

Neenah Paper Inc
Form 10-Q
November 05, 2010
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2010

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 001-32240

NEENAH PAPER, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

20-1308307

(I.R.S. Employer
Identification No.)

3460 Preston Ridge Road

Alpharetta, Georgia

(Address of principal executive offices)

30005

(Zip Code)

(678) 566-6500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 29, 2010, there were approximately 14,760,000 shares of the Company's common stock outstanding.

Table of Contents

TABLE OF CONTENTS

Part I Financial Information

<u>Item 1. Financial Statements</u>	F-1
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	F-22
<u>Item 3. Quantitative and Qualitative Disclosure About Market Risk</u>	F-28
<u>Item 4. Controls and Procedures</u>	F-29

Part II Other Information

<u>Item 1. Legal Proceedings</u>	F-29
<u>Item 1A. Risk Factors</u>	F-29
<u>Item 6. Exhibits</u>	F-29

Table of Contents**Part I FINANCIAL INFORMATION****Item 1. Financial Statements****NEENAH PAPER, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(In millions, except share and per share data)

(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net sales	\$ 161.5	\$ 150.1	\$ 497.4	\$ 419.4
Cost of products sold	133.7	121.8	405.1	346.4
Gross profit	27.8	28.3	92.3	73.0
Selling, general and administrative expenses	16.6	18.1	51.6	51.0
Restructuring costs (Note 4)		(0.4)		17.6
Other income - net	(0.5)	(0.1)	(1.1)	(0.7)
Operating income	11.7	10.7	41.8	5.1
Interest expense - net	4.8	5.4	15.5	16.4
Income (loss) from continuing operations before income taxes	6.9	5.3	26.3	(11.3)
Provision (benefit) for income taxes	2.2	1.9	8.0	(5.4)
Income (loss) from continuing operations	4.7	3.4	18.3	(5.9)
Income (loss) from discontinued operations, net of income taxes (Note 5)	(0.6)	(0.2)	134.0	(0.2)
Net income (loss)	\$ 4.1	\$ 3.2	\$ 152.3	\$ (6.1)
Earnings (Loss) Per Common Share				
Basic				
Continuing operations	\$ 0.32	\$ 0.23	\$ 1.24	\$ (0.40)
Discontinued operations	(0.04)	(0.01)	9.06	(0.01)
	\$ 0.28	\$ 0.22	\$ 10.30	\$ (0.41)
Diluted				
Continuing operations	\$ 0.30	\$ 0.23	\$ 1.18	\$ (0.40)
Discontinued operations	(0.04)	(0.01)	8.64	(0.01)
	\$ 0.26	\$ 0.22	\$ 9.82	\$ (0.41)
Weighted Average Common Shares Outstanding (in thousands)				
Basic	14,763	14,656	14,727	14,652
Diluted	15,620	14,850	15,448	14,652
Cash Dividends Declared Per Share of Common Stock				
	\$ 0.10	\$ 0.10	\$ 0.30	\$ 0.30

Edgar Filing: Neenah Paper Inc - Form 10-Q

See Notes to Condensed Consolidated Financial Statements

F-1

Table of Contents

NEENAH PAPER, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)

(Unaudited)

	September 30, 2010	December 31, 2009
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 38.7	\$ 5.6
Accounts receivable (less allowances of \$2.1 million and \$1.9 million)	81.1	67.7
Inventories	71.3	70.7
Income taxes receivable		0.8
Deferred income taxes	14.7	61.7
Prepaid and other current assets	12.0	13.7
Assets held for sale (Note 6)	6.2	10.0
Total Current Assets	224.0	230.2
Property, Plant and Equipment, at cost	568.2	569.6
Less accumulated depreciation	302.8	285.2
Property, plant and equipment net	265.4	284.4
Deferred Income Taxes	49.4	36.5
Goodwill	42.6	44.9
Intangible Assets net	25.0	27.5
Other Assets	12.0	13.1
TOTAL ASSETS	\$ 618.4	\$ 636.6
LIABILITIES AND STOCKHOLDERS EQUITY		
Current Liabilities		
Debt payable within one year	\$ 14.0	\$ 55.6
Accounts payable	31.7	27.2
Accrued expenses	55.3	48.6
Total Current Liabilities	101.0	131.4
Long-term Debt	232.4	263.6
Deferred Income Taxes	21.5	23.7
Noncurrent Employee Benefits	98.5	105.0
Other Noncurrent Obligations	2.9	3.3
TOTAL LIABILITIES	456.3	527.0
Contingencies and Legal Matters (Note 11)		
TOTAL STOCKHOLDERS EQUITY	162.1	109.6
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 618.4	\$ 636.6

See Notes to Condensed Consolidated Financial Statements

Table of Contents

NEENAH PAPER, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

	Nine Months Ended September 30,	
	2010	2009
OPERATING ACTIVITIES		
Net income (loss)	\$ 152.3	\$ (6.1)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	23.4	25.5
Stock-based compensation	3.7	3.5
Deferred income tax provision (benefit)	33.8	(7.8)
Ripon Mill non-cash charges		6.3
Gain on sale of the Woodlands (Note 5)	(74.1)	
Reclassification of cumulative translation adjustments related to investments in Canada (Note 3 and Note 5)	(87.9)	
Decrease (increase) in working capital	(1.9)	29.8
Pension and other postretirement benefits	(6.1)	4.2
Other	(0.8)	(1.0)
NET CASH PROVIDED BY OPERATING ACTIVITIES	42.4	54.4
INVESTING ACTIVITIES		
Capital expenditures	(10.9)	(6.0)
Increase in investments	(1.4)	
Net proceeds from sale of the Woodlands	78.0	
Proceeds from asset sales	0.1	0.7
Other	1.0	(0.6)
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	66.8	(5.9)
FINANCING ACTIVITIES		
Proceeds from issuance of long-term debt		5.5
Repayments of long-term debt	(70.5)	(41.9)
Short-term borrowings	9.2	7.0
Repayments of short-term debt	(10.6)	(12.5)
Proceeds from exercise of stock options	0.3	
Cash dividends paid	(4.4)	(4.4)
Other	(0.2)	(0.1)
NET CASH USED IN FINANCING ACTIVITIES	(76.2)	(46.4)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	0.1	
NET INCREASE IN CASH AND CASH EQUIVALENTS	33.1	2.1
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	5.6	3.3
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 38.7	\$ 5.4
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during period for interest, net of interest expense capitalized	\$ 10.7	\$ 10.8
Cash paid (received) during period for income taxes	\$ 0.1	\$ (8.2)
Non-cash investing activities:		
Liability for equipment acquired	\$ 1.4	\$ 0.6

Edgar Filing: Neenah Paper Inc - Form 10-Q

See Notes to Condensed Consolidated Financial Statements

F-3

Table of Contents

NEENAH PAPER, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Tabular amounts in millions, except as noted)

Note 1. Background and Basis of Presentation

Background

Neenah Paper, Inc. (Neenah or the Company), is a Delaware corporation incorporated in April 2004. The Company has two primary operations: its technical products business and its fine paper business.

The technical products business is a leading international producer of transportation and other filter media, durable, saturated and coated substrates for a variety of end uses and nonwoven wall coverings. The fine paper business is a leading producer of premium writing, text, cover and specialty papers used in corporate identity packages, corporate annual reports, invitations, personal stationery and high-end packaging for point of sale advertising.

In March 2010, the Company's wholly owned subsidiary, Neenah Paper Company of Canada (Neenah Canada) sold approximately 475,000 acres of woodland assets in Nova Scotia (the Woodlands) to Northern Timber Nova Scotia Corporation, an affiliate of Northern Pulp Nova Scotia Corporation (collectively, Northern Pulp), for C\$82.5 million (\$78.6 million). The sale resulted in a pre-tax gain, net of fees and other transaction costs, of \$74.1 million. The sale of the Woodlands resulted in the substantially complete liquidation of the Company's investment in Neenah Canada. In accordance with Accounting Standards Codification (ASC) Topic 830, *Foreign Currency Matters* (ASC Topic 830), \$87.9 million of cumulative currency translation adjustments attributable to the Company's Canadian subsidiaries have been reclassified into earnings and recognized as part of the gain on sale of the Woodlands. The transaction did not generate a cash tax liability because the tax basis for the Woodlands was approximately equal to the sale price. See Note 5, Discontinued Operations.

For the nine months ended September 30, 2010, the results of operations, the gain on sale of the Woodlands (\$74.1 million) and the reclassification into earnings of cumulative currency translation adjustments attributable to the Company's Canadian subsidiaries (\$87.9 million) are reported as discontinued operations in the condensed consolidated statements of operations. The results of operations of the Woodlands are reported as discontinued operations for the three and nine months ended September 30, 2009. See Note 5, Discontinued Operations.

Basis of Consolidation and Presentation

These statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC) and, in accordance with those rules and regulations, do not include all information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Management believes that the

Edgar Filing: Neenah Paper Inc - Form 10-Q

disclosures made are adequate for a fair presentation of the Company's results of operations, financial position and cash flows. In the opinion of management, the condensed consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the results of operations, financial position and cash flows for the interim periods presented herein. The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make extensive use of estimates and assumptions that affect the reported amounts and disclosures. Actual results may vary from these estimates.

These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's most recent Annual Report on Form 10-K. The results of operations for any interim period are not necessarily indicative of the results of operations to be expected for the full year.

The condensed consolidated financial statements of Neenah and its subsidiaries included herein are unaudited, except for the December 31, 2009 condensed consolidated balance sheet, which was derived from audited financial statements. The condensed consolidated financial statements include the financial statements of the Company and its wholly owned and majority owned subsidiaries. All significant intercompany balances and transactions have been eliminated from the condensed consolidated financial statements.

Table of Contents

Prior Period Adjustments

During the preparation of the interim financial statements for the three and nine months ended September 30, 2010, the Company identified a \$2.8 million overstatement of accounts payable that was primarily the result of invalid inventory pricing adjustments beginning in 2006 and certain inventory transactions in 2008. These errors resulted in an overstatement of accounts payable and cost of products sold of \$0.3 million and \$2.5 million for the years ended December 31, 2006 and 2008, respectively. The Company has reflected the correction of the errors on the condensed consolidated balance sheet as of December 31, 2009 with a decrease in accounts payable of \$2.8 million, a decrease of \$0.9 million in noncurrent deferred income tax assets and an increase of \$1.9 million in stockholders' equity. The errors in prior periods will be corrected in future filings when presented. The Company believes the effects of these prior period corrections are not material to any prior period consolidated financial statements.

Earnings (Loss) per Share (EPS)

The Company computes basic earnings (loss) per share (EPS) in accordance with ASC Topic 260, *Earnings Per Share* (ASC Topic 260). In accordance with ASC Topic 260, share-based awards with non-forfeitable dividends are classified as participating securities. In calculating basic earnings per share, this method requires net income to be reduced by the amount of dividends declared in the current period for each participating security and by the contractual amount of dividends or other participation payments that are paid or accumulated for the current period. Undistributed earnings for the period are allocated to participating securities based on the contractual participation rights of the security to share in those current earnings assuming all earnings for the period are distributed. Holders of restricted stock, restricted stock units (RSUs) and target performance unit awards (Performance Units) have contractual participation rights that are equivalent to those of common stockholders. Therefore, the Company allocates undistributed earnings to restricted stock, RSUs, Performance Units and common stockholders based on their respective average ownership percentages for the period.

ASC Topic 260 also requires companies with participating securities to calculate diluted earnings per share using the Two-Class method. The Two-Class method requires the denominator to include the weighted average participating securities along with the additional share equivalents from the assumed conversion of stock options calculated using the Treasury Stock method, subject to the anti-dilution provisions of ASC Topic 260.

Diluted EPS was calculated to give effect to all potentially dilutive common shares using the Treasury Stock method. Outstanding stock options, stock appreciation rights (SARs), RSUs and Performance Units represent the only potentially dilutive security effects on the Company's weighted-average shares. For the three and nine months ended September 30, 2010, approximately 1,705,000 and 1,610,000 potentially dilutive stock-based compensation awards, respectively, were excluded from the computation of dilutive common shares because the exercise price of such awards exceeded the average market price of the Company's common stock for the period the awards were outstanding. For the three and nine months ended September 30, 2009, approximately 1,945,000 and 1,755,000 potentially dilutive stock-based compensation awards, respectively, were excluded from the computation of dilutive common shares because the exercise price of such awards exceeded the average market price of the Company's common stock for the period the awards were outstanding. In addition, as a result of the loss from continuing operations for the nine months ended September 30, 2009, approximately 105,000 incremental shares resulting from the assumed vesting of potentially dilutive securities were excluded from the diluted earnings per share calculation, as the effect would have been anti-dilutive.

Edgar Filing: Neenah Paper Inc - Form 10-Q

Table of Contents

The following table presents the computation of basic and diluted EPS (dollars in millions except per share amounts, shares in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Income (loss) from continuing operations	\$ 4.7	\$ 3.4	\$ 18.3	\$ (5.9)
Less: Distributed and undistributed amounts allocated to participating securities (a)			0.1	
Income (loss) from continuing operations available to common stockholders	4.7	3.4	18.2	(5.9)
Income (loss) from discontinued operations, net of income taxes	(0.6)	(0.2)	134.0	(0.2)
Less: Undistributed amounts allocated to participating securities (a)			0.5	
Net income (loss) available to common stockholders	\$ 4.1	\$ 3.2	\$ 151.7	\$ (6.1)
Weighted-average basic shares outstanding	14,763	14,656	14,727	14,652
Add: Assumed incremental shares under stock compensation plans	857	194	721	
Weighted-average diluted shares	15,620	14,850	15,448	14,652
Earnings (Loss) Per Common Share				
Basic				
Continuing operations	\$ 0.32	\$ 0.23	\$ 1.24	\$ (0.40)
Discontinued operations	(0.04)	(0.01)	9.06	(0.01)
	\$ 0.28	\$ 0.22	\$ 10.30	\$ (0.41)
Diluted				
Continuing operations	\$ 0.30	\$ 0.23	\$ 1.18	\$ (0.40)
Discontinued operations	(0.04)	(0.01)	8.64	(0.01)
	\$ 0.26	\$ 0.22	\$ 9.82	\$ (0.41)

(a) In accordance with ASC Topic 260, for the nine months ended September 30, 2009, undistributed losses have been entirely allocated to common stockholders because the holders of participating securities are not contractually obligated to share in the losses of the Company.

Note 2. Accounting Standard Changes

As of September 30, 2010, no amendments to the ASC had been issued that will have or are reasonably likely to have a material effect on the Company's financial position, results of operations or cash flows.

Note 3. Comprehensive Income (Loss)

Comprehensive income (loss) includes, in addition to net income (loss), gains and losses recorded directly into stockholders' equity on the condensed consolidated balance sheet. These gains and losses are referred to as other comprehensive income items. Accumulated other comprehensive income (loss) consists of foreign currency translation gains and (losses) and adjustments related to pensions and other

Edgar Filing: Neenah Paper Inc - Form 10-Q

postretirement benefits. The Company does not provide income taxes for foreign currency translation adjustments related to indefinite investments in foreign subsidiaries. The sale of the Woodlands resulted in the substantially complete liquidation of the Company's investment in Neenah Canada. In accordance with ASC Topic 830, for the nine months ended September 30, 2010, \$87.9 million of cumulative currency translation adjustments attributable to the Company's Canadian subsidiaries have been reclassified into earnings and recognized as part of the gain on sale of the Woodlands. There were no tax consequences related to the repatriation of funds from the sale of the Woodlands. As of September 30, 2010 and December 31, 2009, accumulated other comprehensive income (loss) was \$(7.7) million and \$91.5 million, respectively.

F-6

Table of Contents

The following table presents the components of comprehensive income (loss):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net income (loss)	\$ 4.1	\$ 3.2	\$ 152.3	\$ (6.1)
Other comprehensive income (loss):				
Unrealized foreign currency translation gain (loss)	19.7	7.6	(10.2)	8.1
Reclassification of cumulative translation adjustments related to investments in Canada			(87.9)	
Adjustments to pension and other post-employment benefit liabilities, net of income taxes	(0.1)	0.1	(1.1)	1.4
Total other comprehensive income (loss)	19.6	7.7	(99.2)	9.5
Comprehensive income	\$ 23.7	\$ 10.9	\$ 53.1	\$ 3.4

Note 4. Closure of the Ripon Mill

In May 2009, the Company permanently closed its fine paper mill located in Ripon, California (the Ripon Mill). For the nine months ended September 30, 2009, the closure resulted in a pre-tax charge of \$17.6 million. The charge was comprised of approximately \$6.3 million in non-cash charges primarily for losses related to the carrying value of property, plant and equipment, a curtailment loss of \$0.8 million related to postretirement benefit plans in which employees of the Ripon Mill participated and cash payments for contract terminations and severance and other employee costs of approximately \$10.5 million.

As of September 30, 2010, the remaining long-lived assets of the Ripon Mill, primarily composed of land and buildings, are classified as assets held for sale on the condensed consolidated balance sheet. The Company believes that the sale of such assets will be completed within 12 months. Assets held for sale are valued at the lower of cost or fair value less cost to sell. The assets of the Ripon Mill are reported at their aggregate historical cost of \$6.2 million. On October 27, 2010, the Company sold the remaining assets of the Ripon Mill for gross proceeds of approximately \$9 million. See Note 14, Subsequent Event.

The Company accounted for costs associated with the closure of the Ripon Mill in accordance with ASC Topic 420, *Exit or Disposal Cost Obligations*. The Company expects the payments of all costs related to the closure of the Ripon Mill to be substantially complete by December 31, 2010. The following table presents the status of such closure costs as of September 30, 2010:

	Severance benefits	Contract termination and other costs	Total
Amounts accrued during the year ended December 31, 2009	\$ 1.8	\$ 8.7	\$ 10.5
Payments for the year ended December 31, 2009	(1.7)	(4.8)	(6.5)
Accrued exit costs at December 31, 2009	0.1	3.9	4.0
Payments for the nine months ended September 30, 2010		(3.4)	(3.4)
Accrued exit costs at September 30, 2010	\$ 0.1	\$ 0.5	\$ 0.6

Table of Contents**Note 5. Discontinued Operations**

In March 2010, Neenah Canada sold the Woodlands to Northern Pulp for C\$82.5 million (\$78.6 million). The sale resulted in a pre-tax gain, net of fees and other transaction costs, of \$74.1 million. The sale of the Woodlands resulted in the substantially complete liquidation of the Company's investment in Neenah Canada. In accordance with ASC Topic 830, \$87.9 million of cumulative currency translation adjustments attributable to the Company's Canadian subsidiaries have been reclassified into earnings and recognized as part of the gain on sale of the Woodlands. The sale of the Woodlands represented the cessation of the Company's operating activities in Canada; however, the Company will have certain continuing post-employment benefit obligations related to its Canadian operations. The transaction did not generate a cash tax liability because the tax basis for the Woodlands was approximately equal to the sale price.

Net proceeds from the sale were used to repay in full \$40 million of outstanding term loan borrowings (the Term Loan) and repay approximately \$26 million in outstanding revolving loans which reduced the balance of such outstanding loans under the Company's bank credit agreement (the Bank Credit Agreement) to zero. In addition, the Company made approximately \$3.1 million in contract termination payments related to the closure of the Ripon Mill that became due and payable upon the sale of the Woodlands.

In June 2008, Neenah Canada sold the Pictou Mill to Northern Pulp. Pursuant to the terms of the transaction, Northern Pulp assumed all of the assets and liabilities associated with the Pictou Mill, as well as existing customer contracts, supply agreements, labor agreements and pension obligations.

In conjunction with the sale of the Pictou Mill, the Company entered into a stumpage agreement (the Stumpage Agreement) which allowed Northern Pulp to harvest softwood timber annually from the Woodlands. The Stumpage Agreement was terminated in March 2010 in conjunction with the sale of the Woodlands. For the nine months ended September 30, 2010, the Company recognized revenue of approximately \$1.4 million, related to timber sales pursuant to the Stumpage Agreement. For the three and nine months ended September 30, 2009, the Company recognized revenue of approximately \$1.2 million and \$2.5 million, respectively, related to the Stumpage Agreement.

The results of operations of the Woodlands and the gain on sale of the Woodlands are reported as discontinued operations in the condensed consolidated statements of operations for each period presented. The following table summarizes the results of discontinued operations:

	Three Months Ended September 30,		Nine Months Ended September 30,			
	2010	2009	2010	2009		
Net sales (a)	\$	\$	1.2	\$	2.5	
Income (loss) from discontinued operations:						
Income (loss) from operations before income taxes	\$	(0.1)	\$	1.0	\$	1.8
Gain on disposal of the Woodlands				74.1		
Loss on disposal of the Pictou Mill					(0.3)	
Reclassification of cumulative translation adjustments related to investments in Canada				87.9		
Gain (loss) on disposal				162.0		(0.3)
Income (loss) before income taxes		(0.1)	1.0	163.0	1.5	
Provision for income taxes (b)		(0.5)	(1.2)	(29.0)	(1.7)	

Edgar Filing: Neenah Paper Inc - Form 10-Q

Income (loss) from discontinued operations, net of income taxes	\$	(0.6)	\$	(0.2)	\$	134.0	\$	(0.2)
--	----	-------	----	-------	----	-------	----	-------

-
- (a) Represent timber sales pursuant to the Stumpage Agreement.
 - (b) The reclassification of cumulative foreign currency translation gains had no tax consequences.

F-8

Table of Contents**Note 6. Supplemental Balance Sheet Data**

The following table presents inventories by major class:

	September 30, 2010		December 31, 2009
Inventories by major class:			
Raw materials	\$ 18.7	\$	16.6
Work in progress	14.9		11.7
Finished goods	48.7		49.4
Supplies and other	1.6		1.7
	83.9		79.4
Adjust FIFO inventories to LIFO cost	(12.6)		(8.7)
Total	\$ 71.3	\$	70.7

The FIFO values of total inventories valued on the LIFO method were \$61.2 million and \$58.2 million at September 30, 2010 and December 31, 2009, respectively.

The following table presents the components of assets held for sale on the condensed consolidated balance sheet.

	September 30, 2010		December 31, 2009
Assets Held for Sale			
The Woodlands (Note 5)	\$	\$	3.8
Land and buildings - the Ripon Mill (Note 4)	6.2		6.2
Total	\$ 6.2	\$	10.0

Note 7. Debt

Long-term debt consisted of the following:

	September 30, 2010		December 31, 2009
Senior Notes (7.375% fixed rate) due November 2014	\$ 223.0	\$	225.0
Revolving bank credit facility (variable rates) due November 2013			27.9
Term Loan (variable rates)			40.0
Neenah Germany project financing (3.8% fixed rate) due in 16 equal semi-annual installments beginning June 2009	11.1		12.5
Neenah Germany revolving line of credit (variable rates) due November 2010	12.3		12.9
Other debt			0.9
Total debt	246.4		319.2
Less: Debt payable within one year	14.0		55.6

Edgar Filing: Neenah Paper Inc - Form 10-Q

Long-term debt	\$	232.4	\$	263.6
----------------	----	-------	----	-------

Senior Unsecured Notes

In November 2004, the Company completed an underwritten offering of ten-year senior unsecured notes (the Senior Notes) at an aggregate face amount of \$225 million. The Senior Notes bear interest at a rate of 7.375 percent, payable May 15 and November 15 of each year and mature on November 15, 2014. The Senior Notes are fully and unconditionally guaranteed by all of the Company's wholly-owned subsidiaries, with the exception of our non-Canadian international subsidiaries. During the three months ended September 30, 2010, the Company purchased \$2 million principal amount of its Senior Notes for slightly less than par value. The Company recognized a pre-tax loss of approximately \$25 thousand in connection with these purchases, including the write-off of related unamortized debt issuance costs. The loss is recorded in Other income net on the condensed consolidated statement of operations. As of September 30, 2010, \$223 million of Senior Notes were issued and outstanding.

Table of Contents

Amended and Restated Secured Revolving Credit Facility

In November, 2009, the Company amended and restated the Bank Credit Agreement. As amended, the Bank Credit Agreement consisted of a \$100 million senior, secured revolving credit facility (the Revolver) and a \$40 million senior secured Term Loan. The Bank Credit Agreement terminates on November 30, 2013. In March 2010, the Company used proceeds from the sale of the Woodlands to repay approximately \$26 million in outstanding Revolver borrowings which reduced the balance of such outstanding loans under the Bank Credit Agreement to zero. For the nine months ended September 30, 2010, the Company recognized within interest expense approximately \$0.3 million of costs to write-off deferred financing costs associated with the Term Loan.

As of September 30, 2010, the Company had no outstanding Revolver borrowings. Borrowing availability under the Revolver varies over time depending on the value of the Company's inventory, receivables and various capital assets (the Borrowing Base). As of September 30, 2010, the Company's Borrowing Base included \$9.1 million for the collateral value of the Ripon Mill. Borrowing availability under the Revolver is reduced by outstanding letters of credit and certain other items. As of September 30, 2010, the Company had approximately \$1.6 million of letters of credit and other items outstanding which reduced availability and \$85.2 million of borrowing availability under the Revolver. As of December 31, 2009, the Company had \$27.9 million in outstanding Revolver borrowings at a weighted-average interest rate of 4.6 percent per annum.

In March 2010, the Company used proceeds from the sale of the Woodlands to extinguish the Term Loan by repaying in full \$40 million of outstanding Term Loan borrowings. As of December 31, 2009, the Company had \$40.0 million in outstanding Term Loan borrowings at a weighted-average interest rate of 4.5 percent per annum.

The Bank Credit Agreement contains events of default customary for financings of this type, including failure to pay principal or interest, materially false representations or warranties, failure to observe covenants and other terms of the Bank Credit Agreement, cross-defaults to certain other indebtedness, bankruptcy, insolvency, various ERISA violations, the incurrence of material judgments and changes in control.

The Bank Credit Agreement contains covenants with which the Company must comply during the term of the agreement. Among other things, such covenants restrict the Company's ability to incur certain additional debt, make specified restricted payments, including dividends, and capital expenditures, authorize or issue capital stock, enter into transactions with affiliates, consolidate or merge with or acquire another business, sell certain of its assets, or dissolve or wind up. In addition, the terms of the Bank Credit Agreement require the Company to achieve and maintain compliance with a fixed charge coverage ratio if availability under the Bank Credit Agreement is less than \$20 million. At September 30, 2010, the Company was in compliance with all covenants.

Other Debt

In December 2006, our wholly-owned subsidiary, Neenah Gessner GmbH (Neenah Germany) entered into a 10-year agreement with HypoVereinsbank and IKB Deutsche Industriebank AG to provide 10.0 million of project financing for the construction of a saturator (the German Loan Agreement). As of September 30, 2010, 8.1 million (\$11.1 million, based on exchange rates at September 30, 2010) was outstanding under the German Loan Agreement. As of December 31, 2009, 8.8 million (\$12.5 million, based on exchange rates at December 31, 2009) was outstanding under the German Loan Agreement.

Edgar Filing: Neenah Paper Inc - Form 10-Q

Neenah Germany has a revolving line of credit (the German Line of Credit) with HypoVereinsbank that provides for borrowings of up to 15 million for general corporate purposes. The German Line of Credit is secured by the domestic accounts receivable of Neenah Germany. As of September 30, 2010 and December 31, 2009, the weighted-average interest rate on outstanding German Line of Credit borrowings was 4.1 percent per annum. As of September 30, 2010, 9.0 million (\$12.3 million, based on exchange rates at September 30, 2010) was outstanding under the German Line of Credit and 6.0 million (\$8.1 million, based on exchange rates at September 30, 2010) of credit was available. In November 2009, Neenah Germany extended the termination date for the German Line of Credit to November 30, 2010.

Neenah Germany's ability to pay dividends or transfer funds to the Company is limited under the terms of the German Line of Credit, to not exceed certain limits defined in the agreement without lender approval or repayment of the amount outstanding under the line, which was 9.0 million (\$12.3 million, based on exchange rates at September 30, 2010) at September 30, 2010. In addition, the terms of the German Line of Credit require Neenah Germany to maintain a ratio of stockholder's equity to total assets equal to or greater than 45 percent. Neenah Germany was in compliance with all provisions of the German Line of Credit as of September 30, 2010.

F-10

Table of Contents**Note 8. Pension and Other Postretirement Benefits*****Pension Plans***

Substantially all active employees of the Company's U.S. paper operations participate in defined benefit pension plans and/or defined contribution retirement plans. Neenah Germany has defined benefit plans designed to provide a monthly pension upon retirement for substantially all its employees in Germany. In addition, the Company maintains a non-qualified supplemental defined benefit pension plan (the SERP Plan). The Company provides benefits under the SERP Plan to the extent necessary to fulfill the intent of its defined benefit retirement plans without regard to the limitations set by the Internal Revenue Code on qualified defined benefit plans.

For the nine months ended September 30, 2010, benefit payments under the SERP Plan exceeded the sum of expected service cost and interest costs for the plan for calendar 2010. In accordance with ASC Topic 715, *Compensation - Retirement Benefits* (ASC Topic 715), the Company measured the liabilities of the SERP Plan as of September 30, 2010 and recognized a settlement loss of \$0.3 million for the three and nine months ended September 30, 2010.

In April 2010, the Company executed a reduction in force (RIF) plan at the Appleton, Wisconsin mill. The RIF resulted in the elimination of expected years of future service for certain mill employees eligible to participate in the Company's defined benefit pension plans and postretirement medical plan. In accordance with ASC Topic 715, the Company measured the assets and liabilities of the affected postretirement plans as of April 30, 2010 and recognized a curtailment loss of approximately \$35 thousand for the nine months ended September 30, 2010.

The closure of the Ripon Mill (See Note 4, *Closure of the Ripon Mill*) resulted in the elimination of expected years of future service for mill employees eligible to participate in the Company's defined benefit pension plans and postretirement medical plan. In accordance with ASC Topic 715, the Company measured the assets and liabilities of the affected postretirement plans as of May 31, 2009 and recognized an aggregate curtailment loss of approximately \$0.8 million for the nine months ended September 30, 2009.

The following table presents the components of net periodic benefit cost:

Components of Net Periodic Benefit Cost

	Pension Benefits		Postretirement Benefits Other than Pensions	
	Three Months Ended September 30,			
	2010	2009	2010	2009
Service cost	\$ 1.1	\$ 1.1	\$ 0.4	\$ 0.5
Interest cost	3.5	3.6	0.5	0.7
Expected return on plan assets (a)	(3.5)	(2.8)		
Recognized net actuarial loss	0.3	0.3		

Edgar Filing: Neenah Paper Inc - Form 10-Q

Amortization of prior service cost					0.1		0.1
Amount of settlement loss recognized		0.3					
Net periodic benefit cost related to continuing operations	\$	1.7	\$	2.2	\$	1.0	\$ 1.3

F-11

Table of Contents

	Pension Benefits				Postretirement Benefits Other than Pensions			
	2010		2009		2010		2009	
Service cost	\$	3.2	\$	3.4	\$	1.2	\$	1.4
Interest cost		10.5		10.7		1.6		1.9
Expected return on plan assets (a)		(10.3)		(8.5)				
Recognized net actuarial loss		0.9		1.1				0.1
Amortization of prior service cost		0.1		0.1		0.3		0.3
Amount of settlement loss recognized		0.3						
Amount of curtailment loss recognized				0.2				0.6
Net periodic benefit cost	\$	4.7	\$	7.0	\$	3.1	\$	4.3

(a) The expected return on plan assets is determined by multiplying the fair value of plan assets at the prior year-end (adjusted for estimated current year cash benefit payments and contributions) by the expected long-term rate of return.

The Company expects to make aggregate contributions to qualified and non-qualified defined benefit pension trusts and pay benefits for unfunded defined benefit pension plans of approximately \$18 million (based on exchange rates at September 30, 2010) in calendar 2010. For the nine months September 30, 2010, the Company made approximately \$13.0 million of such contributions/payments.

Note 9. Stock Compensation Plan

The Company reserved 3,500,000 shares of \$0.01 par value common stock (Common Stock) for issuance under the 2004 Omnibus Stock and Incentive Plan (the Omnibus Plan). As of September 30, 2010, approximately 1,795,000 shares of Common Stock were reserved for future issuance under the Omnibus Plan. As of September 30, 2010, the number of shares available for future issuance was not reduced by outstanding SARs because the closing market price for the Company's common stock was less than the exercise price of all outstanding SARs. The Company accounts for stock-based compensation costs in accordance with the provisions of ASC Topic 718, *Compensation - Stock Compensation* (ASC Topic 718).

Valuation and Expense Information

Substantially all stock-based compensation expense is recorded in selling, general and administrative expenses on the condensed consolidated statements of operations. The following table summarizes stock-based compensation expense and related income tax benefits.

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2010		2009		2010		2009	
Stock-based compensation expense	\$	1.2	\$	1.7	\$	3.7	\$	3.5
Income tax benefit		(0.4)		(0.6)		(1.4)		(1.3)
Stock-based compensation, net of income tax benefit	\$	0.8	\$	1.1	\$	2.3	\$	2.2

Edgar Filing: Neenah Paper Inc - Form 10-Q

Table of Contents

The following table summarizes total compensation costs related to the Company's equity awards and amounts recognized in the nine months ended September 30, 2010.

		Stock Options		Restricted Stock
Unrecognized compensation cost	December 31, 2009	\$	1.4	\$ 1.4
Grant date fair value of current year grants			1.2	4.7
Compensation expense recognized			(1.3)	(2.4)
Estimated forfeitures for awards granted in prior years				(0.4)
Unrecognized compensation cost	September 30, 2010	\$	1.3	\$ 3.3
Expected amortization period (in years)			1.8	2.0

Stock Options

For the nine months ended September 30, 2010, the Company awarded nonqualified stock options to Long-Term Incentive Plan (the "LTIP") participants to purchase approximately 201,550 shares of common stock (subject to forfeiture due to termination of employment and other conditions). In addition, the Company awarded to non-employee members of the board of directors nonqualified stock options to purchase 5,640 shares of Common Stock. For the nine months ended September 30, 2010, the weighted-average exercise price and weighted-average grant date fair value of such nonqualified stock option awards was \$13.68 per share and \$5.72 per share, respectively. The weighted-average grant date fair value was estimated using the Black-Scholes option valuation model with the following assumptions:

	Nine months ended September 30, 2010
Expected life in years	5.9
Risk free interest rate	2.9%
Volatility	55.3%
Dividend yield	2.9%

For the nine months ended September 30, 2010, the aggregate pre-tax intrinsic value of stock options exercised was approximately \$0.5 million. No stock options were exercised during the three and nine months ended September 30, 2009. The aggregate intrinsic value of approximately 1,660,000 stock options that were exercisable at September 30, 2010 was \$1.6 million. The aggregate intrinsic value of approximately 1,365,000 stock options that were exercisable at December 31, 2009 was \$0.1 million.

As of September 30, 2010, the aggregate intrinsic value of 2,375,000 stock options and SARs that were vested or expected to vest was \$4.9 million. The weighted-average grant date fair value of such stock options was \$8.22 per share. As of December 31, 2009, the weighted-average grant date fair value and aggregate intrinsic value of 2,250,000 stock options that were vested or expected to vest was \$8.41 per share and \$4.1 million, respectively.

The aggregate grant date fair value of approximately 375,000 stock options and SARs that vested during the nine months ended September 30, 2010, was \$1.8 million. As of September 30, 2010, certain participants met age and service requirements that allowed their stock options and SARs to qualify for accelerated vesting upon retirement. As of September 30, 2010, LTIP participants held options to purchase 320,000 shares of common stock that would have been exercisable if they had retired as of such date. The aggregate grant date fair value of options subject to accelerated vesting was \$1.2 million. Stock options and SARs subject to accelerated vesting for expense recognition become exercisable

Edgar Filing: Neenah Paper Inc - Form 10-Q

according to the contract terms of the stock-based awards.

As of September 30, 2010, the Company had approximately 690,000 unvested stock options with a weighted-average grant date fair value of \$4.00 per share. As of December 31, 2009, approximately 905,000 unvested stock options were outstanding with a weighted-average grant date fair value of \$3.85 per share.

F-13

Table of Contents**Performance Units**

During the nine months ended September 30, 2010, the Company granted target awards of 183,500 Performance Units to LTIP participants. The measurement period for the Performance Units is January 1, 2010 through December 31, 2010. Common Stock equal to between 40 percent and 200 percent of the Performance Unit target will be awarded based on the Company's return on invested capital, revenue growth for the Technical Products segment, the level of cash flow for the Fine Paper segment and total return to shareholders relative to a peer group of companies and the Russell 2000® Value small capitalization index. As of September 30, 2010, the weighted-average grant date fair value for the Performance Units was \$25.36 per share. Compensation cost is recognized pro rata over the vesting period.

Note 10. Goodwill and Other Intangible Assets

The following table presents changes in the carrying amount of goodwill for the nine months ended September 30, 2010. All such goodwill is reported in the Technical Products segment.

	Gross Amount		Cumulative Impairment Losses		Net
Balance at December 31, 2009	\$ 98.9	\$	(54.0)	\$	44.9
Foreign currency translation	(5.0)		2.7		(2.3)
Balance at September 30, 2010	\$ 93.9	\$	(51.3)	\$	42.6

The following table presents the gross carrying amount of intangible assets and the related accumulated amortization for intangible assets subject to amortization.

	September 30, 2010		December 31, 2009	
	Gross Amount	Accumulated Amortization	Gross Amount	Accumulated Amortization
Amortizable intangible assets				
Customer based intangibles	\$ 14.8	\$ (4.0)	\$ 15.5	\$ (3.4)
Trade names and trademarks	6.3	(2.3)	6.6	(1.9)
Acquired technology	1.1	(0.4)	1.2	(0.4)
Total	22.2	(6.7)	23.3	(5.7)
Unamortizable intangible assets:				
Trade names	9.5		9.9	
Total	\$ 31.7	\$ (6.7)	\$ 33.2	\$ (5.7)

Note 11. Contingencies and Legal Matters**Litigation**

The Company is involved in certain legal actions and claims arising in the ordinary course of business. While the outcome of these legal actions and claims cannot be predicted with certainty, it is the opinion of management that the outcome of any such claim which is pending or threatened, either individually or on a combined basis, will not have a material adverse effect on the consolidated financial condition, results of operations or liquidity of the Company.

Employees and Labor Relations

Hourly employees at the Whiting, Neenah, Munising and Appleton paper mills are represented by the United Steelworkers Union (the USW). In October 2010, the Company and the USW signed a collective bargaining agreement for the Appleton paper mill that is effective through May 31, 2014. In May 2010, the Company and the USW signed a collective bargaining agreement for the Munising paper mill that is effective through July 14, 2013. The collective bargaining agreements for the Whiting and Neenah paper mills expire on January 31, 2013 and September 30, 2013, respectively. Separately, the Appleton, Neenah, Whiting and Munising paper mills have bargained jointly with the union on pension matters. The agreement on pension matters will remain in effect through 2019.

Table of Contents

Approximately 50 percent of salaried employees and 80 percent of hourly employees of Neenah Germany are eligible to be represented by the Mining, Chemicals and Energy Trade Union, Industriegewerkschaft Bergbau, Chemie und Energie (the IG BCE). The collective bargaining agreement covering union employees of Neenah Germany is negotiated by the IG BCE and a national trade association representing all employers in the industry. The collective bargaining agreement with the IG BCE expired in August 2010. Union membership is voluntary and under German law does not need to be disclosed to the Company. As a result, the number of employees covered by the collective bargaining agreement cannot be determined.

Indemnifications

Pursuant to a Distribution Agreement, an Employee Matters Agreement and a Tax Sharing Agreement, the Company has agreed to indemnify Kimberly-Clark Corporation (Kimberly-Clark) for certain liabilities or risks related to the spin-off of the Company from Kimberly-Clark in November 2004. Many of the potential indemnification liabilities under these agreements are unknown, remote or highly contingent. Furthermore, even in the event that an indemnification claim is asserted, liability for indemnification is subject to determination under the terms of the applicable agreement. For these reasons, the Company is unable to estimate the maximum potential amount of the possible future liability under the indemnity provisions of these agreements. However, the Company accrues for any potentially indemnifiable liability or risk under these agreements for which it believes a future payment is probable and a range of loss can be reasonably estimated. As of September 30, 2010, management believes the Company's liability under such indemnification obligations was not material to the condensed consolidated financial statements.

Note 12. Business Segment Information

The Company reports its operations in two segments: Technical Products and Fine Paper. The technical products business is an international producer of filtration media, durable, saturated and coated substrates for a variety of end uses; and nonwoven wall coverings. The fine paper business is a producer of premium writing, text, cover and specialty papers. Each segment employs different technologies and marketing strategies. Disclosure of segment information is on the same basis that management uses internally for evaluating segment performance and allocating resources. Transactions between segments are eliminated in consolidation. The costs of shared services, and other administrative functions managed on a common basis, are allocated to the segments based on usage, where possible, or other factors based on the nature of the activity. General corporate expenses that do not directly support the operations of the business segments are shown as Unallocated corporate costs.

The following table summarizes the net sales, operating income and total assets for each of the Company's business segments.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net sales				
Technical Products	\$ 94.8	\$ 87.1	\$ 292.2	\$ 230.3
Fine Paper	66.7	63.0	205.2	189.1
Consolidated	\$ 161.5	\$ 150.1	\$ 497.4	\$ 419.4

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009

Edgar Filing: Neenah Paper Inc - Form 10-Q

Operating income					
Technical Products	\$	7.0	\$	5.2	\$ 24.8 \$ 7.9
Fine Paper		8.7		9.6	27.4 8.2
Unallocated corporate costs		(4.0)		(4.1)	(10.4) (11.0)
Consolidated	\$	11.7	\$	10.7	\$ 41.8 \$ 5.1

		September 30, 2010		December 31, 2009
Total Assets				
Technical Products	\$	351.9	\$	353.4
Fine Paper		163.9		166.3
Assets held for sale		6.2		10.0
Corporate and other		96.4		106.9
Total	\$	618.4	\$	636.6

F-15

Table of Contents**Note 13. Condensed Consolidating Financial Information**

Neenah Paper Company of Canada, Neenah Paper Michigan, Inc. and Neenah Paper Sales, Inc. (the Guarantor Subsidiaries) guarantee the Company's Senior Notes. The Guarantor Subsidiaries are 100 percent owned by the Company and all guarantees are full and unconditional. The following condensed consolidating financial information is presented in lieu of consolidated financial statements for the Guarantor Subsidiaries as of September 30, 2010 and December 31, 2009 and for the three and nine months ended September 30, 2010 and 2009. Certain deferred tax assets presented in the Guarantor Subsidiaries column as of December 31, 2009 were presented in the Neenah Paper, Inc. column as of September 30, 2010 as such assets will ultimately be realized by Neenah Paper, Inc. due to the substantially complete liquidation of Neenah Canada.

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**For the Three Months Ended September 30, 2010**

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
Net sales	\$ 66.0	\$ 37.3	\$ 58.2	\$	\$ 161.5
Cost of products sold	51.7	29.1	52.9		133.7
Gross profit	14.3	8.2	5.3		27.8
Selling, general and administrative expenses	10.5	2.8	3.3		16.6
Other income - net	(0.3)		(0.2)		(0.5)
Operating income	4.1	5.4	2.2		11.7
Equity in earnings of subsidiaries	(4.1)			4.1	
Interest expense-net	4.6		0.2		4.8
Income from continuing operations before income taxes	3.6	5.4	2.0	(4.1)	6.9
Provision (benefit) for income taxes	(0.5)	2.1	0.6		2.2
Income from continuing operations	4.1	3.3	1.4	(4.1)	4.7
Loss from discontinued operations, net of income taxes		(0.6)			(0.6)
Net income	\$ 4.1	\$ 2.7	\$ 1.4	\$ (4.1)	\$ 4.1

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**For the Three Months Ended September 30, 2009**

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
Net sales	\$ 62.1	\$ 30.0	\$ 58.0	\$	\$ 150.1

Edgar Filing: Neenah Paper Inc - Form 10-Q

Cost of products sold	45.4	24.3	52.1	121.8
Gross profit	16.7	5.7	5.9	28.3
Selling, general and administrative expenses	11.9	2.6	3.6	18.1
Restructuring costs		(0.4)		(0.4)
Other (income) expense - net	0.1	0.1	(0.3)	(0.1)
Operating income	4.7	3.4	2.6	10.7
Equity in earnings of subsidiaries	(3.0)			3.0
Interest expense-net	4.9	0.2	0.3	5.4
Income from continuing operations before income taxes	2.8	3.2	2.3	(3.0)
Provision (benefit) for income taxes	(0.4)	1.7	0.6	1.9
Income from continuing operations	3.2	1.5	1.7	(3.0)
Loss from discontinued operations, net of income tax provision		(0.2)		(0.2)
Net income	\$ 3.2	\$ 1.3	\$ 1.7	(3.0) \$ 3.2

F-16

Table of Contents**CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS**

For the Nine Months Ended September 30, 2010

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
Net sales	\$ 201.2	\$ 112.7	\$ 183.5	\$	\$ 497.4
Cost of products sold	153.8	90.9	160.4		405.1
Gross profit	47.4	21.8	23.1		92.3
Selling, general and administrative expenses	32.6	7.9	11.1		51.6
Other (income) expense - net	(0.6)	0.5	(1.0)		(1.1)
Operating income	15.4	13.4	13.0		41.8
Equity in earnings of subsidiaries	(152.7)			152.7	
Interest expense-net	14.5	0.2	0.8		15.5
Income from continuing operations before income taxes	153.6	13.2	12.2	(152.7)	26.3
Provision for income taxes	1.3	5.2	1.5		8.0
Income from continuing operations	152.3	8.0	10.7	(152.7)	18.3
Income from discontinued operations, net of income taxes		134.0			134.0
Net income	\$ 152.3	\$ 142.0	\$ 10.7	\$ (152.7)	\$ 152.3

CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Nine Months Ended September 30, 2009

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
Net sales	\$ 182.9	\$ 80.6	\$ 155.9	\$	\$ 419.4
Cost of products sold	136.3	67.7	142.4		346.4
Gross profit	46.6	12.9	13.5		73.0
Selling, general and administrative expenses	33.7	7.5	9.8		51.0
Restructuring costs		17.6			17.6
Other (income) expense - net		0.6	(1.3)		(0.7)
Operating income (loss)	12.9	(12.8)	5.0		5.1
Equity in losses of subsidiaries	4.6			(4.6)	
Interest expense-net	15.0	0.6	0.8		16.4
Income (loss) from continuing operations before income taxes	(6.7)	(13.4)	4.2	4.6	(11.3)
Benefit for income taxes	(0.6)	(4.2)	(0.6)		(5.4)
Income (loss) from continuing operations	(6.1)	(9.2)	4.8	4.6	(5.9)
		(0.2)			(0.2)

Edgar Filing: Neenah Paper Inc - Form 10-Q

Loss from discontinued operations, net of income taxes										
Net income (loss)	\$	(6.1)	\$	(9.4)	\$	4.8	\$	4.6	\$	(6.1)

F-17

Table of Contents**CONDENSED CONSOLIDATING BALANCE SHEET**

As of September 30, 2010

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
ASSETS					
Current assets					
Cash and cash equivalents	\$ 35.3	\$ 2.1	\$ 1.3	\$	\$ 38.7
Accounts receivable, net	25.2	19.0	36.9		81.1
Inventories	33.4	11.3	26.6		71.3
Deferred income taxes	13.0	1.6	0.1		14.7
Intercompany amounts receivable	16.7	41.7		(58.4)	
Prepaid and other current assets	3.6	1.8	6.6		12.0
Assets held for sale		6.2			6.2
Total current assets	127.2	83.7	71.5	(58.4)	224.0
Property, plant and equipment, at cost	265.3	100.2	202.7		568.2
Less accumulated depreciation	188.1	65.4	49.3		302.8
Property, plant and equipment net	77.2	34.8	153.4		265.4
Investments In Subsidiaries	248.5			(248.5)	
Deferred Income Taxes	46.1	3.3			49.4
Goodwill			42.6		42.6
Intangible Assets net	2.9		22.1		25.0
Other Assets	6.6	0.2	5.2		12.0
TOTAL ASSETS	\$ 508.5	\$ 122.0	\$ 294.8	\$ (306.9)	\$ 618.4
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities					
Debt payable within one year	\$	\$	\$ 14.0	\$	\$ 14.0
Accounts payable	14.9	6.7	10.1		31.7
Intercompany amounts payable	41.7	16.7		(58.4)	
Accrued expenses	31.9	7.6	15.8		55.3
Total current liabilities	88.5	31.0	39.9	(58.4)	101.0
Long-term Debt	223.1		9.3		232.4
Deferred Income Taxes			21.5		21.5
Noncurrent Employee Benefits and Other	34.8	33.5	33.1		101.4
TOTAL LIABILITIES	346.4	64.5	103.8	(58.4)	456.3
STOCKHOLDERS EQUITY	162.1	57.5	191.0	(248.5)	162.1
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 508.5	\$ 122.0	\$ 294.8	\$ (306.9)	\$ 618.4

Table of Contents

CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2009

	Neenah Paper, Inc	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
ASSETS					
Current assets					
Cash and cash equivalents	\$ 2.1	\$ 2.0	\$ 1.5	\$	\$ 5.6
Accounts receivable - net	23.8	16.1	27.8		67.7
Inventories	38.1	8.9	23.7		70.7
Income taxes receivable	0.3	0.5			0.8
Deferred income taxes	4.7	57.0			61.7
Intercompany amounts receivable	68.7	49.4		(118.1)	
Prepaid and other current assets	5.2	1.7	6.8		13.7
Assets held for sale		10.0			10.0
Total current assets	142.9	145.6	59.8	(118.1)	230.2
Property, plant and equipment at cost	262.2	99.5	207.9		569.6
Less accumulated depreciation	180.3	62.9	42.0		285.2
Property, plant and equipment net	81.9	36.6	165.9		284.4
Investments in subsidiaries	280.4			(280.4)	
Deferred Income Taxes	10.9	25.6			36.5
Goodwill			44.9		44.9
Intangible assets	2.9		24.6		27.5
Other Assets	6.5	0.1	6.5		13.1
TOTAL ASSETS	\$ 525.5	\$ 207.9	\$ 301.7	\$ (398.5)	\$ 636.6
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities					
Debt payable within one year	\$ 40.9	\$	\$ 14.7	\$	\$ 55.6
Accounts payable	14.3	4.5	8.4		27.2
Intercompany amounts payable	49.4	68.7		(118.1)	
Accrued expenses	23.6	14.8	10.2		48.6
Total current liabilities	128.2	88.0	33.3	(118.1)	131.4
Long-term Debt	252.9		10.7		263.6
Deferred Income Taxes			23.7		23.7
Noncurrent Employee Benefits and Other Obligations	34.8	38.7	34.8		108.3
TOTAL LIABILITIES	415.9	126.7	102.5	(118.1)	527.0
STOCKHOLDERS EQUITY	109.6	81.2	199.2	(280.4)	109.6
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 525.5	\$ 207.9	\$ 301.7	\$ (398.5)	\$ 636.6

Table of Contents**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**

For the Nine Months Ended September 30, 2010

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
OPERATING ACTIVITIES					
Net income	\$ 152.3	\$ 142.0	\$ 10.7	\$ (152.7)	\$ 152.3
Adjustments to reconcile net income to net cash provided by operating activities					
Depreciation and amortization	9.8	3.3	10.3		23.4
Stock-based compensation	3.6		0.1		3.7
Deferred income tax provision (benefit)	1.4	33.5	(1.1)		33.8
Gain on sale of the Woodlands		(74.1)			(74.1)
Reclassification of cumulative Canadian translation adjustments		(87.9)			(87.9)
(Increase) decrease in working capital	10.1	(4.9)	(7.1)		(1.9)
Equity in earnings of subsidiaries	(152.7)			152.7	
Pension and other postretirement benefits	(0.5)	(5.9)	0.3		(6.1)
Other	(0.2)	(0.7)	0.1		(0.8)
NET CASH PROVIDED BY OPERATING ACTIVITIES	23.8	5.3	13.3		42.4
INVESTING ACTIVITIES					
Capital expenditures	(4.6)	(1.7)	(4.6)		(10.9)
Increase in investments	(1.4)				(1.4)
Net proceeds from sale of the Woodlands		78.0			78.0
Proceeds from asset sales	0.1				0.1
Other		(0.1)	1.1		1.0
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(5.9)	76.2	(3.5)		66.8
FINANCING ACTIVITIES					
Repayments of long-term debt	(69.8)		(0.7)		(70.5)
Short-term borrowings			9.2		9.2
Repayments of short-term debt	(0.9)		(9.7)		(10.6)
Proceeds from exercise of stock options	0.3				0.3
Cash dividends paid	(4.4)				(4.4)
Intercompany transfers - net	90.3	(81.4)	(8.9)		
Other	(0.2)				(0.2)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	15.3	(81.4)	(10.1)		(76.2)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS					
			0.1		0.1
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	33.2	0.1	(0.2)		33.1
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	2.1	2.0	1.5		5.6
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 35.3	\$ 2.1	\$ 1.3	\$	\$ 38.7

Table of Contents**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**

For the Nine Months Ended September 30, 2009

	Neenah Paper, Inc.	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Adjustments	Consolidated Amounts
OPERATING ACTIVITIES					
Net income (loss)	\$ (6.1)	\$ (9.4)	\$ 4.8	\$ 4.6	\$ (6.1)
Adjustments to reconcile net income (loss) to net cash provided by operating activities					
Depreciation and amortization	11.1	3.6	10.8		25.5
Stock-based compensation	3.5				3.5
Deferred income tax benefit	(1.6)	(4.1)	(2.1)		(7.8)
Ripon Mill non-cash charges		6.3			6.3
(Gain) loss on asset dispositions	0.1	(0.1)			
Decrease in working capital	17.1	8.9	3.8		29.8
Equity in losses of subsidiaries	4.6			(4.6)	
Pension and other postretirement benefits	0.5	3.2	0.5		4.2
Other		(1.0)			(1.0)
NET CASH PROVIDED BY OPERATING ACTIVITIES	29.2	7.4	17.8		54.4
INVESTING ACTIVITIES					
Capital expenditures	(3.0)	(0.9)	(2.1)		(6.0)
Proceeds from asset sales		0.7			0.7
Other	0.8	(0.8)	(0.6)		(0.6)
NET CASH USED IN INVESTING ACTIVITIES	(2.2)	(1.0)	(2.7)		(5.9)
FINANCING ACTIVITIES					
Proceeds from issuance of long-term debt	5.5				5.5
Repayments of long-term debt	(41.0)		(0.9)		(41.9)
Short-term borrowings			7.0		7.0
Repayments of short-term debt			(12.5)		(12.5)
Cash dividends paid	(4.4)				(4.4)
Intercompany transfers - net	14.0	(5.3)	(8.7)		
Other	(0.1)				(0.1)
NET CASH USED IN FINANCING ACTIVITIES	(26.0)	(5.3)	(15.1)		(46.4)
NET INCREASE IN CASH AND CASH EQUIVALENTS	1.0	1.1			2.1
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	1.9	1.1	0.3		3.3
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 2.9	\$ 2.2	\$ 0.3	\$	\$ 5.4

Note 14. Subsequent Event

On October 27, 2010, the Company sold the remaining assets of the Ripon Mill to Diamond Pet Food Processors of Ripon, LLC. (Diamond) for gross proceeds of approximately \$9 million. Pursuant to the terms of the transaction, Diamond acquired all the assets and assumed responsibility for substantially all the remaining liabilities associated with the Ripon Mill. The Company will recognize a pre-tax gain on the sale of approximately \$3 million in the fourth quarter of 2010.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis presents the factors that had a material effect on our financial position as of September 30, 2010 and our results of operations for the three and nine months ended September 30, 2010 and 2009. You should read this discussion in conjunction with our consolidated financial statements and the notes to those consolidated financial statements included in our most recent Annual Report on Form 10-K. This Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements. See *Forward-Looking Statements* for a discussion of the uncertainties, risks and assumptions associated with these statements.*

In this report, unless the context requires otherwise, references to we, us, our, Neenah or the Company are intended to mean Neenah Paper, Inc. and its consolidated subsidiaries. (Tabular amounts in millions, except as noted)

Executive Summary

Results of operations for the three months ended September 30, 2010 continued to show year-over-year growth in both sales and operating income despite significantly higher manufacturing input costs. During the three months ended September 30, 2010, manufacturing input costs increased by approximately \$12 million versus the prior year primarily as a result of higher pulp costs due to tight global supplies and increased demand. We believe that pulp costs peaked during the third quarter of 2010 and that, in the near term, pulp costs will decline at least moderately from these peak levels. During the third quarter of 2010, we were able to offset higher manufacturing input costs by increased selling prices, a more favorable product mix, higher shipment volumes and continuing cost control initiatives implemented in the past year.

For the three months ended September 30, 2010, consolidated sales were reduced by approximately \$6 million as a result of the effect of a weaker Euro relative to the U.S. dollar on the translation of operating results for Neenah Germany. In the third quarter of 2009, the average Euro/U.S. dollar exchange rate was approximately 1.43 compared to approximately 1.29 in the third quarter of 2010. In general, however, the operating performance of Neenah Germany as reported in Euros is not materially affected by volatility in exchange rates because most of its revenue and expenses are generated within the European Union.

Results of Continuing Operations

For the three months ended September 30, 2010, consolidated net sales increased approximately \$11 million or 8 percent from the prior year period to \$161.5 million. The improvement was primarily due to higher average net selling prices, including the benefit of a more favorable product mix, and increased shipment volume.

Consolidated operating income of \$11.7 million for the three months ended September 30, 2010 increased 1.0 million from the prior year period primarily due to higher average net selling prices, increased volume and improved operating performance and paper machine utilization. These favorable factors were only partially offset by higher manufacturing input costs, primarily for pulp.

Results of Discontinued Operations

For the three months ended September 30, 2010, there were no net sales from discontinued operations following the sale of the Timberlands in the first quarter of 2010. For the three months ended September 30, 2009, timber sales to Northern Pulp pursuant to the Stumpage Agreement resulted in net sales from discontinued operations of \$1.2 million. For the three months ended September 30, 2010, the pre-tax loss from discontinued operations was \$0.1 million compared to earnings from discontinued operations of \$1.0 million in the prior year period.

Results of Operations and Related Information

In this section, we discuss and analyze our net sales, earnings before interest and taxes (which we refer to as operating income) and other information relevant to an understanding of our results of operations for the three and nine months ended September 30, 2010 and 2009.

Table of Contents*Analysis of Net Sales Three and nine months ended September 30, 2010 and 2009*

The following table presents net sales by segment, expressed as a percentage of total net sales:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Technical Products	59%	58%	59%	55%
Fine Paper	41%	42%	41%	45%
Total	100%	100%	100%	100%

Commentary:

The following table presents our net sales by segment:

	Three Months Ended September 30,		Change in Net Sales Compared to Prior Period			
	2010	2009	Total Change	Volume	Average Net Price	Currency
Technical Products	\$ 94.8	\$ 87.1	\$ 7.7	\$ 4.9	\$ 9.1	\$ (6.3)
Fine Paper	66.7	63.0	3.7	1.5	2.2	
Consolidated	\$ 161.5	\$ 150.1	\$ 11.4	\$ 6.4	\$ 11.3	\$ (6.3)

Consolidated net sales for the three months ended September 30, 2010 were \$11.4 million higher than the prior year period due to higher average prices, including the benefit of a more favorable product mix, and increased volume in both segments.

- Net sales in our technical products business increased \$7.7 million or 9 percent primarily due to higher average net prices and a 6 percent increase in shipments which combined to offset a \$6 million decrease in sales due to a weaker Euro. Higher average net prices were due to a more favorable product mix and increased average selling prices. Higher sales volumes were led by strong gains in abrasives and label product lines.
- Net sales in our fine paper business increased \$3.7 million or 6 percent primarily due to higher average net selling prices and a 3 percent increase in shipment volume. The increased shipment volume, compared to a reported 4 percent decline in overall uncoated free sheet market demand, was primarily due to market share gains, higher sales of branded products and double-digit increases in targeted new markets such as international, label and packaging. Average prices for most branded products were 3 to 5 percent higher than the prior year as a result of pricing actions implemented in the second half of 2009 and 2010.

Edgar Filing: Neenah Paper Inc - Form 10-Q

The following table presents our net sales by segment:

	Nine Months Ended September 30,		Change in Net Sales Compared to Prior Period						
	2010	2009	Total Change	Change Due To			Currency		
				Volume	Average Net Price				
Technical Products	\$ 292.2	\$ 230.3	\$ 61.9	\$ 56.4	\$ 12.1			\$ (6.6)	
Fine Paper	205.2	189.1	16.1	15.5	0.6				
Consolidated	\$ 497.4	\$ 419.4	\$ 78.0	\$ 71.9	\$ 12.7			\$ (6.6)	

Consolidated net sales for the nine months ended September 30, 2010 were \$78.0 million higher than the prior year period due to increased volume in both segments which benefited from improved market conditions and higher average net prices.

- Net sales in our technical products business increased \$61.9 million or 27 percent primarily due to a 25 percent increase in shipments. Higher sales volume reflected strong growth in abrasive backing, filter media and tape shipments. The improvement in average net selling prices was due to a more favorable product mix and higher average selling prices.

Edgar Filing: Neenah Paper Inc - Form 10-Q

Table of Contents

- Net sales in our fine paper business increased \$16.1 million or 9 percent primarily due to an 8 percent increase in shipments. The improved sales volume reflected higher sales of domestic branded and non-branded products, which exceeded the increase in the uncoated free sheet market. Higher prices for most branded products were partially offset by a less favorable sales mix which reflected higher growth rates for lower priced products relative to our branded products.

Analysis of Operating Income Three and nine months ended September 30, 2010 and 2009

The following table sets forth line items from our condensed consolidated statements of operations as a percentage of net sales for the periods indicated and is intended to provide a perspective of trends in our historical results:

	Three Months Ended September 30, 2010	2009	Nine Months Ended September 30, 2010	2009
Net sales	100.0%	100.0%	100.0%	100.0%
Cost of products sold	82.8	81.1	81.4	82.6
Gross profit	17.2	18.9	18.6	17.4
Selling, general and administrative expenses	10.2	12.1	10.4	12.2
Restructuring costs		(0.3)		4.2
Other income - net	(0.3)	(0.1)	(0.2)	(0.2)
Operating income	7.3	7.2	8.4	1.2
Interest expense-net	3.0	3.6	3.1	3.9
Income (loss) from continuing operations before income taxes	4.3	3.6	5.3	(2.7)
Provision (benefit) for income taxes	1.4	1.3	1.6	(1.3)
Income (loss) from continuing operations	2.9%	2.3%	3.7%	(1.4)%

Commentary:

The following table presents our operating income (loss) by segment:

	Three Months		Total Change	Change in Operating Income Compared to Prior Period Change Due To						
	Ended September 30, 2010	2009		Volume (a)	Net Price (b)	Material Costs (c)	Currency	Other (d)		
Technical Products	\$ 7.0	\$ 5.2	\$ 1.8	\$ 2.7	\$ 8.5	\$ (7.4)	\$ (0.2)	\$ (1.8)		
Fine Paper	8.7	9.6	(0.9)	0.7	2.2	(5.0)		1.2		
Unallocated corporate costs	(4.0)	(4.1)	0.1					0.1		
Consolidated	\$ 11.7	\$ 10.7	\$ 1.0	\$ 3.4	\$ 10.7	\$ (12.4)	\$ (0.2)	\$ (0.5)		

- (a) Includes changes in unit volume and over (under) absorption of fixed costs.

Edgar Filing: Neenah Paper Inc - Form 10-Q

- (b) Includes changes in selling price and product mix.
- (c) Includes price changes for raw materials and energy.
- (d) Includes other manufacturing costs, distribution, selling, general and administrative expenses and gains and losses on asset sales.

Consolidated operating income of \$11.7 million for the three months ended September 30, 2010 increased \$1.0 million from the prior year period. The favorable comparison was primarily due to higher selling prices and volume, and improved operating performance, partially offset by higher manufacturing input costs.

- Operating income for our technical products business increased \$1.8 million from 2009 due to an improved mix of more profitable products, higher selling prices and increased volume. These favorable factors were partially offset by higher manufacturing input costs for pulp and latex, and costs related to scheduled maintenance downtime at Neenah Germany.

Table of Contents

- Operating income for our fine paper business decreased \$0.9 million from the prior year period as higher manufacturing input costs, principally for pulp, were only partially offset by higher selling prices, increased volume and a more efficient cost structure following cost reduction initiatives implemented during the past year.
- Unallocated corporate expenses for the three months ended September 30, 2010 of \$4.0 million were \$0.1 million lower than the prior year.

The following table presents our operating income by segment:

	Nine Months		Total	Change in Operating Income Compared to Prior Period				
	Ended September 30, 2010	2009		Change	Volume (a)	Net Price (b)	Material Costs (c)	Currency
Technical Products	\$ 24.8	\$ 7.9	\$ 16.9	\$ 24.7	\$ 7.9	\$ (13.6)	\$ (0.1)	\$ (2.0)
Fine Paper	27.4	8.2	19.2	6.7	1.2	(9.6)		20.9
Unallocated corporate costs	(10.4)	(11.0)	0.6					0.6
Consolidated	\$ 41.8	\$ 5.1	\$ 36.7	\$ 31.4	\$ 9.1	\$ (23.2)	\$ (0.1)	\$ 19.5

-
- (a) Includes changes in unit volume and over (under) absorption of fixed costs.
 - (b) Includes changes in selling price and product mix.
 - (c) Includes price changes for raw materials and energy.
 - (d) Results of the Fine Paper segment for the nine months ended September 30, 2009, include costs associated with the closure of the Ripon Mill of \$17.6 million.
 - (e) Includes other manufacturing costs, distribution, selling, general and administrative expenses and gains and losses on asset sales.

Consolidated operating income of \$41.8 million for the nine months ended September 30, 2010 increased \$36.7 million from the prior year period. Operating income for the nine months ended September 30, 2009 included \$17.6 million of costs related to the closure of the Ripon Mill. Results for the nine months ended September 30, 2009, were also adversely affected by sharply reduced market demand following severe global economic weakness, particularly in the second half of 2008 and the first half of 2009. Excluding such closure costs, consolidated operating income for the current period increased \$19.1 million or more than 80 percent from the prior year. The favorable comparison for both segments was primarily due to favorable volume, higher average net selling prices, improved operating performance, including the benefit of improved paper machine utilization and ongoing benefits from initiatives implemented in 2009 to reduce spending. These favorable variances were partially offset by higher manufacturing input costs and a less favorable product mix.

Edgar Filing: Neenah Paper Inc - Form 10-Q

- Operating income for our technical products business increased \$16.9 million from 2009 due to higher volume and average selling prices, improved paper machine utilization, and lower energy costs. These favorable factors were partially offset by higher manufacturing input costs for pulp and latex.
- Operating income for our fine paper business increased \$19.2 million from the prior year period due to costs associated with closing the Ripon Mill in 2009. Excluding costs related to closing the Ripon Mill, operating income increased \$1.6 million from the prior period primarily due to higher volume and average selling prices, and a more efficient cost structure following cost reduction initiatives implemented in 2009. These favorable variances were partially offset by higher manufacturing input costs, principally for pulp, and a less favorable product mix due to faster growth rates for relatively lower priced products.
- Unallocated corporate expenses for the nine months ended September 30, 2010 of \$10.4 million were \$0.6 million lower than the prior year.

Additional Statement of Operations Commentary:

- Selling, general and administrative (SG&A) expense of \$16.6 million for the three months ended September 30, 2010 decreased \$1.5 million from the prior year period primarily due to the benefit of cost control initiatives and the timing of certain expenses in 2009. For the three months ended September 30, 2010, SG&A expense as a percentage of net sales was approximately 10.2 percent and was 1.9 percentage points lower than the prior year period.

Table of Contents

- For the three months ended September 30, 2010, we incurred net interest expense of \$4.8 million which was \$0.6 million favorable to the prior year. The favorable comparison was due to lower average debt levels in 2010 as a result of the repayment of all Term Loan and Revolver borrowings with proceeds from the sale of the Woodlands.
- For the three months ended September 30, 2010, we recorded an income tax provision related to continuing operations of \$2.2 million which resulted in an effective income tax rate of approximately 32 percent. For the three months ended September 30, 2009, we recorded an income tax provision related to continuing operations of \$1.9 million which resulted in an effective income tax rate of approximately 36 percent. In general, our effective tax rate differs from the U.S. statutory tax rate of 35 percent primarily due to the benefits of our corporate tax structure and the proportion of pre-tax income in jurisdictions with marginal tax rates that differ from the U.S. statutory tax rate.

Liquidity and Capital Resources

	Nine Months Ended September 30,	
	2010	2009
Net cash flow provided by (used in):		
Operating activities	\$ 42.4	\$ 54.4
Investing activities:		
Capital expenditures	(10.9)	(6.0)
Proceeds from sale of the Woodlands	78.0	
Other investing activities	(0.3)	0.1
Total	66.8	(5.9)
Financing activities	(76.2)	(46.4)

Operating Cash Flow Commentary:

- Cash provided by operating activities of \$42.4 million for the nine months ended September 30, 2010 was \$12.0 million less than cash provided by operating activities of \$54.4 million in the prior year period. Cash provided by operations in the prior year period reflected a \$29.8 million decrease in our investment in working capital, including the receipt of a refund of U.S. income taxes of approximately \$10.9 million. For the nine months ended September 30, 2010, our investment in working capital increased \$1.9 million primarily due to an increase in accounts receivable reflecting improved sales. Excluding working capital changes, cash provided by operations for the current year increased \$19.7 million from the prior year period primarily due to the increase in operating earnings in the current year.
- As of September 30, 2010, we had more than \$103 million of U.S. federal and \$99 million of state net operating losses that may be carried forward to offset future taxable income through 2029.
- For the nine months ended September 30, 2010, we made aggregate contributions to qualified and non-qualified pension trusts and payments of pension benefits for unfunded pension plans of approximately \$13.0 million. We expect to make aggregate contributions to qualified and non-qualified pension trusts and benefit payments for unfunded pension plans of approximately \$18 million (based on exchange

Edgar Filing: Neenah Paper Inc - Form 10-Q

rates at September 30, 2010) in calendar 2010. This compared to payments in 2009 of \$7.9 million and \$12.5 million for the nine months and full year, respectively.

Investing Commentary:

- For the nine months ended September 30, 2010, cash provided by investing activities was \$66.8 million, compared to cash used by investing activities of \$5.9 million in the prior year period. Cash provided by investing activities for the nine months ended September 30, 2010 includes net proceeds from the sale of the Woodlands of \$78.0 million.
- Capital expenditures for the nine months ended September 30, 2010 were \$10.9 million compared to spending of \$6.0 million in the prior year. We expect to have aggregate capital expenditures for 2010 of approximately \$16 million to \$18 million. The level of our capital expenditures for the next 12 months is not expected to have a material adverse effect on our financial condition, results of operations or liquidity.

Table of Contents

Financing Commentary:

- Our liquidity requirements are provided by cash generated from operations, short- and long-term borrowings and proceeds from asset sales. We used the net proceeds of \$78.0 million from the sale of the Woodlands to extinguish the Term Loan by repaying in full \$40 million of outstanding Term Loan borrowings and repaying approximately \$26 million in outstanding Revolver borrowings which reduced the balance of outstanding Revolver borrowings to zero. In addition, we made \$3.1 million in contract termination payments related to the closure of the Ripon Mill that became due and payable upon the sale of the Woodlands.
- For the nine months ended September 30, 2010, cash and equivalents increased \$33.1 million from \$5.6 million at December 31, 2009 to \$38.7 million at September 30, 2010.
- For the nine months ended September 30, 2010, debt decreased \$72.8 million from \$319.2 million at December 31, 2009 to \$246.4 million at September 30, 2010.
- Availability under our revolving credit facility varies over time depending on the value of our Borrowing Base. As of September 30, 2010, no amounts were outstanding under our Revolver and we had \$85.2 million of borrowing availability. In addition, we have 6.0 million (\$8.1 million, based on exchanges rates at September 30, 2010) of available credit under our German Line of Credit.
- We paid aggregate cash dividends of \$0.30 per share or approximately \$4.4 million for the nine months ended September 30, 2010 and 2009.
- For the three months ended September 30, 2010, we purchased \$2 million principal amount of our Senior Notes at slightly less than par value. From time to time we may purchase additional Senior Notes. Any such purchases are not expected have a material effect on our liquidity.
- We have required debt payments through September 30, 2011 of \$14.0 million. Such payments include required amortization payments on our German Loan Agreement of approximately \$1.7 million and \$12.3 million on our German Line of Credit which we expect to renew in November 2010.
- On October 27, 2010, we sold the remaining assets of the Ripon Mill to Diamond Pet Food Processors of Ripon, LLC for gross proceeds of approximately \$9 million. Pursuant to the terms of the transaction, Diamond acquired all the assets and assumed responsibility for substantially all the remaining liabilities associated with the Ripon Mill.

Edgar Filing: Neenah Paper Inc - Form 10-Q

Management believes that our ability to generate cash from operations and our borrowing capacity are adequate to fund working capital, capital spending and other cash needs for the next twelve months.

Critical Accounting Policies and Use of Estimates

The preparation of financial statements in conformity with GAAP requires estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net sales and expenses during the reporting period. We believe that the estimates, assumptions and judgments described in Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies of our most recent Annual Report on Form 10-K have the greatest potential impact on our financial statements, so we consider these to be our critical accounting policies. The critical accounting policies used in the preparation of the consolidated financial statements are those that are important both to the presentation of financial condition and results of operations and require significant judgments with regard to estimates used. These critical judgments include, but are not limited to, the timing of recognizing sales revenue, the recoverability of deferred income tax assets, pension benefits and future cash flows associated with impairment testing of long-lived assets. Actual results could differ from these estimates and changes in these estimates are recorded when known. We believe that the consistent application of these policies enables us to provide readers of our financial statements with useful and reliable information about our operating results and financial condition. There have been no significant changes in these policies, or the estimates used in the application of the policies, since December 31, 2009.

F-27

Table of Contents

Cautionary Note Regarding Forward-Looking Statements

Certain statements in this Quarterly Report on Form 10-Q may constitute forward-looking statements as defined in Section 27A of the Securities Act of 1933 (the Securities Act), Section 21E of the Securities Exchange Act of 1934 (the Exchange Act), the Private Securities Litigation Reform Act of 1995 (the PSLRA), or in releases made by the SEC, all as may be amended from time to time. Statements contained in this quarterly report that are not historical facts may be forward-looking statements within the meaning of the PSLRA. Any such forward-looking statements reflect our beliefs and assumptions and are based on information currently available to us. Forward-looking statements are only predictions and involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These cautionary statements are being made pursuant to the Securities Act, the Exchange Act and the PSLRA with the intention of obtaining the benefits of the safe harbor provisions of such laws. The Company cautions investors that any forward-looking statements we make are not guarantees or indicative of future performance. For additional information regarding factors that may cause our results of operations to differ materially from those presented herein, please see Risk Factors contained in our most recent Annual Report on Form 10-K and as are detailed from time to time in other reports we file with the SEC.

You can identify forward-looking statements as those that are not historical in nature, particularly those that use terminology such as may, will, should, expect, anticipate, contemplate, estimate, believe, plan, project, predict, potential or continue, or the negative of the above. In evaluating these forward-looking statements, you should consider the following factors, as well as others contained in our public filings from time to time, which may cause our actual results to differ materially from any forward-looking statement:

- increases in commodity prices, (particularly for pulp, energy and latex) due to constrained global supplies or unexpected supply disruptions;
- changes in market demand for our products due to global economic conditions;
- fluctuations in (i) exchange rates (in particular changes in the U.S. dollar/Euro currency exchange rates) and (ii) interest rates;
- the availability of raw materials and energy;
- the competitive environment;
- capital and credit market volatility;

Edgar Filing: Neenah Paper Inc - Form 10-Q

- fluctuations in global equity and fixed-income markets;
- unanticipated expenditures related to the cost of compliance with environmental and other governmental regulations;
- our ability to control costs and implement measures designed to enhance operating efficiencies;
- the loss of current customers or the inability to obtain new customers;
- increases in the funding requirements for our pension and postretirement liabilities;
- changes in asset valuations including write-downs of assets including fixed assets, inventory, accounts receivable, deferred tax assets or other assets for impairment or other reasons;
- our existing and future indebtedness;
- strikes, labor stoppages and changes in our collective bargaining agreements and relations with our employees and unions; and
- other risks that are detailed from time to time in reports we file with the SEC.

Any subsequent written or oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements set forth or referred to above, as well as the risk factors contained in our most recent Annual Report on Form 10-K. Except as required by law, we disclaim any obligation to update such statements or to publicly announce the result of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to the disclosure on this matter made in our Annual Report on Form 10-K for the year ended December 31, 2009.

Table of Contents

Item 4. Controls and Procedures

Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management in a timely manner.

As of September 30, 2010, an evaluation was performed under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of September 30, 2010.

Internal Controls over Financial Reporting

There have been no changes in our internal control over financial reporting (as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) during the three months ended September 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

See Note 11, Contingencies and Legal Matters of Notes to Condensed Consolidated Financial Statements of Item 1 Financial Statements.

Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our most recent Annual Report on Form 10-K, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 6. Exhibits

Exhibit Number	Exhibit
31.1	Certification of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

F-29

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEENAH PAPER, INC

By: /s/ Sean T. Erwin
Sean T. Erwin
Chairman of the Board, President and Chief
Executive Officer (Principal Executive Officer)

/s/ Bonnie C. Lind
Bonnie C. Lind
Senior Vice President, Chief Financial Officer
and Treasurer (Principal Financial Officer)

/s/ Larry N. Brownlee
Larry N. Brownlee
Vice President Controller (Principal
Accounting Officer)

November 5, 2010

F-30
