

GULF ISLAND FABRICATION INC

Form 10-Q

August 01, 2017

false--12-31Q220172017-06-3010-Q0001031623Accelerated FilerGULF ISLAND FABRICATION  
INCGIFI200000002000000014695020148508331469502014850833500000050000000000000 0001031623  
2017-01-01 2017-06-30 0001031623 2017-07-31 0001031623 2017-06-30 0001031623 2016-12-31 0001031623  
2016-04-01 2016-06-30 0001031623 2017-04-01 2017-06-30 0001031623 2016-01-01 2016-06-30 0001031623  
us-gaap:AdditionalPaidInCapitalMember 2017-01-01 2017-06-30 0001031623 us-gaap:CommonStockMember  
2017-06-30 0001031623 us-gaap:RetainedEarningsMember 2017-06-30 0001031623  
us-gaap:RetainedEarningsMember 2017-01-01 2017-06-30 0001031623 us-gaap:RetainedEarningsMember  
2016-12-31 0001031623 us-gaap:CommonStockMember 2016-12-31 0001031623 us-gaap:CommonStockMember  
2017-01-01 2017-06-30 0001031623 us-gaap:AdditionalPaidInCapitalMember 2016-12-31 0001031623  
us-gaap:AdditionalPaidInCapitalMember 2017-06-30 0001031623 2015-12-31 0001031623 2016-06-30 0001031623  
us-gaap:AccountingStandardsUpdate201609Member 2016-01-01 2016-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:LandMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember 2017-06-30  
0001031623 us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember  
us-gaap:FurnitureAndFixturesMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember  
us-gaap:VehiclesMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember  
us-gaap:MachineryAndEquipmentMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:VehiclesMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:OtherCapitalizedPropertyPlantAndEquipmentMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember  
us-gaap:FurnitureAndFixturesMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:MachineryAndEquipmentMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember  
us-gaap:BuildingAndBuildingImprovementsMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
2017-06-30 0001031623 us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember  
gif:ProspectShipyardMember us-gaap:LandMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember us-gaap:VehiclesMember 2017-06-30  
0001031623 us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:BuildingAndBuildingImprovementsMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:ProspectShipyardMember  
us-gaap:OtherCapitalizedPropertyPlantAndEquipmentMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember  
us-gaap:OtherCapitalizedPropertyPlantAndEquipmentMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember  
us-gaap:BuildingAndBuildingImprovementsMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gif:SouthTexasFabricationYardsMember  
us-gaap:FurnitureAndFixturesMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember us-gaap:LandMember 2017-06-30  
0001031623 us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember  
us-gaap:MachineryAndEquipmentMember 2017-06-30 0001031623 gif:ProspectShipyardMember 2017-04-01

Edgar Filing: GULF ISLAND FABRICATION INC - Form 10-Q

2017-06-30 0001031623 us-gaap:DisposalGroupDisposedOfBySaleNotDiscontinuedOperationsMember  
gifi:ProspectShipyardMember 2017-06-30 0001031623  
us-gaap:DisposalGroupHeldforsaleNotDiscontinuedOperationsMember gifi:ProspectShipyardMember 2017-04-01  
2017-06-30 0001031623 gifi:CostsinExcessofBillingsMember us-gaap:CustomerConcentrationRiskMember  
gifi:OneMajorCustomerMember 2017-06-30 0001031623 gifi:ProjectApprovedScopeUnapprovedPriceMember  
2017-01-01 2017-06-30 0001031623 gifi:BillingsinExcessofCostsMember  
us-gaap:CustomerConcentrationRiskMember gifi:TwoMajorCustomersMember 2017-06-30 0001031623  
gifi:ContractReceivableMember us-gaap:CustomerConcentrationRiskMember gifi:TwoMajorCustomersMember  
2017-06-30 0001031623 gifi:TwoMajorCustomersMember 2017-06-30 0001031623 gifi:ContractReceivableMember  
us-gaap:CustomerConcentrationRiskMember gifi:TwoMajorCustomersMember 2017-01-01 2017-06-30 0001031623  
2017-06-09 0001031623 us-gaap:RevolvingCreditFacilityMember 2017-06-09 2017-06-09 0001031623  
us-gaap:LetterOfCreditMember us-gaap:LondonInterbankOfferedRateLIBORMember 2017-06-09 2017-06-09  
0001031623 2017-06-08 0001031623 us-gaap:LetterOfCreditMember 2017-06-09 2017-06-09 0001031623  
us-gaap:IntersegmentEliminationMember 2017-04-01 2017-06-30 0001031623  
us-gaap:CorporateNonSegmentMember 2017-04-01 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ShipyardsSegmentMember 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ServicesSegmentMember 2017-04-01 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:FabricationSegmentMember 2017-04-01 2017-06-30 0001031623 us-gaap:IntersegmentEliminationMember  
2017-06-30 0001031623 us-gaap:OperatingSegmentsMember gifi:ShipyardsSegmentMember 2017-04-01 2017-06-30  
0001031623 us-gaap:OperatingSegmentsMember gifi:FabricationSegmentMember 2017-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:ServicesSegmentMember 2017-06-30 0001031623  
us-gaap:CorporateNonSegmentMember 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ServicesSegmentMember 2016-04-01 2016-06-30 0001031623 us-gaap:CorporateNonSegmentMember  
2016-04-01 2016-06-30 0001031623 us-gaap:IntersegmentEliminationMember 2016-04-01 2016-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:FabricationSegmentMember 2016-04-01 2016-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:ShipyardsSegmentMember 2016-04-01 2016-06-30 0001031623  
us-gaap:CorporateNonSegmentMember 2016-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ServicesSegmentMember 2016-06-30 0001031623 us-gaap:IntersegmentEliminationMember 2016-06-30  
0001031623 us-gaap:OperatingSegmentsMember gifi:FabricationSegmentMember 2016-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:ShipyardsSegmentMember 2016-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:ShipyardsSegmentMember 2017-01-01 2017-06-30 0001031623  
us-gaap:IntersegmentEliminationMember 2017-01-01 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:FabricationSegmentMember 2017-01-01 2017-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ServicesSegmentMember 2017-01-01 2017-06-30 0001031623 us-gaap:CorporateNonSegmentMember  
2017-01-01 2017-06-30 0001031623 us-gaap:IntersegmentEliminationMember 2016-01-01 2016-06-30 0001031623  
us-gaap:OperatingSegmentsMember gifi:FabricationSegmentMember 2016-01-01 2016-06-30 0001031623  
us-gaap:CorporateNonSegmentMember 2016-01-01 2016-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ServicesSegmentMember 2016-01-01 2016-06-30 0001031623 us-gaap:OperatingSegmentsMember  
gifi:ShipyardsSegmentMember 2016-01-01 2016-06-30 0001031623  
gifi:LargeDeepwaterProjectRecentlyDeliveredMember 2015-07-01 2015-12-31 0001031623  
gifi:ContractReceivableMember gifi:CustomerofShipyardMember 2017-06-30 0001031623  
us-gaap:SubsequentEventMember 2017-07-27 2017-07-27 iso4217:USD xbrli:shares gifi:vessel iso4217:USD  
xbrli:shares gifi:module utreg:acre gifi:segment xbrli:pure

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
X ACT OF 1934**

**For the quarterly period ended June 30, 2017**

**or**

**..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 001-34279**

---

# **GULF ISLAND FABRICATION, INC.**

**(Exact name of registrant as specified in its charter)**

**LOUISIANA**                      **72-1147390**  
**(State or other jurisdiction of (I.R.S. Employer**  
**incorporation or organization) Identification No.)**

**16225 PARK TEN PLACE, SUITE 280**      **77084**  
**HOUSTON, TEXAS**  
**(Address of principal executive offices) (Zip Code)**  
**(713) 714-6100**  
**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's common stock, no par value per share, outstanding as of July 31, 2017, was 14,851,833.

---

Table of Contents

**GULF ISLAND FABRICATION, INC.**  
**I N D E X**

	<b>Page</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
<b><u>Item 1. Financial Statements</u></b>	
<u>Consolidated Balance Sheets at June 30, 2017 (unaudited) and December 31, 2016</u>	<u>3</u>
<u>Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2017 and 2016 (unaudited)</u>	<u>4</u>
<u>Consolidated Statement of Changes in Shareholders' Equity for the Six Months Ended June 30, 2017 (unaudited)</u>	<u>5</u>
<u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2017 and 2016 (unaudited)</u>	<u>6</u>
<u>Notes to Consolidated Financial Statements (unaudited)</u>	<u>7</u>
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	<u>15</u>
<b><u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u></b>	<u>26</u>
<b><u>Item 4. Controls and Procedures</u></b>	<u>26</u>
<b><u>PART II Other Information</u></b>	<u>27</u>
<b><u>Item 1. Legal Proceedings</u></b>	<u>27</u>
<b><u>Item 1A. Risk Factors</u></b>	<u>27</u>
<b><u>Item 6. Exhibits</u></b>	<u>27</u>
<b><u>Signatures</u></b>	<u>28</u>
<b><u>Exhibit Index</u></b>	<u>E-1</u>

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.****GULF ISLAND FABRICATION, INC.  
CONSOLIDATED BALANCE SHEETS**

(in thousands)

	<b>June 30, 2017</b>	<b>December 31, 2016</b>
	(Unaudited)	(Note 1)
<b><u>ASSETS</u></b>		
Current assets:		
Cash and cash equivalents	\$22,283	\$51,167
Contracts receivable and retainage, net	38,080	20,169
Contracts in progress	31,643	26,829
Prepaid expenses and other assets	2,982	3,222
Inventory	11,871	11,973
Assets held for sale	107,262	—
Total current assets	214,121	113,360
Property, plant and equipment, net	90,698	206,222
Other assets	2,767	2,826
Total assets	\$307,586	\$322,408
<b><u>LIABILITIES AND SHAREHOLDERS' EQUITY</u></b>		
Current liabilities:		
Accounts payable	\$19,329	\$9,021
Advance billings on contracts	8,642	3,977
Deferred revenue, current	5,406	11,881
Accrued contract losses	3,514	387
Accrued expenses and other liabilities	9,236	10,032
Income tax payable	257	50
Total current liabilities	46,384	35,348
Net deferred tax liabilities	14,450	23,234
Deferred revenue, noncurrent	—	489
Other liabilities	698	305
Total liabilities	61,532	59,376
Shareholders' equity:		
Preferred stock, no par value, 5,000,000 shares authorized, no shares issued and outstanding	—	—
Common stock, no par value, 20,000,000 shares authorized, 14,850,833 issued and outstanding at June 30, 2017, and 14,695,020 at December 31, 2016, respectively	10,711	10,641
Additional paid-in capital	99,442	98,813
Retained earnings	135,901	153,578
Total shareholders' equity	246,054	263,032
Total liabilities and shareholders' equity	\$307,586	\$322,408

*The accompanying notes are an integral part of these financial statements.*

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

(in thousands, except per share data)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Revenue	\$45,868	\$81,502	\$83,860	\$165,481
Cost of revenue	57,488	67,436	100,378	145,714
Gross profit (loss)	(11,620 )	14,066	(16,518 )	19,767
General and administrative expenses	4,640	5,062	8,570	9,547
Asset impairment	—	—	389	—
Operating income (loss)	(16,260 )	9,004	(25,477 )	10,220
Other income (expense):				
Interest expense	(158 )	(88 )	(217 )	(138 )
Interest income	12	2	12	8
Other income (expense), net	(266 )	42	(257 )	440
Total other income (expense)	(412 )	(44 )	(462 )	310
Net income (loss) before income taxes	(16,672 )	8,960	(25,939 )	10,530
Income tax expense (benefit)	(5,749 )	3,420	(8,561 )	4,001
Net income (loss)	\$(10,923 )	\$5,540	\$(17,378 )	\$6,529
Per share data:				
Basic and diluted earnings (loss) per share - common shareholders	\$(0.73 )	\$0.37	\$(1.17 )	\$0.44
Cash dividend declared per common share	\$0.01	\$0.01	\$0.02	\$0.02

*The accompanying notes are an integral part of these financial statements.*

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY**  
**(UNAUDITED)**

(in thousands, except share data)

	Common Stock		Additional Paid-In Capital	Retained Earnings	Total Shareholders' Equity
	Shares	Amount			
Balance at January 1, 2017	14,695,020	\$10,641	\$98,813	\$153,578	\$263,032
Net income (loss)	—	—	—	(17,378 )	(17,378 )
Vesting of restricted stock	155,813	(88 )	(796 )	—	(884 )
Compensation expense - restricted stock	—	158	1,425	—	1,583
Dividends on common stock	—	—	—	(299 )	(299 )
Balance at June 30, 2017	14,850,833	\$10,711	\$99,442	\$135,901	\$246,054

*The accompanying notes are an integral part of these financial statements.*

**GULF ISLAND FABRICATION, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

(in thousands)

	<b>Six Months Ended</b>	
	<b>June 30,</b>	
	<b>2017</b>	<b>2016</b>
Cash flows from operating activities:		
Net income (loss)	\$(17,378)	\$6,529
Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:		
Bad debt expense	17	320
Depreciation and amortization	7,476	12,878
Amortization of deferred revenue	(1,887)	(2,654)
Asset impairment	389	—
Loss (gain) on sale of assets	259	(369)
Deferred income taxes	(8,784)	3,899
Compensation expense - restricted stock	1,583	1,619
Changes in operating assets and liabilities:		
Contracts receivable and retainage, net	(17,927)	9,783
Contracts in progress	(4,814)	1,550
Prepaid expenses and other assets	201	(1,396)
Inventory	102	(1,234)
Accounts payable	10,308	(7,522)
Advance billings on contracts	4,665	247
Deferred revenue	(5,078)	(8,718)
Deferred compensation	393	—
Accrued expenses	(795)	2,769
Accrued contract losses	3,127	(5,974)
Current income taxes and other	207	105
Net cash (used in) provided by operating activities	(27,936)	11,832
Cash flows from investing activities:		
Capital expenditures	(1,824)	(3,290)
Net cash received in acquisition	—	1,588
Proceeds from the sale of equipment	2,120	5,548
Net cash provided by investing activities	296	3,846
Cash flows from financing activities:		
Tax payments made on behalf of employees from withheld, vested shares of common stock	(884)	(146)
Payment of financing cost	(61)	—
Payments of dividends on common stock	(299)	(295)
Net cash used in financing activities	(1,244)	(441)
Net change in cash and cash equivalents	(28,884)	15,237
Cash and cash equivalents at beginning of period	51,167	34,828
Cash and cash equivalents at end of period	\$22,283	\$50,065

*The accompanying notes are an integral part of these financial statements.*

**GULF ISLAND FABRICATION, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**  
**(Unaudited)**

**NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Gulf Island Fabrication, Inc. ("Gulf Island," and together with its subsidiaries "the Company," "we" or "our"), is a leading fabricator of complex steel structures and marine vessels used in energy extraction and production, petrochemical and industrial facilities, power generation, alternative energy projects and shipping and marine transportation operations. We also provide related installation, hookup, commissioning, repair and maintenance services with specialized crews and integrated project management capabilities. We are currently fabricating complex modules for the construction of a new petrochemical plant and two multi-purpose service vessels. We recently fabricated wind turbine pedestals for the first offshore wind power project in the United States. We also constructed one of the largest liftboats servicing the Gulf of Mexico ("GOM"), one of the deepest production jackets in the GOM and the first SPAR fabricated in the United States. Our customers include U.S. and, to a lesser extent, international energy producers, petrochemical, industrial, power and marine operators. We operate and manage our business through three operating divisions: Fabrication, Shipyards and Services. Our corporate headquarters is located in Houston, Texas, with fabrication facilities located in Houma, Jennings and Lake Charles, Louisiana. Our fabrication facilities in Aransas Pass and Ingleside, Texas are currently being marketed for sale.

The consolidated financial statements include the accounts of Gulf Island Fabrication, Inc. and its subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

For definitions of certain technical terms contained in this Form 10-Q, see the Glossary of Certain Technical Terms contained in our Annual Report on Form 10-K for the year ended December 31, 2016.

The accompanying unaudited, consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the consolidated financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2017, are not necessarily indicative of the results that may be expected for the year ending December 31, 2017.

The balance sheet at December 31, 2016, has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by GAAP for complete financial statements. For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

**Reclassifications**

We made the following reclassifications to our financial statements for the three and six months ended June 30, 2016, to conform to current period presentation:

• We reclassified \$146,000 from operating activities to financing activities in the Company's consolidated statement of cash flows for the six months ended June 30, 2016, related to tax payments made by the Company to satisfy employee income tax withholding obligations arising from vesting shares as a result of the adoption of Accounting Standards Update 2016-09 as discussed in "New Accounting Standards" below. This reclassification had no impact to our

financial position or results of operations.

We reclassified corporate administrative costs and overhead expenses previously allocated to the results of operations of our three operating divisions to our Corporate division for the three and six months ended June 30, 2016, to conform to current period presentation as discussed in Note 8. These reclassifications had no impact to our consolidated financial statements.

### **New Accounting Standards**

On May 28, 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, "Revenue from Contracts with Customers" (Topic 606), which supersedes the revenue recognition requirements in FASB Accounting Standard Codification (ASC) Topic 605, "Revenue Recognition." ASU No. 2014-09 requires entities to recognize

- 7 -

---

revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 will be effective for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early application is permitted. We use the percentage-of-completion accounting method to account for our fixed-price or unit rate contracts, computed by the efforts-expended method which measures the percentage of labor hours incurred to date as compared to estimated total labor hours for each contract. We understand that this method will still be allowed under the update; however, there are additional criteria to consider for the requirements to recognize revenue under the percentage-of-completion method. We are in process of reviewing our contracts to ensure that we will continue to be able to apply our revenue recognition policies and we are evaluating whether implementation of this update will have a material effect to our results of operations. We intend to use the modified retrospective model in adopting this standard, which will require a cumulative catch up adjustment, if any, on January 1, 2018.

In September 2015, the FASB issued ASU 2015-16, "Simplifying the Accounting for Measurement-Period Adjustments," which eliminates the requirement that an acquirer in a business combination account for measurement-period adjustments retrospectively. Instead, an acquirer will recognize a measurement-period adjustment during the period in which it determines the amount of the adjustment. ASU 2015-16 is effective for annual periods beginning after December 15, 2016. We adopted this guidance effective January 1, 2017, which did not have an impact on our financial position, results of operations and related disclosures.

In February 2016, the FASB issued ASU 2016-02, "Leases," which requires lessees to record most leases on their balance sheets but recognize expenses in a manner similar to current guidance. ASU 2016-02 will be effective for annual periods beginning after December 15, 2018. The guidance is required to be applied using a modified retrospective approach. We are currently evaluating the effect that ASU 2016-02 will have on our financial position, results of operations and related disclosures; however, we expect to record our lease obligations on our balance sheet.

In March 2016, the FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting," which amends several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification within the statement of cash flows. ASU 2016-09 is effective for annual periods beginning after December 15, 2016. We adopted the requirements of ASU 2016-09 effective January 1, 2017. The provisions of ASU No. 2016-09 that are applicable to the Company and affect the Company's consolidated financial statements include the following:

This ASU requires the recognition of the excess tax benefit or tax deficiency resulting from the difference between the deduction for tax purposes and the compensation cost recognized for financial reporting purposes created when common stock vests as an income tax benefit or expense in the Company's statement of operations. Under previous GAAP, this difference was required to be recognized in additional paid-in capital. The expense or benefit required to be recognized is calculated separately as a discrete item each reporting period and not as part of the Company's projected annual effective tax rate. During the three and six months ended June 30, 2017, we recorded tax expense of \$4,000 and \$214,000, respectively (approximate \$0.01 loss per share) related to the adoption of this ASU. We have adopted these provisions on a prospective basis and our prior period presentation has not changed. Future effects to the Company's income tax expense (benefit) as a result of the adoption of this ASU will depend on the timing, number of shares and the closing price per share of the Company's common stock on the dates of vesting.

This ASU No. 2016-09 also clarifies that cash paid by the Company to taxing authorities in order to satisfy employee income tax withholding obligations from vesting shares should be classified as a financing activity in the Company's statement of cash flows. We have reported payments of \$884,000 within financing activities within our consolidated statement of cash flows for the six months ended June 30, 2017, as a result of adoption of this ASU. We have adopted these provisions retrospectively and reclassified \$146,000 from cash used in operating activities to cash used in financing activities for the six months ended June 30, 2016, to conform to the current period presentation.

In June 2016, the FASB issued ASU 2016-13, “Financial Instruments - Credit Losses - Measurement of Credit Losses on Financial Instruments,” which changes the way companies evaluate credit losses for most financial assets and certain other instruments. For trade and other receivables, held-to-maturity debt securities, loans and other instruments, entities will be required to use a new forward-looking “expected loss” model to evaluate impairment, potentially resulting in earlier recognition of allowances for losses. The new standard also requires enhanced disclosures, including the requirement to disclose the information used to track credit quality by year of origination for most financing receivables. ASU 2016-13 will be effective for annual periods beginning after December 15, 2019. Early adoption is permitted for all entities for annual periods beginning after December 15, 2018. We have not elected to early adopt this guidance. The guidance must be applied using a cumulative-effect transition method. We are currently evaluating the effect that ASU 2016-13 will have on our financial position, results of operations and related disclosures.

- 8 -

---

**NOTE 2 – ASSETS HELD FOR SALE****Our South Texas Assets:**

On February 23, 2017, our Board of Directors approved management's recommendation to place our South Texas facilities located in Aransas Pass and Ingleside, Texas, up for sale. Our Texas South Yard in Ingleside, Texas, is located on the northwest corner of the intersection of the U.S. Intracoastal Waterway and the Corpus Christi Ship Channel. The 45-foot deep Corpus Christi Ship Channel provides direct and unrestricted access to the Gulf of Mexico. Our Texas North Yard in Aransas Pass, Texas, is located along the U.S. Intracoastal Waterway and is approximately three miles north of the Corpus Christi Ship Channel. These properties are currently underutilized and represent excess capacity within our Fabrication division. Our net book value of property, plant and equipment for these assets was \$104.8 million at June 30, 2017. We measure and record assets held for sale at the lower of their carrying amount or fair value less cost to sell. We have compared the net book value of this asset group to the fair value less cost to sell based upon appraisals obtained which did not result in impairment.

We continue to wind down all fabrication activities at these locations and have re-allocated remaining backlog and workforce to our Houma Fabrication Yard. As a result of the decision to place our South Texas facilities up for sale and the underutilization currently being experienced, we expect to incur costs associated with maintaining the facility that will not be recoverable until such time as we are able to consummate one or more sales of these assets. These costs include insurance, general maintenance of the properties in its current state, property taxes and retained employees which will be expensed as incurred. We do not expect the sale of these assets to impact our ability to service our deepwater customers or operate our Fabrication division. Our South Texas assets held for sale do not qualify for discontinued operations presentation.

**Prospect Shipyard Assets:**

We lease a 35-acre complex 26 miles from the Gulf of Mexico in Houma, Louisiana. We have entered into an agreement to terminate the lease no later than December 31, 2017, with the owner of the property (currently a senior vice president within the Company) to facilitate an orderly disposal of assets at the facility. Our remaining lease payments are not material. We have classified the machinery and equipment remaining at this shipyard as assets held for sale at February 6, 2017. Our net book value of property, plant and equipment for these assets was \$2.5 million at June 30, 2017. We measure and record assets held for sale at the lower of their carrying amount or fair value less cost to sell. We recorded an impairment of \$389,000 during the three months ended June 30, 2017. Additionally, we sold two drydocks from our Prospect Shipyard for proceeds of \$2.0 million and recorded a loss on sale of \$259,000 during the three months ended June 30, 2017. We do not expect the sale of these assets to impact our ability to service our Shipyards customers. The future anticipated costs expected to be incurred prior to the termination of this lease are not significant to our consolidated financial statements. Our Prospect Shipyard assets held for sale do not qualify for discontinued operations presentation.

A summary of the significant assets included in assets held for sale as of June 30, 2017, at our South Texas facilities and our Prospect Shipyard is as follows (in thousands):

<b>Assets</b>	<b>South Texas Fabrication Yards</b>	<b>Prospect Shipyard</b>	<b>Consolidated</b>
Land	\$5,492	\$—	\$5,492
Buildings and improvements	117,582	—	117,582
Machinery and equipment	93,557	2,719	96,276
Furniture and fixtures	867	82	949
Vehicles	729	—	729
Other	252	—	252

Less: accumulated depreciation (113,720 ) (298 ) (114,018 )  
Total assets held for sale \$104,759 \$2,503 \$107,262

**NOTE 3 – REVENUE AND CONTRACT COSTS**

The Company uses the percentage-of-completion accounting method for fabrication contracts. Revenue from fixed-price or unit rate contracts is recognized on the percentage-of-completion method, computed by the efforts-expended method using the percentage of labor hours incurred as compared to estimated total labor hours to complete each contract. This progress percentage is applied to our estimate of total anticipated gross profit for each contract to determine gross profit earned to date. Revenue

- 9 -

---

recognized in a period for a contract is the amount of gross profit recognized for that period plus labor costs and pass-through costs incurred on the contract during the period. We define pass-through costs as material, freight, equipment rental, and sub-contractor services that are included in the direct costs of revenue associated with projects. Consequently, pass-through costs are included in revenue but have no impact on the gross profit realized for that particular period. Our pass-through costs as a percentage of revenue for each period presented were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Pass-through costs as a percentage of revenues	53.1%	35.1%	41.9%	37.6%

Contracts in progress at June 30, 2017, were \$31.6 million with \$28.1 million relating to two major customers. Advance billings on contracts at June 30, 2017, was \$8.6 million and included advances of \$7.8 million from three major customers. Accrued contract losses were \$3.5 million and \$387,000 as of June 30, 2017 and December 31, 2016, respectively. Our accrued contract losses as of June 30, 2017, are a result of changes in estimates totaling \$10.2 million identified during the three months ended June 30, 2017, due to cost overruns and re-work related to two vessels we are constructing for a major customer in our Shipyards division.

Revenue and gross profit on contracts can be significantly affected by change orders and claims that may not be resolved until the later stages of the contract or after the contract has been completed and delivery occurs. At June 30, 2017, we included no amounts in revenue related to change orders on projects which have been approved as to scope but not price. During the six months ended June 30, 2016, we recorded a loss of \$488,000 for a single customer related to revenue on change orders recognized in prior periods that were not recovered in our final settlement with the customer.

#### **NOTE 4 – CONTRACTS RECEIVABLE AND RETAINAGE**

Our customers include major and large independent oil and gas companies, petrochemical and industrial facilities, marine companies and their contractors. Of our contracts receivable balance at June 30, 2017, \$18.0 million, or 47.4%, was with two customers. The significant projects for these two customers consist of:

- one large petroleum supply vessel for a customer in our Shipyards segment that was tendered for delivery on February 6, 2017 (see also Note 9 regarding this receivable as this customer has refused delivery of the vessel); and
- the fabrication of four modules associated with a U.S. ethane cracker project.

As of June 30, 2017, we included an allowance for bad debt of \$1.3 million in our contract receivable balance which primarily relates to a customer within our Fabrication division for the storage of an offshore drilling platform that was fully reserved in 2016.

#### **NOTE 5 – FAIR VALUE MEASUREMENTS**

The Company bases its fair value determinations by applying the following hierarchy, which prioritizes the inputs used to measure fair value into three levels and bases the categorization within the hierarchy upon the lowest level of input that is available and significant to the fair value measurement:

- Level 1 - inputs are based upon quoted prices for identical instruments traded in active markets.

- Level 2 - inputs are based upon quoted prices for similar instruments in active markets and model-based valuation techniques for which all significant assumptions are observable in the market.

- Level 3 - inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. These include discounted cash flow models and similar valuation techniques.

Recurring fair value measurements and financial instruments - The carrying amounts that we have reported for financial instruments, including cash and cash equivalents, accounts receivables and accounts payables, approximate their fair values.

Assets held for sale - We measure and record assets held for sale at the lower of their carrying amount or fair value less cost to sell. The determination of fair value can require the use of significant judgment and can vary on the facts and circumstances. We have classified our assets at our South Texas facilities and our Prospect Shipyard as assets held for sale at June 30, 2017. We compared the net book value of the asset groups to estimates of fair value less cost to sell and recorded an impairment of \$389,000 for the six months ended June 30, 2017, related to the assets held for sale at our Prospect shipyard. See Note 2. We had no assets

- 10 -

---

Table of Contents

held for sale at December 31, 2016. We have determined that the fair values of these assets fall within Level 3 of the fair value hierarchy.

**NOTE 6 – EARNINGS PER SHARE AND SHAREHOLDERS' EQUITY****Earnings per Share:**

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
<b><u>Basic and diluted:</u></b>				
Numerator:				
Net income (loss)	\$(10,923)	\$5,540	\$(17,378)	\$6,529
Less: Distributed and undistributed income (unvested restricted stock)	(53)	60	(87)	68
Net income attributable to common shareholders	\$(10,870)	\$5,480	\$(17,291)	\$6,461
Denominator:				
Weighted-average shares <sup>(1)</sup>	14,851	14,631	14,805	14,616
Basic and diluted earnings (loss) per share - common shareholders	\$(0.73)	\$0.37	\$(1.17)	\$0.44

(1) We have no dilutive securities.

**NOTE 7 – LINE OF CREDIT**

On June 9, 2017, we entered into a \$40.0 million credit agreement with Whitney Bank, as lender (the “New Credit Facility”). The New Credit Facility matures June 9, 2019, and may be used for issuing letters of credit and/or general corporate and working capital purposes. Interest on drawings under the New Credit Facility may be designated, at our option, as either Base Rate (as defined in the New Credit Facility) or LIBOR plus 2.0% per annum. Unused commitment fees on the undrawn portion of the facility and the letter of credit fee on undrawn stated amounts under letters of credit issued by the lenders are 0.4% per annum and 2.0% per annum, respectively. The New Credit Facility is secured by substantially all of our assets (other than the assets of Gulf Marine Fabricators, L.P., which are currently held for sale).

We must comply with the following financial covenants each quarter during the term of the facility:

- i. ratio of current assets to current liabilities of not less than 1.25:1.00;
- ii. minimum tangible net worth requirement of at least the sum of:
  - a) \$230.0 million, plus
    - an amount equal to 50% of consolidated net income for each fiscal quarter ending after June 30, 2017 (with no
  - b) deduction for a net loss in any such fiscal quarter except for any gain or loss in connection with the sale of assets by Gulf Marine Fabricators, L.P.), plus
  - c) 100% of all net proceeds of any issuance of any stock or other equity after deducting of any fees, commissions, expenses and other costs incurred in such offering; and
- iii. ratio of funded debt to tangible net worth of not more than 0.50:1.00.

Concurrent with our execution of the New Credit Facility, we terminated our prior credit facility with JPMorgan Chase Bank, N.A. At the time of the termination, there was approximately \$4.6 million of letters of credit outstanding, all of which was temporarily cash collateralized by us.

At June 30, 2017, no amounts were outstanding under the New Credit Facility. Subsequent to June 30, 2017, we were able to reissue new letters of credit under the New Credit Facility for the same amount which have been accepted by the beneficiaries and the corresponding amount of cash collateral has been released. As of June 30, 2017, we were in compliance with all of our covenants.

## NOTE 8 - SEGMENT DISCLOSURES

We have structured our operations with three operating divisions and a corporate non-operating division. During the three months ended June 30, 2017, management reduced its allocation of corporate administrative costs and overhead expenses from its corporate, non-operating division to its operating divisions in order to individually evaluate corporate administrative costs and overhead within our Corporate division as well as to not overly burden our operating divisions with costs that do not directly relate to their operations. Accordingly, a significant portion of our corporate administrative costs and overhead expenses are retained within the results of our corporate division. In addition, we have also allocated certain personnel previously included in the operating divisions to our Corporate division. In doing so, management believes that it has created a fourth reportable segment with each of its three operating divisions and its Corporate division each meeting the criteria of reportable segments under GAAP. Our operating divisions and Corporate division are discussed below.

*Fabrication* - Our Fabrication division primarily fabricates structures such as offshore drilling and production platforms and other steel structures for customers in the oil and gas industries including jackets and deck sections of fixed production platforms along with pressure vessels. Our Fabrication division also fabricates structures for alternative energy customers (such as the five jackets and piles we constructed for a shallow water wind turbine project off the coast of Rhode Island during 2015) as well as modules for an LNG facility. We have historically performed these activities out of our fabrication yards in Houma, Louisiana and formerly out of our fabrication yards in Aransas Pass and Ingleside, Texas.

*Shipyards* - Our Shipyards division primarily fabricates and repairs marine vessels including offshore supply vessels, anchor handling vessels, lift boats, tugboats and towboats. Our Shipyards division also constructs and owns drydocks to lift marine vessels out of the water in order to make repairs or modifications. Our marine repair activities include steel repair, blasting and painting services, electrical systems repair, machinery and piping system repairs and propeller, shaft and rudder reconditioning. Our Shipyards division also performs conversion projects that consist of lengthening or modifying the use of existing vessels to enhance their capacity or functionality. We perform these activities out of our facilities in Houma, Jennings and Lake Charles, Louisiana.

*Services* - Our Services division primarily provides interconnect piping services on offshore platforms and inshore structures. Interconnect piping services involve sending employee crews to offshore platforms in the Gulf of Mexico to perform welding and other activities required to connect production equipment, service modules and other equipment on a platform. We also contract with oil and gas companies that have platforms and other structures located in the inland lakes and bays throughout the Southeast for various on-site construction and maintenance activities. In addition, our Services division can fabricate packaged skid units and construct various municipal and drainage projects, such as pump stations, levee reinforcement, bulkheads and other projects for state and local governments.

*Corporate* - Our Corporate division primarily includes expenses that do not directly relate to the operations or shared services provided to our three operating divisions. Expenses for shared services, which include human resources, insurance, business development, accounting salaries, etc., are allocated to the operating divisions. Expenses that are not allocated include, but are not limited to, costs related to executive management and directors' fees, clerical and administrative salaries, costs of maintaining the corporate office and costs associated with overall governance and being a publicly traded company.

We generally evaluate the performance of, and allocate resources to, our segments based upon gross profit (loss) and operating income (loss). Segment assets are comprised of all assets attributable to each segment. Corporate administrative costs and overhead are allocated to our three operating divisions for expenses that directly relate to the operations or relate to shared services as discussed above. During 2016, we allocated substantially all of our corporate administrative costs and overhead to our three operating divisions. We have recast our 2016 segment data below in

order to conform to the current period presentation. Intersegment revenues are priced at the estimated fair value of work performed. Summarized financial information concerning our segments as of and for the three and six months ended June 30, 2017 and 2016, is as follows (in thousands):

- 12 -

---

Edgar Filing: GULF ISLAND FABRICATION INC - Form 10-Q

**Three Months Ended June 30, 2017**

	<u>Fabrication</u>	<u>Shipyards</u> <sup>(1)</sup>	<u>Services</u>	<u>Corporate</u>	<u>Eliminations</u>	<u>Consolidated</u>
Revenue	\$13,990	\$ 18,303	\$ 15,396	\$ —	\$ (1,821)	) \$ 45,868
Gross profit (loss)	1,931	(13,851)	) 390	(90)	) —	(11,620)
Operating income (loss)	1,098	(14,834)	) (257)	(2,267)	) —	(16,260)
Total assets	201,284	57,905	98,367	259,175	(309,145)	) 307,586
Depreciation and amortization expense	1,152	994	421	209	—	2,776
Capital expenditures	746	546	106	35	—	1,433

**Three Months Ended June 30, 2016**

	<u>Fabrication</u>	<u>Shipyards</u> <sup>(1)</sup>	<u>Services</u>	<u>Corporate</u>	<u>Eliminations</u>	<u>Consolidated</u>
Revenue	\$24,296	\$ 29,373	\$ 28,692	\$ —	\$ (859)	) \$ 81,502
Gross profit (loss)	3,877	5,423	4,864	(98)	) —	14,066
Operating income (loss)	2,747	3,963	4,064	(1,770)	) —	9,004
Total assets	290,910	81,874	100,197	334,946	(465,896)	) 342,031
Depreciation and amortization expense	4,589	1,161	456	105	—	6,311
Capital expenditures	1,201	181	505	679	—	2,566

**Six months ended June 30, 2017**

	<u>Fabrication</u>	<u>Shipyards</u> <sup>(1)</sup>	<u>Services</u>	<u>Corporate</u>	<u>Eliminations</u>	<u>Consolidated</u>
Revenue	\$24,199	\$ 36,724	\$ 26,107	\$ —	\$ (3,170)	) \$ 83,860
Gross profit (loss)	(1,034)	(15,556)	) 423	(351)	) —	(16,518)
Operating income (loss)	(2,688)	(17,892)	) (890)	(4,007)	) —	(25,477)
Total assets	201,284	57,905	98,367	259,175	(309,145)	) 307,586
Depreciation and amortization expense	4,287	2,004	854	331	—	7,476
Capital expenditures	848	818	106	52	—	1,824

**Six months ended June 30, 2016**

	<u>Fabrication</u>	<u>Shipyards</u> <sup>(1)</sup>	<u>Services</u>	<u>Corporate</u>	<u>Eliminations</u>	<u>Consolidated</u>
Revenue	\$48,125	\$ 63,493	\$ 55,251	\$ —	\$ (1,388)	) \$ 165,481
Gross profit (loss)	3,964	7,797	8,240	(234)	) —	19,767
Operating income (loss)	2,028	5,047	6,721	(3,576)	) —	10,220
Total assets	290,910	81,874	100,197	334,946	(465,896)	) 342,031
Depreciation and amortization expense	9,444	2,327	898	209	—	12,878
Capital expenditures	1,311	216	1,047	716	—	3,290

Revenue includes non-cash amortization of deferred revenue related to the values assigned to contracts acquired in the LEEVAC transaction (1) of \$335,000 and \$1.5 million for the three months ended June 30, 2017 and 2016 and \$1.9 million and \$2.7 million for the six months ended June 30, 2017 and 2016, respectively.

Table of Contents

**NOTE 9 – COMMITMENTS AND CONTINGENCIES**

During the third and fourth quarters of 2015, we recorded contract losses of \$24.5 million related to a decrease in the contract price due to final weight re-measurements and our inability to recover certain costs on disputed change orders related to a large deepwater project we delivered to our customer in November 2015. No amounts with respect to these disputed change orders are included on our consolidated balance sheet or recognized in revenue in our consolidated statement of operations as of and for the three and six months ended June 30, 2017 and 2016. In the second quarter of 2016, we initiated legal action to recover our costs from these disputed change orders. We can give no assurance that our actions will be successful or that we will recover all or any portion of these contract losses from our customer.

On October 21, 2016, a customer of our Shipyards division announced it was in noncompliance with certain financial covenants included in the customer's debt agreements and stated that, while it had received limited waivers from its lenders, its debt agreements would require further negotiation and amendment. This same customer rejected delivery of the first vessel that we completed and tendered for delivery on February 6, 2017, alleging certain technical deficiencies exist with respect to the vessel and is seeking recovery of all purchase price amounts previously paid by the customer under the contract. On March 10, 2017, we gave notice for arbitration with our customer in an effort to resolve this matter. We are also building a second vessel for this customer which has been suspended and included in our arbitration proceedings. We disagree with our customer concerning these alleged technical deficiencies and have put the customer in default under the terms of the contracts for both vessels. On May 17, 2017, the customer filed for protection under Chapter 11 of the United States Bankruptcy Code for reorganization under a negotiated, pre-packaged plan. The customer has petitioned the Bankruptcy Court to accept our contracts for the two vessels we are constructing for them. As of June 30, 2017, approximately \$4.6 million remained due and outstanding from our customer for the first vessel. The balance due to us for the second vessel upon completion and delivery is approximately \$4.9 million.

We are working with legal counsel to protect our contractual claims during the restructuring and intend to re-initiate our rights for arbitration in accordance with our contract upon our customer's emergence from Chapter 11 reorganization. We intend to take all legal action as may be necessary to protect our rights under the contracts and recover the remaining balances owed to us.

We continue to monitor our work performed in relation to our customer's status and its ability to pay under the terms of these contracts. Because these vessels have been completed or are substantially complete, we believe that they have significant fair value and that we would be able to fully recover any remaining amounts due to us in the event we enforce our security interest over these projects.

**NOTE 10 – SUBSEQUENT EVENTS**

On July 27, 2017, our Board of Directors declared a dividend of \$0.01 per share on our shares of common stock outstanding, payable August 24, 2017, to shareholders of record on August 10, 2017.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

### **Forward-Looking Statements**

Statements under "Backlog," "Results of Operations" and "Liquidity and Capital Resources" and other statements in this report and the exhibits hereto that are not statements of historical fact are forward-looking statements. These statements are subject to certain risks and uncertainties that could cause actual results and outcomes to differ materially from the results and outcomes predicted in such forward-looking statements. Investors are cautioned not to place undue reliance upon such forward-looking statements. Important factors that may cause our actual results to differ materially from expectations or projections include those described in Item 1A. Risk Factors included in our Annual Report on Form 10-K for the year ended December 31, 2016.

### **Executive Summary**

We are a leading fabricator of complex steel structures and marine vessels used in energy extraction and production, petrochemical and industrial facilities, power generation, alternative energy projects and shipping and marine transportation operations. We also provide related installation, hookup, commissioning, repair and maintenance services with specialized crews and integrated project management capabilities. We are currently fabricating complex modules for the construction of a new petrochemical plant and two multi-purpose service vessels. We recently fabricated wind turbine pedestals for the first offshore wind power project in the United States. We also constructed one of the largest liftboats servicing the Gulf of Mexico ("GOM"), one of the deepest production jackets in the GOM and the first SPAR fabricated in the United States. Our customers include U.S. and, to a lesser extent, international energy producers, petrochemical, industrial, power and marine operators.

Our industry environment continues to be challenged as low oil and gas prices remain. While current oil prices have remained fairly stable, our customers in the global oil and gas industry continue to limit capital spending relative to the already reduced spending levels from 2015 and 2016. This has also negatively impacted the marine and offshore service industries that support offshore exploration and production which has had an adverse effect on our overall backlog levels and created challenges with respect to our ability to operate our facilities at desired utilization levels. As a result, we have experienced significant decreases in revenue.

Oil and gas producers are not expected to increase drilling activity during 2017, and we do not anticipate any real movement in the near term as it relates to offshore investment and related project activity as producers may choose to focus on land-based oil and gas production through newly discovered shale finds. We expect new demand for our services in the near to medium term to come from petrochemical projects and other non-upstream projects including government, passenger cruise vessels, transportation and renewable energy.

Accordingly, we have increased our focus on fabrication projects outside of the upstream oil and gas sector, including certain large petrochemical plant module work, alternative energy fabrication projects and other projects that are less susceptible to fluctuations in oil and gas prices and may actually benefit in the longer term from reliable, lower cost commodity prices. We are currently fabricating complex modules for the construction of a new petrochemical plant. Opportunities for shipyard-related projects remain largely outside of the oil and gas sector including passenger cruise vessels and government contracts. Opportunities for our Services division are expected to remain challenging over the next several months, but not as severe as the challenges facing our Fabrication and Shipyards divisions.

We have seen improved bidding opportunities beginning in the fourth quarter of 2016 and extending through the second quarter of 2017 primarily for our Fabrication and Shipyards divisions. Our Shipyards division has recently been awarded contracts for the construction of eight harbor tugs and one research vessel for Oregon State University, with the option for two more research vessels. We continue to actively compete for additional bidding opportunities and believe we will be successful in obtaining new, additional backlog awards in 2017; however, management believes that even if we are successful in obtaining these awards there is an expected lag of several months before these awards will materialize into work at our facilities. While we have been successful in obtaining new backlog in

recent months, these backlog awards were received during a period of competitive pricing with low margins. Revenue from these awards will not be realized until later in 2017 and into 2018.

On June 9, 2017, we successfully negotiated a new \$40.0 million credit agreement with Whitney Bank. The New Credit Facility matures June 9, 2019 and may be used for issuing letters of credit and/or general corporate and working capital purposes. We believe the new facility will provide us with additional working capital flexibility to expand operations as backlog improves, respond to market opportunities and support our ongoing operations. In connection with our entry into this facility, we terminated our prior \$40.0 million credit facility with JPMorgan Chase Bank, N.A.

- 15 -

---

We continue to respond to decreases in project activity by reducing our own discretionary spending. Since the beginning of 2016, we have implemented wage adjustments along with employee benefit and overall cost reductions within all our divisions. We have reduced the level of our workforce based on booked work in all of our facilities and will continue to do so, as necessary. We have reduced our capital expenditures and continue to evaluate opportunities to rationalize assets that are either underutilized, under-performing or not expected to provide sufficient long-term value which include our South Texas assets as further discussed below.

*Our South Texas Assets* - On February 23, 2017, our Board of Directors approved management's recommendation to market our South Texas facilities located in Aransas Pass and Ingleside, Texas, for sale. Our Texas South Yard in Ingleside, Texas, is located on the northwest corner of the intersection of the U.S. Intracoastal Waterway and the Corpus Christi Ship Channel. The 45-foot deep Corpus Christi Ship Channel provides direct and unrestricted access to the Gulf of Mexico. Our Texas North Yard in Aransas Pass, Texas, is located along the U.S. Intracoastal Waterway and is approximately three miles north of the Corpus Christi Ship Channel. These facilities are currently underutilized and represent excess capacity within our Fabrication division. Our net book value of these assets was \$104.8 million at June 30, 2017. We continue to wind down all fabrication activities at these locations and have re-allocated remaining backlog and workforce to our Houma Fabrication Yard as necessary. As a result of the decision to market our South Texas facilities for sale and the underutilization currently being experienced, we expect to incur costs associated with maintaining the facility that will not be recoverable until such time as we are able to consummate one or more sales of these assets. These costs include insurance, general maintenance of the property in its current state, property taxes and retained employees which will be expensed as incurred. We do not expect the sale of these assets to impact our ability to service our deepwater customers or operate our Fabrication division.

In anticipation of the proceeds to be received from the sale of our South Texas assets, we engaged advisors to assist in the development of a capital deployment plan to determine the appropriate use of proceeds from this transaction to maximize long-term shareholder value. Our capital deployment plan includes a variety of investment options including investing in our operating liquidity in order to facilitate anticipated future projects, selected capital improvements to enhance and/or expand our existing facilities, mergers and acquisitions to expand our product and service capabilities and other options to return surplus resources to shareholders either through stock buy-backs and/or special dividends. We are continuing this effort to identify and analyze specific investment opportunities we believe will enhance the long-term value of the Company that are consistent with our strategy.

*Prospect Shipyard Assets* - We lease a 35-acre complex 26 miles from the Gulf of Mexico near Houma, Louisiana. We have entered into an agreement to terminate the lease no later than December 31, 2017, with the owner of the property to facilitate an orderly disposal of assets at the facility. We have classified the machinery and equipment remaining at this shipyard as assets held for sale at February 6, 2017. Our net book value of property, plant and equipment for these assets was \$2.5 million at June 30, 2017. We recorded an impairment of \$389,000 during the first quarter related to these assets. Additionally, we sold two drydocks from our Prospect Shipyard for proceeds of \$2.0 million and recorded a loss on sale of \$259,000 during the three and six months ended June 30, 2017. See Note 2 of the Notes to Consolidated Financial Statements. The future anticipated costs expected to be incurred prior to the termination of this lease are not significant to our consolidated financial statements. We do not expect the sale of these assets to impact our ability to service Shipyards' customers.

Our balance sheet position at June 30, 2017, remains stable with \$22.3 million in cash, no debt and working capital of \$167.7 million which includes \$107.3 million in assets held for sale, primarily related to our South Texas assets. We continue to monitor and maintain a conservative capital structure as we navigate through the current oil and gas industry downturn and as we further transition to new markets outside of the offshore upstream oil and gas sector.

## **Critical Accounting Policies and Estimates**

For a discussion of critical accounting policies and estimates we use in the preparation of our Consolidated Financial

Statements, refer to Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2016. There have been no changes in our evaluation of our critical accounting policies since December 31, 2016.

### **Backlog**

Our backlog is based on management's estimate of the direct labor hours required to complete, and the remaining revenue to be recognized with respect to those projects for which a customer has authorized us to begin work or purchase materials pursuant to written contracts, letters of intent or other forms of authorization. As engineering and design plans are finalized or changes to existing plans are made, management's estimate of the direct labor hours required to complete a project and the price of a project at completion is likely to change.

- 16 -

---

All projects currently included in our backlog are generally subject to suspension, termination, or a reduction in scope at the option of the customer, although the customer is required to pay us for work performed and materials purchased through the date of termination, suspension, or reduction in scope. In addition, customers have the ability to delay the execution of projects.

Our backlog at June 30, 2017, and December 31, 2016, consisted of the following (in thousands, except for percentages):

<u>Division</u>	<b>June 30, 2017</b>		<b>December 31, 2016</b>	
	<b>\$'s</b>	<b>Labor hours</b>	<b>\$'s</b>	<b>Labor hours</b>
Fabrication	\$42,326	426	\$65,444	707
Shipyards	196,429	1,032	59,771	457
Services	13,318	196	7,757	101
Intersegment eliminations	(1,045)	—	—	—
Total backlog <sup>(1)</sup>	\$251,028	1,654	\$132,972	1,265

  

Major customers <sup>(2)</sup>	<b>Number</b>		<b>Percentage</b>	
	<b>five</b>	<b>92.8%</b>	<b>two</b>	<b>80.5%</b>
Backlog is expected to be recognized in revenue during:	<b>\$'s</b>	<b>Percentage</b>		
2017 <sup>(3)</sup>	\$84,922	33.8%		
2018 <sup>(3)</sup>	107,903	43.0%		
2019 <sup>(3)</sup>	49,234	19.6%		
2020 <sup>(3)</sup>	8,969	3.6%		
	\$251,028	100.0%		

(1) We exclude suspended projects from contract backlog when they are expected to be suspended more than 12 months because resumption of work and timing of revenue recognition for these projects are difficult to predict.

(2) At June 30, 2017, projects for our five largest customers in terms of revenue backlog consisted of:

- (i) two large multi-purpose service vessels for one customer in our Shipyards division, which commenced in the first quarter of 2014 and will be completed during the first and second quarters of 2018;
- (ii) newbuild construction of four harbor tugs for one customer within our Shipyards division;
- (iii) newbuild construction of four harbor tugs for one additional customer within our Shipyards division;
- (iv) the fabrication of four modules associated with a U.S. ethane cracker project within our Fabrication division; and
- (v) newbuild construction of an offshore research vessel within our Shipyards division.

The timing of recognition of the revenue represented in our backlog is based on management's current estimates to complete the projects. (3) Certain factors and circumstances could cause changes in the amounts ultimately recognized and the timing of the recognition of revenue from our backlog.

Depending on the size of the project, the termination, postponement, or reduction in scope of any one project could significantly reduce our backlog and could have a material adverse effect on revenue, net income and cash flow. Additionally, as we continue to add backlog, we will begin adding personnel with critical project management and fabrication skills to ensure we have the resources necessary to execute our projects well and to support our project risk mitigation discipline for all new project work. This may negatively impact near term results.

As of June 30, 2017, we had 983 employees and 166 contract employees compared to 1,178 employees and 92 contract employees as of December 31, 2016.

Labor hours worked were 1.0 million during the six months ended June 30, 2017, compared to 1.6 million for the six months ended June 30, 2016. The overall decrease in labor hours worked for the six months ended June 30, 2017, was due to an overall decrease in work experienced in our facilities as a result of depressed oil and gas prices and the corresponding reduction in customer demand within all of our operating divisions.

## Results of Operations

**Three Months Ended June 30, 2017, Compared to Three Months Ended June 30, 2016** (in thousands, except for percentages):

### Consolidated

	Three Months Ended June 30,		Increase or (Decrease)	
	2017	2016	Amount	Percent
Revenue	\$45,868	\$81,502	\$(35,634)	(43.7)%
Cost of revenue	57,488	67,436	(9,948)	(14.8)%
Gross profit (loss)	(11,620 )	14,066	(25,686 )	(182.6)%
<i>Gross profit (loss) percentage</i>	<i>(25.3 )%</i>	<i>17.3 %</i>		
General and administrative expenses	4,640	5,062	(422 )	(8.3)%
Operating income (loss)	(16,260 )	9,004	(25,264 )	(280.6)%
Other income (expense):				
Interest expense	(158 )	(88 )	(70 )	
Interest income	12	2	10	
Other income (expense), net	(266 )	42	(308 )	
Total other income (expense)	(412 )	(44 )	(368 )	(836.4)%
Net income (loss) before income taxes	(16,672 )	8,960	(25,632 )	(286.1)%
Income tax expense (benefit)	(5,749 )	3,420	(9,169 )	(268.1)%
Net income (loss)	\$(10,923)	\$5,540	\$(16,463)	(297.2)%

*Revenue* - Our revenue for the three months ended June 30, 2017 and 2016, was \$45.9 million and \$81.5 million, respectively, representing a decrease of 43.7%. The decrease is primarily attributable to an overall decrease in work experienced in our facilities as a result of depressed oil and gas prices and the corresponding reduction in customer demand within all of our operating divisions. Pass-through costs as a percentage of revenue were 53.1% and 35.1% for the three months ended June 30, 2017 and 2016, respectively. Pass-through costs, as described in Note 3 of the Notes to Consolidated Financial Statements, are included in revenue but have no impact on the gross profit recognized on a project for a particular period.

*Gross profit (loss)* - Our gross loss for the three months ended June 30, 2017, was \$11.6 million compared to a gross profit of \$14.1 million for the three months ended June 30, 2016. The decrease was primarily due to \$10.2 million of contract losses incurred by our Shipyards division related to cost overruns and re-work identified on two vessel contracts assigned in the LEEVAC transaction, decreased revenue as discussed above, holding costs related to our South Texas assets of \$1.2 million and lower margins on current work. This was partially offset by decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards and Prospect shipyard, no depreciation being recorded for our South Texas assets and Prospect shipyard for the three months ended June 30, 2017, as these assets are classified as assets held for sale and additional cost cutting measures implemented by management.

*General and administrative expenses* - Our general and administrative expenses were \$4.6 million for the three months ended June 30, 2017, compared to \$5.1 million for the three months ended June 30, 2016. The decrease in general and administrative expenses for the three months ended June 30, 2017, was primarily attributable to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss and cost cutting measures implemented by management during the first part of 2016.

*Other income (expense), net* - Other expense was \$266,000 for the three months ended June 30, 2017, as compared to other income of \$42,000 for three months ended June 30, 2016. Other expense for the period was primarily due to

losses on the sale of two drydocks from our Shipyards division recorded during three months ended June 30, 2017.

*Income tax expense (benefit)* - Our effective income tax rate for the three months ended June 30, 2017, was 34.5%, compared to an effective tax rate of 38.2% for the comparable period during 2016. The decrease in the effective tax rate is the result of limitations on the deductibility of executive compensation. These amount are included in the estimate of our year-end effective rate.

- 18 -

---

## Operating Segments

As discussed in Note 8 of the Notes to Consolidated Financial Statements, management reduced its allocation of corporate administrative costs and overhead expenses to its operating divisions during the three and six months ended June 30, 2017, such that a significant portion of its corporate expenses are retained in its non-operating Corporate division. In addition, it has also allocated certain personnel previously included in the operating divisions to within the Corporate division. In doing so, management believes that it has created a fourth reportable segment with each of its three operating divisions and its Corporate division each meeting the criteria of reportable segments under GAAP. During the three and six months ended June 30, 2016, we allocated substantially all of our corporate administrative costs and overhead expenses to our three operating divisions. We have recast our 2016 segment data below in order to conform to the current period presentation. Our results of our three operating divisions and Corporate division for the three months ended June 30, 2017 and 2016, are presented below (in thousands, except for percentages).

<b><u>Fabrication</u></b>	<b>Three Months Ended</b>		<b>Increase or (Decrease)</b>	
	<b>June 30,</b>		<b>Amount</b>	<b>Percent</b>
	<b>2017</b>	<b>2016</b>		
Revenue	\$13,990	\$24,296	\$(10,306)	(42.4)%
Gross profit (loss)	1,931	3,877	(1,946 )	(50.2)%
<i>Gross profit (loss) percentage</i>	<i>13.8</i>	<i>% 16.0</i>	<i>%</i>	<i>(2.2)%</i>
General and administrative expenses	833	1,130	(297 )	(26.3)%
Operating income (loss)	1,098	2,747		

*Revenue* - Revenue from our Fabrication division decreased \$10.3 million for the three months ended June 30, 2017, compared to the three months ended June 30, 2016. The decrease is attributable to an overall decrease in work experienced in our fabrication yards as a result of depressed oil and gas prices and the corresponding reduction in customer demand for offshore fabrication projects. As discussed above, management has classified our South Texas assets as assets held for sale in response to the underutilization of our Fabrication assets. As of June 30, 2017, all of our projects at our South Texas fabrication yards have been completed or transferred to our Houma fabrication yard.

*Gross profit (loss)* - Gross profit from our Fabrication division for the three months ended June 30, 2017, was \$1.9 million compared to a gross profit of \$3.9 million for the three months ended June 30, 2016. The decrease was due to lower revenue from decreased fabrication work as discussed above and approximately \$1.2 million of holding costs for our South Texas assets. This was partially offset by decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards, no depreciation being recorded for our South Texas assets for the three months ended June 30, 2017, as these assets are classified as assets held for sale and additional cost cutting measures implemented by management.

*General and administrative expenses* - General and administrative expenses for our Fabrication division decreased \$297,000 for the three months ended June 30, 2017, compared to the three months ended June 30, 2016. The decrease is primarily due to decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards and lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss.

<b><u>Shipyards</u></b>	<b>Three Months Ended June</b>		<b>Increase or (Decrease)</b>	
	<b>30,</b>		<b>Amount</b>	<b>Percent</b>
	<b>2017</b>	<b>2016</b>		
Revenue <sup>(1)</sup>	\$18,303	\$29,373	\$(11,070)	(37.7)%
Gross profit (loss) <sup>(1)</sup>	(13,851 )	5,423	(19,274 )	(355.4)%
<i>Gross profit (loss) percentage</i>	<i>(75.7 )%</i>	<i>18.5 %</i>	<i>%</i>	<i>(94.2)%</i>

Edgar Filing: GULF ISLAND FABRICATION INC - Form 10-Q

General and administrative expenses	983	1,460	(477	) (32.7)%
Operating income (loss) <sup>(1)</sup>	(14,834	)	3,963	

---

(1) Revenue for the three months ended June 30, 2017, and 2016, includes \$335,000 and \$1.5 million of non-cash amortization of deferred revenue related to the values assigned to the contracts acquired in the LEEVAC transaction, respectively.

- 19 -

---

*Revenue* - Revenue from our Shipyards division decreased \$11.1 million for the three months ended June 30, 2017, compared to the three months ended June 30, 2016, due to depressed oil and gas prices and the corresponding reduction in customer demand for shipbuilding and repair services supporting the oil and gas industry. During the first quarter of 2017, we completed a vessel that we assumed in the LEEVAC transaction and delivered to a customer on February 6, 2017.

*Gross profit (loss)* - Gross loss from our Shipyards division was \$13.9 million for the three months ended June 30, 2017, compared to a gross profit of \$5.4 million for the three months ended June 30, 2016. The decrease was due to:

- \$10.2 million in contract losses related to cost overruns and re-work that has been identified on two contracts assigned to us in the LEEVAC transaction;
- holding and closing costs related to our Prospect shipyard as we wind down operations at this facility;
- holding costs related to a completed vessel that was delivered on February 6, 2017; however, was refused by our customer alleging certain technical deficiencies (see also Note 9 of the Notes to Consolidated Financial Statements); and
- overall decreases in work under other various contracts as discussed above.

*General and administrative expenses* - General and administrative expenses for our Shipyards division decreased \$477,000 for the three months ended June 30, 2017, compared to the three months ended June 30, 2016, primarily due to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss and cost cutting measures implemented by management during the first part of 2016.

<b>Services</b>	<b>Three Months Ended</b>		<b>Increase or (Decrease)</b>	
	<b>June 30,</b>		<b>Amount</b>	<b>Percent</b>
	<b>2017</b>	<b>2016</b>		
Revenue	\$ 15,396	\$ 28,692	\$(13,296)	(46.3)%
Gross profit (loss)	390	4,864	(4,474 )	(92.0)%
<i>Gross profit (loss) percentage</i>	2.5	% 17.0	%	(14.5)%
General and administrative expenses	647	800	(153 )	(19.1)%
Operating income (loss)	(257 )	4,064		

*Revenue* - Revenue from our Services division decreased \$13.3 million for the three months ended June 30, 2017, compared to the three months ended June 30, 2016, due to an overall decrease in work experienced as a result of depressed oil and gas prices and the corresponding reduction in customer demand for oil and gas related service projects.

*Gross profit* - Gross profit from our Services division decreased \$4.5 million for the three months ended June 30, 2017, compared to the three months ended June 30, 2016, due to decreased revenue discussed above and lower margins on new work performed during 2017.

*General and administrative expenses* - General and administrative expenses for our Services division decreased \$153,000 for the three months ended June 30, 2017, compared to the three months ended June 30, 2016, due to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss.

<b>Corporate</b>	<b>Three</b>		<b>Increase or</b>	
	<b>Months Ended June 30,</b>		<b>(Decrease)</b>	<b>Percent</b>
	<b>2017</b>	<b>2016</b>	<b>Amount</b>	<b>Percent</b>
Revenue	\$ —	\$ —	\$ —	%
Gross profit (loss)	(90)	(98 )	8	8.2%

<i>Gross profit (loss) percentage</i>	<i>n/a</i>	<i>n/a</i>
General and administrative expenses	2,177,672	50.2%
Operating income (loss)	(2)267,770	

*General and administrative expenses* - General and administrative expenses for our Corporate division increased primarily due to a restructuring of our corporate division with additional personnel allocated to our corporate division during 2017 as discussed above as well as for expenses incurred for advisors to assist in a strategic financial analysis project in anticipation of the proceeds to be received from the sale of our South Texas assets. This has been partially offset by lower bonuses accrued during 2017, as a result of a combination of a smaller workforce and our consolidated gross loss.

- 20 -

---

***Six Months Ended June 30, 2017, Compared to Six Months Ended June 30, 2016*** (in thousands, except for percentages):

***Consolidated***

	Six Months Ended June 30,		Increase or (Decrease)	
	2017	2016	Amount	Percent
Revenue	\$83,860	\$165,481	\$(81,621)	(49.3)%
Cost of revenue	100,378	145,714	(45,336)	(31.1)%
Gross profit (loss)	(16,518 )	19,767	(36,285 )	(183.6)%
<i>Gross profit (loss) percentage</i>	<i>(19.7 )%</i>	<i>11.9 %</i>		
General and administrative expenses	8,570	9,547	(977 )	(10.2)%
Asset impairment	389	—	389	100.0%
Operating income (loss)	(25,477 )	10,220	(35,697 )	(349.3)%
Other income (expense):				
Interest expense	(217 )	(138 )	(79 )	
Interest income	12	8	4	
Other income (expense), net	(257 )	440	(697 )	
Total other income (expense)	(462 )	310	(772 )	(249.0)%
Net income (loss) before income taxes	(25,939 )	10,530	(36,469 )	(346.3)%
Income tax expense (benefit)	(8,561 )	4,001	(12,562 )	(314.0)%
Net income (loss)	\$(17,378)	\$6,529	\$(23,907)	(366.2)%

*Revenue* - Our revenue for the six months ended June 30, 2017 and 2016, was \$83.9 million and \$165.5 million, respectively, representing a decrease of 49.3%. The decrease is primarily attributable to an overall decrease in work experienced in our facilities as a result of depressed oil and gas prices and the corresponding reduction in customer demand within all of our operating divisions. Pass-through costs as a percentage of revenue were 41.9% and 37.6% for the six months ended June 30, 2017 and 2016, respectively. Pass-through costs, as described in Note 3 of the Notes to Consolidated Financial Statements, are included in revenue but have no impact on the gross profit recognized on a project for a particular period.

*Gross profit (loss)* - Our gross loss for the six months ended June 30, 2017, was \$16.5 million compared to a gross profit of \$19.8 million for the six months ended June 30, 2016. The decrease was primarily due to \$10.6 million of losses incurred by our Shipyards division related to cost overruns and re-work identified on two vessel contracts assigned in the LEEVAC transaction, decreased revenue as discussed above, holding costs related to our South Texas assets of \$2.5 million and lower margins on current work. This was partially offset by decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards and Prospect shipyard, suspended depreciation for our South Texas assets and Prospect shipyard during the six months ended June 30, 2017, as these assets are classified as assets held for sale and additional cost cutting measures implemented by management.

*General and administrative expenses* - Our general and administrative expenses were \$8.6 million for the six months ended June 30, 2017, compared to \$9.5 million for the six months ended June 30, 2016. The decrease in general and administrative expenses for the six months ended June 30, 2017, was primarily attributable to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss and cost cutting measures implemented by management during the first part of 2016.

*Asset Impairment* - During the six months ended June 30, 2017, we recorded an impairment of \$389,000 related to our assets held for sale at our Prospect Shipyard. See also Note 2 of the Notes to Consolidated Financial statements.

*Other income (expense), net* - Other expense was \$257,000 for the six months ended June 30, 2017, compared to other income of \$440,000 for the six months ended June 30, 2016. Other expense for the period was primarily due to losses on sales of two drydocks from our Shipyards division. Other income for the prior period was primarily due to gains on sales of assets from our Fabrication division recorded during the first quarter of 2016.

- 21 -

---

*Income tax expense (benefit)* - Our effective income tax rate for the six months ended June 30, 2017, was 33.0%, compared to an effective tax rate of 38.0% for the comparable period during 2016. The decrease in the effective tax rate is the result of limitations on the deductibility of executive compensation.

## ***Operating Segments***

As discussed above and in Note 8 of the Notes to Consolidated Financial Statements, management reduced its allocation of corporate administrative costs and overhead expenses to its operating divisions during the three and six months ended June 30, 2017. We have recast our 2016 segment data below in order to conform to the current period presentation. Our results of our three operating divisions and Corporate division for the six months ended June 30, 2017 and 2016, are presented below (in thousands, except for percentages).

<b><u>Fabrication</u></b>	<b>Six Months Ended June 30,</b>		<b>Increase or (Decrease)</b>	
	<b>2017</b>	<b>2016</b>	<b>Amount</b>	<b>Percent</b>
Revenue	\$24,199	\$48,125	\$(23,926)	(49.7)%
Gross profit (loss)	(1,034 )	3,964	(4,998 )	(126.1)%
<i>Gross profit (loss) percentage</i>	<i>(4.3 )%</i>	<i>8.2 %</i>		<i>(12.5)%</i>
General and administrative expenses	1,654	1,936	(282 )	(14.6)%
Operating income (loss)	(2,688 )	2,028		

*Revenue* - Revenue from our Fabrication division decreased \$23.9 million for the six months ended June 30, 2017, compared to the six months ended June 30, 2016. The decrease is attributable to an overall decrease in work experienced in our fabrication yards as a result of depressed oil and gas prices and the corresponding reduction in customer demand for offshore fabrication projects. As discussed above, management has classified our South Texas assets as assets held for sale in response to the underutilization of our Fabrication assets. As of June 30, 2017, all of our projects at our South Texas fabrication yards have been completed or transferred to our Houma fabrication yard.

*Gross profit (loss)* - Gross loss from our Fabrication division for the six months ended June 30, 2017, was \$1.0 million compared to a gross profit of \$4.0 million for the six months ended June 30, 2016. The decrease was due to lower revenue from decreased fabrication work as discussed above and approximately \$2.5 million of holding costs for our South Texas assets as we market them for sale. This was partially offset by decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards, reduced depreciation being recorded for our South Texas assets for the six months ended June 30, 2017, as these assets are classified as assets held for sale on February 23, 2017, and additional cost cutting measures implemented by management.

*General and administrative expenses* - General and administrative expenses for our Fabrication division decreased \$282,000 for the six months ended June 30, 2017, compared to the six months ended June 30, 2016. The decrease is primarily due to decreases in costs resulting from reductions in workforce as we wrapped up and completed projects at our South Texas fabrication yards and lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss. This was partially offset by expenses incurred to market our South Texas assets for sale and payment of termination benefits during the first quarter of 2017 as we reduced its workforce and completed those operations.

<b><u>Shipyards</u></b>	<b>Six Months Ended June 30,</b>		<b>Increase or (Decrease)</b>	
	<b>2017</b>	<b>2016</b>	<b>Amount</b>	<b>Percent</b>
Revenue <sup>(1)</sup>	\$36,724	\$63,493	\$(26,769)	(42.2)%
Gross profit (loss) <sup>(1)</sup>	(15,556 )	7,797	(23,353 )	(299.5)%

Edgar Filing: GULF ISLAND FABRICATION INC - Form 10-Q

<i>Gross profit (loss) percentage</i>	(42.4 )%	12.3 %	(54.7)%
General and administrative expenses	1,947	2,750	(803 ) (29.2)%
Asset impairment	389	—	389 100.0%
Operating income (loss) <sup>(1)</sup>	(17,892 )	5,047	

<sup>(1)</sup> Revenue for the six months ended June 30, 2017, and 2016, includes \$1.9 million and \$2.7 million of non-cash amortization of deferred revenue related to the values assigned to the contracts acquired in the LEEVAC transaction, respectively.

- 22 -

---

*Revenue* - Revenue from our Shipyards division decreased \$26.8 million for the six months ended June 30, 2017, compared to the six months ended June 30, 2016, due to depressed oil and gas prices and the corresponding reduction in customer demand for shipbuilding and repair services supporting the oil and gas industry. During the first quarter of 2017, we completed a vessel that we assumed in the LEEVAC transaction and delivered to a customer on February 6, 2017.

*Gross profit (loss)* - Gross loss from our Shipyards division was \$15.6 million for the six months ended June 30, 2017, compared to a gross profit of \$7.8 million for the six months ended June 30, 2016. The decrease was due to:

• \$10.6 million in contract losses related to cost overruns and re-work that has been identified on two contracts assigned to us in the LEEVAC transaction;

• holding and closing costs related to our Prospect shipyard as we wind down operations at this facility;

• holding costs related to a completed vessel that was delivered on February 6, 2017; however, was refused by our customer alleging certain technical deficiencies (see also Note 9 of the Notes to Consolidated Financial Statements); and

• overall decreases in work under other various contracts as discussed above.

*General and administrative expenses* - General and administrative expenses for our Shipyards division decreased \$803,000 for the six months ended June 30, 2017, compared to the six months ended June 30, 2016, primarily due to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss and cost cutting measures implemented by management during the first part of 2016.

*Asset Impairment* - During six months ended June 30, 2017, we recorded an impairment of \$389,000 related to our assets held for sale at our Prospect shipyard. See also Note 2 of the Notes to Consolidated Financial statements.

<u>Services</u>	Six Months Ended June 30,		Increase or (Decrease)	
	2017	2016	Amount	Percent
Revenue	\$26,107	\$55,251	\$(29,144)	(52.7)%
Gross profit (loss)	423	8,240	(7,817)	(94.9)%
<i>Gross profit (loss) percentage</i>	1.6	% 14.9	%	(13.3)%
General and administrative expenses	1,313	1,519	(206)	(13.6)%
Operating income (loss)	(890)	6,721		

*Revenue* - Revenue from our Services division decreased \$29.1 million for the six months ended June 30, 2017, compared to the six months ended June 30, 2016, due to an overall decrease in work experienced as a result of depressed oil and gas prices and the corresponding reduction in customer demand for oil and gas related service projects.

*Gross profit* - Gross profit from our Services division decreased \$7.8 million for the six months ended June 30, 2017, compared to the six months ended June 30, 2016, due to decreased revenue discussed above and lower margins on new work performed during 2017.

*General and administrative expenses* - General and administrative expenses for our Services division decreased \$206,000 for the six months ended June 30, 2017, compared to the six months ended June 30, 2016, due to lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss.

<u>Corporate</u>	Six Months Ended June 30,	Increase or (Decrease)
------------------	---------------------------	------------------------

Edgar Filing: GULF ISLAND FABRICATION INC - Form 10-Q

	2017	2016	Amount	Percent
Revenue	\$—	\$—	\$—	%
Gross profit (loss)	(351)	(234)	(117)	50.0%
<i>Gross profit (loss) percentage</i>	<i>n/a</i>	<i>n/a</i>		
General and administrative expenses	3,653	3,342	3,149	4%
Operating income (loss)	(4)003	3,576	(431)	

- 23 -

---

*Gross profit (loss)* - Gross loss from our Corporate division increased primarily due to a restructuring of our corporate division with additional personnel allocated to our corporate division during 2017 as discussed above.

*General and administrative expenses* - General and administrative expenses for our Corporate division increased primarily due to a restructuring of our corporate division with additional personnel allocated to our corporate division during 2017 as discussed above as well as for expenses incurred for advisors to assist in a strategic financial analysis project in anticipation of the proceeds to be received from the sale of our South Texas assets. This has been partially offset by lower bonuses accrued during 2017 as a result of a combination of a smaller workforce and our consolidated gross loss.

## **Liquidity and Capital Resources**

Historically, we have funded our business activities through cash generated from operations. At June 30, 2017, we had no amounts outstanding under our credit facility, \$4.6 million in outstanding letters of credit, and cash and cash equivalents totaling \$22.3 million, compared to \$51.2 million at December 31, 2016. Working capital was \$167.7 million and our ratio of current assets to current liabilities was 4.62 to 1 at June 30, 2017, compared to \$78.0 million and 3.21 to 1, respectively, at December 31, 2016. Working capital at June 30, 2017, includes \$107.3 million related to assets held for sale, primarily related to our South Texas facilities. Our primary use of cash during the six months ended June 30, 2017, is referenced in the Cash Flow Activities section below.

At June 30, 2017, our contracts receivable balance was \$38.1 million of which we have subsequently collected \$12.0 million through July 19, 2017.

On June 9, 2017, we entered into a \$40.0 million credit agreement with Whitney Bank, as lender (the "New Credit Facility"). The New Credit Facility matures June 9, 2019 and may be used for issuing letters of credit and/or general corporate and working capital purposes. We believe that the new facility will provide us with additional working capital flexibility to expand operations as backlog improves, respond to market opportunities and support our ongoing operations.

Interest on drawings under the New Credit Facility may be designated, at our option, as either Base Rate (as defined in the New Credit Facility) or LIBOR plus 2.0% per annum. Unused commitment fees on the undrawn portion of the facility and the letter of credit fee on undrawn stated amounts under letters of credit issued by the lenders are 0.4% per annum and 2.0% per annum, respectively. The New Credit Facility is secured by substantially all of our assets (other than the assets of Gulf Marine Fabricators, L.P., which are currently held for sale).

We must comply with the following financial covenants each quarter during the term of the facility:

- i. ratio of current assets to current liabilities of not less than 1.25:1.00;
- ii. minimum tangible net worth requirement of at least the sum of:
  - a) \$230.0 million, plus  
an amount equal to 50% of consolidated net income for each fiscal quarter ending after June 30, 2017 (with no
  - b) deduction for a net loss in any such fiscal quarter except for any gain or loss in connection with the sale of assets by Gulf Marine Fabricators, L.P.), plus
  - c) 100% of all net proceeds of any issuance of any stock or other equity after deducting of any fees, commissions, expenses and other costs incurred in such offering; and
- iii. ratio of funded debt to tangible net worth of not more than 0.50:1.00.

Concurrent with our execution of the New Credit Facility, we terminated our prior credit facility with JPMorgan Chase Bank, N.A. At the time of the termination, there was approximately \$4.6 million of letters of credit outstanding, all of which was temporarily cash collateralized by us. Subsequent to June 30, 2017, we were able to reissue new letters of credit under the New Credit Facility, of which \$4.6 million have been accepted by the beneficiaries, and we have been released from cash collateral requirements. Availability under our credit facility for future, additional letters of credit and borrowings is \$35.4 million. As of June 30, 2017, we were in compliance with all of our covenants.

Our primary liquidity requirements are for the costs associated with fabrication projects, capital expenditures and payment of dividends to our shareholders. We anticipate capital expenditures for the remainder of 2017 to range between \$2.0 million to \$5.0 million primarily for the following:

- improvements to our Jennings and Lake Charles leased shipyards,
- improvement to the bulkhead at our Houma facility, and
- computer system upgrades.

- 24 -

---

On October 21, 2016, a customer of our Shipyards division announced it was in noncompliance with certain financial covenants included in the customer's debt agreements and stated that, while it had received limited waivers from its lenders, its debt agreements would require further negotiation and amendment. This same customer rejected delivery of the first vessel that we completed and tendered for delivery on February 6, 2017, alleging certain technical deficiencies exist with respect to the vessel and is seeking recovery of all purchase price amounts previously paid by the customer under the contract. On March 10, 2017, we gave notice for arbitration with our customer in an effort to resolve this matter. We are also building a second vessel for this customer which has been suspended and included in our arbitration proceedings. We disagree with our customer concerning these alleged technical deficiencies and have put the customer in default under the terms of the contracts for both vessels. On May 17, 2017, the customer filed for protection under Chapter 11 of the United States Bankruptcy Code for reorganization under a negotiated, pre-packaged plan. The customer has petitioned the Bankruptcy Court to accept our contracts for the two vessels we are constructing for them. As of June 30, 2017, approximately \$4.6 million remained due and outstanding from our customer for the first vessel. The balance due to us for the second vessel upon completion and delivery is approximately \$4.9 million.

We are working with legal counsel to protect our contractual claims during the restructuring and intend to re-initiate our rights for arbitration in accordance with our contract upon our customer's emergence from Chapter 11 reorganization. We intend to take all legal action as may be necessary to protect our rights under the contracts and recover the remaining balances owed to us.

We continue to monitor our work performed in relation to our customer's status and its ability to pay under the terms of these contracts. Because these vessels have been completed or are substantially complete, we believe that they have significant fair value and that we would be able to fully recover any remaining amounts due to us in the event we enforce our security interest over these projects.

In anticipation of the proceeds to be received from the sale of our South Texas assets, we engaged advisors to assist in the development of a capital deployment plan to determine the appropriate use of proceeds from this transaction to maximize long-term shareholder value. Our capital deployment plan includes a variety of investment options including investing in our operating liquidity in order to facilitate anticipated future projects, selected capital improvements to enhance and/or expand our existing facilities, mergers and acquisitions to expand our product and service capabilities and other options to return surplus resources to shareholders either through stock buy-backs and/or special dividends. We are continuing this effort to identify and analyze specific investment opportunities we believe will enhance the long-term value of the Company and that are consistent with our strategy.

On July 27, 2017, our Board of Directors declared a dividend of \$0.01 per share on our shares of common stock outstanding, payable August 24, 2017, to shareholders of record on August 10, 2017.

We believe our cash and cash equivalents generated by our future operating activities and proceeds to be received from future assets sales will be sufficient to fund our capital expenditures and meet our working capital needs for both the near and longer term to continue our operations, satisfy our contractual operations and pay dividends to our shareholders.

## **Cash Flow Activities**

For the six months ended June 30, 2017, net cash used in operating activities was \$27.9 million, compared to net cash provided by operating activities of \$11.8 million for the six months ended June 30, 2016. The use of cash in operations during the period was primarily due to the following:

Operating losses for the six months ended June 30, 2017, in excess of non-cash depreciation, amortization,

impairment and stock compensation expense of approximately \$17.9 million,

Payment of year-end bonuses related to 2016,

Progress on liabilities from assumed contracts in the LEEVAC transaction. While our purchase price for the acquisition of the LEEVAC assets during 2016 was \$20.0 million, we received a net \$3.0 million in cash from the seller for the assumption of certain net liabilities and settlement payments on ongoing shipbuilding projects of \$23.0 million that were assigned to us in the transaction. We have significantly progressed these contracts, which in turn has resulted in utilization of the working capital and settlement payments received during 2016.

The suspension of two vessel projects following our customer's refusal to accept delivery of the first vessel in February 2017, and our inability to collect \$9.5 million in scheduled payments under these contracts. We have initiated arbitration proceedings during the quarter to enforce our rights under these contracts; and

Build-up of costs for contracts in progress related to a customer in our Shipyards division with significant milestone payments occurring in the later stages of the projects which are expected to occur beginning in the third quarter of 2017 through the first quarter of 2018.

- 25 -

---

Net cash provided by investing activities for the six months ended June 30, 2017, was \$296,000, compared to cash provided by investing activities of \$3.8 million for the six months ended June 30, 2016. The change in cash provided by investing activities is primarily due to cash received from the sale of three cranes at our Texas facility for \$5.5 million and \$1.6 million of cash acquired in the LEEVAC transaction during 2016.

Net cash used in financing activities for the six months ended June 30, 2017 and 2016, was \$1.2 million and \$441,000, respectively. The increase in cash used in financing activities is due to the cash payments made to taxing authorities on behalf of employees' for their vesting of common stock.

### **Contractual Obligations**

There have been no material changes from the information included in our Annual Report on Form 10-K for the year ended December 31, 2016. For more information on our contractual obligations, refer to Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2016.

### **Off-Balance Sheet Arrangements**

There have been no material changes from the information included in our Annual Report on Form 10-K for the year ended December 31, 2016.

#### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

There have been no material changes in the Company's market risks during the quarter ended June 30, 2017. For more information on market risk, refer to Part II, Item 7A. of our Annual Report on Form 10-K for the year ended December 31, 2016.

#### **Item 4. Controls and Procedures.**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and that such information is communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that the design and operation of our disclosure controls and procedures were effective as of the end of the period covered by this report.

There have been no changes during the fiscal quarter ended June 30, 2017, in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents**PART II. OTHER INFORMATION****Item 1. Legal Proceedings.**

The Company is subject to various routine legal proceedings in the normal conduct of its business primarily involving commercial claims, workers' compensation claims, and claims for personal injury under general maritime laws of the United States and the Jones Act. While the outcome of these lawsuits, legal proceedings and claims cannot be predicted with certainty, management believes that the outcome of any such proceedings, even if determined adversely, would not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

**Item 1A. Risk Factors.**

There have been no material changes from the information included in Item 1A "Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2016.

**Item 6. Exhibits.**

Exhibit Number	<u>Description of Exhibit</u>
-------------------	-------------------------------

3.1	Composite Articles of Incorporation of the Company incorporated by reference to Exhibit 3.1 of the Company's Form 10-Q filed April 23, 2009.
3.2	Amended and Restated Bylaws of the Company, incorporated by reference to Exhibit 3.1 of the Company's Form 8-K filed November 4, 2016.
10.1	Change of Control Agreement, dated March 1, 2017, between the Company and David S. Schorlemer, incorporated by reference to Exhibit 10.15 of the Company's Form 10-K for the year ended December 31, 2016 filed on March 2, 2017.
10.2	Credit Agreement dated June 9, 2017, incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed June 9, 2017.
31.1	CEO Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
31.2	CFO Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
32	Section 906 Certification furnished pursuant to 18 U.S.C. Section 1350.
101	Attached as Exhibit 101 to this report are the following items formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statement of Changes in Shareholders' Equity, (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GULF ISLAND FABRICATION, INC.

BY: /s/ David S. Schorlemer

David S. Schorlemer

Executive Vice President, Chief Financial Officer, and Treasurer (Principal Financial and Accounting Officer)

Date: August 1, 2017

- 28 -

---

**GULF ISLAND FABRICATION, INC.**  
**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b><u>Description of Exhibit</u></b>
3.1	Composite Articles of Incorporation of the Company incorporated by reference to Exhibit 3.1 of the Company's Form 10-Q filed April 23, 2009.
3.2	Amended and Restated Bylaws of the Company, incorporated by reference to Exhibit 3.1 of the Company's Form 8-K filed November 4, 2016.
10.1	Change of Control Agreement, dated March 1, 2017, between the Company and David S. Schorlemer, incorporated by reference to Exhibit 10.15 of the Company's Form 10-K for the year ended December 31, 2016 filed on March 2, 2017.
10.2	Credit Agreement dated June 9, 2017, incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed June 9, 2017.
31.1	CEO Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
31.2	CFO Certifications pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.
32	Section 906 Certification furnished pursuant to 18 U.S.C. Section 1350.
101	Attached as Exhibit 101 to this report are the following items formatted in XBRL (Extensible Business Reporting Language):  (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statement of Changes in Shareholders' Equity, (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements.

E-1