KUBOTA CORP Form 6-K August 03, 2010 Table of Contents

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6 - K

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

For the month of August 2010

Commission File Number: 1-07294

# **KUBOTA CORPORATION**

(Translation of registrant s name into English)

2-47, Shikitsuhigashi 1-chome, Naniwa-ku, Osaka, Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:					
Form 20-F <u>X</u> Form 40-F					
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):					
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):					

Information furnished on this form:

## **EXHIBITS**

#### **Exhibit Number**

1. Results of Operations for the three months ended June 30,2010 (Tuesday, August 3, 2010)

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## FOR IMMEDIATE RELEASE (TUESDAY, AUGUST 3, 2010)

#### RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED

#### JUNE 30, 2010 REPORTED BY KUBOTA CORPORATION

OSAKA, JAPAN, August 3, 2010 Kubota Corporation reported its consolidated results for the three months ended June 30, 2010 today.

## **Consolidated Financial Highlights**

## 1. Consolidated results of operations for the three months ended June 30, 2010

(1) Results of operations	(In millions of yen except per common share amounts) Three months ended						
	Jun. 30, 2010	Change [%]		months ended in. 30, 2009	Change [%]		
Revenues	¥ 199,227	2.0	¥	195,326	(25.4)		
Operating income	¥ 18,116	76.3	¥	10,276	(70.3)		
Income before income taxes and equity in net income of affiliated							
companies	¥ 19,419	80.7	¥	10,749	(71.3)		
Net income attributable to Kubota Corporation	¥ 10,750	93.4	¥	5,557	(72.3)		
Net income attributable to Kubota Corporation per common share							
Basic	¥ 8.45		¥	4.37			
Diluted	¥ 8.45		¥	4.37			

Note : Change [%] represents percentage change from the corresponding period in the prior year.

(2) Financial position	Financial position (In millions of yen except per common share amounts)				
	Jun. 30, 2010	Ma	ar. 31, 2010		
Total assets	¥ 1,385,292	¥	1,409,033		
Equity	¥ 670,962	¥	671,619		
Kubota Corporation shareholders equity	¥ 623,899	¥	626,397		
Ratio of Kubota Corporation shareholders equity	45.0%		44.5%		
Kubota Corporation shareholders equity per common share	¥ 490.56	¥	492.51		

2. Cash dividends

(In yen)

	Casl	Cash dividends per common share				
	Interim	Year end	Total			
Year ended March 31, 2010	¥ 7.00	¥ 5.00	¥ 12.00			
Year ending March 31, 2011	Undecided	Undecided	Undecided			

Note: Although the Company s basic policy for the return of profit to shareholders is to maintain stable dividends or raise dividends, specific amount of cash dividends for each fiscal year is decided in consideration of the development of business performance, financial conditions and payout ratio including share buybacks. Specific amount of cash dividends for the year ending March 31, 2011 is undecided at this time and the Company will inform the amount as soon as a decision is made.

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#### 3. Anticipated results of operations for the year ending March 31, 2011

(In millions of yen except per common share amounts)

	Six months endir	amounts)		
	Sep. 30, 2010	Change [%]	Year ending Mar. 31, 2011	Change [%]
Revenues	¥ 450,000	1.2	¥ 1,000,000	7.5
Operating income	¥ 40,000	20.7	¥ 90,000	29.1
Income before income taxes and equity in net income of affiliated companies	¥ 41,500	24.7	¥ 90,000	22.5
Net income attributable to Kubota Corporation	¥ 24,000	24.3	¥ 52,000	22.9
Net income attributable to Kubota Corporation per common share	¥ 18.87		¥ 40.89	

Note : Change [%] represents percentage change from the corresponding period in the prior year.

Please refer to page 5 for further information related to the above mentioned anticipated results of operations.

#### 4. Other information

- (1) Changes in material subsidiaries : None
- (2) Adoption of simplified accounting procedures or specific accounting procedures for consolidated quarterly financial statements : Please refer to 2. Other information on page 6.
- (3) Changes in accounting principles, procedures, and presentations for consolidated financial statements
  - a) Changes due to the revision of accounting standards: None
  - b) Changes in matters other than a) above: None

(4) Number of shares outstanding including treasury stock as of June 30, 2010	:	1,285,919,180
Number of shares outstanding including treasury stock as of March 31, 2010	:	1,285,919,180
Number of treasury stock as of June 30, 2010	:	14,116,244
Number of treasury stock as of March 31, 2010	:	14,072,545
Weighted average number of shares outstanding during the three months ended June 30, 2010	:	1,271,821,378
Weighted average number of shares outstanding during the three months ended June 30, 2009	:	1,272,041,078
(*Information on status of the quarterly review by the independent auditor)		

This release is not reviewed or audited in accordance with Financial Instruments and Exchange Law of Japan by the independent auditor because this release is not subject to the quarterly review. As of the date of this release, the Company s consolidated financial statements for the three

months ended June 30, 2010 are under procedure of the quarterly review.

< Cautionary Statements with Respect to Forward-Looking Statements >

This document may contain forward-looking statements that are based on management s expectations, estimates, projections and assumptions. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: general economic conditions in the Company s markets, particularly government agricultural policies, levels of capital expenditures, both in public and private sectors, foreign currency exchange rates, continued competitive pricing pressures in the marketplace, as well as the Company s ability to continue to gain acceptance of its products.

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#### 1. Review of operations and financial condition

#### (1) Summary of the results of operations for the three months under review

For the three months ended June 30, 2010, revenues of Kubota Corporation and subsidiaries (hereinafter, the Company ) increased \$3.9 billion [2.0%], to \$199.2 billion from the corresponding period in the prior year.

Domestic revenues decreased ¥2.1 billion [2.1%], to ¥98.6 billion, due to decreases in revenues in Water & Environment Systems and Social Infrastructure, while revenues in Farm & Industrial Machinery and Other increased. Overseas revenues increased ¥6.0 billion [6.4%], to ¥100.6 billion, because a substantial increase in revenues in Farm & Industrial Machinery made up for decreases in revenues in other segments.

Operating income increased ¥7.8 billion [76.3 %], to ¥18.1 billion from the corresponding period in the prior year, due to an increase in revenues in Farm & Industrial Machinery and company-wide cost-cutting efforts. Income before income taxes and equity in net income of affiliated companies increased ¥8.7 billion [80.7 %], to ¥19.4 billion. Income taxes were ¥7.2 billion [representing an effective tax rate of 37.2 %], and net income increased ¥5.5 billion [81.5 %], to ¥12.2 billion. Net income attributable to Kubota Corporation was ¥10.8 billion, ¥5.2 billion [93.4 %] higher than the corresponding period in the prior year.

#### Review of operations by reporting segment

#### 1) Farm & Industrial Machinery

Farm & Industrial Machinery comprises farm equipment, engines and construction machinery.

Revenues in this segment were ¥148.0 billion, 9.7 % higher than the corresponding period in the prior year, comprising 74.3 % of consolidated revenues.

Domestic revenues increased 6.4 %, to ¥54.4 billion. Sales of farm equipment increased on the back of steady demand and as a result of aggressive sales promotion activities. Sales of engines and construction machinery also increased due to rebound in demand.

Overseas revenues increased 11.7 %, to ¥93.6 billion. In North America, sales of tractors and engines in the U.S. increased against the background of recovery in demand. On the other hand, sales of all products in Canada decreased affected by stagnated demand. In Europe, sales of construction machinery substantially increased due to the market upturn. Sales of engines also increased steadily. In Asia outside Japan, sales of farm equipment increased favorably. Sales of construction machinery also increased.

Operating income in Farm & Industrial Machinery increased 82.5 %, to ¥21.3 billion due to increased revenues and cost reductions.

#### 2) Water & Environment Systems

Water & Environment Systems comprises pipe-related products (ductile iron pipes, plastic pipes, valves, and other products) and environment-related products (environmental plants, pumps and other products).

Revenues in this segment decreased 20.7 %, to ¥30.7 billion from the corresponding period in the prior year, comprising 15.4 % of consolidated revenues.

Domestic revenues decreased 15.1 %, to ¥27.7 billion. Sales of pipe-related products such as ductile iron pipes and plastic pipes decreased due to sluggish demand. Sales of environment-related products also decreased mainly due to a decrease in sales of water and sewage treatment engineering and pumps. Overseas revenues decreased 50.3 %, to ¥3.1 billion. Sales of ductile iron pipes for the Middle East market and valves decreased.

Operating income in Water & Environment Systems decreased 95.1 %, to ¥0.1 billion due to decreased revenues and price hike of raw materials.

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#### 3) Social Infrastructure

Social Infrastructure consists of industrial castings, spiral welded steel pipes, vending machines, electronic equipped machinery, and air-conditioning equipment.

Revenues in this segment decreased 6.1 %, to ¥15.1 billion from the corresponding period in the prior year, comprising 7.6 % of consolidated revenues.

Domestic revenues decreased 6.1 %, to \( \frac{\pmathbf{1}}{1}.1 \) billion. Sales of industrial castings decreased. Sales of spiral welded steel pipes also decreased due to declines of sales price. On the other hand, sales of vending machines, electronic equipped machinery, and air-conditioning equipment increased. Overseas revenues decreased 6.1 %, to \( \frac{\pmathbf{3}}{3}.9 \) billion, mainly due to a decrease in sales of industrial castings.

Operating income in Social Infrastructure decreased 52.2 %, to ¥0.5 billion mainly due to decreased revenues and tightening competition.

#### 4) Other

Other comprises construction, services and other businesses.

Revenues in this segment decreased 2.3 %, to ¥5.5 billion from the corresponding period in the prior year, comprising 2.7 % of consolidated revenues. The decrease was mainly due to a decline in sales of services, while sales of construction increased.

Operating income in Other increased 18.4 %, to ¥0.3 billion.

### (2) Financial condition

#### Assets, liabilities and equity

Total assets at the end of June 2010 amounted to ¥1,385.3 billion, a decrease of ¥23.7 billion from the end of March 2010. As for current assets, cash and cash equivalents, and notes and accounts receivable substantially decreased, while inventories increased. Investments and long-term finance receivables decreased due to a decline of the stock market.

As for liabilities, current liabilities largely decreased mainly due to decreases in accounts payable and income tax payable in other current liabilities.

Equity decreased slightly because an increase of accumulated other comprehensive loss, which resulted from a decrease in unrealized gains on securities, exceeded an increase in retained earnings and noncontrolling interests. Shareholders equity ratio was 45.0 %, 0.5 percentage points higher than the prior year end.

#### Cash flows

Net cash provided by operating activities during the three months under review was \$3.7 billion, an increase of \$8.0 billion of cash inflow from the corresponding period in the prior year. This increase was mainly due to an increase in net income.

Net cash used in investing activities was ¥3.6 billion, an increase of ¥6.5 billion of cash outflow from the corresponding period in the prior year. This increase was mainly due to large decreases in proceeds from sales and redemption of investments.

Net cash used in financing activities was ¥10.0 billion, an increase of ¥9.0 billion of cash outflow from the corresponding period in the prior year, mainly due to a decrease in fund-raising.

As a result, including the effect of exchange rate, cash and cash equivalents at the end of June 2010 was ¥101.4 billion, a decrease of ¥10.0 billion from the beginning of the year.

## (3) Prospect for the fiscal year under review

The forecasts of the anticipated results of operations for the year ending March 31, 2011, which were announced on May 11, 2010, remain unchanged.

The forecasts are based on the assumption of an exchange rate of ¥90=US\$1.

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## 2. Other information

## (1) Changes in material subsidiaries

None

## (2) Adoption of simplified accounting procedures or specific accounting procedures for consolidated quarterly financial statements

Income tax expense for the three months ended June 30, 2010 was calculated using reasonably estimated annual effective tax rate for this fiscal year.

## (3) Changes in accounting principles, procedures and presentations for consolidated financial statements

None

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## 3. Consolidated financial statements

## (1) Consolidated balance sheets

Assets	Jun. 30, i	2010 %	Mar. 31,	2010 %	Change Amount	(In million: Jun. 30, 2 Amount	
Current assets:	raniount	70	rimount	,,	Timount	7 Amount	70
Cash and cash equivalents	101,405		111,428		(10,023)	68,141	
Notes and accounts receivable	350,776		372,076		(21,300)	367,319	
Short-term finance receivables-net	104,520		104,840		(320)	100,124	
Inventories	184,009		172,323		11,686	207,726	
Other current assets	60,253		60,161		92	66,673	
Total current assets	800,963	57.8	820,828	58.3	(19,865)	809,983	58.1
Investments and long-term finance receivables	314,519	22.7	321,724	22.8	(7,205)	301,099	21.6
Property, plant, and equipment	219,645	15.9	220,893	15.7	(1,248)	227,382	16.3
Other assets	50,165	3.6	45,588	3.2	4,577	54,595	4.0
Total	1,385,292	100.0	1,409,033	100.0	(23,741)	1,393,059	100.0
Liabilities and Equity					-	(In million	•
	Jun. 30, 1 Amount	2010 %	Mar. 31,	2010 %	Change Amount	Jun. 30, 1 Amount	2009 %
Current liabilities:	Amount	70	Amount	70	Amount	Amount	70
Short-term borrowings	88,351		88,333		18	122,695	
Notes and accounts payable	154,066		157,949		(3,883)	142,033	
Other current liabilities	102,875		122,524		(19,649)	118,869	
Current portion of long-term debt	70,832		71,432		(600)	67,465	
Total current liabilities	416,124	30.1	440,238	31.2	(24,114)	451,062	32.4
Long-term liabilities:							
Long-term debt	248,150		243,333		4,817	238,940	
Accrued retirement and pension costs	37,910		40,177		(2,267)	54,255	
Other long-term liabilities	12,146		13,666		(1,520)	9,837	
Total long-term liabilities	298,206	21.5	297,176	21.1	1,030	303,032	21.7
Equity:							
Kubota Corporation shareholders equity:							
Common stock	84,070		84,070			84,070	
Capital surplus	89,241		89,241			93,048	
Legal reserve	19,539		19,539			19,539	
Retained earnings	481,692		477,303		4,389	449,441	
Accumulated other comprehensive loss	(41,356)		(34,491)		(6,865)	(39,035)	
Treasury stock	(9,287)		(9,265)				