COSTAR GROUP INC Form 10-Q July 30, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

OR

| [ ] TRANSITION REPORT PURSUANT TO SECTION                      | N 13 OR 15(d)                        |
|--|--------------------------------------|
| OF THE SECURITIES EXCHANGE ACT OF 1934                         |                                      |
| For the transition period from to                              |                                      |
| Commission file number 0-24531                                 |                                      |
| CoStar Group, Inc.   |                                      |
| (Exact name of registrant as specified in its charter)         |                                      |
| Delaware   | 52-2091509                           |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |

1331 L Street, NW Washington, DC 20005 (Address of principal executive offices) (zip code)

(202) 346-6500

(Registrant's telephone number, including area code)

(877) 739-0486

(Registrant's facsimile number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of July 24, 2015, there were 32,470,507 shares of the registrant's common stock outstanding.

# COSTAR GROUP, INC.

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#### PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

# COSTAR GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data) (unaudited)

|   | Three Months Ended June 30, |                 | Six Months Ended<br>June 30,     |    |
|---|-----------------------------|-----------------|----------------------------------|----|
|   | 2015                        | 2014            | 2015 2014                        |    |
| Revenues  | \$170,657                   | \$147,708       | \$329,677 \$266,78               | 84 |
| Cost of revenues                                  | 44,634                      | 39,481          | 90,030 73,124                    |    |
| Gross margin                                      | 126,023                     | 108,227         | 239,647 193,660                  | )  |
| Operating expenses:                               |                             |                 |                                  |    |
| Selling and marketing                             | 92,434                      | 40,889          | 161,912 68,634                   |    |
| Software development                              | 16,844                      | 15,143          | 31,992 27,494                    |    |
| General and administrative                        | 29,909                      | 26,250          | 55,272 51,147                    |    |
| Purchase amortization                             | 6,965<br>146,152            | 9,036<br>91,318 | 14,107 12,335<br>263,283 159,610 | )  |
| Income (loss) from operations                     | (20,129                     | 16,909          | (23,636 ) 34,050                 |    |
| Interest and other income                         | 137                         | 62              | 431 199                          |    |
| Interest and other expense                        |                             |                 | (4,697 ) (5,368                  | )  |
| Income (loss) before income                       |                             |                 |                                  | ,  |
| taxes   | (22,346                     | ) 13,218        | (27,902 ) 28,881                 |    |
| Income tax expense (benefit), net                 | (7,380                      | 4,969           | (6,809 ) 10,892                  |    |
| Net income (loss)                                 | \$(14,966)                  | \$8,249         | \$(21,093) \$17,989              | 9  |
| Net income (loss) per share — basic               | \$(0.47                     | \$0.28          | \$(0.66 ) \$0.63                 |    |
| Net income (loss) per share — diluted             | \$(0.47                     | \$0.28          | \$(0.66 ) \$0.62                 |    |
| Weighted average outstanding shares —             | 31,991                      | 29,061          | 31,911 28,667                    |    |
| basic Weighted average outstanding shares diluted | •                           | •               |                                  |    |
| Weighted average outstanding shares — diluted     | 31,991                      | 29,486          | 31,911 29,163                    |    |

See accompanying notes.

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COSTAR GROUP, INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands) (unaudited)

Three Months Ended June 30,