

Whitestone REIT
Form 10-Q
May 07, 2015

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-34855

WHITESTONE REIT

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of
Incorporation or Organization)

76-0594970

(I.R.S. Employer
Identification No.)

2600 South Gessner, Suite 500

Houston, Texas

(Address of Principal Executive Offices)

77063

(Zip Code)

(713) 827-9595

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

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company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of May 4, 2015, there were 23,232,760 common shares of beneficial interest, \$0.001 par value per share, outstanding.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

Whitestone REIT and Subsidiaries

CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

	March 31, 2015 (unaudited)	December 31, 2014
ASSETS		
Real estate assets, at cost		
Property	\$682,571	\$673,655
Accumulated depreciation	(75,782)	(71,587)
Total real estate assets	606,789	602,068
Cash and cash equivalents	4,320	4,236
Marketable securities	1,015	973
Escrows and acquisition deposits	3,386	4,092
Accrued rents and accounts receivable, net of allowance for doubtful accounts	12,188	11,834
Unamortized lease commissions and loan costs	8,590	8,879
Prepaid expenses and other assets	3,067	2,215
Total assets	\$639,355	\$634,297
LIABILITIES AND EQUITY		
Liabilities:		
Notes payable	\$403,524	\$394,093
Accounts payable and accrued expenses	15,051	15,882
Tenants' security deposits	4,418	4,372
Dividends and distributions payable	6,747	6,627
Total liabilities	429,740	420,974
Commitments and contingencies:	—	—
Equity:		
Preferred shares, \$0.001 par value per share; 50,000,000 shares authorized; none issued and outstanding as of March 31, 2015 and December 31, 2014	—	—
Common shares, \$0.001 par value per share; 400,000,000 shares authorized; 23,264,518 and 22,835,695 issued and outstanding as of March 31, 2015 and December 31, 2014, respectively	23	23
Additional paid-in capital	305,862	304,078
Accumulated deficit	(99,006)	(93,938)
Accumulated other comprehensive loss	(363)	(91)
Total Whitestone REIT shareholders' equity	206,516	210,072
Noncontrolling interest in subsidiary	3,099	3,251
Total equity	209,615	213,323
Total liabilities and equity	\$639,355	\$634,297

See accompanying notes to Consolidated Financial Statements

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Whitestone REIT and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Unaudited)

(in thousands, except per share data)

	Three Months Ended March 31,	
	2015	2014
Property revenues		
Rental revenues	\$16,465	\$13,614
Other revenues	4,787	3,761
Total property revenues	21,252	17,375
Property expenses		
Property operation and maintenance	4,083	3,524
Real estate taxes	2,904	2,277
Total property expenses	6,987	5,801
Other expenses (income)		
General and administrative	4,485	2,957
Depreciation and amortization	4,564	3,829
Interest expense	3,408	2,329
Interest, dividend and other investment income	(9	) (21
Total other expense	12,448	9,094
Income from continuing operations before loss on sale or disposal of assets and income taxes	1,817	2,480
Provision for income taxes	(83	) (81
Loss on sale or disposal of assets	(105	) (87
Income from continuing operations	1,629	2,312
Income (loss) from discontinued operations	(8	) 120
Income (loss) from discontinued operations	(8	) 120
Net income	1,621	2,432
Less: Net income attributable to noncontrolling interests	27	60
Net income attributable to Whitestone REIT	\$1,594	\$2,372

See accompanying notes to Consolidated Financial Statements

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Whitestone REIT and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

(Unaudited)

(in thousands, except per share data)

	Three Months Ended March 31,	
	2015	2014
Basic Earnings Per Share:		
Income from continuing operations attributable to Whitestone REIT excluding amounts attributable to unvested restricted shares	\$0.07	\$0.10
Income from discontinued operations attributable to Whitestone REIT	0.00	0.01
Net income attributable to common shareholders excluding amounts attributable to unvested restricted shares	\$0.07	\$0.11
Diluted Earnings Per Share:		
Income from continuing operations attributable to Whitestone REIT excluding amounts attributable to unvested restricted shares	\$0.06	\$0.10
Income from discontinued operations attributable to Whitestone REIT	0.00	0.01
Net income attributable to common shareholders excluding amounts attributable to unvested restricted shares	\$0.06	\$0.11
Weighted average number of common shares outstanding:		
Basic	22,577	21,823
Diluted	23,226	21,949
Distributions declared per common share / OP unit	\$0.2850	\$0.2850
Consolidated Statements of Comprehensive Income		
Net income	\$1,621	\$2,432
Other comprehensive gain (loss)		
Unrealized loss on cash flow hedging activities	(319	) (38
Unrealized gain on available-for-sale marketable securities	41	83
Comprehensive income	1,343	2,477
Less: Comprehensive income attributable to noncontrolling interests	23	61
Comprehensive income attributable to Whitestone REIT	\$1,320	\$2,416

See accompanying notes to Consolidated Financial Statements

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Whitestone REIT and Subsidiaries
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
(Unaudited)
(in thousands)

	Common Shares	Shares Amount	Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Gain (Loss)	Total Shareholders' Equity	Noncontrolling interests Units	Dollars	Total Equity
Balance, December 31, 2014	22,836	\$23	\$304,078	\$ (93,938)	\$ (91)	\$ 210,072	398	\$3,251	\$213,323
Exchange of noncontrolling interest OP units for common shares	8	—	62	—	2	64	(8)	(64)	—
Issuance of shares under dividend reinvestment plan	1	—	23	—	—	23	—	—	23
Share-based compensation	420	—	1,699	—	—	1,699	—	—	1,699
Distributions	—	—	—	(6,662)	—	(6,662)	—	(111)	(6,773)
Unrealized loss on change in value of cash flow hedge	—	—	—	—	(314)	(314)	—	(5)	(319)
Unrealized gain on change in fair value of available-for-sale marketable securities	—	—	—	—	40	40	—	1	41
Net income	—	—	—	1,594	—	1,594	—	27	1,621
Balance, March 31, 2015	23,265	\$23	\$305,862	\$ (99,006)	\$ (363)	\$ 206,516	390	\$3,099	\$209,615

See accompanying notes to Consolidated Financial Statements

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Whitestone REIT and Subsidiaries
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(in thousands)

	Three Months Ended March 31,	
	2015	2014
Cash flows from operating activities:		
Net income from continuing operations	\$1,629	\$2,312
Net income (loss) from discontinued operations	(8	) 120
Net income	1,621	2,432
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	4,564	3,831
Amortization of deferred loan costs	300	202
Amortization of notes payable discount	74	76
Loss on sale or disposal of assets and properties	105	84
Bad debt expense	184	390
Share-based compensation	1,699	373
Changes in operating assets and liabilities:		
Escrows and acquisition deposits	706	(96
Accrued rent and accounts receivable	(538	) (960
Unamortized lease commissions	(273	) (290
Prepaid expenses and other assets	145	135
Accounts payable and accrued expenses	(1,122	) (241
Tenants' security deposits	46	132
Net cash provided by operating activities	7,519	5,948
Net cash provided by (used in) operating activities of discontinued operations	(8	) 33
Cash flows from investing activities:		
Acquisitions of real estate	(6,300) —
Additions to real estate	(2,876	) (2,090
Net cash used in investing activities	(9,176	) (2,090
Net cash used in investing activities of discontinued operations	—	(33
Cash flows from financing activities:		
Distributions paid to common shareholders	(6,526	) (6,231
Distributions paid to OP unit holders	(113	) (158
Payments of exchange offer costs	—	(14
Proceeds from revolving credit facility, net	9,000	—
Repayments of notes payable	(612	) (493
Net cash provided by (used in) financing activities	1,749	(6,896
Net cash used in financing activities of discontinued operations	—	(11
Net increase (decrease) in cash and cash equivalents	84	(3,049
Cash and cash equivalents at beginning of period	4,236	6,491
Cash and cash equivalents at end of period	\$4,320	\$3,442

See accompanying notes to Consolidated Financial Statements

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Whitestone REIT and Subsidiaries
 CONSOLIDATED STATEMENTS OF CASH FLOWS
 (Unaudited)
 (in thousands)

	Three Months Ended March 31,	
	2015	2014
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$3,132	\$2,137
Non cash investing and financing activities:		
Disposal of fully depreciated real estate	\$41	\$45
Financed insurance premiums	\$1,057	\$888
Value of shares issued under dividend reinvestment plan	\$23	\$26
Value of common shares exchanged for OP units	\$64	\$103
Change in fair value of available-for-sale securities	\$41	\$83
Change in fair value of cash flow hedge	\$(319)	\$(38)

See accompanying notes to Consolidated Financial Statements

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WHITESTONE REIT AND SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2015
(Unaudited)

The use of the words “we,” “us,” “our,” “Company” or “Whitestone” refers to Whitestone REIT and our consolidated subsidiaries, except where the context otherwise requires.

1. INTERIM FINANCIAL STATEMENTS

The consolidated financial statements included in this report are unaudited; however, amounts presented in the consolidated balance sheet as of December 31, 2014 are derived from our audited consolidated financial statements as of that date. The unaudited financial statements as of and for the period ended March 31, 2015 have been prepared in accordance with U.S. generally accepted accounting principles (“U.S. GAAP”) for interim financial information on a basis consistent with the annual audited consolidated financial statements and with the instructions to Form 10-Q.

The consolidated financial statements presented herein reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of the financial position of Whitestone and our subsidiaries as of March 31, 2015, and the results of operations for the three month periods ended March 31, 2015 and 2014, the consolidated statements of changes in equity for the three month period ended March 31, 2015 and cash flows for the three month periods ended March 31, 2015 and 2014. All of these adjustments are of a normal recurring nature. The results of operations for the interim periods are not necessarily indicative of the results expected for a full year. The statements should be read in conjunction with the audited consolidated financial statements and the notes thereto which are included in our Annual Report on Form 10-K for the year ended December 31, 2014.

Business. Whitestone was formed as a real estate investment trust (“REIT”), pursuant to the Texas Real Estate Investment Trust Act on August 20, 1998. In July 2004, we changed our state of organization from Texas to Maryland pursuant to a merger where we merged directly with and into a Maryland REIT formed for the sole purpose of the reorganization and the conversion of each of our outstanding common shares of beneficial interest of the Texas entity into 1.42857 common shares of beneficial interest of the Maryland entity. We serve as the general partner of Whitestone REIT Operating Partnership, L.P. (the “Operating Partnership”), which was formed on December 31, 1998 as a Delaware limited partnership. We currently conduct substantially all of our operations and activities through the Operating Partnership. As the general partner of the Operating Partnership, we have the exclusive power to manage and conduct the business of the Operating Partnership, subject to certain customary exceptions. As of March 31, 2015 and December 31, 2014, Whitestone owned and operated 64 and 63 commercial properties, respectively, in and around Houston, Dallas-Fort Worth, San Antonio, Chicago and Phoenix.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Consolidation. We are the sole general partner of the Operating Partnership and possess full legal control and authority over the operations of the Operating Partnership. As of March 31, 2015 and December 31, 2014, we owned a majority of the partnership interests in the Operating Partnership. Consequently, the accompanying consolidated financial statements include the accounts of the Operating Partnership. All significant inter-company balances have been eliminated. Noncontrolling interests in the accompanying consolidated financial statements represents the share of equity and earnings of the Operating Partnership allocable to holders of partnership interests other than us. Net income or loss is allocated to noncontrolling interests based on the weighted average percentage ownership of the Operating Partnership during the period. Issuance of additional common shares of beneficial interest in Whitestone (the “common shares”) and units of limited partnership interest in the Operating Partnership that are convertible into cash or, at our option, common shares on a one-for-one basis (the “OP units”) changes the ownership interests of both

the noncontrolling interests and Whitestone.

Basis of Accounting. Our financial records are maintained on the accrual basis of accounting whereby revenues are recognized when earned and expenses are recorded when incurred.

Use of Estimates. The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates that we use include the estimated fair values of properties acquired, the estimated useful lives for depreciable and amortizable assets and costs, the estimated allowance for doubtful accounts, the estimated fair value of interest rate swaps and the estimates supporting our impairment analysis for the carrying values of our real estate assets. Actual results could differ from those estimates.

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WHITESTONE REIT AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2015

(Unaudited)

Reclassifications. We have reclassified certain prior period amounts in the accompanying consolidated financial statements in order to be consistent with the current period presentation. These reclassifications had no effect on net income, total assets, total liabilities or equity.

Marketable Securities. We classify our existing marketable equity securities as available-for-sale in accordance with the Financial Accounting Standards Board's ("FASB") Investments-Debt and Equity Securities guidance. These securities are carried at fair value with unrealized gains and losses reported in equity as a component of accumulated other comprehensive income or loss. The fair value of the marketable securities is determined using Level 1 inputs under FASB Accounting Standards Codification ("ASC") 820, "Fair Value Measurements and Disclosures." Level 1 inputs represent quoted prices available in an active market for identical investments as of the reporting date. Gains and losses on securities sold are based on the specific identification method, and are reported as a component of interest, dividend and other investment income.

Derivative Instruments and Hedging Activities. We occasionally utilize derivative financial instruments, principally interest rate swaps, to manage our exposure to fluctuations in interest rates. We have established policies and procedures for risk assessment, and the approval, reporting and monitoring of derivative financial instruments. We recognize our interest rate swaps as cash flow hedges with the effective portion of the changes in fair value recorded in comprehensive income (loss) and subsequently reclassified into earnings in the period that the hedged transaction affects earnings. Any ineffective portion of a cash flow hedges' change in fair value is recorded immediately into earnings. Our cash flow hedges are determined using Level 2 inputs under ASC 820. Level 2 inputs represent quoted prices in active markets for similar assets or liabilities; quoted prices in markets that are not active; and model-derived valuations whose inputs are observable. As of March 31, 2015, we consider our cash flow hedges to be highly effective.

Development Properties. Land, buildings and improvements are recorded at cost. Expenditures related to the development of real estate are carried at cost which includes capitalized carrying charges and development costs. Carrying charges (interest, real estate taxes, loan fees, and direct and indirect development costs related to buildings under construction), are capitalized as part of construction in progress. The capitalization of such costs ceases when the property, or any completed portion, becomes available for occupancy. For the three months ended March 31, 2015, approximately \$26,000 and \$16,000 in interest expense and real estate taxes, respectively, were capitalized. For the three months ended March 31, 2014, approximately \$25,000 and \$25,000 in interest expense and real estate taxes, respectively, were capitalized.

Share-Based Compensation. From time to time, we award nonvested restricted common share awards or restricted common share unit awards, which may be converted into common shares, to executive officers and employees under our 2008 Long-Term Equity Incentive Ownership Plan (the "2008 Plan"). The vast majority of the awarded shares and units vest when certain performance conditions are met. We recognize compensation expense when achievement of the performance conditions is probable based on management's most recent estimates using the fair value of the shares as of the grant date. We recognized \$1,674,000 and \$373,000 in share-based compensation for the three months ended March 31, 2015 and 2014, respectively.

Noncontrolling Interests. Noncontrolling interests is the portion of equity in a subsidiary not attributable to a parent. The ownership interests not held by the parent are considered noncontrolling interests. Accordingly, we have reported noncontrolling interests in equity on the consolidated balance sheets but separate from Whitestone's

equity. On the consolidated statements of operations, subsidiaries are reported at the consolidated amount, including both the amount attributable to Whitestone and noncontrolling interests. The consolidated statement of changes in equity is included for quarterly financial statements, including beginning balances, activity for the period and ending balances for shareholders' equity, noncontrolling interests and total equity.

See our Annual Report on Form 10-K for the year ended December 31, 2014 for further discussion on significant accounting policies.

Recent Accounting Pronouncements. In April 2014, the FASB issued guidance updating the criteria for reporting the disposal of a component of an entity as a discontinued operation. This guidance was effective for reporting periods beginning on or after December 15, 2014 with early adoption permitted only for disposals that have not been reported in financial statements previously issued or available for issuance. We have adopted the guidance beginning with the year ended December 31, 2014.

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WHITESTONE REIT AND SUBSIDIARIES
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
 March 31, 2015
 (Unaudited)

In April 2015, the FASB issued guidance requiring that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. This guidance is effective retrospectively for reporting periods beginning on or after December 15, 2015 with early adoption permitted only for financial statements that have not been previously issued. We are currently in the process of evaluating the impact of adoption on our consolidated balance sheets.

3. MARKETABLE SECURITIES

All of our marketable securities were classified as available-for-sale securities as of March 31, 2015 and December 31, 2014. Available-for-sale securities consisted of the following (in thousands):

	March 31, 2015			
	Amortized Cost	Gains in Accumulated Other Comprehensive Income	Losses in Accumulated Other Comprehensive Income	Estimated Fair Value
Real estate sector common stock	\$ 1,106	\$—	\$(91	) \$ 1,015
Total available-for-sale securities	\$ 1,106	\$—	\$(91	) \$ 1,015

	December 31, 2014			
	Amortized Cost	Gains in Accumulated Other Comprehensive Income	Losses in Accumulated Other Comprehensive Income	Estimated Fair Value
Real estate sector common stock	\$ 1,106	\$—	\$(133	) \$ 973
Total available-for-sale securities	\$ 1,106	\$—	\$(133	) \$ 973

During the three months ended March 31, 2015 and 2014, no available-for-sale securities were sold. For the purpose of determining gross realized gains and losses, the cost of securities sold is based on specific identification. A net unrealized holding loss on available-for-sale securities in the amount of \$91,000 and \$146,000 for the three months ended March 31, 2015 and 2014, respectively, has been included in accumulated other comprehensive income.

4. ACCRUED RENTS AND ACCOUNTS RECEIVABLE, NET

Accrued rents and accounts receivable, net consists of amounts accrued, billed and due from tenants, allowance for doubtful accounts and other receivables as follows (in thousands):

	March 31, 2015	December 31, 2014
Tenant receivables	\$8,560	\$7,998
Accrued rents and other recoveries	8,776	8,800

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Allowance for doubtful accounts	(5,148) (4,964)
Total	\$12,188	\$11,834	

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WHITESTONE REIT AND SUBSIDIARIES
 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
 March 31, 2015
 (Unaudited)

5. UNAMORTIZED LEASE COMMISSIONS AND LOAN COSTS

Costs which have been deferred consist of the following (in thousands):

	March 31, 2015	December 31, 2014
Lease commissions	\$5,932	\$5,936
Deferred financing cost	5,821	5,785
Total cost	11,753	11,721
Less: lease commissions accumulated amortization	(2,395)	(2,373)
Less: deferred financing cost accumulated amortization	(768)	(469)
Total cost, net of accumulated amortization	\$8,590	\$8,879

6. DEBT

Certain subsidiaries of Whitestone are the borrowers under various financing arrangements. These subsidiaries are separate legal entities and their respective assets and credit are not available to satisfy the debt of Whitestone or any of its other subsidiaries.

Debt consisted of the following as of the dates indicated (in thousands):

Description	March 31, 2015	December 31, 2014
Fixed rate notes		
\$10.5 million, LIBOR plus 2.00% Note, due September 24, 2018 ⁽¹⁾	\$10,400	\$10,460
\$50.0 million, 0.84% plus 1.75% to 2.50% Note, due February 17, 2017 ⁽²⁾	50,000	50,000
\$37.0 million 3.76% Note, due December 1, 2020	35,858	36,090
\$6.5 million 3.80% Note, due January 1, 2019	6,314	6,355
\$19.0 million 4.15% Note, due December 1, 2024	19,000	19,000
\$20.2 million 4.28% Note, due June 6, 2023	20,200	20,200
\$14.0 million 4.34% Note, due September 11, 2024	14,000	14,000
\$14.3 million 4.34% Note, due September 11, 2024	14,300	14,300
\$16.5 million 4.97% Note, due September 26, 2023	16,450	16,450
\$15.1 million 4.99% Note, due January 6, 2024	15,060	15,060
\$9.2 million, Prime Rate less 2.00%, due December 29, 2017 ⁽³⁾	7,888	7,888
\$2.6 million 5.46% Note, due October 1, 2023	2,576	2,583
\$11.1 million 5.87% Note, due August 6, 2016	11,531	11,607
\$0.9 million 2.97% Note, due November 28, 2015	847	—
Floating rate notes		
Unsecured line of credit, LIBOR plus 1.40% to 1.95%, due November 7, 2018	129,100	120,100
\$50.0 million, LIBOR plus 1.35% to 1.90% Note, due November 7, 2019	50,000	50,