

HEWLETT PACKARD CO  
Form 8-K  
February 12, 2004

---

---

**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549-1004**

**FORM 8-K**

**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**February 11, 2004**

Date of Report (Date of Earliest Event Reported)

**HEWLETT-PACKARD COMPANY**  
(Exact name of registrant as specified in its charter)

**DELAWARE**  
(State or other jurisdiction  
of incorporation)

**1-4423**  
(Commission File Number)

**94-1081436**  
(I.R.S. Employer  
Identification No.)

**3000 HANOVER STREET, PALO ALTO, CA**  
(Address of principal executive offices)

**94304**  
(Zip code)

**(650) 857-1501**  
(Registrant's telephone number, including area code)

---

---

**ITEM 7. STATEMENTS AND EXHIBITS.**

(c) The following exhibit is being furnished with this report:

Exhibit 99.1 Text of the press release issued by Hewlett-Packard Company dated February 11, 2004, entitled "HP Expects to Report Revenue of \$19.5 Billion and Non-GAAP EPS of \$0.35 for First Fiscal Quarter" (furnished herewith).

**ITEM 12. RESULTS OF OPERATION AND FINANCIAL CONDITION.**

On February 11, 2004, HP issued a press release relating to the results of its first fiscal quarter ended January 31, 2004. A copy of the text of the press release, entitled "HP Expects to Report Revenue of \$19.5 Billion and Non-GAAP EPS of \$0.35 for First Fiscal Quarter" is furnished (not filed) as Exhibit 99.1 hereto. The information in Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HEWLETT-PACKARD COMPANY

DATE: February 11, 2004

By: /s/ CHARLES N. CHARNAS

Name: Charles N. Charnas  
Title: Vice President, Deputy General Counsel  
and Assistant Secretary

---

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description</b>
99.1	Text of the press release issued by Hewlett-Packard Company dated February 11, 2004, entitled "HP Expects to Report Revenue of \$19.5 Billion and Non-GAAP EPS of \$0.35 for First Fiscal Quarter" (furnished herewith).