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TRUSTCO BANK CORP N Y
Form 8-K
October 21, 2003

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 21, 2003
(October 21, 2003)

TrustCo Bank Corp NY

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation)

0-10592

14-1630287

(Commission File Number)

(IRS Employer Identification No.)

5 Sarnowski Drive, Glenville, New York 12305
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (518) 377-3311

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TrustCo Bank Corp NY

Item 5. Other Events

On October 21, 2003, TrustCo Bank Corp NY ("Trustco") issued two press releases with year to date and third quarter results for the period ending September 30, 2003. Attached is a copy of each press release labeled as Exhibits 99(a) and 99(b).

Item 7 (c) Exhibits

| Reg S-K Exhibit No. | Description |
|---------------------|--|
| 99(a) | Highlights Press Release dated October 21, 2003, for the period ending September 30, 2003, regarding year to date and third quarter results. |
| 99(b) | Press Release dated October 21, 2003, for the period ending September 30, 2003, regarding year to date and third quarter results. |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: October 21, 2003

TrustCo Bank Corp NY
(Registrant)

By: /s/ Robert T. Cushing

Robert T. Cushing
President and
Chief Executive Officer

Exhibits Index

The following exhibits are filed herewith:

| Reg S-K Exhibit No. | Description | Page |
|---------------------|---|------|
| 99(a) | Highlights Press Release of October 21, 2003, for the period ending September 30, 2003, regarding year to date and third quarter results. | 5 |
| 99(b) | Press Release of October 21, 2003, for the period ending September 30, 2003, regarding year to date and third quarter results. | 6-7 |

TRUSTCO
Bank Corp NY

Exhibit 99(a)
News Release

5 Sarnowski Drive, Glenville, New York 12302
(518) 377-3311 Fax: (518) 381-3668

Subsidiary: Trustco Bank

Contact: Robert M. Leonard
Vice President
(518) 381-3693

Glenville, New York - October 21, 2003

FOR IMMEDIATE RELEASE:

| | | |
|---|------------|------------|
| TrustCo Bank Corp NY | | |
| (dollars in thousands, except per share data) | | |
| | 9/03 | 9/02 |
| Three Months Ended September 30: | | |
| Net Income | \$ 14,285 | 13,291 |
| Provision for Loan Losses | 300 | 300 |
| Average Equivalent Shares Outstanding: | | |
| Basic | 74,400,000 | 72,499,000 |
| Diluted | 75,417,000 | 74,325,000 |

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| | | | |
|---|----|------------|------------|
| Net Income per Share: | | | |
| Basic | \$ | 0.192 | 0.183 |
| Diluted | | 0.189 | 0.179 |
| Nine Months Ended September 30: | | | |
| Net Income | \$ | 40,888 | 38,230 |
| Provision for Loan Losses | | 900 | 1,120 |
| Average Equivalent Shares Outstanding: | | | |
| Basic | | 74,339,000 | 72,146,000 |
| Diluted | | 75,280,000 | 74,403,000 |
| Net Income per Share: | | | |
| Basic | \$ | 0.550 | 0.530 |
| Diluted | | 0.543 | 0.514 |
| Period End: | | | |
| Total Assets | \$ | 2,739,556 | 2,675,427 |
| Total Nonperforming Loans | | 3,563 | 6,304 |
| Total Nonperforming Assets | | 3,563 | 6,602 |
| Allowance for Loan Losses | | 49,054 | 54,280 |
| Allowance as a Percentage of Total Loans | | 4.08% | 3.61% |

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Exhibit 99(b)

TRUSTCO

Bank Corp NY

News Release

5 Sarnowski Drive, Glenville, New York, 12302
(518) 377-3311 Fax: (518) 381-3668

Subsidiary: Trustco Bank

Contact: Robert M. Leonard
Vice President
(518) 381-3693

FOR IMMEDIATE RELEASE:

TRUSTCO ANNOUNCES RECORD THIRD QUARTER
AND YEAR TO DATE RESULTS

Glenville, New York - October 21, 2003

TrustCo Bank Corp NY (TrustCo, NASDAQ: TRST) today announced record earnings results for the third quarter and year to date 2003. Net income for the third quarter 2003 was \$14.3 million or \$0.189 diluted earnings per share, compared to \$13.3 million or \$0.179 diluted earnings per share for the third quarter of 2002. The third quarter results represent increases of 7.5% and 5.6% in net income and diluted earnings per share, respectively, for 2003 compared to 2002.

Net income for the nine months ended September 30, 2003 was \$40.9 million or \$0.543 diluted earnings per share, compared to \$38.2 million or \$0.514 diluted earnings per share, for the nine month period ended September 30, 2002. The year to date results reflect increases of 7.0% and 5.6% in net income and diluted

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earnings per share, respectively, for the nine months of 2003 compared to the similar period of 2002.

Making the announcement was Robert T. Cushing and Robert J. McCormick, President and Chief Executive Officers of TrustCo Bank Corp NY and Trustco Bank, respectively. They noted, "During 2003 and particularly in the third quarter, we have taken aggressive actions to insure that TrustCo has sufficient liquidity available to take advantage of future interest rate increases which we believe are inevitable. Compared to this time last year, our deposits have increased by approximately \$115 million, which reflects the continued attractiveness of our simple product line coupled with superior customer service and our expanded branch network. Though there continues to be reductions in the loan portfolio, this reflects our decision to retain loans in our portfolio rather than chase new loan originations at historical lows in interest rates and sell them into the secondary markets."

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"We are excited to report the opening of three additional Trustco offices, Colonial Drive and Dean Road in Orlando, Florida, and Congress Street in Saratoga Springs, New York. This brings our total branch network to 67 offices with two openings planned in Westchester County, New York in the fourth quarter of 2003. As we have previously indicated, we plan to open a series of additional offices in downstate New York and the Orlando, Florida areas. This should provide TrustCo with continued growth opportunities into the future," they said.

TrustCo Bank Corp NY is a \$2.7 billion bank holding company and through its subsidiary, Trustco Bank, operates 67 offices in New York, Vermont, and Florida. In addition, the bank operates a full service Trust Department that has \$938 million of assets under management. The common shares of TrustCo are traded on the Nasdaq National Market tier of the Nasdaq Stock Market under the symbol TRST.

Except for the historical information contained herein, the matters discussed in this news release and other information contained in TrustCo's Securities and Exchange Commission filings may express "forward-looking statements." Those "forward-looking statements" may involve risk and uncertainties, including statements containing future events or performance and assumptions and other statements of historical facts.

TrustCo wishes to caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date made. Readers are advised that various risk factors, including, but not limited to: (1) credit risk, (2) interest rate risk, (3) competition, (4) changes in the regulatory environment, and (5) changes in general business and economic trends, could cause the actual results or circumstances for future periods to differ materially from those anticipated or projected in the forward-looking statements.

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TRUSTCO BANK CORP NY
GLENNVILLE, NY

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FINANCIAL HIGHLIGHTS

(dollars in thousands, except per share data)

| | 09/30/2003 | Three Months Ended 06/30/2003 |
|--|------------|----------------------------------|
| Summary of operations | | |
| Net interest income (TE) | \$24,119 | \$26,140 |
| Provision for loan losses | 300 | 300 |
| Net securities transactions | 4,737 | 2,234 |
| Noninterest income | 5,464 | 5,274 |
| Noninterest expense | 11,600 | 12,579 |
| Net income | 14,285 | 13,411 |
| Per common share | | |
| Net income per share: | | |
| - Basic | 0.192 | 0.180 |
| - Diluted | 0.189 | 0.178 |
| Cash dividends | 0.150 | 0.150 |
| Tangible Book value at period end | 3.14 | 3.16 |
| Market price at period end | 12.36 | 11.06 |
| At period end | | |
| Full time equivalent employees | 483 | 492 |
| Full service banking offices | 67 | 64 |
| Performance ratios | | |
| Return on average assets | 2.10 % | 1.98 |
| Return on average equity (1) | 28.20 | 26.25 |
| Efficiency (2) | 39.50 | 37.57 |
| Net interest spread (TE) | 3.50 | 3.74 |
| Net interest margin (TE) | 3.72 | 4.00 |
| Dividend payout ratio | 78.24 | 83.01 |
| Capital ratios at period end (3) | | |
| Total equity to assets | 7.70 | 7.76 |
| Tier 1 risk adjusted capital | 16.60 | 16.33 |
| Total risk adjusted capital | 17.89 | 17.62 |
| Asset quality analysis at period end | | |
| Nonperforming loans to total loans | 0.30 % | 0.31 |
| Nonperforming assets to total assets | 0.13 | 0.15 |
| Allowance for loan losses to total loans | 4.08 | 3.88 |
| Coverage ratio (4) | 13.8 X | 12.6 X |

(1) Average equity excludes the effect of the market value adjustment for securities available for sale.

(2) Calculated as noninterest expense (excluding ORE income/expense, amortization of intangibles and any unique charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions).

(3) Capital ratios exclude the effect of the market value adjustment for securities available for sale.

(4) Calculated as allowance for loan losses divided by total nonperforming loans.

TE = Taxable equivalent.

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| | Nine Months Ended | |
|-----------------------------------|-------------------|------------|
| | 09/30/2003 | 09/30/2002 |
| Summary of operations | | |
| Net interest income (TE) | \$75,889 | \$77,205 |
| Provision for loan losses | 900 | 1,120 |
| Net securities transactions | 10,067 | 6,171 |
| Noninterest income | 15,492 | 15,181 |
| Noninterest expense | 36,848 | 37,532 |
| Net income | 40,888 | 38,230 |
| Per common share (1) | | |
| Net income per share: | | |
| - Basic | 0.550 | 0.530 |
| - Diluted | 0.543 | 0.514 |
| Cash dividends | 0.450 | 0.450 |
| Tangible Book value at period end | 3.14 | 3.08 |
| Market price at period end | 12.36 | 10.58 |
| Performance ratios | | |
| Return on average assets | 2.02 % | 1.89 |
| Return on average equity (2) | 26.83 | 27.05 |
| Efficiency (3) | 38.52 | 37.12 |
| Net interest spread (TE) | 3.64 | 3.61 |
| Net interest margin (TE) | 3.88 | 3.97 |
| Dividend payout ratio | 81.71 | 84.97 |

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CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(dollars in thousands)

| | 09/30/2003 |
|---|-------------|
| ASSETS | |
| Loans, net | \$1,152,165 |
| Securities available for sale | 921,285 |
| Federal funds sold and other short-term investments | 541,765 |
| | ----- |
| Total earning assets | 2,615,215 |
| Cash and due from banks | 63,376 |
| Bank premises and equipment | 19,501 |
| Other assets | 41,464 |
| | ----- |
| Total assets | \$2,739,556 |
| | ===== |
| LIABILITIES | |
| Deposits: | |
| Demand | \$198,930 |
| Interest-bearing checking | 325,089 |

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| | |
|---|-------------|
| Savings | 775,869 |
| Money market | 151,930 |
| Certificates of deposit (in denominations of \$100,000 or more) | 162,609 |
| Other time deposits | 769,675 |
| | ----- |
| Total deposits | 2,384,102 |
| Short-term borrowings | 80,201 |
| Long-term debt | 287 |
| Other liabilities | 41,235 |
| | ----- |
| Total liabilities | 2,505,825 |
| SHAREHOLDERS' EQUITY | 233,731 |
| | ----- |
| Total liabilities and shareholders' equity | \$2,739,556 |
| | ===== |
| Number of common shares outstanding, in thousands | 74,364 |

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CONSOLIDATED STATEMENTS OF INCOME
(dollars in thousands, except per share data)

| | 09/30/2003 | Three 0 |
|---|------------|------------|
| Interest income | | |
| Loans | 20,892 | |
| Investments | 9,706 | |
| Federal funds sold and other short term investments | 1,443 | |
| | ----- | |
| Total interest income | 32,041 | |
| Interest expense | | |
| Deposits | 9,171 | |
| Borrowings | 136 | |
| | ----- | |
| Total interest expense | 9,307 | |
| | ----- | |
| Net interest income | 22,734 | |
| Provision for loan losses | 300 | |
| | ----- | |
| Net interest income after | | |

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| | |
|--|----------|
| provision for loan losses | 22,434 |
| Net securities transactions | 4,737 |
| Noninterest income | 5,464 |
| Noninterest expense | 11,600 |
| | ----- |
| Income before income taxes | 21,035 |
| Income tax expense | 6,750 |
| | ----- |
| Net income | \$14,285 |
| | ===== |
| Net income per share: | |
| - Basic | \$0.192 |
| - Diluted | \$0.189 |
| Avg equivalent shares outstanding, in thousands: | |
| - Basic | 74,400 |
| - Diluted | 75,417 |
| | ===== |

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CONSOLIDATED STATEMENTS OF INCOME
(dollars in thousands, except per share data)

| | |
|---|-------|
| Interest income | |
| Loans | |
| Investments | |
| Federal funds sold and other short term investments | |
| | ----- |
| Total interest income | |
| Interest expense | |
| Deposits | |
| Borrowings | |
| | ----- |
| Total interest expense | |
| | ----- |
| Net interest income | |
| Provision for loan losses | |
| | ----- |
| Net interest income after | |

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provision for loan losses

Net securities transactions
 Noninterest income
 Noninterest expense

Income before income taxes
 Income tax expense

Net income

Net income per share:
 - Basic
 - Diluted

Avg equivalent shares outstanding, in thousands:
 - Basic
 - Diluted

CONSOLIDATED AVERAGE STATEMENTS OF FINANCIAL CONDITION
 (in thousands)

| | 09/30/2003 | Three 0 |
|-------------------------------|-------------|------------|
| Total assets | \$2,703,794 | |
| Shareholders' equity | \$217,359 | |
| Total loans | \$1,234,676 | |
| Securities available for sale | \$811,299 | |
| Interest-earning assets | \$2,599,949 | |
| Interest-bearing deposits | \$2,170,945 | |
| Interest-bearing liabilities | \$2,246,854 | |
| Demand deposits | \$197,572 | |
| | | Nine |
| | | 09/30/2003 |
| Total assets | \$2,703,580 | |
| Shareholders' equity | \$227,282 | |
| Total loans | \$1,308,430 | |
| Securities available for sale | \$764,872 | |
| Interest-earning assets | \$2,596,687 | |
| Interest-bearing deposits | \$2,135,558 | |
| Interest-bearing liabilities | \$2,251,751 | |
| Demand deposits | \$186,406 | |

