VISX INC Form 10-Q August 14, 2001 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

## **FORM 10-Q**

	For the quarterly period ended June 30, 2	001	
	or		
( )	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SEC For the transition period from to		
	Commission File Number 1-10694		
	VISX, INCORPORAT	ED	
	(Exact name of registrant as specified in its ch	arter)	
	Delaware	06-1161793	
	(State or other Jurisdiction of Incorporation or Organization)	(IRS Employer Identification No.)	
	3400 Central Expressway, Santa Clara, California	95051-0703	
	(Address of principal executive offices)	(Zip Code)	
	(Registrant s telephone number, including area code):	(408) 733-2020	
of 19	(Registrant s telephone number, including area code): cate by check mark whether the registrant (1) has filed all reports required to be filed by 934 during the preceding 12 months (or for such shorter period that the registrant was reach filing requirements for the past 90 days. Yes X No	Section 13 or 15(d) of the Securities Exchange Act	

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#### PART I. FINANCIAL INFORMATION

## **Item 1. Condensed Consolidated Interim Financial Statements**

## VISX, INCORPORATED AND SUBSIDIARIES

# CONDENSED CONSOLIDATED INTERIM BALANCE SHEETS (In thousands, except share and per share amounts)

### **ASSETS**

June 30, 31, 2001 2000

(unaudited)

## **Current Assets:**

Cash and cash equivalents \$22,832 \$19,686 Short-term investments 138,536 209,767 Accounts receivable, net of allowance for doubtful accounts of \$3,080 and \$5,771, respectively 42,702 34,540 Inventories 17,649 14,762 Deferred tax assets and prepaid expenses 20,325 19,642

Total current assets 242,044 298,397 **Property and Equipment, net** 3,895 4,996 **Long-Term Deferred Tax and Other Assets** 18,221 18,114

\$264,160 \$321,507

# LIABILITIES AND STOCKHOLDERS EQUITY Current Liabilities:

Accounts payable \$4,063 \$7,353 Accrued liabilities 73,361 45,382

Total current liabilities 77,424 52,735

## Stockholders Equity:

Common stock:

\$.01 par value, 180,000,000 shares authorized; 64,990,089 shares issued 650 650
Additional paid-in capital 209,846 214,668
Treasury stock, at cost 8,901,896 and 4,233,989 shares, respectively (160,119) (79,946)
Accumulated comprehensive income 2,025 984
Retained earnings 134,334 132,416

Total stockholders equity 186,736 268,772

\$264,160 \$321,507

The accompanying notes are an integral part of these condensed consolidations are as a second consolidation of these condensed consolidations are as a second consolidation of these condensed consolidations are as a second consolidation of these condensed consolidations are as a second consolidation of these condensed consolidations are as a second consolidation of the second consolidation of	ated interim financial statements.			
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VISX, INCORPORATEI	AND SUBSIDIARIES			
CONDENSED CONSOLIDATED INTER (In thousands, except		ATIONS		
	Three n		Six mon	ths ended
	June	30,	Jun	e 30,
	2001	2000	2001	2000
Revenues:		(unau	dited)	
System sales \$17,239 \$15,322 \$34,335 \$35,199 License, service and other revenues 32,143 32,683 66,623 76,803				
<del></del>				
Total revenues 49,382 48,005 100,958 112,002				

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**Costs and Expenses:** 

Cost of revenues 15,809 16,929 33,637 33,898 Marketing, general and administrative 11,609 12,596 23,389 27,184 Research, development and regulatory 4,592 3,341 9,142 6,851
Total costs and expenses 32,010 32,866 66,168 67,933
Income From Operations 17,372 15,139 34,790 44,069 Interest and other income 2,759 3,311 6,201 6,978 Litigation settlement (37,821) (11,856) (37,821) (11,856)
Income Before Provision For Income Taxes (17,690) 6,594 3,170 39,191 Provision for income taxes (6,988) 2,441 1,252 15,480

Net Income \$(10,702) \$4,153 \$1,918 \$23,711	
	_
Earnings Per Share  Basic \$(0.19) \$0.07 \$0.03 \$0.38	
	_ _
Diluted \$(0.19) \$0.07 \$0.03 \$0.37	
Shares Used For Earnings Per Share	
Basic 56,536 60,725 58,021 62,171	
	_

Diluted

	_

56,536 62,910 59,735 64,587

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

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### VISX, INCORPORATED AND SUBSIDIARIES

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS (In thousands)

Six months ended
June 30,

2001

2000

(unaudited)

## Cash flows from operating activities:

Net income \$1,918 \$23,711 Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation and amortization 1,996 1,574
Reserve for doubtful accounts receivable (2,691) 645
Increase (decrease) in cash flows from changes in operating assets and liabilities:

Accounts receivable (5,471) 5,080 Inventories (2,887) 857 Deferred tax assets and prepaid expenses (683) 11,942 Long-term deferred tax and other assets (107) (16,804)

Accounts payable (3,290) 396 Accrued liabilities 27,979 50
Net cash provided by operating activities 16,764 27,451
Cash flows from investing activities:
Capital expenditures (895) (1,264) Purchase of short-term investments (23,368) Proceeds from maturities of short-term investments 95,471 48,721
Net cash provided by investing activities 71,208 47,457
Cash flows from financing activities:
Exercise of stock options 4,582 3,126 Repurchase of common stock (89,408) (86,622)

Net cash used in financing
activities
(84,826) (83,496)
-
Net increase (decrease) in cash
and cash equivalents
3,146 (8,588)
Cash and cash equivalents,
beginning of period
19,686 25,842
,
Cash and cash equivalents, end
of period
\$22,832 \$17,254

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

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# VISX, INCORPORATED AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS June 30, 2001 (Unaudited)

#### 1. Basis of Presentation:

We prepared our Condensed Consolidated Interim Financial Statements in conformity with Securities and Exchange Commission rules and regulations. Accordingly, we condensed or omitted certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles. Please read our 2000 Annual Report on Form 10-K to gain a more complete understanding of these interim financial statements.

We included in these interim financial statements all adjustments (consisting primarily only of normal recurring adjustments) necessary to present fairly our results for the interim period. Our interim financial statements have not been audited.

## 2. Revenue Recognition:

We record revenue and the cost of installation, training, and warranty services when we ship and, where applicable, install products. Software that is used in our systems is included at the time of shipment. We recognize service revenue when we provide service. We recognize license revenue when we ship VisionKey® cards in the United States and when we receive payments from manufacturing licensees.

## 3. Earnings Per Share:

Basic earnings per share ( EPS ) equals net income divided by the weighted average number of common shares outstanding. Diluted EPS equals net income divided by the weighted average number of common shares outstanding plus dilutive potential common shares calculated in accordance with the treasury stock method. All amounts in the following table are in thousands, except per share data, and are unaudited.

		Three Months Ended June 30,		Six Months Ended June 30,	
	- -	2001	2000	2001	2000
NET INCOME	\$	6 (10,702)	\$ 4,153	\$ 1,918	\$ 23,711
BASIC EARNINGS PER SHARE	•				
Income available to common shareholders \$(10,702) \$4,153 \$1,918 \$23,711 Weighted average common shares outstanding 56,536 60,725 58,021 62,171					
Basic Earnings Per Share \$(0.19) \$0.07 \$0.03 \$0.38					
DILUTED EARNINGS PER SHARE					
Income available to common shareholders \$(10,702) \$4,153 \$1,918 \$23,711					

Weighted average common shares outstanding 56,536 60,725 58,021 62,171

Dilutive potential common shares from stock options 2,185 1,714 2,416
Weighted average common shares and dilutive potential common shares 56,536 62,910 59,735 64,587
Diluted Earnings Per Share \$(0.19) \$0.07 \$0.03 \$0.37

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Options to purchase 4,033,000 shares and 2,860,000 shares during the six month periods ended June 30, 2001 and 2000, respectively, were excluded from the computation of diluted EPS because the options exercise prices were greater than the average market price of the Company s common stock during these periods.

## **4. Inventories** (in thousands):

	June 30, 2001 (unaudited)	December 31, 2000
Raw materials and subassemblies	\$ 13,189	\$ 9,278
Work in process		

2,966 4,099			
Finished goods			
1,494 1,385			
m . 1			
Total			
\$17,649 \$14,762			
<b>Income</b> (unaudited, in thousands):			
,			

Three Months Ended

June 30,

2001

Six Months Ended

June 30,

5.

Comprehensive