

AMERCO /NV/  
Form 8-K  
February 16, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 10, 2005

AMERCO

(Exact Name of Registrant as Specified in Charter)

Nevada  
(State or Other Jurisdiction of  
Incorporation)

1-11255  
Commission  
File Number

88-0106815  
IRS Employer  
Identification No.

1325 Airmotive Way, Ste. 100, Reno, Nevada 89502-3239  
(Address of Principal Executive Offices)(Zip Code)

(775) 688-6300  
(Registrant's telephone number, including area code)

Not applicable  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02. Results of Operations and Financial Condition.**

On February 10, 2005, AMERCO held its investor call for the third quarter of fiscal year 2005. During this conference call, information regarding our results of operations and financial condition for the completed quarterly period ended December 31, 2004 was discussed. A copy of the transcript of this conference call is attached as Exhibit 99.1. To hear a replay of the call visit [www.amerco.com](http://www.amerco.com).

The information in this Current Report on Form 8-K is being furnished and shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Exhibit 99.1 contains certain non-GAAP financial measures as defined in Item 10(e) of Regulation S-K of the Exchange Act. We describe these non-GAAP financial measures as EBITDAR (which represents pretax earnings before interest expense, depreciation and amortization and lease expense) and EBITDA (which represents pretax earnings before interest expense, depreciation and amortization). While EBITDAR and EBITDA are not intended to represent cash flow from operations as defined by generally accepted accounting principles and should not be considered as an indicator of operating performance or an alternative to cash flow as a measure of liquidity, they are intended to provide additional information with respect to our ability to meet our future debt service, capital expenditures and working capital requirements. Exhibit 99.2 reconciles each of these non-GAAP financial measures to the most directly comparable financial measure calculated and presented in accordance with accounting principles generally accepted in the United States of America (GAAP). Investors should note that these non-GAAP financial measures involve judgments by management. We use EBITDAR and EBITDA to measure our performance internally in reports for management.

**Item 9.01. Financial Statements and Exhibits.**

(c) Exhibits

99.1 Transcript of AMERCO's Third Quarter of Fiscal Year 2005 Investor Call and GAAP reconciliation.

99.2 Information about non-GAAP financial measures.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 16, 2005

AMERCO

/s/ Edward J. Shoen

Edward J. Shoen, President