

DOLLAR GENERAL CORP  
Form 10-Q  
June 02, 2009

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT**  
**PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF**  
**1934**

**For the quarterly period ended May 1, 2009**

**Commission File Number: 001-11421**

**DOLLAR GENERAL CORPORATION**

*(Exact name of Registrant as specified in its charter)*

**TENNESSEE**  
*(State or other jurisdiction of  
incorporation or organization)*

**61-0502302**  
*(I.R.S. Employer)*

*Identification No.)*

**100 MISSION RIDGE  
GOODLETTSVILLE, TN 37072**

*(Address of principal executive offices, zip code)*

**Registrant's telephone number, including area  
code: (615) 855-4000**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X]  
No [ ]

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).  
Yes [ ] No [ ]

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ]

Accelerated filer [ ]

Non-accelerated filer [X]

Smaller reporting company [ ]

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes [ ] No [X]

The registrant had 556,317,671 shares of common stock outstanding on May 26, 2009.



**PART I FINANCIAL INFORMATION**

**ITEM 1.**

**FINANCIAL STATEMENTS.**

**DOLLAR GENERAL CORPORATION AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

*(In thousands)*

May 1,  
2009

January 30,  
2009

**ASSETS**

(Unaudited)

(see Note 1)

Current assets:

Cash and cash  
equivalents

\$

434,584

\$

377,995

Merchandise  
inventories

1,454,692

1,414,955

Income taxes  
receivable

3,479

6,392

Deferred income  
taxes

-

4,600  
Prepaid expenses and  
other current assets

69,393

66,183  
Total current assets

1,962,148

1,870,125  
Net property and  
equipment

1,280,835

1,268,960  
Goodwill

4,338,589

	4,338,589
Intangible assets, net	
	1,314,425
	1,325,558
Other assets, net	
	82,804
	85,967
Total assets	
	\$
	8,978,801
	\$
	8,889,199

**LIABILITIES AND  
SHAREHOLDERS  
EQUITY**

Current liabilities:

Current portion of  
long-term obligations

\$

19,526

\$

14,158

Accounts payable

700,438



	678,421
Accrued expenses and other	
	332,722
	375,045
Income taxes payable	
	28,034
	7,611
Deferred income taxes	
	11,942
	-
Total current liabilities	
	1,092,662

1,075,235

Long-term  
obligations

4,117,190

4,122,956

Deferred income  
taxes

554,098

556,101

Other liabilities

283,916

289,288

Redeemable  
common stock

14,350

13,924

Shareholders' equity:

Preferred stock

-

-

Common stock

278,159

278,114

Additional paid-in  
capital

2,492,482

2,489,647

Retained earnings

186,370

103,364

Accumulated other  
comprehensive loss

(40,426)

(39,430)

Total shareholders  
equity

2,916,585

2,831,695

Total liabilities and  
shareholders equity

\$

8,978,801

\$

8,889,199

*See notes to  
condensed  
consolidated  
financial statements.*

Edgar Filing: DOLLAR GENERAL CORP - Form 10-Q  
**DOLLAR GENERAL CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(Unaudited)

*(In thousands)*

For the 13  
weeks ended

May 1,  
2009

May 2,  
2008

Net sales

\$

2,779,937

\$

2,403,498

Cost of goods  
sold

1,924,579

1,710,421

Gross profit

855,358

693,077

Selling,  
general and  
administrative

630,489

582,206

Operating  
profit

224,869

110,871

Interest  
income

(94)



(957)

Interest  
expense

89,235

100,871

Other  
(income)  
expense

1,667

298

Income before  
income taxes

134,061

10,659

Income tax  
expense

51,055

4,743

Net income

\$

83,006

\$

5,916

*See notes to  
condensed  
consolidated  
financial  
statements.*



**DOLLAR GENERAL CORPORATION AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

*(In thousands)*

For the 13  
weeks ended

May 1,  
2009

May 2,  
2008

*Cash flows  
from  
operating  
activities:*

Net income

\$

83,006

\$

5,916

Adjustments  
to reconcile  
net income to  
net cash  
provided by  
operating  
activities:

Depreciation  
and  
amortization

64,531

61,406

Deferred  
income taxes

15,461

(5,600)
Noncash share-based compensation
2,938
2,346
Noncash inventory adjustments
(697)
1,310
Other noncash gains and losses
1,957
219
Change in operating

assets and  
liabilities:

Merchandise  
inventories

(39,040)

(29,746)

Prepaid  
expenses and  
other current  
assets

(3,012)

(3,545)

Accounts  
payable

10,578

52,860

Accrued  
expenses and  
other

(50,368)

67,897

Income taxes

23,336

(1,387)

Other

203

(115)

Net cash  
provided by  
operating  
activities

108,893



151,561

*Cash flows  
from investing  
activities:*

Purchases of  
property and  
equipment

(51,825)

(35,373)

Purchases of  
short-term  
investments

	-
	(9,903)
Sales of short-term investments	
	-
	12,976
Proceeds from sale of property and equipment	
	152
	94
Net cash used in investing activities	
	(51,673)

(32,206)

*Cash flows  
from  
financing  
activities:*

Issuance of  
common stock

620

-

Repayments  
of borrowings  
under  
revolving  
credit facility

-

(102,500)

Repayments  
of long-term  
obligations

(999)

(1,045)

Repurchases  
of common  
stock and  
stock options

(252)

(10)

Other  
financing  
activities

-

(105)

Net cash used  
in financing  
activities

(631)

(103,660)

Net increase  
in cash and  
cash  
equivalents

56,589

15,695

Cash and cash  
equivalents,  
beginning of  
period

377,995

100,209

Cash and cash  
equivalents,  
end of period

\$

434,584

\$

115,904

*Supplemental  
cash flow  
information:*

Cash paid for  
interest

\$

33,782

\$

45,735

Cash paid for  
income taxes

\$

34,944

\$

2,204

*Supplemental  
schedule of  
noncash  
investing and  
financing  
activities:*

Purchases of  
property and  
equipment  
awaiting  
processing for  
payment,  
included in  
Accounts  
payable

\$

18,913

\$

8,620

*See notes to  
condensed  
consolidated  
financial  
statements.*





**DOLLAR GENERAL CORPORATION AND SUBSIDIARIES**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

**1.**

**Basis of presentation**

The accompanying unaudited condensed consolidated financial statements of Dollar General Corporation and its subsidiaries (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and are presented in accordance with the requirements of Form 10-Q and Rule 10-01 of Regulation S-X. Such financial statements consequently do not include all of the disclosures normally required by U.S. GAAP or those normally made in the Company's Annual Report on Form 10-K. Accordingly, the reader of this Quarterly Report on Form 10-Q should refer to the Company's Annual Report on Form 10-K for the year ended January 30, 2009 for additional information.

The Company's fiscal year ends on the Friday closest to January 31. References to years contained herein pertain to the Company's fiscal year. The Company's 2009 fiscal year will end on January 29, 2010 and its 2008 fiscal year ended on January 30, 2009.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the Company's customary accounting practices. In management's opinion, all adjustments (which are of a normal recurring nature) necessary for a fair presentation of the consolidated financial position as of May 1, 2009 and results of operations for the 13-week quarterly accounting periods ended May 1, 2009 and May 2, 2008 have been made.

The unaudited condensed consolidated balance sheet as of January 30, 2009 has been derived from the audited consolidated financial statements at that date but does not include all of the information and notes required by U.S. GAAP for complete financial statements.

The preparation of financial statements and related disclosures in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The Company uses the last-in, first-out (LIFO) method of valuing inventory. An actual valuation of inventory under the LIFO method is made at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations are based on management's estimates of expected year-end inventory levels, sales for the year and the expected rate of inflation/deflation for the year. The interim LIFO calculations are subject to adjustment

in the final year-end LIFO inventory valuation. The Company recorded LIFO charges of \$0.8 million and zero in the 13-week periods ended May 1, 2009 and May 2, 2008, respectively. In addition, ongoing estimates of inventory shrinkage and initial markups and markdowns are included in the interim cost of goods sold calculation. Because the Company's business is moderately seasonal, the results for interim periods are not necessarily indicative of the results to be expected for the entire year.

Certain financial statement amounts relating to prior periods have been reclassified to conform to the current period presentation.

As discussed in Note 4, effective January 31, 2009 the Company changed its accounting for fair value of its nonfinancial assets and liabilities in connection with the adoption of Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements*. Through May 1, 2009, the adoption of this standard had no impact on the Company's consolidated financial position or results of operations.

The Company adopted the provisions of SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, an amendment of FASB Statement No. 133 ("SFAS 161") during the first quarter of 2009 as discussed in Note 5.

**2.**

**Comprehensive income**

Comprehensive income consists of the following:

	13 Weeks Ended
	<i>(in thousands)</i>
	May 1, 2009
	May 2, 2008
	Net income

\$

83,006

\$

5,916

Unrealized net  
gain (loss) on  
hedged  
transactions,  
net of income  
tax expense  
(benefit) of  
\$(922) and  
\$10,959  
respectively  
(see Note 5)

(996)

18,473

Comprehensive  
income

\$

82,010

\$

24,389

3.

### Income taxes

The Company reports income taxes in accordance with SFAS No. 109, *Accounting for Income Taxes* ( SFAS 109 ). Under SFAS 109, the asset and liability method is used for computing the future income tax consequences of events that have been recognized in the Company's consolidated financial statements or income tax returns.

Income tax reserves are determined using the methodology established by FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement 109* ( FIN 48 ). FIN 48 requires companies to assess each income tax position taken using a two step approach. A determination is first made as to whether it is more likely than not that the position will be sustained, based upon the technical merits, upon examination by the taxing authorities. If the tax position is expected to meet the more likely than not criteria, the benefit recorded for the tax position equals the largest amount that is greater than 50% likely to be realized upon ultimate settlement of the respective tax position.

Subsequent to the February 3, 2007 adoption of FIN 48, the Company elected to record income tax related interest and penalties as a component of the provision for income tax expense.

The Internal Revenue Service (IRS) is in the initial stages of an examination of the Company's federal income tax returns for the 2005 and 2006 fiscal years. The 2004 and earlier fiscal years are not open for examination. The 2007 and 2008 fiscal years, while not currently under examination, are subject to examination at the discretion of the IRS. The Company also

has various state income tax examinations in progress. Generally, the Company's 2005 and later tax years remain open for examination by the various state taxing authorities. The results of these examinations could result in changes to the Company's income tax liability. The estimated liability related to income tax examinations is included in the Company's reserve for uncertain tax positions.

As of May 1, 2009, the total reserves for uncertain tax benefits, interest expense related to income taxes and potential income tax penalties were \$35.0 million, \$9.5 million and \$1.4 million, respectively, for a total of \$45.9 million. Of this amount, \$4.3 million and \$40.6 million are reflected in current liabilities as Accrued expenses and other and in noncurrent Other liabilities, respectively, in the condensed consolidated balance sheet with the remaining \$1.0 million reducing deferred tax assets related to net operating loss carry forwards. The reserve for uncertain tax positions decreased during the period ended May 1, 2009 by \$24.1 million due principally to the reclassification, from the uncertain tax benefits account to the income tax payable account, of a liability associated with an accounting method utilized by the Company for income tax return filing purposes. The Company believes it is reasonably possible that the reserve for uncertain tax positions may be reduced by approximately \$2.9 million in the coming twelve months principally as a result of the settlement of currently ongoing state income tax examinations. The reasonably possible change of \$2.9 million is included in current liabilities in the condensed consolidated balance sheet as of May 1, 2009. Also, as of May 1, 2009, approximately \$34.4 million of the reserve for uncertain tax positions would impact the Company's effective income tax rate if the Company were to recognize the tax benefit for these positions.

The effective income tax rate for the 13-week period ended May 1, 2009 was 38.1% compared to a rate of 44.5% for the 13-week period ended May 2, 2008. Both periods included similar amounts of income tax-related interest, but because the 2009 pretax income was higher, the effective rate was impacted to a lesser degree.

#### 4.

##### **Assets and liabilities measured at fair value**

On January 31, 2009, the Company adopted components of SFAS No. 157, *Fair Value Measurements*. SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS 157 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances.

SFAS 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).





The Company has determined that the majority of the inputs used to value its derivative financial instruments fall within Level 2 of the fair value hierarchy. However, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. As of May 1, 2009, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety, as discussed in detail in Note 5, are classified in Level 2 of the fair value hierarchy. The Company does not have any fair value measurements using significant unobservable inputs (Level 3) as of May 1, 2009.

*(In thousands)*

Quoted Prices in  
Active Markets  
for Identical  
Assets and  
Liabilities  
(Level 1)

Significant  
Other  
Observable  
Inputs  
(Level 2)

Significant  
Unobservable  
Inputs  
(Level 3)

Balance at  
May 1, 2009

Assets:

Trading  
securities (a)  
\$  
8,360

\$  
-

\$  
-

\$  
8,360

Liabilities:

Derivative  
financial  
instruments (b)

-

66,332

-

66,332

(a)

Reflected in the condensed consolidated balance sheet as Prepaid expenses and other current assets of \$1,854 and Other assets, net of \$6,506.

(b)

Reflected in the condensed consolidated balance sheet as Accrued expenses and other of \$540 and Other liabilities of \$65,792.

5.

#### **Derivatives and hedging activities**

SFAS 161 amends and expands the disclosure requirements of FASB Statement No. 133 ("SFAS 133") with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative

instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

As required by SFAS 133, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also

be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. The Company may enter into derivative contracts that are intended to economically hedge a certain portion of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting under SFAS 133.

### **Risk management objective of using derivatives**

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its debt funding and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's borrowings.

The Company is exposed to certain risks arising from uncertainties of future market values caused by the fluctuation in the prices of commodities. The Company enters into derivative financial instruments to protect against future price changes related to transportation costs associated with forecasted purchases and distribution of inventory.

### **Cash flow hedges of interest rate risk**

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated other comprehensive income (loss) (also referred to as OCI) and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the 13-week period ended May 1, 2009, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings.



As of May 1, 2009, the Company had four interest rate swaps with a combined notional value of \$1.5 billion that were designated as cash flow hedges of interest rate risk. Amounts reported in Accumulated other comprehensive loss related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. The Company terminated an interest rate swap in October 2008 due to the bankruptcy declaration of the counterparty bank. In accordance with Derivatives Implementation Group (DIG) Issue No. G3, the Company continues to report the net gain or loss related to the discontinued cash flow hedge in OCI and such net gain or loss is expected to be reclassified into earnings during the original contractual terms of the swap agreement as the hedged interest payments are expected to occur as forecasted. During the next 52-week period, the Company estimates that an additional \$42.2 million will be reclassified as an increase to interest expense for all of its interest rate swaps.

**Non-designated hedges of commodity risk**

Derivatives not designated as hedges are not speculative and are used to manage the Company's exposure to commodity price risk but do not meet the strict hedge accounting requirements of SFAS 133. In February 2009, the Company entered into a commodity hedge related to diesel fuel to eliminate its exposure to variability in diesel fuel prices and their effect on transportation costs. Changes in the fair value of derivatives not designated in hedging relationships are recorded directly in earnings. As of May 1, 2009, the Company had one diesel fuel commodity swap hedging monthly usage of diesel fuel through January 2010 with a total 11.4 million gallons notional during the remaining term that was not designated as a hedge in a qualifying hedging relationship.

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the condensed consolidated balance sheet as of May 1, 2009 (in thousands):

**Tabular  
Disclosure of  
Fair Values  
of Derivative  
Instruments**

**Asset  
Derivatives**

**Liability  
Derivatives**

**As of May 1,  
2009**



**As of May 1,  
2009**

Balance Sheet  
Classification

Fair Value

Balance Sheet  
Classification

Fair Value

**Derivatives  
designated as  
hedging  
instruments  
under SFAS  
133**

Interest rate  
swaps

Other assets,  
net

\$

-

Other  
liabilities

\$

65,792

**Derivatives  
not  
designated as  
hedging  
instruments  
under SFAS  
133**

Commodity  
hedges  
  
Prepaid  
expenses  
  
and other  
  
current assets

\$

-

Accrued  
expenses and  
other

\$

540

The tables below present the pre-tax effect of the Company's derivative financial instruments on the condensed consolidated statement of income (including OCI, see Note 2) for the 13-week period ended May 1, 2009 (in thousands):

**Tabular  
Disclosure of  
the Effect of  
Derivative  
Instruments  
on the  
Consolidated  
Statement of  
Income  
For the  
13-weeks  
ended May 1,  
2009**

**Derivatives in  
SFAS 133  
Cash Flow  
Hedging  
Relationships**

**Amount of  
(Gain) or  
Loss  
Recognized in  
OCI on  
Derivative  
(Effective  
Portion)**

**Location of  
Gain or  
Loss  
Reclassified  
from  
Accumulated  
OCI into  
Income  
(Effective  
Portion)**

**Amount of  
(Gain) or  
Loss  
Reclassified  
from  
Accumulated  
OCI into  
Income  
(Effective  
Portion)**

**Location of  
Gain or  
Loss  
Recognized in  
Income on  
Derivative  
(Ineffective  
Portion  
and Amount  
Excluded  
from  
Effectiveness  
Testing)**

**Amount of**

**(Gain)  
or Loss  
Recognized  
in Income on  
Derivative  
(Ineffective  
Portion  
and Amount  
Excluded  
from  
Effectiveness  
Testing)**

Interest Rate  
Swaps

\$

13,817

Interest  
expense

\$

11,898

Other  
(income)

expense

\$

158

**Derivatives  
Not  
Designated as  
Hedging  
Instruments  
Under SFAS  
133**

**Location of  
Gain or Loss  
Recognized in  
Income on  
Derivative**

**Amount of  
(Gain) or  
Loss  
Recognized in  
Income on  
Derivative**

Commodity  
Hedges

Other  
(income)  
expense

\$

1,508

### **Credit-risk-related contingent features**

The Company has agreements with all of its interest rate swap counterparties that contain a provision providing that the Company could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the Company's default on such indebtedness.

As of May 1, 2009, the fair value of interest rate swaps in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk related to these agreements, was \$70.2 million. As of May 1, 2009, the Company has not posted any collateral related to these agreements. If the Company had breached any of these provisions at May 1, 2009, it would have been required to settle its obligations under the agreements at their termination value of \$70.2 million.

As of May 1, 2009, the fair value of commodity hedges in a net liability position, which excludes any adjustment for nonperformance risk related to the agreements, was \$0.5 million. As of May 1, 2009, the Company has an outstanding letter of credit related to these agreements in the amount of \$1.0 million. If the Company had breached any of the provisions of this agreement at May 1, 2009, the letter of credit would have been sufficient to settle its obligations under this agreement.





6.

## Commitments and contingencies

### Legal proceedings

On August 7, 2006, a lawsuit entitled *Cynthia Richter, et al. v. Dolgencorp, Inc., et al.* was filed in the United States District Court for the Northern District of Alabama (Case No. 7:06-cv-01537-LSC) ( Richter ) in which the plaintiff alleges that she and other current and former Dollar General store managers were improperly classified as exempt executive employees under the Fair Labor Standards Act ( FLSA ) and seeks to recover overtime pay, liquidated damages, and attorneys' fees and costs. On August 15, 2006, the Richter plaintiff filed a motion in which she asked the court to certify a nationwide class of current and former store managers. The Company opposed the plaintiff's motion. On March 23, 2007, the court conditionally certified a nationwide class of individuals who worked for Dollar General as store managers since August 7, 2003. The number of persons who will be included in the class has not been determined, and the court has not approved the Notice that will be sent to the class.

On May 30, 2007, the court stayed all proceedings in the case, including the sending of the Notice, to evaluate, among other things, certain appeals pending in the Eleventh Circuit involving claims similar to those raised in this action. That stay was extended through May 15, 2009, but the Company's efforts to secure its further extension have been denied. During the stay, the statute of limitations has been tolled for potential class members. If the court ultimately permits Notice to issue, the Company will have an opportunity at the close of the discovery period to seek decertification of the class, and the Company expects to file such a motion if necessary.

The Company believes that its store managers are and have been properly classified as exempt employees under the FLSA and that this action is not appropriate for collective action treatment. The Company intends to vigorously defend this action. However, at this time, it is not possible to predict whether the court ultimately will permit this action to proceed collectively, and no assurances can be given that the Company will be successful in the defense on the merits or otherwise. If the Company is not successful in its efforts to defend this action, the resolution could have a material adverse effect on the Company's financial statements as a whole.

On May 18, 2006, the Company was served with a lawsuit entitled *Tammy Brickey, Becky Norman, Rose Rochow, Sandra Cogswell and Melinda Sappington v. Dolgencorp, Inc. and Dollar General Corporation* (Western District of New York, Case No. 6:06-cv-06084-DGL, originally filed on February 9, 2006 and amended on May 12, 2006 ( Brickey )). The Brickey plaintiffs seek to proceed collectively under the FLSA and as a class under New York, Ohio, Maryland and North Carolina wage and hour statutes on behalf of, among others, assistant store managers who claim to be owed wages (including overtime wages) under those statutes. At this time, it is not possible to predict whether the court will permit this action to proceed collectively or as a class. However, the Company believes that this action is not appropriate for either collective or class treatment and that the Company's wage and hour policies and practices comply with both federal and state law. The Company plans to vigorously defend this action; however, no assurances can be given that the Company will be successful in the defense on the



merits or otherwise, and, if it is not successful, the resolution of this action could have a material adverse effect on the Company's financial statements as a whole.

On March 7, 2006, a complaint was filed in the United States District Court for the Northern District of Alabama ( *Janet Calvert v. Dolgencorp, Inc.*, Case No. 2:06-cv-00465-VEH ( Calvert )), in which the plaintiff, a former store manager, alleged that she was paid less than male store managers because of her sex, in violation of the Equal Pay Act and Title VII of the Civil Rights Act of 1964, as amended ( Title VII ). The complaint subsequently was amended to include additional plaintiffs, who also allege to have been paid less than males because of their sex, and to add allegations that the Company's compensation practices disparately impact females. Under the amended complaint, Plaintiffs seek to proceed collectively under the Equal Pay Act and as a class under Title VII, and request back wages, injunctive and declaratory relief, liquidated damages, punitive damages and attorney's fees and costs.

On July 9, 2007, the plaintiffs filed a motion in which they asked the court to approve the issuance of notice to a class of current and former female store managers under the Equal Pay Act. The Company opposed plaintiffs' motion. On November 30, 2007, the court conditionally certified a nationwide class of females under the Equal Pay Act who worked for Dollar General as store managers between November 30, 2004 and November 30, 2007. The notice was issued on January 11, 2008, and persons to whom the notice was sent were required to opt into the suit by March 11, 2008. Approximately 2,100 individuals have opted into the lawsuit. The Company will have an opportunity at the close of the discovery period to seek decertification of the Equal Pay Act class, and the Company expects to file such motion.

The plaintiffs have not yet moved for class certification relating to their Title VII claims. The Company expects such motion to be filed within the next several months and will strenuously oppose such a motion.

At this time, it is not possible to predict whether the court ultimately will permit the Calvert action to proceed collectively under the Equal Pay Act or as a class under Title VII. However, the Company believes that the case is not appropriate for class or collective treatment and that its policies and practices comply with the Equal Pay Act and Title VII. The Company intends to vigorously defend the action; however, no assurances can be given that the Company will be successful in the defense on the merits or otherwise. If the Company is not successful in defending the Calvert action, its resolution could have a material adverse effect on the Company's financial statements as a whole.

On July 30, 2008, the Company was served with a complaint filed in the District Court for Dallas County, Iowa ( *Julie Cox, et al. v. Dolgencorp, Inc., et al* Case No. LACV-034423 ("Cox")) in which the plaintiff, a former store manager, alleges that the Company discriminates against pregnant employees on the basis of sex and retaliates against employees in violation of the Iowa Civil Rights Act. Cox seeks to represent a class of all current, former and future employees from the State of Iowa who are employed by Dollar General who suffered from, are currently suffering from or in the future may suffer from alleged sex/pregnancy discrimination and retaliation and seeks declaratory and injunctive relief as well as equitable, compensatory and punitive damages and attorneys' fees and costs.



The plaintiff has not yet moved for class certification. At this time, it is not possible to predict whether the court ultimately will permit the Cox action to proceed as a class. However, the Company believes that the case is not appropriate for class treatment and that its policies and practices comply with the Iowa Civil Rights Act. The Company intends to vigorously defend the action; however, no assurances can be given that the Company will be successful in the defense on the merits or otherwise. If the Company is not successful in defending this action, its resolution could have a material adverse effect on the Company's financial statements as a whole.

On December 4, 2008, a complaint was filed in the United States District Court for the Western District of Tennessee (*Tressa Holt, et al v. Dollar General Corporation, et al.*, Case No.1:08-cv-01298 JDB) in which the plaintiff, on behalf of herself and a putative class of non-exempt store employees, alleges that the Company violated the Fair Labor Standards Act by failing to pay for all hours worked, including overtime hours. At this time, it is not possible to predict whether the court will permit this action to proceed collectively. However, the Company believes that this action is not appropriate for collective treatment and that the Company's wage and hour policies and practices comply with the FLSA. The Company plans to vigorously defend this action; however, no assurances can be given that the Company will be successful in the defense on the merits or otherwise, and, if it is not successful, the resolution of this action could have a material adverse effect on the Company's financial statements as a whole.

Subsequent to the announcement of the agreement relating to the Company's 2007 merger, the Company and its directors were named in seven putative class actions alleging claims for breach of fiduciary duty arising out of the Company's proposed sale to investment funds affiliated with Kohlberg Kravis Roberts & Co., L.P. (KKR). Each of the complaints alleged, among other things, that the Company's directors engaged in self-dealing by agreeing to recommend the transaction to the Company's shareholders and that the consideration available to such shareholders in the transaction is unfairly low. On motion of the plaintiffs, each of these cases was transferred to the Sixth Circuit Court for Davidson County, Twentieth Judicial District, at Nashville. By order dated April 26, 2007, the seven lawsuits were consolidated in the court under the caption, *In re: Dollar General*, Case No. 07MD-1. On June 13, 2007, the court denied the Plaintiffs' motion for a temporary injunction to block the shareholder vote that was then held on June 21, 2007. On June 22, 2007, the Plaintiffs filed their amended complaint making claims substantially similar to those outlined above. The court on November 6, 2008 certified a class of all persons who held stock in the Company on the date of the merger. The defendants filed for summary judgment.

On November 24, 2008, all defendants, including the Company, reached an agreement in principle to settle this lawsuit, subject to final documentation and court approval. The Company determined that the agreement would be in the best interest of the Company to avoid costly and time-consuming litigation. Based on the agreement in principle, the Company recorded a charge of \$32.0 million in the third and fourth quarters of 2008 in connection with the proposed settlement, which was net of insurance proceeds of \$10.0 million which were collected in the fourth quarter of 2008. On February 2, 2009, the Company funded the \$40.0 million settlement and on February 11, 2009, the court approved the terms of the settlement.



From time to time, the Company is a party to various other legal actions involving claims incidental to the conduct of its business, including actions by employees, consumers, suppliers, government agencies, or others through private actions, class actions, administrative proceedings, regulatory actions or other litigation, including under federal and state employment laws and wage and hour laws. The Company believes, based upon information currently available, that such other litigation and claims, both individually and in the aggregate, will be resolved without a material adverse effect on the Company's financial statements as a whole. However, litigation involves an element of uncertainty. Future developments could cause these actions or claims to have a material adverse effect on the Company's results of operations, cash flows, or financial position. In addition, certain of these lawsuits, if decided adversely to the Company or settled by the Company, may result in liability material to the Company's financial position or may negatively affect operating results if changes to the Company's business operation are required.

### **Leases**

The Company's 2007 merger and certain of the related financing transactions may be interpreted as giving rise to certain trigger events (which may include events of default) under leases for three of the Company's distribution centers ( DCs ). The Company does not believe such an interpretation would be appropriate under the terms of the leases. However, the possibility remains that the ultimate resolution of these matters could require the Company to make a significant cash investment to purchase these DCs.

### **Other**

In August 2008, the Consumer Product Safety Improvement Act of 2008 was signed into law. This law addresses, among other things, the permissible levels of lead and listed phthalates in certain products. The first tier of new standards for permissible levels of lead and phthalates became effective in February 2009; the second tier is effective in August 2009. To ensure compliance, the Company undertook a process during the fourth quarter of 2008 to identify, mark down and cease the sale of any remaining inventory that would be impacted by the new law. The Company is continuing to evaluate its inventory for the next implementation phase of this law, but does not currently expect the impact of this process to be material to its financial statements. Until the process is complete, however, the Company cannot definitely rule out that possibility.



7.

**Segment reporting**

The Company manages its business on the basis of one reportable segment. As of May 1, 2009, all of the Company's operations were located within the United States, with the exception of a Hong Kong subsidiary, the assets and revenues of which are not material. The following net sales data is presented in accordance with SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*.

13 Weeks  
Ended

( *I n*  
*thousands*)

May 1,  
2009

May 2,  
2008

Classes of  
s i m i l a r  
products:

H i g h l y

consumable

\$

1,995,809

\$

1,680,895

Seasonal

356,452

322,126

H o m e  
products

216,883

204,493

B a s i c  
clothing

210,793

195,984

Net sales

\$

2,779,937

\$

2,403,498

**8.****Related party transactions**

GS Capital Partners VI Fund, L.P. and affiliated funds (affiliates of Goldman, Sachs & Co.) and KKR indirectly own a substantial portion of the Company's common stock.

Affiliates of KKR (among other entities) are lenders under the Company's \$2.3 billion senior secured term loan facility. The amount of principal outstanding under this term loan facility at all times since the Company's 2007 merger was \$2.3 billion, and the Company paid no principal and approximately \$20.0 million and \$37.0 million of interest on this term loan during the periods ended May 1, 2009 and May 2, 2008, respectively.

Goldman, Sachs & Co. is a counterparty to an amortizing interest rate swap with a \$426.7 million notional amount as of May 1, 2009, entered into in connection with the Company's senior secured term loan facility, as discussed in more detail in Note 5. The Company paid Goldman, Sachs & Co. approximately \$4.1 million and \$2.3 million in the periods ended May 1, 2009 and May 2, 2008, respectively pursuant to this swap.

The Company is party to a monitoring agreement with an affiliate of KKR and with Goldman Sachs & Co. pursuant to which those entities provide management and advisory services to the Company. Under the terms of the monitoring agreement, among other things, the Company is obligated to pay to those entities an aggregate annual management fee payable in arrears at the end of each calendar quarter plus all reasonable out of pocket expenses incurred in connection

with the provision of services under the agreement upon request. The fees incurred for the periods ended May 1, 2009 and May 2, 2008 totaled \$1.3 million in each period. The management fee will be \$5.4 million in 2009 and increases at a rate of 5% per year.

From time to time the Company may use the services of Capstone Consulting, LLC, a team of executives who consult exclusively with KKR portfolio companies. The Chief Executive Officer of Capstone (who also is a Partner of KKR) served on the Company's Board of Directors until March 2009. Although neither KKR nor any entity affiliated with KKR owns any of the

equity of Capstone, prior to January 1, 2007 KKR had provided financing to Capstone. The aggregate fees incurred for Capstone services for the periods ended May 1, 2009 and May 2, 2008 totaled \$0.2 million and \$0.9 million, respectively.

A Member and a Director of KKR and a Managing Director of Goldman, Sachs & Co. serve on the Company's Board of Directors.

**9.**

**Guarantor subsidiaries**

Certain of the Company's subsidiaries (the Guarantors) have fully and unconditionally guaranteed on a joint and several basis the Company's obligations under certain outstanding debt obligations. Each of the Guarantors is a direct or indirect wholly-owned subsidiary of the Company. The following consolidating schedules present condensed financial information on a combined basis, in thousands.

**May 1, 2009**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED  
TOTAL**

**BALANCE  
SHEET:**

**ASSETS**

Current assets:



Cash and cash  
equivalents

\$

333,300

\$

80,841

\$

20,443

\$

-

\$

434,584

Merchandise  
inventories

-

1,454,692

-

-

1,454,692

Income taxes  
receivable

31,589

-

-

(28,110)

3,479

Deferred income  
taxes

-

-

2,656

(2,656)

-

Prepaid expenses  
and other current  
assets

704,516

2,167,422

14,174

(2,816,719)

69,393

Total current assets

1,069,405

3,702,955

37,273

(2,847,485)

1,962,148

Net property and  
equipment

79,760

1,200,893

182

-

1,280,835

Goodwill

4,338,589

-

-

-

4,338,589

Intangible assets, net

1,204,556

109,869

-

-

1,314,425

Deferred income  
taxes

-

-

2,487

(2,487)



-

Other assets, net

3,583,020

129,843

280,476

(3,910,535)

82,804

Total assets

\$

10,275,330

\$

5,143,560

\$

320,418

\$

(6,760,507)

\$

8,978,801

LIABILITIES AND  
SHAREHOLDERS  
EQUITY

Current liabilities:

Current portion of  
long-term  
obligations

\$

17,250

\$

2,276

\$

-

\$

-

\$

19,526

Accounts payable

2,395,046

1,063,634

46,179

(2,804,421)

700,438

Accrued expenses  
and other

84,941

208,209

51,869

(12,297)

332,722

Income taxes  
payable

1,659

49,682

4,803



(28,110)

28,034

Deferred income  
taxes

4,555

10,043

-

(2,656)

11,942

Total current  
liabilities

2,503,451

1,333,844

102,851

(2,847,484)

1,092,662

Long-term  
obligations

4,341,059

2,453,857

-

(2,677,726)

4,117,190

Deferred income  
taxes

395,788

160,797

-

(2,487)

554,098

Other liabilities

104,097

32,588

147,231

-

283,916

Redeemable  
common stock

14,350

-

-

-

14,350

Shareholders' equity:

Preferred stock

-

-

-



-

-

Common stock

278,159

23,855

100

(23,955)

278,159

Additional paid-in  
capital

2,492,482

553,639

19,900

(573,539)

2,492,482

Retained earnings

186,370

584,980

50,336

(635,316)

186,370

Accumulated other  
comprehensive loss

(40,426)

-

-

-

(40,426)

Total shareholders  
equity

2,916,585

1,162,474

70,336

(1,232,810)

2,916,585

Total liabilities and  
shareholders' equity

\$

10,275,330

\$

5,143,560

\$

320,418

\$

(6,760,507)

\$

8,978,801



**January 30, 2009**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED**

**TOTAL**

**BALANCE  
SHEET:**



**ASSETS**

Current assets:

Cash and cash  
equivalents

\$

292,637

\$

64,404

\$

20,954

\$

-

\$

377,995

Merchandise  
inventories

-

1,414,955

-

-

1,414,955

Income tax  
receivable

50,601

-

-

(44,209)

6,392

Deferred income  
taxes

5,892

-

2,560

(3,852)

4,600

Prepaid expenses  
and other current  
assets

462,572

2,016,712

5,894

(2,418,995)

66,183

Total current assets

811,702

3,496,071

29,408

(2,467,056)

1,870,125

Net property and  
equipment

82,616

1,186,125

219

-

1,268,960

Goodwill

4,338,589



-

-

-

4,338,589

Intangible assets, net

1,205,667

119,891

-

-

1,325,558

Deferred income  
taxes

-

-

3,518

(3,518)

-

Other assets, net

3,384,089

130,100

280,204

(3,708,426)

85,967

Total assets

\$

9,822,663

\$

4,932,187

\$

313,349

\$

(6,179,000)

\$

8,889,199

LIABILITIES AND  
SHAREHOLDERS  
EQUITY

Current liabilities:

Current portion of  
long-term  
obligations

\$

11,500

\$

2,658

\$

-

\$

-

\$

14,158

Accounts payable

2,007,625



1,035,057

46,644

(2,410,905)

678,421

Accrued expenses  
and other

108,504

220,142

54,489

(8,090)

375,045

Income taxes  
payable

1,659

48,467

1,694

(44,209)

7,611

Deferred income  
taxes

-

3,852

-

(3,852)

-

Total current  
liabilities

2,129,288

1,310,176

102,827

(2,467,056)

1,075,235

Long-term  
obligations

4,346,258

2,383,304

-

(2,606,606)

4,122,956

Deferred income  
taxes

397,570

162,049

-

(3,518)

556,101

Other liabilities

103,928

37,653

147,707

-

289,288

Redeemable  
common stock

13,924

-

-

-

13,924



Shareholders' equity:

Preferred stock

-

-

-

-

-

Common stock

278,114

23,855

100

(23,955)

278,114

Additional paid-in  
capital

2,489,647

553,639

19,900

(573,539)

2,489,647

Retained earnings

103,364

461,511

42,815

(504,326)

103,364

Accumulated other  
comprehensive loss

(39,430)

-

-

-

(39,430)

Total shareholders  
equity

2,831,695

1,039,005

62,815

(1,101,820)

2,831,695

Total liabilities and  
shareholders' equity

\$

9,822,663

\$

4,932,187

\$

313,349

\$

(6,179,000)

\$

8,889,199





**For the 13 weeks  
ended May 1, 2009**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED**

**TOTAL**

**STATEMENTS  
OF INCOME:**

Net sales

\$

62,846

\$

2,779,937

\$

21,473

\$  
(84,319)

\$  
2,779,937

Cost of goods sold

-

1,924,579

-

-

1,924,579

Gross profit

62,846

855,358

21,473

(84,319)

855,358

Selling, general and  
administrative

57,134

643,416

14,258

(84,319)

630,489

Operating profit

5,712

211,942

7,215

-

224,869

Interest income

(12,542)

(1,081)

(4,226)

143

17,755

(94)

Interest expense

94,261

12,724

5

(17,755)



89,235

Other (income)  
expense

1,667

-

-

-

1,667

Income (loss) before

145

income taxes

(77,674)

200,299

11,436

-

134,061

Income taxes

(29,690)

76,830

3,915

-

51,055

Equity in  
subsidiaries

earnings, net of  
taxes

130,990

-

-

(130,990)

-

Net income

\$

83,006

\$

123,469

\$

7,521

\$  
(130,990)

\$  
83,006

**For the 13 weeks  
ended May 2, 2008**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED**

**TOTAL**

**STATEMENTS  
OF INCOME:**

Net sales

\$

50,075

\$

2,403,498

\$

22,971

\$

(73,046)

\$

2,403,498

Cost of goods sold

-

1,710,421

-

-

1,710,421

Gross profit

50,075

693,077

22,971

(73,046)



693,077

Selling, general and  
administrative

46,480

587,972

20,800

(73,046)

582,206

Operating profit

3,595

105,105

2,171

-

110,871

Interest income

(16,582)

(8,679)

(3,136)

27,440

(957)

Interest expense

109,195

19,112

4

155

(27,440)

100,871

Other (income)  
expense

298

-

-

-

298

Income (loss) before  
income taxes

(89,316)

94,672

5,303

-

10,659

Income taxes

(28,367)

33,019

91

-

4,743

Equity in  
subsidiaries'

earnings, net of  
taxes

66,865

-

-

(66,865)

-

Net income

\$

5,916

\$

61,653

\$

5,212

\$

(66,865)

\$

5,916



**For the 13 weeks  
ended May 1, 2009**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED**

**TOTAL**

**STATEMENTS  
OF CASH  
FLOWS:**

*Cash flows from  
operating activities:*

Net income

\$

83,006

\$

123,469

\$

7,521

\$

(130,990)

\$

83,006

Adjustments to  
reconcile net income  
to net cash provided  
by (used in)  
operating activities:

Depreciation and  
amortization

8,833

55,639

59

-

64,531

Deferred income  
taxes

9,587

4,939

935

-

15,461

Noncash  
share-based  
compensation

2,938

-

-

-

2,938

Noncash inventory  
adjustments

-

(697)

-

-

(697)

Other noncash gains  
and losses

900

1,057

-

-



1,957

Equity in  
subsidiaries  
earnings, net

(130,990)

-

-

130,990

-

Change in operating  
assets and liabilities:

Merchandise  
inventories

-

(39,040)

-

-

(39,040)

Prepaid expenses  
and other current  
assets

740

(4,118)

366

171

-

(3,012)

Accounts payable

(5,886)

16,469

(5)

-

10,578

Accrued expenses  
and other

(26,202)

(21,070)

(3,096)

-

(50,368)

Income taxes

19,012

1,215

3,109

-

23,336

Other

(55)

258

-

-

203

Net cash provided  
by (used in)  
operating activities

(38,117)

138,121

175

8,889

-

108,893

*Cash flows from  
investing activities:*



Purchases of  
property and  
equipment

(2,057)

(49,746)

(22)

-

(51,825)

Proceeds from sale  
of property and  
equipment

-

152

-

-

152

Net cash used in  
investing activities

(2,057)

178

(49,594)

(22)

-

(51,673)

*Cash flows from  
financing activities:*

Issuance of common  
stock

620

-

-

-

620

Repayments of  
long-term  
obligations

-

(999)

-

-

(999)

Repurchases of  
common stock and  
stock options

(252)

-

-

-

(252)

Changes in  
intercompany note

balances, net

80,469

(71,091)

(9,378)

-

-

Net cash provided  
by (used in)  
financing activities

80,837

(72,090)

(9,378)

-

(631)

Net increase  
(decrease) in cash  
and cash equivalents

40,663

16,437



(511)

-

56,589

Cash and cash  
equivalents,  
beginning of period

292,637

64,404

20,954

-

377,995

Cash and cash  
equivalents, end of  
period

\$

333,300

\$

80,841

\$

20,443

\$

-

\$  
434,584

20

---

**For the 13 weeks  
ended May 2, 2008**

**DOLLAR  
GENERAL  
CORPORATION**

**GUARANTOR  
SUBSIDIARIES**

**OTHER  
SUBSIDIARIES**

**ELIMINATIONS**

**CONSOLIDATED**

**TOTAL**

**STATEMENTS  
OF CASH  
FLOWS:**

*Cash flows from  
operating activities:*

Net income

\$

5,916

\$

61,653

\$

5,212

\$

(66,865)

\$

5,916

Adjustments to  
reconcile net income  
to net cash provided  
by (used in)  
operating activities:

Depreciation and  
amortization

8,737

52,605

64

-

61,406

Deferred income  
taxes

(3,970)



(36)

(1,594)

-

(5,600)

Noncash  
share-based  
compensation

2,346

-

-

-

2,346

Noncash inventory  
adjustments

-

1,310

-

-

1,310

Other noncash gains  
and losses

-

219

-

-

Equity in  
subsidiaries  
earnings, net

(66,865)

-

-

66,865

-

Change in operating  
assets and liabilities:

Merchandise  
inventories

-

(29,746)

-

-

(29,746)

Prepaid expenses  
and other current  
assets

77

(3,657)

35

198

-

(3,545)

Accounts payable

4,331

48,433

96

-

52,860

Accrued expenses  
and other

56,411

7,411

4,075

-

67,897

Income taxes

200



46,048

(35,700)

(11,735)

-

(1,387)

Other

1,092

(1,119)

(88)

-

(115)

Net cash provided  
by (used in)  
operating activities

54,123

101,373

(3,935)

-

151,561

*Cash flows from  
investing activities:*

Purchases of  
property and  
equipment

(2,847)

(32,524)

(2)

-

(35,373)

Purchases of  
short-term  
investments

-

-

(9,903)

-

(9,903)

Sales of short-term  
investments

-

-

12,976

-

12,976

Proceeds from sale  
of property and  
equipment

-

94

206

-

-

94

Net cash provided  
by (used in)  
investing activities

(2,847)

(32,430)

3,071

207

-

(32,206)

*Cash flows from  
financing activities:*



Repayments of  
borrowings under  
revolving credit  
facility

(102,500)

-

-

-

(102,500)

Repayments of  
long-term  
obligations

-

(1,045)

-

-

(1,045)

Repurchase of  
common stock

(10)

210

-

-

-

(10)

Changes in  
intercompany note  
balances, net

51,469

(55,557)

4,088

-

-

Other financing  
activities

(105)

-

-

-

(105)

Net cash provided  
by (used in)  
financing activities

(51,146)

(56,602)

4,088

-

(103,660)

Net increase in cash  
and cash equivalents

130

12,341

3,224

-

15,695

Cash and cash  
equivalents,  
beginning of period

214

8,320

59,379

32,510

-

100,209

Cash and cash  
equivalents, end of  
period

\$

8,450

\$  
71,720

\$  
35,734

\$  
-

\$  
115,904



**ITEM 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

**General**

*Accounting Periods.* We follow the concept of a 52-53 week fiscal year that ends on the Friday nearest to January 31. The following text contains references to years 2009 and 2008, which represent 52-week fiscal years ending or ended January 29, 2010 and January 30, 2009, respectively. Consequently, references to quarterly accounting periods for 2009 and 2008 contained herein refer to 13-week accounting periods.

*Seasonality.* The nature of our business is seasonal to a certain extent. Primarily because of sales of holiday-related merchandise, sales in the fourth quarter have historically been higher than sales achieved in each of the first three quarters of the fiscal year. Expenses and, to a greater extent, operating income, vary by quarter. Results of a period shorter than a full year may not be indicative of results expected for the entire year. Furthermore, the seasonal nature of our business may affect comparisons between periods.

*Purpose of Discussion.* We intend for this discussion to provide the reader with information that will assist in understanding our company and the critical economic factors that affect our company. In addition, this discussion further explains our financial statements, the changes in certain key items in those financial statements from period to period, and the primary factors that accounted for those changes, as well as how certain accounting principles affect our financial statements.

This discussion and analysis is based on, should be read with, and is qualified in its entirety by, the accompanying condensed consolidated financial statements and related notes, as well as our consolidated financial statements and the related Management's Discussion and Analysis of Financial Condition and Results of Operations as contained in our Annual Report on Form 10-K for the year ended January 30, 2009. It also should be read in conjunction with the disclosure under "Cautionary Disclosure Regarding Forward-Looking Statements" in this report. Basis points or bps amounts referred to below are equal to 0.01 percent as a percentage of sales.

**Executive Overview**

We are the largest discount retailer in the United States by number of stores, with 8,462 stores as of May 1, 2009, located in 35 states, primarily in the southern, southwestern, midwestern and eastern United States. We serve a broad customer base and offer a focused assortment of everyday items, including basic consumable merchandise and other home, apparel and seasonal products. A majority of our products are priced at \$10 or less, and approximately 25% of

our products are priced at \$1 or less. We seek to offer a compelling value proposition for our customers based on convenient store locations, easy in and out shopping and quality merchandise at highly competitive prices. We believe our combination of value and convenience distinguishes us from other discount, convenience and drugstore retailers, who typically focus on either value or convenience.

## Edgar Filing: DOLLAR GENERAL CORP - Form 10-Q

Like other companies, we are operating in a very difficult economic environment. Consumers are facing high rates of unemployment, increased food costs, and a continued weakness in housing and credit markets, and the timetable for economic recovery is uncertain. Nonetheless, as a result of our long-term mission of serving the value-conscious customer, coupled with a vigorous focus on improving our operating and financial performance, our first quarter results were strong, and we remain cautiously optimistic with regard to our operating priorities for the remainder of 2009.

We have been keenly focused on executing the following four operating priorities which we defined at the beginning of 2008:

.  
Drive productive sales growth;

.  
Increase gross margins;

.  
Leverage process improvements and information technology to reduce costs; and

.  
Strengthen and expand Dollar General's culture of serving others.

Focus on these priorities has resulted in improved performance in the first quarter of 2009 over the comparable 2008 period in each of our key financial metrics, as follows:

.  
Total sales increased 15.7% to \$2.78 billion. Sales in same-stores increased 13.3% driven by increases in customer traffic and average transaction amount. Average sales per square foot for all stores over the 52-week period ended May 1, 2009 were approximately \$185, up from \$167 for the comparable prior 52-week period.

Gross profit, as a percentage of sales, increased to 30.8% compared to 28.8% in the 2008 period as a result of higher average markups driven by our focused effort to reduce our merchandise purchase costs while maintaining our everyday low prices (including strategic changes we have made to the mix of merchandise, such as increasing private brand items which generally are associated with higher average markups), lower transportation and distribution costs and continued improvement in inventory shrinkage.

SG&A, as a percentage of sales, was 22.7%, compared to 24.2% in the 2008 quarter. The improvement is attributable to leverage resulting from our significant sales increase and a reduction in insurance costs, primarily workers compensation.

Inventory turnover improved to 5.2 times on a rolling four-quarter basis compared to 5.0 times for the corresponding prior year period.

We reported net income of \$83.0 million compared to net income of \$5.9 million in the 2008 quarter.

## Edgar Filing: DOLLAR GENERAL CORP - Form 10-Q

We generated \$108.9 million of cash from operating activities. At May 1, 2009, we had a cash balance of \$434.6 million. Because of continued uncertainties in the financial markets, we believe maintaining excess liquidity is prudent. Also during the 2009 first quarter, we opened 104 new stores, remodeled or relocated 100 stores, and closed four stores, resulting in a store count of 8,462 on May 1, 2009.

The above discussion is a summary only. Readers should refer to the detailed discussion of our operating results below for the full analysis of our financial performance in the current year period as compared with the prior year period.

### Results of Operations

The following table contains results of operations data for the first 13 weeks of each of 2009 and 2008, and the dollar and percentage variances among those periods:

13 Weeks  
Ended

2009 vs. 2008

(in millions)

May 1,  
2009

May 2,  
2008

Amount  
change

%  
change

Net sales by  
category:

Highly  
consumable

\$

1,995.8

\$

1,680.9

\$

314.9

18.7

%

*% of net sales*

71.79%

69.94%

Seasonal

356.5

322.1

34.3

10.7

*% of net sales*

12.82%

13.40%

Home  
products

216.9

204.5

12.4

6.1

*% of net sales*



7.80%

8.51%

Basic clothing

210.8

196.0

14.8

7.6

*% of net sales*

7.58%

8.15%

Net sales

2,779.9

2,403.5

376.4

15.7

Cost of goods  
sold

1,924.6

1,710.4

214.2

12.5

*% of net sales*

69.23%

71.16%

Gross profit

855.4

693.1

162.3

23.4

*% of net sales*

30.77%

28.84%

Selling,  
general and  
administrative

630.5

582.2

48.3

8.3

*% of net sales*

22.68%

24.22%

Operating  
profit

224.9

110.9

229

114.0

102.8

*% of net sales*

8.09%

4.61%

Interest  
income

(0.1)

(1.0)

230

0.9

(90.2)

*% of net sales*

(0.00)%

(0.04)%

**Interest  
expense**

89.2

100.9

231

(11.6)

(11.5)

*% of net sales*

3.21%

4.20%

Other  
(income)  
expense

1.7

0.3



1.4

-

*% of net sales*

0.06%

0.01%

Income before  
income taxes

134.1

10.7

123.4

233

-

*% of net sales*

4.82%

0.44%

Income tax  
expense

51.1

4.7

46.3

234

-

*% of net sales*

*1.84%*

*0.20%*

Net income

\$

83.0

\$

5.9

\$

77.1

-

235

*%*

*% of net sales*

*2.99%*

*0.25%*

**13 WEEKS ENDED MAY 1, 2009 AND MAY 2, 2008**

*Net Sales.* The net sales increase in the 2009 first quarter reflects a same-store sales increase of 13.3% compared to the 2008 quarter. Same-stores include stores that have been open for 13 months and remain open at the end of the reporting period. For the 2009 quarter, there were 8,179 same-stores which accounted for sales of \$2.70 billion. The remainder of the sales increase was attributable to new stores, partially offset by sales from closed stores.

We believe that the increase in sales reflects the impact of various operating and merchandising initiatives implemented over the last year, including the impact of improved store standards, the expansion of convenience food and beverage offerings and additional private brand consumables that offer improved quality and value. We have adjusted our store hours to better accommodate our customers, resulting in increased customer traffic. In addition, we have increased the utilization of store square footage and have improved the timing, selection and management of seasonal, home and apparel merchandise, adding items that are more trend relevant. As indicated by our growth in sales during this challenging economic period, value-conscious customers are relying on our stores for value and convenience more than ever.

*Gross Profit.* The gross profit rate as a percentage of sales was 30.8% in the 2009 first quarter compared to 28.8% in the 2008 quarter. Several factors contributed significantly to our gross profit rate expansion:

Average markups increased as a result of our focus on lowering costs from our vendors, while maintaining our every day low prices, and changes we have made to the mix of merchandise, such as the increase in private brand items which generally represent higher gross profit rates.

Distribution and transportation costs decreased as a result of lower fuel costs and improved efficiencies arising from changes in our distribution processes.

Inventory shrink as a percentage of sales declined.

In 2008, we faced increased commodity cost pressures related to food and pet products which were driven by rising fruit and vegetable prices and freight costs. In addition, increases in petroleum, resin, metals, pulp and other raw material commodity driven costs also resulted in multiple product cost increases in 2008. As a result, we recorded a

LIFO provision of \$43.9 million for the full year 2008. On a quarterly basis, we estimate the annual impact of commodity cost fluctuations based upon the best available information at that point in time. The estimated LIFO provision in the 2009 first quarter was \$0.8 million reflecting a flattening of these increases based on our 2009 trends and our current 2009 estimates.

*SG&A Expense.* The 8.3% increase in SG&A expense in the 2009 period compared to the 2008 period is the result primarily of SG&A required to operate new stores and to support increased same-store sales levels. As a percentage of sales, SG&A decreased to 22.7% in the 2009 period from 24.2% in the 2008 period, a decrease of 154 basis points, primarily attributable to leverage on payroll and store occupancy costs attained from significantly higher sales. In

addition, workers' compensation costs and general liability insurance expense decreased as a result of our continued cost reduction efforts.

*Interest Income.* Interest income consists primarily of interest on investments. The decrease in interest income in the 2009 period compared to the 2008 period was the result of lower interest rates.

*Interest Expense.* The decrease in interest expense in the 2009 period from the 2008 period is due to lower interest rates on our variable rate debt, primarily on our term loan, and lower outstanding borrowings as the result of the repurchase of \$44.1 million of the senior subordinated notes in the fourth quarter of 2008. We had outstanding variable-rate debt of \$836 million and \$623 million, after taking into consideration the impact of interest rate swaps, as of May 1, 2009 and January 30, 2009, respectively. The remainder of our outstanding indebtedness at May 1, 2009 and January 30, 2009 was fixed rate debt.

*Income Taxes.* The effective income tax rate for the 2009 period was 38.1%, compared to a rate of 44.5% for the 2008 period. Both periods included similar amounts of income tax-related interest, but because the 2009 pretax income was higher, the effective rate was impacted to a lesser degree.

### **Recently Adopted Accounting Standard**

During the first quarter of 2009 we changed our accounting for the fair value of our nonfinancial assets and liabilities in connection with the adoption of Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements*. Through May 1, 2009, the adoption of this standard had no impact on our consolidated financial position or results of operations.

We adopted the provisions of SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133* ("SFAS 161") during the first quarter of 2009. SFAS 161 amends and expands the disclosure requirements of FASB Statement No. 133 ("SFAS 133") with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

### **Liquidity and Capital Resources**

*Credit Facilities*

We have two senior secured credit facilities (the Credit Facilities ) which provide financing of up to \$3.425 billion. The Credit Facilities consist of a \$2.3 billion senior secured



term loan facility and a senior secured asset-based revolving credit facility of up to \$1.125 billion (of which up to \$350.0 million is available for letters of credit), subject to borrowing base availability. The asset-based revolving credit facility includes borrowing capacity available for letters of credit and for short-term borrowings referred to as swingline loans.

The agreements governing the Credit Facilities provide that we have the right at any time to request up to \$325.0 million of incremental commitments under one or more incremental term loan facilities and/or asset-based revolving credit facilities. The lenders under these facilities are not under any obligation to provide any such incremental commitments and any such addition of or increase in commitments will be subject to our not exceeding certain senior secured leverage ratios and certain other customary conditions. Our ability to obtain extensions of credit under these incremental commitments also will be subject to the same conditions as extensions of credit under the Credit Facilities.

The amount available under the asset-based revolving credit facility (including letters of credit) is subject to certain borrowing base limitations. The asset-based revolving credit facility includes a last out tranche in respect of which we may borrow up to a maximum amount of \$125.0 million.

Borrowings under the Credit Facilities bear interest at a rate equal to an applicable margin plus, at our option, either (a) LIBOR or (b) a base rate (which is usually equal to the prime rate). The applicable margin for borrowings is (i) under the term loan facility, 2.75% for LIBOR borrowings and 1.75% for base-rate borrowings (ii) as of May 1, 2009, under the asset-based revolving credit facility (except in the last out tranche described above), 1.25% for LIBOR borrowings and 0.25% for base-rate borrowings; and for any last out borrowings, 2.25% for LIBOR borrowings and 1.25% for base-rate borrowings. The applicable margins for borrowings under the asset-based revolving credit facility (except in the case of last out borrowings) are subject to adjustment each quarter based on average daily excess availability under the asset-based revolving credit facility. We are also required to pay a commitment fee to the lenders under the asset-based revolving credit facility for any unutilized commitments at a rate of 0.375% per annum. We also must pay customary letter of credit fees.

The senior secured credit agreement for the term loan facility requires us to prepay outstanding term loans, subject to certain exceptions, with up to 50% of our annual excess cash flow (as defined in the credit agreement) which will be reduced to 25% and 0% if we achieve and maintain a total net leverage ratio of 6.0 to 1.0 and 5.0 to 1.0, respectively; the net cash proceeds of certain non-ordinary course asset sales or other dispositions of property; and the net cash proceeds of any incurrence of debt other than proceeds from debt permitted under the senior secured credit agreement. Through May 1, 2009, no prepayments have been required under the prepayment provisions listed above.

In addition, the senior secured credit agreement for the asset-based revolving credit facility requires us to prepay the asset-based revolving credit facility, subject to certain exceptions, with the net cash proceeds of all non-ordinary course asset sales or other dispositions of revolving facility collateral (as defined in the senior secured credit agreement); and to the extent such extensions of credit exceed the then current borrowing base.



We may be obligated to pay a prepayment premium on the amount repaid under the term loan facility if the term loans are voluntarily repaid in whole or in part before July 6, 2009. We may voluntarily repay outstanding loans under the asset-based revolving credit facility at any time without premium or penalty, other than customary breakage costs with respect to LIBOR loans.

At May 1, 2009, we had no borrowings, \$31.7 million of commercial letters of credit, and \$86.0 million of standby letters of credit outstanding under our asset-based revolving credit facility.

*Senior Notes due 2015 and Senior Subordinated Toggle Notes due 2017*

We have \$1,175.0 million aggregate principal amount of 10.625% senior notes due 2015 (the senior notes ) outstanding, which mature on July 15, 2015, pursuant to an indenture dated as of July 6, 2007 (the senior indenture ), and \$655.9 million aggregate principal amount of 11.875%/12.625% senior subordinated toggle notes due 2017 (the senior subordinated notes ) outstanding, which mature on July 15, 2017, pursuant to an indenture dated as of July 6, 2007 (the senior subordinated indenture ). The senior notes and the senior subordinated notes are collectively referred to herein as the notes. The senior indenture and the senior subordinated indenture are collectively referred to herein as the indentures. We may redeem some or all of the notes at any time at redemption prices described or set forth in the indentures.

Interest on the notes is payable on January 15 and July 15 of each year. Interest on the senior notes is payable in cash. Cash interest on the senior subordinated notes accrues at a rate of 11.875% per annum, and PIK interest (as that term is defined below) accrues at a rate of 12.625% per annum. For any interest period subsequent to the initial interest period through July 15, 2011, we may elect to pay interest on the senior subordinated notes (i) in cash, (ii) by increasing the principal amount of the senior subordinated notes or issuing new senior subordinated notes ( PIK interest ) or (iii) by paying interest on half of the principal amount of the senior subordinated notes in cash interest and half in PIK interest. After July 15, 2011, all interest on the senior subordinated notes will be payable in cash. Through May 1, 2009, all interest on the senior subordinated notes has been paid in cash.

*Adjusted EBITDA*

Under the agreements governing the Credit Facilities and the indentures, certain limitations and restrictions could arise if we are not able to satisfy and remain in compliance with specified financial ratios. Management believes the most significant of such ratios is the senior secured incurrence test under the Credit Facilities. This test measures the ratio of the senior secured debt to Adjusted EBITDA. This ratio would need to be no greater than 4.25 to 1 to avoid such limitations and restrictions. As of May 1, 2009, this ratio was 1.8 to 1. Senior secured debt is defined as our total debt secured by liens or similar encumbrances less cash and cash equivalents. EBITDA is defined as income (loss) from continuing operations before cumulative effect of change in accounting principle plus interest and other financing costs, net, provision for income taxes, and depreciation and amortization. Adjusted EBITDA is defined as EBITDA, further adjusted to give effect to adjustments required in calculating this covenant ratio under our Credit Facilities. EBITDA and Adjusted EBITDA are not presentations made in accordance with U.S. GAAP, are not measures of financial performance or condition, liquidity or profitability, and should not be considered as an alternative to (1) net income, operating income or any other performance measures determined in accordance with U.S. GAAP or (2) operating cash flows determined in accordance with U.S. GAAP. Additionally, EBITDA and Adjusted EBITDA are not intended to be measures of free cash flow for management's discretionary use, as they do not consider certain cash requirements such as interest payments, tax payments and debt service requirements and replacements of fixed assets.

Our presentation of EBITDA and Adjusted EBITDA has limitations as an analytical tool, and should not be considered in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. Because not all companies use identical calculations, these presentations of EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. We believe that the presentation of EBITDA and Adjusted EBITDA is appropriate to provide additional information about the calculation of this financial ratio in the Credit Facilities. Adjusted EBITDA is a material component of this ratio. Specifically, non-compliance with the senior secured indebtedness ratio contained in our Credit Facilities could prohibit us from making investments, incurring liens, making certain restricted payments and incurring additional secured indebtedness (other than the additional funding provided for under the senior secured credit agreement and pursuant to specified exceptions).

The calculation of Adjusted EBITDA under the Credit Facilities is as follows:

13-weeks ended

52-weeks ended

*(in millions)*

May 1,  
2009

May 2,  
2008

May 1,  
2009

January 30,  
2009

Net income

\$

83.0

\$

5.9

\$

185.3

\$

108.2

Add (subtract):

Interest income

(0.1)

(1.0)

(2.2)

(3.1)

Interest expense

89.2

100.9

380.2

391.9

Depreciation and  
amortization

61.2

58.3

238.0

235.1

Income taxes

51.1

4.7

132.6

86.2

EBITDA

284.4

168.8

933.9

818.3



Adjustments:

Gain on debt  
retirements

-

-

(3.8)

(3.8)

Loss on hedging  
instruments

0.7

0.3

1.5

1.1

Reversal of  
contingent loss  
on distribution

center leases

-

-

(5.0)

(5.0)

Impact of  
markdowns  
related to  
inventory  
clearance  
activities, net of  
purchase  
accounting  
adjustments

(3.5)

1.3

(28.4)

(24.9)

Hurricane-related  
expenses and  
write-offs

-

-

2.2

2.2

Monitoring and  
consulting fees  
to affiliates

1.6

2.2

8.0

8.6

Stock option and  
restricted stock  
unit expense

2.9

2.3

10.6

10.0

Indirect  
merger-related  
costs

4.4

7.8

17.3

20.7

Litigation  
settlement and  
related costs, net

-

-

32.0

32.0

Other noncash  
charges  
(including LIFO)

0.5

-

53.9

54.7

Total  
Adjustments

6.6

13.9

88.3

95.6

Adjusted  
EBITDA

\$

291.0

\$

182.7

\$

1,022.2

\$

913.9

*Current Financial Condition / Recent Developments*

At May 1, 2009, we had total outstanding debt (including the current portion of long-term obligations) of approximately \$4.14 billion. We had \$970.4 million available for borrowing under our senior secured asset-based revolving credit facility at that date. Our liquidity needs are significant, primarily due to our debt service and other obligations. However, we believe our cash flow from operations and existing cash balances, combined with availability under the Credit Facilities, will provide sufficient liquidity to fund our current obligations, projected working capital requirements and capital spending for a period that includes the next twelve months.

Our inventory balance represented approximately 44% of our total assets exclusive of goodwill and other intangible assets as of May 1, 2009. Our proficiency in managing our inventory balances can have a significant impact on our cash flows from operations during a given fiscal year. Inventory purchases are often somewhat seasonal in nature,



such as the purchase of warm-weather or Christmas-related merchandise. Efficient management of our inventory is an important component of our efforts to increase gross margins.

As described in Note 6 to the condensed consolidated financial statements, we have contingencies related to certain distribution center leases and are involved in a number of legal actions and claims, some of which could potentially result in material cash payments. Adverse developments in those contingencies or actions could materially and adversely affect our liquidity. We also have certain income tax-related contingencies as more fully described below under *Critical Accounting Policies and Estimates* and in Note 3 to the condensed consolidated financial statements. Future negative developments could have a material adverse effect on our liquidity.

We may seek, from time to time, to retire the notes (as defined above) through cash purchases on the open market, in privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

*Cash flows from operating activities.* The most significant components of the change in cash flows from operating activities in the 2009 period as compared to the 2008 period were related to working capital in general and accrued expenses and other liabilities in particular. Accrued expenses and other liabilities decreased by \$50.4 million in the 2009 period compared to an increase of \$67.9 million in the 2008 period, with the most significant items including a \$40.0 million payment in the 2009 period to settle a shareholder lawsuit resulting from our 2007 merger, higher bonus payouts in the 2009 period compared to the prior year period as a result of our improved 2008 operating results, and reductions of income tax reserves in the 2009 period. In addition, in 2008 we implemented initiatives to aggressively manage our payables and improve payment terms. While these initiatives continue, their impact, as expected, is less significant in the 2009 period compared to when they were implemented. Our cash flows from operating activities in the 2009 period compared to the 2008 period was positively impacted by our strong operating performance due to greater sales, higher gross margins and lower SG&A expenses as a percentage of sales, as described in more detail above under *Results of Operations*. In addition, we experienced increased inventory turns in the 2009 period as compared to the 2008 period. We continue to closely monitor our inventory balances, which increased by 3% overall during the first quarter of 2009 compared to a 2% overall increase during the first quarter of 2008. Inventory levels in our four inventory categories in the 2009 period compared to the respective 2008 period were as follows: the highly consumable category increased 7% compared to a 3% increase; the seasonal category increased by 1% compared to a 3% increase; the home products category declined by 4% compared to a decline of 3%; and basic clothing declined by 2% compared to a 2% increase.

*Cash flows from investing activities.* Significant components of property and equipment purchases in the 2009 period included the following approximate amounts: \$35 million for improvements and upgrades to existing stores; \$9 million for new stores and \$4 million for remodels and relocations of existing stores. During the 2009 period, we opened 104 new stores and remodeled or relocated 100 stores.

Significant components of property and equipment purchases in the 2008 period included the following approximate amounts: \$15 million for improvements and upgrades to existing stores; \$7 million for remodels and relocations of existing stores; \$6 million for new stores; \$4



million for distribution and transportation-related capital expenditures; and \$3 million for systems-related capital projects. During the 2008 period, we opened 73 new stores and remodeled or relocated 125 stores.

Purchases and sales of short-term investments of \$9.9 million and \$13.0 million, respectively, during the 2008 period relate primarily to our captive insurance subsidiary.

Capital expenditures for the 2009 fiscal year are projected to be approximately \$250 to \$275 million. We anticipate funding our 2009 capital requirements with cash flows from operations and, if necessary, borrowings under our asset-based revolving credit facility.

*Cash flows from financing activities.* We had no borrowings or repayments under our asset-based revolving credit facility in the 2009 period, and had no borrowings and repayments of \$102.5 million under this facility in the 2008 period.

### **Critical Accounting Policies and Estimates**

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect reported amounts and related disclosures. In addition to the estimates presented below, there are other items within our financial statements that require estimation, but are not deemed critical as defined below. We believe these estimates are reasonable and appropriate. However, if actual experience differs from the assumptions and other considerations used, the resulting changes could have a material effect on the financial statements taken as a whole.

Management believes the following policies and estimates are critical because they involve significant judgments, assumptions, and estimates. Management has discussed the development and selection of the critical accounting estimates with the Audit Committee of our Board of Directors, and the Audit Committee has reviewed the disclosures presented below relating to those policies and estimates.

*Merchandise Inventories.* Merchandise inventories are stated at the lower of cost or market with cost determined using the retail last-in, first-out ( LIFO ) method. Under our retail inventory method ( RIM ), the calculation of gross profit and the resulting valuation of inventories at cost are computed by applying a calculated cost-to-retail inventory ratio to the retail value of sales at a department level. The RIM is an averaging method that has been widely used in the retail industry due to its practicality. Also, it is recognized that the use of the RIM will result in valuing inventories at the lower of cost or market ( LCM ) if markdowns are currently taken as a reduction of the retail value of inventories.

Inherent in the RIM calculation are certain significant management judgments and estimates including, among others, initial markups, markdowns, and shrinkage, which significantly impact the gross profit calculation as well as the ending inventory valuation at cost. These significant estimates, coupled with the fact that the RIM is an averaging process, can, under certain circumstances, produce distorted cost figures. Factors that can lead to distortion in the calculation of the inventory balance include:

applying the RIM to a group of products that is not fairly uniform in terms of its cost and selling price relationship and turnover;

applying the RIM to transactions over a period of time that include different rates of gross profit, such as those relating to seasonal merchandise;

inaccurate estimates of inventory shrinkage between the date of the last physical inventory at a store and the financial statement date; and

inaccurate estimates of LCM and/or LIFO reserves.

Factors that reduce potential distortion include the use of historical experience in estimating the shrink provision (see discussion below) and an annual LIFO analysis whereby all SKUs are considered in the index formulation. An actual valuation of inventory under the LIFO method is made at the end of each year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations are based on management's estimates of expected year-end inventory levels, sales for the year and the expected rate of inflation/deflation for the year and are thus subject to adjustment in the final year-end LIFO inventory valuation. We also perform interim inventory-aging analysis for determining obsolete inventory. Our policy is to write down inventory to an LCM value based on various management assumptions including estimated markdowns and sales required to liquidate such aged inventory in future periods. Inventory is reviewed on a quarterly basis and adjusted as appropriate to reflect write-downs determined to be necessary.

Factors such as slower inventory turnover due to changes in competitors' tactics, consumer preferences, consumer spending and unseasonable weather patterns, among other factors, could cause excess inventory requiring greater than estimated markdowns to entice consumer purchases, resulting in an unfavorable impact on our consolidated financial statements. Sales shortfalls due to the above factors could cause reduced purchases from vendors and associated vendor allowances that would also result in an unfavorable impact on our consolidated financial statements.

We calculate our shrink provision based on actual physical inventory results during the fiscal period and an accrual for estimated shrink occurring subsequent to a physical inventory through the end of the fiscal reporting period. This accrual is calculated as a percentage of sales at each retail store, at a department level, and is determined by dividing

the book-to-physical inventory adjustments recorded during the previous twelve months by the related sales for the same period for each store. To the extent that subsequent physical inventories yield different results than this estimated accrual, our effective shrink rate for a given reporting period will include the impact of adjusting the estimated results to the actual results. Although we perform physical inventories in virtually all of our stores on an annual basis, the same stores do not necessarily get counted in the same reporting periods from year to year, which could impact comparability in a given reporting period.

*Goodwill and Other Intangible Assets.* We amortize intangible assets over their estimated useful lives unless such lives are deemed indefinite. If impairment indicators are noted,

amortizable intangible assets are tested for impairment based on projected undiscounted cash flows, and, if impaired, written down to fair value based on either discounted projected cash flows or appraised values. Future cash flow projections are based on management's projections. Significant judgments required in this testing process may include projecting future cash flows, determining appropriate discount rates and other assumptions. Projections are based on management's best estimates given recent financial performance, market trends, strategic plans and other available information. Changes in these estimates and assumptions could materially affect the determination of fair value or impairment. Future indicators of impairment could result in an asset impairment charge.

Under SFAS 142, *Goodwill and Other Intangible Assets*, we are required to test goodwill and intangible assets with indefinite lives for impairment annually, or more frequently if impairment indicators occur. The goodwill impairment test is a two-step process that requires management to make judgments in determining what assumptions to use in the calculation. The first step of the process consists of estimating the fair value of our reporting unit based on valuation techniques (including a discounted cash flow model using revenue and profit forecasts) and comparing that estimated fair value with the recorded carrying value, which includes goodwill. If the estimated fair value is less than the carrying value, a second step is performed to compute the amount of the impairment by determining an implied fair value of goodwill. The determination of the implied fair value of goodwill would require us to allocate the estimated fair value of our reporting unit to its assets and liabilities. Any unallocated fair value represents the implied fair value of goodwill, which would be compared to its corresponding carrying value.

*Property and Equipment.* Property and equipment are recorded at cost. We group our assets into relatively homogeneous classes and generally provide for depreciation on a straight-line basis over the estimated average useful life of each asset class, except for leasehold improvements, which are amortized over the lesser of the applicable lease term or the estimated useful life of the asset. Certain store and warehouse fixtures, when fully depreciated, are removed from the cost and related accumulated depreciation and amortization accounts. The valuation and classification of these assets and the assignment of useful depreciable lives involves significant judgments and the use of estimates.

*Impairment of Long-lived Assets.* We review the carrying value of all long-lived assets for impairment at least annually, and whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. In accordance with SFAS 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, we review for impairment stores open for approximately two years or more for which recent cash flows from operations are negative. Impairment results when the carrying value of the assets exceeds the estimated undiscounted future cash flows over the life of the lease. Our estimate of undiscounted future cash flows over the lease term is based upon historical operations of the stores and estimates of future store profitability which encompasses many factors that are subject to variability and are difficult to predict. If a long-lived asset is found to be impaired, the amount recognized for impairment is equal to the difference between the carrying value and the asset's estimated fair value. The fair value is estimated based primarily upon projected future cash flows (discounted





at our credit adjusted risk-free rate) or other reasonable estimates of fair market value in accordance with U.S. GAAP.

*Insurance Liabilities.* We retain a significant portion of the risk for our workers' compensation, employee health insurance, general liability, property loss and automobile coverage. These costs are significant primarily due to the large employee base and number of stores. Provisions are made to these insurance liabilities on an undiscounted basis based on actual claim data and estimates of incurred but not reported claims developed using actuarial methodologies based on historical claim trends. If future claim trends deviate from recent historical patterns, we may be required to record additional expenses or expense reductions, which could be material to our future financial results.

*Contingent Liabilities - Income Taxes.* Income tax reserves are determined using the methodology established by FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement 109* (FIN 48). FIN 48 requires companies to assess each income tax position taken using a two step process. A determination is first made as to whether it is more likely than not that the position will be sustained, based upon the technical merits, upon examination by the taxing authorities. If the tax position is expected to meet the more likely than not criteria, the benefit recorded for the tax position equals the largest amount that is greater than 50% likely to be realized upon ultimate settlement of the respective tax position. Uncertain tax positions require determinations and estimated liabilities to be made based on provisions of the tax law which may be subject to change or varying interpretation. If our determinations and estimates prove to be inaccurate, the resulting adjustments could be material to our future financial results.

*Contingent Liabilities - Legal Matters.* We are subject to legal, regulatory and other proceedings and claims. We establish liabilities as appropriate for these claims and proceedings based upon the probability and estimability of losses and to fairly present, in conjunction with the disclosures of these matters in our financial statements and SEC filings, management's view of our exposure. We review outstanding claims and proceedings with external counsel to assess probability and estimates of loss. We re-evaluate these assessments on a quarterly basis or as new and significant information becomes available to determine whether a liability should be established or if any existing liability should be adjusted. The actual cost of resolving a claim or proceeding ultimately may be substantially different than the amount of the recorded liability. In addition, because it is not permissible under U.S. GAAP to establish a litigation liability until the loss is both probable and estimable, in some cases there may be insufficient time to establish a liability prior to the actual incurrence of the loss (upon verdict and judgment at trial, for example, or in the case of a quickly negotiated settlement).

*Lease Accounting and Excess Facilities.* The majority of our stores are subject to short-term leases (usually with initial or current terms of 3 to 5 years) with multiple renewal options when available. We also have stores subject to build-to-suit arrangements with landlords, which typically carry a primary lease term of 10 years with multiple renewal options. Approximately 42% of our stores have provisions for contingent rentals based upon a percentage of defined sales volume. We recognize contingent rental expense when the achievement of specified sales targets is considered probable. We recognize rent expense over the term of the lease. We record



minimum rental expense on a straight-line basis over the base, non-cancelable lease term commencing on the date that we take physical possession of the property from the landlord, which normally includes a period prior to store opening to make necessary leasehold improvements and install store fixtures. When a lease contains a predetermined fixed escalation of the minimum rent, we recognize the related rent expense on a straight-line basis and record the difference between the recognized rental expense and the amounts payable under the lease as deferred rent. Tenant allowances, to the extent received, are recorded as deferred incentive rent and amortized as a reduction to rent expense over the term of the lease. We reflect as a liability any difference between the calculated expense and the amounts actually paid. Improvements of leased properties are amortized over the shorter of the life of the applicable lease term or the estimated useful life of the asset.

For store closures (excluding those associated with a business combination) where a lease obligation still exists, we record the estimated future liability associated with the rental obligation on the date the store is closed in accordance with SFAS 146, *Accounting for Costs Associated with Exit or Disposal Activities*. Based on an overall analysis of store performance and expected trends, management periodically evaluates the need to close underperforming stores. Liabilities are established at the point of closure for the present value of any remaining operating lease obligations, net of estimated sublease income, and at the communication date for severance and other exit costs, as prescribed by SFAS 146. Key assumptions in calculating the liability include the timeframe expected to terminate lease agreements, estimates related to the sublease potential of closed locations, and estimation of other related exit costs. If actual timing and potential termination costs or realization of sublease income differ from our estimates, the resulting liabilities could vary from recorded amounts. These liabilities are reviewed periodically and adjusted when necessary.

*Share-Based Payments.* Our share-based stock option awards are valued on an individual grant basis using the Black-Scholes-Merton closed form option pricing model. The application of this valuation model involves assumptions that are judgmental and highly sensitive in the valuation of stock options, which affects compensation expense related to these options. These assumptions include an estimate of the fair value of our common stock (as our stock is not publicly traded), the term that the options are expected to be outstanding, an estimate of the volatility of our stock price (which is based on a peer group of publicly traded companies), applicable interest rates and the dividend yield of our stock. Other factors involving judgments that affect the expensing of share-based payments include estimated forfeiture rates of share-based awards. If our estimates differ materially from actual experience, we may be required to record additional expense or reductions of expense, which could be material to our future financial results.

*Fair Value Measurements.* We measure fair value of assets and liabilities in accordance with SFAS 157, which requires that fair values be determined based on the assumptions that market participants would use in pricing the asset or liability. SFAS 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).



Therefore, Level 3 inputs are typically based on an entity's own assumptions, as there is little, if any, related market activity, and thus requires the use of significant judgment and estimates.

Our fair value measurements are primarily associated with our derivative financial instruments and to a lesser degree our investments. The values of our derivative financial instruments are determined using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments (or receipts) and the discounted expected variable cash receipts (or payments). The variable cash receipts (or payments) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

*Derivative Financial Instruments.* We account for derivative instruments in accordance with SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended and interpreted. SFAS 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives), and for hedging activities. SFAS 133 requires that every derivative instrument be recorded in the balance sheet as either an asset or liability measured at its fair value, and that changes in the derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. See *Fair Value Measurements* above for a discussion of derivative valuations. Special accounting for qualifying hedges allows a derivative's gains and losses to either offset related results on the hedged item in the statement of operations or be accumulated in other comprehensive income, and requires that a company formally document, designate, and assess the effectiveness of transactions that receive hedge accounting. We use derivative instruments to manage our exposure to changing interest rates, primarily with interest rate swaps.

In addition to making valuation estimates, we also bear the risk that certain derivative instruments that have been designated as hedges and currently meet the strict hedge accounting requirements of SFAS 133 may not qualify in the future as highly effective, as defined, as well as the risk that hedged transactions in cash flow hedging relationships may no longer be considered probable to occur. Further, new interpretations and guidance related to SFAS 133 may be issued in the future, and we cannot predict the possible impact that such guidance may have on our use of derivative instruments going forward.

**ITEM 3.**

**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

There have been no material changes to the disclosures relating to this item from those set forth in our Annual Report on Form 10-K for the fiscal year ended January 30, 2009.

**ITEM 4T.**

**CONTROLS AND PROCEDURES.**

(a)

*Disclosure Controls and Procedures.* Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) or 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act ). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

(b)

*Changes in Internal Control Over Financial Reporting.* There have been no changes in our internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) during the quarter ended May 1, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**ITEM 1.**

**LEGAL PROCEEDINGS.**

The information contained in Note 6 to the unaudited condensed consolidated financial statements under the heading Legal proceedings contained in Part I, Item 1 of this Form 10-Q is incorporated herein by this reference.

**ITEM 1A.**

**RISK FACTORS.**

There have been no material changes to the disclosures relating to this item from those set forth in our Annual Report on Form 10-K for the fiscal year ended January 30, 2009.

**ITEM 6.**

**EXHIBITS.**

See the Exhibit Index immediately following the signature page hereto, which Exhibit Index is incorporated by reference as if fully set forth herein.

**CAUTIONARY DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS**

Forward-looking statements within the meaning of the federal securities laws are included throughout this report, particularly under the headings Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 6. Commitments and Contingencies, among others. You can identify these statements because they are not solely statements of historical fact or they use words such as may, will, should, expect,



believe, anticipate, project, plan, expect, estimate, objective, intend, or could, and similar expressions, strategy, plans or intentions or our beliefs about future occurrences. For example, all statements relating to our estimated and projected expenditures, cash flows, results of operations, financial condition and liquidity, our plans and objectives for future operations, growth or initiatives, the expected outcome or impact of pending or threatened litigation, and expectations regarding a possible reduction in the reserve for uncertain tax positions are forward-looking statements.

All forward-looking statements are subject to risks and uncertainties that may change at any time, so our actual results may differ materially from those that we expected. We derive many of these statements from our operating budgets and forecasts, which are based on many detailed assumptions that we believe are reasonable. However, it is very difficult to predict the impact of known factors, and we cannot anticipate all factors that could affect our actual results. Important factors that could cause actual results to differ materially from the expectations expressed in our forward-looking statements include, without limitation, general economic conditions; the cost of goods; unemployment levels; levels of consumer disposable income; consumer credit availability; consumer demand, spending patterns and debt levels; changing wages, health care, other benefit, and insurance costs; accident costs; fluctuations in the costs of gasoline, diesel fuel and other energy, transportation, and utilities costs; increased competition; the ability to hire and retain effective employees; our ability to timely open, remodel or relocate stores; interest rate and currency exchange fluctuations; financial and capital market conditions; inflation; risks and challenges in connection with sourcing merchandise from domestic and international vendors; disruptions in the supply chain or information systems; the level of success of initiatives; our debt levels and restrictions in our debt agreements; trade restrictions; the outbreak of war or pandemics; geopolitical events and conditions; natural disasters; weather conditions; changes in or noncompliance with laws and regulations (including, but not limited to, product safety and unionization laws and regulations); developments in litigation or governmental investigations or audits; seasonality; the factors disclosed under **Risk Factors** in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 30, 2009; the factors disclosed elsewhere in this document (including, without limitation, in conjunction with the forward-looking statements themselves and under the heading **Critical Accounting Policies and Estimates** ); and other factors. All written and oral forward-looking statements are expressly qualified in their entirety by these cautionary statements as well as other cautionary statements that we make from time to time in our other SEC filings and public communications. You should evaluate all of our forward-looking statements in the context of these risks and uncertainties.

The important factors referenced above may not contain all of the material factors that are important to you. In addition, we cannot assure you that we will realize the results or developments we expect or anticipate or, even if substantially realized, that they will result in the consequences or affect us or our operations in the way we expect.

The forward-looking statements included in this report are made only as of the date hereof. We undertake no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, both on behalf of the Registrant and in his capacity as principal financial and accounting officer of the Registrant.

DOLLAR GENERAL CORPORATION

Date: June 2, 2009

By:

/s/ David M. Tehle

David M. Tehle

Executive Vice President and Chief Financial Officer



**EXHIBIT INDEX**

4.1

Instrument of Resignation, Appointment and Acceptance, effective as of February 25, 2009, by and among Dollar General Corporation, Wells Fargo Bank, National Association, and U.S. Bank National Association (incorporated by reference to Exhibit 99 to Dollar General Corporation's Current Report on Form 8-K dated February 25, 2009, filed with the SEC on February 25, 2009 (file number 001-11421)).

4.2

Third Supplemental Indenture to the Senior Indenture, dated as of March 23, 2009, between the Guaranteeing Subsidiaries referenced therein and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.17 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.3

Third Supplemental Indenture to the Senior Subordinated Indenture, dated as of March 23, 2009, between the Guaranteeing Subsidiaries referenced therein and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.23 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.4

Supplement No. 3, dated as of March 23, 2009, to the Guarantee to the Credit Agreement, between the New Grantors referenced therein and Citicorp North America, Inc., as Collateral Agent (incorporated by reference to Exhibit 4.30 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.5

Supplement No. 3, dated as of March 23, 2009, to the Security Agreement, between the New Grantors referenced therein and Citicorp North America, Inc., as Collateral Agent (incorporated by reference to Exhibit 4.34 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.6

Supplement No. 3, dated as of March 23, 2009, to the Pledge Agreement, between the Additional Pledgors referenced therein and Citicorp North America, Inc., as Collateral Agent (incorporated by reference to Exhibit 4.38 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.7

Supplement No. 2, dated as of March 23, 2009, to the Guarantee to the ABL Credit Agreement, between the New Guarantors referenced therein and The CIT Group/Business Credit Inc., as ABL Collateral Agent (incorporated by reference to Exhibit 4.42 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

4.8

Supplement No. 3, dated as of March 23, 2009, to the ABL Security Agreement, between the New Grantors referenced therein and The CIT Group/Business Credit Inc., as ABL

## Edgar Filing: DOLLAR GENERAL CORP - Form 10-Q

Collateral Agent (incorporated by reference to Exhibit 4.46 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

### 10.1

Dollar General Corporation 2009 Teamshare Bonus Program for Named Executive Officers (incorporated by reference to Exhibit 10.14 to Dollar General Corporation's Registration Statement on Form S-1 filed with the SEC on March 30, 2009 (file number 333-158281)).

### 10.2

Employment Agreement effective April 1, 2009, by and between Dollar General Corporation and David M. Tehle (incorporated by reference to Exhibit 99.1 to Dollar General Corporation's Current Report on Form 8-K dated March 30, 2009, filed with the SEC on April 3, 2009 (file number 001-11421)).

### 10.3

Employment Agreement effective April 1, 2009, by and between Dollar General Corporation and Kathleen R. Guion (incorporated by reference to Exhibit 99.2 to Dollar General Corporation's Current Report on Form 8-K dated March 30, 2009, filed with the SEC on April 3, 2009 (file number 001-11421)).

### 10.4

Employment Agreement effective April 1, 2009, by and between Dollar General Corporation and Susan S. Lanigan (incorporated by reference to Exhibit 99.3 to Dollar General Corporation's Current Report on Form 8-K dated March 30, 2009, filed with the SEC on April 3, 2009 (file number 001-11421)).

### 31

Certifications of CEO and CFO under Exchange Act Rule 13a-14(a).

### 32

Certifications of CEO and CFO under 18 U.S.C. 1350.