

TENARIS SA
Form 6-K
August 05, 2011

FORM 6 - K

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Report of Foreign Private Issuer
Pursuant to Rule 13a - 16 or 15d - 16 of
the Securities Exchange Act of 1934

As of August 5, 2011

TENARIS, S.A.
(Translation of Registrant's name into English)

TENARIS, S.A.
29 avenue de la Porte-Neuve
3rd Floor
L-2227 Luxembourg
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or 40-F.

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12G3-2(b) under the Securities Exchange Act of 1934.

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-____.

The attached material is being furnished to the Securities and Exchange Commission pursuant to Rule 13a-16 and Form 6-K under the Securities Exchange Act of 1934, as amended. This report contains Tenaris' press release announcing its 2011 second quarter results.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 5, 2011

Tenaris, S.A.

By: /s/ Cecilia Bilesio
Cecilia Bilesio
Corporate Secretary

Giovanni Sardagna
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Tenaris Announces 2011 Second Quarter Results

The financial information contained in this press release is based on unaudited consolidated condensed interim financial statements presented in U.S. dollars (US\$) and prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board and adopted by the European Union, or IFRS.

Luxembourg, August 4, 2011 - Tenaris S.A. (NYSE, Buenos Aires and Mexico: TS and MTA Italy: TEN) (“Tenaris”) today announced its results for the quarter and semester ended June 30, 2011 with comparison to its results for the quarter and semester ended June 30, 2010.

Summary of 2011 Second Quarter Results

(Comparison with first quarter of 2011 and second quarter of 2010)

	Q2 2011	Q1 2011		Q2 2010	
Net sales (US\$ million)	2,403.1	2,324.0	3%	1,981.8	21%
Operating income (US\$ million)	412.4	441.4	(7%)	405.3	2%
Net income (US\$ million)	304.7	324.2	(6%)	295.0	3%
Shareholders' net income (US\$ million)	287.2	319.4	(10%)	282.1	2%
Earnings per ADS (US\$)	0.49	0.54	(10%)	0.48	2%
Earnings per share (US\$)	0.24	0.27	(10%)	0.24	2%
EBITDA (US\$ million)	548.4	570.8	(4%)	531.2	3%
EBITDA margin (% of net sales)	23%	25%		27%	

*EBITDA is defined as operating income plus depreciation, amortization and impairment charges/(reversals)

Sales increased sequentially in each of our operating segments but sales growth in our Tubes operating segment was held back by lower sales in Canada and lower shipments to deepwater line pipe projects. Operating income and margins were affected, however, as cost increases exceeded increases in average selling prices.

Cash flow from operations amounted to US\$325.1 million for the quarter and our net cash position (cash and other current investments less total borrowings) remained positive at US\$64.9 million, after the payment of US\$247.9 million in dividends and an increase in capital expenditure to US\$251.2 million.

Market Background and Outlook

Global drilling activity is rising in most regions, though in this second quarter it was affected by the Canadian season. We expect this trend to continue and that OCTG demand in the second half will be boosted by higher activity in the Middle East and a sustained high level of activity in North America. This activity is increasingly directed towards more demanding applications and we expect this to stimulate demand for specialized, high-end products.

Sales in our Tubes operating segment, particularly of OCTG products, are expected to be higher in the second half and a richer mix of products should be reflected in a gradual improvement in average selling prices. Overall, we expect to see higher sales and operating income in the second half of 2011 compared to the first.

Analysis of 2011 Second Quarter Results

Sales volume (metric tons)	Q2 2011	Q1 2011		Q2 2010	
Tubes – Seamless	633,000	621,000	2%	603,000	5%
Tubes – Welded	198,000	233,000	(15%)	179,000	11%
Tubes – Total	831,000	854,000	(3%)	782,000	6%
Projects – Welded	68,000	75,000	(9%)	32,000	113%
Total	899,000	929,000	(3%)	814,000	10%

Tubes (Net sales - \$ million)	Q2 2011	Q1 2011		Q2 2010	
North America	946.0	978.5	(3%)	736.4	28%
South America	327.9	318.2	3%	315.3	4%
Europe	279.0	243.8	14%	179.4	56%
Middle East & Africa	303.7	297.8	2%	376.0	(19%)
Far East & Oceania	141.2	129.0	9%	114.2	24%
Total net sales (\$ million)	1,997.8	1,967.3	2%	1,721.4	16%
Cost of sales (% of sales)	63%	61%		58%	
Operating income (\$ million)	322.0	372.1	(13%)	355.6	(9%)
Operating income (% of sales)	16%	19%		21%	

Net sales of tubular products and services increased 2% sequentially and 16% year on year. In North America, sales decreased 3% on a sequential basis, as seasonally weaker activity in Canada offset further growth in demand in the United States. In Europe, we had higher sales of OCTG products, as well as higher sales of line pipe and mechanical products to distributors whose selling prices are largely denominated in Euros. In the Middle East & Africa, a sequential increase in OCTG sales offset lower sales of line pipe, while in the Far East and Oceania, higher shipments of OCTG products in China and Indonesia offset lower shipments of line pipe products.

Projects	Q2 2011	Q1 2011		Q2 2010	
Net sales (\$ million)	212.4	175.0	21%	94.0	126%
Cost of sales (% of sales)	65%	69%		63%	
Operating income (\$ million)	51.5	31.8	62%	19.0	171%
Operating income (% of sales)	24%	18%		20%	

Projects net sales amounted to US\$212.4 million in the second quarter of 2011, an increase of 21% sequentially and 126% relative to the second quarter of 2010. Sequentially, revenues and operating income improved with sales concentrated in Brazil and a good mix of products, which offset a 9% decrease in volumes.

Others	Q2 2011	Q1 2011		Q2 2010	
Net sales (\$ million)	192.9	181.7	6%	166.3	16%
Cost of sales (% of sales)	68%	68%		72%	
Operating income (\$ million)	38.9	37.5	4%	30.7	27%
	20%	21%		18%	

Operating income (% of
sales)

Net sales of other products and services amounted to US\$192.9 million in the second quarter of 2011, an increase of 6% sequentially and 16% relative to the second quarter of 2010. The sequential increase in sales and operating income was mainly due to higher sales of industrial equipment in Brazil.

Selling, general and administrative expenses, or SG&A, amounted to 19.5% of net sales in the second quarter of 2011, similar to the previous quarter and to the second quarter of 2010.

Net interest expenses amounted to US\$5.7 million in the second quarter of 2011, compared to US\$5.4 million in the previous quarter and US\$17.5 million in the second quarter of 2010. Interest expenses in the second quarter of 2010 were negatively affected by higher interest rates, which were partially offset by foreign exchange gains recorded under other financial results.

Other financial results generated a loss of US\$12.4 million during the second quarter of 2011, compared to a gain of US\$1.1 million in the previous quarter and a loss of US\$7.4 million during the second quarter of 2010. These results largely reflect gains and losses on net foreign exchange transactions and the fair value of derivative instruments and are partially offset by changes to our net equity position. These gains and losses are mainly attributable to variations in the exchange rates between our subsidiaries' functional currencies (other than the US dollar) and the US dollar, in accordance with IFRS.

Equity in earnings of associated companies generated a gain of US\$22.7 million in the second quarter of 2011, compared to a gain of US\$24.3 million in the previous quarter and a gain of US\$19.3 million in the second quarter of 2010. These gains were derived mainly from our equity investment in Ternium.

Income tax charges totalled US\$112.2 million in the second quarter of 2011, equivalent to 28% of income before equity in earnings of associated companies and income tax, compared to 31% in the previous quarter and the same percentage as in the second quarter of 2010.

Income attributable to non-controlling interests amounted to US\$17.5 million in the second quarter of 2011, compared to US\$4.8 million in the previous quarter and US\$12.9 million in the second quarter of 2010. Sequentially, the increase is due to the better results of our Brazilian operations.

Cash Flow and Liquidity of 2011 Second Quarter

Net cash provided by operations during the second quarter of 2011 was US\$325.1 million, compared to US\$165.7 million in the previous quarter and US\$58.6 million in the second quarter of 2010. Working capital increased by US\$95.1 million during the second quarter of 2011 (mainly due to an increase in inventories), compared to an increase of US\$392.9 million in the previous quarter and US\$187.7 million in the second quarter of 2010.

Capital expenditures amounted to US\$251.2 million in the second quarter of 2011, compared to US\$210.6 million in the previous quarter and US\$190.4 million in the second quarter of 2010.

At the end of the quarter, our net cash position (cash and other current investments less total borrowings) amounted to US\$64.9 million, following a dividend payment of US\$247.9 million in June.

Analysis of 2011 First Half Results

H1 2011	H1 2010	Increase/(Decrease)
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Net sales (US\$ million)	4,727.1	3,620.5	31%
Operating income (US\$ million)	853.8	714.6	19%
Net income (US\$ million)	628.9	517.2	22%
Shareholders' net income (US\$ million)	606.6	501.6	21%
Earnings per ADS (US\$)	1.03	0.85	21%
Earnings per share (US\$)	0.51	0.42	21%
EBITDA* (US\$ million)	1,119.2	966.6	16%
EBITDA margin (% of net sales)	24%	27%	

Net income attributable to equity holders in the Company during the first semester of 2011 was US\$606.6 million, or US\$0.51 per share (US\$1.03 per ADS), which compares with net income attributable to equity holders in the Company during the first semester of 2010 of US\$501.6 million, or US\$0.42 per share (US\$0.85 per ADS). Operating income was US\$853.8 million, or 18% of net sales during the first semester of 2011, compared to US\$714.6 million, or 20% of net sales during the first semester of 2010. Operating income plus depreciation and amortization for the first semester of 2011, was US\$1,119.2 million, or 24% of net sales, compared to US\$966.6 million, or 27% of net sales during the first semester of 2010.

Net Sales, Cost of Sales and Operating Income by segment

The following table shows our net sales by business segment for the periods indicated below:

Net sales (\$ million)	H1 2011		H1 2010		Increase/(Decrease)
Tubes	3,965.1	84%	3,131.8	87%	27%
Projects	387.3	8%	187.2	5%	107%
Others	374.6	8%	301.4	8%	24%
Total	4,727.1	100%	3,620.5	100%	31%

The following table indicates our sales volume of seamless and welded pipes by business segment for the periods indicated below:

Sales volume (metric tons)	H1 2011	H1 2010	Increase/(Decrease)
Tubes – Seamless	1,254,000	1,070,000	17%
Tubes – Welded	431,000	318,000	36%
Tubes – Total	1,685,000	1,388,000	21%
Projects – Welded	143,000	66,000	117%
Total	1,828,000	1,454,000	26%

Tubes

The following table indicates, for our Tubes business segment, net sales by geographic region, cost of sales as a percentage of net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

Tubes (Net sales - \$ million)	H1 2011	H1 2010	Increase/(Decrease)
North America	1,924.5	1,412.8	36%
South America	646.1	518.3	25%
Europe	522.8	378.8	38%
Middle East & Africa	601.5	625.3	(4%)
Far East & Oceania	270.2	196.6	37%
Total net sales (\$ million)	3,965.1	3,131.8	27%
Cost of sales (% of sales)	62%	58%	
Operating income (\$ million)	694.1	634.7	9%
Operating income (% of sales)	18%	20%	

Net sales of tubular products and services increased 27% to US\$3,965.1 million in the first half of 2011, compared to US\$3,131.8 million in the first half of 2010, reflecting a 21% increase in volumes and a 4% increase in average selling prices.

Cost of sales of tubular products and services, expressed as a percentage of net sales, rose from 58% in the first half of 2010, to 62% in the first half of 2011.

Operating income from tubular products and services increased 9% to US\$694.1 million in the first half of 2011, from US\$634.7 million in the first half of 2010, as a 27% increase in sales was mostly offset by a reduction in the operating margin. Operating income expressed as a percentage of net sales decreased to 18% in the first half of 2011, compared to 20% in the first half of 2010. The lower operating margin in the first half of 2011 reflects an increase in raw materials and other costs, which was just partially offset by an increase in average selling prices.

Projects

The following table indicates, for our Projects business segment, net sales, cost of sales as a percentage of net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

Projects	H1 2011	H1 2010	Increase/(Decrease)
Net sales (\$ million)	387.3	187.2	107%
Cost of sales (% of sales)	66%	65%	
Operating income (\$ million)	83.3	27.5	203%
Operating income (% of sales)	21%	15%	

Net sales of pipes for pipeline projects increased 107% to US\$387.3 million in the first half of 2011, compared to US\$187.2 million in the first half of 2010, reflecting a 117% increase in volumes, partially offset by a 5% decrease in average selling prices.

Operating income from pipes for pipeline projects increased 203% to US\$83.3 million in the first half of 2011, from US\$27.5 million in the first half of 2010, reflecting an increase in sales and higher operating margins.

Others

The following table indicates, for our Others business segment, net sales, cost of sales as a percentage of net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

Others	H1 2011	H1 2010	Increase/(Decrease)
Net sales (\$ million)	374.6	301.4	24%
Cost of sales (% of sales)	68%	72%	
Operating income (\$ million)	76.4	52.4	46%