition to the risks created by the fund's use of leverage, the fund is subject to the risk that it would be unable to timely, or at all, obtain replacement financing if the Liquidity Agreement is terminated. Were this to happen, the fund would be required to de-leverage, selling securities at a potentially inopportune time and incurring tax consequences. Further, the fund's ability to generate income from the use of leverage would be adversely affected.

#### Note 8 Liquidity agreement

The fund has entered into a Liquidity Agreement (LA) with State Street Bank and Trust Company (SSB) that allows it to borrow or otherwise access up to \$86.9 million (maximum facility amount) through a line of credit, securities lending and reverse repurchase agreements. The amounts outstanding at October 31, 2018 are shown in the Statement of assets and liabilities as the Liquidity agreement.

The fund pledges its assets as collateral to secure obligations under the LA. The fund retains the risks and rewards of the ownership of assets pledged to secure obligations under the LA and makes these assets available for securities lending and reverse repurchase transactions with SSB acting as the fund's authorized agent for these transactions. All transactions initiated through SSB are required to be secured with cash collateral received from the securities borrower (the Borrower) or cash is received from the reverse repurchase agreement (Reverse Repo) counterparties. Securities lending transactions will be secured with cash collateral in amounts at least equal to 100% of the market value of the securities utilized in these transactions. Cash received by SSB from securities lending or Reverse Repo transactions is credited against the amounts borrowed under the line of credit.

Upon return of securities by the Borrower or Reverse Repo counterparty, SSB will return the cash collateral to the Borrower or proceeds from the Reverse Repo, as applicable, which will eliminate the credit against the line of credit and will cause the drawdowns under the line of credit to increase by the amounts returned. Income earned on the loaned securities is retained by SSB, and any interest due on the reverse repurchase agreements is paid by SSB.

SSB has indemnified the fund for certain losses that may arise if the Borrower or a Reverse Repo Counterparty fails to return securities when due. With respect to securities lending transactions, upon a default of the securities borrower, SSB uses the collateral received from the Borrower to purchase replacement securities of the same issue, type, class and series. If the value of the collateral is less than the purchase cost of replacement securities, SSB is responsible for satisfying the shortfall but only to the extent that the shortfall is not due to any of the fund's losses on the reinvested cash collateral. Although the risk of the loss of the securities is mitigated by receiving collateral from the Borrower or proceeds from the Reverse Repo counterparty and through SSB indemnification, the fund could experience a delay in recovering securities or could experience a lower than expected return if the Borrower or Reverse Repo counterparty fails to return the securities on a timely basis.

Under normal circumstances, interest charged is at the rate of one month LIBOR (London Interbank Offered Rate) plus 0.60%, is payable monthly on the aggregate balance of the drawdowns outstanding under the LA. As of October 31, 2018, the fund had an aggregate balance of \$86,900,000 at an interest rate of 2.91%, which is reflected in the Liquidity agreement on the Statement of assets and liabilities. During the year ended October 31, 2018, the average balance of the LA and the effective average interest rate were \$86,900,000 and 2.49%, respectively.

After the six month anniversary of the effective date of the agreement, the fund may terminate the LA with 60 days' notice. If certain asset coverage and collateral requirements, or other covenants are not met, the LA could be deemed in default and result in termination. Absent a default or facility termination event, SSB is required to provide the fund with 360 days' notice prior to terminating the LA.

#### Note 9 Purchase and sale of securities

Purchases and sales of securities, other than short-term securities, amounted to \$124,355,375 and \$122,339,011, respectively, for the year ended October 31, 2018.

#### Note 10 Industry or sector risk

The fund may invest a large percentage of its assets in one or more particular industries or sectors of the economy. If a large percentage of the fund's assets are economically tied to a single or small number of industries or sectors of the economy, the fund will be less diversified than a more broadly diversified fund, and it may cause the fund to underperform if that industry or sector underperforms. In addition, focusing on a particular industry or sector may make the fund's NAV more volatile. Further, a fund that invests in particular industries or sectors is particularly susceptible to the impact of market, economic, regulatory and other factors affecting those industries or sectors.

#### Note 11 New accounting pronouncement

In March 2017, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2017-08, Premium Amortization on Purchased Callable Debt Securities, which shortens the premium amortization period for purchased non-contingently callable debt securities. The standard is effective for annual periods beginning after December 15, 2018 and interim periods within those fiscal years. At this time, management is evaluating the impact of ASU 2017-08 to the fund.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Trustees and Shareholders of John Hancock Investors Trust

#### **Opinion on the Financial Statements**

We have audited the accompanying statement of assets and liabilities, including the fund's investments, of John Hancock Investors Trust (the "Fund") as of October 31, 2018, the related statements of operations and cash flows for the year ended October 31, 2018, the statements of changes in net assets for each of the two years in the period ended October 31, 2018, including the related notes, and the financial highlights for each of the five years in the period ended October 31, 2018 (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as of October 31, 2018, the results of its operations and its cash flows for the year then ended, the changes in its net assets for each of the two years in the period ended October 31, 2018 and the financial highlights for each of the five years in the period ended October 31, 2018 in conformity with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on the Fund's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Fund in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits of these financial statements in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our procedures included confirmation of securities owned as of October 31, 2018 by correspondence with the custodian, agent banks and brokers; when replies were not received from agent banks and brokers, we performed other auditing procedures. We believe that our audits provide a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers LLP

Boston, Massachusetts

December 18, 2018

We have served as the auditor of one or more investment companies in the John Hancock group of funds since 1988.

#### TAX INFORMATION

## Unaudited

For federal income tax purposes, the following information is furnished with respect to the distributions of the fund, if any, paid during its taxable year ended October 31, 2018.

The fund reports the maximum amount allowable of its net taxable income as eligible for the corporate dividends-received deduction.

The fund reports the maximum amount allowable of its net taxable income as qualified dividend income as provided in the Jobs and Growth Tax Relief Reconciliation Act of 2003.

Eligible shareholders will be mailed a 2018 Form 1099-DIV in early 2019. This will reflect the tax character of all distributions paid in calendar year 2018.

Please consult a tax advisor regarding the tax consequences of your investment in the fund.

#### ADDITIONAL INFORMATION

Unaudited

#### Investment objective and policy

The fund is a diversified, closed-end, management investment company, common shares of which were initially offered to the public in January 1971. The fund's primary investment objective is to generate income for distribution to its shareholders, with capital appreciation as a secondary objective. The preponderance of the fund's assets are invested in a diversified portfolio of debt securities issued by U.S. and non-U.S. corporations and governments, some of which may carry equity features. Up to 50% of the value of the fund's assets may be invested in restricted securities acquired through private placements. The fund may also invest in repurchase agreements. The fund utilizes a credit facility agreement to increase its assets available for investments.

#### **Dividends and distributions**

During the year ended October 31, 2018, distributions from net investment income totaling \$1.2425 per share were paid to shareholders. The dates of payments and the amounts per share were as follows:

# Payment Date Income Distributions

December 29, 2017 \$0.3560
March 29, 2018 0.3048
June 29, 2018 0.3128
September 28, 2018 0.2689
Total \$1.2425
Dividend reinvestment plan

The fund's Dividend Reinvestment Plan (the Plan) provides that distributions of dividends and capital gains are automatically reinvested in common shares of the fund by Computershare Trust Company, N.A. (the Plan Agent). Every shareholder holding at least one full share of the fund is entitled to participate in the Plan. In addition, every shareholder who became a shareholder of the fund after June 30, 2011, and holds at least one full share of the fund will be automatically enrolled in the Plan. Shareholders may withdraw from the Plan at any time and shareholders who do not participate in the Plan will receive all distributions in cash.

If the fund declares a dividend or distribution payable either in cash or in common shares of the fund and the market price of shares on the payment date for the distribution or dividend equals or exceeds the fund's net asset value per share (NAV), the fund will issue common shares to participants at a value equal to the higher of NAV or 95% of the market price. The number of additional shares to be credited to each participant's account will be determined by dividing the dollar amount of the distribution or dividend by the higher of NAV or 95% of the market price. If the market price is lower than NAV, or if dividends or distributions are payable only in cash, then participants will receive shares purchased by the Plan Agent on participants' behalf on the NYSE or otherwise on the open market. If the market price exceeds NAV before the Plan Agent has completed its purchases, the average per share purchase price may exceed NAV, resulting in fewer shares being acquired than if the fund had issued new shares.

There are no brokerage charges with respect to common shares issued directly by the fund. However, whenever shares are purchased or sold on the NYSE or otherwise on the open market, each participant will pay a pro rata portion of brokerage trading fees, currently \$0.05 per share purchased or sold. Brokerage trading fees will be deducted from amounts to be invested.

The reinvestment of dividends and net capital gains distributions does not relieve participants of any income tax that may be payable on such dividends or distributions.

Shareholders participating in the Plan may buy additional shares of the fund through the Plan at any time in amounts of at least \$50 per investment, up to a maximum of \$10,000, with a total calendar year limit of \$100,000. Shareholders will be charged a \$5 transaction fee plus \$0.05 per share brokerage trading fee for each order. Purchases of additional shares of the fund will be made on the open market. Shareholders who elect to utilize monthly electronic fund transfers to buy additional

shares of the fund will be charged a \$2 transaction fee plus \$0.05 per share brokerage trading fee for each automatic purchase. Shareholders can also sell fund shares held in the Plan account at any time by contacting the Plan Agent by telephone, in writing or by visiting the Plan Agent's website at www.computershare.com/investor. The Plan Agent will mail a check (less applicable brokerage trading fees) on settlement date. Pursuant to regulatory changes, effective September 5, 2017, the settlement date is changed from three business days after the shares have been sold to two business days after the shares have been sold. If shareholders choose to sell shares through their stockbroker, they will need to request that the Plan Agent electronically transfer those shares to their stockbroker through the Direct Registration System.

Shareholders participating in the Plan may withdraw from the Plan at any time by contacting the Plan Agent by telephone, in writing or by visiting the Plan Agent's website at www.computershare.com/investor. Such termination will be effective immediately if the notice is received by the Plan Agent prior to any dividend or distribution record date; otherwise, such termination will be effective on the first trading day after the payment date for such dividend or distribution, with respect to any subsequent dividend or distribution. If shareholders withdraw from the Plan, their shares will be credited to their account; or, if they wish, the Plan Agent will sell their full and fractional shares and send the shareholders the proceeds, less a transaction fee of \$5 and less brokerage trading fees of \$0.05 per share. If a shareholder does not maintain at least one whole share of common stock in the Plan account, the Plan Agent may terminate such shareholder's participation in the Plan after written notice. Upon termination, shareholders will be sent a check for the cash value of any fractional share in the Plan account, less any applicable broker commissions and taxes.

Shareholders who hold at least one full share of the fund may join the Plan by notifying the Plan Agent by telephone, in writing or by visiting the Plan Agent's website at www.computershare.com/investor. If received in proper form by the Plan Agent before the record date of a dividend, the election will be effective with respect to all dividends paid after such record date. If shareholders wish to participate in the Plan and their shares are held in the name of a brokerage firm, bank or other nominee, shareholders should contact their nominee to see if it will participate in the Plan. If shareholders wish to participate in the Plan, but their brokerage firm, bank or other nominee is unable to participate on their behalf, they will need to request that their shares be re-registered in their own name, or they will not be able to participate. The Plan Agent will administer the Plan on the basis of the number of shares certified from time to time by shareholders as representing the total amount registered in their name and held for their account by their nominee.

Experience under the Plan may indicate that changes are desirable. Accordingly, the fund and the Plan Agent reserve the right to amend or terminate the Plan. Participants generally will receive written notice at least 90 days before the effective date of any amendment. In the case of termination, participants will receive written notice at least 90 days before the record date for the payment of any dividend or distribution by the fund.

Effective November 1, 2013, the Plan was revised to provide that Computershare Trust Company, N.A. no longer provides mail loss insurance coverage when shareholders mail their certificates to the fund's administrator.

All correspondence or requests for additional information about the Plan should be directed to Computershare Trust Company, N.A., at the address stated below, or by calling 800-852-0218, 201-680-6578 (For International Telephone Inquiries) and 800-952-9245 (For the Hearing Impaired (TDD)).

#### Shareholder communication and assistance

If you have any questions concerning the fund, we will be pleased to assist you. If you hold shares in your own name and not with a brokerage firm, please address all notices, correspondence, questions or other communications regarding the fund to the transfer agent at:

Regular Mail: Computershare P.O. Box 505000 Louisville, KY 40233

Registered or Overnight Mail: Computershare 462 South 4<sup>th</sup> Street, Suite 1600 Louisville, KY 40202

If your shares are held with a brokerage firm, you should contact that firm, bank or other nominee for assistance.

#### Continuation of Investment Advisory and Subadvisory Agreements

# Evaluation of Advisory and Subadvisory Agreements by the Board of Trustees

This section describes the evaluation by the Board of Trustees (the Board) of John Hancock Investors Trust (the fund) of the Advisory Agreement (the Advisory Agreement) with John Hancock Advisers, LLC (the Advisor) and the Subadvisory Agreement (the Subadvisory Agreement) with John Hancock Asset Management a division of Manulife Asset Management (US) LLC (the Subadvisor). The Advisory Agreement and Subadvisory Agreement are collectively referred to as the Agreements. Prior to the June 18-21, 2018 in-person meeting at which the Agreements were approved, the Board also discussed and considered information regarding the proposed continuation of the Agreements at an in-person meeting held on May 29-31, 2018.

### Approval of Advisory and Subadvisory Agreements

At in-person meetings held on June 18-21, 2018, the Board, including the Trustees who are not parties to any Agreement or considered to be interested persons of the fund under the Investment Company Act of 1940, as amended (the 1940 Act) (the Independent Trustees), reapproved for an annual period the continuation of the Advisory Agreement between the fund and the Advisor and the Subadvisory Agreement between the Advisor and the Subadvisor with respect to the fund.

In considering the Advisory Agreement and the Subadvisory Agreement, the Board received in advance of the meetings a variety of materials relating to the fund, the Advisor and the Subadvisor, including comparative performance, fee and expense information for a peer group of similar funds prepared by an independent third-party provider of fund data, performance information for an applicable benchmark index; and other pertinent information, such as the market premium and discount information, and, with respect to the Subadvisor, comparative performance information for comparably managed accounts, as applicable, and other information provided by the Advisor and the Subadvisor regarding the nature, extent and quality of services provided by the Advisor and the Subadvisor under their respective Agreements, as well as information regarding the Advisor's revenues and costs of providing services to the fund and any compensation paid to affiliates of the Advisor. At the meetings at which the renewal of the Advisory Agreement and Subadvisory Agreement are considered, particular focus is given to information concerning fund performance, comparability of fees and total expenses, and profitability. However, the Board noted that the evaluation process with respect to the Advisor and the Subadvisor is an ongoing one. In this regard, the Board also took into account discussions with management and information provided to the Board (including its various committees) at prior meetings with respect to the services provided by the Advisor and the Subadvisor to the fund, including quarterly performance reports prepared by management containing reviews of investment results and prior presentations from the Subadvisor with respect to the fund. The information received and considered by the Board in connection with the May and June meetings and throughout the year was both written and oral. The Board noted the affiliation of the Subadvisor with the Advisor, noting any potential conflicts of interest. The Board also considered the nature, quality, and extent of non-advisory services, if any, to be provided to the fund by the Advisor's affiliates, including distribution services. The Board considered the Advisory Agreement and the Subadvisory Agreement separately in the course of its review. In doing so, the Board noted the respective roles of the Advisor and Subadvisor in providing services to the fund.

Throughout the process, the Board asked questions of and requested additional information from management. The Board is assisted by counsel for the fund and the Independent Trustees are also separately assisted by independent legal counsel throughout the process. The Independent Trustees also received a memorandum from their independent legal counsel discussing the legal standards for their consideration of the proposed continuation of the Agreements and discussed the proposed continuation of the Agreements in private sessions with their independent legal counsel at which no representatives of management were present.

#### **Approval of Advisory Agreement**

In approving the Advisory Agreement with respect to the fund, the Board, including the Independent Trustees, considered a variety of factors, including those discussed below. The Board also considered other factors (including conditions and trends prevailing generally in the economy, the securities markets, and the industry) and did not treat any single factor as

determinative, and each Trustee may have attributed different weights to different factors. The Board's conclusions may be based in part on its consideration of the advisory and subadvisory arrangements in prior years and on the Board's ongoing regular review of fund performance and operations throughout the year.

Nature, extent, and quality of services. Among the information received by the Board from the Advisor relating to the nature, extent, and quality of services provided to the fund, the Board reviewed information provided by the Advisor relating to its operations and personnel, descriptions of its organizational and management structure, and information regarding the Advisor's compliance and regulatory history, including its Form ADV. The Board also noted that on a regular basis it receives and reviews information from the fund's Chief Compliance Officer (CCO) regarding the fund's compliance policies and procedures established pursuant to Rule 38a-1 under the 1940 Act. The Board observed that the scope of services provided by the Advisor, and of the undertakings required of the Advisor in connection with those services, including maintaining and monitoring its own and the fund's compliance programs, risk management programs, liquidity management programs and cybersecurity programs, had expanded over time as a result of regulatory, market and other developments.. The Board considered that the Advisor is responsible for the management of the day-to-day operations of the fund, including, but not limited to, general supervision of and coordination of the services provided by the Subadvisor, and is also responsible for monitoring and reviewing the activities of the Subadvisor and third-party service providers. The Board also considered the significant risks assumed by the Advisor in connection with the services provided to the fund including entrepreneurial risk in sponsoring new funds and ongoing risks including investment, operational, enterprise, litigation, regulatory and compliance risk with respect to all funds.

The Board also considered the differences between the Advisor's services to the fund and the services it provides to other clients that are not closed-end funds, including, for example, the differences in services related to the regulatory and legal obligations of closed-end funds

In considering the nature, extent, and quality of the services provided by the Advisor, the Trustees also took into account their knowledge of the Advisor's management and the quality of the performance of the Advisor's duties, through Board meetings, discussions and reports during the preceding year and through each Trustee's experience as a Trustee of the fund and of the other funds in the John Hancock group of funds complex (the John Hancock Fund Complex).

In the course of their deliberations regarding the Advisory Agreement, the Board considered, among other things:

- the skills and competency with which the Advisor has in the past managed the fund's affairs and its subadvisory relationship, the Advisor's oversight and monitoring of the Subadvisor's investment performance and compliance
- (a) programs, such as the Subadvisor's compliance with fund policies and objectives, review of brokerage matters, including with respect to trade allocation and best execution and the Advisor's timeliness in responding to performance issues;
- (b) the background, qualifications and skills of the Advisor's personnel;
- (c) the Advisor's compliance policies and procedures and its responsiveness to regulatory changes and fund industry developments;
  - the Advisor's administrative capabilities, including its ability to supervise the other service providers for the fund, as well as the Advisor's oversight of any securities lending activity, its monitoring of class action litigation and
- (d) as well as the Advisor's oversight of any securities feliding activity, its monitoring of class action hugadion and collection of class action settlements on behalf of the fund;
- (e) the financial condition of the Advisor and whether it has the financial wherewithal to provide a high level and quality of services to the fund;
- (f) the Advisor's initiatives intended to improve various aspects of the fund's operations and investor experience with the fund; and

(g) the Advisor's reputation and experience in serving as an investment advisor to the fund and the benefit to shareholders of investing in funds that are part of a family of funds offering a variety of investments.

The Board concluded that the Advisor may reasonably be expected to continue to provide a high quality of services under the Advisory Agreement with respect to the fund.

<u>Investment performance</u>. In considering the fund's performance, the Board noted that it reviews at its regularly scheduled meetings information about the fund's performance results. In connection with the consideration of the Advisory Agreement, the Board:

- (a) reviewed information prepared by management regarding the fund's performance;
- (b) considered the comparative performance of an applicable benchmark index;
- (c) considered the performance of comparable funds, if any, as included in the report prepared by an independent third-party provider of fund data;
- (d) took into account the Advisor's analysis of the fund's performance; and
- (e) considered the fund's share performance and premium/discount information.

The Board noted that while it found the data provided by the independent third-party generally useful it recognized its limitations, including in particular that the data may vary depending on the end date selected and the results of the performance comparisons may vary depending on the selection of the peer group. The Board noted that, based on its net asset value, the fund outperformed its benchmark index for the one-, three-, five- and ten-year periods ended December 31, 2017. The Board also noted that, based on its net asset value, the fund outperformed its peer group average for the one-, three- and ten-year periods and underperformed its peer group average for the five-year period ended December 31, 2017. The Board took into account management's discussion of the fund's performance, including the favorable performance relative to the benchmark index for the one-, three-, five- and ten-year periods and to the peer group for the one-, three- and ten-year periods. The Board concluded that the fund's performance has generally been in line with or outperformed the historical performance of comparable funds and the fund's benchmark index.

<u>Fees and expenses.</u> The Board reviewed comparative information prepared by an independent third-party provider of fund data, including, among other data, the fund's contractual and net management fees (and subadvisory fees, to the extent available) and total expenses as compared to similarly situated investment companies deemed to be comparable to the fund in light of the nature, extent and quality of the management and advisory and subadvisory services provided by the Advisor and the Subadvisor. The Board considered the fund's ranking within a smaller group of peer funds chosen by the independent third-party provider, as well as the fund's ranking within a broader group of funds. In comparing the fund's contractual and net management fees to those of comparable funds, the Board noted that such fees include both advisory and administrative costs.

The Board also took into account the impact of leverage on fund expenses. The Board took into account the management fee structure, including that management fees for the fund were based on the fund's total managed assets, which are attributable to common stock and borrowings. The Board noted that net management fees and total expenses for the fund are lower than the peer group median.

The Board took into account management's discussion with respect to the overall management fee and the fees of the Subadvisor, including the amount of the advisory fee retained by the Advisor after payment of the subadvisory fee, in each case in light of the services rendered for those amounts and the risks undertaken by the Advisor. The Board also noted that the Advisor pays the subadvisory fee. In addition, the Board took into account that management had agreed to implement an overall fee waiver across the complex, including the fund, which is discussed further below. The Board also noted that, in addition, the Advisor is currently waiving fees and/or reimbursing expenses with respect to the fund and that the fund has breakpoints in its contractual management fee schedule that reduces management fees as assets increase. The Board reviewed information provided by the Advisor concerning the investment advisory fee

charged by the Advisor or one of its

advisory affiliates to other clients (including other funds in the John Hancock Fund Complex) having similar investment mandates, if any. The Board considered any differences between the Advisor's and Subadvisor's services to the fund and the services they provide to other comparable clients or funds. The Board concluded that the advisory fee paid with respect to the fund is reasonable in light of the nature, extent and quality of the services provided to the fund under the Advisory Agreement.

<u>Profitability/Fall out benefits.</u> In considering the costs of the services to be provided and the profits to be realized by the Advisor and its affiliates (including the Subadvisor) from the Advisor's relationship with the fund, the Board:

- (a) reviewed financial information of the Advisor;
- (b) reviewed and considered information presented by the Advisor regarding the net profitability to the Advisor and its affiliates with respect to the fund;
- (c) received and reviewed profitability information with respect to the John Hancock Fund Complex as a whole and with respect to the fund;
  - received information with respect to the Advisor's allocation methodologies used in preparing the profitability
- (d) data and considered that the Advisor hired an independent third-party consultant to provide an analysis of the Advisor's allocation methodologies;
- (e) considered that the Advisor also provides administrative services to the fund on a cost basis pursuant to an administrative services agreement;
- (f) noted that the fund's Subadvisor is an affiliate of the Advisor;
- (g) noted that the Advisor also derives reputational and other indirect benefits from providing advisory services to the fund:
- (h) noted that the subadvisory fees for the fund are paid by the Advisor;
- (i) considered the Advisor's ongoing costs and expenditures necessary to improve services, meet new regulatory and compliance requirements, and adapt to other challenges impacting the fund industry; and considered that the Advisor should be entitled to earn a reasonable level of profits in exchange for the level of
- (j) services it provides to the fund and the risks it assumes as Advisor, including entrepreneurial, operational, reputational, litigation and regulatory risk.

Based upon its review, the Board concluded that the level of profitability, if any, of the Advisor and its affiliates (including the Subadvisor) from their relationship with the fund was reasonable and not excessive.

<u>Economies of scale</u>. In considering the extent to which the fund may realize any economies of scale and whether fee levels reflect these economies of scale for the benefit of the fund shareholders, the Board noted that the fund has a limited ability to increase its assets as a closed-end fund. The Board took into account management's discussions of the current advisory fee structure, and, as noted above, the services the Advisor provides in performing its functions under the Advisory Agreement and in supervising the Subadvisor.

The Board also considered potential economies of scale that may be realized by the fund as part of the John Hancock Fund Complex. Among them, the Board noted that the Advisor has contractually agreed to waive a portion of its management fee and/or reimburse expenses for certain funds of the John Hancock Fund Complex, including the fund (the participating portfolios). This waiver is based upon aggregate net assets of all the participating portfolios. The amount of the reimbursement is calculated daily and allocated among all the participating portfolios in proportion to the daily net assets of each fund. The Board reviewed the fund's advisory fee structure and concluded that: (i) the fund's fee structure contains breakpoints at the subadvisory fee level and that such breakpoints are reflected as breakpoints in the advisory fees for the fund; and (ii) although economies of scale cannot be measured with precision, these arrangements permit shareholders of the fund to benefit from economies of scale if the fund grows. The Board also took into account management's discussion of

the fund's advisory fee structure. The Board also considered the Advisor's overall operations and its ongoing investment in its business in order to expand the scale of, and improve the quality of, its operations that benefit the fund. The Board determined that the management fee structure for the fund was reasonable.

#### **Approval of Subadvisory Agreement**

In making its determination with respect to approval of the Subadvisory Agreement, the Board reviewed:

- (1) information relating to the Subadvisor's business, including current subadvisory services to the fund (and other funds in the John Hancock Fund Complex);
- (2) the historical and current performance of the fund and comparative performance information relating to an applicable benchmark index and comparable funds; and
- (3) the subadvisory fee for the fund, including any breakpoints, and to the extent available, comparable fee information prepared by an independent third party provider of fund data.

Nature, extent, and quality of services. With respect to the services provided by the Subadvisor, the Board received information provided to the Board by the Subadvisor, including the Subadvisor's Form ADV, as well as took into account information presented throughout the past year. The Board considered the Subadvisor's current level of staffing and its overall resources, as well as received information relating to the Subadvisor's compensation program. The Board reviewed the Subadvisor's history and investment experience, as well as information regarding the qualifications, background, and responsibilities of the Subadvisor's investment and compliance personnel who provide services to the fund. The Board also considered, among other things, the Subadvisor's compliance program and any disciplinary history. The Board also considered the Subadvisor's risk assessment and monitoring process. The Board reviewed the Subadvisor's regulatory history, including whether it was involved in any regulatory actions or investigations as well as material litigation, and any settlements and amelioratory actions undertaken, as appropriate. The Board noted that the Advisor conducts regular, periodic reviews of the Subadvisor and its operations, including regarding investment processes and organizational and staffing matters. The Board also noted that the fund's CCO and his staff conduct regular, periodic compliance reviews with the Subadvisor and present reports to the Independent Trustees regarding the same, which includes evaluating the regulatory compliance systems of the Subadvisor and procedures reasonably designed to assure compliance with the federal securities laws. The Board also took into account the financial condition of the Subadvisor.

The Board considered the Subadvisor's investment process and philosophy. The Board took into account that the Subadvisor's responsibilities include the development and maintenance of an investment program for the fund that is consistent with the fund's investment objective, the selection of investment securities and the placement of orders for the purchase and sale of such securities, as well as the implementation of compliance controls related to performance of these services. The Board also received information with respect to the Subadvisor's brokerage policies and practices, including with respect to best execution and soft dollars.

<u>Subadvisor compensation.</u> In considering the cost of services to be provided by the Subadvisor and the profitability to the Subadvisor of its relationship with the fund, the Board noted that the fees under the Subadvisory Agreement are paid by the Advisor and not the fund. The Board also received information and took into account any potential conflicts of interest the Advisor might have in connection with the Subadvisory Agreement.

In addition, the Board considered other potential indirect benefits that the Subadvisor and its affiliates may receive from the Subadvisor's relationship with the fund, such as the opportunity to provide advisory services to additional funds in the John Hancock Fund Complex and reputational benefits.

<u>Subadvisory fees.</u> The Board considered that the fund pays an advisory fee to the Advisor and that, in turn, the Advisor pays subadvisory fees to the Subadvisor. As noted above, the Board also considered the fund's subadvisory fee as compared to similarly situated investment companies deemed to be comparable to the fund as included in the

report prepared by the independent third party provider of fund data, to the extent available. The Board noted that the limited size of the Lipper peer group was not sufficient for comparative purposes. The Board also took into account the subadvisory fee paid by the Advisor

to the Subadvisor with respect to the fund and compared them to fees charged by the Subadvisor to manage other subadvised portfolios and portfolios not subject to regulation under the 1940 Act, as applicable.

<u>Subadvisor performance</u>. As noted above, the Board considered the fund's performance as compared to the fund's peer group and the benchmark index and noted that the Board reviews information about the fund's performance results at its regularly scheduled meetings. The Board noted the Advisor's expertise and resources in monitoring the performance, investment style and risk-adjusted performance of the Subadvisor. The Board was mindful of the Advisor's focus on the Subadvisor's performance. The Board also noted the Subadvisor's long-term performance record for similar accounts, as applicable.

The Board's decision to approve the Subadvisory Agreement was based on a number of determinations, including the following:

- (1) the Subadvisor has extensive experience and demonstrated skills as a manager;
- (2) the fund's performance, based on net asset value, has generally been in line with or outperformed the historical performance of comparable funds and the fund's benchmark index;
- (3) the subadvisory fees are reasonable in relation to the level and quality of services being provided under the Subadvisory Agreement; and
- (4) that the subadvisory fee breakpoints are reflected as breakpoints in the advisory fees for the fund in order to permit shareholders to benefit from economies of scale if the fund grows.

\* \* \*

Based on the Board's evaluation of all factors that the Board deemed to be material, including those factors described above, the Board, including the Independent Trustees, concluded that renewal of the Advisory Agreement and the Subadvisory Agreement would be in the best interest of the fund and its shareholders. Accordingly, the Board, and the Independent Trustees voting separately, approved the Advisory Agreement and Subadvisory Agreement for an additional one-year period.

#### Trustees and Officers

This chart provides information about the Trustees and Officers who oversee your John Hancock fund. Officers elected by the Trustees manage the day-to-day operations of the fund and execute policies formulated by the Trustees.

#### **Independent Trustees**

Name, year of birth

Position(s) held with fund

Principal occupation(s) and other directorships during past 5 years

Hassell H. McClellan, Born: 1945

Trustee Number of John
Hancock funds
overseen by
since<sup>1</sup>

Trustee

2012

216

Trustee and Chairperson of the Board
Director/Trustee, Virtus Funds (since 2008); Director, The
Barnes Group (since 2010); Associate Professor, The Wallace
E. Carroll School of Management, Boston College (retired
2013). Trustee (since 2014) and Chairperson of the Board
(since 2017), John Hancock Collateral Trust; Trustee (since
2015) and Chairperson of the Board (since 2017), John
Hancock Exchange-Traded Fund Trust; Trustee (since 2012)
and Chairperson of the Board (since 2017), John Hancock retail
funds<sup>3</sup>; Trustee (2005-2006 and since 2012) and Chairperson of
the Board (since 2017), John Hancock Funds III; Trustee (since
2005) and Chairperson of the Board (since 2017), John
Hancock Variable Insurance Trust and John Hancock Funds II.

#### **Charles L. Bardelis,** <sup>2</sup> Born: 1941 2012216

Trustee

Director, Island Commuter Corp. (marine transport). Trustee, John Hancock Collateral Trust (since 2014), Trustee, John Hancock Exchange-Traded Fund Trust (since 2015); Trustee, John Hancock retail funds<sup>3</sup> (since 2012); Trustee, John Hancock Funds III (2005-2006 and since 2012); Trustee, John Hancock Variable Insurance Trust (since 1988); Trustee, John Hancock Funds II (since 2005).

James R. Boyle, Born: 1959 2015216

Trustee

Chief Executive Officer, Foresters Financial (since 2018); Chairman and Chief Executive Officer, Zillion Group, Inc. (formerly HealthFleet, Inc.) (healthcare) (2014-2018); Executive Vice President and Chief

Executive Officer, U.S. Life Insurance Division of Genworth Financial, Inc. (insurance) (January 2014-July 2014); Senior Executive Vice President, Manulife Financial, President and Chief Executive Officer, John Hancock (1999-2012); Chairman and Director, John Hancock Advisers, LLC, John Hancock Funds, LLC, and John Hancock Investment Management Services, LLC (2005-2010). Trustee, John Hancock Collateral Trust and John Hancock Exchange-Traded Fund Trust (since 2015); Trustee, John Hancock retail funds<sup>3</sup> (2005-2010; 2012-2014 and since 2015); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (2005-2014 and since 2015).

# **Peter S. Burgess,**<sup>2</sup> Born: 1942 2012216

Trustee

Consultant (financial, accounting, and auditing matters) (since 1999); Certified Public Accountant; Partner, Arthur Andersen (independent public accounting firm) (prior to 1999); Director, Lincoln Educational Services Corporation (since 2004); Director, Symetra Financial Corporation (2010-2016); Director, PMA Capital Corporation (2004-2010). Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015); Trustee, John Hancock retail funds<sup>3</sup> (since 2012); Trustee, John Hancock Funds III (2005-2006 and since 2012); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (since 2005).

#### William H. Cunningham, Born: 1944 2005216

Trustee

Professor, University of Texas, Austin, Texas (since 1971); former Chancellor, University of Texas System and former President of the University of Texas, Austin, Texas; Chairman (since 2009) and Director (since 2006), Lincoln

National Corporation (insurance); Director, Southwest Airlines (since 2000); former Director, LIN Television (2009-2014). Trustee, John Hancock retail funds<sup>3</sup> (since 1986); Trustee, John Hancock Variable Insurance Trust (since 2012); Trustee, John Hancock Funds II (2005-2006 and since 2012); Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015).

#### **Independent Trustees** (continued)

Name, year of birth

Position(s) held with fund

Principal occupation(s) and other directorships during past 5 years

Grace K. Fey, Born: 1946

Trustee Number of John
Hancock funds
overseen by
since<sup>1</sup>
Trustee
2012
216

Trustee

Chief Executive Officer, Grace Fey Advisors (since 2007); Director and Executive Vice President, Frontier Capital Management Company (1988-2007); Director, Fiduciary Trust (since 2009). Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015); Trustee, John Hancock retail funds<sup>3</sup> (since 2012); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (since 2008).

#### **Theron S. Hoffman,**<sup>2</sup> Born: 1947 2012216

Trustee

Chief Executive Officer, T. Hoffman Associates, LLC (consulting firm) (since 2003); Director, The Todd Organization (consulting firm) (2003-2010); President, Westport Resources Management (investment management consulting firm) (2006-2008); Board Member, Senior Managing Director, Partner, and Operating Head, Putnam Investments (2000-2003); Executive Vice President, The Thomson Corp. (financial and legal information publishing) (1997-2000). Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015); Trustee, John Hancock retail funds<sup>3</sup> (since 2012); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (since 2008).

#### **Deborah C. Jackson, Born:** 1952 2008216

Trustee

President, Cambridge College, Cambridge, Massachusetts (since 2011); Board of Directors, National Association of Corporate Directors/New England (since 2015); Board of Directors, Association of Independent Colleges and Universities of Massachusetts (since 2014); Chief Executive Officer, American Red Cross of

Massachusetts Bay (2002-2011); Board of Directors of Eastern Bank Corporation (since 2001); Board of Directors of Eastern Bank Charitable Foundation (since 2001); Board of Directors of American Student Assistance Corporation (1996-2009); Board of Directors of Boston Stock Exchange (2002-2008); Board of Directors of Harvard Pilgrim Healthcare (health benefits company) (2007-2011). Trustee, John Hancock retail funds<sup>3</sup> (since 2008); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (since 2012); Trustee, John Hancock Collateral Trust (since 2014); and Trustee, John Hancock Exchange-Traded Fund Trust (since 2015).

#### James M. Oates, Born: 1946 2012216

Trustee

Managing Director, Wydown Group (financial consulting firm) (since 1994); Chairman and Director, Emerson Investment Management, Inc. (2000-2015); Independent Chairman, Hudson Castle Group, Inc. (formerly IBEX Capital Markets, Inc.) (financial services company) (1997-2011); Director, Stifel Financial (since 1996); Director, Investor Financial Services Corporation (1995-2007); Director, Connecticut River Bancorp (1998-2014); Director/Trustee, Virtus Funds (since 1988). Trustee (since 2014) and Chairperson of the Board (2014-2016), John Hancock Collateral Trust; Trustee (since 2015) and Chairperson of the Board (2015-2016), John Hancock Exchange-Traded Fund Trust; Trustee (since 2012) and Chairperson of the Board (2012-2016), John Hancock retail funds<sup>3</sup>; Trustee (2005-2006 and since 2012) and Chairperson of the Board (2012-2016), John Hancock Funds III; Trustee (since 2004) and Chairperson of the Board (2005-2016), John Hancock Variable Insurance Trust; Trustee (since 2005) and Chairperson of the Board, John Hancock Funds II (2005-2016).

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Steven R. Pruchansky, Born: 1944 2005216 Trustee and Vice Chairperson of the Board Managing Director, Pru Realty (since 2017); Chairman and Chief Executive Officer, Greenscapes of Southwest Florida, Inc. (since 2000); Director and President, Greenscapes of Southwest Florida, Inc. (until 2000); Member, Board of Advisors, First American Bank (until 2010); Managing Director, Jon James, LLC (real estate) (since 2000); Partner, Right Funding, LLC (2014-2017); Director, First Signature Bank & Trust Company (until 1991); Director, Mast Realty Trust (until 1994); President, Maxwell Building Corp. (until 1991). Trustee (since 1992) and Chairperson of the Board (2011-2012), John Hancock retail funds<sup>3</sup>; Trustee and Vice Chairperson of the Board, John Hancock retail funds<sup>3</sup> John Hancock Variable Insurance Trust, and John Hancock Funds II (since 2012); Trustee and Vice Chairperson of the Board, John Hancock Collateral Trust (since 2014); Trustee and Vice Chairperson of the Board, John Hancock Exchange-Traded Fund Trust (since 2015). ANNUAL REPORT | JOHN HANCOCK INVESTORS TRUST

#### **Independent Trustees** (continued)

Name, year of birth

Position(s) held with fund

Principal occupation(s) and other directorships during past 5 years

Gregory A. Russo, Born: 1949

Trustee Number of John

Hancock funds

overseen by

since<sup>1</sup>

Trustee

2008

216

Trustee

Director and Audit Committee Chairman (since 2012), and Member, Audit Committee and Finance Committee (since 2011), NCH Healthcare System, Inc. (holding company for multi-entity healthcare system); Director and Member (since 2012) and Finance Committee Chairman (since 2014), The Moorings, Inc. (nonprofit continuing care community); Vice Chairman, Risk & Regulatory Matters, KPMG LLP (KPMG) (2002-2006); Vice Chairman, Industrial Markets, KPMG (1998-2002); Chairman and Treasurer, Westchester County, New York, Chamber of Commerce (1986-1992); Director, Treasurer, and Chairman of Audit and Finance Committees, Putnam Hospital Center (1989-1995); Director and Chairman of Fundraising Campaign, United Way of Westchester and Putnam Counties, New York (1990-1995). Trustee, John Hancock retail funds<sup>3</sup> (since 2008); Trustee, John Hancock Variable Insurance Trust and John Hancock Funds II (since 2012); Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015).

# Non-Independent Trustees<sup>4</sup>

Name, year of birth

Position(s) held with fund

Principal occupation(s) and other directorships during past 5 years

Andrew G. Arnott, Born: 1971

Trustee Number of John
Hancock funds
overseen by
since<sup>1</sup>
Trustee

2017

216

President and Non-Independent Trustee

Head of Wealth and Asset Management, United States and Europe, for John Hancock and Manulife (since 2018); Executive Vice President, John Hancock Financial Services (since 2009, including prior positions); Director and Executive Vice President, John Hancock Advisers, LLC (since 2005, including prior positions); Director and Executive Vice President, John Hancock Investment Management Services, LLC (since 2006, including prior positions); President, John Hancock Funds, LLC (since 2004, including prior positions); President, John Hancock retail funds,<sup>3</sup> John Hancock Variable Insurance Trust, and John Hancock Funds II (since 2007, including prior positions); President, John Hancock Collateral Trust and John Hancock Exchange-Traded Fund Trust (since 2014). Trustee, John Hancock Collateral Trust, John Hancock

Exchange-Traded Fund Trust, John Hancock retail funds,<sup>3</sup> John Hancock Variable Insurance Trust, and John Hancock Funds II (since 2017).

Marianne Harrison, Born: 1963 2018216

Non-Independent Trustee President and CEO, John Hancock (since 2017); President and CEO, Manulife Canadian Division (2013-2017); Member, Board of Directors, American Council of Life Insurers (ACLI) (since 2018); Member, Board of Directors, Communitech, an industry-led innovation center that fosters technology companies in Canada (since 2017); Member, Board of Directors, Manulife Assurance Canada (since 2015); Board Member, St. Mary's General Hospital Foundation (since 2014); Member, Board of Directors, Manulife Bank of Canada (since 2013); Member, Standing Committee of the Canadian Life & Health Assurance Association (since 2013); Member, Board of Directors, John Hancock USA, John Hancock Life & Health, John Hancock New York (2012-2013). Trustee, John Hancock Collateral Trust, John Hancock Exchange-Traded Fund Trust, John Hancock retail funds<sup>3</sup>, John Hancock Variable Insurance Trust, and John Hancock Funds II (since 2018).

#### Warren A. Thomson, Born: 1955 2012216

Non-Independent Trustee Senior Executive Vice President and Chief Investment Officer, Manulife Financial and The Manufacturers Life Insurance Company (since 2009); Chairman, Manulife Asset Management (since 2001, including prior positions); Director and Chairman, Manulife Asset Management Limited (since 2006); Director and Chairman, Hancock Natural Resources Group, Inc. (since 2013). Trustee, John Hancock retail funds,<sup>3</sup> John Hancock Variable Insurance Trust, and John Hancock Funds II (since 2012); Trustee, John Hancock Collateral Trust (since 2014); Trustee, John Hancock Exchange-Traded Fund Trust (since 2015).

## Principal officers who are not Trustees

Name, year of birth Officer Position(s) held with fund of the Principal occupation(s) Trust during past 5 years since Francis V. Knox, Jr., Born: 1947 2005

Chief Compliance Officer

Vice President, John Hancock Financial Services (since 2005); Chief Compliance Officer, John Hancock retail funds,<sup>3</sup> John Hancock Variable Insurance Trust, John Hancock Funds II, John Hancock Advisers, LLC, and John Hancock Investment Management Services, LLC (since 2005); Chief Compliance Officer, John Hancock Collateral Trust and John Hancock Exchange-Traded Fund Trust (since 2014).

### Charles A. Rizzo, Born: 1957 2007

Chief Financial Officer
Vice President, John Hancock
Financial Services (since 2008);
Senior Vice President, John
Hancock Advisers, LLC and John
Hancock Investment Management
Services, LLC (since 2008); Chief
Financial Officer, John Hancock
retail funds,<sup>3</sup> John Hancock
Variable Insurance Trust and John
Hancock Funds II (since 2007);
Chief Financial Officer, John
Hancock Collateral Trust and John
Hancock Exchange-Traded Fund
Trust (since 2014).

## Salvatore Schiavone, Born: 1965 2010

Treasurer

Assistant Vice President, John Hancock Financial Services (since 2007); Vice President, John Hancock Advisers, LLC and John Hancock Investment Management Services, LLC (since 2007); Treasurer, John Hancock retail funds<sup>3</sup> (since 2007, including prior positions); Treasurer, John Hancock Variable Insurance Trust and John Hancock Funds II (2007-2009 and since

2010, including prior positions); Treasurer, John Hancock Collateral Trust and John Hancock Exchange-Traded Fund Trust (since 2014).

### Christopher (Kit) Sechler, Born: 1973 2018

Chief Legal Officer and Secretary
Vice President and Deputy Chief Counsel,
John Hancock Investments (since 2015);
Assistant Vice President and Senior Counsel
(2009-2015), John Hancock Investments;
Chief Legal Officer and Secretary, John
Hancock retail funds<sup>(2)</sup>, John Hancock

Variable Insurance Trust, John Hancock

Collateral Trust and John Hancock

Exchange-Traded Fund Trust (since 2018);

Assistant Secretary of John Hancock

Advisers, LLC and John Hancock Investment

Management Services, LLC (since 2009).

The business address for all Trustees and Officers is 197 Clarendon Street, Boston, Massachusetts 02116-5010.

- Each Trustee holds office until his or her successor is duly elected and qualified, or until the Trustee's death, retirement, resignation, or removal. Mr. Boyle has served as Trustee at various times prior to date listed in the table.
- 2 Member of the Audit Committee.
- <sup>3</sup> "John Hancock retail funds" comprises John Hancock Funds III and 40 other John Hancock funds consisting of 30 series of other John Hancock trusts and 10 closed-end funds.
- The Trustee is a Non-Independent Trustee due to current or former positions with the Advisor and certain of its affiliates.

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#### More information

**Trustees** 

**Investment advisor** 

**Subadvisor** 

**Distributor** 

Hassell H. McClellan, Chairperson

Steven R. Pruchansky, Vice

Chairperson

John Hancock Advisers, LLC

Andrew G. Arnott

Charles L. Bardelis\*

James R. Boyle John Hancock Asset Management a division of Manulife Asset Management

Peter S. Burgess\* (US) LLC

William H. Cunningham

Grace K. Fey

Marianne Harrison #

Theron S. Hoffman\* John Hancock Funds, LLC

Deborah C. Jackson

Custodian James M. Oates

Gregory A. Russo

Warren A. Thomson State Street Bank and Trust Company

**Officers Transfer agent** 

Andrew G. Arnott Computershare Shareowner Services, LLC

President

Legal counsel

Francis V. Knox, Jr.

Chief Compliance Officer K&L Gates LLP

Charles A. Rizzo Independent registered public accounting firm

Chief Financial Officer

PricewaterhouseCoopers LLP

Salvatore Schiavone

**Treasurer** Stock symbol

Christopher (Kit) Sechler\*\* Secretary and Chief Legal Officer \* Member of the Audit Committee Non-Independent Trustee

#Effective 6-19-18

Listed New York Stock Exchange: JHI

\*\*Effective 9-13-18

For shareholder assistance refer to page <u>37</u>

You can also contact us:

800-852-0218 Regular mail: **Express mail:** 

jhinvestments.com

Computershare Computershare

P.O. Box 505000 462 South 4th Street, Suite 1600

Louisville, KY 40233 Louisville, KY 40202

The fund's proxy voting policies and procedures, as well as the fund's proxy voting record for the most recent twelve-month period ended June 30, are available free of charge on the Securities and Exchange Commission (SEC) website at sec.gov or on our website.

The fund's complete list of portfolio holdings, for the first and third fiscal quarters, is filed with the SEC on Form N-Q. The fund's Form N-Q is available on our website and the SEC's website, sec.gov, and can be reviewed and copied (for a fee) at the SEC's Public Reference Room in Washington, DC. Call 800-SEC-0330 to receive information on the operation of the SEC's Public Reference Room.

We make this information on your fund, as well as **monthly portfolio holdings**, and other fund details available on our website at jhinvestments.com or by calling 800-852-0218.

The report is certified under the Sarbanes-Oxley Act, which requires closed-end funds and other public companies to affirm that, to the best of their knowledge, the information in their financial reports is fairly and accurately stated in all material respects.

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# DOMESTIC EQUITY FUNDS INCOME FUNDS

Blue Chip Growth Bond

Classic Value California Tax-Free Income

Disciplined Value Emerging Markets Debt

Disciplined Value Mid Cap Floating Rate Income

Equity Income Government Income

Financial Industries High Yield

Fundamental All Cap Core High Yield Municipal Bond

Fundamental Large Cap Core Income

Fundamental Large Cap Value Investment Grade Bond

New Opportunities Money Market

Regional Bank Short Duration Credit Opportunities

Small Cap Core Spectrum Income

Small Cap Growth Strategic Income Opportunities

Small Cap Value Tax-Free Bond

U.S. Global Leaders Growth

ALTERNATIVE AND SPECIALTY FUNDS

U.S. Growth

U.S. Quality Growth Absolute Return Currency

Value Equity Alternative Asset Allocation

GLOBAL AND INTERNATIONAL EQUITY FUNDS Enduring Assets

Global Absolute Return Strategies

Disciplined Value International Global Conservative Absolute Return

Emerging Markets Global Focused Strategies

Emerging Markets Equity Redwood

Fundamental Global Franchise Seaport Long/Short

Global Equity Technical Opportunities

Global Shareholder Yield

Global Thematic Opportunities

**Greater China Opportunities** 

International Growth

## International Small Company

The fund's investment objectives, risks, charges, and expenses are included in the prospectus and should be considered carefully before investing. For a prospectus, contact your financial professional, call John Hancock Investments at 800-852-0218, or visit the fund's website at jhinvestments.com. Please read the prospectus carefully before investing or sending money.

# ASSET ALLOCATION

John Hancock Multifactor Technology ETF

# ENVIRONMENTAL, SOCIAL, AND GOVERNANCE FUNDS

ASSET ALLOCATION	<ul><li>ENVIRONMENTAL, SOCIAL, AND GOVERNANCE</li><li>FUNDS</li></ul>		
Dalamand			
Balanced	ESG All Cap Core		
Income Allocation	ESG Core Bond		
Multi-Index Lifetime Portfolios	ESG International Equity		
Multi-Index Preservation Portfolios	ESG Large Cap Core  CLOSED-END FUNDS		
Multimanager Lifestyle Portfolios			
Multimanager Lifetime Portfolios			
Retirement Income 2040	Financial Opportunities		
EXCHANGE-TRADED FUNDS	Hedged Equity & Income		
John Hancock Multifactor Consumer Discretionary ETF	Income Securities Trust		
	Investors Trust		
John Hancock Multifactor Consumer Staples ETF	Preferred Income		
John Hancock Multifactor Developed International ETF	Preferred Income II		
John Hancock Multifactor Emerging Markets ETF	Preferred Income III		
John Hancock Multifactor Energy ETF	Premium Dividend		
John Hancock Multifactor Financials ETF	Tax-Advantaged Dividend Income		
John Hancock Multifactor Healthcare ETF	Tax-Advantaged Global Shareholder Yield		
John Hancock Multifactor Industrials ETF			
John Hancock Multifactor Large Cap ETF			
John Hancock Multifactor Materials ETF			
John Hancock Multifactor Mid Cap ETF			
John Hancock Multifactor Small Cap ETF			

John Hancock Multifactor Utilities ETF

John Hancock Multifactor ETF shares are bought and sold at market price (not NAV), and are not individually redeemed

from the fund. Brokerage commissions will reduce returns.

John Hancock ETFs are distributed by Foreside Fund Services, LLC, and are subadvised by Dimensional Fund Advisors LP.

Foreside is not affiliated with John Hancock Funds, LLC or Dimensional Fund Advisors LP.

Dimensional Fund Advisors LP receives compensation from John Hancock in connection with licensing rights to the John Hancock Dimensional indexes. Dimensional Fund Advisors LP does not sponsor, endorse, or sell, and makes no representation as to the advisability of investing in, John Hancock Multifactor ETFs.

#### John Hancock Investments

#### A trusted brand

John Hancock Investments is a premier asset manager representing one of America's most trusted brands, with a heritage of financial stewardship dating back to 1862. Helping our shareholders pursue their financial goals is at the core of everything we do. It's why we support the role of professional financial advice and operate with the highest standards of conduct and integrity.

## A better way to invest

We serve investors globally through a unique multimanager approach: We search the world to find proven portfolio teams with specialized expertise for every strategy we offer, then we apply robust investment oversight to ensure they continue to meet our uncompromising standards and serve the best interests of our shareholders.

#### Results for investors

Our unique approach to asset management enables us to provide a diverse set of investments backed by some of the world's best managers, along with strong risk-adjusted returns across asset classes.

John Hancock Advisers, LLC 200 Berkeley Street n Boston, MA 02116-5010 800-852-0218 n jhinvestments.com MF647933 P5A 10/18 12/18

#### ITEM 2. CODE OF ETHICS.

As of the end of the year, October 31, 2018, the registrant has adopted a code of ethics, as defined in Item 2 of Form N-CSR, that applies to its Chief Executive Officer, Chief Financial Officer and Treasurer (respectively, the principal executive officer, the principal financial officer and the principal accounting officer, the "Senior Financial Officers"). A copy of the code of ethics is filed as an exhibit to this Form N-CSR.

#### ITEM 3. AUDIT COMMITTEE FINANCIAL EXPERT.

Peter S. Burgess is the audit committee financial expert and is "independent", pursuant to general instructions on Form N-CSR Item

#### ITEM 4. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

#### (a) Audit Fees

The aggregate fees for John Hancock Investors Trust billed for professional services rendered by the principal accountant(s) for the audit of the registrant's annual financial statements or services that are normally provided by the accountant(s) in connection with statutory and regulatory filings or engagements amounted to \$56,113 for the fiscal year ended October 31, 2018 and \$52,313 for the fiscal year ended October 31, 2017. These fees were billed to the registrant and were approved by the registrant's audit committee.

## (b) Audit-Related Services

Audit-related fees for John Hancock Investors Trust amounted to \$0 for the fiscal year ended October 31, 2018 and \$0 for the fiscal year ended October 31, 2017 billed to the registrant or to the registrant's investment adviser (not including any sub-adviser whose role is primarily portfolio management and is subcontracted with or overseen by another investment adviser), and any entity controlling, controlled by, or under common control with the adviser that provides ongoing services to the registrant ("control affiliates"). In addition, amounts billed to control affiliates for service provider internal controls reviews were \$110,200 and \$106,517 for the fiscal years ended October 31, 2018 and 2017, respectively.

#### (c) Tax Fees

The aggregate fees for John Hancock Investors Trust billed for professional services rendered by the principal accountant(s) for the tax compliance, tax advice and tax planning ("tax fees") amounted to \$3,725 for the fiscal year ended October 31, 2018 and \$3,725 for the fiscal year ended October 31, 2017. The nature of the services comprising the tax fees was the review of the registrant's tax returns and tax distribution requirements. These fees were billed to the registrant and were approved by the registrant's audit committee.

### (d) All Other Fees

The all other fees for John Hancock Investors Trust billed to the registrant for products and services provided by the principal accountant were \$239 for the fiscal year ended October 31, 2018 and \$832 for the fiscal year ended October 31, 2017 billed to control affiliates for products and services provided by the principal accountant. These fees were approved by the registrant's audit committee.

#### (e)(1) Audit Committee Pre-Approval Policies and Procedures:

The trust's Audit Committee must pre-approve all audit and non-audit services provided by the independent registered public accounting firm (the "Auditor") relating to the operations or financial reporting of the funds. Prior to the commencement of any audit or non-audit services to a fund, the Audit Committee reviews the services to determine whether they are appropriate and permissible under applicable law.

The trust's Audit Committee has adopted policies and procedures to, among other purposes, provide a framework for the Committee's consideration of audit-related and non-audit services by the Auditor. The policies and procedures require that any audit-related and non-audit service provided by the Auditor and any non-audit service provided by the Auditor to a fund service provider that relates directly to the operations and financial reporting of a fund are subject to approval by the Audit Committee before such service is provided. Audit-related services provided by the Auditor that are expected to exceed \$25,000 per instance/per fund are subject to specific pre-approval by the Audit Committee. Tax services provided by the Auditor that are expected to exceed \$30,000 per instance/per fund are subject to specific pre-approval by the Audit Committee.

All audit services, as well as the audit-related and non-audit services that are expected to exceed the amounts stated above, must be approved in advance of provision of the service by formal resolution of the Audit Committee. At the regularly scheduled Audit Committee meetings, the Committee reviews a report summarizing the services, including fees, provided by the Auditor.

(e)(2) Services approved pursuant to paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X:

Audit-Related Fees, Tax Fees and All Other Fees:

There were no amounts that were approved by the Audit Committee pursuant to the de minimis exception under Rule 2-01 of Regulation S-X.

- (f) According to the registrant's principal accountant, for the fiscal year ended October 31, 2018, the percentage of hours spent on the audit of the registrant's financial statements for the most recent fiscal year that were attributed to work performed by persons who were not full-time, permanent employees of principal accountant was less than 50%.
- (g) The aggregate non-audit fees billed by the registrant's accountant(s) for services rendered to the registrant and rendered to the registrant's control affiliates for each of the last two fiscal years of the registrant were \$2,064,999 for the fiscal year ended October 31, 2018 and \$8,884,223 for the fiscal year ended October 31, 2017.
- (h) The audit committee of the registrant has considered the non-audit services provided by the registrant's principal accountant(s) to the control affiliates and has determined that the services that were not pre-approved are compatible with maintaining the principal accountant(s)' independence.

ITEM 5. AUDIT COMMITTEE OF LISTED REGISTRANTS.

The registrant has a separately-designated standing audit committee comprised of independent trustees. The members of the audit committee are as follows:

Peter S. Burgess - Chairman Charles L. Bardelis Theron S. Hoffman

ITEM 6. SCHEDULE OF INVESTMENTS.

- (a) Not applicable.
- (b) Not applicable.

ITEM 7. DISCLOSURE OF PROXY VOTING POLICIES AND PROCEDURES FOR CLOSED-END MANAGEMENT INVESTMENT COMPANIES.

See attached exhibit - Proxy Voting Policies and Procedures.

ITEM 8.

#### PORTFOLIO MANAGERS OF CLOSED-END MANAGEMENT INVESTMENT COMPANIES.

Information about the portfolio managers Management Biographies

Below is a list of the John Hancock Asset Management a division of Manulife Asset Management (US) LLC ("John Hancock Asset Management") portfolio managers who share joint responsibility for the day-to-day investment management of the Fund. It provides a brief summary of their business careers over the past five years. Information is provided as of October 31, 2018.

John F. Addeo, CFA
Managing Director and Portfolio Manager
John Hancock Asset Management since 2012
Investment Officer, Portfolio Manager/Analyst, High Yield Bond Group,
MFS Investment Management (1998–2012)
Began business career in 1984
Managed the Fund since 2013

Jeffrey N. Given, CFA
Senior Managing Director and Senior Portfolio Manager
John Hancock Asset Management since 2012
Managing Director, John Hancock Asset Management (US) LLC (2005–2012)
Second Vice President, John Hancock Advisers, LLC (1993–2005)
Began business career in 1993
Managed the Fund since 1999

Dennis F. McCafferty, CFA
Managing Director and Portfolio Manager
John Hancock Asset Management since 2009
Investment Analyst, John Hancock Asset Management (2008–2009)
Principal and Senior Analyst, Pardus Capital Management (2005–2008)
Began business career in 1995
Managed the Fund since 2013

Other Accounts the Portfolio Managers are Managing

The table below indicates for each portfolio manager information about the accounts over which the portfolio manager has day-to-day investment responsibility. All information on the number of accounts and total assets in the table is as of October 31, 2018. For purposes of the table, "Other Pooled Investment Vehicles" may include investment partnerships and group trusts, and "Other Accounts" may include separate accounts for institutions or individuals, insurance company general or separate accounts, pension funds and other similar institutional accounts.

	Registered Investment Companies		Other Pooled Investment Vehicles		Other Accounts	
	Number	Total	Number	Total	Number	Total
	of	Assets	of	Assets	of	Assets
	Accounts	\$Million	Accounts	\$Million	Accounts	\$Million
John F.	2	1,040	8	1,201	4	323
Addeo, CFA						
Jeffrey N.	21	51,345	19	2,472	17	7,987
Given, CFA						

	Registered Investment		Other Pooled			
	Companies		Investment Veh	icles	Other Accounts	
	Number	Total	Number	Total	Number	Total
	of	Assets	of	Assets	of	Assets
	Accounts	\$Million	Accounts	\$Million	Accounts	\$Million
Dennis F. McCafferty, CFA	2	1,040	12	5,001	0	0

Number and value of accounts within the total accounts that are subject to a performance-based advisory fee: None.

Conflicts of Interest. When a portfolio manager is responsible for the management of more than one account, the potential arises for the portfolio manager to favor one account over another. The principal types of potential conflicts of interest that may arise are discussed below. For the reasons outlined below, the Fund does not believe that any material conflicts are likely to arise out of a portfolio manager's responsibility for the management of the Fund as well as one or more other accounts. The Advisor and Subadvisor have adopted procedures that are intended to monitor compliance with the policies referred to in the following paragraphs. Generally, the risks of such conflicts of interests are increased to the extent that a portfolio manager has a financial incentive to favor one account over another. The Advisor and Subadvisor have structured their compensation arrangements in a manner that is intended to limit such potential for conflicts of interests. See "Compensation of Portfolio Managers" below.

A portfolio manager could favor one account over another in allocating new investment opportunities that have limited supply, such as initial public offerings and private placements. If, for example, an initial public offering that was expected to appreciate in value significantly shortly after the offering was allocated to a single account, that account may be expected to have better investment performance than other accounts that did not receive an allocation on the initial public offering. The Subadvisor has policies that require a portfolio manager to allocate such investment opportunities in an equitable manner and generally to allocate such investments proportionately among all accounts with similar investment objectives.

A portfolio manager could favor one account over another in the order in which trades for the accounts are placed. If a portfolio manager determines to purchase a security for more than one account in an aggregate amount that may influence the market price of the security, accounts that purchased or sold the security first may receive a more favorable price than accounts that made subsequent transactions. The less liquid the market for the security or the greater the percentage that the proposed aggregate purchases or sales represent of average daily trading volume, the greater the potential for accounts that make subsequent purchases or sales to receive a less favorable price. When a portfolio manager intends to trade the same security for more than one account, the policies of the Subadvisor generally require that such trades be "bunched," which means that the trades for the individual accounts are aggregated and each account receives the same price. There are some types of accounts as to which bunching may not be possible for contractual reasons (such as directed brokerage arrangements). Circumstances may also arise where the trader believes that bunching the orders may not result in the best possible price. Where those accounts or circumstances are involved, the Subadvisor will place the order in a manner intended to result in as favorable a price as possible for such client.

A portfolio manager could favor an account if the portfolio manager's compensation is tied to the performance of that account rather than all accounts managed by the portfolio manager. If, for example, the portfolio manager receives a bonus based upon the performance of certain accounts relative to a benchmark while other accounts are disregarded for this purpose, the portfolio manager will have a financial incentive to seek to have the accounts that determine the portfolio manager's bonus achieve the best possible performance to the possible detriment of other accounts. Similarly, if the Subadvisor receives a performance-based advisory fee, the portfolio manager may favor that account, whether or not the performance of that account directly determines the portfolio manager's compensation. The investment performance on specific accounts is not a factor in determining the portfolio manager's compensation. See "Compensation of Portfolio Managers" below. Neither the Advisor nor the Subadvisor receives a performance-based fee with respect to any of the accounts managed by the portfolio managers.

A portfolio manager could favor an account if the portfolio manager has a beneficial interest in the account, in order to benefit a large client or to compensate a client that had poor returns. For example, if the portfolio manager held an interest in an investment partnership that was one of the accounts managed by the portfolio manager, the portfolio manager would have an economic incentive to favor the account in which the portfolio manager held an interest. The Subadvisor imposes certain trading restrictions and reporting requirements for accounts in which a portfolio manager or certain family members have a personal interest in order to confirm that such accounts are not favored over other accounts.

If the different accounts have materially and potentially conflicting investment objectives or strategies, a conflict of interest may arise. For example, if a portfolio manager purchases a security for one account and sells the same security short for another account, such trading pattern could disadvantage either the account that is long or short. In making portfolio manager assignments, the Subadvisor seeks to avoid such potentially conflicting situations. However, where a portfolio manager is responsible for accounts with differing investment objectives and policies, it is possible that the portfolio manager will conclude that it is in the best interest of one account to sell a portfolio security while another account continues to hold or increase the holding in such security.

Compensation of Portfolio Managers. The Subadvisor has adopted a system of compensation for portfolio managers and others involved in the investment process that is applied systematically among investment professionals. At the Subadvisor, the structure of compensation of investment professionals is currently composed of the following basic components: base salary and an annual investment bonus plan as well as customary benefits that are offered generally to all full-time employees of the Subadvisor. A limited number of senior investment professionals, who serve as officers of both the Subadvisor and its parent company, may also receive options or restricted stock grants of common shares of Manulife Financial. The following describes each component of the compensation package for the individuals identified as a portfolio manager for the Funds.

Base salary. Base compensation is fixed and normally reevaluated on an annual basis. The Subadvisor seeks to set compensation at market rates, taking into account the experience and responsibilities of the investment professional. Investment Bonus Plan. Only investment professionals are eligible to participate in the Investment Bonus Plan. Under the plan, investment professionals are eligible for an annual bonus. The plan is intended to provide a competitive level of annual bonus compensation that is tied to the investment professional achieving superior investment performance and aligns the financial incentives of the Subadvisor and the investment professional. Any bonus under the plan is completely discretionary, with a maximum annual bonus that may be well in excess of base salary. Payout of a portion of this bonus may be deferred for up to five years. While the amount of any bonus is discretionary, the following factors are generally used in determining bonuses under the plan:

Investment Performance: The investment performance of all accounts managed by the investment professional over one, three and five-year periods are considered. With respect to fixed income accounts, relative yields are also used to measure performance. The pre-tax performance of each account is measured relative to an appropriate benchmark and universe as identified in the table below.

The Profitability of the Subadvisor. The profitability of the Subadvisor and its parent company are also considered in determining bonus awards.

Non-Investment Performance: To a lesser extent, intangible contributions, including the investment professional's support of client service and sales activities, new fund/strategy idea generation, professional growth and development, and management, where applicable, are also evaluated when determining bonus awards.

Options and Stock Grants. A limited number of senior investment professionals may receive options to purchase shares of Manulife Financial stock. Generally, such option would permit the investment professional to purchase a set amount of stock at the market price on the date of grant. The option can be exercised for a set period (normally a number of years or until termination of employment) and the investment professional would exercise the option if the market value of Manulife Financial stock increases. Some investment professionals may receive restricted stock grants, where the investment professional is entitled to receive the stock at no or nominal cost, provided that the stock is forgone if the investment professional's employment is terminated prior to a vesting date.

The Subadvisor also permits investment professionals to participate on a voluntary basis in a deferred compensation plan, under which the investment professional may elect on an annual basis to defer receipt of a portion of their compensation until retirement. Participation in the plan is voluntary.

Fund Benchmark

Investors Trust Barclays Capital U.S. Aggregate Bond Index

Share Ownership by Portfolio Managers. The following table indicates as of October 31, 2018 the value of shares beneficially owned by the portfolio managers in the Fund.

Range of Beneficial Ownership in the

Portfolio Manager Fund
John F. Addeo, CFA \$50,001-

\$100,000 \$1-\$10,000

Jeffrey N. Given, CFA Dennis F. McCafferty,

CFA \$0

ITEM 9. PURCHASES OF EQUITY SECURITIES BY CLOSED-END MANAGEMENT INVESTMENT COMPANY AND AFFILIATED PURCHASERS.

(a) Not applicable.

(b)

#### **REGISTRANT PURCHASES OF EQUITY SECURITIES**

Total number of Period shares purchased	price per	shares purchased as part of publicly	
	Silaie	announced plans	•
Nov-17 -	-	-	870,703
Dec-17 -	-	-	870,703
Jan-18 -	-	-	870,703
Feb-18 -	-	-	870,703
Mar-18 -	-	-	870,703
Apr-18 -	-	-	870,703
May-18-	-	-	870,703
Jun-18 -	-	-	870,703
Jul-18 -	-	-	870,703
Aug-18 -	-	-	870,703
Sep-18 -	-	-	870,703
Oct-18 -	-	-	870,703
Total -	_	-	

\*On December 10, 2015, the Board of Trustees approved a share repurchase plan, which is subsequently reviewed and approved by the Board of Trustees each year in December. Under the current share repurchase plan, the Fund may purchase in the open market, up to 10% of its outstanding common shares as of December 31, 2017. The current share repurchase plan will remain in effect between January 1, 2018 to December 31, 2018.

#### ITEM 10. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

(a) The registrant has adopted procedures by which shareholders may recommend nominees to the registrant's Board of Trustees. A copy of the procedures is filed as an exhibit to this Form N-CSR. See attached "John Hancock Funds – Nominating and Governance Committee Charter".

#### ITEM 11. CONTROLS AND PROCEDURES.

- (a) Based upon their evaluation of the registrant's disclosure controls and procedures as conducted within 90 days of the filing date of this Form N-CSR, the registrant's principal executive officer and principal financial officer have concluded that those disclosure controls and procedures provide reasonable assurance that the material information required to be disclosed by the registrant on this report is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.
- (b) There were no changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal half-year (the registrant's second fiscal half-year in the case of an annual report) that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

ITEM 12. DISCLOSURE OF SECURITIES LENDING ACTIVITIES FOR CLOSED-END MANAGEMENT INVESTMENT COMPANIES.

The Fund did not participate directly in securities lending activities. See Note 8 to financial statements in Item 1.

ITEM 13. EXHIBITS.

- (a)(1) Code of Ethics for Senior Financial Officers is attached.
- (a)(2) Separate certifications for the registrant's principal executive officer and principal financial officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002 and Rule 30a-2(a) under the Investment Company Act of 1940, are attached.
- (b) Separate certifications for the registrant's principal executive officer and principal financial officer, as required by 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and Rule 30a-2(b) under the Investment Company Act of 1940, are attached. The certifications furnished pursuant to this paragraph are not deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section. Such certifications are not deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Registrant specifically incorporates them by reference.
- (c)(1) Proxy Voting Policies and Procedures are attached.
- (c)(2) Submission of Matters to a Vote of Security Holders is attached. See attached "John Hancock Nominating and Governance Committee Charter".

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934 and the Investment Company Act of 1940, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

John Hancock Inves	tors	Trust
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By:	/s/ Andrew Arnott
	Andrew Arnott

President

Date: December 18, 2018

Pursuant to the requirements of the Securities Exchange Act of 1934 and the Investment Company Act of 1940, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

By: /s/ Andrew Arnott

Andrew Arnott President

Date: December 18, 2018

By: /s/ Charles A. Rizzo

Charles A. Rizzo Chief Financial Officer

Date: December 18, 2018