TOMPKINS FINANCIAL CORP Form 10-Q November 09, 2010 United States Securities and Exchange Commission Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the	transition	period	from	to	
i or ure	uunonnon	periou	110111	t C	

Commission File Number 1-12709

Tompkins Financial Corporation

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation or organization) 16-1482357

(I.R.S. Employer Identification No.)

The Commons, P.O. Box 460, Ithaca, NY (Address of principal executive offices)

14851 (Zip Code)

Registrant's telephone number, including area code: (607) 273-3210

Former name, former address, former fiscal year, if changed since last report: NA

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).* Yes o No o. *The registrant has not yet been phased into the interactive data requirements.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o
Non-Accelerated Filer o (Do not check if a smaller reporting company)

Accelerated Filer x
Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes o No x.

Indicate the number of shares of the Registrant's Common Stock outstanding as of the latest practicable date:

Class

Outstanding as of November 09, 2010 10,882,620 shares

Common Stock, \$0.10 par value

TOMPKINS FINANCIAL CORPORATION

FORM 10-Q

INDEX

PART I -FINANCI	AL INFORMATION		PAGE
	<u>Item 1 -</u>	Financial Statements (Unaudited)	
		Condensed Consolidated Statements of Condition as of September 30, 2010 and December 31, 2009	3
		Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2010 and 2009	4
		Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009	5
		Condensed Consolidated Statements of Changes in Shareholders' Equity for the nine months ended September 30, 2010 and 2009	6
		Notes to Unaudited Condensed Consolidated Financial Statements	7-24
	<u>Item 2 -</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	24-41
	<u>Item 3 -</u>	Quantitative and Qualitative Disclosures About Market Risk	41
	<u>Item 4 -</u>	Controls and Procedures	42
PART II - OTHER	INFORMATION		
	<u>Item 1</u> –	Legal Proceedings	42
	<u>Item 1A</u> –	Risk Factors	42
	Item 2 –	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	42
	<u>Item 3 -</u>	<u>Defaults Upon Senior Securities</u>	43
	<u>Item 4 -</u>	(Removed and Reserved)	43
	Item 5 -	Other Information	43

	<u>Item 6 -</u>	<u>Exhibits</u>	43
<u>SIGNATURES</u>			44
EXHIBIT INDEX			45
2			

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

TOMPKINS FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CONDITION

(In thousands, except share and per share data) (Unaudited)		As of 09/30/2010		As of 12/31/2009
ASSETS		09/30/2010		12/31/2009
Cash and noninterest bearing balances due from banks	\$	59,859	\$	43,686
Interest bearing balances due from banks	Ψ	21,138	Ψ	1,676
Federal funds sold		27,000		0
Money market funds		100		100
Cash and Cash Equivalents		108,097		45,462
Cush and Cush Equivalents		100,007		13,102
Trading securities, at fair value		24,377		31,718
Available-for-sale securities, at fair value		985,569		928,770
Held-to-maturity securities, fair value of \$44,696 at September 30,		, , , , ,		,,,,,
2010, and \$46,340 at December 31, 2009		43,092		44,825
Loans and leases, net of unearned income and deferred costs and		10,002		11,028
fees		1,914,064		1,914,818
Less: Allowance for loan and lease losses		28,684		24,350
Net Loans and Leases		1,885,380		1,890,468
		-,,		2,0000,000
FHLB and FRB stock		19,330		20,041
Bank premises and equipment, net		46,261		46,650
Corporate owned life insurance		37,041		35,953
Goodwill		41,589		41,589
Other intangible assets, net		4,316		4,864
Accrued interest and other assets		52,059		62,920
Total Assets	\$	3,247,111	\$	3,153,260
LIABILITIES				
Deposits:				
Interest bearing:				
Checking, savings and money market		1,256,812		1,183,145
Time		771,038		794,738
Noninterest bearing		500,678		461,981
Total Deposits		2,528,528		2,439,864
Federal funds purchased and securities sold under agreements to				
repurchase, including certain amounts at fair value of \$0 at				
September 30, 2010, and \$5,500 at December 31, 2009		191,596		192,784
Other borrowings, including certain amounts at fair value of				
\$12,129 at September 30, 2010 and \$11,335 at December 31, 2009		182,779		208,965
Trust preferred debentures		25,059		25,056
Other liabilities		42,654		41,583

Total Liabilities	\$ 2,970,616		\$ 2,908,252	
EQUITY				
Tompkins Financial Corporation shareholders' equity:				
Common Stock - par value \$.10 per share: Authorized 25,000,000				
shares; Issued and outstanding: 10,914,723 at September 30, 2010;				
and 9,785,265 at December 31, 2009	1,091		978	
Additional paid-in capital	196,898		155,589	
Retained earnings	71,254		92,402	
Accumulated other comprehensive income (loss)	8,075		(3,087)
Treasury stock, at cost – 90,419 shares at September 30, 2010, and				
81,723 shares at December 31, 2009	(2,373)	(2,326)
Total Tompkins Financial Corporation Shareholders' Equity	274,945		243,556	
Noncontrolling interests	1,550		1,452	
Total Equity	\$ 276,495		\$ 245,008	
Total Liabilities and Equity	\$ 3,247,111		\$ 3,153,260	

See accompanying notes to unaudited condensed consolidated financial statements.

TOMPKINS FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share								
data)		Months E			ded			
(Unaudited)	09/30/2010	09	/30/2009	09/	9/30/2010 09/			30/2009
INTEREST AND DIVIDEND								
INCOME								
Loans	\$ 26,675	\$	26,916	\$	80,044		\$	80,092
Due from banks	5		3		27			15
Federal funds sold	5		2		14			10
Money market funds	0		7		0			35
Trading securities	255		342		843			1,049
Available-for-sale securities	8,215		8,849		26,009			26,683
Held-to-maturity securities	359		411		1,160			1,397
FHLB and FRB stock	230		28		731			86
Total Interest and Dividend								
Income	35,744		36,558		108,828			109,367
INTEREST EXPENSE								
Time certificates of deposits of								
\$100,000 or more	1,035		1,352		3,360			4,157
Other deposits	3,178		4,468		10,506			14,427
Federal funds purchased and	,		,		,			,
repurchase agreements	1,336		1,560		4,069			4,690
Trust preferred securities	407		347		1,210			725
Other borrowings	1,924		2,051		5,770			6,229
Total Interest Expense	7,880		9,778		24,915			30,228
Net Interest Income	27,864		26,780		83,913			79,139
Less: Provision for loan/lease	27,00		20,700		00,510			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
losses	3,483		2,127		7,074			6,530
Net Interest Income After	2,102		2,127		7,071			0,230
Provision for Loan/Lease Losses	24,381		24,653		76,839			72,609
NONINTEREST INCOME	21,301		21,033		70,037			72,009
Investment services income	3,423		3,287		10,764			9,826
Insurance commissions and fees	3,365		3,198		9,722			9,438
Service charges on deposit	3,303		3,170),122			7,430
accounts	2,115		2,371		6,602			6,861
Card services income	1,105		960		3,147			2,684
Mark-to-market gain on trading	1,105		900		3,147			2,004
securities	177		256		558			354
Mark-to-market (loss) gain on	1//		230		330			334
liabilities held at fair value	(323	`	73		(940	`		761
Other income	•))		
Net other-than-temporary	1,401		1,497		3,887			4,163
* *	(2.4	`	(146	`	(2.4	`		(146
impairment losses 1	(34)	(146)	(34)		(146)
Net (loss) gain on security	(2	`	104		172			120
transactions	(2)	104		173			130
Total Noninterest Income	11,227		11,600		33,879			34,071
NONINTEREST EXPENSES								

Edgar Filing: TOMPKINS FINANCIAL CORP - Form 10-Q

Salaries and wages	10,611	10,265	31,618	29,862
Pension and other employee				
benefits	3,616	3,340	10,970	10,086
Net occupancy expense of				
premises	1,820	1,680	5,427	5,467
Furniture and fixture expense	986	1,117	3,312	3,361
FDIC insurance	978	810	2,747	3,328
Amortization of intangible				
assets	186	218	586	702
Other operating expense	6,655	6,293	19,202	18,881
Total Noninterest Expenses	24,852	23,723	73,862	71,687
Income Before Income Tax				
Expense	10,756	12,530	36,856	34,993
Income Tax Expense	3,233	4,037	11,818	11,279
Net Income attributable to				
Noncontrolling Interests and				
Tompkins Financial Corporation	7,523	8,493	25,038	23,714
Less: Net income attributable to				
noncontrolling interests	33	33	98	98
Net Income Attributable to				
Tompkins Financial Corporation	\$ 7,490	\$ 8,460	\$ 24,940	\$ 23,616
Basic Earnings Per Share	\$ 0.69	\$ 0.79	\$ 2.31	\$ 2.21
Diluted Earnings Per Share	\$ 0.69	\$ 0.79	\$ 2.30	\$ 2.19

Per share data has been retroactively adjusted to reflect 10% stock dividend paid on Feburary 15, 2010

(1) During the three and nine months ended September 30, 2010, net other-than-temporary impairment ("OTTI") on securities available-for-sale totaling \$385,000 in unrealized gains, and \$872,000 in unrealized gains, respectively, were recognized, which included \$351,000 and \$838,000, respectively, in unrealized gains, recognized in accumulated other comprehensive income ("AOCI"), net of tax and \$34,000 of OTTI losses recognized in earnings. During the three and nine months ended September 30, 2009, \$2.0 million of gross OTTI losses on available-for-sale securities were recognized, of which \$1.9 million were recognized in AOCI, net of tax, and \$146,000 of OTTI losses were recognized in earnings.

See accompanying notes to unaudited condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

OPERATING ACTIVITIES Net income attributable to Tompkins Financial Corporation \$ 24,940 \$ 23,616 Adjustments to reconcile net income to net cash provided by operating activities: Provision for loan and lease losses 7,074 6,530 Depreciation and amortization of premises, equipment, and software 3,484 3,576 Amortization of intangible assets 586 702 Earnings from corporate owned life insurance (1,025) (774) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) (354) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) (130) Net gain on sale of loans (685) (1,155) Proceeds from sale of loans 31,501 81,144
Adjustments to reconcile net income to net cash provided by operating activities: Provision for loan and lease losses Provision and amortization of premises, equipment, and software Amortization of intangible assets Earnings from corporate owned life insurance (1,025) (774) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) (354) Mark-to-market loss (gain) on liabilities held at fair value Net gain on securities transactions (173) (130) Net gain on sale of loans (685) (1,155) Proceeds from sale of loans
operating activities: Provision for loan and lease losses Provision for loan and lease losses Depreciation and amortization of premises, equipment, and software 3,484 3,576 Amortization of intangible assets 586 702 Earnings from corporate owned life insurance (1,025) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) Net gain on sale of loans (685) Proceeds from sale of loans 31,501 81,144
Provision for loan and lease losses 7,074 6,530 Depreciation and amortization of premises, equipment, and software 3,484 3,576 Amortization of intangible assets 586 702 Earnings from corporate owned life insurance (1,025) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) Net gain on sale of loans (685) Proceeds from sale of loans 31,501 81,144
Depreciation and amortization of premises, equipment, and software Amortization of intangible assets 586 702 Earnings from corporate owned life insurance (1,025 Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) Net gain on sale of loans Proceeds from sale of loans 31,501 81,144
Amortization of intangible assets Earnings from corporate owned life insurance (1,025) (774) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) (354) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) (130) Net gain on sale of loans Proceeds from sale of loans 31,501 81,144
Earnings from corporate owned life insurance (1,025) (774) Net amortization on securities 2,946 1,281 Other-than-temporary impairment loss 34 146 Mark-to-market gain on trading securities (558) (354) Mark-to-market loss (gain) on liabilities held at fair value 940 (761) Net gain on securities transactions (173) (130) Net gain on sale of loans (685) (1,155) Proceeds from sale of loans 31,501 81,144
Net amortization on securities2,9461,281Other-than-temporary impairment loss34146Mark-to-market gain on trading securities(558)(354Mark-to-market loss (gain) on liabilities held at fair value940(761)Net gain on securities transactions(173)(130)Net gain on sale of loans(685)(1,155)Proceeds from sale of loans31,50181,144
Other-than-temporary impairment loss34146Mark-to-market gain on trading securities(558)(354)Mark-to-market loss (gain) on liabilities held at fair value940(761)Net gain on securities transactions(173)(130)Net gain on sale of loans(685)(1,155)Proceeds from sale of loans31,50181,144
Mark-to-market gain on trading securities(558)(354)Mark-to-market loss (gain) on liabilities held at fair value940(761)Net gain on securities transactions(173)(130)Net gain on sale of loans(685)(1,155)Proceeds from sale of loans31,50181,144
Mark-to-market loss (gain) on liabilities held at fair value940(761)Net gain on securities transactions(173)(130)Net gain on sale of loans(685)(1,155)Proceeds from sale of loans31,50181,144
Net gain on securities transactions(173)(130)Net gain on sale of loans(685)(1,155)Proceeds from sale of loans31,50181,144
Net gain on sale of loans (685) (1,155) Proceeds from sale of loans 31,501 81,144
Proceeds from sale of loans 31,501 81,144
·
Loops originated for sols (20.276)
Loans originated for sale (30,376) (80,521)
Net (gain) loss on sale of bank premises and equipment (39)
Stock-based compensation expense 850 628
Decrease in accrued interest receivable 940 856
Decrease in accrued interest payable (608) (897)
Payments/maturities from trading securities 7,767 4,885
Other, net 7,242 (1,748)
Net Cash Provided by Operating Activities 54,840 37,026
INVESTING ACTIVITIES
Proceeds from maturities of available-for-sale securities 273,384 215,807
Proceeds from sales of available-for-sale securities 13,959 12,491
Proceeds from maturities of held-to-maturity securities 15,496 19,964
Proceeds from sale of held-to-maturity securities 382 0
Purchases of available-for-sale securities (329,699) (311,966)
Purchases of held-to-maturity securities (14,169) (8,359)
Net increase in loans (2,426) (66,660)
Net decrease in FHLB and FRB stock 711 3,544
Proceeds from sale of bank premises and equipment 48 38
Purchases of bank premises and equipment (2,652) (3,369)
Other, net (2,026) (1,132)
Net Cash Used in Investing Activities (46,992) (139,642)
FINANCING ACTIVITIES
Net increase in demand, money market, and savings deposits 112,364 169,317
Net (decrease) increase in time deposits (23,700) 94,107
Net decrease in securities sold under agreements to repurchase and
Federal funds purchased (1,334) (3,961)
Proceeds received from other borrowings 0 5,000
Repayment of other borrowings (26,980) (84,479)
Proceeds from issuance of trust preferred debentures, net of issuance
costs 0 19,031

Edgar Filing: TOMPKINS FINANCIAL CORP - Form 10-Q

Cash dividends	(10,682)	(9,902)
Cash paid in lieu of fractional shares - 10% stock dividend	(7)	0	
Shares issued for dividend reinvestment plan	2,088		0	
Shares issued for employee stock ownership plan	1,278		0	
Common stock repurchased and returned to unissued status	0		(178)
Net proceeds from exercise of stock options	1,548		931	
Tax benefit from stock option exercises	212		150	
Net Cash Provided by Financing Activities	54,787		190,016	
Net Increase in Cash and Cash Equivalents	62,635		87,400	
Cash and cash equivalents at beginning of period	45,462		52,349	
Total Cash & Cash Equivalents at End of Period	108,097		139,749	
Supplemental Information:				
Cash paid during the year for - Interest	\$ 25,523		\$ 31,125	
Cash paid during the year for - Taxes	15,078		13,231	
Transfer of loans to other real estate owned	1,845		440	

See accompanying notes to unaudited condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (In thousands, except share data) (Unaudited)

	C	ommon		Additional Paid-in		Retained	Con	cumulate Other nprehensi Income		Γreasury	C	Non- ontrolling			
		Stock		Capital		Earnings		(Loss)		Stock		Interests		Total	
Balances at January 1, 2009	\$	973	\$	152,842	\$	73,779	\$	(7,602) \$	(2,083) \$	1,452	\$	219,361	l
Comprehensive Income:															
Net income attributable to noncontrolling interests and Tompkins Financial															
Corporation						23,616						98		23,714	
Other comprehensive income								6,943						6,943	
Total Comprehensive								- ,-						,	
Income														30,657	
Cash dividends															
(\$0.93 per share)						(9,902)							(9,902)
Exercise of stock options and related tax benefit (30,062															
shares, net)		4		1,077										1,081	
Common stock repurchased and returned to unissued		•		1,077										1,001	
status (5,000 shares)		(1)	(177)									(178)
Directors deferred compensation plan															
(2,429 shares, net)				142						(142)			_	
Stock-based compensation															
expense				628										628	
Balances at															
September 30, 2009	\$	976	\$	154,512	\$	87,493	\$	(659) \$	(2,225) \$	1,550	\$	241,647	7
Balances at January	ф	070	¢.	155 500	ф	02.402	ф	(2.007	\	(2.226	\	1 450	ф	245.000	,
1, 2010	\$	978	\$	155,589	3	92,402	\$	(3,087) \$	(2,326) \$	1,452	\$	245,008)
Comprehensive Income:															
Net income attributable to noncontrolling interests and Tompkins Financial						24,940						98		25,038	

Corporation									
Other									
comprehensive									
income					11,162				11,162
Total Comprehensive									
Income									36,200
Cash dividends									
(\$0.99 per share)			(10,682	2)					(10,682)
Effect of 10% stock									
dividend (988,664									
shares)1	98	35,301	(35,39)	9)					0
Cash paid in lieu of									
fractional shares			(7)					(7)
Exercise of stock									
options and related									
tax benefit (62,638									
shares, net)	6	1,754							1,760
Directors deferred									
compensation plan									
(812 shares, net)		47				(47)		0
Shares issued for									
dividend									
reinvestment plan									
(51,734 shares)	5	2,083							2,088
Shares issued for									
employee									
stock ownership plan									
(34,436 shares)	4	1,274							1,278
Forfeiture of									
restricted stock									
((330) shares)									
Net shares issued									
related to restricted									
stock awards (200)									
Stock-based									
compensation									
expense		850							850
Balances at									
September 30, 2010	\$ 1,091	\$ 196,898	\$ 71,254	\$	8,075	\$ (2,373) \$	1,550	\$ 276,495
•						•	•		

1Cash dividends per share have been retroactively adjusted to reflect 10% stock dividend paid on February 15, 2010. Included in the shares issued for the 10% stock dividend in 2010 were treasury shares of 3,264, and director deferred compensation plan shares of 4,620.

See accompanying notes to unaudited condensed consolidated financial statements.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Business

Tompkins Financial Corporation ("Tompkins" or the "Company") is headquartered in Ithaca, New York, and is registered as a financial holding company with the Federal Reserve Board under the Bank Holding Company Act of 1956, as amended. The Company conducts its business through its (i) three wholly-owned banking subsidiaries, Tompkins Trust Company, The Bank of Castile and The Mahopac National Bank, (ii) wholly-owned insurance subsidiary, Tompkins Insurance Agencies, Inc., and (iii) wholly-owned investment services subsidiary, AM&M Financial Services, Inc. ("AM&M"). AM&M has three operating companies: (1) AM&M Planners, Inc., which provides fee based financial planning and wealth management services for corporate executives, small business owners, and high net worth individuals; (2) Ensemble Financial Services, Inc., an independent broker-dealer and outsourcing company for financial planners and investment advisors; and (3) Ensemble Risk Solutions, Inc., which creates customized risk management plans using life, disability and long-term care insurance products. Unless the context otherwise requires, the term "Company" refers to Tompkins Financial Corporation and its subsidiaries. The Company's principal offices are located at The Commons, Ithaca, New York 14851, and its telephone number is (607) 273-3210. The Company's common stock is traded on the NYSE-Amex under the symbol "TMP."

2. Basis of Presentation

The unaudited condensed consolidated financial statements included in this quarterly report have been prepared in accordance with accounting principles generally accepted in the United States of America and the instructions for Form 10-Q and Rule 10-01 of Regulation S-X. In the application of certain accounting policies management is required to make assumptions regarding the effect of matters that are inherently uncertain. These estimates and assumptions affect the reported amounts of certain assets, liabilities, revenues, and expenses in the unaudited condensed consolidated financial statements. Different amounts could be reported under different conditions, or if different assumptions were used in the application of these accounting policies. The accounting policies that management considers critical in this respect are the determination of the allowance for loan and lease losses, the expenses and liabilities associated with the Company's pension and post-retirement benefits, and the review of its securities portfolio for other than temporary impairment.

In management's opinion, the unaudited condensed consolidated financial statements reflect all adjustments of a normal recurring nature. The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for the full year ended December 31, 2010. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009. There have been no significant changes to the Company's accounting policies from those presented in the 2009 Annual Report on Form 10-K. Refer to Note 3- "Accounting Standards Updates" of this Report for a discussion of recently issued accounting guidelines.

Cash and cash equivalents in the consolidated statements of cash flow include cash and noninterest bearing balances due from banks, interest-bearing balances due from banks, Federal funds sold, and money market funds. Management regularly evaluates the credit risk associated with the counterparties to these transactions and believes that the Company is not exposed to any significant credit risk on cash and cash equivalents.

The Company has evaluated subsequent events for potential recognition and/or disclosure and determined that no further disclosures were required.

The consolidated financial information included herein combines the results of operations, the assets, liabilities, and shareholders' equity of the Company and its subsidiaries. Amounts in the prior periods' unaudited condensed consolidated financial statements are reclassified when necessary to conform to the current periods' presentation. All significant intercompany balances and transactions are eliminated in consolidation.

3. Accounting Standards Updates

Accounting Standards Update (ASU) No. 2009-16, "Transfers and Servicing (Topic 860) - Accounting for Transfers of Financial Assets." ASU 2009-16 amends prior accounting guidance to enhance reporting about transfers of financial assets, including securitizations, and where companies have continuing exposure to the risks related to transferred financial assets. ASU 2009-16 eliminates the concept of a "qualifying special-purpose entity" and changes the requirements for derecognizing financial assets. ASU 2009-16 also requires additional disclosures about all continuing involvements with transferred financial assets including information about gains and losses resulting from transfers during the period. The provisions of ASU 2009-16 became effective on January 1, 2010 and did not have a significant impact on the Company's financial statements.

ASU No. 2009-17, "Consolidations (Topic 810) - Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities." ASU 2009-17 amends prior guidance to change how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a company is required to consolidate an entity is based on, among other things, an entity's purpose and design and a company's ability to direct the activities of the entity that most significantly impact the entity's economic performance. ASU 2009-17 requires additional disclosures about the reporting entity's involvement with variable-interest entities and any significant changes in risk exposure due to that involvement as well as its affect on the entity's financial statements. As further discussed below, ASU No. 2010-10, "Consolidations (Topic 810)," deferred the effective date of ASU 2009-17 for a reporting entity's interests in investment companies. The provisions of ASU 2009-17 became effective on January 1, 2010 and did not have a significant impact on the Company's financial statements.

ASU No. 2010-06, "Fair Value Measurements and Disclosures (Topic 820) - Improving Disclosures About Fair Value Measurements." ASU 2010-06 requires expanded disclosures related to fair value measurements including (i) the amounts of significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy and the reasons for the transfers, (ii) the reasons for transfers of assets or liabilities in or out of Level 3 of the fair value hierarchy, with significant transfers disclosed separately, (iii) the policy for determining when transfers between levels of the fair value hierarchy are recognized and (iv) for recurring fair value measurements of assets and liabilities in Level 3 of the fair value hierarchy, a gross presentation of information about purchases, sales, issuances and settlements. ASU 2010-06 further clarifies that (i) fair value measurement disclosures should be provided for each class of assets and liabilities (rather than major category), which would generally be a subset of assets or liabilities within a line item in the statement of financial position and (ii) companies should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for each class of assets and liabilities included in Levels 2 and 3 of the fair value hierarchy. The disclosures related to the gross presentation of purchases, sales, issuances and settlements of assets and liabilities included in Level 3 of the fair value hierarchy will be required for the Company beginning January 1, 2011. The remaining disclosure requirements and clarifications made by ASU 2010-06 became effective for the Company on January 1, 2010. See Note 11 – Fair Value.

ASU No. 2010-10, "Consolidations (Topic 810) - Amendments for Certain Investment Funds." ASU 2010-10 defers the effective date of the amendments to the consolidation requirements made by ASU 2009-17 to a company's interest in an entity (i) that has all of the attributes of an investment company, as specified under ASC Topic 946, "Financial Services - Investment Companies," or (ii) for which it is industry practice to apply measurement principles of financial reporting that are consistent with those in ASC Topic 946. As a result of the deferral, a company will not be required to apply the ASU 2009-17 amendments to the Subtopic 810-10 consolidation requirements to its interest in an entity that meets the criteria to qualify for the deferral. ASU 2010-10 also clarifies that any interest held by a related party should be treated as though it is an entity's own interest when evaluating the criteria for determining whether such interest represents a variable interest. In addition, ASU 2010-10 also clarifies that a quantitative calculation should not be the sole basis for evaluating whether a decision maker's or service provider's fee is a variable interest. The provisions of ASU 2010-10 became effective for the Company as of January 1, 2010 and did not have a significant impact on the Company's financial statements.

ASU No. 2010-11, "Derivatives and Hedging (Topic 815) - Scope Exception Related to Embedded Credit Derivatives." ASU 2010-11 clarifies that the only form of an embedded credit derivative that is exempt from embedded derivative bifurcation requirements are those that relate to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The provisions of ASU 2010-11 were effective for the Company on July 1, 2010 and did not have a significant impact on the Company's financial statements.

ASU No. 2010-20, "Receivables (Topic 310) - Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." ASU 2010-20 requires entities to provide disclosures designed to facilitate financial statement users' evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Disclosures must be disaggregated by portfolio segment, the level at which an entity develops and documents a systematic method for determining its allowance for credit losses, and class of financing receivable, which is generally a disaggregation of portfolio segment. The required disclosures include, among other things, a rollforward of the allowance for credit losses as well as information about modified, impaired, non-accrual and past due loans and credit quality indicators. ASU 2010-20 will be effective for the Company's financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the Company's financial statements that include periods beginning on or after January 1, 2011.

4. Securities

Available-for-Sale Securities

The following table summarizes available-for-sale securities held by the Company at September 30, 2010:

				Available-	for-Sa	le Se	ecurities			
				Gross			Gross			
	I	Amortized	U	Inrealized		U	nrealize	ed		
September 30, 2010		Cost1		Gains			Losses]	Fair Value
(in thousands)										
U.S. Treasury securities	\$	1,973	\$	107		\$	0		\$	2,080
Obligations of U.S. Government										
sponsored entities		355,421		12,714			0			368,135
Obligations of U.S. states and										
political subdivisions		62,623		3,471			2			66,092
Mortgage-backed securities –										
residential, issued by										
U.S. Government agencies		146,527		4,630			51			151,106
U.S. Government sponsored entities		365,350		16,815			60			382,105
Non-U.S. Government agencies or										
sponsored entities		10,474		10			844			9,640
U.S. corporate debt securities		5,026		221			0			5,247
Total debt securities		947,394		37,968			957			984,405
Equity securities		1,164		0			0			1,164
Total available-for-sale securities	\$	948,558	\$	37,968		\$	957		\$	985,569

¹ Net of other-than-temporary impairment losses recognized in earnings.

The following table summarizes available-for-sale securities held by the Company at December 31, 2009:

	Available-for-Sale Securities									
					Gross			Gross		
	A	mortized		U	Inrealized		J	Inrealized		
December 31, 2009		Cost1			Gains			Losses	F	Fair Value
(in thousands)										
U.S. Treasury securities	\$	1,991		\$	88		\$	0	\$	2,079
Obligations of U.S. Government										
sponsored entities		377,920			3,369			2,274		379,015
Obligations of U.S. states and										
political subdivisions		61,176			2,537			18		63,695
Mortgage-backed securities –										
residential, issued by										
U.S. Government agencies		75,714			2,380			39		78,055
U.S. Government sponsored entities		373,307			15,831			278		388,860
Non-U.S. Government agencies or										
sponsored entities		12,656			0			1,890		10,766
U.S. corporate debt securities		5,032			104			0		5,136

Total debt securities	907,796		24,309		4,499		927,606
Equity securities	1,164		0		0		1,164
Total available-for-sale securities	\$ 908,960	\$	24,309	\$	4,499	\$	928,770

¹ Net of other-than-temporary impairment losses recognized in earnings.

Held-to-Maturity Securities

The following table summarizes held-to-maturity securities held by the Company at September 30, 2010:

September 30, 2010		Held-to-Maturity Securities							
		Gross	Gross						
	Amortized	Unrealized	Unrealized						
(in thousands)	Cost	Gains	Losses	Fair Value					
Obligations of U.S. states and political									
subdivisions	\$43,092	\$1,607	\$3	\$44,696					
Total held-to-maturity debt securities	\$43,092	\$1,607	\$3						