

Digital Realty Trust, Inc.  
Form 10-Q  
August 08, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended June 30, 2008

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 001-32336

**DIGITAL REALTY TRUST, INC.**

(Exact name of registrant as specified in its charter)

<b>Maryland</b> (State or other jurisdiction of incorporation or organization)	<b>26-0081711</b> (IRS employer identification number)
<b>560 Mission Street, Suite 2900</b>  <b>San Francisco, CA</b> (Address of principal executive offices)	<b>94105</b> (Zip Code)
<b>(415) 738-6500</b>  (Registrant's telephone number, including area code)	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of accelerated filer, large accelerated filer, non-accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at July 31, 2008
Common Stock, \$.01 par value per share	71,925,302

**Table of Contents**

**DIGITAL REALTY TRUST, INC.**

**FORM 10-Q**

**FOR THE QUARTER ENDED JUNE 30, 2008**

**TABLE OF CONTENTS**

	<b>Page number</b>
<b>PART I. FINANCIAL INFORMATION</b>	
<b>ITEM 1.</b> Condensed Consolidated Financial Statements:	
<u>Condensed Consolidated Balance Sheets as of June 30, 2008 (unaudited) and December 31, 2007</u>	3
<u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2008 and 2007 (unaudited)</u>	4
<u>Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2008 and 2007 (unaudited)</u>	5
<u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2008 and 2007 (unaudited)</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	8
<b>ITEM 2.</b> <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
<b>ITEM 3.</b> <u>Quantitative and Qualitative Disclosures About Market Risk</u>	39
<b>ITEM 4.</b> <u>Controls and Procedures</u>	43
<b>PART II. OTHER INFORMATION</b>	
<b>ITEM 1.</b> <u>Legal Proceedings</u>	43
<b>ITEM 1A.</b> <u>Risk Factors</u>	43
<b>ITEM 2.</b> <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	43
<b>ITEM 3.</b> <u>Defaults Upon Senior Securities</u>	43
<b>ITEM 4.</b> <u>Submission of Matters to a Vote of Security Holders</u>	43
<b>ITEM 5.</b> <u>Other Information</u>	43
<b>ITEM 6.</b> <u>Exhibits</u>	44
<u>Signatures</u>	45

**Table of Contents****DIGITAL REALTY TRUST, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except share data)

	June 30, 2008 (unaudited)	December 31, 2007
<b>ASSETS</b>		
Investments in real estate:		
Properties:		
Land	\$ 329,557	\$ 316,196
Acquired ground leases	2,895	2,790
Buildings and improvements	2,274,652	1,968,850
Tenant improvements	200,982	193,436
Total investments in properties	2,808,086	2,481,272
Accumulated depreciation and amortization	(241,964)	(188,099)
Net investments in properties	2,566,122	2,293,173
Investment in unconsolidated joint venture	8,172	8,521
Net investments in real estate	2,574,294	2,301,694
Cash and cash equivalents	19,764	31,352
Accounts and other receivables, net of allowance for doubtful accounts of \$2,945 and \$3,167 as of June 30, 2008 and December 31, 2007, respectively	47,469	43,440
Deferred rent	81,545	64,639
Acquired above market leases, net	36,410	38,762
Acquired in place lease value and deferred leasing costs, net	240,462	253,642
Deferred financing costs, net	15,820	17,610
Restricted cash	36,949	41,302
Other assets	18,137	17,023
Total Assets	\$ 3,070,850	\$ 2,809,464
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Revolving credit facility	\$ 287,843	\$ 299,731
Mortgage loans	900,829	895,507
Exchangeable senior debentures	172,500	172,500
Accounts payable and other accrued liabilities	147,132	176,143
Accrued dividends and distributions		22,345
Acquired below market leases, net	88,995	93,572
Security deposits and prepaid rents	26,502	27,839
Total liabilities	1,623,801	1,687,637
Commitments and contingencies		
Minority interests in consolidated joint ventures	12,423	4,928
Minority interests in operating partnership, redemption value of \$254,919 as of June 30, 2008	66,453	72,983
Stockholders' equity:		
Preferred Stock: \$0.01 par value, 30,000,000 authorized:		
Series A Cumulative Redeemable Preferred Stock, 8.50%, \$103,500,000 liquidation preference (\$25.00 per share), 4,140,000 issued and outstanding	99,297	99,297
	60,502	60,502

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Series B Cumulative Redeemable Preferred Stock, 7.875%, \$63,250,000 liquidation preference (\$25.00 per share), 2,530,000 issued and outstanding		
Series C Cumulative Convertible Preferred Stock, 4.375%, \$175,000,000 liquidation preference (\$25.00 per share), 7,000,000 issued and outstanding	169,068	169,068
Series D Cumulative Convertible Preferred Stock, 5.500%, \$345,000,000 liquidation preference (\$25.00 per share), 13,800,000 issued and outstanding	333,586	
Common Stock; \$0.01 par value: 125,000,000 authorized, 66,174,618 and 65,406,240 shares issued and outstanding as of June 30, 2008 and December 31, 2007, respectively	661	654
Additional paid-in capital	824,249	814,106
Dividends in excess of earnings	(137,319)	(103,090)
Accumulated other comprehensive income, net	18,129	3,379
 Total stockholders' equity	 1,368,173	 1,043,916
 Total liabilities and stockholders' equity	 \$ 3,070,850	 \$ 2,809,464

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents****DIGITAL REALTY TRUST, INC.****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(unaudited in thousands, except share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
<b>Operating Revenues:</b>				
Rental	\$ 97,966	\$ 78,705	\$ 190,712	\$ 151,993
Tenant reimbursements	25,698	16,631	47,485	32,310
Other	112	247	126	247
Total operating revenues	123,776	95,583	238,323	184,550
<b>Operating Expenses:</b>				
Rental property operating and maintenance	36,396	23,865	67,960	45,104
Property taxes	8,522	7,342	16,646	14,882
Insurance	1,198	1,419	2,403	2,845
Depreciation and amortization	39,570	31,832	78,707	61,231
General and administrative	9,823	8,456	18,668	15,666
Other	138	128	589	316
Total operating expenses	95,647	73,042	184,973	140,044
Operating income	28,129	22,541	53,350	44,506
<b>Other Income (Expenses):</b>				
Equity in earnings of unconsolidated joint venture	173	216	331	761
Interest and other income	407	532	1,062	1,045
Interest expense	(14,281)	(15,264)	(28,913)	(31,858)
Loss from early extinguishment of debt	(182)		(182)	
Income from continuing operations before minority interests	14,246	8,025	25,648	14,454
Minority interests in consolidated joint ventures	(50)		(50)	
Minority interests in continuing operations of operating partnership	(366)	(305)	(660)	(806)
Income from continuing operations	13,830	7,720	24,938	13,648
Income from discontinued operations before gain on sale of assets and minority interests		43		1,413
Gain on sale of assets				18,049
Minority interests attributable to discontinued operations		(5)		(3,266)
Income from discontinued operations		38		16,196
Net income	13,830	7,758	24,938	29,844
Preferred stock dividends	(10,102)	(5,167)	(18,360)	(8,612)
Net income available to common stockholders	\$ 3,728	\$ 2,591	\$ 6,578	\$ 21,232
<b>Income per share from continuing operations available to common stockholders:</b>				
Basic	\$ 0.06	\$ 0.04	\$ 0.10	\$ 0.08
Diluted	\$ 0.05	\$ 0.04	\$ 0.10	\$ 0.08

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Income per share from discontinued operations:

Basic	\$	\$	\$	\$	0.28
Diluted	\$	\$	\$	\$	0.27

Net income per share available to common stockholders:

Basic	\$	0.06	\$	0.04	\$	0.10	\$	0.36
Diluted	\$	0.05	\$	0.04	\$	0.10	\$	0.35

Weighted average common shares outstanding:

Basic	65,889,122	60,697,740	65,660,354	58,616,035
Diluted	68,068,600	62,970,291	67,563,963	60,732,425

See accompanying notes to the condensed consolidated financial statements.

**Table of Contents****DIGITAL REALTY TRUST, INC.****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(unaudited in thousands)**

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Net income	\$ 13,830	\$ 7,758	\$ 24,938	\$ 29,844
Other comprehensive income:				
Foreign currency translation adjustments	2,821	287	12,910	1,293
Minority interests in foreign currency translation adjustments	(252)	(31)	(1,195)	(200)
Increase in fair value of interest rate swaps	5,635	3,519	3,501	4,161
Minority interests in increase in fair value of interest rate swaps	(503)	(375)	(304)	(483)
Reclassification to interest expense from interest rate swaps	174	(313)	(179)	(1,695)
Minority interests in reclassification to interest expense from interest rate swaps	(16)	33	17	265
Comprehensive income	\$ 21,689	\$ 10,878	\$ 39,688	\$ 33,185

See accompanying notes to the condensed consolidated financial statements.



**Table of Contents****DIGITAL REALTY TRUST, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited in thousands)**

	<b>Six Months Ended</b>	
	<b>June 30,</b>	<b>June 30,</b>
	<b>2008</b>	<b>2007</b>
<b>Cash flows from operating activities (including discontinued operations):</b>		
Net income	\$ 24,938	\$ 29,844
Adjustments to reconcile net income to net cash provided by operating activities		
Gain on sale of assets		(18,049)
Minority interests in operating partnership and discontinued operations	660	4,072
Minority interests in consolidated joint ventures	50	
Equity in earnings of unconsolidated joint venture	(331)	(761)
Distributions from unconsolidated joint venture	1,290	389
Write-off of net assets due to early lease terminations	309	(34)
Depreciation and amortization of buildings and improvements, tenant improvements and acquired ground leases, including amounts for discontinued operations	53,662	35,277
Amortization over the vesting period of the fair value of share-based compensation	3,918	1,343
Allowance for doubtful accounts	(220)	36
Amortization of deferred financing costs	2,809	2,699
Write-off of deferred financing costs, included in net loss on early extinguishment of debt	182	
Amortization of debt premium	(114)	(114)
Amortization of acquired in place lease value and deferred leasing costs	25,046	26,333
Amortization of acquired above market leases and acquired below market leases, net	(5,416)	(4,916)
Changes in assets and liabilities:		
Restricted cash	4,649	(3,150)
Accounts and other receivables	(625)	186
Deferred rent	(16,671)	(10,497)
Deferred leasing costs	(3,352)	(5,867)
Other assets	1,181	2,558
Accounts payable and other accrued liabilities	(17,099)	(2,582)
Security deposits and prepaid rents	(1,512)	(302)
<b>Net cash provided by operating activities (including discontinued operations)</b>	<b>73,354</b>	<b>56,465</b>
<b>Cash flows from investing activities:</b>		
Acquisitions of properties	(68,595)	(192,753)
Proceeds from sale of assets, net of sales costs		78,191
Deposits paid for acquisitions of properties	(100)	(1,089)
Receipt of value added tax refund	9,149	412
Refundable value added tax paid	(11,544)	(5,226)
Change in restricted cash	(723)	(986)
Improvements to investments in real estate	(249,402)	(83,910)
Tenant improvement advances to tenants	(16,692)	(17,878)
Collection of advances to tenants for tenant improvements	16,433	22,185
Purchase of joint venture partners' interests	(610)	
<b>Net cash used in investing activities</b>	<b>(322,084)</b>	<b>(201,054)</b>

**Table of Contents****DIGITAL REALTY TRUST, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**

(in thousands)

	Six Months Ended	
	June 30, 2008	June 30, 2007
Cash flows from financing activities:		
Borrowings on revolving credit facility	\$ 297,066	\$ 261,590
Repayments on revolving credit facility	(308,372)	(294,000)
Proceeds from mortgage loans		121,288
Principal payments on mortgage loans	(7,594)	(44,090)
Change in restricted cash	427	(325)
Payment of loan fees and costs	(867)	(1,807)
Contributions from joint venture partners	6,525	
Gross proceeds from the sale of preferred stock	334,650	175,000
Common stock offering costs paid	(76)	
Preferred stock offering costs paid	(556)	(5,444)
Proceeds from exercise of stock options	1,506	402
Payment of dividends to preferred stockholders	(18,360)	(3,445)
Payment of dividends to common stockholders and distributions to limited partners of operating partnership	(67,207)	(38,827)
<b>Net cash provided by financing activities</b>	<b>237,142</b>	<b>170,342</b>
Net (decrease) increase in cash and cash equivalents	(11,588)	25,753
Cash and cash equivalents at beginning of period	31,352	22,261
Cash and cash equivalents at end of period	\$ 19,764	\$ 48,014
Supplemental disclosure of cash flow information:		
Cash paid for interest, including amounts capitalized	\$ 34,784	\$ 32,241
Cash paid for taxes	601	376
Supplementary disclosure of noncash investing and financing activities:		
Change in net assets related to foreign currency translation adjustments	\$ 12,910	\$ 1,293
Accrual of dividends and distributions		24,626
Increase in other assets related to increase in fair value of interest rate swaps	3,501	4,161
Increase to accounts and other receivables related to sale of interest rate swap agreement		
Reclassification of owner's equity to minority interest in the Operating Partnership	(1,526)	739
Operating Partnership units redeemed for or converted to shares of common stock	6,679	65,201
Assumption of mortgage loans	(2,836)	
Accrual for additions to investments in real estate and tenant improvement advances included in accounts payable and accrued expenses	69,452	6,653
Allocation of purchase price of properties to:		
Investments in real estate	67,868	175,624
Accounts and other receivables		1,686
Other assets		952
Acquired above market leases	440	(91)
Acquired below market leases	(3,104)	(17,984)
Acquired in place lease value and deferred leasing costs	3,493	34,738
Accounts payable and other accrued liabilities	(38)	(1,925)
Security deposits and prepaid rents	(64)	(247)

Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Cash paid for acquisition of properties

\$ 68,595 \$ 192,753

See accompanying notes to the consolidated financial statements.

---

**Table of Contents**

**DIGITAL REALTY TRUST, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**June 30, 2008 and 2007**

**(unaudited)**

**1. Organization and Description of Business**

Digital Realty Trust, Inc. through its controlling interest in Digital Realty Trust, L.P. (the Operating Partnership) and the subsidiaries of the Operating Partnership (collectively, we or the Company) is engaged in the business of owning, acquiring, developing, redeveloping and managing technology-related real estate. The Company is focused on providing Turn-Key Datacenter and Powered Base Building datacenter solutions for domestic and international tenants across a variety of industry verticals ranging from information technology and Internet enterprises, to manufacturing and financial services. As of June 30, 2008, our portfolio consisted of 74 properties, excluding one property held as an investment in an unconsolidated joint venture, of which 61 are located throughout North America and 13 are located in Europe. Our properties are diversified in major markets where corporate datacenter and technology tenants are concentrated, including the Chicago, Dallas, Los Angeles, New York, Northern Virginia, Phoenix, San Francisco and Silicon Valley metropolitan areas in the U.S. and the London, Dublin, Paris and Amsterdam markets in Europe. The portfolio consists of Internet gateway and corporate datacenter properties, technology manufacturing properties and regional or national headquarters of technology companies.

The Operating Partnership was formed on July 21, 2004 in anticipation of our initial public offering (IPO) on November 3, 2004 and commenced operations on that date. As of June 30, 2008, we own a 91.4% common interest and a 100% preferred interest in the Operating Partnership. As general partner, we have control over the Operating Partnership. The limited partners of the Operating Partnership do not have rights to replace us as the general partner nor do they have participating rights, although they do have certain protective rights.

**2. Summary of Significant Accounting Policies**

***(a) Principles of Consolidation and Basis of Presentation***

The accompanying interim condensed consolidated financial statements include all of the accounts of Digital Realty Trust, Inc., the Operating Partnership and the subsidiaries of the Operating Partnership. Intercompany balances and transactions have been eliminated.

Property interests contributed to the Operating Partnership by our predecessor, Global Innovation Partners, LLC (GI Partners) in exchange for units have been accounted for as a reorganization of entities under common control in a manner similar to a pooling of interests. Accordingly, the contributed assets and assumed liabilities were recorded at the predecessor's historical cost basis. Property interests acquired from third parties for cash or Units are accounted for using purchase accounting.

The accompanying interim condensed consolidated financial statements are unaudited, but have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and in compliance with the rules and regulations of the United States Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments necessary for a fair presentation have been included. All such adjustments are considered to be of a normal recurring nature, except as otherwise indicated. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for the full fiscal year. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in our annual report on Form 10-K for the year ended December 31, 2007.

***(b) Cash Equivalents***

For purpose of the condensed consolidated statements of cash flows, we consider short-term investments with original maturities of 90 days or less to be cash equivalents. As of June 30, 2008 and December 31, 2007, cash equivalents consist of investments in money market instruments.

***(c) Share Based Compensation***

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

We account for share based compensation using the fair value method of accounting. The estimated fair value of the stock options granted by us is being amortized on a straight-line basis over the vesting period of the stock options. The estimated fair value of the long-term incentive units and Class C Units (discussed in note 10) granted by us is being amortized on a straight-line basis over the expected service period.

For share based compensation awards with performance conditions, we estimate the fair value of the award for each of the possible performance condition outcomes and amortize the compensation cost based on management's projected performance outcome. In the instance management's projected performance outcome changes prior to the final measurement date, compensation cost is adjusted accordingly.

---

**Table of Contents**
***(d) Income Taxes***

We have elected to be treated and believe that we have operated in a manner that has enabled us to qualify as a Real Estate Investment Trust (REIT) under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code). As a REIT, we generally are not required to pay federal corporate income and excise taxes on our taxable income to the extent it is currently distributed to our stockholders.

However, qualification and taxation as a REIT depends upon our ability to meet the various qualification tests imposed under the Code, including tests related to annual operating results, asset composition, distribution levels and diversity of stock ownership. Accordingly, no assurance can be given that we will be organized or be able to operate in a manner so as to qualify or remain qualified as a REIT. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate tax rates.

Even if we qualify for taxation as a REIT, we are taxed in certain states in which we operate. Our consolidated taxable REIT subsidiaries are subject to both federal and state income taxes to the extent there is taxable income. We are also taxed in foreign countries where we operate that do not recognize U.S. REITs under their respective tax laws. Accordingly, we recognize and accrue income taxes for taxable REIT subsidiaries, certain states and foreign jurisdictions, as appropriate.

***(e) Presentation of Transactional-based Taxes***

In accordance with the provisions of Emerging Issues Task Force Issue No. 06-3 (EITF 06-3), *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)*, we account for such taxes on a net basis.

***(f) Asset Retirement Obligations***

We record accruals for estimated retirement obligations as required by SFAS No. 143, *Accounting for Asset Retirement Obligations* and FASB Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations*. The amount of asset retirement obligations relates primarily to estimated asbestos removal costs at the end of the economic life of properties that were built before 1984. As of June 30, 2008 and December 31, 2007, the amount included in accounts payable and other accrued liabilities on our condensed consolidated balance sheets was approximately \$1.6 million, and the equivalent asset is recorded at \$1.5 million, net of accumulated depreciation.

***(g) Assets and Liabilities Measured at Fair Value***

On January 1, 2008, we adopted Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ( SFAS No. 157 ). SFAS No. 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 157 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances. However, the FASB issued FASB Staff Positions ( FSP ) 157-1 and 157-2, which impact our adoption of SFAS 157. FSP 157-1 amends SFAS 157 to exclude FASB No. 13, *Accounting for Leases*, and its related interpretive accounting pronouncements that address leasing transactions, while FSP 157-2 delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis, until fiscal years beginning after November 15, 2008.

SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS No. 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, which is typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

level input that is significant to the fair value measurement in its entirety. The reporting entity's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

**Table of Contents****(h) Management's Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(i) Reclassifications**

Certain reclassifications to prior year amounts have been made to conform to the current year presentation.

This consists of a reclassification of the increase in restricted cash to cash flows from investing activities and cash flows from financing activities in the consolidated statements of cash flows for the six months ended June 30, 2007 by \$986,000 and \$325,000, respectively, with a corresponding reclassification from cash flows from operating activities.

**3. Minority Interests in the Operating Partnership**

Minority interests in the Operating Partnership relate to the interests that are not owned by us. The following table shows the ownership interest in the Operating Partnership as of June 30, 2008 and December 31, 2007:

	June 30, 2008		December 31, 2007	
	Common units and long term incentive units	Percentage of total	Common units and long term incentive units	Percentage of total
The Company	66,174,618	91.4%	65,406,240	90.7%
Minority interest consisting of:				
Third Parties	4,950,070	6.8	5,290,070	7.4
Employees ( includes long term incentive units, see note 10)	1,281,151	1.8	1,385,724	1.9
	72,405,839	100.0%	72,082,034	100.0%

The following table shows activity for the Operating Partnership and long-term incentive units that are not owned by us for the six months ended June 30, 2008:

	Third Parties	Employees / Directors	Total
As of January 1, 2008	5,290,070	1,385,724	6,675,794
Redemption of third party common Operating Partnership units for shares of our common stock (1)	(340,000)		(340,000)
Redemption of common Operating Partnership units for shares of our common stock by an employee of the Company (1)		(200,000)	(200,000)
Conversion of long-term incentive units for shares of our common stock by employees of the Company (1)		(80,745)	(80,745)
Grant of long-term incentive units to employees/directors		176,172	176,172
As of June 30, 2008	4,950,070	1,281,151	6,231,221

- (1) This redemption was recorded as a reduction to minority interest and an increase to common stock and additional paid in capital based on the book value per unit in the accompanying condensed consolidated balance sheet.



## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Limited partners have the right to require the Operating Partnership to redeem part or all of their common units for cash based on the fair market value of an equivalent number of shares of our common stock at the time of the redemption. The redemption value of the outstanding Operating Partnership common units held by third parties and employees was approximately \$254.9 million based on the closing market price of the Company's common stock on June 30, 2008. Alternatively, we may elect to acquire those common units in exchange for shares of our common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. We have filed a shelf registration statement covering the issuance of the shares of our common stock issuable upon redemption of certain common units, and the resale of those shares of common stock by the holders.

**Table of Contents**

Under the terms of certain third parties (the eXchange parties) contribution agreements signed in the third quarter of 2004, we have agreed to indemnify each exchange party against adverse tax consequences in the event the Operating Partnership directly or indirectly sells, exchanges or otherwise disposes of (whether by way of merger, sale of assets or otherwise) in a taxable transaction any interest in 200 Paul Avenue 1-4 or 1100 Space Park Drive until the earlier of November 3, 2013 and the date on which these contributors hold less than 25% of the Operating Partnership common units issued to them in the formation transactions consummated concurrently with the IPO. Under the eXchange parties amended contribution agreement, the Operating Partnership has agreed to make approximately \$17.8 million of indebtedness available for guaranty by the eXchange parties until the earlier of November 3, 2013 and the date on which these contributors or certain transferees hold less than 25% of the Operating Partnership common units issued to them in the formation transactions consummated concurrently with the IPO, and we have agreed to indemnify each eXchange party against adverse tax consequences if the Operating Partnership does not provide such indebtedness to guarantee.

**4. Properties Acquired During the Six Months Ended June 30, 2008**

We acquired the following real estate properties during the six months ended June 30, 2008:

<b>Location</b>	<b>Metropolitan Area</b>	<b>Date Acquired</b>	<b>Purchase Price (in millions) (1)</b>
365 South Randolphville Road	New York	February 14, 2008	\$ 20.4
701 & 717 Leonard Street (2)	Dallas	May 13, 2008	12.1
650 Randolph Road	New York	June 13, 2008	10.9
Manchester Technopark Plot C1, Birley Fields	Manchester	June 20, 2008	24.7
1201 Comstock Street (3)	Silicon Valley	June 30, 2008	1.9
			\$ 70.0

(1) Includes closing costs.

(2) Acquisition of a parking garage adjacent to one of our properties in Dallas, Texas.

(3) Represents the amount to acquire a 50% interest in a joint venture that owns this above building. Since we control the joint venture, we have consolidated the joint venture in the accompanying consolidated financial statements. Upon consolidation, we included total assets of \$3.8 million and minority interest of \$1.9 million.

The purchase prices of these acquisitions have been allocated on a preliminary basis to the individual assets acquired. We expect to finalize our purchase price allocations no later than twelve months from the date of each acquisition.

**Table of Contents****5. Discontinued Operations**

In the six months ended June 30, 2007, we sold the following properties:

<b>Property</b>	<b>Date of Sale</b>	<b>Proceeds (in millions)</b>	<b>Gain on Sale (in millions)</b>
4055 Valley View Lane	March 30, 2007	\$ 33.0	\$ 6.2
100 Technology Center Drive	March 20, 2007	45.5	11.8

The results of operations of the properties above are reported as discontinued operations for all periods presented in the accompanying consolidated condensed financial statements. The following table summarizes the income and expense components that comprise income (loss) from discontinued operations for the three and six months ended June 30, 2008 and 2007 (in thousands):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Operating revenues	\$	\$ (52)	\$	\$ 2,339
Operating expenses		(31)		(1,264)
Interest and other income		4		5
Interest expense		122		(607)
Gain on derivative instruments				940
		43		1,413
Gain on sale of assets				18,049
Minority interests attributable to discontinued operations		(5)		(3,266)
<b>Income (loss) from discontinued operations</b>	<b>\$</b>	<b>\$ 38</b>	<b>\$</b>	<b>\$ 16,196</b>

We sold no properties during the six months ended June 30, 2008.

**Table of Contents****6. Debt**

A summary of outstanding indebtedness as of June 30, 2008 and December 31, 2007, respectively, is as follows (in thousands):

Properties	Interest Rate at		Maturity Date	Principal Outstanding	Principal Outstanding
	June 30, 2008			June 30, 2008	December 31, 2007
<b>Mortgage loans:</b>					
Secured Term Debt (1)(2)	5.65%		Nov. 11, 2014	\$ 147,628	\$ 148,738
350 East Cermak Road (2)	1-month LIBOR + 2.20%	(3)	Jun. 9, 2009(4)	97,292	97,993
200 Paul Avenue 1-4 (2)	5.74%		Oct. 8, 2015	80,063	80,768
2045 & 2055 LaFayette Street (2)	5.93%		Feb. 6, 2017	68,000	68,000
600 West Seventh Street	5.80%		Mar. 15, 2016	57,432	58,032
2323 Bryan Street (2)	6.04%		Nov. 6, 2009	55,447	55,832
34551 Ardenwood Boulevard					
1-4 (2)	5.95%		Nov. 11, 2016	55,000	55,000
1100 Space Park Drive (2)	5.89%		Dec. 11, 2016	55,000	55,000
150 South First Street (2)	6.30%		Feb. 6, 2017	53,288	53,288
2334 Lundy Place (2)	5.96%		Nov. 11, 2016	40,000	40,000
114 Rue Ambroise Croizat (5)	3-month EURIBOR + 1.35%	(6)	Jan. 18, 2012	50,708(7)	47,294(7)
Unit 9, Blanchardstown Corporate					
Park (5)	3-month EURIBOR + 1.35%	(6)	Jan. 18, 2012	43,596(7)	40,661(7)
6 Braham Street	3-month GBP LIBOR + 0.90%	(6)	Apr. 10, 2011	26,298(8)	26,172(8)
Paul van Vlissingenstraat 16	3-month EURIBOR + 1.60%	(6)	Jul. 18, 2013	17,116(7)	15,965(7)
Chemin de l' Epinglier 2	3-month EURIBOR + 1.50%	(6)	Jul. 18, 2013	12,430(7)	11,594(7)
Gyroscoopweg 2E-2F (9)	3-month EURIBOR + 1.50%	(6)	Oct. 18, 2013	10,895(7)	10,163(7)
1125 Energy Park Drive	7.62%	(10)	Mar. 1, 2032	9,397	9,456
375 Riverside Parkway	3-month LIBOR + 1.85%	(6)	Dec. 1, 2008	8,459	8,564
731 East Trade Street	8.22%		Jul. 1, 2020	5,616	5,708
1500 Space Park Drive	1-month LIBOR + 2.75%		Aug. 3, 2008(11)	5,541	5,541
				899,206	893,769
Revolving credit facility	Various	(12)	Aug. 31, 2010(13)	287,843(14)	299,731(14)
Exchangeable senior debentures	4.13%		Aug. 15, 2026(15)	172,500	172,500
3 Corporate Place construction					
loan	1-month LIBOR + 2.25%		Dec. 1, 2008		(16)
<b>Total principal outstanding</b>				1,359,549	1,366,000
Loan premium 1125 Energy Park					
Drive and 731 East Trade Street					
mortgages				1,623	1,738
<b>Total indebtedness</b>				\$ 1,361,172	\$ 1,367,738

(1) This amount represents six mortgage loans secured by our interests in 36 NE 2nd Street, 3300 East Birch Street, 100 & 200 Quannapowitt Parkway, 300 Boulevard East, 4849 Alpha Road, and 11830 Webb Chapel Road. Each of these loans is cross-collateralized by the six properties.

(2) The respective borrower's assets and credit are not available to satisfy the debts and other obligations of affiliates or any other person.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

- (3) This is the weighted average interest rate as of June 30, 2008. The first note, in a principal amount of \$77.8 million, bears interest at a rate of 1-month LIBOR + 1.375% per annum and the second note, in a principal amount of \$19.5 million, bears interest at a rate of 1-month LIBOR + 5.5% per annum. This loan is subject to an interest rate cap agreement. See note 11 for further information.
- (4) The first one-year extension has been exercised, an additional one-year extension is available which we may exercise if certain conditions are met.
- (5) These loans are also secured by a 4.0 million letter of credit. These loans are cross-collateralized by the two properties.
- (6) We have entered into interest rate swap agreements as a cash flow hedge for interest generated by these LIBOR, EURIBOR and GBP LIBOR based loans. See note 11 for further information.
- (7) Based on exchange rate of \$1.58 to 1.00 as of June 30, 2008 and \$1.46 to 1.00 as of December 31, 2007.
- (8) Based on exchange rate of \$1.99 to £1.00 as of June 30, 2008 and \$1.99 to £1.00 as of December 31, 2007.
- (9) This loan is also secured by a 1.3 million letter of credit.
- (10) If the loan is not repaid by March 1, 2012, the interest rate increases to the greater of 9.62% or the then treasury rate plus 2%.
- (11) This loan was paid in full on August 4, 2008.
- (12) The interest rate under our revolving credit facility equals either (i) LIBOR, EURIBOR and GBP LIBOR (ranging from 1- to 6-month maturities) plus a margin of between 1.10% and 2.00% or (ii) the greater of (x) the base rate announced by the lender and (y) 1/2 of 1% per annum above the federal funds rate, plus a margin of between 0.10% and 1.00%. In each case, the margin is based on our total leverage ratio. We incur a fee ranging from 0.125% to 0.20% for the unused portion of our unsecured revolving credit facility.
- (13) Two one-year extensions are available, which we may exercise if certain conditions are met.
- (14) Balances as of June 30, 2008 and December 31, 2007 are as follows (US\$, in thousands):

Denomination of Draw	Balance as of June 30, 2008	Weighted-average interest rate	Balance as of December 31, 2007	Weighted-average interest rate
US (\$)	\$ 155,000	3.59%	\$ 111,000	6.12%
Euro ( € )	86,198(a)	5.59%	84,577(a)	5.86%
British Sterling ( £ )	46,645(b)	6.61%	104,154(b)	7.55%
Total	\$ 287,843	4.68%	\$ 299,731	6.54%

(a) Based on exchange rate of \$1.58 to 1.00 as of June 30, 2008 and \$1.46 to 1.00 as of December 31, 2007.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

- (b) Based on exchange rate of \$1.99 to £1.00 as of June 30, 2008 and \$1.99 to £1.00 as of December 31, 2007.
  
- (15) The holders of the debentures have the right to require the Operating Partnership to repurchase the debentures in cash in whole or in part for a price of 100% of the principal amount plus accrued and unpaid interest on each of August 15, 2011, August 15, 2016 and August 15, 2021. We have the right to redeem the debentures in cash for a price of 100% of the principal amount plus accrued and unpaid interest commencing on August 18, 2011.
  
- (16) The facility was terminated on June 12, 2008.

**Table of Contents**

As of June 30, 2008, our revolving credit facility had a total capacity of \$650.0 million and matures in August 2010, subject to two one-year extension options exercisable by us. As of June 30, 2008, borrowings under the revolving credit facility bore interest at a blended rate of 3.59% (US dollar), 5.59% (Euro) and 6.61% (British Pound Sterling), which is based on 1-month LIBOR, 1-month EURIBOR and 1-month GBP LIBOR, respectively, plus a margin of 1.10%. The margin can range from 1.10% to 2.00%, depending on our Operating Partnership's total overall leverage. The revolving credit facility has a \$450.0 million sub-facility for multicurrency advances in British Pounds Sterling, Canadian Dollars, Euros, and Swiss Francs. We intend to use available borrowings under the revolving credit facility to, among other things, finance the acquisition of additional properties, fund tenant improvements and capital expenditures, fund development and redevelopment activities and to provide for working capital and other corporate purposes. As of June 30, 2008, approximately \$287.8 million was drawn under this facility, and \$10.1 million of letters of credit were issued.

The credit facility contains various restrictive covenants, including limitations on our ability to incur additional indebtedness, make certain investments or merge with another company, and requirements to maintain financial coverage ratios as well as a pool of unencumbered assets. In addition, except to enable us to maintain our status as a REIT for federal income tax purposes, we are not permitted during any four consecutive fiscal quarters to make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 95% of Funds From Operations, as defined, for such period, subject to certain other adjustments. As of June 30, 2008, we were in compliance with all of the covenants.

Some of the loans impose penalties upon prepayment. The terms of the following mortgage loans do not permit prepayment of the loan without penalty prior to the dates listed below:

<b>Loan</b>	<b>Date</b>
2323 Bryan Street	August 2009
1125 Energy Park Drive	December 2011
Secured Term Debt	September 2014
200 Paul Avenue 1-4	September 2015
2334 Lundy Place	August 2016
34551 Ardenwood Boulevard 1-4	August 2016
1100 Space Park Drive	September 2016
2045 & 2055 LaFayette Street	November 2016
150 South First Street	November 2016

During the three months ended June 30, 2008 and 2007, we capitalized interest of approximately \$4.5 million and \$2.8 million, respectively, and for the six months ended June 30, 2008 and 2007, we capitalized interest of approximately \$8.9 million and \$4.3 million, respectively.

**Exchangeable Senior Debentures due 2026**

On August 15, 2006, the Operating Partnership issued \$172.5 million of its 4.125% exchangeable senior debentures due August 15, 2026 (the Debentures). Costs incurred to issue the Debentures were approximately \$6.2 million. These costs are being amortized over a period of five years, which represents the estimated term of the Debentures, and are included in deferred financing costs, net in the consolidated balance sheet. The Debentures are general unsecured senior obligations of the Operating Partnership and rank equally in right of payment with all other senior unsecured indebtedness of the Operating Partnership.

Interest is payable on August 15 and February 15 of each year beginning February 15, 2007 until the maturity date of August 15, 2026. The Debentures bear interest at 4.125% per annum and contain an exchange settlement feature, which provides that the Debentures may, under certain circumstances, be exchangeable for cash (up to the principal amount of the Debentures) and, with respect to any excess exchange value, into cash, shares of our common stock or a combination of cash and shares of our common stock at an initial exchange rate of 30.6828 shares per \$1,000 principal amount of Debentures. The exchange rate on the Debentures is subject to adjustment for certain events, including, but not limited to, certain dividends on our common stock in excess of \$0.265 per share per quarter.

Prior to August 18, 2011, the Operating Partnership may not redeem the Debentures except to preserve its status as a REIT for U.S. federal income tax purposes. On or after August 18, 2011, at the Operating Partnership's option, the Debentures are redeemable in cash in whole or in part at 100% of the principal amount plus unpaid interest, if any, accrued to, but excluding, the redemption date, upon at least 30 days but not more than 60 days prior written notice to holders of the Debentures.





**Table of Contents**

The holders of the Debentures have the right to require the Operating Partnership to repurchase the Debentures in cash in whole or in part on each of August 15, 2011, August 15, 2016 and August 15, 2021, and in the event of a designated event, for a repurchase price equal to 100% of the principal amount of the Debentures plus unpaid interest, if any, accrued to, but excluding, the repurchase date. Designated events include certain merger or combination transactions, non-affiliates becoming the beneficial owner of more than 50% of the total voting power of our capital stock, a substantial turnover of our company's directors within a 12-month period, or our ceasing to be the general partner of the Operating Partnership. Certain events are considered Events of Default, which may result in the accelerated maturity of the Debentures, including a default for 30 days in payment of any installment of interest under the Debentures, a default in the payment of the principal amount or any repurchase price or redemption price due with respect to the Debentures and the Operating Partnership's failure to deliver cash or any shares of our common stock within 15 days after the due date upon an exchange of the Debentures, together with any cash due in lieu of fractional shares of our common stock.

In addition, the Debentures are exchangeable (i) prior to July 15, 2026, during any fiscal quarter after the fiscal quarter ended September 30, 2006, if the closing sale price of the Company's common stock for 20 or more trading days in a period of 30 consecutive trading days ending on the last trading day of the immediately preceding fiscal quarter exceeds 130% of the exchange price in effect on the last trading day of the immediately preceding fiscal quarter, (ii) prior to July 15, 2026, during the five business day period after any five consecutive trading day period in which the average trading price per \$1,000 principal amount of Debentures was equal to or less than 98% of the product of the closing sale price of the common stock during such period, multiplied by the applicable exchange rate, (iii) if we call the Debentures for redemption, or (iv) any time on or after July 15, 2026.

We have entered into a registration rights agreement whereby we agreed to register the shares of common stock which could be issued in the future upon exchange of the Debentures. We filed the shelf registration statement with the U.S. Securities and Exchange Commission in April 2007.

**7. Income per Share**

The following is a summary of basic and diluted income per share (in thousands, except share and per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Income from continuing operations	\$ 13,830	\$ 7,720	\$ 24,938	\$ 13,648
Preferred stock dividends	(10,102)	(5,167)	(18,360)	(8,612)
Income from continuing operations available to common stockholders	3,728	2,553	6,578	5,036
Income from discontinued operations		38		16,196
Net income available to common stockholders	\$ 3,728	\$ 2,591	\$ 6,578	\$ 21,232
Weighted average shares outstanding - basic	65,889,122	60,697,740	65,660,354	58,616,035
Potentially dilutive common shares:				
Stock options	289,866	361,443	277,924	352,386
Class C Units (2005 Grant)	899,170	937,964	893,622	933,122
Excess exchange value of exchangeable senior debentures	990,442	973,144	732,063	830,882
Weighted average shares outstanding - diluted	68,068,600	62,970,291	67,563,963	60,732,425
Income per share - basic:				
Income per share from continuing operations available to common stockholders	\$ 0.06	\$ 0.04	\$ 0.10	\$ 0.08
Income per share from discontinued operations				0.28
Net income per share available to common stockholders	\$ 0.06	\$ 0.04	\$ 0.10	\$ 0.36

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Income per share - diluted:

Income per share from continuing operations available to common stockholders	\$	0.05	\$	0.04	\$	0.10	\$	0.08
Income per share from discontinued operations								0.27
<b>Net income per share available to common stockholders</b>	<b>\$</b>	<b>0.05</b>	<b>\$</b>	<b>0.04</b>	<b>\$</b>	<b>0.10</b>	<b>\$</b>	<b>0.35</b>

On or after July 15, 2026, the Debentures may be exchanged at the then applicable exchange rate for cash (up to the principal amount of the Debentures) and, with respect to any excess exchange value, into cash, shares of our common stock or a combination of cash and shares of our common stock at an initial exchange rate of 30.6828 shares per \$1,000 principal amount of Debentures. The Debentures will also be exchangeable prior to July 15, 2026, but only upon the occurrence of certain specified events. During the three and six months ended June 30, 2008 and 2007, the weighted average common stock price exceeded the current strike price of \$32.59

**Table of Contents**

per share. Therefore, using the treasury method, 990,442 and 973,144 shares of common stock contingently issuable upon settlement of the excess exchange value were included as potentially dilutive common shares in determining diluted earnings per share for the three months ended June 30, 2008 and 2007, respectively, and 732,063 and 830,882 shares of common stock contingently issuable upon settlement of the excess exchange value were included, as potentially dilutive common shares in determining diluted earnings per share for the six months ended June 30, 2008 and 2007, respectively.

We have excluded the following potentially dilutive securities in the calculations above as they would be antidilutive or not dilutive:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Weighted average of common Operating Partnership units not owned by us	6,464,455	7,258,603	6,604,180	9,320,938
Potentially dilutive outstanding stock options	584,753	619,000	588,004	619,000
Potentially dilutive outstanding Class C Units (2007 Grant)	750,724	750,724	750,724	750,724
Potentially dilutive Series C Cumulative Convertible Preferred Stock	3,614,800	3,614,800	3,614,800	3,614,800
Potentially dilutive Series D Cumulative Convertible Preferred Stock	8,217,900		6,628,803	
	19,632,632	12,243,127	18,186,511	14,305,462

**8. Income Taxes**

We have elected to be taxed as a REIT and believe that we have complied with the REIT requirements of the Code as of June 30, 2008. As a REIT, we are generally not subject to corporate level federal income and excise taxes on taxable income to the extent it is currently distributed to our stockholders. Since inception, we have distributed 100% of our taxable income and we intend to do so for the tax year ending December 31, 2008. As such, no provision for federal income taxes has been included in the accompanying interim condensed consolidated financial statements for the three and six months ended June 30, 2008 and 2007.

As a REIT, we are subject to local and state taxes in certain states where we operate. We are also subject to foreign income taxes in countries that do not recognize U.S. REITs under their respective tax laws. Income taxes for these jurisdictions are accrued, as necessary, for the three and six months ended June 30, 2008 and 2007.

We have elected taxable REIT subsidiary (TRS) status for some of our consolidated subsidiaries. In general, a TRS may provide services that would otherwise be considered impermissible for REITs and hold assets that we cannot hold directly. We recognize federal, state and foreign income tax expenses for TRS entities, as necessary. There is no current tax provision for our TRS entities for the three and six months ended June 30, 2008 and 2007 due to taxable losses incurred.

**9. Stockholders Equity****(a) Redeemable Preferred Stock****8.50% Series A Cumulative Redeemable Preferred Stock**

We currently have outstanding 4,140,000 shares of our 8.50% series A cumulative redeemable preferred stock, or series A preferred stock. Dividends are cumulative on our series A preferred stock from the date of original issuance in the amount of \$2.125 per share each year, which is equivalent to 8.50% of the \$25.00 liquidation preference per share. Dividends on our series A preferred stock are payable quarterly in arrears. Our series A preferred stock does not have a stated maturity date and is not subject to any sinking fund or mandatory redemption provisions. Upon liquidation, dissolution or winding up, our series A preferred stock will rank senior to our common stock with respect to the payment of distributions and other amounts and rank on parity with our series B preferred stock, series C preferred stock and series D preferred stock. We are not allowed to redeem our series A preferred stock before February 9, 2010, except in limited circumstances to preserve our status as a REIT. On or after February 9, 2010, we may, at our option, redeem our series A preferred stock, in whole or in part, at any time or from time to time, for cash at a redemption price of \$25.00 per share, plus all accrued and unpaid dividends on such series A preferred stock up to but excluding the redemption date. Holders of our series A preferred stock generally have no voting rights except for limited voting rights if we fail to pay dividends for six or more quarterly periods (whether or not consecutive) and in certain other circumstances. Our series A preferred stock is not convertible into or exchangeable for any other property or securities of our company.

7.875% Series B Cumulative Redeemable Preferred Stock

We currently have outstanding 2,530,000 shares of our 7.875% series B cumulative redeemable preferred stock, or series B preferred stock. Dividends are cumulative on our series B preferred stock from the date of original issuance in the amount of \$1.96875 per share each year, which is equivalent to 7.875% of the \$25.00 liquidation preference per share. Dividends on our series B preferred stock are

**Table of Contents**

payable quarterly in arrears. Our series B preferred stock does not have a stated maturity date and is not subject to any sinking fund or mandatory redemption provisions. Upon liquidation, dissolution or winding up, our series B preferred stock will rank senior to our common stock with respect to the payment of distributions and other amounts and rank on parity with our series A preferred stock, series C preferred stock and series D preferred stock. We are not allowed to redeem our series B preferred stock before July 26, 2010, except in limited circumstances to preserve our status as a REIT. On or after July 26, 2010, we may, at our option, redeem our series B preferred stock, in whole or in part, at any time or from time to time, for cash at a redemption price of \$25.00 per share, plus all accrued and unpaid dividends on such series B preferred stock up to but excluding the redemption date. Holders of our series B preferred stock generally have no voting rights except for limited voting rights if we fail to pay dividends for six or more quarterly periods (whether or not consecutive) and in certain other circumstances. Our series B preferred stock is not convertible into or exchangeable for any other property or securities of our company.

***(b) Convertible Preferred Stock*****4.375% Series C Cumulative Convertible Preferred Stock**

On April 10, 2007, we issued 7,000,000 shares of our 4.375% series C cumulative convertible preferred stock, or series C preferred stock. Dividends are cumulative on our series C preferred stock from the date of original issuance in the amount of \$1.09375 per share each year, which is equivalent to 4.375% of the \$25.00 liquidation preference per share. Dividends on our series C preferred stock are payable quarterly in arrears. Our series C preferred stock does not have a stated maturity date and is not subject to any sinking fund or mandatory redemption provisions. Upon liquidation, dissolution or winding up, our series C preferred stock will rank senior to our common stock with respect to the payment of distributions and other amounts and rank on parity with our series A preferred stock, series B preferred stock and series D preferred stock. We are not allowed to redeem our series C preferred stock, except in limited circumstances to preserve our status as a REIT. Holders of our series C preferred stock generally have no voting rights except for limited voting rights if we fail to pay dividends for six or more quarterly periods (whether or not consecutive) and in certain other circumstances.

Holders of shares of series C preferred stock may convert some or all of their outstanding shares of series C preferred stock initially at a conversion rate of 0.5164 shares of common stock per \$25.00 liquidation preference. Except as otherwise provided, shares of our series C preferred stock will be convertible only into shares of our common stock. On or after April 10, 2012, we may, at our option, convert some or all of our series C preferred stock into that number of shares of common stock that are issuable at the then-applicable conversion rate. We may exercise this conversion option only if (1) the closing sale price per share of our common stock equals or exceeds 130% of the then-applicable conversion price of our series C preferred stock for at least 20 trading days in a period of 30 consecutive trading days (including the last trading day of such period) ending on the trading day immediately prior to our issuance of a press release announcing the exercise of our conversion option; and (2) on or prior to the effective date of our conversion option, we have either declared and paid, or declared and set apart for payment, any unpaid dividends that are in arrears on our series C preferred stock. The conversion rate on the series C preferred stock is subject to adjustment, including, but not limited to, for certain dividends on our common stock in excess of \$0.28625 per share per quarter, subject to adjustment. If holders of shares of the series C preferred stock elect to convert their shares of the series C preferred stock in connection with a fundamental change that occurs on or prior to April 10, 2014, we will increase the conversion rate for shares of the series C preferred stock surrendered for conversion by a number of additional shares determined based on the stock price at the time of such fundamental change and the effective date of such fundamental change. The aggregate number of shares of our common stock issuable in connection with the exercise of the fundamental change conversion right may not exceed 7.3 million shares.

**5.500% Series D Cumulative Convertible Preferred Stock**

On February 6, 2008, we issued 13,800,000 shares of our 5.500% series D cumulative convertible preferred stock, or series D preferred stock. Dividends are cumulative on our series D preferred stock from the date of original issuance in the amount of \$1.375 per share each year, which is equivalent to 5.500% of the \$25.00 liquidation preference per share. Dividends on our series D preferred stock are payable quarterly in arrears. Our series D preferred stock does not have a stated maturity date and is not subject to any sinking fund or mandatory redemption provisions. Upon liquidation, dissolution or winding up, our series D preferred stock will rank senior to our common stock with respect to the payment of distributions and other amounts and rank on parity with our series A preferred stock, series B preferred stock and series C preferred stock. We are not allowed to redeem our series D preferred stock, except in limited circumstances to preserve our status as a REIT. Holders of our series D preferred stock generally have no voting rights except for limited voting rights if we fail to pay dividends for six or more quarterly periods (whether or not consecutive) and in certain other circumstances.

Holders of shares of series D preferred stock may convert some or all of their outstanding shares of series D preferred stock initially at a conversion rate of 0.5955 shares of common stock per \$25.00 liquidation preference. Except as otherwise provided, shares of our series D preferred stock will be convertible only into shares of our common stock. On or after February 6, 2013, we may, at our option, convert some or all of our series D preferred stock into that number of shares of common stock that are issuable at the then-applicable conversion rate. We may exercise this conversion option only if (1) the closing sale price per share of our common stock equals or exceeds 130% of the then-applicable

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

conversion price of our series D preferred stock for at least 20 trading days in a period of 30 consecutive trading days (including the last trading day of such period) ending on the trading day immediately prior to our

**Table of Contents**

issuance of a press release announcing the exercise of our conversion option; and (2) on or prior to the effective date of our conversion option, we have either declared and paid, or declared and set apart for payment, any unpaid dividends that are in arrears on our series D preferred stock. The conversion rate on the series D preferred stock is subject to adjustment, including, but not limited to, for certain dividends on our common stock in excess of \$0.31 per share per quarter, subject to adjustment. If holders of shares of the series D preferred stock elect to convert their shares of the series D preferred stock in connection with a fundamental change that occurs on or prior to February 6, 2015, we will increase the conversion rate for shares of the series D preferred stock surrendered for conversion by a number of additional shares determined based on the stock price at the time of such fundamental change and the effective date of such fundamental change. The aggregate number of shares of our common stock issuable in connection with the exercise of the fundamental change conversion right may not exceed 16.4 million shares.

**(b) Shares and Units**

A common unit and a share of our common stock are structured to have essentially the same economic characteristics as they share equally in the total net income or loss and distributions of the Operating Partnership. The common units are further discussed in note 3 and the long term incentive units are discussed in note 10.

**(c) Dividends and Distributions**

In 2008, we have declared the following dividends and equivalent distributions on common units in our Operating Partnership (in thousands):

Date dividend and distribution declared	Dividend and distribution payable date	Series A Preferred Stock (1)	Series B Preferred Stock (2)	Series C Preferred Stock (3)	Series D Preferred Stock (4)	Common Stock and Operating Partnership Common Units (5)
February 25, 2008	March 31, 2008	\$ 2,199	\$ 1,246	\$ 1,914	\$ 2,899	\$ 22,418
May 5, 2008	June 30, 2008	2,199	1,246	1,914	4,744	22,444
<b>Total</b>		<b>\$ 4,398</b>	<b>\$ 2,492</b>	<b>\$ 3,828</b>	<b>\$ 7,643</b>	<b>\$ 44,862</b>

(1) \$2.125 annual rate of dividend per share.

(2) \$1.969 annual rate of dividend per share.

(3) \$1.094 annual rate of dividend per share.

(4) \$1.375 annual rate of dividend per share.

(5) \$1.240 annual rate of dividend and distribution per share and unit.

**10. Incentive Plan**

Our 2004 Incentive Award Plan provides for the grant of incentive awards to employees, directors and consultants. Awards issuable under the 2004 Incentive Award Plan include stock options, restricted stock, dividend equivalents, stock appreciation rights, long-term incentive units, cash performance bonuses and other incentive awards. Only employees are eligible to receive incentive stock options under the 2004 Incentive Award Plan. Initially, we had reserved a total of 4,474,102 shares of common stock for issuance pursuant to the 2004 Incentive Award Plan, subject to certain adjustments set forth in the 2004 Incentive Award Plan. On May 2, 2007, our stockholders approved the First Amended and Restated Digital Realty Trust, Inc., Digital Realty Services, Inc. and Digital Realty Trust, L.P. 2004 Incentive Award Plan (the Amended and

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Restated 2004 Incentive Award Plan). The Amended and Restated 2004 Incentive Award Plan increases the aggregate number of shares of stock which may be issued or transferred under the plan by 5,000,000 shares to a total of 9,474,102 shares, and provides that the maximum number of shares of stock with respect to awards granted to any one participant during a calendar year will be 1,500,000 and the maximum amount that may be paid in cash during any calendar year with respect to any performance-based award not denominated in stock or otherwise for which the foregoing limitation would not be an effective limitation for purposes of Section 162(m) of the Code will be \$10.0 million.

As of June 30, 2008, 3,928,252 shares of common stock or awards convertible into or exchangeable for common stock remained available for future issuance under the Amended and Restated 2004 Incentive Award Plan. Each long-term incentive and Class C Unit issued under the Amended and Restated 2004 Incentive Award Plan will count as one share of common stock for purposes of calculating the limit on shares that may be issued under the Amended and Restated 2004 Incentive Award Plan and the individual award limit discussed above.

### *(a) Long Term Incentive Units*

Long-term incentive units, which are also referred to as profits interest units, may be issued to eligible participants for the performance of services to or for the benefit of the Operating Partnership. Long-term incentive units, whether vested or not, will receive the same



## **Table of Contents**

quarterly per unit distributions as Operating Partnership common units, which equal per share distributions on our common stock. Initially, long-term incentive units do not have full parity with common units with respect to liquidating distributions. Upon the occurrence of specified events, long-term incentive units may over time achieve full parity with Operating Partnership common units for all purposes, and therefore accrete to an economic value for participants equivalent to our common stock on a one-for-one basis. If such parity is reached, vested long-term incentive units may be converted into an equal number of common units of the Operating Partnership at any time, and thereafter enjoy all the rights of common units of the Operating Partnership.

In connection with the IPO, an aggregate of 1,490,561 fully vested long-term incentive units were issued and compensation expense totaling \$17.9 million was recorded at the completion of the IPO. Subsequent to the IPO, we have issued 282,485 long-term incentive units. The grant date fair values are being expensed on a straight-line basis over the vesting period of the long-term incentive units, which ranges from four to five years. During the three months ended March 31, 2008, certain employees were granted an aggregate of 95,652 long-term incentive units which, in addition to a service condition, are subject to a performance condition that impacts the number of units ultimately granted to the employee. The performance condition is based upon our achievement of fiscal year 2008 Funds From Operations per share targets. Upon evaluating the results of the performance condition, the final number of units is determined and such units vest based on achievement of the service conditions. The service conditions of the awards provide for 20% vesting on each of the first and second anniversaries of the original grant date and 30% vesting on each of the third and fourth anniversaries of the original grant date provided the grantee continues employment on each anniversary date.

The expense recorded for the three months ended June 30, 2008 and 2007 related to long-term incentive units was approximately \$0.8 million and \$0.2 million, respectively and was \$1.2 million and \$0.3 million for the six months ended June 30, 2008 and 2007, respectively. We capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities of approximately \$0.1 million and \$0.2 million for the three and six months ended June 30, 2008, respectively, as compared to \$7,000 for the three and six months ended June 30, 2007. Unearned compensation representing the unvested portion of the long-term incentive units totaled \$9.1 million and \$3.9 million as of June 30, 2008 and December 31, 2007, respectively. We expect to recognize this unearned compensation over the next 3.5 years on a weighted average basis.

### ***(b) Class C Profits Interests Units***

#### **2005 Grant**

During the fourth quarter of 2005, we granted to each of our named executive officers and certain other employees an award of Class C Units under our 2004 Incentive Award Plan (2005 Grant).

**Table of Contents**

The award agreements provide that the Class C Units subject to this award will vest based on the achievement of a 10% or greater compound annual total shareholder return, as defined, for the period from the grant date through the earlier of September 30, 2008 and the date of a change of control of our Company (the market condition) combined with the employee's continued service with our company or the Operating Partnership through September 30, 2010. Upon achievement of the market condition, the Class C units will receive the same quarterly per unit distribution as common units in the Operating Partnership.

The aggregate amount of the 2005 Grant award pool will be equal to 7% of the excess shareholder value, as defined, created during the applicable performance period, but in no event will the amount of the pool exceed the lesser of \$40.0 million or the value of 2.5% of the total number of shares of our common stock and limited partnership units of the Operating Partnership at the end of the performance period.

**2007 Grant**

On May 2, 2007, we granted to each of our named executive officers and certain other officers and employees an award of Class C Units of the Operating Partnership under the First Amended and Restated 2004 Incentive Award Plan (2007 Grant).

The Class C Units subject to this award will vest based on the achievement of a total shareholder return (which we refer to as the market condition) as measured on November 1, 2008 (which we refer to as the first measurement date) and May 1, 2010 (which we refer to as the second measurement date). If:

with respect to the first measurement date, we achieve a total shareholder return equal to at least 18% over a period commencing on May 2, 2007 and ending on November 1, 2008; and

with respect to the second measurement date, we achieve a total shareholder return equal to at least 36% over a period commencing on May 2, 2007 and ending on the earlier of May 1, 2010 and the date of a change in control of our company, the aggregate amount of the 2007 Grant award pool will be equal to 8% of the excess shareholder value, as defined, created during the applicable performance period, but in no event will the amount of the pool exceed:

\$17 million for the first measurement date; or

\$40 million (less the amount of the award pool as of the first measurement date) for the second measurement date.  
The first and second measurement dates may be accelerated as follows:

in the event that during any 60 consecutive days ending prior to November 1, 2008, the 2007 Grant award pool, if calculated on each day during such period, equals or exceeds \$17.0 million on each such day, the first measurement date will be accelerated to the last day of the 60-day period; and

in the event that during any 60 consecutive days ending prior to May 1, 2010, the 2007 Grant award pool, if calculated on each day during such period, equals or exceeds \$40.0 million on each such day, the second measurement date will be accelerated to the last day of the 60-day period; and

upon a change in control of the Company.

**Common Provisions for the 2005 and 2007 Grant**

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Except in the event of a change in control of our company, 60% of the Class C Units that satisfy the applicable market condition will vest at the end of the three year period subsequent to grant and an additional 1/60th of such Class C Units will vest on the date of each monthly anniversary thereafter, provided that the employee's service has not terminated prior to the applicable vesting date. On August 4, 2008, our board of directors approved an amendment to the award agreements that eliminates the employee's continued service with our company or the Operating Partnership between October 1, 2008 and September 30, 2010 as a condition of the vesting of the Class C Units subject to the 2005 awards. See Note 15 for more information.

If the market condition and the other service conditions, as described above, are satisfied with respect to a Class C Unit, the Class C Unit will be treated in the same manner as the existing long-term incentive units issued by the Operating Partnership.

To the extent that any Class C Units fail to satisfy the market condition on the measurement dates discussed above, such Class C Units will automatically be cancelled and forfeited by the employee. In addition, any Class C Units which are not eligible for pro rata vesting in the event of a termination of the employee's employment due to death or disability or without cause (or for good reason, if applicable) will automatically be cancelled and forfeited upon a termination of the employee's employment.

In the event that the value of the employee's allocated portion of the award pool that satisfies the market condition equates to a number of Class C Units that is greater than the number of Class C Units awarded to the executive, we will make an additional payment to the executive in the form of a number of shares of our restricted stock equal to the difference subject to the same vesting requirements as the Class C Units.

As of June 30, 2008 and December 31, 2007, approximately 1,203,000 Class C Units related to the 2005 Grant had been awarded to our executive officers and other employees. The grant date fair value of these awards of approximately \$4.0 million will be recognized as compensation expense on a straight line basis over the expected service period of five years. The unearned compensation as of June

**Table of Contents**

30, 2008 and December 31, 2007 was \$1.8 million and \$2.2 million, respectively. As of June 30, 2008 and December 31, 2007, none of the above awards had vested. We recognized compensation expense related to these Class C Units of \$0.2 million and \$0.2 million for the three months ended June 30, 2008 and 2007, respectively and \$0.4 million and \$0.4 million for the six months ended June 30, 2008 and 2007, respectively.

As of June 30, 2008 and December 31, 2007, approximately 751,000 Class C Units related to the 2007 Grant had been awarded to our executive officers and other employees. The grant date fair value of these awards of approximately \$11.8 million will be recognized as compensation expense on a straight line basis over the expected service period of five years. The unearned compensation as of June 30, 2008 and December 31, 2007 was \$9.0 million and \$10.2 million, respectively. As of June 30, 2008 and December 31, 2007, none of the above awards had vested. We recognized compensation expense related to these Class C Units of \$0.5 million and \$0.3 million for the three months ended June 30, 2008 and 2007, respectively and \$1.0 million and \$0.3 million for the six months ended June 30, 2008 and 2007, respectively. We capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities of \$0.1 million and \$0.1 million for the three months ended June 30, 2008 and 2007, respectively and \$0.2 million and \$0.1 million for the six months ended June 30, 2008 and 2007, respectively.

**(c) Stock Options**

The fair value of each option granted under the 2004 Incentive Award Plan is estimated on the date of the grant using the Black-Scholes option-pricing model with the weighted-average assumptions listed below for grants in 2008 and 2007. The fair values are being expensed on a straight-line basis over the vesting period of the options, which ranges from four to five years. The expense recorded for the three months ended June 30, 2008 and 2007 was approximately \$0.3 million and \$0.2 million, respectively and approximately \$0.6 million and \$0.4 million for the six months ended June 30, 2008 and 2007, respectively. We capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities of approximately \$68,000 and \$112,000 for the three and six months ended June 30, 2008. Unearned compensation representing the unvested portion of the stock options totaled \$4.4 million and \$5.1 million as of June 30, 2008 and December 31, 2007, respectively. We expect to recognize this unearned compensation over the next 3.4 years on a weighted average basis.

The following table sets forth the weighted-average assumptions used to calculate the fair value of the stock options granted during the three and six months ended June 30, 2008 and 2007:

	Three months ended June 30,		Six months ended June 30,	
	2008	2007	2008	2007
Dividend yield		2.74%		2.76%
Expected life of option		78 months		80 months
Risk-free interest rate		4.65%		4.65%
Expected stock price volatility		22.26%		22.82%
Weighted-average fair value of options granted during the period	\$	9.55	\$	9.70

The following table summarizes the 2004 Incentive Award Plan's stock option activity for the six months ended June 30, 2008:

	Shares	Six months ended June 30, 2008 Weighted average exercise price
Options outstanding, beginning of period	1,158,600	\$ 27.86
Granted		
Exercised	(86,403)	19.15
Cancelled	(12,968)	36.65
Options outstanding, end of period	1,059,229	\$ 28.46
Exercisable, end of period	354,774	\$ 24.00

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

We issued new common shares for the common stock options exercised during the six months ended June 30, 2008. The intrinsic value of options exercised in the six months ended June 30, 2008 was approximately \$1.8 million.

**Table of Contents**

The following table summarizes information about stock options outstanding and exercisable as of June 30, 2008:

Exercise price	Options outstanding			Options exercisable				
	Number outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price	Aggregate Intrinsic Value	Number exercisable	Weighted average remaining contractual life (years)	Weighted average exercise price	Aggregate Intrinsic Value
\$12.00-13.02	355,323	6.34	\$ 12.07	\$ 10,247,143	177,650	6.34	\$ 12.07	\$ 5,122,857
\$13.47-14.50	20,000	6.58	14.11	535,925	7,500	6.57	\$ 13.99	201,938
\$20.37-28.09	99,153	7.46	22.72	1,803,635	21,562	7.45	\$ 22.62	394,368
\$33.18-41.73	584,753	8.73	39.89	595,691	148,062	8.68	39.02	279,294
	1,059,229	7.77	\$ 28.46	\$ 13,182,394	354,774	7.39	\$ 24.00	\$ 5,998,457

**(d) Restricted Stock**

During the six months ended June 30, 2008, certain employees were granted an aggregate of 27,859 shares of restricted stock. The grant date fair values are being expensed on a straight-line basis over the vesting period of the restricted stock, which is four years. During the six months ended June 30, 2008, certain employees were granted an aggregate of 34,822 shares of restricted stock which, in addition to a service condition, are subject to a performance condition that impacts the number of shares ultimately granted to the employee. The performance condition is based upon our achievement of fiscal year 2008 Funds From Operations per share targets. Upon evaluating the results of the performance condition, the final number of shares is determined and such shares vest based on achievement of the service conditions. The service conditions of the awards provide for 20% vesting on each of the first and second anniversaries of the original grant date and 30% vesting on each of the third and fourth anniversaries of the original grant date provided the grantee continues employment on each anniversary date.

The expense recorded for the three and six months ended June 30, 2008 related to grants of restricted stock was approximately \$0.1 million and \$0.2 million, respectively. We capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities of approximately \$96,000 and \$117,000 for the three and six months ended June 30, 2008. Unearned compensation representing the unvested portion of the restricted stock totaled \$2.1 million as of June 30, 2008. We expect to recognize this unearned compensation over the next 3.6 years on a weighted average basis.

**11. Derivative Instruments**

Currently, we use interest rate caps and swaps to manage our interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

To comply with the provisions of SFAS No. 157, we incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties. However, as of June 30, 2008, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.



**Table of Contents**

As of June 30, 2008, we were a party to interest rate cap and swap agreements which hedge variability in cash flows related to LIBOR, GBP LIBOR and EURIBOR based mortgage loans. The fair value of these derivatives was \$5.9 million at June 30, 2008. At December 31, 2007, the fair value of these derivatives was \$2.6 million, which was based on a methodology used prior to the adoption of SFAS No. 157. The table below summarizes the terms of these interest rate swaps measured at fair value on a recurring basis as of June 30, 2008 (in thousands):

Current Notional Amount	Strike Rate	Effective Date	Expiration Date	Fair Value at Significant Other Observable Inputs (Level 2)
\$ 8,459	5.020	Dec. 1, 2006	Dec. 1, 2008	\$ (76)
26,292 (1)	4.944	Jul. 10, 2006	Apr. 10, 2011	756
17,104 (2)	3.981	May 17, 2006	Jul. 18, 2013	723
12,374 (2)	4.070	Jun. 23, 2006	Jul. 18, 2013	476
10,888 (2)	3.989	Jul. 27, 2006	Oct. 18, 2013	469
50,672 (2)	3.776	Dec. 5, 2006	Jan. 18, 2012	2,078
43,566 (2)	4.000	Dec. 20, 2006	Jan. 18, 2012	1,479
\$ 169,355				\$ 5,905

(1) Translation to U.S. dollars is based on exchange rate of \$1.99 to £1.00 as of June 30, 2008.

(2) Translation to U.S. dollars is based on exchange rate of \$1.58 to 1.00 as of June 30, 2008.

We do not have any fair value measurements using significant unobservable inputs (Level 3) as of June 30, 2008.

We purchased an interest rate cap from a financial institution with a notional amount of \$97.2 million on a 1-month LIBOR based loan. Under the interest rate cap agreement, we would receive payments from the counterparty in the event 1-month LIBOR exceeds 6.00% over the term of the agreement. The interest rate cap agreement expires on June 15, 2009. The fair value of the cap was immaterial as of June 30, 2008.

As of June 30, 2008, we estimate that \$1.9 million of accumulated other comprehensive income will be reclassified to earnings through a reduction to interest expense during the twelve months ending June 30, 2009, when the hedged forecasted transactions impact earnings.

**12. Related Party Transactions**

In April 2005, we entered into two agreements with Linc Facility Services, LLC, LFS, primarily for personnel providing operations and maintenance repairs of the mechanical, electrical, plumbing and general building service systems of five of our properties. LFS belongs to The Linc Group, which GI Partners has owned since late 2003. Richard Magnuson, our Chairman, is also the chief executive officer of the advisor to GI Partners Fund II, LLP. Our consolidated statement of operations includes amounts related to these fees of \$0.2 million and \$0.5 million for the three and six months ended June 30, 2007. As of December 31, 2007, all of the contracts had expired and had not been renewed.

In December 2006, we entered into ten leases with tel(x), pursuant to which tel(x) provides enhanced meet-me-room services to our customers. tel(x) was acquired by GI Partners Fund II, LLP in November 2006. Richard Magnuson, our Chairman, is also the chief executive officer of the advisor to GI Partners Fund II, LLP. Our consolidated statements of operations include rental revenues of approximately \$3.7 million and \$3.5 million from tel(x) for the three months ended June 30, 2008 and 2007, respectively and \$7.3 million and \$6.6 million for the six months ended June 30, 2008 and 2007, respectively. In connection with the lease agreements, we entered into an operating agreement with tel(x), effective as of December 1, 2006, with respect to joint sales and marketing efforts, designation of representatives to manage the national relationship between us and tel(x) and future meet-me-room facilities. Under the operating agreement, tel(x) has a sixty-day option to enter into a meet-me-room lease for certain future meet-me-room buildings acquired by us or any buildings currently owned by us that are converted into a meet-me-room building.



## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

We also entered into a referral agreement with tel(x), effective as of December 1, 2006, with respect to referral fees arising out of potential future lease agreements for rentable space in buildings covered by the meet-me-room lease agreements. Additionally, we have the right to purchase approximately 10% of tel(x) preferred stock. The purchase price would be calculated as GI Partners Fund II, LLP's initial cost plus a 12% per annum return. We have the right to purchase, at market, a pro-rata share of any follow on tel(x) equity transactions to prevent dilution to our option to acquire approximately 10%. The option to purchase the preferred stock will expire in November 2008.

---

**Table of Contents**

**13. Commitments and Contingencies**

We have agreed with the seller of 350 East Cermak Road to share a portion, not to exceed \$135,000 per month, of rental revenue, adjusted for our costs to lease the premises, from the lease of the 260,000 square feet of space held for redevelopment. This revenue sharing agreement will terminate in May 2013. We made a payment of approximately \$17,000 to the seller during the six months ended June 30, 2008. No payments were made in 2007. We have recorded no liability for this contingent liability on our balance sheet at June 30, 2008.

As part of the acquisition of Clonshaugh Industrial Estate, we entered into an agreement with the seller whereby the seller is entitled to receive 40% of the net rental income generated by the existing building, after we have received a 9% return on all capital invested in the property. As of February 6, 2006, the date we acquired this property, we have estimated the present value of these expected payments over the 10 year lease term to be approximately \$1.1 million and this value has been recorded as a component of the purchase price. Accounts payable and other liabilities include \$1.5 million for this liability as of June 30, 2008 and December 31, 2007, respectively. During the six months ended June 30, 2008 and 2007, we paid approximately \$0.2 million and \$0.1 million, respectively, to the seller.

As part of the acquisition of Naritaweg 52 in December 2007, we entered into an agreement with the seller whereby the seller is entitled to receive up to 50% of the gain on sale of the property if the property is sold within 12 months (50% of gain) or 24 months (25% of gain) from the date of purchase to an unaffiliated buyer.

Our properties require periodic investments of capital for tenant-related capital expenditures and for general capital improvements and from time to time in the normal course of our business, we enter into various construction contracts with third parties that may obligate us to make payments. At June 30, 2008, we had construction contracts related open commitments of \$70.9 million, excluding approximately \$65.9 million of the obligations for which third parties are obligated to reimburse us.

**14. Tenant leases**

Revenues recognized from Savvis Communications comprised approximately 11.5% and 12.3% of total operating revenues, for the three months ended June 30, 2008 and 2007, respectively and 11.5% and 12.3% of total operating revenues, for the six months ended June 30, 2007 and 2006, respectively. Other than noted here, for the three and six months ended June 30, 2008 and 2007 no single tenant comprised more than 10% of total operating revenues.

**15. Subsequent Events**

On July 18, 2008, we completed the refinancing of 3 Corporate Place in Piscataway, New Jersey. The new interest-only loan for \$80.0 million bears interest at 6.72% per year, matures on August 1, 2011 and is subject to two one-year extensions upon the satisfaction of certain conditions. The \$70.0 million construction loan was terminated on June 12, 2008. We used the net proceeds to temporarily repay borrowings under our revolving credit facility.

On July 21, 2008, we completed an offering of 5,750,000 shares of common stock for total net proceeds, after underwriting discounts and estimated expenses, of \$211.6 million, including the proceeds from the exercise of the underwriters' over-allotment option. We used the net proceeds from the offering to temporarily repay borrowings under our revolving credit facility.

On July 24, 2008, we closed on the \$200.0 million Prudential Shelf Facility (the Shelf Facility). The three-year uncommitted, multi-currency facility provides for draws, from time to time, subject to agreement with Prudential on the applicable interest rate and satisfaction of other conditions, with an average life and final maturity of up to seven years and ten years, respectively. Concurrent with the close of the Shelf Facility, we made an initial draw of \$25.0 million with an interest-only rate of 7.00% per annum and a three-year maturity. We intend to use the proceeds of the initial notes and any additional notes to acquire properties, to fund development and redevelopment activities and for general corporate purposes.

On July 25, 2008, an additional \$25.0 million commitment was closed on the Revolving Credit Facility, increasing total commitments from \$650.0 million to \$675.0 million.

On August 4, 2008, our board of directors approved amendments to the outperformance award agreements that we entered into with our executive officers in 2005. Effective September 30, 2008, all of the Class C Units granted pursuant to the outperformance award agreements that satisfy the market condition (as set forth in the award agreements) shall be fully vested as of that date. Prior to the amendment, 60 percent of the Class C Units that satisfy the market condition would have vested on September 30, 2008, with the remaining 40 percent of such Class C Units vesting ratably each month for 24 months.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

On August 4, 2008, we declared the following dividends per share and the Operating Partnership declared an equivalent distribution per unit.

Share Class	Series A Preferred Stock	Series B Preferred Stock	Series C Preferred Stock	Series D Preferred Stock	Common stock and common unit
Dividend and distribution amount	\$ 0.531250	\$ 0.492188	\$ 0.273438	\$ 0.343750	\$ 0.310000
Dividend and distribution payable date	September 30, 2008	September 30, 2008	September 30, 2008	September 30, 2008	September 30, 2008
Dividend payable to shareholders of record on	September 15, 2008	September 15, 2008	September 15, 2008	September 15, 2008	September 15, 2008
Annual equivalent rate of dividend and distribution	\$ 2.125	\$ 1.969	\$ 1.094	\$ 1.375	\$ 1.240

---

**Table of Contents**
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto appearing elsewhere in this report. This report contains forward-looking statements within the meaning of the federal securities laws. In particular, statements pertaining to our capital resources, portfolio performance, acquisition and capital expenditure plans and results of operations contain forward-looking statements. Likewise, all of our statements regarding anticipated market conditions, demographics and results of operations are forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as believes, expects, may, will, should, seeks, approximately, intends, plans, pro forma, estimates or anticipates or the negative of these words and words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all).

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: adverse economic or real estate developments in our markets or the technology industry; our dependence upon significant tenants; bankruptcy or insolvency of a major tenant; downturn of local economic conditions in our geographic markets; our inability to comply with the rules and regulations applicable to public companies or to manage our growth effectively; difficulty acquiring or operating properties in foreign jurisdictions; defaults on or non-renewal of leases by tenants; increased interest rates and operating costs; our failure to obtain necessary outside financing; restrictions on our ability to engage in certain business activities; risks related to joint venture investments; decreased rental rates or increased vacancy rates; inability to successfully develop and lease new properties and space held for redevelopment; difficulties in identifying properties to acquire and completing acquisitions; increased competition or available supply of data center space; our failure to successfully operate acquired properties; our inability to acquire off-market property; delays or unexpected costs in development or redevelopment of properties; our failure to maintain our status as a REIT; possible adverse changes to tax laws; environmental uncertainties and risks related to natural disasters; financial market fluctuations; changes in foreign currency exchange rates; changes in foreign laws and regulations, including those related to taxation and real estate ownership and operation; and changes in real estate and zoning laws and increases in real property tax rates.

While forward-looking statements reflect our good faith beliefs, they are not guaranties of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, new information, data or methods, future events or other changes.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including factors and risks included in other sections of this report. In addition, we discussed a number of material risks in our annual report on Form 10-K for the year ended December 31, 2007 and our quarterly report on Form 10-Q for the quarter ended March 31, 2008. Those risks continue to be relevant to our performance and financial condition. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can we assess the impact of all such risk factors on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

**Overview**

*Our Company.* We completed our initial public offering of common stock (IPO) on November 3, 2004. We believe that we have operated in a manner that has enabled us to qualify, and have elected to be treated, as a Real Estate Investment Trust (REIT) under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code). Our company was formed on March 9, 2004. During the period from our formation until we commenced operations in connection with the completion of our IPO we did not have any corporate activity other than the issuance of shares of common stock in connection with the initial capitalization of the company. Any reference to our , we and us in this filing includes our company and our predecessor. Our predecessor is comprised of the real estate activities and holdings of Global Innovation Partners LLC, or GI Partners, which GI Partners contributed to us in connection with our IPO.

*Business and strategy.* Our primary business objectives are to maximize: (i) sustainable long-term growth in earnings and funds from operations per share and (ii) cash flow and returns to our stockholders. We expect to achieve our objectives by focusing on our core business of investing in and redeveloping technology-related real estate. A significant component of our current and future internal growth is anticipated through the development of our existing space held for redevelopment and new properties. We target high quality, strategically located properties containing applications and operations critical to the day-to-day operations of corporate enterprise datacenter and technology industry tenants and properties that may be redeveloped for such use. Most of our properties contain fully redundant electrical supply systems, multiple power feeds, above-standard precision cooling systems, raised floor areas,



**Table of Contents**

extensive in-building communications cabling and high-level security systems. We focus solely on technology-related real estate because we believe that the growth in corporate datacenter adoption and the technology-related real estate industry generally will be superior to that of the overall economy.

As of June 30, 2008, we owned an aggregate of 74 technology-related real estate properties, excluding one property held as an investment in an unconsolidated joint venture, with 12.9 million rentable square feet including approximately 1.9 million square feet of space held for redevelopment. At June 30, 2008, approximately 456,000 square feet of our space held for redevelopment was under construction for Turn-Key Datacenter, build-to-suit datacenter and Powered Base Building space in eight U.S. and European markets.

We have developed detailed, standardized procedures for evaluating acquisitions to ensure that they meet our financial, technical and other criteria. We expect to continue to acquire additional assets as a key part of our growth strategy. We intend to aggressively manage and lease our assets to increase their cash flow. We will continue to build out our redevelopment portfolio when justified by anticipated returns.

We may acquire properties subject to existing mortgage financing and other indebtedness or new indebtedness may be incurred in connection with acquiring or refinancing these properties. Debt service on such indebtedness will have a priority over any dividends with respect to our common stock and our preferred stock. We currently intend to limit our indebtedness to 60% of our total market capitalization and, based on the closing price of our common stock on June 30, 2008 of \$40.91, our ratio of debt to total market capitalization was approximately 27% as of June 30, 2008. Our total market capitalization is defined as the sum of the market value of our outstanding common stock (which may decrease, thereby increasing our debt to total market capitalization ratio), excluding options issued under our incentive award plan, plus the liquidation value of our preferred stock, plus the aggregate value of the units not held by us (with the per unit value equal to the market value of one share of our common stock and excluding long-term incentive units and Class C units), plus the book value of our total consolidated indebtedness.

*Revenue Base.* As of June 30, 2008, we owned 74 properties through our Operating Partnership, excluding one property held as an investment in an unconsolidated joint venture. These properties are mainly located throughout the U.S., with 13 properties located in Europe and one property in Canada. We acquired our first portfolio property in January 2002 and have added properties as follows:

<b>Year Ended December 31:</b>	<b>Properties Acquired (1)</b>	<b>Net Rentable Square Feet Acquired (2)</b>	<b>Square Feet of Space Held for Redevelopment as of June 30, 2008 (3)</b>
2002	5	1,125,292	19,890
2003	6	878,861	179,499
2004	10	2,638,119	48,350
2005	20	3,254,893	255,404
2006	16	1,914,538	307,060
2007	13	1,128,226	646,334
Six months ended June 30, 2008	4	38,016	416,582
Properties owned as of June 30, 2008	74	10,977,945	1,873,119

(1) Excludes properties sold in 2007 and 2006: 100 Technology Center Drive (March 2007), 4055 Valley View Lane (March 2007) and 7979 East Tufts Avenue (July 2006). Also excludes a leasehold interest acquired in March 2007 related to an acquisition made in 2006.

(2) Excludes space held for redevelopment.

(3) Redevelopment space is unoccupied space that requires significant capital investment in order to develop datacenter facilities that are ready for use. Most often this is shell space. However, in certain circumstances this may include partially built datacenter space that was not completed by previous ownership and requires a large capital investment in order to build out the space. The amounts included in this table represent redevelopment space as of June 30, 2008 in the properties acquired during the relevant period.



## **Table of Contents**

As of June 30, 2008, the properties in our portfolio were approximately 95.2% leased excluding 1.9 million square feet held for redevelopment. Due to the capital intensive and long term nature of the operations being supported, our lease terms are generally longer than standard commercial leases. As of June 30, 2008, our original average lease term was in excess of 13 years, with an average of seven years remaining. The majority of our leasing since the completion of our initial public offering in November 2004 has been at lease terms shorter than 12 years. Our lease expirations through December 31, 2009 are 6.5% of net rentable square feet excluding space held for redevelopment as of June 30, 2008. Operating revenues from properties outside the United States were \$11.5 million and \$7.8 million for the three months ended June 30, 2008 and 2007, respectively and \$22.3 million and \$15.2 million for the six months ended June 30, 2008 and 2007, respectively.

### **Factors Which May Influence Future Results of Operations**

*Rental income.* The amount of rental income generated by the properties in our portfolio depends principally on our ability to maintain the occupancy rates of currently leased space and to lease currently available space and space available from lease terminations. Excluding 1.9 million square feet held for redevelopment, as of June 30, 2008, the occupancy rate in the properties in our portfolio was approximately 95.2% of our net rentable square feet.

The amount of rental income generated by us also depends on our ability to maintain or increase rental rates at our properties. Included in our approximately 11.0 million net rentable square feet, excluding redevelopment space, at June 30, 2008 is approximately 240,000 net rentable square feet of space with extensive datacenter improvements that is currently, or will shortly be, available for lease. Since our IPO, we have leased approximately 1,391,000 square feet of similar space. These Turn-Key Datacenters are effective solutions for tenants who lack the expertise or capital budget to provide their own extensive datacenter infrastructure and security. As experts in datacenter construction and operations we are able to lease space to these tenants at a significant premium over other uses. Negative trends in one or more of these factors could adversely affect our rental income in future periods.

In addition, as of June 30, 2008, we had approximately 1.9 million square feet of redevelopment space, or approximately 15% of the total space in our portfolio, including nine vacant properties comprising approximately 1,012,000 square feet. Redevelopment space requires significant capital investment in order to develop datacenter facilities that are ready for use, and in addition, we may require additional time or encounter delays in securing tenants for redevelopment space. We will require additional capital to finance our redevelopment activities, which may not be available or may not be available on terms acceptable to us. Our ability to grow earnings depends in part on our ability to redevelop space and lease redevelopment space at favorable rates, which we may not be able to obtain. We intend to purchase additional vacant properties and properties with vacant redevelopment space in the future.

Economic downturns or regional downturns affecting our submarkets or downturns in the technology-related real estate industry that impair our ability to lease or renew or re-lease space, otherwise reduce returns on our investments or the ability of our tenants to fulfill their lease commitments, as in the case of tenant bankruptcies, could adversely affect our ability to maintain or increase rental rates at our properties. As of June 30, 2008, we had no material tenants in bankruptcy.

*Scheduled lease expirations.* Our ability to re-lease expiring space at rental rates equal to or in excess of current rental rates will impact our results of operations. In addition to approximately 0.5 million square feet of available space in our portfolio, which excludes approximately 1.9 million square feet available for redevelopment as of June 30, 2008, leases representing approximately 2.1% and 4.4% of the net rentable square footage of our portfolio are scheduled to expire during the periods ending December 31, 2008 and 2009, respectively.



**Table of Contents**

*Market concentration.* We depend on the market for technology based real estate in specific geographic regions and significant changes in these regional markets can impact our future results. As of June 30, 2008 our portfolio was geographically concentrated in the following metropolitan markets:

<b>Metropolitan Market</b>	<b>Percentage of 6/30/08 total annualized rent (1)</b>
Silicon Valley	15.2%
Chicago	13.6%
New York	10.9%
Dallas	10.0%
San Francisco	6.7%
Phoenix	6.4%
Los Angeles	6.0%
Northern Virginia	4.8%
Other	26.4%
	100.0%

(1) Annualized rent is monthly contractual rent under existing leases as of June 30, 2008 multiplied by 12.

*Operating expenses.* Our operating expenses generally consist of utilities, property and ad valorem taxes, property management fees, insurance and site maintenance costs, as well as rental expenses on our ground and building leases. Many of our leases contain provisions under which the tenants reimburse us for a portion of property operating expenses and real estate taxes incurred by us. However, we generally are not entitled to reimbursement of property operating expenses and real estate taxes under our leases for Turn-Key Datacenters. We also incur general and administrative expenses, including expenses relating to our asset management function, as well as significant legal, accounting and other expenses related to corporate governance, U.S. Securities and Exchange Commission reporting and compliance with the various provisions of the Sarbanes-Oxley Act. Increases or decreases in such operating expenses will impact our overall performance. We expect to incur additional operating expenses as we expand.

*Interest Rates.* As of June 30, 2008, we had approximately \$560.2 million of variable rate debt, of which approximately \$266.7 million was mortgage debt subject to interest rate cap or swap agreements, and \$287.8 million was outstanding on our revolving credit facility. Liquidity traditionally provided by collateralized debt obligations has significantly decreased as a result of the continuing impact of the sub-prime mortgage crisis. The affects on commercial real estate mortgages include: higher loan spreads, tightened loan covenants, reduced loan to value ratios resulting in lower borrower proceeds and higher principal payments. Potential future increases in interest rates and credit spreads may increase our interest expense as well as fixed charges and negatively affect our financial condition and results of operations, and reduce our access to capital markets. Increased interest rates may also increase the risk that the counterparties to our swap agreements will default on their obligations, which could further increase our interest expense. If we cannot obtain capital from third party sources, we may not be able to acquire or develop properties when strategic opportunities exist, satisfy our debt service obligations or make the cash dividends to our stockholders necessary to maintain our qualification as a REIT.

*Demand for Datacenter Space.* Our portfolio of properties consists primarily of technology-related real estate, and datacenter real estate in particular. A decrease in the demand for datacenter space, Internet gateway facilities or other technology-related real estate would have a greater adverse effect on our business and financial condition than if we owned a portfolio with a more diversified tenant base or less specialized use. Our substantial redevelopment activities make us particularly susceptible to general economic slowdowns, including recessions, as well as adverse developments in the corporate datacenter, Internet and data communications and broader technology industries. Any such slowdown or adverse development could lead to reduced corporate IT spending or reduced demand for datacenter space. Reduced demand could also result from business relocations, including to markets that we do not currently serve such as Asia. Changes in industry practice or in technology, such as virtualization technology, more efficient computing or networking devices, or devices that require higher power densities than today's devices, could also reduce demand for the physical datacenter space we provide or make the tenant improvements in our facilities obsolete or in need of significant upgrades to remain viable. In addition, the development of new technologies, the adoption of new industry standards or other factors could render many of our tenants' current products and services obsolete or unmarketable and contribute to a downturn in their businesses, thereby increasing the likelihood that they default under their leases, become insolvent or file for bankruptcy.



---

## **Table of Contents**

### **Critical Accounting Policies**

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP. The preparation of these financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses in the reporting period. Our actual results may differ from these estimates. We have provided a summary of our significant accounting policies in note 2 to our consolidated financial statements included elsewhere in this report. We describe below those accounting policies that require material subjective or complex judgments and that have the most significant impact on our financial condition and consolidated results of operations. Our management evaluates these estimates on an ongoing basis, based upon information currently available and on various assumptions management believes are reasonable as of the date on the front cover of this report.

#### *Investments in Real Estate*

*Acquisition of real estate.* The price that we pay to acquire a property is impacted by many factors including the condition of the property and improvements, the occupancy of the building, the existence of above and below market tenant leases, the creditworthiness of the tenants, favorable or unfavorable financing, above or below market ground leases and numerous other factors. Accordingly, we are required to make subjective assessments to allocate the purchase price paid to acquire investments in real estate among the assets acquired and liabilities assumed based on our estimate of the fair values of such assets and liabilities. This includes determining the value of the property and improvements, land, any ground leases, tenant improvements, in-place tenant leases, tenant relationships, the value (or negative value) of above (or below) market leases, any debt assumed from the seller or loans made by the seller to us and any building leases assumed from the seller. Each of these estimates requires a great deal of judgment and some of the estimates involve complex calculations. Our allocation methodology is summarized in note 2 to our condensed consolidated financial statements. These allocation assessments have a direct impact on our results of operations. For example, if we were to allocate more value to land, there would be no depreciation with respect to such amount. If we were to allocate more value to the property as opposed to allocating to the value of tenant leases, this amount would be recognized as an expense over a much longer period of time. This potential effect occurs because the amounts allocated to property are depreciated over the estimated lives of the property whereas amounts allocated to tenant leases are amortized over the terms of the leases. Additionally, the amortization of the value (or negative value) assigned to above (or below) market rate leases is recorded as an adjustment to rental revenue as compared to amortization of the value of in-place leases and tenant relationships, which is included in depreciation and amortization in our condensed consolidated statements of operations.

*Useful lives of assets.* We are required to make subjective assessments as to the useful lives of our properties for purposes of determining the amount of depreciation to record on an annual basis with respect to our investments in real estate. These assessments have a direct impact on our net income because if we were to shorten the expected useful lives of our investments in real estate we would depreciate such investments over fewer years, resulting in more depreciation expense and lower net income on an annual basis.

*Asset impairment evaluation.* We review the carrying value of our properties when circumstances, such as adverse market conditions, indicate potential impairment may exist. We base our review on an estimate of the future cash flows (excluding interest charges) expected to result from the real estate investment's use and eventual disposition. We consider factors such as future operating income, trends and prospects, as well as the effects of leasing demand, competition and other factors. If our evaluation indicates that we may be unable to recover the carrying value of a real estate investment, an impairment loss is recorded to the extent that the carrying value exceeds the estimated fair value of the property. These losses have a direct impact on our net income because recording an impairment loss results in an immediate negative adjustment to net income. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. Since cash flows on properties considered to be long-lived assets to be held and used are considered on an undiscounted basis to determine whether an asset has been impaired, our strategy of holding properties over the long-term directly decreases the likelihood of recording an impairment loss. If our strategy changes or market conditions otherwise dictate an earlier sale date, an impairment loss may be recognized and such loss could be material. If we determine that impairment has occurred, the affected assets must be reduced to their fair value. No such impairment losses have been recognized to date.

We estimate the fair value of rental properties utilizing a discounted cash flow analysis that includes projections of future revenues, expenses and capital improvement costs, similar to the income approach that is commonly utilized by appraisers.

#### *Capitalization of costs*

We capitalize pre-acquisition costs related to probable property acquisitions. We also capitalize direct and indirect costs related to construction, development and redevelopment, including property taxes, insurance, financing and employee costs relating to space under development. Costs previously capitalized related to any property acquisitions no longer considered probable are written off, which may have a material effect on

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

our net income. The selection of costs to capitalize and which acquisitions are probable is subjective and depends on many assumptions including the timing of potential acquisitions and the probability that future acquisitions occur. If we made different assumptions in this respect we would have a different amount of capitalized costs in the periods presented leading to different net income.

**Table of Contents***Revenue Recognition*

Rental income is recognized using the straight-line method over the terms of the tenant leases. Deferred rents included in our balance sheets represent the aggregate excess of rental revenue recognized on a straight-line basis over the contractual rental payments that would be received under the remaining terms of the leases. Many of our leases contain provisions under which the tenants reimburse us for a portion of property operating expenses and real estate taxes incurred by us. However, we generally are not entitled to reimbursement of property operating expenses and real estate taxes under our leases for Turn-Key Datacenters. Such reimbursements are recognized in the period that the expenses are incurred. Lease termination fees are recognized over the remaining term of the lease, effective as of the date the lease modification is finalized, assuming collection is not considered doubtful. As discussed above, we recognize amortization of the value of acquired above or below market tenant leases as a reduction of rental income in the case of above market leases or an increase to rental revenue in the case of below market leases.

We must make subjective estimates as to when our revenue is earned and the collectability of our accounts receivable related to minimum rent, deferred rent, expense reimbursements, lease termination fees and other income. We specifically analyze accounts receivable and historical bad debts, tenant concentrations, tenant creditworthiness and current economic trends when evaluating the adequacy of the allowance for bad debts. These estimates have a direct impact on our net income because a higher bad debt allowance would result in lower net income, and recognizing rental revenue as earned in one period versus another would result in higher or lower net income for a particular period.

*Share-based awards*

We recognize compensation expense related to share-based awards. We generally amortize this compensation expense over the vesting period of the award. The calculation of the fair value of share-based awards is subjective and requires several assumptions over such items as expected stock volatility, dividend payments and future company results. These assumptions have a direct impact on our net income because a higher share-based awards amount would result in lower net income for a particular period.

**Results of Operations**

The discussion below relates to our financial condition and results of operations for the three and six months ended June 30, 2008 and 2007. A summary of our operating results from continuing operations for the three and six months ended June 30, 2008 and 2007 is as follows (in thousands):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
<b>Statement of Operations Data:</b>				
Total operating revenues	\$ 123,776	\$ 95,583	\$ 238,323	\$ 184,550
Total operating expenses	(95,647)	(73,042)	(184,973)	(140,044)
Operating income	28,129	22,541	53,350	44,506
Other expenses, net	(13,883)	(14,516)	(27,702)	(30,052)
Income from continuing operations before minority interests	\$ 14,246	\$ 8,025	\$ 25,648	\$ 14,454

Our property portfolio has experienced consistent and significant growth since the first property acquisition in January 2002. As a result of such growth, a period-to-period comparison of our financial performance focuses on the impact on our revenues and expenses resulting both from the new property additions to our portfolio, as well as on a same store property basis (same store properties are properties that were owned and operated for the entire current year and the entire immediate preceding year). The following table identifies each of the properties in our portfolio acquired from January 1, 2007 through June 30, 2008.

**Table of Contents**

	Acquisition Date	Redevelopment Space as of June 30, 2008 (1)	Net Rentable Square Feet Excluding Redevelopment Space	Square Feet including Redevelopment Space	Occupancy Rate as of June 30, 2008 (2)
<b>Acquired Properties</b>					
<b>As of December 31, 2006 (57 properties)</b>					
<b>Year Ended December 31, 2007</b>					
21110 Ridgetop Circle	Jan-07		135,513	135,513	100.0
3011 LaFayette Street	Jan-07		90,780	90,780	100.0
44470 Chillum Place	Feb-07		95,440	95,440	100.0
43791 Devon Shafron Drive	(3) Mar-07	135,000		135,000	
43831 Devon Shafron Drive	(3) Mar-07		117,071	117,071	100.0
43881 Devon Shafron Drive	(3) Mar-07	64,138	115,862	180,000	73.4
Mundells Roundabout	(4) Apr-07	113,464		113,464	
210 N Tucker Boulevard	Aug-07	62,000	139,588	201,588	95.0
900 Walnut Street	Aug-07		112,266	112,266	93.5
1 Savvis Parkway	Aug-07		156,000	156,000	100.0
Clonshaugh Industrial Estate (Land)	(5) Sep-07	124,500		124,500	
1500 Space Park Drive	(6) Sep-07		51,615	51,615	100.0
Cressex 1	Dec-07	50,848		50,848	
Naritaweg 52	Dec-07		63,260	63,260	100.0
1 St. Anne s Boulevard	(7) Dec-07		20,219	20,219	100.0
2 St. Anne s Boulevard	(7) Dec-07		30,612	30,612	100.0
3 St. Anne s Boulevard	(7) Dec-07	96,384		96,384	
Subtotal		646,334	1,128,226	1,774,560	96.0%
<b>Six Months Ended June 30, 2008</b>					
365 South Randolphville Road	Feb-08	264,792		264,792	
650 Randolph Road	Jun-08	127,790		127,790	
1201 Comstock Street	(6) Jun-08	24,000		24,000	
Manchester Technopark Plot C1, Birley Fields	Jun-08		38,016	38,016	100.0
Subtotal		416,582	38,016	454,598	100.0%
<b>Total</b>		<b>1,873,119</b>	<b>10,977,945</b>	<b>12,851,064</b>	<b>95.2%</b>

(1) Redevelopment space requires significant capital investment in order to develop datacenter facilities that are ready for use. Most often this is shell space. However, in certain circumstances this may include partially built datacenter space that was not completed by previous ownership and requires a large capital investment in order to build out the space.

(2) Occupancy rates exclude redevelopment space.

(3) The three buildings at Devin Shafron Drive are considered one property for our property count.

(4) Land parcel held for development.

(5) Building completed and placed into service in September 2007 on a land parcel acquired in 2006.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

(6) We acquired a 50 % controlling interest in a joint venture that owns the building.

(7) The three buildings at St. Anne s Boulevard are considered one property for our property count.

*Comparison of the Three Months Ended June 30, 2008 to the Three Months Ended June 30, 2007 and the Six Months Ended June 30, 2008 to the Six Months Ended June 30, 2007*

### *Portfolio*

As of June 30, 2008, our portfolio consisted of 74 properties, excluding one property held as an investment in an unconsolidated joint venture with an aggregate of 12.9 million net rentable square feet including 1.9 million square feet held for redevelopment compared to a portfolio consisting of 62 properties (excluding three properties which we sold in 2006 and 2007 and which are presented as discontinued operations in the accompanying consolidated statements of operations), with an aggregate of 11.4 million net rentable square feet including 1.7 million square feet held for redevelopment as of June 30, 2007. The increase in our portfolio reflects the acquisition of 12 properties in the twelve months ended June 30, 2008.

**Table of Contents***Operating revenues*

Operating revenues during the three and six months ended June 30, 2008 and 2007 were as follows (in thousands):

	Three Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Change	2008	2007	Change
Rental	\$ 97,966	\$ 78,705	\$ 19,261	\$ 190,712	\$ 151,993	\$ 38,719
Tenant reimbursements	25,698	16,631	9,067	47,485	32,310	15,175
Other	112	247	(135)	126	247	(121)
Total operating revenues	\$ 123,776	\$ 95,583	\$ 28,193	\$ 238,323	\$ 184,550	\$ 53,773

As shown by the same store and new properties table shown below, the increases in rental revenues and tenant reimbursement revenues in the periods ended June 30, 2008 compared to the same periods in 2007 were primarily due to new leasing at our same store properties and our acquisition of properties. We acquired 12 properties during the twelve months ended June 30, 2008.

The following table shows operating revenues for new properties (properties that were not owned for each of the full six months ended June 30, 2008 and 2007) and same store properties (all other properties) (in thousands):

	Same Store			New Properties		
	Three Months Ended June 30,			Three Months Ended June 30,		
	2008	2007	Change	2008	2007	Change
Rental	\$ 85,800	\$ 74,416	\$ 11,384	\$ 12,166	\$ 4,289	\$ 7,877
Tenant reimbursements	23,512	16,490	7,022	2,186	141	2,045
Other	113	247	(134)	(1)		(1)
Total operating revenues	\$ 109,425	\$ 91,153	\$ 18,272	\$ 14,351	\$ 4,430	\$ 9,921

	Same Store			New Properties		
	Six Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Change	2008	2007	Change
Rental	\$ 169,454	\$ 146,871	\$ 22,583	\$ 21,258	\$ 5,122	\$ 16,136
Tenant reimbursements	44,364	32,113	12,251	3,121	197	2,924
Other	126	247	(121)			
Total operating revenues	\$ 213,944	\$ 179,231	\$ 34,713	\$ 24,379	\$ 5,319	\$ 19,060

Same store rental revenues increased in the three and six months ended June 30, 2008 compared to the same period in 2007 primarily as a result of new leases at our properties during the twelve months ended June 30, 2008 due to strong demand for datacenter space, the largest of which was for space in 3 Corporate Place, 350 East Cermak Road, 4025 Midway Road, 115 Second Avenue, 200 Paul Avenue 1-4, 115 Second Avenue and 600 West Seventh Street. Rental revenue included amounts earned from leases with tel(x), a related party, of approximately \$3.7 million and \$3.5 million for the three months ended June 30, 2008 and 2007, respectively and \$7.3 million and \$6.6 million for the six months ended June 30, 2008 and 2007, respectively. Same store tenant reimbursement revenues increased in both the three and six months ended June 30, 2008 as compared to the same periods in 2007 primarily as a result of new leasing and higher utility and operating expenses being billed to our tenants, the largest occurrences of which were at 350 East Cermak Road, 3 Corporate Place, 200 Paul Avenue 1-4, Unit 9, Blanchardstown Corporate Park and 600 West Seventh Street.



**Table of Contents**

New property increases were caused by properties acquired during the period from January 1, 2007 to June 30, 2008. For the three and six months ended June 30, 2008, 3011 Lafayette Street, 900 Walnut Street, Devin Shafron properties (3 buildings) and 210 N. Tucker Boulevard contributed \$6.9 million, or approximately 69% and \$11.2, or approximately 59% of the total new properties increase in revenues compared to the same periods in 2007.

*Operating Expenses and Interest Expense*

Operating expenses and interest expense during the three and six months ended June 30, 2008 and 2007 were as follows (in thousands):

	Three Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Change	2008	2007	Change
Rental property operating and maintenance	\$ 36,396	\$ 23,865	\$ 12,531	\$ 67,960	\$ 45,104	\$ 22,856
Property taxes	8,522	7,342	1,180	16,646	14,882	1,764
Insurance	1,198	1,419	(221)	2,403	2,845	(442)
Depreciation and amortization	39,570	31,832	7,738	78,707	61,231	17,476
General and administrative	9,823	8,456	1,367	18,668	15,666	3,002
Other	138	128	10	589	316	273
<b>Total operating expenses</b>	<b>\$ 95,647</b>	<b>\$ 73,042</b>	<b>\$ 22,605</b>	<b>\$ 184,973</b>	<b>\$ 140,044</b>	<b>\$ 44,929</b>
Interest expense	\$ 14,281	\$ 15,264	\$ (983)	\$ 28,913	\$ 31,858	\$ (2,945)

As shown in the same store expense and new properties table below, total expenses in the three and six months ended June 30, 2008 increased compared to the same period in 2007 primarily as a result of higher same store utility and maintenance costs, increased depreciation as additional development projects were placed into service and acquisition of properties.

The following table shows expenses for new properties (properties that were not owned for each of the full six months ended June 30, 2008 and 2007) and same store properties (all other properties) (in thousands):

	Same Store			New Properties		
	Three Months Ended June 30, 2008	2007	Change	Three Months Ended June 30, 2008	2007	Change
Rental property operating and maintenance	\$ 31,318	\$ 22,895	\$ 8,423	\$ 5,078	\$ 970	\$ 4,108
Property taxes	7,734	7,200	534	788	142	646
Insurance	1,134	1,406	(272)	64	13	51
Depreciation and amortization	34,819	30,023	4,796	4,751	1,809	2,942
General and administrative (1)	9,823	8,456	1,367			
Other	131	128	3	7		7
<b>Total operating expenses</b>	<b>\$ 84,959</b>	<b>\$ 70,108</b>	<b>\$ 14,851</b>	<b>\$ 10,688</b>	<b>\$ 2,934</b>	<b>\$ 7,754</b>
Interest expense	\$ 13,779	\$ 13,725	\$ 54	\$ 502	\$ 1,539	\$ (1,037)

	Same Store			New Properties		
	Six Months Ended June 30, 2008	2007	Change	Six Months Ended June 30, 2008	2007	Change
Rental property operating and maintenance	\$ 58,333	\$ 43,404	\$ 14,929	\$ 9,627	\$ 1,700	\$ 7,927
Property taxes	15,369	14,644	725	1,277	238	1,039
Insurance	2,274	2,820	(546)	129	25	104
Depreciation and amortization	69,774	59,026	10,748	8,933	2,205	6,728
General and administrative (1)	18,668	15,666	3,002			

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Other	512	316	196	77	77
Total operating expenses	\$ 164,930	\$ 135,876	\$ 29,054	\$ 20,043	\$ 4,168
Interest expense	\$ 27,502	\$ 26,503	\$ 999	\$ 1,411	\$ 5,355
					\$ (3,944)

(1) General and administrative expenses are included in same store as they are not allocable to specific properties. Same store rental property operating and maintenance expenses increased in the three and six months ended June 30, 2008 compared to the same period in 2007 primarily as a result of higher utility rates in several of our properties leading to higher utility expense in 2008. We capitalized amounts relating to compensation expense of employees directly engaged in construction and leasing activities of \$2.9 million and \$1.3 million in the three months ended June 30, 2008 and 2007, respectively and \$5.5 million and \$1.9 million in the six months ended June 30, 2008 and 2007, respectively.

---

## **Table of Contents**

Same store depreciation and amortization expense increased in the three and six months ended June 30, 2008 compared to the same periods in 2007, principally because of depreciation of redevelopment projects that were placed into service in the final six months of 2007 and during 2008.

General and administrative expenses for the three and six months ended June 30, 2008 increased compared to the same periods in 2007 primarily due to the growth of our company, which resulted in more employees, additional incentive compensation, and higher insurance, professional fees and marketing expenses.

Same store interest expense increased for the three and six months ended June 30, 2008 as compared to the same period in 2007 primarily as a result of higher average outstanding debt balances during 2008 compared to 2007 due to financings on 2045 & 2055 LaFayette Street and 150 South First Street. Interest incurred on our revolving credit facility and senior exchangeable debentures is allocated entirely to new properties in the table above. During the three months ended June 30, 2008 and 2007, we capitalized interest of approximately \$4.5 million and \$2.8 million, respectively, and for the six months ended June 30, 2007 and 2006, we capitalized interest of approximately \$8.9 million and \$4.3 million, respectively.

New property increases were caused by properties acquired during the period from January 1, 2007 to June 30, 2008. For the three and six months ended June 30, 2008, 3011 Lafayette Street, 900 Walnut Street and 210 N. Tucker Boulevard contributed \$4.2 million, or approximately 54%, and \$6.8 million, or approximately 43% of the total new properties increase in total operating expenses compared to the same period in 2007.

### *Minority Interests*

Minority interests has decreased for the three and six months ended June 30, 2008 as compared to the same periods in 2007 primarily as a result of the weighted average minority ownership percentage decreasing from approximately 11% for the three months ended June 30, 2007 to approximately 9% for the three months ended June 30, 2008 and decreasing from approximately 14% for the six months ended June 30, 2007 to approximately 9% for the six months ended June 30, 2008.

### *Discontinued Operations*

In 2007, we completed the sales of 100 Technology Center Drive (March 2007) and 4055 Valley View Lane (March 2007) and recognized gains upon closing. The results of operations and gain on sales of 100 Technology Center Drive (\$11.8 million) and 4055 Valley View Lane (\$6.2 million) are reported as discontinued operations for all periods presented.

## **Liquidity and Capital Resources**

### *Analysis of Liquidity and Capital Resources*

As of June 30, 2008, we had \$19.8 million of cash and cash equivalents, excluding \$36.9 million of restricted cash. Restricted cash primarily consists of interest bearing cash deposits required by the terms of several of our mortgage loans for a variety of purposes, including real estate taxes, insurance, anticipated or contractually obligated tenant improvements and leasing deposits.

Our short term liquidity requirements primarily consist of operating expenses, redevelopment costs and other expenditures associated with our properties, dividend payments on our preferred stock, dividend payments to our stockholders and distributions to our unitholders in the Operating Partnership required to maintain our REIT status, capital expenditures, debt service on our loans and, potentially, acquisitions. We expect to meet our short-term liquidity requirements through net cash provided by operations, restricted cash accounts established for certain future payments and by drawing upon our revolving credit facility.

As of June 30, 2008 our revolving credit facility had a total capacity of \$650.0 million and matures in August 2010, subject to two one-year extension options exercisable by us. As of June 30, 2008, borrowings under the revolving credit facility bore interest at a blended rate of 3.59% (US dollar), 5.59% (Euro) and 6.61% (British Pound Sterling), which is based on 1-month LIBOR, 1-month EURIBOR and 1-month GBP LIBOR, respectively, plus a margin of 1.10%. The margin can range from 1.10% to 2.00%, depending on our Operating Partnership's total leverage ratio. The revolving credit facility has a \$450.0 million sub-facility for multicurrency advances in British Pounds Sterling, Canadian Dollars, Euros, and Swiss Francs. We intend to use available borrowings under the revolving credit facility to, among other things, finance the acquisition of additional properties, to fund tenant improvements and capital expenditures, fund development and redevelopment activities, finance the acquisition of additional properties and provide for working capital and other corporate purposes. As of June 30, 2008, approximately \$287.8 million was drawn under this facility, and \$10.1 million of letters of credit were issued, leaving \$352.0 million available

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

for use. On July 25, 2008, an additional \$25.0 million commitment was closed on the Revolving Credit Facility, increasing total commitments from \$650.0 million to \$675.0 million.

**Table of Contents**

On February 6, 2008, we issued 13.8 million shares of 5.500% series D cumulative convertible preferred stock for total net proceeds, after underwriting discounts and estimated offering expenses, of \$333.6 million, including the proceeds from the exercise of the underwriters over-allotment option. We used the net proceeds from the offering to temporarily repay borrowings under our revolving credit facility, to acquire properties, to fund development and redevelopment activities and for general corporate purposes.

On July 18, 2008, we completed the refinancing of 3 Corporate Place in Piscataway, New Jersey. The new interest-only loan for \$80.0 million bears interest at 6.72% per year, matures on August 1, 2011 and is subject to two one-year extensions upon the satisfaction of certain conditions. The \$70.0 million construction loan was terminated on June 12, 2008.

On July 21, 2008, we completed an offering of 5,750,000 shares of common stock for total net proceeds, after underwriting discounts and estimated expenses, of \$211.6 million, including the proceeds from the exercise of the underwriters over-allotment option. We used the net proceeds from the offering to temporarily repay borrowings under our credit facility.

On July 24, 2008, we closed on the \$200.0 million Prudential Shelf Facility (the Shelf Facility). The three-year uncommitted, multi-currency facility provides for draws, from time to time, subject to agreement with Prudential on the applicable interest rate and satisfaction of other conditions, with an average life and final maturity of up to seven years and ten years, respectively. Concurrent with the close of the Shelf Facility, we made an initial draw of \$25.0 million with an interest-only rate of 7.00% per annum and a three-year maturity. We intend to use the proceeds of the initial notes and any additional notes to acquire properties, to fund development and redevelopment activities and for general corporate purposes.

*Properties acquired in 2008*

During the six months ended June 30, 2008 we acquired the following properties:

<b>Location</b>	<b>Metropolitan Area</b>	<b>Date Acquired</b>	<b>Purchase Price (in millions) (1)</b>
365 South Randolphville Road	New York	February 14, 2008	\$ 20.4
701 & 717 Leonard Street (2)	Dallas	May 13, 2008	12.1
650 Randolph Road	New York	June 13, 2008	10.9
Manchester Technopark Plot C1, Birley Fields	Manchester	June 20, 2008	24.7
1201 Comstock Street (3)	Silicon Valley	June 30, 2008	1.9
			\$ 70.0

(1) Includes closing costs.

(2) Acquisition of a parking garage adjacent to one of our properties in Dallas, Texas. The parking garage is not included in our property count.

(3) Represents the amount to acquire a 50% interest in a joint venture that owns this above building. Since we control the joint venture, we have consolidated the joint venture in the accompanying consolidated financial statements. Upon consolidation, we included total assets of \$3.8 million and minority interest of \$1.9 million.

We financed the purchase of these properties with borrowings under our revolving credit facility.

*Construction*

As of June 30, 2008 and December 31, 2007, work in progress, including the proportionate land and property costs related to current construction projects amounted to \$364.2 million and \$494.5 million, respectively. In addition, our redevelopment program includes the proportionate land and building costs related to other targeted projects in the amount of \$85.8 million and \$100.0 million as of June 30, 2008 and

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

December 31, 2007, respectively. Work in progress related to non-redevelopment projects, primarily tenant and building improvements, amounted to \$11.3 million and \$7.1 million as of June 30, 2008 and December 31, 2007, respectively.

### *Future uses of cash*

Our properties require periodic investments of capital for tenant-related capital expenditures and for general capital improvements. As of June 30, 2008, we had approximately 1.9 million square feet of redevelopment space and we also owned approximately 240,000 net rentable square feet of datacenter space with extensive installed tenant improvements that we may subdivide for Turn-Key Datacenter use during the next two years rather than lease such space to large single tenants. Turn-Key Datacenter space is move-in-ready space for the placement of computer and network equipment required to provide a datacenter environment. Depending on demand for additional Turn-Key Datacenter space, we expect to incur significant tenant improvement costs to build out and redevelop these spaces. At June 30, 2008, approximately 456,000 square feet of our space held for redevelopment was under construction for Turn-Key Datacenter, build-to-suit datacenter and Powered Base Building space in eight U.S. and European markets. At June 30, 2008, we had commitments under construction contracts for approximately \$70.9 million, excluding approximately \$65.9 million of the obligations for which third parties are obligated to reimburse us. We currently expect to incur \$600.0 million of capital expenditures for our redevelopment program during the year ended December 31, 2008 although this amount may increase or decrease, potentially materially, based on numerous factors, including changes in demand, leasing results and availability of debt or equity capital.

---

**Table of Contents**

We are also subject to the commitments discussed below under Commitments and Contingencies and Off-Balance Sheet Arrangements, and Distributions as described below.

Consistent with our growth strategy, we actively pursue opportunities for potential acquisitions, with due diligence and negotiations often at different stages at different times. Year-to-date, we have acquired five properties for \$70.0 million. We currently expect total acquisitions for the full year in the range of \$115 million to \$180 million, though this amount may increase or decrease, potentially materially, based on numerous factors, including changes in demand, leasing results, availability of debt or equity capital or based on acquisition opportunities.

We expect to meet our long-term liquidity requirements to pay for scheduled debt maturities and to fund property acquisitions and non-recurring capital improvements with net cash from operations, future long-term secured and unsecured indebtedness and the issuance of equity and debt securities. We also may fund future property acquisitions and non-recurring capital improvements using our revolving credit facility pending permanent financing.

*Distributions*

We are required to distribute 90% of our REIT taxable income (excluding capital gains) on an annual basis in order to continue to qualify as a REIT for federal income tax purposes. Accordingly, we intend to make, but are not contractually bound to make, regular quarterly distributions to preferred stockholders, common stockholders and unit holders from cash flow from operating activities. All such distributions are at the discretion of our board of directors. We may be required to use borrowings under the revolving credit facility, if necessary, to meet REIT distribution requirements and maintain our REIT status. We consider market factors and our performance in addition to REIT requirements in determining distribution levels. Amounts accumulated for distribution to stockholders are invested primarily in interest-bearing accounts and short-term interest-bearing securities, which are consistent with our intention to maintain our status as a REIT. The exchange rate on our \$172.5 million principal amount of exchangeable debentures and the conversion rate on our series C cumulative convertible preferred stock and our series D cumulative convertible preferred stock are each subject to adjustment for certain events, including, but not limited to, certain dividends on our common stock in excess of \$0.265 per share per quarter, \$0.28625 per share per quarter and \$0.31 per share per quarter, respectively. Therefore, increases to our quarterly dividend may increase the dilutive impact of the exchangeable debentures, series C cumulative convertible preferred stock and series D cumulative convertible preferred stock on our common stockholders.

*Commitments and Contingencies*

We have agreed with the seller of 350 East Cermak Road to share a portion, not to exceed \$135,000 per month, of rental revenue, adjusted for our costs to lease the premises, from the lease of the 260,000 square feet of space held for redevelopment. This revenue sharing agreement will terminate in May 2013. We made a payment of approximately \$17,000 to the seller during the six months ended June 30, 2008. No payments were made in 2007. We have recorded no liability for this contingent liability on our balance sheet at June 30, 2008.

As part of the acquisition of Clonshaugh Industrial Estate, we entered into an agreement with the seller whereby the seller is entitled to receive 40% of the net rental income generated by the existing building, after we have received a 9% return on all capital invested in the property. As of February 6, 2006, the date we acquired this property, we have estimated the present value of these expected payments over the 10 year lease term to be approximately \$1.1 million and this value has been recorded as a component of the purchase price. Accounts payable and other liabilities include \$1.5 million for this liability as of June 30, 2008 and December 31, 2007, respectively. During the six months ended June 30, 2008 and 2007, we paid approximately \$0.2 million and \$0.1 million, respectively, to the seller.

As of June 30, 2008, we were a party to interest rate cap and swap agreements which hedge variability in cash flows related to LIBOR, GBP LIBOR and EURIBOR based mortgage loans. Under these swaps, we pay variable-rate amounts in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying principal amounts. See Item 3 Quantitative and Qualitative Disclosures about Market Risk.

**Table of Contents***Outstanding Consolidated Indebtedness*

The table below summarizes our debt, as of June 30, 2008 (in millions):

<b>Debt Summary:</b>	
Fixed rate	\$ 801.0
Variable rate hedged by interest rate swaps	169.4
Total fixed rate	970.4
Variable rate <sup>(1)</sup>	390.8
Total	\$ 1,361.2
<b>Percent of Total Debt:</b>	
Fixed rate (including swapped debt)	71.3%
Variable rate	28.7%
Total	100.0%
<b>Effective Interest Rate as of June 30, 2008<sup>(2)</sup> :</b>	
Fixed rate (including swapped debt)	5.52%
Variable rate	4.68%
Effective interest rate	5.28%

(1) We have a LIBOR interest rate cap with a notional amount of \$97.2 million, that is not designated as a hedge. The interest rate cap agreement effectively caps interest payments from exceeding 6.00% plus the spread.

(2) Excludes impact of deferred financing cost amortization.

As of June 30, 2008, we had approximately \$1.4 billion of outstanding consolidated long-term debt as set forth in the table above. Our ratio of debt to total market capitalization was approximately 27% (based on the closing price of our common stock on June 30, 2008 of \$40.91). For this purpose, our total market capitalization is defined as the sum of the market value of our outstanding common stock (which may decrease, thereby increasing our debt to total market capitalization ratio), excluding options issued under our incentive award plan, plus the liquidation value of our preferred stock, plus the aggregate value of the units not held by us (with the per unit value equal to the market value of one share of our common stock and excluding long-term incentive units and Class C units), plus the book value of our total consolidated indebtedness.

The variable rate debt shown above bears interest at interest rates based on various LIBOR, GBP LIBOR and EURIBOR rates ranging from one to twelve months, depending on the respective agreement governing the debt. Assuming maturity of our exchangeable senior debentures at their first redemption date in August 2011, as of June 30, 2008, our debt had a weighted average term to initial maturity of approximately 4.8 years (approximately 5.3 years assuming exercise of extension options).

**Off-Balance Sheet Arrangements**

As of June 30, 2008, we were a party to interest rate cap agreements in connection with debt and interest rate swap agreements related to \$169.4 million of outstanding principal on our variable rate debt. See Item 3 Quantitative and Qualitative Disclosures about Market Risk.

The exchangeable senior debentures provide for excess exchange value to be paid in cash or shares of our common stock if our stock price exceeds a certain amount. See note 6 to our consolidated financial statements for a further description of our exchangeable senior debentures.





**Table of Contents****Cash Flows**

The following summary discussion of our cash flows is based on the consolidated statements of cash flows and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

*Comparison of Six Months Ended June 30, 2008 to Six Months Ended June 30, 2007*

The following table shows cash flows and ending cash and cash equivalent balances for the six months ended June 30, 2008 and 2007, respectively (in thousands):

	<b>Six Months Ended June 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>Change</b>
Net cash provided by operating activities (including discontinued operations)	\$ 73,354	\$ 56,465	\$ 16,889
Net cash used in investing activities	(322,084)	(201,054)	(121,030)
Net cash provided by financing activities	237,142	170,342	66,800
Net increase in cash and cash equivalents	\$ (11,588)	\$ 25,753	\$ (37,341)

The increase in net cash provided by operating activities was primarily due to increased cash flows from new leasing at our same store properties and our acquisition of new operating properties during the twelve months ended June 30, 2008. Net cash used in investing activities increased for the six months ended June 30, 2008, as we had an increase in cash payments for our redevelopment program offset by cash paid for acquisitions for the six months ended June 30, 2008 (\$68.6 million) as compared to the same period in 2007 (\$192.8 million). The higher use of cash for acquisitions in 2007 more than offset the receipt of proceeds from the sales of 100 Technology Center Drive and 4055 Valley View Lane in March 2007.

Net cash flows from financing activities consisted of the following amounts (in thousands):

	<b>Six Months Ended June 30,</b>		
	<b>2008</b>	<b>2007</b>	<b>Change</b>
Net proceeds from borrowings	\$ (18,900)	\$ 44,788	\$ (63,688)
Net proceeds from issuance of common/preferred stock, including exercise of stock options	335,524	169,958	165,566
Dividend and distribution payments	(85,567)	(42,272)	(43,295)
Other	6,085	(2,132)	8,217
Net cash provided by financing activities	\$ 237,142	\$ 170,342	\$ 66,800

The change in net borrowings for the six months ended June 30, 2008 as compared to the same period in 2007 was a result of repayments on the revolving credit facility from proceeds from issuance of our preferred stock (net proceeds of \$334.1 million in February 2008 as compared to \$169.6 million in April 2007) offset by proceeds from mortgage loans in 2007 for 2045 & 2055 Lafayette Street (\$68.0 million) and 150 South First Street (\$53.3 million). The increase in dividend and distribution payments for the six months ended June 30, 2008 as compared to the same period in 2007 was a result of the second quarter 2008 common dividend being paid as of June 30, 2008 but the second quarter 2007 common dividend and distribution declared was accrued and unpaid as of June 30, 2007, an increase in shares outstanding in 2008 as compared to 2007 and dividends on our series D preferred stock paid as of June 30, 2008, whereas this series of preferred stock was not outstanding as of June 30, 2007.

**Minority interest**

Minority interests relate to the interests in the Operating Partnership that are not owned by us, which, as of June 30, 2008, amounted to 8.6% of the Operating Partnership common units. In conjunction with our formation, GI Partners received common units, in exchange for contributing ownership interests in properties to the Operating Partnership. Also in connection with acquiring real estate interests owned by third parties, the Operating Partnership issued common units to those sellers.

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Limited partners who acquired common units in the formation transactions have the right to require the Operating Partnership to redeem part or all of their common units for cash based upon the fair market value of an equivalent number of shares of our common stock at the time of the redemption. Alternatively, we may elect to acquire those common units in exchange for shares of our common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of stock rights, specified extraordinary distributions and similar events. Pursuant to registration rights agreements we entered into with GI Partners and the other third party contributors, we filed a shelf registration statement covering the issuance of the shares of our common stock issuable upon redemption of the common units, and the resale of those shares of common stock by the holders. As of March 31, 2007, GI Partners no longer had an ownership interest in the Operating Partnership.

## **Table of Contents**

### **Inflation**

Substantially all of our leases provide for separate real estate tax and operating expense escalations. In addition, many of the leases provide for fixed base rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and expense escalations described above.

### **New Accounting Pronouncements Issued But Not Yet Adopted**

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* ( SFAS 141(R) ), which replaces SFAS No. 141, *Business Combinations*. SFAS 141(R) retains the fundamental requirements in SFAS 141 that the acquisition method of accounting be used for all business combinations and for an acquirer to be identified for each business combination. However, SFAS 141(R) changes the method of applying the acquisition method in a number of significant areas, including that acquisition costs will generally be expensed as incurred; noncontrolling interests will be valued at fair value at the acquisition date; in-process research and development will be recorded at fair value as an indefinite-lived intangible asset at the acquisition date; restructuring costs associated with a business combination will generally be expensed subsequent to the acquisition date; and changes in deferred tax asset valuation allowances and income tax uncertainties after the acquisition date generally will affect income tax expense. SFAS 141(R) is effective on a prospective basis for all business combinations for which the acquisition date is on or after the beginning of the first annual period subsequent to December 15, 2008, with the exception of the accounting for valuation allowances on deferred taxes and acquired tax contingencies. SFAS 141(R) amends SFAS No. 109, *Accounting for Income Taxes*, such that adjustments made to valuation allowances on deferred taxes and acquired tax contingencies associated with acquisitions that closed prior to the effective date of SFAS 141(R) would also apply the provisions of SFAS 141(R). Early adoption of SFAS 141(R) is not permitted. We are evaluating the potential impact of this statement.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51. This statement requires the recognition of a noncontrolling interest (minority interest) as a separate component within equity within the consolidated balance sheet. It also requires the amount of consolidated net income attributable to the parent and the noncontrolling interest be clearly identified and presented within the consolidated statement of income. This statement also amends certain of ARB No. 51's consolidation procedures to make them consistent with the requirements of SFAS 141(R). SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. We are evaluating the potential impact of this statement.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133. This statement amends SFAS No. 133 by requiring enhanced disclosures about an entity's derivative instruments and hedging activities, but does not change SFAS No. 133's scope or accounting. SFAS No. 161 requires increased qualitative, quantitative and credit-risk disclosures about the entity's derivative instruments and hedging activities. SFAS 161 is effective for fiscal years, and interim periods within those fiscal years, beginning after November 15, 2008, with earlier adoption permitted. We are evaluating the potential impact of this statement.

In May 2008, the FASB issued Staff Position Accounting Principles Board ( APB ) 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)* ( FSP APB 14-1 ). FSP APB 14-1 applies to convertible debt instruments that have a net settlement feature permitting settlement partially or fully in cash upon conversion. The guidance requires issuers of such convertible debt securities to separately account for the liability and equity components in a manner that reflects the issuer's nonconvertible, unsecured debt borrowing rate. The FSP requires bifurcation of a component of the debt into equity, representative of the approximate fair value of the conversion feature at inception, and the amortization of the resulting debt discount to interest expense in the condensed consolidated statement of operations. We are in the process of assessing the impact of FSP APB 14-1. The non-cash interest recognized will gradually increase over time using the effective interest method. FSP APB 14-1 will become effective beginning in the first quarter of 2009 and is required to be applied retrospectively with early adoption prohibited.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our future income, cash flows and fair values relevant to financial instruments depend upon prevalent market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors.

**Table of Contents**

*Analysis of debt between fixed and variable rate.*

We use interest rate swap agreements and fixed rate debt to reduce our exposure to interest rate movements. As of June 30, 2008, our consolidated debt was as follows (in millions):

	<b>Carrying Value</b>	<b>Estimated Fair Value</b>
Fixed rate debt	\$ 801.0	\$ 809.8
Variable rate debt subject to interest rate swaps	169.4	172.0
<b>Total fixed rate debt (including interest rate swaps)</b>	<b>970.4</b>	<b>981.8</b>
Variable rate debt	390.8	390.8
<b>Total outstanding debt</b>	<b>\$ 1,361.2</b>	<b>\$ 1,372.6</b>

**Table of Contents**

Interest rate swaps included in this table and their fair values as of June 30, 2008 were as follows (in thousands):

<b>Current</b>				<b>Fair Value at</b>
<b>Notional</b>				<b>Significant</b>
<b>Amount</b>	<b>Strike Rate</b>	<b>Effective Date</b>	<b>Expiration Date</b>	<b>Other</b>
				<b>Observable</b>
				<b>Inputs (Level 2)</b>
\$ 8,459	5.020	Dec. 1, 2006	Dec. 1, 2008	\$ (76)
26,292(1)	4.944	Jul. 10, 2006	Apr. 10, 2011	756
17,104(2)	3.981	May 17, 2006	Jul. 18, 2013	723
12,374(2)	4.070	Jun. 23, 2006	Jul. 18, 2013	476
10,888(2)	3.989	Jul. 27, 2006	Oct. 18, 2013	469
50,672(2)	3.776	Dec. 5, 2006	Jan. 18, 2012	2,078
43,566(2)	4.000	Dec. 20, 2006	Jan. 18, 2012	1,479
\$ 169,355				\$ 5,905

(1) Translation to U.S. dollars is based on exchange rate of \$1.99 to £1.00 as of June 30, 2008.

(2) Translation to U.S. dollars is based on exchange rate of \$1.58 to 1.00 as of June 30, 2008.

We purchased an interest rate cap from a financial institution with a notional amount of \$97.2 million on a LIBOR based loan. Under the interest rate cap agreement, we would receive payments from the counterparty in the event LIBOR exceeds 6.00% over the term of the agreement. The interest rate cap agreement expires on June 15, 2009. The fair value of the cap was immaterial as of June 30, 2008.

*Sensitivity to changes in interest rates.*

The following table shows the effect if assumed changes in interest rates occurred:

<b>Assumed event</b>	<b>Interest rate change (basis points)</b>	<b>Change (\$ millions)</b>
Increase in fair value of interest rate swaps following an assumed 10% increase in interest rates	43	\$ 2.1
Decrease in fair value of interest rate swaps following an assumed 10% decrease in interest rates	(43)	(2.2)
Increase in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% increase in interest rates	43	1.7
Decrease in annual interest expense on our debt that is variable rate and not subject to swapped interest following a 10% increase in interest rates	(43)	(1.7)
Increase in fair value of fixed rate debt following a 10% decrease in interest rates	(43)	13.4
Decrease in fair value of fixed rate debt following a 10% increase in interest rates	43	(12.6)

Interest risk amounts were determined by considering the impact of hypothetical interest rates on our financial instruments. These analyses do not consider the effect of any change in overall economic activity that could occur in that environment. Further, in the event of a change of that magnitude, we may take actions to further mitigate our exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, these analyses assume no changes in our financial structure.



**Table of Contents**

*Foreign currency forward exchange risk*

As of June 30, 2008, we had foreign operations in the United Kingdom, Ireland, France, The Netherlands, Switzerland and Canada and, as such, are subject to risk from the effects of exchange rate movements of foreign currencies, which may affect future costs and cash flows. Our foreign operations are conducted in the British Pound, Euro and the Swiss Franc, except for our Canadian property for which the functional currency is the U.S. dollar. For these currencies we are a net receiver of the foreign currency (we receive more cash than we pay out) and therefore our foreign investments benefit from a weaker U.S. dollar and are adversely affected by a stronger U.S. dollar relative to the foreign currency. For the three and six months ended June 30, 2008, operating revenues from properties outside the United States contributed \$11.5 million and \$22.3 million, respectively, which represented 9.3% and 9.4% of our operating revenues, respectively. Due to the decline in value of the U.S. dollar relative to the British Pound Sterling and Euro, should we substantially liquidate these foreign subsidiaries, a significant positive impact on our earnings in the periods in which the liquidation occurs would result.



**Table of Contents****ITEM 4. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities and Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

**Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting that has occurred during the fiscal quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 1 Legal Proceedings.**

None.

**ITEM 1A Risk factors.**

See our risk factors set forth in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2007 and in Part II, Item 1A of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2008.

**ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**ITEM 3 Defaults Upon Senior Securities.**

None.

**ITEM 4 Submission of Matters to a Vote of Security Holders.**

On May 5, 2008, the Company held its Annual Meeting of Stockholders. The following resolutions were passed:

Election of the following six individuals as directors of the Company for a one-year term, which will expire at the 2009 Annual Meeting of Stockholders:

Nominee	Votes For	Votes Withheld
Richard A. Magnuson	57,669,040	458,527
Michael F. Foust	58,109,663	17,904
Laurence A. Chapman	58,109,968	17,599

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

Kathleen Earley	56,645,252	1,482,315
Ruann F. Ernst, Ph.D.	58,105,787	21,780
Dennis E. Singleton	58,107,838	19,729

Ratification of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2008. This resolution was passed with 58,101,194 votes for, 15,527 votes against and 10,843 abstentions.

### ITEM 5 Other Information.

(a)

#### Employment Agreements

On August 7, 2008, we entered into new employment agreements with each of Richard A. Magnuson, Chairman of our Board of Directors, Michael F. Foust, our Chief Executive Officer, A. William Stein, our Chief Financial Officer and Chief Investment Officer and Christopher J. Crosby, Jr., our Senior Vice President, Sales and Technical Services. Copies of the employment agreements with Messrs. Magnuson, Foust, Stein and Crosby will be filed as exhibits to our quarterly report on Form 10-Q for the quarter ending September 30, 2008.

The employment agreements have terms ending on the third anniversary of the effective date. If the respective employment agreement is not terminated by us or by the executive with 60 days written notice prior to the end of the initial term, the term automatically extends for one additional year at the end of the initial term, and on each subsequent anniversary. Under his employment agreement, Mr. Magnuson has agreed to waive his right to receive all cash compensation payable to him for serving as a member of our Board of Directors.

The employment agreements provide for (i) an annual base salary of \$208,000 for Mr. Magnuson, \$546,000 for Mr. Foust, \$374,400 for Mr. Stein and \$260,000 for Mr. Crosby, subject to increase in accordance with our policies in effect from time to time, (ii) eligibility for an annual cash performance bonus under our incentive bonus plan based on the satisfaction of performance criteria established in accordance with the terms of such plan, and with respect to Messrs. Foust, Stein and Crosby, (iii) eligibility to participate in all incentive, savings and retirement plans, practices, policies and programs maintained by us which are applicable to other similarly-situated executives, and (iv) medical and other group welfare plan coverage and fringe benefits provided to similarly-situated executives.

Target and maximum annual bonuses for Mr. Magnuson are initially 150% and 200%, respectively, of his base salary. Target and maximum annual bonuses for Mr. Foust are initially 100% and 150%, respectively, of his base salary. Target and maximum annual bonuses for Mr. Stein are initially 75% and 100%, respectively, of his base salary. Target annual bonus for Mr. Crosby is initially 50% of his base salary plus 0.25% of leases signed, based on their contract value, up to a cap of \$300,000.

Mr. Magnuson's employment agreement provides that if he is terminated (i) by us without cause, (ii) by Mr. Magnuson for good reason (each as defined in Mr. Magnuson's employment agreement) or, (iii) by Mr. Magnuson for any reason on or within 30 days after the six month anniversary of a change in control (as defined in the First Amended and Restated Digital Realty Trust, Inc., Digital Services, Inc. and Digital Realty Trust, L.P. 2004 Incentive Award Plan, the 2004 Incentive Award Plan), then, subject to Mr. Magnuson's execution and non-revocation of a general release of claims, he will be entitled to a lump-sum termination payment within 30 days after the date of such termination in an amount equal to the sum of (a) three times the sum of his then-current annual base salary plus his target annual bonus for the fiscal year in which the termination date occurs, (b) the prorated portion of the target annual bonus for the partial fiscal year in which the termination date occurs (the stub year bonus), and (c) if the termination occurs after a fiscal year-end but before annual bonuses are paid or determined for such preceding fiscal year, an amount equal to such unpaid bonus, if determined, or the target bonus (the prior year bonus), if any. In addition, all outstanding unvested stock options and other equity-based awards held by Mr. Magnuson, other than any equity award that is subject to performance-based vesting (including unvested Class C Units of the Operating Partnership), shall become fully vested and exercisable. With respect to any outstanding unvested stock options and other equity-based awards subject to performance-based vesting (including unvested Class C Units of the Operating Partnership), Mr. Magnuson will continue to be deemed a service provider under the applicable award agreements until all such awards that ultimately satisfy the performance conditions, if any, vest.

Mr. Foust's employment agreement provides that if his employment is terminated (i) by us without cause, (ii) by Mr. Foust for good reason (each as defined in Mr. Foust's employment agreement) or, (iii) by Mr. Foust for any reason on or within 30 days after the six month anniversary of a change in control (as defined in the 2004 Incentive Award Plan), then, subject to Mr. Foust's execution and non-revocation of a general release of claims, he will be entitled to a lump-sum termination payment within 30 days after the date of such termination in an amount equal to the sum of (a) three times the sum of his then-current annual base salary plus his maximum annual bonus for the fiscal year in which the termination date occurs, (b) the prorated portion of 150% of his then-current annual base salary for the partial fiscal year in which the termination date occurs (the stub year bonus), and (c) if the termination occurs after a fiscal year-end but before annual bonuses are paid or determined for such preceding fiscal year, an amount equal to such unpaid bonus, if determined, or 150% of his base salary actually paid for such preceding year (the prior year bonus), if any. In addition, all outstanding unvested stock options and other equity-based awards held by Mr. Foust, other than any equity award that is subject to performance-based vesting (including unvested Class C Units of the Operating Partnership and certain profits interest units

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

awarded in 2008 subject to performance conditions), shall become fully vested and exercisable. With respect to any outstanding unvested stock options and other equity-based awards subject to performance-based vesting (including unvested Class C Units of the Operating Partnership and certain profits interest units awarded in 2008 subject to performance conditions), Mr. Foust will continue to be deemed a service provider under the applicable award agreements until all such awards that ultimately satisfy the performance conditions, if any, vest.

The employment agreements of Messrs. Stein and Crosby provide that if the executive's employment is terminated by us without cause or by the executive for good reason (each as defined in the employment agreements), then, subject to the executive's execution and non-revocation of a general release of claims, the executive will be entitled to receive a lump-sum severance payment within 60 days after the date of such termination in an amount equal to the sum of (i) the executive's then-current annual base salary, (ii) the prorated portion of the maximum annual bonus for the partial fiscal year in which the termination date occurs (the stub year bonus) and (iii) if the termination occurs after a fiscal year-end but before annual bonuses are paid or determined for such preceding fiscal year, an amount equal to such unpaid bonus, if determined, or the maximum bonus (the prior year bonus), if any. In the event of a termination of the executive's employment by us without cause or by the executive for good reason on or within one year after a change in control (as defined in the 2004 Incentive Award Plan), in lieu of the severance payment set forth in the preceding paragraph, the executive will be entitled to receive a lump-sum severance payment within 60 days after the date of such termination in an amount equal to the sum of (i) two times the amount of the executive's then-current base salary plus (ii) two times the greater of (a) the executive's target annual bonus for the fiscal year in which the termination date occurs or (b) the annual bonus paid for the immediately preceding fiscal year, plus (iii) the stub year bonus, plus (iv) the prior year bonus, if any. In addition, all outstanding unvested stock options and other equity-based awards held by Messrs. Stein and Crosby, other than any equity award that is subject to performance-based vesting (including unvested Class C Units of the Operating Partnership and other outperformance awards), shall become fully vested and exercisable; provided with respect to any stock options and other equity-based awards that were subject to a performance condition (including unvested Class C Units of the Operating Partnership and other outperformance awards), such stock options or other equity-based awards shall only vest to the extent provided in the applicable award agreement.

In the event of any termination described above for Mr. Foust, and a termination of the executive's employment by us without cause or by the executive for good reason on or within one year after a change in control for Messrs. Stein and Crosby, the executive will also be entitled to continued health insurance coverage at least equal to the coverage that would have been provided to such executive if such executive's employment had not been terminated, for a period ending on the earlier of the first anniversary of such termination or the date on which such executive becomes eligible to receive comparable health insurance under a subsequent employer's plan.

Mr. Magnuson's employment agreement provides that upon death or disability, he will be entitled to a lump-sum severance payment in an amount equal to the sum of (i) his then-current annual base salary plus (ii) his target annual bonus for the fiscal year in which the termination date occurs plus (iii) the stub year bonus plus (iv) the prior year bonus, if any. The employment agreements of Messrs. Foust, Stein and Crosby provide that upon death or disability, the executive will be entitled to a lump-sum severance payment in an amount equal to the sum of (i) the executive's then-current annual base salary plus (ii) the executive's maximum annual bonus for the fiscal year in which the termination date occurs plus (iii) the stub year bonus plus (iv) the prior year bonus, if any. In addition, all outstanding stock options and other equity-based awards held by the executive, other than any equity award that is subject to performance-based vesting (including Class C Units of the Operating Partnership), will become fully vested and exercisable. The executive will continue to be deemed a service provider under the Class C Profits Interest Units Agreements, or the Class C Agreements, until all Class C Units issued pursuant to the Class C Agreements that ultimately satisfy the Performance Condition (as defined in the Class C Agreements), if any, vest.

The executives are entitled to an additional tax gross-up payment under their employment agreements if any amounts paid or payable to the executive would be subject to the excise tax on certain so-called excess parachute payments under Section 4999 of the Code. However, if a reduction in the payments of 10% or less would render the excise tax inapplicable, then the payments will be reduced by such amount and we will not be required to make the gross-up payment.

Mr. Magnuson's agreement contains confidentiality provisions which apply indefinitely and fiduciary duty provisions that will apply during the term of his employment. The employment agreements of Messrs. Foust, Stein and Crosby contain confidentiality provisions which apply indefinitely and non-solicitation provisions which will apply during the term of the executive's employment and for a one-year period thereafter. In addition, the employment agreements of Messrs. Foust, Stein and Crosby provide that, except in limited circumstances, the executives generally may not compete with us through the acquisition or ownership of technology-related real estate properties in the United States or Europe during the term of their employment with us.

Termination of Mr. Magnuson as an employee of the company or the Operating Partnership will not automatically affect his status as a director or as Chairman of the Board of Directors.

### **Amendment to 2005 Outperformance Awards**

On August 4, 2008, our board of directors approved amendments to the outperformance award agreements that we entered into with our executive officers in 2005. Effective September 30, 2008, all of the class C units granted pursuant to the outperformance award agreements that satisfy the market condition (as set forth in the award agreements) shall be fully vested as of that date. Prior to the amendment, 60 percent of the

## Edgar Filing: Digital Realty Trust, Inc. - Form 10-Q

class C units that satisfy the market condition would have vested on September 30, 2008, with the remaining 40 percent of such class C units vesting ratably each month for 24 months. For more information about the 2005 Outperformance awards, see Executive Compensation Compensation Discussion and Analysis Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table 2005 Outperformance Awards in our proxy statement for the 2008 annual meeting of stockholders.

(b) None.

**Table of Contents**

**ITEM 6 Exhibits**

**Exhibit**

- 10.1 Amendment No. 2 to the Revolving Credit Agreement, dated as of June 13, 2008, among Digital Realty Trust, L.P., Citicorp North America, Inc., as administrative agent, the financial institutions named therein, KeyBank National Association, as syndication agent, and Citigroup Global Markets Inc. and KeyBanc Capital Markets, as arrangers.
- 10.2 Note Purchase and Private Shelf Agreement, dated as of July 24, 2008, among Digital Realty Trust, L.P., Prudential Investment Management, Inc. and the financial institutions named therein.
- 12.1 Statement of Computation of Ratios.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	DIGITAL REALTY TRUST, INC.
August 8, 2008	<i>/s/</i> MICHAEL F. FOUST <b>Michael F. Foust</b>  <b>Chief Executive Officer</b>  <b>(principal executive officer)</b>
August 8, 2008	<i>/s/</i> A. WILLIAM STEIN <b>A. William Stein</b>  <b>Chief Financial Officer and Chief Investment Officer</b>  <b>(principal financial officer)</b>
August 8, 2008	<i>/s/</i> EDWARD F. SHAM <b>Edward F. Sham</b>  <b>Vice President and Controller</b>  <b>(principal accounting officer)</b>