# G WILLI FOOD INTERNATIONAL LTD Form 6-K

December 02, 2003

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of

The Securities Exchange Act of 1934

For the month of December 2003

G. WILLI-FOOD INTERNATIONAL LTD. (Translation of registrant's name into English)

3 Nahal Snir St., Yavne, Israel 81224 (Address of principal executive offices)

Indicate by check mark whether registrant files or will file annual reports under cover Form 20-F or Form 40-F:

FORM 20-F [X] FORM 40-F [\_]

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):.........

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):..........

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

YES [\_] NO [X]

If "YES" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2 (b): 82-\_\_\_\_\_.

On November 30, 2003, G. Willi-Food International Ltd. (the "Registrant") announced its unaudited financial results for the second quarter and for the nine months ended September 30, 2003.

#### EXHIBITS

The following document is filed herewith as an exhibit to this Form 6-K: Copy of the Company's press release, dated November 30, 2003.

#### SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

G. WILLI-FOOD INTERNATIONAL LTD.

Dated: November 30, 2003

By: /S/ Joseph Williger
----Name: Joseph Williger
Title: Chief Executive Officer

G. WILLI-FOOD INTERNATIONAL LTD.
ANNOUNCES RESULTS FOR THE THIRD QUARTER
AND FOR THE NINE MONTHS ENDING
SEPTEMBER 30, 2003

Q3 SALES INCREASED 23% AND NET INCOME INCREASED 500%

Yavne, Israel, November 30, 2003.

G. Willi-Food International Ltd. (NASDAQ: WILCF) today reported its unaudited financial results for the third quarter and the nine months ending September 30, 2003.

THE THREE MONTHS ENDING SEPTEMBER 30, 2003:

Total sales for the three months ending September 30, 2003 increased by 23% to NIS 30,844,000 (US\$ 6,945,000) from NIS 25,115,000 (US\$ 5,655,000) for the same period in 2002. The increase of the total sales for the three months ending September 30, 2003 reflects the success of the Company's heightened marketing efforts and the acceptance of new products in the marketplace.

Gross profit for the three months ending September 30, 2003 increased by 33% to

NIS 5,284,000 (US\$ 1,190,000) from NIS 3,985,000 (US\$ 897,000) for the same period in 2002, reflecting the increased sales coupled with a slight decrease in cost of sales. The gross profit represents 17% of the total sales for the three months ending September 30, 2003 in comparing with 16% for the same period in 2002.

Operating income for the three months ending September 30, 2003 was NIS 574,000 (US\$ 129,000) compared with an operating loss of NIS 411,000 (US\$ 93,000) for the same period in 2002.

Net income for the three months ending September 30, 2003 increased by 500% to NIS 1,499,000 (US\$ 338,000) from NIS 250,000 (US\$ 56,000) for the same period in 2002.

Basic earnings per share for the three months ending September 30, 2003 were NIS 0.35 (US\$ 0.079) compared with NIS 0.06 (US\$ 0.013) in the third quarter of 2002.

G. Willi-Food International Ltd., is engaged in the import, marketing and distribution of over 400 food products, including canned vegetables, pickled olives and other pickled vegetables, packaged fruit, canned and frozen fish, edible oil, dried fruit and nuts, coffee creamers, jams, halva, pasta, tahini, butter cookies and pastries, certain dairy products and certain frozen or chilled products. The Company believes that it is one of the leading importers in Israel of such a broad range of imported food products. The Company sells products with widespread demand in the Israeli marketplace, as well as products that cater to more select groups.

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Except for historical information contained herein, the matters set forth in this release are forward-looking statements that are dependent on certain risks and uncertainties, including such factors, among others, as market acceptance, market demand, pricing, competition, changing economic conditions and other risk factors detailed in the Company's SEC filings.

G. WILLI-FOOD INTERNATIONAL LTD.
CONDENSED CONSOLIDATED BALANCE SHEETS
(ADJUSTED TO NIS OF SEPTEMBER 2003)

CONVENIENCE
TRANSLATION
ADJUSTED NEW ISRAELI SHEKELS INTO U.S. DOLLARS

SEPTEMBER 30 DECEMBER 31, SEPTEMBER 30

2003 2002 2003

IN THOUSANDS

ASSETS

CURRENT ASSETS

Cash and cash equivalents Marketable securities Trade receivables Other receivables and prepaid expenses Related parties Inventories  TOTAL CURRENT ASSETS	12,983 35,838 30,932 2,894 68 19,555 102,270	27,264 21,229 24,209 3,179 - 16,370  92,251	2,923 8,070 6,965 652 15 4,403  23,028
PROPERTY AND EQUIPMENT, NET	2,797	2,811	630
OTHER ASSETS, NET	59	59	13
	105,126 =====	95,121 =====	23,671 =====
LIABILITIES AND SHAREHOLDERS'			
EQUITY			
CURRENT LIABILITIES			
Payables:			
Short term bank credit and other Trade payables Related parties Other and accrued expenses TOTAL CURRENT LIABILITIES	60 14,403 1,134 3,787  19,384	1,056 11,197 1,194 2,769 16,216	14 3,243 255 853  4,365
LONG TERM LIABILITIES			
Accrued severance pay Other	163	163 54	37 -
TOTAL LONG TERM LIABILITIES	163 	217	37
SHAREHOLDERS' EQUITY	85 <b>,</b> 579	78,688	19,269
	105,126 =====	95 <b>,</b> 121	23,671 =====

G. WILLI-FOOD INTERNATIONAL LTD.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(ADJUSTED TO NIS OF SEPTEMBER 2003)

#### ADJUSTED NEW ISRAELI SHEKELS

	NINE MONTHS			THREE MONTHS	
	ENDED SEPTEMBER 30,				
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Sales	103,119	103,630	30,844	25,115	
Cost of sales			25,560	21,130	
GROSS PROFIT		25 <b>,</b> 328	5,284	3,985	
Selling expenses	8,056	7,614	2,688	2 <b>,</b> 537	
General and administrative					
expenses	·	6,537		1,859	
Total operating expenses	14,414	14,151	4,710	4,396	
OPERATING INCOME (LOSS)	6,211		574	(411)	
Financial income					
(expenses), net	3,120	(1,468)	•	737	
Income before other income	9,331	9,709	2,060	326	
Other income	8	-	8	_	
Income before taxes					
on income	9,339	9,709	2,068	326	
Taxes on income	2,449	•	569	76	
NET INCOME	6,890 ======	7,322	1,499 ======	250	
Earnings per share data:					
Earnings per share:					
Basic	1.61	1.712	0.35	0.058	
Diluted	1.61	1.712	0.35	0.058	
Shares used in computing basic and diluted earnings per ordinary share:	4,277,500	4,277,500 ======	4,277,500	4,277,500	