

AMERISERV FINANCIAL INC /PA/  
Form 10-Q  
August 06, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

**X**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange  
Act of 1934**

For the period ended June 30, 2010

**Transition Report Pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934**

For the transaction period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-11204

AmeriServ Financial, Inc.

(Exact name of registrant as specified in its charter)

Pennsylvania

(State or other jurisdiction of incorporation)

25-1424278

(I.R.S. Employer Identification No.)

or organization)

**Main & Franklin Streets, P.O. Box 430, Johnstown, PA** **15907-0430**

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code **(814) 533-5300**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period) that the registrant was required to submit and post such files).

Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or a smaller reporting company. See definition of "accelerated filer, large accelerated filer and smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).

Yes

No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

**Outstanding at August 2, 2010**

Common Stock, par value \$0.01

21,223,942

per share

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**Item 1. Financial Statements****AmeriServ Financial, Inc.****CONSOLIDATED BALANCE SHEETS**

(In thousands)

(Unaudited)

	<u>June 30, 2010</u>	<u>December 31, 2009</u>
<b>ASSETS</b>		
Cash and due from depository institutions	\$ 17,596	\$ 20,835
Interest bearing deposits	1,713	1,707
Federal funds sold	10,160	-
Short-term investments in money market funds	<u>4,216</u>	<u>3,766</u>
Total cash and cash equivalents	33,685	26,308
Investment securities:		
Available for sale	148,096	131,272
Held to maturity (market value \$9,540 on June 30, 2010 and \$11,996 on December 31, 2009)	8,961	11,611
Loans held for sale	5,073	3,790
Loans	689,473	719,785
Less: Unearned income	558	671
Allowance for loan losses	<u>20,737</u>	<u>19,685</u>
Net loans	668,178	699,429
Premises and equipment, net	10,422	9,229
Accrued income receivable	3,703	3,589
Goodwill	12,950	12,950
Bank owned life insurance	34,202	33,690
Net deferred tax asset	15,411	15,925
Regulatory stock	9,739	9,739
Prepaid federal deposit insurance	3,916	4,538
Other assets	<u>7,946</u>	<u>7,956</u>
<b>TOTAL ASSETS</b>	<u>\$ 962,282</u>	<u>\$ 970,026</u>
<b>LIABILITIES</b>		
Non-interest bearing deposits	\$ 128,277	\$ 118,232

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Interest bearing deposits	<u>680,900</u>	<u>667,779</u>
Total deposits	<u>809,177</u>	<u>786,011</u>
Short-term borrowings	-	25,775
Advances from Federal Home Loan Bank	17,777	25,804
Guaranteed junior subordinated deferrable interest		
debentures	<u>13,085</u>	<u>13,085</u>
Total borrowed funds	<u>30,862</u>	<u>64,664</u>
Other liabilities	<u>14,220</u>	<u>12,097</u>
<b>TOTAL LIABILITIES</b>	<u>854,259</u>	<u>862,772</u>

**SHAREHOLDERS' EQUITY**

Preferred stock, no par value; \$1,000 per share liquidation preference; 2,000,000 shares authorized; there were 21,000 shares issued and outstanding	20,724	20,558
Common stock, par value \$0.01 per share; 30,000,000 shares authorized; 26,412,561 shares issued and 21,223,942 outstanding on June 30, 2010; 26,410,528 shares issued and 21,221,909 outstanding on December 31, 2009	264	264
Treasury stock at cost, 5,188,619 shares on June 30, 2010 and December 31, 2009	(68,659)	(68,659)
Capital surplus	144,746	144,873
Retained earnings	13,624	14,591
Accumulated other comprehensive loss, net	<u>(2,676)</u>	<u>(4,373)</u>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u>108,023</u>	<u>107,254</u>

**TOTAL LIABILITIES AND**

<b>SHAREHOLDERS' EQUITY</b>	<u>\$ 962,282</u>	<u>\$ 970,026</u>
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See accompanying notes to unaudited consolidated financial statements.





## AmeriServ Financial, Inc.

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands)

(Unaudited)

	Three months ended		Six months ended	
	June 30, <u>2010</u>	June 30, <u>2009</u>	June 30, <u>2010</u>	June 30, <u>2009</u>
<b>INTEREST INCOME</b>				
Interest and fees on loans	\$ 9,984	\$ 10,544	\$ 20,004	\$ 20,893
Interest bearing deposits	-	1	1	2
Short-term investments in money market funds	4	8	7	22
Federal funds sold	1	-	2	-
Investment securities:				
Available for sale	1,353	1,337	2,675	2,735
Held to maturity	<u>108</u>	<u>165</u>	<u>226</u>	<u>338</u>
Total Interest Income	<u>11,450</u>	<u>12,055</u>	<u>22,915</u>	<u>23,990</u>
<b>INTEREST EXPENSE</b>				
Deposits	2,833	3,404	5,760	6,659
Short-term borrowings	4	71	13	200
Advances from Federal Home Loan Bank	125	129	253	259
Guaranteed junior subordinated deferrable interest	-	-	-	-
debentures	<u>280</u>	<u>280</u>	<u>560</u>	<u>560</u>
Total Interest Expense	<u>3,242</u>	<u>3,884</u>	<u>6,586</u>	<u>7,678</u>
<b>NET INTEREST INCOME</b>	8,208	8,171	16,329	16,312
Provision for loan losses	<u>1,200</u>	<u>3,300</u>	<u>4,250</u>	<u>5,100</u>
<b>NET INTEREST INCOME AFTER PROVISION FOR</b>	<u>7,008</u>	<u>4,871</u>	<u>12,079</u>	<u>11,212</u>
<b>LOAN LOSSES</b>				
<b>NON-INTEREST INCOME</b>				
Trust fees	1,373	1,438	2,827	2,997

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Net realized gains on investment securities	42	63	107	164
Net gains on loans held for sale	159	163	290	281
Service charges on deposit accounts	611	710	1,183	1,383
Investment advisory fees	167	152	354	289
Bank owned life insurance	258	254	512	504
Other income	<u>778</u>	<u>711</u>	<u>1,415</u>	<u>1,434</u>
Total Non-Interest Income	<u>3,388</u>	<u>3,491</u>	<u>6,688</u>	<u>7,052</u>

**NON-INTEREST EXPENSE**

Salaries and employee benefits	5,236	4,983	10,435	10,075
Net occupancy expense	639	641	1,375	1,363
Equipment expense	427	442	845	857
Professional fees	1,114	873	2,216	1,793
Supplies, postage and freight	257	268	541	562
Miscellaneous taxes and insurance	353	329	707	673
FDIC deposit insurance expense	341	691	672	723
Amortization of core deposit intangibles	-	-	-	108
Other expense	<u>1,419</u>	<u>1,409</u>	<u>2,759</u>	<u>2,644</u>
Total Non-Interest Expense	<u>9,786</u>	<u>9,636</u>	<u>19,550</u>	<u>18,798</u>

<b>PRETAX INCOME (LOSS)</b>	610	(1,274)	(783)	(534)
Income tax expense (benefit)	<u>133</u>	<u>(335)</u>	<u>(342)</u>	<u>(128)</u>
<b>NET INCOME (LOSS)</b>	477	(939)	(441)	(406)

Preferred stock dividends	<u>262</u>	<u>263</u>	<u>525</u>	<u>522</u>
<b>NET INCOME (LOSS) AVAILABLE TO COMMON</b>	<u>\$ 215</u>	<u>\$ (1,202)</u>	<u>\$ (966)</u>	<u>\$ (928)</u>

**SHAREHOLDERS**

**PER COMMON SHARE DATA:**

Basic:

Net income (loss)	\$ 0.01	\$ (0.06)	\$ (0.05)	\$ (0.04)
Average number of shares outstanding	21,224	21,151	21,224	21,144

Diluted:

Net income (loss)	\$ 0.01	\$ (0.06)	\$ (0.05)	\$ (0.04)
Average number of shares outstanding	21,245	21,152	21,231	21,144
Cash dividends declared	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

See accompanying notes to unaudited consolidated financial statements.



## AmeriServ Financial, Inc.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Six Months ended <u>June 30, 2010</u>	Six Months ended <u>June 30, 2009</u>
<b>OPERATING ACTIVITIES</b>		
Net loss	\$ (441)	\$ (406)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Provision for loan loss	4,250	5,100
Depreciation expense	739	813
Amortization expense of core deposit intangibles	-	108
Net amortization of investment securities	135	61
Net realized gains on investment securities available for sale	(107)	(164)
Net realized gains on loans held for sale	(290)	(281)
Amortization of deferred loan fees	(224)	(257)
Origination of mortgage loans held for sale	(26,507)	(41,740)
Sales of mortgage loans held for sale	25,514	36,182
Increase in accrued interest income receivable	(114)	(321)
Decrease in accrued interest expense payable	(1,033)	(530)
Earnings on bank owned life insurance	(512)	(504)
Deferred income taxes	514	155
Stock based compensation expense	39	50
Net increase in other assets	(940)	(1,024)
Net increase in other liabilities	<u>409</u>	<u>1</u>
Net cash provided by (used in) operating activities	<u>1,432</u>	<u>(2,757)</u>
<b>INVESTING ACTIVITIES</b>		
Purchases of investment securities - available for sale	(40,890)	(17,241)
Purchases of investment securities - held to maturity	(1,123)	-
Proceeds from sales of investment securities available for sale	1,801	4,746
Proceeds from maturities of investment securities available for sale	27,559	17,580
Proceeds from maturities of investment securities held to maturity	3,769	2,251
Long-term loans originated	(36,698)	(75,628)
Principal collected on long-term loans	65,574	65,436
Loans purchased or participated	(1,345)	(20,500)
Loans sold or participated	-	3,950

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Net (increase) decrease in other short-term loans	(16)	174
Purchases of premises and equipment	<u>(1,932)</u>	<u>(326)</u>
Net cash provided by (used in) investing activities	<u>16,699</u>	<u>(19,558)</u>
<b>FINANCING ACTIVITIES</b>		
Net increase in deposit accounts	23,572	90,549
Net decrease in other short-term borrowings	(25,775)	(76,052)
Principal borrowings on advances from Federal Home Loan Bank	34,000	-
Principal repayments on advances from Federal Home Loan Bank	(42,026)	(24)
Preferred stock dividends	<u>(525)</u>	<u>(426)</u>
Net cash (used in) provided by financing activities	<u>(10,754)</u>	<u>14,047</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	7,377	(8,268)
<b>CASH AND CASH EQUIVALENTS AT JANUARY 1</b>	<u>26,308</u>	<u>35,124</u>
<b>CASH AND CASH EQUIVALENTS AT JUNE 30</b>	<u>\$ 33,685</u>	<u>\$26,856</u>

See accompanying notes to unaudited consolidated financial statements.

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

1.

**Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of AmeriServ Financial, Inc. (the Company) and its wholly-owned subsidiaries, AmeriServ Financial Bank (Bank), AmeriServ Trust and Financial Services Company (Trust Company), and AmeriServ Life Insurance Company (AmeriServ Life). The Bank is a state-chartered full service bank with 18 locations in Pennsylvania. The Trust Company offers a complete range of trust and financial services and administers assets valued at \$1.3 billion that are not recognized on the Company's balance sheet at June 30, 2010. AmeriServ Life is a captive insurance company that engages in underwriting as a reinsurer of credit life and disability insurance.

In addition, the Parent Company is an administrative group that provides support in such areas as audit, finance, investments, loan review, general services, and marketing. Significant intercompany accounts and transactions have been eliminated in preparing the consolidated financial statements.

2.

**Basis of Preparation**

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. In the opinion of management, all adjustments consisting only of normal recurring entries considered necessary for a fair presentation have been included. They are not, however, necessarily indicative of the results of consolidated operations for a full-year.

For further information, refer to the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

3.

**Accounting Policies**

In December 2009, the FASB issued ASU 2009-16, *Accounting for Transfer of Financial Assets*. ASU 2009-16 provides guidance to improve the relevance, representational faithfulness, and comparability of the information that an entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. ASU 2009-16 is effective for annual periods beginning after November 15, 2009 and for interim periods within those fiscal years. The adoption of this guidance did not have a material impact on the Company's financial position or results of operation.

In February 2010, the FASB issued ASU 2010-08, *Technical Corrections to Various Topics*. ASU 2010-08 clarifies guidance on embedded derivatives and hedging. ASU 2010-08 is effective for interim and annual periods beginning after December 15, 2009. The adoption of this guidance did not have a material impact on the Company's financial position or results of operation.

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*. ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers' disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The adoption of this guidance did not have a material impact on the Company's financial position or results of operation.

In January 2010, the FASB issued ASU 2010-01, *Equity (Topic 505): Accounting for Distributions to Shareholders with Components of Stock and Cash – a consensus of the FASB Emerging Issues Task Force*. ASU 2010-01 clarifies that the stock portion of a distribution to shareholders that allows them to elect to receive cash or stock with a potential limitation on the total amount of cash that all shareholders can elect to receive in the aggregate is considered a share issuance that is reflected in EPS prospectively and is not a stock dividend. ASU 2010-01 is effective for interim and annual periods ending on or after December 15, 2009 and was applied on a retrospective basis. The adoption of this guidance did not have a material impact on the Company's financial position or results of operation.

In July 2010, FASB issued ASU No. 2010-20, *Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*. ASU 2010-20 is intended to provide additional information to assist financial statement users in assessing an entity's credit risk exposures and evaluating the adequacy of its allowance for credit losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. The Company is currently evaluating the impact the adoption of this guidance

will have on the Company's financial position or results of operations.

4.

### Earnings Per Common Share

Basic earnings per share include only the weighted average common shares outstanding. Diluted earnings per share include the weighted average common shares outstanding and any potentially dilutive common stock equivalent shares in the calculation. Treasury shares are treated as retired for earnings per share purposes. Options and warrants to purchase 1,570,209 common shares, at exercise prices ranging from \$1.80 to \$6.10, and 1,544,509 common shares, at exercise prices ranging from \$2.31 to \$6.10, were outstanding as of June 30, 2010 and 2009, respectively, but were not included in the computation of diluted earnings per common share because to do so would be antidilutive. Dividends on preferred shares are deducted from net income in the calculation of earnings per common share.

	Three months ended		Six months ended	
	June 30,		June 30,	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
	(In thousands, except per share data)			
<b>Numerator:</b>				
Net income (loss)	\$ 477	\$ (939)	\$ (441)	\$ (406)
Preferred stock dividends	<u>262</u>	<u>263</u>	<u>525</u>	<u>522</u>
Net Income (loss) available to common shareholders	<u>\$ 215</u>	<u>\$ (1,202)</u>	<u>\$ (966)</u>	<u>\$ (928)</u>
<b>Denominator:</b>				
Weighted average common shares outstanding (basic)	21,224	21,151	21,224	21,144
Effect of stock options/warrants	<u>21</u>	<u>1</u>	<u>7</u>	<u>-</u>



Weighted average common  
shares

outstanding (diluted)	<u>21,245</u>	<u>21,152</u>	<u>21,231</u>	<u>21,144</u>
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**Earnings (loss) per common  
share:**

Basic	\$0.01	\$(0.06)	\$(0.05)	\$(0.04)
Diluted	0.01	(0.06)	(0.05)	(0.04)

5.

**Comprehensive Income (Loss)**

For the Company, comprehensive income includes net income and unrealized holding gains and losses from available for sale investment securities and the pension obligation change for the defined benefit plan. The changes in other comprehensive income are reported net of income taxes, as follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Net income (loss)	\$ <u>477</u>	\$ <u>(939)</u>	\$ <u>(441)</u>	\$ <u>(406)</u>
Other comprehensive income (loss), before tax:				
Pension obligation change for defined benefit plan	142	118	284	236
Income tax effect	(48)	(40)	(97)	(80)
Reclassification adjustment for gains on available for sale securities included in net income (loss)	(42)	(63)	(107)	(164)
Income tax effect	14	21	36	56
Unrealized holding gains (losses) on available for sale securities arising during period	2,016	(347)	2,395	694
Income tax effect	<u>(685)</u>	<u>118</u>	<u>(814)</u>	<u>(236)</u>

Other comprehensive income (loss)	<u>1,397</u>	<u>(193)</u>	<u>1,697</u>	<u>506</u>
Comprehensive income (loss)	<u>\$ 1,874</u>	<u>\$(1,132)</u>	<u>\$ 1,256</u>	<u>\$ 100</u>

6.

**Consolidated Statement of Cash Flows**

On a consolidated basis, cash and cash equivalents include cash and due from depository institutions, interest-bearing deposits, federal funds sold and short-term investments in money market funds. The Company made \$69,000 in income tax payments in the first six months of 2010 as compared to \$111,000 for the first six months of 2009. The Company made total interest payments of \$7,619,000 in the first six months of 2010 compared to \$8,208,000 in the same 2009 period.

7.

**Investment Securities**

The cost basis and fair values of investment securities are summarized as follows (in thousands):

**Investment securities available for sale (AFS):**

June 30, 2010	Cost <u>Basis</u>	Gross Unrealized <u>Gains</u>	Gross Unrealized <u>Losses</u>	Fair <u>Value</u>
U.S. Agency	\$ 19,899	\$ 172	\$ -	\$ 20,071
U.S. Agency mortgage- backed securities	<u>123,067</u>	<u>4,964</u>	<u>(6)</u>	<u>128,025</u>
Total	<u>\$142,966</u>	<u>\$ 5,136</u>	<u>\$ (6)</u>	<u>\$ 148,096</u>

**Investment securities held to maturity (HTM):**

June 30, 2010	Cost	Gross	Gross	Fair
	<u>Basis</u>	<u>Unrealized</u>	<u>Unrealized</u>	<u>Value</u>
		<u>Gains</u>	<u>Losses</u>	
U.S. Agency mortgage- backed securities	\$ 7,961	\$ 591	\$ -	\$ 8,552
Other securities	<u>1,000</u>	<u>-</u>	<u>(12)</u>	<u>988</u>
Total	<u>\$ 8,961</u>	<u>\$ 591</u>	<u>\$ (12)</u>	<u>\$ 9,540</u>

**Investment securities available for sale (AFS):**

December 31, 2009	Cost	Gross	Gross	Fair
	<u>Basis</u>	<u>Unrealized</u>	<u>Unrealized</u>	<u>Value</u>
		<u>Gains</u>	<u>Losses</u>	
U.S. Agency	\$ 12,342	\$ 26	\$ (76)	\$ 12,292
U.S. Agency mortgage-backed securities	<u>116,088</u>	<u>3,128</u>	<u>(236)</u>	<u>118,980</u>
Total	<u>\$128,430</u>	<u>\$ 3,154</u>	<u>\$ (312)</u>	<u>\$131,272</u>

**Investment securities held to maturity (HTM):**

December 31, 2009	Cost	Gross	Gross	Fair
	<u>Basis</u>	<u>Unrealized</u>	<u>Unrealized</u>	<u>Value</u>
		<u>Gains</u>	<u>Losses</u>	
U.S. Treasury	\$ 3,009	\$ 13	\$ -	\$ 3,022
U.S. Agency mortgage-backed securities	7,602	373	-	7,975
Other securities	<u>1,000</u>	<u>-</u>	<u>(1)</u>	<u>999</u>
Total	<u>\$ 11,611</u>	<u>\$ 386</u>	<u>\$ (1)</u>	<u>\$ 11,996</u>

Maintaining investment quality is a primary objective of the Company's investment policy which, subject to certain limited exceptions, prohibits the purchase of any investment security below a Moody's Investor's Service or Standard & Poor's rating of "A." At June 30, 2010 and December 31, 2009, 99.3% of the portfolio was rated "AAA". None of the portfolio was rated below A or unrated at June 30, 2010. At June 30, 2010, the Company's consolidated investment securities portfolio had a modified duration of approximately 2.0 years. Total proceeds from the sale of AFS securities were \$1.8 million in the first six months of 2010. The gross gains on investment security sales in the first six months of 2010 were \$107,000.

The following tables present information concerning investments with unrealized losses as of June 30, 2010 and December 31, 2009 (in thousands):

**Investment securities available for sale:**

June 30, 2010	<u>Less than 12 months</u>		<u>12 months or longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
U.S. Agency mortgage-backed securities	\$ 1,543	\$ (6)	\$ -	\$ -	\$ 1,543	\$ (6)
Total	\$ 1,543	\$ (6)	\$ -	\$ -	\$ 1,543	\$ (6)

**Investment securities held to maturity:**

June 30, 2010	<u>Less than 12 months</u>		<u>12 months or longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
Other securities	\$ -	\$ -	\$ 988	\$ (12)	\$ 988	\$ (12)
Total	\$ -	\$ -	\$ 988	\$ (12)	\$ 988	\$ (12)

**Investment securities available for sale:**

December 31, 2009	<u>Less than 12 months</u>		<u>12 months or longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
U.S. Agency	\$ 7,424	\$ (76)	\$ -	\$ -	\$ 7,424	\$ (76)
U.S. Agency mortgage-backed securities	17,525	(236)	-	-	17,525	(236)
Total	\$ 24,949	\$ (312)	\$ -	\$ -	\$ 24,949	\$ (312)

**Investment securities held to maturity:**

December 31, 2009	<u>Less than 12 months</u>		<u>12 months or longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
Other securities	\$ -	\$ -	\$ 999	\$ (1)	\$ 999	\$ (1)
Total	\$ -	\$ -	\$ 999	\$ (1)	\$ 999	\$ (1)

The unrealized losses are primarily a result of increases in market yields from the time of purchase. In general, as market yields rise, the value of securities will decrease; as market yields fall, the fair value of securities will increase.

There are 2 positions that are considered temporarily impaired at June 30, 2010. Management generally views changes in fair value caused by changes in interest rates as temporary; therefore, these securities have not been classified as other-than-temporarily impaired. Management has also concluded that based on current information they expect to continue to receive scheduled interest payments as well as the entire principal balance. Furthermore, management does not intend to sell these securities and does not believe it will be required to sell these securities before they recover in value.

Contractual maturities of securities at June 30, 2010, are shown below (in thousands). Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without prepayment penalties.

Maturity	Available for Sale		Held to Maturity	
	Cost	Fair	Cost	Fair
	<u>Basis</u>	<u>Value</u>	<u>Basis</u>	<u>Value</u>
0-1 year	\$ 2,075	\$ 2,093	\$ -	\$ -
1-5 years	11,898	11,996	1,000	988
5-10 years	27,815	29,106	-	-
Over 10 years	<u>101,178</u>	<u>104,901</u>	<u>7,961</u>	<u>8,552</u>
Total	<u>\$142,966</u>	<u>\$148,096</u>	<u>\$ 8,961</u>	<u>\$ 9,540</u>

8.

### Loans

The loan portfolio of the Company consists of the following (in thousands):

	June 30,	December 31,
	<u>2010</u>	<u>2009</u>
Commercial	\$ 82,174	\$ 96,158
Commercial loans secured by real estate	382,779	396,787
Real estate mortgage	205,353	207,221
Consumer	<u>19,167</u>	<u>19,619</u>
Total loans	689,473	719,785
Less: Unearned income	<u>558</u>	<u>671</u>
Loans, net of unearned income	<u>\$ 688,915</u>	<u>\$ 719,114</u>

Real estate-construction loans comprised 5.6%, and 6.8% of total loans, net of unearned income, at June 30, 2010 and December 31, 2009, respectively. The Company has no exposure to sub prime mortgage loans in either the loan or investment portfolios.

9.

### Allowance for Loan Losses

An analysis of the changes in the allowance for loan losses follows (in thousands, except ratios):

	Three months ended		Six months ended	
	June 30,		June 30,	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Balance at beginning of period	\$ 21,516	\$ 10,661	\$ 19,685	\$ 8,910
Charge-offs:				
Commercial	(166)	(638)	(205)	(641)
Commercial loans secured by real estate	(1,758)	(200)	(2,951)	(237)
Real estate-mortgage	(78)	(41)	(158)	(67)
Consumer	<u>(50)</u>	<u>(69)</u>	<u>(134)</u>	<u>(120)</u>
Total charge-offs	<u>(2,052)</u>	<u>(948)</u>	<u>(3,448)</u>	<u>(1,065)</u>
Recoveries:				
Commercial	49	567	153	569
Commercial loans secured by real estate	-	-	37	5
Real estate-mortgage	3	4	5	22
Consumer	<u>21</u>	<u>22</u>	<u>55</u>	<u>65</u>
Total recoveries	<u>73</u>	<u>593</u>	<u>250</u>	<u>661</u>
Net charge-offs	(1,979)	(355)	(3,198)	(404)
Provision for loan losses	<u>1,200</u>	<u>3,300</u>	<u>4,250</u>	<u>5,100</u>
Balance at end of period	<u>\$ 20,737</u>	<u>\$ 13,606</u>	<u>\$ 20,737</u>	<u>\$ 13,606</u>
As a percent of average loans and loans held for sale, net of unearned income:				
Annualized net charge-offs	1.13%	0.19%	0.91%	0.11%
Annualized provision for loan losses	0.68	1.81	1.20	1.42

Allowance as a percent of loans and  
loans

held for sale, net of unearned income  
at period end

2.99	1.84	2.99	1.84
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10.

### Non-performing Assets

The following table presents information concerning non-performing assets (in thousands, except percentages):

	June 30, <u>2010</u>	December 31, <u>2009</u>
<u>Non-accrual loans</u>		
Commercial	\$ 3,146	\$ 3,375
Commercial loans secured by real estate	14,549	11,716
Real estate-mortgage	1,088	1,639
Consumer	<u>401</u>	<u>386</u>
Total	<u>19,184</u>	<u>17,116</u>
<u>Other real estate owned</u>		
Commercial loans secured by real estate	405	871
Real estate-mortgage	<u>226</u>	<u>350</u>
Total	<u>631</u>	<u>1,221</u>
Total non-performing assets	<u>\$19,815</u>	<u>\$ 18,337</u>
Total non-performing assets as a percent of loans and loans held for sale, net of unearned income,  and other real estate owned	2.85%	2.53%

The following table sets forth, for the periods indicated, (i) the gross interest income that would have been recorded if non-accrual loans had been current in accordance with their original terms and had been outstanding throughout the period or since origination if held for part of the period, (ii) the amount of interest income actually recorded on such loans, and (iii) the net reduction in interest income attributable to such loans (in thousands).

Three months ended  
June 30,

Six months ended  
June 30,

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	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Interest income due in accordance with original terms	\$ 293	\$ 61	\$ 537	\$ 110
Interest income recorded	<u>(121)</u>	<u>-</u>	<u>(242)</u>	<u>-</u>
Net reduction in interest income	<u>\$ 172</u>	<u>\$ 61</u>	<u>\$ 295</u>	<u>\$ 110</u>

11.

**Federal Home Loan Bank Borrowings**

Total Federal Home Loan Bank (FHLB) borrowings and advances consist of the following at June 30, 2010, (in thousands, except percentages):

<u>Type</u>	<u>Maturing</u>	<u>Amount</u>	<u>Weighted Average Rate</u>
Open Repo Plus	Overnight	\$ -	-%
Advances	2010	8,000	3.34
	2012	4,000	1.82
	2013	5,000	2.04
	2016 and after	<u>777</u>	6.44
		<u>17,777</u>	2.77
Total FHLB borrowings		<u>\$ 17,777</u>	2.77%

Total Federal Home Loan Bank (FHLB) borrowings and advances consisted of the following at December 31, 2009, (in thousands, except percentages):

<u>Type</u>	<u>Maturing</u>	<u>Amount</u>	<u>Weighted Average Rate</u>
Open Repo Plus	Overnight	\$ 25,775	0.62%
Advances	2010	22,000	1.67
	2012	3,000	1.97
	2016 and after	<u>804</u>	6.44
		<u>25,804</u>	1.85



Total FHLB borrowings	<u>\$ 51,579</u>	1.24%
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The rate on Open Repo Plus advances can change daily, while the rate on the advances is fixed until the maturity of the advance.

12.

### **Preferred Stock**

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 (initially introduced as the Troubled Asset Relief Program or TARP ) was enacted. On October 14, 2008, the U.S. Treasury announced its intention to inject capital into financial institutions under the TARP Capital Purchase Program (the CPP ). The CPP is a voluntary program designed to provide capital to healthy, well managed financial institutions in order to increase the availability of credit to businesses and individuals and help stabilize the U.S. financial system.

On December 19, 2008, the Company sold to the U.S. Treasury for an aggregate purchase price of \$21 million in cash 21,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series D. In conjunction with the purchase of these senior preferred shares, the U.S. Treasury also received a warrant to purchase up to 1,312,500 shares of the Company's common stock. The warrant has a term of 10 years and is exercisable at any time, in whole or in part, at an exercise price of \$2.40 per share. The \$21 million in proceeds was allocated to the Series D Preferred Stock and the warrant based on their relative fair values at issuance (approximately \$20.4 million was allocated to the Series D Preferred Stock and approximately \$600,000 to the warrant). The difference between the initial value allocated to the Series D Preferred Stock of approximately \$20.4 million and the liquidation value of \$21 million will be charged to surplus over the first three years of the contract. Cumulative dividends on Series D Preferred Stock are payable quarterly at 5% through December 19, 2013 and at a rate of 9% thereafter. As a result of the decision by the Company to accept a preferred stock investment under the U.S. Treasury's CPP for a period of three years the Company is no longer permitted to repurchase common stock or declare and pay dividends on common stock without the consent of the U.S. Treasury.

13.

### **Regulatory Capital**

The Company is subject to various capital requirements administered by the federal banking agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Failure to

meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. As of June 30, 2010, the Federal Reserve categorized the Company as Well Capitalized under the regulatory framework for prompt corrective action. The Company believes that no conditions or events have occurred that would change this conclusion. To be categorized as well capitalized, the Company must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. Additionally, while not a regulatory capital ratio, the Company's tangible common equity ratio was 7.83% at June 30, 2010.

<u>June 30, 2010</u>	<u>Amount</u>	For Capital Adequacy			To Be Well Capitalized Under Prompt Corrective Action Provisions	
		Actual	Purposes		<u>Amount</u>	<u>Ratio</u>
		<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>		
		(In thousands, except ratios)				
Total Capital (to Risk						

W e i g h t e d Assets)						
Consolidated	\$112,401	15.90%	\$ 56,565	8.00%	\$ 70,706	10.00%
Bank	90,001	12.90	55,802	8.00	69,752	10.00

Tier 1 Capital (to  
Risk

W e i g h t e d Assets)						
Consolidated	103,405	14.62	28,282	4.00	42,424	6.00
Bank	81,123	11.63	27,901	4.00	41,851	6.00

## Tier 1 Capital (to

Average Assets)						
Consolidated	103,405	11.08	37,340	4.00	46,674	5.00
Bank	81,123	8.93	36,347	4.00	45,434	5.00

14.

**Segment Results**

The financial performance of the Company is also monitored by an internal funds transfer pricing profitability measurement system which produces line of business results and key performance measures. The Company's major business units include retail banking, commercial lending, trust, and investment/parent. The reported results reflect the underlying economics of the business segments. Expenses for centrally provided services are allocated based upon the cost and estimated usage of those services. The businesses are match-funded and interest rate risk is centrally managed and accounted for within the investment/parent business segment. The key performance measure the Company focuses on for each business segment is net income contribution.

Retail banking includes the deposit-gathering branch franchise, lending to both individuals and small businesses, and financial services. Lending activities include residential mortgage loans, direct consumer loans, and small business commercial loans. Financial services include the sale of mutual funds, annuities, and insurance products. Commercial lending to businesses includes commercial loans, and commercial real-estate loans. The trust segment contains our wealth management businesses, which include the Trust Company and West Chester Capital Advisors, our registered investment advisory firm. Wealth management includes personal trust products and services such as personal portfolio investment management, estate planning and administration, custodial services and pre-need trusts. Also, institutional trust products and services such as 401(k) plans, defined benefit and defined contribution employee benefit plans, and individual retirement accounts are included in this segment. The Wealth management businesses also includes the union collective investment funds, namely the ERECT and BUILD funds which are designed to use union pension dollars in real estate investments and construction projects that utilize union labor. The investment/parent includes the net results of investment securities and borrowing activities, general corporate

expenses not allocated to the business segments, interest expense on the guaranteed junior subordinated deferrable interest debentures, and centralized interest rate risk management. Inter-segment revenues were not material.

The contribution of the major business segments to the consolidated results of operations for the three and six months ended June 30, 2010 and 2009 were as follows (in thousands):

	Three months ended		Six months ended		June 30,
	June 30, 2010		June 30, 2010		2010
	<u>Total revenue</u>	<u>Net income</u> <u>(loss)</u>	<u>Total revenue</u>	<u>Net income</u> <u>(loss)</u>	<u>Total assets</u>
Retail banking	\$ 6,413	\$ 341	\$ 12,404	\$ 494	\$ 329,573
Commercial lending	3,350	266	6,666	(806)	472,181
Trust	1,560	47	3,218	69	3,471
Investment/Parent	<u>273</u>	<u>(177)</u>	<u>729</u>	<u>(198)</u>	<u>157,057</u>
Total	<u>\$ 11,596</u>	<u>\$ 477</u>	<u>\$ 23,017</u>	<u>\$ (441)</u>	<u>\$ 962,282</u>

	Three months ended		Six months ended		June 30,
	June 30, 2009		June 30, 2009		2009
	<u>Total revenue</u>	<u>Net income</u> <u>(loss)</u>	<u>Total revenue</u>	<u>Net income</u> <u>(loss)</u>	<u>Total assets</u>
Retail banking	\$ 6,316	\$ 96	\$ 12,329	\$ 473	\$ 329,005
Commercial lending	3,063	(1,319)	6,060	(1,620)	510,270
Trust	1,607	104	3,319	248	3,505
Investment/Parent	<u>676</u>	<u>180</u>	<u>1,656</u>	<u>493</u>	<u>136,119</u>
Total	<u>\$ 11,662</u>	<u>\$ (939)</u>	<u>\$ 23,364</u>	<u>\$ (406)</u>	<u>\$ 978,899</u>

15.

### Commitments and Contingent Liabilities

The Company's exposure to credit loss in the event of nonperformance by the other party to these commitments to extend credit and standby letters of credit is represented by their contractual amounts. The Bank uses the same credit and collateral policies in making commitments and conditional obligations as for all other lending. The Company had

various outstanding commitments to extend credit approximating \$96.3 million and standby letters of credit of \$11.5 million as of June 30, 2010.

Additionally, the Company is also subject to a number of asserted and unasserted potential claims encountered in the normal course of business. In the opinion of the Company, neither the resolution of these claims nor the funding of these credit commitments will have a material adverse effect on the Company's consolidated financial position, results of operation or cash flows.

16.

### Pension Benefits

The Company has a noncontributory defined benefit pension plan covering all employees who work at least 1,000 hours per year. The benefits of the plan are based upon the employee's years of service and average annual earnings for the highest five consecutive calendar years during the final ten year period of employment. Plan assets are primarily debt securities (including U.S. Treasury and Agency securities, corporate notes and bonds), listed common stocks (including shares of AmeriServ Financial, Inc. common stock which is limited to 10% of the plan's assets), mutual funds, and short-term cash equivalent instruments. The net periodic pension cost for the three and six months ended June 30, 2010 and 2009 were as follows (in thousands):

	Three months ended		Six months ended	
	June 30,		June 30,	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Components of net periodic benefit cost				
Service cost	\$ 255	\$ 232	\$ 510	\$ 464
Interest cost	265	234	530	468
Expected return on plan assets	(309)	(308)	(618)	(616)

Amortization of prior year service cost	4	3	8	6
Amortization of transition asset	(4)	(4)	(8)	(8)
Recognized net actuarial loss	<u>142</u>	<u>119</u>	<u>284</u>	<u>238</u>
Net periodic pension cost	<u>\$ 353</u>	<u>\$ 276</u>	<u>\$ 706</u>	<u>\$ 552</u>

17.

### Disclosures About Fair Value Measurements

The following disclosures establish a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring assets and liabilities at fair value. The three broad levels defined within this hierarchy are as follows:

Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

Level II: Pricing inputs are other than the quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these assets and liabilities includes items for which quoted prices are available but traded less frequently and items that are fair-valued using other financial instruments, the parameters of which can be directly observed.

Level III: Assets and liabilities that have little to no pricing observability as of the reported date. These items do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

Securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quoted market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. This applies to all available for sale securities except U.S. Treasury and equity securities which are considered to be Level 1.

Residential real estate loans held for sale are carried at fair value on a recurring basis. Residential real estate loans are valued based on quoted market prices from purchase commitments from market participants and are classified as Level 1.

The fair value of the swap asset is based on an external derivative valuation model using data inputs as of the valuation date and classified Level 2.

The following tables present the assets reported on the balance sheet at their fair value as of June 30, 2010 and December 31, 2009, by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Assets Measured on a Recurring Basis

Assets measured at fair value on a recurring basis are summarized below (in thousands):

		<u>Fair Value Measurements at June 30, 2010 Using</u>		
		Quoted Prices in	Significant	
		Active Markets for	Significant Other	Unobservable
		Identical Assets	Observable	Inputs
		(Level 1)	Inputs	(Level 3)
			(Level 2)	
	<u>Total</u>			
U.S. Agency securities	\$ 20,071	\$ -	\$ 20,071	\$ -
U . S . A g e n c y mortgage-backed securities	128,025	-	128,025	-
Loans held for sale	5,073	5,073	-	-
Fair value of swap asset	439	-	439	-

		<u>Fair Value Measurements at December 31, 2009 Using</u>		
		Quoted Prices in	Significant	
		Active Markets for	Significant Other	Unobservable
		Identical Assets	Observable	Inputs
		(Level 1)	Inputs	(Level 3)
			(Level 2)	
	<u>Total</u>			

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U.S. Agency securities	\$ 12,292	\$ -	\$ 12,292	\$ -
U . S . A g e n c y mortgage-backed securities	118,980	-	118,980	-
Loans held for sale	3,790	3,790	-	-
Fair value of swap asset	154	-	154	-

Loans considered impaired are loans for which, based on current information and events, it is probable that the creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are reported at fair value of the underlying collateral if the repayment is expected solely from the collateral. Collateral values are estimated using Level 2 inputs based on observable market data which at times are discounted. At June 30, 2010, impaired loans with a carrying value of \$17.7 million were reduced by a specific valuation allowance totaling \$6.3 million resulting in a net fair value of \$11.4 million.

Other real estate owned (OREO) is measured at fair value, based on appraisals less cost to sell at the date of foreclosure. Valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value, less cost to sell. Income and expenses from operations and changes in valuation allowance are included in the net expenses from OREO.

Assets Measured on a Non-recurring Basis

Assets measured at fair value on a non-recurring basis are summarized below (in thousands):

	<u>Total</u>	<u>Fair Value Measurements at June 30, 2010 Using</u>		
		Quoted Prices in Active Markets for Identical Assets <u>(Level 1)</u>	Significant Other Observable Inputs <u>(Level 2)</u>	Significant Unobservable Inputs <u>(Level 3)</u>
Impaired loans	\$ 11,435	\$ -	\$ 11,435	\$ -
Other real estate owned	631	-	631	-



	<u>Fair Value Measurements at December 31, 2009 Using</u>			
	Quoted Prices in			Significant
	Active Markets for	Significant Other		Unobservable
	Identical Assets	Observable Inputs		Inputs
	<u>Total</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
Impaired loans	\$10,091	\$ -	\$10,091	\$ -
Other real estate owned	1,221	-	1,221	-

#### DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

For the Company, as for most financial institutions, approximately 90% of its assets and liabilities are considered financial instruments. Many of the Company's financial instruments, however, lack an available trading market characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimates and present value calculations were used by the Company for the purpose of this disclosure.

Estimated fair values have been determined by the Company using independent third party valuations that use the best available data (Level 2) and an estimation methodology (Level 3) the Company believes is suitable for each category of financial instruments. Management believes that cash, cash equivalents, and loans and deposits with floating interest rates have estimated fair values which approximate the recorded book balances. The estimation methodologies used, the estimated fair values based off of US GAAP measurements, and recorded book balances at June 30, 2010 and December 31, 2009, were as follows (in thousands):

	June 30, 2010		December 31, 2009	
	<u>Estimate Fair Value</u>	<u>Recorded Book Balance</u>	<u>Estimate Fair Value</u>	<u>Recorded Book Balance</u>
<b>FINANCIAL ASSETS:</b>				
Cash and cash equivalents	\$ 33,685	\$ 33,685	\$ 26,308	\$ 26,308
Investment securities	157,635	157,057	143,268	142,883
Regulatory stock	9,739	9,739	9,739	9,739
Net loans (including loans held for sale), net of allowance for loan loss	673,932	673,251	699,770	703,219
Accrued income receivable	3,703	3,703	3,589	3,589
Bank owned life insurance	34,202	34,202	33,690	33,690

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Fair value swap asset	439	439	154	154
FINANCIAL LIABILITIES:				
Deposits with no stated maturities	\$ 444,707	\$444,707	\$ 433,220	\$ 433,220
Deposits with stated maturities	368,424	364,470	357,275	352,791
Short-term borrowings	-	-	25,775	25,775
All other borrowings	34,276	30,862	41,272	38,889
Accrued interest payable	3,103	3,103	4,136	4,136
Fair value swap liability	439	439	154	154

The fair value of cash and cash equivalents is equal to the current carrying value.

The fair value of investment securities is equal to the available quoted market price.

The fair value of regulatory stock is equal to the current carrying value.

The net loan portfolio has been valued using a present value discounted cash flow. The discount rate used in these calculations is based upon the treasury yield curve adjusted for non-interest operating costs, credit loss, current market prices and assumed prepayment risk.

The fair value of accrued income receivable is equal to the current carrying value.

The fair value of bank owned life insurance is based upon the cash surrender value of the underlying policies and matches the book value.

Deposits with stated maturities have been valued using a present value discounted cash flow with a discount rate approximating current market for similar assets and liabilities. Deposits with no stated maturities have an estimated fair value equal to both the amount payable on demand and the recorded book balance.

The fair value of short-term borrowings is equal to the current carrying value.

The fair value of other borrowed funds are based on the discounted value of contractual cash flows. The discount rates are estimated using rates currently offered for similar instruments with similar remaining maturities.

The fair value of accrued interest payable is equal to the current carrying value.

The fair values of the fair value swaps used for interest rate risk management represents the amount the Company would have expected to receive or pay to terminate such agreements.

Changes in assumptions or estimation methodologies may have a material effect on these estimated fair values. The Company's remaining assets and liabilities which are not considered financial instruments have not been valued differently than has been customary under historical cost accounting.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS ("M.D. & A.")**

**2010 SECOND QUARTER SUMMARY OVERVIEW** .. The recession continues. From its beginnings in the narrow field of sub-prime mortgages in 2007, it has become a global calamity which even strains the financial capabilities of sovereign nations. We are told regularly that the worst is now behind us and that the latest legislative act or administrative regulation will set us on the right track. But unemployment in the nation is still at 9.5%, in Pennsylvania it is 9.1% and in the primary markets served by AmeriServ it was 10.0% on May 30, 2010. All of this is to say that here at AmeriServ we are continuing on the same course. Our Asset Quality Task Force meets weekly to search out new signs of weakening loans. As always, should new weaknesses appear, we will dedicate a portion of our strong capital to the task of building reserves to counterbalance these weaknesses. In times such as these, we must exercise great care to work to help troubled customers who are experiencing difficulties while always remembering to protect the AmeriServ franchise from the type of severe losses that so many community banks are reporting.

Considering the difficulties of these times, AmeriServ reported for the second quarter 2010 net income of \$477,000 or \$ 0.01 per share. This represented a substantial turnaround from the 2010 first quarter loss of \$918,000 or \$ 0.06 per share. While this means that for the first six months of the year 2010, AmeriServ has now reported a net loss of \$441,000 or \$0.05 per share, it also means that after four consecutive quarters of losses AmeriServ has returned to profitability. We do believe that this bottom line turnaround of \$1.4 million from first quarter to second quarter is an indication that our heightened vigilance is having a positive effect. But please understand that this welcome return to profitability has not led to any celebrations or any relaxation of our vigilance. We will spend our days attempting to build on top of this turnaround quarter.

Still, it is encouraging to note that during the second quarter 2010 non-performing assets declined by over \$500,000 from March 31 and that the quarterly provision to the allowance for loan losses was smaller by \$1.9 million. This marks the third consecutive quarter during which we have been able to reduce the absolute dollar level provided to the allowance for loan losses. One of the tangible benefits of the Asset Quality Task Force is its ability to regularly gauge the quality of the portfolio as a whole while also being able to recommend a very specific level of action on a specific loan.

The impact of the recession can be noticed in the very real decline in customers seeking loans. During the second quarter, loans decreased by \$19 million which is the second consecutive quarter of decline. Yet deposits continued to grow. The \$7 million of deposit growth caused the Loan-to-Deposit ratio to drop to 85.8% which indicates we have strong liquidity on our balance sheet.

A few other interesting points in the quarter

Total FHLB borrowings now amount to just 1.85% of total assets because deposit growth has been so strong.

The net interest margin reached 3.83%, the highest level of any quarter since the fourth quarter of 2008. This has allowed us to report a consistent level of net interest income during a period in which earning assets declined.

As loans have declined, so investments have grown by \$9 million during the second quarter.

During 2010 while the Asset Quality Task Force has continued to focus on asset quality, the rest of the Company has been taking actions to upgrade management and to fix anything that needs to be fixed. A recession is a perfect time to rebuild and retool so that the Company will be ready to move ahead when the long awaited recovery really appears. We also continue to carefully monitor the following key metrics which are important indicators of our overall balance sheet strength.

The coverage ratio of Non-Performing Loans by the Allowance for Loan Losses was 108.1% on June 30, 2010.

The Company's regulatory capital ratios throughout the second quarter of 2010 are meaningfully in excess of the well capitalized requirements.

The Company continues to have strong liquidity on both sides of its balance sheet.

These are not easy times for any of us. During these difficult times we have been communicating to our elected leaders to trust American toughness, to not encumber us with bureaucratic rules and, most of all, do not enact new rules that punish the innocent with or instead of the guilty. We know that the future of AmeriServ as an employer, as an investment, as a source of strength for the region, requires hard work and careful planning. The board of directors and management team believe that we are ready for the challenge. Our goal is a strong future for AmeriServ in a strong and vibrant America.

**THREE MONTHS ENDED JUNE 30, 2010 VS. THREE MONTHS ENDED JUNE 30, 2009**

.....**PERFORMANCE OVERVIEW**.....The following table summarizes some of the Company's key performance indicators (in thousands, except per share and ratios).

	Three months ended <u>June 30, 2010</u>	Three months ended <u>June 30, 2009</u>
Net income (loss)	\$ 477	\$ (939)
Diluted earnings (loss) per share	0.01	(0.06)
Return on average assets (annualized)	0.20%	(0.39)%
Return on average equity (annualized)	1.79%	(3.29)%

The Company reported second quarter 2010 net income of \$477,000 or \$0.01 per diluted common share. This represents an increase of \$1.4 million from the second quarter 2009 net loss of \$939,000 or \$0.06 per diluted common share. Stabilization in our asset quality allowed us to record a lower provision for loan losses which was an important factor causing the increase in earnings between periods. Diluted earnings per share were impacted by the preferred dividend requirement on the CPP preferred stock which amounted to \$262,000 and reduced the amount of net income available to common shareholders.

.....**NET INTEREST INCOME AND MARGIN**.....The Company's net interest income represents the amount by which interest income on average earning assets exceeds interest paid on average interest bearing liabilities. Net interest income is a primary source of the Company's earnings, and it is affected by interest rate fluctuations as well as changes in the amount and mix of average earning assets and average interest bearing liabilities. The following table compares the Company's net interest income performance for the second quarter of 2010 to the second quarter of 2009 (in thousands, except percentages):

	Three months ended <u>June 30, 2010</u>	Three months ended <u>June 30, 2009</u>	<u>Change</u>	<u>% Change</u>
Interest income	\$ 11,450	\$ 12,055	\$ (605)	(5.0)%
Interest expense	<u>3,242</u>	<u>3,884</u>	<u>(642)</u>	(16.5)
Net interest income	<u>\$ 8,208</u>	<u>\$ 8,171</u>	<u>\$ 37</u>	0.5
Net interest margin	3.83%	3.66%	0.17	N/M
N/M - not meaningful				

The Company's net interest income in the second quarter of 2010 was comparable with the prior year second quarter as it increased by only \$37,000 or 0.5%. The Company's second quarter 2010 net interest margin of 3.83% was 17 basis points better than the 2009 second quarter margin of 3.66% and five basis points better than the more recent first quarter 2010 net interest margin of 3.78%. The improved margin performance and stable level of net interest income is reflective of the Company's strong liquidity position and its ability to reduce its funding costs during a period of deposit growth. Specifically, total deposits averaged \$802 million in the second quarter of 2010, an increase of \$34 million or 4.4% over the second quarter of 2009. The Company believes that uncertainties in the economy have contributed to growth in money market accounts, certificates of deposit and demand deposits as consumers and businesses have looked for safety in well capitalized community banks like AmeriServ Financial. The net interest margin also benefitted from approximately \$150,000 in loan prepayment penalties in 2010 as the Company has focused on reducing its commercial real estate exposure during this period of economic weakness. Overall, total average loans outstanding have dropped by \$29 million or 4.0% since December 31, 2009. We believe that this declining loan trend will continue and it will have a negative impact on the net interest margin in the second half of 2010.

**....COMPONENT CHANGES IN NET INTEREST INCOME..** Regarding the separate components of net interest income, the Company's total interest income for the second quarter of 2010 decreased by \$605,000 or 5.0% when compared to the same 2009 quarter. This decrease was due to a six basis point decline in the earning asset yield to 5.36% and a \$19.2 million or 2.2% drop in average earning assets between periods due to the previously mentioned decline in loans. Within the earning asset base, the yield on the total loan portfolio decreased by 11 basis points to 5.61% while the yield on total investment securities dropped by 35 basis points to 3.80%. Both of these yield declines reflect the impact of the lower interest rate environment that has now been in place for well over 18 months. New investment securities and loans that are being booked typically have yields that are below the rate on the maturing instruments that they are replacing.

The Company's total interest expense for the second quarter of 2010 decreased by \$642,000 or 16.5% when compared to the same 2009 quarter. This decrease in interest expense was due to a lower cost of funds as the cost of interest bearing liabilities declined by 31 basis points to 1.82%. Management's decision to reduce interest rates paid on all deposit categories has not had any negative impact on deposit growth as consumers have sought the safety provided by well-capitalized community banks like AmeriServ Financial. This decrease in funding costs was aided by a drop in interest expense associated with a \$19.5 million decrease in the volume of interest bearing liabilities. Specifically, the average balance of all FHLB borrowings declined by \$45.7 million, but was partially offset by a \$26.2 million increase in interest bearing deposits. Additionally, the Company's funding mix also benefited from a \$7.8 million increase in non-interest bearing demand deposits. Overall, in the second quarter of 2010 the Company had the discipline to further reduce its use of borrowings as a funding source as wholesale borrowings averaged only 2.1% of total assets.

The table that follows provides an analysis of net interest income on a tax-equivalent basis for the three month periods ended June 30, 2010 and June 30, 2009 setting forth (i) average assets, liabilities, and stockholders' equity, (ii) interest income earned on interest earning assets and interest expense paid on interest bearing liabilities, (iii) average yields earned on interest earning assets and average rates paid on interest bearing liabilities, (iv) AmeriServ Financial's interest rate spread (the difference between the average yield earned on interest earning assets and the average rate paid on interest bearing liabilities), and (v) AmeriServ Financial's net interest margin (net interest income as a

percentage of average total interest earning assets). For purposes of these tables, loan balances do include non-accrual loans, and interest income on loans includes loan fees or amortization of such fees which have been deferred, as well as interest recorded on certain non-accrual loans as cash is received. Additionally, a tax rate of 34% is used to compute tax-equivalent yields.



**Three months ended June 30** (In thousands, except percentages)

	<u>2010</u>			<u>2009</u>		
	Average	Interest		Average	Interest	
	<u>Balance</u>	<u>Income/</u>	<u>Yield/</u>	<u>Balance</u>	<u>Income/</u>	<u>Yield/</u>
		<u>Expense</u>	<u>Rate</u>		<u>Expense</u>	<u>Rate</u>
Interest earning assets:						
Loans and loans held for sale,						
net of unearned income	\$705,288	\$ 9,992	5.61 %	\$732,568	\$ 10,553	5.72 %
Interest bearing deposits	1,743	-	0.02	1,715	1	0.23
Short-term investment in money						
market funds	3,403	4	0.42	10,579	8	0.29
Federal funds sold	2,683	1	0.11	-	-	-
Investment securities AFS	147,761	1,353	3.75	130,256	1,337	4.11
Investment securities HTM	<u>9,629</u>	<u>108</u>	4.55	<u>14,607</u>	<u>165</u>	4.52
Total investment securities	<u>157,390</u>	<u>1,461</u>	3.80	<u>144,863</u>	<u>1,502</u>	4.15
<b>Total interest earning</b>						
<b>assets/interest income</b>	870,507	11,458	5.36	889,725	12,064	5.42
Non-interest earning assets:						
Cash and due from banks	14,534			14,005		
Premises and equipment	9,940			9,122		
Other assets	79,894			72,074		
Allowance for loan losses	<u>(22,075)</u>			<u>(11,101)</u>		
<b>TOTAL ASSETS</b>	<u>\$952,800</u>			<u>\$973,825</u>		
Interest bearing liabilities:						
Interest bearing deposits:						
Interest bearing demand	\$ 58,361	\$ 45	0.31 %	\$ 61,316	\$ 64	0.42 %
Savings	78,778	126	0.64	72,988	138	0.76
Money markets	183,850	451	0.98	171,019	704	1.65
Other time	<u>357,938</u>	<u>2,211</u>	2.48	<u>347,422</u>	<u>2,498</u>	2.88
Total interest bearing deposits	678,927	2,833	1.67	652,745	3,404	2.09
Short-term borrowings:						
Federal funds purchased,						
securities sold under						

agreements to repurchase and other short-term borrowings	2,140	4	0.70	52,358	71	0.55
Advances from Federal						
Home Loan Bank	18,332	125	2.73	13,840	129	3.74
Guaranteed junior subordinated deferrable interest debentures	<u>13,085</u>	<u>280</u>	8.57	<u>13,085</u>	<u>280</u>	8.57
<b>Total interest bearing</b>						
<b>liabilities/interest expense</b>	712,484	3,242	1.82	732,028	3,884	2.13
Non-interest bearing liabilities:						
Demand deposits	123,064			115,248		
Other liabilities	10,625			11,914		
Shareholders' equity	<u>106,627</u>			<u>114,635</u>		
<b>TOTAL LIABILITIES AND</b>						
<b>SHAREHOLDERS' EQUITY</b>	<u>\$952,800</u>			<u>\$973,825</u>		
Interest rate spread			3.54			3.29
Net interest income/						
Net interest margin		8,216	3.83 %		8,180	3.66 %
Tax-equivalent adjustment		<u>(8)</u>			<u>(9)</u>	
<b>Net Interest Income</b>		<u>\$ 8,208</u>			<u>\$ 8,171</u>	

**..PROVISION FOR LOAN LOSSES.....** The Company appropriately strengthened its allowance for loan losses over the past year in response to ongoing careful monitoring of the commercial loan and commercial real estate portfolios. A weak economic environment caused higher levels of nonperforming loans and classified loans. When determining the provision for loan losses, the Company considers a number of factors some of which include periodic credit reviews, non-performing, delinquency and charge-off trends, concentrations of credit, loan volume trends and broader local and national economic trends.

The Company recorded a \$1.2 million provision for loan losses in the second quarter of 2010 compared to a \$3.3 million provision in the second quarter of 2009, or a decrease of \$2.1 million. For the second quarter 2010, net charge-offs amounted to \$2.0 million or 1.13% of total loans compared to net charge-offs of \$355,000 or 0.19% of total loans for the second quarter 2009. The higher net charge-offs in the second quarter of 2010 relate primarily to a \$1.8 million charge-down of a non-performing student housing project which we currently expect to resolve through a note sale during the second half of 2010. The original balance of this loan was \$5 million. Overall, during the second

quarter, total non-performing assets declined modestly to \$19.8 million or 2.85% of total loans. In summary, the allowance for loan losses provided 108% coverage of non-performing loans at June 30, 2010 compared to 115% coverage of non-performing loans at December 31, 2009.

**.....NON-INTEREST INCOME.....**Non-interest income for the second quarter of 2010 totaled \$3.4 million; a decrease of \$103,000 or 3.0% from the second quarter 2009 performance. Factors contributing to this reduced level of non-interest income in 2010 included:

\* a \$65,000 decrease in trust fees as a result of reductions in the market value of real estate assets managed due to lower values in the union specialty real estate funds in 2010.

\* a \$99,000 decline in deposit service charges due to a reduced volume of overdraft fees. Customers have maintained higher balances in their checking accounts which has resulted in fewer overdraft fees in 2010.

**.....NON-INTEREST EXPENSE.....**Non-interest expense for the second quarter of 2010 totaled \$9.8 million and increased by \$150,000 or 1.6% from the prior year's second quarter. Factors contributing to the higher non-interest expense in 2010 included:

\* a \$253,000 or 5.1% increase in salaries and employee benefits expense due to increased medical insurance costs and higher pension expense in 2010.

\* a \$241,000 increase in professional fees due primarily to increased consulting expenses and recruitment costs in the Trust company and higher legal fees and workout costs at the Bank in 2010.

\* a \$350,000 decrease in FDIC deposit insurance expense due to the recognition of a special five basis point or \$435,000 assessment in the second quarter of 2009 to strengthen the deposit insurance fund.

**SIX MONTHS ENDED JUNE 30, 2010 VS. SIX MONTHS ENDED JUNE 30, 2009**

.....**PERFORMANCE OVERVIEW**.....The following table summarizes some of the Company's key performance indicators (in thousands, except per share and ratios).

	Six months ended <u>June 30, 2010</u>	Six months ended <u>June 30, 2009</u>
Net loss	\$ (441)	\$ (406)
Diluted loss per share	(0.05)	(0.04)
Return on average assets (annualized)	(0.09)%	(0.08)%
Return on average equity (annualized)	(0.83)%	(0.72)%

The Company reported for the first six months of 2010 a net loss of \$441,000 or \$0.05 per diluted common share which was comparable with the net loss of \$406,000 or \$0.04 per diluted common share reported for the first six months of 2009. The benefit of a lower loan loss provision in 2010 was offset by higher non-interest expense and a reduced amount of non-interest income. Diluted earnings per share also declined by the preferred dividend requirement on the CPP preferred stock which amounted to \$525,000 and increased the amount of the net loss available to common shareholders.

.....**NET INTEREST INCOME AND MARGIN**..... The following table compares the Company's net interest income performance for the first six months of 2010 to the first six months of 2009 (in thousands, except percentages):

	Six months ended <u>June 30, 2010</u>	Six months ended <u>June 30, 2009</u>	<u>Change</u>	<u>% Change</u>
Interest income	\$ 22,915	\$ 23,990	\$ (1,075)	(4.5)%
Interest expense	<u>6,586</u>	<u>7,678</u>	<u>(1,092)</u>	(14.2)
Net interest income	<u>\$ 16,329</u>	<u>\$ 16,312</u>	<u>\$ 17</u>	0.1
Net interest margin	3.81%	3.69%	0.12	N/M
N/M - not meaningful				

The Company's net interest income in the first half of 2010 was comparable with the same prior year period as it increased by only \$17,000 or 0.1%. Careful management of funding costs during a period when interest revenues are declining has allowed the Company to increase its net interest margin by 12 basis points to 3.81% for the first six months of 2010. This relative stability in net interest income and improved margin performance is reflective of the Company's strong liquidity position and its ability to reduce its funding costs during a period of deposit growth. Specifically, total deposits averaged \$795 million in the first six months of 2010, an increase of \$53 million or 7.1%

over the first half of 2009. Overall, these effective balance sheet management strategies caused the cost of funds to decrease by 28 basis points while the earning asset yield dropped by a lesser amount of nine basis points.

**.....COMPONENT CHANGES IN NET INTEREST INCOME..** Regarding the separate components of net interest income, the Company's total interest income for the first six months of 2010 decreased by \$1.1 million or 4.5% when compared to the same 2009 period. This decrease was due to a nine basis point decline in the earning asset yield to 5.36% coupled with a drop in average earning assets which was \$10.5 million between periods. Within the earning asset base, the yield on the total loan portfolio decreased by 16 basis points to 5.61% while the yield on total investment securities dropped by 39 basis points to 3.80%. Both of these yield declines reflect the impact of the lower interest rate environment that has now been in place for well over 18 months. New investment securities and loans that are being booked typically have yields that are below the rate on the maturing instruments that they are replacing. Also the asset mix shifted with fewer dollars invested in loans and more dollars invested in lower yielding short duration investment securities also negatively impacts the earning asset yield. We expect this trend to continue during the second half of 2010 as we are focused on reducing our exposure to commercial real estate. Consequently, we expect to book fewer new commercial real estate loans which will cause the loan portfolio to shrink further through normal amortization and some anticipated early loan pay-offs.

The Company's total interest expense for the first half of 2010 decreased by \$1.1 million or 14.2% when compared to the same 2009 period. This decrease in interest expense was due to a lower cost of funds as the cost of interest bearing liabilities declined by 28 basis points to 1.85%. Management's decision to reduce interest rates paid on all deposit categories has not had any negative impact on deposit growth as consumers have sought the safety provided by well-capitalized community banks like AmeriServ Financial. This decrease in funding costs was aided by a drop in interest expense associated with an \$11.0 million decrease in the volume of interest bearing liabilities. Specifically, the average balance of all FHLB borrowings declined by \$58.2 million, but was partially offset by a \$47.3 million increase in interest bearing deposits.

The table that follows provides an analysis of net interest income on a tax-equivalent basis for the six month periods ended June 30, 2010 and June 30, 2009. For a detailed discussion of the components and assumptions included in the table, see the paragraph before the quarterly table on page 23.

**Six months ended June 30** (In thousands, except percentages)

	<u>2010</u>			<u>2009</u>		
	Average	Interest		Average	Interest	
	<u>Balance</u>	<u>Income/</u>	<u>Yield/</u>	<u>Balance</u>	<u>Income/</u>	<u>Yield/</u>
		<u>Expense</u>	<u>Rate</u>		<u>Expense</u>	<u>Rate</u>
Interest earning assets:						
Loans and loans held for sale,						
net of unearned income	\$711,267	\$ 20,021	5.61 %	\$723,410	\$ 20,913	5.77 %
Interest bearing deposits	1,776	1	0.12	1,731	2	0.23
Short-term investment in money						
market funds	3,925	7	0.37	11,051	22	0.40
Federal funds sold	2,539	2	0.11	28	-	0.19
Investment securities AFS	142,803	2,675	3.70	131,369	2,735	4.07
Investment securities HTM	<u>10,091</u>	<u>226</u>	4.48	<u>15,295</u>	<u>338</u>	4.42
Total investment securities	<u>152,894</u>	<u>2,901</u>	3.80	<u>146,664</u>	<u>3,073</u>	4.19
<b>Total interest earning</b>						
<b>assets/interest income</b>	872,401	22,932	5.36	882,884	24,010	5.45
Non-interest earning assets:						
Cash and due from banks	14,984			14,747		
Premises and equipment	9,694			9,284		
Other assets	79,769			71,539		
Allowance for loan losses	<u>(21,434)</u>			<u>(10,123)</u>		
<b>TOTAL ASSETS</b>	<u>\$955,414</u>			<u>\$968,331</u>		
Interest bearing liabilities:						
Interest bearing deposits:						
Interest bearing demand	\$ 57,863	\$ 90	0.31 %	\$ 61,836	\$ 139	0.45 %
Savings	77,032	245	0.64	72,373	272	0.76
Money markets	185,563	897	0.97	156,231	1,285	1.66
Other time	<u>354,084</u>	<u>4,528</u>	2.58	<u>336,821</u>	<u>4,963</u>	2.97
Total interest bearing deposits	674,542	5,760	1.72	627,261	6,659	2.14
Short-term borrowings:						
Federal funds purchased,						
securities sold under						

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agreements to repurchase and other short-term borrowings	3,815	13	0.68	73,629	200	0.54
Advances from Federal						
Home Loan Bank	25,413	253	1.99	13,847	259	3.76
Guaranteed junior subordinated deferrable interest debentures	<u>13,085</u>	<u>560</u>	8.57	<u>13,085</u>	<u>560</u>	8.57
<b>Total interest bearing</b>						
<b>liabilities/interest expense</b>	716,855	6,586	1.85	727,822	7,678	2.13
Non-interest bearing liabilities:						
Demand deposits	120,009			114,273		
Other liabilities	11,623			12,090		
Shareholders' equity	<u>106,927</u>			<u>114,146</u>		
<b>TOTAL LIABILITIES AND</b>						
<b>SHAREHOLDERS' EQUITY</b>	<u>\$955,414</u>			<u>\$968,331</u>		
Interest rate spread			3.51			3.32
Net interest income/						
Net interest margin		16,346	3.81 %		16,332	3.69 %
Tax-equivalent adjustment		<u>(17)</u>			<u>(20)</u>	
<b>Net Interest Income</b>		<u>\$ 16,329</u>			<u>\$ 16,312</u>	

**..PROVISION FOR LOAN LOSSES.....** The Company recorded a \$4.3 million provision for loan losses in the first half of 2010 compared to a \$5.1 million provision in the first half of 2009, or a decrease of \$850,000. Actual credit losses realized through charge-offs in 2010, however, are running below the provision level but are higher than the prior year. For the first six months of 2010, net charge-offs amounted to \$3.2 million or 0.91% of total loans compared to net charge-offs of \$404,000 or 0.11% of total loans for the first half of 2009. The higher charge-offs in 2010 primarily relate to two non-performing commercial real-estate loans, one of which was completely resolved in the first quarter and the second of which relates to a student housing project which the Company currently expects to resolve through a note sale during the second half of 2010. The allowance for loan losses was 2.99% of total loans at June 30, 2010, compared to 2.72% of total loans at December 31, 2009.

**.....NON-INTEREST INCOME.....**Non-interest income for the first six months of 2010 totaled \$6.7 million; a decrease of \$364,000 or 5.2% from the first six months 2009 performance. Factors contributing to this reduced level of non-interest income in 2010 included:

\* a \$200,000 decline in deposit service charges due to a reduced volume of overdraft fees. Customers have maintained higher balances in their checking accounts which has resulted in fewer overdraft fees in 2010. Volumes were also impacted by both winter weather related issues and a greater negative media focus on this product.

\* a \$170,000 decrease in trust fees as a result of reductions in the market value of certain real estate assets we manage in our specialty real estate funds in 2010.

\* a \$65,000 increase in investment advisory fees due to improved equity values in the first half of 2010 when compared to 2009.

**.....NON-INTEREST EXPENSE.....**Non-interest expense for the first six months of 2010 totaled \$19.6 million and increased by \$752,000 or 4.0% from the prior year's first six months. Factors contributing to the higher non-interest expense in 2010 included:

\* a \$360,000 or 3.6% increase in salaries and employee benefits expense due to increased medical insurance costs and higher pension expense in 2010.

\* a \$423,000 increase in professional fees due primarily to increased consulting expenses and recruitment costs in the Trust company and higher legal fees and workout costs at the Bank.

\* a \$115,000 increase in other expenses as a result of increased funding of the Company's reserve for unfunded commitments in 2010.

**.....INCOME TAX EXPENSE.....**The Company recorded an income tax benefit of \$342,000 in the first half of 2010 which reflects an estimated effective tax rate of approximately 43.7%. The income tax benefit recorded in the first half of 2009 was \$128,000 and reflected an effective tax rate of approximately 24.0%. The Company's deferred tax asset was \$15.4 million at June 30, 2010 and relates primarily to net operating loss carryforwards and the allowance for loan losses.

**..SEGMENT RESULTS.** Retail banking's net income contribution was \$341,000 and \$494,000 in the second quarter and first six months of 2010 compared to \$96,000 and \$473,000 for the same comparable periods of 2009. The improved performance in 2010 is due to increased net interest income generated on the higher level of deposits and a lower provision for loan losses. These positive items more than offset reduced revenue from overdraft fees and



deposit service charges.

The commercial lending segment reported for 2010 a net income for the second quarter of \$266,000 and a net loss of \$806,000 for the first six months compared to net losses of \$1.3 million in the second quarter and \$1.6 million for the first six months of 2009. The increased earnings in 2010 was caused primarily by a reduced provision for loan losses due to the previously discussed stabilization in asset quality.

The trust segment's net income contribution in the second quarter amounted to \$47,000 and \$69,000 for the first half of 2010 compared to \$104,000 and \$248,000 for the same 2009 periods. The major reason for the decrease between years was due to less trust revenue as a result of declines experienced in the real estate markets during the past year.

Specifically, the most significant decline has been in the value of real-estate assets in the Build and Erect Funds (funds that invest union pension dollars in real estate investments and construction projects that utilize union labor) where the market value of assets has declined from \$221 million at June 30, 2009 to \$184 million at June 30, 2010.

This segment has also experienced an increase in non-interest expenses due to increased legal, consulting fees and recr