

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

AMERICAN RIVER BANKSHARES

Form 10-Q

May 06, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 0-31525

AMERICAN RIVER BANKSHARES

(Exact name of registrant as specified in its charter)

California

68-0352144

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

3100 Zinfandel Drive, Rancho Cordova, California

95670

(Address of principal executive offices)

(Zip Code)

(916) 851-0123

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year,
if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒
 Non-accelerated filer ☐ Smaller reporting company ☐
 (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

No par value Common Stock - 5,531,528 shares outstanding at May 6, 2008.

AMERICAN RIVER BANKSHARES

INDEX TO QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2008

Part I.		Page
Item 1.	Financial Statements	3
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	28
Item 4.	Controls and Procedures	29
Part II.		
Item 1.	Legal Proceedings	30
Item 1A.	Risk Factors	30
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	30
Item 3.	Defaults Upon Senior Securities	30
Item 4.	Submission of Matters to a Vote of Security Holders	30
Item 5.	Other Information	31
Item 6.	Exhibits	31
Signatures		35
Exhibit Index		36
10.37	Addendum B to the Lease agreement between American River Bank and Sierra Investment Group, LLC, dated April 1, 2008, related to 3330 Cameron Park Drive, Suite 150, Cameron Park, California.	37
31.1	Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	38
31.2	Certifications of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	39
32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	40

PART I-FINANCIAL INFORMATION

Item 1. Financial Statements.

AMERICAN RIVER BANKSHARES
UNAUDITED CONSOLIDATED BALANCE SHEETS
(dollars in thousands)

	March 31, 2008	Decem 2
	-----	-----
ASSETS		
Cash and due from banks	\$ 32,029	\$
Federal funds sold	--	
	-----	-----
Total cash and cash equivalents	32,029	
Interest-bearing deposits in banks	4,942	
Investment securities:		
Available-for-sale (amortized cost: 2008--\$78,629; 2007--\$78,799)	79,654	
Held-to-maturity (fair value: 2008--\$32,679; 2007--\$34,855)	32,075	
Loans and leases, less allowance for loan and lease losses of \$6,017 at March 31, 2008 and \$5,883 at December 31, 2007	398,424	
Premises and equipment, net	2,008	
Federal Home Loan Bank stock	3,031	
Accounts receivable servicing receivables, net	1,621	
Goodwill and other intangible assets	17,442	
Accrued interest receivable and other assets	16,720	
	-----	-----
	\$ 587,946	\$
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits:		
Noninterest bearing	\$ 130,051	\$
Interest bearing	331,914	
	-----	-----
Total deposits	461,965	
Short-term borrowings	38,391	
Long-term borrowings	17,500	
Accrued interest payable and other liabilities	9,691	
	-----	-----
Total liabilities	527,547	
	-----	-----
Commitments and contingencies		
Shareholders' equity:		
Common stock - no par value; 20,000,000 shares authorized; issued and outstanding - 5,531,528 shares at March 31, 2008 and 5,590,277 shares at December 31, 2007	44,587	
Retained earnings	15,207	
Accumulated other comprehensive income, net of taxes	605	
	-----	-----

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Total shareholders' equity

60,399

\$ 587,946

See Notes to Unaudited Consolidated Financial Statements

3

AMERICAN RIVER BANKSHARES UNAUDITED CONSOLIDATED STATEMENT OF INCOME

(in thousands, except per share data)

For the three month periods ended March 31,

	2008	2007
Interest income:		
Interest and fees on loans and leases	\$ 7,244	\$ 7,848
Interest on Federal funds sold	2	3
Interest on deposits in banks	65	68
Interest and dividends on investment securities:		
Taxable	1,000	1,249
Exempt from Federal income taxes	264	288
Dividends	3	8
Total interest income	8,578	9,464
Interest expense:		
Interest on deposits	1,743	2,447
Interest on borrowings	493	470
Total interest expense	2,236	2,917
Net interest income	6,342	6,547
Provision for loan and lease losses	337	121
Net interest income after provision for loan and lease losses	6,005	6,426
Noninterest income	585	641
Noninterest expense:		
Salaries and employee benefits	2,021	2,125
Occupancy	364	341
Furniture and equipment	191	164
Other expense	1,053	1,062
Total noninterest expense	3,629	3,692
Income before provision for income taxes	2,961	3,375
Provision for income taxes	1,128	1,289

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Net income	\$	1,833	\$	2,086
Basic earnings per share	\$	0.33	\$	0.36
Diluted earnings per share	\$	0.33	\$	0.35
Cash dividends per share of outstanding common stock, adjusted for stock dividends	\$	0.15	\$	0.14

See Notes to Unaudited Consolidated Financial Statements

4

AMERICAN RIVER BANKSHARES
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
(dollars in thousands) (Unaudited)

	Common Stock		Retained	Accum
	Shares	Amount	Earnings	Oth
	-----	-----	-----	Compre
				Inc
				(Lo
Balance, January 1, 2007	5,657,346	\$ 48,246	\$ 14,690	\$
Comprehensive income:				
Net income			8,478	
Other comprehensive income, net of tax:				
Net change in unrealized gains (losses) on available-for-sale investment securities				
Total comprehensive income				
Cash dividends (\$0.58 per share)			(3,319)	
Fractional shares redeemed for stock dividend	(6)	(9)		
5% stock dividend	265,683	5,645	(5,645)	
Stock options exercised and related tax benefit	54,569	679		
Stock option compensation expense		301		
Retirement of common stock	(387,315)	(9,194)		
Balance, December 31, 2007	5,590,277	45,668	14,204	
Comprehensive income:				
Net income			1,833	
Other comprehensive income, net of tax:				
Net change in unrealized gains on available-for-sale investment securities				

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Total comprehensive income

Cash dividends (\$0.15 per share)			(830)	
Stock options exercised and related tax benefit	21,751	235		
Stock option compensation expense		68		
Retirement of common stock	(80,500)	(1,384)		
	-----	-----	-----	-----
Balance, March 31, 2008	5,531,528	\$ 44,587	\$ 15,207	\$
	=====	=====	=====	=====

See Notes to Unaudited Consolidated Financial Statements

5

AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

(dollars in thousands)

For the three months ended March 31,

	2008	2007
	-----	-----
Cash flows from operating activities:		
Net income	\$ 1,833	\$
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	337	
Decrease in deferred loan origination fees, net	(53)	
Depreciation and amortization	194	
Gain on sale of securities	--	
Amortization of investment security premiums and discounts, net	36	
Provision for accounts receivable servicing receivable allowance for losses	--	
Increase in cash surrender value of life insurance policies	(101)	
Stock option compensation expense	68	
Tax benefit from exercise of stock options	(65)	
Decrease (increase) in accrued interest receivable and other assets	1,162	
Increase in accrued interest payable and other liabilities	3,236	
	-----	-----
Net cash provided by operating activities	\$ 6,647	\$
	-----	-----
Cash flows from investing activities:		
Proceeds from the sale of investment securities	--	
Proceeds from matured and called available-for-sale investment securities	1,905	
Purchases of available-for-sale investment securities	--	
Purchases of held-to-maturity investment securities	(3,132)	
Proceeds from principal repayments for available-for-sale investment securities	1,339	
Proceeds from principal repayments for held-to-maturity investment securities	2,701	

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Net decrease in interest-bearing deposits in bank	9	
Net (increase) decrease in loans	(3,732)	
Proceeds from sale of other real estate	61	
Net decrease in accounts receivable servicing receivables	45	
Purchases of equipment	(148)	
Net increase in FHLB stock	(231)	
	-----	-----

Net cash (used in) provided by investing activities	\$ (1,183)	\$ 2
	-----	-----

6

Cash flows from financing activities:

Net increase (decrease) in demand, interest-bearing and savings deposits	\$ 4,486	\$ (
Net increase (decrease) in time deposits	1,834	(
Net decrease in short-term borrowings	(13,212)	(1
Net increase (decrease) in long-term borrowings	17,500	(
Payment of cash dividends	(839)	
Cash paid to repurchase common stock	(1,384)	(
Exercise of stock options	170	
Tax benefit from exercise of stock options	65	
	-----	-----

Net cash provided by (used in) financing activities	\$ 8,620	\$ (3
	-----	-----

Increase (decrease) in cash and cash equivalents	14,084	(
--	--------	---

Cash and cash equivalents at beginning of year	17,945	2
	-----	-----

Cash and cash equivalents at end of period	\$ 32,029	\$ 1
	=====	=====

See Notes to Unaudited Consolidated Financial Statements

7

AMERICAN RIVER BANKSHARES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS March 31, 2008

1. CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management, the unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the consolidated financial position of American River Bankshares (the "Company") at March 31, 2008 and December 31, 2007, and the results of its operations and its cash flows for the three-month periods ended March 31, 2008 and 2007 in conformity with accounting principles generally accepted in the United States of America.

Certain disclosures normally presented in the notes to the annual consolidated

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2007 annual report on Form 10-K. The results of operations for the three-month month period ended March 31, 2008 may not necessarily be indicative of the operating results for the full year.

In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan and lease losses, the provision for taxes and the estimated fair value of investment securities.

Management has determined that since all of the banking products and services offered by the Company are available in each branch of American River Bank, all branches are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate all of the branches and report them as a single operating segment. No client accounts for more than ten percent (10%) of revenues for the Company or American River Bank.

2. STOCK-BASED COMPENSATION

Stock Option Plans

In 2000 and 1995, the Board of Directors adopted stock option plans under which options may be granted to employees and directors under incentive and nonstatutory agreements. The plans require that the option price may not be less than the fair market value of the stock at the date the option is granted. The options under the plans expire on dates determined by the Board of Directors, but not later than ten years from the date of grant. The vesting period is generally five years; however the vesting period can be modified at the discretion of the Company's Board of Directors. Outstanding options under the plans are exercisable until their expiration. New shares are issued upon exercise.

Stock Option Compensation

The weighted average grant date fair value of options granted for the three month periods ended March 31, 2008 and 2007 was \$2.91 and \$6.07, respectively. For the three-month periods ended March 31, 2008 and 2007, the compensation cost recognized for stock option compensation was \$68,000 and \$62,000, respectively. The recognized tax benefit for stock option compensation expense was \$8,000 and \$11,000, for the three-month periods ended March 31, 2008 and 2007, respectively. At March 31, 2008, the total compensation cost related to nonvested awards not yet recorded is expected to be \$937,000. This amount will be recognized over the next five years and the weighted average period of recognizing these costs is expected to be 3.5 years.

Stock Option Activity

A summary of option activity under the stock option plans as of March 31, 2008 and changes during the period then ended is presented below:

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Options -----	Shares -----	Weighted Average Exercise Price -----	Weighted Average Remaining Contract Term -----
Outstanding at January 1, 2008	332,310	\$ 18.33	6.
Granted	60,785	\$ 17.00	9.
Exercised	(21,751)	\$ 7.74	
Cancelled	(11,033)	\$ 23.10	

Outstanding at March 31, 2008	360,311	\$ 18.63	7.
	=====		=====
Exercisable (vested) at March 31, 2008	165,053	\$ 16.18	5.
	=====		=====

The intrinsic value was derived from the market price of the Company's common stock of \$16.25 as of March 31, 2008.

3. COMMITMENTS AND CONTINGENCIES

In the normal course of business there are outstanding various commitments to extend credit which are not reflected in the financial statements, including loan commitments of approximately \$97,688,000 and standby letters of credit of approximately \$6,131,000 at March 31, 2008. Such loans relate primarily to real estate construction loans and revolving lines of credit and other commercial loans. However, all such commitments will not necessarily culminate in actual extensions of credit by the Company as some of these are expected to expire without being fully drawn upon.

Standby letters of credit are conditional commitments issued to guarantee the performance or financial obligation of a client to a third party. These guarantees are issued primarily relating to purchases of inventory or as security for real estate rents by commercial clients and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to clients and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The majority of all such commitments are collateralized. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees was not significant at March 31, 2008 or March 31, 2007.

4. EARNINGS PER SHARE COMPUTATION

Basic earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period (5,561,100 shares for the three-month period ended March 31, 2008, and 5,842,959 shares for the three-month period ended March 31, 2007). Diluted earnings per share reflect the potential dilution that could occur if outstanding stock options were exercised. Diluted earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period plus the dilutive effect of options (31,058 shares for the three-month period ended March 31, 2008 and 82,416 for the three-month period ended March 31, 2007). Earnings per share is retroactively adjusted for stock splits and stock dividends for all periods presented.

5. COMPREHENSIVE INCOME

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Comprehensive income is reported in addition to net income for all periods presented. Comprehensive income is comprised of net income plus other comprehensive income (loss). Other comprehensive income, net of taxes, was comprised of the unrealized gains on available-for-sale investment securities of \$504,000 for the three-month period ended March 31, 2008 and \$197,000 for the three-month period ended March 31, 2007. Comprehensive income was \$2,337,000 for the three-month period ended March 31, 2008 and \$2,283,000 for the three-month period ended March 31, 2007. Reclassification adjustments resulting from gain or loss on sale of investment securities were not significant for all periods presented.

6. BORROWING ARRANGEMENTS

The Company has a total of \$52,000,000 in unsecured short-term borrowing arrangements with three of its correspondent banks. There were no advances under the borrowing arrangements as of March 31, 2008 or December 31, 2007.

In addition, the Company has a line of credit available with the Federal Home Loan Bank (the "FHLB") which is secured by pledged mortgage loans and investment securities. Borrowings may include overnight advances as well as loans with terms of up to thirty years. Advances (both short and long-term) totaling \$55,891,000 were outstanding from the FHLB at March 31, 2008, bearing interest rates ranging from 1.81% to 5.21% and maturing between April 1, 2008 and October 19, 2010. Advances totaling \$51,603,000 were outstanding from the FHLB at December 31, 2007, bearing interest rates ranging from 3.25% to 5.21% and maturing between January 2, 2008 and October 30, 2008. Remaining amounts available under the borrowing arrangement with the FHLB at March 31, 2008 and December 31, 2007 totaled \$69,165,000 and \$79,631,000, respectively.

7. INCOME TAXES

The Company files its income taxes on a consolidated basis with its subsidiaries. The allocation of income tax expense (benefit) represents each entity's proportionate share of the consolidated provision for income taxes.

The Company accounts for income taxes using the balance sheet method, under which deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

Accounting for uncertainty in income taxes - The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. The Company recognizes accrued interest and penalties related to unrecognized tax benefits, if applicable, as a component of interest expense in the consolidated statements of income. There have been no significant changes to unrecognized tax benefits or accrued interest and penalties for the three months ended March 31, 2008.

8. FAIR VALUE MEASUREMENT

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

On January 1, 2008, the Company adopted Financial Accounting Standards Board (FASB) Statement No. 157 (SFAS 157), Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value under GAAP and expands disclosures about fair value measurements. There was no cumulative effect adjustment to beginning retained earnings recorded upon adoption and no impact on the financial statements in the first quarter of 2008.

10

The following table presents information about the Company's assets and liabilities measured at fair value on a recurring and non recurring basis as of March 31, 2008, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Fair values determined by Level 2 inputs utilize information other than the quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement, in its entirety, falls has been determined based on the lowest level input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement, in its entirety, requires judgment and considers factors specific to the asset or liability.

(in thousands)

Description	Fair Value March 31, 2008	Fair Value Measurements at March 31, 2008 Using	
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)
Assets and liabilities measured on a recurring basis:			
Available-for-sale securities	\$ 79,654	\$ 305	\$ 79,349
Total	\$ 79,654	\$ 305	\$ 79,349
Assets and liabilities measured on a non recurring basis:			
Impaired loans	\$ 9,767	\$ --	\$ 9,767

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Total	\$ 9,767	\$ --	\$ 9,7

The following methods were used to estimate the fair value of each class of financial instrument above:

Available-for-sale securities - Fair values for investment securities are based on evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information. Evaluated pricing applications apply available information, as applicable, through processes such as benchmark curves, benchmarking off of like securities, sector groupings, and matrix pricing.

Impaired Loans --The fair value of impaired loans is based on the fair value of the collateral for all collateral dependent loans and for other impaired loans is estimated using a discounted cash flow model.

11

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following is management's discussion and analysis of the significant changes in American River Bankshares' (the "Company") balance sheet accounts between December 31, 2007 and March 31, 2008 and its income and expense accounts for the three-month periods ended March 31, 2008 and 2007. The discussion is designed to provide a better understanding of significant trends related to the Company's financial condition, results of operations, liquidity, capital resources and interest rate sensitivity. This discussion and supporting tables and the consolidated financial statements and related notes appearing elsewhere in this report are unaudited.

Certain matters discussed or incorporated by reference in this Quarterly Report on Form 10-Q including, but not limited to, matters described in "Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations," are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, Section 27A of the Securities Act of 1933, as amended, and subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may contain words related to future projections including, but not limited to, words such as "believe," "expect," "anticipate," "intend," "may," "will," "should," "could," "would," and variations of those words and similar words that are subject to risks, uncertainties and other factors that could cause actual results to differ significantly from those projected. Factors that could cause or contribute to such differences include, but are not limited to, the following: (1) variances in the actual versus projected growth in assets; (2) return on assets; (3) loan and lease losses; (4) expenses; (5) changes in the interest rate environment including interest rates charged on loans, earned on securities investments and paid on deposits and other borrowed funds; (6) competition effects; (7) fee and other noninterest income earned; (8) general economic conditions nationally, regionally, and in the operating market areas of the Company and its subsidiaries; (9) changes in the regulatory environment; (10) changes in business conditions and inflation; (11) changes in securities markets; (12) data processing problems; (13) a decline in real estate values in the Company's operating market areas; (14) the effects of terrorism, the threat of terrorism or the impact of the current military conflicts in Afghanistan and Iraq and the conduct of the war on

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

terrorism by the United States and its allies, as well as other factors. These factors and other cautionary statements and information set forth in this report should be carefully considered and understood as being applicable to all related forward-looking statements contained in this report, when evaluating the business prospects of the Company and its subsidiaries.

Forward-looking statements are not guarantees of performance. By their nature, they involve risks, uncertainties and assumptions. The future results and shareholder values may differ significantly from those expressed in these forward-looking statements. You are cautioned not to put undue reliance on any forward-looking statement. Any such statement speaks only as of the date of this report, and in the case of any documents that may be incorporated by reference, as of the date of those documents. We do not undertake any obligation to update or release any revisions to any forward-looking statements, to report any new information, future event or other circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as required by law. To gain a more complete understanding of the uncertainties and risks involved in the Company's business, this report should be read in conjunction with the Company's annual report on Form 10-K for the year ended December 31, 2007 and its 2008 reports filed on Form 8-K.

Interest income and net interest income are presented on a fully taxable equivalent basis (FTE) within management's discussion and analysis.

12

Critical Accounting Policies

General

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The financial information contained within our statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. We use historical loss data and the economic environment as factors, among others, in determining the inherent loss that may be present in our loan and lease portfolio. Actual losses could differ significantly from the factors that we use. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of our transactions would be the same, the timing of events that would impact our transactions could change.

Allowance for Loan and Lease Losses

The allowance for loan and lease losses is an estimate of the credit loss risk in our loan and lease portfolio. The allowance is based on two basic principles of accounting: (1) Statement of Financial Accounting Standards ("SFAS") No. 5 "Accounting for Contingencies," which requires that losses be accrued when it is probable that a loss has occurred at the balance sheet date and such loss can be reasonably estimated; and (2) SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," which requires that losses be accrued on impaired loans based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

The allowance for loan and lease losses is determined based upon estimates that can and do change when the actual risk, loss events, or changes in other factors, occur. The analysis of the allowance uses an historical loss view as an indicator of future losses and as a result could differ from the loss incurred in the future. If the allowance for loan and lease losses falls below that deemed adequate (by reason of loan and lease growth, actual losses, the

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

effect of changes in risk factors, or some combination of these), the Company has a strategy for supplementing the allowance for loan and lease losses, over the short-term. For further information regarding our allowance for loan and lease losses, see "Allowance for Loan and Lease Losses Activity" discussion later in this Item 2.

Stock-Based Compensation

The Company recognizes compensation expense in an amount equal to the fair value of the share-based payments such as stock options granted to employees. The Company records compensation expense (as previous awards continue to vest) for the unvested portion of previously granted awards that were outstanding on January 1, 2006 and for all awards granted after that date as they vest. The fair value of each option is estimated on the date of grant and amortized over the service period using an option pricing model. Critical assumptions that affect the estimated fair value of each option include expected stock price volatility, dividend yields, option life and the risk-free interest rate.

Goodwill

Business combinations involving the Company's acquisition of the equity interests or net assets of another enterprise or the assumption of net liabilities in an acquisition of branches constituting a business may give rise to goodwill. Goodwill represents the excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired and liabilities assumed in transactions accounted for under the purchase method of accounting. The value of goodwill is ultimately derived from the Company's ability to generate net earnings after the acquisition. A decline in net earnings could be indicative of a decline in the fair value of goodwill and result in impairment. For that reason, goodwill is assessed for impairment at a reporting unit level at least annually following the year of acquisition. The Company performed an evaluation of the goodwill, recorded as a result of the Bank of Amador acquisition, during the fourth quarter of 2007 and determined that there was no impairment. While the Company believes all assumptions utilized in its assessment of goodwill for impairment are reasonable and appropriate, changes in earnings, the effective tax rate, historical earnings multiples and the cost of capital could all cause different results for the calculation of the present value of future cash flows.

13

Fair Value

Effective January 1, 2008, we adopted SFAS No. 157, "Fair Value Measurements", which among other things, requires enhanced disclosures about financial instruments carried at fair value. SFAS No. 157 establishes a hierarchical disclosure framework associated with the level of observable pricing scenarios utilized in measuring financial instruments at fair value. The degree of judgment utilized in measuring the fair value of financial instruments generally correlates to the level of the observable pricing scenario. Financial instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of observable pricing and a lesser degree of judgment utilized in measuring fair value. Conversely, financial instruments rarely traded or not quoted will generally have little or no observable pricing and a higher degree of judgment utilized in measuring fair value. Observable pricing scenarios are impacted by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market and not yet established and the characteristics specific to the transaction.

See Note 8 of the Notes to Condensed Consolidated Financial Statements

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

for additional information about the financial instruments carried at fair value.

General Development of Business

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was incorporated under the laws of the State of California in 1995. As a bank holding company, the Company is authorized to engage in the activities permitted under the Bank Holding Company Act of 1956, as amended, and regulations thereunder. Its principal office is located at 3100 Zinfandel Drive, Suite 450, Rancho Cordova, California 95670 and its telephone number is (916) 854-0123. The Company employed an equivalent of 125 full-time employees as of March 31, 2008.

The Company owns 100% of the issued and outstanding common shares of its banking subsidiary, American River Bank, and American River Financial, a California corporation which has been inactive since its incorporation in 2003.

American River Bank was incorporated and commenced business in Fair Oaks, California, in 1983 and thereafter moved its headquarters to Sacramento, California in 1985. American River Bank operates: (1) five full service offices and one convenience office in Sacramento and Placer Counties including the head office located at 1545 River Park Drive, Suite 107, Sacramento, and branch offices located at 520 Capitol Mall, Suite 100, Sacramento, 9750 Business Park Drive, Sacramento, 10123 Fair Oaks Boulevard, Fair Oaks and 2240 Douglas Boulevard, Roseville, and the convenience office (limited service office) located at 3100 Zinfandel Drive, Suite 450, Rancho Cordova, and (2) three full service offices in Sonoma County located at 412 Center Street, Healdsburg, 8733 Lakewood Drive, Windsor, and 50 Santa Rosa Avenue, Suite 100, Santa Rosa, operated under the name "North Coast Bank, a division of American River Bank." North Coast Bank was acquired by the Company in 2000 as a separate bank subsidiary and was merged with and into American River Bank in 2003. The Company acquired Bank of Amador located in Jackson, California in 2004. Bank of Amador was merged with and into American River Bank and now operates three full service banking offices as "Bank of Amador, a division of American River Bank" within its primary service area of Amador County, in the cities of Jackson, Pioneer and Ione.

American River Bank's deposits are insured by the Federal Deposit Insurance Corporation up to applicable legal limits. American River Bank does not offer trust services or international banking services and does not plan to do so in the near future. American River Bank's primary business is serving the commercial banking needs of small to mid-sized businesses within those counties listed above. American River Bank accepts checking and savings deposits, offers money market deposit accounts and certificates of deposit, makes secured and unsecured commercial, secured real estate, and other installment and revolving credit loans and offers other customary banking services. American River Bank also conducts lease financing for most types of business equipment, from computer software to heavy earth-moving equipment. American River Bank owns 100% of two inactive companies, ARBCO and American River Mortgage. ARBCO was formed in 1984 to conduct real estate development and has been inactive since 1995. American River Mortgage has been inactive since its formation in 1994.

During 2008, the Company conducted no significant activities other than holding the shares of its subsidiaries. However, it is authorized, with the prior approval of the Board of Governors of the Federal Reserve System (the "Board of Governors"), the Company's principal regulator, to engage in a variety of activities which are deemed closely related to the business of banking. The common stock of the Company is registered under the Securities Exchange Act of

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

1934, as amended, and is listed and traded on the Nasdaq Global Select Market under the symbol "AMRB."

Overview

The Company recorded net income of \$1,833,000 for the quarter ended March 31, 2008, which was \$253,000 (12.1%) below the \$2,086,000 reported for the same period of 2007. Diluted earnings per share for the first quarter of 2008 were \$0.33, 5.7% below the \$0.35 recorded in the first quarter of 2007. The return on average equity (ROAE) and the return on average assets (ROAA) for the first quarter of 2008 were 12.26% and 1.28%, respectively, as compared to 14.02% and 1.44%, respectively, for the same period in 2007.

Total assets of the Company increased by \$14,261,000 (2.5%) from \$573,685,000 at December 31, 2007 to \$587,946,000 at March 31, 2008. Net loans totaled \$398,424,000 at March 31, 2008, up \$3,449,000 (0.9%) from the \$394,975,000 at December 31, 2007. Deposit balances at March 31, 2008 totaled \$461,965,000, up \$6,320,000 (1.4%) from \$455,645,000 at December 31, 2007.

The Company ended the first quarter of 2008 with a Tier 1 capital ratio of 9.4% and a total risk-based capital ratio of 10.7% versus 9.5% and 10.7%, respectively, at December 31, 2007.

Table One below provides a summary of the components of net income for the periods indicated. See the "Results of Operations" section that follows for an explanation of the fluctuations in the individual components.

Table One: Components of Net Income

(dollars in thousands)	For the three months ended March 31	
	2008	2007
Net interest income*	\$ 6,427	\$ 6,636
Provision for loan losses	(337)	(121)
Noninterest income	585	641
Noninterest expense	(3,629)	(3,692)
Provision for income taxes	(1,128)	(1,289)
Tax equivalent adjustment	(85)	(89)
Net income	\$ 1,833	\$ 2,086
Average total assets	\$ 573,901	\$ 588,775
Net income (annualized) as a percentage of average total assets	1.28%	1.44%

* Fully taxable equivalent basis (FTE)

Results of Operations

Net Interest Income and Net Interest Margin

Net interest income represents the excess of interest and fees earned

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

on interest earning assets (loans and leases, securities, Federal funds sold and investments in time deposits) over the interest paid on interest-bearing deposits and borrowed funds. Net interest margin is net interest income expressed as a percentage of average earning assets. The Company's net interest margin was 4.94% for the three months ended March 31, 2008 compared to 5.04% for the three months ended March 31, 2007.

The fully taxable equivalent interest income component for the first quarter of 2008 decreased \$890,000 (9.3%) to \$8,663,000 compared to \$9,553,000 for the three months ended March 31, 2007. The decrease in the fully taxable equivalent interest income for the first quarter of 2008 compared to the same period in 2007 is broken down by rate (down \$915,000) and volume (up \$25,000). The rate decrease can be attributed to decreases implemented by the Company during the latter part of 2007 and the first quarter of 2008 in response to the Federal Reserve Board (the "FRB") decreases in the Federal funds and discount rates. Decreases by the FRB have resulted in six rate drops totaling 300 basis point decreases since September 2007. In addition, an increased level of non-accrual loans resulted in foregone interest income of approximately \$336,000 during the first quarter of 2008. The overall decreasing interest rate environment and the negative effect of the non-accrual loans resulted in a 60 basis point decrease in the yield on average earning assets from 7.26% for 2007 to 6.66% for 2008. The volume increase occurred despite a 1.9% decrease in average earning assets as a result of a shift in balances from lower earning investments to higher earning loans. The decrease in average earning assets was based on the Company's decision to use the proceeds from principal reductions and maturing investment securities to reduce the level of higher cost time deposits and provide funding for loan growth. This strategy has reduced the average balances on investment securities by 18.6% from \$141,045,000 during the first quarter of 2007 to \$114,045,000 during the first quarter of 2008, while average loan balances increased \$16,108,000 or 4.2% from \$387,398,000 during the first quarter of 2007 to \$403,506,000 during the first quarter of 2008. The increase in average loans is the result of the Company's continued concentrated focus on business lending.

Interest expense was \$681,000 (23.3%) lower in the first quarter of 2008 versus the prior year period. The average balances on interest bearing liabilities were \$6,381,000 (1.7%) higher in the first quarter of 2008 versus the same quarter in 2007. The higher balances accounted for a \$95,000 increase in interest expense. Average borrowings were up \$18,063,000 (48.5%) as the Company focused on reducing the higher cost time deposits and replacing them with lower cost other borrowings. Average time deposits were down \$13,628,000 or 10.4% from \$131,604,000 during the first quarter of 2007 to \$117,976,000 during the first quarter of 2008. Decreased rates accounted for a \$776,000 reduction in interest expense for the three-month period ended March 31, 2008. The decrease in rates is a direct result of the lower overall rate environment. Rates paid on interest bearing liabilities decreased 80 basis points from the first quarter of 2007 to the first quarter of 2008 from 3.18% to 2.38%.

Table Two, Analysis of Net Interest Margin on Earning Assets, and Table Three, Analysis of Volume and Rate Changes on Net Interest Income and Expenses, are provided to enable the reader to understand the components and trends of the Company's interest income and expenses. Table Two provides an analysis of net interest margin on earning assets setting forth average assets, liabilities and shareholders' equity; the interest income earned and interest expense paid and average rates earned and paid; and the net interest margin on earning assets. Table Three sets forth a summary of the changes in interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Table Two: Analysis of Net Interest Margin on Earning Assets

Three Months Ended March 31,

(Taxable Equivalent Basis) (dollars in thousands)	2008			2007	
	Avg Balance	Interest	Avg Yield (4)	Avg Balance	Inter
Assets					
Earning assets:					
Loans and leases (1)	\$ 403,506	\$ 7,244	7.22%	\$ 387,398	\$ 7,244
Taxable investment					
Securities	87,971	1,000	4.57%	110,666	1,000
Tax-exempt investment					
securities (2)	26,607	348	5.26%	29,818	
Corporate stock (2)	244	4	6.59%	561	
Federal funds sold	249	2	3.23%	238	
Investments in time deposits	4,943	65	5.29%	4,964	
Total earning assets	523,520	8,663	6.66%	533,645	9,244
Cash & due from banks	16,686			20,919	
Other assets	39,411			40,129	
Allowance for loan & lease losses	(5,916)			(5,918)	
	\$ 573,901			\$ 588,775	
Liabilities & Shareholders' Equity					
Interest bearing liabilities:					
Interest checking and money market	\$ 168,500	597	1.42%	\$ 165,321	
Savings	36,301	86	0.95%	37,534	
Time deposits	117,976	1,060	3.61%	131,604	1,060
Other borrowings	55,337	493	3.58%	37,274	
Total interest bearing liabilities	378,114	2,236	2.38%	371,733	2,120
Noninterest bearing demand deposits	128,868			150,754	
Other liabilities	6,785			5,955	
Total liabilities	513,767			528,442	
Shareholders' equity	60,134			60,333	
	\$ 573,901			\$ 588,775	
Net interest income & margin (3)		\$ 6,427	4.94%		\$ 6,124

(1) Loan interest includes loan fees of \$110,000 and \$144,000 during the three months ending March 31, 2008 and March 31, 2007, respectively. Average loan balances include non-performing loans.

(2) Includes taxable-equivalent adjustments that primarily relate to income on certain securities that is exempt from federal income taxes. The effective federal statutory tax rate was 35% for 2008 and 2007.

(3) Net interest margin is computed by dividing net interest income by total average earning assets.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

- (4) Average yield is calculated based on actual days in quarter (91 days for 2008 and 90 days for 2007) and annualized to actual days in year (366 days in 2008 and 365 days in 2007).

17

Table Three: Analysis of Volume and Rate Changes on Net Interest Income and Expenses

Three Months Ended March 31, 2008 over 2007 (dollars in thousands)

Increase (decrease) due to change in:

	Volume	Rate (4)	Net Change
	-----	-----	-----
Interest-earning assets:			
Net loans (1) (2)	\$ 329	\$ (933)	\$ (604)
Taxable investment securities	(258)	9	(249)
Tax exempt investment securities (3)	(41)	13	(28)
Corporate stock	(5)	--	(5)
Federal funds sold	--	(1)	(1)
Investment in time deposits	--	(3)	(3)
	-----	-----	-----
Total	25	(915)	(890)
	-----	-----	-----
Interest-bearing liabilities:			
Interest checking and money market	17	(326)	(309)
Savings deposits	(4)	(40)	(44)
Time deposits	(148)	(203)	(351)
Other borrowings	230	(207)	23
	-----	-----	-----
Total	95	(776)	(681)
	-----	-----	-----
Interest differential	\$ (70)	\$ (139)	\$ (209)
	=====	=====	=====

- (1) The average balance of non-accruing loans and leases is immaterial as a percentage of total loans and leases and has been included in net loans and leases.
- (2) Loan fees of \$110,000 and \$144,000 during the three months ending March 31, 2008 and March 31, 2007, respectively, have been included in the interest income computation.
- (3) Includes taxable-equivalent adjustments that primarily relate to income on certain securities that is exempt from federal income taxes. The effective federal statutory tax rate was 35% for 2008 and 2007.
- (4) The rate/volume variance has been included in the rate variance.

Provision for Loan and Lease Losses

The Company provided \$337,000 for loan and lease losses for the first quarter of 2008 as compared to \$121,000 for the first quarter of 2007. Net loan and lease losses for the three months ended March 31, 2008 were \$203,000 or .20% (on an annualized basis) of average loans and leases as compared to \$60,000 or ..06% (on an annualized basis) of average loans and leases for the three months

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

ended March 31, 2007. For additional information see the "Allowance for Loan and Lease Losses Activity."

Noninterest Income

Table Four below provides a summary of the components of noninterest income for the periods indicated.

Table Four: Components of Noninterest Income

(dollars in thousands)	Three Months Ended March 31,	
	2008	2007
Service charges on deposit accounts	\$ 185	\$ 194
Accounts receivable servicing fees	48	71
Gain on sale of securities	--	--
Merchant fee income	123	128
Income from residential lending	70	65
Bank owned life insurance	100	98
Other	59	85
Total noninterest income	\$ 585	\$ 641

18

Noninterest income decreased \$56,000 (8.7%) to \$585,000 for the three months ended March 31, 2008 as compared to \$641,000 for the three months ended March 31, 2007. The decrease from the first quarter of 2007 to the first quarter of 2008 was primarily related to lower income from fees from accounts receivable servicing (down \$23,000 or 32.4%) which resulted from lower overall volume.

Noninterest Expense

Noninterest expense decreased \$63,000 (1.7%) to a total of \$3,629,000 in the first quarter of 2008 versus \$3,692,000 in the first quarter of 2007. Salary and employee benefits decreased \$104,000 (4.9%) from \$2,125,000 during the first quarter of 2007 to \$2,021,000 during the first quarter of 2008. The decrease was due in part to a decrease in the Company's performance based incentive accrual which decreased \$59,000 (31.6%) from \$187,000 in the first quarter of 2007 to \$128,000 in the first quarter of 2008 and a reduction in the number of employees. At March 31, 2008, the Company employed 125 persons on a full-time equivalent basis as compared to 130 at March 31, 2007. On a quarter-over-quarter basis, occupancy expense increased \$23,000 (6.7%) and furniture and equipment expense increased \$27,000 (16.5%). Of the increase in occupancy and furniture and equipment \$11,000 and \$12,000, respectively, relate to increased expenses for our Pioneer office which was relocated during the fourth quarter of 2007. Other expense decreased \$9,000 (0.8%) to a total of \$1,053,000 in the first quarter of 2008 versus the first quarter of 2007. The efficiency ratios (fully taxable equivalent), excluding the amortization of intangible assets, for the first quarters of 2008 and 2007 were 50.7% and 49.7%, respectively.

Provision for Income Taxes

Federal and State income taxes for the first quarter of 2008 decreased \$161,000 (12.5%) to \$1,128,000 from \$1,289,000 for the first quarter of 2007. The effective tax rate for the quarter ended March 31, 2008 was 38.1% consistent with the 38.2% during the first quarter of 2007.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Balance Sheet Analysis

The Company's total assets were \$587,946,000 at March 31, 2008 as compared to \$573,685,000 at December 31, 2007, representing an increase of \$14,261,000 (2.5%). The average assets for the three months ended March 31, 2008 were \$573,901,000, which represents a decrease of \$14,874,000 or 2.5% over the balance of \$588,775,000 during the three-month period ended March 31, 2007.

Investment Securities

The Company classifies its investment securities at the time of purchase as held-to-maturity or available-for-sale. The Company's intent is to hold all securities classified as held-to-maturity until maturity and management believes that it has the ability to do so. Securities available-for-sale may be sold to implement asset/liability management strategies and in response to changes in interest rates, prepayment rates and similar factors. Table Five below summarizes the values of the Company's investment securities held on March 31, 2008 and December 31, 2007.

Table Five: Investment Securities Composition
(dollars in thousands)

	March 31, 2008	December 31, 2007
Available-for-sale (at fair value)		
Debt securities:		
U.S. Government agencies	\$ 14,849	\$ 16,506
Mortgage-backed securities	32,580	31,066
Obligations of states and political subdivisions	31,920	31,111
Corporate stock	305	287
Total available-for-sale investment securities	\$ 79,654	\$ 78,970
Held-to-maturity (at amortized cost)		
Debt securities:		
Mortgage-backed securities	\$ 32,075	\$ 34,754
Total held-to-maturity investment securities	\$ 32,075	\$ 34,754

Management periodically evaluates each investment security in a loss position for other than temporary impairment relying primarily on industry analyst reports, observation of market conditions and interest rate fluctuations. Management has the ability and intent to hold securities with established maturity dates until recovery of fair value, which may be maturity, and believes it will be able to collect all amounts due according to the contractual terms for all of the underlying investment securities; therefore, management does not consider these investments to be other-than-temporarily-impaired.

Loans and Leases

The Company concentrates its lending activities in the following principal areas: (1) commercial; (2) commercial real estate; (3) multi-family real estate; (4) real estate construction (both commercial and residential); (5) residential real estate; (6) lease financing receivable; (7) agriculture; and

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

(8) consumer loans. At March 31, 2008, these categories accounted for approximately 27%, 47%, 2%, 16%, 2%, 1%, 2% and 3%, respectively, of the Company's loan portfolio. This mix was relatively unchanged compared to 26%, 48%, 2%, 16%, 2%, 1%, 2% and 3% at December 31, 2007. Continuing marketing efforts, particularly in the business banking field, resulted in new borrowers and credit extensions were expanded to existing borrowers resulting in the Company originating \$32,300,000 in new loans during the first three months of 2008. Total loans increased \$3,530,000 (0.9%) from December 31, 2007. Table Six below summarizes the composition of the loan portfolio as of March 31, 2008 and December 31, 2007.

Table Six: Loan and Lease Portfolio Composition

(dollars in thousands)	March 31, 2008	December 31, 2007	Change in dollars	Percentage change
Commercial	\$ 109,553	\$ 105,467	\$ 4,086	
Real estate				
Commercial	189,471	191,774	(2,303)	
Multi-family	8,559	5,830	2,729	
Construction	64,794	66,022	(1,228)	
Residential	9,894	9,285	609	
Lease financing receivable	3,705	4,070	(365)	
Agriculture	8,186	8,177	9	
Consumer	10,743	10,750	(7)	
Total loans and leases	404,905	401,375	3,530	
Deferred loan and lease fees, net	(464)	(517)	53	
Allowance for loan and lease losses	(6,017)	(5,883)	(134)	
Total net loans and leases	\$ 398,424	\$ 394,975	\$ 3,449	

A significant portion of the Company's loans and leases are direct loans and leases made to individuals and local businesses. The Company relies substantially on local promotional activity and personal contacts by American River Bank officers, directors and employees to compete with other financial institutions. The Company makes loans and leases to borrowers whose applications include a sound purpose and a viable primary repayment source, generally supported by a secondary source of repayment.

Commercial loans consist of credit lines for operating needs, loans for equipment purchases, working capital, and various other business loan products. Consumer loans include a range of traditional consumer loan products such as personal lines of credit and loans to finance purchases of autos, boats, recreational vehicles, mobile homes and various other consumer items. Construction loans are generally comprised of commitments to customers within the Company's service area for construction of commercial properties, multi-family properties and custom and semi-custom single-family residences. Other real estate loans consist primarily of loans secured by first trust deeds on commercial and residential properties typically with maturities from 3 to 10 years and original loan to value ratios generally from 65% to 75%. Agriculture loans consist primarily of vineyard loans and development loans to plant vineyards. In general, except in the case of loans under SBA programs or Farm Services Agency guarantees, the Company does not make long-term mortgage loans; however, American River Bank has a residential lending division to assist customers in securing most forms of longer term single-family mortgage financing. American River Bank acts as a broker between American River Bank's

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

clients and the loan wholesalers. American River Bank receives an origination fee for loans closed.

20

Subprime real estate loans generally refer to residential mortgages made to higher-risk borrowers with lower credit and/or income histories. Many of these subprime loans were made with adjustable interest rates that reset upward after an introductory period. Such subprime loans coupled with declines in housing prices have led to an increase in default rates resulting in many instances of increased foreclosure rates as the adjustable interest rates reset to higher levels. The Company does not have any such "subprime" loans at March 31, 2008.

Risk Elements

The Company assesses and manages credit risk on an ongoing basis through a total credit culture that emphasizes excellent credit quality, extensive internal monitoring and established formal lending policies. Additionally, the Company contracts with an outside loan review consultant to periodically review the existing loan and lease portfolio. Management believes its ability to identify and assess risk and return characteristics of the Company's loan and lease portfolio is critical for profitability and growth. Management strives to continue its emphasis on credit quality in the loan and lease approval process, active credit administration and regular monitoring. With this in mind, management has designed and implemented a comprehensive loan and lease review and grading system that functions to continually assess the credit risk inherent in the loan and lease portfolio.

Ultimately, underlying trends in economic and business cycles may influence credit quality. American River Bank's business is concentrated in the Sacramento Metropolitan Statistical Area, which is a diversified economy, but with a large State of California government presence and employment base, in Sonoma County, through North Coast Bank, a division of American River Bank, whose business is focused on businesses within the three communities in which it has offices (Santa Rosa, Windsor, and Healdsburg) and in Amador County, through Bank of Amador, a division of American River Bank, whose business is focused on businesses and consumers within the three communities in which it has offices (Jackson, Pioneer, and Ione) as well as a diversified residential construction loan business in numerous Northern California counties. The economy of Sonoma County is diversified with professional services, manufacturing, agriculture and real estate investment and construction, while the economy of Amador County is reliant upon government, services, retail trade, manufacturing industries and Indian gaming.

The Company has significant extensions of credit and commitments to extend credit that are secured by real estate. The ultimate repayment of these loans is generally dependent on personal or business cash flows or the sale or refinancing of the real estate. The Company monitors the effects of current and expected market conditions and other factors on the collectability of real estate loans. The more significant factors management considers involve the following: lease rate and terms, absorption and sale rates, real estate values, supply and demand factors, rates of return, operating expenses, inflation, and sufficiency of repayment sources independent of the real estate including, in some instances, personal guarantees.

In extending credit and commitments to borrowers, the Company generally requires collateral and/or guarantees as security. The repayment of such loans is expected to come from cash flow or from proceeds from the sale of selected assets of the borrowers. The Company's requirement for collateral and/or guarantees is determined on a case-by-case basis in connection with management's

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

evaluation of the creditworthiness of the borrower. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, income-producing properties, residences and other real property. The Company secures its collateral by perfecting its security interest in business assets, obtaining deeds of trust, or outright possession among other means.

In management's judgment, a concentration exists in real estate loans which represented approximately 67.4% of the Company's loan and lease portfolio at March 31, 2008, down from 68.0% at December 31, 2007. Management believes that the residential land and residential construction portion of the Company's loan portfolio carries more credit risk than it has seen in the past several years, due primarily to severely curtailed demand for new and resale residential property, a large supply of unsold residential land and new and resale homes, and observed reductions in values throughout the Company's market area. Management has responded by evaluating loans that it considers to carry any material risk above the normal risk of collectability, and taking actions where possible to reduce credit risk exposure by methods that include, but are not limited to, seeking liquidation of the loan by the borrower, seeking additional tangible collateral or other repayment support, converting the property through judicial or non-judicial foreclosure proceedings, and other collection techniques. Management currently believes that it maintains its allowance for loan and lease loss at levels adequate to reflect the loss risk inherent in its total loan portfolio.

21

A substantial further decline in the economy in general, or an additional decline in real estate values in the Company's primary market areas in particular, could have a further adverse impact on the collectability of these loans and require an increase in the provision for loan and lease losses which could adversely affect the Company's future prospects, results of operations, profitability and stock price. Management believes that its lending policies and underwriting standards will tend to minimize losses in an economic downturn; however, there is no assurance that losses will not occur under such circumstances. The Company's loan policies and underwriting standards include, but are not limited to, the following: (1) maintaining a thorough understanding of the Company's service area and originating a significant majority of its loans within that area, (2) maintaining a thorough understanding of borrowers' knowledge, capacity, and market position in their field of expertise, (3) basing real estate loan approvals not only on market demand for the project, but also on the borrowers' capacity to support the project financially in the event it does not perform to expectations (whether sale or income performance), and (4) maintaining conforming and prudent loan to value and loan to cost ratios based on independent outside appraisals and ongoing inspection and analysis by the Company's lending officers or contracted third-party professionals.

Nonaccrual, Past Due and Restructured Loans and Leases

Management generally places loans and leases on nonaccrual status when they become 90 days past due, unless the loan or lease is well secured and in the process of collection. Loans and leases are charged off when, in the opinion of management, collection appears unlikely.

At March 31, 2008, non-performing loans and leases (those loans and leases on non-accrual status and those loans and leases still accruing and past due 90 days or more) were \$11,688,000 or 2.89% of total loans and leases. Non-performing loans and leases were \$7,440,000 or 1.86% of total loans and leases at December 31, 2007. The increase was primarily related to the addition of eight individual loans to a developer totaling \$3,734,000. At March 31, 2008, three borrower relationships made up \$10,371,000 or 88.7% of the non-performing loans and leases. Of these three relationships, two continue from the last

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

quarter consisting of a \$1,352,000 development loan for residential lots and a \$5,286,000 loan for a mini storage facility. The development loan in an approximate total amount of \$4.6 million is a loan in which the Company participates with other lenders. The Company has a net 29% interest in the loan and a loan balance of \$1,352,000. The loan had an original commitment of \$6.9 million and loan to cost ratio of 75%. The loan is a lot development loan for 29 single-family residential lots, 47 townhouses and 3 commercial lots located in Amador County with a current appraised value that exceeds the carrying value of the loan. Non-judicial foreclosure proceedings were commenced related to the loan by the filing of a notice of default. The mini storage loan in the amount of \$5,286,000 is a commercial loan for a mini storage facility in El Dorado County with an original loan to value ratio from 2002 of 59.8% and a current appraisal that exceeds the carrying value of the loan. In April 2008, the Company confirmed that the borrower on the mini storage facility loan had filed for reorganization under Chapter 11 bankruptcy. The business has appointed new management and we have received a projection that appears to indicate that they have the ability to service our loan at a market rate of interest, however, since we have yet to receive payments we continue to keep the loan on nonaccrual status. During the first quarter of 2008, the Company added an additional relationship in the amount of \$3,734,000. This relationship is made up of eight individual loans to a developer and includes loans on three finished homes totaling \$2,242,000; one partially completed home for \$493,000, and four finished lots for \$999,000. In April 2008, the Company filed notices of default on all eight properties.

All significant nonaccrual loans have been evaluated for impairment in accordance with Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan" and have been assigned specific reserves as deemed necessary. At March 31, 2008, specific reserves in the amount of \$1,583,000 were held on the nonperforming loans of \$11,350,000 considered to be impaired. The Company considers a loan to be impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. The measurement of impairment may be based on (i) the present value of the expected cash flows of the impaired loan discounted at the loan's original effective interest rate, (ii) the observable market price of the impaired loan or (iii) the fair value of the collateral of a collateral-dependent loan. The Company does not apply this definition to smaller-balance loans that are collectively evaluated for credit risk. Interest due but excluded from interest income on nonaccrual loans and leases was \$336,000 during 2008 and not significant during 2007. In 2008 and 2007, interest income recognized from payments received on nonaccrual loans and leases was not significant.

22

There were no loan or lease concentrations in excess of 10% of total loans and leases not otherwise disclosed as a category of loans and leases as of March 31, 2008. Management is not aware of any significant problem loans, which were accruing and current at March 31, 2008, where serious doubt exists as to the ability of the borrower to comply with the present repayment terms and that would result in a significant loss to the Company. Table Seven below sets forth nonaccrual loans and loans past due 90 days or more as of March 31, 2008 and December 31, 2007.

Table Seven: Non-Performing Loans

(dollars in thousands)		
	March 31, 2008	December 31, 2007

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Past Due 90 days or more and still accruing				
Commercial	\$	--	\$	--
Real estate		5		455
Lease financing receivable		--		--
Consumer and other		--		--

Nonaccrual				
Commercial		187		148
Real estate		11,454		6,787
Lease financing receivable		42		50
Consumer and other		--		--

Total non-performing loans	\$	11,688	\$	7,440
=====				

Allowance for Loan and Lease Losses Activity

The Company maintains an allowance for loan and lease losses ("ALLL") to cover probable losses inherent in the loan and lease portfolio, which is based upon management's estimated range of those losses. The ALLL is established through a provision for loan and lease losses and is increased by provisions charged against current earnings and recoveries and reduced by charge-offs. Actual losses for loans and leases can vary significantly from this estimate. The methodology and assumptions used to calculate the allowance are continually reviewed as to their appropriateness given the most recent losses realized and other factors that influence the estimation process. The model assumptions and resulting allowance level are adjusted accordingly as these factors change.

The adequacy of the ALLL and the level of the related provision for loan and lease losses is determined based on management's judgment after consideration of numerous factors including but not limited to: (i) local and regional economic conditions, (ii) borrowers' financial condition, (iii) loan impairment and the related level of expected charge-offs, (iv) evaluation of industry trends, (v) industry and other concentrations, (vi) loans and leases which are contractually current as to payment terms but demonstrate a higher degree of risk as identified by management, (vii) continuing evaluations of the performing loan portfolio, (viii) ongoing review and evaluation of problem loans identified as having loss potential, (ix) historical loss rates, (x) quarterly review by the Board of Directors, and (xi) assessments by banking regulators and other third parties. Management and the Board of Directors evaluate the ALLL on an at least quarterly basis and determine its appropriate level considering objective and subjective measures, such as knowledge of the borrowers' business, valuation of collateral, the determination of impaired loans or leases and exposure to potential losses.

The allowance for loan and lease losses totaled \$6,017,000 or 1.49% of total loans and leases at March 31, 2008 compared to \$5,883,000 or 1.47% of total loans and leases at December 31, 2007. The Company establishes general reserves in accordance with SFAS No. 5, "Accounting for Contingencies," and specific reserves in accordance with SFAS No. 114. The ALLL is maintained by categories of the loan and lease portfolio based on loan type and loan rating; however, the entire allowance is available to cover actual loan and lease losses. While management uses available information to recognize possible losses on loans and leases, future additions to the allowance may be necessary, based on changes in economic conditions and other matters. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's ALLL. Such agencies may require the Company to provide additions to the allowance based on their judgment of information available to them at the time of their examination.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

It is the policy of management to maintain the allowance for loan and lease losses at a level believed to be adequate for known and inherent risks in the portfolio. Our methodology incorporates a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan and lease losses that management believes is appropriate at each reporting date. Based on information currently available to analyze inherent credit risk, including economic factors, overall credit quality, historical delinquencies and a history of actual charge-offs, management believes that the allowance for loan and lease losses is prudent and adequate. Adjustments may be made based on differences from estimated loan and lease growth, the types of loans constituting this growth, changes in risk ratings within the portfolio, and general economic conditions. However, no prediction of the ultimate level of loans and leases charged off in future periods can be made with any certainty.

Table Eight below summarizes, for the periods indicated, the activity in the allowance for loan and lease losses.

Table Eight: Allowance for Loan and Lease Losses

(dollars in thousands)	Three Months Ended March 31,	
	2008	2007
Average loans and leases outstanding	\$ 403,506	\$ 387,398
Allowance for loan and lease losses at beginning of period	\$ 5,883	\$ 5,874
Loans and leases charged off:		
Commercial	(51)	--
Real estate	(150)	(71)
Consumer	(7)	(4)
Lease financing receivable	--	--
Total	(208)	(75)
Recoveries of loans and leases previously charged off:		
Commercial	1	8
Real estate	--	--
Consumer	--	--
Lease financing receivable	4	7
Total	5	15
Net loans and leases (charged off) recovered	(203)	(60)
Additions to allowance charged to operating expenses	337	121
Allowance for loan and lease losses at end of period	\$ 6,017	\$ 5,935
Ratio of net charge-offs to average loans and leases outstanding (annualized)	.20%	.06%
Provision for loan and lease losses to average loans and leases outstanding (annualized)	.34%	.13%
Allowance for loan and lease losses to loans and leases,		

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

net of deferred fees, at end of period	1.49%	1.54%
--	-------	-------

Other Real Estate

At March 31, 2008, the Company did not have any other real estate ("ORE") properties, and at December 31, 2007, the Company had \$61,000 in ORE.

24

Deposits

At March 31, 2008, total deposits were \$461,965,000 representing an increase of \$6,320,000 (1.4%) from the December 31, 2007 balance of \$455,645,000. Noninterest-bearing deposits decreased \$2,615,000 (2.0%) from December 31, 2007 to March 31, 2008, while interest-bearing deposits increased \$8,935,000 (2.8%) over that same period. The Company's deposit growth plan continues to concentrate its efforts on increasing noninterest-bearing demand, interest-bearing money market and NOW accounts, and savings accounts. The Company experienced some success in the interest checking and money market accounts with an increase of \$6,268,000 (3.7%) in those accounts from December 31, 2007 to March 31, 2008.

Other Borrowed Funds

Other borrowings outstanding as of March 31, 2008 and December 31, 2007, consist of advances (both long-term and short-term) from the Federal Home Loan Bank ("FHLB"). Table Nine below summarizes these borrowings:

Table Nine: Other Borrowed Funds

(dollars in thousands)

	March 31, 2008		December 31, 2007	
	Amount	Rate	Amount	Rate
Short-term borrowings:				
FHLB advances	\$ 38,391	3.20%	\$ 51,603	3.20%
Long-term borrowings:				
FHLB advances	\$ 17,500	3.13%	\$ --	--

The maximum amount of short-term borrowings at any month-end during the first quarters of 2008 and 2007 was \$38,391,000 and \$42,384,000, respectively. The FHLB advances are collateralized by loans and securities pledged to the FHLB. The following is a breakdown of rates and maturities on FHLB advances (dollars in thousands):

	Short-term	Long-term
Amount	\$ 38,391	\$ 17,500
Maturity	2008 to 2009	2009-2010
Average rates	3.20%	3.13%

The Company has also been issued a total of \$3,750,000 in letters of

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

credit by the FHLB which have been pledged to secure Local Agency Deposits. The letters of credit act as a guarantee of payment to certain third parties in accordance with specified terms and conditions. The letters of credit were not drawn upon in 2008 or 2007 and management does not expect to draw upon these lines in the future. See the Liquidity section that follows for additional information on FHLB borrowings.

Capital Resources

The current and projected capital position of the Company and the impact of capital plans and long-term strategies is reviewed regularly by management. The Company's capital position represents the level of capital available to support continuing operations and expansion.

The Company and American River Bank are subject to certain regulations issued by the Board of Governors of the Federal Reserve System and the Federal Deposit Insurance Corporation, which require maintenance of certain levels of capital. Failure to meet these minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, American River Bank must meet

25

specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and American River Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. At March 31, 2008, shareholders' equity was \$60,399,000, representing an increase of \$426,000 (0.7%) from \$59,973,000 at December 31, 2007. The increase results from the increase in other comprehensive income, net income for the period, the stock based compensation, and the proceeds from the exercise of stock options exceeding the stock repurchases and cash dividends paid to shareholders. The ratio of total risk-based capital to risk adjusted assets was 10.7% at March 31, 2008 and December 31, 2007. Tier 1 risk-based capital to risk-adjusted assets was 9.4% at March 31, 2008 and 9.5% at December 31, 2007.

Table Ten below lists the Company's actual capital ratios at March 31, 2008 and December 31, 2007 as well as the minimum capital ratios for capital adequacy.

Table Ten: Capital Ratios

Capital to Risk-Adjusted Assets	At March 31, 2008	At December 31, 2007	Minimum R
Leverage ratio	7.6%	7.7%	
Tier 1 Risk-Based Capital	9.4%	9.5%	
Total Risk-Based Capital	10.7%	10.7%	

Capital ratios are reviewed on a regular basis to ensure that capital exceeds the prescribed regulatory minimums and is adequate to meet future needs. Management believes that both the Company and American River Bank met all of their capital adequacy requirements as of March 31, 2008 and December 31, 2007.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

The Company, through a Board of Director authorized plan, may repurchase, as conditions warrant, up to 6.5% annually of the Company's common stock. Repurchases are generally made in the open market at market prices. See Part II, Item 2, for additional disclosure.

Inflation

The impact of inflation on a financial institution differs significantly from that exerted on manufacturing, or other commercial concerns, primarily because its assets and liabilities are largely monetary. In general, inflation primarily affects the Company and its subsidiaries through its effect on market rates of interest, which affects the Company's ability to attract loan customers. Inflation affects the growth of total assets by increasing the level of loan demand, and potentially adversely affects capital adequacy because loan growth in inflationary periods can increase at rates higher than the rate that capital grows through retention of earnings which may be generated in the future. In addition to its effects on interest rates, inflation increases overall operating expenses. Inflation has not had a significant effect upon the results of operations of the Company and its subsidiaries during the periods ended March 31, 2008 and 2007.

Liquidity

Liquidity management refers to the Company's ability to provide funds on an ongoing basis to meet fluctuations in deposit levels as well as the credit needs and requirements of its clients. Both assets and liabilities contribute to the Company's liquidity position. Federal funds lines, borrowing arrangements with the FHLB, payments from maturities from short-term investments and securities, and loan repayments contribute to liquidity, along with deposit increases, while loan funding and deposit withdrawals decrease liquidity. The Company assesses the likelihood of projected funding requirements by reviewing historical funding patterns, current and forecasted economic conditions and individual client funding needs. Commitments to fund loans and outstanding letters of credit at March 31, 2008 and December 31, 2007 were approximately \$97,688,000 and \$6,131,000 and \$112,633,000 and \$7,537,000, respectively.

26

Such loan commitments relate primarily to revolving lines of credit and other commercial loans and to real estate construction loans. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The Company's sources of liquidity consist of cash and due from correspondent banks, overnight funds sold to correspondent banks, unpledged marketable investments and loans held for sale and/or pledged for secured borrowings. At March 31, 2008, consolidated liquid assets totaled \$55.2 million or 9.4% of total assets compared to \$47.1 million or 8.2% of total assets on December 31, 2007. In addition to liquid assets, the Company maintains short-term lines of credit in the amount of \$52,000,000 with correspondent banks. At March 31, 2008, the Company had \$52,000,000 available under these credit lines. Additionally, American River Bank is a member of the FHLB. At March 31, 2008, American River Bank could have arranged for up to \$128,806,000 in secured borrowings from the FHLB. These borrowings are secured by pledged mortgage loans and investment securities. At March 31, 2008, the Company had advances, borrowings and commitments (including letters of credit) outstanding of \$59,641,000, leaving \$69,165,000 available under these FHLB secured borrowing arrangements. American River Bank also has informal agreements with various other banks to sell participations in loans, if necessary. The Company serves primarily a business and professional customer base and, as such, its deposit

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

base is susceptible to economic fluctuations. Accordingly, management strives to maintain a balanced position of liquid assets and borrowing capacity to volatile and cyclical deposits.

Liquidity is also affected by portfolio maturities and the effect of interest rate fluctuations on the marketability of both assets and liabilities. The Company can sell any of its unpledged securities held in the available-for-sale category to meet liquidity needs. These securities are also available to pledge as collateral for borrowings if the need should arise. American River Bank has established a master repurchase agreement with a correspondent bank to enable such transactions. American River Bank can also pledge securities to borrow from the FRB and the FHLB. The principal cash requirements of the Company are for expenses incurred in the support of administration and operations. For nonbanking functions, the Company is dependent upon the payment of cash dividends from American River Bank to service its commitments. The Company expects that the cash dividends paid by American River Bank to the Company will be sufficient to meet this payment schedule.

Off-Balance Sheet Items

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business in order to meet the financing needs of its customers and to reduce its exposure to fluctuations in interest rates. These financial instruments consist of commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet.

The Company's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit and letters of credit is represented by the contractual amount of those instruments. The Company applies the same credit policies to commitments and letters of credit as it does for loans included on the consolidated balance sheet. As of March 31, 2008 and December 31, 2007, commitments to extend credit and standby letters of credit were the only financial instruments with off-balance sheet risk. The Company has not entered into any contracts for financial derivative instruments such as futures, swaps, options or similar instruments. Loan commitments and standby letters of credit were \$103,819,000 and \$120,170,000 at March 31, 2008 and December 31, 2007, respectively. As a percentage of net loans and leases these off-balance sheet items represent 26.1% and 30.4%, respectively.

The Company has certain ongoing commitments under operating leases. These commitments do not significantly impact operating results.

Other Matters

Effects of Terrorism. The terrorist actions on September 11, 2001 and thereafter, as well as, the current military conflicts in Afghanistan and Iraq have had significant adverse effects upon the United States economy. Whether the terrorist activities in the future and the actions of the United States and its allies in combating terrorism on a worldwide basis will adversely impact the Company and the extent of such impact is uncertain. Such economic deterioration could adversely affect the Company's future results of operations by, among

other matters, reducing the demand for loans and other products and services offered by the Company, increasing nonperforming loans and the amounts reserved for loan and lease losses, and causing a decline in the Company's stock price.

Website Access. American River Bankshares maintains a website where certain information about the Company is posted. Through the website, its annual

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments thereto, as well as Section 16 Reports and amendments thereto, are available as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission (the "SEC"). These reports are free of charge and can be accessed through the address www.amrb.com by clicking on the SEC Filings link located at that address. Once you have selected the SEC Filings link you will have the option to access the Section 16 Reports or the other above-referenced reports filed by the Company by selecting the appropriate link.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Market Risk Management

Overview. Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its loan, investment and deposit functions. The goal for managing the assets and liabilities of the Company is to maximize shareholder value and earnings while maintaining a high quality balance sheet without exposing the Company to undue interest rate risk. The Board of Directors has overall responsibility for the interest rate risk management policies. The Company has a Risk Management Committee, made up of Company management that establishes and monitors guidelines to control the sensitivity of earnings to changes in interest rates.

Asset/Liability Management. Activities involved in asset/liability management include but are not limited to lending, accepting and placing deposits and investing in securities. Interest rate risk is the primary market risk associated with asset/liability management. Sensitivity of earnings to interest rate changes arises when yields on assets change in a different time period or in a different amount from that of interest costs on liabilities. To mitigate interest rate risk, the structure of the balance sheet is managed with the goal that movements of interest rates on assets and liabilities are correlated and contribute to earnings even in periods of volatile interest rates. The asset/liability management policy sets limits on the acceptable amount of variance in net interest margin and market value of equity under changing interest environments. The Company uses simulation models to forecast earnings, net interest margin and market value of equity.

Simulation of earnings is the primary tool used to measure the sensitivity of earnings to interest rate changes. Using computer-modeling techniques, the Company is able to estimate the potential impact of changing interest rates on earnings. A balance sheet forecast is prepared quarterly using inputs of actual loans, securities and interest bearing liabilities (i.e. deposits/borrowings) positions as the beginning base. The forecast balance sheet is processed against three interest rate scenarios. The scenarios include a 200 basis point rising rate forecast, a flat rate forecast and a 200 basis point falling rate forecast which take place within a one year time frame. The net interest income is measured during the year assuming a gradual change in rates over the twelve-month horizon. The simulation modeling indicated below attempts to estimate changes in the Company's net interest income utilizing a forecast balance sheet projected from the end of period balances.

Table Eleven below summarizes the effect on net interest income (NII) of a +/-200 basis point change in interest rates as measured against a constant rate (no change) scenario.

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Table Eleven: Interest Rate Risk Simulation of Net Interest as of March 31, 2008 and December 31,

(dollars in thousands)	\$ Change in NII from Current 12 Month Horizon March 31, 2008 -----	\$ C fr 12 M Dece -----
Variation from a constant rate scenario		
+200bp	\$ 471	
-200bp	\$ (111)	

The simulations of earnings do not incorporate any management actions, which might moderate the negative consequences of interest rate deviations. Therefore, they do not reflect likely actual results, but serve as reasonable estimates of interest rate risk.

Item 4. Controls and Procedures.

The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2008. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely making known to them material information relating to the Company and the Company's consolidated subsidiaries required to be disclosed in the Company's reports filed or submitted under the Exchange Act.

During the quarter ended March 31, 2008, there have been no changes in the Company's internal control over financial reporting that have significantly affected, or are reasonably likely to materially affect, these controls.

29

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

From time to time, the Company and/or its subsidiaries is a party to claims and legal proceedings arising in the ordinary course of business. The Company's management is not aware of any significant pending legal proceedings to which either it or its subsidiaries may be a party or has recently been a party, which will have a significant adverse effect on the financial condition or results of operations of the Company or its subsidiaries, taken as a whole.

Item 1A. Risk Factors.

There have been no significant changes in the risk factors previously disclosed in the Company's Form 10-K for the period ended December 31, 2007, filed with the Securities and Exchange Commission on March 6, 2008.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

On January 16, 2008, the Board of Directors of the Company authorized a stock repurchase program which calls for the repurchase of up to six and one half percent (6.5%) annually of the Company's outstanding shares of common stock. Each year the Company may repurchase up to 6.5% of the shares outstanding

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

(adjusted for stock splits or stock dividends). The number of shares reported in column (d) of the table as shares that may be repurchased under the plan represent shares eligible for the calendar year 2008. The repurchases under this plan can be made from time to time in the open market as conditions allow and will be structured to comply with Commission Rule 10b-18. Management reports monthly to the Board of Directors on the status of the repurchase program. The Board of Directors has reserved the right to suspend, terminate, modify or cancel the repurchase programs at any time for any reason. The following table lists shares repurchased during the quarter and the maximum amount available to repurchase under the repurchase plan as of the dates noted. The 6.5% program announced in 2008, replaced a program announced in 2001 whereby the Company had the ability to repurchase of up to five percent (5.0%) annually of the Company's outstanding shares of common stock.

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid Per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs
Month #1 January 1 through January 31, 2008	--	N/A	None
Month #2 February 1 through February 29, 2008	65,000	\$17.173	65,000
Month #3 March 1 through March 31, 2008	15,500	\$16.923	15,500
Total	80,500	\$17.125	80,500

Item 3. Defaults Upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security Holders.

None.

30

Item 5. Other Information.

None.

Item 6. Exhibits.

Exhibit Number	Document Description
(2.1)	Agreement and Plan of Reorganization and Merger by and among the Registrant, ARH Interim National Bank and

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

North Coast Bank, N.A., dated as of March 1, 2000
(included as Annex A). **

- (2.2) Agreement and Plan of Reorganization and Merger by and among the Registrant, American River Bank and Bank of Amador, dated as of July 8, 2004 (included as Annex A). ***
- (3.1) Articles of Incorporation, as amended, incorporated by reference from Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed with the Commission on August 11, 2004.
- (3.2) Bylaws, as amended, incorporated by reference from Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2006, filed with the Commission on May 9, 2006.
- (4.1) Specimen of the Registrant's common stock certificate, incorporated by reference from Exhibit 4.1 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed with the Commission on August 11, 2004.
- (10.1) Lease agreement between American River Bank and Spieker Properties, L.P., a California limited partnership, dated April 1, 2000, related to 1545 River Park Drive, Suite 107, Sacramento, California. **
- (10.2) Lease agreement between American River Bank and Bradshaw Plaza, Associates, Inc. dated November 27, 2006, related to 9750 Business Park Drive, Sacramento, California incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on November 28, 2006.
- (10.3) Lease agreement between American River Bank and Marjorie G. Taylor dated April 5, 1984, and addendum thereto dated July 16, 1997, related to 10123 Fair Oaks Boulevard, Fair Oaks, California. **
- (10.4) Lease agreement between American River Bank and LUM YIP KEE, Limited (formerly Sandalwood Land Company) dated August 28, 1996, related to 2240 Douglas Boulevard, Suite 100, Roseville, California (**) and Amendment No. 1 thereto dated July 28, 2006, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on July 31, 2006.
- * (10.5) Registrant's 1995 Stock Option Plan. **
- * (10.6) Form of Nonqualified Stock Option Agreement under the 1995 Stock Option Plan. **
- * (10.7) Form of Incentive Stock Option Agreement under the 1995 Stock Option Plan. **
- * (10.8) Registrant's Stock Option Gross-Up Plan and Agreement, as amended, dated May 20, 1998. **

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

- * (10.9) Registrant's Deferred Compensation Plan, incorporated by reference from Exhibit 99.2 to the Registrant's Report on Form 8-K, filed with the Commission on May 30, 2006.
- * (10.10) Registrant's Deferred Fee Plan, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on May 30, 2006.
- (10.11) Lease agreement and addendum between North Coast Bank, N.A. and Rosario LLC, each dated September 1, 1998, related to 50 Santa Rosa Avenue, Santa Rosa, California.
**
- (10.12) Lease agreement between American River Bank and 520 Capitol Mall, Inc., dated August 19, 2003, related to 520 Capitol Mall, Suite 100, Sacramento, California, incorporated by reference from Exhibit 10.29 to the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2003, filed with the Commission on November 7, 2003 and the First Amendment thereto dated April 21, 2004, incorporated by reference from Exhibit 10.37 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2004, filed with the Commission on August 11, 2004.
- * (10.13) Employment Agreement between Registrant and David T. Taber dated June 2, 2006, incorporated by reference from Exhibit 99.3 to the Registrant's Report on Form 8-K, filed with the Commission on May 30, 2006.
- (10.14) Lease agreement between R & R Partners, a California General Partnership and North Coast Bank, dated July 1, 2003, related to 8733 Lakewood Drive, Suite A, Windsor, California, incorporated by reference from Exhibit 10.32 to the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2003, filed with the Commission on November 7, 2003; the First Amendment thereto, dated January 2, 2006, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on January 3, 2006; and the Second Amendment thereto, dated December 8, 2006, incorporated by reference from Exhibit 10.39 to the Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2007, filed with the Commission on May 7, 2007.
- * (10.15) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Mitchell A. Derenzo, incorporated by reference from Exhibit 99.3 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
- * (10.16) Salary Continuation Agreement, as amended on February 21, 2008, between the Registrant and David T. Taber, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
- * (10.17) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Douglas E. Tow, incorporated by reference from Exhibit 99.2 to the

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.

- * (10.18) Registrant's 2000 Stock Option Plan with forms of Nonqualified Stock Option Agreement and Incentive Stock Option Agreement. **
 - * (10.19) Registrant's 401(k) Plan dated September 20, 2004, incorporated by reference from Exhibit 10.38 to the Registrant's Quarterly Report on Form 10-Q for the period ended September 30, 2004, filed with the Commission on November 12, 2004.
- 32
- (10.20) Lease agreement between Bank of Amador and the United States Postal Service, dated April 24, 2001, related to 424 Sutter Street, Jackson, California (***) and the First Amendment thereto, dated June 5, 2006, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on June 6, 2006.
 - * (10.21) Salary Continuation Agreement, as amended on February 21, 2008, between Bank of Amador, a division of American River Bank, and Larry D. Standing and related Endorsement Split Dollar Agreement, incorporated by reference from Exhibit 99.4 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
 - * (10.22) Director Retirement Agreement, as amended on February 21, 2008, between Bank of Amador, a division of American River Bank, and Larry D. Standing, incorporated by reference from Exhibit 99.5 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
 - * (10.23) Employment Agreement dated June 2, 2006 between Bank of Amador, a division of American River Bank, and Larry D. Standing, incorporated by reference from Exhibit 99.4 to the Registrant's Report on Form 8-K, filed with the Commission on May 30, 2006.
 - (10.24) Item Processing Agreement between American River Bank and Fidelity Information Services, Inc., dated April 22, 2005, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on April 27, 2005.
 - (10.25) Lease agreement between Registrant and One Capital Center, a California limited partnership, dated May 17, 2005, related to 3100 Zinfandel Drive, Rancho Cordova, California, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on May 18, 2005.
 - (10.26) Managed Services Agreement between American River Bankshares and ProNet Solutions, Inc., dated September 8, 2005, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Commission on September 9, 2005.

- *(10.27) American River Bankshares 2005 Executive Incentive Plan, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on October 27, 2005; the First Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on March 17, 2006; and the Second Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on March 23, 2007; and the Third Amendment thereto, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
- *(10.28) American River Bankshares Director Emeritus Program, incorporated by reference from Exhibit 10.33 to the Registrant's Quarterly Report on Form 10-Q for the period ended June 30, 2006, filed with the Commission on August 8, 2006.
- *(10.29) Employment Agreement dated September 20, 2006 between American River Bankshares and Mitchell A. Derenzo, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on September 20, 2006.
- *(10.30) Employment Agreement dated September 20, 2006 between American River Bankshares and Douglas E. Tow, incorporated by reference from Exhibit 99.2 to the Registrant's Report on Form 8-K, filed with the Commission on September 20, 2006.
- *(10.31) Employment Agreement dated September 20, 2006 between American River Bankshares and Kevin B. Bender, incorporated by reference from Exhibit 99.3 to the Registrant's Report on Form 8-K, filed with the Commission on September 20, 2006.
- *(10.32) Employment Agreement dated September 20, 2006 between American River Bank and Raymond F. Byrne, incorporated by reference from Exhibit 99.5 to the Registrant's Report on Form 8-K, filed with the Commission on September 20, 2006.
- *(10.33) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Kevin B. Bender, incorporated by reference from Exhibit 99.6 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
- *(10.34) Salary Continuation Agreement, as amended on February 21, 2008, between American River Bank and Raymond F. Byrne, incorporated by reference from Exhibit 99.7 to the Registrant's Report on Form 8-K, filed with the Commission on February 22, 2008.
- (10.35) Lease agreement between American River Bank and Sierra

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

Investment Group, LLC, dated April 1, 2007, related to 3330 Cameron Park Drive, Suite 150, Cameron Park, California incorporated by reference from Exhibit 10.40 to the Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2007.

- (10.36) Lease agreement dated May 23, 2007 between Bank of Amador, a division of American River Bank, and Joseph Bellamy, Trustee of the Joseph T. Bellamy 2005 Trust, related to 26395 Buckhorn Ridge Road, Pioneer, California, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on May 24, 2007 and the First Amendment thereto, dated October 15, 2007, incorporated by reference from Exhibit 99.1 to the Registrant's Report on Form 8-K, filed with the Commission on October 16, 2007.
- (10.37) Addendum B to the Lease agreement between American River Bank and Sierra Investment Group, LLC, dated April 1, 2008, related to 3330 Cameron Park Drive, Suite 150, Cameron Park, California.
- (14.1) Registrant's Code of Ethics, incorporated by reference from Exhibit 14.1 to the Registrant's Annual Report on Form 10-K for the period ended December 31, 2003, filed with the Commission on March 19, 2004.
- (21.1) The Registrant's only subsidiaries are American River Bank and American River Financial.
- (31.1) Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (31.2) Certifications of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- (32.1) Certification of Registrant by its Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

*Denotes management contracts, compensatory plans or arrangements.

**Incorporated by reference to Registrant's Registration Statement on Form S-4 (No. 333-36326) filed with the Commission on May 5, 2000.

***Incorporated by reference to Registrant's Registration Statement on Form S-4 (No. 333-119085) filed with the Commission on September 17, 2004.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERICAN RIVER BANKSHARES

Edgar Filing: AMERICAN RIVER BANKSHARES - Form 10-Q

May 6, 2008

By: /s/ DAVID T. TABER

David T. Taber
President and
Chief Executive Officer

AMERICAN RIVER BANKSHARES

May 6, 2008

By: /s/ MITCHELL A. DERENZO

Mitchell A. Derenzo
Executive Vice President and
Chief Financial Officer
(Principal Financial and Accounting
Officer)

35

EXHIBIT INDEX

Exhibit Number	Description	Page
10.37	Addendum B to the Lease agreement between American River Bank and Sierra Investment Group, LLC, dated April 1, 2008, related to 3330 Cameron Park Drive, Suite 150, Cameron Park, California.	37
31.1	Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	38
31.2	Certifications of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	39
32.1	Certification of American River Bankshares by its Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	40

36