

Ocean Power Technologies, Inc.

Form 10-Q

December 10, 2010

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Quarterly Period Ended October 31, 2010**

**Or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 001-33417**

**OCEAN POWER TECHNOLOGIES, INC.**

*(Exact Name of Registrant as Specified in Its Charter)*

**Delaware**

*(State or Other Jurisdiction of Incorporation or Organization)*

**22-2535818**

*(I.R.S. Employer Identification No.)*

**1590 REED ROAD, PENNINGTON, NJ 08534**

*(Address of Principal Executive Offices, Including Zip Code)*

**(609) 730-0400**

*(Registrant's Telephone Number, Including Area Code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

*(Do not check if a smaller reporting company)*

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 30, 2010, the number of outstanding shares of common stock of the registrant was 10,418,111.



**OCEAN POWER TECHNOLOGIES, INC.**  
**INDEX TO FORM 10-Q**  
**FOR THE THREE AND SIX MONTHS ENDED OCTOBER 31, 2010**

	<b>Page Number</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
<u>Item 1. Financial Statements (unaudited):</u>	
<u>Consolidated Balance Sheets as of October 31, 2010 and April 30, 2010</u>	3
<u>Consolidated Statements of Operations for the Three and Six Months Ended October 31, 2010 and 2009</u>	4
<u>Consolidated Statements of Cash Flows for the Six Months Ended October 31, 2010 and 2009</u>	5
<u>Consolidated Statements of Stockholders' Equity and Comprehensive Loss for the Six Months Ended October 31, 2010 and 2009</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	28
<u>Item 4. Controls and Procedures</u>	29
<b><u>PART II OTHER INFORMATION</u></b>	
<u>Item 1. Legal Proceedings</u>	29
<u>Item 1A. Risk Factors</u>	29
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
<u>Item 3. Defaults Upon Senior Securities</u>	30
<u>Item 5. Other Information</u>	30
<u>Item 6. Exhibits</u>	31
<u>EX-31.1: CERTIFICATION</u>	
<u>EX-31.2: CERTIFICATION</u>	
<u>EX-32.1: CERTIFICATION</u>	
<u>EX-32.2: CERTIFICATION</u>	

PowerBuoy® is a registered trademark of Ocean Power Technologies, Inc. and the Ocean Power Technologies logo is a trademark of Ocean Power Technologies, Inc. All other trademarks appearing in this report are the property of their respective holders.

**Special Note Regarding Forward-Looking Statements**

We have made statements in this Quarterly Report on Form 10-Q that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements convey our current expectations or forecasts of future events. Forward-looking statements include statements regarding our future financial position, business strategy, budgets, projected costs, plans and objectives of management for future operations. The words may, continue, estimate, intend, plan, will, believe, project, expect, anticipate, and other similar expressions may identify forward-looking statements, but the absence of these words does not necessarily mean that a statement is not forward-looking.

Any or all of our forward-looking statements in this report may turn out to be inaccurate. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. They may be affected by inaccurate assumptions we might make or unknown risks and uncertainties, including the risks, uncertainties and assumptions described in Item 1A Risk Factors of our Annual Report on Form 10-K for the year ended April 30, 2010 and elsewhere in this report. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this report may not occur as contemplated and actual results could differ materially from those anticipated or implied by the forward-looking statements.

You should not unduly rely on these forward-looking statements, which speak only as of the date of this filing. Unless required by law, we undertake no obligation to publicly update or revise any forward-looking statements to reflect new information or future events or otherwise.

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS****Ocean Power Technologies, Inc. and Subsidiaries  
Consolidated Balance Sheets**

	<b>October 31, 2010 (Unaudited)</b>	<b>April 30, 2010</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 10,497,663	4,236,597
Marketable securities	13,802,594	32,536,001
Accounts receivable, net	456,590	1,474,600
Unbilled receivables	499,832	448,686
Other current assets	723,612	1,005,885
Total current assets	25,980,291	39,701,769
Property and equipment, net	599,787	710,563
Patents, net	1,076,690	1,036,881
Restricted cash	1,504,544	1,205,288
Marketable securities	31,877,543	28,865,046
Other noncurrent assets	754,441	1,458,646
Total assets	\$ 61,793,296	72,978,193
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 980,713	1,843,378
Accrued expenses	4,177,678	4,092,113
Unearned revenues	1,205,101	1,101,541
Current portion of long-term debt	89,378	95,386
Total current liabilities	6,452,870	7,132,418
Long-term debt	500,000	250,000
Deferred credits	600,000	600,000
Other noncurrent liabilities		140,685
Total liabilities	7,552,870	8,123,103
Commitments and contingencies (note 9)		
Ocean Power Technologies, Inc. Stockholders equity:		
Preferred stock, \$0.001 par value; authorized 5,000,000 shares, none issued or outstanding		
Common stock, \$0.001 par value; authorized 105,000,000 shares, issued 10,419,183 and 10,390,563 shares, respectively	10,419	10,391
Treasury stock, at cost; 1,072 shares	(6,443)	(6,443)
Additional paid-in capital	156,518,657	155,726,672
Accumulated deficit	(102,178,883)	(90,413,098)
Accumulated other comprehensive loss	(134,639)	(503,322)

Edgar Filing: Ocean Power Technologies, Inc. - Form 10-Q

Total Ocean Power Technologies, Inc. stockholders' equity	54,209,111	64,814,200
Noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd.	31,315	40,890
Total equity	54,240,426	64,855,090
Total liabilities and stockholders' equity	\$ 61,793,296	72,978,193

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Consolidated Statements of Operations**  
**(Unaudited)**

	<b>Three Months Ended October</b>		<b>Six Months Ended October</b>	
	<b>31,</b>		<b>31,</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Revenues	\$ 1,864,407	581,875	3,238,814	1,892,812
Cost of revenues	1,776,980	528,148	3,365,226	1,552,375
Gross profit (loss)	87,427	53,727	(126,412)	340,437
Operating expenses:				
Product development costs	3,679,470	3,425,348	7,705,256	4,786,748
Selling, general and administrative costs	2,146,845	2,191,233	4,175,755	4,357,504
Total operating expenses	5,826,315	5,616,581	11,881,011	9,144,252
Operating loss	(5,738,888)	(5,562,854)	(12,007,423)	(8,803,815)
Interest income, net	160,884	247,601	398,349	532,821
Other income		24,960		531,590
Foreign exchange gain (loss)	71,192	100,698	(167,810)	502,389
Net loss	(5,506,812)	(5,189,595)	(11,776,884)	(7,237,015)
Less: Net loss (income) attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd.	7,620	(2,176)	11,099	(53,233)
Net loss attributable to Ocean Power Technologies, Inc.	\$ (5,499,192)	(5,191,771)	(11,765,785)	(7,290,248)
Basic and diluted net loss per share	\$ (0.54)	(0.51)	(1.15)	(0.71)
Weighted average shares used to compute basic and diluted net loss per share	10,245,168	10,210,354	10,240,817	10,210,354

See accompanying notes to consolidated financial statements (unaudited).



**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**(Unaudited)**

	<b>Six Months Ended October 31,</b>	
	<b>2010</b>	<b>2009</b>
Cash flows from operating activities:		
Net loss	\$ (11,776,884)	(7,237,015)
Adjustments to reconcile net loss to net cash used in operating activities:		
Foreign exchange loss (gain)	167,810	(502,389)
Depreciation and amortization	184,083	184,424
Loss on disposals of property, plant and equipment	923	
Treasury note premium amortization	44,268	93,691
Compensation expense related to stock option grants and restricted stock	792,013	739,969
Deferred rent		(10,824)
Changes in operating assets and liabilities:		
Accounts receivable	1,035,153	206,452
Unbilled receivables	(37,578)	213,990
Other current assets	291,575	150,207
Other noncurrent assets	730,413	(192,362)
Accounts payable	(859,251)	13,652
Accrued expenses	67,957	(767,723)
Unearned revenues	103,096	273,117
Other noncurrent liabilities	(141,101)	110,955
Net cash used in operating activities	(9,397,523)	(6,723,856)
Cash flows from investing activities:		
Purchases of marketable securities	(6,775,252)	(35,407,938)
Maturities of marketable securities	22,504,766	35,863,482
Restricted cash	(250,000)	(250,000)
Purchases of equipment	(41,743)	(155,298)
Payments of patent costs	(113,538)	(61,054)
Net cash provided by (used in) investing activities	15,324,233	(10,808)
Cash flows from financing activities:		
Proceeds from long-term debt	250,000	
Repayment of debt	(6,008)	(93,398)
Net cash provided by (used in) financing activities	243,992	(93,398)
Effect of exchange rate changes on cash and cash equivalents	90,364	908,138
Net increase (decrease) in cash and cash equivalents	6,261,066	(5,919,924)
Cash and cash equivalents, beginning of period	4,236,597	12,267,830
Cash and cash equivalents, end of period	\$ 10,497,663	6,347,906

Supplemental disclosure of noncash investing and financing activities:

Capitalized patent costs financed through accounts payable and accrued expenses	\$	16,431	8,746
Capitalized purchases of equipment financed through accounts payable and accrued expenses		5,715	13,239

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Consolidated Statements of Stockholders' Equity and**  
**Comprehensive Loss**  
**(Unaudited)**

	Common Shares		Treasury Shares		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Ocean Power Technologies, Inc. Stockholders' Equity	Noncontrolling Interest	Total Equity
	Shares	Amount	Shares	Amount						
Balance, December 31, 2009	10,210,354	\$ 10,210		\$	154,568,931	(71,242,791)	(553,323)	82,783,027		82,783,027
Loss on foreign currency translation adjustment						(7,290,248)		(7,290,248)	53,233	(7,237,015)
							778,372	778,372		778,372
Comprehensive loss								(6,511,876)	53,233	(6,458,643)
Compensation related to stock option grants restricted and issued to employees					694,967			694,967		694,967
Compensation related to stock option grants restricted and issued to employees					5,002			5,002		5,002
Balance, December 31, 2010	10,210,354	\$ 10,210		\$	155,268,900	(78,533,039)	225,049	76,971,120	53,233	77,024,353
Balance, December 31, 2010	10,390,563	\$ 10,391	(1,072)	\$ (6,443)	155,726,672	(90,413,098)	(503,322)	64,814,200	40,890	64,855,070
Loss on foreign currency translation adjustment						(11,765,785)		(11,765,785)	(11,099)	(11,776,884)
							368,683	368,683	1,524	370,207

ign ncy lation tment										
prehensive							(11,397,102)	(9,575)	(11,406,677)	
compensation related to stock option grants restricted issued to employees				729,370			729,370		729,370	
compensation related to stock option grants restricted issued to employees				62,643			62,643		62,643	
balance of restricted stock employees,	21,000	21		(21)						
balance of restricted stock employees,	7,620	7		(7)						
balance, December 31,	10,419,183	\$ 10,419	(1,072)	\$(6,443)	156,518,657	(102,178,883)	(134,639)	54,209,111	31,315	54,240,426

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(1) Background and Basis of Presentation**

Ocean Power Technologies, Inc. (the Company) was incorporated on April 19, 1984 in New Jersey, commenced commercial operations in 1994 and re-incorporated in Delaware in April 2007. The Company develops and is commercializing proprietary systems that generate electricity by harnessing the renewable energy of ocean waves. The Company markets and sells its products in the United States and internationally.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The interim operating results are not necessarily indicative of the results for a full year or for any other interim period. Further information on potential factors that could affect the Company's financial results can be found in the Company's Annual Report on Form 10-K for the year ended April 30, 2010 filed with the Securities and Exchange Commission (SEC) and elsewhere in this Form 10-Q.

***Consolidation***

The accompanying consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Participation of stockholders other than the Company in the net assets and in the earnings or losses of a consolidated subsidiary is reflected as a noncontrolling interest in the Company's Consolidated Balance Sheets and Statements of Operations, which adjusts the Company's consolidated results of operations to reflect only the Company's share of the earnings or losses of the consolidated subsidiary. As of October 31, 2010, there was one noncontrolling interest, consisting of 11.8% of the Company's Australian subsidiary, Ocean Power Technologies (Australasia) Pty. Ltd. In addition, the Company evaluates its relationships with other entities to identify whether they are variable interest entities, and to assess whether it is the primary beneficiary of such entities. If the determination is made that the Company is the primary beneficiary, then that entity is included in the consolidated financial statements. As of October 31, 2010, there were no such entities.

The Company has a 10% investment in Iberdrola Energias Renovables, S.A. (Iberdrola Energias). Revenues from Iberdrola Energias for the six months ended October 31, 2010 and 2009 were \$(237,000) and \$139,000, respectively. Additionally, accounts receivable from Iberdrola Energias aggregated \$321,000 and \$556,000 as of October 31, 2010 and April 30, 2010, respectively. See Note 2 (a) and Note 9.

***Use of Estimates***

The preparation of the consolidated financial statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Significant items subject to such estimates and assumptions include the recoverability of the carrying amount of property and equipment and patents; valuation allowances for receivables and deferred income tax assets; and percentage of completion of customer contracts for purposes of revenue recognition. Actual results could differ from those estimates. The current economic environment has increased the degree of uncertainty inherent in those estimates and assumptions.

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(2) Summary of Significant Accounting Policies**

***(a) Revenue Recognition***

The Company primarily recognizes revenue under the percentage-of-completion method. The percentage of completion is determined by relating the costs incurred to date to the estimated total costs. The cumulative effects resulting from revisions of estimated total contract costs and revenues are recorded in the period in which the facts requiring revision become known. Upon anticipating a loss on a contract, the Company recognizes the full amount of the anticipated loss in the current period. Accruals related to losses on contracts in the amount of approximately \$785,000 are included in accrued expenses in the accompanying consolidated balance sheets as of October 31, 2010 and April 30, 2010. Modifications to contract provisions, such as those currently being discussed in connection with the Company's Spain construction agreement (see Note 9), as well as modifications in contract loss estimates, may require changes in accruals established for anticipated contract losses. During the six months ended October 31, 2010, the Company reduced revenue by approximately \$237,000 due to a change in estimated revenue to be recognized in connection with the Spain construction agreement.

Unbilled receivables represent expenditures on contracts, plus applicable profit margin, not yet billed. Unbilled receivables are normally billed and collected within one year. Billings made on contracts are recorded as a reduction of unbilled receivables, and to the extent that such billings exceed costs incurred plus applicable profit margin, they are recorded as unearned revenues.

***(b) Cash and Cash Equivalents***

Cash equivalents consist of investments in short-term financial instruments with initial maturities of three months or less from the date of purchase. Cash and cash equivalents include the following: \$3,530,000 and \$1,590,000 of certificates of deposit with an initial term of less than three months at October 31, 2010 and April 30, 2010, respectively; \$1,999,000 and zero of US Treasury obligations with an initial term of less than three months at October 31, 2010 and April 30, 2010, respectively; and \$1,657,000 and \$192,000 invested in a money market fund as of October 31, 2010 and April 30, 2010, respectively.

***(c) Restricted Cash and Credit Facility***

The Company had \$1,504,544 and \$1,205,288 of restricted cash as of October 31, 2010 and April 30, 2010, respectively. The cash is restricted under the terms of two security agreements.

One agreement is between Ocean Power Technologies, Inc. and Barclays Bank. Under this agreement, the cash is on deposit at Barclays Bank and serves as security for letters of credit that are expected to be issued by Barclays Bank on behalf of Ocean Power Technologies Ltd., one of the Company's subsidiaries, under a \$800,000 credit facility established by Barclays Bank for Ocean Power Technologies Ltd. The credit facility is for the issuance of letters of credit and bank guarantees, and carries a fee of 1% per annum of the amount of any such obligations issued by Barclays Bank. The credit facility does not have an expiration date, but is cancelable at the discretion of the bank. As of October 31, 2010, approximately \$720,000 is included in restricted cash.

The other agreement is between Ocean Power Technologies, Inc. and the New Jersey Board of Public Utilities (NJBP). The Company received a \$500,000 recoverable grant award from the NJBP. Under this agreement, the Company is required to assign to the NJBP a certificate of deposit in an amount equal to the outstanding grant balance. The Company has assigned certificates of deposit in the amount of \$500,000 to the NJBP, which are outstanding as of October 31, 2010. See Note 6.

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(d) Other Income**

Other income consists of transactions that the Company considers to be outside the normal scope of its operations and operating activities. The Company recognized other income of \$24,960 and \$531,590 during the three and six months ended October 31, 2009, primarily in connection with the settlement of a claim that it had against a supplier that provided engineering services to the Company.

**(e) Foreign Exchange Gains and Losses**

The Company has invested in certain certificates of deposit and has maintained cash accounts that are denominated in British pounds sterling, Euros and Australian dollars. Such certificates of deposit and cash accounts had a balance of approximately \$6,861,716 and \$4,131,000 as of October 31, 2010 and April 30, 2010, respectively. These amounts are included in cash, cash equivalents, restricted cash and marketable securities on the accompanying balance sheets. Such positions may result in realized and unrealized foreign exchange gains or losses from exchange rate fluctuations, which are included in foreign exchange gain (loss) in the accompanying consolidated statements of operations. Foreign exchange gain (loss) was \$71,192 and \$100,698 for the three months ended October 31, 2010 and 2009, respectively, and \$(167,810) and \$502,389 for the six months ended October 31, 2010 and 2009, respectively.

**(f) Long-Lived Assets**

Long-lived assets, such as property and equipment and purchased intangible assets subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, then an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. The Company reviewed its long-lived assets for impairment and determined there was no impairment for the six months ended October 31, 2010.

**(g) Concentration of Credit Risk**

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash balances, bank certificates of deposit and trade receivables. The Company invests its excess cash in highly liquid investments (principally, short-term bank deposits, Treasury bills, Treasury notes and a money market fund) and does not believe that it is exposed to any significant risks.

The table below shows the percentage of the Company's revenues derived from customers whose revenues accounted for at least 10% of the Company's consolidated revenues for at least one of the periods indicated:

Customer	Three months ended October		Six months ended October	
	2010	31, 2009 (1)	2010	31, 2009
US Navy	50%	66%	62%	84%
US Department of Energy	31%	(12)%	28%	(2)%
South West of England Regional Development Authority	15%		9%	
Scottish Government		35%		
Leighton		13%		4%
	96%	102%	99%	86%

(1) Total equals 102% due to a negative revenue adjustment made to another customer.

The loss of, or a significant reduction in revenues from, any of the current customers could significantly impact the Company's financial position or results of operations. The Company does not require collateral from its customers.



**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries  
Notes to Consolidated Financial Statements  
(Unaudited)**

***(h) Net Loss per Common Share***

Basic and diluted net loss per share for all periods presented is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period. Due to the Company's net losses, potentially dilutive securities, consisting of outstanding stock options and non-vested performance-based shares, were excluded from the diluted loss per share calculation due to their anti-dilutive effect.

In computing diluted net loss per share, options to purchase shares of common stock and non-vested restricted stock issued to employees and non-employee directors, totaling 1,747,751 and 1,889,292 for the three and six months ended October 31, 2010 and 2009, respectively, were excluded from the computations as the effect would be anti-dilutive due to the Company's losses.

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(3) Marketable Securities**

Marketable securities with initial maturities longer than three months but that mature in less than one year from the balance sheet date are classified as current assets and are summarized as follows:

	<b>October 31, 2010</b>	<b>April 30, 2010</b>
Certificates of deposit denominated in AUD	\$ 805,527	519,232
US Treasury obligations	12,997,067	32,016,769
	<b>\$ 13,802,594</b>	<b>32,536,001</b>

The Company's marketable securities that mature more than one year from the balance sheet date are classified as noncurrent assets. These marketable securities all mature in less than three years, are all classified as held-to-maturity, are carried at amortized cost and are summarized as follows:

	Amortized cost	Gross unrealized gains	Gross unrealized losses	Market value
October 31, 2010				
US Treasury obligations	\$ 28,070,735	358,920		28,429,655
Certificate of deposit	3,806,808			3,806,808
	<b>\$ 31,877,543</b>	<b>358,920</b>		<b>32,236,463</b>
April 30, 2010				
US Treasury obligations	\$ 25,058,238	158,672		25,216,910
Certificate of deposit	3,806,808			3,806,808
	<b>\$ 28,865,046</b>	<b>158,672</b>		<b>29,023,718</b>

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(4) Balance Sheet Detail**

	<b>October 31, 2010</b>	<b>April 30, 2010</b>
<b>Property and Equipment</b>		
Property and Equipment	\$ 1,831,286	1,767,078
Accumulated depreciation and amortization	(1,231,499)	(1,056,515)
	\$ 599,787	710,563
<b>Patents</b>		
Patents	\$ 1,385,793	1,322,335
Accumulated amortization	(309,103)	(285,454)
	\$ 1,076,690	1,036,881
<b>Accrued Expenses</b>		
Project costs	\$ 1,326,609	1,072,635
Contract loss reserves	785,000	785,000
Employee incentive payments	751,681	682,400
Other	165,912	308,514
Employee-related costs	412,552	491,621
Payroll tax withholdings	317,398	374,208
Investment in joint venture	185,645	176,121
Legal and accounting fees	169,169	154,567
Value-added tax	63,712	47,047
	\$ 4,177,678	4,092,113

**(5) Related Party Transactions**

In August 1999, the Company entered into a consulting agreement with an individual for marketing services. Currently, this agreement is at a rate of \$950 per day of services provided. The individual became a member of the board of directors in June 2006. Under this consulting agreement, the Company expensed approximately \$21,000 and \$16,000 during the three months ended October 31, 2010 and 2009, respectively, and \$42,000 and \$30,000 during the six months ended October 31, 2010 and 2009, respectively. In addition, this individual is also the chief executive officer of a company that provided engineering and technical services to the Company. The Company incurred expenses of approximately \$124,000 and \$42,000 for such services during the six months ended October 31, 2010 and 2009, respectively.

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(6) Debt**

During the year ended April 30, 2000, the Company received an award of \$250,000 from the State of New Jersey Commission on Science and Technology for the development of a wave power system that was deployed off the coast of New Jersey. The award contract was assigned to the New Jersey Economic Development Authority in fiscal 2008. Under the terms of this award, the Company must repay the amount funded, without interest, by January 15, 2012. The amounts to be repaid each year are determined as a percentage of revenues (as defined in the loan agreement) the Company receives that year from its customer contracts that meet criteria specified in the loan agreement. Based upon the terms of the award, the Company has repaid approximately \$161,000. As of October 31, 2010, the remaining amount due of \$89,000 was included in current portion of long-term debt on the accompanying consolidated balance sheet.

The Company was awarded a recoverable grant totaling \$500,000 from the NJBPU under the Renewable Energy Business Venture Assistance Program. Under the terms of this agreement, the amount to be repaid is a fixed monthly amount of principal only, repayable over a five-year period beginning in May 2012. The terms also required the Company to assign to the NJBPU a certificate of deposit in an amount equal to the outstanding grant balance. The Company received \$250,000, representing the first half of the grant, during the year ended April 30, 2010, and the remaining \$250,000 was received in June 2010. See Note 2(c).

**(7) Deferred Credits**

During the year ended April 30, 2001, in connection with the sale of common stock to an investor, the Company received \$600,000 from the investor in exchange for an option to purchase up to 500,000 metric tons of carbon emissions credits generated by the Company during the years 2008 through 2012, at a 30% discount from the then-prevailing market rate. This amount has been recorded as deferred credits in the accompanying consolidated balance sheets as of October 31, 2010 and April 30, 2010. If the Company does not become entitled under applicable laws to the full amount of emission credits covered by the option by December 31, 2012, the Company is obligated to return the option fee of \$600,000, less the aggregate discount on any emission credits sold to the investor prior to such date. If the Company receives emission credits under applicable laws and fails to sell to the investor the credits up to the full amount of emission credits covered by the option, the investor is entitled to liquidated damages equal to 30% of the aggregate market value of the shortfall in emission credits (subject to a limit on the market price of emission credits).

**(8) Share-Based Compensation**

Costs resulting from all share-based payment transactions are recognized in the consolidated financial statements at their fair values. Compensation cost for the portion of the awards for which the requisite service had not been rendered that were outstanding as of May 1, 2006 is being recognized in the consolidated statements of operations over the remaining service period after such date based on the award's original estimated fair value. The aggregate share-based compensation expense related to all share-based transactions recorded in the consolidated statements of operations was approximately \$792,000 and \$740,000 for the six months ended October 31, 2010 and 2009, respectively.

Table of Contents

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(a) Stock Options****Valuation Assumptions for Options Granted During the Six Months Ended October 31, 2010 and 2009**

The fair value of each stock option granted during the six months ended October 31, 2010 and 2009 were estimated at the date of grant using the Black-Scholes option pricing model, assuming no dividends and using the weighted average valuation assumptions noted in the following table. The risk-free rate is based on the US Treasury yield curve in effect at the time of grant. The expected life (estimated period of time outstanding) of the stock options granted was estimated using the simplified method as permitted by the SEC's Staff Accounting Bulletin No. 107, *Share-Based Payment*. Expected volatility was based on historical volatility for a peer group of companies for a period equal to the stock option's expected life, calculated on a daily basis.

	<b>Six Months Ended October 31,</b>	
	<b>2010</b>	<b>2009</b>
Risk-free interest rate	2.3%	3.0%
Expected dividend yield	0.0%	0.0%
Expected life	6.4 years	6.4 years
Expected volatility	93.8%	80.6%

The above assumptions were used to determine the weighted average per share fair value of \$5.36 and \$4.28 for stock options granted during the six months ended October 31, 2010 and 2009, respectively.

A summary of stock options under the plans is as follows:

	<b>Shares Underlying Options</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Term (In Years)</b>
Outstanding April 30, 2010	1,375,453	11.87	
Forfeited	(82,027)	12.26	
Exercised			
Granted	283,705	5.36	
Outstanding October 31, 2010	1,577,131	10.68	5.7
Exercisable October 31, 2010	961,935	13.03	3.6

The total intrinsic value of outstanding and exercisable options as of October 31, 2010 was \$445,000. As of October 31, 2010, approximately 615,000 additional options are expected to vest, which have \$398,000 intrinsic value and a weighted average remaining contractual term of 8.9 years. There was approximately \$533,000 of total recognized compensation cost for the six months ended October 31, 2010 related to stock options. As of October 31, 2010, there was approximately \$2,477,000 of total unrecognized compensation cost related to non-vested stock options granted under the plans. This cost is expected to be recognized over a weighted-average period of 3.4 years. The Company normally issues new shares to satisfy option exercises under these plans.

**(b) Restricted Stock**

Compensation expense for non-vested restricted stock was historically recorded based on its market value on the date of grant and recognized ratably over the associated service and performance period. During the six months ended October 31, 2010, there were 26,000 shares of non-vested restricted stock granted to employees with service and/or

performance-based vesting requirements.

**Table of Contents**

A summary of non-vested restricted stock under the plans is as follows:

	<b>Number of Shares</b>	<b>Weighted Average Price per Share</b>
Issued and unvested at April 30, 2010	153,000	\$ 6.39
Granted	26,000	4.34
Forfeited	(5,000)	6.4
Vested	(11,000)	6.24
Issued and unvested at October 31, 2010	163,000	6.24

There was approximately \$197,000 of total recognized compensation cost for the six months ended October 31, 2010 related to restricted stock. As of October 31, 2010, there was approximately \$745,000 of total unrecognized compensation cost related to non-vested restricted stock granted under the plans. This cost is expected to be recognized over a weighted average period of 2.2 years.

***(c) Common Stock***

During the six months ended October 31, 2010, the Company awarded 7,620 shares of common stock to non-employee directors pursuant to annual retainer arrangements. The aggregate share-based compensation expense recorded in the consolidated statement of operations for the six months ended October 31, 2010 related to the shares was approximately \$40,000, which represents the fair value on the date of grant.

**(9) Commitments and Contingencies*****Litigation***

The Company is involved from time to time in certain legal actions arising in the ordinary course of business. Management believes that the outcome of such actions will not have a material adverse effect on the Company's financial position or results of operations.

***Spain Construction Agreement***

The Company is currently engaged with Iberdrola Energias in discussions regarding modifications to its agreement for the first phase of the construction of a wave power project off the coast of Spain. This first phase was due to be completed by December 31, 2009. If no modification is agreed to by the parties, the customer may, subject to certain conditions in the agreement, terminate the agreement and would not be obligated to make any more milestone payments. The agreement also provides that the customer may seek reimbursement for direct damages only, limited to amounts specified in the agreement, if the Company is in default of its obligations under the agreement. As of October 31, 2010, the Company does not believe that the outcome of this matter will have a material adverse effect on the Company's financial position or results of operations.

**Table of Contents**

**Ocean Power Technologies, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**(10) Income Taxes**

The Company did not recognize any consolidated income tax benefit (expense) for the three and six month periods ended October 31, 2010 and 2009. The Company has recorded a valuation allowance to reduce its net deferred tax asset to an amount that is more likely than not to be realized in future years. Accordingly, the benefit of the net operating loss that would have been recognized was offset by changes in the valuation allowance.

During the six months ended October 31, 2010, the Company had no material changes in uncertain tax positions.

**(11) Operating Segments and Geographic Information**

The Company views its business as one segment, which is the development and sale of its PowerBuoy product for wave energy applications. The Company operates on a worldwide basis with one operating company in the US, one operating subsidiary in the UK and one operating subsidiary in Australia, which are categorized below as North America, Europe and Australia, respectively. Revenues are generally attributed to the operating unit that bills the customers.

Geographic information is as follows:

	North America	Europe	Australia	Total
<b>Three months ended October 31, 2010</b>				
Revenues from external customers	\$ 1,577,993	277,380	9,034	1,864,407
Operating loss	(5,322,111)	(341,705)	(75,072)	(5,738,888)
<b>Three months ended October 31, 2009</b>				
Revenues from external customers	280,903	224,740	76,232	581,875
Operating loss	(5,395,872)	(155,489)	(11,493)	(5,562,854)
<b>Six months ended October 31, 2010</b>				
Revenues from external customers	3,030,128	199,652	9,034	3,238,814
Operating loss	(11,054,330)	(840,377)	(112,716)	(12,007,423)
<b>Six months ended October 31, 2009</b>				
Revenues from external customers	1,517,228	299,352	76,232	1,892,812
Operating loss	(8,249,457)	(461,745)	(92,613)	(8,803,815)
<b>October 31, 2010</b>				
Long-lived assets	378,690	221,097		599,787
Total assets	54,519,158	6,393,198	880,940	61,793,296
<b>April 30, 2010</b>				
Long-lived assets	448,022	262,541		710,563
Total assets	\$ 67,424,387	4,684,104	869,702	72,978,193



**Table of Contents**

**Item 2. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***

The following discussion and analysis should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes included in this Quarterly Report on Form 10-Q. References to a fiscal year in this Form 10-Q refer to the year ended April 30 of that year (e.g., fiscal 2011 refers to the year ending April 30, 2011).

**Overview**

We develop and are commercializing proprietary systems that generate electricity by harnessing the renewable energy of ocean waves. Our PowerBuoy<sup>®</sup> systems use proprietary technologies to convert the mechanical energy created by the rising and falling of ocean waves into electricity. We currently offer two PowerBuoy products, which consist of our utility PowerBuoy system and our autonomous PowerBuoy system. We also offer our customers operations and maintenance services for our PowerBuoy systems, which are expected to provide a source of recurring revenues. In addition, we market our undersea substation pod and undersea power connection infrastructure services to other companies in the marine energy sector.

We market our utility PowerBuoy system, which is designed to supply electricity to a local or regional power grid, to utilities and other electrical power producers seeking to add electricity generated by wave energy to their existing electricity supply. We market our autonomous PowerBuoy system, which is designed to generate power for use independent of the power grid, to customers that require electricity in remote locations. We believe there are a variety of potential applications for our autonomous PowerBuoy system, including sonar and radar surveillance, tsunami warning, oceanographic data collection, offshore platforms and offshore aquaculture.

We were incorporated in New Jersey in April 1984, began commercial operations in 1994, and were re-incorporated in Delaware in 2007. We currently have three wholly-owned subsidiaries, which include Ocean Power Technologies Ltd., Reedsport OPT Wave Park LLC, and Oregon Wave Energy Partners I, LLC, and we own approximately 88% of the ordinary shares of Ocean Power Technologies (Australasia) Pty Ltd.

The development of our technology has been funded by capital we raised and by development engineering contracts we received starting in fiscal 1995. In fiscal 1996, we received the first of several research contracts with the US Navy to study the feasibility of wave energy. As a result of those research contracts, we entered into our first development and construction contract with the US Navy in fiscal 2002 under a still on-going project for the development and testing of our wave power systems at the US Marine Corps Base in Oahu, Hawaii. We generated our first revenue relating to our autonomous PowerBuoy system from contracts with Lockheed Martin Corporation, or Lockheed Martin, in fiscal 2003, and we entered into our first development and construction contract with Lockheed Martin in fiscal 2004 for the development and construction of a prototype demonstration autonomous PowerBuoy system. As of October 31, 2010, our backlog was \$7.5 million, an increase of \$1.0 million from July 31, 2010.

For the three months ended October 31, 2010, we generated revenues of \$1.9 million and incurred a net loss attributable to Ocean Power Technologies, Inc. of \$5.5 million, compared to revenues of \$0.6 million and a net loss attributable to Ocean Power Technologies, Inc. of \$5.2 million for the three months ended October 31, 2009. For the six months ended October 31, 2010, we generated revenues of \$3.2 million and incurred a net loss attributable to Ocean Power Technologies, Inc. of \$11.8 million, compared to revenues of \$1.9 million and a net loss attributable to Ocean Power Technologies, Inc. of \$7.3 million for the six months ended October 31, 2009. As of October 31, 2010, our accumulated deficit was \$102.2 million. We have not been profitable since inception, and we do not know whether or when we will become profitable because of the significant uncertainties with respect to our ability to successfully commercialize our PowerBuoy systems in the emerging renewable energy market. Since fiscal 2002, the US Navy has accounted for a significant portion of our revenues. We expect that, over time, revenues derived from utilities and other non-government commercial customers will increase more rapidly than sales to government customers and may, over time, represent the majority of our revenues.

The marine energy industry, including wave, tidal and ocean current energy technologies, is expected to benefit from various legislative initiatives that have been undertaken or are planned by state and federal agencies. For example, the US production tax credit was expanded to include marine energy, as part of the Energy Improvement and Extension Act of 2008, signed into law in October 2008. Production tax credit provisions, that were previously in place, served only to benefit other renewable energy sources such as wind and solar. This legislation enables owners of wave power

projects in the US to receive federal production tax credits, which, by their prospective effect of lowering income taxes for our customers based on energy produced, should improve the comparative economics of wave power as a renewable energy source.

**Table of Contents**

Further, it is expected that the US federal and state governments will continue to increase their investments in the renewable energy sector under various economic stimulus measures. The American Recovery and Reinvestment Act of 2009 provides significant grants, tax incentives and policy initiatives to stimulate investment and innovation in the cleantech sector. The US Department of Energy (DOE) has also accepted proposals to be funded under government programs to further investment in marine energy technologies. We have devoted additional resources to develop proposals seeking government funding to support existing projects and technology enhancements. Consequently, while our selling, general and administrative costs related to such efforts may increase over the next year, we believe that these governmental initiatives may result in additional revenues for us over the next several years. Given the uncertainties surrounding the scope and size of these government programs, there can be no assurances as to whether we will be successful in obtaining significant additional government funding or as to the terms and conditions of any such funding.

The recent global economic downturn may have a negative effect on our business, financial condition and results of operations because the utility companies with which we contract or propose to contract may decrease their investment in new power generation equipment in response to the downturn. However, the various legislative initiatives described above may diminish the effect of any decrease in such capital expenditures by these utility companies insofar as they may relate to renewable energy generation equipment. As discussed above, the timing, scope and size of these new government programs for renewable energy is uncertain, and there can be no assurances that we or our customers will be successful in obtaining any additional government funding. In addition, we do not believe the recent global economic downturn will have a material negative impact on our sources of supply, as our products incorporate what are substantially non-custom, standard parts found in many regions of the world.

According to the International Energy Agency, \$3.4 trillion is expected to be spent for new renewable energy generation equipment in the period from 2007 to 2030. This equates to annual global expenditures of approximately \$150 billion. We plan to take advantage of these global drivers of demand for renewable energy, as we continue to refine and expand our proprietary technology.

**Table of Contents****Financial Operations Overview**

The following describes certain line items in our consolidated statements of operations and some of the factors that affect our operating results.

*Revenues*

Generally, we recognize revenue using the percentage-of-completion method based on the ratio of costs incurred to total estimated costs at completion. In certain circumstances, revenue under contracts that have specified milestones or other performance criteria may be recognized only when our customer acknowledges that such criteria have been satisfied. In addition, recognition of revenue (and the related costs) may be deferred for fixed-price contracts until contract completion if we are unable to reasonably estimate the total costs of the project prior to completion. Because we have a small number of contracts, revisions to the percentage of completion determination or delays in meeting performance criteria or in completing projects may have a significant effect on our revenue for the periods involved. Upon anticipating a loss on a contract, we recognize the full amount of the anticipated loss in the current period. Generally our contracts are either cost plus or fixed price contracts. Under cost plus contracts, we bill the customer for actual expenses incurred plus an agreed upon fee. Revenue is typically recorded using percentage-of-completion based on the maximum awarded contract amount. In certain cases, we may choose to incur costs in excess of the maximum awarded contract amount resulting in a loss on the contract. Currently, we have two types of fixed price contracts, firm fixed price and cost sharing. Under firm fixed price contracts, we receive an agreed upon amount for providing products and services that are specified in the contract. Revenue is typically recorded using percentage-of-completion based on the contract amount. Depending on whether actual costs are more or less than the agreed upon amount, there is a profit or loss on the project. Under cost sharing contracts, the fixed amount agreed upon with the customer is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs as part of our product development efforts. Revenue is typically recorded using percentage-of-completion based on the amount agreed upon with the customer. An amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is recorded as product development expense.

The US Navy has been our largest customer since fiscal 2002. The US Navy accounted for approximately 50% and 62% of our revenues for the three and six months ended October 31, 2010, respectively, and approximately 66% and 84% of our revenues for the three and six months ended October 31, 2009, respectively. We anticipate that, if our commercialization efforts are successful, the relative contribution of the US Navy to our revenue may decline in the future.

The following table provides information regarding the breakdown of our revenues by customer for the six months ended October 31, 2010 and 2009:

Customer	Three months ended October 31, (\$ millions)		Six months ended October 31, (\$ millions)	
	2010	2009	2010	2009
US Navy	\$ 0.9	\$ 0.4	\$ 2.0	\$ 1.6
US Department of Energy	0.6		0.9	
South West of England Regional Development Authority	0.3		0.3	
Iberdrola			(0.2)	0.1
Scottish Government		0.2	0.2	0.2
Other	0.1			
	\$ 1.9	\$ 0.6	\$ 3.2	\$ 1.9

During the six months ended October 31, 2010, the Company reduced revenue by approximately \$0.2 million due to a change in estimated revenue to be recognized in connection with the Spain construction agreement.

**Table of Contents**

We currently focus our sales and marketing efforts on North America, the west coast of Europe, Australia and Japan. The following table provides information regarding the breakdown of our revenues by geographical location of our customers for the six months ended October 31, 2010 and 2009:

<b>Customer Location</b>	<b>Six months ended October 31,</b>	
	<b>2010</b>	<b>2009</b>
United States	94%	80%
Europe	6%	16%
Australia	0%	4%
	100%	100%

*Cost of revenues*

Our cost of revenues consists primarily of incurred material, labor and manufacturing overhead expenses, such as engineering expense, equipment depreciation and maintenance and facility related expenses, and includes the cost of PowerBuoy parts and services supplied by third-party suppliers. Cost of revenues also includes PowerBuoy system delivery and deployment expenses and anticipated losses at completion on certain contracts.

We operated at a gross profit of \$0.1 million and a gross loss of \$0.1 million for the three and six months ended October 31, 2010, respectively, and a gross profit of \$0.1 million and \$0.3 million for the three and six months ended October 31, 2009, respectively. Our ability to generate a gross profit will depend on the nature of future contracts, our success at increasing sales of our PowerBuoy systems and on our ability to manage costs incurred on fixed price commercial contracts.

*Product development costs*

Our product development costs consist of salaries and other personnel-related costs and the costs of products, materials and outside services used in our product development and unfunded research activities. Our product development costs primarily relate to our efforts to increase the output of our utility PowerBuoy system, including the 150kW PowerBuoy system and to our research and development of new products, product applications and complementary technologies. We expense all of our product development costs as incurred, except for external patent costs, which we capitalize and amortize over a 17-year period commencing with the issuance date of each patent. Patents are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the patent may not be recoverable.

*Selling, general and administrative costs*

Our selling, general and administrative costs consist primarily of professional fees, salaries and other personnel-related costs for employees and consultants engaged in sales and marketing and support of our PowerBuoy systems and costs for executive, accounting and administrative personnel, professional fees and other general corporate expenses.

*Interest income*

Interest income consists of interest received on cash and cash equivalents, investments in commercial bank-issued certificates of deposit and US Treasury bills and notes. Total cash, cash equivalents, restricted cash, and marketable securities were \$57.7 million as of October 31, 2010, compared to \$76.7 million as of October 31, 2009. Interest income in the six months ended October 31, 2010 decreased compared to the six months ended October 31, 2009 due to a decline in interest rates and a decline in cash, cash equivalents and marketable securities.

We anticipate that our interest income reported in fiscal 2011 will continue to be lower than the comparable periods of the prior fiscal year as a result of the decrease in invested cash.

*Other income*

Other income consists of transactions that we consider to be outside the normal scope of our operations and operating activities. In the six months ended October 31, 2009, we recognized other income of \$0.5 million in connection with the settlement of a claim which we had against a supplier that provided engineering services to us.

*Foreign exchange gain (loss)*

We transact business in various countries and have exposure to fluctuations in foreign currency exchange rates. Foreign exchange gains and losses arise in the translation of foreign-denominated assets and liabilities, which may result in realized and unrealized gains or losses from exchange rate fluctuations. Since we conduct our business in US dollars and our functional currency is the US dollar, our main foreign exchange exposure, if any, results from changes in the exchange rate between the US dollar and the British pound sterling, the Euro and the Australian dollar.

**Table of Contents**

We invest in certificates of deposit and maintain cash accounts that are denominated in British pounds, Euros and Australian dollars. These foreign-denominated certificates of deposit and cash accounts had a balance of \$6.9 million as of October 31, 2010 and \$7.9 million as of October 31, 2009, compared to our total cash, cash equivalents, restricted cash, and marketable security balances of \$57.7 million as of October 31, 2010 and \$76.7 million as of October 31, 2009. These foreign currency balances are translated at each month end to our functional currency, the US dollar, and any resulting gain or loss is recognized in our results of operations.

In addition, a portion of our operations is conducted through our subsidiaries in countries other than the United States, specifically Ocean Power Technologies Ltd. in the United Kingdom, the functional currency of which is the British pound sterling, and Ocean Power Technologies (Australasia) Pty Ltd. in Australia, the functional currency of which is the Australian dollar. Both of these subsidiaries have foreign exchange exposure that results from changes in the exchange rate between their functional currency and other foreign currencies in which they conduct business. All of our international revenues for the three and six months ended October 31, 2010 and 2009 were recorded in Euros, British pounds sterling or Australian dollars.

We currently do not hedge our exchange rate exposure. However, we assess the anticipated foreign currency working capital requirements and capital asset acquisitions of our foreign operations and attempt to maintain a portion of our cash, cash equivalents and marketable securities denominated in foreign currencies sufficient to satisfy these anticipated requirements. We also assess the need and cost to utilize financial instruments to hedge currency exposures on an ongoing basis and may hedge against exchange rate exposure in the future.



**Table of Contents****Results of Operations****Three Months Ended October 31, 2010 Compared to Three Months Ended October 31, 2009**

The following table contains selected statement of operations information, which serves as the basis of the discussion of our results of operations for the three months ended October 31, 2010 and 2009:

	Three Months Ended October 31, 2010		Three Months Ended October 31, 2009		% Change 2010 Period to 2009 Period
	Amount	As a % of Revenues (1)	Amount	As a % of Revenues (1)	
Revenues	\$ 1,864,407	100%	\$ 581,875	100%	220%
Cost of revenues	1,776,980	95	528,148	91	236
Gross profit	87,427	5	53,727	9	63
Operating expenses:					
Product development costs	3,679,470	197	3,425,348	589	7
Selling, general and administrative costs	2,146,845	115	2,191,233	377	(2)
Total operating expenses	5,826,315	313	5,616,581	965	4
Operating loss	(5,738,888)	(308)	(5,562,854)	(956)	3
Interest income, net	160,884	9	247,601	43	(35)
Other income			24,960	4	
Foreign exchange gain	71,192	4	100,698	17	(29)
Net loss	(5,506,812)	(295)	(5,189,595)	(892)	(6)
Less: Net income (loss) attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd.	7,620		(2,176)		450
Net loss attributable to Ocean Power Technologies, Inc.	\$ (5,499,192)	(295)%	\$ (5,191,771)	(892)%	(6)%

(1) Certain subtotals may not add due to rounding.

**Revenues**

Revenues increased by \$1.3 million in the three months ended October 31, 2010, or 220%, to \$1.9 million, as compared to \$0.6 million in the three months ended October 31, 2009. The change in revenues was attributable to the following factors:

Revenues relating to our autonomous PowerBuoy system increased by \$0.8 million as a result of an increase in billable work on our project to provide our PowerBuoy technology to the US Navy's Littoral Expeditionary Autonomous PowerBuoy, or LEAP, program.

Revenues relating to our utility PowerBuoy system increased by \$0.5 million due primarily to an increase in billable work on our PB500 next generation PowerBuoy development project and our project off the coast of Reedsport, Oregon. This was partially offset by a decrease in revenue related to our Hawaii project for the US Navy and our 150kW PowerBuoy project in Scotland, as these projects neared completion.

*Cost of revenues*

Cost of revenues increased by \$1.3 million, or 236%, to \$1.8 million in the three months ended October 31, 2010, as compared to \$0.5 million in the three months ended October 31, 2009. This increase in the cost of revenue reflected the increased activity related to the LEAP program, the 150kW PowerBuoy project off the coast of Reedsport, Oregon, and our PB500 next generation PowerBuoy development project. This was partially offset by a lower level of activity on our Hawaii project for the US Navy and our 150kW PowerBuoy project in Scotland.

**Table of Contents**

We operated at a gross profit of \$0.1 million in each of the three month periods ended October 31, 2010 and 2009. Certain of our projects in the three months ended October 31, 2010 and 2009 were under cost sharing contracts. Under cost sharing contracts, we receive a fixed amount agreed upon with the customer that is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs as part of our product development efforts. Revenue is typically recorded using percentage-of-completion based on the amount agreed upon with the customer. An equal amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is considered to be product development expense. During the three months ended October 31, 2009, there was a reduction in cost of revenues resulting from the reversal of \$0.3 million in the provision for loss reserves related to our project off the coast of Spain, as the reserve was no longer considered necessary as of October 31, 2009. Our ability to generate a gross profit will depend on the nature of future contracts, our success at increasing sales of our PowerBuoy systems and on our ability to manage costs incurred on fixed price commercial contracts.

*Product development costs*

Product development costs increased by \$0.3 million, or 7%, to \$3.7 million in the three months ended October 31, 2010, as compared to \$3.4 million in the three months ended October 31, 2009. Product development costs were primarily attributable to our efforts to increase the power output and reliability of our utility PowerBuoy system, especially the 150kW PowerBuoy system. It is our intent to fund the majority of our research and development expenses over the next several years with sources of external funding. If we are unable to obtain external funding, we may curtail our research and development expenses or we may decide to self-fund significant research and development expenses, in which case our product development costs may continue to increase.

*Selling, general and administrative costs*

Selling, general and administrative costs decreased less than \$0.1 million, or 2%, to \$2.1 million for the three months ended October 31, 2010, as compared to \$2.2 million for the three months ended October 31, 2009. The decrease was primarily attributable to a decrease in payroll and benefits, partially offset by increased marketing and business development expenses.

*Interest income*

Interest income decreased approximately \$0.1 million, or 35%, to \$0.2 million for the three months ended October 31, 2010, due to a decrease in cash, cash equivalents and marketable securities and average yield. The average yield was approximately 1.09% during the three months ended October 31, 2010 and 1.26% during the three months ended October 31, 2009.

*Foreign exchange gain*

Foreign exchange gain was \$0.1 million in each of the three month periods ended October 31, 2010 and 2009. The gains were primarily attributable to the relative change in value of the British pound sterling, Euro and Australian dollar compared to the US dollar during the two periods.

**Table of Contents****Six Months Ended October 31, 2010 Compared to six Months Ended October 31, 2009**

The following table contains selected statement of operations information, which serves as the basis of the discussion of our results of operations for the six months ended October 31, 2010 and 2009:

	Six Months Ended October 31, 2010		Six Months Ended October 31, 2009		% Change 2010 Period to 2009 Period
	Amount	As a % of Revenues (1)	Amount	As a % of Revenues (1)	
Revenues	\$ 3,238,814	100%	\$ 1,892,812	100%	71%
Cost of revenues	3,365,226	104	1,552,375	82	117
Gross (loss) profit	(126,412)	(4)	340,437	18	(137)
Operating expenses:					
Product development costs	7,705,256	238	4,786,748	253	61
Selling, general and administrative costs	4,175,755	129	4,357,504	230	(4)
Total operating expenses	11,881,011	367	9,144,252	483	30
Operating loss	(12,007,423)	(371)	(8,803,815)	(465)	36
Interest income, net	398,349	12	532,821	28	(25)
Other income			531,590	28	
Foreign exchange (loss) gain	(167,810)	(5)	502,389	27	(133)
Net loss	(11,776,884)	(364)	(7,237,015)	(382)	(63)
Less: Net income (loss) attributable to the noncontrolling interest in Ocean Power Technologies (Australasia) Pty Ltd.	11,099		(53,233)	(3)	121
Net loss attributable to Ocean Power Technologies, Inc.	\$ (11,765,785)	(363)%	\$ (7,290,248)	(385)%	(61)%

(1) Certain subtotals may not add due to rounding.

**Revenues**

Revenues increased by \$1.3 million in the six months ended October 31, 2010, or 71%, to \$3.2 million, as compared to \$1.9 million in the six months ended October 31, 2009. The change in revenues was attributable to the following factors:

Revenues relating to our autonomous PowerBuoy system increased by \$1.2 million as a result of an increase in billable work on our project to provide our PowerBuoy technology to the LEAP program. This was partially offset by a decrease in billable work on the US Navy's Deep Water Active Detection System.

Revenues relating to our utility PowerBuoy system increased by \$0.1 million due primarily to an increase in billable work on our PB500 next generation PowerBuoy development project and our 150kW PowerBuoy project off the coast of Reedsport, Oregon. This was partially offset by a decrease in revenue related to our Hawaii

project for the US Navy and our wave power project off the coast of Spain, as these projects neared completion. Also, during the six months ended October 31, 2010, there was a reduction in revenue of approximately \$0.2 million due to a change in estimated revenue to be recognized in connection with the Spain construction agreement.

*Cost of revenues*

Cost of revenues increased by \$1.8 million, or 117%, to \$3.4 million in the six months ended October 31, 2010, as compared to \$1.6 million in the six months ended October 31, 2009. This increase in the cost of revenue reflected the increased activity related to the LEAP program, the 150kW PowerBuoy project off the coast of Reedsport, Oregon, and our PB500 next generation PowerBuoy development project. This was partially offset by a lower level of activity on our Hawaii project for the US Navy and our wave power project off the coast of Spain.

**Table of Contents**

We operated at a gross loss of \$0.1 million in the six months ended October 31, 2010 and a gross profit of \$0.3 million in the six months ended October 31, 2009. Certain of our projects in the six months ended October 31, 2010 and 2009 were under cost sharing contracts. Under cost sharing contracts, we receive a fixed amount agreed upon with the customer that is only intended to fund a portion of the costs on a specific project. We fund the remainder of the costs as part of our product development efforts. Revenue is typically recorded using percentage-of-completion based on the amount agreed upon with the customer. An equal amount corresponding to the revenue is recorded in cost of revenues resulting in gross profit on these contracts of zero. Our share of the costs is considered to be product development expense. During the six months ended October 31, 2010, we reduced revenue by approximately \$0.2 million due to a change in estimated revenue to be recognized in connection with the Spain construction agreement, and there was no corresponding reduction in cost of revenues. During the six months ended October 31, 2009, there was a reduction in cost of revenues resulting from the reversal of \$0.4 million in the provision for loss reserves related to our project off the coast of Spain as the reserve was no longer considered necessary as of October 31, 2009. Our ability to generate a gross profit will depend on the nature of future contracts, our success at increasing sales of our PowerBuoy systems and on our ability to manage costs incurred on fixed price commercial contracts.

*Product development costs*

Product development costs increased by \$2.9 million, or 61%, to \$7.7 million in the six months ended October 31, 2010, as compared to \$4.8 million in the six months ended October 31, 2009. Product development costs were primarily attributable to our efforts to increase the power output and reliability of our utility PowerBuoy system, especially the 150kW PowerBuoy system. It is our intent to fund the majority of our research and development expenses over the next several years with sources of external funding. If we are unable to obtain external funding, we may curtail our research and development expenses or we may decide to self-fund significant research and development expenses, in which case our product development costs may continue to increase.

*Selling, general and administrative costs*

Selling, general and administrative costs decreased \$0.2 million, or 4%, to \$4.2 million for the six months ended October 31, 2010, as compared to \$4.4 million for the six months ended October 31, 2009. The decrease was primarily attributable to a decrease in payroll and benefits, legal, accounting and travel expenses partially offset by increased marketing and business development expenses.

*Interest income*

Interest income decreased approximately \$0.1 million, or 25%, to \$0.4 million for the six months ended October 31, 2010, compared to \$0.5 million for the six months ended October 31, 2009, primarily due to a decrease in cash, cash equivalents and marketable securities. The average yield was approximately 1.28% during the six months ended October 31, 2010 and 1.34% during the six months ended October 31, 2009.

*Other income*

We recognized no other income for the six months ended October 31, 2010, compared to \$0.5 million for the six months ended October 31, 2009. During the six months ended October 31, 2009, we settled a claim which we had against a supplier of engineering services, which resulted in a settlement in our favor.

*Foreign exchange (loss) gain*

Foreign exchange loss was \$0.2 million for the six months ended October 31, 2010, compared to a foreign exchange gain of \$0.5 million for the six months ended October 31, 2009. The difference was primarily attributable to the relative change in value of the British pound sterling, Euro and Australian dollar compared to the US dollar during the two periods.

**Table of Contents****Liquidity and Capital Resources**

Since our inception, the cash flows from customer revenues have not been sufficient to fund our operations and provide the capital resources for the planned growth of our business. For the three years ended April 30, 2010, our revenues were \$13.9 million, our net losses were \$52.1 million and our net cash used in operating activities was \$46.1 million.

	<b>Six Months Ended October 31,</b>	
	<b>2010</b>	<b>2009</b>
Net loss	\$ (11,776,884)	\$ (7,237,015)
Adjustments for noncash operating items	1,189,098	504,871
Net cash operating loss	(10,587,786)	(6,732,144)
Net change in operating assets and liabilities	1,190,263	8,288
Net cash used in operating activities	\$ (9,397,523)	\$ (6,723,856)
Net cash provided by (used in) investing activities	\$ 15,324,233	\$ (10,808)
Net cash provided by (used in) by financing activities	\$ 243,992	\$ (93,398)
Effect of exchange rates on cash and cash equivalents	\$ 90,364	\$ 908,138

**Net cash used in operating activities**

Net cash used in operating activities was \$9.4 million and \$6.7 million for the six months ended October 31, 2010 and 2009, respectively. The change was the result of an increase in net loss of \$4.5 million, offset by increases in non-cash charges of \$0.7 million and in cash provided by operating assets and liabilities of \$1.2 million.

The change in non-cash charges was primarily due to a change in foreign exchange gains (losses) of \$0.7 million due to the relative change in the value of the British pound sterling against the US dollar.

**Net cash provided by (used in) investing activities**

Net cash provided by investing activities was \$15.3 million for the six months ended October 31, 2010 and net cash used in investing activities was \$11,000 for the six months ended October 31, 2009. The change was primarily the result of a net decrease in purchases of securities during the six months ended October 31, 2010.

**Net cash provided by (used in) financing activities**

Net cash provided by financing activities was \$0.2 million in the six months ended October 31, 2010 and net cash used in financing activities was \$0.1 million in the six months ended October 31, 2009. During the six months ended October 31, 2010, we received a \$0.25 million loan under the New Jersey Board of Public Utilities Renewable Energy Business Venture Assistance Program.

**Effect of exchange rates on cash and cash equivalents**

The effect of exchange rates on cash and cash equivalents was a gain of \$0.1 million in the six months ended October 31, 2010 and a gain of \$0.9 million in the six months ended October 31, 2009. The change was primarily the result of gains or losses on consolidation of foreign subsidiaries and foreign denominated cash and cash equivalents.





**Table of Contents**

**Liquidity Outlook**

We expect to devote substantial resources to continue our development efforts for our PowerBuoy systems and to expand our sales, marketing and manufacturing programs associated with the commercialization of the PowerBuoy system. Our future capital requirements will depend on a number of factors, including:

the cost of development efforts for our PowerBuoy systems;

the success of our commercial relationships with major customers;

the cost of manufacturing activities;

the cost of commercialization activities, including demonstration projects, product marketing and sales;

our ability to establish and maintain additional commercial relationships;

the implementation of our expansion plans, including the hiring of new employees;

potential acquisitions of other products or technologies; and

the costs involved in preparing, filing, prosecuting, maintaining and enforcing patent claims and other patent-related costs.

We believe that our current cash, cash equivalents and investments will be sufficient to meet our anticipated cash needs for working capital and capital expenditures at least through fiscal 2012. If existing resources are insufficient to satisfy our liquidity requirements or if we acquire or license rights to additional product technologies, we may seek to sell additional equity or debt securities or obtain a credit facility. The sale of additional equity or convertible securities could result in dilution to our stockholders. If additional funds are raised through the issuance of debt securities, these securities could have rights senior to those associated with our common stock and could contain covenants that would restrict our operations. Financing may not be available in amounts or on terms acceptable to us. If we are unable to obtain required financing, we may be required to reduce the scope of our planned product development and marketing efforts, which could harm our financial condition and operating results.

**Off-Balance Sheet Arrangements**

Since inception, we have not engaged in any off-balance sheet financing activities.

**Table of Contents**

**Item 3. *QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK***

We generally place our investments in money market funds, Treasury notes, Treasury bills and certificates of deposit with maturities of less than one year. We actively manage our portfolio of cash equivalents and marketable securities, but in order to ensure liquidity, we will only invest in instruments with high credit quality where a secondary market exists. We have not held and do not hold any derivatives related to our interest rate exposure. Due to the average maturity and conservative nature of our investment portfolio, a change in interest rates would not have a material effect on the value of the portfolio. We do not have market risk exposure on our long-term debt because it consists of an interest-free loan from the New Jersey Board of Public Utilities.

We estimate that if the average yield on our cash, cash equivalents and marketable securities had decreased by 100 basis points, during the six months ended October 31, 2010, our interest income for the period would have decreased by approximately \$0.3 million. This estimate assumes that the decrease occurred on the first day of the fiscal period and reduced the yield of each investment by 100 basis points. The impact on our future interest income of future changes in investment yields will depend largely on the gross amount of our cash, cash equivalents and marketable securities.

We transact business in various countries and have exposure to fluctuations in foreign currency exchange rates. Foreign exchange gains and losses arise in the translation of foreign-denominated assets and liabilities, which may result in realized and unrealized gains or losses from exchange rate fluctuations. Since we conduct our business in US dollars and our functional currency is the US dollar, our main foreign exchange exposure, if any, results from changes in the exchange rate between the US dollar and the British pound sterling, the Euro and the Australian dollar. We maintain cash accounts that are denominated in British pounds sterling, Euros and Australian dollars. These foreign-denominated cash accounts had a balance of \$6.9 million as of October 31, 2010 compared to our total cash, cash equivalents, marketable securities and restricted cash account balances of \$57.7 million as of October 31, 2010. These foreign currency balances are translated at each month end to our functional currency, the US dollar, and any resulting gain or loss is recognized in our results of operations. If foreign currency exchange rates had fluctuated by 10% as of October 31, 2010, the impact on our foreign exchange gains and losses would have been \$0.7 million. In addition, a portion of our operations is conducted through our subsidiaries in countries other than the United States, specifically Ocean Power Technologies Ltd. in the United Kingdom, the functional currency of which is the British pound sterling, and Ocean Power Technologies (Australasia) Pty Ltd. in Australia, the functional currency of which is the Australian dollar. Both of these subsidiaries have foreign exchange exposure that results from changes in the exchange rate between their functional currency and other foreign currencies in which they conduct business. All of our international revenues for the six months ended October 31, 2010 were recorded in Euros, British pounds sterling or Australian dollars.

We currently do not hedge exchange rate exposure. However, we assess the anticipated foreign currency working capital requirements and capital asset acquisitions of our foreign operations and attempt to maintain a portion of our cash, cash equivalents and certificates of deposit denominated in foreign currencies sufficient to satisfy these anticipated requirements. We also assess the need and cost to utilize financial instruments to hedge currency exposures on an ongoing basis and may hedge against exchange rate exposure in the future.

**Table of Contents**

**Item 4. CONTROLS AND PROCEDURES**

*Evaluation of Disclosure Controls and Procedures*

Disclosure controls and procedures are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 (the Exchange Act) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, as of October 31, 2010, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

*Changes in Internal Control over Financial Reporting*

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fiscal quarter ended October 31, 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

We are subject to legal proceedings, claims and litigation arising in the ordinary course of business. While the outcome of these matters is currently not determinable, we do not expect that the ultimate costs to resolve these matters will have a material adverse effect on our financial position, results of operations or cash flows.

**Item 1A. RISK FACTORS**

The discussion of our business and operations should be read together with the risk factors contained in Item 1A of our Annual Report on Form 10-K for the year ended April 30, 2010. These risk factors describe various risks and uncertainties to which we are or may become subject. These risks and uncertainties have the potential to affect our business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner. There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K filed with the SEC on July 14, 2010.

**Table of Contents**

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Use of Proceeds**

On April 30, 2007, we sold 5,000,000 shares of our common stock in our initial public offering in the United States at a price of \$20.00 per share, pursuant to a registration statement on Form S-1 (File No. 333-138595), which was declared effective by the SEC on April 24, 2007. The managing underwriters in the offering were UBS Securities LLC, Banc of America Securities LLC, and Bear, Stearns & Co., Inc. The underwriting discounts and commissions and offering expenses payable by us aggregated \$10.1 million, resulting in net proceeds to us of \$89.9 million. None of the underwriting discounts and commissions or offering costs were incurred or paid to directors or officers of ours or their associates or to persons owning ten percent or more of our common stock or to any affiliates of ours. From the effective date of the registration statement through October 31, 2010, we used \$6.2 million to construct demonstration PowerBuoys, \$23.1 million to fund the continued development and commercialization of our PowerBuoy system, \$4.7 million to expand our sales and marketing capabilities and \$0.7 million to fund the expansion of assembly, test and field service facilities. We have invested the balance of the net proceeds from the offering in marketable securities, in accordance with our investment policy. We have not used any of the net proceeds from the offering to make payments, directly or indirectly, to any director or officer of ours, or any of their associates, to any person owning ten percent or more of our common stock or to any affiliate of ours. There has been no material change in our planned use of the balance of the net proceeds from the offering as described in our final prospectus filed with the SEC pursuant to Rule 424(b) under the Securities Act of 1933.

**Item 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**Item 5. OTHER INFORMATION**

None.

**Table of Contents**

**Item 6. EXHIBITS**

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

By: /s/ Charles F. Dunleavy

Charles F. Dunleavy  
Chief Executive Officer  
(Principal Executive Officer)

Date: December 10, 2010

By: /s/ Brian M. Posner

Brian M. Posner  
Chief Financial Officer  
(Principal Financial Officer)

Date: December 10, 2010

**Table of Contents**

**EXHIBITS INDEX**

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002