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MIDSOUTH BANCORP INC
Form 10QSB
August 14, 2002

> UNITED STATES SECURITIES AND EXCHANGE
> COMMISSION
> WASHINGTON, D.C. 20549

FORM 10QSB

```
__X___QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
    SECURITIES EXCHANGE ACT OF }193
    For the quarterly period ended............. June 30, 2002
    TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
    SECURITIES EXCHANGE ACT OF }193
    For the transition period from ..... to .....
```

    COMMISSION FILE NUMBER 2-91-000FW
    MIDSOUTH BANCORP, INC.
            Louisiana 72 -1020809
                102 Versailles Boulevard, Lafayette, Louisiana
                    70501
                            (337) 237-8343
    Check whether the issuer (1) filed all reports required to be filed by Section 13 or $15(d)$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES __X__ NO

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

Outstanding as of July 31, 2002

Common stock, \$. 10 par value 2,901,142

Transitional Small Business Disclosure Format:

Yes $\qquad$ No $\qquad$ X $\qquad$

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    December 31, 2001
Statements of Income - Three and Six Months Ended
    June 30, 2002 and 2001
Statement of Stockholders' Equity - Six Months
    Ended June 30, 2002
Statements of Cash Flows - Six Months Ended
    June 30, 2002 and 20017
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MIDSOUTH BANCORP, INC. AND SUBSIDIARIES FINANCIAL HIGHLIGHTS (UNAUDITED)

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| EARNINGS DATA | 2002 | 2001 | 2002 | 2001 |
| Total interest income | \$6,071, 740 | \$6,922,327 | \$11,881,675 | \$13, 690,50 |
| Total interest expense | 1,697,011 | $2,842,668$ | 3,502,459 | 5,727,66 |
| Net interest income | 4,374,729 | 4,079,659 | 8,379,216 | $7,962,84$ |
| Provision for loan losses | 336,000 | 1,034,244 | 694,000 | $1,357,34$ |
| Non-interest income | 1,659,230 | 1,366,477 | 3,161,839 | 2,549,69 |
| Non-interest expense | 4,197,565 | 3,821,855 | 8,275,565 | 7,525,72 |


| Provision for income tax | 413,149 | 120,200 | 666,114 |
| :--- | ---: | ---: | ---: |
| Net income | $1,087,245$ | 469,837 | $1,905,376$ |
| Preferred dividend requirement | - | 22,458 | -45 |
| Income available to common |  |  |  |
| $\quad$ shareholders |  | $\$ 1,087,245$ | $\$ 447,379$ |

PER COMMON SHARE DATA

| Basic earnings per share | \$0.38 | \$0.18 | \$0.66 | \$ 0.4 |
| :---: | :---: | :---: | :---: | :---: |
| Diluted earnings per share | \$0.37 | \$0.16 | \$ 0.65 | \$ 0.4 |
| Book value at end of period | \$8.57 | \$7.64 | \$8.57 | \$ 7.6 |
| Market price at end of period | \$13.10 | \$11.10 | \$13.10 | \$11.1 |
| Weighted average shares outstanding |  |  |  |  |
| Basic | 2,883,142 | 2,514,972 | 2,883,142 | 2,503,64 |
| Diluted | 2,946,844 | 2,920,454 | 2,940,992 | $2,916,90$ |

AVERAGE BALANCE SHEET DATA

| Total assets | \$359,946,669 | \$351,131, 021 | \$357,858, 495 | \$342,429,93 |
| :---: | :---: | :---: | :---: | :---: |
| Earning assets | 331,132,111 | 321,869,855 | 328,546,563 | $313,583,34$ |
| Loans and leases | 220,395,576 | 206,236,001 | 216,785,462 | 204, 910, 39 |
| Interest-bearing deposits | 238,709,360 | 244,218,691 | 240,344,275 | $239,285,18$ |
| Total deposits | 321,177,565 | 316, 936,547 | 321,479,097 | 310,780,5 |
| Common stockholders' equity | 23,667,410 | 19,944,382 | 23,491,293 | 19,187,8 |
| Total stockholders' equity | 23,667,410 | 21,699,964 | 23,491,293 | $20,988,80$ |

## SELECTED RATIOS

| Return on average assets (annualized) | 1.21\% | $0.54 \%$ | 1.07\% | 0.74 |
| :---: | :---: | :---: | :---: | :---: |
| Return on average common equity (annualized) | 18.43\% | 9.00\% | $16.36 \%$ | 12.74 |
| Return on average total equity (annualized) | 18.43\% | 8.68\% | $16.36 \%$ | 12.15 |
| Leverage capital ratio | 8.33\% | $7.80 \%$ | 8.33\% | 7.80 |
| Tier 1 risk-based capital ratio | $11.96 \%$ | 11.68\% | 11.96\% | 11.68 |
| Total risk-based capital ratio | 13.11\% | 12.72\% | 13.11\% | 12.72 |
| Allowance for loan losses as a \% of total loans | $1.24 \%$ | $1.14 \%$ | $1.24 \%$ | 1.14 |
| PERIOD ENDING BALANCE SHEET DATA | 6/30/02 | 6/30/01 | Net Change | \% Chang |
| Total assets | \$379,991,713 | \$342,550,304 | \$37,441,409 | 10.93 |
| Earning assets | 348, 349,503 | 314,864,754 | \$33,484,749 | 10.63 |
| Loans and leases, net | 227,212,579 | 210,532,711 | \$16,679,868 | 7.92 |
| Interest-bearing deposits | 263,550,361 | 233,194,779 | \$ $30,355,582$ | 13.02 |
| Total deposits | 341,799,739 | 308,890,932 | \$32,908, 807 | 10.65 |
| Common stockholders' equity | 24,852,271 | 19,794,639 | \$5,057,632 | 25.55 |
| Total stockholders' equity | 24,852,271 | 21,315,114 | \$3,537,157 | 16.59 |

ASSETS

Cash and due from banks
Federal funds sold

Total cash and cash equivalents

Interest bearing deposits in banks
Securities available-for-sale, at fair value (cost of $\$ 80,803,744$ in June 2002 and \$75,052,952 in December 2001)
Securities held-to-maturity (estimated market value of $\$ 25,350,735$ in June 2002 and $\$ 24,735,122$ in December 2001)
Loans, net of allowance for loan losses of $\$ 2,855,844$ in June 2002 and $\$ 2,705,058$ in December 2001
Bank premises and equipment, net
Other real estate owned, net
Accrued interest receivable
Goodwill and other intangibles, net
Other assets

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY

Deposits:
Non-interest bearing
Interest bearing

Total deposits

Securities sold under
repurchase agreements
Accrued interest payable
Notes payable
Junior subordinated debenture
Other liabilities

Total liabilities
355,139,442
$341,152,302$

Commitments and contingencies
Stockholders' Equity:
Common stock, \$. 10 par value- 5,000,000

| and December 31, 2001, respectively | 290,114 | 290,114 |
| :---: | :---: | :---: |
| Surplus | 12,972,762 | 12,972,762 |
| Unearned ESOP shares | $(129,728)$ | $(149,638)$ |
| Unrealized gains on securities available-for-sale, net of deferred taxes of $\$ 561,260$ in June 2002 and $\$ 257,500$ in December 2001 | 1,059,500 | 469,962 |
| Retained earnings | 10,659,623 | 9,044,361 |
| Total stockholders' equity | $24,852,271$ | $22,627,561$ |
| Total liabilities and stockholders' equity | \$379,991, 713 | \$363,779,863 |

* The consolidated statement of condition at December 31, 2001 is taken from the audited balance sheet on that date.
See notes to unaudited consolidated financial statements.

MIDSOUTH BANCORP, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

|  |  |  |
| :--- | :--- | :--- |

NET INTEREST INCOME

PROVISION FOR LOAN LOSSES
NET INTEREST INCOME AFTER

OTHER OPERATING INCOME:
Service charges on deposits
Gains on securities, net
Credit life insurance
Other charges and fees

TOTAL OTHER INCOME

OTHER EXPENSES:
Salaries and employee benefits
Occupancy expense
Other

TOTAL OTHER EXPENSES

INCOME BEFORE INCOME TAXES
PROVISION FOR INCOME TAXES

NET INCOME
PREFERRED DIVIDEND REQUIREMENT

INCOME AVAILABLE TO COMMON SHAREHOLDERS

BASIC EARNINGS PER COMMON SHARE

DILUTED EARNINGS PER COMMON SHARE

| $4,374,729$ |
| ---: |
| 336,000 |


| $4,038,729$ |
| ---: |


| $1,158,404$ |
| ---: |
| - |
| 91,995 |
| 408,831 |
| $1,659,230$ |


| $1,982,103$ |
| ---: |
| 922,919 |
| $1,292,543$ |

$$
4,197,565
$$

$$
\begin{array}{r}
1,500,394 \\
413,149 \\
\hline
\end{array}
$$

1,087,245
$\qquad$
\$1,087,245
$=========$
$\$ 0.38$
$==========$
$\$ 0.37$

- = =
$\begin{array}{r}4,079,659 \\ 1,034,244 \\ \hline\end{array}$

3,045,415

|  |
| ---: |
| 846,841 |
| 46,491 |
| 68,237 |
| 404,908 |

1,366,477
$\begin{array}{r}1,778,554 \\ 845,139 \\ 1,198,162 \\ \hline 3,821,855 \\ \hline\end{array}$
$\begin{array}{r}590,037 \\ 120,200 \\ \hline\end{array}$
469,837
22,458
-
$\$ 447,379$
$=========$
\$0.18
===========
$\$ 0.16$
$\rightarrow$ -
$\begin{array}{r}3,917,568 \\ 1,769,259 \\ 2,588,738 \\ \hline 8,275,565 \\ \hline 2,571,490 \\ 666,114 \\ \hline\end{array}$
1,905,376
$\qquad$
\$1,905,376
$=========$
$\$ 0.66$
$=========$
$\$ 0.65$
$=======$
$8,379,216$
694,000
$\begin{array}{r}7,685,216 \\ \hline 2,233,717 \\ - \\ 145,820 \\ 782,302 \\ \hline\end{array}$
3,161,839

+ ,
2,549,

3,540,
1,674,
2,310,

7,525,

\$1,212,

$$
=========
$$

\$0
\$0

See notes to unaudited consolidated financial statements.

MIDSOUTH BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
FOR SIX MONTHS ENDED JUNE 30, 2002 (UNAUDITED)

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|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| COMMON | STOCK |  |  | UNREALIZED |  |
| SHARES | AMOUNT | SURPLUS |  | OBLIGATION | ON SECURITIES |
|  |  |  |  | AFS, NET | REI |
|  |  |  |  |  |  |

BALANCE,
JANUARY 1, 2002

$$
2,901,142 \quad \$ 290,114 \quad \$ 12,972,762 \quad(\$ 149,638) \quad \$ 469,962 \quad \$ 9,0
$$

Dividends on common stock
Net income
Increase in ESOP
obligation,
net of repayments 19,910
Net change in unrealized gain/ loss on securities available-for-sale, net of income taxes


See notes to unaudited consolidated financial statements.

MIDSOUTH BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
FOR THE SIX MONTHS ENDED JUNE 30, 2002 AND 2001

June 30, 2002
June 30,2001

CASH FLOWS FROM OPERATING ACTIVITIES:

| Net Income | \$1,905,376 | \$1,265,014 |
| :---: | :---: | :---: |
| Adjustments to reconcile net income |  |  |
| to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 629,246 | 677,731 |
| Provision for loan losses | 694,000 | $1,357,344$ |
| Deferred income taxes (credit) | $(16,418)$ | 10,778 |
| Discount accretion, net | 213,304 | 43,638 |
| Net gain on sale of securities | - | $(46,491)$ |
| (Gain)/loss on sale of premises and equipment | 40,175 | $(2,700)$ |
| Loss on sale of other real estate owned | 25,571 | 11,542 |
| Write-down of other real estate owned | - | 22,787 |
| Change in accrued interest receivable | $(196,709)$ | (109,442) |
| Change in accrued interest payable | (104, 868) | 179,225 |

```
Other, net
```

3,845

| 3,193,522 | $2,887,961$ |
| :---: | :---: |
| $(63,500)$ | $(184,705)$ |
| - | 1,647,500 |
| $\begin{gathered} 18,542,669 \\ (24,505,784) \end{gathered}$ | $\begin{gathered} 12,464,181 \\ (35,295,098) \end{gathered}$ |
| $(10,762,635)$ | $(9,631,486)$ |
| $(1,151,359)$ | $(370,405)$ |
| 800 | 2,700 |
| 225,013 | 135,266 |
| 6,043,721 | - |
| $(11,671,075)$ | $(31,232,047)$ |
| $(952,240)$ | $(10,656,273)$ |
| 3,034,934 | 658,539 |
|  | 20,000 |
| (553, 000 ) | $(2,675,968)$ |
| - | 33,764 |
| $(290,114)$ | $(308,316)$ |
| - | 7,000,000 |
| 1,239,580 | $(5,928,254)$ |
| $(7,237,973)$ | $(34,272,340)$ |
| 35,847,278 | 49,798,538 |
| \$28, 609,305 | \$15,526,198 |

See notes to unaudited consolidated financial statements.

MIDSOUTH BANCORP, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. STATEMENT BY MANAGEMENT CONCERNING THE REVIEW OF UNAUDITED FINANCIAL INFORMATION

The accompanying unaudited consolidated financial statements and notes thereto contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly, in
accordance with accounting principles generally accepted in the United States of America the financial position of MidSouth Bancorp, Inc. ("MidSouth") and its subsidiaries as of June 30, 2002 and the results of their operations and their cash flows for the periods presented. The consolidated financial statements should be read in conjunction with the annual consolidated financial statements and the notes thereto included in MidSouth's 2001 annual consolidated report and Form 10-KSB.

The results of operations for the six month period ended June 30,2002 are not necessarily indicative of the results to be expected for the entire year.
2. ALLOWANCE FOR LOAN AND LOSSES

An analysis of the activity in the allowance for loan losses is as follows:

|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2002 | 2001 |
| Balance at beginning of period | \$2,705,058 | \$2,276,187 |
| Provision for loan losses | 694,000 | 1,357,344 |
| Recoveries | 61,488 | 42,414 |
| Loans charged off | (604, 702) | $(1,237,642)$ |
| Balance at end of period | \$2,855,844 | \$2,438, 303 |

## 3. COMPREHENSIVE INCOME

Comprehensive income includes net income and other comprehensive income which, in the case of MidSouth, only includes unrealized gains and losses on securities available-for-sale. Following is a summary of MidSouth's comprehensive income for the six months ended June 30, 2002 and 2001.

|  | Six Months Ended June 30, |  |
| :---: | :---: | :---: |
|  | 2002 | 2001 |
| Net income | \$1,905,376 | \$1,265,014 |
| Other comprehensive income |  |  |
| Unrealized gains (losses) |  |  |
| on securities available- |  |  |
| for-sale, net: |  |  |


4. On June 21, 2002 MidSouth acquired the Morgan City, Louisiana branch of IberiaBank for an amount which was approximately $\$ 500,00$ in excess of book value of those assets on IberiaBank's books. The purchase included, among other things, approximately $\$ 6.0$ million of cash, $\$ 5.4 \mathrm{million}$ of loans, and the assumption of $\$ 12.2$ million of deposits. MidSouth is presently evaluating the assets purcahsed and liabilities assumed, and expects to complete that evaluation by December 31, 2002. It is presently extimated that any intangible associated with this acquisition will relate to core deposit intangibles and will be amortized over approximately $8-10$ years on an accelerated basis.

Item 2.
MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

This review should be read in conjunction with MidSouth Bancorp Inc.'s ("MidSouth") consolidated financial statements and accompanying notes contained herein, as well as with MidSouth's 2001 annual consolidated financial statements, the notes thereto and the related Management's Discussion and Analysis.

MidSouth Bancorp, Inc. recorded net income of $\$ 1,087,245$ for the second quarter of 2002, a $131 \%$ increase from net income of $\$ 469,837$ for the second quarter of 2001. Second quarter 2001 earnings reflected a net after tax charge of $\$ 500,000$ for the default and charge-off of one commercial loan. Basic earnings per share were $\$ .38$ and $\$ .18$ for the quarters ended June 30, 2002 and 2001, respectively. Diluted earnings per share were $\$ .37$ for the second quarter of 2002 compared to $\$ .16$ for the second quarter of 2001.

Net income for the six months ended June 30, 2002 totaled $\$ 1,905,376$ compared to $\$ 1,265,014$ for the six months ended June 30, 2001. Loan loss provisions decreased $\$ 663,344$ over the six months ended June 30,2002 . Basic earnings per share were $\$ .66$ and $\$ .48$ for the two six month periods, respectively. Diluted earnings per share were $\$ .65$
for the six months ended June 30, 2002 compared to $\$ .43$ for the six months ended June 30, 2001.

MidSouth's net interest income continued to improve in quarterly and year-to-date comparison due to improvement in the net interest margin combined with a higher volume of earning assets. Net interest income increased 7\%, or $\$ 295,070$ in quarterly comparison and $5 \%$ or $\$ 416,374$ in year-to-date comparison. Non-interest income, excluding net gains on sales of securities recorded in 2001, increased $26 \%$ or $\$ 339,244$ in quarterly comparison and $26 \%$ or $\$ 658,637$ in year-to-date comparison, primarily due to increased transaction volume on deposit accounts resulting in increased service charge and insufficient funds fee income. Non-interest expense, primarily salaries, benefits and occupancy expenses, increased $10 \%$ or $\$ 375,710$ in quarterly comparison and $10 \%$ or $\$ 749,842$ in year-to-date comparison.

Consolidated assets totaled $\$ 380.0$ million at June 30, 2002, up $4 \%$ from $\$ 363.8$ million at December 31, 2001 and $11 \%$ from $\$ 342.5$ million at June 30, 2001. Total deposits increased $\$ 32.9$ million over the past twelve months, from $\$ 308.9$ million at June 30, 2001 to $\$ 330.6$ million at December 31, 2001 and to $\$ 341.8$ million at June 30, 2002. The increase included $\$ 12.2$ million in deposits from the purchase of IberiaBank's Morgan City branch. The purchase was completed on June 21, 2002 and also added $\$ 5.4$ million to MidSouth's loan portfolio.

Loans, net of Allowance for Loan Losses ("ALL"), increased $\$ 16.7$ million or $8 \%$, from $\$ 210.5$ million in the second quarter of 2001 to $\$ 227.2$ million in the second quarter of 2002. Provisions for loan and lease losses totaled $\$ 336,000$ in the second quarter of 2002 compared to $\$ 1,034,244$ in the second quarter of 2001, and $\$ 694,000$ in the first six months of 2002 compared to $\$ 1,357,344$ in the first six months of 2001. Provisions for the three and
six month period ended June 30, 2001 were substantially higher due to an additional $\$ 700,000$ allocated for the default and charge-off of one commercial loan.

Nonperforming loans as a percentage of total loans increased from. 20\% at June 30, 2001 to . 36\% at June 30, 2002. Loans past due ninety days and over and still accruing decreased from $\$ 854,216$ at June 30, 2001 to $\$ 716,639$ at June 30, 2002. Other real estate owned decreased $\$ 234,977$ for the same period to $\$ 108,752$. The ALL represented $303.5 \%$ of nonperforming assets as of June 30, 2002 compared to 314.5\% as of June 30, 2001.

MidSouth's leverage ratio was 8.33\% at June 30, 2002, up from 7.80\% at June 30, 2001. Return on average common equity for the quarter was $18.43 \%$ compared to $9.00 \%$ for the second quarter of 2001. Return on average assets was
$1.21 \%$ for the second quarter of 2002 compared to . $54 \%$ for the second quarter of 2001 .

## EARNINGS ANALYSIS

Net Interest Income

Average earning assets increased \$9.2 million, from \$321.9 million for the three months ended June 30, 2001 to $\$ 331.1$ million for the three months ended June 30, 2002. The mix of earning assets shifted from 64\% of average earning assets in loans for the second quarter of 2001 up to $67 \%$ in the second quarter of 2002. The average yield on loans decreased 164 basis points, from $10.33 \%$ to $8.69 \%$ for the three months ended June 30, 2002.

Decreases in the prime lending rate and market competition for quality credits lowered commercial and real estate loan yields by 148 basis points in quarterly comparison. The average volume of the commercial and real estate portfolio grew 8\% or $\$ 13.3$ million in quarterly comparison, from $\$ 164.2$ million for the quarter ending June 30, 2001 to $\$ 177.5$ million for the quarter ending June 30, 2002. Consumer loan yields decreased 201 basis points primarily due to falling interest rates and the average volume increased slightly, from $\$ 42.0$ million for the quarter ending June 30,2001 to $\$ 42.8$ million for the quarter ending June 30, 2002.

Investment volume increased by $\$ 5.8$ million, from $\$ 100.5$ million at June 30,2001 to $\$ 106.3$ million at June $30,2002$. The volume of federal funds sold decreased $\$ 10.7$ million in quarterly comparison. The average taxable-equivalent yield on investments decreased 89 basis points, from 6.41\% at June 30, 2001 to 5.52\% at June 30, 2002.

Lower yields in both loans and investments decreased the taxable-equivalent yield on quarterly average earning assets 125 basis points, from 8.83\% for the second quarter of 2001 to $7.58 \%$ for the second quarter of 2002 .

Average interest-bearing deposits decreased $\$ 5.5$ million in
quarterly comparison, from $\$ 244.2$ million for the quarter ending June 30,2001 to $\$ 238.7$ million for the quarter ending June 30, 2002. The decrease in average volume resulted from a decline in certificates of deposits partially offset by an increase in interest-bearing transaction and money market deposits. The rate paid on interest-bearing deposits decreased 179 basis points for the same period, from 4.26\% to 2.47\%. Included in interest-bearing liabilities is $\$ 7,000,000$ in trust preferred securities issued in February 2001. The interest rate on the trust preferred securities is $10.20 \%$ with interest payable semi-
annually. The average rate paid on total interest-bearing liabilities decreased 177 basis points, from $4.47 \%$ for the quarter ended June 30,2001 to $2.70 \%$ for the quarter ended June 30, 2002.

The net effect of changes in the volume and mix of average earning assets and interest-bearing liabilities resulted in a 23 basis point improvement in the net taxable-equivalent yield on average earning assets, from 5.29\% for the quarter ended June 30, 2001 to $5.52 \%$ for the quarter ended June 30, 2002. A review of the changes in the volume and yields of average earning assets and interest-bearing liabilities between the two six month periods ended June 30,2001 and 2002 reflected results similar to the quarterly comparison. The net taxable-equivalent yield on average earning assets for the six months ended June 30, 2002 increased 4 basis points from 5.33\% at June 30, 2001 to 5.37\% at June 30, 2002. Volume increases in earning assets resulted in an increase to net interest income of $\$ 416,374$ between the two six month periods.

Non-interest Income

MidSouth's primary source of non-interest income, service charges on deposit accounts, increased $\$ 311,563$ for the three months and $\$ 593,914$ for the six months ended June 30,2002 as compared to the same periods for 2001 . The increases were due primarily to a higher volume of transactions on deposit accounts, which resulted in increased insufficient funds fees. Other non-interest income, net of gains on sales of investment securities, increased $\$ 27,671$ in quarterly comparison and $\$ 64,723$ in year-to-date comparison.

Non-interest Expense
Non-interest expense increased $\$ 375,710$ for the three months and $\$ 749,842$ for the six months ended June 30 , 2002 compared to the three and six months ended June 30, 2001. Increases were recorded primarily in the categories of salaries and employee benefits, occupancy expense, printing and office supplies expenses, and professional fees.

Salaries and employee benefits increased primarily due to additional staff and an increase in the cost of group health insurance. The number of full-time equivalent ("FTE") employees increased by 12, from 197 in June 2001 to 209 in June 2002. Staff additions over the past twelve months included a compliance officer, two internal auditors and a collateral documentation officer to enhance the risk management and loan administration functions.

Occupancy expense increased in the three and six month
maintenance expenses on computer hardware and software and property taxes.

Printing expenses increased primarily due to Bank-paid check orders associated with MidSouth's Business Value Checking and Select 50 programs. Office supplies increased due primarily to the completion of a new facility in Jennings and new offices at MidSouth's main office in Lafayette. The increase in professional fees resulted primarily from consulting fees associated with a process and workflow review of MidSouth's retail, lending and technology areas.

## BALANCE SHEET ANALYSIS

MidSouth ended the second quarter of 2002 with consolidated assets of $\$ 379,991,713$, an increase of $\$ 16.2$ million from the $\$ 363,779,863$ reported for December 31, 2001. Deposits increased over the six months ended June 30, 2002 by $\$ 11.2$ million, from $\$ 330,577,458$ at December 31, 2001 to $\$ 341,799,739$ due to the $\$ 12.2$ million in deposits acquired through the IberiaBank Morgan City branch purchase on June 21, 2002.

Loans experienced growth of $\$ 15.7$ million in the first six months of 2002 , $\$ 5.4$ million of which was acquired through the branch purchase. Securities available-for-sale increased by $\$ 6.6$ million, from $\$ 99.4$ million at December 31, 2001 to $\$ 106.0$ million at June 30 , 2002. The increase reflects purchases of $\$ 24.5$ million offset by sales, maturities and principal paydowns of $\$ 18.5$ million. Net unrealized gains in the securities available-for-sale portfolio, net of tax effect, were $\$ 1,059,500$ at June 30 , 2002, compared to a net unrealized gain of $\$ 469,962$ at December 31, 2001. These amounts result from interest rate fluctuations and do not represent permanent adjustment of value. Moreover, classification of securities as available-for-sale does not necessarily indicate that the securities will be sold prior to maturity.

Capital
As of June 30, 2002, MidSouth's leverage ratio was $8.33 \%$ as compared to $7.80 \%$ at December 31, 2001. Tier 1 capital to risk-weighted assets was $11.96 \%$ and total capital to riskweighted assets was $13.11 \%$ at the end of the second quarter of 2002. At year-end 2001 , Tier 1 capital to riskweighted assets was $11.68 \%$ and total capital to riskweighted assets was $12.72 \%$. Included in the capital ratio calculations is $\$ 7$ million in Trust Preferred Securities issued in February of 2001 . For regulatory purposes, these funds qualify as Tier 1 capital. For financial reporting purposes, these funds are included as a liability under generally accepted accounting principles.

Table 1 summarizes MidSouth's nonaccrual, past due and restructured loans and nonperforming assets.

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Nonperforming Assets and
    Loans Past Due 90 Days
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|  | $\begin{array}{r} \text { June } \\ 30, \\ 2002 \end{array}$ | $\begin{gathered} \text { December } \\ 31, \\ 2001 \end{gathered}$ | $\begin{array}{r} \text { June } \\ 30, \\ 2001 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Nonperforming loans | \$832,209 | \$768,753 | \$431, 570 |
| Other real estate owned, net | 108,752 | 359,336 | 343,729 |
| Total nonperforming assets | \$940,961 | \$1,128,089 | \$775,299 |
| Loans past due 90 days or more and still accruing | \$716,639 | \$999,538 | \$854, 216 |
| Nonperforming loans as a \% of total loans | $0.36 \%$ | $0.38 \%$ | $0.20 \%$ |
| Nonperforming assets as a \% of total loans, other real estate owned and other assets Repossessed | $0.41 \%$ | $0.55 \%$ | $0.36 \%$ |
| ALL as a of nonperforming assets | $303.50 \%$ | $201.77 \%$ | $314.50 \%$ |

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as of June 30, 2001.
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Specific reserves have been established in the ALL to cover probable losses on nonperforming assets. The ALL is analyzed quarterly and additional reserves, if needed, are allocated at that time. Management believes that the $\$ 2,855,844$ in the allowance as of June 30, 2002 is sufficient to cover probable losses in nonperforming assets and in the loan portfolio. Loans classified for regulatory purposes but not included in Table 1 do not represent material credits about which management has serious doubts as to the ability of the borrower to comply with loan repayment terms.

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Item 4. Submission of Matters to a Vote of Security Holders
At the annual meeting of shareholders of MidSouth Bancorp, Inc. held May 21, 2002 at 4:00 p.m., the Class III Directors and an additional Class II Director were elected.

The following provides information as to the votes:

| Election of Class III Directors | For | Withheld |
| :--- | :---: | ---: |
| James R. Davis, Jr. | $2,390,693$ | 8,706 |
| Karen L. Hail | $2,388,654$ | 10,745 |
| Milton B. Kidd, III, O.D. | $2,388,574$ | 10,825 |
| Election of an additional Class II Director |  |  |
| Stephen C. May | $2,390,693$ | 8,706 |

Item 6. Exhibits and Reports on Form 8-K
Page 16
(a) Exhibits

Exihibit Number Document Description
3.1 Amended and Restated Articles of Incorporation of MidSouth Bancorp, Inc. is included as Exhibit 3.1

|  | to the MidSouth's Report on Form 10-K for the year ended December 31, 1993, and is incorporated herein by reference. |
| :---: | :---: |
| 3.2 | Articles of Amendment to Amended and Restated Articles of Incorporation dated July 19, 1995 are included as Exhibit 4.2 to MidSouth's Registration Statement on Form $S-8$ filed September 20, 1995 and is incorporated herein by reference. |
| 3.3 | Amended and Restated By-laws adopted by the Board of Directors on April 12, 1995 are included as Exhibit 3.2 to Amendment No. 1 to MidSouth's Registration Statement on Form S-4 (Reg. No. 33-58499) filed on June 1, 1995. |
| 10.1 | MidSouth National Bank Lease Agreement with Southwest Bank Building Limited Partnership is included as Exhibit 10.7 to the Company's annual report on Form $10-\mathrm{K}$ for the Year Ended December 31, 1992, and is incorporated herein by reference. |
| 10.2 | First Amendment to Lease between MBL Life Assurance Corporation, successor in interest to Southwest Bank Building Limited Partnership in Commendam, and MidSouth National Bank is included as Exhibit 10.1 to Report on the Company's annual report on Form 10-KSB for the year ended December 31, 1994, and is incorporated herein by reference. |
| 10.3 | Amended and Restated Deferred Compensation Plan and Trust is included as Exhibit 10.3 to the Company's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 1992 and is incorporated herein by reference. |
| 10.4 | Employment Agreements with C. R. Cloutier and Karen L. Hail are included as Exhibit 5(c) to MidSouth's Form 1-A and are incorporated herein by reference. |
| 10.6 | MidSouth Bancorp, Inc.'s 1997 Stock Incentive Plan is included as Exhibit 4.5 to MidSouth's definitive Proxy Statement filed April 11, 1997, and is incorporated herein by reference. |

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10.7
10.8

The MidSouth Bancorp, Inc. Dividend Reinvestment and Stock Purchase Plan is included as Exhibit 4.6 to MidSouth Bancorp, Inc.'s Form S-3D filed on July 25, 1997 and is incorporated herein by reference.

Loan Agreements and Master Notes for lines of credit established for MidSouth Bancorp, Inc. and Financial Services of the South, Inc. are included as

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Date: August 14, 2002
C. R. Cloutier, President \& CEO

Karen L. Hail, Executive Vice
President \& CFO

Teri S. Stelly, Senior Vice
President \& Controller

