WILLAMETTE VALLEY VINEYARDS INC Form 10-Q August 10, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

[] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

Commission File Number 000-21522

WILLAMETTE VALLEY VINEYARDS, INC.

(Exact name of registrant as specified in charter)

Oregon 93-0981021

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

8800 Enchanted Way, S.E., Turner, Oregon 97392

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (503) 588-9463

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: x YES o NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files): x YES o NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

o Large accelerated filer

o Accelerated filer

o Non-accelerated filer

x Smaller reporting company

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES \times NO

Number of shares of common stock outstanding as of August 10, 2012: 4,821,212 shares

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PART I: FINANCIAL INFORMATION

Item 1 – Financial Statements

WILLAMETTE VALLEY VINEYARDS, INC. BALANCE SHEETS

ASSETS

| | June 30, 2012 (unaudited) | December 31, 2011 (audited) |
|---|---|-----------------------------|
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$3,974,246 | \$3,411,292 |
| Accounts receivable, net | 957,920 | 986,591 |
| Inventories (Note 3) | 8,863,747 | 8,843,813 |
| Prepaid expenses and other current assets | 105,712 | 138,382 |
| Current portion of note receivable | 52,379 | 61,492 |
| Current portion of distribution agreement receivable | 250,000 | 250,000 |
| Current portion of assets from discontinued operations, net | 70,633 | 847,053 |
| Income tax receivable | 34,798 | 229,337 |
| Total current assets | 14,309,435 | 14,767,960 |
| | | |
| Vineyard development costs, net | 1,605,711 | 1,643,546 |
| Property and equipment, net (Note 4) | 7,447,423 | 7,238,437 |
| Assets from discontinued operations, net | 62,300 | 62,300 |
| Debt issuance costs | 49,061 | 50,752 |
| Distribution agreement receivable, net of current portion | 500,000 | 500,000 |
| Note receivable | - | 19,276 |
| Other assets | - | 4,456 |
| | | |
| TOTAL ASSETS | \$23,973,930 | \$24,286,727 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| | | |
| CURRENT LIABILITIES | | |
| Current portion of long-term debt | 204,068 | 197,936 |
| Accounts payable | 460,421 | 301,168 |
| Accrued expenses | 364,591 | 438,983 |
| Deferred income taxes | 351,000 | 351,000 |
| Current portion of deferred revenue-distribution agreement | 142,857 | 142,857 |
| Grapes payable | - | 389,233 |
| Total current liabilities | 1,522,937 | 1,821,177 |
| | , | , , , , , , , |
| Long-term debt, net of current portion | 3,922,048 | 4,010,654 |
| Deferred rent liability | 204,569 | 208,047 |
| Deferred revenue-distribution agreement, net of current portion | 738,093 | 809,523 |
| Deferred gain | 233,598 | 249,646 |

| Deferred income taxes | 754,000 | 754,000 |
|--|--------------|--------------|
| Total liabilities | 7,375,245 | 7,853,047 |
| | | |
| COMMITMENTS AND CONTINGENCIES | | |
| | | |
| SHAREHOLDERS' EQUITY | | |
| Common stock, no par value, 10,000,000 shares authorized, | | |
| 4,821,212 and 4,892,977 issued and outstanding at | | |
| June 30, 2012 and December 31, 2011 | 8,642,548 | 8,632,746 |
| Retained earnings | 8,205,102 | 7,800,934 |
| Less: Common stock held in treasury, at cost, 71,765 and 0, respectively | | |
| June 30, 2012 and December 31, 2011 | (248,965) | - |
| Total shareholders' equity | 16,598,685 | 16,433,680 |
| | | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$23,973,930 | \$24,286,727 |

The accompanying notes are an integral part of this financial statement

WILLAMETTE VALLEY VINEYARDS, INC. STATEMENTS OF OPERATIONS

| Three months ended | | Six months ended | |
|--------------------|-------------|------------------|-------------------|
| Ju | June 30, | | June 30, |
| 2012 | 2011 | 2012 | 2011 |
| (unaudited) | (unaudited) | (unaudited) | (unaudited) |
| | | | & #160 |