

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

DOWNEY FINANCIAL CORP  
Form 10-Q  
May 01, 2002

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED

For the quarterly period ended March 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission File Number 1-13578  
DOWNEY FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of incorporation or organization)

33-0633413  
(I.R.S. Employer Identification No.)

3501 JAMBOREE ROAD, NEWPORT BEACH, CA  
(Address of principal executive office)

92660  
(Zip Code)

Registrant's telephone number, including area code (949) 854-0300

Securities registered pursuant to Section 12(b) of the Act:

Title of each class -----	Name of each exchange on which registered -----
COMMON STOCK, \$0.01 PAR VALUE	NEW YORK STOCK EXCHANGE PACIFIC EXCHANGE

Securities registered pursuant to Section 12(g) of the Act:

NONE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No\_\_

At March 31, 2002, 28,213,048 shares of the Registrant's Common Stock, \$0.01 par value were outstanding.

# Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

DOWNEY FINANCIAL CORP.

MARCH 31, 2002 QUARTERLY REPORT ON FORM 10-Q

## TABLE OF CONTENTS

### PART I

FINANCIAL INFORMATION.....	1
Consolidated Balance Sheets.....	1
Consolidated Statements of Income.....	2
Consolidated Statements of Comprehensive Income.....	3
Consolidated Statements of Cash Flows.....	4
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.....	6
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.....	12

### PART II

OTHER INFORMATION.....	36
Item 6 Exhibits and Reports on Form 8-K.....	36

i

### PART I - FINANCIAL INFORMATION

#### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

#### Consolidated Balance Sheets

(Dollars in Thousands, Except Per Share Data)	March 31, 2002
-----	
ASSETS	
Cash .....	\$ 120,000
Federal funds .....	28,800
-----	
Cash and cash equivalents .....	148,800
U.S. Treasury securities, agency obligations and other investment securities available for sale, at fair value .....	248,322
Municipal securities held to maturity, at amortized cost (estimated fair value of \$6,373 at March 31, 2002 and December 31, 2001 and \$6,534 at March 31, 2001) .....	6,388
Mortgage loans purchased under resale agreements .....	10,000
Loans held for sale, at lower of cost or fair value .....	388,468
Mortgage-backed securities available for sale, at fair value .....	90,803

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Loans receivable held for investment .....	9,608,842
Investments in real estate and joint ventures .....	26,384
Real estate acquired in settlement of loans .....	11,917
Premises and equipment .....	111,465
Federal Home Loan Bank stock, at cost .....	114,842
Mortgage servicing rights, net .....	68,581
Other assets .....	78,189
	\$ 10,913,001
=====	
LIABILITIES AND STOCKHOLDERS' EQUITY	
Deposits .....	\$ 8,598,890
Federal Home Loan Bank advances .....	1,320,386
Other borrowings .....	--
Accounts payable and accrued liabilities .....	62,282
Deferred income taxes .....	43,821
	10,025,379
-----	
Company obligated mandatorily redeemable capital securities of subsidiary trust holding solely junior subordinated debentures of the Company ("Capital Securities") .....	120,000
STOCKHOLDERS' EQUITY	
Preferred stock, par value of \$0.01 per share; authorized 5,000,000 shares; outstanding none .....	--
Common stock, par value of \$0.01 per share; authorized 50,000,000 shares; outstanding 28,213,048 shares at March 31, 2002 and December 31, 2001 and 28,211,048 shares at March 31, 2001 .....	282
Additional paid-in capital .....	93,400
Accumulated other comprehensive income (loss) .....	(1,288)
Retained earnings .....	675,228
	767,622
	\$ 10,913,001
=====	

See accompanying notes to consolidated financial statements.

1

DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

Consolidated Statements of Income

(Dollars in Thousands, Except Per Share Data)	Three Months Ended March 31,	
	2002	2001
-----		
INTEREST INCOME		
Loans receivable .....	\$160,277	\$212,481
U.S. Treasury securities and agency obligations .....	3,033	4,000
Mortgage-backed securities .....	1,274	1,274
Other investments .....	1,814	2,000
-----		

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Total interest income .....	166,398	219,
-----		
INTEREST EXPENSE		
Deposits .....	68,359	114,
Borrowings .....	15,053	25,
Capital securities .....	3,041	3,
-----		
Total interest expense .....	86,453	143,
-----		
NET INTEREST INCOME .....	79,945	76,
PROVISION FOR LOAN LOSSES .....	1,447	
-----		
Net interest income after provision for loan losses .....	78,498	76,
-----		
OTHER INCOME, NET		
Loan and deposit related fees .....	11,518	10,
Real estate and joint ventures held for investment, net .....	2,997	1,
Secondary marketing activities:		
Loan servicing loss, net .....	(588)	(8,
Net gains on sales of loans and mortgage-backed securities .....	16,201	2,
Net gains on sales of mortgage servicing rights .....	294	-
Net gains on sales of investment securities .....	190	
Other .....	741	
-----		
Total other income, net .....	31,353	6,
-----		
OPERATING EXPENSE		
Salaries and related costs .....	29,437	23,
Premises and equipment costs .....	7,133	6,
Advertising expense .....	1,044	1,
Professional fees .....	564	
SAIF insurance premiums and regulatory assessments .....	786	
Other general and administrative expense .....	6,211	5,
-----		
Total general and administrative expense .....	45,175	37,
-----		
Net operation of real estate acquired in settlement of loans .....	(58)	
Amortization of excess of cost over fair value of branch acquisitions	111	
-----		
Total operating expense .....	45,228	37,
-----		
INCOME BEFORE INCOME TAXES .....	64,623	44,
Income taxes .....	27,309	19,
-----		
NET INCOME .....	\$ 37,314	\$ 25,
=====		
PER SHARE INFORMATION		
BASIC .....	\$ 1.32	\$ 0
=====		
DILUTED .....	\$ 1.32	\$ 0
=====		
CASH DIVIDENDS DECLARED AND PAID .....	\$ 0.09	\$ 0
=====		
Weighted average diluted shares outstanding .....	28,271,172	28,275,
=====		

See accompanying notes to consolidated financial statements.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

(In Thousands)	Three Months Ended	
	2002	2001
Net income .....	\$ 37,314	\$ 25,800
OTHER COMPREHENSIVE INCOME (LOSS), NET OF INCOME TAXES (BENEFITS)		
Unrealized gains (losses) on securities available for sale:		
U.S. Treasury securities, agency obligations and other investment securities available for sale, at fair value .....	(1,356)	6
Mortgage-backed securities available for sale, at fair value .....	(938)	
Less reclassification of realized gains included in net income .....	(110)	
Unrealized losses on cash flow hedges:		
Net derivative instruments .....	(517)	(1,300)
Less reclassification of realized losses included in net income .....	1,872	1,100
Total other comprehensive income (loss), net of income taxes (benefits) ....	(1,049)	400
COMPREHENSIVE INCOME .....	\$ 36,265	\$ 26,300

See accompanying notes to consolidated financial statements.

DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(In Thousands)	2002	2001
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income .....	\$	\$
Adjustments to reconcile net income to net cash used for operating activities:		
Depreciation and amortization .....		
Provision for losses on loans, real estate acquired in settlement of loans, investments in real estate and joint ventures, mortgage servicing rights and other assets .....		
Net gains on sales of loans and mortgage-backed securities, mortgage servicing rights, investment securities, real estate and other assets .....		
Net change in interest capitalized on loans (negative amortization) .....		
Federal Home Loan Bank stock dividends .....		
Loans originated for sale .....		(1,200)
Proceeds from sales of loans held for sale, including those sold		

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

via mortgage-backed securities .....	1,3
Other, net .....	(
-----	
Net cash provided by (used for) operating activities .....	1
-----	
CASH FLOWS FROM INVESTING ACTIVITIES	
Proceeds from sales of:	
U.S. Treasury securities, agency obligations and other investment securities available for sale .....	
Wholly owned real estate and real estate acquired in settlement of loans .....	
Proceeds from maturities of U.S. Treasury securities, agency obligations and other investment securities available for sale .....	1
Purchase of:	
U.S. Treasury securities, agency obligations and other investment securities available for sale .....	(
Mortgage loans under resale agreements .....	(
Loans receivable held for investment .....	
Premises and equipment .....	
Originations of loans receivable held for investment (net of refinances of \$183,227 at March 31, 2002 and \$146,113 at March 31, 2001) .....	(8
Principal payments on loans receivable held for investment and mortgage-backed securities available for sale .....	7
Net change in undisbursed loan funds .....	
Proceeds from (investments in) real estate held for investment .....	
Other, net .....	
-----	
Net cash provided by investing activities .....	
-----	

See accompanying notes to consolidated financial statements.

DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

Consolidated Statements of Cash Flows (Continued)

(In Thousands)	Three Month March	2002	2001
		-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES			
Net increase (decrease) in deposits .....		\$ (20,676)	\$
Proceeds from Federal Home Loan Bank advances .....		1,316,200	
Repayments of Federal Home Loan Bank advances .....		(1,518,519)	
Net decrease in other borrowings .....		(7)	
Proceeds from exercise of stock options .....		--	
Cash dividends .....		(2,539)	
-----			
Net cash provided by (used for) financing activities .....		(225,541)	
-----			
Net increase (decrease) in cash and cash equivalents .....		5,720	
Cash and cash equivalents at beginning of period .....		143,080	
-----			
CASH AND CASH EQUIVALENTS AT END OF PERIOD .....		\$ 148,800	\$

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

=====

Supplemental disclosure of cash flow information:

Cash paid during the period for:

Interest .....	\$	82,061	\$
Income taxes .....		5,202	

Supplemental disclosure of non-cash investing:

Loans transferred to held for investment from held for sale .....		614	
Loans exchanged for mortgage-backed securities .....		1,225,243	
Real estate acquired in settlement of loans .....		4,903	
Loans to facilitate the sale of real estate acquired in settlement of loans		4,336	

=====

See accompanying notes to consolidated financial statements.

5

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE (1) - BASIS OF FINANCIAL STATEMENT PRESENTATION

In the opinion of Downey Financial Corp. and subsidiaries ("Downey," "we," "us" and "our"), the accompanying consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation of Downey's financial condition as of March 31, 2002, December 31, 2001 and March 31, 2001 and the results of operations, comprehensive income, and changes in cash flows for the three months ended March 31, 2002 and 2001. Certain prior period amounts have been reclassified to conform to the current period presentation.

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial statements and are in compliance with the instructions for Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial condition, results of operations, comprehensive income and cash flows. The following information under the heading Management's Discussion and Analysis of Financial Condition and Results of Operations is written with the presumption that the interim consolidated financial statements will be read in conjunction with Downey's Annual Report on Form 10-K for the year ended December 31, 2001, which contains among other things, a description of the business, the latest audited consolidated financial statements and notes thereto, together with Management's Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 2001 and for the year then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Part I.

NOTE (2) - EARNINGS PER SHARE

Earnings per share is calculated on both a basic and diluted basis. Basic earnings per share excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from issuance of common stock that then shared in earnings.

The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the periods indicated.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

	Three Months Ended March			
	2002			
(Dollars in Thousands, Except Per Share Data)	Net Income	Weighted Average Shares Outstanding	Per Share Amount	Net Income
Basic earnings per share .....	\$37,314	28,213,048	\$1.32	\$25,864
Effect of dilutive stock options	--	58,124	--	--
Diluted earnings per share	\$37,314	28,271,172	\$1.32	\$25,864

6

NOTE (3) - BUSINESS SEGMENT REPORTING

The following table presents the operating results and selected financial data by major business segments for the periods indicated.

(In Thousands)	Banking	Real Estate Investment	Elimination
THREE MONTHS ENDED MARCH 31, 2002			
Net interest income .....	\$ 79,940	\$ 5	\$ --
Provision for loan losses .....	1,447	--	--
Other income .....	28,062	3,291	--
Operating expense .....	45,006	222	--
Net intercompany income (expense) .....	93	(93)	--
Income before income taxes .....	61,642	2,981	--
Income taxes .....	26,085	1,224	--
Net income .....	\$ 35,557	\$ 1,757	\$ --
AT MARCH 31, 2002			
Assets:			
Loans and mortgage-backed securities .....	\$10,088,113	\$ --	\$ --
Investments in real estate and joint ventures	--	26,384	--
Other .....	819,407	4,060	(24,963)
Total assets .....	10,907,520	30,444	(24,963)
Equity .....	\$ 767,622	\$ 24,963	\$ (24,963)
THREE MONTHS ENDED MARCH 31, 2001			
Net interest income .....	\$ 76,134	\$ 28	\$ --
Provision for loan losses .....	52	--	--
Other income .....	4,745	1,268	--
Operating expense .....	36,990	260	--
Net intercompany income (expense) .....	97	(97)	--



Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Income before income taxes .....	43,934	939	--
Income taxes .....	18,625	384	--
Net income .....	\$ 25,309	\$ 555	\$ --

AT MARCH 31, 2001

Assets:

Loans and mortgage-backed securities .....	\$10,272,222	\$ --	\$ --
Investments in real estate and joint ventures .....	--	18,690	--
Other .....	755,324	3,337	(18,471)
Total assets .....	11,027,546	22,027	(18,471)
Equity .....	\$ 648,592	\$ 18,471	\$ (18,471)

7

NOTE (4) - MORTGAGE SERVICING RIGHTS

The following table summarizes the activity in our mortgage servicing rights and related allowance for the periods indicated and other related financial data.

(Dollars in Thousands)	Three Month		
	March 31, 2002	December 31, 2001	September 2001
Gross balance at beginning of period .....	\$ 65,630	\$ 61,651	\$ 55,840
Additions .....	14,997	15,300	10,290
Amortization .....	(2,916)	(2,956)	(2,490)
Sales of mortgage servicing rights .....	(35)	(4,916)	(580)
Impairment write-down .....	(2,762)	(3,449)	(1,410)
Gross balance at end of period .....	74,914	65,630	61,650
Allowance balance at beginning of period .....	8,735	24,144	13,700
Provision for (reduction of) impairment .....	360	(11,960)	11,850
Impairment write-down .....	(2,762)	(3,449)	(1,410)
Allowance balance at end of period .....	6,333	8,735	24,140
Total mortgage servicing rights, net .....	\$ 68,581	\$ 56,895	\$ 37,510
Estimated fair value (1) .....	\$ 70,532	\$ 58,047	\$ 37,500
Weighted average expected life (in months) .....	87	82	5
Custodial account earnings rate .....	4.61%	4.36%	2.8
Weighted average discount rate .....	9.13	9.16	9.2

AT PERIOD END

Mortgage loans serviced for others:

Total .....	\$ 6,408,812	\$ 5,805,811	\$ 5,458,970
With capitalized mortgage servicing rights (1):			
Amount .....	6,196,137	5,379,513	5,078,080

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Weighted average interest rate .....	6.85%	6.97%	7.1
Custodial escrow balances .....	\$ 6,103	\$ 10,596	\$ 15,41

Key assumptions, which vary due to changes in market interest rates and are used to determine the fair value of our mortgage servicing rights, include: expected prepayment speeds, which impact the average life of the portfolio; the earnings rate on custodial accounts, which impact the value of custodial accounts; and the discount rate used in valuing future cash flows. The table below summarizes the estimated changes in the fair value of our mortgage servicing rights for changes in those assumptions individually and in combination associated with an immediate 100 basis point increase or decrease in market rates. Also summarized is the earnings impact associated with provisions to or reductions in the valuation allowance for mortgage servicing rights. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans such as term and coupon. Certain stratum may have impairment, while other stratum may not. Therefore, changes in overall fair value may not equal provisions to or reductions in the valuation allowance.

8

The sensitivity analysis in the table below is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 100 basis point variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

(Dollars in Thousands)	Expected Prepayment Speeds	Value of Custodial Accounts	Discount Rate	Combinatio
Increase rates 100 basis points:				
Fair value (1) .....	\$ 13,269	\$ 4,010	\$ (2,389)	\$ 13,920
Reduction of (increase in) valuation allowance ...	5,363	1,465	(909)	5,480
Decrease rates 100 basis points:				
Fair value (2) .....	(17,660)	(4,010)	2,541	(20,312)
Reduction of (increase in) valuation allowance ...	(15,711)	(2,184)	728	(18,362)

The components of loan servicing income (loss) included in Downey's results of operations are summarized as follows:

	Three Months Ended			
	March 31,	December 31,	September 30,	June 30,

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

(In Thousands)	2002	2001	2001	2001
Income from servicing operations .....	\$ 2,688	\$ 2,477	\$ 2,576	\$ 1,752
Amortization of MSRs .....	(2,916)	(2,956)	(2,495)	(2,299)
(Provision for) reduction of impairment ...	(360)	11,960	(11,852)	(2,351)
<b>Total loan servicing income (loss), net</b>	<b>\$ (588)</b>	<b>\$ 11,481</b>	<b>\$ (11,771)</b>	<b>\$ (2,898)</b>

NOTE (5) - ACCOUNTING FOR DERIVATIVES AND HEDGING ACTIVITIES

Derivatives

We offer short-term interest rate lock commitments to help us attract potential home loan borrowers. The commitments guarantee a specified interest rate for a loan if our underwriting standards are met, but do not obligate the potential borrower. The residential one-to-four unit interest rate lock commitments we ultimately expect to sell in the secondary market are treated as derivatives. Consequently, as derivatives, the hedging of the expected rate lock commitments do not qualify for hedge accounting. Associated fair value adjustments are recorded in current earnings under net gains on sales of loans and mortgage-backed securities with an offset to the balance sheet in either other assets, or accounts payable and accrued liabilities. Fair values for interest rate lock commitments are based on observable market prices acquired from third parties. The carrying amount of loans held for sale includes a basis adjustment to the loan at funding resulting from the change in the fair value of the interest rate lock derivative from the date of commitment to the date of funding. At March 31, 2002, we had rate lock commitments estimated to sell as part of our secondary marketing activities of \$235 million, with an estimated fair value of \$236 million, including a \$2.7 million gain associated with mortgage servicing rights.

Hedging Activities

As part of our secondary marketing activities, we typically utilize short-term forward sale and purchase contracts--derivatives--that mature in less than one year to offset the impact of changes in market interest rates on the value of our residential one-to-four unit interest rate lock commitments and loans held for sale. We do not generally enter into derivative transactions for purely speculative purposes. Contracts designated to loans held for sale are accounted for as cash flow hedges because these contracts have a high correlation to the price movement of the loans being hedged (within a range of 80% - 125%). The measurement approach for determining the ineffective aspects of the hedge is established at the inception of the hedge. Changes in forward sale contract values not designated to loans held for sale and the ineffectiveness of hedge transactions that are not perfectly correlated are recorded in net gains on sales of loans and mortgage-backed securities. Changes in forward sale contract values designated as cash flow hedges for loans held for sale are recorded in other comprehensive income, net of tax, provided cash flow hedge requirements are met. The offset to these changes in forward

sale contract values are recorded in the balance sheet as either other assets, or accounts payable and accrued liabilities. The amounts recorded in accumulated other comprehensive income will be recognized in the income statement when the hedged forecasted transactions settle. We estimate that all of the related unrealized gains or losses in accumulated other comprehensive income will be

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

reclassified into earnings within the next three months. Fair values for forward sale contracts are based on observable market prices acquired from third parties. At March 31, 2002, forward sale contracts amounted to \$623 million, with an estimated fair value of \$628 million, of which \$392 million were designated as cash flow hedges, and there were no forward purchase contracts.

We have not discontinued any designated derivative instruments associated with loans held for sale due to a change in the probability of settling a forecasted transaction.

The following table contains the amount of expected rate lock commitment derivatives for loans originated for sale, loans held for sale and the notional amounts for their associated hedging derivatives (i.e., forward sale contracts). Also shown is the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (i.e., SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions.

(In Thousands)	March 31, 2002	December 31, 2001	September 30, 2001
<hr/>			
AT PERIOD END			
Non-qualifying hedge transactions:			
Expected rate lock commitments .....	\$ 235,099	\$ 269,315	\$ 422,606
Associated forward sale contracts .....	230,660	278,319	404,177
Qualifying cash flow hedge transactions:			
Loans held for sale, at lower of cost or fair value	388,468	499,024	373,489
Associated forward sale contracts .....	392,099	508,706	369,335
<hr/>			
THREE MONTHS ENDED			
Net gains (losses) on non-qualifying hedge transactions	\$ 4,864	\$ (3,834)	\$ (1,149)
Net gains (losses) on qualifying cash flow hedge transactions:			
Unrealized hedge ineffectiveness .....	--	--	(27)
Less reclassification of realized hedge ineffectiveness .....	--	--	27
<hr/>			
Total net gains (losses) recognized in sales of loans and mortgage-backed securities (SFAS 133 effect) .....	4,864	(3,834)	(1,149)
Other comprehensive income (loss) .....	1,355	501	(2,477)
<hr/>			

### NOTE (6) - INCOME TAXES

Downey and its wholly owned subsidiaries file a consolidated federal income tax return and various state income and franchise tax returns on a calendar year basis. The Internal Revenue Service and state taxing authorities have examined Downey's tax returns for all tax years through 1995 and are currently reviewing returns filed for the 1996 and 1997 tax years. Tax years subsequent to 1997 remain open to review by federal and state tax authorities. Downey's management believes it has adequately provided for potential exposure with regard to issues that may be raised in the years currently under examination and open to review.

### NOTE (7) - CURRENT ACCOUNTING ISSUES

Statement of Financial Accounting Standards No. 142. SFAS 142 applies to all acquired intangible assets whether acquired singularly, as part of a group,

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

or in a business combination. The Statement supersedes APB Opinion No. 17, "Intangible Assets," and carries forward provisions in Opinion 17 related to internally developed intangible assets. The Statement changes the accounting for goodwill from an amortization method to an impairment-only approach. Goodwill should no longer be amortized, but instead tested for impairment at least annually at the reporting unit level. The accounting provisions are effective for fiscal years beginning after December 31, 2001. Our intangible assets and goodwill are related to branch acquisitions and not within the scope of SFAS 142. However, this may change as the Financial Accounting Standards Board is currently reconsidering the exclusion of amortization of goodwill related to branch acquisitions and is expected to issue a final Statement in the fourth quarter of 2002. We recognized an unidentified intangible asset for branch acquisitions because the fair value of the liabilities assumed exceeded the fair value of the assets acquired. For the first quarter of 2002, our amortization of excess of cost over fair value of branch acquisitions was \$0.1 million and as of March 31, 2002, this asset totaled \$3.0 million.

10

Statement of Financial Accounting Standards No. 143. Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"), addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. This Statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. It is anticipated that the financial impact of this Statement will not have a material effect on Downey.

Statement of Financial Accounting Standards No. 144. Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"), addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business. This Statement also eliminates the exception to consolidation for a subsidiary for which control is likely to be temporary. The provisions of this Statement are effective for financial statements issued for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years. The provisions of this Statement generally are to be applied prospectively. It is anticipated that the financial impact of this Statement will not have a material effect on Downey.

11

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements under this caption may constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 which involve risks and uncertainties. Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct our operations, fluctuations in interest rates, credit quality and government regulation.

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

### OVERVIEW

Our net income for the first quarter of 2002 totaled \$37.3 million or \$1.32 per share on a diluted basis, up 44.3% from the \$25.9 million or \$0.91 per share in the year-ago first quarter.

The increase in net income between first quarters was due to higher net income from both of our business segments as follows:

- o Banking operations contributed \$10.2 million to the increase in net income reflecting:
  - o a \$14.3 million increase in net gains from sales of loans and mortgage-backed securities, and mortgage servicing rights;
  - o a \$7.6 million improvement in our loan servicing activity primarily due to a smaller addition to the valuation allowance for mortgage servicing rights;
  - o a \$3.8 million increase in net interest income due to an increase in our effective interest rate spread; and
  - o a \$1.3 million increase in loan and deposit related fees.

Those favorable items were partially offset by:

- o an \$8.0 million increase in operating expenses reflecting an increased number of branch locations and higher loan origination activity; and
- o a \$1.4 million increase in provision for loan losses.
- o Real estate investment activities contributed \$1.2 million to the increase in net income reflecting:
  - o a recapture of \$1.3 million of a previously established valuation allowance; and
  - o an increase of \$0.3 million in net gains to a total of \$0.6 million.

In addition to higher net income, our key performance measures also improved between first quarters as follows:

- o our efficiency ratio (the percentage of our net interest income and other income, excluding income from real estate investment activities and investment securities gains or losses, used to cover our general and administrative expense) improved from 45.8% to 41.8%;
- o our return on average assets improved from 0.94% to 1.36%; and
- o our return on average equity improved from 16.28% to 19.96%.

Our single family loan originations totaled \$2.259 billion in the first quarter of 2002, up 57.1% from the \$1.438 billion we originated in the first quarter of 2001 but down 9.6% from the record \$2.500 billion we originated in the previous quarter. Of the current quarter total, \$992 million represented originations of loans for portfolio, of which \$107 million represented subprime credits. In addition to single family loans, we originated \$46 million of other loans in the quarter.

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

At quarter-end, our assets totaled \$10.9 billion and our deposits totaled \$8.6 billion, both of which were down slightly from a year ago. During the quarter, six new in-store branches and one new traditional branch were opened, bringing our total branches at quarter end to 144, of which 74 are in-store. A year ago, branches totaled 121, of which 56 were in-store.

Our non-performing assets increased \$1 million during the quarter to \$94 million or 0.86% of total assets. This increase was due to a rise in commercial real estate non-accrual loans of \$2 million due primarily to a shopping center loan whose principal tenant declared bankruptcy during the quarter and ceased paying rent.

12

At March 31, 2002, our primary subsidiary, Downey Savings and Loan Association, F.A. (the "Bank") exceeded all regulatory capital tests, with capital-to-asset ratios of 7.61% for both tangible and core capital and 15.39% for risk-based capital. These capital levels are significantly above the "well capitalized" standards defined by the federal banking regulators of 5% for core and tangible capital and 10% for risk-based capital.

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in Downey's Annual Report on Form 10-K for the year ended December 31, 2001. Certain accounting policies require us to make significant estimates and assumptions which have a material impact on the carrying value of certain assets and liabilities, and we consider these to be critical accounting policies. The estimates and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and our results of operations for the reporting periods.

We believe the following are critical accounting policies that require the most significant estimates and assumptions that are particularly susceptible to significant change in the preparation of our financial statements:

- o Allowance for losses on loans and real estate. For further information, see Financial Condition--Problem Loans and Real Estate--Allowance for Losses on Loans and Real Estate on page 31.
- o Allowance for mortgage servicing rights. For further information, see Note 4 on page 8 of Notes to Consolidated Financial Statements.

13

### RESULTS OF OPERATIONS

#### NET INTEREST INCOME

Net interest income is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities ("interest-earning assets") and the interest paid on deposits, borrowings and capital securities ("interest-bearing liabilities"). The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

affects net interest income.

Our net interest income totaled \$79.9 million in the first quarter of 2002, up \$3.8 million or 5.0% from the same period last year. The improvement between first quarters reflected an increase in our effective interest rate spread, which averaged 3.03% compared to 2.87% a year ago. The improvement between first quarters was due to our cost of funds declining more rapidly than our yield on earning assets. This is indicative of what typically happens when interest rates decline, as there is an administrative lag in the repricing of our loans which are primarily priced to the Federal Home Loan Bank ("FHLB") Eleventh District Cost of Funds Index ("COFI"). Our earning assets averaged \$10.5 billion during the quarter, slightly below the year-ago level.

The following table presents for the periods indicated the total dollar amount of:

- o interest income from average interest-earning assets and the resultant yields; and
- o interest expense on average interest-bearing liabilities and the resultant costs, expressed as rates.

The table also sets forth our net interest income, interest rate spread and effective interest rate spread. The effective interest rate spread reflects the relative level of interest-earning assets to interest-bearing liabilities and equals:

- o the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities, divided by
- o average interest-earning assets for the period.

The table also sets forth our net interest-earning balance--the difference between the average balance of interest-earning assets and the average balance of total deposits, borrowings and capital securities--for the periods indicated. We included non-accrual loans in the average interest-earning assets balance. We included interest from non-accrual loans in interest income only to the extent we received payments and to the extent we believe we will recover the remaining principal balance of the loans. We computed average balances for the quarter using the average of each month's daily average balance during the periods indicated.

14

(Dollars in Thousands)	Three Months Ended					
	March 31, 2002			December 31, 2001		
	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Aver Yie Ra
<b>Interest-earning assets:</b>						
Loans .....	\$ 9,973,808	\$160,277	6.43%	\$10,000,631	\$178,335	7.
Mortgage-backed securities ....	106,375	1,274	4.79	36,623	449	4.
Investment securities .....	464,447	4,847	4.23	420,718	4,700	4.



Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Total interest-earning assets	10,544,630	166,398	6.31	10,457,972	183,484	7.
Non-interest-earning assets .....	398,488			370,537		
<hr/>						
Total assets .....	\$10,943,118			\$10,828,509		
<hr/>						
Transaction accounts:						
Non-interest-bearing checking .	\$ 285,156	\$ --	-- %	\$ 354,231	\$ --	--
Interest-bearing checking (1) .	425,162	413	0.39	414,470	424	0.
Money market .....	110,715	507	1.86	103,247	533	2.
Regular passbook .....	2,442,994	15,394	2.56	1,646,412	11,184	2.
<hr/>						
Total transaction accounts ..	3,264,027	16,314	2.03	2,518,360	12,141	1.
Certificates of deposit .....	5,259,181	52,045	4.01	6,214,429	76,494	4.
<hr/>						
Total deposits .....	8,523,208	68,359	3.25	8,732,789	88,635	4.
Borrowings .....	1,425,878	15,053	4.28	1,114,446	12,093	4.
Capital securities .....	120,000	3,041	10.14	120,000	3,041	10.
<hr/>						
Total deposits, borrowings and capital securities .....	10,069,086	86,453	3.48	9,967,235	103,769	4.
Other liabilities .....	126,079			150,070		
Stockholders' equity .....	747,953			711,204		
<hr/>						
Total liabilities and stockholders' equity .....	\$10,943,118			\$10,828,509		
<hr/>						
Net interest income/interest rate spread .....		\$ 79,945	2.83%		\$ 79,715	2.
Excess of interest-earning assets over deposits, borrowings and capital securities .....	\$ 475,544			\$ 490,737		
Effective interest rate spread ....			3.03			3.
<hr/>						

15

Changes in our net interest income are a function of both changes in rates and changes in volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth information regarding changes in our interest income and expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes attributable to:

- o changes in volume--changes in volume multiplied by comparative period rate;
- o changes in rate--changes in rate multiplied by comparative period volume; and
- o changes in rate/volume--changes in rate multiplied by changes in volume.

Interest-earning asset and interest-bearing liability balances used in the calculations represent quarterly average balances computed using the average of each month's daily average balance during the period indicated.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Three Months Ended				
-----				
March 31, 2002 Versus March 31, 2001				
Changes Due To				
-----				
(In Thousands)	Volume	Rate	Rate/ Volume	Net
-----				
Interest income:				
Loans .....	\$ (4,329)	\$ (49,156)	\$ 1,000	\$ (52,485)
Mortgage-backed securities .....	1,626	(35)	(445)	1,146
Investment securities .....	549	(2,578)	(200)	(2,229)
-----				
Change in interest income .....	(2,154)	(51,769)	355	(53,568)
-----				
Interest expense:				
Transaction accounts:				
Interest-bearing checking (1) .	46	(248)	(18)	(220)
Money market .....	150	(217)	(52)	(119)
Regular passbook .....	14,045	(1,594)	(3,484)	8,967
-----				
Total transaction accounts ..	14,241	(2,059)	(3,554)	8,628
Certificates of deposit .....	(25,159)	(39,093)	9,182	(55,070)
-----				
Total interest-bearing deposits	(10,918)	(41,152)	5,628	(46,442)
Borrowings .....	(4,406)	(7,180)	677	(10,909)
Capital securities .....	--	--	--	--
-----				
Change in interest expense ....	(15,324)	(48,332)	6,305	(57,351)
-----				
Change in net interest income .....	\$ 13,170	\$ (3,437)	\$ (5,950)	\$ 3,783
=====				

PROVISION FOR LOAN LOSSES

Provision for loan losses was \$1.4 million in the current quarter, up from \$0.1 million in the first quarter of 2001. For further information regarding our allowance for loan losses, see Financial Condition--Problem Loans and Real Estate--Allowance for Losses on Loans and Real Estate on page 31.

OTHER INCOME

Our total other income was \$31.4 million in the first quarter of 2002, up \$25.3 million from a year ago reflecting:

- o a \$14.3 million increase in net gains on sales of loans and mortgage-backed securities, and mortgage servicing rights;
- o a \$7.6 million improvement in our loan servicing activity primarily due to a smaller addition to the valuation allowance for mortgage servicing rights;
- o a \$2.0 million increase from real estate held for investment due primarily to sales activity; and
- o a \$1.3 million increase in loan and deposit related fees.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

LOAN AND DEPOSIT RELATED FEES

Loan and deposit related fees totaled \$11.5 million in the first quarter of 2002, up \$1.3 million from a year ago. Our deposit related fees increased by \$0.7 million or 18.8%, primarily due to higher fees from our checking accounts. Our loan related fees accounted for \$0.6 million of the increase between first quarters, of which \$0.2 million represented higher loan prepayment fees.

The following table presents a breakdown of loan and deposit related fees during the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Loan related fees:				
Prepayment fees .....	\$ 4,686	\$ 5,475	\$ 6,384	\$ 7,455
Other fees .....	2,167	2,477	2,257	2,251
Deposit related fees:				
Automated teller machine fees .....	1,543	1,670	1,671	1,650
Other fees .....	3,122	3,224	2,962	2,780
<b>Total loan and deposit related fees</b>	<b>\$11,518</b>	<b>\$12,846</b>	<b>\$13,274</b>	<b>\$14,136</b>

REAL ESTATE AND JOINT VENTURES HELD FOR INVESTMENT

Income from our real estate and joint ventures held for investment totaled \$3.0 million in the first quarter of 2002, up from \$1.0 million a year ago. The \$2.0 million increase in our income from real estate held for investment was due primarily to sales activity. Sales in the first quarter of 2002 resulted in the recapture of \$1.3 million of a previously established valuation allowance and an increase of \$0.3 million in net gains to a total of \$0.6 million. Those gains primarily relate to joint venture projects and are reported in the category of equity in net income from joint ventures.

The table below sets forth the key components comprising our income from real estate and joint venture operations during the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Rental operations, net of expenses .....	\$ 823	\$ 1,026	\$ 259	\$ 259
Equity in net income from joint ventures .....	745	212	12	12
Interest from joint venture advances .....	111	83	101	101
Net gains on sales of wholly owned real estate .....	--	127	--	--
(Provision for) reduction of losses on real estate and joint ventures .....	1,318	(1)	374	374
<b>Income from real estate and joint ventures held for</b>				

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

investment, net ..... \$ 2,997 \$ 1,447 \$ 746 \$

SECONDARY MARKETING ACTIVITIES

Sales of loans and mortgage-backed securities we originated increased in the first quarter of 2002 to \$1.381 billion from \$597 million a year ago. Net gains associated with these sales totaled \$16.2 million in the first quarter of 2002, up from \$2.1 million a year ago. Net gains included the capitalization of mortgage servicing rights of \$15.0 million in the first quarter of 2002, compared to \$5.4 million a year ago.

A loss of \$0.6 million was recorded in loan servicing from our portfolio of loans serviced for others during the first quarter of 2002, an improvement from a loss of \$8.2 million in the year-ago period. This \$7.6 million improvement primarily reflected a smaller addition to the valuation allowance for mortgage servicing rights, \$0.4 million in the current quarter compared to \$8.3 million a year ago. At March 31, 2002, we serviced \$6.4 billion of loans for others compared to \$5.8 billion at December 31, 2001 and \$4.3 billion at March 31, 2001.

17

The following table presents a breakdown of the components of our loan servicing income (loss) for the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Income from servicing operations .....	\$ 2,688	\$ 2,477	\$ 2,576	\$ 1,752
Amortization of MSR's .....	(2,916)	(2,956)	(2,495)	(2,299)
(Provision for) reduction of impairment ...	(360)	11,960	(11,852)	(2,351)
<b>Total loan servicing income (loss), net</b>	<b>\$ (588)</b>	<b>\$ 11,481</b>	<b>\$ (11,771)</b>	<b>\$ (2,898)</b>

For further information regarding mortgage servicing rights, see Notes To Consolidated Financial Statements--Note (4)--Mortgage Servicing Rights on page 8.

OPERATING EXPENSE

Our operating expense totaled \$45.2 million in the current quarter, up \$8.0 million or 21.4% from the first quarter of 2001 because of higher general and administrative expense. That increase was primarily due to higher costs associated with an increased number of branch locations and higher loan origination activity.

The following table presents a breakdown of key components comprising operating expense during the periods indicated.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Salaries and related costs .....	\$ 29,437	\$ 27,075	\$ 24,943	\$ 24,646
Premises and equipment costs .....	7,133	7,303	6,628	6,042
Advertising expense .....	1,044	1,168	939	1,127
Professional fees .....	564	839	2,432	1,604
SAIF insurance premiums and regulatory assessments .....	786	792	786	741
Other general and administrative expense .....	6,211	6,339	5,981	5,973
Total general and administrative expense ..	45,175	43,516	41,709	40,133
Net operation of real estate acquired in settlement of loans .....	(58)	237	110	(106)
Amortization of excess of cost over fair value of branch acquisitions .....	111	113	116	114
Total operating expense .....	\$ 45,228	\$ 43,866	\$ 41,935	\$ 40,141

PROVISION FOR INCOME TAXES

Income taxes for the first quarter totaled \$27.3 million, resulting in an effective tax rate of 42.3%, compared to \$19.0 million and 42.4% for the like quarter of a year ago. For further information regarding income taxes, see Notes To Consolidated Financial Statements--Note (6)--Income Taxes on page 10.

18

BUSINESS SEGMENT REPORTING

The previous sections of the Results of Operations discussed our consolidated results. The purpose of this section is to present data and discussion on the results of operations of our two business segments--banking and real estate investment. For further information regarding business segments, see Notes To Consolidated Financial Statements--Note (3)--Business Segment Reporting on page 7.

The following table presents by business segment our net income for the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Banking net income .....	\$ 35,557	\$ 38,225	\$ 22,301	\$ 33,619
Real estate investment net income (loss)	1,757	871	(535)	(164)
Total net income .....	\$ 37,314	\$ 39,096	\$ 21,766	\$ 33,455

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

### Banking

Net income from our banking operations for the first quarter of 2002 totaled \$35.6 million, up \$10.2 million or 40.5% from \$25.3 million in the first quarter of 2001. The increase between first quarters primarily reflected the following:

- o a \$14.3 million increase in net gains from sales of loans and mortgage-backed securities, and mortgage servicing rights;
- o a \$7.6 million improvement in our loan servicing activity primarily due to a smaller addition to the valuation allowance for mortgage servicing rights, \$0.4 million in the current quarter compared to \$8.3 million a year ago;
- o a \$3.8 million increase in net interest income due to an increase in our effective interest rate spread; and
- o a \$1.3 million increase in loan and deposit related fees.

Those favorable items were partially offset by the following:

- o an \$8.0 million increase in operating expenses reflecting an increased number of branch locations and higher loan origination activity; and
- o a \$1.4 million increase in provision for loan losses due primarily to a commercial real estate loan that became impaired during the quarter.

19

The table below sets forth our banking operational results and selected financial data for the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Net interest income .....	\$ 79,940	\$ 79,730	\$ 73,473	\$ 76,236
Provision for loan losses .....	1,447	1,290	791	431
Other income .....	28,062	31,397	5,987	21,211
Operating expense .....	45,006	43,680	40,071	38,863
Net intercompany income .....	93	96	92	84
Income before income taxes .....	61,642	66,253	38,690	58,237
Income taxes .....	26,085	28,028	16,389	24,618
<b>Net income .....</b>	<b>\$ 35,557</b>	<b>\$ 38,225</b>	<b>\$ 22,301</b>	<b>\$ 33,619</b>
<b>AT PERIOD END</b>				
<b>Assets:</b>				
Loans and mortgage-backed securities	\$10,088,113	\$10,132,413	\$ 9,912,489	\$ 9,981,213
Other .....	819,407	966,942	797,775	837,387
<b>Total assets .....</b>	<b>10,907,520</b>	<b>11,099,355</b>	<b>10,710,264</b>	<b>10,818,600</b>
<b>Equity .....</b>	<b>\$ 767,622</b>	<b>\$ 733,896</b>	<b>\$ 698,475</b>	<b>\$ 680,719</b>

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Real Estate Investment

Net income from our real estate investment operations totaled \$1.8 million in the first quarter of 2002, up from \$0.6 million in the year-ago quarter. The increase was primarily attributed to higher sales activity that resulted in the recapture of \$1.3 million of a previously established valuation allowance and an increase of \$0.3 million in net gains that totaled \$0.6 million in the current quarter.

The table below sets forth real estate investment operational results and selected financial data for the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Net interest income (loss) .....	\$ 5	\$ (15)	\$ (26)	\$ 10
Other income .....	3,291	1,773	1,083	1,072
Operating expense .....	222	186	1,864	1,278
Net intercompany expense .....	93	96	92	84
Income (loss) before income taxes (benefit) ...	2,981	1,476	(899)	(280)
Income taxes (benefit) .....	1,224	605	(364)	(116)
Net income (loss) .....	\$ 1,757	\$ 871	\$ (535)	\$ (164)
AT PERIOD END				
Assets:				
Investment in real estate and joint ventures	\$26,384	\$38,185	\$38,043	\$19,950
Other .....	4,060	2,003	1,629	1,673
Total assets .....	30,444	40,188	39,672	21,623
Equity .....	\$24,963	\$34,513	\$33,642	\$18,307

Our investment in real estate and joint ventures amounted to \$26 million at March 31, 2002, compared to \$38 million at December 31, 2001 and \$19 million at March 31, 2001.

For information on valuation allowances associated with real estate and joint venture loans, see Financial Condition--Problem Loans and Real Estate--Allowances for Losses on Loans and Real Estate on page 31.

FINANCIAL CONDITION

LOANS AND MORTGAGE-BACKED SECURITIES

Total loans and mortgage-backed securities, including those we hold for sale, declined \$44 million during the first quarter to a total of \$10.1 billion

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

or 92.4% of assets at March 31, 2002. The decrease represented a lower level of loans held for sale and mortgage-backed securities available for sale, as loans held for investment increased by \$94 million. Given the low interest rate environment and borrower preference for fixed rate loans, our annualized prepayment speed in the current quarter was 39%, compared to 27% a year ago and 37% during the previous quarter.

The following table sets forth loans originated, including purchases, for investment and for sale during the periods indicated.

(In Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001
Loans originated for investment:				
Residential one-to-four units:				
Adjustable .....	\$ 988,063	\$ 884,312	\$ 867,271	\$ 814,696
Fixed .....	4,366	1,788	4,445	10,849
Other .....	45,752	51,488	56,554	43,492
<hr style="border-top: 1px dashed black;"/>				
Total loans originated for investment	1,038,181	937,588	928,270	869,037
Loans originated for sale (1) .....	1,266,430	1,613,671	1,116,589	1,296,877
<hr style="border-top: 1px dashed black;"/>				
Total loans originated .....	\$2,304,611	\$2,551,259	\$2,044,859	\$2,165,914
<hr style="border-top: 3px double black;"/>				

Originations of one-to-four unit residential loans totaled \$2.259 billion in the first quarter of 2002, of which \$992 million or 44% were for portfolio, with the balance for sale in the secondary market. This was 9.6% below the \$2.500 billion originated in the fourth quarter of 2001, but 57.1% higher than the \$1.438 billion we originated in the year-ago first quarter. Of the current quarter originations for portfolio, \$107 million represented originations of subprime credits as part of our continuing strategy to enhance the portfolio's net yield. During the current quarter, 80% of our residential one-to-four unit originations represented refinancing transactions. This is down from 82% in the previous quarter, but up from 71% in the year-ago first quarter. In addition to single family loans, we originated \$46 million of other loans in the current quarter.

During the current quarter, loan originations for investment consisted primarily of adjustable rate mortgages tied to COFI, an index which lags behind the movement in market interest rates. This experience is similar to that of recent quarters.

Our adjustable rate mortgages:

- o generally begin with an incentive interest rate, which is an interest rate below the current market rate, that adjusts to the applicable index plus a defined spread, subject to periodic and lifetime caps, after one, three, six or twelve months;
- o generally provide that the maximum interest rate we can charge borrowers cannot exceed the incentive rate by more than six to nine percentage points, depending on the type of loan and the initial rate offered; and



## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

- o limit interest rate adjustments, for loans that adjust both the interest rate and payment amount simultaneously, to 1% per adjustment period for those that adjust semi-annually and 2% per adjustment period for those that adjust annually.

Most of our adjustable rate mortgages adjust the interest rate monthly and the payment annually. These monthly adjustable rate mortgages:

- o have a lifetime interest rate cap, but no specified periodic interest rate adjustment cap;
- o have a periodic cap on changes in required monthly payments; and
- o allow for negative amortization, which is the addition to loan principal of accrued interest that exceeds the required monthly loan payments.

21

If a loan incurs significant negative amortization, the loan-to-value ratio could increase which indicates an increased risk that the fair value of the underlying collateral on the loan would be insufficient to satisfy fully the outstanding principal and interest. A loan-to-value ratio is the ratio of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination. We currently impose a limit on the amount of negative amortization. The principal plus the added amount cannot exceed 125% of the original loan amount, except for subprime loans and loans with loan-to-value ratios of 80% or greater wherein the borrower has obtained private mortgage insurance to reduce the effective loan-to-value ratio to between 70% and 78%. In those two instances, the principal plus negative amortization cannot exceed 110% of the original loan amount.

At March 31, 2002, \$6.7 billion of the adjustable rate mortgages in our loan portfolio were subject to negative amortization, of which \$166 million represented the amount of negative amortization included in the loan balance.

We also continue to originate residential fixed interest rate mortgage loans to meet consumer demand, but we intend to sell the majority of these loans. We sold \$1.381 billion of loans in the first quarter of 2002, compared to \$1.472 billion in the previous quarter and \$597 million in the first quarter of 2001. All were secured by residential one-to-four unit property, and at March 31, 2002, loans held for sale totaled \$388 million.

At March 31, 2002, our unfunded loan application pipeline totaled \$1.3 billion. Within that pipeline, we had commitments to borrowers for short-term interest rate locks of \$660 million, of which \$289 million were related to residential one-to-four unit loans being originated for sale in the secondary market. Furthermore, we had commitments on undrawn lines and letters of credit of \$89 million and loans in process of \$56 million. We believe our current sources of funds will enable us to meet these obligations.

22

The following table sets forth the origination, purchase and sale activity relating to our loans and mortgage-backed securities during the periods indicated.

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

	Three Months		
(In Thousands)	March 31, 2002	December 31, 2001	September 2001
<b>INVESTMENT PORTFOLIO</b>			
Loans originated:			
Loans secured by real estate:			
Residential one-to-four units:			
Adjustable .....	\$ 880,729	\$ 801,751	\$ 767,000
Adjustable - subprime .....	107,334	82,561	100,000
-----			
Total adjustable .....	988,063	884,312	867,000
Fixed .....	4,336	1,577	3,000
Fixed - subprime .....	--	211	1,000
Residential five or more units:			
Adjustable .....	--	--	--
Fixed .....	--	--	--
-----			
Total residential .....	992,399	886,100	871,000
Commercial real estate .....	--	133	--
Construction .....	13,672	32,025	27,000
Land .....	18,542	5,153	4,000
Non-mortgage:			
Commercial .....	1,361	4,006	8,000
Automobile .....	376	275	--
Other consumer .....	11,801	9,896	7,000
-----			
Total loans originated .....	1,038,151	937,588	921,000
Real estate loans purchased:			
One-to-four units .....	30	--	--
One-to-four units - subprime .....	--	--	--
Other (1) .....	--	--	6,000
-----			
Total real estate loans purchased .....	30	--	6,000
-----			
Total loans originated and purchased .....	1,038,181	937,588	927,000
Loan repayments .....	(942,811)	(945,582)	(968,000)
Other net changes (2) .....	(936)	(12,036)	(24,000)
-----			
Net increase (decrease) in loans held for investment ..	94,434	(20,030)	(64,000)
<b>SALE PORTFOLIO</b>			
Residential one-to-four units:			
Originated whole loans .....	1,264,559	1,610,470	1,115,000
Loans purchased .....	1,871	3,201	1,000
Loans transferred to the investment portfolio .....	(614)	(3,167)	(1,000)
Originated whole loans sold .....	(156,206)	(181,632)	(129,000)
Loans exchanged for mortgage-backed securities .....	(1,225,243)	(1,290,355)	(991,000)
Other net changes .....	(789)	(404)	--
Capitalized basis adjustment (3) .....	5,866	(12,578)	2,000
-----			
Net increase (decrease) in loans held for sale .....	(110,556)	125,535	(3,000)
-----			
Mortgage-backed securities, net:			
Received in exchange for loans .....	1,225,243	1,290,355	991,000
Sold .....	(1,225,243)	(1,290,355)	(991,000)
Purchased .....	--	115,597	--
Repayments .....	(26,553)	(773)	--
Other net changes .....	(1,625)	(405)	--

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Net increase (decrease) in mortgage-backed securities available for sale .....	(28,178)	114,419	
Net increase (decrease) in loans held for sale and mortgage-backed securities available for sale .....	(138,734)	239,954	(3)
Total net increase (decrease) in loans and mortgage-backed securities .....	\$ (44,300)	\$ 219,924	\$ (68)

23

The following table sets forth the composition of our loan and mortgage-backed securities portfolio at the dates indicated.

(In Thousands)	March 31, 2002	December 31, 2001	September 2001
<b>INVESTMENT PORTFOLIO</b>			
Loans secured by real estate:			
Residential one-to-four units:			
Adjustable .....	\$ 7,574,205	\$ 7,364,677	\$ 7,191,9
Adjustable - subprime .....	1,423,661	1,491,416	1,588,5
Fixed .....	295,228	334,384	375,5
Fixed - subprime .....	13,099	15,303	17,4
Total residential one-to-four units .....	9,306,193	9,205,780	9,173,4
Residential five or more units:			
Adjustable .....	5,920	6,055	6,1
Fixed .....	4,230	5,124	5,2
Commercial real estate:			
Adjustable .....	40,650	40,900	41,9
Fixed .....	69,691	71,609	100,4
Construction .....	78,202	84,942	99,1
Land .....	36,303	22,028	21,1
Non-mortgage:			
Commercial .....	21,182	22,017	22,7
Automobile .....	20,902	24,529	29,1
Other consumer .....	48,067	50,908	53,2
Total loans held for investment .....	9,631,340	9,533,892	9,552,8
Increase (decrease) for:			
Undisbursed loan funds .....	(65,813)	(61,280)	(62,8
Net deferred costs and premiums .....	80,622	77,916	79,5
Allowance for losses .....	(37,307)	(36,120)	(35,0
Total loans held for investment, net .....	9,608,842	9,514,408	9,534,4
<b>SALE PORTFOLIO, NET</b>			
Loans held for sale:			
Residential one-to-four units .....	392,928	509,317	371,2
Residential one-to-four units - subprime .....	--	33	--
Capitalized basis adjustment (1) .....	(4,460)	(10,326)	2,2

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Total loans held for sale .....	388,468	499,024	373,4
Mortgage-backed securities available for sale:			
Adjustable .....	73,792	101,562	4,5
Fixed .....	17,011	17,419	--
-----			
Total mortgage-backed securities available for sale .....	90,803	118,981	4,5
-----			
Total loans held for sale and mortgage-backed securities available for sale .....	479,271	618,005	378,0
-----			
Total loans and mortgage-backed securities ...	\$ 10,088,113	\$ 10,132,413	\$ 9,912,4
=====			

We carry loans for sale at the lower of cost or fair value. At March 31, 2002, no valuation allowance was required as the fair value exceeded book value on an aggregate basis.

At March 31, 2002, our residential one-to-four units subprime portfolio consisted of approximately 80% "A-" credit, 17% "B" credit and 3% "C" credit loans. At March 31, 2002, the average loan-to-value ratio at origination for these loans was approximately 75%.

We carry mortgage-backed securities available for sale at fair value which, at March 31, 2002, reflected an unrealized loss of \$2.9 million. The current quarter-end unrealized loss, less the associated tax effect, is reflected within a separate component of other comprehensive income (loss) until realized.

24

DEPOSITS

At March 31, 2002, our deposits totaled \$8.6 billion, down slightly from both the year-ago level and year-end 2001. Compared to the year-ago period, our certificates of deposit declined \$2.1 billion or 29.9%, which was partially offset by an increase in our lower-rate transaction accounts--i.e., checking, regular passbook and money market--of \$2.0 billion, more than double the year-ago level. Within transaction accounts, approximately 99% of the increase was in our passbook accounts, as depositors moved monies from certificates of deposit because they seemed more interested in liquidity given the relatively low level of interest rates. At March 31, 2002, the average deposit size of our traditional branches was \$105 million, while the average size of our in-store branches was \$17 million, or \$21 million excluding the 18 new in-store branches opened within the past 12 months.

The following table sets forth information concerning our deposits and weighted average rates paid at the dates indicated.

(Dollars in Thousands)	March 31, 2002		December 31, 2001		September 30, 2001		June 3
	Weighted Average Rate	Amount	Weighted Average Rate	Amount	Weighted Average Rate	Amount	Weighted Average Rate

Transaction accounts:

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Non-interest-bearing checking .....	-- %	\$ 312,962	-- %	\$ 263,165	-- %	\$ 327,335	-- %
Interest-bearing checking (1) .....	0.25	436,612	0.35	423,776	0.42	403,134	0.42
Money market .....	1.82	112,646	2.01	108,747	2.29	97,548	2.79
Regular passbook ...	2.57	2,789,500	2.46	2,131,048	2.96	1,308,959	3.44
-----							
Total transaction accounts .....	2.05	3,651,720	1.92	2,926,736	2.00	2,136,976	2.11
Certificates of deposit:							
Less than 3.00% .....	2.45	1,467,532	2.41	970,854	2.41	39,217	2.48
3.00-3.49 .....	3.29	1,080,673	3.20	458,511	3.26	379,901	3.36
3.50-3.99 .....	3.84	527,613	3.84	532,634	3.83	508,383	3.83
4.00-4.49 .....	4.23	830,142	4.22	892,517	4.22	888,123	4.29
4.50-4.99 .....	4.76	495,530	4.76	555,885	4.73	815,711	4.74
5.00-5.99 .....	5.21	356,605	5.30	921,510	5.36	1,883,498	5.50
6.00 and greater ....	6.32	189,075	6.37	1,360,919	6.46	2,216,973	6.59
-----							
Total certificates of deposit .....	3.66	4,947,170	4.54	5,692,830	5.24	6,731,806	5.82
-----							
Total deposits ..	2.98%	\$8,598,890	3.65%	\$8,619,566	4.46%	\$8,868,782	5.08%
=====							

BORROWINGS

During the current quarter, our borrowings declined \$202 million to \$1.3 billion, due to a decrease in FHLB advances. This followed an increase of \$595 million during the fourth quarter of 2001.

The following table sets forth information concerning our FHLB advances and other borrowings at the dates indicated.

(Dollars in Thousands)	March 31, 2002	December 31, 2001	September 30, 2001
Federal Home Loan Bank advances .....	\$1,320,386	\$1,522,705	\$ 927,398
Other borrowings .....	--	7	29
-----			
Total borrowings .....	\$1,320,386	\$1,522,712	\$ 927,427
-----			
Weighted average rate on borrowings during the period .....	4.28%	4.31%	5.01%
Total borrowings as a percentage of total assets	12.10	13.71	8.65
=====			

CAPITAL SECURITIES

On July 23, 1999, we issued \$120 million in capital securities through Downey Financial Capital Trust I. The capital securities pay quarterly cumulative cash distributions at an annual rate of 10.00% of the liquidation

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

value of \$25 per share. Interest expense on our capital securities, including the amortization of deferred issuance costs, was \$3.0 million for the first quarter of 2002.

### ASSET/LIABILITY MANAGEMENT AND MARKET RISK

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. This interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis--generally more rapidly--than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, one of our principal objectives is to actively monitor and manage the effects of adverse changes in interest rates on net interest income while maintaining asset quality. Our primary strategy to manage interest rate risk is to emphasize the origination of adjustable rate mortgages or loans with relatively short maturities. Interest rates on adjustable rate mortgages are primarily tied to COFI.

In addition to the market risk associated with our lending and deposit taking activities, we also have market risk associated with our secondary marketing activities. Changes in mortgage interest rates, primarily fixed rate mortgages, impact the fair value of loans held for sale as well as our off-balance sheet commitments where we have committed to an interest rate with a potential borrower for a loan we intend to sell (known as an interest rate lock derivative). Our objective is to hedge against fluctuations in interest rates through use of forward sale and purchase contracts with government-sponsored enterprises and whole loan sale contracts with various parties. These contracts are typically obtained at the time the interest rate lock commitments are made. Therefore, as interest rates fluctuate, the changes in the fair value of our interest rate lock commitments and loans held for sale tend to be offset by changes in the fair value of the hedge contracts. Although we continue to hedge as previously done, SFAS 133, as applied to our risk management strategies, may increase or decrease reported net income and stockholders' equity, depending on levels of interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on the overall economics of the transactions.

Changes in mortgage interest rates also impact the value of our mortgage servicing rights. Rising interest rates typically result in slower prepayment speeds on the loans being serviced for others which increase the value of mortgage servicing rights. Declining interest rates typically result in faster prepayment speeds which decrease the value of mortgage servicing rights. Currently, we do not hedge our mortgage servicing rights against that risk.

We currently do not enter into hedging contracts for speculative purposes.

There has been no significant change in our market risk since December 31, 2001.

One measure of our exposure to differential changes in interest rates between assets and liabilities is shown in the following table which sets forth the repricing frequency of our major asset and liability categories as of March 31, 2002, as well as other information regarding the repricing and maturity differences between our interest-earning assets and total deposits, borrowings and capital securities in future periods. We refer to these differences as "gap." We have determined the repricing frequencies by reference to projected

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

maturities, based upon contractual maturities as adjusted for scheduled repayments and "repricing mechanisms"--provisions for changes in the interest and dividend rates of assets and liabilities. We assume prepayment rates on substantially all of our loan portfolio based upon our historical loan prepayment experience and anticipated future prepayments. Repricing mechanisms on a number of our assets are subject to limitations, such as caps on the amount that interest rates and payments on our loans may adjust, and accordingly, these assets do not normally respond to changes in market interest rates as completely or rapidly as our liabilities. The interest rate sensitivity of our assets and liabilities illustrated in the following table would vary substantially if we used different assumptions or if actual experience differed from the assumptions set forth.

	March 31, 2002			
(Dollars in Thousands)	Within 6 Months	7 - 12 Months	1 - 5 Years	6 Y
<b>Interest-earning assets:</b>				
Investment securities and FHLB stock .. (1)	\$ 264,684	\$ 17,893	\$ 125,707	\$
Loans and mortgage-backed securities: (2)				
Loans secured by real estate:				
Residential:				
Adjustable .....	7,671,717	192,364	1,191,558	
Fixed .....	429,818	33,307	154,616	
Commercial real estate .....	39,457	11,508	50,708	
Construction .....	38,205	--	--	
Land .....	17,492	9	66	
Non-mortgage loans:				
Commercial .....	10,805	--	--	
Consumer .....	52,568	4,415	11,100	
Mortgage-backed securities .....	40,224	35,830	6,501	
<b>Total loans and mortgage-backed securities</b>	<b>8,300,286</b>	<b>277,433</b>	<b>1,414,549</b>	
<b>Total interest-earning assets .....</b>	<b>\$8,564,970</b>	<b>\$ 295,326</b>	<b>\$1,540,256</b>	<b>\$</b>
<b>Transaction accounts:</b>				
Non-interest-bearing checking .....	\$ 312,962	\$ --	\$ --	\$
Interest-bearing checking .....	436,612	--	--	
Money market .....	112,646	--	--	
Regular passbook .....	2,789,500	--	--	
<b>Total transaction accounts .....</b>	<b>3,651,720</b>	<b>--</b>	<b>--</b>	
Certificates of deposit .....	2,823,767	1,276,030	847,373	
<b>Total deposits .....</b>	<b>6,475,487</b>	<b>1,276,030</b>	<b>847,373</b>	
Borrowings .....	123,255	56,781	710,350	4
Capital securities .....	--	--	--	
<b>Total deposits, borrowings and capital securities .....</b>	<b>\$6,598,742</b>	<b>\$ 1,332,811</b>	<b>\$1,557,723</b>	<b>\$ 4</b>
<b>Excess (shortfall) of interest-earning assets over deposits, borrowings and capital securities .....</b>	<b>\$1,966,228</b>	<b>\$(1,037,485)</b>	<b>\$(17,467)</b>	<b>\$(3</b>
<b>Cumulative gap .....</b>	<b>1,966,228</b>	<b>928,743</b>	<b>911,276</b>	<b>5</b>
<b>Cumulative gap - as a % of total assets:</b>				
March 31, 2002 .....	18.02%	8.51%	8.35%	

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

December 31, 2001 .....	12.01	4.76	7.91
March 31, 2001 .....	19.74	3.99	6.45

27

Our six-month gap at March 31, 2002 was a positive 18.02%. This means that more interest-earning assets reprice within six months than total deposits, borrowings and capital securities. This compares to a positive six-month gap of 12.01% at December 31, 2001 and 19.74% at March 31, 2001. We continue to pursue our strategy of emphasizing the origination of adjustable rate mortgages. For the twelve months ended March 31, 2002, we originated and purchased for investment \$3.7 billion of adjustable rate loans which represented approximately 99% of all loans we originated and purchased for investment during the period.

At March 31, 2002, 99% of our interest-earning assets mature, reprice or are estimated to prepay within five years, unchanged from December 31, 2001 and up slightly from 98% at March 31, 2001. At March 31, 2002, loans held for investment and mortgage-backed securities with adjustable interest rates represented 92% of those portfolios. During the first quarter of 2002, we continued to offer residential fixed rate loan products to our customers primarily for sale in the secondary market. We price and originate fixed rate mortgage loans for sale into the secondary market to increase opportunities to originate adjustable rate mortgages and to generate fees and servicing income. We also originate fixed rate loans for portfolio to facilitate the sale of real estate acquired in settlement of loans and which meet specific yield and other approved guidelines.

At March 31, 2002, \$9.4 billion or 93% of our total loan portfolio, including mortgage-backed securities, consisted of adjustable rate loans, construction loans, and loans with a due date of five years or less, compared to \$9.3 billion or 91% at December 31, 2001, and \$9.4 billion or 91% at March 31, 2001.

The following table sets forth the interest rate spread between our interest-earning assets and interest-bearing liabilities at the dates indicated.

	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001	Mar 2
-----					
Weighted average yield:					
Loans and mortgage-backed securities	6.45%	7.15%	7.68%	8.24%	8
Federal Home Loan Bank stock .....	5.30	5.31	6.00	6.00	5
Investment securities .....	3.43	3.54	5.18	5.38	6
-----					
Interest-earning assets yield ....	6.35	6.98	7.59	8.12	8
-----					
Weighted average cost:					
Deposits .....	2.98	3.65	4.46	5.08	5
Borrowings:					
Federal Home Loan Bank advances ..	4.63	3.73	4.70	5.36	5
Other borrowings .....	--	7.88	7.88	7.88	7
-----					
Total borrowings .....	4.63	3.73	4.70	5.36	5
Capital securities .....	10.00	10.00	10.00	10.00	10



Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Combined funds cost .....	3.28	3.74	4.55	5.16	5
Interest rate spread .....	3.07%	3.24%	3.04%	2.96%	2

The period-end weighted average yield on our loan portfolio declined to 6.45% at March 31, 2002, down from 7.15% at December 31, 2001 and 8.56% at March 31, 2001. At March 31, 2002, our adjustable rate mortgage portfolio of single family residential loans, including mortgage-backed securities, totaled \$9.1 billion with a weighted average rate of 6.35%, compared to \$9.0 billion with a weighted average rate of 7.11% at December 31, 2001, and \$9.0 billion with a weighted average rate of 8.65% at March 31, 2001.

PROBLEM LOANS AND REAL ESTATE

Non-Performing Assets

Non-performing assets consist of loans on which we have ceased the accrual of interest, which we refer to as non-accrual loans, loans restructured at a below market rate, real estate acquired in settlement of loans and repossessed automobiles. Non-performing assets increased \$1 million during the current quarter to \$94 million or 0.86% of total assets. This increase was primarily due to a \$2 million rise in commercial real estate non-accrual loans as a result of a shopping center loan whose principal tenant declared bankruptcy during the quarter and ceased paying rent. Non-performing assets at quarter end included non-accrual loans aggregating \$4 million which were not contractually past due, but were deemed non-accrual due to management's assessment of the borrower's ability to pay.

28

The following table summarizes our non-performing assets at the dates indicated.

(Dollars in Thousands)	March 31, 2002	December 31, 2001	September 30, 2001	June 2001
Non-accrual loans:				
Residential one-to-four units .....	\$43,934	\$43,210	\$29,266	\$22,000
Residential one-to-four units - subprime .....	33,169	31,166	31,076	25,000
Other .....	4,589	2,668	2,927	3,000
<b>Total non-accrual loans .....</b>	<b>81,692</b>	<b>77,044</b>	<b>63,269</b>	<b>51,000</b>
Troubled debt restructure - below market rate (1) ...	203	203	204	200
Real estate acquired in settlement of loans .....	11,917	15,366	11,870	8,000
Repossessed automobiles .....	19	19	28	0
<b>Total non-performing assets .....</b>	<b>\$93,831</b>	<b>\$92,632</b>	<b>\$75,371</b>	<b>\$59,000</b>
Allowance for loan losses:				
Amount .....	\$37,307	\$36,120	\$35,043	\$34,000
As a percentage of non-performing loans .....	45.55%	46.76%	55.21%	66.00%
Non-performing assets as a percentage of total assets	0.86	0.83	0.70	0.70

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Delinquent Loans

Loans delinquent 30 days or more declined during the first quarter to 1.05% at March 31, 2002, from 1.10% at December 31, 2001, but were above the 0.73% of a year ago. The decline during the current quarter primarily occurred in our residential one-to-four units category.

29

The following table indicates the amounts of our past due loans at the dates indicated.

(Dollars in Thousands)	March 31, 2002				
	30-59 Days	60-89 Days	90+ Days (1)	Total	30-59 Days
Loans secured by real estate:					
Residential:					
One-to-four units .....	\$ 19,454	\$ 6,360	\$ 34,724	\$ 60,538	\$ 19,170
One-to-four units - subprime	13,653	4,175	25,797	43,625	13,159
Five or more units .....	--	--	--	--	--
Commercial real estate .....	--	--	--	--	--
Construction .....	--	--	--	--	--
Land .....	--	--	--	--	--
Total real estate loans ....	33,107	10,535	60,521	104,163	32,329
Non-mortgage:					
Commercial .....	--	--	637	637	--
Automobile .....	138	14	79	231	174
Other consumer .....	142	57	185	384	356
Total delinquent loans .....	\$ 33,387	\$ 10,606	\$ 61,422	\$105,415	\$ 32,859
Delinquencies as a percentage of					
total loans .....	0.33%	0.11%	0.61%	1.05%	0.33%

(Dollars in Thousands)	September 30, 2001					
	30-59 Days	60-89 Days	90+ Days (1)	Total	30-59 Days	30-59 Days
Loans secured by real estate:						
Residential:						
One-to-four units .....	\$18,515	\$ 8,165	\$25,131	\$51,811	\$15,190	\$ 7,200
One-to-four units - subprime	11,212	8,569	21,649	41,430	11,402	6,500
Five or more units .....	--	--	--	--	--	--
Commercial real estate .....	--	--	--	--	--	--
Construction .....	--	--	--	--	--	--
Land .....	--	--	--	--	--	--
Total real estate loans ....	29,727	16,734	46,780	93,241	26,592	13,700
Non-mortgage:						
Commercial .....	--	--	1,290	1,290	--	--
Automobile .....	269	54	80	403	112	--
Other consumer .....	253	38	264	555	287	--

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Total delinquent loans .....	\$30,249	\$16,826	\$48,414	\$95,489	\$26,991	\$13,8
=====						
Delinquencies as a percentage of total loans .....	0.30%	0.17%	0.49%	0.96%	0.27%	0.
=====						
March 31, 2001						
-----						
Loans secured by real estate:						
Residential:						
One-to-four units .....	\$14,166	\$ 6,961	\$15,490	\$36,617		
One-to-four units - subprime	11,223	6,651	17,860	35,734		
Five or more units .....	--	--	508	508		
Commercial real estate .....	--	--	--	--		
Construction .....	--	--	--	--		
Land .....	--	--	--	--		
-----						
Total real estate loans ....	25,389	13,612	33,858	72,859		
Non-mortgage:						
Commercial .....	--	1,290	--	1,290		
Automobile .....	230	55	74	359		
Other consumer .....	189	31	190	410		
-----						
Total delinquent loans .....	\$25,808	\$14,988	\$34,122	\$74,918		
=====						
Delinquencies as a percentage of total loans .....	0.25%	0.15%	0.33%	0.73%		
=====						

30

Allowance for Losses on Loans and Real Estate

We maintain a valuation allowance for losses on loans and real estate to provide for losses inherent in those portfolios. The adequacy of the allowance is evaluated quarterly by management to maintain the allowance at levels sufficient to provide for inherent losses.

We adhere to an internal asset review system and loss allowance methodology designed to provide for timely recognition of problem assets and an adequate valuation allowance to cover asset losses. The amount of the allowance is based upon the summation of general valuation allowances, allocated allowances and an unallocated allowance. General valuation allowances relate to assets with no well-defined deficiency or weakness and takes into consideration loss that is imbedded within the portfolio but has not yet been realized. Allocated allowances relate to assets with well-defined deficiencies or weaknesses. Included in both these allowances are those amounts associated with assets where it is probable that the recorded value of the asset declined and the loss can be reasonably estimated. If we determine the carrying value of our asset exceeds its net fair value and no alternative payment source exists, then a specific allowance is recorded for the amount of that difference. The unallocated allowance is more subjective and is reviewed quarterly to take into consideration estimation errors and economic trends that are not necessarily captured in determining the general valuation and allocated allowances.

Allowances for losses on all assets were \$38 million at March 31, 2002,

## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

compared to \$39 million at December 31, 2001, and \$37 million at March 31, 2001.

Our provision for loan losses was \$1.4 million in the current quarter and exceeded our net loan charge-offs by \$1.2 million resulting in an increase in the allowance for loan losses to \$37.3 million at March 31, 2002. The current quarter allowance increase reflected an increase of \$1.2 million in allocated allowances due primarily to a commercial real estate loan that became impaired during the quarter. There were no changes in our general valuation allowances or our unallocated allowance of \$2.8 million.

The following table summarizes the activity in our allowance for loan losses during the periods indicated.

(In Thousands)	Three Months Ended				
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2001	March 31, 2001
Balance at beginning of period	\$ 36,120	\$ 35,043	\$ 34,301	\$ 34,059	\$ 34,452
Provision .....	1,447	1,290	791	431	52
Charge-offs .....	(276)	(316)	(198)	(326)	(508)
Recoveries .....	16	103	149	137	63
Balance at end of period .....	\$ 37,307	\$ 36,120	\$ 35,043	\$ 34,301	\$ 34,059

31

The following table presents by category of loan gross charge-offs, gross recoveries and net charge-offs during the periods indicated.

(Dollars in Thousands)	Three Months Ended			
	March 31, 2002	December 31, 2001	September 30, 2001	June 2001
<b>GROSS LOAN CHARGE-OFFS</b>				
Loans secured by real estate:				
Residential:				
One-to-four units .....	\$ 125	\$ 108	\$ 25	\$ 11
One-to-four units - subprime .....	17	70	60	9
Five or more units .....	--	--	--	--
Commercial real estate .....	--	--	--	--
Construction .....	--	--	--	--
Land .....	--	--	--	--
Non-mortgage:				
Commercial .....	--	--	--	--
Automobile .....	52	51	26	7
Other consumer .....	82	87	87	4
Total gross loan charge-offs .....	276	316	198	32
<b>GROSS LOAN RECOVERIES</b>				

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

Loans secured by real estate:				
Residential:				
One-to-four units .....	9	1	86	12
One-to-four units - subprime .....	--	100	61	--
Five or more units .....	--	--	--	--
Commercial real estate .....	--	--	--	--
Construction .....	--	--	--	--
Land .....	--	--	--	--
Non-mortgage:				
Commercial .....	--	--	--	--
Automobile .....	5	--	--	--
Other consumer .....	2	2	2	--
-----				
Total gross loan recoveries .....	16	103	149	13
-----				
NET LOAN CHARGE-OFFS				
Loans secured by real estate:				
Residential:				
One-to-four units .....	116	107	(61)	(
One-to-four units - subprime .....	17	(30)	(1)	8
Five or more units .....	--	--	--	--
Commercial real estate .....	--	--	--	(
Construction .....	--	--	--	--
Land .....	--	--	--	--
Non-mortgage:				
Commercial .....	--	--	--	--
Automobile .....	47	51	26	6
Other consumer .....	80	85	85	4
-----				
Total net loan charge-offs .....	\$ 260	\$ 213	\$ 49	\$ 18
=====				
Net loan charge-offs as a percentage of average loans	0.01%	0.01%	-%	0.0
=====				

32

The following table indicates our allocation of the allowance for loan losses to the various categories of loans at the dates indicated.

(Dollars in Thousands)	March 31, 2002			December 31, 2001		
	Allowance	Gross Loan Portfolio Balance	Allowance Percentage to Loan Balance	Allowance	Gross Loan Portfolio Balance	Allowance Percentage to Loan Balance
Loans secured by real estate:						
Residential:						
One-to-four units .....	\$18,566	\$7,869,433	0.24%	\$19,033	\$7,699,061	0.25%
One-to-four units-subprime .....	9,755	1,436,760	0.68	9,633	1,506,719	0.64
Five or more units .....	76	10,150	0.75	84	11,179	0.75
Commercial real estate ...	3,367	110,341	3.05	1,848	112,509	1.64
Construction .....	920	78,202	1.18	1,005	84,942	1.18
Land .....	446	36,303	1.23	274	22,028	1.24
Non-mortgage:						



## Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

The following table summarizes the activity in our allowance for real estate and joint ventures held for investment during the periods indicated.

(In Thousands)	Three Months Ended				
	March 31, 2002	December 31, 2001	September 30, 2001	June 30, 2000	March 31, 2001
Balance at beginning of period	\$ 2,690	\$ 2,689	\$ 3,063	\$ 3,030	\$ 2,997
Provision (reduction) .....	(1,318)	1	(374)	33	33
Charge-offs .....	(339)	--	--	--	--
Recoveries .....	--	--	--	--	--
Balance at end of period .....	\$ 1,033	\$ 2,690	\$ 2,689	\$ 3,063	\$ 3,030

### CAPITAL RESOURCES AND LIQUIDITY

Our sources of funds include deposits, advances from the FHLB and other borrowings; proceeds from the sale of real estate, loans and mortgage-backed securities; payments of loans and mortgage-backed securities and payments for and sales of loan servicing; and income from other investments. Interest rates, real estate sales activity and general economic conditions significantly affect repayments on loans and mortgage-backed securities and deposit inflows and outflows.

Our primary sources of funds generated in the first quarter of 2002 were from:

- o principal repayments--including prepayments, but excluding refinances of our existing loans--on loans and mortgage-backed securities of \$786 million;
- o maturities and sales of U.S. Treasury securities, agency obligations and other investment securities available for sale of \$225 million; and
- o a net decrease of our loans held for sale of \$111 million.

We used these funds for the following purposes:

- o to originate and purchase loans held for investment, excluding refinances of our existing loans, of \$851 million;
- o to paydown our borrowings by \$202 million; and
- o to purchase U.S. Treasury securities, agency obligations and other investment securities available for sale of \$75 million.

Our principal source of liquidity is our ability to utilize borrowings, as needed. Our primary source of borrowings is the FHLB. At March 31, 2002, our FHLB borrowings totaled \$1.3 billion, representing 12.1% of total assets. We currently are approved by the FHLB to borrow up to 40% of total assets to the extent we provide qualifying collateral and hold sufficient FHLB stock. That approved limit would have permitted us, as of quarter end, to borrow an additional \$3.0 billion. To the extent deposit growth over the remainder of 2002 falls short of satisfying ongoing commitments to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans, make

Edgar Filing: DOWNEY FINANCIAL CORP - Form 10-Q

investments, and continue branch improvement programs, we will utilize our FHLB borrowing arrangement or possibly other sources. As of March 31, 2002, we had commitments to borrowers for short-term rate locks of \$660 million, undisbursed loan funds and unused lines and letters of credit of \$145 million, and other contingent liabilities of \$3 million. We believe our current sources of funds enable us to meet these obligations while maintaining our liquidity at appropriate levels.

Another measure of liquidity in the savings and loan industry is the ratio of cash and eligible investments to the sum of withdrawable savings and borrowings due within one year. At March 31, 2002, the Bank's ratio was 3.9%, compared to 4.3% at December 31, 2001 and 4.6% at March 31, 2001.

The holding company currently has liquid assets, including due from Bank--interest-bearing balances, of \$22 million and can obtain further funds by means of dividends from subsidiaries, subject to certain limitations, or issuance of further debt or equity.

Stockholders' equity totaled \$768 million at March 31, 2002, up from \$734 million at December 31, 2001 and \$649 million at March 31, 2001.

34

REGULATORY CAPITAL

Our core and tangible capital ratios were both 7.61% and our risk-based capital ratio was 15.39%. The Bank's capital ratios exceed the "well capitalized" standards of 5.00% for core capital and 10.00% for risk-based capital, as defined by regulation.

The following table is a reconciliation of the Bank's stockholder's equity to federal regulatory capital as of March 31, 2002.

(Dollars in Thousands)	Tangible Capital		Core Capital		Risk-
	Amount	Ratio	Amount	Ratio	Amou
Stockholder's equity .....	\$860,022		\$860,022		\$860,
Adjustments:					
Deductions:					
Investment in subsidiary, primarily real estate .....	(24,094)		(24,094)		(24,
Excess cost over fair value of branch acquisitions .....	(3,039)		(3,039)		(3,
Non-permitted mortgage servicing rights .	(6,858)		(6,858)		(6,
Additions:					
Unrealized losses on securities available for sale .....	1,288		1,288		1,
General loss allowance - investment in DSL Service Company .....	46		46		
Allowance for loan losses, net of specific allowances (1) .....	--		--		35,
Regulatory capital .....	827,365	7.61%	827,365	7.61%	862,
Well capitalized requirement .....	163,051	1.50 (2)	543,504	5.00	560,
Excess .....	\$664,314	6.11%	\$283,861	2.61%	\$302,



PART II -- OTHER INFORMATION

Item 6 - Exhibits and Reports on Form 8-K

(A) Exhibits.

(B) Form 8-K filed January 17, 2002.

SIGNATURES: Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DOWNEY FINANCIAL CORP.

Date: May 1, 2002

/s/ DANIEL D. ROSENTHAL

-----  
Daniel D. Rosenthal  
President and Chief Executive Officer

Date: May 1, 2002

/s/ THOMAS E. PRINCE

-----  
Thomas E. Prince  
Executive Vice President and Chief Financial Officer