# HARTFORD FINANCIAL SERVICES GROUP INC/DE

Form 10-Q July 27, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549		
FORM 10-Q		
(Mark One)  QUARTERLY REPORT PURSUANT TO SECTION  OF 1934  For the quarterly period ended June 30, 2015	ON 13 OR 15(d) OF THE SECURITIES EXC	HANGE ACT
or TRANSITION REPORT PURSUANT TO SECTIO OF 1934	N 13 OR 15(d) OF THE SECURITIES EXC	HANGE ACT
For the transition period from to to Commission file number 001-13958		
THE HARTFORD FINANCIAL SERVICES GROUP, INC (Exact name of registrant as specified in its charter) Delaware (State or other jurisdiction of incorporation or organization) One Hartford Plaza, Hartford, Connecticut 06155 (Address of principal executive offices) (Zip Code) (860) 547-5000	C. 13-3317783 (I.R.S. Employer Identification No.)	
(Registrant's telephone number, including area code) Indicate by check mark:	Yes	s No
• whether the registrant (1) has filed all reports required to Securities Exchange Act of 1934 during the preceding 12 m registrant was required to file such reports), and (2) has been the past 90 days.	nonths (or for such shorter period that the	
• whether the registrant has submitted electronically and every Interactive Data File required to be submitted and post S-T during the preceding 12 months (or for such shorter persubmit and post such files).	sted pursuant to Rule 405 of Regulation	
<ul> <li>whether the registrant is a large accelerated filer, an accemular reporting company. See definitions of "large accelerated reporting company" in Rule 12b-2 of the Exchange Act.</li> <li>Large accelerated filer x</li></ul>	erated filer," "accelerated filer" and "smaller n-accelerated filer " Smaller reporting Rule 12b-2 of the Exchange Act.) "	ý

THE	HARTFORD FINANCIAL SERVICES GROUP, INC.	
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FOR	THE QUARTERLY PERIOD ENDED JUNE 30, 2015	
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#### Forward-Looking Statements

Certain of the statements contained herein are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects," "projects," and similar references to future per Forward-looking statements are based on our current expectations and assumptions regarding economic, competitive, legislative and other developments. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict.

They have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon The Hartford Financial Services Group, Inc. and its subsidiaries (collectively, the "Company" or "The Hartford"). Future developments may not be in line with management's expectations or may have unanticipated effects. Actual results could differ materially from expectations, depending on the evolution of various factors, including those set forth in Part I, Item 1A, Risk Factors in The Hartford's 2014 Form 10-K Annual Report, and those identified from time to time in our other filings with the Securities and Exchange Commission. These important risks and uncertainties include:

challenges related to the Company's current operating environment, including global political, economic and market conditions, and the effect of financial market disruptions, economic downturns or other potentially adverse macroeconomic developments on the attractiveness of our products, the returns in our investment portfolios and the hedging costs associated with our runoff annuity block;

• financial risk related to the continued reinvestment of our investment portfolios and performance of our hedge program for our runoff annuity block;

market risks associated with our business, including changes in interest rates, credit spreads, equity prices, market volatility and foreign exchange rates, commodities prices and implied volatility levels, as well as continuing uncertainty in key sectors such as the global real estate market;

the impact on our investment portfolio if our investment portfolio is concentrated in any particular segment of the economy;

risk associated with the use of analytical models in making decisions in key areas such as underwriting, capital, hedging, reserving, and catastrophe risk management;

the potential for further acceleration of deferred policy acquisition cost amortization;

the potential for further impairments of our goodwill or the potential for changes in valuation allowances against deferred tax assets;

- the potential for differing interpretations of the methodologies, estimations and assumptions that underlie the valuation of the Company's financial instruments that could result in changes to investment valuations; the difficulty in predicting the Company's potential exposure for asbestos and environmental claims; the subjective determinations that underlie the Company's evaluation of other-than-temporary impairments on available-for-sale securities;
  - the impact on our statutory capital of various factors, including many that are outside the Company's control,
- which can in turn affect our credit and financial strength ratings, cost of capital, regulatory compliance and other aspects of our business and results;

risks to our business, financial position, prospects and results associated with negative rating actions or downgrades in the Company's financial strength and credit ratings or negative rating actions or downgrades relating to our investments;

losses due to nonperformance or defaults by others, including reinsurers, sourcing partners, derivative counterparties and other third parties;

the potential for losses due to our reinsurers' unwillingness or inability to meet their obligations under reinsurance contracts and the availability, pricing and adequacy of reinsurance to protect us against losses;

the possibility of unfavorable loss development including with respect to long-tailed exposures;

the possibility of a pandemic, earthquake, or other natural or man-made disaster that may adversely affect our businesses;

weather and other natural physical events, including the severity and frequency of storms, hail, winter storms, hurricanes and tropical storms, as well as climate change and its potential impact on weather patterns; the uncertain effects of emerging claim and coverage issues;

the Company's ability to effectively price its property and casualty policies, including its ability to obtain regulatory consents to pricing actions or to non-renewal or withdrawal of certain product lines;

technology innovations, such as telematics and other usage-based methods of determining premiums, auto technology advancements that improve driver safety and technologies that facilitate ride or home sharing, may alter demand for the Company's products, impact the frequency or severity of losses and/or impact the way the Company markets, distributes and underwrites its products;

the possible occurrence of terrorist attacks and the Company's ability to contain its exposure, including limitations on coverage from the federal government under applicable reinsurance terrorism laws;

volatility in our statutory and United States ("U.S.") GAAP earnings and potential material changes to our results resulting from our adjustment of our risk management program to emphasize protection of economic value; the cost and other effects of increased regulation as a result of the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and the potential effect of other domestic and foreign regulatory developments, including those that could adversely impact the demand for the Company's products, operating costs and required capital levels;

unfavorable judicial or legislative developments;

regulatory limitations on the ability of the Company and certain of its subsidiaries to declare and pay dividends;

the impact of changes in federal or state tax laws;

the impact of potential changes in accounting principles and related financial reporting requirements;

regulatory requirements that could delay, deter or prevent a takeover attempt that shareholders might consider in their best interests;

the risks, challenges and uncertainties associated with our capital management plan, including as a result of changes in our financial position and earnings, share price, capital position, legal restrictions, other investment opportunities, and other factors;

the risks, challenges and uncertainties associated with our expense reduction initiatives and other actions, which may include acquisitions, divestitures or restructurings;

• actions by our competitors, many of which are larger or have greater financial resources than we do;

the Company's ability to market, distribute and provide investment advisory services in relation to our products through current and future distribution channels and advisory firms;

the Company's ability to maintain the availability of its systems and safeguard the security of its data in the event of a disaster, cyber or other information security incident or other unanticipated event;

the risk that our framework for managing operational risks may not be effective in mitigating material risk and loss to the Company;

the potential for difficulties arising from outsourcing and similar third-party relationships;

the Company's ability to protect its intellectual property and defend against claims of infringement; and other factors described in such forward-looking statements.

Any forward-looking statement made by the Company in this document speaks only as of the date of the filing of this Form 10-Q. Factors or events that could cause the Company's actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

Part I. FINANCIAL INFORMATION
Item 1. Financial Statements
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
To the Board of Directors and Stockholders of
The Hartford Financial Services Group, Inc.
Hartford, Connecticut

We have reviewed the accompanying condensed consolidated balance sheet of The Hartford Financial Services Group, Inc. and subsidiaries (the "Company") as of June 30, 2015, and the related condensed consolidated statements of operations and comprehensive income for the three-month and six-month periods ended June 30, 2015 and 2014 and the statements of changes in stockholders' equity and cash flows for the six-month periods ended June 30, 2015 and 2014. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2014, and the related consolidated statements of operations, comprehensive income, changes in stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 27, 2015, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2014 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP Hartford, Connecticut July 27, 2015

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# THE HARTFORD FINANCIAL SERVICES GROUP, INC.

Condensed Consolidated Statements of Operations

		onths Ende		Six Months Ended		
(In millions, avant for non shore data)	June 30, 2015	2014	June 3 2015	0, 2014		
(In millions, except for per share data)	2015 (Unaudit		2013	2014		
Revenues	(Ollaudi)	.cu)				
Earned premiums	\$3,391	\$3,319	\$6,713	3 \$6,621		
Fee income	469	502	928	998		
Net investment income	796	768	1,605	1,592		
Net realized capital gains (losses):			,	,		
Total other-than-temporary impairment ("OTTI") losses	(13	)(8	) (25	)(31 )		
OTTI losses recognized in other comprehensive income ("OCI")	$\hat{2}$	1	2	2		
Net OTTI losses recognized in earnings	(11	)(7	) (23	)(29)		
Other net realized capital gains (losses)	20	3	37	(10 )		
Total net realized capital gains (losses)	9	(4	) 14	(39)		
Other revenues	20	31	42	56		
Total revenues	4,685	4,616	9,302	9,228		
Benefits, losses and expenses						
Benefits, losses and loss adjustment expenses	2,812	3,023	5,375	5,599		
Amortization of deferred policy acquisition costs ("DAC")	391	372	778	768		
Insurance operating costs and other expenses	910	977	1,858	1,913		
Loss on extinguishment of debt	21	_	21	_		
Reinsurance gain on dispositions	(8	)—	(8	)—		
Interest expense	89	94	183	189		
Total benefits, losses and expenses	4,215	4,466	8,207	8,469		
Income from continuing operations before income taxes	470	150	1,095	759		
Income tax expense	57		215	143		
Income from continuing operations, net of tax	413	150	880	616		
Loss from discontinued operations, net of tax		(617	) —	(588)		
Net income (loss)	\$413	\$(467	) \$880	\$28		
Income from continuing operations, net of tax, per common share						
Basic	\$0.99	\$0.33	\$2.09	\$1.37		
Diluted	\$0.96	\$0.32	\$2.04	\$1.30		
Net income (loss) per common share						
Basic	\$0.99	•	) \$2.09	\$0.06		
Diluted	\$0.96	•	) \$2.04	\$0.06		
Cash dividends declared per common share	\$0.18	\$0.15	\$0.36	\$0.30		
See Notes to Condensed Consolidated Financial Statements.						
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# THE HARTFORD FINANCIAL SERVICES GROUP, INC.

Condensed Consolidated Statements of Comprehensive Income (Loss)

		Three Months Ended June 30,		Six Mo	nths Ended		
(In millions)	2015	2014		2015	2014		
	(Unaudited)						
Comprehensive Income							
Net income (loss)	\$413	\$(467	)	\$880	\$28		
Other comprehensive income (loss):							
Change in net unrealized gain on securities	(921	) 569		(713	) 1,268		
Change in OTTI losses recognized in other comprehensive income	1	3		(2	)5		
Change in net gain on cash flow hedging instruments	(55	) 20		(28	)33		
Change in foreign currency translation adjustments	4	(95	)	(16	) (78	)	
Change in pension and other postretirement plan adjustments	9	6		19	13		
Total other comprehensive income (loss)	(962	) 503		(740	) 1,241		
Total comprehensive income (loss)	\$(549	)\$36		\$140	\$1,269		
See Notes to Condensed Consolidated Financial Statements.							

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# THE HARTFORD FINANCIAL SERVICES GROUP, INC.

Condensed Consolidated Balance Sheets

(In millions, except for share and per share data)	June 30, 2015 (Unaudited)	December 3 2014	31,
Assets	· ·		
Investments:			
Fixed maturities, available-for-sale, at fair value (amortized cost of \$56,339 and \$55,362	2)\$59,128	\$59,384	
Fixed maturities, at fair value using the fair value option (includes variable interest entity assets of \$191 and \$218)	553	488	
Equity securities, available-for-sale, at fair value (cost of \$825 and \$1,027) (includes equity securities, at fair value using the fair value option, of \$0 and \$348)	856	1,047	
Mortgage loans (net of allowances for loan losses of \$21 and \$18)	5,693	5,556	
Policy loans, at outstanding balance	1,439	1,431	
Limited partnerships and other alternative investments (includes variable interest entity assets of \$2 and \$3)	3,033	2,942	
Other investments	460	547	
Short-term investments (includes variable interest entity assets, at fair value, of \$7 and \$16)	3,278	4,883	
Total investments	74,440	76,278	
Cash (includes variable interest entity assets, at fair value, of \$10 and \$9)	493	399	
Premiums receivable and agents' balances, net	3,588	3,429	
Reinsurance recoverables, net	22,891	22,920	
Deferred policy acquisition costs	1,786	1,823	
Deferred income taxes, net	3,056	2,897	
Goodwill	498	498	
Property and equipment, net	874	831	
Other assets	1,905	1,236	
Separate account assets	131,489	134,702	
Total assets	\$241,020	\$245,013	
Liabilities			
Reserve for future policy benefits and unpaid losses and loss adjustment expenses	\$41,500	\$41,444	
Other policyholder funds and benefits payable	31,871	32,532	
Unearned premiums	5,463	5,255	
Short-term debt	167	456	
Long-term debt	5,358	5,653	
Other liabilities (includes variable interest entity liabilities of \$5 and \$6)	6,945	6,251	
Separate account liabilities	131,489	134,702	
Total liabilities	222,793	226,293	
Commitments and Contingencies (Note 8)			
Stockholders' Equity			
Common stock, \$0.01 par value — 1,500,000,000 shares authorized, 490,923,222 and	5	5	
490,923,222 shares issued	3	3	
Additional paid-in capital	8,983	9,123	
Retained earnings	11,921	11,191	
Treasury stock, at cost — 74,578,676 and 66,507,690 shares	(2,870	)(2,527	)
Accumulated other comprehensive income, net of tax	188	928	
Total stockholders' equity	18,227	18,720	
Total liabilities and stockholders' equity	\$241,020	\$245,013	

See Notes to Condensed Consolidated Financial Statements.

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# THE HARTFORD FINANCIAL SERVICES GROUP, INC.

Condensed Consolidated Statements of Changes in Stockholders' Equity

	Six Months Ended June 30,			
(In millions, except for share data)	2015	2014		
	(Unaudited)			
Common Stock	\$5	\$5		
Additional Paid-in Capital, beginning of period	9,123	9,894		
Issuance of shares under incentive and stock compensation plans	(153	) (52	)	
Stock-based compensation plans expense	36	53		
Tax benefit on employee stock options and share-based awards	26	4		
Issuance of shares for warrant exercise	(49	)(669	)	
Additional Paid-in Capital, end of period	8,983	9,230		
Retained Earnings, beginning of period	11,191	10,683		
Net income	880	28		
Dividends declared on common stock	(150	)(134	)	
Retained Earnings, end of period	11,921	10,577		
Treasury Stock, at Cost, beginning of period	(2,527	)(1,598	)	
Treasury stock acquired	(500	)(651	)	
Issuance of shares under incentive and stock compensation plans	161	47		
Net shares acquired related to employee incentive and stock compensation plans	(53	)(13	)	
Issuance of shares for warrant exercise	49	669		
Treasury Stock, at Cost, end of period	(2,870	)(1,546	)	
Accumulated Other Comprehensive Income (Loss), net of tax, beginning of period	928	(79	)	
Total other comprehensive income (loss)	(740	) 1,241		
Accumulated Other Comprehensive Income, net of tax, end of period	188	1,162		
Total Stockholders' Equity	\$18,227	\$19,428		
Common Shares Outstanding beginning of period (in thousands)	424,416	453,290		
Treasury stock acquired	(12,117	)(18,968	)	
Issuance of shares under incentive and stock compensation plans	4,089	1,111		
Return of shares under incentive and stock compensation plans and other to treasury	(1,299	)(378	`	
stock	(1,299	)(376	)	
Issuance of shares for warrant exercise	1,256	15,696		
Common Shares Outstanding, at end of period	416,345	450,751		
See Notes to Condensed Consolidated Financial Statements.				

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# THE HARTFORD FINANCIAL SERVICES GROUP, INC.

Condensed Consolidated Statements of Cash Flows

		nths Ende	ed
$\sigma$ . The $\sigma$	June 30,	-	
(In millions)	2015	2014	
Operating Activities	(Unaudi	•	
Net income	\$880	\$28	
Adjustments to reconcile net income to net cash provided by operating activities:		<b>-</b> 60	
Amortization of deferred policy acquisition costs	778	768	
Additions to deferred policy acquisition costs	(703	)(689	)
Net realized capital (gains) losses	(14	) 196	
Depreciation and amortization	173	60	
Loss on sale of business		659	
Loss on extinguishment of debt	21		
Reinsurance gain on disposition	(8	)—	
Other operating activities, net	32	(464	)
Change in assets and liabilities:			
Increase in reserve for future policy benefits and unpaid losses and loss adjustment expenses and	368	543	
unearned premiums	300	J <del>4</del> J	
Increase in reinsurance recoverables	(36	)(146	)
(Increase) decrease in receivables and other assets	(617	) 352	
Increase (decrease) in payables and accruals	31	(1,768	)
Increase in accrued and deferred income taxes	204	971	
Net disbursements from investment contracts related to policyholder funds—international variable		(2.061	`
annuities		(3,961	)
Net decrease in equity securities, trading		3,961	
Net cash provided by operating activities	1,109	510	
Investing Activities			
Proceeds from the sale/maturity/prepayment of:			
Fixed maturities, available-for-sale	13,325	14,620	
Fixed maturities, fair value option	58	299	
Equity securities, available-for-sale	1,043	166	
Mortgage loans	308	214	
Partnerships	253	319	
Payments for the purchase of:			
Fixed maturities, available-for-sale	(14.075	)(12,612	2)
Fixed maturities, fair value option	(148	)(246	)
Equity securities, available-for-sale	(860	)(103	)
Mortgage loans	(464	)(204	)
Partnerships	(296	)(130	)
Proceeds from business sold	(2)0	963	,
Net payments for derivatives	(131	)(40	)
Net increase (decrease) in policy loans	(23	)3	,
Net additions to property and equipment	(102)	)(14	`
Net proceeds from (payments for) short-term investments	1,579	(1,501)	)
Other investing activities, net	1,379	(5)	) }
			)
Net cash provided by investing activities	468	1,729	
Financing Activities  Deposits and other additions to investment and universal life-type contracts	2 202	3,785	
Deposits and other additions to investment and universal me-type contracts	3,203	3,703	

Withdrawals and other deductions from investment and universal life-type contracts	(8,724	)(11,167	)
Net transfers from separate accounts related to investment and universal life-type contracts	4,975	6,233	
Repayments at maturity or settlement of consumer notes	(13	)(6	)
Net proceeds from securities loaned or sold under agreements to repurchase	311	99	
Repayment of debt	(585	)(200	)
Net issuance of shares under incentive and stock compensation plans, excess tax benefit, and other	18	1	
Treasury stock acquired	(500	)(651	)
Dividends paid on common stock	(153	)(134	)
Net cash used for financing activities	(1,468	)(2,040	)
Foreign exchange rate effect on cash	(15	)(115	)
Net increase in cash	94	84	
Cash – beginning of period	399	1,428	
Cash – end of period	\$493	\$1,512	
Supplemental Disclosure of Cash Flow Information			
Income taxes received	\$47	\$79	
Interest paid	\$(187	)\$(191	)
See Notes to Condensed Consolidated Financial Statements			
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Dollar amounts in millions, except for per share data, unless otherwise stated)
(Unaudited)

#### 1. Basis of Presentation and Significant Accounting Policies

The Hartford Financial Services Group, Inc. is a holding company for insurance and financial services subsidiaries that provide property and casualty insurance, group life and disability products and mutual funds to individual and business customers in the United States (collectively, "The Hartford", the "Company", "we" or "our"). Also, the Company continues to runoff life and annuity products previously sold.

On June 30, 2014, the Company completed the sale of all of the issued and outstanding equity of Hartford Life Insurance KK, a Japanese company ("HLIKK"), to ORIX Life Insurance Corporation, a subsidiary of ORIX Corporation, a Japanese company. The operations of the Company's Japan business are reported as discontinued operations. For further information regarding the sale of HLIKK and discontinued operations, see the following Discontinued Operations section and Note 13 - Discontinued Operations of Notes to Condensed Consolidated Financial Statements.

The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information, which differ materially from the accounting practices prescribed by various insurance regulatory authorities. These Condensed Consolidated Financial Statements and Notes should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2014 Form 10-K Annual Report. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year. The accompanying Condensed Consolidated Financial Statements and Notes are unaudited. These financial statements reflect all adjustments (generally consisting only of normal accruals) which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. The Company's significant accounting policies are summarized in Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements included in the Company's 2014 Form 10-K Annual Report.

### Consolidation

The Condensed Consolidated Financial Statements include the accounts of The Hartford Financial Services Group, Inc., companies in which the Company directly or indirectly has a controlling financial interest and those variable interest entities ("VIEs") which the Company is required to consolidate. Entities in which the Company has significant influence over the operating and financing decisions but is not required to consolidate are reported using the equity method. For further information on VIEs see Note 5 - Investments and Derivative Instruments of Notes to Condensed Consolidated Financial Statements. All intercompany transactions and balances between The Hartford and its subsidiaries and affiliates have been eliminated.

## **Discontinued Operations**

The results of operations of a component of the Company are reported in discontinued operations when certain criteria are met as of the date of disposal, or earlier if classified as held-for-sale. When a component is identified for discontinued operations reporting, amounts for prior periods are retrospectively reclassified as discontinued operations. Prior to January 1, 2015, components were identified as discontinued operations if the operations and cash flows of the component had been or would be eliminated from the ongoing operations of the Company as a result of the disposal transaction and the Company would not have any significant continuing involvement in the operations of the component after the disposal transaction. For transactions occurring January 1, 2015 or later, under updated guidance issued by the Financial Accounting Standards Board, components are identified as discontinued operations if they are a major part of an entity's operations and financial results such as a separate major line of business or a separate major geographical area of operations regardless of whether the Company has significant continuing involvement in the operations of the component after the disposal transaction. For information on the specific

discontinued operations, see Note 13 - Discontinued Operations of Notes to Condensed Consolidated Financial Statements.

Use of Estimates

The preparation of financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

1. Basis of Presentation and Significant Accounting Policies (continued)

The most significant estimates include those used in determining property and casualty insurance product reserves, net of reinsurance; estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on investments; living benefits required to be fair valued; goodwill impairment; valuation of investments and derivative instruments; valuation allowance on deferred tax assets; and contingencies relating to corporate litigation and regulatory matters. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Condensed Consolidated Financial Statements.

### Reclassifications

Certain reclassifications have been made to prior period financial information to conform to the current period presentation.

### 2. Earnings Per Common Share

The following table presents the computation of basic and diluted earnings per common share.

	Three Months	Ended June 30,	Six Months I	Ended June 30,	
(In millions, except for per share data)	2015	2014	2015	2014	
Earnings					
Income from continuing operations, net of tax	\$413	\$150	\$880	\$616	
Loss from discontinued operations, net of tax	_	(617	) —	(588)	
Net income (loss)	\$413	\$(467	\$880	\$28	
Shares					
Weighted average common shares outstanding, basic	418.7	450.6	420.6	450.2	
Dilutive effect of stock compensation plans	4.4	6.3	5.0	6.2	
Dilutive effect of warrants	5.0	11.0	5.3	16.9	
Weighted average common shares outstanding and	428.1	467.9	430.9	473.3	
dilutive potential common shares	420.1	407.9	430.9	473.3	
Earnings per common share					
Basic					
Income from continuing operations, net of tax	\$0.99	\$0.33	\$2.09	\$1.37	
Loss from discontinued operations, net of tax	_	(1.37	) —	(1.31)	
Net income (loss) per common share	\$0.99	\$(1.04	\$2.09	\$0.06	
Diluted					
Income from continuing operations, net of tax	\$0.96	\$0.32	\$2.04	\$1.30	
Loss from discontinued operations, net of tax	_	(1.32	) —	(1.24)	
Net income (loss) per common share	\$0.96	\$(1.00	\$2.04	\$0.06	

Basic earnings per share is computed based on the weighted average number of common shares outstanding during the year. Diluted potential common shares are included in the calculation of diluted per share amounts provided there is income from continuing operations, net of tax. Diluted earnings per share includes the dilutive effect of assumed exercise or issuance of warrants and stock-based awards under compensation plans using the treasury stock method. Under the treasury stock method, for warrants and stock-based awards, shares are assumed to be issued and then reduced for the number of shares repurchaseable with theoretical proceeds at the average market price for the period. Contingently issuable shares are included for the number of shares issuable assuming the end of the reporting period was the end of the contingency period, if dilutive.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### 3. Segment Information

The Company currently conducts business principally in six reporting segments, as well as a Corporate category. The Company's revenues from continuing operations are generated primarily in the United States ("U.S."). Any foreign sourced revenue in continuing operations is immaterial.

The Company's reporting segments, as well as the Corporate category, are as follows:

#### Commercial Lines

Commercial Lines provides workers' compensation, property, automobile, marine, livestock, liability and umbrella coverages primarily throughout the U.S., along with a variety of customized insurance products and risk management services including professional liability, bond, surety and specialty casualty coverages.

### Personal Lines

Personal Lines provides standard automobile, homeowners and personal umbrella coverages to individuals across the U.S., including a special program designed exclusively for members of AARP.

### Property & Casualty Other Operations

Property & Casualty Other Operations includes certain property and casualty operations, managed by the Company, that have discontinued writing new business and including substantially all of the Company's asbestos and environmental exposures.

### **Group Benefits**

Group Benefits provides employers, associations, affinity groups and financial institutions with group life, accident and disability coverage, along with other products and services, including voluntary benefits, and group retiree health. Mutual Funds

Mutual Funds offers investment products for retail and retirement accounts and provides investment management and administrative services such as product design, implementation and oversight. This business also includes a portion of the runoff of the mutual funds which supports the Company's variable annuity products.

#### **Talcott Resolution**

Talcott Resolution is comprised of runoff business from the Company's individual annuity, institutional, and private-placement life insurance businesses. The Company's individual annuity business consists of annuity products for individuals, which include variable, fixed, and payout annuity products. In addition, Talcott Resolution includes the retained Japan fixed payout annuity liabilities, as well as the Company's discontinued Japan annuity business prior to its sale in 2014.

#### Corporate

The Company includes in the Corporate category the Company's debt financing and related interest expense, as well as other capital raising activities, certain purchase accounting adjustments and other charges not allocated to the segments.

#### Financial Measures and Other Segment Information

Certain transactions between segments occur during the year that primarily relate to tax settlements, insurance coverage, expense reimbursements, services provided, security transfers and capital contributions. Also, one segment may purchase annuity contracts from another to fund pension costs and to settle certain group life claims. In addition, certain inter-segment transactions occur that relate to interest income on allocated surplus. Consolidated net investment income is unaffected by such transactions.

The following table presents net income (loss) for each reporting segment, as well as the Corporate category.

	Three Months Ended June 30,		Six Months End	ed June 30,		
Net income (loss)	2015	2014		2015	2014	
Commercial Lines	\$259	\$199		\$499	\$441	
Personal Lines	41	(30	)	117	69	
Property & Casualty Other Operations	(111	)(144	)	(88)	)(122	)
Group Benefits	56	55		108	106	
Mutual Funds	22	21		44	42	

Talcott Resolution	217	(504	)	328	(359	)
Corporate	(71	)(64	)	(128	)(149	)
Net income (loss)	\$413	\$(467	)	\$880	\$28	

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

3. Segment Information (continued)

The following table presents revenues by product line for each reporting segment, as well as the Corporate category.

The following table presents revenues by product line for the	Three Months Ended June		Six Months Ended June		
	30,		30,		
Revenues	2015	2014	2015	2014	
Earned premiums and fee income					
Commercial Lines					
Workers' compensation	\$760	\$734	\$1,504	\$1,466	
Property	160	137	316	273	
Automobile	152	145	300	289	
Package business	299	289	591	572	
Liability	142	146	277	291	
Bond	55	52	108	103	
Professional liability	55	56	110	106	
Total Commercial Lines	1,623	1,559	3,206	3,100	
Personal Lines					
Automobile	665	650	1,320	1,286	
Homeowners	301	296	598	588	
Total Personal Lines [1]	966	946	1,918	1,874	
Group Benefits					
Group disability	374	365	745	734	
Group life	376	371	741	759	
Other	46	41	90	83	
Total Group Benefits	796	777	1,576	1,576	
Mutual Funds					
Mutual Fund	154	148	303	286	
Talcott	30	35	60	71	
Total Mutual Funds	184	183	363	357	
Talcott Resolution	288	352	573	705	
Corporate	3	4	5	7	
Total earned premiums and fee income	3,860	3,821	7,641	7,619	
Net investment income	796	768	1,605	1,592	
Net realized capital gains	9	(4)	14	(39)	
Other revenues	20	31	42	56	
Total revenues	\$4,685	\$4,616	\$9,302	\$9,228	

For the three months ended June 30, 2015 and 2014, AARP members accounted for earned premiums of \$785 and [1]\$755, respectively. For the six months ended June 30, 2015 and 2014, AARP members accounted for earned premiums of \$1.6 billion and \$1.5 billion, respectively.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements

Financial instruments carried at fair value in the Company's Condensed Consolidated Financial Statements include fixed maturity and equity securities, available-for-sale ("AFS"); fixed maturities at fair value using the fair value option ("FVO"); equity securities, FVO; short-term investments; freestanding and embedded derivatives; certain limited partnerships and other alternative investment; separate account assets and certain other liabilities. The following section applies to the fair value hierarchy and disclosure requirements for the Company's financial instruments that are carried at fair value. The fair value hierarchy prioritizes the inputs in the valuation techniques used to measure fair value into three broad Levels (Level 1, 2 or 3).

Observable inputs that reflect quoted prices for identical assets, or liabilities, in active markets that the Level 1 Company has the ability to access at the measurement date. Level 1 securities include highly liquid U.S. Treasuries, money market funds and exchange traded equity securities, open-ended mutual funds, and exchange-traded derivative instruments.

Observable inputs, other than quoted prices included in Level 1, for the asset or liability, or prices for similar assets and liabilities. Most fixed maturities and preferred stocks, including those reported in separate account assets, are model priced by vendors using observable inputs and are classified within Level 2. Also included

Level 2 are hedge funds where investment company accounting guidance has been applied to a wholly-owned fund of funds measured at fair value where an investment can be redeemed, or substantially redeemed, at the net asset value per share or equivalent ("NAV") on the measurement date or in the near-term, not to exceed 90 days.

Derivative instruments classified within Level 2 are priced using observable market inputs such as swap yield curves and credit default swap curves.

Valuations that are derived from techniques in which one or more of the significant inputs are unobservable (including assumptions about risk). Level 3 securities include less liquid securities, guaranteed product embedded and reinsurance derivatives and other complex derivative instruments, as well as hedge fund investments carried at fair value, consistent with investment company accounting guidance, that cannot be

Level 3 redeemed in the near-term at the NAV. Because Level 3 fair values, by their nature, contain one or more significant unobservable inputs, as there is little or no observable market for these assets and liabilities, considerable judgment is used to determine the Level 3 fair values. Level 3 fair values represent the Company's best estimate of an amount that could be realized in a current market exchange absent actual market exchanges.

In many situations, inputs used to measure the fair value of an asset or liability position may fall into different levels of the fair value hierarchy. In these situations, the Company will determine the level in which the fair value falls based upon the lowest level input that is significant to the determination of the fair value. Transfers of securities among the levels occur at the beginning of the reporting period. The amount of transfers from Level 1 to Level 2 was \$417 and \$524, for the three and six months ended June 30, 2015, respectively, and \$309 and \$1.6 billion for the three and six months ended June 30, 2014, respectively, which represented previously on-the-run U.S. Treasury securities that are now off-the-run. For the three and six months ended June 30, 2015 and 2014, there were no transfers from Level 2 to Level 1. In most cases, both observable (e.g., changes in interest rates) and unobservable (e.g., changes in risk assumptions) inputs are used in the determination of fair values that the Company has classified within Level 3. Consequently, these values and the related gains and losses are based upon both observable and unobservable inputs. The Company's fixed maturities included in Level 3 are classified as such because these securities are primarily priced by independent brokers and/or within illiquid markets.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

The following tables present assets and (liabilities) carried at fair value by hierarchy level. These disclosures provide information as to the extent to which the Company uses fair value to measure financial instruments and information about the inputs used to value those financial instruments to allow users to assess the relative reliability of the measurements.

measurements.	I 20 201/	_			
	June 30, 2013	)			
		Quoted Prices in Active Markets	<sup>1</sup> Significant	Significant	
	m . 1		Observable	Unobservable	
	Total	for Identical	Inputs	Inputs	
		Assets	(Level 2)	(Level 3)	
		(Level 1)	,	,	
Assets accounted for at fair value on a recurring basis					
Fixed maturities, AFS	Φ2.000	ф	Φ2.027	Φ.52	
Asset-backed-securities ("ABS")	\$2,890	<b>\$</b> —	\$2,837	\$53	
Collateralized debt obligations ("CDOs")	3,218	_	2,654	564	
Commercial mortgage-backed securities ("CMBS")	4,664	_	4,450	214	
Corporate	26,610	_	25,679	931	
Foreign government/government agencies	1,313	_	1,273	40	
Municipal	12,298	_	12,249	49	
Residential mortgage-backed securities ("RMBS")	3,969	_	2,429	1,540	
U.S. Treasuries	4,166	471	3,695	_	
Total fixed maturities	59,128	471	55,266	3,391	
Fixed maturities, FVO	553	_	467	86	
Equity securities, trading [1]	11	11	_	_	
Equity securities, AFS	856	588	171	97	
Derivative assets					
Credit derivatives	33	_	33		
Commodity derivatives	2			2	
Foreign exchange derivatives	9	_	9		
Interest rate derivatives	68	_	54	14	
Guaranteed minimum withdrawal benefit ("GMWB")	87		6	81	
hedging instruments	07	_	U	01	
Macro hedge program	100	_		100	
Other derivative contracts	9	_	_	9	
Total derivative assets [2]	308	_	102	206	
Short-term investments	3,278	588	2,690	_	
Limited partnerships and other alternative investments [3]	835	_	605	230	
Reinsurance recoverable for GMWB	50	_		50	
Modified coinsurance reinsurance contracts	60	_	60		
Separate account assets [4]	127,679	87,296	39,648	735	
Total assets accounted for at fair value on a recurring				Φ 4 <b>7</b> 05	
basis	\$192,758	\$88,954	\$99,009	\$4,795	
Liabilities accounted for at fair value on a recurring basis					
Other policyholder funds and benefits payable					
GMWB	\$(112	)\$—	\$	\$(112)	
Equity linked notes	(26	)—		(26)	
Total other policyholder funds and benefits payable	(138	)—	_	(138 )	

Derivative liabilities					
Credit derivatives	(26	)—	(26	)—	
Commodity derivatives	1			1	
Equity derivatives	28		25	3	
Foreign exchange derivatives	(479	)—	(479	)—	
Interest rate derivatives	(515	)—	(487	)(28	)
GMWB hedging instruments	47		3	44	
Macro hedge program	65			65	
Total derivative liabilities [5]	(879	)—	(964	) 85	
Consumer notes [6]	(3	)—		(3	)
Total liabilities accounted for at fair value on a recurring	\$(1,020	) <b>¢</b>	\$(964	)\$(56	)
basis	\$(1,020	) <b>\$</b> —	\$(904	)\$(30	)
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

	December 31	. 2014			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobserval Inputs (Level 3)	
Assets accounted for at fair value on a recurring basis					
Fixed maturities, AFS					
ABS	\$2,472	<b>\$</b> —	\$2,350	\$122	
CDOs	2,841	_	2,218	623	
CMBS	4,415	_	4,131	284	
Corporate	27,359	_	26,319	1,040	
Foreign government/government agencies	1,636		1,577	59	
Municipal	12,871	_	12,805	66	
RMBS	3,918	_	2,637	1,281	
U.S. Treasuries	3,872	106	3,766		
Total fixed maturities	59,384	106	55,803	3,475	
Fixed maturities, FVO	488		396	92	
Equity securities, trading [1]	11	11	_	_	
Equity securities, AFS	1,047	786	163	98	
Derivative assets	,				
Credit derivatives	8		10	(2	)
Equity derivatives	3	_	_	3	
Interest rate derivatives	129		113	16	
GMWB hedging instruments	119		5	114	
Macro hedge program	93		_	93	
Other derivative contracts	12			12	
Total derivative assets [2]	364		128	236	
Short-term investments	4,883	349	4,534	_	
Limited partnerships and other alternative investments [3]	•		581	189	
Reinsurance recoverable for GMWB	56	_		56	
Modified coinsurance reinsurance contracts	34		34	<i>5</i> 0	
Separate account assets [4]	132,211	91,537	40,096	578	
Total assets accounted for at fair value on a recurring		•	•		
basis	\$199,248	\$92,789	\$101,735	\$4,724	
Liabilities accounted for at fair value on a recurring basis					
Other policyholder funds and benefits payable					
GMWB		)\$—	\$—	\$(139	)
Equity linked notes	(26	)—		(26	)
Total other policyholder funds and benefits payable	(165	)—		(165	)
Derivative liabilities					
Credit derivatives	(16	)—	(9	) (7	)
Equity derivatives	28	_	25	3	
Foreign exchange derivatives	(445	)—	(445	)—	
Interest rate derivatives	(597	)—	(574	)(23	)
GMWB hedging instruments	55		(1	)56	

Macro hedge program Total derivative liabilities [5] Consumer notes [6] Total liabilities accounted for at fair value on a recurring basis	48 (927 (3 \$(1,095	 	48 )77 (3 )\$(91	)
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

- 4. Fair Value Measurements (continued)
- [1] Included in other investments on the Condensed Consolidated Balance Sheets.

Includes over-the-counter ("OTC") and OTC-cleared derivative instruments in a net positive fair value position after consideration of the accrued interest and impact of collateral posting requirements which may be imposed by

- [2] agreements, clearing house rules and applicable law. As of June 30, 2015 and December 31, 2014, \$289 and \$413, respectively, of cash collateral liability was netted against the derivative asset value in the Condensed Consolidated Balance Sheets and is excluded from the preceding table. See the following footnote 4 for derivative liabilities.
- [3] Represents hedge funds where investment company accounting has been applied to a wholly-owned fund of funds measured at fair value.
  - Approximately \$3.8 billion and \$2.5 billion of investment sales receivable, as of June 30, 2015 and December 31,
- [4] 2014, respectively, are excluded from this disclosure requirement because they are trade receivables in the ordinary course of business where the carrying amount approximates fair value.
  - Includes OTC and OTC-cleared derivative instruments in a net negative fair market value position (derivative liability) after consideration of the accrued interest and impact of collateral posting requirements which may be
- [5] imposed by agreements, clearing house rules and applicable law. In the following Level 3 roll-forward table in this Note 4, the derivative assets and liabilities are referred to as "freestanding derivatives" and are presented on a net basis.
- [6] Represents embedded derivatives associated with non-funding agreement-backed consumer equity linked notes. Determination of Fair Values

The valuation methodologies used to determine the fair values of assets and liabilities under the "exit price" notion, reflect market participant objectives and are based on the application of the fair value hierarchy that prioritizes relevant observable market inputs over unobservable inputs. The Company determines the fair values of certain financial assets and liabilities based on quoted market prices where available, and where prices represent a reasonable estimate of fair value. The Company also determines fair value based on future cash flows discounted at the appropriate current market rate. Fair values reflect adjustments for counterparty credit quality, the Company's default spreads, liquidity, and where appropriate, risk margins on unobservable parameters. The following is a discussion of the methodologies used to determine fair values for the financial instruments listed in the preceding tables. The fair value process is monitored by the Valuation Committee, which is a cross-functional group of senior management within the Company that meets at least quarterly. The Valuation Committee is co-chaired by the Heads of Investment Operations and Accounting, and has representation from various investment sector professionals, accounting, operations, legal, compliance, and risk management. The purpose of the committee is to oversee the pricing policy and procedures by ensuring objective and reliable valuation practices and pricing of financial instruments, as well as addressing valuation issues and approving changes to valuation methodologies and pricing sources. There are also two working groups under the Valuation Committee, a Securities Fair Value Working Group ("Securities Working Group") and a Derivatives Fair Value Working Group ("Derivatives Working Group"), which include various investment, operations, accounting and risk management professionals that meet monthly to review market data trends, pricing and trading statistics and results, and any proposed pricing methodology changes. The Company also has an enterprise-wide Operational Risk Management function, led by the Chief Operational Risk Officer, which is responsible for establishing, maintaining and communicating the framework, principles and guidelines of the Company's operational risk management program. This includes model risk management which provides an independent review of the suitability, characteristics and reliability of model inputs, as well as an analysis of significant changes to current models.

Fixed Maturities, Equity Securities, and Short-term Investments

The fair value of fixed maturities, equity securities, and short-term investments in an active and orderly market (e.g. not distressed or forced liquidation) are determined by management after considering the following primary sources of information: quoted prices for identical assets or liabilities, third-party pricing services, independent broker quotations, or pricing matrices. Security pricing is applied using a "waterfall" approach whereby publicly available

prices are first sought from third-party pricing services, and the remaining unpriced securities are submitted to independent brokers for prices, or priced using a pricing matrix. Typical inputs used by these pricing methods include, but are not limited to, reported trades, benchmark yields, issuer spreads, bids, offers, and/or estimated cash flows, prepayment speeds, and default rates. Based on the typical trading volumes and the lack of quoted market prices for fixed maturities, third-party pricing services will normally derive the security prices from recent reported trades for identical or similar securities making adjustments through the reporting date based upon the preceding outlined available market observable information. If there are no recently reported trades, the third-party pricing services and independent brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. Included in the pricing of ABS and RMBS are estimates of the rate of future prepayments of principal over the remaining life of the securities. Such estimates are derived based on the characteristics of the underlying structure and prepayment speeds previously experienced at the interest rate levels projected for the underlying collateral. Actual prepayment experience may vary from these estimates.

Prices from third-party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations which utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Private placement securities are priced using a pricing matrix to determine the credit spreads that are used to discount the expected future cash flows for securities for which the Company is unable to obtain a price from a third-party pricing service. Credit spreads are developed each month using market based data for public securities adjusted for credit spread differentials between public and private securities which are obtained from a survey of multiple private placement brokers. The appropriate credit spreads determined through this survey approach are based upon the issuer's financial strength and term to maturity, utilizing an independent public security index and trade information and adjusting for the non-public nature of the securities.

The Securities Working Group performs ongoing analysis of the prices and credit spreads received from third parties to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. As a part of this analysis, the Company considers trading volume, new issuance activity and other factors to determine whether the market activity is significantly different than normal activity in an active market, and if so, whether transactions may not be orderly considering the weight of available evidence. If the available evidence indicates that pricing is based upon transactions that are stale or not orderly, the Company places little, if any, weight on the transaction price and will estimate fair value utilizing an internal pricing model. In addition, the Company ensures that prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed based on spreads, and when available, market indices. As a result of this analysis, if the Company determines that there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly and approved by the Valuation Committee. The Company's internal pricing model utilizes the Company's best estimate of expected future cash flows discounted at a rate of return that a market participant would require. The significant inputs to the model include, but are not limited to, current market inputs, such as credit loss assumptions, estimated prepayment speeds and market risk premiums.

The Company conducts other specific monitoring controls around pricing. Daily analyses identify price changes over 3% for fixed maturities and 5% for equity securities and trade prices that differ over 3% to the current day's price. Weekly analyses identify prices that differ more than 5% from published bond prices of a corporate bond index. Monthly analyses identify price changes over 3%, prices that have not changed, and missing prices. Also on a monthly basis, a second source validation is performed on most sectors. Analyses are conducted by a dedicated pricing unit that follows up with trading and investment sector professionals and challenges prices with vendors when the estimated assumptions used differ from what the Company feels a market participant would use. Any changes from the identified pricing source are verified by further confirmation of assumptions used. Examples of other procedures performed include, but are not limited to, initial and on-going review of third-party pricing services' methodologies, review of pricing statistics and trends, and back testing recent trades.

The Company has analyzed the third-party pricing services' valuation methodologies and related inputs, and has also evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs. Most prices provided by third-party pricing services are classified into Level 2 because the inputs used in pricing the securities are market observable. Due to a general lack of transparency in the process that brokers use to develop prices, most valuations that are based on brokers' prices are classified as Level 3. Some valuations may be classified as Level 2 if the price can be corroborated with observable market data.

Derivative Instruments, including Embedded Derivatives within Investments

Derivative instruments are fair valued using pricing valuation models that utilize independent market data inputs for OTC derivatives, quoted market prices for exchange-traded and OTC-cleared derivatives, or independent broker quotations. Excluding embedded and reinsurance related derivatives, as of June 30, 2015 and December 31, 2014, 96% and 96%, respectively, of derivatives, based upon notional values, were priced by valuation models or quoted market prices. The remaining derivatives were priced by broker quotations.

The Derivatives Working Group performs ongoing analysis of the valuations, assumptions and methodologies used to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. The Company performs various controls on derivative valuations which include both quantitative and qualitative analysis. Analyses are conducted by a dedicated derivative pricing team that works directly with investment sector professionals to analyze impacts of changes in the market environment and investigate variances. There is a monthly analysis to identify market value changes greater than pre-defined thresholds, stale prices, missing prices, and zero prices. Also on a monthly basis, a second source validation, typically to broker quotations, is performed for certain of the more complex derivatives, as well as for any existing deals with a market value greater than \$10 and all new deals during the month. In addition, on a daily basis, market valuations are compared to counterparty valuations for OTC derivatives. A model validation review is performed on any new models, which typically includes detailed documentation and validation to a second source. The model validation documentation and results of validation are presented to the Valuation Committee for approval. There is a monthly control to review changes in pricing sources to ensure that new models are not moved to production until formally approved.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated assets and liabilities. Therefore, the realized and unrealized gains and losses on derivatives reported in the Level 3 rollforward may not reflect the offsetting impact of the realized and unrealized gains and losses of the associated assets and liabilities.

Limited Partnerships and Other Alternative Investments

A portion of limited partnerships and other alternative investments include hedge funds where investment company accounting has been applied to a wholly-owned fund of funds measured at fair value. Fair value is determined for these funds using the NAV, as a practical expedient, calculated on a monthly basis, and is the amount at which a unit or shareholder may redeem their investment, if redemption is allowed. Certain impediments to redemption include, but are not limited to the following: 1) redemption notice periods vary and may be as long as 90 days, 2) redemption may be restricted (e.g. only be allowed on a quarter-end), 3) a holding period referred to as a lock-up may be imposed whereby an investor must hold their investment for a specified period of time before they can make a notice for redemption, 4) gating provisions may limit all redemptions in a given period to a percentage of the entities' equity interests, or may only allow an investor to redeem a portion of their investment at one time and 5) early redemption penalties may be imposed that are expressed as a percentage of the amount redeemed. The Company regularly assesses impediments to redemption and current market conditions that will restrict the redemption at the end of the notice period. Any funds that are subject to significant liquidity restrictions are reported in Level 3; all others are classified as Level 2.

Valuation Techniques and Inputs for Investments

Generally, the Company determines the estimated fair value of its fixed maturities, equity securities, and short-term investments using the market approach. The income approach is used for securities priced using a pricing matrix, as well as for derivative instruments. Certain limited partnerships and other alternative investments are measured at fair value using a NAV as a practical expedient. For Level 1 investments, which are comprised of on-the-run U.S. Treasuries, exchange-traded equity securities, short-term investments, and exchange traded futures and option contracts, valuations are based on observable inputs that reflect quoted prices for identical assets in active markets that the Company has the ability to access at the measurement date.

For most of the Company's debt securities, the following inputs are typically used in the Company's pricing methods: reported trades, benchmark yields, bids and/or estimated cash flows. For securities, except U.S. Treasuries, inputs also include issuer spreads which may consider credit default swaps. Derivative instruments are valued using mid-market inputs that are predominantly observable in the market.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

A description of additional inputs used in the Company's Level 2 and Level 3 measurements is included in the following discussion:

The fair values of most of the Company's Level 2 investments are determined by management after considering prices received from third party pricing services. These investments include most fixed maturities

Level 2 and preferred stocks, including those reported in separate account assets, as well as, hedge funds where investment company accounting has been applied to a wholly-owned fund of funds measured at fair value, and derivative instruments.

ABS, CDOs, CMBS and RMBS – Primary inputs also include monthly payment information, collateral performance, which varies by vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default swap indices and, for ABS and RMBS, estimated prepayment rates.

Corporates, including investment grade private placements – Primary inputs also include observations of credit default swap curves related to the issuer.

Foreign government/government agencies — Primary inputs also include observations of credit default swap curves related to the issuer and political events in emerging market economies.

Municipals – Primary inputs also include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.

Short-term investments – Primary inputs also include material event notices and new issue money market rates.

Credit derivatives – Primary inputs include the swap yield curve and credit default swap curves.

Foreign exchange derivatives – Primary inputs include the swap yield curve, currency spot and forward rates, and cross currency basis curves.

Interest rate derivatives – Primary input is the swap yield curve.

Limited partnerships and other alternative investments — Primary inputs include a NAV for investment companies with no redemption restrictions as reported on their U.S. GAAP financial statements, which are typically recorded on a one-month lag.

Most of the Company's securities classified as Level 3 include less liquid securities such as lower quality ABS, CMBS, commercial real estate ("CRE") CDOs and RMBS primarily backed by sub-prime loans. Securities included in Level 3 are primarily valued based on broker prices or broker spreads, without adjustments. Primary inputs for non-broker priced investments, including structured securities, are consistent with the typical inputs used in the preceding noted Level 2 measurements, but are Level 3 due to their less liquid markets. Additionally, certain long-dated securities are priced based on third party pricing services, including certain municipal securities, foreign government/government agencies, and bank loans. Primary inputs for these long-dated securities are consistent with the typical inputs used in the preceding noted Level 1 and Level

Level 3 these long-dated securities are consistent with the typical inputs used in the preceding noted Level 1 and Level 2 measurements, but include benchmark interest rate or credit spread assumptions that are not observable in the marketplace. Level 3 investments also include hedge funds where investment company accounting has been applied to a wholly-owned fund of funds measured at fair value where the Company does not have the ability to redeem the investment in the near-term at the NAV. Also included in Level 3 are certain derivative instruments that either have significant unobservable inputs or are valued based on broker quotations. Significant inputs for these derivative contracts primarily include the typical inputs used in the preceding noted Level 1 and Level 2 measurements; but also include equity and interest rate volatility and swap yield curves beyond observable limits, and commodity price curves.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Significant Unobservable Inputs for Level 3 Assets Measured at Fair Value

The following tables present information about significant unobservable inputs used in Level 3 assets measured at fair value. The tables exclude securities such as ABS and CRE CDOs for which fair values are predominately based on broker quotations.

Securities Unobservable Inputs As of June 30, 2015

Assets Impact of Accounted for Fair Predominant Significant Weighted Increase in Input at Fair Value Valuation Minimum Maximum Average Value **Unobservable Input** on Fair Value on a Recurring Method [1] [2] **Basis** Spread (encompasses prepayment, 41 bps Discounted **CMBS** 698 bps 205 bps Decrease cash flows default risk and loss severity) Discounted Spread Corporate [3] 479 883 bps 138 bps 373 bps Decrease cash flows Discounted Spread 192 bps Municipal [3] 31 192 bps 192 bps Decrease cash flows Discounted 1,540 **RMBS** Spread 36 bps 1,758 bps 155 bps Decrease cash flows Constant prepayment rate --% 100% 5% Decrease [4] Constant default rate \_\_% 14% 6% Decrease Loss severity <u>--</u>% 100% 77% Decrease As of December 31, 2014 Discounted Spread (encompasses prepayment, 46 bps \$284 **CMBS** 2,475 bps 284 bps Decrease cash flows default risk and loss severity) Discounted Spread Corporate [3] 568 123 bps 765 bps 279 bps Decrease cash flows Discounted Municipal [3] 32 Spread 212 bps 212 bps 212 bps Decrease cash flows Discounted 1.281 Spread **RMBS** 23 bps 1,904 bps 142 bps Decrease cash flows --% 2% Constant prepayment rate 7% Decrease [4] 7% Constant default rate 1% 14% Decrease

Loss severity

100%

78%

Decrease

<sup>[1]</sup> The weighted average is determined based on the fair value of the securities.

<sup>[2]</sup> Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the preceding table.

<sup>[3]</sup> Level 3 corporate and municipal securities excludes those for which the Company bases fair value on broker quotations as noted in the following discussion.

<sup>[4]</sup> Decrease for above market rate coupons and increase for below market rate coupons.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Fair Value	Predominant Valuation Method	Significant Unobservable Input	Minin	numMaxir	Impact of Increase in num Input on Fair Value [1]
\$(28	Discounted cash flows	Swap curve beyond 30 years	s3	%3	% Decrease
14	Option model	Interest rate volatility	1	% 1	% Increase
125	Discounted cash flows	Equity volatility	10	%40	% Increase
165	Option model	Equity volatility	15	%28	% Increase
As of	December 31, 2014				
\$(29	) Discounted cash flows	Swap curve beyond 30 years	s3	%3	% Decrease
22	Option model	Interest rate volatility	1	% 1	% Increase
46	Option model	Equity volatility	22	%34	% Increase
124	Discounted cash flows	Equity volatility	10	%40	% Increase
141	Option model	Equity volatility	27	%28	% Increase
	As of Fair Value \$(28) 14  125  165 As of \$(29) 22  46 124	Value Valuation Method  \$(28) Discounted cash flows 14 Option model  125 Discounted cash flows 165 Option model As of December 31, 2014  \$(29) Discounted cash flows 22 Option model 46 Option model 124 Discounted cash flows	As of June 30, 2015  Fair Value Predominant Valuation Method Significant Unobservable Input  \$(28) Discounted cash flows 14 Option model Interest rate volatility  125 Discounted cash flows 165 Option model As of December 31, 2014  \$(29) Discounted cash flows 22 Option model Interest rate volatility  46 Option model Significant Unobservable Input  Equity volatility  Swap curve beyond 30 years 22 Option model Interest rate volatility  46 Option model Equity volatility  46 Option model Equity volatility  46 Option model Equity volatility  Equity volatility  Equity volatility  Equity volatility  Equity volatility	As of June 30, 2015  Fair Value Predominant Valuation Method  Significant Unobservable Input  Significant Unobservable Input  Minin  Significant Unobservable Input  Minin  Significant Unobservable Input  Swap curve beyond 30 years 3  Interest rate volatility 1  Discounted cash flows  Equity volatility 10  165 Option model As of December 31, 2014  Significant Unobservable Input  Equity volatility 1  Swap curve beyond 30 years 3  Interest rate volatility 1  Swap curve beyond 30 years 3  Interest rate volatility 1  An Option model Interest rate volatility 1  Equity volatility 1  Equity volatility 1  Equity volatility 1  Equity volatility 1	As of June 30, 2015  Fair Value Predominant Valuation Method Significant Unobservable Input MinimumMaxim Maxim Value Predominant Value Pre

Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in [1]the table. Changes are based on long positions, unless otherwise noted. Changes in fair value will be inversely impacted for short positions.

Securities and derivatives for which the Company bases fair value on broker quotations predominately include ABS, CDOs, corporate, fixed maturities, FVO. Due to the lack of transparency in the process brokers use to develop prices for these investments, the Company does not have access to the significant unobservable inputs brokers use to price these securities and derivatives. The Company believes however, the types of inputs brokers may use would likely be similar to those used to price securities and derivatives for which inputs are available to the Company, and therefore may include but not be limited to, loss severity rates, constant prepayment rates, constant default rates and credit spreads. Therefore, similar to non broker priced securities and derivatives, generally, increases in these inputs would cause fair values to decrease. For the three and six months ended June 30, 2015, no significant adjustments were made by the Company to broker prices received.

As of June 30, 2015 and December 31, 2014, excluded from the preceding tables are hedge funds where investment company accounting has been applied to a wholly-owned fund of funds measured at fair value which total \$230 and \$189, respectively, of Level 3 assets. The predominant valuation method uses a NAV calculated on a monthly basis and represents funds where the Company does not have the ability to redeem the investment in the near-term at that NAV, including an assessment of the investee's liquidity.

**Product Derivatives** 

The Company formerly offered certain variable annuity products with GMWB riders. The GMWB provides the policyholder with a guaranteed remaining balance ("GRB") which is generally equal to premiums less withdrawals. If the policyholder's account value is reduced to the specified level through a combination of market declines and withdrawals but the GRB still has value, the Company is obligated to continue to make annuity payments to the policyholder until the GRB is exhausted. Certain contract provisions can increase the GRB at contractholder election or after the passage of time. The GMWB represents an embedded derivative in the variable annuity contract. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host for measurement purposes. The embedded derivative is carried at fair value, with changes in fair value reported in net realized capital gains and losses. The Company's GMWB liability is reported in other policyholder funds and benefits payable in the Condensed Consolidated Balance Sheets. The notional value of the embedded derivative is the GRB.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

In valuing the embedded derivative, the Company attributes to the derivative a portion of the expected fees to be collected over the expected life of the contract from the contract holder equal to the present value of future GMWB claims. The excess of fees collected from the contract holder in the current period over the current period's attributed fees are associated with the host variable annuity contract and reported in fee income.

#### **GMWB** Reinsurance Derivative

The Company has reinsurance arrangements in place to transfer a portion of its risk of loss due to GMWB. These arrangements are recognized as derivatives and carried at fair value in reinsurance recoverables. Changes in the fair value of the reinsurance agreements are reported in net realized capital gains and losses.

The fair value of the GMWB reinsurance derivative is calculated as an aggregation of the components described in the following Living Benefits Required to be Fair Valued discussion and is modeled using significant unobservable policyholder behavior inputs, identical to those used in calculating the underlying liability, such as lapses, fund selection, resets and withdrawal utilization and risk margins.

Living Benefits Required to be Fair Valued (in Other Policyholder Funds and Benefits Payable)

Fair values for GMWBs classified as embedded derivatives are calculated using the income approach based upon internally developed models because active, observable markets do not exist for those items. The fair value of these GMWBs and the related reinsurance and customized freestanding derivatives are calculated as an aggregation of the following components: Best Estimate Claim Payments; Credit Standing Adjustment; and Margins. The resulting aggregation is reconciled or calibrated, if necessary, to market information that is, or may be, available to the Company, but may not be observable by other market participants, including reinsurance discussions and transactions. The Company believes the aggregation of these components, as necessary and as reconciled or calibrated to the market information available to the Company, results in an amount that the Company would be required to transfer or receive, for an asset, to or from market participants in an active liquid market, if one existed, for those market participants to assume the risks associated with the guaranteed minimum benefits and the related reinsurance and customized derivatives. The fair value is likely to materially diverge from the ultimate settlement of the liability as the Company believes settlement will be based on our best estimate assumptions rather than those best estimate assumptions plus risk margins. In the absence of any transfer of the guaranteed benefit liability to a third party, the release of risk margins is likely to be reflected as realized gains in future periods' net income. Each component described in the following discussion is unobservable in the marketplace and requires subjectivity by the Company in determining its value. Oversight of the Company's valuation policies and processes for product and GMWB reinsurance derivatives is performed by a multidisciplinary group comprised of finance, actuarial and risk management professionals. This multidisciplinary group reviews and approves changes and enhancements to the Company's valuation model as well as associated controls.

### **Best Estimate**

### Claim Payments

The Best Estimate Claim Payments are calculated based on actuarial and capital market assumptions related to projected cash flows, including the present value of benefits and related contract charges, over the lives of the contracts, incorporating expectations concerning policyholder behavior such as lapses, fund selection, resets and withdrawal utilization. For the customized derivatives, policyholder behavior is prescribed in the derivative contract. Because of the dynamic and complex nature of these cash flows, best estimate assumptions and a Monte Carlo stochastic process is used in valuation. The Monte Carlo stochastic process involves the generation of thousands of scenarios that assume risk neutral returns consistent with swap rates and a blend of observable implied index volatility levels. Estimating these cash flows involves numerous estimates and subjective judgments regarding a number of variables. These variables include expected market rates of return, market volatility, correlations of market index returns to funds, fund performance, discount rates and assumptions about policyholder behavior which emerge over time.

At each valuation date, the Company assumes expected returns based on:

•isk-free rates as represented by the Eurodollar futures, LIBOR deposits and swap rates to derive forward curve rates; market implied volatility assumptions for each underlying index based primarily on a blend of observed market "implied volatility" data;

correlations of historical returns across underlying well known market indices based on actual observed returns over the ten years preceding the valuation date; and

three years of history for fund indexes compared to separate account fund regression.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

On a daily basis, the Company updates capital market assumptions used in the GMWB liability model such as interest rates, equity indices and the blend of implied equity index volatilities. The Company monitors various aspects of policyholder behavior and may modify certain of its assumptions, including living benefit lapses and withdrawal rates, if credible emerging data indicates that changes are warranted. In addition, the Company will continue to evaluate policyholder behavior assumptions as we implement initiatives to reduce the size of the variable annuity business. At a minimum, all policyholder behavior assumptions are reviewed and updated, as appropriate, in conjunction with the completion of the Company's annual comprehensive study to refine its estimate of future gross profits.

### Credit Standing Adjustment

This assumption makes an adjustment that market participants would make, in determining fair value, to reflect the risk that guaranteed benefit obligations, or the GMWB reinsurance recoverables will not be fulfilled. The Company incorporates a blend of observable Company and reinsurer credit default spreads from capital markets, adjusted for market recoverability. The credit standing adjustment assumption, net of reinsurance, resulted in pre-tax realized gains (losses) of \$(2) and \$2, for the three months ended June 30, 2015 and 2014, respectively, and \$(2) and \$1 for the six months ended June 30, 2015 and 2014, respectively. As of June 30, 2015 and December 31, 2014 the credit standing adjustment was \$0 and \$1, respectively.

# Margins

The behavior risk margin adds a margin that market participants would require, in determining fair value, for the risk that the Company's assumptions about policyholder behavior could differ from actual experience. The behavior risk margin is calculated by taking the difference between adverse policyholder behavior assumptions and best estimate assumptions.

There were no policyholder assumption updates related to the behavior risk margin for the three and six months ended June 30, 2015 and 2014. As of June 30, 2015 and December 31, 2014 the behavior risk margin was \$69 and \$74, respectively.

In addition to the non-market-based update described in the preceding discussion, the Company recognized non-market-based updates driven by the relative outperformance (underperformance) of the underlying actively managed funds as compared to their respective indices resulting in pre-tax realized gains of approximately \$1 and \$7, for the three months ended June 30, 2015 and 2014 and \$11 and \$20 for the six months ended June 30, 2015 and 2014, respectively.

Significant unobservable inputs used in the fair value measurement the GMWB embedded derivative and the GMWB reinsurance derivative are withdrawal utilization and withdrawal rates, lapse rates, reset elections and equity volatility. The following table provides quantitative information about the significant unobservable inputs and is applicable to all of the GMWB embedded derivative and the GMWB reinsurance derivative. Significant increases in any of the significant unobservable inputs, in isolation, will generally have an increase or decrease correlation with the fair value measurement, as shown in the table.

Significant Unobservable	Unobservable Inputs	Unobservable Inputs	Impact of Increase in Input
Input	(Minimum)	(Maximum)	on Fair Value Measurement [1]
Withdrawal Utilization [2]	20%	100%	Increase
Withdrawal Rates [3]	—%	8%	Increase
Lapse Rates [4]	—%	75%	Decrease
Reset Elections [5]	20%	75%	Increase
Equity Volatility [6]	10%	40%	Increase

- Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table.
- [2] Range represents assumed cumulative percentages of policyholders taking withdrawals.
- [3] Range represents assumed cumulative annual amount withdrawn by policyholders.

- [4] Range represents assumed annual percentages of full surrender of the underlying variable annuity contracts across all policy durations for in force business.
- [5] Range represents assumed cumulative percentages of policyholders that would elect to reset their guaranteed benefit base.
- [6] Range represents implied market volatilities for equity indices based on multiple pricing sources. Generally, a change in withdrawal utilization assumptions would be accompanied by a directionally opposite change in lapse rate assumptions, as the behavior of policyholders that utilize GMWB riders is typically different from policyholders that do not utilize these riders.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

### Separate Account Assets

Separate account assets are primarily invested in mutual funds. Other separate account assets include fixed maturities, limited partnerships, equity securities, short-term investments, and derivatives that are valued in the same manner, and using the same pricing sources and inputs, as those investments held by the Company. Separate account assets classified as Level 3 primarily include limited partnerships in which fair value represents the separate account's share of the fair value of the equity in the investment ("net asset value") and are classified in Level 3, based on the Company's ability to redeem its investment.

Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) The following tables provide fair value roll-forwards for the three and six months ended June 30, 2015 and 2014, for the financial instruments classified as Level 3.

For the three months ended June 30, 2015

Fixed Maturities, AFS

	1 IACU	i iviatuii	1105, 11	LS						
Assets	ABS	CDOs	s CMB	S Corpora	Foreign te Govt./G Agenci	Govt <b>M</b> uni	cipalRMB	Total S Fixed Matur AFS	Hixed	
Fair value as of March 31, 2015 Total realized/unrealized gains (losses)	\$161	\$584	\$268	\$1,112	\$ 48	\$64	\$1,46	3 \$3,70	00 \$85	
Included in net income [1] [2] [6	] 1	(2	)2			1	(1	) 1	(2	)
Included in OCI [3]	(2	)(2	)—	(14	)(4	) (3	) 1	(24	)—	
Purchases	28	_	18	18	7	<u> </u>	135	206	7	
Settlements	(3	)(16	)(25	)(30	)(1	) (13	) (47	)(135	)—	
Sales	(13	)—	(6	)(26	)(10	) —	(54	)(109	)(3	)
Transfers into Level 3 [4]	_	_		12	_	_	43	55	_	,
Transfers out of Level 3 [4]	(119	)—	(43	)(141	)—	_	_	(303	)(1	)
Fair value as of June 30, 2015	\$53	\$564		\$931	\$ 40	\$49	\$1.54	0 \$3,39	, ,	,
Changes in unrealized gains	Ψ00	Ψ20.	Ψ=1.	4701	Ψ .0	Ψ.,	Ψ 1,0 .	σ φυ,υ,	1 400	
(losses) included in net income related to financial instruments	\$1	\$(2	)\$(1	)\$1	\$ —	\$—	\$—	\$(1	)\$(3	)
still held at June 30, 2015 [2] [7]										
		Free	standin	g Derivati	ves [5]					
	Equity				Intere	est GMWI	Macro	Other	Total Fro	ee-
Assets (Liabilities)	Securit AFS	ies,Cred	lit Con	ımodit <b>y</b> Equ	uity Rate	Hedgin	Hadaa	Contra	Standing Cts Derivati	-
Fair value as of March 31, 2015	\$ 102	\$(11	)\$—	\$8	\$(18	)\$159	\$187	\$11	\$ 336	
Total realized/unrealized gains										
(losses)										
Included in net income [1] [2] [6]	11	(6	)(7	)(5	)9	(34	)(22	)(2	)(67	)
Included in OCI [3]	(1	) —			_	_				
Purchases	4	(6	)—						(6	)
Settlements	_				(5	)—			(5	)
Sales	(14	) —				_				,
Transfers into Level 3 [4]		_	10			_			10	
Transfers out of Level 3 [4]	(5	) 23	_						23	
		, -							-	

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Fair value as of June 30, 2015 Changes in unrealized gains	\$ 97	\$—	\$3	\$3	\$(14	)\$125	\$165	\$9	\$ 291	
(losses) included in net income related to financial instruments still held at June 30, 2015 [2] [7]		\$(3	)\$(8	)\$—	\$7	\$(32	)\$(18	)\$(3	)\$ (57	)

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Assets				Par Otl	mited rtnerships a her Alterna vestments			surance overable for WB	Sepa	rate Accoun	ats
Fair value as of March 31, 2015				\$1			\$65		\$602		
Total realized/unrealized gains (le				7			(20		. 7		
Included in net income [1] [2] [6] Included in OCI [3]				7			(20		)7 (1		)
Purchases				33					224		)
Settlements							5		(5		)
Sales							_		(44		)
Transfers into Level 3 [4]				_					5		,
Transfers out of Level 3 [4]				_					(53		)
Fair value as of June 30, 2015				\$2	30		\$50		\$735		
Changes in unrealized gains (loss											
income related to financial instru	ments	still hel	d at Jun	e \$7			\$(20		)\$7		
30, 2015 [2] [7]					Othor Doli	ariba1	dan Ev	ands and Dans	ofita		
					Payable	icynoi	aer Fu	ınds and Bene	HILS		
					Tayable			Total (	Other		
Liabilities					Guarantee Withdraw Benefits	al E	quity l	Linked Policy Funds Benefi	holder and its	Consumer Notes	
Fair value as of March 31, 2015					\$(176	١. Φ	(26	Payabl ) \$ (202		)\$(3	`
Total realized/unrealized gains (le	necec)				\$(170	) \$	(20	)\$(202	,	)\$(3	)
Included in net income [1] [2] [6]					78		_	78			
Settlements					(14	)—	_	(14	`	)—	
Fair value as of June 30, 2015					\$(112	/	(26	)\$(138	′	)\$(3	)
Changes in unrealized gains (loss	es) inc	luded i	n net inc	come			`		ĺ		
related to financial instruments st	ill held	d at Jun	e 30, 20	15 [2]	\$78	\$		\$78		<b>\$</b> —	
[7]											
For the six months ended June 30											
	Fixe	d Matur	rities, AI	FS	-				m . 11	n: #n: 1	
Assets	ABS	CDO	s CMB	S Corj	-	_	vtMun	icipalRMBS		FixedFixed ities, Maturi FVO	ties,
Fair value as of January 1, 2015 Total realized/unrealized gains	\$122	2 \$623	\$284	\$1,0	•		\$66	\$1,281			
(losses) Included in net income [1] [2] [6]	1	(4	)1	(4	)		1	(2	)(7	) (7	`
Included in OCI [3]	(2	)17	•	)(42	)(3	`	) (5	)—	(38	)—	)
Purchases	71		39	23	12	,	_	445	590	19	
Settlements	(4	)(25		)(29	)(2	`	(13		(204	)—	
Sales	(13	)—		)(33	)(26	,	) —		)(163	) (7	)
Transfers into Level 3 [4]	1	_	5	151	<del></del>	,	—	47	204	<del>-</del>	-

Transfers out of Level 3 [4] Fair value as of June 30, 2015	(123 \$53	)(47 )(68 )(175 \$564 \$214 \$93	· · · · · · · · · · · · · · · · · · ·	<del></del> \$49	(	) (466 \$ 3,391	) (11 \$86	)
Changes in unrealized gains (losses) included in net income related to financial instruments still held at June 30, 2015 [2] [7]	\$1	\$(4)\$(1)\$(1	)\$ —	\$—	\$—	\$(5	)\$(5	)

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Total realized/unrealized gains (losses)

		Free	standing	Derivati	ves [5]						
	Equity		_				1 A 1 1 1 7	<sub>D</sub> Macro	0 041	Total	
Assets (Liabilities)	Securit AFS	ies,Cred	lit Comn	nodityEqu	ity Intere Rate		iM w ledgii	Heda	Cont	racts Free-S	tanding tives [5]
Fair value as of January 1, 2015 Total realized/unrealized gains	\$ 98	\$(9	)\$—	\$6	\$(7	)\$	170	\$ 141	\$ 12	\$ 313	
(losses) Included in net income [1] [2] [6]	12	(1	)(7	) 12	(2	)(2	25	) (23	) (3	) (49	)
Included in OCI [3]	(4	) —	_				_				
Purchases	12	(13	)		_			47	_	34	
Settlements		(13	_	(15	)(5	)(2	20	) —		(40	)
Sales	(16	) —		(13	_	) ( <del>-</del>	_	_		(10 —	,
Transfers into Level 3 [4]	(10	, <u> </u>	10				_			10	
Transfers out of Level 3 [4]	(5	) 23	10							23	
Fair value as of June 30, 2015	\$ 97	\$—	\$3	\$3	\$(14	2(	125	\$ 165	<u> </u>	\$ 291	
Changes in unrealized gains	ΨΖΙ	Ψ	ΨΞ	ΨЭ	Ψ(14	уψ	123	ψ 103	Ψ,	Ψ 271	
(losses) included in net income											
related to financial instruments	\$ 1	\$2	\$ (8	) \$3	\$(12	)\$	(16	) \$ (15	) \$ (4	) \$ (50	)
still held at June 30, 2015 [2] [7]	1										
still field at Julie 30, 2013 [2] [7]	J			Limited	1						
					ships and	1	Reins	surance			
Assets					Alternativ		Reco	verable	for S	Separate Ac	counts
				Investn		,,,	GMV	VB			
Fair value as of January 1, 2015				\$189	icits		\$56		4	5578	
Total realized/unrealized gains (				ψ109			φ50		4	5710	
Included in net income [1] [2] [6				8			(15		)7	1	
	[י			0		,	(15				`
Included in OCI [3]						-			,	1	)
Purchases				33			_			262	`
Settlements							9		,	10	)
Sales						-			-	50	)
Transfers into Level 3 [4]						-			6		`
Transfers out of Level 3 [4]				Φ220		-	— o		-	57	)
Fair value as of June 30, 2015	<b>.</b> .			\$230			\$50		3	5735	
Changes in unrealized gains (los				Φ.			A				
income related to financial instru	uments s	still held	at June	<b>\$</b> —			\$(15		)\$	57	
30, 2015 [2] [7]				0.1	<b>5</b> 11		_		<b>D</b> 01		
				Otho Paya	er Policy able	hold	er Fu	ınds and	Benefit	S	
								T	otal Oth	ier	
					ranteed	Fa	mits, l	Linked	olicyhol	( 'oncu	mer
Liabilities				Wit	hdrawal	_	tes	Linked F	unds an	d Notes	11101
				Ben	efits	110	nes	В	enefits	notes	
								P	ayable		
Fair value as of January 1, 2015	_			\$(13	39	)\$(2	26	)\$	(165	)\$(3	)

Included in net income [1] [2] [6]	59	_	59	_	
Settlements	(32	)—	(32	)—	
Fair value as of June 30, 2015	\$(112	)\$(26	)\$(138	)\$(3	)
Changes in unrealized gains (losses) included in net inco	me				
related to financial instruments still held at June 30, 2015	5 [2]\$59	<b>\$</b> —	\$59	\$	
[7]					
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

For the three months ended June 3	30, 201	4								
	Fixed	Maturi	ties, A	FS						
					Foreig	n		Total	FixedFixed	
Assets	ABS	CDOs	CMB	S Corpora	ate Govt./	GovtMun	icipalRM	BS Matu	rities, Matur	ities,
				-	Agenc		-	AFS	FVO	
Fair value as of March 31, 2014	\$56	\$712	\$592	\$1,243	\$ 54	\$78	\$1,3	328 \$4,0	63 \$206	
Total realized/unrealized gains										
(losses)										
Included in net income [1] [2] [6]			7	(4	)—		9	12	5	
Included in OCI [3]	1	8	(2	)4	2	1	(4	)10		
Purchases	37		25	54	3	4	116	239	5	
Settlements	(1	)(21	)(47	)(26	)(1	) —	(50	)(146	) (75	)
Sales	(18	)—	(16	)(33	)(3	) (1	)(65	)(136	) (2	)
Transfers into Level 3 [4]	_		5	133				138		
Transfers out of Level 3 [4]	(2	)(87	)(93	)(166	)—	(19	)(39	)(406	) —	
Fair value as of June 30, 2014	\$73	\$612	\$471	\$1,205	\$ 55	\$63	\$1,2	295 \$3,7	74 \$139	
Changes in unrealized gains										
(losses) included in net income	¢	¢	¢	¢ (1	١. ٣	¢	¢ / 1	\	\ \ \ \ 1.0	
related to financial instruments	<b>5</b> —	<b>\$</b> —	\$—	\$(4	)\$ —	\$—	\$(1	)\$(5	) \$10	
still held at June 30, 2014 [2] [7]										
Freestanding Derivatives [5]										
	Equit	y		Inton	est GMW	Macro	Intl.	Other	Total	
Assets (Liabilities)	Secur	ities,Cr	edit Ed	lnterquity Rate		Hedge	Progra	M Other m Contrac	Free-Stan	ding
	AFS			Kate	Hedgi	<sup>119</sup> Progra	ım Hedgir	ig Contrac	Derivative Derivative	es [5]
Fair value as of March 31, 2014	\$79	\$-	- \$2	2 \$28	\$ 123	\$ 133	\$ (5	) \$ 16	\$ 297	
Total realized/unrealized gains										
(losses)										
Included in net income [1] [2] [6]	_	(1	)—	- (7	)(26	) (15	) 12	(1	) (38	)
Included in OCI [3]	1			- —	_	_	_	_		
Purchases	_		_	- —		2	_	_	2	
Settlements				- —			(41	) —	(41	)
Transfers out of Level 3 [4]				- —			34		34	
Fair value as of June 30, 2014	\$80	\$(	1)\$2	2 \$21	\$ 97	\$ 120	\$ <i>-</i>	\$ 15	\$ 254	
Changes in unrealized gains										
(losses) included in net income	<b>\$</b> —	\$1	\$-	<b>-</b> \$(7	)\$(26	) \$ (15	) \$ (35	) \$ (1	) \$ (83	)
related to financial instruments	ψ	φ1	φ-	Φ(/	<i>)</i> ψ (Δ0	<i>)</i> ψ (13	) ψ (33	<i>)</i> ψ (1	<i>)</i> ψ (υ <i>3</i>	,
still held at June 30, 2014 [2] [7]										

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Assets		Limited Partnerships and Other Alternativ Investments	Recovers	ble Separa	te Accounts
Fair value as of March 31, 2014		\$107	\$30	\$ 762	
Total realized/unrealized gains (losses)					
Included in net income [1] [2] [6]		(8	)(7	)(1	)
Purchases		_	_	136	
Settlements		_	8	(1	)
Sales		_		(78	)
Transfers into Level 3 [4]		_		3	
Transfers out of Level 3 [4]		(32	)—	(8	)
Fair value as of June 30, 2014		\$67	\$31	\$813	
Changes in unrealized gains (losses) included related to financial instruments still held at Ju		\$(8	)\$(7	)\$1	
	Other Policyholder Fu	unds and Benefits	Payable		
Liabilities	Guaranteed Guaranteed Withdrawal Living Benefits Benefits	Other LivingI	Equity Linked Notes	Total Other Policyholder Funds and Benefits Pavable	Consumer Notes

	ed Guaranteed	Internation				ner
\$(24	)\$2	\$2	\$(19	)\$(39	)\$(2	)
55			(3	) 52		
_						
(29	)(2	)(2	)—	(33	)—	
\$2	\$—	<b>\$</b> —	\$(22	)\$(20	) \$ (2	)
\$55	\$—	\$—	\$(3	)\$52	\$—	
	Withdraw Benefits \$ (24	Guaranteed Withdrawal Living Benefits  \$(24) \$2  55 — — — — — — — — — — — — — — — — — —	Withdrawal Living Benefits       Other Living Benefits         \$(24) \$2       \$2         55       —       —         —       —       —         (29) \$(2) \$(2) \$(2) \$(2) \$       \$2	Guaranteed Withdrawal Living Benefits         International Equity Other Living Linked Benefits           \$(24) \$2         \$2         \$(19)           55         —         —         —           (29) \$(2) \$(2) \$(2) \$(2)         —         \$(22)	Guaranteed Withdrawal Eliving Benefits   Living Benefits   S(24   )\$2   \$2   \$51   \$15   \$	Guaranteed Withdrawal Living Benefits         International Equity Other Living Linked Benefits         Policyholder Funds and Benefits         Consum Notes           \$(24) \$2         \$2         \$(19) \$(39) \$(2)           55         —         —         —           —         —         —         —           (29) \$(2) \$(2) \$(2) \$(2) \$(2) \$(20) \$(20) \$(2)         —         —           \$2         \$-         \$(22) \$(20) \$(20) \$(2)

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

For the six months ended June 30, 2014

Fixed Maturities, AFS

Assets	ABS	CDOs	s CMB	S Corpora	Foreig te Govt./ Agenc	GovtMun	icipalRMB	Total S Fixed Matur AFS	Matu	
Fair value as of January 1, 2014 Total realized/unrealized gains (losses)	\$147	\$664	\$663	\$1,274	\$ 65	\$69	\$1,27	72 \$4,15	4 \$193	
Included in net income [1] [2] [6	1—		30	(18	)(2	) —	8	18	15	
Included in OCI [3]	3	8	(24	)28	7	4	10	36	_	
Purchases	37	_	90	91	3	16	263	500	10	
Settlements	(2	)(35	)(80	)(25	)(2	) —	(96	)(240	)(75	)
Sales	(18	)—	, ,	)(111	)(16	) (1	)(107	)(356	)(4	)
Transfers into Level 3 [4]	_	72	5	200	_	_	_	277	1	,
Transfers out of Level 3 [4]	(94	)(97	)(110	)(234	)—	(25	) (55	)(615	)(1	)
Fair value as of June 30, 2014	\$73	\$612	\$471	\$1,205	\$ 55	\$63	\$1,29	5 \$3,77		•
Changes in unrealized gains										
(losses) included in net income	¢	<b>\$</b> —	<b>\$</b> —	¢ (21	) ¢ (2	٠ ٠	¢ (1	) \$ (24	\ \$ 20	
related to financial instruments	<b>\$</b> —	<b>5</b> —	<b>&gt;</b> —	\$(21	)\$ (2	) \$—	\$(1	)\$(24	)\$20	
still held at June 30, 2014 [2] [7]										
		Fre	estand	ing Deriva	atives [5]					
	Equit	-		Intere	est GMW	Macro	Intl.	Other	Total	
Assets (Liabilities)		rities,Cr	edit Eq	luity Rate	Hedgi	ng Hedge	Program	Contrac	Free-Stan	_
	AFS					Tiogra	m Hedging	,	Derivativ	es [5]
Fair value as of January 1, 2014	\$77	\$2	\$3	\$18	\$ 146	\$139	\$(29	) \$ 17	\$ 296	
Total realized/unrealized gains										
(losses)										
Included in net income [1] [2] [6		)3	(1	)(21	)(60	) (25	)28	(2	) (78	)
Included in OCI [3]	5		_		_	_	_			
Purchases	_	(6	)—		4	6	9		13	,
Settlements	_	_	_	2.4	7	_		)—	(34	)
Transfers out of Level 3 [4]		Φ.		24	Φ.07	<u>—</u>	33	<u> </u>	57 \$ 25.4	
Fair value as of June 30, 2014	\$80	\$(	1)\$2	\$21	\$ 97	\$120	<b>\$</b> —	\$ 15	\$ 254	
Changes in unrealized gains										
(losses) included in net income related to financial instruments	\$(2	)\$-	- \$-	- \$(23	)\$(76	) \$(25	)\$(18	)\$(1	) \$ (143	)
still held at June 30, 2014 [2] [7]										
5um neiu at June 50, 2014 [2] [7]										

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

Assets	Limited Partnerships and Other Alternativ Investments	Recoverable for	Separate Acco	unts
Fair value as of January 1, 2014	\$108	\$29	\$ 737	
Total realized/unrealized gains (losses)				
Included in net income [1] [2] [6]	(5	)(11	)4	
Purchases	30	_	265	
Settlements	(24	)13	(1	)
Sales	_	_	(163	)
Transfers into Level 3 [4]	_	_	4	
Transfers out of Level 3 [4]	(42	)—	(33	)
Fair value as of June 30, 2014	\$67	\$31	\$813	
Changes in unrealized gains (losses) included in net income related to financial instruments still held at June 30, 2014 [2] [	7]\$(5	)\$(11	)\$6	

Other Policyholder Funds and Benefits Payable

Liabilities	Guarantee Withdraw	Guaranteed	Internation		Total Other Policyhold Funds and	er Consun	ner
	Benefits	Living Benefits	Benefits	Notes	Benefits Payable	Notes	
Fair value as of January 1, 2014	\$(36	)\$3	\$3	\$(18	)\$(48	) \$ (2	)
Total realized/unrealized gains (losses)							
Included in net income [1] [2] [6]	91			(4	)87	_	
Settlements	(53	)(3	)(3	)—	(59	)—	
Fair value as of June 30, 2014	\$2	\$	<b>\$</b> —	\$(22	)\$(20	) \$ (2	)
Changes in unrealized gains (losses)							
included in net income related to financial	\$91	<b>¢</b>	•	\$(4	)\$87	•	
instruments still held at June 30, 2014 [2]	ψ <i>9</i> 1	ψ—	ψ—	Φ(+	<i>)</i> φο <i>ι</i>	φ—	
[7]							

The Company classifies gains and losses on GMWB reinsurance derivatives and GMWB embedded derivatives as

- [1] unrealized gains (losses) for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains (losses) for these derivatives and embedded derivatives.
  - All amounts in these rows are reported in net realized capital gains (losses). The realized/unrealized gains (losses)
- included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income for the Company. All amounts are before income taxes and amortization of DAC.
- [3] All amounts are before income taxes and amortization of DAC.
- Transfers in and/or (out) of Level 3 are primarily attributable to the availability of market observable information and the re-evaluation of the observability of pricing inputs.
- [5] Derivative instruments are reported in this table on a net basis for asset (liability) positions and reported in the Condensed Consolidated Balance Sheets in other investments and other liabilities.
- [6] Includes both market and non-market impacts in deriving realized and unrealized gains (losses).
- [7] Amounts presented are for Level 3 only and therefore may not agree to other disclosures included herein. Fair Value Option

FVO investments include certain securities that contain embedded credit derivatives with underlying credit risk primarily related to residential and commercial real estate, for which the company has elected the fair value option. The Company also classifies the underlying fixed maturities held in certain consolidated investment funds within the Fixed Maturities, FVO line on the Condensed Consolidated Balance Sheets. The Company reports consolidated investment companies at fair value with changes in the fair value of these securities recognized in net realized capital gains and losses, which is consistent with accounting requirements for investment companies. The investment funds hold fixed income securities in multiple sectors and the Company has management and control of the funds as well as a significant ownership interest.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

The Company also elected the fair value option for certain equity securities in order to align the accounting with total return swap contracts that hedge the risk associated with the investments. The swaps do not qualify for hedge accounting and the change in value of both the equity securities and the total return swaps are recorded in net realized capital gains and losses. These equity securities are classified within equity securities, AFS on the Condensed Consolidated Balance Sheets. Income earned from FVO securities is recorded in net investment income and changes in fair value are recorded in net realized capital gains and losses.

The following table presents the changes in fair value of those assets and liabilities accounted for using the fair value option reported in net realized capital gains and losses in the Company's Condensed Consolidated Statements of Operations.

	Three Mor	nths Ended June 30,	Six Months Ended June 30		
	2015	2014	2015	2014	
Assets					
Fixed maturities, FVO					
Corporate	\$(3	)\$2	\$(3	)\$4	
CRE CDOs		6	1	14	
Foreign government	(1	)1	(1	)2	
RMBS	(1	)—		1	
Total fixed maturities, FVO	\$(5	)\$9	\$(3	)\$21	
Equity, FVO	1	_	3	_	
Total realized capital gains (losses)	\$(4	)\$9	<b>\$</b> —	\$21	

The following table presents the fair value of assets and liabilities accounted for using the fair value option included in the Company's Condensed Consolidated Balance Sheets.

	June 30, 2015	December 31, 2014
Assets		
Fixed maturities, FVO		
ABS	\$14	\$15
CRE CDOs	74	69
CMBS	23	22
Corporate	93	133
Foreign government	36	30
U.S government	6	2
Municipals	2	2
RMBS	305	215
Total fixed maturities, FVO	\$553	\$488
Equity, FVO [1]	<b>\$</b> —	\$348

Included in equity securities, AFS on the Condensed Consolidated Balance Sheets. The Company did not hold any equity securities, FVO as of June 30, 2015.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

4. Fair Value Measurements (continued)

### Financial Instruments Not Carried at Fair Value

The following table presents carrying amounts and fair values of the Company's financial instruments not carried at fair value and not included in the preceding fair value discussion.

	June 30, 20	15	December 31, 2014		
Fair Value Hierarchy Level	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
Level 3	\$1,439	\$1,439	\$1,431	\$1,431	
Level 3	5,693	5,844	5,556	5,840	
Level 3	\$6,935	\$6,928	\$7,304	\$7,522	
Level 2	4,426	5,045	5,009	5,837	
Level 2	1,100	1,277	1,100	1,291	
Level 3	56	59	68	68	
Level 3	760	831	763	851	
	Level 3 Level 3 Level 3 Level 2 Level 2 Level 3	Fair Value Hierarchy Level  Level 3 \$1,439 Level 3 5,693  Level 3 \$6,935 Level 2 4,426 Level 2 1,100 Level 3 56	Hierarchy Level       Carrying Amount       Fair Value         Level 3       \$1,439       \$1,439         Level 3       5,693       5,844         Level 3       \$6,935       \$6,928         Level 2       4,426       5,045         Level 2       1,100       1,277         Level 3       56       59	Fair Value Hierarchy Level         Carrying Amount         Fair Value Amount         Carrying Amount           Level 3         \$1,439         \$1,439         \$1,431           Level 3         5,693         5,844         5,556           Level 3         \$6,935         \$6,928         \$7,304           Level 2         4,426         5,045         5,009           Level 2         1,100         1,277         1,100           Level 3         56         59         68	

- [1] Excludes guarantees on variable annuities, group accident and health and universal life insurance contracts, including corporate owned life insurance.
- [2] Included in long-term debt in the Condensed Consolidated Balance Sheets, except for current maturities, which are included in short-term debt.
- [3] Excludes amounts carried at fair value and included in preceding disclosures.
- [4] Included in other liabilities in the Condensed Consolidated Balance Sheets.

Fair values for policy loans were determined using current loan coupon rates, which reflect the current rates available under the contracts. As a result, the fair value approximates the carrying value of the policy loans.

Fair values for mortgage loans were estimated using discounted cash flow calculations based on current lending rates for similar type loans. Current lending rates reflect changes in credit spreads and the remaining terms of the loans. Fair values for other policyholder funds and benefits payable and assumed investment contracts, not carried at fair value, are estimated based on the cash surrender values of the underlying policies or by estimating future cash flows discounted at current interest rates adjusted for credit risk.

Fair values for senior notes and junior subordinated debentures are determined using the market approach based on reported trades, benchmark interest rates and issuer spread for the Company which may consider credit default swaps. Fair values for consumer notes were estimated using discounted cash flow calculations using current interest rates adjusted for estimated loan durations.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments

### Net Realized Capital Gains (Losses)

Three Mo	onths Ended June 30,		Six Mont	hs Ended June 30,	
2015	2014		2015	2014	
\$121	\$122		\$318	\$305	
(112	)(33	)	(260	)(162	)
(11	)(7	)	(23	)(29	)
_	(3	)	(3	)(3	)
1	2		5	1	
7	2		3	1	
(4	)(6	)	(3	)9	
(23	)(15	)	(27	) (25	)
(27	)(21	)	(30	)(16	)
34	(64	)	7	(135	)
\$9	\$(4	)	\$14	\$(39	)
	2015 \$121 (112 (11 — 4 (4 (23 (27 34	\$121 \$122 (112 )(33 (11 )(7 — (3 4 2 (4 )(6 (23 )(15 (27 )(21 34 (64	2015 2014 \$121 \$122 (112 )(33 ) (11 )(7 ) — (3 ) 4 2 (4 )(6 ) (23 )(15 ) (27 )(21 ) 34 (64 )	2015       2014       2015         \$121       \$122       \$318         (112       )(33       ) (260         (11       )(7       ) (23         —       (3       ) (3         4       2       5         (4       )(6       ) (3         (23       )(15       ) (27         (27       )(21       ) (30         34       (64       ) 7	2015       2014       2015       2014         \$121       \$122       \$318       \$305         (112       )(33       ) (260       ) (162         (11       )(7       ) (23       ) (29         —       (3       ) (3       ) (3         4       2       5       1         (4       )(6       ) (3       ) 9         (23       )(15       ) (27       ) (25         (27       )(21       ) (30       ) (16         34       (64       ) 7       (135

Primarily consists of changes in the value of non-qualifying derivatives, transactional foreign currency revaluation gains (losses) on yen denominated fixed payout annuity liabilities and gains (losses) on non-qualifying derivatives used to hedge the foreign currency exposure of the liabilities. For the three months ended June 30, 2015 and 2014, gains (losses) from transactional foreign currency revaluation of the yen denominated fixed payout annuity

[1] liabilities were \$16 and \$(18), respectively. For the six months ended June 30, 2015 and 2014, gains (losses) from transactional foreign currency revaluation of the yen denominated fixed payout annuity liabilities were \$16 and \$(46), respectively. For the three months ended June 30, 2015 and 2014, gains (losses) on instruments used to hedge the foreign currency exposure on the fixed payout annuities were \$(17) and \$13, respectively. For the six months ended June 30, 2015 and 2014, gains (losses) on instruments used to hedge the foreign currency exposure on the fixed payout annuities were \$(31) and \$28, respectively.

Net realized capital gains and losses from investment sales are reported as a component of revenues and are determined on a specific identification basis. Before tax, net gains and losses on sales and impairments previously reported as unrealized gains in AOCI were \$6 and \$43, respectively, for the three and six months ended June 30, 2015, and \$82 and \$125 for the three and six months ended June 30, 2014, respectively. Proceeds from sales of AFS securities totaled \$5.6 billion and \$11.8 billion, respectively, for three and six months ended June 30, 2015, and \$5.8 billion and \$14.3 billion for the three and six months ended June 30, 2014, respectively.

Recognition and Presentation of Other-Than-Temporary Impairments

The Company deems bonds and certain equity securities with debt-like characteristics (collectively "debt securities") to be other-than-temporarily impaired ("impaired") if a security meets the following conditions: a) the Company intends to sell or it is more likely than not that the Company will be required to sell the security before a recovery in value, or b) the Company does not expect to recover the entire amortized cost basis of the security. If the Company intends to sell or it is more likely than not that the Company will be required to sell the security before a recovery in value, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those impaired debt securities which do not meet the first condition and for which the Company does not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit OTTI, which is recorded in net realized capital losses, and the remaining non-credit impairment, which is recorded in OCI. Generally, the Company determines a security's credit impairment as the difference between its amortized cost basis and its best estimate of expected future cash flows discounted at the security's effective yield prior to impairment. The remaining non-credit impairment is the difference between the security's fair value and the Company's best estimate of expected future cash flows discounted at the security's effective yield prior to the impairment, which typically represents current market liquidity and risk

premiums. The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. The Company accretes the new cost basis to the estimated future cash flows over the expected remaining life of the security by prospectively adjusting the security's yield, if necessary.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

The Company's evaluation of whether a credit impairment exists for debt securities includes but is not limited to, the following factors: (a) changes in the financial condition of the security's underlying collateral, (b) whether the issuer is current on contractually obligated interest and principal payments, (c) changes in the financial condition, credit rating and near-term prospects of the issuer, (d) the extent to which the fair value has been less than the amortized cost of the security and (e) the payment structure of the security. The Company's best estimate of expected future cash flows used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third-party sources along with certain internal assumptions and judgments regarding the future performance of the security. The Company's best estimate of future cash flows involves assumptions including, but not limited to, various performance indicators, such as historical and projected default and recovery rates, credit ratings, current and projected delinquency rates, and loan-to-value ("LTV") ratios. In addition, for structured securities, the Company considers factors including, but not limited to, average cumulative collateral loss rates that vary by vintage year, commercial and residential property value declines that vary by property type and location and commercial real estate delinquency levels. These assumptions require the use of significant management judgment and include the probability of issuer default and estimates regarding timing and amount of expected recoveries which may include estimating the underlying collateral value. In addition, projections of expected future debt security cash flows may change based upon new information regarding the performance of the issuer and/or underlying collateral such as changes in the projections of the underlying property value estimates.

For equity securities where the decline in the fair value is deemed to be other-than-temporary, a charge is recorded in net realized capital losses equal to the difference between the fair value and cost basis of the security. The previous cost basis less the impairment becomes the security's new cost basis. The Company asserts its intent and ability to retain those equity securities deemed to be temporarily impaired until the price recovers. Once identified, these securities are systematically restricted from trading unless approved by investment and accounting professionals. The investment and accounting professionals will only authorize the sale of these securities based on predefined criteria that relate to events that could not have been reasonably foreseen. Examples of the criteria include, but are not limited to, the deterioration in the issuer's financial condition, security price declines, a change in regulatory requirements or a major business combination or major disposition.

The primary factors considered in evaluating whether an impairment exists for an equity security include, but are not limited to: (a) the length of time and extent to which the fair value has been less than the cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on preferred stock dividends and (d) the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery.

Impairments for the three and six months ended June 30, 2015 were \$11 and \$23, respectively, and \$7 and \$29 for three and six months ended June 30, 2014, respectively. Impairments for the three and six months ended June 30, 2015 primarily consisted of securities in an unrealized loss position which the Company had made the decision to sell. Impairments for the three and six months ended June 30, 2014 primarily consisted of credit impairments caused by issuer specific deterioration.

The following table presents a roll-forward of the Company's cumulative credit impairments on debt securities held.

	Three Mon 30,	ths Ended June	Six Month	ns Ended June 3	30,
(Before tax)	2015	2014	2015	2014	
Balance as of beginning of period	\$(412	)\$(531	)\$(424	)\$(552	)
Additions for credit impairments recognized on [1]:					
Securities not previously impaired		(1	)(3	)(8	)
Securities previously impaired	(1	)(3	)(1	)(14	)
Reductions for credit impairments previously recognized or	n:				
Securities that matured or were sold during the period	6	40	10	73	

Securities the Company made the decision to sell or more 2 likely than not will be required to sell Securities due to an increase in expected cash flows 19 7 28 13 Balance as of end of period \$(388 )\$(488 )\$(388 )\$(488 ) These additions are included in the net OTTI losses recognized in earnings in the Condensed Consolidated Statements of Operations. 36

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### Available-for-Sale Securities

The following table presents the Company's AFS securities by type.

	June 30,	2015					Decembe	er 31, 201	4			
	Cost or Amortize Cost	Gross eUnrealize Gains	Gross Unrealize Losses	Fair zed Value	Non-Cr OTTI [		Cost or Amortize Cost	Gross  Unrealize  Gains	Gross dUnrealize Losses	Fair zed Value	Non-Cr OTTI [	
ABS	\$2,891	\$ 30	\$ (31	) \$2,890	\$ <i>—</i>		\$2,470	\$ 39	\$ (37	) \$2,472	\$ (1	)
CDOs [2]	3,130	106	(15	3,218	_		2,776	98	(36	) 2,841	_	
CMBS	4,533	159	(28	) 4,664	(6	)	4,235	196	(16	) 4,415	(6	)
Corporate	25,167	1,677	(234	) 26,610	(6	)	25,188	2,382	(211	27,359	(3	)
Foreign govt./govt agencies	·1,291	46	(24	) 1,313	_		1,592	73	(29	) 1,636	_	
Municipal	11,445	887	(34	) 12,298	_		11,735	1,141	(5	) 12,871	_	
RMBS	3,891	98	(20	3,969			3,815	122	(19	3,918	(1	)
U.S. Treasuries	3,991	195	(20	) 4,166			3,551	326	(5	3,872	_	
Total fixed maturities, AFS	56,339	3,198	(406	) 59,128	(12	)	55,362	4,377	(358	) 59,384	(11	)
Equity securities, AFS [3]	825	56	(25	) 856	_		676	50	(27	) 699	_	
Total AFS securities	\$57,164	\$ 3,254	\$ (431	) \$59,984	\$ (12	)	\$56,038	\$ 4,427	\$ (385	) \$60,083	\$ (11	)

- [1] Represents the amount of cumulative non-credit OTTI losses recognized in OCI on securities that also had credit impairments. These losses are included in gross unrealized losses as of June 30, 2015 and December 31, 2014.
- [2] Gross unrealized gains (losses) exclude the fair value of bifurcated, embedded derivative features of certain securities. Subsequent changes in value are recorded in net realized capital gains (losses).
- [3] Excludes equity securities, FVO, with a cost and fair value of \$351 and \$348, respectively, as of December 31, 2014. The Company did not hold any equity securities, FVO as of June 30, 2015. The following table presents the Company's fixed maturities, AFS, by contractual maturity year.

June 30, 20	December 31, 2014			
Amortized	Fair Value	Amortized	Fair Value	
Cost	T'aii Vaiuc	Cost	ran value	
\$1,946	\$1,971	\$2,141	\$2,168	
11,455	11,931	11,264	11,827	
8,839	9,119	8,802	9,226	
19,654	21,366	19,859	22,517	
41,894	44,387	42,066	45,738	
14,445	14,741	13,296	13,646	
\$56,339	\$59,128	\$55,362	\$59,384	
	Amortized Cost \$1,946 11,455 8,839 19,654 41,894 14,445	Cost \$1,946 \$1,971 11,455 11,931 8,839 9,119 19,654 21,366 41,894 44,387 14,445 14,741	Amortized CostFair ValueAmortized Cost\$1,946\$1,971\$2,14111,45511,93111,2648,8399,1198,80219,65421,36619,85941,89444,38742,06614,44514,74113,296	

Estimated maturities may differ from contractual maturities due to security call or prepayment provisions. Due to the potential for variability in payment speeds (i.e. prepayments or extensions), mortgage-backed and asset-backed securities are not categorized by contractual maturity.

### Concentration of Credit Risk

The Company aims to maintain a diversified investment portfolio including issuer, sector and geographic stratification, where applicable, and has established certain exposure limits, diversification standards and review procedures to mitigate credit risk. The Company did not have exposure to any credit concentration risk of a single issuer greater than 10% of the Company's stockholders' equity, other than the U.S. government and certain U.S.

government securities as of June 30, 2015 or December 31, 2014.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

### Unrealized Losses on AFS Securities

The following tables present the Company's unrealized loss aging for AFS securities by type and length of time the security was in a continuous unrealized loss position.

security was in a continu	June 30, 2		1									
	Less Than		iths	12 Month	is or Mo	re		Total				
	Amortize			zeo	d Amortize			ed	Amortize	dFair	Unrealiz	ed
	Cost	Value	Losses		Cost	Value	Losses		Cost	Value	Losses	-
ABS	\$836	\$834	\$(2	)	\$396	\$367	\$(29	)	\$1,232	\$1,201	\$(31	)
CDOs [1]	928	925	(3		1,232	1,217	(12		2,160	2,142	(15	)
CMBS	930	912	(18		194	184	(10	-	1,124	1,096	(28	)
Corporate	6,266	6,084	(182		575	523	(52		6,841	6,607	(234	)
Foreign govt./govt.			`				•	_			•	,
agencies	460	445	(15	)	109	100	(9	)	569	545	(24	)
Municipal	1,159	1,128	(31	)	35	32	(3	)	1,194	1,160	(34	)
RMBS	1,064	1,057	(7	)	310	297	(13	)	1,374	1,354	(20	)
U.S. Treasuries	846	827	(19	)	62	61	(1	-	908	888	(20	)
Total fixed maturities,	12 400		•	,	2.012	0.701		,	15 400		•	,
AFS	12,489	12,212	(277	)	2,913	2,781	(129	)	15,402	14,993	(406	)
Equity securities, AFS	364	246	(10	`	67	60	(7	`	121	106	(25	`
[2]	304	346	(18	)	67	60	(7	)	431	406	(25	)
Total securities in an	\$12,853	¢ 10 550	¢ (205	`	¢2.000	¢2 041	¢(126	`	¢ 15 022	\$15,399	¢ (421	`
unrealized loss position	\$12,833	\$12,558	<b>δ δ</b> (293	)	\$2,980	\$2,041	\$(136	)	\$15,833	\$13,399	\$(431	)
	December 31, 2014											
	December	r 31, 201	4									
	December Less Than	-			12 Months	s or Mor	e		Total			
		n 12 Mon	ths	ed	12 Months Amortized			ed	Total Amortized	lFair	Unrealiz	ed
	Less Than	n 12 Mon	ths	ed				ed		lFair Value	Unrealiz Losses	ed
ABS	Less Than Amortize	n 12 Mon dFair	ths Unrealiz		Amortized	lFair	Unrealize		Amortized			ed )
ABS CDOs [1]	Less Than Amortized Cost	n 12 Mon dFair Value	ths Unrealiz Losses	)	Amortized Cost	lFair Value	Unrealize Losses		Amortized Cost	Value	Losses	
	Less Than Amortized Cost \$897	n 12 Mon dFair Value \$893	ths Unrealiz Losses \$(4	)	Amortized Cost \$473	lFair Value \$440	Unrealize Losses \$(33	)	Amortized Cost \$1,370	Value \$1,333	Losses \$(37	)
CDOs [1]	Less Than Amortized Cost \$897 748	n 12 Mon dFair Value \$893 743	ths Unrealiz Losses \$(4 (5	)	Amortized Cost \$473 1,489	lFair Value \$440 1,461	Unrealize Losses \$(33) (31)	)	Amortized Cost \$1,370 2,237	Value \$1,333 2,204	Losses \$(37 (36	)
CDOs [1] CMBS	Less Than Amortized Cost \$897 748 230 3,082	12 MondFair Value \$893 743 227 2,980	ths Unrealiz Losses \$(4) (5) (3) (102)	) ) )	Amortized Cost \$473 1,489 319 1,177	Value \$440 1,461 306 1,068	Unrealize Losses \$(33) (31) (13) (109)	) ) )	Amortized Cost \$1,370 2,237 549 4,259	Value \$1,333 2,204 533 4,048	Losses \$(37) (36) (16) (211)	) ) )
CDOs [1] CMBS Corporate	Less Than Amortized Cost \$897 748 230	n 12 Mon dFair Value \$893 743 227	ths Unrealiz Losses \$(4) (5) (3)	) ) )	Amortized Cost \$473 1,489 319	lFair Value \$440 1,461 306	Unrealize Losses \$(33) (31) (13)	) ) )	Amortized Cost \$1,370 2,237 549	Value \$1,333 2,204 533	Losses \$(37 (36 (16	)
CDOs [1] CMBS Corporate Foreign govt./govt.	Less Than Amortized Cost \$897 748 230 3,082	12 MondFair Value \$893 743 227 2,980	ths Unrealiz Losses \$(4) (5) (3) (102)	) ) )	Amortized Cost \$473 1,489 319 1,177	Value \$440 1,461 306 1,068	Unrealize Losses \$(33) (31) (13) (109)	) ) )	Amortized Cost \$1,370 2,237 549 4,259	Value \$1,333 2,204 533 4,048	Losses \$(37) (36) (16) (211)	) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies	Less Than Amortized Cost \$897 748 230 3,082 363	12 Mond dFair Value \$893 743 227 2,980	ths Unrealiz Losses \$(4) (5) (3) (102) (14)	) ) )	Amortized Cost \$473 1,489 319 1,177 227	Value \$440 1,461 306 1,068	Unrealize Losses \$(33) (31) (13) (109) (15)	) ) ) )	Amortized Cost \$1,370 2,237 549 4,259 590	Value \$1,333 2,204 533 4,048 561	Losses \$(37) (36) (16) (211) (29)	) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal	Less Than Amortized Cost \$897 748 230 3,082 363 74	12 MondFair Value \$893 743 227 2,980 349	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1	) ) )	Amortized Cost \$473 1,489 319 1,177 227	Fair Value \$440 1,461 306 1,068 212	Unrealize Losses \$(33) (31) (13) (109) (15) (4)	) ) ) )	Amortized Cost \$1,370 2,237 549 4,259 590	Value \$1,333 2,204 533 4,048 561 155	Losses \$(37) (36) (16) (211) (29) (5)	) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal RMBS	Less Than Amortized Cost \$897 748 230 3,082 363 74 320 432	12 MondFair Value \$893 743 227 2,980 349 73 318 431	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1) (1) (2) (1)	) ) ) ) ) ) )	Amortized Cost \$473 1,489 319 1,177 227 86 433 361	Value \$440 1,461 306 1,068 212 82 416 357	Unrealize Losses \$(33) (31) (13) (109) (15) (4) (17) (4)	) ) ) ) ) ) )	Amortized Cost \$1,370 2,237 549 4,259 590 160 753 793	Value \$1,333 2,204 533 4,048 561 155 734 788	Losses \$(37) (36) (16) (211) (29) (5) (19) (5)	) ) ) ) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal RMBS U.S. Treasuries	Less Than Amortized Cost \$897 748 230 3,082 363 74 320	12 MondFair Value \$893 743 227 2,980 349 73 318	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1) (2)	) ) ) ) ) ) )	Amortized Cost \$473 1,489 319 1,177 227 86 433	Value \$440 1,461 306 1,068 212 82 416	Unrealize Losses \$(33) (31) (13) (109) (15) (4) (17)	) ) ) ) ) ) )	Amortized Cost \$1,370 2,237 549 4,259 590 160 753	Value \$1,333 2,204 533 4,048 561 155 734	Losses \$(37) (36) (16) (211) (29) (5) (19)	) ) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal RMBS U.S. Treasuries Total fixed maturities,	Less Than Amortized Cost \$897 748 230 3,082 363 74 320 432 6,146	12 MondFair Value \$893 743 227 2,980 349 73 318 431 6,014	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1) (2) (1) (132)	) ) ) ) ) ) ) )	Amortized Cost \$473 1,489 319 1,177 227 86 433 361 4,565	Value \$440 1,461 306 1,068 212 82 416 357 4,342	Unrealize Losses \$(33) (31) (13) (109) (15) (4) (17) (4) (226)	)))))))))))	Amortized Cost \$1,370 2,237 549 4,259 590 160 753 793 10,711	Value \$1,333 2,204 533 4,048 561 155 734 788 10,356	Losses \$(37) (36) (16) (211) (29) (5) (19) (5) (358)	) ) ) ) ) ) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal RMBS U.S. Treasuries Total fixed maturities, AFS	Less Than Amortized Cost \$897 748 230 3,082 363 74 320 432	12 MondFair Value \$893 743 227 2,980 349 73 318 431	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1) (1) (2) (1)	) ) ) ) ) ) ) )	Amortized Cost \$473 1,489 319 1,177 227 86 433 361	Value \$440 1,461 306 1,068 212 82 416 357	Unrealize Losses \$(33) (31) (13) (109) (15) (4) (17) (4)	)))))))))))	Amortized Cost \$1,370 2,237 549 4,259 590 160 753 793	Value \$1,333 2,204 533 4,048 561 155 734 788	Losses \$(37) (36) (16) (211) (29) (5) (19) (5)	) ) ) ) ) ) )
CDOs [1] CMBS Corporate Foreign govt./govt. agencies Municipal RMBS U.S. Treasuries Total fixed maturities, AFS Equity securities, AFS	Less Than Amortized Cost \$897 748 230 3,082 363 74 320 432 6,146	12 MondFair Value \$893 743 227 2,980 349 73 318 431 6,014	ths Unrealiz Losses \$(4) (5) (3) (102) (14) (1) (2) (1) (132) (12)		Amortized Cost \$473 1,489 319 1,177 227 86 433 361 4,565	Value \$440 1,461 306 1,068 212 82 416 357 4,342	Unrealize Losses \$(33) (31) (13) (109) (15) (4) (17) (4) (226) (15)		Amortized Cost \$1,370 2,237 549 4,259 590 160 753 793 10,711	Value \$1,333 2,204 533 4,048 561 155 734 788 10,356	Losses \$(37) (36) (16) (211) (29) (5) (19) (5) (358) (27)	) ) ) ) ) ) ) )

<sup>[1]</sup> Unrealized losses exclude the change in fair value of bifurcated embedded derivative features of certain securities, for which changes in fair value are recorded in net realized capital gains (losses).

<sup>[2]</sup> As of June 30, 2015 and December 31, 2014, excludes equity securities, FVO which are included in equity securities, AFS on the Condensed Consolidated Balance Sheets.

As of June 30, 2015, AFS securities in an unrealized loss position, consisted of 3,957 securities, primarily in the corporate sector, which are depressed primarily due to an increase in interest rates and/or wider credit spreads since the securities were purchased. As of June 30, 2015, 93% of these securities were depressed less than 20% of cost or amortized cost. The increase in unrealized losses as compared to December 31, 2014, was primarily attributable to an increase in interest rates.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

Most of the securities depressed for twelve months or more relate to certain floating rate corporate securities with greater than 10 years to maturity concentrated in the financial services sector, structured securities with exposure to commercial and residential real estate and student loan ABS. Corporate securities and student loan ABS, are primarily depressed because the securities have floating-rate coupons and have long-dated maturities, or are perpetual, and current credit spreads are wider than when these securities were purchased. For certain commercial and residential real estate securities, current market spreads continue to be wider than spreads at the securities' respective purchase dates. The Company neither has an intention to sell nor does it expect to be required to sell the securities outlined in the preceding discussion.

Mortgage Loans

Mortgage Loan Valuation Allowances

The Company's security monitoring process reviews mortgage loans on a quarterly basis to identify potential credit losses. Commercial mortgage loans are considered to be impaired when management estimates that, based upon current information and events, it is probable that the Company will be unable to collect amounts due according to the contractual terms of the loan agreement. Criteria used to determine if an impairment exists include, but are not limited to: current and projected macroeconomic factors, such as unemployment rates, and property-specific factors such as rental rates, occupancy levels, LTV ratios and debt service coverage ratios ("DSCR"). In addition, the Company considers historic, current and projected delinquency rates and property values. These assumptions require the use of significant management judgment and include the probability and timing of borrower default and loss severity estimates. In addition, projections of expected future cash flows may change based upon new information regarding the performance of the borrower and/or underlying collateral such as changes in the projections of the underlying property value estimates.

For mortgage loans that are deemed impaired, a valuation allowance is established for the difference between the carrying amount and the Company's share of either (a) the present value of the expected future cash flows discounted at the loan's effective interest rate, (b) the loan's observable market price or, most frequently, (c) the fair value of the collateral. A valuation allowance has been established for either individual loans or as a projected loss contingency for loans with an LTV ratio of 90% or greater and consideration of other credit quality factors, including DSCR. Changes in valuation allowances are recorded in net realized capital gains and losses. Interest income on impaired loans is accrued to the extent it is deemed collectible and the loans continue to perform under the original or restructured terms. Interest income ceases to accrue for loans when it is probable that the Company will not receive interest and principal payments according to the contractual terms of the loan agreement. Loans may resume accrual status when it is determined that sufficient collateral exists to satisfy the full amount of the loan and interest payments, as well as when it is probable cash will be received in the foreseeable future. Interest income on defaulted loans is recognized when received.

	June 30, 2015	December 31, 2014
	Amortized Valuation Carrying	Amortized Valuation Carrying
	Cost [1] Allowance Value	Cost [1] Allowance Value
ge loans	\$5,714 \$(21 )\$5,693	\$5,574 \$(18 )\$5,556

Total commercial mortgage loans

[1] Amortized cost represents carrying value prior to valuation allowances, if any.

As of June 30, 2015 and December 31, 2014, the carrying value of mortgage loans associated with the valuation allowance was \$108 and \$140, respectively. There were no mortgage loans held-for-sale as of June 30, 2015 or December 31, 2014. As of June 30, 2015, loans within the Company's mortgage loan portfolio that have had extensions or restructurings other than what is allowable under the original terms of the contract are immaterial. The following table presents the activity within the Company's valuation allowance for mortgage loans. These loans have been evaluated both individually and collectively for impairment. Loans evaluated collectively for impairment are immaterial.

Balance, as of January 1 (Additions)/Reversals	\$(18 (3	)\$(67 )(3	)
Deductions Balance, as of June 30	\$(21	51 )\$(19	)
39			

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

The weighted-average LTV ratio of the Company's commercial mortgage loan portfolio was 56% as of June 30, 2015, while the weighted-average LTV ratio at origination of these loans was 63%. LTV ratios compare the loan amount to the value of the underlying property collateralizing the loan. The loan values are updated no less than annually through property level reviews of the portfolio. Factors considered in the property valuation include, but are not limited to, actual and expected property cash flows, geographic market data and capitalization rates. DSCR compares a property's net operating income to the borrower's principal and interest payments. The weighted average DSCR of the Company's commercial mortgage loan portfolio was 2.57x as of June 30, 2015. As of June 30, 2015 and December 31, 2014, the Company held one delinquent commercial mortgage loan past due by 90 days or more. The loan had a total carrying value and valuation allowance of \$7 and \$0, respectively, and was not accruing income.

The following table presents the carrying value of the Company's commercial mortgage loans by LTV and DSCR. Commercial Mortgage Loans Credit Quality

	June 30, 2015	5	December 31	, 2014
Loan-to-value	Carrying Value	Avg. Debt-Service Coverage Ratio	Carrying Value	Avg. Debt-Service Coverage Ratio
Greater than 80%	\$26	1.11x	\$53	1.07x
65% - 80%	927	1.77x	789	1.75x
Less than 65%	4,740	2.74x	4,714	2.66x
Total commercial mortgage loans	\$5,693	2.57x	\$5,556	2.51x

The following tables present the carrying value of the Company's mortgage loans by region and property type. Mortgage Loans by Region

	June 30, 2015		December 31, 2014			
	Carrying Percent of			Carrying	Percent of	
	Value	Total		Value	Total	
East North Central	\$242	4.3	%	\$211	3.8	%
Middle Atlantic	439	7.7	%	468	8.4	%
Mountain	88	1.5	%	88	1.6	%
New England	407	7.1	%	381	6.9	%
Pacific	1,640	28.9	%	1,607	29.0	%
South Atlantic	1,159	20.4	%	1,019	18.3	%
West North Central	30	0.5	%	44	0.8	%
West South Central	319	5.6	%	302	5.4	%
Other [1]	1,369	24.0	%	1,436	25.8	%
Total mortgage loans	\$5,693	100.0	%	\$5,556	100.0	%

[1] Primarily represents loans collateralized by multiple properties in various regions.

Mortgage Loans by Property Type

	June 30, 2015		December 31, 2014			
	Carrying Percent		arrying Percent of Carrying		Percent of	
	Value	Total		Value	Total	
Commercial						
Agricultural	\$46	0.8	%	\$46	0.8	%
Industrial	1,535	27.0	%	1,476	26.6	%
Lodging	26	0.5	%	26	0.5	%
Multifamily	1,308	23.0	%	1,190	21.4	%
Office	1,563	27.4	%	1,517	27.3	%

Retail	1,061	18.6	% 1,147	20.6	%
Other	154	2.7	% 154	2.8	%
Total mortgage loans	\$5,693	100.0	% \$5,556	100.0	%
40	. ,		. ,		

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

### Mortgage Servicing

The Company originates, sells and services commercial mortgage loans on behalf of third parties and recognizes servicing fees over the period that services are performed in fee income. As of June 30, 2015, under this program the Company serviced commercial mortgage loans with a total outstanding principal of \$127 of which \$51 was serviced on behalf of third parties and \$76 was retained and reported on the Company's Condensed Consolidated Balance Sheets, including \$10 in separate account assets. Servicing rights are carried at the lower of cost or fair value and were zero as of June 30, 2015 because servicing fees were market-level fees at origination and remain adequate to compensate the Company to administer the servicing.

### Variable Interest Entities

The Company is involved with various special purpose entities and other entities that are deemed to be VIEs primarily as a collateral or investment manager and as an investor through normal investment activities, as well as a means of accessing capital through a contingent capital facility.

A VIE is an entity that either has investors that lack certain essential characteristics of a controlling financial interest or lacks sufficient funds to finance its own activities without financial support provided by other entities. The Company performs ongoing qualitative assessments of its VIEs to determine whether the Company has a controlling financial interest in the VIE and therefore is the primary beneficiary. The Company is deemed to have a controlling financial interest when it has both the ability to direct the activities that most significantly impact the economic performance of the VIE and the obligation to absorb losses or right to receive benefits from the VIE that could potentially be significant to the VIE. Based on the Company's assessment, if it determines it is the primary beneficiary, the Company consolidates the VIE in the Company's Condensed Consolidated Financial Statements. Consolidated VIEs

The following table presents the carrying value of assets and liabilities, and the maximum exposure to loss relating to the VIEs for which the Company is the primary beneficiary. Creditors have no recourse against the Company in the event of default by these VIEs nor does the Company have any implied or unfunded commitments to these VIEs. The Company's financial or other support provided to these VIEs is limited to its collateral or investment management services and original investment.

	June 30, 201	15		December 3		
		Total	Maximum		Total	Maximum
	Total Assets	s Liabilities	Exposure to	Total Assets	Liabilities	Exposure to
		[1]	Loss [2]		[1]	Loss [2]
CDOs [3]	\$5	\$5	<b>\$</b> —	\$5	\$5	<b>\$</b> —
Investment funds [4]	203		205	238		243
Limited partnerships and other	2		2	3	1	2
alternative investments	2		2	3	1	2
Total	\$210	\$5	\$207	\$246	\$6	\$245

<sup>[1]</sup> Included in other liabilities in the Company's Condensed Consolidated Balance Sheets.

CDOs represent structured investment vehicles for which the Company has a controlling financial interest as it provides collateral management services, earns a fee for those services and also holds investments in the securities issued by these vehicles. Investment funds represent wholly-owned fixed income funds for which the Company has management and control of the investments which is the activity that most significantly impacts its economic performance. Limited partnerships represent one hedge fund of funds for which the Company holds a majority interest

The maximum exposure to loss represents the maximum loss amount that the Company could recognize as a reduction in net investment income or as a realized capital loss and is the cost basis of the Company's investment.

<sup>[3]</sup> Total assets included in cash in the Company's Condensed Consolidated Balance Sheets.

Total assets included in fixed maturities, FVO, short-term investments, equity, AFS, and cash in the Company's Condensed Consolidated Balance Sheets.

in the fund as an investment.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### Non-Consolidated VIEs

The Company holds a significant variable interest for one VIE for which it is not the primary beneficiary and, therefore, was not consolidated on the Company's Condensed Consolidated Balance Sheets. This VIE represents a contingent capital facility ("facility") that has been held by the Company since February 2007 and for which the Company has no implied or unfunded commitments. Assets and liabilities recorded for the contingent capital facility were \$9 and \$11, respectively, as of June 30, 2015 and \$12 and \$14, respectively, as of December 31, 2014.

Additionally, the Company has a maximum exposure to loss of \$3 and \$3, respectively, as of June 30, 2015 and December 31, 2014, which represents the issuance costs that were incurred to establish the facility. The Company does not have a controlling financial interest as it does not manage the assets of the facility nor does it have the obligation to absorb losses or the right to receive benefits that could potentially be significant to the facility, as the asset manager has significant variable interest in the vehicle. The Company's financial or other support provided to the facility is limited to providing ongoing support to cover the facility's operating expenses. For further information on the facility, see Note 12 - Debt of Notes to Consolidated Financial Statements included in The Hartford's 2014 Form 10-K Annual Report.

In addition, the Company, through normal investment activities, makes passive investments in structured securities issued by VIEs for which the Company is not the manager which are included in ABS, CDOs, CMBS and RMBS in the Available-for-Sale Securities table and fixed maturities, FVO, in the Company's Condensed Consolidated Balance Sheets. The Company has not provided financial or other support with respect to these investments other than its original investment. For these investments, the Company determined it is not the primary beneficiary due to the relative size of the Company's investment in comparison to the principal amount of the structured securities issued by the VIEs, the level of credit subordination which reduces the Company's obligation to absorb losses or right to receive benefits and the Company's inability to direct the activities that most significantly impact the economic performance of the VIEs. The Company's maximum exposure to loss on these investments is limited to the amount of the Company's investment.

Repurchase Agreements, Dollar Roll Transactions and Other Collateral Transactions

From time to time, the Company enters into repurchase agreements and dollar roll transactions to manage liquidity or to earn incremental spread income. A repurchase agreement is a transaction in which one party (transferor) agrees to sell securities to another party (transferee) in return for cash (or securities), with a simultaneous agreement to repurchase the same securities at a specified price at a later date. A dollar roll is a type of repurchase agreement where a mortgage backed security is sold with an agreement to repurchase substantially the same security at a specified time in the future. These transactions generally have a contractual maturity of ninety days or less and the carrying amounts of these instruments approximates fair value.

As part of repurchase agreements and dollar roll transactions, the Company transfers collateral of U.S. government and government agency securities and receives cash. For the repurchase agreements, the Company obtains cash in an amount equal to at least 95% of the fair value of the securities transferred. The agreements contain contractual provisions that require additional collateral to be transferred when necessary and provide the counterparty the right to sell or re-pledge the securities transferred. The cash received from the repurchase program is typically invested in short-term investments or fixed maturities. Repurchase agreements include master netting provisions that provide the counterparties the right to offset claims and apply securities held by them with respect to their obligations in the event of a default. Although the Company has the contractual right to offset claims, fixed maturities do not meet the specific conditions for net presentation under U.S. GAAP. The Company accounts for the repurchase agreements and dollar roll transactions as collateralized borrowings. The securities transferred under repurchase agreements and dollar roll transactions are included in fixed maturities, AFS with the obligation to repurchase those securities recorded in other liabilities on the Company's Condensed Consolidated Balance Sheets.

As of June 30, 2015, the Company reported in fixed maturities, AFS on the Condensed Consolidated Balance Sheets financial collateral pledged relating to repurchase agreements of \$315. The Company reported a corresponding

obligation to repurchase the pledged securities of \$315 in other liabilities on the Condensed Consolidated Balance Sheets. The Company had no outstanding dollar roll transactions as of June 30, 2015. The Company had no outstanding repurchase agreements or dollar roll transactions as of December 31, 2014.

The Company is required by law to deposit securities with government agencies in certain states in which it conducts business. As of June 30, 2015 and December 31, 2014, the fair value of securities on deposit was approximately \$2.6 billion and \$2.5 billion, respectively.

As of June 30, 2015 and December 31, 2014, the Company has pledged as collateral \$35 and \$34, respectively, of U.S. government securities and government agency securities or cash for letters of credit.

For disclosure of collateral in support of derivative transactions, refer to the Derivative Collateral Arrangements section of this note.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### **Derivative Instruments**

The Company utilizes a variety of OTC, OTC-cleared and exchange traded derivative instruments as a part of its overall risk management strategy as well as to enter into replication transactions. Derivative instruments are used to manage risk associated with interest rate, equity market, commodity market, credit spread, issuer default, price, and currency exchange rate risk or volatility. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would be permissible investments under the Company's investment policies. The Company also may enter into and has previously issued financial instruments and products that either are accounted for as free-standing derivatives, such as certain reinsurance contracts, or may contain features that are deemed to be embedded derivative instruments, such as the GMWB rider included with certain variable annuity products.

Strategies That Qualify for Hedge Accounting

Certain derivatives that the Company enters into satisfy the hedge accounting requirements as outlined in Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements, included in The Hartford's 2014 Form 10-K Annual Report. Typically, these hedge relationships include interest rate swaps and, to a lesser extent, foreign currency swaps where the terms or expected cash flows of the hedged item closely match the terms of the swap. The swaps are typically used to manage interest rate duration of certain fixed maturity securities or liability contracts. The hedge strategies by hedge accounting designation include:

### Cash Flow Hedges

Interest rate swaps are predominantly used to manage portfolio duration and better match cash receipts from assets with cash disbursements required to fund liabilities. These derivatives primarily convert interest receipts on floating-rate fixed maturity securities to fixed rates. The Company also enters into forward starting swap agreements to hedge the interest rate exposure related to the purchase of fixed-rate securities, primarily to hedge interest rate risk inherent in the assumptions used to price certain liabilities.

Foreign currency swaps are used to convert foreign currency-denominated cash flows related to certain investment receipts and liability payments to U.S. dollars in order to reduce cash flow fluctuations due to changes in currency rates.

#### Fair Value Hedges

Interest rate swaps are used to hedge the changes in fair value of fixed maturity securities due to fluctuations in interest rates. These swaps are typically used to manage interest rate duration.

### Non-Qualifying Strategies

Derivative relationships that do not qualify for hedge accounting ("non-qualifying strategies") primarily include the hedge program for the Company's variable annuity products as well as the hedging and replication strategies that utilize credit default swaps. In addition, hedges of interest rate, foreign currency, and commodity risk of certain fixed maturities and liabilities do not qualify for hedge accounting.

The non-qualifying strategies include:

Interest Rate Swaps, Swaptions and Futures

The Company uses interest rate swaps, swaptions and futures to manage duration between assets and liabilities in certain investment portfolios. In addition, the Company enters into interest rate swaps to terminate existing swaps, thereby offsetting the changes in value of the original swap. As of June 30, 2015 and December 31, 2014 the notional amount of interest rate swaps in offsetting relationships was \$13.1 billion.

### Foreign Currency Swaps and Forwards

The Company enters into foreign currency swaps and forwards to convert the foreign currency exposures of certain foreign currency-denominated fixed maturity investments to U.S. dollars.

### Fixed Payout Annuity Hedge

The Company formerly offered certain variable annuity products with a guaranteed minimum income benefit ("GMIB") and continues to reinsure certain yen denominated fixed payout annuities. The Company invests in U.S.

dollar denominated assets to support the reinsurance liability. The Company entered into pay U.S. dollar, receive yen swap contracts to hedge the currency and yen interest rate exposure between the U.S. dollar denominated assets and the yen denominated fixed liability reinsurance payments.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### **Credit Contracts**

Credit default swaps are used to purchase credit protection on an individual entity or referenced index to economically hedge against default risk and credit-related changes in value on fixed maturity securities. Credit default swaps are also used to assume credit risk related to an individual entity or referenced index as a part of replication transactions. These contracts require the Company to pay or receive a periodic fee in exchange for compensation from the counterparty should the referenced security issuers experience a credit event, as defined in the contract. The Company is also exposed to credit risk related to certain structured fixed maturity securities that have embedded credit derivatives, which reference a standard index of corporate securities. In addition, the Company enters into credit default swaps to terminate existing credit default swaps, thereby offsetting the changes in value of the original swap going forward.

### Equity Index Swaps and Options

During 2015, the Company entered into total return swaps to hedge equity risk of specific common stock investments which are accounted for using fair value option in order to align the accounting treatment within net realized capital gains (losses). The Company also enters into equity index options with the purpose of hedging the impact of an adverse equity market environment on the investment portfolio. In addition, the Company formerly offered certain equity indexed products, a portion of which contain embedded derivatives that require bifurcation. The Company uses equity index swaps to economically hedge the equity volatility risk associated with the equity indexed products. Commodity Contracts

During 2015, the Company purchased for \$11 put option contracts on West Texas Intermediate oil futures with a strike of \$35 dollars per barrel in order to partially offset potential losses related to certain fixed maturity securities that could arise if oil prices decline substantially. These options expire in early 2016.

### GMWB Derivatives, Net

The Company formerly offered certain variable annuity products with GMWB riders. The GMWB product is a bifurcated embedded derivative ("GMWB product derivatives") that has a notional value equal to the GRB. The Company uses reinsurance contracts to transfer a portion of its risk of loss due to GMWB. The reinsurance contracts covering GMWB ("GMWB reinsurance contracts") are accounted for as free-standing derivatives with a notional amount equal to the GRB amount.

The Company utilizes derivatives ("GMWB hedging instruments") as part of an actively managed program designed to hedge a portion of the capital market risk exposures of the non-reinsured GMWB riders due to changes in interest rates, equity market levels, and equity volatility. These derivatives include customized swaps, interest rate swaps and futures, and equity swaps, options and futures, on certain indices including the S&P 500 index, EAFE index and NASDAQ index. The following table presents notional and fair value for GMWB hedging instruments.

Notional Amount		Fair Value		
ine 30,	December 31,	June 30,	December 31,	
015	2014	2015	2014	
6,493	\$7,041	\$116	\$124	
719	3,761	10	39	
520	3,640	8	11	
11,732	\$14,442	\$134	\$174	
6	ne 30, 015 6,493 719 520	ne 30, December 31, 2014 5,493 \$7,041 719 3,761 520 3,640	ne 30, December 31, June 30, 2015 2014 2015 5,493 \$7,041 \$116 719 3,761 10 520 3,640 8	

#### Macro Hedge Program

The Company utilizes equity options, swaps, futures, and foreign currency options to partially hedge against a decline in the equity markets and the resulting statutory surplus and capital impact primarily arising from the guaranteed minimum death benefit ("GMDB") and GMWB obligations. The following table presents notional and fair value for the macro hedge program.

Notional Amount Fair Value

Equity swaps, options, and futures Foreign currency options Total	June 30,	December 31,	June 30,	December 31,
	2015	2014	2015	2014
	\$4,591	\$5,983	\$165	\$141
	—	400	—	—
	\$4,591	\$6,383	\$165	\$141
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

# Contingent Capital Facility Put Option

The Company entered into a put option agreement that provides the Company the right to require a third-party trust to purchase, at any time, The Hartford's junior subordinated notes in a maximum aggregate principal amount of \$500. Under the put option agreement, The Hartford will pay premiums on a periodic basis and will reimburse the trust for certain fees and ordinary expenses.

### Modified Coinsurance Reinsurance Contracts

As of June 30, 2015 and December 31, 2014, the Company had approximately \$921 and \$1.0 billion, respectively, of invested assets supporting other policyholder funds and benefits payable reinsured under a modified coinsurance arrangement in connection with the sale of the Individual Life business, which was structured as a reinsurance transaction. The assets are primarily held in a trust established by the Company. The Company pays or receives cash quarterly to settle the results of the reinsured business, including the investment results. As a result of this modified coinsurance arrangement, the Company has an embedded derivative that transfers to the reinsurer certain unrealized changes in fair value due to interest rate and credit risks of these assets. The notional amount of the embedded derivative reinsurance contracts are the invested assets that are carried at fair value supporting the reinsured reserves. Derivative Balance Sheet Classification

The following table summarizes the balance sheet classification of the Company's derivative related fair value amounts as well as the gross asset and liability fair value amounts. For reporting purposes, the Company has elected to offset the fair value amounts, income accruals, and related cash collateral receivables and payables of OTC derivative instruments executed in a legal entity and with the same counterparty under a master netting agreement, which provides the Company with the legal right of offset. The Company has also elected to offset the fair value amounts, income accruals and related cash collateral receivables and payables of OTC-cleared derivative instruments based on clearing house agreements. The following fair value amounts do not include income accruals or related cash collateral receivables and payables, which are netted with derivative fair value amounts to determine balance sheet presentation. Derivative fair value reported as liabilities after taking into account the master netting agreements was \$1.0 billion and \$1.1 billion, respectively, as of June 30, 2015, and December 31, 2014. Derivatives in the Company's separate accounts, where the associated gains and losses accrue directly to policyholders, are not included. The Company's derivative instruments are held for risk management purposes, unless otherwise noted in the following table. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated and is presented in the table to quantify the volume of the Company's derivative activity. Notional amounts are not necessarily reflective of credit risk. The following tables exclude investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 4 - Fair Value Measurements of Notes to Condensed Consolidated Financial Statements.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

	Net Derivatives				Asset Derivat	ives	Liability Derivatives			
	Notional	Amount	Fair V	alue		Fair Va	lue	Fair Value		
Hedge Designation/ Derivative Type	Jun. 30, 2015	Dec. 31, 2014	Jun. 30 2015	0, Dec. 3 2014	1,	Jun. 30 2015	Dec. 31, 2014	Jun. 30 2015	), Dec. 3 2014	1,
Cash flow hedges										
Interest rate swaps	\$3,995	\$3,999	\$27	\$44		\$46	\$52	\$(19	)\$(8	)
Foreign currency swaps	143	143	(20	)(19	)	4	3	(24	)(22	)
Total cash flow hedges	4,138	4,142	7	25		50	55	(43	)(30	)
Fair value hedges										
Interest rate swaps	49	32				_	_		_	
Total fair value hedges	49	32	_	_		_		_	_	
Non-qualifying strategies										
Interest rate contracts										
Interest rate swaps and futures Foreign exchange contracts	14,958	15,254	(474	)(512	)	428	536	(902	)(1,048	)
Foreign currency swaps and forwards	186	177	8	1		8	3		(2	)
Fixed payout annuity hedge	1,319	1,319	(458	)(427	)	_		(458	)(427	)
Credit contracts	1,517	1,517	(150	)(12)	,			(150	)(12)	,
Credit derivatives that purchase credit										
protection	209	595	2	(6	)	4	4	(2	)(10	)
Credit derivatives that assume credit risk				_		• 0				
[1]	3,067	1,487	4	3		30	14	(26	)(11	)
Credit derivatives in offsetting positions	4,158	5,343	(2	)(3	)	46	53	(48	)(56	)
Equity contracts	•	,			_			`	, ,	
Equity index swaps and options	129	635	(1	)2		28	31	(29	)(29	)
Commodity contracts										-
Commodity options	637		3	_		3				
Variable annuity hedge program										
GMWB product derivatives [2]	16,361	17,908	(112	)(139	)	_	_	(112	)(139	)
GMWB reinsurance contracts	3,366	3,659	50	56		50	56	_		
GMWB hedging instruments	11,732	14,442	134	174		246	289	(112	)(115	)
Macro hedge program	4,591	6,383	165	141		200	180	(35	)(39	)
Other										
Contingent capital facility put option	500	500	9	12		9	12	—	—	
Modified coinsurance reinsurance contract		974	60	34		60	34			
Total non-qualifying strategies	62,134	68,676	(612	)(664	)	1,112	1,212	(1,724	)(1,876	)
Total cash flow hedges, fair value hedges,	\$66 321	\$72,850	\$(605	)\$(639	`	\$1.162	\$1.267	\$(1.76	7)\$(1,90	6)
and non-qualifying strategies	Ψ00,321	Ψ 72,030	Φ(005	)ψ(03)	,	Ψ1,102	Ψ1,207	Ψ(1,70	, )ψ(1,50	0)
Balance Sheet Location										
Fixed maturities, available-for-sale	\$448	\$454	\$(3	)\$2		\$—	\$2	\$(3	)\$—	
Other investments	25,401	23,014	308	364		590	624	(282	)(260	)
Other liabilities	19,774	26,791	(882	)(930	)	462	551	(1,344	)(1,481	)
Reinsurance recoverables	4,287	4,633	110	90		110	90			
Other policyholder funds and benefits	16,411	17,958	(138	)(165	)			(138	)(165	)
payable	-,	. ,	, , ,	/ (	,			<u> </u>	, (	,

Total derivatives

\$66,321 \$72,850 \$(605)\$(639) \$1,162 \$1,267 \$(1,767)\$(1,906)

- [1] The derivative instruments related to this strategy are held for other investment purposes.
- [2] These derivatives are embedded within liabilities and are not held for risk management purposes.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### Change in Notional Amount

The net decrease in notional amount of derivatives since December 31, 2014 was primarily due to the following:

• The decline in notional amount related to the GMWB hedging instruments and the macro hedge program was primarily driven by portfolio re-balancing and expiration of certain options.

This decline was partially offset by an increase in notional amount related to credit derivatives that assume credit risk during the quarter as a means to earn credit spread while re-balancing within certain fixed maturity sectors. Change in Fair Value

The net improvement in the total fair value of derivative instruments since December 31, 2014 was primarily related to the following:

The increase in the fair value associated with modified coinsurance reinsurance contracts, which are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies, was primarily driven by an increase in long-term interest rates.

The increase in the fair value related to the macro hedge program was primarily driven by the purchase of index options.

The increase in fair value of non-qualifying interest rate derivatives was primarily due to an increase in interest rates, while the fair value of cash flow interest rate swaps, which are generally swapping a variable rate for a fixed rate, declined in value.

These improvements in fair value were partially offset by a decrease in fair value associated with the fixed payout annuity hedges primarily driven by the depreciation of the Japanese yen in comparison to the U.S. dollar and a decline in short-term U.S. interest rates.

These improvements in fair value were also partially offset by a decrease in fair value related to the combined GMWB hedging program, which includes the GMWB product, reinsurance, and hedging derivatives, primarily driven by an increase in interest rates and equity markets.

### Offsetting of Derivative Assets/Liabilities

The following tables present the gross fair value amounts, the amounts offset, and net position of derivative instruments eligible for offset in the Company's Condensed Consolidated Balance Sheets. Amounts offset include fair value amounts, income accruals and related cash collateral receivables and payables associated with derivative instruments that are traded under a common master netting agreement, as described in the preceding discussion. Also included in the tables are financial collateral receivables and payables, which are contractually permitted to be offset upon an event of default, although are disallowed for offsetting under U.S. GAAP.

As of June 30, 2015

(i) (ii)		(iii) = (i) - (ii)		(iv)	(v) = (iii) - (iv)		
		Net Amounts Pr Statement of Fin		Collateral Disallowed for Offset in the Statement of Financial Position			
Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Derivative Assets [1]	Accrued Interest and Cash Collateral Received [2]	Financial Collateral Received [4]	Net Amount		

Other investment	s \$1,052		\$868		\$308		\$(124	)	\$86		\$98
	Gross Amounts of Recognized Liabilities		Gross Amounts Offset in the Statement of Financial Position		Derivative Liabilities [3]		Accrued Interest and Cash Collateral Pledged [3]		Financial Collateral Pledged [4]		Net Amount
Description Other liabilities	\$(1,626	)	\$(677	)	\$(879	)	\$(70	)	\$(1,159	)	\$210
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

As of December 31, 2014

	(i)		(ii)		(iii) = (i) - (ii)	)			(iv)		(v) = (iii) - (iv)
					Net Amounts Presented in the Statement of Financial Position		Collateral Disallowed for Offset in the Statement of Financial Position				
	Gross Amounts of Recognized Assets		Gross Amounts Offset in the Statement of Financial Position		Derivative Assets [1]		Accrued Interest and Cash Collater Received [2]	al	Financial Collateral Received [4]		Net Amount
Description Other investments	\$1,175		\$969		\$364		\$(158	)	\$109		\$97
Description	Gross Amounts of Recognized Liabilities		Gross Amounts Offset in the Statement of Financial Position		Derivative Liabilities [3]		Accrued Interest and Cash Collateral Pledged [3]		Financial Collateral Pledged [4]		Net Amount
Description Other liabilities	\$(1,741	)	\$(799	)	\$(927	)	\$(15	)	\$(1,079	)	\$137

[1] Included in other invested assets in the Company's Condensed Consolidated Balance Sheets.

Included in other liabilities in the Company's Condensed Consolidated Balance Sheets and is limited to the net derivative payable associated with each counterparty. Not included in this amount are embedded derivatives associated with consumer notes of \$(3) as of June 30, 2015 and December 31, 2014, which were not eligible for offset in the Company's Condensed Consolidated Balance Sheets.

[4] Excludes collateral associated with exchange-traded derivative instruments.

#### Cash Flow Hedges

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current period earnings. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The following tables present the components of the gain or loss on derivatives that qualify as cash flow hedges: Derivatives in Cash Flow Hedging Relationships

Gain (Loss) Recognized in OCI on Net Realized Capital Gains(Losses) Recognized								in		
Derivative (Effective Portion)				Income on Derivative (Ineffective Portion)						
Three Months Ended Six Months Ended			Three Mo	onths Ended	Six Mon	ths Ended Jun	ıe			
June 3	50,	June 30	,	June 30,		30,				
2015	2014	2015	2014	2015	2014	2015	2014			

Included in other assets in the Company's Condensed Consolidated Balance Sheets and is limited to the net derivative receivable associated with each counterparty.

Interest rate swaps	\$(71	)\$57	\$(15	)\$101	<b>\$</b> —	<b>\$</b> —	\$—	\$(1	)
Foreign currency swaps	6	(2	)(1	)(3	) —			_	
Total	\$(65	)\$55	\$(16	•	\$— oss) Reclassif	\$— ied from	\$— AOCI into Inc	\$(1 come (Effective	)
				Portion)		20	G: 34 d T	7 1 1 1 20	
				Three Mon	ths Ended Jui	ne 30,	Six Months Ended June 30,		
	Locatio	n		2015	2014		2015	2014	
Interest rate swaps	Net real (loss)	lized capit	al gain	\$2	\$1		\$3	\$2	
Interest rate swaps	Net inv	estment in	come	16	22		32	45	
Foreign currency swaps	Net real (loss)	Net realized capital gain		3	_		(7	)—	
Total				\$21	\$23		\$28	\$47	
48									

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

As of June 30, 2015 the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$47. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to net investment income over the term of the investment cash flows. The maximum term over which the Company is hedging its exposure to the variability of future cash flows for forecasted transactions, excluding interest payments on existing variable-rate financial instruments, is approximately three years.

During the three and six months ended June 30, 2015 and June 30, 2014 the Company had no net reclassifications from AOCI to earnings resulting from the discontinuance of cash-flow hedges due to forecasted transactions that were no longer probable of occurring.

#### Fair Value Hedges

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current period earnings. The Company includes the gain or loss on the derivative in the same line item as the offsetting loss or gain on the hedged item. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The Company recognized in income gains (losses) representing the ineffective portion of fair value hedges as follows: Derivatives in Fair Value Hedging Relationships

		Gain or (Loss) Recognized in Income [1]							
		Three M	onths End	ded June	30,	Six Months Ended June 30			30,
		2015		2014		2015		2014	
	Location	Derivati	Hedge ve Item	Derivat	Hedge ive Item	Derivati	Hedge ve Item	Deriva	Hedge tive Item
Interest rate swaps	Net realized capital gain (loss)	n\$—	\$—	\$(1	)\$—	<b>\$</b> —	\$—	\$(2	)\$—

The amounts presented do not include the periodic net coupon settlements of the derivative or the coupon income [1](expense) related to the hedged item. The net of the amounts presented represents the ineffective portion of the hedge.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

#### Non-Qualifying Strategies

For non-qualifying strategies, including embedded derivatives that are required to be bifurcated from their host contracts and accounted for as derivatives, the gain or loss on the derivative is recognized currently in earnings within net realized capital gains (losses). The following table presents the gain or loss recognized in income on non-qualifying strategies:

Derivatives Used in Non-Qualifying Strategies

Gain or (Loss) Recognized within Net Realized Capital Gains and Losses

	nths Ended June	e Six Mon	ths Ended Jun	e
30,		30,		
2015	2014	2015	2014	
\$7	\$(89	\$(5)	)\$(145	)
1	(5	8	(4	)
(17	) 13	(31	) 28	
	(6	) (2	)(10	)
(11	) 20	(2	) 19	
6	(1	) 3	(1	)
(5	)—	(10	)—	
78	55	59	91	
(16	)(7	) (9	)(11	)
(66	)(54	) (53	)(71	)
(23	)(15	) (27	) (25	)
(2	)(2	) (3	)(3	)
37	(16	) 26	(35	)
\$(11	)\$(107	\$(46)	)\$(167	)
	30, 2015 \$7 1 (17 — (11 6 (5 78 (16 (66 (23 (2 37	30, 2015 2014 \$7 \$(89) 1 (5) (17 )13 — (6) (11 )20 6 (1 ) (5 )— 78 55 (16 )(7) (66 )(54) (23 )(15) (2 )(2) 37 (16)	30,       30,         2015       2014         \$7       \$(89)         \$1       (5)         \$1       (5)         \$1       (31)         \$2       (31)         \$3       (31)         \$3       (31)         \$4       (31)         \$5       (22)         \$6       (11)       (10)         \$78       55       59         \$66       (16)       (17)       (9)         \$66       (54)       (53)         \$60       (23)       (15)       (27)         \$60       (22)       (33)         \$60       (23)       (16)       (26)	2015       2014       2015       2014         \$7       \$(89)       ) \$(5)       )\$(145)         1       (5)       ) 8       (4         (17)       ) 13       (31)       ) 28         —       (6)       ) (2)       ) (10         (11)       ) 20       (2)       ) 19         6       (1)       ) 3       (1         (5)       ) —       (10)       ) —         78       55       59       91         (16)       ) (7)       ) (9)       ) (11         (66)       ) (54)       ) (53)       ) (71         (23)       ) (15)       ) (27)       ) (25         (2)       ) (2)       ) (3)       ) (3)         37       (16)       ) 26       (35)

Not included in this amount is the associated liability adjustment for changes in foreign exchange spot rates [1]through realized capital gains of \$16 and \$(18) for the three months ended June 30, 2015 and 2014, respectively, and \$16 and \$(46) for the six months ended June 30, 2015 and 2014, respectively.

Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 4 - Fair Value Measurements.

For the three and six months ended June 30, 2015 the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

The losses on the macro hedge program were primarily driven by time decay on options and an increase in interest rates.

The net losses related to the fixed payout annuity hedge were primarily driven by the depreciation of the Japanese yen in comparison to the U.S. dollar, partially offset by an increase in U.S. interest rates. In addition, for the six months ended June 30, 2015 losses were driven by a decline in short-term U.S. interest rates.

The gain on the GMWB product derivatives was largely driven by an increase in interest rates, offset by losses on the GMWB reinsurance contracts and GMWB hedging instruments.

The gains associated with modified coinsurance reinsurance contracts, which are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies, were primarily driven by an increase in long-term interest rates during the period. The assets remain on the Company's books and the Company recorded offsetting losses in OCI as a result of the decrease in market value of the bonds.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

In addition, the Company recognized gains of \$2 and \$4, respectively, for the three months ended June 30, 2015 and 2014, and gains of \$2 and \$11, respectively, for the six months ended June 30, 2015 and 2014 due to cash recovered on derivative receivables that were previously written-off related to the bankruptcy of Lehman Brothers Inc. The derivative receivables were the result of the contractual collateral threshold amounts and open collateral calls prior to the bankruptcy filing as well as interest rate and credit spread movements from the date of the last collateral call to the date of the bankruptcy filing.

For the three and six months ended June 30, 2014 the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

The net losses related to interest derivatives, primarily used to manage duration, were due to a decline in U.S. interest rates.

The loss associated with modified coinsurance reinsurance contracts, which are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies, was primarily driven by a decline in long-term interest rates and credit spread tightening during the period. The assets remain on the Company's books and the Company recorded an offsetting gain in OCI as a result of the increase in market value of the bonds.

The net loss on the macro hedge program was primarily due to an improvement in domestic equity markets and lower equity volatility.

The net gain related to the fixed payout annuity hedge was driven by an appreciation of the Japanese yen in relation to the U.S. dollar.

For additional disclosures regarding contingent credit related features in derivative agreements, see Note 9 - Commitments and Contingencies of Notes to Condensed Consolidated Financial Statements.

Credit Risk Assumed through Credit Derivatives

The Company enters into credit default swaps that assume credit risk of a single entity or referenced index in order to synthetically replicate investment transactions that would be permissible investments under the Company's investment policies. The Company will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation after the occurrence of the credit event. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the Company assumes credit risk primarily reference investment grade single corporate issuers and baskets, which include standard diversified portfolios of corporate and CMBS issuers. The diversified portfolios of corporate issuers are established within sector concentration limits and may be divided into tranches that possess different credit ratings.

The following tables present the notional amount, fair value, weighted average years to maturity, underlying referenced credit obligation type and average credit ratings, and offsetting notional amounts and fair value for credit derivatives in which the Company is assuming credit risk as of June 30, 2015 and December 31, 2014. As of June 30, 2015

Underlying Referenced

Cradit

Credit Derivative type by derivative	Notional	Fair	Weighted Average		Average	Offsetting		ting
risk exposure	Amount [2]	Value	Years to Maturity	Type	Credit Rating	Notional Amount [3	Fair ]Value	[3]
Single name credit default swaps								
Investment grade risk exposure	\$242	\$3	2 years	Corporate Credit. Foreign Gov.	BBB+	\$ 217	\$(4	)

			_					
Below investment grade risk exposure	29	_	2 years	Corporate Credit	BB	29	(1	)
Basket credit default swaps [4]								
Investment grade risk exposure	3,232	45	4 years	Corporate Credit	BBB+	1,414	(20	)
Below investment grade risk exposure	58	4	5 years	Corporate Credit	B+	_		
Investment grade risk exposure	1,081	(24	)7 years	CMBS Credit	AAA-	265	2	
Below investment grade risk exposure	154	(22	) 2 years	CMBS Credit	CCC+	154	22	
Embedded credit derivatives								
Investment grade risk exposure	350	346	2 years	Corporate Credit	A+	_		
Total [5]	\$5,146	\$352				\$ 2,079	\$(1	)
51								

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. Investments and Derivative Instruments (continued)

As of December 31, 2014

Underlying Referenced Credit Obligation(s) [1]

			Credit Congution(5) [1]					
Credit Derivative Type by Derivative Risk Exposure	Notional Amount [2	Fair 2]Value	Weighted Average Years to Maturity	Type	Average Credit Rating	Offsetting Notional Amount [	Fair	Č
Single name credit default swaps								
Investment grade risk exposure	\$ 320	\$5	2 years	Corporate Credit. Foreign Gov.	BBB+	\$ 247	\$(5	)
Below investment grade risk exposure	29		2 years	Corporate Credit	BB	29	(1	)
Basket credit default swaps [4]				_				
Investment grade risk exposure	2,546	33	3 years	Corporate Credit	BBB	1,973	(25	)
Below investment grade risk exposure	38	(1	) 12 years	Corporate Credit	D			
Investment grade risk exposure	722	(12	) 6 years	CMBS Credit	AA+	269	3	
Below investment grade risk exposure	154	(22	) 2 years	CMBS Credit	CCC+	154	23	
Embedded credit derivatives								
Investment grade risk exposure	350	342	2 years	Corporate Credit	A	_		
Total [5]	\$ 4,159	\$345				\$ 2,672	\$ (5	)

The average credit ratings are based on availability and the midpoint of the applicable ratings among Moody's, [1]S&P, Fitch, and Morningstar. If no rating is available from a rating agency, then an internally developed rating is used.

Notional amount is equal to the maximum potential future loss amount. These derivatives are governed by

- [2] agreements, clearing house rules and applicable law which include collateral posting requirements. There is no additional specific collateral related to these contracts or recourse provisions included in the contracts to offset losses.
- [3] The Company has entered into offsetting credit default swaps to terminate certain existing credit default swaps, thereby offsetting the future changes in value of, or losses paid related to, the original swap.
- Includes \$4.5 billion and \$3.5 billion as of June 30, 2015 and December 31, 2014, respectively, of standard market [4] indices of diversified portfolios of corporate and CMBS issuers referenced through credit default swaps. These swaps are subsequently valued based upon the observable standard market index.
- [5] Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 4 Fair Value Measurements.

#### **Derivative Collateral Arrangements**

The Company enters into various collateral arrangements in connection with its derivative instruments, which require both the pledging and accepting of collateral. As of June 30, 2015 and December 31, 2014, the Company pledged cash collateral associated with derivative instruments with a fair value of \$130 and \$120 as of June 30, 2015 and December 31, 2014, respectively, for which the collateral receivable has been primarily included within other assets on the Company's Condensed Consolidated Balance Sheets. The Company also pledged securities collateral associated with derivative instruments with a fair value of \$1.2 billion and \$1.1 billion, respectively, which have been included in fixed maturities on the Consolidated Balance Sheets. The counterparties have the right to sell or re-pledge these securities.

As of June 30, 2015 and December 31, 2014, the Company accepted cash collateral associated with derivative instruments of \$338 and \$327, respectively, which was invested and recorded in the Consolidated Balance Sheets in fixed maturities and short-term investments with corresponding amounts recorded in other liabilities. The Company also accepted securities collateral as of June 30, 2015 and December 31, 2014 with a fair value of \$86 and \$109,

respectively, of which the Company has the ability to sell or repledge \$85 and \$97, respectively. As of June 30, 2015 and December 31, 2014 the fair value of repledged securities totaled \$0 and \$0, respectively, and the Company did not sell any securities. In addition, as of June 30, 2015 and December 31, 2014 non-cash collateral accepted was held in separate custodial accounts and was not included in the Company's Consolidated Balance Sheets.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

6. Separate Accounts, Death Benefits and Other Insurance Benefit Features

U.S. GMDB/GMWB, International GMDB/GMIB, and Universal Life Secondary Guarantee Benefits Changes in the gross U.S. GMDB/GMWB, International GMDB/GMIB, and universal life secondary guarantee benefits are as follows:

		Universal
		Life Secondary
		Guarantees
		\$2,041
		146
	(56	)—
	(61	)(11 )
	\$776	\$2,176
	\$481	\$2,041
	49	135
	(45	)—
	2	
	\$487	\$2,176
U.S.	Internationa	1 Universal
GMDB/GN	/IW/B	Lite Secondary
[1]	GMDD/GM	Guarantees Guarantees
\$ 849	\$272	\$1,802
90	28	115
(57	) (15	)—
(24	) (41	)—
	(254	)—
	10	_
\$ 858	<b>\$</b> —	\$1,917
\$ 533	\$23	\$1,802
52	4	115
(44	) (4	)—
(14	) 3	
	(27	)—
_	1	_
\$ 527	<b>\$</b> —	\$1,917
	GMDB/GM [1] \$ 849 90 (57 (24 — \$ 858 \$ 533 52 (44 (14 —	(61 \$776 \$481 49 (45 2 \$487 U.S. GMDB/GMWB International GMDB/GM [1] \$849 \$272 90 28 (57 ) (15 (24 ) (41 — (254 — 10 \$858 \$- \$533 \$23 52 4 (44 ) (4 (14 ) 3 — (27 — 1

These liability balances include all GMDB benefits, plus the life-contingent portion of GMWB benefits in excess [1] of the return of the GRB. GMWB benefits up to the return of the GRB are embedded derivatives held at fair value and are excluded from these balances.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

6. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)

The following table provides details concerning GMDB/GMWB exposure as of June 30, 2015: Account Value by GMDB/GMWB Type

Maximum anniversary value ("MAV") [1]	Account Value ("AV [8]	Net Amount "at Risk ("NAR") [9]	Retained Net Amount at Risk ("RNAR") [9]	Weighted Average Attained Age of Annuitant
MAV only	\$15,974	\$2,537	\$396	70
With 5% rollup [2]	1,382	202	60	70
With Earnings Protection Benefit Rider ("EPB") [3]	4,125	558	81	69
With 5% rollup & EPB	530	113	25	72
Total MAV	22,011	3,410	562	
Asset Protection Benefit ("APB") [4]	13,461	234	153	69
Lifetime Income Benefit ("LIB") — Death Benefit [5]	576	7	7	68
Reset [6] (5-7 years)	2,803	12	12	70
Return of Premium ("ROP") [7]/Other	10,508	56	50	67
Subtotal Variable Annuity with GMDB/GMWB [10]	49,359	3,719	784	69
Less: General Account Value with GMDB/GMWB	3,904			
Subtotal Separate Account Liabilities with GMDB	45,455			
Separate Account Liabilities without GMDB	86,034			
Total Separate Account Liabilities	\$131,489			
MANICMED : 41 AV		1 1 1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	,	1 C

- [1] MAV GMDB is the greatest of current AV, net premiums paid and the highest AV on any anniversary before age 80 years (adjusted for withdrawals).
- [2] Rollup GMDB is the greatest of the MAV, current AV, net premium paid and premiums (adjusted for withdrawals) accumulated at generally 5% simple interest up to the earlier of age 80 years or 100% of adjusted premiums. EPB GMDB is the greatest of the MAV, current AV, or contract value plus a percentage of the contract's growth.
- [3] The contract's growth is AV less premiums net of withdrawals, subject to a cap of 200% of premiums net of withdrawals.
- [4] APB GMDB is the greater of current AV or MAV, not to exceed current AV plus 25% times the greater of net premiums and MAV (each adjusted for premiums in the past 12 months).
- [5] LIB GMDB is the greatest of current AV; net premiums paid; or, for certain contracts, a benefit amount generally based on market performance that ratchets over time.
- [6] Reset GMDB is the greatest of current AV, net premiums paid and the most recent five to seven year anniversary AV before age 80 years (adjusted for withdrawals).
- [7] ROP GMDB is the greater of current AV or net premiums paid.
- [8] AV includes the contract holder's investment in the separate account and the general account.

  NAR is defined as the guaranteed benefit in excess of the current AV. RNAR represents NAR reduced for
- [9] reinsurance. NAR and RNAR are highly sensitive to equity markets movements and increase when equity markets decline

Some variable annuity contracts with GMDB also have a life-contingent GMWB that may provide for benefits in [10] excess of the return of the GRB. Such contracts included in this amount have \$7.8 billion of total account value and weighted average attained age of 71 years. There is no NAR or retained NAR related to these contracts.

In the U.S., account balances of contracts with guarantees were invested in variable separate accounts as follows:

Asset type As of June 30, 2015 As of December 31,  $\frac{2014}{2014}$ 

Equity securities (including mutual funds)	\$41,524	\$44,786
Cash and cash equivalents	3,931	4,066
Total	\$45,455	\$48,852

As of June 30, 2015 and December 31, 2014, approximately 17% of the equity securities (including mutual funds), in the preceding table were funds invested in fixed income securities and approximately 83% were funds invested in equity securities.

For further information on guaranteed living benefits that are accounted for at fair value, such as GMWB, see Note 4 - Fair Value Measurements of Notes to Condensed Consolidated Financial Statements.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

7. Debt

On May 27, 2015 the Company redeemed for cash the entire \$296 aggregate principal amount outstanding of 4.0% senior notes due October 15, 2017 for \$317 including a make-whole premium. The Company financed the redemption of the senior notes with cash on hand.

#### 8. Income Taxes

A reconciliation of the tax provision at the U.S. federal statutory rate to the provision (benefit) for income taxes is as follows:

Three Month	s Ended June 30,	Six Months Ended June 30		
2015	2014	2015	2014	
\$164	\$53	\$383	266	
(33	)(34)	(67	)(69	)
(72	)(26)	(95	) (53	)
4	3	3	3	
(6	)4	(9	)(4	)
\$57	<b>\$</b> —	\$215	143	
	2015 \$164 (33 (72 4 (6	2015 2014 \$164 \$53 (33 )(34 ) (72 )(26 ) 4 3 (6 )4	2015       2014       2015         \$164       \$53       \$383         (33       )(34       ) (67         (72       )(26       ) (95         4       3       3         (6       )4       (9	\$164 \$53 \$383 266 (33 )(34 )(67 )(69 (72 )(26 )(95 )(53 4 3 3 3 (6 )4 (9 )(4

The Company's effective tax rate for the three and six months ended June 30, 2015 reflects a \$48 reduction in the provision for income taxes related to uncertain tax positions due to the second quarter 2015 conclusion of the Internal Revenue Service audit of the Company's 2007-2011 federal consolidated corporate income tax returns.

The federal audit of the years 2012 and 2013 began in March 2015 and is expected to be completed in 2016.

Management believes that adequate provision has been made in the financial statements for any potential assessments that may result from tax examinations and other tax-related matters for all open tax years. The Company's unrecognized tax benefits were \$0 and \$48 as of June 30, 2015 and December 31, 2014, respectively.

The separate account DRD is estimated for the current year using information from the most recent return, adjusted for current year equity market performance and other appropriate factors, including estimated levels of corporate dividend payments and level of policy owner equity account balances. The actual current year DRD can vary from estimates based on, but not limited to, changes in eligible dividends received in the mutual funds, amounts of distribution from these mutual funds, amounts of short-term capital gains at the mutual fund level and the Company's taxable income before the DRD. The Company evaluates its DRD computations on a quarterly basis.

Net deferred income taxes include the future tax benefits associated with the net operating loss carryover, foreign tax credit carryover, capital loss carryover, and alternative minimum tax credit carryover as follows:

	As of						
	June 30, 2015		December 3	31, 2014	Expiration		
	Carryover amount	Expected tax benefit, gross	Carryover amount	Expected tax benefit, gross	Dates		Amount
Net operating loss carryover	\$5,924	\$2,065	\$5,547	\$1,936	2016	- 2017	\$3
					2023	- 2033	\$5,863
					No expi	ration	\$58
Foreign tax credit carryover	\$168	\$168	\$178	\$178	2018	- 2024	\$168
Capital loss carryover	\$518	\$181	\$491	\$172	2019		\$491
-					2020		\$27
Alternative minimum tax credit carryover	\$639	\$639	\$652	\$652	No expi	ration	\$639

Net Operating Loss Carryover

As of June 30, 2015 and December 31, 2014, the net deferred tax asset included the expected tax benefit attributable to net operating losses of \$5,924 and \$5,547, respectively, consisting of U.S. losses of \$5,868 and \$5,508, respectively, and foreign losses of \$56 and \$39. If unutilized, the U.S. losses expire as follows: \$3 from 2016-2017,

\$5,863 from 2023-2033. Utilization of these loss carryovers is dependent upon the generation of sufficient future taxable income. Due to limitations on the use of certain losses, a valuation allowance of \$12 has been established as of June 30, 2015 and \$9 as of December 31, 2014 in order to recognize only the portion of net operating losses that will more likely than not be realized.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)
8. Income Taxes (continued)

Most of the net operating loss carryover originated from the Company's U.S. and international annuity business, including from the hedging program. Given the sale of the Japan subsidiary in June 2014, and continued runoff of the U.S. fixed and variable annuity business, the exposure to taxable losses from the Talcott Resolution business is significantly lessened. Given the expected earnings of its property and casualty, group benefits and mutual fund businesses, the Company expects to generate sufficient taxable income in the future to utilize its net operating loss carryover net of the recorded valuation allowance. Although the Company projects there will be sufficient future taxable income to fully recover the remainder of the loss carryover, the Company's estimate of the likely realization may change over time.

Alternative Minimum Tax Credit and Foreign Tax Credit Carryover

As of June 30, 2015 and December 31, 2014, the net deferred tax asset included the expected tax benefit attributable to alternative minimum tax credit carryover of \$639 and \$652, respectively, and foreign tax credit carryover of \$168 and \$178, respectively. The alternative minimum tax credits have no expiration date and the foreign tax credit carryovers expire from 2018-2024. These credits are available to offset regular federal income taxes from future taxable income and although the Company believes there will be sufficient future regular federal taxable income, there can be no certainty that future events will not affect the ability to utilize the credits. Additionally, the use of the foreign tax credits generally depends on the generation of sufficient taxable income to first utilize all U.S. net operating loss carryover. However, the Company has identified and begun to purchase certain investments which allow for utilization of the foreign tax credits without first using the net operating loss carryover. Consequently, the Company believes it is more likely than not the foreign tax credit carryover will be fully realized. Accordingly, no valuation allowance has been provided on either the alternative minimum tax carryover or foreign tax credit carryover. Capital Loss Carryover

As of June 30, 2015 and December 31, 2014, the net deferred tax asset included the expected tax benefit attributable to the capital loss carryover of \$518 and \$491, respectively. The capital loss carryover is largely due to the loss on sale of HLIKK. If unutilized, \$491 of the capital loss carryover will expire in 2019 and \$27 in 2020. Utilization of the capital loss carryover requires the Company to realize sufficient taxable capital gains. While the Company has some ability to utilize the capital loss carryover by generating capital gains through tax planning strategies, the Company concluded that it is more likely than not that a portion of this asset will not be realized and, accordingly, in 2014, the Company recorded a valuation allowance of \$172 through discontinued operations.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

9. Commitments and Contingencies

#### Litigation

The Hartford is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Hartford accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Subject to the uncertainties in the following discussion under the caption "Asbestos and Environmental Claims," management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of The Hartford.

The Hartford is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, and in addition to the matters in the following discussion, putative state and federal class actions seeking certification of a state or national class. Such putative class actions have alleged, for example, underpayment of claims or improper underwriting practices in connection with various kinds of insurance policies, such as personal and commercial automobile, property, disability, life and inland marine. The Hartford also is involved in individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims or other allegedly unfair or improper business practices. Like many other insurers, The Hartford also has been joined in actions by asbestos plaintiffs asserting, among other things, that insurers had a duty to protect the public from the dangers of asbestos and that insurers committed unfair trade practices by asserting defenses on behalf of their policyholders in the underlying asbestos cases. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of The Hartford. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, the outcome in certain matters could, from time to time, have a material adverse effect on the Company's results of operations or cash flows in particular quarterly or annual periods.

In addition to the inherent difficulty of predicting litigation outcomes, the Mutual Funds Litigation identified below purports to seek substantial damages for unsubstantiated conduct spanning a multi-year period based on novel applications of complex legal theories. The alleged damages are not quantified or factually supported in the complaint, and, in any event, the Company's experience shows that demands for damages often bear little relation to a reasonable estimate of potential loss. The court has made no substantive legal decisions defining the scope of the claims or the potentially available damages, and no legal precedent has been identified that would aid in determining a reasonable estimate of potential loss. Accordingly, management cannot reasonably estimate the possible loss or range of loss, if any.

Mutual Funds Litigation — In February 2011, a derivative action was brought on behalf of six Hartford retail mutual funds in the United States District Court for the District of New Jersey, alleging that Hartford Investment Financial Services, LLC ("HIFSCO"), an indirect subsidiary of the Company, received excessive advisory and distribution fees in violation of its statutory fiduciary duty under Section 36(b) of the Investment Company Act of 1940. HIFSCO moved to dismiss and, in September 2011, the motion was granted in part and denied in part, with leave to amend the complaint. In November 2011, plaintiffs filed an amended complaint on behalf of The Hartford Global Health Fund, The Hartford Conservative Allocation Fund, The Hartford Growth Opportunities Fund, The Hartford Inflation Plus Fund, The Hartford Advisors Fund, and The Hartford Capital Appreciation Fund. Plaintiffs seek to rescind the investment management agreements and distribution plans between HIFSCO and these funds and to recover the total fees charged thereunder or, in the alternative, to recover any improper compensation HIFSCO received, in addition to lost earnings. HIFSCO filed a partial motion to dismiss the amended complaint and, in December 2012, the court dismissed without prejudice the claims regarding distribution fees and denied the motion with respect to the advisory fees claims. In March 2014, the plaintiffs filed a new complaint that, among other things, added as new plaintiffs The Hartford Floating Rate Fund and The Hartford Small Company Fund and named as a defendant Hartford Funds Management Company, LLC ("HFMC"), an indirect subsidiary of the Company which assumed the role as advisor to

the funds as of January 2013. In March 2015, the plaintiffs filed a new complaint that, among other things, removed The Hartford Small Company Fund as a plaintiff. HFMC and HIFSCO dispute the allegations and moved for summary judgment in June 2015. At the same time, plaintiffs moved for partial summary judgment with respect to The Hartford Capital Appreciation Fund.

Asbestos and Environmental Claims – As discussed in Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Estimates - Property and Casualty Insurance Product Reserves, Net of Reinsurance - Property & Casualty Other Operations Claims, The Hartford continues to receive asbestos and environmental claims that involve significant uncertainty regarding policy coverage issues. Regarding these claims, The Hartford continually reviews its overall reserve levels and reinsurance coverages, as well as the methodologies it uses to estimate its exposures. Because of the significant uncertainties that limit the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses, particularly those related to asbestos, the ultimate liabilities may exceed the currently recorded reserves. Any such additional liability cannot be reasonably estimated now but could be material to The Hartford's consolidated operating results and liquidity.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

9. Commitments and Contingencies (continued)

#### **Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of June 30, 2015 is \$1.0 billion. Of this \$1.0 billion the legal entities have posted collateral of \$1.3 billion in the normal course of business. In addition, the Company has posted collateral of \$38 associated with a customized GMWB derivative. Based on derivative market values as of June 30, 2015 a downgrade of one or two levels below the current financial strength ratings by either Moody's or S&P would not require additional assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we would post, if required, would be primarily in the form of U.S. Treasury bills, U.S. Treasury notes and government agency securities.

#### 10. Equity

#### Capital Purchase Program ("CPP") Warrants

As of June 30, 2015 and December 31, 2014, respectively, the Company has 5.7 million and 7.2 million CPP warrants outstanding and exercisable. CPP warrant exercises were 1.0 million and 11.0 million during the three months ended June 30, 2015 and 2014, respectively and 1.6 million and 20.8 million during the six months ended June 30, 2015 and 2014, respectively.

The declaration of common stock dividends by the Company in excess of a threshold triggers a provision in the Company's warrant agreement with The Bank of New York Mellon resulting in adjustments to the CPP warrant exercise price. Accordingly, the declaration of a common stock dividend during the three months ended June 30, 2015 resulted in an adjustment to the CPP warrant exercise price. The CPP warrant exercise price was \$9.329 as of June 30, 2015 and \$9.388 as of December 31, 2014.

#### **Equity Repurchase Program**

As of June 30, 2015, the Company has \$479 remaining under its existing equity repurchase program authorization. In July 2015, the Board of Directors approved a \$1.6 billion increase in and extension of the Company's authorized equity repurchase program, bringing the total authorization for equity repurchases to \$4.375 billion for the period January 1, 2014 through December 31, 2016.

During the three and six months ended June 30, 2015, the Company repurchased 6.0 million and 12.1 million common shares, respectively, for \$250 and \$500, respectively. During the period July 1, 2015 to July 22, 2015, the Company repurchased 1.6 million common shares for \$71.

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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

11. Changes In and Reclassifications From Accumulated Other Comprehensive Income

Changes in AOCI, net of tax and DAC, by component consist of the following: Three months ended June 30, 2015

	Net Unrealized Gain on Securities	OTTI Losses in OCI	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustments	Pension and Other Postretirement Plan Adjustments	Total AO	OCI
Beginning balance	\$2,578	\$(8	)\$177	\$(28	)\$(1,569	)\$1,150	
OCI before reclassifications	(917	) 1	(41	)4	18	(935	)
Amounts reclassified from AOCI	(4	)—	(14	)—	(9	)(27	)
Net OCI	(921	)1	(55	)4	9	(962	)
Ending balance	\$1,657	\$(7	)\$122	\$(24	)\$(1,560	)\$188	
Six months ended June 30, 2015							
	Net Unrealized Gain on Securities	OTTI Losses in OCI	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustments	Pension and Other Postretirement Plan Adjustments	Total AOCI	
Beginning balance	\$2,370	\$(5	)\$150	\$(8	)\$(1,579	)\$928	
OCI before reclassifications	(685	)(3	)(10	)(16	) 37	(677	)
Amounts reclassified from AOCI	(28	) 1	(18	)—	(18	)(63	)
Net OCI	(713	)(2	)(28	)(16	) 19	(740	)
Ending balance	\$1,657	\$(7	)\$122	\$(24	)\$(1,560	)\$188	
Daalagaifigations from AOCI agnais	t of the follow	in a.					

Reclassifications from AOCI consist of the following:

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AOCI	Amount Reclassified from AOCI		Affected Line Item in the Condensed Consolidated Statement of Operations
	Three Months	Six Months	_
	Ended June 30	), Ended June 3	0,
	2015	2015	
Net Unrealized Gain on Securities			
Available-for-sale securities	\$6	\$43	Net realized capital gains (losses)
	6	43	Total before tax
	2	15	Income tax expense
	\$4	\$28	Net income (loss)
OTTI Losses in OCI			
Other than temporary impairments	<b>\$</b> —	\$(1	) Net realized capital gains (losses)
		(1	) Total before tax
		_	Income tax expense (benefit)
	<b>\$</b> —	\$(1	) Net income (loss)
Net Gains on Cash Flow Hedging Instruments			
Interest rate swaps	\$2	\$3	Net realized capital gains (losses)
Interest rate swaps	16	32	Net investment income
Foreign currency swaps	3	(7	) Net realized capital gains (losses)
	21	28	Total before tax
	7	10	Income tax expense

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	\$14	\$18	Net income (loss)
Pension and Other Postretirement Plan Adjustments			
Amortization of prior service credit	\$(1	)\$(3	Insurance operating costs and other expenses
Amortization of actuarial loss	15	31	Insurance operating costs and other expenses
	14	28	Total before tax
	5	10	Income tax expense
	\$9	\$18	Net income (loss)
Total amounts reclassified from AOCI	\$27	\$63	Net income (loss)
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

11. Changes In and Reclassifications From Accumulated Other Comprehensive Income (continued)

Changes in AOCI, net of tax and DAC, by component consist of the following: Three months ended June 30, 2014

	Net Unrealized Gain on Securities	OTTI Losses i	Net Gain or Cash Flow Hedging Instruments	Currency Translation	Plan	t Total AG	OCI
Beginning balance	\$1,686	\$(10	)\$121	\$108	\$(1,246	)\$659	
OCI before reclassifications	582	4	35	17	13	651	
Amounts reclassified from AOCI	(13	)(1	)(15	)(112	) (7	)(148	)
Net OCI	569	3	20	(95	)6	503	
Ending balance	\$2,255	\$(7	) \$ 141	\$13	\$(1,240	)\$1,162	
Six months ended June 30, 2014							
	Net Unrealized Gain on Securities	OTTI Losses in OCI	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustmen	Plan	Total AO	CI
Beginning balance	\$987	•	)\$108	\$ 91	\$(1,253	)\$(79	)
OCI before reclassifications	1,299	7	64	34	27	1,431	
Amounts reclassified from AOCI	(31		)(31	, ,	) (14	)(190	)
Net OCI	1,268	5	33	(78	) 13	1,241	
Ending balance	\$2,255	\$(7	)\$141	\$ 13	\$(1,240	)\$1,162	
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

11. Changes In and Reclassifications From Accumulated Other Comprehensive Income (continued)

#### Reclassifications from AOCI consist of the following:

Reclassifications from AOCI consist of the followi	ng:		
AOCI	Amount Rec AOCI	lassified from	Affected Line Item in the Condensed Consolidated Statement of Operations
	Three Month	ns Six Months	r
	Ended June	Ended June	
	30, 2014	30, 2014	
Net Unrealized Gain on Securities			
Available-for-sale securities	\$82	\$125	Net realized capital gains (losses)
	82	125	Total before tax
	29	44	Income tax expense
	40	50	Loss from discontinued operations, net of tax
	\$13	\$31	Net income (loss)
OTTI Losses in OCI			
Other than temporary impairments	\$1	\$3	Net realized capital gains (losses)
	1	3	Total before tax
		1	Income tax expense (benefit)
	\$1	\$2	Net income (loss)
Net Gains on Cash Flow Hedging Instruments			
Interest rate swaps	\$1	\$2	Net realized capital gains (losses)
Interest rate swaps	22	45	Net investment income
	23	47	Total before tax
	8	16	Income tax expense
	\$15	\$31	Net income (loss)
Foreign Currency Flow Hedging Instruments	1.50	4.50	
Currency translation adjustments	172	172	Net realized capital gains (losses)
	172	172	Total before tax
	60	60	Income tax expense
D ' 101 D ' ' DI AI' '	\$112	\$112	Net income (loss)
Pension and Other Postretirement Plan Adjustment	S		I
Amortization of prior service credit	\$(1	)\$(3	) Insurance operating costs and other expenses
Amortization of actuarial loss	12	24	Insurance operating costs and other expenses
	11	21	Total before tax
	4	7	Income tax expense
	\$7	\$14	Net income (loss)
Total amounts reclassified from AOCI	\$148	\$190	Net income (loss)
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

12. Employee Benefit Plans

The Company's employee benefit plans are described in Note 17 - Employee Benefit Plans of Notes to Consolidated Financial Statements included in The Hartford's 2014 Annual Report on Form 10-K.

Components of Net Periodic Cost Benefit

Net periodic cost (benefit) includes the following components:

•	Pension Benefits			Other Pos	tretirement Benefits	
	Three Months Ended June 30,			Three Mo	onths Ended June 30,	
	2015	2014		2015	2014	
Service cost	\$1	\$1		<b>\$</b> —	<b>\$</b> —	
Interest cost	58	63		3	3	
Expected return on plan assets	(78	)(82	)	(3	)(4	)
Amortization of prior service credit	_	_		(1	)(1	)
Amortization of actuarial loss	14	11		1	1	
Net periodic benefit	\$(5	)\$(7	)	\$—	\$(1	)
	Pension Benefits		Other Postre		tretirement Benefits	
	Six months	s ended June 30,		Six months ended June 30,		
	2015	2014		2015	2014	
Service cost	\$1	\$1		<b>\$</b> —	\$—	
Interest cost	117	127		6	6	
Expected return on plan assets	(156	)(163	)	(6	)(8	)
Amortization of prior service credit		_		(3	)(3	)
Amortization of actuarial loss	29	22		2	2	
Net periodic benefit	\$(9	)\$(13	)	\$(1	)\$(3	)
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THE HARTFORD FINANCIAL SERVICES GROUP, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

13. Discontinued Operations

On June 30, 2014, the Company completed the sale of all of the issued and outstanding equity of HLIKK to ORIX Life Insurance Corporation ("Buyer"), a subsidiary of ORIX Corporation, a Japanese company for cash proceeds of \$963. The sale transaction resulted in an after-tax loss on disposition of \$659 in the three and six months ended June 30, 2014. The operations of the Company's Japan business meet the criteria for reporting as discontinued operations. The Company's Japan business is included in the Talcott Resolution reporting segment.

Concurrently with the sale, HLIKK recaptured certain risks that had been reinsured to the Company's U.S. subsidiaries, Hartford Life and Annuity Insurance Company ("HLAI") and Hartford Life Insurance Company ("HLIC") by terminating intercompany agreements. Upon closing, the Buyer became responsible for all liabilities for the recaptured business. The Company has, however, continued to provide reinsurance for approximately \$760 of yen denominated fixed payout annuities as of June 30, 2015.

The following table summarizes the major classes of assets and liabilities transferred by the Company in connection with the sale.

	Carrying Value As of Closing
Assets	
Cash and investments	\$18,733
Reinsurance recoverables	\$46
Property and equipment, net	\$18
Other assets	\$988
Liabilities	
Reserve for future policy benefits and unpaid loss and loss adjustment expenses	\$320
Other policyholder funds and benefits payable	\$2,265
Other policyholder funds and benefits payable - international variable annuities	\$16,465
Short-term debt	\$247
Other liabilities	\$102

The following table summarizes the amounts related to discontinued operations in the Condensed Consolidated Statements of Operations.

	Three Months Ended	Six Months Ended	
	June 30,	June 30,	
	2014	2014	
Revenues			
Earned premiums	<b>\$</b> —	\$(1	)
Fee income	114	239	
Net investment income:			
Securities available-for-sale and other	6	18	
Equity securities, trading	370	134	
Total net investment income	376	152	
Net realized capital losses	(106)	(157	)
Total revenues	384	233	
Benefits, losses and expenses			
Benefits losses and loss adjustment expenses	(21)	7	
Benefits, losses and loss adjustment expenses - returns credited on international variable annuities	370	134	

Insurance operating costs and other expenses	12	23	
Total benefits, losses and expenses	361	164	
Income before income taxes	23	69	
Income tax expense	(19	) (2	)
Income from operations of discontinued operations, net of tax	42	71	
Net realized loss on disposal, net of tax	(659	) (659	)
Loss from discontinued operations, net of tax	\$(617	) \$(588	)

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollar amounts in millions except share data unless otherwise stated)

The Hartford provides projections and other forward-looking information in the following discussions, which contain many forward-looking statements, particularly relating to the Company's future financial performance. These forward-looking statements are estimates based on information currently available to the Company, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are subject to the cautionary statements set forth on pages 3 and 4 of this Form 10-Q. Actual results are likely to differ, and in the past have differed, materially from those forecast by the Company, depending on the outcome of various factors, including, but not limited to, those set forth in each following discussion and in Part I, Item 1A, Risk Factors in The Hartford's 2014 Form 10-K Annual Report. The Hartford undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future developments or otherwise.

Certain reclassifications have been made to prior year financial information presented in Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") to conform to the current year presentation. In 2014, the Company refined the definition of underwriting expenses by including certain centralized services and bad debt expenses in the determination of underwriting results for the Commercial Lines, Personal Lines and Property & Casualty Other Operations reporting segments. The reclassification of certain centralized services and bad debt expenses from other income (expenses) did not impact previously reported net income. This discussion should be read in conjunction with MD&A in The Hartford's 2014 Form 10-K Annual Report.

The Hartford defines increases or decreases greater than or equal to 200% as "NM" or not meaningful.

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#### THE HARTFORD'S OPERATIONS

#### Overview

The Hartford is a financial holding company for a group of subsidiaries that provide property and casualty, group benefits and investment products to both individual and business customers in the United States and continues to administer life and annuity products previously sold.

The Hartford conducts business principally in six reporting segments including Commercial Lines, Personal Lines, Property & Casualty Other Operations, Group Benefits, Mutual Funds and Talcott Resolution, as well as a Corporate category. The Hartford includes in its Corporate category the Company's debt financing and related interest expense, as well as other capital raising activities; and purchase accounting adjustments related to goodwill and other expenses not allocated to the reporting segments.

The Company derives its revenues principally from: (a) premiums earned for insurance coverages provided to insureds; (b) fee income, including asset management fees, on separate account and mutual fund assets and mortality and expense fees, as well as cost of insurance charges; (c) net investment income; (d) fees earned for services provided to third parties; and (e) net realized capital gains and losses. Premiums charged for insurance coverages are earned principally on a pro rata basis over the terms of the related policies in-force. Asset management fees and mortality and expense fees are primarily generated from separate account assets. Cost of insurance charges are assessed on the net amount at risk for investment-oriented life insurance products.

The profitability of the Company's property and casualty insurance businesses over time is greatly influenced by the Company's underwriting discipline, which seeks to manage exposure to loss through favorable risk selection and diversification, its management of claims, its use of reinsurance, the size of its in force block, actual mortality and morbidity experience, and its ability to manage its expense ratio which it accomplishes through economies of scale and its management of acquisition costs and other underwriting expenses. Pricing adequacy depends on a number of factors, including the ability to obtain regulatory approval for rate changes, proper evaluation of underwriting risks, the ability to project future loss cost frequency and severity based on historical loss experience adjusted for known trends, the Company's response to rate actions taken by competitors, and expectations about regulatory and legal developments and expense levels. The Company seeks to price its insurance policies such that insurance premiums and future net investment income earned on premiums received will cover underwriting expenses and the ultimate cost of paying claims reported on the policies and provide for a profit margin. For many of its insurance products, the Company is required to obtain approval for its premium rates from state insurance departments.

The financial results in the Company's mutual fund and variable annuity businesses depend largely on the amount of the contract holder or shareholder account value or assets under management on which it earns fees and the level of fees charged. Changes in account value or assets under management are driven by two main factors: net flows, and the market return of the funds, which is heavily influenced by the return realized in the equity markets. Net flows are comprised of deposits less surrenders, death benefits, policy charges and annuitizations of investment type contracts, such as variable annuity contracts. In the mutual fund business, net flows are known as net sales. Net sales are comprised of new sales less redemptions by mutual fund customers. The Company uses the average daily value of the S&P 500 Index as an indicator for evaluating market returns of the underlying account portfolios in the United States. Financial results of variable products are highly correlated to the growth in account values or assets under management since these products generally earn fee income on a daily basis. Equity market movements could also result in benefits for or charges against deferred acquisition costs.

The profitability of fixed annuities and other "spread-based" products depends largely on the Company's ability to earn target spreads between earned investment rates on its general account assets and interest credited to policyholders. The investment return, or yield, on invested assets is an important element of the Company's earnings since insurance products are priced with the assumption that premiums received can be invested for a period of time before benefits, loss and loss adjustment expenses are paid. Due to the need to maintain sufficient liquidity to satisfy claim obligations, the majority of the Company's invested assets have been held in available-for-sale securities, including, among other asset classes, corporate bonds, municipal bonds, government debt, short-term debt, mortgage-backed securities and asset-backed securities.

The primary investment objective for the Company is to maximize economic value, consistent with acceptable risk parameters, including the management of credit risk and interest rate sensitivity of invested assets, while generating sufficient after-tax income to meet policyholder and corporate obligations. Investment strategies are developed based on a variety of factors including business needs, regulatory requirements and tax considerations. For further information on the Company's reporting segments refer to Part I, Item 1, Business - Reporting Segments in The Hartford's 2014 Form 10-K Annual Report.

Financial Highlights for the Three Months Ended June 30, 2015

Net income was \$413, or \$0.96 per diluted share, compared with net loss of \$467, or \$1.00 per diluted share, in the comparable prior year period.

Common share repurchases totaled \$250, or approximately 6.0 million shares, in the current quarter.

Book value per diluted common share (excluding AOCI) increased to \$42.41 from \$41.47 in the prior quarter due to the effect of net income less dividends and the effect of share repurchases in the quarter.

Net investment income increased 4% to \$796 compared to the prior year period due to an increase in income from limited partnerships and other alternative investments attributable to an increase in valuations and sales of underlying funds within private equity and real estate.

The annualized investment yield after-tax of 3.1% increased slightly compared to the prior year period due to an increase in income from limited partnerships and other alternative investments offset by lower reinvestment rates reflecting the current interest rate environment. The new money yield decreased to 3.5% from 3.8%, compared to the prior year period, driven by lower interest rates.

Higher interest rates and wider credit spreads decreased the after-tax net unrealized gains in the investment portfolio by \$921 in the current quarter.

Property & Casualty written premiums increased 4% over the comparable prior year period, comprised of 5% growth in Commercial Lines and 1% in Personal Lines.

Property & Casualty combined ratio, before catastrophes and prior year development, decreased 3.8 points to 88.9 from 92.7 in the comparable prior year period.

Catastrophe losses of \$139, before tax, decreased from catastrophe losses of \$196, before tax, in the comparable prior year period.

Unfavorable prior year development, driven primarily by asbestos and environmental reserve strengthening, totaled \$220, before tax, compared with \$249 before tax, in the comparable prior year period.

Group Benefits after-tax core earnings margin, excluding buyouts, increased to 6.3% in the quarter from 6.0% in the comparable prior year period.

Talcott Resolution after-tax income from continuing operations was \$217, compared with \$113 in the comparable prior year period.

#### CONSOLIDATED RESULTS OF OPERATIONS

Operating Summary	Three Months Ended June 30,			Six Months Ended June 30,				
	2015	2014	Change		2015 2014		Change	
Earned premiums	\$3,391	\$3,319	2	%	\$6,713	\$6,621	1	%
Fee income	469	502	(7	%)	928	998	(7	%)
Net investment income	796	768	4	%	1,605	1,592	1	%
Net realized capital gains (losses)	9	(4	) NM		14	(39	) 136	%
Other revenues	20	31	(35	%)	42	56	(25	%)
Total revenues	4,685	4,616	1	%	9,302	9,228	1	%
Benefits, losses and loss adjustment expenses	2,812	3,023	(7	%)	5,375	5,599	(4	%)
Amortization of deferred policy acquisition costs	391	372	5	%	778	768	1	%
Insurance operating costs and other expenses	910	977	(7	%)	1,858	1,913	(3	%)
Loss on extinguishment of debt	21	_	NM		21	_	NM	
Reinsurance gain on dispositions	(8	)—	NM		(8	)—	NM	
Interest expense	89	94	(5	%)	183	189	(3	%)
Total benefits, losses and expenses	4,215	4,466	(6	%)	8,207	8,469	(3	%)
Income from continuing operations before	470	150	NM		1,095	759	44	%
income taxes	470	130	1 1111		1,075	139	77	70
Income tax expense	57		NM		215	143	50	%
Income from continuing operations, net of tax	413	150	175	%	880	616	43	%
Loss from discontinued operations, net of tax		(617	) 100	%		(588	) 100	%
Net income (loss)	\$413	\$(467	) 188	%	\$880	\$28	NM	

Three months ended June 30, 2015 compared to the three months ended June 30, 2014

Net income, compared to the prior year period, increased for the three months ended June 30, 2015 primarily due to the net effect of the following items:

A decrease in the loss from discontinued operations of \$617, net of tax, compared to the three months ended June 30, 2014. The loss from discontinued operations in 2014 primarily relates to the realized capital loss of \$659 on the sale of the Japan variable annuity business. For further information regarding the sale of the Japan variable annuity business and discontinued operations, see Note 13 - Discontinued Operations of Notes to Condensed Consolidated Financial Statements.

A \$103 before tax increase in current accident year underwriting results before catastrophes in Property & Casualty driven by a 3.8 point decrease in the combined ratio before catastrophes and prior year development. Earned premiums increased 3% or \$84, before tax, reflecting earned premium growth of 4% in Commercial Lines and 2% in Personal Lines. For a discussion of the Company's operating results by segment, see the segment sections of MD&A. Current accident year catastrophe losses of \$139, before tax, for the three months ended June 30, 2015, compared to \$196, before tax, for the prior year period. Catastrophe losses in both periods were primarily due to multiple wind and hail events across various U.S. geographic regions. For additional information, see MD&A - Critical Accounting Estimates, Property & Casualty Insurance Product Reserves, Net of Reinsurance.

Prior accident year reserve strengthening of \$220, before tax, for the three months ended June 30, 2015, compared to reserve strengthening of \$249, before tax, for the prior year period. A decrease in unfavorable reserve development for asbestos reserves was partially offset by an increase in unfavorable development for environmental reserves. Asbestos reserve strengthening of \$146 in 2015 was primarily related to greater than expected asbestos claims filings, including mesothelioma claims, from a small percentage of the Company's direct accounts. Environmental reserve strengthening of \$52 in 2015 was primarily due to increased new claim severity and a deterioration in reserves for a small number of insureds. Reserve strengthening in 2014 was primarily related to an increase in reserves for asbestos and environmental claims, with asbestos strengthening principally due to a higher than previously estimated number of mesothelioma claim filings and an increase in costs associated with asbestos litigation. For additional information, see MD&A - Critical Accounting Estimates, Reserve Roll Forwards and Development.

A loss on extinguishment of debt of \$21, before tax, for the three months ended June 30, 2015 related to the redemption of \$296 aggregate principal amount outstanding of 4.0% senior notes. The resulting loss on extinguishment of debt consists of a make-whole premium.

Insurance operating costs and other expenses for the three months ended June 30, 2015 decreased compared to the prior year period, due in part, to a benefit of \$20 before tax from the resolution of litigation.

Net investment income of \$796, before tax, for the three months ended June 30, 2015, compared to \$768, before tax, for the prior year period. The increase in investment income was primarily due to an increase in income from limited partnerships and other alternative investments. For further discussion of investment results, see MD&A - Investment Results, Net Investment Income (Loss).

Differences between the Company's effective income tax rate and the U.S. statutory rate of 35% are due primarily to tax-exempt interest earned on invested assets and the dividends received deduction ("DRD"). Income tax expense for the three months ended June 30, 2015 increased by \$57 from \$0 in the prior year period, primarily due to the \$320, before tax, increase in income from continuing operations and the effect of permanent items, as well as a federal income tax benefit of \$48 related to conclusion of the 2007 to 2011 IRS audit. For further discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

Six months ended June 30, 2015 compared to the six months ended June 30, 2014

Net income, compared to the prior year period, increased for the six months ended June 30, 2015 primarily due to the net effect of the following items:

A decrease in the loss from discontinued operations of \$588, net of tax, compared to the six months ended June 30, 2014. The loss from discontinued operations in 2014 primarily relates to the realized capital loss of \$659 on the sale of the Japan variable annuity business.

A \$56 before tax increase in current accident year underwriting results before catastrophes in Property & Casualty driven by a 0.8 point decrease in the combined ratio before catastrophes and prior year development. Earned premiums increased 3% or \$150, before tax, reflecting earned premium growth of 3% in Commercial Lines and 2% in Personal Lines. Underwriting expenses in 2015 increased \$84 due, in part, to a \$49 benefit, before tax, in 2014 related to a reduction in NY Assessments, representing a 1.0 point favorable impact on the combined ratio in 2014. For a discussion of the Company's operating results by segment, see the segment sections of MD&A.

Current accident year catastrophe losses of \$222, before tax, for the six months ended June 30, 2015, compared to \$282, before tax, for the prior year period. The decrease in current accident year catastrophe losses was primarily due to a decrease in the severity of wind and hail events, partially offset by an increase in the frequency of tornadoes and winter storms across various U.S. geographic regions. For additional information, see MD&A - Critical Accounting Estimates, Property & Casualty Insurance Product Reserves, Net of Reinsurance.

Prior accident year reserve strengthening of \$218, before tax, for the six months ended June 30, 2015, compared to reserve strengthening of \$209, before tax, for the prior year period. Reserve strengthening in 2015 and 2014 was primarily related to an increase in reserves for asbestos and environmental claims. For additional information, see MD&A - Critical Accounting Estimates, Reserve Roll Forwards and Development.

Net investment income of \$1,605, before tax, for the six months ended June 30, 2015, increased compared to \$1,592, before tax, for the prior year period. The increase in investment income was primarily due to an increase in income from limited partnerships and other alternative investments. For further discussion of investment results, see MD&A - Investment Results, Net Investment Income (Loss).

Differences between the Company's effective income tax rate and the U.S. statutory rate of 35% are due primarily to tax-exempt interest earned on invested assets and the dividends received deduction ("DRD"). Income tax expense for the six months ended June 30, 2015 increased by \$72 from \$143 in the prior year period, primarily due to the \$336, before tax, increase in income from continuing operations and the effect of permanent items, as well as a federal income tax benefit of \$48 related to conclusion of the 2007 to 2011 IRS audit. For further discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

The following table presents net income (loss) for each reporting segment, as well as the Corporate category.

<b>8 1</b>	Three months ended June 30,				Six months ended June 30,					
	Increase						Increase			
Net income (loss) by segment	2015	2014	(Decrease	e) From	2015		2014	(D	ecrease)	From
			2014 to 20	015				20	14 to 201	5
Commercial Lines	\$259	\$199	\$60		\$499		\$441	\$5	58	
Personal Lines	41	(30	)71		117		69	48		
Property & Casualty Other Operations	(111	)(144	)33		(88)		)(122	) 34		
Group Benefits	56	55	1		108		106	2		
Mutual Funds	22	21	1		44		42	2		
Talcott Resolution	217	(504	)721		328		(359	)68	7	
Corporate	(71	)(64	) (7	)	(128		)(149	)21		
Net income (loss)	\$413	\$(467	)\$880		\$880		\$28	\$8	352	
Investment Results										
Composition of Invested Assets										
			June 30, 20	)15			Decemb	er 3	1, 2014	
			Amount	Perce	nt		Amount		Percent	
Fixed maturities, available-for-sale ("AFS")	, at fair	value	\$59,128	79.5		%	\$59,384		77.8	%
Fixed maturities, at fair value using the fair ("FVO")	value op	otion	553	0.7		%	488		0.6	%
Equity securities, AFS, at fair value [1]			856	1.2		%	1,047		1.4	%
Mortgage loans			5,693	7.6		%	5,556		7.3	%
Policy loans, at outstanding balance			1,439	1.9		%	1,431		1.9	%
Limited partnerships and other alternative in	nvestmer	nts	3,033	4.1		%	2,942		3.9	%
Other investments [2]			460	0.6		%	547		0.7	%
Short-term investments			3,278	4.4		%	4,883		6.4	%
Total investments			\$74,440	100.0	)	%	\$76,278		100.0	%

Includes equity securities at fair value using the FVO of \$348 as of December 31, 2014. The Company did not hold any equity securities, FVO as of June 30, 2015.

Total investments decreased since December 31, 2014, primarily due to a decrease in short-term investments as well as a decline in fixed maturities, AFS. The decline in short-term investments is primarily the result of the reinvestment of short-term investments into longer dated fixed maturities, the continued run-off of Talcott Resolution, and the use of assets for debt repayment. The decline in fixed maturities, AFS was due to a decrease in valuations as a result of rising interest rates, which more than offset the reinvestment of short-term investments.

<sup>[2]</sup> Primarily relates to derivative instruments.

Net Investment Income (Loss)

	Three Months Ended June 30,				Six Months Ended June 30,					
	2015		2014			2015		2014		
(Before-tax)	Amou	nt Yield	[1]Amou	nt Yield		Amoun	t Yield	[1]Amoun	t Yield	[1]
Fixed maturities [2]	\$603	4.2	%\$601	4.2	%	\$1,203	4.2	%\$1,217	4.2	%
Equity securities, AFS	5	2.1	%7	3.5	%	11	2.1	% 14	3.4	%
Mortgage loans	71	4.9	<b>%66</b>	4.7	%	140	4.9	%132	4.7	%
Policy loans	20	5.3	% 19	5.3	%	40	5.4	%39	5.5	%
Limited partnerships and other alternative investments	94	12.9	%53	7.4	%	193	13.5	% 150	10.3	%
Other [3]	31		48			73		91		
Investment expense	(28	)	(26	)		(55	)	(51	)	
Total net investment income	796	4.5	%768	4.3	%	1,605	4.5	%1,592	4.4	%
Total net investment income excluding limite partnerships and other alternative investments	d \$ \$702	4.1	%\$715	4.1	%	\$1,412	4.1	%\$1,442	4.2	%

Yields calculated using annualized net investment income divided by the monthly average invested assets at cost, amortized cost, or adjusted carrying value, as applicable, excluding repurchase agreement collateral, if any, and derivatives book value. Yield calculations for each period exclude assets associated with the disposition of Japan variable and fixed annuity business, as applicable.

[2] Includes net investment income on short-term investments.

[3] Primarily includes income from derivatives that qualify for hedge accounting and hedge fixed maturities. Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014 Total net investment income for the three and six months ended June 30, 2015 increased in comparison to the three and six months ended June 30, 2014, primarily due to an increase in income from limited partnerships and other alternative investments, which is attributable to an increase in valuations and sales of underlying funds within private equity and real estate. Excluding limited partnerships and other alternative investments, net investment income declined slightly as the effect of reinvesting at lower interest rates and a decrease in invested asset levels due to the runoff of Talcott Resolution business was largely offset by higher income received from make-whole payments on fixed maturities paid off by the issuer before maturity and prepayment penalties on mortgage loans. The annualized net investment income yield, excluding limited partnerships and other alternative investments, has declined to 4.1% for the six months ended June 30, 2015 versus 4.2% for the comparable period in 2014. The decline was primarily attributable to lower reinvestment rates. The average reinvestment rate, excluding certain U.S. Treasury securities and cash equivalent securities, for the six months ended June 30, 2015, was approximately 3.3% which was below the average yield of sales and maturities of 3.9% for the same period, due to the current interest rate environment. For the second quarter of 2015, the new money yield decreased to 3.5% compared to 3.8% in the prior year period driven by lower interest rates.

Based upon current reinvestment rates, we expect the annualized net investment income yield, excluding limited partnerships and other alternative investments, for 2015, to decline slightly from the current net investment income yield. The estimated impact on net investment income is subject to change as the composition of the portfolio changes through portfolio management and trading activities and changes in market conditions.

### Net Realized Capital Gains (Losses)

	Three Months Ended June 30,			Six Months Ended June 30,		
(Before-tax)	2015	2014		2015	2014	
Gross gains on sales	\$121	\$122		\$318	\$305	
Gross losses on sales	(112	)(33	)	(260	)(162	)
Net other-than-temporary impairment ("OTTI") losses recognized in earnings	(11	)(7	)	(23	)(29	)
Valuation allowances on mortgage loans	_	(3	)	(3	)(3	)
Periodic net coupon settlements on credit derivatives	4	2		5	1	
Results of variable annuity hedge program						
GMWB derivatives, net	(4	)(6	)	(3	)9	
Macro hedge program	(23	)(15	)	(27	) (25	)
Total results of variable annuity hedge program	(27	)(21	)	(30	)(16	)
Other, net [1]	34	(64	)	7	(135	)
Net realized capital gains (losses)	\$9	\$(4	)	\$14	\$(39	)

Primarily consists of changes in value of non-qualifying derivatives, including interest rate derivatives used to manage duration, and the Japan fixed payout annuity hedge.

Details on the Company's net realized capital gains and losses are as follows:

Gross Gains and Losses on Sales

Gross gains on sales for the three months ended June 30, 2015 were primarily due to gains on the sale of equity, industrial corporate, CMBS, and U.S. treasury securities. Gross losses on sales for the three months ended June 30, 2015 were primarily the result of losses on the sale of equity, U.S. treasury, and industrial corporate securities. Gross gains on sales for the six months ended June 30, 2015 were primarily due to gains on the sale of industrial corporate, equity and U.S. treasury securities. Gross losses on sales for the six months ended June 30, 2015 were primarily the result of losses on the sale of industrial and financial corporate securities as well as equity and U.S. treasury securities. The sales were primarily a result of duration, liquidity and credit management, as well as tactical changes to the portfolio as a result of changing market conditions.

Gross gains on sales for the three and six months ended June 30, 2014 were primarily due to gains on the sale of corporate securities, CMBS, RMBS, and municipal securities. Gross losses on sales for the three and six months ended June 30, 2014 were due to emerging market securities, primarily within the foreign government and corporate sectors. The sales were primarily a result of duration and liquidity management, as well as tactical changes to the portfolio as a result of changing market conditions.

Net OTTI Losses

See Other-Than-Temporary Impairments within the Investment Portfolio Risks and Risk Management section of the MD&A.

Variable Annuity Hedge Program

For the three and six months ended June 30, 2015 the losses on the macro hedge program were primarily due to losses of \$11 and \$23, respectively, driven by time decay on options, and losses of \$9 and \$2, respectively, driven by an increase in interest rates.

For the three and six months ended June 30, 2014 the losses on the macro hedge program were primarily due to losses of \$10 and \$15, respectively, driven by an improvement in domestic equity markets, and losses of \$7 and \$16, respectively, driven by decreased equity volatility.

Other, Net

Other, net gains for the three and six months ended June 30, 2015 were primarily due to gains of \$37 and \$26, respectively, associated with modified coinsurance reinsurance contracts, primarily driven by an increase in long-term interest rates. Modified coinsurance reinsurance contracts are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies. For the six months ended June 30, 2015, these gains were partially offset by losses of \$15 related to the fixed payout annuity hedge driven by a decline in short term U.S. interest rates and the depreciation of the Japanese yen in relation to the U.S.

dollar.

Other, net loss for the three and six months ended June 30, 2014 was primarily due to losses of \$88 and \$144, respectively, on interest rate derivatives largely used to manage duration due to a decline in U.S. interest rates.

#### CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ, and in the past have differed, from those estimates.

The Company has identified the following estimates as critical in that they involve a higher degree of judgment and are subject to a significant degree of variability:

property and casualty insurance product reserves, net of reinsurance;

estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts;

evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on mortgage loans;

living benefits required to be fair valued (in other policyholder funds and benefits payable); goodwill impairment;

- valuation of investments and derivative instruments;
- valuation allowance on deferred tax assets; and
- contingencies relating to corporate litigation and regulatory matters.

Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Condensed Consolidated Financial Statements. In developing these estimates, management makes subjective and complex judgments that are inherently uncertain and subject to material change as facts and circumstances develop. Although variability is inherent in these estimates, management believes the amounts provided are appropriate based upon the facts available upon compilation of the financial statements.

The Company's critical accounting estimates are discussed in Part II, Item 7 MD&A in the Company's 2014 Form 10-K Annual Report. The following discussion updates certain of the Company's critical accounting estimates as of June 30, 2015.

### Property & Casualty Insurance Product Reserves, Net of Reinsurance

Based on the results of the quarterly reserve review process, the Company determines the appropriate reserve adjustments, if any, to record. Recorded reserve estimates are adjusted after consideration of numerous factors, including but not limited to, the magnitude of the difference between the actuarial indication and the recorded reserves, improvement or deterioration of actuarial indications in the period, the maturity of the accident year, trends observed over the recent past and the level of volatility within a particular line of business. In general, adjustments are made more quickly to more mature accident years and less volatile lines of business. Such adjustments of reserves are referred to as "reserve development". Reserve development that increases previous estimates of ultimate cost is called "reserve releases". Reserve development can influence the comparability of year over year underwriting results and is set forth in the paragraphs and tables that follow.

Reserve Roll Forwards and Development

A roll-forward of property and casualty insurance product liabilities for unpaid losses and loss adjustment expenses follows:

Six Months Ended June 30, 2015

Commercial Lines [3]	Personal Lines	Property & Casualty Other Operations [3]	Property & Casualty Insurance
\$16,465	\$1,874	\$3,467	\$21,806
2,459	18	564	3,041
14,006	1,856	2,903	18,765
1,837	1,234		3,071
100	122	_	222
19	(4	) 203	218
1,956	1,352	203	3,511
1,838	1,342	143	3,323
14,124	1,866	2,963	18,953
2,427	17	596	3,040
\$16,551	\$1,883	\$3,559	\$21,993
\$3,206	\$1,918		
57.3	70.0		
61.0	70.5		
0.6	(0.2	)	
	Lines [3] \$16,465 2,459 14,006  1,837 100 19 1,956 1,838 14,124 2,427 \$16,551 \$3,206 57.3 61.0	Lines [3] Lines  \$16,465 \$1,874  2,459 18  14,006 1,856   1,837 1,234 100 122 19 (4  1,956 1,352  1,838 1,342  14,124 1,866  2,427 17  \$16,551 \$1,883  \$3,206 \$1,918  57.3 70.0 61.0 70.5	Commercial Lines       Personal Operations [3]       Casualty Other Operations [3]         \$16,465       \$1,874       \$3,467         2,459       18       564         14,006       1,856       2,903         1,837       1,234       —         100       122       —         19       (4       )203         1,956       1,352       203         1,838       1,342       143         14,124       1,866       2,963         2,427       17       596         \$16,551       \$1,883       \$3,559         \$3,206       \$1,918         57.3       70.0         61.0       70.5

The "loss and loss expense paid ratio" represents the ratio of paid losses and loss adjustment expenses to earned premiums.

Hartford Financial Products International ("HFPI") gross reserves and reinsurance recoverables balances of \$40

Total

<sup>[2] &</sup>quot;Prior accident years development (pts)" represents the ratio of prior accident years development to earned premiums.

<sup>[3]</sup> and \$5, respectively, as of December 31, 2014 have been prospectively reclassified from Commercial Lines to Property & Casualty Other Operations as HFPI does not write new business.

<sup>[4]</sup> Contributing to the current accident year catastrophes losses were the following events:

Six Months Ended June 30, 2015

Category	Commercial Lines	Personal Lines	Total Property & Casualty Insurance
Winter Storms [1]	\$62	\$24	\$86
Tornadoes [1]	14	28	42
Wind and Hail [1]	21	69	90
Other	3	1	4
Total	\$100	\$122	\$222

<sup>[1]</sup> These amounts represent an aggregation of multiple catastrophes.

Prior accident years development recorded in 2015
Included within prior accident years development were the following reserve strengthenings (releases):
Three Months Ended June 30, 2015

Three World's Ended Julie 30, 2013					
	Commercial Lines	Personal Lines	Property & Casualty Other Operations	Total Property & Casualty Insurance	
Auto liability	\$5	<b>\$</b> —	<b>\$</b> —	\$5	
Homeowners		6	_	6	
Package business	4	_	_	4	
General liability	(3	)—	_	(3	)
Commercial property	1	_	_	1	
Net asbestos reserves		_	146	146	
Net environmental reserves		_	52	52	
Workers' compensation	(15	)—	_	(15	)
Change in workers' compensation discount, including	22			22	
accretion	22	_	_	22	
Catastrophes	4	(4	)—		
Other reserve re-estimates, net	3	(2	)1	2	
Total prior accident years development	\$21	<b>\$</b> —	\$199	\$220	
Six Months Ended June 30, 2015					
	Commercial Lines	Personal Lines	Property & Casualty Other Operations	Total Property & Casualty Insurance	
Auto liability	\$30	<b>\$</b> —	<b>\$</b> —	\$30	
Homeowners	<u>.                                     </u>	7	<u> </u>	7	
Professional liability	(17	)—	_	(17	)
Package business	5	<del></del>	_	5	
General liability	(16	)—		(16	)
Commercial property	(6	)—		(6	)
Net asbestos reserves	<u> </u>		146	146	
Net environmental reserves			55	55	
Workers' compensation	(15	)—	_	(15	)
Change in workers' compensation discount, including accretion	30	_	_	30	
Catastrophes	(2	)(16	)—	(18	)
Other reserve re-estimates, net	10	5	2	17	,
Total prior accident years development					
	\$19	\$(4	)\$203	\$218	

During the three and six months ended June 30, 2015, the Company's re-estimates of prior accident years reserves included the following significant reserve changes:

Overall, net workers compensation reserves were largely unchanged as favorable emergence due to claim closure rates improving across several accident years was offset by a decrease in reserve discount and case reserves emerging higher than previous expectations for accident year 2008-2011. The reduction in the amount of workers' compensation loss reserve discount was driven by the improvement in claim closure rates which resulted in a decrease in the number of outstanding claims for permanently disabled claimants.

Strengthened reserves in commercial auto liability due to increased frequency of large claims.

Released reserves in professional liability for accident years 2009 through 2011 primarily for large accounts. Claim costs for these accident years have emerged favorably as these years have matured and management has placed more

weight on the emerged experience.

Released reserves in general liability primarily for accident years 2012 and 2013 due to lower frequency in late emerging claims.

Released catastrophe reserves primarily for accident year 2014 as fourth quarter 2014 catastrophes have developed favorably.

• Refer to the Property & Casualty Other Operations sections for discussion of the increase to net asbestos reserves, net environmental reserves and other reserve re-estimates, net.

A roll-forward of property and casualty insurance product liabilities for unpaid losses and loss adjustment expenses follows:

Six Months Ended June 30, 2014

SACTIONALS EMECA VALLE 50, 2011	Commercial Lines	Personal Lines	Property & Casualty Other Operations	Total Property & Casualty Insurance
Beginning liabilities for unpaid losses and loss adjustment expenses, gross	\$16,293	\$1,864	\$3,547	\$21,704
Reinsurance and other recoverables	2,442	13	573	3,028
Beginning liabilities for unpaid losses and loss adjustment expenses, net	13,851	1,851	2,974	18,676
Provision for unpaid losses and loss adjustment expenses				
Current accident year before catastrophes	1,868	1,219	_	3,087
Current accident year catastrophes [3]	95	187	_	282
Prior accident years strengthening (release)	5	(37	) 241	209
Total provision for unpaid losses and loss adjustment expenses	1,968	1,369	241	3,578
Less: Payments	1,839	1,320	185	3,344
Ending liabilities for unpaid losses and loss adjustment expenses, net	13,980	1,900	3,030	18,910
Reinsurance and other recoverables	2,512	13	606	3,131
Ending liabilities for unpaid losses and loss adjustment expenses, gross	\$16,492	\$1,913	\$3,636	\$22,041
Earned premiums	\$3,100	\$1,874		
Loss and loss expense paid ratio [1]	59.3	70.4		
Loss and loss expense incurred ratio	63.5	73.1		
Prior accident years development (pts) [2]	0.2	(2.0	)	

The "loss and loss expense paid ratio" represents the ratio of paid losses and loss adjustment expenses to earned premiums.

### Six Months Ended June 30, 2014

Commercial Lines	Personal Lines	Total Property & Casualty Insurance
\$54	\$17	\$71
3	11	14
38	159	197
\$95	\$187	\$282
	\$54 3 38	\$54 \$17 3 11 38 159

<sup>[1]</sup> These amounts represent an aggregation of multiple catastrophes.

<sup>[2] &</sup>quot;Prior accident years development (pts)" represents the ratio of prior accident years development to earned premiums.

<sup>[3]</sup> Contributing to the current accident year catastrophes losses were the following events:

Prior accident years development recorded in 2014

Included within prior accident years development were the following reserve strengthenings (releases):

Three Months Ended June 30, 2014

	Commercial Lines	Personal Lines	Property & Casualty Othe Operations	Total Property & Casualty Insurance	
Auto liability	\$9	<b>\$</b> —	<b>\$</b> —	\$9	
Homeowners		3		3	
Professional liability	(8	)—		(8	)
Package business	2	<u> </u>		2	
General liability	(3	)—		(3	)
Commercial property	1	<u> </u>		1	
Net asbestos reserves	_	_	212	212	
Net environmental reserves	_	_	27	27	
Workers' compensation	5	_	_	5	
Change in workers' compensation discount, including accretion	7	_	_	7	
Catastrophes	(6	) (5	)—	(11	)
Other reserve re-estimates, net	5	(1	)1	5	
Total prior accident years development	\$12	\$(3	)\$240	\$249	
Six Months Ended June 30, 2014					
	Commercial Lines	Personal Lines	Property & Casualty Othe Operations	Casualty	
Auto liability	Lines	Lines	Casualty Othe Operations	Property & Casualty Insurance	
Auto liability Homeowners		Lines \$—	Casualty Othe	Property & Casualty Insurance \$14	)
Homeowners	Lines	Lines	Casualty Othe Operations	Property & Casualty Insurance	)
Homeowners Professional liability	Lines \$14 —	Lines \$—	Casualty Othe Operations	Property & Casualty Insurance \$14 (10	)
Homeowners Professional liability Package business	Lines \$14 — (16	Lines \$—	Casualty Othe Operations	Property & Casualty Insurance \$14 (10 (16	)
Homeowners Professional liability Package business General liability	Lines \$14 — (16 (1 (3	Lines \$—	Casualty Othe Operations	Property & Casualty Insurance \$14 (10 (16 (1 (3	
Homeowners Professional liability Package business	\$14  (16 (1	Lines \$—	Casualty Othe Operations	Property & Casualty Insurance \$14 (10 (16 (1	)
Homeowners Professional liability Package business General liability Commercial property	Lines \$14 — (16 (1 (3	Lines \$—	Casualty Othe Operations  \$—  —  —  —  —  —  —  —  —  —  —  —  —	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 )	)
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves	Lines \$14 — (16 (1 (3	Lines \$—	Casualty Othe Operations  \$— )— — — — — 212	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212	)
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves Net environmental reserves	Lines \$14	Lines \$—	Casualty Othe Operations  \$— )— — — — — 212	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212 27 5	)
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves Net environmental reserves Workers' compensation	Lines \$14 — (16 (1 (3 (2 —	Lines \$—	Casualty Othe Operations  \$— )— — — — — 212	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212 27)	)
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves Net environmental reserves Workers' compensation Change in workers' compensation discount, including	Lines \$14	Lines \$—	Casualty Othe Operations  \$— )— — — — — 212	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212 27 5	)
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves Net environmental reserves Workers' compensation Change in workers' compensation discount, including accretion	Lines \$14  — (16 (1 (3 (2  —  5 15	Lines  \$— (10 )— )— )— — — — —	Casualty Othe Operations  \$—  — — — 212 27 — —	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212 27 5 15 )	) )
Homeowners Professional liability Package business General liability Commercial property Net asbestos reserves Net environmental reserves Workers' compensation Change in workers' compensation discount, including accretion Catastrophes	Lines \$14  — (16 (1 (3 (2  — 5 15 (18	Lines  \$— (10 )— )— )— — — — — — — — — (26	Casualty Othe Operations  \$—  — — — — 212 27 — — — — — — — — — — — — — — — — — —	Property & Casualty Insurance \$14 (10 (16 (1 (3 (2 212 27 5 15 (44	) )

During the three and six months ended June 30, 2014, the Company's re-estimates of prior accident years reserves included the following significant reserve changes:

Strengthened reserves in commercial auto liability due to an increased frequency of severe claims spread across several accident years.

Homeowner results emerged favorably in the six-month period for accident year 2013, primarily related to favorable development on fire and water-related claims.

Released reserves in professional liability for accident years 2010, 2012 and 2013 due to lower frequency of reported claims.

•

Total

Released catastrophe reserves primarily for accident year 2013 as fourth quarter 2013 catastrophes have developed favorably.

Refer to the Property & Casualty Other Operations sections for discussion of the increase to net asbestos reserves, net environmental reserves and other reserve re-estimates, net.

## Property & Casualty Other Operations Claims

### Reserve Activity

Reserves and reserve activity in Property & Casualty Other Operations are categorized and reported as asbestos, environmental, or "all other". The "all other" category of reserves covers a wide range of insurance and assumed reinsurance coverages, including, but not limited to, potential liability for construction defects, lead paint, silica, pharmaceutical products, molestation and other long-tail liabilities.

The following tables present reserve activity, inclusive of estimates for both reported and incurred but not reported claims, net of reinsurance, categorized by asbestos, environmental and all other claims.

Property & Casualty Other Operations Losses and Loss Adjustment Expenses

Three Months Ended June 30, 2015	Asbestos	Environme	EnvironmentalAll Other [2]		
Beginning liability—net [3][4]	\$1,667	\$228	\$919	\$2,814	
Losses and loss adjustment expenses incurred	146	52	1	199	
Less: losses and loss adjustment expenses paid	36	9	5	50	
Ending liability – net [3][4]	\$1,777	[5] \$271	\$915	\$2,963	
Six Months Ended June 30, 2015	Asbestos	Environme	entalAll Other [1] [2	2] Total	
Beginning liability—net [3][4]	\$1,710	\$ 241	\$952	\$2,903	
Losses and loss adjustment expenses incurred	146	55	2	203	
Less: losses and loss adjustment expenses paid	79	25	39	143	
Ending liability – net [3][4]	\$1,777	[5] \$271	\$915	\$2,963	

- HFPI net reserves of \$35 as of December 31, 2014 have been prospectively reclassified from Commercial Lines to "All Other" as HFPI does not write new business.
  - In addition to various insurance and assumed reinsurance exposures, "All Other" includes unallocated loss adjustment expense reserves. "All Other" also includes The Company's allowance for uncollectible reinsurance.
- [2] When the Company commutes a ceded reinsurance contract or settles a ceded reinsurance dispute, the portion of the allowance for uncollectible reinsurance attributable to that commutation or settlement, if any, is reclassified to the appropriate cause of loss.
  - Excludes amounts reported in Commercial Lines and Personal Lines reporting segments (collectively "Ongoing Operations") for asbestos and environmental net liabilities of \$17 and \$5, respectively, as of June 30, 2015. Total
- [3] net losses and loss adjustment expenses incurred for the three and six months ended June 30, 2015 includes \$4 and \$6, respectively, related to asbestos and environmental claims. Total net losses and loss adjustment expenses paid for the three and six months ended June 30, 2015 includes \$3 and \$6, respectively, related to asbestos and environmental claims.
- Gross of reinsurance, asbestos and environmental reserves, including liabilities in Ongoing Operations, were \$\{4\}\$2.291 and \$\\$308
  - The one year and average three year net paid amounts for asbestos claims, including Ongoing Operations, are \$201 and \$200, respectively, resulting in a one year net survival ratio of 8.9 and a three year net survival ratio of 9.0. Net
- [5] survival ratio is the quotient of the net carried reserves divided by the average annual payment amount and is an indication of the number of years that the net carried reserve would last (i.e. survive) if the future annual claim payments were consistent with the calculated historical average.

Three Months Ended June 30, 2014	Asbestos	EnvironmentalAll Other		Total
Beginning liability—net [1][2]	\$1,647	\$ 263	\$945	\$2,855
Losses and loss adjustment expenses incurred	212	27	1	240
Less: losses and loss adjustment expenses paid	39	12	14	65
Ending liability – net [1][2]	\$1,820	[3] \$278	\$932	\$3,030
Six Months Ended June 30, 2014	Asbestos	Environme	entalAll Other	Total
Beginning liability—net [1][2]	\$1,714	\$270	\$990	\$2,974
T 11 1' ' ' 1				
Losses and loss adjustment expenses incurred	212	27	2	241
Less: losses and loss adjustment expenses incurred  Less: losses and loss adjustment expenses paid	212 106	27 19	2 60	241 185

Excludes amounts reported in Commercial Lines and Personal Lines reporting segments (collectively "Ongoing Operations") for asbestos and environmental net liabilities of \$14 and \$6, respectively, as of June 30, 2014. Total

- [1] net losses and loss adjustment expenses incurred for the three and six months ended June 30, 2014 includes \$1 and \$5, respectively, related to asbestos and environmental claims. Total net losses and loss adjustment expenses paid for the three and six months ended June 30, 2014 includes \$5 and \$8 related to asbestos and environmental claims.
- [2] Gross of reinsurance, asbestos and environmental reserves, including liabilities in Ongoing Operations, were \$2,334 and \$308.
  - The one year and average three year net paid amounts for asbestos claims, including Ongoing Operations, are \$209 and \$193, respectively, resulting in a one year net survival ratio of 8.8 and a three year net survival ratio of 9.5. Net
- [3] survival ratio is the quotient of the net carried reserves divided by the average annual payment amount and is an indication of the number of years that the net carried reserve would last (i.e. survive) if the future annual claim payments were consistent with the calculated historical average.

For paid and incurred losses and loss adjustment expenses reporting, the Company classifies its asbestos and environmental reserves into three categories: Direct, Assumed Reinsurance and London Market. Direct insurance includes primary and excess coverage. Assumed Reinsurance includes both "treaty" reinsurance (covering broad categories of claims or blocks of business) and "facultative" reinsurance (covering specific risks or individual policies of primary or excess insurance companies). London Market business includes the business written by one or more of the Company's subsidiaries in the United Kingdom, which are no longer active in the insurance or reinsurance business. Such business includes both direct insurance and assumed reinsurance. Of the three categories of claims (Direct, Assumed Reinsurance and London Market), direct policies tend to have the greatest factual development from which to estimate the Company's exposures.

Assumed Reinsurance exposures are less predictable than direct insurance exposures because the Company does not generally receive notice of a reinsurance claim until the underlying direct insurance claim is mature. This causes a delay in the receipt of information at the reinsurer level and adds to the uncertainty of estimating related reserves. London Market exposures are the most uncertain of the three categories of claims. As a participant in the London Market (comprised of both Lloyd's of London and London Market companies), certain subsidiaries of the Company wrote business on a subscription basis, with those subsidiaries' involvement being limited to a relatively small percentage of a total contract placement. Claims are reported, via a broker, to the "lead" underwriter and, once agreed to, are presented to the following markets for concurrence. This reporting and claim agreement process makes estimating liabilities for this business the most uncertain of the three categories of claims.

The following table sets forth paid and incurred loss activity by the three categories of claims for asbestos and environmental.

Paid and Incurred Losses and Loss Adjustment Expenses ("LAE") Development - Asbestos and Environmental

	Asbestos [			Environmental [1]	
	Paid	Incurred	Paid	Incurred	
Three Months Ended June 30, 2015	Losses &	Losses &	Losses &	Losses &	
	LAE	LAE	LAE	LAE	
Gross					
Direct	\$41	\$190	\$10	\$64	
Assumed Reinsurance	10	3		(2	)
London Market	6	7	2	5	
Total	57	200	12	67	
Ceded	(21	) (54	)(3	)(15	)
Net	\$36	\$146	\$9	\$52	
	Paid	Incurred	Paid	Incurred	
Six Months Ended June 30, 2015	Losses &	Losses &	Losses &	Losses &	
	LAE	LAE	LAE	LAE	
Gross					
Direct	\$72	\$190	\$20	\$67	
Assumed Reinsurance	19	3	1	(2	)
London Market	11	7	7	5	
Total	102	200	28	70	
Ceded	(23	) (54	)(3	)(15	)
Net	\$79	\$146	\$25	\$55	

Excludes asbestos and environmental paid and incurred loss and LAE reported in Ongoing Operations. Total gross losses and LAE incurred in Ongoing Operations for the three and six months ended June 30, 2015 includes \$5 and [1]\$7, respectively, related to asbestos and environmental claims. Total gross losses and LAE paid in Ongoing Operations for the three and six months ended June 30, 2015 includes \$4 and \$7, respectively, related to asbestos and environmental claims.

During the second quarter of 2015, the Company completed its annual ground-up asbestos reserve evaluation. As part of this evaluation, the Company reviewed all of its open direct domestic insurance accounts exposed to asbestos liability, as well as assumed reinsurance accounts and its London Market exposures for both direct insurance and assumed reinsurance. Based on this evaluation, the Company increased its net asbestos reserves by \$146. A substantial majority of the Company's direct accounts have trended as expected, and the Company has seen no material changes in the underlying legal environment during the past year. However, a small percentage of the Company's direct accounts have experienced greater than expected claim filings, including mesothelioma claims. This was driven by a subset of peripheral defendants with a high concentration of filings in specific, adverse jurisdictions. As a result, the aggregate indemnity and defense costs have not declined as expected. To a lesser degree, the Company also saw unfavorable development on certain assumed reinsurance accounts, driven by various account-specific factors, including filing activity experienced by the direct accounts. The Company expects to continue to perform an evaluation of its asbestos liabilities annually.

During the second quarter of 2015, the Company completed its annual ground-up environmental reserve evaluation. As part of this evaluation, the Company reviewed all of its open direct domestic insurance accounts exposed to environmental liability, as well as assumed reinsurance accounts and its London Market exposures for both direct and assumed reinsurance. Based on this evaluation, the Company increased its net environmental reserves by \$52. The substantial majority of the Company's environmental exposures trended as expected. However, the Company found loss and expense estimates for certain individual account exposures increased based upon an increase in clean-up costs, including at a handful of Superfund sites. In addition, new claim severity has deteriorated, although frequency

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antinuas ta de	ecline as expected							

The Company divides its gross asbestos and environmental exposures into Direct, Assumed Reinsurance and London Market. Direct asbestos exposures include Major Asbestos Defendants, Non-Major Accounts, and Unallocated Direct Accounts.

Major Asbestos Defendants represent the "Top 70" accounts in Tillinghast's published Tiers 1 and 2 and Wellington accounts. Major Asbestos Defendants have the fewest number of asbestos accounts and include reserves related to PPG Industries, Inc. ("PPG"). In January 2009, the Company, along with approximately three dozen other insurers, entered into a modified agreement in principle with PPG to resolve the Company's coverage obligations for all its PPG asbestos liabilities. The agreement is contingent on the fulfillment of certain conditions. Major Asbestos Defendants gross asbestos reserves account for approximately 25% of the Company's total Direct gross asbestos reserves as of June 30, 2015.

Non-Major Accounts are all other open direct asbestos accounts and largely represent smaller and more peripheral defendants. These exposures represent 1,132 accounts and contain approximately 46% of the Company's total Direct gross asbestos reserves as of June 30, 2015.

Unallocated Direct Accounts includes an estimate of the reserves necessary for asbestos claims related to direct insureds that have not previously tendered asbestos claims to the Company and exposures related to liability claims that may not be subject to an aggregate limit under the applicable policies.

A summary of asbestos and environmental reserves in Ongoing Operations and Other Operations by category is presented in the following table.

Summary of A&E Reserves

	As of June 30, 2015								
	Asbestos [1]	Environmental [2]	Total A&E [3]						
Gross									
Direct	\$1,758	\$242	\$2,000						
Assumed Reinsurance	273	19	292						
London Market	260	47	307						
Total	2,291	308	2,599						
Ceded	(497	)(32	)(529)						
Net	\$1,794	\$276	\$2,070						

- [1] The one year gross paid amount for total asbestos claims is \$256, resulting in a one year gross survival ratio of 9.0. The three year average gross paid amount for total asbestos claims is \$265, resulting in a three year gross survival ratio of 8.6.
- [2] The one year gross paid amount for total environmental claims is \$78, resulting in a one year gross survival ratio of 4.0. The three year average gross paid amount for total environmental claims is \$58, resulting in a three year gross survival ratio of 5.3.
- [3] Includes asbestos and environmental reserves reported in Ongoing Operations of \$17 and \$5, respectively, as of June 30, 2015.

Uncertainties Regarding Adequacy of Asbestos and Environmental Reserves

A number of factors affect the variability of estimates for asbestos and environmental reserves including assumptions with respect to the frequency of claims, the average severity of those claims settled with payment, the dismissal rate of claims with no payment and the expense to indemnity ratio. The uncertainty with respect to the underlying reserve assumptions for asbestos and environmental adds a greater degree of variability to these reserve estimates than reserve estimates for more traditional exposures. While this variability is reflected in part in the size of the range of reserves developed by the Company, that range may still not be indicative of the potential variance between the ultimate outcome and the recorded reserves. The recorded net reserves as of June 30, 2015 of \$2.1 billion (\$1.8 billion and \$276 for asbestos and environmental, respectively) is within an estimated range, unadjusted for covariance, of \$1.7 billion to \$2.4 billion. The process of estimating asbestos and environmental reserves remains subject to a wide variety of uncertainties, which are detailed in the Company's 2014 Form 10-K Annual Report. The Company believes that its current asbestos and environmental reserves are appropriate. However, analyses of future developments could

cause the Company to change its estimates and ranges of its asbestos and environmental reserves, and the effect of these changes could be material to the Company's consolidated operating results and liquidity. Consistent with the Company's long-standing reserve practices, the Company will continue to review and monitor its reserves in Property & Casualty Other Operations regularly, including its annual reviews of asbestos liabilities, reinsurance recoverables and the allowance for uncollectible reinsurance, and environmental liabilities, and where future developments indicate, make appropriate adjustments to the reserves. For a discussion of the Company's reserving practices, see MD&A - Critical Accounting Estimates, Property & Casualty Insurance Product Reserves, Net of Reinsurance in the Company's 2014 Form 10-K Annual Report.

Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts

Estimated gross profits are used in the amortization of the deferred policy acquisition costs ("DAC") asset; and sales inducement assets ("SIA"). Portions of EGPs are also used in the valuation of reserves for death and other insurance benefit features on variable annuity and other universal life type contracts.

The most significant EGP based balances are as follows:

	Talcott Resolution	
	As of June 30, 2015	As of December 31, 2014
DAC	\$1,145	\$1,200
SIA	\$81	\$89
Death and Other Insurance Benefit Reserves, net of reinsurance [1]	\$289	\$331

[1] For additional information on death and other insurance benefit reserves, see Note 6 - Separate Accounts, Death Benefits and Other Insurance Benefit Features of Notes to Condensed Consolidated Financial Statements.

Unlocks

The benefit to net income from continuing operations, net of tax by asset and liability as a result of the Unlocks is as follow:

Talcott Resolution											
	Three Months	Ended June 30,	Six Months Ended June 30,								
	2015	2014	2015	2014							
DAC	\$2	\$16	\$12	\$28							
SIA		5	1	6							
URR		(2)	_	(2	)						
Death and Other Insurance Benefit Reserves	45	5	63	11							
Total (before tax)	\$47	\$24	\$76	\$43							
Income tax effect	16	9	26	16							
Total (after-tax)	\$31	\$15	\$50	\$27							

The Unlock benefit, after-tax, for the three and six months ended June 30, 2015 was primarily due to an off-cycle assumption change related to benefit utilization and, to a lesser extent, separate account returns being above our aggregated estimated returns during the period. The Unlock benefit, after-tax, for the three and six months ended June 30, 2014, was primarily due to actual separate account returns being above aggregated estimated returns during the period, offset partially by DAC write-offs associated with surrenders from the U.S. Annuity Enhanced Surrender Value program.

An Unlock revises EGPs, on a quarterly basis, to reflect market updates of policyholder account value and the Company's current best estimate assumptions. Modifications to the Company's hedging programs may impact EGPs, and correspondingly impact DAC recoverability. After each quarterly Unlock, the Company also tests the aggregate recoverability of DAC by comparing the DAC balance to the present value of future EGPs. The margin between the DAC balance and the present value of future EGPs for U.S. individual variable annuities was 36% as of June 30, 2015. If the margin between the DAC asset and the present value of future EGPs is exhausted, then further reductions in EGPs would cause portions of DAC to be unrecoverable and the DAC asset would be written down to equal future EGPs.

In the third quarter of 2014, the Company completed a comprehensive non-market related policyholder behavior assumption study and incorporated the results of those studies into its projection of future gross profits. Beginning in 2015, the annual comprehensive non-market related policyholder behavior assumption study will be completed in the fourth quarter of the year.

#### KEY PERFORMANCE MEASURES AND RATIOS

The Company considers the measures and ratios in the following discussion to be key performance indicators for its businesses. Management believes that these ratios and measures are useful in understanding the underlying trends in The Hartford's businesses. However, these key performance indicators should only be used in conjunction with, and not in lieu of, the results presented in the segment discussions that follow in this MD&A. These ratios and measures may not be comparable to other performance measures used by the Company's competitors.

Definitions of Non-GAAP and Other Measures and Ratios

#### Account Value

Account value includes policyholders' balances for investment contracts and reserves for future policy benefits for insurance contracts. Account value is a measure used by the Company because a significant portion of the Company's fee income is based upon the level of account value. These revenues increase or decrease with a rise or fall in the amount of account value whether caused by changes in the market or through net flows.

After-tax Core Earnings Margin, excluding Buyouts

After-tax core earnings margin, excluding buyouts, is a non-GAAP financial measure that the Company uses to evaluate, and believes is an important measure of, the Group Benefits segment's operating performance. After-tax margin is the most directly comparable U.S. GAAP measure. The Company believes that after-tax core earnings margin, excluding buyouts, provides investors with a valuable measure of the performance of Group Benefits because it reveals trends in the business that may be obscured by the effect of buyouts. After-tax core earnings margin, excluding buyouts, should not be considered as a substitute for after-tax margin and does not reflect the overall profitability of Group Benefits. Therefore, the Company believes it is important for investors to evaluate both after-tax core earnings margin, excluding buyouts, and after-tax margin when reviewing performance. After-tax core earnings margin, excluding buyouts is calculated by dividing core earnings excluding buyouts by revenues excluding buyouts and realized gains (losses).

### Assets Under Management

Assets under management ("AUM") include account values and mutual fund assets. AUM is a measure used by the Company because a significant portion of the Company's revenues are based upon asset values. These revenues increase or decrease with a rise or fall in the amount of account value whether caused by changes in the market or through net flows.

### Catastrophe Ratio

The catastrophe ratio (a component of the loss and loss adjustment expense ratio) represents the ratio of catastrophe losses incurred in the current calendar year (net of reinsurance) to earned premiums and includes catastrophe losses incurred for both the current and prior accident years. A catastrophe is an event that causes \$25 or more in industry insured property losses and affects a significant number of property and casualty policyholders and insurers. The catastrophe ratio includes the effect of catastrophe losses, but does not include the effect of reinstatement premiums. Combined Ratio

The combined ratio is the sum of the loss and loss adjustment expense ratio, the expense ratio and the policyholder dividend ratio. This ratio is a relative measurement that describes the related cost of losses and expenses for every \$100 of earned premiums. A combined ratio below 100 demonstrates underwriting profit; a combined ratio above 100 demonstrates underwriting losses.

Combined Ratio before Catastrophes and Prior Accident Year Development

The combined ratio before catastrophes and prior accident year development, a non-GAAP financial measure, represents the combined ratio for the current accident year, excluding the impact of catastrophes. Combined ratio is the most directly comparable U.S. GAAP measure.

### Core Earnings

Core earnings, a non-GAAP measure, is an important measure of the Company's operating performance. The Company believes that core earnings provides investors with a valuable measure of the performance of the Company's ongoing businesses because it reveals trends in our insurance and financial services businesses that may be obscured by including the net effect of certain realized capital gains and losses, certain restructuring and other costs, pension settlements, loss on extinguishment of debt, reinsurance gains and losses from disposal of businesses, income tax benefit from reduction in deferred income tax valuation allowance, discontinued operations, and the impact of Unlocks to DAC, SIA, and death and other insurance benefit reserve balances. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to the insurance and underwriting aspects of our business. Accordingly, core earnings excludes the effect of all realized gains and losses (net of tax and the effects of DAC) that tend to be highly variable from period to period based on capital market conditions. The Company believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so core earnings includes net realized gains and losses such as net periodic settlements on credit derivatives. These net realized gains and losses are directly related to an offsetting item included in the income statement such as net investment income. Net income (loss) is the most directly comparable U.S. GAAP measure. Core earnings should not be considered as a substitute for net income (loss) and does not reflect the overall profitability of the Company's business. Therefore, the Company believes that it is useful for investors to evaluate both net income (loss) and core earnings when reviewing the Company's performance.

A reconciliation of net income to core earnings is set forth in the following table:

Ended June 30,			Six Months Ended			
			June 30	),		
2015	2014		2015	2014		
\$413	\$(467	)	\$880	\$28		
31	15		50	27		
4	(4	)	6	(38	)	
-	(-1	,	O	(50	,	
(2	) (5	)	(8	)(18	)	
(14	)—		(14	)—		
5	_		5	_		
_	(617	)		(588	)	
\$389	\$144		\$841	\$645		
	Ended 2015 \$413 31 4 (2 (14 5 —	2015 2014 \$413 \$(467 31 15 4 (4 (2 )(5 (14 )— 5 — (617	Ended June 30, 2015 2014 \$413 \$(467 ) 31 15 4 (4 ) (2 )(5 ) (14 )— 5 — (617 )	Ended June 30, 2015 2014 2015 31 31 35 50 4 (4 ) 6 (2 )(5 ) (8 (14 )— (14 5 — (617 )—	Ended June 30, June 30, 2015 2014 \$413 \$(467 ) \$880 \$28 31 15 50 27 \$4 (4 ) 6 (38 (14 )— (14 )— 5 — (617 )— (588	

Current Accident Year Loss and Loss Adjustment Expense Ratio before Catastrophes

The current accident year loss and loss adjustment expense ratio before catastrophes is a measure of the cost of non-catastrophe claims incurred in the current accident year divided by earned premiums. Management believes that the current accident year loss and loss adjustment expense ratio before catastrophes is a performance measure that is useful to investors as it removes the impact of volatile and unpredictable catastrophe losses and prior accident year reserve development.

## Expense Ratio

The expense ratio for the underwriting segments of Commercial Lines and Personal Lines is the ratio of underwriting expenses to earned premiums. Underwriting expenses include the amortization of deferred policy acquisition costs and insurance operating costs and expenses, including certain centralized services and bad debt expense. Deferred policy acquisition costs include commissions, taxes, licenses and fees and certain other underwriting expenses and are amortized over the policy term.

The expense ratio for Group Benefits is expressed as the ratio of insurance operating costs and other expenses and amortization of deferred policy acquisition costs, to premiums and other considerations, excluding buyout premiums. Fee Income

Fee income is largely driven from amounts collected as a result of contractually defined percentages of assets under management. These fees are generally collected on a daily basis. Therefore, the growth in assets under management either through positive net flows or net sales, or favorable equity market performance will have a favorable impact on

Cir. Months Ended

fee income. Conversely, either negative net flows or net sales, or unfavorable equity market performance will reduce fee income.

Full Surrender Rates

Full surrender rates are an internal measure of contract surrenders calculated using annualized full surrenders divided by a two-point average of annuity account values. The full surrender rate represents full contract liquidation and excludes partial withdrawals.

### Loss and Loss Adjustment Expense Ratio

The loss and loss adjustment expense ratio is a measure of the cost of claims incurred in the calendar year divided by earned premium and includes losses incurred for both the current and prior accident years, as well as the costs of mortality and morbidity and other contractholder benefits to policyholders. Among other factors, the loss and loss adjustment expense ratio needed for the Company to achieve its targeted return on equity fluctuates from year to year based on changes in the expected investment yield over the claim settlement period, the timing of expected claim settlements and the targeted returns set by management based on the competitive environment.

The loss and loss adjustment expense ratio is affected by claim frequency and claim severity, particularly for shorter-tail property lines of business, where the emergence of claim frequency and severity is credible and likely indicative of ultimate losses. Claim frequency represents the percentage change in the average number of reported claims per unit of exposure in the current accident year compared to that of the previous accident year. Claim severity represents the percentage change in the estimated average cost per claim in the current accident year compared to that of the previous accident year. As one of the factors used to determine pricing, the Company's practice is to first make an overall assumption about claim frequency and severity for a given line of business and then, as part of the ratemaking process, adjust the assumption as appropriate for the particular state, product or coverage.

## Loss Ratio, excluding Buyouts

The loss ratio is utilized for the Group Benefits segment and is expressed as a ratio of benefits, losses and loss adjustment expenses to premiums and other considerations, excluding buyout premiums. Since Group Benefits occasionally buys a block of claims for a stated premium amount, the Company excludes this buyout from the loss ratio used for evaluating the underwriting results of the business as buyouts may distort the loss ratio. Buyout premiums represent takeover of open claim liabilities and other non-recurring premium amounts.

## Mutual Fund Assets

Mutual fund assets are owned by the shareholders of those funds and not by the Company and therefore are not reflected in the Company's consolidated financial statements. Mutual fund assets are a measure used by the Company because a significant portion of the Company's revenues are based upon asset values. These revenues increase or decrease with a rise or fall in the amount of account value whether caused by changes in the market or through net flows.

### New Business Written Premium

New business written premium represents the amount of premiums charged for policies issued to customers who were not insured with the Company in the previous policy term. New business written premium plus renewal policy written premium equals total written premium.

## Policies in Force

Policies in force represent the number of policies with coverage in effect as of the end of the period. The number of policies in force is a growth measure used for Personal Lines and standard commercial lines within Commercial Lines and is affected by both new business growth and policy count retention.

### Policy Count Retention

Policy count retention represents the ratio of the number of policies renewed during the period divided by the number of policies available to renew. The number of policies available to renew represents the number of policies, net of any cancellations, written in the previous policy term. Policy count retention is affected by a number of factors, including the percentage of renewal policy quotes accepted and decisions by the Company to non-renew policies because of specific policy underwriting concerns or because of a decision to reduce premium writings in certain classes of business or states. Policy count retention is also affected by advertising and rate actions taken by competitors.

### Policyholder Dividend Ratio

The policyholder dividend ratio is the ratio of policyholder dividends to earned premium.

## Prior Accident Year Loss and Loss Adjustment Expense Ratio

The prior year loss and loss adjustment expense ratio represents the increase (decrease) in the estimated cost of settling catastrophe and non-catastrophe claims incurred in prior accident years as recorded in the current calendar year divided by earned premiums.

## Reinstatement Premiums

Reinstatement premium represents additional ceded premium paid for the reinstatement of the amount of reinsurance coverage that was reduced as a result of a reinsurance loss payment.

### Renewal Earned Price Increase (Decrease)

Written premiums are earned over the policy term, which is six months for certain Personal Lines auto business and twelve months for substantially all of the remainder of the Company's Property and Casualty business. Since the Company earns premiums over the six to twelve month term of the policies, renewal earned price increases (decreases) lag renewal written price increases (decreases) by six to twelve months.

Renewal Written Price Increase (Decrease)

Renewal written price increase (decrease) represents the combined effect of rate changes, amount of insurance and individual risk pricing decisions per unit of exposure since the prior year. The rate component represents the change in rate filings during the period and the amount of insurance represents the change in the value of the rating base, such as model year/vehicle symbol for auto, building replacement costs for property and wage inflation for workers' compensation. A number of factors affect renewal written price increases (decreases) including expected loss costs as projected by the Company's pricing actuaries, rate filings approved by state regulators, risk selection decisions made by the Company's underwriters and marketplace competition. Renewal written price changes reflect the property and casualty insurance market cycle. Prices tend to increase for a particular line of business when insurance carriers have incurred significant losses in that line of business in the recent past or the industry as a whole commits less of its capital to writing exposures in that line of business. Prices tend to decrease when recent loss experience has been favorable or when competition among insurance carriers increases. Renewal written price statistics are subject to change from period to period, based on a number of factors, including changes in actuarial estimates and the effect of subsequent cancellations and non-renewals on rate achieved, and modifications made to better reflect ultimate pricing achieved.

### Return on Assets ("ROA"), Core Earnings

ROA, core earnings, is a non-GAAP financial measure that the Company uses to evaluate, and believes is an important measure of, certain of the segment's operating performance. ROA is the most directly comparable U.S. GAAP measure. The Company believes that ROA, core earnings, provides investors with a valuable measure of the performance of certain of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of realized gains (losses). ROA, core earnings, should not be considered as a substitute for ROA and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both ROA, core earnings, and ROA when reviewing the Company's performance. ROA is calculated by dividing core earnings by a two-point average AUM.

### Underwriting Gain (Loss)

The Company's management evaluates profitability of the P&C businesses primarily on the basis of underwriting gain (loss). Underwriting gain (loss) is a before-tax measure that represents earned premiums less incurred losses, loss adjustment expenses and underwriting expenses. Underwriting gain (loss) is influenced significantly by earned premium growth and the adequacy of the Company's pricing. Underwriting profitability over time is also greatly influenced by the Company's pricing and underwriting discipline, which seeks to manage exposure to loss through favorable risk selection and diversification, its management of claims, its use of reinsurance and its ability to manage its expense ratio, which it accomplishes through economies of scale and its management of acquisition costs and other underwriting expenses. Net income (loss) is the most directly comparable GAAP measure. The Company believes that underwriting gain (loss) provides investors with a valuable measure of before-tax profitability derived from underwriting gain (loss) to net income (loss) for Commercial Lines, Personal Lines and Property & Casualty Other Operations is set forth in their respective discussions herein.

### Written and Earned Premiums

Written premium is a statutory accounting financial measure which represents the amount of premiums charged for policies issued, net of reinsurance, during a fiscal period. Earned premium is a U.S. GAAP and statutory measure. Premiums are considered earned and are included in the financial results on a pro rata basis over the policy period. Management believes that written premium is a performance measure that is useful to investors as it reflects current trends in the Company's sale of property and casualty insurance products. Written and earned premium are recorded net of ceded reinsurance premium.

Traditional life insurance type products, such as those sold by Group Benefits, collect premiums from policyholders in exchange for financial protection for the policyholder from a specified insurable loss, such as death or disability. These premiums together with net investment income earned from the overall investment strategy are used to pay the contractual obligations under these insurance contracts. Two major factors, new sales and persistency, impact premium growth. Sales can increase or decrease in a given year based on a number of factors, including but not limited to, customer demand for the Company's product offerings, pricing competition, distribution channels and the Company's reputation and ratings. Persistency refers to the percentage of policies remaining in-force from year-to-year.

## **COMMERCIAL LINES**

	Three Months Ended June				Six Months Ended June				
	30,								
Underwriting Summary	2015 2014 Change			ge	2015	2014	Chang	ge	
Written premiums	\$1,655	\$1,571	5	%	\$3,377	\$3,240	4	%	
Change in unearned premium reserve	32	12	167	%	171	140	22	%	
Earned premiums	1,623	1,559	4	%	3,206	3,100	3	%	
Losses and loss adjustment expenses									
Current accident year before catastrophes	909	934	(3	%)	1,837	1,868	(2	%)	
Current accident year catastrophes	42	35	20	%	100	95	5	%	
Prior accident years	21	12	75	%	19	5	NM		
Total losses and loss adjustment expenses	972	981	(1	%)	1,956	1,968	(1	%)	
Amortization of DAC	237	230	3	%	471	456	3	%	
Underwriting expenses	284	285		%	579	502	15	%	
Dividends to policyholders	4	3	33	%	9	7	29	%	
Underwriting gain	126	60	110	%	191	167	14	%	
Net servicing income [1]	4	6	(33	%)	8	9	(11	%)	
Net investment income	239	230	4	%	496	486	2	%	
Net realized capital gains (losses)	(7	)(24	)71	%	1	(56	) 102	%	
Other income (expense)	2	4	(50	%)	3	2	50	%	
Income before income taxes	364	276	32	%	699	608	15	%	
Income tax expense	105	77	36	%	200	167	20	%	
Net income	\$259	\$199	30	%	\$499	\$441	13	%	

Includes servicing revenues of \$20 and \$31 for the three months ended June 30, 2015 and 2014, and \$42 and \$56 for the six months ended June 30, 2015 and 2014, respectively.

	Three M	Ionths Ended June	Civ M.	onthe Ended Jun	a 20		
	30,		SIX IVI	Six Months Ended June 30,			
Premium Measures [1]	2015	2014	2015	2014			
New business premium	\$289	\$279	\$579	\$547			
Standard commercial lines policy count retention	83	%83	% 84	%83	%		
Standard commercial lines renewal written pricing increases	3	%5	% 3	%6	%		
Standard commercial lines renewal earned pricing increases	4	%7	<i>6</i> 4	%7	%		
Standard commercial lines policies in-force as of end of period (in thousands)			1,311	1,260			

Standard commercial lines consists of small commercial and middle market. Standard commercial premium measures exclude middle market specialty programs and livestock lines of business.

	Three June 3	Months 1	Ended	Six Mo	Six Months Ended June 30,			
Underwriting Ratios	2015	2014	Change	2015	2014	Change		
Loss and loss adjustment expense ratio								
Current accident year before catastrophes	56.0	59.9	3.9	57.3	60.3	3.0		
Current accident year catastrophes	2.6	2.2	(0.4)	3.1	3.1	_		
Prior year development	1.3	0.8	(0.5)	0.6	0.2	(0.4)		
Total loss and loss adjustment expense ratio	59.9	62.9	3.0	61.0	63.5	2.5		
Expense ratio	32.1	33.0	0.9	32.8	30.9	(1.9)		
Policyholder dividend ratio	0.2	0.2		0.3	0.2	(0.1)		
Combined ratio	92.2	96.2	4.0	94.0	94.6	0.6		
Current accident year catastrophes and prior year development	3.9	3.0	(0.9)	3.7	3.3	(0.4)		

Combined ratio before catastrophes and prior year development 88.4 93.1 4.7 90.3 91.4 1.1

Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014 Overview

Net income for the three months ended June 30, 2015, as compared to the prior year period, increased primarily due to a higher underwriting gain driven by earned premium growth and lower current accident year losses and loss adjustment expenses, as well as higher net investment income and lower net realized capital losses.

Net income for the six months ended June 30, 2015, as compared to the prior year period, increased primarily due to a higher underwriting gain driven by earned premium growth and lower current accident year losses and loss adjustment expenses, as well as a shift to net realized capital gains in the current year period from net realized capital losses in the prior year period. Underwriting expenses for the six months ended June 30, 2014 included a reduction of \$49, before tax, in the Company's estimated liability for NY Assessments.

Revenues - Earned and Written Premiums

Earned premiums for the three and six months ended June 30, 2015, as compared to the prior year period, increased reflecting written premium growth over the preceding twelve months.

Written premiums, as compared to the prior year period, increased for the three months ended June 30, 2015 in all commercial lines. Written premium increases in standard commercial lines were driven primarily by higher renewal and audit premium, as well as new business premium growth in middle market and renewal written pricing increases. For the three months ended June 30, 2015 renewal written pricing increases averaged 3% in standard commercial, which includes 3% for small commercial and 2% for middle market, consistent with current loss costs trends. Written premium increases in specialty commercial were primarily the result of higher renewal written premium in both national accounts and contract surety.

Written premiums, as compared to the prior year period, increased for the six months ended June 30, 2015 in small commercial, middle market and specialty commercial. Written premium increases in standard commercial lines were driven primarily by higher renewal and audit premium, as well as new business premium growth and renewal written pricing increases. Written premium increases in specialty commercial were primarily the result of written premium growth in financial products and contract surety, partially offset by a decline in national accounts.

Losses and Loss Adjustment Expenses

Losses and loss adjustment expenses for the three months ended June 30, 2015, as compared to the prior year period, decreased reflecting lower current accident year losses before catastrophes in standard commercial lines, partially offset by higher prior accident years development and higher current accident year catastrophes. Losses and loss adjustment expenses for the six months ended June 30, 2015, as compared to the prior year period, decreased reflecting lower current accident year losses before catastrophes in standard commercial lines, partially offset by higher prior accident years development.

The reduction in the current accident year loss and loss adjustment expense ratios before catastrophes for the three months ended June 30, 2015, as compared to the prior year period, was primarily driven by a lower loss and loss adjustment expense ratio in workers' compensation due to earned pricing increases, declining frequency and modestly higher severity, as well as favorable non-catastrophe property losses. Accordingly, the current accident year loss and loss adjustment expense ratio before catastrophes decreased by 3.9 points to 56.0 in 2015 from 59.9 in 2014. The reduction in the current accident year loss and loss adjustment expense ratios before catastrophes for the six months ended June 30, 2015, as compared to the prior year period, was primarily driven by a lower loss and loss adjustment expense ratio in workers' compensation due to earned pricing increases and favorable frequency and severity trends. Accordingly, the current accident year loss and loss adjustment expense ratio before catastrophes decreased by 3.0 points to 57.3 in 2015 from 60.3 in 2014.

Current accident year catastrophe losses totaled \$42, before tax, for the three months ended June 30, 2015, compared to \$35, before tax, for the three months ended June 30, 2014. Catastrophe losses for both periods were primarily due to wind and hail events across various U.S. geographic regions.

Current accident year catastrophe losses totaled \$100, before tax, for the six months ended June 30, 2015, compared to \$95, before tax, for the six months ended June 30, 2014. Catastrophe losses for both periods were primarily due to winter storms and wind and hail events across various U.S. geographic regions. For additional information, see MD&A - Critical Accounting Estimates, Property & Casualty Insurance Product Reserves, Net of Reinsurance.

Prior accident years reserve strengthening of \$21, before tax, for the three months ended June 30, 2015, compared to reserve strengthening of \$12, before tax, for the three months ended June 30, 2014. Net reserve strengthening for the three months ended June 30, 2015 was primarily related to workers' compensation, commercial auto liability and 2012 accident year catastrophes. Net reserve strengthening for the three months ended June 30, 2014 was primarily related to auto liability, as well as workers' compensation discount accretion, partially offset by reductions in reserves for professional and general liability and 2013 accident year catastrophes.

Prior accident years reserve strengthening of \$19, before tax, for the six months ended June 30, 2015, compared to reserve strengthening of \$5, before tax, for the six months ended June 30, 2014. Net reserve strengthening for the six months ended June 30, 2015 was primarily related to workers' compensation and commercial auto liability, partially offset by reductions in reserves for professional and general liability reserves. Net reserve strengthening for the six months ended June 30, 2014 was primarily related to auto liability, as well as workers' compensation discount accretion, partially offset by reductions in reserves for professional and general liability and 2013 accident year catastrophes. For additional information, see MD&A - Critical Accounting Estimates, Reserve Roll-forwards and Development.

## **Underwriting Ratios**

The combined ratio, before catastrophes and prior year development, decreased 4.7 points to 88.4 for the three months ended June 30, 2015 from 93.1 for the three months ended June 30, 2014. The decrease reflected a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. The combined ratio, before catastrophes and prior year development, decreased 1.1 points to 90.3 for the six months ended June 30, 2015 from 91.4 for the six months ended June 30, 2014. The expense ratio for the six months ended June 30, 2014 includes a 1.6 point favorable impact related to a reduction the Company's estimated liability for NY Assessments. Apart from the effect of the reduction in NY assessments in 2014, the current accident year loss and loss adjustment expense ratio before catastrophes decreased, partially offset by an increase in the expense ratio due to higher commissions. Investment Results

Investment income increased for the three and six months ended June 30, 2015, as compared to the prior year period. For discussion of consolidated investment results, see MD&A - Investment Results, Net Investment Income (Loss) and Net Realized Capital Gains (Losses).

### **Income Taxes**

The effective tax rates in 2015 and 2014 differ from the U.S. federal statutory rate of 35% primarily due to permanent differences related to investments in tax exempt securities. For discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

## PERSONAL LINES

Three M	onths End	ed June 30	Six Mor	Months Ended June 30,			
2015	2014	Change		2015	2014	Change	
\$1,009	\$1,003	1	%	\$1,948	\$1,930	1	%
43	57	(25	%)	30	56	(46	%)
966	946	2	%	1,918	1,874	2	%
616	629	(2	%)	1,234	1,219	1	%
97	161	(40	%)	122	187	(35	%)
	(3	) 100	%	(4	)(37	)89	%
713	787	(9	%)	1,352	1,369	(1	%)
90	86	5	%	180	171	5	%
155	147	5	%	303	295	3	%
8	(74	)111	%	83	39	113	%
2		NM		3		NM	
34	31	10	%	69	66	5	%
(1	)(3	)67	%	_	(8	) 100	%
18	(4	)NM		17		NM	
61	(50	)NM		172	97	77	%
20	(20	)NM		55	28	96	%
\$41	\$(30	)NM		\$117	\$69	70	%
	2015 \$1,009 43 966 616 97 — 713 90 155 8 2 34 (1 18 61 20	2015 2014 \$1,009 \$1,003 43 57 966 946 616 629 97 161 — (3 713 787 90 86 155 147 8 (74 2 — 34 31 (1 )(3 18 (4 61 (50 20 (20	2015 2014 Change \$1,009 \$1,003 1 43 57 (25 966 946 2  616 629 (2 97 161 (40 — (3 )100 713 787 (9 90 86 5 155 147 5 8 (74 )111 2 — NM 34 31 10 (1 )(3 )67 18 (4 )NM 61 (50 )NM 20 (20 )NM	\$1,009 \$1,003 1 % 43 57 (25 %) 966 946 2 %  616 629 (2 %) 97 161 (40 %) — (3 )100 % 713 787 (9 %) 90 86 5 % 155 147 5 % 8 (74 )111 % 2 — NM 34 31 10 % (1 )(3 )67 % 18 (4 )NM 61 (50 )NM 20 (20 )NM	2015       2014       Change       2015         \$1,009       \$1,003       1       %       \$1,948         43       57       (25       %)       30         966       946       2       %       1,918         616       629       (2       %)       1,234         97       161       (40       %)       122         —       (3       )100       %       (4         713       787       (9       %)       1,352         90       86       5       %       180         155       147       5       %       303         8       (74       )111       %       83         2       —       NM       3         34       31       10       %       69         (1       )(3       )67       %       —         18       (4       )NM       17         61       (50       )NM       172         20       (20       )NM       55	2015       2014       Change       2015       2014         \$1,009       \$1,003       1       %       \$1,948       \$1,930         43       57       (25       %)       30       56         966       946       2       %       1,918       1,874         616       629       (2       %)       1,234       1,219         97       161       (40       %)       122       187         —       (3       ) 100       %       (4       ) (37         713       787       (9       %)       1,352       1,369         90       86       5       %       180       171         155       147       5       %       303       295         8       (74       ) 111       %       83       39         2       —       NM       3       —         34       31       10       %       69       66         (1       )(3       )67       %       —       (8         18       (4       )NM       17       —         61       (50       )NM       55       28 <td>2015       2014       Change       2015       2014       Change         \$1,009       \$1,003       1       % \$1,948       \$1,930       1         43       57       (25       %) 30       56       (46         966       946       2       % 1,918       1,874       2         616       629       (2       %) 1,234       1,219       1         97       161       (40       %) 122       187       (35         —       (3       )100       % (4       )(37       )89         713       787       (9       %) 1,352       1,369       (1         90       86       5       % 180       171       5         155       147       5       % 303       295       3         8       (74       )111       % 83       39       113         2       —       NM       3       —       NM         34       31       10       % 69       66       5         (1       )(3       )67       %       —       (8       )100         18       (4       )NM       17       —       NM         61</td>	2015       2014       Change       2015       2014       Change         \$1,009       \$1,003       1       % \$1,948       \$1,930       1         43       57       (25       %) 30       56       (46         966       946       2       % 1,918       1,874       2         616       629       (2       %) 1,234       1,219       1         97       161       (40       %) 122       187       (35         —       (3       )100       % (4       )(37       )89         713       787       (9       %) 1,352       1,369       (1         90       86       5       % 180       171       5         155       147       5       % 303       295       3         8       (74       )111       % 83       39       113         2       —       NM       3       —       NM         34       31       10       % 69       66       5         (1       )(3       )67       %       —       (8       )100         18       (4       )NM       17       —       NM         61

Includes a benefit of \$17 before tax in the three and six months ended June 30, 2015 from the resolution of litigation.

	Three Months Ended June 30, Six Months Ended June 30,							
Written Premiums	2015	2014	Change		2015	2014	Change	
Product Line								
Automobile	\$688	\$680	1	%	1,359	1,340	1	%
Homeowners	321	323	(1	%)	589	590		%
Total	\$1,009	\$1,003	1	%	1,948	1,930	1	%
Earned Premiums								
Product Line								
Automobile	\$665	\$650	2	%	1,320	1,286	3	%
Homeowners	301	296	2	%	598	588	2	%
Total	\$966	\$946	2	%	1,918	1,874	2	%
89								

	Three Mo	onths Ende	d June 30,	Six Mo	Six Months Ended June 30,			
Premium Measures	2015	201	4	2015	20	14		
Policies in-force end of period (in thousands)								
Automobile				2,049	2,0	)41		
Homeowners				1,296	1,3	325		
New business written premium								
Automobile	\$96	\$10	)3	\$197	\$207			
Homeowners	\$29	\$35	j	\$56	\$67			
Policy count retention								
Automobile	84	%86	%	84	%86		%	
Homeowners	86	%87	%	85	%87		%	
Renewal written pricing increase								
Automobile	6	<b>%</b> 5	%	6	<b>%</b> 5		%	
Homeowners	8	%8	%	8	%8		%	
Renewal earned pricing increase								
Automobile	6	%5		6	<b>%</b> 5		%	
Homeowners	8	%8	%	8	%7		%	
	Three M	onths Ende	ed June 30,	Six Mo	onths Ended	June 30,		
Underwriting Ratios	2015	2014	Change	2015	2014	Change	e	
Loss and loss adjustment expense ratio			_					
Current accident year before catastrophes	63.8	66.5	2.7	64.3	65.0	0.7		
Current accident year catastrophes	10.0	17.0	7.0	6.4	10.0	3.6		
Prior year development		(0.3	) (0.3	(0.2	)(2.0	)(1.8	)	
Total loss and loss adjustment expense ratio	73.8	83.2	9.4	70.5	73.1	2.6		
Expense ratio	25.4	24.6	(0.8	25.2	24.9	(0.3	)	
Combined ratio	99.2	107.8	8.6	95.7	97.9	2.2		
Current accident year catastrophes and prior year	10.0	16.7	6.7	6.2	8.0	1.8		
development	10.0	10.7	0.7	0.2	6.0	1.0		
Combined ratio before catastrophes and prior year	89.1	91.1	2.0	89.5	89.9	0.4		
development	89.1	91.1	2.0	89.3	89.9	0.4		
	Three M	onths Ende	ed June 30,	Six Mo	onths Ended	June 30,		
Product Combined Ratios	2015	2014	Change	2015	2014	Change	2	
Automobile	98.3	100.1	1.8	96.9	96.4	(0.5	)	
Homeowners	100.7	125.6	24.9	92.9	101.4	8.5		

Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014 Overview

Net income for the three months ended June 30, 2015, as compared to the prior period, increased primarily due to a higher underwriting gain driven by a decrease in current accident year catastrophes and an improvement in the combined ratio before catastrophes and prior year development. Net income for the six months ended June 30, 2015, as compared to the prior period, increased primarily due to a higher underwriting gain driven by a decrease in current accident year catastrophes, offset by lower favorable prior accident year development.

## Revenues - Earned and Written Premiums

Earned and written premiums for the three and six months ended June 30, 2015, as compared to the prior year period, increased primarily due to renewal written and earned pricing increases. Policy count retention was lower for the three and six months ended June 30, 2015, as compared to the prior year period, driven in part by renewal written pricing increases.

### Losses and Loss Adjustment Expenses

Losses and loss adjustment expenses for the three and six months ended June 30, 2015, as compared to the prior year period, decreased primarily reflecting lower current accident year catastrophe losses and lower favorable prior accident year development.

Current accident year losses and loss adjustment expenses before catastrophes decreased for the three months ended June 30, 2015, compared to the prior year period, as a result of lower frequency and severity of homeowners weather and fire-related claims partially offset by the effect of higher earned premiums and increased auto liability losses. The current accident year loss and loss adjustment expense ratio before catastrophes of 63.8 in 2015 decreased 2.7 points from 66.5 in 2014. The decrease primarily reflects lower frequency and severity of homeowners weather and fire related claims and strong earned pricing partially offset by higher auto liability losses.

Current accident year losses and loss adjustment expenses before catastrophes increased for the six months ended June 30, 2015, compared to the prior year period, as a result of the effect of higher earned premiums, increased auto liability losses and increased auto physical damage severity partially offset by lower frequency and severity of homeowners weather related claims. The current accident year loss and loss adjustment expense ratio before catastrophes of 64.3 in 2015 decreased 0.7 points from 65.0 in 2014. The decrease primarily reflects higher auto liability losses and increased physical damage severity, partially offset by strong earned pricing and lower frequency and severity of homeowners weather related claims.

Current accident year catastrophe losses of \$97, before tax, for the three months ended June 30, 2015 compared to \$161 for the prior year period. Catastrophe losses for both periods were primarily due to wind and hail events across various U.S. geographic regions.

Current accident year catastrophe losses of \$122, before tax, for the six months ended June 30, 2015 compared to \$187 for the prior year period. Catastrophe losses for both periods were primarily due to wind and hail events across various U.S. geographic regions.

Prior accident years reserve release of \$0, before tax, for the three months ended June 30, 2015 compared to a release of \$3, before tax, for the prior year period. Reserve releases for 2015 were primarily related to 2014 catastrophes and accident year 2014 auto physical damage claims offset by unfavorable development on accident year 2014 homeowners claims. Reserve releases for 2014 were primarily related to favorable development on accident year 2013 fire and water-related homeowners claims, and reserve releases related to fourth quarter 2013 catastrophes.

Prior accident years reserve release of \$4, before tax, for the six months ended June 30, 2015 compared to a release of \$37, before tax, for the prior year period. Reserve releases for 2015 were primarily related to 2014 catastrophes offset by unfavorable development on accident year 2014 auto physical damage and homeowners claims. Reserve releases for 2014 were primarily related to favorable development on accident year 2013 fire and water-related homeowners claims, and reserve releases related to fourth quarter 2013 catastrophes. For additional information, see MD&A - Critical Accounting Estimates, Property & Casualty Insurance Product Reserves, Net of Reinsurance. Underwriting Ratios

The combined ratio, before current accident year catastrophes and prior year development, decreased 2.0 points to 89.1 for the three months ended June 30, 2015. The decrease primarily reflects a decrease in the current accident year catastrophe loss and loss adjustment expense ratio, partially offset by an increase in the expense ratio driven by higher AARP Direct acquisition costs. The combined ratio, before current accident year catastrophes and prior year development, decreased 0.4 points to 89.5 for the six months ended June 30, 2015.

## **Investment Results**

Investment income increased for the three and six months ended June 30, 2015, as compared to the prior year period. For discussion of consolidated investment results, see MD&A - Investment Results, Net Investment Income (Loss) and Net Realized Capital Gains (Losses).

### Income Taxes

The effective tax rates in 2015 and 2014 differ from the U.S. federal statutory rate of 35% primarily due to permanent differences related to investments in tax exempt securities. For discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

### PROPERTY & CASUALTY OTHER OPERATIONS

Three Months Ended June 30,				Six Months Ended June 30,			
2015	2014	Change		2015	2014	Change	
\$199	\$240	(17	%)	\$203	241	(16	%)
7	7	_	%	13	14	(7	%)
(206	)(247	) 17	%	(216	) (255	) 15	%
34	31	10	%	69	66	5	%
2	2	_	%	6	2	NM	
1	2	(50	%)	2	2		%
(169	)(212	)20	%	(139	)(185	) 25	%
(58	)(68	) 15	%	(51	) (63	) 19	%
\$(111	)\$(144	)23	%	\$(88	)\$(122	) 28	%
	2015 \$199 7 (206 34 2 1 (169 (58	2015 2014 \$199 \$240 7 7 (206 )(247 34 31 2 2 1 2 (169 )(212 (58 )(68	2015 2014 Change \$199 \$240 (17 7 7 — (206 )(247 )17 34 31 10 2 2 — 1 2 (50 (169 )(212 )20 (58 )(68 )15	\$199 \$240 (17 %) 7 7 — % (206 )(247 )17 % 34 31 10 % 2 2 — % 1 2 (50 %) (169 )(212 )20 % (58 )(68 )15 %	2015       2014       Change       2015         \$199       \$240       (17       %)       \$203         7       7       —       %       13         (206       )(247       )17       %       (216         34       31       10       %       69         2       2       —       %       6         1       2       (50       %)       2         (169       )(212       )20       %       (139         (58       )(68       )15       %       (51	2015       2014       Change       2015       2014         \$199       \$240       (17       %)       \$203       241         7       7       —       %       13       14         (206       )(247       )17       %       (216       )(255         34       31       10       %       69       66         2       2       —       %       6       2         1       2       (50       %)       2       2         (169       )(212       )20       %       (139       )(185         (58       )(68       )15       %       (51       )(63	2015       2014       Change       2015       2014       Change         \$199       \$240       (17       %)       \$203       241       (16         7       7       —       %       13       14       (7         (206       )(247       )17       %       (216       )(255       )15         34       31       10       %       69       66       5         2       2       —       %       6       2       NM         1       2       (50       %)       2       2       —         (169       )(212       )20       %       (139       )(185       )25         (58       )(68       )15       %       (51       )(63       )19

Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014 Net loss decreased for the three and six months ended June 30, 2015, as compared to the prior year period, primarily due to a lower total amount of strengthening of asbestos and environmental reserves in connection with the Company's annual ground-up reserve evaluations.

Losses and loss adjustment expenses for the three and six months ended June 30, 2015 and 2014 include prior year loss reserve development of \$146 and \$212, before tax, respectively, related to asbestos reserves, and \$52 and \$27, respectively, related to environmental reserves. Reserve strengthening in 2015 was primarily related to an increase in reserves for asbestos and environmental claims due to greater than expected asbestos claim filings, including mesothelioma claims, from a small percentage of the Company's direct accounts. Reserve strengthening in 2014 was primarily related to an increase in reserves for asbestos and environmental claims, primarily due to a higher than previously estimated number of mesothelioma claim filings and an increase in costs associated with asbestos litigation. For information on asbestos and environmental reserves, see MD&A - Critical Accounting Estimates, Property & Casualty Other Operations Claims, Property & Casualty Insurance Product Reserves, Net of Reinsurance. The effective tax rates in 2015 and 2014 differ from the U.S. federal statutory rate of 35% primarily due to permanent differences related to investments in tax exempt securities. For discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

### **GROUP BENEFITS**

	Three months ended June 30,				Six months ended June 30,			
Operating Summary	2015	2014	Change		2015	2014	Change	
Premiums and other considerations [1]	\$796	\$777	2	%	\$1,576	\$1,576		%
Net investment income	95	95	_	%	192	191	1	%
Net realized capital gains	2	6	(67	)%	1	14	(93	)%
Total revenues	893	878	2	%	1,769	1,781	(1	)%
Benefits, losses and loss adjustment expenses	618	601	3	%	1,216	1,198	2	%
Amortization of deferred policy acquisition costs	8	7	14	%	16	16		%
Insurance operating costs and other expenses	191	195	(2	)%	391	423	(8	)%
Total benefits, losses and expenses	817	803	2	%	1,623	1,637	(1	)%
Income before income taxes	76	75	1	%	146	144	1	%
Income tax expense	20	20	_	%	38	38		%
Net income [1]	\$56	\$55	2	%	\$108	\$106	2	%

Group Benefits had a block of Association - Financial Institutions business that was subject to a profit sharing arrangement with third parties which was terminated on December 31, 2014. The Association - Financial

<sup>[1]</sup> Institutions business represented \$19 of premiums and other considerations and \$0 of net income for the three months ended June 30, 2014 and \$63 of premiums and other considerations and \$2 of net income for the six months ended June 30, 2014.

Three months ended June 30,				Six months ended June 30,			
2015	2014	Change	•	2015	2014	Change	э
\$780	\$761	2		\$1,543	\$1,537	_	%
		_	%	_	8	(100	)%
16	16	_	%	33	31	6	%
\$796	\$777	2	%	\$1,576	\$1,576		%
\$58	\$45	29	%	\$358	\$225	59	%
Three months ended June 30, Six months ended June 30,						),	
2015	2014	Chang	ge	2015 2014		Change	
80.8	%83.9	%3.1		81.3	%83.1	%1.8	
76.2	%72.4	%(3.8)		74.8	%70.1	%(4.7)	
77.6	%77.3	%(0.3)		77.2	%75.9	%(1.3)	
25.0	%26.0	% 1.0		25.8	%28.0	%2.2	
76.2	%72.6	%(3.6)		74.8	%73.3	%(1.5)	
s 77.6	%77.5	%(0.1)		77.2	%77.6	%0.4	
25.0	% 25.8	%0.8		25.8	% 26.6	%0.8	
Three months ended June 30, Six months ended June 3							),
2015	2014	Chan	ge	2015	2014	Chan	ige
6.3	%6.3	<b>%</b> —		6.1	% 6.0	%0.1	
	%0.3	%(0.3	)	_	%0.5	%(0.5	)
6.3	%6.0	%0.3		6.1	%5.5	%0.6	
	30, 2015 \$780 — 16 \$796 \$58 Three 2015 80.8 76.2 77.6 25.0 76.2 8 77.6 25.0 Three 2015 6.3	30, 2015 2014 \$780 \$761 — — 16 16 \$796 \$777 \$58 \$45 Three months ence 2015 2014 80.8 %83.9 76.2 %72.4 77.6 %77.3 25.0 %26.0  76.2 %72.6 8 77.6 %77.5 25.0 %25.8 Three months ence 2015 2014 6.3 %6.3	30, 2015 2014 Change \$780 \$761 2	30, 2015 2014 Change \$780 \$761 2 % — — — % 16 16 — % \$796 \$777 2 % \$58 \$45 29 % Three months ended June 30, 2015 2014 Change 80.8 %83.9 %3.1 76.2 %72.4 %(3.8) 77.6 %77.3 %(0.3) 25.0 %26.0 %1.0  76.2 %72.6 %(3.6) 8 77.6 %77.5 %(0.1) 25.0 %25.8 %0.8  Three months ended June 30, 2015 2014 Change 6.3 %6.3 %— 1 — %0.3 %(0.3)	30, 2015 2014 Change 2015 \$780 \$761 2 % \$1,543  — — — % — 16 16 — % 33 \$796 \$777 2 % \$1,576 \$58 \$45 29 % \$358 Three months ended June 30, Six mo 2015 2014 Change 2015 80.8 %83.9 %3.1 81.3 76.2 %72.4 %(3.8) 74.8 77.6 %77.3 %(0.3) 77.2 25.0 %26.0 %1.0 25.8  Three months ended June 30, Six mo 2015 2014 Change 2015 8 77.6 %77.3 %(0.3) 77.2 25.0 %26.0 %1.0 25.8  Three months ended June 30, Six mo 2015 2014 Change 2015 6.3 %6.3 %— 6.1	30, 2015 2014 Change 2015 2014 \$780 \$761 2 % \$1,543 \$1,537  — — — % — 8 16 16 — % 33 31 \$796 \$777 2 % \$1,576 \$1,576 \$58 \$45 29 % \$358 \$225  Three months ended June 30, Six months ended 2015 2014 Change 2015 2014 80.8 %83.9 %3.1 81.3 %83.1 76.2 %72.4 %(3.8) 74.8 %70.1 77.6 %77.3 %(0.3) 77.2 %75.9 25.0 %26.0 %1.0 25.8 %28.0  76.2 %72.6 %(3.6) 74.8 %73.3 8 77.6 %77.5 %(0.1) 77.2 %77.6 25.0 %25.8 %0.8 25.8 %26.6  Three months ended June 30, Six months ended 2015 2014 Change 2015 2014 6.3 %6.3 %— 6.1 %6.0	30, 2015 2014 Change 2015 2014 Change \$780 \$761 2 % \$1,543 \$1,537 — — — % — 8 (100 16 16 — % 33 31 6 \$796 \$777 2 % \$1,576 \$1,576 — \$58 \$45 29 % \$358 \$225 59 Three months ended June 30, Six months ended June 30, 2015 2014 Change 2015 2014 Change 80.8 %83.9 %3.1 81.3 %83.1 %1.8 76.2 %72.4 %(3.8) 74.8 %70.1 %(4.7) 77.6 %77.3 %(0.3) 77.2 %75.9 %(1.3) 25.0 %26.0 %1.0 25.8 %28.0 %2.2 76.2 %72.6 %(3.6) 74.8 %73.3 %(1.5) s 77.6 %77.5 %(0.1) 77.2 %77.6 %0.4 25.0 %25.8 %0.8 25.8 %26.6 %0.8 Three months ended June 30, Six months ended June 30, 2015 2014 Change 2015 2014 C

Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014

Net income increased slightly for the three months ended June 30, 2015, as compared to the prior year period, due to higher premium and other considerations and lower insurance operating costs and other expenses partially offset by higher benefits, losses and loss adjustment expenses and lower net realized capital gains. Net income increased for the six months ended June 30, 2015, as compared to the prior year period, due to lower insurance operating costs and other expenses partially offset by higher benefits, losses and loss adjustment expenses and lower net realized capital gains.

Premiums and other considerations for the three and six months ended June 30, 2015, increased 2% and 0%, respectively, compared to the prior year period. Excluding the Association - Financial Institutions block of business, fully insured ongoing premiums increased 5% for both the three and six months ended June 30, 2015 compared to the prior year periods due to increased sales, strong persistency, and improved pricing. Insurance operating costs and other expenses decreased for the three and six months ended June 30, 2015, compared to the prior year period, primarily due to lower profit sharing expense related to the Association - Financial Institutions block of business. Fully insured ongoing sales, excluding buyouts, increased by 29% and 59% for the three and six months ended June 30, 2015, respectively, as compared to the prior year periods, due to an increase in large case accounts. The total loss ratio increased 0.3 points to 77.6% for the three months ended June 30, 2015, as compared to the prior year period due to adverse mortality in life and the impact of the Association - Financial Institutions block of business. Excluding the Association - Financial Institutions block of business, the loss ratio was essentially flat to prior year at 77.6% due to favorable disability results driven by improved incidence, pricing and continued long-term disability claim recoveries offset by unfavorable mortality in life.

The total loss ratio increased 1.3 points to 77.2% for the six months ended June 30, 2015, as compared to the prior year period due to the impact of the Association - Financial Institutions block of business and adverse mortality in life driven, in part, by higher severity. Excluding the Association - Financial Institutions block of business, the loss ratio improved 0.4 points to 77.2%, as compared to the prior year period, due to favorable disability results driven by improved incidence, pricing and continued long-term disability claim recoveries partially offset by adverse mortality in life.

The expense ratio improved 1.0 points and 2.2 points for the three and six months ended June 30, 2015, as compared to the prior year periods, primarily due to lower profit sharing expense related to the Association - Financial Institutions block of business.

The after-tax core earnings margin, excluding buyouts, improved 0.3 points and 0.6 points for the three and six months ended June 30, 2015, as compared to the prior year periods. The improvement for the three and six months ended June 30, 2015 was primarily due to improved margin excluding the Association - Financial Institutions block of business.

Investment income for the three months ended June 30, 2015 was flat to prior year and increased for the six months ended June 30, 2015 as compared to the prior year. For discussion of consolidated investment results, see MD&A - Investment Results, Investment Income (Loss) and Net Realized Capital Gains (Losses).

The effective tax rates in 2015 and 2014 differ from the U.S. federal statutory rate of 35% primarily due to permanent differences related to investments in tax exempt securities. For discussion of income taxes, see Note 8 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

### **MUTUAL FUNDS**

	Three Months Ended June 30,				Six Months Ended June 30,				
Operating Summary	2015	2014	Change		2015	2014	Chang	Change	
Fee income and other	\$184	\$183	1	%	\$363	\$357	2	%	
Total revenues	184	183	1	%	363	357	2	%	
Amortization of DAC	6	7	(14	)%	11	16	(31	)%	
Insurance operating costs and other expenses	144	144	_	%	284	276	3	%	
Total benefits, losses and expenses	150	151	(1	)%	295	292	1	%	
Income before income taxes	34	32	6	%	68	65	5	%	
Income tax expense	12	11	9	%	24	23	4	%	
Net income	\$22	\$21	5	%	\$44	\$42	5	%	
Average Total Mutual Funds segment AUM	\$95,797	\$98,581	(3	)%	\$94,638	\$97,797	(3	)%	
ROA, core earnings	9.2	8.5	8	%	9.3	8.6	8	%	
Mutual Funds segment AUM									
Mutual Fund AUM - beginning of period	\$75,696	\$73,346	3	%	\$73,035	\$70,918	3	%	
Sales	3,989	3,910	2	%	8,699	7,602	14	%	
Redemptions [3]	(3,739	)(4,348	) 14	%	(7,920	(8,022	) 1	%	
Net Flows	250	(438	) 157	%	779	(420	)NM		
Change in market value and other	305	1,422	(79	)%	2,437	3,832	(36	)%	
Mutual Fund AUM - end of period	\$76,251	\$74,330	3	%	\$76,251	\$74,330	3	%	
Talcott AUM [1]	\$19,406	\$24,529	(21	)%	\$19,406	\$24,529	(21	)%	
Total Mutual Funds segment AUM	\$95,657	\$98,859	(3	)%	\$95,657	\$98,859	(3	)%	
Mutual Fund AUM by Asset Class									
Equity	\$47,841	\$45,171	6	%	\$47,841	\$45,171	6	%	
Fixed Income	13,844	14,942	(7	)%	13,844	14,942	(7	)%	
Multi-Strategy Investments [2]	14,566	14,217	2	%	14,566	14,217	2	%	
Mutual Fund AUM	\$76,251	\$74,330	3	%	\$76,251	\$74,330	3	%	

<sup>[1]</sup> Talcott AUM consist of Company-sponsored mutual fund assets held in separate accounts supporting variable insurance and investment products.

The Mutual Funds segment average AUM decreased to \$95.8 billion at June 30, 2015 from \$98.6 billion at June 30, 2014 primarily resulting from a transfer to the HIMCO Variable Insurance Trust ("HVIT") assets within The Hartford of \$2.7 billion in the fourth quarter of 2014. Mutual Fund AUM increased to \$76.3 billion at June 30, 2015 from \$74.3 billion at June 30, 2014 resulting from favorable market performance and increased sales.

<sup>[2]</sup> Includes balanced, allocation, and alternative investment products.

<sup>[3]</sup> Includes a \$0.7 billion liquidation of the Company's target-date funds in the three months ended June 30,2014. Three and six months ended June 30, 2015 compared to the three and six months ended June 30, 2014

Net income for the three and six months ended June 30, 2015, compared to the prior year period, increased due to higher revenue partially offset by increased sub-advisory costs. The increase in revenue is the result of growth and retention of Mutual Fund AUM offset by the continued runoff of Talcott AUM.

## TALCOTT RESOLUTION

	Three Months Ended June 30,				Six Months Ended June 30,				
Operating Summary	2015	2014	Change		2015	2014	Chang	e	
Earned premiums, fees and other	\$288	\$352	(18	%)	\$573	\$705	(19	%)	
Net investment income	390	376	4	%	772	776	(1	%)	
Realized capital gains (losses):									
Total other-than-temporary impairment ("OTTI")	(2	)(3	)33	%	(7	)(7	)—	%	
losses				, c			,		
Other net realized capital gains (losses)	13	4	NM		(7	)11	(164	%)	
Net realized capital gains (losses)	11	1	NM		(14	)4	NM		
Total revenues	689	729	(5		1,331	1,485	(10	%)	
Benefits, losses and loss adjustment expenses	310	414	(25	%)	648	823	(21	%)	
Amortization of DAC	50	42	19	%	100	109	(8	%)	
Insurance operating costs and other expenses	119	145	(18	%)	240	293	(18	%)	
Reinsurance gain on dispositions	(8	)—	NM		(8	)—	NM		
Total benefits, losses and expenses	471	601	(22	%)	980	1,225	(20	%)	
Income from continuing operations before income	218	128	70	%	351	260	35	%	
taxes	210	120	70	70	331	200	33	70	
Income tax expense [1]	1	15	(93	%)	23	31	(26	%)	
Income from continuing operations, net of tax	217	113	92	%	\$328	\$229	43	%	
Loss from discontinued operations, net of tax [2]	_	(617	) 100	%	<b>\$</b> —	\$(588	) 100	%	
Net income (loss)	\$217	\$(504	) 143	%	\$328	\$(359	) 191	%	
Assets Under Management (end of period)									
Variable annuity account value	\$49,359	\$58,350	(15	%)					
Fixed Market Value Adjusted annuity and other	8,516	9,429	(10	%)					
account value	0,510	9,429	(10	70)					
Institutional annuity account value	15,286	15,842	(4	%)					
Other account value [3]	90,572	91,935	(1	%)					
Total account value	\$163,733	3 \$175,556	5 (7	%)					
Variable Annuity Account Value									
Account value, beginning of period	\$51,500	\$59,547	(14	%)	\$52,861	\$61,812	2 (14	%)	
Net outflows	(2,079	)(3,056	)32	%	(4,375	)(6,006	)27	%	
Change in market value and other	(62	) 1,859	(103	%)	873	2,544	(66	)%	
Account value, end of period  The three and six months anded June 20, 2015 in	\$49,359	•	(15		-	\$58,350	•	%)	

Account value, end of period \$49,359 \$58,350 (15 %) \$49,359 \$58,350 (15 %)

The three and six months ended June 30, 2015 include a federal income tax benefit of \$48 related to conclusion of the 2007 to 2011 IRS audit.