CANON INC Form 6-K
April 25, 2007

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## FORM 6-K <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> Report of Foreign Issuer <br> Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of April , 2007.

## CANON INC.

(Translation of registrant s name into English)
30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan
(Address of principal executive offices)
[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

> Form 20-F p Form 40-F o
[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

$$
\text { Yes o } \quad \text { No } p
$$

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CANON INC.

(Registrant)

Date April 24, 2007
By
/s/ Hiroshi Kawashimo
(Signature)*
Hiroshi Kawashimo
Deputy Senior General Manager
Global Finance Center
Canon Inc.
*Print the name and title of the signing officer under his signature.
The following material is included.

1. CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2007

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## CONSOLIDATED RESULTS FOR THE FIRST OUARTER ENDED MARCH 31, 2007

April 24, 2007

## CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)


Net income per share:

- Basic
- Diluted
$¥ \quad 99.28 \quad ¥$
$81.32+22.1$ \$
$\mathbf{0 . 8 4} ¥ 388.32+13.6$ $\mathbf{9 9 . 2 5} 81.28+22.1 \quad \mathbf{0 . 8 4}$

|  | As of <br> March 31, <br> $\mathbf{2 0 0 7}$ <br> (Unaudited) | As of <br> December 31, <br> 2006 | Change(\%) | As of <br> March 31, <br> $\mathbf{2 0 0 7}$ <br> (Unaudited) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total assets | $\mathbf{¥ 4 , 3 0 7 , 8 1 5}$ | $¥$ | $4,521,915$ | 4.7 | $\mathbf{\$ 3 6 , 5 0 6 , 9 0 7}$ |
| Stockholders equity | $\mathbf{¥ 2 , 9 0 1 , 8 1 1}$ | $¥$ | $2,986,606$ | 2.8 | $\mathbf{\$}$ |

Notes: 1. Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
2. U.S. dollar amounts are translated from yen at the rate of JPY118 = U.S. $\$ 1$, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 30, 2007, solely for the convenience of the reader.
3. Canon made a three-for-two stock split on July 1, 2006, all per share information has been adjusted to reflect the stcok split.

Canon Inc.
Headquarter office

30-2, Shimomaruko 3-chome, Ohta-ku
Tokyo 146-8501, Japan
Phone: +81-3-3758-2111

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## Operating Results and Financial Conditions

## 2007 First Quarter in Review

Looking back at the global economy in the first quarter of 2007, economic expansion was fairly steady despite brief concern over the economic impact of such factors as the global downturn in stock prices. The U.S. economy continued to display growth, supported by healthy employment conditions and healthy consumer spending, despite a decrease in housing investment and a moderate slowdown in corporate capital investment. In Europe, while exports appeared somewhat sluggish due to the appreciation of the euro, the region indicated a trend toward moderate recovery as domestic demand expanded in major European countries, boosted by such factors as increased consumer spending owing to improvements in the employment environment. Within Asia, the Chinese economy maintained a high growth rate while other economies in the region also enjoyed generally favorable conditions. In Japan, the economy maintained a trend toward recovery thanks to such factors as increased capital spending fueled by strong corporate performances and gradual improvements in consumer spending.
As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens-reflex (SLR) cameras and compact digital cameras continued to realize healthy growth during the quarter. Within the office imaging product market, demand for network digital multifunction devices (MFDs) remained solid amid the shift in all regions toward color models and advanced functionality. In the computer peripherals segment, which includes printers, while demand for laser beam printers grew for both color and monochrome models, and demand for inkjet printers shifted from single-function to all-in-one models, multifunctional models in particular suffered amid severe price competition. In the optical equipment segment, while demand for steppers, used in the production of semiconductors, indicated a moderate recovery, the market for projection aligners, which are used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers. The average value of the yen for the quarter was $¥ 119.33$ to the U.S. dollar and $¥ 156.45$ to the euro, representing a year-on-year decrease of about $2 \%$ against the U.S. dollar, and about $11 \%$ against the euro.
Amid these conditions, Canon s consolidated net sales for the first three months of the year totaled $¥ 1,039.8$ billion (U.S. $\$ 8,812$ million), a year-on-year increase of $12.6 \%$, marking the first time that first-quarter sales have surpassed $¥ 1,000.0$ billion. A significant rise in sales of digital cameras, color network MFDs and printers contributed to this growth, along with the depreciation of the yen. The gross profit ratio for the quarter recorded a quarterly high of $51.3 \%$, a year-on-year increase of 0.6 points. The improved gross profit ratio was mainly the result of such factors as suppressing price decline through the launch of new products and cost-reduction efforts realized through ongoing production-reform and procurement-reform activities, and the in-house production of key components, which absorbed the negative effects of severe price competition in the consumer product market. Owing to the increase in sales and the improved gross profit ratio, first-quarter gross profit rose by $13.9 \%$ to $¥ 533.7$ billion (U.S. $\$ 4,523$ million). As for operating expenses, while first-quarter R\&D expenses grew by $¥ 5.8$ billion (U.S. $\$ 49$ million) from $¥ 67.1$ billion for the year-ago period to $¥ 72.9$ billion (U.S. $\$ 618$ million), the rate of increase in selling, general and administrative expenses was less than the growth rate of net sales. Consequently, operating profit in the first quarter totaled $¥ 207.4$ billion (U.S. $\$ 1,758$ million), a substantial year-on-year increase of $21.9 \%$. Other income (deductions) improved by $¥ 1.0$ billion (U.S. $\$ 8$ million), despite an increase in currency exchange losses on foreign-currency-denominated trade receivables, mainly due to an increase in interest income accompanying the rise in the interest rate. As a result, income before income taxes and minority interests in the first quarter totaled $¥ 207.8$ billion (U.S. $\$ 1,761$ million), a year-on-year increase of $22.6 \%$, while first-quarter net income recorded an all-time quarterly high of $¥ 131.3$ billion (U.S. $\$ 1,112$ million), a year-on-year increase of $21.2 \%$.
Basic net income per share for the quarter was $¥ 99.28$ (U.S.\$0.84), a year-on-year increase of $¥ 17.96$ (U.S.\$0.15). (Note: The basic net income per share calculation for 2006 has been adjusted to reflect the stock split executed in July 2006.)

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## Results by Product Segment

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift toward color models in both domestic and overseas markets. Additionally, among color network digital MFDs, the iR C2880 series and the newly introduced iR C3880 series continued to sell well. Among monochrome network digital MFDs, such models as the iR3025 series and the iR5075 series contributed to expanded sales. Overall, sales of office imaging products for the quarter realized a year-on-year increase of $6.7 \%$. In the field of computer peripherals, laser beam printers enjoyed year-on-year unit sales growth of more than $60 \%$ with both color and monochrome low-end models in particular selling well. In addition, consumables also recorded healthy sales growth, contributing to an increase of $24.2 \%$ in value terms for the segment. For inkjet printers, despite a decline in unit sales for single-function models, sales in value terms increased by $12.2 \%$ thanks to such factors as a significant increase in unit sales of multifunction models, such as the PIXMA MP600, and favorable sales growth for consumables. As a result, sales of computer peripherals for the year realized a year-on-year increase of $20.9 \%$. Sales of business information products, however, decreased by $4.1 \%$ due to a decrease in sales of personal computers in the Japanese market. Collectively, sales of business machines for the quarter totaled $¥ 715.4$ billion (U.S. $\$ 6,063$ million), a year-on-year increase of $13.3 \%$. Operating profit for the quarter totaled $¥ 176.5$ billion (U.S. $\$ 1,496$ million), a year-on-year increase of $16.0 \%$, made possible by such factors as an increase in gross profit accompanying the sales growth along with restrained expense spending.
Within the camera segment, demand for digital SLR cameras fueled growth, with the EOS DIGITAL REBEL XTi model, launched in September 2006, selling particularly well which, in turn, led to expanded sales of interchangeable lenses for SLR cameras. Sales of compact digital cameras also continued to expand steadily with healthy demand for the PowerShot SD800 IS model launched in October 2006, which features the DIGIC III image processor. The company strengthened its lineup of compact digital cameras with 6 new models in 2007, including two stylish ELPH-series models and four PowerShot-series models that cater to a diverse range of shooting styles. In the field of digital video camcorders, the company introduced the consumer-market HDV-model HV20, equipped with Canon s HD CMOS sensor, which, along with MiniDV and DVD models, fills out the company s digital camcorder lineup. As a result, overall camera sales for the first quarter increased by $15.8 \%$ from the year-ago period to $¥ 222.4$ billion (U.S. $\$ 1,885$ million). The gross profit ratio for the camera segment also rose substantially, boosted by such factors as suppressing price decline through strong sales of high value-added products, including newly introduced products, and cost-reduction efforts realized through production-reform and procurement-reform activities. As a result, operating profit for the camera segment increased by $37.4 \%$ year on year to $¥ 60.5$ billion (U.S. $\$ 513$ million).
In the optical and other products segment, while sales of aligners decreased substantially due to restrained investment by LCD manufacturers, steppers enjoyed steady demand as the industry enters a recovery phase. As a result, sales for the segment totaled $¥ 102.0$ billion (U.S. $\$ 864$ million), a year-on-year increase of $1.9 \%$. Operating profit for the segment grew by $23.9 \%$ year on year to $¥ 18.0$ billion (U.S. $\$ 152$ million).

## Cash Flow

In the first quarter of 2007, Canon generated cash flow from operating activities of $¥ 152.8$ billion (U.S. $\$ 1,295$ million), a year-on-year increase of $¥ 37.9$ billion (U.S. $\$ 321$ million), reflecting the substantial growth in net income. Cash flow from investing activities totaled $¥ 124.2$ billion (U.S. $\$ 1,052$ million), due to such factor as a $¥ 118.9$ billion (U.S. $\$ 1,008$ million) capital expenditure that was used mainly to expand production capabilities. As a result, free cash flow totaled $¥ 28.6$ billion (U.S. $\$ 243$ million), representing a $¥ 37.8$ billion (U.S. $\$ 320$ million) improvement from negative $¥ 9.2$ billion for the year-ago period.
Cash flow from financing activities recorded an outlay of $¥ 269.6$ billion (U.S. $\$ 2,285$ million), mainly resulting from the dividend payout of $¥ 66.6$ billion (U.S. $\$ 564$ million), an increase of $¥ 6.7$ billion (U.S. $\$ 57$ million) compared with the previous year, and the $¥ 200.0$ billion (U.S. $\$ 1,695$ million) purchase of treasury stock in accordance with the company s basic policy regarding profit distribution. Consequently, cash and cash equivalents, which totaled $¥ 915.0$ billion (U.S. $\$ 7,754$ million), although representing a $¥ 240.7$ billion (U.S. $\$ 2,039$ million) decrease from the end of the previous year, remained at a high level.
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## Outlook

As for the global economic outlook in the second quarter and thereafter, although uncertainty surrounds such factors as the future direction of crude-oil and raw-material prices and a slowdown in the U.S. economy, the global economy is expected to continue growing steadily.
In the businesses in which Canon is involved, demand for both compact digital cameras and digital SLR cameras is expected to continue enjoying robust growth. As for network digital MFDs and laser beam printers, while additional demand is projected for full-color models, severe price competition and shifting demand toward lower-priced models are expected to continue. Within the semiconductor-production equipment market, while gradually increasing orders from chip manufacturers indicates a trend toward moderate recovery, demand for projection aligners used in the production of LCD panels is expected to remain sluggish due to restrained investment by LCD manufacturers.

The company has revised upward its forecasts for the 2007 fiscal year and now anticipates consolidated net sales of $¥ 4,540.0$ billion (U.S. $\$ 38,475$ million), consolidated income before income taxes and minority interests of $¥ 800.0$ billion (U.S. $\$ 6,780$ million), and consolidated net income of $¥ 505.0$ billion (U.S. $\$ 4,280$ million). The company also projects non-consolidated net sales of $¥ 2,955.0$ billion (U.S. $\$ 25,042$ million), non-consolidated ordinary profit of $¥ 575.0$ billion (U.S. $\$ 4,873$ million), and non-consolidated net income of $¥ 377.0$ billion (U.S. $\$ 3,195$ million). Although uncertainty over such factors as future interest rates in major countries make it difficult to predict the direction of currency exchange rates, significant changes in rates are not anticipated. These forecasts assume currency exchange rates of $¥ 117$ to the U.S. dollar and $¥ 155$ to the euro, representing the same level against the U.S. dollar compared with the previous year, and an approximately $6 \%$ depreciation of the yen against the euro.

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## Consolidated Outlook 1st Half

## Millions of yen

|  |  | Six months |  |
| :---: | :---: | :---: | :---: |
| Six months ending | Change | ended | Change |
| June 30, 2007 |  | 2006 | $(\%)$ |

Previous
Outlook Revised Outlook
(A)
(B)
(B A) Results (C)
(Br $\quad$ C $/ \mathrm{C}$

Net sales
Income before income taxes and
minority interests
Net income
$¥ 2,100,000$
2,160,000
$¥ 60,000$
$¥ 1,952,255+10.6 \%$
$375,000 \quad 400,000 \quad 25,000 \quad 341,045+17.3 \%$

238,300
250,000
11,700
$214,174+16.7 \%$

## Fiscal year

Net sales
Income before income taxes and minority interests
Net income

## Non-consolidated Outlook

## 1st Half

Millions of yen
Year ending Change $\begin{gathered}\text { Year ended } \\ \text { December }\end{gathered}$ Change
December 31, 2007
Change December
Previous
Outlook Revised Outlook
(A)
(B)
( $\mathrm{B} \quad \mathrm{A}) \quad$ Results (C)
(Br $\quad$ ( C
$¥ 4,450,000 \quad ¥ \quad 4,540,000 \quad ¥ 90,000 \quad ¥ 4,156,759+9.2 \%$

775,000
495,000

Millions of yen


## Fiscal year

Millions of yen

Year ending
December 31, 2007
Previous
Outlook Revised Outlook
(A)
$\begin{array}{rlr}¥ 2,930,000 & ¥ & 2,955,000 \\ 565,000 & & 575,000 \\ 370,000 & & 377,000\end{array}$

Year ended
Change December 31, 2006
$\left(\begin{array}{ll}\mathrm{B} & \mathrm{A}) \\ \quad \text { Results }(\mathrm{C}) & (\mathrm{B} \\ \mathrm{C}\end{array}\right) / \mathrm{C}$

| Net sales | $¥ 2,930,000$ | $¥$ | $2,955,000$ | $¥ 25,000$ | $¥ 2,729,657$ | + | $8.3 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Ordinary profit | 565,000 |  | 575,000 | 10,000 | 523,996 | + | $9.7 \%$ |
| Net income | 370,000 |  | 377,000 | 7,000 | 337,520 | + | $11.7 \%$ |

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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CANON INC. AND SUBSIDIARIES
CONSOLIDATED

## 1. CONSOLIDATED STATEMENTS OF INCOME



Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in pension liability adjustments. Comprehensive income for the three months ended March 31, 2007 and 2006 were JPY184,096 million (U.S. $\$ 1,560,136$ thousand) and JPY114,057 million, respectively.

## 2. DETAILS OF SALES

## Sales by product



## Sales by region

| Japan | ¥ 232,459 | $¥$ | 213,694 | + | 8.8 | \$ | 1,969,992 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas: |  |  |  |  |  |  |  |
| Americas | 306,624 |  | 285,067 | + | 7.6 |  | 2,598,508 |
| Europe | 337,791 |  | 281,621 | + | 19.9 |  | 2,862,636 |
| Other areas | 162,919 |  | 142,890 | + | 14.0 |  | 1,380,669 |
|  | 807,334 |  | 709,578 | + | 13.8 |  | $\mathbf{6 , 8 4 1 , 8 1 3}$ |
| Total | ¥ 1,039,793 | $¥$ | 923,272 | + | 12.6 | \$ | 8,811,805 |

Notes: 1. The primary products included in each of the product segments are as follows: Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color network digital MFDs / Office copying machines / Personal-use copying machines / Full-color copying machines / etc.

Computer peripherals: Laser beam printers / Inkjet multifunction peripherals / Single function inkjet printers /

Image scanners / etc.
Business information products: Computer information systems / Document scanners / Personal information products / etc.
Cameras: Digital SLR cameras / Compact digital cameras / Interchangeable lenses / Digital video camcorders / etc.
Optical and other products: Semiconductor production equipment / Mirror projection mask aligners for LCD panels /
Broadcasting equipment / Medical equipment / Large format printers / Components / etc.
2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America Europe: England, Germany, France, Netherlands /
Other Areas: Asian regions, China, Oceania
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CANON INC. AND SUBSIDIARIES
CONSOLIDATED
3. SEGMENT INFORMATION BY PRODUCT

| Millions of yen |  | Thousands of <br> U.S. dollars |
| :---: | :---: | :---: |
| Three |  |  |
| months |  |  |
| ended | Three months |  |
| March 31, | ended | March 31, |
| $\mathbf{2 0 0 7}$ | Change(\%) | Three months <br> ended |
| (Unaudited) | (Unaudited) |  |
| March 31, |  |  |


| Business Machines |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales: |  |  |  |  |  |  |  |  |
| Unaffiliated customers | ¥ | 715,391 | ¥ | 631,153 | + | 13.3 | \$ | 6,062,636 |
| Intersegment |  |  |  |  |  |  |  |  |
| Total |  | 715,391 |  | 631,153 | + | 13.3 |  | 6,062,636 |
| Operating cost and expenses |  | 538,880 |  | 478,985 | + | 12.5 |  | 4,566,780 |
| Operating profit |  | 176,511 |  | 152,168 | + | 16.0 |  | 1,495,856 |

## Cameras

Net sales:

| Unaffiliated customers | $\mathbf{¥}$ | $\mathbf{2 2 2 , 4 4 3}$ | $¥$ | 192,061 | +15.8 | $\mathbf{1 , 8 8 5 , 1 1 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment |  |  |  |  |  |  |
| Total | $\mathbf{2 2 2 , 4 4 3}$ |  | 192,061 | + | 15.8 | $\mathbf{1 , 8 8 5 , 1 1 0}$ |
| Operating cost and expenses | $\mathbf{1 6 1 , 9 1 3}$ |  | 148,022 | + | 9.4 | $\mathbf{1 , 3 7 2 , 1 4 4}$ |
| Operating profit | $\mathbf{6 0 , 5 3 0}$ | 44,039 | +37.4 | $\mathbf{5 1 2 , 9 6 6}$ |  |  |

Optical and other products
Net sales:

| $\mathbf{8 6 4 , 0 5 9}$ |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Unaffiliated customers | $\mathbf{¥}$ | $\mathbf{1 0 1 , 9 5 9}$ | $¥$ | 100,058 | + | 1.9 | $\$$ |
| Intersegment | $\mathbf{5 1 , 6 5 9}$ |  | 41,397 | + | 24.8 | $\mathbf{4 3 7 , 7 8 8}$ |  |
| Total | $\mathbf{1 5 3 , 6 1 8}$ |  | 141,455 | + | 8.6 | $\mathbf{1 , 3 0 1 , 8 4 7}$ |  |
| Operating cost and expenses | $\mathbf{1 3 5 , 6 2 6}$ |  | 126,929 | + | 6.9 | $\mathbf{1 , 1 4 9 , 3 7 2}$ |  |
| Operating profit | $\mathbf{1 7 , 9 9 2}$ |  | 14,526 | + | 23.9 | $\mathbf{1 5 2 , 4 7 5}$ |  |



Note: General corporate expenses of JPY47,630 million (U.S.\$403,644 thousand) and JPY40,510 million in the three months ended March 31, 2007 and 2006, respectively, are included in Corporate and Eliminations. -7-

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CANON INC. AND SUBSIDIARIES
CONSOLIDATED

## 4. CONSOLIDATED BALANCE SHEETS


ASSETS
Current assets:
Cash and cash equivalents
Time deposits
Marketable securities
Trade receivables, net
Inventories
Prepaid expenses and other current assets
Total current assets
Noncurrent receivables
Investments
Property, plant and equipment, net
Other assets
Total assets
LIABILITIES AND STOCKHOLDERS
EQUITY

Current liabilities:
Short-term loans and current portion of long-
term debt
Trade payables

| ¥ 15,008 | $¥$ | 15,362 | ¥ | (354) | \$ | 127,186 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 487,931 |  | 493,058 |  | $(5,127)$ |  | 4,135,008 |
| 79,551 |  | 133,745 |  | $(54,194)$ |  | 674,161 |
| 289,686 |  | 303,353 |  | $(13,667)$ |  | 2,454,966 |
| 193,558 |  | 217,789 |  | $(24,231)$ |  | 1,640,323 |
| 1,065,734 |  | 1,163,307 |  | $(97,573)$ |  | 9,031,644 |
| 15,829 |  | 15,789 |  | 40 |  | 134,144 |
| 47,167 |  | 83,876 |  | $(36,709)$ |  | 399,720 |
| 58,851 |  | 55,536 |  | 3,315 |  | 498,738 |
| 1,187,581 |  | 1,318,508 |  | $(130,927)$ |  | 10,064,246 |
| 218,423 |  | 216,801 |  | 1,622 |  | 1,851,042 |

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Stockholders equity:

| Common stock | $\mathbf{1 7 4 , 6 0 3}$ | 174,603 |  | $\mathbf{1 , 4 7 9 , 6 8 6}$ |
| :--- | ---: | ---: | ---: | ---: |
| Additional paid-in capital | $\mathbf{4 0 3 , 5 0 9}$ | 403,510 | $(1)$ | $\mathbf{3 , 4 1 9 , 5 6 8}$ |
| Legal reserve | $\mathbf{4 5 , 2 8 0}$ | 43,600 | 1,680 | $\mathbf{3 8 3 , 7 2 9}$ |
| Retained earnings | $\mathbf{2 , 4 2 8 , 8 3 1}$ | $2,368,047$ | 60,784 | $\mathbf{2 0 , 5 8 3 , 3 1 4}$ |
| Accumulated other comprehensive income <br> (loss) | $\mathbf{5 5 , 5 6 4}$ | 2,718 | 52,846 | $\mathbf{4 7 0 , 8 8 1}$ |
| Treasury stock | $\mathbf{( 2 0 5 , 9 7 6})$ | $(5,872)$ | $(200,104)$ | $\mathbf{( 1 , 7 4 5 , 5 5 9 )}$ |
| Total stockholders equity | $\mathbf{2 , 9 0 1 , 8 1 1}$ | $2,986,606$ | $(84,795)$ | $\mathbf{2 4 , 5 9 1 , 6 1 9}$ |
| Total liabilities and stockholders equity | $¥ \mathbf{4 , 3 0 7 , 8 1 5}$ | $¥ 4,521,915$ | $¥(214,100)$ | $\mathbf{\$ 3 6} \mathbf{3 6 5 0 6 , 9 0 7}$ |


|  | $\begin{array}{c}\text { Millions of yen } \\ \text { As of } \\ \text { As of }\end{array}$ |  | $\begin{array}{c}\text { Thousands of } \\ \text { U.S. dollars }\end{array}$ |
| :--- | :---: | :---: | :---: |
| As of |  |  |  |$)$

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CANON INC. AND SUBSIDIARIES
CONSOLIDATED
5. CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Millions of yen

| Common | Additional |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| paid-in |  |
| capital |  |$\quad$| Legal |
| :---: |
| reserve |$\quad$| Retained |
| :---: |
| earnings | | other |
| :---: |
| comprehensive |
| income |
| (loss) |$\quad$| Treasury |
| :---: |
| stock |$\quad$| Total |
| :---: |
| stockholders |
| equity |

Balance at
December 31,

Cumulative
effect of a
change in
accounting
principle
adoption of
EITF 06-2, net
of tax
$(2,204)$
$(\mathbf{2}, \mathbf{2 0 4})$
Capital
transaction by consolidated
subsidiaries (4)
Cash dividends
$(66,582)$
Transfers to
legal reserve
1,680
(1,680)
Comprehensive income
Net income 131,250 131,250
Other
comprehensive
income (loss),
net of tax
Foreign
currency
translation
adjustments
(127)

Net unrealized
gains and losses
on securities $\quad(2,209)$
Net gains and
2,274
losses on
derivative

## instruments

Pension liablity
adjustments $\mathbf{5 2 , 9 0 8} \mathbf{5 2 , 9 0 8}$
Total
comprehensive income

184,096
Repurchase of treasury stock, net 3
$(200,104) \quad(200,101)$
Balance at
March 31, $2007 ¥ 174,603 ¥ 403,509 ¥ 45,280 ¥ 2,428,831 ~ ¥ ~ 55,564 ~ ¥ ~(205,976) ~ ¥ ~ 2,901,811$
Balance at
December 31,
$2005 \quad ¥ 174,438 ¥ 403,246 ¥ 42,331 ¥ 2,018,289 ¥(28,212) ¥(5,410) ¥ 2,604,682$

Conversion of convertible debt and other 8
Cash dividends $\quad(59,912)$
Transfers to legal reserve 858 (858)

Comprehensive income
Net income
108,269
108,269
Other
comprehensive
income (loss), net
of tax
Foreign currency translation
$\begin{array}{lll}\text { adjustments } & 3,796 & 3,796\end{array}$
Net unrealized
gains and losses
on securities
Net gains and
losses on
derivative
instruments
855
855

Total
comprehensive
income
Repurchase of
treasury stock,
net

Balance at


Thousands of U.S. dollars

Balance at
December 31, 2006


Cumulative
effect of a
change in accounting
principle
adoption of
EITF 06-2, net of $\operatorname{tax}$
$(18,678)$
$(18,678)$

Capital
transaction by
consolidated
subsidiaries
(34)

Cash dividends
Transfers to
legal reserve

Comprehensive
income
Net income
$1,112,288$
1,112,288
Other comprehensive income (loss), net of tax Foreign currency translation adjustments (1,076) $(1,076)$
Net unrealized gains and losses on securities
Net gains and
losses on derivative
instruments Pension liablity adjustments

19,271 19,271

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## Total

comprehensive
income
Repurchase of treasury stock, net 25 $(1,695,797) \quad(1,695,772)$

Balance at
March 31, 2007 \$ 1,479,686 $\mathbf{\$ 3 , 4 1 9 , 5 6 8 ~ \$ 3 8 3 , 7 2 9 ~ \$ 2 0 , 5 8 3 , 3 1 4 ~ \$ ~ 4 7 0 , 8 8 1 ~} \mathbf{\$ ( 1 , 7 4 5 , 5 5 9 )} \mathbf{\$ 2 4 , 5 9 1 , 6 1 9}$
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CANON INC. AND SUBSIDIARIES
CONSOLIDATED

## 6. CONSOLIDATED STATEMENTS OF CASH FLOWS



| Net cash used in financing activities | $\mathbf{( 2 6 9 , 5 9 4 )}$ | $(56,434)$ | $\mathbf{( 2 , 2 8 4 , 6 9 5 )}$ |  |
| :--- | :---: | ---: | ---: | ---: |
| Effect of exchange rate changes on cash and cash |  |  |  |  |
| equivalents | $\mathbf{3 2 3}$ | $(1,992)$ | $\mathbf{2 , 7 3 7}$ |  |
| Net decrease in cash and cash equivalents | $\mathbf{( 2 4 0 , 6 5 4 )}$ | $(67,586)$ | $\mathbf{( 2 , 0 3 9 , 4 4 1 )}$ |  |
| Cash and cash equivalents at beginning of period | $\mathbf{1 , 1 5 5 , 6 2 6}$ | $1,004,953$ | $\mathbf{9 , 7 9 3 , 4 4 1}$ |  |
| Cash and cash equivalents at end of period | $\mathbf{¥ ~ 9 1 4 , 9 7 2}$ | $¥$ | 937,367 | $\mathbf{\$}$ |

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CANON INC. AND SUBSIDIARIES
CONSOLIDATED

## 7. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

## (1) NUMBER OF GROUP COMPANIES

|  | March | December |  |
| :--- | ---: | ---: | :---: |
|  | 31,2007 | 31,2006 | Change |
| Subsidiaries | 221 | 219 | 2 |
| Affiliates | 20 | 14 | 6 |
| Total |  |  |  |
|  | 241 | 233 | 8 |

## CHANGES IN GROUP OF ENTITIES

Subsidiaries
3
Addition: companies
Removal: 1 company
Affiliates (Carried at Equity
Basis)
6
Addition: companies

## (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.
8. OTHER

We have engaged Ernst \& Young ShinNihon to perform a review of the consolidated statements of income, the consolidated balance sheets, the consolidated statements of the stockholders equity and the consolidated statements of cash flows as of and for the three months ended March 31, 2007. This review engagement was partially performed in accordance with Statement of Auditing Standards No.100, Interim Financial Information ( SAS 100 ), established by the American Institute of Certified Public Accountants, and the consolidated interim financial information does not include certain disclosures, such as notes to financial statements, compared with that required under U.S. generally accepted accounting principles and by the United States Securities and Exchange Commission.

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Canon Inc.
April 24, 2007

## CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2007 SUPPLEMENTARY REPORT TABLE OF CONTENTS

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15. NUMBER OF EMPLOYEES ..... S 5

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management $s$ views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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Canon Inc.

1. SALES BY REGION AND PRODUCT

|  | 2007 <br> $2 n d$ <br> 1st quarter | quarter | Year | 1st |
| :---: | :---: | :---: | :---: | :---: |$\quad$| 2006 |
| :---: |
|  |
|  |
|  |
| $(\mathrm{P})$ |

Japan
Business machines 146,863
Office
imaging products
Computer peripherals 39,002
Business information products
Cameras
Optical and
other other

| products | 45,952 |  |  | 38,599 | 41,251 | 172,952 | $+19.0 \%$ |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | 232,459 | 246,441 | 996,600 | 213,694 | 232,604 | 932,290 | $+8.8 \%$ | $+5.9 \%$ | $+6.9 \%$ |

Overseas
Business machines

568,528
Office imaging products Computer peripherals Business information

| products | 9,518 |  |  | 8,742 | 9,635 | 37,957 | +8.9\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cameras | 182,799 |  |  | 164,263 | 231,348 | 902,240 | +11.3\% |  |  |
| Optical and other products | 56,007 |  |  | 61,459 | 64,065 | 250,855 | 8.9\% |  |  |
| Total | 807,334 | 873,766 | 3,543,400 | 709,578 | 796,379 | 3,224,469 | +13.8\% | +9.7\% | +9.9\% |

## Americas

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Business machines 227,770
Office imaging products 91,115
Computer peripherals 132,255
Business information

| products | 4,400 | 4,453 | 4,988 | 19,745 | $1.2 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cameras | 64,143 | 64,672 | 88,816 | 362,104 | $0.8 \%$ |

Optical and other
products $\quad 14,711$

Total $306,624 \quad 327,276 \quad 1,340,400 \quad 285,067 \quad 309,406 \quad 1,283,646 \quad+7.6 \% \quad+5.8 \% \quad+4.4 \%$

## Europe

Business
machines
256,823
$208,852 \quad 222,929 \quad 916,108+23.0 \%$
Office imaging
products $\quad 98,957$
Computer
peripherals 153,593
Business
information products

$$
4,273
$$

Cameras 70,992
Optical and
other products

9,976
Total
$337,791381,909 \quad 1,511,600$
$8,122 \quad 8,032 \quad 35,527+22.8 \%$

Other
areas
Business machines 83,935
Office imaging products 24,843
Computer peripherals 58,247
Business
information products 845

Cameras 47,664 $34,944 \quad 44,171 \quad 177,466+36.4 \%$
Optical and other $\begin{array}{lrllrrrrrll}\text { products } & 31,320 & & & 40,512 & 42,290 & 159,483 & 22.7 \% & & \\ \text { Total } & 162,919 & 164,581 & 691,400 & 142,890 & 157,651 & 626,518 & +14.0 \% & +4.4 \% & +10.4 \%\end{array}$

## Total

Business machines $\quad 715,391 \quad 722,809 \quad 2,955,700 \quad 631,153 \quad 655,443 \quad 2,691,087 \quad+13.3 \% \quad+10.3 \% \quad+9.8 \%$ Office imaging products $\quad 305,562 \quad 328,938 \quad 1,302,600 \quad 286,488 \quad 298,949 \quad 1,185,925 \quad+6.7 \% \quad+10.0 \% \quad+9.8 \%$ Computer peripherals $\quad 383,097 \quad 366,603 \quad 1,541,700 \quad 316,796 \quad 329,867 \quad 1,398,408 \quad+20.9 \% \quad+11.1 \% \quad+10.2 \%$ Business information

| products | 26,732 | 27,268 | 111,400 | 27,869 | 26,627 | 106,754 | $4.1 \%$ | $+2.4 \%$ | $+4.4 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cameras | 222,443 | 291,957 | $1,142,600$ | 192,061 | 268,224 | $1,041,865$ | $+15.8 \%$ | $+8.8 \%$ | $+9.7 \%$ |

Optical and other

| products | 101,959 | 105,441 | 441,700 | 100,058 | 105,316 | 423,807 | $+1.9 \%$ | $+0.1 \%$ | $+4.2 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total | $1,039,793$ | $1,120,207$ | $4,540,000$ | 923,272 | $1,028,983$ | $4,156,759$ | $+12.6 \%$ | $+8.9 \%$ | $+9.2 \%$ |

* With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region,

Canon discloses projected net sales totals by product segment and by region.

## Table of Contents

Canon Inc.

## 2. SEGMENT INFORMATION BY PRODUCT

|  | 2007 |  | 2006 |  | Change year over year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st quarter | 2nd | quarter | Year | 1st | 2nd | Year | 1st | 2nd |
|  | (P) | (P) | quarter | quarter |  | quarter | quarter | Year |

## Business

machines
Unaffiliated customers Intersegment

| Total sales | 715,391 | 722,809 | $2,955,700$ | 631,153 | 655,443 | $2,691,087$ | $+13.3 \%$ | $+10.3 \%$ | $+9.8 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Operating |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| profit | 176,511 | 162,089 | 677,800 | 152,168 | 142,397 | 599,229 | $+16.0 \%$ | $+13.8 \%$ |
| $\%$ of sales | $24.7 \%$ | $22.4 \%$ | $22.9 \%$ | $24.1 \%$ | $21.7 \%$ | $22.3 \%$ |  |  |

## Cameras

Unaffiliated customers
Intersegment

| Total sales | 222,443 | 291,957 | $1,142,600$ | 192,061 | 268,224 | $1,041,865$ | $+15.8 \%$ | $+8.8 \%$ | $+9.7 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Operating |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- |
| profit | 60,530 | 72,670 | 299,900 | 44,039 | 64,697 | 268,738 | $+37.4 \%$ | $+12.3 \%$ | $+11.6 \%$ |
| $\%$ of sales | $27.2 \%$ | $24.9 \%$ | $26.2 \%$ | $22.9 \%$ | $24.1 \%$ | $25.8 \%$ |  |  |  |

Optical and other products Unaffiliated

| customers | 101,959 | 105,441 | 441,700 | 100,058 | 105,316 | 423,807 | $+1.9 \%$ | $+0.1 \%$ | $+4.2 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment | 51,659 | 50,541 | 201,800 | 41,397 | 47,309 | 190,687 | $+24.8 \%$ | $+6.8 \%$ | $+5.8 \%$ |
|  |  |  |  |  |  |  |  |  |  |
| Total sales | 153,618 | 155,982 | 643,500 | 141,455 | 152,625 | 614,494 | $+8.6 \%$ | $+2.2 \%$ | $+4.7 \%$ |


| Operating |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| profit | 17,992 | 8,208 | 48,300 | 14,526 | 8,669 | 41,475 | $+23.9 \%$ | $5.3 \%+16.5 \%$ |
| $\%$ of sales | $11.7 \%$ | $5.3 \%$ | $7.5 \%$ | $10.3 \%$ | $5.7 \%$ | $6.7 \%$ |  |  |

## Corporate and

Eliminations
Unaffiliated customers

| Edgar Filing: CANON INC - Form 6-K |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | 51,659 | 50,541 | 201,800 | 41,397 | 47,309 | 190,687 |  |  |  |
| Total sales | 51,659 | 50,541 | 201,800 | 41,397 | 47,309 | 190,687 |  |  |  |
| Operating profit | 47,630 | 58,370 | 236,000 | 40,598 | 47,421 | 202,409 |  |  |  |
| Consolidated          <br> Unaffiliated <br> customers $1,039,793$ $1,120,207$ $4,540,000$ 923,272 $1,028,983$ $4,156,759$ $+12.6 \%$ $+8.9 \%$ $+9.2 \%$ <br> Intersegment          |  |  |  |  |  |  |  |  |  |
| Total sales | 1,039,793 | 1,120,207 | 4,540,000 | 923,272 | 1,028,983 | 4,156,759 | +12.6\% | +8.9\% | +9.2\% |
| Operating <br> profit <br> \% of sales | $\begin{array}{r} 207,403 \\ 19.9 \% \end{array}$ | $\begin{array}{r} 184,597 \\ 16.5 \% \end{array}$ | $\begin{gathered} 790,000 \\ 17.4 \% \end{gathered}$ | $\begin{array}{r} 170,135 \\ 18.4 \% \end{array}$ | $\begin{array}{r} 168,342 \\ 16.4 \% \end{array}$ | $\begin{aligned} & 707,033 \\ & 17.0 \% \end{aligned}$ | +21.9\% | +9.7\% | +11.7\% |
|  |  |  |  |  |  |  |  | $(\mathrm{P})=\mathrm{P}$ | Projection |
| 3. OTHER INCOME / DEDUCTIONS |  |  |  |  |  |  |  | (Million | s of yen) |
|  |  |  |  | -S2- |  |  |  |  |  |

## Table of Contents

Canon Inc.

## 4. SALES COMPOSITION BY PRODUCT

|  | 2007 |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 st | 2nd | Year | 1st | 2nd | Year |
| quarter | quarter | (P) | quarter | quarter |  |

Office imaging products

| Monochrome copying machines | 48\% | 49\% | 47\% | 53\% | 53\% | 52\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Color copying machines | 35\% | 34\% | 35\% | 30\% | 30\% | 31\% |
| Others | 17\% | 17\% | 18\% | 17\% | 17\% | 17\% |
| Computer peripherals |  |  |  |  |  |  |
| Laser beam printers | 77\% | 73\% | 73\% | 75\% | 74\% | 73\% |
| Inkjet printers (includes inkjet MFPs) | 22\% | 26\% | 26\% | 24\% | 25\% | 26\% |
| Others | 1\% | 1\% | 1\% | 1\% | 1\% | 1\% |
| Business information products |  |  |  |  |  |  |
| Personal computers | 63\% | 64\% | 64\% | 68\% | 63\% | 64\% |
| Others | 37\% | 36\% | 36\% | 32\% | 37\% | 36\% |
| Cameras |  |  |  |  |  |  |
| Film cameras / Lenses | 17\% | 15\% | 15\% | 16\% | 16\% | 15\% |
| Digital cameras | 75\% | 76\% | 76\% | 73\% | 74\% | 75\% |
| Video cameras | 8\% | 9\% | 9\% | 11\% | 10\% | 10\% |

Optical and other products
Semiconductor production equipment
Others

| $51 \%$ | $44 \%$ | $50 \%$ | $52 \%$ | $52 \%$ | $52 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $49 \%$ | $56 \%$ | $50 \%$ | $48 \%$ | $48 \%$ | $48 \%$ |

## 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

|  | 2007 |  |
| :---: | :---: | :---: |
| 1st | 2 nd | Year |
| quarter | quarter | $(\mathrm{P})$ |

## Business machines

| Japan | $0.3 \%$ |  |  |
| :--- | :---: | :---: | :---: |
| Overseas | $+11.9 \%$ |  |  |
| Total |  | $+9.1 \%$ | $+6.8 \%$ |$++7.5 \%$

## Cameras

Japan
$+42.6 \%$

| Overseas | $+5.5 \%$ |  |  |
| :--- | :---: | :---: | :---: |
| Total | $+10.9 \%$ | $+4.7 \%$ | $+7.1 \%$ |
|  |  |  |  |
| Optical and other products | $+19.0 \%$ |  |  |
| Japan | $11.0 \%$ |  |  |
| Overseas | $+0.6 \%$ | $1.4 \%$ | $+3.2 \%$ |
| Total |  |  |  |
| Total | $+8.8 \%$ | $+5.9 \%$ | $+6.9 \%$ |
| Japan | $+8.5 \%$ | $+5.2 \%$ | $+7.0 \%$ |
| Overseas | $+5.5 \%$ | $+3.4 \%$ | $+3.5 \%$ |
| Americas | $+10.0 \%$ | $+8.6 \%$ | $+9.6 \%$ |
| Europe | $+11.5 \%$ | $+1.6 \%$ | $+8.7 \%$ |
| Other areas | $+8.5 \%$ | $+5.4 \%$ | $+7.0 \%$ |
| Total |  |  |  |
|  |  | $(P)=$ Projection |  |

* With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region,

Canon discloses
projected net sales totals by product segment and by region.

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Canon Inc.

| 6. P\&L SUMMARY (2nd Quarter 2007/Projection) |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | Change |
|  | 2nd quarter <br> (P) | 2nd quarter | year over <br> year |
| Net sales | 1,120,207 | 1,028,983 | +8.9\% |
| Operating profit | 184,597 | 168,342 | +9.7\% |
| Income before income taxes and minority interests | 192,156 | 171,454 | +12.1\% |
| Net income | 118,750 | 105,905 | +12.1\% |
|  |  |  | $(\mathrm{P})=$ Projection |

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|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 10. R\&D EXPENSES |  |  |  |  |
| Canon Inc. |  |  |  |  |

## 12. INVENTORIES

| (1) Inventories | (Millions of yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |
|  | Mar. 31 | Dec. 31 | Difference |
| Business machines | 293,589 | 288,815 | +4,774 |
| Cameras | 99,293 | 87,515 | +11,778 |
| Optical and other products | 162,402 | 162,727 | 325 |
| Total | 555,284 | 539,057 | +16,227 |
| (2) Inventories/Sales* | (Days) |  |  |
|  | 2007 | 2006 | Difference |
|  | Mar. 31 | Dec. 31 | Difference |
| Business machines | 36 | 38 | 2 |
| Cameras | 32 | 27 | +5 |
| Optical and other products | 143 | 136 | +7 |
| Total | 45 | 45 | 0 |

[^0]
## 13. DEBT RATIO

## Edgar Filing: CANON INC - Form 6-K

|  | $\begin{gathered} 2007 \\ \text { Mar. } 31 \end{gathered}$ | $\begin{gathered} 2006 \\ \text { Dec. } 31 \end{gathered}$ | Difference |
| :---: | :---: | :---: | :---: |
| Total debt / Total assets | 0.7\% | 0.7\% | 0.0\% |
| 14. OVERSEAS PRODUCTION RATIO |  |  |  |
|  | 2007 | 2006 |  |
|  | 1st quarter | Year |  |
| Overseas production ratio | 41\% | 39\% |  |
| 15. NUMBER OF EMPLOYEES |  |  |  |
|  | 2007 | 2006 | Difference |
|  | Mar. 31 | Dec. 31 | Difference |
| Japan | 50,880 | 50,753 | +127 |
| Overseas | 70,096 | 67,746 | +2,350 |
| Total | 120,976 | 118,499 | +2,477 |

-S5-


[^0]:    * Index based on the previous six months sales.

