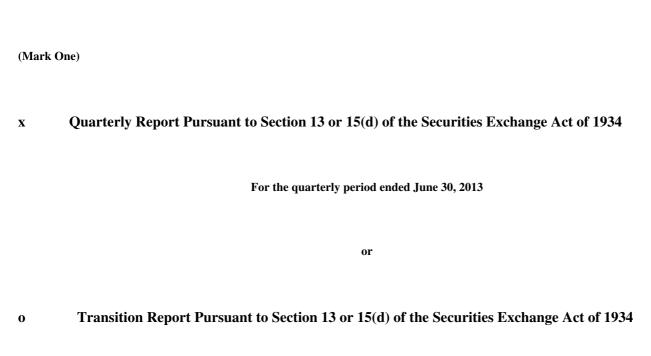
HAWTHORN BANCSHARES, INC. Form 10-Q August 14, 2013

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q



For the transition period from

Commission File Number: 0-23636

to

HAWTHORN BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: HAWTHORN BANCSH	HARES, INC Form 10-Q
Missouri (State or other jurisdiction of	43-1626350 (I.R.S. Employer
incorporation or organization)	Identification No.)
132 East High Street, Box 688, Jeffers	son City, Missouri 65102
(Address of principal executive offices)	(Zip Code)
(573) 761-6100	
(Registrant s telephone number,	including area code)
N/A	
(Former name, former address and former fiscal	year, if changed since last report.)
Indicate by check mark whether the registrant (1) has filed all reports required to of 1934 during the preceding 12 months (or for such shorter period that the regist to such filing requirements for the past 90 days. x Yes o No	
Indicate by check mark whether the registrant has submitted electronically and prile required to be submitted and posted pursuant to Rule 405 of Regulation S-T for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such for such shorter period that the registrant was required to submit and post such such shorters period that the registrant was required to submit and post such shorters period that the registrant was required to submit and post such shorters period that the registrant was required to submit and post such shorters period that the registrant period	(§232.405 of this chapter) during the preceding 12 months (or
Indicate by check mark whether the registrant is a large accelerated filer, an accompany. See the definitions of large accelerated filer, accelerated filer and	
Large accelerated filer o Non-accelerated filer x (Do not check if a smaller reporting company)	Accelerated filer o Smaller reporting company o
Indicate by check mark whether the registrant is a shell company (as defined in	Rule 12b-2 of the Exchange Act). o Yes x No

Index to Exhibits located on page 58

As of August 14, 2013, the registrant had 5,032,679 shares of common stock, par value \$1.00 per share, outstanding

Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

Consolidated Balance Sheets (unaudited)

(In thousands, except per share data)

	June 30, 2013	December 31, 2012
ASSETS		
Cash and due from banks	20,838	\$ 31,020
Federal funds sold and other overnight interest-bearing deposits	14,867	27,857
Cash and cash equivalents	35,705	58,877
Investment in available-for-sale securities, at fair value	220,655	200,246
Loans	838,990	846,984
Allowances for loan losses	(15,358)	(14,842)
Net loans	823,632	832,142
Premises and equipment - net	37,209	37,021
Investments in Federal Home Loan Bank stock and other equity securities, at cost	4,333	3,925
Mortgage servicing rights	2,873	2,549
Other real estate owned and foreclosed assets - net	17,978	23,592
Accrued interest receivable	5,100	5,190
Cash surrender value - life insurance	2,175	2,136
Other assets	15,876	15,928
Total assets	1,165,536	\$ 1,181,606
LIABILITIES AND STOCKHOLDERS EQUITY		
Deposits		
Non-interest bearing demand	180,461	\$ 192,271
Savings, interest checking and money market	427,742	405,702
Time deposits \$100,000 and over	117,601	120,777
Other time deposits	260,188	272,525
Total deposits	985,992	991,275
Federal funds purchased and securities sold under agreements to repurchase	21,499	21,058
Subordinated notes	49,486	49,486
Federal Home Loan Bank advances	29,033	20,126
Accrued interest payable	1,316	909
Other liabilities	7,614	6,532
Total liabilities	1,094,940	\$ 1,089,386
Stockholders equity:		
Preferred stock, \$0.01 par value per share, 1,000,000 shares authorized;		
Issued 0 shares and 18,255 shares, respectively,		
\$1,000 per share liquidation value, net of discount	0	17,977
Common stock, \$1 par value, authorized 15,000,000 shares;		
Issued 5,000,972 shares, respectively	5,001	5,001
Surplus	33,567	31,816
Retained earnings	37,292	39,118
Accumulated other comprehensive (loss) income, net of tax	(1,747)	1,825
Treasury stock; 161,858 shares, at cost	(3,517)	(3,517)
Total stockholders equity	70,596	92,220
Total liabilities and stockholders equity	1,165,536	\$ 1,181,606

Consolidated Statements of Income (unaudited)

	Three Months	Ended June 30,	Six Months I	Six Months Ended June 30,			
(In thousands, except per share amounts)	2013	2012	2013	2012			
INTEREST INCOME							
	\$ 10,435	\$ 10,944	\$ 20,823	\$ 22,187			
Interest on debt securities:							
Taxable	910	1,085	1,814	2,201			
Nontaxable	213	227	430	462			
Federal funds sold and other overnight							
interest-bearing deposits	15	16	29	37			
Dividends on other securities	19	25	41	56			
Total interest income	11,592	12,297	23,137	24,943			
INTEREST EXPENSE							
Interest on deposits:							
Savings, interest checking and money market	253	328	514	653			
Time deposit accounts \$100,000 and over	233	309	481	538			
Other time deposits	857	1,005	1,739	1,789			
Interest on federal funds purchased and							
securities sold under agreements to repurchase	5	5	10	9			
Interest on subordinated notes	320	345	641	699			
Interest on Federal Home Loan Bank advances	109	133	208	268			
Total interest expense	1,777	2,125	3,593	3,956			
Net interest income	9,815	10,172	19,544	20,987			
Provision for loan losses	1,000	1,500	2,000	3,200			
Net interest income after provision for loan	,		· ·	·			
losses	8,815	8,672	17,544	17,787			
NON-INTEREST INCOME		-,	.,-	.,			
Service charges on deposit accounts	1,391	1,460	2,749	2,707			
Trust department income	209	224	418	436			
Real estate servicing fees, net	263	(8)	422	(286)			
Gain on sale of mortgage loans, net	620	475	1,340	994			
Gain on sale of investment securities	260	0	554	0			
Other	345	292	613	562			
Total non-interest income	3,088	2,443	6,096	4,413			
NON-INTEREST EXPENSE	2,000	2,113	0,070	1,113			
Salaries and employee benefits	4,822	4,898	9,733	9,704			
Occupancy expense, net	642	641	1,277	1,287			
Furniture and equipment expense	530	468	965	971			
FDIC insurance assessment	257	259	499	503			
Legal, examination, and professional fees	294	259	520	596			
Advertising and promotion	316	218	597	462			
Postage, printing, and supplies	291	279	547	543			
	734	1,011	2,009	1,779			
Processing expense	351	926		1,450			
Other real estate expense, net Other	1,044		3,173	2,283			
		1,139	1,896				
Total non-interest expense	9,281	10,098	21,216	19,578			
Income before income taxes	2,622	1,017	2,424	2,622			
Income tax expense	810	277	748	431			
Net income	1,812	740	1,676	2,191			
Preferred stock dividends	114	296	337	666			
Accretion of discount on preferred stock	206	396	278	515			
Total preferred stock dividends and accretion of	222	<		1 101			
discount on preferred stock	320	692	615	1,181			

Net income available to common shareholders	\$ 1,492	\$ 48 \$	1,061	\$ 1,010
Basic earnings per share	\$ 0.30	\$ 0.01 \$	0.21	\$ 0.20
Diluted earnings per share	\$ 0.30	\$ 0.01 \$	0.21	\$ 0.20

Consolidated Statements of Comprehensive (Loss) Income (unaudited)

	Three Months I	Ended Ju	,	Six Months Ended June 30,					
(In thousands)	2013		2012		2013	2012			
Net income	\$ 1,812	\$	740	\$	1,676 \$	2,191			
Other comprehensive (loss) income, net of tax									
Securities available for sale:									
Unrealized (loss) gain on investment securities									
available-for-sale, net of tax	(2,723)		133		(3,263)	55			
Adjustment for gain on sales of investment									
securities, net of tax	(161)		0		(343)	0			
Defined benefit pension plans:									
Amortization of prior service cost included in net									
periodic pension cost, net of tax	18		26		34	52			
Total other comprehensive (loss) income	(2,866)		159		(3,572)	107			
Total comprehensive (loss) income	\$ (1,054)	\$	899	\$	(1,896) \$	2,298			

						Accumulated Other		
		Preferred	Common		Retained	Comprehensive Income	Two agreement	Total Stockholders
(In thousands)	1	Stock	Stock	Surplus	Earnings	(Loss)	Treasury Stock	Equity
Balance, December 31, 2011	\$	29,318 \$	4,815 \$	_		. /		
Cumulative effect of change in								
accounting principle		0	0	0	460	0	0	460
Balance, January 1, 2012	\$	29,318 \$	4,815 \$	30,266	\$ 40,814	1,340	\$ (3,517)	\$ 103,036
NT		0	0	0	2 101	0	0	2 101
Net income		0	0	0	2,191	0	0	2,191
Other comprehensive income		0	0	0	0	107	0	107
Stock based compensation expense		0	0	20	0	0	0	20
Accretion of preferred stock								
discount		515	0	0	(515)	0	0	0
Redemption of 12,000 shares of								
preferred stock		(12,000)	0	0	0	0	0	(12,000)
Stock dividend		0	0	1,707	(1,707)	0	0	0
Cash dividends declared, preferred								
stock		0	0	0	(747)	0	0	(747)
Cash dividends declared, common								
stock		0	0	0	(465)	0		(465)
Balance, June 30, 2012	\$	17,833 \$	4,815 \$	31,993	\$ 39,571 9	1,447	\$ (3,517)	92,142
Balance, December 31, 2012	\$	17,977 \$	5,001 \$	31,816	\$ 39,118 \$	1,825	\$ (3,517) 5	\$ 92,220
Net income		0	0	0	1,676	0	0	1,676
ret meome		U	U	U	1,070	0	U	1,070
Other comprehensive income		0	0	0	0	(3,572)) 0	(3,572)
Stock based compensation expense		0	0	7	0	0	0	7
Accretion of preferred stock								
discount		278	0	0	(278)	0	0	0
Redemption of 18,255 shares of								
preferred stock		(18,255)	0	0	0	0	0	(18,255)
Redemption of common stock								
warrant		0	0	(540)		0		(540)
Stock dividend		0	0	2,284	(2,284)	0	0	0
Cash dividends declared, preferred								
stock		0	0	0	(456)	0	0	(456)
Cash dividends declared, common						_		
stock	.	0	0	0	(484)	0		(484)
Balance, June 30, 2013	\$	0 \$	5,001 \$	33,567	\$ 37,292 \$	(1,747)	\$ (3,517)	70,596

Consolidated Statements of Cash Flows (unaudited)

Proceeds from the sale of mortgage loans 52,152 Gain on sale of mortgage loans, net (1,340) Other, net (306) Net cash provided by operating activities 12,429 Cash flows from investing activities: Net decrease (increase) in loans 1,671 (1,671) Purchase of available-for-sale debt securities (73,922) (6,673,922) Proceeds from maturities of available-for-sale debt securities 20,116	
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Net cash provided by operating activities12,429Cash flows from investing activities:1Net decrease (increase) in loans1,671(1Purchase of available-for-sale debt securities(73,922)(6Proceeds from maturities of available-for-sale debt securities20,1162Proceeds from calls of available-for-sale debt securities5,2552	(245)
Cash flows from investing activities:Net decrease (increase) in loans1,671(1Purchase of available-for-sale debt securities(73,922)(6Proceeds from maturities of available-for-sale debt securities20,1162Proceeds from calls of available-for-sale debt securities5,2552	0,451
Net decrease (increase) in loans1,671(1Purchase of available-for-sale debt securities(73,922)(6Proceeds from maturities of available-for-sale debt securities20,1162Proceeds from calls of available-for-sale debt securities5,2552	
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Proceeds from maturities of available-for-sale debt securities 20,116 2 Proceeds from calls of available-for-sale debt securities 5,255 2	3,135)
Proceeds from calls of available-for-sale debt securities 5,255	1,927
	6,285
22,113	0
Proceeds from sales of FHLB stock 4	97
Purchases of FHLB stock (412)	0
Purchases of premises and equipment (991)	(843)
Proceeds from sales of premises and equipment 0	248
Proceeds from sales of other real estate owned and foreclosed assets 6,233	3,084
,	5,598)
	3,390)
Cash flows from financing activities:	0.029
Net (decrease) increase in demand deposits (11,810)	9,938
	7,931
	(1,514)
Net (increase) decrease in federal funds purchased and securities sold under agreements to	(650)
repurchase 441	(673)
Repayment of Federal Home Loan Bank advances (93)	(129)
FHLB advances 9,000	0
	2,000)
Warrant redemption (540)	0
Cash dividends paid - preferred stock (456)	(747)
Cash dividends paid - common stock (484)	(465)
	2,341
Net decrease in cash and cash equivalents (23,172)	(2,806)

Cash and cash equivalents, beginning of period	58,877	43,210
Cash and cash equivalents, end of period	\$ 35,705	\$ 40,404

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows (continued) (unaudited)

		e 30 ,		
(In thousands)		2013		2012
Supplemental disclosures of cash flow information:				
Cash paid during the period for:				
Interest	\$	3,186	\$	3,952
Income taxes	\$	131	\$	1,260
Supplemental schedule of noncash investing and financing activities:				
Other real estate and repossessions acquired in settlement of loans	\$	2,970	\$	9,311

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

	Notes to 1	the Cor	isolidated	Financial	Statements
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(Unaudited)

(1) Summary of Significant Accounting Policies

Hawthorn Bancshares, Inc. (the Company) through its subsidiary, Hawthorn Bank (the Bank), provides a broad range of banking services to individual and corporate customers located within the communities in and surrounding Jefferson City, Clinton, Warsaw, Springfield, Branson, and Lee s Summit, Missouri. The Company is subject to competition from other financial and nonfinancial institutions providing financial products. Additionally, the Company and its subsidiaries are subject to the regulations of certain regulatory agencies and undergo periodic examinations by those regulatory agencies.

The accompanying unaudited consolidated financial statements of the Company have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q, and Rule 10-01 of Regulation S-X. Accordingly, the unaudited consolidated financial statements do not include all of the information and disclosures required by U.S. GAAP for complete financial statements and should be read in conjunction with the consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2012.

The accompanying unaudited consolidated financial statements include all adjustments that, in the opinion of management, are necessary in order to make those statements not misleading. Management is required to make estimates and assumptions, including the determination of the allowance for loan losses, real estate acquired in connection with foreclosure or in satisfaction of loans, fair values of investment securities available-for-sale, and the valuation of mortgage servicing rights that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company s management has evaluated and did not identify any subsequent events or transactions requiring recognition or disclosure in the consolidated financial statements.

Stock Dividend On July 1, 2013, the Company paid a special stock dividend of four percent to common shareholders of record at the close of business on June 15, 2013. For all periods presented, share information, including basic and diluted earnings per share, has been adjusted retroactively to reflect this change.

The following represents significant new accounting principles adopted in 2013:

Balance Sheet In December 2011, the FASB issued ASU 2011-11, Disclosures about Offsetting Assets and Liabilities. The ASU is a joint requirement by the FASB and International Accounting Standards Board to enhance current disclosures and increase comparability of U.S. GAAP and International Financial Reporting Standards (IFRS) financial statements. Under the ASU, an entity will be required to disclose both gross and net information about instruments and transactions eligible for offset in the balance sheet, as well as instruments and transactions subject to an agreement similar to a master netting agreement. ASU 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities, was issued in January 2013, and amended ASU 2011-11 to specifically include only derivatives accounted for under Topic 815, repurchase and reverse purchase agreements, and securities and borrowing and lending transactions that are either offset or subject to an enforceable master netting arrangement. Both ASUs are effective for annual and interim periods beginning January 1, 2013. The adoption of these ASUs had no effect on the Company s financial statements.

Other Comprehensive Income In February 2013, the FASB issued ASU No. 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (AOCI). The amendments of ASU No. 2013-02 require an entity to present, either in the income statement or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety, an entity is required to cross-reference to other disclosures that provide additional detail about those amounts. This ASU is effective for annual and interim periods beginning January 1, 2013. As a result of the adoption of the ASU, the disclosure of AOCI included in Note 7 contains information regarding reclassifications out of AOCI and into net income.

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HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

(Unaudited)

(2) Loans and Allowance for Loan Losses

Loans

A summary of loans, by major class within the Company s loan portfolio, at June 30, 2013 and December 31, 2012 is as follows:

(in thousands)	June 30, 2013	December 31, 2012
Commercial, financial, and agricultural	\$ 136,643	130,040
Real estate construction - residential	23,647	22,177
Real estate construction - commercial	48,146	43,486
Real estate mortgage - residential	217,828	221,223
Real estate mortgage - commercial	389,706	405,092
Installment and other consumer	23,020	24,966
Total loans	\$ 838,990	846,984

The Bank grants real estate, commercial, installment, and other consumer loans to customers located within the communities surrounding Jefferson City, Clinton, Warsaw, Springfield, Branson and Lee s Summit, Missouri. As such, the Bank is susceptible to changes in the economic environment in these communities. The Bank does not have a concentration of credit in any one economic sector. Installment and other consumer loans consist primarily of the financing of vehicles. At June 30, 2013, loans with a carrying value of \$405,522,000 were pledged to the Federal Home Loan Bank as collateral for borrowings and letters of credit.

Allowance for loan losses

The following is a summary of the allowance for loan losses for the three and six months ended June 30, 2013, and 2012:

Three Months Ended June 30, 2013

(in thousands)	Commerci Financial, Agricultur	&	Real E Constru Reside	ction -	Const	l Estate truction - imercial	Mo	ll Estate rtgage - idential	Mo	al Estate ortgage - nmercial	Loai	lment ns to iduals	Una	allocated		Total
Balance at beginning	Φ 1	020	ф	000	ф	1.011	Ф	2.021	Ф	C 0.40	ф	242	ф	2	ф	14.545
of period	\$ 1,	828	\$	899	\$	1,811	\$	2,921	\$	6,840	\$	243	\$	3	\$	14,545
Additions:																
Provision for loan losses		370		33		389		(399)		591		18		(2)		1,000
Deductions:																
Loans charged off		101		0		0		95		28		70		0		294
Less recoveries on loans		(22)		0		(2)		(29)		(12)		(42)		0		(107)
Net loans charged off		79		0		(2)		66		16		28		0		187
Balance at end of																
period	\$ 2,	119	\$	932	\$	2,202	\$	2,456	\$	7,415	\$	233	\$	1	\$	15,358

Six Months Ended June 30, 2013

(in thousands)	Comm Financ Agricu	cial, &	Con	eal Estate struction - esidential	Co	Real Estate onstruction - commercial	N	Real Estate Mortgage - Residential	I	Real Estate Mortgage - Commercial	L	stallment oans to lividuals	Ur	nallocated	Т	'otal
Balance at beginning	¢.	1,937	ø	732	d	1.711	ф	3,387	φ	(924	ф	239	ø	2 d	,	14.043
of period	\$	1,937	\$	132	\$	1,711	\$	3,387	\$	6,834	Þ	239	\$	2 \$	•	14,842
Additions:																
Provision for loan losses		279		320		489		(588)		1,436		65		(1)		2,000
Deductions:																
Loans charged off		162		120		0		387		1,027		179		0		1,875
Less recoveries on loans		(65)		0		(2)		(44)		(172)		(108)		0		(391)
Net loans charged off		97		120		(2)		343		855		71		0		1,484
Balance at end of																
period	\$	2,119	\$	932	\$	2,202	\$	2,456	\$	7,415	\$	233	\$	1 \$	3	15,358

Notes to the Consolidated Financial Statements

(Unaudited)

Three Months Ended June 30, 2012

(in thousands)	Commer Financia Agricult	al, &	Con	al Estate struction - sidential	Co	Real Estate Instruction - Ommercial	N	Real Estate Aortgage - Residential	N	Real Estate Mortgage - Commercial	Lo	tallment pans to ividuals	Un	allocated	Total
Balance at beginning of period	\$	2,722	\$	727	\$	1,410	\$	3,563	\$	5,976	\$	237	\$	5	\$ 14,640
Additions:						ĺ		,		,					,
Provision for loan losses		363		(54)		211		380		525		63		12	1,500
Deductions:															
Loans charged off		69		0		0		422		438		132		0	1,061
Less recoveries on loans		(29)		(36)		(23)		(39)		(44)		(64)		0	(235)
Net loans charged off		40		(36)		(23)		383		394		68		0	826
Balance at end of period	\$	3,045	\$	709	\$	1,644	\$	3,560	\$	6,107	\$	232	\$	17	\$ 15,314

Six Months Ended June 30, 2012

(in thousands)	Commo Financ Agricu	ial, &	Con	eal Estate struction - esidential	Co	Real Estate Instruction - Instruction -	N	Real Estate Mortgage - Residential	I	Real Estate Mortgage - Commercial]	stallment Loans to idividuals	Uı	nallocated	Total
Balance at beginning															
of period	\$	1,804	\$	1,188	\$	1,562	\$	3,251	\$	5,734	\$	267	\$	3 \$	\$ 13,809
Additions:															
Provision for loan losses		1,230		(546)		59		795		1,552		96		14	3,200
Deductions:															
Loans charged off		104		0		0		577		1,300		271		0	2,252
Less recoveries on loans		(115)		(67)		(23)		(91)		(121)		(140)		0	(557)
Net loans charged off		(11)		(67)		(23)		486		1,179		131		0	1,695
Balance at end of															
period	\$	3,045	\$	709	\$	1,644	\$	3,560	\$	6,107	\$	232	\$	17 5	\$ 15,314

Notes to the Consolidated Financial Statements

(Unaudited)

Loans, or portions of loans, are charged off to the extent deemed uncollectible or a loss is confirmed. Loan charge-offs reduce the allowance for loan losses, and recoveries of loans previously charged off are added back to the allowance. If management determines that it is probable that all amounts due on a loan will not be collected under the original terms of the loan agreement, the loan is considered to be impaired. These loans are evaluated individually for impairment, and in conjunction with current economic conditions and loss experience, specific reserves are estimated as further discussed below. Loans not individually evaluated are aggregated by risk characteristics and reserves are recorded using a consistent methodology that considers historical loan loss experience by loan type, delinquencies, current economic conditions, loan risk ratings and industry concentration. Although the allowance for loan losses are comprised of specific and general allocations, the entire allowance is available to absorb credit losses.

The following table provides the balance in the allowance for loan losses at June 30, 2013 and December 31, 2012, and the related loan balance by impairment methodology.

(in thousands)	Fina	nmercial, ncial, and ricultural	Co	teal Estate nstruction - tesidential	Co	Real Estate onstruction - Commercial]	Real Estate Mortgage - Residential	I	Real Estate Mortgage - Commercial		nstallment Loans to ndividuals	Ur	nallocated		Total
June 30, 2013																
Allowance for loan losses:																
Individually evaluated for impairment Collectively evaluated	\$	580	\$	248	\$	768	\$	1,156	\$	3,128	\$	6	\$	0	\$	5,886
for impairment	ф	1,539	ф	684	ф	1,434	ф	1,300	ф	4,287	ф	227	ф	1	ф	9,472
Total Loans outstanding:	\$	2,119	\$	932	\$	2,202	\$	2,456	\$	7,415	\$	233	\$	1	\$	15,358
Individually evaluated for impairment	\$	4,332	\$	2,280	\$	7,831	\$	5,754	\$	18,162	\$	44	\$	0	\$	38,403
Collectively evaluated for impairment	ф	132,311	ф	21,367	ф	40,315	ф	212,074	ф	371,544	ф	22,976	ф	0	ф	800,587
Total	\$	136,643	\$	23,647	\$	48,146	\$	217,828	\$	389,706	Þ	23,020	\$	0	\$	838,990
December 31, 2012																
Allowance for loan losses:																
Individually evaluated for impairment	\$	213	\$	125	\$	542	\$	1,069	\$	2,071	\$	0	\$	0	\$	4,020
Collectively evaluated for impairment		1,724		607		1,169		2,318		4,763		239		2		10,822
Total	\$	1,937	\$	732	\$	1,711	\$	3,387	\$	6,834	\$	239	\$	2	\$	14,842
Loans outstanding:	ф	4 1 5 7	ф	2.406	ф	7.7(2	ф	5.771	ф	10.050	ф	4.4	ф	0	ф	20.100
	\$	4,157	\$	2,496	\$	7,762	\$	5,771	\$	18,959	\$	44	\$	0	\$	39,189

Individually evaluated								
for impairment								
Collectively evaluated								
for impairment	125,883	19,681	35,724	215,452	386,133	24,922	0	807,795
Total	\$ 130,040	\$ 22,177	\$ 43,486	\$ 221,223	\$ 405,092	\$ 24,966	\$ 0	\$ 846,984

Impaired loans

Loans evaluated under ASC 310-10-35 include loans which are individually evaluated for impairment. All other loans are collectively evaluated for impairment under ASC 450-20. Impaired loans totaled \$38,632,000 and \$39,363,000 at June 30, 2013 and December 31, 2012, respectively, and are comprised of loans on non-accrual status and loans which have been classified as troubled debt restructurings. Total impaired loans of \$38,632,000 at June 30, 2013, includes \$38,403,000 of impaired loans individually evaluated for impairment and \$229,000 of non-accrual consumer loans that were collectively evaluated for impairment and \$174,000 of non-accrual consumer loans that were collectively evaluated for impairment and \$174,000 of non-accrual consumer loans that were collectively evaluated for impairment.

The specific reserve component applies to loans evaluated individually for impairment. The net carrying value of impaired loans is generally based on the fair values of collateral obtained through independent appraisals or internal evaluations, or by discounting the total expected future cash flows. At June 30, 2013 and December 31, 2012 approximately \$35,672,000 and \$36,142,000, respectively, of impaired loans were evaluated based on the fair value of the loan s collateral. Once the impairment amount is calculated, a specific reserve allocation is recorded. At June 30, 2013, \$5,886,000 of the Company s

Notes to the Consolidated Financial Statements

(Unaudited)

allowance for loan losses was allocated to impaired loans totaling approximately \$38,632,000 compared to \$4,020,000 of the Company s allowance for loan losses allocated to impaired loans totaling approximately \$39,363,000 at December 31, 2012. Management determined that \$10,689,000, or 28%, of total impaired loans required no reserve allocation at June 30, 2013 compared to \$14,733,000, or 37%, at December 31, 2012 primarily due to adequate collateral values, acceptable payment history and adequate cash flow ability.

The incurred loss component of the general reserve, or loans collectively evaluated for impairment, is determined by applying percentages to pools of loans by asset type. Loans not individually evaluated are aggregated based on similar risk characteristics. Historical loss rates for each risk group, which is updated quarterly, are quantified using all recorded loan charge-offs. Management determined that the previous twelve quarters were reflective of the loss characteristics of the Company's loan portfolio during the recent three year economic environment. These historical loss rates for each risk group are used as the starting point to determine allowance provisions. The Company's methodology includes factors that allow management to adjust its estimates of losses based on the most recent information available. The rates are then adjusted to reflect actual changes and anticipated changes such as changes in specific allowances on loans and real estate acquired through foreclosure, any gains and losses on final disposition of real estate acquired through foreclosure, changes in national and local economic conditions and developments, including general economic and business conditions affecting the Company's key lending areas, credit quality trends, specific industry conditions within portfolio segments, bank regulatory examination results, and findings of the internal loan review department. These risk factors are generally reviewed and updated quarterly, as appropriate.

The categories of impaired loans at June 30, 2013 and December 31, 2012 are as follows:

	$\mathbf{J}_{\mathbf{I}}$	une 30,	December 31,
(in thousands)		2013	2012
Non-accrual loans	\$	30,840	\$ 31,081
Troubled debt restructurings continuing to accrue interest		7,792	8,282
Total impaired loans	\$	38,632	\$ 39,363

The following tables provide additional information about impaired loans at June 30, 2013 and December 31, 2012, respectively, segregated between loans for which an allowance has been provided and loans for which no allowance has been provided.

(in thousands)	Recorded nvestment	Unpaid Principal Balance		Specific Reserves	
June 30, 2013					
With no related allowance recorded:					
Commercial, financial and agricultural	\$ 2,372	\$ 2,42	3 \$		0

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Real estate - construction residential	105	139	0
Real estate - construction commercial	2,942	3,227	0
Real estate - residential	1,605	2,083	0
Real estate - commercial	3,436	3,615	0
Consumer	229	245	0
Total	\$ 10,689	\$ 11,732	\$ 0
With an allowance recorded:			
Commercial, financial and agricultural	\$ 1,960	\$ 2,037	\$ 580
Real estate - construction residential	2,175	2,273	248
Real estate - construction commercial	4,889	5,067	768
Real estate - residential	4,149	4,324	1,156
Real estate - commercial	14,726	15,913	3,128
Consumer	44	44	6
Total	\$ 27,943	\$ 29,658	\$ 5,886
Total impaired loans	\$ 38,632	\$ 41,390	\$ 5,886

Notes to the Consolidated Financial Statements

(Unaudited)

(in thousands)	Recorde Investme		Unpaid Principal Balance	Specific Reserves
December 31, 2012	mvestine	ııı	Daiance	Reserves
With no related allowance recorded:				
Commercial, financial and agricultural	\$	3,272	\$ 4,009	\$ 0
Real estate - construction residential		2,307	2,339	0
Real estate - construction commercial		1,879	2,102	0
Real estate - residential		1,939	2,393	0
Real estate - commercial		5,162	5,565	0
Consumer		174	186	0
Total	\$	14,733	\$ 16,594	\$ 0
With an allowance recorded:				
Commercial, financial and agricultural	\$	885	\$ 898	\$ 213
Real estate - construction residential		189	189	125
Real estate - construction commercial		5,883	6,011	542
Real estate - residential		3,832	3,999	1,069
Real estate - commercial		13,797	14,167	2,071
Consumer		44	44	0
Total	\$	24,630	\$ 25,308	\$ 4,020
Total impaired loans	\$	39,363	\$ 41,902	\$ 4,020

The following table presents by class, information related to the average recorded investment and interest income recognized on impaired loans for the three and six months ended June 30, 2013 and 2012.

		Thre	e Months	Ended	June 30,				Six	Months E	nded ,	June 30,		
	20	13			201	2		201	13			20	12	
			nterest				terest			iterest				iterest
	verage corded	F	cognized For the Period		verage ecorded	Fe	ognized or the eriod	Average Recorded	F	ognized or the Period		verage ecorded	F	ognized or the Period
(in thousands)	estment		Ended		vestment		nded	nvestment		Ended		estment		Ended
With no related														
allowance recorded:														
Commercial, financial														
and agricultural	\$ 2,434	\$	23	\$	2,598	\$	21	\$ 2,449	\$	47	\$	2,630	\$	43
Real estate -														
construction														
residential	216		0		93		0	293		0		255		7
Real estate -														
construction														
commercial	3,227		0		1,572		0	3,242		1		1,506		0

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Real estate - residential	2,084	0	2,390	40	2,087	0	3,515	42
Real estate -		· ·	2,370	10	2,007	O .	3,313	12
commercial	3,628	28	12,344	28	3,701	57	13,439	60
Consumer	248	1	146	0	254	2	153	0
Total	\$ 11,837	\$ 52	\$ 19,143	\$ 89	\$ 12,026	\$ 107	\$ 21,498	\$ 152
With an allowance								
recorded:								
Commercial, financial								
and agricultural	\$ 2,042	\$ 20	\$ 3,842	\$ 7	\$ 2,049	\$ 32	\$ 3,284	\$ 14
Real estate -								
construction								
residential	2,273	0	189	0	2,273	0	242	0
Real estate -								
construction								
commercial	5,327	0	6,147	0	5,558	0	6,187	0
Real estate -								
residential	4,331	16	2,818	(23)	4,354	39	2,666	7
Real estate -								
commercial	16,143	46	15,033	0	16,506	96	14,496	0
Consumer	44	0	0	0	44	0	0	0
Total	\$ 30,160	\$ 82	\$ 28,029	\$ (16)	\$ 30,784	\$ 167	\$ 26,875	\$ 21
Total impaired loans	\$ 41,997	\$ 134	\$ 47,172	\$ 73	\$ 42,810	\$ 274	\$ 48,373	\$ 173

The recorded investment varies from the unpaid principal balance primarily due to partial charge-offs taken resulting from current appraisals received. The amount recognized as interest income on impaired loans continuing to accrue interest, primarily related to troubled debt restructurings, was \$134,000 and \$73,000, and \$274,000 and \$173,000, for the three and six months ended June 30, 2013 and 2012, respectively. The average recorded investment on impaired loans is calculated on a monthly basis during the periods reported. Contractual interest due on loans in non-accrual status was \$751,000 at June 30, 2013 compared to \$1,110,000 at June 30, 2012. During the three and six months ended June 30, 2013, \$49,000 and \$92,000, respectively, in interest was recognized on loans in non-accrual status on a cash basis. During the three and six months ended June 30, 2012, there was no significant interest recognized on loans in non-accrual status.

Notes to the Consolidated Financial Statements

(Unaudited)

Delinquent and Non-Accrual Loans

The delinquency status of loans is determined based on the contractual terms of the notes. Borrowers are generally classified as delinquent once payments become 30 days or more past due.

The following table provides aging information for the Company s past due and non-accrual loans at June 30, 2013 and December 31, 2012.

		Current or Less Than 30 Days		30 - 89 Days		90 Days Past Due And Still		N		T 4.1
(in thousands) June 30, 2013		Past Due		Past Due		Accruing		Non-Accrual		Total
•	\$	134,013	Φ	672	\$	1	\$	1,957	\$	136,643
Real Estate Construction - Residential	Ψ	21,207	Ψ	160	Ψ	0	ψ	2,280	Ψ	23,647
Real Estate Construction - Commercial		40,315		0		0		7,831		48,146
Real Estate Mortgage - Residential		212,285		628		213		4,702		217,828
Real Estate Mortgage - Commercial		375,070		839		0		13,797		389,706
Installment and Other Consumer		22,486		254		7		273		23,020
Total	\$	805,376	\$	2,553	\$	221	\$	30,840	\$	838,990
December 31, 2012										
Commercial, Financial, and Agricultural	\$	126,884	\$	1,821	\$	0	\$	1,335	\$	130,040
Real Estate Construction - Residential		19,390		290		0		2,497		22,177
Real Estate Construction - Commercial		35,117		607		0		7,762		43,486
Real Estate Mortgage - Residential		213,694		2,199		0		5,330		221,223
Real Estate Mortgage - Commercial		390,032		1,122		0		13,938		405,092
Installment and Other Consumer		24,221		520		6		219		24,966
Total	\$	809,338	\$	6,559	\$	6	\$	31,081	\$	846,984

Credit Quality

The Company categorizes loans into risk categories based upon an internal rating system reflecting management s risk assessment. Loans are placed on *watch* status when (1) one or more weaknesses that could jeopardize timely liquidation exits; or (2) the margin or liquidity of an asset is sufficiently tenuous that adverse trends could result in a collection problem. Loans classified as *substandard* are inadequately protected by the

current sound worth and paying capacity of the obligor or by the collateral pledged, if any. Loans so classified may have a well defined weakness or weaknesses that jeopardize the repayment of the debt. Such loans are characterized by the distinct possibility that the Company may sustain some loss if the deficiencies are not corrected. It is the Company s policy to discontinue the accrual of interest income on loans when management believes that the collection of interest or principal is doubtful. Loans are placed on *non-accrual* status when (1) deterioration in the financial condition of the borrower exists for which payment of full principal and interest is not expected, or (2) payment of principal or interest has been in default for a period of 90 days or more and the asset is not both well secured and in the process of collection. Subsequent interest payments received on such loans are applied to principal if any doubt exists as to the collectability of such principal; otherwise, such receipts are recorded as interest income on a cash basis.

Notes to the Consolidated Financial Statements

(Unaudited)

The following table presents the risk categories by class at June 30, 2013 and December 31, 2012.

(in thousands)	Fin	nmercial, ancial, & ricultural	C	Real Estate onstruction - Residential	ion - Construction - Mortgage - Mortgage -		Mortgage -	Installment and other Consumer		Total		
At June 30, 2013												
Watch	\$	16,058	\$	1,744	\$	3,399	\$ 21,694	\$	23,041	\$	496	\$ 66,432
Substandard		8,453		2,910		2,336	10,362		12,023		478	36,562
Non-accrual		1,957		2,280		7,831	4,702		13,797		273	30,840
Total	\$	26,468	\$	6,934	\$	13,566	\$ 36,758	\$	48,861	\$	1,247	\$ 133,834
At December 31, 2012												
Watch	\$	14,814	\$	4,580	\$	6,459	\$ 26,063	\$	29,753	\$	672	\$ 82,341
Substandard		6,485		396		2,035	5,472		11,027		423	25,838
Non-accrual		1,335		2,497		7,762	5,330		13,938		219	31,081
Total	\$	22,634	\$	7,473	\$	16,256	\$ 36,865	\$	54,718	\$	1,314	\$ 139,260

Troubled Debt Restructurings

At June 30, 2013, loans classified as troubled debt restructurings (TDRs) totaled \$19,983,000, of which \$12,191,000 was on non-accrual status and \$7,792,000 was on accrual status. At December 31, 2012, loans classified as TDRs totaled \$22,363,000, of which \$14,081,000 was on non-accrual status and \$8,282,000 was on accrual status. When an individual loan is determined to be a TDR, the amount of impairment is based upon the present value of expected future cash flows discounted at the loan s effective interest rate or the fair value of the underlying collateral less applicable selling costs. Accordingly, specific reserves of \$2,154,000 and \$1,544,000 related to TDRs were allocated to the allowance for loan losses at June 30, 2013 and December 31, 2012, respectively.

The following table summarizes loans that were modified as TDRs during the six months ended June 30, 2013 and 2012:

Six Months Ended June 30,

2013 Recorded Investment (1) 2012 Recorded Investment (1)

	Number of		Pre-		Post-	Number of	Pre-		Post-	
(in thousands)	Contracts	Mo	Modification		odification	Contracts	Modification		Modification	
Troubled Debt										
Restructurings										
Commercial, financial and										
agricultural	0	\$	0	\$	0	1	\$	188	\$	196
Real estate construction -										
commercial	0		0		0	1		43		43
Real estate mortgage -										
residential	1		619		619	0		0		0
Total	1	\$	619	\$	619	2	\$	231	\$	239

⁽¹⁾ The amounts reported post-modification are inclusive of all partial pay-downs and charge-offs, and no portion of the debt was forgiven. Loans modified as a TDR that were fully paid down, charged-off or foreclosed upon during the period ended are not reported.

The Company s portfolio of loans classified as TDRs include concessions such as interest rates below the current market rate, deferring principal payments, and extending maturity dates. Once a loan becomes a TDR, it will continue to be reported as a TDR until it is ultimately repaid in full, charged-off, or the collateral for the loan is foreclosed and sold. The Company considers a loan in TDR status in default when the borrower s payment according to the modified terms is at least 90 days past due or has defaulted due to expiration of the loan s maturity date. During the six months ended June 30, 2013, one loan meeting the TDR criteria was modified. During the three months ended June 30, 2013 and 2012 there were no loans modified as TDRs. There were no loans modified as a TDR that defaulted during the three and six months ended June 30, 2013, and within twelve months of their modification date. No loans modified as a TDR during the three and six months ended June 30, 2012 defaulted.

Notes to the Consolidated Financial Statements

(Unaudited)

(3) Real Estate and Other Assets Acquired in Settlement of Loans

(in thousands)	June 30, 2013	December 31, 2012
Commercial	\$ 0	\$ 329
Real estate construction - residential	170	112
Real estate construction - commercial	10,057	13,392
Real estate mortgage - residential	1,359	1,227
Real estate mortgage - commercial	10,165	14,201
Foreclosed assets	226	468
Total	\$ 21,977	\$ 29,729
Less valuation allowance for other real estate owned	(3,999)	(6,137)
Total other real estate owned and foreclosed assets	\$ 17,978	\$ 23,592

Changes in the net carrying amount of other real estate owned and foreclosed assets for the three and six months ended June 30, 2013 and 2012 were as follows:

	Three Months F 2013	Ended ,	June 30, 2012	Six Months End 2013	ne 30, 2012	
Balance at beginning of period	\$ 31,472	\$	27,367 \$	29,729	\$	22,997
Additions	500		3,713	2,970		9,311
Proceeds from sales	(5,629)		(1,888)	(6,233)		(3,084)
Charge-offs against the valuation allowance for						
other real estate owned, net	(4,187)		(202)	(4,323)		(242)
Foreclosed assets impairment write-down	(200)		0	(200)		0
Net gain on sales	21		67	34		75
Total other real estate owned and repossessed						
assets	\$ 21,977	\$	29,057 \$	21,977	\$	29,057
Less valuation allowance for other real estate						
owned	(3,999)		(7,474)	(3,999)		(7,474)
Balance at end of period	\$ 17,978	\$	21,583 \$	17,978	\$	21,583

Activity in the valuation allowance for other real estate owned in settlement of loans for the three and six months ended June 30, 2013 and 2012, respectively, is summarized as follows:

	Three Months	Ended J	une 30,	, Six Months Ended June 30,					
(in thousands)	2013		2012	2013	2012				
Balance, beginning of year	\$ 8,344	\$	7,190 \$	6,137	\$	6,977			
Provision for other real estate owned	(158)		486	2,185		739			
Charge-offs	(4,187)		(202)	(4,323)		(242)			
Balance, end of year	\$ 3,999	\$	7,474 \$	3,999	\$	7,474			

The change in the expense provision from the six months ended June 30, 2012 to the six months ended June 30, 2013, primarily related to foreclosed commercial real estate property consisting of two hotels in the Branson area. These amounts are reflected in other real estate expense in the consolidated income statements.

Notes to the Consolidated Financial Statements

(Unaudited)

(4) Investment Securities

The amortized cost and fair value of debt securities classified as available-for-sale at June 30, 2013 and December 31, 2012 are as follows:

	A	Amortized	Gross unrealized	Gross unrealized	
(in thousands)		cost	gains	losses	Fair value
June 30, 2013					
U.S. Treasury	\$	1,000	\$ 9	\$ 0	\$ 1,009
Government sponsored enterprises		65,757	414	718	65,453
Asset-backed securities		120,106	1,469	2,132	119,443
Obligations of states and political					
subdivisions		34,341	681	272	34,750
Total available for sale securities	\$	221,204	\$ 2,573	\$ 3,122	\$ 220,655
December 31, 2012					
U.S. Treasury	\$	2,000	\$ 30	\$ 0	\$ 2,030
Government sponsored enterprises		54,327	853	0	55,180
Asset-backed securities		104,607	3,276	11	107,872
Obligations of states and political					
subdivisions		33,959	1,222	17	35,164
Total available for sale securities	\$	194,893	\$ 5,381	\$ 28	\$ 200,246

All of the Company s investment securities are classified as available for sale. Agency bonds and notes, agency mortgage-backed securities and agency collateralized mortgage obligations (CMO) include securities issued by the Government National Mortgage Association (GNMA), a U.S. government agency, and the Federal National Mortgage Association (FNMA), the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal Home Loan Bank (FHLB), which are U.S. government-sponsored enterprises.

Investment securities that are classified as restricted equity securities primarily consist of Federal Home Loan Bank stock and the Company s interest in statutory trusts. These securities are reported at cost in other assets in the amount of \$4,333,000 and \$3,925,000 as of June 30, 2013 and December 31, 2012, respectively.

Debt securities with carrying values aggregating approximately \$162,846,000 and \$146,442,000 at June 30, 2013 and December 31, 2012, respectively, were pledged to secure public funds, securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

The amortized cost and fair value of debt securities classified as available-for-sale at June 30, 2013 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without prepayment penalties.

(in thousands)	Amortized cost		Fair value
Due in one year or less	\$ 6,2	93 \$	6,352
Due after one year through five years	59,7	75	60,297
Due after five years through ten years	33,8	39	33,480
Due after ten years	1,1	41	1,083
Total	101,0	98	101,212
Asset-backed securities	120,1)6	119,443
Total available for sale securities	\$ 221,2)4 \$	220,655

Notes to the Consolidated Financial Statements

(Unaudited)

Gross unrealized losses on debt securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2013 and December 31, 2012 were as follows:

	Less than 12 months			12 month	s or 1	more	Total				
4 4	Fair		Unrealized		Fair		Unrealized	Fair		Unrealized	
(in thousands)		Value		Losses	Value	Losses		Value		Losses	
At June 30, 2013											
Government sponsored											
enterprises	\$	30,857	\$	(718)	\$ 0	\$	0 \$	30,857	\$	(718)	
Asset-backed securities		69,425		(2,117)	842		(15)	70,267		(2,132)	
Obligations of states and											
political subdivisions		10,133		(272)	0		0	10,133		(272)	
Total	\$	110,415	\$	(3,107)	\$ 842	\$	(15) \$	111,257	\$	(3,122)	
(in thousands)											
At December 31, 2012											
Government sponsored											
enterprises	\$	1,044	\$	0	\$ 0	\$	0 \$	1,044	\$	0	
Asset-backed securities		4,729		(11)	0		0	4,729		(11)	
Obligations of states and											
political subdivisions		2,114		(17)	150		0	2,264		(17)	
Total	\$	7,887	\$	(28)	\$ 150	\$	0 \$	8,037	\$	(28)	

The total available for sale portfolio consisted of approximately 350 securities at June 30, 2013. The portfolio included 105 securities having an aggregate fair value of \$111,257,000 that were in a loss position at June 30, 2013. Securities identified as temporarily impaired which have been in a loss position for 12 months or longer totaled \$842,000 at fair value. The \$3,122,000 aggregate unrealized loss included in accumulated other comprehensive (loss) income at June 30, 2013 was caused by interest rate fluctuations. The total available for sale portfolio consisted of approximately 380 securities at December 31, 2012. The portfolio included 14 securities having an aggregate fair value of \$8,037,000 that were in a loss position at December 31, 2012. Securities identified as temporarily impaired which have been in a loss position for 12 months or longer totaled \$150,000 at fair value. The \$28,000 aggregate unrealized loss included in other comprehensive income at December 31, 2012 was caused by interest rate fluctuations. Because the decline in fair value is attributable to changes in interest rates and not credit quality these investments were not considered other-than-temporarily impaired at June 30, 2013 and December 31, 2012, respectively.

The following table presents the components of investment securities gains and losses which have been recognized in earnings.

	Three Months I	Ended Ju	me 30,	Six Months Ended June 30,					
(in thousands)	2013		2012	2013		2012			
Gross gains realized on sales	\$ 260	\$	0 \$	554	\$	0			
Gross losses realized on sales	0		0	0		0			
Other-than-temporary impairment recognized	0		0	0		0			
Net realized gains	\$ 260	\$	0 \$	554	\$	0			

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

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(5) Intangible Assets

Core Deposit Intangible Asset

A summary of amortizable intangible assets at June 30, 2013 and December 31, 2012 is as follows:

		30, 2013	December 31, 2012									
		Gross						Gross				
	C	arrying	Acc	umulated	No	et		Carrying	Acc	umulated		Net
(in thousands)	A	Amount	Am	ortization	Amo	ount		Amount	Amo	ortization		Amount
Core deposit intangible	\$	4,795	\$	(4,795)	\$		0 \$	4,795	\$	(4,660)	\$	135

Changes in the net carrying amount of core deposit intangible assets for the three and six months ended June 30, 2013 and 2012 were as follows:

	ŗ	Three Months	Ended J	June 30,	Six Months Ended June 30,				
(in thousands)	2	013		2012	2013		2012		
Balance at beginning of period	\$	34	\$	439 \$	135	\$	543		
Additions		0		0	0		0		
Amortization		(34)		(102)	(135)		(206)		
Balance at end of period	\$	0	\$	337 \$	0	\$	337		

Mortgage Servicing Rights

On January 1, 2012, the Company opted to measure mortgage servicing rights at fair value as permitted by Accounting Standards Codification (ASC) Topic 860-50, *Accounting for Servicing Financial Assets*. The election of this option resulted in the recognition of a cumulative effect of change in accounting principle of \$459,890, which was recorded as an increase to beginning retained earnings. As such, effective January 1, 2012, changes in the fair value of mortgage servicing rights have been recognized in earnings in non-interest income in the period in which the change occurred.

At June 30, 2013 and December 31, 2012, respectively, the Company serviced mortgage loans for others totaling \$323,203,000 and \$310,587,000, respectively. Mortgage loan servicing fees, reported as non-interest income, earned on loans sold were \$243,000 and \$459,000, and \$219,000 and \$426,000, for the three and six months ended June 30, 2013 and 2012, respectively.

The table below presents changes in mortgage servicing rights (MSRs) for the three and six months ended June 30, 2013 and 2012 as follows:

	Three Months	Ended	June 30,		Six Months Ended June 30,			
(in thousands)	2013		2012		2013	2012		
Balance at beginning of period	\$ 2,689	\$	2,747	\$	2,549	\$ 2,308		
Re-measurement to fair value upon election to								
measure servicing rights at fair value	0		0		0	742		
Originated mortgage servicing rights	164		146		361	328		
Changes in fair value:								
Due to change in model inputs and assumptions								
(1)	228		106		382	276		
Other changes in fair value (2)	(208)		(333))	(419)	(988)		
Balance at end of period	\$ 2,873	\$	2,666	\$	2,873	\$ 2,666		

⁽¹⁾ The change in fair value resulting from changes in valuation inputs or assumptions used in the valuation model reflects the change in discount rates and prepayment speed assumptions primarily due to changes in interest rates.

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(2) Other changes in fair value reflect changes due to customer payments and passage of time. This also includes a one time adjustment of a \$538,000 correction of an immaterial prior period error in 2012 due to changing from the straight-line amortization method to an accelerated amortization method of accounting for amortizing MSRs in prior years. If the aforementioned was corrected as of December 31, 2011, the balance at the beginning of the six month period ending June 30, 2012 would have been \$1,770,000.

The following key data and assumptions were used in estimating the fair value of the Company s mortgage servicing rights for the six months ended June 30, 2013 and 2012:

	Six Months Ended	June 30,
	2013	2012
Weighted-Average Constant Prepayment Rate	16.02%	18.13%
Weighted-Average Note Rate	4.04%	4.49%
Weighted-Average Discount Rate	8.05%	8.04%
Weighted-Average Expected Life (in years)	20.00	20.00

(6) Income Taxes

Income taxes as a percentage of earnings before income taxes as reported in the consolidated financial statements were 30.9% for the three months ended June 30, 2013 compared to 27.3% for the three months ended June 30, 2012. Income taxes as a percentage of earnings before income taxes as reported in the consolidated financial statements were 30.9% for the six months ended June 30, 2013 compared to 16.5% for the six months ended June 30, 2012. Excluding an immaterial correction of a prior period error of \$371,000, income taxes as a percentage of earnings before income taxes would have been 30.6% for the six months ended June 30, 2012.

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these temporary differences at June 30, 2013 and, therefore, did not establish a valuation reserve.

(7) Stockholders Equity

Accumulated Other Comprehensive (Loss) Income

The following details the change in the components of the Company s accumulated other comprehensive (loss) income for the six months ended June 30, 2013:

(in thousands)	Unrealized Gain on Securities	Unrecognized Net Pension and Postretirement Costs	•	Accumulated Other Comprehensive (Loss) Income
Balance, December 31, 2012	\$ 3,265	\$ (1,440)	\$	1,825
Reclassification adjustments to net income:				
Realized gain on sale of securities, net of tax	(343)	0		(343)
Other comprehensive (loss) income, net of reclassification and				
tax	(3,263)	34		(3,229)
Balance, June 30, 2013	\$ (341)	\$ (1,406)	\$	(1,747)

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

Notes to the Consolidated Financial Statements

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(8) Employee Benefit Plans

Employee Benefits

Employee benefits charged to operating expenses are summarized in the table below.

	Three Months l	June 30,	Six Months Ended June 30,			
(in thousands)	2013		2012	2013		2012
Payroll taxes	\$ 262	\$	284	\$ 566	\$	579
Medical plans	469		441	960		898
401k match and profit-sharing	115		137	190		306
Pension plan	286		330	572		660
Other	33		124	80		173
Total employee benefits	\$ 1,165	\$	1,316	\$ 2,368	\$	2,616

The Company s profit-sharing plan includes a matching 401k portion, in which the Company matches the first 3% of eligible employee contributions. The Company made annual contributions in an amount up to 6% of income before income taxes and before contributions to the profit-sharing and pension plans for all participants, limited to the maximum amount deductible for federal income tax purposes, for each of the periods shown. In addition, employees were able to make additional tax-deferred contributions.

Pension

The Company provides a noncontributory defined benefit pension plan for all full-time employees. An employer is required to recognize the funded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. Under the Company s funding policy for the defined benefit pension plan, contributions are made to a trust as necessary to provide for current service and for any unfunded accrued actuarial liabilities over a reasonable period. To the extent that these requirements are fully covered by assets in the trust, a contribution might not be made in a particular year. The Company has not made any contributions to the defined benefit plan through August 14, 2013. The minimum required contribution for the 2013 plan year is estimated to be \$665,000. The Company has not determined whether it will make any contributions other than the minimum required funding contribution for 2013.

Components of Net Pension Cost and Other Amounts Recognized in Accumulated Other Comprehensive (Loss) Income

The following items are components of net pension cost for the periods indicated:

(in thousands)	Estimated 2013	Actual 2012
Service cost benefits earned during the year	\$ 1,211	\$ 1,168
Interest costs on projected benefit obligations	645	668
Expected return on plan assets	(820)	(776)
Expected administrative expenses	0	40
Amortization of prior service cost	78	78
Amortization of unrecognized net loss	30	46
Net periodic pension expense	\$ 1,144	\$ 1,224
Pension expense - three months ended June 30, (actual)	\$ 286	\$ 330
Pension expense - six months ended June 30, (actual)	\$ 572	\$ 660

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(9) Stock Compensation

The Company s stock option plan provides for the grant of options to purchase up to 547,492 shares of the Company s common stock to officers and other key employees of the Company and its subsidiaries. All options have been granted at exercise prices equal to fair value and vest over periods ranging from four to five years, except options issued in 2008 to acquire 11,578 shares that vested immediately.

The following table summarizes the Company s stock option activity:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Contractual Term (in years)	Aggregate Intrinsic Value (000)	
Outstanding at beginning of period *	223,951	\$ 23.74			
Granted	0	0.00			
Exercised	0	0.00			
Forfeited	0	0.00			
Expired	(35,460)	21.76			
Outstanding at June 30, 2013	188,491	\$ 24.11	3.0	\$	0
Exercisable at June 30, 2013	173,974	\$ 24.28	2.9	\$	0

^{*} Options have been adjusted to reflect a 4% stock dividend paid on July 1, 2013.

Total stock-based compensation expense for the three months ended June 30, 2013 and 2012 was \$5,000 and \$9,000, respectively, and for the six months ended June 30, 2013 and 2012 was \$8,000 and \$20,000, respectively. As of June 30, 2013, the total unrecognized compensation expense related to non-vested stock awards was \$61,000 and the related weighted average period over which it is expected to be recognized is approximately 2 years.

(10) Preferred Stock

On December 19, 2008, the Company announced its participation in the U.S. Treasury Department s Capital Purchase Program (CPP), a voluntary program that provides capital to financially healthy banks. This program was designed to attract broad participation by banking institutions to help stabilize the financial system by encouraging lending.

Participating in this program included the Company s issuance of 30,255 shares of senior preferred stock (with a par value of \$1,000 per share) and a ten year warrant to purchase approximately 287,133 shares of common stock (see below for additional information) to the U.S. Department of Treasury in exchange for \$30,255,000. On May 9, 2012, the Company redeemed 12,000 shares of preferred stock from the U.S. Department of Treasury by repaying \$12,000,000 of the \$30,255,000 CPP funds along with \$140,000 of accrued and unpaid dividends on the shares redeemed. Related to these shares was an additional \$300,000 of accretion that was recognized at the time of the redemption. On May 15, 2013, the Company redeemed the remaining 18,255 shares of preferred stock from the U.S. Department of Treasury by repaying the \$18,255,000 of the CPP funds along with \$228,187 of accrued and unpaid dividends on the shares redeemed. Related to these shares was an additional \$182,209 of accretion that was recognized at the time of the redemption.

The common stock warrant was repurchased by the Company on June 11, 2013 pursuant to a letter agreement between the Treasury and the Company for a total repurchase price of \$540,000, or \$1.88 per warrant share. The repurchase price was based on the fair market value of the warrant as agreed upon by the Company and the Treasury. The repurchase of the warrant ends the Company s participation in the U.S Treasury Department s CPP. For the six months ended June 30, 2013, the Company had declared and paid \$456,000 of dividends and recognized \$278,000 of accretion of the discount on preferred stock.

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(Unaudited)

(11) Earnings per Share

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the year. Diluted earnings per share gives effect to all dilutive potential common shares that were outstanding during the year. The calculations of basic and diluted earnings per share are as follows for the periods indicated:

	Three Months Ended June 30,				Six Months Ended June 30,		
	2013	2013 2012			2013		2012
Basic earnings per common share:							
Net income	\$ 1,812,283	\$	740,031	\$	1,675,734	\$	2,190,766
Less:							
Preferred stock dividends	114,093		295,723		337,210		665,506
Accretion of discount on preferred stock	206,166		396,380		278,039		515,499
Net income available to common							
shareholders	\$ 1,492,024	\$	47,928	\$	1,060,485	\$	1,009,761
Basic earnings per share	\$ 0.30	\$	0.01	\$	0.21	\$	0.20
Diluted earnings per common share:							
Net income	\$ 1,812,283	\$	740,031	\$	1,675,734	\$	2,190,766
Less:							
Preferred stock dividends	114,093		295,723		337,210		665,506
Accretion of discount on preferred stock	206,166		396,380		278,039		515,499
Net income available to common							
shareholders	\$ 1,492,024	\$	47,928	\$	1,060,485	\$	1,009,761
Average shares outstanding	5,032,679		5,032,679		5,032,679		5,032,679
Effect of dilutive stock options	0		0		0		0
Average shares outstanding including							
dilutive stock options	5,032,679		5,032,679		5,032,679		5,032,679
Diluted earnings per share	\$ 0.30	\$	0.01	\$	0.21	\$	0.20

Under the treasury stock method, outstanding stock options are dilutive when the average market price of the Company s common stock, when combined with the effect of any unamortized compensation expense, exceeds the option price during the period, except when the Company has a loss from continuing operations available to common shareholders. In addition, proceeds from the assumed exercise of dilutive options along with the related tax benefit are assumed to be used to repurchase common shares at the average market price of such stock during the period.

The following options to purchase shares during the three and six months ended June 30, 2013 and 2012 were not included in the respective computations of diluted earnings per share because the exercise price of the option, when combined with the effect of the unamortized

compensation expense, was greater than the average market price of the common shares and were considered anti-dilutive. The warrant to purchase common stock was repurchased by the Company on June 11, 2013. See Note 10 for additional information.

	Three Months End	ded June 30,	Six Months Ended June 30,		
	2013	2012	2013	2012	
Anti-dilutive shares - option shares	188,491	230,030	188,491	230,030	
Anti-dilutive shares - warrant shares	0	298,618	0	298,618	
Total anti-dilutive shares	188,491	528,648	188,491	528,648	

HAWTHORN BANCSHARES, INC. AND SUBSIDIARIES

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(12) Fair Value Measurements

The Company uses fair value measurements to record fair value adjustments to certain financial and nonfinancial assets and liabilities. The FASB ASC Topic 820, *Fair Value Measurements*, defines fair value, establishes a framework for the measurement of fair value, and enhances disclosures about fair value measurements. The standard applies whenever other standards require (permit) assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. In this standard, FASB clarified the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, the standard establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. As of June 30, 2013 and December 31, 2012, respectively, there were no transfers into or out of Levels 1, Level 2, or Level 3.

The fair value hierarchy is as follows:

Level 1 Inputs are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets and liabilities in active markets, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 Inputs are unobservable inputs for the asset or liability and significant to the fair value. These may be internally developed using the Company s best information and assumptions that a market participant would consider.

ASC Topic 820 also provides guidance on determining fair value when the volume and level of activity for the asset or liability have significantly decreased and on identifying circumstances when a transaction may not be considered orderly.

The Company is required to disclose assets and liabilities measured at fair value on a recurring basis separate from those measured at fair value on a nonrecurring basis. Nonfinancial assets measured at fair value on a nonrecurring basis would include foreclosed real estate, long-lived assets, and core deposit intangible assets, which are reviewed when circumstances or other events indicate that impairment may have occurred.

Following is a description of the Company s valuation methodologies used for assets and liabilities recorded at fair value on a recurring basis:
Available-for-sale securities

Valuation methods for instruments measured at fair value on a recurring basis

The fair value measurements of the Company s investment securities are determined by a third party pricing service which considers observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond s terms and conditions, among other things. The fair value measurements are subject to independent verification to another pricing source by management each quarter for reasonableness. Securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs, except U.S. Treasury securities which are reported as Level 1.

Mortgage servicing rights

The fair value of mortgage servicing rights is based on the discounted value of estimated future cash flows utilizing contractual cash flows, servicing rate, constant prepayment rate, servicing cost, and discount rate factors. Accordingly, the fair value is estimated based on a valuation model that calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates, and other ancillary income, including late fees. The valuation models estimate the present value of estimated future net servicing income. The Company classifies its servicing rights as Level 3.

Notes to the Consolidated Financial Statements

(Unaudited)

		Fair Value Measurements							
(in thousands)	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)		Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)			
June 30, 2013		(20,011)		(20,012)		(10,010)			
Assets:									
U.S. treasury	\$ 1,009	\$ 1,009	\$	0	\$	0			
Government sponsored enterprises	65,453	()	65,453		0			
Asset-backed securities	119,443	()	119,443		0			
Obligations of states and political									
subdivisions	34,750	()	34,750		0			
Mortgage servicing rights	2,873	()	0		2,873			
Total	\$ 223,528	\$ 1,009	\$	219,646	\$	2,873			