Citizens Community Bancorp Inc.
Form 10-Q
August 10, 2015

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
$\mathrm{x} \quad$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934
For the quarterly period ended June 30, 2015
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 001-33003

CITIZENS COMMUNITY BANCORP, INC.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)
2174 EastRidge Center, Eau Claire, WI 54701
(Address of principal executive offices)
715-836-9994
(Registrant's telephone number, including area code)

20-5120010
(IRS Employer
Identification Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No * Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *.
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):
Large accelerated filer
Non-accelerated filer " (do not check if a smaller reporting company) Smaller reporting company x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ${ }^{*}$ No x

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:
At August 10, 2015 there were $5,232,579$ shares of the registrant's common stock, par value $\$ 0.01$ per share, outstanding.
CITIZENS COMMUNITY BANCORP, INC.
FORM 10-Q
June 30, 2015
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## PART 1 - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CITIZENS COMMUNITY BANCORP, INC.
Consolidated Balance Sheets
June 30, 2015 (unaudited) and September 30, 2014
(derived from audited financial statements)
(in thousands, except share data)

| Assets | June 30, 2015 | September 30, <br> 2014 |
| :--- | :--- | :--- |
| Cash and cash equivalents <br> Other interest-bearing deposits | $\$ 19,470$ | $\$ 11,434$ |
| Investment securities (available for sale securities at fair value of $\$ 63,767$ and | 1,495 | 245 |
| \$62,189, and held to maturity securities at cost of $\$ 8,441$ and $\$ 8,785$ at June | 72,208 | 70,974 |
| 30,2015 and September 30,2014, respectively) |  |  |
| Non-marketable equity securities, at cost | 4,626 | 5,515 |
| Loans receivable | 457,208 | 470,366 |
| Allowance for loan losses | $(6,562$ | $)(6,506$ |
| Loans receivable, net | 450,646 | 463,860 |
| Office properties and equipment, net | 3,000 | 3,725 |
| Accrued interest receivable | 1,413 | 1,478 |
| Intangible assets | 118 | 161 |
| Foreclosed and repossessed assets, net | 919 | 1,050 |
| Other assets | 11,986 | 11,373 |
| TOTAL ASSETS | $\$ 565,881$ | $\$ 569,815$ |

Liabilities and Stockholders' Equity
Liabilities:

| Deposits | $\$ 456,453$ | $\$ 449,767$ |
| :--- | :--- | :--- |
| Federal Home Loan Bank advances | 45,891 | 58,891 |
| Other liabilities | 4,298 | 3,864 |
| Total liabilities | 506,642 | 512,522 |

Stockholders' equity:
Common stock- \$0.01 par value, authorized 30,000,000, 5,232,720 and
$5,167,061$ shares issued and outstanding, respectively
Additional paid-in capital 54,257
Retained earnings 4,049
Unearned deferred compensation (314) (223
Accumulated other comprehensive loss (778) (842
Total stockholders' equity
59,239
57,293
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
\$565,881
\$569,815
See accompanying condensed notes to unaudited consolidated financial statements.

CITIZENS COMMUNITY BANCORP, INC.
Consolidated Statements of Operations (unaudited)
Three and Nine Months Ended June 30, 2015 and 2014
(in thousands, except per share data)


See accompanying condensed notes to unaudited consolidated financial statements.

CITIZENS COMMUNITY BANCORP, INC.
Consolidated Statements of Comprehensive Income (Loss) (unaudited)
Nine months ended June 30, 2015 and 2014
(in thousands, except per share data)

|  | Nine Months Ended |  |
| :--- | :--- | :--- |
|  | June 30, 2015 | June 30, 2014 |
| Net income attributable to common stockholders | $\$ 1,923$ | $\$ 1,182$ |
| Other comprehensive income (loss), net of tax: <br> Securities available for sale |  |  |
| Net unrealized gains arising during period | 27 | 1,422 |
| Reclassification adjustment for gains (losses) included in net income <br> Change for realized losses on securities available for sale for <br> other-than-temporary impairment (OTTI) write-down | 36 | $(89$ |
| Unrealized gains on securities <br> Defined benefit plans: <br> Amortization of unrecognized prior service costs and net gains <br> Total other comprehensive income, net of tax <br> Comprehensive income | - | 47 |

Reclassifications out of accumulated other comprehensive income for the nine months ended June 30, 2015 were as follows:

| Details about Accumulated Other <br> Comprehensive Income Components | Amounts Reclassified from <br> Accumulated Other <br> Comprehensive Income | (1)Affected Line Item on the Statement of <br> Operations |
| :--- | :--- | :--- |
| Unrealized gains and losses | $\$ 60$ | $(24$ | | Net gain on sale of available for sale |
| :--- |
| securities |

(1) Amounts in parentheses indicate decreases to profit/loss.

See accompanying condensed notes to unaudited consolidated financial statements.

CITIZENS COMMUNITY BANCORP, INC.
Consolidated Statement of Changes in Stockholders' Equity (unaudited)
Nine Months Ended June 30, 2015
(in thousands, except Shares)

|  | Common Stock |  | Additional <br> Paid-In <br> Capital | Retained Earnings | Unearned <br> Deferred <br> Compensation | Accumulated <br> Other <br> Comprehensive <br> Income (Loss) |  | Total <br> Stockholders <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, October 1, 2014 | 5,167,061 | \$52 | \$54,257 | \$4,049 | \$ (223 | \$ (842 | ) | \$ 57,293 |
| Net income |  |  |  | 1,923 |  |  |  | 1,923 |
| Other comprehensive income, net of tax |  |  |  |  |  | 64 |  | 64 |
| Surrender of vested shares | (3,796 |  | (35 |  |  |  |  | (35 |
| Common stock awarded under the equity incentive plan | 17,500 |  | 161 |  | (161 |  |  | - |
| Common stock options exercised | 51,955 |  | 299 |  |  |  |  | 299 |
| Stock option expense |  |  | 44 |  |  |  |  | 44 |
| Amortization of restricted stock |  |  |  |  | 70 |  |  | 70 |
| Cash dividends (\$0.08 per share) |  |  |  | (419 ) |  |  |  | (419 |
| Balance, June 30, 2015 | 5,232,720 | \$52 | \$54,726 | \$5,553 | \$ (314 ) | \$ (778 | ) | \$ 59,239 |
| See accompanying con | ensed note | to unaud | consolidat | inancial | statements. |  |  |  |

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| CITIZENS COMMUNITY BANCORP, INC. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Statements of Cash Flows (unaudited) |  |  |  |  |
| Nine Months Ended June 30, 2015 and 2014 (in thousands, except per share data) |  |  |  |  |
|  |  |  |  |  |
|  | Nine Months Ended |  |  |  |
|  | June 30, 2015 |  | June 30, 2014 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income attributable to common stockholders | \$1,923 |  | \$1,182 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Net amortization of premium/discount on securities | 637 |  | 768 |  |
| Depreciation | 937 |  | 748 |  |
| Provision for loan losses | 535 |  | 1,535 |  |
| Net realized (gain) loss on sale of securities | (60 | ) | 149 |  |
| Other-than-temporary impairment on mortgage-backed securities | - |  | 78 |  |
| Amortization of core deposit intangible | 43 |  | 43 |  |
| Amortization of restricted stock | 70 |  | 48 |  |
| Stock based compensation expense | 44 |  | 32 |  |
| Loss on sale of office properties | - |  | 326 |  |
| (Benefit) provision for deferred income taxes | (151 | ) | 1,002 |  |
| Net loss (gain) from disposals of foreclosed properties | 12 |  | (63 | ) |
| Provision for valuation allowance on foreclosed properties | 34 |  | 61 |  |
| Decrease in accrued interest receivable and other assets | (435 | ) | (605 | ) |
| Increase in other liabilities | 435 |  | 526 |  |
| Total adjustments | 2,101 |  | 4,648 |  |
| Net cash provided by operating activities | 4,024 |  | 5,830 |  |
| Cash flows from investing activities: |  |  |  |  |
| Purchase of investment securities | (36,695 | ) | (18,581 | ) |
| Purchase of bank owned life insurance | - |  | (3,000 |  |
| Net (increase) decrease in interest-bearing deposits | (1,250 | ) | 1,743 |  |
| Proceeds from sale of securities available for sale | 29,286 |  | 21,199 |  |
| Principal payments on investment securities | 5,703 |  | 4,888 |  |
| Proceeds from sale of Federal Home Loan Bank (FHLB) stock | 650 |  | - |  |
| Purchase of Federal Reserve Bank Stock | - |  | (1,695 | ) |
| Proceeds from sale of Federal Reserve Bank (FRB) Stock | 239 |  | - |  |
| Proceeds from sale of foreclosed properties | 793 |  | 1,286 |  |
| Net decrease (increase) in loans | 11,965 |  | (26,806 | ) |
| Net capital expenditures | (217 | ) | (356 | ) |
| Net cash received from sale of office properties | 7 |  | 150 |  |
| Net cash provided by investing activities | 10,481 |  | (21,172 | ) |
| Cash flows from financing activities: |  |  |  |  |
| Net (decrease) increase in Federal Home Loan Bank advances | (13,000 | ) | 14,891 |  |
| Net increase (decrease) in deposits | 6,686 |  | (7,580 | ) |
| Surrender of restricted shares of common stock | (35 | ) | (21 | ) |
| Exercise of common stock options | 299 |  | - |  |
| Cash dividends paid | (419 |  | (207 | ) |
| Net cash (used in) provided by financing activities | (6,469 | ) | 7,083 |  |
| Net increase (decrease) in cash and cash equivalents | 8,036 |  | (8,259 | ) |
| Cash and cash equivalents at beginning of period | 11,434 |  | 17,601 |  |


| Cash and cash equivalents at end of period | $\$ 19,470$ | $\$ 9,342$ |
| :--- | :--- | :--- |
| Supplemental cash flow information: |  |  |
| Cash paid during the period for: | $\$ 2,842$ | $\$ 2,703$ |
| Interest on deposits | $\$ 484$ | $\$ 584$ |
| Interest on borrowings | $\$ 979$ | $\$ 84$ |
| Income taxes | $\$ 714$ | $\$ 1,715$ | See accompanying condensed notes to unaudited consolidated financial statements.

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (UNAUDITED)

## NOTE 1 - NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements include the accounts of Citizens Community Bancorp, Inc. (the "Company") and its wholly owned subsidiary, Citizens Community Federal N.A. (the "Bank"), and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial statements. Citizens Community Bancorp was a successor to Citizens Community Federal as a result of a regulatory restructuring into the mutual holding company form, which was effective on March 29, 2004. Originally, Citizens Community Federal was a credit union. In December 2001, Citizens Community Federal converted to a federal mutual savings bank. In 2004, Citizens Community Federal reorganized into the mutual holding company form of organization. In 2006, Citizens Community Bancorp completed its second-step mutual to stock conversion.
On April 16, 2014, the U.S. Office of the Comptroller of the Currency (the "OCC"), the primary federal regulator for Citizens Community Bancorp, Inc. and Citizens Community Federal, provided written notice to the Bank of the OCC's approval for the Bank to convert to a national banking association (a "National Bank") and operate under the title of Citizens Community Federal National Association ("Citizens Community Federal N.A."). The consummation of the conversion to a National Bank was effective as of May 31, 2014.
On April 18, 2014, Citizens Community Bancorp, Inc. received written notice from the Federal Reserve Bank of Minneapolis (the "FRB") notifying the Company of the FRB's approval of the Company becoming a bank holding company as
a result of the proposed conversion of the Bank from a federally-chartered savings bank to a National Bank, which approval
was also effective as of May 31, 2014.
The consolidated income of the Company is principally derived from the income of the Bank, the Company's wholly owned subsidiary. The Bank originates residential, commercial, agricultural, consumer and commercial and industrial (C\&I) loans and accepts deposits from customers, primarily in Wisconsin, Minnesota and Michigan. The Bank operates 20 full-service offices, eight stand-alone locations and 12 branches predominantly located inside Walmart Supercenters.
The Bank is subject to competition from other financial institutions and non-financial institutions providing financial products. Additionally, the Bank is subject to the regulations of certain regulatory agencies and undergoes periodic examination by those regulatory agencies.
In preparing these consolidated financial statements, we evaluated the events and transactions that occurred through August 10, 2015, the date on which the financial statements were available to be issued. As of August 10, 2015, there were no subsequent events which required recognition or disclosure.
The accompanying consolidated interim financial statements are unaudited. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Unless otherwise stated herein, and except for shares and per share amounts, all amounts are in thousands. Principles of Consolidation - The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Citizens Community Federal N.A. All significant intercompany accounts and transactions have been eliminated.
Use of Estimates - Preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. These estimates are based on management's best knowledge of current events and actions the Company may undertake in the future. Estimates are used in accounting for, among other items, fair value of financial instruments, the allowance for loan losses, valuation of acquired intangible assets, useful lives for depreciation and amortization, indefinite-lived intangible assets and long-lived assets, deferred tax assets, uncertain income tax positions and contingencies. Management does not anticipate any material changes to estimates made herein in the near term. Factors that may cause sensitivity to the aforementioned estimates include but are not limited to external market factors such as market interest rates and unemployment rates, changes to operating policies and procedures, and changes in applicable

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banking regulations. Actual results may ultimately differ from estimates, although management does not generally believe such differences would materially affect the consolidated financial statements in any individual reporting period.
Investment Securities; Held to Maturity and Available for Sale - Management determines the appropriate classification of investment securities at the time of purchase and reevaluates such designation as of the date of each balance sheet.

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Securities are classified as held to maturity when the Company has the positive intent and ability to hold the securities to maturity. Held to maturity securities are stated at amortized cost. Investment securities not classified as held to maturity are classified as available for sale. Available for sale securities are stated at fair value, with unrealized holding gains and losses deemed other than temporarily impaired due to non-credit issues being reported in other comprehensive income (loss), net of tax. Unrealized losses deemed other-than-temporary due to credit issues are reported in the Company's net income in the period in which the losses arise. Interest income includes amortization of purchase premium or accretion of purchase discount. Amortization of premiums and accretion of discounts are recognized in interest income using the interest method over the estimated lives of the underlying securities. In estimating other-than-temporary impairment (OTTI), management considers: (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the Company's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value. The difference between the present values of the cash flows expected to be collected and the amortized cost basis is the credit loss. The credit loss is the portion of OTTI that is recognized in operations and is a reduction to the cost basis of the security. The portion of other-than-temporary impairment related to all other factors is included in other comprehensive income (loss), net of the related tax effect.
Loans - Loans that management has the intent and ability to hold for the foreseeable future, until maturity or payoff are reported at the principal balance outstanding, net of unearned interest, and net of deferred loan fees and costs. Interest income is accrued on the unpaid principal balance of these loans. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the interest method without anticipating prepayments.
Interest income on commercial, mortgage and consumer loans is discontinued according to the following schedules: -Commercial loans, including Agricultural and C\&I loans, past due 90 days or more;
-Closed end consumer loans past due 120 days or more; and
-Real estate loans and open ended consumer loans past due 180 days or more.
Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged off at an earlier date if collection of principal or interest is considered doubtful. All interest accrued but not received for a loan placed on nonaccrual status is reversed against interest income. Interest received on such loans is accounted for on the cash basis or cost recovery method until qualifying for return to accrual status. Loans are returned to accrual status when payments are made that bring the loan account current with the contractual term of the loan and a 6 month payment history has been established. Interest on impaired loans considered troubled debt restructurings ("TDRs") or substandard, less than 90 days delinquent, is recognized as income as it accrues based on the revised terms of the loan over an established period of continued payment. Substandard loans, as defined by the OCC, our primary banking regulator, are loans that are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any.
Real estate loans and open ended consumer loans are charged off to estimated net realizable value less estimated selling costs at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 180 days or more. Closed end consumer loans are charged off to net realizable value at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 120 days or more. Commercial loans, including Agricultural and C\&I loans, are charged off to net realizable value at the earlier of when (a) the loan is deemed by management to be uncollectible, or (b) the loan becomes past due 90 days or more. Allowance for Loan Losses - The allowance for loan losses ("ALL") is a valuation allowance for probable and inherent credit losses in our loan portfolio. Loan losses are charged against the ALL when management believes that the collectability of a loan balance is unlikely. Subsequent recoveries, if any, are credited to the ALL. Management estimates the required ALL balance taking into account the following factors: past loan loss experience; the nature, volume and composition of our loan portfolio; known and inherent risks in our loan portfolio; information about specific borrowers' ability to repay; estimated collateral values; current economic conditions; and other relevant factors determined by management. The ALL consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers non-impaired loans and is based on historical loss experience adjusted for certain qualitative factors. The entire ALL balance is available for any loan that,
in our management's judgment, should be charged off.
A loan is impaired when full payment under the loan terms is not expected. Impaired loans consist of all TDRs, as well as individual substandard loans not considered a TDR, when full payment under the loan terms is not expected. All TDRs are individually evaluated for impairment. See Note 3, "Loans, Allowance for Loan Losses and Impaired Loans" for more information on what we consider to be a TDR. If a TDR or substandard loan is deemed to be impaired, a specific ALL allocation may be established so that the loan is reported, net, at the lower of (a) outstanding principal balance, (b) the present

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value of estimated future cash flows using the loan's existing rate; or (c) at the fair value of any collateral, less estimated disposal costs, if repayment is expected solely from the underlying collateral of the loan. For TDRs less than $90+$ days past due, and certain substandard loans that are less than $90+$ days delinquent, the likelihood of the loan migrating to over 90 days past due is also taken into account when determining the specific ALL allocation for these particular loans. Large groups of smaller balance homogeneous loans, such as non-TDR commercial, consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, are not separately identified for impairment disclosures.
Foreclosed and Repossessed Assets, net - Assets acquired through foreclosure or repossession are initially recorded at fair value, less estimated costs to sell, which establishes a new cost basis. If the fair value declines subsequent to foreclosure or repossession, a valuation allowance is recorded through expense. Costs incurred after acquisition are expensed and are included in non-interest expense, other on our Consolidated Statements of Operations.
Income Taxes - The Company accounts for income taxes in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification ("ASC") Topic 740, "Income Taxes." Under this guidance, deferred taxes are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates that will apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income or expense in the period that includes the enactment date. See Note 6, "Income Taxes" for details on the Company's income taxes.
The Company regularly reviews the carrying amount of its net deferred tax assets to determine if the establishment of a valuation allowance is necessary. If based on the available evidence, it is more likely than not that all or a portion of the Company's net deferred tax assets will not be realized in future periods, a deferred tax valuation allowance would be established. Consideration is given to various positive and negative factors that could affect the realization of the deferred tax assets. In evaluating this available evidence, management considers, among other things, historical performance, expectations of future earnings, the ability to carry back losses to recoup taxes previously paid, the length of statutory carryforward periods, any experience with utilization of operating loss and tax credit carryforwards not expiring, tax planning strategies and timing of reversals of temporary differences. Significant judgment is required in assessing future earnings trends and the timing of reversals of temporary differences. Accordingly, the Company's evaluation is based on current tax laws as well as management's expectations of future performance.
Earnings Per Share - Basic earnings per common share is net income or loss divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable during the period, consisting of stock options outstanding under the Company's stock incentive plans that have an exercise price that is less than the Company's stock price on the reporting date.
Reclassifications - Certain items previously reported were reclassified for consistency with the current presentation. Recent Accounting Pronouncements - In August, 2014, the FASB issued Accounting Standards Update ("ASU") 2014-14; "Receivables; Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure". ASU 2014-14 is intended to improve accounting and disclosure consistency related to how creditors classify government-guaranteed mortgage loans, including FHA or VA guaranteed loans, upon foreclosure. For public entities, ASU 2014-09 is effective on a prospective basis for the annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company expects the adoption of ASU 2014-14 will have no material effect on the Company's consolidated results of operations, financial position or cash flows.
In May, 2014, the FASB issued ASU 2014-09; "Revenue from Contracts with Customers (Topic 606). ASU 2014-09 is intended to clarify and simplify revenue recognition principles, develop a common revenue standard across industries and accounting frameworks, and improve the usefulness and consistency of revenue reporting. For public entities, ASU 2014-09 is effective on a retrospective basis for the annual periods, and interim periods within those annual periods, beginning after December 15, 2017. Early adoption is not permitted. The Company expects the adoption of ASU 2014-09 will have no material effect on the Company's consolidated results of operations, financial
position or cash flows.
In January, 2014, the FASB issued ASU 2014-04; "Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)". ASU 2014-04 is intended to improve consistency among reporting entities by clarifying when an in substance foreclosure occurs, that is, when a creditor should derecognize a loan and recognize the corresponding real estate collateral as a separate asset. For public entities, ASU 2014-04 is effective for the annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company
expects the adoption of ASU 2014-04 to have no material effect on the Company's consolidated results of operations, financial position or cash flows.

## NOTE 2 - FAIR VALUE ACCOUNTING

ASC Topic 820-10, "Fair Value Measurements and Disclosures" establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The statement describes three levels of inputs that may be used to measure fair value:
Level 1- Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Company has the ability to access as of the measurement date.
Level 2- Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
Level 3-Significant unobservable inputs that reflect the Company's assumptions about the factors that market participants would use in pricing an asset or liability.
A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input within the valuation hierarchy that is significant to the fair value measurement.
The fair value of securities available for sale is determined by obtaining market price quotes from independent third parties wherever such quotes are available (Level 1 inputs); or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). Where such quotes are not available, the Company utilizes independent third party valuation analysis to support the Company's estimates and judgments in determining fair value (Level 3 inputs).
Assets Measured on a Recurring Basis
The following tables present the financial instruments measured at fair value on a recurring basis as of June 30, 2015 and September 30, 2014:

|  | Quoted Prices in Significant |  | Significant |
| :--- | :--- | :--- | :--- |
| Fair | Active Markets | Other | Unobservable |
| Value | for Identical | Observable | Inputs |
|  | Instruments | Inputs | (Level 3) |
|  | (Level 1) | (Level 2) |  |

June 30, 2015
Investment securities:

| U.S. government agency obligations | $\$ 12,441$ | $\$-$ | $\$ 12,441$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Obligations of states and political subdivisions | 20,468 | - | 20,468 | - |
| Mortgage-backed securities | 30,797 | - | 30,797 | - |
| Federal Agricultural Mortgage Corporation | 61 | - | 61 | - |
| Total | $\$ 63,767$ | $\$-$ | $\$ 63,767$ | $\$-$ |
| September 30, 2014 |  |  |  |  |
| Investment securities: | $\$ 22,103$ | $\$-$ | $\$ 22,103$ | $\$-$ |
| U.S. government agency obligations |  |  |  |  |
| Obligations of states and political <br> subdivisions | 11,194 | - | 11,194 | - |
| Mortgage-backed securities | 28,827 | - | 28,827 | - |
| Federal Agricultural Mortgage Corporation | 65 | - | 65 | - |
| Total | $\$ 62,189$ | $\$-$ | $\$ 62,189$ | $\$-$ |

The following table presents a reconciliation of non-agency mortgage-backed securities held by the Bank measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended June 30, 2015 and 2014:

|  | Nine Months Ended |  |
| :--- | :--- | :--- |
|  | June 30, 2015 | June 30, 2014 |
| Balance beginning of period | $\$-$ | $\$ 1,226$ |
| Total gains or losses (realized/unrealized): | - |  |
| Included in earnings | - | $(274$ |
| Included in other comprehensive loss | - | 615 |
| Sales | - | $(1,321$ |
| Payments, accretion and amortization | $\$-$ | $(246$ |
| Balance end of period |  | $\$-$ |

Assets Measured on a Nonrecurring Basis
The following tables present the financial instruments measured at fair value on a nonrecurring basis as of June 30, 2015 and September 30, 2014:

June 30, 2015
Foreclosed and repossessed assets, net
Impaired loans with allocated allowances
Total
September 30, 2014
Foreclosed and repossessed assets, net
Impaired loans with allocated allowances
Total
\(\left.$$
\begin{array}{llll} & \begin{array}{l}\text { Quoted Prices in } \\
\text { Active Markets } \\
\text { for Identical } \\
\text { Instruments } \\
\text { (Level 1) }\end{array} & \begin{array}{l}\text { Significant } \\
\text { Oair }\end{array} & \begin{array}{l}\text { Observable } \\
\text { Inputs } \\
\text { (Level 2) }\end{array}\end{array}
$$ \begin{array}{l}Significa <br>
Unobserv <br>
Inputs <br>

(Level 3)\end{array}\right]\)| $\$ 919$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- |
| 1,965 | - | - |

The fair value of TDRs was determined by obtaining independent third party appraisals and/or internally developed collateral valuations to support the Company's estimates and judgments in determining the fair value of the underlying collateral supporting TDRs.
The fair value of foreclosed and repossessed assets was determined by obtaining market price valuations from independent third parties wherever such valuations were available for other collateral owned. The Company utilized independent third party appraisals to support the Company's estimates and judgments in determining fair value for other real estate owned.
Fair Values of Financial Instruments
ASC 825-10 and ASC 270-10, Interim Disclosures about Fair Value Financial Instruments, require disclosures about fair value financial instruments and significant assumptions used to estimate fair value. The estimated fair values of financial instruments not previously disclosed are determined as follows:
Cash and Cash Equivalents
Due to their short-term nature, the carrying amounts of cash and cash equivalents are considered to be a reasonable estimate of fair value.
Other Interest-Bearing Deposits
Fair value of interest bearing deposits is estimated based on their carrying amounts.
Non-marketable Equity Securities, at cost

Non-marketable equity securities are comprised of Federal Home Loan Bank stock and Federal Reserve Bank stock carried at cost, which are their redeemable fair values since the market for each category of this stock is restricted. Loans Receivable, net
Fair value is estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as real estate, $\mathrm{C} \& \mathrm{I}$ and consumer. The fair value of loans is calculated by discounting scheduled cash flows through the estimated maturity date using market discount rates reflecting the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Bank's repayment schedules for each loan classification.
Accrued Interest Receivable and Payable
Due to their short-term nature, the carrying amounts of accrued interest receivable and payable are considered to be a reasonable estimate of fair value.
Deposits
The fair value of deposits with no stated maturity, such as demand deposits, savings accounts, and money market accounts, is the amount payable on demand at the reporting date. The fair value of fixed rate certificate accounts is calculated by using discounted cash flows applying interest rates currently being offered on similar certificates. Federal Home Loan Bank Advances
The fair value of long-term borrowed funds is estimated using discounted cash flows based on the Bank's current incremental borrowing rates for similar borrowing arrangements. The carrying value of short-term borrowed funds approximates their fair value.
Off-Balance-Sheet Instruments
The fair value of off-balance sheet commitments would be estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements, the current interest rates, and the present creditworthiness of the customers. Since this amount is immaterial to the Company's consolidated financial statements, no amount for fair value is presented.
The carrying amount and estimated fair value of the Company's financial instruments as of the dates indicated below were as follows:

Financial assets:
Cash and cash equivalents
Interest-bearing deposits
Investment securities
Non-marketable equity securities, at cost
Loans receivable, net
Accrued interest receivable
June 30, 2015

| Carrying Amount | Estimated <br> Fair <br> Value | Carrying Amount | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: |
| \$ 19,470 | \$ 19,470 | \$ 11,434 | \$ 11,434 |
| 1,495 | 1,495 | 245 | 245 |
| 72,208 | 72,326 | 70,974 | 70,997 |
| 4,626 | 4,626 | 5,515 | 5,515 |
| 450,646 | 466,377 | 463,860 | 479,961 |
| 1,413 | 1,413 | 1,478 | 1,478 |
| \$456,453 | \$460,989 | \$449,767 | \$454,170 |
| 45,891 | 46,270 | 58,891 | 59,331 |
| 16 | 16 | 13 | 13 |

## NOTE 3 - LOANS, ALLOWANCE FOR LOAN LOSSES AND IMPAIRED LOANS

The ALL represents management's estimate of probable and inherent credit losses in the Bank's loan portfolio. Estimating the amount of the ALL requires the exercise of significant judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans
based on historical loss experience, and consideration of other qualitative factors such as current economic trends and conditions, all of which may be susceptible to significant change.
There are many factors affecting the ALL; some are quantitative, while others require qualitative judgment. The process for determining the ALL (which management believes adequately considers potential factors which result in probable credit losses), includes subjective elements and, therefore, may be susceptible to significant change. To the extent actual outcomes differ from management estimates, additional provision for loan losses could be required that could adversely affect the Company's earnings or financial position in future periods. Allocations of the ALL may be made for specific loans but the entire ALL is available for any loan that, in management's judgment, should be charged-off or for which an actual loss is realized.
As an integral part of their examination process, various regulatory agencies also review the Bank's ALL. Such agencies may require that changes in the ALL be recognized when such regulators' credit evaluations differ from those of our management based on information available to the regulators at the time of their examinations.

Changes in the ALL by loan type for the periods presented below were as follows:

| Real Estate | Consumer and <br> Other | Total |
| :--- | :--- | :--- |

Nine months Ended June 30, 2015:
Allowance for Loan Losses:

| Beginning balance, October 1, 2014 | \$2,759 |  | \$3,747 | \$6,506 |
| :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (320 | ) | (399 | ) (719 |
| Recoveries | 22 |  | 218 | 240 |
| Provision | 333 |  | 202 | 535 |
| Ending balance, June 30, 2015 | \$2,794 |  | \$3,768 | \$6,562 |
| Allowance for Loan Losses at June 30, 2015: |  |  |  |  |
| Amount of Allowance for Loan Losses arising from loans individually evaluated for impairment | \$432 |  | \$119 | \$551 |
| Amount of Allowance for Loan Losses arising from loans collectively evaluated for impairment | \$2,362 |  | \$3,649 | \$6,011 |
| Loans Receivable as of June 30, 2015: |  |  |  |  |
| Ending balance | \$251,792 |  | \$205,416 | \$457,208 |
| Ending balance: individually evaluated for impairment | \$5,361 |  | \$855 | \$6,216 |
| Ending balance: collectively evaluated for impairment | \$246,431 |  | \$204,561 | \$450,992 |
|  | Real Estate |  | Consumer and Other | Total |

Year ended September 30, 2014
Allowance for Loan Losses:
Beginning balance, October 1, 2013
Charge-offs
Recoveries
Provision
Ending balance, September 30, 2014
Allowance for Loan Losses at September 30, 2014:
Amount of Allowance for Loan Losses arising from loans
individually evaluated for impairment
Amount of Allowance for Loan Losses arising from loans
collectively evaluated for impairment
Loans Receivable as of September 30, 2014:
Ending balance
Ending balance: individually evaluated for impairment

| $\$ 2,541$ | $\$ 3,639$ | $\$ 6,180$ |
| :--- | :--- | :--- |
| $(1,238$ | $)$ | $(689$ |
| 94 | 249 | $)$ |
| 1,362 | 548 | 343 |
| $\$ 2,959$ | $\$ 3,747$ | 1,910 |
|  |  | $\$ 6,506$ |
| $\$ 525$ | $\$ 207$ | $\$ 732$ |
| $\$ 2,234$ | $\$ 3,540$ | $\$ 5,774$ |
|  |  |  |
| $\$ 261,315$ | $\$ 209,051$ | $\$ 470,366$ |
| $\$ 6,542$ | $\$ 1,267$ | $\$ 7,809$ |

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Ending balance: collectively evaluated for impairment \$254,773 \$207,784 \$462,557
14

The Bank has originated substantially all loans currently recorded on the Company's accompanying Consolidated Balance Sheet, except as noted below.
During October 2012, the Bank entered into an agreement to purchase short term consumer loans from a third party on an ongoing basis. As part of the servicer agreement entered into in connection with this purchase agreement, the third party seller agreed to purchase or substitute performing consumer loans for all contracts that become 120 days past due. Pursuant to the ongoing loan purchase agreement, a Board of Director determinant was originally established to limit the purchase of these consumer loans under this arrangement to a maximum of $\$ 40,000$ and a restricted reserve account was established at $3 \%$ of the outstanding consumer loan balances purchased up to a maximum of $\$ 1,000$, with such percentage amount of the loans being deposited into a segregated reserve account. The funds in the reserve account are to be released to compensate the Bank for any purchased loans that are not purchased back by the seller or substituted with performing loans and are ultimately charged off by the Bank. During the first quarter of fiscal 2015, the Board of Directors increased the limit of these purchased consumer loans to a maximum of $\$ 50,000$. As of June 30, 2015, the balance of the consumer loans purchased was $\$ 36,846$. The balance in the cash reserve account has reached the maximum allowed balance of $\$ 1,000$, which is included in Deposits on the accompanying Consolidated Balance Sheet. To date, none of the purchased loans have been charged off or have experienced losses. Loans receivable by loan type as of the end of the periods shown below were as follows:

|  | Real Estate Loans |  | Consumer and Other Loans |  | Total Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2015 \end{aligned}$ | September $30,2014$ | $\begin{aligned} & \text { June } 30, \\ & 2015 \end{aligned}$ | September $30,2014$ | $\begin{aligned} & \text { June 30, } \\ & 2015 \end{aligned}$ | September $30,2014$ |
| Performing loans |  |  |  |  |  |  |
| Performing TDR loans | \$3,654 | \$4,535 | \$517 | \$797 | \$4,171 | \$5,332 |
| Performing loans other | 246,760 | 255,564 | 204,617 | 207,885 | 451,377 | 463,449 |
| Total performing loans | 250,414 | 260,099 | 205,134 | 208,682 | 455,548 | 468,781 |
| Nonperforming loans (1) |  |  |  |  |  |  |
| Nonperforming TDR loans | 289 | 202 | 49 | 47 | 338 | 249 |
| Nonperforming loans other | 1,089 | 1,014 | 233 | 322 | 1,322 | 1,336 |
| Total nonperforming loans | \$1,378 | \$1,216 | \$282 | \$369 | \$ 1,660 | \$1,585 |
| Total loans | \$251,792 | \$261,315 | \$205,416 | \$209,051 | \$457,208 | \$470,366 |

(1)Nonperforming loans are either $90+$ days past due or nonaccrual.

An aging analysis of the Company's real estate, consumer and other loans and purchased third party loans as of June 30, 2015 and September 30, 2014, respectively, was as follows:

|  | 30-59 Days <br> Past Due |  |  | 61-89 Days <br> Past Due | Greater <br> Than <br> 90 Days | Total <br> Past Due | Current |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Total |
| :--- |
| Loans |
| Lnvestment $>$ |

At June 30, 2015, the Company has identified \$4,509 of TDR loans and $\$ 1,707$ of substandard loans as impaired, totaling $\$ 6,216$, which includes $\$ 4,171$ of performing TDR loans. A loan is identified as impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Performing TDRs consist of loans that have been modified and are performing in accordance with the modified terms for a sufficient length of time, generally six months, or loans that were modified on a proactive basis. A summary of the Company's impaired loans as of June 30, 2015 and September 30, 2014 was as follows:

| With No Related Allowance RectridladAn Allowance Recordedotals |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | Consumer |  |  | Consumer |  |
| Real Estate and | Total | Real Estateand | Total | Real Estatand | Total |
| Other | Other |  | Other |  |  |


| Recorded investment at Jun $30,2015$ | \$ 3,714 | \$ 537 | \$ 4,251 | \$ 1,647 | \$318 | \$ 1,965 | \$5,361 | \$855 | \$6,216 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unpaid balance at June 30, 2015 | 3,714 | 537 | 4,251 | 1,647 | 318 | 1,965 | 5,361 | 855 | 6,216 |
| Recorded investment at September 30, 2014 | 4,345 | 535 | 4,880 | 2,197 | 732 | 2,929 | 6,542 | 1,267 | 7,809 |
| Unpaid balance at <br> September 30, 2014 | 4,345 | 535 | 4,880 | 2,197 | 732 | 2,929 | 6,542 | 1,267 | 7,809 |
| Average recorded investment; nine months | 3,350 | 489 | 3,839 | 2,283 | 600 | 2,883 | 5,633 | 1,089 | 6,722 |

ended June 30, 2015
Average recorded

| investment; twelve months | 4,722 | 614 | 5,336 | 3,137 | 823 | 3,960 | 7,859 | 1,437 | 9,296 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

ended September 30, 2014
Interest income received;

| nine months ended June 30, 52 | 10 | 62 | 7 | 6 | 13 | 59 | 16 | 75 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

2015
Interest income received;
twelve months ended
$149 \quad 32 \quad 181$
$68 \quad 2$
September 30, 2014
16

Troubled Debt Restructuring - A TDR includes a loan modification where a borrower is experiencing financial difficulty and the Bank grants a concession to that borrower that the Bank would not otherwise consider except for the borrower's financial difficulties. Concessions include an extension of loan terms, renewals of existing balloon loans, reductions in interest rates and consolidating existing Bank loans at modified terms. A TDR may be either on accrual or nonaccrual status based upon the performance of the borrower and management's assessment of collectability. If a TDR is placed on nonaccrual status, it remains there until a sufficient period of performance under the restructured terms has occurred at which time it is returned to accrual status. There were 4 delinquent TDRs greater than 60 days past due with a recorded investment of $\$ 263$ at June 30 , 2015, compared to 4 such loans with a recorded investment of $\$ 191$ at September 30, 2014. A summary of loans by loan type modified in a troubled debt restructuring as of June 30, 2015 and June 30, 2014, and during each of the nine months then ended, and as of September 30, 2014 and during the twelve months then ended was as follows:

| Real Estate | Consumer and <br> Other | Total |
| :--- | :--- | :--- |

June 30, 2015 and
Nine Months then Ended:
Accruing / Performing:
Beginning balance \$4,535 \$797 \$5,332
Principal payments (495
Charge-offs
) $(272$
) (767 )
(8 ) (8 )
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance
Non-accrual / Non-performing:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance
$17 \quad 42 \quad 59$

| $(181$ | $)$ | - | $(181$ |
| :--- | :--- | :--- | :--- |
| $(232$ | $)$ | $(42$ | $)$ |
| $\$ 3,654$ | $\$ 517$ | $\$ 4,171$ |  |

Totals:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance

| \$202 | \$47 | \$249 |
| :---: | :---: | :---: |
| (104 | (9 | ) (113 |
| (41 | (31 | ) (72 |
| - | - | - |
| - | - | - |
| - | - | - |
| 232 | 42 | 274 |
| \$289 | \$49 | \$338 |
| \$4,737 | \$844 | \$5,581 |
| (599 | (281 | ) (880 |
| (41 | (39 | ) $(80$ |
| 10 | - | 10 |
| 17 | 42 | 59 |
| (181 | ) - | (181 |
| \$3,943 | \$566 | - 4 , 509 |
| \$3,943 | \$566 | \$4,509 |

(1) "New restructured" represent loans restructured during the applicable period that met TDR criteria in accordance (1) with the Bank's policy at the time of the restructuring.
(2) "Class transfers out" represent previously restructured loans that are in compliance with the modified terms for a ${ }^{(2)}$ minimum of one year, are yielding a market rate and conform to normal underwriting standards.

| Real Estate | Consumer and | Total |
| :--- | :--- | :--- |
|  | Other |  |

June 30, 2014 and
Nine Months then Ended:
Accruing / Performing:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance
Non-accrual / Non-performing:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance

| \$6,254 | \$ 1,101 | \$7,355 |
| :---: | :---: | :---: |
| (718 | ) (218 | ) $(936$ |
| (41 | ) (30 | ) (71 |
| - | - | - |
| 40 | 24 | 64 |
| - | - | - |
| (473 | ) (40 | ) (513 |
| \$5,062 | \$837 | \$5,899 |
| \$1,187 | \$76 | \$1,263 |
| (1,087 | ) (34 | ) $(1,121$ |
| (414 | ) (49 | ) (463 |
| 3 | - | 3 |
| - | 16 | 16 |
| 15 | 5 | 20 |
| 473 | 40 | 513 |
| \$177 | \$54 | \$231 |
| \$7,441 | \$1,177 | \$8,618 |
| (1,805 | ) (252 | ) $(2,057$ |
| (455 | ) (79 | ) (534 |
| 3 | - | 3 |
| 40 | 40 | 80 |
| 15 | 5 | 20 |
| - | - | - |
| \$5,239 | \$891 | \$6,130 |

Totals:

| Beginning balance | $\$ 7,441$ | $\$ 1,177$ | $\$ 8,618$ |
| :--- | :--- | :--- | :--- |
| Principal payments | $(1,805$ | $)$ | $(252$ |
| Charge-offs | $(455$ | $)$ | $(79$ |
| ) | $(2,057$ |  |  |
| Advances | 3 | - | 3 |
| New restructured (1) | 40 | 40 | 80 |
| Class transfers out (2) | 15 | 5 | 20 |
| Transfers between accrual/non-accrual | - | - | - |
| Ending balance | $\$ 5,239$ | $\$ 891$ | $\$ 6,130$ |

(1) "New restructured" represent loans restructured during the applicable period that met TDR criteria in accordance with the Bank's policy at the time of the restructuring.
(2) "Class transfers out" represent previously restructured loans that are in compliance with the modified terms for a minimum of one year, are yielding a market rate and conform to normal underwriting standards.

September 30, 2014 and
Twelve Months then Ended:
Accruing / Performing:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance
Non-accrual / Non-performing:
Beginning balance
Principal payments
Charge-offs
Advances
New restructured (1)
Class transfers out (2)
Transfers between accrual/non-accrual
Ending balance
\$6,254
\$1,10
\$7,355
Real Estate
Consumer and $\quad$ Total
Other
Other

|  |  | Real Estate |  | Consumer and Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2014 and |  |  |  |  |  |  |  |
| Twelve Months then Ended: |  |  |  |  |  |  |  |
| Accruing / Performing: |  |  |  |  |  |  |  |
| Beginning balance |  | \$6,254 |  | \$1,101 |  | \$7,355 |  |
| Principal payments |  | (757 | ) | (258 |  | (1,015 | ) |
| Charge-offs |  | (11 | ) | (30 |  | (41 | ) |
| Advances |  | 7 |  | - |  | 7 |  |
| New restructured (1) |  | 40 |  | 24 |  | 64 |  |
| Class transfers out (2) |  | (60 | ) | - |  | (60 | ) |
| Transfers between accrual/non-accrual |  | (938 | ) | (40 | ) | (978 | ) |
| Ending balance |  | \$4,535 |  | \$797 |  | \$5,332 |  |
| Non-accrual / Non-performing: |  |  |  |  |  |  |  |
| Beginning balance |  | \$1,187 |  | \$76 |  | \$1,263 |  |
| Principal payments |  | (1,515 | ) | (38 |  | (1,553 | ) |
| Charge-offs |  | (426 | ) | (52 |  | (478 | ) |
| Advances |  | 3 |  | - |  | 3 |  |
| New restructured (1) |  | - |  | 16 |  | 16 |  |
| Class transfers out (2) |  | 15 |  | 5 |  | 20 |  |
| Transfers between accrual/non-accrual |  | 938 |  | 40 |  | 978 |  |
| Ending balance |  | \$202 |  | \$47 |  | \$249 |  |
| Totals: |  |  |  |  |  |  |  |
| Beginning balance |  | \$7,441 |  | \$1,177 |  | \$8,618 |  |
| Principal payments |  | (2,272 | ) | (296 |  | (2,568 | ) |
| Charge-offs |  | (437 | ) | (82 | ) | (519 | ) |
| Advances |  | 10 |  | - |  | 10 |  |
| New restructured (1) |  | 40 |  | 40 |  | 80 |  |
| Class transfers out (2) |  | (45 | ) | 5 |  | (40 | ) |
| Transfers between accrual/non-accrual |  | - |  | - |  | - |  |
| Ending balance |  | \$4,737 |  | \$844 |  | \$5,581 |  |
| (1) "New restructured" represent loans restructured during the applicable period that met TDR criteria in accordance |  |  |  |  |  |  |  |
| (2) "Class transfers out" represent previously restructured loans that are in compliance with the modified terms for a minimum of one year, are yielding a market rate and conform to normal underwriting standards. |  |  |  |  |  |  |  |
|  | June 30, 2015 |  |  | September 30, |  | 014 |  |
|  | Number of | Recorded |  | Number of |  | Recorded |  |
| Troubled debt restructurings: |  |  |  |  |  |  |  |
| Real estate | 39 | \$3,943 |  | 47 |  | \$4,737 |  |
| Consumer and other | 39 | 566 |  | 53 |  | 844 |  |
| Total troubled debt restructurings | 78 | \$4,509 |  | 100 |  | \$5,581 |  |

## NOTE 4 - INVESTMENT SECURITIES

The amortized cost, estimated fair value and related unrealized gains and losses on securities available for sale and held to maturity as of June 30, 2015 and September 30, 2014, respectively, were as follows:

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Estimated <br> Fair Value |
| :--- | :--- | :--- | :--- | :--- |
| June 30, 2015 | $\$ 12,933$ | $\$-$ | $\$ 492$ | $\$ 12,441$ |
| U.S. government agency obligations | 20,958 | 9 | 499 | 20,468 |
| Obligations of states and political subdivisions | 31,148 | 59 | 410 | 30,797 |
| Mortgage-backed securities | 71 | - | 10 | 61 |
| Federal Agricultural Mortgage Corporation | $\$ 65,110$ | $\$ 68$ | $\$ 1,411$ | $\$ 63,767$ |
| Total available for sale securities |  |  |  |  |
| September 30, 2014 | $\$ 23,076$ | $\$-$ | $\$ 973$ | $\$ 22,103$ |
| U.S. government agency obligations | 11,432 | 17 | 255 | 11,194 |
| Obligations of states and political subdivisions | 29,058 | 138 | 369 | 28,827 |
| Mortgage-backed securities | 71 | - | 6 | 65 |
| Federal Agricultural Mortgage Corporation | $\$ 63,637$ | $\$ 155$ | $\$ 1,603$ | $\$ 62,189$ |
| Total available for sale securities | Amortized | Gross | Gross | Estimated |
|  | Cost | Gains | Unrealized | Losses |

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. As part of such monitoring, the credit quality of individual securities and their issuer is assessed. Significant inputs used to measure the amount of other-than-temporary impairment related to credit loss include, but are not limited to, default and delinquency rates of the underlying collateral, remaining credit support, and historical loss severities. Adjustments to market value of available for sale securities that are considered temporary are recorded as separate components of equity, net of tax. If the unrealized loss of a security is identified as other-than-temporary based on information available, such as the decline in the creditworthiness of the issuer, external market ratings, or the anticipated or realized elimination of associated dividends, such impairments are further analyzed to determine if credit loss exists. If there is a credit loss, it will be recorded in the Company's consolidated statement of operations. Unrealized losses on available for sale securities, other than credit, will continue to be recognized in other comprehensive income (loss), net of tax. Unrealized losses reflected in the preceding tables have not been included in results of operations because the unrealized loss was not deemed other-than-temporary. Management has determined that more likely than not, the Company neither intends to sell, nor will it be required to sell each debt security before its anticipated recovery, and therefore recovery of cost will occur.

A summary of the amount of other-than-temporary impairment related to credit losses on available for sale securities that have been recognized in net income follows:

Beginning balance of the amount of OTTI related to credit losses
Credit portion of OTTI on securities for which OTTI was not previously recognized
Cash payments received on a security in excess of the security's book value adjusted for the previously recognized credit portion of OTTI
Credit portion of OTTI previously recognized on securities sold during the period
Ending balance of the amount of OTTI related to credit losses
Nine months ended Nine months ended June 30, $2015 \quad$ June 30, 2014
\$— $\$ 1,250$
-
91

The Bank has pledged certain of its U.S. Government Agency securities as collateral against a borrowing line of credit with the Federal Reserve Bank. However, as of June 30, 2015, there were no borrowings outstanding on this Federal Reserve Bank line of credit. The Bank has pledged certain of its U.S. Government Agency securities as collateral against specific municipal deposits.

## NOTE 5 - FEDERAL HOME LOAN BANK ADVANCES

A summary of Federal Home Loan Bank advances at June 30, 2015 and September 30, 2014 was as follows:

| Maturing during the fiscal year Ended September 30, | As of June 30 <br> 2015 | Weighted Average Rate |  | As of September 30, 2014 | Weighted <br> Average Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 | \$7,000 | 0.42 | \% | \$15,000 | 0.67 | \% |
| 2016 | 16,100 | 0.88 | \% | 16,100 | 0.88 | \% |
| 2017 | 12,961 | 1.57 | \% | 12,961 | 1.57 | \% |
| 2018 | 6,100 | 2.24 | \% | 6,100 | 2.24 | \% |
| After 2018 | 3,730 | 1.87 | \% | 3,730 | 1.87 | \% |
| Total fixed maturity | \$45,891 |  |  | \$53,891 |  |  |
| Advances with amortizing principal | - |  |  | 5,000 | 0.30 | \% |
| Total advances | \$45,891 |  |  | \$58,891 |  |  |
| Irrevocable standby letters of credit | \$24,040 |  |  | \$23,100 |  |  |
| Total credit outstanding | \$69,931 |  |  | \$81,991 |  |  |

The Bank has an irrevocable Standby Letter of Credit Master Reimbursement Agreement with the Federal Home Loan Bank. This irrevocable standby letter of credit ("LOC") is supported by loan collateral as an alternative to directly pledging investment securities on behalf of a municipal customer as collateral for their interest bearing deposit balances.
At June 30, 2015, the Bank's available and unused portion of this borrowing arrangement was approximately $\$ 84,120$. Maximum month-end amounts outstanding were $\$ 53,891$ and $\$ 57,730$ during the nine month periods ended June 30, 2015 and 2014, respectively.
Each Federal Home Loan Bank advance is payable at the maturity date, with a prepayment penalty for fixed rate advances. These advances are secured by $\$ 204,855$ of real estate mortgage loans.

## NOTE 6 - INCOME TAXES

Income tax expense (benefit) for each of the periods shown below consisted of the following:
Nine months ended Nine months ended June 30, $2015 \quad$ June 30, 2014

| Current tax provision (benefit) |  |  |
| :--- | :--- | :--- |
| Federal | $\$ 1,094$ | $\$(317$ |
| State | 169 | 5 |
|  | 1,263 | $(312$ |
| Deferred tax (benefit) provision |  |  |
| Federal | $(159$ | 906 |
| State | 8 | 96 |
|  | $(151$ | 1,002 |
| Total | $\$ 1,112$ | $\$ 690$ |

The provision for income taxes differs from the amount of income tax determined by applying statutory federal income tax rates to pretax income as result of the following differences:

| Nine months ended June 30,  Nine months ended June 30,  <br> 2015  2014  <br> Amount Rate  Amount | Rate |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 1,032$ | 34.0 | $\%$ | $\$ 636$ | 34.0 | $\%$ |
| 177 | 5.8 |  | 101 | 5.4 |  |
| $(47$ | $)$ | $(1.6$ | $)$ | $(34$ | $)$ |
| $(50$ | $)$ | $(1.6$ | $)$ | $(13$ | $)$ |
| $\$ 1,112$ | 36.7 | $\%$ | $\$ 690$ |  | $(0.7$ |

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The following is a summary of the significant components of the Company's deferred tax assets and liabilities as of June 30, 2015 and September 30, 2014, respectively:

Deferred tax assets:
Allowance for loan losses \$2,570 \$2,562
Deferred loan costs/fees
164
217
Director/officer compensation plans
548
551
Net unrealized loss on securities available for sale 537
Other 233
$\begin{array}{lll}\text { Deferred tax assets } & 3,961 & \$ 4,142\end{array}$
Deferred tax liabilities:
Office properties and equipment $\quad(108)(397)$
Other $\quad(110 \quad(111)$
Deferred tax liabilities (218) (508)
Net deferred tax assets
\$3,743
The Company regularly reviews the carrying amount of its deferred tax assets to determine if the establishment of a valuation allowance is necessary, as further discussed in Note 1 "Nature of Business and Summary of Significant Accounting

Policies," above. At June 30, 2015 and September 30, 2014, respectively, management determined that no valuation allowance was necessary for any of the deferred tax assets.
The Company's income tax returns are subject to review and examination by federal, state and local government authorities. As of June 30, 2015, years open to examination by the U.S. Internal Revenue Service include taxable years ended September 30, 2011 to present. The years open to examination by state and local government authorities varies by jurisdiction.
The tax effects from uncertain tax positions can be recognized in the consolidated financial statements, provided the position is more likely than not to be sustained on audit, based on the technical merits of the position. The Company recognizes the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the consolidated financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Company applied the foregoing accounting standard to all of its tax positions for which the statute of limitations remained open as of the date of the accompanying consolidated financial statements.
The Company's policy is to recognize interest and penalties related to income tax issues as components of other noninterest expense. During the nine month periods ended June 30, 2015 and 2014, the Company did not recognize any interest or penalties related to income tax issues in its consolidated statements of operations. The Company had no recorded accrual or liability for the payment of interest and penalties related to income tax issues as of June 30, 2015 or September 30, 2014 respectively.
NOTE 7 - STOCK-BASED COMPENSATION
In February 2005, the Company's stockholders approved the Company's 2004 Recognition and Retention Plan. This plan provides for the grant of up to 113,910 shares of the Company's common stock to eligible participants under this plan. As of June 30, 2015 and June 30, 2014, 113,910 restricted shares under this plan were issued for both periods and 98,404 and 101,240 restricted shares under this plan were outstanding, respectively. Restricted shares previously granted were awarded at no cost to the employee and have a five-year vesting period from the grant date. The fair value of these previously granted restricted shares on the date of award was $\$ 7.04$ per share for 63,783 shares, $\$ 6.18$ for 6,832 shares, $\$ 5.24$ for 20,312 shares, $\$ 5.65$ for 2,500 shares and $\$ 5.84$ for 20,483 shares. During the three and nine months ended June 30, 2015 and June 30, 2014, no shares were granted to eligible participants under this plan. There were no previously awarded shares of the Company's common stock under the 2004 Recognition and Retention Plan that were forfeited in either of the nine month periods ending June 30, 2015 or 2014, respectively. There were 2,054 shares of the Company's common stock surrendered under this plan during the nine month period ending June 30, 2014 and 3,796 shares of the Company's common stock surrendered during the nine month period ending June 30,2015 , in each case to satisfy the withholding taxes due upon the vesting of certain previously awarded shares. Through June 30, 2015, since the plan's inception, 78,516 shares of the Company's stock were vested and outstanding, 19,888 shares were unvested and outstanding, 9,338 shares were forfeited and 6,168 shares were surrendered. In February 2005, the Company's stockholders also approved the Company's 2004 Stock Option and Incentive Plan. This plan provides for the grant of nonqualified and incentive stock options and stock appreciation rights to eligible participants under the plan. The plan provides for the grant of awards for up to 284,778 shares of the Company's common stock. At June 30, 2015, 284,778 options had been granted under this plan to eligible participants at a weighted-average exercise price of $\$ 6.57$ per share. Options granted vest over a five-year period from the grant date. Unexercised, nonqualified stock options expire within 15 years of the grant date and unexercised incentive stock options expire within 10 years of the grant date. Through June 30, 2015, since the plan's inception, options for 49,120 shares of the Company's common stock were vested, options for 35,617 shares were unvested, options for 143,528 shares were forfeited and options for 56,513 shares were exercised. Of the 284,778 options granted, 84,737 remained outstanding as of June 30, 2015.
In February 2008, the Company's stockholders approved the Company's 2008 Equity Incentive Plan. The aggregate number of shares of common stock reserved and available for issuance under the 2008 Equity Incentive Plan is 597,605 shares. Under this Plan, the Compensation Committee may grant stock options and stock appreciation rights that, upon exercise, result in the issuance of 426,860 shares of the Company's common stock. The Committee may also
grant shares of restricted stock and restricted stock units for an aggregate of 170,745 shares of Company common stock under this plan. As of June 30, 2015 and June 30, 2014, 32,500 and 15,000 restricted shares under the 2008 Equity Incentive plan were issued, respectively. As of June 30, 2015 and June 30, 2014, 31,403 and 15,000 restricted shares under the 2008 Equity Incentive plan were outstanding, respectively. Restricted shares granted were awarded at no cost to the employee and have a five-year vesting period from the grant date. The fair value of these previously granted restricted shares on the date of award was $\$ 8.00$ for 15,000 shares and $\$ 9.20$ for 17,500 shares. During the nine months ended June 30, 2015 and June 30, 2014, 17,500 and 15,000 shares,
respectively, were granted to eligible participants under this plan. Through June 30, 2015, since the plan's inception, 1,903 shares of the Company's stock were vested and outstanding, 29,500 shares were unvested and outstanding, 0 shares were forfeited and 1,097 shares were surrendered.
Compensation expense related to restricted stock awards from both the 2004 Recognition and Retention Plan and the 2008 Equity Incentive Plan was $\$ 26$ and $\$ 70$ for the three and nine month periods ended June 30, 2015, respectively. Compensation expense related to restricted stock awards from both the 2004 Recognition and Retention Plan and the 2008 Equity Incentive Plan was $\$ 18$ and $\$ 48$ for the three and nine month periods ended June 30, 2014.
As of June 30, 2015 and June 30, 2014, 95,000 and 45,000 common stock options under the 2008 Equity Incentive plan were issued, respectively. At June 30, 2015, 95,000 options had been granted under this plan to eligible participants at a weighted-average exercise price of $\$ 8.63$ per share. Options granted vest over a five-year period from the grant date. Unexercised, nonqualified stock options expire within 15 years of the grant date and unexercised incentive stock options expire within 10 years of the grant date. There were 50,000 and 45,000 common stock options granted during the nine months ended June 30, 2015 and June 30, 2014, respectively. Through June 30, 2015, since the plan's inception, options for 8,500 shares of the Company's common stock were vested, options for 79,000 shares were unvested, options for 7,500 shares were forfeited and options for 0 shares were exercised. Of the 95,000 options granted, 87,500 remained outstanding as of June 30, 2015.
The Company accounts for stock-based employee compensation related to the Company's 2004 Stock Option and Incentive Plan and the 2008 Equity Incentive Plan using the fair-value-based method. Accordingly, management records compensation expense based on the value of the award as measured on the grant date and then the Company recognizes that cost over the vesting period for the award. The compensation cost recognized for stock-based employee compensation related to both plans for the three and nine month periods ended June 30, 2015, was $\$ 16$ and $\$ 44$, respectively. The compensation cost recognized for stock-based employee compensation related to both plans for the three and nine month periods ended June 30, 2014, was $\$ 12$ and $\$ 32$.
NOTE 8 - OTHER COMPREHENSIVE INCOME (LOSS)
The following table shows the tax effects allocated to each component of other comprehensive income for the nine months ended June 30, 2015:

Unrealized gains (losses) on securities:
Net unrealized gains arising during the period

| Before-Tax | Tax | Net-of-Tax |
| :--- | :--- | :--- |
| Amount | Expense | Amount |

Less: reclassification adjustment for gains included in net income

Amortization of unrecognized prior service costs and net gains
Other comprehensive income
(24
) 36

The changes in the accumulated balances for each component of other comprehensive income (loss) for the nine months ended June 30, 2015 were as follows:

|  | Unrealized <br> Gains (Losses) <br> on <br> Securities | Defined Benefit Plans | Other <br> Comprehensive Income (Loss) |
| :---: | :---: | :---: | :---: |
| Balance, October 1, 2014 | \$ (869 ) | \$27 | \$(842 ) |
| Current year-to-date other comprehensive income, net of tax | 63 | 1 | 64 |
| Ending balance, June 30, 2015 | \$(806 | \$28 | \$(778 ) |

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## ITEM 2 MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this report are considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "may," "planned," "potential," "should," "will," negative of those terms or other words of similar meaning. Such forward-looking statements in this report are inherently subject to many uncertainties arising in the Company's operations and business environment. These uncertainties include general economic conditions, in particular, relating to consumer demand for the Bank's products and services; the Bank's ability to maintain current deposit and loan levels at current interest rates; competitive and technological developments; deteriorating credit quality, including changes in the interest rate environment reducing interest margins; prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; the Bank's ability to maintain required capital levels and adequate sources of funding and liquidity; maintaining capital requirements may limit the Bank's operations and potential growth; changes and trends in capital markets; competitive pressures among depository institutions; effects of critical accounting estimates and judgments; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board (FASB) or other regulatory agencies overseeing the Bank; the Bank's ability to implement its cost-savings and revenue enhancement initiatives including managing costs associated with its branch consolidation and new market branch growth initiatives; legislative or regulatory changes or actions, or significant litigation, adversely affecting the Bank or the Company; fluctuation of the Company's stock price; the Bank's ability to attract and retain key personnel; the Bank's ability to secure confidential information through the use of computer systems and telecommunications networks; and the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity. Shareholders, potential investors and other readers are urged to consider these factors carefully in evaluating the forward-looking statements and are cautioned not to place undue reliance on such forward-looking statements. Such uncertainties and other risks that may affect the Company's performance are discussed further in Part I, Item 1A, "Risk Factors," in the Company's Form 10-K, for the year ended September 30, 2014 filed with the Securities and Exchange Commission on December 8,2014 . The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this report or to update them to reflect events or circumstances occurring after the date of this report.

## GENERAL

The following discussion sets forth management's discussion and analysis of our consolidated financial condition as of June 30, 2015, and our consolidated results of operations for the nine months ended June 30, 2015, compared to the same period in the prior fiscal year for the nine months ended June 30, 2014. This discussion should be read in conjunction with the interim consolidated financial statements and the condensed notes thereto included with this report and with Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes related thereto included in the Company's annual report on Form 10-K filed with the Securities and Exchange Commission on December 8, 2014. Unless otherwise stated, all monetary amounts in this Management's Discussion and Analysis of Financial Condition and Results of Operations, other than share, per share and capital ratio amounts, are stated in thousands.
PERFORMANCE SUMMARY
The following table sets forth our results of operations and related summary information for the three and nine month periods ended June 30, 2015 and 2014, respectively:

|  | Three Months Ended June 30, |  | Nine Months Ended <br> June 30, |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2015 | 2014 | 2015 | 2014 |
| Net income as reported | $\$ 612$ | $\$ 558$ | $\$ 1,923$ | $\$ 1,182$ |
| EPS - basic, as reported | $\$ 0.12$ | $\$ 0.11$ | $\$ 0.37$ | $\$ 0.23$ |
| EPS - diluted, as reported | $\$ 0.12$ | $\$ 0.11$ | $\$ 0.37$ | $\$ 0.23$ |
| Cash dividends paid | $\$-$ | $\$-$ | $\$ 0.08$ | $\$ 0.04$ |

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| Return on average assets (annualized) | 0.43 | $\%$ | 0.40 | $\%$ | 0.45 | $\%$ | 0.28 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Return on average equity (annualized) | 4.15 | $\%$ | 4.00 | $\%$ | 4.41 | $\%$ | 2.85 |
| Efficiency ratio, as reported (1) | 79.16 | $\%$ | 76.95 | $\%$ | 76.61 | $\%$ | 76.70 | 25

The efficiency ratio is calculated as non-interest expense minus branch closure costs divided by the sum of net (1)interest income plus non-interest income, excluding net impairment losses recognized in net income. A lower ratio indicates greater efficiency.
Key factors behind these results were:
Net interest income was $\$ 4,526$ and $\$ 13,952$ for the three and nine month periods ended June 30, 2015, a decrease of $\$ 398$ or $8.08 \%$ and $\$ 784$ or $5.32 \%$ from the prior year periods, respectively. The decreases were primarily due to sales of fixed rate longer term consumer real estate loans in the amount of $\$ 7,600$ in September 2014 and $\$ 8,100$ in October 2014 and the continued pressure on interest earning asset yields from the low interest rate environment and from market competition. These loan sales are part of the Company's ongoing loan portfolio and balance sheet management activities undertaken to manage, among other things, interest rate risk and liquidity.
The net interest margin of $3.31 \%$ for the three months ended June 30, 2015 represents a 33 bp decrease from a net interest margin of $3.64 \%$ for the three months ended June 30, 2014. The net interest margin of $3.38 \%$ for the nine months ended June 30, 2015 represents a 26 bp decrease from a net interest margin of $3.64 \%$ for the nine months ended June 30, 2014.
Total loans were $\$ 457,208$ at June 30 , 2015, a decrease of $\$ 13,158$, or $2.80 \%$, from their balances at September 30, 2014, due to the loan sales discussed above, consumer fixed rate real estate loan payoffs and a reduction in loan volume as we continue to focus on originating shorter term loans. Total deposits were $\$ 456,453$ at June 30, 2015, an increase of $\$ 6,686$, or $1.49 \%$, from their balances at September 30, 2014.
Net loan charge-offs decreased from $\$ 1,377$ for the nine months ended June 30, 2014 to $\$ 479$ for the nine months ended June 30,2015 , as a result of overall credit quality improvement within our loan portfolio. Continued lower levels of net loan charge-offs in recent periods led to a decreased provision for loan losses of $\$ 535$ for the nine month period ended June 30, 2015, compared to $\$ 1,535$ for the nine months ended June 30, 2014. Annualized net loan charge-offs as a percentage of average loans were $0.14 \%$ for the nine months ended June 30, 2015, compared to $0.41 \%$ for the nine months ended June 30, 2014.
Non-interest income increased from $\$ 921$ for the three months ended June 30, 2014 to $\$ 931$ for the three months ended June 30 , 2015, mainly due to secondary market and commercial loan origination fees. Non-interest income increased from \$2,429 for the nine months ended June 30, 2014 to $\$ 2,889$ for the nine months ended June 30, 2015, mainly due to secondary market loan origination fees, the receipt of a loan sale premium occurring during the first quarter of fiscal 2015 and a $\$ 78$ decrease in net impairment losses on investment securities.
Non-interest expense decreased $\$ 140$, from $\$ 4,498$ to $\$ 4,358$, for the three month period ending June 30,2015 compared to the three month period ending June 30, 2014. Non-interest expense decreased $\$ 487$, from $\$ 13,758$ to $\$ 13,271$, for the nine month period ending June 30, 2015 compared to the nine month period ending June $30,2014$. Non-interest expense reductions in both periods reflected reduced employee and office expenses as part of our branch rationalization plan.
CRITICAL ACCOUNTING ESTIMATES

Our consolidated financial statements are prepared in accordance with GAAP. In connection with the preparation of our financial statements, we are required to make assumptions and estimates about future events, and apply judgments that affect the reported amount of assets, liabilities, revenue, expenses and their related disclosures. We base our assumptions, estimates and judgments on historical experience, current trends and other factors that our management believes to be relevant at the time our consolidated financial statements are prepared. Some of these estimates are more critical than others. In addition to the policies included in Note 1, "Nature of Business and Summary of Significant Accounting Policies," to the Consolidated Financial Statements included as an exhibit to our Form 10-K annual report for the fiscal year ending September 30, 2014, our critical accounting estimates are as follows: Allowance for Loan Losses.
We maintain an allowance for loan losses to absorb probable incurred losses in our loan portfolio. The allowance is based on ongoing, quarterly assessments of the estimated probable and inherent losses in our loan portfolio. In evaluating the level of the allowance for loan loss, we consider the types of loans and the amount of loans in our loan portfolio, historical loss experience, adverse situations that may affect the borrower's ability to repay, the estimated
value of any underlying loan collateral and prevailing economic conditions. We follow all applicable regulatory guidance, including the "Interagency Policy Statement on the Allowance for Loan and Lease Losses," issued by the Federal Financial Institutions Examination Council (FFIEC). We believe that the Bank's Allowance for Loan Losses Policy conforms to all applicable regulatory requirements. However, based on periodic examinations by regulators, the amount of the allowance for loan losses recorded during a particular period may be adjusted.

Our determination of the allowance for loan losses is based on (1) specific allowances for specifically identified and evaluated impaired loans and their corresponding estimated loss based on likelihood of default, payment history, and net realizable value of underlying collateral; and (2) a general allowance on loans not specifically identified in (1) above, based on historical loss ratios which are adjusted for qualitative and general economic factors. We continue to refine our allowance for loan losses methodology, with an increased emphasis on historical performance adjusted for applicable economic and qualitative factors.
Assessing the allowance for loan losses is inherently subjective as it requires making material estimates, including estimating the amount and timing of future cash flows expected to be received on impaired loans, any of which estimates may be susceptible to significant change. In our opinion, the allowance, when taken as a whole, reflects estimated probable loan losses in our loan portfolio.
Income Taxes.
The assessment of tax assets and liabilities involves the use of estimates, assumptions, interpretations, and judgments concerning certain accounting pronouncements and federal and state tax codes. There can be no assurance that future events, such as court decisions or positions of federal and state taxing authorities, will not differ from management's current assessment, the impact of which could be material to our consolidated results of our operations and reported earnings. We believe that the tax assets and liabilities are adequate and properly recorded in the accompanying consolidated financial statements. As of June 30, 2015, management does not believe a valuation allowance related to the realizability of its deferred tax assets is necessary.

## STATEMENT OF OPERATIONS ANALYSIS

Net Interest Income. Net interest income represents the difference between the dollar amount of interest earned on interest-bearing assets and the dollar amount of interest paid on interest-bearing liabilities. The interest income and expense of financial institutions (including those of the Bank) are significantly affected by general economic conditions, competition, policies of regulatory authorities and other factors.
Interest rate spread and net interest margin are used to measure and explain changes in net interest income. Interest rate spread is the difference between the yield on interest earning assets and the rate paid for interest-bearing liabilities that fund those assets. Net interest margin is expressed as the percentage of net interest income to average interest earning assets. Net interest margin currently exceeds interest rate spread because non-interest bearing sources of funds ("net free funds"), principally demand deposits and stockholders' equity, also support interest earning assets. The narrative below discusses net interest income, interest rate spread, and net interest margin for the three and nine month periods ended June 30, 2015 and 2014, respectively.
Tax equivalent net interest income was $\$ 4,567$ and $\$ 14,032$ for the three and nine months ended June 30, 2015, compared to $\$ 4,945$ and $\$ 14,792$ for the three and nine months ended June 30, 2014. The net interest margin for the three and nine month periods ended June 30,2015 was $3.31 \%$ and $3.38 \%$ compared to $3.64 \%$ and $3.64 \%$, respectively, for the three and nine month periods ended June 30, 2014.
As shown in the rate/volume analysis in the following pages, volume changes resulted in an increase of \$47 and \$418 in net interest income for the three and nine month periods ended June 30, 2015 compared to the comparable prior year period. The increase and changes in the composition of interest earning assets resulted in an increase of $\$ 12$ and $\$ 423$ for the three and nine month periods ended June 30, 2015, compared to the same period in the prior year. Rate changes on interest earning assets decreased net interest income by $\$ 341$ and $\$ 1,053$ for the three and nine month periods ended June 30, 2015. Rate changes on interest-bearing liabilities increased interest expense by $\$ 84$ and $\$ 125$ over the same period in the prior year, resulting in a net decrease of $\$ 425$ and $\$ 1,178$ in net interest income as a result of changes in interest rates due to competitive pricing during the three and nine month periods ended June 30, 2015. The increase in our balances of loans outstanding was due to commercial real estate and agricultural loan growth in the current year to date period over the balances in the prior year to date period, and was the primary factor affecting volume changes during these same periods. Rate decreases on loans are reflective of the overall lower market interest rate environment versus historic levels. While the overall rate environment was lower in the current year to date period versus historic levels for deposit products as well, our emphasis on restructuring our branch network and extending maturities on deposit products, as part of our overall interest rate risk strategy, has led to an increase in our
interest expense.
We have remained liability sensitive in the short term during the most recent two fiscal years, in which interest rates have declined to historically low levels. A continuing low interest rate environment may enable us to experience a further reduction
in our cost of funds. However, the current environment is reducing asset yields and may result in a further decline in our net interest margin.
Average Balances, Net Interest Income, Yields Earned and Rates Paid. The following Net Interest Income Analysis table presents interest income from average interest earning assets, expressed in dollars and yields, and interest expense on average interest-bearing liabilities, expressed in dollars and rates on a tax equivalent basis. Shown below is the weighted average yield on interest earning assets, rates paid on interest-bearing liabilities and the resultant spread at or during the three and nine month periods ended June 30, 2015, and for the comparable prior year three and nine month periods. Non-accruing loans have been included in the table as loans carrying a zero yield.
Average interest earning assets were $\$ 553,258$ and $\$ 555,225$ for the three and nine month periods ended June 30 , 2015, compared to $\$ 545,379$ and $\$ 543,391$ for the comparable prior year periods. Interest income on interest earning assets was $\$ 5,662$ and $\$ 17,353$ for the three and nine month periods ended June 30,2015 , respectively, compared to $\$ 5,991$ and $\$ 17,983$ for the same periods in the prior year. Interest income is comprised primarily of interest income on loans and interest income on investment securities adjusted for the tax benefit of tax-exempt securities. Interest income on loans was $\$ 5,304$ and $\$ 16,275$ for the three and nine month periods ended June 30, 2015, respectively, compared to $\$ 5,589$ and $\$ 16,830$ for the comparable prior year periods. Interest income on investment securities was $\$ 308$ and $\$ 938$ for the three and nine month periods ended June 30, 2015, respectively, compared to $\$ 342$ and $\$ 1,073$ for the similar prior year periods. The decrease in loan interest income in the current year three and nine month periods was primarily due to a continued lower interest rate environment in the current year periods over the comparable periods in the prior year. The decrease in interest income on investment securities was primarily due to a decrease in rate and volume, as a result of shortening the investment portfolio duration, in the current year periods over the comparable periods in the prior year.
Average interest-bearing liabilities were $\$ 483,181$ and $\$ 486,620$ for the three and nine month periods ended June 30 , 2015 , respectively, compared to $\$ 498,001$ and $\$ 496,752$ for the similar prior year periods. Interest expense on interest-bearing liabilities was $\$ 1,095$ and $\$ 3,321$ for the three and nine month periods ended June 30, 2015, respectively, compared to $\$ 1,046$ and $\$ 3,191$ for the same periods in the prior year. Interest expense remained relatively flat during the current three and nine month periods compared to the comparable prior year periods, as increases in deposit balances were offset by corresponding changes in deposit mix, resulting in slightly higher rates paid on deposits.
For the three and nine months ended June 30, 2015, interest expense on interest-bearing deposits increased \$6 and \$54 from volume and mix changes and increased $\$ 63$ and $\$ 86$ from the impact of the rate environment, resulting in an aggregate increase of $\$ 69$ and $\$ 140$ in interest expense on interest-bearing deposits during such periods. Interest expense on FHLB advances decreased $\$ 41$ and $\$ 49$ from volume and mix changes and increased $\$ 21$ and $\$ 39$ from the impact of the rate environment during the three and nine month periods ended June 30, 2015 for an aggregate decrease of $\$ 20$ for the three month period and an aggregate increase of $\$ 10$ for the nine month period. The net increases in average rates were primarily due to maturing lower rate FHLB borrowings.

## NET INTEREST INCOME ANALYSIS ON A TAX-EQUIVALENT BASIS

(Dollar amounts in thousands)
Three months ended June 30, 2015 compared to the three months ended June 30, 2014:

|  | Three months ended June 30, 2015 |  |  |  | Three months ended June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Average <br> Yield/ <br> Rate |  | Average Balance | Interest <br> Income/ <br> Expense | Average <br> Yield/ <br> Rate |  |
| Average interest earning assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$24,006 | \$17 | 0.28 | \% | \$14,357 | \$5 | 0.14 | \% |
| Loans | 454,255 | 5,304 | 4.68 | \% | 452,711 | 5,589 | 4.95 | \% |
| Interest-bearing deposits | 1,495 | 7 | 1.88 | \% | 245 | 1 | 1.64 | \% |
| Investment securities (1) | 68,713 | 308 | 1.80 | \% | 73,918 | 342 | 1.86 | \% |
| Non-marketable equity securities, at cost | 4,789 | 26 | 2.18 | \% | 4,148 | 54 | 5.22 | \% |
| Total interest earning assets | \$553,258 | \$5,662 | 4.10 | \% | \$545,379 | \$5,991 | 4.41 | \% |
| Average interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Savings accounts | \$28,113 | \$8 | 0.11 | \% | \$26,517 | \$6 | 0.09 | \% |
| Demand deposits | 21,883 | 42 | 0.77 | \% | 37,185 | 25 | 0.27 | \% |
| Money market | 145,575 | 156 | 0.43 | \% | 137,561 | 126 | 0.37 | \% |
| CD's | 218,287 | 675 | 1.24 | \% | 214,206 | 658 | 1.23 | \% |
| IRA's | 22,182 | 66 | 1.19 | \% | 21,721 | 63 | 1.16 | \% |
| Total deposits | 436,040 | 947 | 0.87 | \% | 437,190 | 878 | 0.81 | \% |
| FHLB Advances | 47,141 | 148 | 1.26 | \% | 60,811 | 168 | 1.11 | \% |
| Total interest-bearing liabilities | \$483,181 | \$1,095 | 0.91 | \% | \$498,001 | \$ 1,046 | 0.84 | \% |
| Net interest income |  | \$4,567 |  |  |  | \$4,945 |  |  |
| Interest rate spread |  |  | 3.19 | \% |  |  | 3.57 | \% |
| Net interest margin |  |  | 3.31 | \% |  |  | 3.64 | \% |
| Average interest earning assets to average interest-bearing liabilities |  |  | 1.15 |  |  |  | 1.10 |  |

[^1]Nine months ended June 30, 2015 compared to the nine months ended June 30, 2014:

|  | Nine months ended June 30, 2015 |  |  | Nine months ended June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Average Yield/ Rate |  | Average Balance | Interest <br> Income/ <br> Expense | Averag Yield/ Rate |  |
| Average interest earning assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 19,765 | \$37 | 0.21 | \% | \$16,684 | \$17 | 0.14 | \% |
| Loans | 459,104 | 16,275 | 4.77 | \% | 446,359 | 16,830 | 5.04 | \% |
| Interest-bearing deposits | 1,195 | 18 | 2.07 | \% | 643 | 5 | 1.04 | \% |
| Investment securities (1) | 70,052 | 938 | 1.81 | \% | 76,066 | 1,073 | 1.89 | \% |
| Non-marketable equity securities, at cost | 5,109 | 85 | 2.23 | \% | 3,639 | 58 | 2.13 | \% |
| Total interest earning assets | \$555,225 | \$17,353 | 4.22 | \% | \$543,391 | \$17,983 | 4.42 | \% |
| Average interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Savings accounts | \$27,840 | \$22 | 0.10 | \% | \$25,467 | \$13 | 0.07 | \% |
| Demand deposits | 20,343 | 114 | 0.74 | \% | 35,591 | 58 | 0.22 | \% |
| Money market | 142,062 | 467 | 0.45 | \% | 144,088 | 410 | 0.38 | \% |
| CD's | 222,416 | 2,045 | 1.22 | \% | 212,390 | 2,028 | 1.28 | \% |
| IRA's | 22,268 | 197 | 1.18 | \% | 21,796 | 196 | 1.20 | \% |
| Total deposits | 434,929 | 2,845 | 0.88 | \% | 439,332 | 2,705 | 0.82 | \% |
| FHLB Advances | 51,691 | 476 | 1.21 | \% | 57,420 | 486 | 1.13 | \% |
| Total interest-bearing liabilities | \$486,620 | \$3,321 | 0.91 | \% | \$496,752 | \$3,191 | 0.86 | \% |
| Net interest income |  | \$14,032 |  |  |  | \$14,792 |  |  |
| Interest rate spread |  |  | 3.27 | \% |  |  | 3.57 | \% |
| Net interest margin |  |  | 3.38 | \% |  |  | 3.64 | \% |
| Average interest earning assets to |  |  | 1.14 |  |  |  | 1.09 |  | average interest-bearing liabilities

(1) For the nine months ended June 30, 2015 and 2014, the average balances of the tax exempt investment securities, included in investment securities, were $\$ 12,494$ and $\$ 9,369$, respectively. The interest income on tax exempt securities is computed on a tax-equivalent basis using a tax rate of $34 \%$ for all periods presented.
Rate/Volume Analysis. The following table presents the dollar amount of changes in interest income and interest expense for the components of interest earning assets and interest-bearing liabilities that are presented in the preceding table. For each category of interest earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in volume, which are changes in the average outstanding balances multiplied by the prior period rate (i.e. holding the initial rate constant); and (2) changes in rate, which are changes in average interest rates multiplied by the prior period volume (i.e. holding the initial balance constant). Changes due to both rate and volume which cannot be segregated have been allocated in proportion to the relationship of the dollar amounts of the change in each category.

## RATE / VOLUME ANALYSIS (1)

(Dollar amounts in thousands)
Three months ended June 30, 2015 compared to the three months ended June 30, 2014:
Increase (decrease) due to Volume Rate

Net
Interest income:
Cash and cash equivalents \$4


[^0]:    2

[^1]:    (1) For the quarters ended June 30, 2015 and 2014, the average balances of the tax exempt investment securities, included in investment securities, were $\$ 17,248$ and $\$ 10,175$, respectively. The interest income on tax exempt securities is computed on a tax-equivalent basis using a tax rate of $34 \%$ for all periods presented.

