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NORSTAR GROUP INC  
Form 10QSB  
August 19, 2003

FORM 10-QSB

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2003

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF  
THE EXCHANGE ACT FOR THE TRANSITION PERIOD FROM TO

COMMISSION FILE NUMBER  
000-28399

NORSTAR GROUP, INC.

(EXACT NAME OF SMALL BUSINESS ISSUER AS SPECIFIED IN ITS CHARTER)

|   |   |
|---|---|
| UTAH  | 59-1643698                              |
| ----  | -----                                   |
| (STATE OR OTHER JURISDICTION OF<br>INCORPORATION OR ORGANIZATION) | (I.R.S. EMPLOYER<br>IDENTIFICATION NO.) |

4101 Ravenswood Road, Suite 128, Ft. Lauderdale, Florida 33312  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICE) (ZIP CODE)

ISSUER'S TELEPHONE NUMBER, INCLUDING AREA CODE: (954) 772-0240

Check whether the issuer (1) filed all reports required to be filed by

Section 13 or 15 (d) of the Securities Exchange Act during the past 12 months  
(or such shorter period that the registrant was required to file such reports),  
and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

At June 30, 2003 there were issued and outstanding 34,793,825 shares of  
Common Stock.

Transitional Small Business Disclosure Format (check one): Yes  No

Item 1 Financial Statements  
Item 2 Managements discussion and analysis of Plans of Operation  
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NorStar Group, Inc. and Subsidiaries

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### NorStar Group, Inc. and Subsidiaries

#### Condensed Consolidated Balance Sheet June 30, 2003 (Unaudited)

#### Assets

|   |    |       |
|---|----|-------|
| Equipment, net of accumulated depreciation of \$4,194                     | \$ | --    |
| Capitalized web site development costs, at estimated net realizable value |    | --    |
| Mineral rights, at estimated net realizable value                         |    | --    |
|   |    | ----- |
| Total   | \$ | --    |
|   |    | ===== |

#### Liabilities and Stockholders' Deficiency

|   |    |             |
|---|----|-------------|
| Current liabilities - accounts payable and accrued expenses   | \$ | 28,938      |
|   |    | -----       |
| Commitments and contingencies   |    |             |
| Stockholders' deficiency:   |    |             |
| Class A convertible preferred stock, par value \$10 per<br>share; 1,000,000 shares authorized; none issued          |    | --          |
| Class B preferred stock, par value \$10 per share;<br>1,000,000 shares authorized; none issued                      |    | --          |
| Common stock, par value \$.01 per share; 150,000,000<br>shares authorized; 34,793,825 shares issued and outstanding |    | 347,938     |
| Additional paid-in capital  |    | 6,510,534   |
| Accumulated deficit   |    | (6,887,410) |

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|                                |          |
|--------------------------------|----------|
| Total stockholders' deficiency | (28,938) |
| Total                          | \$ --    |

See Notes to Condensed Consolidated Financial Statements.

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NorStar Group, Inc. and Subsidiaries

Condensed Consolidated Statements of Operations  
Six and Three Months Ended June 30, 2003 and 2002  
(Unaudited)

|   | Six Months<br>Ended June 30, |             | Three Months<br>Ended June 30, |            |
|---|------------------------------|-------------|--------------------------------|------------|
|   | 2003                         | 2002        | 2003                           | 2002       |
| Revenues  | \$ --                        | \$ --       | \$ --                          | \$ --      |
| Operating expenses:                                 |                              |             |                                |            |
| Selling   | 58,128                       |             | 32,878                         |            |
| General and administrative                          | 104,668                      | 28,804      | 95,679                         | 7,000      |
| Research and development                            |                              | 4,641       |                                |            |
| Totals  | 162,796                      | 33,445      | 128,557                        | 8,000      |
| Operating loss                                      | (162,796)                    | (33,445)    | (128,557)                      | (8,000)    |
| Gain on settlement of accounts payable              | 20,741                       |             | 20,741                         |            |
| Net loss  | \$ (142,055)                 | \$ (33,445) | \$ (107,816)                   | \$ (8,000) |
| Basic net loss per common share                     | \$ (.01)                     | \$ ( - )    | \$ ( - )                       | \$ ( - )   |
| Basic weighted average common<br>shares outstanding | 27,782,235                   | 20,743,825  | 29,749,329                     | 20,743,825 |

See Notes to Condensed Consolidated Financial Statements.

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NorStar Group, Inc. and Subsidiaries

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### Condensed Consolidated Statement of Changes in Stockholders' Deficiency Six Months Ended June 30, 2003 (Unaudited)

|   | Common Stock        |           | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit |
|---|---------------------|-----------|----------------------------------|------------------------|
|   | Number of<br>Shares | Amount    |                                  |                        |
| Balance, January 1, 2003                                    | 25,793,825          | \$257,938 | \$6,273,090                      | \$(6,745,355)          |
| Amortization of unearned<br>compensation                    |                     |           |                                  |                        |
| Shares issued for services                                  | 9,000,000           | 90,000    |                                  |                        |
| Contribution to capital of notes<br>payable to stockholders |                     |           | 237,444                          |                        |
| Net loss  |                     |           |                                  | (142,055)              |
| Balance, June 30, 2003                                      | 34,793,825          | \$347,938 | \$6,510,534                      | \$(6,887,410)          |

See Notes to Condensed Consolidated Financial Statements.

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### NorStar Group, Inc. and Subsidiaries

#### Condensed Consolidated Statements of Cash Flows Six Months Ended June 30, 2003 and 2002 (Unaudited)

|   | 2003         | 2002        |
|---|--------------|-------------|
| Operating activities:   |              |             |
| Net loss  | \$ (142,055) | \$ (33,445) |
| Adjustments to reconcile net loss to net cash<br>used in operating activities:                        |              |             |
| Shares of common stock issued for services  | 90,000       |             |
| Amortization of unearned compensation   | 58,128       |             |
| Depreciation  | 699          | 700         |
| Gain on settlement of accounts payable  | (20,741)     |             |
| Changes in operating liabilities - increase<br>(decrease) in accounts payable and<br>accrued expenses | 4,747        | (8,597)     |
| Net cash used in operating activities   | (9,222)      | (41,342)    |
| Financing activities - proceeds from issuance of notes<br>payable to stockholders                     | 9,000        | 41,000      |
| Net decrease in cash  | (222)        | (342)       |

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|                           |       |          |
|---------------------------|-------|----------|
| Cash, beginning of period | 222   | 2,486    |
|                           | ----- | -----    |
| Cash, end of period       | \$ -- | \$ 2,144 |
|                           | ===== | =====    |

See Notes to Condensed Consolidated Financial Statements.

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NorStar Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements  
(Unaudited)

Note 1 - Business and basis of presentation:

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, consisting of normal recurring accruals, necessary to present fairly the financial position of NorStar Group, Inc. and its subsidiaries (the "Company") as of June 30, 2003, and the Company's results of operations for the six and three months ended June 30, 2003 and 2002, changes in stockholders' deficiency for the six months ended June 30, 2003 and cash flows for the six months ended June 30, 2003 and 2002. Pursuant to the rules and regulations of the United States Securities and Exchange Commission (the "SEC"), certain information and disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed in or omitted from these consolidated financial statements unless significant changes have taken place since the end of the most recent fiscal year. Accordingly, these unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements as of December 31, 2002 and for the years ended December 31, 2002 and 2001 and the notes thereto (the "Audited Financial Statements") and the other information included in the Company's Annual Report on Form 10-KSB (the "Form 10-KSB") for the year ended December 31, 2002.

The results of operations for the six and three months ended June 30, 2003 are not necessarily indicative of the results to be expected for the full year ending December 31, 2003.

The accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern. However, the Company has not generated any significant revenues on a sustained basis from its current operations. As shown in the accompanying condensed consolidated financial statements, the Company incurred net losses of approximately \$142,000 and \$33,000 for the six months ended June 30, 2003 and 2002, respectively, although a substantial portion of the loss in 2003 was attributable to noncash charges for the fair value of shares and stock options issued for services, compensation and other expenses. As of June 30, 2003, the Company had no cash, a working capital deficiency of \$29,000 and an accumulated deficit of \$6,887,000. Management believes that the Company will continue to incur net losses through at least June 30, 2004 and that it will need additional equity and/or debt financing of at least \$2,000,000 to enable it to fully develop its web services as initially planned and sustain its operations until it can achieve

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profitability and generate cash flows from its operating activities on a recurring basis. These matters raise substantial doubt about the Company's ability to continue as a going concern.

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NorStar Group, Inc. and Subsidiaries

Notes to Condensed Consolidated Financial Statements  
(Unaudited)

### Note 1 - Business and basis of presentation (concluded):

Management is attempting to obtain additional financing for the Company through the issuance of equity securities, loans from financial institutions and/or agreements with strategic partners. However, management is also evaluating an alternative whereby it would suspend the development of the Company's internet technology, at least temporarily, and search for another company that has had ongoing commercial operations that would merge with the Company and continue its business operations. Management cannot assure that the Company will be able to sell equity securities, obtain loans from financial institutions and/or form strategic alliances that will generate financing for the further development of the Company's internet technology or enter into a merger agreement with an operating company on acceptable terms. If the Company is not able to obtain adequate financing or consummate a merger, it may have to curtail or terminate some or all of its operations.

The accompanying condensed consolidated financial statements do not include any adjustments related to the recoverability and classification of assets or the amounts and classification of liabilities that might be necessary should the Company be unable to continue its operations as a going concern.

### Note 2 - Earnings (loss) per common share:

As further explained in Note 2 of the notes to the Audited Financial Statements, the Company presents basic earnings (loss) and, if appropriate, diluted earnings per share in accordance with the provisions of Statement of Financial Accounting Standards No. 128, "Earnings per Share". Diluted per share amounts have not been presented in the accompanying unaudited condensed consolidated statements of operations because the Company did not have any potentially dilutive common shares outstanding during the six and three months ended June 30, 2003 and 2002.

### Note 3 - Income taxes:

As of June 30, 2003, the Company had net operating loss carryforwards of approximately \$6,887,000 available to reduce future Federal taxable income which, if not used, will expire at various dates through 2023. The Company had no other material temporary differences as of that date. Due to the uncertainties related to, among other things, the changes in the ownership of the Company, which could subject those loss carryforwards to substantial annual limitations, and the extent and timing of its future taxable income, the Company offset the

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deferred tax assets attributable to the potential benefits of approximately \$2,755,000 from the utilization of those net operating loss carryforwards by an equivalent valuation allowance as of June 30, 2003.

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### NorStar Group, Inc. and Subsidiaries

#### Notes to Condensed Consolidated Financial Statements (Unaudited)

##### Note 3 - Income taxes (concluded):

The Company had also offset the potential benefits from net operating loss carryforwards by equivalent valuation allowances during 2002. As a result of the increases in the valuation allowance of \$56,000 and \$13,000 during the six months ended June 30, 2003 and 2002, respectively, and \$43,000 and \$3,000 during the three months ended June 30, 2003 and 2002, respectively, the Company did not recognize any credits for income taxes in the accompanying condensed consolidated statements of operations to offset its pre-tax losses in any of those periods.

##### Note 4 - Gain on settlement of accounts payable:

During the six months ended June 30, 2003, the Company agreed to settle certain of its accounts payable with a carrying value of \$25,741 for \$5,000 and, as a result, it recorded a gain of \$20,741.

##### Note 5 - Contribution to capital:

During the six months ended June 30, 2003, the Company's principal stockholders (i) made additional loans to the Company totaling \$9,000, which increased the balance of the Company's noninterest bearing demand notes payable to stockholders to \$237,444 and (ii) made a contribution in that amount by canceling the notes payable. The contribution to capital was a noncash transaction that is not reflected in the accompanying 2003 condensed consolidated statement of cash flows.

##### Note 6 - Common stock issued for services:

On May 21, 2003, the Board of Directors authorized the issuance of 9,000,000 shares of common stock to certain members of the Board and the Company's general counsel for services rendered. The Shares had a fair value of approximately \$90,000 which was charged to general and administrative expenses. This was a noncash transaction that is not reflected in the accompanying 2003 condensed consolidated statement of cash flows.

\* \* \*

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### OVERVIEW

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS

The following discussion regarding NorStar and its business and operations contains "forward-looking statements" within the meaning of Private Securities Litigation Reform Act of 1995. Such statements consists of any statement other than a recitation of historical fact and can be identified by the use of forward-looking terminology such as "may," "expect," "anticipate," "estimate" or "continue" or the negative thereof of other variations thereon or comparable terminology. The reader is cautioned that all forward-looking statements are necessarily speculative and there are certain risks and uncertainties that could cause actual events or results to differ materially from those referred to in such forward-looking statements. NorStar does not have a policy of updating or revising forward-looking statements and thus it should not be assumed that silence by management of NorStar over time means that actual events are bearing out as estimated in such forward-looking statements

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES:

Our condensed consolidated financial statements have been prepared in accordance with accounting principals generally accepted in the United States of America. The preparation of these condensed consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, we evaluate our estimates. We base our estimates on historical experience and on other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results could differ from these estimates under different assumptions or conditions. Our critical accounting polices and estimates have not changed from those described in our annual report filed on Form 10-KSB.

#### RESULTS OF OPERATIONS:

Six and Three months ended June 30, 2003 as compared to Six and Three months ended June 30, 2002.

We did not have any revenues during either period ending June 30, 2003 or 2002. Management estimates that we will not begin to generate revenues from sales of memberships to subscribers for the near future.

During the six and three months ended June 30, 2003, our operating expenses increased by approximately \$129,000 and \$120,000, respectively, to approximately \$163,000 and \$128,000 from approximately \$33,000 and \$8,000 for the six and three months ended June 30, 2002. The primary cause of the increase were non-cash charges of approximately \$58,000 and \$33,000 relating to amortization of unearned compensation which resulted from the issuance of shares of common stock to consultants for services rendered relating to the agreement described below:

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On July 25, 2002, we entered into agreements with certain consultants. Under these agreements, the consultants will be required to, among things, assist the Company in finding businesses located primarily in Europe that would advertise in and/or link to the Company's online community in addition to performing web site development services. These agreements will expire on July 25, 2003. As consideration for their services, the consultants received a total of 5,050,000



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shares of common stock with an aggregate fair market value of \$101,000. We recorded the aggregate fair market value as unearned compensation, which will amortize to expense over the period from July 25, 2002 to July 25, 2003.

Additionally, we issued 9,000,000 shares of our common stock to certain members of The Board and The Company's General Counsel for services rendered and recording a non-cash charge of \$90,000, the approximate fair value of the shares issued.

In addition to the aforementioned non-cash items, our operating expenses also were impacted by a reduction in corporate overhead and research and development costs of approximately \$19,000 and \$3,000 for the six and three months ended June 30, 2003, respectively, due to our cash position.

During the six months ended June 30, 2003, we agreed to settle certain of our accounts payable with a carrying value of \$25,741 for \$5,000 and, as a result, recorded a gain of \$20,741.

As a result of the aforementioned, we incurred a net loss of approximately \$142,000 and \$108,000 for the six and three months ended June 30, 2003, respectively, as compared to \$33,000 and \$8,000 for comparable prior periods.

### LIQUIDITY AND CAPITAL RESOURCES:

Our condensed consolidated financial statements have been prepared assuming that we will continue as a going concern. However, we have not generated any significant revenues on a sustained basis from our current operations. As shown in the condensed consolidated financial statements, we have incurred net losses of approximately \$142,000 and \$33,000 for the six months ended June 30, 2003 and 2002, respectively, although a substantial portion of the loss in 2003 was attributable to noncash charges for the fair value of shares and stock options previously issued for services, compensation and other expenses. As of June 30, 2003, we had no cash, a working capital deficiency of approximately \$29,000 and an accumulated deficit of \$6,887,000. Management believes that we will continue to incur net losses through at least June 30, 2004 and that the Company will need additional equity and/or debt financing of at least \$2,000,000 to enable it to fully develop its web services as initially planned and sustain its operations until it can achieve profitability and generate cash flows from its operating activities on a recurring basis. These matters raise substantial doubt about our ability to continue as a going concern.

Management is attempting to obtain additional financing for us through the issuance of equity securities, loans from financial institutions and/or agreements with strategic partners. However, management is also evaluating an alternative where by it would suspend the development of our Internet technology, at least temporarily, and search for another company that has had ongoing commercial operations that would merge with us and continue its business operations.

However, management cannot assure that we will be able to sell equity securities, obtain loans from financial institutions and/or form strategic alliances that will generate financing for the further development of our Internet technology or enter into a merger agreement with an operating company on acceptable terms. If we are not able to obtain adequate financing or consummate a merger,, it may have to curtail or terminate some or all of its operations.

During the six months ended June 30, 2003, we financed our operations with

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\$9,000 of advances from our principal stockholders, which increased the balance to \$237,444 such amount was then contributed to capital.

### Item 3. Control and Procedures

As of the end of the period covered by this report, management, including our principal executive officer and principal financial officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based upon, and as of the date of that evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures effectively provided reasonable assurance that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 are recorded, processed and summarized and reported within the time specified by the Securities and Exchange Commission's rules and forms. There was no change in our internal controls over financial reporting during the quarter ended June 30, 2003 that has materially affected, or that is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal proceedings

None.

### Item 2. Changes in Securities

None.

### Item 3. Default in Senior Securities

None.

### Item 4. Submission of Matters to a Vote of Security Holders

None.

### Item 5. Other Information

None.

### Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

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| Exhibit<br>Number<br>----- | Description<br>-----   |
|----------------------------|--|
| 31                         | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32                         | Certification pursuant to Section 906 of the Sarbanes- Oxley Act of 2002 |
| (b)                        | There were no Current Reports on Form 8-K filed by                       |

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the registrant during the quarter ended June 30, 2003

### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NORSTAR GROUP, INC.

-----  
(Registrant)

By: /s/ Jay Sanet

Jay Sanet  
CEO

Date: August 18, 2003