DOWNEY FINANCIAL CORP

Form 10-Q

November 01, 2007

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## **FORM 10-Q**

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[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-13578

### DOWNEY FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

**Delaware** 

33-0633413

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

3501 Jamboree Road, Newport Beach, CA

92660

(Address of principal executive office)

(Zip Code)

Registrant s telephone number, including area code

(949) 854-0300

### N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant

was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes_X_ No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated file <u>X</u> Accelerated filer Non-accelerated filer
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YesNoX_
At Septmeber 30, 2007, 27,853,783 shares of the Registrant s Common Stock, \$0.01 par value were outstanding.
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### DOWNEY FINANCIAL CORP.

# September 30, 2007 QUARTERLY REPORT ON FORM 10-Q

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### PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

### **Consolidated Balance Sheets**

(Dollars in Thousands, Except Per Share Data)	September 30, 2007	December 31, 2006	September 30, 2006	
Assets				
Cash	\$ 86,072	\$ 124,865	\$ 179,780	
Federal funds	1,551	1	1	
Cash and cash equivalents	87,623	124,866	179,781	
U.S. Treasury, government sponsored entities and other investment				
securities available for sale, at fair value	2,142,278	1,433,176	1,162,614	
Loans held for sale, at lower of cost or fair value	90,228	363,215	323,428	
Mortgage-backed securities available for sale, at fair value	112	251	257	
Loans held for investment	11,744,063	13,868,227	14,872,642	
Allowance for loan losses	(142,218)	(60,943)	(60,784)	
Loans held for investment, net	11,601,845	13,807,284	14,811,858	
Investments in real estate and joint ventures	58,715	59,843	55,663	
Real estate acquired in settlement of loans	59,773	8,524	5,761	
Premises and equipment, net	117,535	114,052	115,442	
Federal Home Loan Bank stock, at cost	70,058	152,953	187,186	
Mortgage servicing rights, net	21,849	21,196	20,310	
Other assets	167,701	122,022	119,257	
	\$ 14,417,717	\$ 16,207,382	\$ 16,981,557	
Liabilities and Stockholders Equity				
Deposits	\$ 10,662,618	\$ 11,784,869	\$ 11,945,758	
Securities sold under agreements to repurchase	566,350	469,971	463,678	
Federal Home Loan Bank advances	1,308,867	2,140,785	2,680,546	
Senior notes	198,398	198,260	198,216	
Accounts payable and accrued liabilities	237,258	220,262	338,814	
Deferred income taxes	-	-	9,952	
Total liabilities	12,973,491	14,814,147	15,636,964	

### Stockholders equity

Preferred stock, par value of \$0.01 per share; authorized 5,000,000 shares;

outstanding none	-	-	-	
Common stock, par value of \$0.01 per share; authorized 50,000,000 shares;				
issued 28,235,022 shares at September 30, 2007, December 31, 2006 and				
September 30, 2006; outstanding 27,853,783 shares at September 30, 2007,				
December 31, 2006 and September 30, 2006	282	282	282	
Additional paid-in capital	93,792	93,792	93,792	
Accumulated other comprehensive income (loss)	388	(5,204)	(4,516)	
Retained earnings	1,366,556	1,321,157	1,271,827	
Treasury stock, at cost, 381,239 shares at September 30, 2007,				
December 31, 2006 and September 30, 2006	(16,792)	(16,792)	(16,792)	
Total stockholders equity	1,444,226	1,393,235	1,344,593	
	\$ 14,417,717	\$ 16,207,382	\$ 16,981,557	

See accompanying notes to consolidated financial statements.

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### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

# **Consolidated Statements of Income**

		nths Ended aber 30,	l Nine Months Ended September 30,		
(Dollars in Thousands, Except Per Share Data)	2007	2006	2007	2006	
Interest income					
Loans	\$ 208,314	\$ 277,974	\$ 690,869	\$ 808,552	
U.S. Treasury and government sponsored entities securities	26,350	11,404	65,644	27,670	
Mortgage-backed securities	3	3	9	9	
Other investment securities	1,207	2,419	5,396	6,941	
Total interest income	235,874	291,800	761,918	843,172	
Interest expense					
Deposits	108,514	110,033	333,977	301,666	
Federal Home Loan Bank advances and other borrowings	26,088	48,229	83,494	143,109	
Senior notes	3,302	3,299	9,904	9,895	
Total interest expense	137,904	161,561	427,375	454,670	
Net interest income	97,970	130,239	334,543	388,502	
Provision for credit losses	81,562	9,640	91,684	26,359	
Net interest income after provision for credit losses	16,408	120,599	242,859	362,143	
Other income, net					
Loan and deposit related fees	8,913	9,279	27,087	27,008	
Real estate and joint ventures held for investment, net	(7,892)	5,331	(7,527)	10,173	
Secondary marketing activities:					
Loan servicing income (loss), net	(294)	(377)	(1,519)	264	
Net gains on sales of loans and mortgage-backed securities	2,506	14,847	20,224	35,120	
Litigation award	-	1,625	-	1,625	
Other	(197)	(36)	(16)	719	
Total other income, net	3,036	30,669	38,249	74,909	
Operating expense					
Salaries and related costs	36,699	38,943	119,931	120,596	
Premises and equipment costs	9,736	8,804	27,667	25,752	
Advertising expense	1,400	1,211	4,469	4,332	

Deposit insurance premiums and regulatory assessments	2,413	2,224	7,659	4,246	
Professional fees	489	254	1,779	1,496	
Other general and administrative expense	8,275	7,087	24,271	24,557	
Total general and administrative expense	59,012	58,523	185,776	180,979	
Net operation of real estate acquired in settlement of loans	3,664	166	4,903	185	
Total operating expense	62,676	58,689	190,679	181,164	
Income (loss) before income taxes (tax benefits)	(43,232)	92,579	90,429	255,888	
Income taxes (tax benefits)	(19,871)	36,959	38,183	108,347	
Net income (loss)	\$ (23,361) \$	55,620	\$ 52,246	\$ 147,541	
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Per share information					
Basic	\$ (0.84) \$	2.00	\$ 1.87	\$ 5.30	
Diluted	\$ (0.84) \$	1.99	\$ 1.87	\$ 5.29	
Cash dividends declared and paid	\$ 0.12 \$	0.10	\$ 0.36	\$ 0.30	
Weighted average shares outstanding					
Basic	27,853,783 27,	853,783	27,853,783	27,853,783	
Diluted	27,853,783 27,	883,198	27,882,804	27,883,567	

See accompanying notes to consolidated financial statements.

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### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

# **Consolidated Statements of Comprehensive Income**

	Three Mon Septeml			nths Ended nber 30,	
(In Thousands)	2007	2006	2007	2006	
Net income (loss)	\$ (23,361)	\$ 55,620	\$ 52,246	\$ 147,541	
Other comprehensive income (loss), net of income taxes (benefits)					
Unrealized gains on securities available for sale:					
U.S. Treasury, government sponsored entities and other investment					
securities available for sale, at fair value	6,644	7,874	5,926	899	
Mortgage-backed securities available for sale, at fair value	1	-	1	-	
Reclassification of realized amounts included in net income	-	-	-	-	
Unrealized gains (losses) on cash flow hedges:					
Net derivative instruments	(216)	(516)	609	923	
Reclassification of realized amounts included in net income	27	315	(944)	(930)	
Total other comprehensive income, net of income taxes	6,456	7,673	5,592	892	
Comprehensive income (loss)	\$ (16,905)	\$ 63,293	\$ 57,838	\$ 148,433	

See accompanying notes to consolidated financial statements.

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### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

### **Consolidated Statements of Cash Flows**

Nine Months Ended September 30,

(In Thousands)	2007		2006	
Cash flows from operating activities				
Net income	\$ 52,240	6 \$	147,541	
Adjustments to reconcile net income to net cash used for operating activities:				
Depreciation	10,81	1	9,809	
Amortization	79,54	1	86,356	
Provision for losses on loans, loan-related commitments, investments in				
real estate and joint ventures, mortgage servicing rights,				
real estate acquired in settlement of loans, and other assets	94,833	3	26,282	
Net gains on sales of loans and mortgage-backed securities, mortgage servicing rights,				
investment securities, real estate and other assets	(21,952	2)	(44,535)	
Interest capitalized on loans (negative amortization)	(199,382	2)	(212,744)	
Federal Home Loan Bank stock dividends	(5,18:	5)	(6,903)	
Loans originated and purchased for sale	(1,380,37	1)	(2,696,550)	
Proceeds from sales of loans held for sale, including those sold				
as mortgage-backed securities	1,635,99	7	2,839,563	
Other, net	(196,610	0)	(84,734)	
Net cash provided by operating activities	69,928	8	64,085	
Cash flows from investing activities				
Proceeds from:				
Sales of Federal Home Loan Bank stock	95,040	6	-	
Maturities or calls of U.S. Treasury, government sponsored entities				
and other investment securities available for sale	276,200	0	51,450	
Sales of wholly owned real estate and real estate acquired in settlement of loans	20,560	0	11,080	
Purchase of:				
U.S. Treasury, government sponsored entities and other investment securities				
available for sale	(825,030	0)	(486,220)	
Loans held for investment		-	(21,671)	
Premises and equipment	(17,134	4)	(25,413)	
Federal Home Loan Bank stock	(6,96	7)	(439)	
Originations of loans held for investment (net of refinances of \$572,331 for the				

nine months ended September 30, 2007 and \$608,708 for the nine months ended

months cheed			
September 30, 2006)	(1,209,487)	(3,161,923)	
Principal payments on loans held for investment and mortgage-backed securities			
available for sale	3,457,620	3,944,788	
Net change in undisbursed loan funds	(36,655)	(39,625)	
Investments in real estate held for investment	2,061	(3,810)	
Other, net	4,293	9,690	
-			
Net cash provided by investing activities	\$ 1,760,507	\$ 277,907	

See accompanying notes to consolidated financial statements.

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### DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

# **Consolidated Statements of Cash Flows (Continued)**

Nine Months Ended September 30,

		~~ <sub>F</sub>		
(In Thousands)		2007	2006	
Cash flows from financing activities				
Net increase (decrease) in deposits	\$	(1,122,251)	\$ 68,910	
Proceeds from Federal Home Loan Bank advances and other borrowings		12,583,559	23,999,521	
Repayments of Federal Home Loan Bank advances and other borrowings	(	(13,326,330)	(24,415,143)	
Cash dividends		(10,027)	(8,355)	
Other, net		7,371	2,460	
Net cash used for financing activities		(1,867,678)	(352,607)	
Net increase (decrease) in cash and cash equivalents		(37,243)	(10,615)	
Cash and cash equivalents at beginning of period		124,866	190,396	
Cash and cash equivalents at end of period	\$	87,623	\$ 179,781	
Supplemental disclosure of cash flow information:				
Cash paid during the period for:				
Interest	\$	431,774	\$ 459,210	
Income taxes		186,100	125,671	
Supplemental disclosure of non-cash investing:				
Loans transferred to held for investment from held for sale		26,417	22,297	
Loans transferred from held for investment to held for sale U.S. Treasury, government sponsored entities and other investment securities		2,856	953	
available for sale, purchased and not settled		150,000	100,000	
Real estate acquired in settlement of loans		74,886	5,937	
Loans to facilitate the sale of real estate acquired in settlement of loans				

See accompanying notes to consolidated financial statements.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE (1) Basis of Financial Statement Presentation

In the opinion of Downey Financial Corp. and subsidiaries ( Downey, we, us and our ), the accompanying consolidated financial statemer contain all adjustments (consisting of normal recurring accruals unless otherwise disclosed in this Form 10-Q) necessary for a fair presentation of Downey's financial condition as of September 30, 2007, December 31, 2006 and September 30, 2006, the results of operations and comprehensive income for the three months and nine months ended September 30, 2007 and 2006, and changes in cash flows for the nine months ended September 30, 2007 and 2006. Certain prior period amounts have been reclassified to conform to the current period presentation. For a discussion and amounts related to Downey's revision of prior period data for the tax treatment of certain loan origination costs and the adoption of Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48) effective January 1, 2007, see Note (4) Income Taxes.

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements and are in compliance with the instructions for Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial condition, results of operations, comprehensive income and cash flows. The information under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations presumes that the interim consolidated financial statements will be read in conjunction with Downey s Annual Report on Form 10-K for the year ended December 31, 2006, which contains among other things, a description of the business, the latest audited consolidated financial statements and notes thereto, together with Management s Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 2006 and for the year then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Part I.

### NOTE (2) Mortgage Servicing Rights ( MSRs )

The following table summarizes the activity in MSRs and its related allowance for the periods indicated and other related financial data.

#### Three Months Ended

(Dollars in Thousands)		Se	ptember 30, 2007		June 30, 2007		March 31, 2007		December 31, 2006		eptember 30, 2006
Gross balance at beginn	ning of period	\$	21,707	\$	20,871	\$	21,435	\$	20,483	\$	20,665
Additions (a)			1,394		1,926		1,341		2,122		896
Amortization			(950)		(967)		(1,024)		(1,087)		(1,056)
Sales			-		-		(868)		-		-
Impairment write-down	1		(37)		(123)		(13)		(83)		(22)
Gross balance at end o	of period		22,114		21,707		20,871		21,435		20,483
Allowance balance at b	eginning of										
period			88		182		239		173		104
Provision for (reduction	n of)		21.4		20		(44.)		1.40		0.1
impairment			214		29		(44)		149		91
Impairment write-down	1		(37)		(123)		(13)		(83)		(22)
Allowance balance at o	end of period		265		88		182		239		173
Total mortgage service	ing rights, net	\$	21,849	\$	21,619	\$	20,689	\$	21,196	\$	20,310
As a percentage of asso	ciated		0.90 %		0.91 %		0.88 %		0.89 %		0.87 %
mortgage loans Estimated fair value (b)		\$	23,935	\$	25,080	\$	22,461	\$		\$	22,383
Weighted average expe	ctad lifa (in	Ф	23,933	ф	23,000	Ф	22,401	Ф	22,020	Ф	22,363
months)	cted life (iii		69		65		56		54		51
Custodial account earni	ings rate		4.57 %	)	5.35 %		5.26 %		5.28 %		5.28 9
Weighted average disco			11.63		10.13		10.27		10.28		9.41
At period end											
Mortgage loans service	d for others:			_		_		_		_	
Total		\$ 3	5,622,331	\$	6,002,907	\$	6,021,673	\$	5,908,233	\$	6,595,462
With capitalized mortg rights: <sup>(b)</sup>	gage servicing										
Amount		2	2,419,432		2,383,290		2,348,060		2,394,754		2,345,880
Weighted average into	erest rate		5.83 %	)	5.79 %		5.77 %		5.75 %		5.70 %
Total loans sub-service mortgage	ed without										
servicing rights: (c)											
Term less than six r	nonths	\$	76,870	\$	398,530	\$	125,425	\$	93,074	\$	981,883
Term indefinite		3	3,112,895		3,207,087		3,533,200		3,404,342		3,249,905

Custodial account balances \$ 84,819 \$ 156,433 \$ 176,171 \$ 172,462 \$ 171,481

(a) Includes minor amounts repurchased.

The following table summarizes the activity in MSRs and its related allowance for the year-to-date periods indicated.

	Nine Mon Septem		
(Dollars in Thousands)	2007	2006	
Gross balance at beginning of period	\$ 21,435	\$ 21,157	
Additions (a)	4,661	3,203	
Amortization	(2,941)	(3,283)	
Sales	(868)	-	
Impairment write-down	(173)	(594)	
Gross balance at end of period	22,114	20,483	
Allowance balance at beginning of period	239	855	
Provision for (reduction of) impairment	199	(88)	
Impairment write-down	(173)	(594)	
Allowance balance at end of period	265	173	
Total mortgage servicing rights, net	\$ 21,849	\$ 20,310	

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<sup>(</sup>a) Included minor amounts repurchased.

<sup>(</sup>b) The estimated fair value may exceed book value for certain asset strata and excludes loans sold or securitized prior to 1996 and loans sub-serviced without capitalized MSRs.

<sup>(</sup>c) Servicing is performed for a fixed fee per loan each month.

Downey capitalizes MSRs at fair value for residential one-to-four unit mortgage loans we originate and sell with servicing rights retained and at the lower of cost or fair value for MSRs acquired through purchase. Downey discloses MSRs associated with the origination and sale of loans in the financial statements as a component of the net gains on sales of loans and mortgage-backed securities. MSRs are amortized over the estimated servicing period as a component of loan servicing income (loss), net. Downey recognizes impairment losses on the MSRs through a valuation allowance and records any associated provision as a component of loan servicing income (loss), net category.

Downey s loan servicing portfolio normally increases in value as interest rates rise and loan prepayments decrease and declines in value as interest rates fall and loan prepayments increase. Key assumptions used to determine the fair value of MSRs, which vary due to changes in market interest rates, include: expected prepayment speeds, which impact the average life of the portfolio; the earnings rate on custodial accounts, which impacts the value of custodial accounts; and the discount rate used in valuing future cash flows. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, which include loans by loan term and coupon rate (stratified in 50 basis point increments). Impairment losses are recognized through a valuation allowance for each impaired stratum. Certain stratum may have impairment, while other stratum may not. Therefore, changes in overall fair value may not equal provisions for or reductions of the valuation allowance. Once a quarter, Downey conducts model validation procedures by obtaining three independent broker results for the fair value of MSRs and comparing them to the results of its MSR model.

The following table summarizes the estimated changes in the fair value of MSRs for changes in those assumptions individually and in combination associated with an immediate 100 basis point increase or decrease in market rates. The table also summarizes the earnings impact associated with provisions for or reductions of the valuation allowance for MSRs. The sensitivity analysis in the table below is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 100 basis point variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumptions. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

	Expected Prepayment	Custodial Accounts	Discount		
(Dollars in Thousands)	Speeds	Rate	Rate	Combination	
Increase rates 100 basis points: (a)					
Increase (decrease) in fair value	\$ 2,549	\$ 1,213	\$ (773)	\$ 2,606	
Reduction of (increase in) valuation allowance	191	179	(271)	227	
Decrease rates 100 basis points: (b)					
Increase (decrease) in fair value	(5,786)	(1,557)	497	(6,665)	
Reduction of (increase in) valuation allowance	(4,709)	(452)	130	(5,343)	

<sup>(</sup>a) The weighted-average expected life of the MSRs portfolio becomes 84 months.

The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey s results of operations for the periods indicated.

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Net cash servicing fees	\$ 1,657	\$ 1,598	\$ 1,607	\$ 1,647	\$ 1,583
Payoff and curtailment interest cost (a)	(787)	(1,391)	(1,063)	(1,269)	(813)
Amortization of mortgage servicing rights	(950)	(967)	(1,024)	(1,087)	(1,056)

<sup>(</sup>b) The weighted-average expected life of the MSRs portfolio becomes 42 months.

(Provision for) reduction of impairment of							
mortgage servicing rights	(214)	(29)	44	(149)	(91)		
Total loan servicing loss, net	\$ (294)	\$ (789)	\$ (436)	\$ (858)	\$ (377)		

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing income (loss), net does not reflect interest income derived from the use of loan repayments which is included in net interest income.

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The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey s results of operations for the year-to-date periods indicated.

	Nine Mon Septem		
(In Thousands)	2007	2006	
Net cash servicing fees	\$ 4,862	\$ 4,723	
Payoff and curtailment interest cost (a)	(3,241)	(1,264)	
Amortization of mortgage servicing rights	(2,941)	(3,283)	
(Provision for) reduction of impairment of mortgage servicing rights	(199)	88	
Total loan servicing income (loss), net	\$ (1,519)	\$ 264	

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing income (loss), net does not reflect interest income derived from the use of loan repayments which is included in net interest income.

# NOTE (3) Derivatives, Hedging Activities, Financial Instruments with Off-Balance Sheet Risk and Other Contractual Obligations (Risk Management)

#### **Derivatives**

Downey offers short-term interest rate lock commitments to help attract potential home loan borrowers. The commitments guarantee a specified interest rate for a loan if underwriting standards are met, but do not obligate the potential borrower. Accordingly, some commitments never become loans and merely expire. The residential one-to-four unit interest rate lock commitments Downey ultimately expects to result in loans and sell in the secondary market are treated as derivatives. Consequently, as derivatives, the hedging of the interest rate lock commitments does not qualify for hedge accounting. Associated fair value adjustments to the notional amount of interest rate lock commitments are recorded in current earnings under net gains on sales of loans and mortgage-backed securities with an offset to the balance sheet in either other assets, or accounts payable and accrued liabilities. Fair values for the notional amount of interest rate lock commitments are based on dealer quoted market prices acquired from third parties. The carrying amount of loans held for sale includes a basis adjustment to the loan balance at funding resulting from the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding. At September 30, 2007, Downey had a notional amount of interest rate lock commitments identified to sell as part of its secondary marketing activities of \$93 million, with a change in fair value resulting in a recorded loss of less than \$0.1 million.

Downey does not generally enter into derivative transactions for purely speculative purposes.

#### **Derivative Hedging Activities**

As part of its secondary marketing activities, Downey typically utilizes short-term loan forward sale and purchase contracts derivatives that mature in less than one year to offset the impact of changes in market interest rates on the value of residential one-to-four unit interest rate lock commitments and loans held for sale. In general, interest rate lock commitments associated with fixed rate loans require a higher percentage of loan forward sale contracts to mitigate interest rate risk than those associated with adjustable rate loans. Contracts designated as hedges for the forecasted sale of loans from the held for sale portfolio are accounted for as cash flow hedges because these contracts have a high correlation to the price movement of the loans being hedged (within a range of 80% - 125%). The measurement approach for determining the ineffective aspects of the hedge is established at the inception of the hedge. Changes in fair value of the notional amount of loan forward sale contracts not designated as cash flow hedges and the ineffectiveness of hedge transactions are recorded in net gains on sales of loans and mortgage-backed securities. Changes in expected future cash flows related to the fair value of the notional amount of loan forward sale contracts designated as cash flow hedges for the forecasted sale of loans held for sale are recorded in other comprehensive income (loss), net of tax, provided cash flow hedge requirements are met. The offset to these changes are recorded in the balance sheet as either other assets, or accounts payable and accrued liabilities. The amounts recorded in accumulated other comprehensive income (loss) will be recognized in the income statement when the hedged forecasted transactions impact earnings. Downey estimates that all of the related unrealized gains or losses in accumulated other comprehensive income will be reclassified into earnings within the next three months. Fair values for the notional amount of loan forward sale contracts are based on dealer quoted marke

contracts amounted to \$172 million, with virtually no change in fair value. Of the total loan forward sale contracts, \$77 million were designated as cash flow hedges. The notional amount of loan forward purchase contracts at September 30, 2007 amounted to \$10 million, with a change in fair value resulting in a loss of \$0.4 million.

Downey has not discontinued any designated derivative instruments associated with loans held for sale due to a change in the probability of settling a forecasted transaction.

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In connection with its interest rate risk management, Downey from time-to-time enters into interest rate exchange agreements ( swap contracts ) with certain national investment banking firms or the Federal Home Loan Bank ( FHLB ) under terms that provide mutual payment of interest on the outstanding notional amount of swap contracts. These swap contracts help Downey manage the effects of adverse changes in interest rates on net interest income. Downey has interest rate swap contracts on which it pays variable interest based on the 3-month London Inter-Bank Offered Rate ( LIBOR ) while receiving fixed interest. The swaps were designated as a hedge against changes in the fair value of certain FHLB fixed rate advances due to changes in market interest rates. The payment and maturity dates of the swap contracts match those of the advances. This hedge effectively converts fixed interest rate advances into debt that adjusts quarterly to movements in 3-month LIBOR. Because the terms of the swap contracts match those of the advances, the hedge has no ineffectiveness and results are reported in interest expense. The fair value of interest rate swap contracts is based on dealer quoted market prices acquired from third parties and represents the estimated amount Downey would receive or pay upon terminating the contracts, taking into consideration current interest rates and the remaining contract terms. The fair value of the swap contracts is recorded on the balance sheet in either other assets or accounts payable and accrued liabilities. With no ineffectiveness, the recorded swap contract values will essentially act as fair value adjustments to the advances being hedged. At September 30, 2007, swap contracts with a notional amount totaling \$430 million were outstanding and had a fair value loss of \$7.0 million recorded on the balance sheet in accounts payable and accrued liabilities and as a decrease to the advances being hedged.

The following table summarizes Downey s interest rate swap contracts at September 30, 2007.

(Dollars in Thousands)	Notional Amount	Weighted Average Interest Rate		Term
Pay Variable (3-month LIBOR) Receive Fixed	\$ (100,000 ) 100,000	5.54 % 3.20	March 2004	October 2008
Pay Variable (3-month LIBOR) Receive Fixed	(130,000 ) 130,000	5.54 3.21	March 2004	October 2008
Pay Variable (3-month LIBOR) Receive Fixed	(100,000 ) 100,000	5.54 3.26	March 2004	November 2008
Pay Variable (3-month LIBOR) Receive Fixed	(100,000 ) 100,000	5.54 3.27	March 2004	November 2008

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The following table shows the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (*i.e.*, SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions for the periods indicated. Also shown are the notional amounts or balances for Downey s non-qualifying and qualifying hedge transactions.

#### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Net gains (losses) on non-qualifying hedge transactions	\$ (553)	\$ 866	\$ 251	\$ (309)	\$ (304)	
Net gains on qualifying cash flow hedge transactions:						
Unrealized hedge ineffectiveness	-	-	-	-	-	
Less reclassification of realized hedge ineffectiveness	-	-	-	-	-	
Total net gains (losses) recognized in sales of loans and						
mortgage-backed securities (SFAS 133 effect)	(553)	866	251	(309)	(304)	
Other comprehensive income (loss)	(189)	(86)	(60	) 434	(201)	
Notional amount or balance at period end						
Non-qualifying hedge transactions:						
Interest rate lock commitments (a)	\$ 92,742	\$ 122,668	\$ 224,546	\$ 196,751	\$ 236,435	
Associated loan forward sale contracts	94,567	126,675	209,818	187,804	213,783	
Associated loan forward purchase contracts	10,000	-	-	-	-	
Qualifying cash flow hedge transactions:						
Loans held for sale, at lower of cost or fair value	90,228	187,752	267,862	363,215	323,428	
Associated loan forward sale contracts	77,433	175,825	254,260	341,696	307,982	
Qualifying fair value hedge transactions:						
Designated FHLB advances pay-fixed	430,000	430,000	430,000	430,000	430,000	
Associated interest rate swap contracts						
pay-variable, receive-fixed	430,000	430,000	430,000	430,000	430,000	

<sup>(</sup>a) Amount represents the notional amount of the commitments or contracts reduced by an anticipated fallout factor for those commitments not expected to fund. The notional amount for interest rate lock commitments before the reduction of expected fallout was \$119 million.

The following table shows the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (*i.e.*, SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions for the year-to-date periods indicated.

	Nine Months Ended September 30,
(In Thousands)	2007 2006

Net gains (losses) on non-qualifying hedge transactions	\$ 564 \$ (799)
Net gains on qualifying cash flow hedge transactions:	
Unrealized hedge ineffectiveness	
Less reclassification of realized hedge ineffectiveness	
Total net gains (losses) recognized in sales of loans and	
mortgage-backed securities (SFAS 133 effect)	564 (799)
Other comprehensive income (loss)	(335) (7)

These loan forward sale and swap contracts expose Downey to credit risk in the event of nonperformance by the other parties primarily government-sponsored enterprises such as Federal National Mortgage Association, securities firms and the FHLB. This risk consists primarily of the termination value of agreements where Downey is in an unfavorable position. Downey manages the credit risk associated with its other parties to the various derivative agreements through credit review, exposure limits and monitoring procedures. Downey does not anticipate nonperformance by the other parties.

#### Financial Instruments with Off-Balance Sheet Risk

Downey utilizes financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for portfolio and commitments to invest in community development funds. The contract or notional amounts of those instruments reflect the extent of involvement Downey has in particular classes of financial instruments.

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Commitments to originate fixed and variable rate mortgage loans held for investment are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by Downey to guarantee the performance of a customer to a third party. Downey also enters into commitments to purchase loans and mortgage-backed securities, investment securities and to invest in community development funds.

The following is a summary of commitments with off-balance sheet risk at the dates indicated.

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Commitments to originate adjustable rate loans						
held for investment	\$ 211,277	\$ 138,510	\$ 340,849	\$ 139,145	\$ 201,662	
Undisbursed loan funds and unused lines of credit	310,677	316,931	334,803	347,338	370,159	

Downey uses the same credit policies in making commitments to originate loans held for investment and lines and letters of credit as it does for on-balance sheet instruments. For commitments to originate loans held for investment, the commitment amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market fluctuations are generally not hedged. Downey manages the credit risk of its commitments to originate loans held for investment through credit approvals, limits and monitoring procedures. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. Downey evaluates each customer s creditworthiness.

Downey receives collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with Downey.

Downey maintains an allowance for losses to provide for inherent losses for loan-related commitments associated with undisbursed loan funds and unused lines of credit. The allowance for losses on loan-related commitments was \$1 million at September 30, 2007, December 31, 2006 and September 30, 2006.

#### **Other Contractual Obligations**

Downey sells all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms of the note, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale. If such a defect is identified, Downey may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, Downey has no commitment to repurchase the loan. During the first nine months of 2007, Downey recorded repurchase or indemnification losses related to defects in the origination process of \$0.5 million and repurchased \$15 million of loans. Included in the repurchased loans were \$8 million of one-to-four single family residential loans from Fannie Mae, due to loans being outside Fannie Mae s underwriting guidelines.

The loan and servicing sale contracts may also contain provisions to refund sales price premiums to the purchaser if the related loans prepay during a period typically 90 days, but never more than 120 days, from the sale s settlement date. Downey reserved less than \$1 million at September 30, 2007, December 31, 2006 and September 30, 2006 to cover the estimated loss exposure related to early payoffs. However, if all the loans related to those sales prepaid within the refund period, as of September 30, 2007, Downey s maximum sales price premium refund would be \$2.6 million.

Through the normal course of operations, Downey has entered into certain contractual obligations. Downey s obligations generally relate to the funding of operations through deposits and borrowings, loan servicing, as well as leases for premises and equipment. Downey has obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Downey also has vendor contractual relationships, but the contracts are not considered to be material.

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At September 30, 2007, scheduled maturities of certificates of deposit, FHLB advances and other borrowings, senior notes and future operating minimum lease commitments were as follows:

(In Thousands)	Within 1 Year	After 1 Through 3 Years	After 3 Through 5 Years	Beyond 5 Years	Total Balance	
Certificates of deposit	\$ 7,996,545	\$ 227,439	\$ 86,529	\$ -	\$ 8,310,513	
Securities sold under agreements to						
repurchase	566,350	-	-	-	566,350	
FHLB advances	885,850	423,017	-	-	1,308,867	
Senior notes	-	-	-	198,398	198,398	
Operating leases	5,494	8,224	3,527	622	17,867	
Total other contractual obligations	\$ 9,454,239	\$ 658,680	\$ 90,056	\$ 199,020	\$ 10,401,995	

#### Litigation

On October 29, 2004, two former traditional branch employees brought an action in Los Angeles Superior Court, Case No. BC323796, entitled Margie Holman and Alice A. Mesec, et al. v. Downey Savings and Loan Association. The first amended complaint seeks unspecified damages for alleged unpaid regular and overtime wages, inadequate meal breaks, failure to pay split-shift and reporting time wages, and related claims. The plaintiffs are seeking class action status to represent all other current and former Downey Savings employees who held the position of Customer Service Supervisor and/or Customer Service Representative at Downey Savings in-store branches at any time from October 29, 2000 to date. Based on a review of the current facts and circumstances with retained outside counsel, (i) Downey Savings plans to oppose the claim and assert all appropriate defenses and (ii) management has provided for what is believed to be a reasonable estimate of exposure for this matter in the event of loss. While acknowledging the uncertainties of litigation, management believes that the ultimate outcome of this matter will not have a material adverse effect on Downey s operations, cash flows or financial position.

Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, will have a material adverse effect on its operations, cash flows or financial position.

#### NOTE (4) Income Taxes

FIN 48 was adopted during the first quarter of 2007. FIN 48 requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. Adoption of FIN 48 resulted in an increase to the opening balance of retained earnings of \$3.2 million, relating to the recognition of a previously unrecognized tax benefit associated with bad debt reserves for tax purposes. Management has determined that there are no additional unrecognized tax benefits to be reported in Downey s financial statements, and none are anticipated during the next 12 months.

The Internal Revenue Service (IRS) is currently examining Downeys tax returns for 2003, 2004 and 2005. All tax years subsequent to 2002 are subject to federal examination, while state tax returns for years subsequent to 2001 are subject to examination by taxing authorities. Downey has determined that its treatment of certain loan origination costs in tax years 2003 through 2005 was improper and has filed amended tax returns for those years and paid tax (previously provided in prior periods) and interest to federal and state taxing authorities in the amount of \$145.0 million to resolve this issue. The after-tax interest assessment related to Downeys tax returns for 2003 through 2005 totaled \$11.1 million. Of that amount, \$1.9 million was accrued for 2007 and has been recorded as additional income taxes, and \$9.2 million was accrued for 2004 through 2006 and has been reflected in income taxes. When applicable, Downey classifies interest (net of tax) and penalties on the underpayment of taxes as income tax expense.

Management has determined that it is unlikely that IRS will assert a penalty against Downey related to its treatment of loan origination costs on prior tax returns, and, accordingly, Downey has not accrued such penalty.

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#### NOTE (5) Employee Stock Option Plans

During 1994, Downey Savings and Loan Association, F.A. ("Bank") adopted and the stockholders approved the Downey Savings and Loan Association 1994 Long Term Incentive Plan (LTIP). The LTIP provided for the granting of stock appreciation rights, restricted stock, performance awards and other awards. The LTIP specified an authorization of 434,110 shares (adjusted for stock dividends and splits) of the Bank's common stock available for issuance under the LTIP. Effective January 23, 1995, Downey Financial Corp. and the Bank executed an amendment to the LTIP by which Downey Financial Corp. adopted and ratified the LTIP such that shares of Downey Financial Corp. shall be issued upon exercise of options or payment of other awards, for which payment is to be made in stock, in lieu of the Bank's common stock. The LTIP terminated in 2004; however, options granted and outstanding at termination remain exercisable until the specific termination date of the option. At September 30, 2007, options for 52,914 shares were outstanding, all of which were exercisable at a weighted average option price per share of \$25.44, which represented at least the fair market value of such shares on the date the options were granted and expire at December 31, 2008. At September 30, 2007, 381,239 shares of treasury stock existed that may be used to satisfy the exercise of the options or for payment of other awards. No other stock based plan exists.

#### NOTE (6) Earnings Per Share

Earnings per share of common stock is calculated on both a basic and diluted basis based on the weighted average number of common and common equivalent shares outstanding, excluding common shares in treasury. Basic earnings per share excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings.

The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the periods indicated.

		Three Months Ended September 30,							
	2007								
	Net	Weighted Average Shares	Per Share	Net	Weighted Average Shares	Per Share			
(Dollars in Thousands, Except Per Share Data)	Loss	Outstanding	Amount	Income	Outstanding	Amount			
Basic earnings (loss) per share Effect of dilutive stock options (a)	\$ (23,361)	27,853,783	\$ (0.84)	\$ 55,620	27,853,783 29,415	\$ 2.00 (0.01)			
Diluted earnings (loss) per share	\$ (23,361)	27,853,783	\$ (0.84)	\$ 55,620	27,883,198	\$ 1.99		_	_

<sup>(</sup>a) For the 3 months ended September 30, 2007, the dilutive effect of 26,534 shares from our 52,914 outstanding stock options was excluded from the computation of earnings per share due to anti-dilution.

The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the year-to-date periods indicated.

Nine Months Ended September 30,				
2007	2006			
Weighted	Weighted			

		Average			Average		
	Net	Shares	Per Share	Net	Shares	Per Share	
(Dollars in Thousands, Except Per Share Data)	Income	Outstanding	Amount	Income	Outstanding	Amount	
Basic earnings per share	\$ 52,246	27,853,783	\$ 1.87	\$ 147,541	27,853,783	\$ 5.30	
Effect of dilutive stock options	-	29,021	-	-	29,784	(0.01)	
Diluted earnings per share	\$ 52,246	27,882,804	\$ 1.87	\$ 147,541	27,883,567	\$ 5.29	

For the nine months ended September 30, 2007 and 2006, there were no options excluded from the computation of earnings per share due to anti-dilution.

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### NOTE (7) Business Segment Reporting

The following table presents the operating results and selected financial data by business segments for the periods indicated.

(In Thousands)	Banking	eal Estate westment	Ε	limination	Totals	
Three months ended September 30, 2007						
Net interest income	\$ 97,656	\$ 314	\$	-	\$ 97,970	
Provision for credit losses	81,562	-		-	81,562	
Other income (loss)	10,756	(7,720)		-	3,036	
Operating expense	62,365	311		-	62,676	
Net intercompany income (expense)	22	(22)		-	-	
Loss before income tax benefits	(35,493)	(7,739)		-	(43,232)	
Income tax benefits	(16,642)	(3,229)		-	(19,871)	
Net loss	\$ (18,851)	\$ (4,510)	\$	-	\$ (23,361)	
At September 30, 2007						
Assets:						
Loans and mortgage-backed securities, net	\$ 11,692,185	\$ -	\$	-	\$ 11,692,185	
Investments in real estate and joint ventures	_	58,715		_	58,715	
Other	2,710,006	30,420		(73,609)	2,666,817	
Total assets	14,402,191	89,135		(73,609)	14,417,717	
Equity	\$ 1,444,226	\$ 73,609	\$	(73,609)	\$ 1,444,226	
Three months ended September 30, 2006						
Net interest income	\$ 129,870	\$ 369	\$	_	\$ 130,239	
Provision of credit losses	9,640	_		-	9,640	
Other income	25,090	5,579		_	30,669	
Operating expense	59,801	(1,112)		-	58,689	
Net intercompany income (expense)	(38)	38		-	-	
Income before income taxes	85,481	7,098		-	92,579	
Income taxes	34,049	2,910		-	36,959	
Net income	\$ 51,432	\$ 4,188	\$	-	\$ 55,620	
A4 Comton hou 20, 2007						
At September 50, 2000						
At September 30, 2006 Assets:						

Loans and mortgage-backed securities, net					
Investments in real estate and joint ventures	-	55,663	-	55,663	
Other	1,837,714	28,978	(76,341)	1,790,351	
Total assets	16,973,257	84,641	(76,341)	16,981,557	
Equity	\$ 1,344,593	\$ 76,341	\$ (76,341)	\$ 1,344,593	

			Re	eal Estate					
(In Thousands)		Banking	In	vestment	El	iminati	on	Totals	
Nine months ended September 30, 2007									
Net interest income	\$	333,505	\$	1,038		\$ -	\$	334,543	
Provision for loan losses	Ψ	91,684	Ψ	-		_	Ψ	91,684	
Other income (loss)		45,056		(6,807)		_		38,249	
Operating expense		189,700		979		_		190,679	
Net intercompany income (expense)		53		(53)		-		-	
Income (loss) before income taxes (tax benefits)		97,230		(6,801)		-		90,429	
Income taxes (tax benefits)		41,044		(2,861)		-		38,183	
Net income (loss)	\$	56,186	\$	(3,940)		\$ -	\$	52,246	
Nine months ended September 30, 2006									
Net interest income	\$	387,523	\$	979		\$ -	\$	388,502	
Provision for loan losses		26,359		-		-		26,359	
Other income		63,949		10,960		-		74,909	
Operating expense		181,250		(86)		-		181,164	
Net intercompany income (expense)		(5)		5		-		-	
Income before income taxes		243,858		12,030		-		255,888	
Income taxes		103,416		4,931		-		108,347	
Net income	\$	140,442	\$	7,099		\$ -	\$	147,541	

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#### NOTE (8) Recently Issued Accounting Standards

#### Statement of Financial Accounting Standards No. 157

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements, ("SFAS 157"), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements required under other accounting pronouncements, but does not change existing guidance as to whether or not an instrument is carried at fair value. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including financial statements for an interim period within that fiscal year. Downey is currently evaluating the impact, if any, that SFAS 157 will have on its financial condition and results of operations.

#### Statement of Financial Accounting Standards No. 158

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, "Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R), ("SFAS 158"), which requires employers to recognize the underfunded or overfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through accumulated other comprehensive income. Additionally, SFAS 158 requires employers to measure the funded status of a plan as of the date of its year-end statement of financial position. The new reporting requirements and related new footnote disclosure rules of SFAS No. 158 are effective for fiscal years ending after December 15, 2006. The new measurement date requirement applies for fiscal years ending after December 15, 2008. Adoption of SFAS 158 is not expected to have a material impact on Downey.

#### Statement of Financial Accounting Standards No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159"), which provides companies with an option to report selected financial assets and liabilities at fair value. The objective of SFAS 159 is to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS 159 establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities and to more easily understand the effect of the company s choice to use fair value on its earnings. SFAS 159 also requires entities to display the fair value of the selected assets and liabilities on the face of the balance sheet. SFAS 159 does not eliminate disclosure requirements of other accounting standards, including fair value measurement disclosures in SFAS 157. This Statement is effective as of the beginning of an entity s first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of the previous fiscal year provided that the entity makes that choice in the first 120 days of that fiscal year and also elects to apply the provisions of Statement 157. Adoption of SFAS 159 is not expected to have a material impact on Downey.

#### NOTE (9) Subsequent Event

In late October, wild fires erupted in Southern California, primarily in Los Angeles, Orange, Riverside, San Bernardino, San Diego, Santa Barbara and Ventura counties, causing partial or total destruction to numerous homes. While it is likely some homes we have financed have been damaged, we do not expect any significant loss, as our borrowers are required to have fire insurance. As of the filing of this Form 10-Q, none of our branch offices have been damaged.

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# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements under this caption may constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Forward-looking statements do not relate strictly to historical information or current facts. Some forward-looking statements may be identified by use of terms such as expects, anticipates, intends, plans, believes, seeks, estimates, or similar meaning, or future or conditional verbs such as will, would, should, could or may. Our actual results may differ significantly from results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct our operations, fluctuations in interest rates, credit quality, the outcome of ongoing audits by regulatory and taxing authorities and government regulation and factors, identified under Part II Other Information Item 1A. Risk Factors on page 56. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made, except as required by law.

#### **OVERVIEW**

A net loss was recorded for the third quarter of 2007 of \$23.4 million or \$0.84 per share on a diluted basis, compared to net income of \$55.6 million or \$1.99 per share in the third quarter of 2006.

Our \$135.8 million unfavorable change in pre-tax income/(loss) between third quarters was due primarily to:

- A \$71.9 million increase in provision for credit losses;
- A \$32.3 million or 24.8% decline in net interest income due to a lower level of interest-earning assets and, to a lesser extent, a lower effective interest rate spread;
- A \$13.2 million unfavorable change in income from real estate and joint ventures held for investment, as the current quarter included a writedown of \$9.0 million to reflect declines in the value of single family home lots in which the company is a joint venture partner and net gains from sales were below a year ago; and
- A \$12.3 million or 83.1% decline in net gains on the sale of loans due to both a lower level of loans sold and gain per dollar of loan sold.

For the first nine months of 2007, our net income totaled \$52.2 million or \$1.87 per share on a diluted basis, down 64.6% from the \$147.5 million or \$5.29 per share for the first nine months of 2006. The decline primarily reflected an increase in our provision for credit losses, lower net interest income, an unfavorable change in income from real estate held for investment, a decline in net gains from sales of loans and mortgage-backed securities, and higher operating expenses.

For the third quarter, our return on average assets was a negative 0.64%, and our return on equity was a negative 6.36%. These compare to year-ago positive returns of 1.29% on average assets and 16.94% on average equity. For the first nine-month periods, our return on average assets declined from 1.13% a year ago to 0.46%, while our return on average equity declined from 15.52% to 4.82%.

At September 30, 2007, assets totaled \$14.418 billion, down \$2.564 billion or 15.1% from a year ago and down \$1.790 billion or 11.0% from year-end 2006. During the current quarter, assets declined \$485 million due primarily to declines of \$602 million in loans held for investment and \$98 million in loans held for sale. Those declines were partially offset by an increase of \$225 million in securities available for sale. Included within loans held for investment at quarter end were \$8.255 billion of single family adjustable rate mortgages subject to negative amortization, down \$659 million from June 30, 2007. These loans comprised 74% of the single family residential loan portfolio held for investment at quarter end, compared to 87% a year ago. The amount of negative amortization included in loan balances increased \$11 million during the current quarter to \$388 million or 4.70% of loans subject to negative amortization. During the current quarter, approximately 26% of loan interest income represented negative amortization, down from 29% in the second quarter of 2007 and down from 28% in the year-ago third quarter.

Loan originations (including purchases) totaled \$694 million in the current quarter, down \$911 million or 56.8% from \$1.605 billion a year ago. Loans originated for sale declined \$579 million or 70.3% to \$245 million, while single family residential loans originated for portfolio declined \$332 million or 43.5% to \$432 million. In addition to single family residential loans, \$17 million of other loans were originated in the current quarter, similar to the amount a year ago. For the first nine months of 2007, loan originations totaled \$3.164 billion, down 51.2% from \$6.489 billion in the same period a year ago.

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Deposits totaled \$10.663 billion at quarter end, down \$1.283 billion or 10.7% from a year ago and down \$1.122 billion or 9.5% from year-end 2006. At quarter end, the number of branches totaled 172 (168 in California and four in Arizona). At quarter end, the average deposit size of our 82 traditional branches was \$103 million, while the average deposit size of our 90 in-store branches was \$25 million. Since the end of 2006, borrowings have declined by \$735 million and at the end of the current quarter represented 14.4% of total assets.

Non-performing assets increased during the quarter by \$97 million or 42.5% to \$324 million and represented 2.25% of total assets, compared with 0.68% at year-end 2006 and 0.39% a year ago. Virtually all of the increase in the current quarter was related to single family residential loans.

At September 30, 2007, Downey Savings and Loan Association, F.A. (the Bank), our primary subsidiary, exceeded all regulatory capital requirements, with capital-to-asset ratios of 10.21% for both tangible and core capital and 21.34% for risk-based capital. These capital levels are significantly above the well capitalized standards defined by the federal banking regulators of 5% for core capital and 10% for risk-based capital.

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#### CRITICAL ACCOUNTING POLICIES

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in Downey's Annual Report on Form 10-K for the year ended December 31, 2006. Certain accounting policies require us to make significant estimates and assumptions which could have a material impact on the carrying value of certain assets and liabilities, and we consider these to be critical accounting policies. The estimates and assumptions are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions which could have a material impact on the future carrying value of assets and liabilities and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of our Board of Directors.

We believe the following are critical accounting policies that require the most judicious estimates and assumptions, which are particularly susceptible to significant change in the preparation of our financial statements:

- The valuation of interest rate lock commitments. We enter into commitments to make loans that we intend to sell to investors whereby the interest rate on the loan is set prior to funding. These interest rate lock commitments are considered to be derivatives and are recorded at fair value. This value is calculated using market sources, reduced by an anticipated fallout factor for interest rate lock commitments that are not expected to fund. At September 30, 2007, Downey had a notional amount of interest rate lock commitments identified to sell as part of its secondary marketing activities of \$93 million, with virtually no change in fair value, compared with a notional amount of interest rate lock commitments of \$236 million with a change in fair value resulting in a gain of \$0.1 million at September 30, 2006. For further information, see Note 3 on page 9 of Notes to Consolidated Financial Statements.
- The allowance for credit and real estate losses. The allowance for credit losses, which includes an allowance for loan losses reported as a reduction of outstanding loans and an allowance for loan-related commitments included in accounts payable and accrued liabilities, and the allowance for real estate losses reported as a reduction to real estate held for investment are maintained at amounts management deems adequate to cover inherent losses in the portfolios at the balance sheet date. We use an internal asset review system and credit loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover credit and real estate losses. In determining the allowance for credit losses related to loan relationships of \$5 million or more, we evaluate the loans on an individual basis, including an analysis of the borrower's creditworthiness, cash flows and financial status, and the condition and the estimated value of the collateral. Unless an individual loan or borrower relationship warrants separate analysis, we generally determine the allowance for credit losses related to loans under \$5 million through a statistical analysis of the expected performance of each loan based on historical trends for similar types of borrowers, loans, collateral and economic circumstances. Those amounts may be adjusted based upon an analysis of qualitative factors that are likely to affect a borrower's ability to repay their loan according to their loan terms. The allowance for credit and real estate losses totaled \$144 million at September 30, 2007, compared with \$62 million at September 30, 2006. For further information, see Allowance for Credit and Real Estate Losses on page 48.
- The valuation of mortgage servicing rights (MSRs). The fair value of MSRs is measured using a discounted cash flow analysis based on available market quotes, anticipated prepayment speeds, a custodial account rate and market-adjusted discount rates. Market sources are used to determine prepayment speeds, the net cost of servicing per loan, inflation rate, and default and interest rates for mortgage loans. MSRs are reviewed for impairment based on their fair value. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, which include loans by loan term and coupon rate stratified at 50 basis point increments. Impairment losses are recognized through a valuation allowance for each impaired stratum, with any associated provision recorded as a component of loan servicing income (loss), net. The MSR valuation allowance totaled less than \$1 million at September 30, 2007 and September 30, 2006. For further information, see Note 2 on page 7 of Notes to Consolidated Financial Statements.
- The prepayment reserves related to sales of loans and MSRs. The gains on sales of loans and of MSRs are recorded net of reserves for anticipated prepayments. These loans and MSR sales contracts typically contain provisions to refund sale price premiums to the purchaser if the related loans prepay during a period typically 90 days, but not to exceed 120 days from the sale s settlement date. Loan and MSR sales reserves are estimated using the prepayment experience of similar products. The estimates are updated during the applicable period for actual payoffs. The reserve was less than \$1 million at both September 30, 2007 and September 30, 2006. For further information, see Note 2 on page 7 and Note 3 on page 9 of Notes to Consolidated Financial Statements and Secondary Marketing Activities on page 25.

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#### RESULTS OF OPERATIONS

#### **Net Interest Income**

Net interest income is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities (interest-earning assets) and the interest paid on deposits and borrowings (interest-bearing liabilities). The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affects net interest income.

Our net interest income totaled \$98.0 million in the third quarter of 2007, down \$32.3 million or 24.8% from a year ago, reflecting a \$2.747 billion or 16.4% decline in average interest-earning assets and a decline in the effective interest rate spread. The effective interest rate spread averaged 2.79% in the current quarter, down 0.31% from a year ago and down 0.28% from the second quarter of 2007.

Compared to a year ago, our current quarter effective interest rate spread was unfavorably impacted by a lower proportion of loan prepayment fees to the amount of deferred loan origination costs written-off as a result of those payoffs, which declined to 52.4% in the current quarter from 100.8% a year ago. This decline was the result of a higher proportion of loans being repaid that were no longer subject to a prepayment fee primarily due to the increasing age of our loan portfolio. In addition, our current quarter effective interest rate spread was unfavorably impacted by a higher proportion of earning assets being comprised of investment securities and hybrid adjustable rate mortgage loans, both of which have lower yields than those of option ARM loans that comprised a larger proportion of interest-earning assets a year ago. However, these unfavorable items were essentially offset by a higher proportion of interest-earning assets being funded with interest free funds (the excess of interest-earning assets over interest-bearing deposits and borrowings).

For the first nine months of 2007, net interest income totaled \$334.5 million, down \$54.0 million or 13.9% from the year-ago period. The decline was due to lower interest-earning assets in the current period, as the effective interest rate spread was unchanged between periods.

The following table presents for the periods indicated the total dollar amount of:

- interest income from average interest-earning assets and resultant yields; and
- interest expense on average interest-bearing liabilities and resultant costs, expressed as rates.

The table also sets forth our net interest income, interest rate spread and effective interest rate spread. The effective interest rate spread reflects the relative level of interest-earning assets to interest-bearing liabilities and equals:

- the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities, divided by
- average interest-earning assets for the period.

The table also sets forth the difference between the average balance of interest-earning assets and the average balance of total deposits and borrowings for the quarters indicated. While we included non-accrual loans in the average interest-earning assets balance, interest from non-accrual loans has not been included in interest income unless we received payments and we believe the remaining principal balance of the loans will be recovered. We computed average balances for the quarter using the average of each month s daily average balance during the periods indicated.

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Three Months Ended September 30,

(Dollars in Thousands)	Average Balance	2007			2006		
		Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate	
Average balance sheet data							
nterest-earning assets:							
Loans:							
Loan prepayment fees		\$ 8,542	0.29 %		\$ 26,451	0.67 %	
Write-off of deferred costs and		7 0,0			7 -0,101		
premiums from loan payoffs		(16,315)	(0.55)		(26,248)	(0.67)	
All other		216,087	7.22		277,771	7.11	
All other		210,067	1.22		277,771	7.11	
Total loans	\$ 11,973,516	208,314	6.96	\$ 15,629,328	277,974	7.11	
Mortgage-backed securities	113	3	5.77	260	3	4.62	
Investment securities (a)	2,068,187	27,557	5.29	1,159,674	13,823	4.73	
Total interest-earnings assets	14,041,816	\$ 235.874	6.72 %	16,789,262	\$ 291.800	6.95 %	
Non-interest-earning assets	485,648	<b>4</b> 233,071	0.72 70	451,281	Ψ 251,000	0.55 %	
Total assets	\$ 14,527,464			\$ 17,240,543			
Fransaction accounts:							
Non-interest-bearing checking (b)	\$ 730,179	\$ -	- %	\$ 764,207	\$ -	- %	
Interest-bearing checking (b)	470,516	340	0.29	487,811	426	0.35	
Money market	139,808	367	1.04	153,777	404	1.04	
Regular passbook	1,117,084	2,660	0.94	1,413,319	3,533	0.99	
Total transaction accounts	2,457,587	3,367	0.54	2,819,114	4,363	0.61	
Certificates of deposit	8,455,461	105,147	4.93	9,168,872	105,670	4.57	
Total deposits	10,913,048	108,514	3.94	11,987,986	110,033	3.64	
FHLB advances and other porrowings (c)	1,766,933	26,088	5.86	3,386,019	48,229	5.65	
Senior notes	198,381	3,302	6.66	198,199	3,299	6.66	
m . 1 1	10.0====	10= 00:	4.2.7			4.10	
Total deposits and borrowings	12,878,362	137,904	4.25	15,572,204	161,561	4.12	
Other liabilities	179,944			354,897			
Stockholders equity	1,469,158			1,313,442			
Total liabilities and stockholders				<b>4.17.0</b> :0.7:			
equity	\$ 14,527,464			\$ 17,240,543			

Net interest income/interest rate spread		\$ 97,970	2.47 %	\$ 130,239	2.83 %
Excess of interest-earning assets over					
deposits and borrowings	\$ 1,163,454	ļ	\$	1,217,058	
Effective interest rate spread			2.79		3.10

<sup>(</sup>a) Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

<sup>(</sup>c) The impact of swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month London Inter-Bank Offered Rate ( LIBOR ) variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

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<sup>(</sup>b) Included amounts swept into money market deposit accounts.

Nine Months Ended September 30,

	_	2007				
	_					
(Dollars in Thousands)	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
Average balance sheet data						
Interest-earning assets:						
Loans:						
Loan prepayment fees		\$ 47,937	0.50 %		\$ 73,810	0.61 %
Write-off of deferred costs and						
premiums from loan payoffs		(66,454)	(0.69)		(74,311)	(0.62)
All other		709,386	7.37		809,053	6.74
Total loans	\$ 12,829,398	690,869	7.18	\$ 16,016,713	808,552	6.73
Mortgage-backed securities	127	9	5.85	268	9	4.48
Investment securities (a)	1,781,837	71,040	5.33	994,502	34,611	4.65
Total interest-earnings assets	14,611,362	\$ 761,918	6.95 %	17,011,483	\$ 843,172	6.61 %
Non-interest-earning assets	478,398			432,356		
Total assets	\$ 15,089,760			\$ 17,443,839		
T						
Transaction accounts:	\$ 762,050	¢	- %	\$ 736,206	¢	- %
Non-interest-bearing checking (b)						
Interest-bearing checking (b)	481,867	1,117	0.31	503,844	1,300	0.34
Money market	145,141	1,128	1.04	159,842	1,248	1.04
Regular passbook	1,183,810	8,423	0.95	1,568,114	11,857	1.01
Total transaction accounts	2,572,868	10,668	0.55	2,968,006	14,405	0.65
Certificates of deposit	8,742,787	323,309	4.94	9,035,528	287,261	4.25
Total deposits	11,315,655	333,977	3.95	12,003,534	301,666	3.36
FHLB advances and other corrowings (c)	1,909,513	83,494	5.85	3,654,092	143,109	5.24
Senior notes	198,334	9,904	6.66	198,156	9,895	6.66
Total deposits and borrowings	13,423,502	427,375	4.26	15,855,782	454,670	3.83
Other liabilities	219,667			320,811		
Stockholders equity	1,446,591			1,267,246		
Total liabilities and stockholders						
equity	\$ 15,089,760			\$ 17,443,839		

Net interest income/interest rate spread		\$ 334,543	2.69 %		\$ 388,502	2.78 %	
Excess of interest-earning assets over							
deposits and borrowings	\$ 1,187,8	360		\$ 1,155,701			
Effective interest rate spread			3.05			3.05	

<sup>(</sup>a) Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

<sup>(</sup>c) The impact of swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

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<sup>(</sup>b) Included amounts swept into money market deposit accounts.

Changes in our net interest income are a function of changes in both rates and volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth information regarding changes in our interest income and expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes attributable to:

- changes in volume: changes in volume multiplied by comparative period rate;
- changes in rate: changes in rate multiplied by comparative period volume; and

• changes in rate/volume: changes in rate multiplied by changes in volume.

Interest-earning asset and interest-bearing liability balances used in the calculations represent quarterly average balances computed using the average of each month s daily average balance during the periods indicated.

		onths Ended 2007 Versu Changes D	s 2006	er 30,	Nine	r 30,			
(In Thousands)	Volume	Rate	Rate/ Volume	Net	Volume	Rate	Rate/ Volume	Net	
Interest income:									
Loans	\$ (65,020 ) \$	(6,057)\$	1,417	\$ (69,660)	\$ (160,901)	\$ 53,955	\$ (10,737)	\$ (117,683)	
Mortgage-backed securities	-	-	-	-	-	-	-	-	
Investment securities	10,829	1,629	1,276	13,734	27,401	5,039	3,989	36,429	
Change in interest income	(54,191)	(4,428)	2,693	(55,926)	(133,500)	58,994	(6,748)	(81,254)	
Interest expense:									
Transaction accounts:									
Interest-bearing checking	(15)	(74)	3	(86)	(57)	(132)	6	(183)	
Money market	(36)	-	(1)	(37)	(120)	-	-	(120)	
Regular passbook	(740)	(168)	35	(873)	(2,905)	(700)	171	(3,434)	
Total transaction accounts	(791)	(242)	37	(996)	(3,082)	(832)	177	(3,737)	
Certificates of deposit	(8,222)	8,349	(650)	(523)	(9,307)	46,874	(1,519)	36,048	
Total interest-bearing deposits	(9,013)	8,107	(613)	(1,519)	(12,389)	46,042	(1,342)	32,311	
FHLB advances and other	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,231	(020)	(=,==>)	(-2,,	,	(-,- !- )	2 _,2 2 2	
borrowings	(23,061)	1,764	(844)	(22,141)	(68,325)	16,667	(7,957)	(59,615)	
Senior notes	3	-	-	3	9	-	-	9	
Change in interest expense	(32,071)	9,871	(1,457)	(23,657)	(80,705)	62,709	(9,299)	(27,295)	
Change in net interest income	\$ (22,120 ) \$	(14,299)\$	4,150	\$ (32,269)	\$ (52,795)	\$ (3,715)	\$ 2,551	\$ (53,959)	

**Provision for Credit Losses** 

During the current quarter, our provision for credit losses totaled \$81.6 million, up \$71.9 million from a year ago. The continued weakening and uncertainty relative to the housing market, coupled with the current quarter disruption in the secondary markets, unfavorably impacted our borrowers and the value of their loan collateral which led to the increase in the provision for credit losses. This impact has been particularly true in certain geographic areas such as the greater Sacramento and Stockton areas of Northern California and San Diego County.

For the first nine months of 2007, the provision for credit losses totaled \$91.7 million, compared with \$26.4 million a year ago. For further information, see Allowance for Credit and Real Estate Losses on page 48.

### Other Income

Our other income totaled \$3.0 million in the current quarter, down \$27.6 million or 90.1% from a year ago. Contributing to the decline between third quarters was:

- A \$13.2 million unfavorable change in income from real estate and joint ventures held for investment, as the current quarter included a writedown of \$9.0 million to reflect declines in the value of single family home lots in which the company is a joint venture partner and gains from sales were below a year ago; and
- A \$12.3 million decline in net gains on sale of loans and mortgage-backed securities, reflecting both a decline in loans sold and a
  lower gain per dollar of loan sold.

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For the first nine months of 2007, other income totaled \$38.2 million, down \$36.7 million or 48.9% from the same period a year ago. The decline reflected an unfavorable change in income from real estate and joint ventures held for investment and a decline in net gains from the sale of loans and mortgage-backed securities.

Below is a further detailed discussion of the major other income categories.

### Loan and Deposit Related Fees

Our loan and deposit related fees totaled \$8.9 million in the current quarter, down \$0.4 million from a year ago. The decline was primarily related to a 36.5% decline in loan related fees due to lower loan originations in the current quarter, as deposit related fees were relatively unchanged.

The following table presents a breakdown of loan and deposit related fees during the quarters indicated.

#### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Loan related fees Deposit related fees:	\$ 572	\$ 819	\$ 842	\$ 918	\$ 901
Automated teller machine fees	2,287	2,440	2,305	2,346	2,419
Other fees	6,054	6,079	5,689	5,879	5,959
T 411 11 2 14 16	Φ 0.012	Ф. 0.220	Ф 9.937	Φ 0.142	¢ 0.270
Total loan and deposit related fees	\$ 8,913	\$ 9,338	\$ 8,836	\$ 9,143	\$ 9,279

For the first nine months of 2007, loan and deposit related fees totaled \$27.1 million, up \$0.1 million from the same period of 2006. Loan related fees were down \$0.7 million or 25.0%, while deposit related fees were up \$0.8 million or 3.4%.

The following table presents a breakdown of loan and deposit related fees during the year-to-date periods indicated.

		nths Ended nber 30,	
(In Thousands)	2007	2006	
Loan related fees Deposit related fees:	\$ 2,233	\$ 2,976	
Automated teller machine fees	7,032	6,978	
Other fees	17,822	17,054	
Total loan and deposit related fees	\$ 27,087	\$ 27,008	

### Real Estate and Joint Ventures Held for Investment

A loss of \$7.9 million was recorded from our real estate and joint ventures held for investment, compared to \$5.3 million of income a year ago. This unfavorable change was due to the current quarter including a \$9.0 million writedown to reflect declines in the value of single family

lots in which we are a joint venture partner and gains from sales being below a year ago. Our gains from sales totaled \$0.7 million in the current quarter, compared to \$5.7 million a year ago.

The following table sets forth the key components comprising our income from real estate and joint venture operations during the quarters indicated.

				December	· September	
	September 30,	June 30,	March 31,	31,	30,	
(In Thousands)	2007	2007	2007	2006	2006	
Net rental operations and income from community						
development funds	\$ 576	\$ 49	\$ 545	\$ 20	\$ 124	
Net gains on sales of wholly owned real estate	-	-	22	-	3,051	
Equity (deficit) in net income (loss) from						
joint ventures	(8,492)	193	(91)	760	2,156	
(Provision) reduction for losses on real estate and						
joint ventures	24	(353)	-	-	-	
Total income (loss) from real estate and						
joint ventures held for investment, net	\$ (7,892)	\$ (111)	\$ 476	\$ 780	\$ 5,331	

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For the first nine months of 2007, loss of \$7.5 million was recorded from real estate and joint ventures held for investment, compared to income of \$10.2 million a year ago. The unfavorable change primarily reflected writedowns in the current period and lower gains from sales.

The following table sets forth the key components comprising our income from real estate and joint venture operations during the year-to-date periods indicated.

	Nine Months Ended September 30,	
(In Thousands)	2007 2006	
Net rental operations and income from community development funds  Net gains on sales of wholly owned real estate  Equity (deficit) in net income (loss) from joint ventures  Provision for losses on real estate and joint ventures	\$ 1,170  \$ 851 22  3,051 (8,390) 6,271 (329) -	
Total income (loss) from real estate and joint ventures held for investment, net	\$ (7,527 ) \$ 10,173	

### Secondary Marketing Activities

We service loans for others and those activities generated a loss of \$0.3 million in the current quarter, compared with a loss of \$0.4 million in the year-ago quarter.

At September 30, 2007, MSRs, net of a \$0.3 million valuation allowance, totaled \$21.8 million or 0.90% of the \$2.419 billion of associated loans serviced for others, little changed from a year ago. In addition to the loans we serviced for others with capitalized MSRs, at September 30, 2007, we serviced \$3.190 billion of loans on a sub-servicing basis where we receive a fixed fee per loan, with no risk associated with changing MSR values.

The following table presents a breakdown of the components of our loan servicing income (loss), net for the quarters indicated.

### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Net cash servicing fees	\$ 1,657	\$ 1,598	\$ 1,607	\$ 1,647	\$ 1,583	
Payoff and curtailment interest cost (a)	(787)	(1,391)	(1,063)	(1,269)	(813)	
Amortization of mortgage servicing rights	(950)	(967)	(1,024)	(1,087)	(1,056)	
(Provision for) reduction of impairment of						
mortgage servicing rights	(214)	(29)	44	(149)	(91)	
Total loop comising loss not	¢ (204.)	¢ (790.)	\$ (426)	¢ (050 )	¢ (277.)	
Total loan servicing loss, net	\$ (294)	\$ (789)	\$ (436)	\$ (858)	\$ (377)	

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing activities do not include the benefit of the use of total loan repayments to increase net interest income.

For the first nine months of 2007, a loss of \$1.5 million was recorded from loan servicing activities, compared to income of \$0.3 million for the same period of 2006. The unfavorable change primarily reflected a \$2.0 million increase in payoff and curtailment interest costs from the year-ago period. Payoff and curtailment interest costs represent the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. Loan servicing income (loss), net does not reflect the interest income we derive from the use of those loan repayments as it is included in net interest income.

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The following table presents a breakdown of the components of our loan servicing income, net during the year-to-date periods indicated.

Nine Months Ended

	September 30,		
(In Thousands)	2007	2006	
Net cash servicing fees	\$ 4,862	\$ 4,723	
Payoff and curtailment interest cost (a)	(3,241)	(1,264)	
Amortization of mortgage servicing rights	(2,941)	(3,283)	
(Provision for) reduction of impairment of mortgage servicing rights	(199)	88	
Total loan servicing income (loss), net	\$ (1,519)	\$ 264	

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing activities do not include the benefit of the use of total loan repayments to increase net interest income.

For further information regarding MSRs, see Note 2 on page 7 of Notes to Consolidated Financial Statements.

Our net gains on sales of loans and mortgage-backed securities totaled \$2.5 million in the current quarter, down \$12.3 million from a year ago. The current quarter included a \$0.6 million loss due to the SFAS 133 impact of valuing derivatives associated with the sale of loans, compared with a SFAS 133 loss of \$0.3 million in the year-ago quarter. Excluding the impact of SFAS 133, a gain equal to 0.91% per dollar of loan sold was realized in the current quarter, down from the year-ago gain of 1.68%. In addition to a lower gain per dollar of loan sold, net gains from the sale of loans and mortgage-backed securities declined due to a lower volume of loans sold. Sales totaled \$337 million in the current quarter, compared to \$903 million a year ago.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities for the quarters indicated.

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Mortgage servicing rights	\$ 1,394	\$ 1,926	\$ 1,341	\$ 2,122	\$ 837	
All other components excluding SFAS 133	1,665	6,186	7,148	6,682	14,314	
SFAS 133	(553)	866	251	(309)	(304)	
Total net gains on sales of loans						
and mortgage-backed securities	\$ 2,506	\$ 8,978	\$ 8,740	\$ 8,495	\$ 14,847	
Secondary marketing gain excluding SFAS						
133 as a percentage of associated sales	0.91 %	1.42 %	1.19 %	1.23 %	1.68 %	

For the first nine months of 2007, our sales of loans and mortgage-backed securities totaled \$1.6 billion, down from \$2.8 billion a year ago. Net gains associated with these sales totaled \$20.2 million, or \$14.9 million lower than the prior year amount. Excluding the impact of SFAS 133, a gain equal to 1.21% per dollar of loan sold was realized in the current year, down from the year-ago gain of 1.28%.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities during the year-to-date periods indicated.

		nths Ended nber 30,	
(In Thousands)	2007	2006	
Mortgage servicing rights	\$ 4,661	\$ 3,144	
All other components excluding SFAS 133 SFAS 133	14,999 564	32,775 (799)	
Total net gains on sales of loans and mortgage-backed securities	\$ 20,224	\$ 35,120	
Secondary marketing gain excluding SFAS 133 as a percentage of associated sales	1.21 %	1.28 %	

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### **Operating Expense**

Our operating expense totaled \$62.7 million in the current quarter, up \$4.0 million or 6.8% from a year ago. The increase primarily reflected an increase of \$3.5 million in net operations of real estate acquired in the settlement of loans due to a higher number of foreclosed properties, including 113 single family lots acquired through foreclosure of a land loan during the quarter. In addition, general and administrative expense increased \$0.5 million or 0.8%. All major categories of general and administrative expense were above a year ago except for salaries and related costs, which were \$2.2 million or 5.8% below the prior period. The decline in salaries and related costs primarily reflected the reversal in the current quarter of certain management incentive plan accruals.

The following table presents a breakdown of key components comprising operating expense for the quarters indicated.

Three Months End	led
------------------	-----

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Salaries and related costs	\$ 36,699	\$ 40,998	\$ 42,234	\$ 40,464	\$ 38,943
Premises and equipment costs	9,736	9,122	8,809	9,207	8,804
Advertising expense	1,400	1,878	1,191	1,895	1,211
Deposit insurance premiums and regulatory					
assessments	2,413	2,482	2,764	2,193	2,224
Professional fees	489	731	559	297	254
Other general and administrative expense	8,275	6,201	9,795	7,920	7,087
Total general and administrative expense	59,012	61,412	65,352	61,976	58,523
Net operation of real estate acquired in					
settlement of loans	3,664	948	291	65	166
Total operating expense	\$ 62,676	\$ 62,360	\$ 65,643	\$ 62,041	\$ 58,689

For the first nine months of 2007, operating expense totaled \$190.7 million, up \$9.5 million or 5.3% from a year ago. The increase primarily reflected higher net operations of real estate acquired in the settlement of loans, deposit insurance premiums, and premises and equipment costs. Those increases were partially offset by a decline in salaries and related costs.

The following table presents a breakdown of key components comprising operating expense during the year-to-date periods indicated.

Nine Months Ended September 30,

(In Thousands)	2007	2006
Salaries and related costs	\$ 119,931	\$ 120,596
Premises and equipment costs	27,667	25,752
Advertising expense	4,469	4,332
Deposit insurance premiums and regulatory assessments	7,659	4,246
Professional fees	1,779	1,496
Other general and administrative expense	24,271	24,557

Total general and administrative expense	185,776	180,979	
Net operation of real estate acquired in settlement of loans	4,903	185	
	h 100 ( <b>T</b> 0	<b>.</b> 101.161	
Total operating expense	\$ 190,679	\$ 181,164	

### **Provision for Income Taxes**

Our effective tax rate was a benefit of 45.96% for the current quarter, compared with expense of 39.92% a year ago. The change in the effective tax rate between third quarters primarily reflected a reduction in tax expense in the year-ago quarter related to a settlement of prior-year tax returns. For the first nine months of 2007, our effective tax was 42.22% versus 42.34% a year ago.

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### **Business Segment Reporting**

The previous discussion and analysis of the Results of Operations pertained to our consolidated results. This section discusses and analyzes the results of operations of our two business segments: banking and real estate investment. For further information, see Note 7 of Notes to Consolidated Financial Statements on page 15.

The following table presents by business segment our net income for the periods indicated.

### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Banking net income (loss) Real estate investment net income (loss)	\$ (18,851 ) (4,510 )	\$ 32,614 130	\$ 42,423 440	\$ 50,907 1,208	\$ 51,432 4,188
Total net income (loss)	\$ (23,361)	\$ 32,744	\$ 42,863	\$ 52,115	\$ 55,620

The following table presents by business segment our net income for the year-to-date periods indicated.

Nin	e Months	Ended	September
		20	

	50,
(In Thousands)	2007 2006
Banking net income	\$ 56,186 \$ 140,442
Real estate investment net income (loss)	(3,940) 7,099
Total net income	\$ 52,246

### Banking

A net loss of \$18.9 million was recorded in the current quarter related to our banking operations, compared to income of \$51.4 million a year ago. The unfavorable change between third quarters primarily reflected:

- a \$71.9 million increase in provision for credit losses;
- A \$32.3 million or 24.8% decline in net interest income due to a lower level of interest-earning assets and, to a lesser extent, a lower effective interest rate spread;
- A \$12.3 million or 83.1% decline in net gains on the sale of loans and mortgage-backed securities due to both a lower level of loans sold and gain per dollar of loan sold; and
- A \$2.6 million or 4.3% increase in operating expenses, primarily due to higher costs from real estate acquired in settlement of loans.

The following table sets forth our banking operational results and selected financial data for the quarters indicated.

September 30, June 30, March 31, December 31, September 30,

(In Thousands)		2007		2007		2007		2006		2006		
Net interest income	\$	97,656	\$	111,097	\$	124,752	\$	129,798	\$	129,870		
Provision for credit losses		81,562		9,505		617		245		9,640		
Other income		10,756		17,368		16,932		16,549		25,090		
Operating expense		62,365		62,060		65,275		61,995		59,801		
Net intercompany income (expense)		22		19		12		(29)		(38)		
Income (loss) before inco taxes (tax benefits)	me	(35,493)		56,919		75,804		84,078		85,481		
Income taxes (tax benefits)		(16,642)		24,305		33,381		33,171		34,049		
Net income (loss)	\$	(18,851)	\$	32,614	\$	42,423	\$	50,907	\$	51,432		
At period end												
Assets:												
Loans and mortgage-backed securities, net	\$	11,692,185	\$	12,392,066	\$	13,210,016	\$	14,170,750	\$	15,135,543		
Other	Ψ .	2,710,006	¥	2,496,685	Ψ	2,015,777	Ψ.	2,025,790	Ψ	1,837,714		
Total assets		14,402,191		14,888,751		15,225,793		16,196,540		16,973,257		
Equity	\$	1,444,226	\$	1,464,473	\$	1,439,463	\$	1,393,235	\$	1,344,593		

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For the first nine months of 2007, net income from our banking operations totaled \$56.2 million, down \$84.3 million from the same period a year ago. The decrease primarily reflected increases in provision for credit losses and operating expenses, as well as declines in net interest income and gains from sales of loans and mortgage-backed securities.

The following table sets forth our banking operational results for the year-to-date periods indicated.

Nine	Months	Fnded	Senten	ther 30
111116	MOILLIS	Linaea	Sebien	wei so.

2007	2006	
\$ 333,505	\$ 387,523	
91,684	26,359	
45,056	63,949	
189,700	181,250	
53	(5)	
07.220	242 959	
41,044	103,416	
\$ 56,186	\$ 140,442	
	\$ 333,505 91,684 45,056 189,700 53 97,230 41,044	\$ 333,505

### Real Estate Investment

A net loss of \$4.5 million was recorded in the current quarter from our real estate investment operations, compared to income of \$4.2 million a year ago. The unfavorable change primarily reflected a writedown of \$9.0 million to reflect declines in the value of single family home lots in which we are a joint venture partner and net gains from sales being below the prior year s level. In addition, the year-ago quarter included a \$1.2 million reversal of a litigation accrual within operating expense related to a settled legal matter.

The following table sets forth real estate investment operational results and selected financial data for the quarters indicated.

Three Months Ended

(In Thousands)	Sep	tember 30, 2007	ıne 30, 2007	arch 31, 2007	ecember 31, 2006	Sep	tember 30, 2006
Net interest income	\$	314	\$ 362	\$ 362	\$ 377	\$	369
Other income (loss)		(7,720)	157	756	1,685		5,579
Operating expense		311	300	368	46		(1,112)
Net intercompany income (expense)		(22)	(19)	(12)	29		38
Income (loss) before income taxes (tax							
benefits)		(7,739)	200	738	2,045		7,098
Income taxes (tax benefits)		(3,229)	70	298	837		2,910
Net income (loss)	\$	(4,510)	\$ 130	\$ 440	\$ 1,208	\$	4,188

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At period end						
Assets:						
Investments in real estate and joint ventures	\$ 58,715	\$ 64,997	\$ 61,663	\$ 59,843	\$ 55,663	
Other	30,420	27,341	28,402	28,548	28,978	
Total assets	89,135	92,338	90,065	88,391	84,641	
Equity	\$ 73,609	\$ 78,119	\$ 77,989	\$ 77,549	\$ 76,341	

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For the first nine months of 2007, a net loss of \$3.9 million was recorded related to our real estate investment operations, compared to income of \$7.1 million a year ago. The unfavorable change primarily reflected writedowns in the current period and lower gains from sales.

The following table sets forth our real estate investment operational results for the year-to-date periods indicated.

		nded September 0,	
(In Thousands)	2007	2006	
Net interest income	\$ 1,038	\$ 979	
Other income (loss)	(6,807)	10,960	
Operating expense	979	(86)	
Net intercompany income (expense)	(53)	5	
Income (loss) before income taxes (tax benefits)	(6,801)	12,030	
Income taxes (tax benefits)	(2,861)	4,931	
Net income (loss)	\$ (3,940)	\$ 7,099	

Our investments in real estate and joint ventures amounted to \$59 million at September 30, 2007, down from \$60 million at December 31, 2006, but up from \$56 million at September 30, 2006.

For information on valuation allowances associated with real estate and joint venture loans, see Allowance for Credit and Real Estate Losses on page 48.

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### FINANCIAL CONDITION

### **Loans and Mortgage-Backed Securities**

Total loans and mortgage-backed securities, including those we hold for sale, declined \$700 million during the current quarter to a total of \$11.7 billion or 81.1% of total assets at September 30, 2007. Loans held for investment declined \$602 million, as loan payoffs exceeded originations and loans held for sale declined \$98 million.

Our loan originations, including loans purchased, totaled \$694 million in the current quarter, down \$911 million or 56.8% from the \$1.605 billion we originated in the year-ago third quarter and 42.6% below the \$1.209 billion we originated in the second quarter of 2007. Loans originated for sale declined \$579 million or 70.3% from a year ago to \$245 million, while single family loans originated for portfolio declined \$332 million or 43.5% to \$432 million. Our prepayment speed, which measures the annualized percentage of loans repaid, for one-to-four unit residential loans held for investment decreased from 39% a year ago to 32% in the current quarter and was down from 45% in the second quarter of 2007. During the current quarter, 79% of our residential one-to-four unit originations represented refinance transactions, including new loans to refinance existing loans which we or other lenders originated. This is down from 88% in the second quarter of 2007 and 86% in the year-ago third quarter. Not included in the above originations are loans in which we modify the terms of the loans for borrowers. During the current quarter, we modified \$99 million of loans through our portfolio retention efforts and \$3 million of loans through troubled debt restructurings. Most of the modifications related to option ARM loans that were modified into adjustable rate mortgages where the interest rate is fixed for the first five years.

We originate one-to-four unit residential mortgage loans both with and without loan origination fees. In mortgage transactions for which we charge no origination fees, we receive a higher interest rate than those for which we charge fees. These loans generally result in deferrable loan origination costs exceeding loan origination fees. A prepayment fee on these loans may be required if prepaid within the first three years.

Originations of adjustable rate residential one-to-four unit loans for portfolio, including loans purchased, totaled \$432 million in the current quarter, down from \$765 million in the year-ago quarter and \$699 million in the second quarter of 2007. Of the current quarter total:

- 74% were adjustable fixed for 3-5 years, compared with 38% in the year-ago quarter;
- 23% were adjustable rate loans tied to either the FHLB Eleventh District Cost of Funds Index ("COFI") or the 12-month moving average of yields on actively traded U.S. Treasury securities adjusted to a constant maturity of one year ("MTA") index and generally have rates that adjust monthly and provide for negative amortization, compared with 46% in the year-ago quarter. Of the current quarter total, loans tied to the COFI index represented virtually all of these originations, compared with 97% of originations in the year-ago quarter; and
- 3% were adjustable rate loans tied to either the LIBOR index, which typically adjust every six months, or the Constant Maturity Treasury ("CMT") index.

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The following table sets forth loans originated, including purchases, for investment and for sale during the periods indicated.

### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Loans originated and purchased					
Investment portfolio:					
Residential one-to-four units:					
Adjustable by index:					
COFI	\$ 101,698	\$ 55,721	\$ 99,782	\$ 170,394	\$ 339,128
MTA (a)	(177)	960	6,838	44,200	11,820
LIBOR	5,968	253,875	123,226	70,457	69,768
CMT	6,415	29,081	31,047	28,175	53,633
Adjustable fixed for 3-5 years	317,770	359,030	342,005	241,347	290,397
Fixed	588	285	-	-	-
Total residential one-to-four units	432,262	698,952	602,898	554,573	764,746
Other	16,743	14,876	17,500	6,605	15,744
	, 				·
Total for investment					
portfolio	449,005	713,828	620,398	561,178	780,490
Sale portfolio (b)	244,831	494,871	640,669	779,002	824,072
Total for investment and sale portfolios	\$ 693,836	\$ 1,208,699	\$ 1,261,067	\$ 1,340,180	\$ 1,604,562

<sup>&</sup>lt;sup>(a)</sup> Originations for the quarter ending September 30, 2007 are net of \$1.0 million of cancelled loans that were originated in the previous quarter.

The following table sets forth loans originated, including purchases, for investment and for sale during the year-to-date periods indicated.

Nine Months Ended September 30,

(In Thousands)

Loans originated and purchased
Investment portfolio:
Residential one-to-four units:
Adjustable by index:

COFI \$ 257,201 \$ 2,261,012

<sup>(</sup>b) All residential one-to-four unit loans.

	MTA	7,621	224,160	
	LIBOR	383,069	158,917	
	CMT	66,543	97,608	
Adjustabl	e fixed for 3-5 years	1,018,805	871,908	
Fixed		873	224	
Total resi	dential one-to-four units	1,734,112	3,613,829	
Other		49,119	178,473	
Total for investment	portfolio	1,783,231	3,792,302	
Sale portfolio (a)		1,380,371	2,696,550	
Total for investment	and sale portfolios	\$ 3,163,602	\$ 6,488,852	
		, ,,,,,,,,	, ,,,,,,,,,	

<sup>(</sup>a) Primarily residential one-to-four unit loans.

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The following table sets forth our investment portfolio of residential one-to-four unit adjustable rate loans by index, excluding our adjustable fixed for 3-5 year loans which are still in their initial fixed rate period, at the dates indicated.

	September 30	0, 2007	June 30, 2	2007	March 31, 2	2007	December 31	, 2006	September 30	, 2006	
(Dollars in Thousands)	Amount	% of Total	Amount	% of Total							
Loan Investment Portfolio											
Residential one-to-four units:											
Adjustable by index:											
COFI	\$ 6,899,483	76 %	\$ 7,487,290	76 % \$	8,365,223	77 % \$	9,231,837	77 %	10,107,839	78 %	
MTA	1,398,540	15	1,536,480	16	1,807,965	17	2,094,828	18	2,353,639	18	
LIBOR	586,143	7	601,083	6	435,132	4	364,537	3	366,907	3	
Other, primarily CMT	204,513	2	228,284	2	228,260	2	209,191	2	191,542	1	
Total adjustable loans	\$ 9,088,679	100 %	\$ 9,853,137	100 % \$	5 10,836,580	100 % \$	5 11,900,393	100 %	\$ 13,019,927	100 %	_

<sup>(</sup>a) Excludes residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.

Our adjustable rate mortgage loans generally:

- either begin with an incentive interest rate ("start rate"), which is an interest rate below the current market rate, that adjusts to the applicable index plus a defined margin, subject to periodic and lifetime caps, after one, three, six or twelve months, or have a fixed interest rate for a period of three to five years then adjust semi-annually or annually thereafter;
- provide that the maximum interest rate cannot exceed the start rate by more than six to twelve percentage points, depending on the type of loan and the initial rate offered; and
- limit interest rate adjustments, for loans that adjust both the interest rate and payment amount simultaneously, to 1% per adjustment for those that adjust semi-annually and 2% per adjustment for those that adjust annually.

Our option ARM products have an interest rate that adjusts monthly and a minimum monthly loan payment that adjusts annually. The start rate is lower than the fully-indexed rate and is the rate at which we earn interest for the loan only during the first month. After the first month, interest accrues at the fully-indexed rate. The start rate, however, is used to calculate the required minimum monthly loan payment for the first twelve months. If the borrower chooses to make the required minimum monthly loan payment and the interest accrual, based on the fully-indexed rate, results in monthly interest due exceeding the payment amount, the loan balance will increase by the difference. Payment options, including the required minimum monthly loan payment, are clearly defined in the loan documents signed by the borrower at funding and explained again on the borrower s monthly statement.

More particularly, our current production of option ARM loans:

- limit the maximum loan balance to 110% of the original loan amount if the original loan-to-value ratio (a loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination) is greater than 75% and 115% if the loan-to-value ratio is 75% or less;
- have a lifetime interest rate cap, but no periodic cap on interest rate adjustments; and
- include a payment cap that limits the change in required minimum monthly loan payments to 7.5% per year, unless the loan is recast (*i.e.*, a new monthly loan payment is calculated using the fully-indexed interest rate and provides for amortization of the loan balance over the remaining term of the loan). A loan is recast at the earlier of every five years or when the loan balance reaches the maximum level of loan balance permitted.

The maximum home loan we make, except for a limited amount related to Community Reinvestment Act ("CRA") activities, is equal to 97% of a property s appraised value; however, any loan in excess of 80% of appraised value generally requires private mortgage insurance. Typically, this insures the loan down to a 75% loan-to-value ratio, consistent with secondary marketing requirements. A loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination. If a loan incurs negative amortization, the loan-to-value ratio could rise, which increases credit risk, and the fair value of the underlying collateral could be insufficient to satisfy fully the outstanding loan obligation in the event of a loan default.

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Our loan portfolio held for investment contains loans previously originated with a limit on the maximum loan balance of 125% of the original loan amount. At September 30, 2007, loans with the higher 125% limit on the maximum loan balance represented 2% of our one-to-four unit residential loan portfolio, while those with the 115% limit represented 4% and those with the 110% limit represented 68%. We permit adjustable rate mortgage loans to be assumed by qualified borrowers.

While start rates of our loan products fluctuate with the market, we do not use them to qualify a loan applicant. Rather, we qualify an applicant for adjustable rate mortgage loans using a fully-amortizing payment calculated from the higher of the fully-indexed rate or, currently, for our:

- lower risk applicants:
  - 6.00% for owner occupied; or
  - 6.25% for non-owner occupied.
- higher risk applicants:
  - 7.00% for owner occupied; or
  - 7.25% for non-owner occupied.

For interest-only loans, we qualify applicants at the fully-amortizing payment amount based on the interest rate applicable to the fixed rate period of the loan program. For neg-am loans, we qualify applicants using a fully-amortizing payment calculated using the maximum loan amount, which includes the maximum amount of negative amortization that may be added to the loan balance.

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As set forth in the following table, \$8.3 billion or 74% of our residential one-to-four unit loans held for investment were subject to negative amortization at September 30, 2007, of which \$388 million or 4.7% represented the amount of negative amortization included in the loan balance subject to negative amortization. The amount of negative amortization increased by \$11 million during the current quarter, as borrowers took advantage of the flexibility of this product. During the current quarter, approximately 26% of our loan interest income represented negative amortization, down from 29% in the second quarter of 2007 and 28% in the year-ago third quarter. At origination, these loans had a weighted average loan-to-value ratio of 73%. In addition, \$2.5 billion or 22% of our residential one-to-four unit loans held for investment represented loans requiring interest only payments over the initial terms of the loans, generally the first three to five years. Assuming no prepayments as well as no changes in interest rates or borrower use of negative amortization, approximately \$3.4 billion or 30% of our residential one-to-four unit loans held for investment are subject to having their payment recast to a fully amortizing payment at the fully-indexed interest rate by year-end 2008. In addition, only \$7 million or 0.1% of our residential one-to-four unit adjustable rate loans wherein the interest rate is fixed for the first three to five years are subject to having their payment recast during the same time period. Of the loans subject to payment recast, some portion may refinance prior to that time.

(Dollars in Thousands)		Loan Balance	% of Total	An Ir	Negative nortization ncluded in the Loan Balance O	Value Ratio at	Value Ratio	verage Age
Loan Investment Portfolio Residential one-to-four units subject to negative amortization:								
At September 30, 2007:								
With negative amortization:								
Balance less than or equal to original loan	ф	212 427	2.07	ф	1 250	70.0	60.01	26
amount  Balance greater than original loan amount	\$	213,427 7,104,531	3 % 86	Э	1,358 386,626	70 % 74	69 % 78	36 27
Balance greater than original loan amount		7,104,331	80		380,020	/+	76	21
Total with negative amortization		7,317,958	89		387,984	74	78	28
Not utilizing negative amortization		937,431	11		307,704	69	65	50
- Tot umzing negative amorazation		237,131				0)	0.5	
Total loans subject to negative amortization	\$	8.255.389	100 %	\$	387,984	73 %	76 %	30
As a percentage of total residential one-to-four	Ψ	0,200,000	100 /0	Ψ	207,501	70 70	70 70	
units		74 %						
Total loans with interest only payments	\$	2,456,416				69 %	69 %	13
As a percentage of total residential one-to-four								
units		22 %						
At December 31 2006:								
With negative amortization:								
Balance less than or equal to original loan amount	\$	477,873	4 %	\$	1,933	70 %	69 %	31
Balance greater than original loan amount	Ψ	9,320,945	83	Ψ	318,533	73	76	20
- mance greater than original four unious		-,-=0,> .0			2 20,000		. 0	
Total with negative amortization		9,798,818	87		320,466	73	75	21
Not utilizing negative amortization		1,401,052	13		-	69	65	41

Total loans subject to negative amortization	\$ 11,199,870	100 %	\$ 320,466	73 %	74 %	23
As a percentage of total residential one-to-four units	85 %					
Total loans with interest only payments	\$ 1,578,202			69 %	68 %	12
As a percentage of total residential one-to-four units	12 %					
At September 30, 2006:						
With negative amortization:						
Balance less than or equal to original loan amount	\$ 610,515	5 %	\$ 2,269	70 %	69 %	26
Balance greater than original loan amount	9,983,641	81	274,678	73	75	18
Total with negative amortization	10,594,156	86	276,947	73	75	19
Not utilizing negative amortization	1,732,844	14	-	70	67	36
Total loans subject to negative amortization	\$ 12,327,000	100 %	\$ 276,947	73 %	74 %	21
As a percentage of total residential one-to-four units	87 %					
Total loans with interest only payments	\$ 1,376,010			69 %	69 %	12
As a percentage of total residential one-to-four units	10 %					

<sup>(</sup>a) Based on current loan balance relative to the lower of the appraised value or sales price at time of origination.

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We have other credit risk elements within our real estate loans held for investment besides loans subject to negative amortization or loans with interest-only payments. At September 30, 2007, these other credit risks included:

- 89% of our real estate loans were concentrated and secured by properties located in California, principally in Los Angeles, San Diego, Orange, Santa Clara and Alameda counties;
- 82% of our residential one-to-four unit loans were underwritten based on borrower stated income and asset verification and an additional 7% were underwritten with no verification of either borrower income or assets; and
- the loans are relatively new and unseasoned, as 15% of our residential one-to-four unit loans were originated in 2007, with an additional 27% originated in 2006 and 32% in 2005.

Those risks are mitigated primarily by various minimum borrower credit requirements and maximum loan-to-value limitations. At September 30, 2007, the average loan-to-value ratio at origination of our residential one-to-four unit loan portfolio was 73%. However, even with these requirements and limitations, our risk mitigation strategy is limited by potential defects in the underwriting process as well as potential changes in the loan-to-value ratio due to negative amortization and declines in home values. Home value declines emerged in certain markets we lend to in 2006 and are continuing. The uncertainty of future home value changes may materially impact the risk associated with our loan portfolio since 75% of these loans were originated since year-end 2004.

While our historic credit experience has been good, option ARMs can present greater credit risk in sustained periods of rising interest rates, as borrowers may see their loan payments increase significantly when their payments recast to fully-amortizing payments. In addition, credit risk increases if home values decline. For example, given the recent decline in home values, our credit losses on option ARMs have increased.

In September, 2006, the federal banking agencies issued final guidance on non-traditional mortgage loan products that allow borrowers to defer repayment of principal and sometimes interest, including "interest-only" mortgage loans, and "payment option" adjustable rate mortgage loans where a borrower has flexible payment options, including payments that have the potential for negative amortization. While acknowledging that innovations in mortgage lending can benefit some consumers, the final guidance states that management should (1) assess a borrower s ability to repay the loan, including any principal balances added through negative amortization, at the fully indexed rate that would apply after the incentive interest rate period, (2) recognize that certain nontraditional mortgage loans are untested in a stressed environment and warrant strong risk management standards as well as appropriate capital and loan loss reserves, and (3) ensure that borrowers have sufficient information to clearly understand loan terms and associated risks prior to making a product or payment choice. We have instituted disclosure changes and, as of July 1, 2007, our loan underwriting guidelines are in line with regulatory guidance. We continue to closely monitor trends in residential housing and lending markets and will make any other adjustments, as deemed necessary.

The following table sets forth our investment portfolio of residential one-to-four unit loans by the Fair Isaac Corporation credit score model ("FICO") of the borrower at origination at the dates indicated.

December 31, 2006 September 30, 2006

March 31, 2007

September 30, 2007

June 30, 2007

(Dollars in Thousands)	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of
Thousands)	Amouni	10141	Amouni	Total	Amouni	Total	Amouni	Total	Amouni	Total
Loan Investment Portfolio										
Residential one-to-four units:										
FICO score at Origination:										
620 or below	\$ 443,748	4 % \$	487,877	4 % \$	564,407	5 % \$	645,004	5 % \$	741,310	5 %
621 to 659	2,697,313	24	2,868,183	25	3,104,677	25	3,344,594	25	3,601,342	25
660 to 719	4,232,819	38	4,417,141	38	4,721,195	38	5,095,599	39	5,469,547	39
720 and above	3,705,685	33	3,787,318	32	3,848,112	31	3,964,348	30	4,184,865	30
Not available	147,996	1	154,116	1	165,629	1	177,459	1	186,141	1

Total residential one-to-four units	\$ 11,227,561 100 % \$	5 11,714,635 100 %	\$ 12,404,020 100 % \$	\$ 13,227,004 100 %	\$ 14,183,205 100 %	
Weighted average FICO score for						
loan investment portfolio of						
residential one-to-four units	696	695	694	692	692	

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The following table sets forth our investment portfolio of residential one-to-four unit loans by original loan-to-value ratio at the dates indicated. For this table, the loan-to-value ratios have been updated to reflect the current loan balance and appraisal if private mortgage insurance has been removed.

	September 30,	, 2007	June 30, 20	007	March 31, 2	2007	December 31,	2006 S	September 30	, 2006
(Dollars in Thousands)	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
Loan Investment Portfolio										
Residential one-to-four units:										
80% or below:										
60% or less	\$ 1,628,047	14 % \$	5 1,751,248	15 %	\$ 1,839,882	15 % 5	\$ 1,940,772	15 % \$	2,048,086	14 %
61% to 70%	1,966,339	18	2,067,210	18	2,176,103	17	2,349,016	18	2,505,972	18
71% to 80%		63		62	7,763,469	63	8,271,605	62	8,877,059	63
Total 80% or below	10 ((2 00)	05	11 120 150	05	11 770 454	05	12.561.202	05	12 421 117	05
81% to 85%:	10,662,096	93	11,130,150	93	11,779,454	93	12,561,393	95	13,431,117	93
With private mortgage insurance	84,488	1	88,360	1	90,228	1	96,683	1	110,452	1
Without private mortgage insurance	1,145	-	1,161	-	1,210	-	1,789	-	2,319	-
Total 81% to 85%	85,633	1	89,521	1	91,438	1	98,472	1	112,771	1
86% to 89%:	00,000		07,022		, , , , , ,		, ,,,,,		,	
With private mortgage insurance	194,968	2	204,250	2	218,546	2	231,471	2	261,422	2
Without private mortgage insurance	4,355	-	4,407	-	5,005	-	5,960	-	6,687	-
Total 86% to 89%	199,323	2	208,657	2	223,551	2	237,431	2	268,109	2
90% and above: With private mortgage	240.759	2	257 901	2	281,334	2	300,546	2	2/1 150	2
insurance Without private mortgage insurance (a)	249,758 27,786	-	257,801 25,277	-	24,948	-	25,569	-	341,158 26,405	-
T-4-1 000/ J -1	277.544	2	202.070	2	206 202	2	226 115	2	267.562	
Total 90% and above Not available	277,544 2,965	2	283,078 3,229	2	306,282 3,295	2	326,115 3,593	2	367,563 3,645	2
Total residential one-to-four units	\$ 11,227,561	100 % \$	5 11,714,635	100 %	\$ 12,404,020	100 % 5	\$ 13,227,004	100 % \$	14,183,205	100 %

Weighted average loan-to-value ratio

for loan investment portfolio of

residential one-to-four					
units	73	72	72	72	72

<sup>(</sup>a) Primarily related to Community Reinvestment Act activities.

We continue to originate residential fixed interest rate mortgage loans to meet consumer demand, but we intend to sell the majority of these loans. We sold \$337 million of loans and mortgage-backed securities in the current quarter, down from \$570 million in the second quarter of 2007 and \$903 million in the year-ago third quarter. All amounts were secured by residential one-to-four unit property, and at September 30, 2007, loans held for sale totaled \$90 million.

In addition to single family loans, \$17 million of other loans were originated in the current quarter, up from \$15 million in the second quarter of 2007 and \$16 million in the year-ago quarter.

At September 30, 2007, our unfunded loan application pipeline totaled \$862 million. Within that pipeline, we had commitments to borrowers for short-term interest rate locks, before the reduction of expected fallout, of \$330 million, of which \$119 million were related to residential one-to-four unit loans being originated for sale in the secondary market. Furthermore, at September 30, 2007, we had commitments for undrawn lines of credit of \$267 million and loans in process of \$44 million. We believe our current sources of funds will be adequate relative to these obligations.

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The following table sets forth the origination, purchase and sale activity relating to our loans and mortgage-backed securities for the quarters indicated.

### Three Months Ended

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Investment Portfolio						
Loans originated:						
Loans secured by real estate:						
Residential one-to-four units:						
Adjustable		\$ 339,637	\$ 260,893	\$ 313,226	\$ 473,072	
Adjustable fixed for 3-5 years	318,089	359,030	342,005	241,347	290,397	
Fixed	588	285	-	-	-	
Total residential one-to-four units	432,262	698,952	602,898	554,573	763,469	
Home equity loans and lines of credit	3,048	3,365	2,812	3,018	6,388	
Residential five or more units adjustable	-	750	435	-	560	
m - 1 1 1	425.210	702.067	606 145	557 501	770 417	
Total residential	435,310	703,067	606,145	557,591	770,417	
Commercial real estate	11.551	1,350	10.007	1.720	7.516	
Construction	11,551	2,187	12,897	1,730	7,516	
Land	135	5,661	-	71	313	
Non-mortgage: Commercial	300	500				
Consumer			1 256	1,786	967	
Consumer	1,709	1,063	1,356	1,780	907	
Total loans originated	449,005	713,828	620,398	561,178	779,213	
Residential one-to-four unit loans purchased	-	-	-	-	1,277	
Total loans originated and purchased	449,005	713,828	620,398	561,178	780,490	
Loan repayments	(979,625)	(1,489,999)	(1,560,187)	(1,661,536)	(1,563,517)	
Other net changes (a)	(71,735)	38,334	74,542	95,784	74,266	
Decrease in loans held for investment, net	(602,355)	(737,837)	(865,247)	(1,004,574)	(708,761)	
Sale Portfolio						
Residential one-to-four unit loans:						
Originated	240,423	494,045	631,268	778,519	823,656	
Purchased	4,408	826	9,401	483	416	
Loans transferred to the investment portfolio (a)	(6,669)	(658)	(16,234)	(22,819)	(10,722)	

Originated whole loans sold	(93,774)	(231,980)	(430,739)	(474,578)	(699,664)	
Loans exchanged for mortgage-backed securities	(243,546)	(337,960)	(283,691)	(239,396)	(203,492)	
Capitalized basis adjustment (b)	2,103	(1,266)	(754)	(270)	815	
Other net changes (c)	(469)	(3,117)	(4,604)	(2,152)	(5,272)	
Increase (decrease) in loans held for sale, net	(97,524)	(80,110)	(95,353)	39,787	(94,263)	
Mortgage-backed securities, net:						
Received in exchange for loans	243,546	337,960	283,691	239,396	203,492	
Sold	(243,546)	(337,960)	(283,691)	(239,396)	(203,492)	
Repayments	(2)	(3)	(135)	(6)	(6)	
Other net changes	-	-	1	-	-	
Decrease in mortgage-backed securities						
available for sale	(2)	(3)	(134)	(6)	(6)	
Increase (decrease) in loans held for sale and						
mortgage-backed securities available for sale	(97,526)	(80,113)	(95,487)	39,781	(94,269)	
Total decrease in loans and						
mortgage-backed securities, net	\$ (699,881 ) \$	(817,950) \$	(960,734) \$	(964,793) \$	(803,030)	

<sup>(</sup>a) Primarily included changes in undisbursed funds for lines of credit and construction loans, in loss allowances, in net deferred costs and premiums, in interest capitalized on loans (negative amortization), and from loans transferred to real estate acquired in settlement of loans or from (to) the held for sale portfolio.

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<sup>(</sup>b) Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding.

<sup>(</sup>c) Primarily included repayments and the change in net deferred costs and premiums.

The following table sets forth the composition of our loan and mortgage-backed securities portfolios at the dates indicated.

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Investment Portfolio						
Loans secured by real estate:						
Residential one-to-four units:						
Adjustable	. , ,	\$ 9,750,788	\$ 10,715,218	\$ 11,786,038	\$ 12,896,352	
Adjustable fixed for 3-5 years	2,180,099	1,916,107	1,639,381	1,397,516	1,240,644	
Fixed	48,189	47,740	49,421	43,450	46,209	
Total residential one-to-four units	11,227,561	11,714,635	12,404,020	13,227,004	14,183,205	
Home equity loans and lines of						
credit	143,948	154,980	168,442	187,939	211,713	
Residential five or more units:	102.700	107.416	100.220	112 500	115 174	
Adjustable	103,798	107,416	109,330	112,580	115,174	
Fixed Commercial real estate:	874	886	898	908	936	
Adjustable	23,966	24,092	23,580	23,943	24,117	
Fixed	2,632	2,675	2,716	2,757	2,793	
Construction	58,231	52,699	61,955	52,922	58,157	
Land	50,864	64,262	58,795	58,910	59,394	
Non-mortgage:	23,00	,	,	2 0,5 2 0	,	
Commercial	5,000	2,700	2,200	2,400	3,400	
Consumer	6,057	6,346	6,143	6,778	6,073	
T-t-llh-ldft	11 (22 021	12 120 (01	12 929 070	12 676 141	14.664.062	
Total loans held for investment Increase (decrease) for:	11,622,931	12,130,691	12,838,079	13,676,141	14,664,962	
Undisbursed loan funds	(48,063)	(42,486)	(43,709)	(40,208)	(48,635)	
Net deferred costs and premiums	169,195	185,102	208,425	232,294	256,315	
Allowance for losses	(142,218)	(69,107)	(60,758)	(60,943)	(60,784)	
Total loans held for investment, net	11,601,845	12,204,200	12,942,037	13,807,284	14,811,858	
Sale Portfolio						
Loans held for sale:						
Residential one-to-four units	89,794	189,189	266,162	358,128	318,414	
Net deferred costs and premiums	53	285	2,156	4,789	4,445	
Capitalized basis adjustment (a)	381	(1,722)	(456)	298	569	
Total loans held for sale, net	90,228	187,752	267,862	363,215	323,428	
Mortgage-backed securities available for sale:		101,132	201,002	303,213	<i>323</i> ,720	
Adjustable	112	114	117	251	257	
Fixed	-	-	-	-	-	

Total mortgage-backed securities available for sale	112	114	117	251	257	
Total loans held for sale and mortgage-backed						
securities available for sale	90,340	187,866	267,979	363,466	323,685	
Total loans and mortgage-backed securities, net	\$ 11,692,185	\$ 12,392,066	\$ 13,210,016	\$ 14,170,750	\$ 15,135,543	

<sup>(</sup>a) Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding.

We carry loans for sale at the lower of cost or fair value. At September 30, 2007, no valuation allowance was required as the fair value exceeded book value on an aggregate basis.

We carry mortgage-backed securities available for sale at fair value which, at September 30, 2007, was essentially equal to our cost basis.

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### **Investment Securities**

The following table sets forth the composition of our investment securities portfolios at the dates indicated.

(In Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Federal funds	\$ 1,551	\$ -	\$ -	\$ 1	\$ 1	
Investment securities available for sale:						
U.S. Treasury	-	-	-	-	-	
Government sponsored entities	2,142,216	1,917,541	1,411,196	1,433,113	1,162,551	
Other	62	62	62	63	63	
Total investment securities	\$ 2,143,829	\$ 1,917,603	\$ 1,411,258	\$ 1,433,177	\$ 1,162,615	

The fair value of temporarily impaired investment securities, the amount of unrealized losses and the length of time these unrealized losses existed as of September 30, 2007 are presented in the following table. The less than \$0.1 million unrealized loss on investment securities that have been in a loss position for less than 12 months and the \$0.4 million unrealized loss on investment securities that have been in a loss position for more than 12 months are due to changes in market interest rates and are not considered to be other than temporary. We have the intent and ability to hold the securities until that temporary impairment is eliminated.

	Less than 12	? months	12 months	or longer	Tot	al	
	U	Inrealized	d	Unrealizea	!	Unrealized	
(In Thousands)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	
I							
Investment securities available for sale:	Ф	ф	Φ.	ф	ф	Φ.	
U.S. Treasury	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Government sponsored entities	99,965	35	403,616	395	503,581	430	
Other	_	_	_	_	-	_	
Total temporarily impaired securities	\$ 99,965	\$ 35	\$ 403,616	\$ 395	\$ 503,581	\$ 430	

The following table sets forth the maturities of our investment securities and their weighted average yields at September 30, 2007.

	Amount Due as of September 30, 2007						
	In 1 Year	After 1 Year	After 5 Years Through 10	After			
(Dollars in Thousands)	or Less	Through 5 Years	Years	10 Years	Total		
Federal funds	\$ 1,551	\$ -	\$ -	\$ -	\$ 1,551		
Weighted average yield	3.00 %	- %	- %	- %	3.00 %		

Investment securities available for sale:

U.S. Treasury	-	-	-	-	-	
Weighted average yield	- %	- %	- %	- %	- %	
Government sponsored entities (a)	41,690	1,494,697	605,829	-	2,142,216	
Weighted average yield	5.00 %	5.64 %	5.22 %	- %	5.51 %	
Other	-	-	-	62	62	
Weighted average yield	- %	- %	- %	6.25 %	6.25 %	
Total investment securities	\$ 43,241	\$ 1,494,697	\$ 605,829	\$ 62	\$ 2,143,829	
Weighted average yield	4.93 %	5.64 %	5.22 %	6.25 %	5.50 %	

<sup>(</sup>a) At September 30, 2007, 25% of our investment securities had step-up provisions that stipulate increases in the coupon rate ranging from 0.20% to 2.00% at various specified dates ranging from October 2007 to August 2016. In addition, at September 30, 2007, all of these investment securities contained call provisions from October 2007 to May 2017. Yields for investment securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

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### **Deposits**

At September 30, 2007, our deposits totaled \$10.7 billion, down \$1.3 billion or 10.7% from the year-ago level and \$1.1 billion or 9.5% from year-end 2006. Compared with the year-ago period, our transaction accounts (i.e., checking, money market and regular passbook) declined \$414 million or 15.0% due to declines of \$284 million in regular passbook accounts and \$121 million in checking accounts. Of the decline in checking, \$87 million reflected the decline in custodial accounts related to loan servicing reflecting the concurrent decline in loan prepayments. Certificates of deposit declined \$869 million or 9.5%.

Our number of branches was unchanged during the quarter at 172 at quarter end, of which four were located in Arizona, with the remainder in California. At September 30, 2007, the average deposit size of our 82 traditional branches was \$103 million, while the average deposit size of our 90 in-store branches was \$25 million.

The following table sets forth information concerning our deposits and weighted average rates paid at the dates indicated.

	Septembe	er 30, 2007	June 3	30, 2007	Marc	ch 31, 2007	Decem	ber 31, 2006	Septem	ber 30, 2006	
(Dollars in	Weighted Average		Weighted Average		Weighted Average		Weightea Average		Weightea Average		
Thousands)	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	
Transaction accounts:											
Non-interest-bea	ring										
checking (a)	- % \$	679,148	- % \$	767,694	- %	\$ 831,708	- %	\$ 769,086	- %	\$ 776,696	
Interest-bearing											
checking (a)	0.27	462,973	0.27	476,884	0.28	505,975	0.28	493,620	0.28	486,226	
Money market	1.04	138,256	1.04	140,143	1.05	153,291	1.04	148,448	1.04	147,812	
Regular passbook	0.95	1,071,728	0.95	1,151,308	0.95	1,227,664	0.97	1,269,420	0.98	1,355,595	
Total transaction											
accounts	0.55	2,352,105	0.54	2,536,029	0.54	2,718,638	0.57	2,680,574	0.58	2,766,329	
Certificates of deposit:											
Less than 2.00%	1.28	20,070	1.29	20,875	1.30	24,106	1.29	22,566	1.28	22,484	
2.00-2.49	2.33	163	2.27	322	2.29	686	2.29	686	2.46	11,567	
2.50-2.99	2.83	8,068	2.83	8,586	2.80	11,062	2.80	25,375	2.84	51,185	
3.00-3.49	3.28	87,110	3.29	96,880		99,309	3.30	128,294	3.27	153,871	
3.50-3.99	3.84	49,390		86,557		144,544		237,155	3.87	267,610	
4.00-4.49	4.26	189,990		240,373		271,609		692,386	4.26	1,574,479	
4.50-4.99	4.91	5,225,991		4,615,314		4,235,873		2,722,829		3,340,812	
5.00-5.49	5.11	2,728,452		3,391,831		3,871,787	5.19	5,008,378	5.20	3,514,530	
5.50 and greater	5.82	1,279	5.55	250,039	5.55	269,817	5.54	266,626	5.54	242,891	
Total certificates											
of deposit	4.93	8,310,513	4.96	8,710,777	4.97	8,928,793	4.94	9,104,295	4.78	9,179,429	

Total deposits 3.96 % \$ 10,662,618 3.97 % \$ 11,246,806 3.94 % \$ 11,647,431 3.95 % \$ 11,784,869 3.81 % \$ 11,945,758

(a) Included amounts swept into money market deposit accounts.		
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### **Borrowings**

At September 30, 2007, our borrowings totaled \$2.1 billion, down \$1.3 billion from a year ago and \$735 million from year-end 2006. At quarter end, we had borrowed funds through transactions in which securities are sold under agreements to repurchase that totaled \$566 million. These repurchase agreements are entered into with selected major securities dealers, using securities of government sponsored entities from our portfolio as collateral.

The following table sets forth information concerning our FHLB advances and other borrowings at the dates indicated.

(Dollars in Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Securities sold under agreements to repurchase Federal Home Loan Bank	\$ 566,350	\$ 587,544	\$ 546,870	\$ 469,971	\$ 463,678	
advances (a)	1,308,867	1,104,373	1,298,197	2,140,785	2,680,546	
Senior notes	198,398	198,351	198,305	198,260	198,216	
Total borrowings	\$ 2,073,615	\$ 1,890,268	\$ 2,043,372	\$ 2,809,016	\$ 3,342,440	
Weighted average rate on borrowings during						
the quarter (a)	5.94 %	6.00 %	5.86 %	5.77 %	5.71 %	
Total borrowings as a percentage of total assets	14.38	12.68	13.41	17.33	19.68	

<sup>(</sup>a) Included the impact of interest rate swap contracts, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

### **Off-Balance Sheet Arrangements**

We consolidate majority-owned subsidiaries that we control. We account for other affiliates, including joint ventures, in which we do not exhibit significant control or have majority ownership, by the equity method of accounting. For those relationships in which we own less than 20%, we generally carry them at cost. In the course of our business, we participate in real estate joint ventures through our wholly-owned subsidiary, DSL Service Company. Our real estate joint ventures do not require consolidation as a result of applying the provisions of Financial Accounting Standards Board Interpretation 46 (revised December 2003).

We also utilize financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for our portfolio and commitments to invest in community development funds. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments. For further information, see Asset/Liability Management and Market Risk on page 43 and Note 3 of Notes to the Consolidated Financial Statements on page 9.

We use the same credit policies in making commitments to originate or purchase loans, lines of credit and letters of credit as we do for on-balance sheet instruments. For commitments to originate loans held for investment, the contract amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market fluctuations are generally not hedged. We control the credit risk of our commitments to originate loans held for investment through credit approvals, limits and monitoring procedures.

We do not dispose of troubled loans or problem assets by means of unconsolidated special purpose entities.

### **Transactions with Related Parties**

There are no significant related party transactions required to be disclosed in accordance with FASB Statement No. 57, Related Party Disclosures. Loans to our executive officers and directors were made in the ordinary course of business and were made on substantially the same terms as comparable transactions.

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### **Asset/Liability Management and Market Risk**

Market risk is the risk of loss or reduced earnings from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. Interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis and frequency than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, our principal objectives are to actively monitor and manage the effects of adverse changes in interest rates on net interest income. Our primary strategy in managing interest rate risk is to emphasize the origination for investment of adjustable rate mortgage loans or loans with relatively short maturities. Interest rates on adjustable rate mortgage loans are primarily tied to COFI, MTA, LIBOR and CMT. We also may execute swap contracts to change interest rate characteristics of our interest-earning assets or interest-bearing liabilities to better manage interest rate risk.

In addition to the interest rate risk associated with our lending for investment and deposit-taking activities, we also have market risk associated with our secondary marketing activities. Changes in mortgage interest rates, primarily fixed rate mortgage loans, impact the fair value of loans held for sale as well as our interest rate lock commitment derivatives, where we have committed to an interest rate with a potential borrower for a loan we intend to sell. Our objective is to hedge against fluctuations in interest rates through the use of loan forward sale and purchase contracts with government-sponsored enterprises and whole loan sale contracts with various other parties. These contracts are typically obtained at or about the time the interest rate lock commitments are made. Therefore, as interest rates fluctuate, the changes in the fair value of our interest rate lock commitments and loans held for sale tend to be offset by changes in the fair value of the hedge contracts. We continue to hedge as previously done before the issuance of SFAS 133. As applied to our risk management strategies, SFAS 133 may increase or decrease reported net income and stockholders—equity, depending on interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on the overall economics of the transactions. The method used for assessing the effectiveness of a hedging derivative, as well as the measurement approach for determining the ineffective aspects of the hedge, is established at the inception of the hedge. We generally do not enter into derivative contracts for speculative purposes.

Changes in mortgage interest rates also impact the value of our MSRs. Rising interest rates typically result in slower prepayment speeds on the loans being serviced for others which increase the value of MSRs. Declining interest rates typically result in faster prepayment speeds which decrease the value of MSRs. Over time, we may use derivatives or securities to provide an economic hedge against value changes in our MSRs.

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One measure of our exposure to differential changes in interest rates between assets and liabilities is shown in the following table which sets forth the repricing frequency of our major asset and liability categories as of September 30, 2007, as well as other information regarding the repricing and maturity differences between our interest-earning assets and total deposits and borrowings in future periods. We refer to these differences as gap. We have determined the repricing frequencies by reference to projected maturities, based upon contractual maturities as adjusted for scheduled repayments and repricing mechanisms provisions for changes in the interest and dividend rates of assets and liabilities. We assume prepayment rates on substantially our entire loan portfolio based upon our historical loan prepayment experience to anticipate future prepayments. Repricing mechanisms on a number of our assets are subject to limitations, such as caps on the amount that interest rates and payments on our loans may adjust, and accordingly, these assets may not respond to changes in market interest rates as completely or rapidly as our liabilities. The interest rate sensitivity of our assets and liabilities illustrated in the following table would vary substantially if we used different assumptions or if actual experience differed from the assumptions set forth.

			September	30, 2007			
(Dollars in Thousands)	Within 6 Months	After 6 Months Through 12 Months	After 1 Year Through 5 Years	After 5 Years Through 10 Years	Beyond 10 Years	Total Balance	
Interest-earning assets:							
Investment securities and stock (a) \$	1,781,468	\$ 170,852	\$ 261,567	\$ -	\$ -	\$ 2,213,887	
Loans and mortgage-backed securities, net:							
Loans secured by real estate:							
Residential one-to-four units:							
Adjustable	9,260,325	272,346	1,689,560	-	-	11,222,231	
Fixed	87,563	3,858	21,304	11,942	6,821	131,488	
Home equity loans and lines of credit Residential	142,330	110	588	70	-	143,098	
five or more units:							
Adjustable	70,521	11,381	7,629	-	-	89,531	
Fixed	97	92	449	188	41	867	
Commercial real estate	18,546	4,268	2,848	4	-	25,666	
Construction	32,602	-	-	-	-	32,602	
Land	39,730	-	-	-	-	39,730	
Non-mortgage loans:							
Commercial	1,142	-	-	-	-	1,142	
Consumer	5,718		-	-	-	5,718	
Mortgage-backed securities	112	-	-	-	-	112	

Total loans and mortgage-backed securities, net	9,658,686	292,055	1,722,378	12,204	6,862	11,692,185	
Total interest-earning assets \$	5 11,440,154	\$ 462,907	\$ 1,983,945	\$ 12,204	\$ 6,862	\$ 13,906,072	
Transaction accounts:							
Non-interest-beari checking \$	-	\$ -	\$ -	\$ -	\$ -	\$ 679,148	
Interest-bearing checking (c)	462,973	-	-	-	-	462,973	
Money market	138,256	-	-	-	-	138,256	
Regular passbook <sup>(d)</sup>	1,071,728	-	-	-	-	1,071,728	
Total transaction accounts	2,352,105	-	-	-	-	2,352,105	
Certificates of deposit (e)	6,357,127	1,639,418	313,968	-	-	8,310,513	
Total deposits FHLB advances	8,709,232	1,639,418	313,968	-	-	10,662,618	
and other borrowings Senior notes	1,452,200	-	423,017	- 198,398	-	1,875,217 198,398	
Impact of swap contracts hedging borrowings	430,000	-	(430,000)	-	-	-	
Total deposits and borrowings \$	5 10,591,432	\$ 1,639,418	\$ 306,985	\$ 198,398	\$ -	\$ 12,736,233	
Excess (shortfall) of interest-earning assets							
over deposits and borrowings \$	848,722	\$ (1,176,511)	\$ 1,676,960	\$ (186,194)	\$ 6,862	\$ 1,169,839	
Cumulative gap Cumulative gap as a percentage of total assets:	848,722	(327,789)	1,349,171	1,162,977	1,169,839		
September 30, 2007	5.89 %	(2.27)%	9.36 %	8.07 %	8.11 %		
December 31, 2006	10.86	0.92	8.29	7.14	7.17		

September 30,						
2006	14.51	3.22	8.10	7.00	7.05	

<sup>(</sup>a) Includes FHLB stock and is based on contractual maturity and repricing date.

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<sup>(</sup>b) Based on contractual maturity, repricing date and projected repayment and prepayments of principal.

<sup>(</sup>c) Included amounts swept into money market deposit accounts and is subject to immediate repricing.

<sup>(</sup>d) Subject to immediate repricing.

<sup>(</sup>e) Based on contractual maturity and repricing date.

Our six-month gap at September 30, 2007 was a positive 5.89%. This means more interest-earning assets than total deposits and borrowings mature or reprice within six months. This compares to our positive six-month gap of 10.86% at December 31, 2006 and 14.51% a year ago, which reflected a larger repricing mismatch between interest-earning assets and total deposits and borrowings.

We continue to emphasize the origination of adjustable rate mortgages for our investment portfolio. For the twelve months ended September 30, 2007, we originated and purchased for investment \$2.3 billion of adjustable rate loans which represented essentially all of the loans we originated and purchased for investment during the period.

At September 30, 2007, December 31, 2006 and September 30, 2006 essentially all of our interest-earning assets mature, reprice or are estimated to prepay within five years. Essentially all of our loans held for investment and mortgage-backed securities portfolios consisted of adjustable rate loans and loans with a due date of five years or less, and totaled \$11.6 billion at September 30, 2007, compared with \$13.6 billion at December 31, 2006 and \$14.6 billion a year ago. During the current quarter, we continued to offer residential fixed rate loan products to our customers primarily for sale in the secondary market. We originate fixed rate loans primarily for sale in the secondary market and price them accordingly to create loan servicing income and to increase opportunities for originating adjustable rate mortgage loans. However, we may originate fixed rate loans for investment if these loans meet specific yield, interest rate risk and other approved guidelines, or to facilitate the sale of real estate acquired through foreclosure.

The following table sets forth the interest rate spread between our interest-earning assets and interest-bearing liabilities at the dates indicated.

	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Weighted average yield: (a)					
Loans and mortgage-backed securities	7.45 %	7.49 %	7.61 %	7.59 %	7.38 %
Investment securities (b)	5.50	5.45	5.37	5.38	5.26
Interest-earning assets yield	7.15	7.22	7.40	7.38	7.22
Weighted average cost:					
Deposits	3.96	3.97	3.94	3.95	3.81
Borrowings:					
Securities sold under agreements to repurchase	5.14	5.30	5.29	5.30	5.27
Federal Home Loan Bank advances (c)	5.96	6.28	6.15	5.87	5.75
Senior notes	6.50	6.50	6.50	6.50	6.50
Total borrowings	5.79	6.00	5.95	5.82	5.73
Combined funds cost	4.26	4.26	4.24	4.31	4.23
Interest rate spread	2.89 %	2.96 %	3.16 %	3.07 %	2.99 %

<sup>(</sup>a) Excludes adjustments for non-accrual loans, amortization of net deferred costs to originate loans, premiums and discounts, prepayment and late fees and FHLB stock dividends.

<sup>(</sup>b) Includes the yield on investment securities accounted for on a trade-date basis but for which interest income will not be recognized until settlement. Yields for investment securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

<sup>(</sup>c) Included the impact of interest rate swap contracts, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

The period-end weighted average yield on our loans and mortgage-backed securities was 7.45% at September 30, 2007, down from 7.59% at December 31, 2006 but up from 7.38% a year ago. At September 30, 2007, our adjustable rate mortgage portfolio of single family residential loans, including mortgage-backed securities, totaled \$11.2 billion with a weighted average rate of 7.41%, compared with \$13.5 billion with a weighted average rate of 7.56% at December 31, 2006, and \$14.4 billion with a weighted average rate of 7.34% at September 30, 2006.

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#### **Problem Loans and Real Estate**

### Non-Performing Assets

Non-performing assets consist of loans on which we have ceased accruing interest (which we refer to as non-accrual loans), loans restructured at an interest rate below market and real estate acquired in settlement of loans. Our non-performing assets totaled \$324 million at September 30, 2007, up from \$110 million at December 31, 2006 and \$67 million at September 30, 2006. The increase in our non-performing assets during the current quarter was primarily due to an increase in our residential one-to-four unit category. Of the total non-performing assets, real estate acquired in settlement of loans represented \$60 million at September 30, 2007, up from \$9 million at December 31, 2006 and \$6 million at September 30, 2006. Included within real estate acquired in settlement of loans at quarter end were 113 single family lots acquired through foreclosure of a land loan valued at \$7 million as well as 162 single family homes valued at \$53 million. Our non-performing assets as a percentage of total assets was 2.25% at September 30, 2007, up from 0.68% at year-end 2006 and 0.39% at September 30, 2006.

The following table summarizes our non-performing assets at the dates indicated.

(Dollars in Thousands)	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	
Non-accrual loans:						
Residential one-to-four units	\$ 255,839	\$ 178,504	\$ 114,833	\$ 90,218	\$ 60,461	
Construction	7,808	7,067	-	-	-	
Land	-	11,345	11,345	11,345	-	
Other	511	525	28	275	306	
Total non-accrual loans	264,158	197,441	126,206	101,838	60,767	
Real estate acquired in settlement of loans	59,773	29,925	17,212	8,524	5,761	
Total non-performing assets	\$ 323,931	\$ 227,366	\$ 143,418	\$ 110,362	\$ 66,528	
Allowance for loan losses:						
Amount	\$ 142,218	\$ 69,107	\$ 60,758	\$ 60,943	\$ 60,784	
As a percentage of non-accrual loans	53.84 %	35.00 %	48.14 %	59.84 %	100.03 %	
Non-performing assets as a percentage of total assets	2.25	1.53	0.94	0.68	0.39	

At September 30, 2007, \$54 million of our non-performing assets were located outside of California, compared with \$17 million a year ago.

We consider a restructuring of a debt a troubled debt restructuring when we, for economic or legal reasons related to the borrower s financial difficulties, grant a concession to the borrower that we would not otherwise grant. Troubled debt restructurings may include changing repayment terms, reducing the stated interest rate, reducing the amounts of principal and/or interest due or extending the maturity date. The restructuring of a loan is intended to recover as much of our investment as possible and to achieve the highest yield possible. All restructured loans were on non-accrual status at September 30, 2007.

### **Delinquent Loans**

At September 30, 2007, loans delinquent 30 days or more as a percentage of total loans was 3.30%, up from 1.03% at December 31, 2006 and 0.68% at September 30, 2006. The increase from the prior year-ago quarter occurred primarily in our residential one-to-four unit loan classification. As a percentage of its loan category, delinquent residential one-to-four units increased from 0.69% at September 30, 2006 and

1.05% at December 31, 2006 to 3.41% at September 30, 2007, reflecting the continued weakness in the residential real estate market. Additionally, a higher incidence of delinquency is expected when the minimum payments on our option ARM and hybrid ARM loans reset, particularly when our option ARM loans reach their maximum loan balance permitted under the terms of the loan. These increases in delinquency are considered when we analyze the adequacy of our loan loss allowance.

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The following table indicates the amounts of our past due loans at the dates indicated.

	September 30, 2007				June 30, 2007			
(Dollars in Thousands)	30-59 Days	60-89 Days	90+ Days <sup>(a)</sup>	Total	30-59 Days	60-89 Days	90+ Days <sup>(a)</sup>	Total

Loans secured by real estate:

Residential:

One-to-four units