

Abel Scott R  
Form 4  
February 15, 2005

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Abel Scott R

2. Issuer Name and Ticker or Trading Symbol  
MOTIVE INC [MOTV]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
02/15/2005

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)

12515 RESEARCH BLVD., BUILDING 5

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

EVP Product Group

AUSTIN, TX 78759

(City) (State) (Zip)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V Amount (A) or (D) Price			
Common Stock	02/15/2005		S	<u>1,800</u> <sup>(1)</sup> D \$ 10.95	648,040	I	by Miko Ventures, Ltd. <sup>(2)</sup>
Common Stock	02/15/2005		S	<u>2,200</u> <sup>(1)</sup> D \$ 10.97	645,840	I	by Miko Ventures, Ltd. <sup>(2)</sup>
Common Stock	02/15/2005		S	<u>3,300</u> <sup>(1)</sup> D \$ 10.98	642,540	I	by Miko Ventures, Ltd. <sup>(2)</sup>
Common Stock	02/15/2005		S	<u>2,500</u> <sup>(1)</sup> D \$ 11	640,040	I	by Miko Ventures,



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(2) Mr. Abel is the general manager of Miko Ventures, Ltd.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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