

SEALED AIR CORP/DE  
Form 10-Q  
August 07, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

## FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2007**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **1-12139**

---

## SEALED AIR CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**200 Riverfront Boulevard  
Elmwood Park, New Jersey**

(Address of principal executive offices)

**65-0654331**

(I.R.S. Employer  
Identification No.)

**07407-1033**

(Zip Code)

Registrant's telephone number, including area code: **(201) 791-7600**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 161,510,809 shares of the registrant's common stock, par value \$0.10 per share, issued and outstanding as of July 31, 2007.

---

SEALED AIR CORPORATION AND SUBSIDIARIES  
 FORM 10-Q  
 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2007  
 TABLE OF CONTENTS

<u>PART I.</u>	<u>FINANCIAL INFORMATION</u>		1
	<u>Item 1.</u>	<u>Financial Statements (Unaudited)</u>	1
		<u>Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2007 and 2006</u>	1
		<u>Condensed Consolidated Balance Sheets June 30, 2007 and December 31, 2006</u>	2
		<u>Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2007 and 2006</u>	4
		<u>Condensed Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2007 and 2006</u>	5
		<u>Notes to Condensed Consolidated Financial Statements</u>	6
		<u>Note 1 Organization and Basis of Consolidation</u>	6
		<u>Note 2 Business Segment Information</u>	7
		<u>Note 3 Short-Term Investments Available-for-Sale Securities</u>	11
		<u>Note 4 Accounts Receivable Securitization Program</u>	12
		<u>Note 5 Inventories</u>	12
		<u>Note 6 Goodwill and Identifiable Intangible Assets</u>	12
		<u>Note 7 Debt and Credit Facilities</u>	13
		<u>Note 8 Derivatives and Hedging Activities</u>	14
		<u>Note 9 Global Manufacturing Strategy, Restructuring and Other Charges</u>	15
		<u>Note 10 Income Taxes</u>	17
		<u>Note 11 Commitments and Contingencies</u>	18
		<u>Note 12 Shareholders Equity</u>	21
		<u>Note 13 Earnings Per Common Share</u>	23
		<u>Note 14 Other Income, Net</u>	24
		<u>Note 15 Acquisitions and Divestiture</u>	24
		<u>Note 16 New Accounting Pronouncements</u>	25
	<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	26
	<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	49
	<u>Item 4.</u>	<u>Controls and Procedures</u>	50
<u>PART II.</u>	<u>OTHER INFORMATION</u>		51
	<u>Item 1.</u>	<u>Legal Proceedings</u>	51
	<u>Item 1A.</u>	<u>Risk Factors</u>	51
		<u>Cautionary Statement Regarding Forward-Looking Statements</u>	51
	<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	53
	<u>Item 4.</u>	<u>Submission of Matters to a Vote of Security Holders</u>	54
	<u>Item 6.</u>	<u>Exhibits</u>	55
<u>Signature</u>			56
Certifications			

**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.****SEALED AIR CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)****(In millions of dollars, except for per share amounts)**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net sales	\$ 1,145.4	\$ 1,081.9	\$ 2,240.1	\$ 2,101.0
Cost of sales	822.1	774.6	1,602.6	1,510.1
Gross profit	323.3	307.3	637.5	590.9
Marketing, administrative and development expenses	189.0	176.4	366.9	343.7
Restructuring charges	0.2	12.0	0.6	12.3
Operating profit	134.1	118.9	270.0	234.9
Interest expense	(35.1 )	(39.0 )	(70.8 )	(77.4 )
Gain on the sale of equity method investment			35.3	
Other income, net	8.5	5.1	13.1	9.5
Earnings before income tax expense	107.5	85.0	247.6	167.0
Income tax expense	33.6	27.2	46.7	53.4
Net earnings	\$ 73.9	\$ 57.8	\$ 200.9	\$ 113.6
Basic and diluted earnings per common share:				
Basic	\$ 0.46	\$ 0.36	\$ 1.26	\$ 0.70
Diluted	\$ 0.40	\$ 0.31	\$ 1.07	\$ 0.61

See accompanying Notes to Condensed Consolidated Financial Statements.

**SEALED AIR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(In millions of dollars, except for share data)

	June 30, 2007	December 31, 2006
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 379.2	\$ 373.1
Short-term investments available-for-sale securities	39.7	33.9
Receivables, net of allowances for doubtful accounts of \$19.6 in 2007 and \$17.5 in 2006	748.1	721.3
Inventories	572.6	509.4
Other current assets	120.9	119.0
Total current assets	1,860.5	1,756.7
Property and equipment:		
Land and improvements	48.4	35.7
Buildings	532.8	516.2
Machinery and equipment	2,070.5	2,054.2
Other property and equipment	133.2	135.9
Construction-in-progress	172.8	139.6
	2,957.7	2,881.6
Accumulated depreciation and amortization	(1,929.7 )	(1,911.5 )
Total property and equipment, net	1,028.0	970.1
Goodwill	1,970.6	1,957.1
Other assets	338.9	337.0
Total assets	\$ 5,198.0	\$ 5,020.9

See accompanying Notes to Condensed Consolidated Financial Statements.

**SEALED AIR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)**  
(Unaudited)  
(In millions of dollars, except for share data)

	June 30, 2007	December 31, 2006
<b>Liabilities and shareholders equity</b>		
Current liabilities:		
Short-term borrowings	\$ 33.4	\$ 20.2
Current portion of long-term debt	299.5	5.5
Accounts payable	295.7	283.9
Asbestos settlement liability	512.5	512.5
Other current liabilities	499.9	497.8
Income taxes payable	8.2	86.2
Total current liabilities	1,649.2	1,406.1
Long-term debt, less current portion	1,533.4	1,826.6
Other liabilities	152.1	133.4
Total liabilities	3,334.7	3,366.1
Commitments and Contingencies (Note 11)		
Shareholders equity:		
Preferred stock, \$0.10 par value per share. Authorized 50,000,000 shares; no shares issued in 2007 and 2006		
Common stock, \$0.10 par value per share. Authorized 400,000,000 shares; issued 161,600,409 shares in 2007 and 86,488,913 shares in 2006	16.8	8.6
Common stock reserved for issuance related to asbestos settlement, \$0.10 par value per share, 18,000,000 shares in 2007 and 9,000,000 in 2006	1.8	0.9
Additional paid-in capital	1,076.3	1,075.9
Retained earnings	1,141.1	972.4
	2,236.0	2,057.8
Unamortized pension costs, net of taxes	(57.5 )	(60.2 )
Cumulative translation adjustment	(36.6 )	(70.7 )
Unrecognized gain on derivative instruments, net of taxes	5.6	6.1
Accumulated other comprehensive loss	(88.5 )	(124.8 )
Cost of treasury common stock, 5,999,862 shares in 2007 and 5,823,885 shares in 2006	(284.2 )	(278.2 )
Total shareholders equity	1,863.3	1,654.8
Total liabilities and shareholders equity	\$ 5,198.0	\$ 5,020.9

See accompanying Notes to Condensed Consolidated Financial Statements.

**SEALED AIR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In millions of dollars)

	<b>Six Months Ended</b>	
	<b>June 30,</b>	
	<b>2007</b>	<b>2006</b>
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 200.9	\$ 113.6
<b>Adjustments to reconcile net earnings to net cash provided by operating activities:</b>		
Depreciation and amortization	81.9	84.3
Amortization of senior debt related items and other	1.3	1.5
Deferred tax provision	(1.7)	(1.4)
Gain on the sale of equity method investment	(35.3)	)
Net loss (gain) on disposals of property and equipment and other	0.4	(2.2)
<b>Changes in operating assets and liabilities, net of effects of businesses acquired:</b>		
Receivables, net	(9.7)	) 18.3
Inventories	(55.0)	) (26.7)
Other current assets	(0.1)	) (5.3)
Other assets	4.4	11.4
Accounts payable	5.3	(2.3)
Income taxes payable	(55.0)	) (8.0)
Other current liabilities	(6.1)	) 7.1
Other liabilities	(0.4)	) 0.9
Net cash provided by operating activities	130.9	191.2
<b>Cash flows from investing activities:</b>		
Capital expenditures for property and equipment	(110.4)	) (68.2)
Purchases of available-for-sale securities	(268.9)	) (169.4)
Sales of available-for-sale securities	263.1	165.7
Proceeds from sales of property and equipment	0.2	8.1
Businesses acquired in purchase transactions, net of cash and cash equivalents acquired	(7.7)	) (41.2)
Proceeds from the sale of equity method investment	36.0	
Other investing activities	(3.9)	) (6.0)
Net cash used in investing activities	(91.6)	) (111.0)
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt		21.3
Payments of long-term debt	(2.7)	) (10.0)
Dividends paid on common stock	(32.3)	) (24.4)
Repurchases of common stock	(4.5)	) (6.7)
Proceeds from stock option exercises	0.7	1.9
Net proceeds (payments) of short-term borrowings	13.0	(6.1)
Payments of senior debt issuance costs	(0.2)	) (0.3)
Net cash used in financing activities	(26.0)	) (24.3)
Effect of exchange rate changes on cash and cash equivalents	(7.2)	) 19.3
<b>Cash and cash equivalents:</b>		
Net change during the period	6.1	75.2
Balance, beginning of period	373.1	455.8
Balance, end of period	\$ 379.2	\$ 531.0
<b>Supplemental Cash Flow Items:</b>		
Interest payments, net of amounts capitalized	\$ 50.6	\$ 51.2
Income tax payments	\$ 105.1	\$ 61.8

See accompanying Notes to Condensed Consolidated Financial Statements.

**SEALED AIR CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Unaudited)  
(In millions of dollars)

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Net earnings	\$ 73.9	\$ 57.8	\$ 200.9	\$ 113.6
Other comprehensive income (loss):				
Amortization of deferred pension items, net of income tax expense of \$0.6 for the three months ended June 30, 2007 and \$1.1 for the six months ended June 30, 2007	1.4		2.7	
Unrecognized (loss) income on derivative instruments, net of income tax (benefit) expense of \$(0.2) for the three months ended June 30, 2007, \$0.2 for the three months ended June 30, 2006, \$(0.2) for the six months ended June 30, 2007 and \$0.2 for the six months ended June 30, 2006	(0.5 )	0.5	(0.5 )	0.5
Foreign currency translation adjustments	11.4	27.5	34.1	23.9
Comprehensive income	\$ 86.2	\$ 85.8	\$ 237.2	\$ 138.0

See accompanying Notes to Condensed Consolidated Financial Statements.



**SEALED AIR CORPORATION AND SUBSIDIARIES**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**(Amounts in tables in millions of dollars, except share and per share data)**

**(1) Organization and Basis of Consolidation**

*Organization*

Sealed Air Corporation and its subsidiaries, or the Company, is a leading global innovator and manufacturer of a wide range of packaging and performance-based materials and equipment systems that serve an array of food, industrial, consumer and medical applications.

The Company conducts substantially all of its business through two direct wholly-owned subsidiaries, Cryovac, Inc. and Sealed Air Corporation (US). These two subsidiaries directly and indirectly own substantially all of the assets of the business and conduct operations themselves and through subsidiaries around the globe.

*Basis of Consolidation*

The condensed consolidated financial statements include the accounts of the Company. All significant intercompany transactions and balances have been eliminated in consolidation. In management's opinion, all adjustments, consisting only of normal recurring accruals, necessary for a fair presentation of the Company's condensed consolidated balance sheet as of June 30, 2007 and the condensed consolidated statements of operations for the three and six months ended June 30, 2007 and 2006 have been made. The results set forth in the condensed consolidated statements of operations for the three and six months ended June 30, 2007 are not necessarily indicative of the results to be expected for the full year. All amounts are approximate due to rounding. Where appropriate, prior period amounts have been reclassified to conform to the current year's presentation. The principal reclassification was \$6.0 million from net cash provided by operating activities to net cash used in investing activities in the Company's condensed consolidated statements of cash flows for the six months ended June 30, 2006. This reclassification had no impact on the condensed consolidated statements of operations or the condensed consolidated balance sheets and was immaterial to the Company's condensed consolidated statement of cash flows.

The condensed consolidated financial statements were prepared following the requirements of the Securities and Exchange Commission, or the SEC, for interim reporting. As permitted under those rules, annual footnotes or other financial information that are normally required by accounting principles generally accepted in the United States of America, or U.S. GAAP, have been condensed or omitted. The preparation of condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts and the disclosure of contingent amounts in the condensed consolidated financial statements and accompanying notes. Actual results can differ from those estimates.

The Company is responsible for the unaudited condensed consolidated financial statements included in this document. As these are condensed financial statements, they should be read in conjunction with the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006 and with the information contained in the Company's other publicly-available filings with the SEC.

(2) Business Segment Information

*Expanded Segment Reporting; New Structure*

*Introduction*

As detailed in its Current Report on Form 8-K dated July 12, 2007, the Company has expanded and realigned its segment reporting to reflect its growth strategies both in core markets and in new business opportunities. This new structure reflects the way management now makes operating decisions and manages the growth and profitability of the business. It also corresponds with management's current approach to allocating resources and assessing the performance of the Company's segments. As a result, the Company will report business segment information as described below. The Company's business segment information is reported in accordance with the provisions of Financial Accounting Standards Board, or FASB, Statement No. 131, Disclosures about Segments of an Enterprise and Related Information, or SFAS No. 131.

The Company's initiatives include developing technologies and innovative products for food and protective packaging applications as well as identifying new performance solutions involving specialty materials, medical applications and renewable products. The Company's segment reporting reflects evolving market trends, its organizational structure and its overall business strategy, which is focused on emphasizing opportunities for profitable growth. As a result, the Company believes this new structure will provide its shareholders and the financial community with greater insight into its platform strategies and growing capabilities.

The discussion that follows contains:

- The Company's Former Reportable Segments
- The Company's New Reportable Segments
- Descriptions of the New Reportable Segments and Other
- Discussion and Recast

*The Company's Former Reportable Segments*

As indicated in Note 3, Business Segment Information, of Notes to Consolidated Financial Statements, set forth in Item 8, of Part II of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, the Company previously operated in two reportable business segments: (1) Food Packaging and (2) Protective Packaging. The Food Packaging segment comprised primarily the Company's Cryovac® food packaging products. The Protective Packaging segment included the aggregation of the Company's protective packaging products and shrink packaging products.

*The Company's New Reportable Segments*

In accordance with the provisions of SFAS No. 131, the Company will now report publicly in four parts, three reportable segments and an other category. The new reportable segments are:

1. Food Packaging
2. Food Solutions
3. Protective Packaging

The products reported in the Company's new Food Packaging and Food Solutions reportable segments were previously reported in the Company's former Food Packaging segment. The Company's new Protective Packaging reportable segment continues to include the aggregation of the Company's



protective packaging products and shrink packaging products, as permitted under the provisions of SFAS No. 131.

The Other category includes specialty materials, medical applications and renewable products. The Company previously included specialty materials and renewable products in both the Food Packaging and Protective Packaging segments, whereas medical applications were previously included in the Food Packaging segment.

*Descriptions of the New Reportable Segments and Other*

**Food Packaging**

This new segment focuses on industrial food packaging and is driven by developments in technologies that enable food processors to package and ship fresh and processed meats and cheeses effectively through their supply chain.

In this segment, the Company offers shrink bags to vacuum package many fresh food products, including beef, pork, lamb, poultry and seafood, as well as cheese and smoked and processed meats. In addition, the Company provides packaging materials for cook-in applications, predominately for the deli and foodservice businesses. The Company also offers a wide range of laminated and coextruded rollstock packaging materials utilized in thermoforming and form, fill and seal applications. These materials provide an effective packaging alternative for a variety of fresh meat, smoked and processed meat, seafood, poultry and cheese applications. The Company also sells associated packaging systems, including bag loaders, dispensers and vacuum chamber systems. The Company primarily sells the products in this reportable segment to food processors, distributors, supermarket retailers and foodservice businesses.

**Food Solutions**

This new segment targets advancements in food packaging technologies that provide consumers fresh, consistently prepared, high-quality meals either from foodservice outlets or from expanding retail cases at grocery stores.

The Company's Food Solutions segment focuses on case ready packaging, ready meals, vertical pouch packaging and bag-in-box packaging. The Company's case ready offerings are utilized in the centralized packaging of various proteins, including beef, lamb, poultry, smoked and processed meats, seafood and cheese, for retail sale at the consumer level. For foodservice applications, the Company provides vertical pouch packaging and bag-in-box offerings for packaging flowable food products, including soups and sauces, salads, meats, toppings and syrups. These product offerings include film and filling systems for products utilizing hot and ambient, retort and aseptic processing methods. In the ready meals category, the Company offers the Simple Steps® package, a microwavable package designed with vacuum skin packaging technology and a unique self-venting feature. It also offers a flex-tray-flex package, which is an oven-compatible package that utilizes skin-pack technology. This segment also provides packaging solutions for produce, bakery goods and pizza. The Company also manufactures and sells absorbent pads used for food packaging, such as its Dri-Loc® absorbent pads. This segment sells related packaging systems, including vertical pouch packaging systems. The Company primarily sells the products in this reportable segment to food processors, distributors, supermarket retailers and foodservice businesses.

**Protective Packaging**

This new segment includes core protective packaging technologies and solutions aimed at traditional industrial applications while increasing emphasis on consumer-oriented packaging solutions. This segment includes the aggregation of the Company's protective packaging products and shrink packaging products.

The products in this segment are used principally for non-food packaging applications. Protective Packaging's offerings consist primarily of cushioning and surface protection products such as Bubble Wrap® cushioning and other air cellular cushioning materials; shrink and non-shrink films; polyurethane foam packaging systems sold under the Instapak® trademark; polyethylene foam sold in rolls, sheets and bags; Jiffy® mailers and bags and other protective and durable mailers and bags; paper-based protective packaging materials; suspension and retention packaging; inflatable packaging; and packaging systems. The Company primarily sells products in this segment to distributors and manufacturers in a wide variety of industries.

#### **Other**

The new Other category focuses on growth into newer markets. These markets include specialty materials for non-packaging applications such as insulation and products for value-added medical applications. Additionally, this category focuses on products sourced from renewable materials.

The specialty materials products include CelluPlank® and Cellu-Cushion® special density foams and Stratocell® laminated polyethylene foams used by fabricators and converters. Additional products include foams, films and composite materials used largely in performance component applications that are sold to manufacturers and wholesalers in a wide variety of industries. Products in this category may be used for cold-chain (temperature controlled supply chain), floor underlay, insulation, construction products and sporting goods. The medical applications products include films, tubing and connectors for use in manufacturing bags and pouches for a wide variety of medical applications, as well as thermoformed packaging materials for medical devices and technical products. This category also includes products sourced from renewable materials for use in either packaging or non-packaging applications. These products are still under development, but are expected to include future products from the Biosphere venture.

#### *Discussion and Recast*

The Company evaluates the performance of each reportable segment based on operating profit, which includes allocations for such corporate expenses as business development, customer service, finance, information services, people and performance and legal. It does not include restructuring and other charges or any income or loss amounts below operating profit in the Company's condensed consolidated statements of operations. The Company allocates depreciation expense for property and equipment to the reportable segments and the Other category, although property and equipment, net, is not allocated to the reportable segment assets. The accounting policies of the reportable segments and the Other category are consistent with those described in Note 2, Summary of Significant Accounting Policies, of Notes to Consolidated Financial Statements, in Item 8, of Part II of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

Only assets that are identifiable and reviewed by the Company's chief operating decision maker by segment are allocated to the reportable segment assets. Allocated assets include trade accounts receivable, net, and finished goods inventory, net. All other assets are included in Assets not allocated. Assets not allocated include goodwill of \$1,970.6 million at June 30, 2007 and \$1,957.1 million at December 31, 2006 and total property and equipment, net, of \$1,028.0 million at June 30, 2007 and \$970.1 million at December 31, 2006.

In accordance with SFAS No. 131, the following segment information for the three and six months ended June 30, 2006 has been recast from the amounts previously reported to reflect the Company's new reportable segments. Accordingly, there has been no change in the Company's June 30, 2006 condensed consolidated statements of operations and consolidated balance sheets previously reported in total for the Company.

Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

The following tables show net sales, depreciation and amortization, operating profit and assets by business segment and other:

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
<b>Net sales</b>				
Food Packaging	\$ 462.6	\$ 430.2	\$ 899.8	\$ 839.3
Food Solutions	237.7	214.3	452.4	409.0
Protective Packaging	370.3	363.4	741.0	722.3
Other	74.8	74.0	146.9	130.4
Total	\$ 1,145.4	\$ 1,081.9	\$ 2,240.1	\$ 2,101.0
<b>Depreciation and amortization</b>				
Food Packaging	\$ 19.1	\$ 19.4	\$ 38.5	\$ 38.3
Food Solutions	8.1	8.7	15.3	16.5
Protective Packaging	11.0	12.1	22.2	24.5
Other	3.1	2.8	5.9	5.0
Total	\$ 41.3	\$ 43.0	\$ 81.9	\$ 84.3
<b>Operating profit(1)</b>				
Food Packaging	\$ 53.5	\$ 48.0	\$ 109.3	\$ 92.3
Food Solutions	21.8	24.0	41.2	43.3
Protective Packaging	50.1	47.9	103.6	94.2
Other	8.9	11.0	16.5	17.4
Total segments and other	134.3	130.9	270.6	247.2
Restructuring charges(2)	0.2	12.0	0.6	12.3
Total	\$ 134.1	\$ 118.9	\$ 270.0	\$ 234.9

	June 30, 2007	December 31, 2006
<b>Assets(3)</b>		
Trade receivables, net and finished goods inventory, net		
Food Packaging	\$ 455.8	\$ 431.2
Food Solutions	213.3	187.9
Protective Packaging	325.3	321.5
Other	66.7	58.8
Total segments and other	1,061.1	999.4
Assets not allocated(3)	4,136.9	4,021.5
Total	\$ 5,198.0	\$ 5,020.9

- (1) Before taking into consideration restructuring charges.
- (2) The restructuring charges by business segment were as follows:

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Food Packaging	\$ 0.1	\$ 12.0	\$ 0.1	\$ 12.3
Food Solutions			0.1	
Protective Packaging	0.1		0.4	
Total	\$ 0.2	\$ 12.0	\$ 0.6	\$ 12.3

- (3) Only assets which are identifiable by segment and reviewed by the Company chief operating decision maker by segment are allocated to the reportable segment assets. Allocated assets include trade



accounts receivable, net, and finished goods inventory, net. All other assets are included in Assets not allocated. Assets not allocated include goodwill of \$1,970.6 million at June 30, 2007 and \$1,957.1 million at December 31, 2006 and total property and equipment, net of \$1,028.0 million at June 30, 2007 and \$970.1 million at December 31, 2006.

In accordance with SFAS No. 131 and because the Company's management views goodwill as a corporate asset, the Company does not allocate its goodwill to its reportable segments. However, in accordance with SFAS No. 142, Goodwill and Other Intangible Assets, or SFAS No. 142, the Company is required to allocate goodwill to each reporting unit in order to perform its annual impairment review of goodwill, which it does during the fourth quarter of each year.

Due to the changes in the Company's segment reporting structure during 2007, management evaluated whether any events or circumstances existed that would more likely than not reduce the fair value of a reporting unit below its carrying amount in accordance with SFAS No. 142. In connection with this evaluation, management reassigned goodwill to its new reporting units using a relative fair value approach and considered the assets and liabilities to be reassigned to these reporting units in accordance with SFAS No. 142.

After this evaluation was completed management determined that there were no other events or circumstances that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Accordingly, the Company concluded it was not necessary to test goodwill for impairment between the Company's annual tests.

During the fourth quarter of 2007, the Company will obtain a detailed determination of its fair values by reporting unit under its new segment reporting structure and perform its annual impairment testing.

The allocation of goodwill in accordance with SFAS No. 142 and the changes in the first six months of 2007 by the Company's new segment structure were as follows:

	Balance at December 31, 2006	Goodwill Acquired	Foreign Currency Translation and Other	Balance at June 30, 2007
Food Packaging	\$ 386.3	\$	\$ 1.1	\$ 387.4
Food Solutions	147.9		0.5	148.4
Protective Packaging	1,270.9	8.0	3.8	1,282.7
Other	152.0		0.1	152.1
Total	\$ 1,957.1	\$ 8.0	\$ 5.5	\$ 1,970.6

See Note 15, Acquisitions and Divestiture, for additional information on the goodwill acquired during 2007.

### (3) Short-Term Investments Available-for-Sale Securities

The Company's available-for-sale securities of \$39.7 million at June 30, 2007 and \$33.9 million at December 31, 2006 consisted of auction rate securities which were investments in preferred stock with no maturity dates for which interest or dividend rates are generally re-set for periods of up to 90 days. At June 30, 2007 and December 31, 2006, the fair value of the available-for-sale securities held by the Company was approximately equal to their cost. There were no gross realized gains or losses from the sale of the available-for-sale securities in 2007 and 2006.



(4) Accounts Receivable Securitization Program

## Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

The Company's \$125.0 million receivables program has an expiration date of December 7, 2007. The receivables program contains financial covenants relating to interest coverage and debt leverage. The Company was in compliance with these financial covenants at June 30, 2007.

The Company's receivables funding subsidiary did not sell any receivables interests under the receivables program during the first six months of 2007 and 2006, and neither the bank nor the issuer of commercial paper that are parties to the program held any receivables interests in such receivables as of June 30, 2007 and 2006. Therefore the Company did not remove any related amounts from the current assets reflected on its condensed consolidated balance sheet at June 30, 2007.

The costs associated with the receivables program are included in other income, net, in the condensed consolidated statements of operations. These costs primarily relate to program and commitment fees and other associated costs and were \$0.1 million for both the three months ended June 30, 2007 and 2006 and \$0.2 million for both the six months ended June 30, 2007 and 2006.

### (5) Inventories

The following table presents details of the Company's inventories:

	June 30, 2007	December 31, 2006
Inventories (at FIFO, which approximates replacement value):		
Raw materials	\$ 116.6	\$ 108.7
Work in process	122.8	107.7
Finished goods	385.9	341.7
Subtotal	625.3	558.1
Reduction of certain inventories to LIFO basis	(52.7 )	(48.7 )
Total	\$ 572.6	\$ 509.4

The Company determines the value of non-equipment U.S. inventories by the last-in, first-out or LIFO inventory method. The value of U.S. inventories determined by that method amounted to \$131.5 million at June 30, 2007 and \$127.0 million at December 31, 2006. If the Company had used the first-in, first-out or FIFO inventory method, which approximates replacement value, for these inventories, the balances would have been \$52.7 million higher at June 30, 2007 and \$48.7 million higher at December 31, 2006.

### (6) Goodwill and Identifiable Intangible Assets

#### *Goodwill*

The company had goodwill in the amount of \$1,970.6 million at June 30, 2007 and \$1,957.1 million at December 31, 2006. See Note 2, Business Segment Information, for the discussion of goodwill by business segments and other.

#### *Identifiable Intangible Assets*

The following tables summarize the Company's identifiable intangible assets with definite useful lives.

	June 30, 2007	December 31, 2006
Gross carrying value	\$ 57.0	\$ 53.9
Accumulated amortization	(40.3 )	(37.0 )
Total	\$ 16.7	\$ 16.9

These identifiable intangible assets are included in other assets and their balances are considered immaterial to the Company's condensed consolidated balance sheets. Amortization expense of identifiable intangible assets was \$2.2 million for the six months ended June 30, 2007. At June 30, 2007 and December 31, 2006, there were no identifiable intangible assets other than goodwill with indefinite useful lives as defined by SFAS No. 142. Assuming no change in the gross carrying value of identifiable intangible assets from the value at June 30, 2007, the estimated future amortization expense at June 30, 2007 for the remainder of 2007 and future periods is as follows:

2007	\$ 2.1
2008	3.4
2009	2.8
2010	1.5
2011	1.2

## (7) Debt and Credit Facilities

### *Lines of Credit*

The following table summarizes the Company's available lines of credit and committed and uncommitted lines of credit, including the credit facility and the ANZ facility discussed below, at June 30, 2007 and December 31, 2006:

	June 30, 2007	December 31, 2006
Used lines of credit	\$ 43.4	\$ 30.4
Unused lines of credit	818.5	810.6
Total available lines of credit	\$ 861.9	\$ 841.0
Available lines of credit committed	\$ 643.8	\$ 632.9
Available lines of credit uncommitted	218.1	208.1
Total available lines of credit	\$ 861.9	\$ 841.0

The Company's principal credit lines were all committed and consisted of the credit facility and the ANZ facility. The Company is not subject to any material compensating balance requirements in connection with its lines of credit.

### *Revolving Credit Facilities*

*The Credit Facility* The Company has not borrowed under its \$500.0 million unsecured multi-currency revolving credit facility since its inception in July 2005. This facility contains a provision under which the Company may request, prior to each of the first and second anniversaries of the facility, a one-year extension of the termination of the facility. The Company requested an extension effective on the second anniversary, July 26, 2007, and lenders with commitments for \$500.0 million under the facility consented to the extension. Accordingly, on July 26, 2007, this extension became effective, as a result of which the facility is scheduled to terminate on July 24, 2012.

On June 13, 2007, the Company entered into a letter amendment to the credit facility. As a result of this amendment, amounts outstanding under the credit facility are no longer guaranteed by the Company's principal U.S. operating subsidiaries. The release of the subsidiary guarantees under the credit facility resulted in the contractual release of subsidiary guarantees of the Company's senior notes and amounts outstanding under the ANZ Facility.

*ANZ Facility* The Company has an Australian dollar 170.0 million, dual-currency revolving credit facility, known as the ANZ facility, which was equivalent to U.S. \$143.8 million at June 30, 2007. The Company did not borrow under the ANZ facility during the first six months of 2007.

*Covenants*

Each issue of the Company's outstanding senior notes imposes limitations on the Company's operations and those of specified subsidiaries. The principal limitations restrict liens, sale and leaseback transactions and mergers, acquisitions and dispositions. The credit facility contains financial covenants relating to interest coverage, debt leverage and minimum liquidity and restrictions on the creation of liens, the incurrence of additional indebtedness, acquisitions, mergers and consolidations, asset sales, and amendments to the asbestos settlement agreement discussed in Note 11, Commitments and Contingencies. The ANZ facility contains financial covenants relating to debt leverage, interest coverage and tangible net worth and restrictions on the creation of liens, the incurrence of additional indebtedness and asset sales, in each case relating to the Australian and New Zealand subsidiaries of the Company that are borrowers under the facility. The Company was in compliance with the above financial covenants and limitations, as applicable, at June 30, 2007.

*Senior Notes*

During the six months ended June 30, 2007, the Company recorded adjustments to the fair value of its 5.375% senior notes due April 2008 as a result of the Company's interest rate hedging related to these senior notes. See Note 8, Derivatives and Hedging Activities, for further discussion.

**(8) Derivatives and Hedging Activities**

*Foreign Currency Forward Contracts*

The Company is exposed to market risk, such as fluctuations in foreign currency exchange rates. The Company's subsidiaries have foreign currency exchange exposure from buying and selling in currencies other than their functional currencies. The primary purpose of the Company's foreign currency hedging activities is to manage the potential changes in value associated with the amounts receivable or payable on transactions denominated in foreign currencies.

At June 30, 2007, the Company was party to foreign currency forward contracts with an aggregate notional amount of \$350.7 million maturing through June 2008. At December 31, 2006, the Company was party to foreign currency forward contracts with an aggregate notional amount of \$331.0 million maturing through June 2007. The estimated fair values of these contracts, which represent the estimated net payments that would be paid or received by the Company in the event of termination of these contracts based on the then current foreign exchange rates, was a net payable of \$0.6 million at June 30, 2007 and a net receivable of \$0.1 million at December 31, 2006. These contracts qualified and were designated as cash flow hedges and had original maturities of less than twelve months.

*Interest Rate Swaps*

At June 30, 2007, the Company had outstanding interest rate swaps with a total notional amount of \$300.0 million that qualified and were designated as fair value hedges. The Company entered into these interest rate swaps to effectively convert its 5.375% senior notes due April 2008 into floating rate debt. At June 30, 2007, the Company recorded a mark to market adjustment to record a decrease of \$5.9 million in the fair value of the 5.375% senior notes due April 2008 due to changes in interest rates and an offsetting increase to other liabilities to record the fair value of the related interest rate swaps. There was no ineffective portion of the hedges recognized in earnings during the period.

During the first six months of 2007 and 2006 under the terms of the \$300.0 million outstanding interest rate swap agreements, the Company received interest at a fixed rate and paid interest at variable

rates that were based on the six-month London Interbank Offered Rate, or LIBOR. As a result, interest expense increased by \$1.9 million for the second quarter of 2007, \$1.7 million for the second quarter of 2006, \$3.9 million for the first six months of 2007 and \$2.9 million for the first six months of 2006.

In the second quarter of 2007, the Company terminated forward starting interest rate swaps. As a result, in the second quarter of 2007, the Company received cash of \$3.7 million related to this termination and recognized a gain for this amount in other income, net, in the condensed consolidated statements of operations.

**(9) Global Manufacturing Strategy, Restructuring and Other Charges**

*Global Manufacturing Strategy*

The Company's global manufacturing strategy, when implemented, will expand production in countries where demand for the Company's products and services has been growing significantly. At the same time, the Company intends to realign certain manufacturing capacity in North America and Europe into centers of excellence. The goals of this multi-year program are to expand capacity in growing markets, further improve the Company's operating efficiencies, and implement new technologies more effectively. The Company expects this program to produce meaningful savings in future years. By taking advantage of new technologies and streamlining production on a global scale, the Company expects to continue to enhance its profitable growth and its global leadership position.

In July 2006, the Company announced the first phase of this multi-year global manufacturing strategy. The financial scope of this phase is expected to be as follows:

	<b>Expected Range</b>	<b>Incurred During 2006</b>	<b>Incurred During 2007</b>	<b>Total Incurred as of June 30, 2007</b>
Capital expenditures	\$ 130.0-150.0	\$ 14.2	\$ 26.7	\$ 40.9
Associated costs	\$ 90.0-100.0	\$ 15.6	\$ 5.8	\$ 21.4

Capital expenditures were \$15.5 million for the second quarter of 2007, and the associated costs were \$3.3 million for the second quarter of 2007. The associated costs include such items as equipment relocation, facility start-up and severance. The Company expects the capital expenditures and charges for associated costs to occur through 2008, although the actual timing of these expenditures is subject to change due to a variety of factors.

The charges in 2007 consisted of associated costs for equipment relocations and facility start-ups, which were primarily included in cost of sales on the condensed consolidated statements of operations. These charges by business segment and other were as follows:

	<b>Three Months Ended June 30, 2007</b>	<b>Six Months Ended June 30, 2007</b>
Food Packaging	\$ 3.2	\$ 5.6
Other	0.1	0.2
<b>Total</b>	<b>\$ 3.3</b>	<b>\$ 5.8</b>

During 2006, the Company had accrued \$11.6 million in severance costs in connection with this strategy. These costs were future cash expenditures that would be incurred for one-time termination benefits. At December 31, 2006, the Company expected to eliminate 245 full-time positions, of which 36 full-time positions were eliminated during 2006. During the first six months of 2007, 142 full-time positions were eliminated, and the remaining 67 full-time positions are expected to be eliminated in the second half of 2007. The Company expects these severance costs will be paid out before the end of 2009. The Company expects to add approximately 120 full-time employees at other facilities as production is transferred, so the net reduction in full-time positions is expected to be 125.

The components of the restructuring charges, spending and other activity through June 30, 2007 and the accrual balance remaining at June 30, 2007 were as follows:

	<b>Employee Termination Costs</b>
Original restructuring accrual in 2006	\$ 11.6
Cash payments during 2006	(0.4 )
Effect of changes in currency rates	(0.3 )
Restructuring accrual at December 31, 2006	10.9
Cash payments during 2007	(2.0 )
Effect of changes in currency rates	0.7
Restructuring accrual at June 30, 2007	\$ 9.6

The Company expects to pay \$5.7 million of the accrual balance remaining at June 30, 2007 within the next twelve months. This amount is included in other current liabilities on the Company's condensed consolidated balance sheet at June 30, 2007. The remaining accrual of \$3.9 million is expected to be paid in the second half of 2008 and in 2009 and is reflected in other liabilities on the Company's condensed consolidated balance sheet at June 30, 2007.

*Other Restructuring Activities*

In the fourth quarter of 2006, the Company initiated a plan to reorganize its North American customer service organization, which had been dispersed throughout multiple locations in the U.S. and Canada. This plan started with announcing the elimination of 9 full-time positions in 2006. In the first six months of 2007, the Company announced the elimination of an additional 95 full-time positions, for a total of 104 full-time positions. All of these full-time positions are expected to be eliminated between April 2007 and September 2008. During the same period, the Company expects to fill 90 to 100 full-time positions at a new consolidated U.S.-based customer service facility and to provide enhanced service to customers in this innovative facility.

During 2006, the Company accrued severance costs of \$0.6 million related to the Company's consolidation of its Food Packaging customer service activities in Canada. During 2007, the Company accrued an additional \$0.6 million of severance costs, of which \$0.1 million related to the Company's Food Packaging customer service activities in the United States, \$0.1 million related to the Company's Food Solutions customer service activities in the United States and \$0.4 million related to the Company's Protective Packaging customer service activities in North America. The affected employees in the U.S. are required to render service until their respective scheduled termination dates in order to receive their designated severance. As a result, the Company will accrue additional liability for severance costs ratably over the future service period.

The components of the restructuring charges, spending and other activity through June 30, 2007 and the accrual balance remaining at June 30, 2007 were as follows:

	<b>Employee Termination Costs</b>
Original restructuring accrual in 2006	\$ 0.6
Cash payments during 2006	
Restructuring accrual at December 31, 2006	0.6
Additional provision in 2007	0.6
Cash payments during 2007	(0.1 )
Restructuring accrual at June 30, 2007	\$ 1.1

The Company expects to pay \$0.8 million of the accrual balance remaining at June 30, 2007 within the next twelve months. This amount is included in other current liabilities on the Company's condensed consolidated balance sheet at June 30, 2007. The Company expects to pay the remaining accrual of \$0.3 million in the second half of 2008 and in 2009 and has included the accrual in other liabilities on the Company's condensed consolidated balance sheet at June 30, 2007.

## (10) Income Taxes

### *Effective Income Tax Rate and Income Tax Expense*

The Company's effective income tax rate was 31.3% for the three months ended June 30, 2007, and 18.9% for the six months ended June 30, 2007. The Company's effective income tax rate was 32.0% for both the three and six months ended June 30, 2006.

The Company's income tax expense in the first six months of 2007 was reduced by the reversal of \$34.4 million of tax accruals, and related interest, for contingencies that did not materialize following the completion of tax audits and the expiration of relevant statutes of limitations in the first quarter of 2007. This reversal includes multiple jurisdictions and multiple tax years up to and including the year 2000. Also, in the first six months of 2007, income tax expense was increased by \$14.0 million for the tax effect on the gain related to the PolyMask transaction on February 9, 2007, described in Divestiture, of Note 15, Acquisitions and Divestiture.

For the three and six months ended June 30, 2007, the effective income tax rate was lower than the statutory U.S. federal income tax rate of 35.0% primarily due to the reversal of the tax accruals and related interest noted above and, to a lesser extent, the lower net effective income tax rate on foreign earnings, partially offset by state income taxes.

For the three and six months ended June 30, 2006, the effective income tax rate was lower than the statutory U.S. federal income tax rate of 35.0% primarily due to the lower net effective income tax rate on foreign earnings, partially offset by state income taxes. In addition, the 2006 effective income tax rate was lower than the statutory U.S. federal income tax rate due to the anticipated utilization of tax loss carry forwards in 2006 by some foreign subsidiaries.

### *FIN 48*

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, the Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon settlement with the tax authorities. FIN 48 also provides guidance on derecognition, classification, interest and penalties on income taxes, and accounting in interim periods and requires increased disclosures.

The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized no change in the liability for unrecognized tax benefits. At June 30, 2007 the Company reclassified \$13.1 million of unrecognized tax benefits and related interest that were previously classified as income taxes payable before the adoption of FIN 48, which was included in other non-current liabilities on the condensed consolidated balance sheet.

As required under FIN 48, the Company has provided the following disclosures related to the unrecognized tax benefits and the effect, if any, on the effective income tax rate if recognized. The amount of unrecognized tax benefits at January 1, 2007 was \$102.7 million (gross) of which \$100.6 million (net)

would impact the Company's effective income tax rate, if recognized. Following the reversal of \$24.7 million (gross) (\$23.7 million (net)) of tax accruals in the first six months of 2007, the amount of unrecognized tax benefits at June 30, 2007 was \$78.0 million (gross), of which \$76.9 million (net) would impact the Company's effective income tax rate, if recognized. There are no known tax positions likely to change over the next twelve months that would result in a material change in the Company's unrecognized tax benefits.

The Company's continuing practice is to recognize interest and penalties related to unrecognized tax benefits in income tax expense on its condensed consolidated statements of operations. The Company had a liability of approximately \$21.3 million at January 1, 2007 and a liability of \$5.1 million at June 30, 2007 for the payment of interest (before any tax benefit). In the second quarter of 2007, there was no release of interest. In the first six months of 2007, interest of \$16.7 million (gross) (\$10.9 million (net)) was released in connection with the reversal of tax accruals previously discussed.

#### *Income Tax Returns*

In March 2007, the Internal Revenue Service of the United States Department of the Treasury, commonly referred to as the IRS, completed and closed its examination of the Company's income tax returns for the years 1998 through 2000. In April 2007, the IRS commenced its examination of the Company's income tax returns for the years 2001 through 2005.

State income tax returns are generally subject to examination for a period of 3 to 5 years after their filing date. The Company has various state income tax returns in the process of examination.

Income tax returns in foreign jurisdictions have statutes of limitations generally ranging from 3 to 5 years after their filing date. The income tax returns filed by the Company's major foreign entities are open to possible examination beginning with the year shown in parentheses in the following countries: Australia (2002), Brazil (2002), Canada (2004), France (2005), Germany (2003), Italy (2002), Malaysia (2006), Mexico (2002), Netherlands (2003), New Zealand (2003), Spain (2001), Switzerland (2006) and the UK (2005). The Company's income tax returns in Italy are currently under examination, and its income tax returns are also under examination in several other foreign jurisdictions in which the Company conducts business.

### **(11) Commitments and Contingencies**

#### *Asbestos Settlement and Related Costs*

On November 27, 2002, the Company reached an agreement in principle with the committees appointed to represent asbestos claimants in the bankruptcy case of W. R. Grace & Co., known as Grace, to resolve all current and future asbestos-related claims made against the Company and its affiliates, the fraudulent transfer claims, successor liability claims, and indemnification claims by Fresenius Medical Care Holdings, Inc. and affiliated companies in connection with the Cryovac transaction referred to below. On December 3, 2002, the Company's Board of Directors approved the agreement in principle. The Company received notice that both of the committees had approved the agreement in principle as of December 5, 2002. The parties to the agreement in principle signed a definitive settlement agreement as of November 10, 2003 consistent with the terms of the agreement in principle. The Company recorded a charge of \$850.1 million as a result of the asbestos settlement in its consolidated statement of operations for the year ended December 31, 2002. These matters are described more fully in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

On June 27, 2005, the U.S. Bankruptcy Court in the District of Delaware, where the Grace bankruptcy case is pending, signed an order approving the definitive settlement agreement. Although Grace is not a party to the settlement agreement, under the terms of the order, Grace is directed to comply with the settlement agreement subject to limited exceptions. The order also provides that the Court will retain



jurisdiction of any dispute involving the interpretation or enforcement of the terms and provisions of the definitive settlement agreement. The Company expects that the settlement agreement will become effective upon Grace's emergence from bankruptcy with a plan of reorganization that is consistent with the terms of the settlement agreement.

In January 2005, Grace filed a proposed plan of reorganization and related documents with the Bankruptcy Court. There were a number of objections filed, and the Company does not know whether the final plan will be consistent with the terms of the settlement agreement or if the other conditions to the Company's obligation to pay the settlement amount will be met. If these conditions are not satisfied or not waived by the Company, the Company will not be obligated to pay the settlement amount. However, if the Company does not pay the settlement amount, the Company and its affiliates will not be released from the various asbestos-related, fraudulent transfer, successor liability and indemnification claims made against them, and all of these claims would remain pending and would have to be resolved through other means, such as through agreement on alternative settlement terms or trials. In that case, the Company could face liabilities that are significantly different from its obligations under the settlement agreement. The Company cannot estimate at this time what those differences or their magnitude may be. In the event these liabilities are materially larger than the current existing obligations, they could have a material adverse effect on the Company's financial condition and results of operations. The Company cannot predict when a final plan of reorganization will become effective or whether the final plan will be consistent with the terms of the settlement agreement.

*Cryovac Transaction; Contingencies Related to the Cryovac Transaction*

On March 31, 1998, the Company completed a multi-step transaction that brought the Cryovac packaging business and the former Sealed Air Corporation's business under the common ownership of the Company. In its Annual Report on Form 10-K for the fiscal year ended December 31, 2006, the Company described the Cryovac transaction, contingencies related to the Cryovac transaction, the cases of *Thundersky v. The Attorney General of Canada, et al.*, and *Her Majesty the Queen in Right of the Province of Manitoba v. The Attorney General of Canada, et al.* and six additional putative class proceedings that had been brought in various provincial and federal courts in Canada seeking recovery from the Company and its subsidiaries Cryovac, Inc. and Sealed Air (Canada) Co./Cie as well as other defendants, including Grace, for asbestos-related injuries.

In April 2001, Grace's subsidiary Grace Canada, Inc. had obtained an order of the Superior Court of Justice, Commercial List, Toronto, Ontario, Canada (Court File No. 01-CL-4081) recognizing the Chapter 11 actions in the United States of America involving Grace Canada, Inc.'s U.S. parent corporation and other U.S. affiliates of Grace Canada, Inc., and enjoining all new actions and staying all current proceedings against Grace Canada, Inc. related to asbestos under the Canadian *Companies Creditors Arrangement Act*. That order has been renewed repeatedly. In November 2005, upon motion by Grace Canada, Inc., the court ordered an extension of the injunction and stay to actions involving asbestos against the Company and its Canadian affiliate and the Attorney General of Canada, which had the effect of staying all of the Canadian actions referred to above. The stay has been extended through October 1, 2007. Grace's proposed plan of reorganization provides that these claims will be paid by the trusts to be established under Section 524(g) of the Bankruptcy Code as part of Grace's plan of reorganization, and it is anticipated that the defendants will ask the Canadian courts to enforce the terms of the plan of reorganization. However, if Grace's final plan does not include comparable provisions or if the Canadian courts refuse to enforce Grace's final plan of reorganization in the Canadian courts, and if in addition Grace is unwilling or unable to defend and indemnify the Company and its subsidiaries in these cases, then the Company could be required to pay substantial damages, which the Company cannot estimate at this time and which could have a material adverse effect on the Company's financial condition and results of operations.

On September 15, 2003, the case of *Senn v. Hickey, et al.* (Case No. 03-CV-4372) was filed in the U.S. District Court for the District of New Jersey (Newark). This lawsuit seeks class action status on behalf of

all persons who purchased or otherwise acquired securities of the Company during the period from March 27, 2000 through July 30, 2002. The lawsuit names the Company and five current and former officers and directors of the Company as defendants. The Company is required to provide indemnification to the other defendants, and accordingly the Company's counsel is also defending them. On June 29, 2004, the court granted plaintiff Miles Senn's motion for appointment as lead plaintiff and for approval of his choice of lead counsel. The plaintiff's amended complaint makes a number of allegations against the defendants. The principal allegations are that during the above period the defendants materially misled the investing public, artificially inflated the price of the Company's common stock by publicly issuing false and misleading statements and violated U.S. GAAP by failing to properly account and accrue for the Company's contingent liability for asbestos claims arising from past operations of Grace. The plaintiffs seek compensatory damages and other relief. The Company is vigorously defending the lawsuit, since the Company believes that it properly disclosed its contingent liability for Grace's asbestos claims and properly accounted for its contingent liability for such claims under U.S. GAAP.

On March 14, 2005, the Company and the individual defendants filed a motion to dismiss the amended complaint in the *Senn v. Hickey, et al.* case for failure to state a claim. On December 19, 2005, the Court granted in part and denied in part defendants' motion to dismiss. The Court determined that the complaint failed adequately to allege scienter as to the four individual defendants other than T.J. Dermot Dunphy, and therefore dismissed the lawsuit with respect to these four individual defendants, but adequately alleged scienter as to Mr. Dunphy and the Company. Mr. Dunphy is a current director of the Company and was formerly Chairman of the Board and Chief Executive Officer of the Company. On December 28, 2005, the defendants requested that the Court reconsider the portion of the December 19, 2005 order denying defendants' motion to dismiss with regard to the Company's arguments other than scienter, or, in the alternative, that the Court certify the matter for interlocutory appeal. On February 13, 2006, the defendants filed an answer to the amended complaint. On April 7, 2006, the Court heard oral argument on defendants' reconsideration motion, and on July 10, 2006, the Court denied the motion on the ground that issues of fact prevent the Court from granting a motion to dismiss based on the Company's arguments other than scienter.

On November 22, 2006, plaintiff filed an amended motion for class certification, seeking to withdraw as a class representative and to substitute a new class representative, the Louisiana Municipal Police Employees Retirement System (MPERS). On March 26, 2007, the Court entered an order permitting Miles Senn to withdraw as Lead Plaintiff and permitting MPERS to be substituted as Lead Plaintiff. Consequently, the case is now properly referred to as *MPERS v. Sealed Air Corporation, et al.* On March 29, 2007, MPERS, as Lead Plaintiff, filed a motion to certify a class of all persons or entities that purchased Sealed Air Corporation securities during the period from March 27, 2000 through July 30, 2002, both dates inclusive, and were damaged thereby. On July 25, 2007, the Company and Mr. Dunphy filed their memorandum of law in opposition to MPERS's motion for class certification. On July 25, 2007, the Company and Mr. Dunphy also filed a motion for reconsideration or for judgment on the pleadings, arguing that the Supreme Court's recent decisions in *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*, and *Bell Atlantic Corp. v. Twombly*, require dismissal of MPERS's claims.

Discovery is ongoing. Although the Company believes that neither it nor Mr. Dunphy should have any liability in this lawsuit, until the lawsuit has progressed beyond its current, still preliminary, stage, the Company cannot estimate the potential cost of an unfavorable outcome, if any. If the Company or Mr. Dunphy were determined to be liable, then the Company could be required to pay substantial damages, which could have a material adverse effect on the Company's consolidated financial condition and results of operations.

#### *Compliance Matters*

In late 2005, the Company identified travel and related expenses that had been paid by some of the Company's foreign subsidiaries for trips by government officials who oversee the regulation of the Company's medical products in a foreign country. Although these expenses were accurately recorded as

travel and entertainment expenses in the Company's books and records, these activities appeared to have breached the Company's Code of Conduct. More importantly, the Company was concerned that these payments may have violated the Foreign Corrupt Practices Act, and therefore outside counsel was retained and promptly began an internal investigation. In March 2006, the Company voluntarily disclosed to the United States Department of Justice, or the DOJ, and the SEC, the factual information obtained to date in the Company's internal investigation, including that these payments were made between 2003 and 2005 and totaled less than \$0.2 million. The internal investigation is ongoing, and the Company is cooperating with the DOJ and the SEC. The Company cannot predict when this matter will be resolved or the terms upon which this matter will be resolved, although the Company currently does not expect this matter to be material to its consolidated financial condition and results of operations. In connection with the investigation, the Company has evaluated and will continue to evaluate remedial measures and is taking timely and appropriate action where necessary.

## (12) Shareholders' Equity

### *Two-For-One Stock Split*

On February 16, 2007, the Company's Board of Directors declared a two-for-one stock split of the Company's common stock that was effected in the form of a stock dividend. The stock dividend was paid on March 16, 2007 at the rate of one additional share of the Company's common stock for each share of the Company's common stock issued and outstanding to stockholders of record at the close of business on March 2, 2007. In addition, nine million additional shares of common stock were reserved for the asbestos settlement. The stock dividend was not paid on treasury shares. The par value of the Company's common stock remains at \$0.10 per share.

All share and per share amounts have been restated to reflect the two-for-one stock split, except for shareholders' equity. See Note 13, Earnings Per Common Share, for the impact on the Company's earnings per share amounts as a result of the stock split. This stock split resulted in the issuance of approximately 80.8 million additional shares of common stock and was accounted for by the transfer of approximately \$8.1 million from additional paid-in capital to common stock, which is the amount equal to the par value of the additional shares issued to effect the stock split. In addition, nine million additional shares of common stock were reserved for the asbestos settlement and were accounted for by the transfer of \$0.9 million from additional paid-in capital to common stock reserved for issuance related to the asbestos settlement.

### *Cash Dividends*

On February 16, 2007, the Company's Board of Directors increased the Company's quarterly cash dividend by 33% to \$0.20 per common share, declaring a quarterly cash dividend payable on the pre-split shares of the Company's common stock on March 16, 2007 to stockholders of record at the close of business on March 2, 2007.

On April 12, 2007, the Company's Board of Directors declared a quarterly cash dividend of \$0.10 per common share on the Company's common stock payable on June 15, 2007 to stockholders of record at the close of business on June 1, 2007.

The Company used cash of \$32.3 million during the six months ended June 30, 2007 to pay quarterly cash dividends on March 16, 2007 and June 15, 2007. These payments were reflected as a reduction to retained earnings in the Company's condensed consolidated balance sheet at June 30, 2007.

### *Contingent Stock Plan and Directors Stock Plan*

Shares reserved for issuance under the Company's 2005 Contingent Stock Plan and the 2002 Directors Stock Plan were also similarly adjusted to reflect the stock split. The number of common shares available under the 2005 Contingent Stock Plan increased by 1,909,950 shares and the number of shares available under the 2002 Directors Stock Plan increased by 63,724 shares as a result of the two-for-one stock split.

## Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

A summary of the changes in common shares available for the 2005 Contingent Stock Plan follows:

	<b>2005 Contingent Stock Plan</b>
Number of common shares available, as of January 1, 2007	2,009,150
Restricted stock shares issued for new awards	(331,100 )
Restricted stock units awarded	(59,450 )
Additional restricted stock shares available due to the two-for-one stock split in 2007	1,909,950
Restricted stock shares forfeited	2,000
Restricted stock units forfeited	1,700
Number of common shares available, as of June 30, 2007	3,532,250

A summary of the changes in common shares available for the Director s Stock Plan follows:

	<b>2002 Stock Plan for Non - Employee Directors</b>
Number of common shares available, as of January 1, 2007	63,724
Additional shares available due to the two-for-one stock split in 2007	63,724
Shares granted and issued	(6,762 )
Shares granted and deferred	(4,508 )
Number of common shares available, as of June 30, 2007	116,178

### *Other Common Stock Issuances*

During 2004, the Company issued 50,000 shares of its common stock, par value \$0.10 per share, to a non-employee under an intellectual property purchase agreement as prepaid royalties under that agreement. These shares vest ratably over a five-year period. As a result of the two-for-one stock split, such shares have been increased to 100,000 shares.

### *Stock Options*

The Company has no plans or arrangements under which stock options may be granted by the Company. At June 30, 2007, there were no outstanding options to purchase shares of the Company s common stock that were granted by the Company. Stock option plans in which specified employees of the Cryovac packaging business participated were terminated effective March 31, 1998 in connection with the Cryovac transaction, except with respect to options that remained outstanding as of that date. All of those outstanding options had been granted at an exercise price equal to their fair market value on the date of grant. All options outstanding upon the termination of the stock option plans in 1998 had fully vested prior to December 31, 2000. Since such options were fully vested, the provisions of SFAS No. 123 (revised), Share-Based Payments, were not applicable.

During 2007, the holders exercised options to purchase 15,693 shares, with an aggregate exercise price of \$0.7 million. Such options were all exercised or expired prior to the two-for-one stock split.

## (13) Earnings Per Common Share

The following table sets forth the reconciliation of the basic and diluted earnings per common share computations for the three and six months ended June 30, 2007 and 2006.

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006(1),(2)	June 30, 2007	2006(1),(2)
<b>Basic Earnings Per Common Share:</b>				
<b>Numerator</b>				
Net earnings ascribed to common shareholders basic	\$ 73.9	\$ 57.8	\$ 200.9	\$ 113.6
<b>Denominator</b>				
Weighted average number of common shares outstanding basic	160.0	161.5	160.0	161.5
<b>Basic earnings per common share</b>	\$ 0.46	\$ 0.36	\$ 1.26	\$ 0.70
<b>Diluted Earnings Per Common Share:</b>				
<b>Numerator</b>				
Net earnings ascribed to common shareholders basic	\$ 73.9	\$ 57.8	\$ 200.9	\$ 113.6
Add: Interest on 3% convertible senior notes, net of income taxes	2.0	1.9	3.9	3.9
Net earnings ascribed to common shareholders diluted	\$ 75.9	\$ 59.7	\$ 204.8	\$ 117.5
<b>Denominator</b>				
Weighted average number of common shares outstanding basic	160.0	161.5	160.0	161.5
Effect of conversion of 3% convertible senior notes	12.5	12.4	12.5	12.4
Effect of assumed issuance of asbestos settlement shares	18.0	18.0	18.0	18.0
Effect of non-vested restricted stock and non-vested restricted stock units	0.8	0.9	0.8	0.8
Weighted average number of common shares outstanding diluted	191.3	192.8	191.3	192.7
<b>Diluted earnings per common share</b>	\$ 0.40	\$ 0.31	\$ 1.07	\$ 0.61

(1) Earnings per common share for the three and six months ended June 30, 2006 have been revised. Such revisions were immaterial. See below for further discussion. The amounts previously reported, as revised to reflect the two-for-one stock split in 2007, were as follows:

	Three Months Ended	Six Months Ended
	June 30, 2006	June 30, 2006
Basic earnings per common share	\$ 0.35	\$ 0.70
Diluted earnings per common share	\$ 0.31	\$ 0.61

(2) All share and per share amounts have been restated to reflect the two-for-one stock split as discussed in Note 12, Shareholders' Equity.

The Company had previously included non-vested restricted stock in the weighted average number of common shares outstanding in both its basic and diluted earnings per share calculations. Also, the Company had previously excluded non-vested restricted stock units from the weighted average number of common shares outstanding in its basic earnings per common share calculations, and from the weighted average number of common shares outstanding of its diluted earnings per common share calculations when inclusion of such units was dilutive.

The earnings per common share calculations have been revised in accordance with SFAS No. 128, Earnings per Common Share, to include non-vested restricted stock and non-vested restricted stock units only in the weighted average number of common shares outstanding of its diluted earnings per common share calculation, using the treasury stock method, if the effect is dilutive.

The number of weighted average common shares outstanding in the revised 2006 diluted earnings per common share calculations decreased from the amount that was previously reported primarily due to the impact of the non-vested restricted stock now being accounted for under the treasury stock method. Previously, such shares were included in the basic and diluted weighted average number of common shares outstanding similar to the if-converted method. The impact of adding the non-vested restricted stock units under the treasury stock method was dilutive in all revised periods and was also immaterial.

*Diluted Weighted Average Number of Common Shares Outstanding*

In calculating diluted earnings per common share, the Company's calculation of the diluted weighted average number of common shares for 2007 and 2006 provides for: (1) the conversion of the Company's 3% convertible senior notes due June 2033 due to the application of Emerging Issues Task Force, or EITF, Issue No. 04-08, The Effect of Contingently Convertible Debt on Diluted Earnings per Share, (2) the assumed issuance of 18 million shares of common stock reserved for the Company's previously announced asbestos settlement referred to in Note 11, Commitments and Contingencies, under the caption Asbestos Settlement and Related Costs, (3) the exercise of dilutive stock options, net of assumed treasury stock repurchases and (4) non-vested restricted stock and non-vested restricted stock units using the treasury stock method, if their inclusion is dilutive.

**(14) Other Income, Net**

## Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

The following table provides details of the Company's other income, net:

	Three Months Ended		Six Months Ended	
	June 30, 2007	2006	June 30, 2007	2006
Interest and dividend income	\$ 5.1	\$ 4.9	\$ 9.6	\$ 9.0
Net foreign exchange transaction losses	(1.4 )	(1.0 )	(2.9 )	(2.6 )
Other, net	4.8	1.2	6.4	3.1
Other income, net	\$ 8.5	\$ 5.1	\$ 13.1	\$ 9.5

Other, net, for the three and six months ended June 30, 2007 includes a \$3.7 million gain recorded as a result of the termination of forward starting interest rate swaps. See Note 8, Derivatives and Hedging Activities, for further discussion.

### (15) Acquisitions and Divestiture

#### *Acquisitions*

In the first quarter of 2007, the Company acquired Pack-Tiger GmbH for \$7.8 million in cash, net of cash and cash equivalents acquired. This acquisition was accounted for under the purchase method of accounting and resulted in a preliminary allocation of goodwill of \$8.0 million. The allocation of the purchase price to the assets acquired and liabilities assumed was done using estimated fair values. This allocation is subject to revisions based on the results of the final determination of estimated fair values. Subsequent revisions to the purchase price allocation, if any, are not expected to be material to the condensed consolidated financial statements. The Company also purchased a majority interest in NanoPore Insulation LLC. These acquisitions were not material to the Company's condensed consolidated financial statements.

*Divestiture*

On February 9, 2007, the Company sold its 50 percent investment in PolyMask Corporation to its joint venture partner, 3M Company (the PolyMask transaction ). The joint venture was formed in 1991 between the Company and 3M to produce and sell non-packaging surface protection films. Prior to the sale, the Company accounted for this joint venture under the equity method of accounting. The Company received an aggregate cash amount of \$36.0 million for the transaction and other related assets and recorded a pre-tax gain of \$35.3 million (\$21.3 million after-tax) in the first quarter of 2007. This gain was included in gain on the sale of equity method investment in the Company's condensed consolidated statement of operations. The Company's proportionate share of PolyMask Corporation's net income was \$0.4 million for the six months ended June 30, 2007, \$0.9 million for the second quarter of 2006 and \$1.5 million for the six months ended June 30, 2006 and was included in other income, net, in the condensed consolidated statements of operations. The Company's investment in this joint venture was not material to the Company's condensed consolidated financial statements.

**(16) New Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board, or the FASB, issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 clarifies the definition of fair value, establishes a framework for measuring fair value, and expands the disclosures on fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact, if any, on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS No. 159 provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact, if any, on its consolidated financial statements.



**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The information in this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read together with the Company's condensed consolidated financial statements and related notes set forth in Item 1, of Part I, of this quarterly report on Form 10-Q, Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 7, of Part II, of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, and the Company's consolidated financial statements and related notes set forth in Item 8, of Part II, of that Form 10-K. All amounts and percentages are approximate due to rounding. Where appropriate, the Company has reclassified prior period amounts to conform to the current year's presentation.

***Recent Events***

*Expanded Segment Reporting; New Structure*

As detailed in its Current Report on Form 8-K dated July 12, 2007, the Company has expanded and realigned its segment reporting to reflect its growth strategies both in core markets and in new business opportunities. This new structure reflects the way management now makes operating decisions and manages the growth and profitability of the business. It also corresponds with management's current approach to allocating resources and assessing the performance of the Company's segments. As a result, the Company will report business segment information as described below. The Company's business segment information is reported in accordance with the provisions of SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, or SFAS No. 131.

*The Company's New Reportable Segments*

In accordance with the provisions of SFAS No. 131, the Company will now report publicly in four parts, three reportable segments and an other category. The new reportable segments are:

1. Food Packaging
2. Food Solutions
3. Protective Packaging

The products reported in the Company's new Food Packaging and Food Solutions reportable segments were previously reported in the Company's former Food Packaging segment. The Company's new Protective Packaging reportable segment continues to include the aggregation of the Company's protective packaging products and shrink packaging products, as permitted under the provisions of SFAS No. 131.

The Other category includes specialty materials, medical applications and renewable products. The Company previously included specialty materials and renewable products in both the Food Packaging and Protective Packaging segments, whereas medical applications were previously included in the Food Packaging segment.

In accordance with SFAS No. 131, the Company's segment information has been recast from amounts previously reported to reflect the Company's new reportable segments. Accordingly, there has been no change in the Company's consolidated statements of operations and consolidated balance sheets previously reported in total for the Company.

See Note 2, Business Segment Information, of Notes to Condensed Consolidated Financial Statements, for further discussion on the Company's new reportable segments.

*Stock Split*

On February 16, 2007, the Company's Board of Directors declared a two-for-one stock split of the Company's common stock that was effected in the form of a stock dividend. The stock dividend was

## Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

payable on March 16, 2007 at the rate of one additional share of the Company's common stock for each share of the Company's common stock issued and outstanding to stockholders of record at the close of business on March 2, 2007. In addition, nine million additional shares of common stock were reserved related to the asbestos settlement. The stock dividend was not paid on treasury shares. The par value of the Company's common stock remains at \$0.10 per share. All share and per share amounts have been restated to reflect the two-for-one stock split, except for shareholders' equity.

### *Cash Dividends*

On February 16, 2007, the Company's Board of Directors increased the Company's quarterly cash dividend by 33% to \$0.20 per common share, declaring a quarterly cash dividend that was paid on the pre-split shares of the Company's common stock on March 16, 2007 to stockholders of record at the close of business on March 2, 2007.

On April 12, 2007, the Company's Board of Directors declared a quarterly cash dividend of \$0.10 per common share on the Company's common stock payable on June 15, 2007 to stockholders of record at the close of business on June 1, 2007.

The Company used cash of \$32.3 million to pay the March and June 2007 quarterly cash dividends. These payments were reflected as reductions to retained earnings in the Company's condensed consolidated balance sheet for the first six months of 2007.

### *Highlights*

Highlights for the Company's second quarter and first six months of 2007 compared with the corresponding 2006 periods were (dollars in millions):

	Second Quarter of		% Increase	First Six Months of		% Increase
	2007	2006	(Decrease)	2007	2006	(Decrease)
Net sales:						
U.S.	\$ 527.9	\$ 519.1	2 %	\$ 1,037.2	\$ 1,010.4	3 %
<i>As a % of total net sales</i>	<i>46.1</i>	<i>% 48.0</i>	<i>%</i>	<i>46.3</i>	<i>% 48.1</i>	<i>%</i>
International	617.5	562.8	10 %	1,202.9	1,090.6	10 %
<i>As a % of total net sales</i>	<i>53.9</i>	<i>% 52.0</i>	<i>%</i>	<i>53.7</i>	<i>% 51.9</i>	<i>%</i>
Total net sales	\$ 1,145.4	\$ 1,081.9	6 %	\$ 2,240.1	\$ 2,101.0	7 %
Gross profit	\$ 323.3	\$ 307.3	5 %	\$ 637.5	\$ 590.9	8 %
<i>As a % of total net sales</i>	<i>28.2</i>	<i>% 28.4</i>	<i>%</i>	<i>28.5</i>	<i>% 28.1</i>	<i>%</i>
Marketing, administrative and development expenses	189.0	176.4	7 %	366.9	343.7	7 %
<i>As a % of total net sales</i>	<i>16.5</i>	<i>% 16.3</i>	<i>%</i>	<i>16.4</i>	<i>% 16.4</i>	<i>%</i>
Restructuring charges	0.2	12.0	(98 )%	0.6	12.3	(95 )%
Operating profit	\$ 134.1	\$ 118.9	13 %	\$ 270.0	\$ 234.9	15 %
<i>As a % of total net sales</i>	<i>11.7</i>	<i>% 11.0</i>	<i>%</i>	<i>12.1</i>	<i>% 11.2</i>	<i>%</i>

The Company's net sales in Latin America grew at double-digit rates within both the Food Packaging and Protective Packaging segments in the second quarter of 2007, compared with the second quarter of 2006. The Company's net sales in the Asia-Pacific region grew at double digit rates within the both the Food Solutions segment and the Protective Packaging segment in the second quarter of 2007, compared with the second quarter of 2006. These two regions contributed \$35.9 million of the total net sales increase of \$63.5 million in the second quarter of 2007, compared with the second quarter of 2006. The Food Packaging segment demonstrated improved operating performance as the Company leveraged steady

Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

volume growth in the quarter. The Food Solutions segment operating performance declined despite steady volume growth primarily due to an increase in operating expenses, including expenses related to new product development.

The Company's net sales in the Latin American and Asia-Pacific region grew at double-digit rates within all three segments in the first six months of 2007, compared with the first six months of 2006. These two regions contributed \$68.1 million of the total net sales increase of \$139.1 million in the first six months of 2007, compared with the first six months of 2006. The Food Packaging segment demonstrated improved operating performance as the Company leveraged steady volume growth in the first six months of 2007. The Food Solutions segment operating performance declined in the first six months of 2007, despite steady volume growth primarily due to an increase in operating expenses, including expenses related to new product development.

See below for further details about the changes in net sales by business segment and other and geographic region and operating profit by business segment and other.

**Net Sales**

Net sales for the second quarter of 2007 increased 6% to \$1,145.4 million compared with \$1,081.9 million in same period of 2006. The components of the increase in net sales for the second quarter of 2007 as compared to the second quarter of 2006 were as follows (dollars in millions):

	Food Packaging		Food Solutions		Protective Packaging		Other		Total Company	
Volume-Units	3.1 %	\$ 13.3	3.1 %	\$ 6.7	(0.3 )%	\$ (1.3 )	5.1 %	\$ 3.8	2.1 %	\$ 22.5
Volume-Acquired businesses, net of dispositions			1.5	3.2	(1.5 )	(5.4 )	(7.1 )	(5.3 )	(0.7 )	(7.5 )
Price/Mix	1.1	4.7	1.5	3.3	0.9	3.5	(2.1 )	(1.7 )	0.9	9.8
Foreign currency translation	3.3	14.4	4.8	10.2	2.8	10.1	5.3	4.0	3.6	38.7
Total	7.5 %	\$ 32.4	10.9 %	\$ 23.4	1.9 %	\$ 6.9	1.2 %	\$ 0.8	5.9 %	\$ 63.5

Foreign currency translation had a favorable impact on net sales of \$38.7 million in the second quarter of 2007. Excluding the favorable effect of foreign currency translation, net sales would have increased 2% compared with the second quarter of 2006. The strengthening of foreign currencies in Europe and in the Asia-Pacific region against the U.S. dollar contributed \$35.5 million of the favorable foreign currency translation impact on net sales in the second quarter of 2007 compared with the second quarter of 2006.

Net sales for the first six months of 2007 increased 7% to \$2,240.1 million compared with \$2,101.0 million in the first six months of 2006. The components of the increase in net sales for the first six months of 2007 as compared to the first six months of 2006 were as follows (dollars in millions):

	Food Packaging		Food Solutions		Protective Packaging		Other		Total Company	
Volume-Units	3.3 %	\$ 27.6	3.7 %	\$ 15.3	(0.2 )%	\$ (1.6 )	6.3 %	\$ 8.2	2.4 %	\$ 49.5
Volume-Acquired businesses, net of dispositions			1.4	5.6	(0.8 )	(5.5 )	0.3	0.4		0.5
Price/Mix	1.2	9.9	1.1	4.4	0.9	6.2	1.0	1.2	1.0	21.7
Foreign currency translation	2.7	23.0	4.4	18.1	2.7	19.6	5.1	6.7	3.2	67.4
Total	7.2 %	\$ 60.5	10.6 %	\$ 43.4	2.6 %	\$ 18.7	12.7 %	\$ 16.5	6.6 %	\$ 139.1

Foreign currency translation had a favorable impact on net sales of \$67.4 million in the first six months of 2007. Excluding the favorable effect of foreign currency translation, net sales would have increased 3% compared with the first six months of 2006. The strengthening of foreign currencies in

## Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

Europe and in the Asia-Pacific region against the U.S. dollar contributed \$63.0 million of the favorable foreign currency translation impact on net sales in the first six months of 2007 compared with the first six months of 2006.

### *Net Sales by Business Segment and Other*

The following table shows the Company's net sales by business segment and other (dollars in millions):

	Second Quarter of		% Increase	First Six Months of		% Increase
	2007	2006	(Decrease)	2007	2006	(Decrease)
<b>Net sales:</b>						
Food Packaging	\$ 462.6	\$ 430.2	7.5 %	\$ 899.8	\$ 839.3	7.2 %
<i>As a % of total net sales</i>	<i>40.4</i>	<i>% 39.8</i>	<i>%</i>	<i>40.2</i>	<i>% 39.9</i>	<i>%</i>
Food Solutions	237.7	214.3	10.9	452.4	409.0	10.6
<i>As a % of total net sales</i>	<i>20.8</i>	<i>% 19.8</i>	<i>%</i>	<i>20.2</i>	<i>% 19.5</i>	<i>%</i>
Protective Packaging	370.3	363.4	1.9	741.0	722.3	2.6
<i>As a % of total net sales</i>	<i>32.3</i>	<i>% 33.6</i>	<i>%</i>	<i>33.1</i>	<i>% 34.4</i>	<i>%</i>
Other	74.8	74.0	1.2	146.9	130.4	12.7
<i>As a % of total net sales</i>	<i>6.5</i>	<i>% 6.8</i>	<i>%</i>	<i>6.5</i>	<i>% 6.2</i>	<i>%</i>
<b>Total</b>	<b>\$ 1,145.4</b>	<b>\$ 1,081.9</b>	<b>5.9 %</b>	<b>\$ 2,240.1</b>	<b>\$ 2,101.0</b>	<b>6.6 %</b>

### *Food Packaging Segment Net Sales*

The Company's Food Packaging segment net sales increased \$32.4 million for the second quarter of 2007 compared with the second quarter of 2006. Excluding the \$14.4 million favorable effect of foreign currency translation, Food Packaging segment net sales would have increased 4%, which was primarily due to:

- an increase in unit volume in Latin America of 23%, and to a lesser extent,
- a favorable product price/mix in Europe of 4% and in North America of 2%,

partially offset by,

- a decrease in product price/mix in Latin America of 6%.

The increase in unit volume in Latin America was primarily due to positive trends in beef domestic production and export volumes in Brazil. The increase in product price/mix in Europe and North America was primarily due to improved sales of flexible packaging materials for fresh meat. The decrease in product price/mix in Latin America was primarily due to lower average prices.

The Company's Food Packaging segment net sales increased \$60.5 million for the first six months of 2007 compared with the first six months of 2006. Excluding the \$23.0 million favorable effect of foreign currency translation, Food Packaging segment net sales would have increased 5%, which was primarily due to:

- an increase in unit volume in Latin America of 15%, and
- an increase in net sales in North America, which included increases in both unit volume of 2% and product price/mix of 3%.

The increase in unit volume in Latin America was primarily due to positive trends in beef domestic production and export volumes in Brazil. The increase in unit volume and product price/mix in North America was mainly due to improved sales of flexible packaging materials for fresh meat in the U.S.



*Food Solutions Segment Net Sales*

The Company's Food Solutions segment net sales increased \$23.4 million for the second quarter of 2007 compared with the second quarter of 2006. Excluding the \$10.2 million favorable effect of foreign currency translation, Food Solutions segment net sales would have increased 6%, which was primarily due to:

- an increase in unit volume in North America of 3% and in the Asia-Pacific region of 15%, and,
- an increase in product price/mix in North America of 3%.

These increases in unit volume and product price/mix in North America and the increase in unit volume in the Asia-Pacific region were primarily due to increased sales of the Company's case ready and vertical pouch packaging products.

The Company's Food Solutions segment net sales increased \$43.4 million for the first six months of 2007 compared with the first six months of 2006. Excluding the \$18.1 million favorable effect of foreign currency translation, Food Solutions segment net sales would have increased 6%, which was primarily due to:

- an increase in unit volume and product price/mix in North America of 6%, and
- an increase in unit volume in the Asia Pacific region of 11%.

These increases were primarily due to increased sales of the Company's case ready and vertical pouch packaging products.

*Protective Packaging Segment Net Sales*

The Company's Protective Packaging segment net sales for the second quarter of 2007 increased \$6.9 million compared with the second quarter of 2006. Excluding the \$10.1 million favorable effect of foreign currency translation, Protective Packaging segment net sales would have decreased 1%, which was primarily due to:

- a decrease in unit volume in Europe of 3%,

largely offset by,

- an increase in product price/mix in Europe of 4%,

The decrease in unit volume and the increase in product price/mix in Europe were primarily due to the effects of a net increase in average selling prices. The sale of a small product line in 2007 also contributed to a decrease in net sales in the second quarter of 2007 compared with the second quarter of 2006.

The Company's Protective Packaging segment net sales increased \$18.7 million for the first six months of 2007 compared with the first six months of 2006. Excluding the \$19.6 million favorable effect of foreign currency translation, Protective Packaging segment net sales would have remained relatively flat, which was primarily due to:

- an increase in product price/mix in North America of 1% and in Europe of 2%, and
- an increase in unit volume in the Asia-Pacific region of 11%,

partially offset by,

- a decrease in unit volume in North America of 2% and in Europe of 2%.



The increase in product price/mix and the decrease in unit volume in North America and Europe were primarily due to the effects of a net increase in average selling prices. The increase in unit volume in the Asia-Pacific region was principally due to the continued volume growth in the region. The sale of a small product line in 2007 also contributed to a decrease in net sales in the first six months of 2007 compared with the first six months of 2006.

*Other Net Sales*

The Company's Other net sales increased \$0.8 million for the second quarter of 2007 compared with the second quarter of 2006. Excluding the \$4.0 million favorable effect of foreign currency translation, Other net sales would have decreased 4%. Due to the acquisition of a medical applications business in January 2006 and the timing of the financial reporting integration of that business, the Company included four months of net sales of that business in the second quarter of 2006. The effect of including one extra month of operating results for the medical applications business resulted in additional net sales of approximately \$5.3 million in the second quarter of 2006, which did not have a material effect on the condensed consolidated statements of operations. Also, there was no impact on the operating results for the first six months of 2007 and 2006.

Excluding the one extra month of net sales noted above and the favorable effect of foreign currency translation, Other net sales would have increased 3% in the second quarter of 2007 compared with the same period of 2006. This 3% increase was primarily due to:

- an increase in unit volume in Europe of 9% and in Asia of 50%, principally due to an increase in medical applications products sales,

partially offset by,

- a decrease in unit volume in North America of 17%, primarily due to lower net sales of specialty materials products including foams and composite materials, and
- a decrease in product price/mix in Europe of 11%, principally due to a net decrease in average selling prices for medical applications products.

The Company's Other net sales increased \$16.5 million for the first six months of 2007 compared with the first six months of 2006. Excluding the \$6.7 million favorable effect of foreign currency translation, Other net sales would have increased 8%, which was primarily due to:

- an increase in unit volume in Asia of 53% and in Europe of 7%, principally due to an increase in medical applications products sales,

partially offset by,

- a decrease in unit volume in North America of 8%, primarily due to lower net sales of specialty materials products including foams and composite materials, and
- a decrease in product price/mix in Europe of 5%, principally due to a net decrease in average selling prices for medical applications products,

partially offset by,

- an increase in product price/mix in North America of 10%, primarily resulting from price increases in the second half of 2006.



### Net Sales by Geographic Region

The following table shows net sales by geographic region (dollars in millions).

	Second Quarter of		%	First Six Months of		%
	2007	2006	Change	2007	2006	Change
Net sales:						
U.S.	\$ 527.9	\$ 519.1	2 %	\$ 1,037.2	\$ 1,010.4	3 %
<i>As a % of total net sales</i>	<i>46.1</i>	<i>% 48.0</i>	<i>%</i>	<i>46.3</i>	<i>% 48.1</i>	<i>%</i>
International	617.5	562.8	10	1,202.9	1,090.6	10
<i>As a % of total net sales</i>	<i>53.9</i>	<i>% 52.0</i>	<i>%</i>	<i>53.7</i>	<i>% 51.9</i>	<i>%</i>
Total	\$ 1,145.4	\$ 1,081.9	6 %	\$ 2,240.1	\$ 2,101.0	7 %

The components of the \$63.5 million increase in net sales by geographic region for the second quarter of 2007 compared with the second quarter of 2006 were as follows (dollars in millions):

Second Quarter of 2007		U.S.		International		Total Company	
Volume	Units	%	\$	%	\$	%	\$
Volume	Acquired Businesses, net of dispositions	(0.6 )	(3.1 )	(0.8 )	(4.4 )	(0.7 )	(7.5 )
Price/Mix		2.3	11.9	(0.4 )	(2.1 )	0.9	9.8
Foreign Currency Translation				6.9	38.7	3.6	38.7
Total		1.7 %	\$ 8.8	9.7 %	\$ 54.7	5.9 %	\$ 63.5

See Net Trade Sales by Business Segment and Other, above for details of the factors that contributed to this net increase.

The components of the \$139.1 million increase in net sales by geographic region for the first six months of 2007 compared with the first six months of 2006 were as follows (dollars in millions):

First Six Months of 2007		U.S.		International		Total Company	
Volume	Units	%	\$	%	\$	%	\$
Volume	Acquired Businesses, net of dispositions	(0.4 )	(3.6 )	0.4	4.1		0.5
Price/Mix		2.5	25.1	(0.4 )	(3.4 )	1.0	21.7
Foreign Currency Translation				6.2	67.4	3.2	67.4
Total		2.6 %	\$ 26.8	10.3 %	\$ 112.3	6.6 %	\$ 139.1

See Net Trade Sales by Business Segment and Other, above for details of the factors that contributed to this net increase.

### Cost of Sales

The following table shows the Company's cost of sales (dollars in millions):

	Second Quarter of		%	First Six Months of		%
	2007	2006	Change	2007	2006	Change
Cost of sales	\$ 822.1	\$ 774.6	6 %	\$ 1,602.6	\$ 1,510.1	6 %
<i>As a % of net sales</i>	<i>71.7</i>	<i>% 71.6</i>	<i>%</i>	<i>71.5</i>	<i>% 71.9</i>	<i>%</i>

The increase in cost of sales for the second quarter of 2007 compared with the second quarter of 2006 was primarily due to the impact of foreign currency translation of \$28.3 million and \$3.3 million in



expenses related to the implementation of the Company's global manufacturing strategy, which is discussed further below. Petrochemical-based raw material costs were essentially flat for the second quarter of 2007 compared with the second quarter of 2006.

The increase in cost of sales for the first six months of 2007 compared with the first six months of 2006 was primarily due to the impact of foreign currency translation of \$49.4 million, \$5.8 million in expenses related to the implementation of the Company's global manufacturing strategy, which is discussed further below, partially offset by lower average petrochemical-based raw materials.

*Marketing, Administrative and Development Expenses*

The following table shows the Company's marketing, administrative and development expenses (dollars in millions):

	Second Quarter of		%	First Six Months of		%
	2007	2006	Change	2007	2006	Change
Marketing, administrative and development expenses	\$ 189.0	\$ 176.4	7 %	\$ 366.9	\$ 343.7	7 %
<i>As a % of net sales</i>	<i>16.5</i>	<i>% 16.3</i>	<i>%</i>	<i>16.4</i>	<i>% 16.4</i>	<i>%</i>

The \$12.6 million increase in marketing, administrative and development expenses for the second quarter of 2007 compared with the second quarter of 2006 was primarily due to the impact of foreign currency translation of \$6.3 million, increased bad debt provisions of \$2.4 million related to several European customers, expenses related to innovation and new product introductions of \$1.6 million and investments in renewable products of \$0.8 million. The Company also introduced a new North American customer service center in 2007, which resulted in \$1.0 million of incremental expenses. The remainder of the increase was to support the operations of the Company, including the increase in net sales.

The \$23.2 million increase in marketing, administrative and development expenses for the first six months of 2007 compared with the first six months of 2006 was primarily due to the impact of foreign currency translation of \$11.3 million, increased bad debt provisions of \$2.4 million related to several European customers, expenses related to innovation and new product introductions of \$2.8 million and investments in renewable products of \$1.3 million. The Company also introduced a new North American customer service center in 2007, which resulted in \$1.2 million of incremental expenses. The remainder of the increase was to support the operations of the Company, including the increase in net sales.

The Company expects its marketing, administrative and development expenses for the full year of 2007 to be at or below 16.0% of net sales.

*Global Manufacturing Strategy, Restructuring and Other Charges*

*Global Manufacturing Strategy*

The Company's global manufacturing strategy, when implemented, will expand production in countries where demand for the Company's products and services has been growing significantly. At the same time, the Company intends to realign certain manufacturing capacity in North America and Europe into centers of excellence. The goals of this multi-year program are to expand capacity in growing markets, further improve the Company's operating efficiencies, and implement new technologies more effectively. The Company expects this program to produce meaningful savings in future years. By taking advantage of new technologies and streamlining production on a global scale, the Company expects to continue to enhance its profitable growth and its global leadership position.

In July 2006, the Company announced the first phase of this multi-year global manufacturing strategy. The financial scope of this phase is expected to be as follows:

	Expected Range	Incurred During 2006	Incurred During 2007	Total Incurred as of June 30, 2007
Capital expenditures	\$ 130.0-150.0	\$ 14.2	\$ 26.7	\$ 40.9
Associated costs	\$ 90.0-100.0	\$ 15.6	\$ 5.8	\$ 21.4

Capital expenditures were \$15.5 million for the second quarter of 2007 and the associated costs were \$3.3 million for the second quarter of 2007. The associated costs include such items as equipment relocation, facility start-up and severance. The Company expects the capital expenditures and charges for associated costs to occur through 2008, although the actual timing of these expenditures is subject to change due to a variety of factors.

The Company's estimated savings resulting from implementing this strategy are expected to range from \$55.0 to \$65.0 million annually starting in 2009. A portion of these savings are expected to be realized starting in the second half of 2007.

The charges in 2007 consisted of associated costs for equipment relocations and facility start-ups, which were primarily included in cost of sales on the condensed consolidated statements of operations. These charges by business segment and other were as follows:

	Second Quarter of 2007	First Six Months of 2007
Food Packaging	\$ 3.2	\$ 5.6
Other	0.1	0.2
Total	\$ 3.3	\$ 5.8

During 2006, the Company had accrued \$11.6 million in severance costs in connection with this strategy. These costs were future cash expenditures that would be incurred for one-time termination benefits. At December 31, 2006, the Company expected to eliminate 245 full-time positions of which 36 full-time positions were eliminated during 2006. During the first six months of 2007, 142 full-time positions were eliminated and the remaining 67 full-time positions are expected to be eliminated in the second half of 2007. The Company expects these severance costs will be paid out before the end of 2009. The Company expects to add approximately 120 full-time employees at other facilities as production is transferred, so the net reduction in full-time positions is expected to be 125.

The components of the restructuring charges, spending and other activity through June 30, 2007 and the accrual balance remaining at June 30, 2007 were as follows:

	Employee Termination Costs
Original restructuring accrual in 2006	\$ 11.6
Cash payments during 2006	(0.4 )
Effect of changes in currency rates	(0.3 )
Restructuring accrual at December 31, 2006	10.9
Cash payments during 2007	(2.0 )
Effect of changes in currency rates	0.7
Restructuring accrual at June 30, 2007	\$ 9.6

The Company expects to pay \$5.7 million of the accrual balance remaining at June 30, 2007 within the next twelve months. This amount is included in other current liabilities on the Company's condensed consolidated balance sheet at June 30, 2007. The remaining accrual of \$3.9 million is expected to be paid in

the second half of 2008 and in 2009 and is reflected in other liabilities on the Company's condensed consolidated balance sheet at June 30, 2007.

*Other Restructuring Activities*

In the fourth quarter of 2006, the Company initiated a plan to reorganize its North American customer service organization, which had been dispersed throughout multiple locations in the U.S. and Canada. This plan started with announcing the elimination of 9 full-time positions in 2006. In the first six months of 2007, the Company announced the elimination of an additional 95 full-time positions, for a total of 104 full-time positions. All of these full-time positions are expected to be eliminated between April 2007 and September 2008. During the same period, the Company expects to fill 90 to 100 full-time positions at a new consolidated U.S.-based customer service facility and to provide enhanced service to customers in this innovative facility.

During 2006, the Company accrued severance costs of \$0.6 million related to the Company's consolidation of its Food Packaging customer service activities in Canada. During 2007, the Company accrued an additional \$0.6 million of severance costs of which \$0.1 million related to the Company's Food Packaging customer service activities in the United States, \$0.1 million related to the Company's Food Solutions customer service activities in the United States and \$0.4 million related to the Company's Protective Packaging customer service activities in North America. The affected employees in the U.S. are required to render service until their respective scheduled termination dates in order to receive their designated severance. As a result, the Company will accrue additional liability for severance costs ratably over the future service period.

The components of the restructuring charges, spending and other activity through June 30, 2007 and the accrual balance remaining at June 30, 2007 were as follows:

	<b>Employee Termination Costs</b>
Original restructuring accrual in 2006	\$ 0.6
Cash payments during 2006	
Restructuring accrual at December 31, 2006	0.6
Additional provision in 2007	0.6
Cash payments during 2007	(0.1 )
Restructuring accrual at June 30, 2007	\$ 1.1

The Company expects to pay \$0.8 million of the accrual balance remaining at June 30, 2007 within the next twelve months. This amount is included in other current liabilities on the Company's condensed consolidated balance sheet at June 30, 2007. The Company expects to pay the remaining accrual of \$0.3 million in the second half of 2008 and in 2009 and has included the accrual in other liabilities on the Company's condensed consolidated balance sheet at June 30, 2007.

**Operating Profit**

The following table shows the Company's operating profit (dollars in millions):

	<b>Second Quarter of</b>			<b>First Six Months of</b>		
	<b>2007</b>	<b>2006</b>	<b>% Change</b>	<b>2007</b>	<b>2006</b>	<b>% Change</b>
Operating profit	\$ 134.1	\$ 118.9	13 %	\$ 270.0	\$ 234.9	15 %
<i>As a % of net sales</i>	<i>11.7</i>	<i>% 11.0</i>	<i>%</i>	<i>12.1</i>	<i>% 11.2</i>	<i>%</i>

The \$15.2 million increase in operating profit in the second quarter of 2007 compared with the second quarter of 2006 was primarily due to the increase in net sales, partially offset by an increase of \$12.6 million in marketing, administrative and development expenses, all of which have been discussed above.

Edgar Filing: SEALED AIR CORP/DE - Form 10-Q

The \$35.1 million increase in operating profit in the first six months of 2007 compared with the first six months of 2006 was primarily due to the increase in net sales, lower average petrochemical-based raw material costs, partially offset by an increase of \$23.2 million in marketing, administrative and development expenses, all of which have been discussed above.

**Operating Profit by Business Segment and Other**

Operating profit by business segment and other for the 2007 and 2006 periods was as follows (dollars in millions):

	Second Quarter of		First Six Months of		
	2007	2006	2007	2006	
Operating profit:					
Food Packaging	\$ 53.5	\$ 48.0	\$ 109.3	\$ 92.3	
<i>As a % of Food Packaging net sales</i>	<i>11.6</i>	<i>% 11.2</i>	<i>% 12.1</i>	<i>% 11.0</i>	<i>%</i>
<i>As a % of total operating profit(1)</i>	<i>39.9</i>	<i>% 36.7</i>	<i>% 40.4</i>	<i>% 37.3</i>	<i>%</i>
Food Solutions	21.8	24.0	41.2	43.3	
<i>As a % of Food Solutions net sales</i>	<i>9.2</i>	<i>% 11.2</i>	<i>% 9.1</i>	<i>% 10.6</i>	<i>%</i>
<i>As a % of total operating profit(1)</i>	<i>16.2</i>	<i>% 18.3</i>	<i>% 15.2</i>	<i>% 17.5</i>	<i>%</i>
Protective Packaging	50.1	47.9	103.6	94.2	
<i>As a % of Protective Packaging net sales</i>	<i>13.5</i>	<i>% 13.2</i>	<i>% 14.0</i>	<i>% 13.0</i>	<i>%</i>
<i>As a % of total operating profit(1)</i>	<i>37.3</i>	<i>% 36.6</i>	<i>% 38.3</i>	<i>% 38.1</i>	<i>%</i>
Other	8.9	11.0	16.5	17.4	
<i>As a % of Other net sales</i>	<i>11.9</i>	<i>% 14.9</i>	<i>% 11.2</i>	<i>% 13.3</i>	<i>%</i>
<i>As a % of total operating profit(1)</i>	<i>6.6</i>	<i>% 8.4</i>	<i>% 6.1</i>	<i>% 7.1</i>	<i>%</i>
Total segments and other	134.3	130.9	270.6	247.2	
Restructuring charges(2)	0.2				