

EPR PROPERTIES

Form 10-Q

October 29, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-13561

EPR PROPERTIES

(Exact name of registrant as specified in its charter)

Maryland

43-1790877

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

909 Walnut Street, Suite 200

64106

Kansas City, Missouri

(Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (816) 472-1700

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

At October 27, 2015, there were 59,754,475 common shares outstanding.

## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

With the exception of historical information, certain statements contained or incorporated by reference herein may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), such as those pertaining to our acquisition or disposition of properties, our capital resources, future expenditures for development projects, and our results of operations and financial condition. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of actual events. There is no assurance the events or circumstances reflected in the forward-looking statements will occur. You can identify forward-looking statements by use of words such as "will be," "intend," "continue," "believe," "may," "expect," "hope," "anticipate," "goal," "forecast," "pipeline," "anticipates," "estimates," "offers," "plans," "would," or other similar expressions or other comparable terms or discussions of strategy, plans or intentions in this Quarterly Report on Form 10-Q. In addition, references to our budgeted amounts and guidance are forward-looking statements.

Factors that could materially and adversely affect us include, but are not limited to, the factors listed below:

• General international, national, regional and local business and economic conditions;

• Volatility in the financial markets;

• Adverse changes in our credit ratings;

• Fluctuations in interest rates;

• The duration or outcome of litigation, or other factors outside of litigation such as casino licensing and project financing, relating to our significant investment in a planned casino and resort development which may cause the development to be indefinitely delayed or cancelled;

• Defaults in the performance of lease terms by our tenants;

• Defaults by our customers and counterparties on their obligations owed to us;

• A borrower's bankruptcy or default;

• The obsolescence of older multiplex theatres owned by some of our tenants or by any overbuilding of megaplex theatres in their markets;

• Our ability to renew maturing leases with theatre tenants on terms comparable to prior leases and/or our ability to lease any re-claimed space from some of our larger theatres at economically favorable terms;

• Risks of operating in the entertainment industry;

• Our ability to compete effectively;

• Risks associated with a single tenant representing a substantial portion of our lease revenues;

• Risks associated with a single tenant leasing or being the mortgagor of a substantial portion of our investments related to metro ski parks and a single tenant leasing a significant number of our public charter school properties;

• The ability of our public charter school tenants to comply with their charters and continue to receive funding from local, state and federal governments, the approval by applicable governing authorities of substitute operators to assume control of any failed public charter schools and our ability to negotiate the terms of new leases with such substitute tenants on acceptable terms, and our ability to complete collateral substitutions as applicable;

• Risks associated with use of leverage to acquire properties;

• Financing arrangements that require lump-sum payments;

• Our ability to raise capital;

• Covenants in our debt instruments that limit our ability to take certain actions;

• The concentration and lack of diversification of our investment portfolio;

• Our continued qualification as a real estate investment trust for U.S. federal income tax purposes;

• The ability of our subsidiaries to satisfy their obligations;

• Financing arrangements that expose us to funding or purchase risks;

• Risks associated with security breaches and other disruptions;

• Our reliance on a limited number of employees, the loss of which could harm operations;

• Fluctuations in the value of real estate income and investments;

• Risks relating to real estate ownership, leasing and development, including local conditions such as an oversupply of space or a reduction in demand for real estate in the area, competition from other available space, whether tenants and users such as customers of our tenants consider a property attractive, changes in



real estate taxes and other expenses, changes in market rental rates, the timing and costs associated with property improvements and rentals, changes in taxation or zoning laws or other governmental regulation, whether we are able to pass some or all of any increased operating costs through to tenants, and how well we manage our properties;

- Our ability to secure adequate insurance and risk of potential uninsured losses, including from natural disasters;
- Risks involved in joint ventures;
- Risks in leasing multi-tenant properties;
- A failure to comply with the Americans with Disabilities Act or other laws;
- Risks of environmental liability;
- Risks associated with the relatively illiquid nature of our real estate investments;
- Risks with owning assets in foreign countries;
- Risks associated with owning, operating or financing properties for which the tenants', mortgagors' or our operations may be impacted by weather conditions and climate change;
- Risks associated with the development, redevelopment and expansion of properties and the acquisition of other real estate related companies;
- Our ability to pay dividends in cash or at current rates;
- Fluctuations in the market prices for our shares;
- Certain limits on changes in control imposed under law and by our Declaration of Trust and Bylaws;
- Policy changes obtained without the approval of our shareholders;
- Equity issuances that could dilute the value of our shares;
- Future offerings of debt or equity securities, which may rank senior to our common shares;
- Risks associated with changes in the Canadian exchange rate; and
- Changes in laws and regulations, including tax laws and regulations.

Our forward-looking statements represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. For further discussion of these factors see Item 1A - "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014 filed with the Securities and Exchange Commission ("SEC") on February 25, 2015.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q or the date of any document incorporated by reference herein. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q.

TABLE OF CONTENTS

	Page
<u>PART I</u>	<u>1</u>
Item 1. Financial Statements	<u>1</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>38</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>53</u>
Item 4. Controls and Procedures	<u>53</u>
<u>PART II</u>	<u>54</u>
Item 1. Legal Proceedings	<u>54</u>
Item 1A. Risk Factors	<u>55</u>
Item 2. Unregistered Sale of Equity Securities and Use of Proceeds	<u>55</u>
Item 3. Defaults Upon Senior Securities	<u>55</u>
Item 4. Mine Safety Disclosures	<u>55</u>
Item 5. Other Information	<u>55</u>
Item 6. Exhibits	<u>56</u>

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## EPR PROPERTIES

## Consolidated Balance Sheets

(Dollars in thousands except share data)

	September 30, 2015 (unaudited)	December 31, 2014
Assets		
Rental properties, net of accumulated depreciation of \$511,949 and \$465,660 at September 30, 2015 and December 31, 2014, respectively	\$2,938,879	\$2,451,534
Land held for development	30,501	206,001
Property under development	374,533	181,798
Mortgage notes and related accrued interest receivable	455,330	507,955
Investment in a direct financing lease, net	190,029	199,332
Investment in joint ventures	6,439	5,738
Cash and cash equivalents	14,614	3,336
Restricted cash	21,949	13,072
Deferred financing costs, net	24,261	19,909
Accounts receivable, net	56,006	47,282
Other assets	88,564	66,091
Total assets	\$4,201,105	\$3,702,048
Liabilities and Equity		
Liabilities:		
Accounts payable and accrued liabilities	\$98,736	\$82,180
Common dividends payable	17,896	16,281
Preferred dividends payable	5,951	5,952
Unearned rents and interest	51,996	25,623
Debt	2,037,455	1,645,523
Total liabilities	2,212,034	1,775,559
Equity:		
Common Shares, \$.01 par value; 75,000,000 shares authorized; and 61,498,390 and 58,952,404 shares issued at September 30, 2015 and December 31, 2014, respectively	615	589
Preferred Shares, \$.01 par value; 25,000,000 shares authorized:		
5,400,000 Series C convertible shares issued at September 30, 2015 and December 31, 2014; liquidation preference of \$135,000,000	54	54
3,450,000 Series E convertible shares issued at September 30, 2015 and December 31, 2014; liquidation preference of \$86,250,000	35	35
5,000,000 Series F shares issued at September 30, 2015 and December 31, 2014; liquidation preference of \$125,000,000	50	50
Additional paid-in-capital	2,413,784	2,283,440
Treasury shares at cost: 2,340,474 and 1,826,463 common shares at September 30, 2015 and December 31, 2014, respectively	(95,564)	(67,846)
Accumulated other comprehensive income	5,410	12,566
Distributions in excess of net income	(335,690)	(302,776)
EPR Properties shareholders' equity	1,988,694	1,926,112
Noncontrolling interests	377	377
Total equity	\$1,989,071	\$1,926,489
Total liabilities and equity	\$4,201,105	\$3,702,048

See accompanying notes to consolidated financial statements.



## EPR PROPERTIES

## Consolidated Statements of Income

(Unaudited)

(Dollars in thousands except per share data)

	Three Months Ended September		Nine Months Ended September	
	30,		30,	
	2015	2014	2015	2014
Rental revenue	\$85,706	\$74,410	\$240,306	\$210,759
Tenant reimbursements	3,718	4,486	11,986	13,355
Other income	718	345	2,416	706
Mortgage and other financing income	18,193	19,497	54,321	55,561
Total revenue	108,335	98,738	309,029	280,381
Property operating expense	5,496	5,948	17,623	17,936
Other expense	221	248	533	566
General and administrative expense	7,482	6,719	22,920	21,260
Retirement severance expense	—	—	18,578	—
Costs associated with loan refinancing or payoff	18	—	261	—
Interest expense, net	20,529	20,801	59,123	61,254
Transaction costs	783	369	6,818	1,321
Provision for loan loss	—	3,777	—	3,777
Depreciation and amortization	23,498	17,421	64,702	48,750
Income before equity in income from joint ventures and other items	50,308	43,455	118,471	125,517
Equity in income from joint ventures	339	300	701	878
Gain (loss) on sale of real estate	(95	) —	23,829	330
Gain on sale of investment in a direct financing lease	—	—	—	220
Income before income taxes	50,552	43,755	143,001	126,945
Income tax expense	498	1,047	1,418	3,332
Income from continuing operations	\$50,054	\$42,708	\$141,583	\$123,613
Discontinued operations:				
Income (loss) from discontinued operations	141	(3	) 199	8
Transaction (costs) benefit	—	—	—	3,376
Net income attributable to EPR Properties	50,195	42,705	141,782	126,997
Preferred dividend requirements	(5,951	) (5,952	) (17,855	) (17,856
Net income available to common shareholders of EPR Properties	\$44,244	\$36,753	\$123,927	\$109,141
Per share data attributable to EPR Properties common shareholders:				
Basic earnings per share data:				
Income from continuing operations	\$0.76	\$0.68	\$2.15	\$1.99
Income from discontinued operations	—	—	—	0.06
Net income available to common shareholders	\$0.76	\$0.68	\$2.15	\$2.05
Diluted earnings per share data:				
Income from continuing operations	\$0.76	\$0.68	\$2.15	\$1.98
Income from discontinued operations	—	—	—	0.06
Net income available to common shareholders	\$0.76	\$0.68	\$2.15	\$2.04
Shares used for computation (in thousands):				
Basic	58,083	53,792	57,468	53,268
Diluted	58,278	54,001	57,699	53,462



See accompanying notes to consolidated financial statements.

2

---

## EPR PROPERTIES

## Consolidated Statements of Comprehensive Income

(Unaudited)

(Dollars in thousands)

	Three Months Ended September		Nine Months Ended September	
	30,		30,	
	2015	2014	2015	2014
Net income attributable to EPR Properties	\$50,195	\$42,705	\$141,782	\$126,997
Other comprehensive income (loss):				
Foreign currency translation adjustment	(12,398	) (10,590	) (27,310	) (11,221
Change in unrealized gain on derivatives	9,518	9,921	20,154	7,585
Comprehensive income attributable to EPR Properties	\$47,315	\$42,036	\$134,626	\$123,361

See accompanying notes to consolidated financial statements.

## EPR PROPERTIES

## Consolidated Statements of Changes in Equity

Nine Months Ended September 30, 2015

(Unaudited)

(Dollars in thousands)

	EPR Properties Common Stock		Shareholders' Preferred Stock		Additional paid-in capital	Treasury shares	Accumulated other comprehensive income	Distributions in excess of net income	Noncontrolling Interests	Total
	Shares	Par	Shares	Par						
Balance at December 31, 2014	58,952,404	\$589	13,850,000	\$139	\$2,283,440	\$(67,846)	\$12,566	\$(302,776)	\$377	\$1,926,489
Restricted share units issued to Trustees	18,036	—	—	—	—	—	—	—	—	—
Issuance of nonvested shares, net	218,285	2	—	—	1,941	(36)	—	—	—	1,907
Purchase of common shares for vesting	—	—	—	—	—	(8,223)	—	—	—	(8,223)
Amortization of nonvested shares and restricted share units	—	—	—	—	5,036	—	—	—	—	5,036
Share option expense	—	—	—	—	830	—	—	—	—	830
Share-based compensation included in retirement severance expense	—	—	—	—	6,377	—	—	—	—	6,377
Foreign currency translation adjustment	—	—	—	—	—	—	(27,310)	—	—	(27,310)
Change in unrealized gain/loss on derivatives	—	—	—	—	—	—	20,154	—	—	20,154
Net income	—	—	—	—	—	—	—	141,782	—	141,782
	1,871,429	19	—	—	99,897	—	—	—	—	99,916

Edgar Filing: EPR PROPERTIES - Form 10-Q

Issuances of common shares										
Stock option exercises, net	438,236	5	—	—	16,263	(19,459 )	—	—	—	(3,191 )
Dividends to common and preferred shareholders	—	—	—	—	—	—	—	(174,696 )	—	(174,696 )
Balance at										
September 30, 2015	61,498,390	\$615	13,850,000	\$139	\$2,413,784	\$(95,564)	\$5,410	\$(335,690)	\$377	\$1,989,071

See accompanying notes to consolidated financial statements.

## EPR PROPERTIES

## Consolidated Statements of Cash Flows

(Unaudited)

(Dollars in thousands)

	Nine Months Ended September 30,	
	2015	2014
Operating activities:		
Net income	\$141,782	\$126,997
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan loss	—	3,777
Income from discontinued operations	(199)	(3,384)
Gain on sale of real estate	(23,829)	(330)
Deferred income tax expense	229	1,612
Gain on sale of investment in a direct financing lease	—	(220)
Costs associated with loan refinancing or payoff	261	—
Equity in income from joint ventures	(701)	(878)
Distributions from joint ventures	—	810
Depreciation and amortization	64,702	48,750
Amortization of deferred financing costs	3,425	3,158
Amortization of above market leases	145	144
Share-based compensation expense to management and Trustees	6,218	6,984
Share-based compensation expense included in retirement severance expense	6,377	—
Decrease (increase) in restricted cash	94	(1,490)
Increase in mortgage notes accrued interest receivable	(5,465)	(2,323)
Increase in accounts receivable, net	(8,326)	(2,585)
Increase in direct financing lease receivable	(2,708)	(2,211)
Increase in other assets	(2,401)	(4,025)
Decrease in accounts payable and accrued liabilities	(2,694)	(8,095)
Increase in unearned rents and interest	7,398	1,408
Net operating cash provided by continuing operations	184,308	168,099
Net operating cash provided by discontinued operations	514	109
Net cash provided by operating activities	184,822	168,208
Investing activities:		
Acquisition of rental properties and other assets	(136,029)	(56,385)
Proceeds from sale of real estate	45,992	3,647
Proceeds from settlement of derivative	—	5,725
Investment in mortgage notes receivable	(62,936)	(57,922)
Proceeds from mortgage note receivable paydown	975	317
Investment in promissory notes receivable	—	(4,387)
Proceeds from sale of investment in a direct financing lease, net	4,741	46,092
Additions to properties under development	(324,859)	(256,528)
Net cash used by investing activities	(472,116)	(319,441)
Financing activities:		
Proceeds from long-term debt facilities	803,914	265,000
Principal payments on long-term debt	(413,069)	(220,566)
Deferred financing fees paid	(6,952)	(808)
Net proceeds from issuance of common shares	99,760	264,008
Impact of stock option exercises, net	(3,192)	(27)
Purchase of common shares for treasury for vesting	(8,222)	(2,892)

Edgar Filing: EPR PROPERTIES - Form 10-Q

Dividends paid to shareholders	(172,926	)	(152,874	)
Net cash provided by financing activities	299,313		151,841	
Effect of exchange rate changes on cash	(741	)	(180	)
Net increase in cash and cash equivalents	11,278		428	
Cash and cash equivalents at beginning of the period	3,336		7,958	
Cash and cash equivalents at end of the period	\$14,614		\$8,386	
Supplemental information continued on next page.				

5

---

## EPR PROPERTIES

## Consolidated Statements of Cash Flows

(Unaudited)

(Dollars in thousands)

Continued from previous page.

	Nine Months Ended September 30,	
	2015	2014
Supplemental schedule of non-cash activity:		
Transfer of property under development to rental property	\$307,004	\$152,504
Transfer of land held for development to property under development	\$167,600	\$—
Acquisition of real estate in exchange for assumption of debt at fair value	\$—	\$101,441
Issuance of nonvested shares and restricted share units at fair value, including nonvested shares issued for payment of bonuses	\$14,285	\$15,525
Conversion of mortgage note receivable to rental property	\$120,051	\$—
Supplemental disclosure of cash flow information:		
Cash paid during the period for interest	\$76,435	\$76,836
Cash paid during the period for income taxes	\$1,286	\$234
Interest cost capitalized	\$14,265	\$4,982
Increase in accrued capital expenditures	\$13,293	\$11,385
See accompanying notes to consolidated financial statements.		

## EPR PROPERTIES

### Notes to Consolidated Financial Statements (Unaudited)

#### 1. Organization

##### Description of Business

EPR Properties (the Company) is a specialty real estate investment trust (REIT) organized on August 29, 1997 in Maryland. The Company develops, owns, leases and finances properties in select market segments primarily related to Entertainment, Education and Recreation. The Company's properties are located in the United States and Canada.

#### 2. Summary of Significant Accounting Policies

##### Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. In addition, operating results for the nine month period ended September 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015.

The Company consolidates certain entities when it is deemed to be the primary beneficiary in a variable interest entity (VIE) in which it has a controlling financial interest. A controlling financial interest will have both of the following characteristics: the power to direct the activities of a VIE that most significantly impact the VIE's economic performance and the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. This topic requires an ongoing reassessment. The equity method of accounting is applied to entities in which the Company is not the primary beneficiary as defined in the Consolidation Topic of the FASB ASC, or does not have effective control, but can exercise influence over the entity with respect to its operations and major decisions.

The Company reports its noncontrolling interests as required by the Consolidation Topic of the FASB ASC. Noncontrolling interest is the portion of equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent. The ownership interests in the subsidiary that are held by owners other than the parent are noncontrolling interests. Such noncontrolling interests are reported on the consolidated balance sheets within equity, separately from the Company's equity. On the consolidated statements of income, revenues, expenses and net income or loss from less-than-wholly-owned subsidiaries are reported at the consolidated amounts, including both the amounts attributable to the Company and noncontrolling interests. Consolidated statements of changes in shareholders' equity are included for both quarterly and annual financial statements, including beginning balances, activity for the period and ending balances for equity, noncontrolling interests and total equity. The Company does not have any redeemable noncontrolling interests.

The consolidated balance sheet as of December 31, 2014 has been derived from the audited consolidated balance sheet at that date but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014 filed



with the Securities and Exchange Commission (SEC) on February 25, 2015.

#### Operating Segments

For financial reporting purposes, the Company groups its investments into four reportable operating segments: Entertainment, Education, Recreation and Other. See Note 16 for financial information related to these operating segments.

### Rental Properties

Rental properties are carried at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which generally are estimated to be 30 to 40 years for buildings and 3 to 25 years for furniture, fixtures and equipment. Tenant improvements, including allowances, are depreciated over the shorter of the base term of the lease or the estimated useful life. Expenditures for ordinary maintenance and repairs are charged to operations in the period incurred. Significant renovations and improvements that improve or extend the useful life of the asset are capitalized and depreciated over their estimated useful life.

Management reviews a property for impairment whenever events or changes in circumstances indicate that the carrying value of a property may not be recoverable. The review of recoverability is based on an estimate of undiscounted future cash flows expected to result from its use and eventual disposition. If impairment exists due to the inability to recover the carrying value of the property, an impairment loss is recorded to the extent that the carrying value of the property exceeds its estimated fair value.

The Company evaluates the held-for-sale classification of its real estate as of the end of each quarter. Assets that are classified as held for sale are recorded at the lower of their carrying amount or fair value less costs to sell. Assets are generally classified as held for sale once management has initiated an active program to market them for sale and has received a firm purchase commitment that is expected to close within one year. On occasion, the Company will receive unsolicited offers from third parties to buy individual Company properties. Under these circumstances, the Company will classify the properties as held for sale when a sales contract is executed with no contingencies and the prospective buyer has funds at risk to ensure performance.

### Allowance for Doubtful Accounts

The Company makes estimates of the collectability of its accounts receivable related to base rents, tenant escalations (straight-line rents), reimbursements and other income. The Company specifically analyzes trends in accounts receivable, historical bad debts, customer creditworthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of its allowance for doubtful accounts. When evaluating customer creditworthiness, management reviews the periodic financial statements for significant tenants and specifically evaluates the strength and material changes in net operating income, coverage ratios, leverage and other factors to assess the tenant's credit quality. In addition, when customers are in bankruptcy, the Company makes estimates of the expected recovery of pre-petition administrative and damage claims. These estimates have a direct impact on the Company's net income.

### Revenue Recognition

Rents that are fixed and determinable are recognized on a straight-line basis over the minimum term of the leases. Base rent escalation on leases that are dependent upon increases in the Consumer Price Index (CPI) is recognized when known. In addition, most of the Company's tenants are subject to additional rents if gross revenues of the properties exceed certain thresholds defined in the lease agreements (percentage rents). Percentage rents as well as participating interest for those mortgage agreements that contain similar such clauses are recognized at the time when specific triggering events occur as provided by the lease or mortgage agreements. Rental revenue included percentage rents of \$1.8 million and \$1.7 million for the nine months ended September 30, 2015 and 2014, respectively. Mortgage and other financing income included participating interest income of \$1.5 million and \$1.4 million for the nine months ended September 30, 2015 and 2014, respectively. Lease termination fees are recognized when the related leases are canceled and the Company has no obligation to provide services to such former tenants. Termination fees of \$127 thousand and \$123 thousand were recognized during the nine months ended September 30, 2015 and 2014, respectively.

Direct financing lease income is recognized on the effective interest method to produce a level yield on funds not yet recovered. Estimated unguaranteed residual values at the date of lease inception represent management's initial estimates of fair value of the leased assets at the expiration of the lease, not to exceed original cost. Significant

assumptions used in estimating residual values include estimated net cash flows over the remaining lease term and expected future real estate values. The Company evaluates on an annual basis (or more frequently, if necessary) the collectability of its direct financing lease receivable and unguaranteed residual value to determine whether they are impaired. A direct financing lease receivable is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a direct financing lease receivable is considered to be impaired, the amount of loss is calculated by comparing the recorded

investment to the value determined by discounting the expected future cash flows at the direct financing lease receivable's effective interest rate or to the fair value of the underlying collateral, less costs to sell, if such receivable is collateralized.

#### Mortgage Notes and Other Notes Receivable

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans originated by the Company and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower and the Company defers certain loan origination and commitment fees, net of certain origination costs, and amortizes them over the term of the related loan. Interest income on performing loans is accrued as earned. The Company evaluates the collectability of both interest and principal of each of its loans to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, the Company determines that it is probable that it will be unable to collect all amounts due according to the existing contractual terms. An insignificant delay or shortfall in amounts of payments does not necessarily result in the loan being identified as impaired. When a loan is considered to be impaired, the amount of loss, if any, is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of the Company's interest in the underlying collateral, less costs to sell, if the loan is collateral dependent. For impaired loans, interest income is recognized on a cash basis, unless the Company determines based on the loan to estimated fair value ratio the loan should be on the cost recovery method, and any cash payments received would then be reflected as a reduction of principal. Interest income recognition is recommenced if and when the impaired loan becomes contractually current and performance is demonstrated to be resumed. During the nine months ended September 30, 2015 the Company wrote off \$3.8 million of a previously impaired and fully reserved note receivable.

#### Income Taxes

As previously disclosed, in 2013, the Canada Revenue Agency (CRA) commenced an examination of the Company's taxable subsidiary that files returns in Canada for tax years 2010 and 2011. Based on interactions with the taxing authority in the first quarter of 2015, the Company reevaluated its measurement of uncertain tax positions and recorded a liability of \$7.9 million during the three months ended March 31, 2015. Of this amount, \$1.4 million was recorded as a current tax liability and \$6.5 million was recorded as an adjustment to deferred tax assets. During the second quarter of 2015, the examination was completed with no adjustments. As the liability is effectively settled, the Company reversed the previously recorded liability of \$7.9 million during the three months ended June 30, 2015. Of this amount, \$1.4 million was recorded as a decrease to the previously recorded current tax liability and \$6.5 million was recorded as an increase to deferred tax assets. Based on the Company's current knowledge of the examination, management does not anticipate any additional significant increase or decrease in uncertain tax positions during the next twelve months. The tax years prior to 2010 for this subsidiary are no longer subject to examination.

#### Concentrations of Risk

American Multi-Cinema, Inc. (AMC) is the lessee of a substantial portion (26%) of the megaplex theatre rental properties held by the Company at September 30, 2015 primarily as a result of a series of sale leaseback transactions pertaining to AMC megaplex theatres. A substantial portion of the Company's total revenues (approximately \$64.3 million or 21% and \$65.5 million or 23%, for the nine months ended September 30, 2015 and 2014, respectively) result from the revenue from AMC under the leases, or from its parent, AMC Entertainment, Inc. (AMCE), as the guarantor of AMC's obligations under the leases. AMCE is wholly owned by AMC Entertainment Holdings, Inc. (AMCEH). AMCEH is a publicly held company (NYSE: AMC) and its consolidated financial information is publicly available as [www.sec.gov](http://www.sec.gov).

For the nine months ended September 30, 2015 and 2014, approximately \$25.5 million or 8%, and \$30.2 million or 11%, respectively, of total revenue was derived from the Company's four entertainment retail centers in Ontario, Canada. The Company's wholly owned subsidiaries that hold the four Canadian entertainment retail centers represent approximately \$175.7 million or 9% and \$200.4 million or 10% of the Company's net assets at September 30, 2015

and December 31, 2014, respectively.

**Share-Based Compensation**

Share-based compensation to employees of the Company is granted pursuant to the Company's Annual Incentive Program and Long-Term Incentive Plan. Share-based compensation to non-employee Trustees of the Company is

9

---

granted pursuant to the Company's Trustee compensation program and shares to employees and non-employee Trustees are issued under the 2007 Equity Incentive Plan.

Share-based compensation expense consists of share option expense, amortization of nonvested share grants, and amortization of share units issued to non-employee Trustees for payment of their annual retainers. Share-based compensation included in general and administrative expense in the accompanying consolidated statements of income totaled \$6.2 million and \$7.0 million for the nine months ended September 30, 2015 and 2014, respectively. Share-based compensation included in retirement severance expense in the accompanying consolidated statements of income totaled \$6.4 million for the nine months ended September 30, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

#### Share Options

Share options are granted to employees pursuant to the Long-Term Incentive Plan. The fair value of share options granted is estimated at the date of grant using the Black-Scholes option pricing model. Share options granted to employees vest over a period of four years and share option expense for these options is recognized on a straight-line basis over the vesting period. Expense recognized related to share options and included in general and administrative expense in the accompanying consolidated statements of income was \$830 thousand and \$1.1 million for the nine months ended September 30, 2015 and 2014, respectively. Expense recognized related to share options and included in retirement severance expense in the accompanying consolidated statements of income was \$1.4 million for the nine months ended September 30, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

#### Nonvested Shares Issued to Employees

The Company grants nonvested shares to employees pursuant to both the Annual Incentive Program and the Long-Term Incentive Plan. The Company amortizes the expense related to the nonvested shares awarded to employees under the Long-Term Incentive Plan and the premium awarded under the nonvested share alternative of the Annual Incentive Program on a straight-line basis over the future vesting period (three or four years). Expense recognized related to nonvested shares and included in general and administrative expense in the accompanying consolidated statements of income was \$4.6 million and \$5.1 million for the nine months ended September 30, 2015 and 2014, respectively. Expense related to nonvested shares and included in retirement severance expense in the accompanying consolidated statements of income was \$5.0 million for the nine months ended September 30, 2015 and related to the retirement of the Company's former President and Chief Executive Officer.

#### Restricted Share Units Issued to Non-Employee Trustees

The Company issues restricted share units to non-employee Trustees for payment of their annual retainers. The fair value of the share units granted was based on the share price at the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee Trustee, and ranges from one year from the grant date to upon termination of service. This expense is amortized by the Company on a straight-line basis over the year of service by the non-employee Trustees. Total expense recognized related to shares issued to non-employee Trustees was \$784 thousand and \$797 thousand for the nine months ended September 30, 2015 and 2014, respectively.

#### Derivative Instruments

The Company has acquired certain derivative instruments to reduce exposure to fluctuations in foreign currency exchange rates and variable interest rates. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. These derivatives consist of foreign currency forward contracts, cross-currency swaps and interest rate swaps.

The Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative

in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected

10

---

future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. The Company may enter into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting.

The Company's policy is to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

### 3. Rental Properties

The following table summarizes the carrying amounts of rental properties as of September 30, 2015 and December 31, 2014 (in thousands):

	September 30, 2015	December 31, 2014
Buildings and improvements	\$2,751,714	\$2,273,430
Furniture, fixtures & equipment	33,099	25,922
Land	666,015	617,842
	3,450,828	2,917,194
Accumulated depreciation	(511,949	) (465,660
Total	\$2,938,879	\$2,451,534

Depreciation expense on rental properties was \$62.0 million and \$46.0 million for the nine months ended September 30, 2015 and 2014, respectively.

### 4. Investments and Dispositions

The Company's investment spending during the nine months ended September 30, 2015 totaled \$509.5 million, and included investments in each of its four operating segments.

Entertainment investment spending during the nine months ended September 30, 2015 totaled \$82.9 million, and was related primarily to investments in the development or redevelopment of seven megaplex theatres, two family entertainment centers and five entertainment retail centers, as well as the acquisition of three megaplex theatres located in Virginia, Illinois and Florida, each of which is subject to a long-term triple net lease or long-term mortgage agreement.

Education investment spending during the nine months ended September 30, 2015 totaled \$219.8 million, and was related primarily to investments in the development or expansion of 27 public charter schools, four private schools, and 26 early childhood education centers, as well as the acquisition of two public charter schools, each of which is subject to a long-term triple net lease or long-term mortgage agreement.

Recreation investment spending during the nine months ended September 30, 2015 totaled \$198.1 million, and was related primarily to build-to-suit construction of 15 Topgolf golf entertainment facilities, additional improvements at the Company's Kansas City, Kansas water-park, and Camelback Mountain Resort, as well as the acquisition of one ski resort located in Wintergreen, Virginia, each of which is subject to a long-term triple net lease or a long-term mortgage agreement.

On August 1, 2015, per the terms of the mortgage note agreement, the borrower for Camelback Mountain Resort exercised its option to convert the mortgage note agreement to a lease agreement. As a result, the Company recorded the carrying value of its investment into rental property, which approximated the fair value of the property on the



conversion date. There was no gain or loss recognized on this transaction. The property is leased pursuant to a triple net lease with a 20-year term.

Other investment spending during the nine months ended September 30, 2015 totaled \$8.7 million, and was related to the Adelaar casino and resort project in Sullivan County, New York.

On January 27, 2015, the Company completed the sale of a theatre located in Los Angeles, California for net proceeds of \$42.7 million and recognized a gain on sale of \$23.7 million during the six months ended June 30, 2015. In addition, during the nine months ended September 30, 2015, the Company sold a land parcel adjacent to one of its public charter school investments for net proceeds of \$1.1 million and recognized a gain of \$0.2 million and sold a land parcel adjacent to one of its megaplex theatre properties for net proceeds of \$2.2 million and recognized a loss of \$0.1 million.

#### 5. Accounts Receivable, Net

The following table summarizes the carrying amounts of accounts receivable, net as of September 30, 2015 and December 31, 2014 (in thousands):

	September 30, 2015	December 31, 2014
Receivable from tenants	\$9,856	\$6,705
Receivable from non-tenants	110	602
Straight-line rent receivable	49,294	41,529
Allowance for doubtful accounts	(3,254	) (1,554
Total	\$56,006	\$47,282

#### 6. Investment in a Direct Financing Lease

The Company's investment in a direct financing lease relates to the Company's master lease of 21 public charter school properties as of September 30, 2015 and 23 public charter school properties as of December 31, 2014, with affiliates of Imagine Schools, Inc. (Imagine). Investment in a direct financing lease, net represents estimated unguaranteed residual values of leased assets and net unpaid rentals, less related deferred income. The following table summarizes the carrying amounts of investment in a direct financing lease, net as of September 30, 2015 and December 31, 2014 (in thousands):

	September 30, 2015	December 31, 2014
Total minimum lease payments receivable	\$444,500	\$487,275
Estimated unguaranteed residual value of leased assets	162,669	172,880
Less deferred income <sup>(1)</sup>	(417,140	) (460,823
Investment in a direct financing lease, net	\$190,029	\$199,332

<sup>(1)</sup> Deferred income is net of \$1.4 million and \$1.5 million of initial direct costs at September 30, 2015 and December 31, 2014, respectively.

Additionally, the Company determined that no allowance for losses was necessary at September 30, 2015 and December 31, 2014.

On May 21, 2015, the Company completed the sale of one public charter school property located in Pennsylvania and previously leased to Imagine for net proceeds of \$4.7 million. Accordingly, the Company reduced its net investment in a direct financing lease, net by \$4.7 million which included \$4.1 million in original acquisition costs. There was no gain or loss recognized on this sale.

On June 30, 2015, the Company terminated a portion of its master lease with Imagine related to one public charter school property located in Ohio. The property was subsequently leased to another operator pursuant to a long-term

triple net lease agreement that is classified as an operating lease. There was no gain or loss recognized on this lease termination.

12

---

The Company's direct financing lease has expiration dates ranging from approximately 17 to 20 years. Future minimum rentals receivable on this direct financing lease at September 30, 2015 are as follows (in thousands):

	Amount
Year:	
2015	\$4,853
2016	19,787
2017	20,380
2018	20,992
2019	21,622
Thereafter	356,866
Total	\$444,500

## 7. Debt and Capital Markets

On March 6, 2015, the Company prepaid in full a mortgage note payable of \$30.4 million which was secured by one entertainment retail center.

On March 16, 2015, the Company issued \$300.0 million in aggregate principal amount of senior notes due on April 1, 2025 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.50%. Interest is payable on April 1 and October 1 of each year beginning on October 1, 2015 until the stated maturity date of April 1, 2025. The notes were issued at 99.638% of their face value and are unsecured and guaranteed by certain of the Company's subsidiaries. The notes contain various covenants, including: (i) a limitation on incurrence of any debt which would cause the ratio of the Company's debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of the Company's secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause the Company's debt service coverage ratio to be less than 1.5 times and (iv) the maintenance at all times of the Company's total unencumbered assets such that they are not less than 150% of the Company's outstanding unsecured debt.

On April 24, 2015, the Company amended, restated and combined its unsecured revolving credit and term loan facilities.

The amendments to the unsecured revolving portion of the new credit facility, among other things, (i) increase the initial amount from \$535.0 million to \$650.0 million, (ii) extend the maturity date from July 23, 2017, to April 24, 2019 (with the Company having the same right as before to extend the loan for one additional year, subject to certain terms and conditions) and (iii) lower the interest rate and facility fee pricing based on a grid related to the Company's senior unsecured credit ratings which at closing was LIBOR plus 1.25% and 0.25%, respectively. In connection with the amendment, \$243 thousand of deferred financing costs (net of accumulated amortization) were written off during the three months ended June 30, 2015. At September 30, 2015, the Company had \$196.0 million outstanding under this portion of the facility.

The amendments to the unsecured term loan portion of the new facility, among other things, (i) increase the initial amount from \$285.0 million to \$350.0 million, (ii) extend the maturity date from July 23, 2018, to April 24, 2020 and (iii) lower the interest rate at all senior unsecured credit rating tiers which was LIBOR plus 1.40% at closing. On July 24, 2015, the Company borrowed the remaining \$65.0 million available on the \$350.0 million term loan portion of the facility, which was used to pay down a portion of the Company's unsecured revolving credit facility.

In addition, there is a \$1.0 billion accordion feature on the combined unsecured revolving credit and term loan facility that increases the maximum borrowing amount available under the combined facility, subject to lender approval, from \$1.0 billion to \$2.0 billion.

On July 31, 2015, the Company prepaid in full a mortgage note payable of \$4.8 million which was secured by one theatre property.

On August 6, 2015, the Company prepaid in full six mortgage notes payable totaling \$61.5 million which were secured by six theatre properties.

During the three months ended September 30, 2015, the Company issued 1,862,582 common shares under its Direct Stock Purchase Plan (DSPP) for net proceeds of \$99.4 million. Subsequent to September 30, 2015, the Company issued an additional 595,506 common shares under its DSPP for net proceeds of \$31.7 million. These proceeds were used to pay down a portion of the Company's unsecured revolving credit facility.

## 8. Variable Interest Entities

The Company's variable interest in VIEs currently are in the form of equity ownership and loans provided by the Company to a VIE or other partner. The Company examines specific criteria and uses its judgment when determining if the Company is the primary beneficiary of a VIE. Factors considered in determining whether the Company is the primary beneficiary include risk and reward sharing, experience and financial condition of other partner(s), voting rights, involvement in day-to-day capital and operating decisions, representation on a VIE's executive committee, existence of unilateral kick-out rights or voting rights, and level of economic disproportionality between the Company and the other partner(s).

### Consolidated VIEs

As of September 30, 2015, the Company did not have any investments in consolidated VIEs.

### Unconsolidated VIE

At September 30, 2015, the Company's recorded investment in SVVI, a VIE that is unconsolidated, was \$201.3 million. The Company's maximum exposure to loss associated with SVVI is limited to the Company's outstanding mortgage note and related accrued interest receivable of \$201.3 million. While this entity is a VIE, the Company has determined that the power to direct the activities of the VIE that most significantly impact the VIE's economic performance is not held by the Company.

## 9. Derivative Instruments

All derivatives are recognized at fair value in the consolidated balance sheets within the line items "Other assets" and "Accounts payable and accrued liabilities" as applicable. The Company's derivatives are subject to a master netting arrangement and the Company has elected not to offset its derivative position for purposes of balance sheet presentation and disclosure. The Company had derivative liabilities of \$8.6 million and \$5.1 million recorded in "Accounts payable and accrued liabilities" and derivative assets of \$38.5 million and \$14.8 million recorded in "Other assets" in the consolidated balance sheet at September 30, 2015 and December 31, 2014, respectively. Had the Company elected to offset derivatives in the consolidated balance sheet pursuant to ASU 210-20-45, the Company would have had a net derivative asset of \$29.9 million and \$9.7 million (with no derivative liability) at September 30, 2015 and December 31, 2014, respectively. The Company had not posted or received collateral with its derivative counterparties as of September 30, 2015 or December 31, 2014. See Note 10 for disclosures relating to the fair value of the derivative instruments as of September 30, 2015 and December 31, 2014.

### Risk Management Objective of Using Derivatives

The Company is exposed to the effect of changes in foreign currency exchange rates and interest rates on its LIBOR based borrowings. The Company limits this risk by following established risk management policies and procedures including the use of derivatives. The Company's objective in using derivatives is to add stability to reported earnings and to manage its exposure to foreign exchange and interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rate swaps, cross-currency swaps and foreign currency forwards.

### Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements on its LIBOR based borrowings. To accomplish this objective, the Company currently uses interest rate swaps as its interest rate risk management strategy. Interest rate swaps designated as cash

flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

On January 5, 2012, the Company entered into three interest rate swap agreements to fix the interest rate on a \$240.0 million unsecured term loan facility. These agreements have a combined outstanding notional amount of \$240.0 million, a termination date of January 5, 2016 and provide for a fixed rate on this debt of 2.51%. On September 6, 2013, the Company entered into three interest rate swap agreements to further fix the interest rate on \$240.0 million of the unsecured term loan facility at 2.38% from January 5, 2016 to July 5, 2017. On August 12, 2015 the Company entered into two interest rate swap agreements to fix the interest rate at 2.94% on an additional \$60.0 million of the unsecured term loan facility from September 8, 2015 to July 5, 2017 and on \$300.0 million of the unsecured term loan facility from July 6, 2017 to April 5, 2019.

The effective portion of changes in the fair value of interest rate derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income (AOCI) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the nine months ended September 30, 2015 and 2014, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. No hedge ineffectiveness on cash flow hedges was recognized during the nine months ended September 30, 2015 and 2014.

Amounts reported in AOCI related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. As of September 30, 2015, the Company estimates that during the twelve months ending September 30, 2016, \$4.6 million will be reclassified from AOCI to interest expense.

#### Cash Flow Hedges of Foreign Exchange Risk

The Company is exposed to foreign currency exchange risk against its functional currency, the U.S. dollar, on its four Canadian properties. The Company uses cross currency swaps and foreign currency forwards to mitigate its exposure to fluctuations in the CAD to U.S. dollar exchange rate on its Canadian properties. These foreign currency derivatives should hedge a significant portion of the Company's expected CAD denominated cash flow of the Canadian properties as their impact on the Company's cash flow when settled should move in the opposite direction of the exchange rates used to translate revenues and expenses of these properties.

As of September 30, 2015, the Company had cross-currency swaps with a fixed original notional value of \$100.0 million CAD and \$98.1 million U.S. The net effect of these swaps is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13.5 million of annual CAD denominated cash flows on the properties through June 2018.

The effective portion of changes in the fair value of foreign currency derivatives designated and that qualify as cash flow hedges of foreign exchange risk is recorded in AOCI and subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivative, as well as amounts excluded from the assessment of hedge effectiveness, is recognized directly in earnings. No hedge ineffectiveness on foreign currency derivatives was recognized for the nine months ended September 30, 2015 and 2014. As of September 30, 2015, the Company estimates that during the twelve months ending September 30, 2016, \$2.8 million will be reclassified from AOCI to other income.

#### Net Investment Hedges

As discussed above, the Company is exposed to fluctuations in foreign exchange rates on its four Canadian properties. As such, the Company uses currency forward agreements to hedge its exposure to changes in foreign exchange rates. Currency forward agreements involve fixing the CAD to U.S. dollar exchange rate for delivery of a specified amount of foreign currency on a specified date. The currency forward agreements are typically cash settled in U.S. dollars for their fair value at or close to their settlement date. In order to hedge the net investment in four of the Canadian



properties, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$94.3 million U.S. with a July 2018 settlement. The exchange rate of this forward contract is approximately \$1.06 CAD per U.S. dollar. Additionally, on February 28, 2014, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$88.1 million U.S. with a July 2018 settlement date. The exchange rate of this forward

15

---

contract is approximately \$1.13 CAD per U.S. dollar. These forward contracts should hedge a significant portion of the Company's CAD denominated net investment in these four centers through July 2018 as the impact on AOCI from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of these four Canadian properties.

For foreign currency derivatives designated as net investment hedges, the effective portion of changes in the fair value of the derivatives are reported in AOCI as part of the cumulative translation adjustment. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. No hedge ineffectiveness on net investment hedges was recognized for the nine months ended September 30, 2015 and 2014. Amounts are reclassified out of AOCI into earnings when the hedged net investment is either sold or substantially liquidated.

Below is a summary of the effect of derivative instruments on the consolidated statements of changes in equity and income for the three and nine months ended September 30, 2015 and 2014.

Effect of Derivative Instruments on the Consolidated Statements of Changes in Equity and Income for the Three and Nine Months Ended September 30, 2015 and 2014

(Dollars in thousands)

Description	Three Months Ended September		Nine Months Ended September	
	30, 2015	2014	30, 2015	2014
<b>Interest Rate Swaps</b>				
Amount of Loss Recognized in AOCI on Derivative (Effective Portion)	\$ (3,097	) \$ 721	\$ (4,884	) \$ (1,337
Amount of Expense Reclassified from AOCI into Earnings (Effective Portion) (1)	(490	) (462	) (1,375	) (1,371
<b>Cross Currency Swaps</b>				
Amount of Gain (Loss) Recognized in AOCI on Derivative (Effective Portion)	2,068	2,080	4,622	2,105
Amount of Income Reclassified from AOCI into Earnings (Effective Portion) (2)	662	169	1,691	430
<b>Currency Forward Agreements</b>				
Amount of Gain (Loss) Recognized in AOCI on Derivative (Effective Portion)	10,719	6,827	20,732	5,876
Amount of Income Reclassified from AOCI into Earnings (Effective Portion) (2)	—	—	—	—
<b>Total</b>				
Amount of Gain (Loss) Recognized in AOCI on Derivative (Effective Portion)	\$ 9,690	\$ 9,628	\$ 20,470	\$ 6,644
Amount of Income (Expense) Reclassified from AOCI into Earnings (Effective Portion)	172	(293	) 316	(941

(1) Included in "Interest expense, net" in the accompanying consolidated statements of income for the three and nine months ended September 30, 2015 and 2014.

(2) Included in "Other income" in the accompanying consolidated statements of income for the three and nine months ended September 30, 2015 and 2014.

**Credit-risk-related Contingent Features**

The Company has agreements with each of its interest rate derivative counterparties that contain a provision where if the Company defaults on any of its obligations for borrowed money or credit in an amount exceeding \$25.0 million and such default is not waived or cured within a specified period of time, including default where repayment of the

indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its interest rate derivative obligations.

As of September 30, 2015, the fair value of the Company's derivatives in a liability position related to these agreements was \$8.6 million. If the Company breached any of the contractual provisions of these derivative contracts, it would be required to settle its obligations under the agreements at their termination value of \$8.8 million.

#### 10. Fair Value Disclosures

The Company has certain financial instruments that are required to be measured under the FASB's Fair Value Measurements and Disclosures guidance. The Company currently does not have any non-financial assets and non-financial liabilities that are required to be measured at fair value on a recurring basis.

As a basis for considering market participant assumptions in fair value measurements, the FASB's Fair Value Measurements and Disclosures guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). Level 1 inputs use quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

#### Derivative Financial Instruments

The Company uses interest rate swaps, foreign currency forwards and cross-currency swaps to manage its interest rate and foreign currency risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, foreign exchange rates, and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees. In conjunction with the FASB's fair value measurement guidance, the Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

Although the Company determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives also use Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. As of September 30, 2015, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives and therefore, classified its derivatives as Level 2 within the fair value reporting hierarchy.

Edgar Filing: EPR PROPERTIES - Form 10-Q

The table below presents the Company's financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2015 and December 31, 2014 aggregated by the level in the fair value hierarchy within which those measurements are classified and by derivative type.

17

---

Assets and Liabilities Measured at Fair Value on a Recurring Basis at  
September 30, 2015 and December 31, 2014  
(Dollars in thousands)

Description	Quoted Prices in Active Markets for Identical Assets (Level I)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Assets (Liabilities) Balance at end of period
September 30, 2015				
Cross-Currency Swaps*	\$—	\$7,521	\$—	\$7,521
Currency Forward Agreements*	\$—	\$30,960	\$—	\$30,960
Interest Rate Swap Agreements**	\$—	\$(8,605)	) \$—	\$(8,605)
December 31, 2014:				
Cross-Currency Swaps*	\$—	\$4,592	\$—	\$4,592
Currency Forward Agreements*	\$—	\$10,227	\$—	\$10,227
Interest Rate Swap Agreements**	\$—	\$(5,096)	) \$—	\$(5,096)

\*Included in "Other assets" in the accompanying consolidated balance sheet.

\*\*Included in "Accounts payable and accrued liabilities" in the accompanying consolidated balance sheet.

#### Non-recurring fair value measurements

There were no assets or liabilities measured at fair value on a non-recurring basis during the nine months ended September 30, 2015 and 2014.

#### Fair Value of Financial Instruments

Management compares the carrying value to the estimated fair value of the Company's financial instruments. The following methods and assumptions were used by the Company to estimate the fair value of each class of financial instruments at September 30, 2015 and December 31, 2014:

##### Mortgage notes receivable and related accrued interest receivable:

The fair value of the Company's mortgage notes and related accrued interest receivable is estimated by discounting the future cash flows of each instrument using current market rates. At September 30, 2015, the Company had a carrying value of \$455.3 million in fixed rate mortgage notes receivable outstanding, including related accrued interest, with a weighted average interest rate of approximately 8.98%. The fixed rate mortgage notes bear interest at rates of 5.50% to 11.31%. Discounting the future cash flows for fixed rate mortgage notes receivable using rates of 8.50% to 11.31%, management estimates the fair value of the fixed rate mortgage notes receivable to be approximately \$440.0 million with an estimated weighted average market rate of 10.12% at September 30, 2015.

At December 31, 2014, the Company had a carrying value of \$508.0 million in fixed rate mortgage notes receivable outstanding, including related accrued interest, with a weighted average interest rate of approximately 9.07%. The fixed rate mortgage notes bear interest at rates of 5.50% to 11.31%. Discounting the future cash flows for fixed rate mortgage notes receivable using rates of 9.00% to 11.31%, management estimates the fair value of the fixed rate mortgage notes receivable to be \$488.8 million with an estimated weighted average market rate of 10.13% at December 31, 2014.

##### Investment in a direct financing lease, net:

The fair value of the Company's investment in a direct financing lease is estimated by discounting the future cash flows of the instrument using current market rates. At September 30, 2015 and December 31, 2014, the Company had an investment in a direct financing lease with a carrying value of \$190.0 million and \$199.3 million, respectively, and a weighted average effective interest rate of 11.99% for both periods. The investment in a direct financing lease bears interest at effective interest rates of 11.74% to 12.38%. The carrying value of the investment in a direct financing lease

approximated the fair market value at September 30, 2015 and December 31, 2014.

Derivative instruments:

Derivative instruments are carried at their fair market value.

18

---

Debt instruments:

The fair value of the Company's debt is estimated by discounting the future cash flows of each instrument using current market rates. At September 30, 2015, the Company had a carrying value of \$571.0 million in variable rate debt outstanding with a weighted average interest rate of approximately 1.47%. The carrying value of the variable rate debt outstanding approximated the fair market value at September 30, 2015.

At December 31, 2014, the Company had a carrying value of \$372.0 million in variable rate debt outstanding with an average weighted interest rate of approximately 1.57%. The carrying value of the variable rate debt outstanding approximated the fair market value at December 31, 2014.

At September 30, 2015 and December 31, 2014, \$300.0 million and \$240.0 million, respectively of variable rate debt outstanding under the Company's unsecured term loan facility had been effectively converted to a fixed rate through April 5, 2019 by interest rate swap agreements.

At September 30, 2015, the Company had a carrying value of \$1.47 billion in fixed rate long-term debt outstanding with a weighted average interest rate of approximately 5.66%. Discounting the future cash flows for fixed rate debt using rates of 2.76% to 4.96%, management estimates the fair value of the fixed rate debt to be approximately \$1.58 billion with an estimated weighted average market rate of 4.31% at September 30, 2015.

At December 31, 2014, the Company had a carrying value of \$1.27 billion in fixed rate long-term debt outstanding with an average weighted interest rate of approximately 5.94%. Discounting the future cash flows for fixed rate debt using rates of 2.13% to 4.56%, management estimates the fair value of the fixed rate debt to be approximately \$1.38 billion with an estimated weighted average market rate of 3.76% at December 31, 2014.



## 11. Earnings Per Share

The following table summarizes the Company's computation of basic and diluted earnings per share (EPS) for the three and nine months ended September 30, 2015 and 2014 (amounts in thousands except per share information):

	Three Months Ended September 30, 2015			Nine Months Ended September 30, 2015		
	Income (numerator)	Shares (denominator)	Per Share Amount	Income (numerator)	Shares (denominator)	Per Share Amount
<b>Basic EPS:</b>						
Income from continuing operations	\$50,054			\$141,583		
Less: preferred dividend requirements	(5,951 )			(17,855 )		
Income from continuing operations available to common shareholders	\$44,103	58,083	\$0.76	\$123,728	57,468	\$2.15
Income from discontinued operations available to common shareholders	\$141	58,083	\$—	\$199	57,468	\$—
Net income available to common shareholders	\$44,244	58,083	\$0.76	\$123,927	57,468	\$2.15
<b>Diluted EPS:</b>						
Income from continuing operations available to common shareholders	\$44,103	58,083		\$123,728	57,468	
Effect of dilutive securities:						
Share options	—	195		—	231	
Income from continuing operations available to common shareholders	\$44,103	58,278	\$0.76	\$123,728	57,699	\$2.15
Income from discontinued operations available to common shareholders	\$141	58,278	\$—	\$199	57,699	\$—
Net income available to common shareholders	\$44,244	58,278	\$0.76	\$123,927	57,699	\$2.15

Edgar Filing: EPR PROPERTIES - Form 10-Q

	Three Months Ended September 30, 2014			Nine Months Ended September 30, 2014		
	Income (numerator)	Shares (denominator)	Per Share Amount	Income (numerator)	Shares (denominator)	Per Share Amount
Basic EPS:						
Income from continuing operations	\$42,708			\$123,613		
Less: preferred dividend requirements	(5,952 )			(17,856 )		
Income from continuing operations available to common shareholders	\$36,756	53,792	\$0.68	\$105,757	53,268	\$1.99
Income (loss) from discontinued operations available to common shareholders	\$(3 )	53,792	\$—	\$3,384	53,268	\$0.06
Net income available to common shareholders	\$36,753	53,792	\$0.68	\$109,141	53,268	\$2.05
Diluted EPS:						
Income from continuing operations available to common shareholders	\$36,756	53,792		\$105,757	53,268	
Effect of dilutive securities:						
Share options	—	209		—	194	
Income from continuing operations available to common shareholders	\$36,756	54,001	\$0.68	\$105,757	53,462	\$1.98
Income (loss) from discontinued operations available to common shareholders	\$(3 )	54,001	\$—	\$3,384	53,462	\$0.06
Net income available to common shareholders	\$36,753	54,001	\$0.68	\$109,141	53,462	\$2.04

The additional 2.0 million common shares that would result from the conversion of the Company's 5.75% Series C cumulative convertible preferred shares and the additional 1.6 million common shares that would result from the conversion of the Company's 9.0% Series E cumulative convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted earnings per share for the three and nine months ended September 30, 2015 and 2014 because the effect is anti-dilutive.

The dilutive effect of potential common shares from the exercise of share options is included in diluted earnings per share for the three and nine months ended September 30, 2015 and 2014. For the three months ended September 30, 2015 and 2014, options to purchase 323 thousand and 279 thousand shares of common shares, respectively, at per share prices ranging from \$46.86 to \$65.50 and \$46.86 to \$65.50, respectively, were not included in the computation of diluted earnings per share because the options were anti-dilutive. For the nine months ended September 30, 2015 and 2014, options to purchase 315 thousand and 378 thousand shares of common shares, respectively, at per share prices ranging from \$51.64 to \$65.50 and \$45.20 to \$65.50, respectively, were not included in the computation of diluted earnings per share because the options were anti-dilutive.

## 12. Chief Executive Officer Retirement

On February 24, 2015, the Company announced that David Brain, its then President and Chief Executive Officer, was retiring from the Company. In connection with his retirement, Mr. Brain and the Company entered into a Retirement Agreement pursuant to which he agreed to retire on March 31, 2015 in consideration for certain retirement severance benefits substantially equal to those benefits that would be payable to him under his employment agreement if he were

21

---

terminated without cause. As a result, the Company recorded retirement severance expense (including share-based compensation costs) during the nine months ended September 30, 2015 of \$18.6 million. Retirement severance expense includes a cash payment of \$11.8 million, \$5.0 million for the accelerated vesting of 113,900 nonvested shares, \$1.4 million for the accelerated vesting of 101,640 share options and \$0.4 million of related taxes and other expenses.

### 13. Equity Incentive Plan

All grants of common shares and options to purchase common shares are issued under the Company's 2007 Equity Incentive Plan and an aggregate of 3,650,000 common shares, options to purchase common shares and restricted share units, subject to adjustment in the event of certain capital events, may be granted. At September 30, 2015, there were 1,066,138 shares available for grant under the 2007 Equity Incentive Plan.

#### Share Options

Share options granted under the 2007 Equity Incentive Plan have exercise prices equal to the fair market value of a common share at the date of grant. The options may be granted for any reasonable term, not to exceed 10 years, and for employees typically become exercisable at a rate of 25% per year over a four-year period. The Company generally issues new common shares upon option exercise. A summary of the Company's share option activity and related information is as follows:

	Number of shares	Option price per share		Weighted avg. exercise price
Outstanding at December 31, 2014	950,214	\$ 18.18	— \$65.50	\$42.48
Exercised	(438,236	) 18.18	— 61.53	37.12
Granted	121,546	61.79	— 61.79	61.79
Forfeited	(79,055	) 45.20	— 65.50	63.88
Outstanding at September 30, 2015	554,469	\$ 19.02	— \$65.50	\$47.90

The weighted average fair value of options granted was \$16.35 and \$13.87 during the nine months ended September 30, 2015 and 2014, respectively. The intrinsic value of stock options exercised was \$6.7 million and \$0.3 million for the nine months ended September 30, 2015 and 2014, respectively. Additionally, the Company repurchased 371,343 shares into treasury shares in conjunction with the stock options exercised during the nine months ended September 30, 2015 with a total value of \$19.5 million. At September 30, 2015, stock-option expense to be recognized in future periods was \$2.2 million.

The expense related to share options included in the determination of net income for the nine months ended September 30, 2015 and 2014 was \$2.2 million (including \$1.4 million included in retirement severance expense in the accompanying consolidated statements of income) and \$1.1 million, respectively. The following assumptions were used in applying the Black-Scholes option pricing model at the grant dates for the nine months ended September 30, 2015 and 2014, respectively: risk-free interest rate of 1.9% and 2.2%, dividend yield of 5.9% and 6.4%, volatility factors in the expected market price of the Company's common shares of 48.0% and 50.3%, 0.78% and 0.28% expected forfeiture rate and an expected life of approximately six years for both periods. The Company uses historical data to estimate the expected life of the option and the risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Additionally, expected volatility is computed based on the average historical volatility of the Company's publicly traded shares.

The following table summarizes outstanding options at September 30, 2015:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 19.02 - 19.99	61,097	3.6		
20.00 - 29.99	—	—		
30.00 - 39.99	12,196	4.4		
40.00 - 49.99	235,593	4.6		
50.00 - 59.99	111,917	7.8		
60.00 - 65.50	133,666	6.7		
	554,469	5.6	\$47.90	\$3,557

The following table summarizes exercisable options at September 30, 2015:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 19.02 - 19.99	61,097	3.6		
20.00 - 29.99	—	—		
30.00 - 39.99	12,196	4.4		
40.00 - 49.99	192,222	4.1		
50.00 - 59.99	32,518	6.9		
60.00 - 65.50	45,310	1.3		
	343,343	3.9	\$43.54	\$3,347

#### Nonvested Shares

A summary of the Company's nonvested share activity and related information is as follows:

	Number of shares	Weighted avg. grant date fair value	Weighted avg. life remaining
Outstanding at December 31, 2014	468,451	\$49.29	
Granted	218,285	60.69	
Vested	(295,487	) 50.37	
Forfeited	(808	) 54.69	
Outstanding at September 30, 2015	390,441	\$54.84	1.13

The holders of nonvested shares have voting rights and receive dividends from the date of grant. These shares vest ratably over a period of three to four years. The fair value of the nonvested shares that vested was \$17.1 million (including \$6.7 million in retirement severance expense in the accompanying consolidated statements of income) and \$7.3 million for the nine months ended September 30, 2015 and 2014, respectively. At September 30, 2015, unamortized share-based compensation expense related to nonvested shares was \$13.7 million.

#### Restricted Share Units

A summary of the Company's restricted share unit activity and related information is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Life Remaining
Outstanding at December 31, 2014	19,685	\$53.55	
Granted	18,036	57.57	
Vested	(19,685	) 53.55	
Outstanding at September 30, 2015	18,036	\$57.57	0.62

The holders of restricted share units receive dividend equivalents from the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee Trustee, and ranges from one year from the grant date to upon termination of service. At September 30, 2015, unamortized share-based compensation expense related to restricted share units was \$606 thousand.

#### 14. Discontinued Operations

Included in discontinued operations for the three and nine months ended September 30, 2015 and 2014 were certain post closing items related to the Toronto Dundas Square property. Also included in discontinued operations for the nine months ended September 30, 2014 is the reversal of a liability that was established with the March 4, 2010 acquisition of Toronto Dundas Square. This liability was reversed as the related payment is not expected to occur.

The operating results relating to discontinued operations are as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Rental revenue	\$—	\$—	\$—	\$3
Tenant reimbursements	—	—	68	—
Other income	172	—	172	—
Total revenue	172	—	240	3
Property operating expense	2	3	12	13
Other expense (benefit)	—	—	—	(18)
Transaction costs (benefit)	—	—	—	(3,376)
Income (loss) before income taxes	170	(3)	228	3,384
Income tax expense	29	—	29	—
Net income (loss)	\$141	\$(3)	\$199	\$3,384

#### 15. Other Commitments and Contingencies

As of September 30, 2015, the Company had an aggregate of approximately \$259.7 million of commitments to fund development projects including eight entertainment development projects for which it had commitments to fund approximately \$23.5 million, 27 education development projects for which it had commitments to fund approximately \$205.6 million and three recreation development projects for which it had commitments to fund approximately \$30.6 million. Development costs are advanced by the Company in periodic draws. If the Company determines that construction is not being completed in accordance with the terms of the development agreement, it can discontinue funding construction draws. The Company has agreed to lease the properties to the operators at pre-determined rates upon completion of construction.

The Company has certain commitments related to its mortgage note investments that it may be required to fund in the future. The Company is generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of its direct control. As of September 30, 2015, the Company had four mortgage notes receivable with commitments totaling approximately \$43.8 million. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

The Company has provided guarantees of the payment of certain economic development revenue bonds totaling \$22.9 million related to two theatres in Louisiana for which the Company earns a fee at annual rates of 2.88% to 4.00% over the 30-year terms of the related bonds. The Company recorded \$9.7 million as a deferred asset included in other assets and \$9.7 million included in other liabilities in the accompanying consolidated balance sheet as of September 30, 2015

related to these guarantees. No amounts have been accrued as a loss contingency related to these guarantees because payment by the Company is not probable.

On June 7, 2011, affiliates of Louis Cappelli, Concord Associates, L.P., Concord Resort, LLC and Concord Kiamesha LLC (the “Cappelli Group”), filed a complaint with the Supreme Court of the State of New York, County of Sullivan, against two subsidiaries of the Company seeking (i) a declaratory judgment concerning the Company's obligations under a previously disclosed settlement agreement involving these entities, (ii) an order that the Company execute the golf course lease and the “Racino Parcel” lease subject to the settlement agreement, and (iii) an extension of the restrictive covenant against ownership or operation of a casino on the Concord resort property under the settlement agreement (the “Restrictive Covenant”), which covenant was set to expire on December 31, 2011. The Company filed counterclaims seeking related relief. The Cappelli Group subsequently obtained leave to discontinue its claims, but the counterclaims remained pending. On June 30, 2014, the Court (i) denied the Cappelli Group's motion to dismiss the counterclaims, (ii) granted the Company's motion for summary judgment finding that the Cappelli Group missed the December 31, 2011 deadline to fully execute a master credit agreement which was a condition to the Company's obligation to continue its joint development activities with the Cappelli Group under the settlement agreement, (iii) granted the Company's motion for summary judgment finding that the Restrictive Covenant had expired, and (iv) granted the Company's motion for declaratory relief declaring the Company as master developer of the Concord resort property. The Cappelli Group perfected its appeal of the summary judgment decision in the Appellate Division, Third Department on December 30, 2014. On July 30, 2015, the Appellate Division, Third Department affirmed the lower court's decision granting summary judgment in favor of the Company. On August 27, 2015, the Cappelli Group filed a motion in the Appellate Division for leave to appeal to the Court of Appeals. The Company has filed a brief in opposition to the Cappelli Group's motion. If the Appellate Division denies the relief requested by the Cappelli Group, they will then have 30 days to move in the Court of Appeals for leave to appeal.

On October 20, 2011, the Cappelli Group also filed suit against the Company and two affiliates in the Supreme Court of the State of New York, County of Westchester, asserting a claim for breach of contract and the implied covenant of good faith, and seeking damages of at least \$800 million, based on the same allegations as in the action the Cappelli Group filed in Sullivan County Supreme Court. The Company has moved to dismiss the Amended Complaint in Westchester County based on the Sullivan County Supreme Court's June 30, 2014 decision (which has now been affirmed), and the Cappelli Group has cross-moved for a stay of the action. The motion and cross-motion have been fully briefed, and are under judicial consideration.

On September 18, 2013, the United States District Court for the Southern District of New York (the “District Court”) dismissed the complaint filed by Concord Associates L.P. and six other companies affiliated with Mr. Cappelli against the Company and certain of its subsidiaries, Empire Resorts, Inc. and Monticello Raceway Management, Inc. (collectively, “Empire”), and Kien Huat Realty III Limited and Genting New York LLC (collectively, “Genting”). The complaint alleged, among other things, that the Company had conspired with Empire to monopolize the racing and gaming market in the Catskills by entering into exclusivity and development agreements to develop a comprehensive resort destination in Sullivan County, New York. The plaintiffs are seeking \$500 million in damages (trebled to \$1.5 billion under antitrust law), punitive damages, and injunctive relief. The District Court dismissed plaintiffs' federal antitrust claims against all defendants with prejudice, and dismissed the pendent state law claims against Empire and Genting without prejudice, meaning they could be further pursued in state court. On October 2, 2013, the plaintiffs filed a motion for reconsideration with the District Court, seeking permission to file a Second Amended Complaint, and soon after filed a Notice of Appeal. The District Court denied the motion for reconsideration in an Opinion and Order dated November 3, 2014, and the plaintiffs perfected their appeal in the Second Circuit on or about December 17, 2014. Oral arguments by the parties regarding the appeal were presented on April 29, 2015.

The Company has not determined that losses related to these matters are probable. Because of the favorable rulings from the Supreme Court of Sullivan County, New York, the Appellate Division, Third Department, and the District Court, and the pending or potential appeals, together with the inherent difficulty of predicting the outcome of litigation generally, the Company does not have sufficient information to determine the amount or range of reasonably possible loss with respect to these matters. The Company's assessments are based on estimates and assumptions that have been deemed reasonable by management, but that may prove to be incomplete or inaccurate, and unanticipated events and circumstances may occur that might cause the Company to change those estimates and assumptions. The Company intends to vigorously defend the claims asserted against the Company and certain of its subsidiaries by the Cappelli Group and its affiliates, for which the Company believes it has meritorious defenses, but there can be no assurances as



to its outcome.

25

---

## 16. Segment Information

The Company groups investments into four reportable operating segments: Entertainment, Education, Recreation and Other. The financial information summarized below is presented by reportable operating segment:

## Balance Sheet Data:

	As of September 30, 2015					Corporate/Unallocated	Consolidated
	Entertainment	Education	Recreation	Other			
Total Assets	\$2,004,372	\$973,216	\$910,798	\$228,262	\$ 84,457		\$4,201,105

	As of December 31, 2014					Corporate/Unallocated	Consolidated
	Entertainment	Education	Recreation	Other			
Total Assets	\$2,017,543	\$734,512	\$696,931	\$206,795	\$ 46,267		\$3,702,048

## Operating Data:

	Three Months Ended September 30, 2015					Corporate/Unallocated	Consolidated
	Entertainment	Education	Recreation	Other			
Rental revenue	\$59,637	\$13,990	\$12,079	\$—	\$ —		\$85,706
Tenant reimbursements	3,718	—	—	—	—		3,718
Other income	1	—	—	55	662		718
Mortgage and other financing income	1,782	7,479	8,835	97	—		18,193
Total revenue	65,138	21,469	20,914	152	662		108,335
Property operating expense	5,413	—	—	83	—		5,496
Other expense	—	—	—	221	—		221
Total investment expenses	5,413	—	—	304	—		5,717
Net operating income - before unallocated items	59,725	21,469	20,914	(152)	)662		102,618

## Reconciliation to Consolidated Statements of Income:

General and administrative expense	(7,482	)
Costs associated with loan refinancing or payoff	(18	)
Interest expense, net	(20,529	)
Transaction costs	(783	)
Depreciation and amortization	(23,498	)
Equity in income from joint ventures	339	
Loss on sale of real estate	(95	)
Income tax expense	(498	)
Discontinued operations:		
Income from discontinued operations	141	
Net income attributable to EPR Properties	50,195	
Preferred dividend requirements	(5,951	)
Net income available to common shareholders of EPR Properties	\$44,244	

Edgar Filing: EPR PROPERTIES - Form 10-Q

	Three Months Ended September 30, 2014					Consolidated
	Entertainment	Education	Recreation	Other	Corporate/Unallocated	
Rental revenue	\$60,616	\$7,490	\$6,069	\$235	\$ —	\$74,410
Tenant reimbursements	4,486	—	—	—	—	4,486
Other income	5	—	—	191	149	345
Mortgage and other financing income	1,789	7,561	10,050	97	—	19,497
Total revenue	66,896	15,051	16,119	523	149	98,738
Property operating expense	5,759	—	—	189	—	5,948
Other expense	—	—	—	248	—	248
Total investment expenses	5,759	—	—	437	—	6,196
Net operating income - before unallocated items	61,137	15,051	16,119	86	149	92,542
Reconciliation to Consolidated Statements of Income:						
General and administrative expense						(6,719 )
Interest expense, net						(20,801 )
Transaction costs						(369 )
Provision for loan loss						(3,777 )
Depreciation and amortization						(17,421 )
Equity in income from joint ventures						300
Income tax expense						(1,047 )
Discontinued operations:						
Loss from discontinued operations						(3 )
Net income attributable to EPR Properties						42,705
Preferred dividend requirements						(5,952 )
Net income available to common shareholders of EPR Properties						\$36,753

Edgar Filing: EPR PROPERTIES - Form 10-Q

	Nine Months Ended September 30, 2015					Consolidated
	Entertainment	Education	Recreation	Other	Corporate/Unallocated	
Rental revenue	\$179,407	\$34,887	\$26,012	\$—	\$ —	\$240,306
Tenant reimbursements	12,009	—	—	(23	)—	11,986
Other income	504	—	—	118	1,794	2,416
Mortgage and other financing income	5,346	23,056	25,629	290	—	54,321
Total revenue	197,266	57,943	51,641	385	1,794	309,029
Property operating expense	17,399	—	—	224	—	17,623
Other expense	—	—	—	533	—	533
Total investment expenses	17,399	—	—	757	—	18,156
Net operating income - before unallocated items	179,867	57,943	51,641	(372	) 1,794	290,873
Reconciliation to Consolidated Statements of Income:						
General and administrative expense						(22,920 )
Retirement severance expense						(18,578 )
Costs associated with loan refinancing or payoff						(261 )
Interest expense, net						(59,123 )
Transaction costs						(6,818 )
Depreciation and amortization						(64,702 )
Equity in income from joint ventures						701
Gain on sale of real estate						23,829
Income tax expense						(1,418 )
Discontinued operations:						
Income from discontinued operations						199
Net income attributable to EPR Properties						141,782
Preferred dividend requirements						(17,855 )
Net income available to common shareholders of EPR Properties						\$123,927

Edgar Filing: EPR PROPERTIES - Form 10-Q

	Nine Months Ended September 30, 2014					Consolidated
	Entertainment	Education	Recreation	Other	Corporate/Unallocated	
Rental revenue	\$176,940	\$18,486	\$14,528	\$805	\$ —	\$210,759
Tenant reimbursements	13,355	—	—	—	—	13,355
Other income (loss)	(7	)—	—	284	429	706
Mortgage and other financing income	5,279	23,779	26,212	291	—	55,561
Total revenue	195,567	42,265	40,740	1,380	429	280,381
Property operating expense	17,413	—	—	523	—	17,936
Other expense	—	—	—	566	—	566
Total investment expenses	17,413	—	—	1,089	—	18,502
Net operating income - before unallocated items	178,154	42,265	40,740	291	429	261,879
Reconciliation to Consolidated Statements of Income:						
General and administrative expense						(21,260 )
Interest expense, net						(61,254 )
Transaction costs						(1,321 )
Provision for loan loss						(3,777 )
Depreciation and amortization						(48,750 )
Equity in income from joint ventures						878
Gain on sale of real estate						330
Gain on sale of investment in a direct financing lease						220
Income tax expense						(3,332 )
Discontinued operations:						
Income from discontinued operations						8
Transaction (costs) benefit						3,376
Net income attributable to EPR Properties						126,997
Preferred dividend requirements						(17,856 )
Net income available to common shareholders of EPR Properties						\$109,141

## 17. Condensed Consolidating Financial Statements

A portion of the Company's subsidiaries have guaranteed the Company's indebtedness under the Company's unsecured senior notes and combined unsecured revolving credit and term loan facility. The guarantees are joint and several, full and unconditional and subject to customary release provisions. The following summarizes the Company's condensed consolidating information as of September 30, 2015 and December 31, 2014 and for the three and nine months ended September 30, 2015 and 2014 (in thousands):

## Condensed Consolidating Balance Sheet

As of September 30, 2015

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Assets</b>					
Rental properties, net	\$—	\$2,394,449	\$544,430	\$—	\$2,938,879
Land held for development	—	2,274	28,227	—	30,501
Property under development	5	166,431	208,097	—	374,533
Mortgage notes and related accrued interest receivable	—	435,024	20,306	—	455,330
Investment in a direct financing lease, net	—	190,029	—	—	190,029
Investment in joint ventures	—	—	6,439	—	6,439
Cash and cash equivalents	11,378	719	2,517	—	14,614
Restricted cash	1,277	18,752	1,920	—	21,949
Deferred financing costs, net	23,986	—	275	—	24,261
Accounts receivable, net	183	44,347	11,476	—	56,006
Intercompany notes receivable	—	175,757	—	(175,757 )	—
Investments in subsidiaries	3,718,967	—	—	(3,718,967 )	—
Other assets	18,988	11,303	58,273	—	88,564
<b>Total assets</b>	<b>\$3,774,784</b>	<b>\$3,439,085</b>	<b>\$881,960</b>	<b>\$(3,894,724 )</b>	<b>\$4,201,105</b>
<b>Liabilities and Equity</b>					
<b>Liabilities:</b>					
Accounts payable and accrued liabilities	\$41,243	\$52,579	\$4,914	\$—	\$98,736
Dividends payable	23,847	—	—	—	23,847
Unearned rents and interest	—	44,077	7,919	—	51,996
Intercompany notes payable	—	—	175,757	(175,757 )	—
Debt	1,721,000	—	316,455	—	2,037,455
<b>Total liabilities</b>	<b>1,786,090</b>	<b>96,656</b>	<b>505,045</b>	<b>(175,757 )</b>	<b>2,212,034</b>
EPR Properties shareholders' equity	1,988,694	3,342,429	376,538	(3,718,967 )	1,988,694
Noncontrolling interests	—	—	377	—	377
<b>Total equity</b>	<b>\$1,988,694</b>	<b>\$3,342,429</b>	<b>\$376,915</b>	<b>\$(3,718,967 )</b>	<b>\$1,989,071</b>
<b>Total liabilities and equity</b>	<b>\$3,774,784</b>	<b>\$3,439,085</b>	<b>\$881,960</b>	<b>\$(3,894,724 )</b>	<b>\$4,201,105</b>

Condensed Consolidating Balance Sheet  
As of December 31, 2014

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
Assets					
Rental properties, net	\$—	\$1,872,053	\$579,481	\$—	\$2,451,534
Land held for development	—	—	206,001	—	206,001
Property under development	—	175,439	6,359	—	181,798
Mortgage notes and related accrued interest receivable	—	412,625	95,330	—	507,955
Investment in a direct financing lease, net	—	199,332	—	—	199,332
Investment in joint ventures	—	—	5,738	—	5,738
Cash and cash equivalents	(1,234	) 1,487	3,083	—	3,336
Restricted cash	1,000	10,466	1,606	—	13,072
Deferred financing costs, net	15,224	4,199	486	—	19,909
Accounts receivable, net	90	34,414	12,778	—	47,282
Intercompany notes receivable	—	—	175,757	(175,757	) —
Investments in subsidiaries	3,115,572	—	—	(3,115,572	) —
Other assets	21,272	9,151	35,668	—	66,091
Total assets	\$3,151,924	\$2,719,166	\$1,122,287	\$(3,291,329	) \$3,702,048
Liabilities and Equity					
Liabilities:					
Accounts payable and accrued liabilities	\$42,829	\$32,613	\$6,738	\$—	\$82,180
Dividends payable	22,233	—	—	—	22,233
Unearned rents and interest	750	20,295	4,578	—	25,623
Intercompany notes payable	—	—	175,757	(175,757	) —
Debt	1,160,000	160,310	325,213	—	1,645,523
Total liabilities	1,225,812	213,218	512,286	(175,757	) 1,775,559
EPR Properties shareholders' equity	1,926,112	2,505,948	609,624	(3,115,572	) 1,926,112
Noncontrolling interests	—	—	377	—	377
Total equity	\$1,926,112	\$2,505,948	\$610,001	\$(3,115,572	) \$1,926,489
Total liabilities and equity	\$3,151,924	\$2,719,166	\$1,122,287	\$(3,291,329	) \$3,702,048

Condensed Consolidating Statement of Income  
Three Months Ended September 30, 2015

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantors Subsidiaries	Consolidated Elimination	Consolidated
Rental revenue	\$—	\$67,640	\$18,066	\$—	\$85,706
Tenant reimbursements	—	1,254	2,464	—	3,718
Other income	—	1	717	—	718
Mortgage and other financing income	212	16,558	1,423	—	18,193
Intercompany fee income	665	—	—	(665)	) —
Interest income on intercompany notes receivable	—	2,390	—	(2,390)	) —
Total revenue	877	87,843	22,670	(3,055)	) 108,335
Equity in subsidiaries' earnings	71,740	—	—	(71,740)	) —
Property operating expense	—	2,694	2,802	—	5,496
Intercompany fee expense	—	—	665	(665)	) —
Other expense	—	—	221	—	221
General and administrative expense	—	5,910	1,572	—	7,482
Costs associated with loan refinancing or payoff	—	18	—	—	18
Interest expense, net	20,843	(2,227)	) 1,913	—	20,529
Interest expense on intercompany notes payable	—	—	2,390	(2,390)	) —
Transaction costs	746	—	37	—	783
Depreciation and amortization	422	19,151	3,925	—	23,498
Income before equity in income from joint ventures and other items	50,606	62,297	9,145	(71,740)	) 50,308
Equity in income from joint ventures	—	—	339	—	339
Loss on sale of real estate	—	(95)	) —	—	(95)
Income before income taxes	50,606	62,202	9,484	(71,740)	) 50,552
Income tax expense	411	—	87	—	498
Income from continuing operations	50,195	62,202	9,397	(71,740)	) 50,054
Discontinued operations:					
Income from discontinued operations	—	141	—	—	141
Net income attributable to EPR Properties	50,195	62,343	9,397	(71,740)	) 50,195
Preferred dividend requirements	(5,951)	) —	—	—	(5,951)
Net income available to common shareholders of EPR Properties	\$44,244	\$62,343	\$9,397	\$(71,740)	) \$44,244
Comprehensive income attributable to EPR Properties	\$47,315	\$62,340	\$9,299	\$(71,639)	) \$47,315



Condensed Consolidating Statement of Income  
 Three Months Ended September 30, 2014

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated	
Rental revenue	\$—	\$54,798	\$19,612	\$—	\$74,410	
Tenant reimbursements	—	1,405	3,081	—	4,486	
Other income	—	—	345	—	345	
Mortgage and other financing income	187	17,539	1,771	—	19,497	
Intercompany fee income	788	—	—	(788	) —	
Interest income on intercompany notes receivable	—	—	5,961	(5,961	) —	
Total revenue	975	73,742	30,770	(6,749	) 98,738	
Equity in subsidiaries' earnings	58,203	—	—	(58,203	) —	
Property operating expense	—	2,618	3,330	—	5,948	
Intercompany fee expense	—	—	788	(788	) —	
Other expense	—	—	248	—	248	
General and administrative expense	—	4,726	1,993	—	6,719	
Interest expense, net	15,787	838	4,176	—	20,801	
Interest expense on intercompany notes payable	—	—	5,961	(5,961	) —	
Transaction costs	292	—	77	—	369	
Provision for loan loss	—	—	3,777	—	3,777	
Depreciation and amortization	274	12,541	4,606	—	17,421	
Income before equity in income from joint ventures and other items	42,825	53,019	5,814	(58,203	) 43,455	
Equity in income from joint ventures	—	—	300	—	300	
Income before income taxes	42,825	53,019	6,114	(58,203	) 43,755	
Income tax expense	120	—	927	—	1,047	
Income from continuing operations	42,705	53,019	5,187	(58,203	) 42,708	
Discontinued operations:						
Loss from discontinued operations	—	(3	) —	—	(3	)
Net income attributable to EPR Properties	42,705	53,016	5,187	(58,203	) 42,705	
Preferred dividend requirements	(5,952	) —	—	—	(5,952	)
Net income available to common shareholders of EPR Properties	\$36,753	\$53,016	\$5,187	\$(58,203	) \$36,753	
Comprehensive income attributable to EPR Properties	\$42,036	\$53,016	\$3,336	\$(56,352	) \$42,036	

Condensed Consolidating Statement of Income  
 Nine Months Ended September 30, 2015

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantors Subsidiaries	Consolidated Elimination	Consolidated
Rental revenue	\$—	\$184,790	\$55,516	\$—	\$240,306
Tenant reimbursements	—	3,928	8,058	—	11,986
Other income	—	3	2,413	—	2,416
Mortgage and other financing income	636	46,862	6,823	—	54,321
Intercompany fee income	2,062	—	—	(2,062 )	—
Interest income on intercompany notes receivable	111	7,339	—	(7,450 )	—
Total revenue	2,809	242,922	72,810	(9,512 )	309,029
Equity in subsidiaries' earnings	224,052	—	—	(224,052 )	—
Property operating expense	—	8,612	9,011	—	17,623
Intercompany fee expense	—	—	2,062	(2,062 )	—
Other expense	—	—	533	—	533
General and administrative expense	—	17,554	5,366	—	22,920
Retirement severance expense	18,578	—	—	—	18,578
Costs associated with loan refinancing or payoff	243	18	—	—	261
Interest expense, net	57,027	(3,608 )	5,704	—	59,123
Interest expense on intercompany notes payable	—	—	7,450	(7,450 )	—
Transaction costs	6,482	—	336	—	6,818
Depreciation and amortization	1,200	51,544	11,958	—	64,702
Income before equity in income from joint ventures and other items	143,331	168,802	30,390	(224,052 )	118,471
Equity in income from joint ventures	—	—	701	—	701
Gain on sale of real estate	—	23,653	176	—	23,829
Income before income taxes	143,331	192,455	31,267	(224,052 )	143,001
Income tax expense (benefit)	1,549	—	(131 )	—	1,418
Income from continuing operations	141,782	192,455	31,398	(224,052 )	141,583
Discontinued operations:					
Income from discontinued operations	—	199	—	—	199
Net income attributable to EPR Properties	141,782	192,654	31,398	(224,052 )	141,782
Preferred dividend requirements	(17,855 )	—	—	—	(17,855 )
Net income available to common shareholders of EPR Properties	\$123,927	\$192,654	\$31,398	\$(224,052 )	\$123,927
Comprehensive income attributable to EPR Properties	\$134,626	\$192,603	\$27,973	\$(220,576 )	\$134,626

Condensed Consolidating Statement of Income  
 Nine Months Ended September 30, 2014

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non- Guarantors Subsidiaries	Consolidated Elimination	Consolidated
Rental revenue	\$—	\$ 155,279	\$ 55,480	\$—	\$ 210,759
Tenant reimbursements	—	3,958	9,397	—	13,355
Other income	—	1	705	—	706
Mortgage and other financing income	562	50,622	4,377	—	55,561
Intercompany fee income	2,366	—	—	(2,366 )	—
Interest income on intercompany notes receivable	—	—	19,067	(19,067 )	—
Total revenue	2,928	209,860	89,026	(21,433 )	280,381
Equity in subsidiaries' earnings	172,970	—	—	(172,970 )	—
Property operating expense	(1 )	7,701	10,236	—	17,936
Intercompany fee expense	—	—	2,366	(2,366 )	—
Other expense	—	—	566	—	566
General and administrative expense	—	14,842	6,418	—	21,260
Interest expense, net	47,222	2,686	11,346	—	61,254
Interest expense on intercompany notes payable	—	—	19,067	(19,067 )	—
Transaction costs	483	—	838	—	1,321
Provision for loan loss	—	—	3,777	—	3,777
Depreciation and amortization	823	35,386	12,541	—	48,750
Income before equity in income from joint ventures and other items	127,371	149,245	21,871	(172,970 )	125,517
Equity in income from joint ventures	—	—	878	—	878
Gain on sale of land	—	—	330	—	330
Gain on sale of investment in a direct financing lease	—	220	—	—	220
Income before income taxes	127,371	149,465	23,079	(172,970 )	126,945
Income tax expense	374	—	2,958	—	3,332
Income from continuing operations	126,997	149,465	20,121	(172,970 )	123,613
Discontinued operations:					
Income (loss) from discontinued operations	—	(10 )	18	—	8
Transaction costs (benefit)	—	3,376	—	—	3,376
Net income attributable to EPR Properties	126,997	152,831	20,139	(172,970 )	126,997
Preferred dividend requirements	(17,856 )	—	—	—	(17,856 )
Net income available to common shareholders of EPR Properties	\$ 109,141	\$ 152,831	\$ 20,139	\$ (172,970 )	\$ 109,141
Comprehensive income attributable to EPR Properties	\$ 123,361	\$ 152,974	\$ 16,326	\$ (169,300 )	\$ 123,361



Condensed Consolidating Statement of Cash Flows  
 Nine Months Ended September 30, 2015

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non-Guarantor Subsidiaries	Consolidated
Intercompany fee income (expense)	\$2,062	\$—	\$ (2,062 )	\$—
Interest income (expense) on intercompany receivable/payable	111	7,339	(7,450 )	—
Net cash provided (used) by other operating activities	(83,543 )	217,884 )	49,967	184,308
Net cash provided (used) by operating activities of continuing operations	(81,370 )	225,223 )	40,455	184,308
Net cash provided by operating activities of discontinued operations	—	514	—	514
Net cash provided (used) by operating activities	(81,370 )	225,737 )	40,455	184,822
Investing activities:				
Acquisition of rental properties and other assets	(392 )	(135,627 )	(10 )	(136,029 )
Proceeds from sale of real estate	—	44,911	1,081	45,992
Investment in mortgage notes receivable	—	(18,073 )	(44,863 )	(62,936 )
Proceeds from mortgage note receivable paydown	—	975	—	975
Proceeds from sale of investments in a direct financing lease, net	—	4,741	—	4,741
Additions to property under development	(5 )	(300,270 )	(24,584 )	(324,859 )
Advances to subsidiaries, net	(374,011 )	337,166 )	36,845	—
Net cash used by investing activities	(374,408 )	(66,177 )	(31,531 )	(472,116 )
Financing activities:				
Proceeds from long-term debt facilities	648,914	155,000	—	803,914
Principal payments on long-term debt	(89,000 )	(315,310 )	(8,759 )	(413,069 )
Deferred financing fees paid	(6,944 )	(6 )	(2 )	(6,952 )
Net proceeds from issuance of common shares	99,760	—	—	99,760
Impact of stock option exercises, net	(3,192 )	—	—	(3,192 )
Purchase of common shares for treasury	(8,222 )	—	—	(8,222 )
Dividends paid to shareholders	(172,926 )	—	—	(172,926 )
Net cash provided (used) by financing activities	468,390	(160,316 )	(8,761 )	299,313
Effect of exchange rate changes on cash	—	(12 )	(729 )	(741 )
Net increase (decrease) in cash and cash equivalents	12,612	(768 )	(566 )	11,278
Cash and cash equivalents at beginning of the period	(1,234 )	1,487 )	3,083	3,336
Cash and cash equivalents at end of the period	\$11,378	\$719	\$2,517	\$14,614

Condensed Consolidating Statement of Cash Flows  
 Nine Months Ended September 30, 2014

	EPR Properties (Issuer)	Wholly Owned Subsidiary Guarantors	Non-Guarantor Subsidiaries	Consolidated
Intercompany fee income (expense)	\$2,366	\$—	\$ (2,366 )	\$—
Interest income (expense) on intercompany receivable/payable	—	—	—	—
Net cash provided (used) by other operating activities	(59,343 )	180,072	47,370	168,099
Net cash provided (used) by operating activities of continuing operations	(56,977 )	180,072	45,004	168,099
Net cash provided by operating activities of discontinued operations	—	41	68	109
Net cash provided (used) by operating activities	(56,977 )	180,113	45,072	168,208
Investing activities:				
Acquisition of rental properties and other assets	(283 )	(30,288 )	(25,814 )	(56,385 )
Proceeds from sale of real estate	—	—	3,647	3,647
Proceeds from settlement of derivative	—	—	5,725	5,725
Investment in mortgage note receivable	—	(21,808 )	(36,114 )	(57,922 )
Proceeds from mortgage note receivable paydown	—	317	—	317
Investment in promissory notes receivable	—	(721 )	(3,666 )	(4,387 )
Proceeds from sale of investments in a direct financing lease, net	—	46,092	—	46,092
Additions to property under development	(821 )	(246,066 )	(9,641 )	(256,528 )
Advances to subsidiaries, net	(70,690 )	40,165	30,525	—
Net cash used by investing activities	(71,794 )	(212,309 )	(35,338 )	(319,441 )
Financing activities:				
Proceeds from long-term debt facilities	20,000	245,000	—	265,000
Principal payments on long-term debt	—	(213,431 )	(7,135 )	(220,566 )
Deferred financing fees paid	(335 )	(275 )	(198 )	(808 )
Net proceeds from issuance of common shares	264,008	—	—	264,008
Impact of stock option exercises, net	(27 )	—	—	(27 )
Purchase of common shares for treasury	(2,892 )	—	—	(2,892 )
Dividends paid to shareholders	(152,874 )	—	—	(152,874 )
Net cash provided (used) by financing activities	127,880	31,294	(7,333 )	151,841
Effect of exchange rate changes on cash	—	47	(227 )	(180 )
Net increase (decrease) in cash and cash equivalents	(891 )	(855 )	2,174	428
Cash and cash equivalents at beginning of the period	449	2,727	4,782	7,958
Cash and cash equivalents at end of the period	\$(442 )	\$1,872	\$6,956	\$8,386

## 18. Subsequent Events

On October 13, 2015, the Company received a partial pay-down of \$45.0 million on two of its mortgage notes receivable related to Schlitterbahn waterparks. Per the terms of the mortgage notes receivable, half of this amount pays back advances plus accrued interest and the other half, or approximately \$22.5 million, further reduces the note balance but has no impact on the interest income the Company was previously receiving. The proceeds from the mortgage notes receivable partial pay-down were used to further reduce the balance outstanding on the Company's unsecured revolving credit facility.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto on this Form 10-Q of EPR Properties ("the Company", "EPR", "we" or "us"). The forward-looking statements included in this discussion and elsewhere on this Form 10-Q involve risks and uncertainties, including anticipated financial performance, business prospects, industry trends, shareholder returns, performance of leases by tenants, performance on loans to customers and other matters, which reflect management's best judgment based on factors currently known. See "Cautionary Statement Concerning Forward-Looking Statements" which is incorporated herein by reference. Actual results and experience could differ materially from the anticipated results and other expectations expressed in our forward-looking statements as a result of a number of factors, including but not limited to those discussed in this Item and Item 1A - "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014 filed with the SEC on February 25, 2015.

### Overview

### Business

Our principal business objective is to enhance shareholder value by achieving predictable growth in Funds From Operations ("FFO") and dividends per share. Our prevailing strategy is to focus on long-term investments in a limited number of categories in which we maintain a depth of knowledge and relationships, and which we believe offer sustained performance throughout all economic cycles. Our investment portfolio includes ownership of and long-term mortgages on entertainment, education and recreation properties. Substantially all of our owned single-tenant properties are leased pursuant to long-term triple net leases, under which the tenants typically pay all operating expenses of the property. Tenants at our owned multi-tenant properties are typically required to pay common area maintenance charges to reimburse us for their pro-rata portion of these costs.

It has been our strategy to structure leases and financings to ensure a positive spread between our cost of capital and the rentals or interest paid by our tenants. We have primarily acquired or developed new properties that are pre-leased to a single tenant or multi-tenant properties that have a high occupancy rate. We have also entered into certain joint ventures and we have provided mortgage note financing. We intend to continue entering into some or all of these types of arrangements in the foreseeable future.

Historically, our primary challenges have been locating suitable properties, negotiating favorable lease or financing terms (on new or existing properties), and managing our portfolio as we have continued to grow. We believe our management's knowledge and industry relationships have facilitated opportunities for us to acquire, finance and lease properties. Our business is subject to a number of risks and uncertainties, including those described in Item 1A - "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014.

As of September 30, 2015, our total assets were approximately \$4.2 billion (after accumulated depreciation of approximately \$0.5 billion) which included investments in each of our four operating segments with properties located in 39 states, the District of Columbia and Ontario, Canada.

Our Entertainment segment included investments in 129 megaplex theatre properties, nine entertainment retail centers (which include eight additional megaplex theatre properties and one live performance venue) and six family entertainment centers. Our portfolio of owned entertainment properties consisted of 11.8 million square

38

---



feet and was 98% leased, including megaplex theatres that were 100% leased. At September 30, 2015, there were four development or redevelopment projects under construction.

Our Education segment included investments in 70 public charter school properties, three private schools and 13 early education centers. Our portfolio of owned education properties consisted of 4.2 million square feet and was 100% leased. At September 30, 2015, there were 26 development or redevelopment projects under construction.

Our Recreation segment included investments in 10 metro ski parks, five waterparks and 17 golf entertainment complexes. Our portfolio of owned recreation properties was 100% leased. At September 30, 2015, there were four development projects under construction.

Our Other segment consisted primarily of the property under development and land held for development related to the Adelaar casino and resort project in Sullivan County, New York, including infrastructure, which is expected to be sold in conjunction with the issuance of IDA bonds.

The combined owned portfolio consisted of 18.0 million square feet and was 99% leased. As of September 30, 2015, we had a total of approximately \$374.5 million invested in property under development, including \$199.0 million related to the Adelaar casino and resort project in Sullivan County, New York. Infrastructure costs included in property under development for the Adelaar casino and resort project of \$22.7 million are expected to be recovered when the infrastructure is sold in conjunction with the issuance of IDA bonds.

Our total investments were approximately \$4.5 billion at September 30, 2015. Total investments is defined herein as the sum of the carrying values of rental properties and rental properties held for sale (before accumulated depreciation), land held for development, property under development, mortgage notes receivable (including related accrued interest receivable), net, investment in a direct financing lease, net, investment in joint ventures, intangible assets (before accumulated amortization) and notes receivable and related accrued interest receivable, net. Below is a reconciliation of the carrying value of total investments to the constituent items in the consolidated balance sheet at September 30, 2015 (in thousands):

Rental properties, net of accumulated depreciation	\$2,938,879
Add back accumulated depreciation on rental properties	511,949
Land held for development	30,501
Property under development	374,533
Mortgage notes and related accrued interest receivable	455,330
Investment in a direct financing lease, net	190,029
Investment in joint ventures	6,439
Intangible assets, gross <sup>(1)</sup>	21,071
Notes receivable and related accrued interest receivable, net <sup>(1)</sup>	2,186
Total investments	\$4,530,917

<sup>(1)</sup> Included in other assets in the accompanying consolidated balance sheet. Other assets includes the following:

Intangible assets, gross	\$21,071	
Less: accumulated amortization on intangible assets	(12,028	)
Notes receivable and related accrued interest receivable, net	2,186	
Prepaid expenses and other current assets	77,335	
Total other assets	\$88,564	

Management believes that total investments is a useful measure for management and investors as it illustrates across which asset categories the Company's funds have been invested. Total investments is a non-GAAP financial measure and is not a substitute for total assets under GAAP. It is most directly comparable to the GAAP measure, "Total assets". Furthermore, total investments may not be comparable to similarly titled financial measures reported by other companies due to differences in the way the Company calculates this measure. Below is a reconciliation of total

investments to "Total assets" in the consolidated balance sheet at September 30, 2015 (in thousands):

39

---

Edgar Filing: EPR PROPERTIES - Form 10-Q

Total investments	\$4,530,917
Cash and cash equivalents	14,614
Restricted cash	21,949
Deferred financing costs, net	24,261
Account receivable, net	56,006
Less: accumulated depreciation on rental properties	(511,949)
Less: accumulated amortization on intangible assets	(12,028)
Prepaid expenses and other current assets	77,335
Total assets	\$4,201,105

For financial reporting purposes, we group our investments into four reportable operating segments: Entertainment, Education, Recreation and Other. Of our total investments of \$4.5 billion at September 30, 2015, \$2.4 billion or 54% related to our Entertainment segment, \$963.9 million or 21% related to our Education segment, \$904.8 million or 20% related to our Recreation segment and \$227.9 million or 5% related to our Other segment.

### Operating Results

Our total revenue, net income available to common shareholders and Funds From Operations As Adjusted ("FFOAA") are detailed below for the three and nine months ended September 30, 2015 and 2014 (in millions, except per share information):

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2015	2014	Increase	2015	2014	Increase
Total revenue	\$108.3	\$98.7	10 %	\$309.0	\$280.4	10 %
Net income available to common shareholders of EPR Properties	44.2	36.8	20 %	123.9	109.1	14 %
FFOAA per diluted share	1.17	1.08	8 %	3.27	2.99	9 %

#### Three and Nine Months Ended September 30, 2015

Our total revenue, net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2015 were favorably impacted from the capitalization of interest expense related to Adelaar of \$2.1 million and \$6.3 million, respectively, and the results of investment spending in 2014 and 2015 and lower financing rates.

Our total revenue, net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2015 were unfavorably impacted by the sale of four public charter schools in April 2014 and the payoff of various mortgage notes due from Peak Resorts, Inc. in December 2014, as well as a weaker Canadian dollar exchange rate.

Our net income available to common shareholders of EPR Properties for the nine months ended September 30, 2015 was favorably impacted by net gains from property dispositions of \$23.8 million and unfavorably impacted by retirement severance expense of \$18.6 million related to the retirement of our former Chief Executive Officer.

Our net income available to common shareholders of EPR Properties for the three and nine months ended September 30, 2015 was unfavorably impacted by higher transaction costs.

Our net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2015 was favorably impacted by lower income tax expense related to our Canadian operations.

#### Three and Nine Months Ended September 30, 2014

Our total revenue, net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2014 were favorably impacted primarily from the results of

investment spending in 2013 and 2014, lower financing rates and lower bad debt expense.

40

---

Our total revenue, net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2014 were unfavorably impacted by the sale of four public charter schools in April 2014.

- Our net income available to common shareholders of EPR Properties for the nine months ended September 30, 2014 was favorably impacted by a \$3.4 million reversal of a liability that was established related to the acquisition of Toronto Dundas Square (now sold) as well as gains from property dispositions of \$0.5 million.
- Our net income available to common shareholders of EPR Properties for the three and nine months ended September 30, 2014 was unfavorably impacted by a \$3.8 million provision for loan loss
- Our net income available to common shareholders of EPR Properties and FFOAA per diluted share for the three and nine months ended September 30, 2014 was unfavorably impacted by higher income tax expense related to our Canadian operations.
- Our per share results for the three and nine months ended September 30, 2014 were also unfavorably impacted by lower average leverage (measured by debt to gross assets) than in the prior period.

FFOAA is a non-GAAP financial measure. For the definitions and further details on the calculations of FFOAA and certain other non-GAAP financial measures, see section below titled "Funds From Operations (FFO), Funds From Operations As Adjusted (FFOAA) and Adjusted Funds from Operations (AFFO)."

#### Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires management to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying consolidated financial statements and related notes. In preparing these financial statements, management has made its best estimates and assumptions that affect the reported assets and liabilities. The most significant assumptions and estimates relate to consolidation, revenue recognition, depreciable lives of the real estate, the valuation of real estate, accounting for real estate acquisitions, estimating reserves for uncollectible receivables and the accounting for mortgage and other notes receivable, all of which are described as our critical accounting policies in our Annual Report on Form 10-K for the year ended December 31, 2014. Application of these assumptions requires the exercise of judgment as to future uncertainties and, as a result, actual results could differ from these estimates. For the nine months ended September 30, 2015, there were no changes to critical accounting policies.

#### Recent Developments

##### Debt Financing

On March 6, 2015, we prepaid in full our mortgage note payable of \$30.4 million which was secured by one entertainment retail center.

On March 16, 2015, we issued \$300.0 million in aggregate principal amount of senior notes due on April 1, 2025 pursuant to an underwritten public offering. The notes bear interest at an annual rate of 4.50%. Interest is payable on April 1 and October 1 of each year beginning on October 1, 2015 until the stated maturity date of April 1, 2025. The notes were issued at 99.638% of their face value and are unsecured and guaranteed by certain of our subsidiaries.

On April 24, 2015, we amended, restated and combined our unsecured revolving credit and term loan facilities.

The amendments to the unsecured revolving portion of the new credit facility, among other things, (i) increase the initial amount from \$535.0 million to \$650.0 million, (ii) extend the maturity date from July 23, 2017, to April 24, 2019 (with us having the same right as before to extend the loan for one additional year, subject to certain terms and conditions) and (iii) lower the interest rate and facility fee pricing based on a grid related to our senior unsecured

credit ratings which at closing was LIBOR plus 1.25% and 0.25%, respectively. At September 30, 2015, we had \$196.0 million outstanding under this portion of the facility.

The amendments to the unsecured term loan portion of the new facility, among other things, (i) increase the initial amount from \$285.0 million to \$350.0 million, (ii) extend the maturity date from July 23, 2018, to April 24, 2020 and

41

---

(iii) lower the interest rate at all senior unsecured credit rating tiers which was LIBOR plus 1.40% at closing. On July 24, 2015, we borrowed the remaining \$65.0 million available on the \$350.0 million term loan portion of the facility, which was used to pay down a portion of our unsecured revolving credit facility. In addition, on August 12, 2015 we entered into two interest rate swap agreements to fix the interest rate at 2.94% on an additional \$60.0 million of the unsecured term loan facility from September 8, 2015 to July 5, 2017 and on \$300.0 million of the unsecured term loan facility from July 6, 2017 to April 5, 2019.

In addition, there is a \$1.0 billion accordion feature on the combined unsecured revolving credit and term loan facility that increases the maximum borrowing amount available under the combined facility, subject to lender approval, from \$1.0 billion to \$2.0 billion.

On July 31, 2015, we prepaid in full a mortgage note payable of \$4.8 million which was secured by one theatre property. Additionally, on August 6, 2015, we prepaid in full six mortgage notes payable totaling \$61.5 million which were secured by 6 theatre properties.

During the three months ended September 30, 2015, we issued 1,862,582 common shares under our Direct Stock Purchase Plan (DSPP) for net proceeds of \$99.4 million, which were used to pay down a portion of our unsecured revolving credit facility. Subsequent to September 30, 2015, we issued an additional 595,506 common shares under our DSPP for net proceeds of \$31.7 million. These proceeds were used to pay down a portion of our unsecured revolving credit facility

On October 13, 2015, we received a partial pay-down of \$45.0 million on two of our mortgage notes receivable related to Schlitterbahn waterparks. Per the terms of the mortgage notes receivable, half of this amount pays back advances plus accrued interest and the other half, or approximately \$22.5 million, further reduces the note balance but has no impact on the interest income we were previously receiving. The proceeds from the mortgage notes receivable partial pay-down were used to further reduce the balance outstanding on our unsecured revolving credit facility.

#### Investment Spending

Our investment spending during the nine months ended September 30, 2015 totaled \$509.5 million, and included investments in each of our four operating segments.

Entertainment investment spending during the nine months ended September 30, 2015 totaled \$82.9 million, and was related primarily to investments in the development or redevelopment of seven megaplex theatres, two family entertainment centers and 5 entertainment retail centers, as well as the acquisition of three megaplex theatres located in Virginia, Illinois and Florida, each of which is subject to a long-term triple net lease or long-term mortgage agreement.

Education investment spending during the nine months ended September 30, 2015 totaled \$219.8 million, and was related primarily to investments in build-to-suit construction of 27 public charter schools, four private schools and 26 early childhood education centers, as well as the acquisition of two public charter schools, each of which is subject to a long-term triple net lease or long-term mortgage agreement.

Recreation investment spending during the nine months ended September 30, 2015 totaled \$198.1 million, and was related primarily to build-to-suit construction of 15 Topgolf golf entertainment facilities, additional improvements at the Company's Kansas City, Kansas water-park and Camelback Mountain Resort, as well as the acquisition of one ski resort located in Wintergreen, Virginia, each of which is subject to a long-term triple net lease or a long-term mortgage agreement.

On August 1, 2015, per the terms of the mortgage note agreement, the borrower for Camelback Mountain Resort exercised its option to convert the mortgage note agreement to a lease agreement. As a result, we recorded the carrying value of our investment into rental property, which approximated the fair value of the property on the conversion date. There was no gain or loss recognized on this transaction. The property is leased pursuant to a triple net lease with a 20-year term.



Other investment spending during the nine months ended September 30, 2015 totaled \$8.7 million, and was related to the Adelaar casino and resort project in Sullivan County, New York.

The following details our investment spending by category during the nine months ended September 30, 2015 and 2014 (in thousands):

Nine Months Ended September 30, 2015

Operating Segment	Total Investment Spending	New Development	Re-development	Asset Acquisition	Mortgage Notes or Notes Receivable
Entertainment	\$82,881	\$13,902	\$14,542	\$54,437	\$—
Education	219,820	207,554	—	8,442	3,824
Recreation	198,156	115,722	240	21,865	60,329
Other	8,642	8,642	—	—	—
Total Investment Spending	\$509,499	\$345,820	\$14,782	\$84,744	\$64,153

Nine Months Ended September 30, 2014

Operating Segment	Total Investment Spending	New Development	Re-development	Asset Acquisition	Mortgage Notes or Notes Receivable
Entertainment	\$153,994	\$12,173	\$11,195	\$126,960	\$3,666
Education	176,909	151,997	—	7,812	17,100
Recreation	137,402	92,150	4,430	—	40,822
Other	3,298	3,298	—	—	—
Total Investment Spending	\$471,603	\$259,618	\$15,625	\$134,772	\$61,588

The above amounts include \$110 thousand and \$171 thousand in capitalized payroll and \$14.3 million and \$5.0 million in capitalized interest for the nine months ended September 30, 2015 and 2014, respectively and \$1.6 million for both periods in capitalized other general and administrative direct project costs. In addition, we had \$1.7 million and \$5.1 million of maintenance capital expenditures for the nine months ended September 30, 2015 and 2014, respectively.

#### Property Dispositions

On January 27, 2015, we completed the sale of a theatre located in Los Angeles, California for net proceeds of \$42.7 million and recognized a gain on sale of \$23.7 million during the nine months ended September 30, 2015. In addition, during the nine months ended September 30, 2015, we sold a land parcel adjacent to one of our public charter school investments for net proceeds of \$1.1 million and recognized a gain of \$0.2 million, and a land parcel adjacent to one of our megaplex theatre properties for net proceeds of \$2.2 million and recognized a loss of \$0.1 million.

On May 21, 2015, we completed the sale of one public charter school property located in Pennsylvania and previously leased to Imagine for net proceeds of \$4.7 million. Accordingly, we reduced our net investment in a direct financing lease, net by \$4.7 million which included \$4.1 million in original acquisition costs. There was no gain or loss recognized on this sale.

#### Adelaar Casino and Resort Project in Sullivan County, New York

The proposed ground lease tenant for a portion of our Sullivan County, New York property, Empire Resorts, announced on June 30, 2014 that it submitted an application to the New York State Gaming Facility Location Board (“FLB”) for a Class III gaming license to operate a full-scale casino to be named Montreign Resort Casino

("Montreign"). On December 17, 2014, the FLB announced its recommendation for a license for Montreign. With this recommendation, Empire Resorts is now applying to the New York State Gaming Commission for the official gaming license. If the

casino license is granted and the parties proceed with the development of the project as set forth in the Master Plan submitted to Sullivan County, New York, the total combined investment in the Adelaar casino and resort project could be in excess of \$1.0 billion, which may include land held for development and property under development (\$222.8 million at September 30, 2015), and additional investments outside of the casino by the Company, subsidiaries of Empire Resorts and others in excess of \$200.0 million for infrastructure, a waterpark hotel, a redesign of the existing golf course and retail, restaurant, shopping and entertainment properties. In addition to the Company, sources of this additional investment may include funding by tenants, joint venture partners, developers and purchasers of the land. Empire Resorts has reported that they plan to invest up to \$630.0 million for the casino project. On September 3, 2015, we entered into a non-binding term sheet with a subsidiary of Empire Resorts, reflecting proposed changes to the structure of the project. Under the revised structure, subsidiaries of Empire will be responsible for the development of the casino resort, the golf course and the entertainment village. We will lease these portions of the project to the Empire entities pursuant to three ground leases and Empire will have an option to purchase all, but not less than all, of these properties in the future. We will be responsible for the development of an indoor waterpark lodge and adventure park. The term sheet also includes proposed terms relating to the division of the responsibilities relating to common infrastructure work for Adelaar.

The Adelaar casino and resort project has been approved for sales tax exemption with respect to certain infrastructure improvements and is expected to benefit from the issuance and private placement of tax exempt bonds to finance those improvements. The size of the overall project, including the amount of capital necessary to complete it, will vary based upon a number of contingencies. We have received from Empire Resorts nonrefundable option payments totaling \$7.1 million through September 30, 2015 which have been deferred and are expected to be recognized in income in the future as a part of lease accounting should a lease agreement be finalized with Empire Resorts.

As further described in Note 15 to the consolidated financial statements in this Quarterly Report on Form 10-Q, the Adelaar casino and resort project is the subject of ongoing litigation for which we believe we have meritorious defenses.

#### Chief Executive Officer Retirement

On February 24, 2015, we announced that David Brain, our then President and Chief Executive Officer, was retiring from the Company. In connection with his retirement, Mr. Brain and the Company entered into a Retirement Agreement pursuant to which he agreed to retire on March 31, 2015 in consideration for certain retirement severance benefits substantially equal to those benefits that would be payable to him under his employment agreement if he were terminated without cause. As a result, we recorded retirement severance expense (including share-based compensation costs) during the nine months ended September 30, 2015 of \$18.6 million which is included in the accompanying consolidated statements of income for the nine months ended September 30, 2015 in this Quarterly Report on Form 10-Q. Retirement severance expense includes a cash payment of \$11.8 million, \$5.0 million for the accelerated vesting of 113,900 nonvested shares, \$1.4 million for the accelerated vesting of 101,640 share options and \$0.4 million of related taxes and other expenses.

#### Results of Operations

Three months ended September 30, 2015 compared to three months ended September 30, 2014

Rental revenue was \$85.7 million for the three months ended September 30, 2015 compared to \$74.4 million for the three months ended September 30, 2014. This increase resulted primarily from \$13.6 million of rental revenue related to property acquisitions and developments completed in 2015 and 2014, partially offset by a decrease of \$2.3 million in rental revenue on existing and sold properties, including the impact of a weaker Canadian dollar exchange rate. Percentage rents of \$1.4 million and \$1.2 million were recognized during the three months ended September 30, 2015 and 2014, respectively. Straight-line rents of \$2.7 million and \$2.9 million were recognized during the three months

ended September 30, 2015 and 2014, respectively.

During the three months ended September 30, 2015, there were no significant lease renewals on existing properties.

44

---

Tenant reimbursements totaled \$3.7 million for the three months ended September 30, 2015 compared to \$4.5 million for the three months ended September 30, 2014. These tenant reimbursements related to the operations of our entertainment retail centers. The \$0.8 million decrease was primarily due to the impact of a weaker Canadian dollar exchange rate.

Other income was \$0.7 million for the three months ended September 30, 2015 compared to \$0.3 million for the three months ended September 30, 2014. The \$0.4 million increase was primarily due to an increase in income recognized upon settlement of foreign currency swap contracts.

Mortgage and other financing income for the three months ended September 30, 2015 was \$18.2 million compared to \$19.5 million for the three months ended September 30, 2014. The \$1.3 million decrease was due to the prepayment of four mortgage notes receivable during the three months ended December 31, 2014. This was partially offset due to increased real estate lending activities. Additionally, we recognized participating interest income of \$1.5 million and \$1.4 million for the three months ended September 30, 2015 and 2014, respectively.

Our property operating expense totaled \$5.5 million for the three months ended September 30, 2015 compared to \$5.9 million for the three months ended September 30, 2014. These property operating expenses primarily arise from the operations of our entertainment retail centers and other specialty properties. This decrease is primarily due to the impact of a weaker Canadian dollar exchange rate.

Our general and administrative expense totaled \$7.5 million for the three months ended September 30, 2015 compared to \$6.7 million for the three months ended September 30, 2014. The increase of \$0.8 million primarily relates to an increase in payroll and benefits costs.

Our net interest expense decreased by \$0.3 million to \$20.5 million for the three months ended September 30, 2015 from \$20.8 million for the three months ended September 30, 2014. This decrease resulted from an increase in interest cost capitalized primarily related to the Adelaar project which was \$2.1 million for the three months ended September 30, 2015 compared to \$0 for the three months ended September 30, 2014, as well as a decrease in the weighted average interest rate used to finance our real estate acquisitions and fund our mortgage notes receivable. These decreases were partially offset by an increase in average borrowings.

Transaction costs totaled \$0.8 million for the three months ended September 30, 2015 compared to \$0.4 million for the three months ended September 30, 2014. The increase of \$0.4 million related to an increase in potential and terminated transactions.

Provision for loan loss was \$3.8 million for the three months ended September 30, 2014 and related to one note receivable. There was no provision for loan loss for the three months ended September 30, 2015.

Depreciation and amortization expense totaled \$23.5 million for the three months ended September 30, 2015 compared to \$17.4 million for the three months ended September 30, 2014. The \$6.1 million increase resulted primarily from asset acquisitions completed in 2015 and 2014 as well as the acceleration of depreciation on certain existing assets.

Loss on sale of real estate was \$0.1 million for the three months ended September 30, 2015 and related to the sale of a land parcel adjacent to one of our megaplex theatre properties for net proceeds of \$2.2 million. There was no loss on sale of real estate for the three months ended September 30, 2014.

Income tax expense was \$0.5 million for the three months ended September 30, 2015 compared to \$1.0 million for the three months ended September 30, 2014. Income taxes related primarily to income taxes on our Canadian trust as well as state income taxes and withholding tax for distributions related to our unconsolidated joint venture projects located in China. The decrease of \$0.5 million relates to lower income taxes on our Canadian trust and the impact of a weaker Canadian dollar exchange rate.



Income from discontinued operations was \$0.1 million for the three months ended September 30, 2015 and loss from discontinued operations was \$0.003 million for the three months ended September 30, 2014. Discontinued operations related to post closing items related to the Toronto Dundas Square property.

Nine months ended September 30, 2015 compared to nine months ended September 30, 2014

Rental revenue was \$240.3 million for the nine months ended September 30, 2015 compared to \$210.8 million for the nine months ended September 30, 2014. This increase resulted primarily from \$33.4 million of rental revenue related to property acquisitions and developments completed in 2015 and 2014, partially offset by a decrease of \$3.9 million in rental revenue on existing and sold properties, including the impact of a weaker Canadian dollar exchange rate. Percentage rents of \$1.8 million and \$1.7 million were recognized during the nine months ended September 30, 2015 and 2014, respectively. Straight-line rents of \$8.9 million and \$5.1 million were recognized during the nine months ended September 30, 2015 and 2014, respectively.

During the nine months ended September 30, 2015, we experienced an increase of approximately 4.8% in rental rates on approximately 431,000 square feet with respect to five lease renewals. Additionally, we have funded or have agreed to fund an average of \$16.47 per square foot in tenant improvements. There were no leasing commissions related to these renewals.

Tenant reimbursements totaled \$12.0 million for the nine months ended September 30, 2015 compared to \$13.4 million for the nine months ended September 30, 2014. These tenant reimbursements related to the operations of our entertainment retail centers. The \$1.4 million decrease was primarily due to the impact of a weaker Canadian dollar exchange rate.

Other income was \$2.4 million for the nine months ended September 30, 2015 compared to \$0.7 million for the nine months ended September 30, 2014. The \$1.7 million increase was primarily due to an increase in income recognized upon settlement of foreign currency swap contracts, as well as \$0.5 million recognized in fee income during the nine months ended September 30, 2015.

Mortgage and other financing income for the nine months ended September 30, 2015 was \$54.3 million compared to \$55.6 million for the nine months ended September 30, 2014. The \$1.3 million decrease was due to the sale of four public charter school properties during the three months ended June 30, 2014 which were classified as a direct financing lease as well as the prepayment of four mortgage notes receivable during the three months ended December 31, 2014. This amount was partially offset by increased real estate lending activities. Additionally, we recognized participating interest income of \$1.5 million and \$1.4 million for the three months ended September 30, 2015 and 2014, respectively.

Our property operating expense totaled \$17.6 million for the nine months ended September 30, 2015 compared to \$17.9 million for the nine months ended September 30, 2014. These property operating expenses primarily arise from the operations of our entertainment retail centers and other specialty properties. This decrease is primarily due to the impact of a weaker Canadian dollar exchange rate and was partially offset by an increase in bad debt expense.

Our general and administrative expense totaled \$22.9 million for the nine months ended September 30, 2015 compared to \$21.3 million for the nine months ended September 30, 2014. The increase of \$1.6 million primarily relates to an increase in payroll and benefits costs.

Retirement severance expense was \$18.6 million for the nine months ended September 30, 2015 and related to the retirement of our former President and Chief Executive Officer. See Note 12 to the consolidated financial statements included in this Form 10-Q for further detail. There was no retirement severance expense for the nine months ended September 30, 2014.

Costs associated with loan refinancing or payoff totaled \$0.3 million for the nine months ended September 30, 2015 and related to the amendment and restatement of our unsecured revolving credit and term loan facilities on April 24, 2015 as well as the prepayment of seven mortgage notes payable during the nine months ended September 30, 2015.

There were no costs associated with loan refinancing or payoff for the nine months ended September 30, 2014.

46

---



Our net interest expense decreased by \$2.2 million to \$59.1 million for the nine months ended September 30, 2015 from \$61.3 million for the nine months ended September 30, 2014. This decrease resulted from an increase in interest cost capitalized primarily related to the Adelaar project which was \$6.3 million for the nine months ended September 30, 2015 compared to \$0 for the nine months ended September 30, 2014, as well as a decrease in the weighted average interest rate used to finance our real estate acquisitions and fund our mortgage notes receivable. These decreases were partially offset by an increase in average borrowings.

Transaction costs totaled \$6.8 million for the nine months ended September 30, 2015 compared to \$1.3 million for the nine months ended September 30, 2014. The increase of \$5.5 million related to an increase in potential and terminated transactions.

Provision for loan loss was \$3.8 million for the nine months ended September 30, 2014 and related to one note receivable. There was no provision for loan loss for the nine months ended September 30, 2015.

Depreciation and amortization expense totaled \$64.7 million for the nine months ended September 30, 2015 compared to \$48.8 million for the nine months ended September 30, 2014. The \$15.9 million increase resulted primarily from asset acquisitions completed in 2015 and 2014 as well as the acceleration of depreciation on certain existing assets.

Equity in income from joint ventures was \$0.7 million for the nine months ended September 30, 2015 compared to \$0.9 million for the nine months ended September 30, 2014. The \$0.2 million decrease resulted from a decrease in income from our joint venture projects located in China.

Gain on sale of real estate was \$23.8 million for the nine months ended September 30, 2015 and related to a gain on sale of \$23.7 million from a theatre located in Los Angeles, California and a gain on sale of \$0.2 million from a parcel of land adjacent to one of our public charter school investments. The gain was partially offset by a loss on sale of \$0.1 million from a parcel of land adjacent to one of our megaplex theatre properties. Gain on sale of real estate was \$0.3 million for the nine months ended September 30, 2014 and related to the sale of a parcel of land adjacent to one of our public charter school investments.

Gain on sale of investment in a direct financing lease was \$0.2 million for the nine months ended September 30, 2014 and related to the sale of four public charter school properties located in Florida. There was no gain on sale of investment in a direct financing lease for the nine months ended September 30, 2015.

Income tax expense was \$1.4 million for the nine months ended September 30, 2015 compared to \$3.3 million for the nine months ended September 30, 2014. The \$1.9 million decrease related primarily to lower income taxes on our Canadian trust and the impact of a weaker Canadian dollar exchange rate.

Income from discontinued operations was \$0.2 million for the nine months ended September 30, 2015 and related to post closing items related to the Toronto Dundas Square property. Income from discontinued operations was \$3.4 million for the nine months ended September 30, 2014 and related primarily to the reversal of a liability that was established with the March 4, 2010 acquisition of Toronto Dundas Square. This liability was reversed during the nine months ended September 30, 2014 as the related payment is not expected to occur.

#### Liquidity and Capital Resources

Cash and cash equivalents were \$14.6 million at September 30, 2015. In addition, we had restricted cash of \$21.9 million at September 30, 2015. Of the restricted cash at September 30, 2015, \$18.7 million related to cash held for our borrowers' debt service reserves for mortgage notes receivable or tenants' off-season rent reserves and the balance represented deposits required in connection with debt service, payment of real estate taxes and capital improvements.



## Mortgage Debt, Senior Notes and Unsecured Revolving Credit and Term Loan Facility

As of September 30, 2015, we had total debt outstanding of \$2.0 billion of which \$289.6 million was fixed rate mortgage debt secured by a portion of our rental properties and mortgage notes receivable. The fixed rate mortgage debt had a weighted average interest rate of approximately 5.4% at September 30, 2015.

At September 30, 2015, we had outstanding \$1.2 billion in aggregate principal amount of unsecured senior notes ranging in interest rates from 4.50% to 7.75%. All of these notes are guaranteed by certain of our subsidiaries. The notes contain various covenants, including: (i) a limitation on incurrence of any debt which would cause the ratio of our debt to adjusted total assets to exceed 60%; (ii) a limitation on incurrence of any secured debt which would cause the ratio of secured debt to adjusted total assets to exceed 40%; (iii) a limitation on incurrence of any debt which would cause our debt service coverage ratio to be less than 1.5 times; and (iv) the maintenance at all times of our total unencumbered assets such that they are not less than 150% of our outstanding unsecured debt.

At September 30, 2015, we had \$196.0 million outstanding under our unsecured revolving credit facility, with \$454.0 million of availability and with interest at a floating rate of LIBOR plus 125 basis points, which was 1.45% at September 30, 2015. The amount that we are able to borrow on our unsecured revolving credit facility is a function of the values and advance rates, as defined by the credit agreement, assigned to the assets included in the borrowing base less outstanding letters of credit and less other liabilities.

At September 30, 2015, the unsecured term loan facility had a balance of \$350.0 million with interest at a floating rate of LIBOR plus 140 basis points, which was 1.59% at September 30, 2015, and \$300.0 million of this LIBOR-based debt has been fixed with interest rate swaps at a blended rate of 2.71% through April 5, 2019. The loan matures on April 24, 2020.

Our combined unsecured revolving credit and term loan facility contains financial covenants that limit our levels of consolidated debt, secured debt, investment levels outside certain categories and dividend distributions, and require minimum coverage levels for fixed charges and unsecured debt service costs. Additionally, our combined unsecured revolving and term loan facility as well as our unsecured senior notes contain cross-default provisions that go into effect if we default on any of our obligations for borrowed money or credit in an amount exceeding \$25.0 million (\$50.0 million for the 5.25% and 4.50% unsecured senior notes), unless such default has been waived or cured within a specified period of time. We were in compliance with all financial covenants under our debt instruments at September 30, 2015.

Our principal investing activities are acquiring, developing and financing entertainment, education and recreation properties. These investing activities have generally been financed with mortgage debt and senior unsecured notes, as well as the proceeds from equity offerings. Our combined unsecured revolving credit and term loan facility is also used to finance the acquisition or development of properties, and to provide mortgage financing. We have and expect to continue to issue debt securities in public or private offerings. We have and may in the future assume mortgage debt in connection with property acquisitions. We may also issue equity securities in connection with acquisitions. Continued growth of our rental property and mortgage financing portfolios will depend in part on our continued ability to access funds through additional borrowings and securities offerings and, to a lesser extent, our ability to assume debt in connection with property acquisitions.

Certain of our other long-term debt agreements contain customary restrictive covenants related to financial and operating performance as well as certain cross-default provisions. We were in compliance with all financial covenants at September 30, 2015.

## Liquidity Requirements

Short-term liquidity requirements consist primarily of normal recurring corporate operating expenses, debt service requirements and distributions to shareholders. We meet these requirements primarily through cash provided by operating activities. Net cash provided by operating activities was \$184.8 million and \$168.2 million for the nine months ended September 30, 2015 and 2014, respectively. Net cash used by investing activities was \$472.1 million and \$319.4 million for the nine months ended September 30, 2015 and 2014, respectively. Net cash provided by

financing activities was \$299.3 million and \$151.8 million for the nine months ended September 30, 2015 and 2014, respectively. We anticipate that our cash on hand, cash from operations, and funds available under the unsecured revolving line of credit portion of our combined credit facility will provide adequate liquidity to fund our operations, make interest and principal payments on our debt, and allow distributions to our shareholders and avoid corporate level federal income or excise tax in accordance with REIT Internal Revenue Code requirements.

#### Commitments

As of September 30, 2015, we had an aggregate of approximately \$259.7 million of commitments to fund development projects including eight entertainment development projects for which we had commitments to fund approximately \$23.5 million, 27 education development projects for which we had commitments to fund approximately \$205.6 million and three recreation development projects for which we had commitments to fund approximately \$30.6 million, of which approximately \$49.2 million is expected to be funded in 2015 and the remainder is expected to be funded in 2016. Development costs are advanced by us in periodic draws. If we determine that construction is not being completed in accordance with the terms of the development agreement, we can discontinue funding construction draws. We have agreed to lease the properties to the operators at pre-determined rates upon completion of construction.

We have certain commitments related to our mortgage note investments that we may be required to fund in the future. We are generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of its direct control. As of September 30, 2015, we had four mortgage notes receivable with commitments totaling approximately \$43.8 million, of which \$5.4 million is expected to be funded in 2015. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

We have provided guarantees of the payment of certain economic development revenue bonds totaling \$22.9 million related to two theatres in Louisiana for which we earn a fee at annual rates of 2.88% to 4.00% over the 30-year terms of the related bonds. We have recorded \$9.7 million as a deferred asset included in other assets and \$9.7 million included in other liabilities in the accompanying consolidated balance sheet as of September 30, 2015 related to these guarantees. No amounts have been accrued as a loss contingency related to these guarantees because payment by us is not probable.

#### Liquidity Analysis

In analyzing our liquidity, we generally expect that our cash provided by operating activities will meet our normal recurring operating expenses, recurring debt service requirements and distributions to shareholders.

We have no debt balloon payments coming due for the remainder of 2015. Our sources of liquidity as of September 30, 2015 to pay the above 2015 commitments include the remaining amount available under our unsecured revolving credit facility and unrestricted cash on hand of \$14.6 million. We expect that our sources of cash will exceed our existing commitments over the remainder of 2015.

We also believe that we will be able to repay, extend, refinance or otherwise settle our debt maturities for 2016 and thereafter as the debt comes due, and that we will be able to fund our remaining commitments as necessary. However, there can be no assurance that additional financing or capital will be available, or that terms will be acceptable or advantageous to us.

Our primary use of cash after paying operating expenses, debt service, distributions to shareholders and funding existing commitments is in growing our investment portfolio through the acquisition, development and financing of additional properties. We expect to finance these investments with borrowings under our unsecured revolving credit facility, as well as long-term debt and equity financing alternatives. The availability and terms of any such financing

will depend upon market and other conditions. If we borrow the maximum amount available under our unsecured revolving credit facility, there can be no assurance that we will be able to obtain additional investment financing. We may also assume mortgage debt in connection with property acquisitions.

## Capital Structure

We believe that our shareholders are best served by a conservative capital structure. Therefore, we seek to maintain a conservative debt level on our balance sheet and solid interest, fixed charge and debt service coverage ratios. We expect to maintain our debt to gross assets ratio (i.e. total long-term debt to total assets plus accumulated depreciation) between 35% and 45%. However, the timing and size of our equity and debt offerings, as well as debt incurred in connection with property acquisitions, may cause us to temporarily operate over this threshold. At September 30, 2015, this ratio was 43%. Our long-term debt as a percentage of our total market capitalization at September 30, 2015 was 37%; however, we do not manage to a ratio based on total market capitalization due to the inherent variability that is driven by changes in the market price of our common shares. We calculate our total market capitalization of \$5.4 billion by aggregating the following at September 30, 2015:

- Common shares outstanding of 59,157,916 multiplied by the last reported sales price of our common shares on the NYSE of \$51.57 per share, or \$3.1 billion;

- Aggregate liquidation value of our Series C convertible preferred shares of \$135.0 million;

- Aggregate liquidation value of our Series E convertible preferred shares of \$86.3 million;

- Aggregate liquidation value of our Series F redeemable preferred shares of \$125.0 million; and

- Total long-term debt of \$2.0 billion.

Funds From Operations (FFO), Funds From Operations As Adjusted (FFOAA) and Adjusted Funds from Operations (AFFO)

The National Association of Real Estate Investment Trusts (“NAREIT”) developed FFO as a relative non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. Pursuant to the definition of FFO by the Board of Governors of NAREIT, we calculate FFO as net income available to common shareholders, computed in accordance with GAAP, excluding gains and losses from sales [or acquisitions] of depreciable operating properties and impairment losses of depreciable real estate, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships, joint ventures and other affiliates. Adjustments for unconsolidated partnerships, joint ventures and other affiliates are calculated to reflect FFO on the same basis. We have calculated FFO for all periods presented in accordance with this definition.

In addition to FFO, we present FFOAA and AFFO. FFOAA is presented by adding to FFO costs associated with loan refinancing or payoff, net, transaction costs, retirement severance expense, preferred share redemption costs and provision for loan losses and by subtracting gain on early extinguishment of debt, gain (loss) on sale of land and deferred income tax benefit (expense). AFFO is presented by adding to FFOAA non-real estate depreciation and amortization, deferred financing fees amortization, share-based compensation expense to management and Trustees and amortization of above market leases, net; and subtracting maintenance capital expenditures (including second generation tenant improvements and leasing commissions), straight-lined rental revenue, and the non-cash portion of mortgage and other financing income.

FFO, FFOAA and AFFO are widely used measures of the operating performance of real estate companies and are provided here as a supplemental measure to GAAP net income available to common shareholders and earnings per share, and management provides FFO, FFOAA and AFFO herein because it believes this information is useful to investors in this regard. FFO, FFOAA and AFFO are non-GAAP financial measures. FFO, FFOAA and AFFO do not represent cash flows from operations as defined by GAAP and are not indicative that cash flows are adequate to fund all cash needs and are not to be considered alternatives to net income or any other GAAP measure as a measurement of the results of our operations or our cash flows or liquidity as defined by GAAP. It should also be noted that not all REITs calculate FFO, FFOAA and AFFO the same way so comparisons with other REITs may not be meaningful.

Edgar Filing: EPR PROPERTIES - Form 10-Q

The following table summarizes our FFO, FFOAA and AFFO including per share amounts for FFO and FFOAA, for the three and nine months ended September 30, 2015 and 2014 (unaudited, in thousands, except per share information):

50

---



Edgar Filing: EPR PROPERTIES - Form 10-Q

	Three Months Ended September		Nine Months Ended September 30,		
	30, 2015	2014	2015	2014	
<b>FFO:</b>					
Net income available to common shareholders of EPR Properties	\$44,244	\$36,753	\$123,927	\$109,141	
Gain on sale of real estate (excluding land sale)	—	—	(23,748	) —	
Gain on sale of investment in a direct financing lease	—	—	—	(220	)
Real estate depreciation and amortization	23,071	17,145	63,485	47,919	
Allocated share of joint venture depreciation	64	54	193	162	
FFO available to common shareholders of EPR Properties	\$67,379	\$53,952	\$163,857	\$157,002	
FFO available to common shareholders of EPR Properties	\$67,379	\$53,952	\$163,857	\$157,002	
Add: Preferred dividends for Series C preferred shares	1,941	—	—	—	
Diluted FFO available to common shareholders of EPR Properties	\$69,320	\$53,952	\$163,857	\$157,002	
<b>FFOAA:</b>					
FFO available to common shareholders of EPR Properties	\$67,379	\$53,952	\$163,857	\$157,002	
Costs associated with loan refinancing or payoff	18	—	261	—	
Transaction costs (benefit)	783	369	6,818	(2,055	)
Provision for loan losses	—	3,777	—	3,777	
Retirement severance expense	—	—	18,578	—	
Loss (gain) on sale of land	95	—	(81	) (330	)
Deferred income tax expense	53	363	230	1,612	
FFOAA available to common shareholders of EPR Properties	\$68,328	\$58,461	\$189,663	\$160,006	
FFOAA available to common shareholders of EPR Properties	\$68,328	\$58,461	\$189,663	\$160,006	
Add: Preferred dividends for Series C preferred shares	1,941	—	5,823	—	
Diluted FFOAA available to common shareholders of EPR Properties	\$70,269	\$58,461	\$195,486	\$160,006	
<b>AFFO:</b>					
FFOAA available to common shareholders of EPR Properties	\$68,328	\$58,461	\$189,663	\$160,006	
Non-real estate depreciation and amortization	427	276	1,217	831	
Deferred financing fees amortization	1,156	1,082	3,425	3,158	
Share-based compensation expense to management and Trustees	2,161	2,313	6,218	6,984	
Maintenance capital expenditures (1)	(897	) (1,572	) (2,357	) (5,752	)
Straight-lined rental revenue	(2,738	) (2,932	) (8,892	) (5,150	)
	(2,042	) (1,585	) (8,426	) (4,110	)

Edgar Filing: EPR PROPERTIES - Form 10-Q

Non-cash portion of mortgage and other  
financing income

Amortization of above market leases, net	48	48	145	144
AFFO available to common shareholders of EPR Properties	\$66,443	\$56,091	\$180,993	\$156,111

51

---

Edgar Filing: EPR PROPERTIES - Form 10-Q

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
FFO per common share attributable to EPR Properties:				
Basic	\$1.16	\$1.00	\$2.85	\$2.95
Diluted	1.15	1.00	2.84	2.94
FFOAA per common share attributable to EPR Properties:				
Basic	\$1.18	\$1.09	\$3.30	\$3.00
Diluted	1.17	1.08	3.27	2.99
Shares used for computation (in thousands):				
Basic	58,083	53,792	57,468	53,268
Diluted	58,278	54,001	57,699	53,462
Weighted average shares outstanding-diluted EPS	58,278	54,001	57,699	53,462
Effect of dilutive Series C preferred shares	2,022	—	2,013	—
Adjusted weighted average shares outstanding-diluted	60,300	54,001	59,712	53,462
Other financial information:				
Dividends per common share	\$0.908	\$0.855	\$2.723	\$2.565

(1) Includes maintenance capital expenditures and certain second generation tenant improvements and leasing commissions.

The conversion of the 5.75% Series C cumulative convertible preferred shares would be dilutive to FFO per share for the three months ended September 30, 2015 and to FFOAA per share for the three and nine months ended September 30, 2015. Therefore, the additional 2.0 million shares that would result from the conversion and the corresponding add-back of the preferred dividends declared on those shares are included in the calculation of diluted FFO and diluted FFOAA per share for these periods. The additional 2.0 million shares that would result from the conversion of the 5.75% Series C cumulative convertible preferred shares and the additional 1.6 million common shares that would result from the conversion of our 9.0% Series E cumulative convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted per share data for the remaining periods above because the effect is not dilutive.

#### Impact of Recently Issued Accounting Standards

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The ASU does not apply to revenue recognition for lease contracts. In April 2015, the FASB voted for a one-year deferral of the effective date of the new revenue recognition standard which was approved in July 2015. The new standard will become effective for the Company beginning with the first quarter 2018. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

In April 2015, the FASB issued ASU No. 2015-03, Simplifying the Presentation of Debt Issue Costs, which requires an entity to present debt issuance costs (referred to as deferred financing costs, net in the accompanying consolidated

balance sheets) as a reduction of the carrying amount of the related liability, rather than as an asset, which is the Company's current presentation. The new standard is effective for the Company on January 1, 2016 and must be applied retrospectively.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks, primarily relating to potential losses due to changes in interest rates and foreign currency exchange rates. We seek to mitigate the effects of fluctuations in interest rates by matching the term of new investments with new long-term fixed rate borrowings whenever possible. As of September 30, 2015, we had a \$650.0 million unsecured revolving credit facility with \$196.0 million outstanding and \$25.0 million in bonds, all of which bear interest at a floating rate. We also had a \$350.0 million unsecured term loan facility that bears interest at a floating rate and \$300.0 million of this LIBOR-based debt has been fixed with interest rate swaps at a blended rate of 2.71% through April 5, 2019. As discussed in Note 7 to the consolidated financial statements in this Form 10-Q, these facilities were amended, restated and combined on April 24, 2015.

We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of such refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings are subject to contractual agreements or mortgages which limit the amount of indebtedness we may incur. Accordingly, if we are unable to raise additional equity or borrow money due to these limitations, our ability to make additional real estate investments may be limited.

We are exposed to foreign currency risk against our functional currency, the U.S. dollar, on our four Canadian properties and the rents received from tenants of the properties are payable in CAD.

To mitigate our foreign currency risk in future periods on these Canadian properties, on June 19, 2013, we entered into a cross currency swap with a notional value of \$100.0 million CAD and \$98.1 million U.S. The swap calls for monthly exchanges from March 2014 through June 2018 with us paying CAD based on an annual rate of 13.5% of the notional amount and receiving U.S. dollars based on an annual rate of 13.14% of the notional amount. There is no initial or final exchange of the notional amounts. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13.5 million of annual CAD denominated cash flows. These foreign currency derivatives should hedge a significant portion of our expected CAD denominated FFO of these four Canadian properties through June 2018 as their impact on our reported FFO when settled should move in the opposite direction of the exchange rates used to translate revenues and expenses of these properties.

In order to also hedge our net investment on the four Canadian properties, we entered into a forward contract with a notional amount of \$100.0 million CAD and \$94.3 million U.S. with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.06 CAD per U.S. dollar. Additionally, on February 28, 2014, the Company entered into a forward contract with a fixed notional value of \$100.0 million CAD and \$88.1 million U.S. with a July 2018 settlement date. The exchange rate of this forward contract is approximately \$1.13 CAD per U.S. dollar. These forward contracts should hedge a significant portion of our CAD denominated net investment in these four centers through July 2018 as the impact on accumulated other comprehensive income from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of our four Canadian properties.

See Note 9 to the consolidated financial statements included in this Form 10-Q for additional information on our derivative financial instruments and hedging activities.

### Item 4. Controls and Procedures

As of September 30, 2015, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon and as of the date of that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules

and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Our disclosure controls were designed to provide reasonable assurance that the controls and procedures would meet their objectives. Our management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls will prevent all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable assurance of achieving the designed control objectives and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusions of two or more people, or by management override of the control. Because of the inherent limitations in a cost-effective, maturing control system, misstatements due to error or fraud may occur and not be detected. There have not been any changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter of the fiscal year to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

On June 7, 2011, affiliates of Louis Cappelli, Concord Associates, L.P., Concord Resort, LLC and Concord Kiamesha LLC (the "Cappelli Group"), filed a complaint with the Supreme Court of the State of New York, County of Sullivan, against two subsidiaries of the Company seeking (i) a declaratory judgment concerning the Company's obligations under a previously disclosed settlement agreement involving these entities, (ii) an order that the Company execute the golf course lease and the "Racino Parcel" lease subject to the settlement agreement, and (iii) an extension of the restrictive covenant against ownership or operation of a casino on the Concord resort property under the settlement agreement (the "Restrictive Covenant"), which covenant was set to expire on December 31, 2011. The Company filed counterclaims seeking related relief. The Cappelli Group subsequently obtained leave to discontinue its claims, but the counterclaims remained pending. On June 30, 2014, the Court (i) denied the Cappelli Group's motion to dismiss the counterclaims, (ii) granted the Company's motion for summary judgment finding that the Cappelli Group missed the December 31, 2011 deadline to fully execute a master credit agreement which was a condition to the Company's obligation to continue its joint development activities with the Cappelli Group under the settlement agreement, (iii) granted the Company's motion for summary judgment finding that the Restrictive Covenant had expired, and (iv) granted the Company's motion for declaratory relief declaring the Company as master developer of the Concord resort property. The Cappelli Group perfected its appeal of the summary judgment decision in the Appellate Division, Third Department on December 30, 2014. On July 30, 2015, the Appellate Division, Third Department affirmed the lower court's decision granting summary judgment in favor of the Company. On August 27, 2015, the Cappelli Group filed a motion in the Appellate Division for leave to appeal to the Court of Appeals. The Company has filed a brief in opposition to the Cappelli Group's motion. If the Appellate Division denies the relief requested by the Cappelli Group, they will then have 30 days to move in the Court of Appeals for leave to appeal.

On October 20, 2011, the Cappelli Group also filed suit against the Company and two affiliates in the Supreme Court of the State of New York, County of Westchester, asserting a claim for breach of contract and the implied covenant of good faith, and seeking damages of at least \$800 million, based on the same allegations as in the action the Cappelli Group filed in Sullivan County Supreme Court. The Company has moved to dismiss the Amended Complaint in Westchester County based on the Sullivan County Supreme Court's June 30, 2014 decision (which has now been affirmed), and the Cappelli Group has cross-moved for a stay of the action. The motion and cross-motion have been fully briefed, and are under judicial consideration.

On September 18, 2013, the United States District Court for the Southern District of New York (the "District Court") dismissed the complaint filed by Concord Associates L.P. and six other companies affiliated with Mr. Cappelli against the Company and certain of its subsidiaries, Empire Resorts, Inc. and Monticello Raceway Management, Inc. (collectively, "Empire"), and Kien Huat Realty III Limited and Genting New York LLC (collectively, "Genting"). The

complaint alleged, among other things, that the Company had conspired with Empire to monopolize the racing and

54

---



gaming market in the Catskills by entering into exclusivity and development agreements to develop a comprehensive resort destination in Sullivan County, New York. The plaintiffs are seeking \$500 million in damages (trebled to \$1.5 billion under antitrust law), punitive damages, and injunctive relief. The District Court dismissed plaintiffs' federal antitrust claims against all defendants with prejudice, and dismissed the pendent state law claims against Empire and Genting without prejudice, meaning they could be further pursued in state court. On October 2, 2013, the plaintiffs filed a motion for reconsideration with the District Court, seeking permission to file a Second Amended Complaint, and soon after filed a Notice of Appeal. The District Court denied the motion for reconsideration in an Opinion and Order dated November 3, 2014, and the plaintiffs perfected their appeal in the Second Circuit on or about December 17, 2014. Oral arguments by the parties regarding the appeal were presented on April 29, 2015.

The Company has not determined that losses related to these matters are probable. Because of the favorable rulings from the Supreme Court of Sullivan County, New York, the Appellate Division, Third Department, and the District Court, and the pending or potential appeals, together with the inherent difficulty of predicting the outcome of litigation generally, the Company does not have sufficient information to determine the amount or range of reasonably possible loss with respect to these matters. The Company's assessments are based on estimates and assumptions that have been deemed reasonable by management, but that may prove to be incomplete or inaccurate, and unanticipated events and circumstances may occur that might cause the Company to change those estimates and assumptions. The Company intends to vigorously defend the claims asserted against the Company and certain of its subsidiaries by the Cappelli Group and its affiliates, for which the Company believes it has meritorious defenses, but there can be no assurances as to its outcome.

#### Item 1A. Risk Factors

There were no material changes during the quarter from the risk factors previously discussed in Item 1A - "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014 filed with the SEC on February 25, 2015.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the quarter ended September 30, 2015, we did not sell any unregistered securities or repurchase any securities.

#### Item 3. Defaults Upon Senior Securities

There were no reportable events during the quarter ended September 30, 2015.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information

There were no reportable events during the quarter ended September 30, 2015.

Item 6. Exhibits

- 4.1\* Supplemental Indenture No. 6, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and UMB Bank, n.a., as trustee, is attached hereto as Exhibit 4.1.
- 4.2\* Supplemental Indenture No. 5, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and U.S. Bank National Association, as trustee, is attached hereto as Exhibit 4.2.
- 4.3\* Supplemental Indenture No. 4, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and U.S. Bank National Association, as trustee, is attached hereto as Exhibit 4.3.
- 4.4\* Supplemental Indenture No. 2, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and UMB Bank, n.a., as trustee, is attached hereto as Exhibit 4.4.
- 4.5 Ownership Limit Waiver Agreement, dated as of July 8, 2015, between the Company and Nuveen Asset Management, LLC, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed July 10, 2015, is hereby incorporated by reference as Exhibit 4.5.
- 10.1\* Joinder Agreement, dated as of September 28, 2015, among certain subsidiaries of the Company named therein and KeyBank National Association, as administrative agent, under the Amended, Restated and Consolidated Credit Agreement, dated as of April 24, 2015, among the parties thereto, is attached hereto as Exhibit 10.1.
- 12.1\* Computation of Ratio of Earnings to Fixed Charges is attached hereto as Exhibit 12.1.
- 12.2\* Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends is attached hereto as Exhibit 12.2.
- 31.1\* Certification of Gregory K. Silvers pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 31.1.
- 31.2\* Certification of Mark A. Peterson pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 31.2.
- 32.1\* Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.1.
- 32.2\* Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.2.
- 101.INS\* XBRL Instance Document
- 101.SCH\* XBRL Taxonomy Extension Schema
- 101.CAL\* XBRL Extension Calculation Linkbase
- 101.DEF\* XBRL Taxonomy Extension Definition Linkbase
- 101.LAB\* XBRL Taxonomy Extension Label Linkbase
- 101.PRE\* XBRL Taxonomy Extension Presentation Linkbase

\* Filed herewith.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EPR Properties

Dated: October 28, 2015

By /s/ Gregory K. Silvers  
Gregory K. Silvers, President and Chief Executive  
Officer (Principal Executive Officer)

Dated: October 28, 2015

By /s/ Tonya L. Mater  
Tonya L. Mater, Vice President and Chief Accounting  
Officer (Principal Accounting Officer)

Exhibit Index

- 4.1\* Supplemental Indenture No. 6, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and UMB Bank, n.a., as trustee, is attached hereto as Exhibit 4.1.
- 4.2\* Supplemental Indenture No. 5, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and U.S. Bank National Association, as trustee, is attached hereto as Exhibit 4.2.
- 4.3\* Supplemental Indenture No. 4, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and U.S. Bank National Association, as trustee, is attached hereto as Exhibit 4.3.
- 4.4\* Supplemental Indenture No. 2, dated as of September 28, 2015, among the Company, certain subsidiaries of the Company named therein and UMB Bank, n.a., as trustee, is attached hereto as Exhibit 4.4.
- 4.5 Ownership Limit Waiver Agreement, dated as of July 8, 2015, between the Company and Nuveen Asset Management, LLC, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed July 10, 2015, is hereby incorporated by reference as Exhibit 4.5.
- 10.1\* Joinder Agreement, dated as of September 28, 2015, among certain subsidiaries of the Company named therein and KeyBank National Association, as administrative agent, under the Amended, Restated and Consolidated Credit Agreement, dated as of April 24, 2015, among the parties thereto, is attached hereto as Exhibit 10.1.
- 12.1\* Computation of Ratio of Earnings to Fixed Charges is attached hereto as Exhibit 12.1.
- 12.2\* Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends is attached hereto as Exhibit 12.2.
- 31.1\* Certification of Gregory K. Silvers pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 31.1.
- 31.2\* Certification of Mark A. Peterson pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 31.2.
- 32.1\* Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.1.
- 32.2\* Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.2.
- 101.INS\* XBRL Instance Document
- 101.SCH\* XBRL Taxonomy Extension Schema
- 101.CAL\* XBRL Extension Calculation Linkbase
- 101.DEF\* XBRL Taxonomy Extension Definition Linkbase
- 101.LAB\* XBRL Taxonomy Extension Label Linkbase
- 101.PRE\* XBRL Taxonomy Extension Presentation Linkbase

\* Filed herewith.

