

Trefler Leon  
 Form 3  
 January 19, 2010

**FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL  
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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
 Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

|   |         |                                      |   |  |
|---|---------|--------------------------------------|---|--|
| 1. Name and Address of Reporting Person * |         | 2. Date of Event Requiring Statement | 3. Issuer Name <b>and</b> Ticker or Trading Symbol  |  |
| Â Trefler Leon                            |         | (Month/Day/Year)                     | PEGASYSTEMS INC [PEGA]  |  |
| (Last)                                    | (First) | (Middle)                             | 4. Relationship of Reporting Person(s) to Issuer  | 5. If Amendment, Date Original Filed(Month/Day/Year) |
|   |         |                                      |   |  |
| 101 MAIN STREET                           |         |                                      | (Check all applicable)  |  |
| (Street)                                  |         |                                      | <input type="checkbox"/> Director <input type="checkbox"/> 10% Owner<br><input checked="" type="checkbox"/> Officer <input type="checkbox"/> Other<br>(give title below)    (specify below)   |  |
| CAMBRIDGE,Â MAÂ 02142                     |         |                                      | Senior Vice President, Sales<br>6. Individual or Joint/Group Filing(Check Applicable Line)<br><input checked="" type="checkbox"/> Form filed by One Reporting Person<br><input type="checkbox"/> Form filed by More than One Reporting Person |  |
| (City)                                    | (State) | (Zip)                                |   |  |

**Table I - Non-Derivative Securities Beneficially Owned**

| 1. Title of Security<br>(Instr. 4) | 2. Amount of Securities Beneficially Owned<br>(Instr. 4) | 3. Ownership Form:<br>Direct (D)<br>or Indirect (I)<br>(Instr. 5) | 4. Nature of Indirect Beneficial Ownership<br>(Instr. 5) |
|------------------------------------|--|---|--|
| Common Stock                       | 1,365  | D   | Â  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. SEC 1473 (7-02)

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security<br>(Instr. 4) | 2. Date Exercisable and Expiration Date<br>(Month/Day/Year) | 3. Title and Amount of Securities Underlying Derivative Security<br>(Instr. 4) | 4. Conversion or Exercise Price of Derivative Security | 5. Ownership Form of Derivative Security:<br>Direct (D)<br>or Indirect | 6. Nature of Indirect Beneficial Ownership<br>(Instr. 5) |
|---|---|--|--|--|--|
|   | Date Exercisable  | Expiration Date  | Title  | Amount or Number of  |  |

## Edgar Filing: Trefler Leon - Form 3

|                        |                           |            |              | Shares |          | (I)<br>(Instr. 5) |   |
|------------------------|---------------------------|------------|--------------|--------|----------|-------------------|---|
| Stock Option           | 12/13/2008 <sup>(1)</sup> | 12/13/2017 | Common Stock | 3,900  | \$ 12    | D                 | Â |
| Stock Option           | 12/11/2009 <sup>(2)</sup> | 12/11/2018 | Common Stock | 2,940  | \$ 11.88 | D                 | Â |
| Stock Option           | 12/15/2010 <sup>(3)</sup> | 12/15/2019 | Common Stock | 3,195  | \$ 32.29 | D                 | Â |
| Restricted Stock Units | 12/13/2008 <sup>(4)</sup> | 12/13/2017 | Common Stock | 1,560  | \$ 0     | D                 | Â |
| Restricted Stock Units | 12/11/2009 <sup>(5)</sup> | 12/11/2018 | Common Stock | 2,352  | \$ 0     | D                 | Â |
| Restricted Stock Units | 12/15/2010 <sup>(6)</sup> | 12/15/2019 | Common Stock | 1,250  | \$ 0     | D                 | Â |

## Reporting Owners

| Reporting Owner Name / Address                         | Relationships |           |                                |       |
|--|---------------|-----------|--------------------------------|-------|
|  | Director      | 10% Owner | Officer                        | Other |
| Trefler Leon<br>101 MAIN STREET<br>CAMBRIDGE, MA 02142 | Â             | Â         | Â Senior Vice President, Sales | Â     |

## Signatures

/s/ Shawn Hoyt, Esq., as Attorney-In-Fact for Leon Trefler 01/19/2010

\*\*Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) All options vest 20% on December 13, 2008, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (2) All options vest 20% on December 11, 2009, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (3) All options vest 20% on December 15, 2010, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (4) All RSUs vest 20% on December 13, 2008, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (5) All RSUs vest 20% on December 11, 2009, and the remaining 80% vest in equal quarterly installments over the remaining four years.
- (6) All RSUs vest 20% on December 15, 2010, and the remaining 80% vest in equal quarterly installments over the remaining four years.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.