DANAHER CORP /DE/

Form 10-Q

October 20, 2016

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $\circ_{1934}$ 

For the quarterly period ended September 30, 2016

OR

"TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-8089

#### DANAHER CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 59-1995548

(State of Incorporation) (I.R.S. Employer Identification number)

2200 Pennsylvania Avenue, N.W., Suite 800W

Washington, D.C. 20037-1701

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: 202-828-0850

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes " No  $\acute{v}$ 

The number of shares of common stock outstanding at October 14, 2016 was 691,702,118.

## DANAHER CORPORATION

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# DANAHER CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS

(\$ and shares in millions, except per share amount) (unaudited)

	September 30 2016	, December 31, 2015
ASSETS		
Current assets:		
Cash and equivalents	\$ 971.4	\$ 790.8
Trade accounts receivable, net	3,081.8	2,985.1
Inventories:		
Finished goods	950.8	854.6
Work in process	261.9	242.8
Raw materials	499.5	475.7
Total inventories	1,712.2	1,573.1
Prepaid expenses and other current assets	727.8	889.5
Assets of discontinued operations, current	_	1,598.2
Total current assets	6,493.2	7,836.7
Property, plant and equipment, net of accumulated depreciation of \$1,987.5 and \$1,687.0 respectively.	),,, 255 1	2 202 7
respectively	2,233.1	2,302.7
Other long-term assets	660.4	845.3
Goodwill	21,580.9	21,014.9
Other intangible assets, net	10,307.9	10,545.3
Assets of discontinued operations, noncurrent		5,677.3
Total assets	\$ 41,297.5	\$48,222.2
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Notes payable and current portion of long-term debt	\$ 809.1	\$ 845.2
Trade accounts payable	1,354.5	1,391.9
Accrued expenses and other liabilities	2,599.8	2,609.4
Liabilities of discontinued operations, current		1,323.9
Total current liabilities	4,763.4	6,170.4
Other long-term liabilities	5,766.6	5,750.0
Long-term debt	7,503.1	12,025.2
Liabilities of discontinued operations, noncurrent		512.6
Stockholders' equity:		
Common stock - \$0.01 par value, 2.0 billion shares authorized; 807.1 and 801.6 issued;	8.1	8.0
691.6 and 686.8 outstanding, respectively	0.1	6.0
Additional paid-in capital	5,262.7	4,981.2
Retained earnings	20,043.1	21,012.3
Accumulated other comprehensive income (loss)	(2,122.3)	(2,311.2)
Total Danaher stockholders' equity	23,191.6	23,690.3
Noncontrolling interests	72.8	73.7
Total stockholders' equity	23,264.4	23,764.0
Total liabilities and stockholders' equity	\$ 41,297.5	\$ 48,222.2
See the accompanying Notes to the Consolidated Condensed Financial Statements.		

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# DANAHER CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS

(\$ and shares in millions, except per share amounts) (unaudited)

	Three Month Period	Nine Month Period				
	Ended	Ended				
	•	September 3@ctober 2,				
	2016 2015	2016 2015				
Sales	\$4,132.1 \$3,512.2	\$12,298.1 \$10,110.7				
Cost of sales	(1,846.1) (1,618.8)					
Gross profit	2,286.0 1,893.4	6,834.6 5,513.9				
Operating costs:						
Selling, general and administrative expenses	(1,345.8) (1,201.2)	(4,105.2 ) (3,378.0 )				
Research and development expenses	(241.1) $(212.2)$	(707.1 ) (625.3 )				
Operating profit	699.1 480.0	2,022.3 1,510.6				
Nonoperating income (expense):						
Other income	<b>—</b> 12.4	223.4 12.4				
Loss on early extinguishment of borrowings	(178.8 ) —	(178.8 ) —				
Interest expense	(43.7 ) (39.1 )	(152.1 ) (89.1 )				
Interest income	0.1 0.6	0.1 4.6				
Earnings from continuing operations before income taxes	476.7 453.9	1,914.9 1,438.5				
Income taxes	(74.1 ) (74.0 )	(508.5 ) (212.8 )				
Net earnings from continuing operations	402.6 379.9	1,406.4 1,225.7				
Earnings (loss) from discontinued operations, net of income taxes	(11.0 ) 1,023.4	400.3 1,443.1				
Net earnings	\$391.6 \$1,403.3	\$1,806.7 \$2,668.8				
Net earnings per share from continuing operations:						
Basic	\$0.58 \$0.55	\$2.04 \$1.75				
Diluted	\$0.57 \$0.54	\$2.01 \$1.72				
Net earnings per share from discontinued operations:						
Basic	\$(0.02) \$1.49	\$0.58 \$2.06				
Diluted	\$(0.02) \$1.46	\$0.57 \$2.03				
Net earnings per share:						
Basic	\$0.57 *\$2.04	\$2.62 \$3.80 *				
Diluted	\$0.56 *\$2.01	<b>*</b> \$2.59 <b>*</b> \$3.75				
Average common stock and common equivalent shares outstanding:						
Basic	692.2 688.5	690.6 701.7				
Diluted	701.3 698.7	699.1 712.3				
* Not earnings per share amount does not add due to rounding						

<sup>\*</sup> Net earnings per share amount does not add due to rounding.

See the accompanying Notes to the Consolidated Condensed Financial Statements.

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### DANAHER CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (\$ in millions) (unaudited)

	Three N	Month	Nine Month Period		
	Period ?	Ended	Ended		
	Septem	boctober 2	September 60ctober 2,		
	2016	2015	2016	2015	
Net earnings	\$391.6	\$1,403.3	\$1,806.7	\$2,668.8	
Other comprehensive income (loss), net of income taxes:					
Foreign currency translation adjustments	275.6	(158.7)	314.8	(793.7)	
Pension and postretirement plan benefit adjustments	4.7	18.7	15.8	32.8	
Unrealized gain (loss) on available-for-sale securities adjustments	8.8	(26.9)	(121.5)	(4.4)	
Total other comprehensive income (loss), net of income taxes	289.1	(166.9)	209.1	(765.3)	
Comprehensive income (loss)		\$1,236.4	\$2,015.8	\$1,903.5	
See the accompanying Notes to the Consolidated Condensed Financial Statements.					

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### DANAHER CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY (\$ and shares in millions) (unaudited)

	Common Stock Additiona Paid-in SharesAmountCapital		Additional	l Retained	Accumulated		
			Poid in		Other	Noncontrolling	
			r dra m		Comprehensive Interests		
				Income (Loss)			
Balance, December 31, 2015	801.6	\$ 8.0	\$4,981.2	\$21,012.3	\$ (2,311.2)	\$ 73.7	
Net earnings for the period		_	_	1,806.7	_	_	
Other comprehensive income (loss)		_	_		209.1		
Dividends declared	_	_	_	(307.0)		_	
Common stock-based award activity	5.3	0.1	273.2	_		_	
Common stock issued in connection with LYONs'	0.2		8.3				
conversions, including tax benefit of \$2.7	0.2		0.3		_	<del></del>	
Distribution of Fortive Corporation		_	_	(2,468.9)	(20.2)		
Change in noncontrolling interests		_	_		_	(0.9)	
Balance, September 30, 2016	807.1	\$ 8.1	\$5,262.7	\$20,043.1	\$ (2,122.3)	\$ 72.8	
See the accompanying Notes to the Consolidated Condensed Financial Statements.							

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DANAHER CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (\$ in millions)