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OLD NATIONAL BANCORP /IN/ Form 10-Q November 08, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

**DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2007

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File Number 1-15817 OLD NATIONAL BANCORP

(Exact name of Registrant as specified in its charter)

INDIANA

35-1539838

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1 Main Street Evansville, Indiana 47708

(Zip Code)

(Address of principal executive offices)

#### (812) 464-1294

(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to the filing requirements for at least the past 90 days. Yes b No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b Indicate the number of shares outstanding of each of the issuer s classes of common stock. The Registrant has one class of common stock (no par value) with 66,202,000 shares outstanding at October 31, 2007.

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#### OLD NATIONAL BANCORP CONSOLIDATED BALANCE SHEET

| (dollars and shares in thousands, except per share data)   | September 30, 2007 (unaudited) |    | December<br>31,<br>2006 | eptember<br>30,<br>2006<br>(naudited) |
|--|--------------------------------|----|-------------------------|---------------------------------------|
| Assets   |                                |    |                         |                                       |
| Cash and due from banks  | \$<br>192,921                  | \$ | 210,303                 | \$<br>176,632                         |
| Federal funds sold and resell agreements   | 179                            |    | 283,524                 | 78,800                                |
| Money market investments   | 4,074                          |    | 4,078                   | 7,525                                 |
| Total cash and cash equivalents  | 197,174                        |    | 497,905                 | 262,957                               |
| Investment securities available-for-sale, at fair value  |                                |    |                         |                                       |
| U.S. Government-sponsored agencies   | 661,221                        |    | 680,149                 | 546,692                               |
| Mortgage-backed securities   | 960,462                        |    | 1,020,178               | 1,060,914                             |
| States and political subdivisions  | 259,581                        |    | 273,325                 | 297,171                               |
| Other securities   | 205,096                        |    | 201,511                 | 184,844                               |
| Investment securities available-for-sale Investment securities held-to-maturity, at amortized cost (fair | 2,086,360                      |    | 2,175,163               | 2,089,621                             |
| value \$130,053, \$157,720 and \$138,691 respectively)   | 134,444                        |    | 162,138                 | 144,016                               |
| Federal Home Loan Bank stock, at cost  | 41,170                         |    | 38,809                  | 42,266                                |
| Residential loans held for sale  | 13,313                         |    | *                       | 15,856                                |
| Loans:   | 13,313                         |    | 16,634                  | 13,830                                |
| Commercial   | 1,692,521                      |    | 1,629,885               | 1,598,071                             |
| Commercial real estate   | 1,308,287                      |    | 1,386,367               | 1,406,883                             |
| Residential real estate  | 539,297                        |    | 484,896                 | 492,099                               |
| Consumer credit, net of unearned income  | 1,210,260                      |    | 1,198,855               | 1,219,268                             |
| Total loans  | 4,750,365                      |    | 4,700,003               | 4,716,321                             |
| Allowance for loan losses  | (64,138)                       |    | (67,790)                | (71,632)                              |
| Net loans  | 4,686,227                      |    | 4,632,213               | 4,644,689                             |
| Premises and equipment, net  | 47,277                         |    | 122,865                 | 123,062                               |
| Accrued interest receivable  | 50,427                         |    | 53,344                  | 54,260                                |
| Goodwill   | 159,198                        |    | 113,350                 | 113,350                               |
| Other intangible assets  | 32,679                         |    | 20,813                  | 21,372                                |
| Company-owned life insurance   | 211,853                        |    | 198,038                 | 198,338                               |
| Assets held for sale   | 31,065                         |    | 170,030                 | 69,895                                |
| Other assets   | 141,298                        |    | 119 242                 | 140,206                               |
| Other assets   | 141,290                        |    | 118,243                 | 140,200                               |
| Total assets   | \$<br>7,832,485                | \$ | 8,149,515               | \$<br>7,919,888                       |
| Liabilities Deposits:  |                                |    |                         |                                       |
| Noninterest-bearing demand<br>Interest-bearing:  | \$<br>840,501                  | \$ | 877,870                 | \$<br>844,913                         |

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| NOW<br>Savings  | 1,427,485<br>653,448 | 1,449,202<br>437,702 | 1,328,923<br>411,412 |
|---|----------------------|----------------------|----------------------|
| Money market  | 690,391              | 925,296              | 868,794              |
| Time  | 2,262,717            | 2,631,424            | 2,629,834            |
| Total deposits  | 5,874,542            | 6,321,494            | 6,083,876            |
| Short-term borrowings   | 527,033              | 312,911              | 301,535              |
| Other borrowings  | 612,129              | 747,545              | 772,215              |
| Accrued expenses and other liabilities                        | 171,362              | 125,196              | 119,499              |
| Total liabilities   | 7,185,066            | 7,507,146            | 7,277,125            |
| Shareholders Equity   |                      |                      |                      |
| Preferred stock, 2,000 shares authorized, no shares issued or |                      |                      |                      |
| outstanding   |                      |                      |                      |
| Common stock, \$1 stated value, 150,000 shares authorized,    |                      |                      |                      |
| 66,200, 66,503 and 66,406 shares issued and outstanding,      |                      |                      |                      |
| respectively  | 66,200               | 66,503               | 66,406               |
| Capital surplus   | 562,959              | 565,106              | 564,691              |
| Retained earnings   | 41,885               | 35,873               | 32,187               |
| Accumulated other comprehensive loss, net of tax              | (23,625)             | (25,113)             | (20,521)             |
| Total shareholders equity                                     | 647,419              | 642,369              | 642,763              |
| Total liabilities and shareholders equity                     | \$<br>7,832,485      | \$<br>8,149,515      | \$<br>7,919,888      |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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# OLD NATIONAL BANCORP CONSOLIDATED STATEMENT OF INCOME (unaudited)

| (dollars in thousands, except per share data)            | Three Months Ended<br>September 30,<br>2007 2006 |    |             | Nine Months Ended<br>September 30,<br>2007 2000 |    |                |  |
|--|--|----|-------------|---|----|----------------|--|
| Interest Income  | 2007   |    | 2000        | 2007  |    | 2000           |  |
| Loans including fees:                                    |  |    |             |   |    |                |  |
| Taxable  | \$<br>82,561                                     | \$ | 80,578      | \$<br>245,055                                   | \$ | 234,627        |  |
| Nontaxable   | 5,502  |    | 5,065       | 16,118  |    | 14,510         |  |
| Investment securities, available-for-sale:               |  |    |             |   |    |                |  |
| Taxable  | 23,054   |    | 22,230      | 68,591  |    | 66,468         |  |
| Nontaxable   | 3,005  |    | 4,349       | 9,141   |    | 15,195         |  |
| Investment securities, held-to-maturity, taxable         | 1,611  |    | 1,618       | 5,140   |    | 5,107          |  |
| Money market investments                                 | 215  |    | 161         | 6,133   |    | 1,404          |  |
| Total interest income                                    | 115,948  |    | 114,001     | 350,178   |    | 337,311        |  |
| Interest Expense   |  |    |             |   |    |                |  |
| Deposits   | 45,064   |    | 44,406      | 145,188   |    | 125,460        |  |
| Short-term borrowings                                    | 5,447  |    | 4,953       | 13,011  |    | 12,878         |  |
| Other borrowings   | 10,219   |    | 12,334      | 30,618  |    | 37,928         |  |
| Total interest expense                                   | 60,730   |    | 61,693      | 188,817   |    | 176,266        |  |
| Net interest income                                      | 55,218   |    | 52,308      | 161,361   |    | 161,045        |  |
| Provision for loan losses                                |  |    |             | 2,445   |    | 7,000          |  |
| Net interest income after provision for loan losses      | 55,218   |    | 52,308      | 158,916   |    | 154,045        |  |
| Noninterest Income                                       |  |    |             |   |    |                |  |
| Wealth management fees                                   | 4,554  |    | 4,710       | 14,267  |    | 14,859         |  |
| Service charges on deposit accounts                      | 11,496   |    | 10,596      | 32,965  |    | 31,188         |  |
| ATM fees   | 3,771  |    | 3,043       | 10,487  |    | 8,906          |  |
| Mortgage banking revenue                                 | 1,208  |    | 1,045       | 3,298   |    | 2,835          |  |
| Insurance premiums and commissions                       | 8,889  |    | 8,761       | 29,682  |    | 29,205         |  |
| Investment product fees                                  | 2,675  |    | 2,041       | 8,285   |    | 6,323          |  |
| Company-owned life insurance                             | 2,419  |    | 2,284       | 7,184   |    | 6,766          |  |
| Net securities gains (losses) Gain (loss) on derivatives | (472)<br>170                                     |    | 789<br>(67) | (3,163)   |    | 697            |  |
| Gain on branch divestiture                               | 1/0  |    | (07)        | (22)  |    | 1,953<br>3,036 |  |
| Gain on sale leaseback                                   | 774  |    |             | 947   |    | 3,030          |  |
| Other income   | 2,087  |    | 3,361       | 7,137   |    | 10,471         |  |
| Total noninterest income                                 | 37,571   |    | 36,563      | 111,067   |    | 116,239        |  |
|  | <del></del>                                      |    | ,           | -,,-  |    |                |  |
| Noninterest Expense                                      | 20. (20  |    | 26.500      | 100 -01   |    | 115015         |  |
| Salaries and employee benefits                           | 39,638   |    | 36,789      | 122,534   |    | 115,817        |  |
| Occupancy  | 5,898  |    | 5,059       | 17,787  |    | 15,171         |  |

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| Equipment  |           | 2,683        |        | 3,052        |    | 8,580     |    | 9,676    |  |
|--|-----------|--------------|--------|--------------|----|-----------|----|----------|--|
| Marketing  |           | 1,738        |        | 2,738        |    | 6,291     |    | 7,572    |  |
| Data processing                                  |           | 4,656        |        | 4,404        |    | 14,537    |    | 13,520   |  |
| Communication                                    |           | 2,337        |        | 2,151        |    | 7,069     |    | 6,850    |  |
| Professional fees                                |           | 1,740        |        | 1,845        |    | 5,548     |    | 5,681    |  |
| Loan expense                                     |           | 1,541        |        | 1,454        |    | 4,585     |    | 4,338    |  |
| Supplies   |           | 795          |        | 852          |    | 2,584     |    | 2,550    |  |
| Loss on extinguishment of debt                   |           | 66           |        | 002          |    | 1,300     |    | 2,250    |  |
| Impairment of long-lived assets                  |           | 00           |        | 218          |    | 1,163     |    | 433      |  |
| Other expense                                    |           | 4,403        |        | 4,310        |    | 14,984    |    | 13,441   |  |
| other expense                                    |           | 1,100        |        | 1,510        |    | 11,501    |    | 13,111   |  |
| Total noninterest expense                        |           | 65,495       |        | 62,872       |    | 206,962   |    | 195,049  |  |
| Total Hollington expense                         |           | 00,150       |        | 02,072       |    | 200,502   |    | 1,50,01, |  |
| Income before income taxes                       |           | 27,294       |        | 25,999       |    | 63,021    |    | 75,235   |  |
| Income tax expense                               |           | 4,730        |        | 4,985        |    | 10,116    |    | 13,365   |  |
| 1  |           | ,            |        | ,            |    | ,         |    | ,        |  |
| Net income                                       | \$        | 22,564       | \$     | 21,014       | \$ | 52,905    | \$ | 61,870   |  |
|  |           | ·            |        |              |    | ·         |    |          |  |
| Net income per common share                      |           |              |        |              |    |           |    |          |  |
| Basic net income per share                       | \$        | 0.35         | \$     | 0.32         | \$ | 0.81      | \$ | 0.93     |  |
| Diluted net income per share                     |           | 0.34         |        | 0.32         |    | 0.80      |    | 0.93     |  |
| •  |           |              |        |              |    |           |    |          |  |
| Weighted average number of common shares         |           |              |        |              |    |           |    |          |  |
| outstanding                                      |           |              |        |              |    |           |    |          |  |
| Basic  |           | 65,601       |        | 65,823       |    | 65,709    |    | 66,370   |  |
| Diluted  |           | 65,658       |        | 65,853       |    | 65,766    |    | 66,395   |  |
|  |           | ,            |        | •            |    | ,         |    | ,        |  |
| Dividends per common share                       | \$        | 0.22         | \$     | 0.21         | \$ | 0.66      | \$ | 0.63     |  |
| The accompanying notes to consolidated financial | l stateme | nts are an i | ntegra | l part of th |    | atements. |    |          |  |
|  |           |              |        |              |    |           |    |          |  |

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# OLD NATIONAL BANCORP CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY (unaudited)

| (dollars and shares   | Commo   | on Stock  | Capital    | R  |                  | Con | cumulated<br>Other<br>prehensive<br>Income | Sha | Total<br>areholder£ | Com | prehensive |
|---|---------|-----------|------------|----|------------------|-----|--|-----|---------------------|-----|------------|
| in thousands)   | Shares  | Amount    | Surplus    | E  | arnings          |     | (Loss)                                     |     | Equity              | I   | ncome      |
| Balance, December 31,<br>2005<br>Net income<br>Unrealized net securities  | 67,649  | \$ 67,649 | \$591,930  | \$ | 12,074<br>61,870 | \$  | (21,755)                                   | \$  | 649,898<br>61,870   | \$  | 61,870     |
| gains, net of \$1,482 tax Reclassification adjustment for securities gains included in net income, net of \$(284) |         |           |            |    |                  |     | 1,344                                      |     | 1,344               |     | 1,344      |
| tax Reclassification adjustment on cash flow hedges, net of   |         |           |            |    |                  |     | (413)                                      |     | (413)               |     | (413)      |
| \$196 tax Adjustment to stock issued  |         |           |            |    |                  |     | 303  |     | 303                 |     | 303        |
| for prior acquisitions Cash dividends   | (1)     | (1)       | (15)       |    | (41,757)         |     |  |     | (16)<br>(41,757)    |     |            |
| Stock repurchased<br>Exercise of stock options,   | (1,447) | (1,447)   | (28,012)   |    |                  |     |  |     | (29,459)            |     |            |
| including tax benefits<br>Stock based compensation  | 36      | 36        | 655        |    |                  |     |  |     | 691                 |     |            |
| expense Stock issued (forfeited) under restricted stock and stock   |         |           | 251        |    |                  |     |  |     | 251                 |     |            |
| compensation plans  | 169     | 169       | (118)      |    |                  |     |  |     | 51                  |     |            |
| Balance, September 30,<br>2006  | 66,406  | \$ 66,406 | \$ 564,691 | \$ | 32,187           | \$  | (20,521)                                   | \$  | 642,763             | \$  | 63,104     |
| Balance, December 31, 2006 Net income Unrealized net securities   | 66,503  | \$ 66,503 | \$ 565,106 | \$ | 35,873<br>52,905 | \$  | (25,113)                                   | \$  | 642,369<br>52,905   | \$  | 52,905     |
| losses, net of \$(1,115) tax Reclassification adjustment for securities losses                                    |         |           |            |    |                  |     | (1,957)                                    |     | (1,957)             |     | (1,957)    |
| included in net income, net of \$1,271 tax Reclassification adjustment  |         |           |            |    |                  |     | 1,892                                      |     | 1,892               |     | 1,892      |
| on cash flow hedges, net of<br>\$193 tax  |         |           |            |    |                  |     | 299  |     | 299                 |     | 299        |

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|       |       | 552                |  |   | 552   |   |
|-------|-------|--------------------|--|---|---|---|
| (82)  | (82)  | 134                |  |   | 52  |   |
|       |       |                    |  |   |   |   |
|       |       |                    |  |   |   |   |
|       |       | 949                |  |   | 949   |   |
| 7     | 7     | 68                 |  |   | 75  |   |
| (228) | (228) | (3,850)            |  |   | (4,078)   |   |
| (220) | (220) | (2.950)            | (43,407)                                     |   |   |   |
|       |       |                    | (118)  |   | (118)   |   |
|       |       |                    | (3,300)                                      |   | (3,300)   |   |
|       |       |                    | (2.269)                                      |   | (2 269)   |   |
|       |       |                    |  | ·   | •   | ,   |
|       |       |                    |  | 1,254   | 1,254   | 1,254   |
|       |       |                    |  |   |   |   |
|       |       |                    |  |   |   |   |
|       | (228) | (228) (228)<br>7 7 | (228) (228) (3,850) 7 7 68 949 (82) (82) 134 | (3,368) (118) (43,407) (228) (228) (3,850) 7 7 68 949 (82) (82) 134 | (3,368) (118) (43,407) (228) (228) (3,850) 7 7 68 949 (82) (82) 134 | (3,368)     (3,368)       (3118)     (118)       (228)     (3,850)     (4,078)       7     7     68     75       949     949       (82)     (82)     134     52 |

Comprehensive income for the quarters ended September 30, 2007 and 2006 was \$36.3 million and \$45.3 million, respectively.

The accompanying notes to consolidated financial statements are an integral part of these statements.

# OLD NATIONAL BANCORP CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)

|   | Nine Months Ended<br>September 30, |         |      |         |  |  |  |
|---|------------------------------------|---------|------|---------|--|--|--|
| (dollars in thousands)  |                                    | 2007    | 2006 |         |  |  |  |
| Cash Flows From Operating Activities  |                                    |         |      |         |  |  |  |
| Net income  | \$                                 | 52,905  | \$   | 61,870  |  |  |  |
| Adjustments to reconcile net income to cash provided by operating activities: |                                    |         |      |         |  |  |  |
| Depreciation  |                                    | 6,276   |      | 10,173  |  |  |  |
| Amortization of other intangible assets and goodwill impairment               |                                    | 2,596   |      | 1,831   |  |  |  |
| Net discount accretion on investment securities                               |                                    | (1,881) |      | (1,605) |  |  |  |
| Restricted stock expense (benefit)  |                                    | 728     |      | (437)   |  |  |  |
| Stock option expense  |                                    | 221     |      | 688     |  |  |  |
| Provision for loan losses   |                                    | 2,445   |      | 7,000   |  |  |  |
| Net securities (gains) losses   |                                    | 3,163   |      | (697)   |  |  |  |
| Gain on branch divestiture  |                                    |         |      | (3,036) |  |  |  |
| Gain on sale leaseback  |                                    | (947)   |      |         |  |  |  |
| (Gain) loss on derivatives  |                                    | 22      |      | (1,953) |  |  |  |
| Net gains on sales and write-downs of loans and other assets                  |                                    | (1,021) |      | (1,453) |  |  |  |