CREDIT SUISSE GROUP Form 6-K August 05, 2003

## FORM 6-K

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **Report of Foreign Private Issuer**

Dated August 5, 2003

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of August 5, 2003

Commission File Number 001-15244

#### CREDIT SUISSE GROUP

(Translation of registrant's name into English)

Paradeplatz 8, P.O. Box 1, CH-8070 Zurich, Switzerland (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

**Note:** Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):\_\_\_\_

**Note:** Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_

Media Relations

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# CREDIT SUISSE GROUP DOUBLES NET PROFIT IN THE SECOND QUARTER 2003 TO CHF 1.3 BILLION AND REPORTS NET PROFIT OF CHF 2.0 BILLION FOR THE FIRST HALF 2003

## Both Business Units Report Significantly Improved Results

#### **Financial Highlights**

in CHF million	2Q2003	1Q2003	Change in % vs 1Q2003	6 months 2003	Change in % vs 6m 2002
Operating income	7,549	7,024	7	14,573	-9
Operating expenses	5,071	5,020	1	10,091	-23
Net profit	1,346	652	106	1,998	n/a
Return on equity in %	18.5	9.2	101	13.8	n/a
Earnings per share (in CHF)	1.09	0.53	106	1.62	n/a

n/a: not applicable

Zurich, August 5, 2003 □ Credit Suisse Group today announced a net profit of CHF 1.3 billion for the second quarter of 2003 and a net profit of CHF 2.0 billion for the first half of 2003. Net profit for the second quarter of 2003 was more than double that of the first quarter of 2003. Credit Suisse First Boston achieved solid results in the second quarter of 2003, driven by strong performance in the Institutional Securities segment. At Credit Suisse Financial Services, both Private Banking and Corporate & Retail Banking increased their operating income substantially, while Winterthur's results continued to improve in the second quarter of 2003, with reduced administration costs in both insurance segments.

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Oswald J. Grübel, Co-CEO of Credit Suisse Group and Chief Executive Officer of Credit Suisse Financial Services, stated, "The doubling of the Group's net profit in the second quarter of 2003 demonstrates the underlying strength of our businesses. I am pleased that all segments of Credit Suisse Financial Services again reported stronger results compared with the first quarter of 2003, reflecting healthier operating income and the success of our efficiency measures."

John J. Mack, Co-CEO of Credit Suisse Group and Chief Executive Officer of Credit Suisse First Boston, said, "Credit Suisse First Boston's results firmly underscore its top-line momentum in the second quarter of 2003 and the strength of its franchise. Although many markets remain challenging, we are both confident that the Group will continue to make progress towards its goal of achieving sound profitability in 2003."

#### **Group Results: Second Quarter of 2003**

Credit Suisse Group reported a net profit of CHF 1.3 billion in the second quarter of 2003. The second quarter 2003 net profit increased CHF 694 million compared with the first quarter of 2003 and represents a strong improvement compared with the net loss of CHF 579 million in the second quarter of 2002. The Group's operating income was CHF 7.5 billion in the second quarter of 2003, up 7% on the first quarter of 2003 and down slightly compared with the second quarter of 2002. The Group's operating expenses increased 1% compared with the first quarter of 2003 to CHF 5.1 billion [] mainly reflecting increased incentive compensation accruals due to improved performance [] but were down 23% compared with the second quarter of 2002. The Group's valuation adjustments, provisions and losses were CHF 131 million in the second quarter of 2003, down 44% or CHF 102 million compared with the first quarter of 2003 and down 77% or CHF 431 million compared with the second quarter of 2002, due predominantly to lower valuations, provisions and losses at Credit Suisse First Boston, reflecting an improved credit environment and recoveries. Earnings per share for the second quarter of 2003 were CHF 1.09, compared with CHF 0.53 for the first quarter of 2003. The Group's return on equity was 18.5% in the second quarter of 2003, compared with 9.2% for the first quarter of 2003.

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Credit Suisse Group continued to strengthen its capital base during the second quarter of 2003, due primarily to earnings generation, managed balance sheet growth and the sale of non-core businesses (Pershing). The Group's consolidated BIS tier 1 ratio was 11.1% as of June 30, 2003, an increase from 10.0% as of March 31, 2003. In cooperation with the Swiss Federal Banking Commission, the capital treatment of the Group's investment in Winterthur is being refined; this will have an effect on the consolidated BIS capital calculations. The capital charge for the Winterthur Group investment will no longer be reflected as an addition to risk-weighted assets but as a reduction to regulatory capital. Subsequent to final regulatory approval, the revised methodology is expected to be applied as of the period ended September 30, 2003. If this methodology was applied retroactively, the Group's consolidated BIS tier 1 ratio would be 10.3% as of June 30, 2003, compared with 9.3% as of March 31, 2003.

Winterthur's announced divestitures of Churchill in the UK, Winterthur Italy and Republic in the US are expected to further improve the Group's capital base upon completion in the second half of 2003. The synthetic securitization of prime Swiss residential mortgages of approximately CHF 3.0 billion, originated by the Corporate & Retail Banking segment, is also expected to have a positive effect on the Group's capital position in the second half of 2003.

#### **Group Results: First Half of 2003**

The Group reported a net profit of CHF 2.0 billion for the first half of 2003, compared with a net loss of CHF 211 million for the first half of 2002. The Group's operating income was CHF 14.6 billion for the first six months of 2003, down 9% compared with the first half of 2002, while the Group's first half 2003 operating expenses decreased 23% to CHF 10.1 billion over the same period in 2002.

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#### Credit Suisse Financial Services

#### **CSFS Business Unit Result**

in CHF million	2Q2003	1Q2003	Change in % vs 1Q2003	6 months 2003	Change in % vs 6m 2002
Operating income	3,435	3,393	1	6,828	13
Operating expenses	2,100	2,148	-2	4,248	-8
Business unit result	808	666	21	1,474	400
Net profit	829	684	21	1,513	418

Credit Suisse Financial Services reported improved results across all of its segments in the second quarter of 2003. The business unit recorded a net profit of CHF 829 million for the second quarter of 2003, up CHF 145 million compared with the first quarter of 2003 and up CHF 1.1 billion compared with the second quarter of 2002. Taking account of statistical rather than actual credit provisions, Credit Suisse Financial Services reported a business unit profit of CHF 808 million in the second quarter of 2003, corresponding to an increase of CHF 142 million compared with the first quarter of 2003 and of CHF 1.1 billion compared with the second quarter of 2002. Second quarter 2003 operating income of CHF 3.4 billion increased 1% compared with the first quarter of 2003 and was up 26% compared with the second quarter of 2002, while operating expenses were down 2% compared with the first quarter of 2003 and down 12% versus the second quarter of 2002.

#### **CSFS Segment Results**

in CHF million	2Q2003	1Q2003	Change in % vs 1Q2003	6 months 2003	Change in % vs 6m 2002
Private Banking	469	371	26	840	-22
Corporate & Retail Banking	157	124	27	281	9
Life & Pensions	117	111	5	228	n/a
Insurance	102	92	11	194	n/a
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Private Banking reported a segment profit of CHF 469 million in the second quarter of 2003, up 26% compared with the first quarter of 2003 and in line with the strong second quarter of 2002. Operating income increased 9% compared with the first quarter of 2003 driven mainly by higher transaction-based income but declined 8% compared with the second quarter of 2002, due mainly to a lower asset base. Operating expenses increased CHF 22 million, or 3%, to CHF 793 million compared with the first quarter of 2003, as the reduction in base salary costs in line with headcount development was exceeded by higher performance-related compensation accruals and charges for headcount reductions. Compared with the second quarter of 2002, operating expenses decreased CHF 89 million, or 10%, reflecting ongoing efficiency measures. The cost/income ratio improved for the third consecutive quarter, declining 4.6 percentage points to 58.6% from the first quarter. The gross margin increased to 120.4 bp in the second quarter of 2003, compared with 113.8 bp in the first quarter of 2003 and 120.1 bp in the second quarter of 2002.

Corporate & Retail Banking reported a segment profit of CHF 157 million in the second quarter of 2003, up 27% compared with the first quarter of 2003 and up 41% compared with the second quarter of 2002. Operating income rose 7% compared with the first quarter of 2003 to CHF 784 million, due mainly to realized gains from the recovery portfolio within other ordinary income, and higher interest and trading income, but was practically unchanged compared with the second quarter of 2002. Second quarter 2003 operating expenses rose by CHF 11 million, or 2%, compared with the first quarter of 2003, to CHF 484 million, due to higher personnel expenses. A reduction in base salary costs in line with headcount development was exceeded by higher performance-related compensation accruals and charges for headcount reductions. Compared with the second quarter of 2002, operating expenses decreased CHF 68 million, or 12%, due to ongoing efficiency measures. The cost/income ratio improved further in the second quarter of 2003 to 64.8%, compared with 67.4% in the first quarter of 2003 and 72.5% in the second quarter of 2002. The return on average allocated capital increased compared with the first quarter of 2003 from 10.7% to 13.3%.

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<u>Life & Pensions</u> reported a segment profit of CHF 228 million in the first half of 2003, compared with a segment loss of CHF 412 million in the first half of 2002. This result was driven primarily by a significant improvement in investment performance as well as a reduction in administration costs. In the second quarter of 2003, the segment profit increased by CHF 6 million, or 5%, to CHF 117 million, compared with the first quarter of 2003. In the first half of 2003, gross premiums written declined 3%, or CHF 293 million, to CHF 10.0 billion, compared with the first half of 2002. Adjusted for acquisitions, divestitures and exchange rate impacts, the volume of gross premiums written decreased 1% compared with the first half of 2002. Administration costs decreased 17% to CHF 599 million in the first half of 2003, and the expense ratio improved by 0.6 percentage points to 8.4%, compared with the first half of 2002. Investment income increased CHF 1.7 billion to CHF 2.5 billion in the first half of 2003 compared with the first half of 2002, due primarily to a significant decrease in impairments and realized losses on equity investments.

Insurance reported a segment profit of CHF 194 million in the first half of 2003, compared with a segment loss of CHF 637 million in the first half of 2002. This recovery was driven primarily by a significant improvement in the Insurance segment's underwriting results due to the implementation of broad-based tariff increases, a continued strict underwriting policy, a significant improvement in investment performance and reduced administration costs. In the second quarter of 2003, the segment profit increased by CHF 10 million, or 11%, to CHF 102 million, compared with the first quarter of 2003. For the first half of 2003, net premiums earned rose 4% compared with the first half of 2002, to CHF 8.1 billion, and □ adjusted for acquisitions, divestitures and exchange rate impacts □ were up 10%. The Insurance segment reported an improvement in net investment income from a loss of CHF 179 million in the first half of 2002 to income of CHF 604 million in the first half of 2003, due primarily to a significant decrease in impairments and realized losses on equity investments.

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#### Credit Suisse First Boston

#### **CSFB Business Unit Result**

in USD million	2Q2003	1Q2003	Change in % vs 1Q2003	6 months 2003	Change in % vs 6m 2002
Operating income	3,187	2,920	9	6,107	-10
Operating expenses	2,328	2,169	7	4,497	-14
Net profit	296	161	84	457	n/a

Credit Suisse First Boston's results are reported and discussed below on a US dollar basis.

At Credit Suisse First Boston, increased operating income and continued cost control were the primary factors driving the improved performance compared with the first quarter of 2003. The business unit reported a net profit of USD 296 million (CHF 395 million) in the second quarter of 2003, compared with a net profit of USD 161 million (CHF 221 million) in the first quarter of 2003 and a net profit of USD 61 million (CHF 101 million) in the second quarter of 2002. Excluding the amortization of acquired intangible assets and goodwill net of tax, net operating profit increased 46% to USD 426 million (CHF 570 million) compared with the first quarter of 2003 and was up 86% compared with the second quarter of 2002. Excluding Pershing, which was sold to The Bank of New York effective May 1, 2003, net operating profit increased 55% compared with the first quarter of 2003 and 105% compared with the second quarter of 2002. Operating income increased 9% from the first quarter of 2003 to USD 3.2 billion (CHF 4.2 billion), mainly reflecting broad performance improvements across products and geographies and continued tight expense controls. Operating expenses rose 7% compared with the first quarter of 2003 ∏ due mainly to increased incentive compensation accruals linked to improved performance □ but declined 12% compared with the second guarter of 2002, reflecting headcount reductions and cost containment efforts. For the second quarter of 2003, Credit Suisse First Boston reported an 18.5% operating return on average allocated capital and an 18.3% operating pre-tax margin, compared with an operating return on average allocated capital of 12.4% and an operating pre-tax margin of 13.2% in the first quarter of 2003.

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#### **CSFB Segment Results**

in USD million	2Q2003	1Q2003	Change in % vs 1Q2003	6 months 2003	Change in % vs 6m 2002
Institutional Securities	470	348	35	818	59
CSFB Financial Services	38	37	3	75	-47

Institutional Securities reported a segment profit of USD 470 million (CHF 628 million) for the second quarter of 2003, compared with USD 348 million (CHF 476 million) in the first quarter of 2003 and USD 296 million (CHF 477 million) in the second quarter of 2002. Operating income increased 10% to USD 2.9 billion (CHF 3.8 billion) from the first quarter of 2003, with the Fixed Income division continuing to report strong results □ comparable to first quarter levels □ led by leveraged finance and mortgages, where Credit Suisse First Boston ranked number one in global high yield new issues and global commercial mortgage-backed securities transactions. Revenue increased compared with the first quarter of 2003 in both the Equity and Investment Banking divisions. Operating income in the second quarter of 2003 decreased 2% compared with the second quarter of 2002. Expense trends for the segment were consistent with those of Credit Suisse First Boston overall.

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CSFB Financial Services reported a segment profit of USD 38 million (CHF 50 million) for the second quarter of 2003, up 3% compared with the first quarter of 2003 but down 46% compared with the second quarter of 2002, primarily reflecting the sale of Pershing. Operating income of USD 299 million (CHF 397 million) for the second quarter of 2003 was down 2% compared with the first quarter of 2003 and 46% compared with the second quarter of 2002. Excluding Pershing (whose 2003 net results are shown in operating income net of expenses), operating income increased 3% compared with the first quarter of 2003, due mainly to improved results at Credit Suisse Asset Management, and declined 13% compared with the second quarter of 2002, due mainly to lower results at Private Client Services. In the second quarter of 2003, operating expenses increased 5% compared with the first quarter of 2003 but were down 42% compared with the second quarter of 2002. Excluding Pershing, operating expenses in the second quarter of 2003 were down 5% compared with the second quarter of 2002.

#### **Net New Assets**

Credit Suisse Group recorded a net asset inflow of CHF 2.3 billion in the second quarter of 2003, compared with a net asset outflow of CHF 3.5 billion in the first quarter of 2003. The Group's total assets under management were CHF 1,234.2 billion as of June 30, 2003. This corresponds to an increase of 6.4% compared with March 31, 2003, primarily reflecting the recent improvements in the markets. Credit Suisse Financial Services reported net new assets of CHF 4.8 billion in the second quarter of 2003, with net inflows of CHF 3.8 billion at Private Banking, CHF 0.5 billion at Corporate & Retail Banking and CHF 0.5 billion at Life & Pensions. Credit Suisse First Boston reported a net asset outflow of CHF 2.5 billion in the second quarter of 2003, as CHF 1.0 billion of net new assets at Institutional Securities was offset by net outflows of CHF 3.5 billion from CSFB Financial Services (CHF 1.7 billion from Credit Suisse Asset Management and CHF 1.8 billion from Private Client Services).

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# Net New Assets and Assets under Management (AuM) in the second quarter of 2003

in CHF billion	Net New Assets	Total AuM	Change in AuM in % vs 31.03.03
Private Banking	3.8	493.8	8.1
Corporate & Retail Banking	0.5	66.8	4.2
Life & Pensions	0.5	117.0	4.7
Insurance	n/a	32.6	5.2
Credit Suisse Financial Services	4.8	710.2	7.0
Institutional Securities	1.0	31.0	0.6
CSFB Financial Services	-3.5	493.0	5.8
Credit Suisse First Boston	-2.5	524.0	5.5
Credit Suisse Group	2.3	1,234.2	6.4

#### **Outlook**

Given the current business environment, Credit Suisse Group expects continued sound profitability for 2003, although many of the Group's markets remain challenging. The Group anticipates that operating income will remain strong in the banking industry [] albeit with a seasonally lower third quarter in Private Banking [] and expects improved technical results in the insurance segments going forward. Life & Pensions and Credit Suisse First Boston remain exposed to the volatility of the capital markets. A strong client focus, further improvements in efficiency and revenue growth remain the key priorities across the Group.

#### **Enquiries**

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For additional information with respect to Credit Suisse Group's results for the second quarter and first half of 2003, we refer you to the Group's Quarterly Report Q2 2003, as well as the Group's slide presentation for analysts and press, posted on the Internet at <a href="https://www.credit-suisse.com/results">www.credit-suisse.com/results</a>. This press release may contain non-GAAP financial information. A reconciliation of such non-GAAP financial information to the most directly comparable measures under Swiss Generally Accepted Accounting Principles (as well as other related information) is also included in the Quarterly Report Q2 2003. The segment results described above represent net operating profit before minority interests, excluding acquisition-related costs.

#### Credit Suisse Group

Credit Suisse Group is a leading global financial services company headquartered in Zurich. The business unit Credit Suisse Financial Services provides private clients and small and medium-sized companies with Private Banking and financial advisory services, banking products, and Pension and Insurance solutions from Winterthur. The business unit Credit Suisse First Boston, an Investment Bank, serves global institutional, corp-or-ate, government and individual clients in its role as a financial intermediary. Credit Suisse Group's registered shares (CSGN) are listed in Switzer-land and Frankfurt, and in the form of American Depositary Shares (CSR) in New York. The Group employs around 72,500 staff worldwide. As of June 30, 2003, it reported assets under management of CHF 1,234.2 billion.

#### Cautionary Statement Regarding Forward-looking Information

This press release contains statements that constitute forward-looking statements. In addition, in the future we, and others on our behalf, may make statements that constitute forward-looking statements. Such forward-looking statements may include, without limitation, statements relating to our plans, objectives or goals; our future economic performance or prospects; the potential effect on our future performance of certain contingencies; and assumptions underlying any such statements. Words such as "believes," "anticipates," "expects," "intends" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. We do not intend to update these forward-looking statements except as may be required by applicable laws. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other outcomes described or implied in forward-looking statements will not be achieved. We caution you that a number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include (i) market and interest rate fluctuations; (ii) the strength of the global economy in general and the strength of the economies of the countries in which we conduct our operations in particular; (iii) the ability of counterparties to meet their obligations to us; (iv) the effects of, and changes in, fiscal, monetary, trade and tax policies, and currency fluctuations; (v) political and social developments, including war, civil unrest or terrorist activity; (vi) the possibility of foreign exchange controls, expropriation, nationalization or confiscation of assets in countries in which we conduct our operations; (vii) the ability to maintain sufficient liquidity and access capital markets; (viii) operational factors such as systems failure, human error, or the failure to properly implement procedures; (ix) actions taken by regulators with respect to our business and practices in one or more of the countries in which we conduct our operations; (x) the effects of changes in laws, regulations or accounting policies or practices; (xi) competition in geographic and business areas in which we conduct our operations; (xii) the ability to retain and recruit qualified personnel; (xiii) the ability to maintain our reputation and promote our brands; (xiv) the ability to increase market share and control expenses; (xv) technological changes; (xvi) the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users; (xvii) acquisitions, including the ability to integrate successfully acquired businesses; (xviii) the adverse resolution of litigation and other contingencies; and (xix) our success at managing the risks involved in the foregoing. We caution you that the foregoing list of important factors is not exclusive; when evaluating forward-looking statements, you should carefully consider the foregoing factors and other uncertainties and events, as well as the risks identified in our most recently filed Form 20-F and reports on Form 6-K furnished to the US Securities and Exchange Commission.

Cautionary statement regarding non-GAAP financial information
This press release may contain non-GAAP financial information. A reconciliation of such non-GAAP financial information to the most directly comparable measures under generally accepted accounting principles, is posted on our website at <a href="http://www.credit-suisse.com/sec.html">http://www.credit-suisse.com/sec.html</a>.

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#### Today's Presentation of the Results

285# (English)or 270# (German)

Sp	eakers
	Oswald J. Grübel, Co-CEO of Credit Suisse Group and Chief Executive Officer of Credit Suisse Financial Services
	John J. Mack, Co-CEO of Credit Suisse Group and Chief Executive Officer of Credit Suisse First Boston
	Philip K. Ryan, Chief Financial Officer of Credit Suisse Group
	Ulrich Körner, Chief Financial Officer of Credit Suisse Financial Services
	Barbara Yastine, Chief Financial Officer of Credit Suisse First Boston
An	alysts' presentation, Zurich (English)
	August 5, 2003, 9.00 am CET $\!\!\!/$ 7.00 am GMT $\!\!\!/$ 3.00 am EST at the Credit Suisse Forum St. Peter, Zurich
	Internet:
	<ul> <li>Live broadcast at www.credit-suisse.com/results</li> </ul>
	- Video playback available approximately 3 hours after the event
	Telephone:
	- Live audio dial-in on +41 91 610 5600 (Europe), +44 866 291 4166 (UK), or +1 207 107 0611 (US), ask for "Credit Suisse Group quarterly results"; please dial in 10 minutes before the start of the presentation
	- Telephone replay available approximately 1 hour after the event on
	+41 91 612 4330 (Europe), +44 207 866 4300 (UK) or +1 412 858 1440 (US), conference ID 090#
Мe	dia conference, Zurich (English/German)
	August 5, 2003, 11.00 am CET $/$ 9.00 am GMT $/$ 5.00 am EST at the Credit Suisse Forum St. Peter, Zurich
	Simultaneous interpreting: German □ English, English □ German
	Internet:
	<ul> <li>Live broadcast at www.credit-suisse.com/results</li> </ul>
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	- Telephone replay available approximately 1 hour after the event on +41 91 612 4330 (Europe), +44 207 866 43 00 (UK) or +1 412 858 1440 (US), conference ID

## QUARTERLY REPORT 2003 Q2

Oswald J. Grübel

Co-CEO Credit Suisse Group					
Chief Executive Officer					
Credit Suisse Financial Services					
John J. Mack					
Co-CEO Credit Suisse Group					
Chief Executive Officer					
Credit Suisse First Boston					
Oswald J. Grübel John J. Mack					
August 2003					
Consolidated income statement					
		Change	Change		Change
	iı	n % from	in % from		in % from
				6 months	
Return on equity		CI	CI		CI.
	•	Change	Change in % from		Change
	11	1 % Irom	ın % irom	6 months	in % from
Consolidated balance sheet				o monuis	
Consolidated balance sheet				Changa	Changa
				Change in % from	Change in % from
in CHF m	30.06.03	31 03 03	31.12.02	31.03.03	31.12.02
Capital data	30.00.03	31.03.03	31.12.02	31.03.03	31.12.02
Capital data				Change	Change
				in % from	in % from
in CHF m	30.06.03	31.03.03	31.12.02	31.03.03	31.12.02
Capital ratios					
in %	3	30.06.03	31.03.0	03 31.	12.02
Assets under management/client assets					
C				Change	Change
				in % from	in % from
in CHF bn	30.06.03	31.03.03	31.12.02	31.03.03	31.12.02
Net new assets					
		Change	Change		Change
	iı	n % from	in $\%$ from		in % from
				6 months	
Number of employees (full-time equivalents)					
				Change	Change
					in % from
	30.06.0	3 31.03.0	3 31.12.02	31.03.03	31.12.02

Share data

Change Change

in % from in % from

30.06.03 31.03.03 31.12.02 31.03.03 31.12.02

Share price

Change Change Change

in % from in % from in % from

6 months

Calculation of earnings per share (EPS)

Change Change Change

in % from in % from in % from

6 months

Equity capital

Net new assets

Operating income and expenses

Valuation adjustments, provisions and losses

Stock-based compensation

Outlook

Overview of Credit Suisse Group 1)

Credit Suisse Credit Suisse First Credit Suisse **Financial Services Boston** Corporate Center Group

Assets under management/client assets

Change Change

in % from in % from

in CHF bn 30.06.03 31.03.03 31.12.02 31.03.03 31.12.02

Net new assets

Change Change Change

in % from in % from in % from

6 months

**Economic Risk Capital** 

Overall risk trends

CSFB trading risks

Credit risk exposure

**Key Position Risk Trends** 

Change Analysis: Brief Summary

Change in %

from

CSFB trading exposures (1-day, 99% VaR)

in USD m 2Q2003 1Q2003 2Q2002

Total credit risk exposure 1)

Credit Suisse First Boston Credit Suisse Group

Credit Suisse Financial

Services

Total loan portfolio exposure and allowances and provisions for credit risk 1)

Credit Suisse Financial

Services Credit Suisse First Boston Credit Suisse Group

Private Banking

Corporate & Retail Banking

Life & Pensions

Insurance

Credit Suisse Financial Services business unit income statement – operating)

Change Change Change in % from in % from

6 months

Credit Suisse Financial Services business unit key information

6 months

Overview of business unit Credit Suisse Financial Services – operating)

Credit
Corporate Suisse
Private & Retail Life & Financial

2Q2003, in CHF m

Banking Banking Pensions Insurance Services

Private Banking income statement 1)

Change Change Change in % from in % from

6 months

Private Banking balance sheet information <sup>1)</sup>

Change Change

in % from in % from

in CHF m 30.06.03 31.03.03 31.12.02 31.03.03 31.12.02

Private Banking key information 1)

6 months

Corporate & Retail Banking income statement 1)

Change Change Change

in % from in % from in % from

6 months

Corporate & Retail Banking balance sheet information 1)

Change Change

in % from in % from

in CHF m 30.06.03 31.03.03 31.12.02 31.03.03 31.12.02

Corporate & Retail Banking key information 1)

6 months

Life & Pensions income statement 1)

Change Change Change

in % from in % from in % from

6 months

Life & Pensions key information

6 months

Insurance income statement 1)

Change Change Change in % from in % from in % from

6 months

Insurance key information

6 months

**Institutional Securities** 

**CSFB** Financial Services

Credit Suisse First Boston business unit income statement – operating)

Change Change Change in % from in % from in % from

6 months

Credit Suisse First Boston business unit income statement – operating)

Change Change Change in % from in % from in % from

6 months

Credit Suisse First Boston business unit key information

6 months

Overview of business unit Credit Suisse First Boston – operating)

in USD m

Institutional Securities income statement 1)

Change Change Change in % from in % from in % from

in CHF m

6 months

Institutional Securities income statement 1)

Change Change Change in % from in % from

in % from

6 months

Institutional Securities balance sheet information

in CHF m 30.06.03 31.03.03 31.12.02

Institutional Securities key information

6 months

CSFB Financial Services income statement 1)

Change Change Change

in % from in % from in % from

6 months

CSFB Financial Services income statement 1)

Change Change Change

in % from in % from in % from

6 months

CSFB Financial Services key information

6 months

Introduction

Credit Suisse Financial Services business unit

Credit Suisse First Boston business unit

Credit Suisse Financial Services Credit Suisse First Boston Credit Suisse Financial Services Credit Suisse First Boston

Credit Suisse Fina Credit Suisse Fina Credit Suisse Fina Consolidated income statem	Credit	Suisse First Suisse First Suisse First	t Boston			
Consolidated income statem	lent		Change % from i	Change n % from	6 months	Change in % from
Consolidated balance sheet					o monuis	
					Change	Change
				i	n % from	in % from
in CHF m		30.06.03	31.03.03	31.12.02	31.03.03	31.12.02
Off-balance sheet and fiduci	iary business		30.06.03		31.12.02	
Derivative instruments						
		Positive N	legative		Positive	Negative
		gross	gross		gross	gross
	Nominalrepl	acement repla	acement N	Nominalrepl	acement 1	eplacement
	value	$value_{1)}$	value <sub>1)</sub>	value	$value_{1)}$	value <sub>1)</sub>
in CHF bn	30.06.03	30.06.03	0.06.03 3	1.12.02	31.12.02	31.12.02
Currency translation rates						
	rate year-to-da			ng rate used		
	e income statem			lance sheet a	as of	
Income statement of the bar		ance business <sup>1</sup>	)			
Banking busine		a. husina			Imadit Cuica	a Chaum
(incl. Corporate C Statement of shareholders' e		surance busine	ess 2)	C	Credit Suiss	e Group
Statement of shareholders e	quity		6 m	onths		
Due from banks			O II	ionuis		
in CHF m			30.06.03		31.12.02	
Due from customers and mo	ortgages					
in CHF m			30.06.03		31.12.02	
Due from customers and mo	ortgages by sect	tor				
in CHF m			30.06.03		$31.12.02_{1)}$	
Collateral of due from custo	mers and mort	gages				
		Mortgag			ithout	Total
in CHF m		collatera	ıl colla	teral col	lateral	30.06.03
Loan valuation allowance						
in CHF m			30.06.03		31.12.02	
Roll forward of loan valuati	on allowance					
Impaired loans 1)	on anowance		<i>(</i>	41		
in CHF m	on anowance		6 m	onths		
	on anowance			onths	31 12 02	
		folios	6 m	onths	31.12.02	
Securities and precious meta		folios		onths	31.12.02	
Securities and precious meta-		folios	30.06.03	nonths		
	als trading porti	folios		nonths	31.12.02 31.12.02	
Securities and precious meta- in CHF m	als trading porti	folios	30.06.03	onths Gross	31.12.02	s
Securities and precious meta- in CHF m	als trading porti	folios	30.06.03		31.12.02 Gros	
Securities and precious meta- in CHF m	als trading porti	folios Book value	30.06.03	Gross d unrealized	31.12.02 Gross unrealize	
Securities and precious meta- in CHF m Investments from the insura	als trading porti		30.06.03 30.06.03 Amortized	Gross 1 unrealized	31.12.02 Gross unrealize	d

Amortized unrealized unrealized

As of 31.12.02, in CHF m Book value cost gains losses Fair value

Financial calendar

Third quarter results 2003 Tuesday, November 4, 2003

Credit Suisse Group shares

Ticker symbols

Stock exchange listings Bloomberg Reuters Telekurs

**Ratings** 

Moody's Standard & Poor's Fitch Ratings

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In this year's corporate reports, we have chosen the work of Swiss artist Daniel Grobet to represent Credit Suisse Group's 360° approach to finance. In his hand-crafted iron sculptures, Daniel achieves a harmonious balance by carefully combining static and dynamic elements.

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QUARTERLY RESULTS 2003 Q2

# **PRESENTATION**

# **RESULTS OVERVIEW**

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□ CREDIT SUISSE FIRST BOSTON	Slide 19
□ CREDIT SUISSE FINANCIAL SERVICES	Slide 11
□ CONSOLIDATED RESULTS	Slide 4

# **RESULTS OVERVIEW**

in CHF m	Q2/03	Q1/03	Q2/02	6M/03	6M/02
Credit Suisse Financial Services	829	684	(303)	1,513	292
Credit Suisse First Boston	395	221	101	616	69
Corporate Center & adjustments	122	(253)	(377)	(131)	(572)
Net profit/(loss)	1,346	652	(579)	1,998	(211)
Amortization of acquired intangible assets and goodwill	223	232	354	455	739
Tax impact	(26)	(28)	(60)	(55)	(127)
Net operating profit	1,543	856	(285)	2,398	401
Basic earnings per share (in CHF)	1.09	0.53	(0.49)	1.62	(0.18)
Return on equity (annualized)	18.5%	9.2%	(6.6%)	13.8%	(1.2%)

# **KEY TRENDS IN Q2/03**

Substantial progress achieved in our efforts to return the Group to sound profitability

CSFS banking businesses improved results due to higher operating income and efficiency measures

Slightly higher results at Winterthur, driven mainly by reduced administration costs

CSFB results driven primarily by continued strength in Fixed Income, improvements in Equity and Investment Banking, and lower credit provisions

Further strengthening of capital base achieved due primarily to earnings generation and managed balance sheet growth

Improved net new assets generation across all segments

# **PRESENTATION**

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# **OPERATING INCOME**

in CUE ho					
in CHF bn					
7.6	5.7	6.4	7.0	7.5	j
Q2	Q3	Q4	Q1	Q2	
Q2	Q3 2002	Q4		Q2 2003	<u>!</u>
Q2		Q4 r vs		2003 r vs	
Q2		r VS		2003	
Q2 otal	2002 —Q <sub>1/</sub>	r vs /03 Q2		2003 r vs	
	2002 —Q <sub>1/</sub>	r vs /03 Q2	//02	2003 r vs 6M/02	

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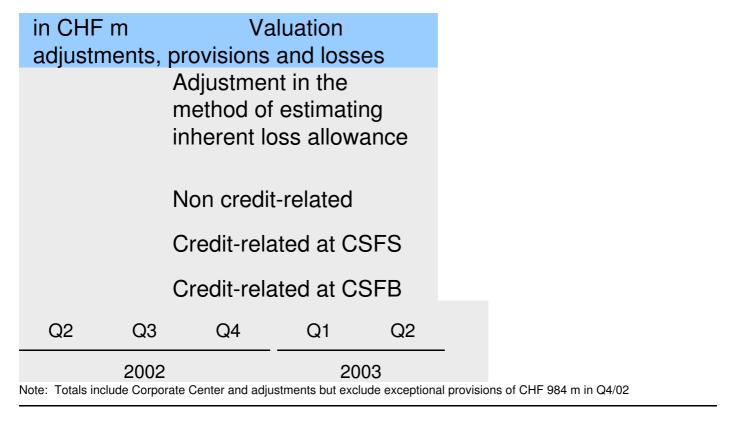
Banking*	<b>7</b> %	(17%)	(20%)
Interest income	13%	(14%)	(13%)
Fee and commission income	5%	(32%)	(34%)
Trading income	4%	49%	24%
Insurance*	(13%)	180%	98%

<sup>\*</sup> excluding "Other ordinary income/(expenses), net"

# **OPERATING EXPENSES AND DEPRECIATION**

in CHE ha			r VS	rVS
in CHF bn			Q1/03 Q2/02	6M/02
		Total	2% (21%)	(22%)
		Personnel	5% (21%)	(23%)
		expenses		
		Other	(10%) (29%)	(23%)
		operating expenses		
		Depreciation	13% 2%	(5%)
Q2 Q3 Q4	Q1 Q2			
2002	2003			

# **PROVISIONS**



# **IMPAIRED LOANS**

in CHF bn	Total impaired loans
-----------	----------------------

6.0	5.1	4.6	4.9	4.1	3.3	Impaired loans as % of due from banks and customers <sup>(1)</sup>
59.5	60.2	60.0	62.3	63.8	67.1	Valuation allowance as % of impaired loans

(1) due from banks and customers and mortgages (excluding securities lending and reverse repurchase agreements)

# CALCULATION OF CONSOLIDATED BIS<sup>(1)</sup> CAPITAL RATIOS

New decree on methodology for calculation of Credit Suisse Group's consolidated capital ratios expected to be released by EBK<sup>(2)</sup> in the second half of 2003

Capital charge for the Winterthur Group investment will no longer be reflected as an addition to risk-weighted assets but as a <u>deduction from regulatory capital</u>

50% of Winterthur Group's adjusted net asset value to be deducted from tier 1 capital and remaining 50% from total capital

Tier 1 capital deductions also include 100% of goodwill, own shares and minority interests of Winterthur Group

New methodology to reflect a bancassurance group perspective

(1)	)BIS =	Bank for Interna	tional Settlement			
(2)	)EBK =	Eidgenössische	Bankenkommission	(Swiss Federal	Banking Con	nmission)

# **BIS CAPITAL RATIOS**

# AS OF JUNE 30, 2003

in CHF m	Credit Suisse <sub>(1)</sub>	Credit Suisse First Boston <sub>(1)</sub>	Consolidated (current methodology)	Consolidated (new methodology)
Book equity	7,210	19,830	33,428	33,428
Deduction of goodwill Deduction of 50% of	(262)	(7,986)	(9,847)	(9,847)
Winterthur's adjusted net asset value				(2,297)
Other tier 1 adjustments	(525)	(575)	(797)	(797)
Tier 1 capital	6,423	11,269	22,784	20,487
Acquired intangible assets	66	1,821(2)	1,884(2)	1,884(2)
Hybrid capital		1,041	2,167	2,167
Risk-weighted assets	85,443	102,829	204,820	199,108
Tier 1 capital	7.5%	11.0%	11.1%	10.3%
excl. acquired	7.4%	9.4%	10.3%	9.5%

# (1) consolidated banking entities Credit Suisse and Credit Suisse First Boston (2) net of tax liability Slide 10

# **PRESENTATION**

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# CREDIT SUISSE FINANCIAL SERVICES

OVERVIEW (1/2)

R	esi	П	te

Second quarter net profit of CHF 829 m, up 21% or CHF 145 m vs first quarter of 2003

First half 2003 net profit of CHF 1.5 bn, up CHF 1.2 bn vs first half of 2002

All segments with improved results vs previous quarter

ROE of 26.0% in second quarter and 24.0% in first half of 2003

# Highlights banking segments

Operating income up 8% vs Q1/03 on higher business volumes

Substantial increase in AuM of CHF 40 bn or 8% to CHF 561 bn vs Q1/03; net new assets of CHF 4.3 bn in Q2/03

Cost base practically unchanged vs Q1/03 and down CHF 237 m or 9% vs first half of 2002

Further efficiency gains led to an improvement of 3.9 ppts in the operating cost/income ratio to 60.8% (vs Q1/03)

#### CREDIT SUISSE FINANCIAL SERVICES

OVERVIEW (2/2)

# Highlights insurance segments

Further efficiency gains (Insurance combined ratio and Life & Pensions expense ratio down vs first half of 2002)

Administration costs further reduced, down 12% vs first quarter of 2003

Introduction of a new employee benefit model in Switzerland

Announced divestitures of Winterthur Italy, Churchill (UK) and Republic (US)

## PRIVATE BANKING

Net new assets (CHF bn) 1.5 3.8 14.8 5.3  Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  In CHF m Q2/03 Q1/03 6M/03 6M/03		Seg	gment res	ult	
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
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C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03					
C/I-ratio (%) 63.2 <b>58.6</b> 56.7 <b>60.8</b> Net new assets (CHF bn) 1.5 <b>3.8</b> 14.8 <b>5.3</b> Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  on CHF m Q2/03 Q1/03 6M/03 6M/03	Gross margin (hp)	11/	120	122	117
Net new assets (CHF bn) 1.5 3.8 14.8 5.3  Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  In CHF m Q2/03 Q1/03 6M/03 6M/03		114	120	120	117
Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  n CHF m Q2/03 Q1/03 6M/03 6M/03	C/I-ratio (%)	63.2	58.6	56.7	60.8
Q1 Q2 2002 2003  2003 6 months  Key profit & loss items  n CHF m Q2/03 Q1/03 6M/03 6M/03					
2003 6 months  Key profit & loss items  vs vs Q2/03 Q1/03 6M/03 6M/02	Net new assets (CHF bn)	1.5	3.8	14.8	5.3
Key profit & loss items           vs         vs           n CHF m         Q2/03         Q1/03         6M/03         6M/03		Q1	Q2	2002	2003
vs vs n CHF m <b>Q2/03</b> Q1/03 <b>6M/03</b> 6M/02		200	3	6 m	onths
n CHF m Q2/03 Q1/03 6M/03 6M/02	Key	profit &	loss items	3	
					VS
	in CHF m	Q2/03	Q1/03	6M/03	6M/02
Operating income <b>1,429</b> 9% <b>2,739</b> (15%)	Operating income	1,429	9%	2,739	(15%)
Operating expenses <b>793</b> 3% <b>1,564</b> (9%	Operating expenses	793	3%	1,564	(9%)

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Operating income up 9% and gross margin up 6 bp (to 120 bp) vs Q1/03

Cost/income ratio of 58.6% in Q2/03 improved for the third quarter in a row

Improvement in net new asset generation by CHF 2.3 bn vs Q1/03 and AuM up CHF 37 bn to CHF 494 bn

Asian and European Private Banking achieved above-average growth in net new assets

#### **CORPORATE & RETAIL BANKING**

Segment result							
Net interest margin (bp)	214	221	2	227	217		
Cost/Income ratio (%)	67.4	64.8	6	8.5	66.1		
ROE (%)	10.7	13.3	1	0.0	11.9		
	Q1	Q2	20	002	2003		
	2003 Key pro	_		months	3		
	itey più	III & 103	S ILCITIS				
in CHF m		Q2/03	vs Q1/03	6M/03	vs 6M/02		
Operating inc	come	784	7%	1,518	(4%)		
Operating ex	penses	484	2%	957	(8%)		
Provisions (1)	)	71	(8%)	148	(8%)		

Operating income up 7% vs previous quarter

Net interest margin up 7 bp to 221 bp vs Q1/03

Cost/income ratio down 2.6 ppts vs Q1/03 to 64.8% lowest ratio in the last five quarters

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## Further improved credit portfolio (effective credit risks & impaired loans)

(1) valuation adjustments, provisions and losses (provisions based on expected credit losses derived from statistical model)	
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## LIFE & PENSIONS

Segment result									
Expense ratio (%)	6.8	11.5	9.0	8.4					
Return on invested assets (%)	4.9	5.1	1.7	5.0					
	Q1	Q2	2002	2003					
	2003	3	6 mon	ths					

<sup>(1)</sup> death and other benefits incurred & change in provision for future policyholder benefits

(2) excluding separate account business

Key profit & loss items							
in CHF m	6M/03	vs 6M/02					
Gross premiums written	9,965	(3%)					
Benefits & claims <sup>(1)</sup>	(10,939)	(1%)					
Policy acquisition costs	(240)	21%					
Administration costs	(599)	(17%)					
Investment income <sup>(2)</sup>	2,517	216%					

Premiums down 3% vs 6M/02 due to selective underwriting Administration costs down 17% vs 6M/02

Expense ratio of 8.4% for 6M/03, down 0.6 ppts vs 6M/02 Investment return of 5.0% in 6M/03 (current income of 4.0% & realized gains/losses of 1.0%)

#### **INSURANCE**

Segment result								
Combined ratio (%)	100.7	100.5	103.8	3 <b>100.6</b>				
Return on invested assets (%)	3.5	4.0	(1.3	3.7				
	Q1	Q2	2002	2 <b>2003</b>				
	200	3	6 m	nonths				
Key profit &	loss item	S						
in CHF m	6M/03	3	vs 6M/02					
Net premiums earned	8,06	4	4%					
Claims & annuities	(5,77	1)	0%					
Policy acquisition costs	(1,43	6)	15%					
Administration costs	(90	5)	(8%)					
Investment income	60	4						

Premiums up 4% vs 6M/02 due to increased tariffs

Underwriting result improved by CHF 75 m vs 6M/02 (combined ratio reduced to 100.6%)

Claims ratio down 3.3 ppts vs 6M/02 (pricing, portfolio

streamlining and few natural catastrophes)

Administration costs down 8% vs 6M/02

Investment return of 3.7% in 6M/03 (current income of 4.0% & realized gains/losses of -0.3%)

Outlook

for

2003

#### CREDIT SUISSE FINANCIAL SERVICES

#### **OUTLOOK**

Given current business environment, CSFS expects continued

sound profitability in 2003 supported by:

Overall: progress in implementation of efficiency

measures

Banking: continued strong operating income expected

in the

banking industry, albeit a seasonally lower

result

in Private Banking in the third quarter

Winterthur:improved technical results

Life & Pensions remains exposed to volatility of the capital markets

## **PRESENTATION**

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#### **CREDIT SUISSE FIRST BOSTON**

#### **OVERVIEW**

Results
Q2/03

Net operating profit<sup>(1)</sup>of USD 426 m, up from USD 292 m in Q1/03 (net profit of USD 296 m vs USD 161 m in Q1/03)

Operating income up 9% vs Q1/03, driven by continued strength in Fixed Income and improvements in Equity and Investment Banking

Comparable to Q2/02 excluding Pershing

Substantial reduction in credit provisions

## Highlights

Significant improvement in financial benchmarks operating ROE<sup>(2)</sup>of 18.5%; operating pre-tax margin<sup>(2)</sup>of 18.3%

Acquired Volaris Advisors, a firm specializing in equity options strategies, to enhance Private Client Services platform

- (1) excludes amortization of acquired intangible assets and goodwill
- (2) excludes acquisition related costs

### **CREDIT SUISSE FIRST BOSTON**

#### **KEY FINANCIAL RESULTS**

in USD m	Q2/03	Q1/03	6M/03	6M/02
Operating income pro forma excluding Pershing	3,187 <i>3,187</i>	2,920 <i>2,905</i>	6,107 <i>6,092</i>	6,770 <i>6,330</i>
Operating expenses pro forma excluding Pershing	2,328 <i>2,328</i>	2,169 <i>2,169</i>	4,497 <i>4,497</i>	5,238 <i>4,904</i>
Provisions (1)	49	128	177	462
Net operating profit <sup>(2)</sup> pro forma excluding Pershing	426 <i>426</i>	292 <i>277</i>	718 <i>703</i>	384 <i>329</i>
Operating ROE (2)	18.5%	12.4%	15.3%	8.5%
Operating pre-tax margin (2)	18.3%	13.2%	15.8%	6.4%
Personnel expenses/operating income (2)	51.7%	51.7%	51.7%	55.1%
Number of employees (3)	18,716	19,218		

<sup>(1)</sup> valuation adjustments, provisions and losses

<sup>(2)</sup> excludes acquisition related costs

<sup>(3)</sup> full-time equivalents; Q1/03 excludes Pershing headcount of 3,913

## **INSTITUTIONAL SECURITIES**

## **OVERVIEW**

Segment	result
---------	--------

Value-at-F Average	Risk (1-day 46.4	, 99%) in U 43.7	ISD m 39.4		49.2	64.3		
Pre-tax (1) Margin(%)	13.0	(15.4)	(5.9)	•	18.4	22.7		
	Q2	Q3	Q4	,	Q1	Q2		
		2002			2003			

<sup>(1)</sup> excluding acquisition-related costs

(2) valuation adjustments, provisions and losses

Key Profit & Loss Items									
in USD m	Q2/03	vs Q1/03	6M/03	vs 6M/02					
Operating income	2,888	10%	5,504	(3%)					
Personnel expenses	1,492	10%	2,853	(11%)					

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Other operating exp.	591	3%	1,165	(2%)
Provisions <sup>(2)</sup>	56	(50%)	168	(63%)

Continued strong results for Fixed Income

Improved Equity & Banking compared with Q1/03

Personnel expenses reflect increase in incentive compensation accruals due to rise in performance

Provisions reflect an improved credit environment

Increased risk portfolio driven by interest rate exposure, better risk/reward opportunities versus unusually low year-end levels

#### **INSTITUTIONAL SECURITIES**

#### **OPERATING INCOME**

Strong results across all business lines, up 1% vs Q1/03 Emerging markets and leveraged and bank finance favorably impacted by tighter credit spreads and demand for higher yielding fixed income products Credit products performed well on the strength of the collateralized mortgage business 24% increase compared with Q1/03 Derivative results increased, particularly convertibles Improvement in cash trading versus Q1/03, particularly in US and Asia, although activity levels remain very low Up 18% vs Q1/03 primarily attributable to higher equity and high yield new issuance activity, with improved industry volume up 145% and 96%, respectively CSFB ranked number one in high

yield new issuance

	Private equity revenue substantially
	below Q2/02, which included a USD
	114 m gain on Swiss Re investment
00 00 04 04 00	-

Q2 Q3 Q4 Q1 Q2 2002 2003

#### **CSFB FINANCIAL SERVICES**

#### **OVERVIEW**

Segment result								
Net new assets (USD bn)								
CSAM PCS	(4.1) 1.4	(7.9) 0.1	(5.8) 1.8	-	3.8) I.1 — —	(1.3) (1.3)		
Total	2.7	(7.8)	(4.0)	(2	2.7)	(2.6)		
AuM (USD bn)	363	336	350	3	42	364		
Pre-tax (1)	17.9	9.6	13.9	15	5.1	17.4		
margin (%)	Q2	Q3	Q4	(	 Q1	Q2		
-	20	002			2003			
	Key	profit 8	loss	items				
in USD m		Q2/03	C	vs Q1/03	6M/0	3	vs 6M/02	
Operating inco	ome xcl. Pershing	299 29		(2%) <i>3</i> %		03 <i>88</i>	(45%) (9%)	
Operating exp	oenses xcl. Pershing	24: <i>24</i> :		5% <i>5%</i>		79 <i>79</i>	(43%) (5%)	

CSAM Q2/03 operating income up vs Q1/03, comparable to Q2/02

PCS operating income flat in Q1/03 and down 27% vs Q2/02 due to lower transaction level and margin balances

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#### CSAM asset outflows much reduced

#### Pre-tax margin returned to Q2/02 level

(1) excluding certain acquisition-related costs	
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#### **CREDIT SUISSE FIRST BOSTON**

#### **OUTLOOK**

## Outlook for 2003

Second quarter results indicate Credit Suisse First Boston is headed in the right direction and is continuing to gain momentum

The business environment, however, remains challenging, with many of our markets operating at historically low levels

### **PRESENTATION**

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## **ADDITIONAL INFORMATION**

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## ACCOUNTING FOR STOCK-BASED COMPENSATION

	Future	Future sto	ck awards
	stock option awards Group-wide	CSFB	CSFS & Group Corporate Center
Vesting	1/3rd per year over the three years following grant	1/3rd per year over the three years following grant	Immediately upon grant
Blocking	No further blocking	Blocked for four years following grant	Blocked for four years following grant
P&L recognition	Fair value to be expensed over vesting period	Fair value to be expensed over vesting period	Expensed at grant as current compensation cost
P&L impact	Phasing-in over three years of cost not previously recognized	Lower expense in 2003 as deferred portion is recognized over next three years	No change

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## CALCULATION OF CONSOLIDATED BIS CAPITAL ACCORDING TO NEW METHODOLOGY

## CALCULATION OF WINTERHUR'S ADJUSTED NET ASSET VALUE

In this context, Winterthur Group's adjusted net asset value is to be understood as its contribution to consolidated tier 1 capital

in CHF m	30.06.03	31.12.02
Winterthur shareholders' equity	6,338	5,587
- Minority interests	(669)	(599)
- Goodwill	(1,050)	(1,082)
- Own shares	(26)	(44)
Winterthur adjusted net asset value	(4,593)	(3,863)

#### PRIVATE BANKING

## **DEVELOPMENT OF GROSS MARGIN**

#### PRIVATE BANKING

## **AUM BY PRODUCT & CURRENCY**

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#### WINTERTHUR GROUP

## **INVESTMENT RESULT(1)**

(1/2)

		2002	2003(1)			
	Q1	Q2	Q3	Q4	Q1	Q2
Current income	1,236	1,435	1,203	1,222	1,255	1,394
Realized gains	1,346	1,389	2,353	333	1,327	821
Realized losses	(647)	(2,129)	(1,589)	(373)	(633)	(411)
Impairments	(942)	(857)	(1,413)	(675)	(328)	(52)
Other	(114)	(100)	(135)	(115)	(111)	(141)
Investment income (P&L)	879	(262)	419	392	1,510	1,611

<sup>(1)</sup> general account only

Note:Q1 to Q3 2002 reclassified to the current presentation format, including real estate for own use, interest paid from current income and realized gains/losses

### WINTERTHUR GROUP

## **INVESTMENT RESULT**

(2/2)

Development of gross unrealized losses in equity portfolio

Pot	ential i	impact of g	ross unrea	alized loss	es on NO	P:			
(in Cl	HF m)	(750)	(400)	(250)	(200)	(75)			
		en flat ma r 6 month	•			are reco	ognized i	n the P&	≩L
		P impact estment ri	0 ,	, ,		•	•		<b>)</b>
	Furt	her reduc	ction in u	ınrealize	d losse:	s on equi	ities		
		ing only t			•	into acc	ount, un	realized	
(1) g	eneral acc	count only							
									Slide 34

#### WINTERTHUR GROUP

#### INVESTMENT PORTFOLIO ASSET ALLOCATION

Responsive to equity market developments

- Increase in equity securities from CHF 6.6 bn (5.0%) to CHF 7.0 bn (5.3%) in Q2/03
- "Investment view" equity exposure stands at CHF 6.2 bn (4.7%)(1)

#### Winterthur investment portfolio<sup>(2)</sup>

Total (in CHF billion)

Short-term investments & others

Real estate (fair value)

Mortgages

**Equity securities** 

Debt securities & loans

- (1) investment view excludes CHF 0.8 bn of participations in bond funds and special funds classified as equities under accounting rules
- (2) all investments incl. real estate at market value; excluding separate account (i.e. unit-linked) business
- (3) reduced by CHF 4.5 bn vs reported figures due to trade accounting on purchased bonds and maturing money market transactions (settlement date)

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## WINTERTHUR GROUP EQUITY BASE DEVELOPMENT IN 2003

Significant increase of CHF 751 million in shareholder's equity in 6M/03

#### Winterthur shareholders' equity (CHF m)

(1) net of tax and policyholder participation

#### WINTERTHUR INSURANCE

#### SPLIT BY LINE OF BUSINESS & COMBINED RATIOS

Net premiums earned 6M/03: CHF 8.1bn

Change vs 6M/02: +4% (+10.2% organic<sup>(1)</sup>)

Combined ratio

(1) in local currencies

#### LIFE & PENSIONS

### TECHNICAL RESERVES AS OF JUNE 30, 2003

#### **CH BVG**

Savings capital in collective foundations and independent pensions funds, thereof in 2004 35% renewable and subject to 2.0% guaranteed interest rate in 2004 ( Winterthur model ) 65% not renewable for 2004 and subject to the BVG rate in 2004(1) **CH** other group life Reserves for business not

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directly related to the BVG rate

(1) to be decided by the Swiss Federal Council in the second half of 2003, potential reduction to 2.0% indicated in second quarter 2003

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#### THE WINTERTHUR MODEL

(1/2)

#### **KEY ELEMENTS**

Separation of the insurance and pensions relationship as of January 1, 2004

# THE WINTERTHUR MODEL

(2/2)

# **DETAILS 2004**

	Offer for 2004			
Interest:  Mandatory benefits	BVG/LPP guaranteed rate bonus (2% insured with WL)	+Goal: interest rate guaranteed by Winterthur Life together with any bonuses should reach at least the BVG/LPP minimum interest rate		
<ul> <li>Extra-mandatory benefits</li> </ul>	2% + bonus	temporary cover shortfall possible		
Conversion rate:				
<ul> <li>Mandatory benefits</li> </ul>	BVG/LPP guaranteed rate bonus	+		
<ul> <li>Extra-mandatory benefits</li> </ul>	Men: 5.835% Women: 5.454%	Extra-mandatory benefits: adjustment to current life expectancy figures		
Interest:				
<ul> <li>Mandatory benefits</li> </ul>	2% + bonus	Guaranteed interest rate is based on returns from risk-free investments		
<ul> <li>Extra-mandatory benefits</li> </ul>	2% + bonus	nom nak-nee investments		
Conversion rate:				
<ul> <li>Mandatory benefits</li> </ul>	BVG/LPP guaranteed rate			
<ul> <li>Extra-mandatory benefits</li> </ul>	Men: 5.835% Women: 5.454%	Extra-mandatory benefits: adjustment to current life expectancy figures 1)		
		1) Compensation by means of single premium possible		

## **OPERATING INCOME DETAIL 2002 AND 2003**

Investment Banking Division <sup>(1)</sup>							
	2002			2003			
in USD m	Q1	Q2	Q3	Q4	Q1	Q2	
Private equity	133	186	141	397	77	111	
Debt capital markets	100	94	28	64	85	95	
Equity capital markets	117	153	74	92	29	119	
Advisory	344	444	280	357	296	283	
Other	47	30	33	26	58	36	
Total	741	907	556	936	545	644	

<sup>(1)</sup> previous quarters have been restated to reflect the movement of the results of certain non-continuing private equity assets from the Investment Banking Division to the "Other Division"

Note: IBD results reflect the impact of various divisional sharing arrangements of operating income amongst the divisions

# "LEGACY" ASSETS

(1/2)

in USD m		"Legac	cy" Assets Net Exposure	
		8,964	Real estate	
12/1999	11,925	1,975	Distressed	
		986	Private equity (1,228 unfunded commitment)	
		4,805	Real estate	
	8,026	1,498	Distressed	
12/2000		1,724	Private equity (984 unfunded commitment)	
		2,925	Real estate	
	5,357	1,107	Distressed	
12/2001		1,325	Private equity (857 unfunded commitment)	
		1,535	Real estate	
	3,031	512	Distressed	
12/2002		984	Private equity (785 unfunded commitment)	
		1,185	Real estate	Ness
03/2003	2,727	508	Distressed	Note: Unfunded commitments
		1,034	Private equity (911 unfunded commitment)	excluded for private equ
		1,052	Real estate	Unfunded commitments included for real estate
06/2003	2,498	539	Distressed	Private equity unfunded
		907	Private equity (863 unfunded commitment)	commitments include employee commitments

"LEGACY" ASSETS				(2/2)			
Charges related to "legacy"							
assets in CSFB's income statement							
in LICD in		Distressed	Private	Total			
in USD m	estate	portfolio	equity	Total			
6M/03							
Operating income	6	(29)	(28)	(51)			
Provisions							
Taxes	(2)	8	8	14			
Net operating profit/(loss)	4	(21)	(20)	(37)			
6M/02							
Operating income	(43)	(167)	(83)	(293)			
Provisions	(113)			(113)			
Taxes	44	47	23	114			
Net operating profit/(loss)	(112)	(120)	(60)	(292)			

# COUNTERPARTY EXPOSURE BY INDUSTRY

Selected CSFB exposures (as of June 30, 2003)							
in USD m	Current exposure	Undrawn commitments	Reserves	Net exposure			
Telecommunications Telecommunications	,	1,549	(293)	2,774			
manufacturers	34	200	(14)	220			
Merchant energy	1,074	113	(224)	963			
Airlines	695	53	(172)	576			

#### Note:

Current exposure equals committed amount (includes only drawn commitments) for lending plus mark-to-market for counterparty trading less credit protection.

#### **DISCLAIMER**

Cautionary Statement regarding forward-looking information This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements. A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2002 filed with the US Securities and Exchange Commission, and in other public filings and press releases.

We do not intend to update these forward-looking statements except as may be required by applicable laws.

Quarterly Report 2003/Q2 Non-GAAP Financial Information For additional information with respect to our results for the second quarter, we refer you to our "Quarterly Report 2003/Q2", posted on our website at www.credit-suisse.com. This presentation may contain non-GAAP financial information. A reconciliation of such non-GAAP financial information to the most directly comparable measures under Swiss generally accepted accounting principles (as well other related information), is also included in our Quarterly Report 2003/Q2.

# Compensation Philosophy and Option Reduction Program

Zurich August 5, 2003

### **COMPENSATION PHILOSOPHY**

#### **OVERVIEW**

Successful change in compensation culture over past two years

Compensation plans are designed to:

Align employee and shareholder interests

Attract and retain key people

Reward employees for performance and offer future-oriented incentives

Ensure that compensation structure is in line with industry benchmarks

Stock option awards will continue to be part of compensation plans, but at a lower level

The Group will implement the following changes:

Reduce future annual issuance of option awards in favor of stock

Introduce three-year vesting on future option awards and, at CSFB only, on stock awards

Expense the fair value of future option awards over the respective vesting period

Launch an option reduction program

### **COMPENSATION PHILOSOPHY**

### **OPTION REDUCTION PROGRAM**

Purpose of option reduction program:

Reduce the number of options outstanding

Exchange previously awarded option grants for equity-based awards that provide a more effective means of rewarding and retaining our best people

Offer to exchange existing options on a <u>value-for-value</u> basis under applicable accounting rules

Open to all <u>current employees</u> to exchange old options<sup>(1)</sup> with an exercise price

equal to or greater than CHF 60 for either new options, restricted or phantom shares or a 50/50 combination thereof

greater than CHF 30 and below CHF 60 for either restricted or phantom shares

New options to be granted with an exercise price of 10% above market price on the valuation date (which is currently September 5, 2003)

Provisional timing: commencement of tender offer on August 6, 2003, and closing on September 9, 2003

No significant P&L impact expected in 2003 from the option reduction program

(1) meaning eligible vested options originally granted on or after December 31, 1999

# ACCOUNTING FOR EQUITY-BASED COMPENSATION

Fair value of future <u>stock option awards</u> to be expensed over the respective 3-year vesting period as of the financial year 2003, with vesting starting in 2004

Credit Suisse First Boston to adopt three-year vesting approach for stock awards in future compensation cycles, in line with industry practice

Future stock awards will result in deferred recognition of the related compensation costs over the vesting period

Implementation of this deferral is expected to result in a decrease of around 3% points in the compensation-to-revenue ratio at CSFB for the second half of 2003

Credit Suisse Financial Services and Group Corporate Center to continue to vest <u>stock awards</u> at grant, with four-year blocking period

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#### DISCLAIMER

Credit Suisse Group ("CSG") has not commenced the exchange offer to which this communication pertains. Holders of CSG options are strongly advised to read the Schedule TO, the Offer to Exchange and other documents related to the exchange offer to be filed with the Securities and Exchange Commission when they become available because they will contain important information. Holders of CSG options may obtain copies of these documents for free, when available, at the Securities and Exchange Commission website at www.sec.gov or from CSG's Human Resources department.

#### **Cautionary Statement Regarding Forward-looking Information**

This communication contains statements that constitute forward-looking statements. In addition, in the future we, and others on our behalf, may make statements that constitute forward-looking statements. Such forward-looking statements may include, without limitation, statements relating to our plans, objectives or goals; our future economic performance or prospects; the potential effect on our future performance of certain contingencies; and assumptions underlying any such statements. Words such as "believes," "anticipates," "expects," "intends" and "plans" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other outcomes described or implied in forward-looking statements will not be achieved. We caution you that a number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include (i) market and interest rate fluctuations; (ii) the strength of the global economy in general and the strength of the economies of the countries in which we conduct our operations in particular; (iii) the ability of counterparties to meet their obligations to us; (iv) the effects of, and changes in, fiscal, monetary, trade and tax policies, and currency fluctuations; (v) political and social developments, including war, civil unrest or terrorist activity; (vi) the possibility of foreign exchange controls, expropriation, nationalization or confiscation of assets in countries in which we conduct our operations; (vii) the ability to maintain sufficient liquidity and access capital markets; (viii) operational factors such as systems failure, human error, or the failure to properly implement procedures; (ix) actions taken by regulators with respect to our business and practices in one or more of the countries in which we conduct our operations; (x) the effects of changes in laws, regulations or accounting policies or practices; (xi) competition in geographic and business areas in which we conduct our operations; (xii) the ability to retain and recruit qualified personnel; (xiii) the ability to maintain our reputation and promote our brands; (xiv) the ability to increase market share and control expenses; (xv) technological changes; (xvi) the timely development and acceptance of our new products and services and the perceived overall value of these products and services by users; (xvii) acquisitions, including the ability to integrate successfully acquired businesses; (xviii) the adverse resolution of litigation and other contingencies; and (xix) our success at managing the risks involved in the foregoing. We caution you that the foregoing list of important factors is not exclusive; when evaluating forward-looking statements, you should carefully consider the foregoing factors and other uncertainties and events, as well as the risks identified in our most recently filed Form 20-F and reports on Form 6-K furnished to the US Securities and Exchange Commission. CSG disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as may be required by applicable laws.

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#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CREDIT SUISSE GROUP** 

(Registrant)

Date August 5, 2003

By: <u>/s/ David Frick</u>
(Signature)\*

Member of the Executive Board

/s/ Karin Rhomberg Hug Managing Director

\* Print the name and title of the signing officer under his signature.