GENESIS ENERGY LP Form 10-Q May 04, 2016 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2016 OR "TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 Commission file number 1-12295

GENESIS ENERGY, L.P. (Exact name of registrant as specified in its charter)

Delaware	76-0513049
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)

919 Milam, Suite 2100, Houston, TX (Address of principal executive offices) (Zip code) Registrant's telephone number, including area code: (713) 860-2500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \circ No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes \circ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer "Non-accelerated filer "Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2) of the Exchange Act). Yes "No ý Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest prac

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. There were 109,939,221 Class A Common Units and 39,997 Class B Common Units outstanding as of May 4, 2016.

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PART I. FINANCIAL INFORMATION Item 1. Financial Statements GENESIS ENERGY, L.P. UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except units)

	March 31, 2016	December 31, 2015
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$12,311	\$10,895
Accounts receivable - trade, net	214,111	219,532
Inventories	63,590	43,775
Other	36,359	32,114
Total current assets	326,371	306,316
FIXED ASSETS, at cost	4,476,649	4,310,226
Less: Accumulated depreciation	(416,425) (378,247)
Net fixed assets	4,060,224	3,931,979
NET INVESTMENT IN DIRECT FINANCING LEASES, net of unearned income	138,073	139,728
EQUITY INVESTEES	438,700	474,392
INTANGIBLE ASSETS, net of amortization	220,786	223,446
GOODWILL	325,046	325,046
OTHER ASSETS, net of amortization	60,174	58,692
TOTAL ASSETS	\$5,569,374	\$5,459,599
LIABILITIES AND PARTNERS' CAPITAL		
CURRENT LIABILITIES:		
Accounts payable - trade	\$115,702	\$140,726
Accrued liabilities	141,672	161,410
Total current liabilities	257,374	302,136
SENIOR SECURED CREDIT FACILITY	1,280,000	1,115,000
SENIOR UNSECURED NOTES	1,808,575	1,807,054
DEFERRED TAX LIABILITIES	23,286	22,586
OTHER LONG-TERM LIABILITIES	216,298	192,072
COMMITMENTS AND CONTINGENCIES (Note 15)		
PARTNERS' CAPITAL:		
Common unitholders, 109,979,218 units issued and outstanding at March 31, 2016 and	1,992,317	2,029,101
December 31, 2015, respectively	1,992,517	2,029,101
Noncontrolling interests) (8,350)
Total partners' capital	1,983,841	
TOTAL LIABILITIES AND PARTNERS' CAPITAL		\$5,459,599
The accompanying notes are an integral part of these Unaudited Condensed Consolidated	Financial Sta	tements.

GENESIS ENERGY, L.P. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per unit amounts)

	Three Mo	onths
	Ended	
	March 31	,
	2016	2015
REVENUES:		
Offshore pipeline transportation services	76,126	790
Onshore pipeline transportation services	18,151	19,068
Refinery services	42,536	46,124
Marine transportation	52,036	57,371
Supply and logistics	189,565	403,504
Total revenues	378,414	526,857
COSTS AND EXPENSES:		
Supply and logistics product costs	162,393	370,918
Supply and logistics operating costs	18,640	25,239
Marine transportation operating costs	33,022	31,594
Refinery services operating costs	20,985	27,027
Offshore pipeline transportation operating costs	17,934	243
Onshore pipeline transportation operating costs	6,736	6,671
General and administrative	12,221	13,221
Depreciation and amortization	46,635	27,125
Total costs and expenses	318,566	502,038
OPERATING INCOME	59,848	24,819
Equity in earnings of equity investees	10,717	15,519
Interest expense	,	(19,215)
Income before income taxes	36,178	21,123
Income tax expense	(1,001)	
NET INCOME	35,177	20,215
Net income attributable to noncontrolling interests	126	—
NET INCOME ATTRIBUTABLE TO GENESIS ENERGY, L.P.	\$35,303	\$20,215
NET INCOME PER COMMON UNIT:		
Basic and Diluted	\$0.32	\$0.21
WEIGHTED AVERAGE OUTSTANDING COMMON UNITS:		
Basic and Diluted	109,979	
The accompanying notes are an integral part of these Unaudited C	ondensed (Consolidated Financial Statements.

GENESIS ENERGY, L.P. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL (In thousands)

	Number of Common Units	Partners' Capital	Noncontrolling Interest	^g Total
Partners' capital, January 1, 2016	109,979	\$2,029,101	\$ (8,350)	\$2,020,751
Net income	_	35,303	(126)	35,177
Cash distributions to partners	_	(72,087)		(72,087)
Partners' capital, March 31, 2016	109,979	\$1,992,317	\$ (8,476)	\$1,983,841
	Number			
	of	Partners'	Noncontrolling	Total
	Common	Capital	Interest	Total
	Units			
Partners' capital, January 1, 2015	95,029	\$1,229,203	\$ —	\$1,229,203
Net income		20,215		20,215
Cash distributions to partners		(56,542)		(56,542)
Partners' capital, March 31, 2015	95,029	\$1,192,876	\$ —	\$1,192,876
The accompanying notes are an in	ntegral par	t of these Una	udited Conden	sed Consolidated Financial Statements.

GENESIS ENERGY, L.P.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	Three Mo Ended March 31 2016	
CASH FLOWS FROM OPERATING ACTIVITIES:	2010	2013
Net income	\$35,177	\$20,215
Adjustments to reconcile net income to net cash provided by operating activities -	$\psi_{33,177}$	$\psi 20, 215$
Depreciation and amortization	46,635	27,125
Amortization of debt issuance costs and discount	2,441	1,247
Amortization of uncerned income and initial direct costs on direct financing leases		(3,805)
Payments received under direct financing leases	(3,030)	5,167
Equity in earnings of investments in equity investees		(15,519)
Cash distributions of earnings of equity investees	15,543	18,075
Non-cash effect of equity-based compensation plans	(1,103)	
Deferred and other tax liabilities	700	608
Unrealized loss on derivative transactions	1,651	
Other, net	1,335	
Net changes in components of operating assets and liabilities (<u>Note 12</u>)	(52,067)	
Net cash provided by operating activities	41,106	62,465
CASH FLOWS FROM INVESTING ACTIVITIES:	41,100	02,103
Payments to acquire fixed and intangible assets	(118 252)	(111,504)
Cash distributions received from equity investees - return of investment	5,788	7,827
Investments in equity investees		(1,750)
Acquisitions	(25,394)	
Contributions in aid of construction costs	4,088	
Proceeds from asset sales	224	1.768
Other, net	130	29
Net cash used in investing activities		(103,630)
CASH FLOWS FROM FINANCING ACTIVITIES:	()	(100,000)
Borrowings on senior secured credit facility	319,400	226.200
Repayments on senior secured credit facility	-	(128,200)
Distributions to common unitholders		(56,542)
Other, net	1,948	1,383
Net cash provided by financing activities	94,861	42,841
Net increase in cash and cash equivalents	1,416	1,676
Cash and cash equivalents at beginning of period	10,895	9,462
Cash and cash equivalents at end of period	\$12,311	\$11,138
The accompanying notes are an integral part of these Unaudited Condensed Consoli	-	

The accompanying notes are an integral part of these Unaudited Condensed Consolidated Financial Statements.

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Basis of Presentation and Consolidation Organization

We are a growth-oriented master limited partnership formed in Delaware in 1996 and focused on the midstream segment of the crude oil and natural gas industry in the Gulf Coast region of the United States, primarily Texas, Louisiana, Arkansas, Mississippi, Alabama, Florida, and in Wyoming and the Gulf of Mexico. We have a diverse portfolio of assets, including pipelines, offshore hub and junction platforms, refinery-related plants, storage tanks and terminals, railcars, rail loading and unloading facilities, barges and other vessels, and trucks. We are owned 100% by our limited partners. Genesis Energy, LLC, our general partner, is a wholly-owned subsidiary. Our general partner has sole responsibility for conducting our business and managing our operations. We conduct our operations and own our operating assets through our subsidiaries and joint ventures. We manage our businesses through the following five divisions that constitute our reportable segments:

Offshore pipeline transportation and processing of crude oil and natural gas in the Gulf of Mexico;

Onshore pipeline transportation of crude oil and, to a lesser extent, carbon dioxide (or "CO₂");

Refinery services involving processing of high sulfur (or "sour") gas streams for refineries to remove the sulfur, and selling the related by-product, sodium hydrosulfide (or "NaHS", commonly pronounced "nash");

Marine transportation to provide waterborne transportation of petroleum products and crude oil throughout North America; and

Supply and logistics services, which include terminaling, blending, storing, marketing and transporting crude oil and petroleum products and, on a smaller scale, CO_2 .

On July 24, 2015, we acquired the offshore pipeline and services business of Enterprise Products Partners, L.P. and its affiliates for approximately \$1.5 billion, subject to certain adjustments. That business includes interests in offshore crude oil and natural gas pipelines and six offshore hub platforms that serve some of the most active drilling and development regions in the United States, including deepwater production fields in the Gulf of Mexico offshore Texas, Louisiana, Mississippi and Alabama. That acquisition complements and substantially expands our existing offshore pipelines segment.

Basis of Presentation and Consolidation

The accompanying Unaudited Condensed Consolidated Financial Statements include Genesis Energy, L.P. and its subsidiaries, including our general partner, Genesis Energy, LLC.

Our results of operations for the interim periods shown in this report are not necessarily indicative of results to be expected for the fiscal year. The Condensed Consolidated Financial Statements included herein have been prepared by us without audit pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they reflect all adjustments (which consist solely of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial results for interim periods. Certain information and notes normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to such rules and regulations. However, we believe that the disclosures are adequate to make the information presented not misleading when read in conjunction with the information contained in the periodic reports we file with the SEC pursuant to the Securities Exchange Act of 1934, including the Consolidated Financial Statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2015.

Except per unit amounts, or as noted within the context of each footnote disclosure, the dollar amounts presented in the tabular data within these footnote disclosures are stated in thousands of dollars.

2. Recent Accounting Developments

Recently Issued

In May 2014, the FASB issued revised guidance on revenue from contracts with customers that will supersede most current revenue recognition guidance, including industry-specific guidance. The core principle of the revenue model is

that an entity will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new standard provides a five-step analysis for transactions to determine when and how revenue is recognized. The guidance permits the use of either a full retrospective or a modified retrospective approach. In July 2015, the FASB approved a one year deferral of the effective date of this standard to December 15, 2017 for annual reporting periods beginning after that date. The FASB also approved

early adoption of the standard, but not before the original effective date of December 15, 2016. We are evaluating the transition methods and the impact of the amended guidance on our financial position, results of operations and related disclosures.

In July 2015, the FASB issued guidance modifying the accounting for inventory. Under this guidance, the measurement principle for inventory will change from lower of cost or market value to lower of cost or net realizable value. The guidance defines net realizable value as the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The guidance is effective for reporting periods after December 15, 2016, with early adoption permitted. We do not expect adoption to have a material impact on our consolidated financial statements.

In September 2015, the FASB issued ASU 2015-16 in response to stakeholder feedback that restating prior periods to reflect adjustments made to provisional amounts recognized in a business combination adds cost and complexity to financial reporting but does not significantly improve the usefulness of information provided to users. Under the new ASU, an acquirer must recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The ASU also requires that the acquirer present separately on the face of the income statement, or disclose in the notes, the portion of the amount recorded in current period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. The guidance is effective for reporting periods after December 15, 2015, with early adoption permitted. We have adopted this guidance and do not expect it to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued guidance to improve the transparency and comparability among companies by requiring lessees to recognize a lease liability and a corresponding lease asset for virtually all lease contracts. The guidance also requires additional disclosure about leasing arrangements. The guidance is effective for interim and annual periods beginning after December 15, 2018 and requires a modified retrospective approach to adoption. Early adoption is permitted. We are currently evaluating this guidance.

3. Acquisition and Divestiture

Acquisition

Enterprise Offshore

On July 24, 2015, we acquired the offshore pipeline and services business of Enterprise Products Partners, L.P. and its affiliates for approximately \$1.5 billion, subject to certain adjustments. That business includes interests in offshore crude oil and natural gas pipelines and six offshore hub platforms, including a 36% interest in the Poseidon Oil Pipeline System, a 50% interest in the Southeast Keathley Canyon Oil Pipeline System, and a 50% interest in the Cameron Highway Oil Pipeline System. To finance that transaction, in July, we issued 10,350,000 common units in a public offering that generated proceeds of \$437.2 million net of underwriter discounts and \$750.0 million aggregate principal amount of 6.75% senior unsecured notes due 2022 that generated net proceeds of \$728.6 million net of issuance discount and underwriting fees. The remainder of that transaction was financed with borrowings under our senior secured credit facility.

We have reflected the financial results of the acquired business in our offshore pipeline transportation segment from the date of acquisition. The purchase price has been allocated to the assets acquired and liabilities assumed based on estimated preliminary fair values. Those preliminary fair values were developed by management with the assistance of a third-party valuation firm and are subject to change pending a final valuation report and final determination of working capital acquired and other purchase price adjustments. We expect to finalize the purchase price allocation for this transaction during the remainder of 2016. We do not expect any material adjustments to these preliminary purchase price allocations as a result of the final valuation and our preliminary purchase price allocation remains unchanged from what was disclosed in our Annual Report on Form 10-K for the year ended December 31, 2015. Our Consolidated Financial Statements include the results of our acquired offshore pipeline transportation business since July 24, 2015, the effective closing date of the acquisition. The following table presents selected financial information included in our Consolidated Financial Statements for the periods presented:

Three Months Ended March 31, 2016 Revenues \$55,600 Net income \$35,352

The table below presents selected unaudited pro forma financial information incorporating the historical results of our newly acquired offshore pipeline transportation assets. The pro forma financial information below has been prepared as if the acquisition had been completed on January 1, 2015 and is based upon assumptions deemed appropriate by us and may not be indicative of actual results. This pro forma information was prepared using historical financial data of the Enterprise offshore pipelines and services businesses and reflects certain estimates and assumptions made by our management. Our unaudited pro forma financial information is not necessarily indicative of what our consolidated financial results would have been had the Enterprise acquisition been completed on January 1, 2015.

	Three
	Months
	Ended
	March
	31,
Pro forma consolidated financial operating results:	2015
Revenues	\$604,557
Net Income Attributable to Genesis Energy L.P.	\$30,875
Basic and diluted earnings per unit:	
As reported net income per unit	\$0.21
Pro forma net income per unit	\$0.29
4. Inventories	

The major components of inventories were as follows:

	March 31,	December 31,
	2016	2015
Petroleum products	\$ 6,300	\$ 14,235
Crude oil	50,431	22,815
Caustic soda	2,906	3,964
NaHS	3,953	2,755
Other		6
Total	\$ 63,590	\$ 43,775
Turrentenies and reals	ad at the la	wan of oost on r

Inventories are valued at the lower of cost or market. The market value of inventories were not below recorded cost as of March 31, 2016 and were below recorded costs by approximately \$0.9 million as of December 31, 2015; therefore we reduced the value of inventory in our Condensed Consolidated Financial Statements for this difference in 2015.

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5. Fixed Assets Fixed Assets Fixed assets consisted of the following:

	March 31,	December 31,
	2016	2015
Crude oil pipelines and natural gas pipelines and related assets	\$2,656,905	\$2,501,821
Machinery and equipment	414,707	414,100
Transportation equipment	18,323	19,025
Marine vessels	803,581	794,508
Land, buildings and improvements	46,462	41,202
Office equipment, furniture and fixtures	7,869	7,540
Construction in progress	481,887	485,575
Other	46,915	46,455
Fixed assets, at cost	4,476,649	4,310,226
Less: Accumulated depreciation	(416,425)	(378,247)
Net fixed assets	\$4,060,224	\$3,931,979
Our depreciation expense for the periods presented was as follo	ws:	
Three Months		
Ended		
March 31,		
2016 2015		

Depreciation expense \$39,712 \$22,037

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Asset Retirement Obligations

We record AROs in connection with legal requirements to perform specified retirement activities under contractual arrangements and/or governmental regulations. As a result of the Enterprise acquisition of the offshore pipeline and services business of Enterprise Products Partners, L.P. on July 24, 2015, we recorded AROs based on the fair value measurement assigned during the preliminary purchase price allocation.

The following table presents information regarding our AROs since December 31, 2015:

ARO liability balance, December 31, 2015	\$188,662
AROs arising from the purchase of the remaining interest in Deepwater Gateway	10,470
AROs from the consolidation of historical interest in Deepwater Gateway	10,470
Accretion expense	2,540
Change in estimate	817
Settlements	(71)
ARO liability balance, March 31, 2016	\$212,888

Of the ARO balances disclosed above, \$9.8 million is included as current in "Accrued liabilities" on our Unaudited Condensed Consolidated Balance Sheet, as of March 31, 2016 and December 31, 2015. The remainder of the ARO liability as of March 31, 2016 and December 31, 2015 are included in "Other long-term liabilities" on our Unaudited Condensed Consolidated Balance Sheet.

With respect to our AROs, the following table presents our forecast of accretion expense for the periods indicated: Remainder of 2016\$7,982

2017\$9,671 2018\$7,948 2019\$8,464 2020\$9,014

Certain of our unconsolidated affiliates have AROs recorded at March 31, 2016 relating to contractual agreements and regulatory requirements. These amounts are immaterial to our Consolidated Financial Statements. 6. Equity Investees

We account for our ownership in our joint ventures under the equity method of accounting. The price we pay to acquire an ownership interest in a company may exceed or be less than the underlying book value of the capital accounts we acquire. Such excess cost amounts are included within the carrying values of our equity investees. At March 31, 2016 and December 31, 2015, the unamortized excess cost amounts totaled \$410.0 million and \$414.0 million, respectively. We amortize the excess cost as a reduction in equity earnings in a manner similar to depreciation.

As part of our Enterprise acquisition, we increased our ownership interest in each of Cameron Highway Oil Pipeline Company ("CHOPS") and Southeast Keathley Canyon Pipeline Company, LLC ("SEKCO") from 50% to 100%. Consequently, these entities were reflected as equity investees until July 24, 2015, at which point they became fully consolidated wholly owned subsidiaries.

Also, as part of our Enterprise acquisition, our ownership interest in Poseidon Oil Pipeline Company, LLC ("Poseidon") increased from 28% to 64%. We also acquired a 50% ownership interest in Deepwater Gateway, LLC and a 25.7% interest in Neptune Pipeline Company, LLC. These additional interests are accounted for as equity investments from the acquisition date of July 24, 2015.

In the first quarter of 2016, we purchased the remaining 50% interest in Deepwater Gateway, LLC for approximately \$26.0 million (including adjustments for working capital), so we now own 100% of that entity. Consequently, we now consolidate Deepwater Gateway, LLC instead of accounting for our interest under the equity method.

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table presents information included in our Unaudited Condensed Consolidated Financial Statements related to our equity investees.

	Three Mo	nths
	Ended	
	March 31	,
	2016	2015
Genesis' share of operating earnings	\$14,698	\$18,260
Amortization of excess purchase price	(3,981)	(2,741)
Net equity in earnings	\$10,717	\$15,519
Distributions received	\$21,331	\$25,902
The following tables present the comb	ined unaud	ited balance sheet and income statement information (on a 100%

basis) of our equity investees:

ousis) of our equity mostees	5.	
	March 31,	December 31,
	2016	2015
BALANCE SHEET DATA:		
Assets		
Current assets	\$37,320	\$ 38,871
Fixed assets, net	378,745	450,108
Other assets	1,852	2,040
Total assets	\$417,917	\$ 491,019
Liabilities and equity		
Current liabilities	\$24,412	\$ 25,308
Other liabilities	217,543	231,032
Equity	175,962	234,679
Total liabilities and equity	\$417,917	\$ 491,019

	Three Months		
	Ended		
	March 3	1,	
	2016	2015	
INCOME STATEMENT DATA:			
Revenues	\$45,574	\$72,090	
Operating income	\$28,825	\$48,113	
Net income	\$27,643	\$46,917	

Poseidon's revolving credit facility

Borrowings under Poseidon's revolving credit facilities, which was amended and restated in February 2015, are primarily used to fund spending on capital projects. The February 2015 credit facility is non-recourse to Poseidon's owners and secured by its assets. The February 2015 credit facility contains customary covenants such as restrictions on debt levels, liens, guarantees, mergers, sale of assets and distributions to owners. A breach of any of these covenants could result in acceleration of the maturity date of Poseidon's debt. Poseidon was in compliance with the terms of its credit agreement for all periods presented in these Unaudited Combined Financial Statements.

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

7. Intangible Assets

The following table summarizes the components of our intangible assets at the dates indicated:

	March 31	, 2016		December	31, 2015	
	Gross Carrying Amount	Accumulated Amortization		Gross Carrying Amount	Accumulated Amortization	• •
Refinery Services:						
Customer relationships	\$94,654	\$ 87,153	\$7,501	\$94,654	\$ 86,285	\$8,369
Licensing agreements	38,678	32,322	6,356	38,678	31,694	6,984
Segment total	133,332	119,475	13,857	133,332	117,979	15,353
Supply & Logistics:						
Customer relationships	35,430	32,452	2,978	35,430	32,044	3,386
Intangibles associated with lease	13,260	4,104	9,156	13,260	3,986	9,274
Segment total	48,690	36,556	12,134	48,690	36,030	12,660
Marine contract intangibles	27,000	2,250	24,750	27,000	900	26,100
Offshore pipeline contract intangibles	158,101	5,547	152,554	158,101	3,467	154,634
Other	26,151	8,660	17,491	22,819	8,120	14,699
Total	\$393,274	\$ 172,488	\$220,786	\$389,942	\$ 166,496	\$223,446
Our amortization of intangible assets	for the peri	ods presented	was as foll	ows:		
Thr	ee Months	-				
Enc	led					
Ma	rch 31,					
201	6 2015					
Amortization of intangible assets \$5,	992 \$4,03	7				
We estimate that our amortization exp Remainder of 2016\$18,322			ars will be	as follows:		

2017\$23,273 2018\$21,157 2019\$16,830 2020\$15,929

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

8. Debt

Our obligations under debt arrangements consisted of the following:

	March 31, 2	016		December 3	1, 2015	
		Unamortized			Unamortized	
		Discount			Discount	
	Principal	and Debt	Net Value	Principal	and Debt	Net Value
		Issuance			Issuance	
		Costs (1)			Costs ⁽¹⁾	
Senior secured credit facility	\$1,280,000	\$ —	\$1,280,000	\$1,115,000	\$ —	\$1,115,000
6.000% senior unsecured notes	400,000	7,558	392,442	400,000	7,825	392,175
5.750% senior unsecured notes	350,000	4,928	345,072	350,000	5,183	344,817
5.625% senior unsecured notes	350,000	7,286	342,714	350,000	7,510	342,490
6.750% senior unsecured notes	750,000	21,653	728,347	750,000	22,428	727,572
Total long-term debt	\$3,130,000	\$ 41,425	\$3,088,575	\$2,965,000	\$ 42,946	\$2,922,054

In April 2015, the FASB issued guidance that requires the presentation of debt issuance costs in financial statements as a direct reduction of related debt liabilities with amortization of debt issuance costs reported as interest expense. Under current U.S. GAAP standards, debt issuance costs are reported as deferred charges (i.e., as

(1) an asset). This guidance is effective for annual periods, and interim periods within those fiscal years, beginning after December 15, 2015 and is to be applied retrospectively upon adoption. Early adoption is permitted, including adoption in an interim period for financial statements that have not been previously issued. Genesis adopted this guidance in the fourth quarter of 2015.

As of March 31, 2016, we were in compliance with the financial covenants contained in our credit agreement and senior unsecured notes indentures.

Senior Secured Credit Facility

The key terms for rates under our \$1.5 billion senior secured credit facility, which are dependent on our leverage ratio (as defined in the credit agreement), are as follows:

•The applicable margin varies from 1.50% to 2.50% on Eurodollar borrowings and from 0.50% to 1.50% on alternate base rate borrowings.

•Letter of credit fees range from 1.50% to 2.50%

•The commitment fee on the unused committed amount will range from 0.250% to 0.375%.

•The accordion feature is \$500.0 million, giving us the ability to expand the size of the facility up to \$2.0 billion for acquisitions or growth projects, subject to lender consent.

At March 31, 2016, we had \$1.3 billion borrowed under our \$1.5 billion credit facility, with \$48.8 million of the borrowed amount designated as a loan under the inventory sublimit. Our credit agreement allows up to \$100.0 million of the capacity to be used for letters of credit, of which \$9.8 million was outstanding at March 31, 2016. Due to the revolving nature of loans under our credit facility, additional borrowings and periodic repayments and re-borrowings may be made until the maturity date. The total amount available for borrowings under our credit facility at March 31, 2016 was \$210.2 million.

In April 2016, we amended our credit agreement to, among other things, (i) increase the committed amount under our revolving credit facility to \$1.7 billion (from \$1.5 billion), with the ability to increase the committed amount by an additional \$300.0 million, subject to lender consent and (ii) permanently relax the maximum consolidated leverage ratio to 5.5 to 1.0.

9. Partners' Capital and Distributions

At March 31, 2016, our outstanding common units consisted of 109,939,221 Class A units and 39,997 Class B units. Distributions

We paid or will pay the following distributions in 2015 and 2016:

Distribution For	Date Paid	Per Unit	
		Amount	Amount
2015			
1 st Quarter	May 15, 2015	\$0.6100	\$60,774
2 nd Quarter	August 14, 2015	\$0.6250	\$68,737
3 rd Quarter	November 13, 2015	\$0.6400	\$70,387
4 th Quarter	February 12, 2016	\$0.6550	\$72,036
2016			
1 st Quarter	May 13, 2016	\$0.6725	\$73,961
(1) This distribut	tion will be paid to un	itholders	of record as of April 29, 2016.

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10. Business Segment Information

We currently manage our businesses through five divisions that constitute our reportable segments:

Offshore Pipeline Transportation – offshore pipeline transportation and processing of crude oil and natural gas in the Gulf of Mexico;

Onshore Pipeline Transportation - transportation of crude oil, and to a lesser extent, CQ,

Refinery Services – processing high sulfur (or "sour") gas streams as part of refining operations to remove the sulfur and selling the related by-product, NaHS;

Marine Transportation – marine transportation to provide waterborne transportation of petroleum products and crude oil throughout North America; and

Supply and Logistics – terminaling, blending, storing, marketing and transporting crude oil and petroleum products (primarily fuel oil, asphalt, and other heavy refined products) and, on a smaller scale, CO₂.

Substantially all of our revenues are derived from, and substantially all of our assets are located in, the United States. We define Segment Margin as revenues less product costs, operating expenses (excluding non-cash gains and charges, such as depreciation and amortization), and segment general and administrative expenses, plus our equity in distributable cash generated by our equity investees. In addition, our Segment Margin definition excludes the non-cash effects of our legacy stock appreciation rights plan and includes the non-income portion of payments received under direct financing leases.

Our chief operating decision maker (our Chief Executive Officer) evaluates segment performance based on a variety of measures including Segment Margin, segment volumes, where relevant, and capital investment.

Segment information for the periods presented below was as follows:

	Offshore Pipeline Transportation	Onshore Pipeline Transportation	Refinery Services	Marine Transportation	Supply & Logistics	Total
Three Months Ended March 31, 2016	- -					
Segment Margin (a)	\$ 78,618	\$ 15,677	\$21,199	\$ 18,916	\$10,471	\$144,881
Capital expenditures (b)	\$ 28,825	\$ 45,727	\$325	\$ 8,429	\$42,852	\$126,158
Revenues:						
External customers	\$ 76,126	\$ 14,876	\$44,750	\$ 50,660	\$192,002	\$378,414
Intersegment (c)		3,275	(2,214)	1,376	(2,437)	
Total revenues of reportable segment	s\$ 76,126	\$ 18,151	\$42,536	\$ 52,036	\$189,565	\$378,414
Three Months Ended March 31, 2015						
Segment Margin (a)	\$ 25,198	\$ 14,323	\$19,160	\$ 25,693	\$9,747	\$94,121
Capital expenditures (b)	\$ 2,053	\$ 68,591	\$1,212	\$ 16,576	\$36,776	\$125,208
Revenues:						
External customers	\$ 790	\$ 15,831	\$48,435	\$ 54,640	\$407,161	\$526,857
Intersegment (c)	—	3,237	(2,311)	2,731	(3,657)	
Total revenues of reportable segment	s\$ 790	\$ 19,068	\$46,124	\$ 57,371	\$403,504	\$526,857
15						

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Total assets by reportable segment were as follows:					
	March 31,	December 31,			
	2016	2015			
Offshore pipeline transportation	\$2,647,679	\$ 2,623,478			
Onshore pipeline transportation	645,791	614,484			
Refinery services	390,893	394,626			
Marine transportation	778,042	777,952			
Supply and logistics	1,051,590	1,000,851			
Other assets	55,379	48,208			
Total consolidated assets	5,569,374	5,459,599			

(a) A reconciliation of Segment Margin to net income attributable to Genesis Energy, L.P. for the periods is presented below.

Capital expenditures include maintenance and growth capital expenditures, such as fixed asset additions (including enhancements to existing facilities and construction of growth projects) as well as acquisitions of businesses and contributions to equity investees related to same. In addition to construction of growth

(b) projects, capital spending in our offshore pipeline transportation segment included \$1.8 million during the three months ended March 31, 2015 representing capital contributions to SEKCO, which was an equity investee at that time, to fund our share of the construction costs for its pipeline. We acquired the remaining 50% interest in SEKCO in July 2015.

(c) Intersegment sales were conducted under terms that we believe were no more or less favorable than then-existing market conditions.

Reconciliation of Segment Margin to net income:

	Three Months Ended
	March 31,
	2016 2015
Segment Margin	\$144,881 \$94,121
Corporate general and administrative expenses	(11,358) (12,299)
Depreciation and amortization	(46,635) (27,125)
Interest expense	(34,387) (19,215)
Adjustment to exclude distributable cash generated by equity investees not included in income	(10,614) (10,383)
and include equity in investees net income ⁽¹⁾	(10,014) (10,005)
Non-cash items not included in Segment Margin	(4,072) (2,614)
Cash payments from direct financing leases in excess of earnings	(1,511) (1,362)
Income tax expense	(1,001) (908)
Net income attributable to Genesis Energy, L.P.	\$35,303 \$20,215
(1)Includes distributions attributable to the quarter and received during or promptly following su	uch quarter.

11. Transactions with Related Parties

Sales, purchases and other transactions with affiliated companies, in the opinion of management, are conducted under terms no more or less favorable than then-existing market conditions. The transactions with related parties were as follows:

Three Months Ended March 31, 2016 2015

Revenues:	
Sales of CO ₂ to Sandhill Group, LLC ⁽¹⁾	\$726 \$699
Revenues from provision of services to Poseidon Oil Pipeline Company, LLC ⁽²⁾	1,976 —
Costs and expenses:	
Amounts paid to our CEO in connection with the use of his aircraft	\$165 \$195
Charges for services from Poseidon Oil Pipeline Company, LLC ⁽²⁾	247 —
(1)We own a 50% interest in Sandhill Group, LLC.	
(2)We own 64% interest in Poseidon Oil Pipeline Company, LLC.	

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Amount due from Related Party

At March 31, 2016 and December 31, 2015 (i) Sandhill Group, LLC owed us \$0.2 million and \$0.3 million, respectively, for purchases of CO₂ and (ii) Poseidon Oil Pipeline Company, LLC owed us \$1.0 million and \$1.9 million, respectively, for services rendered.

Transactions with Unconsolidated Affiliates

Poseidon

As part of our Enterprise acquisition, we became the operator of Poseidon in the third guarter of 2015. We provide management, administrative and pipeline operator services to Poseidon under an Operation and Management Agreement. Currently, that agreement renews automatically annually unless terminated by either party (as defined in the agreement). Our revenues for the three months ended March 31, 2016 reflect \$2.0 million, respectively, of fees we earned through the provision of services under that agreement.

Deepwater Gateway

Deepwater Gateway, LLC, which became a wholly-owned subsidiary in the first quarter of 2016, no longer constitutes a related party.

12. Supplemental Cash Flow Information

The following table provides information regarding the net changes in components of operating assets and liabilities.

	Three Months	
	Ended	
	March 3	1,
	2016	2015
(Increase) decrease in:		
Accounts receivable	\$10,810	\$70,903
Inventories	(19,815) (16,973)
Deferred charges	(3,479) (3,103)
Other current assets	(5,090) (4,722)
Increase (decrease) in:		
Accounts payable	(19,850) (37,826)
Accrued liabilities	(14,643) (2,343)
Net changes in components of operating assets and liabilities	(52.067)) 5 936

Net changes in components of operating assets and liabilities (52,067) 5,936

Payments of interest and commitment fees, net of amounts capitalized, were \$45.8 million and \$14.2 million for the three months ended March 31, 2016 and March 31, 2015, respectively. We capitalized interest of \$6.0 million and \$3.0 million during the three months ended March 31, 2016 and March 31, 2015.

At March 31, 2016 and March 31, 2015, we had incurred liabilities for fixed and intangible asset additions totaling \$57.5 million and \$73.7 million, respectively, that had not been paid at the end of the first quarter, and, therefore, were not included in the caption "Payments to acquire fixed and intangible assets" under Cash Flows from Investing Activities in the Unaudited Condensed Consolidated Statements of Cash Flows.

At March 31, 2016 we had incurred liabilities for other asset additions totaling \$0.3 million, that had not been paid at the end of the first quarter and, therefore, were not included in the caption "Other, net" under Cash Flows from Investing Activities in the Unaudited Condensed Consolidated Statements of Cash Flows. 13. Derivatives

Commodity Derivatives

We have exposure to commodify price changes related to our inventory and purchase commitments. We utilize derivative instruments (primarily futures and options contracts traded on the NYMEX) to hedge our exposure to commodity prices, primarily of crude oil, fuel oil and petroleum products. Our decision as to whether to designate derivative instruments as fair value hedges for accounting purposes relates to our expectations of the length of time we expect to have the commodity price exposure and our expectations as to whether the derivative contract will qualify as highly effective under accounting guidance in limiting our exposure to commodity price risk. Most of the petroleum products, including fuel oil that we supply,

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cannot be hedged with a high degree of effectiveness with derivative contracts available on the NYMEX; therefore, we do not designate derivative contracts utilized to limit our price risk related to these products as hedges for accounting purposes. Typically we utilize crude oil and other petroleum products futures and option contracts to limit our exposure to the effect of fluctuations in petroleum products prices on the future sale of our inventory or commitments to purchase petroleum products, and we recognize any changes in fair value of the derivative contracts as increases or decreases in our cost of sales. The recognition of changes in fair value of the derivative contracts not designated as hedges for accounting purposes can occur in reporting periods that do not coincide with the recognition of gain or loss on the actual transaction being hedged. Therefore we will, on occasion, report gains or losses in one period that will be partially offset by gains or losses in a future period when the hedged transaction is completed. We have designated certain crude oil futures contracts as hedges of crude oil inventory due to our expectation that these contracts will be highly effective in hedging our exposure to fluctuations in crude oil prices during the period that we expect to hold that inventory. We account for these derivative instruments as fair value hedges under the accounting guidance. Changes in the fair value of these derivative instruments designated as fair value hedges are used to offset related changes in the fair value of the hedged crude oil inventory. Any hedge ineffectiveness in these fair value hedges and any amounts excluded from effectiveness testing are recorded as a gain or loss in the Consolidated Statements of Operations.

In accordance with NYMEX requirements, we fund the margin associated with our loss positions on commodity derivative contracts traded on the NYMEX. The amount of the margin is adjusted daily based on the fair value of the commodity contracts. The margin requirements are intended to mitigate a party's exposure to market volatility and the associated contracting party risk. We offset fair value amounts recorded for our NYMEX derivative contracts against margin funding as required by the NYMEX in Current Assets - Other in our Consolidated Balance Sheets. At March 31, 2016, we had the following outstanding derivative commodity contracts that were entered into to economically hedge inventory or fixed price purchase commitments.

		Buy (Long)
_	Contracts	Contracts
Designated as hedges under accounting rules:		
Crude oil futures:		
Contract volumes (1,000 bbls)	998	
Weighted average contract price per bbl	\$ 35.07	\$ —
Not qualifying or not designated as hedges under accounting rules:		
Crude oil futures:		
Contract volumes (1,000 bbls)	1,354	1,057
Weighted average contract price per bbl	\$ 37.02	\$ 37.42
Crude oil swaps:		
Contract volumes (1,000 bbls)	550	360
Weighted average contract price per bbl	\$ (0.38)	\$ 0.73
Diesel futures:		
Contract volumes (1,000 bbls)	24	_
Weighted average contract price per gal	\$ 1.04	\$ —
#6 Fuel oil futures:		
Contract volumes (1,000 bbls)	145	10
Weighted average contract price per bbl	\$ 23.03	\$ 24.05
Crude oil options:		
Contract volumes (1,000 bbls)	85	30
Weighted average premium received	\$ 1.76	\$ 0.90

Financial Statement Impacts

Unrealized gains are subtracted from net income and unrealized losses are added to net income in determining cash flows from operating activities. To the extent that we have fair value hedges outstanding, the offsetting change recorded in the

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fair value of inventory is also eliminated from net income in determining cash flows from operating activities. Changes in margin deposits necessary to fund unrealized losses also affect cash flows from operating activities. The following tables reflect the estimated fair value gain (loss) position of our derivatives at March 31, 2016 and December 31, 2015:

Fair Value of Derivative Assets and Liabilities

	Unaudited Condensed Consolidated	Fair Value March 31,		Dec	cember 31,	
	Balance Sheets Location	2016		201		
Asset Derivatives: Commodity derivatives - futures and call options (undesignated hedges):						
Gross amount of recognized assets	Current Assets - Other	\$ 850		\$	1,703	
Gross amount offset in the Unaudited Condensed Consolidated Balance Sheets	Current Assets - Other	(850)	(38	8)
Net amount of assets presented in the Unaudited Condensed Consolidated Balance Sheets Commodity derivatives - futures and call options (designated hedges):	1	\$ —		\$	1,315	
Gross amount of recognized assets	Current Assets - Other	\$ 3,882		\$	_	
Gross amount offset in the Unaudited Condensed Consolidated Balance Sheets	Current Assets - Other	(3,882)			
Net amount of assets presented in the Unaudited Condensed Consolidated Balance Sheets Liability Derivatives: Commodity derivatives - futures and call options (undesignated hedges):	1	\$ —		\$	_	
Gross amount of recognized liabilities	Current Assets - Other ⁽¹⁾	\$ (2,544)	\$	(388)
Gross amount offset in the Unaudited Condensed Consolidated Balance Sheets	Current Assets - Other ⁽¹⁾	2,544		388	3	
Net amount of liabilities presented in the Unaudited Condensed Consolidated Balance Sheets Commodity derivatives - futures and call options (designated hedges):		\$ —		\$	_	
Gross amount of recognized liabilities	Current Assets - Other ⁽¹⁾	\$ (8,342)	\$	(23)
Gross amount offset in the Unaudited Condensed Consolidated Balance Sheets	Current Assets - Other ⁽¹⁾	8,342		23		
Net amount of liabilities presented in the Unaudited Condensed Consolidated Balance Sheets (1)		\$ —		\$	—	

These derivative liabilities have been funded with margin deposits recorded in our Unaudited Condensed Consolidated Balance Sheets under Current Assets - Other.

Our accounting policy is to offset derivative assets and liabilities executed with the same counterparty when a master netting arrangement exists. Accordingly, we also offset derivative assets and liabilities with amounts associated with cash margin. Our exchange-traded derivatives are transacted through brokerage accounts and are subject to margin requirements as established by the respective exchange. On a daily basis, our account equity (consisting of the sum of our cash balance and the fair value of our open derivatives) is compared to our initial margin requirement resulting in the payment or return of variation margin. As of March 31, 2016, we had a net broker receivable of approximately \$7.7 million (consisting of initial margin of \$6.7 million and increased by \$1.0 million of variation margin). As of December 31, 2015, we had a net broker receivable of approximately \$5.5 million (consisting of initial margin of \$4.4 million increased by \$1.1 million of variation margin). At March 31, 2016 and December 31, 2015, none of our outstanding derivatives contained credit-risk related contingent features that would result in a material adverse impact to us upon any change in our credit ratings.

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Effect on Operating Results

		Amount of Gain
		(Loss)
		Recognized in
		Income
		Three Months
	Unaudited Condensed Consolidated Statements of	Ended
	Operations Location	March 31,
		2016 2015
Commodity derivatives - futures and call		
options:		
Contracts designated as hedges under accounting guidance	Supply and logistics product costs	\$(553) \$2,186
Contracts not considered hedges under accounting guidance	Supply and logistics product costs	(337) (805)
Total commodity derivatives		\$(890) \$1,381
14. Fair-Value Measurements		

We classify financial assets and liabilities into the following three levels based on the inputs used to measure fair value:

(1) Level 1 fair values are based on observable inputs such as quoted prices in active markets for identical assets and liabilities;

(2) Level 2 fair values are based on pricing inputs other than quoted prices in active markets for identical assets and liabilities and are either directly or indirectly observable as of the measurement date; and

(3)Level 3 fair values are based on unobservable inputs in which little or no market data exists.

As required by fair value accounting guidance, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Our assessment of the significance of a particular input to the fair value requires judgment and may affect the placement of assets and liabilities within the fair value hierarchy levels.

The following table sets forth by level within the fair value hierarchy our financial assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2016 and December 31, 2015.

	Fair Value at			Fair Value at			
	March 31, 2016			December 31, 2015			
Recurring Fair Value Measures	Level 1	Leve	el 2 Level 3	3 Level 1	Level 2 Lev	el 3	
Commodity derivatives:							
Assets	\$4,732	\$	\$	-\$1,703	\$ _\$		
Liabilities	\$(10,886)	\$	\$	-\$(411) \$	\$ _\$		
			1 1 0				

Our commodity derivatives include exchange-traded futures and exchange-traded options contracts. The fair value of these exchange-traded derivative contracts is based on unadjusted quoted prices in active markets and is, therefore, included in Level 1 of the fair value hierarchy.

See Note 13 for additional information on our derivative instruments.

Other Fair Value Measurements

We believe the debt outstanding under our credit facility approximates fair value as the stated rate of interest approximates current market rates of interest for similar instruments with comparable maturities. At March 31, 2016 our senior unsecured notes had a carrying value of \$1.8 billion and a fair value of \$1.7 billion, compared to \$1.8 billion and \$1.5 billion, respectively, at December 31, 2015. The fair value of the senior unsecured notes is determined based on trade information in the financial markets of our public debt and is considered a Level 2 fair value

measurement.

Additionally, we recorded the estimated fair value of net assets acquired and liabilities assumed in connection with our Enterprise acquisition as of the acquisition date of July 24, 2015. The fair value measurements were primarily based on significant unobservable inputs (Level 3) developed using company-specific information. See <u>Note 3</u> for further information associated with the values recorded in our Enterprise acquisition.

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Additionally, the fair value measurements, using unobservable (Level 3) inputs, used in recording the estimated fair value of the net assets acquired and liabilities assumed of CHOPS and SEKCO (which we now own 100% interest in and consolidate given the respective 50% ownership interest acquired from Enterprise for each of these subsidiaries) as a result of our Enterprise acquisition were used to calculate the effects of the re-measurement of our pre-acquisition historical interest in CHOPS and SEKCO at fair value, based on accounting guidance involving step acquisitions as discussed in ASC 805-10-25.

15. Contingencies

We are subject to various environmental laws and regulations. Policies and procedures are in place to aid in monitoring compliance and detecting and addressing releases of crude oil from our pipelines or other facilities; however, no assurance can be made that such environmental releases may not substantially affect our business. We are subject to lawsuits in the normal course of business and examination by tax and other regulatory authorities. We do not expect such matters presently pending to have a material effect on our financial position, results of operations, or cash flows.

16. Condensed Consolidating Financial Information

Our \$1.8 billion aggregate principal amount of senior unsecured notes co-issued by Genesis Energy, L.P. and Genesis Energy Finance Corporation are fully and unconditionally guaranteed jointly and severally by all of Genesis Energy, L.P.'s current and future 100% owned domestic subsidiaries, except Genesis Free State Pipeline, LLC, Genesis NEJD Pipeline, LLC and certain other minor subsidiaries. Genesis NEJD Pipeline, LLC is 100% owned by Genesis Energy, L.P., the parent company. The remaining non-guarantor subsidiaries are owned by Genesis Crude Oil, L.P., a guarantor subsidiary. Genesis Energy Finance Corporation has no independent assets or operations. See <u>Note 8</u> for additional information regarding our consolidated debt obligations.

During 2015, the Company determined the need to revise its disclosures and presentation with respect to the Condensed Consolidating Financial Information included in this footnote. These revisions relate solely to transactions between Genesis Energy, L.P. and its subsidiaries and only impact the information that is presented in the Condensed Consolidating Financial Information presented herein and does not affect the Consolidated Financial Statements in any way. The Company determined that adjustments to the presentation relating to advances to and from affiliates was necessary and were made. This resulted in the reclassification of such advances from current assets and liabilities. The condensed consolidated statement of cash flows for the three months ended March 31, 2015 has been adjusted to reflect these changes. There is also a schedule below that reflects all these adjustments below. In addition to this restatement, the Company took action related to certain non-guarantor subsidiaries that resulted in these subsidiaries, that were previously categorized as non-guarantor subsidiaries, becoming wholly owned guarantor subsidiaries. As a result, the condensed consolidating statement of operations and the condensed consolidating statements of cash flows for the three months ended to reflect this change to our guarantor subsidiaries as though the subsidiaries had been guarantors in all periods presented.

The following is condensed consolidating financial information for Genesis Energy, L.P., the guarantor subsidiaries and the non-guarantor subsidiaries.

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Unaudited Condensed Consolidating Balance Sheet March 31, 2016

	Genesis Energy, L.P. (Parent and Co-Issuer)	Genesis Energy Ginancto r Corpor Stibs idiaries (Co-Issuer)		Non-Guarantor Eliminations Subsidiaries		Genesis Energy, L.P. Consolidated
ASSETS						
Current assets:						
Cash and cash equivalents	\$6	\$	-\$9,067	\$3,238	\$—	\$12,311
Other current assets	25		304,833	9,468	· · · · · ·	314,060
Total current assets	31		313,900	12,706	(266)	326,371
Fixed assets, at cost			4,399,064	77,585		4,476,649
Less: Accumulated depreciation			(394,083)	(22,342)		(416,425)
Net fixed assets			4,004,981	55,243		4,060,224
Goodwill			325,046			325,046
Other assets, net	12,221		397,746	138,739	(129,673)	419,033
Advances to affiliates	2,745,965			53,764	(2,799,729)	
Equity investees			438,700			438,700
Investments in subsidiaries	2,350,451		90,700		(2,441,151)	
Total assets	\$5,108,668	\$	-\$5,571,073	\$260,452	\$(5,370,819)	\$5,569,374
LIABILITIES AND PARTNERS' CAPITA	L					
Current liabilities	\$28,719	\$	-\$229,053	\$ <i>—</i>	\$(398)	\$257,374
Senior secured credit facility	1,280,000					1,280,000
Senior unsecured notes	1,808,575					1,808,575
Deferred tax liabilities	_		23,286			23,286
Advances from affiliates			2,799,729		(2,799,729)	
Other liabilities			174,620	171,189	(129,511)	216,298
Total liabilities	3,117,294		3,226,688	171,189	(2,929,638)	3,585,533
Partners' capital, common units	1,991,374		2,344,385	97,739	(2,441,181)	1,992,317
Noncontrolling interests	_			(8,476)		(8,476)
Total liabilities and partners' capital	\$5,108,668	\$	-\$5,571,073	\$260,452	\$(5,370,819)	\$5,569,374

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Unaudited Condensed Consolidating Balance Sheet December 31, 2015

	Genesis Energy, L.P. (Parent and Co-Issuer)	Genesis Energy Ginnancte or Corpor Stibs idiaries (Co-Issuer)		Non-Guarantor Eliminations Subsidiaries		Genesis Energy, L.P. Consolidated
ASSETS						
Current assets:						
Cash and cash equivalents	\$6	\$	-\$8,288	\$2,601	\$—	\$10,895
Other current assets	50		285,313	10,422	(364)	295,421
Total current assets	56		293,601	13,023	(364)	306,316
Fixed assets, at cost			4,232,641	77,585		4,310,226
Less: Accumulated depreciation			(356,530)	(21,717)		(378,247)
Net fixed assets			3,876,111	55,868		3,931,979
Goodwill			325,046			325,046
Other assets, net	13,140		394,294	140,409	(125,977)	421,866
Advances to affiliates	2,619,493			47,034	(2,666,527)) <u> </u>
Equity investees			474,392			474,392
Investments in subsidiaries	2,353,804		90,741		(2,444,545)	·
Total assets	\$4,986,493	\$	-\$5,454,185	\$256,334	\$(5,237,413)	\$5,459,599
LIABILITIES AND PARTNERS' CAPITA	L					
Current liabilities	\$35,338	\$	-\$267,294	\$ <i>—</i>	\$(496)	\$302,136
Senior secured credit facility	1,115,000					1,115,000
Senior unsecured notes	1,807,054					1,807,054
Deferred tax liabilities			22,586			22,586
Advances from affiliates			2,666,527		(2,666,527)) <u> </u>
Other liabilities			150,877	167,006	(125,811)	192,072
Total liabilities	2,957,392		3,107,284	167,006	(2,792,834)	3,438,848
Partners' capital, common units	2,029,101		2,346,901	97,678	(2,444,579)	2,029,101
Noncontrolling interests				(8,350)		(8,350)
Total liabilities and partners' capital	\$4,986,493	\$	-\$5,454,185	\$256,334	\$(5,237,413)	\$5,459,599

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unaudited Condensed Consolidating Statement of Operations Three Months Ended March 31, 2016

	Genesis Energy, L.I (Parent and Co-Issuer)			Non-Guara sSubsidiari	antor Eliminatior es	Genesis Energy, L.P. Consolidated
REVENUES:						
Offshore pipeline transportation services	\$ <i>—</i>	\$ -	-\$ 76,126	\$ —	\$ <i>—</i>	\$ 76,126
Onshore pipeline transportation services	—		12,606	5,545		18,151
Refinery services	—		42,294	803	(561	42,536
Marine transportation	—		52,036	—		52,036
Supply and logistics			189,565	—		189,565
Total revenues			372,627	6,348	(561	378,414
COSTS AND EXPENSES:						
Supply and logistics costs			181,033	—		181,033
Marine transportation costs			33,022			33,022
Refinery services operating costs			20,446	1,100	(561	20,985
Offshore pipeline transportation operating			17,305	629		17,934
costs			17,505	02)		17,754
Onshore pipeline transportation operating			6,440	296		6,736
costs			0,440	290		0,750
General and administrative			12,221	—		12,221
Depreciation and amortization		—	46,010	625		46,635
Total costs and expenses			316,477	2,650	(561	318,566
OPERATING INCOME		—	56,150	3,698		59,848
Equity in earnings of subsidiaries	68,658	—	78	—	(68,736)) —
Equity in earnings of equity investees		—	10,717	—		10,717
Interest (expense) income, net	(34,325)		3,634	(3,696)		(34,387)
Income before income taxes	34,333		70,579	2	(68,736)	36,178
Income tax expense			(910)	(91)		(1,001)
NET INCOME	34,333		69,669	(89)	(68,736)	35,177
Net loss attributable to noncontrolling interest				126		126
NET INCOME ATTRIBUTABLE TO	\$ 34,333	\$ -	\$ 69,669	\$ 37	\$(68,736)	\$ 25 202
GENESIS ENERGY, L.P.	φ 54,333	φ -	-φ 09,009	φ <i>31</i>	φ(00,750)	φ 55,505

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unaudited Condensed Consolidating Statement of Operations Three Months Ended March 31, 2015

	Genesis Energy, L.F (Parent and Co-Issuer)	Genesis P.Energy FinanGetarantor Non-Guarantor Corporation Subsidiaries Subsidiaries (Co-Issuer)				Genesis Energy, ^S L.P. Consolidated
REVENUES: Offshore pipeline transportation services	\$ —	\$ -	—\$ 790	\$ —	\$ <i>—</i>	\$ 790
Onshore pipeline transportation services			12,820	6,248		19,068
Refinery services			45,319	2,112	(1,307)	46,124
Marine transportation			57,371	_		57,371
Supply and logistics			403,504	—		403,504
Total revenues			519,804	8,360	(1,307)	526,857
COSTS AND EXPENSES:						
Supply and logistics costs			396,157	_		396,157
Marine transportation costs			31,594			31,594
Refinery services operating costs			26,219	2,119	(1,311)	27,027
Offshore pipeline transportation operating costs	_	_	243	_	—	243
Onshore pipeline transportation operating costs			6,507	164		6,671
General and administrative			13,221			13,221
Depreciation and amortization			26,480	645		27,125
Total costs and expenses			500,421	2,928	(1,311)	502,038
OPERATING INCOME			19,383	5,432	4	24,819
Equity in earnings of subsidiaries	39,407		1,640		(41,047)) <u> </u>
Equity in earnings of equity investees			15,519	_		15,519
Interest (expense) income, net	(19,192)		3,814	(3,837)		(19,215)
Income before income taxes	20,215		40,356	1,595	(41,043)	21,123
Income tax benefit (expense)		—	(911) 3		(908)
NET INCOME	\$ 20,215	\$ -	-\$ 39,445	\$ 1,598	\$(41,043)	\$ 20,215

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unaudited Condensed Consolidating Statement of Cash Flows Three Months Ended March 31, 2016

	(Parent ar	P. nd	Genesis Energy Fi Corporatio (Co-Issuer	budsidiarie	Non-Guaran sSubsidiaries	tor. Elimination	Genesis Energy, ^s L.P. Consolida	ated
Net cash (used in) provided by operating activities	\$ 33,558		\$ –	-\$ 70,795	\$ 3,661	\$(66,908)	\$41,106	
CASH FLOWS FROM INVESTING ACTIVITIES:								
Payments to acquire fixed and intangible assets				(118,252)	—	—	(118,252)
Cash distributions received from equity investees - return of investment				5,788			5,788	
Investments in equity investees	—			(1,135)	—	—	(1,135)
Acquisitions				(25,394)		_	(25,394)
Intercompany transfers	(126,471)		—		126,471	—	
Repayments on loan to non-guarantor subsidiary	_			1,471	_	(1,471)	_	
Contributions in aid of construction costs				4,088			4,088	
Proceeds from asset sales				224			224	
Other, net				130			130	
Net cash provided by (used) in investing activities	(126,471)		(133,080)		125,000	(134,551)
CASH FLOWS FROM FINANCING ACTIVITIES:								
Borrowings on senior secured credit facility	319,400						319,400	
Repayments on senior secured credit facility)		_			(154,400)
Intercompany transfers		Í.		133,203	(6,733)	(126,470)	-	,
Distributions to partners/owners	(72,087)		(72,087)		72,087	(72,087)
Other, net				1,948	3,709	(3,709)	1,948	
Net cash provided by (used in) financing activities	92,913			63,064	(3,024)	(58,092)	94,861	
Net (decrease) increase in cash and cash equivalents	_			779	637	_	1,416	
Cash and cash equivalents at beginning of period	6			8,288	2,601	_	10,895	
Cash and cash equivalents at end of period	\$6		\$ –	-\$ 9,067	\$ 3,238	\$—	\$ 12,311	
26								

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unaudited Condensed Consolidating Statement of Cash Flows Three Months Ended March 31, 2015

	Genesis Energy, I (Parent an Co-Issuer		y Fin Gnæ rantor ratio S ubsidiari	Non-Guaraı esSubsidiaries	ntor Elimination	Genesis Energy, nsL.P. Consolidated
Net cash (used in) provided by operating activities	\$ 34,229	\$	-\$63,024	\$ 10,730	\$(45,518)) \$62,465
CASH FLOWS FROM INVESTING ACTIVITIES:						
Payments to acquire fixed and intangible assets	_		(111,504)) —	_	(111,504)
Cash distributions received from equity investees - return of investment	11,013	—	7,827		(11,013) 7,827
Investments in equity investees Intercompany transfers	 (86,700) —	(1,750) —	 86,700	(1,750)
Repayments on loan to non-guarantor subsidiary	_		1,329		(1,329) —
Proceeds from asset sales Other, net		_	1,768 29		_	1,768 29
Net cash used in investing activities CASH FLOWS FROM FINANCING ACTIVITIES:	(75,687) —	(102,301) —	74,358	(103,630)
Borrowings on senior secured credit facility	226,200					226,200
Repayments on senior secured credit facilit) —				(128,200)
Intercompany transfers			94,858	(8,158) (86,700) —
Distributions to partners/owners	(56,542) —	(56,542) —	56,542	(56,542)
Other, net			1,383	(1,318) 1,318	1,383
Net cash provided by (used in) financing activities	41,458		39,699	(9,476) (28,840) 42,841
Net (decrease) increase in cash and cash equivalents		_	422	1,254	_	1,676
Cash and cash equivalents at beginning of period	9		8,352	1,101	_	9,462
Cash and cash equivalents at end of period	\$9	\$	-\$ 8,774	\$ 2,355	\$—	\$ 11,138

<u>Table of Contents</u> GENESIS ENERGY, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

See below for revisions to previously presented Condensed Consolidating Financial Information.

Cash Flow Restatements	•	Adjustment	As Revised
March 21, 2015	Reported		
March 31, 2015			
Parent Column			
Net cash provided by operating activities	(52,471)	86,700	34,229
Intercompany transfers (investing)		(86,700)	(86,700)
Net cash used in investing activities	11,013	(86,700)	(75,687)
Guarantor Column			
Net cash provided by operating activities	157,725	(94,701)	63,024
Intercompany transfers (financing)		94,858	94,858
Net cash provided by (used in) financing activities	(55,159)	94,858	39,699
Non-Guarantor Column			
Net cash provided by operating activities	2,729	8,001	10,730
Intercompany transfers (financing)		(8,158)	(8,158)
Net cash provided by (used in) financing activities	(1,318)	(8,158)	(9,476)
Eliminations Column			
Intercompany transfers (investing)		86,700	86,700
Net cash used in investing activities	(12,342)	86,700	74,358
Intercompany transfers (financing)		(86,700)	(86,700)
Net cash provided by (used in) financing activities	57,860	(86,700)	(28,840)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations The following information should be read in conjunction with our Unaudited Condensed Consolidated Financial Statements and accompanying notes included in this Quarterly Report on Form 10-Q. The following information and such Unaudited Condensed Consolidated Financial Statements should also be read in conjunction with the audited financial statements and related notes, together with our discussion and analysis of financial position and results of operations, included in our Annual Report on Form 10-K for the year ended December 31, 2015. Included in Management's Discussion and Analysis are the following sections:

Overview

Segment Reporting Change

Financial Measures Results of Operations

Liquidity and Capital Resources

Commitments and Off-Balance Sheet Arrangements

Forward Looking Statements

Overview

We reported Net Income Attributable to Genesis Energy, L.P. of \$35.3 million, or \$0.32 per common unit, during the three months ended March 31, 2016 ("2016 Quarter") compared to net income of \$20.2 million, or \$0.21 per common unit, during the three months ended March 31, 2015 ("2015 Quarter"). The large increase in our net income was principally due to the contributions from the offshore Gulf of Mexico assets recently acquired from Enterprise. Available Cash before Reserves was \$97.8 million for the 2016 Quarter, an increase of \$33.8 million, or 53%, from the 2015 Quarter. See "Financial Measures" below for additional information on Available Cash before Reserves. Segment Margin (as described below in "Financial Measures") was \$144.9 million for the 2016 Quarter, an increase of \$50.8 million, or 54%, from the 2015 Quarter.

The increases in our Available Cash before Reserves and Segment Margin resulted primarily from increases attributable to our offshore pipeline transportation segment of \$53.4 million. Those increases are primarily related to assets recently acquired from Enterprise.

A more detailed discussion of our segment results and other costs is included below in "Results of Operations". Distribution Increase

In April 2016, we declared our forty-third consecutive increase in our quarterly distribution to our common unitholders. Thirty-eight of those quarterly increases have been 10% or greater as compared to the same quarter in the preceding year. In May 2016, we will pay a distribution of \$0.6725 per unit related to the first quarter of 2016 representing a 10.2% increase from our distribution of \$0.61 per unit related to the first quarter of 2015.

Financial Measure Reconciliation

For definitions and discussion of the financial measures refer to the "Financial Measures" as later discussed and defined.

Available Cash before Reserves for the periods presented below was as follows:

	Three Months
	Ended
	March 31,
	2016 2015
	(in thousands)
Net income attributable to Genesis Energy, L.P.	\$35,303 \$20,215
Depreciation and amortization	46,635 27,125
Cash received from direct financing leases not included in income	1,511 1,362
Cash effects of sales of certain assets	2,974 1,768
Effects of distributable cash generated by equity method investees not included in income	10,614 10,383
Cash effects of legacy stock appreciation rights plan	(41) (288)
Non-cash legacy stock appreciation rights plan expense	(662) 686
Expenses related to acquiring or constructing growth capital assets	256 417
Unrealized loss (gain) on derivative transactions excluding fair value hedges, net of changes in inventory value	2,154 2,062
Maintenance capital utilized	(1,570) (591)
Non-cash tax expense	700 608
Other items, net	(80) 291
Available Cash before Reserves	97,794 64,038
Results of Operations	, ,

Revenues and Costs and Expenses

Our revenues for the 2016 Quarter decreased \$148.4 million, or 28%, from the 2015 Quarter. Additionally, our costs and expenses decreased \$183.5 million, or 37%, between the two periods.

The substantial majority of our revenues and costs are derived from the purchase and sale of crude oil and petroleum products. The significant decrease in our revenues and costs between the two first quarter periods is primarily attributable to a decrease in market prices for crude oil and petroleum products as described below. In general, we do not expect fluctuations in prices for crude oil and natural gas to affect our Net Income, Available Cash before Reserves or Segment Margin to the same extent they affect our revenues and costs. We have limited our direct commodity price exposure through the broad use of fee based service contracts, back-to-back purchase and sale arrangements, and hedges. As a result, changes in the price of oil would similarly impact both our revenues and our costs with a disproportionate smaller net impact on our Segment Margin. The same correlation would be true in the case of higher crude oil and petroleum products sale prices and purchase costs.

Prices of crude oil and petroleum products have continued to decline in the first quarter of 2016, relative to 2015. We would expect changes in crude oil prices to continue to cause fluctuations in our revenues and, similarly, costs as derived from the purchase and sale of crude oil and petroleum products, producing minimal direct impact on Segment Margin from those operations. The average closing prices for West Texas Intermediate ("WTI") crude oil on the New York Mercantile Exchange ("NYMEX") decreased 31% to \$33.45 per barrel in the first quarter of 2016, as compared to \$48.64 per barrel in the first quarter of 2015.

We currently have two distinct, complimentary types of operations-(i) our onshore-based refinery-centric crude oil and refined petroleum products transportation, supply and logistics, and handling operations, focusing predominantly on refinery-centric customers (as opposed to producers), and (ii) our offshore Gulf of Mexico crude oil and natural gas pipeline transportation and handling operations, focusing on integrated and large independent energy companies who make intensive capital investments (often in excess of billions of dollars) to develop numerous large reservoir, long-lived crude oil and natural gas properties. Refiners are the shippers of over 85% of the volumes transported on

our onshore crude pipelines, and refiners contract for approximately 90% of the use of our inland barges, which are used primarily to transport intermediate refined products (not crude oil) between refining complexes. The shippers on our offshore pipelines are mostly integrated and large

independent energy companies who have developed, and continue to explore for, numerous large-reservoir, long-lived crude oil properties whose production is ideally suited for the vast majority of refineries along the Gulf Coast, unlike the lighter crude oil and condensates produced from numerous onshore shale plays. Those large-reservoir properties and the related pipelines and other infrastructure needed to develop them are capital intensive and yet, we believe, economically viable, in most cases, even in this lower commodity price environment. Given these facts, we do not expect changes in commodity prices to impact our Net Income, Available Cash before Reserves or Segment Margin in the same manner in which they impact our revenues and costs derived from the purchase and sale of crude oil and petroleum products.

Segment Margin

The contribution of each of our segments to total Segment Margin in the three months ended March 31, 2016 and March 31, 2015 was as follows:

	Three Months	
	Ended	
	March 31,	
	2016	2015
	(in thousa	nds)
Offshore pipeline transportation	\$78,618	\$25,198
Onshore pipeline transportation	15,677	14,323
Refinery services	21,199	19,160
Marine transportation	18,916	25,693
Supply and logistics	10,471	9,747
Total Segment Margin	\$144,881	\$94,121
		_

We define Segment Margin as revenues less product costs, operating expenses (excluding non-cash gains and charges, such as depreciation and amortization), and segment general and administrative expenses, plus our equity in distributable cash generated by our equity investees. In addition, our Segment Margin definition excludes the non-cash effects of our legacy stock appreciation rights plan and includes the non-income portion of payments received under direct financing leases.

A reconciliation of Segment Margin to Net Income for the periods presented is as follows:

	Three Months Ended March 31,
	2016 2015
Segment Margin	\$144,881 \$94,121
Corporate general and administrative expenses	(11,358) (12,299)
Depreciation and amortization	(46,635) (27,125)
Interest expense	(34,387) (19,215)
Adjustment to exclude distributable cash generated by equity investees not included in income and include equity in investees net income (1)	(10,614) (10,383)
Non-cash items not included in Segment Margin	(4,072) (2,614)
Cash payments from direct financing leases in excess of earnings	(1,511) (1,362)
Income tax expense	(1,001) (908)
Net income attributable to Genesis Energy, L.P.	\$35,303 \$20,215

(1) Includes distributions attributable to the quarter and received during or promptly following such quarter. Our reconciliation of Segment Margin to net income reflects that Segment Margin (as defined above) excludes corporate general and administrative expenses, non-cash gains and charges, depreciation and amortization, interest expense, certain non-cash items, the non-cash effects of our stock appreciation rights plan and unrealized gains and losses on derivative transactions not designated as hedges for accounting purposes. Items in Segment Margin not included in net income are distributable cash from equity investees in excess of equity in earnings (or losses) and cash payments from direct financing leases in excess of earnings.

Offshore Pipeline Transportation Segment

Operating results and volumetric data for our offshore pipeline transportation segment are presented below:

	Three Mo	onths
	Ended	
	March 31	
	2016	2015
	(in thousa	
Offshore crude oil pipeline revenue	\$63,384	\$790
Offshore natural gas pipeline revenue	12,742	
Offshore pipeline operating costs, excluding non-cash expenses	(17,808)	
Distributions from equity investments	20,852	,
Other	· ,	(439)
Offshore Pipeline Transportation Segment Margin ⁽¹⁾	\$78,618	\$25,198
Volumetric Data 100% basis:		
Crude oil pipelines (average barrels/day unless otherwise noted):		
CHOPS	196,873	172,058
Poseidon	249,615	229,058
Odyssey	107,789	48,564
GOPL ⁽²⁾	6,194	6,207
Total crude oil offshore pipelines	560,471	455,887
SEKCO ⁽³⁾	65,364	21,839
Natural gas transportation volumes (MMBtus/d)	603,407	
Volumetric Data net to our ownership interest ⁽⁴⁾ :		
Crude oil pipelines (average barrels/day unless otherwise noted):		
CHOPS	196,873	86,029
Poseidon	159,754	64,136
Odyssey	31,259	14,084
GOPL ⁽²⁾	6,194	6,207
Total crude oil offshore pipelines	394,080	
	27 1,000	1.0,100
SEKCO ⁽³⁾	65,364	10,920
Natural gas transportation volumes (MMBtus/d)	309,669	_
Offshore Pipeline Transportation Segment Margin incl	udes annro	vimately \$20

Offshore Pipeline Transportation Segment Margin includes approximately \$20.9 million and \$25.1 million
of distributions received from our offshore pipeline joint ventures accounted for under the equity method of accounting in 2016 and 2015, respectively.

(2) One of our wholly-owned subsidiaries (GEL Offshore Pipeline, LLC, or "GOPL") owns our undivided interest in the Eugene Island pipeline system.

Our SEKCO pipeline was completed in June of 2014. Under the terms of SEKCO's transportation arrangements, its shippers commenced making minimum monthly payments at that time, even though they did not commence

(3) throughput of crude oil until January 2015. Volumes reported for the three months ended March 31, 2015 for SEKCO reflect the gradual commencement of throughput beginning in January of 2015. Even though our SEKCO volumes flow through both SEKCO and Poseidon, we include those volumes only once in the table above.

(4) Volumes are the product of our effective ownership interest through the year, including changes in ownership interest, multiplied by the relevant throughput over the given year.

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Three Months Ended March 31, 2016 Compared with Three Months Ended March 31, 2015 Offshore Pipeline Transportation Segment Margin for the first three months of 2016 increased \$53.4 million, or 212%, from the first three months of 2015. This increase is primarily due to our Enterprise acquisition, which closed in July 2015. As a result of our Enterprise acquisition we obtained approximately 2,350 miles of additional offshore natural gas and crude oil pipelines and six offshore hub platforms. That transaction also increased our ownership interest in each of the Poseidon, SEKCO, and CHOPS pipelines. As a result of our Enterprise acquisition, we now own 100% (up from 50%) of the SEKCO pipeline and 64% (up from 36%) of the Poseidon pipeline. In addition, a portion of the increase in our Segment Margin is attributable to the SEKCO pipeline being completed and earning certain minimum fees and commencing throughput of crude in January 2015. SEKCO pipeline's throughput exceeded its shippers' minimum volume commitments for a portion of the 2015 quarter versus the entirety of the 2016 quarter. Also, as a result of the Enterprise acquisition, our ownership interest in the SEKCO pipeline increased from 50% to 100%. Our SEKCO pipeline is connected to our Poseidon pipeline (of which we now own a 64% interest in as a result of our Enterprise acquisition, an increase from our historical 28% interest), so increases in throughput on our SEKCO pipeline also increase throughput on our Poseidon pipeline. Substantially all of our significant acquired assets represented additional interests in our existing pipelines.

Onshore Pipeline Transportation Segment

Operating results and volumetric data for our onshore pipeline transportation segment are presented below:

	Three Mo	onths
	Ended	
	March 31	,
	2016	2015
	(in thousa	ands)
Crude oil tariffs and revenues from direct financing leases - onshore crude oil pipelines	\$10,866	\$10,343
CO2 tariffs and revenues from direct financing leases of CO2 pipelines	5,647	6,363
Sales of onshore crude oil pipeline loss allowance volumes	678	1,065
Onshore pipeline operating costs, excluding non-cash charges for equity-based compensation and other non-cash expenses	(6,043)	(5,070)
Payments received under direct financing leases not included in income	1,511	1,362
Other	3,018	260
Segment Margin	\$15,677	\$14,323
Volumetric Data (average barrels/day unless otherwise noted): Onshore crude oil pipelines:		
Texas	73,358	75,437
Jay	13,773	15,472
Mississippi	11,614	14,929
Louisiana	29,525	16,786
Wyoming	7,192	
Onshore crude oil pipelines total	135,462	122,624
CO ₂ pipeline (average Mcf/day):		
Free State	131,625	190,507
Three Months Ended March 31, 2016 Compared with Three Months Ended March 31, 2015		,
Onshore Pipeline Transportation Segment Margin for the first three months of 2016 increased \$1.	4 million,	or 9%.
Certain significant components and details of this change were as follows:		

Onshore crude oil pipeline loss allowance volumes, collected and sold, resulted in a decrease in Segment Margin quarter over quarter of \$0.4 million. This decrease is primarily due to the change in the market price of crude oil between the respective periods. Due to the nature of our tariffs on the Louisiana system, we do not collect or sell pipeline loss allowance volumes on that system.

With respect to our onshore crude oil pipelines, tariff revenues increased by \$0.5 million period to period, due to an overall net increase in throughput volumes of 12,838 barrels per day, which was primarily the result of increased volumes associated with ramping-up our Louisiana and Wyoming pipeline systems. These increases

were partially offset by a decrease in volumes on our Jay pipeline system, which is primarily attributable to a decrease in volumes entering the pipeline through our Walnut Hill rail facility. Due to a mix of tariff rates on our onshore pipelines, the impact on onshore crude oil tariffs and revenues from these volume variances largely offset each other. Although volumes on our Free State CO_2 pipeline system decreased 58,882 Mcf per day, or 31%, in the first three months of 2016 as compared to the first three months of 2015, that decrease did not materially affect contributions to Segment Margin by that pipeline. We provide transportation services on our Free State CO_2 pipeline system through an "incentive" tariff which provides that the average rate per Mcf that we charge during any month decreases as our aggregate throughput for that month increases above specific thresholds. As a result of this "incentive" tariff, fluctuations in volumes above a base level on our Free State CO_2 pipeline system have a limited impact on Segment Margin.

Refinery Services Segment

Operating results for our refinery services segment were as follows:

	Three Months	
	Ended	
	March 31,	
	2016	2015
Volumes sold (in Dry short tons "DST"):		
NaHS volumes	31,806	32,430
NaOH (caustic soda) volumes	18,762	21,186
Total	50,568	