RAYTHEON CO/ Form 10-Q April 22, 2010 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 28, 2010

### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to

Commission File Number 1-13699

## **RAYTHEON COMPANY**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of 95-1778500 (I.R.S. Employer

**Identification No.)** 

incorporation or organization)

870 Winter Street, Waltham, Massachusetts 02451

(Address of principal executive offices) (Zip Code)

#### (781) 522-3000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

 Large accelerated filer
 x
 Accelerated filer
 "

 Non-accelerated filer
 " (Do not check if a smaller reporting company)
 Smaller reporting company
 "

 Indicate by check mark
 whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
 Yes " No x
 "

Number of shares of common stock outstanding as of April 14, 2010 was 381,065,000

#### **RAYTHEON COMPANY**

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#### **Cautionary Note Regarding Forward-Looking Statements**

This Form 10-Q contains forward-looking statements including information regarding our 2010 financial outlook, future plans, objectives, business prospects, the impact of certain liabilities, the impact of certain legal and regulatory changes and changes in accounting treatment, the outcome of certain litigation and audits and investigations, sufficiency of capital, our expected funding credit and required contributions, anticipated tax payments and capital expenditures, potential changes to our unrecognized tax benefits and anticipated financial performance. You can identify these statements by the fact that they include words such as will, believe, anticipate, expect, estimate, intend, plan, variations of these words or similar expressions. These forward-looking statements are not statements of historical facts and represent only our current expectations regarding such matters. These statements inherently involve a wide range of known and unknown uncertainties. Our actual actions and results could differ materially from what is expressed or implied by these statements. Factors that could cause such a difference include, but are not limited to, those set forth under Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009 and other important factors disclosed previously and from time to time in our other filings with the Securities and Exchange Commission (SEC). Given these factors, as well as other variables that may affect our operating results, you should not rely on forward-looking statements, assume that past financial performance will be a reliable indicator of future performance nor use historical trends to anticipate results or trends in future periods. We expressly disclaim any obligation or intention to provide updates to the forward-looking statements and the estimates and assumptions associated with them.

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PART I. FINANCIAL INFORMATION

# ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS RAYTHEON COMPANY

#### CONSOLIDATED BALANCE SHEETS

(In millions, except per share amounts)		(Unaudited) March 28, 2010		Dec. 31, 2009	
ASSETS					
Current assets					
Cash and cash equivalents	\$	2,613	\$	2,642	
Accounts receivable, net		113		120	
Contracts in process		4,742		4,373	
Inventories		329		344	
Deferred taxes		266		273	
Prepaid expenses and other current assets		116		116	
Total current assets		8,179		7,868	
Property, plant and equipment, net		1,969		2,001	
Deferred taxes		363		436	
Prepaid retiree benefits		121		111	
Goodwill		11,925		11,922	
Other assets, net		1,243		1,269	
Total assets	\$	23,800	\$	23,607	
LIABILITIES AND EQUITY Current liabilities					
Advance payments and billings in excess of costs incurred	\$	2,173	\$	2,224	
Accounts payable		1,310		1,397	
Accrued employee compensation		656		868	
Other accrued expenses		1,220		1,034	
Total current liabilities		5,359		5,523	
Accrued retiree benefits and other long-term liabilities		5,854		5,793	
Deferred taxes		23		23	
Long-term debt		2,328		2,329	
Commitments and contingencies (Note 9)					
Equity					
Raytheon Company stockholders equity					
Common stock, par value, \$0.01 per share, 1,450 shares authorized, 378 shares outstanding at					
March 28, 2010 and December 31, 2009, after deducting 112 treasury shares and 107 treasury shares					
at March 28, 2010 and December 31, 2009, respectively		4		4	
Additional paid-in capital		11,186		10,991	
Accumulated other comprehensive loss		(4,768)		(4,824)	
Treasury stock, at cost		(5,712)		(5,446)	
Retained earnings		9,406		9,102	
Total Raytheon Company stockholders equity		10,116		9,827	
Noncontrolling interests in subsidiaries		120		112	

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Total equity	10,236	9,939
Total liabilities and equity	\$ 23,800	\$ 23,607

The accompanying notes are an integral part of the unaudited consolidated financial statements.

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#### RAYTHEON COMPANY

#### CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(In millions, except per share amounts)	Three Months Ended March 28, 2010 March 29, 2009			
Net sales				
Products	\$ 5,203	\$	5,178	
Services	850		706	
Total net sales	6,053		5,884	
Operating expenses				
Cost of sales - products	4,062		4,093	
Cost of sales - services	722		604	
Administrative and selling expenses	408		364	
Research and development expenses	152		111	
Total operating expenses	5,344		5,172	
Operating income	709		712	
Interest expense	32		32	
Interest income	(3)		(4)	
Other (income) expense	(1)		5	
Non-operating (income) expense	28		33	
Income from continuing operations before taxes	681		679	
Federal and foreign income taxes	220		222	
Income from continuing operations	461		457	
Income (loss) from discontinued operations, net of tax	(8)		3	
Net income	453		460	
Less: Net income (loss) attributable to noncontrolling interests in subsidiaries	8		400	
Net income attributable to Raytheon Company	\$ 445	\$	452	
Basic earnings (loss) per share attributable to Raytheon Company common stockholders:				
Income from continuing operations	\$ 1.20	\$	1.12	
Income (loss) from discontinued operations, net of tax	(0.02)		0.01	
Net income	1.18		1.13	
Diluted earnings (loss) per share attributable to Raytheon Company common stockholders:				
Income from continuing operations	\$ 1.18	\$	1.11	
Income (loss) from discontinued operations, net of tax	(0.02)		0.01	
Net income	1.16		1.12	
Amounts attributable to Raytheon Company common stockholders:				
Income from continuing operations	\$ 453	\$	449	
Income (loss) from discontinued operations, net of tax	(8)		3	

Net income

The accompanying notes are an integral part of the unaudited consolidated financial statements.

\$ 445 \$ 452

RAYTHEON COMPANY

#### CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In millions)	Three M March 28, 2010	Three Months Ended March 28, 2010 March 29, 2009		
Cash flows from operating activities				
Net income	\$ 453	\$ 460		
(Income) loss from discontinued operations, net of tax	8	(3)		
Income from continuing operations	461	457		
Adjustments to reconcile to net cash provided by (used in) operating activities from continuing	401	7.77		
operations, net of the effect of acquisitions and divestitures				
Depreciation and amortization	103	97		
Stock-based compensation	29	31		
Deferred income taxes	24	71		
Collection of financing receivables	16	9		
Tax benefit from stock-based awards	(12)	(1)		
Changes in assets and liabilities	(12)	(1)		
Accounts receivable, net	32	(1)		
Contracts in process and advance payments and billings in excess of costs incurred	(434)	(605)		
Inventories	17	48		
Prepaid expenses and other current assets	17	(11)		
Accounts payable	(89)	7		
Income taxes receivable / payable	138	496		
Accrued employee compensation	(214)	(347)		
Other accrued expenses	11	(29)		
Pension and other, net	175	189		
Net cash provided by (used in) operating activities from continuing operations	257	411		
Net cash provided by (used in) operating activities from discontinued operations	2	(6)		
Net cash provided by (used in) operating activities	259	405		
Cash flows from investing activities				
Additions to property, plant and equipment	(45)	(33)		
Proceeds from sales of property, plant and equipment	2	(55)		
Additions to capitalized internal use software	(14)	(13)		
Payments for purchases of acquired companies, net of cash received	(14)	(15)		
Net cash provided by (used in) investing activities	(69)	(46)		
Cash flows from financing activities				
Dividends paid	(117)	(112)		
Repurchases of common stock	(300)	(300)		
Proceeds from warrants exercised	163			
Activity under common stock plans				