

PERINI CORP  
Form 10-Q  
November 09, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

(X) QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-6314

***Perini Corporation***

(Exact name of registrant as specified in its charter)

MASSACHUSETTS  
(State or other jurisdiction of

04-1717070  
(I.R.S. Employer

incorporation or organization)

Identification No.)

73 MT. WAYTE AVENUE, FRAMINGHAM, MASSACHUSETTS 01701-9160  
(Address of principal executive offices)  
(Zip code)

(508) 628-2000  
(Registrant's telephone number, including area code)

NONE  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Edgar Filing: PERINI CORP - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-Accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of Common Stock, \$1.00 par value per share, of registrant outstanding at November 7, 2007 was 26,984,246.

## PERINI CORPORATION AND SUBSIDIARIES

## INDEX

	<u>Page Number</u>
<b>Part I. - Financial Information:</b>	
Item 1. Financial Statements (Unaudited)	
Consolidated Condensed Balance Sheets	3
September 30, 2007 and December 31, 2006	
Consolidated Condensed Statements of Income	4
Three Months and Nine Months ended September 30, 2007 and 2006	
Consolidated Condensed Statement of Stockholders' Equity	5
Nine Months ended September 30, 2007	
Consolidated Condensed Statements of Cash Flows	6
Nine Months ended September 30, 2007 and 2006	
Notes to Consolidated Condensed Financial Statements	7 14
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	15 22
Item 3. Quantitative and Qualitative Disclosures About Market Risk	22
Item 4. Controls and Procedures	22
<b>Part II. - Other Information:</b>	
Item 1. Legal Proceedings	23 24
Item 1A. Risk Factors	24
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	24
Item 3. Defaults Upon Senior Securities	24
Item 4. Submission of Matters to a Vote of Security Holders	24
Item 5. Other Information	24
Item 6. Exhibits	24 25
Signatures	26



**Part I. Financial Information****Item 1. Financial Statements (Unaudited)****PERINI CORPORATION AND SUBSIDIARIES****CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)****SEPTEMBER 30, 2007 (UNAUDITED) AND DECEMBER 31, 2006****(In Thousands)**

	<b>SEPT. 30, 2007</b>	<b>DEC. 31, 2006</b>
<b><u>ASSETS</u></b>		
Cash and Cash Equivalents (Note 3)	\$ 361,840	\$ 225,504
Short-term Investments (Note 4)	8,370	461
Accounts Receivable, including retainage	987,049	747,626
Costs and Estimated Earnings in Excess of Billings	83,896	96,341
Other Current Assets	5,452	8,321
Total Current Assets	\$ 1,446,607	\$ 1,078,253
Property and Equipment, less Accumulated Depreciation of \$37,436 in 2007 and \$32,216 in 2006	\$ 95,239	\$ 83,811
Goodwill	\$ 26,268	\$ 26,268
Other Assets	\$ 6,738	\$ 7,660
	\$ 1,574,852	\$ 1,195,992
<b><u>LIABILITIES AND STOCKHOLDERS EQUITY</u></b>		
Current Maturities of Long-term Debt	\$ 7,576	\$ 14,607
Accounts Payable, including retainage	915,106	641,604
Billings in Excess of Costs and Estimated Earnings	163,018	155,392
Accrued Expenses	98,487	72,698
Total Current Liabilities	\$ 1,184,187	\$ 884,301
Long-term Debt, less current maturities included above	\$ 14,944	\$ 34,135
Other Long-term Liabilities	\$ 41,295	\$ 33,697
Contingencies and Commitments (Note 5)		
Stockholders' Equity:		
Series A Junior Participating Preferred Stock	\$ -	\$ -
Stock Purchase Warrants	-	461
Common Stock	26,964	26,554
Additional Paid-in Capital	155,826	139,450
Retained Earnings	175,328	101,086
	\$ 358,118	\$ 267,551
Accumulated Other Comprehensive Loss	(23,692)	(23,692)
Total Stockholders' Equity	\$ 334,426	\$ 243,859
	\$ 1,574,852	\$ 1,195,992

The accompanying notes are an integral part of these consolidated condensed financial statements.



## PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF INCOME (UNAUDITED)

(In Thousands, Except Per Share Data)

	THREE MONTHS ENDED SEPT. 30,		NINE MONTHS ENDED SEPT. 30,	
	2007	2006	2007	2006
Revenues (Note 9)	\$ 1,242,666	\$ 773,282	\$ 3,381,642	\$ 2,098,507
Cost of Operations	1,178,771	730,151	3,194,948	1,986,038
Gross Profit	\$ 63,895	\$ 43,131	\$ 186,694	\$ 112,469
General and Administrative Expenses (Note 6)	30,396	26,181	79,734	72,595
<b>INCOME FROM CONSTRUCTION OPERATIONS (Note 9)</b>	<b>\$ 33,499</b>	<b>\$ 16,950</b>	<b>\$ 106,960</b>	<b>\$ 39,874</b>
Other Income, Net	4,425	638	9,581	1,311
Interest Expense	(406)	(979)	(1,527)	(2,846)
Income before Income Taxes	\$ 37,518	\$ 16,609	\$ 115,014	\$ 38,339
Provision for Income Taxes	(13,507)	(7,026)	(40,772)	(16,105)
<b>NET INCOME</b>	<b>\$ 24,011</b>	<b>\$ 9,583</b>	<b>\$ 74,242</b>	<b>\$ 22,234</b>
Less:				
Accrued Dividends on \$21.25 Preferred Stock (Note 8)	-	-	-	(166)
Excess of fair value over carrying value upon redemption of \$21.25 Preferred Stock (Note 8)	-	-	-	(253)
<b>NET INCOME AVAILABLE FOR COMMON STOCKHOLDERS</b>	<b>\$ 24,011</b>	<b>\$ 9,583</b>	<b>\$ 74,242</b>	<b>\$ 21,815</b>
<b>BASIC EARNINGS PER COMMON SHARE (Note 7)</b>	<b>\$ 0.89</b>	<b>\$ 0.36</b>	<b>\$ 2.77</b>	<b>\$ 0.83</b>
<b>DILUTED EARNINGS PER COMMON SHARE (Note 7)</b>	<b>\$ 0.87</b>	<b>\$ 0.36</b>	<b>\$ 2.71</b>	<b>\$ 0.82</b>
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING (Note 7):</b>				
BASIC	26,936	26,443	26,763	26,240
Effect of Dilutive Stock Options, Warrants and Restricted Stock Units Outstanding	622	338	591	462
DILUTED	27,558	26,781	27,354	26,702

The accompanying notes are an integral part of these consolidated condensed financial statements.

## PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

(In Thousands)

	Stock Purchase Warrants	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
Balance - December 31, 2006	\$ 461	\$ 26,554	\$ 139,450	\$ 101,086	\$ (23,692)	\$ 243,859
Net income	-	-	-	74,242	-	74,242
Common Stock options and stock purchase warrants exercised	(461)	244	1,026	-	-	809
Excess income tax benefit from stock-based compensation	-	-	5,274	-	-	5,274
Restricted Stock compensation expense	-	-	10,096	-	-	10,096
Issuance of Common Stock, net	-	166	(20)	-	-	146
Balance - September 30, 2007	\$ -	\$ 26,964	\$ 155,826	\$ 175,328	\$ (23,692)	\$ 334,426

The accompanying notes are an integral part of these consolidated condensed financial statements.



## PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007 AND 2006

(In Thousands)

	<b>NINE MONTHS ENDED SEPT. 30,</b>	
	<b>2007</b>	<b>2006</b>
Cash Flows from Operating Activities:		
Net income	\$ 74,242	\$ 22,234
Adjustments to reconcile net income to net cash provided from (used by) operating activities:		
Depreciation and amortization	8,340	7,405
Restricted stock compensation expense	10,096	13,162
Excess income tax benefit from stock-based compensation	(5,274)	-
Deferred income taxes	(4,632)	15,938
Gain on sale of equipment	(283)	(625)
(Gain) loss on land held for sale, net	(675)	218
Increase in other long-term liabilities	11,550	6,735
Other non-cash items, net	(25)	-
Cash provided from (used by) changes in components of working capital other than cash, current maturities of long-term debt and land held for sale, net	88,726	(52,811)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>\$ 182,065</b>	<b>\$ 12,256</b>
Cash Flows from Investing Activities:		
Acquisition of property and equipment	\$ (20,572)	\$ (19,219)
Proceeds from sale of property and equipment	2,372	2,410
Investment in land held for sale, net	1,242	(126)
Investment in available-for-sale securities, net	(7,884)	689
Investment in other activities	86	24
<b>NET CASH USED BY INVESTING ACTIVITIES</b>	<b>\$ (24,756)</b>	<b>\$ (16,222)</b>
Cash Flows from Financing Activities:		
Proceeds from long-term debt	\$ 5,595	\$ 6,663
Reduction of long-term debt	(31,817)	(10,144)
Redemption of \$21.25 Preferred Stock, including payment of accrued dividends	-	(8,843)
Proceeds from exercise of common stock options and stock purchase warrants	809	627
Excess income tax benefit from stock-based compensation	5,274	-
Issuance of common stock, net	146	(368)
Deferred debt costs	(980)	-
<b>NET CASH USED BY FINANCING ACTIVITIES</b>	<b>\$ (20,973)</b>	<b>\$ (12,065)</b>
Net Increase (Decrease) in Cash and Cash Equivalents	136,336	(16,031)
Cash and Cash Equivalents at Beginning of Year	225,504	139,848
Cash and Cash Equivalents at End of Period	\$ 361,840	\$ 123,817
Supplemental Disclosure of Cash Paid During the Period For:		
Interest	\$ 1,574	\$ 2,995
Income taxes	\$ 42,077	\$ 824
Supplemental Disclosure of Non-cash Transactions:		
Common stock issued for services	\$ 5,966	\$ 7,396

The accompanying notes are an integral part of these consolidated condensed financial statements.



**PERINI CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(1) Basis of Presentation**

The unaudited consolidated condensed financial statements presented herein include the accounts of Perini Corporation and its wholly owned subsidiaries ( Perini or the Company ). The Company s interests in construction joint ventures are accounted for using the proportionate consolidation method. These unaudited consolidated condensed financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and note disclosures required by accounting principles generally accepted in the United States of America. These statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. In the opinion of management, the accompanying unaudited consolidated condensed financial statements include all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the Company's financial position as of September 30, 2007 and December 31, 2006, results of operations for the three month and nine month periods ended September 30, 2007 and 2006, and cash flows for the nine months ended September 30, 2007 and 2006. The results of operations for the nine months ended September 30, 2007 may not be indicative of the results that may be expected for the year ending December 31, 2007 because, among other reasons, such results can vary depending on the timing of progress achieved and changes in estimated profitability of projects being reported.

**(2) Significant Accounting Policies**

The significant accounting policies followed by the Company and its subsidiaries in preparing its consolidated financial statements are set forth in Note (1) to such financial statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. The Company has made no significant change in these policies during 2007, except as noted below.

In July 2006, the Financial Accounting Standards Board ( FASB ) issued Financial Accounting Standards Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), an interpretation of FASB Statement No.109. FIN 48 prescribes a recognition threshold and measurement process for recording in the financial statements uncertain tax positions taken or expected to be taken in a tax return. FIN 48 also provides guidance on recognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. The Company adopted the provisions of FIN 48 on January 1, 2007. There was no impact on total liabilities or stockholders equity. As of September 30, 2007, the Company identified and reviewed potential uncertainties related to taxes upon the adoption of FIN 48 and determined that the exposure to those uncertainties did not have a material impact on the Company s results of operations or financial condition.

**(3) Cash and Cash Equivalents**

Cash equivalents include short-term, highly liquid investments with original maturities of three months or less.

Cash and cash equivalents as reported in the accompanying Consolidated Condensed Balance Sheets consist of amounts held by the Company that are available for general corporate purposes and the Company s proportionate share of amounts held by construction joint ventures that are available only for joint venture-related uses. Joint venture cash and cash equivalents are not restricted to specific uses within those entities; however, the terms of the joint venture agreements limit the Company s ability to distribute those funds and use them for corporate purposes. Cash held by construction joint ventures is distributed from time to time to the Company and to the other joint venture participants in accordance with their percentage interest after the joint venture partners determine that a cash distribution is prudent. Cash distributions received by the Company from its construction joint ventures are then available for general corporate purposes. At September 30, 2007 and December 31, 2006 cash and cash equivalents consisted of the following (in thousands):

## PERINI CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(3) Cash and Cash Equivalents (continued)

	Sept. 30, 2007	Dec. 31, 2006
Corporate cash and cash equivalents (available for general corporate purposes)	\$ 329,786	\$ 189,558
Company's share of joint venture cash and cash equivalents (available only for joint venture purposes, including future distributions)	32,054	35,946
	\$ 361,840	\$ 225,504

(4) Short-term Investments

Short-term investments consist primarily of auction-rate securities. In accordance with FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities* and, based on the Company's intentions regarding these investments, the Company classifies its investments in auction-rate securities as available-for-sale securities. The interest rates are reset every twenty-eight days through an auction bidding process. Due to the frequent nature of the reset feature, the Company's investments in auction-rate securities are recorded at cost, which approximates fair value. As a result, the Company has no cumulative gross realized or unrealized holding gains or losses from these securities and all income is recorded as interest income.

(5) Contingencies and Commitments(a) *Tutor-Saliba-Perini Joint Venture vs. Los Angeles MTA Matter*

During 1995, a joint venture, Tutor-Saliba-Perini, or the Joint Venture, in which Perini Corporation, or Perini, is the 40% minority partner and Tutor-Saliba Corporation, or Tutor-Saliba, of Sylmar, California is the 60% managing partner, filed a complaint in the Superior Court of the State of California for the County of Los Angeles against the Los Angeles County Metropolitan Transportation Authority, or LAMTA, seeking to recover costs for extra work required by LAMTA in connection with the construction of certain tunnel and station projects. In 1999, LAMTA countered with civil claims under the California False Claims Act ( CFCA ) against the Joint Venture, Tutor-Saliba and Perini jointly and severally (together, TSP). Ronald N. Tutor, the Chairman and Chief Executive Officer of Perini since 2000, is also the chief executive officer and the sole stockholder of Tutor-Saliba.

Claims concerning the construction of LAMTA projects were tried in 2001. During the trial, based on the Joint Venture's alleged failure to comply with the court's discovery orders, the judge issued terminating sanctions that resulted in a substantial judgment against TSP.

TSP appealed and, in January, 2005, the State of California Court of Appeal reversed the trial court's entire judgment and found that the trial court judge had abused his discretion and had violated TSP's due process rights, and had imposed impermissibly overbroad terminating sanctions. The Court of



PERINI CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(5) Contingencies and Commitments (continued)

(a) *Tutor-Saliba-Perini Joint Venture vs. Los Angeles MTA Matter* (continued)

Appeal also directed the trial court to dismiss LAMTA's claims that TSP had violated the Unfair Competition Law ("UCL") because LAMTA lacked standing to bring such a claim, and remanded the Joint Venture's claims against LAMTA for extra work required by LAMTA and LAMTA's counterclaim under the CFCA against TSP to the trial court for further proceedings, including a new trial. LAMTA petitioned the Court of Appeal for rehearing and the California Supreme Court for review. Both petitions were denied and the case was remanded and reassigned for a new trial.

In 2006, upon remand, the trial court allowed LAMTA to amend its cross-complaint to add the District Attorney as a party in order to have a plaintiff with standing to assert a UCL claim, and allowed a UCL claim to be added. The court also ordered that individual issues of the case be tried separately.

In December 2006, in the trial of the first issue, which arose out of a 1994 change order involving a Disadvantaged Business Enterprise subcontractor pass-through claim, the jury found that the Joint Venture had submitted two false claims for payment and had breached its contract with LAMTA and awarded LAMTA \$111,651 in damages. The court has awarded penalties of \$10,000 for each of the two claims and will treble the damages awarded by the Jury. A final judgment with respect to these claims will not be entered until the entire case has been resolved and is subject to appeal. In addition, the court will determine whether there were any violations of the UCL, but has deferred its decision on those claims until the case is completed. Each such violation may bear a penalty of up to \$2,500.

In February 2007, the court granted a Joint Venture motion and precluded LAMTA in future proceedings from presenting its claims that the Joint Venture breached its contract and violated the CFCA by allegedly frontloading the so-called B Series contracts. The court ordered further briefing on LAMTA's UCL claim on this issue.

The parties have presented their respective affirmative claims on certain work access issues to the court. The court will determine which of those claims, if any, are sufficient to proceed to trial.

The court has indicated that it would like the parties to resolve the entire case through mediation. To date, efforts by the parties to settle the case have not been successful.

The ultimate financial impact of the lawsuit is not yet determinable. Therefore, no provision for loss, if any, has been recorded in the financial statements.

*(b) Perini/Kiewit/Cashman Joint Venture-Central Artery/Tunnel Project Matter*

Perini/Kiewit/Cashman Joint Venture, or PKC, a joint venture in which Perini holds a 56% interest and is the managing partner, is currently pursuing a series of claims for additional contract time and/or compensation against the Massachusetts Highway Department, or MHD, for work performed by PKC on a portion of the Central Artery/Tunnel project in Boston, Massachusetts. During construction, MHD ordered PKC to perform changes to the work and issued related direct cost changes with an estimated value, excluding time delay and inefficiency costs, in excess of \$100 million. In addition, PKC encountered a number of unforeseen conditions during construction that greatly increased PKC's cost of performance.

PERINI CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(5) Contingencies and Commitments (continued)

(b) *Perini/Kiewit/Cashman Joint Venture-Central Artery/Tunnel Project Matter* (continued)

Certain of PKC's claims have been presented to a Disputes Review Board, or DRB, which consists of three construction experts chosen by the parties. To date, the DRB has issued five binding awards on PKC's claims. It has ruled that PKC is entitled to additional compensation for the first portion of its contract time delay claim in the amount of \$17.4 million. In 2002, the Massachusetts Superior Court approved PKC's request to confirm the DRB's \$17.4 million award. The MHD appealed the Superior Court decision to the Massachusetts Appeals Court, which affirmed the Superior Court's confirmation of the DRB's award in May, 2006.

The DRB has also ruled on a binding basis that PKC is entitled to four additional compensation awards, less credits, totaling \$39.8 million for impacts and inefficiencies caused by MHD to certain of PKC's work. The first two such awards, totaling \$17.1 million, have been confirmed by the Superior Court and were not appealed. MHD has filed actions in the Superior Court seeking to vacate the other two awards, and PKC has answered, seeking to confirm them. These actions have not yet been heard. PKC has taken the position that it is entitled to interest on each of the five binding DRB awards as provided in the awards. It appears that MHD will object to payment of any interest.

It is PKC's position that the remaining claims to be decided by the DRB on a binding basis have an anticipated value of approximately \$104 million (exclusive of interest). MHD disputes that the remaining claims before the DRB may be decided on a binding basis. Hearings before the DRB began in October, 2006 and are scheduled to occur throughout the remainder of 2007 and into 2008.

Management has made an estimate of the total anticipated cost recovery on this project and it is included in revenue recorded to date. To the extent new facts become known or the final cost recovery included in the claim settlement varies from this estimate, the impact of the change will be reflected in the financial statements at that time.

In August 2002, the Massachusetts Attorney General's office, pursuant to its authority under the state's False Claims Act, served a Civil Investigative Demand ("CID") on Perini and the other joint venture partners. The CID sought the production of certain construction claims documentation in connection with the Central Artery/Tunnel Contract No. C11A1. In September 2004, the Attorney General's office presented a list of items that it believed constitute possible false claims. PKC made a responsive presentation to the Attorney General's office in January, 2005. PKC vigorously denies that it submitted any false claims and has cooperated with the Attorney General's office.

(c) *Investigation by U.S. Attorney for Eastern District of New York*

In 2001, the Company received a grand jury subpoena for documents in connection with an investigation by the U.S. Attorney's Office for the Eastern District of New York. The investigation concerns contracting with disadvantaged, minority, and women-owned businesses in the New York City area construction industry. The Company has cooperated with the U. S. Attorney's Office in the investigation and produced documents pursuant to the subpoena in 2001 and 2002. In August 2006 and May 2007, the Company received two additional grand jury subpoenas for documents in connection with the same investigation. The Company subsequently produced documents pursuant to those subpoenas, and



## Edgar Filing: PERINI CORP - Form 10-Q

continues to cooperate in the investigation. It is the Company's understanding that lawyers for two former Perini Civil Division employees also are in separate discussions with the U.S. Attorney's Office related to the investigation. On January 8, 2007, the Company was informed by the U.S. Attorney's Office that the Company meets the definition of

PERINI CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(5) **Contingencies and Commitments** (continued)

(c) *Investigation by U.S. Attorney for Eastern District of New York* (continued)

subject in the United States Attorney's Manual. That definition is "a person whose conduct is within the scope of the grand jury's investigation. At the same time, the U.S. Attorney's Office also wrote to the Company that "Perini has been cooperatively engaged in discussions with this office and that we are considering a civil settlement with regard to Perini. The Company has been in active discussions with the U.S. Attorney's Office concerning a resolution this matter. As of September 30, 2007, the Company recorded a charge with respect to this matter. The results for the Civil segment are materially affected by this charge.

(6) **Stock-Based Compensation**

In May 2004, the Company's stockholders approved the adoption of the 2004 Stock Option and Incentive Plan which provided that up to 1,000,000 shares of the Company's common stock would be available for the granting of stock-based compensation awards to key executives, employees and directors of the Company. In May 2006, the Company's stockholders approved an amendment to the plan that increased the number of shares of the Company's common stock available for issuance thereunder from 1,000,000 shares to 3,000,000 shares. The plan allows these stock-based compensation awards to be granted in a variety of forms, including stock options, stock appreciation rights, restricted stock awards, unrestricted stock awards, deferred stock awards and dividend equivalent rights.

The Compensation Committee of the Company's Board of Directors has approved the grant of 1,345,000 restricted stock units to certain of its executive officers and employees under the 2004 Stock Option and Incentive Plan. As of September 30, 2007, 315,000 restricted stock units vested and accordingly 315,000 shares of common stock were issued. Of the remaining 1,030,000 restricted stock units outstanding at September 30, 2007, 665,000 generally vest in three equal installments on January 2 of 2008, 2009 and 2010, and 365,000 generally vest on January 2, 2010. Of the restricted stock units outstanding at September 30, 2007, 630,000 are subject only to the satisfaction of service requirements and the remaining 400,000 are subject to the satisfaction of both service requirements and achievement of certain pre-established pretax income performance criteria. Upon vesting, each restricted stock unit will be exchanged for one share of the Company's common stock. The grant date fair value of the restricted stock units is \$43.4 million based on the closing price of the Company's common stock on the dates of grant. For the three month and nine month periods ended September 30, 2007, the Company recognized compensation expense of \$2.7 million and \$10.1 million, respectively, related to these restricted stock units and these amounts are included as a component of General and Administrative Expenses in the Consolidated Condensed Statements of Income. At September 30, 2007, there was \$16.7 million of unrecognized compensation cost related to the non-vested restricted stock units outstanding which, absent significant forfeitures in the future, will be recognized over a weighted average period of 1.8 years.

A summary of stock-based compensation awards related to the restricted stock units outstanding under the Company's 2004 Stock Option and Incentive Plan for the nine months ended September 30, 2007 is as follows:

## PERINI CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(6) Stock-Based Compensation (continued)

	Number of Shares	Weighted Average Grant Date Fair Value	Shares Available to Grant
Outstanding at January 1, 2007	1,145,000	\$31.43	1,452,626
Issued	(165,000)	\$31.55	-
Granted	50,000	\$53.22	(50,000)
Reacquired	-		5,000
Outstanding at September 30, 2007	1,030,000	\$32.47	1,407,626

The aggregate intrinsic value of the restricted stock units outstanding at September 30, 2007 is approximately \$57.6 million.

In May 2000, the Company's stockholders approved the adoption of the Special Equity Incentive Plan which provided that up to 3,000,000 shares of the Company's common stock would be available for the granting of nonqualified stock options to key executives, employees and directors of the Company. Options are granted at not less than the fair market value on the date of grant, as defined. Options generally expire 10 years from the date of grant. Options outstanding under the Special Equity Incentive Plan are generally exercisable in three equal annual installments, on the date of grant and on the first and second anniversary of the date of grant. As of September 30, 2007, all of the options outstanding were exercisable. A summary of stock option activity related to the Company's Special Equity Incentive Plan is as follows:

	Number of Shares	Exercise Price Per Share Range	Weighted Average	Shares Available to Grant
Outstanding at January 1, 2007	240,000	\$3.13 -\$4.50	\$4.36	195,634
Exercised	(180,500)	\$3.13 -\$4.50	\$4.48	-
Outstanding at September 30, 2007	59,500	\$3.13 -\$4.50	\$3.99	195,634

Options outstanding at September 30, 2007 under the Special Equity Incentive Plan and related weighted average price and life information follows:

Remaining Life (Years)	Grant Date	Options Outstanding	Options Exercisable	Weighted Average Exercise Price	Aggregate Intrinsic Value
3	3/29/2000	12,500	12,500	\$4.50	\$ 642,875

Edgar Filing: PERINI CORP - Form 10-Q

3	5/25/2000	22,000	22,000	\$3.13	1,161,710
3	9/12/2000	25,000	25,000	\$4.50	1,285,750
Totals		59,500	59,500	\$3.99	\$ 3,090,335

12

## PERINI CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

**(7) Earnings per Common Share**

Basic earnings per common share was computed by dividing net income less the sum of (i) dividends accrued on the \$21.25 Preferred Stock and (ii) the excess of the fair value of the consideration given over the carrying value upon redemption of the \$21.25 Preferred Stock during the applicable period (see Note 8) by the weighted average number of common shares outstanding. Diluted earnings per common share was similarly computed after giving consideration to the dilutive effect of stock options, warrants and restricted stock units outstanding on the weighted average number of common shares outstanding.

There were no antidilutive stock options or stock purchase warrants at September 30, 2007 and 2006. The effect of the assumed conversion of the Company's outstanding \$21.25 Preferred Stock into Common Stock was antidilutive for all applicable periods presented. The \$21.25 Preferred Stock was redeemed in full on May 17, 2006.

**(8) Dividends****(a) Common Stock**

There were no cash dividends declared or paid on the Company's outstanding Common Stock during the periods presented in the consolidated condensed financial statements included herein.

**(b) \$21.25 Preferred Stock**

The Company redeemed all remaining outstanding Depositary Shares on May 17, 2006, in accordance with the terms of the \$21.25 Preferred Stock, at a price of \$25.00 per Depositary Share plus accrued and unpaid dividends to that date, for an aggregate amount of approximately \$8.8 million.

**(9) Business Segments**

The following tables set forth certain business segment information relating to the Company's operations for the nine month and three month periods ended September 30, 2007 and 2006 (in thousands):

**Nine months ended September 30, 2007**

	Reportable Segments			Totals	Corporate	Consolidated Total
	Building	Civil	Management Services			
Revenues	\$ 3,084,676	\$ 183,256	\$ 113,710	\$ 3,381,642	\$ -	\$ 3,381,642
Income (Loss) from Construction Operations	\$ 92,883	\$ (8,017)	\$ 38,471	\$ 123,337	\$ (16,377)	* \$ 106,960
Assets	\$ 1,010,347	\$ 206,094	\$ 13,911	\$ 1,230,352	\$ 344,500	** \$ 1,574,852

**Nine months ended September 30, 2006**

	Reportable Segments		Management	Consolidated
	Building	Civil		

Edgar Filing: PERINI CORP - Form 10-Q

	<b>Building</b>	<b>Civil</b>	<b>Services</b>	<b>Totals</b>	<b>Corporate</b>	<b>Total</b>
Revenues	\$ 1,714,014	\$ 206,347	\$ 178,146	\$ 2,098,507	\$ -	\$ 2,098,507
Income (Loss) from Construction Operations	\$ 39,476	\$ (516)	\$ 20,599	\$ 59,559	\$ (19,685)	* \$ 39,874
Assets	\$ 624,371	\$ 267,548	\$ 54,262	\$ 946,181	\$ 92,782	** \$ 1,038,963

## PERINI CORPORATION AND SUBSIDIARIES

## NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Continued)

(9) **Business Segments (continued)****Three months ended September 30, 2007**

	Reportable Segments			Totals	Corporate	Consolidated Total
	Building	Civil	Management Services			
Revenues	\$ 1,145,092	\$ 63,025	\$ 34,549	\$ 1,242,666	\$ -	\$ 1,242,666
Income (Loss) from Construction Operations	\$ 33,321	\$ (6,775)	\$ 12,753	\$ 39,299	\$ (5,800) *	\$ 33,499

**Three months ended September 30, 2006**

	Reportable Segments			Totals	Corporate	Consolidated Total
	Building	Civil	Management Services			
Revenues	\$ 643,642	\$ 64,012	\$ 65,628	\$ 773,282	\$ -	\$ 773,282
Income (Loss) from Construction Operations	\$ 15,531	\$ (6,665)	\$ 13,955	\$ 22,821	\$ (5,871) *	\$ 16,950

\* In all periods, consists of corporate general and administrative expenses.

\*\* In all periods, corporate assets consist principally of cash and cash equivalents, net deferred tax asset, land held for sale and other investments available for general corporate purposes.

(10) **Employee Pension Plans**

The Company has a defined benefit pension plan that covers its executive, professional, administrative and clerical employees, subject to certain specified service requirements. The Company also has an unfunded supplemental retirement plan for certain employees whose benefits under the defined benefit plan are reduced because of compensation limitations under federal tax laws. Effective June 1, 2004, all benefit accruals under the Company's pension plan were frozen; however, the current vested benefit will be preserved. In accordance with FASB Statement No. 132(R),

Employers' Disclosures About Pensions and Other Post-Retirement Benefits, the pension disclosure presented below includes aggregated amounts for both of the Company's plans. The following table sets forth the net pension cost by component for the three month and nine month periods ended September 30, 2007 and 2006 (in thousands):

	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2007	2006	2007	2006
Interest cost on projected benefit obligation	\$ 1,138	\$ 1,075	\$ 3,368	\$ 3,225
Expected return on plan assets	(1,049)	(1,089)	(3,402)	(3,268)
Recognized actuarial loss	635	554	1,696	1,663
Net Pension Cost	\$ 724	\$ 540	\$ 1,662	\$ 1,620

The Company contributed \$3.2 million to its defined benefit pension plan on April 10, 2007 and does not expect to make any additional contributions during the remainder of 2007.





**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Overview**

Perini Corporation is a leading construction services company, based on revenues, as ranked by *Engineering News-Record*, offering diversified general contracting, construction management and design/build services to private clients and public agencies throughout the world. We have provided construction services since 1894 and have established a strong reputation within our markets for executing large, complex projects on time and within budget while adhering to strict quality control measures. We offer general contracting, pre-construction planning and comprehensive project management services, including the planning and scheduling of the manpower, equipment, materials and subcontractors required for a project. We also offer self-performed construction services including site work, concrete forming and placement and steel erection.

Our business is conducted through three primary segments: building, civil, and management services. Our building segment focuses on large, complex projects in the hospitality and gaming, sports and entertainment, educational, transportation, healthcare, biotech, pharmaceutical and high-tech markets. Our civil segment specializes in public works construction, primarily in the northeastern and mid-Atlantic United States, including the repair, replacement and reconstruction of the public infrastructure such as highways, bridges, mass transit systems and wastewater treatment facilities. Our management services segment provides diversified construction, design/build and maintenance services to the U.S. military and government agencies, as well as to surety companies and multi-national corporations in the United States and overseas.

**Significant Accounting Policies**

Our significant accounting policies are described in Note 1 of Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Our critical accounting policies are also identified and discussed in Item 7 of said Annual Report on Form 10-K. We have made no significant change in these policies during 2007, except as noted below.

In July 2006, the Financial Accounting Standards Board ( FASB ) issued Financial Accounting Standards Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), an interpretation of FASB Statement No.109. FIN 48 prescribes a recognition threshold and measurement process for recording in the financial statements uncertain tax positions taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. We adopted the provisions of FIN 48 on January 1, 2007. There was no impact on our total liabilities or stockholders' equity. As of September 30, 2007, we identified and reviewed potential uncertainties related to taxes upon the adoption of FIN 48 and determined that the exposure to those uncertainties did not have a material impact on our results of operations or financial condition.

**Recent Developments**

*Management Change*

In September 2007, we announced the appointment of Kenneth R. Burk as Senior Vice President and Chief Financial Officer. Michael E. Ciskey, Vice President and Chief Financial Officer since November 2003, will become Senior Vice President, Civil where he will assist in the growth of our civil construction segment. Mr. Burk joins Perini with 24 years of experience in the engineering and construction industry.



## Edgar Filing: PERINI CORP - Form 10-Q

*Backlog of \$7.8 billion*

Our backlog of uncompleted construction work at September 30, 2007 was approximately \$7.8 billion, as compared to the \$8.5 billion backlog reported at December 31, 2006. The September 30, 2007 backlog includes new contract awards and adjustments to contracts in process added during the third quarter of 2007 totaling approximately \$385 million, which includes approximately \$68 million of additional work on security projects in Iraq under the U.S. Army Corps of Engineer's CENTCOM program; a new \$70 million high school in Orlando, Florida; and \$196 million of various new awards at Rudolph and Sletten, primarily in the healthcare and office building markets.

	<b>Backlog at Dec. 31, 2006</b>	<b>New Business Awarded</b>	<b>Revenue Recognized</b>	<b>Backlog at Sept. 30, 2007</b>
	(In millions)			
Building	\$ 7,832.4	\$ 2,628.5	\$ (3,084.7)	\$ 7,376.2
Civil	429.7	32.7	(183.2)	279.2
Management Services	189.3	80.6	(113.7)	156.2
Total	\$ 8,451.4	\$ 2,741.8	\$ (3,381.6)	\$ 7,811.6

### Results of Operations

#### **Comparison of the Third Quarter of 2007 with the Third Quarter of 2006**

Revenues increased by \$469.4 million, gross profit increased by \$20.8 million, income from construction operations increased by \$16.5 million, and net income increased by \$14.4 million (or 150%) in 2007. Our strong performance in the third quarter of 2007 was led by our building and management services segments. The increase in revenues and profit primarily reflects the conversion of our substantial building segment backlog into revenues and profit as expected. In addition, our management services segment also made a significant contribution to both our third quarter 2007 and 2006 operating results. Basic earnings per common share were \$0.89 for the third quarter of 2007, compared to \$0.36 for the third quarter of 2006. Diluted earnings per common share were \$0.87 for the third quarter of 2007, compared to \$0.36 for the third quarter of 2006.

	<b>Revenues for the Three Months Ended Sept. 30, 2007</b>	<b>2006</b>	<b>Increase (Decrease)</b>	<b>% Change</b>
	(In millions)			
Building	\$ 1,145.1	\$ 643.7	\$ 501.4	77.9 %
Civil	63.0	64.0	(1.0)	(1.6)%
Management Services	34.6	65.6	(31.0)	(47.3)%
Total	\$ 1,242.7	\$ 773.3	\$ 469.4	60.7 %

Overall revenues increased by \$469.4 million (or 60.7%), from \$773.3 million in 2006 to \$1,242.7 million in 2007. This increase was due primarily to an increase in building construction revenues of \$501.4 million (or 77.9%), from \$643.7 million in 2006 to \$1,145.1 million in 2007, primarily as a result of the conversion of our substantial building segment backlog into revenues as expected, led by an increased volume of work in the hospitality and gaming market as a result of the significant new contract awards we received in the latter half of 2005 and in 2006, which are now well into the construction phase. Civil construction revenues totaled \$63.0 million in 2007, a \$1.0 million decrease from revenues of \$64.0 million in 2006. Management services revenues decreased by \$31.0 million (or 47.3%), from \$65.6 million in 2006 to \$34.6 million in 2007, due primarily to a decreased volume of work in Iraq and to the completion of our nuclear power plant maintenance and modification contract with Exelon as of December 31, 2006.



	<b>Income (Loss) from Construction Operations for the Three Months Ended Sept. 30,</b>		<b>Increase (Decrease) In Income</b>	<b>% Change</b>
	<b>2007</b>	<b>2006</b>		
	(In millions)			
Building	\$ 33.3	\$ 15.5	\$ 17.8	114.8 %
Civil	(6.8)	(6.7)	(0.1)	(1.5)%
Management Services	12.8	14.0	(1.2)	(8.6)%
Subtotal	\$ 39.3	\$ 22.8	\$ 16.5	72.4 %
Less: Corporate	(5.8)	(5.8)	-	0 %
Total	\$ 33.5	\$ 17.0	\$ 16.5	97.1 %

Income from construction operations (excluding corporate) increased by \$16.5 million (or 72.4%), from \$22.8 million in 2006 to \$39.3 million in 2007. Building construction income from operations increased by \$17.8 million (or 114.8%), from \$15.5 million in 2006 to \$33.3 million in 2007, due primarily to the significant increase in revenues discussed above. Building construction income from operations was reduced by a \$3.5 million increase in building construction-related general and administrative expenses, due primarily to a \$2.2 million increased provision for incentive compensation as a result of the significantly improved building construction operating results. Civil construction income from operations decreased by \$0.1 million, from a loss of \$6.7 million in 2006 to a loss of \$6.8 million in 2007. The loss in 2006 was due primarily to downward profit adjustments recorded on several projects in the Mid-Atlantic region, including a roadway project in Maryland. The loss in 2007 was due primarily to recording a charge with respect to the matter discussed in Note 5(c) of Notes to Consolidated Condensed Financial Statements. Despite the 47.3% decrease in revenues discussed above, management services income from operations decreased by only \$1.2 million (or 8.6%), from \$14.0 million in 2006 to \$12.8 million in 2007, due primarily to favorable performance on work in Iraq. Corporate general and administrative expenses were \$5.8 million in both 2007 and 2006. A \$0.9 million decrease in corporate stock-based compensation expense resulting from certain restricted stock units granted in 2006 was offset by an increase in certain outside consulting fees.

Other income increased by \$3.8 million, from \$0.6 million in 2006 to \$4.4 million in 2007, due primarily to a \$2.6 million increase in interest income as a result of the positive cash flow we generated from operating activities in the latter half of 2006 and the first nine months of 2007. In addition, we recognized a \$1.1 million net gain in the third quarter of 2007 from the sale of a parcel of developed land held for sale. Based on our limited remaining inventory of developed land held for sale and the anticipated potential selling prices for those parcels, we believe that the net gain recorded in 2007 is of a non-recurring nature and is not indicative of future results.

Interest expense decreased by \$0.6 million, from \$1.0 million in 2006 to \$0.4 million in 2007, due primarily to the February 22, 2007 repayment of our term loan in full in conjunction with the closing of our new credit agreement.

The provision for income taxes increased by \$6.5 million, from \$7.0 million in 2006 to \$13.5 million in 2007, due primarily to the increase in pretax income in 2007. The effective tax rate for third quarter of 2007 was 36.0%, as compared to 42.3% for the third quarter of 2006. The decrease in the effective tax rate is due to a reduction in permanently disallowed as well as an increase in permanently allowed tax deductions in 2007.

Edgar Filing: PERINI CORP - Form 10-Q

Comparison of the Nine Months Ended September 30, 2007 with the Nine Months Ended September 30, 2006

Revenues increased by \$1,283.1 million, gross profit increased by \$74.2 million, income from construction operations increased by \$67.1 million, and net income increased by \$52.0 million (or 234.2%) in 2007. Our strong performance in the first nine months of 2007 was led by our building and management services segments. The increase in revenues and profit primarily reflects the conversion of our substantial building segment backlog into revenues and profit as expected. In addition, our management services segment also made a significant contribution to both our 2007 and 2006 year to date operating results. Stock-based compensation expense from restricted stock units granted in the second quarter of 2006 reduced pretax profit by \$12.6 million in 2006, compared to a reduction of \$10.1 million in 2007. Basic earnings per common share were \$2.77 for the nine months ended September 30, 2007, compared to \$0.83 for the nine months ended September 30, 2006. Diluted earnings per common share were \$2.71 for the nine months ended September 30, 2007, compared to \$0.82 for the nine months ended September 30, 2006.

	<b>Revenues for the Nine Months Ended Sept. 30,</b>		<b>Increase</b>	<b>%</b>
	<b>2007</b>	<b>2006</b>	<b>(Decrease)</b>	<b>Change</b>
	(In millions)			
Building	\$ 3,084.7	\$ 1,714.0	\$ 1,370.7	80.0 %
Civil	183.2	206.4	(23.2)	(11.2)%
Management Services	113.7	178.1	(64.4)	(36.2)%
Total	\$ 3,381.6	\$ 2,098.5	\$ 1,283.1	61.1 %

Overall revenues increased by \$1,283.1 million (or 61.1%), from \$2,098.5 million in 2006 to \$3,381.6 million in 2007. This increase was due primarily to an increase in building construction revenues of \$1,370.7 million (or 80.0%), from \$1,714.0 million in 2006 to \$3,084.7 million in 2007, primarily as a result of the conversion of our substantial building segment backlog into revenues as expected, led by an increased volume of work in the hospitality and gaming market as a result of the significant new contract awards we received in the latter half of 2005 and in 2006, which are now well into the construction phase. Civil construction revenues decreased by \$23.2 million (or 11.2%), from \$206.4 million in 2006 to \$183.2 million in 2007, due primarily to the timing of the start-up of new work. Management services revenues decreased by \$64.4 million (or 36.2%), from \$178.1 million in 2006 to \$113.7 million in 2007, due primarily to the completion of our nuclear power plant maintenance and modification contract with Exelon as of December 31, 2006.

	<b>Income (Loss) from Construction Operations for the Nine Months Ended Sept. 30,</b>		<b>Increase</b>	<b>%</b>
	<b>2007</b>	<b>2006</b>	<b>In Income</b>	<b>Change</b>
	(In millions)			
Building	\$ 92.8	\$ 39.5	\$ 53.3	134.9%
Civil	(8.0)	(0.5)	(7.5)	
Management Services	38.5	20.6	17.9	86.9%
Subtotal	\$ 123.3	\$ 59.6	\$ 63.7	106.9%
Less: Corporate	(16.3)	(19.7)	3.4	17.3%
Total	\$ 107.0	\$ 39.9	\$ 67.1	168.2%

## Edgar Filing: PERINI CORP - Form 10-Q

Income from construction operations (excluding corporate) increased by \$63.7 million (or 106.9%), from \$59.6 million in 2006 to \$123.3 million in 2007. Building construction income from operations increased by \$53.3 million (or 134.9%), from \$39.5 million in 2006 to \$92.8 million in 2007, due primarily to the significant increase in revenues discussed above. Building construction income from operations was reduced by a \$7.5 million increase in building construction-related general and administrative expenses related to the significant increased volume of new work, as well as a \$2.2 million increased provision for incentive compensation and a \$1.5 million increased charge related to stock-based compensation expense resulting from certain restricted stock units granted in the second quarter of 2006. Civil construction income from operations decreased by \$7.5 million, from a loss of \$0.5 million in 2006 to a loss of \$8.0 million in 2007. The loss in 2006 was due primarily to downward profit adjustments recorded on several projects in the Mid-Atlantic and southeast regions, including a roadway project in Maryland. The loss in 2007 was due primarily to recording a charge with respect to the matter discussed in Note 5(c) of Notes to Consolidated Condensed Financial Statements. In addition, the loss in 2007 includes a downward profit adjustment recorded on a bridge rehabilitation project in metropolitan New York and a \$1.9 million increase in civil construction-related general and administrative expenses, due primarily to a decrease in the number of active projects, as well as an increase in legal fees relating to open legal matters. Despite the decrease in revenues discussed above, management services income from operations increased by \$17.9 million (or 86.9%), from \$20.6 million in 2006 to \$38.5 million in 2007, due primarily to favorable performance on work in Iraq. Overall income from construction operations was favorably impacted by a \$3.4 million decrease in corporate general and administrative expenses, from \$19.7 million in 2006 to \$16.3 million in 2007, due primarily to a \$4.1 million decrease in corporate stock-based compensation expense resulting from certain restricted stock units granted in 2006 and 2004.

Other income increased by \$8.3 million, from \$1.3 million in 2006 to \$9.6 million in 2007, due primarily to a \$6.8 million increase in interest income as a result of the positive cash flow we generated from operating activities in the latter half of 2006 and the first nine months of 2007. In addition, the net gain on sales of parcels of developed land held for sale increased by \$0.9 million in 2007. Based on our limited remaining inventory of developed land held for sale and the anticipated potential selling prices for those parcels, we believe that the net gain recorded in 2007 is of a non-recurring nature and is not indicative of future results.

Interest expense decreased by \$1.4 million, from \$2.9 million in 2006 to \$1.5 million in 2007, due primarily to the February 22, 2007 repayment of our term loan in full in conjunction with the closing of our new credit agreement.

The provision for income taxes increased by \$24.7 million, from \$16.1 million in 2006 to \$40.8 million in 2007, due primarily to the increase in pretax income in 2007. The effective tax rate for the nine months ended September 30, 2007 was 35.4%, as compared to 42.0% for the nine months ended September 30, 2006. The decrease in the effective tax rate is due to a partial release of a tax contingency and a reduction in permanently disallowed as well as an increase in permanently allowed tax deductions in 2007.

### **Liquidity and Capital Resources**

#### ***Cash and Working Capital***

On February 22, 2007, we entered into an Amended and Restated Credit Agreement with Bank of America, N.A., as administrative agent, and three participant lenders (the Amended Agreement). The Amended Agreement amends and restates in its entirety our previously existing credit agreement dated as of October 14, 2005, as amended through April 13, 2006 (the Prior Agreement).

The Amended Agreement provides for a secured revolving credit facility (the Revolving Facility) of up to \$125 million, which can be expanded to \$175 million in the future with the consent of the lenders. This represents an increased borrowing capacity from the Prior Agreement, which provided for a revolving credit facility of \$50 million, plus a term loan in the original amount of \$30 million, of which \$22.5 million was outstanding at December 31, 2006. The term loan was paid in full on February 22, 2007 in conjunction with the closing of the Amended Agreement.





## Edgar Filing: PERINI CORP - Form 10-Q

We can choose from interest rate alternatives including a prime-based rate, as well as Eurodollar rate-based options. While the Amended Agreement also provides for an increase in the aggregate amount of letters of credit that may be issued under the agreement from \$15 million to \$50 million, any outstanding letters of credit reduce availability under the Revolving Facility on a dollar-for-dollar basis. The termination date of the Revolving Facility is February 22, 2012, as compared to June 30, 2008 under the Prior Agreement. At September 30, 2007, we had \$113.5 million available to borrow under the Revolving Facility.

The Amended Agreement requires us to comply with certain financial and other covenants at the end of each fiscal quarter, including:

a consolidated net worth of at least \$160.5 million, increased on a cumulative basis commencing with the fiscal quarter ending December 31, 2006, by an amount equal to 50% of consolidated net income (with no deductions for net losses) for the fiscal quarter then ended plus 100% of the amount of all Equity Issuances (as defined in the Amended Agreement) after February 22, 2007 that increase our consolidated shareholders' equity;

a consolidated leverage ratio of no more than 2.5 to 1.0;

a fixed charge coverage ratio of consolidated EBITDA over covered charges (which includes interest expense, cash taxes, scheduled payments of principal and interest, and current period dividends on our preferred stock) of at least 1.5 to 1.0; and

a consolidated asset coverage ratio of at least 1.5 to 1.0.

The Amended Agreement also includes operational covenants customary for facilities of this type, including limitations on incurring additional indebtedness and liens, as well as restrictions on types of investments and the purchase and sale of assets outside of the normal course of business. Our obligations under the Amended Agreement are guaranteed by substantially all of our current and future subsidiaries, and secured by substantially all of our and our subsidiaries' assets.

Cash and cash equivalents as reported in the accompanying consolidated condensed financial statements consist of amounts held by us as well as our proportionate share of amounts held by construction joint ventures. Cash held by us is available for general corporate purposes while cash held by construction joint ventures is available only for joint venture-related uses. Joint venture cash and cash equivalents are not restricted to specific uses within those entities; however, the terms of the joint venture agreements limit our ability to distribute those funds and use them for corporate purposes. Cash held by construction joint ventures is distributed from time to time to us and to the other joint venture participants in accordance with our respective percentage interest after the joint venture partners determine that a cash distribution is prudent. Cash distributions received by us from our construction joint ventures are then available for general corporate purposes. At September 30, 2007 and December 31, 2006, cash held by us and available for general corporate purposes was \$329.8 million and \$189.6 million, respectively, and our proportionate share of cash held by joint ventures and available only for joint venture-related uses was \$32.0 million and \$35.9 million, respectively.

A summary of cash flows for each of the nine month periods ended September 30, 2007 and 2006 is set forth below:

## Edgar Filing: PERINI CORP - Form 10-Q

	<b>Nine Months Ended Sept. 30, 2007</b>	<b>2006</b>
	<b>(In millions)</b>	
Cash flows from:		
Operating activities	\$ 182.1	\$ 12.2
Investing activities	(24.8)	(16.2)
Financing activities	(21.0)	(12.1)
Net increase (decrease) in cash	\$ 136.3	\$ (16.1)
Cash at beginning of year	225.5	139.9
Cash at end of period	\$ 361.8	\$ 123.8

During the first nine months of 2007, we generated \$182.1 million in cash flow from operating activities which was partly used to fund \$21.0 million in financing activities, primarily to pay in full the remaining \$22.5 million balance outstanding on our term loan in conjunction with the closing of our new revolving credit facility in February 2007, and to pay down debt assumed in conjunction with the Cherry Hill acquisition; and partly to fund \$24.8 million in investing activities, principally for the purchase of construction equipment and property to be used in support of our building construction operations, and to purchase \$8.0 million of short-term investments. As a result, we increased our cash balance by \$136.3 million during the first nine months of 2007.

Working capital increased from \$194.0 million at the end of 2006 to \$262.4 million at September 30, 2007. The current ratio of 1.22x at September 30, 2007 was the same as the current ratio at December 31, 2006.

### ***Long-term Debt***

Long-term debt, net of current maturities, at September 30, 2007 was \$14.9 million, a decrease of \$19.2 million (\$26.2 million including current portion) from December 31, 2006, due to the February 22, 2007 repayment of our term loan in full in conjunction with the closing of our new credit agreement, and reductions in mortgage debt and equipment financing debt assumed in conjunction with the Cherry Hill acquisition. Accordingly, the long-term debt to equity ratio decreased from .14x at December 31, 2006 to .04x at September 30, 2007.

### ***Dividends***

There were no cash dividends declared or paid on our outstanding Common Stock during the periods presented herein.

We redeemed all remaining outstanding Depository Shares on May 17, 2006, in accordance with the terms of our \$21.25 Preferred Stock, at a price of \$25.00 per Depository Share plus accrued and unpaid dividends to that date, for an aggregate amount of approximately \$8.8 million.

### **Forward-looking Statements**

The statements contained in this Management's Discussion and Analysis of the Consolidated Condensed Financial Statements and other sections of this Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including without limitation, statements regarding our expectations, hopes, beliefs, intentions or strategies regarding the future. These forward-looking statements are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by such forward-looking statements. These risks and uncertainties include, but



are not limited to, our ability to convert backlog into revenue; our ability to successfully and timely complete construction projects; the potential delay, suspension, termination or reduction in scope of a construction project; the continuing validity of the underlying assumptions and estimates of total forecasted project revenues, costs and profits and project schedules; the outcomes of pending or future litigation, arbitration or other dispute resolution proceedings; the availability of borrowed funds on terms acceptable to us; the ability to retain certain members of management; the ability to obtain surety bonds to secure our performance under certain construction contracts; possible labor disputes or work stoppages within the construction industry; changes in federal and state appropriations for infrastructure projects; possible changes or developments in worldwide or domestic political, social, economic, business, industry, market and regulatory conditions or circumstances; and actions taken or not taken by third parties including our customers, suppliers, business partners, and competitors and legislative, regulatory, judicial and other governmental authorities and officials; and other risks and uncertainties discussed under the heading "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2006 filed with the Securities and Exchange Commission on March 7, 2007. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There has been no material change in the Company's exposure to market risk from that described in the Company's Annual Report on Form 10-K for the year ended December 31, 2006, Item 7A., since December 31, 2006.

### **Item 4. Controls and Procedures**

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as of the end of the period covered by this report, we carried out an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. In designing and evaluating our disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating and implementing possible controls and procedures. The effectiveness of our disclosure controls and procedures is necessarily limited by the staff and other resources available to us and, although we have designed our disclosure controls and procedures to address the geographic diversity of our operations, this diversity inherently may limit the effectiveness of those controls and procedures. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective, in that they provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There was no change in our internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

In connection with these rules, we will continue to review and document our disclosure controls and procedures, including our internal controls and procedures for financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business.

**Part II. - Other Information**

**Item 1. Legal Proceedings**

***Redondo/Perini Joint Venture vs. Siemens Transportation Matter***

This was a binding arbitration proceeding arising out of a contract between the Redondo/Perini Joint Venture, or RPJV, a joint venture in which Perini and Redondo Construction Corp., or Redondo, each have a 50% interest and the Siemens Transportation Partnership, S.E., Puerto Rico, or STP. STP constructed a public metropolitan passenger rail transportation project for the Commonwealth of Puerto Rico and RPJV was responsible for the design and construction of a portion of the project.

In March 2002, Redondo filed a petition for reorganization under Chapter 11 in U.S. Bankruptcy Court for the District of Puerto Rico. In December 2002, RPJV filed an arbitration demand against STP seeking the recovery of additional costs related to design changes and the late completion of the design. Thereafter, STP filed a counter-demand against RPJV seeking the recovery of damages allegedly related to defects in design and construction and the late completion of RPJV's work along with the repayment for alleged advances previously paid to RPJV.

In October 2004, STP filed suit against Perini in New York State court seeking enforcement against Perini of a Guaranty Agreement that allegedly guarantees the performance and payment obligations of the subject RPJV/Siemens contract in an amount to be determined at trial, but not less than \$27.0 million. This action was stayed pending the arbitration.

In March 2006, the arbitration panel issued a final award on Phase I of the arbitration, awarding RPJV approximately \$16.2 million on its claim and awarding STP approximately \$0.5 million on its claim, for a net award to RPJV of approximately \$15.7 million, payable in thirty days. The arbitrators also deferred decision on an additional amount of approximately \$15.5 million of RPJV's Phase I claims until the conclusion of Phase II. Judgment was entered, as of September 29, 2006, in favor of RPJV and against STP in the sum of approximately \$16.0 million, including prejudgment interest from April 13, 2006 through September 29, 2006, totaling approximately \$0.3 million. Interest accrued on the judgment from September 29, 2006 at 9% per annum. STP filed an appeal of the judgment.

There was to be a second phase of the arbitration, which included claims which existed on or after September 29, 2003. The parties exchanged statements of claim in July, 2006. RPJV's claim was approximately \$23.2 million, plus interest. STP's claim was \$17.5 million. Discovery started, but no hearings were held.

Pursuant to an agreement dated as of June 1, 2007, RPJV and STP settled their disputes. All proceedings between the parties have been discontinued. The settlement did not have a material impact on the Company's results of operations.

***Investigation by U.S. Attorney for Eastern District of New York***

In 2001, the Company received a grand jury subpoena for documents in connection with an investigation by the U.S. Attorney's Office for the Eastern District of New York. The investigation concerns contracting with disadvantaged, minority, and women-owned businesses in the New York City area construction industry. The Company has cooperated with the U. S. Attorney's Office in the investigation and produced documents pursuant to the subpoena in 2001 and 2002. In August 2006 and May 2007, the Company received two additional grand jury subpoenas for documents in connection with the same investigation. The Company subsequently produced documents pursuant to those subpoenas, and continues to cooperate in the investigation. It is the Company's understanding that lawyers for two former Perini Civil Division employees also

are in separate discussions with the U.S. Attorney's Office related to the investigation. On January 8,

**Part II. - Other Information (continued)**

2007, the Company was informed by the U.S. Attorney's Office that the Company meets the definition of "subject" in the United States Attorney's Manual. That definition is "a person whose conduct is within the scope of the grand jury's investigation. At the same time, the U.S. Attorney's Office also wrote to the Company that "Perini has been cooperatively engaged in discussions with this office and that we are considering a civil settlement with regard to Perini. The Company has been in active discussions with the U.S. Attorney's Office concerning a resolution of this matter. As of September 30, 2007, the Company recorded a charge with respect to this matter. The results for the Civil segment are materially affected by this charge.

**Item 1A. Risk Factors**

Information regarding risk factors affecting the Company's business is discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2006. There have been no material changes from those risk factors during 2007.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) None

(b) Not applicable

(c) Not applicable

**Item 3. Defaults Upon Senior Securities**

(a) None

(b) None

**Item 4. Submission of Matters to a Vote of Security Holders**

(a) None

(b) Not applicable

(c) Not applicable

(d) Not applicable

Item 5. Other Information

(a) None

(b) None

Item 6. Exhibits

Exhibit 10.1 Restricted Stock Unit Award Agreement under the Perini Corporation 2004 Stock Option and Incentive Plan dated as of September 26, 2007 between the Company and Kenneth R. Burk filed herewith.

Exhibit 31.1 Certification of Principal Executive Officer Pursuant to Section 302 of Sarbanes-Oxley Act of 2002 filed herewith.



**Part II. - Other Information** (continued)

Exhibit 31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 filed herewith.

Exhibit 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.

Exhibit 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Perini Corporation**  
Registrant

Date: November 9, 2007

/s/Kenneth R. Burk  
Kenneth R. Burk, Senior Vice President and Chief Financial Officer  
Duly Authorized Officer and Principal Financial Officer