

ESSA Bancorp, Inc.  
Form 10-Q  
August 12, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**Quarterly Report Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended June 30, 2008

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-33384

**ESSA Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

<b>Pennsylvania</b> (State or other jurisdiction of incorporation or organization)	<b>20-8023072</b> (I.R.S. Employer Identification Number)
<b>200 Palmer Street, Stroudsburg, Pennsylvania</b> (Address of Principal Executive Offices)	<b>18360</b> (Zip Code)
<b>(570) 421-0531</b> (Registrant's telephone number)	
<b>N/A</b> (Former name or former address, if changed since last report)	

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. YES  NO .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer" and "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

As of August 11, 2008 there were 16,477,200 shares of the Registrant's common stock, par value \$0.01 per share, outstanding.

---

**Table of Contents**

ESSA Bancorp, Inc.

FORM 10-Q

Index

	<b>Page</b>
<b><u>Part I. Financial Information</u></b>	
Item 1. <u>Financial Statements (unaudited)</u>	3
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	16
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	26
Item 4T. <u>Controls and Procedures</u>	27
<b><u>Part II. Other Information</u></b>	
Item 1. <u>Legal Proceedings</u>	27
Item 1A. <u>Risk Factors</u>	27
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	27
Item 3. <u>Defaults Upon Senior Securities</u>	28
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	28
Item 5. <u>Other Information</u>	28
Item 6. <u>Exhibits</u>	29
<u>Signature Page</u>	30

**Table of Contents****Part I. Financial Information****Item 1. Financial Statements**

## ESSA BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEET

(UNAUDITED)

	June 30, 2008	September 30, 2007
	(dollars in thousands)	
<b>ASSETS</b>		
Cash and due from banks	\$ 9,126	\$ 10,604
Interest-bearing deposits with other institutions	10,782	6,175
Total cash and cash equivalents	19,908	16,779
Certificates of deposit	3,836	
Investment securities available for sale	209,345	205,267
Investment securities held to maturity (fair value of \$12,358 and \$16,876)	12,358	17,130
Loans receivable (net of allowance for loan losses of \$4,464 and \$4,206)	686,609	619,845
Federal Home Loan Bank stock	18,430	16,453
Premises and equipment	10,885	11,277
Bank-owned life insurance	14,370	13,941
Other assets	9,116	9,723
<b>TOTAL ASSETS</b>	<b>\$ 984,857</b>	<b>\$ 910,415</b>
<b>LIABILITIES</b>		
Deposits	\$ 370,677	\$ 384,716
Short-term borrowings	44,526	34,230
Other borrowings	348,847	279,697
Advances by borrowers for taxes and insurance	6,278	1,423
Other liabilities	6,626	5,657
<b>TOTAL LIABILITIES</b>	<b>776,954</b>	<b>705,723</b>
<b>Commitment and contingencies</b>		
<b>STOCKHOLDERS EQUITY</b>		
Preferred stock (\$.01 par value: 10,000,000 shares authorized, none issued)		
Common stock (\$.01 par value: 40,000,000 shares authorized, 16,980,900 shares issued; 16,788,400 and 16,980,900 shares outstanding at June 30, 2008 and September 30, 2007, respectively)	170	170
Additional paid in capital	164,577	166,782
Unallocated common stock held by the Employee Stock Ownership Plan (ESOP)	(12,906)	(13,283)
Retained earnings	58,092	53,400
Accumulated other comprehensive loss	(2,030)	(2,377)
<b>TOTAL STOCKHOLDERS EQUITY</b>	<b>207,903</b>	<b>204,692</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 984,857</b>	<b>\$ 910,415</b>

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents**

## ESSA BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENT OF INCOME (LOSS)

(UNAUDITED)

	For the Three Months Ended June 30,		For the Nine Months Ended June 30,	
	2008	2007	2008	2007
	(dollars in thousands, except per share data)			
<b>INTEREST INCOME</b>				
Loans receivable	\$ 10,130	\$ 9,041	\$ 29,797	\$ 26,426
Investment securities:				
Taxable	2,674	2,634	8,013	5,127
Exempt from federal income tax	83	74	249	221
Other investment income	217	424	825	1,209
<b>Total interest income</b>	<b>13,104</b>	<b>12,173</b>	<b>38,884</b>	<b>32,983</b>
<b>INTEREST EXPENSE</b>				
Deposits	2,018	2,550	7,154	7,916
Short-term borrowings	1,052	480	1,815	1,319
Other borrowings	3,164	2,821	10,470	8,238
<b>Total interest expense</b>	<b>6,234</b>	<b>5,851</b>	<b>19,439</b>	<b>17,473</b>
<b>NET INTEREST INCOME</b>	<b>6,870</b>	<b>6,322</b>	<b>19,445</b>	<b>15,510</b>
Provision for loan losses	150	90	450	270
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>6,720</b>	<b>6,232</b>	<b>18,995</b>	<b>15,240</b>
<b>NONINTEREST INCOME</b>				
Service fees on deposit accounts	873	873	2,619	2,629
Services charges and fees on loans	174	178	472	434
Trust and investment fees	208	195	645	595
Gain on sale of loans, net				12
Earnings on Bank-owned life insurance	146	143	429	410
Other	9	22	33	56
<b>Total noninterest income</b>	<b>1,410</b>	<b>1,411</b>	<b>4,198</b>	<b>4,136</b>
<b>NONINTEREST EXPENSE</b>				
Compensation and employee benefits	3,169	2,828	9,174	7,995
Occupancy and equipment	705	690	2,108	1,951
Professional fees	379	278	1,067	586
Data processing	443	475	1,400	1,358
Advertising	155	178	447	514
Contribution to charitable foundation		12,693		12,693
Other	464	422	1,344	1,202
<b>Total noninterest expense</b>	<b>5,315</b>	<b>17,564</b>	<b>15,540</b>	<b>26,299</b>
<b>Income (loss) before income taxes (benefit)</b>	<b>2,815</b>	<b>(9,921)</b>	<b>7,653</b>	<b>(6,923)</b>

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

Income taxes (benefit)	849	(915)	2,336	(79)
<b>NET INCOME (LOSS)</b>	<b>\$ 1,966</b>	<b>\$ (9,006)</b>	<b>\$ 5,317</b>	<b>\$ (6,844)</b>
Earnings (loss) per share*				
Basic	\$ 0.13	\$ (0.58)	\$ 0.34	\$ (0.58)
Diluted	\$ 0.12	\$ (0.58)	\$ 0.33	\$ (0.58)

\* Prior period earnings per share are calculated for the period beginning with the date of the Company's conversion or April 3, 2007. See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents**

## ESSA BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(UNAUDITED)

	Common Stock		Additional Paid In Capital	Unallocated Common Stock Held by the ESOP	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Loss	Total Stockholders' Equity	Comprehensive Income
	Number of Shares Outstanding	Amount							
Balance, September 30, 2007	16,980,900	\$ 170	\$ 166,782	\$ (13,283)	\$ 53,400	\$	\$ (2,377)	\$ 204,692	
Net income					5,317			5,317	\$ 5,317
Other comprehensive income:									
Unrealized gain on securities available for sale, net of income taxes of \$128							248	248	248
Change in unrecognized pension cost, net of income taxes of \$51							99	99	99
Comprehensive income									\$ 5,664
Cash dividends declared (\$.04 per share)					(625)			(625)	
Stock based compensation			191					191	
Allocation of ESOP stock			62	377				439	
Treasury shares purchased (192,500)						(2,458)		(2,458)	
Allocation of treasury shares to Incentive Plan			(2,458)			2,458			
Balance, June 30, 2008	16,788,400	\$ 170	\$ 164,577	\$ (12,906)	\$ 58,092	\$	\$ (2,030)	\$ 207,903	

See accompanying notes to the unaudited consolidated financial statements.



**Table of Contents**

## ESSA BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)

	<b>For the Nine Months Ended June 30, 2008                      2007 (dollars in thousands)</b>	
<b>OPERATING ACTIVITIES</b>		
Net income (loss)	\$ 5,317	\$ (6,844)
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	450	270
Provision for depreciation and amortization.	932	873
Accretion of discounts and premiums, net	(309)	(217)
Gain on sale of loans, net		(12)
Origination of loans sold		(899)
Proceeds from sale of loans		911
Compensation expense on ESOP	439	
Stock based compensation	191	
(Increase) decrease in accrued interest receivable	463	(1,528)
Decrease in accrued interest payable	(177)	(38)
Earnings on Bank-owned life insurance	(429)	(410)
Deferred federal income taxes (benefit)	10	(2,276)
Other, net	1,386	3,418
<b>Net cash provided by (used in) operating activities</b>	<b>8,273</b>	<b>(6,752)</b>
<b>INVESTING ACTIVITIES</b>		
Purchase of certificates of deposit	(3,768)	
Investment securities available for sale:		
Proceeds from principal repayments and maturities	109,648	36,771
Purchases	(113,337)	(151,656)
Investment securities held to maturity:		
Proceeds from principal repayments and maturities	4,776	2,046
Increase in loans receivable, net	(67,025)	(43,146)
Redemption of FHLB stock	3,922	1,622
Purchase of FHLB stock	(5,899)	(3,178)
Purchase of premises, equipment, and software	(640)	(852)
<b>Net cash used for investing activities</b>	<b>(72,323)</b>	<b>(158,393)</b>
<b>FINANCING ACTIVITIES</b>		
Decrease in deposits, net	(14,039)	(4,673)
Net decrease in short-term borrowings	10,296	(2,268)
Proceeds from other borrowings	106,650	36,000
Repayment of other borrowings	(37,500)	(12,000)
Increase in advances by borrowers for taxes and insurance	4,855	2,958
Purchase of treasury shares.	(2,458)	
Dividends on common stock	(625)	
Proceeds from the issuance of common stock		153,330

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

Net cash provided by financing activities	67,179	173,347
Increase in cash and cash equivalents	3,129	8,202
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	16,779	12,730
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 19,908	\$ 20,932
<b>SUPPLEMENTAL CASH FLOW DISCLOSURES</b>		
Cash Paid:		
Interest	\$ 19,616	\$ 17,511
Income taxes	2,049	1,140
See accompanying notes to the unaudited consolidated financial statements.		

---

**Table of Contents**

ESSA BANCORP, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements

(unaudited)

**1. Nature of Operations and Basis of Presentation**

The unaudited, consolidated financial statements include the accounts of ESSA Bancorp, Inc. (the Company), ESSA Bank & Trust (the Bank), and the Bank's wholly owned subsidiaries, ESSACOR Inc. and Pocono Investment Company. The primary purpose of the Company is to act as a holding company for the Bank. The Company is subject to regulation and supervision by the Office of Thrift Supervision (the OTS). The Bank is a Pennsylvania chartered savings association located in Stroudsburg, Pennsylvania. The Bank's primary business consists of the taking of deposits and granting of loans to customers generally in Monroe and Northampton counties, Pennsylvania. The Bank is subject to regulation and supervision by the Pennsylvania Department of Banking and the OTS. The investment in subsidiary on the parent company's financial statements is carried at the parent company's equity in the underlying net assets.

ESSACOR, Inc. is a Pennsylvania corporation that is currently inactive. Pocono Investment Company is a Delaware corporation formed as an investment company subsidiary to hold and manage certain investments of the Bank, including certain intellectual property. All intercompany transactions have been eliminated in consolidation.

The unaudited consolidated financial statements reflect all adjustments, which in the opinion of management are necessary for a fair presentation of the results of the interim periods and are of a normal and recurring nature. Operating results for the three and nine month periods ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending September 30, 2008.

**2. Completion of Initial Public Offering**

On July 25, 2006, the Bank's Board of Directors adopted a Plan of Conversion (the Plan) pursuant to which the Bank converted to a Pennsylvania chartered stock association and formed ESSA Bancorp, Inc., a Pennsylvania chartered company (the Company). On December 7, 2006 the Company filed a Registration Statement on Form S-1 with the Securities and Exchange Commission (File No. 333-139157) with respect to the shares to be offered and sold pursuant to the Plan. The Company registered for offer and sale 16,980,900 shares of common stock, par value \$0.01 per share, at a sales price of \$10.00 per share.

The stock offering was consummated on April 3, 2007, resulting in gross proceeds of \$158.7 million, through the sale of 15,870,000 shares at a price of \$10.00 per share. The Company also contributed 1,110,900 shares of its common stock to the ESSA Bank & Trust Foundation (the Foundation) and \$1.6 million in cash. Expenses related to the offering were approximately \$2.9 million which resulted in net proceeds of approximately \$155.8 million prior to the contribution to the Foundation.

The Company lent approximately \$13.6 million to the Bank's Employee Stock Ownership Plan (ESOP). The Company retained approximately \$64.3 million of the net proceeds of the offering prior to the contribution to the Foundation, and the remainder of the net proceeds were contributed to the Bank.

**Table of Contents****3. Earnings per Share**

The following table sets forth the composition of the weighted-average common shares (denominator) used in the basic and diluted earnings per share computation.

	Three months ended		Nine months ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Weighted-average common shares outstanding	16,980,900	16,980,900	16,980,900	16,980,900
Weighted average unallocated common shares held by ESOP	(1,294,447)	(1,353,098)	(1,306,246)	(1,353,098)
Weighted-average number of non-vested restricted stock awards	(27,007)		(8,969)	
Weighted-average shares outstanding basic	15,659,446	15,627,802	15,665,685	15,627,802
Weighted-average effect of dilutive securities	387,190		572,876	
Weighted-average shares outstanding diluted	16,046,636	15,627,802	16,238,561	15,627,802

Options to purchase 317,910 shares of ESSA Bancorp, Inc. common stock at an exercise price of \$12.35 were not used in the earnings per share calculation because to do so would be anti-dilutive.

**4. Use of Estimates in the Preparation of Financial Statements**

The accounting principles followed by the Bank and its subsidiaries and the methods of applying these principles conform to U.S. generally accepted accounting principles and to general practice within the banking industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the balance sheet date and related revenues and expenses for the period. Actual results could differ significantly from those estimates.

**5. Comprehensive Income (Loss)**

The components of comprehensive income consist of unrealized gains and losses on available for sale securities and the change in minimum pension liability. For the nine months ended June 30, 2008, this activity is shown under the heading Comprehensive Income as presented in the Consolidated Statement of Changes in Stockholders' Equity (Unaudited). For the three months ended June 30, 2008, comprehensive income totaled \$1.2 million. For the three and nine months ended June 30, 2007 comprehensive loss totaled \$9.9 million and \$7.4 million, respectively.

**6. Recent Accounting Pronouncements**

In December 2007, the FASB issued FAS No. 141 (revised 2007), *Business Combinations* (FAS 141(R)), which establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. FAS No. 141(R) is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In September 2006, the FASB issued FAS No. 157, *Fair Value Measurements*, which provides enhanced guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards

---

**Table of Contents**

require or permit assets or liabilities to be measured at fair value. The Standard does not expand the use of fair value in any new circumstances. FAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. In February 2008, the FASB issued Staff Position No. 157-1, *Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13*, which removed leasing transactions accounted for under FAS No. 13 and related guidance from the scope of FAS No. 157. Also in February 2008, the FASB issued Staff Position No. 157-2, *Partial Deferral of the Effective Date of Statement 157*, which deferred the effective date of FAS No. 157 for all nonfinancial assets and nonfinancial liabilities to fiscal years beginning after November 15, 2008. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In September 2006, the FASB issued FAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Post Retirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)*. This Statement requires that employers measure plan assets and obligations as of the balance sheet date. This requirement is effective for fiscal years ending after December 15, 2008. The other provisions of the Statement were effective as of the end of the fiscal year ending after December 15, 2006, for public companies. The Company is currently evaluating the impact the adoption of the standard will have on the Company's results of operations.

In February 2007, the FASB issued FAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115*, which provides all entities with an option to report selected financial assets and liabilities at fair value. The objective of the FAS No. 159 is to improve financial reporting by providing entities with the opportunity to mitigate volatility in earnings caused by measuring related assets and liabilities differently without having to apply the complex provisions of hedge accounting. FAS No. 159 is effective as of the beginning of an entity's first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided the entity also elects to apply the provisions of FAS No. 157, *Fair Value Measurements*. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In December 2007, the FASB issued FAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51*. FAS No. 160 amends ARB No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. FAS No. 160 is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In March 2008, the FASB issued FAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, to require enhanced disclosures about derivative instruments and hedging activities. The new standard has revised financial reporting for derivative instruments and hedging activities by requiring more transparency about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under FAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*; and how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. FAS No. 161 requires disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also requires entities to provide more information about their liquidity by requiring disclosure of derivative features that are credit risk-related. Further, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. FAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

## **Table of Contents**

In September 2006, the FASB reached consensus on the guidance provided by Emerging Issues Task Force Issue 06-4 ( EITF 06-4 ), *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*. The guidance is applicable to endorsement split-dollar life insurance arrangements, whereby the employer owns and controls the insurance policy, that are associated with a postretirement benefit. EITF 06-4 requires that for a split-dollar life insurance arrangement within the scope of the Issue, an employer should recognize a liability for future benefits in accordance with FAS No. 106 (if, in substance, a postretirement benefit plan exists) or Accounting Principles Board Opinion No. 12 (if the arrangement is, in substance, an individual deferred compensation contract) based on the substantive agreement with the employee. EITF 06-4 is effective for fiscal years beginning after December 15, 2007. The Company is currently evaluating the impact the adoption of the EITF will have on the Company's results of operations.

In March 2007, the FASB ratified Emerging Issues Task Force Issue No. 06-10 ( EITF 06-10 ), *Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements*. EITF 06-10 provides guidance for determining a liability for the postretirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of the collateral assignment agreement. EITF 06-10 is effective for fiscal years beginning after December 15, 2007. The adoption of this EITF is not expected to have a material effect on the Company's results of operations or financial position.

In June 2007, the FASB ratified Emerging Issues Task Force Issue No. 06-11 ( EITF 06-11 ), *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards*. EITF 06-11 applies to share-based payment arrangements with dividend protection features that entitle employees to receive (a) dividends on equity-classified nonvested shares, (b) dividend equivalents on equity-classified nonvested share units, or (c) payments equal to the dividends paid on the underlying shares while an equity-classified share option is outstanding, when those dividends or dividend equivalents are charged to retained earnings under FAS No. 123R, *Share-Based Payment*, and result in an income tax deduction for the employer. A consensus was reached that a realized income tax benefit from dividends or dividend equivalents that are charged to retained earnings and are paid to employees for equity-classified nonvested equity shares, nonvested equity share units, and outstanding equity share options should be recognized as an increase in additional paid-in capital. EITF 06-11 is effective for fiscal years beginning after December 15, 2007, and interim periods within those fiscal years. The adoption of this EITF is not expected to have a material effect on the Company's results of operations or financial position.

In May 2008, the FASB issued FAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*. FAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (the GAAP hierarchy). FAS No. 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. The Company does not expect the adoption of FAS No. 162 to have a material effect on its results of operations and financial position.

In April 2008, the FASB issued FASB Staff Position No. 142-3, *Determination of the Useful Life of Intangible Assets* ( FSP 142-3 ). FSP 142-3 amends the factors that should be considered in developing assumptions about renewal or extension used in estimating the useful life of a recognized intangible asset under FAS No. 142, *Goodwill and Other Intangible Assets*. This standard is intended to improve the consistency between the useful life of a recognized intangible asset under FAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under FAS No. 141R and other GAAP. FSP 142-3 is effective for financial statements issued for fiscal years beginning after December 15, 2008. The measurement provisions of this standard will apply only to intangible assets of the Company acquired after the effective date.

**Table of Contents**

In June 2008, the FASB issued FASB Staff Position (FSP) No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*, to clarify that instruments granted in share-based payment transactions can be participating securities prior to the requisite service having been rendered. A basic principle of the FSP is that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and are to be included in the computation of EPS pursuant to the two-class method. The provisions of this FSP are effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period EPS data presented (including interim financial statements, summaries of earnings, and selected financial data) are required to be adjusted retrospectively to conform with the provisions of the FSP. The Company is currently evaluating the impact the adoption of the FSP will have on the Company's results of operations.

**Table of Contents****7. Investment Securities**

The amortized cost and estimated fair value of investment securities available for sale and held to maturity are summarized as follows (in thousands):

	June 30, 2008			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
<b>Available for Sale</b>				
Fannie Mae	\$ 58,033	\$ 314	\$ (328)	\$ 58,019
Freddie Mac	78,623	513	(111)	79,025
Governmental National Mortgage Association securities	12,954	174	(41)	13,087
Total mortgage-backed securities	149,610	1,001	(480)	150,131
Obligations of states and political subdivisions	7,171	146	(54)	7,263
U.S. government agency securities	51,233	219	(115)	51,337
Total debt securities	208,014	1,366	(649)	208,731
Equity securities	881	12	(279)	614
Total	\$ 208,895	\$ 1,378	\$ (928)	\$ 209,345

<b>Held to Maturity</b>				
Fannie Mae	\$ 6,478	\$ 18	\$ (60)	\$ 6,436
Freddie Mac	3,880	19	(10)	3,889
Total mortgage-backed securities	10,358	37	(70)	10,325
U.S. government agency securities	2,000	33		2,033
Total	\$ 12,358	\$ 70	\$ (70)	\$ 12,358

	September 30, 2007			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
<b>Available for Sale</b>				
Fannie Mae	\$ 24,850	\$ 98	\$ (63)	\$ 24,885
Freddie Mac	74,484	147	(467)	74,164
Governmental National Mortgage Association securities	15,506	133	(75)	15,564
Total mortgage-backed securities	114,840	378	(605)	114,613
Obligations of states and political subdivisions	7,172	166	(6)	7,332
U.S. government agency securities	82,297	122	(27)	82,392
Total debt securities	204,309	666	(638)	204,337
Equity securities	882	85	(37)	930
Total	\$ 205,191	\$ 751	\$ (675)	\$ 205,267

<b>Held to Maturity</b>				
Fannie Mae	\$ 7,777	\$ 4	\$ (181)	\$ 7,600
Freddie Mac	4,622		(80)	4,542



Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

Total mortgage-backed securities	12,399	4	(261)	12,142
U.S. government agency securities	4,731	8	(5)	4,734
Total	\$ 17,130	\$ 12	\$ (266)	\$ 16,876

**Table of Contents**

The amortized cost and estimated fair value of debt securities at June 30, 2008, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties (in thousands):

	Available For Sale		Held To Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 26,976	\$ 27,101	\$	\$
Due after one year through five years	33,145	33,144	7,040	7,106
Due after five years through ten years	29	29	3,243	3,203
Due after ten years	148,745	149,071	2,075	2,049
<b>Total</b>	<b>\$ 208,895</b>	<b>\$ 209,345</b>	<b>\$ 12,358</b>	<b>\$ 12,358</b>

The Bank had no sale of investment securities for the nine months ended June 30, 2008 or 2007.

**8. Loans Receivable, Net and Allowance for Loan Losses**

Loans receivable consist of the following (in thousands):

	June 30, 2008	September 30, 2007
<b>Real Estate Loans:</b>		
Residential	\$ 553,433	\$ 500,104
Construction	8,323	7,800
Commercial	68,210	58,447
Commercial	11,921	7,699
Home equity loans and lines of credit	46,727	47,544
Other	3,266	3,875
	691,880	625,469
Less deferred loan fees	807	1,418
	691,073	624,051
Less allowance for loan losses	4,464	4,206
Net loans	\$ 686,609	\$ 619,845

The activity in the allowance for loan losses is summarized as follows (in thousands):

	Nine Months Ended June 30,	
	2008	2007
Balance, beginning of period	\$ 4,206	\$ 3,855
Add		
Provision charged to operations	450	270
Loan recoveries	1	1

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

	4,657	4,126
Less loans charged off	(193)	(10)
Balance, end of period	\$ 4,464	\$ 4,116

**Table of Contents****9. Deposits**

Deposits consist of the following major classifications (in thousands):

	June 30, 2008	September 30, 2007
Non-interest bearing demand accounts	\$ 27,151	\$ 25,925
NOW accounts	57,467	57,586
Money market accounts	69,997	39,780
Savings and club accounts	65,428	65,989
Certificates of deposit	150,634	195,436
 Total	 \$ 370,677	 \$ 384,716

**10. Net Periodic Benefit Cost-Defined Benefit Plan**

For a detailed disclosure on the Bank's pension and employee benefits plans, please refer to Note 15 of the Company's Consolidated Financial Statements for the year ended September 30, 2007 included in the Company's Form 10-K.

The following table comprises the components of net periodic benefit cost for the periods ended (in thousands):

	Three Months Ended June 30,		Nine Months Ended June 30,	
	2008	2007	2008	2007
Service Cost	\$ 129	\$ 154	\$ 387	\$ 462
Interest Cost	143	120	429	360
Expected return on plan assets	(164)	(111)	(492)	(333)
Amortization of prior service cost	2	2	6	6
Amortization of unrecognized loss	52	46	156	138
Amortization of transition obligation				
 Net periodic benefit cost	 \$ 162	 \$ 211	 \$ 486	 \$ 633

The Bank expects to contribute \$583,000 to its pension plan in 2008.

**11. Stock Repurchase Plan**

The following table presents information with respect to purchases made on behalf of us or any affiliated purchaser, as defined in the Exchange Act Rule 10b-18(a)(3), of our common stock during each of the three months ended June 30, 2008:

On May 27, 2008, the Board ratified the purchase of up to 15.0% or 2,547,135 shares of the then outstanding common stock. As of June 30, 2008, there were 2,354,635 shares available for repurchase under this Program. The 2008 Stock Repurchase Program has no expiration date.

Month Ending	Total Number of Shares Purchased	Total Paid for Shares	Average Price Paid per Share	Total Number Shares Purchased as Part of Publicly Announced	Maximum Number of Shares That May Yet Be Purchased	Total Paid Plus Commission	Average Price Paid per Share Plus
--------------	---	--------------------------	---------------------------------------	---	--	-------------------------------	--

Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

				Programs	Under the Program		Commission
June 30, 2008	192,500	\$ 2,450,447.25	\$ 12.730	192,500	2,354,635	\$ 2,458,147.25	12.7696

**12. Equity Incentive Plan**

At the Company's annual meeting of stockholders held on May 8, 2008, stockholders approved the ESSA Bancorp, Inc. 2007 Equity Incentive Plan (the Plan). The Plan provides for a total of 2,377,326 shares of common stock for issuance upon the grant or exercise of awards. Of the share available under the Plan, 1,698,090

**Table of Contents**

may be issued in connection with the exercise of stock options and 679,236 may be issued as restricted stock. The Plan allows for the granting of non-qualified stock options ( NSO s ), incentive stock options (ISO s) and restricted stock. Options are granted at no less than the fair value of the Company s common stock on the date of the grant.

On May 23, 2008, certain officers, employees and outside directors were granted in aggregate 1,140,469 NSO s, 317,910 ISO s, and 590,320 shares of restricted stock. In accordance with Statement of Financial Accounting Standards ( SFAS ) No. 123R Share-Based Payment, the Company began to expense the fair value of all share-based compensation grants over the requisite service periods.

In accordance with Securities Exchange Commission Staff Accounting Bulletin ( SAB ) No. 107, the Company classifies share-based compensation for employees and outside directors within Compensation and employee benefits in the consolidated statements of income to correspond with the same line item as compensation paid. Additionally, SFAS No.123R requires the Company to report (1) the expense associated with the grants as an adjustment to operating cash flows and (2) any benefits of realized tax deductions in excess of previously recognized tax benefits on compensation expense as a financing cash flow.

Stock options vest over a five-year service period and expire ten years after grant date. Management recognizes compensation expense for the fair values of these awards, which vest on a straight-line basis over the requisite service period of the awards.

Restricted shares vest over a five-year service period. The product of the number of shares granted and the grant date market price of the Company s common stock determine the fair value of restricted shares under the Company s restricted stock plan. Management recognizes compensation expense for the fair value of restricted shares on a straight-line basis over the requisite service period for the entire award.

During the three and nine months ended June 30, 2008, the Company recorded \$191,000 of share-based compensation expense, comprised of stock option expense of \$70,000 and restricted stock expense of \$121,000. Expected future expense relating to the 1,458,379 non-vested options outstanding as of June 30, 2008 is \$3.4 million over the remaining vesting period. Expected future compensation expense relating to the 589,414 restricted shares at June 30, 2008 is \$7.2 million over the remaining vesting period. The tax benefits recognized related to such stock-based compensation was \$65,000 for the three and nine-month periods ended June 30, 2008.

The following is a summary of the Company s stock option activity and related information for its option plan for the nine months ended June 30, 2008.

	Number of Stock Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
Outstanding at September 30, 2007		\$	
Granted	1,458,379	12.35	9.9 years
Exercised			
Forfeited			
Outstanding at June 30, 2008	1,458,379	12.35	9.9 years

Exercisable at June 30, 2008

N/A

Management estimated the fair values of all option grants using the Black-Scholes option-pricing model. Since there is limited historical information on the volatility of the Company s stock, management considered the average volatilities of comparable issuers over a period equal to the expected life of the options in determining the expected volatility rate used in the estimation of fair value. Management estimated the expected life of the options using the simplified method allowed under SAB No. 107. The risk-free rate was determined utilizing the Treasury yield for the expected life of the option contract.

**Table of Contents**

The fair value of the stock option grants was estimated on the date of the grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	<b>2008</b>
Expected dividend yield	0.7%
Expected volatility	8.5%
Risk-free interest rate	3.85%
Expected option life in years	6.50%

The following is a summary of the Company's unvested options as of June 30, 2008 and changes therein during the nine months then ended:

	<b>Number of Stock Options</b>	<b>Weighted Average Grant Date Fair Value</b>
Unvested at September 30, 2007		\$
Granted	1,458,379	2.38
Exercised		
Forfeited		
Unvested at June 30, 2008	1,458,379	\$ 2.38

The following is a summary of the status of the Company's restricted stock as of June 30, 2008 and changes therein during the nine months then ended:

	<b>Number of Restricted Stock</b>	<b>Weighted Average Grant Date Fair Value</b>
Unvested at September 30, 2007		\$
Granted	590,320	12.35
Vested		
Forfeited	906	12.35
Unvested at June 30, 2008	589,414	\$ 12.35

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Forward Looking Statements**

This quarterly report contains forward-looking statements, which can be identified by the use of such words as estimate, project, believe, intend, anticipate, plan, seek, expect and similar expressions. These forward-looking statements include:

statements of our goals, intentions and expectations;

statements regarding our business plans and prospects and growth and operating strategies;

statements regarding the asset quality of our loan and investment portfolios; and

estimates of our risks and future costs and benefits.



## Table of Contents

These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events:

significantly increased competition among depository and other financial institutions;

inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;

general economic conditions, either nationally or in our market areas, that are worse than expected;

adverse changes in the securities markets;

legislative or regulatory changes that adversely affect our business;

our ability to enter new markets successfully and take advantage of growth opportunities, and the possible short-term dilutive effect of potential acquisitions or *de novo* branches, if any;

changes in consumer spending, borrowing and savings habits;

changes in accounting policies and practices, as may be adopted by the bank regulatory agencies and the Financial Accounting Standards Board; and

changes in our organization, compensation and benefit plans.

## **Overview**

The Company consummated its initial stock offering on April 3, 2007 with the sale of 15,870,000 shares of common stock. The Company also contributed 1,110,900 shares of the Company's outstanding common stock, and contributed \$1.6 million in cash, to the Foundation. Net proceeds of the offering were approximately \$155.8 million prior to the contribution to the Foundation.

## **Comparison of Financial Condition at June 30, 2008 and September 30, 2007**

**Total Assets.** Total assets increased by \$74.4 million, or 8.2%, to \$984.9 million at June 30, 2008 from \$910.4 million at September 30, 2007. This increase was primarily due to increases in interest-bearing deposits with other institutions, certificates of deposit and net loans receivable.

**Interest-Bearing Deposits with Other Institutions.** Interest-bearing deposits with other institutions increased \$4.6 million, or 74.6%, to \$10.8 million at June 30, 2008 from \$6.2 million at September 30, 2007. The primary reason for the increase was an increase in the Company's interest-bearing demand deposit account at FHLBank Pittsburgh of \$4.6 million. This increase was primarily the result of the Company's receipt in December, 2007 of the first loan payment of \$1.2 million from the Bank's ESOP along with the accumulated interest income received from the Company's investment portfolio.

**Certificates of Deposit.** The Company invested approximately \$3.8 million in certificates of deposit at other FDIC-insured financial institutions in January 2008, as part of a leverage strategy to take advantage of the steepening yield curve.

## Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

***Investment Securities Available for Sale.*** Investment securities available for sale increased \$4.1 million, or 2.0%, to \$209.4 million at June 30, 2008 from \$205.3 million at September 30, 2007. The increase was due primarily to an increase of \$34.5 million in the Company's portfolio of mortgage-backed securities issued by United States government sponsored agencies or entities and was offset in part by a \$31.0 million decrease in the Company's portfolio of United States government agency securities. The growth in the mortgage-backed securities portfolio was due to the reinvestment of the proceeds from United States government agency security maturities in addition to the investment of approximately \$10.5 million in mortgage-backed securities issued by United States government sponsored agencies or entities as part of a leverage strategy to take advantage of the steepening yield curve.

**Table of Contents**

**Net Loans.** Net loans increased \$66.8 million, or 10.8%, to \$686.6 million at June 30, 2008 from \$619.8 million at September 30, 2007. Loan growth was primarily attributed to growth in several product categories as a result of continued strong demand in our market area. During this period, residential loans outstanding increased by \$53.3 million to \$553.4 million, construction loans outstanding increased by \$523,000 to \$8.3 million, commercial real estate loans outstanding increased by \$9.8 million to \$68.2 million and commercial loans outstanding increased by \$4.2 million to \$11.9 million. These increases were partially offset by decreases in home equity loans and lines of credit outstanding of \$817,000 to \$46.7 million and other loans outstanding of \$609,000 to \$3.3 million.

**Deposits.** Deposits decreased \$14.0 million, or 3.6%, to \$370.7 million at June 30, 2008 from \$384.7 million at September 30, 2007. At June 30, 2008 compared to September 30, 2007 money market accounts increased \$30.2 million to \$70.0 million and non-interest bearing demand accounts increased \$1.2 million to \$27.1 million. This increase was more than offset during the same period by decreases in NOW accounts of \$119,000 to \$57.5 million, savings and club accounts of \$561,000 to \$65.4 million and certificates of deposit of \$44.8 million to \$150.6 million. Included in the certificates of deposit at June 30, 2008 was a decrease of \$9.1 million in brokered certificates of deposit to \$10.9 million. The decline in brokered certificates was the result of the Company's decision not to renew maturing certificates based on the cost of renewing those certificates compared to other available funding sources. The decline in retail deposits was primarily attributable to the increasingly competitive environment within the Company's market area.

**Borrowed Funds.** Borrowed funds increased by \$79.4 million, or 25.3%, to \$393.4 million at June 30, 2008, from \$313.9 million at September 30, 2007. The increase in borrowed funds was primarily due to the need to offset the decline in deposits, to fund additional loan growth and to purchase investment securities and certificates of deposit.

**Stockholders' Equity.** Stockholders' equity increased by \$3.2 million, or 1.6%, to \$207.9 million at June 30, 2008 from \$204.7 million at September 30, 2007. This increase was primarily the result of the addition of net income for the nine months ended June 30, 2008 of \$5.3 million together with an increase in the unrealized gain on investment securities available for sale, net of taxes, of \$248,000 at June 30, 2008 compared to September 30, 2007 and the allocation of shares held by the Bank's ESOP of \$439,000 for the same period. The increases were partially offset in the same period by stock repurchases of \$2.5 million and the payment of a cash dividend of \$625,000.

**Table of Contents****Average Balance Sheets for the Three and Nine Months Ended June 30, 2008 and 2007**

The following tables set forth average balance sheets, average yields and costs, and certain other information for the periods indicated. All average balances are daily average balances, the yields set forth below include the effect of deferred fees and discounts and premiums that are amortized or accreted to interest income.

	For the Three Months Ended June 30,					
	2008			2007		
	Average Balance	Interest Income/ Expense	Yield/ Cost	Average Balance	Interest Income/ Expense	Yield/ Cost
	(dollars in thousands)					
<b>Interest-earning assets:</b>						
Loans (1)	\$ 677,843	\$ 10,130	5.99%	\$ 592,083	\$ 9,041	6.12%
Investment securities						
Taxable (2)	64,635	708	4.39%	90,777	1,168	5.16%
Exempt from federal income tax(2) (3)	7,370	83	6.76%	6,452	73	6.88%
Total investment securities	72,005	790	4.64%	97,229	1,241	5.27%
Mortgage-backed securities	162,674	1,966	4.85%	117,545	1,467	5.01%
Federal Home Loan Bank stock	18,457	158	3.43%	14,601	208	5.71%
Other	11,384	59	2.08%	16,498	216	5.25%
Total interest-earning assets	942,363	13,104	5.60%	837,956	12,173	5.84%
Allowance for loan losses	(4,441)			(4,059)		
Noninterest-earning assets	41,118			51,115		
Total assets	\$ 979,040			\$ 885,012		
<b>Interest-bearing liabilities:</b>						
NOW accounts	\$ 56,175	9	0.06%	\$ 63,173	12	0.08%
Money market accounts	66,734	435	2.61%	31,826	230	2.90%
Savings and club accounts	64,077	66	0.41%	73,153	79	0.41%
Certificates of deposit	154,046	1,508	3.93%	199,983	2,229	4.47%
Borrowed funds	390,760	4,216	4.33%	274,615	3,301	4.82%
Total interest-bearing liabilities	731,792	6,234	3.42%	642,750	5,851	3.65%
Non-interest bearing NOW accounts	24,896			32,773		
Noninterest-bearing liabilities	11,308			8,511		
Total liabilities	767,996			684,034		
Equity	211,044			200,978		
Total liabilities and equity	\$ 979,040			\$ 885,012		
Net interest income		\$ 6,870			\$ 6,322	
Interest rate spread			2.18%			2.19%
Net interest-earning assets	\$ 210,571			\$ 195,206		
Net interest margin(4)			2.92%			3.03%
Average interest-earning assets to average interest-bearing liabilities		128.77%			130.37%	

## Edgar Filing: ESSA Bancorp, Inc. - Form 10-Q

- (1) Non-accruing loans are included in the outstanding loan balances.
- (2) Held to maturity securities are reported at amortized cost. Available for sale securities are reported at fair value.
- (3) Yields on tax exempt securities have been calculated on a fully tax equivalent basis assuming a tax rate of 34%.
- (4) Represents the difference between interest earned and interest paid, divided by average total interest earning assets.

**Table of Contents**

	For the Nine Months Ended June 30,					
	2008		2007		2007	
	Average	Interest	Yield/	Average	Interest	Yield/
	Balance	Income/ Expense	Cost	Balance	Income/ Expense	Cost
	(dollars in thousands)					
<b>Interest-earning assets:</b>						
Loans(1)	\$ 654,987	\$ 29,797	6.06%	\$ 578,646	\$ 26,426	6.11%
Investment securities						
Taxable(2)	77,357	2,714	4.68%	56,399	2,065	4.90%
Exempt from federal income tax(2)(3)	7,375	249	6.79%	6,441	219	6.89%
Total investment securities	84,732	2,963	4.86%	62,840	2,284	5.10%
Mortgage-backed securities	142,567	5,299	4.95%	84,181	3,064	4.87%
Federal Home Loan Bank stock	17,427	605	4.62%	14,226	576	5.41%
Other	9,283	220	3.16%	15,992	633	5.29%
Total interest-earning assets	908,996	38,884	5.72%	755,885	32,983	5.85%
Allowance for loan losses	(4,369)			(3,973)		
Noninterest-earning assets	42,241			47,591		
Total assets	\$ 946,868			\$ 799,503		
<b>Interest-bearing liabilities:</b>						
NOW accounts	\$ 54,567	29	0.07%	\$ 61,342	32	0.07%
Money market accounts	53,275	1,218	3.05%	34,699	763	2.94%
Savings and club accounts	62,869	210	0.45%	77,612	250	0.43%
Certificates of deposit	174,978	5,697	4.34%	206,392	6,871	4.45%
Borrowed funds	358,527	12,285	4.56%	266,777	9,557	4.79%
Total interest-bearing liabilities	704,216	19,439	3.68%	646,822	17,473	3.61%
Non-interest bearing NOW accounts	24,000			38,088		
Noninterest-bearing liabilities	9,511			7,529		
Total liabilities	737,727			692,439		
Equity	209,141			107,064		
Total liabilities and equity	\$ 946,868			\$ 799,503		
Net interest income		\$ 19,445			\$ 15,510	
Interest rate spread			2.04%			2.24%
Net interest-earning assets	\$ 204,780			\$ 109,063		
Net interest margin(4)			2.85%			2.74%
Average interest-earning assets to average interest-bearing liabilities		129.08%			116.86%	

(1) Non-accruing loans are included in the outstanding loan balances.

(2) Held to maturity securities are reported at amortized cost. Available for sale securities are reported at fair value.

(3) Yields on tax exempt securities have been calculated on a fully tax equivalent basis assuming a tax rate of 34%.

(4) Represents the difference between interest earned and interest paid, divided by average total interest earning assets.

---

**Table of Contents****Comparison of Operating Results for the Three Months Ended June 30, 2008 and June 30, 2007**

**Net Income.** Net income increased \$11.0 million, to \$2.0 million for the three months ended June 30, 2008 compared to net loss of \$9.0 million for the comparable period in 2007. The net loss of \$9.0 million for the three months ended June 30, 2007 was primarily due to a one time allocation of \$12.7 million made by the Company to the Foundation, in conjunction with the Company's stock offering which was consummated on April 3, 2007.

**Net Interest Income.** Net interest income increased \$548,000, to \$6.9 million for the three months ended June 30, 2008 from \$6.3 million for the comparable period in 2007. The increase was primarily attributable to the increase in average net earning assets of \$15.4 million for the three months ended June 30, 2008 as compared to average net earning assets for the comparable period in 2007 and was offset in part, by a one basis point decrease in the Company's interest rate spread to 2.18% for the three months ended June 30, 2008, from 2.19% for the comparable period in 2007.

**Interest Income.** Interest income increased \$931,000, to \$13.1 million for the three months ended June 30, 2008 from \$12.2 million for the comparable 2007 period. The increase resulted primarily from a \$104.4 million increase in average interest-earning assets. The overall yield on interest earning assets was 5.60% for the three months ended June 30, 2008, as compared to 5.84% for the comparable 2007 period. Loans increased on average \$85.8 million between the two periods along with increases in the average balance of mortgage backed securities of \$45.1 million. In addition, average Federal Home Loan Bank stock increased \$3.9 million. These increases were offset in part by a decrease in average other interest earning assets of \$5.1 million and a decline in the average balances of certificates of deposits and investment securities of \$25.2 million. The primary reason for the increase in mortgage backed securities was the partial reinvestment of borrowing proceeds, maturing certificates of deposit and investment securities into these assets. Average Federal Home Loan Bank stock increased as a result of the Bank's increase in borrowings from the FHLBank Pittsburgh. As a member of the Federal Home Loan Bank System, the Bank maintains an investment in the capital stock of the FHLBank Pittsburgh in an amount not less than 70 basis points of the outstanding unused FHLB borrowing capacity or 1/20 of its outstanding FHLB borrowings, whichever is greater, as calculated throughout the year. The decrease in average other interest earning assets was the result of a decrease in the average balance of interest earning deposits held by the Company in its FHLBank Pittsburgh demand account. The Company's initial stock offering commenced on February 22, 2007 and was consummated on April 3, 2007. Funds received from prospective subscribers during the offering contributed to an increase in the Bank's FHLBank Pittsburgh average demand deposit account balance for the three months ended June 30, 2007.

**Interest Expense.** Interest expense increased \$383,000, to \$6.2 million for the three months ended June 30, 2008 from \$5.9 million for the comparable 2007 period. The increase resulted from an \$89.0 million increase in average interest-bearing liabilities, partially offset by a 23 basis point decrease in the overall cost of interest bearing liabilities to 3.42% for the three months ended June 30, 2008 from 3.65% for the comparable 2007 period. Average interest bearing deposits decreased \$27.1 million which was offset by an increase in average borrowed funds of \$116.1 million.

**Provision for Loan Losses.** In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect a borrower's ability to repay, the estimated value of any underlying collateral, peer group information and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are subject to interpretation and revision as more information becomes available or as future events occur. After an evaluation of these factors, and after considering the growth in the Company's loan portfolio, management made a provision for loan losses of \$150,000 for the three months ended June 30, 2008 as compared to \$90,000 for the three months ended June 30, 2007. The allowance for loan losses was \$4.5 million or 0.65% of loans outstanding at June 30, 2008, compared to \$4.1 million, or 0.68% of loans outstanding at June 30, 2007.

**Table of Contents**

**Non-interest Income.** Non-interest income was unchanged at \$1.4 million for the three months ended June 30, 2008, and 2007 respectively.

**Non-interest Expense.** Non-interest expense decreased \$12.3 million, to \$5.3 million for the three months ended June 30, 2008 from \$17.6 million for the comparable period in 2007. The primary reason for the decrease was the Company's one time contribution of \$12.7 million to the Foundation in April 2007. Excluding the contribution, noninterest expense increased \$444,000. The primary reasons for the increase excluding the contribution were increases in compensation and employees benefits of \$341,000 and professional fees of \$101,000. Compensation and employee benefits increased primarily as a result of normal compensation increases of \$168,000 in addition to an expense of \$191,000 related to the Company's equity incentive plan. As previously announced, the Company's stockholders approved the ESSA Bancorp, Inc. 2007 Equity Incentive Plan at the 2008 Annual Meeting of Stockholders on May 8, 2008. Awards granted under the Equity Incentive Plan were made on May 23, 2008. Professional fees increased primarily as a result of increased legal, accounting and regulatory fees associated with being a public reporting company and included approximately \$72,000 related to the Company's compliance with section 404 of the Sarbanes-Oxley Act.

**Income Taxes.** Income tax expense increased \$1.8 million to \$849,000 for the three months ended June 30, 2008 from a credit of \$915,000 for the comparable 2007 period. The benefit recognized in the 2007 period was due to the pre-tax loss of \$9.9 million for the quarter. The tax deduction generated by the contribution to the Foundation exceeded the allowable federal income tax deduction limitations resulting in the establishment of a valuation allowance on the contribution carry forward and a decreased effective tax rate in the 2007 period. The effective tax rate was 30.2% for the three months ended June 30, 2008.

**Comparison of Operating Results for the Nine Months Ended June 30, 2008 and June 30, 2007**

**Net Income.** Net income increased \$12.2 million, to \$5.3 million for the nine months ended June 30, 2008 compared to net loss of \$6.8 million for the comparable period in 2007. The primary reason for the increase in net income for the nine month period was the Company's contribution to the Foundation during the prior period. In addition, increases in average net earning assets added to net income during the current period.

**Net Interest Income.** Net interest income increased \$4.0 million, to \$19.5 million for the nine months ended June 30, 2008 from \$15.5 million for the comparable period in 2007. The increase was primarily attributable to the increase in average net earning assets of \$95.7 million for the nine months ended June 30, 2008 as compared to net average interest-earning assets for the comparable period in 2007 and was offset in part by a 20 basis point decrease in the Company's interest rate spread to 2.04% for the nine months ended June 30, 2008, from 2.24% for the comparable period in 2007.

**Interest Income.** Interest income increased \$5.9 million, to \$38.9 million for the nine months ended June 30, 2008 from \$33.0 million for the comparable 2007 period. The increase resulted from a \$153.1 million increase in average interest-earning assets. The overall yield on interest earning assets was 5.72% for the nine months ended June 30, 2008, as compared to 5.85% for the comparable 2007 period. Loans increased on average \$76.3 million between the two periods along with increases in the average balance of certificates of deposit and investment securities of \$21.9 million and mortgage-backed securities of \$58.4 million. In addition, average Federal Home Loan Bank stock increased \$3.2 million. These increases were offset in part, by a decrease in average other interest earning assets of \$6.7 million. The primary reasons for the increase in certificates of deposit, investment securities and mortgage-backed securities was the partial reinvestment of borrowing proceeds into these assets along with the investment of the majority of the net proceeds from the stock offering into short-term, investment grade debt and mortgage-backed securities issued by United States government sponsored agencies or entities. Average Federal Home Loan Bank stock increased as a result of the Bank's increase in borrowings from the FHLBank Pittsburgh. As a member of the Federal Home Loan Bank System, the Bank maintains an investment in the capital stock of the FHLBank Pittsburgh in an amount not less than 70 basis points of the outstanding unused FHLB borrowing capacity or 1/20 of its outstanding FHLB borrowings, whichever is greater, as calculated throughout the year. The decrease in average other interest earning assets was the result of a decrease in the average balance of interest earning deposits held by the Company in its FHLBank Pittsburgh



---

**Table of Contents**

demand account of \$6.7 million. Funds received during the Company's stock offering contributed to an increase in the Bank's FHLBank Pittsburgh average demand deposit account balance for the nine months ended June 30, 2007.

**Interest Expense.** Interest expense increased \$2.0 million, to \$19.4 million for the nine months ended June 30, 2008 from \$17.4 million for the comparable 2007 period. The increase resulted from a \$57.4 million increase in average interest-bearing liabilities, combined with a 7 basis point increase in the overall cost of interest bearing liabilities to 3.68% for the nine months ended June 30, 2008 from 3.61% for the comparable 2007 period. Average interest bearing deposits decreased \$34.4 million which was offset by an increase in average borrowed funds of \$91.8 million.

**Provision for Loan Losses.** In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect a borrower's ability to repay, the estimated value of any underlying collateral, peer group information and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are subject to interpretation and revision as more information becomes available or as future events occur. After an evaluation of these factors, and after considering the growth in the Company's loan portfolio, management made a provision for loan losses of \$450,000 for the nine months ended June 30, 2008 as compared to \$270,000 for the nine months ended June 30, 2007. The allowance for loan losses was \$4.5 million, or 0.65% of loans outstanding at June 30, 2008, compared to \$4.1 million, or 0.68% of loans outstanding at June 30, 2007.

**Non-interest Income.** Non-interest income increased \$62,000, to \$4.2 million for the nine months ended June 30, 2008, from \$4.1 million for the comparable 2007 period. The increase was primarily due to increases in trust and investment fees of \$50,000, service charges and fees on loans of \$38,000 and earnings on Bank-owned life insurance of \$19,000. The increases in trust and investment fees and service charges and fees on loans were due primarily to increased trust and lending volumes. These increases were offset in part, by decreases in service fees on deposit accounts of \$10,000 and other non-interest income of \$23,000.

**Non-interest Expense.** Non-interest expense decreased \$10.8 million, to \$15.5 million for the nine months ended June 30, 2008 from \$26.3 million for the comparable period in 2007. The primary reason for the nine-month decrease was the \$12.7 million contribution to the Foundation made during the prior period. Excluding the contribution, noninterest expense increased \$1.9 million. The primary reasons for the increase excluding the contribution were increases in compensation and employee benefits of \$1.2 million, occupancy and equipment of \$157,000, professional fees of \$481,000 and other expenses of \$142,000. Compensation and employee benefits increased primarily as a result of normal compensation increases of \$574,000, along with an increase in the expense related to the Employee Stock Ownership Plan of \$264,000 and the additional expense of \$191,000 related to the Equity Incentive Plan. Occupancy and equipment costs increased primarily as a result of increases in rental costs of \$49,000, along with increases in depreciation expense of \$58,000. Professional fees increased primarily as a result of increased legal, accounting and regulatory fees associated with being a public reporting company, including approximately \$216,000 related to the Company's compliance with Section 404 of the Sarbanes-Oxley Act. Other expense increased primarily due to increased loan processing costs related to increased volume.

**Income Taxes.** Income tax expense increased \$2.4 million to \$2.3 million for the nine months ended June 30, 2008 from a credit of \$79,000 for the comparable 2007 period. The benefit recognized in the 2007 period was due to the pre-tax loss of \$6.9 million for the nine months ending June 30, 2008. The tax deduction generated by the contribution to the Foundation exceeded the allowable federal income tax deduction limitations resulting in the establishment of a valuation allowance on the contribution carry forward and a decreased effective tax rate in the 2007 period. The effective tax rate was 30.5% for the nine months ended June 30, 2008.

**Table of Contents****NON-PERFORMING ASSETS**

The following table provides information with respect to the Bank's non-performing assets at the dates indicated. (Dollars in thousands)

	June 30, 2008	September 30, 2007
Non-performing assets:		
Non-accruing loans	\$ 1,077	\$ 555
Accruing loans past due 90 days or more		
Total non-performing loans	1,077	555
Real estate owned	31	
Total non-performing assets	\$ 1108	\$ 555
Ratio of non-performing loans to total loans	0.16%	0.09%
Ratio of non-performing loans to total assets	0.11%	0.06%
Ratio of non-performing assets to total assets	0.11%	0.06%

Loans are reviewed on a regular basis and are placed on non-accrual status when they become more than 90 days delinquent. When loans are placed on non-accrual status, unpaid accrued interest is fully reserved, and further income is recognized only to the extent received.

**Liquidity and Capital Resources**

We maintain liquid assets at levels we consider adequate to meet both our short-term and long-term liquidity needs. We adjust our liquidity levels to fund deposit outflows, repay our borrowings and to fund loan commitments. We also adjust liquidity as appropriate to meet asset and liability management objectives.

Our primary sources of liquidity are deposits, prepayment and repayment of loans and mortgage-backed securities, maturities of investment securities and other short-term investments, and earnings and funds provided from operations, as well as access to FHLBank advances and other borrowing sources. While scheduled principal repayments on loans and mortgage-backed securities are a relatively predictable source of funds, deposit flows and loan prepayments are greatly influenced by market interest rates, economic conditions, and rates offered by our competition. We set the interest rates on our deposits to maintain a desired level of total deposits.

A portion of our liquidity consists of cash and cash equivalents and borrowings, which are a product of our operating, investing and financing activities. At June 30, 2008, \$19.9 million of our assets were invested in cash and cash equivalents. Our primary sources of cash are principal repayments on loans, proceeds from the maturities of investment securities, principal repayments of mortgage-backed securities and increases in deposit accounts. Short-term investment securities (maturing in one year or less) totaled \$27.1 million at June 30, 2008. As of June 30, 2008, we had \$358.4 million in borrowings outstanding from FHLBank Pittsburgh and \$35.0 million in borrowings through repurchase agreements with another financial institution. We have access to additional FHLBank advances of up to approximately \$196.2 million.

At June 30, 2008, we had \$61.2 million in loan commitments outstanding, which included, in part, \$20.8 million in undisbursed construction loans, \$22.2 million in unused home equity lines of credit, \$6.2 million in commercial lines of credit and \$4.8 million to originate primarily multi-family and nonresidential mortgage loans. Certificates of deposit due within one year of June 30, 2008 totaled \$102.8 million, or 67.8 % of certificates of deposit. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2009. We believe, however, based on past experience, that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

---

## **Table of Contents**

As reported in the Consolidated Statements of Cash Flows, our cash flows are classified for financial reporting purposes as operating, investing or financing cash flows. Net cash provided by operating activities was \$8.3 million and a deficit of \$6.8 million for the nine months ended June 30, 2008 and 2007, respectively. These amounts differ from our net income because of a variety of cash receipts and disbursements that did not affect net income for the respective periods. Net cash used in investing activities was \$72.3 million and \$158.4 million for the nine months ended June 30, 2008 and 2007, respectively, principally reflecting our loan and investment security activities in the respective periods. Investment security cash flows had the most significant effect, as net cash utilized in purchases amounted to \$113.3 million and \$151.7 million for the nine months ended June 30, 2008 and 2007, respectively. Deposit and borrowing cash flows have comprised most of our financing activities which resulted in net cash provided of \$67.2 million for the nine months ended June 30, 2008. For the nine months ended June 30, 2007, deposit and borrowing cash flows in addition to approximately \$153.3 million in proceeds from stock offering subscription rights resulted in net cash provided of \$173.3 million.

### **Critical Accounting Policies**

We consider accounting policies that require management to exercise significant judgment or discretion or make significant assumptions that have, or could have, a material impact on the carrying value of certain assets or on income, to be critical accounting policies. We consider the following to be our critical accounting policies:

***Allowance for Loan Losses.*** The allowance for loan losses is the estimated amount considered necessary to cover credit losses inherent in the loan portfolio at the balance sheet date. The allowance is established through the provision for loan losses which is charged against income. In determining the allowance for loan losses, management makes significant estimates and has identified this policy as one of our most critical. The methodology for determining the allowance for loan losses is considered a critical accounting policy by management due to the high degree of judgment involved, the subjectivity of the assumptions utilized and the potential for changes in the economic environment that could result in changes to the amount of the recorded allowance for loan losses.

As a substantial amount of our loan portfolio is collateralized by real estate, appraisals of the underlying value of property securing loans and discounted cash flow valuations of properties are critical in determining the amount of the allowance required for specific loans. Assumptions for appraisals and discounted cash flow valuations are instrumental in determining the value of properties. Overly optimistic assumptions or negative changes to assumptions could significantly impact the valuation of a property securing a loan and the related allowance determined. The assumptions supporting such appraisals and discounted cash flow valuations are carefully reviewed by management to determine that the resulting values reasonably reflect amounts realizable on the related loans.

Management performs a quarterly evaluation of the adequacy of the allowance for loan losses. Consideration is given to a variety of factors in establishing this estimate including, but not limited to, current economic conditions, delinquency statistics, geographic and industry concentrations, the adequacy of the underlying collateral, the financial strength of the borrower, results of internal and external loan reviews and other relevant factors. This evaluation is inherently subjective, as it requires material estimates that may be susceptible to significant revision based on changes in economic and real estate market conditions.

The analysis of the allowance for loan losses has two components: specific and general allocations. Specific allocations are made for loans that are determined to be impaired. Impairment is measured by determining the present value of expected future cash flows or, for collateral-dependent loans, the fair value of the collateral adjusted for market conditions and selling expenses. The general allocation is determined by segregating the remaining loans by type of loan, risk weighting (if applicable) and payment history. We also analyze historical loss experience, delinquency trends, general economic conditions and geographic and industry concentrations. This analysis establishes factors that are applied to the loan groups to determine the amount of the general allocations. Actual loan losses may be significantly more than the allowance for loan losses we have established which could have a material negative effect on our financial results.

---

## **Table of Contents**

***Deferred Income Taxes.*** We use the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance is established. We consider the determination of this valuation allowance to be a critical accounting policy because of the need to exercise significant judgment in evaluating the amount and timing of recognition of deferred tax liabilities and assets, including projections of future taxable income. These judgments and estimates are reviewed on a continual basis as regulatory and business factors change. A valuation allowance for deferred tax assets may be required if the amount of taxes recoverable through loss carryback declines, or if we project lower levels of future taxable income. Such a valuation allowance would be established through a charge to income tax expense which would adversely affect our operating results. At June 30, 2008 the Company had a \$2.6 million reserve established against its deferred tax asset. The tax deduction generated by the contribution to the Foundation as part of the Company's stock offering exceeded the allowable federal income tax deduction limitations resulting in the establishment of this valuation allowance for the contribution carry forward.

***Other-than-Temporary Investment Security Impairment.*** Securities are evaluated periodically to determine whether a decline in their value is other-than-temporary. Management utilizes criteria such as the magnitude and duration of the decline, in addition to the reasons underlying the decline, to determine whether the loss in value is other-than-temporary. The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized.

### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements (as such term is defined in applicable Securities and Exchange Commission rules) that are reasonably likely to have a current or future material effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources.

### **Contractual Obligations**

During the first nine months of 2008, the Company's contractual obligations have not changed materially from those discussed in the Company's Financial Statements for the year ended September 30, 2007.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage loans, have longer maturities than our liabilities, consisting primarily of deposits and borrowings. As a result, a principal part of our business strategy is to manage interest rate risk and reduce the exposure of our net interest income to changes in market interest rates. Accordingly, our Board of Directors has approved guidelines for managing the interest rate risk inherent in our assets and liabilities, given our business strategy, operating environment, capital, liquidity and performance objectives. Senior management monitors the level of interest rate risk on a regular basis and the asset/liability committee meets quarterly to review our asset/liability policies and interest rate risk position.

We have sought to manage our interest rate risk in order to minimize the exposure of our earnings and capital to changes in interest rates. The net proceeds from the offering increased our capital and provided management with greater flexibility to manage our interest rate risk. In particular, management used the majority of the capital we received to increase our interest-earning assets. There have been no material changes in our interest rate risk since September 30, 2007.

**Table of Contents****Item 4T. Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There were no significant changes made in the Company's internal controls over financial reporting or in other factors that could significantly affect the Company's internal controls over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II Other Information****Item 1. Legal Proceedings**

The Company and its subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company's financial condition or results of operations.

**Item 1A. Risk Factors**

There have been no material changes in the Risk Factors disclosed in the Company's Annual Report for the fiscal year ended September 30, 2007 on Form 10-K filed on December 20, 2007 and as amended on January 28, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Company repurchased Common Stock in the quarter ended June 30, 2008. On May 27, 2008, the Board of Directors approved a stock repurchase program, which authorized the repurchase of up to 2,547,135 shares of the Company's outstanding shares of common stock. Stock repurchases will be made from time to time and may be effected through open market purchases, block trades and in privately negotiated transactions. Repurchased stock will be used to fund the restricted stock awards pursuant to the ESSA Bancorp, Inc. 2007 Equity Incentive Plan and the remainder will be held as treasury stock and will be available for general corporate purposes. As of June 30, 2008, 192,500 total shares have been repurchased with repurchases in the quarter described in the following table:

Period	Company Purchases of Common Stock		Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares that may yet be purchased under the plans or programs
	Total number of shares purchased	Average price paid per share		
June 1, 2008 through June 30, 2008	192,500	\$ 12.73	192,500	2,354,635

**Table of Contents**

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Submission of Matters to a Vote of Security Holders**

The Annual Meeting of Stockholders was held on May 8, 2008. The matters considered and voted on by the Company's stockholders at the annual meeting and the vote of the stockholders were as follows:

**Matter 1.** The election of directors, each for a three-year term.

NAME	FOR	%	WITHHOLD	%
Daniel J. Henning	14,291,643	96.0%	588,791	4.0%
Frederick E. Kutteroff	14,292,379	96.0%	588,055	4.0%
Elizabeth B. Weekes	13,778,818	92.6%	1,101,616	7.4%

Directors John E. Burrus, John S. Schoonover, Jr., Robert C. Selig, Jr., William P. Douglass, Gary S. Olson and William A. Viechnicki, D.D.S continued in their respective terms of office following the Annual Meeting of Stockholders.

**Matter 2.** The approval of the ESSA Bancorp, Inc. 2007 Equity Incentive Plan

FOR	%	AGAINST	%	ABSTAIN	%	BROKER NO VOTES	%
8,753,783	87.3%	1,269,743	12.7%	108,410		4,748,498	

**Matter 3.** The ratification of the appointment of S.R. Snodgrass as the independent registered public accountants for the fiscal year ending September 30, 2008.

FOR	%	AGAINST	%	ABSTAIN	%	BROKER NO VOTES	%
14,639,847	99.4%	90,178	0.6%	150,409			

**Item 5. Other Information**

Not applicable.

**Table of Contents**

**Item 6. Exhibits**

The following exhibits are either filed as part of this report or are incorporated herein by reference:

- 3.1 Charter of ESSA Bancorp, Inc. \*
- 3.2 Bylaws of ESSA Bancorp, Inc. \*
- 4 Form of Common Stock Certificate of ESSA Bancorp, Inc.\*
- 10.1 Form of Employee Stock Ownership Plan\*
- 10.2 Form of Employment Agreement for Chief Executive Officer\*
- 10.3 Form of Employment Agreement for Executive Officers\*
- 10.4 Form of Change in Control Agreement\*
- 10.5 [Reserved]
- 10.6 Supplemental Retirement Plan for Gary S. Olson\*
- 10.7 Supplemental Retirement Plan for Robert S. Howes, Jr.\*
- 10.8 Supplemental Retirement Plan for Diane K. Reimer\*
- 10.9 Supplemental Retirement Plan for Thomas J. Grayuski\*
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Filed as exhibits to the Company's Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange Commission (Registration No. 333-139157).

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ESSA BANCORP, INC.**

Date: August 12, 2008

/s/ Gary S. Olson  
Gary S. Olson  
President and Chief Executive Officer

Date: August 12, 2008

/s/ Allan A. Muto  
Allan A. Muto  
Executive Vice President and Chief Financial Officer