

LAS VEGAS SANDS CORP  
Form 10-Q  
August 09, 2012  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES & EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-32373

**LAS VEGAS SANDS CORP.**

(Exact name of registration as specified in its charter)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

**Nevada**  
(State or other jurisdiction of  
incorporation or organization)

**27-0099920**  
(I.R.S. Employer  
Identification No.)

**3355 Las Vegas Boulevard South**

**Las Vegas, Nevada**  
(Address of principal executive offices)

**89109**  
(Zip Code)

**(702) 414-1000**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date.

Class	Outstanding at July 30, 2012
Common Stock (\$0.001 par value)	822,922,659 shares

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**Table of Contents**

**PART I**

**FINANCIAL INFORMATION**

Item 1.	<u>Financial Statements (unaudited)</u>	
	<u>Condensed Consolidated Balance Sheets at June 30, 2012 and December 31, 2011</u>	3
	<u>Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2012 and 2011</u>	4
	<u>Condensed Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2012 and 2011</u>	5
	<u>Condensed Consolidated Statements of Equity for the Six Months Ended June 30, 2012 and 2011</u>	6
	<u>Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2012 and 2011</u>	7
	<u>Notes to Condensed Consolidated Financial Statements</u>	8
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	35
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	54
Item 4.	<u>Controls and Procedures</u>	55

**PART II**

**OTHER INFORMATION**

Item 1.	<u>Legal Proceedings</u>	55
Item 1A.	<u>Risk Factors</u>	55
Item 6.	<u>Exhibits</u>	56
	<u>Signatures</u>	57

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1 FINANCIAL STATEMENTS****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

	June 30, 2012	December 31, 2011
	(In thousands, except share and per share data)	
	(Unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 3,522,000	\$ 3,902,718
Restricted cash and cash equivalents	5,151	4,828
Accounts receivable, net	1,561,776	1,336,817
Inventories	40,537	34,990
Deferred income taxes, net	14,075	72,192
Prepaid expenses and other	82,058	45,607
Total current assets	5,225,597	5,397,152
Property and equipment, net	15,299,920	15,030,979
Deferred financing costs, net	237,790	173,636
Restricted cash and cash equivalents	2,451	2,315
Deferred income taxes, net	28,378	153
Leasehold interests in land, net	1,419,072	1,390,468
Intangible assets, net	75,435	80,068
Other assets, net	128,163	169,352
Total assets	\$ 22,416,806	\$ 22,244,123
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 134,447	\$ 104,113
Construction payables	296,355	359,909
Accrued interest payable	7,416	31,668
Other accrued liabilities	1,550,990	1,439,110
Income taxes payable	162,525	108,060
Current maturities of long-term debt	97,737	455,846
Total current liabilities	2,249,470	2,498,706
Other long-term liabilities	117,658	89,445
Deferred income taxes	153,918	205,438
Deferred proceeds from sale of The Shoppes at The Palazzo	267,467	266,992
Deferred gain on sale of The Grand Canal Shoppes	45,612	47,344
Deferred rent from mall transactions	119,175	119,915
Long-term debt	9,276,476	9,577,131

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Total liabilities	12,229,776	12,804,971
Commitments and contingencies (Note 9)		
Equity:		
Common stock, \$0.001 par value, 1,000,000,000 shares authorized, 822,918,059 and 733,249,698 shares issued and outstanding	823	733
Capital in excess of par value	6,191,672	5,610,160
Accumulated other comprehensive income	162,529	94,104
Retained earnings	2,473,724	2,145,692
Total Las Vegas Sands Corp. stockholders' equity	8,828,748	7,850,689
Noncontrolling interests	1,358,282	1,588,463
Total equity	10,187,030	9,439,152
Total liabilities and equity	\$ 22,416,806	\$ 22,244,123

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
	(In thousands, except share and per share data) (Unaudited)			
<b>Revenues:</b>				
Casino	\$ 2,067,424	\$ 1,862,272	\$ 4,333,917	\$ 3,526,761
Rooms	275,311	239,696	543,038	471,670
Food and beverage	159,744	146,016	313,199	291,409
Mall	93,740	73,879	165,158	129,744
Convention, retail and other	116,834	126,763	246,551	235,553
	2,713,053	2,448,626	5,601,863	4,655,137
Less-promotional allowances	(131,147)	(103,530)	(257,215)	(198,122)
<b>Net revenues</b>	<b>2,581,906</b>	<b>2,345,096</b>	<b>5,344,648</b>	<b>4,457,015</b>
<b>Operating expenses:</b>				
Casino	1,187,458	974,413	2,395,009	1,895,949
Rooms	60,513	50,733	113,299	99,186
Food and beverage	81,973	73,135	160,274	144,838
Mall	17,798	16,118	34,099	28,222
Convention, retail and other	78,403	88,906	157,927	164,047
Provision for doubtful accounts	58,374	23,496	110,592	58,554
General and administrative	259,038	223,561	477,755	434,046
Corporate	58,592	42,376	107,547	79,952
Pre-opening	43,472	18,178	94,931	27,649
Development	6,797	2,420	7,995	2,993
Depreciation and amortization	220,440	206,161	415,187	396,398
Amortization of leasehold interests in land	10,057	10,034	20,002	23,190
Impairment loss	100,781		143,674	
Loss on disposal of assets	482	7,443	1,075	7,942
	2,184,178	1,736,974	4,239,366	3,362,966
<b>Operating income</b>	<b>397,728</b>	<b>608,122</b>	<b>1,105,282</b>	<b>1,094,049</b>
<b>Other income (expense):</b>				
Interest income	6,892	4,028	12,540	6,075
Interest expense, net of amounts capitalized	(64,533)	(70,592)	(129,205)	(144,177)
Other income (expense)	1,782	1,908	(1,637)	(2,767)
Loss on modification or early retirement of debt	(16,403)		(19,234)	
<b>Income before income taxes</b>	<b>325,466</b>	<b>543,466</b>	<b>967,746</b>	<b>953,180</b>
Income tax expense	(39,085)	(54,374)	(102,256)	(99,585)
<b>Net income</b>	<b>286,381</b>	<b>489,092</b>	<b>865,490</b>	<b>853,595</b>
Net income attributable to noncontrolling interests	(45,794)	(78,455)	(125,961)	(153,635)
<b>Net income attributable to Las Vegas Sands Corp.</b>	<b>240,587</b>	<b>410,637</b>	<b>739,529</b>	<b>699,960</b>
Preferred stock dividends		(19,219)		(38,817)

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Accretion to redemption value of preferred stock issued to Principal Stockholder's family		(23,136)		(46,272)
Preferred stock inducement and repurchase premiums		(675)		(19,108)
Net income attributable to common stockholders	\$ 240,587	\$ 367,607	\$ 739,529	\$ 595,763
<b>Earnings per share:</b>				
Basic	\$ 0.29	\$ 0.50	\$ 0.94	\$ 0.82
Diluted	\$ 0.29	\$ 0.45	\$ 0.90	\$ 0.73
<b>Weighted average shares outstanding:</b>				
Basic	821,110,555	728,695,140	790,773,996	726,056,840
Diluted	826,102,326	811,274,706	822,458,833	811,243,195
Dividends declared per common share	\$ 0.25	\$ 0.50	\$ 0.50	\$ 0.50

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
	(In thousands) (Unaudited)			
Net income	\$ 286,381	\$ 489,092	\$ 865,490	\$ 853,595
Currency translation adjustment	(27,958)	56,892	70,920	88,848
Total comprehensive income	258,423	545,984	936,410	942,443
Comprehensive income attributable to noncontrolling interests	(47,242)	(80,864)	(128,456)	(153,507)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 211,181	\$ 465,120	\$ 807,954	\$ 788,936

The accompanying notes are an integral part of these condensed consolidated financial statements.





**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(In thousands) (Unaudited)</b>	
<b>Cash flow from operating activities:</b>		
Net income	\$ 865,490	\$ 853,595
Adjustments to reconcile net income to net cash generated from operating activities:		
Depreciation and amortization	415,187	396,398
Amortization of leasehold interests in land	20,002	23,190
Amortization of deferred financing costs and original issue discount	22,590	23,762
Amortization of deferred gain and rent	(2,472)	(2,580)
Non-cash change in deferred proceeds from sale of The Shoppes at The Palazzo	860	
Loss on modification or early retirement of debt	16,313	
Impairment and loss on disposal of assets	144,749	7,942
Stock-based compensation expense	32,867	33,289
Provision for doubtful accounts	110,592	58,554
Foreign exchange loss	2,449	2,444
Deferred income taxes	(16,489)	61,255
Changes in operating assets and liabilities:		
Accounts receivable	(319,650)	(297,370)
Inventories	(5,330)	(3,046)
Prepaid expenses and other	(21,213)	1,409
Leasehold interests in land	(24,232)	(22,988)
Accounts payable	29,811	(21,416)
Accrued interest payable	(24,478)	(29,063)
Income taxes payable	51,295	38,038
Other accrued liabilities	119,978	(41,890)
Net cash generated from operating activities	1,418,319	1,081,523
<b>Cash flows from investing activities:</b>		
Change in restricted cash and cash equivalents	(454)	366,680
Capital expenditures	(735,512)	(720,696)
Proceeds from disposal of property and equipment	1,478	4,416
Acquisition of intangible assets		(575)
Net cash used in investing activities	(734,488)	(350,175)
<b>Cash flows from financing activities:</b>		
Proceeds from exercise of stock options	25,556	14,330
Proceeds from exercise of warrants	526,398	6,760
Dividends paid	(767,642)	(38,817)
Distributions to noncontrolling interests	(5,095)	(5,863)
Proceeds from long-term debt (Note 3)	3,625,516	
Repayments on long-term debt (Note 3)	(4,382,790)	(259,518)
Repurchase of preferred stock		(5,328)
Payments of preferred stock inducement premium		(16,493)
Payments of deferred financing costs	(100,142)	(57)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net cash used in financing activities	(1,078,199)	(304,986)
Effect of exchange rate on cash	13,650	15,663
Increase (decrease) in cash and cash equivalents	(380,718)	442,025
Cash and cash equivalents at beginning of period	3,902,718	3,037,081
Cash and cash equivalents at end of period	\$ 3,522,000	\$ 3,479,106
<b>Supplemental disclosure of cash flow information:</b>		
Cash payments for interest, net of amounts capitalized	\$ 123,312	\$ 149,045
Cash payments for taxes, net of refunds	\$ 56,154	\$ (5,672)
Changes in construction payables	\$ (63,554)	\$ (133,492)
<b>Non-cash investing and financing activities:</b>		
Capitalized stock-based compensation costs	\$ 295	\$ 1,016
Changes in dividends payable on unvested restricted stock and stock units included in other accrued liabilities	\$ 911	\$
Property and equipment acquired under capital lease	\$ 7,930	\$
Accumulated but undeclared dividend requirement on preferred stock issued to Principal Stockholder's family	\$	\$ 6,854
Accretion to redemption value of preferred stock issued to Principal Stockholder's family	\$	\$ 46,272
Disposition of interest in majority owned subsidiary	\$	\$ 829
Warrants exercised and settled through tendering of preferred stock	\$	\$ 66,625

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**NOTE 1 ORGANIZATION AND BUSINESS OF COMPANY**

The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Annual Report on Form 10-K of Las Vegas Sands Corp. ( LVSC ), a Nevada corporation, and its subsidiaries (collectively the Company ) for the year ended December 31, 2011. The year-end balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America ( GAAP ). In the opinion of management, all adjustments and normal recurring accruals considered necessary for a fair statement of the results for the interim period have been included. The interim results reflected in the unaudited condensed consolidated financial statements are not necessarily indicative of expected results for the full year. The Company s common stock is traded on the New York Stock Exchange under the symbol LVS.

In November 2009, the Company s subsidiary, Sands China Ltd. ( SCL, the indirect owner and operator of the majority of the Company s operations in the Macao Special Administrative Region ( Macao ) of the People s Republic of China), completed an initial public offering by listing its ordinary shares (the SCL Offering ) on The Main Board of The Stock Exchange of Hong Kong Limited ( SEHK ). Immediately following the SCL Offering and several transactions consummated in connection with such offering, the Company owned 70.3% of the issued and outstanding ordinary shares of SCL. The shares of SCL were not, and will not, be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the U.S. absent a registration under the Securities Act of 1933, as amended, or an applicable exception from such registration requirements.

**Operations**

***Macao***

The Company currently owns 70.3% of SCL, which includes the operations of The Venetian Macao, Four Seasons Macao, Sands Macao, Sands Cotai Central and other ancillary operations that support these properties, as further discussed below. The Company operates the gaming areas within these properties pursuant to a 20-year gaming subconcession.

The Company owns and operates The Venetian Macao Resort Hotel ( The Venetian Macao ), which anchors the Cotai Strip, the Company s master-planned development of integrated resort properties on an area of approximately 140 acres in Macao (consisting of parcels referred to as 1, 2, 3 and 5 and 6). The Venetian Macao (located on parcel 1) includes a 39-floor luxury hotel with over 2,900 suites; approximately 534,000 square feet of gaming space; a 15,000-seat arena; an 1,800-seat theater; retail and dining space of approximately 1.0 million square feet; and a convention center and meeting room complex of approximately 1.2 million square feet.

The Company owns the Four Seasons Hotel Macao, Cotai Strip (the Four Seasons Hotel Macao ), which features 360 rooms and suites managed and operated by Four Seasons Hotels Inc. and is located adjacent and connected to The Venetian Macao. Connected to the Four Seasons Hotel Macao, the Company owns and operates the Plaza Casino (together with the Four Seasons Hotel Macao and located on parcel 2, the Four Seasons Macao ), which features approximately 91,000 square feet of gaming space; 19 Paiza mansions; retail space of approximately 211,000 square feet, which is connected to the mall at The Venetian Macao; several food and beverage offerings; and conference, banquet and other facilities. This integrated resort will also feature the Four Seasons Apartment Hotel Macao, Cotai Strip (the Four Seasons Apartments ), an apart-hotel tower that consists of approximately 1.0 million square feet of Four Seasons-serviced and -branded luxury apart-hotel units and common areas. The Company has completed the structural work of the tower and expects to monetize units within the Four Seasons Apartments after the necessary government approvals are obtained and future demand warrants it.

The Company owns and operates the Sands Macao, the first Las Vegas-style casino in Macao. The Sands Macao offers approximately 197,000 square feet of gaming space and a 289-suite hotel tower, as well as several restaurants, VIP facilities, a theater and other high-end services and amenities.

In April 2012, the Company opened phase I of its Sands Cotai Central integrated resort (located on parcels 5 and 6), which is situated across the street from The Venetian Macao and Four Seasons Macao. Phase I consists of a hotel tower on parcel 5, which includes approximately 600 five-star rooms and suites under the Conrad brand and approximately 1,200 four-star rooms and suites under the Holiday Inn brand. Phase I also includes completion of the structural work of an adjacent hotel tower, located on parcel 6, to be managed by Sheraton International Inc. and

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Sheraton Overseas Management Co. (collectively Starwood ) under the Sheraton Towers brand; a variety of retail offerings; more than 300,000 square feet of meeting space; several food and beverage establishments; along with the 106,000-square-foot casino and VIP gaming areas. Phase IIA, which is currently scheduled to open in the third quarter of 2012, includes the opening of the first hotel tower on parcel 6, which will feature up to 2,500 Sheraton-branded rooms, along with the second casino and the remaining retail, entertainment, dining and meeting facilities. Phase IIB, which is projected to open in the first quarter of 2013, consists of the second hotel tower on parcel 6 and will feature an additional 1,500 rooms and suites under the Sheraton Towers brand. Upon completion of phases I and II of the project, the integrated resort will feature approximately 5,800 hotel rooms, approximately 300,000 square feet of gaming space, approximately 1.2 million square feet of retail, entertainment, dining and exhibition and conference facilities, and a multipurpose theater. The total cost to complete phases I and II is expected to be approximately \$950 million. Phase III of the project is expected to include a fourth hotel and mixed-use tower, located on parcel 5, to be managed by Starwood under the St. Regis brand and the total cost to complete is expected to be approximately \$450 million. The Company intends to commence construction of phase III of the project as demand and market conditions warrant it. As of June 30, 2012, the Company has capitalized costs of \$3.59 billion for the entire project, including the land premium (net of amortization) and \$212.3 million in outstanding construction payables.

---

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

***Singapore***

The Company owns and operates the Marina Bay Sands in Singapore, which features three 55-story hotel towers (totaling approximately 2,600 rooms and suites), the Sands SkyPark (which sits atop the hotel towers and features an infinity swimming pool and several dining options), approximately 160,000 square feet of gaming space, an enclosed retail, dining and entertainment complex of approximately 800,000 net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters and a landmark iconic structure at the bay-front promenade that contains an art/science museum.

***United States***

***Las Vegas***

The Company owns and operates The Venetian Resort Hotel Casino ( The Venetian Las Vegas ), a Renaissance Venice-themed resort; The Palazzo Resort Hotel Casino ( The Palazzo ), a resort featuring modern European ambience and design; and an expo and convention center of approximately 1.2 million square feet (the Sands Expo Center ). These Las Vegas properties, situated on or near the Las Vegas Strip, form an integrated resort with approximately 7,100 suites; approximately 225,000 square feet of gaming space; a meeting and conference facility of approximately 1.1 million square feet; entertainment facilities; and enclosed retail, dining and entertainment complexes located within The Venetian Las Vegas ( The Grand Canal Shoppes ), and The Palazzo ( The Shoppes at The Palazzo ), both of which were sold to GGP Limited Partnership ( GGP ). See Note 2 Property and Equipment, Net regarding the sale of The Shoppes at The Palazzo.

***Pennsylvania***

The Company owns and operates the Sands Casino Resort Bethlehem (the Sands Bethlehem ), a gaming, hotel, retail and dining complex located on the site of the historic Bethlehem Steel Works in Bethlehem, Pennsylvania. Sands Bethlehem currently features approximately 152,000 square feet of gaming space; a 300-room hotel tower, which opened in May 2011; a 150,000-square-foot retail facility, with a progressive opening that began in November 2011; an arts and cultural center; a 50,000-square-foot multipurpose event center, which opened in May 2012; and is the broadcast home of the local PBS affiliate. Sands Bethlehem is also expected to be home to the National Museum of Industrial History. The Company owns 86% of the economic interest in the gaming, hotel and entertainment portion of the property through its ownership interest in Sands Bethworks Gaming LLC and more than 35% of the economic interest in the retail portion of the property through its ownership interest in Sands Bethworks Retail LLC.

**Development Projects**

The Company has suspended portions of its development projects and should general economic conditions fail to improve, if the Company is unable to obtain sufficient funding or applicable government approvals such that completion of its suspended projects is not probable, or should management decide to abandon certain projects, all or a portion of the Company's investment to date on its suspended projects could be lost and would result in an impairment charge.

***Macao***

The Company submitted plans to the Macao government for its remaining Cotai Strip development (referred to as parcel 3), an integrated resort that will be connected to The Venetian Macao and Four Seasons Macao. Subject to government approval, the integrated resort is intended to include a gaming area (to be operated under the Company's Macao gaming subconcession), hotel and shopping mall. The Company had commenced pre-construction activities and has capitalized costs of \$98.1 million, including the land premium (net of amortization), as of June 30, 2012. The Company intends to commence construction after the necessary government approvals are obtained. In addition, the Company is completing the development of some public areas surrounding its Cotai Strip properties on behalf of the Macao government. The estimated overall cost of the project is currently not determinable with certainty.

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Under the Company's land concession for parcel 3, the Company initially was required to complete the corresponding development by August 2011, but subsequently was granted an extension from the Macao government, which extended the deadline until April 2013. In July 2012, the Macao government granted the Company an additional extension, which now requires the development to be completed by April 2016. The land concession for Sands Cotai Central contains a similar requirement that the corresponding development be completed by May 2014. Should the Company determine that it is unable to complete the developments by their respective deadlines, the Company intends to apply for extensions from the Macao government; however, no assurances can be given that extensions will be granted. If the Company is unable to meet these deadlines and the deadlines are not extended, it could lose its land concessions for Sands Cotai Central or parcel 3, which would prohibit the Company from operating any facilities developed under the respective land concessions. As a result, the Company could record a charge for all or some portion of its \$3.59 billion or \$98.1 million in capitalized construction costs and land premiums (net of amortization), as of June 30, 2012, related to Sands Cotai Central and parcel 3, respectively.

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

*United States*

The Company was constructing a high-rise residential condominium tower (the Las Vegas Condo Tower), located on the Las Vegas Strip between The Palazzo and The Venetian Las Vegas. The Company suspended construction activities for the project due to reduced demand for Las Vegas Strip condominiums and the overall decline in general economic conditions. The Company intends to recommence construction when demand and conditions improve. As of June 30, 2012, the Company has capitalized construction costs of \$178.8 million for this project. The impact of the suspension on the estimated overall cost of the project is currently not determinable with certainty.

*Other*

The Company continues to aggressively pursue a variety of new development opportunities around the world.

**Development Financing Strategy**

Through June 30, 2012, the Company has funded its development projects primarily through borrowings under its U.S., Macao and Singapore credit facilities, operating cash flows, proceeds from its equity offerings and proceeds from the disposition of non-core assets.

The U.S. credit facility, as amended in August 2010, requires the Company's Las Vegas operations to comply with certain financial covenants at the end of each quarter, including maintaining a maximum leverage ratio of net debt, as defined, to trailing twelve-month adjusted earnings before interest, income taxes, depreciation and amortization, as defined ( Adjusted EBITDA ). The maximum leverage ratio is 5.5x for the quarterly period ended June 30, 2012, and then decreases to 5.0x for all quarterly periods thereafter through maturity. The Company can elect to contribute up to \$50 million of cash on hand to its Las Vegas operations on a bi-quarterly basis; such contributions having the effect of increasing Adjusted EBITDA during the applicable quarter for purposes of calculating compliance with the maximum leverage ratio (the EBITDA true-up ). The Company's Macao credit facility (the 2011 VML Credit Facility ) also requires the Company's Macao operations to comply with similar financial covenants, which commenced with the quarterly period ended March 31, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.5x for the quarterly periods ended June 30, 2012 through June 30, 2013, decreases to 4.0x for the quarterly periods ended September 30, 2013 through December 31, 2014, decreases to 3.5x for the quarterly periods ended March 31 through December 31, 2015, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. The Company's Singapore credit facility (the 2012 Singapore Credit Facility ), entered into in June 2012, requires operations of Marina Bay Sands to comply with similar financial covenants, commencing with the quarter ending September 30, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.0x for the quarterly periods ending September 30, 2012 through September 30, 2013, decreases to 3.5x for the quarterly periods ending December 31, 2013 through December 31, 2014, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. If the Company is unable to maintain compliance with the financial covenants under these credit facilities, it would be in default under the respective credit facilities. A default under the U.S. credit facility would trigger a cross-default under the Company's airplane financings. Any defaults or cross-defaults under these agreements would allow the lenders, in each case, to exercise their rights and remedies as defined under their respective agreements. If the lenders were to exercise their rights to accelerate the due dates of the indebtedness outstanding, there can be no assurance that the Company would be able to repay or refinance any amounts that may become due and payable under such agreements, which could force the Company to restructure or alter its operations or debt obligations.

The Company held unrestricted cash and cash equivalents of approximately \$3.52 billion and restricted cash and cash equivalents of approximately \$7.6 million as of June 30, 2012. The Company believes that the cash on hand, cash flow generated from operations and available borrowings under its credit facilities will be sufficient to fund its development projects currently under construction and maintain compliance with the financial covenants of its U.S., Macao and Singapore credit facilities. In the normal course of its activities, the Company will continue to evaluate its capital structure and opportunities for enhancements thereof. In November 2011, the Company completed its \$3.7 billion 2011 VML Credit Facility, which was used to repay the outstanding indebtedness under the VML and VOL credit facilities, as well as to continue to fund the development, construction and completion of certain components of Sands Cotai Central. In June 2012, the Company entered into its 5.1 billion Singapore dollar ( SGD, approximately \$4.02 billion at exchange rates in effect on June 30, 2012) 2012 Singapore Credit Facility,



Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

which was used to repay the outstanding indebtedness under the prior Singapore credit facility (see Note 3 Long-term Debt 2012 Singapore Credit Facility ).

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****Recent Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued authoritative guidance that is intended to align the principles for fair value measurements and the related disclosure requirements under GAAP and international financial reporting standards. The guidance is effective for interim and annual reporting periods beginning on or after December 15, 2011. The adoption of this guidance did not have a material effect on the Company's financial condition, results of operations or cash flows.

In June 2011, the FASB issued authoritative guidance that amends the presentation of comprehensive income in the financial statements by requiring an entity to present the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The guidance also eliminates the option to present the components of other comprehensive income as part of the statement of equity. The guidance is effective for interim and annual reporting periods beginning on or after December 15, 2011, with early adoption permitted. See the condensed consolidated statements of comprehensive income for the required presentation.

In July 2012, the FASB issued authoritative guidance that is intended to simplify testing indefinite-lived intangible assets other than goodwill for impairment. The revised standard allows companies to perform a qualitative assessment to determine whether further impairment testing of indefinite-lived intangible assets is necessary. An entity is not required to calculate the fair value of an indefinite-lived intangible asset and perform the quantitative impairment test unless the entity determines that it is more-likely-than-not that the asset is impaired. The guidance is effective for interim and annual impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of this guidance will not have a material effect on the Company's financial condition, results of operations or cash flows.

**NOTE 2 PROPERTY AND EQUIPMENT, NET**

Property and equipment consists of the following (in thousands):

	<b>June 30, 2012</b>	<b>December 31, 2011</b>
Land and improvements	\$ 474,351	\$ 436,768
Building and improvements	13,010,117	11,456,407
Furniture, fixtures, equipment and leasehold improvements	2,333,901	2,147,326
Transportation	411,641	405,156
Construction in progress	2,586,898	3,677,479
	18,816,908	18,123,136
Less accumulated depreciation and amortization	(3,516,988)	(3,092,157)
	\$ 15,299,920	\$ 15,030,979

Construction in progress consists of the following (in thousands):

	<b>June 30, 2012</b>	<b>December 31, 2011</b>
Sands Cotai Central	\$ 1,850,121	\$ 2,902,743
Four Seasons Macao (principally the Four Seasons Apartments)	410,197	404,650

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Other	326,580	370,086
	\$ 2,586,898	\$ 3,677,479

The \$326.6 million in other construction in progress consists primarily of construction of the Las Vegas Condo Tower and the Cotai Strip parcel 3.

Under generally accepted accounting principles, the sale of The Shoppes at The Palazzo has not been accounted for as a sale because the Company's participation in certain future revenues constitutes continuing involvement in The Shoppes at The Palazzo. Therefore, \$266.2 million of the proceeds allocated to the mall sale transaction has been recorded as deferred proceeds (a long-term financing obligation), which will accrue interest at an imputed rate and will be offset by (i) imputed rental income and (ii) rent payments made to GGP related to spaces leased back from GGP by the Company. The property and equipment legally sold to GGP totaling \$257.4 million (net of \$53.9 million of accumulated depreciation) as of June 30, 2012, will continue to be recorded on the Company's condensed consolidated balance sheet and will continue to be depreciated in the Company's condensed consolidated income statement.

During the three and six months ended June 30, 2012 and the three and six months ended June 30, 2011, the Company capitalized interest expense of \$12.3 million, \$34.4 million, \$31.8 million and \$62.4 million, respectively. During the three and six months ended June 30, 2012 and the three and six months ended June 30, 2011, the Company capitalized approximately \$3.7 million, \$8.0 million, \$5.5 million and \$16.8 million, respectively, of internal costs, consisting primarily of compensation expense for individuals directly involved with the development and construction of property.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The Company had commenced pre-construction activities on its Cotai Strip development referred to as parcels 7 and 8. During December 2010, the Company received notice from the Macao government that its application for a land concession for parcels 7 and 8 was not approved and the Company applied to the Chief Executive of Macao for an executive review of the decision. In January 2011, the Company filed a judicial appeal with the Court of Second Instance in Macao. In May 2012, the Company withdrew its appeal and recorded an impairment loss of \$100.7 million during the three and six months ended June 30, 2012, related to the capitalized construction costs of its development on parcels 7 and 8.

During the six months ended June 30, 2012, the Company recorded a one-time impairment loss of \$42.9 million related to the termination of the ZAiA show at The Venetian Macao.

The Company suspended portions of its development projects. As described in Note 1 Organization and Business of Company Development Projects, the Company may be required to record an impairment charge related to these developments in the future.

**NOTE 3 LONG-TERM DEBT**

Long-term debt consists of the following (in thousands):

	June 30, 2012	December 31, 2011
<b>Corporate and U.S. Related:</b>		
Senior Secured Credit Facility Term B	\$ 1,825,634	\$ 2,135,504
Senior Secured Credit Facility Delayed Draws I and II	609,618	713,089
6.375% Senior Notes (net of original issue discount of \$547)		189,165
Airplane Financings	72,891	74,734
HVAC Equipment Lease	20,499	21,337
Other	2,503	2,958
<b>Macao Related:</b>		
2011 VML Credit Facility	3,208,458	3,206,010
Ferry Financing		140,268
Other	8,098	306
<b>Singapore Related:</b>		
2012 Singapore Credit Facility	3,625,516	
Singapore Credit Facility		3,548,162
Other	996	1,444
	9,374,213	10,032,977
Less current maturities	(97,737)	(455,846)
Total long-term debt	\$ 9,276,476	\$ 9,577,131

**Senior Secured Credit Facility**

In June 2012, the Company paid down \$400.0 million under the Senior Secured Credit Facility and recorded a \$1.6 million loss on early retirement of debt during the three and six months ended June 30, 2012. As of June 30, 2012, the Company had \$520.6 million of available borrowing capacity under the Senior Secured Credit Facility, net of outstanding letters of credit.

***Senior Notes***

In March 2012, the Company redeemed the Senior Notes for \$191.7 million and recorded a \$2.8 million loss on early retirement of debt during the six months ended June 30, 2012.

***2011 VML Credit Facility***

As of June 30, 2012, the Company had \$500.0 million of available borrowing capacity under the 2011 VML Credit Facility.

***Ferry Financing***

In May 2012, the Company repaid the \$131.6 million outstanding balance under the Ferry Financing and recorded a \$1.7 million loss on early retirement of debt during the three and six months ended June 30, 2012.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)*****Singapore Credit Facility***

In June 2012, borrowings under the new 2012 Singapore Credit Facility (as further described below) were used to repay the outstanding balance under the Singapore Credit Facility. The Company recorded a \$13.1 million loss on modification and early retirement of debt during the three and six months ended June 30, 2012, as part of the refinancing of the facility.

***2012 Singapore Credit Facility***

In June 2012, the Company's wholly owned subsidiary, Marina Bay Sands Pte. Ltd. (MBS), entered into a SGD 5.1 billion (approximately \$4.02 billion at exchange rates in effect on June 30, 2012) credit agreement, providing for a fully funded SGD 4.6 billion (approximately \$3.63 billion at exchange rates in effect on June 30, 2012) term loan (the 2012 Singapore Term Facility) and a SGD 500.0 million (approximately \$394.1 million at exchange rates in effect on June 30, 2012) revolving facility (the 2012 Singapore Revolving Facility) that is available until November 25, 2017, which includes a SGD 100.0 million (approximately \$78.8 million at exchange rates in effect on June 30, 2012) ancillary facility (the 2012 Singapore Ancillary Facility). As of June 30, 2012, the Company had SGD 493.3 million (approximately \$388.8 million at exchange rates in effect on June 30, 2012) available for borrowing, net of outstanding letters of credit.

The indebtedness under the 2012 Singapore Credit Facility is collateralized by a first-priority security interest in substantially all of MBS's assets, other than capital stock and similar ownership interests, certain furniture, fixtures, fittings and equipment and certain other excluded assets.

The 2012 Singapore Term Facility matures on June 25, 2018, with MBS required to repay or prepay the 2012 Singapore Credit Facility under certain circumstances. Commencing September 30, 2014, and at the end of each quarter thereafter, MBS is required to repay the outstanding 2012 Singapore Term Facility in an amount increasing from 2.0% (September 30, 2014) to 8.0% (March 31, 2017 to March 31, 2018) of the aggregate principal amount outstanding of SGD 4.6 billion (approximately \$3.63 billion at exchange rates in effect on June 30, 2012). The remaining balance on the 2012 Singapore Term Facility is due on the maturity date. The 2012 Singapore Revolving Facility matures on December 25, 2017, and has no interim amortization payments.

Borrowings under the 2012 Singapore Credit Facility bear interest at the Singapore Swap Offered Rate (SOR) plus a spread of 1.85% (set at approximately 2.2% as of June 30, 2012) until December 22, 2012 (the first 180 days after the closing date). Beginning December 23, 2012, the spread for all outstanding loans is subject to reduction based on a ratio of debt to Adjusted EBITDA. MBS pays a standby commitment fee of 35% to 40% of the spread per annum on all undrawn amounts under the 2012 Singapore Revolving Facility.

The 2012 Singapore Credit Facility contains affirmative and negative covenants customary for such financings, including, but not limited to, limitations on liens, indebtedness, loans and guarantees, investments, acquisitions and asset sales, restricted payments, affiliate transactions and use of proceeds from the facilities. The 2012 Singapore Credit Facility also requires MBS to comply with financial covenants, including maximum ratios of total indebtedness to Adjusted EBITDA, minimum ratios of Adjusted EBITDA to interest expense and a positive net worth requirement. The 2012 Singapore Credit Facility also contains events of default customary for such financings.

**Cash Flows from Financing Activities**

Cash flows from financing activities related to long-term debt and capital lease obligations are as follows (in thousands):

Six Months Ended June 30,	
2012	2011

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Proceeds from 2012 Singapore Credit Facility	\$ 3,625,516	\$
Repayments on Singapore Credit Facility	\$ (3,635,676)	\$ (198,940)
Repayments on Senior Secured Credit Facility	(413,341)	(14,469)
Repayments on VML Credit Facility		(25,000)
Redemption of Senior Notes	(189,712)	
Repayments on Ferry Financing	(140,337)	(17,508)
Repayments on Airplane Financings	(1,844)	(1,844)
Repayments on HVAC Equipment Lease	(839)	(861)
Repayments on Other Long-Term Debt	(1,041)	(896)
	\$ (4,382,790)	\$ (259,518)

---

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

**Fair Value of Long-Term Debt**

The estimated fair value of the Company's long-term debt as of June 30, 2012 and December 31, 2011, was approximately \$9.08 billion and \$9.48 billion, respectively, compared to its carrying value of \$9.34 billion and \$10.01 billion, respectively. The estimated fair value of the Company's long-term debt is based on level 2 inputs (quoted prices in markets that are not active).

**NOTE 4 EQUITY AND EARNINGS PER SHARE**

**Preferred Stock and Warrants**

On February 15, 2011, the Company paid a dividend of \$2.50 per preferred share, totaling \$19.6 million (of which \$13.1 million was paid to the Principal Stockholder's family). On May 16, 2011, the Company paid a dividend of \$2.50 per preferred share, totaling \$19.2 million (of which \$13.1 million was paid to the Principal Stockholder's family).

On March 2, 2012, the Principal Stockholder's family exercised all of their outstanding warrants to purchase 87,500,175 shares of the Company's common stock for \$6.00 per share and paid \$525.0 million in cash as settlement of the warrant exercise price. Additionally, during the six months ended June 30, 2012, 13,970 warrants were exercised to purchase an aggregate of 232,999 shares of the Company's common stock at \$6.00 per share and \$1.4 million in cash was received as settlement of the warrant exercise price.

During the six months ended June 30, 2011, holders of preferred stock exercised 1,229,100 warrants to purchase an aggregate of 20,485,036 shares of the Company's common stock at \$6.00 per share and tendered 1,161,500 shares of preferred stock and \$6.8 million in cash as settlement of the warrant exercise price. In conjunction with certain of these transactions, the Company paid \$16.5 million in premiums to induce the exercise of warrants with settlement through tendering preferred stock. During the six months ended June 30, 2011, the Company also repurchased and retired 47,300 shares of preferred stock for \$5.3 million and recorded a \$2.6 million repurchase premium as part of the transaction.

**Common Stock Dividends**

On March 30 and June 29, 2012, the Company paid a dividend of \$0.25 per common share as part of a regular cash dividend program. During the six months ended June 30, 2012, the Company recorded \$411.5 million as a distribution against retained earnings (of which \$215.7 million related to the Principal Stockholder's family). Of this amount, approximately \$0.9 million has been recorded as a liability as of June 30, 2012, which will be paid to holders of unvested restricted stock and stock units upon vesting.

In July 2012, the Company's Board of Directors declared a quarterly dividend of \$0.25 per common share (a total estimated to be approximately \$206 million) to be paid on September 28, 2012, to shareholders of record on September 20, 2012.

**Other Equity Transactions**

Subsequent to June 30, 2012, the Company purchased a Boeing 747 airplane from an entity controlled by the Principal Stockholder for \$34.0 million, based on independent third party appraisals. In accordance with accounting standards regarding transactions between entities under common control, the Company will record the cost of the airplane at the Principal Stockholder's book value at the date of the transaction, which was \$15.4 million. The \$18.6 million difference between the amount paid and the book value of the airplane (a gain to the Principal Stockholder) will be recorded as a deemed distribution to the Principal Stockholder.

The Company believes that the purchase of the airplane allows it to meet the increased demand for high-end premium direct customer travel driven from the Company's expanding global gaming operations and is an important component in creating the ultimate trans-Pacific transportation experience for its customers. The Company believes it would have been more costly to acquire the airplane in the open market



due to the limited supply of similar aircraft with luxury features.

**Noncontrolling Interests**

On February 28 and June 22, 2012, SCL paid a dividend of 0.58 Hong Kong dollars per share (a total of \$1.20 billion) to SCL shareholders (of which the Company retained \$844.4 million). In addition, during the six months ended June 30, 2012, the Company distributed \$5.1 million to certain of its noncontrolling interests.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****Earnings Per Share**

The weighted average number of common and common equivalent shares used in the calculation of basic and diluted earnings per share consisted of the following:

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Weighted-average common shares outstanding (used in the calculation of basic earnings per share)	821,110,555	728,695,140	790,773,996	726,056,840
Potential dilution from stock options, warrants and restricted stock and stock units	4,991,771	82,579,566	31,684,837	85,186,355
Weighted-average common and common equivalent shares (used in the calculation of diluted earnings per share)	826,102,326	811,274,706	822,458,833	811,243,195
Antidilutive stock options, warrants and restricted stock and stock units excluded from the calculation of diluted earnings per share	4,681,204	5,981,719	4,681,204	6,515,362

**Accumulated Other Comprehensive Income**

As of June 30, 2012 and December 31, 2011, accumulated other comprehensive income consisted solely of foreign currency translation adjustments.

**NOTE 5 VARIABLE INTEREST ENTITIES**

The Company consolidates any variable interest entities ( VIEs ) in which it is the primary beneficiary and discloses significant variable interests in VIEs of which it is not the primary beneficiary, if any, which management determines such designation based on accounting standards for VIEs.

The Company has entered into various joint venture agreements with independent third parties. The operations of these joint ventures have been consolidated by the Company due to the Company's significant investment in these joint ventures, its power to direct the activities of the joint ventures that would significantly impact their economic performance and the obligation to absorb potentially significant losses or the rights to receive potentially significant benefits from these joint ventures. The Company evaluates its primary beneficiary designation on an ongoing basis and will assess the appropriateness of the VIE's status when events have occurred that would trigger such an analysis.

As of June 30, 2012 and December 31, 2011, the Company's joint ventures had total assets of \$108.8 million and \$108.4 million, respectively, and total liabilities of \$111.7 million and \$104.3 million, respectively.

**NOTE 6 INCOME TAXES**

The Company's major tax jurisdictions are the U.S., Macao and Singapore. In 2010 and 2011, the Internal Revenue Service ( IRS ) issued Revenue Agent's Reports for tax years 2005 through 2008 and 2009, respectively, of which the Company is appealing certain adjustments proposed by the IRS. The Company believes it is reasonably possible that the total amount of unrecognized tax benefits as of June 30, 2012, may decrease by a range of \$0 to \$17 million within the next twelve months primarily due to the possible settlement of matters presently under consideration at

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

appeals in connection with the IRS audit of the Company's 2005 through 2009 consolidated federal income tax returns. The Company is subject to examination for tax years after 2006 in Macao and Singapore and for tax years after 2009 in the U.S. The Company believes it has adequately reserved for its uncertain tax positions; however, there is no assurance that the taxing authorities will not propose adjustments that are different from the Company's expected outcome and impact the provision for income taxes.

During the six months ended June 30, 2012, certain wholly owned foreign subsidiaries paid dividends resulting in incremental U.S. taxable income. The receipt of the dividends did not result in a cash tax liability for the Company as the incremental U.S. taxable income was fully offset by the utilization of the U.S. federal net operating loss and the U.S. foreign tax credits generated as a result of the dividends. In addition, the dividends generated excess U.S. foreign tax credits that will be available to be carried forward to tax years beyond 2012. The Company recorded valuation allowances on the net deferred tax assets of its U.S. operations and certain foreign jurisdictions. Management will reassess the realization of deferred tax assets based on the accounting standards for income taxes each reporting period. To the extent it becomes more-likely-than-not that the deferred tax assets are realizable, the Company will be able to reduce the valuation allowance.

The Company received a 5-year income tax exemption in Macao that exempts the Company from paying corporate income tax on profits generated by gaming operations. The Company will continue to benefit from this tax exemption through the end of 2013. During July 2012, Venetian Macau Limited ( VML ) requested an additional 5-year income tax exemption; however, there is no assurance that the Company will receive the extension. In February 2011, the Company entered into an agreement with the Macao government, effective through the end of 2013 that provides for an annual payment of 14.4 million patacas (approximately \$1.8 million at exchange rates in effect on June 30, 2012) that is a substitution for a 12% tax otherwise due from VML shareholders on dividend distributions paid from VML gaming profits.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 7 STOCK-BASED EMPLOYEE COMPENSATION**

Stock-based compensation activity under the LVSC 2004 and SCL Equity Plans is as follows (in thousands, except weighted average grant date fair values):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Compensation expense:				
Stock options	\$ 7,179	\$ 9,668	\$ 18,045	\$ 24,969
Restricted stock and stock units	6,522	3,382	14,822	8,320
	\$ 13,701	\$ 13,050	\$ 32,867	\$ 33,289
Compensation cost capitalized as part of property and equipment	\$ 77	\$ 416	\$ 295	\$ 1,016
<b>LVSC 2004 Plan:</b>				
Stock options granted	416	30	467	260
Weighted average grant date fair value	\$ 37.85	\$ 37.19	\$ 37.59	\$ 36.33
Restricted stock granted	16	71	513	691
Weighted average grant date fair value	\$ 46.27	\$ 44.19	\$ 53.08	\$ 47.62
Restricted stock units granted	300		313	
Weighted average grant date fair value	\$ 44.98	\$	\$ 45.22	\$
<b>SCL Equity Plan:</b>				
Stock options granted	2,047	2,531	4,482	5,277
Weighted average grant date fair value	\$ 1.57	\$ 1.81	\$ 1.63	\$ 1.66

The fair value of each option grant was estimated on the grant date using the Black-Scholes option-pricing model with the following weighted average assumptions:

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>LVSC 2004 Plan:</b>				
Weighted average volatility	95.2%	95.1%	95.2%	94.4%

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Expected term (in years)	5.3	6.3	5.4	6.3
Risk-free rate	1.1%	2.4%	1.1%	2.7%
Expected dividends	1.8%	%	1.8%	%
<b>SCL Equity Plan:</b>				
Weighted average volatility	70.2%	68.4%	70.3%	68.7%
Expected term (in years)	6.3	6.3	6.2	6.3
Risk-free rate	0.5%	1.6%	0.6%	1.6%
Expected dividends	4.2%	%	4.1%	%

**NOTE 8 FAIR VALUE MEASUREMENTS**

Under applicable accounting guidance, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Applicable accounting guidance also establishes a valuation hierarchy for inputs in measuring fair value that maximizes the use of observable inputs (inputs market participants would use based on market data obtained from sources independent of the Company) and minimizes the use of unobservable inputs (inputs that reflect the Company's assumptions based upon the best information available in the circumstances) by requiring that the most observable inputs be used when available. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the assets or liabilities, either directly or indirectly. Level 3 inputs are unobservable inputs for the assets or liabilities. Categorization within the hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The following table provides the assets carried at fair value (in thousands):

	Total Carrying Value	Fair Value Measurements Using:		
		Quoted Market Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>As of June 30, 2012</b>				
Cash equivalents <sup>(1)</sup>	\$ 1,797,939	\$ 1,797,939	\$	\$
Interest rate caps <sup>(2)</sup>	\$ 371	\$	\$ 371	\$
<b>As of December 31, 2011</b>				
Cash equivalents <sup>(1)</sup>	\$ 2,766,796	\$ 2,766,796	\$	\$
Interest rate caps <sup>(2)</sup>	\$ 1,195	\$	\$ 1,195	\$

(1) The Company has short-term investments classified as cash equivalents as the original maturities are less than 90 days.

(2) As of June 30, 2012 and December 31, 2011, the Company has 36 and 38 interest rate cap agreements, respectively, with an aggregate fair value of approximately \$0.4 million and \$1.2 million, respectively, based on quoted market values from the institutions holding the agreements.

**NOTE 9 COMMITMENTS AND CONTINGENCIES****Litigation**

The Company is involved in other litigation in addition to those noted below, arising in the normal course of business. Management has made certain estimates for potential litigation costs based upon consultation with legal counsel. Actual results could differ from these estimates; however, in the opinion of management, such litigation and claims will not have a material effect on the Company's financial condition, results of operations or cash flows.

On October 15, 2004, Richard Suen and Round Square Company Limited filed an action against LVSC, Las Vegas Sands, Inc. ( LVSI ), Sheldon G. Adelson and William P. Weidner in the District Court of Clark County, Nevada, asserting a breach of an alleged agreement to pay a success fee of \$5.0 million and 2.0% of the net profit from the Company's Macao resort operations to the plaintiffs as well as other related claims. In March 2005, LVSC was dismissed as a party without prejudice based on a stipulation to do so between the parties. Pursuant to an order filed March 16, 2006, plaintiffs' fraud claims set forth in the first amended complaint were dismissed with prejudice against all defendants. The order also dismissed with prejudice the first amended complaint against defendants Sheldon G. Adelson and William P. Weidner. On May 24, 2008, the jury returned a verdict for the plaintiffs in the amount of \$43.8 million. On June 30, 2008, a judgment was entered in this matter in the amount of \$58.6 million (including pre-judgment interest). The Company appealed the verdict to the Nevada Supreme Court. On November 17, 2010, the Nevada Supreme Court reversed the judgment and remanded the case to the District Court of Clark County for a new trial. In its decision reversing the monetary judgment against the Company, the Nevada Supreme Court also made several other rulings which may affect the outcome of the new trial, including overturning the pre-trial dismissal of the plaintiffs' breach of contract claim and deciding several evidentiary matters, some of which confirmed and some of which overturned rulings made by the District Court of Clark County. On February 27, 2012, the District Court of Clark County set a date of March 25, 2013, for the new trial. As such, the Company is unable at this time to determine the probability of the outcome or range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

On October 20, 2010, Steven C. Jacobs, the former Chief Executive Officer of SCL, filed an action against LVSC and SCL in the District Court of Clark County, Nevada, alleging breach of contract against LVSC and SCL and breach of the implied covenant of good faith and fair dealing and tortious discharge in violation of public policy against LVSC. On March 16, 2011, an amended complaint was filed, which added Sheldon G. Adelson as a defendant and alleged a claim of defamation per se against him, LVSC and SCL. On June 9, 2011, the District Court of Clark County dismissed the defamation claim and certified the decision as to Sheldon G. Adelson as a final judgment. On July 1, 2011, the plaintiff filed a notice of appeal regarding the final judgment as to Sheldon G. Adelson. On August 26, 2011, the Nevada Supreme Court issued a writ of mandamus instructing the District Court of Clark County to hold an evidentiary hearing on whether personal jurisdiction exists over SCL and stayed the case until after the district court's decision. On January 17, 2012, Mr. Jacobs filed his opening brief with the Supreme Court of Nevada regarding his appeal of the defamation claim against Mr. Adelson. On January 30, 2012, Mr. Adelson filed his reply to Mr. Jacobs' opening brief. On March 8, 2012, the District Court of Clark County set a hearing date for the week of June 25-29, 2012, for the evidentiary hearing on personal jurisdiction over SCL. On May 24, 2012, the District Court of Clark County vacated the hearing date previously set for June 25-29 and set a status conference for June 28, 2012. At the June 28 status hearing, the District Court of Clark County set out a hearing schedule to resolve a discovery dispute and did not reset a date for the jurisdictional hearing. Mr. Jacobs is seeking unspecified damages. This action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

On February 9, 2011, LVSC received a subpoena from the Securities and Exchange Commission requesting that the Company produce documents relating to its compliance with the Foreign Corrupt Practices Act (the "FCPA"). The Company has also been advised by the Department of Justice that it is conducting a similar investigation. It is the Company's belief that the subpoena may have emanated from allegations contained in the lawsuit filed by Steven C. Jacobs described above. The Company is cooperating with the investigations. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

On May 24, 2010, Frank J. Fosbre, Jr. filed a purported class action complaint in the United States District Court for the District of Nevada (the "U.S. District Court"), against LVSC, Sheldon G. Adelson, and William P. Weidner. The complaint alleged that LVSC, through the individual defendants, disseminated or approved materially false information, or failed to disclose material facts, through press releases, investor conference calls and other means from August 1, 2007 through November 6, 2008. The complaint sought, among other relief, class certification, compensatory damages and attorneys' fees and costs. On July 21, 2010, Wendell and Shirley Combs filed a purported class action complaint in the U.S. District Court, against LVSC, Sheldon G. Adelson, and William P. Weidner. The complaint alleged that LVSC, through the individual defendants, disseminated or approved materially false information, or failed to disclose material facts, through press releases, investor conference calls and other means from June 13, 2007 through November 11, 2008. The complaint, which was substantially similar to the Fosbre complaint, discussed above, sought, among other relief, class certification, compensatory damages and attorneys' fees and costs. On August 31, 2010, the U.S. District Court entered an order consolidating the Fosbre and Combs cases, and appointed lead plaintiffs and lead counsel. As such, the Fosbre and Combs cases are reported as one consolidated matter. On November 1, 2010, a purported class action amended complaint was filed in the consolidated action against LVSC, Sheldon G. Adelson and William P. Weidner. The amended complaint alleges that LVSC, through the individual defendants, disseminated or approved materially false and misleading information, or failed to disclose material facts, through press releases, investor conference calls and other means from August 2, 2007 through November 6, 2008. The amended complaint seeks, among other relief, class certification, compensatory damages and attorneys' fees and costs. On January 10, 2011, the defendants filed a motion to dismiss the amended complaint, which, on August 24, 2011, was granted in part, and denied in part, with the dismissal of certain allegations. On November 7, 2011, the defendants filed their answer to the allegations remaining in the amended complaint. On July 11, 2012, the U.S. District Court issued an order allowing Defendants' Motion for Partial Reconsideration of the Court's Order dated August 24, 2011, striking additional portions of the plaintiff's complaint and reducing the class period to a period of February 4 to November 6, 2008. The discovery process has also begun. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On March 9, 2011, Benyamin Kohanim filed a shareholder derivative action (the "Kohanim action") on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint alleges, among other things, breach of fiduciary duties in failing to properly implement, oversee and maintain internal controls to ensure compliance with the FCPA. The complaint seeks to recover for the Company unspecified damages, including restitution and disgorgement of profits, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On April 18, 2011, Ira J. Gaines, Sunshine Wire and Cable Defined Benefit Pension Plan Trust dated 1/1/92 and Peachtree Mortgage Ltd. filed a shareholder derivative action (the "Gaines action") on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint raises substantially similar claims as alleged in the Kohanim action. The complaint seeks to recover for the Company unspecified damages, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiffs. The Kohanim and Gaines actions have been consolidated and are reported as one consolidated matter. On July 25, 2011, the plaintiffs filed a first verified amended consolidated complaint. The plaintiffs have twice agreed to stay the proceedings. A 120-day stay was entered by the court in October 2011. It was extended for another 90 days in February 2012 and expired in May 2012. The parties agreed to an extension of the May 2012 deadline that was filed on July 5, 2012, and will expire on October 3, 2012. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.



## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

On April 1, 2011, Nasser Moradi, Richard Buckman, Douglas Tomlinson and Matt Abbeduto filed a shareholder derivative action (the "Moradi action"), as amended on April 15, 2011, on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time. The complaint raises substantially similar claims as alleged in the Kohanim and Gaines actions. The complaint seeks to recover for the Company unspecified damages, including exemplary damages and restitution, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiffs. On April 18, 2011, the Louisiana Municipal Police Employees Retirement System filed a shareholder derivative action (the "LAMPERS action") on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time, and Wing T. Chao, a former member of the Board of Directors. The complaint raises substantially similar claims as alleged in the Kohanim, Moradi and Gaines actions. The complaint seeks to recover for the Company unspecified damages, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On April 22, 2011, John Zaremba filed a shareholder derivative action (the "Zaremba action") on behalf of the Company in the U.S. District Court, against Sheldon G. Adelson, Jason N. Ader, Irwin Chafetz, Charles D. Forman, George P. Koo, Michael A. Leven, Jeffrey H. Schwartz and Irwin A. Siegel, the members of the Board of Directors at the time, and Wing T. Chao, a former member of the Board of Directors. The complaint raises substantially similar claims as alleged in the Kohanim, Moradi, Gaines and LAMPERS actions. The complaint seeks to recover for the Company unspecified damages, including restitution, disgorgement of profits and injunctive relief, and also seeks to recover attorneys' fees, costs and related expenses for the plaintiff. On August 25, 2011, the U.S. District Court consolidated the Moradi, LAMPERS and Zaremba actions and such actions are reported as one consolidated matter. On November 17, 2011, the defendants filed a motion to dismiss or alternatively to stay the federal action due to the parallel state court action described above. This consolidated action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

On March 23, 2012, Ernest Kleinschmidt filed a shareholder derivative action (the Kleinschmidt action ) on behalf of the Company in the District Court of Clark County, Nevada, against Sheldon G. Adelson, Michael A. Leven, Irwin A. Siegel, Jeffrey H. Schwartz, Jason N. Ader, Charles D. Forman, Irwin Chafetz and George P. Koo, who are currently members of the Board of Directors, and Wing T. Chao, Andrew R. Heyer, James Purcell, Bradley H. Stone and William P. Weidner, who are former members of the Board of Directors and/or executives of the Company. The complaint alleges, among other things, breach of fiduciary duties for disseminating false and misleading information, failure to maintain internal controls and failing to properly oversee and manage the Company, and unjust enrichment. The complaint seeks, among other relief, unspecified damages, direction to LVSC to take unspecified actions to improve its corporate governance and internal procedures, restitution and disgorgement of profits, and attorneys' fees, costs and related expenses for the plaintiff. On June 29, 2012, the defendants who had been served at that time including nominal defendant LVSC and defendants Michael A. Leven, Irwin A. Siegel, Jason N. Ader, Charles D. Forman, Irwin Chafetz, George P. Koo, James Purcell, Bradley H. Stone and William P. Weidner filed a motion to dismiss. On July 20 and July 25, 2012, defendants Jeffrey H. Schwartz and Wing T. Chao, respectively, each filed a substantially similar motion to dismiss. This action is in a preliminary stage and management had determined that based on proceedings to date, it is unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

On January 19, 2012, Asian American Entertainment Corporation, Limited ( AAEC ) filed a claim (the Macao action ) with the Macao Judicial Court (Tribunal Judicial de Base) against VML, LVS (Nevada) International Holdings, Inc. ( LVS (Nevada) ), Las Vegas Sands, LLC ( LVSLLC ) and Venetian Casino Resort, LLC ( VCR, and collectively, the Defendants ). The claim is for 3.0 billion patacas (approximately \$375.5 million at exchange rates in effect on June 30, 2012) as compensation for damages resulting from the alleged breach of agreements entered into between AAEC and the Defendants for their joint presentation of a bid in response to the public tender held by the Macao government for the award of gaming concessions at the end of 2001. On July 4, 2012, the defendants filed their defense to the Macao action with the Macao Judicial Court. The Macao action is in a preliminary stage and management has determined that based on proceedings to date, it is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any. The Company intends to defend this matter vigorously.

As previously disclosed by the Company, on February 5, 2007, AAEC brought a similar claim (the Prior Action ) in the U.S. District Court, against Las Vegas Sands Inc. (now known as Las Vegas Sands, LLC), VCR and Venetian Venture Development, LLC, which are subsidiaries of the Company, and William P. Weidner and David Friedman, who are former executives of the Company. The U.S. District Court entered an order on April 16, 2010, dismissing the Prior Action. On April 20, 2012, LVSLLC, VCR and LVS (Nevada) filed an injunctive action (the Nevada Action ) against AAEC in the U.S. District Court seeking to enjoin AAEC from proceeding with the Macao Action based on AAEC's filing, and the U.S. District Court's dismissal, of the Prior Action. On June 14, 2012, the U.S. District Court issued an order that denied the motions requesting the Nevada Action, thereby effectively dismissing the Nevada Action.

On August 1, 2012, SCL filed an announcement with the SEHK stating that SCL's subsidiary, VML, has received a notification from the Office for Personal Data Protection of the Macao government (the OPDP ) indicating that the OPDP has launched an official investigation procedure in relation to the alleged transfer from Macao by VML to the United States of certain data. The Company intends to cooperate with the investigation. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

The Company has received subpoenas from the U.S. Attorney's Office requesting the production of documents relating to two prior customers of the Company's properties. The Company is cooperating with the U.S. Attorney's Office on these matters. Based on proceedings to date, management is currently unable to determine the probability of the outcome of this matter or the range of reasonably possible loss, if any.

**Other Agreements**

The Company's agreement with Starwood related to the Las Vegas Condo Tower has been terminated in connection with the suspension of the project and management is currently evaluating alternatives for branding the project. If the Company is unsuccessful in rebranding its Las Vegas Condo Tower, such measures could have a material adverse effect on the Company's financial condition, results of operations and cash flows.



**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****NOTE 10 SEGMENT INFORMATION**

The Company's principal operating and developmental activities occur in three geographic areas: Macao, Singapore and the U.S. The Company reviews the results of operations for each of its operating segments: The Venetian Macao; Sands Macao; Four Seasons Macao; Sands Cotai Central; Other Asia (comprised primarily of the Company's ferry operations and various other operations that are ancillary to the Company's properties in Macao); Marina Bay Sands; The Venetian Las Vegas, which includes the Sands Expo Center; The Palazzo; and Sands Bethlehem. The Venetian Las Vegas and The Palazzo operating segments are managed as a single integrated resort and have been aggregated as one reportable segment (the Las Vegas Operating Properties), considering their similar economic characteristics, types of customers, types of services and products, the regulatory business environment of the operations within each segment and the Company's organizational and management reporting structure. The Company also reviews construction and development activities for each of its primary projects under development, some of which have been suspended, in addition to its reportable segments noted above. The Company's primary projects under development are Sands Cotai Central (phases II and III) and Cotai Strip parcel 3 (included in Other Development Projects) in Macao and the Las Vegas Condo Tower (included in Corporate and Other) in the U.S. Corporate and Other also includes the corporate activities of the Company. The information for the six months ended June 30, 2011, has been reclassified to conform to the current presentation. The Company's segment information as of June 30, 2012 and December 31, 2011, and for the three and six months ended June 30, 2012 and 2011, is as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
<b>Net Revenues:</b>				
Macao:				
The Venetian Macao	\$ 649,446	\$ 735,405	\$ 1,422,206	\$ 1,373,674
Sands Macao	271,603	330,960	620,686	653,753
Four Seasons Macao	266,137	120,757	565,741	292,864
Sands Cotai Central	265,601		265,601	
Other Asia	37,935	32,450	73,503	66,223
	1,490,722	1,219,572	2,947,737	2,386,514
Marina Bay Sands	694,762	737,569	1,543,431	1,322,494
United States:				
Las Vegas Operating Properties	327,313	332,522	711,916	637,597
Sands Bethlehem	115,096	97,120	230,658	188,150
	442,409	429,642	942,574	825,747
Intersegment eliminations	(45,987)	(41,687)	(89,094)	(77,740)
<b>Total net revenues</b>	<b>\$ 2,581,906</b>	<b>\$ 2,345,096</b>	<b>\$ 5,344,648</b>	<b>\$ 4,457,015</b>
<b>Adjusted Property EBITDA(1)</b>				
Macao:				
The Venetian Macao	\$ 229,241	\$ 258,366	\$ 511,174	\$ 486,766
Sands Macao	71,304	95,573	178,260	188,221
Four Seasons Macao	76,587	37,620	144,106	95,167
Sands Cotai Central	51,838		51,838	
Other Asia	(5,955)	(9,230)	(11,677)	(13,836)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

	423,015	382,329	873,701	756,318
Marina Bay Sands	330,405	405,359	802,924	689,830
United States:				
Las Vegas Operating Properties	64,350	92,909	180,156	158,074
Sands Bethlehem	26,917	21,039	54,419	43,148
	91,267	113,948	234,575	201,222
Total adjusted property EBITDA	844,687	901,636	1,911,200	1,647,370
<b>Other Operating Costs and Expenses</b>				
Stock-based compensation	(6,338)	(6,902)	(15,507)	(15,197)
Corporate	(58,592)	(42,376)	(107,547)	(79,952)
Pre-opening	(43,472)	(18,178)	(94,931)	(27,649)
Development	(6,797)	(2,420)	(7,995)	(2,993)
Depreciation and amortization	(220,440)	(206,161)	(415,187)	(396,398)
Amortization of leasehold interests in land	(10,057)	(10,034)	(20,002)	(23,190)
Impairment loss	(100,781)		(143,674)	
Loss on disposal of assets	(482)	(7,443)	(1,075)	(7,942)
Operating income	397,728	608,122	1,105,282	1,094,049
<b>Other Non-Operating Costs and Expenses</b>				
Interest income	6,892	4,028	12,540	6,075
Interest expense, net of amounts capitalized	(64,533)	(70,592)	(129,205)	(144,177)
Other income (expense)	1,782	1,908	(1,637)	(2,767)
Loss on modification or early retirement of debt	(16,403)		(19,234)	
Income tax expense	(39,085)	(54,374)	(102,256)	(99,585)
Net income	\$ 286,381	\$ 489,092	\$ 865,490	\$ 853,595

- (1) Adjusted property EBITDA is net income before royalty fees, stock-based compensation expense, corporate expense, pre-opening expense, development expense, depreciation and amortization, amortization of leasehold interests in land, impairment loss, loss on disposal of assets, interest, other income (expense), loss on modification or early retirement of debt and income taxes. Adjusted property EBITDA is used by management as the primary measure of operating performance of the Company's properties and to compare the operating performance of the Company's properties with that of its competitors.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
<b>Intersegment Revenues</b>				
Macao:				
The Venetian Macao	\$ 1,159	\$ 928	\$ 2,072	\$ 1,823
Sands Cotai Central	76		76	
Other Asia	7,796	9,582	14,212	17,483
	9,031	10,510	16,360	19,306
Marina Bay Sands	611	252	1,099	449
Las Vegas Operating Properties	36,345	30,925	71,635	57,985
Total intersegment revenues	\$ 45,987	\$ 41,687	\$ 89,094	\$ 77,740

	Six Months Ended June 30,	
	2012	2011
<b>Capital Expenditures</b>		
Corporate and Other	\$ 12,958	\$ 8,071
Macao:		
The Venetian Macao	35,513	3,431
Sands Macao	12,875	2,070
Four Seasons Macao	19,345	7,660
Sands Cotai Central	506,096	339,172
Other Asia	435	4,142
Other Development Projects	354	
	574,618	356,475
Marina Bay Sands	87,450	304,264
United States:		
Las Vegas Operating Properties	46,905	15,844
Sands Bethlehem	13,581	36,042
	60,486	51,886
Total capital expenditures	\$ 735,512	\$ 720,696

	June 30, 2012	December 31, 2011
<b>Total Assets</b>		
Corporate and Other	\$ 1,162,171	\$ 644,645
Macao:		
The Venetian Macao	2,876,550	3,199,194

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Sands Macao	489,541	485,231
Four Seasons Macao	1,321,827	1,267,977
Sands Cotai Central	4,162,108	4,333,406
Other Asia	338,979	328,415
Other Development Projects	107,143	206,150
	9,296,148	9,820,373
Marina Bay Sands	6,820,321	6,794,258
United States:		
Las Vegas Operating Properties	4,219,942	4,105,618
Sands Bethlehem	918,224	879,229
	5,138,166	4,984,847
Total assets	\$ 22,416,806	\$ 22,244,123

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

	<b>June 30, 2012</b>	<b>December 31, 2011</b>
<b>Total Long-Lived Assets</b>		
Corporate and Other	\$ 319,482	\$ 312,860
Macao:		
The Venetian Macao	1,956,490	2,002,751
Sands Macao	291,276	291,620
Four Seasons Macao	988,898	1,006,441
Sands Cotai Central	3,559,486	3,053,551
Other Asia	209,368	216,030
Other Development Projects	98,122	197,079
	7,103,640	6,767,472
Marina Bay Sands	5,501,709	5,471,376
United States:		
Las Vegas Operating Properties	3,177,367	3,244,090
Sands Bethlehem	616,794	625,649
	3,794,161	3,869,739
Total long-lived assets	\$ 16,718,992	\$ 16,421,447

**NOTE 11 CONDENSED CONSOLIDATING FINANCIAL INFORMATION**

LVSLLC, VCR, Mall Intermediate Holding Company, LLC, Venetian Transport, LLC, Venetian Marketing, Inc., Lido Intermediate Holding Company, LLC, Lido Casino Resort Holding Company, LLC, Interface Group-Nevada, Inc., Palazzo Condo Tower, LLC, Sands Pennsylvania, Inc., Phase II Mall Holding, LLC, LVS (Nevada) International Holdings, Inc. and LVS Management Services, LLC (collectively, the Restricted Subsidiaries), are all part of the Senior Secured Credit Facility. The noncontrolling interest amounts included in the Restricted Subsidiaries condensed consolidating financial information are related to non-voting preferred stock of one of the subsidiaries held by third parties.

In February 2008, all of the capital stock of Phase II Mall Subsidiary, LLC was sold to GGP; however, the sale is not complete from an accounting perspective due to the Company's continuing involvement in the transaction related to the participation in certain future revenues earned by GGP. Certain of the assets, liabilities and operating results related to the ownership and operation of the mall by Phase II Mall Subsidiary, LLC subsequent to the sale will continue to be accounted for by the Restricted Subsidiaries, and therefore are included in the Restricted Subsidiaries columns in the following condensed consolidating financial information. As a result, net liabilities of \$10.2 million (consisting of \$257.4 million of property and equipment, offset by \$267.6 million of liabilities consisting primarily of deferred proceeds from the sale) and \$3.0 million (consisting of \$264.1 million of property and equipment, offset by \$267.1 million of liabilities consisting primarily of deferred proceeds from the sale) as of June 30, 2012 and December 31, 2011, respectively, and a net loss (consisting primarily of depreciation expense) of \$3.8 million and \$7.5 million for the three and six months ended June 30, 2012, respectively, and \$11.1 million for the three and six months ended June 30, 2011, related to the mall and are being accounted for by the Restricted Subsidiaries. These balances and amounts are not collateral for the Senior Secured Credit Facility.

The Company revised its condensed consolidating statements of cash flows for six months ended June 30, 2011, to correct the classification of dividends received by Las Vegas Sands Corp. from the Restricted Subsidiaries. The revision was made to appropriately classify dividends received that represent a return on investment as an operating activity. The revision resulted in an increase of \$49.1 million to the Las Vegas Sands Corp.'s net cash generated from operating activities for the six months ended June 30, 2011, with a corresponding decrease to net cash generated from investing activities. The Company will revise the Las Vegas Sands Corp. column in the condensed consolidating statements of cash flows to increase net cash generated from operating activities by \$85.3 million for the nine months ended September 30, 2011, with a



## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

corresponding decrease to net cash generated from investing activities the next time they are filed. The Company will also revise the Restricted Subsidiaries column in the condensed consolidating statements of cash flows to increase net cash generated from operating activities by \$60.0 million for the nine months ended September 30, 2011, with a corresponding decrease to net cash generated from investing activities the next time they are filed. The revision will be made to appropriately classify dividends received by the Restricted Subsidiaries from the non-restricted subsidiaries that represent a return on investment. These revisions, which the Company determined are not material, had no impact on any financial statements or footnotes, except for the Las Vegas Sands Corp. and Restricted Subsidiaries columns of the condensed consolidating statements of cash flows.

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)**

The condensed consolidating financial information of LVSC, the Restricted Subsidiaries and the non-restricted subsidiaries on a combined basis as of June 30, 2012 and December 31, 2011, and for the three and six months ended June 30, 2012 and 2011, is as follows (in thousands):

**CONDENSED CONSOLIDATING BALANCE SHEETS****June 30, 2012**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Cash and cash equivalents	\$ 28,888	\$ 942,227	\$ 2,550,885	\$	\$ 3,522,000
Restricted cash and cash equivalents		49	5,102		5,151
Intercompany receivables	206,029	40,341		(246,370)	
Accounts receivable, net	1,046	253,473	1,307,257		1,561,776
Inventories	2,671	11,982	25,884		40,537
Deferred income taxes, net		35,027	353	(21,305)	14,075
Prepaid expenses and other	20,184	9,298	61,833	(9,257)	82,058
<b>Total current assets</b>	<b>258,818</b>	<b>1,292,397</b>	<b>3,951,314</b>	<b>(276,932)</b>	<b>5,225,597</b>
Property and equipment, net	143,483	3,326,501	11,829,936		15,299,920
Investments in subsidiaries	8,587,645	6,234,498		(14,822,143)	
Deferred financing costs, net	267	15,672	221,851		237,790
Restricted cash and cash equivalents		2,451			2,451
Intercompany receivables	31,248	152,454		(183,702)	
Intercompany notes receivable		863,686		(863,686)	
Deferred income taxes, net	68,308			(39,930)	28,378
Leasehold interests in land, net			1,419,072		1,419,072
Intangible assets, net	690		74,745		75,435
Other assets, net	232	21,534	106,397		128,163
<b>Total assets</b>	<b>\$ 9,090,691</b>	<b>\$ 11,909,193</b>	<b>\$ 17,603,315</b>	<b>\$ (16,186,393)</b>	<b>\$ 22,416,806</b>
Accounts payable	\$ 30,400	\$ 31,951	\$ 72,096	\$	\$ 134,447
Construction payables	1,645	4,020	290,690		296,355
Intercompany payables		203,608	42,762	(246,370)	
Accrued interest payable	97	991	6,328		7,416
Other accrued liabilities	17,947	203,528	1,329,515		1,550,990
Income taxes payable		6	171,776	(9,257)	162,525
Deferred income taxes	21,305			(21,305)	
Current maturities of long-term debt	3,688	90,293	3,756		97,737
<b>Total current liabilities</b>	<b>75,082</b>	<b>534,397</b>	<b>1,916,923</b>	<b>(276,932)</b>	<b>2,249,470</b>
Other long-term liabilities	44,110	10,618	62,930		117,658
Intercompany payables	73,548		110,154	(183,702)	
Intercompany notes payable			863,686	(863,686)	
Deferred income taxes		40,106	153,742	(39,930)	153,918

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Deferred amounts related to mall transactions		432,254			432,254
Long-term debt	69,203	2,365,458	6,841,815		9,276,476
<b>Total liabilities</b>	<b>261,943</b>	<b>3,382,833</b>	<b>9,949,250</b>	<b>(1,364,250)</b>	<b>12,229,776</b>
Total Las Vegas Sands Corp. stockholders equity	8,828,748	8,525,955	6,296,188	(14,822,143)	8,828,748
Noncontrolling interests		405	1,357,877		1,358,282
<b>Total equity</b>	<b>8,828,748</b>	<b>8,526,360</b>	<b>7,654,065</b>	<b>(14,822,143)</b>	<b>10,187,030</b>
<b>Total liabilities and equity</b>	<b>\$ 9,090,691</b>	<b>\$ 11,909,193</b>	<b>\$ 17,603,315</b>	<b>\$ (16,186,393)</b>	<b>\$ 22,416,806</b>

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING BALANCE SHEETS****December 31, 2011**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Cash and cash equivalents	\$ 12,849	\$ 689,642	\$ 3,200,227	\$	\$ 3,902,718
Restricted cash and cash equivalents		185	4,643		4,828
Intercompany receivables	127,302	43,793		(171,095)	
Accounts receivable, net	1,047	226,869	1,108,901		1,336,817
Inventories	2,434	9,633	22,923		34,990
Deferred income taxes, net	38,806	32,867	519		72,192
Prepaid expenses and other	10,263	4,259	31,085		45,607
<b>Total current assets</b>	<b>192,701</b>	<b>1,007,248</b>	<b>4,368,298</b>	<b>(171,095)</b>	<b>5,397,152</b>
Property and equipment, net	137,044	3,391,316	11,502,619		15,030,979
Investments in subsidiaries	7,891,281	6,263,974		(14,155,255)	
Deferred financing costs, net	608	20,677	152,351		173,636
Restricted cash and cash equivalents		2,315			2,315
Intercompany receivables	31,162	128,270		(159,432)	
Intercompany notes receivable		794,286		(794,286)	
Deferred income taxes, net	544			(391)	153
Leasehold interests in land, net			1,390,468		1,390,468
Intangible assets, net	690		79,378		80,068
Other assets, net	112	18,778	150,462		169,352
<b>Total assets</b>	<b>\$ 8,254,142</b>	<b>\$ 11,626,864</b>	<b>\$ 17,643,576</b>	<b>\$ (15,280,459)</b>	<b>\$ 22,244,123</b>
Accounts payable	\$ 15,084	\$ 23,397	\$ 65,632	\$	\$ 104,113
Construction payables	280	4,477	355,152		359,909
Intercompany payables		119,203	51,892	(171,095)	
Accrued interest payable	4,674	1,087	25,907		31,668
Other accrued liabilities	28,100	212,279	1,198,731		1,439,110
Income taxes payable		4	108,056		108,060
Current maturities of long-term debt	3,688	30,561	421,597		455,846
<b>Total current liabilities</b>	<b>51,826</b>	<b>391,008</b>	<b>2,226,967</b>	<b>(171,095)</b>	<b>2,498,706</b>
Other long-term liabilities	26,215	10,723	52,507		89,445
Intercompany payables	65,201		94,231	(159,432)	
Intercompany notes payable			794,286	(794,286)	
Deferred income taxes		48,471	157,358	(391)	205,438
Deferred amounts related to mall transactions		434,251			434,251
Long-term debt	260,211	2,839,369	6,477,551		9,577,131
<b>Total liabilities</b>	<b>403,453</b>	<b>3,723,822</b>	<b>9,802,900</b>	<b>(1,125,204)</b>	<b>12,804,971</b>

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Total Las Vegas Sands Corp. stockholders equity	7,850,689	7,902,637	6,252,618	(14,155,255)	7,850,689
Noncontrolling interests		405	1,588,058		1,588,463
Total equity	7,850,689	7,903,042	7,840,676	(14,155,255)	9,439,152
Total liabilities and equity	\$ 8,254,142	\$ 11,626,864	\$ 17,643,576	\$ (15,280,459)	\$ 22,244,123

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Three Months Ended June 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
<b>Revenues:</b>					
Casino	\$	\$ 94,598	\$ 1,972,826	\$	\$ 2,067,424
Rooms		112,787	162,524		275,311
Food and beverage		54,045	105,699		159,744
Mall			93,740		93,740
Convention, retail and other		73,427	82,806	(39,399)	116,834
		334,857	2,417,595	(39,399)	2,713,053
Less promotional allowances	(280)	(18,874)	(111,667)	(326)	(131,147)
<b>Net revenues</b>	<b>(280)</b>	<b>315,983</b>	<b>2,305,928</b>	<b>(39,725)</b>	<b>2,581,906</b>
<b>Operating expenses:</b>					
Casino		63,872	1,124,136	(550)	1,187,458
Rooms		36,955	23,560	(2)	60,513
Food and beverage		23,710	59,296	(1,033)	81,973
Mall			17,798		17,798
Convention, retail and other		22,638	61,239	(5,474)	78,403
Provision for doubtful accounts		7,475	50,899		58,374
General and administrative		68,285	190,941	(188)	259,038
Corporate	53,475	106	37,485	(32,474)	58,592
Pre-opening			43,473	(1)	43,472
Development	6,800			(3)	6,797
Depreciation and amortization	3,672	55,307	161,461		220,440
Amortization of leasehold interests in land			10,057		10,057
Impairment loss			100,781		100,781
(Gain) loss on disposal of assets	(1)	165	318		482
	63,946	278,513	1,881,444	(39,725)	2,184,178
<b>Operating income (loss)</b>	<b>(64,226)</b>	<b>37,470</b>	<b>424,484</b>		<b>397,728</b>
<b>Other income (expense):</b>					
Interest income	95	33,081	6,375	(32,659)	6,892
Interest expense, net of amounts capitalized	(376)	(23,893)	(72,923)	32,659	(64,533)
Other income (expense)		(663)	2,445		1,782
Loss on modification or early retirement of debt		(1,599)	(14,804)		(16,403)
Income from equity investments in subsidiaries	282,436	229,547		(511,983)	

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Income before income taxes	217,929	273,943	345,577	(511,983)	325,466
Income tax benefit (expense)	22,658	(13,843)	(47,900)		(39,085)
Net income	240,587	260,100	297,677	(511,983)	286,381
Net income attributable to noncontrolling interests		(736)	(45,058)		(45,794)
Net income attributable to Las Vegas Sands Corp.	\$ 240,587	\$ 259,364	\$ 252,619	\$ (511,983)	\$ 240,587

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Three Months Ended June 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
<b>Revenues:</b>					
Casino	\$	\$ 105,123	\$ 1,757,149	\$	\$ 1,862,272
Rooms		112,931	126,765		239,696
Food and beverage		47,573	98,443		146,016
Mall			73,879		73,879
Convention, retail and other		69,156	92,187	(34,580)	126,763
		334,783	2,148,423	(34,580)	2,448,626
Less promotional allowances	(172)	(16,217)	(86,772)	(369)	(103,530)
<b>Net revenues</b>	<b>(172)</b>	<b>318,566</b>	<b>2,061,651</b>	<b>(34,949)</b>	<b>2,345,096</b>
<b>Operating expenses:</b>					
Casino		59,818	915,146	(551)	974,413
Rooms		33,981	16,752		50,733
Food and beverage		23,354	51,289	(1,508)	73,135
Mall			16,118		16,118
Convention, retail and other		21,561	73,112	(5,767)	88,906
Provision for doubtful accounts		495	23,001		23,496
General and administrative		63,702	159,994	(135)	223,561
Corporate	37,069	83	32,212	(26,988)	42,376
Pre-opening		15	18,163		18,178
Development	2,420				2,420
Depreciation and amortization	4,478	63,800	137,883		206,161
Amortization of leasehold interests in land			10,034		10,034
(Gain) loss on disposal of assets	7,663	2,082	(2,302)		7,443
	51,630	268,891	1,451,402	(34,949)	1,736,974
<b>Operating income (loss)</b>	<b>(51,802)</b>	<b>49,675</b>	<b>610,249</b>		<b>608,122</b>
<b>Other income (expense):</b>					
Interest income	2,531	27,179	1,301	(26,983)	4,028
Interest expense, net of amounts capitalized	(3,450)	(22,862)	(71,263)	26,983	(70,592)
Other income		989	919		1,908
Income from equity investments in subsidiaries	442,863	368,364		(811,227)	
<b>Income before income taxes</b>	<b>390,142</b>	<b>423,345</b>	<b>541,206</b>	<b>(811,227)</b>	<b>543,466</b>
Income tax benefit (expense)	20,495	(17,969)	(56,900)		(54,374)



Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net income	410,637	405,376	484,306	(811,227)	489,092
Net income attributable to noncontrolling interests		(1,292)	(77,163)		(78,455)
Net income attributable to Las Vegas Sands Corp.	\$ 410,637	\$ 404,084	\$ 407,143	\$ (811,227)	\$ 410,637

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Six Months Ended June 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
<b>Revenues:</b>					
Casino	\$	\$ 253,292	\$ 4,080,625	\$	\$ 4,333,917
Rooms		226,236	316,802		543,038
Food and beverage		101,899	211,300		313,199
Mall			165,158		165,158
Convention, retail and other		149,267	174,084	(76,800)	246,551
		730,694	4,947,969	(76,800)	5,601,863
Less promotional allowances	(513)	(41,259)	(214,664)	(779)	(257,215)
<b>Net revenues</b>	<b>(513)</b>	<b>689,435</b>	<b>4,733,305</b>	<b>(77,579)</b>	<b>5,344,648</b>
<b>Operating expenses:</b>					
Casino		142,036	2,254,141	(1,168)	2,395,009
Rooms		70,081	43,221	(3)	113,299
Food and beverage		46,506	115,896	(2,128)	160,274
Mall			34,099		34,099
Convention, retail and other		43,350	123,356	(8,779)	157,927
Provision for doubtful accounts		14,023	96,569		110,592
General and administrative		136,774	341,385	(404)	477,755
Corporate	99,670	197	72,766	(65,086)	107,547
Pre-opening			94,933	(2)	94,931
Development	8,004			(9)	7,995
Depreciation and amortization	7,259	111,206	296,722		415,187
Amortization of leasehold interests in land			20,002		20,002
Impairment loss			143,674		143,674
(Gain) loss on disposal of assets	(1)	567	509		1,075
		114,932	564,740	(77,579)	4,239,366
<b>Operating income (loss)</b>	<b>(115,445)</b>	<b>124,695</b>	<b>1,096,032</b>		<b>1,105,282</b>
<b>Other income (expense):</b>					
Interest income	193	64,557	11,667	(63,877)	12,540
Interest expense, net of amounts capitalized	(3,734)	(49,261)	(140,087)	63,877	(129,205)
Other expense	(47)	(324)	(1,266)		(1,637)
Loss on modification or early retirement of debt	(2,831)	(1,599)	(14,804)		(19,234)
Income from equity investments in subsidiaries	810,723	649,899		(1,460,622)	
<b>Income before income taxes</b>	<b>688,859</b>	<b>787,967</b>	<b>951,542</b>	<b>(1,460,622)</b>	<b>967,746</b>

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Income tax benefit (expense)	50,670	(41,218)	(111,708)		(102,256)
Net income	739,529	746,749	839,834	(1,460,622)	865,490
Net income attributable to noncontrolling interests		(1,261)	(124,700)		(125,961)
Net income attributable to Las Vegas Sands Corp.	\$ 739,529	\$ 745,488	\$ 715,134	\$ (1,460,622)	\$ 739,529

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS****For the Six Months Ended June 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
<b>Revenues:</b>					
Casino	\$	\$ 188,246	\$ 3,338,515	\$	\$ 3,526,761
Rooms		225,805	245,865		471,670
Food and beverage		97,880	193,529		291,409
Mall			129,744		129,744
Convention, retail and other		133,699	166,381	(64,527)	235,553
		645,630	4,074,034	(64,527)	4,655,137
Less promotional allowances	(335)	(33,843)	(163,168)	(776)	(198,122)
<b>Net revenues</b>	<b>(335)</b>	<b>611,787</b>	<b>3,910,866</b>	<b>(65,303)</b>	<b>4,457,015</b>
<b>Operating expenses:</b>					
Casino		124,186	1,772,891	(1,128)	1,895,949
Rooms		66,229	32,957		99,186
Food and beverage		46,950	100,852	(2,964)	144,838
Mall			28,222		28,222
Convention, retail and other		42,714	131,590	(10,257)	164,047
Provision for doubtful accounts		6,591	51,963		58,554
General and administrative		124,434	309,967	(355)	434,046
Corporate	70,049	138	60,364	(50,599)	79,952
Pre-opening		15	27,634		27,649
Development	2,993				2,993
Depreciation and amortization	8,661	116,613	271,124		396,398
Amortization of leasehold interests in land			23,190		23,190
(Gain) loss on disposal of assets	7,663	2,027	(1,748)		7,942
	89,366	529,897	2,809,006	(65,303)	3,362,966
<b>Operating income (loss)</b>	<b>(89,701)</b>	<b>81,890</b>	<b>1,101,860</b>		<b>1,094,049</b>
<b>Other income (expense):</b>					
Interest income	3,088	52,454	2,593	(52,060)	6,075
Interest expense, net of amounts capitalized	(6,900)	(45,934)	(143,403)	52,060	(144,177)
Other income (expense)		272	(3,039)		(2,767)
Income from equity investments in subsidiaries	771,802	646,086		(1,417,888)	
<b>Income before income taxes</b>	<b>678,289</b>	<b>734,768</b>	<b>958,011</b>	<b>(1,417,888)</b>	<b>953,180</b>
Income tax benefit (expense)	21,671	(27,021)	(94,235)		(99,585)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Net income	699,960	707,747	863,776	(1,417,888)	853,595
Net income attributable to noncontrolling interests		(1,292)	(152,343)		(153,635)
Net income attributable to Las Vegas Sands Corp.	\$ 699,960	\$ 706,455	\$ 711,433	\$ (1,417,888)	\$ 699,960

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

**CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME**

**For the Three Months Ended June 30, 2012**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Net income	\$ 240,587	\$ 260,100	\$ 297,677	\$ (511,983)	\$ 286,381
Currency translation adjustment	(29,406)	(24,475)	(27,958)	53,881	(27,958)
<b>Total comprehensive income</b>	<b>211,181</b>	<b>235,625</b>	<b>269,719</b>	<b>(458,102)</b>	<b>258,423</b>
Comprehensive income attributable to noncontrolling interests		(736)	(46,506)		(47,242)
<b>Comprehensive income attributable to Las Vegas Sands Corp.</b>	<b>\$ 211,181</b>	<b>\$ 234,889</b>	<b>\$ 223,213</b>	<b>\$ (458,102)</b>	<b>\$ 211,181</b>

**Table of Contents**

**LAS VEGAS SANDS CORP. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**(UNAUDITED)**

**CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME**

**For the Three Months Ended June 30, 2011**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net income	\$ 410,637	\$ 405,376	\$ 484,306	\$ (811,227)	\$ 489,092
Currency translation adjustment	54,483	47,072	56,892	(101,555)	56,892
Total comprehensive income	465,120	452,448	541,198	(912,782)	545,984
Comprehensive income attributable to noncontrolling interests		(1,292)	(79,572)		(80,864)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 465,120	\$ 451,156	\$ 461,626	\$ (912,782)	\$ 465,120

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Six Months Ended June 30, 2012**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Net income	\$ 739,529	\$ 746,749	\$ 839,834	\$ (1,460,622)	\$ 865,490
Currency translation adjustment	68,425	58,794	70,920	(127,219)	70,920
Total comprehensive income	807,954	805,543	910,754	(1,587,841)	936,410
Comprehensive income attributable to noncontrolling interests		(1,261)	(127,195)		(128,456)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 807,954	\$ 804,282	\$ 783,559	\$ (1,587,841)	\$ 807,954



**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME****For the Six Months Ended June 30, 2011**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Net income	\$ 699,960	\$ 707,747	\$ 863,776	\$ (1,417,888)	\$ 853,595
Currency translation adjustment	88,976	75,324	88,848	(164,300)	88,848
Total comprehensive income	788,936	783,071	952,624	(1,582,188)	942,443
Comprehensive income attributable to noncontrolling interests		(1,292)	(152,215)		(153,507)
Comprehensive income attributable to Las Vegas Sands Corp.	\$ 788,936	\$ 781,779	\$ 800,409	\$ (1,582,188)	\$ 788,936

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****For the Six Months Ended June 30, 2012**

	Las Vegas Sands Corp.	Restricted Subsidiaries	Non-Restricted Subsidiaries	Consolidating/ Eliminating Entries	Total
Net cash generated from operating activities	\$ 82,011	\$ 798,641	\$ 1,363,504	\$ (825,837)	\$ 1,418,319
Cash flows from investing activities:					
Change in restricted cash and cash equivalents			(454)		(454)
Capital expenditures	(12,332)	(47,438)	(675,742)		(735,512)
Proceeds from disposal of property and equipment		24	1,454		1,478
Notes receivable to non-restricted subsidiaries		(7,315)		7,315	
Dividends received from non-restricted subsidiaries		712,500		(712,500)	
Repayment of receivable from non-restricted subsidiaries		450		(450)	
Capital contributions to subsidiaries	(33)	(665,000)		665,033	
Net cash used in investing activities	(12,365)	(6,779)	(674,742)	(40,602)	(734,488)
Cash flows from financing activities:					
Proceeds from exercise of stock options	22,137		3,419		25,556
Proceeds from the exercise of warrants	526,398				526,398
Dividends paid	(410,586)		(357,056)		(767,642)
Distributions to noncontrolling interests		(1,261)	(3,834)		(5,095)
Dividends paid to Las Vegas Sands Corp.		(123,836)	(75,012)	198,848	
Dividends paid to Restricted Subsidiaries			(1,339,489)	1,339,489	
Capital contributions received			665,033	(665,033)	
Borrowings from Restricted Subsidiaries			7,315	(7,315)	
Repayments on borrowings from Restricted Subsidiaries			(450)	450	
Proceeds from 2012 Singapore credit facility			3,625,516		3,625,516
Repayments on Singapore credit facility			(3,635,676)		(3,635,676)
Repayments on senior secured credit facility		(413,341)			(413,341)
Redemption of senior notes	(189,712)				(189,712)
Repayments on ferry financing			(140,337)		(140,337)
Repayments on airplane financings	(1,844)				(1,844)
Repayments on HVAC equipment lease		(839)			(839)
Repayments on other long-term debt			(1,041)		(1,041)
Payments of deferred financing costs			(100,142)		(100,142)
Net cash used in financing activities	(53,607)	(539,277)	(1,351,754)	866,439	(1,078,199)
Effect of exchange rate on cash			13,650		13,650
Increase (decrease) in cash and cash equivalents	16,039	252,585	(649,342)		(380,718)

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Cash and cash equivalents at beginning of period	12,849	689,642	3,200,227	3,902,718
Cash and cash equivalents at end of period	\$ 28,888	\$ 942,227	\$ 2,550,885	\$ 3,522,000

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)****(UNAUDITED)****CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS****For the Six Months Ended June 30, 2011**

	<b>Las Vegas Sands Corp.</b>	<b>Restricted Subsidiaries</b>	<b>Non-Restricted Subsidiaries</b>	<b>Consolidating/ Eliminating Entries</b>	<b>Total</b>
Net cash generated from (used in) operating activities	\$ (33,709)	\$ 139,097	\$ 1,025,213	\$ (49,078)	\$ 1,081,523
Cash flows from investing activities:					
Change in restricted cash and cash equivalents		2,071	364,609		366,680
Capital expenditures	(6,898)	(16,951)	(696,847)		(720,696)
Proceeds from disposal of property and equipment			4,416		4,416
Acquisition of intangible assets	(100)		(475)		(575)
Notes receivable to non-restricted subsidiaries		(34,171)		34,171	
Dividends received from non-restricted subsidiaries		41,400		(41,400)	
Capital contributions to subsidiaries	(50,000)			50,000	
Net cash used in investing activities	(56,998)	(7,651)	(328,297)	42,771	(350,175)
Cash flows from financing activities:					
Proceeds from exercise of stock options	13,030		1,300		14,330
Proceeds from the exercise of warrants	6,760				6,760
Dividends paid	(38,817)				(38,817)
Distribution to noncontrolling interests		(1,292)	(4,571)		(5,863)
Dividends paid to Las Vegas Sands Corp.		(49,078)		49,078	
Dividends paid to Restricted Subsidiaries			(41,400)	41,400	
Capital contributions received		50,000		(50,000)	
Borrowings from Restricted Subsidiaries			34,171	(34,171)	
Repayments on Singapore credit facility			(198,940)		(198,940)
Repayments on VML credit facility			(25,000)		(25,000)
Repayments on senior secured credit facility		(14,469)			(14,469)
Repayments on ferry financing			(17,508)		(17,508)
Repayments on airplane financings	(1,844)				(1,844)
Repayments on HVAC equipment lease		(861)			(861)
Repayments on other long-term debt			(896)		(896)
Repurchase of preferred stock	(5,328)				(5,328)
Payments of preferred stock inducement premium	(16,493)				(16,493)
Payments of deferred financing costs			(57)		(57)
Net cash used in financing activities:	(42,692)	(15,700)	(252,901)	6,307	(304,986)
Effect of foreign exchange rate on cash			15,663		15,663
Increase (decrease) in cash and cash equivalents	(133,399)	115,746	459,678		442,025
Cash and cash equivalents at beginning of period	1,031,844	412,226	1,593,011		3,037,081

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Cash and cash equivalents at end of period	\$ 898,445	\$ 527,972	\$ 2,052,689	\$ 3,479,106
--	------------	------------	--------------	--------------

**Table of Contents****LAS VEGAS SANDS CORP. AND SUBSIDIARIES****ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with, and is qualified in its entirety by, the condensed consolidated financial statements and the notes thereto, and other financial information included in this Form 10-Q. Certain statements in this Management's Discussion and Analysis of Financial Condition and Results of Operations are forward-looking statements. See Special Note Regarding Forward-Looking Statements.

**Operations**

We view each of our casino properties as an operating segment. Our operating segments in the Macao Special Administrative Region (Macao) of the People's Republic of China consist of The Venetian Macao Resort Hotel (The Venetian Macao); the Four Seasons Hotel Macao, Cotai Strip and the Plaza Casino (collectively, the Four Seasons Macao); the Sands Macao; Sands Cotai Central, which opened phase I in April 2012; and other ancillary operations in that region (Other Asia). Our operating segment in Singapore is the Marina Bay Sands. Our operating segments in the United States consist of The Venetian Resort Hotel Casino (The Venetian Las Vegas), The Palazzo Resort Hotel Casino (The Palazzo) and the Sands Casino Resort Bethlehem (the Sands Bethlehem). The Venetian Las Vegas and The Palazzo operating segments are managed as a single integrated resort and have been aggregated into one reportable segment (the Las Vegas Operating Properties), considering their similar economic characteristics, types of customers, types of services and products, the regulatory business environment of the operations within each segment and our organizational and management reporting structure.

**Macao**

We own 70.3% of Sands China Ltd. (SCL), which includes the operations of the Sands Macao, The Venetian Macao, Four Seasons Macao, Sands Cotai Central and other ancillary operations that support these properties. We operate the gaming areas within these properties pursuant to a 20-year gaming subconcession.

We own and operate The Venetian Macao, which anchors the Cotai Strip, our master-planned development of integrated resort properties on an area of approximately 140 acres in Macao (consisting of parcels referred to as 1, 2, 3 and 5 and 6). The Venetian Macao (located on parcel 1) includes a 39-floor luxury hotel with over 2,900 suites; approximately 534,000 square feet of gaming space; a 15,000-seat arena; an 1,800-seat theater; retail and dining space of approximately 1.0 million square feet; and a convention center and meeting room complex of approximately 1.2 million square feet. Approximately 83.4% and 84.7% of the gross revenue at The Venetian Macao for the six months ended June 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived from room, mall, food and beverage and other non-gaming sources.

We own the Four Seasons Macao (located on parcel 2), which is adjacent and connected to The Venetian Macao. The Four Seasons Macao is an integrated resort that includes 360 rooms and suites managed and operated by Four Seasons Hotels Inc., and features 19 Paiza mansions; approximately 91,000 square feet of gaming space; retail space of approximately 211,000 square feet, which is connected to the mall at The Venetian Macao; several food and beverage offerings; and conference, banquet and other facilities operated by us. This integrated resort will also feature the Four Seasons Apartment Hotel Macao, Cotai Strip (the Four Seasons Apartments), an apart-hotel tower that consists of approximately 1.0 million square feet of Four Seasons-serviced and -branded luxury apart-hotel units and common areas. We have completed the structural work of the tower and expect to monetize units within the Four Seasons Apartments after the necessary government approvals are obtained and future demand warrants it. Approximately 89.0% and 84.6% of the gross revenue at the Four Seasons Macao for the six months ended June 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from mall and room operations.

We own and operate the Sands Macao, the first Las Vegas-style casino in Macao. The Sands Macao includes approximately 197,000 square feet of gaming space; a 289-suite hotel tower; several restaurants; VIP facilities; a theater and other high-end services and amenities. Approximately 94.6% and 94.7% of the gross revenue at the Sands Macao for the six months ended June 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from food and beverage operations.

In April 2012, we opened phase I of our Sands Cotai Central integrated resort (located on parcels 5 and 6), which is situated across the street from The Venetian Macao and Four Seasons Macao. Phase I consists of a hotel tower on parcel 5, which includes approximately 600 five-star rooms and suites under the Conrad brand and approximately 1,200 four-star rooms and suites under the Holiday Inn brand. Phase I also includes completion of the structural work of an adjacent hotel tower, located on parcel 6, to be managed by Sheraton International Inc. and Sheraton Overseas Management Co. (collectively Starwood) under the Sheraton Towers brand; a variety of retail offerings; more than 300,000 square feet

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

of meeting space; several food and beverage establishments; along with the 106,000-square-foot casino and VIP gaming areas. Phase IIA, which is currently scheduled to open in the third quarter of 2012, includes the opening of the first hotel tower on parcel 6, which will feature up to 2,500 Sheraton-branded rooms, along with the second casino and the remaining retail, entertainment, dining and meeting facilities. Phase IIB, which is projected to open in the first quarter of 2013, consists of the second hotel tower on parcel 6 and

**Table of Contents**

will feature an additional 1,500 rooms and suites under the Sheraton Towers brand. Upon completion of phases I and II of the project, the integrated resort will feature approximately 5,800 hotel rooms, approximately 300,000 square feet of gaming space, approximately 1.2 million square feet of retail, entertainment, dining and exhibition and conference facilities, and a multipurpose theater. The total cost to complete phases I and II is expected to be approximately \$950 million. Phase III of the project is expected to include a fourth hotel and mixed-use tower, located on parcel 5, to be managed by Starwood under the St. Regis brand and the total cost to complete is expected to be approximately \$450 million. We intend to commence construction of phase III of the project as demand and market conditions warrant it. As of June 30, 2012, we have capitalized costs of \$3.59 billion for the entire project, including the land premium (net of amortization) and \$212.3 million in outstanding construction payables. Approximately 89.4% of the gross revenue at Sands Cotai Central for the 81-day period ended June 30, 2012, was derived from gaming activities, with the remainder derived primarily from room and food and beverage operations.

***Singapore***

We own and operate the Marina Bay Sands in Singapore, which features three 55-story hotel towers (with approximately 2,600 rooms and suites), the Sands SkyPark (which sits atop the hotel towers and features an infinity swimming pool and several dining options), approximately 160,000 square feet of gaming space, an enclosed retail, dining and entertainment complex of approximately 800,000 net leasable square feet, a convention center and meeting room complex of approximately 1.2 million square feet, theaters and a landmark iconic structure at the bay-front promenade that contains an art/science museum. Approximately 77.0% and 76.1% of the gross revenue at the Marina Bay Sands for the six months ended June 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived from room, food and beverage, mall and other non-gaming sources.

***United States******Las Vegas***

Our Las Vegas Operating Properties, situated on or near the Las Vegas Strip, consist of The Venetian Las Vegas, a Renaissance Venice-themed resort; The Palazzo, a resort featuring modern European ambience and design; and an expo and convention center of approximately 1.2 million square feet (the Sands Expo Center). Our Las Vegas Operating Properties represent an integrated resort with approximately 7,100 suites and approximately 225,000 square feet of gaming space. Our Las Vegas Operating Properties also feature a meeting and conference facility of approximately 1.1 million square feet; Canyon Ranch SpaClub facilities; a Paiza Club, offering services and amenities to premium customers, including luxurious VIP suites, spa facilities and private VIP gaming room facilities; entertainment facilities and enclosed retail, dining and entertainment complexes located within The Venetian Las Vegas (The Grand Canal Shoppes) and The Palazzo (The Shoppes at The Palazzo), both of which were sold to GGP Limited Partnership (GGP). See Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 2 Property and Equipment, Net regarding the sale of The Shoppes at The Palazzo.

Approximately 66.4% and 72.0% of gross revenue at our Las Vegas Operating Properties for the six months ended June 30, 2012 and 2011, respectively, was derived from room, food and beverage and other non-gaming sources, and 33.6% and 28.0%, respectively, was derived from gaming activities. The percentage of non-gaming revenue reflects the integrated resort's emphasis on the group convention and trade show business.

***Pennsylvania***

We own and operate the Sands Bethlehem, a gaming, hotel, retail and dining complex located on the site of the historic Bethlehem Steel Works in Bethlehem, Pennsylvania. Sands Bethlehem currently features approximately 152,000 square feet of gaming space; a 300-room hotel tower, which opened in May 2011; a 150,000-square-foot retail facility, with a progressive opening that began in November 2011; an arts and cultural center; a 50,000-square-foot multipurpose event center, which opened in May 2012; and is the broadcast home of the local PBS affiliate. Sands Bethlehem is also expected to be home to the National Museum of Industrial History. We own 86% of the economic interest in the gaming, hotel and entertainment portion of the property through our ownership interest in Sands Bethworks Gaming LLC and more than 35% of the economic interest in the retail portion of the property through our ownership interest in Sands Bethworks Retail LLC. Approximately 89.0% and 91.2% of the gross revenue at Sands Bethlehem for the six months ended June 30, 2012 and 2011, respectively, was derived from gaming activities, with the remainder derived primarily from food and beverage and other non-gaming sources.



**Table of Contents****Critical Accounting Policies and Estimates**

The preparation of our condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. These estimates and judgments are based on historical information, information that is currently available to us and on various other assumptions that management believes to be reasonable under the circumstances. Actual results could vary from those estimates and we may change our estimates and assumptions in future evaluations. Changes in these estimates and assumptions may have a material effect on our financial condition and results of operations. We believe that these critical accounting policies affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements. For a discussion of our significant accounting policies and estimates, please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations presented in our 2011 Annual Report on Form 10-K filed on February 29, 2012.

There were no newly identified significant accounting estimates during the six months ended June 30, 2012, nor were there any material changes to the critical accounting policies and estimates discussed in our 2011 Annual Report.

**Recent Accounting Pronouncements**

See related disclosure at Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 1 Organization and Business of Company Recent Accounting Pronouncements.

**Summary Financial Results**

The following table summarizes our results of operations:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2012	2011	Percent Change	2012	2011	Percent Change
	(Dollars in thousands)					
Net revenues	\$ 2,581,906	\$ 2,345,096	10.1%	\$ 5,344,648	\$ 4,457,015	19.9%
Operating expenses	2,184,178	1,736,974	25.7%	4,239,366	3,362,966	26.1%
Operating income	397,728	608,122	(34.6)%	1,105,282	1,094,049	1.0%
Income before income taxes	325,466	543,466	(40.1)%	967,746	953,180	1.5%
Net income	286,381	489,092	(41.4)%	865,490	853,595	1.4%
Net income attributable to Las Vegas Sands Corp.	240,587	410,637	(41.4)%	739,529	699,960	5.7%

	Percent of Net Revenues			
	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
Operating expenses	84.6%	74.1%	79.3%	75.5%
Operating income	15.4%	25.9%	20.7%	24.5%
Income before income taxes	12.6%	23.2%	18.1%	21.4%
Net income	11.1%	20.9%	16.2%	19.2%
Net income attributable to Las Vegas Sands Corp.	9.3%	17.5%	13.8%	15.7%

**Operating Results****Key Operating Revenue Measurements**

Operating revenues at The Venetian Macao, Four Seasons Macao, Sands Cotai Central, Marina Bay Sands and our Las Vegas Operating Properties are dependent upon the volume of customers who stay at the hotel, which affects the price that can be charged for hotel rooms and the volume of table games and slot machine play (including similar electronic gaming devices). Operating revenues at Sands Macao and Sands Bethlehem are principally driven by casino customers who visit the properties on a daily basis.

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

The following are the key measurements we use to evaluate operating revenues:

*Casino revenue measurements for Macao and Singapore:* Macao and Singapore table games are segregated into two groups, consistent with the Macao and Singapore markets convention: Rolling Chip play (all VIP players) and Non-Rolling Chip play (mostly non-VIP players). The volume measurement for Rolling Chip play is non-negotiable gaming chips wagered and lost. The volume measurement for Non-Rolling Chip play is table games drop ( drop ), which is the sum of markers issued (credit instruments) less markers paid at the table, plus cash deposited in the table drop box. Rolling Chip and Non-Rolling Chip volume measurements are not comparable as the amounts wagered and lost are substantially higher than the amounts dropped. Slot handle ( handle ), also a volume measurement, is the gross amount wagered for the period cited.

**Table of Contents**

We view Rolling Chip win as a percentage of Rolling Chip volume, Non-Rolling Chip win as a percentage of drop and slot hold as a percentage of slot handle. Win or hold percentage represents the percentage of Rolling Chip volume, Non-Rolling Chip drop or slot handle that is won by the casino and recorded as casino revenue. Based upon our mix of table games, our Rolling Chip win percentage (calculated before discounts and commissions) is expected to be 2.7% to 3.0% and our Non-Rolling Chip table games have produced a trailing 12-month win percentage (calculated before discounts) of 29.2%, 20.6%, 42.1% and 22.8% at The Venetian Macao, Sands Macao, Four Seasons Macao and Marina Bay Sands, respectively. Our slot machines have produced a trailing 12-month hold percentage (calculated before slot club cash incentives) of 5.7%, 4.6%, 5.6% and 5.3% at The Venetian Macao, Sands Macao, Four Seasons Macao and Marina Bay Sands, respectively. Actual win may vary from the trailing 12-month win and hold percentages. Generally, slot machine play is conducted on a cash basis. In Macao and Singapore, 31.7% and 35.6%, respectively, of our table games play was conducted on a credit basis for the six months ended June 30, 2012.

*Casino revenue measurements for the U.S.:* The volume measurements in the U.S. are table games drop and slot handle, as previously described. We view table games win as a percentage of drop and slot hold as a percentage of handle. Based upon our mix of table games, our table games have produced a trailing 12-month win percentage (calculated before discounts) of 20.0% and 14.5% at our Las Vegas Operating Properties and at Sands Bethlehem, respectively. Our slot machines have produced a trailing 12-month hold percentage (calculated before slot club cash incentives) of 8.7% and 7.2% at our Las Vegas Operating Properties and at Sands Bethlehem, respectively. Actual win may vary from the trailing 12-month win and hold percentages. As in Macao and Singapore, slot machine play is generally conducted on a cash basis. Approximately 72.7% of our table games play in Las Vegas, for six months ended June 30, 2012, was conducted on a credit basis, while our table games play in Pennsylvania is primarily conducted on a cash basis.

*Hotel revenue measurements:* Performance indicators used are occupancy rate, which is the average percentage of available hotel rooms occupied during a period, and average daily room rate, which is the average price of occupied rooms per day. The calculations of the hotel occupancy and average daily room rates include the impact of rooms provided on a complimentary basis. Revenue per available room represents a summary of hotel average daily room rates and occupancy. Because not all available rooms are occupied, average daily room rates are normally higher than revenue per available room. Reserved rooms where the guests do not show up for their stay and lose their deposit may be re-sold to walk-in guests. These rooms are considered to be occupied twice for statistical purposes due to obtaining the original deposit and the walk-in guest revenue. In cases where a significant number of rooms are resold, occupancy rates may be in excess of 100% and revenue per available room may be higher than the average daily room rate.

*Mall revenue measurements:* Occupancy, base rent per square foot and tenant sales per square foot are used as performance indicators. Occupancy represents gross leasable occupied area ( GLOA ) divided by gross leasable area ( GLA ) at the end of the reporting period. GLOA is the sum of: (1) tenant occupied space under lease and (2) tenants no longer occupying space, but paying rent. GLA does not include space that is currently under development or not on the market for lease. Base rent per square foot is the weighted average base, or minimum, rent charge in effect at the end of the reporting period for all tenants that would qualify to be included in occupancy. Tenant sales per square foot is the sum of reported comparable sales for the trailing 12 months divided by the comparable square footage for the same period. Only tenants that have been open for a minimum of 12 months are included in the tenant sales per square foot calculation.

**Three Months Ended June 30, 2012 Compared to the Three Months Ended June 30, 2011****Operating Revenues**

Our net revenues consisted of the following:

	Three Months Ended June 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 2,067,424	\$ 1,862,272	11.0%
Rooms	275,311	239,696	14.9%
Food and beverage	159,744	146,016	9.4%
Mall	93,740	73,879	26.9%
Convention, retail and other	116,834	126,763	(7.8)%
	2,713,053	2,448,626	10.8%
Less promotional allowances	(131,147)	(103,530)	(26.7)%

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Total net revenues	\$ 2,581,906	\$ 2,345,096	10.1%
--------------------	--------------	--------------	-------

Consolidated net revenues were \$2.58 billion for the three months ended June 30, 2012, an increase of \$236.8 million compared to \$2.35 billion for the three months ended June 30, 2011. The increase was driven by \$265.6 million of net revenues at Sands Cotai Central, which opened in April 2012, and a \$145.4 million increase at Four Seasons Macao, partially offset by decreases of \$86.0 million, \$59.4 million and \$42.8 million at The Venetian Macao, Sands Macao and Marina Bay Sands, respectively.

**Table of Contents**

Casino revenues increased \$205.2 million compared to the three months ended June 30, 2011. The increase is attributable to \$249.5 million of revenues at Sands Cotai Central and a \$141.5 million increase at Four Seasons Macao, driven by increases in Rolling Chip volume and win percentage. These increases were partially offset by decreases of \$86.9 million and \$59.0 million at The Venetian Macao and Sands Macao, respectively, due to decreases in Rolling Chip win percentage and volume, as well as a \$44.4 million decrease at Marina Bay Sands, driven by a decrease in Rolling Chip win percentage. The following table summarizes the results of our casino activity:

	Three Months Ended June 30,		
	2012	2011	Change
	(Dollars in thousands)		
<b>Macao Operations:</b>			
<b><i>The Venetian Macao</i></b>			
Total casino revenues	\$ 561,591	\$ 648,471	(13.4)%
Non-Rolling Chip drop	\$ 1,020,925	\$ 1,024,247	(0.3)%
Non-Rolling Chip win percentage	30.6%	25.6%	5.0pts
Rolling Chip volume	\$ 11,161,558	\$ 13,369,929	(16.5)%
Rolling Chip win percentage	2.68%	3.46%	(0.78)pts
Slot handle	\$ 1,148,802	\$ 858,244	33.9%
Slot hold percentage	5.2%	6.7%	(1.5)pts
<b><i>Sands Macao</i></b>			
Total casino revenues	\$ 264,771	\$ 323,731	(18.2)%
Non-Rolling Chip drop	\$ 717,091	\$ 713,485	0.5%
Non-Rolling Chip win percentage	19.7%	20.0%	(0.3)pts
Rolling Chip volume	\$ 6,164,802	\$ 7,753,323	(20.5)%
Rolling Chip win percentage	2.58%	2.98%	(0.40)pts
Slot handle	\$ 611,728	\$ 462,617	32.2%
Slot hold percentage	4.1%	5.8%	(1.7)pts
<b><i>Four Seasons Macao</i></b>			
Total casino revenues	\$ 239,783	\$ 98,312	143.9%
Non-Rolling Chip drop	\$ 90,953	\$ 96,929	(6.2)%
Non-Rolling Chip win percentage	43.9%	37.6%	6.3pts
Rolling Chip volume	\$ 9,207,309	\$ 3,355,650	174.4%
Rolling Chip win percentage	3.05%	2.25%	0.80pts
Slot handle	\$ 199,069	\$ 200,577	(0.8)%
Slot hold percentage	5.4%	5.4%	pts
<b><i>Sands Cotai Central</i></b>			
Total casino revenues	\$ 249,466	\$	%
Non-Rolling Chip drop	\$ 389,446	\$	%
Non-Rolling Chip win percentage	21.5%	%	pts
Rolling Chip volume	\$ 6,820,630	\$	%
Rolling Chip win percentage	3.12%	%	pts
Slot handle	\$ 665,384	\$	%
Slot hold percentage	4.0%	%	pts
<b>Singapore Operations:</b>			
<b><i>Marina Bay Sands</i></b>			
Total casino revenues	\$ 550,231	\$ 594,617	(7.5)%
Non-Rolling Chip drop	\$ 1,205,491	\$ 1,114,463	8.2%
Non-Rolling Chip win percentage	22.2%	22.5%	(0.3)pts
Rolling Chip volume	\$ 11,505,743	\$ 12,228,811	(5.9)%
Rolling Chip win percentage	2.42%	2.99%	(0.57)pts
Slot handle	\$ 2,741,055	\$ 2,380,655	15.1%
Slot hold percentage	5.2%	5.4%	(0.2)pts
<b>U.S. Operations:</b>			
<b><i>Las Vegas Operating Properties</i></b>			
Total casino revenues	\$ 94,598	\$ 105,123	(10.0)%
Table games drop	\$ 434,612	\$ 422,213	2.9%
Table games win percentage	16.5%	20.0%	(3.5)pts

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Slot handle	\$ 445,083	\$ 411,515	8.2%
Slot hold percentage	8.9%	8.8%	0.1pts
<b>Sands Bethlehem</b>			
Total casino revenues	\$ 106,984	\$ 92,018	16.3%
Table games drop	\$ 218,423	\$ 151,541	44.1%
Table games win percentage	14.3%	14.0%	0.3pts
Slot handle	\$ 1,012,576	\$ 947,870	6.8%
Slot hold percentage	7.2%	7.2%	pts

**Table of Contents**

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

Room revenues increased \$35.6 million compared to the three months ended June 30, 2011. Of the increase, \$18.5 million was attributable to Marina Bay Sands, driven by increases in occupancy and average daily room rates, and \$15.3 million was attributable to the opening of Sands Cotai Central. The hotel tower at Sands Bethlehem opened in May 2011. The suites at Sands Macao are primarily provided to casino patrons on a complimentary basis. The following table summarizes the results of our room activity:

	<b>Three Months Ended June 30,</b>		
	<b>2012</b>	<b>2011</b>	<b>Change</b>
<b>(Room revenues in thousands)</b>			
<b>Macao Operations:</b>			
<b><i>The Venetian Macao</i></b>			
Total room revenues	\$ 49,905	\$ 51,388	(2.9)%
Occupancy rate	86.7%	89.7%	(3.0)pts
Average daily room rate	\$ 228	\$ 223	2.2%
Revenue per available room	\$ 198	\$ 200	(1.0)%
<b><i>Sands Macao</i></b>			
Total room revenues	\$ 5,828	\$ 5,579	4.5%
Occupancy rate	93.2%	88.0%	5.2pts
Average daily room rate	\$ 242	\$ 242	%
Revenue per available room	\$ 225	\$ 213	5.6%
<b><i>Four Seasons Macao</i></b>			
Total room revenues	\$ 8,915	\$ 7,552	18.0%
Occupancy rate	73.3%	67.8%	5.5pts
Average daily room rate	\$ 357	\$ 323	10.5%
Revenue per available room	\$ 261	\$ 219	19.2%
<b><i>Sands Cotai Central</i></b>			
Total room revenues	\$ 15,337	\$	%
Occupancy rate	75.1%	%	pts
Average daily room rate	\$ 141	\$	%
Revenue per available room	\$ 106	\$	%
<b>Singapore Operations:</b>			
<b><i>Marina Bay Sands</i></b>			
Total room revenues	\$ 80,124	\$ 61,588	30.1%
Occupancy rate	99.1%	90.8%	8.3pts
Average daily room rate	\$ 351	\$ 295	19.0%
Revenue per available room	\$ 348	\$ 268	29.9%
<b>U.S. Operations:</b>			
<b><i>Las Vegas Operating Properties</i></b>			
Total room revenues	\$ 112,787	\$ 112,931	(0.1)%
Occupancy rate	86.2%	88.8%	(2.6)pts
Average daily room rate	\$ 205	\$ 200	2.5%
Revenue per available room	\$ 176	\$ 177	(0.6)%
<b><i>Sands Bethlehem</i></b>			
Total room revenues	\$ 2,415	\$ 658	267.0%
Occupancy rate	62.2%	49.1%	13.1pts
Average daily room rate	\$ 142	\$ 168	(15.5)%
Revenue per available room	\$ 88	\$ 83	6.0%

Food and beverage revenues increased \$13.7 million compared to the three months ended June 30, 2011. The increase was primarily attributable to \$9.4 million in revenues at Sands Cotai Central and a \$3.8 million increase at our Las Vegas Operating Properties, driven by an increase in banquet operations.

**Table of Contents**

Mall revenues increased \$19.9 million compared to the three months ended June 30, 2011. The increase was primarily due to a \$15.1 million increase at our Macao operating properties, driven by higher overage rents, and the opening of Sands Cotai Central, as well as a \$4.3 million increase at Marina Bay Sands, driven by an increase in mall occupancy and base rents. The following table summarizes the results of our mall activity:

	<b>Three Months Ended June 30,</b>		
	<b>2012</b>	<b>2011</b>	<b>Change</b>
	<b>(Mall revenues in thousands)</b>		
<b>Macao Operations:</b>			
<b><i>The Grand Canal Shoppes at The Venetian Macao</i></b>			
Total mall revenues	\$ 31,313	\$ 25,600	22.3%
Mall gross leasable area (in square feet)	806,897	813,689	(0.8)%
Occupancy	91.6%	90.7%	0.9pts
Base rent per square foot	\$ 136	\$ 122	11.5%
Tenant sales per square foot	\$ 1,165	\$ 878	32.7%
<b><i>The Shoppes at Four Seasons</i></b>			
Total mall revenues	\$ 21,347	\$ 15,171	40.7%
Mall gross leasable area (in square feet)	189,088	192,258	(1.6)%
Occupancy	92.2%	93.1%	(0.9)pts
Base rent per square foot	\$ 149	\$ 143	4.2%
Tenant sales per square foot	\$ 4,095	\$ 2,519	62.6%
<b><i>The Shoppes at Sands Cotai Central<sup>(1)</sup></i></b>			
Total mall revenues	\$ 3,252	\$	%
Mall gross leasable area (in square feet)	50,635		%
Occupancy	100.0%	%	pts
Base rent per square foot	\$ 204	\$	%
<b>Singapore Operations:</b>			
<b><i>The Shoppes at Marina Bay Sands</i></b>			
Total mall revenues	\$ 37,376	\$ 33,108	12.9%
Mall gross leasable area (in square feet)	629,734	623,867	0.9%
Occupancy	97.2%	76.7%	20.5pts
Base rent per square foot	\$ 199	\$ 163	22.1%
Tenant sales per square foot	\$ 1,313	\$ 1,177	11.6%
<b>U.S. Operations:</b>			
<b><i>The Shoppes at Sands Bethlehem<sup>(2)</sup></i></b>			
Total mall revenues	\$ 452	\$	%
Mall gross leasable area (in square feet)	129,216		%
Occupancy	65.3%	%	pts

(1) Phase I of The Shoppes at Sands Cotai Central opened in April 2012.

(2) Base rent per square foot and tenant sales per square foot are excluded from the table as a progressive opening of The Shoppes at Sands Bethlehem began in November 2011.

Convention, retail and other revenues decreased \$9.9 million compared to the three months ended June 30, 2011. The decrease was due to a \$15.1 million decrease at Marina Bay Sands, driven by a decrease in entertainment revenue, partially offset by a \$5.6 million increase in Other Asia driven by our ferry operations.



**Table of Contents****Operating Expenses**

The breakdown of operating expenses is as follows:

	Three Months Ended June 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 1,187,458	\$ 974,413	21.9%
Rooms	60,513	50,733	19.3%
Food and beverage	81,973	73,135	12.1%
Mall	17,798	16,118	10.4%
Convention, retail and other	78,403	88,906	(11.8)%
Provision for doubtful accounts	58,374	23,496	148.4%
General and administrative	259,038	223,561	15.9%
Corporate	58,592	42,376	38.3%
Pre-opening	43,472	18,178	139.1%
Development	6,797	2,420	180.9%
Depreciation and amortization	220,440	206,161	6.9%
Amortization of leasehold interests in land	10,057	10,034	0.2%
Impairment loss	100,781		%
Loss on disposal of assets	482	7,443	(93.5)%
<b>Total operating expenses</b>	<b>\$ 2,184,178</b>	<b>\$ 1,736,974</b>	<b>25.7%</b>

Operating expenses were \$2.18 billion for the three months ended June 30, 2012, an increase of \$447.2 million compared to \$1.74 billion for the three months ended June 30, 2011. The increase in operating expenses was primarily attributable to the opening of Sands Cotai Central, increases in casino and pre-opening expenses, and a \$100.8 million impairment charge.

Casino expenses increased \$213.0 million compared to the three months ended June 30, 2011. Of the increase, \$176.8 million was attributable to Sands Cotai Central. There was also an increase of \$104.2 million at Four Seasons Macao, driven primarily by an increase in gaming taxes due to increased casino revenue, and increases of \$9.7 million at Sands Bethlehem and \$9.1 million at Marina Bay Sands. This was partially offset by decreases of \$55.0 million at The Venetian Macao and \$35.8 million at Sands Macao, driven primarily by a decrease in gaming taxes due to decreased casino revenue.

Room and food and beverage expenses increased \$9.8 million and \$8.8 million, respectively, compared to the three months ended June 30, 2011. The increases were driven by the associated increases in the related revenues described above.

Convention, retail and other expenses decreased \$10.5 million compared to the three months ended June 30, 2011. The decrease was primarily due to a \$9.9 million decrease at Marina Bay Sands, driven by a decrease in entertainment expense.

The provision for doubtful accounts was \$58.4 million for the three months ended June 30, 2012, compared to \$23.5 million for the three months ended June 30, 2011. The increase was primarily due to a \$28.5 million increase at Marina Bay Sands driven by an increase in accounts receivable related to credit extended to gaming patrons. The amount of this provision can vary over short periods of time because of factors specific to the customers who owe us money from gaming activities at any given time. We believe that the amount of our provision for doubtful accounts in the future will depend upon the state of the economy, our credit standards, our risk assessments and the judgment of our employees responsible for granting credit.

General and administrative expenses increased \$35.5 million compared to the three months ended June 30, 2011. The increase was primarily attributable to \$24.1 million in expenses at Sands Cotai Central.

Corporate expenses increased \$16.2 million compared to the three months ended June 30, 2011, driven by an increase in legal fees.

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Pre-opening expenses were \$43.5 million for the three months ended June 30, 2012, compared to \$18.2 million for the three months ended June 30, 2011. Pre-opening expense represents personnel and other costs incurred prior to the opening of new ventures, which are expensed as incurred. Pre-opening expenses for the three months ended June 30, 2012 and 2011 were primarily related to activities at Sands Cotai Central.

The impairment loss of \$100.8 million for the three months ended June 30, 2012, was primarily due to the write-off of capitalized construction costs related to our Cotai Strip parcels 7 and 8 in Macao (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 2 Property and Equipment, Net ).

**Table of Contents****Adjusted Property EBITDA**

Adjusted property EBITDA is used by management as the primary measure of the operating performance of our segments. Adjusted property EBITDA is net income before royalty fees, stock-based compensation expense, corporate expense, pre-opening expense, development expense, depreciation and amortization, amortization of leasehold interests in land, impairment loss, loss on disposal of assets, interest, other income (expense), loss on modification or early retirement of debt and income taxes. The following table summarizes information related to our segments (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 10 Segment Information for discussion of our operating segments and a reconciliation of adjusted property EBITDA to net income):

	Three Months Ended June 30,		
	2012	2011	Percent Change
(Dollars in thousands)			
<b>Macao:</b>			
The Venetian Macao	\$ 229,241	\$ 258,366	(11.3)%
Sands Macao	71,304	95,573	(25.4)%
Four Seasons Macao	76,587	37,620	103.6%
Sands Cotai Central	51,838		%
Other Asia	(5,955)	(9,230)	35.5%
	423,015	382,329	10.6%
Marina Bay Sands	330,405	405,359	(18.5)%
<b>United States:</b>			
Las Vegas Operating Properties	64,350	92,909	(30.7)%
Sands Bethlehem	26,917	21,039	27.9%
	91,267	113,948	(19.9)%
<b>Total adjusted property EBITDA</b>	<b>\$ 844,687</b>	<b>\$ 901,636</b>	<b>(6.3)%</b>

Adjusted property EBITDA at our Macao operations increased \$40.7 million compared to the three months ended June 30, 2011. The increase was attributable to \$51.8 million in adjusted property EBITDA generated at Sands Cotai Central and an increase of \$39.0 million at Four Seasons Macao, driven by an increase in casino activity. These increases were offset by decreases of \$29.1 million and \$24.3 million at The Venetian Macao and Sands Macao, respectively, driven by decreases in casino activity.

Adjusted property EBITDA at Marina Bay Sands decreased \$75.0 million compared to the three months ended June 30, 2011. The decrease was primarily attributable to a \$42.8 million decrease in net revenues and a \$28.5 million increase in provision for doubtful accounts.

Adjusted property EBITDA at our Las Vegas Operating Properties decreased \$28.6 million compared to the three months ended June 30, 2011. The decrease was primarily attributable to a \$10.8 million decrease in net revenues (excluding intersegment royalty revenue) and a \$7.0 million increase in provision for doubtful accounts.

Adjusted property EBITDA at Sands Bethlehem increased \$5.9 million compared to the three months ended June 30, 2011. The increase was primarily attributable to an \$18.0 million increase in net revenues, driven by an increase in casino activity and the opening of the 300-room hotel tower in May 2011, partially offset by increases in the associated operating expenses.

**Interest Expense**

The following table summarizes information related to interest expense on long-term debt:

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

	<b>Three Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(Dollars in thousands)</b>	
Interest cost (which includes the amortization of deferred financing costs and original issue discount)	\$ 73,025	\$ 102,349
Add imputed interest on deferred proceeds from sale of The Shoppes at The Palazzo	3,779	
Less capitalized interest	(12,271)	(31,757)
 Interest expense, net	 \$ 64,533	 \$ 70,592
 Cash paid for interest	 \$ 57,797	 \$ 99,920
Weighted average total debt balance	\$ 9,765,204	\$ 10,156,397
Weighted average interest rate	3.0%	4.0%

**Table of Contents**

Interest cost decreased \$29.3 million compared to the three months ended June 30, 2011, resulting primarily from a decrease in our weighted average interest rate. Capitalized interest decreased \$19.5 million compared to the three months ended June 30, 2011, primarily due to the completion of phase I of Sands Cotai Central in April 2012.

**Other Factors Effecting Earnings**

Other income was \$1.8 million for the three months ended June 30, 2012, compared to \$1.9 million for the three months ended June 30, 2011. The amounts in both periods were primarily attributable to foreign exchange gains.

The loss on modification or early retirement of debt was \$16.4 million for the three months ended June 30, 2012, and was primarily due to a \$13.1 million loss related to the refinancing of our Singapore credit facility in June 2012 (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 3 Long-Term Debt Singapore Credit Facility ).

Our effective income tax rate was 12.0% for the three months ended June 30, 2012, compared to 10.0% for the three months ended June 30, 2011. The effective income tax rate for the three months ended June 30, 2012, reflects a 17% statutory tax rate on our Singapore operations and a zero percent tax rate on our Macao gaming operations due to our income tax exemption in Macao, which, if not extended, will expire in 2013. We have recorded a valuation allowance related to deferred tax assets generated by operations in the U.S. and certain foreign jurisdictions; however, to the extent that the financial results of these operations improve and it becomes more-likely-than-not that these deferred tax assets or a portion thereof are realizable, we will reduce the valuation allowances in the period such determination is made.

The net income attributable to our noncontrolling interests was \$45.8 million for the three months ended June 30, 2012, compared to \$78.5 million for the three months ended June 30, 2011. These amounts are primarily related to the noncontrolling interest of SCL.

**Six Months Ended June 30, 2012 Compared to the Six Months Ended June 30, 2011****Operating Revenues**

Our net revenues consisted of the following:

	Six Months Ended June 30,		
	2012	2011	Percent Change
	(Dollars in thousands)		
Casino	\$ 4,333,917	\$ 3,526,761	22.9%
Rooms	543,038	471,670	15.1%
Food and beverage	313,199	291,409	7.5%
Mall	165,158	129,744	27.3%
Convention, retail and other	246,551	235,553	4.7%
	5,601,863	4,655,137	20.3%
Less promotional allowances	(257,215)	(198,122)	(29.8)%
Total net revenues	\$ 5,344,648	\$ 4,457,015	19.9%

Consolidated net revenues were \$5.34 billion for the six months ended June 30, 2012, an increase of \$887.6 million compared to \$4.46 billion for the six months ended June 30, 2011. The increase in net revenues was driven by an increase of \$561.2 million across all of our Macao operations and a \$220.9 million increase at Marina Bay Sands.

**Table of Contents**

Casino revenues increased \$807.2 million compared to the six months ended June 30, 2011. The increase is primarily attributable to \$249.5 million at Sands Cotai Central and increases of \$263.6 million at Four Seasons Macao, driven by an increase in Rolling Chip volume, and \$192.5 million at Marina Bay Sands, driven by increases in Rolling Chip activity and Non-Rolling Chip drop. The following table summarizes the results of our casino activity:

	Six Months Ended June 30,		
	2012	2011	Change
	(Dollars in thousands)		
<b>Macao Operations:</b>			
<b><i>The Venetian Macao</i></b>			
Total casino revenues	\$ 1,235,464	\$ 1,201,888	2.8%
Non-Rolling Chip drop	\$ 2,126,481	\$ 2,004,851	6.1%
Non-Rolling Chip win percentage	30.6%	26.7%	3.9pts
Rolling Chip volume	\$ 24,963,132	\$ 25,758,907	(3.1)%
Rolling Chip win percentage	2.82%	3.09%	(0.27)pts
Slot handle	\$ 2,389,642	\$ 1,601,315	49.2%
Slot hold percentage	5.4%	6.8%	(1.4)pts
<b><i>Sands Macao</i></b>			
Total casino revenues	\$ 605,849	\$ 639,405	(5.2)%
Non-Rolling Chip drop	\$ 1,424,935	\$ 1,402,165	1.6%
Non-Rolling Chip win percentage	20.5%	20.2%	0.3pts
Rolling Chip volume	\$ 12,598,279	\$ 16,022,704	(21.4)%
Rolling Chip win percentage	3.17%	2.86%	0.31pts
Slot handle	\$ 1,274,972	\$ 898,482	41.9%
Slot hold percentage	4.3%	6.2%	(1.9)pts
<b><i>Four Seasons Macao</i></b>			
Total casino revenues	\$ 522,697	\$ 259,135	101.7%
Non-Rolling Chip drop	\$ 196,887	\$ 179,372	9.8%
Non-Rolling Chip win percentage	42.7%	38.8%	3.9pts
Rolling Chip volume	\$ 21,910,479	\$ 7,303,613	200.0%
Rolling Chip win percentage	2.92%	3.14%	(0.22)pts
Slot handle	\$ 397,316	\$ 388,081	2.4%
Slot hold percentage	5.7%	5.9%	(0.2)pts
<b><i>Sands Cotai Central</i></b>			
Total casino revenues	\$ 249,466	\$	%
Non-Rolling Chip drop	\$ 389,446		%
Non-Rolling Chip win percentage	21.5%	%	pts
Rolling Chip volume	\$ 6,820,630	\$	%
Rolling Chip win percentage	3.12%	%	pts
Slot handle	\$ 665,384	\$	%
Slot hold percentage	4.0%	%	pts
<b>Singapore Operations:</b>			
<b><i>Marina Bay Sands</i></b>			
Total casino revenues	\$ 1,251,513	\$ 1,059,014	18.2%
Non-Rolling Chip drop	\$ 2,372,503	\$ 2,100,907	12.9%
Non-Rolling Chip win percentage	22.2%	22.5%	(0.3)pts
Rolling Chip volume	\$ 24,310,289	\$ 22,361,150	8.7%
Rolling Chip win percentage	3.03%	2.80%	0.23pts
Slot handle	\$ 5,481,704	\$ 4,422,420	24.0%
Slot hold percentage	5.3%	5.3%	pts
<b>U.S. Operations:</b>			
<b><i>Las Vegas Operating Properties</i></b>			
Total casino revenues	\$ 253,293	\$ 188,246	34.6%
Table games drop	\$ 1,043,631	\$ 898,795	16.1%
Table games win percentage	20.9%	16.5%	4.4pts
Slot handle	\$ 928,909	\$ 818,864	13.4%

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Slot hold percentage		8.7%	8.7%	pts
<b>Sands Bethlehem</b>				
Total casino revenues	\$	215,635	\$ 179,073	20.4%
Table games drop	\$	419,928	\$ 270,505	55.2%
Table games win percentage		14.6%	15.2%	(0.6)pts
Slot handle	\$	2,046,227	\$ 1,829,247	11.9%
Slot hold percentage		7.3%	7.3%	pts

**Table of Contents**

In our experience, average win percentages remain steady when measured over extended periods of time, but can vary considerably within shorter time periods as a result of the statistical variances that are associated with games of chance in which large amounts are wagered.

Room revenues increased \$71.4 million compared to the six months ended June 30, 2011. The increase in room revenues was primarily attributable to a \$39.8 million increase at Marina Bay Sands, driven by increases in occupancy and average daily room rates, and \$15.3 million at Sands Cotai Central. The hotel tower at Sands Bethlehem opened in May 2011. The suites at Sands Macao are primarily provided to casino patrons on a complimentary basis. The following table summarizes the results of our room activity:

	Six Months Ended June 30,		
	2012	2011	Change
	(Dollars in thousands)		
<b>Macao Operations:</b>			
<b><i>The Venetian Macao</i></b>			
Total room revenues	\$ 108,873	\$ 101,614	7.1%
Occupancy rate	90.1%	88.1%	2.0pts
Average daily room rate	\$ 236	\$ 225	4.9%
Revenue per available room	\$ 213	\$ 198	7.6%
<b><i>Sands Macao</i></b>			
Total room revenues	\$ 11,983	\$ 11,114	7.8%
Occupancy rate	93.5%	86.5%	7.0pts
Average daily room rate	\$ 247	\$ 247	%
Revenue per available room	\$ 231	\$ 213	8.5%
<b><i>Four Seasons Macao</i></b>			
Total room revenues	\$ 19,011	\$ 15,058	26.3%
Occupancy rate	77.8%	66.2%	11.6pts
Average daily room rate	\$ 358	\$ 331	8.2%
Revenue per available room	\$ 279	\$ 220	26.8%
<b><i>Sands Cotai Central</i></b>			
Total room revenues	\$ 15,337	\$	%
Occupancy rate	75.1%	%	pts
Average daily room rate	\$ 141	\$	%
Revenue per available room	\$ 106	\$	%
<b>Singapore Operations:</b>			
<b><i>Marina Bay Sands</i></b>			
Total room revenues	\$ 157,260	\$ 117,421	33.9%
Occupancy rate	98.7%	88.6%	10.1pts
Average daily room rate	\$ 346	\$ 290	19.3%
Revenue per available room	\$ 341	\$ 257	32.7%
<b>U.S. Operations:</b>			
<b><i>Las Vegas Operating Properties</i></b>			
Total room revenues	\$ 226,236	\$ 225,805	0.2%
Occupancy rate	84.8%	86.4%	(1.6)pts
Average daily room rate	\$ 209	\$ 206	1.5%
Revenue per available room	\$ 177	\$ 178	(0.6)%
<b><i>Sands Bethlehem</i></b>			
Total room revenues	\$ 4,338	\$ 658	559.3%
Occupancy rate	56.2%	49.1%	7.1pts
Average daily room rate	\$ 141	\$ 168	(16.1)%
Revenue per available room	\$ 79	\$ 83	(4.8)%

Food and beverage revenues increased \$21.8 million compared to the six months ended June 30, 2011. Of the increase, \$9.4 million was attributable to Sands Cotai Central and \$6.8 million was due to The Venetian Macao.



**Table of Contents**

Mall revenues increased \$35.4 million compared to the six months ended June 30, 2011. The increase was primarily attributable to increases of \$11.3 million and \$8.9 million at Four Seasons Macao and The Venetian Macao, respectively, driven by higher overage rents, and an \$11.2 million increase at Marina Bay Sands, driven by an increase in mall occupancy. The following table summarizes the results of our mall activity:

	Six Months Ended June 30, <sup>(1)</sup>		
	2012	2011	Change
(Mall revenues in thousands)			
<b>Macao Operations:</b>			
<i>The Grand Canal Shoppes at The Venetian Macao</i>			
Total mall revenues	\$ 57,428	\$ 48,549	18.3%
Mall gross leasable area (in square feet)	806,897	813,689	(0.8)%
Occupancy	91.6%	90.7%	0.9pts
Base rent per square foot	\$ 136	\$ 122	11.5%
Tenant sales per square foot	\$ 1,165	\$ 878	32.7%
<i>The Shoppes at Four Seasons</i>			
Total mall revenues	\$ 31,806	\$ 20,463	55.4%
Mall gross leasable area (in square feet)	189,088	192,258	(1.6)%
Occupancy	92.2%	93.1%	(0.9)pts
Base rent per square foot	\$ 149	\$ 143	4.2%
Tenant sales per square foot	\$ 4,095	\$ 2,519	62.6%
<i>The Shoppes at Sands Cotai Central<sup>(2)</sup></i>			
Total mall revenues	\$ 3,252	\$	%
Mall gross leasable area (in square feet)	50,635		%
Occupancy	100.0%	%	pts
Base rent per square foot	\$ 204	\$	%
<b>Singapore Operations:</b>			
<i>The Shoppes at Marina Bay Sands</i>			
Total mall revenues	\$ 71,910	\$ 60,732	18.4%
Mall gross leasable area (in square feet)	629,734	623,867	0.9%
Occupancy	97.2%	76.7%	20.5pts
Base rent per square foot	\$ 199	\$ 163	22.1%
Tenant sales per square foot	\$ 1,313	\$ 1,177	11.6%
<b>U.S. Operations:</b>			
<i>The Shoppes at Sands Bethlehem<sup>(3)</sup></i>			
Total mall revenues	\$ 762	\$	%
Mall gross leasable area (in square feet)	129,216		%
Occupancy	65.3%	%	pts

(1) As GLA, occupancy, base rent per square foot and tenant sales per square foot are calculated as of June 30, 2012 and 2011, they are identical to the summary presented herein for the three months ended June 30, 2012 and 2011, respectively.

(2) Phase I of The Shoppes at Sands Cotai Central opened in April 2012.

(3) Base rent per square foot and tenant sales per square foot are excluded from the table as a progressive opening of The Shoppes at Sands Bethlehem began in November 2011.

Convention, retail and other revenues increased \$11.0 million compared to the six months ended June 30, 2011. The increase was primarily due to increases of \$7.6 million in Other Asia, driven by our ferry operations, and \$6.0 million at The Venetian Macao.

**Table of Contents****Operating Expenses**

The breakdown of operating expenses is as follows:

	Six Months Ended June 30,		Percent Change
	2012	2011	
	(Dollars in thousands)		
Casino	\$ 2,395,009	\$ 1,895,949	26.3%
Rooms	113,299	99,186	14.2%
Food and beverage	160,274	144,838	10.7%
Mall	34,099	28,222	20.8%
Convention, retail and other	157,927	164,047	(3.7)%
Provision for doubtful accounts	110,592	58,554	88.9%
General and administrative	477,755	434,046	10.1%
Corporate	107,547	79,952	34.5%
Pre-opening	94,931	27,649	243.3%
Development	7,995	2,993	167.1%
Depreciation and amortization	415,187	396,398	4.7%
Amortization of leasehold interests in land	20,002	23,190	(13.7)%
Impairment loss	143,674		%
Loss on disposal of assets	1,075	7,942	(86.5)%
<b>Total operating expenses</b>	<b>\$ 4,239,366</b>	<b>\$ 3,362,966</b>	<b>26.1%</b>

Operating expenses were \$4.24 billion for the six months ended June 30, 2012, an increase of \$876.4 million compared to \$3.36 billion for the six months ended June 30, 2011. The increase in operating expenses was primarily attributable to increased casino activity at our operating properties, the opening of Sands Cotai Central, an increase in pre-opening expense and \$143.7 million in impairment charges.

Casino expenses increased \$499.1 million compared to the six months ended June 30, 2011. Of the increase, \$219.8 million was due to Four Seasons Macao, driven by the 39% gross win tax on increased casino revenue, \$176.8 million was attributable to Sands Cotai Central and \$65.1 million was due to Marina Bay Sands.

Room, food and beverage and mall expenses increased \$14.1 million, \$15.4 million and \$5.9 million, respectively, compared to the six months ended June 30, 2011. The increases were driven by the associated increases in the related revenues described above.

The provision for doubtful accounts was \$110.6 million for the six months ended June 30, 2012, compared to \$58.6 million for the six months ended June 30, 2011. The increase was primarily due to a \$41.6 million increase in provisions at the Marina Bay Sands driven by an increase in accounts receivable related to credit extended to gaming patrons. The amount of this provision can vary over short periods of time because of factors specific to the customers who owe us money from gaming activities at any given time. We believe that the amount of our provision for doubtful accounts in the future will depend upon the state of the economy, our credit standards, our risk assessments and the judgment of our employees responsible for granting credit.

General and administrative expenses increased \$43.7 million compared to the six months ended June 30, 2011. The increase was primarily attributable to \$24.1 million at Sands Cotai Central and a \$12.2 million increase at our Las Vegas Operating Properties.

Corporate expenses increased \$27.6 million compared to the six months ended June 30, 2011, driven by an increase in legal fees.

Pre-opening expenses were \$94.9 million for the six months ended June 30, 2012, compared to \$27.6 million for the six months ended June 30, 2011. Pre-opening expense represents personnel and other costs incurred prior to the opening of new ventures, which are expensed as incurred. Pre-opening expenses for the six months ended June 30, 2012 and 2011 were primarily related to activities at Sands Cotai Central.

Impairment loss was \$143.7 million for the six months ended June 30, 2012, consisting primarily of a \$100.7 million write-off of capitalized construction costs related to our Cotai Strip parcels 7 and 8 in Macao and a \$42.9 million impairment due to the termination of the ZAiA show at

Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

The Venetian Macao (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 2 Property and Equipment, Net ).

**Table of Contents****Adjusted Property EBITDA**

The following table summarizes information related to our segments (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 10 Segment Information for discussion of our operating segments and a reconciliation of adjusted property EBITDA to net income):

	Six Months Ended June 30,		Percent Change
	2012	2011	
	(Dollars in thousands)		
<b>Macao:</b>			
The Venetian Macao	\$ 511,174	\$ 486,766	5.0%
Sands Macao	178,260	188,221	(5.3)%
Four Seasons Macao	144,106	95,167	51.4%
Sands Cotai Central	51,838		%
Other Asia	(11,677)	(13,836)	15.6%
	873,701	756,318	15.5%
<b>Marina Bay Sands</b>	802,924	689,830	16.4%
<b>United States:</b>			
Las Vegas Operating Properties	180,156	158,074	14.0%
Sands Bethlehem	54,419	43,148	26.1%
	234,575	201,222	16.6%
<b>Total adjusted property EBITDA</b>	<b>\$ 1,911,200</b>	<b>\$ 1,647,370</b>	<b>16.0%</b>

Adjusted property EBITDA at our Macao operations increased \$117.4 million compared to the six months ended June 30, 2011. The increase was primarily attributable to \$51.8 million in adjusted property EBITDA generated at Sands Cotai Central and a \$48.9 million increase at Four Seasons Macao, driven by an increase in casino activity.

Adjusted property EBITDA at Marina Bay Sands increased \$113.1 million compared to the six months ended June 30, 2011. The increase was primarily attributable to a \$220.9 million increase in net revenues, partially offset by an increase of \$65.1 million in casino expenses driven by increased casino activity, as well as increases in the other associated operating expenses.

Adjusted property EBITDA at our Las Vegas Operating Properties increased \$22.1 million compared to the six months ended June 30, 2011. The increase was primarily attributable to a \$59.6 million increase in net revenues (excluding intersegment royalty revenue), partially offset by increases in the associated operating expenses.

Adjusted property EBITDA at Sands Bethlehem increased \$11.3 million compared to the six months ended June 30, 2011. The increase was primarily attributable to a \$42.5 million increase in net revenues, driven by an increase in casino activity and the opening of the 300-room hotel tower in May 2011, partially offset by increases in the associated operating expenses.

**Interest Expense**

The following table summarizes information related to interest expense on long-term debt:

	Six Months Ended June 30,	
	2012	2011
	(Dollars in thousands)	
Interest cost (which includes the amortization of deferred financing costs and original issue discount)	\$ 156,047	\$ 206,544

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

Add imputed interest on deferred proceeds from sale of The Shoppes at The Palazzo	7,555	
Less capitalized interest	(34,397)	(62,367)
Interest expense, net	\$ 129,205	\$ 144,177
Cash paid for interest	\$ 157,709	\$ 211,412
Weighted average total debt balance	\$ 9,926,923	\$ 10,159,675
Weighted average interest rate	3.1%	4.1%

Interest cost decreased \$50.5 million compared to the six months ended June 30, 2011, resulting primarily from a decrease in our weighted average interest rate. Capitalized interest decreased \$28.0 million compared to the six months ended June 30, 2011, primarily due to the completion of phase I of Sands Cotai Central in April 2012.

---

## **Table of Contents**

### ***Other Factors Effecting Earnings***

Other expense was \$1.6 million for the six months ended June 30, 2012, compared to \$2.8 million for the six months ended June 30, 2011. The amounts in both periods were primarily attributable to decreases in the fair value of our interest rate cap agreements and foreign exchange losses.

The loss on modification or early retirement of debt was \$19.2 million for the six months ended June 30, 2012, and was primarily due to a \$13.1 million loss related to the refinancing of our Singapore credit facility in June 2012 (see Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 3 Long-Term Debt Singapore Credit Facility ).

Our effective income tax rate was 10.6% for the six months ended June 30, 2012, compared to 10.4% for the six months ended June 30, 2011. The effective income tax rate for the six months ended June 30, 2012, reflects a 17% statutory tax rate on our Singapore operations and a zero percent tax rate on our Macao gaming operations due to our income tax exemption in Macao, which, if not extended, will expire in 2013. We have recorded a valuation allowance related to deferred tax assets generated by operations in the U.S. and certain foreign jurisdictions; however, to the extent that the financial results of these operations improve and it becomes more-likely-than-not that these deferred tax assets or a portion thereof are realizable, we will reduce the valuation allowances in the period such determination is made.

The net income attributable to our noncontrolling interests was \$126.0 million for the six months ended June 30, 2012, compared to \$153.6 million for the six months ended June 30, 2011. These amounts are primarily related to the noncontrolling interest of SCL.

### **Development Projects**

We have suspended portions of our development projects and should general economic conditions fail to improve, if we are unable to obtain sufficient funding or applicable government approvals such that completion of our suspended projects is not probable, or should management decide to abandon certain projects, all or a portion of our investment to date on our suspended projects could be lost and would result in an impairment charge.

### ***Macao***

We submitted plans to the Macao government for our remaining Cotai Strip development (referred to as parcel 3), an integrated resort that will be connected to The Venetian Macao and Four Seasons Macao. Subject to government approval, the integrated resort is intended to include a gaming area (to be operated under our Macao gaming subconcession), hotel and shopping mall. We commenced pre-construction activities and have capitalized costs of \$98.1 million, including the land premium (net of amortization), as of June 30, 2012. We intend to commence construction after the necessary government approvals are obtained. In addition, we are completing the development of some public areas surrounding our Cotai Strip properties on behalf of the Macao government. The estimated overall cost of the project is currently not determinable with certainty.

As of June 30, 2012, we have capitalized an aggregate of \$7.98 billion in construction costs and land premiums (net of amortization) for our Cotai Strip developments, including The Venetian Macao, Four Seasons Macao and Sands Cotai Central, as well as our investments in transportation infrastructure, including our passenger ferry service operations. In addition to funding phases I and II of Sands Cotai Central with borrowings under our \$3.7 billion Macao credit facility completed in November 2011 (the 2011 VML Credit Facility, see Liquidity and Capital Resources Development Financing Strategy for further disclosure), we will need to arrange additional financing to fund the balance of our Cotai Strip developments and there is no assurance that we will be able to obtain the additional financing required or on terms suitable to us.

Land concessions in Macao generally have an initial term of 25 years with automatic extensions of 10 years thereafter in accordance with Macao law. We have received land concessions from the Macao government to build on parcels 1, 2, 3 and 5 and 6, including the sites on which The Venetian Macao, Four Seasons Macao and Sands Cotai Central are located. We do not own these land sites in Macao; however, the land concessions grant us exclusive use of the land. As specified in the land concessions, we are required to pay premiums for each parcel, which are either payable in a single lump sum upon acceptance of the land concessions by the Macao government or in seven semi-annual installments, as well as annual rent for the term of the land concessions.

Under our land concession for parcel 3, we initially were required to complete the corresponding development by August 2011, but subsequently were granted an extension from the Macao government, which extended the deadline until April 2013. In July 2012, the Macao government granted us an additional extension, which now requires the development to be completed by April 2016. The land concession for Sands Cotai Central contains a similar requirement that the corresponding development be completed by May 2014. Should we determine that we are unable to complete the developments by their respective deadlines, we intend to apply for extensions from the Macao government; however, no assurances can be given that extensions will be granted. If we are unable to meet these deadlines and the deadlines are not extended, we could

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

lose our land concessions for Sands Cotai Central or parcel 3, which would prohibit us from operating any facilities developed under the respective land concessions. As a result, we could record a charge for all or some portion of the \$3.59 billion or \$98.1 million in capitalized construction costs and land premiums (net of amortization), as of June 30, 2012, related to Sands Cotai Central and parcel 3, respectively.

**Table of Contents****United States**

We were constructing a high-rise residential condominium tower (the Las Vegas Condo Tower), located on the Las Vegas Strip between The Palazzo and The Venetian Las Vegas. We suspended our construction activities for the project due to reduced demand for Las Vegas Strip condominiums and the overall decline in general economic conditions. We intend to recommence construction when demand and conditions improve. As of June 30, 2012, we have capitalized construction costs of \$178.8 million for this project. The impact of the suspension on the estimated overall cost of the project is currently not determinable with certainty.

**Other**

We continue to aggressively pursue a variety of new development opportunities around the world.

**Liquidity and Capital Resources****Cash Flows Summary**

Our cash flows consisted of the following:

	<b>Six Months Ended June 30,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(Dollars in thousands)</b>	
Net cash generated from operating activities	\$ 1,418,319	\$ 1,081,523
Investing cash flows:		
Change in restricted cash and cash equivalents	(454)	366,680
Capital expenditures	(735,512)	(720,696)
Proceeds from disposal of property and equipment	1,478	4,416
Acquisition of intangible assets		(575)
Net cash used in investing activities	(734,488)	(350,175)
Financing cash flows:		
Proceeds from exercise of stock options	25,556	14,330
Proceeds from exercise of warrants	526,398	6,760
Dividends paid	(767,642)	(38,817)
Distributions to noncontrolling interests	(5,095)	(5,863)
Proceeds from long-term debt	3,625,516	
Repayments on long-term debt	(4,382,790)	(259,518)
Repurchase of preferred stock		(5,328)
Payments of preferred stock inducement premium		(16,493)
Payments of deferred financing costs	(100,142)	(57)
Net cash used in financing activities	(1,078,199)	(304,986)
Effect of exchange rate on cash	13,650	15,663
Increase (decrease) in cash and cash equivalents	\$ (380,718)	\$ 442,025

**Cash Flows Operating Activities**

Table games play at our properties is conducted on a cash and credit basis. Slot machine play is primarily conducted on a cash basis. The retail hotel rooms business is generally conducted on a cash basis, the group hotel rooms business is conducted on a cash and credit basis, and banquet



## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

business is conducted primarily on a credit basis resulting in operating cash flows being generally affected by changes in operating income and accounts receivable. Net cash generated from operating activities for the six months ended June 30, 2012, increased \$336.8 million compared to the six months ended June 30, 2011. The increase was attributable to the increase in our operating results during the six months ended June 30, 2012, as previously described.

### *Cash Flows Investing Activities*

Capital expenditures for the six months ended June 30, 2012, totaled \$735.5 million, including \$574.6 million for construction and development activities in Macao (primarily for Sands Cotai Central), \$87.4 million for construction activities in Singapore, \$13.6 million for construction activities at Sands Bethlehem and \$59.9 million at our Las Vegas Operating Properties and for corporate and other activities.

---

**Table of Contents*****Cash Flows Financing Activities***

Net cash flows used in financing activities were \$1.08 billion for the six months ended June 30, 2012, which was primarily attributable to \$767.6 million in dividend payments and the repayments of \$413.3 million on our U.S. credit facility and \$140.3 million on our ferry financing, as well as \$189.7 million for the redemption of our Senior Notes, partially offset by \$525.0 million of proceeds from the exercise of warrants by our Principal Stockholder's family.

As of June 30, 2012, we had \$1.41 billion available for borrowing under our U.S., Macao and Singapore credit facilities, net of letters of credit.

***Development Financing Strategy***

Through June 30, 2012, we have funded our development projects primarily through borrowings under our U.S., Macao and Singapore credit facilities, operating cash flows, proceeds from our equity offerings and proceeds from the disposition of non-core assets.

The U.S. credit facility, as amended in August 2010, requires our Las Vegas operations to comply with certain financial covenants at the end of each quarter, including maintaining a maximum leverage ratio of net debt, as defined, to trailing twelve-month adjusted earnings before interest, income taxes, depreciation and amortization, as defined ( Adjusted EBITDA ). The maximum leverage ratio is 5.5x for the quarterly period ended June 30, 2012, and then decreases to 5.0x for all quarterly periods thereafter through maturity. We can elect to contribute up to \$50 million of cash on hand to our Las Vegas operations on a bi-quarterly basis; such contributions having the effect of increasing Adjusted EBITDA during the applicable quarter for purposes of calculating compliance with the maximum leverage ratio (the EBITDA true-up ). In Macao, our 2011 VML Credit Facility also requires our Macao operations to comply with similar financial covenants, which commenced with the quarterly period ended March 31, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.5x for the quarterly periods ended June 30, 2012 through June 30, 2013, decreases to 4.0x for the quarterly periods ended September 30, 2013 through December 31, 2014, decreases to 3.5x for the quarterly periods ended March 31 through December 31, 2015, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. Our Singapore credit facility (the 2012 Singapore Credit Facility ), entered into in June 2012, requires operations of Marina Bay Sands to comply with similar financial covenants, commencing with the quarter ending September 30, 2012, including maintaining a maximum leverage ratio of debt to Adjusted EBITDA. The maximum leverage ratio is 4.0x for the quarterly periods ending September 30, 2012 through September 30, 2013, decreases to 3.5x for the quarterly periods ending December 31, 2013 through December 31, 2014, and then decreases to, and remains at, 3.0x for all quarterly periods thereafter through maturity. As of June 30, 2012, our U.S. and Macao leverage ratios were 1.3x and 1.9x, respectively, compared to the maximum leverage ratios allowed of 5.5x and 4.5x, respectively. If we are unable to maintain compliance with the financial covenants under these credit facilities, we would be in default under the respective credit facilities. A default under the U.S. credit facility would trigger a cross-default under our airplane financings. Any defaults or cross-defaults under these agreements would allow the lenders, in each case, to exercise their rights and remedies as defined under their respective agreements. If the lenders were to exercise their rights to accelerate the due dates of the indebtedness outstanding, there can be no assurance that we would be able to repay or refinance any amounts that may become due and payable under such agreements, which could force us to restructure or alter our operations or debt obligations.

We held unrestricted cash and cash equivalents of approximately \$3.52 billion and restricted cash and cash equivalents of approximately \$7.6 million as of June 30, 2012, of which approximately \$2.49 billion of the unrestricted amount is held by non-U.S. subsidiaries. Of the \$2.49 billion, approximately \$2.05 billion is available to be repatriated to the U.S. with minimal taxes owed on such amounts due to the significant foreign taxes we paid, which would ultimately generate U.S. foreign tax credits if cash is repatriated. The remaining unrestricted amounts are not available for repatriation primarily due to dividend requirements to third party public shareholders in the case of funds being repatriated from SCL. We believe the cash on hand, cash flow generated from operations and available borrowings under our credit facilities will be sufficient to fund our developments currently under construction and maintain compliance with the financial covenants of our U.S., Macao and Singapore credit facilities. In the normal course of our activities, we will continue to evaluate our capital structure and opportunities for enhancements thereof. In November 2011, we completed the \$3.7 billion 2011 VML Credit Facility, which was used to repay the outstanding indebtedness under the VML and VOL credit facilities, as well as continue to fund the development, construction and completion of certain components of Sands Cotai Central. In March 2012, we redeemed the outstanding balance of Senior Notes for \$191.7 million and recorded a \$2.8 million loss on early retirement of debt during the six months ended June 30, 2012. In May 2012, we repaid the \$131.6 million outstanding balance under our ferry financing and recorded a \$1.7 million loss on early retirement of debt during the three and six months ended June 30, 2012. In June 2012, we entered into the 5.1 billion Singapore dollar (approximately \$4.02 billion at exchange rates in effect on June 30, 2012) 2012 Singapore Credit Facility, which was used to repay the outstanding indebtedness under the prior Singapore credit facility. As a result, we recorded a \$13.1 million loss on modification and early retirement of debt during the three and six months ended June 30, 2012. In June 2012, we repaid \$400.0 million of indebtedness under the term loans of our U.S. credit facility and recorded a \$1.6 million loss on early retirement of debt during the three and six months ended June 30, 2012.



---

## **Table of Contents**

On February 28 and June 22, 2012, SCL paid a dividend of 0.58 Hong Kong dollars per share (a total of \$1.20 billion) to SCL shareholders (of which we retained \$844.4 million). On March 30 and June 29, 2012, we paid a dividend of \$0.25 per common share as part of a regular cash dividend program. During the six months ended June 30, 2012, we recorded \$411.5 million as a distribution against retained earnings (of which \$215.7 million related to our Principal Stockholder's family). In July 2012, our Board of Directors declared a quarterly dividend of \$0.25 per common share (a total estimated to be approximately \$206 million) to be paid on September 28, 2012, to shareholders of record on September 20, 2012.

On March 2, 2012, our Principal Stockholder's family exercised all of their outstanding warrants to purchase 87,500,175 shares of our common stock and paid \$525.0 million in cash as settlement of the exercise price.

### **Aggregate Indebtedness and Other Known Contractual Obligations**

As of June 30, 2012, there had been no material changes to our aggregated indebtedness and other known contractual obligations, which are set forth in the table included in our Annual Report on Form 10-K for the year ended December 31, 2011, with the exception of the following:

borrowings of \$3.63 billion under our 2012 Singapore Credit Facility (which mature in June 2018 and include quarterly payments commencing with the quarter ending September 30, 2014, with the remaining principal due in full upon maturity), which were used to repay the outstanding indebtedness under the prior Singapore credit facility (which would have matured in March 2015);

repayment of \$400.0 million under the term loans of our U.S credit facility on a pro rata basis (which would have matured between May 2013 and November 2016);

redemption of \$191.7 million of the outstanding principal of our senior notes (which would have matured in February 2015); and

repayment of \$131.6 million outstanding balance under our ferry financing (which would have matured in December 2015).

### **Restrictions on Distributions**

We are a parent company with limited business operations. Our main asset is the stock and membership interests of our subsidiaries. The debt instruments of our U.S., Macao and Singapore subsidiaries contain certain restrictions that, among other things, limit the ability of certain subsidiaries to incur additional indebtedness, issue disqualified stock or equity interests, pay dividends or make other distributions, repurchase equity interests or certain indebtedness, create certain liens, enter into certain transactions with affiliates, enter into certain mergers or consolidations or sell our assets of our company without prior approval of the lenders or noteholders.

### **Inflation**

We believe that inflation and changing prices have not had a material impact on our sales, revenues or income from continuing operations during the past year.

### **Special Note Regarding Forward-Looking Statements**

This report contains forward-looking statements that are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include the discussions of our business strategies and expectations concerning future operations, margins, profitability, liquidity and capital resources. In addition, in certain portions included in this report, the words anticipates, believes, estimates, seeks, expects, plans, intends and similar expressions, as they relate to our company or management, are intended to identify forward-looking statements. Although we believe that these forward-looking statements are reasonable, we cannot assure you that any forward-looking statements will prove to be correct. These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, among others, the risks associated with:

general economic and business conditions which may impact levels of disposable income, consumer spending, group meeting business, pricing of hotel rooms and retail and mall sales;

our substantial leverage, debt service and debt covenant compliance (including the pledge of our assets as security for our indebtedness);

disruptions in the global financing markets and our ability to obtain sufficient funding for our current and future developments;

the extensive regulations to which we are subject to and the costs of compliance with such regulations;

**Table of Contents**

increased competition for labor and materials due to other planned construction projects in Macao and quota limits on the hiring of foreign workers;

the impact of the suspensions of certain of our development projects and our ability to meet certain development deadlines;

the uncertainty of tourist behavior related to discretionary spending and vacationing at casino-resorts in Macao, Singapore, Las Vegas and Pennsylvania;

regulatory policies in mainland China or other countries in which our customers reside, including visa restrictions limiting the number of visits or the length of stay for visitors from mainland China to Macao, restrictions on foreign currency exchange or importation of currency, and the judicial enforcement of gaming debts;

our dependence upon properties primarily in Macao, Singapore and Las Vegas for all of our cash flow;

our relationship with GGP or any successor owner of The Shoppes at The Palazzo and The Grand Canal Shoppes;

new developments, construction and ventures, including our Cotai Strip developments;

the passage of new legislation and receipt of governmental approvals for our proposed developments in Macao and other jurisdictions where we are planning to operate;

our insurance coverage, including the risk that we have not obtained sufficient coverage or will only be able to obtain additional coverage at significantly increased rates;

disruptions or reductions in travel due to acts of terrorism;

disruptions or reductions in travel, as well as disruptions in our operations, due to natural or man-made disasters, outbreaks of infectious diseases, such as avian flu, SARS and H1N1 flu, terrorist activity or war;

government regulation of the casino industry (as well as new laws and regulations and changes to existing laws and regulations), including gaming license regulation, the requirement for certain beneficial owners of our securities to be found suitable by gaming authorities, the legalization of gaming in other jurisdictions and regulation of gaming on the Internet;

increased competition in Macao and Las Vegas, including recent and upcoming increases in hotel rooms, meeting and convention space, retail space and potential additional gaming licenses;

fluctuations in the demand for all-suites rooms, occupancy rates and average daily room rates in Macao, Singapore and Las Vegas;

## Edgar Filing: LAS VEGAS SANDS CORP - Form 10-Q

the popularity of Macao, Singapore and Las Vegas as convention and trade show destinations;

new taxes, changes to existing tax rates or proposed changes in tax legislation;

our ability to maintain our gaming licenses, certificate and subconcession;

the continued services of our key management and personnel;

any potential conflict between the interests of our Principal Stockholder and us;

the ability of our subsidiaries to make distribution payments to us;

our failure to maintain the integrity of our internal or customer data;

the completion of infrastructure projects in Macao and Singapore; and

the outcome of any ongoing and future litigation.

All future written and verbal forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. Readers are cautioned not to place undue reliance on these forward-looking statements. We assume no obligation to update any forward-looking statements after the date of this report as a result of new information, future events or developments, except as required by federal securities laws.

**Table of Contents****ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the risk of loss arising from adverse changes in market rates and prices, such as interest rates, foreign currency exchange rates and commodity prices. Our primary exposure to market risk is interest rate risk associated with our variable rate long-term debt, which we attempt to manage through the use of interest rate cap agreements. We do not hold or issue financial instruments for trading purposes and do not enter into derivative transactions that would be considered speculative positions. Our derivative financial instruments consist exclusively of interest rate cap agreements, which do not qualify for hedge accounting. Interest differentials resulting from these agreements are recorded on an accrual basis as an adjustment to interest expense.

To manage exposure to counterparty credit risk in interest rate cap agreements, we enter into agreements with highly rated institutions that can be expected to fully perform under the terms of such agreements. Frequently, these institutions are also members of the bank group providing our credit facilities, which management believes further minimizes the risk of nonperformance.

The table below provides information about our financial instruments that are sensitive to changes in interest rates. For debt obligations, the table presents notional amounts and weighted average interest rates by contractual maturity dates. Notional amounts are used to calculate the contractual payments to be exchanged under the contract. Weighted average variable rates are based on June 30, 2012, LIBOR, HIBOR and SOR plus the applicable interest rate spread in accordance with the respective debt agreements. The information is presented in U.S. dollar equivalents, which is the Company's reporting currency, for the twelve months ending June 30:

	2013	2014	2015	2016	2017	Thereafter	Total	Fair Value <sup>(1)</sup>
	(Dollars in millions)							
<b>LIABILITIES</b>								
<b>Long-term debt</b>								
Variable rate	\$ 93.3	\$ 775.5	\$ 1,020.9	\$ 2,148.6	\$ 3,928.6	\$ 1,377.7	\$ 9,344.6	\$ 9,084.4
Average interest rate <sup>(2)</sup>	2.2%	2.0%	2.5%	2.5%	2.6%		2.5%	
<b>ASSETS</b>								
Cap agreements <sup>(3)</sup>	\$	\$ 0.1	\$ 0.3	\$	\$	\$	\$ 0.4	\$ 0.4

- (1) The estimated fair values are based on quoted market prices, if available, or by pricing models based on the value of related cash flows discounted at current market interest rates.
- (2) Based upon contractual interest rates for fixed rate indebtedness or current LIBOR, HIBOR and SOR for variable-rate indebtedness. Based on variable-rate debt levels as of June 30, 2012, an assumed 100 basis point change in LIBOR, HIBOR and SOR would cause our annual interest cost to change approximately \$94.1 million.
- (3) As of June 30, 2012, we have 36 interest rate cap agreements with an aggregate fair value of approximately \$0.4 million based on quoted market values from the institutions holding the agreements.

Borrowings under the U.S. credit facility, as amended, bear interest, at our election, at either an adjusted Eurodollar rate or at an alternative base rate plus a credit spread. The portions of the revolving facility and term loans that were not extended bear interest at the alternative base rate plus 0.25% per annum or 0.5% per annum, respectively, or at the adjusted Eurodollar rate plus 1.25% per annum or 1.5% per annum, respectively. The extended revolving facility and extended term loans bear interest at the alternative base rate plus 1.0% per annum or 1.5% per annum, respectively, or at the adjusted Eurodollar rate plus 2.0% per annum or 2.5% per annum, respectively. Applicable spreads under the U.S. credit facility are subject to downward adjustments based upon our credit rating. Borrowings under the 2011 VML Credit Facility bear interest at either the adjusted Eurodollar rate or an alternative base rate (in the case of U.S. dollar denominated loans) or HIBOR (in the case of Hong Kong dollar and Macao pataca denominated loans), as applicable, plus a spread of 1.5% per annum to 2.25% per annum based on a specified consolidated leverage ratio. Borrowings under the 2012 Singapore Credit Facility bear interest at SOR plus a spread of 1.85% per annum until December 22, 2012 (the first 180 days after the closing date). Beginning December 23, 2012, the spread for all borrowings is subject to a reduction based on a specified consolidated adjusted EBITDA ratio. Borrowings under the airplane financings bear interest at LIBOR plus approximately 1.5% per annum. Borrowings under the ferry financing, as amended, bear interest at HIBOR plus 2.5% per annum.

Foreign currency transaction losses for the six months ended June 30, 2012, were \$0.5 million. We may be vulnerable to changes in the U.S. dollar/pataca exchange rate. Based on balances as of June 30, 2012, an assumed 1% change in the U.S. dollar/pataca exchange rate would cause a foreign currency transaction gain/loss of approximately \$14.8 million. We do not hedge our exposure to foreign currencies; however, we maintain a significant amount of our operating funds in the same currencies in which we have obligations thereby reducing our exposure to currency fluctuations.



See also Liquidity and Capital Resources.

**Table of Contents**

**ITEM 4 CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate, to allow for timely decisions regarding required disclosure. The Company's Chief Executive Officer and its Chief Financial Officer have evaluated the disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) of the Company as of June 30, 2012, and have concluded that they are effective at the reasonable assurance level.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

**Changes in Internal Control over Financial Reporting**

The only change in the Company's internal control over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that had a material effect, or was reasonably likely to have a material effect on the Company's internal control over financial reporting, related to the opening of Sands Cotai Central in April 2012. We have implemented controls and procedures at Sands Cotai Central similar to those in effect at our other properties.

**PART II OTHER INFORMATION**

**ITEM 1 LEGAL PROCEEDINGS**

The Company is party to litigation matters and claims related to its operations. For more information, see the Company's Annual Report on Form 10-K for the year ended December 31, 2011, and Part I Item 1 Financial Statements Notes to Condensed Consolidated Financial Statements Note 9 Commitments and Contingencies of this Quarterly Report on Form 10-Q.

**ITEM 1A RISK FACTORS**

There have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

**Table of Contents**

**ITEM 6 EXHIBITS**

**List of Exhibits**

<b>Exhibit No.</b>	<b>Description of Document</b>
10.1	Terms of Continued Employment, dated June 7, 2012, among Las Vegas Sands Corp., Las Vegas Sands, LLC and Michael A. Leven.
10.2	Facility Agreement, dated as of June 25, 2012, among Marina Bay Sands Pte. Ltd., as borrower, DBS Bank Ltd., Oversea-Chinese Banking Corporation Limited, United Overseas Bank Limited and Malayan Banking Berhad, Singapore Branch, as global coordinators, DBS Bank Ltd., as agent for the finance parties and security trustee for the secured parties and certain other lenders party thereto.
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer of Las Vegas Sands Corp. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**Table of Contents**

**LAS VEGAS SANDS CORP.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this quarterly report on Form 10-Q to be signed on its behalf by the undersigned thereunto duly authorized.

LAS VEGAS SANDS CORP.

By: /s/ Sheldon G. Adelson  
Sheldon G. Adelson  
Chairman of the Board and  
Chief Executive Officer

August 9, 2012

By: /s/ Kenneth J. Kay  
Kenneth J. Kay  
Chief Financial Officer

August 9, 2012