

PACIFIC PREMIER BANCORP INC  
Form 10-Q  
May 15, 2008

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-22193

(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of incorporation or  
organization)

33-0743196  
(I.R.S Employer Identification No.)

1600 SUNFLOWER AVENUE, 2ND FLOOR, COSTA MESA, CALIFORNIA 92626  
(Address of principal executive offices and zip code)

(714) 431-4000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes  No

The number of shares outstanding of the registrant's common stock as of March 31, 2008 was 4,903,784.

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PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARIES  
FORM 10-Q  
FOR THE QUARTER ENDED MARCH 31, 2008

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY  
 CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
 (Dollars in thousands)

|   | March 31,<br>2008<br>(Unaudited) | December 31,<br>2007 |
|---|----------------------------------|----------------------|
| <b>ASSETS</b>   |                                  |                      |
| Cash and due from banks   | \$ 8,283                         | \$ 8,307             |
| Federal funds sold  | 15,017                           | 25,714               |
| Cash and cash equivalents   | 23,300                           | 34,021               |
| Investment securities<br>available for sale   | 84,861                           | 56,238               |
| FHLB Stock/Federal Reserve<br>Stock, at cost  | 16,804                           | 16,804               |
| Loans:  |                                  |                      |
| Loans held for sale, net  | 870                              | 749                  |
| Loans held for investment,<br>net of allowance of \$4,788<br>(2008)<br>and \$4,598 (2007) | 611,054                          | 622,114              |
| Accrued interest receivable   | 4,148                            | 3,995                |
| Other real estate owned   | 711                              | 711                  |
| Premises and equipment  | 9,610                            | 9,470                |
| Current income taxes  | 519                              | 524                  |
| Deferred income taxes   | 6,495                            | 6,754                |
| Bank owned life insurance   | 11,002                           | 10,869               |
| Other assets  | 965                              | 1,171                |
| <b>Total Assets</b>   | <b>\$ 770,339</b>                | <b>\$ 763,420</b>    |
| <b>LIABILITIES AND<br/>STOCKHOLDERS' EQUITY</b>   |                                  |                      |

|   |                   |                   |
|---|-------------------|-------------------|
| <b>LIABILITIES</b>  |                   |                   |
| <b>Deposit accounts</b>   |                   |                   |
| Noninterest bearing   | \$ 33,079         | \$ 25,322         |
| <b>Interest bearing:</b>  |                   |                   |
| Transaction accounts  | 64,969            | 63,989            |
| Retail certificates of deposit  | 256,934           | 257,515           |
| Wholesale/brokered<br>certificates of deposit   | 41,647            | 39,909            |
| <b>Total Deposits</b>   | <b>396,629</b>    | <b>386,735</b>    |
| Borrowings  | 287,663           | 297,965           |
| Subordinated debentures   | 10,310            | 10,310            |
| Accrued expenses and other<br>liabilities   | 16,432            | 7,660             |
| <b>Total Liabilities</b>  | <b>\$ 711,034</b> | <b>\$ 702,670</b> |
| <b>COMMITMENTS AND<br/>CONTINGENCIES</b>  |                   |                   |
|   | -                 | -                 |
| <b>STOCKHOLDERS' EQUITY</b>   |                   |                   |
| Common stock, \$.01 par<br>value; 15,000,000 shares<br>authorized;<br>4,903,784 (2008) and<br>5,163,488 (2007) shares<br>issued and outstanding | \$ 49             | \$ 53             |
| Additional paid-in capital  | 64,416            | 66,417            |
| Accumulated deficit   | (4,165)           | (5,012)           |
| Accumulated other<br>comprehensive loss,<br>net of tax of \$695 (2008) and<br>\$494 (2007)  | (995)             | (708)             |
| <b>Total Stockholders' Equity</b>   | <b>\$ 59,305</b>  | <b>\$ 60,750</b>  |
| <b>TOTAL LIABILITIES AND<br/>STOCKHOLDERS' EQUITY</b>   | <b>\$ 770,339</b> | <b>\$ 763,420</b> |

Accompanying notes are an integral part of these consolidated financial statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF INCOME  
(Dollars in thousands, except per share data)  
(UNAUDITED)

|                               | For the Three Months Ended |                |
|-------------------------------|----------------------------|----------------|
|                               | March 31, 2008             | March 31, 2007 |
| <b>INTEREST INCOME</b>        |                            |                |
| Loans                         | \$ 10,938                  | \$ 11,079      |
| Other interest-earning assets | 1,006                      | 1,045          |
| <b>Total interest income</b>  | <b>11,944</b>              | <b>12,124</b>  |

|  |         |    |       |
|--|---------|----|-------|
| <b>INTEREST EXPENSE</b>                                    |         |    |       |
| Interest on transaction accounts                           | 434     |    | 426   |
| Interest on certificates of deposit                        | 3,564   |    | 3,045 |
| Total deposit interest expense                             | 3,998   |    | 3,471 |
| Other borrowings   | 2,937   |    | 3,970 |
| Subordinated debentures                                    | 180     |    | 203   |
| Total interest expense                                     | 7,115   |    | 7,644 |
| <b>NET INTEREST INCOME</b>                                 |         |    |       |
|  | 4,829   |    | 4,480 |
| <b>PROVISION FOR LOAN LOSSES</b>                           |         |    |       |
|  | 183     |    | 299   |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b> |         |    |       |
|  | 4,646   |    | 4,181 |
| <b>NONINTEREST INCOME</b>                                  |         |    |       |
| Loan servicing fee income                                  | 105     |    | 350   |
| Bank and other fee income                                  | 115     |    | 141   |
| Net gain from loan sales                                   | 67      |    | 1,034 |
| Other income   | 392     |    | 215   |
| Total noninterest income                                   | 679     |    | 1,740 |
| <b>NONINTEREST EXPENSE</b>                                 |         |    |       |
| Compensation and benefits                                  | 2,397   |    | 2,643 |
| Premises and occupancy                                     | 607     |    | 567   |
| Data processing  | 154     |    | 115   |
| Net loss on foreclosed real estate                         | 15      |    | 2     |
| Legal and audit  | 141     |    | 352   |
| Marketing expense  | 131     |    | 194   |
| Office and postage expense                                 | 82      |    | 94    |
| Other expense  | 488     |    | 463   |
| Total noninterest expense                                  | 4,015   |    | 4,430 |
| <b>INCOME BEFORE INCOME TAXES</b>                          |         |    |       |
|  | 1,310   |    | 1,491 |
| <b>PROVISION FOR INCOME TAXES</b>                          |         |    |       |
|  | 464     |    | 546   |
| <b>NET INCOME</b>  | \$ 846  | \$ | 945   |
| <b>INCOME PER SHARE</b>                                    |         |    |       |
| Basic income per share                                     | \$ 0.17 | \$ | 0.18  |
| Diluted income per share                                   | \$ 0.13 | \$ | 0.14  |
| <b>WEIGHTED AVERAGE SHARES OUTSTANDING</b>                 |         |    |       |

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|         |           |           |
|---------|-----------|-----------|
| Basic   | 5,083,243 | 5,252,932 |
| Diluted | 6,390,148 | 6,693,646 |

Accompanying notes are an integral part of these consolidated financial statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME  
FOR THE THREE MONTHS ENDED MARCH 31, 2008 AND 2007  
(Dollars in thousands)  
(UNAUDITED)

|  | Common<br>Stock<br>Shares | Amount | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Comprehensive<br>Income<br>(Loss) | Total<br>Stockholders'<br>Equity |
|--|---------------------------|--------|----------------------------------|------------------------|---|-----------------------------------|----------------------------------|
| Balance at<br>December 31,<br>2006                       | 5,263,488                 | \$ 54  | \$ 67,306                        | \$ (8,631)             | \$ (691)                                      |                                   | \$ 58,038                        |
| Net income   | -                         | -      | -                                | 945                    | -   | \$ 945                            | 945                              |
| Unrealized gain<br>on investments,<br>net of tax of \$13 | -                         | -      | -                                | -                      | 20  | 20                                | 20                               |
| Total<br>comprehensive<br>income                         |                           |        |                                  |                        |   | \$ 965                            |                                  |
| Common stock<br>repurchased and<br>retired               | (50,000)                  | (2)    | (567)                            |                        |   |                                   | (569)                            |
| Share-based<br>compensation<br>expense                   |                           |        | 62                               |                        |   |                                   | 62                               |
| Balance at March<br>31, 2007                             | 5,213,488                 | \$ 52  | \$ 66,801                        | \$ (7,686)             | \$ (671)                                      |                                   | \$ 58,496                        |

|  | Common<br>Stock<br>Shares | Amount | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Comprehensive<br>Income<br>(Loss) | Total<br>Stockholders'<br>Equity |
|--|---------------------------|--------|----------------------------------|------------------------|---|-----------------------------------|----------------------------------|
| Balance at<br>December 31,<br>2007                             | 5,163,488                 | \$ 53  | \$ 66,417                        | \$ (5,012)             | \$ (708)                                      |                                   | \$ 60,750                        |
| Net income   | -                         | -      | -                                | 847                    | -   | 847                               | 847                              |
| Unrealized loss on<br>investments,<br>net of tax of<br>(\$201) | -                         | -      | -                                | -                      | (287)   | (287)                             | (287)                            |
|  |                           |        |                                  |                        |   | \$ 560                            |                                  |

|                                      |           |       |           |            |          |  |           |
|--------------------------------------|-----------|-------|-----------|------------|----------|--|-----------|
| Total comprehensive income           |           |       |           |            |          |  |           |
| Share-based compensation expense     |           |       | 64        |            |          |  | 64        |
| Common stock repurchased and retired | (259,704) | (4)   | (2,065)   |            |          |  | (2,069)   |
| Balance at March 31, 2008            | 4,903,784 | \$ 49 | \$ 64,416 | \$ (4,165) | \$ (995) |  | \$ 59,305 |

Accompanying notes are an integral part of these consolidated financial statements.

PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in thousands)  
(UNAUDITED)

|  | Three Months Ended March 31, |         |
|--|------------------------------|---------|
|  | 2008                         | 2007    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                  |                              |         |
| Net income   | \$ 846                       | \$ 945  |
| Adjustments to net income:   |                              |         |
| Depreciation expense   | 222                          | 180     |
| Provision for loan losses  | 183                          | 299     |
| Share-based compensation   | 64                           | 62      |
| Gain on sale and disposal of premises and equipment                          | -                            | (35)    |
| Loss on sale, provision, and write-down of foreclosed real estate            | -                            | 45      |
| Net unrealized loss (gain) and amortization on investment securities         | 263                          | (53)    |
| Gain on sale of loans held for investment                                    | (67)                         | (1,034) |
| Purchase and origination of loans held for sale                              | (582)                        | (309)   |
| Proceeds from the sales of, and principal payments from, loans held for sale | 461                          | 1       |
| Change in current and deferred income tax receivable                         | 264                          | 350     |
| Increase in accrued expenses and other liabilities                           | 8,772                        | 407     |
|  | -                            | (224)   |

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|  |           |           |
|--|-----------|-----------|
| Federal Home Loan Bank stock dividend                                  |           |           |
| Income from bank owned life insurance                                  | (133)     | (132)     |
| Decrease in accrued interest receivable and other assets               | 53        | 408       |
| Net cash provided by operating activities                              | 10,346    | 910       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                            |           |           |
| Proceeds from sale and principal payments on loans held for investment | 51,138    | 111,562   |
| Purchase, origination and advances of loans held for investment        | (40,194)  | (94,657)  |
| Principal payments on securities available for sale                    | 1,788     | 1,695     |
| Proceeds from sale of foreclosed real estate                           | -         | 26        |
| Purchase of securities available for sale                              | (30,961)  | -         |
| Proceeds from sale of equipment  | -         | 35        |
| Increase in premises and equipment                                     | (362)     | (919)     |
| Purchase of FHLB and FRB stock   | -         | (1,600)   |
| Net cash (used in) provided by investing activities                    | (18,591)  | 16,142    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                            |           |           |
| Net increase in deposit accounts                                       | 9,894     | 8,713     |
| (Repayment of) proceeds from FHLB advances                             | (35,465)  | 7,000     |
| Proceeds from (repayment of) other borrowings                          | 25,163    | (15,422)  |
| Repurchase of common stock   | (2,069)   | (569)     |
| Net cash used in financing activities                                  | (2,477)   | (278)     |
| <b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>            |           |           |
|  | (10,722)  | 16,774    |
| <b>CASH AND CASH EQUIVALENTS, beginning of period</b>                  |           |           |
|  | 34,021    | 17,040    |
| <b>CASH AND CASH EQUIVALENTS, end of period</b>                        |           |           |
|  | \$ 23,299 | \$ 33,814 |

|   |    |       |          |
|---|----|-------|----------|
| <b>SUPPLEMENTAL CASH FLOW DISCLOSURES:</b>            |    |       |          |
| Interest paid   | \$ | 4,931 | \$ 7,721 |
| Income taxes paid                                     | \$ | -     | \$ -     |
| <b>NONCASH OPERATING ACTIVITIES DURING THE PERIOD</b> |    |       |          |
| Restricted stock vested                               | \$ | -     | \$ 10    |
| <b>NONCASH INVESTING ACTIVITIES DURING THE PERIOD</b> |    |       |          |
| Transfers from loans to foreclosed real estate        | \$ | -     | \$ 45    |

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Accompanying notes are an integral part of these consolidated financial statements.

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PACIFIC PREMIER BANCORP, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2008  
(UNAUDITED)

Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Pacific Premier Bancorp, Inc. (the "Corporation") and its wholly owned subsidiary, Pacific Premier Bank (the "Bank") (collectively, the "Company"). All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, the unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the Company's financial position as of March 31, 2008, and the results of its operations, changes in stockholders' equity, comprehensive income and cash flows for the three months ended March 31, 2008 and 2007. Operating results for the three months ended March 31, 2008 are not necessarily indicative of the results that may be expected for any other interim period or the full year ending December 31, 2008.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K, as amended, for the year ended December 31, 2007.

The Company accounts for its investments in its wholly owned special purpose entity, PPBI Trust I, using the equity method under which the subsidiary's net earnings are recognized in the Company's statement of income.

Note 2 – Recently Issued Accounting Pronouncements

In March 2008, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 161, Disclosures about Derivative and Hedging Activities, an amendment of FASB Statement

No. 133 (“SFAS 161”). SFAS 161 requires enhanced disclosures about a company’s derivative and hedging activities. These enhanced disclosures will discuss (a) how and why a company uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under FASB Statement No. 133 and its related interpretations and (c) how derivative instruments and related hedged items affect a company’s financial position, results of operations and cash flows. SFAS 161 is effective for fiscal years beginning on or after November 15, 2008, with earlier adoption allowed. The Company is currently evaluating the impact of adopting SFAS 161.

### Note 3 – Regulatory Matters

It is our goal to maintain capital levels within the regulatory “well capitalized” category. The Company’s (on a consolidated basis) and the Bank’s capital amounts and ratios are presented in the following tables:

|   | Actual    |        | To be adequately capitalized |       | To be well capitalized |        |
|---|-----------|--------|------------------------------|-------|------------------------|--------|
|   | Amount    | Ratio  | Amount                       | Ratio | Amount                 | Ratio  |
| (dollars in thousands)                              |           |        |                              |       |                        |        |
| At March 31, 2008<br>(Unaudited)                    |           |        |                              |       |                        |        |
| Total Capital (to risk-weighted assets)             |           |        |                              |       |                        |        |
| Bank  | \$ 68,600 | 11.23% | \$ 48,849                    | 8.00% | \$ 61,061              | 10.00% |
| Consolidated  | 69,327    | 11.25% | N/A                          | N/A   | N/A                    | N/A    |
| Tier 1 Capital (to adjusted tangible assets)        |           |        |                              |       |                        |        |
| Bank  | 63,812    | 8.64%  | 29,531                       | 4.00% | 36,914                 | 5.00%  |
| Consolidated  | 64,539    | 8.68%  | N/A                          | N/A   | N/A                    | N/A    |
| Tier 1 Risk-Based Capital (to risk-weighted assets) |           |        |                              |       |                        |        |
| Bank  | 63,812    | 10.45% | 24,424                       | 4.00% | 36,637                 | 6.00%  |
| Consolidated  | 64,539    | 10.48% | N/A                          | N/A   | N/A                    | N/A    |
| At December 31, 2007                                |           |        |                              |       |                        |        |
| Total Capital (to risk-weighted assets)             |           |        |                              |       |                        |        |
| Bank  | \$ 69,873 | 11.44% | \$ 48,874                    | 8.00% | \$ 61,093              | 10.00% |
| Consolidated  | 70,595    | 11.56% | N/A                          | N/A   | N/A                    | N/A    |
| Tier 1 Capital (to adjusted tangible assets)        |           |        |                              |       |                        |        |
| Bank  | 65,275    | 8.81%  | 29,639                       | 4.00% | 37,049                 | 5.00%  |
| Consolidated  | 65,997    | 8.90%  | N/A                          | N/A   | N/A                    | N/A    |
| Tier 1 Risk-Based Capital (to risk-weighted assets) |           |        |                              |       |                        |        |

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|              |        |        |        |       |        |       |
|--------------|--------|--------|--------|-------|--------|-------|
| Bank         | 65,275 | 10.68% | 24,437 | 4.00% | 36,656 | 6.00% |
| Consolidated | 65,997 | 10.81% | N/A    | N/A   | N/A    | N/A   |

Note 4 – Borrowings

At March 31, 2008, total borrowings of the Company amounted to \$298.0 million. The borrowings were comprised of Federal Home Loan Bank (“FHLB”) term borrowings and overnight advances of \$235.0 million and \$27.0 million, respectively, \$15.0 million of fed funds purchase at 3.18%, \$10.3 million Trust Preferred Securities at 7.01%, \$10.0 million inverse putable reverse repurchase at 1.45% secured by \$10.0 million of mortgage backed securities issued by the Federal Home Loan Mortgage Corporation and \$500,000 at a rate of 3.00% per annum against the Bank’s \$18.0 million credit facility, secured by mutual funds pledged to Pershing LLC. The Bank’s \$262.0 million in FHLB advances had a weighted average interest rate of 4.08% and the term advances had a weighted average maturity of 1.11 years as of March 31, 2008. As of such date, advances from the FHLB were collateralized by pledges of certain real estate loans with an aggregate principal balance of \$461.0 million. As of March 31, 2008, the Bank was able to borrow up to 45% of its total assets as of December 31, 2007 under the line, which amounted to \$341.4 million, a decrease of \$7.0 million from the quarter ended December 31, 2007. FHLB advances consisted of the following as of March 31, 2008:

| FHLB<br>Advances<br>Maturing in:      | Amount                 | Percent<br>of Total | Weighted<br>Average<br>Annual<br>Interest<br>Rate |
|---------------------------------------|------------------------|---------------------|---|
|                                       | (dollars in thousands) |                     |   |
| One month or<br>less                  | \$ 87,000              | 33.21%              | 2.37%   |
| Over one<br>month to<br>three months  | -                      | 0.00%               | 0.00%   |
| Over three<br>months to six<br>months | -                      | 0.00%               | 0.00%   |
| Over six<br>months to one<br>year     | 37,000                 | 14.12%              | 4.97%   |
| Over one year                         | 138,000                | 52.67%              | 4.92%   |
| Total FHLB<br>advances                | \$ 262,000             | 100.00%             | 4.08%   |

Note 5 – Subordinated Debentures

In March 2004, the Corporation issued \$10.3 million of Floating Rate Junior Subordinated Deferrable Interest Debentures (the “Subordinated Debentures”) to PPBI Trust I, which funded the payment of \$10.0 million of Floating Rate Trust Preferred Securities issued by PPBI Trust I in March 2004. The net proceeds from the offering of Trust Preferred Securities were contributed as capital to the Bank to support further growth. Interest is payable quarterly on the Subordinated Debentures at three-month LIBOR plus 2.75% per annum, for an effective rate of 7.01% per annum as of March 31, 2008.

Under FIN 46R, “Consolidation of Variable Interest Entities, an interpretation of ARB No. 51,” the Corporation is not allowed to consolidate PPBI Trust I into the Company’s financial statements. The resulting effect on the Company’s consolidated financial statements is to report the Subordinated Debentures as a component of liabilities. Prior to the issuance of FIN 46R, bank holding companies typically consolidated these entities and reported the Trust Preferred Securities as a component of liabilities.

#### Note 6 – Earnings Per Share

Basic earnings per share is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing income available to common stockholders including common stock equivalents, such as outstanding stock options and warrants by the weighted average number of common shares and common stock equivalents outstanding for the period. Stock options totaling 317,925 and 190,975 shares for the three months ended March 31, 2008 and March 31, 2007, were excluded from the computations of diluted earnings per share due to their exercise price exceeding the average market price for their respective periods.

The table below set forth the Company’s unaudited earnings per share calculations for the three months ended March 31, 2008 and 2007.

|  | For the Three Months Ended March 31, |           |  |              |           |                  |
|--|--------------------------------------|-----------|--|--------------|-----------|------------------|
|  | 2008                                 |           |  | 2007         |           |                  |
|  | Net Earnings                         | Shares    | Per Share Amount<br>(dollars in thousands) | Net Earnings | Shares    | Per Share Amount |
| Net Earnings   | \$ 846                               |           |  | \$ 945       |           |                  |
| Basic EPS Earnings available to common stockholders                            | 846                                  | 5,083,243 | \$ 0.17                                    | 945          | 5,252,932 | \$ 0.18          |
| Effect of Warrants and dilutive stock options                                  | -                                    | 1,306,905 |  | -            | 1,440,714 |                  |
| Diluted EPS Earnings Available to common stockholders plus assumed conversions | \$ 846                               | 6,390,148 | \$ 0.13                                    | \$ 945       | 6,693,646 | \$ 0.14          |

#### Note 7 – Fair Value of Financial Instruments

In September 2006, the FASB issued SFAS No. 157, “Fair Value Measurement” (“SFAS 157”). This statement defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued FASB Staff Position (FSP) No. FAS 157-2, “Effective Date of FASB Statement No. 157.” This FSP delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. Adoption of SFAS 157 did not have a material impact on the Company.

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 establishes a three-tiered value hierarchy that prioritizes inputs to valuation techniques used in fair value calculations. The three levels of inputs are defined as follows:

Level 1 – unadjusted quoted prices for identical assets or liabilities in active markets accessible by the Company

Level 2 – inputs that are observable in the marketplace other than those inputs classified as Level 1

Level 3 – inputs that are unobservable in the marketplace and significant to the valuation

SFAS 157 requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs. If a financial instrument uses inputs that fall in different levels of the hierarchy, the instrument will be categorized based upon the lowest level of input that is significant to the fair value calculation.

The Company’s financial assets and liabilities measured at fair value on a recurring basis include securities available for sale and loans held for sale. Securities available for sale include mortgage-backed securities and equity securities. Loans held for sale include the guarantee portion of our saleable SBA loans.

Marketable Securities. Where possible, the Company utilizes quoted market prices to measure debt and equity securities; such items are classified as Level 1 in the hierarchy and include equity securities and US government bonds. When quoted market prices for identical assets are unavailable, varying valuation techniques are used. Common inputs in valuing these assets include, among others, benchmark yields, issuer spreads, forward mortgage-backed securities trade prices and recently reported trades. Such assets are classified as Level 2 in the hierarchy and typically include mortgage-backed securities, corporate bonds and other US government securities.

Loans held for sale. The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted price exists, the fair value of a loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan.

The following fair value hierarchy table presents information about the Company’s assets measured at fair value on a recurring basis:

|                       | Fair Value Measurement<br>as of<br>March 31, 2008 Using<br>Quoted<br>Prices in<br>Active<br>Markets<br>For<br>Identical<br>Assets<br>(Level 1) |    |        | Significant<br>Other<br>Observable<br>Inputs (Level<br>2) | As<br>of March<br>31, 2008 |
|-----------------------|--|----|--------|---|----------------------------|
|                       | (in thousands)   |    |        |   |                            |
| <b>Assets</b>         |  |    |        |   |                            |
| Marketable securities | \$ 62,434  | \$ | 22,427 | \$  | 84,861                     |
| Loans held for sale   | -  |    | 870    |   | 870                        |
| Total assets          | \$ 62,434  | \$ | 23,297 | \$  | 85,731                     |

In February 2007, the FASB issued SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115” (“SFAS 159”). The standard provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure

requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The new standard is effective for the Company on January 1, 2008. The Company did not elect the fair value option for any financial assets or liabilities as of January 1, 2008. Adoption of SFAS 159 did not have a material impact on the Company.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### FORWARD-LOOKING STATEMENTS

The statements contained herein that are not historical facts are forward-looking statements based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. There can be no assurance that future developments affecting the Company will be the same as those anticipated by management. Actual results may differ from those projected in the forward-looking statements. These forward-looking statements involve risks and uncertainties. These include, but are not limited to, the following risks: (1) changes in the performance of the financial markets, (2) changes in the demand for and market acceptance of the Company's products and services, (3) changes in general economic conditions including interest rates, presence of competitors with greater financial resources, and the impact of competitive products and pricing, (4) the effect of the Company's policies, (5) the continued availability of adequate funding sources, and (6) various legal, regulatory and litigation risks.

### GENERAL

The following presents management's discussion and analysis of the consolidated financial condition and operating results of the Company for the three months ended March 31, 2008 and 2007. The discussion should be read in conjunction with the Company's Management Discussion and Analysis included in the 2007 Annual Report on Form 10-K, as amended, plus the unaudited consolidated financial statements and the notes thereto appearing elsewhere in this report. The results for the three months ended March 31, 2008 are not necessarily indicative of the results expected for the year ending December 31, 2008.

We are a California-based bank holding company incorporated in the state of Delaware and registered as a banking holding company under the Bank Holding Company Act of 1956, as amended ("BHCA"), for Pacific Premier Bank, a California state chartered commercial bank. The Bank is subject to examination and regulation by the California Department of Financial Institutions ("DFI"), the Board of Governors of the Federal Reserve System (the "Federal Reserve"), and by the Federal Deposit Insurance Corporation ("FDIC"). Additionally, the Corporation is subject to regulation and supervision by the Federal Reserve. The primary business of the Company is community banking.

The Bank was founded in 1983 as a state chartered savings and loan, became a federally chartered stock savings bank in 1991 and in March 2007, converted to a California state chartered commercial bank. The Bank is a member of the FHLB of San Francisco, which is a member bank of the Federal Home Loan Bank System, and the Federal Reserve. The Bank's deposit accounts are insured up to the \$100,000 maximum amount, except for retirement accounts which are insured up to the \$250,000 maximum currently allowable under federal laws by the Deposit Insurance Fund, which is an insurance fund administered by the FDIC.

We provide banking services within our targeted markets in Southern California to businesses, including the owners and employees of those businesses, professionals, real estate investors and non-profit organizations, as well as, consumers in the communities we serve. The Bank operates six depository branches in Southern California located in the cities of Costa Mesa, Huntington Beach, Los Alamitos, Newport Beach, San Bernardino, and Seal Beach. The Company's corporate headquarters are located in Costa Mesa, California. Through our branches and our web site at [www.PPBI.net](http://www.PPBI.net) on the Internet, we offer a broad array of deposit products and services for both businesses, and consumer customers including checking, money market and savings accounts, cash management services, electronic

banking, and on-line bill payment. We offer a wide array of loan products, such as commercial business loans, lines of credit, commercial real estate loans, U.S. Small Business Administration (“SBA”) loans, residential home loans, and home equity loans. The Bank funds its lending and investment activities with retail deposits obtained through its branches, advances from the FHLB of San Francisco, lines of credit, and wholesale and brokered certificates of deposits.

The Company’s principal sources of income are the net spread between interest earned on loans and investments and the interest costs associated with deposits and other borrowings used to finance its loan and investment portfolio. Additionally, the Bank generates fee income from loan sales and various products and services offered to both depository and loan customers.

#### CRITICAL ACCOUNTING POLICIES

Management has established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of the Company’s financial statements. The Company’s significant accounting policies are described in the Notes to the Consolidated Financial Statements in our 2007 Annual Report on Form 10-K, as amended. Certain accounting policies require management to make estimates and assumptions which have a material impact on the carrying value of certain assets and liabilities; management considers these to be critical accounting policies. The estimates and assumptions management uses are based on historical experience and other factors, which management believes to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions, which could have a material impact on the carrying value of assets and liabilities at balance sheet dates and the Company’s results of operations for future reporting periods.

Management believes that the allowance for loan losses is the critical accounting policy that requires estimates and assumptions in the preparation of the Company’s financial statements that is most susceptible to significant change. For further information, see “Allowances for Loan Losses” discussed later in this report and in our 2007 Annual Report on Form 10-K, as amended.

#### FINANCIAL CONDITION

Total assets of the Company were \$770.3 million as of March 31, 2008, compared to \$763.4 million as of December 31, 2007. The \$6.9 million, or 0.9%, increase in total assets is primarily due to a \$28.6 million increase in securities held to maturity, which was partially offset by decreases of \$10.7 million in cash and cash equivalents and \$11.1 million in net loans held for investment.

#### Investment Securities Available for Sale

Investment securities available for sale totaled \$84.9 million at March 31, 2008 compared to \$56.2 million at December 31, 2007. The increase is primarily due to the purchase of three securities totaling \$31.0 million which was partially offset by investment principal received of \$1.8 million.

A summary of the Company’s investment securities held for sale as of March 31, 2008 and December 31, 2007 is as follows:

| Amortized<br>Cost | March 31, 2008     |                    | Estimated<br>Market<br>Value |
|-------------------|--------------------|--------------------|------------------------------|
|                   | Unrealized<br>Gain | Unrealized<br>Loss |                              |
| (in thousands)    |                    |                    |                              |

Securities Available  
for Sale

|                                     |           |        |            |           |
|-------------------------------------|-----------|--------|------------|-----------|
| Mortgage-Backed Securities (1)      | \$ 58,832 | \$ 383 | \$ (27)    | \$ 59,188 |
| Mutual Funds (2)                    | 27,719    | -      | (2,046)    | 25,673    |
| Total securities available for sale | \$ 86,551 | \$ 383 | \$ (2,073) | \$ 84,861 |

|  |                   |                |            |           |
|--|-------------------|----------------|------------|-----------|
|  | December 31, 2007 |                |            |           |
|  | Amortized         | Unrealized     | Unrealized | Estimated |
|  | Cost              | Gain           | Loss       | Market    |
|  |                   |                |            | Value     |
|  |                   | (in thousands) |            |           |

Securities Available  
for Sale

|                                     |           |       |            |           |
|-------------------------------------|-----------|-------|------------|-----------|
| Mortgage-Backed Securities          | \$ 29,719 | \$ 35 | \$ (1)     | \$ 29,753 |
| Mutual Funds                        | 27,719    | -     | (1,234)    | 26,485    |
| Total securities available for sale | \$ 57,438 | \$ 35 | \$ (1,235) | \$ 56,238 |

- (1) At March 31, 2008, mortgage-backed securities included three collateralized mortgage obligations (“CMO”) with an aggregate carrying value of \$17.3 million. Two CMOs with an aggregate carrying value of \$15.5 million are secured by the Federal Home Loan Mortgage Corporation; the other CMO with an aggregate carrying value of \$1.8 million is an “AAA” rated private label issue.
- (2) The Company’s mutual fund investments are with Shay Assets Management Inc. within its AMF Ultra Short Mortgage fund and AMF Intermediate Mortgage fund. Both of these funds qualified for inclusion in the 20% risk-weighting capital category for the quarter ended March 31, 2008. An aggregate of \$714,000 of the mutual funds has been pledged to Pershing, LLC to secure an advance of \$500,000 under the Bank’s \$18.6 million line of credit.

Investment Securities Held for Sale by Contractual Maturity  
As of March 31, 2008

|  |                        |       |                             |       |                             |       |                          |       |                |       |
|--|------------------------|-------|-----------------------------|-------|-----------------------------|-------|--------------------------|-------|----------------|-------|
|  | One Year or Less       |       | More than One to Five Years |       | More than Five to Ten Years |       | More than Five Ten Years |       | Total          |       |
|  | Carrying Value         | Yield | Carrying Value              | Yield | Carrying Value              | Yield | Carrying Value           | Yield | Carrying Value | Yield |
|  | (dollars in thousands) |       |                             |       |                             |       |                          |       |                |       |

|                                     |           |       |      |       |      |       |           |       |           |       |
|-------------------------------------|-----------|-------|------|-------|------|-------|-----------|-------|-----------|-------|
| Mortgage-Backed Securities          | \$ -      | 0.00% | \$ - | 0.00% | \$ - | 0.00% | \$ 59,188 | 5.42% | \$ 59,188 | 5.42% |
| Mutual Fund                         | 25,673    | 4.39% | -    | 0.00% | -    | 0.00% | -         | 0.00% | 25,673    | 4.39% |
| Total securities available for sale | \$ 25,673 | 4.39% | \$ - | 0.00% | \$ - | 0.00% | \$ 59,188 | 5.42% | \$ 84,861 | 5.11% |

The Company reviewed individual securities classified as available for sale to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. If it is probable that the Company will be unable to collect all amounts due according to contractual terms of the debt security not impaired at acquisition, an other-than-temporary impairment shall be considered to have occurred. If an other-than-temporary impairment

occurs, the cost basis of the security would have been written down to its fair value as the new cost basis and the write down accounted for as a realized loss. Management has determined that the unrealized losses on these securities are temporary in nature.

## Loans

Gross loans outstanding totaled \$616.1 million at March 31, 2008 compared to \$626.7 million at December 31, 2007. The decrease is primarily due to loan payoffs of \$36.6 million and the sale of \$5.9 million of multi-family loans. Partially offsetting the decrease in net loans were loan originations totaling \$37.0 million during the first three months of 2008. From time to time, management utilizes loan sales to manage its liquidity, interest rate risk, loan to deposit ratio, diversification of the loan portfolio, and net balance sheet growth. The Bank's pipeline of new loans at March 31, 2008 was \$30.5 million.

A summary of the Company's loan originations, loan sales and principal repayments for the three months ended March 31, 2008 and 2007 are as follows:

|   | For the Three Months<br>Ended |                   |
|---|-------------------------------|-------------------|
|   | March 31,<br>2008             | March 31,<br>2007 |
|   | (in thousands)                |                   |
| Beginning balance, gross                        | \$ 626,692                    | \$ 607,618        |
| Loans originated and purchased:                 |                               |                   |
| Real Estate:                                    |                               |                   |
| Multi-family                                    | 7,090                         | 68,809            |
| Commercial real estate                          | 17,315                        | 10,105            |
| One-to-four family (1)                          | -                             | 2,850             |
| Construction-Multi-family                       | -                             | 2,750             |
| Business Loans:                                 |                               |                   |
| Commercial Owner Occupied (1)                   | 4,430                         | 300               |
| Commercial and Industrial (1)                   | 7,101                         | 10,632            |
| SBA (1)   | 582                           | 6,036             |
| Other   | 532                           | -                 |
| Total loans originated and purchased            | 37,050                        | 101,482           |
| Total   | 663,742                       | 709,100           |
| Less:   |                               |                   |
| Principal repayments                            | 45,506                        | 46,447            |
| Change in undisbursed loan funds                | (3,726)                       | 6,504             |
| Charge-offs                                     | -                             | 45                |
| Loan Sales                                      | 5,878                         | 63,743            |
| Transfers to Real Estate Owned                  | -                             | 46                |
| Total Gross loans                               | 616,084                       | 592,315           |
| Less ending balance loans held for sale (gross) | (870)                         | (1,097)           |

|   |            |            |
|---|------------|------------|
| Ending balance loans held<br>for investment (gross) | \$ 615,214 | \$ 591,218 |
|---|------------|------------|

(1) Includes lines of credit

The following table sets forth the composition of the Company's loan portfolio in dollar amounts and as a percentage of the portfolio at the dates indicated:

|                           | March 31, 2008    |                     |   | December 31, 2007 |                     |   |
|---------------------------|-------------------|---------------------|---|-------------------|---------------------|---|
|                           | Amount            | Percent<br>of Total | Weighted<br>Average<br>Interest<br>Rate<br>(dollars in thousands) | Amount            | Percent<br>of Total | Weighted<br>Average<br>Interest<br>Rate |
| <b>Real Estate Loans</b>  |                   |                     |   |                   |                     |   |
| Multi-family              | \$ 317,859        | 51.59%              | 6.66%   | \$ 341,263        | 54.45%              | 6.77%                                   |
| Commercial                | 163,137           | 26.48%              | 7.26%   | 147,523           | 23.54%              | 7.42%                                   |
| Construction-Multi-family | 2,346             | 0.38%               | 8.00%   | 2,048             | 0.33%               | 8.00%                                   |
| One-to-four family (1)    | 9,952             | 1.62%               | 9.02%   | 13,080            | 2.09%               | 8.60%                                   |
| <b>Business Loans:</b>    |                   |                     |   |                   |                     |   |
| <b>Commercial Owner</b>   |                   |                     |   |                   |                     |   |
| Occupied                  | 58,876            | 9.56%               | 7.47%   | 57,614            | 9.19%               | 7.56%                                   |
| Commercial and Industrial | 49,570            | 8.05%               | 6.65%   | 50,993            | 8.14%               | 8.13%                                   |
| SBA                       | 14,145            | 2.29%               | 8.15%   | 13,995            | 2.23%               | 8.51%                                   |
| Other Loans               | 199               | 0.03%               | 6.93%   | 176               | 0.03%               | 2.53%                                   |
| <b>Total Gross loans</b>  | <b>\$ 616,084</b> | <b>100.00%</b>      | <b>6.97%</b>  | <b>\$ 626,692</b> | <b>100.00%</b>      | <b>7.19%</b>                            |

(1) Includes second trust deeds.

The following table sets forth the repricing characteristics of the Company's multi-family, commercial real estate and commercial owner occupied loan portfolio in dollar amounts as of March 31, 2008:

|              | Number<br>of<br>Loans | Amount<br>(dollars in thousands) | Weighted<br>Average<br>Interest<br>Rate | Months<br>to<br>Reprice |
|--------------|-----------------------|----------------------------------|---|-------------------------|
| ARM          |                       |                                  |   |                         |
| *            | 224                   | \$ 173,863                       | 7.287%                                  | 3.78                    |
| 3 Year       | 95                    | 161,450                          | 6.697%                                  | 26.59                   |
| 5 Year       | 109                   | 143,522                          | 6.760%                                  | 50.66                   |
| 7 Year       | 11                    | 21,095                           | 6.833%                                  | 76.44                   |
| 10<br>Year   | 13                    | 11,275                           | 6.945%                                  | 103.63                  |
| Fixed        | 25                    | 28,667                           | 7.011%                                  | -                       |
| <b>Total</b> | <b>477</b>            | <b>\$ 539,872</b>                | <b>6.931%</b>                           | <b>29.35</b>            |

\* Includes three and five year hybrid loans that have reached their initial repricing date.

#### Allowance for Loan Losses

The allowance for loan losses totaled \$4.8 million as of March 31, 2008 and \$4.6 million as of December 31, 2007. The increase in the allowance for loan losses was primarily due to an increase in loss factors for SBA loans and an increase in substandard loans. Net nonaccrual loans and other real estate owned were \$5.2 million and \$711,000, respectively, at March 31, 2008, compared to \$4.2 million and \$711,000, respectively, as of December 31, 2007. The increase in net nonaccrual loans is primarily due to one Commercial and Industrial loan for \$1.0 million. We have placed a receiver in the business and are in the process of valuating our collateral. The allowance for loan losses as a percent of nonaccrual loans decreased to 92% as of March 31, 2008 from 110% at December 31, 2007. The ratio of nonperforming assets to total assets at March 31, 2008 was 0.84%.

The Bank's methodology for assessing the appropriateness of the allowance consists of several key elements, including the formula allowance. The formula allowance is calculated by applying loss factors to all loans held for investment. The loss factors for each segment of the loan portfolio, except for loans secured by single family residences originated prior to 2002, are derived by using the average of the last 10 years and 15 years historical charge-off rates by loan types for commercial banks and savings institutions headquartered in the state of California as collected by the FDIC as the base rate. Then the following internal and external risk factors are added to the average:

#### Internal Factors

- Changes in lending policies and procedures, including underwriting standards and collection, charge-off, and recovery practices;
- Changes in the nature and volume of the loan portfolio and in the terms of loans, as well as new types of lending;
- Changes in the experience, ability, and depth of lending management and other relevant staff that may have an impact on the Bank's loan portfolio;
- Changes in volume and severity of past due and classified loans, and in volumes of non-accruals, troubled debt restructurings, and other loan modifications;
  - Changes in the quality of the Bank's loan review system and the degree of oversight by the Board; and
  - The existence and effect of any concentrations of credit, and changes in the level of such concentrations.

#### External Factors

- Changes in national, state and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments (includes trends in real estate values and the interest rate environment);
  - Changes in the value of the underlying collateral for collateral-dependent loans; and
- The effect of external factors, such as competition, legal, regulatory requirements on the level of estimated credit losses in the Bank's current loan portfolio.

The factor amount for each of the nine above described risk factors are determined by the Senior Portfolio Manager and Chief Credit Officer and approved by the Credit and Investment Review Committee on a quarterly basis.

For the homogeneous single-family residential loan portfolio, the ALLL loss factors for pre-2002 originations of first and second deeds of trust loans are based upon the Bank's historical loss experience from charge-offs and real estate owned, and the migration history analysis. The Bank has tracked its historical losses for the last 40 quarters. For loans secured with single family residences made after 2001, the factor is calculated using the average of the FDIC charge-off for 10 and 15 years plus the nine credit loss factors mentioned above.

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Given the composition of the Company's loan portfolio, the \$4.8 million allowance for loan losses was considered adequate to cover losses inherent in the Company's loan portfolio at March 31, 2008. However, no assurance can be given that the Company will not, in any particular period, sustain loan losses that exceed the amount reserved, or that subsequent evaluation of the loan portfolio, in light of the prevailing factors, including economic conditions which may adversely affect the Company's market area or other circumstances, will not require significant increases in the loan loss allowance. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additional provisions to increase the allowance or take charge-offs in anticipation of future losses.

The table below summarizes the activity of the Company's allowance for loan losses for the three months ended March 31, 2008 and 2007:

|                                    | Three Months<br>Ended March 31,<br>2008      2007<br>(in thousands) |          |
|------------------------------------|---|----------|
| Balance,<br>beginning of<br>period | \$ 4,598  | \$ 3,543 |
| Provision for<br>loan losses       | 183   | 299      |
| Charge-offs                        |   |          |
| Real estate:                       |   |          |
| Multi-family                       | -   | -        |
| Commercial                         | -   | -        |
| One-to-four<br>family              | -   | (45)     |
| Business                           |   |          |
| Loans:                             |   |          |
| Commercial                         |   |          |
| Owner                              |   |          |
| Occupied                           | -   | -        |
| Commercial<br>and Industrial       | -   | -        |
| SBA loans                          | -   | -        |
| Other loans                        | -   | -        |
| Total<br>charge-offs               | -   | (45)     |
| Recoveries                         |   |          |
| Real estate:                       |   |          |
| Multi-family                       | -   | -        |
| Commercial<br>real estate          | -   | -        |
| One-to-four<br>family              | 4   | 66       |
| Business                           |   |          |
| Loans:                             |   |          |
| Commercial                         | -   | -        |
| Owner                              |   |          |

|  |          |          |
|--|----------|----------|
| Occupied<br>Commercial<br>and Industrial | -        | -        |
| SBA loans                                | -        | -        |
| Other loans                              | 3        | -        |
| Total<br>recoveries                      | 7        | 66       |
| Net<br>recoveries<br>(charge-offs)       | 7        | 21       |
| Balance, end<br>of period                | \$ 4,788 | \$ 3,863 |

### Composition of Nonperforming Assets

The table below summarizes the Company's composition of nonperforming assets as of the dates indicated. Net nonperforming assets totaled \$5.9 million at March 31, 2008 and \$4.9 million as of December 31, 2007, or 0.77% and 0.64% of total assets, respectively. The increase in nonperforming assets is primarily due to one business loan for \$982,000 that is partially secured by real estate and all the assets of the business. At this time, we have not been able to determine if there will be a loss of principal on this loan.

|   | At<br>March<br>31,<br>2008 | At<br>December<br>31,<br>2007 |
|---|----------------------------|-------------------------------|
| Nonperforming<br>assets<br>(dollars in thousands) |                            |                               |
| Real Estate:                                      |                            |                               |
| One-to-four<br>family                             | \$ 636                     | \$ 284                        |
| Multi-family                                      | -                          | -                             |
| Commercial  | 3,125                      | 3,125                         |
| Business loans:                                   |                            |                               |
| Commercial<br>owner<br>occupied                   | -                          | -                             |
| Commercial<br>and industrial                      | 982                        | -                             |
| SBA   | 443                        | 784                           |
| Other loans                                       | -                          | -                             |
| Total<br>nonaccrual<br>loans                      | 5,186                      | 4,193                         |
| Specific<br>allowance                             | -                          | -                             |
| Total<br>nonperforming<br>loans, net              | 5,186                      | 4,193                         |
|   | 711                        | 711                           |

|   |          |          |
|---|----------|----------|
| Foreclosed real estate owned ("OREO")   |          |          |
| Total nonperforming assets, net (1)   | \$ 5,897 | \$ 4,904 |
| Restructured Loans  | \$ -     | \$ -     |
| Allowance for loan losses as a percent of gross loans receivable (2)                    | 0.78%    | 0.73%    |
| Allowance for loan losses as a percent of total nonperforming loans, gross              | 92.33%   | 109.66%  |
| Nonperforming loans, net of specific allowances, as a percent of gross loans receivable | 0.84%    | 0.67%    |
| Nonperforming assets, net of specific allowances, as a percent of total assets          | 0.77%    | 0.64%    |

(1) Nonperforming assets consist of nonperforming loans and OREO. Nonperforming loans consisted of all loans 90 days or more past due, loans so designated by the Bank's management, and foreclosures in process on loans secured by one-to-four family residences less than 90 days and still accruing interest.

(2) Gross loans include loans receivable that are held for investment and are held for sale.

#### Liabilities and Stockholders' Equity

Total liabilities of the Company increased from \$702.7 million at December 31, 2007 to \$711.0 million at March 31, 2008. The increase is primarily due to an increase in total deposits and other liabilities of \$9.9million and \$8.8 million, respectively, which were partially offset by a decrease in other borrowings of \$10.3 million during the three months ended March 31, 2008.

The Company had \$287.7 million in FHLB advances and other borrowings as of March 31, 2008, compared to \$298.0 million in such borrowings at December 31, 2007. Advances from the FHLB are collateralized by pledges of certain real estate loans with an aggregate principal balance of \$460.8 million at March 31, 2008. The Bank may borrow up to 45% of its assets under the FHLB line. As of March 31, 2008, the maximum amount that the Bank may borrow through the FHLB was \$341.4 million, based on the Bank's assets as of December 31, 2007. The total cost of the Company's borrowings for the three month period ending March 31, 2008 was 4.40%, a decrease of 82 basis points compared to the same period in 2007.

The Corporation had \$10.3 million of subordinated debentures as of March 31, 2008 which were used to fund the issuance of trust preferred securities in 2004. The total cost of the subordinated debentures for the three months ending March 31, 2008 was 6.98%, compared to 7.88% for the same period in 2007.

Deposits increased by \$9.9 million to \$396.6 million at March 31, 2008, compared to \$386.7 million of deposits at December 31, 2007. The increase in deposits is comprised of increases of \$8.7 million and \$1.7 million in transaction accounts and brokered certificate of deposits, respectively, which was partially offset by a decrease in retail certificates of deposits of \$581,000 during the three months ended March 31, 2008. The cost of deposits as of March 31, 2008 was 3.70%, compared to 4.30% at December 31, 2007.

During the three months ended March 31, 2008, our cost of funds was 4.21%, a decrease of 41 basis points compared to the same period in 2007.

Total stockholders' equity decreased \$1.4 million to \$59.3 million at March 31, 2008, compared to \$60.7 million at December 31, 2007, primarily due to the repurchase and retirement of 259,704 shares of the Company's common stock that cost \$2.1 million, or \$7.96 per share, which was partially offset by net income of \$846,000 for the three months ended March 31, 2008.

## RESULTS OF OPERATIONS

### Highlights for the three months ended March 31, 2008 and 2007

The Company recorded net income of \$846,000, or \$0.13 per diluted share, for the first quarter of 2008 compared to \$945,000, or \$0.14 per diluted share, for the first quarter of 2007, a decrease of 7.1% per diluted share. All diluted earnings per share amounts have been adjusted to reflect the dilutive effect of all warrants and stock options, except for options whose exercise price exceeds the closing market price as of March 31, 2008, outstanding. See "Item 1. Financial Statements-Note 6 – Earnings Per Share".

Return on average assets (ROAA) and return on average equity (ROAE) for the quarter ended March 31, 2008 was 0.45% and 5.57%, respectively, compared to 0.52% and 6.42%, respectively, for the quarter ended March 31, 2007. The Company's basic and diluted book value per share increased to \$12.09 and \$9.81, respectively, at March 31, 2008, reflecting an increase of 7.8% and 5.6%, respectively, from March 31, 2007. Options whose exercise price exceeds the closing market price as of March 31, 2008 are excluded from the diluted book value calculation.

### Net Interest Income

The Company's earnings are derived predominately from net interest income, which is the difference between the interest income earned on interest-earning assets, primarily loans and securities, and the interest expense incurred on interest-bearing liabilities, primarily deposits and borrowings. The net interest margin is the net interest income divided by the average interest-earning assets.

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For the three months ended March 31, 2008, net interest income increased to \$4.8 million compared to \$4.5 million for the same period a year earlier. The increase is predominately attributable to a 6.9% decrease in interest expense, from \$7.6 million to \$7.1 million for the three months ended March 31 2007 and 2008, respectively. The reduction in interest expense for the quarter was primarily due to a decrease in borrowing costs associated with the Bank's FHLB and other borrowings of 82 basis points over the prior year period. Partially offsetting the decrease in interest expense was a decrease in interest income for the three months ended March 31, 2008 of 1.5%, or \$180,000, compared to the same period in 2007. The decrease in interest income was primarily attributable to the repricing of our adjustable rate loans downward. Our weighted average loan yield for the quarter ended March 31, 2008 was 6.99%, a decrease of 29 basis points from 7.28% for the same period a year earlier.

The net interest margin for the quarter ended March 31, 2008 was 2.74% compared to 2.60% for the same period a year ago. The increase was primarily a result of decreases in the cost of FHLB advances and other borrowings of 82 basis points, which was partially offset by a decrease in the average loan yield of 29 basis points. The decreases in both the cost of FHLB advances and loan yield is attributable to the Federal Reserve interest rate cuts. The Bank has \$87.0 million in short-term FHLB advances, \$107.5 million of certificate of deposits, and \$104.6 million of loans that could reprice in the next quarter.

The following table set forth the Company's average balance sheets and the related weighted average yields and costs on average interest-earning assets and interest-bearing liabilities, for the three months ended March 31, 2008 and 2007. The yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are measured on a daily basis. The yields and costs include fees that are considered adjustments to yields.

|  | Three Months Ended<br>March 31, 2008 |          |                                     | Three Months Ended<br>March 31, 2007 |          |                                     |
|--|--------------------------------------|----------|-------------------------------------|--------------------------------------|----------|-------------------------------------|
|  | Average<br>Balance                   | Interest | Average<br>Annualized<br>Yield/Cost | Average<br>Balance                   | Interest | Average<br>Annualized<br>Yield/Cost |
| (dollars in thousands)                     |                                      |          |                                     |                                      |          |                                     |
| <b>Assets</b>                              |                                      |          |                                     |                                      |          |                                     |
| Interest-earning assets:                   |                                      |          |                                     |                                      |          |                                     |
| Cash and cash equivalents                  | \$ 274                               | \$ 10    | 14.60%                              | \$ 486                               | \$ 21    | 17.28%                              |
| Federal funds sold                         | 937                                  | 7        | 2.99%                               | 2,603                                | 34       | 5.13%                               |
| Investment securities                      | 76,413                               | 989      | 5.18%                               | 76,499                               | 990      | 5.18%                               |
| Loans receivable                           | 626,078                              | 10,938   | 6.99%                               | 608,469                              | 11,079   | 7.28%                               |
| Total interest-earning assets              | 703,702                              | 11,944   | 6.79%                               | 688,057                              | 12,124   | 7.05%                               |
| Non-interest-earning assets                | 40,304                               |          |                                     | 39,345                               |          |                                     |
| Total assets                               | \$ 744,006                           |          |                                     | \$ 727,402                           |          |                                     |
| <b>Liabilities and Equity</b>              |                                      |          |                                     |                                      |          |                                     |
| Interest-bearing liabilities:              |                                      |          |                                     |                                      |          |                                     |
| Transaction accounts                       | \$ 96,947                            | \$ 434   | 1.79%                               | \$ 96,247                            | \$ 426   | 1.77%                               |
| Retail certificates of deposit             | 256,493                              | 3,072    | 4.79%                               | 223,027                              | 2,762    | 4.95%                               |
| Wholesale/brokered certificates of deposit | 38,301                               | 492      | 5.14%                               | 22,149                               | 283      | 5.11%                               |
| Total interest-bearing deposits            | 391,741                              | 3,998    | 4.08%                               | 341,423                              | 3,471    | 4.07%                               |

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|  |            |          |       |            |          |         |
|--|------------|----------|-------|------------|----------|---------|
| Borrowings   | 272,908    | 2,937    | 4.30% | 309,683    | 3,970    | 5.13%   |
| Subordinated debentures  | 10,310     | 180      | 6.98% | 10,310     | 203      | 7.88%   |
| Total borrowings   | 283,218    | 3,117    | 4.40% | 319,993    | 4,173    | 5.22%   |
| Total interest-bearing liabilities                               | 674,959    | 7,115    | 4.22% | 661,416    | 7,644    | 4.62%   |
| Non-interest-bearing liabilities                                 | 8,335      |          |       | 7,067      |          |         |
| Total liabilities  | 683,294    |          |       | 668,483    |          |         |
| Equity   | 60,712     |          |       | 58,919     |          |         |
| Total liabilities and equity                                     | \$ 744,006 |          |       | \$ 727,402 |          |         |
| Net interest income  |            | \$ 4,829 |       |            | \$ 4,480 |         |
| Net interest rate spread   |            |          | 2.57% |            |          | 2.43%   |
| Net interest margin  |            |          | 2.74% |            |          | 2.60%   |
| Ratio of interest-earning assets to interest-bearing liabilities |            |          |       |            |          | 104.03% |

The following table sets forth the effects of changing rates and volumes (changes in the average balances) on the Company's net interest income. Information is provided with respect to (i) effects on interest income attributable to changes in rate (changes in rate multiplied by prior volume); (ii) effects on interest income attributable to changes in volume (changes in volume multiplied by prior rate); and (iii) the net change.

|                                    | Three Months Ended March 31, 2008 |            |          |
|------------------------------------|-----------------------------------|------------|----------|
|                                    | Compared to                       |            |          |
|                                    | Three Months Ended March 31, 2007 |            |          |
|                                    | Increase (decrease) due to        |            |          |
|                                    | Rate                              | Volume     | Net      |
|                                    | (in thousands)                    |            |          |
| Interest-earning assets:           |                                   |            |          |
| Cash and cash equivalents          | \$ (8)                            | \$ (3)     | \$ (11)  |
| Federal funds sold                 | (18)                              | (9)        | (27)     |
| Investment securities              | (2)                               | 1          | (1)      |
| Loans receivable, net              | 1,437                             | (1,578)    | (141)    |
| Total interest-earning assets      | \$ 1,409                          | \$ (1,589) | \$ (180) |
| Interest-bearing liabilities:      |                                   |            |          |
| Transaction accounts               | \$ 11                             | \$ (3)     | \$ 8     |
| Retail certificates of deposit     | 850                               | (540)      | 310      |
| Wholesale/brokered certificates of | 207                               | 2          | 209      |

|  |        |            |          |
|--|--------|------------|----------|
| deposit                                  |        |            |          |
| Borrowings                               | (438)  | (595)      | (1,033)  |
| Subordinated<br>debentures               | -      | (23)       | (23)     |
| Total<br>interest-bearing<br>liabilities | \$ 630 | \$ (1,159) | \$ (529) |
| Change in net<br>interest income         | \$ 779 | \$ (430)   | \$ 349   |

#### Provision for Loan Losses

The Bank's provision for loan losses was \$183,000 for the three months ended March 31, 2008, compared to \$299,000 for the same period in 2007. The decrease in the provision for the three months ended March 31, 2008 is primarily due to the slight decrease in business loans of \$11,000 for the quarter ending March 31, 2008 compared to an increase of \$16.3 million for the same period a year ago. Net recoveries in the first quarter of 2008 were \$7,000 compared to net recoveries of \$21,000 for the same period in 2007. The unallocated allowance increased from \$240,000 as of March 31, 2007 to \$770,000 as of March 31, 2008. The increase in the unallocated allowance is due to management's expectation that the weakening economy will eventually affect our borrowers and/or the collateral securing our loans. The Bank's Loss Mitigation Department continues collection efforts on loans previously written-down and/or charged-off to maximize potential recoveries. See "Allowance for Loan Losses."

#### Noninterest Income

Noninterest income was \$679,000 for the three months ended March 31, 2008 compared to \$1.7 million for the same period ended March 31, 2007. The decrease in the current three-month period compared to the same period in the prior year is primarily due to a decrease in gains from loan sales and loan servicing fee income of \$967,000 and \$245,000, respectively.

#### Noninterest Expense

Noninterest expenses were \$4.0 million for the three months ended March 31, 2008, compared to \$4.4 million for the same period ended March 31, 2007. The decrease in noninterest expenses for the three months was primarily the result of decreases in compensation and benefits, legal and audit, and marketing expenses of \$246,000, \$211,000 and \$63,000, respectively, partially offset by increases in premises and occupancy expense and data processing of \$40,000 and \$39,000, respectively. The decrease in compensation and benefits for the quarter is attributable primarily to the Bank's reduction of staff during the fourth quarter of last year and in February 2008. The staff reductions were implemented in response to the decline in our loan volume. The number of employees at the Bank at March 31, 2008 was 92 compared to 116 at March 31, 2007.

#### Provision for Income Taxes

The Company had a tax provision for the three months ended March 31, 2008 of \$464,000. For the comparable period a year earlier, the Company had a tax provision of \$546,000. The Company's valuation allowance for deferred taxes was zero at March 31, 2008, as the deferred tax assets based on management's analysis were determined, more likely than not, to be realized. At March 31, 2008, the Company's effective tax rate for the most recent three months period was 35.4% compared to 36.6% for the same period in the prior year.

#### LIQUIDITY

The Bank's primary sources of funds are principal and interest payments on loans, deposits and borrowings. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions, and competition. The Bank's average liquidity ratios were 10.12% and 9.63% for the quarters ended March 31, 2008 and 2007, respectively.

The Company's cash flows are comprised of three primary classifications: operating activities, investing activities and financing activities. Cash flows provided by operating activities were \$10.3 million for the three months ended March 31, 2008, compared to net cash provided by operating activities of \$910,000 for the three months ended March 31, 2007. Net cash used in investing activities was \$18.6 million for the three months ended March 31, 2008, compared to net cash provided by investing activities of \$16.1 million for the three months ended March 31, 2007. Net cash provided by financing activities was \$2.5 million for the three months ended March 31, 2008, compared to net cash used in financing activities of \$278,000 for the three months ended March 31, 2007.

The Company's most liquid assets are unrestricted cash and short-term investments. The levels of these assets are dependent on the Company's operating, lending and investing activities during any given period. At March 31, 2008, cash and cash equivalents totaled \$23.3 million and the market-value of the Bank's investments in mortgage-backed securities, mutual funds and securities held-to-maturity totaled \$84.9 million. The Company has other sources of liquidity, if a need for additional funds arises, including the utilization of FHLB advances, Federal Funds lines, credit facilities with Salomon Brothers and Pershing, and loan sales.

As of March 31, 2008, the Bank had commitments to extend credit of \$17.3 million as compared to \$20.9 million at December 31, 2007. There were no material changes to the Company's commitments or contingent liabilities as of March 31, 2008 compared to the period ended December 31, 2007 as discussed in the notes to the audited consolidated financial statements of Pacific Premier Bancorp, Inc. for the year ended December 31, 2007 included in the Company's Annual Report on Form 10-K, as amended, for such year.

## CAPITAL RESOURCES

The regulatory agencies require a minimum ratio of qualifying total capital to risk-adjusted assets of 8.0 percent and a minimum ratio of Tier 1 capital to risk-adjusted assets of 4.0 percent. In addition to the risk-based guidelines, regulators require banking organizations to maintain a minimum amount of Tier 1 capital to total assets, referred to as the leverage ratio, of 4.0 percent. For a bank rated in the highest of the five categories used by regulators to rate banks, the minimum leverage ratio is 3.0 percent. In addition to these uniform risk-based capital guidelines that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

The table in "Item 1. Financial Statements - Note 3 - Regulatory Matters" reflects the Company's and Bank's capital ratios based on the end of the period covered by this report and the regulatory requirements to be adequately capitalized and well capitalized. As of March 31, 2008, the Bank met the capital ratios required to be considered well capitalized.

### Item 3. Quantitative and Qualitative Disclosure About Market Risk

Management believes that there have been no material changes in the Company's quantitative and qualitative information about market risk since December 31, 2007. For a complete discussion of the Company's quantitative and qualitative market risk, see "Item 7A. Quantitative and Qualitative Disclosure About Market Risk" in the Company's 2007 Annual Report on Form 10-K, as amended.

### Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

The Company's Chief Executive Officer and its Chief Financial Officer, after evaluating the effectiveness of the Company's disclosure controls and procedures as defined in Rules 13a-15(c) and 15-d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date") have concluded that as of the Evaluation Date, the Company's disclosure controls and procedures were adequate and effective to ensure that material information relating to the Company and its consolidated subsidiaries would be made known to them by others within those entities, particularly during the period in which this quarterly report was being prepared. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files under the Exchange Act is accumulated and communicated to its Management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

(b) Changes in Internal Controls

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company is not involved in any legal proceedings other than those occurring in the ordinary course of business, except for the "James Baker v. Century Financial, et al" which was discussed in the Company's Annual Report on Form 10-K, as amended, for the year ended December 31, 2007. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material adverse impact on the results of operations or financial condition of the Company.

Item 1A. Risk Factors

There were no material changes to the Risk Factors disclosed in the Company's Annual Report on Form 10-K, as amended, for the year ended December 31, 2007.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the first quarter of 2008, the Corporation repurchased and retired 259,704 shares of its shares of common stock.

| Month of Purchase | Total Number of shares purchased/returned | Average Price paid per share | Total number of shares repurchased as part of the publicly | Maximum number of shares that my yet be purchased under the |
|-------------------|---|------------------------------|--|---|
|                   |   |                              |  |   |

|               |            |      | announced<br>program | program |
|---------------|------------|------|----------------------|---------|
| Jan-08        | - \$       | -    | -                    | 527,200 |
| Feb-08        | 25,000     | 7.59 | 25,000               | 502,200 |
| Mar-08        | 234,704    | 8.00 | 259,704              | 267,496 |
| Total/Average | 259,704 \$ | 7.96 | 284,704              | 267,496 |

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits

Exhibit 31.1 Certification of Chief Executive Officer  
pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification of Chief Financial Officer  
pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32 Certification of Chief Executive Officer and Chief Financial Officer  
pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACIFIC PREMIER BANCORP, INC.,

May 15, 2008  
Date  
President and Chief Executive Officer  
(principal executive officer)

By: /s/ Steven R. Gardner  
Steven R. Gardner

May 15, 2008

/s/ John Shindler

Date  
Executive Vice President and Chief Financial Officer  
(principal financial and accounting officer)

John Shindler

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Index to Exhibits

| Exhibit No. | Description of Exhibit   |
|-------------|--|
| 31.1        | Certification of Chief Executive Officer<br>pursuant to Section 302 of the Sarbanes-Oxley Act of 2002              |
| 31.2        | Certification of Chief Financial Officer<br>pursuant to Section 302 of the Sarbanes-Oxley Act of 2002              |
| 32          | Certification of Chief Executive and Chief Financial Officer<br>pursuant to Section 906 of the Sarbanes-Oxley Act. |

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