

MDC HOLDINGS INC  
Form 10-Q  
August 04, 2015

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2015**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File No. 1-8951**

**M.D.C. HOLDINGS, INC.**

**(Exact name of Registrant as specified in its charter)**

**Delaware**

**84-0622967**

(State or other jurisdiction of incorporation or organization) (I.R.S. employer identification no.)

4350 South Monaco Street, Suite 500 80237  
Denver, Colorado (Zip code)  
(Address of principal executive offices)

(303) 773-1100

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer  
Non-Accelerated Filer (Do not check if a smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of July 31, 2015, 48,883,924 shares of M.D.C. Holdings, Inc. common stock were outstanding.



**M.D.C. HOLDINGS, INC.**

**FORM 10-Q**

**FOR THE QUARTER ENDED JUNE 30, 2015**

**INDEX**

|  | <b>Page<br/>No.</b> |
|--|---------------------|
| <b>Part I. Financial Information:</b>  |                     |
| Item 1. Unaudited Consolidated Financial Statements:   |                     |
| Consolidated Balance Sheets at June 30, 2015 and December 31, 2014   | 1                   |
| Consolidated Statements of Operations and Comprehensive Income for the three and six months ended June 30, 2015 and 2014 | 2                   |
| Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014                                    | 3                   |
| Notes to Unaudited Consolidated Financial Statements   | 4                   |
| Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations                            | 24                  |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk   | 40                  |
| Item 4. Controls and Procedures  | 41                  |
| <b>Part II. Other Information:</b>   |                     |
| Item 1. Legal Proceedings  | 42                  |
| Item 1A. Risk Factors  | 42                  |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds  | 43                  |
| Item 3. Defaults Upon Senior Securities  | 43                  |
| Item 4. Mine Safety Disclosures  | 43                  |
| Item 5. Other Information  | 43                  |

|                  |    |
|------------------|----|
| Item 6. Exhibits | 44 |
| <b>Signature</b> | 44 |

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**ITEM 1. Unaudited Consolidated Financial Statements****M.D.C. HOLDINGS, INC.****Consolidated Balance Sheets.**

|   | June 30,<br>2015  | December<br>31,<br>2014 |
|---|---|-------------------------|
|   | (Dollars in thousands,<br>except<br>per share amounts)<br>(Unaudited) |                         |
| <b>ASSETS</b>   |   |                         |
| <b>Homebuilding:</b>                                  |   |                         |
| Cash and cash equivalents                             | \$ 148,226  | \$ 122,642              |
| Marketable securities                                 | 123,105   | 140,878                 |
| Restricted cash                                       | 4,944   | 2,816                   |
| Trade and other receivables                           | 27,120  | 28,555                  |
| Inventories:  |   |                         |
| Housing completed or under construction               | 774,069   | 732,692                 |
| Land and land under development                       | 898,398   | 935,268                 |
| Total inventories                                     | 1,672,467   | 1,667,960               |
| Property and equipment, net                           | 29,101  | 30,491                  |
| Deferred tax asset, net                               | 123,519   | 140,486                 |
| Metropolitan district bond securities (related party) | 22,259  | 18,203                  |
| Prepaid and other assets                              | 68,702  | 67,996                  |
| Total homebuilding assets                             | 2,219,443   | 2,220,027               |
| <b>Financial Services:</b>                            |   |                         |
| Cash and cash equivalents                             | 32,062  | 31,183                  |
| Marketable securities                                 | 14,438  | 15,262                  |
| Mortgage loans held-for-sale, net                     | 79,728  | 88,392                  |
| Other assets  | 6,265   | 3,574                   |
| Total financial services assets                       | 132,493   | 138,411                 |
| Total Assets  | \$2,351,936   | \$2,358,438             |
| <b>LIABILITIES AND EQUITY</b>                         |   |                         |
| <b>Homebuilding:</b>                                  |   |                         |
| Accounts payable                                      | \$33,956  | \$35,445                |
| Accrued liabilities                                   | 116,034   | 115,117                 |
| Revolving credit facility                             | 15,000  | 15,000                  |
| Senior notes, net                                     | 846,752   | 846,450                 |
| Total homebuilding liabilities                        | 1,011,742   | 1,012,012               |
| <b>Financial Services:</b>                            |   |                         |
| Accounts payable and accrued liabilities              | 53,969  | 57,268                  |

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|  |             |             |
|--|-------------|-------------|
| Mortgage repurchase facility   | 50,000      | 60,822      |
| Total financial services liabilities   | 103,969     | 118,090     |
| Total Liabilities  | 1,115,711   | 1,130,102   |
| <b>Stockholders' Equity</b>  |             |             |
| Preferred stock, \$0.01 par value; 25,000,000 shares authorized; none issued or outstanding  | -           | -           |
| Common stock, \$0.01 par value; 250,000,000 shares authorized; 48,885,411 and 48,831,639 issued and outstanding at June 30, 2015 and December 31, 2014, respectively | 489         | 488         |
| Additional paid-in-capital   | 912,921     | 909,974     |
| Retained earnings  | 311,412     | 307,419     |
| Accumulated other comprehensive income   | 11,403      | 10,455      |
| Total Stockholders' Equity   | 1,236,225   | 1,228,336   |
| Total Liabilities and Stockholders' Equity   | \$2,351,936 | \$2,358,438 |

The accompanying Notes are an integral part of these Unaudited Consolidated Financial Statements.

**M.D.C. HOLDINGS, INC.****Consolidated Statements of Operations and Comprehensive Income**

|  | Three Months Ended                               |            | Six Months Ended |            |
|--|--|------------|------------------|------------|
|  | June 30,   |            | June 30,         |            |
|  | 2015   | 2014       | 2015             | 2014       |
|  | (Dollars in thousands, except per share amounts) |            |                  |            |
|  | (Unaudited)                                      |            |                  |            |
| <b>Homebuilding:</b>   |  |            |                  |            |
| Home sale revenues   | \$461,708  | \$430,743  | \$838,717        | \$749,277  |
| Land sale revenues   | -  | 518        | 910              | 518        |
| Total home and land sale revenues  | 461,708  | 431,261    | 839,627          | 749,795    |
| Home cost of sales   | (385,019 )                                       | (356,175 ) | (703,661 )       | (615,653 ) |
| Land cost of sales   | -  | (522 )     | (1,125 )         | (522 )     |
| Inventory impairments  | -  | (850 )     | (350 )           | (850 )     |
| Total cost of sales  | (385,019 )                                       | (357,547 ) | (705,136 )       | (617,025 ) |
| Gross margin   | 76,689   | 73,714     | 134,491          | 132,770    |
| Selling, general and administrative expenses   | (54,781 )  | (49,798 )  | (105,313 )       | (98,140 )  |
| Interest and other income  | 2,720  | 4,613      | 4,574            | 18,162     |
| Interest expense   | -  | -          | -                | (685 )     |
| Other expense  | (1,055 )   | (1,080 )   | (2,189 )         | (1,693 )   |
| Loss on early extinguishment of debt   | -  | -          | -                | (9,412 )   |
| Homebuilding pretax income   | 23,573   | 27,449     | 31,563           | 41,002     |
| <b>Financial Services:</b>   |  |            |                  |            |
| Revenues   | 11,420   | 11,491     | 22,011           | 20,714     |
| Expenses   | (4,207 )   | (5,615 )   | (10,366 )        | (10,539 )  |
| Interest and other income  | 1,096  | 701        | 2,000            | 1,489      |
| Financial services pretax income   | 8,309  | 6,577      | 13,645           | 11,664     |
| Income before income taxes   | 31,882   | 34,026     | 45,208           | 52,666     |
| Provision for income taxes   | (11,884 )  | (12,484 )  | (16,790 )        | (19,620 )  |
| Net income   | \$19,998   | \$21,542   | \$28,418         | \$33,046   |
| Other comprehensive income (loss) related to available for sale securities, net of tax | (360 )   | 2,327      | 948              | (1,719 )   |
| Comprehensive income   | \$19,638   | \$23,869   | \$29,366         | \$31,327   |
| Earnings per share:  |  |            |                  |            |
| Basic  | \$0.41   | \$0.44     | \$0.58           | \$0.68     |
| Diluted  | \$0.41   | \$0.44     | \$0.58           | \$0.67     |
| Weighted average common shares outstanding   |  |            |                  |            |
| Basic  | 48,768,021                                       | 48,640,979 | 48,741,476       | 48,613,521 |
| Diluted  | 49,005,037                                       | 48,852,696 | 48,954,059       | 48,842,527 |



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|                              |        |        |        |        |
|------------------------------|--------|--------|--------|--------|
| Dividends declared per share | \$0.25 | \$0.25 | \$0.50 | \$0.50 |
|------------------------------|--------|--------|--------|--------|

The accompanying Notes are an integral part of these Unaudited Consolidated Financial Statements.

- 2 -

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**M.D.C. HOLDINGS, INC.****Consolidated Statements of Cash Flows**

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2015                         | 2014       |
|   | (Dollars in thousands)       |            |
|   | (Unaudited)                  |            |
| <b>Operating Activities:</b>  |                              |            |
| Net income  | \$28,418                     | \$33,046   |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                              |            |
| Loss on early extinguishment of debt  | -                            | 9,412      |
| Stock-based compensation expense  | 2,591                        | 2,550      |
| Depreciation and amortization   | 2,092                        | 1,933      |
| Inventory impairments   | 350                          | -          |
| Gain on sale of marketable securities   | (462 )                       | (6,356 )   |
| Amortization of discount / premiums on marketable debt securities, net                      | 100                          | 422        |
| Deferred income tax expense (benefit)   | 16,267                       | 19,554     |
| Net changes in assets and liabilities:  |                              |            |
| Restricted cash   | (2,128 )                     | 7          |
| Trade and other receivables   | (292 )                       | (8,409 )   |
| Mortgage loans held-for-sale  | 8,664                        | 34,201     |
| Housing completed or under construction   | (41,474 )                    | (122,368 ) |
| Land and land under development   | 36,919                       | (62,746 )  |
| Prepaid expenses and other assets   | (3,118 )                     | (9,615 )   |
| Accounts payable and accrued liabilities  | (3,418 )                     | 12,097     |
| Net cash provided by (used in) operating activities   | 44,509                       | (96,272 )  |
| <b>Investing Activities:</b>  |                              |            |
| Purchases of marketable securities  | (34,679 )                    | (382,279 ) |
| Maturities of marketable securities   | 1,510                        | 159,789    |
| Sales of marketable securities  | 50,179                       | 306,769    |
| Purchases of property and equipment   | (421 )                       | (1,354 )   |
| Net cash provided by investing activities   | 16,589                       | 82,925     |
| <b>Financing Activities:</b>  |                              |            |
| Payments on mortgage repurchase facility, net   | (10,822 )                    | (30,876 )  |
| Proceeds from issuance of senior notes  | -                            | 248,375    |
| Repayment of senior notes   | -                            | (259,118 ) |
| Advances on revolving credit facility   | -                            | 10,000     |
| Dividend payments   | (24,425 )                    | (24,412 )  |
| Proceeds from exercise of stock options   | 612                          | 71         |
| Net cash used in financing activities   | (34,635 )                    | (55,960 )  |
| Net increase (decrease) in cash and cash equivalents  | 26,463                       | (69,307 )  |

Cash and cash equivalents:

|                     |           |           |
|---------------------|-----------|-----------|
| Beginning of period | 153,825   | 199,338   |
| End of period       | \$180,288 | \$130,031 |

The accompanying Notes are an integral part of these Unaudited Consolidated Financial Statements.

## **M.D.C. HOLDINGS, INC.**

### **Notes to Unaudited Consolidated Financial Statements**

#### **1. Basis of Presentation**

The Unaudited Consolidated Financial Statements of M.D.C. Holdings, Inc. ("MDC," "the Company," "we," "us," or "our" which refers to M.D.C. Holdings, Inc. and its subsidiaries) have been prepared, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. These statements reflect all normal and recurring adjustments which, in the opinion of management, are necessary to present fairly the financial position, results of operations and cash flows of MDC at June 30, 2015 and for all periods presented. These statements should be read in conjunction with MDC's Consolidated Financial Statements and Notes thereto included in MDC's Annual Report on Form 10-K for the year ended December 31, 2014.

#### **2. Recently Issued Accounting Standards**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"), which is a comprehensive new revenue recognition model. Under ASU 2014-09, a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods and services. ASU 2014-09 is effective for our interim and annual reporting periods beginning after December 15, 2017, and is to be applied retrospectively. Early adoption is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. We do not plan to early adopt the guidance and are currently evaluating the impact the pronouncement will have on our consolidated financial statements and related disclosures.

In June 2014, the FASB issued ASU 2014-11, Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures ("ASU 2014-11"), which makes limited amendments to Accounting Standards Codification ("ASC") Topic 860, "Transfers and Servicing." ASU 2014-11 requires entities to account for repurchase-to-maturity transactions as secured borrowings, eliminates accounting guidance on linked repurchase financing transactions, and expands disclosure requirements related to certain transfers of financial assets. The only changes in ASU 2014-11 that are applicable to our consolidated financial statements are the disclosures for repurchase agreements effective for our fiscal periods beginning January 1, 2015 and interim periods beginning April 1, 2015. This guidance did not have a material impact on our consolidated financial statements.

In February 2015, the FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis ("ASU 2015-02"), which amends the consolidation requirements in ASC 810, primarily related to limited

partnerships and variable interest entities. ASU 2015-02 is effective for our interim and annual reporting periods beginning January 1, 2016. Early adoption is permitted. This guidance is not expected to have a material impact on our consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, Interest—Imputation of Interest (Subtopic 835-30) (“ASU 2015-03”), which changes the presentation of debt issuance costs in financial statements. Under ASU 2015-03, an entity presents such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the costs is reported as interest expense. ASU 2015-03 is effective for our interim and annual reporting periods beginning January 1, 2016. This guidance is not expected to have a material impact on our consolidated financial statements.

In June 2015, the FASB issued ASU 2015-10, Technical Corrections and Improvements (“ASU 2015-10”), which amends previously issued guidance on several topics. ASU 2015-10 is effective for our interim and annual reporting periods beginning January 1, 2016. The amendments in ASU 2015-10 are not expected to have a material impact on our consolidated financial statements.

### **3. Segment Reporting**

Our operating segments are defined as a component of an enterprise for which discrete financial information is available and is reviewed regularly by the Chief Operating Decision Maker (“CODM”), or decision-making group, to evaluate performance and make operating decisions. We have identified our CODM as two key executives—the Chief Executive Officer and the Chief Operating Officer.

**M.D.C. HOLDINGS, INC.**

**Notes to Unaudited Consolidated Financial Statements**

We have identified each homebuilding division as an operating segment. Our homebuilding operating segments have been aggregated into the reportable segments noted below because they are similar in the following regards: (1) economic characteristics; (2) housing products; (3) class of homebuyer; (4) regulatory environments; and (5) methods used to construct and sell homes. Our homebuilding reportable segments are as follows:

West (Arizona, California, Nevada and Washington)

Mountain (Colorado and Utah)

East (Virginia, Florida and Maryland, which includes Pennsylvania and New Jersey)

Our financial services business consists of the operations of the following operating segments: (1) HomeAmerican Mortgage Corporation (“HomeAmerican”); (2) Allegiant Insurance Company, Inc., A Risk Retention Group (“Allegiant”); (3) StarAmerican Insurance Ltd. (“StarAmerican”); (4) American Home Insurance Agency, Inc.; and (5) American Home Title and Escrow Company. Due to its contributions to consolidated pretax income, we consider HomeAmerican to be a reportable segment (“Mortgage operations”). The remaining operating segments have been aggregated into one reportable segment (“Other”) because they do not individually exceed 10 percent of: (1) consolidated revenue; (2) the greater of (A) the combined reported profit of all operating segments that did not report a loss or (B) the positive value of the combined reported loss of all operating segments that reported losses; or (3) consolidated assets.

Corporate is a non-operating segment that develops and implements strategic initiatives and supports our operating divisions by centralizing key administrative functions such as finance and treasury, information technology, insurance and risk management, litigation and human resources. Corporate also provides the necessary administrative functions to support MDC as a publicly traded company. A portion of the expenses incurred by Corporate are allocated to the homebuilding operating segments based on their respective percentages of assets, and to a lesser degree, a portion of Corporate expenses are allocated to the financial services segments. A majority of Corporate’s personnel and resources are primarily dedicated to activities relating to the homebuilding segments, and, therefore, the balance of any unallocated Corporate expenses is included in the homebuilding segment.

The table set forth below summarizes home and land sale revenues for our homebuilding operations and revenues for our financial services operations.

| Three Months Ended | Six Months Ended |
|--------------------|------------------|
| June 30,           | June 30,         |

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2015      2014      2015      2014  
(Dollars in thousands)

**Homebuilding**

|                                   |           |           |           |           |
|-----------------------------------|-----------|-----------|-----------|-----------|
| West                              | \$217,701 | \$189,661 | \$394,518 | \$326,083 |
| Mountain                          | 156,893   | 146,665   | 280,914   | 247,610   |
| East                              | 87,114    | 94,935    | 164,195   | 176,102   |
| Total home and land sale revenues | \$461,708 | \$431,261 | \$839,627 | \$749,795 |

**Financial Services**

|                                   |          |          |          |          |
|-----------------------------------|----------|----------|----------|----------|
| Mortgage operations               | \$7,104  | \$7,352  | \$13,753 | \$12,471 |
| Other                             | 4,316    | 4,139    | 8,258    | 8,243    |
| Total financial services revenues | \$11,420 | \$11,491 | \$22,011 | \$20,714 |

- 5 -

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**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

The following table summarizes pretax income for our homebuilding and financial services operations:

|  | Three Months Ended     |          | Six Months Ended |          |
|--|------------------------|----------|------------------|----------|
|  | June 30, 2015          | 2014     | June 30, 2015    | 2014     |
|  | (Dollars in thousands) |          |                  |          |
| <b>Homebuilding</b>                    |                        |          |                  |          |
| West                                   | \$15,597               | \$16,695 | \$24,100         | \$29,345 |
| Mountain                               | 14,970                 | 12,182   | 22,390           | 19,541   |
| East                                   | 19                     | 5,296    | (402 )           | 7,957    |
| Corporate                              | (7,013 )               | (6,724 ) | (14,525)         | (15,841) |
| Total homebuilding pretax income       | \$23,573               | \$27,449 | \$31,563         | \$41,002 |
| <b>Financial Services</b>              |                        |          |                  |          |
| Mortgage operations                    | \$4,097                | \$4,501  | \$6,889          | \$7,060  |
| Other                                  | 4,212                  | 2,076    | 6,756            | 4,604    |
| Total financial services pretax income | \$8,309                | \$6,577  | \$13,645         | \$11,664 |
| Total pretax income                    | \$31,882               | \$34,026 | \$45,208         | \$52,666 |

The following table summarizes total assets for our homebuilding and financial services operations. The assets in our West, Mountain and East segments consist primarily of inventory while the assets in our Corporate segment primarily include cash and cash equivalents, marketable securities and our deferred tax asset. The assets in our financial services segment consist mostly of cash and cash equivalents, marketable securities and mortgage loans held-for-sale.

|                            | June 30, 2015          | December 31, 2014 |
|----------------------------|------------------------|-------------------|
|                            | (Dollars in thousands) |                   |
| <b>Homebuilding assets</b> |                        |                   |
| West                       | \$916,311              | \$893,970         |
| Mountain                   | 508,749                | 516,971           |
| East                       | 339,147                | 343,718           |
| Corporate                  | 455,236                | 465,368           |
| Total homebuilding assets  | \$2,219,443            | \$2,220,027       |



**Financial services assets**

|                                 |             |             |
|---------------------------------|-------------|-------------|
| Mortgage operations             | \$87,596    | \$94,265    |
| Other                           | 44,897      | 44,146      |
| Total financial services assets | \$132,493   | \$138,411   |
| <br>                            |             |             |
| Total assets                    | \$2,351,936 | \$2,358,438 |

**4. Earnings Per Share**

A company that has participating securities (for example, holders of unvested restricted stock that has nonforfeitable dividend rights) is required to utilize the two-class method to calculate earnings per share (“EPS”) unless the treasury stock method results in lower EPS. The two-class method is an allocation of earnings/(loss) between the holders of common stock and a company’s participating security holders. Under the two-class method, earnings/(loss) for the reporting period are allocated between common shareholders and other security holders based on their respective rights to receive distributed earnings (i.e., dividends) and undistributed earnings (i.e., net income/(loss)). Currently, we have one class of security and we have participating security holders consisting of shareholders of unvested restricted stock. Basic EPS is calculated by dividing income or loss attributable to common stockholders by the weighted average number of shares of common stock outstanding. To calculate diluted EPS, basic EPS is further adjusted to include the effect of potential dilutive stock options outstanding. The following table shows basic and diluted EPS calculations:

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

|   | Three Months Ended<br>June 30,                   |            | Six Months Ended<br>June 30, |            |
|---|--|------------|------------------------------|------------|
|   | 2015   | 2014       | 2015                         | 2014       |
|   | (Dollars in thousands, except per share amounts) |            |                              |            |
| <b>Numerator</b>  |  |            |                              |            |
| Net income  | \$ 19,998  | \$ 21,542  | \$ 28,418                    | \$ 33,046  |
| Less: distributed earnings allocated to participating securities                        | (23 )  | (49 )      | (48 )                        | (101 )     |
| Less: undistributed earnings allocated to participating securities                      | (15 )  | (37 )      | (9 )                         | (39 )      |
| Net income attributable to common stockholders (numerator for basic earnings per share) | 19,960   | 21,456     | 28,361                       | 32,906     |
| Add back: undistributed earnings allocated to participating securities                  | 15   | 37         | 9                            | 39         |
| Less: undistributed earnings reallocated to participating securities                    | (15 )  | (37 )      | (9 )                         | (38 )      |
| Numerator for diluted earnings per share under two class method                         | \$ 19,960  | \$ 21,456  | \$ 28,361                    | \$ 32,907  |
| <b>Denominator</b>  |  |            |                              |            |
| Weighted-average common shares outstanding  | 48,768,021                                       | 48,640,979 | 48,741,476                   | 48,613,521 |
| Add: dilutive effect of stock options   | 237,016  | 211,717    | 212,583                      | 229,006    |
| Denominator for diluted earnings per share under two class method                       | 49,005,037                                       | 48,852,696 | 48,954,059                   | 48,842,527 |
| Basic Earnings Per Common Share   | \$0.41   | \$0.44     | \$0.58                       | \$0.68     |
| Diluted Earnings Per Common Share   | \$0.41   | \$0.44     | \$0.58                       | \$0.67     |

Diluted EPS for the three and six months ended June 30, 2015 excluded options to purchase approximately 3.6 million and 3.6 million shares, respectively, of common stock because the effect of their inclusion would be anti-dilutive. For the same periods in 2014, diluted EPS excluded options to purchase approximately 4.2 million and 4.0 million shares, respectively.

**5. Accumulated Other Comprehensive Income**

The following table sets forth our changes in accumulated other comprehensive income (“AOCI”):

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|   | Three Months Ended     |         | Six Months Ended |         |
|---|------------------------|---------|------------------|---------|
|   | June 30,               |         | June 30,         |         |
|   | 2015                   | 2014    | 2015             | 2014    |
|   | (Dollars in thousands) |         |                  |         |
| Unrealized gains (losses) on available-for-sale marketable securities <sup>1</sup> :        |                        |         |                  |         |
| Beginning balance   | \$3,142                | \$3,609 | \$2,775          | \$7,655 |
| Other comprehensive income (loss) before reclassifications                                  | (1,260 )               | 1,633   | (900 )           | 1,600   |
| Amounts reclassified from AOCI <sup>2</sup>   | (293 )                 | 104     | (286 )           | (3,909) |
| Ending balance  | \$1,589                | \$5,346 | \$1,589          | \$5,346 |
| Unrealized gains on available-for-sale metropolitan district bond securities <sup>1</sup> : |                        |         |                  |         |
| Beginning balance   | \$8,621                | \$3,920 | \$7,680          | \$3,920 |
| Other comprehensive income before reclassifications   | 1,193                  | 590     | 2,134            | 590     |
| Amounts reclassified from AOCI  | -                      | -       | -                | -       |
| Ending balance  | \$9,814                | \$4,510 | \$9,814          | \$4,510 |
| Total ending AOCI   | \$11,403               | \$9,856 | \$11,403         | \$9,856 |

(1) All amounts net-of-tax.

(2) See separate table below for details about these reclassifications.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

The following table sets forth the activity related to reclassifications out of accumulated other comprehensive income related to available for sale securities:

| Affected Line Item in the Statements of Operations | Three Months Ended     |               | Six Months Ended |               |
|--|------------------------|---------------|------------------|---------------|
|  | June 30, 2015          | June 30, 2014 | June 30, 2015    | June 30, 2014 |
|  | (Dollars in thousands) |               |                  |               |
| Homebuilding interest and other income             | \$137                  | \$(176)       | \$125            | \$6,361       |
| Financial services interest and other income       | 336                    | 7             | 337              | (5)           |
| Income before income taxes                         | 473                    | (169)         | 462              | 6,356         |
| Provision for income taxes                         | (180)                  | 65            | (176)            | (2,447)       |
| Net income   | \$293                  | \$(104)       | \$286            | \$3,909       |

**6. Fair Value Measurements**

ASC Topic 820, Fair Value Measurements (“ASC 820”), defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs for which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The following table sets forth the fair values and methods used for measuring the fair values of financial instruments on a recurring basis:

| Financial Instrument                       | Hierarchy | Fair Value    |                   |
|--|-----------|---------------|-------------------|
|  |           | June 30, 2015 | December 31, 2014 |
| Marketable securities (available-for-sale) |           |               |                   |

(Dollars in thousands)

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|  |         |            |            |
|--|---------|------------|------------|
| Equity securities  | Level 1 | \$ 134,609 | \$ 129,560 |
| Debt securities - maturity less than 1 year                                | Level 2 | 2,399      | 1,511      |
| Debt securities - maturity 1 to 5 years                                    | Level 2 | 167        | 7,643      |
| Debt securities - maturity greater than 5 years                            | Level 2 | 368        | 17,426     |
| Total available-for-sale marketable securities                             |         | \$ 137,543 | \$ 156,140 |
| <br>   |         |            |            |
| Mortgage loans held-for-sale, net  | Level 2 | \$ 79,728  | \$ 88,392  |
| <br>   |         |            |            |
| Metropolitan district bond securities (related party) (available-for-sale) | Level 3 | \$ 22,259  | \$ 18,203  |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments.

*Cash and cash equivalents, restricted cash, trade and other receivables, prepaid and other assets, accounts payable, and accrued liabilities.* Fair value approximates carrying value.

*Marketable Securities.* We have marketable debt and equity securities. Our equity securities consist of holdings in corporate equities and holdings in mutual fund securities, which are primarily invested in debt securities. Our debt securities consist primarily of fixed and floating rate interest earning debt securities, which may include, among others, United States government and government agency debt and corporate debt. We measure the fair value of our debt securities using a third party pricing service that either provides quoted prices in less active markets for identical or similar securities or uses observable inputs for their pricing, both of which are level 2 inputs. As of June 30, 2015 and December 31, 2014, all of our marketable securities were treated as available-for-sale investments and, as such, we have recorded all of our marketable securities at fair value with changes in fair value being recorded as a component of AOCI.

Each quarter we assess all of our securities in an unrealized loss position for potential other-than-temporary impairment (“OTTI”). Our assessment includes a consideration of many factors, both qualitative and quantitative, including the amount of the unrealized loss, the period of time the security has been in a loss position, the financial condition of the issuer and whether we have the intent and ability to hold the securities, among other factors. Based on our assessments, no OTTI was recorded for the three and six months ended June 30, 2015 or 2014.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

The following table sets forth the amortized cost and estimated fair value of our available-for-sale marketable securities:

|   | June 30, 2015          |            | December 31, 2014 |            |
|---|------------------------|------------|-------------------|------------|
|   | Amortized Cost         | Fair Value | Amortized Cost    | Fair Value |
|   | (Dollars in thousands) |            |                   |            |
| <b>Homebuilding:</b>  |                        |            |                   |            |
| Equity securities   | \$ 120,061             | \$ 122,737 | \$ 116,009        | \$ 120,274 |
| Debt securities   | 360                    | 368        | 20,660            | 20,604     |
| Total homebuilding available-for-sale marketable securities       | \$ 120,421             | \$ 123,105 | \$ 136,669        | \$ 140,878 |
| <b>Financial Services:</b>  |                        |            |                   |            |
| Equity securities   | \$ 12,026              | 11,872     | \$ 9,028          | \$ 9,286   |
| Debt securities   | 2,532                  | 2,566      | 5,930             | 5,976      |
| Total financial services available-for-sale marketable securities | \$ 14,558              | \$ 14,438  | \$ 14,958         | \$ 15,262  |
| Total available-for-sale marketable securities                    | \$ 134,979             | \$ 137,543 | \$ 151,627        | \$ 156,140 |

As of June 30, 2015 and December 31, 2014, our marketable securities were in net unrealized gain positions totaling \$2.6 million and \$4.5 million, respectively. Our marketable securities that were in unrealized loss positions aggregated to unrealized losses of \$3.1 million and \$3.1 million as of June 30, 2015 and December 31, 2014, respectively. The table below sets forth the debt and equity securities that were in an aggregate loss position. We do not believe that the unrealized loss related to our equity securities as of June 30, 2015 is material to our operations.

| Type of Investment | June 30, 2015                         |                |   | December 31, 2014                     |                |   |
|--------------------|---------------------------------------|----------------|---|---------------------------------------|----------------|---|
|                    | Number of Securities in Loss Position | Aggregate Loss | Aggregate Fair Value of Securities in a Loss Position | Number of Securities in Loss Position | Aggregate Loss | Aggregate Fair Value of Securities in a Loss Position |
|                    | (Dollars in thousands)                |                |   |                                       |                |   |
| Debt               | -                                     | \$ -           | \$ -  | 52                                    | \$ (359)       | \$ 14,536   |
| Equity             | 10                                    | (3,066)        | 89,948  | 6                                     | (2,738)        | 74,999  |
| Total              | 10                                    | \$ (3,066)     | \$ 89,948   | 58                                    | \$ (3,097)     | \$ 89,535   |

The following table sets forth gross realized gains and losses from the sale of available-for-sale marketable securities, which were included in either interest and other income in the homebuilding section or interest and other income in the financial services section of our consolidated statements of operations:

|  | Three Months<br>Ended<br>June 30,<br>2015 |         | Six Months<br>Ended<br>June 30,<br>2014 |           |
|--|---|---------|---|-----------|
|  | 2015                                      | 2014    | 2015                                    | 2014      |
|  | (Dollars in thousands)                    |         |   |           |
| Gross realized gains on sales of available-for-sale securities     |   |         |   |           |
| Equity securities  | \$638                                     | \$-     | \$875                                   | \$5,518   |
| Debt securities  | 205                                       | 100     | 371                                     | 1,920     |
| Total  | \$843                                     | \$100   | \$1,246                                 | \$7,438   |
| Gross realized losses on sales of available-for-sale securities    |   |         |   |           |
| Equity securities  | \$(232)                                   | \$(467) | \$(557)                                 | \$(709)   |
| Debt securities  | (138)                                     | (182)   | (227)                                   | (373)     |
| Total  | \$(370)                                   | \$(649) | \$(784)                                 | \$(1,082) |
| Net realized gain (loss) on sales of available-for-sale securities | \$473                                     | \$(549) | \$462                                   | \$6,356   |

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

*Mortgage Loans Held-for-Sale, Net.* As of June 30, 2015, the primary components of our mortgage loans held-for-sale that are measured at fair value on a recurring basis are: (1) mortgage loans held-for-sale under commitments to sell; and (2) mortgage loans held-for-sale not under commitments to sell. At June 30, 2015 and December 31, 2014, we had \$64.7 million and \$74.2 million, respectively, of mortgage loans held-for-sale under commitments to sell for which fair value was based upon Level 2 inputs, which were the quoted market prices for those mortgage loans. At June 30, 2015 and December 31, 2014, we had \$15.0 million and \$14.2 million, respectively, of mortgage loans held-for-sale that were not under commitments to sell. The fair value for those loans was primarily based upon the estimated market price received from an outside party, which is a Level 2 fair value input.

*Metropolitan District Bond Securities (Related Party).* The Metropolitan district bond securities (the “Metro Bonds”) are included in the homebuilding section of our accompanying consolidated balance sheets. We acquired the Metro Bonds from a quasi-municipal corporation in the state of Colorado (the “Metro District”), which was formed to help fund and maintain the infrastructure associated with a master-planned community being developed by our Company. Cash flows received by the Company from these securities reflect principal and interest payments from the Metro District, which are generally received in the fourth quarter, and are supported by an annual levy on the taxable value of real estate and personal property within the Metro District’s boundaries. The stated year of maturity for the Metro Bonds is 2037. However, if the unpaid principal and all accrued interest are not paid off by the year 2037, the Company will continue to receive principal and interest payments in perpetuity until the unpaid principal and accrued interest is paid in full. Since 2007 and through the first quarter of 2013, we accounted for these securities under the cost recovery method and they were not carried at fair value in accordance with ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (“ASC 310-30”).

In the second quarter of 2013, we determined that these securities no longer were required to be accounted for under the cost recovery method due to an increase in the number of new homes delivered in the community coupled with improvements in property values within the Metro District. In accordance with ASC 310-30, we adjust the bond principal balance using an interest accretion model that utilizes future cash flows expected to be collected. Furthermore, as this investment is accounted for as an available-for-sale asset, we update its fair value on a quarterly basis, with the adjustment being recorded through AOCI. The fair value is based upon a discounted future cash flow model, which uses Level 3 inputs. The two primary unobservable inputs used in our discounted cash flow model are the forecasted number of homes to be closed, as they drive any increases to the tax base for the Metro District, and the discount rate. Cash receipts, which are typically only received in the fourth quarter, reduce the carrying value of the Metro Bonds. The table below provides quantitative data, as of June 30, 2015, regarding each unobservable input and the sensitivity of fair value to potential changes in those unobservable inputs.

Quantitative Data

Sensitivity Analysis



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| Unobservable Input              | Range     | Weighted Average | Movement in Fair Value from Increase in Input | Movement in Fair Value from Decrease in Input |
|---------------------------------|-----------|------------------|---|---|
| Number of homes closed per year | 0 to 130  | 93               | Increase                                      | Decrease                                      |
| Discount rate                   | 5% to 12% | 8.8%             | Decrease                                      | Increase                                      |

The table set forth below summarizes the activity for our Metro Bonds:

|   | Three Months Ended     |          | Six Months Ended |          |
|---|------------------------|----------|------------------|----------|
|   | June 30, 2015          | 2014     | June 30, 2015    | 2014     |
|   | (Dollars in thousands) |          |                  |          |
| Balance at beginning of period                                  | \$19,978               | \$13,027 | \$18,203         | \$12,729 |
| Increase in fair value (recorded in other comprehensive income) | 1,925                  | 959      | 3,343            | 959      |
| Change due to accretion of principal                            | 356                    | 305      | 713              | 603      |
| Cash receipts   | -                      | -        | -                | -        |
| Balance at end of period  | \$22,259               | \$14,291 | \$22,259         | \$14,291 |

*Mortgage Repurchase Facility.* The debt associated with our mortgage repurchase facility (see Note 18 for further discussion) is at floating rates or at fixed rates that approximate current market rates and have relatively short-term maturities, generally within 30 days. The fair value approximates carrying value and is based on Level 2 inputs.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

*Senior Notes.* The estimated values of the senior notes in the following table are based on Level 2 inputs, including market prices of other homebuilder bonds.

|   | June 30, 2015          |            | December 31, 2014 |            |
|---|------------------------|------------|-------------------|------------|
|   | Carrying Amount        | Fair Value | Carrying Amount   | Fair Value |
|   | (Dollars in thousands) |            |                   |            |
| 5 % Senior Notes due February 2020, net | \$246,752              | \$263,203  | \$246,450         | \$257,950  |
| 5½% Senior Notes due January 2024       | 250,000                | 245,369    | 250,000           | 242,608    |
| 6% Senior Notes due January 2043        | 350,000                | 294,000    | 350,000           | 296,555    |
| Total                                   | \$846,752              | \$802,572  | \$846,450         | \$797,113  |

**7. Inventories**

The following table sets forth, by reportable segment, information relating to our homebuilding inventories:

|  | June 30,               | December    |
|--|------------------------|-------------|
|  | 2015                   | 31, 2014    |
|  | (Dollars in thousands) |             |
| Housing Completed or Under Construction: |                        |             |
| West                                     | \$389,850              | \$343,134   |
| Mountain                                 | 249,029                | 220,489     |
| East                                     | 135,190                | 169,069     |
| Subtotal                                 | 774,069                | 732,692     |
| Land and Land Under Development:         |                        |             |
| West                                     | 483,032                | 507,252     |
| Mountain                                 | 235,019                | 277,583     |
| East                                     | 180,347                | 150,433     |
| Subtotal                                 | 898,398                | 935,268     |
| Total Inventories                        | \$1,672,467            | \$1,667,960 |

Our inventories are primarily associated with communities where we intend to construct and sell homes, including models and speculative homes (defined as homes under construction without a sales contract and also referred to as “spec homes”). Costs capitalized to land and land under development primarily include: (1) land costs; (2) land

development costs; (3) entitlement costs; (4) capitalized interest; (5) engineering fees; and (6) title insurance, real property taxes and closing costs directly related to the purchase of the land parcel. Components of housing completed or under construction primarily include: (1) land costs transferred from land and land under development; (2) direct construction costs associated with a house; (3) real property taxes, engineering fees, permits and other fees; (4) capitalized interest; and (5) indirect construction costs, which include field construction management salaries and benefits, utilities and other construction related costs. Land costs are transferred from land and land under development to housing completed or under construction at the point in time that construction of a home on an owned lot begins.

## M.D.C. HOLDINGS, INC.

### Notes to Unaudited Consolidated Financial Statements

In accordance with ASC 360, *Property, Plant, and Equipment* (“ASC 360”), homebuilding inventories are carried at cost unless events and circumstances indicate that the carrying value of the underlying subdivision may not be recoverable. We evaluate inventories for impairment at each quarter end on a subdivision level basis as each subdivision represents the lowest level of identifiable cash flows. In making this determination, we review, among other things, the following for each subdivision:

- actual and trending “Operating Margin” (which is defined as home sale revenues less home cost of sales and all direct incremental costs associated with the home closing, including sales commissions) for homes closed;
- estimated future undiscounted cash flows and Operating Margin;
- forecasted Operating Margin for homes in backlog;
- actual and trending net and gross home orders;
- base sales price and home sales incentive information for homes closed, homes in backlog and homes available for sale;
- market information for each sub-market, including competition levels, home foreclosure levels, the size and style of homes currently being offered for sale and lot size; and
- known or probable events indicating that the carrying value may not be recoverable.

If events or circumstances indicate that the carrying value of our inventory may not be recoverable, assets are reviewed for impairment by comparing the undiscounted estimated future cash flows from an individual subdivision to its carrying value. If the undiscounted future cash flows are less than the subdivision’s carrying value, the carrying value of the subdivision is written down to its estimated fair value. We generally determine the estimated fair value of each subdivision by determining the present value of the estimated future cash flows at discount rates that are commensurate with the risk of the subdivision under evaluation. We recognized no inventory impairments during the three months ended June 30, 2015. For the six months ended June 30, 2015, we recorded \$0.4 million of inventory impairment charges related to one project in our East segment. For the three and six months ended June 30, 2014, we recorded \$0.9 million of inventory impairment charges related to two projects in our East segment.

### 8. Capitalization of Interest

We capitalize interest to inventories during the period of development in accordance with ASC Topic 835, *Interest* (“ASC 835”). Homebuilding interest capitalized as a cost of inventories is included in cost of sales as related units or lots are sold. To the extent our homebuilding debt exceeds our qualified assets as defined in ASC 835, we expense a portion of interest incurred. Qualified homebuilding assets consist of all lots and homes, excluding finished unsold homes or finished models, within projects that are actively selling or under development. The table set forth below summarizes homebuilding interest activity.

The homebuilding interest expensed in the table below relates to the portion of interest incurred where our homebuilding debt exceeded our qualified inventory for such periods in accordance with ASC 835.

|   | Three Months<br>Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|---|-----------------------------------|----------|------------------------------|----------|
|   | 2015                              | 2014     | 2015                         | 2014     |
|   | (Dollars in thousands)            |          |                              |          |
| Homebuilding interest incurred  | \$13,305                          | \$16,530 | \$26,556                     | \$35,712 |
| Less: Interest capitalized  | (13,305)                          | (16,530) | (26,556)                     | (35,027) |
| Homebuilding interest expensed  | \$-                               | \$-      | \$-                          | \$685    |
| Interest capitalized, beginning of period                                     | \$79,991                          | \$80,928 | \$79,231                     | \$74,155 |
| Plus: Interest capitalized during period                                      | 13,305                            | 16,530   | 26,556                       | 35,027   |
| Less: Previously capitalized interest included in home and land cost of sales | (14,439)                          | (16,522) | (26,930)                     | (28,246) |
| Interest capitalized, end of period   | \$78,857                          | \$80,936 | \$78,857                     | \$80,936 |

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****9. Homebuilding Prepaid Expenses and Other Assets**

The following table sets forth the components of homebuilding prepaid expenses and other assets:

|                                   | June 30,<br>2015          | December<br>31,<br>2014 |
|-----------------------------------|---------------------------|-------------------------|
|                                   | (Dollars in<br>thousands) |                         |
| Land option deposits              | \$ 14,625                 | \$ 12,895               |
| Deferred marketing costs          | 30,785                    | 29,231                  |
| Prepaid expenses                  | 3,176                     | 5,104                   |
| Goodwill                          | 6,008                     | 6,008                   |
| Deferred debt issuance costs, net | 12,174                    | 13,004                  |
| Other                             | 1,934                     | 1,754                   |
| Total                             | \$ 68,702                 | \$ 67,996               |

**10. Homebuilding Accrued Liabilities and Financial Services Accounts Payable and Accrued Liabilities**

The following table sets forth information relating to homebuilding accrued liabilities:

|   | June 30,<br>2015          | December<br>31,<br>2014 |
|---|---------------------------|-------------------------|
|   | (Dollars in<br>thousands) |                         |
| Customer and escrow deposits                    | \$ 23,883                 | \$ 16,728               |
| Warranty accrual                                | 17,253                    | 18,346                  |
| Accrued compensation and related expenses       | 19,421                    | 27,541                  |
| Accrued interest                                | 23,234                    | 23,234                  |
| Land development and home construction accruals | 11,670                    | 10,108                  |
| Other accrued liabilities                       | 20,573                    | 19,160                  |
| Total accrued liabilities                       | \$ 116,034                | \$ 115,117              |

The following table sets forth information relating to financial services accounts payable and accrued liabilities:

|  | June 30,<br>2015          | December<br>31,<br>2014 |
|--|---------------------------|-------------------------|
|  | (Dollars in<br>thousands) |                         |
| Insurance reserves                             | \$47,389                  | \$ 50,470               |
| Accounts payable and other accrued liabilities | 6,580                     | 6,798                   |
| Total accounts payable and accrued liabilities | \$53,969                  | \$ 57,268               |

### 11. Warranty Accrual

Our homes are sold with limited third-party warranties. We record expenses and warranty accruals for general and structural warranty claims, as well as accruals for known, unusual warranty-related expenditures. Warranty accruals are established based upon historical payment experience in an amount estimated to be adequate to cover expected costs of materials and outside labor during warranty periods. The establishment of warranty accruals for closed homes and the evaluation of our warranty accrual balance at period end are both based on an internally developed analysis that includes known facts and interpretations of circumstances, including, among other things, our trends in historical warranty payment levels and warranty payments for claims not considered to be normal and recurring.

Our warranty accrual is included in accrued liabilities in the homebuilding section of our consolidated balance sheets and adjustments to our warranty accrual are recorded as an increase or reduction to home cost of sales in the homebuilding section of our consolidated statements of operations.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

The table set forth below summarizes warranty accrual, payment and adjustment activity for the three and six months ended June 30, 2015 and 2014. As a result of favorable warranty payment experience relative to our estimates at the time of home closing, we reduced our warranty reserve by \$0.2 million for the three and six months ended June 30, 2015 compared to \$1.3 million and \$2.1 million for the three and six months ended June 30, 2014, respectively.

|                                | Three Months Ended<br>June 30, |           | Six Months Ended<br>June 30, |           |
|--------------------------------|--------------------------------|-----------|------------------------------|-----------|
|                                | 2015                           | 2014      | 2015                         | 2014      |
|                                | (Dollars in thousands)         |           |                              |           |
| Balance at beginning of period | \$ 17,761                      | \$ 21,447 | \$ 18,346                    | \$ 22,238 |
| Expense provisions             | 1,329                          | 1,243     | 2,444                        | 2,157     |
| Cash payments                  | (1,624 )                       | (1,237 )  | (3,324 )                     | (2,142 )  |
| Adjustments                    | (213 )                         | (1,275 )  | (213 )                       | (2,075 )  |
| Balance at end of period       | \$ 17,253                      | \$ 20,178 | \$ 17,253                    | \$ 20,178 |

**12. Insurance Reserves**

The establishment of reserves for estimated losses associated with insurance policies issued by Allegiant and re-insurance agreements issued by StarAmerican are based on actuarial studies that include known facts and interpretations of circumstances, including our experience with similar cases and historical trends involving claim payment patterns, pending levels of unpaid claims, product mix or concentration, claim severity, frequency patterns depending on the business conducted, and changing regulatory and legal environments.

The table set forth below summarizes the insurance reserve activity for the three and six months ended June 30, 2015 and 2014. The insurance reserve is included as a component of accrued liabilities in the financial services section of the accompanying consolidated balance sheets.

|                                | Three Months<br>Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|--------------------------------|-----------------------------------|----------|------------------------------|----------|
|                                | 2015                              | 2014     | 2015                         | 2014     |
|                                | (Dollars in thousands)            |          |                              |          |
| Balance at beginning of period | \$50,015                          | \$49,076 | \$50,470                     | \$49,637 |
| Expense provisions             | 1,576                             | 1,737    | 2,849                        | 3,047    |



|                                  |          |          |          |          |
|----------------------------------|----------|----------|----------|----------|
| Cash payments, net of recoveries | (2,702 ) | (1,450 ) | (4,430 ) | (3,321 ) |
| Adjustments                      | (1,500 ) | -        | (1,500 ) | -        |
| Balance at end of period         | \$47,389 | \$49,363 | \$47,389 | \$49,363 |

The \$1.5 million adjustment to decrease our insurance reserve during the three and six months ended June 30, 2015 primarily resulted from a decrease in insurance claim payment severity and frequency relative to prior period estimates. No such adjustment was required for the three or six months ended June 30, 2014.

In the ordinary course of business, we make payments from our insurance reserves to settle litigation claims arising primarily from our homebuilding activities. These payments are irregular in both their timing and their magnitude. As a result, the cash payments, net of recoveries shown for the three and six months ended June 30, 2015 and 2014 are not necessarily indicative of what future cash payments will be for subsequent periods.

### 13. Income Taxes

At the end of each interim period, we are required to estimate our annual effective tax rate for the fiscal year and use that rate to provide for income taxes for the current year-to-date reporting period. Our overall effective income tax rates were 37.3% and 37.1% for the three and six months ended June 30, 2015, respectively, compared to 36.7% and 37.3% for the three and six months ended June 30, 2014, respectively. The rates for the three and six months ended June 30, 2015 resulted in income tax expense of \$11.9 million and \$16.8 million, respectively, compared to income tax expense of \$12.5 million and \$19.6 million for the three and six months ended June 30, 2014.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements**

At June 30, 2015 and December 31, 2014 we had deferred tax assets, net of deferred tax liabilities, of \$136.9 million and \$153.5 million, respectively. Included in our deferred tax assets at June 30, 2015 are \$35.5 million and \$34.0 million of federal and state net operating loss carryforwards, respectively. Our net deferred tax assets at June 30, 2015 and December 31, 2014 were partially offset by valuation allowances of \$13.4 million and \$13.0 million, respectively, related to (1) various state net operating loss carryforwards where realization is more uncertain at this time due to the more limited carryforward periods that exist in certain states and (2) the portion of the amount by which the carrying value of our Metro Bonds for tax purposes exceeds our carrying value for book purposes, as we believe realization of that portion is more uncertain at this time.

**14. Senior Notes**

The following table sets forth the carrying amount of our senior notes as of June 30, 2015 and December 31, 2014, net of applicable discounts:

|   | June 30,<br>2015          | December<br>31,<br>2014 |
|---|---------------------------|-------------------------|
|   | (Dollars in<br>thousands) |                         |
| 5 % Senior Notes due February 2020, net | \$246,752                 | \$246,450               |
| 5½% Senior Notes due January 2024       | 250,000                   | 250,000                 |
| 6% Senior Notes due January 2043        | 350,000                   | 350,000                 |
| Total                                   | \$846,752                 | \$846,450               |

On March 26, 2014, we redeemed our 5 % Senior Notes due December 2014. As a result of this transaction, we paid \$259.1 million to extinguish \$250 million in debt principal with a carrying value, including unamortized deferred financing costs, of \$249.7 million and recorded a \$9.4 million expense for loss on extinguishment of debt.

Our senior notes are not secured and, while the senior note indentures contain some restrictions on secured debt and other transactions, they do not contain financial covenants. Our senior notes are fully and unconditionally guaranteed on an unsecured basis, jointly and severally, by substantially all of our homebuilding segment subsidiaries.

**15. Stock Based Compensation**

We account for share-based awards in accordance with ASC 718, *Compensation-Stock Compensation* (“ASC 718”), which requires the fair value of stock-based compensation awards to be amortized as an expense over the vesting period. Stock-based compensation awards are valued at fair value on the date of grant. The following table sets forth share-based award expense activity for the three and six months ended June 30, 2015 and 2014:

|                                 | Three Months<br>Ended<br>June 30,<br>2015 |         | Six Months<br>Ended<br>June 30,<br>2014 |         |
|---------------------------------|---|---------|---|---------|
|                                 | (Dollars in thousands)                    |         |   |         |
| Stock option grant expense      | \$1,123                                   | \$609   | \$1,499                                 | \$1,202 |
| Restricted stock awards expense | 593                                       | 649     | 1,092                                   | 1,348   |
| Total stock based compensation  | \$1,716                                   | \$1,258 | \$2,591                                 | \$2,550 |

On May 18, 2015, the Company granted a non-qualified stock option to each of the Chief Executive Officer and the Chief Operating Officer for 1,000,000 shares of common stock under the Company’s 2011 Equity Incentive Plan. The terms of each option provide that, over a five year period, one third of the option shares will vest as of each of the third, fourth, and fifth anniversary dates of the grant of the option; provided that all unvested option shares will vest immediately in the event the closing price of the Company’s stock as reported by the New York Stock Exchange in any 20 out of 30 consecutive trading days closes at a price equal to or greater than 120% of the closing price on the date of grant (the “market-based condition”). The option exercise price is equal to the closing price of the Company’s common stock on the date of grant, which was \$28.45 and the expiration date of each option is May 18, 2025. In accordance with ASC 718, the market-based awards were assigned a fair value of \$5.62 per share on the date of grant using a Monte Carlo simulation model. In accordance with the valuation model used, the total \$11.2 million in expense is expected to be recorded on a straight-line basis by the end of the 2016 second quarter. See “**Forward-Looking Statements**” in Item 2. However, if at such time these options vest under the market-based condition prior to the end of the expected expense term, all remaining expense will be recognized immediately.

**M.D.C. HOLDINGS, INC.**

**Notes to Unaudited Consolidated Financial Statements**

**16. Commitments and Contingencies**

*Surety Bonds and Letters of Credit.* We are required to obtain surety bonds and letters of credit in support of our obligations for land development and subdivision improvements, homeowner association dues, warranty work, contractor license fees and earnest money deposits. At June 30, 2015, we had issued and outstanding surety bonds and letters of credit totaling \$149.4 million and \$27.3 million, respectively, including \$15.2 million in letters of credit issued by HomeAmerican. The estimated cost to complete obligations related to these bonds and letters of credit was approximately \$45.8 million and \$6.4 million, respectively. The letters of credit as of June 30, 2015, excluding those issued by HomeAmerican, were outstanding under our unsecured revolving credit facility (see Note 18 for further discussion of the revolving credit facility). We expect that the obligations secured by these performance bonds and letters of credit generally will be performed in the ordinary course of business and in accordance with the applicable contractual terms. To the extent that the obligations are performed, the related performance bonds and letters of credit should be released and we should not have any continuing obligations. However, in the event any such performance bonds or letters of credit are called, our indemnity obligations could require us to reimburse the issuer of the performance bond or letter of credit.

We have made no material guarantees with respect to third-party obligations.

*Mortgage Loan Loss Reserves.* In the normal course of business, we establish reserves for potential losses associated with HomeAmerican's sale of mortgage loans to third-parties. These reserves are created to address repurchase and indemnity claims by third-party purchasers of the mortgage loans, which claims arise primarily out of, but not limited to, allegations of homebuyer fraud at the time of origination of the loan, missing documentation, loan processing defects or defective appraisals. These reserves are based upon, among other things: (1) pending claims received from third-party purchasers associated with previously sold mortgage loans; (2) a current assessment of the potential exposure associated with future claims of homebuyer fraud in mortgage loans originated in prior periods; and (3) historical loss experience. In addition to reserves established for mortgage loans previously sold to third-parties, we establish reserves for loans that we have been required to repurchase. Our mortgage loan reserves are reflected as a component of accrued liabilities in the financial services section of the accompanying consolidated balance sheets, and the associated expenses are included in expenses in the financial services section of the accompanying consolidated statements of operations.

The following table summarizes the mortgage loan loss reserve activity for the three and six months ended June 30, 2015 and 2014:

|                                | Three Months<br>Ended<br>June 30,<br>2015 |        | Six Months<br>Ended<br>June 30,<br>2014 |         |
|--------------------------------|---|--------|---|---------|
|                                | 2015                                      | 2014   | 2015                                    | 2014    |
|                                | (Dollars in thousands)                    |        |   |         |
| Balance at beginning of period | \$1,225                                   | \$873  | \$810                                   | \$1,370 |
| Expense provisions             | -   | -      | 725                                     | -       |
| Cash payments                  | -   | -      | -                                       | -       |
| Adjustments                    | (167 )                                    | (159 ) | (477 )                                  | (656 )  |
| Balance at end of period       | \$1,058                                   | \$714  | \$1,058                                 | \$714   |

*Legal Reserves.* Because of the nature of the homebuilding business, we have been named as defendants in various claims, complaints and other legal actions arising in the ordinary course of business, including product liability claims and claims associated with the sale and financing of homes. In the opinion of management, the outcome of these ordinary course matters will not have a material adverse effect upon our financial condition, results of operations or cash flows.

*Lot Option Contracts.* In the normal course of business, we enter into lot option purchase contracts (“Option Contracts”), generally through a deposit of cash or a letter of credit, for the right to purchase land or lots at a future point in time with predetermined terms. The use of such land option and other contracts generally allow us to reduce the risks associated with direct land ownership and development, reduces our capital and financial commitments and minimizes the amount of our land inventories on our consolidated balance sheets. Our obligation with respect to Option Contracts is generally limited to forfeiture of the related deposits. At June 30, 2015, we had cash deposits and letters of credit totaling \$12.3 million and \$2.4 million, respectively, at risk associated with the option to purchase 2,269 lots.

## **M.D.C. HOLDINGS, INC.**

### **Notes to Unaudited Consolidated Financial Statements**

#### **17. Derivative Financial Instruments**

The derivative instruments we utilize in the normal course of business are interest rate lock commitments and forward sales of mortgage-backed securities, both of which typically are short-term in nature. Forward sales of mortgage-backed securities are utilized to hedge changes in fair value of our interest rate lock commitments as well as mortgage loans held-for-sale not under commitments to sell. For forward sales of securities, as well as interest rate lock commitments that are still outstanding at the end of a reporting period, we record the changes in fair value of the derivatives in revenues in the financial services section of our consolidated statements of operations with an offset to prepaid expenses and other assets or accounts payable and accrued liabilities in the financial services section of our accompanying consolidated balance sheets, depending on the nature of the change.

At June 30, 2015, we had interest rate lock commitments with an aggregate principal balance of \$86.5 million. Additionally, we had \$15.0 million of mortgage loans held-for-sale that were not under commitments to sell at June 30, 2015. In order to hedge the changes in fair value of our interest rate lock commitments and mortgage loans held-for-sale which had not yet been committed to a mortgage purchaser, we had forward sales of securities totaling \$71.0 million at June 30, 2015.

For the three and six months ended June 30, 2015, we recorded net gains (losses) on our derivatives of \$0 and \$0.6 million, respectively, compared to \$0.1 million and \$(0.4) million for the same periods in 2014.

#### **18. Lines of Credit**

*Revolving Credit Facility.* On December 13, 2013, we entered into an unsecured revolving credit agreement (“Revolving Credit Facility”) with a group of lenders, which may be used for general corporate purposes. This agreement was amended on December 17, 2014 to (1) increase the aggregate commitment amount by \$100 million to \$550 million (the “Commitment”) and (2) extend the maturity until December 13, 2019. Each lender may issue letters of credit in an amount up to 50% of its commitment. The facility permits an increase in the maximum Commitment amount to \$1.0 billion upon our request, subject to receipt of additional commitments from existing or additional lenders and the consent of the designated agent and the co-administrative agent. Interest rates on outstanding borrowings are determined by reference to a specified London Interbank Offered Rate (LIBOR), a specified federal funds effective rate or a specified prime rate, plus a margin that is determined based on our credit ratings and leverage ratio, as defined in the facility agreement. At any time at which our leverage ratio, as of the last day of the most recent calendar quarter, exceeds 55%, the aggregate principal amount of all consolidated senior debt borrowings outstanding may not exceed the borrowing base. There is no borrowing base requirement if our leverage ratio, as of the last day of

the most recent calendar quarter, is 55% or less.

The Revolving Credit Facility is fully and unconditionally guaranteed, jointly and severally, by most of our homebuilding segment subsidiaries. The facility contains various representations, warranties and covenants that we believe are customary for agreements of this type. The financial covenants include a consolidated tangible net worth test and a leverage test, along with a consolidated tangible net worth covenant, all as defined in the facility agreement. A failure to satisfy the foregoing tests does not constitute an event of default, but can trigger a “term-out” of the facility. A breach of the consolidated tangible net worth covenant (but not the consolidated tangible net worth test) would result in an event of default.

The Revolving Credit Facility is subject to acceleration upon certain specified events of default, including breach of the consolidated tangible net worth covenant, failure to make timely payments, breaches of certain representations or covenants, failure to pay other material indebtedness, or another person becoming beneficial owner of 50% or more of our outstanding common stock. We believe we were in compliance with the representations, warranties and covenants included in the Revolving Credit Facility as of June 30, 2015.

We incur costs associated with unused commitment fees pursuant to the terms of the Revolving Credit Facility. At June 30, 2015 and December 31, 2014, there were \$12.0 million and \$10.5 million, respectively, in letters of credit outstanding, which reduced the amounts available to be borrowed under the Revolving Credit Facility. At both June 30, 2015 and December 31, 2014, we had \$15.0 million in borrowings outstanding under the Revolving Credit Facility. As of June 30, 2015, availability under the Revolving Credit Facility was approximately \$523.0 million.

## M.D.C. HOLDINGS, INC.

### Notes to Unaudited Consolidated Financial Statements

*Mortgage Repurchase Facility.* HomeAmerican has a Master Repurchase Agreement (the "Mortgage Repurchase Facility") with U.S. Bank National Association ("USBNA") that will expire on September 18, 2015. We anticipate extending the maturity date of the facility before its scheduled expiration date (See "**Forward-Looking Statements**" in Item 2). The Mortgage Repurchase Facility provides liquidity to HomeAmerican by providing for the sale of eligible mortgage loans to USBNA with an agreement by HomeAmerican to repurchase the mortgage loans at a future date. Until such mortgage loans are transferred back to HomeAmerican, the documents relating to such loans are held by USBNA, as custodian, pursuant to the Custody Agreement ("Custody Agreement"), dated as of November 12, 2008, by and between HomeAmerican and USBNA. In the event that an eligible mortgage loan becomes ineligible, as defined under the Mortgage Repurchase Facility, we may be required to repurchase the ineligible mortgage loan immediately. The Mortgage Repurchase Facility, which had a temporary increase in the maximum aggregate commitment from \$50 million to \$80 million from December 29, 2014 through January 28, 2015, had a maximum aggregate commitment of \$50 million as of June 30, 2015. At June 30, 2015 and December 31, 2014, HomeAmerican had \$50.0 million and \$60.8 million, respectively, of mortgage loans that HomeAmerican was obligated to repurchase under our Mortgage Repurchase Facility. Mortgage loans that HomeAmerican is obligated to repurchase under the Mortgage Repurchase Facility are accounted for as a debt financing arrangement and are reported as mortgage repurchase facility in the consolidated balance sheets. Advances under the Mortgage Repurchase Facility carry a price range that is LIBOR-based. The Mortgage Repurchase Facility contains various representations, warranties and affirmative and negative covenants that we believe are customary for agreements of this type. The negative covenants include, among others, (i) a minimum Adjusted Tangible Net Worth requirement, (ii) a maximum Adjusted Tangible Net Worth Ratio, (iii) a minimum Adjusted Net Income requirement, and (iv) a minimum Liquidity requirement. The foregoing terms are defined in the Mortgage Repurchase Facility. We believe we were in compliance with the representations, warranties and covenants included in the Mortgage Repurchase Facility as of June 30, 2015.

### 19. Supplemental Guarantor Information

Our senior notes are fully and unconditionally guaranteed on an unsecured basis, jointly and severally, by the following subsidiaries (collectively, the "Guarantor Subsidiaries"), which are 100%-owned subsidiaries of the Company.

M.D.C. Land Corporation  
RAH of Florida, Inc.  
Richmond American Construction, Inc.  
Richmond American Homes of Arizona, Inc.  
Richmond American Homes of Colorado, Inc.  
Richmond American Homes of Delaware, Inc.  
Richmond American Homes of Florida, LP  
Richmond American Homes of Illinois, Inc.



Richmond American Homes of Maryland, Inc.  
Richmond American Homes of Nevada, Inc.  
Richmond American Homes of New Jersey, Inc.  
Richmond American Homes of Pennsylvania, Inc.  
Richmond American Homes of Utah, Inc.  
Richmond American Homes of Virginia, Inc.  
Richmond American Homes of Washington, Inc.

The senior note indentures do not provide for a suspension of the guarantees, but do provide that any Guarantor may be released from its guarantee so long as (1) no default or event of default exists or would result from release of such guarantee, (2) the Guarantor being released has consolidated net worth of less than 5% of the Company's consolidated net worth as of the end of the most recent fiscal quarter, (3) the Guarantors released from their guarantees in any year-end period comprise in the aggregate less than 10% (or 15% if and to the extent necessary to permit the cure of a default) of the Company's consolidated net worth as of the end of the most recent fiscal quarter, (4) such release would not have a material adverse effect on the homebuilding business of the Company and its subsidiaries and (5) the Guarantor is released from its guarantee(s) under all Specified Indebtedness (other than by reason of payment under its guarantee of Specified Indebtedness). Upon delivery of an officers' certificate and an opinion of counsel stating that all conditions precedent provided for in the indenture relating to such transactions have been complied with and the release is authorized, the guarantee will be automatically and unconditionally released. "Specified Indebtedness" means indebtedness under the senior notes, the Company's Indenture dated as of December 3, 2002, the Revolving Credit Facility, and any refinancing, extension, renewal or replacement of any of the foregoing.

We have determined that separate, full financial statements of the Guarantor Subsidiaries would not be material to investors and, accordingly, supplemental financial information for the Guarantor and Non-Guarantor Subsidiaries is presented below.

**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****Supplemental Condensed Combining Balance Sheet**

|   | June 30, 2015        |                           |                                   |                        |                     |
|---|----------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | MDC                  | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|   | Dollars in thousands |                           |                                   |                        |                     |
| <b>ASSETS</b>   |                      |                           |                                   |                        |                     |
| <b>Homebuilding:</b>                                  |                      |                           |                                   |                        |                     |
| Cash and cash equivalents                             | \$ 145,214           | \$ 3,012                  | \$ -                              | \$-                    | \$ 148,226          |
| Marketable securities                                 | 123,105              | -                         | -                                 | -                      | 123,105             |
| Restricted cash                                       | -                    | 4,944                     | -                                 | -                      | 4,944               |
| Trade and other receivables                           | 5,455                | 24,016                    | -                                 | (2,351 )               | 27,120              |
| Inventories:  |                      |                           |                                   |                        |                     |
| Housing completed or under construction               | -                    | 774,069                   | -                                 | -                      | 774,069             |
| Land and land under development                       | -                    | 898,398                   | -                                 | -                      | 898,398             |
| Total inventories                                     | -                    | 1,672,467                 | -                                 | -                      | 1,672,467           |
| Intercompany receivables                              | 1,497,794            | 2,855                     | 5,645                             | (1,506,294)            | -                   |
| Investment in subsidiaries                            | 220,845              | -                         | -                                 | (220,845 )             | -                   |
| Metropolitan district bond securities (related party) | 22,259               | -                         | -                                 | -                      | 22,259              |
| Deferred tax asset, net                               | 121,457              | -                         | -                                 | 2,062                  | 123,519             |
| Other assets, net                                     | 38,034               | 59,769                    | -                                 | -                      | 97,803              |
| Total homebuilding assets                             | 2,174,163            | 1,767,063                 | 5,645                             | (1,727,428)            | 2,219,443           |
| <b>Financial Services:</b>                            |                      |                           |                                   |                        |                     |
| Cash and cash equivalents                             | -                    | -                         | 32,062                            | -                      | 32,062              |
| Marketable securities                                 | -                    | -                         | 14,438                            | -                      | 14,438              |
| Intercompany receivables                              | -                    | -                         | 38,585                            | (38,585 )              | -                   |
| Mortgage loans held-for-sale, net                     | -                    | -                         | 79,728                            | -                      | 79,728              |
| Other assets  | -                    | -                         | 8,327                             | (2,062 )               | 6,265               |
| Total financial services assets                       | -                    | -                         | 173,140                           | (40,647 )              | 132,493             |
| Total Assets  | \$2,174,163          | \$ 1,767,063              | \$ 178,785                        | \$(1,768,075)          | \$ 2,351,936        |
| <b>LIABILITIES AND EQUITY</b>                         |                      |                           |                                   |                        |                     |
| <b>Homebuilding:</b>                                  |                      |                           |                                   |                        |                     |
| Accounts payable                                      | \$-                  | \$ 33,956                 | \$ -                              | \$-                    | \$ 33,956           |
| Accrued liabilities                                   | 29,101               | 85,836                    | 19                                | 1,078                  | 116,034             |

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|   |             |             |            |               |              |
|---|-------------|-------------|------------|---------------|--------------|
| Advances and notes payable to parent and subsidiaries | 47,085      | 1,464,528   | 25,421     | (1,537,034)   | -            |
| Revolving credit facility                             | 15,000      | -           | -          | -             | 15,000       |
| Senior notes, net                                     | 846,752     | -           | -          | -             | 846,752      |
| Total homebuilding liabilities                        | 937,938     | 1,584,320   | 25,440     | (1,535,956)   | 1,011,742    |
| <b>Financial Services:</b>                            |             |             |            |               |              |
| Accounts payable and other liabilities                | -           | -           | 57,398     | (3,429 )      | 53,969       |
| Advances and notes payable to parent and subsidiaries | -           | -           | 7,845      | (7,845 )      | -            |
| Mortgage repurchase facility                          | -           | -           | 50,000     | -             | 50,000       |
| Total financial services liabilities                  | -           | -           | 115,243    | (11,274 )     | 103,969      |
| Total Liabilities                                     | 937,938     | 1,584,320   | 140,683    | (1,547,230)   | 1,115,711    |
| <b>Equity:</b>  |             |             |            |               |              |
| Total Stockholders' Equity                            | 1,236,225   | 182,743     | 38,102     | (220,845 )    | 1,236,225    |
| Total Liabilities and Stockholders' Equity            | \$2,174,163 | \$1,767,063 | \$ 178,785 | \$(1,768,075) | \$ 2,351,936 |

- 19 -

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**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****Supplemental Condensed Combining Balance Sheet**

|   | December 31, 2014      |                           |                                   |                        |                     |
|---|------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | MDC                    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|   | (Dollars in thousands) |                           |                                   |                        |                     |
| <b>ASSETS</b>   |                        |                           |                                   |                        |                     |
| <b>Homebuilding:</b>                                  |                        |                           |                                   |                        |                     |
| Cash and cash equivalents                             | \$ 119,951             | \$ 2,691                  | \$ -                              | \$-                    | \$ 122,642          |
| Marketable securities                                 | 140,878                | -                         | -                                 | -                      | 140,878             |
| Restricted cash                                       | -                      | 2,816                     | -                                 | -                      | 2,816               |
| Trade and other receivables                           | 6,573                  | 24,449                    | -                                 | (2,467 )               | 28,555              |
| Inventories:  |                        |                           |                                   |                        |                     |
| Housing completed or under construction               | -                      | 732,692                   | -                                 | -                      | 732,692             |
| Land and land under development                       | -                      | 935,268                   | -                                 | -                      | 935,268             |
| Total inventories                                     | -                      | 1,667,960                 | -                                 | -                      | 1,667,960           |
| Intercompany receivables                              | 1,418,705              | 2,854                     | 5,295                             | (1,426,854)            | -                   |
| Investment in subsidiaries                            | 260,874                | -                         | -                                 | (260,874 )             | -                   |
| Deferred tax asset                                    | 137,529                | -                         | -                                 | 2,957                  | 140,486             |
| Metropolitan district bond securities (related party) | 18,203                 | -                         | -                                 | -                      | 18,203              |
| Other assets, net                                     | 41,743                 | 56,744                    | -                                 | -                      | 98,487              |
| Total homebuilding assets                             | 2,144,456              | 1,757,514                 | 5,295                             | (1,687,238)            | 2,220,027           |
| <b>Financial Services:</b>                            |                        |                           |                                   |                        |                     |
| Cash and cash equivalents                             | -                      | -                         | 31,183                            | -                      | 31,183              |
| Marketable securities                                 | -                      | -                         | 15,262                            | -                      | 15,262              |
| Intercompany receivables                              | -                      | -                         | 39,513                            | (39,513 )              | -                   |
| Mortgage loans held-for-sale, net                     | -                      | -                         | 88,392                            | -                      | 88,392              |
| Other assets  | -                      | -                         | 6,531                             | (2,957 )               | 3,574               |
| Total financial services assets                       | -                      | -                         | 180,881                           | (42,470 )              | 138,411             |
| Total Assets  | \$ 2,144,456           | \$ 1,757,514              | \$ 186,176                        | \$ (1,729,708)         | \$ 2,358,438        |
| <b>LIABILITIES AND EQUITY</b>                         |                        |                           |                                   |                        |                     |
| <b>Homebuilding:</b>                                  |                        |                           |                                   |                        |                     |
| Accounts payable                                      | \$-                    | \$ 35,445                 | \$ -                              | \$-                    | \$ 35,445           |
| Accrued liabilities                                   | 7,007                  | 105,529                   | 67                                | 2,514                  | 115,117             |

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|   |             |             |            |               |              |
|---|-------------|-------------|------------|---------------|--------------|
| Advances and notes payable to parent and subsidiaries | 47,663      | 1,392,111   | 23,809     | (1,463,583)   | -            |
| Revolving credit facility                             | 15,000      | -           | -          | -             | 15,000       |
| Senior notes, net                                     | 846,450     | -           | -          | -             | 846,450      |
| Total homebuilding liabilities                        | 916,120     | 1,533,085   | 23,876     | (1,461,069)   | 1,012,012    |
| <b>Financial Services:</b>                            |             |             |            |               |              |
| Accounts payable and accrued liabilities              | -           | -           | 62,249     | (4,981 )      | 57,268       |
| Advances and notes payable to parent and subsidiaries | -           | -           | 2,784      | (2,784 )      | -            |
| Mortgage repurchase facility                          | -           | -           | 60,822     | -             | 60,822       |
| Total financial services liabilities                  | -           | -           | 125,855    | (7,765 )      | 118,090      |
| Total Liabilities                                     | 916,120     | 1,533,085   | 149,731    | (1,468,834)   | 1,130,102    |
| <b>Equity:</b>  |             |             |            |               |              |
| Total Stockholders' Equity                            | 1,228,336   | 224,429     | 36,445     | (260,874 )    | 1,228,336    |
| Total Liabilities and Stockholders' Equity            | \$2,144,456 | \$1,757,514 | \$ 186,176 | \$(1,729,708) | \$ 2,358,438 |

- 20 -

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**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****Supplemental Condensed Combining Statement of Operations**

## Three Months Ended June 30, 2015

|   | MDC                    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|---|------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | (Dollars in thousands) |                           |                                   |                        |                     |
| <b>Homebuilding:</b>  |                        |                           |                                   |                        |                     |
| Revenues  | \$-                    | \$ 461,708                | \$ -                              | \$ -                   | \$ 461,708          |
| Cost of sales   | -                      | (385,019 )                | -                                 | -                      | (385,019 )          |
| Gross margin  | -                      | 76,689                    | -                                 | -                      | 76,689              |
| Selling, general, and administrative expenses                                   | (8,638 )               | (46,048 )                 | -                                 | (95 )                  | (54,781 )           |
| Equity income of subsidiaries   | 24,248                 | -                         | -                                 | (24,248 )              | -                   |
| Interest and other income   | 1,728                  | 994                       | -                                 | (2 )                   | 2,720               |
| Interest expense  | 192                    | -                         | -                                 | (192 )                 | -                   |
| Other expense   | (1 )                   | (1,054 )                  | -                                 | -                      | (1,055 )            |
| Homebuilding pretax income (loss)   | 17,529                 | 30,581                    | -                                 | (24,537 )              | 23,573              |
| <b>Financial Services:</b>  |                        |                           |                                   |                        |                     |
| Financial services pretax income  | -                      | -                         | 8,020                             | 289                    | 8,309               |
| Income before income taxes  | 17,529                 | 30,581                    | 8,020                             | (24,248 )              | 31,882              |
| (Provision) benefit for income taxes  | 2,469                  | (11,408 )                 | (2,945 )                          | -                      | (11,884 )           |
| Net income  | \$ 19,998              | \$ 19,173                 | \$ 5,075                          | \$ (24,248 )           | \$ 19,998           |
| Other comprehensive income related to available for sale securities, net of tax | (360 )                 | -                         | (539 )                            | 539                    | (360 )              |
| Comprehensive income  | \$ 19,638              | \$ 19,173                 | \$ 4,536                          | \$ (23,709 )           | \$ 19,638           |

## Three Months Ended June 30, 2014

|   | MDC                    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|---|------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | (Dollars in thousands) |                           |                                   |                        |                     |
| <b>Homebuilding:</b>                          |                        |                           |                                   |                        |                     |
| Revenues                                      | \$-                    | \$ 431,261                | \$ -                              | \$ -                   | \$ 431,261          |
| Cost of sales                                 | -                      | (356,697 )                | -                                 | -                      | (356,697 )          |
| Inventory impairments                         | -                      | (850 )                    | -                                 | -                      | (850 )              |
| Gross margin                                  | -                      | 73,714                    | -                                 | -                      | 73,714              |
| Selling, general, and administrative expenses | (10,644)               | (38,977 )                 | -                                 | (177 )                 | (49,798 )           |
| Equity income of subsidiaries                 | 25,679                 | -                         | -                                 | (25,679 )              | -                   |
| Interest and other income                     | 4,114                  | 506                       | 6                                 | (13 )                  | 4,613               |

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|  |          |           |          |             |           |
|--|----------|-----------|----------|-------------|-----------|
| Other expense  | (2 )     | (1,078 )  | -        | -           | (1,080 )  |
| Homebuilding pretax income (loss)  | 19,147   | 34,165    | 6        | (25,869 )   | 27,449    |
| <b>Financial Services:</b>   |          |           |          |             |           |
| Financial services pretax income   | -        | -         | 6,387    | 190         | 6,577     |
| Income before income taxes   | 19,147   | 34,165    | 6,393    | (25,679 )   | 34,026    |
| (Provision) benefit for income taxes   | 2,395    | (12,494 ) | (2,385 ) | -           | (12,484 ) |
| Net income   | \$21,542 | \$21,671  | \$4,008  | \$(25,679 ) | \$21,542  |
| Other comprehensive income related to available<br>for sale securities, net of tax | 2,327    | -         | 53       | (53 )       | 2,327     |
| Comprehensive income   | \$23,869 | \$21,671  | \$4,061  | \$(25,732 ) | \$23,869  |

- 21 -

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**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****Supplemental Condensed Combining Statement of Operations**

## Six Months Ended June 30, 2015

|  | MDC                    | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|--|------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|  | (Dollars in thousands) |                           |                                   |                        |                     |
| <b>Homebuilding:</b>   |                        |                           |                                   |                        |                     |
| Revenues   | \$-                    | \$ 839,627                | \$ -                              | \$ -                   | \$ 839,627          |
| Cost of sales  | -                      | (704,786 )                | -                                 | -                      | (704,786 )          |
| Inventory impairments  | -                      | (350 )                    | -                                 | -                      | (350 )              |
| Gross margin   | -                      | 134,491                   | -                                 | -                      | 134,491             |
| Selling, general, and administrative expenses                                      | (17,560)               | (87,505 )                 | -                                 | (248 )                 | (105,313 )          |
| Equity income of subsidiaries  | 37,240                 | -                         | -                                 | (37,240 )              | -                   |
| Interest and other income  | 3,291                  | 1,275                     | 5                                 | 3                      | 4,574               |
| Interest expense   | 278                    | -                         | -                                 | (278 )                 | -                   |
| Other expense  | (3 )                   | (2,186 )                  | -                                 | -                      | (2,189 )            |
| Homebuilding pretax income (loss)  | 23,246                 | 46,075                    | 5                                 | (37,763 )              | 31,563              |
| <b>Financial Services:</b>   |                        |                           |                                   |                        |                     |
| Financial services pretax income   | -                      | -                         | 13,122                            | 523                    | 13,645              |
| Income before income taxes   | 23,246                 | 46,075                    | 13,127                            | (37,240 )              | 45,208              |
| (Provision) benefit for income taxes   | 5,172                  | (17,112 )                 | (4,850 )                          | -                      | (16,790 )           |
| Net income   | \$28,418               | \$ 28,963                 | \$ 8,277                          | \$ (37,240 )           | \$ 28,418           |
| Other comprehensive income related to available<br>for sale securities, net of tax | 948                    | -                         | (280 )                            | 280                    | 948                 |
| Comprehensive income   | \$29,366               | \$ 28,963                 | \$ 7,997                          | \$ (36,960 )           | \$ 29,366           |

## Six Months Ended June 30, 2014

|   | MDC      | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|---|----------|---------------------------|-----------------------------------|------------------------|---------------------|
| <b>Homebuilding:</b>                          |          |                           |                                   |                        |                     |
| Revenues                                      | \$-      | \$ 749,795                | \$ -                              | \$ -                   | \$ 749,795          |
| Cost of sales                                 | -        | (616,175 )                | -                                 | -                      | (616,175 )          |
| Inventory impairments                         | -        | (850 )                    | -                                 | -                      | (850 )              |
| Gross margin                                  | -        | 132,770                   | -                                 | -                      | 132,770             |
| Selling, general, and administrative expenses | (22,721) | (75,087 )                 | -                                 | (332 )                 | (98,140 )           |
| Equity income of subsidiaries                 | 42,752   | -                         | -                                 | (42,752 )              | -                   |
| Interest and other income                     | 17,341   | 835                       | 9                                 | (23 )                  | 18,162              |



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|  |          |           |          |              |           |
|--|----------|-----------|----------|--------------|-----------|
| Interest expense   | (685 )   | -         | -        | -            | (685 )    |
| Other expense  | (4 )     | (1,689 )  | -        | -            | (1,693 )  |
| Loss on early extinguishment of debt   | (9,412 ) | -         | -        | -            | (9,412 )  |
| Homebuilding pretax income (loss)  | 27,271   | 56,829    | 9        | (43,107 )    | 41,002    |
| <b>Financial Services:</b>   |          |           |          |              |           |
| Financial services pretax income   | -        | -         | 11,309   | 355          | 11,664    |
| Income before income taxes   | 27,271   | 56,829    | 11,318   | (42,752 )    | 52,666    |
| (Provision) benefit for income taxes   | 5,775    | (21,171 ) | (4,224 ) | -            | (19,620 ) |
| Net income   | \$33,046 | \$ 35,658 | \$ 7,094 | \$ (42,752 ) | \$ 33,046 |
| Other comprehensive income related to available<br>for sale securities, net of tax | (1,719 ) | -         | 115      | (115 )       | (1,719 )  |
| Comprehensive income   | \$31,327 | \$ 35,658 | \$ 7,209 | \$ (42,867 ) | \$ 31,327 |

- 22 -

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**M.D.C. HOLDINGS, INC.****Notes to Unaudited Consolidated Financial Statements****Supplemental Condensed Combining Statement of Cash Flows**

|   | Six Months Ended June 30, 2015 |                           |                                   |                        |                     |
|---|--------------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | MDC                            | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|   | (Dollars in thousands)         |                           |                                   |                        |                     |
| Net cash provided by (used in) operating activities | \$35,266                       | \$ (895 )                 | \$ 10,138                         | \$ -                   | \$ 44,509           |
| Net cash provided by (used in) investing activities | 13,810                         | (265 )                    | 698                               | 2,346                  | 16,589              |
| Financing activities:                               |                                |                           |                                   |                        |                     |
| Payments from (advances to) subsidiaries            | -                              | 1,481                     | 865                               | (2,346 )               | -                   |
| Mortgage repurchase facility                        | -                              | -                         | (10,822 )                         | -                      | (10,822 )           |
| Dividend payments                                   | (24,425 )                      | -                         | -                                 | -                      | (24,425 )           |
| Proceeds from the exercise of stock options         | 612                            | -                         | -                                 | -                      | 612                 |
| Net cash provided by (used in) financing activities | (23,813 )                      | 1,481                     | (9,957 )                          | (2,346 )               | (34,635 )           |
| Net increase in cash and cash equivalents           | 25,263                         | 321                       | 879                               | -                      | 26,463              |
| Cash and cash equivalents:                          |                                |                           |                                   |                        |                     |
| Beginning of period                                 | 119,951                        | 2,691                     | 31,183                            | -                      | 153,825             |
| End of period                                       | \$145,214                      | \$ 3,012                  | \$ 32,062                         | \$ -                   | \$ 180,288          |

|   | Six Months Ended June 30, 2014 |                           |                                   |                        |                     |
|---|--------------------------------|---------------------------|-----------------------------------|------------------------|---------------------|
|   | MDC                            | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminating<br>Entries | Consolidated<br>MDC |
|   | (Dollars in thousands)         |                           |                                   |                        |                     |
| Net cash provided by (used in) operating activities | \$(26,472 )                    | \$(110,958 )              | \$ 41,158                         | \$ -                   | \$(96,272 )         |
| Net cash provided by (used in) investing activities | 3,390                          | (223 )                    | 5,664                             | 74,094                 | 82,925              |
| Financing activities:                               |                                |                           |                                   |                        |                     |
| Payments from (advances to) subsidiaries            | -                              | 110,863                   | (36,769 )                         | (74,094 )              | -                   |
| Mortgage repurchase facility                        | -                              | -                         | (30,876 )                         | -                      | (30,876 )           |
| Proceeds from issuance of senior notes              | 248,375                        | -                         | -                                 | -                      | 248,375             |
| Repayment of senior notes                           | (259,118 )                     | -                         | -                                 | -                      | (259,118 )          |
| Advances on revolving credit facility, net          | 10,000                         | -                         | -                                 | -                      | 10,000              |

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|   |           |          |           |           |            |
|---|-----------|----------|-----------|-----------|------------|
| Dividend payments                                   | (24,412 ) | -        | -         | -         | (24,412 )  |
| Proceeds from the exercise of stock options         | 71        | -        | -         | -         | 71         |
| Net cash provided by (used in) financing activities | (25,084 ) | 110,863  | (67,645 ) | (74,094 ) | (55,960 )  |
| Net increase in cash and cash equivalents           | (48,166 ) | (318 )   | (20,823 ) | -         | (69,307 )  |
| Cash and cash equivalents:                          |           |          |           |           |            |
| Beginning of period                                 | 145,180   | 3,454    | 50,704    | -         | 199,338    |
| End of period                                       | \$97,014  | \$ 3,136 | \$ 29,881 | \$ -      | \$ 130,031 |

- 23 -

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**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with, and is qualified in its entirety by, the Unaudited Consolidated Financial Statements and Notes thereto included elsewhere in this Quarterly Report on Form 10-Q. This item contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from those indicated in such forward-looking statements. Factors that may cause such a difference include, but are not limited to, those discussed in "Item 1A: Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2014 and this Quarterly Report on Form 10-Q.

|  | Three Months Ended                               |            | Six Months Ended |            |
|--|--|------------|------------------|------------|
|  | June 30,   |            | June 30,         |            |
|  | 2015   | 2014       | 2015             | 2014       |
|  | (Dollars in thousands, except per share amounts) |            |                  |            |
| <b>Homebuilding:</b>                         |  |            |                  |            |
| Home sale revenues                           | \$461,708  | \$430,743  | \$838,717        | \$749,277  |
| Land sale revenues                           | -  | 518        | 910              | 518        |
| Total home and land sale revenues            | 461,708  | 431,261    | 839,627          | 749,795    |
| Home cost of sales                           | (385,019 )                                       | (356,175 ) | (703,661 )       | (615,653 ) |
| Land cost of sales                           | -  | (522 )     | (1,125 )         | (522 )     |
| Inventory impairments                        | -  | (850 )     | (350 )           | (850 )     |
| Total cost of sales                          | (385,019 )                                       | (357,547 ) | (705,136 )       | (617,025 ) |
| Gross margin                                 | 76,689   | 73,714     | 134,491          | 132,770    |
| Gross margin %                               | 16.6 %   | 17.1 %     | 16.0 %           | 17.7 %     |
| Selling, general and administrative expenses | (54,781 )  | (49,798 )  | (105,313 )       | (98,140 )  |
| Interest and other income                    | 2,720  | 4,613      | 4,574            | 18,162     |
| Interest expense                             | -  | -          | -                | (685 )     |
| Other expense                                | (1,055 )   | (1,080 )   | (2,189 )         | (1,693 )   |
| Loss on early extinguishment of debt         | -  | -          | -                | (9,412 )   |
| Homebuilding pretax income                   | 23,573   | 27,449     | 31,563           | 41,002     |
| <b>Financial Services:</b>                   |  |            |                  |            |
| Revenues                                     | 11,420   | 11,491     | 22,011           | 20,714     |
| Expenses                                     | (4,207 )   | (5,615 )   | (10,366 )        | (10,539 )  |
| Interest and other income                    | 1,096  | 701        | 2,000            | 1,489      |
| Financial services pretax income             | 8,309  | 6,577      | 13,645           | 11,664     |
| Income before income taxes                   | 31,882   | 34,026     | 45,208           | 52,666     |
| Provision for income taxes                   | (11,884 )  | (12,484 )  | (16,790 )        | (19,620 )  |
| Net income                                   | \$19,998   | \$21,542   | \$28,418         | \$33,046   |
| Earnings per share:                          |  |            |                  |            |
| Basic  | \$0.41   | \$0.44     | \$0.58           | \$0.68     |
| Diluted                                      | \$0.41   | \$0.44     | \$0.58           | \$0.67     |

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Weighted average common shares outstanding:

|         |            |            |            |            |
|---------|------------|------------|------------|------------|
| Basic   | 48,768,021 | 48,640,979 | 48,741,476 | 48,613,521 |
| Diluted | 49,005,037 | 48,852,696 | 48,954,059 | 48,842,527 |

|                              |        |        |        |        |
|------------------------------|--------|--------|--------|--------|
| Dividends declared per share | \$0.25 | \$0.25 | \$0.50 | \$0.50 |
|------------------------------|--------|--------|--------|--------|

Cash provided by (used in):

|                      |            |            |             |             |
|----------------------|------------|------------|-------------|-------------|
| Operating Activities | \$29,083   | \$24,881   | \$44,509    | \$(96,272 ) |
| Investing Activities | \$22,927   | \$19,678   | \$16,589    | \$82,925    |
| Financing Activities | \$(1,637 ) | \$(9,347 ) | \$(34,635 ) | \$(55,960 ) |

- 24 -

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## *Overview*

### *Industry Conditions*

For much of 2014 and through the second quarter of 2015, the homebuilding industry has been supported in part by several key macroeconomic drivers, including growing employment levels, rising consumer confidence and low interest rates. Despite the presence of these positive influences, overall new home sales levels in the United States have remained at a relatively low level by historical standards. However, during the first six months of 2015, we have begun to see the emergence of additional positive factors for the industry. In particular, we have seen evidence of accelerating wage growth and household formation. We believe that both of these factors will play a key role in our industry's ability to continue to grow in 2015 and beyond.

### *Three Months Ended June 30, 2015*

Our net income for the 2015 second quarter was \$20.0 million, or \$0.41 per diluted share, a decrease compared to net income of \$21.5 million, or \$0.44 per diluted share, for the year earlier period. The primary drivers of this decrease were a 50 basis point reduction in our gross margin from home sales, a 30 basis point increase in selling general and administrative ("SG&A") expenses as a percentage of home sale revenues ("SG&A rate"), and a 41% decrease in our interest and other income, partially offset by a 7% increase in home sale revenues.

The decrease in our gross margin from home sales was largely the result of increased land and construction costs, which was partially offset by an improvement in our interest in cost of sales as a percent of home sale revenues. However, we experienced a 120 basis point increase in our gross margin from home sales compared with the 2015 first quarter, largely due to (1) a higher percentage of our total deliveries coming from dirt home starts, which typically have higher gross margins than spec home starts and (2) an increase in the gross margin for our spec home deliveries, due to decreased incentives offered on the sale of these units. Consistent with the spec inventory reduction initiative we have focused on over the last few quarters, our supply of spec homes per active community as of the end of the 2015 second quarter has decreased by 44% year-over-year and 53% since the beginning of the year. Our SG&A rate was up year-over-year primarily as a result of higher net legal fees. Interest and other income was down as a result of a year-over-year decline in our average marketable securities balance. The increase in our home sale revenues was primarily due to an increase in average selling price that was mostly due to a mix shift to higher-priced communities.

New home order activity during the 2015 second quarter remained strong. Over the past two quarters, we have increased prices in many of our active subdivisions across most of our markets. Despite those price increases, our monthly sales absorption pace of 3.0 for the 2015 second quarter was flat compared with the 2014 second quarter, while the total number of net new orders increased 4% year-over-year due to an increase in our average active

community count. The dollar value of our net new orders was up 16% from the 2014 second quarter, resulting from an 11% increase in the average selling price of net new orders and the increase in net new orders discussed above. The increase in our average selling price of net new orders was due to a mix shift to higher priced communities and price increases implemented over the past two quarters as discussed above.

*Six Months Ended June 30, 2015*

Our net income for the six months ended June 30, 2015 was \$28.4 million, or \$0.58 per diluted share, a decrease compared to net income of \$33.0 million, or \$0.67 per diluted share, for the year earlier period. The decrease was primarily attributable to a 160 basis point reduction in our gross margin from homes sales and a 75% decrease in interest and other income, partially offset by a 50 basis point improvement in our SG&A rate, a 12% improvement in home sale revenues and a \$9.4 million reduction in charges related to the early extinguishment of debt.

The decline in gross margin from home sales was primarily the result of our efforts to decrease aged spec inventory levels, which led to increased incentives for many homes delivered during the six months ended June 30, 2015. Interest and other income was down as a result of year-over-year declines in both (1) our average marketable securities balance and (2) gains on sales of marketable securities as the volume of marketable securities sold decreased. The decrease in our SG&A rate was primarily due to a reduction in compensation related expenses, partially offset by an increase in net legal fees as described above. The improvement in our home sale revenues was the result of a 12% increase in the average selling price while homes delivered was nearly flat.

*Outlook*

Our dollar value of homes in backlog at June 30, 2015 was \$1.1 billion, up 48% year-over-year and leaving us well positioned for the second half of 2015. With overall liquidity of over \$840 million, and no senior note maturities until 2020, we believe that our financial position at the end of the 2015 second quarter provides the appropriate balance for us between supporting Company growth and providing protection from the volatile and cyclical nature of the housing market. See “**Forward-Looking Statements**” below.

**Homebuilding***Pretax Income*

|                                  | Three Months Ended     |          |               |        | Six Months Ended |          |               |        |
|----------------------------------|------------------------|----------|---------------|--------|------------------|----------|---------------|--------|
|                                  | June 30, 2015          | 2014     | Change Amount | %      | June 30, 2015    | 2014     | Change Amount | %      |
|                                  | (Dollars in thousands) |          |               |        |                  |          |               |        |
| West                             | \$15,597               | \$16,695 | \$(1,098)     | (7)%   | \$24,100         | \$29,345 | \$(5,245)     | (18)%  |
| Mountain                         | 14,970                 | 12,182   | 2,788         | 23%    | 22,390           | 19,541   | 2,849         | 15%    |
| East                             | 19                     | 5,296    | (5,277)       | (100)% | (402)            | 7,957    | (8,359)       | (105)% |
| Corporate                        | (7,013)                | (6,724)  | (289)         | 4%     | (14,525)         | (15,841) | 1,316         | (8)%   |
| Total homebuilding pretax income | \$23,573               | \$27,449 | \$(3,876)     | (14)%  | \$31,563         | \$41,002 | \$(9,439)     | (23)%  |

For the 2015 second quarter, homebuilding pretax income decreased \$3.9 million to \$23.6 million, compared to pretax income of \$27.4 million for the second quarter of 2014. Overall, the impact of a 50 basis point decrease in our gross margin from home sales percentage, a 30 basis point year-over-year increase in our SG&A rate and a 41% decrease in our interest and other income more than offset a 7% improvement in home sale revenues. The \$2.8 million year-over-year improvement in our Mountain segment's pretax income was mostly caused by a 7% increase in home sale revenues and an improvement in our gross margin from home sales percentage. Our East segment experienced a \$5.3 million decline in pretax income when compared to the 2014 second quarter resulting from an 8% decrease in home sale revenues, a reduction in gross margin from sales percentage and an increase in our SG&A rate due to (1) higher net legal expenses due to non-recurring legal recoveries during the 2014 second quarter and (2) a reduced ability to leverage our fixed overhead as a result of the decline in revenues. Our West segment's pretax income decreased \$1.1 million year-over-year as a result of a decline in our gross margin from home sales percentage that more than offset a 15% increase in home sale revenues. Our Corporate segment's pretax loss was relatively flat as a \$2.4 million decrease in interest and other income was mostly offset by a \$1.8 million year-over-year decline in compensation related expenses.

For the six months ended June 30, 2015, we recorded homebuilding pretax income of \$31.6 million, compared to \$41.0 million for the same period in the prior year. The \$9.4 million decline was primarily attributable to a 160 basis point reduction in our gross margin from home sales percentage and a \$13.6 million decrease in interest and other income, and was partially offset by a 12% improvement in home sale revenues, a 50 basis point improvement in our SG&A rate and a \$9.4 million reduction in charges related to the early extinguishment of debt. Our Mountain segment's \$2.8 million increase in pretax income was caused mostly by a 13% increase in home sale revenues. The \$8.4 million decline in pretax income for our East segment was driven mostly by a reduction in gross margin from sales percentage, a 7% reduction in home sale revenues and an increase in our SG&A rate due primarily to the same factors discussed above. Pretax income for our West segment was down \$5.2 million due to a reduction in our gross margin from home sales percentage that was partly offset by a 21% year-over-year increase in home sale revenues and a slight decrease in our SG&A rate. Our Corporate segment had a \$1.3 million improvement in its pretax loss as a



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\$14.0 million decline in interest and other income was more than offset by \$5.2 million in improvements in general and administrative expenses and the \$9.4 million decline in charges related to the early extinguishment of debt.

*Assets*

|                           | June 30,<br>2015       | December<br>31,<br>2014 | Change<br>Amount | %    |
|---------------------------|------------------------|-------------------------|------------------|------|
|                           | (Dollars in thousands) |                         |                  |      |
| West                      | \$916,311              | \$893,970               | \$22,341         | 2 %  |
| Mountain                  | 508,749                | 516,971                 | (8,222 )         | (2)% |
| East                      | 339,147                | 343,718                 | (4,571 )         | (1)% |
| Corporate                 | 455,236                | 465,368                 | (10,132)         | (2)% |
| Total homebuilding assets | \$2,219,443            | \$2,220,027             | \$(584 )         | (0)% |

Total homebuilding assets were nearly unchanged during the first half of 2015. The changes in homebuilding assets for our West, Mountain, and East segments are all primarily related to inventory while the change in our Corporate segment is due mostly to a reduction in our deferred tax asset.

*Home and land sale revenues*

|                                   | Three Months Ended     |           |          |       | Six Months Ended |           |          |       |
|-----------------------------------|------------------------|-----------|----------|-------|------------------|-----------|----------|-------|
|                                   | June 30,               |           | Change   |       | June 30,         |           | Change   |       |
|                                   | 2015                   | 2014      | Amount   | %     | 2015             | 2014      | Amount   | %     |
|                                   | (Dollars in thousands) |           |          |       |                  |           |          |       |
| West                              | \$217,701              | \$189,661 | \$28,040 | 15 %  | \$394,518        | \$326,083 | \$68,435 | 21 %  |
| Mountain                          | 156,893                | 146,665   | 10,228   | 7 %   | 280,914          | 247,610   | 33,304   | 13 %  |
| East                              | 87,114                 | 94,935    | (7,821 ) | (8 )% | 164,195          | 176,102   | (11,907) | (7 )% |
| Total home and land sale revenues | \$461,708              | \$431,261 | \$30,447 | 7 %   | \$839,627        | \$749,795 | \$89,832 | 12 %  |

For the 2015 second quarter, home and land sale revenues increased \$30.4 million year-over-year to \$461.7 million. For the six months ended June 30, 2015, home and land sale revenues increased \$89.8 million from the prior year period to \$839.6 million. The increases for both the three and six months ended June 30, 2015 compared to the same periods in the prior year were primarily driven by increases in our average selling price of 10% and 12%, respectively. For the 2015 second quarter, the increase in average selling price was partially offset by a 3% decline in deliveries while for the six months ended June 30, 2015, deliveries were nearly unchanged.

*New Home Deliveries*

|            | Three Months Ended June 30, |              |               |       |              |         | % Change |              |               |   |
|------------|-----------------------------|--------------|---------------|-------|--------------|---------|----------|--------------|---------------|---|
|            | 2015                        |              | 2014          | 2015  |              | Average | 2014     |              | Average       |   |
|            | Homes                       | Dollar Value | Average Price | Homes | Dollar Value | Price   | Homes    | Dollar Value | Average Price |   |
|            | (Dollars in thousands)      |              |               |       |              |         |          |              |               |   |
| Arizona    | 203                         | \$58,691     | \$289.1       | 184   | \$47,413     | \$257.7 | 10 %     | 24 %         | 12 %          | % |
| California | 185                         | 89,544       | 484.0         | 143   | 70,898       | 495.8   | 29 %     | 26 %         | (2 )%         | % |
| Nevada     | 134                         | 46,616       | 347.9         | 144   | 42,782       | 297.1   | (7 )%    | 9 %          | 17 %          | % |
| Washington | 59                          | 22,850       | 387.3         | 78    | 28,568       | 366.3   | (24)%    | (20 )%       | 6 %           | % |
| West       | 581                         | 217,701      | 374.7         | 549   | 189,661      | 345.5   | 6 %      | 15 %         | 8 %           | % |
| Colorado   | 317                         | 147,925      | 466.6         | 328   | 132,004      | 402.5   | (3 )%    | 12 %         | 16 %          | % |
| Utah       | 25                          | 8,968        | 358.7         | 44    | 14,143       | 321.4   | (43)%    | (37 )%       | 12 %          | % |
| Mountain   | 342                         | 156,893      | 458.8         | 372   | 146,147      | 392.9   | (8 )%    | 7 %          | 17 %          | % |
| Maryland   | 57                          | 25,702       | 450.9         | 81    | 36,351       | 448.8   | (30)%    | (29 )%       | 0 %           | % |
| Virginia   | 60                          | 28,326       | 472.1         | 67    | 35,023       | 522.7   | (10)%    | (19 )%       | (10 )%        | % |
| Florida    | 86                          | 33,086       | 384.7         | 89    | 23,561       | 264.7   | (3 )%    | 40 %         | 45 %          | % |
| East       | 203                         | 87,114       | 429.1         | 237   | 94,935       | 400.6   | (14)%    | (8 )%        | 7 %           | % |
| Total      | 1,126                       | \$461,708    | \$410.0       | 1,158 | \$430,743    | \$372.0 | (3 )%    | 7 %          | 10 %          | % |



|            | Six Months Ended June 30,<br>2015 |                 |                  | 2014  |                 |                  | % Change |                 |                  |  |  |
|------------|-----------------------------------|-----------------|------------------|-------|-----------------|------------------|----------|-----------------|------------------|--|--|
|            | Homes                             | Dollar<br>Value | Average<br>Price | Homes | Dollar<br>Value | Average<br>Price | Homes    | Dollar<br>Value | Average<br>Price |  |  |
|            | (Dollars in thousands)            |                 |                  |       |                 |                  |          |                 |                  |  |  |
| Arizona    | 353                               | \$105,577       | \$299.1          | 309   | \$80,085        | \$259.2          | 14 %     | 32 %            | 15 %             |  |  |
| California | 325                               | 158,530         | 487.8            | 235   | 111,998         | 476.6            | 38 %     | 42 %            | 2 %              |  |  |
| Nevada     | 245                               | 87,530          | 357.3            | 264   | 82,719          | 313.3            | (7 )%    | 6 %             | 14 %             |  |  |
| Washington | 115                               | 42,881          | 372.9            | 142   | 51,281          | 361.1            | (19)%    | (16 )%          | 3 %              |  |  |
| West       | 1,038                             | 394,518         | 380.1            | 950   | 326,083         | 343.2            | 9 %      | 21 %            | 11 %             |  |  |
| Colorado   | 562                               | 259,863         | 462.4            | 576   | 225,387         | 391.3            | (2 )%    | 15 %            | 18 %             |  |  |
| Utah       | 56                                | 20,140          | 359.6            | 68    | 21,705          | 319.2            | (18)%    | (7 )%           | 13 %             |  |  |
| Mountain   | 618                               | 280,003         | 453.1            | 644   | 247,092         | 383.7            | (4 )%    | 13 %            | 18 %             |  |  |
| Maryland   | 113                               | 52,858          | 467.8            | 158   | 73,256          | 463.6            | (28)%    | (28 )%          | 1 %              |  |  |
| Virginia   | 119                               | 57,446          | 482.7            | 124   | 62,290          | 502.3            | (4 )%    | (8 )%           | (4 )%            |  |  |
| Florida    | 147                               | 53,892          | 366.6            | 155   | 40,556          | 261.7            | (5 )%    | 33 %            | 40 %             |  |  |
| East       | 379                               | 164,196         | 433.2            | 437   | 176,102         | 403.0            | (13)%    | (7 )%           | 8 %              |  |  |
| Total      | 2,035                             | \$838,717       | \$412.1          | 2,031 | \$749,277       | \$368.9          | 0 %      | 12 %            | 12 %             |  |  |

For both the three and six months ended June 30, 2015, we experienced increases in the average selling price of homes delivered in most of our markets. Increases in California, Nevada and Florida were particularly strong primarily as a result of a mix shift to higher priced communities. Also, a significant portion of the average selling price increase in Colorado was driven by price increases implemented over the past year due to strong demand in this market. The decline in average selling price in Virginia for both periods is mostly due to a mix shift to lower price communities.

Deliveries for the 2015 second quarter declined by 3%, partially offsetting the impact of increases in our average selling price on our home sale revenues, while deliveries during the first half of 2015 remained relatively flat with the first half of 2014. For the three and six month periods ended June 30, 2015, deliveries in Maryland and Virginia were down when compared to the same periods in 2014 while our Arizona and California markets both experienced year-over-year increases during the same periods. The changes in each of these markets for both periods were primarily the result of fluctuations in the number of homes in beginning backlog. For the remaining markets, the year-over-year declines in homes delivered for the three and six months ended June 30, 2015 were primarily due to decreases in the number of homes both sold and delivered during the period.

*Gross Margin*

Our gross margin from home sales for the 2015 second quarter was down 50 basis points from the 2014 second quarter, due primarily to higher land and construction costs, partially offset by a 70 basis point improvement in our interest in cost of sales as a percent of home sale revenues. Sequentially, from the 2015 first quarter, our gross margin from home sales increased 120 basis points, due primarily to (1) a higher percentage of our total deliveries coming from dirt starts, which typically have higher gross margins and (2) an increase in the gross margin for our spec deliveries, due to decreased incentives offered on the sale of these units.

Our gross margin from home sales for the six months ended June 30, 2015 decreased 160 basis points year-over-year. The decline was due to lower margins from spec home deliveries as a result of higher incentives utilized in our efforts to reduce our aged spec inventory. To a lesser extent, margins were adversely impacted by higher land and construction costs and a \$1.9 million year-over-year decline in positive warranty adjustments.

Excluding inventory impairments and interest in cost of sales, our gross margin from home sales percentage for the three and six months ended June 30, 2015 was 19.7% and 19.3%, respectively, compared to 21.1% and 21.6% for the same periods in 2014. The table set forth below is a reconciliation of our gross margin from home sales to gross margin from home sales excluding inventory impairments and interest in cost of sales, which is a non-GAAP measure.

|   | Three Months Ended June 30, |                          |          |                          | Six Months Ended June 30, |                          |           |                          |
|---|-----------------------------|--------------------------|----------|--------------------------|---------------------------|--------------------------|-----------|--------------------------|
|   | 2015                        | <i>Gross Margin</i><br>% | 2014     | <i>Gross Margin</i><br>% | 2015                      | <i>Gross Margin</i><br>% | 2014      | <i>Gross Margin</i><br>% |
|   | (Dollars in thousands)      |                          |          |                          |                           |                          |           |                          |
| Gross Margin  | \$76,689                    | 16.6 %                   | \$73,714 | 17.1 %                   | \$134,491                 | 16.0 %                   | \$132,770 | 17.7 %                   |
| Less: Land Sale Revenues  | -                           |                          | (518 )   |                          | (910 )                    |                          | (518 )    |                          |
| Add: Land Cost of Sales   | -                           |                          | 522      |                          | 1,125                     |                          | 522       |                          |
| Gross Margin from Home Sales  | 76,689                      | 16.6 %                   | 73,718   | 17.1 %                   | 134,706                   | 16.1 %                   | 132,774   | 17.7 %                   |
| Add: Inventory Impairments  | -                           |                          | 850      |                          | 350                       |                          | 850       |                          |
| Gross Margin from Home Sales Excluding Inventory Impairments <sup>(1)</sup>                               | 76,689                      | 16.6 %                   | 74,568   | 17.3 %                   | 135,056                   | 16.1 %                   | 133,624   | 17.8 %                   |
| Add: Interest in Cost of Sales  | 14,439                      |                          | 16,522   |                          | 26,930                    |                          | 28,246    |                          |
| Gross Margin from Home Sales Excluding Inventory Impairments and Interest in Cost of Sales <sup>(1)</sup> | \$91,128                    | 19.7 %                   | \$91,090 | 21.1 %                   | \$161,986                 | 19.3 %                   | \$161,870 | 21.6 %                   |

(1)

Gross margin from home sales excluding inventory impairments and gross margin from home sales excluding inventory impairments and interest in cost of sales are non-GAAP financial measures. We believe this information is meaningful as it isolates the impact that impairments and interest have on our Gross Margin from Home Sales and permits investors to make better comparisons with our competitors, who also break out and adjust gross margins in a similar fashion.

*Inventory Impairments*

During the 2015 second quarter, we did not record any inventory impairment charges. For the six months ended June 30, 2015, we recorded \$0.4 million of inventory impairment charges related to one project in our East segment. For each of the three and six months ended June 30, 2014, we recorded \$0.9 million of inventory impairment charges related to two projects in our East segment.

*Selling, General and Administrative Expenses*

For the quarter ended June 30, 2015, our SG&A expenses were \$54.8 million while our SG&A rate was 11.9%. For the same period in 2014, our SG&A expenses were \$49.8 million while our SG&A rate was 11.6%. The 30 basis point increase in our SG&A rate was driven primarily by \$2.5 million in higher net legal expenses as our current quarter had \$1.4 million of net legal expenses compared to \$1.1 million in net legal recoveries during the 2014 second quarter.

For the six months ended June 30, 2015, our SG&A expenses were \$105.3 million while our SG&A rate was 12.6%. For the same period in 2014, our SG&A expenses were \$98.1 million while our SG&A rate was 13.1%. The 50 basis point improvement in our SG&A rate was driven primarily by a decrease in compensation related expenses, but was partially offset by an increase in net legal expenses due to the same issues discussed above.

#### *Interest and Other Income*

For the three months ended June 30, 2015, our interest and other income decreased \$1.9 million, due primarily to a lower average marketable securities balance.

For the six months ended June 30, 2015 our interest and other income declined \$13.6 million from the same period in the prior year. The decrease for the 2015 period was the result of a decline in the gain on sales of marketable securities coupled with a lower average marketable securities balance.

#### *Early Extinguishment of Debt*

During the 2014 first quarter, we redeemed \$250 million of senior notes due December 2014, which resulted in an early extinguishment of debt charge of \$9.4 million for the six months ended June 30, 2014. We recorded no such charge during the three or six months ended June 30, 2015.

**Other Homebuilding Operating Data***Net New Orders:*

|            | Three Months Ended June 30,<br>2015 |              |               |                   | 2014  |              |               |                   | % Change |              |               |                   |
|------------|-------------------------------------|--------------|---------------|-------------------|-------|--------------|---------------|-------------------|----------|--------------|---------------|-------------------|
|            | Homes                               | Dollar Value | Average Price | Absorption Rate * | Homes | Dollar Value | Average Price | Absorption Rate * | Homes    | Dollar Value | Average Price | Absorption Rate * |
|            | (Dollars in thousands)              |              |               |                   |       |              |               |                   |          |              |               |                   |
| Arizona    | 250                                 | \$70,350     | \$281.4       | 2.35              | 262   | \$74,051     | \$282.6       | 2.65              | (5 )%    | (5 )%        | (0 )%         | (11 )%            |
| California | 283                                 | 158,462      | 559.9         | 4.44              | 214   | 101,695      | 475.2         | 4.14              | 32 %     | 56 %         | 18 %          | 7 %               |
| Nevada     | 150                                 | 56,254       | 375.0         | 4.55              | 180   | 57,456       | 319.2         | 3.75              | (17)%    | (2 )%        | 17 %          | 21 %              |
| Washington | 109                                 | 45,769       | 419.9         | 2.79              | 74    | 27,960       | 377.8         | 2.67              | 47 %     | 64 %         | 11 %          | 4 %               |
| West       | 792                                 | 330,835      | 417.7         | 3.27              | 730   | 261,162      | 357.8         | 3.22              | 8 %      | 27 %         | 17 %          | 2 %               |
| Colorado   | 410                                 | 187,483      | 457.3         | 3.23              | 410   | 171,001      | 417.1         | 3.67              | 0 %      | 10 %         | 10 %          | (12)%             |
| Utah       | 63                                  | 22,458       | 356.5         | 3.11              | 55    | 17,517       | 318.5         | 3.06              | 15 %     | 28 %         | 12 %          | 2 %               |
| Mountain   | 473                                 | 209,941      | 443.8         | 3.22              | 465   | 188,518      | 405.4         | 3.58              | 2 %      | 11 %         | 9 %           | (10)%             |
| Maryland   | 61                                  | 28,660       | 469.8         | 2.14              | 77    | 37,877       | 491.9         | 1.71              | (21)%    | (24)%        | (4 )%         | 25 %              |
| Virginia   | 43                                  | 22,318       | 519.0         | 1.74              | 64    | 31,305       | 489.1         | 2.59              | (33)%    | (29)%        | 6 %           | (33)%             |
| Florida    | 112                                 | 37,938       | 338.7         | 2.45              | 83    | 25,966       | 312.8         | 1.78              | 35 %     | 46 %         | 8 %           | 38 %              |
| East       | 216                                 | 88,916       | 411.6         | 2.18              | 224   | 95,148       | 424.8         | 1.93              | (4 )%    | (7 )%        | (3 )%         | 13 %              |
| Total      | 1,481                               | \$629,692    | \$425.2       | 3.03              | 1,419 | \$544,828    | \$384.0       | 3.00              | 4 %      | 16 %         | 11 %          | 1 %               |

|            | Six Months Ended June 30,<br>2015 |              |               |                   | 2014  |              |               |                   | % Change |              |               |                   |
|------------|-----------------------------------|--------------|---------------|-------------------|-------|--------------|---------------|-------------------|----------|--------------|---------------|-------------------|
|            | Homes                             | Dollar Value | Average Price | Absorption Rate * | Homes | Dollar Value | Average Price | Absorption Rate * | Homes    | Dollar Value | Average Price | Absorption Rate * |
|            | (Dollars in thousands)            |              |               |                   |       |              |               |                   |          |              |               |                   |
| Arizona    | 475                               | \$132,673    | \$279.3       | 2.22              | 453   | \$127,560    | \$281.6       | 2.50              | 5 %      | 4 %          | (1 )%         | (11)%             |
| California | 512                               | 280,992      | 548.8         | 4.15              | 367   | 178,119      | 485.3         | 4.12              | 40 %     | 58 %         | 13 %          | 1 %               |
| Nevada     | 377                               | 143,669      | 381.1         | 4.83              | 330   | 102,618      | 311.0         | 3.50              | 14 %     | 40 %         | 23 %          | 38 %              |
| Washington | 221                               | 91,814       | 415.4         | 2.90              | 166   | 62,212       | 374.8         | 2.69              | 33 %     | 48 %         | 11 %          | 8 %               |
| West       | 1,585                             | 649,148      | 409.6         | 3.22              | 1,316 | 470,509      | 357.5         | 3.09              | 20 %     | 38 %         | 15 %          | 4 %               |
| Colorado   | 900                               | 418,453      | 464.9         | 3.56              | 806   | 333,920      | 414.3         | 3.60              | 12 %     | 25 %         | 12 %          | (1 )%             |
| Utah       | 129                               | 46,747       | 362.4         | 3.27              | 98    | 32,219       | 328.8         | 2.86              | 32 %     | 45 %         | 10 %          | 14 %              |
| Mountain   | 1,029                             | 465,200      | 452.1         | 3.52              | 904   | 366,139      | 405.0         | 3.50              | 14 %     | 27 %         | 12 %          | 1 %               |
| Maryland   | 128                               | 62,276       | 486.5         | 2.33              | 145   | 69,515       | 479.4         | 1.51              | (12)%    | (10)%        | 1 %           | 54 %              |
| Virginia   | 115                               | 57,497       | 500.0         | 2.10              | 123   | 61,485       | 499.9         | 2.21              | (7 )%    | (6 )%        | 0 %           | (5 )%             |
| Florida    | 217                               | 77,374       | 356.6         | 2.51              | 167   | 52,490       | 314.3         | 1.97              | 30 %     | 47 %         | 13 %          | 27 %              |



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|       |       |             |         |      |       |             |         |      |      |      |      |      |
|-------|-------|-------------|---------|------|-------|-------------|---------|------|------|------|------|------|
| East  | 460   | 197,147     | 428.6   | 2.34 | 435   | 183,490     | 421.8   | 1.84 | 6 %  | 7 %  | 2 %  | 27 % |
| Total | 3,074 | \$1,311,495 | \$426.6 | 3.13 | 2,655 | \$1,020,138 | \$384.2 | 2.88 | 16 % | 29 % | 11 % | 9 %  |

\* Calculated as total net new orders in period ÷ average active communities during period ÷ number of months in period

For the three and six months ended June 30, 2015, the dollar value of net new orders increased 16% and 29%, respectively, compared to the same periods in the prior year as both units and average selling price increased from the prior year periods. The increases in average selling price for both periods are the result of price increases implemented in many of our active subdivisions across most of our markets during the first half of 2015, coupled with changes in the mix of net new orders.

For the 2015 second quarter, our Nevada market had a 21% increase in absorption pace and a 17% increase in average selling price. However, as a result of subdivisions selling out much quicker than previously expected, due to strong demand, the number of net orders declined year-over-year. In Florida, despite a 6% decrease in average active subdivisions, our net new orders were up 35% due to increased demand. The 33% decline in absorption pace in our Virginia market was the result of an increased cancellation rate. See Cancellation Rate section below for further discussion. For our Maryland market, our absorption rate improved 25% year-over-year as we reduced our exposure to certain underperforming submarkets. The changes in net new orders for our other markets were driven primarily by the change in average active subdivisions.

For the six months ended June 30, 2015, each of our segments experienced increases in both average selling price and absorption pace from the prior year period. Demand in Nevada has remained strong through the first half of 2015 resulting in higher average selling prices when compared to the same period in 2014. However, as noted above, the high demand in this market has resulted in us selling out of subdivisions quicker than previously expected. The increased demand in Florida was the primary driver of the 30% increase in net new orders. Our Maryland market experienced a 54% year-over-year improvement in monthly absorption rate, due primarily to the change in our exposure to certain underperforming submarkets discussed above, coupled with severe winter weather conditions which negatively impacted our sales pace during the first quarter of 2014. The changes in net new orders for our remaining markets were primarily driven by the change in average active subdivisions when compared to the same year-to-date period in 2014.

*Active Subdivisions:*

|            | Active Subdivisions |      |        | Average Active Subdivisions |      |        | Average Active Subdivisions |      |        |
|------------|---------------------|------|--------|-----------------------------|------|--------|-----------------------------|------|--------|
|            | June 30,            |      |        | Three Months Ended          |      |        | Six Months Ended            |      |        |
|            | 2015                | 2014 | Change | 2015                        | 2014 | Change | 2015                        | 2014 | Change |
| Arizona    | 35                  | 34   | 3 %    | 36                          | 33   | 9 %    | 36                          | 30   | 20 %   |
| California | 20                  | 20   | 0 %    | 21                          | 17   | 24 %   | 21                          | 15   | 40 %   |
| Nevada     | 11                  | 16   | (31) % | 11                          | 16   | (31) % | 13                          | 16   | (19) % |
| Washington | 13                  | 8    | 63 %   | 13                          | 9    | 44 %   | 13                          | 10   | 30 %   |
| West       | 79                  | 78   | 1 %    | 81                          | 75   | 8 %    | 83                          | 71   | 17 %   |
| Colorado   | 39                  | 36   | 8 %    | 42                          | 37   | 14 %   | 42                          | 37   | 14 %   |
| Utah       | 7                   | 6    | 17 %   | 7                           | 6    | 17 %   | 7                           | 6    | 17 %   |
| Mountain   | 46                  | 42   | 10 %   | 49                          | 43   | 14 %   | 49                          | 43   | 14 %   |
| Maryland   | 9                   | 14   | (36) % | 10                          | 15   | (33) % | 9                           | 16   | (44) % |
| Virginia   | 7                   | 8    | (13) % | 8                           | 9    | (11) % | 9                           | 10   | (10) % |
| Florida    | 15                  | 17   | (12) % | 15                          | 16   | (6) %  | 14                          | 14   | 0 %    |
| East       | 31                  | 39   | (21) % | 33                          | 40   | (18) % | 32                          | 40   | (20) % |
| Total      | 156                 | 159  | (2) %  | 163                         | 158  | 3 %    | 164                         | 154  | 6 %    |

At June 30, 2015, we had 156 active subdivisions, a 2% decrease from 159 active subdivisions at June 30, 2014. The 63% improvement in active subdivision count in Washington is the result of our focus over the past year on gaining market share by opening new subdivisions. As a result of strong demand levels in Nevada, our subdivisions have closed out quicker than expected and as a result have declined 31% year-over-year. However, we expect to see an increase in our subdivision count in Nevada by the end of 2015. See "**Forward-Looking Statements**" below. The decline in our Maryland market was primarily due to a combination of an increase in our sales absorption pace coupled with certain delays in opening new subdivisions.

*Cancellation Rate:*

|            | Three Months Ended |      |   | Change in Percentage | Six Months Ended |      |      | Change in Percentage |
|------------|--------------------|------|---|----------------------|------------------|------|------|----------------------|
|            | 2015               | 2014 | % |                      | 2015             | 2014 | %    |                      |
| Arizona    | 17%                | 20%  |   | (3)%                 | 20%              | 20%  | 0%   |                      |
| California | 19%                | 20%  |   | (1)%                 | 19%              | 21%  | (2)% |                      |
| Nevada     | 15%                | 16%  |   | (1)%                 | 13%              | 18%  | (5)% |                      |
| Washington | 17%                | 19%  |   | (2)%                 | 15%              | 17%  | (2)% |                      |
| West       | 17%                | 19%  |   | (2)%                 | 17%              | 19%  | (2)% |                      |
| Colorado   | 20%                | 16%  |   | 4%                   | 17%              | 16%  | 1%   |                      |
| Utah       | 18%                | 15%  |   | 3%                   | 15%              | 14%  | 1%   |                      |
| Mountain   | 20%                | 16%  |   | 4%                   | 17%              | 16%  | 1%   |                      |
| Maryland   | 20%                | 17%  |   | 3%                   | 16%              | 22%  | (6)% |                      |
| Virginia   | 34%                | 19%  |   | 15%                  | 27%              | 23%  | 4%   |                      |
| Florida    | 24%                | 23%  |   | 1%                   | 23%              | 23%  | 0%   |                      |
| East       | 25%                | 20%  |   | 5%                   | 23%              | 23%  | 0%   |                      |
| Total      | 19%                | 18%  |   | 1%                   | 18%              | 19%  | (1)% |                      |

Our cancellation rate for the three and six months ended June 30, 2015 was 19% and 18%, respectively, nearly unchanged from 18% and 19% for the three and six months ended June 30, 2014, respectively. We experienced a significant increase in our cancellation rate for Virginia for the 2015 second quarter as a result of a higher number of cancellations from homes with contingencies in beginning backlog. The improvement in Maryland for the six months ended June 30, 2015 was the direct result of various efforts to enhance the quality of our backlog, including reduced acceptance of contingencies and more emphasis on creditworthiness before the acceptance of sales contracts. The improvement in Nevada for the same period was due to fewer cancellations by buyers due to a stronger market and higher demand.

*Backlog:*

|            | June 30, 2015          |              |               | 2014  |              |               | % Change |              |               |
|------------|------------------------|--------------|---------------|-------|--------------|---------------|----------|--------------|---------------|
|            | Homes                  | Dollar Value | Average Price | Homes | Dollar Value | Average Price | Homes    | Dollar Value | Average Price |
|            | (Dollars in thousands) |              |               |       |              |               |          |              |               |
| Arizona    | 353                    | \$102,062    | \$289.1       | 304   | \$90,028     | \$296.1       | 16%      | 13%          | (2)%          |
| California | 379                    | 217,806      | 574.7         | 279   | 135,197      | 484.6         | 36%      | 61%          | 19%           |
| Nevada     | 287                    | 114,305      | 398.3         | 206   | 66,713       | 323.8         | 39%      | 71%          | 23%           |

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|            |       |             |         |       |           |         |       |      |   |    |   |
|------------|-------|-------------|---------|-------|-----------|---------|-------|------|---|----|---|
| Washington | 161   | 68,564      | 425.9   | 70    | 26,127    | 373.2   | 130%  | 162  | % | 14 | % |
| West       | 1,180 | 502,737     | 426.0   | 859   | 318,065   | 370.3   | 37%   | 58   | % | 15 | % |
| Colorado   | 917   | 428,450     | 467.2   | 647   | 278,643   | 430.7   | 42%   | 54   | % | 8  | % |
| Utah       | 113   | 39,681      | 351.2   | 56    | 18,583    | 331.8   | 102%  | 114  | % | 6  | % |
| Mountain   | 1,030 | 468,131     | 454.5   | 703   | 297,226   | 422.8   | 47%   | 58   | % | 7  | % |
| Maryland   | 83    | 42,326      | 510.0   | 116   | 58,674    | 505.8   | (28)% | (28) | % | 1  | % |
| Virginia   | 86    | 44,964      | 522.8   | 102   | 49,381    | 484.1   | (16)% | (9)  | % | 8  | % |
| Florida    | 179   | 71,180      | 397.7   | 106   | 38,120    | 359.6   | 69%   | 87   | % | 11 | % |
| East       | 348   | 158,470     | 455.4   | 324   | 146,175   | 451.2   | 7%    | 8    | % | 1  | % |
| Total      | 2,558 | \$1,129,338 | \$441.5 | 1,886 | \$761,466 | \$403.7 | 36%   | 48   | % | 9  | % |

At June 30, 2015 we had 2,558 homes in backlog with a total value of \$1.1 billion, representing a year-over-year increase of 672 homes and \$367.9 million from June 30, 2014. For the fourth quarter in a row we experienced year-over-year increases in units in backlog as demand remained strong in most our markets throughout the quarter. The increase of the dollar value of homes in backlog was driven partly by year-over-year increases in net new orders for each of the past four quarters. In addition, our average selling price in backlog increased due to a mix shift to higher-priced communities, particularly in California, Washington and Florida, and price increases in certain markets, particularly Nevada and Colorado.

*Homes Completed or Under Construction (WIP lots):*

|   | June 30,<br>2015 | 2014  | %<br>Change |    |
|---|------------------|-------|-------------|----|
| Unsold:                                     |                  |       |             |    |
| Completed                                   | 229              | 419   | (45         | )% |
| Under construction                          | 459              | 725   | (37         | )% |
| Total unsold started homes                  | 688              | 1,144 | (40         | )% |
| Sold homes under construction or completed  | 1,787            | 1,422 | 26          | %  |
| Model homes                                 | 281              | 263   | 7           | %  |
| Total homes completed or under construction | 2,756            | 2,829 | (3          | )% |

As a result of our ongoing efforts to lower our spec home supply to meet current levels of demand, we reduced the number of spec homes by 40% year-over-year as of June 30, 2015 and 35% since December 31, 2014. Total homes completed or under construction was nearly flat as the decline in spec homes was mostly offset by a 26% increase in sold homes under construction or completed as a result of our higher backlog.

*Lots Owned and Optioned (including homes completed or under construction):*

|            | June 30, 2015 |                  |        | June 30, 2014 |                  |        | Total %<br>Change |    |
|------------|---------------|------------------|--------|---------------|------------------|--------|-------------------|----|
|            | Lots<br>Owned | Lots<br>Optioned | Total  | Lots<br>Owned | Lots<br>Optioned | Total  |                   |    |
| Arizona    | 1,972         | 40               | 2,012  | 2,683         | 50               | 2,733  | (26               | )% |
| California | 1,625         | 55               | 1,680  | 1,655         | 132              | 1,787  | (6                | )% |
| Nevada     | 1,683         | 420              | 2,103  | 1,534         | 434              | 1,968  | 7                 | %  |
| Washington | 825           | 129              | 954    | 756           | 226              | 982    | (3                | )% |
| West       | 6,105         | 644              | 6,749  | 6,628         | 842              | 7,470  | (10               | )% |
| Colorado   | 3,878         | 821              | 4,699  | 4,439         | 983              | 5,422  | (13               | )% |
| Utah       | 535           | -                | 535    | 553           | 163              | 716    | (25               | )% |
| Mountain   | 4,413         | 821              | 5,234  | 4,992         | 1,146            | 6,138  | (15               | )% |
| Maryland   | 385           | 325              | 710    | 409           | 434              | 843    | (16               | )% |
| Virginia   | 588           | 319              | 907    | 569           | 499              | 1,068  | (15               | )% |
| Florida    | 910           | 160              | 1,070  | 803           | 384              | 1,187  | (10               | )% |
| East       | 1,883         | 804              | 2,687  | 1,781         | 1,317            | 3,098  | (13               | )% |
| Total      | 12,401        | 2,269            | 14,670 | 13,401        | 3,305            | 16,706 | (12               | )% |

During the quarter, we purchased 718 lots in 28 communities and ended the 2015 second quarter with 14,670 lots under our control. The 12% year-over-year decrease in lots owned and optioned was the result of us slowing our land acquisition activity during 2014 in response to the declines in demand. Our Mountain segment had the largest decrease in lots owned and optioned as demand in Colorado has been very strong during the past six months. Despite

the decline in year-over-year lot supply, we believe that our current lot supply of approximately 3.4 years (which is based on our last-twelve months deliveries and is within our stated strategic range) coupled with our planned acquisition activity, will support expected growth in future periods. See "**Forward-Looking Statements**" below.

- 34 -

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**Financial Services**

|   | Three Months Ended     |          |               |       | Six Months Ended |          |               |       |
|---|------------------------|----------|---------------|-------|------------------|----------|---------------|-------|
|   | June 30, 2015          | 2014     | Change Amount | %     | June 30, 2015    | 2014     | Change Amount | %     |
| <b>Financial services revenues</b>      | (Dollars in thousands) |          |               |       |                  |          |               |       |
| Mortgage operations                     | \$7,104                | \$7,352  | \$(248 )      | (3 )% | \$13,753         | \$12,471 | \$1,282       | 10 %  |
| Other                                   | 4,316                  | 4,139    | 177           | 4 %   | 8,258            | 8,243    | 15            | 0 %   |
| Total financial services revenues       | \$11,420               | \$11,491 | (71 )         | (1 )% | \$22,011         | \$20,714 | 1,297         | 6 %   |
| <b>Financial services pretax income</b> |                        |          |               |       |                  |          |               |       |
| Mortgage operations                     | \$4,097                | \$4,501  | (404 )        | (9 )% | \$6,889          | \$7,060  | (171 )        | (2 )% |
| Other                                   | 4,212                  | 2,076    | 2,136         | 103 % | 6,756            | 4,604    | 2,152         | 47 %  |
| Total financial services pretax income  | \$8,309                | \$6,577  | \$1,732       | 26 %  | \$13,645         | \$11,664 | \$1,981       | 17 %  |

For the three and six months ended June 30, 2015, our financial services pretax income was up 26% and 17%, respectively, from the same periods in the prior year. The primary driver of each increase was a \$1.5 million adjustment recorded in the 2015 second quarter in our other financial services segment to reduce insurance reserves as the result of a decline in insurance claim payment severity and frequency relative to prior period estimates. The decrease in pretax income for our mortgage operations segment was primarily due to the 2014 second quarter including a \$0.8 million gain on the sale of mortgage servicing rights, while the same quarter in the current year did not have such a transaction.



The following table sets forth information for our mortgage operations segment relating to mortgage loans originated and capture rate. "Capture rate" is defined as the number of mortgage loans originated by our mortgage operations segment for our homebuyers as a percent of our total home closings.

|  | Three Months Ended<br>June 30,<br>2015 |   | 2014      |   | % or<br>Percentage<br>Change | Six Months Ended<br>June 30,<br>2015 |           | 2014 |           | % or<br>Percentage<br>Change |     |    |
|--|--|---|-----------|---|------------------------------|--------------------------------------|-----------|------|-----------|------------------------------|-----|----|
|  | (Dollars in thousands)                 |   |           |   |                              |                                      |           |      |           |                              |     |    |
| <b>Total Originations (including transfer loans):</b>          |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Loans  | 660                                    |   | 639       |   | 3                            | %                                    | 1,153     |      | 1,153     | 0                            | %   |    |
| Principal  | \$219,807                              |   | \$195,541 |   | 12                           | %                                    | \$386,719 |      | \$354,493 | 9                            | %   |    |
| <b>Capture Rate Data:</b>                                      |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Capture rate as % of all homes delivered                       | 58                                     | % | 55        | % | 3                            | %                                    | 56        | %    | 56        | %                            | 0   | %  |
| Capture rate as % of all homes delivered (excludes cash sales) | 62                                     | % | 59        | % | 3                            | %                                    | 60        | %    | 60        | %                            | 0   | %  |
| <b>Mortgage Loan Origination Product Mix:</b>                  |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| FHA loans  | 17                                     | % | 15        | % | 2                            | %                                    | 16        | %    | 15        | %                            | 1   | %  |
| Other government loans (VA & USDA)                             | 28                                     | % | 27        | % | 1                            | %                                    | 28        | %    | 28        | %                            | 0   | %  |
| Total government loans   | 45                                     | % | 42        | % | 3                            | %                                    | 44        | %    | 43        | %                            | 1   | %  |
| Conventional loans   | 55                                     | % | 58        | % | (3)                          | )%                                   | 56        | %    | 57        | %                            | (1) | )% |
|  | 100                                    | % | 100       | % | 0                            | %                                    | 100       | %    | 100       | %                            | 0   | %  |
| <b>Loan Type:</b>  |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Fixed rate   | 95                                     | % | 91        | % | 4                            | %                                    | 96        | %    | 92        | %                            | 4   | %  |
| ARM  | 5                                      | % | 9         | % | (4)                          | )%                                   | 4         | %    | 8         | %                            | (4) | )% |
| <b>Credit Quality:</b>   |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Average FICO Score   | 736                                    |   | 740       |   | (1)                          | )%                                   | 736       |      | 738       |                              | (0) | )% |
| <b>Other Data:</b>   |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Average Combined LTV ratio                                     | 85                                     | % | 85        | % | 0                            | %                                    | 85        | %    | 85        | %                            | 0   | %  |
| Full documentation loans                                       | 100                                    | % | 100       | % | 0                            | %                                    | 100       | %    | 100       | %                            | 0   | %  |
| <b>Loans Sold to Third Parties:</b>                            |  |   |           |   |                              |                                      |           |      |           |                              |     |    |
| Loans  | 613                                    |   | 658       |   | (7)                          | )%                                   | 1,179     |      | 1,262     |                              | (7) | )% |
| Principal  | \$203,722                              |   | \$201,792 |   | 1                            | %                                    | \$393,133 |      | \$387,642 |                              | 1   | %  |

### ***Income Taxes***

For the three and six months ended June 30, 2015, we had income tax expenses of \$11.9 million and \$16.8 million, respectively, both of which were based on effective income tax rates of 37.3% and 37.1%, respectively. For the three and six months ended June 30, 2014, we had income tax expenses of \$12.5 million and \$19.6 million, respectively, which were based on effective income tax rates of 36.7% and 37.3%, respectively.



## **CRITICAL ACCOUNTING ESTIMATES AND POLICIES**

The preparation of financial statements in conformity with accounting policies generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Management evaluates such estimates and judgments on an on-going basis and makes adjustments as deemed necessary. Actual results could differ from these estimates if conditions are significantly different in the future. See "**Forward-Looking Statements**" below.

Our critical accounting estimates and policies have not changed from those reported in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2014.

## **LIQUIDITY AND CAPITAL RESOURCES**

We use our liquidity and capital resources to (1) support our operations, including the purchase of land, land development and construction of homes; (2) provide working capital; and (3) provide mortgage loans for our homebuyers. Our liquidity includes our cash and cash equivalents, marketable securities, Revolving Credit Facility and Mortgage Repurchase Facility. Additionally, we have an existing effective shelf registration statement that allows us to issue equity, debt or hybrid securities up to \$1.25 billion.

We have marketable debt and equity securities. Our debt securities consist primarily of floating and fixed rate interest earning debt securities, which may include, among others, corporate debt, United States government and government agency debt. Our equity securities consist of holdings in corporate equities and holdings in mutual fund securities, which are invested mostly in debt securities.

### **Capital Resources**

Our capital structure is primarily a combination of (1) permanent financing, represented by stockholders' equity; (2) long-term financing, represented by our 5 % senior notes due 2020, 5½% senior notes due 2024 and our 6% senior notes due 2043; (3) our Revolving Credit Facility and (4) our Mortgage Repurchase Facility. Because of our current

balance of cash, cash equivalents, marketable securities, ability to access the capital markets, and available capacity under both our Revolving Credit Facility and Mortgage Repurchase Facility, we believe that our capital resources are adequate to satisfy our short and long-term capital requirements, including meeting future payments on our senior notes as they become due. See **“Forward-Looking Statements”** below.

We may from time to time seek to retire or purchase our outstanding senior notes through cash purchases, whether in open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

### **Senior Notes, Revolving Credit Facility and Mortgage Repurchase Facility**

*Senior Notes.* Our senior notes are not secured and, while the senior note indentures contain some restrictions on secured debt and other transactions, they do not contain financial covenants. Our senior notes are fully and unconditionally guaranteed on an unsecured basis, jointly and severally, by most of our homebuilding segment subsidiaries. We believe that we are in compliance with the representations, warranties and covenants in the senior note indentures.

On January 15, 2014, we issued \$250 million of 5½% Senior Notes due 2024 (the “5½% Notes”). The 5½% Notes, which pay interest semi-annually in arrears on January 15 and July 15 of each year, commencing July 15, 2014, are general unsecured obligations of MDC and rank equally and ratably with our other general unsecured and unsubordinated indebtedness. We received proceeds of \$248.4 million, net of underwriting fees of \$1.6 million.

On March 26, 2014, we redeemed our 5 % Senior Notes due December 2014. As a result of this transaction, we paid \$259.1 million to extinguish \$250 million in debt principal with a carrying value, including unamortized deferred financing costs, of \$249.7 million and recorded a \$9.4 million expense for loss on extinguishment of debt.

*Revolving Credit Facility.* On December 13, 2013, we entered into an unsecured revolving credit agreement (“Revolving Credit Facility”) with a group of lenders, which may be used for general corporate purposes. This agreement was amended on December 17, 2014 to (1) increase the aggregate commitment amount by \$100 million to \$550 million (the “Commitment”) and (2) extend the maturity until December 13, 2019. Each lender may issue letters of credit in an amount up to 50% of its commitment. The facility permits an increase in the maximum Commitment amount to \$1.0 billion upon our request, subject to receipt of additional commitments from existing or additional lenders and the consent of the designated agent and the co-administrative agent. Interest rates on outstanding borrowings are determined by reference to a specified London Interbank Offered Rate (LIBOR), a specified federal funds effective rate or a specified prime rate, plus a margin that is determined based on our credit ratings and leverage ratio, as defined in the facility agreement. At any time at which our leverage ratio, as of the last day of the most recent calendar quarter, exceeds 55%, the aggregate principal amount of all consolidated senior debt borrowings outstanding may not exceed the borrowing base. There is no borrowing base requirement if our leverage ratio, as of the last day of the most recent calendar quarter, is 55% or less.

The Revolving Credit Facility is fully and unconditionally guaranteed, jointly and severally, by most of our homebuilding segment subsidiaries. The facility contains various representations, warranties and covenants that we believe are customary for agreements of this type. The financial covenants include a consolidated tangible net worth test and a leverage test, along with a consolidated tangible net worth covenant, all as defined in the facility agreement. A failure to satisfy the foregoing tests does not constitute an event of default, but can trigger a “term-out” of the facility. A breach of the consolidated tangible net worth covenant (but not the consolidated tangible net worth test) would result in an event of default.

The Revolving Credit Facility is subject to acceleration upon certain specified events of default, including breach of the consolidated tangible net worth covenant, failure to make timely payments, breaches of certain representations or covenants, failure to pay other material indebtedness, or another person becoming beneficial owner of 50% or more of our outstanding common stock. We believe we were in compliance with the representations, warranties and covenants included in the Revolving Credit Facility as of June 30, 2015.

As of June 30, 2015, we had \$15.0 million in borrowings and \$12.0 million in letters of credit outstanding under the Revolving Credit Facility, leaving remaining borrowing capacity of \$523.0 million.

*Mortgage Repurchase Facility.* HomeAmerican has a Master Repurchase Agreement (the “Mortgage Repurchase Facility”) with U.S. Bank National Association (“USBNA”) that will expire on September 18, 2015. We anticipate extending the maturity date of the facility before its scheduled expiration date (See “**Forward-Looking Statements**” below). The Mortgage Repurchase Facility provides liquidity to HomeAmerican by providing for the sale of eligible mortgage loans to USBNA with an agreement by HomeAmerican to repurchase the mortgage loans at a future date. Until such mortgage loans are transferred back to HomeAmerican, the documents relating to such loans are held by USBNA, as custodian, pursuant to the Custody Agreement (“Custody Agreement”), dated as of November 12, 2008, by and between HomeAmerican and USBNA. In the event that an eligible mortgage loan becomes ineligible, as defined under the Mortgage Repurchase Facility, we may be required to repurchase the ineligible mortgage loan immediately.

The Mortgage Repurchase Facility, which had a temporary increase in the maximum aggregate commitment from \$50 million to \$80 million from December 29, 2014 through January 28, 2015, had a maximum aggregate commitment of \$50 million as of June 30, 2015. At June 30, 2015 and December 31, 2014, HomeAmerican had \$50.0 million and \$60.8 million, respectively, of mortgage loans that HomeAmerican was obligated to repurchase under our Mortgage Repurchase Facility. Mortgage loans that HomeAmerican is obligated to repurchase under the Mortgage Repurchase Facility are accounted for as a debt financing arrangement and are reported as mortgage repurchase facility in the consolidated balance sheets. Advances under the Mortgage Repurchase Facility carry a price range that is LIBOR-based. The Mortgage Repurchase Facility contains various representations, warranties and affirmative and negative covenants that we believe are customary for agreements of this type. The negative covenants include, among others, (i) a minimum Adjusted Tangible Net Worth requirement, (ii) a maximum Adjusted Tangible Net Worth Ratio, (iii) a minimum Adjusted Net Income requirement, and (iv) a minimum Liquidity requirement. The foregoing terms are defined in the Mortgage Repurchase Facility. We believe we were in compliance with the representations, warranties and covenants included in the Mortgage Repurchase Facility as of June 30, 2015.

## **Dividends**

During the three and six months ended June 30, 2015 and 2014, we paid dividends of \$0.25 per share and \$0.50 per share, respectively.

## **MDC Common Stock Repurchase Program**

At June 30, 2015, we were authorized to repurchase up to 4,000,000 shares of our common stock. We did not repurchase any shares of our common stock during the quarter ended June 30, 2015.

## **Consolidated Cash Flow**

During the six months ended June 30, 2015, we generated \$44.5 million of cash from operating activities, primarily resulting from net income of \$28.4 million, a \$20.9 million increase in non-cash reconciling items driven by a change in our deferred tax asset. These items were partially offset by a net \$4.6 million increase in inventories.

During the six months ended June 30, 2015, we generated \$16.6 million of cash from investing activities, primarily attributable to the sale or maturity of \$51.7 million in marketable securities, but partially offset by the purchase of \$34.7 million in marketable securities.

During the six months ended June 30, 2015, we used \$34.6 million in cash from financing activities related to the net repayments totaling \$10.8 million on our mortgage repurchase facility and dividend payments totaling \$24.4 million.

## **Off-Balance Sheet Arrangements**

*Lot Option Purchase Contracts.* In the ordinary course of business, we enter into lot option purchase contracts in order to procure lots for the construction of homes. Lot option contracts enable us to control lot positions with a minimal capital investment, which substantially reduces the risks associated with land ownership and development. At June 30, 2015, we had cash deposits and letters of credit totaling \$12.3 million and \$2.4 million, respectively, at risk associated with the option to purchase 2,269 lots for a total estimated purchase price of \$246.2 million.

*Surety Bonds and Letters of Credit.* At June 30, 2015, we had issued and outstanding surety bonds and letters of credit totaling \$149.4 million and \$27.3 million, respectively, including \$15.2 million in letters of credit issued by HomeAmerican. The estimated cost to complete obligations related to these bonds and letters of credit was approximately \$45.8 million and \$6.4 million, respectively. We expect that the obligations secured by these performance bonds and letters of credit generally will be performed in the ordinary course of business and in accordance with the applicable contractual terms. To the extent that the obligations are performed, the related

performance bonds and letters of credit should be released and we should not have any continuing obligations. However, in the event any such performance bonds or letters of credit are called, our indemnity obligations could require us to reimburse the issuer of the performance bond or letter of credit.

We have made no material guarantees with respect to third-party obligations.



## **IMPACT OF INFLATION, CHANGING PRICES AND ECONOMIC CONDITIONS**

The impact of inflation and changing prices have not changed materially from the disclosure in our December 31, 2014 Annual Report on Form 10-K.

### **OTHER**

#### **Forward-Looking Statements**

Certain statements in this Quarterly Report on Form 10-Q, as well as statements made by us in periodic press releases, oral statements made by our officials in the course of presentations about the Company and conference calls in connection with quarterly earnings releases, constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements regarding our business, financial condition, results of operations, cash flows, strategies and prospects. These forward-looking statements may be identified by terminology such as “likely,” “may,” “will,” “should,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “potential” or “continue,” or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements contained in this Report are reasonable, we cannot guarantee future results. These statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from those expressed or implied by the forward-looking statements. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. However, any further disclosures made on related subjects in subsequent reports on Forms 10-K, 10-Q and 8-K should be considered. Additionally, information about issues that could lead to material changes in performance and risk factors that have the potential to affect us is contained under the caption “Risk Factors” in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 and Item 1A of Part II of this Quarterly Report on Form 10-Q.

#### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Our cash and investment policy and strategy is to achieve an appropriate investment return while preserving principal and managing risk. Our cash and cash equivalents may include immediately available commercial bank deposits, commercial paper, money market funds, certificates of deposit and time deposits. Our marketable securities contain both debt and equity instruments, held directly or through mutual funds. Our debt securities consist primarily of floating and fixed rate interest earning debt securities, which may include, among others, United States government and government agency debt and corporate debt. Our equity securities consist of holdings in mutual fund securities, which invest mostly in debt securities and holdings in corporate equities. The remaining equity securities in our investment portfolio are holdings in corporate equities. The market value and/or income derived from our debt and equity securities can be negatively impacted by a number of market risk factors, including changes in interest rates, general economic conditions and equity markets. As of June 30, 2015, we had marketable securities in unrealized gain

positions totaling \$2.6 million. There can be no assurances that the cost basis of these securities will be recovered in the future. If we elect to sell, or are otherwise required to sell these securities, we could be required to record losses if the market values do not increase prior to any sales. Such losses, if any, would be recorded as a component of our results of operations.

We are exposed to market risks related to fluctuations in interest rates on mortgage loans held-for-sale, mortgage interest rate lock commitments and debt. Derivative instruments utilized in the normal course of business by HomeAmerican include interest rate lock commitments and forward sales of mortgage-backed securities, which are used to manage the price risk on fluctuations in interest rates on our mortgage loans in inventory and interest rate locked commitments to originate mortgage loans. Such contracts are the only significant financial derivative instruments utilized by MDC. HomeAmerican's mortgage loans in process for which a rate and price commitment had been made to a borrower that had not closed at June 30, 2015 had an aggregate principal balance of approximately \$86.5 million, all of which were under interest rate lock commitments at an average interest rate of 3.76%. In addition, HomeAmerican had mortgage loans held-for-sale with an aggregate principal balance of \$78.8 million at June 30, 2015, of which \$14.8 million had not yet been committed to a mortgage purchaser and had an average interest rate of 3.71%. In order to hedge the changes in fair value of interest rate lock commitments and mortgage loans held-for-sale which had not yet been committed to a mortgage purchaser, HomeAmerican had forward sales of securities totaling \$71.0 million at June 30, 2015.

HomeAmerican provides mortgage loans that generally are sold forward and subsequently delivered to a third-party purchaser between 15 and 40 days. Forward commitments are used for non-trading purposes to sell mortgage loans and hedge price risk due to fluctuations in interest rates on rate-locked mortgage loans in process that have not closed. Due to this economic hedging philosophy, the market risk associated with these mortgages is limited. For forward sales commitments, as well as commitments to originate mortgage loans that are still outstanding at the end of a reporting period, we record the fair value of the derivatives in the consolidated statements of operations with an offset to either derivative assets or liabilities, depending on the nature of the change.

We utilize our Revolving Credit Facility, our Mortgage Repurchase Facility and senior notes in our financing strategy. For fixed rate debt, changes in interest rates generally affect the fair value of the debt instrument, but does not affect our earnings or cash flows. We do not have an obligation to prepay our senior notes prior to maturity and, as a result, interest rate risk and changes in fair value do not have an impact on our financial position, results of operations or cash flows. For variable rate debt such as our Revolving Credit Facility and Mortgage Repurchase Facility, changes in interest rates generally do not affect the fair value of the outstanding borrowing on the debt facilities, but does affect our earnings and cash flows. See “**Forward-Looking Statements**” above.

#### **Item 4. Controls and Procedures**

(a) *Conclusion regarding the effectiveness of disclosure controls and procedures* - An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures was performed under the supervision, and with the participation, of our management, including the Chief Executive Officer (principle executive officer) and the Chief Financial Officer (principal financial officer). Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) *Changes in internal control over financial reporting* - There were no changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**M.D.C. HOLDINGS, INC.**

**FORM 10-Q**

**PART II**

**Item 1. Legal Proceedings**

Because of the nature of the homebuilding business, we and certain of our subsidiaries and affiliates have been named as defendants in various claims, complaints and other legal actions arising in the ordinary course of business, including product liability claims and claims associated with the sale and financing of our homes. In the opinion of management, the outcome of these ordinary course matters will not have a material adverse effect upon our financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

There have been no significant changes in the risk factors previously identified as being attendant to our business in our Annual Report on Form 10-K for the year ended December 31, 2014. For a more complete discussion of other risk factors that affect our business, see “Risk Factors” in our Form 10-K for the year ended December 31, 2014, which include the following:

*Changes in general economic, real estate and other business conditions may have an adverse effect on the homebuilding and mortgage industries, which could have a negative impact on our business.*

*Increased competition levels in the homebuilding and mortgage lending industries could have a negative impact on our homebuilding and mortgage operations.*

*If land is not available at reasonable prices or terms, we could be required to scale back our operations in a given market and/or we may operate at lower levels of profitability.*

*Supply shortages and other risks related to the demand for skilled labor and building materials could increase costs and delay deliveries.*

*If mortgage interest rates rise, if down payment requirements are increased, if loan limits are decreased, or if mortgage financing otherwise becomes less available, it could adversely affect our business.*

*Expirations, amendments or changes to tax laws, incentives or credits currently available to our customers may negatively impact our business.*

*Increases in our cancellations could have a negative impact on our business.*

*A decline in the market value of our homes or carrying value of our land would have a negative impact on our business.*

*Natural disasters could cause an increase in home construction costs, as well as delays, and could negatively impact our business.*

*Change in energy prices may have an adverse effect on the economies in certain markets we operate in and our cost of building homes.*

*We have financial needs that we meet through the capital markets, including the debt and secondary mortgage markets, and disruptions in these markets could have an adverse impact on the results of our business.*

*Our business is subject to numerous federal, local and state laws and regulations concerning land development, construction of homes, sales, mortgage lending, environmental and other aspects of our business. These laws and regulations could give rise to additional liabilities or expenditures, or restrictions on our business.*

*In the ordinary course of business, we are required to obtain surety bonds, the unavailability of which could adversely affect our business.*

*Decreases in the market value of our investments in marketable securities could have an adverse impact on our business.*

*Product liability litigation and warranty claims that arise in the ordinary course of business may be costly.*

*Repurchase requirements associated with HomeAmerican's sale of mortgage loans, could negatively impact our business.*

*Because of the seasonal nature of our business, our quarterly operating results can fluctuate.*

*We are dependent on the services of key employees, and the loss of their services could hurt our business.*

*The interests of certain controlling shareholders may be adverse to investors*

*Information technology failures and data security breaches could harm our business.*

## **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The Company did not repurchase any shares during the three and six months ended June 30, 2015. Additionally, there were no sales of unregistered equity securities during the period.

## **Item 3. Defaults Upon Senior Securities**

Not applicable.

## **Item 4. Mine Safety Disclosures**

Not applicable.

## **Item 5. Other Information**

Not applicable.

- 43 -

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**Item 6. Exhibits**

- 10.1 Form of Executive Officer Stock Option Agreement under the 2011 Equity Incentive Plan (May 18, 2015 grants).
- 10.2 Change in Control Agreement between the Company and Robert N. Martin, dated as of May 23, 2015 (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed May 19, 2015).\*
- 31.1 Certification of Chief Executive Officer required by 17 CFR 240.13a-14(a), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer required by 17 CFR 240.13a-14(a), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer required by 17 CFR 240.13a-14(b), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer required by 17 CFR 240.13a-14(b), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following financial statements, formatted in XBRL: (i) Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014, (ii) Consolidated Statements of Operations for the three and six months ended June 30, 2015 and 2014, (iii) Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014; and (iv) Notes to the Unaudited Consolidated Financial Statements, tagged as blocks of text.

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\* Incorporated by reference.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.



Date: August 4, 2015

**M.D.C. HOLDINGS, INC.**  
(Registrant)

By: /s/ Robert N. Martin  
Robert N. Martin  
*Senior Vice President, Chief Financial Officer  
and Principal Accounting Officer (principal  
financial officer and duly authorized officer)*

- 44 -

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**INDEX TO EXHIBITS**

**Exhibit**

**Number Description**

|      |   |
|------|---|
| 10.1 | Form of Executive Officer Stock Option Agreement under the 2011 Equity Incentive Plan (May 18, 2015 grants).  |
| 10.2 | Change in Control Agreement between the Company and Robert N. Martin, dated as of May 23, 2015 (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed May 19, 2015).*   |
| 31.1 | Certification of Chief Executive Officer required by 17 CFR 240.13a-14(a), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.2 | Certification of Chief Financial Officer required by 17 CFR 240.13a-14(a), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1 | Certification of Chief Executive Officer required by 17 CFR 240.13a-14(b), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2 | Certification of Chief Financial Officer required by 17 CFR 240.13a-14(b), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101  | The following financial statements, formatted in XBRL: (i) Consolidated Balance Sheets as of June 30, 2015 and December 31, 2014, (ii) Consolidated Statements of Operations for the three and six months ended June 30, 2015 and 2014, (iii) Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014; and (iv) Notes to the Unaudited Consolidated Financial Statements, tagged as blocks of text. |

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\* Incorporated by reference.