

JEFFERIES GROUP INC /DE/

Form 10-Q

August 11, 2008

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to**

**Commission file number 1-14947**

**JEFFERIES GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

95-4719745

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

520 Madison Avenue, 12<sup>th</sup> Floor, New York, New  
York

10022

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (212) 284-2550

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of the registrant's class of common stock, as of the latest practicable date.  
162,269,107 shares as of the close of business August 6, 2008.

**JEFFERIES GROUP, INC. AND SUBSIDIARIES  
INDEX TO QUARTERLY REPORT ON FORM 10-Q  
JUNE 30, 2008**

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)**  
**(Dollars in thousands, except per share amounts)**

|   | June 30,<br>2008 | December 31,<br>2007 |
|---|------------------|----------------------|
| <b>ASSETS</b>   |                  |                      |
| Cash and cash equivalents   | \$ 1,073,196     | \$ 897,872           |
| Cash and securities segregated and on deposit for regulatory purposes or deposited with clearing and depository organizations       | 1,336,826        | 659,219              |
| Financial instruments owned, including securities pledged to creditors of \$863,292 and \$1,087,906 in 2008 and 2007, respectively: |                  |                      |
| Corporate equity securities   | 1,852,260        | 2,266,679            |
| Corporate debt securities   | 2,179,172        | 2,162,893            |
| U.S. Government and agency obligations  | 245,395          | 730,921              |
| Mortgage- and asset-backed securities   | 1,082,113        | 26,895               |
| Loans   | 5,144            | -                    |
| Derivatives   | 309,861          | 501,502              |
| Investments at fair value   | 90,111           | 104,199              |
| Other   | 309              | 2,889                |
| Total financial instruments owned   | 5,764,365        | 5,795,978            |
| Investments in managed funds  | 104,841          | 293,523              |
| Other investments   | 104,365          | 78,715               |
| Securities borrowed   | 9,731,455        | 16,422,130           |
| Securities purchased under agreements to resell   | 4,661,564        | 3,372,294            |
| Receivable from brokers, dealers and clearing organizations   | 565,953          | 508,926              |
| Receivable from customers   | 791,943          | 764,833              |
| Premises and equipment  | 147,508          | 141,472              |
| Goodwill  | 352,442          | 344,063              |
| Other assets  | 585,378          | 514,792              |
| Total assets  | \$ 25,219,836    | \$ 29,793,817        |

See accompanying unaudited notes to consolidated financial statements.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED) CONTINUED**  
(Dollars in thousands, except per share amounts)

|  | June 30,<br>2008 | December 31,<br>2007 |
|--|------------------|----------------------|
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                  |                      |
| Bank loans   | \$ 16,010        | \$ 280,378           |
| Financial instruments sold, not yet purchased:   |                  |                      |
| Corporate equity securities  | 1,628,814        | 1,389,099            |
| Corporate debt securities  | 1,557,621        | 1,407,387            |
| U.S. Government and agency obligations   | 411,297          | 206,090              |
| Derivatives  | 291,464          | 331,788              |
| Other  | 563              | 314                  |
| <br>   |                  |                      |
| Total financial instruments sold, not yet purchased  | 3,889,759        | 3,334,678            |
| Securities loaned  | 5,697,699        | 7,681,464            |
| Securities sold under agreements to repurchase   | 7,769,172        | 11,325,562           |
| Payable to brokers, dealers and clearing organizations   | 822,476          | 874,028              |
| Payable to customers   | 1,797,199        | 1,415,803            |
| Accrued expenses and other liabilities   | 552,226          | 627,597              |
|  | 20,544,541       | 25,539,510           |
| Long-term debt   | 1,764,440        | 1,764,067            |
| Mandatorily redeemable convertible preferred stock   | 125,000          | 125,000              |
| Minority interest  | 580,904          | 603,696              |
|  |                  |                      |
| Total liabilities  | 23,014,885       | 28,032,273           |
| <br>   |                  |                      |
| <b>STOCKHOLDERS EQUITY</b>   |                  |                      |
| Common stock, \$.0001 par value. Authorized 500,000,000 shares; issued 167,827,972 shares in 2008 and 155,375,808 shares in 2007 | 17               | 16                   |
| Additional paid-in capital   | 1,381,128        | 1,115,011            |
| Retained earnings  | 893,655          | 1,031,764            |
| Less:  |                  |                      |
| Treasury stock, at cost, 5,706,578 shares in 2008 and 30,922,634 shares in 2007  | (80,933)         | (394,406)            |
| Accumulated other comprehensive gain:  |                  |                      |
| Currency translation adjustments   | 12,911           | 10,986               |
| Additional minimum pension liability   | (1,827)          | (1,827)              |
|  |                  |                      |
| Total accumulated other comprehensive income   | 11,084           | 9,159                |
|  |                  |                      |
| Total stockholders equity  | 2,204,951        | 1,761,544            |
|  |                  |                      |
| Total liabilities and stockholders equity  | \$ 25,219,836    | \$ 29,793,817        |

See accompanying unaudited notes to consolidated financial statements.



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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)**  
(In thousands, except per share and ratio amounts)

|  | Three Months Ended |                  | Six Months Ended   |                   |
|--|--------------------|------------------|--------------------|-------------------|
|  | June 30,<br>2008   | June 30,<br>2007 | June 30,<br>2008   | June 30,<br>2007  |
| Revenues:  |                    |                  |                    |                   |
| Commissions  | \$ 102,521         | \$ 83,094        | \$ 216,172         | \$ 160,126        |
| Principal transactions   | 141,679            | 129,030          | 141,733            | 273,479           |
| Investment banking   | 109,372            | 223,093          | 208,579            | 393,208           |
| Asset management fees and investment income (loss) from managed funds  | 13,479             | 13,384           | (14,317)           | 35,869            |
| Interest   | 210,540            | 310,739          | 415,431            | 511,901           |
| Other  | 6,434              | 7,005            | 12,914             | 15,046            |
| <b>Total revenues</b>  | <b>584,025</b>     | <b>766,345</b>   | <b>980,512</b>     | <b>1,389,629</b>  |
| Interest expense   | 191,943            | 300,885          | 387,234            | 505,360           |
| <b>Revenues, net of interest expense</b>                               | <b>392,082</b>     | <b>465,460</b>   | <b>593,278</b>     | <b>884,269</b>    |
| Non-interest expenses:   |                    |                  |                    |                   |
| Compensation and benefits  | 277,514            | 251,602          | 537,465            | 479,268           |
| Floor brokerage and clearing fees                                      | 18,588             | 16,527           | 31,536             | 31,109            |
| Technology and communications  | 29,478             | 23,703           | 60,394             | 45,860            |
| Occupancy and equipment rental   | 20,436             | 17,864           | 37,693             | 36,035            |
| Business development   | 10,978             | 12,080           | 23,878             | 25,189            |
| Other  | 20,617             | 15,293           | 41,098             | 34,924            |
| <b>Total non-interest expenses</b>                                     | <b>377,611</b>     | <b>337,069</b>   | <b>732,064</b>     | <b>652,385</b>    |
| Earnings (loss) before income taxes and minority interest              | 14,471             | 128,391          | (138,786)          | 231,884           |
| Income taxes   | 4,016              | 45,046           | (53,876)           | 85,704            |
| Earnings (loss) before minority interest                               | 10,455             | 83,345           | (84,910)           | 146,180           |
| Minority interest in earnings (loss) of consolidated subsidiaries, net | 14,840             | 15,510           | (19,988)           | 16,086            |
| <b>Net (loss) earnings</b>   | <b>\$ (4,385)</b>  | <b>\$ 67,835</b> | <b>\$ (64,922)</b> | <b>\$ 130,094</b> |
| (Loss) earnings per share:   |                    |                  |                    |                   |
| Basic  | \$ (0.03)          | \$ 0.48          | \$ (0.42)          | \$ 0.92           |
| Diluted  | \$ (0.03)          | \$ 0.45          | \$ (0.42)          | \$ 0.86           |
| Weighted average shares:   |                    |                  |                    |                   |
| Basic  | 165,694            | 142,092          | 153,739            | 141,498           |
| Diluted  | 165,694            | 154,301          | 153,739            | 153,183           |

See accompanying unaudited notes to consolidated financial statements.





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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY AND**  
**COMPREHENSIVE INCOME (Unaudited)**  
**(Dollars in thousands, except per share amounts)**

|   | <b>Six months<br/>ended<br/>June 30, 2008</b> | <b>Year ended<br/>December 31,<br/>2007</b> |
|---|---|---|
| <b>Common stock, par value \$0.0001 per share</b>       |   |   |
| Balance, beginning of period                            | \$ 16   | \$ 14                                       |
| Issued / stock dividend                                 | 1   | 2   |
| Balance, end of period                                  | 17  | 16  |
| <b>Additional paid in capital</b>                       |   |   |
| Balance, beginning of period                            | 1,115,011                                     | 876,393                                     |
| Benefit plan share activity (1)                         | 29,793  | 38,053                                      |
| Share-based amortization expense                        | 101,403                                       | 144,382                                     |
| Proceeds from exercise of stock options                 | 679   | 5,233                                       |
| Acquisitions and contingent consideration               | 5,647   | 9,240                                       |
| Tax benefits for issuance of stock-based awards         | 4,082   | 41,710                                      |
| Issuance of treasury stock                              | 90,160  |   |
| Dividend equivalents on restricted stock units          | 34,353  |   |
| Balance, end of period                                  | 1,381,128                                     | 1,115,011                                   |
| <b>Retained earnings</b>                                |   |   |
| Balance, beginning of period                            | 1,031,764                                     | 952,263                                     |
| Cumulative effect of adjustment from adoption of FIN 48 |   | (410)                                       |
| Net (loss) earnings                                     | (64,922)                                      | 144,665                                     |
| Dividends and dividend equivalents                      | (73,187)                                      | (64,754)                                    |
| Balance, end of period                                  | 893,655                                       | 1,031,764                                   |
| <b>Treasury stock, at cost</b>                          |   |   |
| Balance, beginning of period                            | (394,406)                                     | (254,437)                                   |
| Purchases   | (9,660)                                       | (147,809)                                   |
| Returns / forfeitures                                   | (20,286)                                      | (7,785)                                     |
| Issued  | 343,419                                       | 15,625                                      |
| Balance, end of period                                  | (80,933)                                      | (394,406)                                   |
| <b>Accumulated other comprehensive income (loss)</b>    |   |   |

|  |                    |                     |
|--|--------------------|---------------------|
| Balance, beginning of period           | 9,159              | 6,854               |
| Currency adjustment, net of tax        | 1,925              | 1,222               |
| Pension adjustment, net of tax         |                    | 1,083               |
| Balance, end of period                 | 11,084             | 9,159               |
| <b>Total stockholders equity</b>       | <b>\$2,204,951</b> | <b>\$ 1,761,544</b> |
| <b>Comprehensive income</b>            |                    |                     |
| Net (loss) earnings                    | \$ (64,922)        | \$ 144,665          |
| Other comprehensive income, net of tax | 1,925              | 2,305               |
| Total comprehensive income             | \$ (62,997)        | \$ 146,970          |

(1) Includes grants related to the Incentive Plan, Deferred Compensation Plan and Director Plan.

See accompanying unaudited notes to consolidated financial statements.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
**(Dollars in thousands)**

|   | Six Months Ended |                  |
|---|------------------|------------------|
|   | June 30,<br>2008 | June 30,<br>2007 |
| Cash flows from operating activities:   |                  |                  |
| Net (loss) earnings   | \$ (64,922)      | \$ 130,094       |
| Adjustments to reconcile net (loss) earnings to net cash provided by (used in) operating activities:                                      |                  |                  |
| Depreciation and amortization   | 16,270           | 13,173           |
| Accruals related to various benefit plans, stock issuances, net of forfeitures  | 110,911          | 95,374           |
| Increase in cash and securities segregated and on deposit for regulatory purposes or deposited with clearing and depository organizations | (677,434)        | (248,279)        |
| Minority interest   | (19,988)         | 16,086           |
| Decrease (increase) in receivables:   |                  |                  |
| Securities borrowed   | 6,690,869        | (9,967,303)      |
| Brokers, dealers and clearing organizations   | (49,082)         | (632,768)        |
| Customers   | (27,534)         | (113,390)        |
| Decrease (increase) in financial instruments owned  | 72,716           | (1,712,018)      |
| Increase in other investments   | (25,650)         | (19,602)         |
| Decrease (increase) in investments in managed funds   | 136,008          | (13,216)         |
| Increase in securities purchased under agreements to resell   | (1,289,270)      | (1,479,517)      |
| Increase in other assets  | (57,886)         | (38,559)         |
| (Decrease) increase in payables:  |                  |                  |
| Securities loaned   | (1,983,765)      | 3,110,333        |
| Brokers, dealers and clearing organizations   | (51,725)         | 624,170          |
| Customers   | 381,374          | 4,678            |
| Increase in financial instruments sold, not yet purchased   | 554,413          | 1,136,303        |
| (Decrease) increase in securities sold under agreements to repurchase   | (3,556,390)      | 8,465,137        |
| Decrease in accrued expenses and other liabilities  | (48,066)         | (59,865)         |
| Net cash provided by (used in) operating activities   | 110,849          | (689,169)        |
| Cash flows from investing activities:   |                  |                  |
| Cash paid for contingent consideration  | (33,995)         | (25,720)         |
| Business acquisitions, net of cash received   |                  | (17,185)         |
| Purchase of premises and equipment  | (21,816)         | (30,409)         |
| Net cash used in investing activities   | (55,811)         | (73,314)         |

Continued on next page.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS CONTINUED (Unaudited)**  
**(Dollars in thousands)**

|   | Six Months Ended |                  |
|---|------------------|------------------|
|   | June 30,<br>2008 | June 30,<br>2007 |
| Cash flows from financing activities  |                  |                  |
| Tax benefit from the issuance of share based awards   | 4,082            | 36,167           |
| Proceeds from reorganization of high yield secondary market trading                                   |                  | 354,256          |
| Redemption of capital units related to our reorganization of high yield secondary market trading      |                  | (25,780)         |
| Net proceeds from (payments on):  |                  |                  |
| Equity financing  | 433,579          |                  |
| Bank loans  | (264,268)        | 63,801           |
| Issuance of senior notes  |                  | 593,176          |
| Minority interest holders of consolidated subsidiaries related to high yield secondary market trading | (5,700)          |                  |
| Minority interest holders of consolidated subsidiaries related to asset management activities         | (10)             | 525              |
| Repurchase of treasury stock  | (9,660)          | (32,720)         |
| Dividends   | (38,834)         | (32,624)         |
| Exercise of stock options, not including tax benefits   | 679              | 2,391            |
| <br>  |                  |                  |
| Net cash provided by financing activities   | 119,868          | 959,192          |
| <br>  |                  |                  |
| Effect of foreign currency translation on cash and cash equivalents                                   | 418              | (89)             |
| <br>  |                  |                  |
| Net increase in cash and cash equivalents   | 175,324          | 196,620          |
| <br>  |                  |                  |
| Cash and cash equivalents beginning of period   | 897,872          | 513,041          |
| <br>  |                  |                  |
| Cash and cash equivalents end of period   | \$ 1,073,196     | \$ 709,661       |
| <br>  |                  |                  |
| Supplemental disclosures of cash flow information:  |                  |                  |
| Cash paid (received) during the period for:   |                  |                  |
| Interest  | \$ 394,688       | \$ 485,991       |
| Income taxes  | \$ (28,733)      | \$ 27,112        |
| Non-cash proceeds from reorganization of high yield secondary market trading                          | \$               | \$ 230,169       |

On April 21, 2008, we issued 26,585,310 shares of common stock and made a cash payment to Leucadia National Corporation ( Leucadia ) of approximately \$100 million. In exchange, we received from Leucadia 10,000,000 common shares of Leucadia. During the second quarter, we sold the 10,000,000 common shares of Leucadia and thus realized approximately \$433.6 million in net cash from the issuance of our shares.

See accompanying unaudited notes to consolidated financial statements.



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**(Unaudited)**  
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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**  
**(Unaudited)**

**Note 1. Organization and Summary of Significant Accounting Policies****Organization**

The accompanying unaudited consolidated financial statements include the accounts of Jefferies Group, Inc. and all its subsidiaries (together, we or us), including Jefferies & Company, Inc. ( Jefferies ), Jefferies Execution Services, Inc., ( Jefferies Execution ), Jefferies International Limited, Jefferies Asset Management, LLC, Jefferies Financial Products, LLC and all other entities in which we have a controlling financial interest or are the primary beneficiary, including Jefferies High Yield Holdings, LLC ( JHYH ), Jefferies Special Opportunities Partners, LLC ( JSOP ) and Jefferies Employees Special Opportunities Partners, LLC ( JESOP ). The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. All adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month period ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. These unaudited consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2007.

On April 21, 2008, we issued 26,585,310 shares of common stock and made a cash payment to Leucadia National Corporation ( Leucadia ) of approximately \$100 million. In exchange, we received from Leucadia 10,000,000 common shares of Leucadia. During the second quarter, we sold the 10,000,000 common shares of Leucadia and thus realized approximately \$433.6 million in net cash from the issuance of our shares.

**Reclassifications**

Starting in the third quarter of 2007, we include investments and investments in managed funds as a component of cash flows from operating activities rather than cash flows from investing activities and accordingly have reclassified the prior period to be consistent with the current presentation. We believe that a change in classification of a cash flow item represents a reclassification of information and not a change in accounting principle. The amounts involved are immaterial to the Consolidated Financial Statements taken as a whole. In addition, the change only affects the presentation within the Consolidated Statements of Cash Flows and does not impact the Consolidated Statements of Financial Condition or the Consolidated Statements of Earnings, debt balances or compliance with debt covenants. Certain other reclassifications have been made to previously reported balances to conform to the current presentation.

**Summary of Significant Accounting Policies****Principles of Consolidation**

Our policy is to consolidate all entities in which we own more than 50% of the outstanding voting stock and have control. In addition, in accordance with Financial Accounting Standards Board ( FASB ) Interpretation No. 46(R), *Consolidation of Variable Interest Entities* ( FIN 46(R) ), as revised, we consolidate entities which lack characteristics of an operating entity or business for which we are the primary beneficiary. Under FIN 46(R), the primary beneficiary is the party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, direct or implied. In situations where we have significant influence but not control of an entity that does not qualify as a variable interest entity, we apply the equity method of accounting or fair value accounting. We also have formed nonconsolidated investment vehicles with third-party investors that are typically organized as limited partnerships. We act as general partner for these investment vehicles and have generally provided the third-party investors with termination or kick-out rights as defined by Emerging Issues Task Force ( EITF ) EITF 04-5, *Determining Whether a General Partner, or the*

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*General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights.*

All material intercompany accounts and transactions are eliminated in consolidation.

***Revenue Recognition***

*Commissions.* All customer securities transactions are reported on the Consolidated Statements of Financial Condition on a settlement date basis with related income reported on a trade-date basis. Under clearing agreements, we clear trades for unaffiliated correspondent brokers and retain a portion of commissions as a fee for our services.

Correspondent clearing revenues are included in other revenue. We permit institutional customers to allocate a portion of their gross commissions to pay for research products and other services provided by third parties. The amounts allocated for those purposes are commonly referred to as soft dollar arrangements. Soft dollar expenses amounted to \$10.7 million and \$8.9 million for the three month period ended June 30, 2008 and 2007, respectively, and \$20.3 million and \$16.6 million for the six month period ended June 30, 2008 and 2007, respectively. We account for the cost of these arrangements on an accrual basis. Our accounting policy for commission revenues incorporates the guidance contained in Emerging Issues Task Force ( EITF ) Issue No. 99-19, *Reporting Revenues Gross versus Net*, because we are not the primary obligor of such arrangements, and accordingly, expenses relating to soft dollars are netted against the commission revenues.

*Principal Transactions.* Financial instruments owned, securities pledged and financial instruments sold, but not yet purchased (all of which are recorded on a trade-date basis) are carried at fair value with unrealized gains and losses reflected in principal transactions in the Consolidated Statements of Earnings on a trade date basis, except for unrealized gains and losses on financial instruments held by consolidated asset management entities, which are presented in asset management fees and investment income (loss) from managed funds.

*Investment Banking.* Underwriting revenues and fees from mergers and acquisitions, restructuring and other investment banking advisory assignments are recorded when the services related to the underlying transaction are completed under the terms of the assignment or engagement. Expenses associated with such assignments are deferred until reimbursed by the client, the related revenue is recognized or the engagement is otherwise concluded. Expenses are recorded net of client reimbursements. Revenues are presented net of related unreimbursed expenses. Unreimbursed expenses with no related revenues are included in business development in the Consolidated Statements of Earnings. Reimbursed expenses totaled approximately \$4.3 million and \$3.6 million for the three month period ended June 30, 2008 and 2007, respectively, and totaled approximately \$7.6 million and \$5.8 million, for the six month period ended June 30, 2008 and 2007, respectively.

*Asset Management Fees and Investment Income (Loss) From Managed Funds.* Asset management fees and investment income (loss) from managed funds include revenues we receive from management, administrative and performance fees from funds managed by us, revenues from management and performance fees we receive from third-party managed funds and investment income (loss) from our investments in these funds. We receive fees in connection with management and investment advisory services performed for various funds and managed accounts. These fees are based on the value of assets under management and may include performance fees based upon the performance of the funds. Management and administrative fees are generally recognized over the period that the related service is provided based upon the beginning or ending net asset value of the relevant period. Generally, performance fees are earned when the return on assets under management exceeds certain benchmark returns, high-water marks or other performance targets. Performance fees are accrued on a monthly basis and are not subject to adjustment once the measurement period ends (annually) and performance fees have been realized.



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*Interest Revenue and Expense.* We recognize contractual interest on financial instruments owned and financial instruments sold, but not yet purchased, on an accrual basis as a component of interest revenue and expense. Interest flows on derivative trading transactions and dividends are included as part of the fair valuation of these contracts in principal transactions in the Consolidated Statements of Earnings and are not recognized as a component of interest revenue or expense. We account for our short-term, long-term borrowings and our mandatorily redeemable convertible preferred stock on an accrual basis with related interest recorded as interest expense. In addition, we recognize interest revenue related to our securities borrowed and securities purchased under agreements to resell activities and interest expense related to our securities loaned and securities sold under agreements to repurchase activities.

***Cash Equivalents***

Cash equivalents include highly liquid investments not held for resale with original maturities of three months or less.

***Cash and Securities Segregated and on Deposit for Regulatory Purposes or Deposited With Clearing and Depository Organizations***

In accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, Jefferies & Company, Inc., as a broker-dealer carrying client accounts, is subject to requirements related to maintaining cash or qualified securities in a segregated reserve account for the exclusive benefit of its clients. In addition, certain financial instruments used for initial and variation margin purposes with clearing and depository organizations are recorded in this caption.

***Foreign Currency Translation***

Assets and liabilities of foreign subsidiaries having non-U.S. dollar functional currencies are translated at exchange rates at the end of a period. Revenues and expenses are translated at average exchange rates during the period. The gains or losses resulting from translating foreign currency financial statements into U.S. dollars, net of hedging gains or losses and taxes, if any, are included in other comprehensive income. Gains or losses resulting from foreign currency transactions are included in principal transactions in the Consolidated Statements of Earnings.

***Financial Instruments Owned and Financial Instruments Sold, not yet Purchased and Fair Value***

Financial instruments owned and financial instruments sold, not yet purchased are recorded at fair value, either through the fair value option election or as required by other accounting pronouncements. These instruments primarily represent our trading activities and include both cash and derivative products. Realized and unrealized gains or losses are recognized in principal transactions in our Consolidated Statements of Earnings. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (the exit price).

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**Fair Value Hierarchy**

We adopted FASB 157, *Fair Value Measurements* ( FASB 157 ), as of the beginning of 2007. FASB 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the inputs used to measure fair value and enhances disclosure requirements for fair value measurements. FASB 157 maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect our assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

- Level 1: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
- Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed.
- Level 3: Instruments that have little to no pricing observability as of the reported date. These financial instruments do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

**Valuation Process for Financial Instruments**

Financial instruments are valued at quoted market prices, if available. For financial instruments that do not have readily determinable fair values through quoted market prices, the determination of fair value is based upon consideration of available information, including types of financial instruments, current financial information, restrictions on dispositions, fair values of underlying financial instruments and quotations for similar instruments. Certain financial instruments have bid and ask prices that can be observed in the marketplace. For financial instruments whose inputs are based on bid-ask prices, mid-market pricing is applied and adjusted to the point within the bid-ask range that meets our best estimate of fair value.

The valuation process for financial instruments may include the use of valuation models and other techniques. Adjustments to valuations derived from valuations models may be made when, in management's judgment, either the size of the position in the financial instrument in a nonactive market or other features of the financial instrument such as its complexity, or the market in which the financial instrument is traded (such as counterparty, credit, concentration or liquidity) require that an adjustment be made to the value derived from the models. An adjustment may be made if a financial instrument is subject to sales restrictions that would result in a price less than the quoted market price. Adjustments from the price derived from a valuation model reflects management's judgment that other participants in the market for the financial instrument being measured at fair value would also consider in valuing that same financial instrument and are adjusted for assumptions about risk uncertainties and market conditions. Results from valuation models and valuation techniques in one period may not be indicative of future period fair value measurements.

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**Cash products** Where quoted prices are available in an active market, cash products are classified in Level 1 of the fair value hierarchy and valued based on the quoted price. Level 1 cash products are highly liquid instruments and include listed equity and money market securities and G-7 government and agency securities. If quoted market prices are not available for the specific security then fair values are estimated by using pricing models, quotes prices of cash products with similar characteristics or discounted cash flow models. Examples of cash products classified within Level 2 of the fair value hierarchy are corporate, convertible and municipal bonds and agency and non-agency mortgage-backed securities. If there is limited transaction activity or less transparency to observe market-based inputs to valuation models, cash products presented at fair value are classified in Level 3 of the fair value hierarchy. Fair values of cash products classified in Level 3 are generally based on an assessment of each underlying investment, cash flow models, market data of any recent comparable company transactions and trading multiples of companies considered comparable to the instrument being valued and incorporate assumptions regarding market outlook, among other factors. Cash products in this category include illiquid equity securities, equity interests in private companies, commercial loans and loan commitments, private equity and hedge fund investments, distressed debt instruments and Alt-A and subprime non-agency mortgage-backed securities as little external price information is currently available for these products. For distressed debt instruments, commercial loans and loan commitments, loss assumptions must be made based on default scenarios and analysis and market liquidity as well as prepayment assumptions for mortgage-backed securities.

**Derivative products** Exchange-traded derivatives are valued using quoted market prices and are classified within Level 1 of the fair value hierarchy. Over-the-counter ( OTC ) derivative products are generally valued using models, whose inputs reflect assumptions that we believe market participants would use in valuing the derivative in a current period transaction. Inputs to valuation models are appropriately calibrated to market data, including but not limited to yield curves, interest rates, volatilities, equity, debt and commodity prices and credit curves. Fair value can be modeled using a series of techniques, including the Black-Scholes option pricing model and simulation models. For certain OTC derivative contracts, inputs to valuation models do not involve a high degree of subjectivity as the valuation model inputs are readily observable or can be derived from actively quoted markets. OTC derivative contracts thus classified in Level 2 include certain credit default swaps, commodity swaps, debt and equity option contracts and to-be-announced ( TBA ) securities. Derivative products that are valued based on models with significant unobservable market inputs are classified within Level 3 of the fair value hierarchy. Level 3 derivative products include loan commitments and equity warrant and option contracts where the volatility of the underlying equity securities are not observable due to the terms of the contracts and correlation sensitivity to market indices is not transparent for the term of the derivatives.

***Investments in Managed Funds***

Investments in managed funds include our investments in funds managed by us and our investments in third-party managed funds in which we are entitled to a portion of the management and/or performance fees. Investments in nonconsolidated managed funds are accounted for on the equity method. Gains or losses on our investments in managed funds are included in asset management fees and investment income (loss) from managed funds in the Consolidated Statements of Earnings.

***Other Investments***

Other investments includes investments entered into where we exercise significant influence over operating and capital decisions in private equity and other operating entities in connection with our capital market activities. Other investments are accounted for on the equity method.

***Receivable from and Payable to Customers***

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Receivable from and payable to customers includes amounts receivable and payable on cash and margin transactions. Securities owned by customers and held as collateral for these receivables are not reflected in the accompanying consolidated financial statements. Receivable from officers and directors represents balances arising from their individual security transactions. These transactions are subject to the same regulations as customer transactions and are provided on substantially the same terms.

***Securities Borrowed and Securities Loaned***

Securities borrowed and securities loaned are carried at cost. In connection with both trading and brokerage activities, we borrow securities to cover short sales and to complete transactions in which customers have failed to deliver securities by the required settlement date, and lend securities to other brokers and dealers for similar purposes. We have an active securities borrowed and lending matched book business in which we borrow securities from one party and lend them to another party. When we borrow securities, we generally provide cash to the lender as collateral, which is reflected in our Consolidated Statements of Financial Condition as securities borrowed. We earn interest revenues on this cash collateral. Similarly, when we lend securities to another party, that party provides cash to us as collateral, which is reflected in our Consolidated Statements of Financial Condition as securities loaned. We pay interest expense on the cash collateral received from the party borrowing the securities. A substantial portion of our interest revenues and interest expenses results from this matched book activity. The initial collateral advanced or received approximates or is greater than, the fair value of the securities borrowed or loaned. We monitor the fair value of the securities borrowed and loaned on a daily basis and request additional collateral or return excess collateral, as appropriate.

***Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase***

Securities purchased under agreements to resell and securities sold under agreements to repurchase (collectively repos ) are accounted for as collateralized financing transactions and are recorded at their contracted repurchase amount. We earn net interest revenues from this activity which is reflected in our Consolidated Statements of Earnings.

We monitor the fair value of the repos daily versus the related receivable or payable balances. Should the fair value of the repos decline or increase, additional collateral is requested or excess collateral is returned, as appropriate.

We carry repos on a net basis when permitted under the provisions of FASB Interpretation No. 41, *Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements* ( FIN 41 ).

***Premises and Equipment***

Premises and equipment are depreciated using the straight-line method over the estimated useful lives of the related assets (generally three to ten years). Leasehold improvements are amortized using the straight-line method over the term of the related leases or the estimated useful lives of the assets, whichever is shorter.

***Goodwill***

At least annually, and more frequently if warranted, we assess whether goodwill has been impaired by comparing the estimated fair value, calculated based on earnings and book value multiples, of each reporting unit with its estimated net book value, by estimating the amount of stockholders' equity required to support each reporting unit. Periodically estimating the fair value of a reporting unit requires significant judgment and often involves the use of significant estimates and assumptions. These estimates and assumptions could have a significant effect on whether or not an impairment charge is recorded and the magnitude of such a charge. As of June 30, 2008, no impairment has been identified.

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***Income Taxes***

We file a consolidated U.S. Federal income tax return, which includes all of our qualifying subsidiaries. We also are subject to income tax in various states and municipalities and those foreign jurisdictions in which we operate. Amounts provided for income taxes are based on income reported for financial statement purposes and do not necessarily represent amounts currently payable. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred income taxes are provided for temporary differences in reporting certain items, principally, amortization of share-based compensation, deferred compensation, unrealized gains and losses on investments and tax amortization on intangible assets. The realization of deferred tax assets is assessed and a valuation allowance is recorded to the extent that it is more likely than not that any portion of the deferred tax asset will not be realized. Tax credits are recorded as a reduction of income taxes when realized.

We adopted EITF Issue No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* ( EITF 06-11 ), as of January 1, 2008. EITF 06-11 requires that the tax benefit related to dividends and dividend equivalents paid on nonvested share based payment awards and outstanding equity options should be recognized as an increase to additional paid in capital. Prior to EITF 06-11, such income tax benefit was recognized as a reduction of income tax expense. These amounts are included in tax benefits for issuance of share-based awards on the Consolidated Statement of Changes in Stockholders' Equity.

***Legal Reserves***

We recognize a liability for a contingency when it is probable that a liability has been incurred and when the amount of loss can be reasonably estimated. When a range of probable loss can be estimated, we accrue the most likely amount of such loss, and if such amount is not determinable, then we accrue the minimum of the range of probable loss.

We record reserves related to legal proceedings in accrued expenses and other liabilities. Such reserves are established and maintained in accordance with FASB 5, *Accounting for Contingencies*, and FASB Interpretation No. 14, *Reasonable Estimation of the Amount of a Loss an Interpretation of FASB Statement No. 5*. The determination of these reserve amounts requires significant judgment on the part of management. Our management considers many factors including, but not limited to: the amount of the claim; the basis and validity of the claim; previous results in similar cases; and legal precedents and case law. Each legal proceeding is reviewed with counsel in each accounting period and the reserve is adjusted as deemed appropriate by management.

***Share-Based Compensation***

We account for share-based compensation under the guidance of FASB 123R, *Share-Based Payment* ( FASB 123R ). Share-based awards are measured based on the grant-date fair value of the award and recognized over the period from the service inception date through the date the employee is no longer required to provide service to earn the award. Expected forfeitures are included in determining share-based compensation expense.

***Earnings per Common Share***

Basic earnings per share of common stock are computed by dividing net earnings by the average number of shares outstanding and certain other shares committed to be, but not yet issued. Basic earnings per share include restricted stock and restricted stock units ( RSUs ) for which no future service is required. Diluted earnings per share of common stock are computed by dividing net earnings plus dividends on dilutive mandatorily redeemable convertible

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preferred stock divided by the average number of shares outstanding of common stock and all dilutive common stock equivalents outstanding during the period. Diluted earnings per share include the dilutive effects of restricted stock and RSUs for which future service is required.

**Accounting and Regulatory Developments**

**FSP FIN 39-1.** In April 2007, the FASB issued a Staff Position ( FSP ) FIN 39-1, *Amendment of FASB Interpretation No. 39* ( FSP FIN 39-1 ). FSP FIN 39-1 defines right of setoff and specifies what conditions must be met for a derivative contract to qualify for this right of setoff. It also addresses the applicability of a right of setoff to derivative instruments and clarifies the circumstances in which it is appropriate to offset amounts recognized for those instruments in the statement of financial position. In addition, FSP FIN 39-1 permits offsetting of fair value amounts recognized for multiple derivative instruments executed with the same counterparty under a master netting arrangement and fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) arising from the same master netting arrangement as the derivative instruments. These provisions were consistent with our current accounting practice. The adoption of FSP FIN 39-1 on January 1, 2008 did not have an impact on our consolidated financial statements.

**SOP No. 07-1 and FSP FIN No. 46R-7.** In June 2007, the American Institute of Certified Public Accountants issued Statement of Position No. 07-1, *Clarification of the Scope of the Audit and Accounting Guide Audits of Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies* ( SOP 07-1 ). SOP 07-1 clarifies the scope of when an entity may apply the provisions of the AICPA Audit and Accounting Guide, *Investment Companies* ( the Guide ). SOP 07-1 also provides guidance for determining whether the specialized industry accounting principles of the Guide should be retained in the financial statements of a parent company of an investment company or an equity method investor in an investment company, and includes certain disclosure requirements. In May 2007, the FASB issued FSP FIN No. 46R-7, *Application of FIN 46R to Investment Companies* ( FSP FIN 46R-7 ). FSP FIN 46R-7 amends FIN 46R to make permanent the temporary deferral of the application of FIN 46R to entities within the scope of the revised Guide under SOP 07-1. FSP FIN 46R-7 is effective upon the adoption of SOP 07-1. In November, the FASB issued a proposed FSP SOP No. 07-1-a, *The Effective Date of AICPA Statement of Position 07-1*, which proposes to indefinitely defer the effective date for SOP 07-1 and, consequently, FSP FIN 46R-7.

**FASB 141R.** In December 2007, the FASB issued FASB 141 (revised 2007), *Business Combinations* ( FASB 141R ). Under FASB 141R, an entity is required to recognize the assets acquired, liabilities assumed, contractual contingencies and contingent consideration measured at their fair value at the acquisition date for any business combination consummated after the effective date. It further requires that acquisition-related costs are to be recognized separately from the acquisition and expensed as incurred. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, we will adopt FASB 141R effective January 1, 2009.

**FASB 160.** In December 2007, the FASB issued FASB 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51* ( FASB 160 ). FASB 160 requires an entity to clearly identify and present ownership interests in subsidiaries held by parties other than the entity in the Consolidated Financial Statements within the equity section but separate from the entity's equity. It also requires the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income; changes in ownership interest be accounted for similarly, as equity transactions; and when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary and the gain or loss on the deconsolidation of the subsidiary be measured at fair value. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, we will adopt FASB 160 effective January 1, 2009. We are currently evaluating the impact of FASB 160 on our consolidated financial statements.



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**FSP FAS 140-3.** In February 2008, the FASB issued FSP FAS 140-3, *Accounting for Transfers of Financial Assets and Repurchase Financing Transactions* ( FSP FAS 140-3 ). FSP FAS 140-3 requires an initial transfer of a financial asset and a repurchase financing that was entered into contemporaneously or in contemplation of the initial transfer to be evaluated as a linked transaction under FASB 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities* ( FASB No. 140 ) unless certain criteria are met. FSP FAS 140-3 is effective for fiscal years beginning after November 15, 2008. FSP FAS 140-3 is to be applied prospectively for new transactions entered into after the adoption date. We are currently evaluating the impact of FSP FAS 140-3 on our consolidated financial statements.

**FASB 161.** In March 2008, the FASB issued FASB 161, *Disclosures about Derivative Instruments and Hedging Activities* ( FASB 161 ). FASB 161 amends and expands the disclosure requirements of FASB 133, *Accounting for Derivative Instruments and Hedging Activities*, and requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair values and amounts of gains and losses on derivative contracts and disclosures about credit-risk-related contingent features in derivative agreements. FASB 161 is effective for the fiscal years and interim periods beginning after November 15, 2008. Accordingly, we will adopt FASB 161 effective January 1, 2009.

**FSP EITF 03-6-1.** In June 2008, the FASB issued FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ( FSP EITF 03-6-1). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method described in FASB 128, *Earnings per Share*. Under FSP EITF 03-6-1, unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of EPS pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years and interim periods beginning after December 31, 2008. All prior-period EPS data presented will be adjusted retrospectively. We are currently evaluating the impact of FSP EITF 03-6-1 on our presentation of earnings per share.

**FSP APB 14-1.** In May 2008, the FASB issued FSP APB 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)* ( FSP APB 14-1 ). FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) are not addressed by APB 14, *Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants* and specifies that issuers of such instruments should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. FSP APB 14-1 is effective for fiscal years and interim periods beginning after December 31, 2008. We are currently evaluating the impact of FSP APB 14-1 on our financial condition and results of operations.

**Use of Estimates**

Our management has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these financial statements in conformity with U.S. generally accepted accounting principles. The most important of these estimates and assumptions relate to fair value measurements and compensation and benefits. Although these and other estimates and assumptions are based on the best available information, actual results could be materially different from these estimates.

**Note 2. Cash, Cash Equivalents and Short-Term Investments**



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We generally invest our excess cash in money market funds and other short-term investments. Cash equivalents include highly liquid investments not held for resale with original maturities of three months or less. The following are financial instruments that are cash and cash equivalents or are deemed by our management to be generally readily convertible into cash as of June 30, 2008 and December 31, 2007 (in thousands of dollars):

|                                    | June 30, 2008 | December 31,<br>2007 |
|------------------------------------|---------------|----------------------|
| Cash and cash equivalents:         |               |                      |
| Cash in banks                      | \$ 469,104    | \$ 248,174           |
| Money market investments           | 604,092       | 649,698              |
| Total cash and cash equivalents    | 1,073,196     | 897,872              |
| Cash and securities segregated (1) | 1,336,826     | 659,219              |
|                                    | \$ 2,410,022  | \$ 1,557,091         |

- (1) Consists of deposits at exchanges and clearing organizations, as well as deposits in accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, which subjects Jefferies, as a broker dealer carrying client accounts, to requirements related to maintaining cash or qualified securities in a segregated reserve account for the exclusive benefit of its clients.

**Note 3. Financial Instruments**

The following is a summary of the fair value of major categories of financial instruments owned and financial instruments sold, not yet purchased, as of June 30, 2008 and December 31, 2007 (in thousands of dollars):

|  | June 30, 2008                     |   | December 31, 2007                 |   |
|--|-----------------------------------|---|-----------------------------------|---|
|  | Financial<br>Instruments<br>Owned | Financial<br>Instruments<br>Sold,<br>Not Yet<br>Purchased | Financial<br>Instruments<br>Owned | Financial<br>Instruments<br>Sold,<br>Not Yet<br>Purchased |
| Corporate equity securities            | \$ 1,852,260                      | \$ 1,628,814  | \$ 2,266,679                      | \$ 1,389,099  |
| Corporate debt securities              | 2,179,172                         | 1,557,621   | 2,162,893                         | 1,407,387   |
| U.S. Government and agency obligations | 245,395                           | 411,297   | 730,921                           | 206,090   |
| Mortgage- and asset-backed securities  | 1,082,113                         |   | 26,895                            |   |
| Loans                                  | 5,144                             |   |                                   |   |
| Derivatives                            | 309,861                           | 291,464   | 501,502                           | 331,788   |
| Investments at fair value              | 90,111                            |   | 104,199                           |   |
| Other                                  | 309                               | 563   | 2,889                             | 314   |
|  | \$ 5,764,365                      | \$ 3,889,759  | \$ 5,795,978                      | \$ 3,334,678  |

We elected to apply the fair value option on loans and loan commitments made in connection with our investment banking activities and certain investments held by subsidiaries that are not registered broker-dealers as defined in the AICPA Audit and Accounting Guide, *Brokers and Dealers in Securities*. Loans and investments at fair value are included in financial instruments owned and loan commitments are included in financial instruments sold, not yet purchased derivatives on the Consolidated Statement of Financial Condition. The fair value option was elected for loans and loan commitments and investments held by subsidiaries that are not registered broker-dealers because they are risk managed by us on a fair value basis.

Financial instruments owned includes securities pledged to creditors. The following is a summary of the fair value of major categories of securities pledged to creditors as of June 30, 2008 and December 31, 2007 (in thousands of

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**  
**(Unaudited)**

dollars):

|                             | June 30,<br>2008 | December 31,<br>2007 |
|-----------------------------|------------------|----------------------|
| Corporate equity securities | \$ 767,431       | \$ 985,783           |
| Corporate debt securities   | 95,861           | 102,123              |
|                             | \$ 863,292       | \$ 1,087,906         |

At June 30, 2008 and December 31, 2007, the approximate fair value of collateral received by us that may be sold or repledged by us was \$14.4 billion and \$19.8 billion, respectively. This collateral was received in connection with resale agreements and securities borrowings. At June 30, 2008 and December 31, 2007, a substantial portion of this collateral received by us had been sold or repledged.

The following is a summary of our financial assets and liabilities that are accounted for at fair value as of June 30, 2008 and December 31, 2007 by level within the fair value hierarchy (in thousands of dollars):

|   | As of June 30, 2008 |              |            |   |              |
|---|---------------------|--------------|------------|---|--------------|
|   | Level 1             | Level 2      | Level 3    | Counterparty<br>and Cash<br>Collateral<br>Netting | Total        |
| <b>Assets:</b>  |                     |              |            |   |              |
| Financial instruments owned:  |                     |              |            |   |              |
| Securities  | \$ 1,630,456        | \$ 3,328,087 | \$ 400,706 | \$  | \$ 5,359,249 |
| Loans   |                     |              | 5,144      |   | 5,144        |
| Derivative instruments  | 963,027             | 324,514      | 727        | (978,407)   | 309,861      |
| Investments at fair value   |                     |              | 90,111     |   | 90,111       |
| Total financial instruments owned                                     | 2,593,483           | 3,652,601    | 496,688    | (978,407)   | 5,764,365    |
| Level 3 assets for which the firm does not bear economic exposure (1) |                     |              | (154,094)  |   |              |
| Level 3 assets for which the firm bears economic exposure             |                     |              | 342,594    |   |              |
| <b>Liabilities:</b>   |                     |              |            |   |              |
| Financial instruments sold, not yet purchased:                        |                     |              |            |   |              |
| Securities  | 1,716,072           | 1,834,419    | 47,804     |   | 3,598,295    |
| Derivative instruments  | 434,499             | 2,042,180    | 33,921     | (2,219,136)                                       | 291,464      |
| Total financial instruments sold, not yet purchased                   | 2,150,571           | 3,876,599    | 81,725     | (2,219,136)                                       | 3,889,759    |

- (1) Consists of Level 3 assets which are attributable to minority investors or attributable to employee interests in certain consolidated entities.

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|   | As of December 31, 2007 |               |             |  |               |
|---|-------------------------|---------------|-------------|--|---------------|
|   | Level 1                 | Level 2       | Level 3     | Counterparty<br>and<br>Cash<br>Collateral<br>Netting | Total         |
| <b>Assets:</b>  |                         |               |             |  |               |
| Financial instruments owned:  |                         |               |             |  |               |
| Securities  | \$ 2,122,640            | \$ 2,819,240  | \$ 248,397  | \$   | \$ 5,190,277  |
| Derivative instruments  | 763,529                 | 118,905       |             | (380,932)  | 501,502       |
| Investments at fair value   |                         |               | 104,199     |  | 104,199       |
| <br>Total financial instruments<br>owned                                    | <br>2,886,169           | <br>2,938,145 | <br>352,596 | <br>(380,932)  | <br>5,795,978 |
| Level 3 assets for which the firm<br>does not bear economic exposure<br>(1) |                         |               | (106,106)   |  |               |
| <br>Level 3 assets for which the firm<br>bears economic exposure            |                         |               | <br>246,490 |  |               |
| <b>Liabilities:</b>   |                         |               |             |  |               |
| Financial instruments sold, not<br>yet purchased:                           |                         |               |             |  |               |
| Securities  | 1,425,789               | 1,568,398     | 8,703       |  | 3,002,890     |
| Derivative instruments  | 532,895                 | 642,507       | 12,929      | (856,543)  | 331,788       |
| <br>Total financial instruments sold,<br>not yet purchased                  | <br>1,958,684           | <br>2,210,905 | <br>21,632  | <br>(856,543)  | <br>3,334,678 |

(1) Consists of  
Level 3 assets  
which are  
attributable to  
minority  
investors or  
attributable to  
employee  
interests in  
certain  
consolidated  
entities.

The following is a summary of changes in fair value of our financial assets and liabilities that have been classified as Level 3 for the three months ended June 30, 2008 and 2007 (in thousands of dollars):

## Three Months Ended June 30, 2008

|  | Non-derivative<br>instruments<br>Assets | Non-derivative<br>instruments<br>Liabilities | Derivative<br>instruments<br>Assets | Derivative<br>instruments<br>Liabilities | Investments |
|--|---|--|-------------------------------------|--|-------------|
| Balance, March 31, 2008  | \$ 288,956                              | \$ (6,583)                                   | \$                                  | \$ (23,256)                              | \$ 95,332   |
| Total gains/ (losses) (realized and unrealized) (1)  | 11,164                                  | 340  | 184                                 | (7,516)                                  | 863         |
| Purchases, sales, settlements, and Issuances   | 98,219                                  | (41,815)                                     |                                     | (3,149)                                  | (6,084)     |
| Net transfers in and/or (out) of Level 3   | 7,511                                   | 252  | 543                                 |  |             |
| Balance, June 30, 2008   | \$ 405,850                              | \$ (47,804)                                  | \$ 727                              | \$ (33,921)                              | \$ 90,111   |
| Change in unrealized gains/ (losses) relating to instruments still held at June 30, 2008 (1) | \$ 15,760                               | \$ 9   | \$ 184                              | \$ (8,981)                               | 863         |

(1) Realized and unrealized gains/ (losses) are reported in principal transactions in the Consolidated Statements of Earnings.

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|  | Three Months Ended June 30, 2007        |  |             |
|--|---|--|-------------|
|  | Non-derivative<br>instruments<br>Assets | Non-derivative<br>instruments<br>Liabilities | Investments |
| Balance, March 31, 2007  | \$ 160,377                              | \$   | \$ 97,653   |
| Total gains/ (losses) (realized and unrealized) (1)  | 260                                     |  | 3,307       |
| Purchases, sales, settlements, and Issuances   | 77,055                                  | (1,318)                                      | (8,037)     |
| Net transfers in and/or out of Level 3   | 15,003                                  | (1,517)                                      |             |
| <br>   |   |  |             |
| Balance, June 30, 2007   | \$ 252,695                              | \$ (2,835)                                   | \$ 92,923   |
| <br>   |   |  |             |
| Change in unrealized gains/ (losses) relating to instruments still held at June 30, 2007 (1) | \$ (17,744)                             | \$   | \$ 3,307    |

(1) Realized and unrealized gains/ (losses) are reported in principal transactions in the Consolidated Statements of Earnings.

The following is a summary of changes in fair value of our financial assets and liabilities that have been classified as Level 3 for the six months ended June 30, 2008 and 2007 (in thousands of dollars):

|   | Six Months Ended June 30, 2008          |  |                                     |  |             |
|---|---|--|-------------------------------------|--|-------------|
|   | Non-derivative<br>instruments<br>Assets | Non-derivative<br>instruments<br>Liabilities | Derivative<br>instruments<br>Assets | Derivative<br>instruments<br>Liabilities | Investments |
| Balance, December 31, 2007                          | \$ 248,397                              | \$ (8,703)                                   | \$                                  | \$ (12,929)                              | \$ 104,199  |
| Total gains/ (losses) (realized and unrealized) (1) | (10,389)                                | 342  | 184                                 | (7,211)                                  | (4,676)     |
| Purchases, sales, settlements, and Issuances        | 119,637                                 | (39,695)                                     |                                     | 8,577                                    | (9,412)     |
| Net transfers in and/or (out) of Level 3            | 48,205                                  | 252  | 543                                 | (22,358)                                 |             |
| <br>  |   |  |                                     |  |             |
| Balance, June 30, 2008                              | \$ 405,850                              | \$ (47,804)                                  | \$ 727                              | \$ (33,921)                              | \$ 90,111   |

|  |           |      |        |            |         |
|--|-----------|------|--------|------------|---------|
| Change in unrealized gains/ (losses)<br>relating to instruments still held at<br>June 30, 2008 (1) | \$ 42,756 | \$ 9 | \$ 294 | \$ (8,413) | (4,677) |
|--|-----------|------|--------|------------|---------|

(1) Realized and unrealized gains/ (losses) are reported in principal transactions in the Consolidated Statements of Earnings.



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|  | Six Months Ended June 30, 2007          |  |             |
|--|---|--|-------------|
|  | Non-derivative<br>instruments<br>Assets | Non-derivative<br>instruments<br>Liabilities | Investments |
| Balance, December 31, 2006   | \$ 205,278                              | \$   | \$ 97,289   |
| Total gains/ (losses) (realized and unrealized) (1)  | (2,783)                                 |  | 8,661       |
| Purchases, sales, settlements, and Issuances   | 49,633                                  | (1,318)                                      | (13,027)    |
| Net transfers in and/or out of Level 3   | 567                                     | (1,517)                                      |             |
| <br>   |   |  |             |
| Balance, June 30, 2007   | \$ 252,695                              | \$ (2,835)                                   | \$ 92,923   |
| <br>   |   |  |             |
| Change in unrealized gains/ (losses) relating to instruments still held at June 30, 2007 (1) | \$ (21,364)                             | \$   | \$ 8,661    |

(1) Realized and unrealized gains/ losses are reported in principal transactions in the Consolidated Statements of Earnings.

**Note 4. Short-Term Borrowings**

Bank loans represent short-term borrowings that are payable on demand and generally bear interest at a spread over the federal funds rate. We had no outstanding secured bank loans as of June 30, 2008 and December 31, 2007. Unsecured bank loans are typically overnight loans used to finance securities owned or clearing related balances. We had \$16.0 million and \$280.4 of outstanding unsecured bank loans as of June 30, 2008 and December 31, 2007, respectively. Average daily bank loans for the six month period ended June 30, 2008 and the year ended December 31, 2007 were \$157.8 million and \$267.1 million, respectively.

**Note 5. Long-Term Debt**

The following summarizes long-term debt outstanding at June 30, 2008 and December 31, 2007 (in thousands of dollars):

|  | June 30, 2008 | December 31,<br>2007 |
|--|---------------|----------------------|
| 7.75% Senior Notes, due 2012, net of unamortized discount of \$4,003 (2008)  | \$ 328,660    | 328,594              |
| 5.875% Senior Notes, due 2014, net of unamortized discount of \$1,485 (2008) | 248,515       | 248,402              |

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|  |              |              |
|--|--------------|--------------|
| 5.5% Senior Notes, due 2016, net of unamortized discount of \$1,408 (2008)       | 348,592      | 348,501      |
| 6.45% Senior Debentures, due 2027, net of unamortized discount of \$3,711 (2008) | 346,289      | 346,236      |
| 6.25% Senior Debentures, due 2036, net of unamortized discount of \$7,616 (2008) | 492,384      | 492,334      |
|  | \$ 1,764,440 | \$ 1,764,067 |

We previously entered into a fair value hedge with no ineffectiveness using interest rate swaps in order to convert \$200 million aggregate principal amount of unsecured 7.75% senior notes due March 15, 2012 into floating rates based upon LIBOR. During the third quarter of 2007, we terminated these interest rate swaps and received cash consideration less accrued interest of \$8.5 million. The \$8.5 million basis difference related to the fair value of the interest rate swaps at the time of the termination is being amortized as a reduction in interest expense of approximately \$1.9 million per year over the remaining life of the notes through March 2012.

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In June 2007, we sold in a registered public offering \$600.0 million aggregate principal amount of our senior debt, consisting of \$250.0 million of 5.875% senior notes due June 8, 2014 and \$350.0 million of 6.45% senior debentures due June 8, 2027.

**Note 6. Mandatorily Redeemable Convertible Preferred Stock**

In February 2006, Massachusetts Mutual Life Insurance Company ( MassMutual ) purchased in a private placement \$125.0 million of our Series A convertible preferred stock. Our Series A convertible preferred stock has a 3.25% annual, cumulative cash dividend and is currently convertible into 4,105,138 shares of our common stock at an effective conversion price of approximately \$30.45 per share. The preferred stock is callable beginning in 2016 and will mature in 2036. As of June 30, 2008, 10,000,000 shares of preferred stock were authorized and 125,000 shares of preferred stock were issued and outstanding. The dividend is recorded as a component of interest expense as the Series A convertible preferred stock is treated as debt for accounting purposes. The dividend is not deductible for tax purposes because the Series A convertible preferred stock is considered equity for tax purposes.

**Note 7. Income Taxes**

We adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ), as of January 1, 2007. As a result of adoption, we recognized a \$0.4 million increase to reserves for uncertain tax positions. This increase was accounted for as an adjustment to the beginning balance of retained earnings on the Consolidated Statement of Financial Condition. As of June 30, 2008 and December 31, 2007, we had approximately \$12.6 million and \$8.8 million, respectively, of total gross unrecognized tax benefits. The total amount of unrecognized benefits that, if recognized, would favorably affect the effective tax rate in future periods was \$8.2 million and \$5.7 million (net of federal benefit of state issues) at June 30, 2008 and December 31, 2007, respectively.

We are subject to U.S. federal income tax as well as income tax in multiple state and foreign jurisdictions. We have concluded all U.S. federal income tax matters for the years through 2000. Substantially all material state and local, and foreign income tax matters have been concluded for the years through 2000. New York State and New York City income tax returns for the years 2001 through 2004 and 2000 through 2002, respectively, are currently under examination. The final outcome of these examinations is not yet determinable. However, management anticipates that adjustments to the unrecognized tax benefits, if any, will not result in a material change to the results of operations or financial condition.

We recognize interest accrued related to unrecognized tax benefits in interest expense. Penalties, if any, are recognized in other expenses. As of June 30, 2008 and December 31, 2007, we had accrued interest and penalties related to unrecognized tax benefits of approximately \$3.4 million and \$1.4 million, respectively.

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**Note 8. Benefit Plans**

The following summarizes the net periodic pension cost for the three-month and six-month periods ended June 30, 2008 and 2007 (in thousands of dollars):

|   | Three Months Ended  |                  | Six Months Ended    |                  |
|---|---------------------|------------------|---------------------|------------------|
|   | June<br>30,<br>2008 | June 30,<br>2007 | June<br>30,<br>2008 | June 30,<br>2007 |
| Net pension cost included the following components: |                     |                  |                     |                  |
| Service cost (1)                                    | \$ 69               | \$ 69            | \$ 138              | \$ 138           |
| Interest cost on projected benefit obligation       | 595                 | 590              | 1,189               | 1,180            |
| Expected return on plan assets                      | (731)               | (628)            | (1,462)             | (1,256)          |
| Amortization of prior service cost                  |                     |                  |                     |                  |
| Amortization of net loss                            |                     | 141              |                     | 282              |
| Net periodic pension (income) cost                  | \$ (67)             | \$ 172           | \$ (135)            | \$ 344           |

(1) Service costs relates to administrative expenses incurred during the three and six month periods.

We did not contribute to our pension plan during the six months ended June 30, 2008. We anticipate contributing approximately \$2.0 million during the remainder of 2008. Effective December 31, 2005, benefits under the pension plan have been frozen. There are no incremental benefit accruals for service after December 31, 2005.

**Note 9. Minority Interest**

Under FASB 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity* ( FASB 150 ), certain minority interests in consolidated entities may meet the definition of a mandatorily redeemable financial instrument and thus require reclassification as liabilities and remeasurement at the estimated amount of cash that would be due and payable to settle such minority interests under the applicable entity's organization agreement, assuming an orderly liquidation of the entity, net of estimated liquidation costs. Our consolidated financial statements include certain minority interests that meet the definition of mandatorily redeemable financial instruments. These mandatorily redeemable minority interests represent interests held by third parties in Jefferies High Yield Holdings, LLC ( JHYH ). The mandatorily redeemable minority interests are entitled to a pro rata share of the profits and losses of JHYH, as set forth in JHYH's organization agreements, and are scheduled to terminate in 2013, with an option to extend up to three additional one-year periods. A certain portion of these mandatorily redeemable minority interests represents investments from Jefferies Special Opportunities Partners ( JSOP ) and Jefferies Employees Special Opportunities Partners ( JESOP ), and are eliminated in consolidation as JSOP and JESOP are included within our consolidated group. The carrying amount of the mandatorily redeemable minority interests, after consolidation, was approximately \$338.1 million at June 30, 2008.

Minority interest also includes the minority equity holders' proportionate share of the equity of JSOP and JESOP. At June 30, 2008, minority interest related to JSOP and JESOP was approximately \$202.7 million and \$26.1 million, respectively.

At June 30, 2008, we had other minority interests of approximately \$14.0 million primarily related to our consolidated asset management entities.

**Note 10. Earnings Per Share**

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The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for the three month and six month periods ended June 30, 2008 and 2007 (in thousands, except per share amounts):

|  | Three Months Ended |                  | Six Months Ended |                  |
|--|--------------------|------------------|------------------|------------------|
|  | June 30,<br>2008   | June 30,<br>2007 | June 30,<br>2008 | June 30,<br>2007 |
| Net (loss)/ earnings                               | \$ (4,385)         | \$ 67,835        | \$ (64,922)      | \$ 130,094       |
| Add: Convertible preferred stock dividends         |                    | 1,016            |                  | 2,032            |
| Net earnings for diluted earnings per share        | \$ (4,385)         | \$ 68,851        | \$ (64,922)      | \$ 132,126       |
| Shares:  |                    |                  |                  |                  |
| Average shares used in basic computation           | 165,694            | 142,092          | 153,739          | 141,498          |
| Unvested restricted stock / restricted stock units |                    | 7,577            |                  | 7,017            |
| Stock options                                      |                    | 568              |                  | 608              |
| Convertible preferred stock                        |                    | 4,064            |                  | 4,060            |
| Average shares used in diluted computation         | 165,694            | 154,301          | 153,739          | 153,183          |
| (Loss)/ earnings per share:                        |                    |                  |                  |                  |
| Basic  | \$ (0.03)          | \$ 0.48          | \$ (0.42)        | \$ 0.92          |
| Diluted  | \$ (0.03)          | \$ 0.45          | \$ (0.42)        | \$ 0.86          |

As a result of the net loss that was recorded in the three month and six month periods ended June 30, 2008, our diluted share count for those periods does not assume the dilutive effects of unvested restricted stock and restricted stock units, the exercise of stock options or the conversion of our mandatorily redeemable convertible preferred stock as this would result in an antidilutive per-share amount. Therefore, our diluted shares equal our basic shares for the three month and six month periods ended June 30, 2008.

**Note 11. Derivative Financial Instruments****Off-Balance Sheet Risk**

We have contractual commitments arising in the ordinary course of business for securities loaned or purchased under agreements to sell, repurchase agreements, future purchases and sales of foreign currencies, securities transactions on a when-issued basis and underwriting. Each of these financial instruments and activities contains varying degrees of off-balance sheet risk whereby the fair values of the securities underlying the financial instruments may be in excess of, or less than, the contract amount. The settlement of these transactions is not expected to have a material effect upon our consolidated financial statements.

**Derivative Financial Instruments**

Our derivative activities are recorded at fair value in the Consolidated Statements of Financial Condition, with realized and unrealized gains and losses recognized in principal transactions in the Consolidated Statements of Earnings on a trade date basis and as a component of cash flows from operating activities in the Consolidated Statements of Cash Flows. Acting in a trading capacity, we may enter into derivative transactions to satisfy the needs of our clients and to manage our own exposure to market and credit risks resulting from our trading activities.

Derivatives are subject to various risks similar to other financial instruments, including market, credit and operational risk. In addition, we may be exposed to legal risks related to derivative activities. The risks of derivatives should not

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be viewed in isolation, but rather should be considered on an aggregate basis along with our other trading-related activities. We manage the risks associated with derivatives on an aggregate basis along with the risks associated with proprietary trading as part of our firmwide risk management policies.

A significant portion of our derivative activities are performed by Jefferies Financial Products, LLC ( JFP ). JFP, a wholly-owned subsidiary of ours, was formed as a limited liability company in November 2003. JFP is a market maker in commodity index products and a trader in commodities futures and options. JFP offers customers exposure to over-the-counter commodity indices and other commodity baskets in the form of fixed-for-floating swaps ( swaps ) and options, where the return is based on a specific commodity or basket of commodities (e.g., Jefferies Commodity Performance Index ( JCPI )). The primary end users in this market are highly rated institutional investors, such as pension funds, mutual funds, foundations, endowments, and insurance companies. These investors generally seek exposure to commodities in order to diversify their existing stock and bond portfolios. Generally, JFP will enter into swaps whereby JFP receives a stream of fixed cash flows against paying the return of a given commodity or index plus a spread or fee ( fee ). The floating return can be either the total return on the index (inclusive of implied collateral yield) or the excess return. JFP also enters into swap, forward and option transactions on foreign exchange, individual commodities and commodity indices. Generally, the swap and option contract tenors range from 1 month to 2 years, and in some transactions both parties may settle the changes in the mark-to-market value of the transaction on a monthly basis. Where appropriate, JFP utilizes various credit enhancements, including guarantees, collateral and margin agreements to mitigate the credit exposure relating to these swaps and options. JFP establishes credit limits based on, among other things, the creditworthiness of the counterparties, the transaction s size and tenor, and estimated potential exposure.

JFP maintains credit intermediation facilities with highly rated European banks (the Banks ), which allow JFP customers that require a counterparty with a high credit rating for commodity index transactions to transact with the Banks. The Banks simultaneously enters into offsetting transactions with JFP and receives a fee from JFP for providing credit support. In certain cases, JFP is responsible to the Banks for the performance of JFP s customers. The following table presents the fair value of derivatives at June 30, 2008 and December 31, 2007. The fair value of assets/liabilities related to derivative contracts at June 30, 2008 and December 31, 2007 represent our receivable/payable for derivative financial instruments, gross of related collateral received and pledged:

| (in thousands)  | <b>June 30, 2008</b> |                    | <b>December 31, 2007</b> |                    |
|---|----------------------|--------------------|--------------------------|--------------------|
|   | <b>Assets</b>        | <b>Liabilities</b> | <b>Assets</b>            | <b>Liabilities</b> |
| Derivative instruments included in financial instruments owned and financial instruments sold, not yet purchased: |                      |                    |                          |                    |
| Exchange traded futures   | \$ 12,196            | \$ 22,101          | \$ 162,723               | \$ 4,712           |
| Swaps (1)   | 88,205               | 1,097,221          | 2,424                    | 417,020            |
| Option contracts (1)  | 288,427              | 433,268            | 355,119                  | 404,525            |
| Forward contracts   | 7,638                | 5,830              | 3,348                    | 3,254              |
| <b>Total</b>  | <b>\$396,466</b>     | <b>\$1,558,420</b> | <b>\$523,614</b>         | <b>\$829,511</b>   |

(1) Option and swap contracts in the table above are gross of collateral received and/ or



collateral pledged. Option and swap contracts are recorded net of collateral received and/ or collateral pledged on the Consolidated Statements of Financial Condition. At June 30, 2008, collateral received and collateral pledged were \$86.6 million and \$1,266.9 million, respectively. At December 31, 2007, collateral received and collateral pledged were \$22.1 million and \$497.7 million, respectively

The following tables set forth the remaining contract maturity of the fair value of OTC derivative assets and liabilities as of June 30, 2008 (in thousands):

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|                      | OTC derivative assets |                   |               |                               | Total             |
|----------------------|-----------------------|-------------------|---------------|-------------------------------|-------------------|
|                      | 0 12<br>Months        | 1 5<br>Years      | 5 10<br>Years | Cross-<br>Maturity<br>Netting |                   |
| Commodity swaps      | \$ 18,833             | \$                | \$            | \$                            | \$ 18,833         |
| Commodity options    | 5,082                 | 30,135            |               |                               | 35,217            |
| Credit default swaps |                       | 1,374             |               |                               | 1,374             |
| Total return swaps   | 631                   | 67,367            |               |                               | 67,998            |
| Forward contracts    | 7,638                 | 2,070             |               | (2,070)                       | 7,638             |
| <b>Total</b>         | <b>\$ 32,184</b>      | <b>\$ 100,946</b> | <b>\$</b>     | <b>\$ (2,070)</b>             | <b>\$ 131,060</b> |

|                      | OTC derivative Liabilities |                   |                  |                               | Total               |
|----------------------|----------------------------|-------------------|------------------|-------------------------------|---------------------|
|                      | 0 12<br>Months             | 1 5<br>Years      | 5 10<br>Years    | Cross-<br>Maturity<br>Netting |                     |
| Commodity swaps      | \$ 1,067,243               | \$ 3,192          | \$               | \$                            | \$ 1,070,435        |
| Commodity options    | 55,389                     | 145,171           |                  |                               | 200,560             |
| Equity options       | 4,530                      | 51                | 33,197           |                               | 37,778              |
| Loan commitments     | 724                        |                   |                  |                               | 724                 |
| Credit default swaps | 275                        | 146               |                  |                               | 421                 |
| Total return swaps   | 26,365                     |                   |                  |                               | 26,365              |
| Forward contracts    | 7,900                      |                   |                  | (2,070)                       | 5,830               |
| <b>Total</b>         | <b>\$ 1,162,426</b>        | <b>\$ 148,560</b> | <b>\$ 33,197</b> | <b>\$ (2,070)</b>             | <b>\$ 1,342,113</b> |

At June 30, 2008, the counterparty credit quality with respect to the fair value of our OTC derivatives assets was as follows (in thousands):

|                              | Total<br>pre-credit<br>enhancement<br>netting | Credit<br>enhancement<br>netting (1) | Total post-<br>credit<br>enhancement<br>netting |
|------------------------------|---|--------------------------------------|---|
| Counterparty credit quality: |   |                                      |   |
| A or higher                  | \$ 70,794                                     | (147)                                | 70,647  |
| B to BBB                     |   |                                      |   |
| Lower than B                 |   |                                      |   |
| Unrated                      | 60,413  |                                      | 60,413  |
| <b>Total</b>                 | <b>\$ 131,207</b>                             | <b>(147)</b>                         | <b>131,060</b>                                  |

- (1) Credit enhancement netting relates to JFP credit intermediation facilities with AA-rated European banks.

**Note 12. Other Comprehensive Income (Loss), Net Of Tax**

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The following summarizes accumulated other comprehensive income (loss) at June 30, 2008 and other comprehensive income (loss) for the three months then ended (in thousands of dollars):

|                                  | Currency<br>Translation<br>Adjustments | Minimum<br>Pension<br>Liability<br>Adjustment | Accumulated<br>Other<br>Comprehensive<br>Income |
|----------------------------------|--|---|---|
| Beginning at March 31, 2008      | \$ 13,236                              | \$ (1,827)                                    | \$ 11,409                                       |
| Change in second quarter of 2008 | (325)                                  |   | (325)   |
| Ending at June 30, 2008          | \$ 12,911                              | \$ (1,827)                                    | \$ 11,084                                       |

The following summarizes accumulated other comprehensive income (loss) at June 30, 2007 and other comprehensive income (loss) for the three months then ended (in thousands of dollars):

|                                  | Currency<br>Translation<br>Adjustments | Minimum<br>Pension<br>Liability<br>Adjustment | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) |
|----------------------------------|--|---|---|
| Beginning at March 31, 2007      | \$ 13,430                              | \$ (2,910)                                    | \$ 10,520   |
| Change in second quarter of 2007 | (2,277)                                |   | (2,277)   |
| Ending at June 30, 2007          | \$ 11,153                              | \$ (2,910)                                    | \$ 8,243  |

Comprehensive (loss)/ income for the three months ended June 30, 2008 and 2007 was as follows (in thousands of dollars):

|                              | June 30,<br>2008 | June 30,<br>2007 |
|------------------------------|------------------|------------------|
| Net (loss)/ earnings         | \$ (4,385)       | \$ 67,835        |
| Other comprehensive loss     | (325)            | (2,277)          |
| Comprehensive (loss)/ income | \$ (4,710)       | \$ 65,558        |

The following summarizes accumulated other comprehensive income (loss) at June 30, 2008 and other comprehensive income (loss) for the six months then ended (in thousands of dollars):

|                                | Currency<br>Translation<br>Adjustments | Minimum<br>Pension<br>Liability<br>Adjustment | Accumulated<br>Other<br>Comprehensive<br>Income |
|--------------------------------|--|---|---|
| Beginning at December 31, 2007 | \$ 10,986                              | \$ (1,827)                                    | \$ 9,159  |
| Change in first half of 2008   | 1,925                                  |   | 1,925   |
| Ending at June 30, 2008        | \$ 12,911                              | \$ (1,827)                                    | \$ 11,084                                       |

The following summarizes accumulated other comprehensive income (loss) at June 30, 2007 and other comprehensive income (loss) for the six months then ended (in thousands of dollars):

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|                                | Currency<br>Translation<br>Adjustments | Minimum<br>Pension<br>Liability<br>Adjustment | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) |
|--------------------------------|--|---|---|
| Beginning at December 31, 2006 | \$ 9,764                               | \$ (2,910)                                    | \$ 6,854  |
| Change in first half of 2007   | 1,389                                  |   | 1,389   |
| Ending at June 30, 2007        | \$ 11,153                              | \$ (2,910)                                    | \$ 8,243  |

Comprehensive (loss)/ income for the six months ended June 30, 2008 and 2007 was as follows (in thousands of dollars):

|                              | June 30,<br>2008 | June 30,<br>2007 |
|------------------------------|------------------|------------------|
| Net (loss)/ earnings         | \$ (64,922)      | \$ 130,094       |
| Other comprehensive income   | 1,925            | 1,389            |
| Comprehensive (loss)/ income | \$ (62,997)      | \$ 131,483       |

**Note 13. Net Capital Requirements**

As registered broker-dealers, Jefferies, Jefferies Execution and Jefferies High Yield Trading are subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. Jefferies, Jefferies Execution and Jefferies High Yield Trading have elected to use the alternative method permitted by the Rule.

As of June 30, 2008, Jefferies, Jefferies Execution and Jefferies High Yield Trading's net capital and excess net capital were as follows (in thousands of dollars):

|                              | Net Capital | Excess Net<br>Capital |
|------------------------------|-------------|-----------------------|
| Jefferies                    | \$421,140   | \$ 392,510            |
| Jefferies Execution          | \$ 16,298   | \$ 16,048             |
| Jefferies High Yield Trading | \$570,667   | \$ 570,417            |

**Note 14. Commitments, Contingencies and Guarantees**

The following table summarizes other commitments and guarantees at June 30, 2008:

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|                           | Notional /<br>Maximum<br>Payout | 2008      | 2009    | Maturity Date         |                     |                      |
|---------------------------|---------------------------------|-----------|---------|-----------------------|---------------------|----------------------|
|                           |                                 |           |         | 2010<br>and<br>2011   | 2012<br>and<br>2013 | 2014<br>and<br>Later |
|                           |                                 |           |         | (Dollars in Millions) |                     |                      |
| Standby letters of credit | \$ 213.5                        | \$ 213.1  | \$ 0.4  |                       |                     |                      |
| Bank credit               | \$ 40.7                         |           |         |                       | \$36.0              | \$ 4.7               |
| Equity commitments        | \$ 456.4                        |           | \$ 0.1  | \$ 1.6                | \$ 2.0              | \$452.7              |
| Loan commitments          | \$ 321.4                        | \$ 315.0  |         | \$ 6.4                |                     |                      |
| Derivative contracts      | \$1,498.0                       | \$1,123.9 | \$342.4 | \$16.7                | \$15.0              |                      |

**Standby Letters of Credit.** In the normal course of business, we had letters of credit outstanding aggregating \$213.5 million at June 30, 2008, mostly to satisfy various collateral requirements in lieu of depositing cash or securities. These letters of credit have a minimal carrying amount. As of June 30, 2008, there were no draw downs on these letters of credit.

**Bank Credit.** As of June 30, 2008, we had outstanding guarantees of \$36.0 million relating to bank credit obligations (\$12.8 million of which is undrawn) of associated investment vehicles in which we have an interest. Also, we have provided a guarantee to a third-party bank in connection with the bank's extension of 500 million Japanese yen (approximately \$4.7 million) to Jefferies (Japan) Limited.

**Equity Commitments.** On October 7, 2004, we entered into an agreement with Babson Capital and MassMutual to form Jefferies Finance LLC, a joint venture entity created for the purpose of offering senior loans to middle market and growth companies. In February 2006, we and MassMutual reached an agreement to double our equity commitments to Jefferies Finance LLC. With an incremental \$125 million from each partner, the total committed equity capitalization of Jefferies Finance LLC is \$500 million as of June 30, 2008. Loans are originated primarily through the investment banking efforts of Jefferies & Company, Inc., with Babson Capital providing primary credit analytics and portfolio management services. As of June 30, 2008, we have funded \$80.0 million of our aggregate \$250.0 million commitment leaving \$170.0 million unfunded.

As of June 30, 2008, we have an aggregate commitment to invest approximately \$23.3 million in Jefferies Capital Partners IV L.P. and its related parallel fund, a private equity fund managed by a team led by Brian P. Friedman (one of our directors and Chairman, Executive Committee).

We have an aggregate commitment to fund JHYH of \$600.0 million and have funded approximately \$350.0 million as of June 30, 2008, leaving \$250.0 million unfunded.

As of June 30, 2008, we had other equity commitments to invest up to \$13.1 million in various other investments.

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**Derivative Contracts.** In accordance with FASB Interpretation No. 45, *Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others* ( FIN 45 ), we disclose certain derivative contracts meeting the FIN 45 definition of a guarantee. Such derivative contracts include credit default swaps (whereby a default or significant change in the credit quality of the underlying financial instrument may obligate us to make a payment) and written equity put options. At June 30, 2008, the maximum payout value of derivative contracts deemed to meet the FIN 45 definition of a guarantee was approximately \$1,498.0 million. For purposes of determining maximum payout, notional values are used; however, we believe the fair value of these contracts is a more relevant measure of these obligations because we believe the notional amounts overstate our expected payout. At June 30, 2008, the fair value of such derivative contracts approximated \$138.5 million. In addition, the derivative contracts deemed to meet the FIN 45 definition of a guarantee are before consideration of hedging transactions. We substantially mitigate our risk on these contracts through hedges, such as other derivative contracts and/or cash instruments. We manage risk associated with derivative contracts meeting the FIN 45 definition of a guarantee consistent with our risk management policies.

**Loan Commitments.** From time to time we make commitments to extend credit to investment-banking clients in loan syndication and acquisition-finance transactions. These commitments and any related drawdowns of these facilities typically have fixed maturity dates and are contingent on certain representations, warranties and contractual conditions applicable to the borrower. As of June 30, 2008, we had \$321.4 million of loan commitments outstanding.

**Jefferies Financial Products, LLC.** In July 2004, JFP entered into a credit intermediation facility with a highly rated European bank (the Bank ). This facility allows JFP customers that require a counterparty with a high credit rating for commodity index transactions to transact with the Bank. The Bank simultaneously enters into an offsetting transaction with JFP and receives a fee from JFP for providing credit support. Subject to the terms of the agreement between JFP and the Bank, JFP is responsible to the Bank for the performance of JFP's customers.

**Other Guarantees.** In the normal course of business we provide guarantees to securities clearinghouses and exchanges. These guarantees generally are required under the standard membership agreements, such that members are required to guarantee the performance of other members. To mitigate these performance risks, the exchanges and clearinghouses often require members to post collateral. Our obligations under such guarantees could exceed the collateral amounts posted; however, the potential for us to be required to make payments under such guarantees is deemed remote.



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**Note 15. Segment Reporting**

The Capital Markets reportable segment includes our traditional securities brokerage, including the results of our recently reorganized high yield secondary market trading activities and investment banking activities. The Capital Markets reportable segment is managed as a single operating segment that provides the sales, trading and origination effort for various fixed income, equity and advisory products and services. The Capital Markets segment comprises a number of interrelated divisions. In addition, we choose to voluntarily disclose the Asset Management segment even though it is currently an immaterial non-reportable segment as defined by FASB Statement No. 131, *Disclosures about Segments of an Enterprise and Related Information*.

Our reportable business segment information is prepared using the following methodologies:

Net revenues and expenses directly associated with each reportable business segment are included in determining earnings before taxes.

Net revenues and expenses not directly associated with specific reportable business segments are allocated based on the most relevant measures applicable, including each reportable business segment's net revenues, headcount and other factors.

Reportable business segment assets include an allocation of indirect corporate assets that have been fully allocated to our reportable business segments, generally based on each reportable business segment's capital utilization.

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Our net revenues, expenses, income before income taxes and total assets by segment are summarized below (amounts in millions):

|   | <b>Capital<br/>Markets</b> | <b>Asset<br/>Management</b> | <b>Total</b> |
|---|----------------------------|-----------------------------|--------------|
| <b>Three months ended June 30, 2008</b>                   |                            |                             |              |
| Net revenues  | \$ 381.1                   | \$ 11.0                     | \$ 392.1     |
| Expenses  | 363.3                      | 14.3                        | 377.6        |
| Earnings (loss) before income taxes and minority interest | \$ 17.8                    | \$ (3.3)                    | \$ 14.5      |
| <b>Six months ended June 30, 2008</b>                     |                            |                             |              |
| Net revenues  | \$ 592.2                   | \$ 1.1                      | \$ 593.3     |
| Expenses  | 703.6                      | 28.5                        | 732.1        |
| Loss before income taxes and minority interest            | \$ (111.4)                 | \$ (27.4)                   | \$ (138.8)   |
| Segment assets  | \$ 24,909.7                | \$ 310.1                    | \$ 25,219.8  |
| <b>Three months ended June 30, 2007</b>                   |                            |                             |              |
| Net revenues  | \$ 449.6                   | \$ 15.9                     | \$ 465.5     |
| Expenses  | 326.6                      | 10.5                        | 337.1        |
| Earnings before income taxes and minority interest        | \$ 123.0                   | \$ 5.4                      | \$ 128.4     |
| <b>Six months ended June 30, 2007</b>                     |                            |                             |              |
| Net revenues  | \$ 851.0                   | \$ 33.3                     | \$ 884.3     |
| Expenses  | 630.7                      | 21.7                        | 652.4        |
| Earnings before income taxes and minority interest        | \$ 220.3                   | \$ 11.6                     | \$ 231.9     |
| Segment assets  | \$ 32,286.0                | \$ 227.1                    | \$ 32,513.1  |

**Net Revenues by Geographic Region**

Net revenues are recorded in the geographic region in which the senior coverage banker is located in the case of investment banking, or where the position was risk-managed within Capital Markets or the location of the investment advisor in the case of Asset Management. In addition, certain revenues associated with U.S. financial instruments and services that result from relationships with non-U.S. clients have been classified as non-U.S. revenues using an allocation consistent with our internal reporting. The following table presents net revenues by geographic region for the three-month and six-month periods ended June 30, 2008 and 2007 (amounts in thousands):

|                              | Three months     |                  | Six months       |                  |
|------------------------------|------------------|------------------|------------------|------------------|
|                              | June 30,<br>2008 | June 30,<br>2007 | June 30,<br>2008 | June 30,<br>2007 |
| Americas (1)                 | \$319,838        | \$398,482        | \$479,089        | \$770,822        |
| Europe                       | 69,943           | 60,210           | 107,523          | 104,349          |
| Asia (including Middle East) | 2,301            | 6,768            | 6,666            | 9,098            |
| Net Revenues                 | \$392,082        | \$465,460        | \$593,278        | \$884,269        |

(1) Substantially all relates to U.S. results.

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**Note 16. Goodwill**

The following is a summary of goodwill activity for the six months ended June 30, 2008 (in thousands of dollars):

|                               |    | Six Months<br>Ended<br>June 30, 2008 |
|-------------------------------|----|--------------------------------------|
| Balance, at December 31, 2007 | \$ | 344,063                              |
| Add: Contingent consideration |    | 8,379                                |
| Balance, at June 30, 2008     | \$ | 352,442                              |

We acquired LongAcre Partners Limited in May 2007. The LongAcre Partners Limited acquisition contained a five-year contingency for additional consideration to the selling owners, based on future revenues.

We acquired Putnam Lovell Investment banking business ( Putnam ) in July 2007. The purchase price of the Putnam acquisition was \$14.7 million in cash and the acquisition did not contain any contingencies related to additional consideration.

The acquisitions of LongAcre Partners Limited, Helix Associates, and Randall & Dewey all contained a five-year contingency for additional consideration to the selling owners, based on future revenues. This additional consideration is paid in cash annually. There is no contractual dollar limit to the potential of additional consideration. During the quarter ended June 30, 2007, the Broadview International LLC contingency for additional consideration was modified and all remaining contingencies have been accrued as of June 30, 2007. The Quarterdeck Investment Partners, LLC contingency expired on December 31, 2007. During the six month period ended June 30, 2008, we paid approximately \$34.0 million in cash related to contingent consideration that had been earned during the current year or prior periods. None of the acquisitions listed above were considered material based on the small percentage each represents of our total assets, equity, revenues and net earnings.

**Note 17. Quarterly Dividends**

The only restrictions on our present ability to pay dividends on our common stock are the dividend preference terms of our Series A convertible preferred stock and the governing provisions of the Delaware General Corporation Law. Dividends per Common Share (declared and paid):

|      | 1 <sup>st</sup> Quarter | 2 <sup>nd</sup> Quarter |
|------|-------------------------|-------------------------|
| 2008 | \$0.125                 | \$0.125                 |
| 2007 | \$0.125                 | \$0.125                 |

No dividends have been declared or paid in the third quarter.

During the three months ended June 30, 2008, we recognized dividend equivalents of \$34.4 million distributed on restricted stock units that were granted in prior periods, but which had not previously been charged against retained earnings.

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**Note 18. Variable Interest Entities ( VIEs )***Jefferies High Yield Holdings*

Under the provisions of FIN 46(R) we determined that Jefferies High Yield Holdings and Jefferies Employees Special Opportunities Partners meet the definition of a VIE. We are the primary beneficiary of JHYH, and we and our employees (related parties) are the primary beneficiaries of JESOP. Therefore, we consolidate both JHYH and JESOP. (See Note 19 for additional discussion of the activities of JHYH and JESOP.)

*Managed CLOs*

We own significant variable interests in various collateralized loan obligations ( CLOs ) managed by us for which we are not the primary beneficiary, and therefore, do not consolidate these entities. In aggregate, these variable interest entities have assets, consisting primarily of senior secured loans, approximating \$1.3 billion as of June 30, 2008. Our exposure to loss is limited to our capital contributions. The carrying value of our aggregate investment in these variable interest entities is \$13.4 million at June 30, 2008 and is included in investments in managed funds on our Consolidated Statements of Financial Condition.

*Third Party Managed CLO*

We have a significant variable interest in Babson Loan Opportunity CLO, Ltd., a third party managed CLO, for which we are not the primary beneficiary and therefore do not consolidate this entity. This variable interest entity has assets of approximately \$571.5 million as of June 30, 2008, consisting primarily of senior secured loans, unsecured loans and high yield bonds. The fair value of our interest in this variable interest entity is \$35.3 million (\$23.5 million direct interest and \$11.8 million indirect interest via Jefferies Finance) at June 30, 2008, in the form of debt securities. The direct investment in this entity is accounted for at fair value and included in financial instruments owned on our Consolidated Statements of Financial Condition.

**Note 19. High Yield Secondary Market Trading**

In January 2000, we created three broker-dealer entities that employed a trading and investment strategy substantially similar to that historically employed by our High Yield division. Two of these entities, the Jefferies Partners Opportunity Fund and the Jefferies Partners Opportunity Fund II, were principally capitalized with equity contributions from institutional and high net worth investors. The third fund, Jefferies Employees Opportunity Fund (and collectively with the two Jefferies Partners Opportunity Funds, referred to as the High Yield Funds ), was principally capitalized with equity investments from our employees and was therefore consolidated into our consolidated financial statements. The High Yield division and each of the funds shared gains or losses on trading and investment activities of the High Yield division on the basis of a pre-established sharing arrangement related to the amount of capital each had committed.

On April 2, 2007, we reorganized Jefferies High Yield Trading, LLC ( JHYT ) to conduct the secondary market trading activities previously performed by the High Yield division of Jefferies and the High Yield Funds. The activities of JHYT are overseen by our Chief Executive Officer and the same long-standing team previously responsible for these trading activities. JHYT is a registered broker-dealer engaged in the secondary sales and trading of high yield securities and special situation securities, including bank debt, post-reorganization equity, public and private equity, equity derivatives, credit default swaps and other financial instruments. JHYT makes markets in high yield and distressed securities and provides research coverage on these types of securities. JHYT is a wholly-owned subsidiary of Jefferies High Yield Holdings, LLC ( JHYH ).

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We and Leucadia National Corporation ( Leucadia ) each have the right to nominate two of a total of four directors to JHYH s board of directors and each respectively own 50% of the voting securities of JHYH. JHYH provides the opportunity for additional capital investments over time from third party investors through two funds managed by us, Jefferies Special Opportunities Fund ( JSOP ) and Jefferies Employees Special Opportunities Fund ( JESOP ). The term of the arrangement is for six years, with an option to extend. We and Leucadia expected to increase our respective investments in JHYH to \$600 million each over time. As a result of agreements entered into with Leucadia in April 2008, any request to Leucadia for additional capital investment in JHYH requires the unanimous consent of our Board of Directors, including the consent of any Leucadia designees to our board. (See Note 1, *Organization and Summary of Significant Accounting Policies*, herein for additional discussion of agreements entered into with Leucadia.)

Under the provisions of FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities*, we determined that JHYH meets the definition of a variable interest entity. We are the primary beneficiary of JHYH and consolidate JHYH. Assets of JHYH were \$1.3 billion as of June 30, 2008. JHYH s net revenue and formula-determined non-interest expenses for the three month period ended June 30, 2008 amounted to \$35.4 million and \$11.0 million, respectively. JHYH s net revenue and formula-determined non-interest expenses for the six month period ended June 30, 2008 amounted to \$(9.5) million and \$22.9 million, respectively. These formula-determined non-interest expenses do not necessarily reflect the actual expenses of operating JHYH.

**Note 20. Compensation Plans**

We sponsor the following non-share-based employee incentive plans:

*Employee Stock Ownership Plan.* We have an Employee Stock Ownership Plan ( ESOP ) which was established in 1988. We had no contributions and no compensation cost related to the ESOP for the three-month and six-month periods ended June 30, 2008 and 2007, respectively.

*Profit Sharing Plan.* We have a profit sharing plan, covering substantially all employees, which includes a salary reduction feature designed to qualify under Section 401(k) of the Internal Revenue Code. The compensation cost related to this plan was \$1.7 million and \$2.0 million for the three-month periods and \$6.7 million and \$5.9 million for the six-month periods ended June 30, 2008 and 2007, respectively.

We sponsor the following share-based employee incentive plans:

*Incentive Compensation Plan.* We have an Incentive Compensation Plan ( Incentive Plan ) which allows awards in the form of incentive stock options (within the meaning of Section 422 of the Internal Revenue Code), nonqualified stock options, stock appreciation rights, restricted stock, unrestricted stock, performance awards, dividend equivalents or other share-based awards. The plan imposes a limit on the number of shares of our common stock that may be subject to awards. An award relating to shares may be granted if the aggregate number of shares subject to then-outstanding awards plus the number of shares subject to the award being granted do not exceed 30% of the number of shares issued and outstanding immediately prior to the grant.

The Incentive Plan allows for grants of restricted stock awards, whereby employees are granted restricted shares of common stock subject to forfeiture until the requisite service has been provided. Grants of restricted stock are generally subject to annual ratable vesting over a five year period (i.e., 20% of the number of shares granted vests each year for a five year award) with provisions related to retirement eligibility. In addition, vested shares are subject to transferability restrictions that lapse at the end of the award term. With certain exceptions, the employee must remain with us for several years after the date of grant to receive the full number of shares granted. The Incentive Plan also allows for grants of restricted stock units. Restricted stock units give a participant the right to receive fully vested shares at the end of a specified deferral period. Restricted stock units are generally subject to forfeiture conditions

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similar to those of our restricted stock awards. One advantage of restricted stock units, as compared to restricted stock, is that the period during which the award is deferred as to settlement can be extended past the date the award becomes non-forfeitable, allowing a participant to hold an interest tied to common stock on a tax deferred basis. Prior to settlement, restricted stock units carry no voting or dividend rights associated with the stock ownership, but dividend equivalents are paid or accrued.

*Directors Plan.* We also have a Directors Stock Compensation Plan ( Directors Plan ) which provides for an annual grant to each non-employee director of \$100,000 of restricted stock or deferred shares (which are similar to restricted stock units). These grants are made automatically on the date directors are elected or reelected at our annual shareholders meeting. These grants vest three years after the date of grant and are expensed over the requisite service period.

Additionally, the Directors Plan permits each non-employee director to elect to be paid annual retainer fees, meeting fees and fees for service as chairman of a Board committee in the form of cash, deferred cash or deferred shares. If deferred cash is elected, interest is credited to such deferred cash at the prime interest rate in effect at the date of each annual meeting of stockholders. If deferred shares are elected, dividend equivalents equal to dividends declared and paid on our common stock are credited to a Director s account and reinvested as additional deferred shares.

*Employee Stock Purchase Plan.* We also have an Employee Stock Purchase Plan ( ESPP ) which we consider non-compensatory effective January 1, 2007. All regular full-time employees and employees who work part-time over 20 hours per week are eligible for the ESPP. Annual employee contributions are limited to \$21,250, are voluntary and are made via payroll deduction. The employee contributions are used to purchase our common stock. The stock price used is 95% of the closing price of our common stock on the last day of the applicable session (monthly).

*Deferred Compensation Plan.* We also have a Deferred Compensation Plan which was established in 2001. In 2008, 2007 and 2006, employees with annual compensation of \$200,000 or more were eligible to defer compensation by investing it in our common stock ( DCP shares ), stock options (prior to 2004) or other alternatives on a pre-tax basis. The compensation deferred by our employees is expensed in the period earned. Our common stock can be invested in at a 10% discount through the Deferred Compensation Plan. We recognize additional compensation cost related to this discount. This compensation cost for the three month period ended June 30, 2008 and 2007 was \$0.4 million and \$1.0 million, respectively, and for the six month period ended June 30, 2008 and 2007 was \$0.6 million and \$1.2 million, respectively. As of June 30, 2008, there were 5,122,000 DCP shares outstanding under the Plan.

**FASB 123R**

In accordance with FASB 123R, the fair value of share based awards is estimated on the date of grant based on the market price of our common stock less the impact of selling restrictions subsequent to vesting, if any, and is amortized as compensation expense on a straight-line basis over the related requisite service periods, which are generally five years. As of June 30, 2008, there was \$391.3 million of total unrecognized compensation cost related to nonvested share based awards, which is expected to be recognized over a remaining weighted-average vesting period of approximately 3.9 years.

FASB 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share based awards to be included in cash flows from financing activities. Accordingly, we reflected the excess tax benefit of \$4.1 million and \$36.2 million related to share based compensation in cash flows from financing activities for the six-month periods ended June 30, 2008 and 2007, respectively.

The total compensation cost of all share based awards, including awards under the Deferred Compensation Plan, was \$58.8 million and \$44.9 million for the three month periods ended June 30, 2008 and 2007, respectively, and \$102.0 million and \$74.3 million for the six month periods ended June 30, 2008 and 2007, respectively.

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We have historically and generally expect to issue new shares of common stock when satisfying our issuance obligations pursuant to share based awards, as opposed to reissuing common stock from treasury.

**Restricted Stock and Restricted Stock Units ( Share Based Awards )**

The following tables detail the activity of restricted stock and restricted stock units:

|                            | <b>Six Months<br/>Ended<br/>June 30, 2008</b><br>(Shares in 000s) | <b>Weighted<br/>Average<br/>Grant<br/>Date Fair<br/>Value</b> |
|----------------------------|---|---|
| <b>Restricted stock</b>    |   |   |
| Balance, beginning of year | 7,317   | \$ 25.34  |
| Grants                     | 8,569   | \$ 16.75  |
| Forfeited                  | (956)   | \$ 23.27  |
| Vested                     | (1,528)   | \$ 23.89  |
| Balance, end of period     | 13,402  | \$ 20.15  |

|                               | <b>Six Months Ended<br/>June 30, 2008</b><br>(Shares in 000s) |                                      | <b>Weighted<br/>Average Grant<br/>Date Fair Value</b> |                                  |
|-------------------------------|---|--------------------------------------|---|----------------------------------|
|                               | Future<br>Service<br>Required                                 | No Future<br>Service<br>Required (2) | Future<br>Service<br>Required                         | No Future<br>Service<br>Required |
| <b>Restricted stock units</b> |   |                                      |   |                                  |
| Balance, beginning of year    | 14,879  | 17,246                               | \$21.18   | \$10.18                          |
| Grants, includes dividends    | 4,725   | 676(1)                               | \$14.19   | \$ 2.93(1)                       |
| Deferral expiration           |   | (2,614)                              | \$  | \$14.68                          |
| Forfeited                     | (743)   | (30)                                 | \$19.59   | \$20.16                          |
| Vested                        | (2,986)   | 2,986                                | \$18.76   | \$18.76                          |
| Balance, end of period        | 15,875  | 18,264                               | \$19.63   | \$10.64                          |

(1) Represents dividend equivalents on restricted stock units declared during the six month period ending June 30, 2008.



- (2) Represents fully vested restricted stock units which are still subject to transferability restrictions.

The compensation cost associated with restricted stock and restricted stock units amounted to \$58.4 million and \$43.9 million for the three month period ended June 30, 2008 and 2007, respectively, and \$101.4 million and \$73.0 million for the six month period ended June 30, 2008 and 2007, respectively.

***Stock Options***

The fair value of all option grants are estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions used for all fixed option grants in 2004: dividend yield of 0.9%; expected volatility of 32.6%; risk-free interest rates of 3.0%; and expected lives of 4.8 years. There were no option

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS CONTINUED**  
**(Unaudited)**

grants during 2008 or 2007. A summary of our stock option activity as of June 30, 2008 and changes during the six-month period then ended is presented below:

| Dollars and shares in thousands, except per share data | <b>Options</b> | <b>Weighted-Average<br/>Exercise Price</b> |
|--|----------------|--|
| Outstanding, December 31, 2007                         | 204            | \$ 9.87                                    |
| Exercised  | (78)           | \$ 8.68                                    |
| Outstanding, June 30, 2008                             | 126            | \$ 10.62                                   |

The total intrinsic value of stock options exercised during the six months ended June 30, 2008 and 2007 was \$0.7 million and \$4.1 million, respectively. Cash received from the exercise of stock options during the six-months ended June 30, 2008 and 2007 totaled \$0.7 million and \$2.4 million, respectively, and the tax benefit realized from stock options exercised during the six-months ended June 30, 2008 and 2007 was \$0.3 million and \$1.7 million, respectively.

The table below provides additional information related to stock options outstanding at June 30, 2008:

Dollars and shares in thousands, except per share data

| <b>June 30, 2008</b>                                  | <b>Outstanding<br/>Net of<br/>Expected<br/>Forfeitures</b> | <b>Options<br/>Exercisable</b> |
|---|--|--------------------------------|
| Number of options                                     | 126  | 126                            |
| Weighted-average exercise price                       | \$ 10.62   | \$10.62                        |
| Aggregate intrinsic value                             | \$ 781   | \$ 781                         |
| Weighted-average remaining contractual term, in years | 2.91   | 2.91                           |

At June 30, 2008, the intrinsic value of vested options was approximately \$0.8 million for which tax benefits expected to be recognized in equity upon exercise are approximately \$0.3 million.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**Item 2. Management's Discussion and Analysis of Financial**  
**Condition and Results of Operations**

This report contains or incorporates by reference forward-looking statements within the meaning of the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include statements about our future and statements that are not historical facts. These forward-looking statements are usually preceded by the words believe, intend, may, will, or similar expressions. Forward-looking statements may contain expectations regarding revenues, earnings, operations and other financial projections, and may include statements of future performance, plans and objectives. Forward-looking statements also include statements pertaining to our strategies for future development of our business and products. Forward-looking statements represent only our belief regarding future events, many of which by their nature are inherently uncertain and outside of our control. It is possible that the actual results may differ, possibly materially, from the anticipated results indicated in these forward-looking statements. Information regarding important factors that could cause actual results to differ, perhaps materially, from those in our forward-looking statements is contained in this report and other documents we file. You should read and interpret any forward-looking statement together with these documents, including the following:

the description of our business and risk factors contained in our annual report on Form 10-K for the fiscal year ended December 31, 2007 and filed with the SEC on February 29, 2008;

the discussion of our analysis of financial condition and results of operations contained in this report under the caption Management's Discussion and Analysis of Financial Condition and Results of Operations ;

the notes to the consolidated financial statements contained in this report; and

cautionary statements we make in our public documents, reports and announcements.

Any forward-looking statement speaks only as of the date on which that statement is made. We will not update any forward-looking statement to reflect events or circumstances that occur after the date on which the statement is made.

**Critical Accounting Policies**

The consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles, which require management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes. Actual results can and will differ from estimates. These differences could be material to the financial statements.

We believe our application of accounting policies and the estimates required therein are reasonable. These accounting policies and estimates are constantly re-evaluated, and adjustments are made when facts and circumstances dictate a change. Historically, we have found our application of accounting policies to be appropriate, and actual results have not differed materially from those determined using necessary estimates.

Our management believes our critical accounting policies (policies that are both material to the financial condition and results of operations and require management's most subjective or complex judgments) are our valuation of financial instruments and our use of estimates related to compensation and benefits during the year. For further discussion of these and other significant accounting policies, see Note 1, Organization and Summary of Significant Accounting Policies, in our consolidated financial statements.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES***Valuation of Financial Instruments*

Financial instruments owned and financial instruments sold, not yet purchased are recorded at fair value. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (the exit price). Unrealized gains or losses are generally recognized in principal transactions in our Consolidated Statements of Earnings.

**Fair Value Hierarchy** We adopted FASB 157, *Fair Value Measurements* ( FASB 157 ), as of the beginning of 2007. FASB 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the inputs used to measure fair value and enhances disclosure requirements for fair value measurements. FASB 157 maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect our assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the transparency of inputs as follows:

- Level 1: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
- Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed.
- Level 3: Instruments that have little to no pricing observability as of the reported date. These financial instruments do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The availability of observable inputs can vary for different products. Greater judgment in valuation is required when inputs are less observable or unobservable in the marketplace; thus, the valuation of financial instruments classified in Level 3 of the fair value hierarchy involve the greatest amount of management judgment.

Level 3 assets were \$496.7 million and \$352.6 million as of June 30, 2008 and December 31, 2007, respectively, and represented approximately 8.6% and 6.1%, respectively, of total assets measured at fair value. Level 3 liabilities were \$81.7 million and \$21.6 million as of June 30, 2008 and December 31, 2007, respectively, and represented approximately 2.0% and 0.6%, respectively, of total liabilities measured at fair value.

During the quarter ended June 30, 2008, we had net transfers of assets of \$8.1 million from Level 2 to Level 3. These reclassifications were primarily related to high yield corporate bonds, which was due to a decrease in available market price quotations for these instruments and due to limited trading activity in these securities such that the inputs for these instruments became less observable. During the quarter ended June 30, 2008, we had net transfers of liabilities of \$0.2 million from Level 2 to Level 3. Total net unrealized gains on Level 3 assets of \$11.3 million for the quarter ended June 30, 2008 are attributed primarily to equity warrants due to increases in underlying equity prices and are attributed to collateralized loan obligations due to somewhat improved liquidity and credit spreads for these securities during the quarter, partially offset by unrealized losses on unsecured corporate loans. Total net unrealized losses on Level 3 liabilities of \$7.2 million for the quarter ended June 30, 2008 are attributed primarily to unrealized losses on short equity options due to increases in underlying equity prices, partially offset by unrealized gains on certain derivative loan commitments.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

As of June 30, 2008, we have classified approximately \$20.9 million of mortgage-backed securities as Level 3 assets, which constitutes 0.4% of total assets measured at fair value. These mortgage-backed securities were issued primarily during the period from 2005 to 2007 and the underlying assets comprising these mortgage-backed securities consist primarily of subprime and Alt-A mortgage loans and home equity lines of credit.

See Note 3, Financial Instruments, to the consolidated financial statements for the information regarding classification of our assets and liabilities measured at fair value.

**Valuation Process for Financial Instruments** Financial instruments are valued at quoted market prices, if available. For financial instruments that do not have readily determinable fair values through quoted market prices, the determination of fair value is based upon consideration of available information, including types of financial instruments, current financial information, restrictions on dispositions, fair values of underlying financial instruments and quotations for similar instruments. Certain financial instruments have bid and ask prices that can be observed in the marketplace. For financial instruments whose inputs are based on bid-ask prices, mid-market pricing is applied and adjusted to the point within the bid-ask range that meets our best estimate of fair value. For offsetting positions in the same financial instrument, the same price within the bid-ask spread is used to measure both the long and short positions.

The valuation process for financial instruments may include the use of valuation models and other techniques. Adjustments to valuations derived from valuations models may be made when, in management's judgment, either the size of the position in the financial instrument in a nonactive market or other features of the financial instrument such as its complexity, or the market in which the financial instrument is traded (such as counterparty, credit, concentration or liquidity) require that an adjustment be made to the value derived from the models. An adjustment may be made if a financial instrument is subject to sales restrictions that would result in a price less than the quoted market price. Adjustments from the price derived from a valuation model reflects management's judgment that other participants in the market for the financial instrument being measured at fair value would also consider in valuing that same financial instrument and are adjusted for assumptions about risk uncertainties and market conditions. Results from valuation models and valuation techniques in one period may not be indicative of future period fair value measurements.

***Cash products*** Where quoted prices are available in an active market, cash products are classified in Level 1 of the fair value hierarchy and valued based on the quoted price. Level 1 cash products are highly liquid instruments and include listed equity and money market securities and G-7 government and agency securities. If quoted market prices are not available for the specific security then fair values are estimated by using pricing models, quoted prices of cash products with similar characteristics or discounted cash flow models. Examples of cash products classified within Level 2 of the fair value hierarchy are corporate, convertible and municipal bonds and agency and certain non-agency mortgage-backed securities. If there is limited transaction activity or less transparency to observe market-based inputs to valuation models, cash products presented at fair value are classified in Level 3 of the fair value hierarchy. Fair values of cash products classified in Level 3 are generally based on an assessment of each underlying investment, cash flow models, market data of any recent comparable company transactions and trading multiples of companies considered comparable to the instrument being valued and incorporate assumptions regarding market outlook, among other factors. Cash products in this category include illiquid equity securities, equity interests in private companies, commercial loans and loan commitments, private equity and hedge fund investments, distressed debt instruments and Alt-A and subprime non-agency mortgage-backed securities as little external price information is currently available for these products. For distressed debt instruments, commercial loans and loan commitments, loss assumptions must be made based on default scenarios and analysis and market liquidity, as well as prepayment assumptions with respect to mortgage-backed securities.

***Derivative products*** Exchange-traded derivatives are valued using quoted market prices and are classified within Level 1 of the fair value hierarchy. Over-the-counter (OTC) derivative products are generally valued using models, whose inputs reflect assumptions that we believe market participants would use in valuing the derivative in a current period transaction. Inputs to valuation models are appropriately calibrated to market data, including but not limited to yield curves, interest rates, volatilities, equity, debt and commodity prices and credit curves. Fair value can be modeled using a series of techniques, including the Black-Scholes option pricing model and simulation models. For

certain OTC derivative contracts, inputs to valuation models do not involve a high degree of subjectivity as the  
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**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

valuation model inputs are readily observable or can be derived from actively quoted markets. OTC derivative contracts thus classified in Level 2 include certain credit default swaps, commodity swaps, debt and equity option contracts and to-be-announced ( TBA ) securities. Derivative products that are valued based on models with significant unobservable market inputs are classified within Level 3 of the fair value hierarchy. Level 3 derivative products include loan commitments and equity warrant and option contracts where the volatility of the underlying equity securities are not observable due to the terms of the contracts and correlation sensitivity to market indices is not transparent for the term of the derivatives.

**Controls Over Valuation of Financial Instruments** Our Risk Management Department, independent of the trading function, plays an important role in asserting that our financial instruments are appropriately valued and that fair value measurements are reliable. This is particularly important where prices or valuations that require inputs are less observable. In the event that observable inputs are not available, the control processes are designed to assure that the valuation approach utilized is appropriate and consistently applied and that the assumptions are reasonable. These control processes include reviews of the pricing model s theoretical soundness and appropriateness by risk management personnel with relevant expertise who are independent from the trading desks. Where a pricing model is used to determine fair value, recently executed comparable transactions and other observable market data are considered for purposes of validating assumptions underlying the model. An independent price verification process, separate from the trading process, is in place to ensure that observable market prices and market-based inputs are applied in valuation where possible.

***Compensation and Benefits***

The use of estimates is important in determining compensation and benefits expenses for interim and year end periods. A substantial portion of our compensation and benefits represents discretionary bonuses, which are finalized at year end. In addition to the level of net revenues, our overall compensation expense in any given year is influenced by prevailing labor markets, revenue mix and our use of share-based compensation programs. We believe the most appropriate way to allocate estimated annual discretionary bonuses among interim periods is in proportion to projected net revenues earned. Consequently, we have generally accrued interim compensation and benefits based on annual targeted compensation ratios, taking into account the guidance contained in FASB 123R regarding the timing of expense recognition for non-retirement-eligible and retirement-eligible employees.

**Revenues by Source**

The Capital Markets reportable segment includes our securities trading, including the results of our reorganized high yield secondary market trading activities of the second quarter of 2007, and investment banking activities. The Capital Markets reportable segment is managed as a single operating segment that provides the sales, trading and origination effort for various fixed income, equity and advisory products and services. The Capital Markets segment comprises many divisions, with interactions among each. In addition, we choose to voluntarily disclose the Asset Management segment even though it is currently an immaterial non-reportable segment as defined by FASB 131, *Disclosures about Segments of an Enterprise and Related Information*.

For presentation purposes, the remainder of Results of Operations is presented on a detailed product and expense basis rather than on a business segment basis because the Asset Management segment is immaterial as compared to the consolidated Results of Operations.

Our earnings are subject to fluctuation since many economic factors and market events over which we have little or no control, particularly the overall volume of trading, the volatility and general level of market prices, and the number and size of investment banking transactions, may significantly affect our operations.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

The following provides a breakdown of total revenues by source for the three-month and six month periods ended June 30, 2008 and 2007 (in thousands of dollars):

|   | Three Months Ended |                  | Six Months Ended |                  |
|---|--------------------|------------------|------------------|------------------|
|   | June 30,<br>2008   | June 30,<br>2007 | June 30,<br>2008 | June 30,<br>2007 |
| Equity  | \$ 149,142         | 144,563          | \$ 287,335       | 317,620          |
| Fixed income and commodities:   |                    |                  |                  |                  |
| Fixed income (excluding high yield) and<br>commodities (1)                    | 69,499             | 40,443           | 103,167          | 86,571           |
| High yield (2)  | 31,993             | 34,123           | (19,683)         | 44,460           |
| Total   | 101,492            | 74,566           | 83,484           | 131,031          |
| Investment banking  | 109,372            | 223,093          | 208,579          | 393,208          |
| Asset management fees and investment income<br>(loss) from managed funds (3): |                    |                  |                  |                  |
| Asset management fees   | 4,758              | 7,294            | 11,043           | 16,745           |
| Investment income (loss) from managed funds                                   | 8,721              | 6,090            | (25,360)         | 19,124           |
| Total   | 13,479             | 13,384           | (14,317)         | 35,869           |
| Interest revenue  | 210,540            | 310,739          | 415,431          | 511,901          |
| Total revenues  | \$ 584,025         | 766,345          | \$ 980,512       | 1,389,629        |
| Interest expense  | 191,943            | 300,885          | 387,234          | 505,360          |
| Net revenues  | \$ 392,082         | 465,460          | \$ 593,278       | 884,269          |

(1) Fixed income and commodities revenue is primarily comprised of investment grade fixed income, mortgage-backed securities, convertible and commodities product revenue.

(2) High yield revenue is comprised of revenue generated by our reorganized high yield secondary



market trading activities during the first half of 2008 and second quarter of 2007 and revenue generated by our pari passu share of high yield revenue during the first quarter of 2007.

- (3) Prior period amounts include asset management revenue from high yield funds. Effective April 2, 2007, with the commencement of our reorganized high yield secondary market trading activities, we do not record asset management revenue associated with these activities.

### **Consolidated Results of Operations**

We recorded a net loss of \$4.4 million for the quarter ended June 30, 2008, compared to net income of \$67.8 million for the comparable second quarter of 2007. Net revenues (total revenues, net of interest expense) declined 16% to \$392.1 million. Non-interest expenses of \$377.6 million increased 12% from the second quarter of last year primarily due to increased compensation and benefit costs, and technology and communications costs. Diluted loss per share was \$0.03 for the quarter ended June 30, 2008 as compared to diluted earnings per share of \$0.45 for the second quarter of 2007.

For the six month period ended June 30, 2008, a net loss of \$64.9 million was recorded, as compared to net income of \$130.1 million for the six months ended June 30, 2007. Net revenues decreased 33% to \$593.3 million and non-interest expenses, including severance expense of approximately \$25.0 million related to staff reductions, increased to \$732.1 million from \$652.4 million for the comparable prior six months. Diluted loss per share was \$0.42 compared with diluted earnings per share of \$0.86 a year ago.

The effective tax rate was 27.8% for the second quarter of 2008, a decline in comparison to an effective tax rate of 35.1% for the second quarter of 2007, which is reflective of the tax benefit recorded as a result of the net loss recognized for the six months ended June 30, 2008.

In April 2008, we sold 26,585,310 shares of our common stock to Leucadia National Corporation ( Leucadia ) (see Note 1, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional discussion).



**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

At June 30, 2008, we had 2,451 employees globally compared to 2,347 employees at the end of the second quarter of 2007 and 2,568 at December 31, 2007.

*Net Revenues*

Net revenues for the second quarter of 2008 decreased \$73.4 million, or 16%, to \$392.1 million, compared to \$465.5 million for the same quarter of 2007. The decrease was primarily due to a \$113.7 million, or 51%, decrease in investment banking revenues, offset by record sales and trading revenues due to fixed income and commodities revenues of \$101.5 million, an increase of 36% from the comparable prior year quarter, and an increase in Equities revenues of 3% to \$149.1 million for the 2008 second quarter. Net revenues were also impacted by an increase in net interest revenues (interest revenues net of interest expense) of \$8.7 million for the second quarter to \$18.6 million. Net revenues were \$593.3 million for the six months ended June 30, 2008 and \$884.3 million for the six months ended June 30, 2007, a 33% decline, which is attributed to declines in equities revenues of \$30.3 million, high yield revenues of \$64.1 million, investment banking revenues of \$184.6 million and asset management revenues of \$50.2 million, partially offset by an increase of \$16.6 million in fixed income(excluding high yield) and commodities revenues and an increase of \$21.7 million in net interest revenues.

*Equity Revenues*

Equities revenue is comprised of equity commissions and principal transactions revenue, correspondent clearing and prime brokerage, and execution product revenues. Total equities revenue for the second quarter of 2008 was \$149.1 million, up 3% from \$144.6 million for the second quarter of 2007, primarily driven by a continued increase in equity commissions of 24% due to strong customer activity in cash and derivative equity products driven by volatility in the global equity markets, partially offset by principal transaction losses due to trading volatility and net writedowns in equity trading positions.

Total equities revenue was \$287.3 million for the six months ended June 30, 2008, as compared to \$317.6 million for the comparable 2007 period, a 10% decrease. Equity commissions revenue for the 2008 six months increased by 38% from the prior 2007 six months reflecting strong customer activity in cash and derivative equity products and flows from prime brokerage activity, which was more than offset by principal transaction losses given the overall decline in valuations in the global equity markets.

*Fixed Income and Commodities Revenue*

Fixed income and commodities revenue is primarily comprised of commissions and principal transactions revenue from high yield and distressed securities, investment grade fixed income, convertible debt, mortgage-backed securities and commodities trading activities. Fixed income and commodities revenue (excluding high yield) was \$69.5 million, up from revenue of \$40.4 million in the second quarter of 2007 primarily attributed to increased activity in our fixed income businesses as a result of recent investments and headcount additions, partially offset by net principal transaction losses in our commodities trading activities given market volatility in that sector for the quarter. High yield revenues were \$32.0 million for the quarter ended June 30, 2008, a slight decline compared to high yield revenues of \$34.1 million for the comparable period of 2007.

For the six months ended June 30, 2008, fixed income and commodities revenue was \$83.5 million, down from revenue of \$131.0 million for the six month 2007 comparable period attributed primarily to principal transaction trading losses in our high yield, distressed securities and convertible debt trading activities, which was offset by increased principal transaction trading revenues in investment grade fixed income bonds and mortgage-backed securities. Deterioration in the distressed trading markets and lack of market liquidity contributed to writedowns of certain high yield trading securities of approximately \$19.7 million during the first six months of 2008.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES***Investment Banking Product Revenue*

|                 | Three Months Ended     |                  | Percentage<br>Change |
|-----------------|------------------------|------------------|----------------------|
|                 | June 30,<br>2008       | June 30,<br>2007 |                      |
|                 | (Dollars in Thousands) |                  |                      |
| Capital markets | \$ 24,507              | \$ 135,635       | (82)%                |
| Advisory        | 84,865                 | 87,458           | (3)%                 |
| Total           | \$ 109,372             | \$ 223,093       | (51)%                |

|                 | Six Months Ended       |                  | Percentage<br>Change |
|-----------------|------------------------|------------------|----------------------|
|                 | June 30,<br>2008       | June 30,<br>2007 |                      |
|                 | (Dollars in Thousands) |                  |                      |
| Capital markets | \$ 57,905              | \$ 225,935       | (74)%                |
| Advisory        | 150,674                | 167,273          | (10)%                |
| Total           | \$ 208,579             | \$ 393,208       | (47)%                |

Capital markets revenues, which consist primarily of leverage finance, equity and convertible financing services, were \$24.5 million for the quarter ended June 30, 2008, a decrease of 82% from the second quarter of 2007 reflecting the overall subdued market activity for both equity and debt underwritings. Revenues from our advisory business, including merger, acquisition and restructuring transactions, of \$84.9 million for the second quarter of 2008 remained relatively constant compared to the comparable prior year period revenues of \$87.5 million, reflecting the continuing strength of our franchise. These results are of particular note given the general industry-wide decrease in advisory activity and completed deal volume as of the second quarter of 2008 versus the relatively robust market for the investment banking advisory sector as a whole in the second quarter of 2007.

Capital markets revenues totaled \$57.9 million and \$225.9 million for the six months ended June 30, 2008 and 2007, respectively, a decrease of 74% over the periods, due to lower transaction volume in both leveraged finance and equity capital raising. Advisory revenues decreased 10% from the comparable six month 2007 period due to a general decline in completed merger, acquisition and restructuring transactions for the investment banking sector as whole.

*Asset Management Fees and Investment Income (Loss) from Managed Funds*

The following summarizes revenues from asset management fees and investment (loss) income from managed funds relating to funds managed by us and funds managed by third parties for the three-month and six-month periods ended June 30, 2008 and 2007 (in thousands of dollars):

|                            | Three Months Ended |                  | Six Months Ended |                  |
|----------------------------|--------------------|------------------|------------------|------------------|
|                            | June 30,<br>2008   | June 30,<br>2007 | June 30,<br>2008 | June 30,<br>2007 |
| Asset management fees (2): |                    |                  |                  |                  |
| Fixed Income               | \$ 2,023           | \$ 3,162         | \$ 4,614         | \$ 7,602         |
| Equities                   | 145                | 965              | 697              | 3,145            |
| Convertibles               | 2,575              | 3,167            | 5,717            | 5,998            |
| Real Assets                | 15                 |                  | 15               |                  |
|                            | 4,758              | 7,294            | 11,043           | 16,745           |

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|  |           |           |             |           |
|--|-----------|-----------|-------------|-----------|
| Investment income (loss) from managed funds (1)(2) | 8,721     | 6,090     | (25,360)    | 19,124    |
| Total  | \$ 13,479 | \$ 13,384 | \$ (14,317) | \$ 35,869 |

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**

- (1) Of the total investment income (loss) from managed funds, \$(0.2) million and \$(1.0) million is attributed to minority interest holders for the three and six month periods ended June 30, 2008, respectively, and \$0.3 million and \$0.8 million is attributed to minority interest holders for the three and six month periods ended June 30, 2007, respectively.
  
- (2) With the reorganization of our high yield secondary market trading activities, we no longer record asset management fees and investment income from managed funds related to these activities as of April 2, 2007. For the six-month period ending June 30, 2007

asset management fees and investment income from managed funds related to our high yield funds amounted to \$1.7 million and \$2.3 million, respectively.

Asset management revenue includes revenues from management, administrative and performance fees from funds managed by us, revenues from asset management and performance fees from third-party managed funds and investment income (loss) from our investments in these funds. Asset management recorded net income before income taxes of \$13.4 million and \$13.4 million for the second quarter of 2008 and 2007, respectively. Increases in investment income from managed funds for the second quarter of 2008 as compared to the prior year period were offset by a decline in asset management fees, primarily due to a decline in third party assets under management. Asset management revenues declined to a net loss before income taxes of \$14.3 million for the six months ended June 30, 2008 as compared to net income before taxes of \$35.9 million for the comparable 2007 period. The decrease in asset management revenue was primarily a result of (1) a strong prior period performance from our High Yield Funds, which are no longer included in asset management effective April 2, 2007, (2) weaker operating performances from our equity funds and (3) net depreciation in our equity funds and investments in managed CLOs, partially offset by appreciation in our global convertible bond funds.

*Assets under Management*

Period end assets under management by predominant asset strategy were as follows (in millions of dollars):

|   | June 30,<br>2008 | June 30,<br>2007 |
|---|------------------|------------------|
| Assets under management (1)(2):               |                  |                  |
| Fixed Income                                  | \$ 1,674         | \$ 1,481         |
| Equities                                      | 205              | 235              |
| Convertibles                                  | 2,504            | 2,872            |
| Real assets                                   | 2                |                  |
|   | 4,385            | 4,588            |
| Assets under management by third parties (3): |                  |                  |
| Equities, Convertibles and Fixed Income       |                  | 303              |
| Private Equity                                | 600              | 600              |
|   | 600              | 903              |
| Total   | \$ 4,985         | \$ 5,491         |

(1) Assets under management represent assets actively managed by us

and third parties including hedge funds, collateralized loan obligations, managed accounts and other private investment funds.

- (2) Of the total assets under management, \$192.6 million and \$95.2 million is consolidated at June 30, 2008 and June 30, 2007, respectively, and we are therefore not recognizing the related asset management fees. Because these entities are consolidated, the financial instruments are reflected in financial instruments owned or financial instruments sold, not yet purchased, in our consolidated financial statements.
- (3) Third party managed funds in which we have a 50% or less interest in the entities that manage these



assets or  
otherwise  
receive a  
portion of the  
management  
fees.

*Change in Assets under Management*

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Table of Contents**JEFFERIES GROUP, INC. AND SUBSIDIARIES**

| In millions                            | Three Month Period Ending |               |                | Six Month Period Ending |               |                |
|--|---------------------------|---------------|----------------|-------------------------|---------------|----------------|
|  | June 30, 2008             | June 30, 2007 | Percent Change | June 30, 2008           | June 30, 2007 | Percent Change |
| Balance, beginning of period           | \$ 5,250                  | \$ 5,832      | (10%)          | \$ 5,775                | \$ 5,282      | 9%             |
| Net cash flow (out) in                 | (296)                     | (425)         |                | (709)                   | 14            |                |
| Net market appreciation (depreciation) | 31                        | 84            |                | (81)                    | 195           |                |
|  | (265)                     | (341)         |                | (790)                   | 209           |                |
| Balance, end of period                 | \$ 4,985                  | \$ 5,491      | (9%)           | \$ 4,985                | \$ 5,491      | (9%)           |

The net cash outflow during the first six months of 2008 is primarily attributable to losses incurred upon redemption of our investments in the Andover Funds and customer redemptions from our global convertible bond funds.

*Net Interest*

Interest income decreased \$100.2 million for the second quarter of 2008 as compared to the second quarter of 2007 primarily due to the overall decline in market interest rates across all products, partially offset by growth in interest-bearing trading assets and deposit margins and increased activity in securities purchased under agreements to resell and securities lending. Interest expense decreased by \$108.9 million for the second quarter of 2008 as compared to the second quarter of 2007 primarily due to the overall decline in market interest rates, offset by an increase in interest expense due to the issuance of \$600 million of senior unsecured debentures in June 2007.

Interest income decreased by \$96.5 million in the six months ended 2008 from the comparable 2007 six months and interest expense similarly decreased by \$118.1 million. This is reflective of the overall decline in market interest rates across all products, partially offset by growth in interest-bearing trading assets and deposit margins and increased activity in securities purchased under agreements to resell and securities lending.

*Compensation and Benefits*

Compensation and benefits totaled \$277.5 million and \$537.5 million for the three and six months ended June 30, 2008, respectively compared to \$251.6 million and \$479.3 million for the comparable 2007 periods, increases of 10% and 12%. The ratio of compensation to net revenues was approximately 71% for the second quarter of 2008 as compared to 54% for the second quarter of 2007 and 91% for six months ended 2008 and 54% for the comparable 2007 six months. The ratio of compensation to net revenues was partially attributed to additional compensation expense incurred related to employee terminations in 2008 and the amortization of share-based compensation awards. Average employee headcount was 2,327 for the second quarter of 2008 compared to 2,319 for the second quarter of 2007. Reductions in employee headcount related to employee terminations during the first six months of 2008 were primarily offset by headcount growth for new business initiatives, both domestically and internationally.

*Non-Personnel Expenses*

Non-personnel expenses increased 17% and 12% for the three and six month periods ended June 30, 2008, respectively, primarily reflecting increased technology and communication costs and occupancy and equipment rental costs to support the expansion of the London and New York offices and growing businesses. Nonpersonnel expenses also increased for the quarter and six month periods with respect to the related 2007 periods due to write-offs of certain customer receivables and reduced litigation costs in the second quarter of 2007.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**

*Earnings/ (Loss) before Income Taxes and Minority Interest*

Earnings before income taxes and minority interest was \$14.5 million for the second quarter of 2008 down from earnings before income taxes and minority interest of \$128.4 million for the second quarter of 2007. For the six months ended June 30, 2008, we recorded a (loss) before income taxes and minority interest of \$(138.8) as compared to earnings before income taxes of \$231.9 for the six months ended June 30, 2007.

*Minority Interest*

Minority interest in earnings of consolidated subsidiaries was \$14.8 million for the 2008 second quarter compared to minority interest in earnings of consolidated subsidiaries of \$15.5 million for the second quarter of 2007. Minority interest in (loss) of consolidated subsidiaries was \$(20.0) million for the 2008 six month period as compared to minority interest in earnings of consolidated subsidiaries of \$16.1 for the comparable 2007 six month period. The decrease is primarily due to the net loss for the first quarter of 2008 recorded by Jefferies High Yield Holdings, LLC, which is consolidated by us.

*Earnings per Share*

Diluted (loss) per share was \$(0.03) for the second quarter of 2008 on 165,694,000 shares compared to diluted earnings per share of \$0.45 in the second quarter of 2007 on 154,301,000 shares. Diluted (loss) per share was \$(0.42) for the six months ended June 30, 2008 on 153,739,000 shares compared to diluted earnings per share of \$0.86 for the comparable 2007 period on 153,183,000 shares. The diluted earnings per share calculation for the three month and six month period ended June 30, 2007 includes an addition to net earnings for convertible preferred stock dividends of \$1.0 million and \$2.0 million, respectively. Convertible preferred stock dividends were not included in the calculation of diluted (loss) per share for the three month and six month period ended June 30, 2008 due to their anti-dilutive effect on loss per share.

Basic (loss) per share was \$(0.03) for the second quarter of 2008 on 165,694,000 shares compared to basic earnings per share of \$0.48 in the second quarter of 2007 on 142,092,000 shares. Basic (loss) per share was \$(0.42) for the six months ended June 30, 2008 on 153,739,000 shares compared to basic earnings per share of \$0.92 for the comparable 2007 period on 141,498,000 shares.

**Liquidity, Financial Condition and Capital Resources**

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**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

Our Chief Financial Officer and Treasurer are responsible for developing and implementing our liquidity, funding and capital management strategies. These policies are determined by the nature of our day to day business operations, business growth possibilities, regulatory obligations, and liquidity requirements.

Our actual level of capital, total assets, and financial leverage are a function of a number of factors, including, asset composition, business initiatives, regulatory requirements and cost availability of both long term and short term funding. We have historically maintained a highly liquid balance sheet, with a substantial portion of our total assets consisting of cash, highly liquid marketable securities and short-term receivables, arising principally from traditional securities brokerage activity. The highly liquid nature of these assets provides us with flexibility in financing and managing our business.

**Liquidity**

The following are financial instruments that are cash and cash equivalents or are deemed by management to be generally readily convertible into cash, marginable or accessible for liquidity purposes within a relatively short period of time (in thousands of dollars):

|                                     | June 30, 2008 | December 31,<br>2007 |
|-------------------------------------|---------------|----------------------|
| Cash and cash equivalents:          |               |                      |
| Cash in banks                       | \$ 469,104    | \$ 248,174           |
| Money market investments            | 604,092       | 649,698              |
| <br>Total cash and cash equivalents | <br>1,073,196 | <br>897,872          |
| Cash and securities segregated (1)  | 1,336,826     | 659,219              |
|                                     | \$ 2,410,022  | \$ 1,557,091         |

- (1) Consists of deposits at exchanges and clearing organizations, as well as deposits in accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, which subjects Jefferies, as a broker dealer carrying client accounts, to requirements related to maintaining cash or qualified

securities in a segregated reserve account for the exclusive benefit of its clients.

Bank loans represent short-term borrowings that are payable on demand and generally bear interest at a spread over the federal funds rate. We had no outstanding secured bank loans as of June 30, 2008 and December 31, 2007.

Unsecured bank loans are typically overnight loans used to finance securities owned or clearing related balances. We had \$16.0 million and \$280.4 of outstanding unsecured bank loans as of June 30, 2008 and December 31, 2007, respectively. Average daily bank loans for the six month period ended June 30, 2008 and the year ended December 31, 2007 were \$157.8 million and \$267.1 million, respectively.

A substantial portion of our assets are liquid, consisting of cash or assets readily convertible into cash. The majority of securities positions (both long and short) in our trading accounts are readily marketable and actively traded. In addition, receivables from brokers and dealers are primarily current open transactions or securities borrowed transactions, which are typically settled or closed out within a few days. Receivable from customers includes margin balances and amounts due on transactions in the process of settlement. Most of our receivables are secured by marketable securities.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

Our assets are funded by equity capital, senior debt, mandatorily redeemable convertible preferred stock, securities loaned, securities sold under agreements to repurchase, customer free credit balances, bank loans and other payables. Bank loans represent temporary (usually overnight) secured and unsecured short-term borrowings, which are generally payable on demand. We have arrangements with various banks for financing of up to \$1,055.5 million, including \$842.0 million of bank loans and \$213.5 million of letters of credit. Of the \$1,055.5 million of uncommitted lines of credit, \$645.5 million is unsecured and \$410.0 million is secured. Secured amounts are collateralized by a combination of customer, non-customer and firm securities. Letters of credit are used in the normal course of business mostly to satisfy various collateral requirements in lieu of depositing cash or securities.

**Liquidity Management Policies**

The primary goal of our liquidity management activities is to ensure adequate funding over a range of market environments. The key objectives of the liquidity management framework are to support the successful execution of our business strategies while ensuring sufficient liquidity through the business cycle and during periods of financial distress. Our liquidity management policies are designed to mitigate the potential risk that we may be unable to access adequate financing to service our financial obligations without material franchise or business impact.

The principal elements of our liquidity management framework are the Funding Action Plan and the Cash Capital Policy.

*Funding Action Plan.* The Funding Action Plan models a potential liquidity contraction over a one-year time period. Our funding action plan model scenarios incorporate potential cash outflows during a liquidity stress event, including, but not limited to, the following: (a) repayment of all unsecured debt maturing within one year and no incremental unsecured debt issuance; (b) maturity roll-off of outstanding letters of credit with no further issuance and replacement with cash collateral; (c) higher haircuts on or lower availability of secured funding; (d) client cash withdrawals; (e) the anticipated funding of outstanding investment commitments and (f) certain accrued expenses and other liabilities and fixed costs.

*Cash Capital Policy.* We maintain a cash capital model that measures long-term funding sources against requirements. Sources of cash capital include our equity, preferred stock and the non-current portion of long-term borrowings. Uses of cash capital include the following: (a) illiquid assets such as buildings, equipment, goodwill, net intangible assets, exchange memberships, deferred tax assets and principal investments; (b) a portion of securities inventory that is not expected to be financed on a secured basis in a credit-stressed environment (i.e., stressed haircuts) and (c) drawdowns of unfunded commitments. We seek to maintain a surplus cash capital position. Our equity capital of \$2,205.0 million, preferred stock of \$125.0 million and long-term borrowings (debt obligations scheduled to mature in more than 12 months) of \$1,764.4 million comprise our total capital of \$4,094.4 million as of June 30, 2008, which exceeded cash capital requirements.

**Analysis of Financial Condition and Capital Resources****Financial Condition**

As previously discussed, we have historically maintained a highly liquid balance sheet, with a substantial portion of our total assets consisting of cash, highly liquid marketable securities and short-term receivables, arising principally from traditional securities brokerage activity. Total assets decreased \$4,574.0 million, or 15%, from \$29,793.8 million at December 31, 2007 to \$25,219.8 million at June 30, 2008 primarily due to decreased securities borrowed and repo activity. Our financial instruments owned, including securities pledged to creditors, decreased \$31.6 million, while our financial instruments sold, not yet purchased increased \$555.1 million. Our securities borrowed and securities purchased under agreements to resell decreased \$5,401.4 million, while our securities loaned and securities sold under agreements to repurchase decreased \$5,540.2 million.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

The following table sets forth book value, pro forma book value, tangible book value and pro forma tangible book value per share (dollars in thousands, except per share data):

|   | June 30, 2008 | December 31, 2007 |
|---|---------------|-------------------|
| Stockholders equity   | \$ 2,204,951  | \$ 1,761,544      |
| Less: Goodwill  | (352,442)     | (344,063)         |
| Tangible stockholders equity  | \$ 1,852,509  | \$ 1,417,481      |
| Stockholders equity   | \$ 2,204,951  | \$ 1,761,544      |
| Add: Projected tax benefit on vested portion of restricted stock          | 15,941        | 84,729            |
| Pro forma stockholders equity   | \$ 2,220,892  | \$ 1,846,273      |
| Tangible stockholders equity  | \$ 1,852,509  | \$ 1,417,481      |
| Add: Projected tax benefit on vested portion of restricted stock          | 15,941        | 84,729            |
| Pro forma tangible stockholders equity                                    | \$ 1,868,450  | \$ 1,502,210      |
| Shares outstanding  | 162,121,394   | 124,453,174       |
| Add: Shares not issued, to the extent of related expense amortization     | 22,259,989    | 22,577,007        |
| Less: Shares issued, to the extent related expense has not been amortized | (9,198,563)   | (4,439,790)       |
| Adjusted shares outstanding   | 175,182,820   | 142,590,391       |
| Book value per share (1)  | \$ 13.60      | \$ 14.15          |
| Tangible book value per share (2)   | \$ 11.43      | 11.39             |
| Pro forma book value per share (3)  | \$ 12.68      | \$ 12.95          |
| Pro forma tangible book value per share (4)                               | \$ 10.67      | \$ 10.54          |

(1) Book value per share equals stockholders equity divided by common shares outstanding.

(2) Tangible book value per share equals tangible

stockholders  
equity divided  
by common  
shares  
outstanding.

- (3) Pro forma book value per share equals stockholders equity plus the projected deferred tax benefit on the amortized portion of restricted stock and RSUs divided by common shares outstanding adjusted for shares not yet issued to the extent of the related expense amortization and shares issued to the extent the related expense has not been amortized.

- (4) Pro forma tangible book value per share equals tangible stockholders equity plus the projected deferred tax benefit on the amortized portion of restricted stock and RSUs divided by common shares outstanding adjusted for



shares not yet  
issued to the  
extent of the  
related expense  
amortization  
and shares  
issued to the  
extent the  
related expense  
has not been  
amortized.

Tangible stockholders' equity, tangible book value per share, pro forma book value per share and pro forma tangible book value per share are non-GAAP financial measures. A non-GAAP financial measure is a numerical measure of financial performance that includes adjustments to the most directly comparable measure calculated and presented in accordance with GAAP, or for which there is no specific GAAP guidance. We calculate tangible stockholders' equity as stockholders' equity less intangible assets, specifically goodwill. Goodwill is subtracted from stockholders' equity in determining tangible stockholders' equity as we believe that goodwill does not constitute an operating asset, which can be deployed in a liquid manner. We calculate tangible book value per share by dividing tangible stockholders' equity by common stock outstanding. We calculate pro forma book value per share as stockholders' equity plus the projected deferred tax benefit on the vested portion of restricted stock and RSUs divided by common shares outstanding adjusted for shares not yet issued to the extent of the related expense amortization and shares issued to the extent the related expense has not been amortized. We calculate pro forma tangible book value per share by dividing tangible stockholders' equity plus the projected deferred tax benefit on the vested portion of restricted stock and RSUs by common shares outstanding adjusted for shares not yet issued to the extent of the related expense amortization and shares issued to the extent the related expense has not been amortized. These financial measures adjust stockholders' equity for the projected tax benefit of vested restricted stock as this represents current funding of a future reduction in cash outflows resulting in an enhanced financial condition. Shares not yet issued to the extent of the related expense amortization primarily represent vested restricted stock units and shares to be issued to the deferred compensation plan. Shares issued to the extent the related expense has not been amortized primarily

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

represents unvested restricted stock. We believe these adjustments to outstanding shares reflect potential economic claims on our net assets enabling shareholders to better assess their standing with respect to our financial condition. Valuations of financial companies are often measured as a multiple of tangible stockholders' equity, inclusive of any dilutive effects, making these ratios, and changes in these ratios, a meaningful measurement for investors.

**Capital Resources**

We had total long-term capital of \$4.1 billion and \$3.7 billion resulting in a long-term debt to total capital ratio of 43% and 48%, respectively. Our total capital base as of June 30, 2008 and December 31, 2007 was as follows (in thousands):

|  | June 30,<br>2008 | December 31,<br>2007 |
|--|------------------|----------------------|
| Long-Term Debt                                     | \$ 1,764,440     | \$ 1,764,067         |
| Mandatorily Redeemable Convertible Preferred Stock | 125,000          | 125,000              |
| Total Stockholders' Equity                         | 2,204,951        | 1,761,544            |
| <br>   |                  |                      |
| Total Capital                                      | \$ 4,094,391     | \$ 3,650,611         |

Our ability to support increases in total assets is largely a function of our ability to obtain short-term secured and unsecured funding, primarily through securities lending, and through our \$1,055.5 million of uncommitted secured and unsecured bank lines. Our ability is further enhanced by the cash proceeds from our \$600 million senior unsecured debt issuance in June 2007. We had \$16.0 million and \$280.4 of outstanding unsecured bank loans as of June 30, 2008 and December 31, 2007, respectively. Average daily bank loans for the six month period ended June 30, 2008 and the year ended December 31, 2007 were \$157.8 million and \$267.1 million, respectively. We did not declare a dividend to be paid during the third quarter of 2008 to maintain financial flexibility in managing capital and liquidity.

At June 30, 2008, our senior long-term debt, net of unamortized discount, consisted of contractual principal payments (adjusted for amortization) of \$492.4 million, \$346.3 million, \$348.6 million, \$248.5 million and \$328.7 million due in 2036, 2027, 2016, 2014 and 2012, respectively. At June 30, 2008, contractual interest payment obligations related to our senior long-term debt are \$113.0 million for each of the years 2008 through 2011, \$93.0 million for 2012 and \$1,128.9 million for all of the remaining periods after 2012.

We rely upon our cash holdings and external sources to finance a significant portion of our day-to-day operations. Access to these external sources, as well as the cost of that financing, is dependent upon various factors, including our debt ratings. Our current debt ratings are dependent upon many factors, including operating results, operating margins, earnings trend and volatility, balance sheet composition, liquidity and liquidity management, our capital structure, our overall risk management, business diversification and our market share and competitive position in the markets in which we operate.

Our long-term debt ratings are as follows:

|                            | Rating |
|----------------------------|--------|
| Moody's Investors Services | Baa1   |
| Standard and Poor's        | BBB+   |
| Fitch Ratings              | BBB    |

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES**

In April 2008, we sold 26,585,310 shares of our common stock to Leucadia National Corporation (see Note 1, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional discussion).

*Net Capital*

Jefferies, Jefferies Execution and Jefferies High Yield Trading are subject to the net capital requirements of the SEC and other regulators, which are designed to measure the general financial soundness and liquidity of broker-dealers. Jefferies, Jefferies Execution and Jefferies High Yield Trading use the alternative method of calculation.

As of June 30, 2008, Jefferies, Jefferies Execution and Jefferies High Yield Trading's net capital and excess net capital were as follows (in thousands of dollars):

|                              | Net Capital | Excess Net Capital |
|------------------------------|-------------|--------------------|
| Jefferies                    | \$421,140   | \$ 392,510         |
| Jefferies Execution          | \$ 16,298   | \$ 16,048          |
| Jefferies High Yield Trading | \$570,667   | \$ 570,417         |

*Commitments*

The following table summarizes other commitments and guarantees at June 30, 2008:

|                           | Notional /<br>Maximum<br>Payout | 2008      | Maturity Date         |                     |                     |                      |
|---------------------------|---------------------------------|-----------|-----------------------|---------------------|---------------------|----------------------|
|                           |                                 |           | 2009                  | 2010<br>and<br>2011 | 2012<br>and<br>2013 | 2014<br>and<br>Later |
|                           |                                 |           | (Dollars in Millions) |                     |                     |                      |
| Standby letters of credit | \$ 213.5                        | \$ 213.1  | \$ 0.4                |                     |                     |                      |
| Bank credit               | \$ 40.7                         |           |                       |                     | \$36.0              | \$ 4.7               |
| Equity commitments        | \$ 456.4                        |           | \$ 0.1                | \$ 1.6              | \$ 2.0              | \$452.7              |
| Loan commitments          | \$ 321.4                        | \$ 315.0  |                       | \$ 6.4              |                     |                      |
| Derivative contracts      | \$1,498.0                       | \$1,123.9 | \$342.4               | \$16.7              | \$15.0              |                      |

For additional information on these commitments, see Note 14 Commitments, Contingencies and Guarantees, to the consolidated financial statements.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES***Leverage Ratios*

The following table presents total assets, adjusted assets, total stockholders' equity and tangible stockholders' equity with the resulting leverage ratios as of June 30, 2008 and December 31, 2007:

|   | June 30, 2008 | December 31,<br>2007 |
|---|---------------|----------------------|
| Total assets  | \$ 25,219,836 | \$ 29,793,817        |
| Deduct: Securities borrowed   | (9,731,455)   | (16,422,130)         |
| Securities purchased under agreements to resell   | (4,661,564)   | (3,372,294)          |
| Add: Financial instruments sold, not yet purchased  | 3,889,759     | 3,334,678            |
| Less derivative liabilities   | (291,464)     | (331,788)            |
| Subtotal  | 3,598,295     | 3,002,890            |
| Deduct: Cash and securities segregated and on deposit for regulatory purposes or deposited with clearing and depository organizations | (1,336,826)   | (659,219)            |
| Goodwill  | (352,442)     | (344,063)            |
| Adjusted assets   | \$ 12,735,844 | \$ 11,999,001        |
| Total stockholders' equity  | \$ 2,204,951  | \$ 1,761,544         |
| Deduct: Goodwill  | (352,442)     | (344,063)            |
| Tangible stockholders' equity   | 1,852,509     | 1,417,481            |
| Leverage ratio (1)  | 11.4          | 16.9                 |
| Adjusted leverage ratio (2)   | 6.9           | 8.5                  |

(1) Leverage ratio equals total assets divided by total stockholders' equity.

(2) Adjusted leverage ratio equals adjusted assets divided by tangible stockholders' equity.

Adjusted assets excludes certain assets that are considered self-funded and, therefore, of lower risk, which are generally financed by customer liabilities through our securities lending activities. We view the resulting measure of

adjusted leverage as a more relevant measure of financial risk when comparing financial services companies.

**Table of Contents****JEFFERIES GROUP, INC. AND SUBSIDIARIES****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We use a number of quantitative tools to manage our exposure to market risk. These tools include:

inventory position and exposure limits, on a gross and net basis;

scenario analyses, stress tests and other analytical tools that measure the potential effects on our trading net revenues of various market events, including, but not limited to, a large widening of credit spreads, a substantial decline in equities markets and significant moves in selected emerging markets; and

risk limits based on a summary measure of risk exposure referred to as Value-at-Risk ( VaR ).

**Value-at Risk**

In general, VaR measures potential loss of trading revenues at a given confidence level over a specified time horizon. We calculate VaR over a one day holding period measured at a 95% confidence level which implies the potential loss of daily trading revenue is expected to be at least as large as the VaR amount on one out of every twenty trading days. VaR is one measurement of potential loss in trading revenues that may result from adverse market movements over a specified period of time with a selected likelihood of occurrence. As with all measures of VaR, our estimate has substantial limitations due to our reliance on historical performance, which is not necessarily a predictor of the future. Consequently, this VaR estimate is only one of a number of tools we use in our daily risk management activities. The VaR numbers below are shown separately for interest rate, equity, currency and commodity products, as well as for our overall trading positions, excluding corporate investments in asset management positions, using a historical simulation approach. The aggregated VaR presented here is less than the sum of the individual components (i.e., interest rate risk, foreign exchange rate risk, equity risk and commodity price risk) due to the benefit of diversification among the risk categories. Diversification benefit equals the difference between aggregated VaR and the sum of VaRs for the four risk categories. The following table illustrates the VaR for each component of market risk.

| Risk Categories            | Daily VaR (1)<br>(in millions)      |                   |          |                        |                        |                         |
|----------------------------|-------------------------------------|-------------------|----------|------------------------|------------------------|-------------------------|
|                            | Value-at-Risk in trading portfolios |                   |          |                        |                        |                         |
|                            | 6/30/08                             | VaR at<br>3/31/08 | 12/31/07 | Average VaR<br>6/30/08 | Average VaR<br>3/31/08 | Average VaR<br>12/31/07 |
| Interest Rates             | \$ 2.20                             | \$ 1.71           | \$ 1.70  | \$ 1.81                | \$ 1.54                | \$ 1.55                 |
| Equity Prices              | \$ 5.88                             | \$ 6.10           | \$16.73  | \$11.18                | \$ 7.87                | \$10.28                 |
| Currency Rates             | \$ 0.48                             | \$ 0.76           | \$ 0.47  | \$ 0.74                | \$ 0.58                | \$ 0.53                 |
| Commodity Prices           | \$ 1.56                             | \$ 2.32           | \$ 2.07  | \$ 1.44                | \$ 1.51                | \$ 1.46                 |
| Diversification Effect (2) | \$(5.17)                            | \$(4.66)          | \$(7.24) | \$(4.39)               | \$(3.87)               | \$(4.31)                |
| Firmwide                   | \$ 4.95                             | \$ 6.23           | \$13.73  | \$10.78                | \$ 7.63                | \$ 9.51                 |

(1) VaR is the potential loss in value of our trading positions due to adverse market movements over

a defined time horizon with a specific confidence level. For the VaR numbers reported above, a one-day time horizon and 95% confidence level were used.

- (2) Equals the difference between firmwide VaR and the sum of the VaRs by risk categories. This effect is due to the market categories not being perfectly correlated.

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| Risk Categories  | Daily VaR (1)<br>(in millions)                      |        |          |        |          |        |
|------------------|---|--------|----------|--------|----------|--------|
|                  | Value-At-Risk Highs and Lows for Three Months Ended |        |          |        |          |        |
|                  | 06/30/08  |        | 03/31/08 |        | 12/31/07 |        |
|                  | High  | Low    | High     | Low    | High     | Low    |
| Interest Rates   | \$ 3.22   | \$1.18 | \$ 1.90  | \$1.13 | \$ 2.24  | \$1.19 |
| Equity Prices    | \$24.01   | \$4.18 | \$16.23  | \$3.40 | \$17.01  | \$5.82 |
| Currency Rates   | \$ 0.98   | \$0.40 | \$ 0.80  | \$0.42 | \$ 1.06  | \$0.21 |
| Commodity Prices | \$ 3.21   | \$0.44 | \$ 2.93  | \$0.65 | \$ 2.36  | \$0.60 |
| Firmwide         | \$23.35   | \$4.26 | \$14.21  | \$4.03 | \$14.02  | \$5.45 |

(1) VaR is the potential loss in value of our trading positions due to adverse market movements over a defined time horizon with a specific confidence level. For the VaR numbers reported above, a one-day time horizon and 95% confidence level were used.

Average VaR of \$10.78 million during the second quarter of 2008 increased from the \$7.63 million average during the second quarter of 2008 due mainly to an increase in exposure to equity prices, primarily as a result of our temporary ownership of shares of Leucadia National Corporation, which elevated VaR levels. VaR levels were elevated for a period of time after the purchase of common shares of Leucadia in April.

The following table presents our daily VaR over the last four quarters:

**VaR Back-Testing**

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**

The comparison of daily actual revenue fluctuations with the daily VaR estimate is the primary method used to test the efficacy of the VaR model. Back testing is performed at various levels of the trading portfolio, from the holding company level down to specific business lines. A back-testing exception occurs when the daily loss exceeds the daily VaR estimate. Results of the process at the aggregate level demonstrated one outlier when comparing the 95% one-day VaR with the back-testing profit and loss in the second quarter of 2008. A 95% confidence one-day VaR model usually should not have more than twelve (1 out of 20 days) back-testing exceptions on an annual basis. Back-testing profit and loss is a subset of actual trading revenue and includes only the profit and loss effects relevant to the VaR model, excluding fees, commissions and certain provisions. We compare the trading revenue with VaR for back-testing purposes because VaR assesses only the potential change in position value due to overnight movements in financial market variables such as prices, interest rates and volatilities under normal market conditions. The graph below illustrates the relationship between daily back-testing trading profit and loss and daily VaR for us in the second quarter of 2008.

VaR is a model that predicts the future risk based on historical data. We could incur losses greater than the reported VaR because the historical market prices and rates changes may not be an accurate measure of future market events and conditions. In addition, the VaR model measures the risk of a current static position over a one-day horizon and might not predict the future position. When comparing our VaR numbers to those of other firms, it is important to remember that different methodologies could produce significantly different results.

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**Daily Trading Net Revenue**  
**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**(\$ in millions)**

Trading revenue used in the histogram below entitled "Second Quarter 2008 vs. Second Quarter 2007 Distribution of Daily Trading Revenue" is the actual daily trading revenue which is excluding fees, commissions and certain provisions. The histogram below shows the distribution of daily trading revenue for substantially all of our trading activities.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**

**Item 4. Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2008. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of June 30, 2008 are functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding disclosure. A controls system cannot provide absolute assurance, however, that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

No change in our internal control over financial reporting occurred during the quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Many aspects of our business involve substantial risks of liability. In the normal course of business, we have been named as defendants or co-defendants in lawsuits involving primarily claims for damages. We are also involved in a number of regulatory matters arising out of the conduct of our business. Our management, based on currently available information, does not believe that any matter will have a material adverse effect on our financial condition, although, depending on our results for a particular period, an adverse determination or settlements could be material for a particular period.

**Item 1A. Risk Factors**

Information regarding our risk factors appears in Part I, Item 1A. of our annual report on Form 10-K for the fiscal year ended December 31, 2007 filed with the SEC on February 29, 2008. These risk factors describe some of the assumptions, risks, uncertainties and other factors that could adversely affect our business or that could otherwise result in changes that differ materially from our expectations. There have been no material changes from the risk factors previously disclosed in our annual report on Form 10-K.

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

*Issuer Purchases of Equity Securities*

| Period  |                | (a) Total<br>Number of<br>Shares<br>Purchased | (b) Average<br>Price<br>Paid per<br>Share | (c) Total<br>Number of<br>Shares<br>Purchased as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs(2)(3) | (d) Maximum<br>Number<br>of Shares that May<br>Yet Be Purchased<br>Under the Plans or<br>Programs |
|---------|----------------|---|---|--|---|
| April 1 | April 30, 2008 | (1)<br>11,529                                 | 17.27                                     |  | 16,073,578  |
| May 1   | May 31, 2008   | 104,381                                       | 18.44                                     |  | 16,073,578  |
| June 1  | June 30, 2008  | 62,223  | 19.44                                     |  | 16,073,578  |
| Total   |                | 178,133                                       | 18.72                                     |  |   |

(1) We repurchased an aggregate of 178,133 shares other than as part of a publicly announced plan or program. We repurchased these securities in connection with our share-based compensation plans which allow participants to use shares to pay the exercise price of options exercised and to use shares to satisfy tax liabilities arising from the exercise of options or the vesting of restricted stock.

The number above does not include unvested shares forfeited back to us pursuant to the terms of our share-based compensation plans.

- (2) On July 26, 2005, we issued a press release announcing the authorization by our Board of Directors to repurchase, from time to time, up to an aggregate of 3,000,000 shares of our common stock. After giving effect to the 2-for-1 stock split effected as a stock dividend on May 15, 2006, this authorization increased to 6,000,000 shares.
- (3) On January 23, 2008, we issued a press release announcing the authorization by our Board of Directors to repurchase, from time to time, up to an additional 15,000,000 shares of our common stock

**Item 4. Submission of Matters to a Vote of Security Holders**

We held our annual shareholders meeting on May 19, 2008.

The following individuals were elected to serve as Directors by the votes set forth below:

| Director            | For Votes   | Withheld Votes |
|---------------------|-------------|----------------|
| Richard B. Handler  | 105,419,190 | 9,216,988      |
| Brian P. Friedman   | 105,572,308 | 10,063,870     |
| W. Patrick Campbell | 98,660,493  | 16,975,685     |
| Richard G. Dooley   | 96,943,523  | 18,692,655     |
| Robert E. Joyal     | 101,183,671 | 14,452,507     |
| Michael T. O Kane   | 101,241,824 | 14,394,354     |
| Ian Cumming         | 111,236,313 | 4,399,865      |
| Joseph Steinberg    | 111,566,469 | 4,069,709      |

The Amended and Restated 2003 Incentive Compensation Plan was approved by the votes set forth below.

|            |               |               |
|------------|---------------|---------------|
| For Votes  | Votes Against | Votes Abstain |
| 67,051,605 | 46,840,681    | 1,743,893     |

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**JEFFERIES GROUP, INC. AND SUBSIDIARIES**  
**Item 6. Exhibits**

**Exhibits**

- 3.1 Amended and Restated Certificate of Incorporation of Jefferies Group, Inc. is incorporated herein by reference to Exhibit 3 of the Registrant's Form 8-K filed on May 26, 2004.
- 3.2 Registrant's Certificate of Designations of 3.25% Series A Cumulative Convertible Preferred Stock is incorporated herein by reference to Exhibit 3.1 of the Registrant's Form 8-K filed on February 21, 2006.
- 3.3 By-Laws of Jefferies Group, Inc are incorporated herein by reference to Exhibit 3 of Registrant's Form 8-K filed on December 4, 2007.
- 10.1 Summary of the 2008 Executive Compensation Total Direct Pay Program for Messrs. Handler, Friedman, Broadbent and Feller is incorporated herein by reference to Exhibit 10 of Registrant's Form 10-Q filed on May 12, 2008.
- 10.2 Investment Agreement by and between Leucadia National Corporation and Jefferies Group, Inc. dated as of April 20, 2008 is incorporated herein by reference to Exhibit 10.1 of Registrant's Form 8-K filed on April 21, 2008.
- 10.3 Standstill Agreement by and between Leucadia National Corporation and Jefferies Group, Inc. dated as of April 20, 2008 is incorporated herein by reference to Exhibit 10.2 of Registrant's Form 8-K filed on April 21, 2008.
- 10.4 Amended and Restated 2003 Incentive Compensation Plan is incorporated herein by reference to Appendix 1 of Registrant's proxy statement filed on April 16, 2008.
- 10.5\* Stock Purchase Agreement dated as of June 4, 2008 by and between Ian M. Cumming and Jefferies Group, Inc.
- 10.6\* Stock Purchase Agreement dated as of June 4, 2008 by and between STH Company, Inc.-A and Jefferies Group, Inc.
- 10.7\* Stock Purchase Agreement dated as of June 4, 2008 by and between The Joseph S. and Diane H. Steinberg 1992 Charitable Trust and Jefferies Group, Inc.
- 31.1\* Rule 13a-14(a)/15d-14(a) Certification by the Chief Financial Officer.
- 31.2\* Rule 13a-14(a)/15d-14(a) Certification by the Chief Executive Officer.
- 32\* Rule 13a-14(b)/15d-14(b) and Section 1350 of Title 18 U.S.C. Certification by the Chief Executive Officer and Chief Financial Officer.

\* Filed herewith.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**JEFFERIES GROUP, INC.**

(Registrant)

Date: August 11, 2008

By: /s/ Peregrine C. Broadbent  
Peregrine C. Broadbent  
Chief Financial Officer  
(duly authorized officer)

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