HOME BANCSHARES INC Form 10-Q November 08, 2006

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

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		FORM 10-Q				
(Mark One)						
p Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934 For the Quarterly Period Ended September 30, 2006 or						
0 '	Francition Papart Durcuant (	o Section 13 or 15(d) (	of the Securities Exchange Act of 1934	ſ		
	For the Transition period fro		———			
		nission File Number: ( OME BANCSHARES				
		of Registrant as Specif				
	Arkansas		71-0682831			
(2	State or other jurisdiction of		(I.R.S. Employer			
in	corporation or organization)		Identification No.)			
719 Hark	rider, Suite 100, Conway, Ark	ansas	72032			
(Addre	ess of principal executive office	(501) 328-4770	(Zip Code)			
	(Registrant	s telephone number, in Not Applicable	cluding area code)			
the Securities I	eck mark whether the registran Exchange Act of 1934 during t	t (1) has filed all reports the preceding 12 months	ear, if changed since last report required to be filed by Section 13 or 15 (or for such shorter period that the regist equirements for the past 90 days.			
		Yes "No þ				
-	_	trant is a large accelerat	ed filer, an accelerated filer, or a non-ac Rule 12b-2 of the Exchange Act.	celerated		
	Large accelerated filer "	Accelerated filer "	Non-accelerated filer þ			
Indicate by che "No b	eck mark whether the registran	t is a shell company (as	defined in Rule 12b-2 of the Exchange	Act). Yes		
•	mber of shares outstanding of	each of the registrant s	classes of common stock, as of the lates	st practical		
Common Stock	k Issued and Outstanding: 17,2	00,850 shares as of Nov	vember 1, 2006.			

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## **PART I: FINANCIAL INFORMATION**

## **Item 1: Financial Statements**

## Home BancShares, Inc. Consolidated Balance Sheets

(Unaudited)         Assets         Cash and due from banks       \$ 45,216       \$ 39,248         Interest-bearing deposits with other banks       831       5,431         Cash and cash equivalents       46,047       44,679         Federal funds sold       31,081       7,055         Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758         Cash value of life insurance       7,008       6,850	(In thousands, except share data)	Sej	otember 30, 2006	December 31, 2005		
Assets         Cash and due from banks       \$ 45,216       \$ 39,248         Interest-bearing deposits with other banks       831       5,431         Cash and cash equivalents       46,047       44,679         Federal funds sold       31,081       7,055         Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758		(	(Unaudited)			
Interest-bearing deposits with other banks       831       5,431         Cash and cash equivalents       46,047       44,679         Federal funds sold       31,081       7,055         Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758	Assets		,			
Cash and cash equivalents       46,047       44,679         Federal funds sold       31,081       7,055         Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758	Cash and due from banks	\$	45,216	\$	39,248	
Federal funds sold       31,081       7,055         Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758	Interest-bearing deposits with other banks		831		5,431	
Investment securities available for sale       509,203       530,302         Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758	-		•		•	
Loans receivable       1,387,279       1,204,589         Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758			· · · · · · · · · · · · · · · · · · ·			
Allowance for loan losses       (25,952)       (24,175)         Loans receivable, net       1,361,327       1,180,414         Bank premises and equipment, net       54,407       51,762         Foreclosed assets held for sale       732       758			•			
Loans receivable, net 1,361,327 1,180,414 Bank premises and equipment, net 54,407 51,762 Foreclosed assets held for sale 732 758						
Bank premises and equipment, net54,40751,762Foreclosed assets held for sale732758	Allowance for loan losses		(25,952)		(24,175)	
Foreclosed assets held for sale 732 758						
	* *		*			
Cash value of life insurance 7,008 6,850						
10.000			•		•	
Investments in unconsolidated affiliates 12,609 9,813			•		•	
Accrued interest receivable 13,894 11,158			· · · · · · · · · · · · · · · · · · ·			
Deferred tax asset, net 9,043 8,821			· · · · · · · · · · · · · · · · · · ·			
Goodwill 37,527 37,527						
Core deposit and intangibles 9,897 11,200	- · · · · · · · · · · · · · · · · · · ·		•			
Other assets 20,723 11,152	Other assets		20,723		11,152	
<b>Total assets</b> \$ 2,113,498 \$ 1,911,491	Total assets	\$	2,113,498	\$	1,911,491	
Liabilities and Stockholders Equity	Liabilities and Stockholders Equity					
Deposits:	-					
Demand and non-interest-bearing \$ 262,013 \$ 209,974	· ·	\$	*	\$		
Savings and interest-bearing transaction accounts 489,412 512,184	· · · · · · · · · · · · · · · · · · ·		•			
Time deposits 806,108 704,950	Time deposits		806,108		704,950	
Total deposits 1,557,533 1,427,108	•		1,557,533			
Federal funds purchased 44,495	-					
Securities sold under agreements to repurchase 116,339 103,718	-					
FHLB and other borrowed funds 157,117 117,054			•			
Accrued interest payable and other liabilities 12,233 8,504	* •		•			
Subordinated debentures 44,686 44,755	Subordinated debentures		44,686		44,755	
<b>Total liabilities</b> 1,887,908 1,745,634			1,887,908		1,745,634	
Stockholders equity:	Stockholders equity:				21	

Preferred stock A, par value \$0.01 in 2006 and 2005; 2,500,000 shares authorized in 2006 and 2005; 0 and 2,076,195 shares issued and outstanding in 2006 and 2005, respectively  Preferred stock B, par value \$0.01 in 2006 and 2005; 3,000,000 shares authorized in 2006 and 2005; 0 and 169,079 shares issued and		2
outstanding in 2006 and 2005, respectively		2
Common stock, par value \$0.01 in 2006 and 2005; 25,000,000 shares authorized in 2006 and 2005; shares issued and outstanding 17,196,231		
in 2006 and 12,113,865 in 2005	172	121
Capital surplus	194,406	146,285
Retained earnings	37,496	27,331
Accumulated other comprehensive loss	(6,484)	(7,903)
Total stockholders equity	225,590	165,857
Total liabilities and stockholders equity	\$ 2,113,498	\$ 1,911,491
See Condensed Notes to Consolidated Financial Statements.		

## Home BancShares, Inc. Consolidated Statements of Income (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,		
(In thousands, except per share data)	2006	2005	2006	2005	
Interest income:					
Loans	\$ 26,748	\$ 18,628	\$72,593	\$44,362	
Investment securities					
Taxable	4,738	4,136	14,174	12,491	
Tax-exempt	883	681	2,815	1,715	
Deposits other banks	38	29	103	58	
Federal funds sold	51	131	393	164	
Total interest income	32,458	23,605	90,078	58,790	
Interest expense:					
Interest on deposits	12,010	7,624	32,683	18,012	
Federal funds purchased	178	104	636	330	
FHLB and other borrowed funds	1,825	1,184	4,787	2,688	
Securities sold under agreements to repurchase	1,258	717	3,122	1,727	
Subordinated debentures	751	510	2,245	1,365	
Total interest expense	16,022	10,139	43,473	24,122	
Net interest income	16,436	13,466	46,605	34,668	
Provision for loan losses	649	934	1,723	2,848	
110 VISION 101 IOUN 1055C5	047	754	1,723	2,040	
Net interest income after provision for loan losses	15,787	12,532	44,882	31,820	
Non-interest income:					
Service charges on deposit accounts	2,354	2,247	6,669	6,001	
Other services charges and fees	541	600	1,736	1,555	
Trust fees	166	109	487	348	
Data processing fees	215	201	623	463	
Mortgage banking income	435	549	1,285	1,210	
Insurance commissions	153	148	642	531	
Income from title services	233	247	752	605	
Increase in cash value of life insurance	55	62	161	192	
Dividends from FHLB, FRB & bankers bank	180	86	440	225	
Equity in (loss) income of unconsolidated affiliates	(65)	53	(213)	(456)	
Gain on sale of equity investment		465	2.4	465	
Gain on sale of SBA loans	120	83	34	529	
Gain on sale of premises and equipment	129		157	324	

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Gain (loss) on securities, net		(386)	1	(539)
Other income	302	32	924	198
Total non-interest income	4,698	4,496	13,698	11,651
Non-interest expense:				
Salaries and employee benefits	7,376	6,549	22,123	17,573
Occupancy and equipment	2,223	1,815	6,351	4,774
Data processing expense	651	546	1,888	1,422
Other operating expenses	3,987	3,276	11,637	8,427
Total non-interest expense	14,237	12,186	41,999	32,196
Income before income taxes	6,248	4,842	16,581	11,275
Income tax expense	1,960	1,512	5,141	3,384
Net income available to all shareholders.	4,288	3,330	11,440	7,891
Less: Preferred stock dividends	49	161	359	421
Income available to common shareholders	\$ 4,239	\$ 3,169	\$ 11,081	\$ 7,470
Basic earnings per share	\$ 0.26	\$ 0.27	\$ 0.82	\$ 0.64
Diluted earnings per share	\$ 0.25	\$ 0.24	\$ 0.74	\$ 0.57

See Condensed Notes to Consolidated Financial Statements.

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# Home BancShares, Inc. Consolidated Statements of Stockholders Equity Nine Months Ended September 30, 2006 and 2005

				Capital		Other omprehensi		
(In thousands, except share data (1))		Stock B	Stock	Surplus	Earnings	Income (Loss)	Stock	Total
Balances at January 1, 2005 Comprehensive income (loss): Net income Other comprehensive income (loss): Unrealized loss on investment securities available for sale, net of tax	\$ 21	\$	\$ 266	\$ 90,455	\$ 17,295 7,891	\$ (858)	\$ (569)	\$ 106,610 7,891
effect of \$2,243 Reclassification adjustment for gains included in income, net of tax effect of \$382	f					(3,165)		(3,165)
Unconsolidated affiliates unrecognized loss on investment securities available for sale, net of taxes recorded by the								
unconsolidated affiliate						(4)		(4)
Comprehensive income Three for one stock split Reclassification for change in par valu	e		78	(78)	•			5,261
from \$0.10 to \$0.01 per share			(352)	352				
Issuance of 3,750,813 common shares pursuant to acquisition of TC Bancorp Issuance of 161,696 Preferred B shares pursuant to acquisition of Marine			125	45,186				45,311
Bancorp, Inc. Issuance of 335,526 common shares pursuant to acquisition of Mountain		2		6,255				6,257
View Bancshares, Inc. Net issuance of 7,569 shares of common stock from exercise of stock			3	4,247				4,250
options			1	56				57
Issuance of 15,366 shares of preferred stock A from exercise of stock options Purchase of 10,676 shares of preferred				2				2
stock A Other activity				(107)	(61)			(107) (61)
Cash dividends Preferred Stock A, \$0.1875 per share					(390)			(390)
Cash dividends Preferred Stock B, \$0.1875 per share					(31)			(31)

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Cash dividends Common Stock, \$0.05 per share					(594)			(594)
Balances at September 30, 2005 (unaudited) Comprehensive income (loss):	21	2	121	146,368	24,110	(3,488)	(569)	166,565
Net income					3,555			3,555
Other comprehensive income (loss): Unrealized loss on investment securities available for sale, net of tax effect of \$3,120 Unconsolidated affiliates unrecognized						(4,401)		(4,401)
loss on investment securities available for sale, net of taxes recorded by the								
unconsolidated affiliate						(14)		(14)
Comprehensive income (loss)								(860)
Issuance of 343 Preferred B shares								
pursuant to acquisition of Marine Bancorp, Inc.				12				12
Net issuance of 32,472 shares of								
common stock from exercise of stock options				400				400
Issuance of 7,040 shares of preferred				100				400
stock B from exercise of stock options				130				130
Purchase of 5,613 shares of preferred stock A				(56)				(56)
Retirement of treasury stock				(569)			569	
Other activity Cash dividends Preferred Stock A,					61			61
\$0.0625 per share					(130)			(130)
Cash dividends Preferred Stock B,					(22)			(22)
\$0.1425 per share Cash dividends Common Stock, \$0.02					(23)			(23)
per share					(242)			(242)
Balances at December 31, 2005 See Condensed Notes to Consolidated Fin	21 ancial S	2 Stateme	121 ents. 5	146,285	27,331	(7,903)		165,857

# Home BancShares, Inc. Consolidated Statements of Stockholders Equity Continued Nine Months Ended September 30, 2006 and 2005

		Areferre Stock	dommon	Capital		Accumulate Other omprehens Income		,
(In thousands, except share data (1))		B	Stock	Surplus	Earnings	(Loss)	Stock	Total
Comprehensive income (loss): Net income Other comprehensive income (loss): Unrealized gain on investment					11,440			11,440
securities available for sale, net of tax effect of \$903 Unconsolidated affiliates unrecognized gain on investment securities available for sale, net of taxes recorded by the						1,409		1,409
unconsolidated affiliate						10		10
Comprehensive income Conversion of 2,090,812 shares of preferred stock A to 1,650,489 shares								12,859
of common stock Conversion of 169,760 shares of preferred stock B to 509,280 shares of	(21)	)	17	2				(2)
common stock Issuance of 2,875,000 shares of common stock from Initial Public		(2)	5	(3)				
Offering, net of offering costs of \$4,54. Issuance of 14,617 shares of preferred	5		29	47,176				47,205
stock A from exercise of stock options Net issuance of 681 shares of preferred				2				2
stock B from exercise of stock options Net issuance of 47,597 shares of common stock from exercise of stock				8				8
options Tax benefit from stock options				446				446
exercised				187				187
Share-based compensation Cash dividends Preferred Stock A,				303				303
\$0.1458 per share Cash dividends Preferred Stock B,					(303)			(303)
\$0.3325 per share Cash dividends Common Stock,					(56)			(56)
\$0.065 per share					(916)			(916)
	\$	\$	\$ 172	\$ 194,406	\$ 37,496	\$ (6,484)	) \$ 5	\$ 225,590

## Balances at September 30, 2006 (unaudited)

(1) All share and per share amounts have been restated to reflect the effect of the 2005 three for one stock split.

See Condensed Notes to Consolidated Financial Statements.

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## Home BancShares, Inc. Consolidated Statements of Cash Flows

	Period Ended September 30,				
(In thousands)	2006	2005			
	(Una	udited)			
Operating Activities					
Net income	\$ 11,440	\$ 7,891			
Adjustments to reconcile net income to net cash provided by (used in) operating activities:					
Depreciation	3,416	2,186			
Amortization/Accretion	1,861	1,936			
Share-based compensation	303				
Tax benefits from stock options exercised	187				
Gain on sale of assets	(443)	(440)			
Provision for loan losses	1,723	2,848			
Deferred income tax benefit	(1,121)	(268)			
Equity in loss of unconsolidated affiliates	213	456			
Increase in cash value of life insurance	(161)	(192)			
Originations of mortgage loans held for sale	(67,353)	(44,604)			
Proceeds from sales of mortgage loans held for sale	67,965	43,572			
Changes in assets and liabilities:	(2.726)	(2(2)			
Accrued interest receivable	(2,736)	(263)			
Other assets	(9,568)	189			
Accrued interest payable and other liabilities	3,916	(1,819)			
Net cash provided by operating activities	9,642	11,492			
Investing Activities					
Net (increase) decrease in federal funds sold	(24,026)	(5,437)			
Net (increase) decrease in loans	(185,106)	(132,198)			
Purchases of investment securities available for sale	(88,944)	(102,645)			
Proceeds from maturities of investment securities available for sale	110,725	134,135			
Proceeds from sales of investment securities available for sale	1,000	58,849			
Proceeds from sale of loans	540	6,000			
Proceeds from foreclosed assets held for sale	1,626	785			
Purchases of premises and equipment, net	(5,900)	(2,934)			
Acquisition of financial institution, net funds disbursed	(2,000)	(31,362)			
Investments in unconsolidated affiliates	(3,000)	(9,091)			
Net cash used in investing activities	(193,085)	(83,898)			
Financing Activities					
Net increase (decrease) in deposits	130,425	72,640			
Net increase (decrease) in securities sold under agreements to repurchase	12,621	38,130			
Net increase (decrease) in federal funds purchased	(44,495)	(7,950)			

Net increase (decrease) in FHLB and other borrowed funds	54,063	5,959
Repayment of line of credit	(14,000)	
Repurchase of stock		(107)
Proceeds from initial public offering, net	47,205	
Proceeds from exercise of stock options	456	59
Tax benefits from stock options exercised	(187)	
Conversion of preferred stock A fractional shares	(2)	
Dividends paid	(1,275)	(1,015)
Net cash provided by financing activities	184,811	107,716
Net change in cash and due from banks	1,368	35,310
Cash and cash equivalents beginning of year	44,679	19,813
Cash and cash equivalents end of period	\$ 46,047	\$ 55,123
See Condensed Notes to Consolidated Financial Statements.		

## Home BancShares, Inc. Condensed Notes to Consolidated Financial Statements (Unaudited)

## 1. Nature of Operations and Summary of Significant Accounting Policies *Nature of Operations*

Home BancShares, Inc. (the Company or HBI) is a financial holding company headquartered in Conway, Arkansas. The Company is primarily engaged in providing a full range of banking services to individual and corporate customers through its five wholly owned community bank subsidiaries. Three of our bank subsidiaries are located in the central Arkansas market area, a fourth serves Stone County in north central Arkansas, and a fifth serves the Florida Keys and southwestern Florida. The Company is subject to competition from other financial institutions. The Company also is subject to the regulation of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities.

A summary of the significant accounting policies of the Company follows:

## **Operating Segments**

The Company is organized on a subsidiary bank-by-bank basis upon which management makes decisions regarding how to allocate resources and assess performance. Each of the subsidiary banks provides a group of similar community banking services, including such products and services as loans, time deposits, checking and savings accounts. The individual bank segments have similar operating and economic characteristics and have been reported as one aggregated operating segment.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses and the valuation of foreclosed assets. In connection with the determination of the allowance for loan losses and the valuation of foreclosed assets, management obtains independent appraisals for significant properties.

### Principles of Consolidation

The consolidated financial statements include the accounts of HBI and its subsidiaries. Significant intercompany accounts and transactions have been eliminated in consolidation.

## Investments in Unconsolidated Affiliates

The Company has a 20.0% investment in White River Bancshares, Inc. (WRBI), which at September 30, 2006 totaled \$11.3 million. The investment in WRBI is accounted for on the equity method. The Company s share of WRBI operating loss included in non-interest income in the three and nine months ended September 30, 2006 totaled \$65,000 and \$213,000, respectively. The Company s share of WRBI operating gain included in non-interest income in the three months ended September 30, 2005 totaled \$53,000. The Company s share of WRBI operating loss included in non-interest income in the nine months ended September 30, 2005 totaled \$456,000. The Company s share of WRBI unrealized loss on investment securities available for sale at September 30, 2006 amounted to \$8,000. Although the Company purchased 20% of the common stock of WRBI on January 3, 2005, WRBI did not begin operations until May 1, 2005. See the Acquisitions footnote related to the Company s acquisition of WRBI during 2005.

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The Company has invested funds representing 100% ownership in four statutory trusts which issue trust preferred securities. The Company s investment in these trusts was \$1.3 million at September 30, 2006 and December 31, 2005, respectively. Under generally accepted accounting principles, these trusts are not consolidated.

The summarized financial information below represents an aggregation of the Company s unconsolidated affiliates as of September 30, 2006 and 2005, and for the three-month and nine-month periods then ended:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
		(In thou	usands)	
Assets	\$ 373,534	\$ 193,480	\$ 373,534	\$ 193,480
Liabilities	315,975	149,163	315,975	149,163
Equity	57,559	44,317	57,559	44,317
Net income (loss)	(319)	(340)	(992)	(1,978)

## Interim financial information

The accompanying unaudited consolidated financial statements as of September 30, 2006 and 2005 have been prepared in condensed format, and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

The information furnished in these interim statements reflects all adjustments, which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s Form S-1, as amended, filed with the Securities and Exchange Commission.

## Earnings per Share

Basic earnings per share are computed based on the weighted average number of shares outstanding during each year. Diluted earnings per share are computed using the weighted average common shares and all potential dilutive common shares outstanding during the period. The following table sets forth the computation of basic and diluted earnings per share (EPS) for the three-month and nine-month periods ended September 30:

	Three Months Ended September 30,		Nine Months Ended September 30,		
	2006	2005	2006	2005	
	2000	(In thou		2003	
Net income available to all shareholders	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891	
Less: Preferred stock dividends	(49)	(161)	(359)	(421)	
Income available to common shareholders	\$ 4,239	\$ 3,169	\$ 11,081	\$ 7,470	
Average shares outstanding	16,361	11,855	13,585	11,782	
Effect of common stock options	192	81	134	81	
Effect of preferred stock options	10	24	22	24	
Effect of preferred stock conversions	728	2,133	1,674	2,129	
Diluted shares outstanding	17,291	14,093	15,415	14,016	
Basic earnings per share	\$ 0.26	\$ 0.27	\$ 0.82	\$ 0.64	

Diluted earnings per share

\$ 0.25

\$ 0.24

\$ 0.74

\$ 0.57

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## 2. Acquisitions

On September 1, 2005, HBI acquired Mountain View Bancshares, Inc., an Arkansas bank holding company. Mountain View Bancshares owned Bank of Mountain View, located in Mountain View, Arkansas which had consolidated assets, loans and deposits of approximately \$202.5 million, \$68.8 million and \$158.0 million, respectively, as of the acquisition date. The consideration for the merger was \$44.1 million, which was paid approximately 90% in cash and 10% in shares of HBI common stock. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$13.2 million and \$3.0 million, respectively.

On June 1, 2005, HBI acquired Marine Bancorp, Inc., a Florida bank holding company. Marine Bancorp owned Marine Bank of the Florida Keys (subsequently renamed Marine Bank), located in Marathon, Florida, which had consolidated assets, loans and deposits of approximately \$257.6 million, \$215.2 million and \$200.7 million, respectively, as of the acquisition date. The Company also assumed debt obligations with carrying values of \$39.7 million, which approximated their fair market values as a result of the rates being paid on the obligations were at or near estimated current market rates. The consideration for the merger was \$15.6 million, which was paid approximately 60.5% in cash and 39.5% in shares of HBI Class B preferred stock. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$4.6 million and \$2.0 million, respectively.

On January 3, 2005, HBI purchased 20% of the common stock of White River Bancshares, Inc. of Fayetteville, Arkansas for \$9.1 million. White River Bancshares is a newly formed corporation, which owns all of the stock of Signature Bank of Arkansas, with branch locations in the northwest Arkansas area. At December 31, 2005, White River Bancshares had approximately \$184.7 million in total assets, \$131.3 million in total loans and \$130.3 million in total deposits. In January 2006, White River Bancshares issued an additional \$15.0 million of their common stock. To maintain a 20% ownership, the Company made an additional investment in White River Bancshares of \$3.0 million in January 2006.

Effective January 1, 2005, HBI purchased the remaining 67.8% of TCBancorp and its subsidiary Twin City Bank with branch locations in the Little Rock/North Little Rock metropolitan area. The purchase brought our ownership of TCBancorp to 100%. HBI acquired, as of the effective date of this transaction, approximately \$633.4 million in total assets, \$261.9 million in loans and approximately \$500.1 million in deposits. The Company also assumed debt obligations with carrying values of \$20.9 million, which approximated their fair market values as a result of the rates being paid on the obligations were at or near estimated current market rates. The purchase price for the TCBancorp acquisition was \$43.9 million, which consisted of the issuance of 3,750,000 shares (split adjusted) of HBI common stock and cash of approximately \$110,000. As a result of this transaction, the Company recorded goodwill and a core deposit intangible of \$1.1 million and \$3.3 million, respectively. This transaction also increased to 100% HBI ownership of CB Bancorp and FirsTrust, both of which the Company had previously co-owned with TCBancorp.

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Santambar 20 2006

**December 31, 2005** 

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#### 3. Investment Securities

The amortized cost and estimated market value of investment securities were as follows:

	Available for Sale						
	Amortized U	Gros	-	Gross Unrealized			
		Unreali	zed			Estimat Fair	
	Cost	Gain	5	(]	Losses)		Value
		(	In tho	usan	ds)		
U.S. government-sponsored enterprises	\$ 173,285	\$	42	\$	(3,864)	\$	169,463
Mortgage-backed securities	234,235		21		(7,482)		226,774
State and political subdivisions	99,860	1,4	-12		(602)		100,670
Other securities	12,549				(253)		12,296
Total	\$ 519,929	\$ 1,4	75	\$	(12,201)	\$	509,203

	Available for Sale						
		Gross		Gross			
	Amortized	Unrealiz	æd	Un	realized	E	stimated
	Cost	Gains		a	Losses)		Fair Value
	(In thousands)				, arac		
U.S. government-sponsored enterprises	\$ 162,165	\$	27	\$	(4,723)	\$	157,469
Mortgage-backed securities	264,666		16		(8,209)		256,473
State and political subdivisions	102,928	1,2	79		(746)		103,461
Other securities	13,571				(672)		12,899
Total	\$ 543,330	\$ 1,3	22	\$	(14,350)	\$	530,302

Assets, principally investment securities, having a carrying value of approximately \$286.2 million and \$276.1 million at September 30, 2006 and December 31, 2005, respectively, were pledged to secure public deposits and for other purposes required or permitted by law. Also, investment securities pledged as collateral for repurchase agreements totaled approximately \$116.3 million and \$103.7 million at September 30, 2006 and December 31, 2005, respectively.

During the three months ended September 30, 2006, no available for sale securities were sold. During the nine months ended September 30, 2006, \$1.0 million in available for sale securities were sold. The gross realized gains on such sales totaled \$1,000 for the nine-month period ended September 30, 2006. During the three-month and nine-month periods ended September 30, 2005, investment securities available for sale with a fair value at the date of sale of approximately \$28.9 million and \$58.8 million were sold, respectively. No gross realized gains resulted from such sales for the three-month period ended September 30, 2005. The gross realized gains on such sales totaled \$48,000 for the nine-month period ended September 30, 2005. The gross realized loss on such sales totaled \$386,000 and \$587,000 for the three-month and nine-month periods ended September 30, 2005, respectively. The income tax expense related to net security gains was \$19,000 for the nine-month period ended September 30, 2005. The income tax benefit related to net security losses was \$151,000 and \$230,000 for the three-month and nine-month periods ended September 30, 2005, respectively.

The Company evaluates all securities quarterly to determine if any unrealized losses are deemed to be other than temporary. In completing these evaluations the Company follows the requirements of paragraph 16 of SFAS No. 115, EITF 03-1, Staff Accounting Bulletin 59 and FASB Staff Position No. 115-1. Certain investment securities are valued less than their historical cost. These declines primarily resulted from recent increases in market interest rates. Based on evaluation of available evidence, management believes the declines in fair value for these securities are temporary. It is management s intent to hold these securities to maturity. Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other than temporary, impairment is identified.

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## 4: Loans receivable and Allowance for Loan Losses

The various categories of loans are summarized as follows:

	September 30, 2006 (In th	December 31, 2005 ousands)
Real estate:	`	,
Commercial real estate loans		
Non-farm/non-residential	\$ 454,227	\$ 411,839
Construction/land development	394,036	291,515
Agricultural	11,598	13,112
Residential real estate loans		
Residential 1-4 family	228,347	221,831
Multifamily residential	34,527	34,939
Total real estate	1,122,735	973,236
Consumer	43,716	39,447
Commercial and industrial	181,673	175,396
Agricultural	26,439	8,466
Other	12,716	8,044
Total loans receivable before allowance for loan losses	1,387,279	1,204,589
Allowance for loan losses	25,952	24,175
Total loans receivable, net	\$ 1,361,327	\$ 1,180,414

The following is a summary of activity within the allowance for loan losses:

	2006	2005
	(In thou	usands)
Balance, beginning of year Additions	\$ 24,175	\$ 16,345
Provision charged to expense	1,723	2,848
Allowance for loan losses of acquired institutions	,	7,764
Net (recoveries) loans charged off		
Losses charged to allowance, net of recoveries of \$1,039 and \$402 for the first nine months of 2006 and 2005, respectively	(54)	3,705
Balance, September 30	\$ 25,952	23,252
Additions		
Provision charged to expense		979
Net loans charged off		56

Losses charged to allowance, net of recoveries of \$448 for the last three months of 2005

Balance, end of year \$24,175

At September 30, 2006 and December 31, 2005, accruing loans delinquent 90 days or more totaled \$879,000 and \$426,000, respectively. Non-accruing loans at September 30, 2006 and December 31, 2005 were \$5.3 million and \$7.9 million, respectively.

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During the three-month period ended September 30, 2006, the Company did not sell any of the guaranteed portion of SBA loans. During the three-month period ended September 30, 2005, the Company sold \$1.1 million of the guaranteed portion of certain SBA loans, which resulted in gains of \$83,000. During the nine-month periods ended September 30, 2006 and 2005, the Company sold \$506,000 and \$5.5 million, respectively, of the guaranteed portion of certain SBA loans, which resulted in gains of \$34,000 and \$529,000 during 2006 and 2005, respectively.

Mortgage loans held for resale of approximately \$2.4 million and \$3.0 million at September 30, 2006 and December 31, 2005, respectively, are included in residential 1–4 family loans. Mortgage loans held for sale are carried at the lower of cost or fair value, determined using an aggregate basis.

At September 30, 2006 and December 31, 2005, impaired loans totaled \$8.7 million and \$5.1 million, respectively. As of September 30, 2006 and 2005, average impaired loans were \$6.2 million and \$9.3 million, respectively. All impaired loans had designated reserves for possible loan losses. Interest recognized on impaired loans during 2006 and 2005 was immaterial.

## 5: Goodwill and Core Deposit Intangibles

Changes in the carrying amount and accumulated amortization of the Company s core deposit intangibles at September 30, 2006 and December 31, 2005, were as follows:

	September 30,	December 31,			
	2006		2005		
	(In the	(In thousands			
Gross carrying amount	\$ 13,457	\$	13,457		
Accumulated amortization	3,560		2,257		
Net carrying amount	\$ 9,897	\$	11,200		

Core deposit intangible amortization for the three months ended September 30, 2006 and 2005 was approximately \$439,000 and \$392,000, respectively. Core deposit intangible amortization for the nine months ended September 30, 2006 and 2005 was approximately \$1.3 million and \$1.0 million, respectively. Including all of the mergers completed, HBI s estimated amortization expense of core deposit for each of the years 2006 through 2010 is \$1.7 million.

The carrying amount of the Company s goodwill was \$37.5 million at September 30, 2006 and December 31, 2005. Goodwill is tested annually for impairment. If the implied fair value of goodwill is lower than its carrying amount, goodwill impairment is indicated and goodwill is written down to its implied fair value. Subsequent increases in goodwill value are not recognized in the financial statements.

## **6: Deposits**

The aggregate amount of time deposits with a minimum denomination of \$100,000 was \$458.5 million and \$403.0 million at September 30, 2006 and December 31, 2005, respectively. Interest expense applicable to certificates in excess of \$100,000 totaled \$5.0 million and \$3.2 million for the three months ended September 30, 2006 and 2005, respectively. Interest expense applicable to certificates in excess of \$100,000 totaled \$13.6 million and \$7.6 million for the nine months ended September 30, 2006 and 2005, respectively.

Deposits totaling approximately \$186.0 million and \$236.1 million at September 30, 2006 and December 31, 2005, respectively, were public funds obtained primarily from state and political subdivisions in the United States.

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#### 7: FHLB and Other Borrowed Funds

The Company s FHLB and other borrowed funds were \$157.1 million and \$117.1 million at September 30, 2006 and December 31, 2005, respectively. The outstanding balance for September 30, 2006 includes \$35.1 million of short-term advances and \$122.0 million of long-term advances. The outstanding balance for December 31, 2005 includes \$4.0 million of short-term advances and \$113.1 million of long-term advances. Short-term borrowings consist of U.S. TT&L notes and short-term FHLB borrowings. Long-term borrowings consist of long-term FHLB borrowings and a line of credit with another financial institution.

Long-term borrowings at September 30, 2006 and December 31, 2005 consisted of the following components:

	September 30, 2006	D	31, 2005
	(In th	ousan	ds)
Line of Credit, due 2009, at a floating rate of 0.75% below Prime, secured by bank stock FHLB advances, due 2006 to 2020, 1.98% to 5.96% secured by residential real	\$	\$	14,000
estate loans	121,955		99,118
Total long-term borrowings	\$ 121,955	\$	113,118

#### 8: Subordinated Debentures

Subordinated Debentures at September 30, 2006 and December 31, 2005 consisted of guaranteed payments on trust preferred securities with the following components:

	September 30, 2006	D	ecember 31, 2005
	(In tl	ousar	ıds)
Subordinated debentures, due 2033, fixed at 6.40%, during the first five years and at a floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2008 without penalty Subordinated debentures, due 2030, fixed at 10.60%, callable in 2010 with a penalty ranging from 5.30% to 0.53% depending on the year of prepayment,	\$ 20,619	\$	20,619
callable in 2020 without penalty	3,447		3,516
Subordinated debentures, due 2033, floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, callable in 2008 without penalty Subordinated debentures, due 2035, fixed rate of 6.81% during the first ten years and at a floating rate of 1.38% above the three-month LIBOR rate, reset quarterly,	5,155		5,155
thereafter, callable in 2010 without penalty	15,465		15,465
Total subordinated debt	\$ 44,686	\$	44,755

As a result of the acquisition of Marine Bancorp, Inc., the Company has an interest rate swap agreement that effectively converts the floating rate on the \$5.2 million trust preferred security noted above into a fixed interest rate of 7.29%, thus reducing the impact of interest rate changes on future interest expense until the call date.

The trust preferred securities are tax-advantaged issues that qualify for Tier 1 capital treatment subject to certain limitations. Distributions on these securities are included in interest expense. Each of the trusts is a statutory business trust organized for the sole purpose of issuing trust securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of each trust. The preferred trust securities of each trust represent preferred beneficial interests in the assets of the respective trusts and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The Company wholly owns the common securities of each trust. Each trust sability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company sobligations under the junior subordinated securities and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of each respective trust sobligations under the trust securities issued by each respective trust.

## 9: Income Taxes

The following is a summary of the components of the provision for income taxes for the three-month and nine-month periods ended September 30:

	Three Months Ended September 30, 2006 2005 (In thousands)		Nine Months Ended September 30, 2006 2005 (In thousands)	
Current:	•	•		
Federal	\$ 1,859	\$ 2,021	\$ 5,224	\$ 3,607
State	369	401	1,038	717
Total current	2,228	2,422	6,262	4,324
Deferred:				
Federal	(224)	(759)	(935)	(784)
State	(44)	(151)	(186)	(156)
Total deferred	(268)	(910)	(1,121)	(940)
Provision for income taxes	\$ 1,960	\$ 1,512	\$ 5,141	\$ 3,384

The reconciliation between the statutory federal income tax rate and effective income tax rate is as follows for the three-month and nine-month periods ended September 30:

	Three Months Ended September 30,		Nine Month Septembe	
	2006	2005	2006	2005
Statutory federal income tax rate	35.00%	35.00%	35.00%	35.00%
Effect of nontaxable interest income	(4.51)	(4.92)	(5.48)	(5.32)
Cash surrender value of life insurance	(0.30)	(0.45)	(0.34)	(0.59)
State taxes	2.37	2.04	2.12	2.08
Other	(1.19)	(0.44)	(0.29)	(1.16)
Effective income tax rate	31.37%	31.23%	31.01%	30.01%
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The types of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts that give rise to deferred income tax assets and liabilities, and their approximate tax effects, are as follows:

	September 30, 2006 (In tl	De housan	31, 2005 ds)
Deferred tax assets:			
Allowance for loan losses	\$ 10,041	\$	9,229
Deferred compensation	245		249
Defined benefit pension plan	109		109
Stock options	124		
Non-accrual interest income	480		466
Investment in unconsolidated subsidiary	420		336
Unrealized loss on securities	4,206		5,105
Other	179		349
Gross deferred tax assets	15,804		15,843
Deferred tax liabilities:			
Accelerated depreciation on premises and equipment	2,116		2,237
Core deposit intangibles	3,716		4,211
Market value of cash flow hedge	29		25
FHLB dividends	515		393
Other	385		156
Gross deferred tax liabilities	6,761		7,022
Net deferred tax assets	\$ 9,043	\$	8,821

## 10: Common Stock and Stock Compensation Plans

On August 1, 2006, the Company redeemed and converted the issued and outstanding shares of Home BancShares s Class A Preferred Stock and Class B Preferred Stock into Home BancShares Common Stock. The conversion of the preferred stock increased the Company s outstanding common stock by approximately 2.2 million shares.

The holder s of shares of Class A Preferred Stock, received 0.789474 of Home BancShares Common Stock for each share of Class A Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class A Preferred Stock dividend accrued through July 31, 2006. The Class A Preferred shareholder s did not receive fractional shares, instead they received cash at a rate of \$12.67 times the fraction of a share they otherwise would have been entitled to.

The holder s of shares of Class B Preferred Stock, received three shares of Home BancShares Common Stock for each share of Class B Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class B Preferred Stock dividend accrued through July 31, 2006.

On June 22, 2006, the Company priced its initial public offering of 2.5 million shares of common stock at \$18.00 per share. The total price to the public for the shares offered and sold by the Company was \$45.0 million. The amount of expenses incurred for the Company s account in connection with the offering includes approximately \$3.1 million of underwriting discounts and commissions and offering expenses of approximately \$1.0 million. The Company received net proceeds of approximately \$40.9 million from its sale of shares after deducting sales commissions and expenses.

On July 21, 2006, the underwriter s of the Company s initial public offering exercised and completed their option to purchase an additional 375,000 shares of common stock to cover over-allotments effective Wednesday, July 26, 2006. The Company received net proceeds of approximately \$6.3 million from this sale of shares after deducting sales commissions.

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On March 13, 2006, the Company s board of directors adopted the 2006 Stock Option and Performance Incentive Plan. The Plan was submitted to the shareholders for approval at the 2006 annual meeting of shareholders. The purpose of the Plan is to attract and retain highly qualified officers, directors, key employees, and other persons, and to motivate those persons to improve our business results.

The Plan amends and restates various prior plans that were either adopted by the Company or companies that were acquired. Awards made under any of the prior plans will be subject to the terms and conditions of the Plan, which is designed not to impair the rights of award holders under the prior plans. The Plan goes beyond the prior plans by including new types of awards (such as unrestricted stock, performance shares, and performance and annual incentive awards) in addition to the stock options (incentive and non-qualified), stock appreciation rights, and restricted stock that could have been awarded under one or more of the prior plans. In addition, the Company s outstanding preferred stock options are also subject to the Plan.

As of March 13, 2006, options for a total of 613,604 shares of common stock outstanding under the prior plans became subject to the Plan. Also, on that date, the Company s board of directors replaced 341,000 outstanding stock appreciation rights with 354,640 options, each with an exercise price of \$13.18. During 2005, the Company had issued 341,000 stock appreciation rights at \$12.67 for certain executive employees throughout the Company. The appreciation rights were on a five-year cliff-vesting schedule with all appreciation rights vesting on December 31, 2009. The vesting was also subject to various financial performance goals of the Company and the subsidiary banks over the five-year period ending January 1, 2010. The options issued in replacement of the stock appreciation rights are subject to achievement of the same financial goals by the Company and the bank subsidiaries over the five-year period ending January 1, 2010.

On January 1, 2006, the Company adopted the fair value recognition provisions of FASB Statement No. 123 (R), Share-Based Payment (SFAS123(R)), using the modified-prospective-transition method. Under that transition method, compensation cost is recognized beginning in 2006 includes: (a) the compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of FASB Statement No. 123, and (b) the compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123 (R). Results for prior periods have not been restated. Prior to January 1, 2006, the Company accounted for stock-based compensation using the intrinsic value method. Total unrecognized compensation cost, net of income tax benefit, related to non-vested awards, which are expected to be recognized over the vesting periods, was \$723,000 as of September 30, 2006.

The following table presents the required pro forma disclosures related to net income for the three months and nine months ended September 30, 2005 for the options granted:

	Three Months Ended September 30, 2005 (In thousands		Nine Month Ended September 3 2005 ads except per share dat		
Basic pro forma  Net income available to common shareholders—as reported  Less: Total stock-based employee compensation cost determined under the fair value based method, net of tax	\$	3,169 196	\$	7,470 232	
Net income available to common shareholders pro forma	\$	2,973	\$	7,238	
Basic earnings per share as reported Basic earnings per share pro forma	\$	0.27 0.25	\$	0.64 0.61	

Diluted pro forma  Net income as reported  Less: Total stock-based employee compensation cost determined under	\$ 3,330	\$ 7,891
the fair value based method, net of tax	196	232
Net income pro forma	\$ 3,134	\$ 7,659
Diluted earnings per share as reported Diluted earnings per share pro forma	\$ 0.24 0.22	\$ 0.57 0.55

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As a result of adopting SFAS 123(R), the Company s income before income taxes and net income for the three months ended September 30, 2006, are \$98,000 and \$67,000 lower, respectively, than if the Company had continued to account for share-based compensation under the intrinsic method. As a result of adopting SFAS 123(R), the Company s income before income taxes and net income for the nine months ended September 30, 2006, are \$303,000 and \$209,000 lower, respectively, than if the Company had continued to account for share-based compensation under the intrinsic method. Basic and diluted earnings per share were not impacted by SFAS 123(R) for the three months ended September 30, 2006. Basic and diluted earnings per share for the nine months ended September 30, 2006, would have been \$0.83 and \$0.76, respectively, if the Company had not adopted Statement 123(R), compared to reported basic and diluted earnings per share of \$0.82 and \$0.74, respectively. For purposes of pro forma disclosures as required by SFAS No. 123(R), the estimated fair value of stock options is amortized over the options vesting period.

The table below summarized the transactions under the Company s stock option plans (split adjusted) at September 30, 2006 and December 31, 2005 and changes during the nine-month period and year then ended, respectively:

	For Nine Months Ended September 30, 2006			For the Year Ended December 31, 2005		
	Weighted Average Exercisable				$\mathbf{A}$	eighted verage ercisable
	Shares			Shares		
	(000)	]	Price	(000)	]	Price
Outstanding, beginning of year	630	\$	9.50	453	\$	9.46
Granted	409		14.19	75		12.67
Converted options of preferred stock A	9		8.66			
Converted options of preferred stock B	71		6.36			
Options of acquired institution				168		10.80
Forfeited	(30)		12.97	(23)		8.78
Exercised	(48)		9.42	(43)		11.48
Outstanding, end of period	1,041		11.37	630		10.07
Exercisable, end of period	557	\$	9.24	497	\$	9.50

The weighted-average fair value of options granted during the nine months ended September 30, 2006 and year-ended December 31, 2005, was \$3.39 and \$3.90, respectively. The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

		For Nine Months Ended	For the Year Ended December 31,
		September 30, 2006	2005
Expected dividend yield		0.59%	0.63%
Expected stock price volatility		9.23%	10.00%
Risk-free interest rate		4.80%	4.39%
Expected life of options		6.3 years	10.0 years
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The following is a summary of currently outstanding and exercisable options at September 30, 2006:

	<b>Options Outstanding</b>			Options 1	Exercisable
	Options	Weighted- Average Remaining Contractual	Weighted- Average	Options	Weighted- Average
	Outstanding Shares	Life	Exercise	Exercisable Shares	Exercise
<b>Exercise Prices</b>	(000)	(in years)	Price	(000)	Price
\$6.14 to \$6.68	69	5.5	\$ 6.37	69	\$ 6.37
\$7.33 to \$8.66	220	5.5	7.47	218	7.47
\$9.33 to \$10.31	116	7.1	10.14	104	10.18
\$11.34 to \$11.67	71	8.6	11.41	62	11.37
\$12.67 to \$12.67	184	10.2	12.67	101	12.67
\$13.18 to \$13.18	329	9.5	13.18	3	13.18
\$21.17 to \$21.17	52	12.9	21.17		
	1,041			557	

During 2005, the Company completed a three for one stock split. This resulted in issuing two additional shares of stock to the common shareholders. As a result of the stock split, the accompanying consolidated financial statements reflect an increase in the number of outstanding shares of common stock and the \$78,000 transfer of the par value of these additional shares from surplus. All share and per share amounts have been restated to reflect the retroactive effect of the stock split, except for the capitalization of the Company.

## 11. Non-Interest Expense

The table below shows the components of non-interest expense for three and nine months ended September 30, 2006 and 2005:

	Three Mon	Nine Months Ended			
	Septem	September 30,			
	2006	2005	2006	2005	
		(In thousands)			
Salaries and employee benefits	\$ 7,376	\$ 6,549	\$ 22,123	\$ 17,573	
Occupancy and equipment	2,223	1,815	6,351	4,774	
Data processing expense	651	546	1,888	1,422	
Other operating expenses:					
Advertising	568	490	1,738	1,485	
Amortization of intangibles	439	392	1,303	1,028	
ATM expense	152	104	430	313	
Directors fees	203	136	609	323	
Due from bank service charges	91	68	245	214	
FDIC and state assessment	142	112	394	357	
Insurance	285	129	741	372	
Legal and accounting	191	323	747	764	
Other professional fees	204	81	487	304	
Operating supplies	202	189	684	502	
Postage	171	140	500	407	
Telephone	251	182	755	453	

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Other expense	1,088	930	3,004	1,905
Total other operating expenses	3,987	3,276	11,637	8,427
Total non-interest expense	\$ 14,237	\$ 12,186	\$41,999	\$ 32,196
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#### 12: Concentration of Credit Risks

The Company s primary market area is in central Arkansas, north central Arkansas, northwest Arkansas and the Florida Keys (Monroe County). The Company primarily grants loans to customers located within these geographical areas unless the borrower has an established relationship with the Company.

The diversity of the Company s economic base tends to provide a stable lending environment. Although the Company has a loan portfolio that is diversified in both industry and geographic area, a substantial portion of its debtors ability to honor their contracts is dependent upon real estate values, tourism demand and the economic conditions prevailing in its market areas.

## 13: Significant Estimates and Concentrations

Accounting principles generally accepted in the United Sates of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Estimates related to the allowance for loan losses and certain concentrations of credit risk are reflected in Note 4, while deposit concentrations are reflected in Note 6.

## 14: Commitments and Contingencies

In the ordinary course of business, the Company makes various commitments and incurs certain contingent liabilities to fulfill the financing needs of their customers. These commitments and contingent liabilities include lines of credit and commitments to extend credit and issue standby letters of credit. The Company applies the same credit policies and standards as they do in the lending process when making these commitments. The collateral obtained is based on the assessed creditworthiness of the borrower.

At September 30, 2006 and December 31, 2005, commitments to extend credit of \$250.7 million and \$266.5 million, respectively, were outstanding. A percentage of these balances are participated out to other banks; therefore, the Company can call on the participating banks to fund future draws. Since some of these commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

Outstanding standby letters of credit are contingent commitments issued by the Company, generally to guarantee the performance of a customer in third-party borrowing arrangements. The term of the guarantee is dependent upon the credit worthiness of the borrower some of which are long-term. The maximum amount of future payments the Company could be required to make under these guarantees at September 30, 2006 and December 31, 2005, is \$20.2 million and \$21.0 million, respectively.

The Company and/or its subsidiary banks have various unrelated legal proceedings, most of which involve loan foreclosure activity pending, which, in the aggregate, are not expected to have a material adverse effect on the financial position of the Company and its subsidiaries.

## 15: Regulatory Matters

The Company s subsidiaries are subject to a legal limitation on dividends that can be paid to the parent company without prior approval of the applicable regulatory agencies. Arkansas bank regulators have specified that the maximum dividend limit state banks may pay to the parent company without prior approval is 75% of the current year earnings plus 75% of the retained net earnings of the preceding year. Since, the Company s Arkansas bank subsidiaries are also under supervision of the Federal Reserve, they are further limited if the total of all dividends declared in any calendar year by the Bank exceeds the Bank s net profits to date for that year combined with its retained net profits for the preceding two years. Under Florida state banking law, regulatory approval will be required if the total of all dividends declared in any calendar year by the Bank exceeds the Bank s net profits to date for that year combined with its retained net profits for the preceding two years. As the result of special dividends paid by the Company s subsidiary banks during to 2005 to help provide cash for the Marine Bancorp, Inc. and Mountain View Bancshares, Inc. acquisitions, the Company s subsidiary banks did not have any significant undivided profits available for payment of dividends to the Company, without prior approval of the regulatory agencies at September 30, 2006.

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The Federal Reserve Board's risk-based capital guidelines include the definitions for (1) a well-capitalized institution, (2) an adequately-capitalized institution, and (3) and undercapitalized institution. The criteria for a well-capitalized institution are: a 5% Tier 1 leverage capital ratio, a 6% Tier 1 risk-based capital ratio, and a 10% total risk-based capital ratio. As of September 30, 2006, each of the five subsidiary banks met the capital standards for a well-capitalized institution. The Company s Tier 1 leverage capital ratio, Tier 1 risk-based capital ratio, and total risk-based capital ratio was 11.48%, 14.39%, and 15.64%, respectively, as of September 30, 2006.

## 16: Additional Cash Flow Information

In connection with the Twin City Bancorp acquisition accounted for using the purchase method, the Company acquired approximately \$633 million in assets, assumed \$569 million in liabilities, issued \$45 million of equity and received net funds of \$9 million during the nine months ended September 30, 2005. In connection with the Marine Bancorp acquisition accounted for using the purchase method, the Company acquired approximately \$258 million in assets, assumed \$252 million in liabilities, issued \$6 million of equity and paid net funds of \$3 million during the nine months ended September 30, 2005. In connection with the Mountain View Bancshares acquisition accounted for using the purchase method, the Company acquired approximately \$203 million in assets, assumed \$199 million in liabilities, issued \$4 million of equity and received net funds of \$25 million during the three months ended September 30, 2005. The Company paid interest and taxes during the three and nine months ended as follows:

	Three Mor	Three Months Ended September 30,		Nine Months Ended September			
	Septem			30,			
	2006	2006 2005		2006		2005	
		(In					
Interest paid	\$ 15,528	\$ 10,086	\$	42,354	\$	23,219	
Income taxes paid	1,100	1,900		4,520		5,350	

## 17: Recent Accounting Pronouncements

In February 2006, the Financial Accounting Standard Board (FASB) issued Statement of Accounting Standards No. 155 (SFAS 155) Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140. It establishes, among other things, the accounting for certain derivatives embedded in other financial instruments. The primary objective of this Statement with respect to FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, is to simplify accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation. The primary objective of this Statement with respect to FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, is to eliminate a restriction on the passive derivative instruments that a qualifying special-purpose entity (QSPE) may hold. This statement is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year that begins after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company s financial statements.

In March 2006, the FASB issued Statement of Accounting Standards No. 156 (SFAS 156) *Accounting for Servicing of Financial Assets*, an amendment of FASB Statement No. 140. It establishes, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. This Statement amends Statement 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. This statement is effective for fiscal years beginning after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

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## **Report of Independent Registered Public Accounting Firm**

Audit Committee, Board of Directors and Stockholders

Home BancShares, Inc.

Conway, Arkansas

We have reviewed the accompanying condensed consolidated balance sheet of Home BancShares, Inc. as of September 30, 2006 and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2006 and 2005 and statements of changes in stockholders equity and cash flows for the nine-month periods ended September 30, 2006 and 2005. These interim financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2005 and the related consolidated statements of income, stockholders—equity and cash flows for the year then ended (not presented herein); and in our report dated February 20, 2006, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2005 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ BKD, LLP Little Rock, Arkansas November 2, 2006

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#### **Item 2:**

### MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Company s Form S-1, as amended, filed with the Securities and Exchange Commission on March 14, 2006, which includes the audited financial statements for the year ended December 31, 2005. *Unless the context requires otherwise, the terms Company*, *us*, *we*, *and our refer to Home BancShares, Inc. on a consolidated basis.* 

### **Forward-Looking Information**

Certain statements contained in this document, including, without limitation, statements containing the words believes , anticipates , intends , expects , should and words of similar import, constitute forward-looking statement within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Act of 1934. Such forward looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions in those areas in which we operate, demographic changes, competition, fluctuations in interest rates, changes in business strategy or development plans, changes in governmental regulation, credit quality, the availability of capital to fund the expansion of our business, and other factors referenced in this Report. Except as required by law, we disclaim any obligation to update any such factors or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

#### General

We are a financial holding company headquartered in Conway, Arkansas, offering a broad array of financial services through our five wholly owned bank subsidiaries. As of September 30, 2006, we had, on a consolidated basis, total assets of \$2.11 billion, loans receivable of \$1.39 billion, total deposits of \$1.56 billion, and shareholders equity of \$225.6 million.

We generate most of our revenue from interest on loans and investments, service charges, and mortgage banking income. Deposits are our primary source of funding. Our largest expenses are interest on these deposits and salaries and related employee benefits. We measure our performance by calculating our return on average equity, return on average assets, and net interest margin. We also measure our performance by our efficiency ratio, which is calculated by dividing non-interest expense less amortization of core deposit intangibles by the sum of net interest income on a tax equivalent basis and non-interest income.

### **Key Financial Measures**

	As of and fo Mor Ended Sep	nths	As of and fo Mon Ended Sept	ths					
	2006	2005	2006	2005					
	(Dollars in thousands, except per share data)								
Total assets	\$ 2,113,498	\$1,932,077	\$ 2,113,498	\$ 1,932,077					
Loans receivable	1,387,279	1,185,494	1,387,279	1,185,494					
Total deposits	1,557,533	1,484,416	1,557,533	1,484,416					
Net income	4,288	3,330	11,440	7,891					
Basic earnings per share	0.26	0.27	0.82	0.64					
Diluted earnings per share	0.25	0.24	0.74	0.57					
Diluted cash earnings per share (1)	0.26	0.26	0.79	0.62					
Annualized net interest margin FTE	3.57%	3.38%	3.54%	3.32%					
Efficiency ratio	63.72	63.90	65.66	65.55					

Annualized return on average assets	0.83	0.74	0.77	0.67
Annualized return on average equity	7.81	8.20	8.25	6.81

(1) See Table 16
Diluted Cash
Earnings Per
Share for a
reconciliation to
GAAP for
diluted cash
earnings per
share.

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#### Overview

Our net income increased \$958,000, or 28.8%, to \$4.3 million for the three-month period ended September 30, 2006, from \$3.3 million for the same period in 2005. For the nine months ended September 30, 2006, net income increased 45.0% to \$11.4 million compared to \$7.9 million for the same period in 2005. On a diluted earnings per share basis, our net earnings increased 4.2% to \$0.25 for the three-month period ended September 30, 2006, as compared to \$0.24 for the same period in 2005. Diluted earnings per share increased to \$0.74 per share for the nine months ended September 30, 2006 compared to \$0.57 for the same period in 2005. The increase in earnings for the three months ended September 30, 2006 is primarily associated with our acquisition of Mountain View Bancshares during the third quarter of 2005, combined with organic growth of our bank subsidiaries. The increase in earnings for the nine months ended September 30, 2006 is primarily associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares during the second and third quarters of 2005, respectively, combined with organic growth of our bank subsidiaries.

Our return on average equity was 7.81% and 8.25% for the three and nine months ended September 30, 2006, compared to 8.20% and 6.81% for the same periods in 2005, respectively. While net income for the three months ended September 30, 2006 increased, return on average equity decreased as a result of the \$56.8 million increase in average stockholders—equity from the net proceeds of our initial public offering and retained earnings for the twelve months. The increase for the nine months ended September 30, 2006 was primarily due to the \$3.5 million increase in net income compared to the same period in 2005.

Our return on average assets was 0.83% and 0.77% for the three and nine months ended September 30, 2006, compared to 0.74% and 0.67% for the same periods in 2005, respectively. The increase was primarily due to the \$958,000 and \$3.5 million increase in net income for the three and nine months ended September 30, 2006, respectively, compared to the same period in 2005.

Our net interest margin was 3.57% and 3.54% for the three and nine months ended September 30, 2006, compared to 3.38% and 3.32% for the same periods in 2005, respectively. Competitive pressures and a slightly inverted yield curve have put pressure on our net interest margin. Yet, we were able to improve the net interest margin. The improvements were due to organic loan growth and the net proceeds from our initial public offering combined with the acquisitions during 2005.

Our efficiency ratio (calculated by dividing non-interest expense less amortization of core deposit intangibles by the sum of net interest income on a tax equivalent basis and non-interest income) was 63.72% and 65.66% for three and nine months ended September 30, 2006, compared to 63.90% and 65.55% for the same periods in 2005, respectively.

Our total assets increased \$202.0 million, an annualized growth of 14.1%, to \$2.11 billion as of September 30, 2006, from \$1.91 billion as of December 31, 2005. Our loan portfolio increased \$182.7 million, an annualized growth of 20.3%, to \$1.39 billion as of September 30, 2006, from December 31, 2005. Shareholders equity increased \$59.7 million, an annualized growth of 48.2%, to \$225.6 million as of September 30, 2006, compared to \$165.9 million as of December 31, 2005. Asset and loan increases are primarily associated with organic growth of our bank subsidiaries. The increase in stockholders equity was primarily the result of the \$47.2 million proceeds from our initial public offering and retained earnings during 2006.

As of September 30, 2006, our asset quality improved as non-performing loans declined to \$6.2 million, or 0.45%, of total loans from \$8.3 million, or 0.69%, of total loans as of December 31, 2005. The allowance for loan losses as a percent of non-performing loans increased to 416.83% as of September 30, 2006, compared to 291.62% from December 31, 2005. These ratios reflect the continuing commitment of our management to improve and maintain sound asset quality.

#### **Critical Accounting Policies**

*Overview*. We prepare our consolidated financial statements based on the selection of certain accounting policies, generally accepted accounting principles and customary practices in the banking industry. These policies, in certain areas, require us to make significant estimates and assumptions. Our accounting policies are described in detail in the notes to our consolidated financial statements in Note 1 of the audited consolidated financial statements included in the Company s Form S-1, as amended, filed with the Securities and Exchange Commission.

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We consider a policy critical if (i) the accounting estimate requires assumptions about matters that are highly uncertain at the time of the accounting estimate; and (ii) different estimates that could reasonably have been used in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, would have a material impact on our financial statements. Using these criteria, we believe that the accounting policies most critical to us are those associated with our lending practices, including the accounting for the allowance for loan losses, investments, intangible assets, income taxes and stock options.

*Investments*. Securities available for sale are reported at fair value with unrealized holding gains and losses reported as a separate component of shareholders—equity and other comprehensive income (loss). Securities that are held as available for sale are used as a part of our asset/liability management strategy. Securities that may be sold in response to interest rate changes, changes in prepayment risk, the need to increase regulatory capital, and other similar factors are classified as available for sale.

Loans Receivable and Allowance for Loan Losses. Substantially all of our loans receivable are reported at their outstanding principal balance adjusted for any charge-offs, as it is management s intent to hold them for the foreseeable future or until maturity or payoff. Interest income on loans is accrued over the term of the loans based on the principal balance outstanding.

The allowance for loan losses is established through a provision for loan losses charged against income. The allowance represents an amount that, in management s judgment, will be adequate to absorb probable credit losses on identifiable loans that may become uncollectible and probable credit losses inherent in the remainder of the loan portfolio. The amounts of provisions for loan losses are based on management s analysis and evaluation of the loan portfolio for identification of problem credits, internal and external factors that may affect collectibility, relevant credit exposure, particular risks inherent in different kinds of lending, current collateral values and other relevant factors.

We consider a loan to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the contractual terms thereof. We apply this policy even if delays or shortfalls in payments are expected to be insignificant. All non-accrual loans and all loans that have been restructured from their original contractual terms are considered impaired loans. The aggregate amount of impaired loans is used in evaluating the adequacy of the allowance for loan losses and amount of provisions thereto. Losses on impaired loans are charged against the allowance for loan losses when in the process of collection it appears likely that losses will be realized. The accrual of interest on impaired loans is discontinued when, in management s opinion, the borrower may be unable to meet payments as they become due. When accrual of interest is discontinued, all unpaid accrued interest is reversed.

Loans are placed on non-accrual status when management believes that the borrower's financial condition, after giving consideration to economic and business conditions and collection efforts, is such that collection of interest is doubtful, or generally when loans are 90 days or more past due. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. Accrued interest related to non-accrual loans is generally charged against the allowance for loan losses when accrued in prior years and reversed from interest income if accrued in the current year. Interest income on non-accrual loans may be recognized to the extent cash payments are received, although the majority of payments received are usually applied to principal. Non-accrual loans are generally returned to accrual status when principal and interest payments are less than 90 days past due, the customer has made required payments for at least nine months, and we reasonably expect to collect all principal and interest.

Intangible Assets. Intangible assets consist of goodwill and core deposit intangibles. Goodwill represents the excess purchase price over the fair value of net assets acquired in business acquisitions. The core deposit intangible represents the excess intangible value of acquired deposit customer relationships as determined by valuation specialists. The core deposit intangibles are being amortized over 84 to 114 months on a straight-line basis. Goodwill is not amortized but rather is evaluated for impairment on at least an annual basis. We perform an annual impairment test of goodwill as required by SFAS No. 142, Goodwill and Other Intangible Assets, in the fourth quarter.

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*Income Taxes.* We use the liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. Any estimated tax exposure items identified would be considered in a tax contingency reserve. Changes in any tax contingency reserve would be based on specific development, events, or transactions.

We and our subsidiaries file consolidated tax returns. Our subsidiaries provide for income taxes on a separate return basis, and remit to us amounts determined to be currently payable.

Stock Options. Prior to 2006, we elected to follow Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25), and related interpretations in accounting for employee stock options using the fair value method. Under APB 25, because the exercise price of the options equals the estimated market price of the stock on the issuance date, no compensation expense is recorded. On January 1, 2006, we adopted SFAS No. 123, Share-Based Payment (Revised 2004) which establishes standards for the accounting for transactions in which an entity (i) exchanges its equity instruments for goods and services, or (ii) incurs liabilities in exchange for goods and services that are based on the fair value of the entity s equity instruments or that may be settled by the issuance of the equity instruments. SFAS 123R eliminates the ability to account for stock-based compensation using APB 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant.

### **Acquisitions and Equity Investments**

On September 1, 2005, we acquired Mountain View Bancshares, Inc., an Arkansas bank holding company. Mountain View Bancshares owned The Bank of Mountain View, located in Mountain View, Arkansas which had total assets of \$202.5 million, loans of \$68.8 million and total deposits of \$158.0 million on the date of the acquisition. The consideration for the merger was \$44.1 million, which was paid approximately 90%, or \$39.8 million, in cash and 10%, or \$4.3 million, in shares of our common stock. As a result of this transaction, we recorded goodwill of \$13.2 million and a core deposit intangible of \$3.0 million.

On June 1, 2005, we acquired Marine Bancorp, Inc., a Florida bank holding company. Marine Bancorp owned Marine Bank of the Florida Keys (subsequently renamed Marine Bank), located in Marathon, Florida, which had total assets of \$257.6 million, loans of \$215.2 million and total deposits of \$200.7 million on the date of the acquisition. We also assumed debt obligations with carrying values of \$39.7 million, which approximated their fair market values because the rates being paid on the obligations were at or near estimated current market rates. The consideration for the merger was \$15.6 million comprised of approximately 60.5%, or \$9.4 million, in cash and 39.5%, or \$6.2 million, in shares of our Class B preferred stock. As a result of this transaction, we recorded goodwill of \$4.6 million and a core deposit intangible of \$2.0 million.

On January 3, 2005, we purchased 20% of the common stock of White River Bancshares, Inc. of Fayetteville, Arkansas for \$9.1 million. White River Bancshares is a newly formed corporation, which owns all of the stock of Signature Bank of Arkansas, with branch locations in northwest Arkansas. As of December 31, 2005, White River Bancshares had total assets of \$184.7 million, loans of \$131.3 million, and total deposits of \$130.3 million. In January 2006, White River Bancshares issued an additional \$15.0 million of common stock. To maintain our 20% ownership, we invested an additional \$3.0 million in White River Bancshares at that time.

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Effective January 1, 2005, we purchased the remaining 67.8% of TCBancorp that we did not previously own. TCBancorp owned Twin City Bank, with branch locations in the Little Rock/North Little Rock metropolitan area. The purchase brought our ownership of TCBancorp to 100%. TCBancorp had total assets of \$633.4 million, loans of \$261.9 million and total deposits of \$500.1 million at the effective date of the acquisition. We also assumed debt obligations with carrying values of \$20.9 million, which approximated their fair market values because the rates being paid on the obligations were at or near estimated current market rates. The purchase price for the TCBancorp acquisition was \$43.9 million, which consisted of approximately \$110,000 of cash and the issuance of 3,750,813 shares (split adjusted) of our common stock. As a result of this transaction, we recorded goodwill of \$1.1 million and a core deposit intangible of \$3.3 million. This transaction also increased our ownership of CB Bancorp and FirsTrust Financial Services to 100%, both of which we had previously co-owned with TCBancorp.

In our continuing evaluation of our growth plans for the Company, we believe our best prospects include bank acquisitions and de novo branching. Bank acquisitions provide us the greatest opportunity for immediate earnings per share improvement. However, the current market multiples for bank acquisitions make it difficult to accomplish an acquisition without dilution to tangible book value. In comparison, de novo branching usually creates dilution to earnings per share in the short term but does not create the burden of tangible book value dilution. We will continue to evaluate what is in the best interest of our Company. Our goal in making these decisions is to maximize the return to our investors.

### **De Novo Branching**

We intend to continue to open new (commonly referred to de novo) branches in our current markets and in other attractive market areas if opportunities arise. During 2006, the Company opened four de novo branch locations plus Arkansas s only mobile branch. These branch locations are located in the Arkansas communities of Searcy and Beebe plus Port Charlotte and Marco Island, Florida. Presently, the Company has three pending Florida de novo branch locations in Key West, Key Largo, and Punta Gorda. These locations are scheduled to open in three to six months.

#### **Results of Operations**

Our net income increased \$958,000, or 28.8%, to \$4.3 million for the three-month period ended September 30, 2006, from \$3.3 million for the same period in 2005. For the nine months ended September 30, 2006, net income increased 45.0% to \$11.4 million compared to \$7.9 million for the same period in 2005. On a diluted earnings per share basis, our net earnings increased 4.2% to \$0.25 for the three-month period ended September 30, 2006, as compared to \$0.24 for the same period in 2005. Diluted earnings per share increased to \$0.74 per share for the nine months ended September 30, 2006 compared to \$0.57 for the same period in 2005. The increase in earnings for the three months ended September 30, 2006 is primarily associated with our acquisition of Mountain View Bancshares during the third quarter of 2005, combined with organic growth of our bank subsidiaries. The increase in earnings for the nine months ended September 30, 2006 is primarily associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares during the second and third quarters of 2005, respectively, combined with organic growth of our bank subsidiaries.

Net Interest Income. Net interest income, our principal source of earnings, is the difference between the interest income generated by earning assets and the total interest cost of the deposits and borrowings obtained to fund those assets. Factors affecting the level of net interest income include the volume of earning assets and interest-bearing liabilities, yields earned on loans and investments and rates paid on deposits and other borrowings, the level of non-performing loans and the amount of non-interest-bearing liabilities supporting earning assets. Net interest income is analyzed in the discussion and tables below on a fully taxable equivalent basis. The adjustment to convert certain income to a fully taxable equivalent basis consists of dividing tax-exempt income by one minus the combined federal and state income tax rate.

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Net interest income on a fully taxable equivalent basis increased \$3.0 million, or 21.5%, to \$17.0 million for the three-month period ended September 30, 2006, from \$14.0 million for the same period in 2005. This increase in net interest income was the result of an \$8.9 million increase in interest income offset by \$5.9 million increase in interest expense. The \$8.9 million increase in interest income was primarily the result of organic growth of our bank subsidiaries and a \$118.0 million increase in average earning assets associated with our acquisition of Mountain View Bancshares, Inc. during the third quarter of 2005, combined with higher short-term interest rates as a result of the rising rate environment. The higher level of earning assets resulted in an improvement in interest income of \$4.6 million, and the rising rate environment resulted in a \$4.3 million increase in interest income for the three-month period ended September 30, 2006. The \$5.9 million increase in interest expense for the three-month period ended September 30, 2006, is primarily the result of organic growth of our bank subsidiaries and a \$110.4 million increase in average interest-bearing liabilities associated with our acquisition of Mountain View Bancshares, Inc. during the third quarter of 2005, respectively, combined with higher interest rates during 2005 as a result of the rising rate environment. The higher level of interest-bearing liabilities resulted in additional interest expense of \$1.6 million. The rising rate environment resulted in a \$4.3 million increase in interest expense for the three-month period ended September 30, 2006.

Net interest income on a fully taxable equivalent basis increased \$12.4 million, or 34.5%, to \$48.3 million for the nine-month period ended September 30, 2006, from \$35.9 million for the same period in 2005. This increase in net interest income was the result of a \$31.7 million increase in interest income offset by \$19.4 million increase in interest expense. The \$31.7 million increase in interest income was primarily the result of organic growth of our bank subsidiaries and a \$337.7 million increase in average earning assets associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares, Inc. during the second and third quarters of 2005, respectively, combined with higher short-term interest rates as a result of the rising rate environment. The higher level of earning assets resulted in an improvement in interest income of \$20.3 million, and the rising rate environment resulted in a \$11.4 million increase in interest income for the nine-month period ended September 30, 2006. The \$19.4 million increase in interest expense for the nine-month period ended September 30, 2006, is primarily the result of organic growth of our bank subsidiaries and a \$266.4 million increase in average interest-bearing liabilities associated with our acquisitions of Marine Bancorp, Inc. and Mountain View Bancshares, Inc. during the second and third quarters of 2005, respectively, combined with higher interest rates during 2005 as a result of the rising rate environment. The higher level of interest-bearing liabilities resulted in additional interest expense of \$7.7 million. The rising rate environment resulted in a \$11.7 million increase in interest expense for the nine-month period ended September 30, 2006.

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Tables 1 and 2 reflect an analysis of net interest income on a fully taxable equivalent basis for the three-month and nine-month periods ended September 30, 2006 and 2005, as well as changes in fully taxable equivalent net interest margin for the three-month and nine-month periods ended September 30, 2006, compared to the same period in 2005.

**Table 1: Analysis of Net Interest Income** 

	<b>Three Months Ended</b>		Nine Months Ende		
	September 30, Septe			mber 30,	
	2006	2005	2006	2005	
		(Dollars in t	thousands)		
Interest income	\$ 32,458	\$ 23,605	\$ 90,078	\$ 58,790	
Fully taxable equivalent adjustment	521	494	1,676	1,231	
Interest income fully taxable equivalent	32,979	24,099	91,754	60,021	
Interest expense	16,022	10,139	43,473	24,122	
Net interest income fully taxable equivalent	\$ 16,957	\$ 13,960	\$ 48,281	\$ 35,899	
Yield on earning assets fully taxable equivalent	6.95%	5.84%	6.73%	5.56%	
Cost of interest-bearing liabilities	4.04	2.86	3.75	2.60	
Net interest spread fully taxable equivalent	2.91	2.98	2.98	2.96	
Net interest margin fully taxable equivalent	3.57	3.38	3.54	3.32	

Table 2: Changes in Fully Taxable Equivalent Net Interest Margin

	Three Months Ended September 30, 2006 vs. 2005 (In \$ 4,606 4,274 1,622 4,261 \$ 2,997	Nine Months Ended September 30,		
	2005	200	6 vs. 2005	
	(In t	housands)		
Increase in interest income due to change in earning assets	\$ 4,606	\$	20,334	
Increase in interest income due to change in earning asset yields	4,274		11,399	
Increase in interest expense due to change in interest-bearing liabilities Increase in interest expense due to change in interest rates paid on interest-bearing	1,622		7,706	
liabilities	4,261		11,645	
Increase in net interest income	\$ 2,997	\$	12,382	

Table 3 shows, for each major category of earning assets and interest-bearing liabilities, the average amount outstanding, the interest income or expense on that amount and the average rate earned or expensed for the three-month and nine-month periods ended September 30, 2006 and 2005. The table also shows the average rate earned on all earning assets, the average rate expensed on all interest-bearing liabilities, the net interest spread and the net interest margin for the same periods. The analysis is presented on a fully taxable equivalent basis. Non-accrual loans were included in average loans for the purpose of calculating the rate earned on total loans.

**Table 3: Average Balance Sheets and Net Interest Income Analysis** 

		Thre	e Months End	led September 3	<b>30</b> ,	
		2005				
		2006	Yield			Yield
	Average	Income /	/	Average	Income /	/
	Balance	Expense	Rate	Balance	Expense	Rate
	Dalance	Expense	(Dollars in t		Expense	Rate
ASSETS			(Donars III )	inousanus)		
Earning assets						
Interest-bearing balances						
due from banks	\$ 2,927	\$ 38	5.15%	\$ 2,932	\$ 29	3.92%
Federal funds sold	3,887	φ 56 51	5.21	14,975	131	3.47
	3,007	31	3.21	14,973	131	3.47
Investment securities	410.752	4.720	4.40	422 441	4.126	2.70
taxable	418,753	4,738	4.49	432,441	4,136	3.79
Investment securities -						
non-taxable	91,931	1,361	5.87	66,790	1,116	6.63
Loans receivable	1,364,587	26,791	7.79	1,119,786	18,687	6.62
m . 11	1 002 005	22.050	6.05	1 (2( )2)	24.000	<b>7</b> 0 4
Total interest-earning assets	1,882,085	32,979	6.95	1,636,924	24,099	5.84
Non-earning assets	177,846			145,753		
- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	-11,511			- 10,100		
Total assets	\$ 2,059,931			\$ 1,782,677		
LIABILITIES AND SHAREHOLDERS EQUITY Liabilities Interest-bearing liabilities Interest-bearing transaction						
and savings deposits	\$ 473,482	\$ 3,358	2.81%	\$ 482,349	\$ 2,569	2.11%
Time deposits	769,271	8,652	4.46	666,041	5,055	3.01
Time deposits	709,271	0,032	4.40	000,041	3,033	3.01
Total interest-bearing						
deposits	1,242,753	12,010	3.83	1,148,390	7,624	2.63
Federal funds purchased	13,232	178	5.34	11,369	104	3.63
Securities sold under						
agreement to repurchase	118,796	1,258	4.20	92,686	717	3.07
FHLB and other borrowed	,.,	-,		7_,000		
funds	153,921	1,825	4.70	126,741	1,184	3.71
Subordinated debentures	44,699	751	6.67	29,326	510	6.90
Subordinated debentures	44,099	731	0.07	29,320	310	0.90
Total interest-bearing						
liabilities	1,573,401	16,022	4.04	1,408,512	10,139	2.86
	-,- , 0, . 0 1	-0,022		-, · • • • • • • • • • • • • • • • • • •	- 3,202	2.00
Non-interest bearing liabilities						

Non-interest-bearing deposits Other liabilities	256,407 12,179			193,903 19,156		
Total liabilities Shareholders equity	1,841,987 217,944			1,621,571 161,106		
Total liabilities and shareholders equity	\$ 2,059,931			\$ 1,782,677		
Net interest spread Net interest income and			2.91%			2.98%
margin		\$ 16,957	3.57		\$ 13,960	3.38
		30				

			Months Endo	ed September 30		
		2006	Yield	2005	Wald	
	Average	Income /	1 ieia /	Average	Income /	Yield /
	Balance	Expense	Rate Balance (Dollars in thousands)		Expense	Rate
ASSETS			`	,		
Earning assets						
Interest-bearing balances	¢ 2.016	¢ 102	4 7207	¢ 2.741	¢ 50	2 0207
due from banks Federal funds sold	\$ 2,916 11,062	\$ 103 393	4.72% 4.75	\$ 2,741 6,722	\$ 58 164	2.83% 3.26
Investment securities	11,002	373	7.73	0,722	104	3.20
taxable	426,549	14,174	4.44	445,178	12,491	3.75
Investment securities -						
non-taxable	92,179	4,367	6.33	52,848	2,799	7.08
Loans receivable	1,289,594	72,717	7.54	936,917	44,509	6.35
Total interest-earning assets	1,822,300	91,754	6.73	1,444,406	60,021	5.56
Non-earning assets	173,821			129,014		
Total assets	\$1,996,121			\$ 1,573,420		
LIABILITIES AND SHAREHOLDERS EQUITY						
Liabilities Interest-bearing liabilities Interest-bearing transaction and savings deposits Time deposits	\$ 488,386 747,782	\$ 9,323 23,360	2.55% 4.18	\$ 423,787 590,111	\$ 5,502 12,510	1.74% 2.83
Total interest-bearing						
deposits	1,236,168	32,683	3.53	1,013,898	18,012	2.38
Federal funds purchased Securities sold under	17,221	636	4.94	14,496	330	3.04
agreement to repurchase FHLB and other borrowed	107,798	3,122	3.87	78,441	1,727	2.94
funds	141,994	4,787	4.51	104,787	2,688	3.43
Subordinated debentures	44,722	2,245	6.71	26,497	1,365	6.89
Total interest-bearing liabilities	1,547,903	43,473	3.75	1,238,119	24,122	2.60
Non-interest bearing						
liabilities	251,823			166,458		

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Non-interest-bearing deposits Other liabilities	10,903			13,952		
Total liabilities Shareholders equity	1,810,629 185,492			1,418,529 154,891		
Total liabilities and shareholders equity	\$ 1,996,121			\$ 1,573,420		
Net interest spread			2.98%			2.96%
Net interest income and margin		\$ 48,281	3.54		\$ 35,899	3.32
		31				

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Table 4 shows changes in interest income and interest expense resulting from changes in volume and changes in interest rates for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005, on a fully taxable basis. The changes in interest rate and volume have been allocated to changes in average volume and changes in average rates, in proportion to the relationship of absolute dollar amounts of the changes in rates and volume.

**Table 4: Volume/Rate Analysis** 

Three Months Ended Sentember

	Three M	lonths	Ended Se	pten	ıber							
	30,					Nine Months Ended September 30,						
		2006	over 2005			2006 over 2005						
	Volume	ume Yield/Rate Total			<b>Total</b>	V	olume	Yie	eld/Rate	J	otal	
					(In the	thousands)						
Increase (decrease) in:					`		,					
Interest income:												
Interest-bearing balances due												
from banks	\$	\$	9	\$	9	\$	4	\$	41	\$	45	
Federal funds sold	(126)		46		(80)		134	·	95	·	229	
Investment securities	( - /				()						_	
taxable	(135)		737		602		(541)		2,224		1,683	
Investment securities non-	(100)		,		002		(0.1)		_,		1,000	
taxable	383		(138)		245		1,890		(322)		1,568	
Loans receivable	4,484		3,620		8,104	1	8,847		9,361	2	28,208	
Zouris receivable	.,		5,020		0,101	-	,		,,501	_	20,200	
Total interest income	4,606		4,274		8,880	2	20,334		11,399	3	31,733	
Interest expense:												
Interest-bearing transaction												
and savings deposits	(48)		837		789		935		2,886		3,821	
Time deposits	875		2,722		3,597		3,914		6,936	1	0,850	
Federal funds purchased	19		55		74		71		235		306	
Securities sold under												
agreement to repurchase	233		308		541		757		638		1,395	
FHLB and other borrowed												
funds	284		357		641		1,113		986		2,099	
Subordinated debentures	259		(18)		241		916		(36)		880	
Total interest expense	1,622		4,261		5,883		7,706		11,645	1	19,351	
Increase (decrease) in net												
interest income	\$ 2,984	\$	13	\$	2,997	\$ 1	2,628	\$	(246)	\$ 1	2,382	

Provision for Loan Losses. Our management assesses the adequacy of the allowance for loan losses by applying the provisions of Statement of Financial Accounting Standards No. 5 and No. 114. Specific allocations are determined for loans considered to be impaired and loss factors are assigned to the remainder of the loan portfolio to determine an appropriate level in the allowance for loan losses. The allowance is increased, as necessary, by making a provision for loan losses. The specific allocations for impaired loans are assigned based on an estimated net realizable value after a thorough review of the credit relationship. The potential loss factors associated with the remainder of the loan

portfolio are based on an internal net loss experience, as well as management s review of trends within the portfolio and related industries.

Generally, commercial, commercial real estate, and residential real estate loans are assigned a level of risk at origination. Thereafter, these loans are reviewed on a regular basis. The periodic reviews generally include loan payment and collateral status, the borrowers—financial data, and key ratios such as cash flows, operating income, liquidity, and leverage. A material change in the borrower—s credit analysis can result in an increase or decrease in the loan—s assigned risk grade. Aggregate dollar volume by risk grade is monitored on an ongoing basis.

Our management reviews certain key loan quality indicators on a monthly basis, including current economic conditions, delinquency trends and ratios, portfolio mix changes, and other information management deems necessary. This review process provides a degree of objective measurement that is used in conjunction with periodic internal evaluations. To the extent that this review process yields differences between estimated and actual observed losses, adjustments are made to the loss factors used to determine the appropriate level of the allowance for loan losses.

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The provision for loan losses represents management s determination of the amount necessary to be charged against the current period s earnings, to maintain the allowance for loan losses at a level that is considered adequate in relation to the estimated risk inherent in the loan portfolio.

Our provision for loan losses decreased \$285,000, or 30.5%, to \$649,000 for the three-month period ended September 30, 2006, from \$934,000 for the same period in 2005. Our provision for loan losses decreased \$1.1 million, or 39.5%, to \$1.7 million for the nine-month period ended September 30, 2006, from \$2.8 million for the same period in 2005. The decrease in the provision is primarily associated with the improvement in non-performing loans from September 30, 2005 to September 30, 2006.

Non-Interest Income. Total non-interest income was \$4.7 million for the three-month period ended September 30, 2006 compared to \$4.5 million for the same period in 2005. Total non-interest income was \$13.7 million for the nine-month period ended September 30, 2006 compared to \$11.7 million for the same period in 2005. Our non-interest income includes service charges on deposit accounts, other service charges and fees, trust fees, data processing fees, mortgage banking income, insurance commissions, income from title services, increases in cash value of life insurance, dividends, equity in loss of unconsolidated affiliates and other income.

Table 5 measures the various components of our non-interest income for the three-month and nine-month periods ended September 30, 2006 and 2005, respectively, as well as changes for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005.

**Table 5: Non-Interest Income** 

	Three I Enc	Months ded	200	Nine M 2006 En			2006	
	Septem 2006	ber 30, 2005	Change 200		Septem 2006	ber 30, 2005	Change from 2005	
				(Dollars in	thousands)			
Service charges on								
deposit accounts	\$ 2,354	\$ 2,247	\$ 107	4.8%	\$ 6,669	\$ 6,001	\$ 668	11.1%
Other service charges								
and fees	541	600	(59)	(9.8)	1,736	1,555	181	11.6
Trust fees	166	109	57	52.3	487	348	139	39.9
Data processing fees	215	201	14	7.0	623	463	160	34.6
Mortgage banking								
income	435	549	(114)	(20.8)	1,285	1,210	75	6.2
Insurance								
commissions	153	148	5	3.4	642	531	111	20.9
Income from title								
services	233	247	(14)	(5.7)	752	605	147	24.3
Increase in cash								
value of life								
insurance	55	62	(7)	(11.3)	161	192	(31)	(16.1)
Dividends from								
FHLB, FRB &								
bankers bank	180	86	94	109.3	440	225	215	95.6
Equity in loss of								
unconsolidated								
affiliates	(65)	53	(118)	(222.6)	(213)	(456)	243	(53.3)
Gain on sale of								
equity investment		465	(465)	(100.0)		465	(465)	(100.0)
Gain on sale of SBA								
loans		83	(83)	(100.0)	34	529	(495)	(93.6)

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Gain on sale of premises and equipment (Loss) gain on	129			129	100.0	157	324	(167)	(51.5)
securities, net Other income	302	(386) 32		386 270	(100.0) 843.8	1 924	(539) 198	540 726	(100.2) 366.7
Total non-interest income	\$ 4,698	\$ 4,496	\$	202	4.5%	\$ 13,698	\$ 11,651	\$ 2,047	17.6%
meome	ψ 1,020	ψ 1,120	Ψ	202	33	Ψ 13,030	ψ 11,031	Ψ 2,017	17.0%

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Non-interest income increased \$202,000, or 4.5%, to \$4.7 million for the three-month period ended September 30, 2006 from \$4.5 million for the same period in 2005. Non-interest income increased \$2.0 million, or 17.6%, to \$13.7 million for the nine-month period ended September 30, 2006 from \$11.7 million for the same period in 2005. The primary factors that resulted in the increase include:

The aggregate increase in service charges on deposit accounts and other service charges and fees was primarily a result of our acquisitions completed during 2005 combined with organic growth of our other bank subsidiaries service charges.

The increase in data processing fees for the nine month period ended September 30 was related to the data processing fees associated with White River Bancshares, which began banking operations in May 2005.

The decrease in mortgage banking revenue for the three month period ended September 30 was primarily the result of the of a lower volume for the mortgage product during 2006 as a result of the higher interest rate environment during 2006. The increase in mortgage banking revenue for the nine month period ended September 30 was primarily the result of additional mortgage volume associated with the acquisition of Marine Bancorp in the second quarter of 2005.

The aggregate increase in trust fees, insurance commissions and title fees was primarily a result of our organic growth in those product lines.

The increase in dividends was primarily associated with the Federal Reserve Bank (FRB) stock our bank subsidiaries bought in connection with their change to supervision of the Federal Reserve Board combined with additional stock they bought in Federal Home Loan Bank (FHLB) to increase the their borrowing capacity with FHLB.

The equity in loss of unconsolidated affiliate is related to the 20% interest in White River Bancshares that we purchased during 2005. Because the investment in White River Bancshares is accounted for on the equity method, we recorded our share of White River Bancshares operating loss. White River Bancshares is currently operating at a loss as a result of their status as a start up company.

The gain on sale of premises and equipment is the result of our banking subsidiary acquired in 2003 disposing of excess premises and equipment no longer needed as a result of synergies achieved from the combined entities.

The increase in other income is primarily a result of the 2005 acquisitions combined with recognized income from the sale of one branch banking location in 2005. Due to contingencies associated with the sale of the branch banking location, income is being recognized over the thirty-month life of the contingencies.

On July 21, 2006, the Board of Directors approved for our community banking subsidiaries to collectively purchase \$35 million of additional bank owned life insurance. As a result, the banks will purchase additional bank owned life insurance during the last quarter of 2006. The increases in cash surrender value from these policies will result in additional tax-free non-interest income. However, shifting these funds from interest earning assets to non-interest income producing assets will have the effect of reducing our net interest margin in future periods.

Bank owned life insurance consists of life insurance purchased by the subsidiary banks on qualifying groups of officers with the bank designated as owner and beneficiary of the policies. The return on investment in the bank owned life insurance policies is used to offset a portion of future employee benefit costs.

*Non-Interest Expense*. Non-interest expense consists of salary and employee benefits, occupancy and equipment, data processing, and other expenses such as advertising, amortization of intangibles, legal and accounting fees, other professional fees, operating supplies and postage.

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Table 6 below sets forth a summary of non-interest expense for the three-month and nine-month periods ended September 30, 2006 and 2005, as well as changes for the three-month and nine-month periods ended September 30, 2006 compared to the same period in 2005.

**Table 6: Non-Interest Expense** 

	Ended         2006         I           September 30,         Change from         September 2006           2006         2005         2005         2006		Change from September 30,		2006       Ended         hange from       September 30,         2005       2006       2005		2006 30, Change fro		Change from	
Salaries and			`		,					
employee benefits	\$ 7,376	\$ 6,549	\$ 827	12.6%	\$ 22,123	\$ 17,573	\$4,550	25.9%		
Occupancy and										
equipment	2,223	1,815	408	22.5	6,351	4,774	1,577	33.0		
Data processing										
expense	651	546	105	19.2	1,888	1,422	466	32.8		
Other operating										
expenses:										
Advertising	568	490	78	15.9	1,738	1,485	253	17.0		
Amortization of										
intangibles	439	392	47	12.0	1,303	1,028	275	26.8		
ATM expense	152	104	48	46.2	430	313	117	37.4		
Directors fees	203	136	67	49.3	609	323	286	88.5		
Due from bank										
service charges	91	68	23	33.8	245	214	31	14.5		
FDIC and state										
assessment	142	112	30	26.8	394	357	37	10.4		
Insurance	285	129	156	120.9	741	372	369	99.2		
Legal and										
accounting	191	323	(132)	(40.9)	747	764	(17)	(2.2)		
Other professional										
fees	204	81	123	151.9	487	304	183	60.2		
Operating supplies	202	189	13	6.9	684	502	182	36.3		
Postage	171	140	31	22.1	500	407	93	22.9		
Telephone	251	182	69	37.9	755	453	302	66.7		
Other expense	1,088	930	158	17.0	3,004	1,905	1,099	57.7		
Total non-interest										
expense	\$ 14,237	\$12,186	\$ 2,051	16.8%	\$41,999	\$ 32,196	\$ 9,803	30.4%		

Non-interest expense increased \$2.1 million, or 16.8%, to \$14.2 million for the three-month period ended September 30, 2006, from \$12.2 million for the same period in 2005. Non-interest expense increased \$9.8 million, or 30.4%, to \$42.0 million for the nine-month period ended September 30, 2006, from \$32.2 million for the same period in 2005. The increase in non-interest expense is the result of the acquisitions completed during 2005 combined with our continued expansion. The most significant component of the increase was the \$827,000 and \$4.6 million increase in salaries and employee benefits for the three and nine months ended September 30, 2006, respectively. The \$827,000 and \$4.6 million increases were primarily the result of \$646,000 and \$3.6 million of additional staffing and \$98,000 and \$303,000 of options-related expense due to the adoption of SFAS 123R, respectively.

*Income Taxes*. The provision for income taxes increased \$448,000, or 29.6%, to \$2.0 million for the three-month period ended September 30, 2006, from \$1.5 million as of September 30, 2005. The provision for income taxes increased \$1.8 million, or 51.9%, to \$5.1 million for the nine-month period ended September 30, 2006, from \$3.4 million as of September 30, 2005. The effective income tax rate was 31.37% and 31.01% for the three-month and nine-month periods ended September 30, 2006, compared to 31.23% and 30.01% for the same periods in 2005, respectively.

### Financial Conditions as of and for the Quarter Ended September 30, 2006 and 2005

Our total assets increased \$202.0 million, an annualized growth of 14.1%, to \$2.11 billion as of September 30, 2006, from \$1.91 billion as of December 31, 2005. Our loan portfolio increased \$182.7 million, an annualized growth of 20.3%, to \$1.39 billion as of September 30, 2006, from December 31, 2005. Shareholders equity increased \$59.7 million, an annualized growth of 48.2%, to \$225.6 million as of September 30, 2006, compared to \$165.9 million as of December 31, 2005. Asset and loan increases are primarily associated with organic growth of our bank subsidiaries. The increase in stockholders equity was primarily the result of the \$47.2 million proceeds from the Company s initial public offering and retained earnings during 2006.

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#### Loan Portfolio

Our loan portfolio averaged \$1.36 billion and \$1.29 billion during the three-month and nine-month periods ended September 30, 2006, respectively. Total loans were \$1.39 billion as of September 30, 2006, compared to \$1.20 billion as of December 31, 2005. The most significant components of the loan portfolio were commercial and residential real estate, real estate construction, consumer, and commercial and industrial loans. These loans are primarily originated within our market areas of central Arkansas, north central Arkansas, northwest Arkansas and the Florida Keys and are generally secured by residential or commercial real estate or business or personal property within our market areas.

Table 7 presents our loan balances by category as of the dates indicated.

Table 7: Loan Portfolio

	As of September 30, 2006	As of December 31, 2005			
	(In thousands)				
Real estate:					
Commercial real estate loans:					
Non-farm/non-residential	\$ 454,227	\$ 411,839			
Construction/land development	394,036	291,515			
Agricultural	11,598	13,112			
Residential real estate loans:					
Residential 1-4 family	228,347	221,831			
Multifamily residential	34,527	34,939			
Total real estate	1,122,735	973,236			
Consumer	43,716	39,447			
Commercial and industrial	181,673	175,396			
Agricultural	26,439	8,466			
Other	12,716	8,044			
Total loans receivable before allowance for loan losses	1,387,279	1,204,589			
Allowance for loan losses	25,952	24,175			
Total loans receivable, net	\$1,361,327	\$ 1,180,414			

Commercial Real Estate Loans. We originate non-farm and non-residential loans (primarily secured by commercial real estate), construction/land development loans, and agricultural loans, which are generally secured by real estate located in our market areas. Our commercial mortgage loans are generally collateralized by first liens on real estate and amortized over a 10 to 20 year period with balloon payments due at the end of one to five years. These loans are generally underwritten by addressing cash flow (debt service coverage), primary and secondary source of repayment, the financial strength of any guarantor, the strength of the tenant (if any), the borrower sliquidity and leverage, management experience, ownership structure, economic conditions and industry specific trends and collateral. Generally, we will loan up to 85% of the value of improved property, 65% of the value of raw land and 75% of the value of land to be acquired and developed. A first lien on the property and assignment of lease is required if the collateral is rental property, with second lien positions considered on a case-by-case basis.

As of September 30, 2006, commercial real estate loans totaled \$859.9 million, or 62.0% of our loan portfolio, compared to \$716.5 million, or 59.5% of our loan portfolio, as of December 31, 2005. This increase is primarily the result of organic growth of our loan portfolio.

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Residential Real Estate Loans. We originate one to four family, owner occupied residential mortgage loans generally secured by property located in our primary market area. The majority of our residential mortgage loans consist of loans secured by owner occupied, single family residences. Residential real estate loans generally have a loan-to-value ratio of up to 90%. These loans are underwritten by giving consideration to the borrower s ability to pay, stability of employment or source of income, debt-to-income ratio, credit history and loan-to-value ratio.

As of September 30, 2006, we had \$262.9 million, or 18.9% of our loan portfolio, in residential real estate loans, which is comparable to the \$256.8 million, or 21.3% of our loan portfolio, as of December 31, 2005.

*Consumer Loans*. Our consumer loan portfolio is composed of secured and unsecured loans originated by our banks. The performance of consumer loans will be affected by the local and regional economy as well as the rates of personal bankruptcies, job loss, divorce and other individual-specific characteristics.

As of September 30, 2006, our installment consumer loan portfolio totaled \$43.7 million, or 3.2% of our total loan portfolio, which is comparable to the \$39.4 million, or 3.3% of our loan portfolio as of December 31, 2005.

Commercial and Industrial Loans. Commercial and industrial loans are made for a variety of business purposes, including working capital, inventory, equipment and capital expansion. The terms for commercial loans are generally one to seven years. Commercial loan applications must be supported by current financial information on the borrower and, where appropriate, by adequate collateral. Commercial loans are generally underwritten by addressing cash flow (debt service coverage), primary and secondary sources of repayment, the financial strength of any guarantor, the borrower s liquidity and leverage, management experience, ownership structure, economic conditions and industry specific trends and collateral. The loan to value ratio depends on the type of collateral. Generally speaking, accounts receivable are financed at between 50% to 80% of accounts receivable less than 90 days past due. Inventory financing will range between 50% and 80% depending on the borrower and nature of inventory. We require a first lien position for those loans.

As of September 30, 2006, commercial and industrial loans outstanding totaled \$181.7 million, or 13.1% of our loan portfolio, compared to \$175.4 million, or 14.6% of our loan portfolio, as of December 31, 2005.

#### **Non-Performing Assets**

We classify our problem loans into three categories: past due loans, special mention loans and classified loans (accruing and non-accruing).

When management determines that a loan is no longer performing, and that collection of interest appears doubtful, the loan is placed on non-accrual status. Loans that are 90 days past due are placed on non-accrual status unless they are adequately secured and there is reasonable assurance of full collection of both principal and interest. Our management closely monitors all loans that are contractually 90 days past due, treated as special mention or otherwise classified or on non-accrual status. Generally, non-accrual loans that are 120 days past due without assurance of repayment are charged off against the allowance for loan losses.

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Table 8 sets forth information with respect to our non-performing assets as of September 30, 2006 and December 31, 2005. As of these dates, we did not have any restructured loans within the meaning of Statement of Financial Accounting Standards No. 15.

**Table 8: Non-performing Assets** 

	As of September 30, 2006 (Dollars i	De	As of ecember 31, 2005	
Non-accrual loans	\$ 5,347	\$	7,864	
Loans past due 90 days or more (principal or interest payments)	879		426	
Total non-performing loans	6,226		8,290	
Other non-performing assets				
Foreclosed assets held for sale	732		758	
Other non-performing assets	15		11	
Total other non-performing assets	747		769	
Total non-performing assets	\$ 6,973	\$	9,059	
Allowance for loan losses to non-performing loans	416.83%		291.62%	
Non-performing loans to total loans	0.45		0.69	
Non-performing assets to total assets	0.33		0.47	

Our non-performing loans are comprised of non-accrual loans and loans that are contractually past due 90 days. Our bank subsidiaries recognize income principally on the accrual basis of accounting. When loans are classified as non-accrual, the accrued interest is charged off and no further interest is accrued, unless the credit characteristics of the loan improves. If a loan is determined by management to be uncollectible, the portion of the loan determined to be uncollectible is then charged to the allowance for loan losses.

Total non-performing loans were \$6.2 million as of September 30, 2006, compared to \$8.3 million as of December 31, 2005. If the non-accrual loans had been accruing interest in accordance with the original terms of their respective agreements, interest income of approximately \$117,000 and \$147,000 for the three-month periods ended September 30, 2006 and 2005, respectively, and \$374,000 and \$396,000 for the nine-months ended September 30, 2006 and 2005, respectively, would have been recorded. Interest income recognized on the non-accrual loans for the three-month and nine-month periods ended September 30, 2006 and 2005 was considered immaterial.

A loan is considered impaired when it is probable that we will not receive all amounts due according to the contracted terms of the loans. Impaired loans may include non-performing loans (loans past due 90 days or more and non-accrual loans) and certain other loans identified by management that are still performing. As of September 30, 2006, average impaired loans were \$6.2 million compared to \$9.3 million as of September 30, 2005. The acquisitions completed in 2005 had a minimal impact on non-performing loans as a result of their favorable asset quality. The \$3.1 million decrease in impaired loans from September 30, 2005, primarily relates to improvement of the asset quality associated with the loans acquired in 2003 during the Community Financial Group transaction.

As a result of the building boom in northwest Arkansas, this market is beginning to show signs of over-development. More specifically, the number of residential real estate lots and commercial real estate projects available exceed the current demand. For example, The Skyline Report published in October 2006 by the University of Arkansas, reported that the current absorption rate implies that the supply of remaining lots in northwest Arkansas

active subdivisions is sufficient for 46.8 months. Management will actively monitor the status of this market as it relates to our real estate loans and make changes to the allowance for loan losses if necessary.

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#### Allowance for Loan Losses

Overview. The allowance for loan losses is maintained at a level which our management believes is adequate to absorb all probable losses on loans in the loan portfolio. The amount of the allowance is affected by: (i) loan charge-offs, which decrease the allowance; (ii) recoveries on loans previously charged off, which increase the allowance; and (iii) the provision of possible loan losses charged to income, which increases the allowance. In determining the provision for possible loan losses, it is necessary for our management to monitor fluctuations in the allowance resulting from actual charge-offs and recoveries and to periodically review the size and composition of the loan portfolio in light of current and anticipated economic conditions. If actual losses exceed the amount of allowance for loan losses, our earnings could be adversely affected.

As we evaluate the allowance for loan losses, we categorize it as follows: (i) specific allocations; (ii) allocations for classified assets with no specific allocation; (iii) general allocations for each major loan category; and (iv) miscellaneous allocations.

*Specific Allocations*. As a general rule, if a specific allocation is warranted, it is the result of an analysis of a previously classified credit or relationship. Our evaluation process in specific allocations includes a review of appraisals or other collateral analysis. These values are compared to the remaining outstanding principal balance. If a loss is determined to be reasonably possible, the possible loss is identified as a specific allocation. If the loan is not collateral dependent, the measurement of loss is based on the expected future cash flows of the loan.

Allocations for Classified Assets with No Specific Allocation. We establish allocations for loans rated special mention through loss in accordance with the guidelines established by the regulatory agencies. A percentage rate is applied to each loan category to determine the level of dollar allocation.

General Allocations. We establish general allocations for each major loan category. This section also includes allocations to loans, which are collectively evaluated for loss such as residential real estate, commercial real estate consumer loans and commercial and industrial loans. The allocations in this section are based on a historical review of loan loss experience and past due accounts. We give consideration to trends, changes in loan mix, delinquencies, prior losses, and other related information.

*Miscellaneous Allocations*. Allowance allocations other than specific, classified, and general are included in our miscellaneous section.

Charge-offs and Recoveries. Total charge-offs decreased \$3.1 million, or 93.7%, to \$210,000 for the three months ended September 30, 2006, compared to the same period in 2005. Total charge-offs decreased \$3.1 million, or 76.0%, to \$985,000 for the nine months ended September 30, 2006, from \$4.1 million for the same period in 2005. Total recoveries increased \$113,000, or 72.9%, to \$268,000 for the three months ended September 30, 2006, compared to the same period in 2005. Total recoveries increased \$637,000, or 158.5%, to \$1.0 million for the nine months ended September 30, 2006, from \$402,000 for the same period in 2005. The changes in charge-offs and recoveries are a reflection of our conservative stance on asset quality. The acquisitions completed in 2005 had a minimal impact on the changes in net charge-offs.

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Table 9 shows the allowance for loan losses, charge-offs and recoveries as of and for the three-month and nine-month periods ended September 30, 2006 and 2005.

Table 9: Analysis of Allowance for Loan Losses

	Three Mon Septem	ber 30,	Nine Months Ended September 30, 2006 2005			
	2006	2006 2005 2006 (Dollars in thousands)				
Balance, beginning of period	\$ 25,245	\$ 24,827	\$ 24,175	\$ 16,345		
Balance, beginning of period	\$ 23,243	\$ 24,027	\$ 24,173	\$ 10,343		
Loans charged off						
Real estate:						
Commerical real estate loans:						
Non-farm/non-residential	64	1,998	322	2,478		
Construction/land development	43	391	45	405		
Agricultural	10	15	18	15		
Residential real estate loans:						
Residential 1-4 family	2	258	109	409		
Multifamily residential						
Total real estate	119	2,662	494	3,307		
Consumer	58	422	173	166		
Commercial and industrial	29	433	281	466		
Agricultural	4	220	27	22.4		
Other	4	229	37	334		
Total loans charged off	210	3,324	985	4,107		
Recoveries of loans previously charged off Real estate:						
Commercial real estate loans:	20		65	22		
Non-farm/non-residential	29	1	67	33		
Construction/land development	25		123	15		
Agricultural						
Residential real estate loans:	02	10	244	0.1		
Residential 1-4 family	93	18	344	91		
Multifamily residential	5		65			
Total real estate	152	19	599	139		
Consumer	14		45			
Commercial and industrial	87	38	150	62		
Agricultural						
Other	15	98	245	201		
Total recoveries	268	155	1,039	402		
Net (recoveries) loans charged off	(58)	3,169	(54)	3,705		
Allowance for loan losses of acquired institution		660		7,764		

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Provision for loan losses	649	934	1,723	2,848
Balance, September 30	\$ 25,952	\$ 23,252	\$ 25,952	\$ 23,252
Net (recoveries) charge-offs to average loans Allowance for loan losses to period-end loans Allowance for loan losses to net (recoveries)	(0.02)% 1.87	1.12% 1.96	(0.01)% 1.87	0.53% 1.96
charge-offs	(11,278) 40	185	(35,946)	469

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Allocated Allowance for Loan Losses. We use a risk rating and specific reserve methodology in the calculation and allocation of our allowance for loan losses. While the allowance is allocated to various loan categories in assessing and evaluating the level of the allowance, the allowance is available to cover charge-offs incurred in all loan categories. Because a portion of our portfolio has not matured to the degree necessary to obtain reliable loss data from which to calculate estimated future losses, the unallocated portion of the allowance is an integral component of the total allowance. Although unassigned to a particular credit relationship or product segment, this portion of the allowance is vital to safeguard against the imprecision inherent in estimating credit losses.

The changes for the period ended September 30, 2006 in the allocation of the allowance for loan losses for the individual types of loans for the most part are consistent with the changes in the outstanding loan portfolio for those products from December 31, 2005. In the opinion of management, any allocation changes not consistent with the changes in the loan portfolio product would be considered normal operating changes, not downgrading or upgrading of any one particular type of loans in the loan portfolio.

Table 10 presents the allocation of allowance for loan losses as of September 30, 2006 and December 31, 2005.

**Table 10: Allocation of Allowance for Loan Losses** 

	As September	As of December 31, 2005		
	Allowance Amount	% of loans(1) (Dollars in	Allowance Amount	% of loans(1)
Real estate:		(Donars in	iiiousuiius)	
Commercial real estate loans:				
Non-farm/non-residential	\$ 8,930	32.7%	\$ 7,202	34.1%
Construction/land development	8,002	28.4	5,544	24.2
Agricultural	581	0.8	407	1.1
Residential real estate loans:				
Residential 1-4 family	3,071	16.5	3,317	18.4
Multifamily residential	495	2.5	423	2.9
Total real estate	21,079	80.9	16,893	80.7
Consumer	846	3.2	682	3.3
Commercial and industrial	3,056	13.1	4,059	14.6
Agricultural	623	1.9	505	0.7
Other	45	0.9		0.7
Unallocated	303		2,036	
Total	\$ 25,952	100.0%	\$ 24,175	100.0%

(1) Percentage of loans in each category to loans receivable.

#### **Investments and Securities**

Our securities portfolio is the second largest component of earning assets and provides a significant source of revenue. Securities within the portfolio are classified as held-to-maturity, available-for-sale, or trading based on the intent and objective of the investment and the ability to hold to maturity. Fair values of securities are based on quoted market prices where available. If quoted market prices are not available, estimated fair values are based on quoted

market prices of comparable securities. As of September 30, 2006, we had no held-to-maturity or trading securities. 41

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Securities available-for-sale are reported at fair value with unrealized holding gains and losses reported as a separate component of shareholders—equity as other comprehensive income. Securities that are held as available-for-sale are used as a part of our asset/liability management strategy. Securities may be sold in response to interest rate changes, changes in prepayment risk, the need to increase regulatory capital, and other similar factors are classified as available for sale. Available-for-sale securities were \$509.2 million as of September 30, 2006, compared to \$530.3 million as of December 31, 2005. The estimated duration of our securities portfolio was 2.9 years as of September 30, 2006.

As of September 30, 2006, \$226.8 million, or 44.5%, of our available-for-sale securities were invested in mortgage-backed securities, compared to \$256.5 million, or 48.4%, of our available-for-sale securities as of December 31, 2005. To reduce our income tax burden, \$100.7 million, or 19.8%, of our available-for-sale securities portfolio as of September 30, 2006, was primarily invested in tax-exempt obligations of state and political subdivisions, compared to \$103.5 million, or 19.5%, of our available-for-sale securities as of December 31, 2005. Also, we had approximately \$169.5 million, or 33.3%, invested in obligations of U.S. Government-sponsored enterprises as of September 30, 2006, compared to \$157.5 million, or 29.7%, of our available-for-sale securities as of December 31, 2005.

Certain investment securities are valued at less than their historical cost. These declines primarily resulted from recent increases in market interest rates. Based on evaluation of available evidence, we believe the declines in fair value for these securities are temporary. It is our intent to hold these securities to maturity. Should the impairment of any of these securities become other than temporary, the cost basis of the investment will be reduced and the resulting loss recognized in net income in the period the other-than-temporary impairment is identified.

Table 11 presents the carrying value and fair value of investment securities as of September 30, 2006 and December 31, 2005.

**Table 11: Investment Securities** 

	Amortized	As of Septe Gross Unrealized	mber 30, 2006 Gross Unrealized	Estimated Fair
	Cost	Gains	(Losses)	Value
Available-for-Sale		(III til	ousands)	
U.S. government-sponsored enterprises Mortgage-backed securities State and political subdivisions Other securities	\$ 173,285 234,235 99,860 12,549	\$ 42 21 1,412	\$ (3,864) (7,482) (602) (253)	\$ 169,463 226,774 100,670 12,296
Total	\$ 519,929	\$ 1,475	\$ (12,201)	\$ 509,203
	Amortized	As of December 31, 2005 Gross Gross Unrealized Unrealized		Estimated Fair
	Cost	Gains (In th	(Losses) ousands)	Value
Available-for-Sale		`	,	
U.S. government-sponsored enterprises Mortgage-backed securities State and political subdivisions	\$ 162,165 264,666 102,928	\$ 27 16 1,279	\$ (4,723) (8,209) (746)	\$ 157,469 256,473 103,461

Other securities 13,571 (672) 12,899

Total \$543,330 \$ 1,322 \$ (14,350) \$ 530,302

#### **Deposits**

Our deposits averaged \$1.50 billion and \$1.49 billion for the three-month and nine-month periods ended September 30, 2006, respectively. Total deposits increased \$130.4 million, or 9.14%, to \$1.56 billion as of September 30, 2006, from \$1.43 billion as of December 31, 2005. Deposits are our primary source of funds. We offer a variety of products designed to attract and retain deposit customers. Those products consist of checking accounts, regular savings deposits, NOW accounts, money market accounts and certificates of deposit. Deposits are gathered from individuals, partnerships and corporations in our market areas. In addition, we obtain deposits from state and local entities and, to a lesser extent, U.S. Government and other depository institutions. Our policy also permits the acceptance of brokered deposits.

The interest rates paid are competitively priced for each particular deposit product and structured to meet our funding requirements. We will continue to manage interest expense through deposit pricing and do not anticipate a significant change in total deposits unless our liquidity position changes. We believe that additional funds can be attracted and deposit growth can be accelerated through deposit pricing if we experience increased loan demand or other liquidity needs. The increase in interest rates paid from 2005 to 2006 is reflective of the Federal Reserve increasing the Federal Funds rate beginning in 2004 and the associated repricing of deposits during those years combined with the acquisition of Marine Bancorp. Also, the acquisition of Marine Bancorp increased our average rate as a result of the higher interest rate environment in the Florida Keys.

Table 12 reflects the classification of the average deposits and the average rate paid on each deposit category, which is in excess of 10 percent of average total deposits, for the three-month and nine-month periods ended September 30, 2006 and 2005.

	Three Months Ended September 30,					Nine Months Ended September 30,							
		2006			2005			2006			2005		
			Average	e		Average			Average	)		Average	e
		Average Amount	Rate Paid		Average Amount	Rate Paid		Average Amount	Rate Paid		Average Amount	Rate Paid	
	1	Milouit	1 alu	•		ollars in			1 alu	1	xiiiouiit	1 alu	
Non-interest-bearing					(D		tiio	usunus)					
transaction accounts	\$	256,407		%\$	193,903		%\$	251,823		<b>%</b> \$	166,458		%
Interest-bearing													
transaction accounts		408,326	3.02		413,847	2.23		412,777	2.73		374,039	1.83	
Savings deposits		65,156	1.55		68,502	1.41		75,609	1.61		49,748	1.00	
Time deposits:													
\$100,000 or more		432,207	4.68		282,726	4.48		407,398	4.48		341,668	2.98	
Other time deposits		337,064	4.19		383,315	1.93		340,384	3.81		248,443	2.63	
Total	\$	1,499,160	3.189	% \$	1,342,293	2.25%	6 <b>\$</b>	1,487,991	2.949	% <b>\$</b> [	1,180,356	2.049	%

**Table 12: Average Deposit Balances and Rates** 

#### FHLB and Other Borrowings

Our FHLB and other borrowings were \$157.1 million as of September 30, 2006. The outstanding balance for September 30, 2006, includes \$35.1 million of short-term FHLB advances and \$122.0 million of FHLB long-term advances. Our FHLB and other borrowings were \$117.1 million as of December 31, 2005. The outstanding balance for December 31, 2005, includes \$4.0 million of short-term advances and \$113.1 million of long-term advances. Long-term borrowings consist of long-term FHLB borrowings and a line of credit with another financial institution. Our remaining FHLB borrowing capacity was \$300.5 million and \$222.3 million as of September 30, 2006 and December 31, 2005, respectively.

#### **Subordinated Debentures**

Subordinated debentures, which consist of guaranteed payments on, trust preferred securities, were \$44.7 million and \$44.8 million as of September 30, 2006 and December 31, 2005, respectively.

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Table 13 reflects subordinated debentures as of September 30, 2006 and December 31, 2005, which consisted of guaranteed payments on trust preferred securities with the following components:

**Table 13: Subordinated Debentures** 

	As of September 30, 2006	ptember De 30, 2006		
Colored and delication des 2022. Cond. 4. C. 4007. doctor de Cond.	(In the	housan	sands)	
Subordinated debentures, due 2033, fixed at 6.40%, during the first five years and at a floating rate of 3.15% above the three-month LIBOR rate, reset quarterly, thereafter, callable in 2008 without penalty Subordinated debentures, due 2030, fixed at 10.60%, callable beginning in 2010 with a prepayment penalty declining from 5.30% to 0.53% depending on the year	\$ 20,619	\$	20,619	
of prepayment, callable in 2020 without penalty Subordinated debentures, due 2033, floating rate of 3.15% above the three- month	3,447		3,516	
LIBOR rate, reset quarterly, callable in 2008 without penalty Subordinated debentures, due 2035, fixed rate of 6.81% during the first ten years and at a floating rate of 1.38% above the three-month LIBOR rate, reset quarterly,	5,155		5,155	
thereafter, callable in 2010 without penalty	15,465		15,465	
Total	\$ 44,686	\$	44,755	

The trust preferred securities are tax-advantaged issues that qualify for Tier 1 capital treatment subject to certain limitations. Distributions on these securities are included in interest expense. Each of the trusts is a statutory business trust organized for the sole purpose of issuing trust securities and investing the proceeds in our subordinated debentures, the sole asset of each trust. The trust preferred securities of each trust represent preferred beneficial interests in the assets of the respective trusts and are subject to mandatory redemption upon payment of the subordinated debentures held by the trust. We wholly own the common securities of each trust. Each trust sability to pay amounts due on the trust preferred securities is solely dependent upon our making payment on the related subordinated debentures. Our obligations under the subordinated securities and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by us of each respective trust sobligations under the trust securities issued by each respective trust.

### Shareholders Equity

Stockholders equity was \$225.6 million at September 30, 2006 compared to \$165.9 million at December 31, 2005, an increase of 36.0%. As of September 30, 2006 our equity to asset ratio was 10.7%, compared to 8.7% as of December 31, 2005. Book value per common share was \$13.12 at September 30, 2006 compared to book value per common share with preferred converted to common of \$11.72 at September 30, 2005, an 11.9% increase. The increases in stockholders equity and book value per share were primarily the result of the proceeds from our initial public offering and retained earnings during the prior twelve months.

*Initial Public Offering*. We priced our initial public offering of 2.5 million shares of common stock at \$18.00 per share. We received net proceeds of approximately \$40.9 million from its sale of shares after deducting sales commissions and expenses. The underwriter s of the Company s initial public offering exercised and completed their option to purchase an additional 375,000 shares of common stock to cover over-allotments effective Wednesday, July 26, 2006. We received net proceeds of approximately \$6.3 million from this sale of shares after deducting sales commissions.

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*Preferred Stock Conversion*. During the third quarter of 2006, the Company s Board of Directors authorized the redemption and conversion of the issued and outstanding shares of Home BancShares s Class A Preferred Stock and Class B Preferred Stock into Home BancShares Common Stock, effective as of August 1, 2006.

The holder s of shares of Class A Preferred Stock, received 0.789474 of Home BancShares Common Stock for each share of Class A Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class A Preferred Stock dividend accrued through July 31, 2006. The Class A Preferred shareholder s did not receive fractional shares, instead they received cash at a rate of \$12.67 times the fraction of a share they otherwise would be entitled to.

The holder s of shares of Class B Preferred Stock, received three shares of Home BancShares Common Stock for each share of Class B Preferred Stock owned, plus a check for the pro rata amount of the third quarter Class B Preferred Stock dividend accrued through July 31, 2006.

After the exercise of the over-allotment and the conversion of the preferred stock, Home BancShares outstanding common stock increased to approximately 17.2 million shares.

Stock Split. On May 31, 2005, we completed a three-for-one stock split effected in the form of a stock dividend. This resulted in issuing two additional shares of stock to the common shareholders for each share previously held. As a result of the stock split, the accompanying consolidated financial statements reflect an increase in the number of outstanding shares of common stock and the \$78,000 transfer of the par value of these additional shares from capital surplus. All share and per share amounts have been restated to reflect the retroactive effect of the stock split, except for our capitalization.

Cash Dividends. We declared cash dividends on our common stock, Class A preferred stock, and Class B preferred stock of \$0.025, \$0.0208, and \$0.0475 per share, respectively for the three-month period ended September 30, 2006 and \$0.065, \$0.14583, and \$0.3325 per share, respectively for the nine-month period ended September 30, 2006. The common per share amounts are reflective of the three-for-one stock split during 2005.

### **Liquidity and Capital Adequacy Requirements**

Risk-Based Capital. We as well as our bank subsidiaries are subject to various regulatory capital requirements administered by the federal banking agencies. Furthermore, we are deemed by federal regulators to be a source of financial strength for White River Bancshares, despite owning only 20% of its equity. Failure to meet minimum capital requirements can initiate certain mandatory and other discretionary actions by regulators that, if enforced, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. Our capital amounts and classifications are also subject to qualitative judgments by the regulators as to components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. Management believes that, as of September 30, 2006 and December 31, 2005, we met all regulatory capital adequacy requirements to which we were subject.

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Total risk-based capital

Table 14 presents our risk-based capital ratios as of September 30, 2006 and December 31, 2005. **Table 14: Risk-Based Capital** 

	As of September 30, 2006 (Dollars in	As of December 31, 2005 in thousands)		
Tier 1 capital Shareholders equity Qualifying trust preferred securities Goodwill and core deposit intangibles, net Qualifying minority interest Unrealized loss on available-for-sale securities Other	\$ 225,590 43,000 (43,708) 6,484	\$	165,857 43,000 (44,516) 7,903	
Total Tier 1 capital	231,366		172,244	
Tier 2 capital Qualifying allowance for loan losses Other	20,173		17,658	
Total Tier 2 capital	20,173		17,658	
Total risk-based capital	\$ 251,539	\$	189,902	
Average total assets for leverage ratio	\$ 2,016,223	\$	1,868,143	
Risk weighted assets	\$ 1,608,086	\$	1,406,131	
Ratios at end of year Leverage ratio Tier 1 risk-based capital Total risk-based capital	11.48% 14.39 15.64		9.22% 12.25 13.51	
Minimum guidelines Leverage ratio Tier 1 risk-based capital	4.00% 4.00		4.00% 4.00	

As of the most recent notification from regulatory agencies, our bank subsidiaries were well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, our banking subsidiaries and we must maintain minimum leverage, Tier 1 risk-based capital, and total risk-based capital ratios as set forth in the table. There are no conditions or events since that notification that we believe have changed the bank subsidiaries categories.

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8.00

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Table 15 presents actual capital amounts and ratios as of September 30, 2006 and December 31, 2005, for our bank subsidiaries and us.

**Table 15: Capital and Ratios** 

					To Be	Well	
			For Cap	ital	Capitalized Under Prompt Corrective		
	Actu	al	Adequacy P	-			
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
			(Dollars in the	ousands)			
As of September 30, 2006							
Leverage ratios:							
Home BancShares	\$ 231,366	11.48%	\$ 80,615	4.00%	\$ N/A	N/A%	
First State Bank	45,108	8.73	20,668	4.00	25,835	5.00	
Community Bank	26,202	7.92	13,233	4.00	16,542	5.00	
Twin City Bank	50,332	7.76	25,944	4.00	32,430	5.00	
Marine Bank	26,525	8.25	12,861	4.00	16,076	5.00	
Bank of Mountain View	15,078	7.75	7,782	4.00	9,728	5.00	
Tier 1 capital ratios:							
Home BancShares	\$ 231,366	14.39%	\$ 64,313	4.00%	\$ N/A	N/A%	
First State Bank	45,108	9.31	19,380	4.00	29,071	6.00	
Community Bank	26,202	10.34	10,136	4.00	15,204	6.00	
Twin City Bank	50,332	10.11	19,914	4.00	29,871	6.00	
Marine Bank	26,525	9.64	11,006	4.00	16,509	6.00	
Bank of Mountain View	15,078	14.11	4,274	4.00	6,412	6.00	
Total risk-based capital							
ratios:							
Home BancShares	\$ 251,539	15.64%	\$ 128,664	8.00%	\$ N/A	N/A%	
First State Bank	51,105	10.55	38,753	8.00	48,441	10.00	
Community Bank	29,410	11.60	20,283	8.00	25,353	10.00	
Twin City Bank	56,517	11.35	39,836	8.00	49,795	10.00	
Marine Bank	29,650	10.78	22,004	8.00	27,505	10.00	
Bank of Mountain View	16,159	15.12	8,550	8.00	10,687	10.00	
As of December 31, 2005							
Leverage ratios:							
Home BancShares	\$ 172,244	9.22%	\$ 74,726	4.00%	\$ N/A	N/A%	
First State Bank	38,572	8.44	18,281	4.00	22,851	5.00	
Community Bank	23,129	7.59	12,189	4.00	15,236	5.00	
Twin City Bank	51,679	8.07	25,615	4.00	32,019	5.00	
Marine Bank	20,050	7.28	11,016	4.00	13,771	5.00	
Bank of Mountain View	29,468	16.35	7,209	4.00	9,012	5.00	
Tier 1 capital ratios:							
Home BancShares	\$ 172,244	12.25%	\$ 56,243	4.00%	\$ N/A	N/A%	
First State Bank	38,572	10.01	15,413	4.00	23,120	6.00	
Community Bank	23,129	10.25	9,026	4.00	13,539	6.00	
Twin City Bank	51,679	11.53	17,929	4.00	26,893	6.00	
Marine Bank	20,050	9.08	8,833	4.00	13,249	6.00	
Bank of Mountain View	29,468	29.75	3,962	4.00	5,943	6.00	

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Total risk-based capital								
ratios:								
Home BancShares	\$ 189,902	13.51%	\$ 112,451	8.00%	\$ N/A	N/A%		
First State Bank	43,362	11.26	30,808	8.00	38,510	10.00		
Community Bank	26,010	11.53	18,047	8.00	22,559	10.00		
Twin City Bank	57,248	12.77	35,864	8.00	44,830	10.00		
Marine Bank	22,815	10.33	17,669	8.00	22,086	10.00		
Bank of Mountain View	30,094	30.38	7,925	8.00	9,906	10.00		
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#### Non-GAAP Financial Measurements

We had \$47.4 million, \$48.7 million, and \$50.1 million total goodwill, core deposit intangibles and other intangible assets as of September 30, 2006, December 31, 2005 and September 30, 2005, respectively. Because of our level of intangible assets and related amortization expenses, management believes diluted cash earnings per share, tangible book value per share, cash return on average assets, return on average tangible equity and tangible equity to tangible assets are useful in evaluating our company. These calculations, which are similar to the GAAP calculation of diluted earnings per share, book value, return on average assets, return on average shareholders equity, and equity to assets, are presented in Tables 16 through 20, respectively.

**Table 16: Diluted Cash Earnings Per Share** 

	Three I End Septem	Nine Months Ended September 30,		
	2006	2005	2006	2005
	(In t	housands, exc	ept per share d	lata)
GAAP net income	\$ 4,288	\$ 3,330	\$11,440	\$7,891
Intangible amortization after-tax	267	241	792	615
Cash earnings	\$ 4,555	\$ 3,571	\$ 12,232	\$ 8,506
GAAP diluted earnings per share	\$ 0.25	\$ 0.24	\$ 0.74	\$ 0.57
Intangible amortization after-tax	0.01	0.02	0.05	0.05
Diluted cash earnings per share	\$ 0.26	\$ 0.26	\$ 0.79	\$ 0.62

**Table 17: Tangible Book Value Per Share** 

		As of		As of		
	Sep	tember 30,	Dec	December 31,		
		2006		2005		
	(Do	llars in thousan	ds, except	per share		
		da	ta)			
Book value per common share: (A-B-C)/D	\$	13.12	\$	11.45		
Book value per common share with preferred converted to common:						
A/(D+E+F)		13.12		11.63		
Tangible book value per common share:						
(A-B-C-G-H)/D		10.36		7.43		
Tangible book value per share with preferred converted to common:						
(A-G-H)/(D+E+F)		10.36		8.21		
(A) Total shareholders equity	\$	225,590	\$	165,857		
(B) Total preferred A shareholders equity				20,760		
(C) Total preferred B shareholders equity				6,422		
(D) Common shares outstanding		17,196		12,114		
(E) Preferred A shares converted to common				1,639		
(F) Preferred B shares converted to common				507		
(G) Goodwill		37,527		37,527		
(H) Core deposit and other intangibles		9,897		11,200		

**Table 18: Cash Return on Average Assets** 

	Three Months Ended September 30,			Nine Months Ended September 30,			ded	
							),	
	2	2006	,	2005		2006		2005
			(	<b>Dollars in t</b>	hous	ands)		
Return on average assets: A/C		0.83%		0.74%		0.77%		0.67%
Cash return on average assets: B/(C-D)		0.90		0.81		0.84		0.74
(A) Net income	\$	4,288	\$	3,330	\$	11,440	\$	7,891
(B) Cash earnings		4,555		3,571		12,232		8,506
(C) Average assets	2,	059,931	1,	782,677	1	,996,121	1,	573,420
(D) Average goodwill, core deposits and								
other intangible assets		47,647		38,750		48,095		31,414

**Table 19: Cash Return on Average Tangible Equity** 

	Three Mon Septeml		Nine Months Ended September 30,		
	2006	2005	2006	2005	
		(Dollars in t	thousands)		
Return on average shareholders equity: A/C	7.81%	8.20%	8.25%	6.81%	
Return on average tangible equity: B/(C-D)	10.61	11.57	11.90	9.21	
(A) Net income	\$ 4,288	\$ 3,330	\$ 11,440	\$ 7,891	
(B) Cash earnings	4,555	3,571	12,232	8,506	
(C) Average shareholders equity	217,944	161,106	185,492	154,891	
(D) Average goodwill, core deposits and other					
intangible assets	47,647	38,750	48,095	31,414	

**Table 20: Tangible Equity to Tangible Assets** 

	As of September 30, 2006	]	As of December 31, 2005		
	(Dollars in	thou	housands)		
Equity to assets: B/A	10.67%		8.68%		
Tangible equity to tangible assets: (B-C-D)/(A-C-D)	8.62		6.29		
(A) Total assets	\$ 2,113,498	\$	1,911,491		
(B) Total shareholders equity	225,590		165,857		
(C) Goodwill	37,527		37,527		
(D) Core deposit and other intangibles	9,897		11,200		
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# Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK Liquidity and Market Risk Management

Liquidity Management. Liquidity refers to the ability or the financial flexibility to manage future cash flows to meet the needs of depositors and borrowers and fund operations. Maintaining appropriate levels of liquidity allows us to have sufficient funds available for reserve requirements, customer demand for loans, withdrawal of deposit balances and maturities of deposits and other liabilities. Our primary source of liquidity at our holding company is dividends paid by our bank subsidiaries. Applicable statutes and regulations impose restrictions on the amount of dividends that may be declared by our bank subsidiaries. Further, any dividend payments are subject to the continuing ability of the bank subsidiary to maintain compliance with minimum federal regulatory capital requirements and to retain its characterization under federal regulations as a well-capitalized institution.

Each of our bank subsidiaries has potential obligations resulting from the issuance of standby letters of credit and commitments to fund future borrowings to our loan customers. Many of these obligations and commitments to fund future borrowings to our loans customers are expected to expire without being drawn upon, therefore the total commitment amounts do not necessarily represent future cash requirements affecting our liquidity position.

Liquidity needs can be met from either assets or liabilities. On the asset side, our primary sources of liquidity include cash and due from banks, federal funds sold, available-for-sale investment securities and scheduled repayments and maturities of loans. We maintain adequate levels of cash and equivalents to meet our day-to-day needs. As of September 30, 2006, our cash and due from bank balances were \$45.2 million, or 2.1% of total assets, compared to \$39.2 million, or 2.1% of total assets, as of December 31, 2005. Our available-for-sale investment securities, interest-bearing deposits with other banks, and Fed funds sold were \$541.1 million as of September 30, 2006 and \$542.8 million as of December 31, 2005.

We may occasionally use our Fed funds lines of credit in order to temporarily satisfy short-term liquidity needs. We have Fed funds lines with three other financial institutions pursuant to which we could have borrowed up to \$57.1 million and \$46.5 million on an unsecured basis as of September 30, 2006 and December 31, 2005, respectively. These lines may be terminated by the respective lending institutions at any time.

We also maintain lines of credit with the Federal Home Loan Bank. Our FHLB borrowings were \$157.1 million as of September 30, 2006 and \$102.9 million as of December 31, 2005. The outstanding balance for September 30, 2006 and December 31, 2005, included \$35.1 million and \$3.8 million of short-term advances and \$122.0 million and \$99.1 million of FHLB long-term advances, respectively. Our FHLB borrowing capacity was \$300.5 million and \$222.3 million as of September 30, 2006 and December 31, 2005.

We believe that we have sufficient liquidity to satisfy our current operations.

*Market Risk Management*. Our primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on a large portion of our assets and liabilities, and the market value of all interest-earning assets and interest-bearing liabilities, other than those which possess a short term to maturity. We do not hold market risk sensitive instruments for trading purposes. The information provided should be read in connection with our audited consolidated financial statements.

Asset/Liability Management. Our management actively measures and manages interest rate risk. The asset/liability committees of the boards of directors of our holding company and bank subsidiaries are also responsible for approving our asset/liability management policies, overseeing the formulation and implementation of strategies to improve balance sheet positioning and earnings, and reviewing our interest rate sensitivity position.

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One of the tools that our management uses to measure short-term interest rate risk is a net interest income simulation model. This analysis calculates the difference between net interest income forecasted using base market rates and using a rising and a falling interest rate scenario. The income simulation model includes various assumptions regarding the re-pricing relationships for each of our products. Many of our assets are floating rate loans, which are assumed to re-price immediately, and proportional to the change in market rates, depending on their contracted index. Some loans and investments include the opportunity of prepayment (embedded options), and accordingly the simulation model uses indexes to estimate these prepayments and reinvest their proceeds at current

yields. Our non-term deposit products re-price more slowly, usually changing less than the change in market rates and at our discretion.

This analysis indicates the impact of changes in net interest income for the given set of rate changes and assumptions. It assumes the balance sheet remains static and that its structure does not change over the course of the year. It does not account for all factors that impact this analysis, including changes by management to mitigate the impact of interest rate changes or secondary impacts such as changes to our credit risk profile as interest rates change.

Furthermore, loan prepayment rate estimates and spread relationships change regularly. Interest rate changes create changes in actual loan prepayment rates that will differ from the market estimates incorporated in this analysis. Changes that vary significantly from the assumptions may have significant effects on our net interest income.

*Interest Rate Sensitivity*. Our primary business is banking and the resulting earnings, primarily net interest income, are susceptible to changes in market interest rates. It is management s goal to maximize net interest income within acceptable levels of interest rate and liquidity risks.

A key element in the financial performance of financial institutions is the level and type of interest rate risk assumed. The single most significant measure of interest rate risk is the relationship of the repricing periods of earning assets and interest-bearing liabilities. The more closely the repricing periods are correlated, the less interest rate risk we assume. We use repricing gap and simulation modeling as the primary methods in analyzing and managing interest rate risk.

Gap analysis attempts to capture the amounts and timing of balances exposed to changes in interest rates at a given point in time. As of September 30, 2006, our gap position was relatively neutral with a one-year cumulative repricing gap of 0.9%, compared to 0.6% as of December 31, 2005. During these periods, the amount of change our asset base realizes in relation to the total change in market interest rates is approximately that of the liability base. As a result, our net interest income should not have a material positive or negative affect in the current environment of rising rates.

We have a portion of our securities portfolio invested in mortgage-backed securities. Mortgage-backed securities are included based on their final maturity date. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

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Table 21 presents a summary of the repricing schedule of our interest-earning assets and interest-bearing liabilities (gap) as of September 30, 2006.

**Table 21: Interest Rate Sensitivity** 

Earning assets	0-30 Days	31-90 Days	Int 91-180 Days	terest Rate S 181-365 Days (Dollars in	ensitivity Pe 1-2 Years (thousands)	2-5 Years	Over 5 Years	Total
Interest-bearing deposits due from banks Federal funds sold	\$ 831 31,081	\$	\$	\$	\$	\$	\$	\$ 831 31,081
Investment securities Loans receivable	18,145 618,769	19,633 87,056	55,682 90,775	45,457 197,870	91,294 176,178	147,674 182,558	131,318 34,073	509,203 1,387,279
Total earning assets	668,826	106,689	146,457	243,327	267,472	330,232	165,391	1,928,394
Interest-bearing liabilities Interest-bearing transaction and savings deposits Time deposits Federal funds purchased Securities sold under	245,989 82,233	159,958	230,249	217,509	33,674 73,140	88,834 42,886	120,915 133	489,412 806,108
repurchase agreements FHLB and other	89,009				3,796	11,387	12,147	116,339
borrowed funds Subordinated	62,179	12,359	14,040	29,044	19,582	13,042	6,871	157,117
debentures	2	5,158	5	11	20,643	87	18,780	44,686
Total interest-bearing liabilities	479,412	177,475	244,294	246,564	150,835	156,236	158,846	1,613,662
Interest rate sensitivity gap	\$ 189,414	\$ (70,786)	\$ (97,837)	\$ (3,237)	\$ 116,637	\$ 173,996	\$ 6,545	\$ 314,732
Cumulative interest rate sensitivity gap	\$ 189,414	\$ 118,628	\$ 20,791	\$ 17,554	\$ 134,191	\$ 308,187	\$ 314,732	

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Cumulative rate							
sensitive assets							
to rate sensitive							
liabilities	139.5%	118.1%	102.3%	101.5%	110.3%	121.2%	119.5%
Cumulative gap							
as a % of total							
earning assets	9.8	6.2	1.1	0.9	7.0	16.0	16.3

#### **Recent Accounting Pronouncements**

We adopted SFAS 123R on January 1, 2006. During the three and nine months ended September 30, 2006, we recognized \$98,000 and \$303,000 of compensation cost, respectively. We expect to recognize total compensation cost of approximately \$370,000 for stock options during 2006, in accordance with the accounting requirements of SFAS 123R. Future levels of compensation cost recognized related to stock-based compensation awards (including the aforementioned expected costs during the period of adoption) may be impacted by new awards and/or modifications, repurchases and cancellations of existing awards after the adoption of SFAS 123R.

In February 2006, the Financial Accounting Standard Board (FASB) issued Statement of Accounting Standards No. 155 (SFAS 155) Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140. It establishes, among other things, the accounting for certain derivatives embedded in other financial instruments. The primary objective of this Statement with respect to FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, is to simplify accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation. The primary objective of this Statement with respect to FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, is to eliminate a restriction on the passive derivative instruments that a qualifying special-purpose entity (QSPE) may hold. This statement is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year that begins after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company s financial statements.

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In March 2006, the FASB issued Statement of Accounting Standards No. 156 (SFAS 156) *Accounting for Servicing of Financial Assets*, an amendment of FASB Statement No. 140. It establishes, among other things, the accounting for all separately recognized servicing assets and servicing liabilities. This Statement amends Statement 140 to require that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable. This statement is effective for fiscal years beginning after September 15, 2006. The adoption of this accounting standard is not expected to have a material impact on the Company's financial statements.

Presently, we are not aware of any other changes from the Financial Accounting Standards Board that will have a material impact on our present or future financial statements.

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#### **Item 4: CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls**

Based on their evaluation as of the end of the period covered by this Quarterly Report on Form 10-Q, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Additionally, our disclosure controls and procedures were also effective in ensuring that information required to be disclosed in our Exchange Act report is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer to allow timely decisions regarding required disclosures.

# **Changes in Internal Control Over Financial Reporting**

There have not been any changes in the Company s internal controls over financial reporting during the quarter ended September 30, 2006, which have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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#### PART II: OTHER INFORMATION

### **Item 1. Legal Proceedings**

There are no material pending legal proceedings, other than ordinary routine litigation incidental to its business, to which Home BancShares, Inc. or any of its subsidiaries is a party or of which any of their property is the subject.

#### **Item 1A. Risk Factors**

See the discussion of our risk factors in the Form S-1, as filed with the SEC.

## Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

(a) The following unregistered shares of common stock were issued during the period covered by this report pursuant to the exercise of stock options under the Company s equity compensation plans:

	Date	Options	·	Total urchase
•			ption	<b>.</b>
Name	Exercised	Exercised	Price	Price
	July 27,			
Adcock Blind Trust	2006	6,060	\$ 11.34	\$ 68,720
	July 27,			
Adcock Blind Trust	2006	2,400	7.33	17,592
	July 27,			
Adcock Blind Trust	2006	900	8.33	7,497
	July 27,			
Adcock Blind Trust	2006	900	9.33	8,397
	July 27,			
Adcock Blind Trust	2006	900	10.00	9,000
	August 1,			
Rod Davis	2006	813	6.14	4,989

The foregoing shares of common stock were issued pursuant to a written compensatory benefit plan under circumstances that comply with the requirements of Rule 701 promulgated under the Securities Act of 1933, and are thus exempted from the registration requirements of such Act by virtue of Rule 701.

(b) On June 22, 2006, the Company s Registration Statement on Form S-1 covering the offering of 2,500,000 shares of the Company s common stock, Commission file number 333-132427 was declared effective. The Company signed the underwriting agreement on June 22, 2006 and the offering closed on June 28, 2006. As of the date of the filing of this report, all offered securities have been sold and the offering has terminated. The offering was managed by Stephens Inc. (the principal Underwriter).

On July 21, 2006, the principal Underwriter exercised an over-allotment option to purchase an additional 375,000 shares of the Company s common stock. The total price to the public for the shares offered and sold by the Company, including the over-allotment, was \$51.8 million. The amount of expenses incurred for the Company s account in connection with the offering includes approximately \$3.6 million of underwriting discounts and commissions and offering expenses of approximately \$1.0 million.

All of the foregoing expenses were direct or indirect payments to persons other than (i) directors, officers or their associates; (ii) persons owning ten percent (10%) or more of the Company s common stock; or (iii) affiliates of the Company.

The net proceeds of the offering, including the exercise of the over-allotment option, to the Company (after deducting the foregoing expenses) were \$47.2 million. Presently, the net proceeds are temporarily being held as available cash in our banking subsidiaries, which in turn allows them to use the proceeds in their normal day to day funding needs. There has been no material change in the planned use of proceeds from this initial public offering as described in the Company s final prospectus filed with the SEC.

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## **Item 3: Defaults Upon Senior Securities**

Not applicable

# Item 4: Submission of Matters to a Vote of Security Holders

Not applicable

# **Item 5: Other Information**

Not applicable

## **Item 6: Exhibits**

- 31.1 CEO Certification Pursuant Rule 13a-14(a)/15d-14(a)
- 31.2 CFO Certification Pursuant Rule 13a-14(a)/15d-14(a)
- 32.1 CEO Certification Pursuant 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes Oxley Act of 2002
- 32.2 CFO Certification Pursuant 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes Oxley Act of 2002

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# **HOME BANCSHARES, INC.**

(Registrant)

Date: November 3, 2006 /s/ John W. Allison

John W. Allison, Chief Executive Officer

Date: November 3, 2006 /s/ Randy E. Mayor

Randy E. Mayor, Chief Financial Office

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