

FISERV INC  
Form 10-Q  
October 30, 2013  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, DC 20549**

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

**For the quarterly period ended September 30, 2013**

**OR**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-14948**

**FISERV, INC.**

**(Exact Name of Registrant as Specified in Its Charter)**

**WISCONSIN**  
**(State or Other Jurisdiction of**  
**Incorporation or Organization)**

**39-1506125**  
**(I. R. S. Employer**  
**Identification No.)**

**255 FISERV DRIVE, BROOKFIELD, WI**  
**(Address of Principal Executive Offices)**  
**(262) 879-5000**

**53045**  
**(Zip Code)**

**(Registrant's Telephone Number, Including Area Code)**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 24, 2013, there were 128,969,152 shares of common stock, \$.01 par value, of the registrant outstanding.

**Table of Contents**

**INDEX**

	Page
<b><u>PART I FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Consolidated Statements of Income</u>	1
<u>Consolidated Statements of Comprehensive Income</u>	2
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Cash Flows</u>	4
<u>Notes to Consolidated Financial Statements</u>	5
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	26
Item 4. <u>Controls and Procedures</u>	26
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	27
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	27
Item 6. <u>Exhibits</u>	27
<u>Signatures</u>	
<u>Exhibit Index</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****Fiserv, Inc.****Consolidated Statements of Income**

(In millions, except per share data)

(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Revenue:</b>				
Processing and services	\$ 1,016	\$ 922	\$ 2,997	\$ 2,724
Product	185	185	554	567
<b>Total revenue</b>	<b>1,201</b>	<b>1,107</b>	<b>3,551</b>	<b>3,291</b>
<b>Expenses:</b>				
Cost of processing and services	520	486	1,565	1,451
Cost of product	164	150	511	464
Selling, general and administrative	237	206	711	615
<b>Total expenses</b>	<b>921</b>	<b>842</b>	<b>2,787</b>	<b>2,530</b>
Operating income	280	265	764	761
Interest expense	(41)	(48)	(123)	(135)
Interest and investment income				6
<b>Income from continuing operations before income taxes and income from investment in unconsolidated affiliate</b>				
	239	217	641	632
Income tax provision	(79)	(80)	(218)	(207)
Income from investment in unconsolidated affiliate	1	3	7	9
Income from continuing operations	161	140	430	434
Loss from discontinued operations, net of income taxes	(2)	(1)	(3)	(2)
<b>Net income</b>	<b>\$ 159</b>	<b>\$ 139</b>	<b>\$ 427</b>	<b>\$ 432</b>
<b>Net income (loss) per share basic:</b>				
Continuing operations	\$ 1.24	\$ 1.04	\$ 3.26	\$ 3.18
Discontinued operations	(0.02)	(0.01)	(0.02)	(0.01)
<b>Total</b>	<b>\$ 1.22</b>	<b>\$ 1.03</b>	<b>\$ 3.24</b>	<b>\$ 3.16</b>

Edgar Filing: FISERV INC - Form 10-Q

Net income (loss) per share diluted:				
Continuing operations	\$ 1.22	\$ 1.03	\$ 3.22	\$ 3.14
Discontinued operations	(0.02)	(0.01)	(0.02)	(0.01)
Total	\$ 1.21	\$ 1.02	\$ 3.19	\$ 3.12
Shares used in computing net income (loss) per share:				
Basic	129.9	134.9	132.0	136.6
Diluted	131.9	136.6	133.8	138.3

See accompanying notes to consolidated financial statements.

**Table of Contents****Fiserv, Inc.****Consolidated Statements of Comprehensive Income**

(In millions)

(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
Net income	\$ 159	\$ 139	\$ 427	\$ 432
Other comprehensive income (loss):				
Fair market value adjustment on cash flow hedges, net of income taxes of \$1 million, \$1 million and \$8 million		(2)	(2)	(12)
Reclassification adjustment for net realized losses on cash flow hedges included in interest expense, net of income taxes of \$1 million, \$7 million, \$4 million and \$16 million	2	10	7	24
Foreign currency translation	2	4	(8)	5
Total other comprehensive income (loss)	4	12	(3)	17
Comprehensive income	\$ 163	\$ 151	\$ 424	\$ 449

See accompanying notes to consolidated financial statements.

**Table of Contents****Fiserv, Inc.****Consolidated Balance Sheets**

(In millions)

(Unaudited)

	<b>September 30, 2013</b>	<b>December 31, 2012</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 321	\$ 358
Trade accounts receivable, net	710	661
Deferred income taxes	54	42
Prepaid expenses and other current assets	442	349
Assets of discontinued operations		33
<b>Total current assets</b>	<b>1,527</b>	<b>1,443</b>
Property and equipment, net	259	248
Intangible assets, net	2,180	1,744
Goodwill	5,217	4,705
Other long-term assets	273	357
<b>Total assets</b>	<b>\$ 9,456</b>	<b>\$ 8,497</b>
<b>Liabilities and Shareholders Equity</b>		
Accounts payable and accrued expenses	\$ 826	\$ 721
Current maturities of long-term debt	2	2
Deferred revenue	400	379
Liabilities of discontinued operations		3
<b>Total current liabilities</b>	<b>1,228</b>	<b>1,105</b>
Long-term debt	3,929	3,228
Deferred income taxes	683	638
Other long-term liabilities	156	109
<b>Total liabilities</b>	<b>5,996</b>	<b>5,080</b>
<b>Commitments and contingencies</b>		
<b>Shareholders equity:</b>		
Preferred stock, no par value: 25.0 million shares authorized; none issued		
Common stock, \$0.01 par value: 450.0 million shares authorized; 197.9 million shares issued		
	2	2
Additional paid-in capital	832	804
Accumulated other comprehensive loss	(63)	(60)
Retained earnings	6,377	5,950

Edgar Filing: FISERV INC - Form 10-Q

Treasury stock, at cost, 68.6 million and 64.5 million shares	(3,688)	(3,279)
Total shareholders' equity	3,460	3,417
Total liabilities and shareholders' equity	\$ 9,456	\$ 8,497

See accompanying notes to consolidated financial statements.



**Table of Contents****Fiserv, Inc.****Consolidated Statements of Cash Flows**

(In millions)

(Unaudited)

	<b>Nine Months Ended September 30,</b>	
	<b>2013</b>	<b>2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 427	\$ 432
Adjustment for discontinued operations	3	2
Adjustments to reconcile net income to net cash provided by operating activities from continuing operations:		
Depreciation and other amortization	145	142
Amortization of acquisition-related intangible assets	156	120
Share-based compensation	37	35
Deferred income taxes	(11)	(11)
Non-cash impairment charge	30	
Dividend from unconsolidated affiliate	6	
Settlement of interest rate hedge contracts		(88)
Other non-cash items	(16)	(20)
Changes in assets and liabilities, net of effects from acquisitions:		
Trade accounts receivable	(7)	24
Prepaid expenses and other assets	(51)	(47)
Accounts payable and other liabilities	(12)	(16)
Deferred revenue	(26)	(31)
Net cash provided by operating activities from continuing operations	681	542
<b>Cash flows from investing activities:</b>		
Capital expenditures, including capitalization of software costs	(171)	(145)
Payments for acquisitions of businesses, net of cash acquired	(30)	
Dividend from unconsolidated affiliate	116	
Net proceeds from sale of investments	2	27
Other investing activities	(1)	(3)
Net cash used in investing activities from continuing operations	(84)	(121)
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt	1,319	994
Repayments of long-term debt	(1,574)	(946)
Issuance of treasury stock	37	80
Purchases of treasury stock	(455)	(580)

Edgar Filing: FISERV INC - Form 10-Q

Other financing activities	12	1
Net cash used in financing activities from continuing operations	(661)	(451)
Net change in cash and cash equivalents from continuing operations	(64)	(30)
Net cash flows from discontinued operations	27	
Beginning balance	358	337
Ending balance	\$ 321	\$ 307
<b>Discontinued operations cash flow information:</b>		
Net cash (used in) provided by operating activities	\$ (8)	\$ 2
Net cash provided by (used in) investing activities	35	(2)
Net change in cash and cash equivalents from discontinued operations	27	
Net cash flows to continuing operations	(27)	
Beginning balance discontinued operations		
Ending balance discontinued operations	\$	\$

See accompanying notes to consolidated financial statements.

**Table of Contents**

**Fiserv, Inc.**

**Notes to Consolidated Financial Statements**

(Unaudited)

**1. Principles of Consolidation**

The consolidated financial statements for the three-month and nine-month periods ended September 30, 2013 and 2012 are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year. The consolidated financial statements and accompanying notes are presented as permitted by Form 10-Q and do not contain certain information included in the annual consolidated financial statements and accompanying notes of Fiserv, Inc. (the Company). These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

The consolidated financial statements include the accounts of Fiserv, Inc. and all 100% owned subsidiaries. Investments in less than 50% owned affiliates in which the Company has significant influence but not control are accounted for using the equity method of accounting. All intercompany transactions and balances have been eliminated in consolidation.

**2. Fair Value Measurements**

The Company applies fair value accounting for all assets and liabilities that are recognized or disclosed at fair value in its consolidated financial statements on a recurring basis. Fair value represents the amount that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities, the Company considers the principal or most advantageous market and the market-based risk measurements or assumptions that market participants would use in pricing the asset or liability.

The fair values of cash equivalents, trade accounts receivable, settlement assets and obligations, and accounts payable approximate their respective carrying values due to the short period of time to maturity. The estimated fair value of total debt was \$4.0 billion at September 30, 2013 and \$3.5 billion at December 31, 2012 and was estimated using discounted cash flows based on the Company's current incremental borrowing rates or quoted prices in active markets (level 2 of the fair value hierarchy).

**3. Acquisition**

On January 14, 2013, the Company acquired Open Solutions Inc. (Open Solutions), a provider of account processing technology for financial institutions, for a cash purchase price of \$55 million. The Company also assumed approximately \$960 million of debt in connection with the acquisition. This acquisition advances the Company's go-to-market strategies by adding a number of products and services and by expanding the number of account processing clients to which the Company can provide its broad array of add-on products and services.

**Table of Contents**

The preliminary allocation of purchase price recorded for Open Solutions is as follows:

<b>(In millions)</b>	
Cash and cash equivalents	\$ 39
Trade accounts receivable	41
Prepaid expenses and other current assets	41
Intangible assets	571
Goodwill	510
Other long-term assets	18
Accounts payable and other current liabilities	(140)
Long-term debt, less current maturities	(952)
Other long-term liabilities	(73)
 Total cash purchase price	 \$ 55

The cash purchase price and repayment of assumed debt were funded utilizing a combination of available cash and existing availability under the Company's revolving credit facility. The amounts attributed to goodwill and identified tax assets are based on preliminary valuations and are subject to final adjustment. The preliminary purchase price allocation resulted in goodwill, included within the Financial Institution Services ( Financial ) segment, of approximately \$510 million, of which \$161 million is expected to be deductible for tax purposes. Such goodwill is primarily attributable to synergies with the products and services that Open Solutions provides and the anticipated value created by selling the Company's products and services to Open Solutions' existing client base. The values allocated to intangible assets are as follows:

<b>(In millions)</b>	<b>Gross Carrying Amount</b>	<b>Weighted-Average Useful Life</b>
Customer related intangible assets	\$ 460	20 years
Acquired software and technology	105	7 years
Trade name	6	10 years
	\$ 571	

The results of operations for Open Solutions, including \$69 million and \$204 million of revenue, respectively, during the three and nine months ended September 30, 2013, have been included within the Financial segment from the date of acquisition. As a result of the acquisition, the Company has incurred merger and integration costs, including a \$30 million non-cash impairment charge related to the Company's decision to replace its Acumen® account processing platform with DNA™, an Open Solutions account processing platform. The Acumen platform costs were recorded as capitalized software and included in the Financial segment assets. The related impairment charge was recorded in cost of product within the Corporate and Other segment in the first quarter of 2013 as this charge is excluded from the Company's measure of the Financial segment's operating performance.

The following unaudited supplemental pro forma information presents the Company's results of operations as though the acquisition of Open Solutions had occurred on January 1, 2012. This information is presented for informational

purposes and is not necessarily indicative of the Company's operating results which would have occurred had the acquisition been consummated as of that date. The pro forma information presented below does not include anticipated synergies, the impact of purchase accounting adjustments or certain other expected benefits of the acquisition and should not be used as a predictive measure of our future results of operations.

<b>(In millions, except per share data)</b>	<b>(Pro Forma Unaudited)</b>	
	<b>Three Months Ended September 30, 2012</b>	<b>Nine Months Ended September 30, 2012</b>
Total revenue	\$ 1,187	\$ 3,542
Net income	\$ 141	\$ 443
Net income per share - basic	\$ 1.04	\$ 3.24
Net income per share - diluted	\$ 1.03	\$ 3.20

**Table of Contents****4. Discontinued Operations**

On March 14, 2013, the Company sold its club solutions business ( Club Solutions ) for approximately \$37 million in cash at closing. The assets, liabilities, results of operations and cash flows of Club Solutions, which were previously included within the Payments and Industry Products ( Payments ) segment, have been reported as discontinued operations in the accompanying consolidated financial statements for all periods presented. During 2013, Club Solutions revenue was \$10 million, and the Company recognized a \$4 million loss, net of income taxes, on the sale of the business. Club Solutions revenue was \$12 million and \$35 million during the three and nine months ended September 30, 2012, respectively. The assets of discontinued operations at December 31, 2012 primarily consist of intangible assets, including software, customer related intangibles and goodwill.

**5. Share-Based Compensation**

The Company recognized \$11 million and \$37 million of share-based compensation expense during the three and nine months ended September 30, 2013, respectively, and \$10 million and \$35 million of share-based compensation expense during the three and nine months ended September 30, 2012, respectively. The Company's annual grant of share-based awards generally occurs in the first quarter. During the nine months ended September 30, 2013, the Company granted 1.0 million stock options and 0.5 million restricted stock units at weighted-average estimated fair values of \$25.33 and \$81.97, respectively. During the nine months ended September 30, 2012, the Company granted 1.0 million stock options and 0.4 million restricted stock units at weighted-average estimated fair values of \$21.59 and \$65.42, respectively. During the nine months ended September 30, 2013 and 2012, stock options to purchase 0.5 million shares and 1.7 million shares, respectively, were exercised.

**6. Shares Used in Computing Net Income Per Share**

The computation of shares used in calculating diluted net income per common share is as follows:

(In millions)	Three Months Ended		Nine Months Ended	
	September 30, 2013	September 30, 2012	September 30, 2013	September 30, 2012
Weighted-average shares outstanding used for the calculation of net income per share - basic	129.9	134.9	132.0	136.6
Common stock equivalents	2.0	1.7	1.8	1.7
Total shares used for the calculation of net income per share - diluted	131.9	136.6	133.8	138.3

For each of the three-month periods ended September 30, 2013 and 2012, stock options for 0.9 million shares were excluded from the calculation of diluted weighted-average outstanding shares because their impact was anti-dilutive. For the nine months ended September 30, 2013 and 2012, stock options for 0.8 million and 1.5 million shares, respectively, were excluded from the calculation of diluted weighted-average outstanding shares because their impact was anti-dilutive.

**Table of Contents****7. Intangible Assets**

Intangible assets consisted of the following:

<b>(In millions)</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Book Value</b>
<b>September 30, 2013</b>			
Customer related intangible assets	\$ 2,155	\$ 634	\$ 1,521
Acquired software and technology	493	271	222
Trade names	120	36	84
Capitalized software development costs	642	370	272
Purchased software	294	213	81
<b>Total</b>	<b>\$ 3,704</b>	<b>\$ 1,524</b>	<b>\$ 2,180</b>

<b>(In millions)</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Book Value</b>
<b>December 31, 2012</b>			
Customer related intangible assets	\$ 1,695	\$ 534	\$ 1,161
Acquired software and technology	378	222	156
Trade names	114	29	85
Capitalized software development costs	667	398	269
Purchased software	325	252	73
<b>Total</b>	<b>\$ 3,179</b>	<b>\$ 1,435</b>	<b>\$ 1,744</b>

The Company estimates that annual amortization expense with respect to acquired intangible assets, which include customer related intangible assets, acquired software and technology, and trade names, will be approximately \$210 million in 2013, approximately \$200 million in 2014, approximately \$190 million in 2015, approximately \$150 million in 2016 and approximately \$140 million in 2017. Annual amortization expense in 2013 with respect to capitalized and purchased software is estimated to approximate \$110 million.

**8. Investment in Unconsolidated Affiliate**

The Company owns a 49% interest in StoneRiver Group, L.P. ( StoneRiver ), which is accounted for as an equity method investment, and reports its share of StoneRiver's net income as income from investment in unconsolidated affiliate. The Company's investment in StoneRiver was \$78 million at December 31, 2012 and was reported within other long-term assets in the consolidated balance sheet. In the second quarter of 2013, the Company received a \$122 million cash dividend from StoneRiver, distributed from excess proceeds from a recapitalization transaction. The dividend exceeded the Company's investment carrying amount, resulting in the reduction of its investment balance to zero, with the excess cash dividend recorded within other long-term liabilities in the consolidated balance sheet. At September 30, 2013, the Company's carrying amount was \$35 million and was reported within other long-term liabilities in the consolidated balance sheet. Although the Company does not maintain a legal obligation to fund any of the liabilities or potential operating deficits of StoneRiver, it intends to provide future financial support, based upon its continuing assessment of various factors, should the need arise. A portion of the dividend, \$6 million, represents a

return on the Company's investment and was reported as cash flows from operating activities.



**Table of Contents****9. Accounts Payable and Accrued Expenses**

Accounts payable and accrued expenses consisted of the following:

(In millions)	September 30, 2013	December 31, 2012
Trade accounts payable	\$ 61	\$ 97
Settlement obligations	239	216
Client deposits	177	147
Accrued compensation and benefits	132	144
Other accrued expenses	217	117
Total	\$ 826	\$ 721

**10. Long-Term Debt**

The Company maintains a \$2.0 billion revolving credit facility with a syndicate of banks. Borrowings under this facility bear interest at a variable rate, 1.3% at September 30, 2013, based on LIBOR plus a specified margin or the bank's base rate. There are no significant commitment fees and no compensating balance requirements. The facility expires on August 1, 2017 and contains various restrictions and covenants that require the Company, among other things, to (i) limit its consolidated indebtedness as of the end of each fiscal quarter to no more than three and one-half times consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments during the period of four fiscal quarters then ended, and (ii) maintain consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments of at least three times consolidated interest expense as of the end of each fiscal quarter for the period of four fiscal quarters then ended. During the first nine months of 2013, the Company was in compliance with all financial debt covenants. As of September 30, 2013, borrowings outstanding under the facility approximated \$1.0 billion, primarily related to the funding of assumed debt from the acquisition of Open Solutions. The revolving credit facility was amended on October 25, 2013. See Note 14.

**11. Accumulated Other Comprehensive Loss**

Accumulated other comprehensive loss, net of income taxes, consisted of the following:

(In millions)	Cash Flow Hedges	Foreign Currency Translation	Other	Total
Balance at December 31, 2012	\$ (57)	\$ (1)	\$ (2)	\$ (60)
Other comprehensive loss before reclassifications	(2)	(8)		(10)
Amounts reclassified from accumulated other comprehensive loss	7			7
Net current-period other comprehensive (loss) income	5	(8)		(3)

Balance at September 30, 2013	\$	(52)	\$	(9)	\$	(2)	\$	(63)
-------------------------------	----	------	----	-----	----	-----	----	------

Based on the amounts recorded in accumulated other comprehensive loss at September 30, 2013, the Company estimates that it will recognize approximately \$14 million in interest expense during the next twelve months related to settled interest rate hedge contracts.

**Table of Contents****12. Cash Flow Information**

Supplemental cash flow information was as follows:

<b>(In millions)</b>	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2013</b>	<b>2012</b>
Interest paid, including on assumed debt	\$ 97	\$ 105
Income taxes paid from continuing operations	238	246
Liabilities assumed in acquisitions of businesses	1,169	
Treasury stock purchases settled after the balance sheet date	8	6

**13. Business Segment Information**

The Company's operations are comprised of the Payments segment and the Financial segment. The Payments segment primarily provides electronic bill payment and presentment services, debit and other card-based payment products and services, internet and mobile banking software and services, and other electronic payments software and services, including account-to-account transfers and person-to-person payments. The businesses in this segment also provide investment account processing services for separately managed accounts, card and print personalization services, and fraud and risk management products and services. The Financial segment provides banks, thrifts and credit unions with account processing services, item processing and source capture services, loan origination and servicing products, cash management and consulting services, and other products and services that support numerous types of financial transactions. The Corporate and Other segment primarily consists of unallocated corporate expenses, amortization of acquisition-related intangible assets, intercompany eliminations and other costs that are not considered when management evaluates segment performance.

**Table of Contents**

(In millions)	Payments	Financial	Corporate and Other	Total
<b>Three Months Ended September 30, 2013</b>				
Processing and services revenue	\$ 480	\$ 538	\$ (2)	\$ 1,016
Product revenue	151	42	(8)	185
Total revenue	\$ 631	\$ 580	\$ (10)	\$ 1,201
Operating income	\$ 173	\$ 194	\$ (87)	\$ 280
<b>Three Months Ended September 30, 2012</b>				
Processing and services revenue	\$ 453	\$ 473	\$ (4)	\$ 922
Product revenue	153	40	(8)	185
Total revenue	\$ 606	\$ 513	\$ (12)	\$ 1,107
Operating income	\$ 166	\$ 165	\$ (66)	\$ 265
<b>Nine Months Ended September 30, 2013</b>				
Processing and services revenue	\$ 1,410	\$ 1,595	\$ (8)	\$ 2,997
Product revenue	464	118	(28)	554
Total revenue	\$ 1,874	\$ 1,713	\$ (36)	\$ 3,551
Operating income	\$ 518	\$ 541	\$ (295)	\$ 764
<b>Nine Months Ended September 30, 2012</b>				
Processing and services revenue	\$ 1,326	\$ 1,407	\$ (9)	\$ 2,724
Product revenue	484	109	(26)	567
Total revenue	\$ 1,810	\$ 1,516	\$ (35)	\$ 3,291
Operating income	\$ 481	\$ 479	\$ (199)	\$ 761

Goodwill in the Payments segment was \$3.4 billion as of September 30, 2013 and December 31, 2012. Goodwill in the Financial segment was \$1.8 billion and \$1.3 billion as of September 30, 2013 and December 31, 2012, respectively.

**14. Subsequent Event**

On October 25, 2013, the Company obtained a \$900 million term loan under a new loan agreement with a syndicate of banks. This term loan bears interest at a variable rate, including based on LIBOR or the administrative agent's prime rate, in either case, plus a specified margin based on the Company's long-term debt rating in effect from time to time, and matures in October 2018. Scheduled principal payments of \$90 million are due on the last business day of December of each year, commencing on December 31, 2014. In connection with the term loan financing, the Company entered into an amendment to its existing \$2.0 billion revolving credit agreement that conformed certain of its provisions to those in the new term loan agreement and extended its maturity to October 2018. The revolving credit

facility was previously scheduled to expire on August 1, 2017. The new term loan facility and amended revolving credit facility contain various restrictions and covenants substantially similar to those contained in the revolving credit facility described in Note 10. The Company used the net proceeds from the term loan to repay outstanding borrowings under the revolving credit facility. After such repayment, \$75 million remains outstanding under the revolving credit agreement.

#### **15. Subsidiary Guarantors of Long-Term Debt**

Certain of the Company's 100% owned domestic subsidiaries (Guarantor Subsidiaries) jointly and severally, and fully and unconditionally, guarantee the Company's indebtedness under its revolving credit facility, senior notes and term loan. Under the indentures governing the senior notes, a guarantee of a Guarantor Subsidiary will terminate upon the following customary circumstances: the sale of such Guarantor Subsidiary if such sale complies with the indenture; if such Guarantor Subsidiary no longer guarantees certain other indebtedness of the Company, including as a result of the release of the Guarantor Subsidiaries if Standard & Poor's and Moody's Investors Service, Inc. increase the Company's credit rating to A- and A3, respectively; or the defeasance or

**Table of Contents**

discharge of the indenture. The following condensed consolidating financial information is presented on the equity method and reflects summarized financial information for: (a) the Company; (b) the Guarantor Subsidiaries on a combined basis; and (c) the Company's non-guarantor subsidiaries on a combined basis. The following condensed consolidating financial information reflects the reporting of Club Solutions as a discontinued operation for all periods presented.

**Condensed Consolidating Statement of Income and Comprehensive Income****Three Months Ended September 30, 2013**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenue:</b>					
Processing and services	\$	\$ 731	\$ 326	\$ (41)	\$ 1,016
Product		174	25	(14)	185
Total revenue		905	351	(55)	1,201
<b>Expenses:</b>					
Cost of processing and services		373	188	(41)	520
Cost of product		155	23	(14)	164
Selling, general and administrative	25	152	60		237
Total expenses	25	680	271	(55)	921
Operating income (loss)	(25)	225	80		280
Interest expense, net	(33)	(8)			(41)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(58)	217	80		239
Income tax (provision) benefit	28	(78)	(29)		(79)
Income from investment in unconsolidated affiliate		1			1
Equity in earnings of consolidated affiliates	191			(191)	
Income from continuing operations	161	140	51	(191)	161
Loss from discontinued operations, net of income taxes	(2)				(2)
Net income	\$ 159	\$ 140	\$ 51	\$ (191)	\$ 159
Comprehensive income	\$ 163	\$ 140	\$ 53	\$ (193)	\$ 163

**Table of Contents****Condensed Consolidating Statement of Income and Comprehensive Income****Three Months Ended September 30, 2012**

(In millions)	Parent Guarantor Company	Non-Guarantor Subsidiaries	Eliminations	Consolidated	
<b>Revenue:</b>					
Processing and services	\$	\$ 644	\$ 319	\$ (41)	\$ 922
Product		165	33	(13)	185
Total revenue		809	352	(54)	1,107
<b>Expenses:</b>					
Cost of processing and services		348	179	(41)	486
Cost of product		145	18	(13)	150
Selling, general and administrative	27	126	53		206
Total expenses	27	619	250	(54)	842
Operating income (loss)	(27)	190	102		265
Interest expense, net	(32)	(14)	(2)		(48)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(59)	176	100		217
Income tax (provision) benefit	23	(66)	(37)		(80)
Income from investment in unconsolidated affiliate		3			3
Equity in earnings of consolidated affiliates	176			(176)	
Income from continuing operations	140	113	63	(176)	140
(Loss) income from discontinued operations, net of income taxes	(1)	2		(2)	(1)
Net income	\$ 139	\$ 115	\$ 63	\$ (178)	\$ 139
Comprehensive income	\$ 151	\$ 115	\$ 67	\$ (182)	\$ 151

**Condensed Consolidating Statement of Income and Comprehensive Income****Nine Months Ended September 30, 2013**

(In millions)	Parent Guarantor Company	Non-Guarantor Subsidiaries	Eliminations	Consolidated	
<b>Revenue:</b>					
Processing and services	\$	\$ 2,168	\$ 951	\$ (122)	\$ 2,997

Edgar Filing: FISERV INC - Form 10-Q

Product		526	76	(48)	554
Total revenue		2,694	1,027	(170)	3,551
Expenses:					
Cost of processing and services		1,113	574	(122)	1,565
Cost of product		494	65	(48)	511
Selling, general and administrative	84	456	171		711
Total expenses	84	2,063	810	(170)	2,787
Operating income (loss)	(84)	631	217		764
Interest expense, net	(97)	(19)	(7)		(123)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(181)	612	210		641
Income tax (provision) benefit	80	(222)	(76)		(218)
Income from investment in unconsolidated affiliate		7			7
Equity in earnings of consolidated affiliates	531			(531)	
Income from continuing operations	430	397	134	(531)	430
Loss from discontinued operations, net of income taxes	(3)				(3)
Net income	\$ 427	\$ 397	\$ 134	\$ (531)	\$ 427
Comprehensive income	\$ 424	\$ 397	\$ 126	\$ (523)	\$ 424



**Table of Contents****Condensed Consolidating Statement of Income and Comprehensive Income****Nine Months Ended September 30, 2012**

<b>(In millions)</b>	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Revenue:</b>					
Processing and services	\$	\$ 1,930	\$ 912	\$ (118)	\$ 2,724
Product		528	83	(44)	567
Total revenue		2,458	995	(162)	3,291
<b>Expenses:</b>					
Cost of processing and services		1,033	536	(118)	1,451
Cost of product		457	51	(44)	464
Selling, general and administrative	76	372	167		615
Total expenses	76	1,862	754	(162)	2,530
Operating income (loss)	(76)	596	241		761
Interest expense, net	(84)	(43)	(2)		(129)
Income (loss) from continuing operations before income taxes and income from investment in unconsolidated affiliate	(160)	553	239		632
Income tax (provision) benefit	86	(204)	(89)		(207)
Income from investment in unconsolidated affiliate		9			9
Equity in earnings of consolidated affiliates	508			(508)	
Income from continuing operations	434	358	150	(508)	434
(Loss) income from discontinued operations, net of income taxes	(2)	4		(4)	(2)
Net income	\$ 432	\$ 362	\$ 150	\$ (512)	\$ 432
Comprehensive income	\$ 449	\$ 362	\$ 155	\$ (517)	\$ 449

**Table of Contents****Condensed Consolidating Balance Sheet****September 30, 2013**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Cash and cash equivalents	\$ 18	\$ 75	\$ 228	\$	\$ 321
Trade accounts receivable, net		451	259		710
Prepaid expenses and other current assets	96	236	164		496
<b>Total current assets</b>	<b>114</b>	<b>762</b>	<b>651</b>		<b>1,527</b>
Investments in consolidated affiliates	10,044			(10,044)	
Intangible assets, net	22	1,927	231		2,180
Goodwill		4,149	1,068		5,217
Other long-term assets	31	393	108		532
<b>Total assets</b>	<b>\$ 10,211</b>	<b>\$ 7,231</b>	<b>\$ 2,058</b>	<b>\$ (10,044)</b>	<b>\$ 9,456</b>
<b>Liabilities and Shareholders Equity</b>					
Accounts payable and accrued expenses	\$ 109	\$ 478	\$ 239	\$	\$ 826
Current maturities of long-term debt		2			2
Deferred revenue		253	147		400
<b>Total current liabilities</b>	<b>109</b>	<b>733</b>	<b>386</b>		<b>1,228</b>
Long-term debt	3,927	2			3,929
Due to (from) consolidated affiliates	1,972	(1,607)	(365)		
Other long-term liabilities	743	57	39		839
<b>Total liabilities</b>	<b>6,751</b>	<b>(815)</b>	<b>60</b>		<b>5,996</b>
<b>Total shareholders equity</b>	<b>3,460</b>	<b>8,046</b>	<b>1,998</b>	<b>(10,044)</b>	<b>3,460</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 10,211</b>	<b>\$ 7,231</b>	<b>\$ 2,058</b>	<b>\$ (10,044)</b>	<b>\$ 9,456</b>

**Table of Contents****Condensed Consolidating Balance Sheet****December 31, 2012**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Cash and cash equivalents	\$ 85	\$ 66	\$ 207	\$	\$ 358
Trade accounts receivable, net		403	258		661
Prepaid expenses and other current assets	45	186	160		391
Assets of discontinued operations		33			33
<b>Total current assets</b>	<b>130</b>	<b>688</b>	<b>625</b>		<b>1,443</b>
Investments in consolidated affiliates	8,498			(8,498)	
Intangible assets, net	22	1,479	243		1,744
Goodwill		3,695	1,010		4,705
Other long-term assets	55	445	105		605
<b>Total assets</b>	<b>\$ 8,705</b>	<b>\$ 6,307</b>	<b>\$ 1,983</b>	<b>\$ (8,498)</b>	<b>\$ 8,497</b>
<b>Liabilities and Shareholders Equity</b>					
Accounts payable and accrued expenses	\$ 73	\$ 417	\$ 231	\$	\$ 721
Current maturities of long-term debt		2			2
Deferred revenue		213	166		379
Liabilities of discontinued operations		3			3
<b>Total current liabilities</b>	<b>73</b>	<b>635</b>	<b>397</b>		<b>1,105</b>
Long-term debt	3,223	4	1		3,228
Due to (from) consolidated affiliates	1,295	(988)	(307)		
Other long-term liabilities	697	22	28		747
<b>Total liabilities</b>	<b>5,288</b>	<b>(327)</b>	<b>119</b>		<b>5,080</b>
<b>Total shareholders equity</b>	<b>3,417</b>	<b>6,634</b>	<b>1,864</b>	<b>(8,498)</b>	<b>3,417</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 8,705</b>	<b>\$ 6,307</b>	<b>\$ 1,983</b>	<b>\$ (8,498)</b>	<b>\$ 8,497</b>

Table of Contents

## Condensed Consolidating Statement of Cash Flows

Nine Months Ended September 30, 2013

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows from operating activities:</b>					
Net cash provided by (used in) operating activities from continuing operations	\$ (70)	\$ 568	\$ 183	\$	\$ 681
<b>Cash flows from investing activities:</b>					
Capital expenditures, including capitalization of software costs	(2)	(122)	(47)		(171)
Payments for acquisitions of businesses, net of cash acquired	(55)	25			(30)
Dividend from unconsolidated affiliate		116			116
Net proceeds from sale of investments			2		2
Other investing activities	731	4	(4)	(732)	(1)
Net cash (used in) provided by investing activities from continuing operations	674	23	(49)	(732)	(84)
<b>Cash flows from financing activities:</b>					
Proceeds from long-term debt	1,319				1,319
Repayments of long-term debt	(1,573)	(1)			(1,574)
Issuance of treasury stock	37				37
Purchases of treasury stock	(455)				(455)
Other financing activities	9	(616)	(113)	732	12
Net cash used in financing activities from continuing operations	(663)	(617)	(113)	732	(661)
Net change in cash and cash equivalents from continuing operations	(59)	(26)	21		(64)
Net cash flows from (to) discontinued operations	(8)	35			27
Beginning balance	85	66	207		358
Ending balance	\$ 18	\$ 75	\$ 228	\$	\$ 321

Table of Contents**Condensed Consolidating Statement of Cash Flows****Nine Months Ended September 30, 2012**

(In millions)	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Elimination	Consolidated
<b>Cash flows from operating activities:</b>					
Net cash provided by (used in) operating activities from continuing operations	\$ (158)	\$ 517	\$ 183	\$	\$ 542
<b>Cash flows from investing activities:</b>					
Capital expenditures, including capitalization of software costs	(3)	(106)	(36)		(145)
Net proceeds from sale of investments		3	24		27
Other investing activities	538	(1)		(540)	(3)
Net cash (used in) provided by investing activities from continuing operations	535	(104)	(12)	(540)	(121)
<b>Cash flows from financing activities:</b>					
Proceeds from long-term debt	994				994
Repayments of long-term debt	(897)	(4)	(45)		(946)
Issuance of treasury stock	80				80
Purchases of treasury stock	(580)				(580)
Other financing activities	(1)	(431)	(107)	540	1
Net cash used in financing activities from continuing operations	(404)	(435)	(152)	540	(451)
Net change in cash and cash equivalents from continuing operations	(27)	(22)	19		(30)
Net cash flows from (to) discontinued operations	(5)	5			
Beginning balance	73	71	193		337
Ending balance	\$ 41	\$ 54	\$ 212	\$	\$ 307

---

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Forward-Looking Statements**

This quarterly report contains forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those that express a plan, belief, expectation, estimation, anticipation, intent, contingency, future development or similar expression, and can generally be identified as forward-looking because they include words such as believes, anticipates, expects, could, should or words of similar meaning. Statements that describe our future plans, objectives or goals are also forward-looking statements. The forward-looking statements in this report involve significant risks and uncertainties, and a number of factors, both foreseen and unforeseen, that could cause actual results to differ materially from our current expectations. The factors that may affect our results include, among others: the impact on our business of the current state of the economy, including the risk of reduction in revenue resulting from decreased spending on the products and services we offer; legislative and regulatory actions in the United States and internationally, including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and related regulations; our ability to successfully integrate acquisitions, including Open Solutions Inc., into our operations; changes in client demand for our products or services; pricing or other actions by competitors; the impact of our strategic initiatives; our ability to comply with government regulations, including privacy regulations; and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2012 and in other documents that we file with the Securities and Exchange Commission. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements, which speak only as of the date of this report. We undertake no obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this report.

Management's discussion and analysis of financial condition and results of operations is provided as a supplement to our unaudited consolidated financial statements and accompanying notes to help provide an understanding of our financial condition, the changes in our financial condition and our results of operations. Our discussion is organized as follows:

*Overview.* This section contains background information on our company and the services and products that we provide, our enterprise priorities and the trends and business developments affecting our industry in order to provide context for management's discussion and analysis of our financial condition and results of operations.

*Results of operations.* This section contains an analysis of our results of operations presented in the accompanying unaudited consolidated statements of income by comparing the results for the three and nine months ended September 30, 2013 to the comparable periods in 2012.

*Liquidity and capital resources.* This section provides an analysis of our cash flows and a discussion of our outstanding debt as of September 30, 2013.

***Overview******Company Background***

We are a leading global provider of financial services technology. We provide account processing systems, electronic payments processing products and services, internet and mobile banking systems, and related services. We serve approximately 16,000 clients worldwide, including banks, thrifts, credit unions, investment management firms, leasing and finance companies, retailers, merchants and government agencies. The majority of our revenue is generated from recurring account- and transaction-based fees under contracts that generally have terms of three to five years. We also have had high contract renewal rates with our clients. The majority of the services we provide are necessary for our clients to operate their businesses and are, therefore, non-discretionary in nature.

Our operations are primarily in the United States and are comprised of the Payments and Industry Products ( Payments ) segment and the Financial Institution Services ( Financial ) segment. The Payments segment primarily provides electronic bill payment and presentment services, debit and other card-based payment products and services, internet and mobile banking software and services, and other electronic payments software and services, including account-to-account transfers and person-to-person payments. Our businesses in this segment also provide investment account processing services for separately managed accounts, card and print personalization services, and fraud and risk management products and services. The Financial segment provides banks, thrifts and

---

**Table of Contents**

credit unions with account processing services, item processing and source capture services, loan origination and servicing products, cash management and consulting services, and other products and services that support numerous types of financial transactions. The Corporate and Other segment primarily consists of unallocated corporate expenses, amortization of acquisition-related intangible assets, intercompany eliminations and other costs that are not considered when management evaluates segment performance.

On January 14, 2013, we acquired Open Solutions Inc. ( Open Solutions ), a provider of account processing technology for financial institutions, for a cash purchase price of \$55 million. We also assumed approximately \$960 million of debt. With this acquisition, we added 3,300 clients, as well as DNA , a real-time, open architecture account processing platform. The Open Solutions acquisition advances Fiserv's go-to-market strategies by adding a number of products and services and by expanding the number of account processing clients to which we can provide a broad array of our add-on solutions.

*Enterprise Priorities*

We continue to implement a series of strategic initiatives to help accomplish our mission of providing integrated technology and services solutions that enable best-in-class results for our clients. These strategic initiatives include active portfolio management of our various businesses, enhancing the overall value of our existing client relationships, improving operational effectiveness, being disciplined in our allocation of capital, and differentiating our products and services through innovation. Our key enterprise priorities for 2013 are: (i) to continue to build high-quality revenue growth and meet our earnings goals; (ii) to extend market momentum into deeper client relationships and a larger share of our strategic solutions; and (iii) to deliver innovation and integration to enhance results for our clients, with an important focus on Open Solutions.

*Industry Trends*

Market and regulatory conditions have continued to create a difficult operating environment for financial institutions and other businesses in the United States and internationally. In particular, legislation such as the Dodd-Frank Wall Street Reform and Consumer Protection Act has generated, and will continue to generate, numerous new regulations that will impact the financial industry. Financial institutions have generally remained cautious in their information technology spending as a result. These conditions have, however, created interest in solutions that help financial institutions win and retain customers, generate incremental revenue and enhance operating efficiency. Examples of these solutions include our digital channels and electronic payments solutions, including mobile banking and person-to-person payments. Despite the difficult environment over the past several years, our revenue increased 3% in 2012 compared to 2011 and 8% in the first nine months of 2013 compared to the same period in 2012; our net income per share from continuing operations increased 27% to \$4.30 for the full year of 2012; and our net cash provided by operating activities was \$826 million for the full year of 2012 and \$681 million for the first nine months of 2013. We believe these financial results demonstrate the resilience of our recurring, fee-based revenue model, the largely non-discretionary nature of our products and services, and mild improvement in the general condition of the financial industry. We anticipate that we will benefit over the long term from the trend of financial institutions moving from in-house technology solutions to outsourced solutions.

During the past 25 years, the number of financial institutions in the United States has declined at a relatively steady rate of approximately 3% per year, primarily as a result of voluntary mergers and acquisitions. An acquisition benefits us when a newly combined institution is processed on our platform, or elects to move to one of our platforms, and negatively impacts us when a competing platform is selected. Financial institution acquisitions also impact our financial results due to early contract termination fees in our multi-year client contracts. Contract termination fees are primarily generated when an existing client with a multi-year contract is acquired by another financial institution.



These fees can vary from period to period based on the number and size of clients that are acquired and how early in the contract term the contract is terminated.

*Business Developments*

We continue to invest in the development of new and strategic products in categories such as payments, including Popmoney® for person-to-person payments; Mobiliti™ for mobile banking and payments services; and others that we believe will increase value to our clients and enhance the capabilities of our existing solutions. In January 2013, we acquired Open Solutions, a provider of account processing technology for financial institutions, which added DNA, a real-time, open architecture account processing platform. We believe our wide range of market-leading solutions along with the investments we are making in new and differentiated products will favorably position us and our clients to capitalize on opportunities in the marketplace.

**Table of Contents****Results of Operations**

On March 14, 2013, the Company sold its club solutions business ( Club Solutions ). The results of operations and cash flows of Club Solutions, which were previously included within the Payments segment, have been reported as discontinued operations for all periods presented.

The following table presents certain amounts included in our consolidated statements of income, the relative percentage that those amounts represent to revenue and the change in those amounts from year to year. This information should be read together with the consolidated financial statements and accompanying notes.

(In millions)			Three Months Ended September 30, Percentage of Revenue <sup>(1)</sup>		Increase (Decrease)	
	2013	2012	2013	2012	\$	%
<b>Revenue:</b>						
Processing and services	\$ 1,016	\$ 922	84.6%	83.3%	\$ 94	10%
Product	185	185	15.4%	16.7%		
Total revenue	1,201	1,107	100.0%	100.0%	94	8%
<b>Expenses:</b>						
Cost of processing and services	520	486	51.2%	52.7%	34	7%
Cost of product	164	150	88.6%	81.1%	14	9%
Sub-total	684	636	57.0%	57.5%	48	8%
Selling, general and administrative	237	206	19.7%	18.6%	31	15%
Total expenses	921	842	76.7%	76.1%	79	9%
Operating income	280	265	23.3%	24.0%	15	6%
Interest expense	(41)	(48)	(3.4%)	(4.3%)	(7)	(15%)
Income from continuing operations before income taxes and income from investment in unconsolidated affiliate	\$ 239	\$ 217	19.9%	19.6%	\$ 22	10%

(In millions)			Nine Months Ended September 30, Percentage of Revenue <sup>(1)</sup>		Increase (Decrease)	
	2013	2012	2013	2012	\$	%
<b>Revenue:</b>						
Processing and services	\$ 2,997	\$ 2,724	84.4%	82.8%	\$ 273	10%
Product	554	567	15.6%	17.2%	(13)	(2%)
Total revenue	3,551	3,291	100.0%	100.0%	260	8%

Edgar Filing: FISERV INC - Form 10-Q

Expenses:						
Cost of processing and services	1,565	1,451	52.2%	53.3%	114	8%
Cost of product	511	464	92.2%	81.8%	47	10%
Sub-total	2,076	1,915	58.5%	58.2%	161	8%
Selling, general and administrative	711	615	20.0%	18.7%	96	16%
Total expenses	2,787	2,530	78.5%	76.9%	257	10%
Operating income	764	761	21.5%	23.1%	3	
Interest expense	(123)	(135)	(3.5%)	(4.1%)	(12)	(9%)
Interest and investment income		6		0.2%	(6)	(100%)
Income from continuing operations before income taxes and income from investment in unconsolidated affiliate	\$ 641	\$ 632	18.1%	19.2%	\$ 9	1%

- (1) Percentage of revenue is calculated as the relevant revenue, expense or income amount divided by total revenue, except for cost of processing and services and cost of product amounts which are divided by the related component of revenue.

**Table of Contents**

<b>(In millions)</b>	<b>Three Months Ended September 30,</b>			
	<b>Payments</b>	<b>Financial</b>	<b>Corporate and Other</b>	<b>Total</b>
<b>Total revenue:</b>				
2013	\$ 631	\$ 580	\$ (10)	\$ 1,201
2012	606	513	(12)	1,107
Revenue growth	\$ 25	\$ 67	\$ 2	\$ 94
Revenue growth percentage	4%	13%		8%
<b>Operating income:</b>				
2013	\$ 173	\$ 194	\$ (87)	\$ 280
2012	166	165	(66)	265
Operating income growth	\$ 7	\$ 29	\$ (21)	\$ 15
Operating income growth percentage	4%	18%		6%
<b>Operating margin:</b>				
2013	27.4%	33.3%		23.3%
2012	27.4%	32.1%		24.0%
Operating margin growth <sup>(1)</sup>		1.2%		(0.7%)

<b>(In millions)</b>	<b>Nine Months Ended September 30,</b>			
	<b>Payments</b>	<b>Financial</b>	<b>Corporate and Other</b>	<b>Total</b>
<b>Total revenue:</b>				
2013	\$ 1,874	\$ 1,713	\$ (36)	\$ 3,551
2012	1,810	1,516	(35)	3,291
Revenue growth	\$ 64	\$ 197	\$ (1)	\$ 260
Revenue growth percentage	4%	13%		8%
<b>Operating income:</b>				
2013	\$ 518	\$ 541	\$ (295)	\$ 764
2012	481	479	(199)	761
Operating income growth	\$ 37	\$ 62	\$ (96)	\$ 3
Operating income growth percentage	8%	13%		
<b>Operating margin:</b>				
2013	27.6%	31.6%		21.5%
2012	26.6%	31.6%		23.1%
Operating margin growth <sup>(1)</sup>	1.0%			(1.6%)

<sup>(1)</sup> Represents the percentage point growth or decline in operating margin.

---

**Table of Contents***Total Revenue*

Total revenue increased \$94 million and \$260 million, respectively, or 8%, in each of the third quarter and first nine months of 2013 compared to 2012. Revenue growth was driven by both our Payments and Financial segments in 2013. Revenue from our Open Solutions acquisition contributed \$69 million of total revenue to the Financial segment in the third quarter of 2013 and \$204 million in the first nine months of 2013.

Revenue in our Payments segment increased \$25 million and \$64 million, respectively, or 4%, in each of the third quarter and first nine months of 2013 compared to 2012. Payments segment revenue growth was primarily driven by our recurring revenue businesses as processing and services revenue increased \$27 million and \$84 million, respectively, or 6%, in both the third quarter and first nine months of 2013 over the prior year periods. This growth was primarily due to new clients and increased transaction volumes from existing clients in our card services business, biller solutions business, bill payment business and digital channels business, which includes our online and mobile banking solutions. Payments segment revenue growth was partially offset in both the third quarter and the first nine months of 2013 due to a discount on a renewal of a bill payment contract and lower software license revenue. In addition, the third quarter of 2013 was negatively impacted by lower professional services fees related to a large online banking implementation in our international business.

Revenue in our Financial segment increased \$67 million and \$197 million, respectively, or 13%, in each of the third quarter and first nine months of 2013 compared to 2012, driven by the acquisition of Open Solutions. Excluding the Open Solutions acquisition, revenue growth in 2013 was flat compared to the prior year, primarily due to the migration of an account processing client to its parent company's account processing platform.

*Total Expenses*

Total expenses during the third quarter and first nine months of 2013 increased \$79 million, or 9%, and \$257 million, or 10%, respectively, compared to 2012. Total expenses as a percentage of total revenue increased 60 basis points from 76.1% in the third quarter of 2012 to 76.7% in the third quarter of 2013 and increased 160 basis points from 76.9% in the first nine months of 2012 to 78.5% in the first nine months of 2013. Merger and integration expenses resulting from the acquisition of Open Solutions negatively impacted our operating margin by approximately 90 basis points and 160 basis points in the third quarter and first nine months of 2013, respectively.

Cost of processing and services as a percentage of processing and services revenue decreased to 51.2% in the third quarter of 2013 as compared to 52.7% in the third quarter of 2012 and to 52.2% in the first nine months of 2013 as compared to 53.3% in the first nine months of 2012. Cost of processing and services as a percentage of revenue was favorably impacted by increased operating leverage in our recurring revenue businesses.

Cost of product as a percentage of product revenue was 88.6% in the third quarter of 2013 compared to 81.1% in the third quarter of 2012 and was 92.2% in the first nine months of 2013 compared to 81.8% in the first nine months of 2012. The increase in cost of product as a percentage of product revenue in 2013 was primarily due to a \$30 million non-cash impairment charge in the first quarter related to the replacement of our Acumen account processing platform with DNA, an Open Solutions account processing platform, along with other merger and integration costs associated with the acquisition.

Selling, general and administrative expense as a percentage of total revenue was 19.7% in the third quarter of 2013 compared to 18.6% in the third quarter of 2012 and was 20.0% in the first nine months of 2013 compared to 18.7% in the first nine months of 2012. The increase in selling, general and administrative expense as a percentage of total revenue was primarily due to higher acquired intangible amortization and transaction expenses attributed to our

acquisition of Open Solutions.

*Operating Income and Operating Margin*

Total operating income increased \$15 million, or 6%, in the third quarter of 2013 compared to 2012; operating income of \$764 million for the first nine months of 2013 was slightly above the operating income of \$761 million for the first nine months of 2012. Our total operating margin decreased 70 basis points to 23.3% in the third quarter of 2013 compared to the third quarter of 2012 and decreased 160 basis points to 21.5% in the first nine months of 2013 compared to the same period in 2012. The decreases in operating margin were primarily due to our Corporate and Other segment, in which our operating loss increased \$21 million in the third quarter of 2013 and \$96 million in the first nine months of 2013 compared to the same periods in 2012, negatively impacting our operating margin by

---

**Table of Contents**

approximately 180 basis points and 270 basis points, respectively. The increases in the Corporate and Other segment's operating losses were primarily attributable to merger and integration expenses resulting from the acquisition of Open Solutions, including a \$30 million non-cash impairment charge in the first quarter related to the replacement of our Acumen account processing platform with DNA. In addition, amortization expense, related to Open Solutions acquired intangible assets, increased \$13 million and \$36 million in the third quarter and first nine months of 2013, respectively.

Operating income in our Payments segment increased \$7 million, or 4%, in the third quarter of 2013 as compared to 2012, and operating margin was consistent at 27.4% in the third quarter of 2013 and 2012. In the first nine months of 2013 compared to 2012, operating income in the Payments segment increased \$37 million, or 8%, and operating margin increased 100 basis points to 27.6%. The increases in operating income and margin in 2013 were primarily due to revenue growth and scale efficiencies in our card services and digital channels businesses, partially offset by the negative impact of a discount on a renewal of a bill payment contract.

Operating income in our Financial segment increased \$29 million, or 18%, and \$62 million, or 13%, in the third quarter and first nine months of 2013, respectively, compared to 2012. Operating margin increased 120 basis points to 33.3% in the third quarter of 2013 compared to 2012 and was consistent at 31.6% in the first nine months of 2013 compared to 2012. The increase in operating margin in 2013 was primarily due to scale efficiencies and operational effectiveness benefits, partially offset by the migration of an account processing client to its parent company's account processing platform.

*Interest Expense*

Interest expense decreased \$7 million, or 15%, to \$41 million in the third quarter of 2013 compared to 2012 and decreased \$12 million, or 9%, to \$123 million in the first nine months of 2013 compared to 2012. The decrease was primarily due to lower average interest rates in 2013 compared to 2012, partially offset by additional debt assumed in connection with the acquisition of Open Solutions. In addition, \$4 million of expense associated with hedge ineffectiveness was recognized upon the settlement of our forward-starting interest rate swap agreements in the third quarter of 2012.

*Interest and Investment Income*

Interest and investment income decreased \$6 million in the first nine months of 2013 as compared to 2012 due to a gain recognized on a sale of an investment in the prior year period.

*Income Tax Provision*

Our effective income tax rates for continuing operations were 33.1% and 34.1% in the third quarter and first nine months of 2013, respectively, and were 36.8% and 32.7% in the third quarter and first nine months of 2012, respectively. The lower effective tax rate in the third quarter of 2013 is primarily due to recognition of discrete tax benefits including the resolution of tax audits. The lower effective tax rate for the first nine months of 2012 was primarily due to increased deductions resulting from federal tax planning initiatives including the associated discrete tax benefits. We anticipate that our full year effective tax rate will be approximately 35% in 2013.

*Net Income Per Share - Diluted from Continuing Operations*

Net income per share-diluted from continuing operations was \$1.22 and \$1.03 in the third quarter of 2013 and 2012, respectively, and was \$3.22 and \$3.14 in the first nine months of 2013 and 2012, respectively. Amortization of

acquisition-related intangible assets reduced net income per share-diluted from continuing operations by \$0.26 per share and \$0.19 per share in the third quarters of 2013 and 2012, respectively, and \$0.76 per share and \$0.56 per share for the first nine months of 2013 and 2012, respectively. In addition, net income per share was negatively impacted by merger and integration costs in the third quarter and first nine months of 2013 by \$0.07 per share and \$0.34 per share, respectively.

### ***Liquidity and Capital Resources***

#### *General*

Our primary liquidity needs are: (i) to fund normal operating expenses; (ii) to meet the interest and principal requirements of our outstanding indebtedness; and (iii) to fund capital expenditures and operating lease payments. We believe these needs will be satisfied using cash flow generated by our operations, our cash and cash equivalents of \$321 million at September 30, 2013 and available borrowings under our revolving credit facility.



**Table of Contents**

(In millions)	Nine Months Ended		Increase (Decrease)	
	September 30, 2013	September 30, 2012	\$	%
Income from continuing operations	\$ 430	\$ 434	\$ (4)	
Depreciation and amortization	301	262	39	
Share-based compensation	37	35	2	
Deferred income taxes	(11)	(11)		
Non-cash impairment charge	30		30	
Dividend from unconsolidated affiliate	6		6	
Settlement of interest rate hedge contracts		(88)	88	
Net changes in working capital and other	(112)	(90)	(22)	
<b>Operating cash flow</b>	<b>\$ 681</b>	<b>\$ 542</b>	<b>\$ 139</b>	<b>26%</b>
Capital expenditures	\$ 171	\$ 145	\$ 26	18%

Our net cash provided by operating activities, or operating cash flow, was \$681 million in the first nine months of 2013, an increase of 26% compared with \$542 million in 2012. This increase was primarily due to a payment of \$88 million in the third quarter of 2012 for the settlement of forward-starting interest rate swap agreements and lower tax and interest payments in 2013. Our current policy is to use our operating cash flow primarily to repay debt and fund capital expenditures, acquisitions and share repurchases, rather than to pay dividends. Our capital expenditures in the first nine months of 2013 increased by \$26 million, compared to the same period in 2012, and were less than 5% of our total revenue in each period.

On January 14, 2013, we acquired Open Solutions for a cash purchase price of \$16 million, net of cash acquired. In the second quarter of 2013, we received a \$122 million cash dividend from StoneRiver Group, L.P., a joint venture in which we own a 49% interest. A portion of the dividend, \$6 million, represents a return on our investment and was reported as cash flows from operating activities. During the first nine months of 2013, we purchased \$455 million of our common stock. We announced a new ten million share repurchase authorization in the third quarter of 2013, and had approximately 10.4 million shares authorized for repurchase as of September 30, 2013. Shares repurchased are generally held for issuance in connection with our equity plans.

*Long-Term Debt*

(In millions)	September 30, 2013	December 31, 2012
Revolving credit facility	\$ 983	\$ 280
3.125% senior notes due 2015	300	300
3.125% senior notes due 2016	600	600
6.8% senior notes due 2017	500	500
4.625% senior notes due 2020	449	449
4.75% senior notes due 2021	399	399
3.5% senior notes due 2022	697	697
Other borrowings	3	5
<b>Long-term debt (including current maturities)</b>	<b>\$ 3,931</b>	<b>\$ 3,230</b>

At September 30, 2013, our long-term debt consisted primarily of \$2.9 billion of senior notes and \$1.0 billion in borrowings under the revolving credit facility. Interest on our senior notes is paid semi-annually. During the first nine months of 2013, we were in compliance with all financial debt covenants.

---

**Table of Contents***Revolving Credit Facility*

We maintain a \$2.0 billion revolving credit facility with a syndicate of banks. Borrowings under this facility bear interest at a variable rate, 1.3% at September 30, 2013, based on LIBOR plus a specified margin or the bank's base rate. There are no significant commitment fees and no compensating balance requirements. The facility expires on August 1, 2017 and contains various restrictions and covenants that require us, among other things, to (i) limit our consolidated indebtedness as of the end of each fiscal quarter to no more than three and one-half times consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments during the period of four fiscal quarters then ended, and (ii) maintain consolidated net earnings before interest, taxes, depreciation and amortization and certain other adjustments of at least three times consolidated interest expense as of the end of each fiscal quarter for the period of four fiscal quarters then ended. As of September 30, 2013, borrowings outstanding under the facility approximated \$1.0 billion, primarily related to the funding of assumed debt from the acquisition of Open Solutions.

On October 25, 2013, we obtained a \$900 million term loan under a new loan agreement with a syndicate of banks. This term loan bears interest at a variable rate, including based on LIBOR or the administrative agent's prime rate, in either case, plus a specified margin based on our long-term debt rating in effect from time to time, and matures in October 2018. Scheduled principal payments of \$90 million are due on the last business day of December of each year, commencing on December 31, 2014. In connection with the term loan financing, we entered into an amendment to our existing \$2.0 billion revolving credit agreement that conformed certain of its provisions to those in the new term loan agreement and extended its maturity to October 2018. Our revolving credit facility was previously scheduled to expire on August 1, 2017. The new term loan facility and amended revolving credit facility contain various restrictions and covenants substantially similar to those contained in our revolving credit facility. We used the net proceeds from the term loan to repay outstanding borrowings under our revolving credit facility. After such repayment, \$75 million remains outstanding under our revolving credit agreement.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The quantitative and qualitative disclosures about market risk required by this item are incorporated by reference to Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2012 and have not materially changed since December 31, 2012.

**ITEM 4. CONTROLS AND PROCEDURES***Evaluation of disclosure controls and procedures*

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934 (the Exchange Act), our management, with the participation of our chief executive officer and chief financial officer, evaluated the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2013.

*Changes in internal control over financial reporting*

During the quarter ended September 30, 2013, we continued, as part of our ongoing integration activities related to our acquisition of Open Solutions, to incorporate our process-level and company-wide controls and procedures into this

recently acquired business. We also continued to implement a billing module within our SAP enterprise resource planning ( ERP ) system, which we expect to further integrate our systems and improve the overall efficiency of our billing and collection processes. We expect the implementation of this module to continue in phases over the next year, which we believe will reduce implementation risk. The design and documentation of our internal control processes and procedures related to billing will be appropriately modified to supplement existing internal controls over financial reporting. As with any new technology, this module, and the internal controls over financial reporting included in the related processes, will be tested for effectiveness prior to and concurrent with the implementation. We believe the implementation of the billing module within our ERP system will further strengthen the related internal controls due to enhanced automation and integration of processes. There were no other changes in internal control over financial reporting that occurred during the quarter ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

In the normal course of business, we and our subsidiaries are named as defendants in lawsuits in which claims are asserted against us. In the opinion of management, the liabilities, if any, which may ultimately result from such lawsuits are not expected to have a material adverse effect on our financial statements.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The table below sets forth information with respect to purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) of shares of our common stock during the quarter ended September 30, 2013:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup></b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(1)</sup></b>
July 1-31, 2013	1,153,000	\$ 90.63	1,153,000	1,272,000
August 1-31, 2013	375,000	99.02	375,000	10,897,000
September 1-30, 2013	500,000	100.36	500,000	10,397,000
Total	2,028,000		2,028,000	

- <sup>(1)</sup> On each of February 22, 2012 and August 5, 2013, our board of directors authorized the purchase of up to ten million shares of our common stock. These authorizations do not expire.

**ITEM 6. EXHIBITS**

The exhibits listed in the accompanying exhibit index are filed as part of this Quarterly Report on Form 10-Q.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FISERV, INC.**

Date: October 30, 2013

By: /s/ Thomas J. Hirsch  
Thomas J. Hirsch

Executive Vice President,

Chief Financial Officer,

Treasurer and Assistant Secretary

**Table of Contents****Exhibit Index**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.1	Employment Agreement, dated February 23, 2010, between Fiserv, Inc. and Lynn S. McCreary
10.2	Amendment No. 1 to Employment Agreement, dated July 1, 2013, between Fiserv, Inc. and Lynn S. McCreary
10.3	Key Executive Employment and Severance Agreement, effective as of July 1, 2013, between Fiserv, Inc. and Lynn S. McCreary <sup>(1)</sup>
31.1	Certification of the Chief Executive Officer, dated October 30, 2013
31.2	Certification of the Chief Financial Officer, dated October 30, 2013
32	Certification of the Chief Executive Officer and Chief Financial Officer, dated October 30, 2013
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed with this quarterly report on Form 10-Q are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Income for the three and nine months ended September 30, 2013 and 2012, (ii) the Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2013 and 2012, (iii) the Consolidated Balance Sheets at September 30, 2013 and December 31, 2012, (iv) the Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012, and (v) Notes to Consolidated Financial Statements.

<sup>(1)</sup> Form of agreement previously filed as an exhibit to the Company's Current Report on Form 8-K filed on December 23, 2008 (File No. 0-14948) and incorporated herein by reference.