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| SITESTAR CORP<br>Form 10-K<br>July 18, 2016  |                                       |  |
| UNITED STATES  |                                       |  |
| SECURITIES AND EXCHANGE COMMISSIC  | N                                     |  |
| Washington, D.C. 20549   |                                       |  |
| FORM 10-K  |                                       |  |
| Annual Report Pursuant to Section 13 or 15(d) of                                   | f the Securities Exchange Act of 1934 |  |
| For the Fiscal Year Ended December 31, 2015  |                                       |  |
| SITESTAR CORPORATION   |                                       |  |
| (Exact Name of Registrant as Specified in Its Charter)                             |                                       |  |
| Commission file number <u>000-27763</u>  |                                       |  |
| Nevada (State of Other Insignistion of   | 88-0397234<br>(I.B.S. Employer        |  |
| (State or Other Jurisdiction of  | (I.R.S. Employer                      |  |
| Incorporation or Organization)   | Identification No.)                   |  |
| 4026 Wards Rd. Ste G1 #271, Lynchburg, VA (Address of Principal Executive Offices) | <u>24502</u><br>(Zip Code)            |  |
| <u>(434) 239-4272</u>  |                                       |  |
| (Issuer's telephone number, including area code)                                   |                                       |  |

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act: Common Stock, \$0.001 par value

| Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  |
|--|
| [ ] Yes [X] No   |
|  |
| Indicate by check mark if the registrant is not required to file reports pursuant to Section13 or Section 15(d) of the Act.  |
| [] Yes [X] No  |
|  |
| Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes[] No   |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). |
| [X] Yes[] No   |
|  |
| Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K (§ 229.405) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []                                |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.  |
| Large accelerated filer [ ] Accelerated filer [ ]  |
| Non-accelerated filer [ ] Smaller reporting company [X]  |
| Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).   |

[] Yes [X] No

The aggregate value of the voting common equity held by non-affiliates as of June 30, 2015, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$2,239,778 based on the price at which the common stock last sold on such day. This price reflects inter-dealer prices without retail mark up, mark down, or commissions, and may not represent actual transactions.

The number of shares outstanding of Common Stock, \$0.001 par value as of July 18, 2016 is 77,404,010.

#### DOCUMENTS INCORPORATED BY REFERENCE

None.

#### EXPLANATORY NOTE

#### Overview of this Annual Report on Form 10-K and Restatement

This multi-period comprehensive Annual Report on Form 10-K of Sitestar Corporation (together with its consolidated subsidiaries, "Sitestar", the "Company", "we", "us", and "our", unless the context indicates otherwise) is for each of the years ended December 31, 2015 and December 31, 2014, as restated, and for each of the quarterly periods of 2015 and 2014, all six quarterly periods as restated, and is in lieu of filing separate reports for each of those periods. In this Annual Report, we are restating certain items and making other corrective adjustments to certain of our previously filed historical financial statements and related information resulting from the accounting reviews and internal investigation referenced below. More specifically, in this Annual Report, the Company, among other things:

- (a) restates its Consolidated Balance Sheets as of December 31, 2014 and the related Consolidated Statements of Comprehensive Income, Stockholders' Equity and Cash Flows for the fiscal year ended December 2014;
- (b) amends its Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") as it relates to the fiscal year ended December 31, 2014 and the interim quarterly periods of 2014 and 2015, generally;
- (c) restates its Unaudited Quarterly Financial Data for each fiscal quarter in the fiscal year ended December 31, 2014 and the three fiscal quarters in the fiscal year ended December 31, 2015

#### Background on the Restatement

On December 3, 2015 Sitestar's former auditor notified the independent Directors of the Company of his concerns about several related party transactions and what the former auditor considered to be former management's inadequate responses regarding these matters. The former auditor had not previously disclosed these concerns to the independent Directors and had not included the independent Directors in previous communications on the matter.

The independent Directors requested information from former management on December 7, 2015 and believed that the responses from former management to be inadequate. The independent Directors provided former management with an additional opportunity to explain the issues on December 14, 2015 and again found the responses to be lacking. Accordingly, the Board of Directors voted to terminate the former CEO and place the now former CFO on probation. An independent Director, Steven L. Kiel, was appointed as the interim CEO during that meeting.

Directors also voted to form an Audit Committee at the December 14, 2015 meeting and appointed two independent Directors to the Committee. Among other things, the Audit Committee was tasked with reviewing and approving the engagement with an outside auditor.

Also at the December 14, 2015 meeting, Directors agreed to engage outside legal counsel to lead an investigation into the allegations by the Company's former auditor. Legal counsel engaged an accounting firm to carry out an analysis of a range of transactions over the previous five years. The information above was originally detailed in 8-K filings on December 15, 2015 and December 29, 2015. A final investigation report was delivered to management in February 2016. This report served as the basis for a lawsuit filed by the Company against the former CEO, Mr. Erhartic, in April 2016. This lawsuit is described more fully in Item 3.

The results of the investigation, along with the problematic items identified by the former auditor and the accounting firm engaged to conduct the investigation, led the Company to make the decision that it was necessary to restate the 2014 10-K as well as the interim reports for 2014 and 2015.

This decision was strengthened by the former auditor's resignation on February 11, 2016 following communications with the Company that the former auditor had not been selected as the Company's independent auditor for 2016. As detailed in an 8-K filed on March 7, 2016, Cherry Bekaert, LLP was selected as the Company's new independent auditor on March 3, 2016. After concerns were raised by the Company's outside legal counsel about the former auditor's independence, it was determined that Cherry Bekaert, LLP should carry out an audit for 2014 in addition to 2015.

## Effects of Restatement

Adjustments made as a result of the restatement are more fully discussed in the Significant Information for Investors section below. To further review the effects of the accounting errors identified and the restatement adjustments, see Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in this Annual Report. For a description of the control deficiencies identified by management as a result of the investigation and our internal reviews, and management's plan to remediate those deficiencies, see Part II, Item 9A, "Controls and Procedures".

Our previously filed Annual Report on Form 10-K and quarterly reports on Form 10-Q for the periods affected by the restatement have not been amended. Accordingly, as previously disclosed in our Current Reports on Form 8-K dated December 23, 2015, February 18, 2016 and March 18, 2016, investors should no longer rely upon the consolidated financial statements and related financial information contained in previously filed financial reports for these periods and any earnings releases or other communications relating to these periods. See Note 13, Restated Unaudited Quarterly Financial Data, of the Notes to the Consolidated Financial Statements in this Annual Report for the impact of these adjustments on each of the quarterly periods in fiscal 2014 and for the three quarters of fiscal 2015. Our quarterly reports for fiscal 2016 will include results for the corresponding interim periods of fiscal 2015, as restated herein. All amounts in this Annual Report on Form10-K affected by the restatement adjustments reflect such amounts as restated.

#### Significant Information for Investors

The Company believes that the clearest way to present the restated information to investors is to provide a comprehensive filing on all matters restated since January 1, 2014. We want to highlight the information we view as significant to investors in this section. While there are several items where changes were made, we do not consider the

amounts individually or collectively material.

Shortly after the change in management, we requested a shareholder report from our transfer agent and attempted to reconcile the number of shares outstanding. We determined that the Company had previously been inaccurately reporting the number of shares outstanding and the number of treasury shares. We adjusted this as of January 1, 2014 by restating the number of outstanding common shares to 77,404,010 from 74,085,705 and by restating the number of treasury shares to 13,922,453 from 17,240,758. We also adjusted the paid-in capital and accumulated deficit as of January 1, 2014. In plain language, there are more shares outstanding than before and outside investors saw their ownership in the company diluted by approximately 4% because of the previous error.

We adjusted the opening balance of total equity beginning January 1, 2014 to \$3,546,099. This was a \$152,558 decrease from the closing balance of December 31, 2013. This change was primarily the result of errors in the deferred tax calculations, the timing of accruals, state taxes payable, and the valuation of real estate owned.

After reviewing the details of each property owned in each period beginning on January 1, 2014, we adjusted the amounts listed as real estate held for investment and for resale. For the year ended December 31, 2014 we changed real estate held for resale to \$2,079,514 from \$2,293,061 and real estate held for investment to \$1,185,588 from \$1,107,402.

We also removed the previously listed tax expense of \$74,275 from 2014. This tax expense was not supportable and was previously listed in error.

The Company historically has listed a liability of \$900,615 as a note payable related to the historical purchase of customers from USA Telephone. This amount was in dispute and ultimately was settled for \$90,000 in December 2015. To more accurately reflect the liability, we adjusted the note payable to \$90,000 in the year ended December 31, 2014. In addition to affecting the liabilities portion of the balance sheet, it also is reflected as other income on the income statement. This resulted in the biggest change in the full year 2014 figures. The restated comprehensive income for 2014 is \$1,120,085 where previously it was reported as \$384,183. Additionally, the \$90,000 note payable remained on the balance sheet in the year ended December 31, 2015 despite the settlement in December 2015 because payments associated with the settlement were not paid until 2016.

We have also adjusted several cost of revenue items in the interim 2014 and 2015 periods. These were primarily the result of an improved analysis of the timing of accruals and a more accurate analysis of real estate expenses. The end results when looking at the change in the full year 2014 numbers are minor. Cost of revenues for 2014 were restated as \$1,244,241 from \$1,106,083. Ultimately some SG&A items were reduced as well, so the restated income from operations for full year 2014 decreased \$19,591.

We made the decision to present the restated interim periods and full year 2014 financials as part of the 2015 10-K in order to provide clarity on information that is relevant at the time of the release of this 10-K. We would like to focus shareholders on the current condition of the company while also providing accurate historical information. While not required because of our smaller reporting company status, we decided to include a fairly extensive section of risk factors to ensure that shareholders understand the risks associated with owning shares in our company. We urge you to carefully consider these risks when determining if an investment is appropriate.

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## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K, including, without limitation, Part I, Item 1, "Business" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" herein, contains statements that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. The words "believe," "estimate," "expect," "intend," "anticipate," "plan" and similar expressions and variations thereof identify certain of such forward-looking statements which speak only as of the dates on which they were made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Readers are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties which may affect the Company's business and prospects, including changes in economic and market conditions, acceptance of the Company's products, maintenance of strategic alliances and other factors discussed elsewhere in this Form 10-K, and that actual results may differ materially from those indicated in the forward-looking statements as a result of various factors.

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**ITEM 1. BUSINESS** 

#### Overview

Sitestar Corporation (together with its consolidated subsidiaries, "Sitestar", the "Company", "we", "us", and "our", unless the context indicates otherwise) is a Nevada corporation, incorporated December 17, 1992, having its headquarters in Lynchburg, Virginia and carrying out its business strategy in two segments: Internet Operations and Real Estate Operations. Prior to 2010, the Company primarily focused on providing services through its internet segment. This focus involved the purchase of customers from other Internet Service Providers located throughout parts of the United States and Canada. The services offered to these acquired customers were primarily dial-up and DSL internet access, Web hosting, and other ancillary services. From 2002 to 2010 the Company acquired various internet access-related companies and customers. Ultimately, this acquisition strategy proved not to be viable.

In 2008 the Company's management implemented a program to purchase real estate with the Company's surplus cash flows. The first acquisition occurred in 2010. The strategy involved purchasing residential properties, often from foreclosure, at prices that prior management deemed to be attractive. Efforts were then made to repair and upgrade the properties to make them ready for rental or sale. Despite the fact that the internet segment generated the vast majority

of revenue during this time period, prior management's primary focus from 2010 until the dismissal of the prior CEO on December 14, 2015 was on the real estate segment.

When new management was appointed on December 14, 2015, we determined that it was unlikely that an acceptable return could be made by continuing to pursue the real estate acquisition strategy. Accordingly, we intend to pursue efforts in this segment to an orderly liquidation of our real estate assets. It is likely that this liquidation will take several years to fully complete.

The Board of Directors and management are focused on maximizing the free cash flow generated by the internet segment and maximizing the net sale price of the real estate properties currently owned. Going forward, we are likely to reinvest the proceeds from these two segments into alternatives unrelated to the historical activities of the company. Subsequent to the 2015 year end, we have made investments in both marketable securities and, as previously reported in our Current Report of Form 8-K filed with the SEC on June 14, 2016, in an acquisition vehicle focused on the HVAC industry.

Background on the New Board of Directors and Management

In December 2014, Jeffrey Moore, Steven Kiel, and Jeremy Gold (collectively The Moore Shareholder Group) filed a preliminary proxy statement in order to force the Company to hold a special shareholder meeting to elect Directors. There had been no record of prior management holding a shareholder meeting since the Company had been public. Prior management reacted to the filing of the proxy statement by filing suit against The Moore Shareholder Group. In February 2015 the Company agreed to drop its lawsuit, increase the number of Directors to six, appoint Mr. Kiel and Mr. Gold as Directors, and appoint Roger Malouf as a management chosen Director. Mr. Moore had previously been appointed as a director in 2013. The Company and The Moore Shareholder Group also agreed to a "standstill agreement" for a one-year period to end in February 2016.

As previously reported in our Current Report of Form 8-K filed with the SEC on December 15, 2015 and December 29, 2015, the Company's former CEO, Frank Erhartic, was terminated by the Board of Directors on December 14, 2015 after the Company's former auditor notified the Directors about several related party transactions that the former auditor deemed to be problematic. Mr. Ehartic resigned as a Director at the request of the Board. Mr. Erhartic was replaced as CEO by Mr. Kiel, first on an interim basis on December 14, 2015, and then on a permanent basis effective March 1, 2016. Mr. Kiel manages an investment partnership that has held an investment in the Company since 2012. Mr. Kiel has been a Director since 2015. Mr. Kiel is also a Judge Advocate in the Army Reserves. He is a veteran of Operation Iraqi Freedom and currently holds the rank of Major.

Steps Taken by New Board of Directors and Management Since the Termination of the Former CEO

Immediately after being appointed, new management engaged outside legal counsel to lead an investigation into the allegations by the Company's former auditor. Legal counsel engaged an accounting firm to carry out an analysis of a range of transactions over the previous five years. A final report was delivered to management in February 2016. This report served as the basis for a lawsuit filed by the Company against Mr. Erhartic in April 2016. This lawsuit is described more fully in Item 3.

At the Board of Directors meeting on December 14, 2015 the Company's former CFO, Dan Judd, was placed on probation in light of the circumstances that had led to the termination of the former CEO. New management engaged an outside financial consultant to review the Company's accounting practices and to assist Mr. Judd in carrying out his

duties. As previously reported in our Current Report of Form 8-K filed with the SEC on March 7, 2016, Mr. Judd subsequently was terminated on March 3, 2016. The Board has requested that he resign as a Director, but Mr. Judd has not responded favorably to that request and has not participated in Board meetings since his dismissal as CFO.

Also at the Board of Directors meeting on December 14, 2015, the Company formed an Audit Committee. Jeff Moore and Jeremy Gold were appointed to serve on the Audit Committee. Mr. Gold was elected to be the Chairman of the Audit Committee at the December 14, 2015 meeting. A charter was adopted on January 5, 2016.

As previously reported in our Current Report of Form 8-K filed with the SEC on February 23, 2016, effective February 2, 2016 Mr. Malouf resigned as a Director and was replaced by Chris Payne. Mr. Payne is considered an Audit Committee Financial Expert and was appointed to serve on the Audit Committee.

As previously reported in our Current Report of Form 8-K filed with the SEC on February 18, 2016, on February 11, 2016, the Company's former auditor resigned. This resignation followed communications between the former auditor and the Company in which the Company informed the former auditor, among other things, that (i) the former auditor had not been selected as the Company's independent auditor for 2016; and (ii) following receipt of the former auditor's letter of December 21, 2015 stating that the Company should take action to prevent reliance on the previously issued financial statements for the year ended December 31, 2014 as contained in the Annual Report on Form 10-K as of and for the year ended December 31, 2014, the Company had retained an external accountant to conduct an investigation based on certain agreed upon procedures.

On February 17, 2016, Mr. Moore was selected to serve as the Chairman of the Board.

As previously reported in our Current Report of Form 8-K filed with the SEC on March 7, 2016, on March 3, 2016, Cherry Bekaert LLP was selected as the Company's new independent auditor for the year ended December 31, 2015. It was determined that Cherry Bekaert LLP should carry out an audit for 2014 in addition to 2015.

On April 21, 2016, Mr. Kiel and representatives from Cherry Bekaert LLP and the Company's outside legal counsel met with the Enforcement Division of the Securities and Exchange Commission (SEC) at the SEC's request. We detailed the steps taken to confront the accounting, internal control, and other issues created by the Company's former management. We have proactively complied with all requests by the SEC. We are committed to fully cooperating with the SEC on all matters, and will assist them if they decide to pursue a formal investigation or enforcement action against the Company or any currently or previously associated person.

New management has aggressively moved to implement policies that will prevent risks associated with related party transactions. We immediately abandoned a storage facility owned by the former CEO. Within a month of the management change, we moved out of the former headquarters office claimed to be owned by the former CEO. We have engaged several outside service providers to supplement the staff members already in place. The new management and Board of Directors are focused on aggressively defending the interests of the Company and its shareholders.

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**Internet Operations** 

Sitestar is an Internet Service Provider (ISP) that offers consumer and business-grade internet access, wholesale managed modem services for downstream ISPs, Web hosting, and various ancillary services. We provide services to customers in the United States and Canada.

This segment markets and sells narrow-band (dial-up and ISDN) and broadband services (DSL, fiber-optic and wireless). Additionally, we market and sell web hosting and related services to consumers and businesses. We also offer broadband services within our regional and national footprint.

In addition to our operations, we also own the domain, First.com. We are currently marketing First.com for sale.

Our primary competitors include regional and national cable and telecommunications companies that have substantially greater market presence, brand-name recognition, and financial resources compared to Sitestar. Secondary competitors include local and regional ISPs.

The residential broadband internet access market is dominated by cable and telecommunications companies. These companies offer internet connectivity through the use of cable modems, Digital Subscriber Line (DSL) programs, and fiber. These competitors have extensive scale and significantly more resources than Sitestar. Competitors are often offered incentives for customers to purchase internet access by offering discounts for bundled service offerings (i.e., phone, television, Internet). While we are a reseller of broadband services including DSL and fiber services, our profit margin is heavily influenced by these competitive forces.

There are currently laws and regulations directly applicable to access or commerce on the internet, covering issues such as user privacy, freedom of expression, pricing, characteristics and quality of products and services, taxation, advertising, intellectual property rights, information security and the convergence of traditional telecommunications services with Internet communications. We may be positively or negatively affected by the repeal, modification, or adoption of various laws and regulations. These changes may occur at the international, federal, state, and local levels, and may cover a wide range of issues such as user privacy, freedom of expression, pricing, characteristics and quality of products and services, taxation, advertising, intellectual property rights, and information security.

## Real Estate Operations

Sitestar owns a real estate investment portfolio that includes residential properties, vacant land, and one commercial property. Our real estate portfolio is primarily focused in the Roanoke and Lynchburg areas of Virginia.

Pursuant to the approval of the Board of Directors subsequent to December 31, 2015, we are pursuing an orderly liquidation of our real estate portfolio. We do not have an estimate for how long it will take to complete this liquidation, if ever.

Beginning immediately after the change in management in 2015, we engaged several real estate agents to assess the marketability of the properties we were not holding as rentals. We have examined each property on an individual basis to determine a strategy to maximize the net sale price. Where appropriate, we have and will reinvest resources into a property to increase its marketability and sale price. We have listed and, subsequent to December 31, 2015, sold, properties both directly and through real estate agents. In 2016, we engaged a property manager to manage the rental properties that we own in Roanoke, Virginia.

State and municipal laws and regulations govern the real estate industry and do not vary significantly from one community to another. State laws, including the Virginia Residential Landlord and Tenant Act, in addition to local ordinances govern rental properties and also do not vary significantly throughout our real estate holding areas.

#### **Employees**

As of July 18, 2016, we employed four full-time individuals and one part-time individual. We also utilize outside contractors as necessary to assist with bookkeeping, financial reporting, technical support, and customer service. Our employees are not unionized and we consider relations with employees to be favorable.

#### **Available Information**

Sitestar files annual, quarterly, and current reports and other documents with the Securities and Exchange Commission (SEC) under the Securities Exchange Act. The public may read and copy any materials that the Company files with the SEC at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Also, the SEC maintains an internet web site that contains reports, proxy and information statements, and other information regarding issuers, including the Company, that file electronically with the SEC. The public can obtain any documents that the Company files with the SEC at <a href="http://www.sec.gov">http://www.sec.gov</a>. The Company also has available through EDGAR and XBRL its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and, if applicable, amendments to those reports filed or furnished pursuant to Section 13(a) of the Securities Exchange Act as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC.

## ITEM 1A. RISK FACTORS

This Item 1A "Risk Factors" is not required for smaller reporting companies. However, notwithstanding this, we believe that it is in the best interests of the Company, our shareholders and the public, generally, to selectively disclose and illustratively overview the following certain risk factors, which we have identified as being among many risks particularly material to the current and future prospects of our Company, given the Company's current circumstances as we understand them. This Item 1A "Risk Factors" is neither an exhaustive nor complete presentation of risks. Our presentation of these certain risk factors below is not organized in any particular order of magnitude or significance. In addition to the other information included in this Annual Report on Form 10-K, the following risk factors should be carefully considered in connection with evaluating our business and any forward-looking statements contained herein. Our business, financial condition, results of operations and cash flows could be harmed by any of the risk factors described below, or other risks that have not been identified or included herein or which we believe are immaterial or unlikely. If one or more of these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, our business, financial condition, operating results and cash flows could be materially adversely affected.

## RISKS RELATED TO OUR BUSINESS

The uncertainty as to our future strategies, and any failure in pursuing or executing new business initiatives, could have a material adverse impact on our business and future prospects.

Prior to 2010, we were primarily focused on providing services through our internet segment. This focus purchasing customers from other Internet Service Providers located throughout parts of the United States and Canada. The services offered to these acquired customers were primarily dial-up and DSL internet access, Web hosting, and other ancillary services. From 2002 to 2010, we acquired various internet access-related companies and customers. Ultimately, this acquisition strategy was not viable. In 2010, prior management ceased the previous acquisition strategy within the internet segment and redirected cash flow generated by the internet segment to an acquisition strategy focused on residential real estate. The strategy involved purchasing residential properties, often from foreclosure, at prices that prior management deemed to be attractive. Efforts were then made to repair and upgrade the properties to make them ready for rental or sale. Despite the fact that the internet segment generated the vast majority of revenue during this time period, prior management's primary focus from 2010 until the dismissal of the prior CEO on December 14, 2015 was on the real estate segment to the neglect of the internet segment. When new management took over on December 14, 2015, we determined that it was not possible to make an acceptable return by continuing to pursue the real estate acquisition strategy. Accordingly, we intend to pursue efforts in this segment to an orderly liquidation of our real estate assets.

The Board of Directors and management are focused on maximizing the free cash flow generated by our internet segment and maximizing the net sale price of our real estate properties currently owned. However, going forward, we are likely to reinvest the proceeds from these two segments into alternatives unrelated to the historical activities of the Company. We are currently reviewing investment opportunities in the public and private markets.

Accordingly, to date, we are uncertain as to any of the specific opportunities and future strategies the Company may undertake, as a going concern. We face significant risks that viable opportunities toward which the Company could redirect its resources and attention will not exist or be readily apparent to management, that management might not reach any consensus regarding the future strategies of the Company, and that any opportunities and strategies, even if identified and resolved to be pursued by the Company, could be successfully undertaken or executed.

Evaluating, considering and effectively executing new business initiatives can be difficult. Management may not properly ascertain or assess the risks of new initiatives, and subsequent events may alter the risks that were evaluated at the time we decided to execute any new initiative. Entering into any new initiatives can also divert our management's attention from other business issues and opportunities. Failure to effectively identify, pursue and execute new business initiatives likely will adversely affect our reputation, business, financial condition and results of operations.

Unless and until our management effectively identifies and consummates our pursuit of one or more alternative business strategies, we and any of our shareholders may be subject to heightened risks in respect of our prospects as a going concern.

We are under leadership of new management and a new Board of Directors, who collectively have a limited operating history with the Company.

Our current management and Board of Directors, with the exception of Daniel Judd, who remains a director but who the Company terminated as our former Chief Financial Officer on March 3, 2016, is comprised of individuals who invested in, as holders of our common stock, and were elected or appointed as officers and/or Directors, respectively, of, our Company during the periods subsequent to 2013. Accordingly, as to our current President and Chief Executive Officer (and interim Chief Financial Officer), who was appointed to his office as of December 14, 2015, and the other individuals constituting our executive suite and Board, we are under new leadership. While we expect that our new leadership will prove to be a positive development for the Company given our allegations against prior management regarding misconduct and the resulting detrimental impacts to the Company, our new members of management have limited experience with us and our business and have limited perspective as to our historical operations and practices, especially with respect to any periods predating 2014. We cannot assure you that they will fully integrate themselves into our business or that they will effectively manage our business affairs. Our failure to assimilate the new members of management, the failure of the new members of management to perform effectively, the failure of our new management to reach consensus as to our current and future strategies or the loss of any of new members of management could have a material adverse effect on our business, financial condition and results of operations and our future prospects.

Our profitability depends significantly on local economic conditions.

Our success depends primarily on the general economic conditions of the primary local markets in Virginia and, with respect to our internet segment, across the United States and Canada, in which we operate and where our internet operations and real property holdings are concentrated. Unlike our competitors, which include, as to our internet segment, nationwide telecommunications and broadband providers that are more geographically diversified and have nationally-recognized branding, the Company's offerings of consumer and business-grade internet access, wholesale managed modem services for downstream ISPs, Web hosting and various ancillary services are, and historically have been, limited in penetration to smaller local and regional communities and pockets of market penetration across the United States and Canada. As to our real property investment holdings, with limited exceptions, the entirety of our real estate segment is focused on properties located within Central Virginia, and namely the Roanoke and Lynchburg, Virginia metropolitan statistical area.

Regarding both of our business segments, the particular local economic conditions in these areas have a significant impact on the Company's results of operations and prospects, generally. If the Company's market areas experience a downturn or a recession for any prolonged period of time, the Company could experience significant increases in delinquencies by real property tenants, decreases in revenues generated from residential and business internet segment customers, and impairment of its real property assets, all of which could lead to operating losses, impaired liquidity and eroding capital. A significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, outbreaks of hostilities or other international or domestic calamities, unemployment, monetary and fiscal policies of the federal government or other factors could impact these local economic conditions and could negatively affect the Company's financial condition, results of operations and cash flows.

Our overall business may be adversely affected by conditions in the financial markets and economic conditions generally.

The Company's financial performance generally is highly dependent upon the business environment in the markets where the Company operates and in the United States as a whole. A favorable business environment is generally characterized by, among other factors, economic growth, efficient capital markets, low inflation, high business and investor confidence and strong business earnings. Unfavorable or uncertain economic and market conditions can be caused by declines in economic growth, business activity or investor or business confidence; limitations on the availability or increases in the cost of credit and capital; increases in inflation or interest rates; natural disasters; or a combination of these or other factors.

The United States has not returned to the level of growth typical prior to the severe economic recession in 2008 and 2009. Our real estate investment portfolio quality is impacted by weak general economic conditions, which hamper prospects for realizing any return on investments in the properties we hold and pressure the value of the "rent roll" we're able to realize from tenants of our properties. Accordingly, we remain vulnerable to adverse changes affecting the real estate market and business conditions. Such conditions or a significant weakening in general economic conditions such as inflation, recession, unemployment or other factors beyond our control, or both, could negatively impact the Company and our prospects.

We may not be able to generate sufficient free cash flow from our Internet Segment to support the Company during the periods in which we attempt to liquidate our real estate investment portfolio and we reach consensus as to alternative future strategies the Company will pursue.

As mentioned, prior to 2010, we were primarily focused on providing services through our internet segment. This focus involved a strategy of purchasing customers from other Internet Service Providers located throughout parts of the United States and Canada. The services offered to these acquired customers were primarily dial-up and DSL internet access, Web hosting, and other ancillary services. From 2002 to 2010 we acquired various internet access-related companies and customers. However, in 2010, prior management ceased the previous acquisition strategy within the internet segment and redirected cash flow generated by the internet segment to an acquisition strategy focused on residential real estate, and despite the fact that the internet segment generated the vast majority of

revenue during this time period, prior management's primary focus from 2010 until the dismissal of the prior CEO on December 14, 2015 was on the real estate segment to the neglect of the internet segment.

Going forward, the Company intends to pursue an orderly liquidation of the entirety of its real estate holdings, and we currently are evaluating opportunities and new strategies for the Company's future, which such alternatives may be unrelated to the historical activities of the Company.

However, unless and until we successfully liquidate our real estate investments and reach consensus as to the most appropriate and beneficial strategy for the Company's future prospects, we will depend heavily upon the proceeds generated by our Internet Segment to sustain the Company for the foreseeable future. As prior management neglected, and did not reinvest in, our Internet Strategy and as we face an ever-increasing amount of competition from larger regional and national cable and telecommunications companies that have substantially greater market presence, brand-name recognition, and financial resources compared to Sitestar for our offerings in this segment, we face significant risks that our historical internet businesses may not be able to sustain our Company throughout any transition period.

We may not be able to liquidate our real estate holdings within the timeframe we project or under terms and conditions that are favorable, or provide any return on investment, to us.

We are subject to risks associated with our investments in real estate. Real estate investments are relatively illiquid. Pursuant to our current plan of liquidation, we expect to liquidate the entirety of the Company's real estate assets within the next 12 to 24 months; however, due to the illiquid nature of real estate, the transaction costs associated with marketing and selling real property and the short timeframe that we have to sell our real estate assets given our need for capital to re-invest, we may not recoup the estimated fair value of, or even the amount of our initial investments in, our real property assets within this estimated timeframe, or at all. Accordingly, we cannot provide assurance that we will be able to dispose of our real property assets within the next 12 to 24 months, or at all, or under terms and conditions that are favorable, or provide any return on investment, to us – any of the foregoing of which would adversely impact our financial condition and prospects.

Events that negatively impact the real estate market, and changes in the financial markets, could hurt and impair the value of our real estate investment portfolio.

Because most of our real estate holdings are concentrated in the area surrounding the Cities of Roanoke and Lynchburg, Virginia, a decline in local economic conditions may have a greater effect on our earnings and capital than on the earnings and capital of larger companies whose real estate portfolios are more geographically diverse. A weakening of the real estate market in Central Virginia or across the greater U.S. economy could result in an increase in the number of tenants of our properties who default on their lease agreements with us and, more so, a reduction in the value of the real properties, themselves. Additionally, acts of nature, including hurricanes, tornados, earthquakes, fires and floods, which may cause uninsured damage and other loss of value to real estate, may also negatively impact our financial condition.

Our plans for future growth and continued operation will depend, in many instances, on factors beyond our control, and an unsuccessful attempt to achieve growth would have a material adverse effect on our business, financial condition, results of operations and future prospects.

We expect to engage the Company in new markets and businesses outside of and unrelated to its historical businesses. Our future pursuit of new opportunities involves many risks, including, without limitation:

the time and costs of evaluating new markets and business opportunities, and possibly hiring experienced personnel for the same, and opening new operations;

- the time lags between these activities and the generation of sufficient assets and revenues to support the costs of any of our new markets and businesses;
- our entrance into new markets or operations where we lack experience, relationships and business perspective and acumen;
- the introduction of new products and services with which we have no prior experience into our existing business; failure to culturally integrate any acquisition target or to identify and select optimal candidates and business partners for any integration or new expansion; and
  - failure to comply with new laws, rules and regulations applicable to any new markets or operations with which we have no prior experience.

## We are subject to liquidity risk, generally.

Liquidity risk is the potential that we will be unable to meet our obligations as they become due, capitalize on growth opportunities as they arise or continue to operate because of an inability to liquidate assets or obtain adequate funding in a timely basis, at a reasonable cost and within acceptable risk tolerances. A failure to adequately manage our liquidity risk could adversely affect our business, financial condition or operating results.

If we fail to maintain an effective system of internal and disclosure controls, we may not be able to accurately report our financial results or prevent or detect fraud.

We have historically lacked proper internal controls and procedures.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer, who is also our interim Chief Financial Officer, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We have previously disclosed in numerous prior period and current reports filed with the SEC our identification of material weaknesses relating to our internal controls and procedures, some or all of which have persisted throughout recent history. Furthermore, during the course of our preparation of our December 31, 2015 and December 31, 2014 financial statements, we identified certain additional material weaknesses relating to our internal controls and procedures. Some of these internal control deficiencies may also constitute deficiencies in our disclosure and internal controls. Reference is made to Item 9A "Controls and Procedures" herein.

Effective internal control over financial reporting and disclosure controls and procedures are necessary for us to provide reliable financial reports and effectively prevent or detect fraud and to operate successfully as a public company.

The Company faces the risk that the design of its controls and procedures, including those to mitigate the risk of fraud by employees or outsiders, may prove to be inadequate or are circumvented, thereby causing delays in detection of errors or inaccuracies in data and information. We plan to regularly review and update the Company's internal controls, disclosure controls and procedures and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of the Company's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Company's business, results of operations and financial condition. In addition, given that we are a small company with a limited number of employees, we may be limited in our ability to assert effective controls, including, without limitation, controls related to appropriate segregation of duties, and there can be no assurance that we will be able to mitigate any of our internal control weaknesses.

Any failure to maintain effective controls or timely effect any necessary improvement of our internal and disclosure controls could hinder our ability to accurately report our operating results or cause us to fail to meet our reporting obligations, which could affect our ability to remain quoted on the OTC Markets Group exchanges. Ineffective internal and disclosure controls could also harm our reputation, negatively impact our operating results or cause investors to lose confidence in our reported financial information, which likely would have a negative effect on the trading price of our securities.

Although we have implemented remedial measures expected to address the identified material weaknesses, our assessment of the impact of these measures has not been completed as of the filing date of this report and we cannot assure you that these measures are adequate. Moreover, we cannot assure you that additional material weaknesses in our internal control over financial reporting will not arise or be identified in the future. If we are unable to conclude that our internal control over financial reporting is effective, or if we are required to further restate our financial statements as a result of ineffective internal control over financial reporting, we would lose investor confidence in the accuracy and completeness of our financial reports, which likely would cause the price of our common stock to decline.

## REGULATORY AND LEGAL RISKS

We are subject to extensive regulation as a registered public company that could limit or restrict our activities and impose financial requirements and expenses or limitations on the conduct of our business, which limitations or restrictions could adversely affect our profitability and our ability to continue as a going concern.

As a public company, we are subject to the reporting requirements of the Securities Exchange Act of 1934, as amended, or the Exchange Act, the Sarbanes-Oxley Act, or SOX, the listing requirements of the OTC Markets Group and other applicable securities rules and regulations. Compliance with these rules and regulations has increased and will continue to increase our legal and financial compliance costs, and has made and will continue to make some activities more difficult, time-consuming or costly, and increase demand on our systems and resources. The Exchange Act requires, among other things, that we file annual, quarterly, and current reports with respect to our business and results of operations. SOX requires, among other things, that we maintain effective disclosure controls and procedures and internal control over financial reporting. In order to maintain and, if required, improve our disclosure controls and procedures and internal control over financial reporting to meet this standard, significant resources and management oversight may be required. As a result, management's attention likely may be diverted from our core business concerns, which likely would harm our business and results of operations. Although our new management has already hired a number of professional service advisors, including reputable outside legal counsel and independent public accountants, to assist us with complying with these requirements going forward, we may need to hire additional employees in the future or engage additional outside consultants, which will increase our costs and expenses.

Historically, we chronically have failed to timely file our annual and quarterly reports, as required by the Exchange Act. New management and Board of Directors is committed to getting the Company back on track regarding compliance and reporting obligations, among other things. Nonetheless, the occurrence of certain items or happenings of certain events could result in the late filing of our periodic reports, which in turn could result in the pool of potential investors being exhausted or investors losing confidence in the accuracy or completeness of our financial resorts. In either case the market price of our common stock would likely be impacted. A sample of these items and events is as follows: if additional material weaknesses in our internal control over financial reporting are identified; if we discover additional historical misconduct or improprieties by our former CEO or other terminated officers; if we are unable to comply with the requirements of SOX 404 in a timely manner; or if we are unable to assert, going forward, that our internal control over financial reporting is effective, or in the event our independent registered public accounting firm (which is not required to attest as to our internal controls over financial reporting) ever should notify us that any of our financial statements should no longer be relied upon because of ineffectiveness of our internal control over financial reporting.

The laws and regulations applicable to the internet services and real estate investment industries could change at any time, and these changes may adversely affect our business and profitability.

We are subject to federal and state regulation that impacts our businesses in both our Internet Segment and our Real Estate Segment. Because government regulation greatly affects the business and financial results of all companies operating in these segments, our cost of compliance could adversely affect our ability to operate profitably. The increased scope, complexity, and cost of corporate governance, reporting, and disclosure practices are proportionately higher for a company of our size and will affect our profitability more than that of some of our larger competitors. We expect to experience increasing compliance costs related to this supervision and regulation.

If we become subject to an SEC Enforcement Action as a result of our previous operations, prior management's misconduct or our SEC filings (or delinquencies or errors related thereto), the Company's future prospects would be materially adversely affected.

On April 4, 2016, the Company's outside legal counsel had a discussion with representatives of the Enforcement Division of the Securities and Exchange Commission, who posed informally a number of varied questions regarding the current and historical activities of the Company and the Company's Exchange Act reporting obligations and filings. Based on this and other discussions and subsequent events, the Company understands that it currently is the subject of an "informal investigation" by the SEC concerning matters that, to date, have not been disclosed by the SEC to the Company or its counsel. On April 21, 2016, our CEO, along with representatives from the Company's independent registered public accounting firm and the Company's outside legal counsel, met with the SEC's Enforcement Division at its Philadelphia, Pennsylvania offices at the SEC's request to answer informally numerous and varied questions posed by the Staff. The Company has detailed, and will continue to detail, to the SEC the steps undertaken to confront the accounting, internal control and other issues created, directly or indirectly, by the Company's former management and its prior advisors. The Company has proactively complied with all requests by the SEC, and the new management of the Company is committed to fully cooperating with the SEC Staff on all matters concerning their informal investigation and will assist the Staff if they should decide to pursue a formal investigation or enforcement action against the Company or any associated persons, or if they should make any recommendations or stipulate any mandates to us as to how the Company should or must correct further any of the information it previously has filed with or furnished to the SEC, so as to further the long term best interests of the Company, its shareholders and the public, generally.

However, in the event the SEC initiates an administrative "enforcement action" proceeding against the Company, the SEC could move to suspend or revoke the registration of our common stock under the Exchange Act. We cannot predict the outcome of any of the foregoing unresolved proceedings or whether we will face additional government inquiries, investigations, or other actions related to these or other matters. An adverse ruling in any SEC enforcement action or other regulatory proceeding could impose upon us fines, penalties, or other remedies, including the suspension or revocation of the registration of our common stock as discussed above, which could have a material adverse effect on our results of operations and financial condition. Even if we are successful in defending against an SEC enforcement action or other regulatory proceeding, such an action or proceeding may be time consuming, expensive, and distracting from the conduct of our business and could have a material adverse effect on our business, financial condition, and results of operations. In the event of any such action or proceeding, we may also become subject to costly indemnification obligations to current or former officers, directors, or employees, which may or may not be covered by any D&O insurance accessible to us.

## RISKS RELATED TO OUR STOCK

A limited market exists for our common stock.

Our common stock is quoted on the OTC PINK "OTCPINK" market. Our common stock was previously quoted on the OTC QB "OTCQB" market, but was downgraded due to our inability to timely file appropriate disclosures. OTCQB and OTCPINK may not provide investors with a meaningful degree of liquidity. Bid quotations for our common stock are available on the OTC Markets Group, an electronic quotation service for securities traded over-the-counter. Bid quotations on OTCPINK can be sporadic and may not provide any meaningful liquidity to investors. An investor may find it difficult to dispose of shares or obtain accurate quotations as to the market value of our common stock. Trading volumes in recent history have been low as compared to other larger companies or companies listed on other exchanges. The limited trading market for our common stock may cause fluctuations in the market value of our common stock to be exaggerated, leading to price volatility in excess of that which would occur in a more active trading market. Accordingly, holders of our common stock may have difficulty selling our common stock at prices which holders find acceptable or which accurately reflect the value of the Company.

Any investment in our common stock is subject to complete loss.

An investment in our common stock is inherently risky for the reasons described in these "Risk Factors" and the Company's filings with the SEC, among other reasons. While our common stock is subject to the same market forces that affect the price of common stock in any company, you should carefully consider any investment in our common stock in light of our Company's particular circumstances and challenges. If you acquire, or currently own, our common stock, you may lose some or all of your investment.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.

## **ITEM 2. PROPERTIES**

As of December 31, 2015, the Company conducts its operations from two locations, both of which we lease. The following table describes the location and general character of our operating facilities:

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| <b>Location</b>       | Sq.         Month           Ft.         Cost | <u>Use</u>   |
|-----------------------|--|--|
| Lynchburg, VA         | 7,200 \$4,000                                | Primary U.S. Headquarters: Customer service; technical support; corporate accounting; billing; and houses internet equipment |
| Chatham, ON<br>Canada | 2,000 \$1,500 (CAD                           | Primary Canadian Headquarters: Customer service; technical support; and houses internet equipment                            |

Subsequent to December 31, 2015 the Company vacated the Lynchburg, Virginia office and terminated the lease at the Chatham, Ontario office.

We also own a 12,000 square foot office building located at 29 West Main Street, Martinsville, Virginia. This property was acquired in 1998 by Neocom Microspecialists, Inc., a company we later acquired. This facility was closed in 2010. It is currently vacant and being marketed for sale.

As of December 31, 2015, we owned 42 residential properties, one commercial property, and interests in several lots. Subsequent to December 31, 2015, 21 residential properties have been sold.

#### ITEM 3. LEGAL PROCEEDINGS

On December 8, 2015, Sitestar settled a breach of contract claim with United Systems Access, Inc., et al. in connection with the matter, United Systems Access, Inc., et al. v. Sitestar Corporation, Civil Action, Docket No. CV-13-161, (York County, Maine Superior Court), previously commenced against the Company and whereby the plaintiff had alleged that the Company had failed to pay certain amounts owed on a promissory note. The settlement required Sitestar to pay \$90,000 to United Systems Access. The Company paid the settlement amount in three installments on January 4, 2016, January 15, 2016, and February 11, 2016. The matter has been stricken from the docket. This claim by United Systems Access is accrued as a note payable in the amount of \$900,615. Because the payments were made after December 31, 2015, \$90,000 continues to be listed as a note payable in the year ended December 31, 2015.

On April 12, 2016, Sitestar filed a civil action complaint against Frank Erhartic, Jr. (the "Former CEO"), the Company's former CEO and director and currently an owner of record or beneficially of more than five percent of the Company's Common Stock. This complaint alleges, among other things, that the Former CEO engaged in, and caused the Company to engage in to its detriment, a series of unauthorized and wrongful related party transactions, including:

causing the Company to borrow certain amounts from the former CEO's mother unnecessarily and at a commercially unreasonable rate of interest;

- converting certain funds of the Company for personal rent payments to the Former CEO; commingling in land trusts certain real properties owned by the Company and real properties owned by the Former CEO;
- causing the Company to pay certain amounts to the Former CEO for lease payments under an unauthorized lease as to a storage facility owned by the Former CEO;
- causing the Company to pay rent on its corporate headquarters owned by the Former CEO's ex-wife in amounts commercially unreasonable and excessive and to make real estate tax payments thereon for the personal benefit of the Former CEO;
  - converting to the Former CEO several motor vehicles owned by the Company;

causing the Company to pay real property and personal property taxes on numerous properties owned personally by the Former CEO;

## Government Regulation

The pharmaceutical industry is subject to comprehensive government regulation which substantially increases the difficulty and cost incurred in obtaining the approval to market newly proposed drug products and maintaining the approval to market existing drugs. In the United States, products which we develop, manufacture or sell are subject to regulation by the FDA, principally under the Federal Food, Drug and Cosmetic Act, as well as by other federal and state agencies. The FDA regulates all aspects of the testing, manufacture, safety, labeling, storage, record keeping, advertising and promotion of new and old drugs, including the monitoring of compliance with good manufacturing practice regulations. Non-compliance with applicable requirements can result in fines and other sanctions, including the initiation of product seizures, injunction actions and criminal prosecutions based on practices that violate statutory requirements. In addition, administrative remedies can involve voluntary recall of products as well as the withdrawal of approval of products in accordance with due process procedures. Similar regulations exist in most foreign countries in which our products are manufactured or sold. In many foreign countries, such as the United Kingdom, reimbursement under national health insurance programs frequently require that manufacturers and sellers of pharmaceutical products obtain government approval of initial prices and increases if the ultimate consumer is to be eligible for reimbursement for the cost of such products.

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During the past several years, the FDA, in accordance with its standard practice, has conducted a number of inspections of our manufacturing facilities. Following these inspections, the FDA called our attention to certain "Good Manufacturing Practices" compliance and record keeping deficiencies. We have responded to the FDA's comments and modified our procedures to comply with the requests made by the FDA.

The cost of human healthcare products continues to be a subject of investigation and action by governmental agencies, legislative bodies and private organizations in the United States and other countries. In the United States, most states have enacted generic substitution legislation requiring or permitting a dispensing pharmacist to substitute a different manufacturer's version of a drug for the one prescribed. Federal and state governments continue to press efforts to reduce costs of Medicare and Medicaid programs, including restrictions on amounts agencies will reimburse for the use of products. In addition, several states have adopted prescription drug benefit programs which supplement Medicaid programs and are seeking discounts or rebates from pharmaceutical manufacturers to subsidize such programs. Failure to provide such discounts or rebates may lead to restrictions upon the availability of a manufacturer's products in health programs, including Medicaid, run by such states. Under the Omnibus Budget Reconciliation Act of 1990 (or OBRA), manufacturers must pay certain statutorily-prescribed rebates on Medicaid purchases for reimbursement of prescription drugs under state Medicaid plans. Federal Medicaid reimbursement for drug products of original NDA-holders is denied if less expensive generic versions are available from other manufacturers. In addition, the Federal government follows a diagnosis related group (or DRG) payment system for certain institutional services provided under Medicare or Medicaid. The DRG system entitles a healthcare facility to a fixed reimbursement based on discharge diagnoses rather than actual costs incurred in patient treatment, thereby increasing the incentive for the facility to limit or control expenditures for many healthcare products. Under the Prescription Drug User Fee Act of 1992, the FDA has imposed fees on various aspects of the approval, manufacture and sale of prescription drugs.

In April 2003, the Federal Office of the Inspector General published guidance for pharmaceutical manufacturers with respect to compliance programs to assure manufacturer compliance with Federal laws and programs relating to healthcare. In addition, several states have adopted laws and regulations requiring certain specific disclosures with respect to our compliance program and our practices relating to interactions with physicians and other healthcare providers. We maintain a company-wide compliance program to assure compliance with applicable laws and regulations, as well as the standards of professional bodies governing interactions between pharmaceutical manufacturers and physicians, and believe we are in compliance with all material legal requirements and standards.

A prescription-drug benefit for Medicare beneficiaries was established pursuant to the Medicare Prescription Drug, Improvement and Modernization Act of 2003. Under the program, pharmaceutical benefit managers and health programs offer discounted prices on prescription drugs to qualified Medicare recipients reflecting discounts negotiated with manufacturers. The failure of a manufacturer to offer discounts to these programs could result in reduced use of the manufacturer's products.

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From time to time, we have implemented revised product labeling in accordance with FDA requirements. There can be no assurance that such labeling changes or changes which may be required by subsequent rulemaking will not have an adverse effect upon the marketing of our products. In addition, the FDA continues to review various aspects of our NDAs and product labeling for approved products as we submit supplements seeking approval for new indications or dosage forms, labeling changes or to comply with FDA requests, and at the agency's own initiative in light of post-marketing experience. In connection with such reviews, the FDA may request labeling changes based on the data submitted by us or from other sources, including post-marketing experience data. Sometimes those requested changes may apply to an entire class of drugs which includes one of our products, and sometimes the changes requested may apply only to our product. In some cases, the labeling changes requested, if implemented, might adversely affect the prescribing of our products by physicians. If we believe changes requested by the FDA are not correct, we may submit further data and analyses to the FDA which may modify the agency's position. There can be no assurance, however, that the FDA will ultimately agree with our position or that post-marketing clinical experience will not require labeling changes, either initiated by us or by the FDA, which may adversely affect our products' acceptance and utilization.

We expect that competing healthcare reform proposals will continue to be introduced and debated. The adoption of any such proposal may entail new regulatory requirements and may affect the marketing of prescription drugs. We cannot predict the outcome or effect on the marketing of prescription drug products of the legislative and political process.

## **Principal Customers**

The following sets forth information with respect to the percentage of net sales accounted for by our principal customers:

Customer 2009 2008 2007 McKesson 37% 38% 37%

Drug

Company

Cardinal 33% 30% 27%

Health, Inc.

AmeriSource 19% 15% 13%

Bergen Corporation

No other customer accounted for 10% or more of our net sales for the fiscal years presented.

#### Financial Information About Segments and Geographic Area

The Company and its subsidiaries, which are located in the U.S., Ireland and the United Kingdom, operate in only one segment: the manufacture and marketing of ethical and other pharmaceutical products. Data regarding revenues from principal customers, net sales and long-lived assets for each of the last three fiscal years, where applicable, and information concerning the geographic areas in which we operate is presented in "Note 3 – Business Operations" in the accompanying "Notes to Consolidated Financial Statements" incorporated by reference herein.

#### **Environmental Standards**

We anticipate that the effects of compliance with federal, state and local laws and regulations relating to the discharge of materials into the environment will not have any material effect on our capital expenditures, earnings or competitive position.

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#### Raw Materials

The active pharmaceutical ingredients in our principal promoted products, including Lexapro, Namenda, Bystolic and Savella, are patented or otherwise available to us only pursuant to our contractual arrangements with our licensing partners. Other raw materials used by us are purchased in the open market. We have not experienced any significant shortage in supplies of active pharmaceutical ingredients or other raw materials.

#### **Product Liability Insurance**

We currently maintain \$140 million of product liability coverage per "occurrence" and in the aggregate. Although in the past there have been product liability claims asserted against us, none for which we have been found liable, there can be no assurance that all potential claims which may be asserted against us in the future would be covered by our present insurance. See "Item 3. Legal Proceedings" and "Item 1A. Risk Factors".

#### Research and Development

During the fiscal year ended March 31, 2009, we spent \$661,294,000 for research and development, as compared to \$670,973,000 and \$941,003,000 in the fiscal years ended March 31, 2008 and 2007, respectively. Included in research and development expense are payments made pursuant to licensing and acquisition agreements for new product opportunities where FDA approval has not yet been received and accordingly payments made in connection with acquiring the product rights are charged to research and development. Research and development expenses for fiscal 2009 included an upfront payment of \$75,000,000 to Phenomix in connection with acquiring product rights to dutogliptin and an upfront payment of \$75,000,000 paid to Pierre Fabre in connection with acquiring product rights to F2695. Research and development expense for fiscal 2008 included an upfront payment of \$70,000,000 in connection with the collaboration agreement with Ironwood for the rights to co-develop and co-market linaclotide and an upfront license payment of approximately \$110,000,000 made to Novexel in connection with the acquisition of rights to develop, manufacture and commercialize NXL104 in combination with ceftaroline. Research and development expenses for fiscal 2007 included approximately \$476,000,000 of acquisition and related costs incurred in the acquisition of Cerexa, which was treated as the acquisition of in-process research and development and approximately \$60,000,000 in upfront license payments to Almirall for aclidinium. Other research and development expenditures consist primarily of the conduct of pre-clinical and clinical studies required to obtain approval of new products, as well as clinical studies designed to further differentiate our products from those of our competitors or to obtain additional labeling indications.

## **Employees**

At March 31, 2009, we had a total of 5,225 employees.

#### Patents and Trademarks

Forest seeks to obtain, where possible, patents and trademarks for Forest's products in the United States and all countries of major marketing interest to Forest. Forest owns or has licenses to a substantial number of patents and patent applications. Several of these patents, which expire during the period 2012 to 2021, are believed to be of material importance in the operation of Forest's business. Forest believes that patents, licenses and trademarks (or related group of patents, licenses, or trademarks) covering our marketed products are material in relation to Forest's business as a whole.

The following patents, licenses and trademarks are significant for Forest's business: those related to Lexapro (escitalopram oxalate), those related to Namenda (memantine hydrochloride), those related to Benicar (olmesartan medoxomil) and Benicar HCT (olmesartan medoxomil and hydrochlorothiazide), those related to Bystolic (nebivolol hydrochloride) and those related to Savella (milnacipran hydrochloride). The U.S. composition of matter patent covering Lexapro is licensed from Lundbeck and will expire in 2012. The principal U.S. method of use patent related to Namenda is licensed from Merz and expires in 2015. The U.S. composition of matter patent covering Benicar and Benicar HCT is owned by Sankyo and expires in 2016. A U.S. method of use patent related to Benicar HCT expires in 2021. Forest and Sankyo are parties to a co-promotion agreement with respect to Benicar and Benicar HCT pursuant to which Forest will continue to receive contract revenues through March 2014. The U.S. pharmaceutical composition of matter patent covering Bystolic is licensed from Mylan (which in turn licensed the patent from Janssen Pharmaceutica N.V.) and expires in 2020 (Forest has submitted a patent term extension application to extend this patent until 2021). In November 2008, the United States Patent and Trademark Office closed the prosecution of the merits of reexamination proceedings for the patents covering Bystolic and confirmed the validity of the previously granted claims. The principal method of use patent covering Savella is licensed from Cypress and expires in 2021 (Forest has submitted a patent term extension application to extend this patent until 2023). Litigation involving Forest's patents covering Lexapro and Namenda is discussed at "Item 3. Legal Proceedings".

When a product patent expires, the patent holder often loses effective market exclusivity for the product. This can result in a severe and rapid decline in sales of the formerly patented product, particularly in the United States. However, in some cases the innovator company may achieve exclusivity beyond the expiry of the product patent through manufacturing trade secrets, later-expiring patents on methods of use or formulations, or data-based exclusivity that may be available under pharmaceutical regulatory laws.

We own or exclusively license various trademarks and trade names which we believe are of significant benefit to our business.

Backlog - Seasonality

Backlog of orders is not considered material to our business prospects. Our business is not seasonal in nature.

## ITEM 1A. RISK FACTORS

We operate in an industry which involves a number of significant risks, some of which are beyond our control. The following discussion highlights some of these risks and others are discussed elsewhere in this Form 10-K. The risks discussed herein and other risks could have a material adverse effect on our business, prospects, results of operations, financial condition and cash flows. Additional risks not currently known to the Company or that the Company presently deems immaterial may also impair our business operations. You should carefully consider all of the information set forth in this Form 10-K, including the following risk factors, before making an investment decision with respect to the Company's securities. This Form 10-K also contains forward-looking statements that involve risks and uncertainties. The Company's results could materially differ from those anticipated in these forward-looking statements as a result of certain factors, including the risks it faces as described below and elsewhere. See "Item 1.

Business" Cautionary Statement Regarding Forward-Looking Statements.

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We are Substantially Dependent on Sales of Our Two Principal Products.

For the 2009 fiscal year, sales of Lexapro and Namenda accounted for 63% and 26%, respectively, of our net sales. Any unexpected negative development with respect to such products (for example, loss of market exclusivity or an unexpected safety or efficacy concern) would have a material adverse effect on our results of operations, financial condition and liquidity. While the validity and enforceability of our patent covering escitalopram, the active ingredient in Lexapro, were upheld in September 2007 by decision of the United States Court of Appeals for the Federal Circuit, we are currently prosecuting patent infringement litigation against a generic manufacturer who is seeking FDA approval to market a generic equivalent to Lexapro. A bench trial in this litigation, originally scheduled to begin April 27, 2009, was adjourned until June 1, 2009. In addition, we have instituted patent infringement litigation against multiple generic manufacturers who are seeking FDA approval to market generic versions of Namenda. See "Item 3. Legal Proceedings".

If We Are Unable to Successfully Develop or Commercialize New Products, Our Operating Results May Suffer.

Our future results of operations will depend to a significant degree upon our ability to successfully develop and commercialize new products. New product development is subject to a great deal of uncertainty, risk and expense. Promising pharmaceutical candidates may fail at various stages of the research and development process, often after a great deal of financial and other resources have been invested in their exploration and development. Even where pharmaceutical development is successfully completed, a product may fail to reach the market or have limited commercial success because the safety and efficacy profile achieved during the course of development is not as favorable as originally anticipated or is viewed by the marketplace as less favorable in comparison to new and competing therapies which may become available during the lengthy period of drug development.

The Company cannot state with certainty when or whether any of its products now under development will be approved or launched; whether it will be able to develop, license or otherwise acquire compounds, product candidates or products; or whether any products, once launched, will be commercially successful. The Company must maintain a continuous flow of successful new products and successful new indications or brand extensions for existing products sufficient both to cover its substantial research and development costs and to replace sales that are lost as profitable products lose patent protection or are displaced by competing products or therapies. Failure to do so in the short-term or long-term would have a material adverse effect on the Company's business, results of operations, cash flow, financial position and prospects.

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Regulatory Compliance Issues Could Materially Affect Our Financial Position and Results of Operations.

The marketing and promotional practices of pharmaceutical manufacturers, as well as the manner in which manufacturers interact with prescribers of pharmaceutical products and other healthcare decision makers, are subject to extensive regulation by numerous federal, state and local governmental authorities in the United States, including the FDA, and by foreign regulatory authorities. Such regulation takes the form of explicit governmental regulation and guidance, as well as practices established by healthcare and industry codes of conduct. In addition, federal, state, local and foreign governmental authorities actively seek to enforce such regulations and can assert both civil and criminal theories of enforcement not specifically prescribed by published regulations or standards and accordingly with little objective guidance to permit voluntary industry compliance. Such enforcement can include actions initially commenced by "whistleblowers" under the Federal False Claims Act which provides incentives to whistleblowers based upon penalties successfully imposed as a result of the investigation or related legal proceedings or settlements. There can be no assurance that the resolution of pending or future claims, as well as the resolution of private party (such as consumers or third-party payers) litigation which may be associated with any such claims or their resolution, will not entail material fines, penalties or settlement payments. See "Item 3. Legal Proceedings" for information about pending government investigations and litigation concerning our marketing and promotional practices and certain third-party payor litigation pending against the Company. In addition, the manufacturing, testing, storage and shipment of pharmaceutical products is highly regulated and the failure to comply with regulatory standards can lead to product withdrawals or seizures or to delays in FDA approval of products pending resolution of such issues. Moreover, even when a manufacturer has fully complied with applicable regulatory standards, products manufactured and distributed may ultimately fail to comply with applicable specifications, leading to product withdrawals or recalls.

Our Business Depends on Intellectual Property Protection.

Our ability to generate the revenue necessary to support our investment in acquiring and developing new product opportunities, as well as the commitment of resources to successfully market our products, greatly depends on effective intellectual property protection to ensure we can take advantage of lawful market exclusivity. Manufacturers of generic products have strong incentives to challenge the patents which cover our principal products. While we believe that our patent portfolio, together with market exclusivity periods granted by the Hatch-Waxman Act, offers adequate exclusivity protection for our current products, there can be no assurance that some of our patents will not be determined to be invalid or unenforceable, resulting in unanticipated early generic competition for the affected product. See "Item 3. Legal Proceedings" for a description of pending patent litigation involving Lexapro and Namenda, our two principal products.

We also rely on trade secrets and proprietary know-how that we seek to protect, in part, through confidentiality agreements with our partners, customers, employees and consultants. It is possible that these agreements will be breached or that they will not be enforceable in every instance, and that we will not have adequate remedies for any such breach. It is also possible that our trade secrets will become known or independently developed by our competitors.

Loss of patent protection for a product typically is followed promptly by generic substitutes, reducing the Company's sales of that product. Availability of generic substitutes for the Company's drugs may adversely affect its results of operations and cash flow. In addition, proposals emerge from time to time in the United States and other countries for legislation to further encourage the early and rapid approval of generic drugs.

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If we are unable to adequately protect our technology, trade secrets or propriety know-how, or enforce our patents, our results of operations, financial condition and cash flows could suffer.

Our Business Model Currently Depends on the Successful In-Licensing or Acquisition of New Product Opportunities.

In order to remain competitive, we must continue to develop and launch new pharmaceutical products. Our pipeline of new products is currently dependent on the licensing and acquisition of new product opportunities. To successfully accomplish these transactions, we commit substantial effort and expense to seeking out, evaluating and negotiating collaboration arrangements and acquisitions. The competition for attractive product opportunities may require us to devote substantial resources to an opportunity with no assurance that such efforts will result in a commercially successful product.

Our Business Could be Negatively Affected by the Performance of Our Collaboration Partners.

Our principal products, as well as certain of our principal product development opportunities, involve strategic alliances with other companies. Our alliance partners typically possess significant patents or other technology which are licensed to us and remain significantly involved in product research and development activities and in the exclusive manufacture and supply of active pharmaceutical ingredients upon which our products are based. While some of our collaboration partners are large well-established companies, others are smaller companies, often in the "start-up" stage. A failure or inability of our partners to perform their collaboration obligations could materially negatively affect our operations or business plans. In addition, while our relationships with our strategic partners have been good, differences of opinion upon significant matters arise from time to time. Any such differences of opinion, as well as disputes or conflicting corporate priorities, could be a source of delay or uncertainty as to the expected benefits of the alliance.

Pharmaceutical Cost-Containment Initiatives May Negatively Affect Our Net Income.

The Medicare Prescription Drug Improvement and Modernization Act of 2003 included a prescription drug benefit for Medicare participants. Companies that negotiate prices on behalf of Medicare drug plans will have a significant degree of purchasing power and we expect pricing pressure as a result. In addition, our net income continues to be impacted by cost-containment initiatives adopted by managed care organizations and pharmaceutical benefit managers which negotiate discounted prices from pharmaceutical manufacturers in order to secure placement on formularies adopted by such organizations or their health-plan or employer customers. Failure to be included in such formularies or to achieve favorable formulary status may negatively impact the utilization of our products. We expect that competing healthcare reform proposals will continue to be introduced and debated. The adoption of any such proposal may entail new regulatory requirements and may affect the marketing of prescription drugs. We cannot predict the outcome or effect on the marketing of prescription drug products of the legislative and political process.

We Face Substantial Competition from Other Pharmaceutical Manufacturers and Generic Product Distributors.

Our industry is characterized by significant technological innovation and change. Many of our competitors are conducting research and development activities in therapeutic areas served by our products and our product-development candidates. The introduction of novel therapies as alternatives to our products may negatively impact our revenues or reduce the value of specific product development programs. In addition, generic alternatives to branded products, including alternatives to brands of other manufacturers in therapeutic categories where we market products, may be preferred by doctors, patients or third-party payors.

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Our Business, and in Particular the Treatment of CNS Disorders, Presents Risk of Product Liability Claims.

As more fully discussed in "Item 3. Legal Proceedings", we are subject to approximately 75 legal actions asserting product liability claims relating to the use of Celexa or Lexapro. These cases include claims for wrongful death from suicide or injury from suicide attempts while using Celexa or Lexapro as well as claims that Celexa or Lexapro caused birth defects or persistent pulmonary hypertension in newborns. We believe that suicide and related events are inherent in the symptoms and consequences of major depressive disorder and therefore these types of occurrences are not unexpected from patients who are being treated for such condition, including patients who may be using our products. While we believe there is no merit to the cases which have been brought against us, litigation is inherently subject to uncertainties and there can be no assurance that we will not be required to expend substantial amounts in the defense or resolution of some of these matters.

The Effective Rate of Taxation upon Our Results of Operations is Dependent on Multi-National Tax Considerations.

A portion of our earnings is taxed at more favorable rates applicable to the activities undertaken by our subsidiaries based or incorporated in the Republic of Ireland. Changes in tax laws or in their application or interpretation, such as to the transfer pricing between Forest's non-U.S. operations and the U.S., could increase our effective tax rate and negatively affect our results of operations. Our transfer pricing is the subject of an ongoing audit by the U.S. Internal Revenue Service (or IRS). In connection with such audit, the IRS has issued a Revenue Agent Report which seeks to assess approximately \$206.7 million of additional corporation income tax with respect to the 2002 and 2003 fiscal years, excluding interest and penalties. We continue to disagree with the IRS position and have filed a formal written protest of the proposed adjustment. If the IRS prevails in a position that increases the U.S. tax liability in excess of established reserves, it is likely that the IRS could make similar claims for years subsequent to fiscal 2003 which could be material. See Note 15 to our Consolidated Financial Statements incorporated by reference herein.

Many of Our Principal Products and Active Pharmaceutical Ingredients are Only Available From a Single Manufacturing Source.

As described immediately above, many of the proprietary active ingredients in our principal products are available to us only pursuant to contractual supply arrangements with our collaboration partners. In addition, our manufacturing facilities in the Republic of Ireland are the exclusive qualified manufacturing facilities for finished dosage forms of our principal products, including Lexapro and Namenda. Difficulties or delays in product manufacture, both within and outside of our control, or the inability to locate and qualify third party alternative sources, if necessary, in a timely manner, could lead to shortages or long-term product unavailability, which could have a material adverse effect on our results of operations, financial condition and cash flows.

| ITEM 1B. | <b>UNRESOLVED</b> | <b>STAFF</b> | COMN | <b>MENTS</b> |
|----------|-------------------|--------------|------|--------------|
|          |                   |              |      |              |

None.

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#### ITEM 2. PROPERTIES

We own a 387,000 square foot building on 28 acres in Commack, New York. This facility is used for packaging, warehousing, administration and sales training. In addition, we lease a portion of a hotel facility in Hauppauge, New York, for the purpose of housing sales representatives during sales training. We also own a 105,000 square foot facility in Hauppauge, which is used for warehousing, administrative offices and clinical packaging. We lease an additional 57,000 square foot facility in Hauppauge, which is used for our information technology departments.

We own buildings of 180,000, 100,000 and 20,000 square feet in Commack, New York, which are or will be part of our research and development complex. The 100,000 and 20,000 square foot facilities are operational; the 180,000 square foot facility (on 11 acres) is currently sub-leased to a tenant through fiscal 2014. We also lease 28,000 square feet in Hauppauge, as well as approximately 59,000 square feet in Farmingdale, New York, both of which facilities are used as laboratory testing facilities.

We presently lease approximately 120,000 square feet of executive office space at 909 Third Avenue, New York, New York. The lease expires in 2010.

We also lease approximately 238,000 square feet of office space in Jersey City, New Jersey, which is used by certain of our medical, scientific and regulatory personnel. The lease expires in 2017.

Forest Pharmaceuticals, Inc. (or FPI), our wholly-owned subsidiary, owns two facilities in Cincinnati, Ohio, aggregating approximately 150,000 square feet used for manufacturing, warehousing and administration. In St. Louis, Missouri, FPI owns a 495,000 square foot facility on 26 acres of land. This facility is being used for manufacturing, warehousing, distribution and administration. FPI also owns a 40,000 square foot facility near its distribution center, which is being used as offices and a data center.

Cerexa, Inc., our wholly-owned subsidiary, leases approximately 38,000 square feet of office space in Oakland, California, which is used by research and administrative personnel. The lease expires in 2016.

Forest Laboratories UK, our wholly-owned subsidiary, owns an approximately 95,000 square foot complex in the London suburb of Bexley, England and leases approximately 7,500 square feet of office space in Dartford Crossing, also a suburb of London.

Our wholly owned subsidiary, Forest Tosara Ltd., owns a 33,000 square foot manufacturing and distribution facility located in an industrial park in Dublin, Ireland. Forest Ireland Limited, a wholly-owned subsidiary, owns two plants in Clonshaugh, Dublin totaling 220,000 square feet which are used principally for the manufacture and distribution to the United States of Lexapro, Namenda, Bystolic and Savella tablets.

We believe that our current facilities will adequately meet our operating needs for the foreseeable future.

Net rentals for leased space for the fiscal year ended March 31, 2009 aggregated approximately \$17,790,000 and for the fiscal year ended March 31, 2008 aggregated approximately \$17,694,000.

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#### ITEM 3. LEGAL PROCEEDINGS

We remain a defendant in actions filed in various federal district courts alleging certain violations of the federal anti-trust laws in the marketing of pharmaceutical products. In each case, the actions were filed against many pharmaceutical manufacturers and suppliers and allege price discrimination and conspiracy to fix prices in the sale of pharmaceutical products. The actions were brought by various pharmacies (both individually and, with respect to certain claims, as a class action) and seek injunctive relief and monetary damages. The Judicial Panel on Multi-District Litigation ordered these actions coordinated (and, with respect to those actions brought as class actions, consolidated) in the Federal District Court for the Northern District of Illinois (Chicago) under the caption "In re Brand Name Prescription Drugs Antitrust Litigation."

On November 30, 1998, the defendants remaining in the consolidated federal class action (which proceeded to trial beginning in September 1998), including Forest, were granted a directed verdict by the trial court after the plaintiffs had concluded their case. In ruling in favor of the defendants, the trial judge held that no reasonable jury could reach a verdict in favor of the plaintiffs and stated "the evidence of conspiracy is meager, and the evidence as to individual defendants paltry or non-existent." The Court of Appeals for the Seventh Circuit subsequently affirmed the granting of the directed verdict in the federal class case in our favor.

Following the Seventh Circuit's affirmation of the directed verdict in our favor, we have secured the voluntary dismissal of the conspiracy allegations contained in all of the federal cases brought by individual plaintiffs who elected to "opt-out" of the federal class action, which cases were included in the coordinated proceedings, as well as the dismissal of similar conspiracy and price discrimination claims pending in various state courts. We remain a defendant, together with other manufacturers, in many of the federal opt-out cases included in the coordinated proceedings to the extent of claims alleging price discrimination in violation of the Robinson-Patman Act. While no discovery or other significant proceedings with respect to us have been taken to date in respect of such claims, there can be no assurance that we will not be required to actively defend such claims or to pay substantial amounts to dispose of such claims. However, by way of a decision dated January 25, 2007, the judge handling the Robinson-Patman Act cases for certain of a smaller group of designated defendants whose claims are being litigated on a test basis, granted summary judgment to those designated defendants due to plaintiffs' failure to demonstrate any antitrust injury. Subsequently, the Court also granted the designated defendants' motion for summary judgment with respect to plaintiffs' effort to obtain injunctive relief. It is likely that the plaintiffs will pursue an appeal of both rulings.

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In December 2008, we entered into a definitive Stipulation of Settlement with respect to consolidated securities class action cases pending against us and certain of our executive officers in the United States District Court for the Southern District of New York under the caption "In re Forest Laboratories, Inc. Securities Litigation" pursuant to which we paid \$65 million to settle these actions. The cases alleged that defendants made materially false and misleading statements and omitted to state material facts with respect to our drugs for the treatment of depression. The settlement was approved by the Court following a hearing held in April 2009. While we believe a majority of the settlement will be covered by our insurance and we are engaged in discussions with the carriers concerning their liability for payment, we have recorded a \$25 million expense in connection with this settlement. In addition, our directors and certain of our officers have been named as defendants in two derivative actions purportedly brought on behalf of the Company, filed in the same Court and consolidated under the caption "In re Forest Laboratories, Inc. Derivative Litigation, 05-CV-3489 (RJH)." The complaints in these derivative actions allege that the defendants have breached their fiduciary duties by, among other things, causing Forest to misrepresent its financial results and prospects, selling shares of our common stock while in possession of proprietary non-public information concerning our financial condition and future prospects, abusing our control and mismanaging the Company and wasting corporate assets. The complaint seeks damages in an unspecified amount and various forms of equitable relief. In September 2006, the Court granted our motion to dismiss this case on the ground that the plaintiffs failed to make a pre-suit demand on our Board of Directors. By stipulation, plaintiffs appeal of this decision to the United States Court of Appeals for the Second Circuit and any other actions in this litigation have been stayed until June 30, 2009.

In April 2009, a new derivative action captioned Arnold Wandel, derivatively, Plaintiff vs. Howard Solomon, Lawrence S. Olanoff, et al, Defendants and Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc., Nominal Defendants was filed in New York State Supreme Court, alleging that our directors and certain officers breached their fiduciary duties to the Company in connection with disclosure of Celexa and Lexapro pediatric studies and alleged improper marketing of Celexa and Lexapro, and thereby caused Forest to be harmed by incurring the \$65 million settlement of the securities class action described above and exposed Forest to possible damages and fines in connection with the matters alleged in the amended complaint filed by the United States Government in the qui tam actions described below. The complaint also alleges that some defendants sold shares of Forest stock at inflated prices and thereby harmed the Company (even though the shares were not purchased by the Company). Most of the substantive allegations in this complaint (other than those relating specifically to the recently filed amended complaint in the qui tam actions described below) were also made in the derivative action in federal court described above which was dismissed because the plaintiffs did not make a pre-suit demand on our Board of Directors. We intend to vigorously defend this action.

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Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc. are named, in one capacity or another, as defendants, along with numerous other manufacturers of pharmaceutical products in various actions which allege that the plaintiffs (all governmental entities) were overcharged for their share of Medicaid drug reimbursement costs as a result of reporting by manufacturers of "average wholesale prices" (or AWP) which did not correspond to actual provider costs of prescription drugs. Actions brought by nearly all of the counties of the State of New York (first action commenced January 14, 2003) and by the State of Iowa (commenced October 9, 2007) are pending in the United States District Court for the District of Massachusetts under the caption "In re Pharmaceutical Industry AWP Litigations" for coordinated treatment. In addition, various state court actions are pending in actions brought by the States of Alabama (commenced January 26, 2005), Alaska (commenced October 6, 2006), Hawaii (commenced April 27, 2006), Idaho (commenced June 8, 2007), Illinois (commenced February 7, 2005), Mississisppi (commenced October 20, 2005) and Kansas (commenced November 3, 2008), as well as actions brought by the Commonwealth of Kentucky (commenced November 4, 2004) and the State of Utah (commenced in May 2008). Furthermore, state court actions pending in the State Court of New York were brought by three of the New York counties, Erie (commenced March 8, 2005), Schenectady (commenced May 10, 2006) and Oswego (commenced May 11, 2006).

Motions to dismiss have been filed with respect to most of the actions. While the motions to dismiss largely have been denied, some claims have been dismissed, including RICO claims brought by various New York counties whose remaining claims are pending in the MDL proceeding in Massachusetts. The Utah motion was granted with leave to replead. Discovery is ongoing. As of the date of this report, a trial is scheduled with respect to Forest in Hawaii on July 5, 2010. In May 2009, several defendants, including Forest, reached an agreement in principle to settle the action brought by the State of Alabama. Forest's share of the settlement payment is not material to Forest's financial condition or results of operations and is fully covered by established reserves. It is not anticipated that any other trials involving Forest will take place before the end of calendar 2010.

The United States Attorney's Office for the District of Massachusetts is investigating whether we may have committed civil or criminal violations of the federal "Anti-Kickback" laws and laws and regulations related to "off-label" promotional activities in connection with our marketing of Celexa, Lexapro and other products. As part of this investigation, we received a subpoena from the Office of Inspector General of the Federal Office of Personnel Management requesting documents relating to Celexa and have subsequently received further subpoenas from the United States Attorney's Office concerning Lexapro and other products, including Namenda and Combunox. The subpoenas request documents relating to a broad range of our marketing and promotional activities during the period from January 1, 1997 to the present. In April 2006, we received an additional subpoena from the United States Attorney's Office for the District of Massachusetts requesting documents concerning our manufacture and marketing of Levothroid, our levothyroxine supplement for the treatment of hypothyroidism. We understand that this subpoena was issued in connection with that office's investigation of potential civil or criminal violation of federal health laws in connection with Levothroid. In connection with this investigation, in February 2009 the United States Attorney's Office filed an amended complaint against the Company in two qui tam lawsuits relating to our marketing practices which had been filed under seal. The amended complaint, under the caption "United States of America ex rel. Christopher R. Gobble, et al. v. Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc.; United States of America ex rel. Joseph Piacentile, et al. v. Forest Laboratories, Inc." was made publicly available in February 2009. The amended complaint details allegations of the government's view of Forest's conduct and includes allegations with respect to off-label promotion, activities deemed to be "kickbacks" and disclosure issues relating to a failed pediatric trial of Lexapro. We are continuing to cooperate with this investigation and to discuss these issues with the government. During fiscal 2009, we recorded an expense of \$170 million in connection with this investigation and litigation. There can be no assurance that a negotiated resolution of these matters can be achieved or that any such resolution will not require payments in excess of this amount.

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In March 2009, Forest was named as a defendant in two actions purportedly brought as class actions on behalf of various persons and entities that purchased or reimbursed the purchase of Celexa or Lexapro from 1998 to the present for use by a minor. One such action, captioned "Universal Care, Inc., Angela Jaeckel and Melvin M. Fullmer v. Forest Pharmaceuticals, Inc. and Forest Laboratories, Inc.", was brought in the United States District Court for the Eastern District of Missouri; the other action is captioned "New Mexico UFCW Union's and Employers' Health and Welfare Trust Fund v. Forest Laboratories, Inc., Forest Pharmaceuticals, Inc., Pfizer, Inc. and Warner Lambert Company" and was brought in the United States District Court for the Eastern District of New York. The cases allege Federal and state law causes of action arising from Forest's marketing of Celexa and Lexapro. Forest intends to vigorously defend against these actions, which are in the preliminary stage. We have initially filed a motion to consolidate these actions, together with any similar actions which may be filed in the future, in a multi-district proceeding.

We received a subpoena dated January 26, 2006 from the United States Attorney's Office for the District of Massachusetts requesting documents related to our commercial relationship with Omnicare, Inc. (or Omnicare), a long-term care pharmacy provider, including but not limited to documents concerning our contracts with Omnicare, and rebates and other payments made by us to Omnicare. We understand that the subpoena was issued in connection with that office's investigation of potential criminal violations of federal healthcare laws by Omnicare and potentially others. We are cooperating in this investigation.

In September 2007, the United States Court of Appeals for the Federal Circuit upheld the validity of our composition of matter patent covering Lexapro and the decision of the United States District Court for the District of Delaware granting us an injunction preventing Teva from marketing a generic version of Lexapro. In July 2006, we and Lundbeck commenced similar patent infringement litigation against Caraco Pharmaceutical Laboratories, Ltd., who had filed an ANDA with the FDA seeking to market a generic equivalent to Lexapro, in the United States District Court for the Eastern District of Michigan under the caption Forest Laboratories, Inc. et al. v. Caraco Pharmaceutical Laboratories, Ltd. et al. Caraco has stipulated to infringing our patent leaving only its invalidity defenses to be litigated. A five day bench trial originally scheduled to begin on April 27, 2009 was adjourned until June 1, 2009.

In February 2007, Caraco filed a single-count declaratory judgment action against us and Lundbeck in the United States District Court for the Eastern District of Michigan for non-infringement of a different patent for Lexapro that is listed in the FDA's Orange Book. After Forest and Lundbeck granted Caraco an irrevocable covenant not to sue, Chief Judge Freidman dismissed Caraco's action for lack of subject matter jurisdiction. On April 1, 2008, a three-judge panel of the United States Court of Appeals for the Federal Circuit reversed and remanded Chief Judge Freidman's decision. Our requests for panel rehearing and rehearing en banc at the Federal Circuit and certiorari at the Supreme Court were unsuccessful. Accordingly, the case is proceeding in the district court with a trial scheduled to begin on October 27, 2009.

In January 2009, Caraco also filed a single-count declaratory judgment action against us and Lundbeck in the United States District Court for the Eastern District of Michigan for non-infringement of a third patent for Lexapro that is listed in the FDA's Orange Book. In March 2009, Forest filed its Answer denying Caraco's claim and counterclaiming for patent infringement. No case schedule or trial date has been set.

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Beginning in January 2008, Forest and Merz, our licensor for Namenda, commenced a series of patent infringement lawsuits in the United States District Court for the District of Delaware and other districts, including the United States District Court for the Eastern District of North Carolina, against several companies (including Teva, Mylan and Barr Laboratories, Inc.) who have notified us that they have filed ANDAs with the FDA seeking to obtain approval to market generic versions of Namenda. The lawsuits filed in districts other than Delaware were withdrawn after all but two defendants consented to jurisdiction in Delaware. The cases in Delaware have been consolidated under the caption Forest Laboratories, Inc. et al. v. Cobalt Laboratories Inc. et al. Two defendants have contested jurisdiction in such court and have moved to dismiss for lack of personal jurisdiction. The magistrate judge issued a Report and Recommendation in March 2009, finding that the cases against those defendants should be transferred to the District of New Jersey. The issue will now be considered by the district court judge. This action is currently in the discovery phase, with fact discovery currently scheduled to close on June 1, 2009 and expert discovery scheduled to be completed by September 11, 2009. A trial date has been set for April 5, 2010.

On July 14, 2006, we were named as a defendant, together with approximately 20 other pharmaceutical manufacturers and wholesalers in an action brought by RxUSA Wholesale, Inc. in the United States District Court for the Eastern District of New York under the caption RxUSA Wholesale, Inc. v. Alcon Laboratories, et al. The action alleges various antitrust and related claims arising out of an alleged concerted refusal by the defendant manufacturers and wholesalers to sell prescription drugs to plaintiff, a secondary drug wholesaler. Motions to dismiss have been filed by all of the defendants, and those motions are now sub judice before the court.

In April 2006, an action was commenced in the United States District Court for the Southern District of New York against us and Lundbeck under the caption Infosint S.A. v. H. Lundbeck A/S, H. Lundbeck Inc. and Forest Laboratories, Inc. In the action, the plaintiff alleges that the importation and sale in the United States of "citalopram products" by Lundbeck and us infringes certain claims of a manufacturing process patent owned by plaintiff. The action seeks injunctive relief as well as damages under U.S. patent laws. We believe that the plaintiff's claim is without merit. Further, we believe that our license agreements with Lundbeck require Lundbeck to indemnify us from the cost of defending this action and from any associated damages or awards. A trial is scheduled to begin on September 28, 2009.

We have been named in approximately 75 product liability lawsuits that remain active. Most of the lawsuits allege that Celexa or Lexapro caused or contributed to individuals committing or attempting suicide. Twenty-seven of these lawsuits allege that Celexa or Lexapro caused birth defects or persistent pulmonary hypertension in newborns. The suits seek substantial compensatory and punitive damages. We are vigorously defending these suits. A multi-district proceeding (or MDL) has been established for the suicidality-related litigation, with the federal court cases being transferred to Judge Rodney Sippel in the United States District Court for the Eastern District of Missouri. Except for two federal court cases, the birth defect cases have been consolidated in Cole County Circuit Court in Missouri.

We expect the MDL will ease the burden of defending these cases. While litigation is inherently subject to uncertainty and accordingly we cannot predict or determine the outcome of this litigation, we believe there is no merit to these actions and that the consolidated proceedings will promote the economical and efficient resolution of these lawsuits and provide us with a meaningful opportunity to vindicate our products. We currently maintain \$140 million of product liability coverage per "occurrence" and in the aggregate.

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We received two subpoenas dated April 27, 2007 from the Office of the Attorney General of the State of Delaware requesting documents relating to our use of the "nominal price" exception to the Medicaid program's "Best Price" rules. We understand that comparable subpoenas have been or will be issued to other pharmaceutical manufacturers as part of that office's investigation of the use of the "nominal price" exception. We have complied with the subpoenas.

We are also subject to various legal proceedings that arise from time to time in the ordinary course of our business. Although we believe that the proceedings brought against us, including the product liability cases described above, are without merit and we have product liability and other insurance, litigation is subject to many factors which are difficult to predict and there can be no assurance that we will not incur material costs in the resolution of these matters.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

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#### **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Information, Holders and Performance Graph

The information required by this item is incorporated by reference to the information under the heading Stock Market Data in our Annual Report to Stockholders for the fiscal year ended March 31, 2009 (or 2009 Annual Report).

#### Dividends

We have never paid cash dividends on our common stock. We presently intend to retain all available funds for the development of our business, for use as working capital and for the share repurchase program. Future dividend policy will depend upon our earnings, capital requirements, financial condition and other relevant factors.

#### Issuer Repurchases of Equity Securities

On May 18, 2006 the Board authorized a share repurchase program (or 2007 Repurchase Program) for up to 25 million shares of our common stock. On August 13, 2007 the Board authorized the purchase of an additional 10 million shares of common stock. The authorizations became effective immediately and have no set expiration dates. We expect to make the repurchases from time to time on the open market, depending on market conditions and as permitted by applicable securities laws (including SEC Rule 10b-18) and New York Stock Exchange requirements. As of May 28, 2009, 29,346,700 shares have been repurchased and we continue to have authority to purchase up to an additional 5,653,300 shares under the 2007 Repurchase Program.

#### ITEM 6. SELECTED FINANCIAL DATA

The information required by this item is incorporated by reference to the information under the heading Selected Financial Data in our 2009 Annual Report.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information required by this item is incorporated by reference to the information under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2009 Annual Report.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required by this item is incorporated by reference to the information under the heading Quantitative and Qualitative Disclosures About Market Risk in our 2009 Annual Report.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required by this item is incorporated by reference to the Consolidated Financial Statements and Notes to Consolidated Financial Statements and the related Reports of Independent Registered Public Accounting Firm in our 2009 Annual Report.

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ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not Applicable.

ITEM 9A. CONTROLS AND PROCEDURES

Disclosure Controls

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (or Exchange Act)). Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective.

Internal Control Over Financial Reporting

Management's report on internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act), and the related report of our independent registered public accounting firm, are included in our 2009 Annual Report under the headings Management's Report on Internal Control Over Financial Reporting and Reports of Independent Registered Public Accounting Firm, respectively, and are incorporated by reference.

Changes in Internal Control Over Financial Reporting

During our most recent fiscal quarter, there has not occurred any change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

| ITEM 9B   | OTHER | INFORMATION          | i |
|-----------|-------|----------------------|---|
| IILMI JD. | OILLI | II VI OKWIM I I I OK |   |

None.

#### **PART III**

In accordance with General Instruction G(3), and except for certain of the information called for by Items 10 and 12 which is set forth below, the information called for by Items 10 through 14 of Part III of this Form 10-K is incorporated by reference from Forest's definitive proxy statement to be filed with the SEC not later than 120 days after our fiscal year ended March 31, 2009, (or the Proxy Statement) pursuant to Regulation 14A promulgated under the Securities Exchange Act of 1934 in connection with Forest's 2009 Annual Meeting of Stockholders.

#### ITEM 10. DIRECTORS AND OFFICERS OF THE REGISTRANT

The information required by this item will be incorporated by reference from the Proxy Statement under the headings "Election of Directors," "Named Executive Officers of Forest," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Corporate Governance".

#### Code of Ethics

We have adopted a written code of business conduct and ethics that applies to our Chief Executive Officer, Chief Financial Officer and all of our officers and employees and can be found on our website, which is located at www.frx.com under the "Investors" link. We will also provide a copy of our code of ethics to any person without charge upon his or her request. Any such request should be directed to our Corporate Secretary at 909 Third Avenue, New York, New York 10022. We intend to make all required disclosures concerning any amendments to or waivers from our code of business conduct and ethics on our website.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following sets forth certain information as of March 31, 2009 with respect to our compensation plans under which Forest securities may be issued:

#### **Equity Compensation Plan Information**

|   |               |                   | Number of            |
|---|---------------|-------------------|----------------------|
|   | Number of     |                   | securities remaining |
|   | securities to |                   | available for future |
|   | be issued     |                   | issuance under       |
|   | upon          | Weighted-average  | equity compensation  |
|   | exercise of   | exercise price of | plans (excluding     |
|   | outstanding   | outstanding       | securities reflected |
| Plan category   | options       | options           | in first column)     |
| Equity<br>compensation<br>plans<br>approved by<br>security<br>holders | 18,853,356    | \$38.58           | 6,292,990            |
| Equity compensation plans not   |               | N/A               |                      |

approved by security holders

Total 18,853,356 \$38.58 6,292,990

Additional information required by this item is incorporated by reference to the section entitled "Security Ownership of Principal Stockholders and Management" in the Proxy Statement.

#### **PART IV**

#### ITEM 15EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) 1. Financial statements. The following consolidated financial statements of Forest Laboratories, Inc. and its subsidiaries are incorporated by reference to the 2009 Annual Report, as provided in Item 8 hereof:

Management's report on internal control over financial reporting

Reports of Independent Registered Public Accounting Firm

Consolidated balance sheets – March 31, 2009 and 2008

Consolidated statements of income – years ended March 31, 2009, 2008 and 2007

Consolidated statements of comprehensive income – years ended March 31, 2009, 2008 and 2007

Consolidated statements of stockholders' equity – years ended March 31, 2009, 2008 and 2007

Consolidated statements of cash flows – years ended March 31, 2009, 2008 and 2007

Notes to consolidated financial statements

2. Financial statement schedules. The following consolidated financial statement schedules of Forest Laboratories, Inc. and its subsidiaries are included herein:

Report of Independent Registered Public Accounting Firm
Schedule II
Valuation and Qualifying
Accounts
S-1
S-2

All other schedules for which provision is made in the applicable accounting regulations of the

Securities and Exchange Commission are not required under the related instructions or are

inapplicable, and therefore have been omitted.

#### 3. Exhibits:

- (3)(a) Articles of Incorporation of Forest, as amended and restated. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the Quarter ended September 30, 2008.
- (3)(b) Bylaws of Forest, as amended. Incorporated by reference to Forest's Current Report on Form 8-K dated March 2, 2009.

- (10) Material Contracts
- 10.1 Benefit Continuation Agreement dated as of December 1, 1989 between Forest and Howard Solomon. Incorporated by reference to Forest's Annual Report on Form 10-K for the fiscal year ended March 31, 1990 (or 1990 10-K).
- 10.2 Benefit Continuation Agreement dated as of May 27, 1990 between Forest and Kenneth E. Goodman. Incorporated by reference to the 1990 10-K.
- 10.3 Amended and Restated Change of Control Employment Agreement between Forest and Howard Solomon dated October 29, 2008. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the Quarter ended December 31, 2008 (or December 31, 2008 10-Q).
- Amended and Restated Change of Control Employment
   Agreement between Forest and Elaine Hochberg dated October
   29, 2008. Incorporated by reference to the December 31, 2008
   10-Q.
- 10.5 Letter Agreement dated as of September 6, 2004 between Forest and Francis I. Perier, Jr. Incorporated by reference to Forest's Current Report on Form 8-K dated September 30, 2004.
- 10.6 Amended and Restated Change of Control Employment Agreement between Forest and Francis I. Perier, Jr. dated October 29, 2008. Incorporated by reference to the December 31, 2008 10-Q.
- 10.7 Letter Agreement dated as of January 30, 2006 between Forest and Herschel S. Weinstein. Incorporated by reference to Forest's Annual Report on Form 10-K for the fiscal year ended March 31, 2006.
- 10.8 Amended and Restated Change of Control Employment Agreement between Forest and Herschel Weinstein dated October 29, 2008. Incorporated by reference to the December 31, 2008 10-Q.
- 10.9 Letter Agreement dated September 5, 2006 between Forest and Dr. Lawrence S. Olanoff. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the Quarter ended September 30, 2006.
- 10.10 Amended and Restated Change of Control Employment Agreement between Forest and Lawrence S. Olanoff, M.D., Ph.D dated October 29, 2008. Incorporated by reference to the

December 31, 2008 10-Q.

- 10.11 Letter Agreement dated June 15, 2007 between Forest and Dr. Marco Taglietti.
- 10.12 Amended and Restated Change of Control Employment Agreement between Forest and Marco Taglietti, M.D. dated October 29, 2008. Incorporated by reference to the December 31, 2008 10-Q.

- 10.13 Amended and Restated Change of Control Employment Agreement between Forest and Frank Murdolo dated October 29, 2008. Incorporated by reference to the December 31, 2008 10-Q.
- 10.14 Amended and Restated Change of Control Employment
   Agreement between Forest and David Solomon dated October
   29, 2008. Incorporated by reference to the December 31, 2008
   10-Q.
- 10.15 Amended and Restated Change of Control Employment Agreement between Forest and Raymond Stafford dated October 29, 2008. Incorporated by reference to the December 31, 2008 10-Q.
- 10.16 1998 Stock Option Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Proxy Statement for the fiscal year ended March 31, 1998.
- 10.17 2000 Stock Option Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Proxy Statement for the fiscal year ended March 31, 2000.
- 10.18 2004 Stock Option Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Proxy Statement for the fiscal year ended March 31, 2004.
- 10.19 2007 Equity Incentive Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Proxy Statement for the fiscal year ended March 31, 2007.
- 10.20 Form of Director Restricted Stock Agreement under the 2007 Equity Incentive Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Form S-8 on Registration Statement No. 333-145415, dated August 13, 2007.
- 10.21 Form of Director Stock Option Agreement under the 2007 Equity Incentive Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the Quarter ended September 30, 2007 (or September 30, 2007 10-Q).
- 10.22 Form of Employee Restricted Stock Agreement (Time-Based) under the 2007 Equity Incentive Plan of Forest Laboratories, Inc. Incorporated by reference to Forest's Annual Report on Form 10-K for the fiscal year ended March 31, 2008 (or 2008 10-K).

Form of Employee Stock Option Agreement under the 2007 Equity Incentive Plan of Forest Laboratories, Inc. Incorporated by reference to September 30, 2007 10-Q.

- 10.24 Co-Promotion Agreement dated December 10, 2001 by and between Sankyo Pharma Inc. and Forest Laboratories, Inc. Incorporated by reference to Forest's Annual Report on Form 10-K for the fiscal year ended March 31, 2002 (or 2002 10-K).\*
- 10.25 S-Enantiomer License Agreement dated May 29, 2002 by and between Forest Laboratories Ireland Limited and H. Lundbeck A/S. Incorporated by reference to the 2002 10-K.\*

- 10.26 S-Enantiomer Supply Agreement dated May 29, 2002 by and between Forest Laboratories Ireland Limited and H. Lundbeck A/S. Incorporated by reference to the 2002 10-K.\*
- 10.27 License and Cooperation Agreement dated June 28, 2000 by and between Merz & Co. GmbH and Forest Laboratories Ireland Limited. Incorporated by reference to Forest's Annual Report on Form 10-K for the fiscal year ended March 31, 2004.\*
- 10.28 Settlement Agreement by and between Forest Laboratories, Inc., Forest Laboratories Holdings Limited and H. Lundbeck A/S and Alphapharm Pty Ltd. effective October 3, 2005. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2005.\*
- 10.29 Agreement and Plan of Merger dated December 13, 2006 by and among Forest Laboratories, Inc., FL Acquisition Corp., Cerexa, Inc. and Dennis Podlesak and Eckard Weber, M.D., as Shareholders' Agents. Incorporated by reference to Forest's Quarterly Report on Form 10-Q for the quarter ended December 31, 2006.\*
- 10.30 Nebivolol Development and Commercialization Agreement by and between Forest Laboratories Holdings Limited and Mylan Inc. dated as of January 6, 2006. Incorporated by reference to the 2008 10-K.\*
- 10.31 Amendment Agreement, dated as of February 27, 2008, by and between Forest Laboratories Holdings Limited and Mylan Inc. to that certain Nebivolol Development and Commercialization Agreement dated as of January 6, 2006. Incorporated by reference to the 2008 10-K.
- 10.32 Credit Agreement, dated December 7, 2007, by and among Forest Laboratories, Inc., Forest Laboratories Holdings Limited, Forest Laboratories Ireland Limited, Forest Finance B.V., Forest Laboratories UK Limited, the lenders party thereto, and JPMorgan Chase Bank, N.A. Incorporated by reference to Forest's Current Report on Form 8-K dated December 7, 2007.
- 10.33 License and Collaboration Agreement (the "Cypress License") dated January 9, 2004 between the Registrant and Cypress Bioscience, Inc. ("Cypress") filed as Exhibit 10.26 to Cypress's Annual Report on the Form 10-K of Cypress for the year ended December 31, 2003 (or Cypress 2003 10-K).\*
- 10.34 Side Letter dated January 9, 2004 among the Registrant, Cypress and Pierre Fabre Medicament filed as Exhibit 10.27 to the

Cypress 2003 10-K.\*

- 10.35 Letter Agreement dated January 9, 2004 among the Registrant, Cypress and Pierre Fabre Medicament filed as Exhibit 10.28 to the Cypress 2003 10-K.\*
- 10.36 Amendment to the Cypress License filed as Exhibit 10.1 to Cypress's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005\*
- Portions of the Registrant's 2009 Annual Report to Stockholders.

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- 21 List of Subsidiaries.
- 23 Consent of Independent Registered Public Accounting Firm.
- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document\*\*
- 101.SCH XBRL Taxonomy Extension Schema Document\*\*
- 101.PRE XBRL Taxonomy Presentation Linkbase Document\*\*
- 101.CALXBRL Taxonomy Calculation Linkbase Document\*\*
- 101.LABXBRL Taxonomy Label Linkbase Document\*\*
- 101.DEF XBRL Taxonomy Definition Linkbase Document\*\*
  - \*Confidential treatment has been granted as to certain portions of these Exhibits.
  - \*\*Attached as Exhibit 101 to this Annual Report on Form 10-K are the following materials, formatted in eXtensible Business Reporting Language ("XBRL"): (i) Consolidated Balance Sheets March 31, 2009 and 2008, (ii) Consolidated Statements of Income years ended March 31, 2009, 2008 and 2007, (iii) Consolidated Statements of Comprehensive Income years ended March 31, 2009, 2008 and 2007, (iv) Consolidated Statements of Stockholders' Equity years ended March 31, 2009, 2008 and 2007, (v) Consolidated Statements of Cash Flows years ended March 31, 2009, 2008 and 2007 and (vi) the Notes to Consolidated Financial Statements.

Users of this data are advised pursuant to Rule 401 of Regulation S-T that the financial and other information contained in the XBRL documents is unaudited and these are not the official publicly filed financial statements of the Company. The purpose of submitting these XBRL formatted documents is to test the related format and technology and, as a result, investors should

continue to rely on the official filed version of the furnished documents and not rely on this information in making investment decisions.

In accordance with Rule 402 of Regulation S-T, the information in Exhibit 101 of this Annual Report on Form 10-K shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific references in such filing.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 and 15(d) of the Securities Exchange Act of 1934, Forest has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 29, 2009

FOREST LABORATORIES,

INC.

Chairman of the

Board, Chief

By: /s/Howard Solomon Howard Solomon, Chairman of the Board, Chief Executive Officer

and Director

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Forest and in the capacities and on the dates indicated.

May 29, 2009

May 29, 2009

# PRINCIPAL EXECUTIVE OFFICERS:

/s/ Howard Solomon

/s/ Dan L. Goldwasser

**Howard Solomon** 

|  | Executive Officer and Director                                    |              |  |
|--|---|--------------|--|
| /s/ Lawrence S. Olanoff<br>Lawrence S. Olanoff       | President, Chief<br>Operating Officer<br>and Director             | May 29, 2009 |  |
| PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER:          |   |              |  |
| /s/ Francis I. Perier, Jr.<br>Francis I. Perier, Jr. | Senior Vice President -<br>Finance and Chief<br>Financial Officer | May 29, 2009 |  |
| DIRECTORS:   |   |              |  |
| /s/ Nesli Basgoz<br>Nesli Basgoz                     | Director  | May 29, 2009 |  |
| /s/ William J. Candee, III<br>William J. Candee, III | Director  | May 29, 2009 |  |
| /s/ George S. Cohan<br>George S. Cohan               | Director  | May 29, 2009 |  |

Director

Dan L. Goldwasser

/s/ Kenneth E. Goodman Director May 29, 2009

Kenneth E. Goodman

/s/ Lester B. Salans Director May 29, 2009

Lester B. Salans

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders Forest Laboratories, Inc. New York, New York

The audits referred to in our report dated May 28, 2009 relating to the consolidated financial statements of Forest Laboratories Inc. and Subsidiaries, which is contained in Item 8 of this Form 10-K, also included the audit of the financial statement schedule listed in the accompanying index. This financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement schedule based on our audits.

In our opinion such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ BDO Seidman, LLP BDO Seidman, LLP

New York, New York May 28, 2009

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## SCHEDULE II

## FOREST LABORATORIES, INC. AND SUBSIDIARIES

## VALUATION AND QUALIFYING ACCOUNTS

| Column A                                      | Column B Balance at beginning of | Column C     | Column D         | Column E Balance at end of |
|---|----------------------------------|--------------|------------------|----------------------------|
| Description                                   | period                           | Additions    | Deductions       | period                     |
| Year ended March 31, 2009:                    |                                  |              |                  |                            |
| Allowance for doubtful accounts Allowance for | \$19,882,000                     | \$ 618,000   | \$ 1,989,000 (i) | \$18,511,000               |
| cash discounts                                | 11,815,000                       | 88,388,000   | 88,328,000 (ii)  | 11,875,000                 |
| Inventory reserve                             | 18,770,000                       | 1,817,000    | 6,414,000 (i)    | 14,173,000                 |
| Year ended March 31, 2008:                    |                                  |              |                  |                            |
| Allowance for doubtful accounts Allowance for | \$20,033,000                     | \$ 906,000   | \$ 1,057,000 (i) | \$19,882,000               |
| cash discounts                                | 11,237,000                       | 84,722,000   | 84,144,000 (ii)  | 11,815,000                 |
| Inventory reserve                             | 22,165,000                       | 5,100,000    | 8,495,000 (i)    | 18,770,000                 |
| Year ended March 31, 2007:                    |                                  |              |                  |                            |
| Allowance for doubtful accounts Allowance for | \$18,941,000                     | \$ 1,280,000 | \$ 188,000 (i)   | \$20,033,000               |
| cash discounts                                | 11,157,000                       | 77,316,000   | 77,236,000 (ii)  | 11,237,000                 |
| Inventory reserve                             | 12,004,000                       | 11,536,000   | 1,375,000 (i)    | 22,165,000                 |
|   |                                  |              |                  |                            |

<sup>(</sup>i) Represents actual amounts written off.

<sup>(</sup>ii) Represents cash discounts given.

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#### FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED MARCH 31, 2009, 2008 AND 2007

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America. Our internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of Management and the Board; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting as of March 31, 2009. In making this assessment, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on our assessment and those criteria, Management believes that we maintained effective internal control over financial reporting as of March 31, 2009.

Our independent registered public accounting firm has issued an attestation report on Management's assessment of our internal control over financial reporting which is included herein.

/s/ Howard Solomon Howard Solomon Chairman and Chief Executive Officer

/s/ Francis I. Perier, Jr.
Francis I. Perier, Jr.
Senior Vice President-Finance and
Chief Financial Officer

May 29, 2009

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders Forest Laboratories, Inc. New York, New York

We have audited Forest Laboratories, Inc. and Subsidiaries' internal control over financial reporting as of March 31, 2009, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Forest Laboratories, Inc. and Subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Item 9A, "Internal Control Over Financial Reporting." Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Forest Laboratories, Inc. and Subsidiaries maintained, in all material respects, effective internal control over financial reporting as of March 31, 2009 based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Forest Laboratories, Inc. and Subsidiaries as of March 31, 2009 and March 31, 2008 and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended March 31, 2009, and our report dated May 28, 2009 expressed an unqualified opinion thereon.

/s/ BDO Seidman, LLP BDO Seidman, LLP

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders Forest Laboratories, Inc. New York, New York

We have audited the accompanying consolidated balance sheets of Forest Laboratories, Inc. and Subsidiaries as of March 31, 2009 and 2008, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended March 31, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Forest Laboratories, Inc. and Subsidiaries at March 31, 2009 and 2008, and the results of its operations and its cash flows for each of the three years in the period ended March 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1 to the consolidated financial statements, effective April 1, 2007 Forest Laboratories, Inc. and Subsidiaries adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48, "Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109".

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Forest Laboratories, Inc. and Subsidiaries' internal control over financial reporting as of March 31, 2009, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated May 28, 2009 expressed an unqualified opinion thereon.

/s/ BDO Seidman, LLP BDO Seidman, LLP

New York, New York May 28, 2009

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands)

|   | 2009            | MARCH 31,<br>2008 |
|---|-----------------|-------------------|
| Assets  |                 |                   |
| Current assets:                                   |                 |                   |
| Cash (including cash equivalent investments of    |                 |                   |
| \$1,337,871 in 2009 and \$833,018 in 2008)        | \$<br>1,338,905 | \$<br>833,052     |
| Marketable securities                             | 1,242,017       | 1,073,117         |
| Accounts receivable, less allowance for doubtful  |                 |                   |
| accounts of \$18,511 in 2009 and \$19,882 in 2008 | 449,444         | 445,987           |
| Inventories, net                                  | 393,527         | 425,138           |
| Deferred income taxes                             | 217,811         | 226,095           |
| Other current assets                              | 144,250         | 33,260            |
| Total current assets                              | 3,785,954       | 3,036,649         |
| Marketable securities                             | 449,793         | 534,480           |
| Property, plant and equipment:                    |                 |                   |
| Land and buildings                                | 309,285         | 309,474           |
| Machinery, equipment and other                    | 276,754         | 257,857           |
|   | 586,039         | 567,331           |
| Less: accumulated depreciation                    | 240,104         | 217,294           |
|   | 345,935         | 350,037           |
| Other assets:                                     |                 |                   |
| Goodwill  | 14,965          | 14,965            |
| License agreements, product rights and other      |                 |                   |
| intangibles, net                                  | 497,897         | 527,787           |
| Deferred income taxes                             | 100,758         | 59,778            |
| Other assets                                      | 1,506           | 1,671             |
|   | 615,126         | 604,201           |
|   | \$<br>5,196,808 | \$<br>4,525,367   |

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In thousands, except for par values)

| Liabilities and Stockholders' Equity              | 2009            | MARCH 31,<br>2008 |
|---|-----------------|-------------------|
| Current liabilities:                              |                 |                   |
| Accounts payable                                  | \$<br>117,192   | \$<br>223,720     |
| Accrued expenses                                  | 700,636         | 387,105           |
| Total current liabilities                         | 817,828         | 610,825           |
| Long-term liabilities:                            |                 |                   |
| Income tax liabilities                            | 264,389         | 198,410           |
| Deferred income taxes                             |                 | 815               |
|   | 264,389         | 199,225           |
| Commitments and contingencies                     |                 |                   |
| Stockholders' equity:                             |                 |                   |
| Series preferred stock, \$1.00 par; shares        |                 |                   |
| authorized 1,000; no shares issued or outstanding |                 |                   |
| Common stock \$.10 par; shares authorized         |                 |                   |
| 1,000,000; issued 422,268 shares in 2009 and      |                 |                   |
| 421,421 shares in 2008                            | 42,227          | 42,142            |
| Additional paid-in capital                        | 1,491,239       | 1,434,172         |
| Retained earnings                                 | 6,379,236       | 5,611,493         |
| Accumulated other comprehensive (loss) income     | (47,145)        | 34,592            |
| Treasury stock, at cost (120,653 shares in 2009   |                 |                   |
| and 110,014 shares in 2008)                       | (3,750,966)     | (3,407,082)       |
|   | 4,114,591       | 3,715,317         |
|   | \$<br>5,196,808 | \$<br>4,525,367   |

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

|  |          | 2009   |          | YEARS EI<br>2008                                      | NDED M   | MARCH 31,<br>2007                                    |
|--|----------|--|----------|---|----------|--|
| Net sales Contract revenue Interest income Other income  | \$       | 3,636,055<br>208,999<br>74,410<br>3,318<br>3,922,782 | \$       | 3,501,802<br>216,500<br>108,680<br>9,347<br>3,836,329 | \$       | 3,183,324<br>176,943<br>80,200<br>1,318<br>3,441,785 |
| Costs and expenses: Cost of sales Selling, general and administrative Research and development |          | 816,680<br>1,474,274<br>661,294<br>2,952,248         |          | 800,114<br>1,154,845<br>670,973<br>2,625,932          |          | 745,602<br>1,046,336<br>941,003<br>2,732,941         |
| Income before income tax expense   |          | 970,534  |          | 1,210,397   |          | 708,844  |
| Income tax expense   |          | 202,791  |          | 242,464   |          | 254,741  |
| Net income   | \$       | 767,743  | \$       | 967,933   | \$       | 454,103  |
| Net income per share:  |          |  |          |   |          |  |
| Basic<br>Diluted   | \$<br>\$ | 2.53<br>2.52   | \$<br>\$ | 3.08<br>3.06  | \$<br>\$ | 1.43<br>1.41   |
| Weighted average number of common shares outstanding:  |          |  |          |   |          |  |
| Basic<br>Diluted   |          | 303,609<br>304,400                                   |          | 314,660<br>316,133                                    |          | 318,539<br>322,781                                   |

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands)

|  | 2009          | YEARS ENDI<br>2008 | ED M | IARCH 31,<br>2007 |
|--|---------------|--------------------|------|-------------------|
| Net income   | \$<br>767,743 | \$<br>967,933      | \$   | 454,103           |
| Other comprehensive income (loss): Foreign currency translation (losses) gains Unrealized (losses) gains on securities: Unrealized holding (loss) gain arising during the period, net of | ( 36,448)     | 25,815             |      | 13,753            |
| tax  | (45,289)      | (13,102)           |      | 1,364             |
| Other comprehensive (loss) income  | (81,737)      | 12,713             |      | 15,117            |
| Comprehensive income   | \$<br>686,006 | \$<br>980,646      | \$   | 469,220           |

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#### FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED MARCH 31, 2009, 2008 AND 2007 (In thousands)

|  | Commo   | on stock  | Additional paid-in |              | Accumulated other omprehensive | Treasi  | ury stock    |
|--|---------|-----------|--------------------|--------------|--------------------------------|---------|--------------|
|  | Shares  | Amount    | capital            | earnings     | income (loss)                  | Shares  | Amount       |
| Balance, March 31, 2006  | 412,124 | \$ 41,212 | \$ 1,023,079       | \$ 4,203,253 | \$ 6,762                       | 90,784  | \$ 2,576,497 |
| Shares issued<br>upon exercise of<br>stock options<br>Treasury stock<br>acquired from<br>employees upon<br>exercise of stock | 8,571   | 857       | 212,043            |              |                                |         |              |
| options Purchase of  |         |           |                    |              |                                | 44      | 1,979        |
| treasury stock Tax benefit related to stock options  |         |           |                    |              |                                | 10,315  | 472,279      |
| exercised by employees   |         |           | 78,372             |              |                                |         |              |
| Stock-based<br>compensation<br>Other   |         |           | 40,770             |              |                                |         |              |
| comprehensive income Net income  |         |           |                    | 454,103      | 15,117                         |         |              |
| Balance, March 31, 2007  | 420,695 | 42,069    | 1,354,264          | 4,657,356    | 21,879                         | 101,143 | 3,050,755    |
| Adoption of new accounting standard Shares issued upon exercise of stock options and vesting of                              |         |           |                    | ( 13,796)    |                                |         |              |
| restricted stock<br>Purchase of  | 726     | 73        | 26,582             |              |                                | 0.071   | 256 227      |
| treasury stock   |         |           | 11,069             |              |                                | 8,871   | 356,327      |

| Tax benefit related to stock options exercised by employees Stock-based compensation Other comprehensive income Net income                             |         |           | 42,257       | 967,933      | 12,713      |         |              |
|--|---------|-----------|--------------|--------------|-------------|---------|--------------|
| Balance, March 31, 2008  | 421,421 | 42,142    | 1,434,172    | 5,611,493    | 34,592      | 110,014 | 3,407,082    |
| Shares issued upon exercise of stock options and vesting of restricted stock Treasury stock acquired from employees upon exercise of stock options and | 847     | 85        | 10,545       |              |             |         |              |
| vesting of restricted stock  |         |           |              |              |             | 482     | 11,782       |
| Purchase of<br>treasury stock<br>Tax benefit<br>related to stock<br>options  |         |           |              |              |             | 10,157  | 332,102      |
| exercised by employees   |         |           | 2,419        |              |             |         |              |
| Stock-based<br>compensation<br>Other<br>comprehensive<br>loss  |         |           | 44,103       |              | (81 727)    |         |              |
| Net income   |         |           |              | 767,743      | (81,737)    |         |              |
| Balance, March 31, 2009  | 422,268 | \$ 42,227 | \$ 1,491,239 | \$ 6,379,236 | \$ (47,145) | 120,653 | \$ 3,750,966 |

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

|                              | 2009                | YEARS ENDE<br>2008 | ED M | ARCH 31,<br>2007 |
|------------------------------|---------------------|--------------------|------|------------------|
| Cash flows from operating    |                     |                    |      |                  |
| activities:                  |                     |                    |      |                  |
| Net income                   | \$<br>767,743       | \$<br>967,933      | \$   | 454,103          |
| Adjustments to reconcile net |                     |                    |      |                  |
| income to net cash provided  |                     |                    |      |                  |
| by operating activities:     |                     |                    |      |                  |
| Depreciation                 | 43,266              | 47,101             |      | 45,444           |
| Amortization, impairments    |                     |                    |      |                  |
| and write-offs               | 53,241              | 44,646             |      | 55,699           |
| Stock-based compensation     |                     |                    |      |                  |
| expense                      | 44,103              | 42,257             |      | 40,770           |
| Deferred income tax benefit  |                     |                    |      |                  |
| and other non-cash tax items | (26,770)            | (21,477)           |      | ( 84,919)        |
| Foreign currency transaction |                     |                    |      |                  |
| gain                         | (2,095)             | (2,051)            |      | (779)            |
| Net change in operating      |                     |                    |      |                  |
| assets and liabilities:      |                     |                    |      |                  |
| Decrease (increase) in:      |                     |                    |      |                  |
| Accounts receivable, net     | (3,457)             | (63,332)           |      | (16,117)         |
| Inventories, net             | 31,611              | 9,025              |      | 201,556          |
| Other current assets         | (110,990)           | (6,408)            |      | (6,690)          |
| Other assets                 | 165                 | 7,811              |      | (8,225)          |
| Increase in:                 | / 10 5 <b>5 5</b> 0 | 50.40.5            |      |                  |
| Accounts payable             | (106,528)           | 69,106             |      | 13,703           |
| Accrued expenses             | 313,531             | 54,110             |      | 90,205           |
| Income tax liabilities       | 65,979              | 44,615             |      | 102,733          |
| Net cash provided by         |                     |                    |      |                  |
| operating activities         | 1,069,799           | 1,193,336          |      | 887,483          |
| Cash flows from investing    |                     |                    |      |                  |
| activities:                  |                     |                    |      |                  |
| Purchase of property, plant  |                     |                    |      |                  |
| and equipment                | (40,629)            | ( 34,888)          |      | (29,987)         |
| Purchase of marketable       |                     |                    |      |                  |
| securities                   | (2,236,142)         | (3,141,953)        |      | (2,559,653)      |
| Redemption of marketable     |                     |                    |      |                  |
| securities                   | 2,151,929           | 2,983,699          |      | 2,018,325        |
| Purchase of license          |                     |                    |      |                  |
| agreements, product rights   |                     |                    |      |                  |
| and other intangibles        | ( 25,000)           | (415,000)          |      |                  |
| Net cash used in investing   |                     |                    |      |                  |
| activities                   | ( 149,842)          | (608,142)          |      | (571,315)        |

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| Cash flows from financing activities: Net proceeds from common stock options exercised by employees under stock option plans Tax benefit realized from the | 10,630          | 26,655        | 210,920       |
|--|-----------------|---------------|---------------|
| exercise of stock options by   | 2 410           | 1 755         | 90.225        |
| employees  | 2,419           | 1,755         | 80,225        |
| Purchase of treasury stock   | ( 343,884)      | ( 356,327)    | ( 472,279)    |
| Net cash used in financing activities  | ( 330,835)      | ( 327,917)    | ( 181,134)    |
| Effect of exchange rate changes on cash  | ( 83,269)       | 12,112        | 14,050        |
| Increase in cash and cash equivalents Cash and cash equivalents,   | 505,853         | 269,389       | 149,084       |
| beginning of year  | 833,052         | 563,663       | 414,579       |
| Cash and cash equivalents,   |                 |               |               |
| end of year  | \$<br>1,338,905 | \$<br>833,052 | \$<br>563,663 |
| Supplemental disclosures of cash flow information: Cash paid during the year for:  |                 |               |               |
| Income taxes   | \$<br>266,401   | \$<br>226,022 | \$<br>135,555 |

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of significant accounting policies (In thousands, except for estimated useful lives which are stated in years):

Basis of consolidation: The consolidated financial statements include the accounts of Forest Laboratories, Inc. (or the Company) and its subsidiaries, all of which are wholly-owned. All significant intercompany accounts and transactions have been eliminated.

Estimates and assumptions: The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and of revenues and expenses during the reporting period. Estimates are made when accounting for sales allowances, returns, rebates and other pricing adjustments, depreciation, amortization, tax assets and liabilities and certain contingencies. The Company is subject to risks and uncertainties, which may include but are not limited to competition, federal or local legislation and regulations, litigation and overall changes in the healthcare environment that may cause actual results to vary from estimates. The Company reviews all significant estimates affecting the financial statements on a recurring basis and records the effect of any adjustments when necessary.

Reclassifications: Certain amounts as previously reported have been reclassified to conform to current year classifications.

Foreign currency translation: The statements of earnings of the Company's foreign subsidiaries are translated into U.S. dollars using average exchange rates. The net assets of the Company's foreign subsidiaries are translated into U.S. dollars using current exchange rates. The U.S. dollar effects that arise from translating the net assets of these subsidiaries at changing rates are recorded in the foreign currency translation adjustment account, which is included in Accumulated other comprehensive income.

Cash equivalents: Cash equivalents consist of short-term, highly liquid investments purchased with original maturities of three months or less and are readily convertible into cash at par value (cost).

Inventories: Inventories are stated at the lower of cost or market, with cost determined on the first-in, first-out basis.

Pre-launch inventories: The Company may scale-up and make commercial quantities of certain of its product candidates prior to the date it anticipates that such products will receive final FDA approval. The scale-up and commercial production of pre-launch inventories involves the risk that such products may not be approved for marketing by the FDA on a timely basis, or ever. This risk notwithstanding, the Company plans to continue to scale-up and build pre-launch inventories of certain products that have not yet received final governmental approval when the Company believes that such action is appropriate in relation to the commercial value of the product launch opportunity. As of fiscal years ended March 31, 2009 and 2008, the Company had no such pre-launch inventory quantities.

Marketable securities: Marketable securities, which are all accounted for as available-for-sale, are stated at fair value based on quoted market prices in accordance with Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities", and consist of high quality investments.

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Accounts receivable and credit policies: The carrying amount of accounts receivable is reduced by a valuation allowance that reflects Management's best estimate of the amounts that will not be collected. In addition to reviewing delinquent accounts receivable, Management considers many factors in estimating its general allowance, including historical data, experience, customer types, credit worthiness and economic trends. From time to time, Management may adjust its assumptions for anticipated changes in any of those or other factors expected to affect collectability.

Property, plant and equipment and depreciation: Property, plant and equipment are stated at cost. Depreciation is provided primarily by the straight-line method over the following estimated useful lives:

Years

Buildings and improvements Machinery,

equipment and 3-10

other

Leasehold improvements are depreciated over the lesser of the useful life of the assets or the lease term. Included in property, plant and equipment in fiscal 2009 is construction in progress of \$7,566 for facility expansions at various locations necessary to support the Company's current and future operations. Projects currently in-process or under evaluation are estimated to cost approximately \$8,300 to complete.

Goodwill: The Company has made acquisitions in the past that include goodwill. Goodwill is not amortized but is subject to an annual impairment test based on its estimated fair value.

Revenue recognition: Revenues are recorded in the period the merchandise is shipped. As is typical in the pharmaceutical industry, gross product sales are subject to a variety of deductions, primarily representing rebates and discounts to government agencies, wholesalers and managed care organizations. These deductions represent estimates of the related liabilities and, as such, judgment is required when estimating the impact of these sales deductions on gross sales for a reporting period. If estimates are not representative of actual future settlement, results could be materially affected. Provisions for estimated sales allowances, returns, rebates and other pricing adjustments are accrued at the time revenues are recognized as a direct reduction of such revenue.

The accruals are estimated based on available information, including third party data, regarding the portion of sales on which rebates and discounts can be earned, adjusted as appropriate for specific known events and the prevailing contractual discount rate. Provisions are reflected either as a direct reduction to accounts receivable or, to the extent that they are due to entities other than customers, as accrued expense. Adjustments to estimates are recorded when customer credits are issued or payments are made to third parties.

Deductions for chargebacks (primarily discounts to group purchasing organizations and federal government agencies) closely approximate actual as these deductions are settled generally within 2-3 weeks of incurring the liability.

Sales incentives are generally given in connection with a new product launch. These sales incentives are recorded as a reduction of revenues and are based on terms fixed at the time goods are shipped. New product launches may result in expected temporary increases in wholesaler inventories, which are closely monitored and historically have not resulted in increased product returns.

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Shipping and handling costs: Presently, the Company does not charge its customers for any freight costs. The amounts of such costs are included in selling, general and administrative expense and are not material.

Research and development: Expenditures for research and development, including licensing fees and milestone payments (or license payments) associated with development products that have not yet been approved by the FDA, are charged to expense as incurred. Once a product receives approval, subsequent license payments are recorded as an asset and classified as License agreements, product rights and other intangibles, net.

Savings and profit sharing plan: Substantially all non-bargaining unit employees of the Company's domestic subsidiaries may participate in the savings and profit sharing plan after becoming eligible (as defined). Profit sharing contributions are primarily at the discretion of the Company. The savings plan contributions include a matching contribution made by the Company. Savings and profit sharing contributions amounted to approximately \$34,200, \$32,100 and \$29,500 for fiscal years 2009, 2008 and 2007, respectively.

Earnings per share: Basic earnings per share includes no dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflect, in periods in which they have a dilutive effect, the effect of common shares issuable upon exercise of stock options and vesting of restricted stock. The weighted average number of diluted common shares outstanding is reduced by the treasury stock method which, in accordance with Statement of Financial Accounting Standards No. 123(R), "Share-Based Payment" (or SFAS 123R) takes into consideration the compensation cost attributed to future services not yet recognized.

Accumulated other comprehensive income: Other comprehensive income (loss) refers to revenues, expenses, gains and losses that under GAAP are excluded from net income as these amounts are recorded directly as an adjustment to stockholders' equity. Accumulated other comprehensive income is comprised of the cumulative effects of foreign currency translation and unrealized gains (losses) on securities which amounted to approximately \$11,332 and (\$58,477) at March 31, 2009 and \$47,780 and (\$13,188) at March 31, 2008, respectively.

Income taxes: The Company accounts for income taxes using the liability method. Under the liability method, deferred income taxes are provided on the differences in bases of assets and liabilities between financial reporting and tax returns using enacted tax rates.

Effective April 1, 2007, the Company adopted the provisions of Financial Accounting Standards Board (or FASB) Interpretation No. 48 (or FIN 48), "Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109." Pursuant to FIN 48, the Company must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate resolution. See Note 15 for further discussion of the impact of adopting FIN 48.

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Long-lived assets: Long-lived assets, such as intangible assets, property and equipment and certain sundry assets, are evaluated for impairment periodically or when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable through the estimated undiscounted future cash flows from the use of these assets. When any such impairment exists, the related assets will be written down to fair value.

Fair value of financial instruments: The carrying amounts of cash, accounts receivable, accounts payable, accrued expenses and income taxes payable are reasonable estimates of their fair value because of the maturity of these items.

Stock-based compensation: The Board of Directors awards stock options and restricted stock to employees and non-employee directors. The fair value for stock options is calculated using the Black-Scholes valuation model and restricted stock is accounted for at fair value based upon the average high and low stock price on the date of grant. These compensation costs are amortized on an even basis (net of estimated forfeitures) over the requisite service period. The Company has never granted options below market price on the date of grant.

In fiscal 2007, the Company elected to adopt the modified prospective application method provided by SFAS 123R, and accordingly, compensation expense of \$44,103 (\$35,583 net of tax), \$42,257 (\$35,423 net of tax) and \$40,770 (\$34,229 net of tax) was recorded to cost of sales, selling, general and administrative and research and development for the fiscal years ended March 31, 2009, 2008 and 2007, respectively. Total compensation cost related to non-vested stock based awards not yet recognized as of March 31, 2009 was \$98,644 pre-tax and the weighted-average period over which the cost is expected to be recognized is approximately 2.8 years.

The following weighted-average assumptions were used in determining the fair values of stock options using the Black-Scholes model:

| Years ended   |        |        |        |
|---------------|--------|--------|--------|
| March 31,     | 2009   | 2008   | 2007   |
| Expected      |        |        |        |
| dividend      |        |        |        |
| yield         | 0%     | 0%     | 0%     |
| Expected      |        |        |        |
| stock price   |        |        |        |
| volatility    | 34.17% | 31.15% | 29.63% |
| Risk-free     |        |        |        |
| interest rate | 2.8%   | 4.2%   | 4.8%   |
| Expected life |        |        |        |
| of options    |        |        |        |
| (years)       | 6      | 6      | 5      |
|               |        |        |        |

The Company has never declared a cash dividend. The expected stock price volatility is based on implied volatilities from traded options on the Company's stock as well as historical volatility. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant in conjunction with considering the expected life of options. The expected life is based on vesting and represents the period of time that granted options are expected to be outstanding.

Recent accounting standards: In November 2008, the Securities and Exchange Commission (SEC) released a proposed roadmap regarding the potential use by U.S. issuers of financial statements prepared in accordance with International Financial Reporting Standards (IFRS). IFRS is a comprehensive series of accounting standards published by the International Accounting Standards Board. Under the proposed roadmap, the Company may be required to prepare financial statements in accordance with IFRS as early as fiscal 2015. The SEC will make a determination in 2011 regarding the mandatory adoption of IFRS. The Company is currently assessing the impact that

this potential change would have on its consolidated financial statements.

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In April 2008, the FASB issued FASB Staff Position (FSP) No. 142-3, "Determination of the Useful Life of Intangible Assets" (or FSP 142-3). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." FSP 142-3 is effective as of the beginning of fiscal 2010. The requirement for determining useful lives must be applied prospectively to intangible assets acquired after the effective date and the disclosure requirements must be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date. The Company is currently evaluating the impact of adopting FSP 142-3.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities - An Amendment of FASB Statement No. 133" (or SFAS 161). SFAS 161 became effective on January 1, 2009. This statement revises the requirements for the disclosure of derivative instruments and hedging activities that include the reasons a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS 133 and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. The implementation of SFAS 161 was not material to the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" (or SFAS 141(R)) which is a revision of SFAS 141. SFAS 141(R) requires an acquirer in a business combination to measure all assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at their fair values on the date of acquisition with limited exceptions. This Statement also requires the acquirer in a business combination achieved in stages to recognize the identifiable assets and liabilities, as well as the noncontrolling interest in the acquiree, at the full amounts of their fair values. SFAS 141(R) will further require that acquired in-process research and development (or IPR&D) as of the acquisition date is to be capitalized at fair value. Assets acquired and liabilities assumed arising from contingencies at the acquisition date are to be measured at their fair value and acquisition costs generally will be expensed as incurred. This statement is effective for business combinations for which the acquisition date is on or after April 1, 2009. This Statement will affect the Company's accounting for any future acquisitions.

In December 2007, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on Issue No. 07-1, "Accounting for Collaborative Arrangements" (or EITF 07-1). This Issue defines a collaborative arrangement, establishes reporting requirements and clarifies the manner in which revenues, costs and sharing payments between parties and with third parties be presented in the consolidated statements of income. This Issue is effective as of the beginning of fiscal 2010. The Company is currently evaluating the impact of adopting EITF 07-1.

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In June 2007, the FASB ratified the consensus reached by the EITF on Issue No. 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services Received for Use in Future Research and Development Activities" (or EITF 07-3). Nonrefundable advance payments for goods or services that will be used or rendered for future research and development activities should be deferred and capitalized. Such amounts should be recognized as an expense when the related goods are delivered or services are performed, or when the goods or services are no longer expected to be provided. The Company's adoption of EITF 07-3 in fiscal 2009 did not have a material effect on the Company's consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157 (or SFAS 157), "Fair Value Measurements" which the Company adopted as of the beginning of fiscal 2009. This pronouncement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The implementation of SFAS 157 was not material to the Company's consolidated financial statements.

In February 2008, the FASB issued FSP FAS 157-2 which delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). This FSP partially defers the effective date of SFAS 157 to the beginning of fiscal 2010, and interim periods within those fiscal years for items within the scope of this FSP. The Company is currently evaluating the impact of adopting FSP FAS 157-2 and does not anticipate a material effect.

In October 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active." FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The Company's adoption of FSP 157-3 did not have a material effect on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159 (or SFAS 159), "The Fair Value Option for Financial Assets and Financial Liabilities" which permits an entity to measure certain financial assets and financial liabilities at fair value. The purpose of SFAS 159 is to improve financial reporting by allowing entities to mitigate volatility in reported earnings caused by the measurement of related assets and liabilities using different attributes, without having to apply complex hedge accounting provisions. Under SFAS 159, entities that elect the fair value option (by instrument) will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option election is irrevocable, unless a new election date occurs. SFAS 159 establishes presentation and disclosure requirements to help financial statement users understand the effect of the entity's election on its earnings, but does not eliminate disclosure requirements of other accounting standards. Assets and liabilities that are measured at fair value must be displayed on the face of the balance sheet. SFAS 159 became effective as of the beginning of fiscal 2009. The Company chose not to elect the fair value option for its financial instruments other than those already measured at fair value in accordance with SFAS 157. As a result, the adoption of this Statement did not have an impact on the Company's consolidated financial statements.

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In June 2008, the FASB issued FASB Staff Position EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" (or FSP EITF 03-6-1). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting, and therefore need to be included in the computation of earnings per share under the two-class method as described in SFAS No. 128, "Earnings per Share." Under the guidance in FSP EITF 03-6-1, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and need to be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective as of the beginning of fiscal 2010. The Company is currently evaluating the impact of adopting FSP EITF 03-6-1.

#### 2. Net income per share (In thousands):

A reconciliation of shares used in calculating basic and diluted net income per share follows:

Years ended March

31, 2009 2008 2007 Basic 303,609 314,660 318,539

Effect of assumed conversion of employee stock options and

restricted stock 791 1,473 4,242 Diluted 304,400 316,133 322,781

Options to purchase approximately 16,571, 12,312 and 6,000 shares of common stock at exercise prices ranging from \$20.55 to \$76.66 per share were outstanding during a portion of fiscal years 2009, 2008 and 2007, respectively, but were not included in the computation of diluted earnings per share because they were anti-dilutive. These options expire through 2019.

#### 3. Business operations (In thousands):

The Company and its principal operating subsidiaries, which are located in the United States, Ireland and the United Kingdom, manufacture and market ethical pharmaceutical products and other healthcare products. The Company operates in only one segment. Sales are made primarily in the United States and European markets. The net sales and long-lived assets for the years ended March 31, 2009, 2008 and 2007, are from the Company's or one of its subsidiaries' country of origin, as follows:

|         | 200          | )9         | 200          | )8         | 2007         |            |  |
|---------|--------------|------------|--------------|------------|--------------|------------|--|
|         |              | Long-lived |              | Long-lived |              | Long-lived |  |
|         | Net sales    | assets     | Net sales    | assets     | Net sales    | assets     |  |
| United  |              |            |              |            |              |            |  |
| States  | \$ 3,567,989 | \$ 333,345 | \$ 3,433,233 | \$ 371,442 | \$ 3,121,091 | \$ 410,211 |  |
| Ireland | 19,926       | 520,548    | 17,729       | 513,559    | 13,680       | 121,610    |  |
| United  |              |            |              |            |              |            |  |
| Kingdom | 48,140       | 6,410      | 50,840       | 9,459      | 48,553       | 10,761     |  |
|         | \$ 3,636,055 | \$ 860,303 | \$ 3,501,802 | \$ 894,460 | \$ 3,183,324 | \$ 542,582 |  |

Net sales exclude sales between the Company and its subsidiaries.

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Net sales by therapeutic class are as follows:

| Years ended March |                    |              |           |
|-------------------|--------------------|--------------|-----------|
| 31,               | 2009               | 2008         | 2007      |
| Central nervous   |                    |              |           |
| system (CNS)      | \$<br>3,268,561 \$ | 3,137,878 \$ | 2,794,685 |
| Cardiovascular    | 94,359             | 35,616       | 50,199    |
| Other             | 273,135            | 328,308      | 338,440   |
|                   | \$<br>3,636,055 \$ | 3,501,802 \$ | 3,183,324 |

The Company's CNS franchise consisting of Lexapro®, Celexa® and Namenda® accounted for 90% of the Company's net sales for the years ended March 31, 2009 and 2008 and 88% for 2007.

The following illustrates net sales to the Company's principal customers:

|              | 2009 | 2008 | 2007 |
|--------------|------|------|------|
| McKesson     |      |      |      |
| Drug         |      |      |      |
| Company      | 37%  | 38%  | 37%  |
| Cardinal     |      |      |      |
| Health, Inc. | 33%  | 30%  | 27%  |
| AmeriSource  |      |      |      |
| Bergen       |      |      |      |
| Corporation  | 19%  | 15%  | 13%  |

#### 4. Accounts receivable (In thousands):

Accounts receivable, net, consists of the following:

| March 31, | 2009             | 2008    |
|-----------|------------------|---------|
| Trade     | \$<br>351,697 \$ | 377,779 |
| Other     | 97,747           | 68,208  |
|           | \$<br>449,444 \$ | 445,987 |

#### 5. Inventories (In thousands):

Inventories, net of reserves for obsolescence, consist of the following:

| March 31,       | 2009             | 2008    |
|-----------------|------------------|---------|
| Raw materials   | \$<br>126,292 \$ | 234,288 |
| Work in process | 982              | 1,360   |
| Finished goods  | 266,253          | 189,490 |
|                 | \$<br>393,527 \$ | 425,138 |

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#### 6. Acquisitions (In thousands):

On January 10, 2007, the Company acquired Cerexa, Inc. (or Cerexa), a biopharmaceutical company based in Oakland, California for approximately \$494,000 in a merger pursuant to which Cerexa became a wholly-owned subsidiary of the Company. The Company acquired worldwide development and marketing rights (excluding Japan) to ceftaroline acetate (or ceftaroline), a next generation, broad-spectrum, hospital-based injectable cephalosporin antibiotic. The acquisition of Cerexa also included a second development-stage hospital-based antibiotic, ME1036, which had shown activity against both aerobic and anaerobic gram-positive and gram-negative bacteria in preclinical studies. The Company has discontinued development of the ME1036 compound. The rights to ceftaroline and ME1036 are in-licensed by Cerexa on an exclusive basis from Takeda Pharmaceutical Company and Meiji Seika Kaisha, Ltd., respectively. The Company will be obligated to pay an additional \$100,000 in the event that annual United States sales of ceftaroline exceed \$500,000 during the five year period following product launch. The acquisition was accounted for under the purchase method of accounting and accordingly, Cerexa's results of operations are included in the accompanying consolidated financial statements from the acquisition date.

Of the \$494,000 purchase price, \$476,000 was assigned as in-process research and development (or IPR&D). Substantially all of this charge represented the value assigned to ceftaroline, which had completed a Phase II clinical trial program in patients with complicated skin and skin structure infections (or cSSSI). Ceftaroline is being developed initially for the cSSSI indication and the treatment of community acquired pneumonia (or CAP). Phase III studies of ceftaroline for cSSSI began in February 2007. ME1036 was still in preclinical development at the acquisition date. These compounds had not yet achieved regulatory approval for marketing and consequently, the IPR&D was taken as a charge against income during the fourth quarter of fiscal 2007. This charge was not deductible for tax purposes.

In order to determine the estimated fair value of IPR&D, the "income method" was utilized. This method applies a probability weighting to the estimated future net cash flows that are derived from projected sales revenues and estimated costs. These projections are based on factors such as relevant market size, patent protection, historical pricing of similar products and expected industry trends. The estimated future net cash flows were then discounted to the present value using a discount rate of 16%. This analysis was performed for each compound independently.

For purposes of applying the income method, the projected launch dates following FDA approval were estimated for ceftaroline and ME1036, at which times the Company would expect the resulting products to generate cash flows. The cost to complete these development programs will depend on whether these programs are brought to their final stages of development and are ultimately submitted to the FDA for approval. All internal and external research and development expenses are expensed as incurred. All of the development programs are subject to the normal risks and uncertainties associated with demonstrating the safety and efficacy required to obtain FDA or other regulatory approvals.

In June 2008, the Company reported positive results from two globally conducted, multi-center Phase III studies of ceftaroline for cSSSI. Two Phase III studies for CAP are ongoing and results of those studies are expected by the second quarter of calendar 2009. The data from these two indications, if supportive, will serve as the planned submission package to the FDA for initial marketing approval, anticipated to be filed around the end of calendar 2009.

#### 7. Fair value measurements (In thousands):

In the first quarter of fiscal 2009, the Company adopted SFAS 157, "Fair Value Measurements." This pronouncement defines fair value, establishes a framework for measuring fair value under GAAP and requires expanded disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements, but rather generally applies to other accounting pronouncements that require or permit fair value measurements. SFAS 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. SFAS 157 discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost). These valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. SFAS 157 utilizes a fair value hierarchy that prioritizes inputs to fair value measurement techniques into three broad levels. The following is a brief description of those three levels:

- Level 1: Observable inputs such as quoted prices for identical assets or liabilities in active markets.
- Level 2: Observable inputs other than quoted prices that are directly or indirectly observable for the asset or liability, including quoted prices for similar assets or liabilities in active markets; quoted prices for similar or identical assets or liabilities in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3: Unobservable inputs that reflect the reporting entity's own assumptions.

The Company's financial assets adjusted to fair value at March 31, 2009 are its commercial paper investments included in cash and cash equivalents, money market accounts, municipal bonds and notes, variable rate demand notes, floating rate notes and auction rate securities (or ARS). These assets are subject to the measurement and disclosure requirements of SFAS 157. The Company adjusts the value of these instruments to fair value each reporting period. No adjustment to retained earnings resulted from the adoption of SFAS 157.

The following table presents the level within the fair value hierarchy at which the Company's financial assets are carried at fair value and measured on a recurring basis:

| Description                                     | - • | air value at<br>March 31,<br>2009 | <br>Quoted<br>prices in<br>active<br>narkets for<br>identical<br>assets<br>(Level 1) | ol | gnificant<br>other<br>oservable<br>market<br>inputs<br>Level 2) | Unobservable<br>market<br>inputs<br>(Level 3) |
|---|-----|-----------------------------------|--|----|---|---|
| Money market<br>accounts<br>Municipal bonds and | \$  | 1,144,662                         | \$<br>1,144,662  |    |   |   |
| notes<br>Commercial paper                       |     | 218,246<br>969,446<br>158,309     | 411,530  | \$ | 218,246<br>557,916<br>158,309                                   |   |

Variable rate demand

notes

Floating rate notes 367,747 367,747

Auction rate securities 36,839 \$ 36,839

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As of March 31, 2009, the Company has determined the value of the ARS portfolio based upon a discounted cash flow model. The assumptions used in the valuation model include estimates for interest rates, timing and the amount of cash flows and expected holding periods for the ARS. As a result of this analysis, for the year ended March 31, 2009, the Company recorded a temporary impairment loss of \$1,906 relating to the ARS portfolio. The following table presents a reconciliation of the Level 3 investments measured at fair value on a recurring basis using unobservable inputs:

Year Ended March 31, 2009

Balance at March 31, 2008 \$

Transfers to

Level 3 38,795 Sales (50)

Gains and losses reported in Accumulated other

comprehensive

income (1,906)

Balance at

March 31, 2009 \$ 36,839

There were no purchases or material realized gains or losses within the Level 3 ARS during the year ended March 31, 2009.

Money market accounts are included in cash and cash equivalents on the accompanying balance sheets and are classified as Level 1 assets. Certain commercial paper investments are also classified as Level 1 assets because they consist of publicly traded securities which are priced and actively traded on a daily basis.

Certain of the Company's commercial paper and all of the Company's variable rate demand notes, municipal bonds and notes and floating rate notes are based on Level 2 inputs in the SFAS 157 fair value hierarchy.

The Company holds investments in ARS amounting to \$36,839 (with underlying maturities from 22.8 to 33.2 years) of which \$23,500 are collateralized by student loans. Substantially all such collateral in the aggregate is guaranteed by the U.S. government under the Federal Family Education Loan Program. The balance of the ARS investments of \$13,339 are issued by local municipal governments. Liquidity for these securities was normally dependent on an auction process that resets the applicable interest rate at pre-determined intervals, ranging from 7 to 35 days. Beginning in February 2008, the auctions for the ARS held by the Company and others were unsuccessful, requiring the Company to continue to hold them beyond their typical auction reset dates. Auctions fail when there is insufficient demand. However, this does not represent a default by the issuer of the security. Upon an auction's failure, the interest rates reset based on a formula contained in the security. The rate is generally equal to or higher than the current market rate for similar securities. The securities will continue to accrue interest and be auctioned until one of the following occurs: the auction succeeds; the issuer calls the securities; or the securities mature.

The Company classifies the ARS as non-current assets held for sale under the heading "Marketable securities" in the Company's balance sheets at fair value. During the year ended March 31, 2009, the Company changed the classification of the ARS portfolio from Level 2 to Level 3 within the fair value hierarchy due to the lack of

observable inputs and continued absence of trading activity.

## 8. Marketable securities (In thousands):

Available-for-sale debt securities consist of the following:

|   | Estimated<br>fair value                                 | March 31, 2009 Gains in accumulated other comprehensive income | Losses in accumulated other comprehensive income |
|---|---|--|--|
| Current: Variable rate demand notes Municipal bonds and notes Commercial paper Floating rate notes Total current securities | \$ 158,309<br>145,845<br>856,349<br>81,514<br>1,242,017 | \$ 1,269<br>3,156<br>4,425                                     | \$ (1,287)<br>(1,287)                            |
| Noncurrent: Municipal bonds and notes Commercial paper Auction rate notes Floating rate notes Total noncurrent securities   | 72,401<br>54,320<br>36,839<br>286,233<br>449,793        | 609<br>609   | ( 463)<br>( 68,503)<br>( 68,966)                 |
| Total<br>available-for-sale<br>debt securities  | \$ 1,691,810  | \$ 5,034   | \$ (70,253)                                      |
|   | Estimated<br>fair value                                 | March 31, 2008 Gains in accumulated other comprehensive income | Losses in accumulated other comprehensive income |
| Current:<br>Variable rate<br>demand notes<br>Municipal bonds<br>and notes<br>Commercial paper<br>Floating rate notes        | \$ 307,045<br>59,144<br>684,506<br>22,422<br>1,073,117  | \$ 10<br>309<br>3,393<br>3,712                                 | \$ (506)<br>(506)                                |

# Total current securities

| Noncurrent:         |                 |             |                |
|---------------------|-----------------|-------------|----------------|
| Municipal bonds     |                 |             |                |
| and notes           | 70,009          | 798         |                |
| Auction rate notes  | 55,340          |             |                |
| Floating rate notes | 409,131         |             | (18,297)       |
| Total noncurrent    |                 |             |                |
| securities          | 534,480         | 798         | (18,297)       |
|                     |                 |             |                |
| Total               |                 |             |                |
| available-for-sale  |                 |             |                |
| debt securities     | \$<br>1,607,597 | \$<br>4,510 | \$<br>(18,803) |
|                     |                 |             |                |

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Proceeds from the sales of available-for-sale debt securities were \$2,151,929 and \$2,983,699 during fiscal years 2009 and 2008, respectively. Gross realized gains on those sales during fiscal years 2009 and 2008 were \$20,077 and \$22,318, respectively. For purposes of determining gross realized gains and losses, the cost of securities is based on average cost. Net unrealized holding losses on available-for-sale debt securities in the amount of \$65,219 and \$14,293 for the years ended March 31, 2009 and March 31, 2008, respectively, have been included in Stockholders' equity: Accumulated other comprehensive income.

Contractual maturities of available-for-sale debt securities at March 31, 2009, are as follows:

|        | Estimated    |
|--------|--------------|
|        | fair value   |
| Within |              |
| one    |              |
| year   | \$ 1,242,017 |
| 1-5    |              |
| years  | 360,327      |
| 5-10   |              |
| years  | 44,007       |
| After  |              |
| 10     |              |
| years  | 45,459       |
|        | \$ 1,691,810 |

Actual maturities may differ from contractual maturities because some borrowers have the right to call or prepay obligations with or without call penalties.

The Company currently invests funds in variable rate demand notes that have major bank liquidity agreements, municipal bonds and notes, commercial paper including money market instruments, auction rate securities and floating rate notes. Certain securities are subject to a hard-put option(s) where the principal amount is contractually assured by the issuer and any resistance to the exercise of these options would be deemed as a default by the issuer. Such a potential default would be reflected in the issuer's respective credit rating, for which the Company maintains investment grade requirements pursuant to its corporate investment guidelines. While the Company believes its investments that have net unrealized losses are temporary, further declines in the value of these investments may be deemed other-than-temporary if the credit and capital markets were to continue to deteriorate in future periods. The Company has the ability and intends to hold its investments until a recovery of fair value, which may be at maturity. Therefore, the Company does not consider these investments to be other-than-temporarily impaired and will continue to monitor global market conditions to minimize the uncertainty of impairments in future periods.

9. Intangible assets and license agreements (In thousands, except amortization periods which are stated in years):

License agreements, product rights and other intangibles consist of the following:

|              | March    | 31, 2009     | March    | 31, 2008     |
|--------------|----------|--------------|----------|--------------|
| Weighted     |          |              |          |              |
| average      | Gross    |              | Gross    |              |
| amortization | carrying | Accumulated  | carrying | Accumulated  |
| period       | amount   | amortization | amount   | amortization |

Amortized intangible assets:

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| License            |       |           |               |               |               |
|--------------------|-------|-----------|---------------|---------------|---------------|
| agreements         | 12 \$ | 5 196,300 | \$<br>110,643 | \$<br>191,300 | \$<br>95,374  |
| Product rights     | 11    | 68,206    | 35,394        | 71,350        | 29,963        |
| Buy-out of royalty |       |           |               |               |               |
| agreements         | 11    | 465,061   | 91,274        | 465,061       | 82,768        |
| Trade names        | 20    | 34,190    | 28,573        | 34,190        | 26,076        |
| Non-compete        |       |           |               |               |               |
| agreements         | 13    | 16,000    | 16,000        | 16,000        | 16,000        |
| Other              | 1     | 3,921     | 3,897         | 3,921         | 3,854         |
| Total              | 11 \$ | 783,678   | \$<br>285,781 | \$<br>781,822 | \$<br>254,035 |
|                    |       |           |               |               |               |

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Amortization of license agreements, product rights and other intangibles was charged to selling, general and administrative expense for fiscal years ended March 2009, 2008 and 2007 and amounted to approximately \$53,241, \$44,646 and \$54,736, respectively. Future annual amortization expense expected is as follows:

| Years  |               |
|--------|---------------|
| ending |               |
| March  |               |
| 31,    |               |
| 2010   | \$<br>30,675  |
| 2011   | 22,397        |
| 2012   | 38,186        |
| 2013   | 42,020        |
| 2014   | 42,303        |
|        | \$<br>175,581 |

In January 2009, the Company received marketing approval for Savella<sup>™</sup>, its selective serotonin and norepinephrine dual reuptake inhibitor for the management of fibromyalgia. Upon approval, the Company paid Cypress Bioscience, Inc., its licensor for the product, \$25,000. This milestone payment is currently being amortized using the straight-line method over the useful life of the product and is being recorded to selling, general and administrative expense.

In fiscal 2009, the Company entered into two license agreements: the first was with Phenomix Corporation to co-develop and co-promote dutogliptin, a proprietary orally administered, small molecule dipeptidyl-peptidase-4 (DPP-4) inhibitor that is being developed for Type II diabetes. The second was with Pierre Fabre Medicament to develop and commercialize F2695, a propriety selective norepinephrine and serotonin reuptake inhibitor that is being developed for the treatment of depression and other central nervous system disorders. Pursuant to each of these agreements, the Company paid an upfront license fee of \$75,000 to each partner. These fees were recorded to research and development expense since these products are in the early stages of development.

In fiscal 2008, the Company made a milestone payment of \$20,000 to Daiichi Sankyo (or Sankyo) for the co-promotion rights to Azor®. In May 2008 the Company and Sankyo terminated this co-promotion agreement for Azor, effective July 1, 2008. As a result of terminating the agreement, the Company recorded a one-time charge of approximately \$44,100 to selling, general and administrative expense which was comprised of a termination fee of approximately \$26,600 and \$17,500 related to the unamortized portion of the initial upfront payment.

In December 2007, the Company received marketing approval from the FDA for Bystolic®, its beta-blocker for the treatment of hypertension. Upon approval, the Company paid Mylan Inc. (or Mylan), its licensor for the product, \$25,000. This milestone payment is currently being amortized using the straight-line method over the useful life of the product and is being recorded to selling, general and administrative expense. In February 2008, the Company and Mylan amended their agreement which terminated Mylan's further commercial rights for Bystolic and reduced the Company's future payment obligations to Mylan. Pursuant to the amendment, the Company paid Mylan \$370,000 and remains obligated to pay Mylan its original contractual royalties for a period of three years after which the royalty rate will be reduced. The payment will be amortized over its useful life, beginning in the fourth quarter of fiscal 2011 through patent expiry in fiscal 2022. Amortization will be recorded in proportion to revenues, based on forecasted sales reconciled periodically. This amount was recorded to Buy-out of royalty agreements.

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In fiscal 2008, the Company entered into two license agreements: the first was with Ironwood Pharmaceuticals, Inc. (or Ironwood) for their first-in-class compound linaclotide, currently being developed for the treatment of constipation predominant irritable bowel syndrome and chronic constipation. The second was with Novexel, S.A. (or Novexel) for the development of Novexel's novel intravenous beta-lactamase inhibitor, NXL104 in combination with the Company's ceftaroline. Pursuant to these agreements, the Company paid upfront license fees of \$70,000 to Ironwood and \$110,000 to Novexel. These upfront payments were recorded to research and development expense since these products are in the early stages of development.

Also in fiscal 2008, the Company determined that certain license agreements and product rights were impaired due to a significant reduction in sales of those products because of heightened competition which amounted to \$5,080. All impairments were included in amortization expense.

#### 10. Accrued expenses (In thousands):

Accrued expenses consist of the following:

| March 31,          | 2009          | 2008          |
|--------------------|---------------|---------------|
| Managed care and   |               |               |
| Medicaid rebates   | \$<br>213,384 | \$<br>173,705 |
| Employee           |               |               |
| compensation and   |               |               |
| other benefits     | 101,041       | 111,129       |
| Clinical research  |               |               |
| and development    |               |               |
| costs              | 51,085        | 65,608        |
| Reserve for        |               |               |
| USAO               |               |               |
| investigation (see |               |               |
| Note 14)           | 170,000       |               |
| Other              | 165,126       | 36,663        |
|                    | \$<br>700,636 | \$<br>387,105 |

#### 11. Debt facility (In thousands):

On December 7, 2007, the Company established a \$500,000 revolving credit facility for the purpose of providing additional financial liquidity for the financing of business development and corporate strategic initiatives. The facility can be increased up to \$750,000 based upon agreement with the participating lenders and expires on December 7, 2012. As of May 28, 2009, the Company has not drawn any funds from the available credit. The utilization of the revolving credit facility is subject to the adherence to certain financial covenants such as leverage and interest coverage ratios.

#### 12. Commitments (In thousands):

Leases: The Company leases manufacturing, office and warehouse facilities, equipment and automobiles under operating leases expiring through fiscal 2018. Rent expense approximated \$35,857, \$34,630 and \$33,149 for fiscal years ended March 31, 2009, 2008 and 2007, respectively. Future minimum rental payments under noncancellable leases are as follows:

Years ending

| March 31,  |               |  |  |  |
|------------|---------------|--|--|--|
| 2010       | \$<br>35,438  |  |  |  |
| 2011       | 28,605        |  |  |  |
| 2012       | 19,162        |  |  |  |
| 2013       | 13,310        |  |  |  |
| 2014       | 12,249        |  |  |  |
| Thereafter | 36,469        |  |  |  |
|            | \$<br>145,233 |  |  |  |
|            |               |  |  |  |

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Royalty agreements: The Company has royalty agreements on certain of its licensed products. Royalties are paid based on a percentage of sales, as defined. For fiscal years ended March 31, 2009, 2008 and 2007, royalty expense amounted to \$616, \$1,071 and \$4,742, respectively.

License agreements: The Company has entered into several license and collaboration agreements for products currently under development. Pursuant to these agreements, the Company may be obligated in future periods to make additional milestone payments totaling approximately \$966,000. These milestone payments become due and are payable only upon the achievement of certain research and development (approximately \$460,000) and regulatory approval (approximately \$506,000) milestones. The specific timing of such milestones cannot be predicted and depend upon future clinical developments as well as regulatory agency actions which cannot be predicted with certainty (including actions which may never occur). Further, under the terms of certain licensing agreements, the Company may be obligated to pay commercial milestones contingent upon the achievement of specific sales levels. Due to the long-range nature of such commercial milestone amounts, they are neither probable at this time nor predictable.

Inventory purchase commitments: The Company has inventory purchase commitments of \$112,256 as of March 31, 2009.

# 13. Stockholders' equity (In thousands, except per share data):

In August 2007, the stockholders of the Company voted to adopt the 2007 Equity Incentive Plan (or the 2007 Plan) which replaces and supersedes all prior stock option plans. Under the 2007 Plan, 13,950 shares were authorized to be issued to employees of the Company and its subsidiaries at prices not less than the fair market value of the common stock at the date of grant. The 2007 Plan provides for the granting of incentive and nonqualified stock options, restricted stock, stock appreciation rights and stock equivalent units. These awards generally vest in three to five years. Stock option grants may be exercisable for up to ten years from the date of issuance.

The following table summarizes information about stock options outstanding at March 31, 2009:

|                          |                  | Op     | Options outstandin |          |             | Options | exerci | sable    |
|--------------------------|------------------|--------|--------------------|----------|-------------|---------|--------|----------|
|                          |                  |        | Weighted           |          |             |         |        |          |
|                          |                  |        | average            |          |             |         |        |          |
|                          |                  |        | remaining          |          |             |         |        |          |
|                          |                  |        | contractual        | W        | eighted     |         | W      | eighted  |
|                          |                  |        | life               | ;        | average     |         |        | average  |
| Range of exercise Number |                  | Number | (in                | exercise |             | Number  | 6      | exercise |
| prices outstanding       |                  | years) |                    | price    | exercisable |         | price  |          |
| \$                       | 12.29 to \$30.00 | 3,283  | 6.2                | \$       | 19.86       | 1,288   | \$     | 13.35    |
|                          | 30.01 to 50.00   | 12,564 | 4.2                |          | 39.74       | 7,448   |        | 39.55    |
|                          | 50.01 to 76.66   | 3,006  | 4.0                |          | 54.18       | 1,739   |        | 55.99    |
|                          |                  | 18,853 | 4.5                |          | 38.58       | 10,475  |        | 39.05    |

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Transactions under the stock option plan are summarized as follows:

|  |           |                  | Weighted average     |                     |
|--|-----------|------------------|----------------------|---------------------|
|  |           | Weighted         | remaining            | A                   |
|  |           | average exercise | contractual life (in | Aggregate intrinsic |
|  | Shares    | price            | years)               | value               |
| Stock options:   | Silares   | price            | ycars)               | varuc               |
| -  |           |                  |                      |                     |
| Outstanding at March 31, 2006  |           |                  |                      |                     |
| (at \$4.55 to \$76.66 per share)   | 24,065 \$ | 33.98            |                      |                     |
| Granted (at \$38.94 to \$51.54 per   | 2.050     | 40.25            |                      |                     |
| share)   | 3,859     | 49.35            |                      |                     |
| Exercised (at \$4.55 to \$53.23 per share)   | (8,568)   | 24.84            |                      |                     |
| Forfeited  | (1,132)   | 38.90            |                      |                     |
| Toffelled  | (1,132)   | 30.70            |                      |                     |
| Outstanding at March 31, 2007  |           |                  |                      |                     |
| (at \$5.64 to \$76.66 per share)   | 18,224    | 40.91            |                      |                     |
| Granted (at \$37.26 to \$51.96 per   |           |                  |                      |                     |
| share)   | 3,248     | 38.68            |                      |                     |
| Exercised (at \$5.64 to \$53.23 per  | (52.1)    | 26.60            |                      |                     |
| share)   | (734)     | 36.68            |                      |                     |
| Forfeited  | (1,444)   | 44.62            |                      |                     |
| Outstanding at March 31, 2008  |           |                  |                      |                     |
| (at \$9.77 to \$76.66 per share)   | 19,294    | 40.38            |                      |                     |
| Granted (at \$20.55 to \$38.33 per   |           |                  |                      |                     |
| share)   | 2,989     | 28.62            |                      |                     |
| Exercised (at \$9.77 to \$38.94 per  |           |                  |                      |                     |
| share)   | (715)     | 14.88            |                      |                     |
| Forfeited  | (2,715)   | 46.13            |                      |                     |
| Outstanding at March 31, 2009  |           |                  |                      |                     |
| (at \$12.29 to \$76.66 per share)  | 18,853 \$ | 38.58            | 4.5                  | \$ 11               |
| ( real factors of the second o | -,        |                  |                      |                     |
| Exercisable at March 31, 2009  | 10,475 \$ | 39.05            | 2.8                  | \$ 11               |
|  |           | Weighted         |                      |                     |
|  | av        | erage grant      |                      |                     |
|  | u ,       | date fair        |                      |                     |
|  | Shares    | value            |                      |                     |
| Restricted stock:  |           |                  |                      |                     |
| Outstanding at March 31, 2007  |           |                  |                      |                     |
| Granted  | 453 \$    | 37.33            |                      |                     |
| Vested   | (2)       | 39.88            |                      |                     |
| Outstanding at March 31, 2008  | 451       | 37.32            |                      |                     |
| Granted  | 1,086     | 25.44            |                      |                     |
| Granicu  | 1,000     | 4J.44            |                      |                     |

| Vested                        | (133)    | 37.31 |
|-------------------------------|----------|-------|
| Forfeited                     | (44)     | 36.33 |
| Outstanding at March 31, 2009 | 1,360 \$ | 27.87 |

At March 31, 2009, 6,293 shares were available for grant.

The total intrinsic value of stock options exercised during the years ended March 31, 2009, 2008 and 2007 was \$8,234, \$9,461, and \$203,105, respectively, and the total intrinsic value of restricted stock vested during the years ended March 31, 2009 and 2008 was \$3,366 and \$62, respectively. The weighted average grant date fair value per stock option granted during the years ended March 31, 2009, 2008 and 2007 were \$11.19, \$15.20 and \$16.52, respectively. The total cash received as a result of stock option exercises for the years ended March 31, 2009, 2008 and 2007 was approximately \$10,630, \$26,655 and \$210,920, respectively. In connection with these exercises, the tax benefit realized was \$2,419, \$1,755 and \$80,225, respectively. The Company settles employee stock option exercises with newly issued common shares.

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# 14. Contingencies (In thousands):

The Company remains a defendant in actions filed in various federal district courts alleging certain violations of the federal anti-trust laws in the marketing of pharmaceutical products. In each case, the actions were filed against many pharmaceutical manufacturers and suppliers and allege price discrimination and conspiracy to fix prices in the sale of pharmaceutical products. The actions were brought by various pharmacies (both individually and, with respect to certain claims, as a class action) and seek injunctive relief and monetary damages. The Judicial Panel on Multi-District Litigation ordered these actions coordinated (and, with respect to those actions brought as class actions, consolidated) in the Federal District Court for the Northern District of Illinois (Chicago) under the caption "In re Brand Name Prescription Drugs Antitrust Litigation."

On November 30, 1998, the defendants remaining in the consolidated federal class action (which proceeded to trial beginning in September 1998), including the Company, were granted a directed verdict by the trial court after the plaintiffs had concluded their case. In ruling in favor of the defendants, the trial judge held that no reasonable jury could reach a verdict in favor of the plaintiffs and stated "the evidence of conspiracy is meager, and the evidence as to individual defendants paltry or non-existent." The Court of Appeals for the Seventh Circuit subsequently affirmed the granting of the directed verdict in the federal class case in the Company's favor.

Following the Seventh Circuit's affirmation of the directed verdict in the Company's favor, the Company secured the voluntary dismissal of the conspiracy allegations contained in all of the federal cases brought by individual plaintiffs who elected to "opt-out" of the federal class action, which cases were included in the coordinated proceedings, as well as the dismissal of similar conspiracy and price discrimination claims pending in various state courts. The Company remains a defendant, together with other manufacturers, in many of the federal opt-out cases included in the coordinated proceedings to the extent of claims alleging price discrimination in violation of the Robinson-Patman Act. While no discovery or other significant proceedings with respect to the Company has been taken to date in respect of such claims, there can be no assurance that the Company will not be required to actively defend such claims or to pay substantial amounts to dispose of such claims. However, by way of a decision dated January 25, 2007, the judge handling the Robinson-Patman Act cases for certain of a smaller group of designated defendants whose claims are being litigated on a test basis, granted summary judgment to those designated defendants due to plaintiffs' failure to demonstrate any antitrust injury. Subsequently, the Court also granted the designated defendants' motion for summary judgment with respect to plaintiffs' effort to obtain injunctive relief. It is likely that the plaintiffs will pursue an appeal of both rulings.

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In December 2008, the Company entered into a definitive Stipulation of Settlement with respect to consolidated securities class action cases pending against the Company and certain of its executive officers in the United States District Court for the Southern District of New York under the caption "In re Forest Laboratories, Inc. Securities Litigation" pursuant to which the Company paid \$65 million to settle these actions. The cases alleged that defendants made materially false and misleading statements and omitted to state material facts with respect to the Company's drugs for the treatment of depression. The settlement was approved by the Court following a hearing held in April 2009. While the Company believes a majority of the settlement will be covered by its insurance and is engaged in discussions with the carriers concerning their liability for payment, the Company has recorded a \$25 million provision in connection with this settlement. In addition, the Company's directors and certain of its officers have been named as defendants in two derivative actions purportedly brought on behalf of the Company, filed in the same Court and consolidated under the caption "In re Forest Laboratories, Inc. Derivative Litigation, 05-CV-3489 (RJH)." The complaints in these derivative actions allege that the defendants have breached their fiduciary duties by, among other things, causing Forest to misrepresent its financial results and prospects, selling shares of its common stock while in possession of proprietary non-public information concerning its financial condition and future prospects, abusing its control and mismanaging the Company and wasting corporate assets. The complaint seeks damages in an unspecified amount and various forms of equitable relief. In September 2006, the Court granted the Company's motion to dismiss this case on the ground that the plaintiffs failed to make a pre-suit demand on its Board of Directors. By stipulation, plaintiffs appeal of this decision to the United States Court of Appeals for the Second Circuit and any other actions in this litigation have been stayed until June 30, 2009.

In April 2009, a new derivative action captioned Arnold Wandel, derivatively, Plaintiff vs. Howard Solomon, Lawrence S. Olanoff, et al, Defendants and Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc., Nominal Defendants was filed in New York State Supreme Court, alleging that the Company's directors and certain of its officers breached their fiduciary duties to the Company in connection with disclosure of Celexa and Lexapro pediatric studies and alleged improper marketing of Celexa and Lexapro, and thereby caused the Company to be harmed by incurring the \$65 million settlement of the securities class action described above and exposed the Company to possible damages and fines in connection with the matters alleged in the amended complaint filed by the United States Government in the qui tam actions described below. The complaint also alleges that some defendants sold shares of the Company's stock at inflated prices and thereby harmed the Company (even though the shares were not purchased by the Company). Most of the substantive allegations in this complaint (other than those relating specifically to the recently filed amended complaint in the qui tam actions described below) were also made in the derivative action in federal court described above which was dismissed because the plaintiffs did not make a pre-suit demand on the Company's Board of Directors. The Company intends to vigorously defend this action.

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Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc. are named, in one capacity or another, as defendants, along with numerous other manufacturers of pharmaceutical products in various actions which allege that the plaintiffs (all governmental entities) were overcharged for their share of Medicaid drug reimbursement costs as a result of reporting by manufacturers of "average wholesale prices" (or AWP) which did not correspond to actual provider costs of prescription drugs. Actions brought by nearly all of the counties of the State of New York (first action commenced January 14, 2003) and by the State of Iowa (commenced October 9, 2007) are pending in the United States District Court for the District of Massachusetts under the caption "In re Pharmaceutical Industry AWP Litigations" for coordinated treatment. In addition, various state court actions are pending in actions brought by the States of Alabama (commenced January 26, 2005), Alaska (commenced October 6, 2006), Hawaii (commenced April 27, 2006), Idaho (commenced June 8, 2007), Illinois (commenced February 7, 2005), Mississippi (commenced October 20, 2005), and Kansas (commenced November 3, 2008), as well as actions brought by the Commonwealth of Kentucky (commenced November 4, 2004) and the State of Utah (commenced in May 2008). Furthermore, state court actions pending in the State Court of New York were brought by three of the New York counties, Erie (commenced March 8, 2005), Schenectady (commenced May 10, 2006) and Oswego (commenced May 11, 2006).

Motions to dismiss have been filed with respect to most of the actions. While the motions to dismiss largely have been denied, some claims have been dismissed, including RICO claims brought by various New York counties whose remaining claims are pending in the MDL proceeding in Massachusetts. The Utah motion was granted with leave to replead. Discovery is ongoing. As of the date of this report, a trial is scheduled with respect to Forest in Hawaii on July 5, 2010. In May 2009, several defendants, including the Company, reached an agreement in principle to settle the action brought by the State of Alabama. The Company's share of the settlement payment is not material to the Company's financial condition or results of operations and is fully covered by established reserves. It is not anticipated that any other trials involving the Company will take place before the end of calendar 2010.

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The United States Attorney's Office for the District of Massachusetts is investigating whether the Company may have committed civil or criminal violations of the federal "Anti-Kickback" laws and laws and regulations related to "off-label" promotional activities in connection with our marketing of Celexa, Lexapro and other products. As part of this investigation, the Company received a subpoena from the Office of Inspector General of the Federal Office of Personnel Management requesting documents relating to Celexa and have subsequently received further subpoenas from the United States Attorney's Office concerning Lexapro and other products, including Namenda and Combunox. The subpoenas request documents relating to a broad range of its marketing and promotional activities during the period from January 1, 1997 to the present. In April 2006, the Company received an additional subpoena from the United States Attorney's Office for the District of Massachusetts requesting documents concerning its manufacture and marketing of Levothroid, our levothyroxine supplement for the treatment of hypothyroidism. The Company understands that this subpoena was issued in connection with that office's investigation of potential civil or criminal violation of federal health laws in connection with Levothroid. In connection with this investigation, in February 2009 the United States Attorney's Office filed an amended complaint against the Company in two qui tam lawsuits relating to the Company's marketing practices which had been filed under seal. The amended complaint, under the caption "United States of America ex rel, Christopher R, Gobble, et al. v, Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc.; United States of America ex rel. Joseph Piacentile, et al. v. Forest Laboratories, Inc." was made publicly available in February 2009. The amended complaint details allegations of the government's view of the Company's conduct and includes allegations with respect to off-label promotion, activities deemed to be "kickbacks" and disclosure issues relating to a failed pediatric trial of Lexapro. The Company is continuing to cooperate with this investigation and to discuss these issues with the government. During fiscal 2009, the Company recorded an expense of \$170 million in connection with this investigation and litigation. There can be no assurance that a negotiated resolution of these matters can be achieved or that any such resolution will not require payments in excess of this reserve.

In March 2009, the Company was named as a defendant in two actions purportedly brought as class actions on behalf of various persons and entities that purchased or reimbursed the purchase of Celexa or Lexapro from 1998 to the present for use by a minor. One such action, captioned "Universal Care, Inc., Angela Jaeckel and Melvin M. Fullmer v. Forest Pharmaceuticals, Inc. and Forest Laboratories, Inc.", was brought in the United States District Court for the Eastern District of Missouri; the other action is captioned "New Mexico UFCW Union's and Employers' Health and Welfare Trust Fund v. Forest Laboratories, Inc., Forest Pharmaceuticals, Inc., Pfizer, Inc. and Warner Lambert Company" and was brought in the United States District Court for the Eastern District of New York. The cases allege Federal and state law causes of action arising from the Company's marketing of Celexa and Lexapro. The Company intends to vigorously defend against these actions, which are in the preliminary stage. The Company has initially filed a motion to consolidate these actions, together with any similar actions which may be filed in the future, in a multi-district proceeding.

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The Company received a subpoena dated January 26, 2006 from the United States Attorney's Office for the District of Massachusetts requesting documents related to its commercial relationship with Omnicare, Inc. (or Omnicare), a long-term care pharmacy provider, including but not limited to documents concerning its contracts with Omnicare, and rebates and other payments made by the Company to Omnicare. The Company understands that the subpoena was issued in connection with that office's investigation of potential criminal violations of federal healthcare laws by Omnicare and potentially others and is cooperating in this investigation.

In September 2007, the United States Court of Appeals for the Federal Circuit upheld the validity of the Company's composition of matter patent covering Lexapro and the decision of the United States District Court for the District of Delaware granting the Company an injunction preventing Teva Pharmaceuticals (or Teva) from marketing a generic version of Lexapro. In July 2006, the Company and Lundbeck commenced similar patent infringement litigation against Caraco Pharmaceutical Laboratories, Ltd. (or Caraco), who had filed an ANDA with the FDA seeking to market a generic equivalent to Lexapro, in the United States District Court for the Eastern District of Michigan under the caption Forest Laboratories, Inc. et al. v. Caraco Pharmaceutical Laboratories, Ltd. et al. Caraco has stipulated to infringing the Company's patent leaving only its invalidity defenses to be litigated. A five day bench trial originally scheduled to begin on April 27, 2009 was adjourned until June 1, 2009.

In February 2007, Caraco filed a single-count declaratory judgment action against the Company and Lundbeck in the United States District Court for the Eastern District of Michigan for non-infringement of a different patent for Lexapro that is listed in the FDA's Orange Book. After Forest and Lundbeck granted Caraco an irrevocable covenant not to sue, Chief Judge Freidman dismissed Caraco's action for lack of subject matter jurisdiction. On April 1, 2008, a three-judge panel of the United States Court of Appeals for the Federal Circuit reversed and remanded Chief Judge Freidman's decision. The Company's requests for panel rehearing and rehearing en banc at the Federal Circuit and certiorari at the Supreme Court were unsuccessful. Accordingly, the case is proceeding in the district court with a trial scheduled to begin on October 27, 2009.

In January 2009, Caraco also filed a single-count declaratory judgment action against the Company and Lundbeck in the United States District Court for the Eastern District of Michigan for non-infringement of a third patent for Lexapro that is listed in the FDA's Orange Book. In March 2009, the Company filed its Answer denying Caraco's claim and counterclaiming for patent infringement. No case schedule or trial date has been set.

Beginning in January 2008, the Company and Merz Pharma GmbH, our licensor for Namenda, commenced a series of patent infringement lawsuits in the United States District Court for the District of Delaware and other districts, including the United States District Court for the Eastern District of North Carolina, against several companies (including Teva, Mylan and Barr Laboratories, Inc.) who have notified us that they have filed ANDAs with the FDA seeking to obtain approval to market generic versions of Namenda. The lawsuits filed in districts other than Delaware were withdrawn after all but two defendants consented to jurisdiction in Delaware. The cases in Delaware have been consolidated under the caption Forest Laboratories, Inc. et al. v. Cobalt Laboratories Inc. et al. Two defendants have contested jurisdiction in such court and have moved to dismiss for lack of personal jurisdiction. The magistrate judge issued a Report and Recommendation in March 2009, finding that the cases against those defendants should be transferred to the District of New Jersey. The issue will now be considered by the district court judge. This action is currently in the discovery phase, with fact discovery currently scheduled to close on June 1, 2009 and expert discovery scheduled to be completed by September 11, 2009. A trial date has been set for April 5, 2010.

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On July 14, 2006, the Company was named as a defendant, together with approximately 20 other pharmaceutical manufacturers and wholesalers in an action brought by RxUSA Wholesale, Inc. in the United States District Court for the Eastern District of New York under the caption RxUSA Wholesale, Inc. v. Alcon Laboratories, et al. The action alleges various antitrust and related claims arising out of an alleged concerted refusal by the defendant manufacturers and wholesalers to sell prescription drugs to plaintiff, a secondary drug wholesaler. Motions to dismiss have been filed by all of the defendants, and those motions are now sub judice before the court.

In April 2006, an action was commenced in the United States District Court for the Southern District of New York against the Company and Lundbeck under the caption Infosint S.A. v. H. Lundbeck A/S, H. Lundbeck Inc. and Forest Laboratories, Inc. In the action, the plaintiff alleges that the importation and sale in the United States of "citalopram products" by Lundbeck and the Company infringes certain claims of a manufacturing process patent owned by plaintiff. The action seeks injunctive relief as well as damages under U.S. patent laws. The Company believes that the plaintiff's claim is without merit. Further, the Company believes that its license agreements with Lundbeck require Lundbeck to indemnify the Company from the cost of defending this action and from any associated damages or awards. A trial is scheduled to begin on September 28, 2009.

The Company has been named in approximately 75 product liability lawsuits that remain active. Most of the lawsuits allege that Celexa or Lexapro caused or contributed to individuals committing or attempting suicide. Twenty-seven of these lawsuits allege that Celexa or Lexapro caused birth defects or persistent pulmonary hypertension in newborns. The suits seek substantial compensatory and punitive damages. The Company is vigorously defending these suits. A multi-district proceeding (or MDL) has been established for the suicidality-related litigation, with the federal court cases being transferred to Judge Rodney Sippel in the United States District Court for the Eastern District of Missouri. Except for two federal court cases, the birth defect cases have been consolidated in Cole County Circuit Court in Missouri.

The Company expects the MDL will ease the burden of defending these cases. While litigation is inherently subject to uncertainty and accordingly the Company cannot predict or determine the outcome of this litigation, the Company believes there is no merit to these actions and that the consolidated proceedings will promote the economical and efficient resolution of these lawsuits and provides the Company with a meaningful opportunity to vindicate the Company's products. The Company currently maintains \$140 million of product liability coverage per "occurrence" and in the aggregate.

The Company received two subpoenas dated April 27, 2007 from the Office of the Attorney General of the State of Delaware requesting documents relating to its use of the "nominal price" exception to the Medicaid program's "Best Price" rules. The Company understands that comparable subpoenas have been or will be issued to other pharmaceutical manufacturers as part of that office's investigation of the use of the "nominal price" exception. The Company has complied with the subpoenas.

The Company is also subject to various legal proceedings that arise from time to time in the ordinary course of its business. Although the Company believes that the proceedings brought against it, including the product liability cases described above, are without merit and it has product liability and other insurance, litigation is subject to many factors which are difficult to predict and there can be no assurance that the Company will not incur material costs in the resolution of these matters.

#### 15. Income taxes (In thousands):

The components of income before income tax expense were:

| Years ended March 31,            | 2009                     | 2008                     | 2007                       |
|----------------------------------|--------------------------|--------------------------|----------------------------|
| U.S.<br>Foreign                  | \$<br>238,219<br>732,315 | \$<br>440,271<br>770,126 | \$<br>( 26,935)<br>735,779 |
| Income before income tax expense | \$<br>970,534            | \$<br>1,210,397          | \$<br>708,844              |

The provision for income taxes consists of the following:

| Years ended March |                  |            |          |
|-------------------|------------------|------------|----------|
| 31,               | 2009             | 2008       | 2007     |
| Current:          |                  |            |          |
| U.S. federal      | \$<br>149,739 \$ | 194,491 \$ | 248,846  |
| State and local   | 20,263           | 18,139     | 15,397   |
| Foreign           | 46,884           | 56,885     | 61,230   |
|                   | 216,886          | 269,515    | 325,473  |
| Deferred:         |                  |            |          |
| U.S.              | (11,943)         | (26,549)   | (79,147) |
| Foreign           | (2,152)          | (502)      | 8,415    |
|                   | ( 14,095)        | (27,051)   | (70,732) |
|                   | \$<br>202,791 \$ | 242,464 \$ | 254,741  |

The reasons for the difference between the provision for income taxes and expected federal income taxes at statutory rates are as follows:

| Years ended March 31,       |        |        |        |
|-----------------------------|--------|--------|--------|
| (percentage of income       |        |        |        |
| before income tax           |        |        |        |
| expense)                    | 2009   | 2008   | 2007   |
| U.S. statutory rate         | 35.0%  | 35.0%  | 35.0%  |
| Acquired in-process         |        |        |        |
| research and development    |        |        | 23.5   |
| Effect of foreign           |        |        |        |
| operations                  | (18.9) | (14.5) | (21.8) |
| Research credit             | (1.3)  | (1.6)  | (2.2)  |
| State and local taxes, less |        |        |        |
| federal tax benefit         | 0.7    | 1.4    | 2.4    |
| Government investigation    | 3.1    | 0.0    | 0.0    |
| Permanent differences       |        |        |        |
| and other items             | 2.3    | (0.3)  | (1.0)  |
|                             | 20.9%  | 20.0%  | 35.9%  |

The Company's effective tax rate for fiscal years 2009 and 2008 is lower than the federal statutory rate principally as a result of the proportion of earnings generated in lower-taxed foreign jurisdictions as compared with the United

States. The Company's effective tax rate in fiscal 2007 was higher than the federal statutory rate principally as a result of the in-process R&D expensed as part of the Cerexa acquisition completed in January 2007.

Net deferred income taxes relate to the following timing differences:

| March 31,           | 2009       | 2008          |
|---------------------|------------|---------------|
| Inventory reserves  | \$ 53,505  | \$<br>47,278  |
| Receivable          |            |               |
| allowances and      |            |               |
| other reserves      | 40,302     | 93,900        |
| Depreciation        | 1,430      | (2,097)       |
| Amortization        | 82,871     | 52,212        |
| Carryforwards and   |            |               |
| credits             | 73,305     | 81,334        |
| Accrued liabilities | 12,732     | 21,548        |
| Employee stock      |            |               |
| option tax benefits | 8,455      | 1,932         |
| Other (includes     |            |               |
| reserve for legal   |            |               |
| contingencies)      | 67,242     | 12,723        |
|                     | 339,842    | 308,830       |
| Valuation           |            |               |
| allowance           | (21,273)   | (23,772)      |
| Deferred taxes, net | \$ 318,569 | \$<br>285,058 |

The Company has certain state and local net operating loss carryforwards as well as excess charitable contribution carryovers which are available to reduce future U.S. federal and state taxable income, expiring at various times between 2009 and 2025. Although not material, valuation allowances have been established for a portion of deferred tax assets acquired as part of the Cerexa purchase as the Company determined that it was more likely than not that these benefits will not be realized.

No provision has been made for income taxes on the undistributed earnings of the Company's foreign subsidiaries of approximately \$3,367,794 at March 31, 2009 as the Company intends to indefinitely reinvest such earnings.

The Company accrues liabilities for identified tax contingencies that result from positions that are being challenged or could be challenged by tax authorities. The Company believes that its accrual for tax liabilities is adequate for all open years, based on Management's assessment of many factors, including its interpretations of the tax law and judgments about potential actions by tax authorities. However, it is possible that the ultimate resolution of any tax audit may be materially greater or lower than the amount accrued.

The Company's income tax returns for fiscal years prior to 1999 in most jurisdictions and prior to 2002 in Ireland are no longer subject to review as such fiscal years are generally closed. Tax authorities in various jurisdictions are in the process of reviewing the Company's tax returns for various post-1999 fiscal years, including the Internal Revenue Service (or IRS), which has concluded its examination of the Company's U.S. federal income tax returns for fiscal 2002 and 2003. In connection with that examination, in July 2007, the IRS issued a notice of proposed adjustment primarily relating to the Company's intercompany transfer pricing methodology. On November 5, 2007, the IRS issued a Revenue Agent Report which seeks to assess approximately \$206.7 million of additional U.S. corporation income tax relating to the examination period, excluding interest and penalties. The Company continues to disagree with the IRS position and adjustment because it believes that it is inconsistent with applicable tax laws and the Company intends to defend its position vigorously. In accordance with the Company's taxpayer appeals rights, a formal written protest of the proposed adjustment has been filed with the IRS and the matter is in administrative appeals.

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While the resolution of this issue may result in tax liabilities that are greater or less than the reserves established, Management believes that the ultimate resolution will not have a material effect on the Company's financial position or liquidity. If the IRS prevails in a position that increases the U.S. tax liability in excess of established reserves, it is likely that the IRS could make similar claims for years subsequent to fiscal 2003 which could be material. At this time Management believes that it is unlikely that the ultimate outcome will be determined within the next 12 months.

As of March 31, 2009, the Company's consolidated balance sheet reflects UTBs (or unrecognized tax benefits) of \$228,534, of which \$213,866 would impact the effective tax rate if recognized. A reconciliation of the beginning and ending amount of UTBs is as follows:

| 2009          |  | 2008                                 |
|---------------|--|--------------------------------------|
|               |  |                                      |
| \$<br>178,471 | \$   | 143,605                              |
|               |  |                                      |
|               |  |                                      |
| 26,264        |  | 16,883                               |
|               |  |                                      |
|               |  |                                      |
| (15,885)      |  | ( 24,435)                            |
|               |  |                                      |
|               |  |                                      |
| 39,684        |  | 42,418                               |
|               |  |                                      |
|               |  |                                      |
| \$<br>228,534 | \$   | 178,471                              |
|               | \$ 178,471<br>26,264<br>(15,885)<br>39,684 | \$ 178,471 \$ 26,264 (15,885) 39,684 |

The Company recorded interest related to UTBs in income tax expense and related liability accounts on the balance sheet. During the fiscal years ended March 31, 2009 and 2008, the Company recognized \$15,915 and \$9,599 of interest and penalties, respectively. Accrued interest related to UTBs totaled \$35,854 and \$19,939 as of March 31, 2009 and 2008, respectively.

It is anticipated that the amount of UTBs will not change significantly within the next 12 months.

16. Quarterly financial data (unaudited) (In thousands, except per share data):

(In thousands, except per share data)

| 2000   | N  | let sales                                | Gross<br>profit                                | Ne | et income                               | earr | uted<br>nings<br>share       |
|--|----|--|--|----|---|------|------------------------------|
| 2009 First quarter Second quarter Third quarter Fourth quarter | \$ | 893,745<br>925,570<br>920,013<br>896,727 | \$<br>696,405<br>720,569<br>713,359<br>689,042 | \$ | 242,920<br>244,086<br>187,975<br>92,762 | \$   | 0.79<br>0.80<br>0.62<br>0.31 |
| 2008<br>First quarter<br>Second quarter                        | \$ | 842,616<br>842,337                       | \$<br>656,376<br>652,345                       | \$ | 268,162<br>225,244                      | \$   | 0.83<br>0.71                 |

| Third quarter  | 918,146 | 704,640 | 301,757 | 0.96 |
|----------------|---------|---------|---------|------|
| Fourth quarter | 898,703 | 688,327 | 172,770 | 0.55 |

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# FOREST LABORATORIES, INC. AND SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollar amounts in thousands)

#### General

This year marked continued growth of our key marketed products, continued investment in research and development to enhance and develop our current pipeline of products and support behind a new product launch in April 2009. For the fiscal year ended March 31, 2009, total net revenues increased by \$86,453 to a record high of \$3,922,782 as a result of increased sales growth of our key marked products Lexapro® and Namenda®, despite a decrease in Lexapro's market share. Also contributing to this increase were sales of Bystolic®, a beta-blocker for the treatment of hypertension launched in January 2008.

During the fourth fiscal quarter, we provided a \$170,000 pretax expense in connection with ongoing discussions with the United States Department of Justice (or DOJ) arising out of the investigations led by the U.S. Attorney's Office for the District of Massachusettes (or USAO) into marketing, promotional and other activities primarily in connection with Lexapro, Celexa® and Levothroid®. These discussions with the DOJ have not yet concluded, and there can be no assurance as to when they will conclude or whether they will lead to a negotiated resolution, or the amount of any settlement that may be reached. Accordingly, until the investigation is resolved, there can be no assurance that the amount we reserved will be sufficient and that a larger material amount will not be required.

On March 20, 2009, we received approval from the United States Food and Drug Administration (or FDA) for our supplemental New Drug Application (or sNDA) for Lexapro (escitalopram oxalate) for the acute and maintenance treatment of Major Depressive Disorder (MDD) in adolescents, 12-17 years of age.

On January 14, 2009, we along with our licensing partner Cypress Bioscience, Inc. (or Cypress) received marketing approval for Savella<sup>TM</sup> (milnacipran HCl). Savella is a selective serotonin and norepinephrine reuptake inhibitor for the management of fibromyalgia. Pursuant to our licensing agreement with Cypress, we made a milestone payment of \$25,000 upon FDA approval. Savella became available to trade channels in April 2009 at which time we began detailing to physicians.

In December 2008, we entered into a collaboration agreement with Pierre Fabre Medicament (or Pierre Fabre) to develop and commercialize F2695 in the United States and Canada for the treatment of depression. F2695 is a proprietary selective norepinephrine and serotonin reuptake inhibitor that is being developed by Pierre Fabre for the treatment of depression and other central nervous system disorders. We will initiate Phase III studies with F2695 in calendar 2009. Under the terms of the agreement, we made an upfront payment to Pierre Fabre of \$75,000 and are subject to future milestone payments.

In October 2008, we entered into a collaboration agreement with Phenomix Corporation (or Phenomix) to co-develop and co-promote dutogliptin in North America. Dutogliptin is Phenomix' proprietary orally administered, small molecule dipeptidyl-peptidase-4 (DPP-4) inhibitor currently in Phase III clinical development for Type II diabetes. Under the terms of the agreement, we made a \$75,000 upfront payment to Phenomix and are subject to future milestone payments.

Effective July 1, 2008, we and Daiichi Sankyo (or Sankyo) terminated our co-promotion agreement for Azor® (amlodipine and olmesartan medoxomil). In the first quarter of fiscal 2009, we recorded a one-time charge of approximately \$44,100 which was comprised of a one-time payment to Sankyo of approximately \$26,600 related to the termination of the agreement and \$17,500 related to the unamortized portion of the initial upfront payment. We determined that the resources we had allocated to the co-promotion of Azor would be better utilized in providing additional support for our other currently marketed products.

During fiscal 2007 our Board of Directors (or the Board) approved the 2007 Repurchase Program which authorized the purchase of up to 25 million shares of common stock. On August 13, 2007, the Board authorized the purchase of an additional 10 million shares of common stock. For the year ended March 31, 2009, we repurchased a total of 10.1 million shares at a cost of \$332,102. As of May 28, 2009, we have repurchased, cumulatively, a total of 29.3 million shares at a cost of \$1,160,708 under the 2007 Repurchase Program, leaving us the authority to purchase 5.7 million more shares.

#### Financial Condition and Liquidity

Net current assets increased by \$542,302 for fiscal 2009. Cash increased from ongoing operations. Short-term marketable securities increased while long-term marketable securities decreased as we invest in more liquid and less volatile investment vehicles. During the first two quarters of fiscal 2009, pursuant to the 2007 Repurchase Program, we repurchased 10.1 million shares of common stock at a cost of \$332,102. No shares were repurchased during the third and fourth quarters and 5.7 million shares were available for repurchase under the program at March 31, 2009. During the third quarter of fiscal 2009 we made \$150,000 in combined licensing fee payments in connection with product collaboration agreements with Phenomix and Pierre Fabre. Of our total cash and marketable securities position at March 31, 2009, 29%, or about \$880,000, is domiciled domestically, with the remainder held by our international subsidiaries. We currently invest funds in variable rate demand notes that have major bank liquidity agreements, municipal bonds and notes, commercial paper including money market instruments, auction rate securities and bank floating rate notes. These investments are subject to general credit, liquidity and market risks and have been affected by the global credit crisis. At March 31, 2009, approximately 27% of our investments were affected by net unrealized losses compared with approximately 26% at March 31, 2008. As a result, we have recorded unrealized losses on certain of these investments to Other Comprehensive Income. We believe these unrealized losses to be temporary in nature. We have the ability and intend to hold our investments until a recovery of fair value, which may be at maturity. Trade accounts receivable decreased primarily due to the timing of receipts. Other accounts receivable increased primarily due to an insurance claim receivable relating to a securities litigation against us and certain of our officers, for which all claims have been settled subject to final Court approval, and the settlement amount paid into escrow in January 2009. Raw materials inventory decreased as we are bringing these balances to more normalized levels. Finished goods inventory increased in order to support continued demand for our products, including our recently launched products, Bystolic and Savella. We believe that current inventory levels are adequate to support the growth of our ongoing business. License agreements, product rights and other intangibles net of accumulated amortization decreased primarily due to the write-off of the Azor license in the June quarter as well as normal amortization, offset by a \$25,000 license payment to Cypress upon FDA approval of Savella. Non-current deferred income taxes increased as a result of an upfront licensing charge in connection with the collaboration agreement with Phenomix to co-develop and co-promote dutogliptin. Other current assets increased primarily due to movements in our current tax asset account that consists of payments in excess of our provision. Other current liabilities increased primarily due to the reserve recorded related to the ongoing USAO investigation described above.

Property, plant and equipment before accumulated depreciation increased from March 31, 2008, as we continued to make technology investments to expand our principal operating systems to enhance supply chain and salesforce applications.

Management believes that current cash levels, coupled with funds to be generated by ongoing operations, will continue to provide adequate liquidity to facilitate potential acquisitions of products, payment of achieved milestones, capital investments and continued share repurchases.

#### **Contractual Obligations**

The following table shows our contractual obligations related to lease obligations and inventory purchase commitments as of March 31, 2009:

|             | Payments due by period (In thousands) |         |           |           |           |            |
|-------------|---------------------------------------|---------|-----------|-----------|-----------|------------|
|             |                                       |         | 1-3       | 3-5       |           |            |
|             |                                       | <1 year | years     | years     | >5 years  | Total      |
| Operating   |                                       |         |           |           |           |            |
| lease       |                                       |         |           |           |           |            |
| obligations | \$                                    | 35,438  | \$ 47,767 | \$ 25,559 | \$ 36,469 | \$ 145,233 |
| Inventory   |                                       |         |           |           |           |            |
| purchase    |                                       |         |           |           |           |            |
| commitments |                                       | 112,256 |           |           |           | 112,256    |
|             | \$                                    | 147,694 | \$ 47,767 | \$ 25,559 | \$ 36,469 | \$ 257,489 |

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Potential future milestone payments to third parties under our collaboration and license agreements of approximately \$966 million were not included in the contractual obligations table as they are contingent on the achievement of various research and development (approximately \$460 million) and regulatory approval (approximately \$506 million) milestones. The specific timing of such milestones cannot be predicted and depend upon future clinical developments as well as regulatory agency actions which cannot be predicted with certainty (including actions which may never occur). Further, under the terms of certain licensing agreements, we may be obligated to pay commercial milestones contingent upon the achievement of specific sales levels. Due to the long-range nature of such commercial milestone amounts, they are neither probable at this time nor predictable and consequently are not included in this disclosure.

Forest's income tax liabilities are not included in this table because we cannot be certain as to when they will become due. See Note 15 to the Consolidated Financial Statements.

#### Off-Balance Sheet Arrangements

Forest is a party to several license agreements for products currently under development. As described above, such agreements may require us to make future payments to the licensors, subject to the achievement of specific product or commercial development milestones, as defined.

#### **Results of Operations**

Net sales increased \$134,253 or 4% to \$3,636,055 in fiscal 2009 from \$3,501,802 in fiscal 2008 and increased \$318,478 or 10% in fiscal 2008 as compared to \$3,183,324 in fiscal 2007 primarily due to strong sales of our key marketed products.

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Sales of Lexapro, our most significant product, were \$2,300,945 in fiscal 2009, contributing \$8,909 to the net sales change as compared with fiscal 2008, of which \$120,265 was due to price increases offset by volume decreases of \$111,356. In fiscal 2008, Lexapro sales totaled \$2,292,036 and contributed \$186,046 to the net sales change compared to fiscal 2007, of which \$106,205 was due to price and \$79,841 was related to volume. Lexapro is indicated for the treatment of depression and generalized anxiety disorder in adults and major depressive disorder in adolescents. We expect Lexapro sales to remain strong during fiscal 2010. During fiscal 2007 Caraco Pharmaceutical Laboratories, Ltd. (or Caraco), filed an Abbreviated New Drug Application (or ANDA) with a Paragraph IV Certification for a generic equivalent to Lexapro. We along with our licensing partner H. Lundbeck A/S (or Lundbeck) have filed a lawsuit in the U.S. District Court for the Eastern District of Michigan against Caraco for patent infringement. Caraco has stipulated to infringing our patent leaving only Caraco's invalidity defenses to be litigated. A five day bench trial, originally scheduled to begin on April 27, 2009, was adjourned until June 1, 2009.

Sales of Namenda, our N-methyl-D-aspartate (or NMDA) receptor antagonist for the treatment of moderate to severe Alzheimer's disease grew 14%, an increase of \$119,632 to \$949,289 in fiscal 2009 as compared with fiscal 2008, of which \$67,293 was due to price and \$52,339 was due to volume. In fiscal 2008, sales of Namenda grew 26%, an increase of \$169,362 to \$829,657 as compared to \$660,295 in fiscal 2007, of which \$134,804 was due to volume and \$34,558 was due to price. Namenda achieved a 34.2% share of total prescriptions in the Alzheimer's market as of March 31, 2009. We anticipate Namenda continuing positive growth. During the third quarter of fiscal 2008, we received notification from several generic manufacturers that they filed ANDAs with Paragraph IV Certifications to obtain approval to market generic equivalents of Namenda. In January 2008, we along with our licensing partner Merz Pharma GmbH & Co. KgaA (or Merz) commenced patent infringement litigation against these generic manufacturers. These actions are in the discovery phase, with fact discovery currently scheduled to close on June 1, 2009 and expert discovery scheduled to be completed by September 11, 2009. A trial date has been set for April 5, 2010. Namenda's patent is set to expire in April 2015 after receiving a five year patent term extension from the United States Patent and Trademark Office (or USPTO).

Bystolic (nebivolol hydrochloride), a beta-blocker indicated for the treatment of hypertension, launched in January 2008, achieved sales of \$69,238 and \$11,070 in fiscal years 2009 and 2008, respectively. The U.S. composition of matter patent covering nebivolol hydrochloride is licensed from Mylan Inc. (or Mylan) and expires in 2020 (We submitted a patent term extension application to extend this patent until 2021). In November 2008 the USPTO closed the prosecution of the merits of reexamination proceedings for the patents covering Bystolic and confirmed the validity of the previously granted claims. The remainder of the net sales change for the periods presented was due principally to volume and price fluctuations of our older and non-promoted product lines.

Contract revenue for fiscal year 2009 was \$209,000 compared to \$216,500 in fiscal year 2008 and \$176,943 in fiscal year 2007, primarily due to co-promotion income from our co-marketing agreement with Sankyo for Benicar. Forest had been co-promoting Benicar, indicated for the treatment of hypertension, since May 2002. Pursuant to the agreement with Sankyo, active co-promotion of Benicar ended in the first quarter of fiscal 2009 and we now receive a gradually reducing residual royalty through March 2014. We are no longer incurring any salesforce expenses for this product.

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Interest income decreased in fiscal 2009 primarily due to lower average rates of return offset by higher levels of invested funds. Fiscal 2008 interest income increased when compared with fiscal 2007 primarily due to interest received on higher levels of invested funds offset by lower average rates of return.

Cost of sales as a percentage of net sales was 22% in fiscal 2009, as compared with 23% in fiscal 2008 and fiscal 2007.

Selling, general and administrative expense increased to \$1,474,274 in fiscal 2009 from \$1,154,845 in fiscal 2008 and \$1,046,336 in fiscal 2007. The increase in fiscal 2009 was primarily due to the \$170,000 expense recorded in connection with ongoing discussions with the DOJ discussed above. Fiscal 2009 also included launch costs for Bystolic and pre-launch costs for Savella, as well as the one-time charge of approximately \$44,100 relating to the termination of the Azor co-promotion agreement in the June 2008 quarter. Additionally, during the September 2008 quarter, we expensed \$25,000 in connection with a Memorandum of Understanding setting forth an agreement in principle to settle all claims against all defendants in a securities litigation pending against us and certain of our officers. In January 2009, pursuant to a formal Stipulation of Settlement dated December 12, 2008, we paid the full amount of the settlement into escrow pending final Court approval of the settlement. We expect a majority of such settlement to be funded by insurance. The increase in fiscal 2008 compared with 2007 related primarily to salesforce activity and promotional support for promoted products and launch and pre-launch costs for Bystolic and Savella.

Research and development expense decreased to \$661,294 in fiscal 2009 from \$670,973 in fiscal 2008 and from \$941,003 in fiscal 2007. During the current fiscal year we made two \$75,000 upfront licensing payments; the first to Phenomix for dutogliptin and the second to Pierre Fabre for F2695. Dutogliptin is Phenomix' proprietary orally administered small molecule DPP-4 inhibitor currently in Phase III clinical development for Type II diabetes. F2695 is a proprietary selective norepinephrine and serotonin reuptake inhibitor for the treatment of patients with depression. Fiscal 2009 also included approximately \$59,500 in development milestone expenses. Fiscal 2008 included a \$70,000 licensing charge in connection with the collaboration agreement with Ironwood for the right to co-develop and co-market linaclotide. Phase III testing of linaclotide for the treatment of chronic constipation has recently commenced and we expect to begin Phase III trials for the additional indication of constipation-predominant irritable bowel syndrome by the end of the second quarter of calendar 2009. Also during the fiscal 2008 year, we made an upfront license payment of approximately \$110,000 to Novexel for the development, manufacture and commercialization of Novexel's novel intravenous beta-lactamase inhibitor, NXL104, in combination with Forest's ceftaroline. Development milestone expenses amounted to approximately \$51,000 in fiscal 2008. Fiscal 2007 included a one-time charge of \$476,000 for in-process research and development (or IPR&D) related to the acquisition of Cerexa, Inc. and \$20,000 in connection with a development milestone.

Research and development expense also reflects the following:

- In October 2008, we entered into a collaboration agreement with Phenomix to co-develop and co-promote dutogliptin. Dutogliptin is Phenomix' proprietary orally administered, small molecule DPP-4 inhibitor currently in Phase III clinical development for Type II diabetes. In a double-blind, randomized 12-week, 422 patient placebo-controlled Phase II(b) clinical trial, dutogliptin met all primary and secondary endpoints, including statistically significant reductions in HbA1c when administered once-daily in combination with metformin, a glitazone, or metformin and a glitazone for the treatment of Type II diabetes. Dutogliptin was also well tolerated.
- •In December 2008, we entered into a collaboration agreement with Pierre Fabre to develop and commercialize F2695 in the United States and Canada for the treatment of depression. F2695 is a proprietary selective norepinephrine and serotonin reuptake inhibitor that is being developed by Pierre Fabre for the treatment of depression and other central nervous system disorders. In a recently completed European placebo-controlled, double-blind Phase II study of F2695 in over 550 patients with major depressive disorder, the compound demonstrated statistically significant improvement compared to placebo (p<0.0001) on the primary endpoint, a change from baseline in total score on the Montgomery-Asberg Depression Rating Scale (or MADRS) and for a secondary endpoint, the Hamilton Depression Scale (or HAMD-17) as well as in response and remission rates using both the MADRS and HAMD-17. F2695 demonstrated symptom improvement compared to placebo within two weeks after treatment initiation. We will initiate Phase III studies with F2695 in calendar 2009.
- •In connection with our acquisition of Cerexa, Inc. in January 2007, we acquired worldwide development and marketing rights (excluding Japan) to ceftaroline, a next generation, broad-spectrum, hospital-based injectable cephalosporin antibiotic with activity against gram-positive bacteria such as methicillin resistant Staphylococcus aureus and gram-negative bacteria. In June 2008, we reported positive results from two globally conducted, multi-center Phase III studies of ceftaroline for complicated skin and skin structure infections. We are also conducting two Phase III studies for community acquired pneumonia and we anticipate those results by the second quarter of calendar 2009. The data from these two indications, if supportive, will serve as our planned submission package to the FDA for initial marketing approval, anticipated to be filed around the end of calendar 2009.
- •In April 2006, we entered into a collaboration agreement with Laboratorios Almirall, S.A. (or Almirall) for the U.S. rights to aclidinium, a novel long-acting muscarinic antagonist which is being developed as an inhaled therapy for the treatment of chronic obstructive pulmonary disease (or COPD). In September 2008 we received positive results from two Phase III studies assessing the safety and efficacy of aclidinium in moderate to severe COPD. In both trials, once-daily aclidinium showed a statistically significant difference versus placebo in the primary endpoint of trough FEV1, a measure of pulmonary function that is decreased in patients with moderate to severe COPD. After consultation with the FDA, we and Almirall have determined to conduct additional clinical studies to provide further support for a range of dosing regimens, including higher and more frequent doses. We and Almirall are also pursuing the development of a fixed-dose combination of aclidinium and the beta-agonist formoterol, which is currently in Phase II testing.

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- During the September 2007 quarter, we entered into a partnership with Ironwood to co-develop and co-market the compound linaclotide in North America. Linaclotide is currently being investigated for the treatment of constipation-predominant irritable bowel syndrome (or IBS-C) and chronic constipation (or CC). Based on positive results of Phase II(b) randomized, double-blind, placebo-controlled studies assessing the safety and efficacy of linaclotide in patients with CC and IBS-C, we have initiated a comprehensive Phase III clinical program to evaluate linaclotide's safety and efficacy in patients with either IBS-C or CC. The CC studies have been initiated and we expect to report top-line data in the fourth quarter of calendar 2009. The IBS-C trials are anticipated to commence during the second quarter of calendar 2009.
- During the third quarter of fiscal 2005, we entered into a collaboration agreement with Gedeon Richter Ltd. (or Richter) for the North American rights to cariprazine and related compounds, being developed as an atypical antipsychotic for the treatment of schizophrenia, bipolar mania and other psychiatric conditions. In September 2008, we received positive preliminary top-line results from a Phase II study of cariprazine in patients with acute mania associated with bipolar disorder. A review of top-line results of a Phase II study in schizophrenia indicated that cariprazine demonstrated a nominally statistical significant (i.e., not adjusted for multiple comparisons) therapeutic effect compared to placebo in a low-dose arm and a numerical improvement compared to placebo in a high-dose arm that did not reach nominal statistical significance. Based on the review of the results, we and Richter initiated a Phase II(b) dose-ranging study in schizophrenia patients. This study is being performed in order to better determine an optimal dose to take into the planned Phase III program, which we expect top-line results for in the second half of 2009. Based on these results we also expect to initiate the Phase III mania disorder studies by the end of calendar 2009 and the schizophrenia Phase III program shortly thereafter. In addition, we will commence Phase II proof of concept studies in bipolar depression and add-on treatment for MDD in the third quarter of calendar 2009.
- Regarding Bystolic (nebivolol hydrochloride), we recently filed a sNDA for a congestive heart failure indication based on a single large Phase III study.
- In February 2008, we received preliminary results of a Phase III study of memantine HCl in a novel once-daily formulation of Namenda for the treatment of moderate and severe Alzheimer's disease. The results indicated that patients treated with this formulation experienced statistically significant benefits in cognition and clinical global status compared to placebo. Based on the results of this study, we intend to prepare a NDA for this new formulation.
- During the second quarter of fiscal 2005, Forest entered into a collaboration agreement with Glenmark Pharmaceuticals Ltd. for the North American development and marketing of Oglemilast (GRC 3886), a PDE4 inhibitor for the treatment of asthma and COPD. We have commenced a Phase II study of this compound for the COPD indication with results expected in the second half of calendar 2009. Glenmark is conducting a Phase II study for this compound in adult patients with asthma.

Among other research and development projects we continue to support are the following: RGH-896, a compound being developed for the treatment of chronic pain and other CNS conditions; a series of novel compounds that target group 1 metabotropic glutamate receptors (mGLUR1/5) and NXL104, a novel intravenous beta-lactamase inhibitor being developed in combination with ceftaroline. In addition, we have entered into several collaborations to conduct pre-clinical drug discovery.

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The effective tax rate increased to 20.9% in fiscal 2009 as compared to 20.0% in fiscal 2008 and decreased compared to 21.5% in fiscal 2007 (excluding the one-time Cerexa IPR&D charge). The effective tax rate for fiscal 2009 was higher compared to fiscal 2008 due primarily to a higher proportion of earnings generated in the United States as compared to lower taxed foreign jurisdictions. Effective tax rates can be affected by ongoing tax audits. See Note 15 to the Consolidated Financial Statements.

We expect to continue our profitability into fiscal 2010 with continued sales growth in our principal promoted products.

Inflation has not had a material effect on our operations for the periods presented.

#### Critical Accounting Policies

The following accounting policies are important in understanding our financial condition and results of operations and should be considered an integral part of the financial review. Refer to the notes to the consolidated financial statements for additional policies.

#### **Estimates and Assumptions**

The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and of revenues and expenses during the reporting period. Estimates are made when accounting for sales allowances, returns, rebates and other pricing adjustments, depreciation, amortization and certain contingencies. Forest is subject to risks and uncertainties, which may include but are not limited to competition, federal or local legislation and regulations, litigation and overall changes in the healthcare environment that may cause actual results to vary from estimates. We review all significant estimates affecting the financial statements on a recurring basis and record the effect of any adjustments when necessary. Certain of these risks, uncertainties and assumptions are discussed further under the section entitled "Forward Looking Statements."

#### Revenue Recognition

Revenues are recorded in the period the merchandise is shipped. As is typical in the pharmaceutical industry, gross product sales are subject to a variety of deductions, primarily representing rebates and discounts to government agencies, wholesalers and managed care organizations. These deductions represent estimates of the related liabilities and, as such, judgment is required when estimating the impact of these sales deductions on gross sales for a reporting period. Historically, our adjustments for actual future settlements have not been material, and have resulted in either a net increase or a net decrease to net income. If estimates are not representative of actual settlements, results could be materially affected. Provisions for estimated sales allowances, returns, rebates and other pricing adjustments are accrued at the time revenues are recognized as a direct reduction of such revenue.

The accruals are estimated based on available information, including third party data, regarding the portion of sales on which rebates and discounts can be earned, adjusted as appropriate for specific known events and the prevailing contractual discount rate. Provisions are reflected either as a direct reduction to accounts receivable or, to the extent that they are due to entities other than customers, as accrued expense. Adjustments to estimates are recorded when customer credits are issued or payments are made to third parties.

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The sensitivity of estimates can vary by program and type of customer. However, estimates associated with Medicaid and contract rebates are most at risk for adjustment because of the extensive time delay between the recording of the accrual and its ultimate settlement, an interval that can range up to one year. Because of this time lag, in any given quarter, adjustments to actual may incorporate revisions of prior quarters.

Provisions for Medicaid and contract rebates during a period are recorded based upon the actual historical experience ratio of rebates paid and actual prescriptions written. The experience ratio is applied to the period's sales to determine the rebate accrual and related expense. This experience ratio is evaluated regularly to ensure that the historical trends are as current as practicable. As appropriate, we will adjust the ratio to more closely match the current experience or expected future experience. In assessing this ratio, we consider current contract terms, such as the effect of changes in formulary status, discount rate and utilization trends. Periodically, the accrual is adjusted based upon actual payments made for rebates. If the ratio is not indicative of future experience, results could be affected. Rebate accruals for Medicaid were \$36,989 at March 31, 2009 and \$31,756 at March 31, 2008. Commercial discounts and other rebate accruals were \$176,395 at March 31, 2009 and \$141,949 at March 31, 2008. These and other rebate accruals are established in the period the related revenue was recognized, resulting in a reduction to sales and the establishment of a liability, which is included in accrued expenses.

The following table summarizes the activity in the accounts related to accrued rebates, sales returns and discounts (In thousands):

|                           | March 31,        | March 31, |
|---------------------------|------------------|-----------|
|                           | 2009             | 2008      |
| Beginning balance         | \$<br>229,681 \$ | 208,063   |
| Provision for rebates     | 511,132          | 440,975   |
| Changes in estimates      |                  | 2,500     |
| Settlements               | (471,252)        | (412,852) |
|                           | 39,880           | 30,623    |
| Provision for returns     | 25,517           | 30,804    |
| Settlements               | (22,052)         | (28,273)  |
|                           | 3,465            | 2,531     |
| Provision for chargebacks |                  |           |
| and discounts             | 308,655          | 346,496   |
| Changes in estimates      |                  | (7,700)   |
| Settlements               | (303,787)        | (350,332) |
|                           | 4,868            | (11,536)  |
| Ending balance            | \$<br>277,894 \$ | 229,681   |

Deductions for chargebacks (primarily discounts to group purchasing organizations and federal government agencies) closely approximate actual as these deductions are settled generally within 2-3 weeks of incurring the liability.

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Forest's policy relating to the supply of inventory at wholesalers is to maintain stocking levels of up to three weeks and to keep monthly levels consistent from year to year, based on patterns of utilization. We have historically closely monitored wholesale customer stocking levels by purchasing information directly from customers and by obtaining other third party information. Unusual or unexpected variations in buying patterns or utilizations are investigated.

Sales incentives are generally given in connection with a new product launch. These sales incentives are recorded as a reduction of revenues and are based on terms fixed at the time goods are shipped. New product launches may result in expected temporary increases in wholesaler inventories, which as described above, are closely monitored and historically have not resulted in increased product returns.

#### Forward Looking Statements

Except for the historical information contained herein, the Management Discussion and other portions of this Annual Report contain forward looking statements that involve a number of risks and uncertainties, including the difficulty of predicting FDA approvals, acceptance and demand for new pharmaceutical products, the impact of competitive products and pricing, the timely development and launch of new products, changes in laws and regulations affecting the healthcare industry and the risk factors listed from time to time in our filings with the SEC, including the Annual Report on Form 10-K for the fiscal year ended March 31, 2009.

#### Quantitative and Qualitative Disclosures about Market Risk

In the normal course of business, operations may be exposed to fluctuations in currency values and interest rates. These fluctuations can vary the costs of financing, investing and operating transactions. Because we had no debt and only minimal foreign currency transactions, there was no material impact on earnings due to fluctuations in interest and currency exchange rates.

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