

BCB BANCORP INC  
Form 10-K  
March 30, 2012

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

(Mark One)

**S Annual Report Pursuant To Section 13 or 15(d) Of The Securities Exchange Act of 1934**

For the fiscal ended December 31, 2011.

or

**£ Transition Report Pursuant To Section 13 or 15(d) Of The Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number: **000-50275**

**BCB BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**New Jersey**

(State or other jurisdiction of incorporation or organization)

**26-0065262**

(I.R.S. Employer Identification No.)

**104-110 Avenue C, Bayonne, New Jersey**

(Address of principal executive offices)

**07002**

(Zip Code)

Registrant's telephone number, including area code: **(201) 823-0700**

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class        | Name of each exchange on which registered |
|----------------------------|---|
| Common Stock, no par value | The NASDAQ Stock Market, LLC              |

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

YES  NO

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the Registrant was required to submit and post such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer \* Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

YES  NO

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant, computed by reference to the last sale price on June 30, 2011, as reported by the Nasdaq Capital Market, was approximately \$88.6 million.

As of March 1, 2012, there were issued 9,404,775 shares of the Registrant’s Common Stock outstanding.

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**DOCUMENTS INCORPORATED BY REFERENCE:**

(1) Proxy Statement for the 2012 Annual Meeting of Stockholders of the Registrant (Part III).

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This report on Form 10-K contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of BCB Bancorp, Inc. and subsidiaries. This document may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “plan,” “project,” “seek,” “strive,” “try,” or future or conditional verbs such as “will,” “would,” “could,” “may,” or similar expressions. Although we believe that our plans, intentions and expectations, as reflected in these forward-looking statements are reasonable, we can give no assurance that these plans, intentions or expectations will be achieved or realized. By identifying these statements for you in this manner, we are alerting you to the possibility that our actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Important factors that could cause our actual results and financial condition to differ from those indicated in the forward-looking statements include, among others, those discussed below and under “Risk Factors” in Part I, Item 1A of this Annual Report on Form 10-K. You should not place undue reliance on these forward-looking statements, which reflect our expectations only as of the date of this report. We do not assume any obligation to revise forward-looking statements except as may be required by law.

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**PART I**

**ITEM 1. BUSINESS**

**BCB Bancorp, Inc.**

BCB Bancorp, Inc. (the “Company”) is a New Jersey corporation, and is the holding company parent of BCB Community Bank (the “Bank”). The Company has not engaged in any significant business activity other than owning all of the outstanding common stock of BCB Community Bank. Our executive office is located at 104-110 Avenue C, Bayonne, New Jersey 07002. Our telephone number is (201) 823-0700. At December 31, 2011 we had \$1.2 billion in consolidated assets, \$977.6 million in deposits and \$100.0 million in consolidated stockholders’ equity. The Company is subject to extensive regulation by the Board of Governors of the Federal Reserve System.

**BCB Community Bank**

BCB Community Bank opened for business on November 1, 2000 as Bayonne Community Bank, a New Jersey chartered commercial bank. We changed our name from Bayonne Community Bank to BCB Community Bank in April of 2007. On October 14, 2011, the Bank completed its acquisition of Allegiance Community Bank. At December 31, 2011, we operated through eleven branches in Bayonne, Jersey City, Hoboken, Monroe Township, South Orange, and Woodbridge, New Jersey and through our executive office located at 104-110 Avenue C and our administrative office located at 591-595 Avenue C, Bayonne, New Jersey 07002. Our deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) and we are a member of the Federal Home Loan Bank System.

We are a community-oriented financial institution. Our business is to offer FDIC-insured deposit products and to invest funds held in deposit accounts at the Bank, together with funds generated from operations, in investment securities and loans. We offer our customers:

loans, including commercial and multi-family real estate loans, one- to four-family mortgage loans, home equity loans, construction loans, consumer loans and commercial business loans. In recent years the primary growth in our loan portfolio has been in loans secured by commercial real estate and multi-family properties. Conversely, in 2011, we deemphasized the origination of construction loans;

FDIC-insured deposit products, including savings and club accounts, non-interest bearing accounts, money market accounts, certificates of deposit and individual retirement accounts; and



retail and commercial banking services including wire transfers, money orders, traveler's checks, safe deposit boxes, a night depository, bond coupon redemption and automated teller services.

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### Business Strategy

Our business strategy is to operate as a well-capitalized, profitable and independent community-oriented financial institution dedicated to providing quality customer service. Management's and the Board of Directors' extensive knowledge of the Hudson County market differentiates us from our competitors. Our business strategy incorporates the following elements: maintaining a community focus, focusing on profitability, continuing our growth, concentrating on real estate based lending, capitalizing on market dynamics, providing attentive and personalized service and attracting highly qualified and experienced personnel.

*Maintaining a community focus.* Our management and Board of Directors have strong ties to the Bayonne community. Many members of the management team are Bayonne natives and are active in the community through non-profit board membership, local business development organizations, and industry associations. In addition, our board members are well established professionals and business people in the Bayonne area. Management and the Board are interested in making a lasting contribution to the Bayonne community and have succeeded in attracting deposits and loans through attentive and personalized service.

*Focusing on profitability.* For the year ended December 31, 2011, our return on average equity was 6.14% and our return on average assets was 0.54%. Our earnings per diluted share was \$0.64 for the year ended December 31, 2011 compared to \$2.05 for the year ended December 31, 2010. Earnings per share results have come under pressure recently, primarily as a result of the pervasive economic downturn in both the national and local economy as well as several one-time events. Management is committed to maintaining profitability by diversifying the products, pricing and services we offer.

*Continuing our growth.* We have consistently increased our assets. In addition to organic growth, the acquisition of Allegiance Community Bank in October 2011 resulted in our assets increasing from \$1.1 billion at December 31, 2010 to \$1.2 billion at December 31, 2011. Moreover, we have maintained our asset quality ratios while growing the loan portfolio. At December 31, 2011, our non-performing assets to total assets ratio was 4.47%.

*Concentrating on real estate-based lending.* A primary focus of our business strategy is to originate loans secured by commercial and multi-family properties. Such loans provide higher returns than loans secured by one- to four-family real estate. As a result of our underwriting practices, including debt service requirements for commercial real estate and multi-family loans, management believes that such loans offer us an opportunity to obtain higher returns.

*Capitalizing on market dynamics.* The consolidation of the banking industry in Hudson County has provided a unique opportunity for a customer focused banking institution, such as the Bank. We believe our local roots and community focus provides the Bank with an opportunity to capitalize on the consolidation in our market area. This consolidation

has moved decision making away from local, community-based banks to much larger banks headquartered outside of New Jersey. We believe our local roots and community focus provides the Bank with an opportunity to capitalize on the consolidation in our market area.

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*Providing attentive and personalized service.* Management believes that providing attentive and personalized service is the key to gaining deposit and loan relationships in Bayonne and its surrounding communities. Since we began operations, our branches have been open seven (7) days a week.

*Attracting highly experienced and qualified personnel.* An important part of our strategy is to hire bankers who have prior experience in the Hudson County market as well as pre-existing business relationships. Our management team has an average of 30 years of banking experience, while our lenders and branch personnel have significant prior experience at community banks and regional banks in Hudson County. Management believes that its knowledge of the Hudson County market has been a critical element in the success of BCB Community Bank. Management's extensive knowledge of the local communities has allowed us to develop and implement a highly focused and disciplined approach to lending and has enabled the Bank to attract a high percentage of low cost deposits.

## Our Market Area

We are located in the City of Bayonne, Jersey City and Hoboken in Hudson County, Monroe Township and Woodbridge in Middlesex County, and South Orange in Essex County, New Jersey. The Bank's locations are easily accessible and provide convenient services to businesses and individuals throughout our market area. Following our acquisition of Allegiance Community Bank in 2011 our market area expanded to include branch offices in South Orange and Woodbridge, New Jersey.

Our market area includes the City of Bayonne, Jersey City, portions of Hoboken, South Orange, Woodbridge, and Monroe Township, New Jersey. These areas are all considered "bedroom" or "commuter" communities to Manhattan. Our market area is well-served by a network of arterial roadways including Route 440 and the New Jersey Turnpike.

Our market area has a high level of commercial business activity. Businesses are concentrated in the service sector and retail trade areas. Major employers in our market area include Bayonne Medical Center and the Bayonne Board of Education.

## Competition

The banking business in New Jersey is extremely competitive. We compete for deposits and loans with existing New Jersey and out-of-state financial institutions that have longer operating histories, larger capital reserves and more established customer bases. Our competition includes large financial service companies and other entities in addition to traditional banking institutions such as savings and loan associations, savings banks, commercial banks and credit

unions.

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Our larger competitors have a greater ability to finance wide-ranging advertising campaigns through their greater capital resources. Our marketing efforts depend heavily upon referrals from officers, directors, stockholders, selective advertising in local media and direct mail solicitations. We compete for business principally on the basis of personal service to customers, customer access to our officers and directors and competitive interest rates and fees.

In the financial services industry in recent years, intense market demands, technological and regulatory changes and economic pressures have eroded industry classifications that were once clearly defined. Banks have diversified their services, increased rates paid on deposits and become more cost effective as a result of competition with one another and with new types of financial service companies, including non-banking competitors. Some of the results of these market dynamics in the financial services industry have been a number of new bank and non-bank competitors, increased merger activity, and increased customer awareness of product and service differences among competitors.

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*Analysis of Loan Portfolio.* Set forth below is selected data relating to the composition of our loan portfolio by type of loan as a percentage of the respective portfolio.

| Type of loans:                     | At December 31, 2011 |         | 2010      |         | 2009      |         | 2008      |         | 2007      |         |
|------------------------------------|----------------------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|
|                                    | Amount               | Percent | Amount    | Percent | Amount    | Percent | Amount    | Percent | Amount    | Percent |
| (Dollars in Thousands)             |                      |         |           |         |           |         |           |         |           |         |
| Real estate loans:                 |                      |         |           |         |           |         |           |         |           |         |
| One- to four-family                | \$218,085            | 25.58 % | \$234,435 | 29.98 % | \$76,490  | 18.70 % | \$74,039  | 17.94 % | \$55,248  | 14.96 % |
| Construction                       | 17,000               | 1.99    | 17,848    | 2.28    | 51,330    | 12.55   | 62,483    | 15.14   | 49,984    | 13.53   |
| Commercial and multi-family        | 472,424              | 55.42   | 410,212   | 52.45   | 223,792   | 54.71   | 223,179   | 54.07   | 208,108   | 56.35   |
| Home equity <sup>(2)</sup>         | 69,075               | 8.10    | 63,603    | 8.13    | 34,298    | 8.39    | 38,065    | 9.22    | 35,397    | 9.58    |
| Commercial business <sup>(1)</sup> | 74,573               | 8.75    | 54,160    | 6.93    | 22,487    | 5.50    | 14,098    | 3.42    | 19,873    | 5.38    |
| Consumer                           | 1,308                | 0.16    | 1,816     | 0.23    | 641       | 0.15    | 920       | 0.21    | 739       | 0.20    |
| Total                              | 852,465              | 100.00% | 782,074   | 100.00% | 409,038   | 100.00% | 412,784   | 100.00% | 369,349   | 100.00% |
| Less:                              |                      |         |           |         |           |         |           |         |           |         |
| Deferred loan fees, net            | 1,193                |         | 556       |         | 522       |         | 654       |         | 630       |         |
| Allowance for loan losses          | 10,509               |         | 8,417     |         | 6,644     |         | 5,304     |         | 4,065     |         |
| Total loans, net                   | \$840,763            |         | \$773,101 |         | \$401,872 |         | \$406,826 |         | \$364,654 |         |

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.





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*Loan Maturities.* The following table sets forth the contractual maturity of our loan portfolio at December 31, 2011. The amount shown represents outstanding principal balances. Demand loans, loans having no stated schedule of repayments and no stated maturity and overdrafts are reported as being due in one year or less. Variable-rate loans are shown as due at the time of repricing. The table does not include prepayments or scheduled principal repayments.

|                                    | <b>Due<br/>within<br/>1 Year</b> | <b>Due<br/>after 1<br/>through<br/>5 Years</b> | <b>Due<br/>after 5<br/>Years</b> | Total     |
|------------------------------------|----------------------------------|--|----------------------------------|-----------|
|                                    | (In Thousands)                   |  |                                  |           |
| One- to four-family                | \$788                            | \$2,923  | \$214,374                        | \$218,085 |
| Construction                       | 12,980                           | 1,388  | 2,632                            | 17,000    |
| Commercial business <sup>(1)</sup> | 34,279                           | 14,692   | 25,602                           | 74,573    |
| Commercial and multi-family        | 10,196                           | 56,579   | 405,649                          | 472,424   |
| Home equity <sup>(2)</sup>         | 472                              | 9,072  | 59,531                           | 69,075    |
| Consumer                           | 140                              | 395  | 773                              | 1,308     |
| Total amount due                   | \$58,855                         | \$85,049                                       | \$708,561                        | \$852,465 |

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(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

*Loans with Predetermined or Floating or Adjustable Rates of Interest.* The following table sets forth the dollar amount of all loans at December 31, 2011 that are due after December 31, 2012, and have predetermined interest rates and that have floating or adjustable interest rates.

|                                    | <b>Fixed<br/>Rates</b> | <b>Floating or<br/>Adjustable<br/>Rates</b> | Total     |
|------------------------------------|------------------------|---|-----------|
|                                    | (In Thousands)         |   |           |
| One- to four-family                | \$208,499              | \$8,798                                     | \$217,297 |
| Construction                       | 1,310                  | 2,710                                       | 4,020     |
| Commercial business <sup>(1)</sup> | 3,706                  | 36,588                                      | 40,294    |
| Commercial and multi-family        | 193,601                | 268,627                                     | 462,228   |
| Home equity <sup>(2)</sup>         | 60,242                 | 8,361                                       | 68,603    |
| Consumer                           | 1,075                  | 93  | 1,168     |
| Total amount due                   | \$468,433              | \$325,177                                   | \$793,610 |

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(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

*Commercial and Multi-family Real Estate Loans.* Our commercial and multi-family real estate loans are secured by commercial real estate (for example, shopping centers, medical buildings, retail offices) and multi-family residential units, consisting of five or more units. Permanent loans on commercial and multi-family properties are generally originated in amounts up to 75% of the appraised value of the property. Our commercial real estate loans are secured by improved property such as office buildings, retail stores, warehouses, church buildings and other non-residential buildings. Commercial and multi-family real estate loans are generally made at rates that adjust above the five year U.S. Treasury interest rate, with terms of up to 25 years, or are balloon loans with fixed interest rates which generally mature in three to five years with principal amortization for a period of up to 30 years. Our largest commercial loan had a principal balance of \$11.0 million at December 31, 2011, was secured by commercial property and was performing in accordance with its terms on that date. Our largest multi-family loan had a principal balance of \$4.1 million at December 31, 2011. This loan was performing in accordance with its terms on that date. In connection with our acquisition of Allegiance Community Bank, we acquired \$51.8 million in commercial and multi-family loans.

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Loans secured by commercial and multi-family real estate are generally larger and involve a greater degree of risk than one- to four-family residential mortgage loans. The borrower's creditworthiness and the feasibility and cash flow potential of the project is of primary concern in commercial and multi-family real estate lending. Loans secured by income properties are generally larger and involve greater risks than residential mortgage loans because payments on loans secured by income properties are often dependent on the successful operation or management of the properties. As a result, repayment of such loans may be subject to a greater extent than residential real estate loans to adverse conditions in the real estate market or the economy. We intend to continue emphasizing the origination of loans secured by commercial real estate and multi-family properties.

*One- to Four-Family Lending.* Our one- to four-family residential mortgage loans are secured by property located primarily in the State of New Jersey. We generally originate one- to four-family residential mortgage loans in amounts up to 80% of the lesser of the appraised value or selling price of the mortgaged property without requiring mortgage insurance. We will originate loans with loan to value ratios up to 90% provided the borrowers obtain private mortgage insurance. We originate both fixed rate and adjustable rate loans. One- to four-family loans may have terms of up to 30 years. The majority of one- to four-family loans we originate for retention in our portfolio have terms no greater than 15 years. We offer adjustable rate loans with fixed rate periods of up to five years, with principal and interest calculated using a maximum 30-year amortization period. We offer these loans with a fixed rate for the first five years with repricing every year after the initial period. Adjustable rate loans may adjust up to 200 basis points annually and 600 basis points over the term of the loan. We also broker for a third party lender one- to four-family residential loans, which are primarily fixed rate loans with terms of 30 years. Our loan brokerage activities permit us to offer customers longer-term fixed rate loans we would not otherwise originate while providing a source of fee income. During 2011, we brokered \$29.0 million in one- to four-family loans and recognized gains of \$408,000 from the sale of such loans.

All of our one- to four-family mortgages include "due on sale" clauses, which are provisions giving us the right to declare a loan immediately payable if the borrower sells or otherwise transfers an interest in the property to a third party.

Property appraisals on real estate securing our single-family residential loans are made by state certified and licensed independent appraisers approved by our Board of Directors. Appraisals are performed in accordance with applicable regulations and policies. At our discretion, we obtain either title insurance policies or attorneys' certificates of title on all first mortgage real estate loans originated. We also require fire and casualty insurance on all properties securing our one- to four-family loans. We also require the borrower to obtain flood insurance where appropriate. In some instances, we charge a fee equal to a percentage of the loan amount commonly referred to as points.

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*Construction Loans.* We offer loans to finance the construction of various types of commercial and residential property. We originated \$2.6 million of such loans during the year ended December 31, 2011. Construction loans to builders generally are offered with terms of up to eighteen months and interest rates are tied to the prime rate plus a margin. During 2011, we deemphasized the origination of construction loans. These loans generally are offered as adjustable rate loans. We will originate residential construction loans for individual borrowers and builders, provided all necessary plans and permits are in order. Construction loan funds are disbursed as the project progresses. As of December 31, 2011, our largest construction loan was \$3.8 million, of which \$3.7 million was disbursed. This construction loan has been made for the construction of twenty-one residential units. As of December 31, 2011, this loan was performing in accordance with its terms.

Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property's value at completion of construction and development and the estimated cost (including interest) of construction. During the construction phase, a number of factors could result in delays and cost overruns. If the estimate of construction costs proves to be inaccurate, we may be required to advance funds beyond the amount originally committed to permit completion of the project. Additionally, if the estimate of value proves to be inaccurate, we may be confronted, at or prior to the maturity of the loan, with a project having a value which is insufficient to assure full repayment.

*Home Equity Loans and Home Equity Lines of Credit.* We offer home equity loans and lines of credit that are secured by the borrower's primary residence. Our home equity loans can be structured as loans that are disbursed in full at closing or as lines of credit. Home equity loans and lines of credit are offered with terms up to 15 years. Virtually all of our home equity loans are originated with fixed rates of interest and home equity lines of credit are originated with adjustable interest rates tied to the prime rate. Home equity loans and lines of credit are underwritten under the same criteria that we use to underwrite one- to four-family loans. Home equity loans and lines of credit may be underwritten with a loan-to-value ratio of 80% when combined with the principal balance of the existing mortgage loan. At the time we close a home equity loan or line of credit, we file a mortgage to perfect our security interest in the underlying collateral. At December 31, 2011, the outstanding balances of home equity loans and lines of credit totaled \$69.1 million, or 8.10% of our loan portfolio.

*Commercial Business Loans.* Our commercial business loans are underwritten on the basis of the borrower's ability to service such debt from income. Our underwriting standards for commercial business loans include a review of the applicant's tax returns, financial statements, credit history and an assessment of the applicant's ability to meet existing obligations and payments on the proposed loan based on cash flow generated by the applicant's business. Commercial business loans are generally made to small and mid-sized companies located within the State of New Jersey. In most cases, we require collateral of real estate, equipment, accounts receivable, inventory, chattel or other assets before making a commercial business loan. Our largest commercial business loan at December 31, 2011 was an unsecured loan to a local Board of Education and had a principal balance of \$12.2 million. This loan was performing in accordance with its terms as of that date.



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Commercial business loans generally have higher rates and shorter terms than one- to four-family residential loans, but they may also involve higher average balances and a higher risk of default since their repayment generally depends on the successful operation of the borrower's business.

*Consumer Loans.* We make various types of secured and unsecured consumer loans and loans that are collateralized by new and used automobiles. Consumer loans generally have terms of three years to ten years.

Consumer loans are advantageous to us because of their interest rate sensitivity, but they also involve more credit risk than residential mortgage loans because of the higher potential for default, the nature of the collateral and the difficulty in disposing of the collateral.

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*Loan Approval Authority and Underwriting.* We establish various lending limits for executive management and also maintain a loan committee. The loan committee is comprised of the Chairman of the Board, the President, the Senior Lending Officer and five non-employee members of the Board of Directors. The President or the Senior Lending Officer, together with one other loan officer, have authority to approve applications for real estate loans up to \$500,000, other secured loans up to \$500,000 and unsecured loans up to \$25,000. The loan committee considers all applications in excess of the above lending limits and the entire board of directors ratifies all such loans.

Upon receipt of a completed loan application from a prospective borrower, a credit report is ordered. Income and certain other information is verified. If necessary, additional financial information may be requested. An appraisal is required for the underwriting of all one- to four-family loans. We may rely on an estimate of value of real estate performed by our Senior Lending Officer for home equity loans or lines of credit of up to \$250,000. Appraisals are processed by state certified independent appraisers approved by the Board of Directors.

An attorney's certificate of title is required on all newly originated real estate mortgage loans. In connection with refinancing and home equity loans or lines of credit in amounts up to \$250,000, we will obtain a record owner's search in lieu of an attorney's certificate of title. Borrowers also must obtain fire and casualty insurance. Flood insurance is also required on loans secured by property that is located in a flood zone.

*Loan Commitments.* Written commitments are given to prospective borrowers on all approved real estate loans. Generally, we honor commitments for up to 90 days from the date of issuance. At December 31, 2011, our outstanding loan origination commitments totaled \$39.1 million, standby letters of credit totaled \$1.5 million, outstanding construction loans in progress totaled \$3.6 million and undisbursed lines of credit totaled \$29.2 million.

*Loan Delinquencies.* We send a notice of nonpayment to borrowers when their loan becomes 15 days past due. If such payment is not received by month end, an additional notice of nonpayment is sent to the borrower. After 60 days, if payment is still delinquent, a notice of right to cure default is sent to the borrower giving 30 additional days to bring the loan current before foreclosure is commenced. If the loan continues in a delinquent status for 90 days past due and no repayment plan is in effect, foreclosure proceedings will be initiated. In an effort to more closely monitor the performance of our loan portfolio and asset quality, the Bank has created various concentration of credit reports, specifically as it relates to our construction and commercial real estate portfolios. These reports stress test declining property values up to and including a 25% value depreciation to the original appraised value to determine our potential exposure.

Loans are reviewed and are placed on a non-accrual status when the loan becomes more than 90 days delinquent or when, in our opinion, the collection of additional interest is doubtful. Once placed on non-accrual status, the accrual of interest income is discontinued. Income is subsequently recognized only to the extent that cash payments are received until delinquency status is reduced to less than ninety days, in which case the loan is returned to accrual status. At

December 31, 2011, we had \$47.8 million in non-accruing loans. Our largest exposure of non-performing loans consisted of a relationship with several related borrowers and collateralized by both residential and commercial real estate and business assets whose principal balance was \$5.3 million at December 31, 2011. This borrower is in foreclosure and while there has been a certain level of depreciation of the underlying collateral, the Bank believes that upon conveyance and disposition of the properties, the Bank will not incur a loss on these facilities.



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A loan is considered impaired when it is probable the borrower will not repay the loan according to the original contractual terms of the loan agreement. We have determined that first mortgage loans on one- to four-family properties and all consumer loans represent large groups of smaller-balance homogeneous loans that are collectively evaluated. Additionally, we have determined that an insignificant delay (less than 90 days) will not cause a loan to be classified as impaired if we expect to collect all amounts due including interest accrued at the contractual interest rate for the period of delay. We independently evaluate all loans identified as impaired. We estimate credit losses on impaired loans based on the present value of expected cash flows or the fair value of the underlying collateral if the loan repayment will be derived from the sale or operation of such collateral. Impaired loans, or portions of such loans, are charged off when we determine that a realized loss has occurred. Until such time, an allowance for loan losses is maintained for estimated losses. Cash receipts on impaired loans are applied first to accrued interest receivable unless otherwise required by the loan terms, except when an impaired loan is also a nonaccrual loan, in which case the portion of the receipts related to interest is recognized as income. At December 31, 2011, we had one hundred-seventy-eight loans with an unpaid principal balance totaling \$61.1 million which are classified as impaired and on which loan loss allowances totaling \$3.4 million have been established. During 2011, interest income of \$2.0 million was recognized on impaired loans during the time of impairment.

The following table sets forth delinquencies in our loan portfolio as of the dates indicated:

|                                  | At December 31, 2011   |                            |                 |                            | At December 31, 2010 |                            |                 |                            |
|----------------------------------|------------------------|----------------------------|-----------------|----------------------------|----------------------|----------------------------|-----------------|----------------------------|
|                                  | 60-89 Days             |                            | 90 Days or More |                            | 60-89 Days           |                            | 90 Days or More |                            |
|                                  | Number of Loans        | Principal Balance of Loans | Number of Loans | Principal Balance of Loans | Number of Loans      | Principal Balance of Loans | Number of Loans | Principal Balance of Loans |
|                                  | (Dollars in Thousands) |                            |                 |                            |                      |                            |                 |                            |
| <u>Real estate mortgage:</u>     |                        |                            |                 |                            |                      |                            |                 |                            |
| One- to four- family residential | 4                      | \$ 1,381                   | 39              | \$ 10,473                  | 9                    | \$ 3,706                   | 48              | \$ 15,115                  |
| Construction                     | —                      | —                          | 8               | 3,660                      | —                    | —                          | 7               | 2,773                      |
| Home equity                      | 3                      | 242                        | 17              | 1,099                      | 7                    | 694                        | 20              | 1,632                      |
| Commercial and multi-family      | 5                      | 1,839                      | 52              | 19,866                     | 9                    | 5,391                      | 64              | 21,147                     |
| Total                            | 12                     | 3,462                      | 116             | 35,098                     | 25                   | 9,791                      | 139             | 40,667                     |
| Commercial business              | 2                      | 499                        | 9               | 1,286                      | 4                    | 456                        | 5               | 861                        |
| Consumer                         | —                      | —                          | —               | —                          | 1                    | 5                          | 4               | 283                        |
| Total delinquent loans           | 14                     | \$ 3,961                   | 125             | \$ 36,384                  | 30                   | \$ 10,252                  | 148             | \$ 41,811                  |
| Delinquent loans to total loans  |                        | 0.46 %                     |                 | 4.27 %                     |                      | 1.31 %                     |                 | 5.35 %                     |

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|                                  | At December 31, 2009 |                            |                 |                            | At December 31, 2008 |                            |                 |                            |
|----------------------------------|----------------------|----------------------------|-----------------|----------------------------|----------------------|----------------------------|-----------------|----------------------------|
|                                  | 60-89 Days           |                            | 90 Days or More |                            | 60-89 Days           |                            | 90 Days or More |                            |
|                                  | Number of Loans      | Principal Balance of Loans | Number of Loans | Principal Balance of Loans | Number of Loans      | Principal Balance of Loans | Number of Loans | Principal Balance of Loans |
| <u>Real estate mortgage:</u>     |                      |                            |                 |                            |                      |                            |                 |                            |
| One- to four- family residential | 3                    | \$ 3,973                   | 5               | \$ 1,559                   | 3                    | \$ 1,507                   | 4               | \$ 1,213                   |
| Construction                     | —                    | —                          | 7               | 4,343                      | 1                    | 360                        | —               | —                          |
| Home equity                      | 2                    | 517                        | 2               | 251                        | —                    | —                          | —               | —                          |
| Commercial and multi-family      | 5                    | 2,729                      | 8               | 5,280                      | 2                    | 265                        | 5               | 2,515                      |
| Total                            | 10                   | 7,219                      | 22              | 11,433                     | 6                    | 2,132                      | 9               | 3,728                      |
| Commercial business              | 1                    | 369                        | 1               | 500                        | —                    | —                          | —               | —                          |
| Consumer                         | —                    | —                          | —               | —                          | —                    | —                          | —               | —                          |
| Total delinquent loans           | 11                   | \$ 7,588                   | 23              | \$ 11,933                  | 6                    | \$ 2,132                   | 9               | \$ 3,728                   |
| Delinquent loans to total loans  |                      | 1.86 %                     |                 | 2.92 %                     |                      | 0.51 %                     |                 | 0.90 %                     |

|                                  | At December 31, 2007 |                            |                 |                            |
|----------------------------------|----------------------|----------------------------|-----------------|----------------------------|
|                                  | 60-89 Days           |                            | 90 Days or More |                            |
|                                  | Number of Loans      | Principal Balance of Loans | Number of Loans | Principal Balance of Loans |
| <u>Real estate mortgage:</u>     |                      |                            |                 |                            |
| One- to four- family residential | —                    | \$ —                       | 1               | \$ 319                     |
| Construction                     | —                    | —                          | 1               | 1,247                      |
| Home equity                      | —                    | —                          | 1               | 149                        |
| Commercial and multi-family      | 2                    | 1,770                      | 5               | 2,558                      |
| Total                            | 2                    | 1,770                      | 8               | 4,273                      |
| Commercial business              | —                    | —                          | —               | —                          |
| Consumer                         | —                    | —                          | —               | —                          |
| Total delinquent loans           | 2                    | \$ 1,770                   | 8               | \$ 4,273                   |
| Delinquent loans to total loans  |                      | 0.48 %                     |                 | 1.16 %                     |

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The table below sets forth the amounts and categories of non-performing assets in the Bank's loan portfolio. Loans are placed on non-accrual status when delinquent more than 90 days or when the collection of principal and/or interest become doubtful. Foreclosed assets include assets acquired in settlement of loans.

|   | <b>At December 31,</b> |          |          |         |         |
|---|------------------------|----------|----------|---------|---------|
|   | 2011                   | 2010     | 2009     | 2008    | 2007    |
|   | (Dollars in Thousands) |          |          |         |         |
| <u>Non-accruing loans:</u>                                  |                        |          |          |         |         |
| One- to four-family residential                             | \$15,511               | \$15,115 | \$1,559  | \$1,213 | \$319   |
| Construction  | 4,040                  | 2,773    | 4,343    | —       | 1,247   |
| Home equity   | 1,729                  | 1,632    | 251      | —       | 149     |
| Commercial and multi-family                                 | 22,280                 | 21,147   | 5,280    | 2,515   | 2,039   |
| Commercial business   | 4,265                  | 861      | 500      | —       | —       |
| Consumer  | —                      | 283      | —        | —       | —       |
| Total   | 47,825                 | 41,811   | 11,933   | 3,728   | 3,754   |
| <u>Accruing loans delinquent more than 90 days:</u>         |                        |          |          |         |         |
| One- to four-family residential                             | —                      | —        | —        | —       | —       |
| Construction  | —                      | —        | —        | —       | —       |
| Home equity   | —                      | —        | —        | —       | —       |
| Commercial and multi-family                                 | —                      | —        | —        | —       | 519     |
| Commercial business   | —                      | —        | —        | —       | —       |
| Consumer  | —                      | —        | —        | —       | —       |
| Total   | —                      | —        | —        | —       | 519     |
| Total non-performing loans                                  | 47,825                 | 41,811   | 11,933   | 3,728   | 4,273   |
| Foreclosed assets   | 6,570                  | 3,602    | 1,270    | 1,435   | 287     |
| Total non-performing assets                                 | \$54,395               | \$45,413 | \$13,203 | \$5,163 | \$4,560 |
| Total non-performing assets as a percentage of total assets | 4.47 %                 | 4.10 %   | 2.09 %   | 0.89 %  | 0.81 %  |
| Total non-performing loans as a percentage of total loans   | 5.61 %                 | 5.35 %   | 2.92 %   | 0.90 %  | 1.16 %  |

For the year ended December 31, 2011, gross interest income which would have been recorded had our non-accruing loans been current in accordance with their original terms amounted to \$4.4 million. We received and recorded \$968,000 in interest income for such loans for the year ended December 31, 2011.

*Classified Assets.* Our policies provide for a classification system for problem assets. When we classify problem assets, we may establish general allowances for loan losses in an amount deemed prudent by management. General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. A

portion of general loss allowances established to cover possible losses related to assets classified as substandard or doubtful may be included in determining our regulatory capital. Specific valuation allowances for loan losses generally do not qualify as regulatory capital. At December 31, 2011, we had \$576,000 in assets classified as loss, all of which are considered impaired, \$7.1 million in assets classified as doubtful, of which \$4.3 million were classified as impaired, \$36.5 million in assets classified as substandard, of which \$24.3 million were classified as impaired and \$28.2 million in assets classified as special mention, of which \$15.5 million were classified as impaired. The loans classified as substandard represent primarily commercial loans secured either by residential real estate, commercial real estate or heavy equipment. The loans that have been classified substandard were classified as such primarily because either updated financial information has not been timely provided, or the collateral underlying the loan is in the process of being revalued.

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The Company's internal credit risk grades are based on the definitions currently utilized by the banking regulatory agencies. The grades assigned and definitions are as follows, and loans graded excellent, above average, good and watch list (risk ratings 1-4) are treated as "pass" for grading purposes:

*5 – Special Mention-* Loans currently performing but with potential weaknesses including adverse trends in borrower's operations, credit quality, financial strength, or possible collateral deficiency.

*6 – Substandard-* Loans that are inadequately protected by current sound worth, paying capacity, and collateral support. Loans on "nonaccrual" status. The loan needs special and corrective attention.

*7 – Doubtful-* Weaknesses in credit quality and collateral support make full collection improbable, but pending reasonable factors remain sufficient to defer the loss status.

*8 – Loss-* Continuance as a bankable asset is not warranted. However, this does not preclude future attempts at partial recovery.

*Allowances for Loan Losses.* A provision for loan losses is charged to operations based on management's evaluation of the losses that may be incurred in our loan portfolio. In addition, our determination of the amount of the allowance for loan losses is subject to review by the New Jersey Department of Banking and Insurance and the FDIC, as part of their examination process. After a review of the information available, our regulators might require the establishment of an additional allowance. Any increase in the loan loss allowance required by regulators would have a negative impact on our earnings. Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements include a general allocated allowance for impaired loans, a specific allowance for impaired loans, and an unallocated portion.

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The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:

- General economic conditions.
- Trends in charge-offs.
- Trends and levels of delinquent loans.
- Trends and levels of non-performing loans, including loans over 90 days delinquent.
- Trends in volume and terms of loans.
- Levels of allowance for specific classified loans.
- Credit concentrations

The methodology includes the segregation of the loan portfolio into two divisions. Loans that are performing and loans that are impaired. Loans which are performing are evaluated homogeneously by loan class or loan type. The allowance of performing loans is evaluated based on historical loan experience, including consideration of peer loss analysis, with an adjustment for qualitative factors due to economic conditions in the market. Impaired loans are loans which are more than 60 days delinquent or troubled debt restructured. These loans are individually evaluated for loan loss either by current appraisal, estimated economic factor, or net present value. Management reviews the overall estimate for feasibility and bases the loan loss provision accordingly. As of December 31, 2011, non-accrual loans differed from the amount of total loans past due greater than 90 days due to troubled debt restructuring of loans which are maintained on non-accrual status for a minimum of six months until the borrower has demonstrated its ability to satisfy the terms of the restructured loan. The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates lack some element of precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

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The following table sets forth an analysis of the Bank's allowance for loan losses.

|   | Years Ended December 31, |         |         |         |         |   |      |   |      |   |
|---|--------------------------|---------|---------|---------|---------|---|------|---|------|---|
|   | 2011                     | 2010    | 2009    | 2008    | 2007    |   |      |   |      |   |
|   | (Dollars in Thousands)   |         |         |         |         |   |      |   |      |   |
| Balance at beginning of period  | \$8,417                  | \$6,644 | \$5,304 | \$4,065 | \$3,733 |   |      |   |      |   |
| <u>Charge-offs:</u>   |                          |         |         |         |         |   |      |   |      |   |
| One- to four-family residential   | 122                      | —       | —       | —       | —       |   |      |   |      |   |
| Construction  | 687                      | 15      | —       | 90      | 270     |   |      |   |      |   |
| Commercial business <sup>(1)</sup>  | 24                       | 351     | —       | 3       | —       |   |      |   |      |   |
| Commercial and multi-family   | 1,173                    | 323     | 205     | —       | —       |   |      |   |      |   |
| Home equity <sup>(2)</sup>  | —                        | —       | —       | —       | —       |   |      |   |      |   |
| Consumer  | 27                       | —       | 7       | 8       | 15      |   |      |   |      |   |
| Total charge-offs   | 2,033                    | 689     | 212     | 101     | 285     |   |      |   |      |   |
| Recoveries  | 25                       | 12      | 2       | 40      | 17      |   |      |   |      |   |
| Net charge-offs   | 2,008                    | 677     | 210     | 61      | 268     |   |      |   |      |   |
| Provisions charged to operations  | 4,100                    | 2,450   | 1,550   | 1,300   | 600     |   |      |   |      |   |
| Ending balance  | \$10,509                 | \$8,417 | \$6,644 | \$5,304 | \$4,065 |   |      |   |      |   |
| Ratio of non-performing assets to total assets at the end of period                                     | 4.47                     | %       | 4.10    | %       | 2.09    | % | 0.89 | % | 0.81 | % |
| Allowance for loan losses as a percent of total loans outstanding                                       | 1.23                     | %       | 1.08    | %       | 1.62    | % | 1.28 | % | 1.10 | % |
| Ratio of net charge-offs (recoveries) during the period to total loans outstanding at end of the period | 0.24                     | %       | 0.09    | %       | 0.05    | % | 0.01 | % | 0.07 | % |
| Ratio of net charge-offs (recoveries) during the period to non-performing loans                         | 4.20                     | %       | 1.62    | %       | 1.79    | % | 1.64 | % | 6.27 | % |

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(1) Includes business lines of credit.

(2) Includes home equity lines of credit.





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*Allocation of the Allowance for Loan Losses.* The following table illustrates the allocation of the allowance for loan losses for each category of loan. The allocation of the allowance to each category is not necessarily indicative of future loss in any particular category and does not restrict our use of the allowance to absorb losses in other loan categories.

|                                   | At December 31,<br>2011 |  | 2010    |  | 2009    |  | 2008    |  | 2007    |  |
|-----------------------------------|-------------------------|--|---------|--|---------|--|---------|--|---------|--|
|                                   | Amount                  | Percent<br>of<br>Loans<br>in each<br>Category<br>in Total<br>Loans | Amount  | Percent<br>of<br>Loans<br>in each<br>Category<br>in Total<br>Loans | Amount  | Percent<br>of<br>Loans<br>in each<br>Category<br>in Total<br>Loans | Amount  | Percent<br>of<br>Loans<br>in each<br>Category<br>in Total<br>Loans | Amount  | Percent<br>of<br>Loans<br>in each<br>Category<br>in Total<br>Loans |
| <b>(Dollars in Thousands)</b>     |                         |  |         |  |         |  |         |  |         |  |
| Type of loan:                     |                         |  |         |  |         |  |         |  |         |  |
| One- to<br>four-family            | \$2,679                 | 25.58 %  | \$171   | 29.98 %  | \$430   | 18.70 %  | \$688   | 17.94 %  | \$221   | 14.96 %  |
| Construction                      | 304                     | 1.99   | 426     | 2.28   | 1,437   | 12.55  | 941     | 15.14  | 885     | 13.53  |
| Home equity                       | 677                     | 8.10   | 204     | 8.13   | 186     | 8.39   | 167     | 9.22   | 172     | 9.58   |
| Commercial<br>and<br>multi-family | 5,798                   | 55.42  | 6,179   | 52.45  | 4,184   | 54.71  | 3,175   | 54.07  | 2,476   | 56.35  |
| Commercial<br>business            | 1,041                   | 8.75   | 1,286   | 6.93   | 365     | 5.50   | 216     | 3.42   | 262     | 5.38   |
| Consumer                          | 10                      | 0.16   | 18      | 0.23   | 42      | 0.15   | 117     | 0.21   | 49      | 0.20   |
| Unallocated                       | —                       | —  | 133     | —  | —       | —  | —       | —  | —       | —  |
| Total                             | \$10,509                | 100.00 %   | \$8,417 | 100.00 %   | \$6,644 | 100.00 %   | \$5,304 | 100.00 %   | \$4,065 | 100.00 %   |

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Investment Activities

*Investment Securities.* We are required under federal regulations to maintain a minimum amount of liquid assets that may be invested in specified short-term securities and certain other investments. The level of liquid assets varies depending upon several factors, including: (i) the yields on investment alternatives, (ii) our judgment as to the attractiveness of the yields then available in relation to other opportunities, (iii) expectation of future yield levels, and (iv) our projections as to the short-term demand for funds to be used in loan origination and other activities.

Investment securities, including mortgage-backed securities, are classified at the time of purchase, based upon management's intentions and abilities, as securities held-to-maturity or securities available for sale. Debt securities acquired with the intent and ability to hold to maturity are classified as held-to-maturity and are stated at cost and adjusted for amortization of premium and accretion of discount, which are computed using the level yield method and recognized as adjustments of interest income. All other debt and equity securities are classified as available for sale to serve principally as a source of liquidity.

Current regulatory and accounting guidelines regarding investment securities require us to categorize securities as held-to-maturity, available for sale or trading. As of December 31, 2011, the amortized cost of securities classified as held-to-maturity was \$207.0 million. We had \$1.0 million in securities classified as available for sale, and no securities classified as trading. Securities classified as available for sale are reported for financial reporting purposes at the fair value with net changes in the fair value from period to period included as a separate component of stockholders' equity, net of income taxes. As of December 31, 2011, our securities classified as held-to-maturity had a fair value of \$213.9 million. Changes in the fair value of securities classified as held-to-maturity do not affect our income, unless we determine there to be an other-than-temporary impairment for those securities in an unrealized loss position. As of December 31, 2011, management concluded that all unrealized losses were temporary in nature since they are related to interest rate fluctuations rather than any underlying credit quality of the issuers. Additionally, the Company has no plans to sell these securities and has concluded that it is unlikely it would have to sell these securities prior to the anticipated recovery of the unrealized losses. While these securities were classified as held to maturity, ASC 320 (formerly FAS 115) allows sales of securities so designated, provided that a substantial portion (at least 85%) of the principal balance has been amortized prior to the sale. During the year ended December 31, 2011, proceeds from sales of securities held to maturity totaled approximately \$2.4 million and resulted in gross gains of \$25,000 and gross losses of \$7,000.

As of December 31, 2011, our investment policy allowed investments in instruments such as: (i) U.S. Treasury obligations; (ii) U.S. federal agency or federally sponsored agency obligations; (iii) mortgage-backed securities; and (iv) certificates of deposit. The Board of Directors may authorize additional investments. As of December 31, 2011, our U.S. Government agency securities totaled \$6.3 million, all of which were classified as held-to-maturity and which primarily consisted of callable securities issued by government sponsored enterprises. Our level of U.S. government agency securities totaled \$30.8 million at December 31, 2010. The decrease during 2011 reflects the maturity or the exercise of call options of \$40.0 million in U.S. government agency securities, which more than offset purchases of U.S. government agency securities totalling \$15.5 million.



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As a source of liquidity and to supplement our lending activities, we have invested in residential mortgage-backed securities. Mortgage-backed securities generally yield less than the loans that underlie such securities because of the cost of payment guarantees or credit enhancements that reduce credit risk. Mortgage-backed securities can serve as collateral for borrowings and, through repayments, as a source of liquidity. Mortgage-backed securities represent a participation interest in a pool of single-family or other type of mortgages. Principal and interest payments are passed from the mortgage originators, through intermediaries (generally government-sponsored enterprises) that pool and repackage the participation interests in the form of securities, to investors, like us. The government-sponsored enterprises guarantee the payment of principal and interest to investors and include Freddie Mac, Ginnie Mae, and Fannie Mae.

Mortgage-backed securities typically are issued with stated principal amounts. The securities are backed by pools of mortgage loans that have interest rates that are within a set range and have varying maturities. The underlying pool of mortgages can be composed of either fixed rate or adjustable rate mortgage loans. Mortgage-backed securities are generally referred to as mortgage participation certificates or pass-through certificates. The interest rate risk characteristics of the underlying pool of mortgages (i.e., fixed rate or adjustable rate) and the prepayment risk, are passed on to the certificate holder. The life of a mortgage-backed pass-through security is equal to the life of the underlying mortgages. Expected maturities will differ from contractual maturities due to scheduled repayments and because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

*Securities Portfolio.* The following table sets forth the carrying value of our securities portfolio and FHLB stock at the dates indicated.

|                                       | At December 31, |           |           |
|---------------------------------------|-----------------|-----------|-----------|
|                                       | 2011            | 2010      | 2009      |
|                                       | (In Thousands)  |           |           |
| Securities available for sale:        |                 |           |           |
| Equity securities                     | \$1,045         | \$1,098   | \$1,346   |
| Securities held to maturity:          |                 |           |           |
| U.S. Government and Agency securities | 6,315           | 30,838    | 98,023    |
| Mortgage-backed securities            | 198,877         | 126,955   | 34,621    |
| Corporate subordinated notes          | —               | 6,000     | —         |
| Municipal obligations                 | 1,370           | 1,376     | —         |
| Trust originated preferred security   | 403             | 403       | —         |
| Total securities held to maturity     | 206,965         | 165,572   | 132,644   |
| FHLB stock                            | 7,498           | 6,723     | 5,714     |
| Total investment securities           | \$215,508       | \$173,393 | \$139,704 |

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The following table shows our securities held-to-maturity purchase sale and repayment activities for the periods indicated.

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2011</b>                     | <b>2010</b> | <b>2009</b> |
|   | <b>(In Thousands)</b>           |             |             |
| Securities acquired through merger      | \$34,969                        | \$86,770    | \$—         |
| Purchases:                              |                                 |             |             |
| Fixed-rate                              | \$95,537                        | \$104,997   | \$147,647   |
| Total purchases                         | \$95,537                        | \$104,997   | \$147,647   |
| Sales:                                  |                                 |             |             |
| Fixed-rate                              | \$2,420                         | \$—         | \$—         |
| Total sales                             | \$2,420                         | \$—         | \$—         |
| Principal Repayments:                   |                                 |             |             |
| Repayment of principal                  | \$(85,088)                      | \$(156,757) | \$155,553   |
| (Decrease) Increase in other items, net | (1,605 )                        | \$(2,082 )  | 730         |
| Net increases (decreases)               | \$41,393                        | \$32,928    | \$(8,636 )  |

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*Maturities of Securities Portfolio.* The following table sets forth information regarding the scheduled maturities, carrying values, estimated market values, and weighted average yields for the Bank's debt securities portfolio at December 31, 2011 by contractual maturity. The following table does not take into consideration the effects of scheduled repayments or the effects of possible prepayments.

|                                     | As of December 31, 2011 |               |                             |               |                             |               |                     |               |                             |                |               |  |
|-------------------------------------|-------------------------|---------------|-----------------------------|---------------|-----------------------------|---------------|---------------------|---------------|-----------------------------|----------------|---------------|--|
|                                     | Within one year         |               | More than One to five years |               | More than five to ten years |               | More than ten years |               | Total investment securities |                |               |  |
|                                     | Carrying Value          | Average Yield | Carrying Value              | Average Yield | Carrying Value              | Average Yield | Carrying Value      | Average Yield | Fair Value                  | Carrying Value | Average Yield |  |
|                                     | (Dollars in Thousands)  |               |                             |               |                             |               |                     |               |                             |                |               |  |
| U.S. government agency securities   | \$3,315                 | 5.00%         | \$—                         | —%            | \$—                         | —%            | \$3,000             | 5.00%         | \$6,365                     | \$6,315        | 5.00%         |  |
| Mortgage-backed securities          | 9                       | —             | 1,325                       | 2.27          | 37,032                      | 2.06          | 160,511             | 3.31          | 205,670                     | 198,877        | 3.07          |  |
| Municipal obligations               | —                       | —             | —                           | —             | 391                         | 4.89          | 979                 | 5.57          | 1,459                       | 1,370          | 5.38          |  |
| Trust originated preferred security | —                       | —             | —                           | —             | —                           | —             | 403                 | 7.68          | 409                         | 403            | 7.68          |  |
| Total investment securities         | \$3,324                 | 5.00%         | \$1,325                     | 2.27%         | \$37,423                    | 2.07%         | \$164,893           | 3.36%         | \$213,903                   | \$206,965      | 3.15%         |  |

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Our major external source of funds for lending and other investment purposes are deposits. Funds are also derived from the receipt of payments on loans, prepayment of loans, maturities of investment securities and mortgage-backed securities and borrowings. Scheduled loan principal repayments are a relatively stable source of funds, while deposit inflows and outflows and loan prepayments are significantly influenced by general interest rates and market conditions.

*Deposits.* Consumer and commercial deposits are attracted principally from within our primary market area through the offering of a selection of deposit instruments including demand, NOW, savings and club accounts, money market accounts, and term certificate accounts. Deposit account terms vary according to the minimum balance required, the time period the funds must remain on deposit, and the interest rate.

The interest rates paid by us on deposits are set at the direction of our senior management. Interest rates are determined based on our liquidity requirements, interest rates paid by our competitors, our growth goals, and applicable regulatory restrictions and requirements. As of December 31, 2011 and December 31, 2010 we had \$9.2 million and \$6.3 million in brokered deposits, respectively.

*Deposit Accounts.* The following table sets forth the dollar amount of deposits in the various types of deposit programs we offered as of the dates indicated.

|                           | December 31,<br>2011                               |               | 2010   |               | 2009   |               |
|---------------------------|--|---------------|--|---------------|--|---------------|
|                           | <b>Weighted<br/>Average<br/>Rate<sup>(1)</sup></b> | <b>Amount</b> | <b>Weighted<br/>Average<br/>Rate<sup>(1)</sup></b> | <b>Amount</b> | <b>Weighted<br/>Average<br/>Rate<sup>(1)</sup></b> | <b>Amount</b> |
|                           | (Dollars in Thousands)                             |               |  |               |  |               |
| Demand                    | —%   | \$78,589      | —%   | \$69,471      | —%   | \$37,082      |
| NOW                       | 0.54   | 112,605       | 0.85   | 80,775        | 1.22   | 34,270        |
| Money market              | 0.68   | 67,592        | 0.85   | 55,676        | 1.94   | 33,656        |
| Savings and club accounts | 0.40   | 265,546       | 0.73   | 245,951       | 1.12   | 108,170       |
| Certificates of deposit   | 1.50   | 453,291       | 1.77   | 434,415       | 3.19   | 250,560       |
| Total                     | 1.00%  | \$977,623     | 1.33%  | \$886,288     | 2.44%  | \$463,738     |

(1) Represents the average rate paid during the year.





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The following table sets forth our deposit flows during the periods indicated.

|                                       | Years Ended December 31, |           |           |
|---------------------------------------|--------------------------|-----------|-----------|
|                                       | 2011                     | 2010      | 2009      |
|                                       | (Dollars in Thousands)   |           |           |
| Beginning of period                   | \$886,288                | \$463,738 | \$410,503 |
| Net deposits <sup>(1)</sup>           | 83,010                   | 414,034   | 43,097    |
| Interest credited on deposit accounts | 8,325                    | 8,516     | 10,138    |
| Total increase in deposit accounts    | 91,335                   | 422,550   | 53,235    |
| Ending balance                        | \$977,623                | \$886,288 | \$463,738 |
| Percent increase                      | 10.31 %                  | 91.12 %   | 12.97 %   |

(1) Includes deposits totaling \$111,365 received in 2011 in connection with the Allegiance Community Bank acquisition and \$435,810 in 2010 received in connection with the Pamrapo Bancorp, Inc., acquisition.

*Jumbo Certificates of Deposit.* As of December 31, 2011, the aggregate amount of outstanding certificates of deposit in amounts greater than or equal to \$100,000 was approximately \$255.2 million. The following table indicates the amount of our certificates of deposit of \$100,000 or more by time remaining until maturity.

| Maturity Period             | At December 31, 2011 |  |
|-----------------------------|----------------------|--|
|                             | (In Thousands)       |  |
| Within three months         | \$68,131             |  |
| Three through twelve months | 111,708              |  |
| Over twelve months          | 75,328               |  |
| Total                       | \$255,167            |  |

The following table presents, by rate category, our certificate of deposit accounts as of the dates indicated.

| At December 31,        |         | 2010   |         | 2009   |         |
|------------------------|---------|--------|---------|--------|---------|
| 2011                   |         | Amount | Percent | Amount | Percent |
| Amount                 | Percent | Amount | Percent | Amount | Percent |
| (Dollars in Thousands) |         |        |         |        |         |

Certificate of deposit rates:

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|               |                  |                |                  |                |                  |                |
|---------------|------------------|----------------|------------------|----------------|------------------|----------------|
| 0.00% - 0.99% | \$165,931        | 36.60          | % \$—            | -%             | \$—              | -%             |
| 1.00% - 1.99% | 172,983          | 38.16          | 312,597          | 71.96          | 111,078          | 44.33          |
| 2.00% - 2.99% | 58,390           | 12.88          | 74,265           | 17.10          | 56,002           | 22.35          |
| 3.00% - 3.99% | 52,382           | 11.56          | 41,004           | 9.44           | 47,731           | 19.05          |
| 4.00% - 4.99% | 2,884            | 0.64           | 5,531            | 1.27           | 33,619           | 13.42          |
| 5.00% - 5.99% | 721              | 0.16           | 1,018            | 0.23           | 2,130            | 0.85           |
| <b>Total</b>  | <b>\$453,291</b> | <b>100.00%</b> | <b>\$434,415</b> | <b>100.00%</b> | <b>\$250,560</b> | <b>100.00%</b> |

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The following table presents, by rate category, the remaining period to maturity of certificate of deposit accounts outstanding as of December 31, 2011.

|                | Maturity Date     |                         |                         |                 | Total     |
|----------------|-------------------|-------------------------|-------------------------|-----------------|-----------|
|                | 1 Year or<br>Less | Over 1<br>to 2<br>Years | Over 2<br>to 3<br>Years | Over 3<br>Years |           |
| (In Thousands) |                   |                         |                         |                 |           |
| Interest rate: |                   |                         |                         |                 |           |
| 0.00% - 0.99%  | \$153,912         | \$11,765                | \$254                   | \$—             | \$165,931 |
| 1.00% - 1.99%  | 135,132           | 27,963                  | 7,628                   | 2,260           | 172,983   |
| 2.00% - 2.99%  | 28,116            | 6,698                   | 8,156                   | 15,420          | 58,390    |
| 3.00% - 3.99%  | 1,750             | 9,881                   | 27,097                  | 13,654          | 52,382    |
| 4.00% - 4.99%  | 2,850             | —                       | 34                      | —               | 2,884     |
| 5.00% - 5.99%  | 29                | 692                     | —                       | —               | 721       |
| Total          | \$321,789         | \$56,999                | \$43,169                | \$31,334        | \$453,291 |

*Borrowings.* Beginning September 7, 2010, the Federal Home Loan Bank of New York (“FHLB NY”) replaced the existing Overnight Repricing Advance Program and its associated companion products, the Overnight Line of Credit (“OLOC”), OLOC Plus, OLOC Companion, and OLOC Companion Plus with the new Overnight Advance. The new Overnight advance permits the Bank to borrow overnight up to its maximum borrowing capacity at the FHLB NY. The Bank is no longer restricted to the previous borrowing limits of 10% (OLOC) or up to 20% (OLOC Plus) of total assets. At December 31, 2011, the Bank’s total credit exposure cannot exceed 50% of its total assets, or \$608.5 million, based on the borrowing limitations outlined in the Federal Home Loan Bank of New York’s member products guide. The total credit exposure limit to 50% of total assets is recalculated each quarter. Additionally, at December 31, 2011 we had a floating rate junior subordinated debenture of \$4.1 million which has been callable at the Company’s option since June 17, 2009, and quarterly thereafter.

The following table sets forth information concerning balances and interest rates on our short-term borrowings at the dates and for the periods indicated.

|   | At or For the Years<br>Ended December 31, |      |      |
|---|---|------|------|
|   | 2011                                      | 2010 | 2009 |
|   | (Dollars in<br>Thousands)                 |      |      |
| Balance at end of period                        | \$ —                                      | \$ — | \$ — |
| Average balance during period                   | \$ —                                      | \$ — | \$38 |
| Maximum outstanding at any month end            | \$ —                                      | \$ — | \$ — |
| Weighted average interest rate at end of period | —   | —    | —    |

Average interest rate during period                      ~~%~~      ~~—%~~      0.51%

Employees

At December 31, 2011, we had 206 full-time and 57 part-time employees. None of our employees is represented by a collective bargaining group. We believe that our relationship with our employees is good.

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Subsidiaries

We have two non-bank subsidiaries. BCB Holding Company Investment Corp. was established in 2004 for the purpose of holding and investing in securities. Only securities authorized to be purchased by BCB Community Bank are held by BCB Holding Company Investment Corp. At December 31, 2011, this company held \$168.9 million in securities. With the merger with Pamrapo Bancorp. Inc., we acquired Pamrapo Service Corporation which has been inactive since May 2010.

Supervision and Regulation

Bank holding companies and banks are extensively regulated under both federal and state law. These laws and regulations are intended to protect depositors, not shareholders. The description below is limited to certain material aspects of the statutes and regulations addressed, and is not intended to be a complete description of such statutes and regulations and their effects on the Company or the Bank.

As further described below under the heading “The Dodd-Frank Act”, the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank Act”), will significantly change the current bank regulatory structure described in this section and will affect the lending, investment, trading and operating activities of financial institutions and their holding companies. These and any other changes in applicable laws or regulations, whether by Congress or regulatory agencies, may have a material effect on the business and prospects of the Company and the Bank.

**The Dodd-Frank Act**

The Dodd-Frank Act has changed the current bank regulatory structure and affect the lending, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act eliminated the Office of Thrift Supervision and requires that federal savings associations be regulated by the Office of the Comptroller of the Currency (the primary federal regulator for national banks). The Dodd-Frank Act also authorizes the Board of Governors of the Federal Reserve Board (“Federal Reserve”) to supervise and regulate all savings and loan holding companies.

The Dodd-Frank Act requires the Federal Reserve to set minimum capital levels for bank holding companies that are as stringent as those required for insured depository institutions, and the components of Tier 1 capital would be restricted to capital instruments that are currently considered to be Tier 1 capital for insured depository institutions. In addition, the proceeds of trust preferred securities are excluded from Tier 1 capital unless such securities were issued prior to May 19, 2010 by bank or savings and loan holding companies with less than \$15 billion of assets. The legislation also establishes a floor for capital of insured depository institutions that cannot be lower than the standards in effect today, and directs the federal banking regulators to implement new leverage and capital requirements within 18 months. These new leverage and capital requirements must take into account off-balance sheet activities and other risks, including risks relating to securitized products and derivatives.

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The Dodd-Frank Act created a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rulemaking authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit “unfair, deceptive or abusive” acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Banks and savings institutions with \$10 billion or less in assets will be examined by their applicable bank regulators. The new legislation also weakens the federal preemption available for national banks and federal savings associations, and gives the state attorneys general the ability to enforce applicable federal consumer protection laws.

The Dodd Frank Act also broadens the base for FDIC insurance assessments. The FDIC must promulgate rules under which assessments will be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2008, and non-interest bearing transaction accounts have unlimited deposit insurance through December 31, 2012. Lastly, the Dodd-Frank Act increases stockholder influence over boards of directors by requiring companies to give stockholders a non-binding vote on executive compensation and so-called “golden parachute” payments, and by authorizing the Securities and Exchange Commission to promulgate rules that would allow stockholders to nominate and solicit votes for their own candidates using a company’s proxy materials. The legislation also directs the Federal Reserve to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded.

### **Bank Holding Company Regulation**

As a bank holding company registered under the Bank Holding Company Act of 1956, as amended, the Company is subject to the regulation and supervision applicable to bank holding companies by the Federal Reserve. The Company is also subject to the provisions of the New Jersey Banking Act of 1948 (the “New Jersey Banking Act”) and the regulations of the Commissioner of the New Jersey Department of Banking and Insurance (“Commissioner”). The Company is required to file reports with the Federal Reserve and the Commissioner regarding its business operations and those of its subsidiaries.

**Federal Regulation.** The Bank Holding Company Act requires, among other things, the prior approval of the Federal Reserve in any case where a bank holding company proposes to (i) acquire all or substantially all of the assets of any other bank, (ii) acquire direct or indirect ownership or control of more than 5% of the outstanding voting stock of any bank (unless it owns a majority of such company’s voting shares) or (iii) merge or consolidate with any other bank holding company. The Federal Reserve will not approve any acquisition, merger, or consolidation that would have a substantially anti-competitive effect, unless the anti-competitive impact of the proposed transaction is clearly outweighed by a greater public interest in meeting the convenience and needs of the community to be served. The

Federal Reserve also considers capital adequacy and other financial and managerial resources and future prospects of the companies and the banks concerned, together with the convenience and needs of the community to be served, when reviewing acquisitions or mergers.



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The Bank Holding Company Act generally prohibits a bank holding company, with certain limited exceptions, from (i) acquiring or retaining direct or indirect ownership or control of more than 5% of the outstanding voting stock of any company which is not a bank or bank holding company, or (ii) engaging directly or indirectly in activities other than those of banking, managing or controlling banks, or performing services for its subsidiaries, unless such non-banking business is determined by the Federal Reserve to be so closely related to banking or managing or controlling banks as to be properly incident thereto.

The Bank Holding Company Act has been amended to permit bank holding companies and banks, which meet certain capital, management and Community Reinvestment Act standards, to engage in a broader range of non-banking activities. In addition, bank holding companies which elect to become financial holding companies may engage in certain banking and non-banking activities without prior Federal Reserve approval. At this time, the Company has elected not to become a financial holding company, as it does not engage in any activities not permissible for banks.

There are a number of obligations and restrictions imposed on bank holding companies and their depository institution subsidiaries by law and regulatory policy that are designed to minimize potential loss to the depositors of such depository institutions and the FDIC insurance funds in the event the depository institution is in danger of default. Under a policy of the Federal Reserve with respect to bank holding company operations, a bank holding company is required to serve as a source of financial strength to its subsidiary depository institutions and to commit resources to support such institutions in circumstances where it might not do so absent such policy. The Federal Reserve also has the authority under the Bank Holding Company Act to require a bank holding company to terminate any activity or to relinquish control of a non-bank subsidiary upon the Federal Reserve's determination that such activity or control constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

The Federal Reserve has adopted risk-based capital guidelines for bank holding companies. The risk-based capital guidelines are designed to make regulatory capital requirements more sensitive to differences in risk profile among banks and bank holding companies, to account for off-balance sheet exposure, and to minimize disincentives for holding liquid assets. Under these guidelines, assets and off-balance sheet items are assigned to broad risk categories each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items.

The Company is subject to regulatory capital requirements and guidelines imposed by the Federal Reserve, which are substantially similar to those imposed by the FDIC on depository institutions within their jurisdictions. At December 31, 2011, the Company, was considered to be a well capitalized Bank Holding Company.

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The Federal Reserve may set higher capital requirements for holding companies whose circumstances warrant it. For example, holding companies experiencing internal growth or making acquisitions are expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

As noted above, the Dodd-Frank Act requires the Federal Reserve to set minimum capital levels for bank holding companies that are as stringent as those required for insured depository institutions, and the components of Tier 1 capital would be restricted to capital instruments that are currently considered to be Tier 1 capital for insured depository institutions. Such changes, and others that may be proposed and implemented in the future, may affect the Company's capital ratios and risk-adjusted assets.

***New Jersey Regulation.*** Under the New Jersey Banking Act, a company owning or controlling a savings bank is regulated as a bank holding company and must file certain reports with the Commissioner and is subject to examination by the Commissioner. Under the New Jersey Banking Act, as well as Federal law, no person may acquire control of the Company or the Bank without first obtaining approval of such acquisition of control from the Federal Reserve and the Commissioner.

## **Bank Regulation**

As a New Jersey-chartered commercial bank, the Bank is subject to the regulation, supervision, and examination of the Commissioner. As an FDIC-insured institution, the Bank is subject to the regulation, supervision and examination of the FDIC. The regulations of the FDIC and the Commissioner impact virtually all of our activities, including the minimum level of capital we must maintain, our ability to pay dividends, our ability to expand through new branches or acquisitions and various other matters.

***Insurance of Deposit Accounts.*** The FDIC insures deposits at FDIC insured financial institutions such as the Bank. Deposit accounts in the Bank are insured by the FDIC generally up to a maximum of \$250,000 per separately insured depositor and up to a maximum of \$250,000 for self-directed retirement accounts. The FDIC charges the insured financial institutions premiums to maintain the Deposit Insurance Fund.

Under the FDIC's current risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other risk factors. The rates for nearly all of the financial institutions industry vary between five and seven cents for every \$100 of domestic deposits.

As part of its plan to restore the Deposit Insurance Fund in the wake of the large number of bank failures following the financial crisis, the FDIC imposed a special assessment of 5 basis points for the second quarter of 2009. In addition, the FDIC has required all insured institutions to prepay their quarterly risk-based assessments for the fourth quarter of 2009, and for all of 2010, 2011 and 2012. As part of this prepayment, the FDIC assumed a 5% annual growth in the assessment base and applied a 3 basis point increase in assessment rates effective January 1, 2011. As of December 31, 2011 the current balance of the prepaid FDIC premium assessment was approximately \$694,000.

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In February 2011, the FDIC published a final rule under the Dodd-Frank Act to reform the deposit insurance assessment system. The rule redefines the assessment base used for calculating deposit insurance assessments effective April 1, 2011. Under the new rule, assessments will be based on an institution's average consolidated total assets minus average tangible equity as opposed to total deposits. Since the new base will be much larger than the current base, the FDIC also lowered assessment rates so that the total amount of revenue collected from the industry will not be significantly altered. The new rule is expected to benefit smaller financial institutions, which typically rely more on deposits for funding, and shift more of the burden for supporting the insurance fund to larger institutions, which have greater access to non-deposit sources of funding.

The Dodd-Frank Act also extended the unlimited deposit insurance on non-interest bearing transaction accounts through December 31, 2012. Unlike the FDIC's Temporary Liquidity Guarantee Program, the insurance provided under the Dodd-Frank Act does not extend to low-interest NOW accounts, and there is no separate assessment on covered accounts.

Insurance of deposits may be terminated by the FDIC upon a finding that an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. We do not currently know of any practice, condition or violation that may lead to termination of our deposit insurance.

In addition to the FDIC assessments, the Financing Corporation ("FICO") is authorized to impose and collect, with the approval of the FDIC, assessments for anticipated payments, issuance costs and custodial fees on bonds issued by the FICO in the 1980s to recapitalize the former Federal Savings and Loan Insurance Corporation. The bonds issued by the FICO are due to mature in 2017 through 2019. For the year ended December 31, 2011, we paid \$78,000 in FICO assessments.

***Capital Adequacy Guidelines.*** The FDIC has promulgated risk-based capital rules, which are designed to make regulatory capital requirements more sensitive to differences in risk profile among banks, to account for off-balance sheet exposure, and to minimize disincentives for holding liquid assets. Under these rules, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. These rules are substantially similar to the Federal Reserve rules discussed above.

In addition to the risk-based capital rules, the FDIC has adopted a minimum Tier 1 capital (leverage) ratio. This measurement is substantially similar to the Federal Reserve leverage capital measurement discussed above. At December 31, 2011, the Bank's ratio of total capital to risk-weighted assets was 16.42%. Our Tier 1 capital to risk-weighted assets was 15.34%, and our Tier 1 capital to average assets was 8.66%.



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As noted above, the Dodd-Frank Act establishes a floor for capital of insured depository institutions that cannot be lower than the standards in effect today, and directs the federal banking regulators to implement new leverage and capital requirements within 18 months. These new leverage and capital requirements must take into account off-balance sheet activities and other risks, including risks relating to securitized products and derivatives.

**Transactions with Affiliates.** Transactions between banks and their related parties or affiliates are limited by Sections 23A and 23B of the Federal Reserve Act. An affiliate of a bank is any company or entity that controls, is controlled by or is under common control with the bank. In a holding company context, the parent bank holding company and any companies which are controlled by such parent holding company are affiliates of the bank. Generally, Sections 23A and 23B of the Federal Reserve Act and Regulation W (i) limit the extent to which the bank or its subsidiaries may engage in “covered transactions” with any one affiliate to an amount equal to 10.0% of such institution’s capital stock and surplus, and contain an aggregate limit on all such transactions with all affiliates to an amount equal to 20.0% of such institution’s capital stock and surplus and (ii) require that all such transactions be on terms substantially the same, or at least as favorable, to the institution or subsidiary as those provided to non-affiliates. The term “covered transaction” includes the making of loans, purchase of assets, issuance of a guarantee and other similar transactions. In addition, loans or other extensions of credit by the financial institution to the affiliate are required to be collateralized in accordance with the requirements set forth in Section 23A of the Federal Reserve Act. The Sarbanes-Oxley Act of 2002 generally prohibits loans by a company to its executive officers and directors. However, the law contains a specific exception for loans by a depository institution to its executive officers and directors in compliance with federal banking laws assuming such loans are also permitted under the law of the institution’s chartering state. Under such laws, the Bank’s authority to extend credit to executive officers, directors and 10% shareholders (“insiders”), as well as entities such person’s control, is limited. The law limits both the individual and aggregate amount of loans the Bank may make to insiders based, in part, on the Bank’s capital position and requires certain board approval procedures to be followed. Such loans are required to be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees. Loans to executive officers are further limited by specific categories.

The Dodd-Frank Act requires that the Federal Reserve make certain changes to the regulations governing transactions with affiliates described above. It is uncertain when such changes will become effective.

**Dividends.** The Bank may pay dividends as declared from time to time by the Board of Directors out of funds legally available, subject to certain restrictions. Under the New Jersey Banking Act of 1948, as amended, the Bank may not pay a cash dividend unless, following the payment, the Bank’s capital stock will be unimpaired and the Bank will have a surplus of no less than 50% of the Bank capital stock or, if not, the payment of the dividend will not reduce the surplus. In addition, the Bank cannot pay dividends in amounts that would reduce the Bank’s capital below regulatory imposed minimums.

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**Federal Securities Laws**

The Company's common stock is registered with the SEC under the Securities Exchange Act of 1934, as amended ("Exchange Act"). The Company is subject to the information, proxy solicitation, insider trading restrictions and other requirements under the Securities Exchange Act of 1934.

Under the Exchange Act, we are required to conduct a comprehensive review and assessment of the adequacy of our existing financial systems and controls. For the year ended December 31, 2011, our auditors are required to audit our internal control over financial reporting.

Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley"), contains a broad range of legislative reforms intended to address corporate and accounting fraud. In addition to the establishment of a new accounting oversight board that will enforce auditing, quality control and independence standards and will be funded by fees from all publicly traded companies, Sarbanes-Oxley places certain restrictions on the scope of services that may be provided by accounting firms to their public company audit clients. Any non-audit services being provided to a public company audit client will require preapproval by the company's audit committee. In addition, Sarbanes-Oxley makes certain changes to the requirements for audit partner rotation after a period of time. Sarbanes-Oxley requires chief executive officers and chief financial officers, or their equivalent, to certify to the accuracy of periodic reports filed with the Securities and Exchange Commission, subject to civil and criminal penalties if they knowingly or willingly violate this certification requirement. The Company's Chief Executive Officer and Chief Financial Officer have signed certifications to this Form 10-K as required by Sarbanes-Oxley. In addition, under Sarbanes-Oxley, counsel will be required to report evidence of a material violation of the securities laws or a breach of fiduciary duty by a company to its chief executive officer or its chief legal officer, and, if such officer does not appropriately respond, to report such evidence to the audit committee or other similar committee of the board of directors or the board itself.

Under Sarbanes-Oxley, longer prison terms will apply to corporate executives who violate federal securities laws; the period during which certain types of suits can be brought against a company or its officers is extended; and bonuses issued to top executives prior to restatement of a company's financial statements are now subject to disgorgement if such restatement was due to corporate misconduct. Executives are also prohibited from trading the company's securities during retirement plan "blackout" periods, and loans to company executives (other than loans by financial institutions permitted by federal rules and regulations) are restricted. In addition, a provision directs that civil penalties levied by the Securities and Exchange Commission as a result of any judicial or administrative action under Sarbanes-Oxley be deposited to a fund for the benefit of harmed investors. The Federal Accounts for Investor Restitution provision also requires the Securities and Exchange Commission to develop methods of improving collection rates. The legislation accelerates the time frame for disclosures by public companies, as they must

immediately disclose any material changes in their financial condition or operations. Directors and executive officers must also provide information for most changes in ownership in a company's securities within two business days of the change.



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Sarbanes-Oxley also increases the oversight of, and codifies certain requirements relating to, audit committees of public companies and how they interact with the company's "registered public accounting firm." Audit Committee members must be independent and are absolutely barred from accepting consulting, advisory or other compensatory fees from the issuer. In addition, companies must disclose whether at least one member of the committee is a "financial expert" (as such term is defined by the Securities and Exchange Commission) and if not, why not. Under Sarbanes-Oxley, a company's registered public accounting firm is prohibited from performing statutorily mandated audit services for a company if such company's chief executive officer, chief financial officer, comptroller, chief accounting officer or any person serving in equivalent positions had been employed by such firm and participated in the audit of such company during the one-year period preceding the audit initiation date. Sarbanes-Oxley also prohibits any officer or director of a company or any other person acting under their direction from taking any action to fraudulently influence, coerce, manipulate or mislead any independent accountant engaged in the audit of the company's financial statements for the purpose of rendering the financial statements materially misleading. Sarbanes-Oxley also requires the Securities and Exchange Commission to prescribe rules requiring inclusion of any internal control report and assessment by management in the annual report to shareholders. Sarbanes-Oxley requires the company's registered public accounting firm that issues the audit report to report on the company's internal control over financial planning.

Under Section 404 of the Sarbanes-Oxley Act of 2002, we are required to conduct a comprehensive review and assessment of the adequacy of our existing financial systems and controls.

## AVAILABILITY OF ANNUAL REPORT

Our Annual Report is available on our website, [www.bcb Bancorp.com](http://www.bcb Bancorp.com). We will also provide our Annual Report on Form 10-K free of charge to shareholders who write to the Corporate Secretary at 104-110 Avenue C, Bayonne, New Jersey 07002.

## ITEM 1A. RISK FACTORS

**Our loan portfolio consists of a high percentage of loans secured by commercial real estate and multi-family real estate. These loans are riskier than loans secured by one- to four-family properties.**

At December 31, 2011, \$472.4 million, or 55.42% of our loan portfolio consisted of commercial and multi-family real estate loans. We intend to continue to emphasize the origination of these types of loans. These loans generally expose a lender to greater risk of nonpayment and loss than one- to four-family residential mortgage loans because repayment of the loans often depends on the successful operation and income stream of the borrower's business. Such loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one- to

four-family residential mortgage loans. Consequently, an adverse development with respect to one loan or one credit relationship can expose us to a significantly greater risk of loss compared to an adverse development with respect to a one- to four-family residential mortgage loan.

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**We may not be able to successfully maintain and manage our growth.**

Since December 31, 2007, our assets have grown at a compound annual growth rate of 21.23%, our loan balances have grown at a compound annual growth rate of 23.22% and our deposits have grown at a compound annual growth rate of 25.13%. Our growth has primarily been driven during this period by acquisitions. Our ability to continue to grow depends, in part, upon our ability to expand our market presence, successfully attract core deposits, identify attractive commercial lending opportunities, and identify potential acquisitions and complete such acquisitions.

We cannot be certain as to our ability to manage increased levels of assets and liabilities. We may be required to make additional investments in equipment and personnel to manage higher asset levels and loans balances, which may adversely impact our efficiency ratio, earnings and shareholder returns.

**If our allowance for loan losses is not sufficient to cover actual loan losses, our earnings could decrease.**

Our loan customers may not repay their loans according to the terms of their loans, and the collateral securing the payment of their loans may be insufficient to assure repayment. We may experience significant credit losses, which could have a material adverse effect on our operating results. We make various assumptions and judgments about the collectability of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the amount of the allowance for loan losses, we review our loans and our loss and delinquency experience, and we evaluate economic conditions. If our assumptions prove to be incorrect, our allowance for loan losses may not cover losses in our loan portfolio at the date of the financial statements. Material additions to our allowance would materially decrease our net income. At December 31, 2011, our allowance for loan losses totaled \$10.5 million, representing 1.23% of total loans.

While we have only been operating for eleven years, we have experienced significant growth in our loan portfolio, particularly our loans secured by commercial real estate. Although we believe we have underwriting standards to manage normal lending risks, and although we had \$54.4 million, or 4.47% of total assets consisting of non-performing assets at December 31, 2011, it is difficult to assess the future performance of our loan portfolio due to the relatively recent origination of many of these loans. We can give you no assurance that our non-performing loans will not increase or that our non-performing or delinquent loans will not adversely affect our future performance.

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In addition, federal and state regulators periodically review our allowance for loan losses and may require us to increase our allowance for loan losses or recognize further loan charge-offs. Any increase in our allowance for loan losses or loan charge-offs as required by these regulatory agencies could have a material adverse effect on our results of operations and financial condition.

**We depend primarily on net interest income for our earnings rather than fee income.**

Net interest income is the most significant component of our operating income. We do not rely on traditional sources of fee income utilized by some community banks, such as fees from sales of insurance, securities or investment advisory products or services. For the years ended December 31, 2011 and 2010, our net interest income was \$39.6 million and \$26.4 million, respectively. The amount of our net interest income is influenced by the overall interest rate environment, competition, and the amount of interest-earning assets relative to the amount of interest-bearing liabilities. In the event that one or more of these factors were to result in a decrease in our net interest income, we do not have significant sources of fee income to make up for decreases in net interest income.

**If Our Investment in the Federal Home Loan Bank of New York is Classified as Other-Than-Temporarily Impaired, Our Earnings and Stockholders' Equity Could Decrease.**

We own common stock of the Federal Home Loan Bank of New York. We hold the FHLBNY common stock to qualify for membership in the Federal Home Loan Bank System and to be eligible to borrow funds under the FHLBNY's advance program. The aggregate cost and fair value of our FHLBNY common stock as of December 31, 2011 was \$7.5 million based on its par value. There is no market for our FHLBNY common stock.

Recent published reports indicate that certain member banks of the Federal Home Loan Bank System may be subject to accounting rules and asset quality risks that could result in materially lower regulatory capital levels. In an extreme situation, it is possible that the capitalization of a Federal Home Loan Bank, including the FHLBNY, could be substantially diminished or reduced to zero. Consequently, we believe that there is a risk that our investment in FHLBNY common stock could be deemed other-than-temporarily impaired at some time in the future, and if this occurs, it would cause our earnings and stockholders' equity to decrease by the after-tax amount of the impairment charge.

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**Fluctuations in interest rates could reduce our profitability.**

We realize income primarily from the difference between the interest we earn on loans and investments and the interest we pay on deposits and borrowings. The interest rates on our assets and liabilities respond differently to changes in market interest rates, which means our interest-bearing liabilities may be more sensitive to changes in market interest rates than our interest-earning assets, or vice versa. In either event, if market interest rates change, this “gap” between the amount of interest-earning assets and interest-bearing liabilities that reprice in response to these interest rate changes may work against us, and our earnings may be negatively affected.

We are unable to predict fluctuations in market interest rates, which are affected by, among other factors, changes in the following:

- inflation rates;
- business activity levels;
- money supply; and
- domestic and foreign financial markets.

The value of our investment portfolio and the composition of our deposit base are influenced by prevailing market conditions and interest rates. Our asset-liability management strategy, which is designed to mitigate the risk to us from changes in market interest rates, may not prevent changes in interest rates or securities market downturns from reducing deposit outflow or from having a material adverse effect on our results of operations, our financial condition or the value of our investments.

**Adverse events in New Jersey, where our business is concentrated, could adversely affect our results and future growth.**

Our business, the location of our branches and the real estate collateralizing our real estate loans are concentrated in New Jersey. As a result, we are exposed to geographic risks. The occurrence of an economic downturn in New Jersey, or adverse changes in laws or regulations in New Jersey, could impact the credit quality of our assets, the business of our customers and our ability to expand our business.

Our success significantly depends upon the growth in population, income levels, deposits and housing in our market area. If the communities in which we operate do not grow or if prevailing economic conditions locally or nationally are unfavorable, our business may be negatively affected. In addition, the economies of the communities in which we operate are substantially dependent on the growth of the economy in the State of New Jersey. To the extent that economic conditions in New Jersey are unfavorable or do not continue to grow as projected, the economy in our market area would be adversely affected. Moreover, we cannot give any assurance that we will benefit from any market growth or favorable economic conditions in our market area if they do occur.

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In addition, the market value of the real estate securing loans as collateral could be adversely affected by unfavorable changes in market and economic conditions. As of December 31, 2011, approximately 91.1% of our total loans were secured by real estate. Adverse developments affecting commerce or real estate values in the local economies in our primary market areas could increase the credit risk associated with our loan portfolio. In addition, substantially all of our loans are to individuals and businesses in New Jersey. Our business customers may not have customer bases that are as diverse as businesses serving regional or national markets. Consequently, any decline in the economy of our market area could have an adverse impact on our revenues and financial condition. In particular, we may experience increased loan delinquencies, which could result in a higher provision for loan losses and increased charge-offs. Any sustained period of increased non-payment, delinquencies, foreclosures or losses caused by adverse market or economic conditions in our market area could adversely affect the value of our assets, revenues, results of operations and financial condition.

We operate in a highly regulated environment and may be adversely affected by changes in federal, state and local laws and regulations.

We are subject to extensive regulation, supervision and examination by federal and state banking authorities. Any change in applicable regulations or federal, state or local legislation could have a substantial impact on us and our operations. Additional legislation and regulations that could significantly affect our powers, authority and operations may be enacted or adopted in the future, which could have a material adverse effect on our financial condition and results of operations. Further, regulators have significant discretion and authority to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory authority may have a negative impact on our results of operations and financial condition.

Like other bank holding companies and financial institutions, we must comply with significant anti-money laundering and anti-terrorism laws. Under these laws, we are required, among other things, to enforce a customer identification program and file currency transaction and suspicious activity reports with the federal government. Government agencies have substantial discretion to impose significant monetary penalties on institutions which fail to comply with these laws or make required reports. Because we operate our business in the highly urbanized greater Newark/New York City metropolitan area, we may be at greater risk of scrutiny by government regulators for compliance with these laws.

**Failure to achieve and maintain effective internal control over financial reporting in accordance with rules of the Securities and Exchange Commission promulgated under Section 404 of the Sarbanes-Oxley Act could harm our business and operating results and/or result in a loss of investor confidence in our financial reports, which could in turn have a material adverse effect on our business and stock price.**

Under rules of the Securities and Exchange Commission promulgated under Section 404 of the Sarbanes-Oxley Act of 2002, we were required to furnish a report by our management on our internal control over financial reporting in our

Annual Report on Form 10-K for the fiscal year ended December 31, 2011. In the course of our assessment of the effectiveness of our internal control over financial reporting as of December 31, 2011, which assessment was conducted during the fourth quarter of 2011 and the first quarter of 2012 in connection with the preparation of 2011 consolidated audited financial statements and our Annual Report on Form 10-K, we identified a material weakness in our internal control over financial reporting resulting from (i) a failure to document that monitoring controls were in place with respect to outside service organizations, and that (ii) we failed to test the operating effectiveness of such controls as of December 31, 2011. The Company did test the operating effectiveness of its monitoring controls subsequent to December 31, 2011 and found them to be effective. The material weakness in our internal control over financial reporting, as described in Item 9A, Controls and Procedures, of our Annual Report on Form 10-K for the year ended December 31, 2011, as well as any other weaknesses or deficiencies that may exist or hereafter arise or be identified, could harm our business and operating results, and could result in adverse publicity and a loss in investor confidence in the accuracy and completeness of our financial reports, which in turn could have a material adverse effect on our stock price, and, if such weaknesses are not properly remediated, could adversely affect our ability to report our financial results on a timely basis.

As a result of the foregoing our independent registered public accounting firm identified a material weakness in the Company's internal controls and procedures citing the Company's failure to document monitoring controls over the use of outside service organizations and to test the operating effectiveness of such controls as of December 31, 2011. The material weakness was considered in determining the nature, timing and extent of audit tests applied in the independent public accounting firm's audit of our 2011 consolidated financial statements. Consequently, our independent registered public accounting firm concluded that the Company did not maintain effective internal control over financial reporting as of December 31, 2011.

Although we believe that we have identified the material weakness, identified in Item 9A. Controls and Procedures, of this report, we cannot assure you that additional deficiencies or weaknesses in our internal control over financial reporting will not be identified. In addition, we have as of the date of this filing revised our internal control over financial reporting to ensure that the material deficiency noted above does not occur in the future.



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None.

ITEM 2. PROPERTIES**Item 2. Properties**

The Bank conducts its business through an executive office, one administrative office, and eleven branch offices. Six offices have drive-up facilities. The Bank has eleven automatic teller machines at its branch facilities and two other off-site locations. The following table sets forth information relating to each of the Bank's offices as of December 31, 2011. The total net book value of the Bank's premises and equipment at December 31, 2011 was \$13.6 million.

| Location   | Year Office Opened | Net Book Value |     |
|--|--------------------|----------------|-----|
| Executive Office   |                    |                |     |
| 104-110 Avenue C<br>Bayonne, New Jersey                  | 2003               | \$2,807        |     |
| Administrative Office                                    |                    |                |     |
| 591-597 Avenue C<br>Bayonne, New Jersey                  | 2010               | 3,181          |     |
| Branch Offices   |                    |                |     |
| 860 Broadway<br>Bayonne, New Jersey                      | 2001               | 814            | (1) |
| 510 Broadway Bayonne, New Jersey                         | 2003               | 281            | (1) |
| 401 Washington St. Hoboken, New Jersey                   | 2010               | 84             | (1) |
| 987 Broadway Bayonne, New Jersey                         | 2010               | 609            |     |
| 473 Spotswood Englishtown Rd Monroe Township, New Jersey | 2010               | 202            | (1) |
| 611 Avenue C Bayonne, New Jersey                         | 2010               | 2,640          |     |
| 181 Avenue A Bayonne, New Jersey                         | 2010               | 56             | (1) |
| 211-A Washington Street Jersey City, New Jersey          | 2010               | 66             | (1) |
| 200 Valley Street S. Orange, New Jersey                  | 2011               | 1,377          |     |
| 34 Main Street Woodbridge, New Jersey                    | 2011               | 197            | (1) |
| Net book value of properties                             |                    | 12,314         |     |
| Furnishings and equipment                                |                    | 1,262          | (2) |
| Total premises and equipment                             |                    | \$13,576       |     |

(1) Leased Property

(2) Includes off-site ATM's

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ITEM 3. LEGAL PROCEEDINGS

We are involved, from time to time, as plaintiff or defendant in various legal actions arising in the normal course of its business. At December 31, 2011, we were not involved in any material legal proceedings the outcome of which would have a material adverse affect on our financial condition or results of operations.

ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

Table of ContentsPART IIITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

BCB Bancorp, Inc.'s common stock trades on the Nasdaq Global Market under the symbol "BCBP." In order to list common stock on the Nasdaq Global Market, the presence of at least three registered and active market makers is required and BCB Bancorp, Inc. has at least three market makers.

The following table sets forth the high and low closing prices for BCB Bancorp, Inc. common stock for the periods indicated. As of December 31, 2011, there were 9,520,056 shares of BCB Bancorp, Inc. common stock outstanding. At December 31, 2011, BCB Bancorp, Inc. had approximately 2,000 stockholders of record.

| Fiscal 2011                      | High    | Low    | Cash Dividend Declared |
|----------------------------------|---------|--------|------------------------|
| Quarter Ended December 31, 2011  | \$10.65 | \$8.55 | \$0.12                 |
| Quarter Ended September 30, 2011 | 11.68   | 8.75   | 0.12                   |
| Quarter Ended June 30, 2011      | 11.45   | 10.21  | 0.12                   |
| Quarter Ended March 31, 2011     | 12.00   | 9.90   | 0.12                   |
| Fiscal 2010                      | High    | Low    | Cash Dividend Declared |
| Quarter Ended December 31, 2010  | \$10.08 | \$8.70 | \$0.12                 |
| Quarter Ended September 30, 2010 | 9.26    | 7.00   | 0.12                   |
| Quarter Ended June 30, 2010      | 9.60    | 7.80   | 0.12                   |
| Quarter Ended March 31, 2010     | 9.79    | 8.75   | 0.12                   |

Please see "Item 1. Business—Bank Regulation—Dividends" for a discussion of restrictions on the ability of the Bank to pay the Company dividends.

**Compensation Plans**

Set forth below is information as of December 31, 2011 regarding equity compensation plans that have been approved by shareholders. The Company has no equity based benefit plans that were not approved by shareholders.

**Plan**

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|  | Number of securities to be issued upon exercise of outstanding options and rights | Weighted average Exercise price(2) | Number of securities remaining available for issuance under plan |
|--|---|------------------------------------|--|
| Equity compensation plans approved by shareholders     | 317,976   | (1) \$ 11.61                       | 848,116  |
| Equity compensation plans not approved by shareholders | —   | —                                  | -0-  |
| Total  | 317,976   | \$ 11.61                           | 848,116  |

Consists of options to purchase (i) 52,599 shares of common stock under the 2002 Stock Option Plan and (ii) 180,377 shares of common stock under the 2003 Stock Option Plan and (iii) 25,000 shares of common stock under (1) the 2003 Stock Option Plan from the former Pamrapo Bancorp, Inc., converted to options to purchase shares of common stock of BCB Bancorp under the terms of the merger agreement and 60,000 under the 2011 Stock Option Plan.

The weighted average exercise price reflects the exercise prices ranging from \$9.34 to \$15.65 per share for options granted under the 2003 Stock Option Plan and ranging from \$5.29 to \$15.65 per share for options under the 2002 (2) Stock Option Plan and ranging from \$18.41 to \$29.25 per share for options under the 2003 Stock Option Plan from the former Pamrapo Bancorp, Inc., converted to options to purchase shares of common stock of BCB Bancorp under the terms of the merger agreement and at \$8.93 per share for options under the 2011 Stock Option Plan.

Table of Contents**Stock Performance Graph**

Set forth hereunder is a stock performance graph comparing (a) the cumulative total return on the common stock for the period beginning with the closing sales price on January 1, 2006 through December 31, 2011, (b) the cumulative total return on all publicly traded commercial bank stocks over such period, and (c) the cumulative total return of Nasdaq Market Index over such period. Cumulative return assumes the reinvestment of dividends, and is expressed in dollars based on an assumed investment of \$100.

**BCB BANCORP, INC.**

| Index             | Period Ending |          |          |          |          |          |
|-------------------|---------------|----------|----------|----------|----------|----------|
|                   | 12/31/06      | 12/31/07 | 12/31/08 | 12/31/09 | 12/31/10 | 12/31/11 |
| BCB Bancorp, Inc. | 100.00        | 94.58    | 65.14    | 59.31    | 68.13    | 73.40    |
| NASDAQ Composite  | 100.00        | 110.66   | 66.42    | 96.54    | 114.06   | 113.16   |
| SNI Bank          | 100.00        | 77.71    | 44.34    | 43.88    | 49.17    | 38.08    |

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Set forth below is information regarding purchases of our common stock made by or on behalf of the Company during the fourth quarter of 2011. On December 14, 2011, the Company announced a fifth stock repurchase plan to repurchase 5% or 462,225 shares of the Company's common stock.

| Period              | Total number of shares purchased | Average price per share paid | Total number of shares purchased as part of a publicly announced program | Number of shares remaining to be purchased under program |
|---------------------|----------------------------------|------------------------------|--|--|
| October 1-31, 2011  | —                                | —                            | —  | 231,960  |
| November 1-30, 2011 | 229,444                          | \$ 10.18                     | 229,444  | 2,516  |
| December 1-31, 2011 | 120,218                          | 10.12                        | 349,662  | 344,523  |
| Total               | 349,662                          | \$ 10.16                     | —  | —  |

ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following tables set forth selected consolidated historical financial and other data of BCB Bancorp, Inc. at and for the years ended December 31, 2011, 2010, 2009, 2008 and 2007. The information is derived in part from, and should be read together with, the audited Consolidated Financial Statements and Notes thereto of BCB Bancorp, Inc. Per share data has been adjusted for all periods to reflect the common stock dividends paid by the Company.

|                              | Selected financial condition data at December 31, |              |            |            |            |
|------------------------------|---|--------------|------------|------------|------------|
|                              | 2011  | 2010         | 2009       | 2008       | 2007       |
|                              | (In Thousands)                                    |              |            |            |            |
| Total assets                 | \$ 1,216,908                                      | \$ 1,106,888 | \$ 631,503 | \$ 578,624 | \$ 563,477 |
| Cash and cash equivalents    | 117,087   | 121,127      | 67,347     | 6,761      | 11,780     |
| Securities, held to maturity | 206,965   | 165,572      | 132,644    | 141,280    | 165,017    |
| Loans receivable             | 840,763   | 773,101      | 401,872    | 406,826    | 364,654    |
| Deposits                     | 977,623   | 886,288      | 463,738    | 410,503    | 398,819    |
| Borrowings                   | 129,531   | 114,124      | 114,124    | 116,124    | 114,124    |
| Stockholders' equity         | 100,048   | 98,974       | 51,391     | 49,715     | 48,510     |

|  | Selected operating data for the year ended   |      |      |      |      |
|--|--|------|------|------|------|
|  | December 31,                                 |      |      |      |      |
|  | 2011   | 2010 | 2009 | 2008 | 2007 |
|  | (In thousands, except for per share amounts) |      |      |      |      |

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|                              |          |          |          |          |          |
|------------------------------|----------|----------|----------|----------|----------|
| Net interest income          | \$39,582 | \$26,432 | \$19,384 | \$19,960 | \$17,173 |
| Provision for loan losses    | 4,100    | 2,450    | 1,550    | 1,300    | 600      |
| Non-interest income (loss)   | 1,950    | 13,862   | 931      | (2,054 ) | 1,092    |
| Non-interest expense         | 28,008   | 22,013   | 12,396   | 11,314   | 10,718   |
| Income tax                   | 3,373    | 1,505    | 2,621    | 1,820    | 2,509    |
| Net income                   | \$6,051  | \$14,326 | \$3,748  | \$3,472  | \$4,438  |
| Net income per share:        |          |          |          |          |          |
| Basic                        | \$0.64   | \$2.06   | \$0.81   | \$0.75   | \$0.92   |
| Diluted                      | \$0.64   | \$2.05   | \$0.80   | \$0.74   | \$0.90   |
| Dividends declared per share | \$0.48   | \$0.48   | \$0.48   | \$0.41   | \$0.32   |



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|  | At or for the Years Ended December 31, |      |        |      |        |   |         |   |        |   |
|--|--|------|--------|------|--------|---|---------|---|--------|---|
|  | 2011                                   | 2010 | 2009   | 2008 | 2007   |   |         |   |        |   |
| Selected Financial Ratios and Other Data:  |  |      |        |      |        |   |         |   |        |   |
| Return on average assets (ratio of net income to average total assets)                       | 0.54                                   | %    | 1.62   | %    | 0.61   | % | 0.60    | % | 0.83   | % |
| Return on average stockholders' equity (ratio of net income to average stockholders' equity) | 6.14                                   |      | 22.67  |      | 7.34   |   | 7.00    |   | 8.86   |   |
| Non-interest income (loss) to average assets   | 0.17                                   |      | 1.57   |      | 0.15   |   | (0.36 ) |   | 0.20   |   |
| Non-interest expense to average assets   | 2.48                                   |      | 2.49   |      | 2.03   |   | 1.97    |   | 1.99   |   |
| Net interest rate spread during the period   | 3.40                                   |      | 2.81   |      | 2.88   |   | 3.09    |   | 2.71   |   |
| Net interest margin (net interest income to average interest earning assets)                 | 3.60                                   |      | 3.05   |      | 3.24   |   | 3.54    |   | 3.26   |   |
| Ratio of average interest-earning assets to average interest-bearing liabilities             | 116.03                                 |      | 115.05 |      | 114.07 |   | 115.05  |   | 116.94 |   |
| Cash dividend payout ratio   | 75.00                                  |      | 23.30  |      | 59.26  |   | 54.67   |   | 34.78  |   |
| Asset Quality Ratios:  |  |      |        |      |        |   |         |   |        |   |
| Non-performing loans to total loans at end of period   | 5.61                                   |      | 5.35   |      | 2.92   |   | 0.90    |   | 1.16   |   |
| Allowance for loan losses to non-performing loans at end of period                           | 21.97                                  |      | 20.13  |      | 55.68  |   | 142.27  |   | 95.13  |   |
| Allowance for loan losses to total loans at end of period                                    | 1.23                                   |      | 1.08   |      | 1.62   |   | 1.28    |   | 1.10   |   |
| Capital Ratios:  |  |      |        |      |        |   |         |   |        |   |
| Stockholders' equity to total assets at end of period  | 8.22                                   |      | 8.94   |      | 8.14   |   | 8.59    |   | 8.61   |   |
| Average stockholders' equity to average total assets   | 8.73                                   |      | 7.14   |      | 8.35   |   | 8.61    |   | 9.32   |   |
| Tier 1 capital to average assets   | 8.66                                   |      | 9.16   |      | 8.68   |   | 9.22    |   | 8.81   |   |
| Tier 1 capital to risk weighted assets   | 15.34                                  |      | 14.95  |      | 13.11  |   | 13.38   |   | 13.05  |   |

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONSGeneral

This discussion, and other written material, and statements management may make, may contain certain forward-looking statements regarding the Company's prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and is including this statement for purposes of said safe harbor provisions.

Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, factors discussed in the Company's Annual Report on Form 10-K and in other documents filed by the Company with the Securities and Exchange Commission. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identified by the use of the words "plan," "believe," "expect," "intend," "anticipate," "estimate," "project," "may," "will," "should," "could," "predicts," "forecasts," "potential," or similar terms or the negative of these terms. The Company's ability to predict results or the actual effects of its plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

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Factors that could have a material adverse effect on the operations of the Company and its subsidiaries include, but are not limited to, changes in market interest rates, general economic conditions, legislation, and regulation; changes in monetary and fiscal policies of the United States Government, including policies of the United States Treasury and Federal Reserve Board; changes in the quality or composition of the loan or investment portfolios; changes in deposit flows, competition, and demand for financial services, loans, deposits and investment products in the Company's local markets; changes in accounting principles and guidelines; war or terrorist activities; and other economic, competitive, governmental, regulatory, geopolitical and technological factors affecting the Company's operations, pricing and services.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this discussion. Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, levels of activity, performance or achievements. Except as required by applicable law or regulation, the Company undertakes no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

## Critical Accounting Policies

Critical accounting policies are those accounting policies that can have a significant impact on the Company's financial position and results of operations that require the use of complex and subjective estimates based upon past experiences and management's judgment. Because of the uncertainty inherent in such estimates, actual results may differ from these estimates. Below are those policies applied in preparing the Company's consolidated financial statements that management believes are the most dependent on the application of estimates and assumptions. For additional accounting policies, see Note 2 of "Notes to Consolidated Financial Statements."

### *Allowance for Loan Losses*

Loans receivable are presented net of an allowance for loan losses. In determining the appropriate level of the allowance, management considers a combination of factors, such as economic and industry trends, real estate market conditions, size and type of loans in portfolio, nature and value of collateral held, borrowers' financial strength and credit ratings, and prepayment and default history. The calculation of the appropriate allowance for loan losses requires a substantial amount of judgment regarding the impact of the aforementioned factors, as well as other factors, on the ultimate realization of loans receivable. In addition, our determination of the amount of the allowance for loan losses is subject to review by the New Jersey Department of Banking and Insurance and the FDIC, as part of their examination process. After a review of the information available, our regulators might require the establishment of an additional allowance. Any increase in the loan loss allowance required by regulators would have a negative impact on our earnings.



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*Other-than-Temporary Impairment of Securities*

If the fair value of a security is less than its amortized cost, the security is deemed to be impaired. Management evaluates all securities with unrealized losses quarterly to determine if such impairments are “temporary” or “other-than-temporary” in accordance with Accounting Standards Codification (“ASC”) Topic 320, *Investments – Debt and Equity Securities*.

Accordingly, temporary impairments are accounted for based upon the classification of the related securities as either available for sale or held to maturity. Temporary impairments on available for sale securities are recognized, on a tax-effected basis, through Other Comprehensive Income (“OCI”) with offsetting entries adjusting the carrying value of the securities and the balance of deferred taxes. Conversely, the carrying values of held to maturity securities are not adjusted for temporary impairments. Information concerning the amount and duration of temporary impairments on both available for sale and held to maturity securities is generally disclosed in the notes to the consolidated financial statements.

Other-than-temporary impairments are accounted for based upon several considerations. First, other-than-temporary impairments on equity securities and on debt securities that the Company has decided to sell as of the close of a fiscal period, or will, more likely than not, be required to sell prior to the full recovery of fair value to a level equal to or exceeding amortized cost, are recognized in earnings. If neither of these conditions regarding the likelihood of the sale of debt securities are applicable, then the other-than-temporary impairment is bifurcated into credit-related and noncredit-related components. A credit-related impairment represents the amount by which the present value of the cash flows that are expected to be collected on a debt security fall below its amortized cost. The noncredit-related component represents the remaining portion of the impairment not otherwise designated as credit-related. Credit-related other-than-temporary impairments are recognized in earnings and noncredit-related other-than-temporary impairments are recognized in OCI. Equity securities on which there is an unrealized loss that is deemed other-than-temporary are written down to fair value with the write-down recognized in earnings.

*Fair Value Measurements*

Management uses its best judgment in estimating fair value measurements of the Company’s financial instruments; however, there are inherent weaknesses in any estimation technique. Management utilized various inputs to determine fair value including but not limited to the use of, valuation techniques based on various assumptions, including, but not limited to cash flows, discount rates, rate of return, adjustments for nonperformance and liquidity, quoted market prices, and appraisals. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. As such, the

estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.



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Financial Condition

**Comparison at December 31, 2011 and at December 31, 2010**

Since we commenced operations in 2000 we have sought to grow our assets and deposit base consistent with our capital requirements. We offer competitive loan and deposit products and seek to distinguish ourselves from our competitors through our service and availability. Total assets increased by \$110.0 million or 9.94% to \$1.217 billion at December 31, 2011 from \$1.107 billion at December 31, 2010 as the Company completed its acquisition of Allegiance Community Bank, and continued to grow the Bank's assets through loan originations and growth in our securities portfolio.

Total cash and cash equivalents decreased by \$4.0 million or 3.3% to \$117.1 million at December 31, 2011 from \$121.1 million at December 31, 2010 reflecting management's decision to maintain an increased level of liquid assets pending acceptable investment opportunities in either loans or investment securities, when appropriate. The decrease in cash and cash equivalents resulted primarily from the deployment of cash and cash equivalents into loans and investment securities as well as funding an outflow of retail deposits. Securities held-to-maturity increased by \$41.4 million or 25.0% to \$207.0 million at December 31, 2011 from \$165.6 million at December 31, 2010. This increase was primarily attributable to the completion of the acquisition of Allegiance Community Bank. Investment securities totaling approximately \$35.0 million were acquired in the transaction, comprised primarily of Government Sponsored Enterprise ("GSE") mortgage backed securities. In conformity with accounting principles generally accepted in the United States of America, the investment securities acquired as part of the acquisition were recorded at their fair value at the consummation of the transaction. In addition to the aforementioned, the change in the balance of investment securities outstanding was primarily attributable to purchases of \$95.5 million of callable agency securities and mortgage backed securities, partially offset by repayments, prepayments and call options exercised on certain securities held to maturity of \$85.1 million and \$2.4 million from sales of securities held to maturity during the year ended December 31, 2011.

Loans receivable increased by \$67.7 million or 8.8% to \$840.8 million at December 31, 2011 from \$773.1 million at December 31, 2010. The increase resulted primarily from the completion of the acquisition of Allegiance Community Bank. In conformity with accounting principles generally accepted in the United States of America, the loans acquired were recorded at their fair value of \$88.9 million at the consummation of the transaction. The increase also reflects loan originations of \$121.1 million in 2011 as compared with originations of \$106.2 million in 2010. During 2011 we emphasized the origination of commercial and multi-family loans which totaled \$69.6 million as compared with \$31.6 million in 2010, and we deemphasized the origination of commercial business and construction loans. At December 31, 2011, the allowance for loan losses was \$10.5 million or 1.23% of total loans.

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Deposit liabilities increased by \$91.3 million or 10.3% to \$977.6 million at December 31, 2011 from \$886.3 million at December 31, 2010. The increase resulted primarily from the completion of the acquisition of Allegiance Community Bank. Retail deposits totaling \$111.4 million were acquired in the transaction comprised primarily of \$39.9 million in savings and club accounts, \$26.0 million in transaction accounts and \$45.5 million in time deposit accounts. In conformity with accounting principles generally accepted in the United States of America, the retail deposits acquired in the business combination transaction were recorded at their fair value at the consummation of the transaction. The balance of the change in retail deposit balances resulted primarily from a \$26.6 million decrease in time deposit account balances and a \$20.3 million decrease in savings and club account balances, partially offset by a \$26.9 million increase in transaction account balances. During the year ended December 31, 2011, the Federal Open Market Committee, "FOMC" continued its low short term interest rate policy. This has resulted in a steepening of the yield curve, resulting in lower short term time deposit account yields which in turn has had the effect of decreasing interest expense.

Borrowed money increased by \$15.4 million or 13.5% to \$129.5 million at December 31, 2011 from \$114.1 million at December 31, 2010. The increase resulted primarily from the completion of the acquisition of Allegiance Community Bank. In conformity with accounting principles generally accepted in the United States of America, the borrowings acquired were recorded at their fair value of \$15.5 million at the consummation of the transaction. The purpose of the borrowings reflects the use of long term Federal Home Loan Bank advances to augment deposits as the Bank's funding source for originating loans and investing in GSE investment securities.

Total stockholders' equity increased by \$1.08 million or 1.1% to \$100.05 million at December 31, 2011 from \$98.9 million at December 31, 2010. The increase in stockholders' equity occurred primarily as a result of the common stock issued in conjunction with the business combination transaction with Allegiance Community Bank, totaling \$6.2 million. Additionally, the increase in stockholders' equity reflects net income of \$6.1 million for the year ended December 31, 2011, aided in part as a result of the gain on bargain purchase associated with the acquisition, and the exercise of stock options during the year to purchase 28,637 shares of the Company's common stock for approximately \$237,000, partially offset by the repurchase of 536,710 shares of the Company's common stock in the stock repurchase plans in place and undertaken during the year totaling \$5.6 million and cash dividends paid to shareholders during the year totaling \$4.5 million. At December 31, 2011 the Bank's Tier 1 leverage, Tier 1 risk-based and Total risk-based capital ratios were 8.66%, 15.34%, and 16.42% respectively.



Table of Contents**Analysis of Net Interest Income**

Net interest income is the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Net interest income depends on the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates earned or paid on them, respectively.

The following tables set forth balance sheets, average yields and costs, and certain other information for the periods indicated. All average balances are daily average balances. The yields set forth below include the effect of deferred fees, discounts and premiums, which are included in interest income.

|                                    | At December 31,<br>2011   |                                   | Year ended December 31, 2011 |                                 |  | Year ended December 31, 2010 |                                 |  |
|------------------------------------|---------------------------|-----------------------------------|------------------------------|---------------------------------|--|------------------------------|---------------------------------|--|
|                                    | <b>Actual<br/>Balance</b> | <b>Actual<br/>Yield/<br/>Cost</b> | <b>Average<br/>Balance</b>   | <b>Interest<br/>earned/paid</b> | <b>Average<br/>Yield/<br/>Cost<br/>(5)</b> | <b>Average<br/>Balance</b>   | <b>Interest<br/>earned/paid</b> | <b>Average<br/>Yield/<br/>Cost<br/>(5)</b> |
| Interest-earning assets:           | (Dollars in Thousands)    |                                   |                              |                                 |  |                              |                                 |  |
| Loans receivable (1)               | \$857,128                 | 5.25 %                            | \$804,026                    | \$ 45,023                       | 5.60 %                                     | \$605,269                    | \$ 34,502                       | 5.70 %                                     |
| Investment securities(2)           | 215,508                   | 3.60                              | 217,444                      | 7,769                           | 3.57                                       | 153,006                      | 5,481                           | 3.58                                       |
| Interest-earning deposits          | 108,395                   | 0.08                              | 78,814                       | 87                              | 0.11                                       | 107,369                      | 117                             | 0.11                                       |
| Total interest-earning assets      | 1,181,031                 | 4.48 %                            | 1,100,284                    | 52,879                          | 4.81 %                                     | 865,644                      | 40,100                          | 4.63 %                                     |
| Interest-earning liabilities:      |                           |                                   |                              |                                 |  |                              |                                 |  |
| Interest-bearing demand deposits   | \$112,605                 | 0.44 %                            | \$92,624                     | \$ 500                          | 0.54 %                                     | \$65,169                     | \$ 553                          | 0.85 %                                     |
| Money market deposits              | 67,592                    | 0.52                              | 51,553                       | 349                             | 0.68                                       | 45,195                       | 385                             | 0.85                                       |
| Savings deposits                   | 265,546                   | 0.39                              | 257,065                      | 1,020                           | 0.40                                       | 179,020                      | 1,304                           | 0.73                                       |
| Certificates of deposit            | 453,291                   | 1.42                              | 429,375                      | 6,421                           | 1.50                                       | 348,229                      | 6,220                           | 1.77                                       |
| Borrowings                         | 129,531                   | 3.87                              | 117,642                      | 5,007                           | 4.26                                       | 114,778                      | 5,206                           | 4.54                                       |
| Total interest-bearing liabilities | 1,028,565                 | 1.29 %                            | 948,259                      | 13,297                          | 1.41 %                                     | 752,391                      | 13,668                          | 1.82 %                                     |
| Net interest income                |                           |                                   |                              | \$ 39,582                       |  |                              | \$ 26,432                       |  |
|                                    |                           | 3.19 %                            |                              |                                 | 3.40 %                                     |                              |                                 | 2.81 %                                     |

Interest rate  
spread(3)

Net interest  
margin(4)

Ratio of  
interest-earning  
assets to  
interest-bearing  
liabilities

3.60 %

3.05 %

114.82 %

116.03 %

115.05 %

47

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Table of Contents**Analysis of Net Interest Income (Continued)**

|  | Year ended December 31,<br>2009 |          |        |
|--|---------------------------------|----------|--------|
|  | (Dollars in Thousands)          |          |        |
| Interest-earning assets:   |                                 |          |        |
| Loans receivable (1)   | \$412,297                       | \$27,349 | 6.63 % |
| Investment securities(2)   | 139,150                         | 6,982    | 5.02   |
| Interest-earning deposits  | 47,365                          | 47       | 0.10   |
| Total interest-earning assets                                    | 598,812                         | 34,378   | 5.74 % |
| Interest-earning liabilities:                                    |                                 |          |        |
| Interest-bearing demand deposits                                 | \$32,287                        | \$395    | 1.22 % |
| Money market deposits  | 24,885                          | 482      | 1.94   |
| Savings deposits   | 103,406                         | 1,157    | 1.12   |
| Certificates of deposit  | 250,221                         | 7,984    | 3.19   |
| Borrowings   | 114,162                         | 4,976    | 4.36   |
| Total interest-bearing liabilities                               | 524,961                         | 14,994   | 2.86 % |
| Net interest income  |                                 | \$19,384 |        |
| Interest rate spread(3)  |                                 |          | 2.88 % |
| Net interest margin(4)   |                                 |          | 3.24 % |
| Ratio of interest-earning assets to interest-bearing liabilities | 114.07 %                        |          |        |

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(1) Excludes allowance for loan losses.

(2) Includes Federal Home Loan Bank of New York stock.

(3) Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.

(4) Net interest margin represents net interest income as a percentage of average interest-earning assets.

(5) Average yields are computed using annualized interest income and expense for the periods.

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The table below sets forth certain information regarding changes in our interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in average volume (changes in average volume multiplied by old rate); (ii) changes in rate (change in rate multiplied by old average volume); (iii) changes due to combined changes in rate and volume; and (iv) the net change.

|  | Years Ended December 31,<br>2011 vs. 2010 |                 |                                 |          | 2010 vs. 2009              |           |                                 |          |
|--|---|-----------------|---------------------------------|----------|----------------------------|-----------|---------------------------------|----------|
|  | Increase (Decrease) Due to                |                 | Total<br>Increase<br>(Decrease) |          | Increase (Decrease) Due to |           | Total<br>Increase<br>(Decrease) |          |
| Volume   | Rate                                      | Rate/<br>Volume |                                 |          | Volume                     | Rate      |                                 |          |
| <b>Interest income:</b>                          |   |                 |                                 |          |                            |           |                                 |          |
| Loans receivable                                 | \$11,330                                  | \$(609 )        | \$(200 )                        | \$10,521 | \$13,037                   | \$(3,985) | \$(1,899 )                      | \$7,153  |
| Investment securities                            | 2,308                                     | (14 )           | (6 )                            | 2,288    | 564                        | (1,910)   | (155 )                          | (1,501 ) |
| Interest-earning<br>deposits with other<br>banks | (31 )                                     | 1               | 0                               | (30 )    | 59                         | 5         | 6                               | 70       |
| Total interest-earning<br>assets                 | 13,607                                    | (622 )          | (206 )                          | 12,779   | 13,660                     | (2,048)   | (2,048 )                        | 5,722    |
| <b>Interest expense:</b>                         |   |                 |                                 |          |                            |           |                                 |          |
| Interest-bearing<br>demand accounts              | 233                                       | (201 )          | (85 )                           | (53 )    | 402                        | (121 )    | (123 )                          | 158      |
| Money market<br>Savings and club                 | 54  | (79 )           | (11 )                           | (36 )    | 393                        | (270 )    | (220 )                          | (97 )    |
| Certificates of<br>Deposits                      | 569                                       | (594 )          | (259 )                          | (284 )   | 846                        | (404 )    | (295 )                          | 147      |
| Borrowed funds                                   | 1,449                                     | (1,012)         | (236 )                          | 201      | 3,128                      | (3,514)   | (1,378 )                        | (1,764 ) |
| Total interest-bearing<br>liabilities            | 130                                       | (321 )          | (8 )                            | (199 )   | 27                         | 202       | 1                               | 230      |
| Change in net<br>interest income                 | 2,435                                     | (2,207)         | (599 )                          | (371 )   | 4,796                      | (4,107)   | (2,015 )                        | (1,326 ) |
|  | \$11,172                                  | \$1,585         | \$393                           | \$13,150 | \$8,864                    | \$(1,783) | \$(1,783 )                      | \$7,048  |

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**Results of Operations for the Years Ended December 31, 2011 and 2010**

Net income decreased by \$8.28 million or 57.8% to \$6.05 million for the year ended December 31, 2011 from \$14.33 million for the year ended December 31, 2010. The decrease in net income resulted primarily from a decrease in non-interest income and increases in the provision for loan losses, non-interest expense and income taxes, partially offset by an increase in net interest income.

Net interest income increased by \$13.2 million or 50.0% to \$39.6 million for the year ended December 31, 2011 from \$26.4 million for the year ended December 31, 2010. The increase in net interest income resulted primarily from an increase in the average balance of interest earning assets of \$234.4 million or 27.1% to \$1.1 billion for the year ended December 31, 2011 from \$865.6 million for the year ended December 31, 2010, and an increase in the average yield on interest earning assets to 4.81% for the year ended December 31, 2011 from 4.63% for the year ended December 31, 2010. The average balance of interest bearing liabilities increased by \$195.9 million or 26.0% to \$948.3 million at December 31, 2011 from \$752.4 million at December 31, 2010 while the average cost of interest bearing liabilities decreased to 1.41% for the year ended December 31, 2011 from 1.82% for the year ended December 31, 2010. As a result of the aforementioned, our net interest margin increased to 3.60% for the year ended December 31, 2011 from 3.05% for the year ended December 31, 2010.

The decrease in non-interest income resulted primarily from a decrease in the gain on bargain purchase of \$11.4 million or 90.5% to \$1.2 million for the year ended December 31, 2011 from \$12.6 million for the year ended December 31, 2010. The gain on bargain purchase of \$1.2 million recorded for the year ended December 31, 2011 was associated with the completion of the acquisition of Allegiance Community Bank. The gain on bargain purchase of \$12.6 million for the year ended December 31, 2010 was associated with the completion of the acquisition of Pamrapo Bancorp, Inc. A bargain purchase is defined as a business combination in which the total acquisition-date fair value of the identifiable net assets acquired exceeds the fair value of the consideration transferred plus any non-controlling interest in the acquisition, and it requires the acquiror to recognize that excess in earnings as a gain attributable to the acquisition.

Interest income on loans receivable increased by \$10.5 million or 30.4% to \$45.0 million for the year ended December 31, 2011 from \$34.5 million for the year ended December 31, 2010. The increase was primarily due to an increase in average loans receivable of \$198.7 million or 32.8% to \$804.0 million for the year ended December 31, 2011 from \$605.3 million for the year ended December 31, 2010, partially offset by a decrease in the average yield on loans receivable to 5.60% for the year ended December 31, 2011 from 5.70% for the year ended December 31, 2010. The increase in the average balance of loans is primarily attributable to the effect of a full year of the balances of the Pamrapo Bancorp, Inc. acquisition impacting our balance sheet and the completion of the acquisition of Allegiance Community Bank during 2011. The decrease in average yield reflects the competitive price environment prevalent in the Bank's primary market area on loan facilities as well as the repricing downward of variable rate loans, partially offset by the inclusion of the loan portfolio from Allegiance Community Bank whose average yield was 6.42%.



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Interest income on securities increased by \$2.3 million or 41.8% to \$7.8 million for the year ended December 31, 2011 from \$5.5 million for the year ended December 31, 2010. The increase was primarily attributable to an increase in the average balance of securities of \$64.4 million or 42.1% to \$217.4 million for the year ended December 31, 2011 from \$153.0 million for the year ended December 31, 2010, partially offset by a slight decrease in the average yield on securities to 3.57% for the year ended December 31, 2011 from 3.58% for the year ended December 31, 2010. The relatively static yield reflects the persistent lower long term interest rate environment prevalent for investment securities over the last several years. The increase in the average balance is primarily attributable to the effect of a full year of the balances of the Pamrapo Bancorp, Inc. acquisition impacting our balance sheet and the completion of the acquisition of Allegiance Community Bank as well as the purchase of \$95.5 million of investment securities during 2011, partially offset by repayments, prepayments and call options exercised on investment securities of \$85.1 million as well as \$2.4 million in proceeds from the sale of certain investment securities.

Interest income on other interest-earning assets consisting primarily of interest earning demand deposits decreased by \$30,000 or 25.6% to \$87,000 for the year ended December 31, 2011 from \$117,000 for the year ended December 31, 2010. This decrease was primarily due to a decrease in the average balance of other interest earning assets of \$28.6 million or 26.6% to \$78.8 million for the year ended December 31, 2011 from \$107.4 million for the year ended December 31, 2010. The average yield on other interest-earning assets remained stable at 0.11% for the years ended December 31, 2011 and December 31, 2010. As a result of the lower interest rate environment for overnight deposits during the year ended December 31, 2011, a decrease in the average balance resulted, as management deployed funds into loans and investment securities in an effort to achieve higher returns and funding an outflow of retail deposits. The static nature of the average yield on other interest earning assets reflects the current philosophy by the FOMC of keeping short term interest rates at historically low levels for the last several years.

Total interest expense decreased by \$371,000 or 2.7% to \$13.3 million for the year ended December 31, 2011 from \$13.7 million for the year ended December 31, 2010. This decrease resulted primarily from a decrease in the average cost of interest bearing liabilities to 1.41% for the year ended December 31, 2011 from 1.82% for the year ended December 31, 2010, partially offset by an increase in the average balance of total interest bearing liabilities of \$195.9 million or 26.0% to \$948.3 million for the year ended December 31, 2011 from \$752.4 million for the year ended December 31, 2010. The decrease in the average cost reflects the Company's ability to reduce the pricing on a select number of retail deposit products. The increase in the balance of average interest bearing liabilities is primarily attributable to the effect of a full year of the balances of the Pamrapo Bancorp, Inc. acquisition impacting our balance sheet and the completion of the acquisition of Allegiance Community Bank.

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The provision for loan losses totaled \$4.1 million and \$2.45 million for the years ended December 31, 2011 and 2010, respectively. The provision for loan losses is established based upon management's review of the Bank's loans and consideration of a variety of factors including, but not limited to, (1) the risk characteristics of the loan portfolio, (2) current economic conditions, (3) actual losses previously experienced, (4) the significant level of loan growth and (5) the existing level of reserves for loan losses that are probable and estimable. During 2011, the Bank experienced \$2.01 million in net charge-offs (consisting of \$2.03 million in charge-offs and \$25,000 in recoveries). During 2010, the Bank experienced \$677,000 in net charge-offs (consisting of \$689,000 in charge-offs and \$12,000 in recoveries). The Bank had non-accrual loans totaling \$47.8 million at December 31, 2011 and \$41.8 million at December 31, 2010. The allowance for loan losses stood at \$10.5 million or 1.23% of gross total loans at December 31, 2011 as compared to \$8.4 million or 1.08% of gross total loans at December 31, 2010. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses as necessary in order to maintain the adequacy of the allowance. While management uses available information to recognize losses on loans, future loan loss provisions may be necessary based on changes in the aforementioned criteria. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require the Bank to recognize additional provisions based on their judgment of information available to them at the time of their examination. Management believes that the allowance for loan losses was adequate at both December 31, 2011 and 2010.

Total non-interest income decreased by \$11.91 million or 85.9% to \$1.95 million for the year ended December 31, 2011 from \$13.86 million for the year ended December 31, 2010. The decrease in non-interest income resulted primarily from a decrease in the gain on bargain purchase of \$11.4 million or 90.5% to \$1.2 million for the year ended December 31, 2011 from \$12.6 million for the year ended December 31, 2010. The gain on bargain purchase of \$1.2 million recorded for the year ended December 31, 2011 was associated with the completion of the acquisition of Allegiance Community Bank. The gain on bargain purchase of \$12.6 million for the year ended December 31, 2010 was associated with the completion of the acquisition of Pamrapo Bancorp, Inc. The decrease in non-interest income also reflects a \$716,000 decrease in loss on sale of fixed assets and property held for sale to a loss of \$716,000 for the year ended December 31, 2011 from no such corresponding entries for the year ended December 31, 2010. This decrease occurred primarily as a result of the closing of one of our Hoboken offices and the realization of the full amortization of the remaining life of the fixed assets remaining on our balance sheet at the time of closing which totaled \$592,000. Additionally, the sale of a former branch site resulted in a loss on the sale of that property of \$124,000. Loss on sale of real estate owned increased by \$153,000 or 44.3% to a loss of \$498,000 for the year ended December 31, 2011 from a loss of \$345,000 for the year ended December 31, 2010 as additional properties taken into real estate owned were sold during the year ended December 31, 2011 as compared to the year ended December 31, 2010. Fees and service charges decreased by \$61,000 or 6.7% to \$846,000 for the year ended December 31, 2011 from \$907,000 for the year ended December 31, 2010. Other fees and service charges decreased by \$172,000 or 40.7% to \$251,000 for the year ended December 31, 2011 from \$423,000 for the year ended December 31, 2010. This decrease resulted primarily as a result of three items occurring in 2010 for a total of \$345,500 where no such items occurred in 2011. Those items were as a result of a \$237,500 litigation settlement with the Bayonne Medical Center, a \$50,000 recovery from a previous charge-off regarding a check kiting incident and a \$67,000 recovery received through litigation on a real estate facility where insurance proceeds were improperly retained by a third party. These decreases in non-interest income were partially offset by an increase in gain on sale of loans originated for sale of \$592,000 or 200.7% to \$887,000 for the year ended December 31, 2011 from \$295,000 for the year ended December 31, 2010. The increase in gain on sale of loans originated for sale occurred primarily as a result of the active local market for refinancing one-to four-family residential mortgages aided in large part by the low interest rate environment. Additionally, during 2011 the Bank engaged in the underwriting and sale of certain Small Business



Administration, (SBA) loans. Fees generated through this activity in 2011 totaled \$479,000, as opposed to no such corresponding gain in 2010. Gain on sale of securities totaled \$18,000 for the year ended December 31, 2011. No such corresponding gain occurred for the year ended December 31, 2010.

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Total non-interest expense increased by \$6.0 million or 27.3% to \$28.0 million for the year ended December 31, 2011 from \$22.0 million for the year ended December 31, 2010. Unless specified otherwise, the increase in the categories of non-interest expense occurred primarily as a result of the effect of a full year of the expenses of the combined institution subsequent to the completion of the acquisition of Pamrapo Bancorp, Inc. and the completion of the acquisition of Allegiance Community Bank. Salaries and employee benefits expense increased by \$1.9 million or 17.6% to \$12.7 million for the year ended December 31, 2011 from \$10.8 million for the year ended December 31, 2010. This increase occurred primarily as a result of an increase in the number of full time equivalent employees to two hundred six (206) at December 31, 2011 from one hundred sixty nine (169) at December 31, 2010 and from eighty-eight (88) at December 31, 2009. Equipment expense increased by \$1.0 million or 30.3% to \$4.3 million for the year ended December 31, 2011 from \$3.3 million for the year ended December 31, 2010. The primary component of this expense item is data service provider expense which increases as the Bank's assets increase. Occupancy expense increased by \$1.1 million or 57.9% to \$3.0 million for the year ended December 31, 2011 from \$1.9 million for the year ended December 31, 2010. Occupancy expense increased primarily as a result of the beginning of the amortization of significant renovations completed on certain offices that were acquired as a result of the acquisition of Pamrapo Bancorp, Inc. Advertising expense increased by \$63,000 or 18.8% to \$399,000 for the year ended December 31, 2011 from \$336,000 for the year ended December 31, 2010. Professional fees increased by \$507,000 or 65.0% to \$1.3 million for the year ended December 31, 2011 from \$780,000 for the year ended December 31, 2010. The increase in professional fees resulted primarily from an increase in legal fees in conjunction with various representations of legal issues encountered in the normal course of a growing franchise. Directors' fees increased by \$136,000 or 24.6% to \$689,000 for the year ended December 31, 2011 from \$553,000 for the year ended December 31, 2010. The increase in directors' fees resulted primarily from an increase in the number of board and committee meetings, facilitating directorial awareness of the challenging operating, regulatory and compliance environment. Other non-interest expense increased by \$1.4 million or 56.0% to \$3.9 million for the year ended December 31, 2011 from \$2.5 million for the year ended December 31, 2010. The increase in other non-interest expense occurred primarily as a result of an increase in loan expense and fees associated with the collection process on certain delinquent loan facilities. Additionally, other non-interest expense is comprised of stationary, forms and printing, check printing, correspondent bank fees, telephone and communication, shareholder relations and other fees and expenses. The aforementioned increases in non-interest expense were partially offset by a decrease in regulatory assessments of \$23,000 or 1.9% to \$1.18 million for the year ended December 31, 2011 from \$1.20 million for the year ended December 31, 2010. Merger related expenses decreased by \$106,000 or 16.5% to \$538,000 for the year ended December 31, 2011 from \$644,000 for the year ended December 31, 2010. The decrease in merger related expenses occurred primarily as a result of the acquisition of Allegiance Community Bank being completed over a shorter time frame than the acquisition of Pamrapo Bancorp, Inc.

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Income tax expense increased by \$1.86 million or 123.2% to \$3.37 million for the year ended December 31, 2011 from \$1.51 million for the year ended December 31, 2010. Net income decreased during the year ended December 31, 2011 as compared to the year ended December 31, 2010, as the majority of income recorded for the year ended December 31, 2010 increase was primarily attributable to the gain on bargain purchase related to the completion of the acquisition of Pamrapo Bancorp, Inc. which was considerably larger than the gain associated with Allegiance Community Bank in 2011. As the gains associated with these transaction is non-taxable, the income tax provision for the years ended December 31, 2011 and December 31, 2010 was calculated exclusive of these gains. Conversely, a portion of the expenses associated with the consummation of the Pamrapo Bancorp, Inc., and Allegiance Community Bank transactions categorized as merger related expenses are not deductible for income tax purposes. The consolidated effective income tax rates for the years ended December 31, 2011 and 2010 were 35.8% and 9.5%, respectively.

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**Results of Operations for the Years Ended December 31, 2010 and 2009**

Net income increased by \$10.58 million or 282.1% to \$14.33 million for the year ended December 31, 2010 from \$3.75 million for the year ended December 31, 2009. The increase in net income resulted primarily from increases in net interest income and non-interest income and a decrease in income taxes, partially offset by increases in non-interest expense and the provision for loan losses.

Net interest income increased by \$7.0 million or 36.1% to \$26.4 million for the year ended December 31, 2010 from \$19.4 million for the year ended December 31, 2009. The increase in net interest income resulted primarily from an increase in the average balance of interest earning assets of \$266.8 million or 44.6% to \$865.6 million for the year ended December 31, 2010 from \$598.8 million for the year ended December 31, 2009, partially offset by a decrease in the average yield on interest earning assets to 4.63% for the year ended December 31, 2010 from 5.74% for the year ended December 31, 2009. The average balance of interest bearing liabilities increased by \$227.4 million or 43.3% to \$752.4 million at December 31, 2010 from \$525.0 million at December 31, 2009 while the average cost of interest bearing liabilities decreased to 1.82% for the year ended December 31, 2010 from 2.86% for the year ended December 31, 2009. As a result of the aforementioned, our net interest margin decreased to 3.05% for the year ended December 31, 2010 from 3.24% for the year ended December 31, 2009.

The increase in non-interest income resulted primarily from the gain on bargain purchase associated with the completion of the acquisition of Pamrapo Bancorp, Inc. of \$12.6 million for the year ended December 31, 2010 as compared to no such corresponding gain for the year ended December 31, 2009. A bargain purchase is defined as a business combination in which the total acquisition-date fair value of the identifiable net assets acquired exceeds the fair value of the consideration transferred plus any non-controlling interest in the acquire, and it requires the acquirer to recognize that excess in earnings as a gain attributable to the acquisition.

Interest income on loans receivable increased by \$7.2 million or 26.4% to \$34.5 million for the year ended December 31, 2010 from \$27.3 million for the year ended December 31, 2009. The increase was primarily due to an increase in average loans receivable of \$193.0 million or 46.8% to \$605.3 million for the year ended December 31, 2010 from \$412.3 million for the year ended December 31, 2009, partially offset by a decrease in the average yield on loans receivable to 5.70% for the year ended December 31, 2010 from 6.63% for the year ended December 31, 2009. The increase in the average balance of loans is primarily attributable to the acquisition of Pamrapo Bancorp, Inc. The decrease in average yield reflects the competitive price environment prevalent in the Bank's primary market area on loan facilities as well as the repricing downward of variable rate loans. Further, as the average yield on the loans acquired in the business combination transaction with Pamrapo Bancorp Inc., were less than that of BCB Bancorp, Inc., as a stand-alone institution, the combination of both portfolios decreased the resulting portfolio's yield accordingly.



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Interest income on securities decreased by \$1.5 million or 21.4% to \$5.5 million for the year ended December 31, 2010 from \$7.0 million for the year ended December 31, 2009. The decrease was primarily attributable to a decrease in the average yield on securities to 3.58% for the year ended December 31, 2010 from 5.02% for the year ended December 31, 2009, partially offset by an increase in the average balance of securities of \$13.8 million or 9.9% to \$153.0 million for the year ended December 31, 2010 from \$139.2 million for the year ended December 31, 2009. The decrease in average yield reflects the lower long term interest rate environment prevalent for investment securities for the year ended December 31, 2010. The increase in the average balance is primarily attributable to the completion of the acquisition of Pamrapo Bancorp, Inc.

Interest income on other interest-earning assets consisting primarily of interest earning demand deposits increased by \$70,000 or 148.9% to \$117,000 for the year ended December 31, 2010 from \$47,000 for the year ended December 31, 2009. This increase was primarily due to an increase in the average balance of other interest earning assets of \$60.0 million or 126.6% to \$107.4 million for the year ended December 31, 2010 from \$47.4 million for the year ended December 31, 2009. The average yield on other interest-earning assets remained relatively stable at 0.11% for the year ended December 31, 2010 as compared to 0.10% for the year ended December 31, 2009. The increase in the average balance of other interest earning assets is primarily attributable to the completion of the acquisition of Pamrapo Bancorp, Inc. The static nature of the average yield on other interest earning assets reflects the current philosophy by the FOMC of keeping short term interest rates at historically low levels for the last two years.

Total interest expense decreased by \$1.3 million or 8.7% to \$13.7 million for the year ended December 31, 2010 from \$15.0 million for the year ended December 31, 2009. This decrease resulted primarily from a decrease in the average cost of interest bearing liabilities to 1.82% for the year ended December 31, 2010 from 2.86% for the year ended December 31, 2009, partially offset by an increase in the average balance of total interest bearing liabilities of \$227.4 million or 43.3% to \$752.4 million for the year ended December 31, 2010 from \$525.0 million for the year ended December 31, 2009. The decrease in the average cost reflects the Company's ability to reduce the pricing on a select number of retail deposit products. The increase in the balance of average interest bearing liabilities is primarily attributable to the completion of the acquisition of Pamrapo Bancorp, Inc.

The provision for loan losses totaled \$2.45 million and \$1.55 million for the years ended December 31, 2010 and 2009, respectively. The provision for loan losses is established based upon management's review of the Bank's loans and consideration of a variety of factors including, but not limited to, (1) the risk characteristics of the loan portfolio, (2) current economic conditions, (3) actual losses previously experienced, (4) the significant level of loan growth and (5) the existing level of reserves for loan losses that are probable and estimable. During 2010, the Bank experienced \$677,000 in net charge-offs (consisting of \$689,000 in charge-offs and \$12,000 in recoveries). During 2009, the Bank experienced \$210,000 in net charge-offs (consisting of \$212,000 in charge-offs and \$2,000 in recoveries). The Bank had non-accrual loans totaling \$41.8 million at December 31, 2010 and \$11.9 million at December 31, 2009. The allowance for loan losses stood at \$8.4 million or 1.08% of gross total loans at December 31, 2010 as compared to \$6.6 million or 1.62% of gross total loans at December 31, 2009. There is no carryover of Pamrapo's allowance for credit losses associated with the loans we acquired as the loans were initially recorded at fair value. The credit mark pertaining to the acquired loans was \$7.5 million at December 31, 2010. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses as necessary in order to maintain the adequacy of the

allowance. While management uses available information to recognize losses on loans, future loan loss provisions may be necessary based on changes in the aforementioned criteria. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require the Bank to recognize additional provisions based on their judgment of information available to them at the time of their examination. Management believes that the allowance for loan losses was adequate at both December 31, 2010 and 2009.

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Total non-interest income increased by \$12.9 million to \$13.86 million for the year ended December 31, 2010 from \$931,000 for the year ended December 31, 2009. The increase in non-interest income resulted primarily from the gain on bargain purchase associated with the completion of the acquisition of Pamrapo Bancorp, Inc. of \$12.6 million for the year ended December 31, 2010 from no such corresponding gain for the year ended December 31, 2009. A bargain purchase is defined as a business combination in which the total acquisition-date fair value of the identifiable net assets acquired exceeds the fair value of the consideration transferred plus any non-controlling interest in the acquire, and it requires the acquirer to recognize that excess in earnings as a gain attributable to the acquisition. The increase in non-interest income also reflects a \$250,000 increase in fees and service charges to \$907,000 for the year ended December 31, 2010 from \$657,000 for the year ended December 31, 2009. Gain on sales of loans originated for sale increased by \$70,000 or 31.1% to \$295,000 for the year ended December 31, 2010 from \$225,000 for the year ended December 31, 2009. The increase in gain on sale of loans originated for sale occurred primarily as a result of the active local market for refinancing one-to four-family residential mortgages, aided in large part by the low interest rate environment. Other income increased by \$387,000 to \$423,000 for the year ended December 31, 2010 from \$36,000 for the year ended December 31, 2009. This increase occurred primarily as a result of a \$237,500 litigation settlement with the Bayonne Medical Center, a \$50,000 recovery from a previous charge-off regarding a check kiting incident and a \$67,000 recovery received through litigation on a real estate facility where insurance proceeds were improperly retained by a third party. The aforementioned increases were partially offset by a loss on sale of real estate of \$345,000 for the year ended December 31, 2010 compared to a gain of \$13,000 for the year ended December 31, 2009.



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Total non-interest expense increased by \$9.6 million or 77.4% to \$22.0 million for the year ended December 31, 2010 from \$12.4 million for the year ended December 31, 2009. Unless specified otherwise, the increase in the categories of non-interest expense occurred primarily as a result of the acquisition of Pamrapo Bancorp, Inc. Salaries and employee benefits expense increased by \$5.4 million or 100.0% to \$10.8 million for the year ended December 31, 2010 from \$5.4 million for the year ended December 31, 2009. This increase occurred primarily as a result of an increase in the number of full time equivalent employees to one hundred sixty nine (169) at December 31, 2010 from eighty-eight (88) at December 31, 2009 and from eighty-five (85) at December 31, 2008 as well as the recognition of the payout of voluntary termination packages totaling \$1.1 million offered to the employees in conjunction with the acquisition of Pamrapo Bancorp, Inc. Equipment expense increased by \$1.2 million or 57.1% to \$3.3 million for the year ended December 31, 2010 from \$2.1 million for the year ended December 31, 2009. The primary component of this expense item is data service provider expense which increases with the growth of the Bank's assets. Occupancy expense increased by \$810,000 or 73.6% to \$1.9 million for the year ended December 31, 2010 from \$1.1 million for the year ended December 31, 2009. Advertising expense increased by \$63,000 or 23.1% to \$336,000 for the year ended December 31, 2010 from \$273,000 for the year ended December 31, 2009. Professional fees increased by \$315,000 or 67.7% to \$780,000 for the year ended December 31, 2010 from \$465,000 for the year ended December 31, 2009. The increase in professional fees resulted primarily from an increase in legal fees in conjunction with various representations of legal issues encountered in the normal course of a growing franchise. Directors' fees increased by \$158,000 or 40.0% to \$553,000 for the year ended December 31, 2010 from \$395,000 for the year ended December 31, 2009. Regulatory assessments increased by \$67,000 or 6.1% to \$1.2 million for the year ended December 31, 2010 from \$1.1 million for the year ended December 31, 2009. Merger related expenses remained relatively static at \$644,000 for the year ended December 31, 2010 as compared to \$648,000 for the year ended December 31, 2009. Other non-interest expense increased by \$1.66 million or 200.2% to \$2.49 million for the year ended December 31, 2010 from \$829,000 for the year ended December 31, 2009. The increase in other non-interest expense occurred primarily as a result of an increase in loan expense and fees associated with the collection process on certain delinquent loan facilities. Additionally, other non-interest expense is comprised of stationary, forms and printing, check printing, correspondent bank fees, telephone and communication, shareholder relations and other fees and expenses.

Income tax expense decreased by \$1.1 million or 42.3% to \$1.5 million for the year ended December 31, 2010 from \$2.6 million for the year ended December 31, 2009. While net income increased during the year ended December 31, 2010 as compared to the year ended December 31, 2009, this increase was primarily attributable to the gain on bargain purchase related to the completion of the acquisition of Pamrapo Bancorp, Inc. As the gain associated with this transaction is non-taxable, the income tax provision for the year ended December 31, 2010 was calculated exclusive of this gain. Conversely, a portion of the expenses associated with the consummation of the Pamrapo Bancorp, Inc., transaction categorized as merger related expenses are not deductible for income tax purposes. The consolidated effective income tax rates for the years ended December 31, 2010 and 2009 were 9.5% and 41.2%, respectively.

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The following table sets forth our contractual obligations and commercial commitments at December 31, 2011.

| Contractual obligations | Payments due by period |                     |           |                           |                         |
|-------------------------|------------------------|---------------------|-----------|---------------------------|-------------------------|
|                         | Total                  | Less than<br>1 Year | 1-3 Years | More<br>than 3-5<br>Years | More<br>than 5<br>Years |
|                         | (In Thousands)         |                     |           |                           |                         |
| Benefit Plans           | \$6,657                | \$659               | \$1,340   | \$1,352                   | \$3,306                 |
| Borrowed money          | 129,531                | —                   | —         | 57,304                    | 72,227                  |
| Lease obligations       | 6,372                  | 1,142               | 1,691     | 899                       | 2,640                   |
| Certificates of deposit | 453,291                | 321,789             | 100,168   | 31,098                    | 236                     |
| Total                   | \$595,851              | \$323,590           | \$103,199 | \$90,653                  | \$78,409                |

Recent Accounting Pronouncements

In April 2011, the FASB issued Accounting Standards Update (ASU) No. 2011-02, *Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring*. The ASU clarifies which loan modifications constitute troubled debt restructurings. It is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a troubled debt restructuring, both for purposes of recording an impairment loss and for disclosure of troubled debt restructurings. In evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude that both of the following exist: (a) the restructuring constitutes a concession; and (b) the debtor is experiencing financial difficulties. The amendments to FASB Accounting Standards Codification Topic 310, *Receivables*, clarify the guidance on a creditor's evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties. For public companies, the new guidance is effective for interim and annual periods beginning on or after June 15, 2011, and applies retrospectively to restructurings occurring on or after the beginning of the fiscal year of adoption. Early application is permitted. Adoption of ASU 2011-02 did not have a significant impact on the Company's consolidated financial statements.

In April 2011, the FASB issued Accounting Standards Updates (ASU) No. 2011-03, *Transfers and Servicing: Reconsideration of Effective Control for Repurchase Agreements*. The ASU is intended to improve financial reporting of repurchase agreements ("repos") and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. In a typical repo transaction, an entity transfers financial assets to a counterparty in exchange for cash with an agreement for the counterparty to return the same or equivalent financial assets for a fixed price in the future. FASB *Accounting Standards Codification* (Codification) Topic 860, *Transfers and Servicing*, prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject

to repo agreements. That determination is based, in part, on whether the entity has maintained effective control over the transferred financial assets. The amendments to the Codification in this ASU are intended to improve the accounting for these transactions by removing from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets.

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The guidance in the ASU is effective for the first interim or annual period on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The Company does not expect that the adoption of this ASU will have a material impact on the Company's consolidated financial statements.

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this update result in common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards (IFRS). Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Some of the amendments in this update clarify the FASB's intent about the application of existing fair value measurement requirements. Other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. This update is effective during interim and annual periods beginning on or after December 15, 2011 and is to be applied prospectively and early adoption is not permitted. The Company does not anticipate the adoption of this update will impact its consolidated financial condition or results of operations.

In June 2011, the FASB issued Accounting Standards Update (ASU) No. 2011-05, *Comprehensive Income*. The ASU eliminates the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity and will require it be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The single statement format would include the traditional income statement and the components of total other comprehensive income as well as total comprehensive income. In the two statement approach, the first statement would be the traditional income statement which would be immediately followed by a separate statement which includes the components of other comprehensive income, total other comprehensive income and total comprehensive income. The amendments in this ASU will be applied retrospectively. For public companies, they are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Early adoption is permitted. Adoption of ASU 2011-05 is not expected to have a significant impact on the Company's consolidated financial statements. In December, 2011, the FASB issued ASU 2011-12, *Deferral of the Effective Date to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update 2011-05*. In response to stakeholder concerns regarding the operational ramifications of the presentation of these reclassifications for current and previous years, the FASB has deferred the implementation date of this provision to allow time for further consideration. The requirement in ASU 2011-05, *Presentation of Comprehensive Income*, for the presentation of a combined statement of comprehensive income or separate, but consecutive, statements of net income and other comprehensive income is still effective for fiscal years and interim periods beginning after December 15, 2011 for public companies, and fiscal years ending after December 15, 2011 for nonpublic companies. Adoption of ASU 2011-05 is not expected to have a significant impact on the Company's Consolidated Financial Statements.

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In September 2011, the FASB issued Accounting Standards Update (ASU) No. 2011-08, *Intangibles-Goodwill and Other (Topic 350)*. The amendments in the ASU is intended to reduce complexity and costs by allowing an entity the option to make a qualitative evaluation about the likelihood of goodwill impairment to determine whether it should calculate the fair value of a reporting unit. The amendments also improve previous guidance by expanding upon the examples of events and circumstances that an entity should consider between annual impairment tests in determining whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. Also, the amendments improve the examples of events and circumstances that an entity having a reporting unit with a zero or negative carrying amount should consider in determining whether to measure an impairment loss, if any, under the second step of the goodwill impairment test. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. Adoption of ASU 2011-08 is not expected to have a significant impact on the Company's consolidated financial statements.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Management of Market Risk

***Qualitative Analysis.*** The majority of our assets and liabilities are monetary in nature. Consequently, one of our most significant forms of market risk is interest rate risk. Our assets, consisting primarily of mortgage loans, have longer maturities than our liabilities, consisting primarily of deposits. As a result, a principal part of our business strategy is to manage interest rate risk and reduce the exposure of our net interest income to changes in market interest rates. Accordingly, our Board of Directors has established an Asset/Liability Committee which is responsible for evaluating the interest rate risk inherent in our assets and liabilities, for determining the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the Board of Directors. Senior management monitors the level of interest rate risk on a regular basis and the Asset/Liability Committee, which consists of senior management and outside directors operating under a policy adopted by the Board of Directors, meets as needed to review our asset/liability policies and interest rate risk position.

***Quantitative Analysis.*** The following table presents the Company's net portfolio value ("NPV"). These calculations were based upon assumptions believed to be fundamentally sound, although they may vary from assumptions utilized by other financial institutions. The information set forth below is based on data that included all financial instruments as of December 31, 2011. Assumptions have been made by the Company relating to interest rates, loan prepayment rates, core deposit duration, and the market values of certain assets and liabilities under the various interest rate scenarios. Actual maturity dates were used for fixed rate loans and certificate accounts. Investment securities were scheduled at either the maturity date or the next scheduled call date based upon management's judgment of whether the particular security would be called in the current interest rate environment and under assumed interest rate scenarios. Variable rate loans were scheduled as of their next scheduled interest rate repricing date. Additional assumptions made in the

preparation of the NPV table include prepayment rates on loans and mortgage-backed securities, core deposits without stated maturity dates were scheduled with an assumed term of 48 months, and money market and noninterest bearing accounts were scheduled with an assumed term of 24 months. The NPV at "PAR" represents the difference between the Company's estimated value of assets and estimated value of liabilities assuming no change in interest rates. The NPV for a decrease of 200 to 300 basis points has been excluded since it would not be meaningful in the interest rate environment as of December 31, 2011. The following sets forth the Company's NPV as of December 31, 2011.

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| Change in calculation | Net Portfolio Value | \$ Change from PAR | % Change from PAR | NPV as a % of Assets NPV Ratio | NPV Change |
|-----------------------|---------------------|--------------------|-------------------|--------------------------------|------------|
| +300bp                | \$114,739           | \$(32,438)         | -22.04 %          | 9.71 %                         | (188)bp    |
| +200bp                | 130,481             | (16,696)           | -11.34            | 10.75                          | (84 )      |
| +100bp                | 140,053             | (7,124 )           | -4.84             | 11.26                          | (33 )      |
| PAR                   | 147,177             | —                  | -                 | 11.59                          | —          |
| -100bp                | 142,230             | (4,947 )           | -3.36             | 11.06                          | (53 )      |

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bp-basis points

The table above indicates that at December 31, 2011, in the event of a 100 basis point increase in interest rates, we would experience a 4.84% decrease in NPV.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurement. Modeling changes in NPV require making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV table presented assumes that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although the NPV table provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income, and will differ from actual results.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The financial statements identified in Item 15(a)(1) hereof are included as Exhibit 13 and are incorporated hereunder.

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**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

The required Disclosure is incorporated by reference to the BCB Bancorp, Inc. Proxy Statement for the 2012 Annual Meeting of Stockholders.

**ITEM 9A. CONTROLS AND PROCEDURES**

(a) Evaluation of disclosure controls and procedures.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of December 31, 2011 (the "Evaluation Date"). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in timely alerting them to the material information relating to us (or our consolidated subsidiaries) required to be included in our periodic SEC filings.

(b) Management's Annual Report on Internal Control over Financial Reporting

Management of BCB Bancorp, Inc., and subsidiaries (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's system of internal control is designed under the supervision of management, including our Chief Executive Officer and Chief Financial Officer, to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of the Company's consolidated financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with GAAP, and that receipts and expenditures are made only in accordance with the authorization of management and the Board of Directors; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on our consolidated financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections on any evaluation of effectiveness to future periods are subject to the risk that the controls may become inadequate because of changes in conditions or that the degree of



compliance with policies and procedures may deteriorate.

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As of December 31, 2011, management assessed the effectiveness of the Company's internal control over financial reporting based upon the framework established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based upon its assessment, management concluded that it did not maintain effective internal control over financial reporting as of December 31, 2011 because the Company did not document monitoring controls over the use of outside service organizations and did not test the operating effectiveness of such controls as of December 31, 2011. This annual report includes an audit report of the Company's registered public accounting firm regarding internal control over financial reporting.

(c) Changes in Internal Controls over Financial Reporting.

There were no significant changes made in our internal controls during the period covered by this report or, to our knowledge, in other factors that has materially affected or is reasonably likely to materially affect, the Company's internal control over financial reporting.

See the Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

ITEM 9B. OTHER INFORMATION

None.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The Company has adopted a Code of Ethics that applies to the Company's chief executive officer, chief financial officer or, controller or persons performing similar functions. The Code of Ethics is available for free by writing to: President and Chief Executive Officer, BCB Bancorp, Inc., 104-110 Avenue C, Bayonne, New Jersey 07002. The Code of Ethics was filed as an exhibit to the Form 10-K for the year ended December 31, 2004.

The “Proposal I—Election of Directors” section of the Company’s definitive Proxy Statement for the Company’s 2012 Annual Meeting of Stockholders (the “2012 Proxy Statement”) is incorporated herein by reference in response to the disclosure requirements of Items 401, 405, 406, 407(d)(4) and 407(d)(5) of Regulation S-K.

The information concerning directors and executive officers of the Company under the caption “Proposal I-Election of Directors” and information under the captions “Section 16(a) Beneficial Ownership Compliance” and “The Audit Committee” of the 2012 Proxy Statement is incorporated herein by reference.

There have been no changes during the last year in the procedures by which security holders may recommend nominees to the Company’s board of directors.

#### ITEM 11. EXECUTIVE COMPENSATION

The “Executive Compensation” section of the Company’s 2012 Proxy Statement is incorporated herein by reference.

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**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The “Proposal I—Election of Directors” section of the Company’s 2012 Proxy Statement is incorporated herein by reference.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The “Transactions with Certain Related Persons” section and “Proposal I-Election of Directors—Board Independence” of the Company’s 2012 Proxy Statement is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information required by Item 14 is incorporated by reference to the Company’s Proxy Statement for the 2012 Annual Meeting of Stockholders, “Proposal II-Ratification of the Appointment of Independent Auditors—Fees Paid to ParenteBeard LLC.”

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a)(1) Financial Statements

The exhibits and financial statement schedules filed as a part of this Form 10-K are as follows:

(A) Report of Independent Registered Public Accounting Firm

(B) Consolidated Statements of Financial Condition as of December 31, 2011 and 2010

(C) Consolidated Statements of Income for each of the Years in the Three-Year period ended December 31, 2011

(D) Consolidated Statements of Changes in Stockholders' Equity for each of the Years in the Three-Year period ended December 31, 2011

(E) Consolidated Statements of Cash Flows for each of the Years in the Three-Year period ended December 31, 2011

(F) Notes to Consolidated Financial Statements

(a)(2) Financial Statement Schedules

All schedules are omitted because they are not required or applicable, or the required information is shown in the consolidated statements or the notes thereto.

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(b)Exhibits

- 3.1 Certificate of Incorporation of BCB Bancorp, Inc. (1)
- 3.2 Bylaws of BCB Bancorp, Inc. (2)
- 3.3 Specimen Stock Certificate (3)
- 10.1 BCB Community Bank 2002 Stock Option Plan (4)
- 10.2 BCB Community Bank 2003 Stock Option Plan (5)
- 10.3 Amendment to 2002 and 2003 Stock Option Plans (6)
- 10.4 2005 Director Deferred Compensation Plan (7)
- 10.5 Employment Agreement with Donald Mindiak (8)
- 10.6 Employment Agreement with Thomas M. Coughlin (9)
- 10.7 Employment Agreement with Kenneth Walter (10)
- 10.8 Executive Agreement with Donald Mindiak (11)
- 10.9 Executive Agreement with Thomas M. Coughlin (12)
- 10.10 Executive Agreement with Kenneth Walter (13)
- 10.11 Consulting Agreement with Dr. August Pellegrini, Jr. (14)
- 10.12 Consulting Agreement with James E. Collins (15)
- 10.13 BCB Bancorp, Inc. 2011 Stock Option Plan (16)
- 10.14 Employment Agreement with Amer Saleem
- 10.15 Executive Agreement with Amer Saleem
- 13 Consolidated Financial Statements
- 14 Code of Ethics (17)
- 21 Subsidiaries of the Company
- 23 Consent of Independent Registered Public Accounting Firm
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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- (1) Incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1, as amended, (Commission File Number 333-128214) originally filed with the Securities and Exchange Commission on September 9, 2005.
- (2) Incorporated by reference to Exhibit 3 to the Form 8-K filed with the Securities and Exchange Commission on October 12, 2007.
- (3) Incorporated by reference to Exhibit 4 to the Form 8-K-12g3 filed with the Securities and Exchange Commission on May 1, 2003.
- (4) Incorporated by reference to Exhibit 10.1 to the Company's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on January 26, 2004.
- (5) Incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on January 26, 2004.
- (6) Incorporated by reference to Exhibit 10.14 to the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2006.
- (7) Incorporated by reference to Exhibit 10.3 to the Company's Registration Statement on Form S-1, as amended, (Commission File Number 333-128214) originally filed with the Securities and Exchange Commission on September 9, 2005.
- (8) Incorporated by reference to Exhibit 10.1 to the Form 8-K filed with the Securities and Exchange Commission on July 8, 2010.
- (9) Incorporated by reference to Exhibit 10.2 to the Form 8-K filed with the Securities and Exchange Commission on July 8, 2010.
- (10) Incorporated by reference to Exhibit 10.3 to the Form 8-K filed with the Securities and Exchange Commission on July 8, 2010.
- (11) Incorporated by reference to Exhibit 10.4 to the Form 8-K filed with the Securities and Exchange Commission on December 15, 2008.
- (12) Incorporated by reference to Exhibit 10.5 to the Form 8-K filed with the Securities and Exchange Commission on December 15, 2008.
- (13) Incorporated by reference to Exhibit 10.4 to the Form 8-K filed with the Securities and Exchange Commission on July 8, 2010.



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- (14) Incorporated by reference to Exhibit 10.7 to the Form 8-K filed with the Securities and Exchange Commission on July 8, 2010.
- (15) Incorporated by reference to Exhibit 10.2 to the Form 8-K filed with the Securities and Exchange Commission on September 1, 2010.
- Incorporated by reference to Appendix A to the proxy statement for the Company's Annual Meeting of Shareholders (File No. 000-50275), filed by the Company with the Securities and Exchange Commission on Schedule 14A on March 28, 2011.
- (16) Incorporated by reference to Appendix A to the proxy statement for the Company's Annual Meeting of Shareholders (File No. 000-50275), filed by the Company with the Securities and Exchange Commission on Schedule 14A on March 28, 2011.
- (17) Incorporated by reference to Exhibit 14 to the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 26, 2004.

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**Signatures**

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BCB BANCORP, INC.

Date: March 30, 2012 By: /s/ Donald Mindiak  
Donald Mindiak  
President and Chief Executive Officer  
(Duly Authorized Representative)

Pursuant to the requirements of the Securities Exchange of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Signatures                                 | Title   | Date           |
|--|---|----------------|
| /s/ Donald Mindiak<br>Donald Mindiak       | President, Chief Executive<br>Officer, and Director | March 30, 2012 |
| /s/ Kenneth D. Walter<br>Kenneth D. Walter | Chief Financial Officer<br>and Director             | March 30, 2012 |
| /s/ Robert Ballance<br>Robert Ballance     | Chairman of the Board<br>Director                   | March 30, 2012 |
| /s/ Judith Q. Bielan<br>Judith Q. Bielan   | Director  | March 30, 2012 |

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/s/ Joseph J. Brogan      Director March 30, 2012  
Joseph J. Brogan

/s/ James E. Collins      Director March 30, 2012  
James E. Collins

/s/ Thomas Coughlin      Director March 30, 2012  
Thomas Coughlin

/s/Robert A. Hughes      Director March 30, 2012  
Robert A. Hughes

/s/ Joseph Lyga      Director March 30, 2012  
Joseph Lyga

/s/ Alexander Pasiechnik      Director March 30, 2012  
Alexander Pasiechnik

/s/ Spencer B. Robbins      Director March 30, 2012  
Spencer B. Robbins

/s/ Gary S. Stetz      Director March 30, 2012  
Gary S. Stetz