

ISABELLA BANK CORP  
Form 10-Q  
November 07, 2012  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.**  
For the quarterly period ended September 30, 2012

or

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.**  
For the transition period from to

Commission File Number: 0-18415

**Isabella Bank Corporation**

(Exact name of registrant as specified in its charter)

Edgar Filing: ISABELLA BANK CORP - Form 10-Q

**Michigan**  
(State or other jurisdiction of  
incorporation or organization)

**38-2830092**  
(I.R.S. Employer  
identification No.)

**401 N. Main St, Mt. Pleasant, MI**  
(Address of principal executive offices)

**48858**  
(Zip code)

**(989) 772-9471**

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "accelerated filer", "large accelerated filer", and "smaller reporting company", in Rule 12b-2 of the Exchange Act (Check One).

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock no par value, 7,620,399 as of October 19, 2012

**Table of Contents**

**ISABELLA BANK CORPORATION**  
**QUARTERLY REPORT ON FORM 10-Q**

**Table of Contents**

<b><u>PART I</u></b>		<b>3</b>
Item 1	<u>Interim Condensed Consolidated Financial Statements (Unaudited)</u>	3
Item 2	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	40
Item 3	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	61
Item 4	<u>Controls and Procedures</u>	61
<b><u>PART II</u></b>		<b>62</b>
Item 1	<u>Legal Proceedings</u>	62
Item 1A	<u>Risk Factors</u>	62
Item 2	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	62
Item 6	<u>Exhibits</u>	63
<b><u>SIGNATURES</u></b>		<b>64</b>

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1 Interim Condensed Consolidated Financial Statements (Unaudited)****INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands)

	September 30 2012	December 31 2011
<b>ASSETS</b>		
Cash and cash equivalents		
Cash and demand deposits due from banks	\$ 19,202	\$ 24,514
Interest bearing balances due from banks	5,462	4,076
<b>Total cash and cash equivalents</b>	<b>24,664</b>	<b>28,590</b>
Certificates of deposit held in other financial institutions	5,675	8,924
Trading securities	1,788	4,710
Available-for-sale securities (amortized cost of \$452,536 in 2012 and \$414,614 in 2011)	467,414	425,120
Mortgage loans available-for-sale	2,820	3,205
Loans		
Agricultural	83,439	74,645
Commercial	369,366	365,714
Consumer	33,515	31,572
Residential real estate	280,431	278,360
<b>Total loans</b>	<b>766,751</b>	<b>750,291</b>
Less allowance for loan losses	12,062	12,375
<b>Net loans</b>	<b>754,689</b>	<b>737,916</b>
Premises and equipment	25,471	24,626
Corporate owned life insurance	22,594	22,075
Accrued interest receivable	6,565	5,848
Equity securities without readily determinable fair values	17,830	17,189
Goodwill and other intangible assets	46,592	46,792
Other assets	13,036	12,930
<b>TOTAL ASSETS</b>	<b>\$ 1,389,138</b>	<b>\$ 1,337,925</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Deposits		
Noninterest bearing	\$ 126,362	\$ 119,072
NOW accounts	174,350	163,653
Certificates of deposit under \$100 and other savings	453,348	440,123
Certificates of deposit over \$100	235,431	235,316
<b>Total deposits</b>	<b>989,491</b>	<b>958,164</b>
Borrowed funds (\$0 in 2012 and \$5,242 in 2011 at fair value)	226,580	216,136
Accrued interest payable and other liabilities	8,920	8,842
<b>Total liabilities</b>	<b>1,224,991</b>	<b>1,183,142</b>
Shareholders equity		

Edgar Filing: ISABELLA BANK CORP - Form 10-Q

Common stock no par value 15,000,000 shares authorized; issued and outstanding 7,611,350 shares (including 25,644 shares held in the Rabbi Trust) in 2012 and 7,589,226 shares (including 16,585 shares held in the Rabbi Trust) in 2011	134,973	134,734
Shares to be issued for deferred compensation obligations	4,925	4,524
Retained earnings	18,178	13,036
Accumulated other comprehensive income	6,071	2,489
<b>Total shareholders equity</b>	<b>164,147</b>	<b>154,783</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>\$ 1,389,138</b>	<b>\$ 1,337,925</b>

See notes to interim condensed consolidated financial statements.

**Table of Contents****INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

(Dollars in thousands except per share data)

	Common Stock Shares Outstanding	Common Stock	Shares to be Issued for Deferred Compensation Obligations	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Totals
<b>Balance, January 1, 2011</b>	<b>7,550,074</b>	<b>\$ 133,592</b>	<b>\$ 4,682</b>	<b>\$ 8,596</b>	<b>\$ (1,709)</b>	<b>\$ 145,161</b>
Comprehensive income				7,499	6,608	14,107
Issuance of common stock	90,049	1,891				1,891
Common stock issued for deferred compensation obligations	14,842	266	(254)			12
Share based payment awards under equity compensation plan			486			486
Common stock purchased for deferred compensation obligations		(356)				(356)
Common stock repurchased pursuant to publicly announced repurchase plan	(76,708)	(1,391)				(1,391)
Cash dividends (\$0.57 per share)				(4,331)		(4,331)
<b>Balance, September 30, 2011</b>	<b>7,578,257</b>	<b>\$ 134,002</b>	<b>\$ 4,914</b>	<b>\$ 11,764</b>	<b>\$ 4,899</b>	<b>\$ 155,579</b>
<b>Balance, January 1, 2012</b>	<b>7,589,226</b>	<b>134,734</b>	<b>4,524</b>	<b>13,036</b>	<b>2,489</b>	<b>\$ 154,783</b>
Comprehensive income				9,695	3,582	13,277
Issuance of common stock	85,227	2,025				2,025
Common stock transferred from the Rabbi Trust to satisfy deferred compensation obligations		95	(95)			
Share based payment awards under equity compensation plan			496			496
Common stock purchased for deferred compensation obligations		(361)				(361)
Common stock repurchased pursuant to publicly announced repurchase plan	(63,103)	(1,520)				(1,520)
Cash dividends (\$0.60 per share)				(4,553)		(4,553)
<b>Balance, September 30, 2012</b>	<b>7,611,350</b>	<b>\$ 134,973</b>	<b>\$ 4,925</b>	<b>\$ 18,178</b>	<b>\$ 6,071</b>	<b>\$ 164,147</b>

See notes to interim condensed consolidated financial statements.

**Table of Contents****INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Dollars in thousands except per share data)

	Three Months Ended September 30		Nine Months Ended September 30	
	2012	2011	2012	2011
<b>Interest income</b>				
Loans, including fees	\$ 10,918	\$ 11,365	\$ 32,707	\$ 34,190
Investment securities				
Taxable	1,878	1,800	5,755	5,149
Nontaxable	1,232	1,201	3,652	3,569
Trading account securities	15	45	79	143
Federal funds sold and other	121	121	363	388
<b>Total interest income</b>	<b>14,164</b>	<b>14,532</b>	<b>42,556</b>	<b>43,439</b>
<b>Interest expense</b>				
Deposits	2,203	2,725	7,083	8,286
Borrowings	1,036	1,345	3,289	3,938
<b>Total interest expense</b>	<b>3,239</b>	<b>4,070</b>	<b>10,372</b>	<b>12,224</b>
<b>Net interest income</b>	<b>10,925</b>	<b>10,462</b>	<b>32,184</b>	<b>31,215</b>
Provision for loan losses	200	963	1,100	2,383
<b>Net interest income after provision for loan losses</b>	<b>10,725</b>	<b>9,499</b>	<b>31,084</b>	<b>28,832</b>
<b>Noninterest income</b>				
Service charges and fees	1,543	1,341	4,800	4,434
Gain on sale of mortgage loans	422	111	1,080	293
Net loss on trading securities	(9)	(24)	(41)	(51)
Net gain on borrowings measured at fair value		42	33	159
Gain on sale of available-for-sale investment securities	116		1,119	
Other	687	389	1,853	950
<b>Total noninterest income</b>	<b>2,759</b>	<b>1,859</b>	<b>8,844</b>	<b>5,785</b>
<b>Noninterest expenses</b>				
Compensation and benefits	5,130	4,814	15,663	14,565
Occupancy	649	633	1,889	1,892
Furniture and equipment	1,113	1,151	3,373	3,384
Other	2,236	1,915	6,682	6,038
Available-for-sale impairment loss				
Total other-than-temporary impairment loss			486	
Portion of loss reported in other comprehensive income			(204)	
Net available-for-sale impairment loss			282	
<b>Total noninterest expenses</b>	<b>9,128</b>	<b>8,513</b>	<b>27,889</b>	<b>25,879</b>
<b>Income before federal income tax expense</b>	<b>4,356</b>	<b>2,845</b>	<b>12,039</b>	<b>8,738</b>
Federal income tax expense	899	334	2,344	1,239

<b>NET INCOME</b>	<b>\$ 3,457</b>	<b>\$ 2,511</b>	<b>\$ 9,695</b>	<b>\$ 7,499</b>
<b>Earnings per share</b>				
<b>Basic</b>	<b>\$ 0.45</b>	<b>\$ 0.33</b>	<b>\$ 1.28</b>	<b>\$ 0.99</b>
<b>Diluted</b>	<b>\$ 0.44</b>	<b>\$ 0.32</b>	<b>\$ 1.24</b>	<b>\$ 0.97</b>
<b>Cash dividends per basic share</b>	<b>\$ 0.20</b>	<b>\$ 0.19</b>	<b>\$ 0.60</b>	<b>\$ 0.57</b>

See notes to interim condensed consolidated financial statements.



**Table of Contents****INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(Dollars in thousands)

	Three Months Ended September 30		Nine Months Ended September 30	
	2012	2011	2012	2011
<b>Net income</b>	<b>\$ 3,457</b>	<b>\$ 2,511</b>	<b>\$ 9,695</b>	<b>\$ 7,499</b>
Unrealized holding gains on available-for-sale securities:				
Unrealized holding gains arising during the period	2,990	4,721	5,209	10,050
Reclassification adjustment for net realized gains included in net income	(116)		(1,119)	
Reclassification adjustment for impairment loss included in net income			282	
Net unrealized gains	2,874	4,721	4,372	10,050
Tax effect	(763)	(1,835)	(790)	(3,442)
Other comprehensive income, net of tax	2,111	2,886	3,582	6,608
<b>COMPREHENSIVE INCOME</b>	<b>\$ 5,568</b>	<b>\$ 5,397</b>	<b>\$ 13,277</b>	<b>\$ 14,107</b>

See notes to interim condensed consolidated financial statements.

**Table of Contents****INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Dollars in thousands)

	Nine Months Ended September 30	
	2012	2011
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 9,695	\$ 7,499
Reconciliation of net income to net cash provided by operations:		
Provision for loan losses	1,100	2,383
Impairment of foreclosed assets	17	45
Depreciation	1,802	1,909
Amortization and impairment of originated mortgage servicing rights	582	606
Amortization of acquisition intangibles	200	229
Net amortization of available-for-sale securities	1,683	1,117
Available-for-sale security impairment loss	282	
Gain on sale of available-for-sale securities	(1,119)	
Net unrealized losses on trading securities	41	51
Net gain on sale of mortgage loans	(1,080)	(293)
Net unrealized gains on borrowings measured at fair value	(33)	(159)
Increase in cash value of corporate owned life insurance	(519)	(428)
Share-based payment awards under equity compensation plan	496	486
Origination of loans held for sale	(69,503)	(31,225)
Proceeds from loan sales	70,968	29,724
Net changes in operating assets and liabilities which provided (used) cash:		
Trading securities	2,881	900
Accrued interest receivable	(717)	(1,067)
Other assets	(1,994)	423
Accrued interest payable and other liabilities	78	792
<b>Net cash provided by operating activities</b>	<b>14,860</b>	<b>12,992</b>
<b>INVESTING ACTIVITIES</b>		
Net change in certificates of deposit held in other financial institutions	3,249	6,159
Activity in available-for-sale securities		
Sales	40,677	3,000
Maturities and calls	58,598	49,117
Purchases	(138,043)	(128,339)
Loan principal originations, net	(19,461)	(18,923)
Proceeds from sales of foreclosed assets	1,446	1,625
Purchases of premises and equipment	(2,647)	(1,576)
Purchases of corporate owned life insurance		(4,000)
<b>Net cash used in investing activities</b>	<b>(56,181)</b>	<b>(92,937)</b>

**Table of Contents****INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)**

(Dollars in thousands)

	Nine Months Ended September 30	
	2012	2011
<b>FINANCING ACTIVITIES</b>		
Acceptances and withdrawals of deposits, net	31,327	65,102
Increase in other borrowed funds	10,477	22,130
Cash dividends paid on common stock	(4,553)	(4,331)
Proceeds from issuance of common stock	2,025	1,637
Common stock repurchased	(1,520)	(1,125)
Common stock purchased for deferred compensation obligations	(361)	(356)
<b>Net cash provided by financing activities</b>	<b>37,395</b>	<b>83,057</b>
<b>(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(3,926)</b>	<b>3,112</b>
Cash and cash equivalents at beginning of period	28,590	18,109
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 24,664</b>	<b>\$ 21,221</b>
<b>SUPPLEMENTAL CASH FLOWS INFORMATION:</b>		
Interest paid	\$ 10,526	\$ 12,292
Federal income taxes paid	1,467	672
<b>SUPPLEMENTAL NONCASH INFORMATION:</b>		
Transfers of loans to foreclosed assets	\$ 1,588	\$ 1,681
Common stock issued for deferred compensation obligations		254
Common stock repurchased from the Rabbi Trust		(266)
See notes to interim condensed consolidated financial statements.		

**Table of Contents**

**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Dollars in thousands except per share amounts)**

**NOTE 1 - BASIS OF PRESENTATION**

As used in these Notes as well as in the Management's Discussion and Analysis of Financial Condition and Results of Operations, references to Isabella, we, our, us, and similar terms refer to the consolidated entity consisting of Isabella Bank Corporation and its subsidiaries. Isabella Bank Corporation refers solely to the parent holding company, and Isabella Bank refers to Isabella Bank Corporation's subsidiary, Isabella Bank.

The acronyms and abbreviations identified below are used in the Notes to the Interim Condensed Consolidated Financial Statements as well as in the Management's Discussion and Analysis of Financial Condition and Results of Operations. You may find it helpful to refer back to this page as you read this report.

AFS: Available-for-sale	IFRS: International Financial Reporting Standards
ALLL: Allowance for loan and lease losses	IRR: Interest Rate Risk
ASC: FASB Accounting Standards Codification	JOBS Act: Jumpstart our Business Startups Act
ASU: FASB Accounting Standards Update	LIBOR: London Interbank Offered Rate
ATM: Automated Teller Machine	Moody's: Moody's Investors Service, Inc
Directors Plan: Isabella Bank Corporation and Related Companies Deferred Compensation Plan for Directors	N/A: Not applicable
Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010	N/M: Not meaningful
FASB: Financial Accounting Standards Board	OCI: Other comprehensive income (loss)
FDIC: Federal Deposit Insurance Corporation	OMSR: Originated mortgage servicing rights
FFIEC: Federal Financial Institutions Examination Council	OREO: Other real estate owned
FRB: Board of Governors of the Federal Reserve System	OTTI: Other-than-temporary impairment
FHLB: Federal Home Loan Bank	PBO: Projected Benefit Obligation
Freddie Mac: Federal Home Loan Mortgage Corporation	Rabbi Trust: A trust established to fund the Directors Plan
FTE: Fully taxable equivalent	SEC: U.S. Securities & Exchange Commission
GAAP: U.S. generally accepted accounting principles	SOX: Sarbanes-Oxley Act of 2002
	TDR: Troubled debt restructuring
	XBRL: eXtensible Business Reporting Language

The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. For further information, refer to the consolidated financial statements and footnotes thereto included in our annual report for the year ended December 31, 2011.

The accounting policies are materially the same as those discussed in Note 1 to the Consolidated Financial Statements included in our annual report for the year ended December 31, 2011.

**Table of Contents****NOTE 2 - COMPUTATION OF EARNINGS PER SHARE**

Basic earnings per share represents income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustments to income that would result from the assumed issuance. Potential common shares that may be issued relate solely to outstanding shares in the Directors Plan.

Earnings per common share have been computed based on the following:

	Three Months Ended September 30		Nine Months Ended September 30	
	2012	2011	2012	2011
Average number of common shares outstanding for basic calculation	7,600,443	7,577,388	7,595,806	7,568,551
Average potential effect of shares in the Directors Plan (1)	206,233	197,937	203,250	195,360
Average number of common shares outstanding used to calculate diluted earnings per common share	7,806,676	7,775,325	7,799,056	7,763,911
Net income	\$ 3,457	\$ 2,511	\$ 9,695	\$ 7,499
<b>Earnings per share</b>				
<b>Basic</b>	<b>\$ 0.45</b>	<b>\$ 0.33</b>	<b>\$ 1.28</b>	<b>\$ 0.99</b>
<b>Diluted</b>	<b>\$ 0.44</b>	<b>\$ 0.32</b>	<b>\$ 1.24</b>	<b>\$ 0.97</b>

(1) Exclusive of shares held in the Rabbi Trust

**NOTE 3 ACCOUNTING STANDARDS UPDATES****Recently Adopted Accounting Standards Updates**ASU No. 2011-03: Reconsideration of Effective Control for Repurchase Agreements

In April 2011, ASU No. 2011-03 amended ASC Topic 310, Transfers and Servicing to eliminate from the assessment of effective control, the criteria calling for the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed upon terms, even in the event of the transferee's default. The assessment of effective control should instead focus on the transferor's contractual rights and obligations. The new authoritative guidance was effective for interim and annual periods beginning on or after December 15, 2011 and did not impact our consolidated financial statements.

ASU No. 2011-04: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS

In May 2011, ASU No. 2011-04 amended ASC Topic 820, Fair Value Measurement to align fair value measurements and disclosures in GAAP and IFRS. The ASU changes the wording used to describe the requirements in GAAP for measuring fair value and disclosures about fair value.

The ASU clarifies the application of existing fair value measurements and disclosure requirements related to:

The application of highest and best use and valuation premise concepts.

## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

Measuring the fair value of an instrument classified in a reporting entity's stockholders' equity.

Disclosure about fair value measurements within Level 3 of the fair value hierarchy.

The ASU also changes particular principles or requirements for measuring fair value and disclosing information measuring fair value and disclosures related to:

Measuring the fair value of financial instruments that are managed within a portfolio.

Application of premiums and discounts in a fair value measurement.

**Table of Contents**

The new authoritative guidance was effective for interim and annual periods beginning on or after December 15, 2011 and did not have a financial impact but increased the level of disclosures related to fair value measurements in our interim condensed consolidated financial statements in 2012.

ASU No. 2011-05: Presentation of Comprehensive Income

In June 2011, ASU No. 2011-05 amended ASC Topic 220, Comprehensive Income to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. In addition, to increase the prominence of items reported in other comprehensive income, and to facilitate the convergence of GAAP and IFRS, the FASB eliminated the option to present components of other comprehensive income as part of the statement of changes in shareholders' equity.

The new authoritative guidance was effective for interim and annual periods beginning on or after December 15, 2011 and did not have an impact on our consolidated financial statements as we have historically elected to present a separate statement of comprehensive income.

**Pending Accounting Standards Updates**

ASU No. 2012-02: Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment

In August, ASU No. 2012-02 amended ASC Topic 350, Goodwill and Other to simplify the testing of intangible assets with indefinite lives. This update will allow for a qualitative assessment of intangible assets with indefinite lives to determine whether or not it is necessary to perform the impairment test described in ASC Topic 350. The new authoritative guidance is effective for fiscal years beginning after September 15, 2012 and is not expected to have any impact on our consolidated financial statements.

**NOTE 4 TRADING SECURITIES**

Trading securities, at fair value, consist of the following investments at:

	September 30 2012	December 31 2011
States and political subdivisions	\$ 1,788	\$ 4,710

Included in the net trading losses of \$41 during the first nine months of 2012 were \$13 of net unrealized trading losses on securities that were held in our trading portfolio as of September 30, 2012. Included in the net trading losses of \$51 during the first nine months of 2011 were \$45 of net unrealized trading losses on securities that were held in the trading portfolio as of September 30, 2011.

**Table of Contents****NOTE 5 AVAILABLE-FOR-SALE SECURITIES**

The amortized cost and fair value of AFS securities, with gross unrealized gains and losses, are as follows at:

	Amortized Cost	September 30, 2012		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Government sponsored enterprises	\$ 1,925	\$ 32	\$	\$ 1,957
States and political subdivisions	176,576	9,394	490	185,480
Auction rate money market preferred	3,200		429	2,771
Preferred stocks	6,800	56	496	6,360
Mortgage-backed securities	138,086	4,142		142,228
Collateralized mortgage obligations	125,949	2,773	104	128,618
<b>Total</b>	<b>\$ 452,536</b>	<b>\$ 16,397</b>	<b>\$ 1,519</b>	<b>\$ 467,414</b>

	Amortized Cost	December 31, 2011		Fair Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Government sponsored enterprises	\$ 395	\$ 2	\$	\$ 397
States and political subdivisions	166,832	8,157	51	174,938
Auction rate money market preferred	3,200		1,151	2,049
Preferred stocks	6,800		1,767	5,033
Mortgage-backed securities	140,842	2,807	47	143,602
Collateralized mortgage obligations	96,545	2,556		99,101
<b>Total</b>	<b>\$ 414,614</b>	<b>\$ 13,522</b>	<b>\$ 3,016</b>	<b>\$ 425,120</b>

The amortized cost and fair value of AFS securities by contractual maturity at September 30, 2012 are as follows:

	Maturing				Securities With Variable Monthly Payments or Continual Call Dates	Total
	Due in One Year or Less	After One Year But Within Five Years	After Five Years But Within Ten Years	After Ten Years		
Government sponsored enterprises	\$	\$	\$ 72	\$ 1,853	\$	\$ 1,925
States and political subdivisions	7,300	37,147	82,543	49,586		176,576
Auction rate money market preferred					3,200	3,200
Preferred stocks					6,800	6,800
Mortgage-backed securities					138,086	138,086
Collateralized mortgage obligations					125,949	125,949
<b>Total amortized cost</b>	<b>\$ 7,300</b>	<b>\$ 37,147</b>	<b>\$ 82,615</b>	<b>\$ 51,439</b>	<b>\$ 274,035</b>	<b>\$ 452,536</b>
<b>Fair value</b>	<b>\$ 7,302</b>	<b>\$ 38,237</b>	<b>\$ 88,912</b>	<b>\$ 52,986</b>	<b>\$ 279,977</b>	<b>\$ 467,414</b>



## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

Expected maturities for government sponsored enterprises and states and political subdivisions may differ from contractual maturities because issuers may have the right to call or prepay obligations.

**Table of Contents**

As auction rate money market preferred and preferred stocks have continual call dates, they are not reported by a specific maturity group. Because of their variable monthly payments, mortgage-backed securities and collateralized mortgage obligations are not reported by a specific maturity group.

A summary of the activity related to sales of AFS securities was as follows for the nine month period ended September 30, 2012:

Proceeds from sales of securities	\$ 40,677
Gross realized gains	\$ 1,119
Applicable income tax expense	\$ 380

There were no sales of AFS securities in the first nine months of 2011. The cost basis used to determine the realized gains or losses of securities sold was the amortized cost of the individual investment security as of the trade date.

Information pertaining to AFS securities with gross unrealized losses at September 30, 2012 and December 31, 2011 aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	September 30, 2012				
	Less Than Twelve Months		Over Twelve Months		Total Unrealized Losses
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	
States and political subdivisions	\$ 1	\$ 315	\$ 489	\$ 2,410	\$ 490
Auction rate money market preferred			429	2,771	429
Preferred stocks			496	3,303	496
Mortgage-backed securities					
Collateralized mortgage obligations	104	15,001			104
<b>Total</b>	<b>\$ 105</b>	<b>\$ 15,316</b>	<b>\$ 1,414</b>	<b>\$ 8,484</b>	<b>\$ 1,519</b>
<b>Number of securities in an unrealized loss position:</b>	<b>4</b>		<b>6</b>		<b>10</b>

	December 31, 2011				
	Less Than Twelve Months		Over Twelve Months		Total Unrealized Losses
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	
States and political subdivisions	\$ 51	\$ 1,410	\$	\$	\$ 51
Auction rate money market preferred			1,151	2,049	1,151
Preferred stocks			1,767	5,033	1,767
Mortgage-backed securities	47	24,291			47
<b>Total</b>	<b>\$ 98</b>	<b>\$ 25,701</b>	<b>\$ 2,918</b>	<b>\$ 7,082</b>	<b>\$ 3,016</b>
<b>Number of securities in an unrealized loss position:</b>	<b>6</b>		<b>6</b>		<b>12</b>

As of September 30, 2012 and December 31, 2011, we conducted an analysis to determine whether any securities currently in an unrealized loss position should be other-than-temporarily impaired. Such analyses considered, among other factors, the following criteria:

Has the value of the investment declined more than what is deemed to be reasonable based on a risk and maturity adjusted discount rate?

Is the issuer's investment credit rating below investment grade?

**Table of Contents**

Is it probable that the issuer will be unable to pay the amount when due?

Is it more likely than not that we will have to sell the security before recovery of its cost basis?

Has the duration of the investment been extended?

As of September 30, 2012, we held an auction rate money market preferred security and preferred stocks which continued to be in an unrealized loss position as a result of the securities' interest rates, as they are currently lower than the offering rates of securities with similar characteristics. We determined that any declines in the fair value of these securities are the result of changes in interest rates and not risks related to the underlying credit quality of the security. Additionally, none of the issuers of these securities are deemed to be below investment grade, we do not intend to sell the securities in an unrealized loss position, and it is unlikely that we will have to sell the securities before recovery of their cost basis.

During the three month period ended March 31, 2012, we had one state issued student loan auction rate AFS investment security (which is included in states and political subdivisions) that was downgraded by Moody's from A3 to Caa3. As a result of this downgrade, we engaged the services of an independent investment valuation firm to estimate the amount of credit losses (if any) related to this particular issue as of March 31, 2012. The evaluation calculated a range of estimated credit losses utilizing two different bifurcation methods: 1) Estimated Cash Flow Method and 2) Credit Yield Analysis Method. The two methods were then weighted, with a higher weighting applied to the Estimated Cash Flow Method, to determine the estimated credit related impairment. As a result of this analysis we, recognized an OTTI of \$282 in earnings in the first quarter of 2012.

A summary of key valuation assumptions used in the aforementioned analysis as of March 31, 2012, follows:

	Discounted Cash Flow Method
Ratings	
Fitch	Not Rated
Moody's	Caa3
S&P	A
Seniority	Senior
Discount rate	LIBOR + 6.35%
	Credit Yield
	Analysis Method
Credit discount rate	LIBOR + 4.00%
Average observed discounts based on closed transactions	14.00%

To test for additional impairment of this security during the three months ended September 30, 2012, we obtained another investment valuation (from the same firm engaged to perform the initial valuation as of March 31, 2012) as of September 30, 2012. Based on the results of this valuation, no additional OTTI was indicated as of September 30, 2012.

A rollforward of credit related impairment recognized in earnings on available-for-sale securities in the three and nine months ended September 30, 2012 was as follows:

	Three Months Ended September 30, 2012	Nine Months Ended September 30, 2012
Balance at beginning of period	\$ 282	\$
Additions to credit losses for which no previous OTTI was recognized		282

September 30, 2012	\$	282	\$	282
--------------------	----	-----	----	-----

## **Table of Contents**

There were no credit losses recognized in earnings on available-for-sale securities during 2011.

Based on our analysis using the above criteria, the fact that we have asserted that we do not have the intent to sell these securities in an unrealized loss position, and it is unlikely that we will have to sell the securities before recovery of their cost basis, we do not believe that the values of any other securities are other-than-temporarily impaired as of September 30, 2012 or December 31, 2011.

### **NOTE 6 LOANS AND ALLOWANCE FOR LOAN LOSSES**

We grant commercial, agricultural, residential real estate, and consumer loans to customers situated primarily in Clare, Gratiot, Isabella, Mecosta, Midland, Montcalm, and Saginaw counties in Michigan. The ability of the borrowers to honor their repayment obligations is often dependent upon the real estate, agricultural, light manufacturing, retail, gaming and tourism, higher education, and general economic conditions of this region. Substantially all of the consumer and residential real estate loans are secured by various items of property, while commercial loans are secured primarily by real estate, business assets, and personal guarantees; a portion of loans are unsecured.

Loans that we have the intent and ability to hold in our portfolio are reported at their outstanding principal balance adjusted for any charge-offs, the ALLL, and any deferred fees or costs. Interest income on loans is accrued over the term of the loan based on the principal amount outstanding. Loan origination fees and certain direct loan origination costs are capitalized and recognized as a component of interest income over the term of the loan using the level yield method.

The accrual of interest on commercial, agricultural, and residential real estate loans is typically discontinued at the time the loan is 90 days or more past due unless the credit is well-secured and in the process of collection. Consumer loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

For loans that are placed on nonaccrual status or charged off, all interest accrued in the current calendar year, but not collected, is reversed against interest income while interest accrued in prior calendar years, but not collected, is charged against the allowance for loan losses. The interest on these loans is accounted for on the cash basis, until qualifying for return to accrual status. Loans are typically returned to accrual status after six months of continuous performance. For impaired loans not classified as nonaccrual, interest income continues to be accrued over the term of the loan based on the principal amount outstanding.

Commercial and agricultural loans include loans for commercial real estate, commercial operating loans, farmland and agricultural production, and state and political subdivisions. Repayment of these loans is often dependent upon the successful operation and management of a business; thus, these loans generally involve greater risk than other types of lending. We minimize our risk by limiting the amount of loans to any one borrower to \$12,500. Borrowers with credit needs of more than \$12,500 are serviced through the use of loan participations with other commercial banks. Commercial and agricultural real estate loans generally require loan-to-value limits of less than 80%. Depending upon the type of loan, past credit history, and current operating results, we may require the borrower to pledge accounts receivable, inventory, and property and equipment. Personal guarantees are generally required from the owners of closely held corporations, partnerships, and sole proprietorships. In addition, we require annual financial statements, prepare cash flow analyses, and review credit reports as deemed necessary.

We offer adjustable rate mortgages, fixed rate balloon mortgages, construction loans, and fixed rate mortgage loans which typically have amortization periods up to a maximum of 30 years. Fixed rate loans with an amortization of greater than 15 years are generally sold upon origination to Freddie Mac. Fixed rate residential real estate loans with an amortization of 15 years or less may be held in our portfolio, held for future sale, or sold upon origination. We consider the direction of interest rates, the sensitivity of our balance sheet to changes in interest rates, and overall loan demand to determine whether or not to sell these loans to Freddie Mac.

**Table of Contents**

Our lending policies generally limit the maximum loan-to-value ratio on residential real estate loans to 95% of the lower of the appraised value of the property or the purchase price, with the condition that private mortgage insurance is required on loans with loan to value ratios in excess of 80%. Substantially all loans upon origination have a loan to value ratio of less than 80%. Underwriting criteria for residential real estate loans include: evaluation of the borrower's ability to make monthly payments, the value of the property securing the loan, ensuring the payment of principal, interest, taxes, and hazard insurance does not exceed 28% of a borrower's gross income, all debt servicing does not exceed 36% of income, acceptable credit reports, verification of employment, income, and financial information. Appraisals are performed by independent appraisers and reviewed internally. All mortgage loan requests are reviewed by our mortgage loan committee or through a secondary market automated underwriting system; loans in excess of \$400 require the approval of our Internal Loan Committee, the Board of Directors' Loan Committee, or the Board of Directors.

Consumer loans include automobile loans, secured and unsecured personal loans, and overdraft protection related loans. Loans are amortized generally for a period of up to 6 years. The underwriting emphasis is on a borrower's perceived intent and ability to pay rather than collateral value. No consumer loans are sold to the secondary market.

The ALLL is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the ALLL when we believe the uncollectibility of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the ALLL.

The ALLL is evaluated on a regular basis and is based upon a periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The primary factors behind the determination of the level of the ALLL are specific allocations for impaired loans, historical loss percentages, as well as unallocated components. Specific allocations for impaired loans are primarily determined based on the difference between the net realizable value of the loan's underlying collateral or the net present value of the projected payment stream and our recorded investment. Historical loss allocations were calculated at the loan class and segment levels based on a migration analysis of the loan portfolio over the preceding four years. An unallocated component is maintained to cover uncertainties that we believe affect our estimate of probable losses based on qualitative factors. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A summary of changes in the ALLL and the recorded investment in loans by segments follows:

	Allowance for Loan Losses					Total
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	
<b>Allowance for loan losses</b>						
July 1, 2012	\$ 6,008	\$ 433	\$ 3,669	\$ 667	\$ 1,541	\$ 12,318
Loans charged off	(271)		(213)	(127)		(611)
Recoveries	40		34	81		155
Provision for loan losses	1,132	6	(356)	91	(673)	200
<b>September 30, 2012</b>	<b>\$ 6,909</b>	<b>\$ 439</b>	<b>\$ 3,134</b>	<b>\$ 712</b>	<b>\$ 868</b>	<b>\$ 12,062</b>

**Table of Contents**

	Allowance for Loan Losses					
	Nine Months Ended September 30, 2012					
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
<b>Allowance for loan losses</b>						
January 1, 2012	\$ 6,284	\$ 1,003	\$ 2,980	\$ 633	\$ 1,475	\$ 12,375
Loans charged off	(957)		(566)	(364)		(1,887)
Recoveries	168		95	211		474
Provision for loan losses	1,414	(564)	625	232	(607)	1,100
<b>September 30, 2012</b>	<b>\$ 6,909</b>	<b>\$ 439</b>	<b>\$ 3,134</b>	<b>\$ 712</b>	<b>\$ 868</b>	<b>\$ 12,062</b>

	Allowance for Loan Losses and Recorded Investment in Loans					
	As of September 30, 2012					
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
<b>Allowance for loan losses</b>						
Individually evaluated for impairment	\$ 2,915	\$	\$ 1,354	\$	\$	\$ 4,269
Collectively evaluated for impairment	3,994	439	1,780	712	868	7,793
<b>Total</b>	<b>\$ 6,909</b>	<b>\$ 439</b>	<b>\$ 3,134</b>	<b>\$ 712</b>	<b>\$ 868</b>	<b>\$ 12,062</b>
<b>Loans</b>						
Individually evaluated for impairment	\$ 16,593	\$ 2,281	\$ 8,429	\$ 79		\$ 27,382
Collectively evaluated for impairment	352,773	81,158	272,002	33,436		739,369
<b>Total</b>	<b>\$ 369,366</b>	<b>\$ 83,439</b>	<b>\$ 280,431</b>	<b>\$ 33,515</b>		<b>\$ 766,751</b>

	Allowance for Loan Losses					
	Three Months Ended September 30, 2011					
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
<b>Allowance for loan losses</b>						
July 1, 2011	\$ 6,738	\$ 764	\$ 2,885	\$ 660	\$ 1,331	\$ 12,378
Loans charged off	(215)		(857)	(98)		(1,170)
Recoveries	75	1	39	87		202
Provision for loan losses	116	(331)	1,148	(3)	33	963
<b>September 30, 2011</b>	<b>\$ 6,714</b>	<b>\$ 434</b>	<b>\$ 3,215</b>	<b>\$ 646</b>	<b>\$ 1,364</b>	<b>\$ 12,373</b>



**Table of Contents**

	Allowance for Loan Losses					
	Nine Months Ended September 30, 2011					
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
<b>Allowance for loan losses</b>						
January 1, 2011	\$ 6,048	\$ 1,033	\$ 3,198	\$ 605	\$ 1,489	\$ 12,373
Loans charged off	(1,084)	(1)	(1,735)	(382)		(3,202)
Recoveries	421	1	142	255		819
Provision for loan losses	1,329	(599)	1,610	168	(125)	2,383
<b>September 30, 2011</b>	<b>\$ 6,714</b>	<b>\$ 434</b>	<b>\$ 3,215</b>	<b>\$ 646</b>	<b>\$ 1,364</b>	<b>\$ 12,373</b>

	Allowance for Loan Losses and Recorded Investment in Loans					
	As of December 31, 2011					
	Commercial	Agricultural	Residential Real Estate	Consumer	Unallocated	Total
<b>Allowance for loan losses</b>						
Individually evaluated for impairment	\$ 2,152	\$ 822	\$ 1,146	\$	\$	\$ 4,120
Collectively evaluated for impairment	4,132	181	1,834	633	1,475	8,255
<b>Total</b>	<b>\$ 6,284</b>	<b>\$ 1,003</b>	<b>\$ 2,980</b>	<b>\$ 633</b>	<b>\$ 1,475</b>	<b>\$ 12,375</b>
<b>Loans</b>						
Individually evaluated for impairment	\$ 14,097	\$ 3,384	\$ 7,664	\$ 105		\$ 25,250
Collectively evaluated for impairment	351,617	71,261	270,696	31,467		725,041
<b>Total</b>	<b>\$ 365,714</b>	<b>\$ 74,645</b>	<b>\$ 278,360</b>	<b>\$ 31,572</b>		<b>\$ 750,291</b>

The following table displays the credit quality indicators for commercial and agricultural credit exposures based on internally assigned credit ratings as of:

Rating	September 30, 2012					
	Real Estate	Commercial Other	Total	Real Estate	Agricultural Other	Total
	2 - High quality	\$ 25,824	\$ 16,871	\$ 42,695	\$ 2,591	\$ 2,196
3 - High satisfactory	82,108	26,977	109,085	16,293	9,615	25,908
4 - Low satisfactory	126,649	47,965	174,614	25,073	20,704	45,777
5 - Special mention	13,224	2,271	15,495	961	2,751	3,712
6 - Substandard	19,124	2,404	21,528	1,631	1,363	2,994
7 - Vulnerable	2,783	2,358	5,141			
8 - Doubtful	785	23	808		261	261
<b>Total</b>	<b>\$ 270,497</b>	<b>\$ 98,869</b>	<b>\$ 369,366</b>	<b>\$ 46,549</b>	<b>\$ 36,890</b>	<b>\$ 83,439</b>

**Table of Contents**

Rating	December 31, 2011					
	Real Estate	Commercial Other	Total	Real Estate	Agricultural Other	Total
2 - High quality	\$ 11,113	\$ 11,013	\$ 22,126	\$ 3,583	\$ 1,390	\$ 4,973
3 - High satisfactory	90,064	29,972	120,036	11,154	5,186	16,340
4 - Low satisfactory	118,611	57,572	176,183	24,253	15,750	40,003
5 - Special mention	15,482	4,200	19,682	3,863	2,907	6,770
6 - Substandard	19,017	4,819	23,836	1,640	4,314	5,954
7 - Vulnerable	187		187			
8 - Doubtful	3,621	43	3,664	190	415	605
<b>Total</b>	<b>\$ 258,095</b>	<b>\$ 107,619</b>	<b>\$ 365,714</b>	<b>\$ 44,683</b>	<b>\$ 29,962</b>	<b>\$ 74,645</b>

Internally assigned risk ratings are reviewed, at a minimum, when loans are renewed or when management has knowledge of improvements or deterioration of the credit quality of individual credits. Descriptions of the internally assigned risk ratings for commercial and agricultural loans are as follows:

**1. EXCELLENT Substantially Risk Free**

Credit has strong financial condition and solid earnings history, characterized by:

High liquidity, strong cash flow, low leverage.

Unquestioned ability to meet all obligations when due.

Experienced management, with management succession in place.

Secured by cash.

**2. HIGH QUALITY Limited Risk**

Credit with sound financial condition and has a positive trend in earnings supplemented by:

Favorable liquidity and leverage ratios.

Ability to meet all obligations when due.

Management with successful track record.

Steady and satisfactory earnings history.

## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

If loan is secured, collateral is of high quality and readily marketable.

Access to alternative financing.

Well defined primary and secondary source of repayment.

If supported by guaranty, the financial strength and liquidity of the guarantor(s) are clearly evident.

### 3. **HIGH SATISFACTORY Reasonable Risk**

Credit with satisfactory financial condition and further characterized by:

Working capital adequate to support operations.

Cash flow sufficient to pay debts as scheduled.

Management experience and depth appear favorable.

Loan performing according to terms.

If loan is secured, collateral is acceptable and loan is fully protected.

**Table of Contents**

**4. LOW SATISFACTORY Acceptable Risk**

Credit with bankable risks, although some signs of weaknesses are shown:

Would include most start-up businesses.

Occasional instances of trade slowness or repayment delinquency may have been 10-30 days slow within the past year.

Management's abilities are apparent, yet unproven.

Weakness in primary source of repayment with adequate secondary source of repayment.

Loan structure generally in accordance with policy.

If secured, loan collateral coverage is marginal.

Adequate cash flow to service debt, but coverage is low.

**To be classified as less than satisfactory, only one of the following criteria must be met.**

**5. SPECIAL MENTION Criticized**

Credit constitutes an undue and unwarranted credit risk but not to the point of justifying a classification of substandard. The credit risk may be relatively minor yet constitute an unwarranted risk in light of the circumstances surrounding a specific loan:

Downward trend in sales, profit levels, and margins.

Impaired working capital position.

Cash flow is strained in order to meet debt repayment.

Loan delinquency (30-60 days) and overdrafts may occur.

Shrinking equity cushion.

Diminishing primary source of repayment and questionable secondary source.

Management abilities are questionable.

Weak industry conditions.

Litigation pending against the borrower.

Collateral or guaranty offers limited protection.

Negative debt service coverage, however the credit is well collateralized and payments are current.

**6. SUBSTANDARD Classified**

Credit where the borrower's current net worth, paying capacity, and value of the collateral pledged is inadequate. There is a distinct possibility that we will implement collection procedures if the loan deficiencies are not corrected. In addition, the following characteristics may apply:

Sustained losses have severely eroded the equity and cash flow.

Deteriorating liquidity.

Serious management problems or internal fraud.

Original repayment terms liberalized.

Likelihood of bankruptcy.

Inability to access other funding sources.

Reliance on secondary source of repayment.

Litigation filed against borrower.

Collateral provides little or no value.

Requires excessive attention of the loan officer.

Borrower is uncooperative with loan officer.

**Table of Contents**

**7. VULNERABLE Classified**

Credit is considered Substandard and warrants placing on nonaccrual. Risk of loss is being evaluated and exit strategy options are under review. Other characteristics that may apply:

Insufficient cash flow to service debt.

Minimal or no payments being received.

Limited options available to avoid the collection process.

Transition status, expect action will take place to collect loan without immediate progress being made.

**8. DOUBTFUL Workout**

Credit has all the weaknesses inherent in a Substandard loan with the added characteristic that collection and/or liquidation is pending. The possibility of a loss is extremely high, but its classification as a loss is deferred until liquidation procedures are completed, or reasonably estimable. Other characteristics that may apply:

Normal operations are severely diminished or have ceased.

Seriously impaired cash flow.

Original repayment terms materially altered.

Secondary source of repayment is inadequate.

Survivability as a going concern is impossible.

Collection process has begun.

Bankruptcy petition has been filed.

Judgments have been filed.

Portion of the loan balance has been charged-off.

9. **LOSS Charge off**

Credits are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification is for charged off loans but does not mean that the asset has absolutely no recovery or salvage value. These loans are further characterized by:

Liquidation or reorganization under bankruptcy, with poor prospects of collection.

Fraudulently overstated assets and/or earnings.

Collateral has marginal or no value.

Debtor cannot be located.

Over 120 days delinquent.

**Table of Contents**

Our primary credit quality indicators for residential real estate and consumer loans is the individual loans past due aging. The following tables summarize the past due and current loans as of:

	<b>September 30, 2012</b>					
	Accruing Interest and Past Due:			Total		
	30-89 Days	90 Days or More	Nonaccrual	Past Due and Nonaccrual	Current	Total
<b>Commercial</b>						
Commercial real estate	\$ 4,100	\$ 86	\$ 2,939	\$ 7,125	\$ 263,372	\$ 270,497
Commercial other	680	114	2,369	3,163	95,706	98,869
<b>Total commercial</b>	<b>4,780</b>	<b>200</b>	<b>5,308</b>	<b>10,288</b>	<b>359,078</b>	<b>369,366</b>
<b>Agricultural</b>						
Agricultural real estate	36	91		127	46,422	46,549
Agricultural other	328		261	589	36,301	36,890
<b>Total agricultural</b>	<b>364</b>	<b>91</b>	<b>261</b>	<b>716</b>	<b>82,723</b>	<b>83,439</b>
<b>Residential real estate</b>						
Senior liens	2,824	177	1,239	4,240	218,895	223,135
Junior liens	184		32	216	17,233	17,449
Home equity lines of credit	238		185	423	39,424	39,847
<b>Total residential real estate</b>	<b>3,246</b>	<b>177</b>	<b>1,456</b>	<b>4,879</b>	<b>275,552</b>	<b>280,431</b>
<b>Consumer</b>						
Secured	220			220	27,938	28,158
Unsecured	64			64	5,293	5,357
<b>Total consumer</b>	<b>284</b>			<b>284</b>	<b>33,231</b>	<b>33,515</b>
<b>Total</b>	<b>\$ 8,674</b>	<b>\$ 468</b>	<b>\$ 7,025</b>	<b>\$ 16,167</b>	<b>\$ 750,584</b>	<b>\$ 766,751</b>

	<b>December 31, 2011</b>					
	Accruing Interest and Past Due:			Total		
	30-89 Days	90 Days or More	Nonaccrual	Past Due and Nonaccrual	Current	Total
<b>Commercial</b>						
Commercial real estate	\$ 1,721	\$ 364	\$ 4,176	\$ 6,261	\$ 251,834	\$ 258,095
Commercial other	426	3	25	454	107,165	107,619
<b>Total commercial</b>	<b>2,147</b>	<b>367</b>	<b>4,201</b>	<b>6,715</b>	<b>358,999</b>	<b>365,714</b>
<b>Agricultural</b>						
Agricultural real estate		99	189	288	44,395	44,683
Agricultural other	2		415	417	29,545	29,962



Edgar Filing: ISABELLA BANK CORP - Form 10-Q

Total agricultural	2	99	604	705	73,940	74,645
<b>Residential real estate</b>						
Senior liens	3,004	124	1,292	4,420	213,181	217,601
Junior liens	235	40	94	369	20,877	21,246
Home equity lines of credit	185	125	198	508	39,005	39,513
<b>Total residential real estate</b>	<b>3,424</b>	<b>289</b>	<b>1,584</b>	<b>5,297</b>	<b>273,063</b>	<b>278,360</b>
<b>Consumer</b>						
Secured	158	5		163	26,011	26,174
Unsecured	23			23	5,375	5,398
<b>Total consumer</b>	<b>181</b>	<b>5</b>		<b>186</b>	<b>31,386</b>	<b>31,572</b>
<b>Total</b>	<b>\$ 5,754</b>	<b>\$ 760</b>	<b>\$ 6,389</b>	<b>\$ 12,903</b>	<b>\$ 737,388</b>	<b>\$ 750,291</b>

**Table of Contents****Impaired Loans**

Loans may be classified as impaired if they meet one or more of the following criteria:

1. There has been a chargeoff of its principal balance (in whole or in part);
2. The loan has been classified as a Troubled Debt Restructuring (TDR); or
3. The loan is in nonaccrual status.

Impairment is measured on a loan by loan basis for commercial, commercial real estate, agricultural, or agricultural real estate loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment.

Interest income is recognized on impaired loans in nonaccrual status on the cash basis, but only after all principal has been collected. For impaired loans not in nonaccrual status, interest income is recognized daily as earned according to the terms of the loan agreement.

The following is a summary of information pertaining to impaired loans as of and for the periods ended:

	September 30, 2012			December 31, 2011		
	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance	Outstanding Balance	Unpaid Principal Balance	Valuation Allowance
<b>Impaired loans with a valuation allowance</b>						
Commercial real estate	\$ 6,392	\$ 6,673	\$ 2,259	\$ 5,014	\$ 5,142	\$ 1,881
Commercial other	3,047	3,047	656	734	734	271
Agricultural other				2,689	2,689	822
Residential real estate senior liens	8,089	9,237	1,326	7,271	8,827	1,111
Residential real estate junior liens	152	198	28	195	260	35
<b>Total impaired loans with a valuation allowance</b>	<b>\$ 17,680</b>	<b>\$ 19,155</b>	<b>\$ 4,269</b>	<b>\$ 15,903</b>	<b>\$ 17,652</b>	<b>\$ 4,120</b>
<b>Impaired loans without a valuation allowance</b>						
Commercial real estate	\$ 5,356	\$ 6,128		\$ 7,984	\$ 10,570	
Commercial other	1,798	1,908		365	460	
Agricultural real estate				190	190	
Agricultural other	2,281	2,401		505	625	
Residential real estate senior liens	3	65				
Home equity lines of credit	185	485		198	498	
Consumer secured	79	88		105	114	
<b>Total impaired loans without a valuation allowance</b>	<b>\$ 9,702</b>	<b>\$ 11,075</b>		<b>\$ 9,347</b>	<b>\$ 12,457</b>	
<b>Impaired loans</b>						
Commercial	\$ 16,593	\$ 17,756	\$ 2,915	\$ 14,097	\$ 16,906	\$ 2,152
Agricultural	2,281	2,401		3,384	3,504	822
Residential real estate	8,429	9,985	1,354	7,664	9,585	1,146
Consumer	79	88		105	114	

<b>Total impaired loans</b>	<b>\$ 27,382</b>	<b>\$ 30,230</b>	<b>\$ 4,269</b>	<b>\$ 25,250</b>	<b>\$ 30,109</b>	<b>\$ 4,120</b>
-----------------------------	------------------	------------------	-----------------	------------------	------------------	-----------------

**Table of Contents**

	Three Months Ended September 30, 2012		Nine Months Ended September 30, 2012	
	Average Outstanding Balance	Interest Income Recognized	Average Outstanding Balance	Interest Income Recognized
<b>Impaired loans with a valuation allowance</b>				
Commercial real estate	\$ 6,260	\$ 106	\$ 6,197	\$ 287
Commercial other	1,996	67	1,183	95
Agricultural other	1,023		1,878	73
Residential real estate senior liens	7,992	86	7,802	261
Residential real estate junior liens	158	3	174	7
<b>Total impaired loans with a valuation allowance</b>	<b>\$ 17,429</b>	<b>\$ 262</b>	<b>\$ 17,234</b>	<b>\$ 723</b>
<b>Impaired loans without a valuation allowance</b>				
Commercial real estate	\$ 5,651	\$ 72	\$ 6,749	\$ 251
Commercial other	2,026	15	1,860	80
Agricultural real estate	179		214	
Agricultural other	1,417	34	869	41
Residential real estate senior liens	2	2	1	2
Home equity lines of credit	188	6	194	14
Consumer secured	81	2	90	5
<b>Total impaired loans without a valuation allowance</b>	<b>\$ 9,544</b>	<b>\$ 131</b>	<b>\$ 9,977</b>	<b>\$ 393</b>
<b>Impaired loans</b>				
Commercial	\$ 15,933	\$ 260	\$ 15,989	\$ 713
Agricultural	2,619	34	2,961	114
Residential real estate	8,340	97	8,171	284
Consumer	81	2	90	5
<b>Total impaired loans</b>	<b>\$ 26,973</b>	<b>\$ 393</b>	<b>\$ 27,211</b>	<b>\$ 1,116</b>

**Table of Contents**

	Three Months Ended September 30, 2011		Nine Months Ended September 30, 2011	
	Average Outstanding Balance	Interest Income Recognized	Average Outstanding Balance	Interest Income Recognized
<b>Impaired loans with a valuation allowance</b>				
Commercial real estate	\$ 4,770	\$ 130	\$ 4,402	\$ 250
Commercial other	586	16	577	16
Agricultural real estate	58	3	58	3
Agricultural other	720	(38)	1,140	4
Residential real estate senior liens	6,174	115	5,621	221
Residential real estate junior liens	179	1	165	5
<b>Total impaired loans with a valuation allowance</b>	<b>\$ 12,487</b>	<b>\$ 227</b>	<b>\$ 11,963</b>	<b>\$ 499</b>
<b>Impaired loans without a valuation allowance</b>				
Commercial real estate	\$ 5,743	\$ 124	\$ 3,878	\$ 219
Commercial other	1,941	37	1,076	124
Agricultural real estate	207	2	112	1
Agricultural other	2,411	112	1,770	151
Residential real estate senior liens		1	201	1
Home equity lines of credit	100	10	100	10
Consumer secured	50	2	61	5
<b>Total impaired loans without a valuation allowance</b>	<b>\$ 10,452</b>	<b>\$ 288</b>	<b>\$ 7,198</b>	<b>\$ 511</b>
<b>Impaired loans</b>				
Commercial	\$ 13,040	\$ 307	\$ 9,933	\$ 609
Agricultural	3,396	79	3,080	159
Residential real estate	6,453	127	6,087	237
Consumer	50	2	61	5
<b>Total impaired loans</b>	<b>\$ 22,939</b>	<b>\$ 515</b>	<b>\$ 19,161</b>	<b>\$ 1,010</b>

Impaired loans, which include TDR s, had \$173 and \$68 of unfunded commitments under lines of credit as of September 30, 2012 and 2011, respectively.

**Table of Contents****Troubled Debt Restructurings**

Loan modifications are considered to be TDR s when a concession has been granted to a borrower who is experiencing financial difficulties.

Typical concessions granted include, but are not limited to:

1. Agreeing to interest rates below prevailing market rates for debt with similar risk characteristics.
2. Extending the amortization period beyond typical lending guidelines for debt with similar risk characteristics.
3. Forbearance of principal.
4. Forbearance of accrued interest.

To determine if a borrower is experiencing financial difficulties, we consider if:

1. The borrower is currently in default on any of their debt.
2. The borrower will likely default on any of their debt if the concession is not granted.
3. The borrower s cash flow is insufficient to service all of their debt if the concession is not granted.
4. The borrower has declared, or is in the process of declaring, bankruptcy.
5. The borrower is unlikely to continue as a going concern (if the entity is a business).

The following is a summary of information pertaining to TDR s for the three and nine month periods ended September 30, 2012:

	Loans Restructured in the Three Month Period ended September 30, 2012			Loans Restructured in the Nine Month Period ended September 30, 2012		
	Number of Loans	Pre-	Post-	Number of Loans	Pre-	Post-
		Modification Recorded Investment	Modification Recorded Investment		Modification Recorded Investment	Modification Recorded Investment
Commercial other	1	\$ 178	\$ 178	27	\$ 5,069	\$ 5,069
Agricultural other				6	561	561
Residential real estate senior liens				12	1,405	1,405
Residential real estate junior liens	1	22	22	1	22	