CVB FINANCIAL CORP Form 10-K February 29, 2016 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-K

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended December 31, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from N/A to N/A

Commission file number: 1-10140

# CVB FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of

**95-3629339** (I.R.S. Employer

incorporation or organization)

Identification No.)

701 N. Haven Avenue, Suite 350

Ontario, California

91764

(Address of Principal Executive Offices)

(Zip Code)

Registrant s telephone number, including area code: (909) 980-4030

Securities registered pursuant to Section 12(b) of the Act:

Title of Class
Common Stock, no par value

Name of Each Exchange on Which Registered NASDAQ Stock Market, LLC

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No "

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer "

Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No x

As of June 30, 2015, the aggregate market value of the common stock held by non-affiliates of the registrant was approximately \$1,735,610,715.

Number of shares of common stock of the registrant outstanding as of February 17, 2016: 106.372.382.

# DOCUMENTS INCORPORATED BY REFERENCE Definitive Proxy Statement for the Annual Meeting of Stockholders which will be filed

PART OF

within 120 days of the fiscal year ended December 31, 2015

Part III of Form 10-K

## CVB FINANCIAL CORP.

## 2015 ANNUAL REPORT ON FORM 10-K

#### TABLE OF CONTENTS

PART I

ITEM 1.	<u>BUSINESS</u>	4
ITEM 1A.	RISK FACTORS	16
ITEM 1B.	<u>UNRESOLVED STAFF COMMENTS</u>	27
ITEM 2.	<u>PROPERTIES</u>	27
ITEM 3.	<u>LEGAL PROCEEDINGS</u>	27
ITEM 4.	MINE SAFETY DISCLOSURES	29
	PART II	
ITEM 5.	MARKET FOR THE REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER	
	PURCHASES OF EQUITY SECURITIES	30
ITEM 6.	SELECTED FINANCIAL DATA	32
ITEM 7.	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND THE RESULTS OF	
	<u>OPERATIONS</u>	33
	<u>CRITICAL ACCOUNTING POLICIES</u>	33
	<u>OVERVIEW</u>	35
	ANALYSIS OF THE RESULTS OF OPERATIONS	37
	RESULTS BY BUSINESS SEGMENTS	48
	ANALYSIS OF FINANCIAL CONDITION	52
	RISK MANAGEMENT	74
ITEM 7A.	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	85
ITEM 8.	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	86
ITEM 9.	CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL	
	DISCLOSURE	86
ITEM 9A.	CONTROLS AND PROCEDURES	86
ITEM 9B.	OTHER INFORMATION	88
	PART III	
ITEM 10.	DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE	89
ITEM 11.	EXECUTIVE COMPENSATION	89
ITEM 12.	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED	
	STOCKHOLDER MATTERS	89
ITEM 13.	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE	90
ITEM 14.	PRINCIPAL ACCOUNTING FEES AND SERVICES	90
	PART IV	
ITEM 15.	EXHIBITS AND FINANCIAL STATEMENT SCHEDULES	91
SIGNATUR	<u>ES</u>	92

1

#### INTRODUCTION

#### Cautionary Note Regarding Forward-Looking Statements

Certain statements in this report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Rule 175 promulgated thereunder, Section 21E of the Securities and Exchange Act of 1934, as amended, Rule 3b-6 promulgated thereunder, or Exchange Act, and as such involve risk and uncertainties. All statements in this Form 10-K other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws. These forward-looking statements relate to, among other things, anticipated future operating and financial performance, the allowance for loan losses, our financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, expectations of the environment in which we operate, projections of future performance, perceived opportunities in the market and strategies regarding our mission and vision and statements relating to any of the foregoing.

Words such as will likely result, aims, anticipates, believes, could, estimates, expects, hopes, intends, may, plans, projects, seeks, should, will and variations of these words and similar expressions help to identify these forward looking statements, which involve risks and uncertainties. Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include but are not limited to:

Local, regional, national and international economic conditions and events and the impact they may have on us and our customers;

Ability to attract deposits and other sources of liquidity and our cost of funds and other borrowings;

Oversupply of inventory and/or deterioration in values of real estate, both for residential and commercial real estate, in California or other states where we make loans;

A prolonged slowdown in construction activity;

Changes in our ability to receive dividends from our primary banking subsidiary;

The effect of any goodwill impairment;

The effect of climate change and attendant regulation on our customers and borrowers;

Impact of reputational risk on such matters as business generation and retention, funding and liquidity;

Changes in the financial performance and/or condition of our borrowers;

Changes in the level of our nonperforming assets and charge-offs;

Changes in critical accounting policies and judgments;

Effects of acquisitions or sales we may make;

The effect of changes in state and federal laws and regulations (including laws and regulations concerning taxes, banking, securities, capital levels, executive compensation and insurance) with which we and our subsidiaries must comply, including, but not limited to, the full implementation of all provisions of Dodd-Frank Act of 2010;

Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting standards;

Inflation, interest rate, securities market and monetary fluctuations;

Cybersecurity breaches or customer or bank data or monetary losses with respect to our systems or vendor or customer systems;

2

#### **Table of Contents**

Our reliance upon vendor and other third party systems, applications and operations, including with respect to physical and electronic security;

Changes in government interest rate or monetary policies or practices;

Fluctuations of our stock price or in our ability to access capital markets;

Political developments or instability;

Acts of war or terrorism, or natural disasters, such as earthquakes;

The timely development and acceptance of new banking products and services by either the banking industry or our Company and the perceived overall value of these products and services by commercial and/or consumer customers;

Changes in business or consumer spending, borrowing and savings habits;

Technological changes including but not limited to the adoption by customers and competitors of innovations such as mobile banking capabilities;

The ability to increase market share and to control expenses;

Changes in the competitive environment among financial and bank holding companies and other financial service providers;

Volatility in the credit and equity markets and its effects on the general economy;

The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters, and our resulting judgments and interpretations;

Changes in our organization, management, compensation and benefit plans, including in our ability to recruit and/or retain key directors, managers and employees;

The costs and effects of legal and regulatory developments, including the resolution of legal proceedings or regulatory or other governmental inquiries, including, but not limited to, the lawsuits pending against us and derivative lawsuits filed against us, and the results of regulatory examinations or reviews; and

Our success at managing the multiple risks involved in the foregoing items.

For additional information concerning risks we face, see Item 1A. Risk Factors and any additional information we set forth in our periodic reports filed pursuant to the Exchange Act, including this Annual Report on Form 10-K. We do not undertake any obligation to update our forward-looking statements to reflect occurrences or unanticipated events or circumstances arising after the date of such statements, except as required by law.

3

#### PART I

# ITEM 1. BUSINESS CVB Financial Corp.

CVB Financial Corp. (referred to herein on an unconsolidated basis as CVB and on a consolidated basis as we, our or the Company) is a bank holding company incorporated in California on April 27, 1981 and registered with the Board of Governors of the Federal Reserve System (Federal Reserve) under the Bank Holding Company Act of 1956, as amended (the Bank Holding Company Act). The Company commenced business on December 30, 1981 when, pursuant to a reorganization, it acquired all of the voting stock of Chino Valley Bank. On March 29, 1996, Chino Valley Bank changed its name to Citizens Business Bank (CBB or the Bank). The Bank is our principal asset. The Company also has one inactive subsidiary, Chino Valley Bancorp. The Company is also the common stockholder of CVB Statutory Trust III. CVB Statutory Trust III was created in January 2006 to issue trust preferred securities in order to raise capital for the Company.

CVB s principal business is to serve as a holding company for the Bank and for other banking or banking related subsidiaries, which the Company may establish or acquire. CVB has not engaged in any other material activities to date. As a legal entity separate and distinct from its subsidiaries, CVB s principal source of funds is, and will continue to be, dividends paid by and other funds advanced from the Bank and capital raised directly by CVB. Legal limitations are imposed on the amount of dividends that may be paid and loans that may be made by the Bank to CVB. See Item 1. Business Regulation and Supervision Dividends. As of December 31, 2015, the Company had \$7.67 billion in total consolidated assets, \$3.96 billion in net loans, \$5.92 billion in deposits, and \$690.7 million in customer repurchase agreements.

On October 16, 2009, we acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank (SJB), headquartered in Bakersfield, California, in an FDIC-assisted transaction. We acquired all five branches of SJB, one of which we consolidated with our existing Bakersfield business financial center. Through this acquisition, we acquired \$489.1 million in loans, \$25.3 million in investment securities, \$530.0 million in deposits, and \$121.4 million in borrowings. The foregoing amounts were reflected at fair value as of the acquisition date.

On May 15, 2014, the Bank acquired all of the assets and assumed all of the liabilities of American Security Bank (ASB) for \$57.0 million in cash. As a result, ASB was merged with CBB. This transaction served to further expand CBB is footprint in Southern California. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of May 15, 2014. The total fair value of assets acquired approximated \$436.4 million, which included \$117.8 million in cash and cash due from banks, \$44.5 million in investment securities available for sale, \$242.7 million in loans receivable, \$2.1 million in core deposit intangible assets acquired. The total fair value of liabilities assumed was \$379.4 million, which included \$378.4 million in deposits. Goodwill of \$19.1 million from the acquisition represents the excess of the purchase price over the fair value of the net tangible and identified intangible assets acquired. At close, ASB had five branches located in the Southern California communities of: Newport Beach, Laguna Niguel, Corona, Lancaster, and Apple Valley. ASB also had two electronic branch vestibules in the High Desert area of California and a loan production office in Ontario, California. In the latter half of the third quarter of 2014, branch locations were consolidated with branches of CBB and the two electronic banking vestibules were closed. By the end of 2014, the integration of ASB into CBB was completed. This included personnel decisions, center consolidations and system conversions.

On October 14, 2015, we announced that we have entered into a merger agreement with County Commerce Bank ( CCB ), pursuant to which County Commerce Bank will merge into CBB when the transaction closes. County Commerce Bank is headquartered in Ventura County with four branch locations in Ventura and Santa Barbara Counties and total assets of approximately \$250 million. This acquisition extends our geographic footprint northward into the central coast of California. We expect to close this announced acquisition in the first

4

quarter of 2016, subject to compliance by each party to the merger with the required closing conditions outlined in the merger agreement. Applicable regulatory approvals and the approval of County Commerce Bank shareholders have already been obtained.

The principal executive offices of CVB and the Bank are located at 701 North Haven Avenue, Suite 350, Ontario, California. Our phone number is (909) 980-4030.

#### Citizens Business Bank

The Bank commenced operations as a California state-chartered bank on August 9, 1974. The Bank s deposit accounts are insured under the Federal Deposit Insurance Act up to applicable limits. The Bank is not a member of the Federal Reserve System. At December 31, 2015, the Bank had \$7.66 billion in assets, \$3.96 billion in net loans, \$5.93 billion in deposits, and \$690.7 million in customer repurchase agreements.

As of December 31, 2015, there were 40 Business Financial Centers and eight Commercial Banking Centers (collectively Centers) located in the Inland Empire, Los Angeles County, Orange County, San Diego County, Ventura County, Santa Barbara County, and the Central Valley areas of California.

We also have three trust offices located in Ontario, Newport Beach and Pasadena. These offices serve as sales offices for the Bank s wealth management, trust and investment products.

The Bank opened a new Commercial Banking Center in Santa Barbara in January 2016.

Through our network of Centers, we emphasize personalized service combined with a wide range of banking and trust services for businesses, professionals and individuals located in the service areas of our Centers. Although we focus the marketing of our services to small-and medium-sized businesses, a wide range of banking, investment and trust services are made available to the local consumer market.

We offer a standard range of bank deposit instruments. These include checking, savings, money market and time certificates of deposit for both business and personal accounts. We also serve as a federal tax depository for our business customers.

We also provide a full complement of lending products, including commercial, agribusiness, consumer, real estate loans and equipment and vehicle leasing. Commercial products include lines of credit and other working capital financing, accounts receivable lending and letters of credit. Agribusiness products are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers, and farmers. We provide bank qualified lease financing for municipal governments. Financing products for consumers include automobile leasing and financing, lines of credit, credit cards and home equity loans and lines of credit. Real estate loans include mortgage and construction loans.

We also offer a wide range of specialized services designed for the needs of our commercial customers. These services include cash management systems for monitoring cash flow, a credit card program for merchants, courier pick-up and delivery, payroll services, remote deposit capture, electronic funds transfers by way of domestic and international wires and automated clearinghouse, and on-line account access. We make available investment products offered by other providers to our customers, including mutual funds, a full array of fixed income vehicles and a program to diversify our customers funds in federally insured time certificates of deposit of other institutions.

We offer a wide range of financial services and trust services through our CitizensTrust division. These services include fiduciary services, mutual funds, annuities, 401(k) plans and individual investment accounts.

5

#### **Business Segments**

We are a community bank with two reportable operating segments: (i) Business Financial and Commercial Banking Centers (Centers) and (ii) Treasury. Our Centers are the focal points for customer sales and services. As such, these Centers comprise the largest active business segment of the Company. Our other reportable segment, Treasury, manages all of the investments for the Company. All administrative and other smaller operating departments are combined into the Other category for reporting purposes. See the sections captioned Results by Segment Operations in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations and Note 21 Business Segments of the notes to consolidated financial statements.

#### Competition

The banking and financial services business is highly competitive. The competitive environment faced by banks is a result primarily of changes in laws and regulations, changes in technology and product delivery systems, and the ongoing consolidation among insured financial institutions. We compete for loans, deposits, and customers with other commercial banks, savings and loan associations, savings banks, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market funds, credit unions, and other nonbank financial service providers, including online banks and peer-to-peer or marketplace lenders and other small business and consumer lenders. Many competitors are much larger in total assets and capitalization, have greater access to capital markets and/or offer a broader range of financial products and services, including technology-based services.

#### **Economic Conditions/Government Policies**

Our profitability, like most financial institutions, is primarily dependent on interest rate spreads and noninterest income. In general, the difference between the interest rates paid by the Bank on interest-bearing liabilities, such as deposits and other borrowings, and the interest rates received by the Bank on interest-earning assets, such as loans extended to customers and securities held in the investment portfolio, will comprise the major portion of our earnings. These rates are highly sensitive to many factors that are beyond our control, such as inflation, recession and unemployment, government monetary and other policies, and the impact which future changes in domestic and foreign economic conditions might have on us cannot be predicted.

Opportunity for banks to earn fees and other noninterest income have also been limited by restrictions imposed by the Dodd-Frank Wall Street Reform and Consumer Protection Act ( Dodd-Frank ) and other government regulations. As the following sections indicate, the impact of current and future changes in government laws and regulations on our ability to maintain an increase on fees and other noninterest income could be material and cannot be predicted.

Our business is also influenced by the monetary and fiscal policies of the federal government and the policies of regulatory agencies, particularly the Federal Reserve. The Federal Reserve implements national monetary policies (with objectives such as curbing inflation, increasing employment and combating recession) through its open-market operations in U.S. Government securities by buying and selling treasury and mortgage-backed securities, by adjusting the required level of reserves for depository institutions subject to its reserve requirements, and by varying the target federal funds and discount rates applicable to borrowings by depository institutions. The actions of the Federal Reserve in these areas influence the growth and performance of bank loans, investments, and deposits and also affect interest earned on interest-earning assets and paid on interest-bearing liabilities. Government fiscal and budgetary policies, including deficit spending, can also have a significant impact on the capital markets and interest rates. The nature and impact of any future changes in monetary and fiscal policies on us cannot be predicted.

6

#### **Regulation and Supervision**

#### General

The Company and the Bank are subject to significant regulation and restrictions by federal and state laws and regulatory agencies. These regulations and restrictions are intended primarily for the protection of depositors and the Federal Deposit Insurance Corporation (FDIC) Deposit Insurance Fund (DIF) and for the protection of borrowers, and secondarily for the stability of the U.S. banking system. The following discussion of statutes and regulations is a summary and does not purport to be complete nor does it address all applicable statutes and regulations. This discussion is qualified in its entirety by reference to the statutes and regulations referred to in this discussion. From time to time, federal and state legislation is enacted and implemented by regulations which may have the effect of materially increasing the cost of doing business, limiting or expanding permissible activities, or affecting the competitive balance between banks and other financial services providers.

We cannot predict whether or when other legislation or new regulations may be enacted, and if enacted, the effect that new legislation or any implemented regulations and supervisory policies would have on our financial condition and results of operations. Such developments may further alter the structure, regulation, and competitive relationship among financial institutions, may limit the types or pricing of the products and services we offer, and may subject us to increased regulation, disclosure, and reporting requirements.

#### Legislation and Regulatory Developments

The federal banking agencies continue to implement the remaining requirements in the Dodd-Frank Wall Street Reform and Consumer Protection Act ( Dodd-Frank Act ) as well as promulgating other regulations and guidelines intended to assure the financial strength and safety and soundness of banks and the stability of the U.S. banking system. Following on the implementation in 2014 and effectiveness in 2015 of new capital rules ( the New Capital Rules ) and the so called Volcker Rule restrictions on certain proprietary trading and investment activities, developments in 2015 included:

- (i) the extension of the Volcker Rule conformance period until July 21, 2016 and a possible additional extension until 2017 for banking institutions to conform existing investments, including certain collateralized loan obligations, and relationships, with certain exceptions, with covered funds , including hedge funds, private equity funds and certain other private funds. The Company and the Bank held no investment positions at December 31, 2015 which were subject to the final rule. See Volcker Rule and has controls in place to ensure compliance with the Volcker Rule going forward.
- (ii) the shift in the stress testing cycle and reporting dates required by the banking agencies for institutions with total consolidated assets of \$10 billion to \$50 billion to assess the potential impact of different scenarios on earnings, losses, liquidity and capital. The Bank conducts a modified form of stress testing but is not currently subject to these requirements.
- (iii) the implementation of an additional capital conservation buffer of 0.625% in 2016 for minimum risk-weighted asset ratios under the New Capital Rules. See Capital Adequacy and Management s Discussion and Analysis of Financial Condition and Results of Operations Capital Resources.
- (iv) the effectiveness in October, 2015 of the final TILA-RESPA Integrated Disclosure ( TRID ) rules promulgated by the CFPB, as required by the Dodd-Frank Act, which require new mortgage disclosures and training of staff for most mortgage loan applications. CBB is employing its best efforts to comply with the new TRID requirements. See CFPB.
- (v) the release by the Interagency Federal Financial Institutions Examinations Council (FFIEC) of a cybersecurity assessment tool for voluntary use by banks which provides guidelines to measure a bank s individual risk profile and Cybersecurity maturity. The Bank is considering whether and in what form we would implement this tool.

7

(vi) the adoption of the Fixing America's Surface Transportation Act (the FAST Act), highway legislation which contains financial services provisions, including (a) expanding the extended 18 months examination cycle for banks with up to \$1 billion in assets; (b) deleting the annual privacy notice for banks which have not changed their policy or practices of sharing of information with third parties and (c) limiting the percentage payment of dividends on reserve bank stock held by banks with more than \$10 billion in assets. The bank as a nonmember state bank holds no reserve bank stock.

In the exercise of their supervisory and examination authority, the regulatory agencies have emphasized corporate governance, capital planning and stress testing, enterprise risk management and other board responsibilities; anti-money laundering compliance; information technology adequacy; cyber security preparedness; vendor management and fair lending and other consumer compliance obligations.

#### Capital Adequacy Requirements

Bank holding companies and banks are subject to similar regulatory capital requirements administered by state and federal banking agencies. The basic capital rule changes in the New Capital Rules adopted by the federal bank regulatory agencies were fully effective on January 1, 2015, but many elements are being phased in over multiple future years. The risk-based capital guidelines for bank holding companies, and additionally for banks, require capital ratios that vary based on the perceived degree of risk associated with a banking organization s operations, both for transactions reported on the balance sheet as assets, such as loans, and for those recorded as off-balance sheet items, such as commitments, letters of credit and recourse arrangements. The risk-based capital ratio is determined by classifying assets and certain off-balance sheet financial instruments into weighted categories, with higher levels of capital being required for those categories perceived as representing greater risks, and with the applicable ratios calculated by dividing qualifying capital by total risk-adjusted assets and off-balance sheet items. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors. Bank holding companies and banks engaged in significant trading activity may also be subject to the market risk capital guidelines and be required to incorporate additional market and interest rate risk components into their risk-based capital standards. To the extent that the new rules are not fully phased in, the prior capital rules will continue to apply.

The New Capital Rules revised the previous risk-based and leverage capital requirements for banking organizations to meet the requirements of the Dodd-Frank Act and to implement the international Basel Committee on Banking Supervision Basel III agreements. Many of the requirements in the New Capital Rules and other regulations and rules are applicable only to larger or internationally active institutions and not to all banking organizations, including institutions currently with less than \$10 billion of assets, which includes CVB and the Bank. These include required annual stress tests for institutions with \$10 billion or more assets and Enhanced Prudential Standards, Comprehensive Capital Analysis and Review requirements, Capital Plan and Resolution Plan or living will submissions. These also include an additional countercyclical capital buffer, a supplementary leverage ratio and the Liquidity Coverage Ratio rule requiring sufficient high-quality liquid assets, which may in turn apply to institutions with \$50 billion or more in assets, \$250 billion or more in assets, or institutions which may be identified as Global Systematically Important Banking Institutions (G-SIBs).

Under the risk-based capital guidelines in place prior to the effectiveness of the New Capital Rules, which trace back to the 1988 Basel I accord, there were three fundamental capital ratios: a total risk-based capital ratio, a Tier 1 risk-based capital ratio and a Tier 1 leverage ratio. To be deemed well capitalized, a bank must have a total risk-based capital ratio, a Tier 1 risk-based capital ratio and a Tier 1 leverage ratio of at least ten percent, six percent and five percent, respectively. Under the capital rules that applied in 2014, there was no Tier 1 leverage requirement for a holding company to be deemed well-capitalized.

The following are the New Capital Rules applicable to the Company and the Bank beginning January 1, 2015:

an increase in the minimum Tier 1 capital ratio from 4.00% to 6.00% of risk-weighted assets;

8

#### **Table of Contents**

a new category and a required 4.50% of risk-weighted assets ratio is established for common equity Tier 1 as a subset of Tier 1 capital limited to common equity;

a minimum non-risk-based leverage ratio is set at 4.00%;

changes in the permitted composition of Tier 1 capital to exclude trust preferred securities subject to certain grandfathering exceptions for organizations like CVB which were under \$15 billion in assets as of December 31, 2009, mortgage servicing rights and certain deferred tax assets and include unrealized gains and losses on available for sale debt and equity securities unless the organization opts out of including such unrealized gains and losses, which election the Company made in 2015;

the risk-weights of certain assets for purposes of calculating the risk-based capital ratios are changed for high volatility commercial real estate acquisition, development and construction loans, certain past due non-residential mortgage loans and certain mortgage-backed and other securities exposures; and

an additional capital conservation buffer of 2.5% of risk weighted assets above the regulatory minimum capital ratios, which will be phased in until 2019 beginning at 0.625% of risk-weighted assets for 2016 and must be met to avoid limitations on the ability of the Bank to pay dividends, repurchase shares or pay discretionary bonuses.

Management believes that, as of December 31, 2015, the Company and the Bank would meet all requirements under the New Capital Rules applicable to them on a fully phased-in basis if such requirements were currently in effect.

Including the capital conservation buffer of 2.5%, the New Capital Rules would result in the following minimum ratios to be considered well capitalized: (i) a Tier 1 capital ratio of 8.5%, (ii) a common equity Tier 1 capital ratio of 7.0%, and (iii) a total capital ratio of 10.5%. At December 31, 2015, the respective capital ratios of the Company and the Bank exceeded the minimum percentage requirements to be deemed well-capitalized for regulatory purposes. See Management s Discussion and Analysis of Financial Condition and Results of Operations Capital Resources.

While the New Capital Rules set higher regulatory capital standards for the Company and the Bank, bank regulators may also continue their past policies of expecting banks to maintain additional capital beyond the new minimum requirements. The implementation of the New Capital Rules or more stringent requirements to maintain higher levels of capital or to maintain higher levels of liquid assets could adversely impact the Company s net income and return on equity, restrict the ability to pay dividends or executive bonuses and require the raising of additional capital. See Management s Discussion and Analysis Capital Resources.

#### Prompt Corrective Action Provisions

The Federal Deposit Insurance Act requires the federal bank regulatory agencies to take prompt corrective action with respect to a depository institution if that institution does not meet certain capital adequacy standards, including requiring the prompt submission of an acceptable capital restoration plan. Depending on the bank s capital ratios, the agencies regulations define five categories in which an insured depository institution will be placed: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. At each successive lower capital category, an insured bank is subject to more restrictions, including restrictions on the bank s activities, operational practices or the ability to pay dividends or executive bonuses. Based upon its capital levels, a bank that is classified as well-capitalized, adequately capitalized, or undercapitalized may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition, or an unsafe or unsound practice, warrants such treatment.

The prompt corrective action standards were also changed as the New Capital Rules ratios became effective. Under the new standards, in order to be considered well-capitalized, the bank will be required to meet the new

common equity Tier 1 ratio of 6.5%, an increased Tier 1 ratio of 8% (increased from 6%), a total capital ratio of 10% (unchanged) and a leverage ratio of 5% (unchanged).

The federal banking agencies also may require banks and bank holding companies subject to enforcement actions to maintain capital ratios in excess of the minimum ratios otherwise required to be deemed well capitalized, in which case institutions may no longer be deemed to be well capitalized and may therefore be subject to certain restrictions such as taking brokered deposits.

Volcker Rule

In December 2013, the federal bank regulatory agencies adopted final rules that implement a part of the Dodd-Frank Act commonly referred to as the Volcker Rule. Under these rules and subject to certain exceptions, banking entities are restricted from engaging in activities that are considered proprietary trading and from sponsoring or investing in certain entities, including hedge or private equity funds that are considered covered funds. These rules became effective on April 1, 2014, although certain provisions are subject to delayed effectiveness under rules promulgated by the FRB. The Company and the Bank held no investment positions at December 31, 2015 which were subject to the final rule. Therefore, while these new rules may require us to conduct certain internal analysis and reporting to ensure continued compliance, they did not require any material changes in our operations or business.

#### **Bank Holding Company Regulation**

Bank holding companies and their subsidiaries are subject to significant regulation and restrictions by Federal and State laws and regulatory agencies, which may affect the cost of doing business, and may limit permissible activities and expansion or impact the competitive balance between banks and other financial services providers.

A wide range of requirements and restrictions are contained in both Federal and State banking laws, which together with implementing regulatory authority:

Require periodic reports and such additional reports of information as the Federal Reserve may require;

Require bank holding companies to meet or exceed increased levels of capital (See Capital Adequacy Requirements );

Require that bank holding companies serve as a source of financial and managerial strength to subsidiary banks and commit resources as necessary to support each subsidiary bank;

Limit of dividends payable to shareholders and restrict the ability of bank holding companies to obtain dividends or other distributions from their subsidiary banks. The Company s ability to pay dividends on both its common and preferred stock is subject to legal and regulatory restrictions. Substantially all of the Company s funds to pay dividends or to pay principal and interest on our debt obligations are derived from dividends paid by the Bank;

Require a bank holding company to terminate an activity or terminate control of or liquidate or divest certain subsidiaries, affiliates or investments if the Federal Reserve believes the activity or the control of the subsidiary or affiliate constitutes a significant risk to the financial safety, soundness or stability of any bank subsidiary;

Require the prior approval of senior executive officer or director changes and prohibit golden parachute payments, including change in control agreements, or new employment agreements with such payment terms, which are contingent upon termination if an institution is in troubled condition;

Regulate provisions of certain bank holding company debt, including the authority to impose interest ceilings and reserve requirements on such debt and require prior approval to purchase or redeem securities in certain situations;

10

Require prior approval for the acquisition of 5% or more of the voting stock of a bank or bank holding company by bank holding companies or other acquisitions and mergers with banks and consider certain competitive, management, financial, anti-money-laundering compliance, potential impact on U.S. financial stability or other factors in granting these approvals, in addition to similar California or other state banking agency approvals which may also be required;

Require prior notice and/or prior approval of the acquisition of control of a bank or a bank holding company by a shareholder or individuals acting in concert with ownership or control of 10% of the voting stock being a presumption of control.

Other Restrictions on the Company s Activities

Subject to prior notice or Federal Reserve approval, bank holding companies may generally engage in, or acquire shares of companies engaged in, activities determined by the Federal Reserve to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Bank holding companies which elect and retain—financial holding company—status pursuant to the Gramm-Leach-Bliley Act of 1999 (GLBA) may engage in these nonbanking activities and broader securities, insurance, merchant banking and other activities that are determined to be—financial in nature—or are incidental or complementary to activities that are financial in nature without prior Federal Reserve approval. Pursuant to GLBA and Dodd-Frank, in order to elect and retain financial holding company status, a bank holding company and all depository institution subsidiaries of a bank holding company must be considered well capitalized and well managed, and, except in limited circumstances, depository subsidiaries must be in satisfactory compliance with the Community Reinvestment Act (CRA), which requires banks to help meet the credit needs of the communities in which they operate. Failure to sustain compliance with these requirements or correct any non-compliance within a fixed time period could lead to divestiture of subsidiary banks or require all activities to conform to those permissible for a bank holding company. CVB has not elected financial holding company status and neither CVB nor the Bank has engaged in any activities determined by the Federal Reserve to be financial in nature or incidental or complementary to activities that are financial in nature.

CVB is also a bank holding company within the meaning of Section 3700 of the California Financial Code. Therefore, CVB and any of its subsidiaries are subject to examination by, and may be required to file reports with, the California Department of Business Oversight (DBO). DBO approvals may also be required for certain mergers and acquisitions.

Securities Exchange Act of 1934

CVB s common stock is publicly held and listed on the NASDAQ Stock Market ( NASDAQ ), and CVB is subject to the periodic reporting, information, proxy solicitation, insider trading, corporate governance and other requirements and restrictions of the Securities Exchange Act of 1934 and the regulations of the Securities and Exchange Commission ( SEC ) promulgated thereunder as well as listing requirements of NASDAQ.

Sarbanes-Oxley Act

The Company is subject to the accounting oversight and corporate governance requirements of the Sarbanes-Oxley Act of 2002, including, among other things, required executive certification of financial presentations, requirements for board audit committees and their members, and disclosure of controls and procedures and internal control over financial reporting.

#### **Bank Regulation**

As a California commercial bank whose deposits are insured by the FDIC, the Bank is subject to regulation, supervision, and regular examination by the DBO and by the FDIC, as the Bank sprimary Federal regulator, and

11

must additionally comply with certain applicable regulations of the Federal Reserve. Specific federal and state laws and regulations which are applicable to banks regulate, among other things, the scope of their business, their investments, their reserves against deposits, the timing of the availability of deposited funds, their activities relating to dividends, investments, loans, the nature and amount of and collateral for certain loans, servicing and foreclosing on loans, borrowings, capital requirements, certain check-clearing activities, branching, and mergers and acquisitions. California banks are also subject to statutes and regulations including Federal Reserve Regulation O and Federal Reserve Act Sections 23A and 23B and Regulation W, which restrict or limit loans or extensions of credit to insiders, including officers, directors, and principal shareholders, and loans or extension of credit by banks to affiliates or purchases of assets from affiliates, including parent bank holding companies, except pursuant to certain exceptions and only on terms and conditions at least as favorable to those prevailing for comparable transactions with unaffiliated parties.

Pursuant to the Federal Deposit Insurance Act (FDI Act ) and the California Financial Code, California state chartered commercial banks may generally engage in any activity permissible for national banks. Therefore, the Bank may form subsidiaries to engage in the many so-called closely related to banking or nonbanking activities commonly conducted by national banks in operating subsidiaries or in subsidiaries of bank holding companies. Further, California banks may conduct certain financial activities permitted under GLBA in a financial subsidiary to the same extent as may a national bank, provided the bank is and remains well-capitalized, well-managed and in satisfactory compliance with the CRA. The Bank currently has no financial subsidiaries.

#### FDIC and DBO Enforcement Authority

The federal and California regulatory structure gives the bank regulatory agencies extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of appropriate loan loss reserves for regulatory purposes. The regulatory agencies have adopted guidelines to assist in identifying and addressing potential safety and soundness concerns before an institution s capital becomes impaired. The guidelines establish operational and managerial standards generally relating to: (1) internal controls, information systems, and internal audit systems; (2) loan documentation; (3) credit underwriting; (4) interest-rate exposure; (5) asset growth and asset quality; and (6) compensation, fees, and benefits. Further, the regulatory agencies have adopted safety and soundness guidelines for asset quality and for evaluating and monitoring earnings to ensure that earnings are sufficient for the maintenance of adequate capital and reserves. If, as a result of an examination, the DBO or the FDIC should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity, or other aspects of the Bank s operations are unsatisfactory or that the Bank or its management is violating or has violated any law or regulation, the DBO and the FDIC, and separately the FDIC as insurer of the Bank s deposits, have residual authority to:

Require affirmative action to correct any conditions resulting from any violation or practice;

Direct an increase in capital and the maintenance of higher specific minimum capital ratios, which could preclude the Bank from being deemed well capitalized and restrict its ability to accept certain brokered deposits;

Restrict the Bank s growth geographically, by products and services, or by mergers and acquisitions, including bidding in FDIC receiverships for failed banks;

Enter into or issue informal or formal enforcement actions, including required Board resolutions, Matters Requiring Board Attention (MRBA), written agreements and consent or cease and desist orders or prompt corrective action orders to take corrective action and cease unsafe and unsound practices;

Require prior approval of senior executive officer or director changes; remove officers and directors and assess civil monetary penalties; and

Terminate FDIC insurance, revoke the charter and/or take possession of and close and liquidate the Bank or appoint the FDIC as receiver.

#### Deposit Insurance

The FDIC is an independent federal agency that insures deposits, up to prescribed statutory limits, of federally insured banks and savings institutions and safeguards the safety and soundness of the banking and savings industries. The FDIC insures our customer deposits through the DIF up to prescribed limits for each depositor. The Dodd-Frank Act revised the FDIC s DIF management authority by setting requirements for the Designated Reserve Ratio (the DIF balance divided by estimated insured deposits) and redefining the assessment base, which is used to calculate banks—quarterly assessments. The amount of FDIC assessments paid by each DIF member institution is based on its asset size and relative risk of default as measured by regulatory capital ratios and other supervisory factors. The FDIC may terminate a depository institution—s deposit insurance upon a finding that the institution—s financial condition is unsafe or unsound or that the institution has engaged in unsafe or unsound practices that pose a risk to the DIF or that may prejudice the interest of the bank—s depositors. The termination of deposit insurance for a bank would also result in the revocation of the bank—s charter by the DBO.

We are generally unable to control the amount of premiums that we are required to pay for FDIC insurance, which can be affected by the cost of bank failures to the FDIC among other factors. In October 2015, the FDIC published for comment a proposed rule that would enable the FDIC to reach a 1.35% DIF reserve ratio by September 30, 2020, as required by the Dodd-Frank Act. by imposing a surcharge on the quarterly assessments of depository institutions with total consolidated assets of \$10 billion or more, which could have potential impact on the bank s deposit insurance assessments in future years. Any future increases in FDIC insurance premiums may have a material and adverse effect on our earnings and could have a material adverse effect on the value of, or market for, our common stock.

#### Dividends

It is the Federal Reserve s policy that bank holding companies should generally pay dividends on common stock only out of income available over the past year, and only if prospective earnings retention is consistent with the organization s expected future needs and financial condition. It is also the Federal Reserve s policy that bank holding companies should not maintain dividend levels that undermine their ability to be a source of strength to its banking subsidiaries. The Federal Reserve also discourages dividend payment ratios that are at maximum allowable levels unless both asset quality and capital are very strong.

The Bank is a legal entity that is separate and distinct from its holding company. The Company is dependent on the performance of the Bank for funds which may be received as dividends from the Bank for use in the operation of the Company and the ability of the Company to pay dividends to shareholders. Future cash dividends by the Bank will also depend upon management s assessment of future capital requirements, contractual restrictions, and other factors. The new Capital Rules may restrict dividends by the Bank if the additional capital conservation buffer is not achieved. See Capital Adequacy Requirements .

The power of the board of directors of the Bank to declare a cash dividend to CVB is subject to California law, which restricts the amount available for cash dividends to the lesser of a bank s retained earnings or net income for its last three fiscal years (less any distributions to shareholders made during such period). Where the above test is not met, cash dividends may still be paid, with the prior approval of the DBO, in an amount not exceeding the greatest of (1) retained earnings of the bank; (2) the net income of the bank for its last fiscal year; or (3) the net income of the bank for its current fiscal year.

#### **Operations and Consumer Compliance Laws**

The Bank must comply with numerous federal and state anti-money laundering and consumer protection statutes and implementing regulations, including the USA PATRIOT Act of 2001, the Bank Secrecy Act, the Foreign Account Tax Compliance Act, the CRA, the Fair Debt Collection Practices Act, the Fair Credit Reporting Act, the Equal Credit Opportunity Act, the Truth in Lending Act, the Fair Housing Act, the Home

13

Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, the National Flood Insurance Act, the California Homeowner Bill of Rights and various federal and state privacy protection laws, including the Telephone Consumer Protection Act, CAN-SPAM Act. Noncompliance with any of these laws could subject the Bank to compliance enforcement actions as well as lawsuits and could also result in administrative penalties, including, fines and reimbursements. The Bank and the Company are also subject to federal and state laws prohibiting unfair or fraudulent business practices, untrue or misleading advertising and unfair competition.

These laws and regulations mandate certain disclosure and reporting requirements and regulate the manner in which financial institutions must deal with customers when taking deposits, making loans, servicing, collecting and foreclosure of loans, and providing other services. Failure to comply with these laws and regulations can subject the Bank and the Company to various penalties, including but not limited to enforcement actions, injunctions, fines or criminal penalties, punitive damages to consumers, and the loss of certain contractual rights.

The Bank received a Satisfactory rating in its most recent FDIC CRA performance evaluation, which measures how financial institutions support their communities in the areas of lending, investment and service.

Dodd-Frank provided for the creation of the Consumer Finance Protection Bureau ( CFPB ) as an independent entity within the Federal Reserve with broad rulemaking, supervisory and enforcement authority over consumer financial products and services, including deposit products, residential mortgages, home-equity loans and credit cards. The bureau s functions include investigating consumer complaints, conducting market research, rulemaking, supervising and examining bank consumer transactions, and enforcing rules related to consumer financial products and services. CFPB regulations and guidance apply to all financial institutions and banks with \$10 billion or more in assets are subject to examination by the CFPB. Banks with less than \$10 billion in assets, including the Bank, will continue to be examined for compliance by their primary federal banking agency.

In 2014, the CFPB adopted revisions to Regulation Z, which implement the Truth in Lending Act, pursuant to the Dodd-Frank Act, and apply to all consumer mortgages (except home equity lines of credit, timeshare plans, reverse mortgages, or temporary loans). The revisions mandate specific underwriting criteria for home loans in order for creditors to make a reasonable, good faith determination of a consumer s ability to repay and establish certain protections from liability under this requirement for qualified mortgages meeting certain standards. In general, a qualified mortgage is a mortgage loan without negative amortization, interest-only payments, balloon payments, or terms exceeding 30 years. In addition, to be a qualified mortgage the points and fees paid by a consumer cannot exceed 3% of the total loan amount. The Bank primarily makes non-qualified mortgages and continues to employ its best efforts to comply with the new TRID requirements.

#### Available Information

Reports filed with the SEC include our proxy statements, annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K. These reports and other information on file can be inspected and copied on official business days between 10:00 a.m. and 3:00 p.m. at the public reference facilities of the SEC on file at 100 F Street, N.E., Washington D.C., 20549. The public may obtain information on the operation of the public reference rooms by calling the SEC at 1-800-SEC-0330. The SEC maintains a website that contains the reports, proxy and information statements and other information we file with them. The address of the site is http://www.sec.gov. The Company also maintains an Internet website at http://www.cbbank.com. We make available, free of charge through our website, our Proxy Statement, Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and current Report on Form 8-K, and any amendment thereto, as soon as reasonably practicable after we file such reports with the SEC. None of the information contained in or hyperlinked from our website is incorporated into this Form 10-K.

14

#### Executive Officers of the Company

The following sets forth certain information regarding our five named executive officers, their positions and their ages.

#### **Executive Officers:**

Name	Position	Age
Christopher D. Myers	President and Chief Executive Officer of the Company and the Bank	53
Richard C. Thomas	Chief Financial Officer of the Company and Executive Vice President and Chief Financial	
	Officer of the Bank	67
James F. Dowd	Executive Vice President and Chief Credit Officer of the Bank	63
David A. Brager	Executive Vice President and Sales Division Manager of the Bank	48
David C. Harvey	Executive Vice President and Chief Operations Officer of the Bank	48

*Mr. Myers* assumed the position of President and Chief Executive Officer of the Company and the Bank on August 1, 2006. Prior to that, Mr. Myers served as Chairman of the Board and Chief Executive Officer of Mellon First Business Bank from 2004 to 2006. From 1996 to 2003, Mr. Myers held several management positions with Mellon First Business Bank, including Executive Vice President, Regional Vice President, and Vice President/Group Manager.

*Mr. Thomas* assumed the position of Chief Financial Officer of the Company and Executive Vice President and Chief Financial Officer of the Bank on March 1, 2011. Mr. Thomas initially joined the Bank as an Executive Vice President Finance and Accounting on December 13, 2010. Previously, Mr. Thomas served as Chief Risk Officer of Community Bank. From 1987 to 2009, he was an audit partner of Deloitte & Touche LLP.

*Mr. Dowd* assumed the position of Executive Vice President and Chief Credit Officer of the Bank on June 30, 2008. From 2006 to 2008, he served as Executive Vice President and Chief Credit Officer for Mellon First Business Bank. From 1991 to 2006, Mr. Dowd held several management positions with City National Bank, including Senior Vice President and Manager of Special Assets, Deputy Chief Credit Officer, and Interim Chief Credit Officer.

*Mr. Brager* assumed the position of Executive Vice President and Sales Division Manager of the Bank on November 22, 2010. From 2007 to 2010, he served as Senior Vice President and Regional Manager of the Central Valley Region for the Bank. From 2003 to 2007, he served as Senior Vice President and Manager of the Fresno Business Financial Center for the Bank. From 1997 to 2003, Mr. Brager held management positions with Westamerica Bank.

*Mr. Harvey* assumed the position of Executive Vice President and Chief Operations Officer of the Bank on December 31, 2009. From 2000 to 2008, he served as Senior Vice President and Operations Manager at Bank of the West. From 2008 to 2009 he served as Executive Vice President and Commercial and Treasury Services Manager at Bank of the West.

15

#### ITEM 1A. RISK FACTORS

Risk Factors That May Affect Future Results Together with the other information on the risks we face and our management of risk contained in this Annual Report or in our other SEC filings, the following presents significant risks which may affect us. Events or circumstances arising from one or more of these risks could adversely affect our business, financial condition, operating results and prospects and the value and price of our common stock could decline. The risks identified below are not intended to be a comprehensive list of all risks we face, and additional risks that we may currently view as not material may also impair our business operations and results.

#### Risk Relating to Recent Economic Conditions and Government Response Efforts

#### Economic and market conditions continue to be challenging for our industry

After suffering sharp declines in values during the 2008-2009 Recession, commercial and residential real estate prices have improved in most areas served by CBB. There are geographic regions that continue to have higher unemployment and more difficult economies where housing prices have not recovered from pre-recession levels, particularly in the Central Valley of California which is also an important geographic region for CBB. In areas that have not fully recovered, there continues to be delinquencies and foreclosure activities.

While general economic conditions in the United States, including in the employment markets, appear to have improved, the overall rate of economic growth, compared to prior periods of economic growth, for most of the markets and industries served by CBB, continues to be modest, and this in turn has generally resulted in more limited business expansion, revenue expansion and employment growth for CBB s customers and geographic markets. In addition, there continue to be widespread concerns over the stability of the financial markets and the economy, which have notably limited the expansion of lending by financial institutions to their customers beyond what otherwise would be expected. In addition, the banking industry has been impacted by increased regulatory oversight, a continuing low interest rate environment, declines in selected overseas markets and various geopolitical issues and conflicts.

The resulting economic pressure on consumers and businesses, the absence of sustained historical rates of economic growth, and the periodic lack of confidence in financial markets, may adversely affect our business, financial condition, results of operations and stock price. A worsening of any of these conditions would likely exacerbate the adverse effects of these market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events, or any downward turn in the economy:

The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of our borrowers to repay their loans. The level of uncertainty concerning economic conditions may adversely affect the accuracy of our estimates which may, in turn, impact the reliability of the process.

The Company s commercial, residential and consumer borrowers may be unable to make timely repayments of their loans, or the decrease in value of real estate collateral securing the payment of such loans could result in significant credit losses, increasing delinquencies, foreclosures and customer bankruptcies, any of which could have a material adverse effect on the Company s operating results.

A sustained environment of low interest rates would continue to cause lending margins to stay compressed, which in turn may limit our revenues and profitability.

The value of the portfolio of investment securities that we hold may be adversely affected by increasing interest rates and defaults by debtors.

Further disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations, may result in changes in applicable rates of interest, difficulty in accessing capital or an inability to borrow on favorable terms or at all from other financial institutions.

16

Increased competition among financial services companies due to expected further consolidation in the industry may adversely affect the Company s ability to market its products and services.

If economic conditions and the current outlook for interest rates do not continue to significantly improve, there can be no assurance that we will not experience an adverse effect, which may be material, on our business, financial condition and results of operations.

# U.S. and international financial markets and economic conditions could adversely affect our liquidity, results of operations and financial condition

As described in Business Economic Conditions, Government Policies, Legislation and Regulation, turmoil and downward economic trends have been particularly acute in the financial sector. Although the Company and the Bank exceed the minimum capital ratio requirements to be deemed well capitalized and have not suffered any significant liquidity issues as a result of these events, the cost and availability of funds may be adversely affected by illiquid credit markets and the demand for our products and services may decline as our borrowers and customers continue to realize the impact of slower than customary economic growth, after-effects of the previous recession and ongoing underemployment of the workforce. In view of the concentration of our operations and the collateral securing our loan portfolio in Central and Southern California, we may be particularly susceptible to adverse economic conditions in the state of California, where our business is concentrated. In addition, adverse economic conditions may exacerbate our exposure to credit risk and adversely affect the ability of borrowers to perform, and thereby, adversely affect our liquidity, financial condition, results or operations and profitability.

# We may be required to make additional provisions for credit losses and charge-off additional loans in the future, which could adversely affect our results of operations

For the year ended December 31, 2015, we recorded a \$5.6 million loan loss provision recapture, charge-offs of \$1.0 million, and recoveries of \$6.0 million. As of December 31, 2015, we had \$2.7 billion in commercial real estate loans, \$68.6 million in construction loans and \$233.9 million in single-family residential mortgages. Although the U.S. economy appears to have emerged from a period of severe recession followed by slower than normal growth, business activity and real estate values continue to grow more slowly than in past economic recoveries, and may not recover fully or could again decline from current levels, and this in turn could affect the ability of our loan customers to service their debts, including those customers whose loans are secured by commercial or residential real estate. This, in turn, could result in loan charge-offs and provisions for credit losses in the future, which could have a material adverse effect on our financial condition, net income and capital. In addition, the Federal Reserve Board and other government officials have expressed concerns about banks concentration in commercial real estate lending and the ability of commercial real estate borrowers to perform pursuant to the terms of their loans.

#### Volatility in commodity prices may adversely affect our results of operations

As of December 31, 2015, approximately 7.6% of our total gross loan portfolio was comprised of dairy & livestock and agribusiness loans. Recent volatility in certain commodity prices, including milk prices, could adversely impact the ability of those to whom we have made dairy & livestock and agribusiness loans to perform under the terms of their borrowing arrangements with us.

#### Risks Related to Our Market and Business

#### Our allowance for loan losses may not be appropriate to cover actual losses

A significant source of risk arises from the possibility that we could sustain losses because borrowers, guarantors, and related parties may fail to perform in accordance with the terms of their loans and leases. The underwriting and credit monitoring policies and procedures that we have adopted to address this risk may not

17

prevent unexpected losses that could have a material adverse effect on our business, financial condition, results of operations and cash flows. We maintain an allowance for loan losses to provide for loan and lease defaults and non-performance. The allowance is also appropriately increased for new loan growth. While we believe that our allowance for loan losses is appropriate to cover inherent losses, we cannot assure you that we will not increase the allowance for loan losses further or that regulators will not require us to increase this allowance.

#### Liquidity risk could impair our ability to fund operations and jeopardize our financial condition

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a material adverse effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or adverse regulatory action against us. Our ability to acquire deposits or borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry as a whole. Many if not all of these same factors could also significantly raise the cost of deposits to our Company and/or to the banking industry in general. This in turn could negatively affect the amount of interest we pay on our interest-bearing liabilities, which could have an adverse impact on our interest rate spread and profitability.

#### The actions and commercial soundness of other financial institutions could affect our ability to engage in routine funding transactions

Financial service institutions are interrelated as a result of trading, clearing, counterparty or other relationships. We have exposure to different industries and counterparties, and execute transactions with various counterparties in the financial industry, including brokers and dealers, commercial banks, investment banks, mutual funds, and other institutional clients. Defaults by financial services institutions, even rumors or questions about one or more financial institutions or the financial services industry in general, could lead to market wide liquidity problems and further, could lead to losses or defaults by the Company or other institutions. Many of these transactions expose us to credit risk in the event of default of the applicable counterparty or client. In addition, our credit risk may increase when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due to us. Any such losses could materially and adversely affect our consolidated financial statements.

# Our loan portfolio is predominantly secured by real estate and thus we have a higher degree of risk from a downturn in our real estate markets

A renewed downturn in our real estate markets could hurt our business because many of our loans are secured by real estate. Real estate values and real estate markets are generally affected by changes in national, regional or local economic conditions, fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies, and acts of nature, such as earthquakes, prolonged drought and disasters particular to California. Substantially all of our real estate collateral is located in the state of California. If real estate values, including values of land held for development, should again start to decline, the value of real estate collateral securing our loans could be significantly reduced. Our ability to recover on defaulted loans by foreclosing and selling the real estate collateral would then be diminished and we would be more likely to suffer losses on defaulted loans. Commercial real estate loans typically involve large balances to single borrowers or a group of related borrowers. Since payments on these loans are often dependent on the successful operation or management of the properties, as well as the business and financial condition of the borrower(s), repayment of such loans may be subject to adverse conditions in the real estate market, adverse economic conditions or changes in applicable government regulations.

Additional risks associated with our real estate construction loan portfolio include failure of developers and/or contractors to complete construction on a timely basis or at all, market deterioration during construction, cost overruns and failure to sell or lease the security underlying the construction loans so as to generate the cash flow anticipated by our borrower.

18

A decline in the economy may cause renewed declines in real estate values and increases in unemployment, which may result in higher than expected loan delinquencies or problem assets, a decline in demand for our products and services, or a lack of growth or decrease in deposits, which may cause us to incur losses, adversely affect our capital or hurt our business.

#### Our commercial real estate loan portfolio exposes us to risks that may be greater than the risks related to our other loans

Federal and state banking regulators are examining commercial real estate lending activity with heightened scrutiny and may require banks with higher levels of commercial real estate loans to implement more stringent underwriting, internal controls, risk management policies and portfolio stress testing, as well as possibly higher levels of allowances for losses and capital levels as a result of commercial real estate lending growth and exposures. Because a significant portion of our loan portfolio is comprised of commercial real estate loans, the banking regulators may require us to maintain higher levels of capital than we would otherwise be expected to maintain, which could limit our ability to leverage our capital and have a material adverse effect on our business, financial condition, results of operations and prospects.

#### We are exposed to risk of environmental liabilities with respect to properties to which we take title

In the course of our business, we may foreclose and take title to real estate, and could be subject to environmental liabilities with respect to these properties. While we will take steps to mitigate this risk, we may be held liable to a governmental entity or to third parties for property damage, personal injury, investigation and clean-up costs incurred by these parties in connection with environmental contamination, or we may be required to investigate or clean-up hazardous or toxic substances, or chemical releases at one or more properties. The costs associated with investigation or remediation activities could be substantial. In addition, while there are certain statutory protections afforded lenders who take title to property through foreclosure on a loan, if we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. If we become subject to significant environmental liabilities, our business, financial condition, results of operations and prospects could be adversely affected.

#### We may experience goodwill impairment

If our estimates of segment fair value change due to changes in our businesses or other factors, we may determine that impairment charges on goodwill recorded as a result of acquisitions are necessary. Estimates of fair value are determined based on a complex model using cash flows, the fair value of our Company as determined by our stock price, and company comparisons. If management sestimates of future cash flows are inaccurate, fair value determined could be inaccurate and impairment may not be recognized in a timely manner. If the fair value of the Company declines, we may need to recognize goodwill impairment in the future which would have a material adverse effect on our results of operations and capital levels.

#### Our business is subject to interest rate risk and variations in interest rates may negatively affect our financial performance

A substantial portion of our income is derived from the differential or spread between the interest earned on loans, securities and other interest-earning assets, and the interest paid on deposits, borrowings and other interest-bearing liabilities. Because of the differences in the maturities and repricing characteristics of our interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities. At December 31, 2015 our balance sheet was matched with asset sensitive bias over a two-year horizon assuming no balance sheet growth, and as a result, our net interest margin tends to expand in a rising interest rate environment and decrease in a declining interest rate environment. Accordingly, fluctuations in interest rates could adversely affect our interest rate spread and, in turn, our profitability. In addition, loan origination volumes are affected by market interest rates. Rising interest rates, generally, are associated with a lower volume of loan originations

19

while lower interest rates are usually associated with higher loan originations. Conversely, in rising interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may increase. In addition, in a rising interest rate environment, we may need to accelerate the pace of rate increases on our deposit accounts as compared to the pace of future increases in short-term market rates. Accordingly, changes in levels of market interest rates could materially and adversely affect our net interest spread, asset quality, as well as loan origination and prepayment volume.

We are subject to extensive government regulation that could limit or restrict our activities, which, in turn, may hamper our ability to increase our assets and earnings

Our operations are subject to extensive regulation by federal, state and local governmental authorities and we are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of our operations. Similarly, the lending, credit and deposit products we offer are subject to broad oversight and regulation. Because our business is highly regulated, the laws, rules, regulations and supervisory guidance and policies applicable to us are subject to regular modification and change. Perennially, various laws, rules and regulations are proposed, which, if adopted, could impact our operations by making compliance much more difficult or expensive, restricting our ability to originate or sell loans or further restricting the amount of interest or other charges or fees earned on loans or other products. Current and future legal and regulatory requirements, restrictions and regulations, including those imposed under Dodd-Frank, may adversely impact our profitability and may have a material and adverse effect on our business, financial condition, and results of operations, may require us to invest significant management attention and resources to evaluate and make any changes required by the legislation and accompanying rules, and may make it more difficult for us to attract and retain qualified executive officers and employees. The implementation of certain final Dodd-Frank rules is delayed or phased in over several years; therefore, as yet we cannot definitively assess what may be the short or longer term specific or aggregate effect of the full implementation of Dodd-Frank on us.

# We face a risk of noncompliance and enforcement action with the Bank Secrecy Act and other anti-money laundering statutes and regulations

The Bank Secrecy Act, the USA PATRIOT Act of 2001, and other laws and regulations require financial institutions, among other duties, to institute and maintain an effective anti-money laundering program and file suspicious activity and currency transaction reports as appropriate. The federal Financial Crimes Enforcement Network is authorized to impose significant civil money penalties for violations of those requirements and has recently engaged in coordinated enforcement efforts with the individual federal banking regulators, as well as the U.S. Department of Justice, Drug Enforcement Administration, and Internal Revenue Service. We are also subject to scrutiny of compliance with the rules enforced by the Office of Foreign Assets Control and compliance with the Foreign Corrupt Practices Act. If our policies, procedures and systems are deemed deficient, we would be subject to liability, including fines and regulatory actions, which may include restrictions on our ability to pay dividends and the necessity to obtain regulatory approvals to proceed with certain aspects of our business plan. Failure to maintain and implement adequate programs to combat money laundering and terrorist financing could also have serious reputational consequences for us. Any of these results could materially and adversely affect our business, financial condition and results of operations.

#### New mortgage regulations may adversely impact our business

Revisions made pursuant to Dodd-Frank to Regulation Z, which implements the Truth in Lending Act (TILA), effective in January 2014, apply to all consumer mortgages (except home equity lines of credit, timeshare plans, reverse mortgages, or temporary loans), and mandate specific underwriting criteria and ability to repay requirements for home loans. This may impact our offering and underwriting of single family residential loans in our residential mortgage lending operation and could have a resulting unknown effect on potential delinquencies. In addition, the relatively uniform requirements may make it difficult for regional and community banks to compete against the larger national banks for single family residential loan originations.

20

The impact of new capital rules will impose enhanced capital adequacy requirements on us and may materially affect our operations

We will be subject to more stringent capital requirements. Pursuant to Dodd-Frank and to implement for U.S. banking institutions the principles of the international Basel III standards, the federal banking agencies have adopted a new set of rules on minimum leverage and risk-based capital that will apply to both insured banks and their holding companies. These regulations were issued in July 2013, and will be phased in, for the Bank and the Company, over a period of five years, beginning in 2015. The new capital rules, among other things:

impose more restrictive eligibility requirements for Tier 1 and Tier 2 capital;

introduce a new category of capital, called Common Equity Tier 1 capital, which must be at least 4.5 percent of risk-based assets, net of regulatory deductions, and a capital conservation buffer of an additional 2.5 percent of common equity to risk-weighted assets, raising the target minimum common equity ratio to 7 percent;

increase the minimum Tier 1 capital ratio to 8.5 percent inclusive of the capital conservation buffer;

increase the minimum total capital ratio to 10.5 percent inclusive of the capital conservation buffer; and

introduce a non-risk adjusted Tier 1 leverage ratio of 3 percent, based on a measure of total exposure rather than total assets, and new liquidity standards.

The full implementation of the new capital rule may adversely affect our ability to pay dividends, or require us to reduce business levels or raise capital, including in ways that may adversely affect our business, liquidity, financial condition and results of operations.

The new Basel III-based capital standards could limit our ability to pay dividends or make stock repurchases and our ability to compensate our executives with discretionary bonuses. Under the new capital standards, if our Common Equity Tier 1 Capital does not include a newly required capital conservation buffer, we will be prohibited from making distributions to our stockholders. The capital conservation buffer requirement, which is measured in addition to the minimum Common Equity Tier 1 capital of 4.5%, will be phased in over four years, starting at 0.625% for 2016, and rising to 2.5% for 2019 and subsequent years. Additionally, under the new capital standards, if our Common Equity Tier 1 Capital does not include the newly required capital conservation buffer, we will also be prohibited from paying discretionary bonuses to our executive employees. This may affect our ability to attract or retain employees, or alter the nature of the compensation arrangements that we may enter into with them.

#### Failure to manage our growth may adversely affect our performance

Our financial performance and profitability depend on our ability to manage past and possible future growth. Future acquisitions and our continued growth may present operating, integration, regulatory, management and other issues that could have a material adverse effect on our business, financial condition, results of operations and cash flows.

The occurrence of fraudulent activity, breaches or failures of our information security controls or cybersecurity-related incidents could have a material adverse effect on our business, financial condition and results of operations

As a financial institution, we are susceptible to fraudulent activity, information security breaches and cybersecurity-related incidents that may be committed against us or our clients, which may result in financial losses or increased costs to us or our clients, disclosure or misuse of our information or our client information, misappropriation of assets, privacy breaches against our clients, litigation, or damage to our reputation. Such fraudulent activity may take many forms, including check fraud, electronic fraud, wire fraud, on-line banking, phishing, social engineering and other dishonest acts. Information security breaches and cybersecurity-related

21

incidents may include fraudulent or unauthorized access to systems used by us or our clients, denial or degradation of service attacks, and malware or other cyber-attacks. In recent periods, there continues to be a rise in electronic fraudulent activity, security breaches and cyber-attacks within the financial services industry, especially in the commercial banking sector due to cyber criminals targeting commercial bank accounts. Consistent with industry trends, we have also experienced an increase in attempted electronic fraudulent activity, security breaches and cybersecurity-related incidents in recent periods. Moreover, in recent periods, several large corporations, including financial institutions and retail companies, have suffered major data breaches, in some cases exposing not only confidential and proprietary corporate information, but also sensitive financial and other personal information of their customers and employees and subjecting them to potential fraudulent activity. Some of our clients may have been affected by these breaches, which increase their risks of identity theft, credit card fraud and other fraudulent activity that could involve their accounts with us.

Information pertaining to us and our clients is maintained, and transactions are executed, on the networks and systems of ours, our clients and certain of our third party providers, such as our online banking or core systems. The secure maintenance and transmission of confidential information, as well as execution of transactions over these systems, are essential to protect us and our clients against fraud and security breaches and to maintain our clients—confidence. Breaches of information security also may occur, and in infrequent, incidental, cases have occurred, through intentional or unintentional acts by those having access to our systems or our clients—or counterparties—confidential information, including employees. In addition, increases in criminal activity levels and sophistication, advances in computer capabilities, new discoveries, vulnerabilities in third-party technologies (including browsers and operating systems) or other developments could result in a compromise or breach of the technology, processes and controls that we use to prevent fraudulent transactions and to protect data about us, our clients and underlying transactions, as well as the technology used by our clients to access our systems. Although we have developed, and continue to invest in, systems and processes that are designed to detect and prevent security breaches and cyber-attacks and periodically test our security, our inability to anticipate, or failure to adequately mitigate, breaches of security could result in: losses to us or our clients; our loss of business and/or clients; damage to our reputation; the incurrence of additional expenses; disruption to our business; our inability to grow our online services or other businesses; additional regulatory scrutiny or penalties; or our exposure to civil litigation and possible financial liability any of which could have a material adverse effect on our business, financial condition and results of operations.

More generally, publicized information concerning security and cyber-related problems could inhibit the use or growth of electronic or web-based applications or solutions as a means of conducting commercial transactions. Such publicity may also cause damage to our reputation as a financial institution. As a result, our business, financial condition and results of operations could be adversely affected.

#### Our business is exposed to the risk of changes in technology

The rapid pace of technology changes and the impact of such changes on financial services generally and on our Company specifically could impact our cost structure and our competitive position with our customers. Salient although not exclusive examples of such developments are the rapid movement by customers and some competitor financial institutions to web-based services, mobile banking and cloud computing. Because of our relatively smaller size and limited resources, our Company has typically followed rather than lead such developments and the adoption of such applications by larger institutions and technology providers, and we are reliant on legacy systems and software that may not be as efficient or adaptable as those utilized by competitors. Our failure or inability to anticipate, plan for or implement technology change could adversely affect our competitive position, financial condition and profitability.

#### Our controls and procedures could fail or be circumvented

Management regularly reviews and updates our internal controls, disclosure controls and procedures and corporate governance policies and procedures. Any system of controls, however well designed and operated, is

22

based in part on certain assumptions and on the conduct of individuals, and can provide only reasonable, but not absolute, assurances of the effectiveness of these systems and controls, and that the objectives of these controls have been met. Any failure or circumvention of our controls and procedures, and any failure to comply with regulations related to controls and procedures could adversely affect our business, results of operations and financial condition.

Failure to maintain effective internal control over financial reporting or disclosure controls and procedures could adversely affect our ability to report our financial condition and results of operations accurately and on a timely basis

A failure to maintain effective internal control over financial reporting or disclosure controls and procedures could adversely affect our ability to report our financial results accurately and on a timely basis, which could result in a loss of investor confidence in our financial reporting or adversely affect our access to sources of liquidity. Furthermore, because of the inherent limitations of any system of internal control over financial reporting, including the possibility of human error, the circumvention or overriding of controls and fraud, even effective internal controls may not prevent or detect all misstatements.

Income that we recognized and continue to recognize in connection with our 2009 FDIC-assisted San Joaquin Bank acquisition may be non-recurring or finite in duration

Through the acquisition of San Joaquin Bank, we acquired approximately \$673.1 million of assets and assumed \$660.9 million of liabilities. The San Joaquin Bank acquisition was accounted for under the purchase method of accounting and we recorded an after-tax bargain purchase gain totaling \$12.3 million as a result of the acquisition. This gain was included as a component of other operating income on our statement of earnings for 2009. The amount of the gain was equal to the amount by which the fair value of assets purchased exceeded the fair value of liabilities. The bargain purchase gain resulting from the acquisition was a one-time gain that is not expected to be repeated in future periods. The loss sharing agreement for commercial loans expired October 16, 2014. At December 31, 2015, the remaining discount associated with the SJB loans approximated \$3.9 million.

Our decisions regarding the fair value of assets acquired could be different than initially estimated, which could materially and adversely affect our business, financial condition, results of operations, and future prospects

In business combinations, we acquire significant portfolios of loans that are marked to their estimated fair value, there is no assurance that the acquired loans will not suffer deterioration in value. The fluctuations in national, regional and local economic conditions, including those related to local residential, commercial real estate and construction markets, may increase the level of charge-offs in the loan portfolio that we acquire and correspondingly reduce our net income. These fluctuations are not predictable, cannot be controlled and may have a material adverse impact on our operations and financial condition, even if other favorable events occur.

We face strong competition from financial services companies and other companies that offer banking services

We conduct most of our operations in the state of California. The banking and financial services businesses in the state of California are highly competitive and increased competition in our primary market area may adversely impact the level of our loans and deposits. Ultimately, we may not be able to compete successfully against current and future competitors. These competitors include national banks, regional banks and other community banks. We also face competition from many other types of financial institutions, including savings and loan associations, finance companies, brokerage firms, insurance companies, credit unions, mortgage companies and other financial intermediaries. In particular, our competitors include major financial companies whose greater resources may afford them a marketplace advantage by enabling them to offer products at lower costs, maintain numerous locations, and mount extensive promotional and advertising campaigns. Areas of

competition include interest rates for loans and deposits, efforts to obtain loan and deposit customers and a range in quality of products and services provided, including new technology driven products and services. If we are unable to attract and retain banking customers, we may be unable to continue our loan growth and level of deposits.

We rely on communications, information, operating and financial control systems technology from third-party service providers, and we may suffer an interruption in those systems

We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology, including our internet banking services and data processing systems. Any failure or interruption of these services or systems or breaches in the security of these systems could result in failures or interruptions in our customer relationship management, the Bank s reputation, general ledger, deposit, servicing and/or loan origination systems. The occurrence of any failures or interruptions may require us to identify alternative sources of such services, which may result in increased costs or other consequences that in turn could have an adverse effect on our business.

We are dependent on key personnel and the loss of one or more of those key personnel may materially and adversely affect our prospects

Competition for qualified employees and personnel in the banking industry is intense and there are a limited number of qualified persons with knowledge of, and experience in, the California community banking industry. The process of recruiting personnel with the combination of skills and attributes required to carry out our strategies is often lengthy. In addition, legislation and regulations which impose restrictions on executive compensation may make it more difficult for us to retain and recruit key personnel. Our success depends to a significant degree upon our ability to attract and retain qualified management, loan origination, finance, administrative, risk management, marketing and technical personnel and upon the continued contributions of our management and personnel. In particular, our success has been and continues to be highly dependent upon the abilities of key executives, including our President and Chief Executive Officer, and certain other employees. In addition, our success has been and continues to be highly dependent upon the services of our directors, some of whom may be considering retirement, and we may not be able to identify and attract suitable candidates to replace such directors.

#### Managing reputational risk is important to attracting and maintaining customers, investors and employees

Threats to our reputation can come from many sources, including adverse sentiment about financial institutions generally, unethical practices, employee misconduct or fraud, failure to deliver minimum standards of service or quality, compliance deficiencies, government investigations, litigation, and questionable or fraudulent activities of our customers. We have policies and procedures in place to protect our reputation and promote ethical conduct, but these policies and procedures may not be fully effective. Negative publicity regarding our business, employees, or customers, with or without merit, may result in the loss of customers, investors and employees, costly litigation, a decline in revenues and increased governmental scrutiny and regulation.

We are subject to legal and litigation risk, including a consolidated class action lawsuit and a similar state law derivative action, and wage-hour employment litigation, which could adversely affect us

Because our Company is extensively regulated by a variety of federal and state agencies, and because we are subject to a wide range of business, consumer and employment laws and regulations at the federal, state and local levels, we are at risk of governmental investigations and lawsuits as well as claims and litigation from private parties. We are from time to time involved in disputes with and claims from investors, customers, government agencies, vendors, employees and other business parties, and such disputes and claims may result in litigation or settlements, any one of which or in the aggregate could have an adverse impact on the Company s

operating flexibility, employee relations, financial condition or results of operations, as a result of the costs of any judgment, the terms of any settlement and/or the expenses incurred in defending the applicable claim.

A federal securities class action lawsuit was filed against us and certain of our officers, a state law derivative action was filed in the name of the Company against our directors, and a purported class action lawsuit alleging federal and state wage-hour violations has been filed against CBB. See Item 3 Legal Proceedings below.

We are unable, at this time, to estimate our potential liability in these matters, but we may be required to pay judgments, settlements or other penalties and incur other costs and expenses in connection with any one or more of these lawsuits, which in turn could have a material adverse effect on our business, results of operations and financial condition. In addition, responding to requests for information in connection with discovery demanded by the plaintiffs in any of these lawsuits may be costly and divert internal resources away from managing our business. See Item 3 Legal Proceedings below.

#### Federal and state laws and regulations may restrict our ability to pay dividends

The ability of the Bank to pay dividends to the Company and of the Company to pay dividends to its shareholders is limited by applicable federal and California law and regulations. See Business Regulation and Supervision and Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Cash Flow.

#### The price of our common stock may be volatile or may decline

The trading price of our common stock may fluctuate widely as a result of a number of factors, many of which are outside our control. In addition, the stock market is subject to fluctuations in its share prices and trading volumes that affect the market prices of the shares of many companies. These specific and broad market fluctuations could adversely affect the market price of our common stock. Among the factors that could affect our stock price are:

actual or anticipated fluctuations in our operating results and financial condition;
changes in revenue or earnings estimates or publication of research reports and recommendations by financial analysts;
credit events or losses;
failure to meet analysts revenue or earnings estimates;
speculation in the press or investment community;
strategic actions by us or our competitors, such as acquisitions or restructurings;
actions or trades by institutional shareholders or other large shareholders;
our capital position;

Table of Contents 34

fluctuations in the stock price and operating results of our competitors;

actions by hedge funds, short term investors, activist shareholders or shareholder representative organizations;

general market conditions and, in particular, developments related to market conditions for the financial services industry;

proposed or adopted regulatory changes or developments;

anticipated or pending investigations, proceedings or litigation that involve or affect the Company and/or the Bank; or

25

domestic and international economic factors, whether related or unrelated to the Company s performance.

The stock market and, in particular, the market for financial institution stocks, has experienced significant volatility in recent years. The market price of our common stock and the trading volume in our common stock may fluctuate and cause significant price variations to occur. The trading price of the shares of our common stock and the value of our other securities will depend on many factors, which may change from time to time, including, without limitation, our financial condition, performance, creditworthiness and prospects, future sales of our equity or equity related securities, and other factors identified above in Cautionary Note Regarding Forward-Looking Statement. The capital and credit markets have been experiencing volatility and disruption for more than five years. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers underlying financial strength. A significant decline in our stock price could result in substantial losses for individual shareholders and could lead to costly and disruptive securities litigation. Extensive sales by large shareholders could also exert sustained downward pressure on our stock price.

#### Anti-takeover provisions and federal law may limit the ability of another party to acquire us, which could cause our stock price to decline

Various provisions of our articles of incorporation and by-laws and certain other actions we have taken could delay or prevent a third-party from acquiring us, even if doing so might be beneficial to our shareholders. The Bank Holding Company Act of 1956, as amended, and the Change in Bank Control Act of 1978, as amended, together with federal regulations, require that, depending on the particular circumstances, regulatory approval and/or appropriate regulatory filings may be required from either or all the Federal Reserve, the FDIC, the DBO prior to any person or entity acquiring control (as defined in the applicable regulations) of a state non-member bank, such as the Bank. These provisions may prevent a merger or acquisition that would be attractive to shareholders and could limit the price investors would be willing to pay in the future for our common stock

#### Changes in stock market prices could reduce fee income from our brokerage, asset management and investment advisory businesses

We earn substantial wealth management fee income for managing assets for our clients and also providing brokerage and investment advisory services. Because investment management and advisory fees are often based on the value of assets under management, a fall in the market prices of those assets could reduce our fee income. Changes in stock market prices could affect the trading activity of investors, reducing commissions and other fees we earn from our brokerage business.

#### CVB is a holding company and depends on the Bank for dividends, distributions and other payments

CVB is a legal entity separate and distinct from the Bank. Our principal source of cash flow, including cash flow to pay dividends to our shareholders is dividends from the Bank. CVB sability to pay dividends to our stockholders is substantially dependent upon the Bank sability to pay dividends to CVB. Federal and state law imposes limits on the ability of the Bank to pay dividends and make other distributions and payments. If the Bank is unable to meet regulatory requirements to pay dividends or make other distributions to CVB, CVB will be unable to pay dividends to its shareholders.

#### We may face other risks

From time to time, we detail other risks with respect to our business and/or financial results in our filings with the SEC.

26

For further discussion on additional areas of risk, see Item 7. Management s Discussion and Analysis of Financial Condition and the Results of Operations Risk Management.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### ITEM 2. PROPERTIES

The principal executive offices of the Company and the Bank are located in Ontario, California, and are owned by the Company.

As of December 31, 2015, the Bank occupied a total of 51 premises consisting of (i) 48 Business Financial and Commercial Banking Centers (Centers) of which one Center is located at our Corporate Headquarters, (ii) a Corporate Headquarters and 2 operations/administrative centers, and (iii) a storage facility. We own 13 of these locations and the remaining properties are leased under various agreements with expiration dates ranging from 2016 through 2026, some with lease renewal options that could extend certain leases through 2036. All properties are located in Southern and Central California.

As of December 31, 2015, our consolidated investment in premises and equipment, net of accumulated depreciation and amortization totaled \$31.4 million. Our total occupancy expense, exclusive of furniture and equipment expense, for the year ended December 31, 2015, was \$11.1 million. We believe that our existing facilities are adequate for our present purposes. The Company believes that if necessary, it could secure suitable alternative facilities on similar terms without adversely affecting operations. For additional information concerning properties, see Note 10 *Premises and Equipment* of the Notes to the consolidated financial statements included in this report. See Item 8 *Financial Statements and Supplemental Data*.

### ITEM 3. LEGAL PROCEEDINGS

Certain lawsuits and claims arising in the ordinary course of business have been filed or are pending against us or our affiliates, including but not limited to actions involving employment, wage-hour and labor law claims, lender liability claims, trust and estate administration claims, and consumer and privacy claims, some of which may be styled as class action or representative cases. Where appropriate, we establish reserves in accordance with FASB guidance over loss contingencies (ASC 450). The outcome of litigation and other legal and regulatory matters is inherently uncertain, however, and it is possible that one or more of the legal or regulatory matters currently pending or threatened could have a material adverse effect on our liquidity, consolidated financial position, and/or results of operations. As of December 31, 2015, the Company does not have any litigation reserves.

The Company is involved in the following legal actions and complaints which we currently believe could be material to us.

A purported shareholder class action complaint was filed against the Company on August 23, 2010, in an action captioned Lloyd v. CVB Financial Corp., et al., Case No. CV 10-06256- MMM, in the United States District Court for the Central District of California. Along with the Company, Christopher D. Myers (our President and Chief Executive Officer) and Edward J. Biebrich, Jr. (our former Chief Financial Officer) were also named as defendants. On September 14, 2010, a second purported shareholder class action complaint was filed against the Company, in an action originally captioned Englund v. CVB Financial Corp., et al., Case No. CV 10-06815-RGK, in the United States District Court for the Central District of California. The Englund complaint named the same defendants as the Lloyd complaint and made allegations substantially similar to those included in the Lloyd complaint. On January 21, 2011, the District Court consolidated the two actions for all purposes under the Lloyd action, now captioned as Case No. CV 10-06256-MMM (PJWx). At the same time, the

### **Table of Contents**

District Court also appointed the Jacksonville Police and Fire Pension Fund (the Jacksonville Fund ) as lead plaintiff in the consolidated action and approved the Jacksonville Fund selection of lead counsel for the plaintiffs in the consolidated action.

On March 7, 2011, the Jacksonville Fund filed a consolidated complaint naming the same defendants and alleging violations by all defendants of Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder and violations by the individual defendants of Section 20(a) of the Exchange Act. The consolidated complaint alleges that defendants, among other things, misrepresented and failed to disclose conditions adversely affecting the Company throughout the purported class period, which is alleged to be between October 21, 2009 and August 9, 2010. Specifically, defendants are alleged to have violated applicable accounting rules and to have made misrepresentations in connection with the Company s allowance for loan loss methodology, loan underwriting guidelines, methodology for grading loans, and the process for making provisions for loan losses. The consolidated complaint sought compensatory damages and other relief in favor of the purported class.

Following the filing by each side of various motions and briefs, and a hearing on August 29, 2011, the District Court issued a ruling on January 12, 2012, granting defendants motion to dismiss the consolidated complaint, but the ruling provided the plaintiffs with leave to file an amended complaint within 45 days of the date of the order. On February 27, 2012, the plaintiffs filed a first amended complaint against the same defendants, and, following filings by both sides and another hearing on June 4, 2012, the District Court issued a ruling on August 21, 2012, granting defendants motion to dismiss the first amended complaint, but providing the plaintiffs with leave to file another amended complaint within 30 days of this ruling. On September 20, 2012, the plaintiffs filed a second amended complaint against the same defendants, the Company filed its third motion to dismiss on October 25, 2012, and following another hearing on February 25, 2013, the District Court issued an order dismissing the plaintiffs complaint for the third time on May 9, 2013, which became a final, appealable order on September 30, 2013.

On October 24, 2013, the plaintiffs filed a notice of appeal of the District Court s final order of dismissal with the U.S. Court of Appeals for the Ninth Circuit. Following the filing of appellate briefs by the respective parties, the Court of Appeals conducted a hearing and oral argument in the case on December 10, 2015. On February 1, 2016, subsequent to the end of the reporting period covered by this Form 10-K, the Court of Appeals issued its decision in the case. This decision affirmed the district court s decision in part, reversed it in part and remanded the case for further proceedings in the District Court. Upon remand to the District Court, we expect to undertake discovery and motion practice with respect to the remaining claims of the plaintiffs which survived the appeal.

The Company intends to continue to vigorously contest and defend the plaintiff s allegations with respect to the remaining claims in this case.

On February 28, 2011, a purported and related shareholder derivative complaint was filed in an action captioned Sanderson v. Borba, et al., Case No. CIVRS1102119, in California State Superior Court in San Bernardino County. The complaint named as defendants the members of our board of directors and also referred to unnamed defendants allegedly responsible for the conduct alleged. The Company was included as a nominal defendant. The complaint alleged breaches of fiduciary duties, abuse of control, gross mismanagement and corporate waste. Specifically, the complaint alleged, among other things, that defendants engaged in accounting manipulations in order to falsely portray the Company s financial results in connection with its commercial real estate loan portfolio. Plaintiff sought compensatory and exemplary damages to be paid by the defendants and awarded to the Company, as well as other relief.

On June 20, 2011, defendants filed a demurrer requesting dismissal of the derivative complaint. Following the filing by each side of additional motions, over the succeeding four year period, the parties filed repeated notices to postpone the Court s hearing on the defendants demurrer, pending resolution of the consolidated

28

federal securities shareholder class action complaint. However, on January 18, 2016, subsequent to the end of the reporting period covered by this Form 10-K, the Court signed a Minute Order agreeing to the parties joint stipulation to dismiss the shareholder derivative action complaint without prejudice.

A former employee and service manager filed a complaint against the Company, on December 29, 2014, in an action entitled Glenda Morgan v. Citizens Business Bank, et al., Case No. BC568004, in the Superior Court for Los Angeles County, individually and on behalf of the Company s branch-based employees and managers who are classified as exempt under California and federal employment laws. The case is styled as a putative class action lawsuit and alleges, among other things, that (i) the Company misclassified certain employees and managers as exempt employees, (ii) the Company violated California s wage and hour, overtime, meal break and rest break rules and regulations, (iii) certain employees did not receive proper expense reimbursements, (iv) the Company did not maintain accurate and complete payroll records, and (v) the Company engaged in unfair business practices. On February 11, 2015, the same law firm representing Morgan filed a second complaint, entitled Jessica Osuna v. Citizens Business Bank, et al., Case No. CIVDS1501781, in the Superior Court for San Bernardino County, alleging wage and hour claims on behalf of the Company s non-exempt hourly employees. On April 6, 2015, these two cases were consolidated in a first amended complaint under the rubric of the Morgan case in Los Angeles County Superior Court. The first amended complaint seeks class certification, the appointment of the plaintiffs as class representatives, and an unspecified amount of damages and penalties.

On May 11, 2015, the Company filed its answer to the first amended complaint denying all allegations regarding the plaintiffs—claims and asserting various defenses. The parties are currently engaged in discovery, and briefing by the parties in connection with the class certification motion is not expected to commence until at least the summer of 2016. The Company intends to vigorously contest both (x) the allegations that the case should be certified as one or more class or representative actions as well as (y) the substantive merits of any consolidated lawsuit in the event that it is permitted to proceed.

We establish accruals for specific legal proceedings when it is considered probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Our accruals for loss contingencies are reviewed quarterly and adjusted as additional information becomes available. We disclose the amount accrued if material or if such disclosure is necessary for our financial statements to not be misleading. If a loss is not both probable and reasonably estimable, or if an exposure to loss exists in excess of the amount previously accrued, we assess whether there is at least a reasonable possibility that a loss, or additional loss, may have been incurred, and we adjust our disclosures accordingly. Because the outcomes of the federal securities class action appeal and the consolidated wage-hour class action case summarized above are uncertain, we cannot predict any range of loss or even if any loss is probable related to these two actions. We do not presently believe that the ultimate resolution of any of the foregoing matters will have a material adverse effect on the Company s results of operations, financial condition, or cash flows. However, the results of these matters cannot be predicted with certainty, and an unfavorable resolution of one or more of these matters could have a material adverse effect on our results of operations, financial condition, or cash flows.

ITEM 4. *MINE SAFETY DISCLOSURES* Not applicable.

29

#### PART II

# ITEM 5. MARKET FOR THE REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the NASDAQ Global Select National Market under the symbol CVBF. The following table presents the high and low sales prices and dividend information for our common stock during each quarter for the past two years. The Company had approximately 106,372,382 shares of common stock outstanding with 1,462 registered shareholders of record as of February 17, 2016, respectively. Refer to the section entitled Information about the Annual Meeting and Voting of our definitive Proxy Statement to be filed pursuant to Regulation 14A within 120 days after the end of the last fiscal year.

Quarter			
Ended	High	Low	Cash Dividends Declared
12/31/2015	\$18.77	\$15.82	\$0.12
9/30/2015	\$18.37	\$15.30	\$0.12
6/30/2015	\$18.11	\$15.45	\$0.12
3/31/2015	\$16.21	\$14.53	\$0.12
12/31/2014	\$16.47	\$13.35	\$0.10
9/30/2014	\$16.50	\$14.35	\$0.10
6/30/2014	\$16.42	\$13.77	\$0.10
3/31/2014	\$17.08	\$14.23	\$0.10

For information on the statutory and regulatory limitations on the ability of the Company to pay dividends to its shareholders and on the Bank to pay dividends to the Company, see Item 1. Business-Regulation and Supervision Dividends and Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Cash Flow.

### **Issuer Purchases of Equity Securities**

On July 16, 2008, our Board of Directors approved a program to repurchase up to 10,000,000 shares of our common stock (such number will not be adjusted for stock splits, stock dividends, and the like) in the open market or in privately negotiated transactions, at times and at prices considered appropriate by us, depending upon prevailing market conditions and other corporate and legal considerations. There is no expiration date for our current stock repurchase program. There were no issuer repurchases of the Company s common stock as part of its repurchase program in the fourth quarter of the year ended December 31, 2015. As of December 31, 2015, there were 7,420,678 shares remaining to be purchased.

#### **Performance Graph**

The following Performance Graph and related information shall not be deemed soliciting material or be filed with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933 or Securities Exchange Act of 1934, each as amended, except to the extent that the Company specifically incorporates it by reference into such filing.

The following graph compares the yearly percentage change in CVB Financial Corp. s cumulative total shareholder return (stock price appreciation plus reinvested dividends) on common stock (i) the cumulative total return of the Nasdaq Composite Index; and (ii) a published index comprised by Morningstar (formerly Hemscott, Inc.) of banks and bank holding companies in the Pacific region (the peer group line depicted below). The graph assumes an initial investment of \$100 on December 31, 2010, and reinvestment of dividends through December 31, 2015. Points on the graph represent the performance as of the last business day of each of the years indicated. The graph is not necessarily indicative of future price performance.

### ASSUMES \$100 INVESTED ON DECEMBER 31, 2010

### ASSUMES DIVIDEND REINVESTED

### FISCAL YEAR ENDING DECEMBER 31, 2015

Company/Market/Peer Group	12/31/2010	12/31/2011	12/31/2012	12/31/2013	12/31/2014	12/31/2015
CVB Financial Corp.	\$ 100.00	\$ 119.38	\$ 128.60	\$ 217.34	\$ 209.23	\$ 227.32
NASDAQ Composite	\$ 100.00	\$ 100.53	\$ 116.92	\$ 166.19	\$ 188.78	\$ 199.95
Peer Group Index	\$ 100.00	\$ 89.62	\$ 107.38	\$ 166.84	\$ 171.59	\$ 182.87

Source: Research Data Group, Inc., www.researchdatagroup.com

### ITEM 6. SELECTED FINANCIAL DATA

The following table reflects selected financial information at and for the five years ended December 31. Throughout the past five years, the Company has acquired other banks. This may affect the comparability of the data.

		At or For the Year Ended December 31,								
		2015		At or For 1 2014	the Y		embe	*		2011
		2015				2013		2012		2011
Interest income	\$	261,513	\$	252,903	ousanc \$	ls, except per sh 232,773	are a \$	262,222	\$	269,720
Interest expense	φ	8,571	φ	16,389	φ	16,507	φ	25,272	ψ	35,039
interest expense		0,371		10,369		10,507		23,212		33,039
Net interest income		252,942		236,514		216,266		236,950		234,681
(Recapture of) provision for loan losses		(5,600)		(16,100)		(16,750)				7,068
Noninterest income		33,483		36,412		25,287		15,903		34.216
Noninterest expense		140,659		126.229		114,028		138,160		141,025
Noninterest expense		140,039		120,229		114,026		136,100		141,023
Earnings before income taxes		151,366		162,797		144,275		114,693		120,804
Income taxes		52,221		58,776		48,667		37,413		39,071
NET EARNINGS	\$	99,145	\$	104,021	\$	95,608	\$	77,280	\$	81,733
	_		_		_		_		_	
Basic earnings per common share	\$	0.93	\$	0.98	\$	0.91	\$	0.74	\$	0.77
Diluted earnings per common share	\$	0.93	\$	0.98	\$	0.91	\$	0.74	\$	0.77
Diffued carnings per common share	φ	0.93	Ψ	0.90	φ	0.91	ψ	0.74	φ	0.77
Cash dividends declared per common share	\$	0.480	\$	0.400	\$	0.385	\$	0.340	\$	0.340
Cash dividends declared per common share	Ψ	0.400	Ψ	0.400	Ψ	0.505	Ψ	0.540	Ψ	0.540
Cash dividends declared on common shares	\$	51,040	\$	42,356	\$	40,469	\$	35,642	\$	35,805
Dividend pay-out ratio (1)		51.48%		40.72%		42.33%		46.12%		43.81%
Weighted average common shares:										
Basic		105,715,247	1	05,239,421	1	04,729,184		104,418,905	1	05,142,650
Diluted		106,192,472	1	05,759,523	1	.05,126,303		104,657,610	1	05,222,566
Common Stock Data:										
Common shares outstanding at year end		106,384,982		05,893,216		05,370,170		104,889,586		04,482,271
Book value per share	\$	8.68	\$	8.29	\$	7.33	\$	7.28	\$	6.84
Financial Position:	_		_		_				_	
Assets	\$	7,671,200	\$	7,377,920	\$	6,664,967	\$	6,363,364	\$	6,482,915
Investment securities available-for-sale		2,368,646		3,137,158		2,663,642		2,449,387		2,201,526
Investment securities held-to-maturity		850,989		1,528		1,777		2,050		2,383
Net loans, excluding PCI loans (2)		3,867,941		3,630,875		3,310,681		3,159,872		3,125,763
Net PCI loans (3) Deposits		89,840 5,917,260		126,367		160,315 4,890,631		195,215		256,869
*				5,604,658				4,773,987 698,178		4,604,548 958,032
Borrowings Junior subordinated debentures		736,704 25,774		809,106 25,774		911,457 25,774		67,012		115,055
Stockholders equity		923,399		878,109		771,887		762,970		714,814
Equity-to-assets ratio (4)		12.04%		11.90%		11.58%		11.99%		11.03%
Financial Performance:		12.0470		11.50%		11.56 //		11.77/0		11.0370
Return on beginning equity		11.29%		13.48%		12.53%		10.81%		12.69%
Return on average equity (ROE)		10.87%		12.50%		12.34%		10.31%		12.00%
Return on average assets (ROA)		1.31%		1.45%		1.48%		1.19%		1.26%
Net interest margin, tax-equivalent (TE) (5)		3.62%		3.62%		3.71%		4.06%		4.04%
Efficiency ratio (6)		49.11%		46.25%		47.21%		54.64%		52.45%
Noninterest expense to average assets		1.86%		1.77%		1.77%		2.13%		2.17%
Credit Quality (excluding PCI loans):										
Allowance for loan losses	\$	59,156	\$	59,825	\$	75,235	\$	92,441	\$	93,964
Allowance/gross loans		1.51%		1.62%		2.22%		2.84%		2.92%
Total nonaccrual loans	\$	21,019	\$	32,186	\$	39,954	\$	57,997	\$	62,672
Nonaccrual loans/gross loans, net of deferred loan fees		0.54%		0.87%		1.18%		1.78%		1.95%
Allowance/nonaccrual loans		281.44%		185.87%		188.30%		159.39%		149.93%

Net (recoveries), charge offs	\$ (4,931)	\$ (690)	\$ 456	\$ 1,523	\$ 18,363
Net (recoveries), charge offs/average loans	-0.13%	-0.02%	0.01%	0.05%	0.57%
Regulatory Capital Ratios:					
Company:					
Leverage ratio	11.22%	10.86%	11.30%	11.50%	11.19%
Common equity Tier 1 risk-based capital ratio	16.49%	N/A	N/A	N/A	N/A
Tier 1 risk-based capital ratio	16.98%	16.99%	17.83%	18.23%	17.79%
Total risk-based capital ratio	18.23%	18.24%	19.09%	19.49%	19.05%
Bank:					
Leverage ratio	11.11%	10.77%	11.20%	11.21%	10.92%
Common equity Tier 1 risk-based capital ratio	16.81%	N/A	N/A	N/A	N/A
Tier 1 risk-based capital ratio	16.81%	16.85%	17.67%	17.77%	17.36%
Total risk-based capital ratio	18.06%	18.11%	18.93%	19.03%	18.63%

- (1) Dividends declared on common stock divided by net earnings.
- (2) Net loans, excluding purchase credit impaired ( PCI ) loans.
- (3) Excludes loans held-for-sale. PCI loans are those loans acquired from SJB and previously covered by a loss sharing agreement with the FDIC.
- (4) Stockholders equity divided by total assets.
- (5) Net interest income (TE) divided by average interest-earning assets.
- (6) Noninterest expense divided by net interest income before provision for loan losses plus noninterest income. Also refer to Noninterest Expense and Efficiency Ratio Reconciliation (non-GAAP) under *Analysis of the Results of Operations* of Item 7 of this Form 10-K.

32

#### ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the results of operations, financial condition, liquidity, and capital resources of CVB Financial Corp. and its wholly owned subsidiary. This information is intended to facilitate the understanding and assessment of significant changes and trends related to our financial condition and the results of our operations. This discussion and analysis should be read in conjunction with this Annual Report on Form 10-K, and the audited consolidated financial statements and accompanying notes presented elsewhere in this report.

### CRITICAL ACCOUNTING POLICIES

The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and are essential to understanding Management s Discussion and Analysis of Financial Condition and Results of Operations. The following is a summary of the more judgmental and complex accounting estimates and principles. In each area, we have identified the variables most important in the estimation process. We have used the best information available to make the necessary estimates to value the related assets and liabilities. Actual performance that differs from our estimates and future changes in the key variables could change future valuations and impact the results of operations.

Allowance for Loan Losses (ALLL) Arriving at an appropriate level of allowance for loan losses involves a high degree of judgment. Our allowance for loan losses provides for probable losses based upon evaluations of known and inherent risks in the loan and lease portfolio. The determination of the balance in the allowance for loan losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in our judgment, is appropriate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The provision for loan losses is charged to expense. For a full discussion of our methodology of assessing the adequacy of the allowance for loan losses, see Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operation Risk Management and Note 3 Summary of Significant Accounting Policies and Note 7 Loans and Lease Finance Receivables and Allowance for Loan Losses of our consolidated financial statements presented elsewhere in this report.

Investment Securities The Company classifies as held-to-maturity (HTM) those debt securities that the Company has the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale (AFS). Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized gains and losses being included in current earnings. Available-for-sale securities are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders—equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the estimated terms of the securities. For mortgage-backed securities (MBS), the amortization or accretion is based on estimated average lives of the securities. The lives of these securities can fluctuate based on the amount of prepayments received on the underlying collateral of the securities. The Company—s investment in the Federal Home Loan Bank of San Francisco (FHLB) stock is carried at cost.

33

### **Table of Contents**

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment ( OTTI ). Other-than-temporary impairment on investment securities is not recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. Otherwise, the portion of the total impairment that is attributable to the credit loss would be recorded in earnings, and the remaining difference between the debt security s amortized cost and its fair value would be included in other comprehensive income.

Goodwill and Goodwill Impairment Goodwill resulting from business combinations prior to January 1, 2009, represents the excess of the purchase price over the fair value of the net assets of the businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interest in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually, or more frequently if events and circumstances exists that indicate that a goodwill impairment test should be performed.

Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheets. Based on the Company s annual impairment test, there was zero recorded impairment as of December 31, 2015.

Other intangible assets consist of core deposit intangible assets arising from business combinations and are amortized using an accelerated method over their estimated useful lives.

Purchase Credit Impaired Loans Purchase credit impaired (PCI) loans are those loans that we acquired in the San Joaquin Bank (SJB) acquisition for which we were covered for reimbursement for a substantial portion of any future losses under the terms of the Federal Deposit Insurance Corporation (FDIC) loss sharing agreement. We account for PCI loans under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (acquired impaired loan accounting) when (i) we acquire loans deemed to be impaired when there is evidence of credit deterioration since their origination and it is probable at the date of acquisition that we would be unable to collect all contractually required payments and (ii) as a general policy election for non-impaired loans that we acquire in a distressed bank acquisition. Acquired impaired loans are accounted for individually or in pools of loans based on common risk characteristics. The excess of the loan s or pool s scheduled contractual principal and interest payments over all cash flows expected at acquisition is the nonaccretable difference. The remaining amount, representing the excess of the loan s cash flows expected to be collected over the fair value is the accretable yield (accreted into interest income over the remaining life of the loan or pool). Refer to Note 6 Acquired SJB Assets and FDIC Loss Sharing Asset for PCI loans by type.

Use of Fair Value We use fair value measurements to record fair value adjustments to certain financial instruments and to determine fair value disclosures. Investment securities available-for-sale and interest-rate swaps are financial instruments recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other financial assets on a non-recurring basis, such as impaired loans and other real estate owned (OREO), goodwill, and other intangible assets. These non-recurring fair value adjustments typically involve application of lower-of-cost-or-market accounting or write-downs of individual assets. Further, we include in Note 20 Fair Value Information of the consolidated financial statements information about the extent to which fair value is used to measure assets and liabilities, the valuation methodologies used and its impact to earnings. Additionally, for financial instruments not recorded at fair value we disclose the estimate of their fair value.

Stock-Based Compensation Consistent with the provisions of ASC 718, Stock Compensation, we recognize expense for the grant date fair value of stock options and restricted shares issued to employees, officers and non-employee directors over the their requisite service periods (generally the vesting period). The service periods may be subject to performance conditions.

34

### **Table of Contents**

At December 31, 2015, the Company had three stock-based employee compensation plans. The Company accounts for stock compensation using the modified prospective method. Under this method, awards that are granted, modified, or settled after December 31, 2005, are measured at fair value as of the grant date with compensation costs recognized over the vesting period on a straight-lined basis. Also under this method, unvested stock awards as of January 1, 2006 are recognized over the remaining service period with no change in historical reported earnings.

The fair value of each stock option grant is estimated as of the grant date using the Black-Scholes option-pricing model. Management assumptions used at the time of grant impact the fair value of the option calculated under the Black-Scholes option-pricing model, and ultimately, the expense that will be recognized over the life of the option.

The grant date fair value of restricted stock awards is measured at the fair value of the Company s common stock as if the restricted share was vested and issued on the date of grant.

For complete discussion and disclosure of other accounting policies see Note 3 Summary of Significant Accounting Policies of the Company s consolidated financial statements presented elsewhere in this report.

### **OVERVIEW**

On October 14, 2015, we announced that we have entered into a merger agreement with County Commerce Bank ( CCB ), pursuant to which CCB will merge into Citizens Business Bank upon closing of the transaction. CCB is headquartered in Ventura County with total assets of approximately \$250 million. This acquisition extends our geographic footprint northward into the central coast of California. The acquisition is scheduled to close in the first quarter of 2016.

The Company opened a new Commercial Banking Center in Santa Barbara, CA in January 2016. This follows recent strategic moves into the Central Coast area, which included a new location in Oxnard in March 2015 and the announced merger agreement with County Commerce Bank in October 2015.

For the year ended December 31, 2015, we reported net earnings of \$99.1 million, compared with \$104.0 million for 2014, a decrease of \$4.9 million, or 4.69%. Diluted earnings per share were \$0.93 per share for the year ended December 31, 2015, compared to \$0.98 per share for 2014. Pre-tax earnings for 2015 included a \$5.6 million loan loss provision recapture compared to \$16.1 million for the same period of 2014, and debt termination expense of \$13.9 million as a result of the redemption of \$200 million of 4.52% fixed rate debt from the FHLB on February 23, 2015. Net interest income for 2015 was positively impacted by a year-over-year decrease of \$8.1 million in interest expense for borrowings as a result of the repayment of the FHLB fixed rate debt.

At December 31, 2015, total assets of \$7.67 billion increased \$293.3 million, or 3.98%, from total assets of \$7.38 billion at December 31, 2014. Interest-earning assets totaled \$7.29 billion at December 31, 2015, an increase of \$271.2 million, or 3.86%, when compared with total interest-earning assets of \$7.02 billion at December 31, 2014. The increase in interest-earning assets was primarily due to a \$199.9 million increase in total loans and an \$80.9 million increase in total investment securities. This was partially offset by a \$7.4 million decrease in interest-earning balances due from the Federal Reserve and a \$7.8 million decrease in FHLB stock.

Total investment securities were \$3.22 billion at December 31, 2015, an increase of \$80.9 million from \$3.14 billion at December 31, 2014.

During the third quarter of 2015, we transferred investment securities from our AFS security portfolio to HTM. Transfers of securities into the HTM category from the AFS category are transferred at fair value at the

35

### **Table of Contents**

date of transfer. The fair value of these securities at the date of transfer was \$898.6 million. The unrealized holding gain or loss at the date of transfer is retained in accumulated other comprehensive income and in the carrying value of the held-to-maturity securities. The net unrealized holding gain at the date of transfer was \$3.9 million after-tax and will continue to be reported in accumulated other comprehensive income (AOCI) and amortized over the remaining life of the securities as a yield adjustment. At December 31, 2015, investment securities HTM totaled \$851.0 million. The after-tax unrealized gain reported in AOCI on investment securities HTM was \$3.0 million at December 31, 2015.

At December 31, 2015, investment securities AFS totaled \$2.37 billion, inclusive of a pre-tax unrealized gain of \$30.9 million.

Total loans and leases, net of deferred fees and discount, of \$4.02 billion at December 31, 2015, increased by \$199.9 million, or 5.24%, from \$3.82 billion at December 31, 2014. The \$199.9 million increase in loans was principally due to increases of \$127.8 million in commercial real estate loans, \$37.0 million in commercial and industrial loans, \$28.6 million in SFR mortgage loans, \$22.9 million in dairy & livestock and agribusiness loans, and \$13.4 million in construction loans. This growth was partially offset by decreases of \$28.1 million in SBA loans, \$3.7 million in municipal lease finance receivables, and \$1.5 million in consumer loans.

Noninterest-bearing deposits were \$3.25 billion at December 31, 2015, an increase of \$383.8 million, or 13.39%, compared to \$2.87 billion at December 31, 2014. At December 31, 2015, noninterest-bearing deposits were 54.93% of total deposits, compared to 51.14% at December 31, 2014. Our average cost of total deposits was 9 basis points for 2015 and 2014.

At December 31, 2015 and 2014, we had \$46.0 million in short-term borrowings.

At December 31, 2015, we had \$25.8 million of junior subordinated debentures, unchanged from December 31, 2014.

The allowance for loan losses totaled \$59.2 million at December 31, 2015, compared to \$59.8 million at December 31, 2014. The allowance for loan losses was reduced by \$5.6 million in 2015, offset by net recoveries of \$5.0 million. This compares with a \$16.1 million recapture of loan loss provision for 2014. The allowance for loan losses was 1.51% and 1.62% of total loans and leases outstanding, excluding PCI loans, at December 31, 2015 and December 31, 2014, respectively.

Our capital ratios under the revised capital framework referred to as Basel III remain well-above regulatory standards. As of December 31, 2015, the Company s Tier 1 leverage capital ratio totaled 11.22%, our common equity Tier 1 ratio totaled 16.49%, our Tier 1 risk-based capital ratio totaled 16.98%, and our total risk-based capital ratio totaled 18.23%. Refer to our *Analysis of Financial Condition-Capital Resources* for discussion of the new capital rules which were effective beginning with the first quarter ended March 31, 2015.

36

### ANALYSIS OF THE RESULTS OF OPERATIONS

### Financial Performance

							Variance						
		For the Yea	ar En	ded Decemb	er 3	1,		2015				2014	
		2015		2014		2013		\$	%	,		\$	%
				(Dol	lars i	in thousands, e	ехсер	ot per share a	mounts	5)			
Net interest income	\$ 2	252,942	\$	236,514	\$	216,266	\$	16,428	6	.95%	\$	20,248	9.36%
Recapture of provision for loan													
losses		5,600		16,100		16,750		(10,500)	-65	.22%		(650)	-3.88%
Noninterest income		33,483		36,412		25,287		(2,929)	-8	.04%		11,125	43.99%
Noninterest expense	(1	140,659)(1)	(	126,229)	(	(114,028)		(14,430)	11	.43%	(	12,201)	10.70%
Income taxes		(52,221)		(58,776)		(48,667)		6,555	-11	.15%	(	10,109)	20.77%
Net earnings	\$	99,145	\$	104,021	\$	95,608	\$	(4,876)	-4	.69%	\$	8,413	8.80%
8.		,	•	- ,-		,		( )/				-,	
Earnings per common share:													
Basic	\$	0.93	\$	0.98	\$	0.91	\$	(0.05)			\$	0.07	
Diluted	\$	0.93	\$	0.98	\$	0.91	\$	(0.05)			\$	0.07	
Return on average assets		1.31%(1)		1.45%		1.48%		-0.14%				-0.03%	
Return on average shareholders		` '											
equity		10.87%(1)		12.50%		12.34%		-1.63%				0.16%	
Efficiency ratio		49.11%( <b>1</b> )		46.25%		47.21%		2.86%				-0.96%	
Noninterest expense to average		, ,											
assets		1.86%(1)		1.77%		1.77%		0.09%				0.00%	

### (1) Includes \$13.9 million debt termination expense

### Noninterest Expense and Efficiency Ratio Reconciliation (Non-GAAP)

We use certain non-GAAP financial measures to provide supplemental information regarding our performance. Noninterest expense for the year ended December 31, 2015 included a debt termination expense of \$13.9 million. We believe that presenting the efficiency ratio, and the ratio of noninterest expense to average assets, excluding the impact of debt termination expense, provides additional clarity to the users of financial statements regarding core financial performance. The Company did not incur debt termination expense during the years ended December 31, 2014 and 2013.

	2015	For the Year Ended Decem 2014 (Dollars in thousands	2013
Net interest income	\$ 252,942	\$ 236,514	\$ 216,266
Noninterest income	33,483	36,412	25,287
Noninterest expense	140,659	126,229	114,028
Less: debt termination expense	(13,870)		
Adjusted noninterest expense	\$ 126,789	\$ 126,229	\$ 114,028
Efficiency ratio	49.11%	6 46.25%	47.21%
Adjusted efficiency ratio	44.27%	6 46.25%	47.21%
Adjusted noninterest expense	\$ 126,789	\$ 126,229	\$ 114,028
Average assets	7,565,056	7,150,017	6,440,221
Adjusted noninterest expense to average assets	1.68%	6 1.77%	1.77%

### Income and Expense Related to Acquired SJB Assets

The following table summarizes the components of income and expense related to SJB assets excluding normal accretion of interest income on PCI loans for the periods indicated.

	For the Y	ear Ended De	cember 31,
	2015	2014	2013
	(D	ollars in thousa	nds)
Interest income			
Interest income-accretion	\$ 4,032	\$ 5,825	\$ 12,856
Noninterest income			
Decrease in FDIC loss sharing asset	(902)	(3,591)	(12,860)
Net gain on sale of OREO	3	579	372
Noninterest expense			
Legal and professional	(79)	(162)	(405)
OREO write-down		(65)	(415)
OREO expenses		(54)	(58)
Other expenses (appraisals, etc.)	(6)	(132)	(196)
•			
Net income (loss) before income tax (expense) benefit related to SJB assets	\$ 3,048	\$ 2,400	\$ (706)

Income and expense related to PCI loans include accretion of the difference between the carrying amount of the PCI loans and their expected cash flows, net decrease in the FDIC loss sharing asset as well as the other noninterest income and noninterest expenses related to SJB assets.

### 2015 Compared to 2014

The discount accretion of \$4.0 million in 2015, recognized as part of interest income from PCI loans, decreased \$1.8 million, compared to \$5.8 million in 2014. The net decrease in the FDIC loss sharing asset was \$902,000 for 2015, compared to a net decrease of \$3.6 million for 2014.

### 2014 Compared to 2013

The discount accretion of \$5.8 million in 2014, recognized as part of interest income from PCI loans, decreased \$7.0 million, compared to \$12.9 million in 2013. This decrease was reduced by the changes in the FDIC loss sharing asset, a net decrease of \$3.6 million for 2014, compared to a net decrease of \$12.9 million for 2013.

### Net Interest Income

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (interest-earning assets) and the interest paid on deposits and borrowed

### **Table of Contents**

funds (interest-bearing liabilities). Net interest margin is the taxable-equivalent (TE) of net interest income as a percentage of average interest-earning assets for the period. The level of interest rates and the volume and mix of interest-earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest spread is the yield on average interest earning assets minus the cost of average interest-bearing liabilities. Our net interest income, interest spread, and net interest margin are sensitive to general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, and the strength of the international, national and state economies, in general, and more specifically, the local economies in which we conduct business. Our ability to manage net interest income during changing interest rate environments will have a significant impact on our overall performance. We manage net interest income through affecting changes in the mix of interest-earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to interest-earning assets, and in the growth and maturity of earning assets. See Item 7

Management s Discussion and Analysis of Financial Condition and Results of Operations Asset/Liability and Market Risk Management Interest Rate Sensitivity Management and Asset and Liability Maturity/Repricing GAP included herein.

39

The table below presents the interest rate spread, net interest margin and the composition of average interest-earning assets and average interest-bearing liabilities by category for the periods indicated, including the changes in average balance, composition, and average yield/rate between these respective periods.

### **Interest-Earning Assets and Interest-Bearing Liabilities**

		2015	I	For the Year E	anded Decem	ber 31,		2013	
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest in thousands	Yield/ Rate	Average Balance	Interest	Yield/ Rate
INTEREST-EARNING ASSETS				(Botters	in monsumus	,			
Investment securities (1)									
Available-for-sale securities:									
Taxable	\$ 2,339,849	\$ 48,854	2.08%	\$ 2,341,487	\$ 47,301	2.03%	\$ 1,852,756	\$ 28,186	1.53%
Tax-advantaged	397,440	14,336	4.95%	578,594	20,913	4.95%	611,003	22,025	4.94%
Held-to-maturity securities:	271,110	- 1,220		2.0,22	,,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.2.7,0.00	,	
Taxable	223,780	4,451	1.97%	1,640	164	10.00%	1,885	188	9.97%
Tax-advantaged	135,419	4,567	4.55%	,-			,		
Investment in FHLB stock	20,497	2,774(4)	13.35%	27,347	2,130	7.68%	45,734	2,033	4.45%
Federal funds sold and interest-earning	20,.,,	2,771(1)	10.00 %	27,5 . 7	2,120	710070	10,70	2,000	11.10 /0
deposits with other institutions	276,459	868	0.31%	222,929	776	0.35%	157,372	710	0.45%
Loans held-for-sale	270,139	000	0.5170	90	770	0.5570	28	1	3.57%
Loans (2)	3,788,008	181,631	4.79%	3,608,858	175,794	4.87%	3,412,472	166,774	4.89%
Yield adjustment to interest income from	3,700,000	101,031	7.17/0	3,000,030	173,774	7.07/0	3,712,772	100,774	7.07/0
discount accretion on PCI loans	(5,875)	4,032		(10,138)	5,825		(18,785)	12,856	
discount accretion on FCI loans	(3,673)	4,032		(10,136)	3,623		(10,703)	12,630	
Total interest-earning assets	7,175,577	261,513	3.74%	6,770,807	252,903	3.86%	6,062,465	232,773	3.98%
Total noninterest-earning assets	389,479			379,210			377,756		
Total assets	\$ 7,565,056			\$ 7,150,017			\$ 6,440,221		
INTEREST-BEARING LIABILITIES									
Savings deposits (3)	\$ 1,998,601	3,849	0.19%	\$ 1,886,743	3,692	0.20%	\$ 1,652,313	3,543	0.21%
Time deposits	735,045	1,417	0.19%	713,813	1,285	0.18%	698,905	1,344	0.19%
1	•	ĺ		ĺ	,		ĺ	ĺ	
T-t-1 interest bessins demosite	2722646	5.200	0.100/	2 (00 55(	4.077	0.100/	2 251 210	4 007	0.210/
Total interest-bearing deposits FHLB advances and other borrowings	2,733,646	5,266 3,305	0.19%	2,600,556	4,977	0.19% 1.33%	2,351,218	4,887	0.21%
FILD advances and other borrowings	684,386	3,303	0.48%	845,686	11,412	1.55%	786,520	11,620	1.48%
Interest-bearing liabilities	3,418,032	8,571	0.25%	3,446,242	16,389	0.47%	3,137,738	16,507	0.53%
Noninterest-bearing deposits	3,159,989			2,802,490			2,452,689		
Other liabilities	74,997			69,258			75,018		
Stockholders equity	912,038			832,027			774,776		
Total liabilities and stockholders equity	\$ 7,565,056			\$ 7,150,017			\$ 6,440,221		
Net interest income		\$ 252,942			\$ 236,514			\$ 216,266	
Net interest income excluding discount on PCI loans		\$ 248,910			\$ 230,689			\$ 203,410	
Net interest spread tax equivalent			3.49%			3.39%			3.45%
Net interest spread tax equivalent excludi PCI discount	ng		3.43%			3.29%			3.23%
Net interest margin			3.52%			3.50%			3.58%
Net interest margin tax equivalent			3.62%			3.62%			3.71%
			3.56%			3.52%			3.49%

Net interest margin tax equivalent excluding PCI discount			
Net interest margin excluding loan fees	3.47%	3.45%	3.52%
Net interest margin excluding loan fees tax			
equivalent	3.56%	3.57%	3.66%

- (1) Non tax-equivalent (TE) rate was 2.38%, 2.35% and 2.06% for the years ended December 31, 2015, 2014 and 2013, respectively.
- (2) Includes loan fees of \$3,922, \$3,078 and \$3,078 for the years ended December 31, 2015, 2014 and 2013, respectively. Prepayment penalty fees of \$4,920, \$2,983 and \$3,222 are included in interest income for the years ended December 31, 2015, 2014 and 2013, respectively.
- (3) Includes interest-bearing demand and money market accounts.
- (4) Includes a special dividend from the FHLB of \$923,000.

40

### Net Interest Income and Net Interest Margin Reconciliations (Non-GAAP)

We use certain non-GAAP financial measures to provide supplemental information regarding our performance. The 2015, 2014 and 2013 net interest income and net interest margin include a yield adjustment of \$4.0 million, \$5.8 million and \$12.9 million, respectively. These yield adjustments relate to discount accretion on PCI loans, and are reflected in the Company s net interest margin. We believe that presenting net interest income and the net interest margin excluding these yield adjustments provides additional clarity to the users of financial statements regarding core net interest income and net interest margin.

				For the Year	Ended Decer	nber 31,			
		2015			2014			2013	
				(Dollar	s in thousand	s)			
	Average			Average			Average		
	Balance	Interest	Yield	Balance	Interest	Yield	Balance	Interest	Yield
Total interest-earning assets (TE)	\$ 7,175,577	\$ 268,422	3.74%	\$ 6,770,807	\$ 260,573	3.86%	\$ 6,062,465	\$ 240,898	3.98%
Discount on acquired PCI loans	5,875	(4,032)		10,138	(5,825)		18,785	(12,856)	
Total interest-earning assets, excluding PCI loan									
discount and yield adjustment	\$ 7,181,452	\$ 264,390	3.68%	\$ 6,780,945	\$ 254,748	3.77%	\$ 6,081,250	\$ 228,042	3.76%
Net interest income and net interest margin (TE)		\$ 259,851	3.62%		\$ 244,184	3.62%		\$ 224,391	3.71%
Yield adjustment to interest income from									
discount accretion on acquired PCI loans		(4,032)			(5,825)			(12,856)	
Net interest income and net interest margin									
(TE), excluding yield adjustment		\$ 255,819	3.56%		\$ 238,359	3.52%		\$ 211,535	3.49%

The following tables present a comparison of interest income and interest expense resulting from changes in the volumes and rates on average interest-earning assets and average interest-bearing liabilities for the periods indicated. Changes in interest income or expense attributable to volume changes are calculated by multiplying the change in volume by the initial average interest rate. The change in interest income or expense attributable to changes in interest rates is calculated by multiplying the change in interest rate by the initial volume. The changes attributable to interest rate and volume changes are calculated by multiplying the change in rate times the change in volume.

### Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income

			Comparis	sion of Year I	Ended Decen	nber 31,			
	2015 Compared to 2014 Increase (Decrease) Due to Rate/				2014 Compared to 2013 Increase (Decrease) Due to Rate/				
	Volume	Rate	Volume	Total (Dollars in ti	<b>Volume</b> housands)	Rate	Volume	Total	
Interest income:									
Available-for-sale securities:									
Taxable investment securities	\$ (52)	\$ 1,607	\$ (2)	\$ 1,553	\$ 7,538	\$ 9,163	\$ 2,414	\$ 19,115	
Tax-advantaged investment securities	(6,584)	11	(4)	(6,577)	(1,119)	8	(1)	(1,112)	
Held-to-maturity securities:									
Taxable investment securities	22,449	(133)	(18,029)	4,287	(25)	1		(24)	
Tax-advantaged investment securities	4,567			4,567					
Investment in FHLB stock	(532)	1,569	(393)	644	(1,165)	2,111	(849)	97	
Fed funds sold & interest-earning deposits									
with other institutions	196	(84)	(20)	92	296	(162)	(68)	66	
Loans HFS					2	(1)	(2)	(1)	
Loans	8,661	(2,690)	(134)	5,837	9,601	(549)	(32)	9,020	
Yield adjustment from discount accretion on									
PCI loans	(2,450)	1,133	(476)	(1,793)	(5,917)	(2,063)	949	(7,031)	
Total interest income	26,255	1,413	(19,058)	8,610	9,211	8,508	2,411	20,130	
Interest expense:	_0,0	-,	(-2,000)	0,000	,,	2,2 3 3	_,	_0,-0	
Savings deposits	463	(289)	(17)	157	503	(310)	(44)	149	
Time deposits	38	91	3	132	29	(86)	(2)	(59)	
FHLB advances and other borrowings	(2,189)	(7,313)	1,395	(8,107)	532	(688)	(52)	(208)	
Tibb advances and onler borrowings	(2,10))	(7,515)	1,375	(0,107)	332	(000)	(32)	(200)	
Total interest expense	(1,688)	(7,511)	1,381	(7,818)	1,064	(1,084)	(98)	(118)	
Net interest income	\$ 27,943	\$ 8,924	\$ (20,439)	\$ 16,428	\$ 8,147	\$ 9,592	\$ 2,509	\$ 20,248	

### 2015 Compared to 2014

Net interest income, before the provision for loan losses of \$252.9 million for 2015 increased \$16.4 million, or 6.95%, compared to \$236.5 million for 2014. Interest income and fees and loans for 2015 totaled \$185.7 million, which included \$4.0 million of discount accretion from principal reductions, payoffs and improved credit loss experienced on PCI loans acquired from SJB. This represents a \$4.0 million, or 2.23%, increase when compared to interest income and fees on loans of \$181.6 million for 2014, which included \$5.8 million of discount accretion on PCI loans. Net interest income for 2015 was also positively impacted by a \$7.8 million decrease in interest expense, primarily due to the \$200.0 million redemption of fixed rate debt from the FHLB in the first quarter of 2015.

Our net interest margin tax equivalent (TE) was 3.62% for 2015 and 2014. Total average earning asset yields (TE) were 3.74% for 2015, compared to 3.86% for 2014. Total cost of funds decreased to 0.13% for 2015 from 0.26% for 2014.

The average balance of total loans (excluding PCI discount) increased \$179.2 million to \$3.79 billion for 2015, compared to \$3.61 billion for 2014. The average yield on loans (excluding discount on PCI loans) was 4.79% for 2015, compared to 4.87% for 2014. During the third quarter of 2015, we had one non-performing commercial real estate loan that was paid in full resulting in a \$2.8 million increase to interest income. We also earned \$4.9 million in loan prepayment penalty fees for 2015, compared with \$3.0 million for 2014.

Total average interest-earning assets of \$7.18 billion increased \$404.8 million, or 5.98%, from \$6.77 billion for 2014. This increase was principally due to a \$184.3 million increase in average total loans, net of deferred

### **Table of Contents**

fees and discounts to \$3.78 billion, compared to \$3.60 billion for 2014. Total average investment securities increased \$174.8 million to \$3.10 billion for 2015. Average overnight funds sold to the Federal Reserve and average interest-earning deposits with other institutions also increased \$53.5 million to \$276.5 million for 2015, compared to \$222.9 million for 2014. These increases were partially offset by a \$6.9 million decrease in average investment in FHLB stock.

In general, we stop accruing interest on a loan after its principal or interest becomes 90 days or more past due. When a loan is placed on nonaccrual, all interest previously accrued but not collected is charged against earnings. There was no interest income that was accrued and not reversed on nonaccrual loans at December 31, 2015 and 2014. As of December 31, 2015 and 2014, we had \$21.0 million and \$32.2 million of nonaccrual loans (excluding PCI loans), respectively. Had these nonaccrual loans for which interest was no longer accruing complied with the original terms and conditions, interest income would have been approximately \$1.2 million and \$2.0 million greater for 2015 and 2014, respectively.

Fees collected on loans are an integral part of the loan pricing decision. Net loan fees and the direct costs associated with the origination or purchase of loans are deferred and deducted from total loans on our balance sheet. Net deferred loan fees are recognized in interest income over the term of the loan using the effective-yield method. We recognized loan fee income of \$3.9 million for 2015, compared to \$3.1 million for 2014.

Interest income on total investments of \$72.2 million for 2015 increased \$3.8 million, or 5.60%, from \$68.4 million for 2014. Total TE yield on investments was 2.55% for 2015, compared to 2.61% for 2014. During 2015, we purchased \$694.6 million in investment securities, principally MBS with an average duration of approximately four years, offset by total repayments/maturities and proceeds from sales of investment securities of \$576.1 million. We elected to utilize short-term borrowings to facilitate a portion of these purchases. However, we regard these borrowings as temporary as we intend to pay them back through cash flow from our investment portfolio and/or future deposit growth.

Interest expense of \$8.6 million for 2015, decreased \$7.8 million, or 47.70%, compared to \$16.4 million for 2014. Interest expense for borrowings decreased \$8.1 million year-over-year as a result of the \$200.0 million repayment of FHLB fixed rate debt in the first quarter of 2015. The average rate paid on interest-bearing liabilities decreased 22 basis points, to 0.25% for 2015, from 0.47%.

### 2014 Compared to 2013

Net interest income, before the provision for loan losses of \$236.5 million for 2014 increased \$20.2 million, or 9.36%, compared to \$216.3 million for 2013. Interest income and fees and loans for 2014 totaled \$181.6 million, which included \$5.8 million of discount accretion on PCI loans. This represents a \$2.0 million increase when compared to interest income and fees on loans of \$179.6 million for 2013, which included \$12.9 million of discount accretion on PCI loans.

Excluding the impact of the yield adjustment on PCI loans, our net interest margin (TE) was 3.52% for 2014, compared to 3.49% for 2013. Total average interest-earning asset yields (excluding discount on PCI loans) were 3.77% for 2014, compared to 3.76% for 2013. Total cost of funds decreased to 0.26% for 2014 from 0.30% for 2013.

The average balance of total loans increased \$196.4 million to \$3.61 billion for 2014, compared to \$3.41 billion for 2013. The average yield on loans (excluding discount on PCI loans) was 4.87% for 2014, compared to 4.89% for 2013. We earned \$3.0 million in loan prepayment penalty fees for 2014, compared with \$3.2 million for 2013. We recognized loan fee income of \$3.1 million for 2014 and 2013.

Total average earning assets of \$6.77 billion increased \$708.3 million, or 11.68%, from \$6.06 billion for 2013. This increase was principally due to a \$456.1 million increase in average investment securities to \$2.92

43

billion for 2014, compared to \$2.47 billion for 2013. Total average loans, net of deferred fees and discounts, of \$3.60 billion increased \$205.0 million, compared to \$3.39 billion for 2013. Average overnight funds sold to the Federal Reserve and interest-earning deposits with other institutions also increased \$65.6 million. These increases were partially offset by an \$18.4 million decrease in average investment in FHLB stock.

In general, we stop accruing interest on a loan after its principal or interest becomes 90 days or more past due. When a loan is placed on nonaccrual, all interest previously accrued but not collected is charged against earnings. There was no interest income that was accrued and not reversed on nonaccrual loans at December 31, 2014 and 2013. As of December 31, 2014 and 2013, we had \$32.2 million and \$40.0 million of nonaccrual loans (excluding PCI loans), respectively. Had these nonaccrual loans for which interest was no longer accruing complied with the original terms and conditions, interest income would have been approximately \$2.0 million and \$3.0 million greater for 2014 and 2013, respectively.

Interest income on investments of \$68.4 million for 2014, increased \$18.0 million, or 35.67%, from \$50.4 million for 2013. Total TE yield on investments was 2.61% for 2014, compared to 2.39% for 2013. During 2014, we purchased \$805.5 million in investment securities, principally MBS with an average duration of approximately four years, offset by total repayments/maturities and proceeds from sales of investment securities of \$425.4 million. We elected to utilize short-term borrowings to facilitate a portion of these purchases. However, we regard these borrowings as temporary as we intend to pay them back through cash flow from our investment portfolio and/or future deposit growth.

Interest expense of \$16.4 million for 2014, decreased \$118,000, or 0.71%, compared to \$16.5 million for 2013. The average rate paid on interest-bearing liabilities decreased 6 basis points, to 0.47% for 2014, from 0.53% for 2013 as a result of the low interest rate environment experienced for 2014, as well as the mix of interest-bearing liabilities. The drop in interest expense for 2014 was primarily due to a \$200,000 decrease in interest on junior subordinated debentures as a result of the redemption of \$41.2 million of the outstanding capital and common securities issued by the Company s trust subsidiary, CVB Statutory Trust II in 2013.

Contributing to the decline in interest expense was lower rates paid on deposits as reflected by the decrease in our average cost of interest-bearing deposits (0.19% for 2014, compared to 0.21% for 2013). Average noninterest-bearing deposits grew to \$2.80 billion, or 51.87% of total average deposits for 2014, compared to \$2.45 billion, or 51.06% of total average deposits for 2013.

### **Provision for Loan Losses**

We maintain an allowance for loan losses that is increased (decreased) by a provision (recapture) for loan losses charged against operating results. The provision for loan losses is determined by management as the amount to be added to (subtracted from) the allowance for loan losses after net charge-offs have been deducted to bring the allowance to an appropriate level which, in management s best estimate, is necessary to absorb probable loan losses within the existing loan portfolio.

The allowance for loan losses totaled \$59.2 million at December 31, 2015, compared to \$59.8 million at December 31, 2014. The allowance for loan losses was reduced by a \$5.6 million loan loss provision recapture for 2015, offset by net recoveries of \$5.0 million. We recorded a \$16.1 million loan loss provision recapture for 2014 and a \$16.8 million loan loss provision recapture for 2013. We believe the allowance is appropriate at December 31, 2015. We periodically assess the quality of our portfolio to determine whether additional provisions for loan losses are necessary. The ratio of the allowance for loan losses to total loans and leases outstanding, net of deferred fees and discount, as of December 31, 2015, 2014 and 2013 was 1.47%, 1.57% and 2.12%, respectively. Refer to the discussion of Allowance for Loan Losses in Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations contained herein for discussion concerning observed changes in the credit quality of various components of our loan portfolio as well as changes and refinements to our methodology.

44

No assurance can be given that economic conditions which adversely affect the Company s service areas or other circumstances will not be reflected in increased provisions for loan losses in the future, as the nature of this process requires considerable judgment. Net recoveries totaled \$5.0 million for 2015, compared to net recoveries of \$690,000 for 2014 and net charge-offs of \$456,000 for 2013. See Allowance for Loan Losses under *Analysis of Financial Condition* herein.

PCI loans acquired in the FDIC-assisted transaction were initially recorded at their fair value and were covered by a loss sharing agreement with the FDIC, which expired in October 2014 for commercial loans. Due to the timing of the acquisition and the October 16, 2009 fair value estimate, there was no provision for loan losses on the PCI loans in 2009. Refer to Note 3 Summary of Significant Accounting Policies of the consolidated financial statements. During the year ended December 31, 2015 there was \$92,000 in net charge-offs, compared to \$40,000 in net charge-offs for 2014 and zero in net recoveries for 2013, for loans in excess of the amount originally expected in the fair value of the loans at acquisition.

### Noninterest Income

Noninterest income includes income derived from special services offered, such as CitizensTrust, BankCard services, international banking, and other business services. Also included in noninterest income are service charges and fees, primarily from deposit accounts, gains (net of losses) from the disposition of investment securities, loans, other real estate owned, and fixed assets, and other revenues not included as interest on earning assets.

The following table sets forth the various components of noninterest income for the periods presented.

	For	r the Year En	ded		Variance				
	December 31,			201:	5	201	4		
	2015	2014	2013	\$	%	\$	%		
			(Dol	lars in thousan	ds)				
Noninterest income:									
Service charges on deposit accounts	\$ 15,567	\$ 15,778	\$ 15,923	\$ (211)	-1.34%	\$ (145)	-0.91%		
Trust and investment services	8,642	8,118	8,071	524	6.45%	47	0.58%		
Bankcard services	3,094	3,386	3,481	(292)	-8.62%	(95)	-2.73%		
BOLI income	2,561	2,428	2,511	133	5.48%	(83)	-3.31%		
(Loss) gain on sale of investment securities, net	(22)		2,094	(22)		(2,094)	-100.00%		
Decrease in FDIC loss sharing asset, net	(902)	(3,591)	(12,860)	2,689	74.88%	9,269	72.08%		
Gain on OREO, net	416	1,020	3,131	(604)	-59.22%	(2,111)	-67.42%		
Gain on sale of loans	732	6,001		(5,269)	-87.80%	6,001			
Other	3,395	3,272	2,936	123	3.76%	336	11.44%		
Total noninterest income	\$ 33,483	\$ 36,412	\$ 25,287	\$ (2,929)	-8.04%	\$ 11,125	43.99%		

2015 Compared to 2014

Noninterest income of \$33.5 million for 2015 decreased \$2.9 million, or 8.04%, over noninterest income of \$36.4 million for 2014. The decrease was due to a \$732,000 gain on the sale of loans in 2015, compared to a \$6.0 million gain for 2014. This was partially offset by a \$902,000 net decrease in the FDIC loss sharing asset, compared to a \$3.6 million net decrease for 2014.

CitizensTrust consists of Wealth Management and Investment Services income. The Wealth Management group provides a variety of services, which include asset management, financial planning, estate planning, retirement planning, private and corporate trustee services, and probate services. Investment Services provides

Table of Contents 59

45

### **Table of Contents**

self-directed brokerage, 401(k) plans, mutual funds, insurance and other non-insured investment products. At December 31, 2015, CitizensTrust had approximately \$2.42 billion in assets under management and administration, including \$1.88 billion in assets under management. CitizensTrust generated fees of \$8.6 million for 2015, compared to \$8.1 million for 2014.

The Bank invests in Bank-Owned Life Insurance (BOLI). BOLI involves the purchasing of life insurance by the Bank on a selected group of employees. The Bank is the owner and beneficiary of these policies. BOLI is recorded as an asset at its cash surrender value. Increases in the cash value of these policies, as well as insurance proceeds received, are recorded in noninterest income and are not subject to income tax, as long as they are held for the life of the covered parties. BOLI income of \$2.6 million for 2015 increased \$133,000, or 5.48%, from \$2.4 million for 2014.

Other noninterest income of \$3.4 million for 2015 increased \$123,000 or 3.76%, compared to \$3.3 million for 2014. This increase included a \$200,000 increase in swap fee income for 2015.

2014 Compared to 2013

Noninterest income of \$36.4 million for 2014 increased \$11.1 million, or 43.99%, over noninterest income of \$25.3 million for 2013. This increase was primarily due to a \$3.6 million net decrease in the FDIC loss sharing asset for 2014, compared to a \$12.9 million net decrease in the FDIC loss sharing asset for 2013 and a \$5.3 million pre-tax gain on the sale of one loan held-for-sale. Noninterest income for 2013 included a net pre-tax gain of \$2.1 million on the sale of investments securities and a \$2.5 million net pre-tax gain on the sale of one OREO property.

At December 31, 2014, CitizensTrust had approximately \$2.41 billion in assets under management and administration, including \$1.87 billion in assets under management. CitizensTrust generated fees of \$8.1 million for 2014 and 2013.

BOLI income of \$2.4 million for 2014 decreased \$83,000, or 3.31%, from \$2.5 million for 2013.

46

### Noninterest Expense

The following table summarizes the various components of noninterest expense for the periods presented.

	Variance							
		ear Ended Decei	,	201:	_	201	=	
	2015	2014	2013	<b>\$</b> s in thousands)	%	\$	%	
Noninterest expense:			(Donar	s in inousanas)				
Salaries and employee benefits	\$ 78,878	\$ 77,118	\$ 71.015	\$ 1,760	2.28%	\$ 6,103	8.59%	
Occupancy	11.141	11,345	10.677	(204)	-1.80%	668	6.26%	
Equipment	3,751	3,919	3,827	(168)	-4.29%	92	2.40%	
Professional services	6,188	6,018	5,709	170	2.82%	309	5.41%	
Software licenses and maintenance	3,930	4,464	4,671	(534)	-11.96%	(207)	-4.43%	
Stationary and supplies	1,295	1,530	1,565	(235)	-15.36%	(35)	-2.24%	
Telecommunications expense	1,649	1,565	1,227	84	5.37%	338	27.55%	
Promotion	5,015	5,195	4,681	(180)	-3.46%	514	10.98%	
Amortization of intangible assets	949	1,137	1,127	(188)	-16.53%	10	0.89%	
Debt termination expense	13,870	1,10,	1,12,	13,870	10.00 /0	10	0.00	
Regulatory assessments	4,168	3,996	3,541	172	4.30%	455	12.85%	
Loan expense	904	1,260	1,533	(356)	-28.25%	(273)	-17.81%	
OREO expense	443	307	856	136	44.30%	(549)	-64.14%	
(Recapture of) provision for unfunded loan						, ,		
commitments	(500)	(1,250)	500	750	-60.00%	(1,750)	-350.00%	
Insurance reimbursements	, ,	(372)	(4,155)	372	-100.00%	3,783	91.05%	
Acquisition related expenses	475	1,973	` '	(1,498)	-75.92%	1,973		
Other	8,503	8,024	7,254	479	5.97%	770	10.62%	
Total noninterest expense	\$ 140,659	\$ 126,229	\$ 114,028	\$ 14,430	11.43%	\$ 12,201	10.70%	
Noninterest expense to average assets,								
excluding debt termination expense	1.68%	1.77%	1.77%					
Efficiency ratio, excluding debt termination								
expense (1)	44.27%	46.25%	47.21%					

(1) Noninterest expense divided by net interest income before provision for loan losses plus noninterest income. Our ability to control noninterest expenses in relation to asset growth can be measured in terms of total noninterest expenses as a percentage of average assets. Excluding the impact of the debt termination expense in 2015, noninterest expense measured as a percentage of average assets was 1.68% for 2015, compared to 1.77% for both 2014 and 2013.

Our ability to control noninterest expenses in relation to the level of total revenue (net interest income before provision for loan losses plus noninterest income) is measured by the efficiency ratio and indicates the percentage of net revenue that is used to cover expenses. For 2015, the efficiency ratio, excluding debt termination expense, was 44.27%, compared to 46.25% for 2014 and 47.21% for 2013.

### 2015 Compared to 2014

Noninterest expense for 2015 increased \$14.4 million, compared to 2014. The overall increase was primarily due to pre-tax debt termination expense of \$13.9 million resulting from the redemption of a \$200.0

47

million FHLB fixed rate advance in the first quarter of 2015. The \$1.8 million increase in salaries and employee benefits expense was principally due to our growth and expansion efforts in Los Angeles, Ventura and Santa Barbara Counties. As part of these growth efforts, we hired new teams of bankers to lead our expansion into the southern portion of California s Central Coast markets. Our newly hired six person team has come together to form our new Commercial Banking Center location in Oxnard, California. The Oxnard Commercial Banking Center represents an important and strategic expansion for the Bank into the Ventura County and Santa Barbara County markets. We also hired a new team of bankers to continue to build out our downtown Los Angeles Commercial Banking Center with the objective of expanding our business activities. Acquisition related costs for CCB in 2015 were \$475,000, compared to acquisition related costs of \$2.0 million for American Security Bank (ASB) in 2014. Noninterest expense for 2015 also included a \$500,000 recapture of provision for unfunded loan commitments, compared to \$1.3 million for 2014.

### 2014 Compared to 2013

Noninterest expense for 2014 increased \$12.2 million, compared to the same period of 2013. Year-over-year, salaries and employee benefits increased due to new hire expenses, other employee benefits as well as expenses related to new associates acquired through ASB. Non-recurring ASB acquisition related costs for 2014 were \$2.0 million. Noninterest expense for 2014 also included a \$1.3 million recapture of provision for unfunded loan commitments, compared to a provision of \$500,000 for 2013. Noninterest expense for 2013 included \$4.1 million in insurance reimbursements for previous years legal costs and a \$1.0 million accrual for potential interest and penalties associated with previous years federal and state income tax returns included in other expenses.

#### Income Taxes

The Company s effective tax rate for 2015 was 34.50%, compared to 36.10% for 2014 and 33.73% for 2013. Our estimated annual effective tax rate varies depending upon tax-advantaged income as well as available tax credits. We also benefited from \$1.1 million of enterprise zone tax credits in 2013.

The effective tax rates are below the nominal combined Federal and State tax rate as a result of tax-advantaged income from certain municipal security investments and municipal loans and leases as a percentage of total income as well as available tax credits for each period.

### RESULTS BY BUSINESS SEGMENTS

We have two reportable business segments: (i) Business Financial and Commercial Banking Centers (Centers) and (ii) Treasury. The results of these two segments are included in the reconciliation between business segment totals and our consolidated total. Our business segments do not include the results of administration units that do not meet the definition of an operating segment. There are no provisions for loan losses or taxes included in the segments as these are accounted for at the corporate level. Refer to Note 3 Summary of Significant Accounting Policies and Note 21 Business Segments of the consolidated financial statements.

Key measures we use to evaluate the segments performance are included in the following table for the years ended December 31, 2015, 2014 and 2013. These tables also provide additional significant segment measures useful to understanding the performance of these segments. Certain amounts in the prior periods presentation of segments performance have been reclassified between segments to conform to the current year presentation with no impact on previously reported consolidated net income.

48

### Business Financial and Commercial Banking Centers

	2	For the Year Ended December 2015 2014 (Dollars in thousands)			Í	2013	
Key Measures:			(Dollar	s in tnousanas	)		
Statement of Operations							
Interest income (1)	\$ 1	178,453	\$	170,249	\$	166,123	
Interest expense (1)		10,820		10,317		9,330	
Net interest income	1	167,633		159,932		156,793	
Noninterest income		20,677		20,513		20,733	
Noninterest expense		48,568		47,493		45,268	
Segment pre-tax profit	\$ 1	139,742	\$	132,952	\$	132,258	
Balance Sheet							
Average loans	\$ 3,0	001,503	\$ 2	2,851,809	\$ 2	,614,172	
Average interest-bearing deposits and customer repurchase							
agreements	\$ 3,0	080,142	\$ 2	2,964,404	\$ 2	,649,002	
Yield on loans (2)		4.78%		4.88%		5.33%	
Rate paid on interest-bearing deposits and customer							
repurchases		0.21%		0.22%		0.23%	

<sup>(1)</sup> Interest income and interest expense include credit for funds provided and charges for funds used, respectively. These are eliminated in the condensed consolidated presentation.

For the year ended December 31, 2015, the Centers segment pre-tax profit increased by \$6.8 million, or 5.11%, primarily due to an increase in interest income of \$8.2 million, or 4.82%, compared to 2014. The \$8.2 million increase in interest income for 2015 was principally due to a \$149.7 million increase in average loans, partially offset by a 10 basis point drop in the loan yield to 4.78% for 2015, compared to 4.88% for 2014. The market for new loans continued to remain competitive. This increase in interest income was offset by a \$1.1 million increase in noninterest expense for 2015, compared to 2014.

For the year ended December 31, 2014, the Centers segment pre-tax profits increased by \$694,000, or 0.52%, compared to 2013. The \$4.1 million increase in interest income for 2014 was principally due to a \$237.6 million increase in average loans, partially offset by a 45 basis point drop in the loan yield to 4.88% in 2014, compared to 5.33% in 2013. The market for new loans was very competitive. This increase in interest income was offset by an increase of \$987,000 in interest expense and a \$2.2 million increase in noninterest expense for 2014, compared to 2013.

<sup>(2)</sup> Yield on loans excludes PCI discount accretion, and is accounted for at the corporate level.

### Treasury

	For the Year Ended December 2015 2014 (Dollars in thousands)			,	er 31, 2013	
Key Measures:			(Dollai	s in thousands	5)	
Statement of Operations						
Interest income (1)	\$	75,914	\$	71,369	\$	53,234
Interest expense (1)	·	63,748		64,475		54,969
•						
Net interest income		12,166		6,894		(1,735)
Noninterest income		(22)				2,094
Noninterest expense		859		784		714
Debt termination expense		13,870				
Segment pre-tax (loss) profit	\$	(2,585)	\$	6,110	\$	(355)
Balance Sheet						
Average investments	\$ 3	3,096,488	\$ 2	2,921,721	\$ 2	,465,644
Average interest-bearing deposits	\$	279,918	\$	258,535	\$	240,001
Average borrowings	\$	29,791	\$	200,765	\$	211,632
Yield on investments -TE		2.55%		2.61%		2.39%
Non-tax equivalent yield		2.38%		2.35%		2.06%
Average cost of borrowings		4.64%		4.70%		4.47%

<sup>(1)</sup> Interest income and interest expense include credit for funds provided and charges for funds used, respectively. These are eliminated in the condensed consolidated presentation.

For the year ended December 31, 2015, the Company s Treasury department reported a pre-tax loss of \$2.6 million, compared to a pre-tax profit of \$6.1 million for 2014. This \$8.7 million decrease in pre-tax profit was primarily due to \$13.9 million in debt termination expense as a result of the redemption of \$200.0 million of fixed rate debt from the FHLB on February 23, 2015. Interest income increased \$4.5 million as a result of a \$174.8 million increase in average investments, partially offset by a six basis point drop in yield on investments (TE). Interest expense decreased due to the redemption of fixed rate debt from the FHLB in the first quarter of 2015.

For the year ended December 31, 2014, the Company s Treasury department reported a pre-tax profit of \$6.1 million, compared to a pre-tax loss of \$355,000 for 2013. The increase in pre-tax profit was primarily due to an \$18.1 million increase in interest income due to a \$456.1 million increase in average investments and a 22 basis point increase in yield on investments (TE). The increase in interest income was partially offset by a \$9.5 million increase in interest expense.

Other

	For the	For the Year Ended December 31,					
	<b>2015</b> ( <i>L</i>	<b>2014</b> Pollars in thousands)	2013				
Key Measures:							
Statement of Operations							
Interest income (1)	\$ 94,215	\$ 89,243	\$ 82,157				
Interest expense (1)	21,072	19,555	20,949				
Net interest income	73,143	69,688	61,208				
Recapture of provision for loan losses	(5,600)	(16,100)	(16,750)				
Noninterest income	12,828	15,899	2,460				
Noninterest expense	77,362	77,952	68,046				
Segment pre-tax profit	\$ 14,209	\$ 23,735	\$ 12,372				
Balance Sheet							
Average loans	\$ 780,630	\$ 746,911	\$ 779,515				
Yield on loans	5.39%	5.70%	5.17%				

(1) Interest income and interest expense include credit for funds provided and charges for funds used, respectively. These are eliminated in the condensed consolidated presentation.

The Company s administration and other operating departments reported pre-tax profit of \$14.2 million for the year ended December 31, 2015, a decrease of \$9.5 million, or 40.14%, from \$23.7 million for 2014. The decrease in pre-tax profit was principally due to a loan loss provision recapture of \$5.6 million for 2015, compared to a \$16.1 million loan loss provision recapture for 2014. Interest income increased \$5.0 million primarily due to one non-performing commercial real estate loan that was paid in full resulting in a \$2.8 million increase to interest income. Contributing to the increase in interest income was a \$33.7 million increase in average loans, partially offset by a 31 basis point drop in the loan yield for 2015, compared to 2014. Noninterest income decreased \$3.1 million due to a \$5.3 million decrease in gain on sale of loans, offset by an increase of \$2.7 million related to the FDIC loss sharing asset (a net decrease in the FDIC loss sharing asset of \$902,000 for 2015, compared to a net decrease of \$3.6 million for 2014).

The Company s administration and other operating departments reported pre-tax profit of \$23.7 million for the year ended December 31, 2014, an increase of \$11.4 million. Interest income increased \$7.1 million primarily due to a 53 basis point increase in the loan yield for 2014, compared to 2013. Noninterest income increased \$13.4 million due to a net decrease in the FDIC loss sharing asset of \$3.6 million for 2014, compared to net decrease of \$12.9 million for 2013. Noninterest expense increased \$9.9 million primarily due to \$4.1 million in insurance reimbursements for previous years legal costs recognized in 2013 and \$2.0 million for non-recurring ASB acquisition related costs in 2014.

#### ANALYSIS OF FINANCIAL CONDITION

The Company reported total assets of \$7.67 billion at December 31, 2015. This represented an increase of \$293.3 million, or 3.98%, from total assets of \$7.38 billion at December 31, 2014. Interest-earning assets totaled \$7.29 billion at December 31, 2015, an increase of \$271.2 million, or 3.86%, when compared with interest-earning assets of \$7.02 billion at December 31, 2014. The increase in interest-earning assets was primarily due to a \$199.9 million increase in total loans and an \$80.9 million increase in total investment securities. This was partially offset by a \$7.4 million decrease in interest-earning balances due from the Federal Reserve and a \$7.8 million decrease in FHLB stock. Total liabilities were \$6.75 billion at December 31, 2015, an increase of \$248.0 million, or 3.82%, from total liabilities of \$6.50 billion at December 31, 2014. Total equity increased \$45.3 million, or 5.16%, to \$923.4 million at December 31, 2015, compared to total equity of \$878.1 million at December 31, 2014.

### **Investment Securities**

The Company maintains a portfolio of investment securities to provide interest income and to serve as a source of liquidity for its ongoing operations. At December 31, 2015, we reported total investment securities of \$3.22 billion. This represented an increase of \$80.9 million, or 2.58%, from total investment securities of \$3.14 billion at December 31, 2014. During the third quarter of 2015, we transferred investment securities from our AFS security portfolio to HTM. Transfers of securities into the held-to-maturity category from the available-for-sale category are transferred at fair value at the date of transfer. The fair value of these securities at the date of transfer was \$898.6 million. The unrealized holding gain or loss at the date of transfer is retained in accumulated other comprehensive income and in the carrying value of the held-to-maturity securities. The net unrealized holding gain at the date of transfer was \$3.9 million after-tax and will continue to be reported in AOCI and amortized over the remaining life of the securities as a yield adjustment. At December 31, 2015, investment securities HTM totaled \$851.0 million. The after-tax unrealized gain reported in AOCI on investment securities HTM was \$3.0 million at December 31, 2015. At December 31, 2015, our investment securities AFS totaled \$2.37 billion, inclusive of a pre-tax unrealized gain of \$30.9 million. The after-tax unrealized gain reported in AOCI on investment securities AFS was \$17.9 million.

As of December 31, 2015, the Company had a pre-tax net unrealized holding gain on total investment securities of \$33.0 million, compared to a pre-tax net unrealized holding gain of \$53.6 million at December 31, 2014. The changes in the net unrealized holding gain resulted primarily from fluctuations in market interest rates. For 2015, total repayments/maturities and proceeds from sales of investment securities totaled \$576.1 million. The Company purchased additional investment securities totaling \$694.6 million and \$805.5 million for 2015 and 2014, respectively. There was one investment security sold in 2015 with a recognized loss of approximately \$22,000. No investment securities were sold during 2014. There were 13 investment securities sold in 2013 with a recognized pre-tax gain on sale of \$2.1 million.

The table below summarizes the fair value of AFS investment securities for the periods presented.

			Decembe	er 31,		
	2015	2015		ļ	2013	3
	Fair Value	Percent	Fair Value	Percent	Fair Value	Percent
			(Dollars in th	ousands)		
Investment securities available-for-sale						
Government agency	\$ 5,745	0.24%	\$ 330,843	10.55%	\$ 326,525	12.26%
Residential mortgage-backed securities	1,813,097	76.55%	1,917,496	61.12%	1,379,943	51.81%
CMOs/REMICs Residential	383,781	16.20%	304,091	9.69%	366,175	13.75%
Municipal bonds	160,973	6.80%	579,641	18.48%	586,091	22.00%
Other securities	5,050	0.21%	5,087	0.16%	4,908	0.18%
Total available-for-sale securities	\$ 2,368,646	100.00%	\$ 3,137,158	100.00%	\$ 2,663,642	100.00%

52

The table below set forth the carrying value of HTM investment securities for the periods presented.

	201	5	Decemb 20	,	2013	
	Amortized Cost	Percent	Amortized Cost (Dollars in t	Percent	Amortized Cost	Percent
Investment securities held-to-maturity			(Donald III)	io usurus)		
Government agency	\$ 293,338	34.47%	\$		\$	
Residential mortgage-backed securities	232,053	27.27%				
CMO	1,284	0.15%	1,528	100.00%	1,777	100.00%
Municipal bonds	324,314	38.11%				
Other securities						
Total held-to-maturity securities	\$ 850,989	100.00%	\$ 1,528	100.00%	\$ 1,777	100.00%
Fair Value	\$ 853,039		\$ 2,177		\$ 2,296	

The maturity distribution of the AFS portfolio consists of the following for the period presented.

	One Year or Less	After One Year Through Five Years	December After Five Year Through Ten Years tlars in thousands	After Ten Years	Total	Percent to Total
Investment securities available-for-sale:						
Government agency/GSEs	\$ 2,998	\$ 2,747	\$	\$	\$ 5,745	0.24%
Residential mortgage-backed securities	3,918	1,772,186	32,954	4,039	1,813,097	76.55%
CMOs/REMICs residential	351	129,333	49,532	204,565	383,781	16.20%
Municipal bonds (1)	6,713	89,694	48,134	16,432	160,973	6.80%
Other securities				5,050	5,050	0.21%
Total	\$ 13,980	\$ 1,993,960	\$ 130,620	\$ 230,086	\$ 2,368,646	100.00%
Weighted average yield:	. ,		,	·	0.50	
Government agency/GSEs	0.54%	0.94%			0.73%	
Residential mortgage-backed securities	5.29%	2.44%	2.28%	6.12%	2.45%	
CMOs/REMICs residential	3.80%	1.55%	2.26%	1.84%	1.80%	
Municipal bonds (1)	4.01%	3.56%	4.11%	3.52%	3.74%	
Other securities				6.01%	6.01%	
Total	3.60%	2.43%	2.94%	2.12%	2.44%	

<sup>(1)</sup> The weighted average yield for the portfolio is not tax-equivalent. The tax equivalent yield at December 31, 2015 was 5.75%.

53

The maturity distribution of the HTM portfolio consists of the following for the period presented.

		After One	Decen	December 31, 2015				
	One Year or Less	Year	After Five Year Through Ten Years (Dollars in thou	After Ten Years sands)	Total	Percent to Total		
Investment securities held-to-maturity:								
Government agency/GSEs	\$	\$ 60,543	\$ 79,157	\$ 153,638	\$ 293,338	34.47%		
Residential mortgage-backed securities		87,874	138,775	5,404	232,053	27.27%		
CMO		1,284			1,284	0.15%		
Municipal bonds (1)		3,525	158,672	162,117	324,314	38.11%		
Other securities								
Total	\$	\$ 153,226	\$ 376,604	\$ 321,159	\$ 850,989	100.00%		
Weighted average yield:								
Government agency/GSEs		1.76%	1.96%	1.77%	1.82%			
Residential mortgage-backed securities		2.41%	2.25%	2.92%	2.33%			
CMO		6.25%			6.25%			
Municipal bonds (1)		3.31%	3.65%	3.48%	3.56%			
Other securities								
Total		2.21%	2.78%	2.65%	2.63%			

The maturity of each security category is defined as the contractual maturity except for the categories of mortgage-backed securities and CMOs/REMICs whose maturities are defined as the estimated average life. The final maturity of mortgage-backed securities and CMOs/REMICs will differ from their contractual maturities because the underlying mortgages have the right to repay such obligations without penalty. The speed at which the underlying mortgages repay is influenced by many factors, one of which is interest rates. Mortgages tend to repay faster as interest rates fall and slower as interest rate rise. This will either shorten or extend the estimated average life. Also, the yield on mortgage-backed securities and CMOs/REMICs are affected by the speed at which the underlying mortgages repay. This is caused by the change in the amount of amortization of premiums or accretion of discounts of each security as repayments increase or decrease. The Company obtains the estimated average life of each security from independent third parties.

The weighted-average yield (TE) on the total investment portfolio at December 31, 2015 was 2.55% with a weighted-average life of 4.1 years. This compares to a weighted-average yield of 2.48% at December 31, 2014 with a weighted-average life of 3.9 years. The weighted average life is the average number of years that each dollar of unpaid principal due remains outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal pay-downs.

Approximately 85% of the securities in the total investment portfolio, at December 31, 2015, are issued by the U.S. government or U.S. government-sponsored agencies and enterprises, which have the implied guarantee of payment of principal and interest. As of December 31, 2015, approximately \$215.6 million in U.S. government agency bonds are callable.

The Agency CMOs/REMICs are backed by agency-pooled collateral. All non-agency available-for-sale CMOs/REMICs issues held are rated investment grade or better by either Standard & Poor s or Moody s, as of December 31, 2015 and 2014.

The Company held investment securities in excess of 10% of shareholders equity from the following issuers for the periods presented.

	Decembe	er 31, 2015	December 31, 2014				
	<b>Book Value</b>			Market Value			
		(Dollars in thousands)					
Major issuer:							
Federal National Mortgage Association	\$ 1,541,033	\$ 1,556,388	\$ 1,509,745	\$ 1,530,465			
Federal Home Loan Mortgage Corp.	906,942	916,403	725,258	741,021			
Small Business Administration	153,638	154.538	175.584	170.947			

Municipal securities held by the Company are issued by various states and their various local municipalities. The following tables present municipal securities by the top holdings by state for the periods presented.

		December 31, 2015					
	Amortized	Percent of	Fair	Percent of			
	Cost	Total	Value	Total			
		(Dollars in t	thousands)				
Municipal Securities available-for-sale:							
New Jersey	\$ 25,458	16.1%	\$ 25,919	16.1%			
Washington	18,847	11.9%	19,219	12.0%			
Michigan	17,580	11.1%	17,765	11.0%			
Missouri	14,937	9.5%	15,012	9.3%			
California	13,838	8.8%	14,059	8.7%			
Illinois	10,266	6.5%	10,402	6.5%			
All other states (11 states)	57,014	36.1%	58,597	36.4%			
Total	\$ 157,940	100.0%	\$ 160,973	100.0%			
Municipal Securities held-to-maturity:							
Minnesota	\$ 60,617	18.7%	\$ 61,530	18.8%			
Michigan	38,496	11.9%	38,303	11.7%			
Texas	37,160	11.5%	37,557	11.5%			
Ohio	23,028	7.1%	23,016	7.1%			
New Jersey	21,202	6.5%	21,184	6.5%			
Pennsylvania	17,500	5.4%	17,739	5.4%			
All other states (21 states)	126,311	38.9%	127,317	39.0%			
Total	\$ 324,314	100.0%	\$ 326,646	100.0%			

	December 31, 2014							
	Amortized	Percent of	Fair	Percent of				
	Cost	Total	Value	Total				
		(Dollars in thousands)						
Municipal Securities available-for-sale:								
Michigan	\$ 72,331	13.0%	\$ 74,498	12.9%				
New Jersey	59,986	10.7%	62,171	10.7%				
Minnesota	53,902	9.7%	56,004	9.7%				
Texas	47,858	8.6%	50,085	8.6%				
Illinios	44,016	7.9%	45,889	7.9%				
Missouri	34,056	6.1%	34,721	6.0%				
All other states (23 states)	245,674	44.0%	256,273	44.2%				

Total \$557,823 100.0% \$579,641 100.0%

55

The tables below show the Company s investment securities gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2015 and 2014. The unrealized losses on these securities were primarily attributed to changes in interest rates. The issuers of these securities have not, to our knowledge, evidenced any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market rates have fluctuated. However, we have the ability and the intention to hold these securities until their fair values recover to cost or maturity. As such, management does not deem these securities to be other-than-temporarily-impaired except for one investment security classified as held-to-maturity. A summary of our analysis of these securities and the unrealized losses is described more fully in Note 4 *Investment Securities* of the notes to the consolidated financial statements. Economic trends may adversely affect the value of the portfolio of investment securities that we hold.

	Less Than Fair Value	Uni H	onths Gross realized olding Losses	1 V	Decembe 2 Months Fair /alue Dollars in	s or Long Gr Unres Hold Los	ger oss alized ding sses		To Fair Value	Un H	Gross realized lolding Losses
Investment securities available-for-sale:											
Government agency/GSEs	\$ 5,745	\$	(7)	\$		\$		\$	5,745	\$	(7)
Residential mortgage-backed securities	437,699		(1,761)					4	137,699		(1,761)
CMOs/REMICs residential	171,923		(1,074)					1	171,923		(1,074)
Municipal bonds	398		(2)		5,961		(1)		6,359		(3)
Other securities											
Total available-for-sale securities	\$ 615,765	\$	(2,844)	\$	5,961	\$	(1)	\$ 6	521,726	\$	(2,845)
Investment securities held-to-maturity:											
Government agency/GSEs	\$ 84,495	\$	(734)	\$		\$		\$	84,495	\$	(734)
Residential mortgage-backed securities	230,760		(1,293)					2	230,760		(1,293)
СМО											
Municipal bonds	110,119		(719)					1	110,119		(719)
Other securities	,		` ′						,		
Total held-to-maturity securities	\$ 425,374	\$	(2,746)	\$		\$		\$ 4	125,374	\$	(2,746)

	Less Than 12 Months Gross			Decemb 12 Months	or L		Total Gross		
	Fair Value	Unrealized Holding Losses		Fair Value (Dollars i	Unrealized Holding Losses in thousands)		Fair Value	Unrealized Holding Losses	
Investment securities available-for-sale:				(=		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Government agency/GSEs	\$ 22,224	\$	28	\$ 307,873	\$	8,200	\$ 330,097	\$	8,228
Residential mortgage-backed securities	19,636		4	145,681		3,024	165,317		3,028
CMOs/REMICs residential				31,143		277	31,143		277
Municipal bonds	1,953		23	24,812		622	26,765		645
Other securities									
Total available-for-sale securities	\$ 43,813	\$	55	\$ 509,509	\$	12,123	\$ 553,322	\$	12,178

The Company did not record any charges for other-than-temporary impairment losses for the years ended December 31, 2015 and 2014.

56

#### Loans

Total loans and leases, net of deferred fees and discounts, of \$4.02 billion at December 31, 2015, increased by \$199.9 million, or 5.24%, from \$3.82 billion at December 31, 2014. The \$199.9 million increase in loans was principally due to increase of \$127.8 million in commercial real estate loans, \$37.0 million in commercial and industrial loans, \$28.6 million in SFR mortgage loans, \$22.9 million in dairy & livestock and agribusiness loans, and \$13.4 million in construction loans. The overall increase in loans and leases was partially offset by decreases of \$28.1 million in SBA loans and \$3.7 million in municipal lease finance receivables.

Total loans, net of deferred loan fees, comprise 55.10% of our total earning assets as of December 31, 2015. The following table presents our loan portfolio, excluding PCI and held-for-sale loans, by type for the periods presented.

# Distribution of Loan Portfolio by Type

	2015	2014	as of December 31 2013	, 2012	2011
		(D	ollars in thousand.	s)	
Commercial and industrial	\$ 434,099	\$ 390,011	\$ 376,800	\$ 391,664	\$ 332,259
SBA	106,867	134,265	135,992	155,758	162,040
Real estate:					
Commercial real estate	2,643,184	2,487,803	2,207,515	1,990,107	76,146
Construction	68,563	55,173	47,109	59,721	1,948,292
SFR mortgage	233,754	205,124	189,233	159,288	176,442
Dairy & livestock and agribusiness	305,509	279,173	294,292	336,660	347,677
Municipal lease finance receivables	74,135	77,834	89,106	105,767	113,460
Consumer and other loans	69,278	69,884	55,103	60,273	68,806
Gross loans, excluding PCI loans	3,935,389	3,699,267	3,395,150	3,259,238	3,225,122
Less: Deferred loan fees, net	(8,292)	(8,567)	(9,234)	(6,925)	(5,395)
Gross loans, excluding PCI loans, net of deferred loan fees	3,927,097	3,690,700	3,385,916	3,252,313	3,219,727
Less: Allowance for loan losses	(59,156)	(59,825)	(75,235)	(92,441)	(93,964)
	(,,	(==,==,=	(12, 22,	(- , , ,	( ) )
Net loans, excluding PCI loans	3,867,941	3,630,875	3,310,681	3,159,872	3,125,763
rectionis, excluding i Ci louis	3,007,741	3,030,073	3,310,001	3,137,072	3,123,703
PCI Loans	93,712	133,496	173,104	220,559	307,649
Discount on PCI loans	(3,872)	(7,129)	(12,789)	(25,344)	(50,780)
	(=,=,=)	(,,,)	(,, -,,	(== ,= : :)	(23,733)
PCI loans, net	89,840	126,367	160,315	195,215	256,869
	,	,	,	,	
Total loans and lease finance receivables	\$ 3,957,781	\$ 3,757,242	\$ 3,470,996	\$ 3,355,087	\$ 3,382,632

As of December 31, 2015, \$173.0 million, or 6.54% of the total commercial real estate loans included loans secured by farmland, compared to \$165.6 million, or 6.66%, at December 31, 2014. The loans secured by farmland included \$128.4 million for loans secured by dairy & livestock land and \$44.6 million for loans secured by agricultural land at December 31, 2015, compared to \$144.1 million for loans secured by dairy & livestock land and \$21.5 million for loans secured by agricultural land at December 31, 2014. As of December 31, 2015, dairy & livestock and agribusiness loans of \$305.5 million was comprised of \$287.0 million for dairy & livestock loans and \$18.5 million for agribusiness loans, compared to \$268.1 million for dairy & livestock loans and \$11.1 million for agribusiness loans at December 31, 2014.

## PCI Loans from the SJB Acquisition

These PCI loans were acquired from SJB on October 16, 2009 and were subject to a loss sharing agreement with the FDIC. Under the terms of such loss sharing agreement, the FDIC absorbs 80% of losses and shares in 80% of loss recoveries up to \$144.0 million in losses with respect to covered assets, after a first loss amount of \$26.7 million. The loss sharing agreement covered 5 years for commercial loans and covers 10 years for single-family residential loans from the October 16, 2009 acquisition date and the loss recovery provisions are in effect for 8 and 10 years, respectively, for commercial and single-family residential loans from the acquisition date. The loss sharing agreement for commercial loans expired on October 16, 2014.

The PCI loan portfolio included unfunded commitments for commercial lines of credit, construction draws and other lending activity. The total commitment outstanding as of the acquisition date is included under the shared-loss agreement. As such, any additional advances up to the total commitment outstanding at the time of acquisition were covered under the loss share agreement.

The following table presents PCI loans by type for the periods presented.

# Distribution of Loan Portfolio by Type (PCI)

	As of December 31,					
	2015	2014	2013	2012	2011	
		$(D_{\epsilon})$	ollars in thousar	ids)		
Commercial and industrial	\$ 7,473	\$ 14,605	\$ 19,047	\$ 24,680	\$ 25,378	
SBA	393	1,110	1,414	1,469	4,273	
Real estate:						
Commercial real estate	81,786	109,350	141,141	179,428	223,107	
Construction			644	1,579	18,685	
SFR mortgage	193	205	313	1,415	3,289	
Dairy & livestock and agribusiness	1,429	4,890	6,000	5,651	24,395	
Municipal lease finance receivables					169	
Consumer and other loans	2,438	3,336	4,545	6,337	8,353	
Gross PCI loans	93,712	133,496	173,104	220,559	307,649	
Less: Purchase accounting discount	(3,872)	(7,129)	(12,789)	(25,344)	(50,780)	
Gross PCI loans, net of discount	89,840	126,367	160,315	195,215	256,869	
Less: Allowance for PCI loans losses						
Net PCI loans	\$ 89,840	\$ 126,367	\$ 160,315	\$ 195,215	\$ 256,869	

The excess of cash flows expected to be collected over the initial fair value of acquired loans is referred to as the accretable yield and is accreted into interest income over the estimated life of the acquired loans using the effective yield method. The accretable yield will change due to:

estimate of the remaining life of acquired loans which may change the amount of future interest income;

estimate of the amount of contractually required principal and interest payments over the estimated life that will not be collected (the nonaccretable difference); and

indices for acquired loans with variable rates of interest.

Commercial and industrial loans are loans to commercial entities to finance capital purchases or improvements, or to provide cash flow for operations. Small Business Administration (SBA) loans are loans, which are guaranteed in whole or in part by the SBA, to commercial entities

# Edgar Filing: CVB FINANCIAL CORP - Form 10-K

and/or their principals to finance

58

capital purchases or improvements, to provide cash flow for operations for both short and long term working capital needs to finance sales growth or expansion, and commercial real estate loans to acquire or refinance the entities commercial real estate. Real estate loans are loans secured by conforming trust deeds on real property, including property under construction, land development, commercial property and single-family and multi-family residences. Consumer loans include auto and equipment leases, installment loans to consumers as well as home equity loans and other loans secured by junior liens on real property. Municipal lease finance receivables are leases to municipalities. Dairy & livestock and agribusiness loans are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers, and farmers.

Our SBA loans are comprised of SBA 504 loans and SBA 7(a) loans. As of December 31, 2015, the Company had \$15.6 million of total SBA 7(a) loans. The SBA 7(a) loans of include revolving lines of credit (SBA Express), term loans to finance long term working capital requirements, capital expenditures, and/or for the purchase or refinance of commercial real estate. SBA 7(a) loans are guaranteed by the SBA at various percentages typically ranging from 50% to 75% of the loan, depending on the type of loan and when it was granted. SBA 7(a) loans are typically granted with a variable interest rate adjusting quarterly along with the monthly payment. The SBA 7(a) term loans can provide financing for up to 100% of the project costs associated with the installation of equipment and/or commercial real estate which can exceed the value of the collateral related to the transaction. These loans also provide extended terms not provided by the Bank s standard equipment and CRE loan programs.

As of December 31, 2015, the Company had \$91.7 million of total SBA 504 loans. SBA 504 loans include term loans to finance capital expenditures and for the purchase of commercial real estate. Initially the Bank provides two separate loans to the Borrower representing a first and second lien on the collateral. The loan with the first lien is typically at a 50% advance to the acquisition costs and the second lien loan provides the financing for 40% of the acquisition costs with the Borrower's down payment of 10%. When the loans are funded the Bank retains the first lien loan for its term and sells the second lien loan to the SBA subordinated debenture program. A majority of the Bank's 504 loans are granted for the purpose of commercial real estate acquisition.

Our real estate loans are comprised of industrial, office, retail, single-family residences, multi-family residences, and farmland.

Our loan portfolio is from a variety of areas throughout our marketplace. The following is the breakdown of our total held-for-investment commercial real estate loans, excluding PCI loans, by region as of December 31, 2015.

	December 31, 2015						
			Commercia	l Real			
	Total Loa	ins	Estate Loans				
		(Dollars in t	housands)				
Los Angeles County	\$ 1,627,435	41.4%	\$ 1,139,388	43.1%			
Central Valley	764,344	19.4%	467,042	17.7%			
Inland Empire	670,077	17.0%	562,108	21.3%			
Orange County	522,373	13.3%	297,330	11.2%			
Other areas (1)	351,160	8.9%	177,316	6.7%			
	\$ 3,935,389	100.0%	\$ 2,643,184	100.0%			

(1) Other areas include loans that are out-of-state or in other areas of California.

59

The following is the breakdown of total PCI held-for-investment commercial real estate loans by region as of December 31, 2015.

		December 31, 2015					
		Commercia					
	Total PC	CI Loans	Estate I	Loans			
		(Dollars in	thousands)				
Los Angeles County	\$ 8,980	9.6%	\$ 5,582	6.8%			
Central Valley	81,962	87.5%	73,436	89.8%			
Other areas (1)	2,770	2.9%	2,768	3.4%			
	\$ 93.712	100.0%	\$ 81.786	100.0%			

(1) Other areas include loans that are out-of-state or in other areas of California.

The table below breaks down our real estate portfolio, excluding PCI loans, with the exception of construction loans which are addressed separately.

		Decemb	er 31, 2015 Percent	
	Loan Balance	Percent (Dollars	Owner- Occupied (1) in thousands)	Average Loan Balance
SFR mortgage:				
SFR mortgage Direct	\$ 179,280	6.2%	100.0%	\$ 553
SFR mortgage Mortgage pools	54,474	1.9%	100.0%	202
Total SFR mortgage	233,754	8.1%		
Commercial real estate:				
Multi-family	231,130	8.0%		1,313
Industrial	782,277	27.2%	37.3%	1,118
Office	468,754	16.3%	27.5%	1,221
Retail	461,927	16.1%	6.2%	1,650
Medical	187,223	6.5%	36.7%	1,930
Secured by farmland (2)	172,958	6.0%	100.0%	2,084
Other	338,915	11.8%	43.5%	1,395
Total commercial real estate	2,643,184	91.9%		
Total SFR mortgage and commercial real estate loans	\$ 2,876,938	100.0%	37.3%	1,125

The SFR mortgage Direct loans, excluding PCI loans, in the table above include SFR mortgage loans which are currently generated through an internal program in our Centers. This program is focused on owner-occupied SFR s with defined loan-to-value, debt-to-income and other credit criteria, such as FICO credit scores, that we believe are appropriate for loans which are primarily intended for retention in our Bank s loan portfolio. The program was changed to enable our Bank to underwrite and process SFR mortgage loans generated through our Centers, as

<sup>(1)</sup> Represents percentage of reported owner-occupied at origination in each real estate loan category.

<sup>(2)</sup> The loans secured by farmland included \$128.4 million for loans secured by dairy & livestock land and \$44.6 million for loans secured by agricultural land at December 31, 2015.

# Edgar Filing: CVB FINANCIAL CORP - Form 10-K

opposed to our past practice of contracting with an outside party for certain underwriting and related loan origination services. This program involving Bank-generated referrals, credit guidelines and underwriting was initiated during the quarter ended December 31, 2012. We originated loan volume in the aggregate principal amount of \$71.2 million under this program during 2015.

60

In addition, we previously purchased pools of owner-occupied single-family loans from real estate lenders, SFR mortgage Mortgage Pools, with a remaining balance totaling \$54.5 million at December 31, 2015. These loans were purchased with average FICO scores predominantly ranging from 700 to over 800 and overall original loan-to-value ratios of 60% to 80%. These pools were purchased to diversify our loan portfolio. We have not purchased any mortgage pools since August 2007.

The table below breaks down our PCI real estate portfolio with the exception of construction loans which are addressed separately.

		Decem	ber 31, 2015	
	Loan Balance	Percent	Percent Owner- Occupied (1) s in thousands)	Average Loan Balance
SFR mortgage		(Donari	, in mondanas,	
SFR mortgage Direct	\$ 193	0.2%	100.0%	\$ 97
SFR mortgage Mortgage pools				
Total SFR mortgage	193	0.2%		
Commercial real estate:				
Multi-family	2,560	3.1%		1,280
Industrial	18,878	23.0%	45.5%	699
Office	7,596	9.3%	32.4%	506
Retail	9,779	11.9%	34.0%	611
Medical	10,290	12.6%	99.2%	1,143
Secured by farmland	5,915	7.2%	100.0%	493
Other (2)	26,768	32.7%	68.0%	765
Total commercial real estate	81,786	99.8%		
Total SFR mortgage and commercial real estate				
loans	\$ 81,979	100.0%	59.6%	695

- (1) Represents percentage of reported owner-occupied at origination in each real estate loan category.
- (2) Includes loans associated with hospitality, churches, gas stations, and hospitals, which represents approximately 81% of other loans.

### Construction Loans

As of December 31, 2015, the Company had \$68.6 million in construction loans. This represents 1.70% of total gross loans held-for-investment. There were no PCI construction loans at December 31, 2015. Although our construction loans are located throughout our market footprint, the majority of construction loans consist of commercial land development and construction projects in Los Angeles, Orange County, and the Inland empire region of Southern California. At December 31, 2015, construction loans consisted of \$33.9 million in SFR and multi-family construction loans and \$34.7 million in commercial construction loans. As of December 31, 2015 there were no nonperforming construction loans.

The table below provides the maturity distribution for held-for-investment total gross loans, including PCI loans, as of December 31, 2015. The loan amounts are based on contractual maturities although the borrowers have the ability to prepay the loans. Amounts are also classified according to repricing opportunities or rate sensitivity.

# Loan Maturities and Interest Rate Category at December 31, 2015

	Within One Year	After One But Within Five Years (Dollars i	After Five Years in thousands)	Total
Types of Loans:				
Commercial and industrial	\$ 160,533	\$ 189,223	\$ 91,816	\$ 441,572
SBA	1,793	16,567	88,900	107,260
Real estate:				
Commercial real estate	153,802	619,261	1,951,907	2,724,970
Construction	58,771	9,793		68,563
SFR mortgage	522	6,391	227,033	233,947
Dairy & livestock and agribusiness	285,108	20,918	912	306,938
Municipal lease finance receivables	399	8,242	65,494	74,135
Consumer and other loans	12,271	30,179	29,266	71,716
Total gross loans	\$ 673,199	\$ 900,574	\$ 2,455,328	\$ 4,029,101
Amount of Loans based upon:				
Fixed Rates	\$ 166,771	\$ 540,037	\$ 1,262,404	\$ 1,969,212
Floating or adjustable rates	506,428	360,537	1,192,924	2,059,889
Total gross loans	\$ 673,199	\$ 900,574	\$ 2,455,328	\$ 4,029,101

As a normal practice in extending credit for commercial and industrial purposes, we may accept trust deeds on real property as collateral. In some cases, when the primary source of repayment for the loan is anticipated to come from the cash flow from normal operations of the borrower, and real property has been taken as collateral, the real property is considered a secondary source of repayment for the loan. Since we lend primarily in Southern and Central California, our real estate loan collateral is concentrated in this region. At December 31, 2015, substantially all of our loans secured by real estate were collateralized by properties located in California. This concentration is considered when determining the adequacy of our allowance for loan losses.

### Nonperforming Assets

The following table provides information on nonperforming assets, excluding PCI loans, as of December 31 for each of the last five years.

			December 31,		
	2015	2014	2013	2012	2011
		$(D\sigma$	llars in thousand	!s)	
Nonaccrual loans	\$ 8,397	\$ 11,901	\$ 14,835	\$ 26,688	\$ 38,828
Troubled debt restructured loans (nonperforming)	12,622	20,285	25,119	31,309	23,844
OREO	6,993	5,637	6,475	14,832	13,820
Total nonperforming assets	\$ 28,012	\$ 37,823	\$ 46,429	\$ 72,829	\$ 76,492
Troubled debt restructured performing loans	\$ 42,687	\$ 53,589	\$ 66,955	\$ 50,392	\$ 38,554
Percentage of nonperforming assets to total loans outstanding, net of deferred fees, and OREO	0.70%	0.99%	1.37%	2.23%	2.37%
Percentage of nonperforming assets to total assets	0.37%	0.51%	0.70%	1.14%	1.18%

# Edgar Filing: CVB FINANCIAL CORP - Form 10-K

At December 31, 2015, loans classified as impaired, excluding PCI loans, totaled \$63.7 million, or 1.62% of total gross loans, compared to \$85.8 million, or 2.32% of total loans at December 31, 2014. The December 31, 2015 balance included nonperforming loans of \$21.0 million. At December 31, 2015, impaired loans which were

62

restructured in a troubled debt restructure ( TDR ) represented \$55.3 million, of which \$12.6 million were nonperforming and \$42.7 million were performing.

Of the \$63.7 million total impaired loans as of December 31, 2015, \$51.8 million were considered collateral dependent and measured using the fair value of the collateral based on current appraisals (obtained within 1 year). The amount of impaired loans measured using the present value of expected future cash flows discounted at the loans effective rate were \$11.9 million.

### **Troubled Debt Restructurings**

Total TDRs were \$55.3 million at December 31, 2015, compared to \$73.9 million at December 31, 2014. Of the \$12.6 million in nonperforming TDRs at December 31, 2015, all were paying in accordance with the modified terms at December 31, 2015. At December 31, 2015, \$42.7 million of performing TDRs were accruing interest as restructured loans. Performing TDRs were granted in response to borrower financial difficulty and generally provide for a modification of loan repayment terms. The performing restructured loans represent the only impaired loans accruing interest at each respective reporting date. A performing restructured loan is reasonably assured of repayment and is performing in accordance with the modified terms. We have not restructured loans into multiple loans in what is typically referred to as an A/B note structure, where normally the A note meets current underwriting standards and the B note is typically immediately charged off upon restructuring.

The following table provides a summary of TDRs, excluding PCI loans, for the periods presented.

	December	Number of		er 31, 2014 Number of
	Balance	Loans (Dollars in	Balance thousands)	Loans
Performing TDRs:		(Bottan 5 th	e usunus)	
Commercial and industrial	\$ 939	5	\$ 711	3
SBA	681	1	699	1
Real Estate:				
Commercial real estate	25,752	13	24,694	11
Construction	7,651	1	7,651	1
SFR mortgage	3,565	11	3,722	11
Dairy & livestock and agribusiness	3,685	2	15,693	8
Consumer and other	414	1	419	1
Total performing TDRs	\$ 42,687	34	\$ 53,589	36
Nonperforming TDRs:				
Commercial and industrial	\$ 652	5	\$ 960	6
SBA	321	1		
Real Estate:				
Commercial real estate	11,323	4	19,222	11
Construction				
SFR mortgage	326	1		
Dairy & livestock and agribusiness			103	1
Total nonperforming TDRs	\$ 12,622	11	\$ 20,285	18
Total TDRs	\$ 55,309	45	\$ 73,874	54

At December 31, 2015 and 2014, \$607,000 and \$726,000 of the allowance for loan losses was specifically allocated to TDRs, respectively. Impairment amounts identified are typically charged off against the allowance at the time a probable loss is determined. Total charge-offs on TDRs for 2015 and 2014 were zero and \$1.1 million, respectively.

63

## Nonperforming Assets and Delinquencies

The table below provides trends in our nonperforming assets and delinquencies, excluding PCI loans, for the periods presented.

	Dec	ember 31, 2015	Sept	tember 30, 2015	June 30, 2015	M	larch 31, 2015	Dec	ember 31, 2014
Nonperforming loans:									
Commercial and industrial	\$	704	\$	1,051	\$ 903	\$	952	\$	2,308
SBA		2,567		2,634	2,456		2,463		2,481
Real estate:									
Commercial real estate (1)		14,541		16,696	14,967		16,787		23,318
Construction (1)									
SFR mortgage		2,688		2,778	3,400		2,233		3,240
Dairy & livestock and agribusiness							103		103
Consumer and other loans		519		489	498		463		736
Total	\$	21,019	\$	23,648	\$ 22,224	\$	23,001	\$	32,186
% of Total gross loans		0.52%		0.62%	0.59%		0.62%		0.84%
Past due 30-89 days:		0.02 /0		0.02 /0	0.05 70		0.02 /0		0.0170
Commercial and industrial	\$		\$		\$ 246	\$	112	\$	978
SBA	-		-		T -10	-		-	75
Real estate:									
Commercial real estate		354		266	1,333		35		122
Construction				200	1,000				
SFR mortgage		1,082			355		1,613		425
Dairy & livestock and agribusiness		,					,		
Consumer and other loans				52	2		139		81
Total	\$	1,436	\$	318	\$ 1,936	\$	1,899	\$	1,681
% of Total gross loans		0.04%		0.01%	0.05%		0.05%		0.04%
OREO:		010 170		0.01	0.02 /0		0,02 /0		0,0170
Commercial and industrial	\$		\$		\$	\$	736	\$	736
Real estate:					<u> </u>		,,,,		
Commercial real estate		2,125		2,135	2,967		1,518		
Construction		4,868		4,868	4,868		4,868		4,901
		.,000		.,000	.,000		.,000		.,,,,,,,
Total	\$	6,993	\$	7,003	\$ 7,835	\$	7,122	\$	5,637
Total nonperforming, past due, and OREO	\$	29,448	\$	30,969	\$ 31,995	\$	32,022	\$	39,504
% of Total gross loans		0.73%		0.81%	0.85%		0.86%		1.03%

<sup>(1)</sup> Construction was completed on one \$9.6 million nonperforming construction loan which was therefore reflected as a nonperforming commercial real estate loan as of December 31, 2014.

We had \$21.0 million in nonperforming loans, excluding PCI loans, defined as nonaccrual loans and nonperforming TDRs, at December 31, 2015, or 0.52% of total gross loans. This compares to \$32.2 million in nonperforming loans at December 31, 2014. At December 31 2015 six customer relationships comprised \$15.3 million, or 72.74%, of our nonperforming loans at December 31, 2015. Five of these customer relationships are commercial real estate developers (owner/non-owner occupied). The primary collateral for these loans is commercial real estate properties. At December 31, 2015, there was \$371,000 allowance for loan losses specifically allocated to these loans. There were no charge-offs recorded for these customer relationships in 2015.

64

We had \$7.0 million in OREO at December 31, 2015, compared to \$5.6 million at December 31, 2014. As of December 31, 2015, we had four OREO properties, compared with four OREO properties at December 31, 2014. During 2015, we added five OREO properties with a carrying value of \$3.6 million and sold five OREO properties with a carrying value of \$2.2 million, realizing a net gain on sale of approximately \$301,000.

Changes in economic and business conditions have had an impact on our market area and on our loan portfolio. We continually monitor these conditions in determining our estimates of needed reserves. However, we cannot predict the extent to which the deterioration in general economic conditions, real estate values, increases in general rates of interest and changes in the financial conditions or business of a borrower, and drought conditions in California may adversely affect a borrower s ability to pay or the value of our collateral. See Risk Management Credit Risk herein.

#### Acquired SJB Assets

Loans acquired through the SJB acquisition are accounted for under ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality ( ASC 310-30 ). PCI loans accounted for under ASC 310-30 are generally considered accruing and performing loans as the loans accrete interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, acquired impaired loans that are contractually past due are still considered to be accruing and performing loans. If the timing and amount of future cash flows is not reasonably estimable, the loans may be classified as nonperforming loans and interest income is not recognized until the timing and amount of future cash flows can be reasonably estimated. As of December 31, 2015, there were no PCI loans considered as nonperforming as described above.

There were no OREO properties as of December 31, 2015 and 2014.

### Allowance for Loan Losses

The allowance for loan losses is established as management s estimate of probable losses inherent in the loan and lease receivables portfolio. The allowance is increased (decreased) by the provision for losses and decreased by charge-offs when management believes the uncollectability of a loan is confirmed which is charged against operating results. Subsequent recoveries, if any, are added to the allowance. The determination of the balance in the allowance for loan losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in management s judgment, is appropriate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past loan loss experience, and such other factors that would deserve current recognition in estimating inherent credit losses.

The allowance for loan losses was \$59.2 million as of December 31, 2015. This represents a decrease of \$669,000, or 1.12%, compared to the allowance for loan losses of \$59.8 million as of December 31, 2014. There was a \$5.6 million recapture of provision for loan losses that was recorded for the year ended December 31, 2015, offset by net recoveries of \$5.0 million. This compares to a \$16.1 million loan loss provision recapture, offset by net recoveries of \$690,000 for the same period of 2014.

65

The table below presents a summary of net charge-offs and recoveries by type and the resulting allowance for loan losses and (recapture of) provision for loan losses for the periods presented. The table below also includes information on loans, excluding PCI loans, for all periods presented as there was no allowance for PCI loans.

# **Summary of Loan Loss Experience**

		2015		As of and 2014		ar Ended Dec 2013 s in thousands)		r 31, 2012		2011
Allowance for loan losses at beginning of period	\$	59,825	\$	75,235	\$	92,441	\$	93,964	\$	105,259
Charge-offs:										
Commercial and industrial (1)		411		888		2,491		1,158		1,459
SBA (1)		37		50				101		637
Commercial real estate (1)		117		353				1,873		4,650
Construction										7,976
SFR mortgage		215		1.061		252		642		1,104
Dairy & livestock and agribusiness		220		1,061		100		1,150		3,291
Consumer and other loans		229		17		108		283		511
Total charge-offs		1,009		2,369		2,851		5,207		19,628
Recoveries:										
Commercial and industrial		319		873		544		876		243
SBA		41		114		215		404		59
Commercial real estate		4,330		140		402		514		606
Construction		581		885		703		1,139		757
SFR mortgage		186		401		367		(108)		142
Dairy & livestock and agribusiness		407		492		109		166		151
Consumer and other loans		76		154		55		36		200
Total recoveries		5,940		3,059		2,395		3,027		2,158
Net (recoveries) charge-offs		(4,931)		(690)		456		2,180		17,470
Other reallocation (2)								657		(893)
(Recapture of) provision for loan losses		(5,600)		(16,100)		(16,750)				7,068
Allowance for loan losses at end of period	\$	59,156	\$	59,825	\$	75,235	\$	92,441	\$	93,964
Summary of reserve for unfunded loan commitments: Reserve for unfunded loan commitments at beginning										
of period	\$	7,656	\$	9,088	\$	8,588	\$	9,588	\$	10,506
Other				(182)						
(Recapture of) provision for unfunded loan commitments		(500)		(1,250)		500		(1,000)		(918)
Reserve for unfunded loan commitments at end of period	\$	7,156	\$	7,656	\$	9,088	\$	8,588	\$	9,588
Reserve for unfunded loan commitments to total		0.020		1.05%	,	1 4507		1.550		1 4707
unfunded loan commitments	¢ 2	0.92%	¢ ?			1.45%	¢ 2	1.55%	¢ 2	1.47%
Amount of total loans at end of period (3)		,927,097		3,690,700		3,385,916 3,223,713		,252,313		,219,727
Average total loans outstanding (3) Net (recoveries) charge-offs to average total loans	<b>\$</b> 3	-0.13%	<b>D</b> 3	3,458,920 -0.02%		0.01%	\$ 3	,199,629 0.07%	\$ 3	,222,450 0.54%
The (1000 vertes) charge-offs to average total totals		-0.13%		-0.02%		0.01%		0.07%		0.54%

Edgar Filing: CVB FINANCIAL CORP - Form 10-K

Net (recoveries) charge-offs to total loans at end of					
period					
Allowance for loan losses to average total loans	1.61%	1.73%	2.33%	2.89%	2.92%
Allowance for loan losses to total loans at end of					
period	1.51%	1.62%	2.22%	2.84%	2.92%
Net (recoveries) charge-offs to allowance for loan					
losses	-8.34%	-1.15%	0.61%	2.36%	18.59%
Net recoveries (charge-offs) to (recapture of)					
provision for loan losses	88.05%	4.29%	-2.72%		247.17%

<sup>(1)</sup> SBA loans were reclassified as a separate line item from other loan types as of the respective periods presented.

<sup>(2)</sup> During 2012, there was \$657,000 in net recoveries for PCI loans, resulting in a \$657,000 recapture of provision for loan losses on the PCI loans. An offsetting adjustment was recorded to the FDIC loss-sharing asset based on the appropriate asset based on the appropriate loss-sharing percentage.

<sup>(3)</sup> Net of deferred loan origination fees, costs and discounts, excluding PCI loans.

**Specific allowance:** For impaired loans, we incorporate specific allowances based on loans individually evaluated utilizing one of three valuation methods, as prescribed under ASC 310-10. If the measure of the impaired loan is less than the recorded investment in the loan, the deficiency will be charged off against the ALLL or, alternatively, a specific allocation will be established and included in the overall ALLL balance. The specific allocation represents \$669,000 (1.13%), \$1.5 million (2.59%) and \$3.2 million (4.22%) of the total allowance as of December 31, 2015, 2014 and 2013, respectively.

General allowance: The loan portfolio collectively evaluated for impairment under ASC 450-20 is divided into risk rating classes of loan receivables between classified loans (including substandard and doubtful loans) Special Mention loans and Pass loans, and that are further disaggregated into loan segments by loan type with similar risk characteristics. Both the classified and non-classified loan categories are divided into eight (8) specific loan segments. The allowance is provided for each segment based upon that segment s average historical loss experience over an established look back period, adjusted for applicable loss emergence periods (i.e., the amount of time from the point at which a loss is incurred to the point at which the loss is confirmed), and further adjusted for current conditions based on our analysis of specific environmental or qualitative loss factors, as prescribed in the 2006 Interagency Policy Statement on ALLL, affecting the collectability of our loan portfolio that may cause actual loss rates to differ from historical loss experience. The above description reflects certain changes made to the Bank s ALLL methodology in the current period described further below. Beginning with the fourth quarter of 2015 and coinciding with the implementation of the new ALLL methodology, the Bank s previous unallocated reserve was absorbed into the qualitative component of the allowance and eliminated.

During the fourth quarter of 2015 the Bank implemented an enhanced ALLL methodology and governance. These enhancements included (i) changes to the look back period, (ii) further aggregation of the loan segments, (iii) updates of the historical loss rates, (iv) updates to the qualitative factors, and (v) updates to the documentation, controls and validation of the ALLL methodology. The look back period was changed from the previous rolling 20-quarters to a through-the-cycle time frame beginning with the first quarter of 2009 through the fourth quarter of 2015. This change encompasses the time period outlined and continues to expand by one quarter until such time that the current economic cycle ends, triggered by independent evidence that a recession has begun. This change was implemented to lengthen the look back period to produce meaningful results that more appropriately reflect the level of incurred losses in the Bank's loan portfolio given the current, extended credit cycle. Similarly, the Bank analyzed its various loan segments and aggregated loans with similar risk characteristics into eight (8) segments in order to capture sufficient loss observations, and to produce more reliable historical loss rates for a given segment. In addition, the Bank enhanced its calculation of loss emergence periods for each loan segment and applied them to the through-the-cycle historical loss rates. The update to the qualitative factor component of the ALLL provided for increased use of quantitative metrics and application to each of the factors utilizing a comparison of current measurements to historical results within the range of the expanded look back period. Based upon the aforementioned changes in the ALLL methodology the documentation, controls, validation and governance processes have been further enhanced to ensure that the overall ALLL process is structured, transparent and repeatable.

The overall historical loss rate calculations were affected by the ALLL enhancements as a result of the noted changes to the loan segmentations, look back period, loss emergence periods, and qualitative factors. The results of the new ALLL methodology are represented in the application of the reserve to each portfolio segment reflected herein and are therefore different from prior periods, including the elimination of the unallocated reserve. As a result of the structural change in the calculation of the Bank's historical loss rates during this period pursuant to the described changes in the ALLL methodology, the Bank experienced a reduction in required reserve balances of \$669,000 and determined that such improvement warranted a \$5.6 million recapture of loan loss provision, which included \$5.0 million in net recoveries, for the year ended December 31, 2015.

67

While we believe that the allowance at December 31, 2015 was appropriate to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions, interest rate fluctuations, conditions of our borrowers, or natural disasters, which adversely affect our service areas or other circumstances or conditions, including those defined above, will not be reflected in increased provisions for loan losses in the future.

The following table provides a summary of the allocation of the allowance for loan losses for specific loan categories at the dates indicated for total loans, excluding PCI loans. The allocations presented should not be interpreted as an indication that loans charged to the allowance for loan losses will occur in these amounts or proportions, or that the portion of the allowance allocated to each loan category, represents the total amount available for future losses that may occur within these categories.

#### Allocation of Allowance for Loan Losses

	20:	15	201	14	December 31, 2013		2012		2011		
		% of		% of		% of		% of		% of	
		Loans to		Loans to		Loans to		Loans to		Loans to	
		Total		Total		Total		Total		Total	
	Allowance	Loans in	Allowance	Loans in	Allowance	Loans in	Allowance	Loans in	Allowance	Loans	
	for Loan	Each	for Loan	Each	for Loan	Each	for Loan	Each	for Loan	in Each	
	Losses	Category	Losses	Category		Category	Losses	Category	Losses	Category	
		(Dollars in thousands)									
Commercial and industrial	\$ 8,588	11.0%	\$ 7,074	10.5%	\$ 8,502	11.1%	\$ 8,901	12.0%	\$ 8,030	10.3%	
SBA	993	2.7%	2,557	3.6%	2,332	4.0%	2,751	4.8%	2,624	5.0%	
Real estate:											
Commercial real estate	36,995	67.2%	33,373	67.3%	39,402	65.0%	47,457	61.1%	47,841	60.4%	
Construction	2,389	1.7%	988	1.5%	1,305	1.4%	2,291	1.8%	4,947	2.4%	
SFR mortgage	2,103	5.9%	2,344	5.5%	2,718	5.6%	3,448	4.9%	4,032	5.4%	
Dairy & livestock and agribusiness	6,029	7.8%	5,479	7.5%	11,728	8.7%	18,696	10.3%	17,278	10.8%	
Municipal lease finance											
receivables	1,153	1.9%	1,412	2.1%	2,335	2.6%	1,588	3.2%	2,403	3.5%	